

The logo consists of a thick, yellow rope with a black outline, forming a rectangular border with rounded corners. Inside this border is a large, horizontal, light-yellow oval with a thin white outline. Centered within the oval is the text "XCEL SEMINARS" in a bold, black, serif font.

XCEL SEMINARS



17th Annual Comprehensive Dental Skills Series

NOW as a LIVE WEBINAR Series w/LIVE CE Units

Oct. 18, 2020: Dental Pharmacology- What Dentists Should Know (including Opioids, Cannabis & Addiction training, mandated by a number of state dental boards) *Dr. Patrick Quaranta is back by popular demand for a new subject (even if you have taken his previous courses you do NOT want to miss this one)! He is a former professor of Oral Medicine at UMDNJ-New Jersey Dental School.*

Nov 1: Managing Medically Complex Patients, Medical Emergencies & Treating Dental Trauma *Dr. Mark Roettger was a charter member & Past President of The Academy for Sports Dentistry. He is currently the Associate Director of the University of Minnesota Medical Center GPR program, where he often treats special needs & medically complex patients.*

Nov. 22: OSHA, CA Dental Practice Act, Infection Control & CAMBRA PLUS a BONUS COURSE: Becoming the "Go To" Dentist in your Community with these Seven Critical Steps! *Carrie Ibbetson, RDH, lectures nationwide using her unique humor and cutting edge information to present tough subject matter in an interesting way. Jim Richardson, the CEO of Click-thru Consulting, LLC, understands the frustrations of dental practice owners. He is the Amazon best-selling author of "Word of Mouse Marketing for Dentists" and he works to help dentists refine their messages and drive new patients to their practices.*

Dec. 13: A Comprehensive Review of Pediatric Dentistry for GPs and Staff *Dr. Lance Kisby has practiced & taught for 35 years, started two pedo residency programs and edited the Journal of Pediatric Dentistry.*

Jan. 31, 2021: Try THIS Instead of THAT- Exquisite Dentistry for 2021 *Dr. Peter Auster uses the latest technology, materials, and techniques to create a free moving, collaborative day for his audience. He was featured on the cover of Dentistry Today Magazine and recently completed two terms on the board of directors of the American Academy of Cosmetic Dentistry and chair of their leadership committee.*

Feb. 21: Comprehensive Endodontic Update for GPs *Dr. Robert Salehrabi is an associate professor of clinical endodontics at USC and author of articles in the Journal of Endodontics and other peer-reviewed journals. He received the International Endodontic Federation Research Award and was also awarded the "Outstanding Teaching Award" by USC School of Dentistry. He practiced as a GP for more than a decade before becoming an endodontist and has presented practical seminars and lectures for GPs & endodontists nationwide and internationally.*

ALL LIVE WEBINARS ARE ON SUNDAYS, 8AM-2:30 PM PACIFIC TIME AND 7 LIVE CE UNITS TUNE IN AND ENJOY OUR COURSES FROM ANYWHERE!

\$169 FOR EACH LECTURE OR THE ENTIRE 6 COURSE SERIES, 42 CA APPROVED LIVE CEs, FOR ONLY \$499 (THAT IS LESS THAN THE COST OF THREE COURSES)!!

**7 LIVE
CE UNITS
PER
WEBINAR!**

COURSE SERIES
SPONSORED BY:



COURSE TOPICS

Dental Pharmacology with Opioids and Cannabis-What Dentists Should Know: *Dentists oversee the treatment and management of acute and chronic pain and relieving anxiety in connection with dental treatment. Increased awareness of the addiction potential of opioids has resulted in many new laws and guidelines for the prescribing of these medications. Although dentists are not usually involved in the prescribing or dispensing of cannabis products, as health care professionals we should have a working knowledge of these substances. Information presented will include:* The latest biomedical ramifications of addiction/substance, including the disease model of addiction, biopsychosocial predispositions, and genetic susceptibilities ♦ The concepts of tachyphylaxis (drug tolerance), psychological dependence, physical dependence and the drugs used in the short-term treatment of substance abuse detox-withdrawal syndromes ♦ Opioid use and misuse ♦ New guidelines and laws regarding the prescribing of opioids as well as the DEA scheduling of drugs ♦ The nature of cannabinoids, natural and synthetic ♦ CBD and the OTC CBD oil craze ♦ An understanding of CBD labeled products ♦ The dangers of super-high potency marijuana preparations ♦ Cannabinoid drugs and common side effects as well as adverse effects

Managing Medical Emergencies and Treating Dental Trauma: *This case based course will have a morning segment addressing the nature and effect of trauma and the afternoon about medically complex cases. The morning will include:* Recognizing injuries involving different parts of the tooth and supporting structures ♦ Composing an accurate diagnosis of the type of trauma, formulating an emergency treatment plan and performing adequate emergency treatment to maximize healing potential in all types of dento-alveolar trauma ♦ The clinical and radiographic signs of healing: regeneration, repair & failure ♦ Know rationale and guidelines for post-trauma splinting ♦ Managing trauma to the oral soft tissues ♦ 3 big misconceptions of managing dental trauma **Treating Medically Complex Patients will cover:** Managing cardiac patients, oncology patients, patients with endocrine disorders, hematology and clotting disorders, genetic and syndromic disorders **Treating Medical emergencies will include:** Define & emergently manage cardiac arrest ♦ Identify the most frequently encountered medical emergencies in the dental office The most important drugs needed to treat medical emergencies ♦ The situations most likely to lead to medical emergencies

OSHA, Infection Control and the CA Dental Practice Act: *This course will not only entertain you and your staff but will enable attendees to meet license renewal requirements and state and federal requirements for OSHA Bloodborne Pathogen training, and infection control with Carrie Ibbetson. The California Dental Practice Act segment will include: Basic requirements of the Dental Board, how to avoid Dental Board problems AND Present actual case studies of dentists subjected to Board discipline. PLUS In our bonus one-hour interactive workshop, we'll take each audience member through an interactive, personal exercise that will teach them how to create their unique compelling message. They will:* Discover their marketing problems ♦ Follow a proven, seven-step process to record their unique message script ♦ Leave with more confidence about their compelling reason a new patient should choose them

Comprehensive Review of Pediatric Dentistry: *This course is designed to give dentists and hygienists the tools to treat children in their practice and help make pediatric dental visits less stressful for everyone including the staff and the parents. Topics include:* How to do a thorough pediatric dental exam ♦ Reimagined psychological behavior management techniques ♦ Caries formation and prevention ♦ Common Pediatric oral pathology treatment ♦ Common eruption problems and proper treatment ♦ Pulp therapy in primary and young permanent teeth ♦ Restorative dentistry, materials, and when not to drill ♦ Review and discussion of the contemporary concepts in the biology, management, treatment, and prevention of traumatic injuries

Try This Instead of That: *Dentistry is changing...really fast, especially with the Covid-19 pandemic. This rapid moving, info-driven presentation will send attendees home with LOTS of pearls to move your practice into the 2020s. Better, less expensive products; Delta busters; brand new techniques; digital alternatives; large equipment to buy or NOT TO BUY - all come together in a fun, interactive day. Learning Objectives Include:* Learn how to cut through the marketing and find the BEST products ♦ Experience Groundbreaking new composites, bulk fills, post cores, perfect contact matrixes ♦ How to pick the RIGHT digital scanner for your practice or none at all ♦ Learn why I sold a brand-new diode laser on eBay and bought a better one ♦ Discover better/less expensive loupes ♦ Why are zirconia crowns falling off? Discover the right cements and cement protocol for every material, 2021 (NEW UPDATE!) ♦ Bioactive, biomimicry basics - starting now ♦ Learn about an AMAZING treatment for anterior decalcification ♦ Fight back at PPOs with in house plans; better coding; and fee negotiators ♦ The BEST practice management tips to bring patients in and keep them.

Comprehensive Endodontic Update for GPs: *This unique course will go through numerous case studies and interactively discuss different treatment options for the same case situations to help GPs improve all aspects of their endodontic care. Learning Objectives Include:* Describe the importance and details of endodontic diagnosis and case selection ♦ List cases that should be referred vs. cases that could be addressed in a GP setting ♦ Discuss the latest endodontic innovations and how they impact the long-term success of the endodontic therapy ♦ Outcome assessment & what is affecting treatment outcomes? ♦ Diagnosis and treatment planning ♦ Rational, evidence-based case selection ♦ Endo-perio interrelationship ♦ Procedural errors and their prevention ♦ Diagnosis of cracked teeth and treatment options ♦ Endodontic retreatment vs. implants—when, where and how to decide ♦ Dentin replacement materials and their applications in complex cases ♦ Restoring endodontically treated teeth with bonded core composites

TUITION	6 COURSE SERIES	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$499, Staff: \$349	Lecture Dentist: \$149, Staff: \$129
Less than 14 days before an event	Dentist: \$519, Staff: \$369	Lecture Dentist: \$169, Staff: \$149

Courses are 8am-2:30pm Pacific Standard Time.

Last Name _____ First Name _____ Email _____ Phone _____

Address _____ City _____ State _____ Zip _____

Cancellation Policy: Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancellation fee. No refund or credit less than 14 days from an event.

Additional registrants _____ Course Dates: _____ Total Amount _____

Register online at www.xcelseminars.com

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Janine at 480-717-2230 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers, we are dedicated to providing only evidence-based information in our courses.



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. (10/01/19) to (09/30/2021) We are a California Board Approved provider, permit #4536. Valid until 7/31/2021

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CA. INST. of EDUCATION

"Adding oral sedation to my skill set transformed my practice."

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."

— John Magnis DDS, Oxnard, CA

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- **California Dental Board approved course**
- **Course meets ADA guidelines; qualifies for most States for Oral (minimal) sedation permit***

*Check with your individual state for requirements for issuing an oral (minimal) sedation permit



Periklis Proussaefs DDS, MS

is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

"Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you."

—Anna Durkin DDS, general dentist, San Marcos, CA

"A definite must take class for any dentist to further your career. You will learn a lot."

—Kevin Chou DDS, general dentist, Bakersfield.

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Provider for FAGD/MAGD credit
Approval does not imply acceptance by
any regulatory authority or AGD endorsement
Approval from 09/01/2019 to 08/31/2021
Provider ID # 390855



WORKSHOP SCHEDULE:

November 20-22, 2020

December 13, 2020

(Recertification)

March 26-28, 2021

April 11, 2021

(Recertification)

**25 CE Hour
Credit**

Course Fee: \$2,200

\$675 per staff member

(Staff member participation encouraged.)

\$865: Recertification oral sedation
dentistry doctor

\$925: Recertification conscious
sedation doctor



C.I.D.E.

www.DentalOralSedation.com

(805) 676-1063

or (805) 676-1611



REGISTRATION FORM Dental Oral Sedation certification and recertification course:

First Name:..... Last name:.....

License #..... Degrees:..... AGD # (if applicable)

Office address:

Office/Contact phone number(s).....

E-mail address:

Please mark "X" ALL those that apply: [4-digit Promotional Code (if any) _____]

Course registering for: Oral sedation certification November 20th -22nd 2020 ☐
 Oral sedation recertification December 13th 2020 ☐
 I.V. sedation recertification November 21st -22nd 2020 ☐

Tuition :	Oral sedation certification	\$2,200.00	<input type="checkbox"/>
	Oral sedation recertification	\$865.00	<input type="checkbox"/>
	I.V. sedation recertification	\$925.00	<input type="checkbox"/>
	Staff 3-day certification	\$675.00	<input type="checkbox"/>
	Staff 1-day re-certification	\$375.00	<input type="checkbox"/>

METHOD OF PAYMENT:

- Check sent ☐ (make it payable to the California Institute of Dental Education).
- Credit card: VISA ☐ Mastercard ☐ American Express ☐

Card #:

Expiration date:.....3-digit Security code:

Signature: _____ Date: _____

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