

# "Adding oral sedation to my skill set transformed my practice.

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."

— John Magnis DDS, Oxnard, CA

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- California Dental Board approved course
- Course meets ADA guidelines; qualifies for most
   States for Oral (minimal) sedation permit\*

\*Check with your individual state for requirements for issuing an oral (minimal) sedation permit



#### Periklis Proussaefs DDS, MS

is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

"Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you."

—Anna Durkin DDS, general dentist, San Marcos, CA

"A definite must take class for any dentist to further your career. You will learn a lot."

—Kevin Chou DDS, general dentist, Bakersfield.



Continuing Education Recognition Program



California Institute of Dental Education
Periklis Proussaefs DDS, MS
Nationally Approved PACE Program
Provider for FAGD/MAGD credit
Approval does not imply acceptance by
any regulatory authority or AGD endorsement
Approval from 09/01/2019 to 08/31/2021
Provider ID # 390855



November 20-22, 2020

**December 13, 2020** 

(Recertification)

March 26-28, 2021

**April 11, 2021** 

(Recertification)

25 CE Hour Credit

**Course Fee: \$2,200** 

\$675 per staff member

(Staff member participation encouraged.)

**\$865:** Recertification oral sedation dentistry doctor

**\$925:** Recertification conscious sedation doctor



C.I.D.E. www.DentalOralSedation.com (805) 676-1063 or (805) 676-1611



### REGISTRATION FORM Dental Oral Sedation certification and recertification course:

First Name	<u> </u>	***************************************	Last name	FFF	• • • • • • • • • • • • • • • • • • • •
License #		Degrees:		AGD # (if applicable)	• • • • • • • • • • • • • • • • • • • •
Office add	ress:		4		•••••
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E-mail add	ress:		• • • • • • • • • • • • • • • • • • • •		
Please mar	k "X" ALL tho	ese that apply: [4-c	ligit Promotion	al Code (if any)	]
Course reg	istering for:	Oral sedation rec	ertification Dec	mber 20 <sup>th</sup> -22 <sup>nd</sup> 2020	
Tuition :	Oral sedation I.V. sedation Staff 3-day of	n certification n recertification n recertification certification re-certification	\$2,200.00 \$865.00 \$925.00 \$675.00 \$375.00		
METHOD	OF PAYMEN	<u>Γ:</u>			
• Cred	lit card: VISA	☐ Mastercard ☐	American Ex	-	
Signa	ature:		Date:		

#### **CALIFORNIA INSTITUTE OF DENTAL EDUCATION**

3585 Telegraph Road, Suite B • Ventura, CA 93003
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#### AVOID HARMFUL AEROSOLS IN YOUR PRACTICE WITH MULTIPLE FILTER SUCTION UNITS

## vivid AerosolVac

#### **Aerosol Suction Unit** with 360° Maneuverable Arm

**Best Seller** 

Mobile extra-oral suction machine. which quickly, filters spray, aerosol, bacteria, and other harmful substances during the treatment, by utilizing the high negative pressure produced by a brushless direct current motor. Filters out 99.97% of the smell and aerosol through customized H13 HEPA highly efficient filter and active carbon filter.

The final stage is through the UVC photo oxygen catalytic sterilization module, which sterilizes and expels it to the outside. Tower-like filters to purify the air.

Improves the cleanliness of the treatment environment, reduces the rate of viral cross infection, and thus achieve the goal of fighting infection.

· 360° Rotation Arm

S22-1000 ......999.00







B47-0120

999.00



- Maximum Vacuum 20 Kpa
- Maximum Airflow 3,000L/min
- Cleans air 4 different : UV Light + Filter + Plasma

generate a large

combined with

blood from the

will produce

aerosols.

amount of water mist

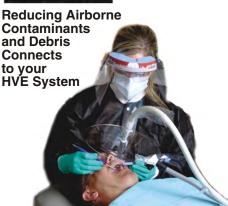
bacteria, saliva, and

patients mouth wich

- HEPA Filteration Efficence 99.99% <60dB</li>
- Most Powerful Suction

Unit J22-0002 ......1,299.00





#### It's Not Just a Vacuum — It's a Shield

- Captures up to 95% of expelled dental aerosols in advance of personal protective equipment (PPE)
- Fast & easy retrofit with any existing dental chair and HVE setup
- And The setup

  No expensive capital equipment necessary eliminating bulky, noisy devices in the operatory where space is a premium
- Utilizes adjustable arm attached to a shield that stays steady where positioned, making two-handed hygiene possible without an additional assistant to hold HVE

#### Made in USA

T34-1000......**345.00** 

Contains: 4 each - 12" & 10" barrier shields, 2 - 8" barrier shields, 50 - HVE insert adapters -single-use, 3 - Arm-to-HVE tubing clips



and droplets to protect the safety. Reduces cross infection during the whole treatment process. It can be used not only at clinics but also homes, schools and any places where needs

Unit

R38-0850......**999.00** 

**All Replacement Filters and Hoods Available** 



#### N-95 Masks (Niosh)

## Benehal

**Benehal N95 Particulate Respirator Mask** 



Top Quality Flat Style

Box of 20 H73-2300......189.00





TIOSH Cup Style

Pkg. of 20 S92-5000......199.00



Particulate Respirator



Flat Style

Pkg. of 40 Z89-0020......159.95



**TIOSH** 

**Makrite N95 Particulate** Respirators

Approved Respirator

Cup Style

Box of 20 U66-0100......108.50



**N95** Respirator **Masks** 

(Suzhou Fangtian)



TIOSH Premium

Quality Top Rated NIOSH Certified N95 Mask

Flat Style

Box of 20 H73-2302......109.00

N95 Cup Style **Respirator Masks** 

(Suzhou Fangtian)



**Cup Style** 

Box of 20 H73-2304......**124.00** 



Harley

Conforms to NIOSH Standards



Flat Style

Pkg. of 20 V95-0004......**99.99** 

Harley N95 Particulate Respirator



Cup Style

Pkg. of 20 V95-0002......119.00

> Sterile N95 Mask vivid SecureMask

N95 V1 Sterile Face Mask

#### Honeywell



Flat Style

Box of 20 S21-1002......99.99 Box of 50 S21-1000......249.50

DC300 **N95 Particulate Respirator Mask** 

Each package includes (twenty) disposáble N95 respirators. Universal Fit for Breathing Safety

Cup Style

Box of 20 E61-0090......89.99 SH3500 N95 Particulate Respirators TIOSH (San Huei



Flat Style

Box of 20 G67-1010 ......109.00 **BYD N95 Particulate** Respirators



Orich N95

Headband

Fish Style

Respirators

TIOSH

Box of 20 S13-5002......189.00



TIOSH

Flat Style

ORICH

## Packaging

5 Layer Protection BFE>95%

Individual Sterilized

Protective Face Mask

Pkg. of 20 S41-5000......**59.99** 3-Ply Earloop Face Masks

#### N95 Face Masks (Fish Style)

1AK N95 Masks



Premium Quality N95 Respirator Mask

Fish Style

TIOSH

Box of 5 S13-5008......**19.75** 

Buy 3 get 1 Free!

Box of 10

TIOSH

Buy 3 get 1 Free!

Net Price 33.75

Net Price 14.81

**KN-95 Face Masks** 

G67-1016 ......45.00

## vivid SafeKN95

#### **KN95 Respirator Mask**

Filtration efficiency of 0.3µm particles ≥ 95% Available in 4 Colors

PFE>90%

Pkg. of 20 .....19.99

Blue	White	Black	Green
D34-5014	D34-5000	D34-5012	D34-5016

P-Mask **KN95 Mask** Filtering Particulate



Buy 3 get 1 Free

#### **₩POWECOM**®

**Powecom CDC Approved KN95 Protective Mask** 



Pka of 10 .18.99 S13-5000..

# **KN95 Face Mask**



Pkg of 50 E98-0002.......75.00

#### vivid SureMaskl Premium Quality Medical Grade Face Masks

Level

Blue (50) J87-0002 ......9.95 White (50) J87-0004......9.95

Level - 3 — 99% BFE

#### vivid SafeMaskl



Pkg. of 50 ......17.95

Blue Pink La	vender Green	1
P35-1460 P35-1461 P3	5-1464 P35-1466	6

pearsondental.com (\$) 800-535-4535

#### **KN95 Face Mask**

## **Pearson®**

#### KN95 Face Mask with Valve

## **NSU** SafeGuard KN95

#### **Premium Quality** 5-Layer Face Mask with Earloop

Protect from Droplets, PM2.5, Dust, Fog and Smoke

Breathable and Comfortable



**Premium Quality** 5-Layer Face Mask with Headband

Protect from Droplets, PM2.5, Dust, Fog and Smoke

Breathable and Comfortable

J87-0020



Protect from Droplets, PM2.5 Dust, Fog, Small

Breathable and Comfortable



**Premium Quality** 5-Layer Face Mask with Headband

Protect from Droplets, PM2.5, Dust, Fog, Smoke

 Breathable and Comfortable



**SecureFit** 

Pkg. of	201	9.99	(\$1.00 each)

Blue	Black	Gray	White
J87-0011	J87-0010	J87-0008	J87-0006

#### Pkg. of 20.....19.99 Gray

**INSUITE** SecureFit KN95

**Disposable Isolation Gowns** 

(\$1.00 each) Pkg. of 10.........15.00 (\$1.50 each)

			· · · · ,
Blue	Black	Gray	White
J87-0017	J87-0016	J87-0014	J87-0012

vivid DuoGown

• PP + PE material (Poly-

propylene covered with Polyethylene)

•35gm material for better

Tie-on waist & neck

with knitted cuffs

Waterproof, blood

& fluid repellence

Pkg. of 1015.	00 (\$1.50 each)
Gray	White
J87-0024	J87-0022

#### vivid ProGown

#### **CPE Isolation Gown** with Thumb Loop Cuffs

- Provides full coverage against fluids, blood & viruses from getting through onto clothes or skin
- Ties in the back
- Designed with thumb holes to
- prevent gown from creeping up. Apron style neck & ties at the waist.

Pkg. of 10 M21-5000 .. 36.99

Buy 3 get 1 Free

#### vivid XpressGown

- Non-woven material
- Flastic cuffs
- Ties at waist & nec.
- Blue color

Pkg. of 10 H81-0020....11.99

Case of 100

H81-0022.....84.99



J87-0018

Pkg. of 10

protection

H94-0004....49.95

#### vivid DuraGown

#### Disposable Isolation Gown

- PP with Knitted Cuffs
- Non-sterile
- One size fits all
- Knitted cuffs
- Blue

Pkg. of 10

W41-0630......**34.99** Case of 100

W41-0632.....332.50

#### **Bouffant Caps**

#### vivid TuffCap

#### **Bouffant Caps**

- Pleated polypropylene
- 100% latex free • Lightweight breathable
- fabric Provides protection against dust and particulates
- •21" blue color

#### Pkg. of 100

H31-1005 ......19.95





#### **Bouffant Caps**

- Pleated Style
- Soft and Lightweight Mob Cap Non-Woven
- . Material Stretch Elastic Band
- Universal Size
- Keeps your work environment safe

Pkg. of 20 Z19-0160 . . . . 6.99

### PP + PE 35g

#### **Shoe Covers**

#### vivid ShoeSafe **Shoe Covers (Pearson)**

with Knitted Cuffs

#### Non-Skid Shoe Covers

- Anti-slip
- 100% latex free
- •30gm Primelastic sole
- Blue color

Pkg. of 100



#### Non-Skid Shoe Covers

- Anti-slip Polypropylene
- material
- Blue color
- Waterproof

Pkg. of 100

Ever Smile

Z19-0165......9.99

#### **DenMat**

#### Hydrogen Peroxide Oral Rinse formulated with 1.5%

hydrogen peroxide and xylitol® to significantly reduce bacteria in the mouth.

16oz -D20-1540 ......10.95 64oz D20-1542 ......41.25 128oz



PreOp Hydrogen Peroxide Oral Rinse (1.5%)

Hydrogen Peroxide Oral Rinse

1.5% Hydrogen peroxide pre-op oral rinse for protection against COVID-19. Large 63oz. Bottle with Pump

Case of 2 2 x 63oz



#### Pre-Op™ **PreTreatment Rinse**

- 3.8% H2O2 surfactant enhanced 15 second rinse formula
- Level of hydrogen peroxide is over 2X the ADA guidelines (1.5%)
- No mixing required
- Each bottle treats 00 patients

1607 Case of 6



E04-1042......**19.99** E04-1040......119.99

#### **UV Sterilization Box**



#### Vivid VirusBust

- Multifunctional nano sterilizer unit
- Ultraviolet lamp for 360° Sterilization
- Aroma function for aromatherapy option
  Lamp shows sterilization function of 25%, 50%, 75% and 100%
- · Voice and bluetooth function
- · Micro USB for charging

Each R31-1000......29.99

#### **Portable UVC** Sterilizer Wand

- Use for keyboard, laptop, most telephone, mobile devices, masks, bottles, clothes, stools, towels, etc.
- UVC Light that is a chemical free method for sterilizing hard surfaces and other difficult items to clean
- Simply removes debris from the surface and sanitizes with no harsh chemical.



#### **UV Sterilizating Wand** Foldable UVC Sterilizer Wand

- Kills up to 99.9% of germs and mites on hard surfaces
- Destroys all types of bacteria and viruses
- Sterilizes without chemicals or irritants 253.7 UV Wavelength
- >2500 UW/cm2 Requires 4 AAA batteries (not included)

N88-0002 ......29.99 Each



Z32-0002 ......24.50 pearsondental.com (\$) 800-535-4535

#### **Hand Sanitizing Gels**

#### vivid SaniMax

#### Antiseptic/Antibacterial **Waterless Hand Gel**



•Kills 99% of germs on contact w/o using water

• Ideal for situations when there is no time or place for soap and water

	ooup and mater
G81-0004	1.99
G81-0006	2.99
G81-0002	6.99



#### **Hand Sanitizer Gel**

Instant Hand Sanitizer Gel Kills more then 99.99% of most illness causing germs. Pleasant Fragrance 75% Alcohol

Contains Aloe Extract, Carbopol U21 and Glycerin

32oz

vivid GelMatic

Infrared induction

easy installation

1000ml capacity

Liquid crystal display

appearance

**Automatic** 

**Gel Dispenser** 

V71-0012 ......14.99

Antiseptic **Antibacterial** Waterless **Hand Gel** 

- •Kills 99% of germs on contact w/o using water Contains skin conditioners
- & emollients • Made in USA

H92-0002....**19.99 1 Gal** 32oz

vivid SaniKwik

#### DERMA**MEDSPA**

#### Hand Sanitizer GeL **Gallon Size**

- 70% Ethyl Alcohol Based Hand Sanitizer
- Kills 99.99% of bacteria
- Contains Aloe Vera Leaf Juice leaving hands to soft and velvety without stickiness or residue

vivid SaniCare

Made in USA

**Automatic Gel** 

Infrared induction

Liquid crystal

appearance

Stand or Wall Mount

easy installation

1000ml capacity

Dispenser

display

uniaue



C26-0216......69.99

vivid Sanicare

#### **Touchless Sanitizing Gel Dispensers**

### vivid GelJet

#### **Motion Activated Gel** & Sanitizer Dispenser

- Wall Mount
- Infrared Detection/ Motion Activated
- No Contact

Unit,

60ml

100ml

500ml

- Safe, Convenient, Sanitary
- Low Battery Indication
- •Requires 4x AA batteries, not included
- 600ml capacity



X26-2200......29.99

Dispenser S41-1000 ......59.50

unique

Floor Stand Only S41-1002 ......31.95

## vivid GelCare

#### **Motion Activated** Gel Dispenser



- Wall Mount No more contact & infection
- ·Safe,clean, convenient Battery
- •500ml capacity

• Combo for Both Soap & Gel Sanition

Unit

T21-1005......49.99

Floor Stand T21-1004.....42.00

Unit, T21-1000......29.99

#### Air Purifiers for your Office & Waiting Room

### vivid SaniAir

The function of our air cleaners is to remove particulates from the air, including allergens, indoor PM2.5, etc. and also to solve indoor. underground space and volatile organic air pollution.

#### Specifications:

CADR: 210m3/h Power: 45w Noise: =55dB;

Effective Area: 25 m2 Size: 248\*230\*585mm Timer: 0~8 hours timing Filter replacement

indicator

Unit G87-1000 ......89.99 Replacement Filter G87-1002 ......23.99

## vivid AirMax

#### Office/Waiting Room Air Purifiers

- Composite filter, all around high-efficiency purification without dead corners. Ultra-strong filtering clean air.
- New touch control. Enjoy remote operation function, silent operation
- function, silent operation
  Oxygen bar function releases high
  concentration of
  negative ions to quickly
  refresh the air, remove
  hamful gases and odors,
  and create an
  indoor oxygen bar
- Ideal for use in bedrooms, kitchens, hotels, schools, entertainment venues, conference rooms, offices, etc.
- Low noise: 55dB 80W Power

S63-5004......129.99 Replacement Filter S63-5006.....34.99

## vivid AirKleen

#### Office/Waiting **Room Air Purifiers**

- High-Efficiency Composite Multilayer Filtration System
- Releases a high concentration of negative ions
- Sleep/Working mode
- Faster stronge and more efficient than purification
- Touchscreen control

Ideal for use in bedrooms, kitchens, hotels, schools, offices, entertainment venues, etc. Featuring 4W 254nm UV Steirlizer 35 watt power Ideal for rooms 1.250-1.750 cubic feet.

S63-5000 ......89.99 Replacement Filter S63-5002 .......16.99

#### **Non-Contact Thermometers**

#### **Non-Contact** Infrared **Thermometers**



- Hand-Held Precision infrared sensor
- Large LCD screen
- Temperature reading in seconds

Each	19.99
Blue	Purple
L48-0006	L48-0008

#### Fog Machine

## vivid FogMatic

room. 100ml Liquid capacity.

Comes with or without remote unit.

Fog Sprayer Portable indoor electric atomization fogger machine for disinfecting and air purifying of your practice and waiting

Unit With Remote \$67-1002 ..... 105.00

**Unit Without Remote** \$67-1000 .....



## **Disposable**



#### Disposable Face Shield

#### vivid XtraShield vivid KoolShield

Face Shield

with 8.5" Foam Headband



Clip-On Face Shield

Oil splash proof

Anti-Spray

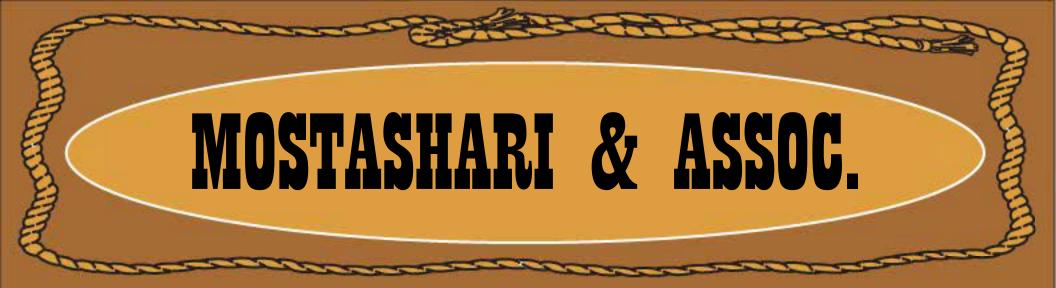
Anti-Smoke Anti-Exhaust



Premium Quality Disposable Face Contains: 1 - Frame + 1 - Shield Shield - Only \$1.75 Each

Pkg. of 20 P35-1454 ....34.99 Pkg. of 6 Q66-0004 ...........14.50 Contains: 6 - Frame + 6 - Shield

**\$** 800-535-4535 pearsondental.com



# Advanced Dental MBA Business Webinar Series

#### **ESSENTIAL PLANNING FOR EVERY DENTIST!**

While a dental practice is a business, there are minimal sources in dental field to provide unbiased dental business education, to prepare for essential steps such as Startups, acquisitions, transitions, and major financial and business decisions.

If you want your dental business career to be profitable, you need to ensure to have all necessary knowledge and resources before making major decisions in your dental enterprise.

These webinar series are created to be educational, unbiased, and comprehensive to empowering you make informed and strong decisions in these uncertain times.

# Friday, Nov 6,2020 - 11:30AM: PT Advanced Year End Tax and Business Planning!

Tax planning during and after COVID-19

Maximizing cash flow through COVID-19 tax planning

Research and Development Tax Credit

PPP Forgiveness

Refinance options for practice owners

Reviewing of lease

Learn how to reduce your tax liability and get closer to your financial goals with these helpful end of year business, tax, financial, cash flow and risk planning tips.

# Friday, Nov 13, 2020 - 11:30AM, PT The Most Effective Ways Selling a Dental Practice

Criteria for a great valuation
Step by step process and FAQs.

Learn about the changes that need to be made before selling a practice
Learn how to reduce taxes and other selling expenses

Learn what a seller can do to preserve the practice equity and attract the right buyer

Getting your accounting, practice management systems, lease, and finances in order

Webinar RSVP: Text to 310-270-6347 or Email to: Cal.Dental.CPA@Gmail.Com to receive Code and password.

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DAVID GROCE

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DAVID TESSIER

Vice President Wells Fargo Practice Finance D.Tessier@wellsfargo.com (619) 997-6883

# Friday, Nov 20, 2020 - 11:30AM, PT Advanced Practice Acquisition Webinar

steps to take before buying a dental practice.

Buying a dental practice can be exciting, overwhelming and a bit mystifying. Many dentists choose to buy an established dental practice for the existing patients but having plenty of patients is no guarantee of success. There are several other considerations to weigh, like how much income you can expect to generate and the potential for growth (or decline).

How to Value a Dental Practice
How to select the right practice?
How to get financing?
How to negotiate the lease?
How to assess IT and equipment needs?

## Tuesday, Nov 24, 2020 - 6:30PM, PT Advanced Dental Start Ups Webinar

Starting a new practice comes with tough decisions and major anxiety. But, with the help of seasoned professionals, it can also be the opportunity to make sure it's done exactly the way you start well and start seeing profits quickly. If you're opening a new dental practice, there are many things to consider. We provide resources as a starting point to address many of the issues dentists encounter when opening new practices.

Financing
Site selection and lease
Design and equipment
Business plans and business systems

Webinar RSVP: Text to 310-270-6347 or Email to: Cal.Dental.CPA@Gmail.Com to receive Code and password.