

THE Dental Trader

VOL. 17 NO. 9 • September '20
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



Complete Digital Dental System

***This is the ideal
time to
upgrade/update
your office
system!***

- Use it **FREE** for 90 days
- Then only **\$220/mo.***
- **\$1 Buyout**

**Covid - 19 Stimulus
Rebate : \$500
(expires September 30, 2020)**

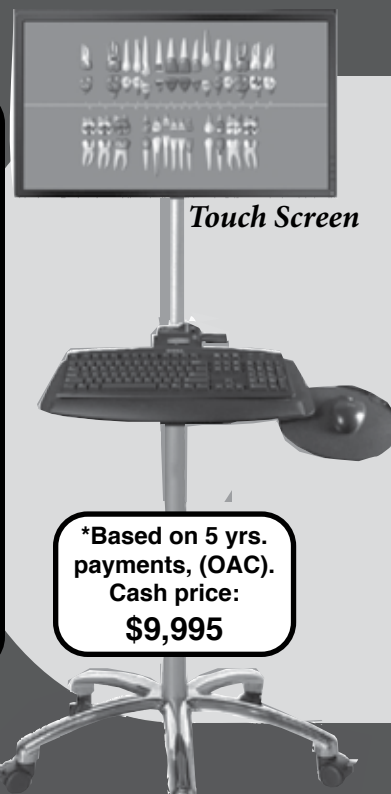
INCLUDES:

**Everything you need for
a digital exam room!**

Hi-Quality Diagnostic Digital X-Ray Sensor & Intra-Oral Camera, Dell i5 Computer with 3 Year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart, EZ2000 Billing Software & Integrated Imaging Software (or keep your own billing software & we provide bridge for free). Full Blown Color Coded Scheduler, Periodontal Charting, Installation, Onsite Training & Technical Support. (Optional integrated Benefit Service by Trojan Prof. Svcs).

Regular Price: \$19,990

In business since 1985



Touch Screen

***Based on 5 yrs.
payments, (OAC).
Cash price:
\$9,995**

Digital X-Ray Sensor Included

- Clio Sensor • Super Sharp & Extra Durable • High-End Superior Quality • Rounded Corners & Edges
- Waterproof-Sterilizable • Contrast & Spatial Resolutions • Replaceable cable. *5 yr. limited warranty



**Call 800-273-5033 to schedule
a free Demo in your office
www.ez2000dental.com**



**EZ 2000 Dental Software Special
Reg. \$3,395. **Sale: \$1,995.
includes training & support**

EZ 2000 is an official licensee of the ADA Ins. Claim Form and Procedure Codes.

Safeguarding You in This Time of *Uncertainty*

- ✓ Estate Planning
- ✓ Lease Renegotiation
- ✓ Profit Maximization
- ✓ Debt Restructuring
- ✓ Insolvency Preparedness
- ✓ Prolonged Disaster and Litigation Preparations



**Are your finances secured?
Have you reviewed your lease and contracts?
Are you ready to reopen after the
pandemic?**

"It's people like you, who go above and beyond what the job calls for, that make me realize how much I have to be grateful for every single day!"

Dr. Jordan Tucker D.D.S.



Patrick J. Wood
Attorney at Law



Jason P. Wood
Attorney at Law

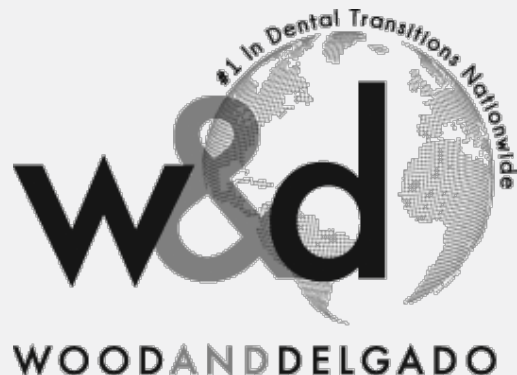


Justin J. S. Morgan
Attorney at Law

**Protecting Dentists Since 1984
7,000+ Dentists Represented
Nationwide Representation**

Specializing In:

Associate Agreements - Practice Agreements
Partnership Disputes - Practice Transitions
Lease Negotiations - Business Transactions
Private Equity Sales - Estate Planning
Real Estate Sales – DSO and MSO - Wills/Trusts



Find out why dentists seek our advice when making their most important career decisions.

Call for a FREE consultation

800-499-1474

www.DentalAttorneys.com

Tax Reduction Planning

Call (949) 485-2011 Today!



- ✓ Minimize your taxes legally.
- ✓ Fixed fees. No hourly billing surprises.
- ✓ California licensed CPA Firm.
- ✓ Certified Tax Coaching



**MOREY CPA
& ASSOCIATES, INC.**

Dental Profit Coaches



(949) 485-2011



www.mydentistCPA.com

Proactive Tax Reduction

Oxnard Office Leasehold, 4 ops, \$39950, TXT or call 310-720-3368

MID-WILSHIRE - Museum corridor. \$627k Collections. www.ddsmatch.com 855-546-0044

Surgical DDS 360 see our flyer in this edition or contact us at info@sdds360.com

Giving away 5 Ross Ortho Carts and 6 Dexta Ortho chairs. Uninstall and take away. 3109027369

Orthodontist for your office. Los Angeles and surrounding SoCal areas. Email: cghiam@gmail.com or call 818-730-1209.

Westchester with 3ops that you will own. Digital sensors (DRE01993607) (818)522-9123

Mission Viejo Leasehold, busy shopping center, 6 ops, fully equipped, 1900 sqft, ready Oct 20. Please text 714-227-9742.

ENDO, IMPLANTS, EXTRACTIONS: an exp. dentist helps you keep your patients without having many specialists (818) 414-1770

CPR/BLS + CEUs (American Red Cross approved) (626)345-0005 ext 2, orchid@ADMInstitute.com

Periodontist (Board Certified) for your office. Will bring all instruments. periodontalexpert@yahoo.com

Looking for RDH to work one day every other week in Torrance, Ca. Please send resume to 310-791-4097

LONG BEACH w/ Real Estate for Sale 3+2 ops, 1,800 sq. ft., all Digital Greg Beamer 909-542-4891

GP with more than 5 years experience to do root canals and extractions needed. Call Ira 818-652-6335

Dental Assistant part time wanted for Corona GP office. Spanish is a must. Email litahtdds@gmail.com

Space sharing opportunity in Newport Beach, Ca. Beautiful office, upscale. Please email Smilecentraldental@yahoo.com

Murrieta suite/equip for lease/sale. 5 Dome chairs & side units, pan, intraoral, misc equip, off furniture 951-288-4661

1991 Candy Red Mercedes 500 SL convertible with 108,000 miles in perfect condition for sale \$9999 (818)883-1383

Do Molar RCTS faster and more simply. The Smart 30min RCT course. www.ctidental.org 1-877-237-3636.

Gen Dentist needed in Santa Ana office 2yr exp req sal negotiable. buy in opportunity avail drsusanleeds2@gmail.com

Retiring in 2021? Military dentist seeking ownership in North County San Diego. Navydmd2021@gmail.com

Experienced General Dentist will go to your office and do RCT and extractions. Orange County. 714 3995858 Dr. Fernandez

INLAND EMPIRE GP/ORTHO/PEDO -13 Ops, Digital. GR \$850K. HSPPT- Rishi Salwan-909-239-2800 #CA681



Gary Pascua D.D.S. Sales Agent
CA BRE License #01874248



**CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)**



Paul Maimone Broker/Owner
CA Broker #01172430

KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P.(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. Did the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **REDUCED**.

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BELL – Smaller, but **“MIGHTY PROFITABLE!”** (4) Op computerized G.P., located in a strip center on a main thoroughfare, with exposure/visibility/signage & parking. Digital x-rays, plumbed for nitrous, 6-10 year old equipment, new floors & recently painted. Cash/PPO/HMO/Denti-Cal pt. base. CAP Check \$3,500/mos. (36) years of Goodwill. 2019 Gross Collect. \$311K+ with an amazing Gross Net of \$173K+. Very Low Overhead (< 45%)! Seller retiring but will assist with a transition. **NEW**

CANYON COUNTRY – (5) op G.P. (4) ops eqtd. Shopping Ctr Location on a major thoroughfare w exposure, visibility & signage. Averaging (33) new pts/mos. Dentrux, Digital x-rays & Pano, Trios Scanner, & Chartless. Newer eqt. Cash/PPO/HMO. Averaging \$452K/yr. in Collections. Selling to concentrate on main practice. **MAJOR PRICE REDUCTION!**

L.A. (BEVERLY HILLS ADJACENT) - 4 op comput. GP/OS office. Digital, Dentrux, Chartless. Cash/Ins/PPO & small amt. of HMO. (3) year Ave. Gross Collect. \$950K+. Seller works 1 to 1.5 days/wk. Associates work 3 to 4 days/wk. Located in a smaller professional bldg. on the first floor with exposure/visibility/signage/parking. Seller giving up private practice. **NEW**

LANCASTER #5 - “Steady Eddy!” Annual Gross Collections between \$538K & \$566K for last (5) years, with an Average Annual Est. True Net Income of \$214K. (3) op comput. G.P. in a two story prof. bldg. w easy fwy. access. (4) days of Hygiene. Cash/Ins/PPO pts. (32+) years of Goodwill. Refers out all Endo, Perio, Implant Placement & Ortho, & diff. O.S. & does no advertising. Primed for growth. Seller is retiring and has “Value Priced” the practice to Sell! Will assist with a transition. **NEW**

LOS ANGELES (SILVERLAKE/ECHO PARK AREA) – Smaller but **“VERY PROFITABLE”** (4) op computerized G.P. Located in a strip center, on a main thoroughfare, with exposure/visibility/huge signage & parking. (3) ops eqt'd, 4th has a chair and an x-ray. Cash/PPO/HMO/Denti-Cal. pts. Monthly CAP Check \$4,500. Easy 2000 s/w & Digital X-rays. (36) Years of Goodwill. 2019 Gross Collections \$377K+ with a Gross Net of \$212K+. Very low Overhead (<44%)! Seller Retiring, but will assist with a transition. **NEW**

PACOIMA - (9) op comput. G.P. 5 ops eqt'd/4 add. plumbed. Located on a main thoroughfare, in a strip ctr. with exposure, visibility, signage and walk-ins. Cash/PPO/Denti-Cal. Gross Collect \$500K+/yr on (2.5) days/wk. Digital x-rays. Presently doing no advertising and not open Sats. Can produce much more with a new energetic owner. Seller retiring. **PENDING**

VALENCIA G. P. AND CONDO - (6) op comput. G.P. & an 1,860 sq ft Condo. Located on the 2nd floor of a well-known prof. bldg. w easy fwy. access. Fee for Service patient base. (24) years of Goodwill. Dentrux & Dexis. Digital X-rays & newer eqt. Average Gross Collect. (\$820 K+/yr.) on a 3 day week. Refers out Diff. Endo, all Ortho, Some O.S., and all Implant Placement. Excellent growth potential with more hours, advertising, & keeping specialty work in house. Owner moving out of the area but will assist w a smooth transition. **NEW**

WEST SAN FERNANDO VALLEY – (3) op comput. Prost/Implant Practice located in a prestigious medical/dental building on a main thoroughfare. High End Boutique Practice and build out. Practice does all on 4's, cosmetics, partial and full mouth reconstruction, smile makeovers, crown and bridge and dentures. Annual Gross Collections between \$1M and \$1.5M. Fee for Service. Digital xrays, Morita CBCT, Eagle Soft software & chartless. Seller requests potential buyers to submit CV for consideration. **NEW**

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, CEREC, & Laser equipped. Seller is retiring but will assist with a transition. **NEW**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

VENTURA COUNTY

SIMI VALLEY - (4) op G.P. w newer Adec eqt. server, computers, compressor, hand pieces, etc. In a prof. bldg. on a main thoroughfare. Lots of free parking. 2019 Gross Collect \$750K+. Digital x-rays w (2) sensors. 16 years of Good Will. Selling due to health, and to be closer to family. Seller will assist with an orderly transition. **SOLD**

VENTURA #2 - (4) op comput G.P. in a strip ctr on a main thoroughfare. Some exposure & signage. (35) yrs of Goodwill. Cash/PPO Pts. No HMO & No Denti-Cal. No nights & No weekends. 2019 Gross Collect of \$615K+ on (3.5) days/wk. Favorable Lease. (4) days of Hygiene/wk. Seller does no adv. other than website & social media. Most specialty work referred. Seller retiring. Will assist with transition.

VENTURA #3 - (4) op G.P. in a Prof. Bldg. Cash/Ins/PPO pts. Average Collections of \$673K/yr. Dentrux, Dexis, Digital Pano, Milling Machine & Impression Scanner. Seller can work back part time if Buyer wishes. **NEW**

WESTLAKE VILLAGE – (4) op comput. G.P. in a Prof. Bldg. with easy Fwy. access. (20+) years of Goodwill. Average Gross Collections of \$359K+/yr. part time. Cash/PPO pts. Dentrux & XDR. Referring out all Endo, Ortho, Perio Surgery, Diff. O.S. and Implant Placement. Doing very limited marketing. Excellent growth potential with more hours, advertising, and keeping specialty work in house. **MAJOR PRICE REDUCTION!**

UPCOMING PRACTICES FOR SALE

Bakersfield, Carlsbad, Central Coast, Corona, Encinitas, Escondido, Hawthorne, Kern County, Laguna Beach, Los Angeles, Northridge, Oxnard, Pasadena, San Diego, Santa Barbara, Tarzana, Torrance, Valencia, Van Nuys, West Covina, West Hills & West L.A.

“The Personalized Service Dental Broker®”



P.O. Box #6681, Woodland Hills, CA. 91365
(866) 425-1877 Outside So. CA or
(818) 591-1401

www.dmppractice.com

[Go from dentist to dental practice owner.]

Whether you're just getting started, or taking your practice to the next level, you can count on our relationship managers to provide knowledgeable financial service.

Howard Boles

SVP, Commercial Relationship Manager
howard.boles@homestreet.com
949.379.5704

[HomeStreet] Bank®



FDIC  EQUAL HOUSING LENDER

Equipped/Ready office 5 chairs ready to go in Long Beach. Great location & ready to make you \$\$\$ (310)666-5701.

Santa Monica Operatory for Rent great location near downtown restaurants and businesses, please call 310.395.7221

Zyris Isodry Isolite (2) units still in box unwrapped. We have 2 extra Price:\$1195 SteveK@Pacbell.net 949-400-1019

Travelling Energetic Pediatric Dentist available to see children in your office (747)888-7388

Need a part time GP who is familiar with pediatrics in our practice located in Los Angeles. Lachildrendentist@gmail.com

DENTAL OFFICE FOR LEASE - Fully built out w/4 ops, 2 plumbed with chairs, 2 x-ray. Located in Bankers Hill. 858-633-1810

Mission Viejo 4-Operatory, 1 Addt'l Plumbed Dental Office for Sale. PPO & Medi-Cal. High Production. Call (949) 939-7831

General dentist needed for an office near LAX, Wednesdays, min 3 years experience, send resume to Dental894@yahoo.com

Part time dentist needed in Montebello area.please fax resume 323-722-2022

EXCELLENT COND ADEC X-RAY pass thru cabinet- Fonthill Pear. \$5500 free local delivery. Contact Ckimnamdds@gmail.com

Office for rent/lease in Encino. Rate negotiable. Fully Digital/ Paperless. SafaeiDDS@gmail.com

Office Closing selling all dental chairs,Cerec,etc, too many to list! only pick up email for photos ml4273936@gmail.com

Great Opportunity! Brand new Leasehold Anaheim area inside Kaiser bldg. 6 ops fully plumbed ml4273936@gmail.com

Restorative practice - South OC. 2018 Revenues \$522K. Asking \$450K. Contact info@wppps.com.

MoonRay S 3D printer for sale in mint condition. \$3200 with resin and trimming instruments. Email: as7067@gmail.com

El Centro looking for an operatory to share. endosas@gmail.com 619-581-7107

Office manager. Tarzana.48-62 K plus Bonus and benefits. Must have experience. toothopinion@aol.com

Dentist Anesthesiologist- Dr.Sophia Iravani - Dental provider- IV Sedation/GA for children/ adults - 3109621119

For Sale: Snap-A-Ray for phosphorus plates/films x 8 + Rinn & TRollByte X-ray. Huntington Beach. Elcajun2011@yahoo.com

RIALTO dental for sale300k,3opt low rent income over 300k no HMO,no broker,retire dr text 5627134513

DA/RDA needed in Rancho Cucamonga. email resume to easydental@yahoo.com

WANTED used Digital Pano/Ceph machine If you are upgrading to 3D, we will buy your pano/ceph Inhouseortho@gmail.com



Over 150 5-star Avvo[®] reviews!

I hired Mr. Olson to help me with the sale of my dental practice. From the very start he advised me in a proactive way what to do. He looked over and revised the purchase offer and generated the purchase and sales agreement to my satisfaction. He advised me regarding the lease transfer and tax issues. He spoke with the buyer's attorney to clarify any issues. He was very accessible and answered phone calls and emails promptly. Overall, he did everything in an excellent manner, and I strongly recommend him.

Avvo[®] Review #113

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Tax Planning

888.963.1120

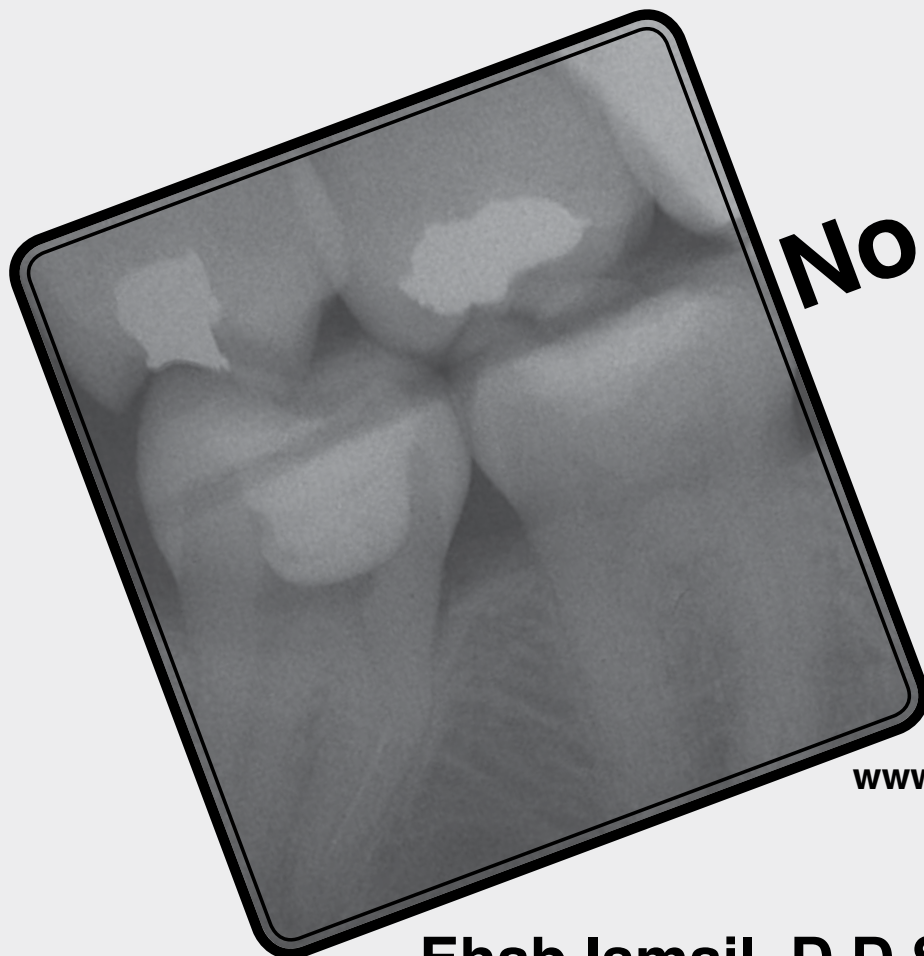
RWO@transdental.com

www.trans.dental

**Best Reviewed
Avvo[®] Attorney
2011 to Present:**

**Mergers & Acquisitions
Incorporations
Commercial Real Estate**

Broken file in tightly curved canal?



No problem.

**Expert ENDO
at your office;
I come to you.**

**See finished
cases on
www.socal-rootcanal.com**

Ehab Ismail, D.D.S
www.socal-rootcanal.com
562-968-4061

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), 5 star reviews on Google! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

IRVINE GP Highly desired location |Busy Exposure|Fee for Service| 5 ops |1,200sq.ft. | 30 YRS of GOODWILL |dentalpractices4sale@gmail.com - Maria Silva #01275112 (657)246-9770

Implantologist in our office. placement, all kinds of bone graft, Allon4 and etc. CONTACT at implantforever@gmail.com

Prosthodontist available part time for complex prosthodontic treatment to include implant placement and restoration. I have my own surgical equipment. 10 yrs experience, currently on active duty with US Navy. 919-475-7725

ONE ROOM OPERATORY 24 items (Marus chair, light, MDT X-ray, Shick sensor, stool autoclave, granit cabinet 8186419131

ORANGE COUNTY - General practice. Gross \$600k+, works 3 days / wk, 7 ops, lab, ect., Belmont chairs, digital x-ray, pano, laser. Uses Dentrix. Call Promed Financial (888)277-6633 Ref#D512

LCF Practice Sales & Financing

Free consultations for Buyers & Sellers

BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

Covid-19:

We are working to support our sellers and buyers through this crisis!

Buyers are making use of this time to look for good practices.

Sellers – list your practice & get your financials ready to sell.

"I am very thankful for Loc Pham's professional, responsive and honest assistance with the whole selling process ... We had quite a few obstacles in the process but in the end I was able to sell my practice...Loc has the ability to use knowledge, facts and data to effectively solve problems and find solutions. Patient, kind and understanding - I highly recommend Loc and his team!"

~ Goretta Li, DDS

We Offer Up to 100% Practice Financing

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

Los Angeles County

Beverly Hills – Just Renovated
 ▪ BH Triangle. 3 Eq. Ops.
 ▪ Grossed ~\$473K on 2-3 days/wk

Cerritos – New Listing!

▪ 2019 collected ~ \$400K
 ▪ All Cash/PPO. Professional suite
 ▪ Over 25+ years of goodwill
 ▪ Reasonable rent. 3 eq.ops. + 1

Cerritos – 2019 Grossed ~ \$240K

▪ Premier Shopping Center
 ▪ Reasonable Rent. 3 ops.
 ▪ Accepts most insurances.
 ▪ Cap Check ~ \$5K/month

Glendale – Gross ~\$484K.

▪ Seller Retiring. GP with Ortho.
 ▪ Mostly Cash/PPO. 4 Ops.
 ▪ Commercial complex

Hawallan Gardens

▪ Shopping Ct. Reasonable Rent.
 ▪ 10 years of goodwill. 4 ops.

Inglewood ~ Gross ~ \$1.05 M

▪ Excellent Location! Shopping Plz.
 ▪ Accepts all insurances, mostly PPO
 ▪ Many in house specialists.
 ▪ High capitation check. 4 Ops. +1

Lawndale – Equip. & Leasehold

▪ 5 Belmont Chairs, ~2,240 sqft
 ▪ Strip Mall. Reasonable Rent

Long Beach – Boutique practice

▪ Premier shopping center
 ▪ 3 equipped ops. + 1 plumbed.

Los Angeles – Mostly PPO/FFS.

▪ 2019 Grossed ~ \$450 – 500K
 ▪ Many patients with Hispanic origin
 ▪ Strip mall close to MacArthur Park

Northridge – Great location!

▪ Starter Practice. Strip Mall
 ▪ 4 equipped ops. Digital Office

San Diego County, CA

Lakeside – Doctor retires

▪ Shopping center. Grossed~ \$254K
 ▪ ~50% FFS/PPO & ~50% Cap./HMO
 ▪ Capitation check ~ \$4,300/month

National City – starter practice

▪ Gross ~ \$193K. Doctor retires
 ▪ Shopping center. 4 equip. ops.

Solana Beach - Leasehold & Equip.

▪ Shopping plaza. 3 eq. ops.
 ▪ Current pt base predominantly PPO

Fresno County

Fresno – New listing!

▪ Beautiful practice in Shopping Center
 ▪ 2019 Grossed ~ \$340K
 ▪ Accepts all insurances
 ▪ 8 equipped ops., ~ 2,540 sq.ft.

Orange County

Anaheim – Mostly PPO/FFS

▪ Close to Freeway 5 & Disneyland
 ▪ Collects ~ \$190K
 ▪ ~1,100 sq.ft., 3 equipped ops.

Cypress – Equipment & Leasehold

▪ Commercial plaza. ~1,900 sqft
 ▪ 6 Eq. Ops + 2 add'l plumbed.

Garden Grove – Busy Street!

▪ Street Front Location! 3 eq. ops.
 ▪ Close by retail shopping center

Laguna Hills – Shopping Center!

▪ Starter Office on busy street.
 ▪ 4 Equipped Ops, ~1,500 sq.ft.

Irvine – Starter Practice

▪ Exclusively Ortho/Pedo Practice
 ▪ Large Shopping Center. 8 Ops.

Riverside County

La Quinta – Gross ~ \$1.5 Million

▪ Retired Doctor. Good recall system
 ▪ ~60% Insurance & 40% FFS
 ▪ Beautiful & High Tech Office

Riverside – General & Orthodontics

▪ Collects ~ \$440K. Strip mall.
 ▪ 9 ops. + 2 ortho chairs
 ▪ 100+ ortho patients

Riverside – Motivated seller!

▪ Seller retires. ~3,000 sq.ft., 8 Ops.
 ▪ Large Shopping plaza

Moreno Valley

▪ Collects ~\$894K.
 ▪ Family Dentistry
 ▪ 25+ years of goodwill
 ▪ Shopping plaza. By park & school.
 ▪ 16 ops. Motivated to sell!

Palm Springs –

Practice & Real Estate

▪ Gross ~\$1.1M. ~2,500 sq.ft.
 ▪ GP & Implant Placement
 ▪ Freestanding Bldg w/parking
 ▪ High monthly capitation check

San Bernardino County, CA

Rialto – Gross ~ \$650K

▪ Seller retires
 ▪ ~60% Dential; ~35% FFS/PPO
 ▪ Associate run office.
 ▪ Shopping plaza. Affordable Rent
 ▪ ~1,000 sq.ft. 3 equipped ops.

Upcoming Practices

Mission Viejo – Practice & RE

Huntington Beach – Starter

Practice in Shopping Center

Sherman Oaks – Leasehold

Fremont – Gross ~\$500K

Northern California

Daly City – Gross ~\$365K.

▪ Doctor retires. 25+ yrs goodwill
 ▪ PPO/ Cash, ~1,200 sq.ft, 3 Eq. Ops.
 ▪ Commercial Area.
 ▪ ~10-20 new pts/month

Fairfield – Gross ~ \$405K

▪ Good visibility. Busy location.
 ▪ Seller retires. No marketing
 ▪ Opens 4 days/wk. No Weekend

Fremont – Gross ~\$660K

▪ ~95% PPO, 5% CASH
 ▪ Opens 4 days/wk. 5 Eq. Ops.
 ▪ Refers out complex procedures

Pacifica – Gross ~\$318K

▪ All PPO/CASH
 ▪ Shopping plaza.
 ▪ Family oriented. High-quality dentistry.
 ▪ ~1,200 sq.ft., 2 ops + 2 plumbed

Sacramento – Real Estate Included

▪ Gross ~ \$1.2- 1.4 Million
 ▪ Large shopping center
 ▪ General dentistry w/implants
 ▪ 6 equipped ops + 6 plumbed
 ▪ New equipment

San Francisco – Featured Practice!

▪ Gross ~ \$1.5 – 1.7 Million
 ▪ Currently open with busy schedule
 ▪ High Profit Margin
 ▪ Residential/Commercial Area
 ▪ 3 Ops. Very Reasonable Rent
 ▪ GP dentistry with specialists

San Jose

▪ Gross ~\$255K on 2.5 days/wk
 ▪ Lots of outside referrals.
 ▪ 3 equipped ops. + 1 plumbed
 ▪ Close to shopping plazas in East SJ.

Sunnyvale – New Listing!

▪ 2019 Grossed ~ \$450K
 ▪ Beautiful shopping center
 ▪ ~50% PPO/FFS; ~50% Cap./HMO
 ▪ 8 equip. Ops. ~3,024 sq.ft.

Vallejo – Gross ~ \$400K

▪ ~10% Cash & 90% PPO
 ▪ ~1,250 sq.ft., 3 equipped ops.
 ▪ Low Rent. Front street location

Ventura County

Oxnard – Low Rent!

▪ Shopping Center. 3 eq. ops.
 ▪ Gross ~\$168K. No marketing
 ▪ Potential for growth/expansion

Dental Practice Wanted

Pediatric Dental Practices
 Practices with Real Estates
 Practices in Long Beach, CA
 High Production, PPO/Cash Practice
 Starter Practices at Good Location

Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: Practice@lcfbin.com | Website: LCFPracticeSales.com

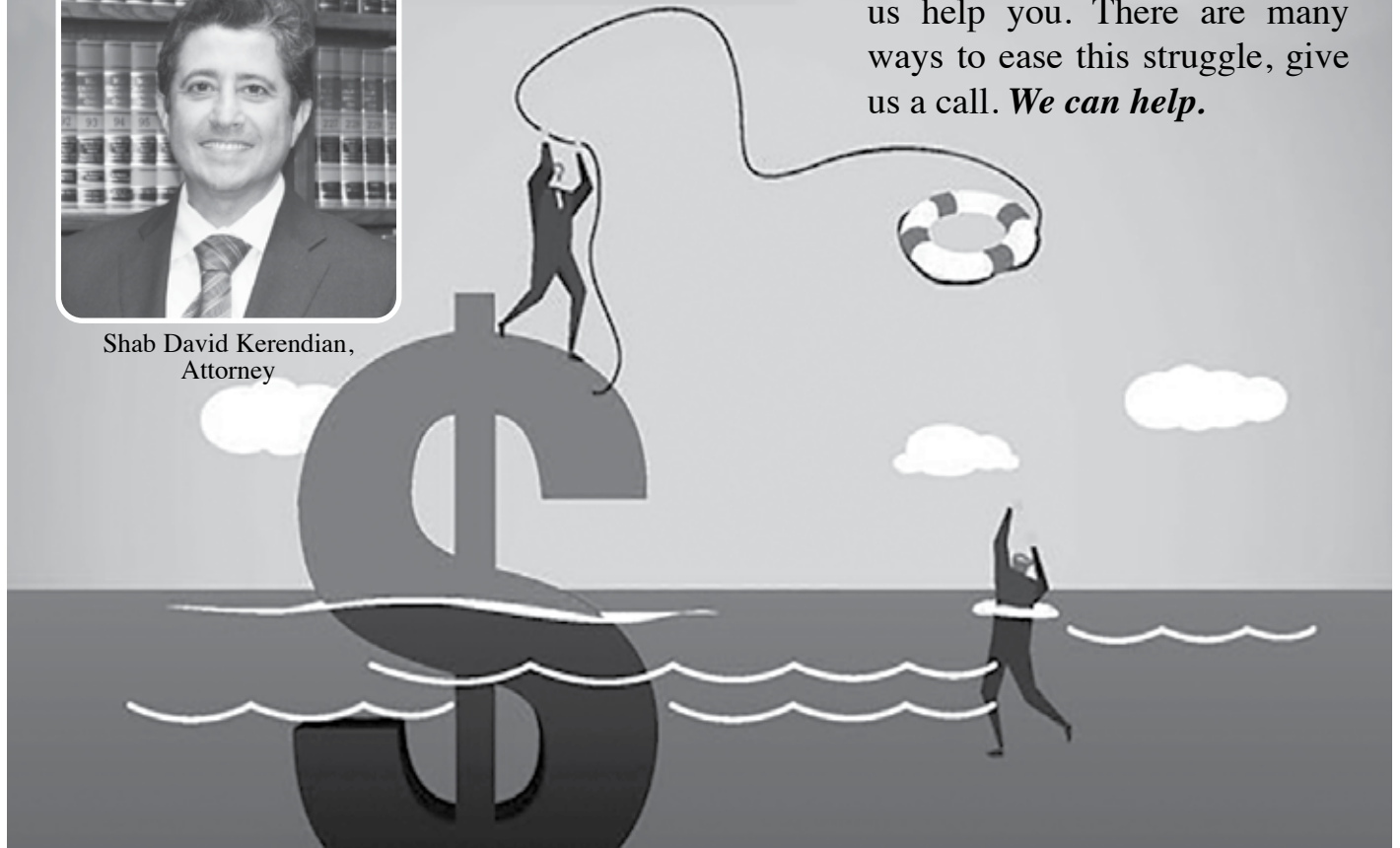
A Division of LCF Financial, Inc. BRE #01875780

Let us Help



Shab David Kerendian,
Attorney

Covid is an oppressive but temporary cloud hanging over everyone. It has interrupted your dental practice and your life. Whatever challenges you may be dealing with right now...let us help you. There are many ways to ease this struggle, give us a call. *We can help.*



KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441

Shab@KaLawCorp.com • www.kalawcorp.com

6101 Beaumont/Banning 8000 NEW HOMES TO BE BUILT
5 MIN FR RETIRING DDS estb 1988 having 4500 reg
patients, 1550 sq ft 3 ops rent 1650, Gross \$365k; 5 Hyg
days, now servicing two large retirement centers Opp to
dramatically double/triple Volume. Best Buy Call Tom
Fitterer PPS 714-345-9659

Dentist Needed - Busy Victorville office looking for P/T or F/T
Associate. Experienced staff available to assist you in all
aspects of dentistry. Common procedures include gen.
restorative, rem. pros., implant restoration, basic extractions
and RCT's. Email resume to victorville.dental@gmail.com!

Attention Doctors! Unlicensed dental assistants must
complete DBC approved 8 hour hands-on course
in infection control, a DBC approved 2 hour course
in (CaDPA) and the completion of a CPR course
approved by the ARC or the AHA. This is a legislative
mandate by the Dental Board to avoid fines. Contact
Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

G.P. needed city of Ventura. C&B, extractions, fillings. Private
office. Intraoral scanner, cone-beam, in-house crowns. Must
be friendly, team-player, and able to delivery high quality
dentistry. E-mail resume Venturadds@aol.com



Lou Bermudez, Broker

(BRE License # 01102002)

Specializing in

Practice Sales & Appraisals

Highlighted Practices for Sale

LANCASTER: If you are looking for a no miss opportunity, go no further.

Retiree w/over 30 yrs Goodwill. 1st Floor Location with Sign & Visible Location. Super clean office 5 Ops plus room for additional 2-3. Busy/large Patient Base with 4 days of Hygiene/wk. Revenues of \$650k working 4 days, no advertising, specialty treatment referred and long-term staff!

BAKERSFIELD: Over 50 years of Goodwill. Private/PPO ONLY. No Promotion. Very steady Income over \$800k on part-time schedule. Bldg Also for Sale. Very loyal patients. Seller transition available. Excellent fit for group/absentee owner. Long-term staff in-place. Better management = Big \$\$\$!

IRVINE: If you want Irvine we have two opportunities for you ! Super Busy Shopping Plaza. 2nd Floor Courtyard Location. 4 Op Office like New. Over 10 yrs Goodwill. PPO/Cash Only. Seller Works P.T. Schedule. Newly remodeled --- very clean; modern. OR, retiree with long-established private practice revenue over \$500k on part-time schedule and long-term patients.

SANTA BARBARA: Tired of not finding the right opportunity in SB? Retiree willing to assist in transition. 30+ yrs Goodwill. Private Practice. Most Specialty Treatment Referred Out. Very Busy Hygiene Program. No promotion/advertising. Excellent fit for 1st time buyer or merger opportunity. Long-term staffers to walk you thru management. Easy transfer and fit!

PALM DESERT: Stable Revenues Over \$1mill. Associates in-place. Modern multi-op facility. Low rent. PPO/cash only. Busy office. Seller retiring but will assist in transition. No advertising. Long-term staffers. This practice only needs better Management for higher revenues and lowering expense.

LOS ANGELES: If location is what you seek?! Free-standing Building with Large Sign and ample parking. Modern 4 Op Office room for 2 added ops. Paperless. Digital X-Rays. Super busy area near LAX with 8 schools within 2 mile radius. Priced under \$125k makes this an incredible find!

Other Listings Available

CAMARILLO: Long Established Private Practice with Shopping Center Visibility. 3 Ops + At low rent. Experienced Staffer. Seller Motivated.

BUENA PARK: Retiree. 25+ yrs Goodwill. Visible Shopping Center Location. Seller Conservative/No Advertising. Low Rent, and Seller Transition Available.

DOWNEY: Low Cost Exposure Location. Ideal Start-up. Low Overhead.

HAWTHORNE: Turnkey office w/ outstanding location, sign and free-standing building. 4 Ops Modern.

LAKEWOOD: Super Visible Shopping Plaza Location. Seller Retiring. 20+ yrs Goodwill. 50% HMO revenues. Annual Revenues around \$400k. No Miss Opportunity.

LAKEWOOD: Retiree with 20+ yrs Goodwill. No advertising, no specialty treatment, uber conservative, private only practice. PT sched. Excellent starter or merger opportunity. Seller transition available. Long-term staffers. Looking for right buyer.

MOORPARK: Shopping Center. Boutique Practice. Seller Relocating. Low Overhead. Low Sale Price.

NEWPORT BEACH: Ideal for First-time Purchaser. Low Overhead & Rent. Modern Facility. Priced Right.

PANORAMA CITY: Super Busy Location. Long-term Low Cost Lease. Street Exposure. Practice Revenues will Explode with Proper Management.

RIALTO: Seller Relocating. 10+ yrs Goodwill. Income \$25k/mo on P.T. Schedule.

YORBA LINDA: Outstanding Opportunity. 5+ Ops. Absentee Operated. NO Advertising, Specialty Treatment Referred Out. HUGE Upside.

Call Me About Merger Opportunities throughout Southern California!!!



Phone: (818) 999-9595

Web: www.ddspracticesales.net

No Payments for 90 Days / MADE IN USA / 10 YEAR WARRANTY

America Operatory

\$5895/

installed
Free Shipping*

No Payments
for 90 Days* !

150 Color Choices - Made In USA



Roadrunner Hybrid Dry Vacuum

Variable Speed

Reliable / Quiet

Powerful 2.5 - 3.5 HP

REBATES - \$500

\$5295



NEW!

2 HP
Vacuum
Pump
\$2295



Quiet Air Compressors
40 db QUIET
Drying System
In Stock
Ready to Ship



\$3695

Infinity Flex Unit

Installs on
Cabinets,
Walls
and
Carts

\$2495



Universal Operatory

\$6395

Installed*



Normal Installation within 1.5 hours of Factory
OAC Terms Apply*

Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

Delano Practice For Sale | \$915,000 | Extremely profitable, 70-year established, highly-rated GP with high-tech equipment. Contact info@integritypracticesales.com (855) 337-4337

PRACTICE FOR SALE / CUDAHY GP w/ 30 yrs gdwll; Grossed \$429K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

dental practice in granada hills for sale, 25 yrs at location, low office rent, 700 sq ft, 2 operative rooms, \$70,000, contact 818-363-6776

Now reaching over 39,000 California dentists...nobody reaches more CA doctors than The Dental Trader! Place your ad today! www.dentaltrader.com

We are looking to share our beautiful medical/ dental office with a professional staff. Located in Newport Beach, directly across from fashion island in a medical complex, only a block away from the beach surrounded by all kinds of restaurants and retail locations. Option of days avail., Price will be determined by volume of demand (days/hrs needed) Call 949.729.9950

Xray License, Coronal Polishing and Sealant license course for Dental assistant. ADA approved. Evening and weekend class at International Institute For Wellness call (310)438-7971.

Fully remodeled 12 rooms Dental / Medical / Wellness Center vacant building in SLA ready to move infor Lease / Sale 213-713-8420

CORNER Shopping CENTER, LA AREA, DENTICAL, CASH, PPO 1500 SQFT DIGITAL 5ops, LOTS OF WALK IN HISPANIC PTS. LOW PRICE 213-334-8080

DA/RDA ortho experience a must. P/T, La Habra office, 2 days/mo, excellent pay. e-Mail idobraces4u@msn.com

Westlake Village Dental Office 4 sale. 4 ops 3 equipped, fully furnished, ready to see patients. Asking Price - 15K 818726834

6082 - Palm Springs to Indian Wells one of the most economical areas to live in California Estb 20 yrs Seller Gross \$1.7 million. Profits from specialists pay for practice. 8 Ops, major shopping center Call Tom Fitterer PPS (714) 345-9659

PRF course you should not miss, one-day course \$965, city of Ventura, hands-on phlebotomy, LIVE patient demonstration www.DentalInstituteCalifornia.com (805) 676-1063

RANCHO CUCOMONGA AREA PERIODONTAL PRACTICE FOR SALE - 5 operatories in 2100 sq ft condo grossing \$630,000/yr - 6 days hygiene -rent only \$3250/mo - Thomas & Fees Practice Sales (714) 544-4341

Want a Dramatic Practice Face Lift?



*Now is the perfect time
to do Tenant Improvements!*

Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.

DESIGN/BUILD

Plan and Permit Services

T.I.'s - Remodels - Expansions

Free Standing Buildings

Turn-Key Packages - Consultation

Free Estimates - 562-989-3350



*No job too big or
too small....we do it all.
Best rate you'll get!*

**ALL
COUNTY
CONSTRUCTION**
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

E-mail: jcardio@aol.com
www.allcountyconstruction.com
Jim Jordan: 714-356-1203 Cell

Buy it! Sell it! Trade it!!!

San Diego Dental Practices for Sale

Location	Asking Price	Summary Info
Carlsbad	\$229,000	4 ops. Fantastic North County coastal location. Wonderful nearly new buildout in a busy shopping center. Purchase price is less than half of what it cost them to buildout the practice.
Vista	\$495,000	5 ops. 10 years of goodwill in state of the art practice but needs to move for family. Solid, loyal patient base under a single dentist. Excellent staff: hardworking, cross-trained, experienced, and fun to work with.
Encinitas	\$295,000	5 ops. Highly coveted North County coastal location. Busy medical campus location with plenty of parking. Strong, loyal patient base and well trained skillful staff.
Rancho Penasquitos	\$365,000	4 ops. 29 years of goodwill. Highly visible shopping center location. Office remodeled in 2016 and has digital x-ray and cerec.
Kearny Mesa	\$450,000	5 ops. 29 years of goodwill. Centrally located in the heart of San Diego. Practice has excellent signage on one of San Diego's busiest streets. Long standing, large, loyal patient base.
Fallbrook	\$545,000	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
Rancho Santa Fe	\$885,000	4 ops. Located in a busy shopping center in one of the country's most prestigious neighborhoods. Low Insurance (patients not ins. driven). New office buildout with very current design (brand new in 2017).
San Diego	\$525,000	4 ops. Great location in a busy San Diego shopping center. No ortho being done so Invisalign can be added. Well trained high performing staff. Long term loyal patient base.
Encinitas	\$225,000	4 ops. A must see opportunity as price is well below cost of buildout and equipment alone. Practice has its own CE/study group for buyer to assume. Great for easy patient access with proximity to major freeways.
El Centro	\$749,000	6 ops. Established 24 years of goodwill. Excellent growth opportunity. Free standing office in prime location. New High Vac System. Established skillful staff with low turnover. Real estate/office available for eventual sale.

View our website for current listings at: www.KRpracticeSales.com

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc.
4420 Hotel Circle Ct. Suite 350
San Diego, CA 92108

(619) 299-6162



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

9.20

Full arch implant surgical/prosthetic pearls one of a kind course hands-on train on cadaver, pig jaws, laboratory, www.DentalInstituteCalifornia.com (805) 676-1063

Make your patient chairs the chair they don't want to leave! Memory foam, ultra-leather, massage systems available. Superior Upholstery 888-548-7282 www.superiorupholstery.com

Seeking retiring dentist to sell his/her practice in Pasadena, San Fernando Valley, South Bay, text to (650) 200-7530

LASTIC FULL CHAIR COVERS. Cheap. 3 Boxes of 150 count each. 48X56 inched. Call Greg 760 885 4885

Seeking Peds/Ortho Specialist For Partnership. Successful GP located on busy intersection in Montebello owns building & has 2400 sqft available on first floor. Established in 1979 this location has strong goodwill, marketing, and potential for a new specialist partnership. Call 3108907244

PRACTICE FOR SALE / SIMI VALLEY GP + Real Estate; Grossed \$575K in 2019 California Practice Sales, Inc. Phone: 714-639-2775

X-ray sensor by Owandy "ONE" size 2 for sale. Brand new, never used - \$3500 OBO. Contact devyog3@msn.com or 562-716-3434

We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

Practices for Sale

Rancho Cucamonga Area Perio Practice

Dr. retiring after 36 years - 5 operatories in 2100 sq ft condo grossing \$630,000/yr on 3 ½ days/week- 6 days hygiene/week - rent only \$3250/mo - first offer to buy and first offer of refusal to buy condo when owner is ready to sell

Tustin

Private General Practice - Dr retiring 4 operatories grosses over \$575,000/yr on 3 ½ days/week- digital xrays, 3D conebeam/pano/ceph, 2 global microscopes, and Dentrrix computer system - Rent only \$3200/month inclusive - All equipment in great condition -

Poway

General practice for sale with some Ortho - 2 GP operatories and 3 ortho operatories - Dr. retiring after 35 years - good secondary practice or good for a new grad - Grosses \$220,000 but net income of \$150,000

Laguna Beach

Private General Practice - Dr retiring - 3 operatories grosses over \$700,000/yr on 4 days/week- digital xrays and Dentrrix computer system - Rent only \$2700/month inclusive - All equipment in great condition - very high tech

Newport Beach

Private General Practice - Dr retiring 4 operatories grossed over \$875,000/yr in 2019 on 4 days/week- 6 days of hygiene/week - digital xrays and Dentrrix computer system All equipment in great condition

Laguna Hills Facility only

3 operatories + 1 plumbed - equipment and leaseholds only, **no patients** - digital xrays and Dentrrix computer system - rent only \$2400/month - very clean office - turn key office



Thomas & Fees Practice Sales
"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

www.TFPSales.com • E-mail: Phildr@cox.net

IS YOUR MONTHLY MARKETING TOO EXPENSIVE?

**Are you
overpaying
for marketing?**

**We've Saved Money For
Hundreds of Dentists!**



**"It was so easy to switch,
I got one account manager,
very professional and
I saved over \$870/yr on
my website, SEO
& social media!"**

- K. Lee, DDS

Contact Us Today To Get A FREE SAVINGS Comparison!

1-888-980-4949

info@docsites.com docsites.com

We buy, sell & trade new and used dental equipment. Visit www.USDENTALMALL.com or call 562.404.3500

Lancaster, CA Gen. Practice For Sale by retiring owner, 39 years of goodwill, 80% PPO and 20% cash, no HMO's, no Medicaid, 2019 Coll. \$755,245, computerized, 4 equipped ops, Dr. refers out a lot of specialty work (growth area for buyer), no broker, contact Joan 661-433-0532, bomlvr2@yahoo.com, dentalpracticeforsalecalifornia.com

IMAGEMAX AUTOMATIC XRay developer. Greg 760 885 4885

We are moving our office after 15 years and would like to sell the existing space with equipment. The office is street front with plenty of parking and visibility. It is about 1500 square feet with 4 operatories and located in Sherman Oaks on a busy street. For details text 818 314 4246

4088 - Beaumont/Banning - Hi Growth Retirement area. 30-40 minutes to Palm Springs. 9,000 new homes to be built within 5 minutes of office. One opp room for more Rent 990 gross \$250k Net \$200 Estab 12 yrs. Call Tom Fitterer PPS (714) 345-9659.

Buy, sell or trade all things dental. The Dental Trader reaches 40%-70% more California dentists than the most popular national dental magazines. See circulation comparison on our DISPLAY AD INFO page www.dentaltrader.com.

Dentist needed even retired, for dental office review once every 3 months for 4 hours, will be paid 1000 per visit please call 7146396666

PWestlake Village general practice Collected over \$830,000 for the past 4 years with a net of over \$475,000 each of those years. 5 ops. digital x-rays, CBCT, laser and room to grow. Asking \$750,000. Kurt Skarin 805-777-7707

ORTHODONTIST NEEDED for Claremont and Lakewood private offices. 2-3 days per week. Excellent work environment. Please email resume to drvortho@yahoo.com.

L.A. (BEVERLY HILLS ADJACENT) - 4 op comput. GP/OS. Smaller prof. bldg. first floor w exposure/visibility. Cash/Ins/PPO & small amt. of HMO. Ave. Gross Collect. \$950K+/yr. Seller works 1/1.5 days/wk. Associates work 3-4 days/wk. Digital, Dentrax, Chartless. D&M Practice Sales (818)591-1401

\$5895 for a Complete American Manufactured Operatory. 150 Color Choices, 10 Year Warranty. Manufactured in Corona, CA USA. Call (800) 423 - 5657 to schedule a factory visit or WWW.DHPDENTAL.COM.

Dental Practice for sale by owner. Perfect location, potential & lease. Dr. retires. 5 rooms, 20 years. SF Valley. Call 818-652-6335

Got a complicated mess? Chester will clean it up.



HELP

Over 3,000 formal complaints are filed with the Calif. Dental Board every year

*The life-altering impact a single admission may cause (however innocent) is overwhelming. When your license & reputation are on the line, you need a lawyer that knows the system. **Don't go it alone.** Do not provide any documents or speak to anyone.*

"I can't say enough good things about Chester. He really helped me go through a challenging transition in order for me to chase my dreams of living in Hawaii. I had a great associate who did not have a lot of years of experience and was interested in purchasing my practice. Because this was his first transition, he had advisors that were not dental specialists. As you could imagine, that made things difficult. Chester helped me navigate the frustrations and challenges of dealing with their team and was super responsive in all his communications to both me and the other party. He noticed a few discrepancies and cleared them up swiftly. He also helped accomplish this in a very short period of time!" Tony K.

Contact us:

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: 909.450.7158 • 714.858.0536

Toll free: 844.313.9900

www.Jenglaw.com • Chester@Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631

1440 North Harbor Blvd., Suite 900, Fullerton, Ca 92835

Most cases settled without any formal hearings

9.20

PartTime Dentist needed in South Coast Metro area. 2 days a week. Mail resume to: tooth88818@yahoo.com

Brentwood Space for lease or take over the lease. A beautiful Three operatory office space in a professional medical-dental building in the heart of Brentwood. Excellent lease and clean office with easy access to freeway and parking a must-see location to appreciate. Please contact zirapixel@gmail.com for more information.

Ortho practice for sale LA county. Near beach. New Digital Pan/Ceph, charting. Gross 435K on 2.5 days/wk. Low overhead. Turnkey. Dentaloffice221@gmail.com

Patient coordinator. Tarzan. 42K + Bonus. toothopinion@aol.com

PANORAMA CITY 5 ops, strip shopping center, 20 Yrs Gdwill, Low Overhead. Greg Beamer 909-542-4891

East LA office for sale. Contemporary office w/5 equipped ops. Must see... Contact (909)553-5226 or email judyreppond1@gmail.com.

DENTAL PRACTICE and REAL ESTATE in Sacramento. General practice with specialists. Grossed \$1.2 – 1.4 Million. Large Shopping Center. 6 equipped + 6 plumbed ops. Call Loc Pham, BRE#01875780. (714) 714 – 7944. <https://LCFpracticesales.com>

Tired of Overpaying Taxes? The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit mydentistcpa.com. 949-485-2011.

GP Dentist Needed in city of El Cajon and Chula Vista. Minimal 5 year Experience. Fax Resume to: 760 645 3550 or email acmi3@yahoo.com

EL CENTRO GP FOR SALE - 4 Ops, 3 Equipped, Low Rent! Digital, 25+ Yrs. Goodwill. 2019 GR \$860K. HSPPT- Rishi Salwan-909-239-2800 #CA680

Owandy Sensors 4 Sale in OC. Like new: 2018 Opteo sensors and software. Size 1 and 2. \$2000 each OBO (949)903-0672.

"Do you have associates? Are you paying them as 1099s or employees? Call today for your free consultation as to best practices." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 www.californiadentalattorney.com

6083 - Redlands - Established 20+ yrs. 5 Ops – Grossing \$450k plus. PT Seller has distant office restricting her growth. Full Time will do more. Call Tom Fitterer PPS (714) 345-9659

DA/RDA Looking for a smart energetic person, Call 310-530-5252. F/T 9-6, Fax Resume to DANA@ 310-530-6922 med-benefits.

Pedo GP with Oral Sedation License. Denti-Cal provider. Great w kids. High production. Seeking part-time. (714)202-7831

Lead apron, drapes over front/back. Call Greg 760 885 4885

General Dentist - associate for Monterey park and Rowland Heights offices. Mandarin speaking preferred. pls text 626-788-0456

Beverly Hills: Big producer, over \$2M in collections multi specialty. All the tech. (DRE01993607) (818)522-9123

ELECTROSURGERY/BIDENT BIPOLAR SURGICAL SYSTEM. In great condition. What offers? Call Greg 760 885 4885

LANCASTER DENTAL PRACTICE FOR SALE: Retiree with Outstanding Practice featuring 25 yrs of goodwill. 4 Hygiene Days. Beautiful 4op+ facility. Call Broker – Lou Bermudez (818) 999-9595.

Temple City Practice SALE Rosemead Blvd 4 eq chairs, 2 xrays, 2 sensors. Doctors retire. \$260K. lilyppoon@yahoo.com

Norwalk 3op New equip/Belmont chairs Next to Starbucks and Little Caesars Pizza. Lots of traffic. Steal at 150k Call/Text 714-887-6067

TX COORD.HMO experience, F/T call 310-530-5252 or FAX RESUME @310-530-6922 to DANA/ DR.ROMANO Southbay MED-BENEFITS, \$\$\$

SANTA MONICA - Turnkey 3 op practice with reasonable rent and free parking. Bring your patients. www.ddsmatch.com 855-546-0044

Opening a Dental Practice? Speak with a qualified dental attorney regarding the process and how to avoid potential legal issues. FREE consultation. (310) 776-5384. www.PacificHealthLaw.com

Orthodontist needed for 1 Wednesday/month in Moreno Valley. Inhouseortho@gmail.com

Office-share Irvine, 2-3d/w, Korean speaking GP desired, Dr reducing days, possible to share staff, can cover each other for vacation, officeshare@yahoo.com

X RAY VIEWING LIGHT 18» X16». + surgical roller cart. Call Greg 760 885 4885

Mission Viejo Leasehold for Sale! Medical building, 4 ops, 1300 sqft available Oct.20. Please text 714-227-9742.

Add PRF to your practice, 1-day course by Dr. Proussaefs, LIVE patient demonstration and hands-on, www.DentalInstituteCalifornia.com (805) 676-1063

RDA-COURSES*Lowest Priced* Take our RDA Exam prep course, 99% passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google! call (626) 345-0005 or email MsGrant@ADMInstitute.com

NIKON PHASE CONTRAST MICROSCOPE/monitor used to show patients motile bacteria to motivate them. Call Greg 760 885 4885

Wanted Pediatric Dentist or General Dentist or General Dentist proficient in treating children for well established busy practices in Antelope Valley (Palmdale, Lancaster) 2 years experience working on pediatric population a must. Guaranteed Base plus Bonus Compensation. email RESUME to palmsmile@yahoo.com

General Dentist for Office at Paramount. Fair compensation. Experience required. Call 562-253-2353.

PRACTICE FOR SALE / ROWLAND HEIGHTS GP w/ 3 eq ops & 1 plmbd not eq; Grossed approx. \$806K; NET \$314K California Practice Sales, Inc. Phone: 714-639-2775

30 yr old Dental Practice for sale. 1,250 SqFt With 3 operatories. Free ample parking & street visibility 818-703-3085

Dental lending solutions from the specialists at HomeStreet Bank. Contact Howard Boles: 949.379.5704. Member FDIC. Equal Housing Lender.

Dental chairs, X-ray machines, panorex, bleaching and whitening light available for purchase. Call (818)703-3085

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

Beautiful Dental office for lease in growing Valencia, CA. 4 ops + 1270 sq ft. Great location. Call (361)460-2077

New Grads Welcome! GP positions available at PHD Dental. Join our team of GP's & Specialists & treat patients of all ages in our state of the art dental facilities. With 4 convenient locations within LA County, we are confident you will enjoy your experience! Please submit your resume directly on our website at www.PhDDental.com (Careers Tab) or email us at info@PhDDentalGroup.com

Free Retirement Plan Feasibility Study with every practice purchase. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Beverly Hills, Brentwood, Culver City, Encino, Long Beach, Monterey Park, Moorpark, Panorama City, Santa Clarita, Tustin, Van Nuys, Westlake Village and Woodland Hills.

TUSTIN GENERAL PRACTICE FOR SALE: Well established practice consistently collects \$572,000-597,000 over the past four years with an average net income of \$245,000+/year. Currently producing at above pre-COVID rate. Seller works 4 days per week with 4 days of hygiene per week. Over 37% of the practice production is from hygiene, exams and x-rays suggesting a solid recall program and conservative practice. Seller refers all endo, all oral surgery, all perio surgery and all ortho. No advertising, no evenings and no weekends. Lots of upside for a buyer that does some specialty work and some marketing. Three equipped operatories with SoftDent software. Asking \$520,000.

WESTLAKE VILLAGE GENERAL PRACTICE FOR SALE: Low overhead, high net profit practice! This office has collected over \$830,000 a year for each of the last four years and has had a net income of over \$475,000 every year. Currently producing at pre-COVID rate. Seller works four days per week and has three days of hygiene per week. The practice averages 10-15 new patients per month with no Denti-Cal and no capitation. Well-equipped five operator office has CBCT, laser, digital x-rays and fully computerized. Located in a popular professional building with an exceptionally good lease. Asking \$750,000.

MONTEREY PARK GENERAL PRACTICE FOR SALE: Growing practice has steadily increased collections over the past several years. Collected \$517,000 in 2019 with a net income of \$207,000. Seller works three days per week and has three plus days of hygiene per week. 34% of the production is from hygiene, exams and x-rays. Four equipped operatories plus one additional that is plumbed but not equipped. The office is computerized with Dentrix software, digital x-rays, panoramic x-ray and dental laser. Asking \$250,000.

ENCINO GENERAL PRACTICE FOR SALE: An outstanding 48 years of goodwill with the same dentist in the same location! The practice collects \$370,000 per year on three days per week with two days of hygiene per week. Seller refers all endo, all perio, all oral surgery and all ortho. No advertising, no capitation, and no Denti-Cal. The office is spacious with four equipped operatories, Dentrix software and digital x-rays. There is one year remaining on the current lease. This is an ideal practice to merge with a nearby practice and either move both practices to this location or abandon this location when the lease is up and move to the buyer's existing office. Asking \$100,000.

WESTLAKE VILLAGE GENERAL PRACTICE FOR SALE: Quality oriented, fee for service practice collects \$680,000+ per year with a net income of \$250,000+ on four days per week with five days of hygiene per week. Seller refers all endo, all oral surgery, all perio surgery and all ortho. The office is located in a popular one-story professional building with five equipped operatories, Dentrix software, digital x-rays and a panoramic x-ray. Over 40% of the practice production is from hygiene, exams and x-rays. Asking \$560,000. - SOLD

WEST LOS ANGELES PERIODONTAL PRACTICE FOR SALE: Located in a highly desirable area of West Los Angeles in an office with incredible views to downtown from one side and Catalina on the other and with relatively low rent on top of it all. Practice consistently collects over \$1 million per year roughly equal production from implants and perio surgery. Seller works four days per week and there are four days of hygiene per week. Four equipped operatories. Seller is retiring. Asking \$450,000.

LONG BEACH STARTER PRACTICE FOR SALE: Established in 1980, this practice has a solid, stable patient base. 56%, yes 56% of the practice production is from hygiene, exams and x-rays. Seller refers out all endo, all perio, all oral surgery and all ortho. The practice collections were \$245,000 last year with a net income of \$122,600 or 50%. The practice does no advertising and does not accept Denti-Cal or HMO. There are three full days of hygiene coverage at eight patients per day. There are three equipped operatories. Asking \$110,000.

MOORPARK GENERAL PRACTICE FOR SALE: Thirty-three years of goodwill in the same retail location. This practice has a ton of potential! Seller works three and a half days per week with two and a half days a week of hygiene coverage. Collections are consistently at \$400,000 per year with an equally consistent net income of \$150,000 per year with the seller referring out all molar endo, all implant placement, almost all oral surgery, all perio surgery and all ortho. 42% of the production is from hygiene and exams. The practice does no advertising even though located in a retail shopping center. The office has 3 equipped operatories with EZ Dental software and digital x-rays. Tremendous opportunity. Asking \$285,000. - SOLD

LOS ANGELES COUNTY ENDO PRACTICE FOR SALE: Forty-one years of goodwill. Seller completed 613 endodontic treatments on four days per week last year with seven weeks off for vacations. The practice has collected between \$1,063,000 and \$1,112,000 each of the last four years. Located in a prominent professional building with many general dentists, this practice receives 5 or more referrals per year from over 48 dentists. Three equipped operatories with potential for two more. The office is computerized with PBS Endo software, digital x-rays, and CBCT. Asking \$600,000.

ENCINO GENERAL PRACTICE FOR SALE: Exceptional opportunity to acquire a full fee for service practice. This practice has been established in Encino for over 60 years and with the current owner in the current location for over 35 years. The practice is not in-network for any PPO or HMO plans. The seller refers all endo, all oral surgery, all perio and all ortho. Seller works 3 days per week with one day of hygiene per week and still collects \$430,000 per year. Asking \$250,000. - PENDING

VAN NUYS GENERAL PRACTICE FOR SALE: Great opportunity for a satellite location or a starter practice. The office collects \$300,000 plus on two days per week with one day of hygiene per week. Seller does no marketing or promotion and does not work evenings or weekends. The office has four equipped operatories with digital x-rays, panoramic x-ray machine and SoftDent software. Seller is relocating out of the area. Asking price is just \$75,000. - SOLD



LEE SKARIN and ASSOCIATES, INC.

530 W. Stafford Road, Westlake Village, CA 91361

805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice ...

Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

CORPORATE DENTISTRY: IS IT RIGHT FOR YOU?

Over the past decade, there has been an resurgence of corporately owned dental offices and with that the salaried employment of dentists. This has its pluses and minuses. First, let's face it, not all dentists do well owning their own practices. While some do extremely well, others lack the necessary business acumen, have poor social skills, struggle with communication, or any of a number of issues that are completely unrelated to the competent practice of dentistry. Not everyone has financially successful practices. For these dentists, corporate dentistry is ideal. No need to worry about patient flow, staff or meeting your overhead. Drill, fill, get a check and go home.

Corporate dentistry does have its drawbacks. First, like a couple of specialists working for one of the largest corporate offices recently discovered, you can find your contract cut by 20% or eliminated completely putting you back on the street looking for a job. Second, you have no job security. The aging practitioner is easily replaced by the younger, faster and, most importantly, cheaper dentist. Third, you have no equity. No accumulated asset value. Fourth, these corporate entities have a history of blowing up and going broke putting everyone out of work overnight. Fifth, a majority of corporate dental offices are located in areas where other dentists don't want to practice, which is why you see clusters of corporate practices near each other. While the sale of a dental practice will not fund anyone's retirement, it is a nice chunk of change at the end of one's working life as a reward, if you will, for having built a successful practice.

Salaried, corporate positions may sound appealing, but before you give up on private practice weigh the pros and cons thoroughly.

For added insight, call Kurt Skarin with Lee Skarin and Associates.



**LEE SKARIN
& ASSOCIATES INC.**

Call for Free Consultation! 805-777-7707

CA BRE #00863149

www.dental-attorney.com

My Law Firm is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

Toll Free: (888) 995-5384

Legal Services for Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

"I met Levi at CDA earlier last year at a practice acquisition seminar. Right from the start, I knew he'd be a valuable resource for our practice acquisition. He went into specific details of how the process would play out and his role. He guided us the entire way even during some of the most difficult parts of the negotiations. We are so grateful for everything he did for us. I couldn't imagine going through the practice acquisition process without him."

- Arash Attarian, MBA

Dear Arash, thank you for the trust you and Dr. Manavi placed in my hands and congratulations on the new start. My practice is nothing without the work entrusted to me by clients like you. I never forget this point. I look forward to your continued success.

- Levi Barlavi, Esq.



Los Angeles | San Diego
www.dental-attorney.com

Protecting Your Investment, So You Can Grow Your Practice.

Opportunity for new dentists: partnership with a prospective complete ownership in time. Contact: zdentist@gmail.com

General Dentist - Looking to add an additional general dentist in a multi-discipline practice. Experience is preferred, but not a must. Two days per week, Wednesday and Friday. This position could develop into 4 days per week. Pls send a pdf resume to moshedds@gmail.com.

LAGUNA HILLS RENT/LEASE office 3 fully equip OPs 1 plumbed. Great as startup or 2nd office. Option to buy leaseholds. ddsshopper@cox.net

DENTRIX IMAGERAYi digital sensor excellent condition. More info and photos available ddsshopper@cox.net

DENTAL BUILDING/practice CARSON CALIFORNIA, 8 ops, fully equipped, pedestal sign, parking. Building layout is great for two offices. Desire sale of building although will consider equity share for new graduate. \$1,450,000 Contact Ray at 310 782 5025

Orthodontist seeking 2 sublease office in IE Will use own front/back staff Must have digital pano Inhouseortho@gmail.com

Associate Wanted. Irvine GP office with opportunity to buy-in. Mandarin preferred. Email resume to: wtsay@yahoo.com.

wanted dental repair technician full time position for a multilocation dental offices in the inland empire area will provide company van and health benefits email drfielat@altdent.com or text 9518186017

ENDO, IMPLANTS, EXTRACTIONS: an exp. dentist helps you keep your patients without having many specialists (818) 414-1770

Business for Sale: Dental lab materials manufacturer & reseller. Absentee ownership. Long established. (909)261-2694

RDA/DA needed, must work sat. PT/FT laguna hills & garden grove offices. elitedentallaguna@gmail.com

6084 - West LA. DDS doing volume exceeding \$1 million on low cost Dentistry. Very high Net Profit over One million as well. Call Tom Fitterer PPS (714) 345-9659

GP needed at Elite Dental Group, laguna hills. Please send email : Elitedentallaguna@gmail.com

Gardena 500sf 4 Sale: 2 open bays, Belmont equip/instr, digital xray & chart, low \$ rent: ultrabiz88+sale@gmail.com

Need a Due Diligence Report? Before you buy a dental practice, you need to know the risks. Visit us at mydentistcpa.com. 949-485-2011. We are totally independent from practice brokers.

ORANGE COUNTY, Gross 2019- \$1,100k+. 4 ops, 1,600 sq.ft. Medbldg.Recovered quickly from COVID closure.ProMed Financial, 714-651-2788, vicki@promed-financial.com

San Luis Obispo County Practice For Sale | \$449,000 | Well-established GP in a desirable area! Contact info@integritypracticesales.com (855) 337-4337

Dental Front & Back Office for Irvine GP and Pedo office. Immediate Hire/Sign-On Bonus. Email resume to wtsay@yahoo.com.

Ortho Boyd Sideunits for Sale. All 4 for \$3100. White tops, royal blue bottoms. docfrerichs@yahoo.com 619 298-1775

Sterident 300 Dry Heat Sterilizer For Sale. Used only twice. \$700. Schein price for new 1,149. docfrerichs@yahoo.com.

1 in 5 dentists currently practicing in the United States are licensed and practicing here in California and THE DENTAL TRADER is mailed to all of them. Place your ad today, visit www.dentaltrader.com, free ads for dentists and staff. Very affordable ads for everyone else.

Ambu Spur II Adult Single Use Resuscitator. New in unopened plastic bag. \$15. docfrerichs@yahoo.com. or 619 298-1775.

Mada Portable Oxygen Tank with carrying case. Ideal for emergency office use. \$150.00. docfrerichs@yahoo.com/619 2981775

Ortho Chairs For Sale. 4 SDS Biscayne 1750s. Like new condition royal blue. All 4 for \$6999. S.D. docfrerichs@yahoo.com

Ortho Office Contents For Sale. Retiring doc selling chairs, sideunits, supplies. docfrerichs@yahoo.com or 619 298-1775

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery 888-548-7282 www.superiorupholstery.com

BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

South OC restorative practice. Beautiful 1,275 sq. ft. suite. 2019 collections \$660K. Asking \$450K. Contact info@wppps.com

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

CONSUMER ALERT!

The Dental Trader

refuses to do business
with the following companies:

AMERICAN BUSINESS CARD

aka: Bizcard.com
(A CEG Company)
P.O. Box 15190
Scottsdale, AZ 85267
www.americanbusinesscard.com
Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak
20371 Irvine Avenue, #100
Newport Beach, CA 92707
www.professionalfinancing.net
doctor@professionalfinancing.net
Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

CPR/BLS + CEUs (American Red Cross approved) (626)345-0005 ext 2, orchid@ADMInstitute.com

6085 - Estb 1984 Torrance/PCH/Hawthorne Blvd- 70,000-100,000 auto pass dental bldg daily 9,000 charts. HMO \$5,000/mo 2 Specly days ; potential to do \$2.5 million 6 Ops, 2,000 sq.ft.- Tom Fitterer PPS (714) 345 9659 Affluent Area This is opp to net a million with owner operator within 3 yrs Great for Husband Wife team or DSO

PPE Sale! Sanitizer at \$2.99 now available at www.USDENTALMALL.com. Call 562.404.3500

GP position to see PEDO patients available in LA office. Great compensation + paid professional liability insurance. Email PhDCareerOpps@gmail.com

RDA-COURSES*Lowest Priced* Take our RDA Exam prep course, 99% passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google! call (626) 345-0005 or email MsGrant@ADMInstitute.com

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me." Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Zeiss Opmi Pico Microscope for \$10,124.22 New is >\$20k. Great condition. Used only 2 years. craignaka808@yahoo.com

Dentist, Part time or full time, experienced, private offices in La Habra and Chino, \$600/day+bonus, mesmaeili@yahoo.com

PRACTICE FOR SALE / LA HABRA Well established GP grossed \$974K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

VALENCIA 4 ops, 40+ Yrs Gdwill, Newer Equipment, Collecting \$605K+ Greg Beamer 909-542-4891

DENTAL ASSISTANT NORWALK, AT LEAST 2 YEARS EXP WITH FRONT AND BACK, F/P TIME, SPANISH TEXT RESUME TO 626 559 6660

WEST COVINA GP FOR SALE - 3 Ops, Digital, State-of-the-Art, High Net. HSPPT-Rishi Salwan-909-239-2800 #CA661

GARDEN GROVE CA, DENTAL PRACTICE for sale. REDUCED PRICE. Dentist Retire. Corner of Brookhurst & 15th st. 950 sqft 2 OPS 1Plumbed Digital Xray Dexis, Easydental. Like-new equipments (714) 624 3186

HACIENDA HEIGHTS 3 OPS/5 PLUMED, 1200SF, GROSS 250K FOR 3 DAYS/WEEK, 90%PATIENT SPEAK CHINESE. TEXT 626-559-6660

Mid-Wilshire office for Sale. Modern w/ Views, 5 ops. Rent \$3,700, Dig Pano and sen, Gross 700k, 2.5 doctor days, 1 day of hygiene. Email Smilepride123@gmail.com

PRF can make grafting and implant dentistry more predictable and fun, LIVE patient demonstration and hands-on course, www.DentalInstituteCalifornia.com (805) 676-1063

SUBLEASE DENTAL OFFICE LOOKING FOR A PLACE TO SUBLEASE ON SUNDAYS IN SAN CLEMENTE, CA. PLEASE TXT TINA #1-949-702-5426

25 yrs 2 rms for sell at granada hills \$70,000, 700ft office in profession bld ,low rent and lot of parking space.Tel:818-3636776, or 818-946-6565

Don't Let another crisis shut you down. Learn to do your own Molar Root Canals. Two-Day hands-on Course in beautiful Orange County. See our Flyer in this issue. www.ctidental.org 1-877-237-3636

GP DENTIST HACIENDA HEIGHTS 3 YEARS EXP,P/T,SPEAK CHINESE,WILLING TO BUY PRACTICE VERY SOON, TEXT 626 559 6660

4 Maple Laminate Pelton & Crane 24" cabinets w/SS sinks & upper wall storage. \$395 ea. ysonic88@gmail.com, 619-458-1558.

Endodontist needed - FFS/PPO office in Rancho Cuc. w/ Zeiss Scope, I-CAT CBCT, Bien Air Endo motors bh91701@gmail.com

BOARD CERTIFIED PERIODONTIST & IMPLANT SPECIALIST AVAILABLE!WILL BRING MATERIALS& SUPPLIES. TAVARIPERIODONTICS@GMAIL.COM

Associate Dentist Needed in Orange County. Generous Compensation. Please send resume to: dentistsearch@gmail.com

"Docsites.com saved me \$3,000 a year on my website. I didn't need to do anything, they did all the work & the website came out beautiful on mobile & desktop. And they helped me keep my domain from the previous provider!" Dr. Rahbar. Switch & Save. Visit Docsites.com or Call 888-980-4949.

6087 - Corona/Riverside – Etab 35 yrs. Union Practice. Seller chooses to work 2.5 days. Nets \$350k take home. More days available to motivated Buyer Call Tom Fitterer PPS (714) 345-9659

Burbank Practice and Real Estate for sale, Will consider trade (1031) for single family residence or other investment property Full Price \$1.2 M includes Practice + Real Estate. Great location for relocating an existing practice in Glendale or Burbank area 1-818-261-6619

DENTAL ATTORNEY



I ♥ DENTISTS!!!
I married one.
I understand
your needs.

**BUSINESS INTERRUPTION
INSURANCE/LOSS OF INCOME
CALL TODAY!**

"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."

Meir Agaki, D.D.S.

Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C.

888-416-1321

californiadentalattorney.com

amy@californiadentalattorney.com

For Lease: Two dental offices in Fullerton and Orange. 2,419 - 3,850sf. Call Greg Jones at 562-697-3333 ext 21 for information.

FOR SALE - Owandy I-Max Touch Pano & Ceph. Purchased in 2016 & is in good working condition. Still under warranty. Used approx. once every two weeks or less. \$23,000 Riverside pick up only. Call:(951)686-8783

East LA dental office tenant improvements & equipments for sale. In busy shopping center. \$39,000. Call (310)923-2736

Dental Assistant FULL TIME Position (San Pedro) Looking for a FULL TIME DENTAL ASSISTANT for our family practice in San Pedro. Must have experience in all phases of general dentistry with an x-ray licence. Fax resume to 310 514-9119 or e-mail to jasandberg@aol.com. Call to schedule interview at 310 514-9100. Ask for Jamie

RIALTO dental for sale 300k small office low rent income over 300k no HMO no broker doctor retire call , text 7148603233

Dentist and dental assistant wanted for general dentistry in city of Fontana. Contact Emmy at (909)927-3662

Endodontic office equipments and supplies, x-rays, and sensor. For quick sale, retiring, 818-326-5083, buendodds@aol.com

DENTAL OFFICE, Wilmington R/E opt w 4 eq TX OPS plus 3 OP in a 1200 sq ft. stand alone bldg. Bldg has been a dent. off. for 40+ yrs. 2 Ops inc like-new ADEC +Pt chrts. \$95k 3109718178

Getting Crushed on Taxes? We can help. Set up a consultation and learn how to lower your effective tax rate. 949-485-2011 or visit mydentistcpa.com.

DENTAL ASST,PART TIME IN TUSTIN WITH 6 MONTHS EXPERIENCECALL DR JOSHI AT 714 7199868 EMAIL drpajoshi@yahoo.com

"I've worked with Lee Maddox since 2003 when he facilitated the sale of my dental practice and the subsequent start-up of another dental office. He was pivotal in structuring and negotiating the agreements and leases for both transactions. Dr. Maddox's sage advice/expertise as both a dentist and attorney afford him a unique and valuable perspective. I highly recommend Dr. Maddox to anyone who wants wise counsel and expert legal advice." Dr. Mallonee. www.maddoxhealthcarelaw.com

"Are you considering selling your dental practice within the next 2 years? Make sure your lease has good terms that are transferable upon the sale. Call today for a consultation." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 www.californiadentalattorney.com

WE DON'T PLAY THAT WAY



Most dental publications sell their mailing lists (of dental subscribers) and even sell email addresses (or provide spamming services) using data you entered when registering on their site. This is why you get so many promotional emails.

We don't do that here at The Dental Trader. Your personal contact information is private, we do not share or sell it to anyone. Companies ask to buy this from us all the time but we know you get enough junk mail & spam already so we just say no. It's also why every page of the **dentaltrader.com** website is 100% secure (https) and why we do not capture or phish for any data you provide. We respect your right to privacy.

Thank you for reading and advertising.
The Dental Trader.



The Law Offices of
J. Sean Dumm
A Professional Corporation

Explore FREE resources about COVID-19 and
your Dental Practice at JSDLawOffice.com/COVID19

CALL **888.212.DUMM (3866)**

EMAIL info@jsdlawoffice.com

FAX **949.606.8624**

VISIT jsdlawoffice.com

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

Sacramento Practice for sale. Quality practice, mostly higher end ppo and cash. No welfare or hmo. 20 plus years of goodwill, three days a week of relaxed schedule with ample vacation time doc produces \$375K per year. Doc does the hygiene, refers out molar endo, thirds, implant placement, ortho. Someone young and ambitious could turn this into \$500K in short order. Good lease. Price \$280K drbrianbolstad@comcast.net 916-955-3294

Thomas Sudbijo, DMD (Tustin, CA) - Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Space available in West LA for specialist (OS, Endo, or Perio) to share space with Ortho, Pedo and GP (310) 430-5597

LAGUNA BEACH DENTAL PRACTICE FOR SALE - 3 operatories grosses over \$700,000/yr - digital xrays and Dentrux computer-rent only \$2700/mo - Thomas & Fees Practice Sales (714) 544-4341

PRACTICE FOR SALE / LONG BEACH GP in strip shopping center grossed \$539K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

West San Fernando Valley General Practice for sale. \$550,000.00 gross per year. 4 ops and 40 years of goodwill. 818-312-2156.

Dental Office for lease in a Busy Silverlake Plaza 1,300 sq. ft. 4 treatment rooms, 2 bathrooms, office & reception Call 3109754274

Assistant-Looking for an oral surgery assistant. Preferably DAANCE certified. dr.wisdomtooth89@gmail.com 2134373955

GENORAY PAPAYA PLUS 3D CBCT/DENTAL CONE BEAM CT 2+ YEARS \$36000.00 text 6266957448

Wanter General Dentist for a Busy Offices in Palmdale/Lancaster area, 3 years exp. Proficiency in root canals/ extraction a plus. Base Pay guaranteed (not only percentage) w/ bonus pay as well. Join a strong stable team. email to smiledental2508@yahoo.com

Encino: Dream office 5 ops, all the digital tech. Cerec, retiring dentist near \$900k collections. (DRE01993607) (818)522-9123

Front Desk position available for someone with a great personality. Spanish must. Pomona 91767. wanwanliou@yahoo.com

6088 - SOUTH OC. - Gross near million. High growth area. Very busy High identity shopping center. 4 Ops. Low rent Absentee Seller. Owner operator will gross \$1.5 million first year Net \$500k. Call Tom Fitterer PPS (714) 345-9659

SAN FERNANDO VALLEY GP FOR SALE - 10 Ops, 8 Equipped, Hi-Tech, Fantastic Location! GR \$1.1M+. HSPPT- Kerri McCullough - 949-300-0312 #CA664

ROWLAND HEIGHTS PRACTICE FOR SALE 800SQ 2 OPS \$70000.00 PLS EMAIL wcthmco@hotmail.com

THOUSAND OAKS CHART SALE: 230 active patients-\$200/pt (inactive patients included) Contact via text (805)267-6885 or e-mail uscsc01@gmail.com

TORRANCE / SOUTH BAY - Multiple opportunities for practice ownership available. www.ddsmatch.com 855-546-0044

All Equipment you need for a start-up 2 op office. Prefer to sell the whole package but open to individual equip. sale. Contact for Details: via text (805)267-6885 or e-mail: uscsc01@gmail.com

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179



INTEGRITY PRACTICE SALES

(855) 337-4337

www.integritypracticesales.com



DRE #01911548

Broker-Partners: Bill Kimball, DDS and Darren Hulstine

San Diego, Orange County, Los Angeles

- **IN ESCROW! Vista Practice + RE | Practice \$100k, RE \$390k | 3 ops** | Includes equipment. Call Tim at (714) 272-8404.
- **Chula Vista | \$415,000 | 5 ops** | Updated, modern practice in nice medical building. Call Tim at (714) 272-8404.
- **IN ESCROW! San Diego | \$1,090,000 | 7 ops** | High tech, busy GP near downtown. Call Tim at (714) 272-8404.
- **IN ESCROW! Carlsbad | \$1,800,000 | 6 ops** | Beautiful general practice in strip mall. Call Tim at (714) 272-8404.
- **IN ESCROW! Carlsbad | \$205,000 | 4 ops** | Near the airport, great opportunity to grow. Call Tim at (714) 272-8404.
- **Palm Springs | \$325,000 | 4 ops** | Golf capital of the world! All digital, modern practice. Call Tim at (714) 272-8404.
- **IN ESCROW! Palm Springs | \$265,000 | 3 ops** | Highly rated, low overhead, great location! Call Tim at (714) 272-8404.
- **NEW! Apple Valley | \$248,000 | 3 ops** | Full service GP with low overhead on 3 days/week! Call Tim at (714) 272-8404.
- **IN ESCROW! Hemet & Murietta PERIO | \$335,000 | 7 ops** | Huge potential for growth. Call Tim at (714) 272-8404.
- **Garden Grove & Irvine ENDO | \$755,000 | 5 ops** | Two well-established endo practices. Call Tim at (714) 272-8404.
- **SOLD! Los Alamitos | \$1,650,000 | 7 ops** | Beautiful, profitable practice. Call Tim at (714) 272-8404.
- **Two Huntington Beach Leases | \$2,789/month for 4 ops | \$2,129 for 3 ops** | Busy shopping center! (714) 272-8404.
- **IN ESCROW! Diamond Bar | \$370,000 | 6 ops** | Thoughtful layout in busy shopping center! Call Ken at (805) 338-5850.
- **IN ESCROW! Westchester | \$600,000 | 4 ops** | Luxurious office, very profitable! Call Ken at (805) 338-5850.
- **IN ESCROW! Hollywood | \$625,000 | 4 ops** | Completely updated, top of the line. Call Darren (805) 878-0633.
- **Agoura Hills | \$225,000 | 3+ ops** | Contemporary fast-start practice in upscale area! Call Ken at (805) 338-5850.
- **Beverly Hills | \$270,000 | 3 ops** | Steadily growing in a beautiful medical building. Call Ken at (805) 338-5850.
- **Glendale | \$400,000 | 4 ops** | Highly profitable practice! Motivated seller! Call Ken at (805) 338-5850.

**If you are considering a practice sale,
call us today at (855) 337-4337.**

Our professional agents are ready to help you transition with confidence.

Ventura & Santa Barbara

- **IN ESCROW! Camarillo | \$250,000 + \$350,000 RE | 4 ops** | Unique with high end finishes! Call Ken at (805) 338-5850.
- **Ojai | \$350,000 | 4 ops** | Attractive, state the art practice with vaulted ceiling and picture windows. (805) 338-5850.
- **IN ESCROW! Ventura | \$550,000 | 3 ops** | Very profitable, modern, on city's main corridor! Call Ken at (805) 338-5850.
- **IN ESCROW! Ventura | \$475,000 | 6 ops** | Prime location with huge upside poential! Call Ken at (805) 338-5850.
- **IN ESCROW! Santa Barbara | \$1,040,000 | 4 ops** | Fee for service near downtown. Call Darren at (805) 878-0633.
- **Simi Valley | \$350,000 | 6 ops** | Beautiful office priced to sell immediately! Call Ken at (805) 338-5850.
- **Lompoc | \$270,000 | 3 ops** | Established practice in attractive retail center. Call Darren at (805) 878-0633.
- **Lompoc Dental Suite | \$630,000** | Two suites, move in ready (equipment available). Call Darren at (805) 878-0633.
- **IN ESCROW! Santa Barbara County | \$135,000 | 4 ops** | Prime spot near medical. Call Darren at (805) 878-0633.

A professional team dedicated to selling your practice.



Bill Kimball, DDS
(805) 748-5770
DRE# 01899784



Ken Skeate
(805) 338-5850
DRE# 00885612



Trevor Kimball, PhD
(805) 748-7439
DRE# 02078646



Darren Hulstine
(805) 878-0633
DRE# 01899816



Tim Miller
(714) 272-8408
DRE# 02107070



Brian Flanagan
(707) 898-0842
DRE# 01947466

Bay Area & San Luis Obispo County

- **San Luis Obispo County | \$865,000 | 3 ops** | Rapidly growing, desirable location near downtown! Call Darren!
- **SOLD! N. San Luis Obispo County | \$1,500,000 | 6 ops** | Ultra profitable, high-end practice! Call Darren!
- **NEW! San Luis Obispo County | \$449,000 | 4 ops** | Spacious office near downtown! Call Darren at (805) 878-0633.
- **Central Coast Wine Country | \$472,000 | 5 ops** | Beautiful, successful practice in a great location. Call Darren!
- **Central Coast | \$548,000 | 4 ops** | Located in a gorgeous medical office off Hwy 1! Call Darren at (805) 878-0633!
- **Central Coast Endo | \$750,000 | 5 ops** | Upscale endo practice. Prime location, free standing office. Practice among some of the best shopping and restaurants that California has to offer. Call Darren at (805) 878-0633.
- **IN ESCROW! Carmel | \$419,000 | 4 ops** | Live and work in beautiful, sea-side Carmel! Call José at (925) 382-9525.
- **Monterey Peninsula | \$379,000 | 3 ops** | 100% Fee for Service near Cannery Row! Call Darren!
- **NEW! Santa Cruz | \$1,350,000 | 4 ops** | Exceptionally profitable, state of the art GP! Call Brian (707) 898-0842.
- **San Francisco | \$949,000 | 4 ops** | Very profitable, sophisticated GP in a landmark medical/dental building in Union Square. Stunning views and high end equipment throughout. Call Darren at (805) 878-0633.
- **San Jose | \$200,000 | 4 ops** | State of the art practice, currently only 2 days/week! Call Brian at (707) 898-0842.
- **IN ESCROW! Vacaville | \$639,000 | 4 ops** | In med building in busy shopping center! Call Brian at (707) 898-0842.
- **Santa Rosa Area | \$369,000 | 4 ops** | Busy 40+ year established, true FFS GP. Call Darren at (805) 878-0633.
- **IN ESCROW! Menlo Park | \$150,000 | 3 ops** | Opportunities for quick growth! Call Brian (707) 898-0842.

For up to date listings and helpful info, visit us at www.integritypracticesales.com.

Central Valley, Sacramento, & Northern California

- **Fresno | \$860,000 | 4 ops** | Very profitable GP in high-end medical building! Call José at (925) 382-9525.
- **NEW! Merced | \$375,000 | 4 ops** | Growing area, shopping center location, hightech! Call José at (925) 382-9525.
- **IN ESCROW! Porterville | \$1,140,000 | 12 ops** | Very lucrative partnership! Call José at (925) 382-9525.
- **NEW! Delano | \$915,000 | 5 ops** | Extremely profitable, hightech GP. Great reputation! Call José at (925) 382-9525.
- **NEW! Visalia | \$1,200,000 + RE \$1.225M | 10 ops** | State of the art, modern facility, great opportunity to take home \$700k on 4 days/week, digital and paperless. Don't miss this one! Call José at (925) 382-9525.
- **IN ESCROW! Bakersfield | \$185,000 | 4 ops** | Like new turn key. Busy shopping center. Call José at (925) 382-9525.
- **Bakersfield Prosthodontist | \$350,000 | 4 ops** | One of two in the city, great opportunity for a prosth or general dentist to grow this practice. Room to expand by 2 ops and bring in other specialties. Call José at (925) 382-9525.
- **Sacramento | \$420,000 | 4 ops** | Fully paperless, Eaglesoft, great reputation! Call Brian at (707) 898-0842.
- **Sacramento | \$449,000 | 4 ops** | Great neighborhood, lots of potential for growth. Call Brian at (707) 898-0842.
- **IN ESCROW! Rancho Cordova | \$215,000 | 4 ops** | Great reputation, draws patients from a large area. Call Brian!
- **Folsom | \$330,000 | 6 ops** | For 50% partnership. Modern office in very busy area! Call Brian at (707) 898-0842.
- **IN ESCROW! Shasta County | \$135,000 | 5 ops** | General and implant center. Call Brian at (707) 898-0842.
- **California City | \$375,000 | 6 ops** | 35 years established, one of two dentists in a city of 13,000 people!
- **S. Lake Tahoe | \$185,000 | 3 ops** | Stunning location with room to expand! Call Brian at (707) 898-0842.

HARD COPY & DIGITAL



As other dental publications seek to reduce costs and transition solely to digital editions, The Dental Trader will continue to print and mail this publication to you eleven times a year (we do not publish in July) as well as provide it in digital format on our website. All email and web addresses are hyperlinked in digital format online. Nothing has changed here. We are (and have been) **the only publication that reaches every dentist licensed to practice in California.** Nobody else even comes close!

Thank you for reading and advertising in

The Dental Trader

www.dentaltrader.com

Your #1 resource for all things dental

New Straumann torque wrench with two screw drivers (21mm and 27mm) in original box (total cost \$455). \$400 for all. Call 805-338-0675

Made in the USA - Vacuums and Compressors. Starting at \$1795, in stock and ready to install or ship. New 2 HP Single Vacuum Pump \$2295. Call (800) 423 - 5657 to schedule a factory visit or WWW.DHPDENTAL.COM

Leasehold in Lawndale Available for Sale. 8 Plumbed Operatories, 3 Equipped. Corner Location, Large Office, Low Rent. (818)632-1343

SANTA ANA GREAT LOCATION MODERN FULLY-EQUIPPED PRACTICE. HUGE SPACE & POTENTIAL FOR 7-FIGURE COLLECTIONS. +3000 SQFT. 10 OPs. PAPERLESS. DENTRIX&DEXIS. GROSS COLLECT \$700K. OPEN 3-DAYS/WEEK. MOSTLY ASSOCIATE-RUN. PRIVATE & PPO. ONLY 10% MEDI-CAL. CONTACT: JP@WESELLDENTALPRACTICES.COM WWW.WESELLDENTALPRACTICES.COM/SANTA-ANA-DENTAL

3 Pelton & Cranes Dental chairs& Delta XL autoclave, two DTC Dentsply Tulsa Endo file rotary machines plus Dentsply rotary endo files,almost brand new Tuttnauer 1730 Valueklave autoclave and other dental supplies,for quick sale. contact 818-326-5083

General Dentist needed in Hollywood/Koreatown, one day a week. Email losangelesdds323@gmail.com or call 310-909-4581.

Dental Practice for Sale in a desirable area of San Pedro with patients. Great opportunity for a dentist interested in South bay/San Pedro area. Price negotiable. Reasonable Rent. Please call (310) 435-7952 or email: khashkhodi@yahoo.com

RDH needed in Hollywood/Koreatown, 1-2 days a week, \$400 day. Email losangelesdds323@gmail.com or call 310-909-4581.

PORTABLE DENTAL OFFICE: A fully equipped mobile dental setup with: folding dental stools (patient and dentist), Hand-Held X-Ray, Touch Screen Laptop, Digital X-Ray Sensor, Intra-Oral Camera, Practice Management and Imaging Software, and delivery System with built-in case. Use Free for 90 days. Then only \$550/month OAC. 5 Year Term. Call (800) 273-5033.

Kern County - Successful FFS/PPO/GP. 5 operatories, 2019 collections \$1,431,120. Asking \$900K. Contact info@wppps.com

ALISO VIEJO w/ Real Estate 3+1 ops, 24 Yrs Gdwill, Retiring Seller, Fee for Service. Greg Beamer 909-542-4891

Esthetic Professionals dental Education Center (EP) in Tarzana California was established by Bruce J. Crispin DDS, MS for the sole purpose of making dentists better dentists for over 30 years. No matter what level, EP will take you to the next level of knowledge, skill and comfort zone. 818-654-7102

LANCASTER DENTAL PRACTICE FOR SALE: Retiree with Outstanding Practice featuring 25 yrs of goodwill. 4 Hygiene Days. Beautiful 4op+ facility. Call Broker – Lou Bermudez (818) 999-9595.

Luxurious dental chairs? Yes! Memory foam, ultra-leather and massage. Superior Upholstery 888-548-7282 www.superiorupholstery.com

PRACTICE FOR SALE/ CORONA DEL MAR GP in single story bldg with 3 eq ops. Grossed \$820K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

RDA/DA needed for New Dental office in Fontana. Looking for an RDA/DA with digital X Ray and dental software experience. Send Resume: hmalakooti@yahoo.com

LANCASTER #5 – “STEADY EDDY!” ANNUAL COLLECT. \$538K TO \$566K over last 5 years. (3) op G.P. in Prof. Bldg. Cash/Ins/PPO. Most specialty work referred. D&M PRACTICE SALES (818) 591-1401

PPE Sale! N95 Mask from \$2.45 *Limited quantity only. Must call 562.404.3500 for availability

SECURE YOUR FUTURE: “I would recommend The Law Offices of Wood & Delgado to any dentist to oversee the entire transition process.” We are #1 Nationwide. www.DentalAttorneys.com 800.499.1474

Alcohol Wipes available for sale. LA office bought too many. Yourbizprep@gmail.com

Dental Practice for sale by owner. Perfect location, potential & lease. Dr retires. 5 rooms, 20 years. SF Valley. Call 818-652-6335

THOUSAND OAKS - Location w/charts|1,573sq.ft| 2 story bldg|Beautiful Buildout| Maria 657-246-9770 | Dentalpractices4sale@gmail.com|LIC#01275112

P/T General Dentist needed in Montebello, fax resume to (323)722-2022.

6089 SOUTH OC SHOPPING CENTER Absentee Owner. Gr \$840k Owner operator will gr 1.5 first yr and net 500K Why? Two new tenants on each side office will bring in 30 to 50 new patients a month. Low OH a sure winner for GP or Specialist Call Tom Fitterer PPS 714-345-9659

"Adding oral sedation to my skill set transformed my practice."

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming." - John Magnis DDS, Oxnard, CA



**Get to see first hand the Proussaefs Maneuver
and the Tripodial Jaw Thrust technique**

Get to know the OPTIMAAL rescue technique, the 8 steps that can save a life.

The simple and SAFE way to treat the fearful adult patient.

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- California Dental Board approved course
- A single case acceptance may pay for the course

**For a group of doctors (6-doctors minimum), course can be given
anywhere in California at YOUR place**

Depending on location and number of participants, travel fees may apply



Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

WORKSHOP SCHEDULE:

November 20th - 22nd, 2020

March 26th-28th, 2021

**25 CE Hour
Credit**

Course Fee: \$1,965

\$625 per staff member

(Staff member participation encouraged.)

**\$765: Recertification oral sedation
dentistry doctor**

**\$875: Recertification conscious
sedation doctor**

"A definite must take class for any dentist to further your career. You will learn a lot."

- Kevin Chou DDS, general dentist, Bakersfield.

Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you.

Anna Durkin DDS, general dentist, San Marcos, CA

"An oral sedation course that is practical. The difference between this course and any other course I have seen is the instructor is a true clinician that performs dentistry and surgery every day. His course is very practical, safe, and predictable way of performing oral sedation. Thank you Dr. Proussaefs, I finally feel comfortable performing oral sedation as a general dentist."

Sherwin Matian DMD, West Hollywood, CA



PACE
ACADEMY of
GENERAL DENTISTRY
PROGRAM APPROVAL
FOR CONTINUING
EDUCATION

California Institute of Dental
Education (CIDE)
Nationally Approved PACE Program
Provider for FAGD/MAGD credit.
Approval does not imply acceptance by
any regulatory authority or AGD endorsement.
START DATE 09/01/2019
END DATE 08/31/2021
Provider ID#390855



California Institute of Dental Education (CIDE)

3585 Telegraph Rd. Suite B, Ventura, California 93003

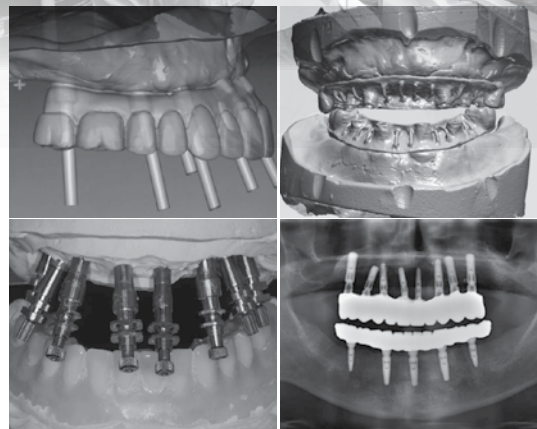
www.DentalOralSedation.com

(805) 676-1063 or (805) 676-1611

Introduction to FULL ARCH IMPLANT reconstruction: Surgical and Prosthodontic WORKSHOP

A comprehensive workshop that involves:

- Lectures on full arch implant reconstruction
- Review of current and basic literature on full arch implant supported prosthesis
- **CADAVER** workshop on surgical implant placement
- **PIG JAW** training on advanced implant surgical techniques
- **CONVERSION PROSTHESIS** hands-on fabrication
- Review of clinical and laboratory steps in fabricating full arch implant prosthesis
- Current treatment concepts in full arch implant reconstructions
- Principles for merging conventional and digital technology when fabricating full arch implant supported prosthesis



Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr. Proussaefs has been editorial board member in several scientific journals with high impact factor. His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.

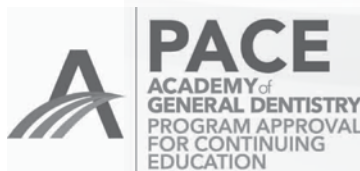


Dr. Angelo Cardarelli

Dr. Cardarelli has been specialized in Oral surgery at the Sapienza University of Rome. He has been an Adjunct Professor at the San Raffaele University of Milan. He maintains a private practice in Milan limited to implant dentistry. He has been lecturing internationally on topics related to complete arch implant reconstruction.

ADA C.E.R.P.
Continuing Education Recognition Program

SPONSORED BY
NORIS
Medical
ENGINEERED FOR HEALTH



California Institute of Dental Education
Periklis Proussaefs DDS, MS
Nationally Approved PACE Program
Provider for FAGD/MAGD credit
Approval does not imply acceptance by
any regulatory authority or AGD endorsement
Approval from 09/01/2019 to 08/31/2021
Provider ID # 390855

WORKSHOP DATES:

December 4-6, 2020

**24 CE Hour
Credit**

Course Fee: \$4,650


California Institute
— OF DENTAL EDUCATION —
COMMITTED TO EXCELLENCE

C.I.D.E.

www.DentalInstituteCalifornia.com

(805) 676-1063

or (805) 676-1611



Art Wiederman, CPA
Broker #01511095



17501 17th Street, Ste. 200 | Tustin, CA 92780
714.259.0501 | info@wppps.com | wppps.com



Phil Potter, DDS, FAGD
Broker #01780656

Premium Practice Listings

Coastal Orange County #1135

**60 Day reopening =
pre-Covid average!**

Restorative Practice
Seller retiring
Prestigious location
Three year average collections
\$602,000

Asking \$450,000

South Orange County #1132

Highly Successful Reopening!

Restorative practice
Beautiful contemporary Suite
Approx. 1,275 sq. ft.
Seller retiring
2019 collections \$660K

Asking \$450,000

South Orange County #1136

**First Month Reopening Collection
Average Approx. \$110K/Month**

Restorative FFS practice
Prestigious south OC location
Turnkey high-tech suite 2019
gross revenues
\$1,070,000
4 yr average net profit 39%

Call For Details

South LA County #1141

FFS/PPO

Seller retiring
2019 Collections \$1,065,000
40% Profit on 3 days/week &
5 weeks vacation!
Asking \$825,000

#1140 N. San Diego County

Very Profitable PPO/FFS/GP
6 Operatories
1,600 sq. ft. space
2019 Revenues \$2M
46% Profit!

Asking \$1,700,000

Kern County #1137

Seller retiring after 40 years

FFS/PPO/GP
5 operatories
2019 collections \$1,431,120
Asking \$900,00

South Bay LA #1139

FFS/PPO/GP
Seller retiring after 35 years
4 operatories
1500 sq. ft. office
\$778K collected in 2019
Asking \$710,000



ENDODONTIST for your office. Personable, speaks Spanish. FFS/PPO. LA, OC, RC area. Contact socalendodontics@gmail.com

Becoming certified to administer adult oral sedation is as easy as attending a 3-day long weekend course www.dentaloralsedation.com (805) 676-1063

We are closing our second office and have 4 working chairs, a planmecca pano, and xray unit for sale. call tony 7603244450

Office Manager with experience needed for a high-end Irvine practice. jobs@cunningdental.com

Front Desk position available for someone with a great personality. jobs@cunningdental.com

IV Sedation Dentist for all aspects of general dentistry wanted. jobs@cunningdental.com

SANTA ANA GP- Retiring Seller | 5 ops | 2,100 sq.ft | Maria Lic #01275112 | 657-246-9770 | dentalpractices4sale@gmail.com

Surgical DDS 360 is a leader in providing mobile surgical dental specialties in your office. Why keep referring your patients and your revenue out when we can come to you. With over 16 years of experience servicing 100's of locations we know this model. See our Flyer in this edition or Contact us at info@sdds360.com

Implants placed in your office by an Implant Master (no minimum) sinus lift, extractions, graft. Text Dr. B (310)871-5719

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

SELLING your practice? Make sure you understand potential legal issues before listing your practice. FREE consultation. (310) 776-5384. www.PacificHealthLaw.com

DA/RDA needed. 2 yrs minimum experience. Familiar with Digital xrays. Call 9099891758

Brand New KaVo Implant motor sealed box KaVo EXPERT surg plus(5) legacy 4 implantdirect all for \$3,450 Text 310-647-7366

Associate Dentist needed city of Orange Dential/Ins./HMO/ Cash possible to buy office aheidari@hotmail.com

Great location in busy Maywood CA:3 room office available, ready to suit your needs, please call 310-779-9694 thank you!

DENTAL PRACTICE in SUNNYVALE. New Listing! Busy shopping center with anchor grocery stores and restaurants. 2019 Grossed ~ \$450K on 4 days/wk. 8 ops. ~3,034 sq.ft. ~50% PPO/Cash, ~43% Capitation/HMO. Call Loc Pham, BRE#0187578. (714) 714 – 7944. <https://LCFpracticesales.com>

Salvin SplitSheet Implant Pack surgical packs #1090 - 6 individual kits -\$55 each \$300 for all 6 San Diego 858-485-6781

GP/Ortho Wanted-for Orange County offices with ongoing cases in straight wire. I'm retiring and will supply you, at no cost, with supplies and instruments--ras2654@yahoo.com 7607107482

Beautiful Office Mission Viejo Leasehold & Equipment Sale-4 Ops, Digital Pano-Retail Strip Shopping Ctr. Surrounding tenants are chiropractor, pet hospital & barber shop. Call/Text 909-618-3256

Bev Hills Dental Office For Rent! Modern and equipped. Email dds.drbar@gmail.com

Seeking Receptionist, Manager, DA / RDA. RANCHO CUCAMONGA call / txt 909-979-3397; resume to precisiondentalrancho@gmail.com

Fully remodeled 12 rooms Dental/Medical/WellnessCenter vacant building in S LA ready to move infor Lease/Sale 2137138420

Palm Springs Leashold & Equipment for sale. 4 ops.Great Location. Low Rent. Priced to sell quick. Please text 760-832-1331

Harvard-trained, board certified, Carl Misch- trained periodontist available to help with extractions (non-wisdom), socket grafts, LANAP, laser deep cleanings or frenectomies. Can travel to Palm Springs or San Diego. info@auroraperiodontal.com

Dentists. Are you paying more than 1.65% for credit card processing? If you are, you are paying too much. We have helped thousands of dentists lower their rate. Contact us at 1-888-895-3129 or go to credit-card-processing.com Thirty years helping CA dentists.

Perio-Implant Specialist. Coming to your office with all equipment. PPO,FFS. 818-588-0440. Dr. Raffie

If you have cell service...



**...you have
The Dental
Trader!**

As mobile as you are.

dentaltrader.com



Irvine Leasehold w/negotiable terms! Rare, excellent cond. 1st fl suite in prime Irvine loc. and fully built out. 3 entr/exit doors-1 with separate, direct access to parking. En suite bath w/priv. exit door. No need for a \$\$\$ build out-4 rooms plumbed, 2 rooms plumbed with med-gas. Some equip. incl. Contact John Scruggs jscruggs@ngkf.com or Ryan Clark rclark@ngkf.com re: Barranca #190

6090 - Orange – Absentee – Grossing \$350k established 20 years. Some HMO, Dential. Add Borrego now. Call Tom Fitterer PPS (714) 345-9659

PRACTICE FOR SALE IN BONITA, CA. APPROX. 1100 SQ FT. 3 OPERATORIES. BUILT IN 2015. Email: edental@aol.com

3-day Board-approved course in oral sedation, Fri-Sat-Sun no miss office days, get certified now, affordable and practical www.dentaloralsedation.com (805) 676-1063

Santa Cruz Practice For Sale | \$1,350,000 | Extraordinarily-profitable, highly efficient, remodeled GP with superb functionality! Contact info@integritypracticesales.com (855) 337-4337

GP endo coming to your office and do all your RCT treatment. Don't refer your pt out anymore. I bring materials & equipment. 949-300-9848 Dr. Allen

dentist needed northridge 2-3days/wk. Team player. email cv to flast8302.com, flexible days, future buy in option.

TORRANCE: Semi-retired Dentist retiring fulltime Dec 2020 Beautiful, shopping ctr location office w/ 20 yrs of goodwill 3 ops Sale price negotiable (310)787-9172

2xray wall units model trimmer. 1belmont Acuray Model 071a, 70 kVp10 mA.1Yoshida Kaykor X707 awesometodentist@gmail.com cell 8187305923 all for \$2,100.00

Free Retirement Plan Exit Strategy Review with every practice sale. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Pano panoura 10-CSU non digital and can be converted to digital pano \$2,369 Cell 818 730 5923 awesometodentist@gmail.com

Prosthodontist looking to sublease/rent office for 2 days/month for implants/dentures in inland empire. call 9515205452.

"Are you operating as a professional corporation?" Do you keep regular corporate minutes? Call today for an overview of why minutes are important." Amy L. Borden, A.P.C. - Attorney at Law (888)416-1321 www.californiadentalattorney.com

Digital Xray- Bel 24 + Velatex dev. machine (only 1 yr old) for sale by retiring GP. 949-202-6844/ hyphamdds@hotmail.com

DENTIST NEEDED VALENCIA,CA: Hygiene and some restorative only. Full time (4-5days). Please contact: "1nimastr@gmail.com"

Looking for something but can't find it? Call Bruce at The Dental Trader, I have an extensive database I have compiled over my 37+ year career in dental publishing and can probably help you. No question too weird. 877-888-4237

Covina Practice for sale by owner \$99K, next to big lots, newly renovated, 4 ops, fully digital, 909-529-1019 (text)

PRACTICE FOR SALE / LA QUINTA GP with 28 of goodwill; NET \$426K. California Practice Sales, Inc. Phone: 714-639-2775

Dental hygienist needed for an office in palm desert area. Please fax resume 760-772-7085

General dentist needed for busy practice in Lancaster, email avsmiles@yahoo.com

ENDODONTIC ROTARY FILES. I have a lot of different different kinds of Dentsply Files for sale. Contact levidds@gmail.com

Huntington Beach Office Sale: 9month new facility, CBCT, 3 ops, 1600sf space, Bella Terra area: Allon4@yahoo.com

SANTA ANA GREAT LOCATION MODERN FULLY-EQUIPPED PRACTICE. HUGE SPACE & POTENTIAL FOR 7-FIGURE COLLECTIONS. +3000 SQFT. 10 OPS. PAPERLESS. DENTRIX & DEXIS. GROSS COLLECT \$700K. OPEN 3-DAYS/WEEK. MOSTLY ASSOCIATE-RUN. PRIVATE & PPO. ONLY 10% MEDI-CAL. CONTACT: JP@WESELLDENTALPRACTICES.COM WWW.WESELLDENTALPRACTICES.COM/SANTA-ANA-DENTAL

N. COUNTY, SAN DIEGO GP FOR SALE - 5 Ops, Digital, E4D, Strong Hyg Program, Specialties Referred. 2019 GR \$1.1M. HSPT-Thinh Tran -949-533-8308 #CA689

Endodontist needed for General practice in Culver City to come in 2/ mo. Min 5 yrs Endo exp. Call Joseph 818-800-9494

New Dentist Program - Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at mydentistcpa.com to request our free ebook. 949-485-2011.

For Sale by Owner - list and view practices for sale by owner at "Dental Practice Sales" on Facebook. No broker fees. Dentalpracticesaleca@gmail.com

BELLFLOWER Practice and Building for sale. Dentist retiring after 31 years. Prefer sale of Independent building as well. No brokers please. Text 7147937791

Associate twice a month in Moreno Valley, CA. Molar endos a must. Call to discuss 9515205452.

Competitive professional practice lending for dentists with big goals. Contact HomeStreet Bank's Howard Boles: 949.379.5704. Member FDIC. Equal Housing Lender.

FT/PT dentist position in Bakersfield available ASAP. email resume to bhaskarjoshidds@gmail.com or call (818) 371-8550

Endodontics office for sale in southern California, gross \$550,000.00 for 4days, PPO, HMO & private, contact buendodds@aol.com

Dentist needed for growing dental office to provide preventative child care. Full time or part time accepted. General dentist office, specialty considered. Position to be filled immediately. Located 60 miles north of Santa Barbara on beautiful central coast. Call for more information (805)922-5122 or email dradriansoffice@gmail.com

Fully certified 3-day weekend course in adult oral sedation, affordable/practical, become able to treat phobic patients, www.dentaloralsedation.com (805) 676-1063

BEVERLY HILLS LEASHOLD & EQUIPMENT for Sale. Wilshire. 4ops.View. 1460sf. Any reasonable offer. 3109935147 Molar9Q@gmail.com

6093 - Upland - Established 38 years Grossing \$300 to \$350k plus. 5 Star DDS - over 2,000 pts. 3 days Hyg 3 Ops Call Tom Fitterer PPS (714) 345-9659

GP offices Newhall and Studio City retiring after 42 years. for info text to 661 803 6790

Korean share/subleasing/sublease modern general dental office to pedodontist or orthodontist. Dentalprousa7@gmail.com

SANTA MARIA PRIVATE PRACTICE FOR SALE. Produce over \$760K on 3 days hygien 2.5 days of dent. Interested? (805)349-3999.

DSO company looking for dentist contractor (bilingual Vietnamese preferred). Please research about DSO before applying. Annual \$200k and up. send resume welldentplace@gmail.com

Take your Root Canal skills to the next level. The SMART 30 Min RCT course will teach you to do Molar RCT in 30mins. See our Flyer in this issue. www.ctidental.org 1-877-237-3636



CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your
**Free Personal
Sales Analysis**

Robert A. Palumbo
Partner/
Executive Vice President
Lic. #01855842



Buyers:

We have Professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

John W. Knipf
President
Lic. #00283209

We hope that you and your family are healthy and safe.

FEATURED LISTINGS

LONG BEACH – This general practice is located in a one story strip shopping center with excellent signage. Great street visibility. Established in 1992. **Grossed approximately \$539K in 2019. Buyer's net of \$248K.** The practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,798 sq. ft. suite. PPO / Cash / Medi-cal. Great practice. Please contact your CPS Broker for more details. **Property ID #5323.**

RESEDA – Established in 2005, this General Practice is located a single story building with front and rear parking. The Seller sees approximately 15-20 patients per day and approximately 30-35 new patients/mo. PPO/Cash/Denti-cal. Does some minimal advertising. The practice consists of 5 equipped operatories in an approximate 2,000 sq. ft. office. Has long term lease and reasonable rent. **Grossed \$1.3M in 2019. Buyer's net of \$501K.** Low overhead. Great corner location on a busy boulevard. Seller will be focusing on 2nd office. Please contact your CPS Broker for more details. **Property ID #5317.**

ROWLAND HEIGHTS – Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrix software and digital x-ray. Minimal advertising. **Grossed \$806K in 2019. Buyer's net of \$314K.** Please contact your CPS Broker for more details. **Property ID #5278.**

SIMI VALLEY (GP + Real Estate) – Great opportunity to purchase a dental practice that has over 54 years of goodwill to offer in a freestanding building with ample private parking. Building for sale!! The freestanding building has recently been painted externally and completely remodeled inside. The practice consists of 4 equipped operatories and 1 plumbed not equipped room for expansion in an approximate 1,550 sq. ft. suite. Absentee owners. Associate works 3 days/wk and Perio every 8 weeks. See approximately 16-20 patients/day. Cash and PPO Only. It's computerized with Dentrix software. 100% patient referral. Mostly bread and butter general dentistry is being performed here. **Grossed \$575K in 2019. Buyer's net of \$197K.** Please contact your CPS Broker for more details. **Property #5294.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.
100% FINANCING AVAILABLE TO QUALIFIED BUYERS

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



GENERAL PRACTICE IN RESEDA



- **Grossed \$1.1M in 2019**
- **Buyer's net of \$501K**
- Established in 2005
- Located a single story building with front and rear parking
- Sees approximately 15-20 patients per day
- Sees approximately 30-35 new patients per month
- PPO/Cash/Denti-cal
- Does some minimal advertising
- The practice consists of 5 equipped operatories
- Approximate 2,000 sq. ft. office
- Has long term lease and reasonable rent
- Low overhead
- Great corner location on a busy boulevard.
- Seller will be focusing on 2nd office

Please contact your CPS Broker for more details. **Property ID #5317.**

www.calpracticesales.com



Alice C. King, V.P.
Lic #00602189

CALIFORNIA

Specializing in the Selling

KERN, VENTURA & SANTA BARBARA COUNTY LISTINGS

SANTA MARIA – General practice with over 73 years of goodwill and has been an icon in the community serving generation of patients. Located in a single story free standing building on a heavy traffic flow street. Seller is currently working 5 days/wk with 10 days/wk of hygiene. Sees an average of 80-100 new patients/mo. PPO & Cash only. Has great advertising. The practice consists of 11 equipped operatories in a 3,720 sq. ft. unit. It's computerized with Carestream software and digital x-ray. **Grossed \$2.5M in 2019. Buyer's net of \$636K.** Please contact your CPS Broker for more details. **Property ID #5325.**

SIMI VALLEY (GP + Real Estate) – Great opportunity to purchase a dental practice that has over 54 years of goodwill to offer in a freestanding building with ample private parking. **Building for sale!!** The freestanding building has recently been painted externally and completely remodeled inside. The practice consists of 4 equipped operatories and 1 plumbed not equipped room for expansion in an approximate 1,550 sq. ft. suite. Absentee owners. Associate works 3 days/wk and Perio every 8 weeks. See approximately 16-20 patients/day. Cash and PPO Only. It's computerized with Dentrix software. 100% patient referral. Mostly bread and butter general dentistry is being performed here. **Grossed \$575K in 2019. Buyer's net of \$197K.** Please contact your CPS Broker for more details. **Property #5294.**

TAHACHAPI - General practice with Real Estate. This well-established practice with over 63 years of goodwill is located in a single free standing building. The office consists of 7 equipped operatories with Eagle Soft software and Digital X-ray. The Seller works 4 days/wk with 8 days/wk of hygiene. Sees approximately 20-25 new patients/mo. PPO and Cash Only. Mostly patient referral. **Grossed \$1M in 2019. Buyer's net of \$397K.** It's a landmark in the community. Great practice. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5324.**

LOS ANGELES COUNTY LISTINGS

CERRITOS – Well established general practice with 40 years of goodwill located on the second floor of a busy shopping plaza with plenty of ample parking. Excellent visibility. This practice consists of 7 equipped operatories in an approximate 2,000 sq. ft. suite. Seller is currently working 4 days/wk with 9 days/wk of hygiene. **Grossed approx. \$1.2M in 2019. Buyer's net of \$253K.** 100% Patient Referral. Computerized with Eaglesoft software. Seller will stay 2 days/wk. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5295.**

COVINA – With over 60 years of goodwill, this Oral Surgery office is located in a single story medical professional building with private parking. The practice consists of 4 equipped operatories in a 1,730 sq. ft. suite. Currently the office is open in the mornings 5 days a week. Sees approximately 15 new patients per week. **Grossed \$476K in 2019.** Please contact your CPS Broker for more details. **Property #5327.**

CUDAHY – General practice with 30 years of goodwill is located in a single story busy shopping center. The practice consists of 4 equipped operatories in an approximate 1,200 sq. ft. office. The office is open 5.5 days/wk and sees approximately 30 new patients per month. PPO/Cash/HMO/Denti-cal. 100% Patient Referral. **Grossed \$429K in 2019. Buyer's net \$118K.** Please contact your CPS Broker for more information. **Property ID #5328.**

DUARTE – Price Reduced!! General practice established in 1964 located in a two story mixed use building on one of the busiest intersections in the city. The only dentist in the building. Absentee owner. Associate works 3 days/wk and sees approximately 15-20 patients per day. PPO and Cash only. 100% patient referral. Practice consists of 6 spacious equipped operatories in a ~3,400 sq ft suite. **Grossed approximately \$340K in 2019.** Has Dentrix software and digital x-ray. Reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5183.**

GLENDALE – This General practice established in 2013. Seller is currently working 5 days/wk and sees approximately 35-40 new patients/mo. 100% Patient Referral. PPO/CASH/Denti-Cal. The practice consists of 3 equipped operatories and 1 plumbed not equipped. Located in a 3 story medical professional building. Computerized with Eaglesoft software and digital x-ray. **Grossed \$521K in 2019. Buyer's net of \$142K.** Located on major street with heavy traffic flow. Next to residential area and across from a hospital. Seller moving out of the country. Please contact your CPS Broker for more information. **Property ID #5305.**

GLENDALE – Turn-Key General Practice located on the first floor of a two story medical dental business building in downtown Glendale. Well established practice since 1983. The office is open 4.5 days/wk and sees approximately 8-10 patient per day. PPO & Cash Only. 100% patient referral. The practice consists of 3 equipped operatories and 1 plumbed not equipped in an approximate 1,400 sq. ft. office. Not digital. **Grossed \$376,760 in 2019.** Corner location with excellent street visibility and heavy traffic flow. Please contact your CPS Broker for more information. **Property ID #5320.**

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. Grossed approximately per the Tax Returns are \$328K for 2018, **\$392K for 2019 with a Buyer's Net of \$155,773 AFTER the debt service of your acquisition loan and all office expenses. The first quarter of 2020 is up 15%! The practice is exceptionally profitable because of the very low overhead of only ~52%. Isn't it time you bought your employment instead of being an associate?** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Juana Dominguez
Executive Administrator

LA HABRA (GP) Price Reduced!!! – Established in 1992, this practice is located in a two story free standing building on major street with excellent street visibility. Seller owns the building. The seller currently work 4 days/wk. Associate 1 day/wk and 3 days/wk of hygiene. Sees approximately 25-30 patients/mo. The practice consists 4 equipped chairs and 2 surgery rooms. Computerized with Easy Dental software. **Grossed 974K in 2019. Buyer's Net \$259K.** Great signage. Heavy traffic flow. Next to residential area. Excellent staff. Please contact your CPS Broker for more information. **Property ID #5298.**

LAKE BALBOA – Well established practice with over 60 years of goodwill. This office is located in single story building with reasonable rent. Cash / PPO / Medi-cal. Seller sees approximately 16-18 patients per day. 100% patient referral. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. **Grossed \$506K in 2019.** Great staff. Please contact your CPS Broker for more details. **Property ID #5330.**

LONG BEACH – General practice with approximately 60 years of Goodwill. This practice is located a two story medical dental plaza conveniently located right off the 405 freeway. Corner location with heavy traffic flow. Has reasonable rent for the area. The seller is currently working 4 days/wk with 4 days/wk of hygiene. Seeing approximately 16-20 new patients/mo. Cash/PPO/Capitation/Some Denti-cal. Practice consists of 3 equipped operatories in an approximately 932 sq. ft. suite. Computerized with Practice Web software. **Grossed \$373K in 2019.** The Seller is retiring. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5303.**

LONG BEACH – Established since 1985, the General Practice is located in a two story professional building. On a major street of the city with excellent street visibility. Next to residential area. Seller is currently working 4 days per weeks with 4 days per week of hygiene. Sees an average of 15-20 new patients per month. PPO and Cash only. It consists of 4 equipped operatories and 2 plumbed not equipped for expansion in an approximate 1,800 sq. ft. suite. Computerized with Dentrux software. Does minimal advertising. **Grossed \$727K for 2019. Buyer's net of \$227K.** Great opportunity. Please contact your CPS Broker for more information. **Property ID #5302.**

LONG BEACH – This general practice is located in a one story strip shopping center with excellent signage. Great street visibility. Established in 1992. **Grossed approximately \$539K in 2019. Buyer's net of \$248K.** The practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,798 sq. ft. suite. PPO / Cash / Medi-cal. Great practice. Please contact your CPS Broker for more details. **Property ID #5323.**

LONG BEACH – Coming soon! General 2 operator practice located in a single story free standing building with great street visibility. Next to residential area and near the beach. Please contact your CPS Broker for more details. **Property ID #5335.**

LOS ANGELES – General Practice located in 32 story condominium in a private gated community with over 50 years of goodwill. The practice consist of 3 equipped operatories with 1 plumbed not equipped for expansion. PPO and Cash Only. 100% patient referral. Price for immediate sale. Please contact your CPS Broker for more details. **Property ID #5322.**

RESEDA – Established in 2005, this General Practice is located a single story building with front and rear parking. The Seller sees approximately 15-20 patients per day and approximately 30-35 new patients/mo. PPO/Cash/Denti-cal. Does some minimal advertising. The practice consists of 5 equipped operatories in an approximate 2,000 sq. ft. office. Has long term lease and reasonable rent. **Grossed \$1.3M in 2019. Buyer's net of \$501K.** Low overhead. Great corner location on a busy boulevard. Seller will be focusing on 2nd office. Please contact your CPS Broker for more details. **Property ID #5317.**

ROWLAND HEIGHTS – Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrux software and digital x-ray. Minimal advertising. **Grossed \$806K in 2019. Buyer's net of \$314K.** Please contact your CPS Broker for more details. **Property ID #5278.**

SAN GABRIEL – Established in 1978, this general practice is located in a 2 story building next to residential area school. Has great street visibility with heavy traffic flow. Seller will be the landlord. The practice consists of 11 equipped operatories in an approximate 3,020 sq. ft. office. Seller rents the lab upstairs (600 sq. ft.). It's computerized with Softdent software. Seller is currently working 2 days/wk with 4 days/wk of hygiene, GP Associate 4 days/wk, O.S. 2x/mo and Perio 2x/mo. Sees approximately 50 new patients/mo. PPO/Cash/Some Denti-cal and Some Capitation. **Grossed \$1.2M in 2018. Projecting approximately \$1.2M for 2019. Buyer's net of \$243K.** 41 years of goodwill. Please contact your CPS Broker for more details. **Property ID #5309.**

SANTA CLARITA – Beautiful General Practice located 2 story free standing building on the second floor. Established in 2009. Practice consists of 5 equipped operatories computerized with Eaglesoft software and Digital X-ray. PPO & Cash only. Seller is currently working 5.5 days/wk. Averaging 50 new patients per month. **Grossed \$1.4M in 2019. Buyer's net of \$325K.** It's great opportunity. Excellent staff. **Property ID #5329.**

VALENCIA – Successful, established and profitable customized general practice located in desirable Valencia, CA. Impressive office features 5 equipped operatories with Eaglesoft software in a generous 2,100 sq. ft. office with views of the golf course. Located in a large modern medical building on a high traffic area. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Sees an average of 8 patients/day. Delta Premier and Cash Only. The prospect for growth is exceptional with four major residential developments under construction. **Grossed \$823K in 2019. Buyer's net of \$214K.** Beautiful office with 36 years of goodwill. Please contact your CPS Broker for more details. **Property # 5337.**

WHITTIER – General Practice established in 2010 is located in busy shopping center on a busy street. **Grossed \$2.3M in 2019. Buyer's Net \$580K.** This practice consists of 7 equipped operatories with Dentrux software. PPO and Cash only! The practice is open 6 days/wk and sees approximately 120 new patients/mo. Great practice. Please contact your CPS Broker for more information. **Property ID #5315.**

WILMINGTON – Coming Soon! General Practice with 27 years of goodwill. **Grossed \$300K in 2019.** Please contact your CPS Broker for more information. **Property ID #5334.**

www.calpracticesales.com



Fred Vuittonet, V.P.
Lic #01363583

CALIFORNIA

Specializing in the Selling

ORANGE COUNTY LISTINGS

ANAHEIM – General practice established circa 1960 is located in a small shopping center on a busy major street of the city. Next to residential area. Seller is currently working 5 days/wk and sees approximately 40-45 new patients/mo. PPO / Cash / Denti-cal / Some Cap. The office consists of 4 equipped operatories with Dentrix software and digital x-ray. Has reasonable rent and long term lease. **Grossed \$1.340M in 2019. Buyer's net \$807K.** Excellent signage. Corner location. Please contact your CPS Broker for more information. **Property ID #5296.**

CORONA DEL MAR – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq. ft. suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Grossed approx. \$820K in 2019. Buyer's net of \$136K.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**

COSTA MESA – Coming Soon! - General practice in two story medical dental building grossing \$1M. Please contact your CPS Broker for more information. **Property ID #5319.**

FOUNTAIN VALLEY – This General Practice is located a busy corner strip shopping center with good street visibility. Has larger parking from and back. The practice consists of 4 equipped operatories and 1 plumbed not equipped for expansion in an approximate 1,637 sq. ft. suite. Has Digital X-ray and it's computerized with Eaglesoft. The retiring seller is currently working 3 days/wk and sees approximately 18 new patient/mo. PPO / Cash / Denti-cal / Some Cap. Does minimal advertising. **Grossed approx. \$238K in 2019.** Established in 2003. Has excellent staff. Please contact your CPS Broker for more information. **Property ID #5293.**

IRVINE – This unique general practice specializes in Workers Comp. Seller established the office in 1974 a few miles away and moved to this 2 story dental building in 2018. The practice consists of 4 equipped operatories in a 1,717 sq. ft. suite. It's computerized with Dentrix software and Digital X-ray. They see approximately 8-10 new patients per month. PPO and Cash only. **Grossed \$1.1M in 2019. Buyer's net of \$352K.** Seller is willing to stay and work part time. Great office and staff. **Property ID #5318.**

LAGUNA NIGUEL (GP) – This is a rare opportunity because we do not have many practices come available in the city of Laguna Niguel, which is committed to providing a vibrant quality of life for all residents, businesses, and visitors in a safe, beautiful, and involved community. Located conveniently off the 5 freeway, in a strip mall with a corner location, you can also find yourself less than 3 miles from the beach in this affluent community. With over 10 years of goodwill to offer; there have been many upgrades to this office to grow it far beyond its current potential. This has been a second satellite office for the Seller that has not been fully developed; the other office is over 17 miles away. The Seller only spends two days a week in this office and has chosen to focus on family at this time. A great opportunity to buy your employment and have a profitable two day a week practice. Or invest more time to realize the full potential of this rare opportunity. Please contact your CPS Broker for more details. **Property ID #5301.**

NEWPORT BEACH – Beautiful fee for service General practice is located in a corner 2 story medical dental building. Heavy traffic flow. Well established with 4 equipped operatories with window views in a 1,450 sq. ft. office. Seller is currently working 3 days/wk with 2-3 days/wk of hygiene. Sees an average of 8-10 patients/day. 100% Patient referral. Computerized with Eaglesoft. **Grossed \$616K in 2019 with monthly revenues of \$51K.** Next to other professional building and residential area. Seller will be retiring. Please contact your CPS Broker for more details. **Property ID #5310.**

SANTA ANA – General practice with 40 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,430 sq. ft. suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. **Grossed approximately \$180K in 2019.** Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

SANTA ANA – Coming Soon! Established in 1994 this General Practice is located in a 2 story medical/dental building. **Grossed \$508K in 2019.** Please contact your CPS Broker for more details. **Property ID #5331**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

LA QUINTA - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Grossed approximately \$1.3M for 2019.** Please contact your CPS Broker for more details. **Property ID #5130.**

SAN BERNARDINO – General practice established in circa 1950 located a 2 story building. The practice consists of 4 equipped operatories in an approximate 1,500 sq. ft. suite. Seller is currently working an average of 3 days/wk and sees approximately 8-12 patients/day. 100% patient referral. Mostly PPO Insurance, some Denti-cal and HMO. **Grossed \$324K in 2019.** Seller is retiring. Please contact your CPS Broker for more details. **Property ID #5292.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Dan Parnell, V.P.
Lic #00901038

TEMECULA – Established in 2004, this Pedito/Ortho grossed \$1.5M in 2019. Buyer's net of \$755K. It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedito patients/mo with 6-8 new Ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq. ops in a 3,500 sq. ft. office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

UPLAND – Well established beautiful office located in a two story building with ample parking. This office consists of 4 equipped operatories with window views. It's computerized with Dentrix Software and Digital X-ray. Seller manages only. Associate works 4 days/wk and sees approximately 60 new patients/mo. PPO and Cash Only. No Denti-cal. Excellent advertising. **Grossed \$896K in 2019. Buyer's net of \$139K.** Great staff. Established in 2013. Please contact your CPS Broker for more information. **Property ID #5237.**

SAN DIEGO LISTINGS

ALPINE – Coming Soon! General practice with 17 years of goodwill located in a medical dental building. **Grossed \$450K in 2019.** Please contact your CPS Broker for more details. **Property ID #5336.**

ENCINITAS – Coming Soon! – General 2 operatory Practice located in a medial dental building. Fee for service. **Grossed \$836K in 2019.** Please contact your CPS Broker for more information. **Property ID #5333.**

CORONADO (GP) – Established in 1986, this practice is located in a 2 story building next to residential area. It has great street visibility and signage. The office consists of 4 equipped operatories and it's computerized with Dentrix software. Seller sees approximately 15-20 new patient/mo. PPO and Cash only. **Grossed \$900K in 2019. Buyer's net of \$345K. Excellent practice.** Please contact your CPS Broker for more details. **Property ID #5265.**

EL CAJON (GP/Specialty) - This office is equipped with the latest 3D Sirona CBCT Digital X-ray and the practice has been digital for over 10 years. It is located in a two story free standing building. Absentee owner established the practice circa 1969. The practice is in a well-developed area with easy access to multiple freeways. **Collections over a Million for over 10 years with just 3 working days of production - plenty of room to expand the schedule and increase production.** This office consists of 5 equipped operatories and 2 plumbed not equipped in a 2,814 sq ft suite. There is also an operational in-house lab ready to be used. Computerized with Eaglesoft software. Excellent staff. Please contact your CPS Broker for more details. **Property ID #5265.**

EL CAJON – General practice with more than 30 years of goodwill is located in a 2 story medical professional building and conveniently located right off the 8 freeway. Corner location with private parking. Excellent street visibility. Seller works 3.5 days/wk with 1 day/wk of hygiene. PPO and Cash Only. Does minimal advertising. The practice consists of 4 equipped operatories and 1 plumbed not equipped. It's computerized with Dentrix Software and Digital X-ray. Cerec Machine available for purchase separately. **Grossed \$537K in 2019. Buyer's Net \$204K.** Great opportunity. Please contact your CPS Broker more details. **Property ID 5321.**

LEMON GROVE (GP) – Our rare "Fee for Service" practice has over 48 years of goodwill and its located in a two story corner building. The practice consists of 4 equipped operatories, exam room and 1 plumbed not equipped in a 1,800 sq. ft. suite. It's computerized with Eaglesoft software. The seller is currently working 3 days/wk with 3 days/wk of hygiene. **Grossed approximately \$398K in 2019.** One unique feature of this office is LANAP (Laser Assisted New Attachment Procedure) & LAIP (Laser Assisted Periodontal Implant Procedure). Long standing in the community. Lots of capacity for growth. Excellent opportunity. Please contact your CPS Broker for more information. **Property ID #5308.**

SAN DIEGO - Coming Soon! Established in 2003, this beautiful General Practice is located in a 6 story loft building. Next to residential area and restaurants. **Grossed \$2.2M in 2019.** Please contact your CPS Broker for more details. **Property ID #5332.**

SAN DIEGO - Coming Soon! This General practice is equipped with 5 operatories in a 7 story building. **Grossed \$1M in 2019.** Please contact your CPS Broker for more details. **Property ID #5338.**

NEED CE CREDITS?

View Upcoming Continuing Education Opportunities:

<http://www.calpracticesales.com/blog>

Keep Up To Date With Us on Facebook: <http://facebook.com/MYCPSTEAM>

View Select Videos on YouTube: <http://youtube/MYCPSTEAM>

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: aking@calpracticesales.com

Dan Parnell: dparnell@calpracticesales.com

Fred Vuittonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Dan Parnell & Fred Vuittonet

www.calpracticesales.com

CA BRE #00491323

A US DENTAL COMPANY

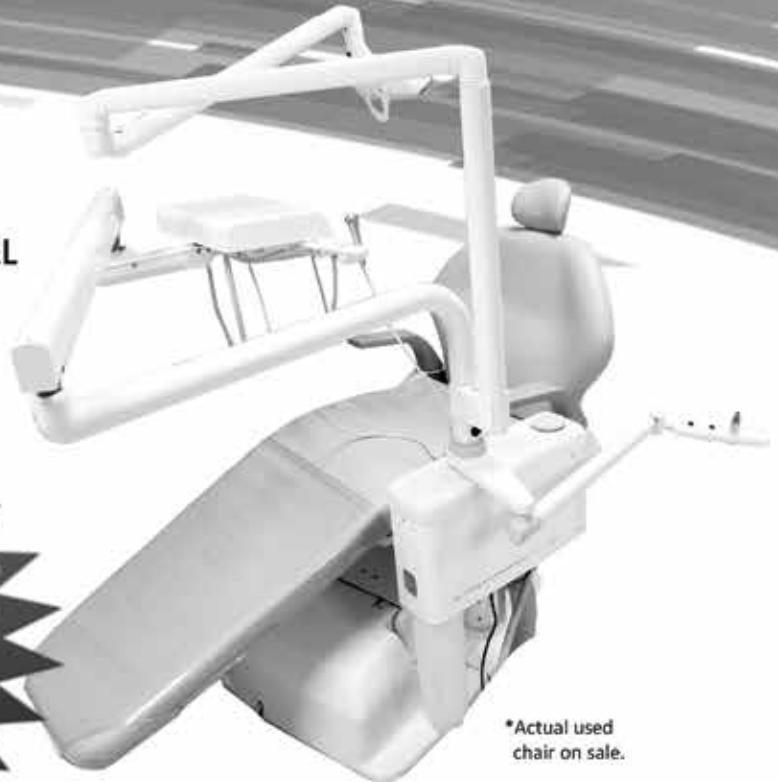
YOUNG'S DENTAL

- NEW & USED
- CHAIRS, X-RAYS & MOST DENTAL EQUIPMENT
- WE BUY, SELL & TRADE YOUR EQUIPMENT!

EXCELLENT CONDITION
USED DENTAL
CHAIR WITH LIGHT AND UNIT STARTS AT

\$2,950

CALL FOR AVAILABILITY



*Actual used chair on sale.

562.404.3500

CALL US FOR BEST PRICING TODAY!

*Some special sale items are not listed on our website. Call to inquire.

PREMIUM PPE ESSENTIALS

ALL PPE ON SALE! SHOP ONLINE
WWW.USDENTALMALL.COM

- EXTRAORAL SUCTION SYSTEMS
- N95 *NIOSH APPROVED
- KN95 *CDC APPROVED
- SANITIZERS
- FACE SHIELDS
- GOWNS
- THERMOMETERS

*ALL PRODUCTS ARE MADE IN KOREA
EXCEPT FOR KN95(CDC APPROVED)



HAND SANITIZER
(500ML/70%)

\$5.89

FDA
APPROVED

MAXVAC SERIES
MOST POWERFUL EXTRAORAL
SUCTION SYSTEMS

STARTING FROM
\$1,795

IN STOCK NOW



KN95 MASK FROM

\$0.99



N95 MASK FROM

\$2.45



DENTAL MASK FROM

\$8.00/BOX

San Diego - AEGD graduate seeking employment in San Diego and surrounding area - please visit: www.drjrjmfrej.com

OXNARD: 60 yr old practice for sale 7 chair office OMAC center. Owner will stay as long as desired. grossing near \$400,000.00 3 days a week No advertiseing just turned 88 yrs old time to retire. suite 247 call dr wasden anytime 8053587689

New Dentist Program - Before you buy a dental practice or start a new one from scratch, you need to get your finances in order. Visit us at mydentistcpa.com to request our free ebook. 949-485-2011.

DENTAL OFFICE FOR LEASE 1,669 sf w/ 4 operatories in Rancho Mirage, \$3,500 per month plus water & electric contact: geoconkwright@gmail.com 760-641-7364

San Fernando: 3300 sqft Takes all insurance. All the technology. 7 Ops. (DRE01993607) (818)522-9123

Associate Dentist WANTED for a private office located in Rancho Cucamonga. Call(909)983-7707 for more information.

Board-certified endodontist looking to join a dental or endo office in LA, Vent, or OC. PPO/FFS, endobayarea@yahoo.com

Endodontist needed for endodontics office in Ventura county P/T or full time, contact buendodds@aol.com

MISSION VIEJO 4 + 1 ops, all digital, strip center, Rent is \$2,680/mo. Greg Beamer 909-542-4891

Associate Looking for partnership/ownership in South OC. Contact me! Call/Text: (949) 412-8292

4 PELTON & CRANE OVERHEAD TRACK LIGHTS. Good working condition. ddsshopper@cox.net

DENTAL BUILDING/practice CARSON CALIFORNIA, 8 ops, fully equipped, pedestal sign, parking. Building layout is great for two offices. Desire sale of building although will consider equity share for new graduate. \$1,450,000 Contact Ray at 310 782 5025

CERTIFIED ORTHODONTIST travels to your office Many try to imitate what we do, no one can compare! Inhouseortho@gmail.com

DENTAL EZ chairs for sale Great condition. For more info and pics contact ddsshopper@cox.net

TUSTIN DENTAL PRACTICE FOR SALE - 4 operatories grossing over \$580,000/yr on 3½ days/week – digital xrays, conebeam 3D/pano and Dentrix computer- Thomas & Fees Practice Sales (714) 544-4341

Jeng is Honest & Affordable

"I had a dental office dispute with another doctor and Mr Jeng help me all the way through a positive outcome in my favor. His professional advise gave me the confidence I needed to face small claims and get my money back. I would recommend his services to anyone in need of an honest attorney with reasonable fees."

Renata A.

I know dentistry's unique legal & financial challenges

Services:

- Incorporation • Buy/Sell Agreements
- Lease Reviews • Space Sharing Agreements



Member:
CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: 909.450.7158 • 714.858.0536 • Toll Free: 844.313.9900

www.Jenglaw.com • Chester@Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631
1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

PPE Sale! Face-shield \$3.99 now available at www.USDENTALMALL.com. Call 562.404.3500

DENTAL OFFICE FOR LEASE in Pico Rivera, established 1974. Fully furnished and equipped, ready for business. Spacious w/ 4 ops chairs & 1 exam chair. This is a must see! Text/Call Gil (562)305-0788.

Upland office 4 sale 30 yrs. 5 Ops \$65k, Dr employed 1 day/wk, Owner works 1 1/2 days/wk, drvcast@gmail.com

LAWYERS YOU TRUST! Buying? Selling? Creating Partnerships? Bringing in an Associate? Lease negotiations? The Law Offices of The Law Offices of Wood&Delgado can assist with your dental transitions. www.DentalAttorneys.com 800.499.1474

CENTRAL VALLEY GP FOR SALE - Practice|RE, 11 Ops, Digital, GR \$3.4M+. Strong Hygiene Dept, Very profitable. HSPPT- Steve Caudill-951-314-5542 #CA1444

PERIODONTIST, IMPLANTS, AND SEDATION INOFFICE. BOARD CERTIFIED W OWN MATERIALS AND ASSISTANT. 10 YEARS EXPERIENCE. 818214947 RAFIEEDDS@GMAIL.COM

BELMONT PANORAMIC - EXCALIBER -for sale in good working order.(non-digital) \$990-you ship or pickup- Utah-608-658-2721



There's no shame in it

Take the Dental Trader to bed with you.

It's available...it's safe....it's digital.

Read it online anytime, anywhere

Go to:
thedentaltrader.com/latest-edition

South OC Restorative FFS practice. Turn key high-tech suite. 2019 revenues of \$1,070,000. June 2020 Collections \$137,500K. Asking \$917,000. Contact info@wpppps.com

PanoramicFilm Processor-AT-2000 hoses& manual uses Kodak REDI_MATIC \$990 -you ship or pickup-Utah 608-658-2721

PERFORATION IN CANAL? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

e3 Dentsply-endo motor w/6:1 Dentsply genuine hand piece Mint condition.1350\$ OrBestOffer txt@8184339865

ORTHODONTIST needed in Los Angeles.call(310)923-2736 or Email drnamiandentistry@gmail.com

6095 - IRVINE – Estab 20 years. 5 Ops – Gross \$1.1 million by Lady DDS. In classic beautiful office. Full Time Owner Operator will definitely grow this practice. Call Tom Fitterer PPS (714) 345-9659

In-Office Sedation/General Anesthesia Services. We come to you! Call 213.537.8101 or visit us at BlissAnesthesia.com

EastAnaheim GP practice 5ops prof bldg SUBLEASE to ENDODONTIST flexible Great opportunity ml4273936@gmail.com

Customizable upholstery kits for patient chairs and doctor/assistant stools. Call us today. Superior Upholstery 888-548-7282 www.superiorupholstery.com

Sprintray 3D printer in mint condition for sale.used few times. \$3500 OBO. Email:as7067@gmail.com

Start A Dental Assistant School-Turnkey partnership program. Passive \$100,000 revenue stream. We provide all curriculums and all the work! Guaranteed state school license. Request a prospectus mcpdental.com. Call Julian direct 405-306-8531 or Dr. Shah, DDS 858-201-0044

Pano 4 SALE, Kodak 8000, Needs repair. Price = \$5,000, Negotiable, make an offer. Santa Ana, CA 714.262.1069 Dr. A

Murrieta suite/equip for lease or sale. 5 Dome chairs & side units,pan,intraoral,misc equip,off furniture. 951-288-4661

SOUTH OC - \$1.0M Collections. Freestanding building, just blocks from the ocean. www.ddsmatch.com 855-546-0044

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him." Peiman Soleymani, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com



The Law Offices of
J. Sean Dumm
A Professional Corporation

Explore **FREE** resources about **COVID-19** and
your Dental Practice at JSDLawOffice.com/COVID19

CALL **888.212.DUMM (3866)**
EMAIL info@jsdlawoffice.com

FAX **949.606.8624**
VISIT jsdlawoffice.com

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

Torrance, CA - 2 brand new fully functional ops available for rent. Call 310-320-6101 or email smile@bloomdental.net

P/T Dentist, Tue & Thur & 2 Sat month. 2 yrs experience, Spanish Speaking preferred. Santa Ana, CA. farnaz.amini.dmd@gmail.com

Dental Assistant Wanted in North Hollywood. Must speak spanish. No experience needed, will train. (818)760-8201, Luis

Practice & Two story Building for Sale by Owner in North Hollywood. Owner Financing. Dr retiring. (818) 679-1780, Albert

Valencia, Dental Clinic lease reasonable price. 4 op chairs, close to hospital/medical clinics, mall, freeway. (661)3733400

2 Viewboxes, both in great shape \$20 OBO 310-720-5394

Dent-X 810 Plus Developer/Processor includes 3 extra developer and dryer racks. Great condition, \$650 OBO 310-720-5394

Managing Dentist for succesful busy office in SF Valley. Partnership potential. Min 3y exp. Email Miasar1818@yahoo.com

Made the USA - Delivery Systems, chair mounted, wall mounted, rear service and cart systems. Prices starting at \$1695, 10 Year Warranty and will install on all dental chairs. Call (800) 423 - 5657 to schedule a factory visit or WWW. DHPDENTAL.COM for more information.

360 Orthodontics Seeking To Sublet GP Offices in Markets East And South Of Los Angeles. Contact John 310-998-7600

Zeiss Microscope (Floor stand S100 OPMI Pico, LED lights), excellent condition! nimadmd@gmail.com or 310-663-5352

Associate Wanted in Irvine with opportunity to buy-in. Mandarin preferred. Email resume to wtsay@yahoo.com.

West San Fernando Valley General Practice for sale. \$550,000.00 gross per year. 4 ops and 40 years of goodwill. 818-312-2156.

In-House Endo/Specialists Wanted in Irvine and Huntington Beach. Call (949) 552-8542 or email: iflossforyou@gmail.com.

PPE Sale! Extraoral Suction Machine up to \$800 off now available at www.USDENTALMALL.com. Call 562.404.3500

Manhattan Beach dental office space to share. Perfect for specialist or starup. Email hot.dds@hotmail.com Lots of parking

ORTHO DENTAL ASSISTANT Needed. Bilingual Preferred. Call 310-923-2736 or send resume to dramiandentistry@gmail.com

6098 - LA Habra - Korean Lady DDS will sell and work back for Entrepreneur. 6 Ops HUGE Shopping Center. Low investment to building Million dollar location. Call Tom Fitterer PPS (714) 345-9659

Sacramento Practice for sale. Quality practice, mostly higher end ppo and cash. No welfare or hmo. 20 plus years of goodwill, three days a week of relaxed schedule with ample vacation time doc produces \$375K per year. Doc does the hygiene, refers out molar endo, thirds, implant placement, ortho. Someone young and ambitious could turn this into \$500K in short order. Good lease. Price \$280K drbrianbolstad@comcast.net 916-955-3294

DENTAL HYGIENIST WANTED SANTA MARIA excellent pay and benefits. Prvt practice 805-245-4716 or jenna@dinobonyadids.com

CANTONESE/MANDARIN ASSOCIATE WANTED. Denti-Cal provider preferred. 626-281-3651 / sunnysmiledental626@gmail.com

PRACTICE FOR SALE / GRANDA HILLS GP w/ 50 years gdwill NET \$161K - Low overhead. California Practice Sales, Inc. Phone: 714-639-2775

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
45 Years in Business



Jay Harter
Lic. #01008086
(916) 812-0500
20 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
38 years in business



Kim Ta
License #02085576
(408) 687-5001
16 years in business



Dr. Rishi Salwan
License #02085289
(909) 239-2800
10 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOUTHERN CALIFORNIA

BAKERSFIELD - NEW LISTING - 6 Ops, 40 years goodwill, with a great reputation in the area. 6 days of hygiene and most specialty work referred. There is digital pano and digital x-rays. 2019 GR \$600K. The real estate is also for sale. #CA1274- Kerri McCullough - 949-300-0312

BAKERSFIELD - NEW LISTING - 7 Ops with high-end equipment-CEREC, Digital X-rays, Cone Beam, Implant motor. 7 days of hygiene in the practice with room to grow. GR \$1M+ with low overhead. The building is for sale at \$650K. #CA1120- Kerri McCullough - 949-300-0312

BAKERSFIELD - Well-established practice in a medical/dental complex. 5 Ops, 4 equipped with a very warm and inviting feeling. Spacious equipped in-house dental lab area, with great potential. Practice is located on a main thoroughfare with very busy traffic flow. The condo suite is also for sale. Selling doctor works 3 days/wk and is ready to retire. Practice has great potential for growth. 2019 GR \$363K. #CA674- Kerri McCullough - 949-300-0312

BAKERSFIELD PEDO - Rare opportunity to purchase a successful 30+ year old Pedo practice with ortho and oral surgery services. Over 4K active patients, avg. 40 NP/mo. \$2.5M+ GR for past 3 years. #CA599- Kerri McCullough - 949-300-0312

COASTAL ORANGE COUNTY - Steps to the beach. 3 Ops, Digital, Microscope, CBCT, priced to sell. 2019 GR \$169K. #CA683- Dr. Rishi Salwan - 909-239-2800

COASTAL ORANGE COUNTY - This nicely appointed, 5 Op office with 22 years goodwill is next to a busy street, residential neighborhoods, and a busy mall. Practice has long-term staff and seller refers out most specialty work. 2019 GR \$456K. #CA679- Kerri McCullough - 949-300-0312

COVINA - 4 Ops, 67 years in this location, 22 with seller. Strong hygiene program booked 6 mo. in advance. Room to grow with specialties. Desirable bedroom community. #CA692- Kerri McCullough - 949-300-0312

EL CENTRO - Nice office in a great location with low rent! 3 Ops equipped plus 1 add'l plumbed. Practice utilizes EagleSoft with Digital X-rays. 2019 GR \$850K with a high Adj. Net. Growing patient base with 25+ years goodwill. A must-see! #CA680- Dr. Rishi Salwan - 909-239-2800

HUNTINGTON BEACH - Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312

HUNTINGTON BEACH - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thanh Tran - 949-533-8308

INLAND EMPIRE GENERAL / ORTHO / PEDO - Two dental offices next to each other, one GP, one Ortho/Pedo. Great opportunity to buy a beautifully appointed, fully Digital office. GP office has 8 Ops, Ortho/Pedo office has 5. Real Estate is also for sale. 2019 GR \$850K. A must-see! #CA681- Dr. Rishi Salwan - 909-239-2800

INLAND EMPIRE - Located across from a busy hospital. 4 Ops, fully Digital, state-of-the-art office. This is your chance to purchase a great practice and real estate! 2019 GR \$432K. Don't miss this practice. #CA682- Dr. Rishi Salwan - 909-239-2800

LONG BEACH - Family practice est. in 1950 and current owner is retiring after 30 years. 3 Ops, Digital x-rays, Dentrrix, and strong hygiene program. This is a well-run office in a lovely residential area with opportunity to grow as most specialty procedures are referred out. 2019 GR \$696K. #CA671- Kerri McCullough - 949-300-0312

LOS ALAMITOS - Beautiful practice with 4 Ops, and mostly associate-run. This practice is all Digital and is a cash/PPO practice in a great location. GR \$900K with \$390K Adj. Net. #CA662- Dr. Rishi Salwan - 909-239-2800

LOS ANGELES, WEST SIDE - Price Reduced! West LA practice with a 60-year history, located in a newly remodeled medical building, with outstanding views of Hollywood Hills. This 4 Op office (with one add'l to expand) is located in a very up-and-coming area with new hotels and high-end apartments being built nearby. Modern and fully Digital with Schick X-rays, Blue Cam ready to scan your preps and send them to the lab. 2019 GR \$449K. #CA640- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY PEDO - NEW LISTING - 2 Quiet rooms and 2 chairs in Open bay with room to expand 2 more in an affluent location. This digital, paperless office has a well-trained staff and many great referral sources nearby. 2019 GR of \$557K with high profit margin and 18 years goodwill. #CA1351- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY - 5 Ops, open since 1965 with Dentrrix and Digital Pano. Our retiring seller will assist with a smooth transition. 2018 GR \$231K with room to grow as most specialty procedures are referred out. #CA558- Dr. Rishi Salwan - 909-239-2800

ORANGE COUNTY - Beautiful office with 5 Ops, Digital x-rays and paperless. 2019 GR \$501K, practice is 100% Associate-run. Located in a high traffic area with great signage and low rent. This is a must-see! #CA670- Dr. Rishi Salwan - 909-239-2800

OXNARD - NEW LISTING - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

PALM SPRINGS AREA MULTI-SPECIALTY - PRICE REDUCED! 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/year. Dentrrix, Digital x-ray, Intra-Oral Camera, CT Scan, and Gemini Dual Wave Laser. Seller works 4 days/wk. with 8-10 weeks' vacation every year. 2019 GR \$1,260,000. Priced to sell at \$695K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Amazing opportunity, 10 Ops, 8 equipped. This high-tech practice is in a fantastic location with excellent cash flow. Office is updated utilizing Dentrrix, Digital x-rays, Pano, CT Scan, and much more. This practice will go quickly, be first to call. 2019 GR \$1.1M+ with \$490K+ Adj. Net Income. #CA664- Kerri McCullough - 949-300-0312

SAN GABRIEL VALLEY - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital x-rays and most specialty work referred out. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
888-685-8100

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Jim Engel
License #01898522
(925) 330-2207
47 Years in Business



Kerri McCullough
License #01382259
(949) 300-0312
40 Years in Business



Jaci Hardison
License #01927713
(949) 675-5578
31 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
30 years in Business



Thinh Tran
License #01863784
(949) 533-8308
16 Years in Business



Gina Miller
Lic. #02015193
(707) 391-7048
31 years in business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SHERMAN OAKS - 5 Ops, 4 equipped with 44 years goodwill. Nicely appointed in high-end building. Strong hygiene program, refers out specialty work, room to grow. Legacy practice. 2019 GR \$940K. #CA688- Kerri McCullough - 949-300-0312

SIMI VALLEY - Beautiful practice established for over 45 years, 6 Ops, 5 equipped, nitrous equipped in every op. 2018 GR \$297K. Doctor refers out most specialty work. Great location and very low rent. #CA637- Dr. Rishi Salwan - 909-239-2800

SOUTH BAY LOS ANGELES - NEW LISTING - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$700,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY PERIODONTAL - 4 Ops, 3 equipped is now available in a beautiful coastal community, open since 2008. Lg surgery suite for implants, nicely appointed, modern, and in a busy strip center location. Seller is open to helping to new owner with proper introductions to referring dentists. 2019 GR \$845K. #CA643- Kerri McCullough - 949-300-0312

SOUTHERN CA DESERT AREA - 4 Ops, 27 years goodwill. Strong hygiene program with high-end patient base with continued growth. Upstairs location with beautiful views, elevator access. Seller is open to a transition period. Great opportunity for growth as seller refers out most specialty work. #CA691- Kerri McCullough - 949-300-0312

WEST COVINA - This is a beautiful state-of-the-art practice. Mostly associate-run with only cash and PPO patients. 3 Ops, Digital and modern with 1 day of Hygiene per week. 2019 GR \$1.2M+ with \$420K Adj. Net in a great location with low rent. #CA661- Dr. Rishi Salwan - 909-239-2800

SAN DIEGO

EAST COUNTY - NEW LISTING - Established practice in a convenient location with 3 Ops, 2 Equipped and Digital X-Rays. Retiring seller refers out most specialty work, opportunity for growth. 2019 GR \$309K. #CA1236- Russell Okihara - 619-694-7077

ENCINITAS - 6 Ops in a busy retail center, remodeled 5 years ago with new equipment, Dextrix, Digital x-rays, Pano, and laser. 4 days hygiene per week. 2018 GR \$813K. #CA574- Russell Okihara - 619-694-7077

LA JOLLA FACILITY ONLY - Excellent UTC location with strong retail anchors, 7 Ops, Digital, and Dextrix. Practice does contain and currently sees patients. Priced for a quick sale! #CA663- Russell Okihara - 619-694-7077

NORTH COUNTY - Excellent opportunity, priced for quick sale. Desirable strip-mall location. Perfect starter or satellite practice. 4 Ops, Digital, Contemporary. 2019 GR \$265K. #CA1111- Russell Okihara - 619-694-7077

NORTH COUNTY - 5 Ops, 46 years goodwill, Digital, E4D. Strong hygiene office and most specialty referred out. 2019 GR of \$1.1M with excellent net income. #CA689- Thinh Tran - 949-533-8308

SAN DIEGO - NEW LISTING - Rare opportunity in a prime location. Solid practice with 17 years goodwill. 5 days of hygiene per week, 6 Ops, 5 equipped, digital X-rays, pano. Seller refers most specialty work. 2019 GR \$1.1M+. #CA1448- Russell Okihara - 619-694-7077

SAN DIEGO - 7 Ops, 5 Equipped, located in a busy, large retail center. EagleSoft, PPO/Cash, 3-year average collections of \$509K. #CA687- Russell Okihara - 619-694-7077

CENTRAL CALIFORNIA

CENTRAL COAST - NEW LISTING - 5 Ops, digital, 25+ years of goodwill. Newly renovated, the practice sees 30 NP/mo with strong hygiene program. Beautiful Location. 2019 GR \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312

CENTRAL VALLEY - NEW LISTING - 11 Ops, digital, strong hygiene dept booked several months out. 2019 GR \$3.4M with \$900K+ Net after debt service. Real Estate for sale also. #CA1444- Steve Caudill - 951-314-5542

CENTRAL VALLEY PEDIATRIC SPECIALTY - Shared space with an Ortho Practice totaling 3,800 sq. ft. and 7 treatment chairs. 2019 GR \$610K as a P/T practice. #CA660- Jim Engel - 925-330-2207

FRESNO AREA - Price Reduced \$50K! GP and Prosthodontic Practice prime for a GP to purchase. 4 Ops with Digital sensors, film Pano, attractive office building and space. 2018 GR \$386K. #CA588- Jay Harter - 916-812-0500

GREATER FRESNO AREA - NEW LISTING - 4 Ops, Digital, PPO/Denti-Cal, Fast-growing area, Bldg available for purchase. #CA676- Jay Harter - 916-812-0500

GREATER FRESNO AREA - 6 Ops, Digital sensors, and Diamond Dental P11 Software. 2018 GR \$638K on a 4 day work week. #CA621- Jay Harter - 916-812-0500

MODESTO AREA - Established neighborhood with 62 years goodwill, 5 Ops. Practice only open 3 days per week and 2018 GR \$1M+. 1,450 sq. ft. Dental Office Condo (with upstairs bonus rooms included) can be purchased or leased with Dental Practice. #CA635- Jay Harter - 916-812-0500

MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2019 GR \$745K on 4 days/wk. Dr. is looking forward to retirement. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

NIPOMO, CENTRAL COAST - 5 Ops, perfect opportunity for a start-up with a small-town feel. Walk in and start seeing patients, dental software and digital x-rays are already in place. All reasonable offers will be considered. #CA1208- Kerri McCullough - 949-300-0312

STOCKTON AREA - 6 Ops, 2018 GR were \$1M+ on a 37-hour average work week. Professional Office Building (3,000+- SF) also available for purchase. #CA616- Jay Harter - 916-812-0500

NORTHERN CALIFORNIA

ALAMEDA - NEW LISTING - 4 Op practice housed in a beautiful Victorian home. 10 days hygiene per week and 2019 Revenue of \$1.4M+. 42 Years Goodwill. Real Estate also available if desired. #CA1287- Jim Engel - 925-330-2207

ALAMEDA - NEW LISTING - 4 Ops in a busy shopping center location. 29 years goodwill. 2019 GR \$246K on 27 hrs/wk. Room to grow! #CA1268- Jim Engel - 925-330-2207

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheinpdt.com
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE
888-685-8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

AUBURN & FOOTHILLS AREA - PRICE REDUCED, SELLER MOTIVATED - 6 Ops, 1 add'l plumbed, Strong Hyg Prog, Digital, 2019 GR over \$1.1M on a 3-day average Dr. work week. #CA632- Jay Harter - 916-812-0500

DOWNTOWN/MIDTOWN SACRAMENTO - PRICE REDUCED \$70K - 4 Ops, Digital, 58 Years Goodwill, room to grow keeping specialties in-house. GR \$607K. #CA590- Jay Harter - 916-812-0500

EAST BAY - Retail shopping center location with 5 Ops, 4 equipped. Updated with Digital x-rays, Pano, Lasers, and Nitrous Oxide-ready. Average 30 NP/mo. Open 4 days/wk., this is a cash and PPO office with 2019 GR of \$614K. #CA684- Dr. Rishi Salwan - 909-239-2800

EAST BAY/CONTRA COSTA COUNTY - 4 Ops, 1,350 sq. ft. 2019 GR \$659K on 4 doctor days/week. Low rent and Seller will help with transition. #CA644- Dr. Rishi Salwan - 909-239-2800

FOLSOM / RESCUE/EL DORADO HILLS AREA - 5 Op Digital practice. 2019 GR were \$802K on <4 days/wk. Office Condo also available for purchase. #CA581- Jay Harter - 916-812-0500

GREATER EL DORADO HILLS - Multi-doctor practice, 3,000 sq. ft., 8 Ops, 7 equipped, Digital x-rays and Digital Pan. 2019 GR \$2M+. Sellers will work back P/T. #CA578- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - 50+ Years Goodwill, 5 Ops, 4 Equipped, Digital, CBCT, 4 Hyg days/wk. 2019 GR \$434K. #CA678- Jay Harter - 916-812-0500

GREATER SACRAMENTO - PRICE REDUCED! PPO Practice, 4 Ops, Digital sensors, open 33 years. Office condo available for purchase with practice. #CA561- Jay Harter - 916-812-0500

GREATER SACRAMENTO - 4 Ops in 1,100 sq. ft., Digital x-rays, and Easy Dental. Growth potential! 2018 GR were \$1M+ on a 4-day work week. #CA656- Jay Harter 916-812-0500

LAKE TAHOE AREA ENDODONTIC - 3 Ops, 3 Digital sensors, Cone Beam in 1,100 sq. ft. Consistent GR \$525K for last 3 years on 4 days/wk. #CA602- Jay Harter - 916-812-0500

LAKE TAHOE AREA - GP practice with 5 Ops w/6th Open, views of Lake Tahoe from Ops, 2,100 sq. ft., 2019 GR \$579K on 22 avg. Dr. hours/week. #CA608- Jay Harter 916-812-0500

MENLO PARK - 4 Ops, rare opportunity in a highly desirable location. 6 days Hygiene, Digital x-rays, Itero Scanner, Dentrux, and paperless charts. Delta PPO and FFS only, seller will remain for a smooth transition. 2019 GR \$1M+. #CA686- Jim Engel - 925-330-2207

NORTHERN CALIFORNIA PEDIATRIC - 2018 GR \$3M+ on 5 Day work-week. Modern, 5,000 sq. ft. very spacious. 7 equipped Ops, 2 additional patient rooms, with room for expansion. #CA658- Gina Miller - 707-391-7048

NORTHERN SACRAMENTO AREA - Established GP with 50+ years goodwill. Each Op has view to private & beautiful garden space. 2019 GR \$616K on a 33-hour average work week. #CA667- Jay Harter - 916-812-0500

OAKLAND - NEW LISTING - Affluent location, stand-alone building available to lease or buy with 3 Ops and room to expand. Bright design with digital x-rays, paperless with Softdent, and COVID equipment. 2019 GR \$675K on 4 Dr. days and 4 days of hygiene. Specialties are referred out, room to grow and expand in prime location, retiring doctor. #CA1380 - Gina Miller - 707-391-7048

REDDING AREA - MUST SELL - SELLER IS MOTIVATED with LOW ASKING PRICE / SELLER-FINANCING CONSIDERED. 20+ years goodwill, 6 Ops, 8 hygiene days/wk., booked 6 mo. in advance. 2019 GR \$782K. #CA668- Jay Harter - 916-812-0500

REDDING AREA - GP Practice in 1,600 sq. ft., 4 Ops, 1 add'l plumbed, Dentrux, Digital Sensor, Digital Pano, and newer CEREC. 2019 GR \$558K on a 32-hour work week. #CA648- Jay Harter - 916-812-0500

ROCKLIN/LINCOLN AREA - 6 Ops + 4 add'l plumbed, paperless with Dentrux, Dexis Digital sensor, Laser, Digital Pano, and newer CEREC. 2018 GR \$747K on 4 days/week. #CA641- Jay Harter - 916-812-0500

SACRAMENTO AREA - PRICE REDUCED BY \$100K! GP & Specialty/HMO/some PPO Practice. 9 Ops, 1 add'l sensor, Digital pano. 2018 GR \$680K. 5,000 sq. ft. building available to purchase. #CA567- Jay Harter - 916-812-0500

SAN FRANCISCO FACILITY ONLY - 3 Ops in heart of the city! Leasehold and Equipment only, Low rent, asking \$125K. #CA677- Dr. Rishi Salwan - 909-239-2800

SAN FRANCISCO - LOW RENT! 30+ Years goodwill. Highly desirable 4 Op practice! Beautiful office w/ a healthy hygiene program. Retiring Dentist willing to help transition or work back a couple of days/wk. following sale. 2019 GR \$740K+. #CA657- Dr. Rishi Salwan - 909-239-2800

SAN JOSE - NEW LISTING - 6 Ops in 1,850 sq. ft with Digital X-Ray, Paperless charts, Digital Pan, CAD/CAM, and Diode Laser. Upscale building near major shopping complex. Seller will stay on P/T if needed. Est. 35+ years with \$1.3M GR and Adj. Net of 38%. #CA1140- Jim Engel - 925-330-2207

SAN JOSE - 6 equipped Ops and 4 add'l available. Dentrux, Dexis Digital x-rays and Digital Pan. 2019 GR \$745K. #CA600- Kim Ta - 408-687-5001

SONOMA COUNTY - Large Family Practice 30+ years goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Real Estate for Sale or Lease option. #CA544- Gina Miller - 707-391-7048

SONOMA COUNTY - 2019 GR \$939K. 1,000 sq. ft. 3 Ops w/opportunity to expand. Paperless, Dentrux PM, XDR Digital sensors, and Intra-oral camera. Selling both Practice and portion of dental building ownership. Don't miss this Gem! #CA594- Gina Miller - 707-391-7048

VACAVILLE AREA - GP Practice with 28 years goodwill. 5 Ops in 1,700 sq. ft. with film-based pano and Dentrux. 2019 GR \$556K on a 32-hour work week. #CA645- Jay Harter - 916-812-0500

VALLEJO - 4 Ops in 1,650 sq. ft., Digital x-rays, Digital Pan, Diode Laser, and Eaglesoft with paperless Charts. 2019 GR \$791K with 40+% Adj. Net. Newer equipment, strong hygiene program. Sellers will work with buyer for a smooth transition. #CA469 - Jim Engel - 925-330-2207

OUTSIDE OF CALIFORNIA

BURIEN AREA, WASHINGTON - Efficient 3 Op practice is located in a busy mixed Dental/Professional building with great foot traffic, cross referrals and potential to be relocated into a bigger space in same building. 2019 GR \$551K. Very low overhead. Great price point! #WA102- Jessica Burbon - 503-332-6462

CENTRAL COAST, OREGON - Beautiful Central Coast practice nestled on a lake inlet, minutes to the ocean. Dr. works 3 days per week, 2 days of hygiene. GR \$404K, practice positioned for growth, Dr. is retiring. #OR112- Jessica Burbon - 503-332-6462

HILLSBORO, OREGON - NEW LISTING - 5 Ops, Scan-X, Pano, Laser, and recent cosmetic upgrade. Great NP flow with 7 Hyg Days/wk and 4 Doctor days. Near key employers, on a major thoroughfare. Room to expand. GR \$1.1M+. #OR1355- Jessica Burbon - 503-332-6462

HONOLULU, HAWAII - NEW LISTING - Excellent opportunity in a highly desirable location with 3 Ops, 40 years goodwill. Digital X-Rays, DigiDoc, Planmeca E4D, Laser, Densys Operating System. Seller is retiring. #HI1112- Russell Okihara - 619-694-7077

SOUTHWEST PORTLAND, OREGON - This established private practice is located in a SW Portland mixed business complex off a main thoroughfare. 2,634 sq. ft. leased building is well maintained with 6 Ops, 1 more plumbed/ready. Dentrux, Dexis Digital x-rays, intra-oral, Pano. 2019 GR \$598K. #OR115- Jessica Burbon - 503-332-6462

NORTHERN CALIFORNIA OFFICE
888-685-8100

www.henryscheinppt.com
Henry Schein Corporate Broker #01233804

SOUTHERN CALIFORNIA OFFICE
888-685-8100

BOARD CERTIFIED PERIODONTIST AND IMPLANT DENTIST IN-OFFICE. IV SEDATION. HAVE ALL MATERIALS AND ASSISTANT. 8185214947 RAFIEEDDS@GMAIL.COM

Dental oral sedation, a "must have" skill set, affordable \$1,875, fully certified course in a 3-day weekend, www.dentaloralsedation.com (805) 676-1063

LAGUNA HILLS - (4) op comput. G.P. in a shop. ctr. (31+) years of Goodwill. Gross Collect \$870K+/yr. Cash / Ins / PPO. Eagle Soft, Digital, CEREC & Laser. D&M Practice Sales (818) 591-1401

PRACTICE FOR SALE / FOUNTAIN VALLEY GP in strip shopping center w/ 4 eq ops. Grossed approx. \$238K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

Dentist wanted for private office job is for Monday, Thursday, Friday Email resume freshdental@aol.com

STARTER DENTAL PRACTICE in SAN JOSE. Shopping plaza. 3 equipped ops. + 1 plumbed. Bonus patients included. Call Loc Pham, BRE# 01875780. (714)714-7944. <https://LCFpracticesales.com>

LICENSED DENTIST SEEKING HYGIENE ONLY position. team player great chairside gentle thorough Aman32dmd@gmail.com 7144708231 Dr.Singh

Ivy league trained periodontist in your office. Brings all supplies, implants, materials. Call/text (310)895-8362

Sublease West SF Valley Professional Medical Building, Just Remodeled, 3 Ops, 818-554-4655 / kbamshad@yahoo.com

"Hiring The Docsites to create my dental website and implement marketing was a great decision. Their team is always available, they executed the vision I had and they have been successful in generating new patients from their marketing program. I highly recommend any dentist that needs an affordable solution to give them a call!" Dr. Kim. Visit Docsites.com or Call 888-980-4949.

FOR SALE LIKE NEW The Wand Single tooth anesthesia \$2499. Please email vidadentistry@gmail.com

Westminster. Associate dentist part-time must work on Sat. Bilingual Vietnamese. Please text resume: 714-472-4041

Orthodontist for a General & multi- speciality office in Walnut, CA. Once a month (909)528-3594 maxwellnazari@yahoo.com

PALM DESERT DENTAL PRACTICE FOR SALE: Absentee owner. Revenues exceed \$1mill with no promotion. Big upside. Call Broker – Lou Bermudez (818) 999-9595.

OEncino medical bldg 4 ops, 1465 sqft turnkey dental office; bright, newly remodeled must see please call 818 577 9299.

CENTRAL COAST GP FOR SALE - 5 Ops, Digital, Newly Renovated, Strong Hyg Prog. Beautiful area. Specialties referred. GR \$1.1M. HSPPT-Kerri McCullough-949-300-0312 #CA1218

I'm a general dentist looking to bring limited orthodontics to your office. Invisalign and traditional wires. 2088001239

TEMP DOCTOR AVAILABLE \$100/HR, SHORT NOTICE ALL PROCEDURES. 30 YRS EXP. DONT CANCEL PATIENTS . CALL DR. G 310-403-3525

CEREC Omnicam digital scanner for sale in Oceanside. In great condition and well kept. Text 2088001239. \$15k OBO.

DENTIST WANTED - Multi-specialty Cerritos office. GP wanted 2-3x week. Great office, great pay. socialteeth@gmail.com

CHILDREN DENTISTRY! Looking for GPs to do PEDO in busy, high production offices located thru out Los Angeles. Please call 310-738-8020 (no fax) to inquire about this high paying position!

6099 - Hemet to Temecula – Estb 60 yrs. Full price \$250k Grossed near One Million & will again; 3,500 sq.ft. building included with room for apt with 5 updated Ops. Including mod Cerec, new camera/software \$40k. Can produce one day crowns in seconds Building bargain Live and work Call Tom Fitterer PPS (714) 345-9659

Ortho Assistant Needed! Position is for Saturday's in our Oceanside office. Text 2088001239 for more details

West Hollywood Dental office to share one or two Ops PT/FT. contact oshinaj82@gmail.com for more info and photos.

Chemicleave Sterilizer Model EC5500-\$1000 Minor cosm wear, refurbished in 2018, good cond, over \$200 of assc 9496431111

Certified Tax Coach for Dentists - And Cal CPA Firm as well. Learn how to lower your taxes legally. 949-485-2011. Or visit mydentistcpa.com.

CORONA 4 + 1 ops, 1,800 sq. ft., off 91 freeway, Collected \$469,520 in 2019. Greg Beamer 909-542-4891

Hygienist needed Lomita - Part time availability every other Monday. Possibly more days. Call/text 3109383132.

Orthodontist needed for high volume private office in Los Angeles Email: ortho_wiz@yahoo.com

Help us thank them



VSA is made up of retired Veterans, willing citizen volunteers and corporations committed to bettering the lives of those who have Served & Sacrificed for the country they love. Our goal is to give back to those who have given so very much to protect our fragile freedoms. We are simply here to Serve our Veterans, to thank our Heroes by sponsoring healthful, invigorating and rewarding outdoor adventures, sporting events, and Family activities.

Join our VSA Family by donating to fund a variety of wilderness activities including fishing, guided events, camping trips, gear and transportation for ocean and backcountry excursions. Every donation changes the lives of our Heroes and their Families for the better.

*Join the VSA Family today and know
you are making a difference.
No donation is too small.*

Veterans Sportsman Alliance

10394 S. Tantau Avenue, Cupertino, CA 95014

408.499.4139

info@veteranssportsmanalliance.org

www.VeteransSportsmanAlliance.org



Registered as a 501(c)(3) Corporation

BUYING a practice? Consult with an experienced dental attorney to help navigate and avoid legal issues involved with the transition. FREE consultation. (310) 776-5384. www.PacificHealthLaw.com

Endodontist Implantologist-15 years experience. One person performs both specialties Microsurg. Oneendodontist@gmail.com

DENTAL IMPLANTS placed at \$850 each. Sinus lifts, Bone grafts, 3rd molar ext. No need to refer out. Tamir 310-663-4323

Need a DDS to share office space in beautiful Tustin office. Please email mitracim@gmail.com for more info.

#1 Dental Law Firm nationwide. Protect your practice with Wood and Delgado. CALL 800.499.1474 or visit www.DentalAttorneys.com

E4D Machine + Ivoclar Invaident FOR SALE. Hardly used, asking \$20,000. Contact our office Roger Bean DDS at 559-582-2893.

Sublease Orange 3 ops, great location. Call or text for more info. 310-938-3132

"Lee Maddox was my anchor while a stormy sea of uncertainty raged about me. I needed a quick exit and sell my solo GP. He was organized and gave sound advice based on years of experience. I found that he was always professional, honest and ethical. I am grateful and appreciative." Julie Ito, DDS - Lee Maddox, DDS, Esq. (949) 675-1515

Medical Aesthetic. Mobile Service. Botox etc (myofacial pain, masseter hypertrophy, wrinkles) 5AestheticMD@gmail.com

pediatric dentist is needed at our private office in san fernando valley contact: pinergary@gmail.com

Periodontist needed at our private dental office in san fernando valley contact: pinergary@gmail.com

Genenal Associated needed at our private dental office in the san fernando valley contact: pinergary@gmail.com

Orange County Dental Office. North Tustin/Santa Ana. Free standing building w/ private parking. EQUIPMENT included. PERMITTED. Excellent location. TEXT 949.533.3740 or www.12231Newport.com

want to buy endo technic master files #15 only (old version), text or call 9097679212

Denti-Cal general provider good with kids wanted in Garden Grove. Part time 1 to 2 days a week. Call 714-539-9500.

PPE Sale! KN95 Mask from \$0.99. *Limited quantity only. Must call 562.404.3500 for availability

All on 4/6 Implant Dentist for your office: IV Sedation, Surgical & Restorative provided with lab. Call: 323-515-0906

Sybronendo TF adaptive motor w/handpiece. Like new. Inquire for details/pictures ASAP allcaredentalca@gmail.com

NEW Chao PINHOLE PERIO SURGICAL KIT W/CASSETTE inquire allcaredentalca@gmail.com for details/pics ASAP

West LA perio practice consistently collects over \$1 million on 4 days with 4 days of hygiene. Outstanding views and great lease. 4 ops. Asking \$450,000. Kurt Skarin 805-777-7707

West Hollywood Dental office is Sub-leaseing one or two private rooms Pt/FT. contact oshin@droshin.com for more info

Tray Magic Trimmer for sale - For Soft Tray Material \$250 davidto_dds@yahoo or 949-278-6806 for details

PRACTICE FOR SALE/ SANTA CLARITA GP in 2 story bldg Grossed \$1.4M in 2019. NET \$325K. California Practice Sales, Inc. Phone: 714-639-2775

Dentists. Are you paying more than 1.65% for credit card processing? If you are, you are paying too much. We have helped thousands of dentists lower their rate. Contact us at 1-888-895-3129 or go to credit-card-processing.com Thirty years helping CA dentists.

Midwest 8000I Highspeed Fiberoptic handpiece with bur changer, gd cond, minimally used, 110.00. e-mail im2near@yahoo.com

Denar Articulator for sale \$200 good condition with box. Email davidto_dds@yahoo.com or 949-278-6806 for details.

Star 430K Non-Fiberoptic highspeed handpiece in gd condition, minimally used, 100.00. e-mail im2near@yahoo.com.

Impression & Temporary Guns DS50 4:1/10:1, one Danville & one Dentsply gun, 50.00 each. e-mail im2near@yahoo.com.

Implant-Dentist for your office? I Place & RESTORE. Material + labor charge. TEXT (949)798-9591.

Legal Tip: You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

6103 Culver City Near MDR Seller bought from PPS in Apr 1972, two prior DDS started in 1950's Senior Seller gr \$853k 2019, referred out 148 cases incl 55 Endo 28 Perio, 60 OS & Implants a 5 star DDS Loyal Patients. Tom Fitterer PPS 714-345-9659

Central Valley 2019 collections over \$486K; 3 ops plus one plumbed; heavy perio/implants; great location; expansion potential. Dr. Julie Karnazes #02047461 Paragon/Compass 415-309-3953

Beautiful Office Mission Viejo Leasehold & Equipment Sale-4 Ops, Digital Pano-Retail Strip Shopping Ctr. Surrounding tenants are chiropractor, pet hospital & barber shop. Call /Text 909-618-3256

PartTime Dentist Needed in LakeForest 1-2 Days a week Base + Great % Collection Bonus LakeForestPartTime@gmail.com

South Bay LA - FFS/PPO/GP, 4 ops, 2019 Collections \$778K. Asking \$710,000. Contact info@wppps.com

PartTime Dentist Needed in Norwalk 2-3 Days a week HMO PPO Dential Base + % Collection Bonus. NorwalkPartTime@gmail.com

Easy to clean, easy to disinfect. Check out our asepsis upholstery kits! Superior Upholstery 888-548-7282 www.superiorupholstery.com

Hi opportunity to sublease a beautiful office in newport beach fashion island area. email: doctorsmileoc@gmail.com

West Hollywood: 3 treatment rooms, \$1.2M collections, Retail center. Great collections. (DRE01993607) (818)522-9123

Dentist Anesthesiologist. Will travel to your office; all ages. Contact Dr. Chen at 949-527-8250 or jychendds@gmail.com

Treatment Coordinator, Cerritos CA. Must have insurance experience, friendly, spanish speaker. Contact 714-459-2311.

Oral sedation certification course, a course that may change the way you and your patients think dentistry, www.dentaloralsedation.com (805) 676-1063

GP position to see adult patients available in LA office. Great daily + commission. Email PhDCareerOpps@gmail.com

Kodak DigitalPano 8000, FOR SALE. Needs repair. Make an offer. Can be repaired & resale value: 10-15k. Call 714-262-1069

Dentist wanted Valencia CA 747-232-3847. Profit sharing. Full-time.



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

GB GREG BEAMER
DENTAL BROKER

The Name You Know
The Reputation You Trust



- 28 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

LOS ANGELES/VENTURA/KERN COUNTY

BEVERLY HILLS - NEW LISTING

3 eq. ops. and 1 plumbed not eq. op. in a 1,397 sq. ft., spacious, bright, penthouse suite located in a prestigious, recently remodeled, Medical building. Building and suite cater to the area's high-end clientele. Private entry intercom and Private elevator that leads to the practice and roof top which offers a great deal of privacy. Established as a Dental practice for 20 years. Suite has large windows and tons of natural sunlight. Truly a must see to appreciate! Landlord is ready to negotiate a new, reasonable lease with Tenant Improvements. Leasehold Improvements & Equipment Only.

BEVERLY HILLS - NEW LISTING

3 eq. ops. in a 710 sq. ft. efficiently designed suite located in a multi-story professional building on a busy corner in the heart of Beverly Hills. Rent is only \$2,295/month and includes utilities. Main treatment room offers large corner windows. Seller currently works 3-5 days/week but would like to retire. 65%PPO & 35%Cash. Seller refers out a lot of procedures that a buyer can capture for additional income. Collected \$297,581 in 2019. Under offer, Back up offers encouraged.

BEVERLY HILLS

The location is on the ground floor, which is rare, and sought after in Beverly Hills. 4 eq. ops. in a 1,100 sq. ft. suite with charm and attention to detail from floor to ceiling! Crown molding, ceiling medallions, chandeliers, coffered ceiling, and ornate architectural elements make up this must-see practice! 28 Yrs of Goodwill. Seller is looking for someone to take over the lease and that Seller will have a component to the agreement that Buyer will sublease to Seller on terms mutually agreeable to both parties.

COVINA - RECENTLY REDUCED

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite that is bright and ready to go! Located in a single story, professional building on a busy street with plenty of parking in the rear of the building. **Rent is only \$2,300/month. Projecting ~\$154,317 in 2020 on a part time schedule.** Seller is moving out of state. **\$70,000 - Two entrances and private ops. that help ease health concerns during this time. Make an Offer!**

ENCINO TURN-KEY - RECENTLY REDUCED

2 eq. ops & 2 plumbed not eq. ops in a recently remodeled 1,005 sq. ft. suite located in a multi-story professional building convenient to the 101 and 405. **Low overhead:** Rent is only **\$2,793/month and includes electricity, water, and security**

with 25 years of options! Paperless All-Digital Suite with amazing views, Planmeca Digital Pano and Picasso Laser included! Collected \$60K on 2days/month schedule with no advertising. Primed for growth. Seller does not have the time to focus on this practice and would like to concentrate on his Bakersfield location. **\$115,000**

LONG BEACH - REAL ESTATE FOR SALE OR LEASE

3 eq. ops. & 2 plumbed not eq. ops. in a 1,800 sq. ft., single story, free standing building on a busy street with Pole signage. 7 years of Goodwill. Nicely designed, newer, welcoming interior. Easy Dental Software, Digital X-rays w/ 2 sensors, and Intra Oral Camera.

LOS ANGELES (90017) - RECENTLY REDUCED

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in well known Medical Tower in the heart of downtown convenient to the 110 freeway. Nice views from the treatment rooms. 32 Years of Goodwill. Seller currently works this location 2 days a week but the practice has the opportunity to expand to 5 days a week. Front and Asst work between practices but are willing to transition new front desk employee. The hygienist will stay. **70% PPO & 30% Cash Practice. Collected \$278,839.30 in 2019. \$140,000!**

LOS ANGELES (90014) - NEW LISTING

7 eq. ops. & 2 plumbed not eq. ops. in a ~5,500 sq. ft. suite that is located in a single story, corner, historic building. **Excel-lent exposure and signage!** Parking in the rear of the building. Major Metro hub stop in the front of the building. **Practice was started back in 1910!** Room to expand or would be great for a multi-specialty practice! Collected \$390,680.35 in 2019.

NEWBURY PARK - CONDO SUITE FOR SALE OR LEASE

2 eq. ops. & 2 plumbed not eq. ops in a 1,267 sq. ft. suite located in a two story, upscale, professional building off the 101 freeway, **State of the Art, Paperless suite** custom designed by George Fedyna. Seller owns the condo suite and is willing to negotiate a new lease. Leasehold Improvements & Equipment Only **\$75,000! New Pricing on the Real Estate.**

PANORAMA CITY

Total of 5 plumbed ops. w/ 2 eq. in a 1,574 sq. ft. suite located in a single story, busy, strip shopping center on a major street convenient to the 405 freeway. **Excellent visibility and pole signage. 20 Years of Community Goodwill.** Rent is \$3,400/ month. Low Overhead. Retiring Seller currently works 3-4 days/ week. **Collect-ed ~\$333,391 in 2019.**

Doctors - the Covid19 issue has caused all of us to adapt to many changes in our practices and lifestyles. Ellen and I want to share with you that while some of the lending institutions had to realign themselves, the market has continued to be strong. Many Sellers are booked out weeks in advance. Sales are still taking place, good practices are still in demand, and we have a number of buyers who are looking to buy and own their own practices. We are lucky to live in SoCal, where there is an ever-present population that needs your skills. Have faith and stay focused. These are the times when the best rise to the top.

Greg Beamer



Ellen Wood
RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

PARAMOUNT - NEW LISTING

2 eq. ops. & 6 plumbed not eq. ops. in a 1,900 sq. ft. suite located in a two story professional building. The other tenant is a **referring Union**. Plenty of onsite parking and great signage! Two schools located across the street. 30 Years of Community Goodwill. **Retiring Seller** currently works 5 days a week. **Rent is only \$2,300/month**. Perfect for a multispecialty build-out. Collected \$154,774 in 2019.

ROWLAND HEIGHTS - NEW LISTING

2 eq. ops. in an efficiently designed 800 sq. ft. suite located in a single story, busy strip center. Frequented area off Colima that is attracting approx. 15-20 new patients per month. Seller started the practice 2.5 years ago but has not been able to grow it to its full potential because of health reasons. Low Overhead! Everything in the practice looks new and is well-maintained. CT Scanner included! **Approximately 500 active patient charts. \$120,000**

SHERMAN OAKS - NEW LISTING

3 eq. ops. in a 1,000 sq. ft., nicely designed, bright suite with great **7th floor views** located in a well known medical building on the Shermans Oaks Hospital Campus. Established as a dental practice for 60 years. **Low Overhead!** Easy Dental Software, Intra Oral Camera, Digital Xray, TPC chairs, and more... \$52,500

SOUTH BAY AREA - NEW LISTING

5 eq. ops. in an all-digital, well run, 1,500 sq. ft. suite located in an extremely **busy strip shopping center**. Seller has exclusivity. Strong and successful practice that collected over \$5M in 2019. Potential Buyers must have managerial skills, solid credit and financial stability.

TORRANCE - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,344 sq. ft. suite located in a two story professional building near the area hospital. Established as a community practice for 51 years. Eaglesoft Software, Intra Oral Camera, Digital Xray, Solea Laser, and more. **Retiring Seller** and Long-term staff in place. **PPO/Cash Practice**. Collected approx. \$241,134 in 2019 on a 3-4 day work week. **A must see to appreciate! \$180,000**

VALENCIA - NEW LISTING

4 eq. ops. in a 1,753 sq. ft. suite located in a busy Medical center. 40+ Years of Goodwill. **Bright Suite with equipment that averages 5 years old, Digital Pano, and Intra Oral Camera**. Solid collection history over \$605,000 for the past few years.

VALLEY VILLAGE - RECENTLY REDUCED

3 eq. treatment rooms in a 1,000 sq. ft. suite located in a single story, professional center with excellent visibility on a busy street. **Rent is only \$2,691/month; Low Overhead!** 30 Years of Goodwill. New, Large condo complex next door. Collected \$180,914 in 2019 on a part-time schedule. \$119,000! Under offer, Back up offers are encouraged.

VAN NUYS - NEW LISTING

3 eq. ops. in a 1,200 sq. ft. suite located in a 2 story medical building. Rent is only \$2,398/month; Low Overhead! 34 Years of Goodwill. **Dentio Software, Intra Oral Camera, Digital X-ray**. Seller currently works 1.5 days a week but would like to concentrate on his other practice in La Mirada. **Collected \$116,578 in 2019 on a minimal schedule and with no advertising. Practice has the potential to be open full time and is ready to grow! \$83,500!**

WALNUT / DIAMOND BAR - RECENTLY REDUCED

2 eq. ops. and 1 plumbed not eq. op. in a 1,100 sq. ft. suite located in a very busy, strip center on a major street. **Excellent signage, visibility, and foot traffic!** Rent is very reasonable at \$3,850/month. 30+ years of area Goodwill. **Retiring seller. \$132,500**

SACRAMENTO COUNTY

SACRAMENTO - NEW LISTING

5 eq. treatment rooms in a 1,900 sq. ft., well designed suite located in a single story, free standing building. Great exposure on a busy corner. **Rent is only \$2,757/month**. 19 Years of Community Goodwill with excellent reviews. **Fee for Service**. GP practice that specializes in Mini Implants, Pinhole Surgical Technique, and Sedation Dentistry. Long-term, trained, quality staff in place. **Collected \$2,278,580 in 2019.**



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

GB GREG BEAMER DENTAL BROKER

The Name You Know
The Reputation You Trust



- 28 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

ORANGE COUNTY

ALISO VIEJO - PRACTICE/REAL ESTATE COMBINATION SALE

3 eq. ops. & 1 plumbed not eq. op. in an immaculate, nicely designed suite with **24 Years of Goodwill**. Professional Complex in the heart of Aliso Viejo. Retiring Seller that currently works 32/hours a week. **80% PPO and 20% Cash**. Excellent opportunity to invest in a great condo suite and established practice!

CORONA DEL MAR - NEW LISTING

5 eq. ops. in a 2,500 sq. ft. suite located in a professional building that offers **amazing signage** and is just a couple **blocks from the ocean**. Suite offers crown molding, wainscoting, wood baseboards, newer reception area furniture, newer flooring and large windows through-out. Current "spa room" can be equipped with a hygiene chair for a total of 6 chairs. **Luxuriously designed, light, bright and airy suite**. 16 Years of Goodwill. 100% Cash Practice. **Collected \$856,219 in 2019**.

FULLERTON - NEW LISTING

5 ops. in a 1,750 sq. ft. suite located off two very busy streets. Single Story, Professional complex in a serene setting with ample parking and mountain views. Established as a Dental Practice for 9 years. Rent is currently \$3,750/month and the landlord is easy to work with. Suite was built-out with quality, top of the line materials and is wired to be all digital. **UV Plasma system attached to the air conditioner that filters and sanitizes all air continuously**. Touch-less hygiene faucets. Leasehold Im-provements Only!

HUNTINGTON BEACH - NEW LISTING

Great Location on Beach Blvd. off of Talbert in a busy area of Huntington Beach. 4 treatment rooms in a 1,400 sq. ft. suite with room to expand another 700-1,400 ft. Landlord is ready to sign a new modified, gross lease \$2.50 sq. ft. Leasehold Improvements Only.

LAGUNA NIGUEL - NEW LISTING

2 eq. ops. & 2 plumbed not eq. ops. in a 1,300 sq. ft. suite lo-cation in a single story, strip professional/retail center with great signage and exposure. **34 Years of Goodwill**. Rent is \$4,445/month. **Retiring Seller**. 70% PPO 30% Cash Practice. Collect-ed \$190,693 in 2019 on a 4 day work week. **\$125,000** Under offer, Back up offers encouraged.

LA HABRA - NEW LISTING

2 eq. ops. in a 1,400 sq. ft. suite with room to expand. Located in a single story, professional building on a busy street. **29+ years of Goodwill**. Rent is \$1,771/month. Low Overhead. **Retiring Seller**. 90%PPO & 10% Cash. Long-term staff in place. Seller collected \$84,459 on a part time schedule. **\$60,000**

LA HABRA ORTHO/ENDO SPACE - NEW LISTING

Great opportunity to lease a 1,000 sq. ft. suite to build-out an Ortho or Endo Dental practice on the famous Whittier Blvd, with a high visibility frontage! Landlord is easy to work with and is offering up to 18 months of free rent for qualifying tenants that sign a long-term lease.

MISSION VIEJO - NEW LISTING

4 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft., beautifully designed, all digital, bright suite located in a busy, two story, strip center. Corner location with excellent visibility, signage, and plenty of parking. 21 Years of Goodwill. Rent is only \$2,680/month; Low Overhead! Attracting ~35 new patients/month. Collected \$968,292 in 2019.

SANTA ANA - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,100 sq. ft. suite located in a two story building convenient to the 55 freeway. **37 Years of Goodwill** and excellent online reviews. Retiring Seller that currently works 3 days a week. **Low Overhead**- Rent is only \$2,025/month. Collected \$195,079 in 2019 on a part-time schedule. **\$79,500!**

SOUTH ORANGE COUNTY SEASIDE PRACTICE - RECENTLY REDUCED

3 eq. ops. in a spacious suite with room to expand and ocean views. Amazing location close to the beach, 5 freeway, and local shops/restaurants. Rent is only \$2,938/month! 80% Insurance and 20% Cash Income Stream. Collected approx. \$621,308 in 2019 on a 4 day work week.

SAN BERNARDINO / RIVERSIDE COUNTIES

CHINO HILLS

3 eq. ops. & 1 plumbed not eq. ops. in a spacious, 1,500 sq. ft. suite located in one of the busiest shopping centers in Chino Hills off the 71 freeway. Landlord ready to negotiate a new, exclusive lease. 3 Intra Oral cameras, Digital Xray, Dansereau Equipment, and more. **Must see to appreciate**. Leasehold Improvements & Equipment Only. Under offer, Back up offers encouraged.

COLTON - NEW LISTING

2 eq. ops. & 2 plumbed not eq. ops. in a 1,388 sq. ft. suite located in a very busy shopping center. Stater Bros & Rite Aid are the anchor tenants. 29 Years of Goodwill. Retiring seller that currently works ~ 24 hours a week. PPO, Cash, MediCal Practice. Collected \$194,090 in 2019. \$118,500 Motivated Seller!

CORONA

4 eq. ops. & 1 plumbed not eq. op. in a 1,800 sq. ft. suite located in a single story, free standing building with excellent

Doctors, Ellen and I want to let each of you know that we are praying for everyone's safety and well-being. Our lines are open as we are continuing to list, market and sell offices. We are also available for one-on-one consultations or to just chat. Stay safe.

Greg Beamer



Ellen Wood
RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

signage. Close to the area Medical Center, Shopping, Schools and the 91 freeway. Rent is very reasonable at \$3,000/mo. Sellers work a total of 4 days a week with 1.5 days a week of hygiene. 70% PPO & 30% Cash. Open Dental Software, Digital Xray, Pano, and Intra Oral Camera. Collected approx. **\$469,520 in 2019.**

HESPERIA - NEW LISTING

2 eq. ops. & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in the heart of town with **19 Years of Goodwill.** Rent is only **\$1,550/month.** Collected approx. \$163,502 in 2019. **Low Overhead & Potential to be open more!**

\$75,000! HESPERIA TURN-KEY - NEW LISTING

4 eq. ops. in a 1,200 sq. ft. suite located in a busy, single story, shopping center. Rent is only \$2,300/month. **Low Overhead.** History of collecting \$220,000/year on a minimal schedule.

LA QUINTA - PRICE ADJUSTMENT

8 modern, fully equipped treatment rooms in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrix G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. Long-term, Knowledgeable staff. **Strong Hygiene department -10 days/week.** Qualified Specialists in place. **Retiring Seller.** 60% Cash 40% PPO/ Delta (no HMO or CAP). History of Collecting \$1.5+ Million. **\$875,000**

MONTCLAIR TURN-KEY

2 eq. ops. & 2 plumbed not eq. ops. in a 1,260 sq. ft. suite located in a busy strip shopping center off the 10 freeway. **Rent is only \$2,394/month- Low Overhead!** Established as a dental practice for 26 years. Clean, bright suite that is ready to go! **Motivated Seller- Make an Offer!**

MORENO VALLEY - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a **very busy, single story, strip shopping center.** Rent is only \$2,410/month. **Retiring Seller** currently works 3 days a week. **PPO & CASH practice.** Seller does not advertise but has an exclusive with local union. Collected \$214,191 on a part time schedule in 2019. \$145,000.

MORENO VALLEY - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,210 sq. ft. light, bright, suite located in a single story, professional building. Rent is only \$2,117/month. **27 Years of Goodwill.** 85% PPO & 15% Cash. DentPro software, Dexis digital X-ray and camera. Reme HALO LED whole office air-cleaning system, PAX2000 extra-oral suction, etc for advanced aerosol management. **Collected \$453,011 on 3-4 day week with easy schedule in 2019. Motivated Seller!**

PALM DESERT - NEW LISTING

7 eq. treatment rooms in a spacious, well designed suite located in a busy center on a major thoroughfare off the 10 freeway. **30+ Years of Community Goodwill.** Attracting 50+ new patients per month. **Strong hygiene department. Oral Surgeon and Endo Associates in place.** 70% PPO, 15% Cash, 15% HMO/CAP Income Stream. **Collected approx. \$1,413,290 in 2019 on a part time schedule.**

TEMECULA - RECENTLY REDUCED

3 eq. ops. & 1 plumbed not eq. op. in a 1,400 sq. ft., nicely designed suite located in a single story, busy strip center with great signage and visibility off the 15 freeway. Lots of foot traffic! **Rent is only \$2,129/month.** Seller's main practice is in San Bernardino and he has not had the time to grow this location to its full potential. Excellent Yelp reviews. **Digital Suite w/ Intra Oral Camera, 2 Kodak Digital X-ray sensors, Dentimax Software, and Pano.** Collected approx. \$70K in 2019 on a 1-2 day work week with little to no advertising! \$99,000!

VICTORVILLE - NEW LISTING

11 eq. ops. in a 3,700 sq. ft. suite located in a single story medical center down the street from the hospital. **50 Years of Goodwill!** Rent is \$3,160/month. Solid hygiene schedule. Office has Dentrix Software, digital x-rays and intra oral camera. Long-term trained staff. **The office collected approx. \$904,920 in 2019.** The compressor and vacuum systems are outside the building in a locked closet, so inside the practice there is zero equipment noise. Plenty of patient parking. Under offer, Back up offers encouraged.

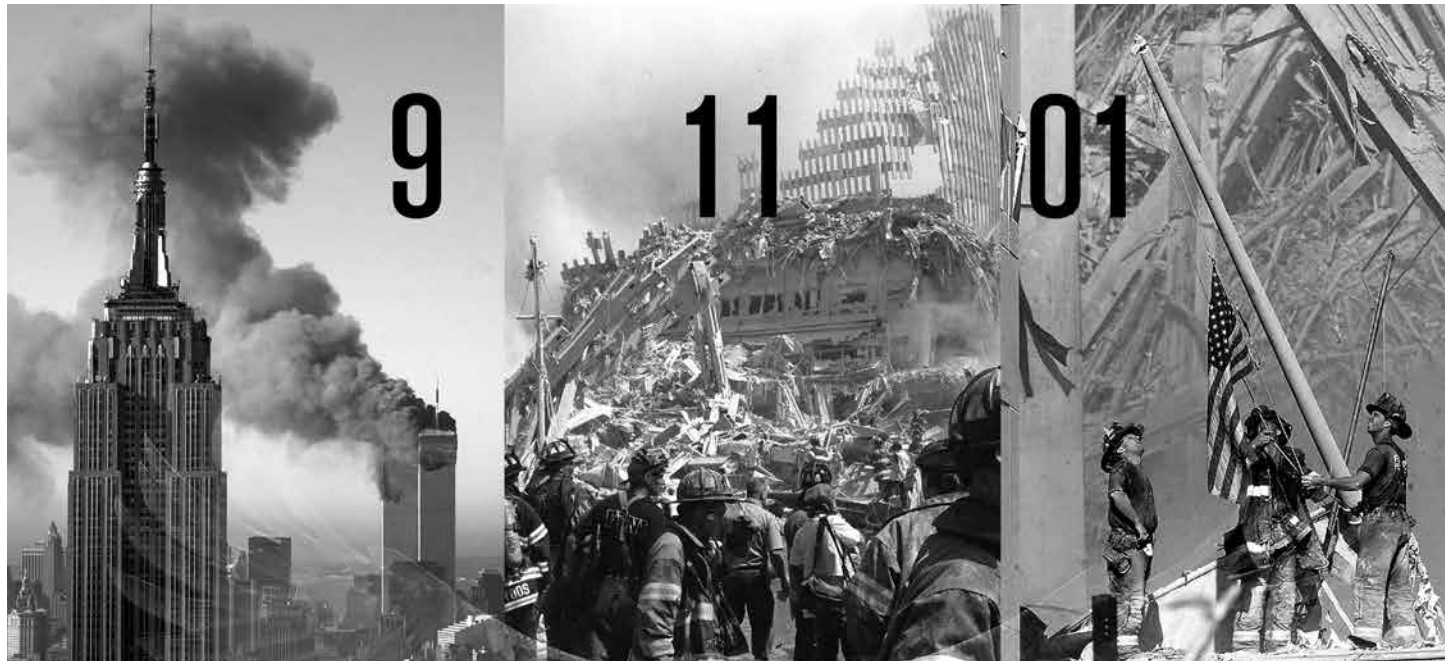
SAN DIEGO COUNTY

RANCHO BERNARDO / SAN DIEGO - NEW LISTING

3 eq. ops. and 1 plumbed not eq. op. in a 1,175 sq. ft., beautifully designed suite located in a busy, single story, strip center on a major street off the 15 freeway. 10 Years of Goodwill. **Seller currently works 4 days a week.. Dentrix Software, Digital Xray, Intra Oral Camera, and equipment that looks new.** Longterm, well trained staff in place. **Collected \$627,116 in 2019.**

SAN DIEGO - NEW LISTING

6 eq. ops. in a spacious, bright, professionally designed, 2,025 sq. ft. suite located in a four story Medical building. Rent is \$5,000/month and the landlord is ready to negotiate a new lease. The suite next door is available and offers a conference room, restroom, changing/storage room, private office and kitchen. **A must see! Leasehold Improvements & Equipment Only**



WE WILL NEVER FORGET



*DENTAL WEBSITE 50% OFF ~~\$999~~ Only \$499

Upgrade your practice website. We do all the work. No Contract.

The DocSites
Websites & Marketing

~~\$999~~ *\$499 setup fee!

+ Only \$49/mo. includes hosting & website updates



- ✓ We Do All the Work So You Don't Have To!
- ✓ Dentist Approved Content
- ✓ Search Engine (SEO) Friendly
- ✓ Live Phone Support M-F 9am-5pm
- ✓ 36+ Mobile Friendly Templates to Choose
- ✓ We Embed Your Positive Reviews

Already have a website?
Switch & Save Money,
now with *Easy SiteTransfer*.

*Discount Offer applies only to Standard Website Designs

ONLY
\$49 per month
* EXPO SPECIAL *



1-888-980-4949

info@docsites.com docsites.com

BAKERSFIELD, oficina de dentista solicita dentista para trabajar **FULL TIME** en bonita oficina de 9 sillas, con posibilidad de compra, dentista en retiro. Interesados favor escribir a luisnico1@hotmail.com.

LONG BEACH GP FOR SALE - 3 Ops, Digital, Est. 1950, Strong Hygiene Program. 2019 GR \$647K. HSPPT-Kerri McCullough-949-300-0312 #CA671

Stockton 1676 active pts; collections in 2019 \$706K+; 4 ops; long established practice; lots of potential – many procedures referred; ideal location. Dr. Julie K. Karnazes #02047461 Paragon/Compass 415-309-3953

Equipment and instrumentation for placement and restoration of implants. Call: 818.912.7123 or write to jarsen@aol.com

Southern California Snoring and Sleep Apnea Center For Sale | Incredibly unique and lucrative opportunity! Contact info@integritypracticesales.com (855) 337-4337

Manhattan Beach Leasehold and equipment for sale. 3ops, fully equipped, microscopes, digital, CBCT melbeachendo@gmail.com 310-918-4404

Professionalism, respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

6104 Palm Desert Store Front on 111 grossing \$280k 2018 and 2019 rent 2000, Most all Hispanic Patients 4 ops 2 equipped asking \$235k low overhead one staff. Can run office with DDS Great for semi retired DDS Tom Fitterer PPS 714 345 9659

North Fremont general practice for sale by owner 850 SF w/ 3 ops 2+1 add'l PPE Equip ask \$200K part time practice with 31 years goodwill Thriving shopping center location hde94555@gmail.com

POWAY PRACTICE FOR SALE - GP with some Ortho – 5 ops grossing \$220,000/yr but net of \$150,000 great starter practice or 2nd location practice - Thomas & Fees Practice Sales (714) 544-4341

Mid-Wilshire office for Sale. Modern w/ Views, 5 ops. Rent \$3,700, Dig Pano and sen, Gross 700k, 2.5 doctor days, 1 day of hygiene. Email Smilepride123@gmail.com

Orange County Practice for Sale Grossing over \$700K annually with a healthy net. Extremely desirable patient demographics & location. High traffic intersection. Insurance based practice with low concentration in Delta Dental. Room for 5 Ops. 4 are equipped & all dental chairs less than one year old. Elias Partners 888-711-0808 Financing Available. Free Buyer Registration at www.elias-partners.com

A. Lee Maddox, DDS, Esq.

Because Experience Matters

Maddox Healthcare Law was created to meet the critical demand for strong, ethical, and professional legal services in the practice transition business.



- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- Dental Services Agreements
- Limited Liability Company Formation and Agreements

LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
 - Sold MPG to Henry Schein - 2013
 - Managed HS brokerage business from 2013 through 2018 in 7 states

So: (949) 675-1515 • Fax: (949) 339-2062

www.maddoxhealthcarelaw.com

1664 Newport Blvd, Suite 200, Costa Mesa, CA 92627

No: (415) 361-4045

75 Broadway, Suite 202, San Francisco, California 94111

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD



See emergencies with confidence. Students love The SMART 30 Min RCT course. Great course! Systematic approach made me feel comfortable doing an RCT after taking this course next week. -Raymond M, DDS See our Flyer in this issue. www.ctidental.org 1-877-237-3636.

Turnkey Practice/Real Estate \$405K 1100Sq. 3 fully equipped ops, lab all with doors and private office in Medical/Dental condo building across from Dignity Medical Ctr. in fastest-growing city in Santa Barbara County. Owner retiring. Email owner at jwillo1070@gmail.com

ORTHODONTIST WEST L.A. Unique opportunity for enterprising Doctor to establish or relocate practice in a free standing, contemporary facility in conjunction with active general dental and pedodontist practices. Both provide ongoing patient referrals. Minimal start-up cost, exceptional opportunity. Tremendous traffic count on Sepulveda Bl., a busy West Los Angeles location. Call (310) 274-8204 or email: dulygonzalez@gmail.com

iTero Element 2 scanner; Gently used, Warranty good till Sept. support & maintenance of unit. \$23K Email rogerlidds@gmail.com

FALLBROOK - Wonderful community. \$612k Collections. www.ddsmatch.com 855-546-0044

Dentist needed: established dental office looking for motivated dentist. Please email resume to: centraldental1@gmail.com

PRACTICE FOR SALE/ UPLAND Beautiful GP office in 2 story bldg; Grossed \$896K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

DENTAL EQUIPMENT AND CHARTS FOR SALE IN THE SOUTH BAY. PERFECT OPPORTUNITY FOR A DENTIST WANTING TO OWN THEIR OWN PRACTICE! WE HAVE 2184 ACTIVE PATIENTS AND A FULL OFFICE OF EQUIPMENT AVAILABLE. WILL HAVE TO RELOCATE THE OFFICE. INQUIRE AT EMAIL FOR DETAILS: SOUTHBAYDENTIST123@GMAIL.COM

SF Perio profitable practice; 30 yrs 2000 active patients, 60% net profit Associate to ownership \$395K sectg85@gmail.com

IRVINE GP Highly desired location [Busy Exposure|Fee for Service| 5 ops |1,200sq.ft. | 30 YRS of GOODWILL |dentalpractices4sale@gmail.com - Maria Silva #01275112 (657)246-9770

Esthetic Professional Dental Laboratory is Southern California's premier dental laboratory. We provide consistency, and quality at a reasonable price. Let our prosthodontist provide you with complimentary consultation services to guide you with any case you may have. 818-654-7101

PORTABLE DENTAL OFFICE: A fully equipped mobile dental setup with: folding dental stools (patient and dentist), Hand-Held X-Ray, Touch Screen Laptop, Digital X-Ray Sensor, Intra-Oral Camera, Practice Management and Imaging Software, and delivery System with built-in case. Use Free for 90 days. Then only \$550/month OAC. 5 Year Term. Call (800) 273-5033.

FALLBROOK - Wonderful community. \$612k Collections. www.ddsmatch.com 855-546-0044

Dentist needed: established dental office looking for motivated dentist. Please email resume to: centraldental1@gmail.com

FOR LEASE-1000 sq ft space to make your own in great location off 55 fwy 347-991-9411

SANTA MARIA, SANTA BARBARA COUNTY, CALIFORNIA Busy, well established Pediatric Dental Practice for sale. Three chair office providing restorative, preventative and orthodontic services. All furniture and equipment is included. Doctor will work with transition. Office is in a complex that is currently in the process of being upgraded. Call 805-922-9626 or email Dr.hutcherson@outlook.com

Sacramento Practice for sale. Quality practice, mostly higher end ppo and cash. No welfare or hmo. 20 plus years of goodwill, three days a week of relaxed schedule with ample vacation time doc produces \$375K per year. Doc does the hygiene, refers out molar endo, thirds, implant placement, ortho. Someone young and ambitious could turn this into \$500K in short order. Good lease. Price \$280K drbrianbolstad@comcast.net 916-955-3294

PPE Sale! Extraoral Suction Machine up to \$800 off now available at www.USDENTALMALL.com. Call 562.404.3500

iTero Element 1 with Battery Backup, Excellent condition, 18K OBO Shipping included, drwu@wuortho.com, C:(650)380-2999

6105 Redlands small 3 ops office, 2 equipped near city hall, Rent 1400 estb many yrs as Dental Office FP \$50,000 Call Tom Fitterer PPS 714-345-9659

DENTAL ASSISTANT HACIENDA HEIGHTS, 2 YEARS EXP WITH FRONT AND BACK, F/P TIME, SPEAK CHINESE, TEXT RESUME TO 626 559 6660

You aren't using it so you might as well sell it. Free ads for dentists and staff...turn the clutter into cash and place your free ad today. Visit our FAQs page at www.dentaltrader.com for instructions and get your FREE ad online now. Be prepared for immediate response.

The survival of the fittest is not the strongest of the species rather the most adaptable ones to change!

ACCOUNTING, TAX, CONSULTING SERVICES FOR DENTAL PROFESSION PRACTICE TRANSITIONS AND START UP SUPPORT

WEBINAR 1 - September 16, 2020, 7:00PM:

How to operate a dental practice profitably?

With Debbie Seidel-Bittke, RDH, BS- Hygiene Profitability Coach and Fazel Mostashari CPA-

- Hygiene Department Reactivation for success in 2020
- How Hygiene dept. can help get doctors' schedules full of patients who "Want" the treatment they need!
 - Know the process of benchmarking and how to be in control of overhead.
- Reviewing financial and software information to manage operations and costs. Tax and wealth planning for dentists.

WEBINAR 2 - September 22, 2020- 7:00PM:

With Amy Borden, Dental Attorney and Fazel Mostashari, CPA Legal, Tax and Financial Planning for New and Associate Dentists.

- Forming a professional corporation
- Employment agreements when working for other dentists
- Importance of retaining a dental specific CPA and lawyer from the get-go-
- Limited financial and dental business specific education is provided in dental school. Our presentations are specifically designed to help you excel, and to achieve your career goals and financial freedom.

WEBINAR 3 - September 23, 2020- 7:00PM:

Selling a Dental Practice Post Covid 19 Pandemic - How to retain and transfer the goodwill of your practice?

Jason Owns, DDS Match and Fazel Mostashari, CPA

- Step by Step process and FAQs.
- Has COVID-19 impacted Practice Sales?
- Has COVID-19 impacted Valuations?
- Learn what a seller can do to preserve the practice equity and attract the right buyer
- Getting your Accounting and Practice management systems in order before selling

WEBINAR 4 - September 30, 2020- 7:00PM

Buying a Dental Practice During Covid-19 Times?

Lauren Kirby, Bank of the West- VP Health Care financing, Fazel Mostashari, CPA

The COVID-19 outbreak and its impact on our daily lives is rapidly evolving. We discuss some resources and guidance to help Buyers navigate this unprecedented time and benefit

- When to start?
- Step By Step Process
- How to get financing for my practice purchase?
- How to select the right practice?



Fazel Mostashari,

DentalCPA and Forensic Accountant
Master of Business Taxation, MBT
Certified Public Accountant, CPA
Personal Financial Specialist, CPA/PFS
Certified Fraud Examiner, CFE

**Webinar RSVP: Text to 310-270-6347 or Email to:
Cal.Dental.CPA@Gmail.Com to receive Code and password.**



818.884.2549
DentalCpaCa.Com

Fazel Mostashari is a DentalCPA assisting dental professional in all areas of tax, accounting, consulting, financial and business matters. He also specializes in startups, acquisitions, financial due diligence, valuation and transitions of dental practices.

No Payments for 90 Days* / Made In USA / 10 Year Warranty

Dansereau Dental
America's Dental Equipment Company



Manufacturing Quality Dental Equipment
and Selling Direct to the Dentist for over 50 Years

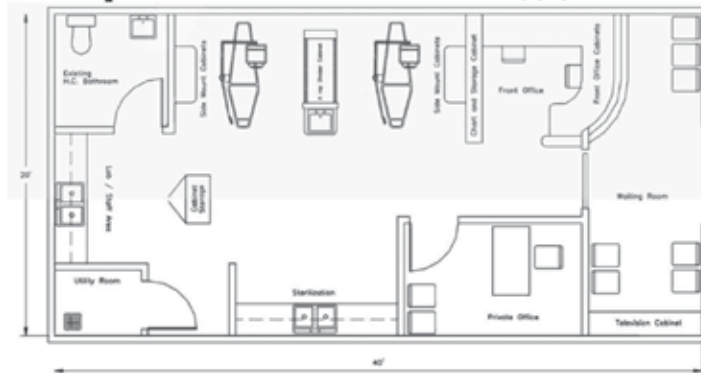
(800) 423 -5657

WWW.DHPDENTAL.COM

Complete Dental Office Under \$25,000



\$99 PM oac - Terms Apply*



A fully equipped Dental Office with 2 Dental Operatories, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System

Dansereau Dental

1581 Commerce Street, Corona CA 92880

Normal Installation within 2 hours of Factory*

ROWLAND HEIGHTS 2 ops, busy strip center, Low Overhead, CT included, \$120K Greg Beamer 909-542-4891

Let HomeStreet Bank's experienced dental lending team help you build your practice. Howard Boles: 949.379.5704. Member FDIC. Equal Housing Lender.

Radius - Left / Right Use Operatory, MADE IN THE USA. \$6395 complete. 150 Color Choices, 10 Year Warranty, Manufactured in Corona CA USA. Call (800) 423 - 5657 to schedule a factory visit or WWW.DHPDENTAL.COM for more information.

6105 Redlands small 3 ops office, 2 equipped near city hall, Rent 1400 estb many yrs as Dental Office FP \$50,000 Call Tom Fitterer PPS 714-345-9659

DENTAL ASSISTANT HACIENDA HEIGHTS, 2 YEARS EXP WITH FRONT AND BACK, F/P TIME, SPEAK CHINESE, TEXT RESUME TO 626 559 6660

LAGUNA HILLS RENT/LEASE office 3 fully equip OPs 1 plumbed. Great as startup or 2nd office. Option to buy leaseholds.ddsshopper@cox.net

General dentist needed in 91355. Recalls, restorative, 4 days. Call 661-255-0400, email resume to drlimsdental@gmail.com

Need a Due Diligence Report? Before you buy a dental practice, you need to know the risks. Visit us at mydentistcpa.com. 949-485-2011. We are totally independent from practice brokers.

Carestream CS9000 CBCT/Pano Gently and carefully used. Unit is in good working condition. \$15,000 OBO Simi Valley, CA Pick up or Self ship only. Contact: Marie 805 583-1799 or CA2thFairy@aol.com

SANTA ANA GP - Retiring Seller | 5 ops | 2,100 sq.ft | Maria Lic #01275112 | 657-246-9770 | dentalpractices4sale@gmail.com

Patients love getting all their care at one location. They hate going somewhere else then having to come back again. 20% never return at all. Surgical DDS 360 removes this problem by performing Surgical Specialty care in your office. See our flyer in this addition or Contact us at infor@sdds360.com

Dental Practice for Sale in a desirable area of San Pedro with patients. Great opportunity for a dentist interested in South bay/San Pedro area. Price negotiable. Reasonable Rent. Please call (310) 435-7952 or email: khashkhodi@yahoo.com

360 Orthodontics Seeking Associate Orthodontists in Los Angeles Market. Contact John 310-998-7600

New Finance Options!

Brook Bennett
DRE: #02092603
New to San Diego



Jack Fogelson Practice Sales
818.522.9123 - jackf@jackfogelson.com



Jack Fogelson
DRE: #01993607
NMLS: 1876402

Ask about our Video Tours during
our Covid-19 down-time. Stay Safe.

Great News: We are now a federally licensed mortgage broker, and a Quicken Partner. Buy a practice with home equity, lets talk about reverse mortgages; or that first home, after the purchase of a practice. www.betterask-jack.com and www.jackfogelson.com

Featured Practice **Beverly Hills - \$3,000,000**

This is your dream practice, Make over \$1M a year. Eaglesoft, Schick, Trios, CBCT, Microscope, Trios. Seller will teach you his special marketing secrets. This office has great view and hosts most specialties in-house.

West Covina: 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow.

Orange County: Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. Price reduced.

Mission Hills: 40+ year practice with low rent 3 ops in this well designed homey office Collects approx. \$300k. Digital, room for CBCT.

Valley Village: Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

Marina Del Rey1: Spacious office 5, treatment rooms in Marina Del Rey. This is a well established office, Doctor is retiring and looking for quick sale. Office uses Eaglesoft and has stupendous views from large ops.

Calabassas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

West Hollywood: 3 treatment rooms, \$1.2M in collections, lots of foot traffic at RETAIL CENTER. Located on Sunset Blvd, street exposure with great signage. This upscale office is digital and is associate run.

Encino: 5 treatment rooms, Eaglesoft, Dexis Sensors, Intraoral Cameras, Intra-Oral Scanner, Cerec, Caries Detection. This office has a stupendous view, with plenty of room. Double entry ops, Private treatment room, private office. Plenty of clerical space. Retiring dentist. Great Collections.

Westchester: 3ops collections Tracking over \$200K on busy street,digital sensors and Open Dental. Great views

Glendale: 3 Ops over \$400K in collections on 4 days a week, 4 days of hygiene, digital on a main street in Glendale. This will go fast Sold Sold Sold

Alhambra: 3 equiped room, street signage, Ready to go with great visibility.

Beverly Hills: 2 ops equipped and built, room for 4 great views. Retiring dentist

North Hollywood: 2300 sq ft building for sale on 5300 sqft lot 9 ops room for more. Great parking with practice.

Westlake Village: Real estate included. Perfect size 2300 sqft office with six well equipped treatment rooms. Fully digital CBCT(3D), Cerec, and many more high tech items, well respected, well rounded Dentist in this Georgios office. Over \$1.1M in collections. Adec and Midmark equipment.

Porter Ranch: Over 3000 sq ft of perfect office, you cant build this office for what you will pay. Over \$900K in collections. Adec equipment in a mixture of private and double entry treatment rooms. CadCam, digital, CBCT and more. Don't Snooze on this one.

Calabassas: 4 Treatment rooms in a newly renovated office, 3 equipped., Street exposure, tons of free parking. Close to food and much more. Open Dental, Dexis, Pano, NO L.A. city TAX. Electric hand piece, dual monitors and more.

Glendora: Turnkey office in retail center 6 ops; room for more. 2 restrooms, private office/Consult room. Just bring your patients and go.

Coming Soon!

Van Nuys: Dental office with real estate

Azusa: In shopping center

Canyon Country: In shopping center

Sellers: Please be aware that I am respectful of your privacy. The listings only have minimal information designed to keep the office sale secret. I consider the practice one of your most valuable assets, and for most sellers a key component to their ability to retire.

Buyers: If you are looking to purchase a practice, please see www.jackfogelson.com. If I don't have the right office for you, I offer Buyer services. If you sign a Buyer Services agreement with us, I help you locate an office to your liking and negotiate for you, not the seller. I also have customized marketing for DSO's or Multi-Practice Buyers. Call us and let's discuss this.

Cell: 818-522-9123 • 888-224-7879 • 818-245-3810 • Fax: 818-476-5345
www.betterask-jack.com • www.jackfogelson.com • Email: jackf@jackfogelson.com

DRE:01993607 NMLS: 1876402

Buy it! Sell it! Trade it!!!

Tired of Overpaying Taxes? The U.S. tax code is 67,204 pages long and over 1,638 different tax forms. According to US Govt Accounting Office, tax payers overpay \$1 billion per year due to missed tax opportunities. Learn how to lower your effective tax rate using a Certified Tax Coach and a Dental CPA. Visit mydentistcpa.com. 949-485-2011.

Start A Dental Assistant School-Turnkey partnership program. Passive \$100,000 revenue stream. We provide all curriculums and all the work! Guaranteed state school license. Request a prospectus mcpdental.com. Call Julian direct 405-306-8531 or Dr. Shah, DDS 858-201-0044

BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM :)
CALL DR ISMAIL 562-968-4061. I COME TO YOU.
www.socal-rootcanal.com

MULTI-SPECIALTY PRACTICE FOR SALE-PALM SPRINGS AREA - 6 Ops, 5 Equipped, Digital, CT. GR \$1.2M+. HSPPT- Kerri McCullough-949-300-0312 #CA604

PALM DESERT 7 ops, 30+ Yrs. Gdwill. 50+ new patients/mo, Collected \$1,413,290 2019. Greg Beamer 909-542-4891

Orange County: Next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec . Ground floor retail. (DRE01993607) at (818)522-9123

Shared space/rent opportunity in Newport Center Medical building. Ideal for any spec/or GP. 1-6 ops avail 1-6days/wk. Beautiful office, fantastic setting. New Dig.x-ray/Comp see photos at michaelbarnesdds.com. More info @ 698-2693 or mbarnes@mbarnes.occoxmail.com

LICENSED DENTIST SEEKING HYGIENE ONLY position. team player great chairside gentle thorough Aman32dmd@gmail.com 7144708231 Dr.Singh

6105 Riverside 3 ops, Denti-cal Practice, Rent 1500, Gr \$400K plus low overhead. Seller willing to work back Estb many years FP \$350k Call Tom Fitterer PPS 714 345 9659

OXNARD: 60 yr old practice for sale 7 chair office OMAC center. Owner will stay as long as desired. grossing near \$400,000.00 3 days a week No advertiseing just turned 88 yrs old time to retire. suite 247 call dr wasden anytime 8053587689

Legal Tip: Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

6,000+ DENTISTS REPRESENTED The Law Offices of Wood & Delgado are "extremely fair with a high degree of integrity." www.DentalAttorneys.com 800.499.1474

I trust Chester Jeng



"Attorney Jeng previously was a licensed practicing Dentist and thus with his dual degree in law has a wealth of knowledge to represent both buyer and seller in the purchase/sale of any dental practice. He is very professional, responsive, and thorough with the work he does to protect his clients. I am very pleased with his services and would highly recommend him to anyone needing legal counsel on any Dental transactions and matters." Dr. Dan T.

Services:
• Incorporation
• Buy/Sell Agreements
• Lease Reviews
• Space Sharing Agreements

Member:
CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.
Cell: 909.450.7158 714.858.0536 Toll Free: 844.313.9900
www.Jenglaw.com • Chester@Jenglaw.com
750 W. La Habra Blvd., La Habra, Ca 90631
1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

6106 Santa Clarita FANTASTIC LOCATION 70,000 autos pass intersection daily. Intersection services 7 cities in Antelope Valley. Prior practice grossed near 2 million here. Bargain at \$ 250k Call Tom Fitterer PPS 714-345-9659

Adult oral sedation certification course, 3-day weekend, attend and get certified, can be a career changing course, www.dentaloralsedation.com (805) 676-1063

Dr and assistant stools worn? Call us today for new upholstery! Superior Upholstery 888-548-7282 www.superiorupholstery.com

South of Downtown LA - PPO Practice - no HMO. 3 yr average collections \$558K. R/E available. Asking \$395K Contact info@wppps.com

PALM DESERT DENTAL PRACTICE FOR SALE: Absentee owner. Revenues exceed \$1mill with no promotion. Big upside. Call Broker – Lou Bermudez (818) 999-9595.

PPE Sale! Gowns \$3.99 now available at www.USDENTALMALL.com. Call 562.404.3500

PRACTICE FOR SALE / RESEDA GP w/ 5 eq ops; Grossed \$1.3M in 2019. NET \$501K California Practice Sales, Inc. Phone: 714-639-2775

EXPLORE YOUR OPTIONS!

IT STARTS WITH A CONVERSATION

In today's uncertain environment, talk to us about your future. As small business owners ourselves, we can share our experience. We've developed collaborative partners, resources, and business connections in every corner of the dental industry and feature a robust web presence and a nationwide footprint to help you sell your practice.

CURRENT FEATURED LISTINGS:

NORTH COUNTY (SD)

Rev \$582K. Est. in 1980. Rich history. Full lab inside practice and 1000ft of currently unused space

MISSION BAY (SD)

Rev \$805K. Centralized location. Three generations of patients have called this practice home.

TORREY HIGHLANDS (SD)

Rev \$2.1M. Excellent location with integrated office technologies.

CLAIREMONT/MISSION BAY (SD)

Rev \$1.2M. High performing practice. Welcoming office environment and meticulously maintained equipment

SANTA BARBARA

Rev \$316K. Well established practice. 47 years of good will.

ORANGE COUNTY COASTAL

Rev \$388K. Highly desired Southern California beach city. Great opportunity to grow.

ORANGE COUNTY COASTAL

Rev \$807K. Periodontal practice in highly desired Orange County coastal area. Room to grow. Easy freeway access.

SANTA MONICA (LA)

Great starter opportunity or bring your existing patients. Lots of street traffic on corner 2 story retail center.

VIEW PARK-WINDSOR HILLS (LA)

Rev \$483K. Great neighborhood. Serving the local community for over 25 years.

SOUTH ORANGE COUNTY

Rev \$150K. Modern and welcoming Orthodontic practice is perfectly located in a growing master planned community

PALM DESERT/INDIAN WELLS

Start your own practice in the desert. Doctor is willing to stay on if the buyer would like to continue having him.

SAN FERNANDO VALLEY (LA)

Looking for a Partner for one of the leading Snoring and Sleep Apnea Dental specialty office in the US

SELLING A PRACTICE?

Have Questions:

How do I prepare to sell my practice?

What's my practice value post interruption?

Are there buyers in the marketplace right now?

We may not have all the answers, but we can offer the opportunity to have a **confidential conversation** about some of the topics weighing heavily on your mind.

BUYING A PRACTICE?

Complete a complimentary, and confidential listing at www.ddsmatch.com.

Testimonials:

"Jason Owens' honesty, availability and attention to detail. His advice and guidance proved to be correct throughout the process.

- Daniel J. Crowley, D.D.S.

"Thank you! Your extensive professional knowledge, patient personality and nurturing hands guided us down the path to completion. You got me maximum value for my practice."

- Gwen Kelly, D.D.S.



Sean Sullivan

ssullivan@ddsmatch.com
Cal DRE #02084505



Jason Owens

jowens@ddsmatch.com
Cal DRE #02037346



Contact us at: **855-546-0044**

Visit our website for all our current listings

www.ddsmatch.com

Calabasas: 5 treatment rooms, 2200 sqftn, one day of ortho great production and elegant (DRE01993607) (818)522-9123

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

DENTAL BUILDING/practice CARSON CALIFORNIA, 8 ops, fully equipped, pedestal sign, parking. Building layout is great for two offices. Desire sale of building although will consider equity share for new graduate. \$1,450,000 Contact Ray at 310 782 5025

Los Angeles Practice For Sale | \$190,000 | 6-operatory GP in prominent building on Wilshire Blvd. Contact info@integritypracticesales.com (855) 337-4337

VALENCIA G. P. & CONDO - (6) op comput. G.P. & an 1,860 sq ft Condo. Dentrux & Dexis. Digital X-rays. Gross Collect. (\$800 K+/yr.) on a 3 day week. Owner moving. D&M Practice Sales 818.591.1401

DON'T SIGN THAT LEASE! First, speak with a skilled dental attorney regarding the in and outs of your potential new lease. FREE consultation. (310) 776-5384. www.PacificHealthLaw.com

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied." James H.I. Bicher Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

DENTAL PRACTICE in FRESNO. New Listing! Beautiful practice in retail center. ~50% PPO/cash. High capitation checks. 2019 Grossed ~ \$345K. 8 ops. ~2,540 sq.ft. Call Loc Pham, BRE #0187578. (714)714-7944. <https://LCFpracticesales.com>

American Manufactured Vacuums and Compressor "ZERO INTEREST FINANCING AVAILABLE", oac/terms apply. Prices Start at \$1795 for vacuum systems and \$3695 for oil less air compressors. Manufactured in Corona, CA. (800) 423 - 5657 or WWW.DHPDENTAL.COM

3-day Board-approved course in oral sedation, Fri-Sat-Sun no miss office days, get certified now, affordable and practical www.dentaloralsedation.com (805) 676-1063

Asepsis or plush, smooth or stitched-upholstery options for all! Vinyl and ultra leather options available. Superior Upholstery 888-548-7282 www.superiorupholstery.com

WEST LOS ANGELES / VIEW PARK - 5 ops freestanding building, \$475k Collections. www.ddsmatch.com 855-546-0044

PALM DESERT DENTAL PRACTICE FOR SALE: Absentee owner. Revenues exceed \$1mill with no promotion. Big upside. Call Broker – Lou Bermudez (818) 999-9595

GP/Ortho Wanted - for Orange County offices with ongoing cases in straight wire. I'm retiring and will supply you, at no cost, with supplies and instruments--ras2654@yahoo.com 7607107482

Two Endodontic Practices For Sale | \$755,000 combined | Both well-established in Garden Grove and Irvine. Contact info@integritypracticesales.com (855) 337-4337

"I've known Lee Maddox for many years. I have used his legal services for purchasing/selling dental practices; lease negotiations. His extensive dental training and knowledge coupled with his sharp legal mind make him the perfect and obvious choice for all my legal needs." Dr. Cunningham. www.maddoxhealthcarelaw.com

Need a Dental CPA? We are a California CPA working focused on dentists. Visit us at mydentistcpa.com. 949-485-2011.

North SD County - FFS/PPO/GP. 6 Ops, 1600 sq. ft. suite, 2019 Revenues \$2M - 46% Profit! Asking \$1.7M. Contact info@wpppps.com

This 3-day full arch implant course has it all, hands-on training on pig jaws, cadavers, conversion prosthesis, www.DentalInstituteCalifornia.com (805) 676-1063

Monterey Park general practice collects over \$500,000/yr with a net income over \$200,000. 3+ days of hygiene per week. 4 equipped ops. Asking \$250,000. Kurt Skarin 805-777-7707

Joining a Dental Partnership? Consult with an experienced dental attorney to discuss and avoid potential legal issues. FREE consultation. (310) 776-5384. www.PacificHealthLaw.com

bakersfield, oficina de dentista solicita dentista para trabajar FULL TIME en bonita oficina de 9 sillas, con posibilidades de compra, dentista en retiro. Anual revenue 2019 600K. Interesados escribir a luismico1@hotmail.com

Dream, plan, achieve. Reach your practice ownership goals with HomeStreet Bank. Contact Howard Boles: 949.379.5704. Member FDIC. Equal Housing Lender.

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

Legal Tip: Sellers: Can you advertise in the phonebook with your non-competition agreement? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



Ken Rubin & Company, Dental CPA's
Ken Rubin Practice Sales
619.299.6161

www.kenrubincpa.com
www.krpracticesales.com



**Hop on Board
for Real Savings!!**



ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120

www.transdental.com
RWO@transdental.com



**ALL
COUNTY
CONSTRUCTION**
Dental Office Design

DESIGN/BUILD

T.I's • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

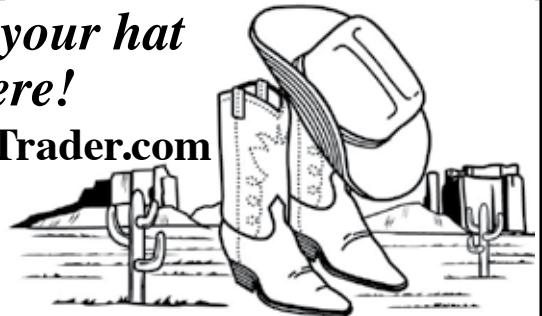
562-989-3350

Free Estimates

888-302-6111

Lic. #669244

**Hang your hat
here!**
DentalTrader.com



**CHECK OUT OUR WEB
PAGES FOR REAL
BARGAINS!!**

DentalTrader.com

GB GREG BEAMER
DENTAL BROKER



The Name You Know
The Reputation You Trust

(909) 542-4891 phone
(866) 890-1033 fax
DRE License # 01149524
info@gregbeamer.com
www.gregbeamer.com

Lee Skarin and Associates
Kurt Skarin, J.D., Ph.D.

530 W. Stafford Road
Westlake Village, CA 91361

805-777-7707

805-777-0051 fax

818-437-2235 cell

www.LeeSkarinandAssociates.com



CADRE: 00863149



Healthcare Financing & Consulting

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



CALL HOWARD BOLES

949.379.5704
howard.boles@homestreet.com



[HomeStreet] Bank®



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA
www.dmppractice.com

CA Broker Lic. #01172430



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708
info@lecpa1.com

Success Through Diligence

THE #1 DENTAL LAW FIRM IN THE NATION



- Protecting Dentists Since 1984
- 7,000+ Dentists Represented
- Specializing in ALL business needs of a dentist.

800-499-1474 www.DentalAttorneys.com



SPACE AVAILABLE
Call 877-888-4237

Rope in your
profits
HERE!



HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com
www.henryscheinppt.com



Professional Practice Sales

Main Office - Southern California
360 E. 1st St. #318, Tustin, Calif. 92780
Cell: 714-345-9659 Office: 714-832-0230

PRACTICES WANTED

Founders

Sale & Appraisal of
Professional Practices
Since 1966

“SMILE BROKER” *after all gross estimates HEREIN “GOD WILLING”*

NEW (A) TORRANCE PCH DSO OR HUSBAND/WIFE SHOWPIECE--ESTB 1984-10,000 charts market PALOS VERDES. Over 70 to 100,000 autos pass this Free Standing Dental Building per day at entrance to Palos Verdes. High Identity Dental Building next to large Retail Complex. Estb 1984, 10,000 charts., HMO \$5000/mo with two specialty days, profits thereof will pay RENT AND PRACTICE LOAN. Goal to grow to \$2.5 million, Net one million. Includes 6 beautiful ops, digital pan, marble floors,exquisite cabinetry in 2000 sq ft. Sing your way to work every Monday morning. One talented GP or Husband Wife Team. Wife need not be a Dentist or visa versa. Sell whatever you have to make offer on this practice of a lifetime. and locate to one of the nearby Beach Cities. Call Tom Fitterer 714-345-9659 No money down possible payoff Practice Loan and all school debt in five years, possibly 3 years and net one million there after- SELL WHATEVER YOU HAVE FOR THIS OPPORTUNITY.

- (C) GP INNOVATOR Gr 1.7 Net over million FP 1.5 Nothing fancy low tech dentistry,low OH
- (D) SAN DIEGO GROUP, LEGAL DSO 4 OFFICES GROSSING 3.7MILLION
- (E) TEMECULA SHOPPING Center HI VISABILITY 5OPS GR 40 TO 50 k-Mo ABSENTEE - Owner/operator will triple.
- (3) UPLAND ESTB 38 Yrs 3 ops Gr \$330k. 2000 active patients. 3 days Hygiene.
- (6) PALM SPRINGS AREA Gr \$1,700,000 incl specialist's rm to grow 2 mill plus 8 ops Best Buy.
- (9) UNION PRACTICE INLAND EMPIRE Gross \$550K 2.5 dys by choice Net \$350 approx 5 Opslow OH
- (10) OC ORANGE Starter Estb 1970 Seller PT Near Chapman/Tustin St Gr 400 Merge or Grow
- (12) LAGUNA NIGUEL GR 414K, HI VISABILITY LO-RENT 2 DAYS PT MORE DR HRS NEEDED
- (15) LAGUNAWOODS THIS LOCATION will be famous, newly renovated New tenants will be very popular and new customers must pass this HI IDENTITY DENTAL OFFICE Within 3 years will gross 1.5 million & NET \$500,000
- (18) LA HABRA HUGE SHOPPING CNTER, well maintain PT Seller will stay. 6 ops
- (20) BEAUMONT/ BANNING Senior Gr \$ 250K one op, Rent \$960 Take home \$200K
- (21) RETIREMENT, BEAUMONT AREA 8000 NEW HOMES TO BE BUILT 5 MIN FR RETIRING DDS estb 1988 having 4500 reg patients many active. 1550 sq ft 3 ops rent 1650, Ave Gross \$365K. Buyer will triple 3 yrs.
- (23) PASADENA Estb 20 years, Busy large market Shopping Center near major Medical Center 4 ops, 1500 sq ft grossing near one million. Refers Specialty work, Is your lease up nearby, merge. Call Tom Fitterer
- (24) NOTICE--ADD a new profit center to your practice, add a SLEEP APNEA GURU DDS affiliate. Call Tom Fitterer

THINKING OF RETIREMENT CALL --TOM FITTERER-- PPS CAN ADVISE HOW BEST TO PREPARE--

GREAT TIME TO THINK ABOUT CHANGE. NOT DOING TYPE OF DENTISTRY YOU LIKE TO DO--LOOK TO TOM FITTERER & PPS to plan your future.

CULVER CITY ESTB 1950, SELLER 1972, Gr 2019 853K, referred 148 cases incl 55 Endo; 28 perio; 60 OS & Implants five star DDS Merger candidate, Loyal Patients FP \$785k

PALM DESERT Estb 13 yrs store front on (111) low overhead Gr 300k FP \$235k Mostly Hispanic, Phillippino Seller.

REDLANDS near city Hall Rent 1400. Location ready to go no patients 3 ops plumbed 2 equipped FP 50k

SANTA CLARITA Location 70,000 auto pass daily 11 ops FP\$250k. Will net \$ 500k in 3 YEARS.

PALM DESERT Hi identity on 111 Estb 2007 Terrific one girl staff mostly Hispanic low overhead one staff can handle Rent 1600. Gross near \$300,000, Semi Retire on 2 or 3 days 4ops 2 Equip

PPS HAS SOUTH BAY OPPORTUNITY FOR TALENTED GP TO NET \$50,000/mo.

THOUSAND OAKS CLASSIC PRACTICE ESTB 42 YEARS One Partner willing to work back 3 to 5 years Grossing one million Refers out a lot to Specialists. 5 ops Owners own 25% of Buillding housing 4 Dentists incl Ortho Great for Specialist or GP.

HISPANIC AREA. CALL TOM FITTERER NOW. HEMET - APT and Dental Building ESTB 50 YRS Absentee Seller. This is a neglected opp Beautiful 5 op Dental office Open Part time Will do \$500K first year. 1 mill in three years like one prior owner. Pay Mortgage that never increases, instead of rent that does every year. Part time seller will transition, with new upgraded Cerec that does one day crowns in seconds. \$250K Buys practice, Small down buys building. Historic location for over 50 years. live in apt if you like and work during week. live on beach on weekends . No stress area.

PPS logo: A square containing the stylized letters 'PPS'.

Let's Plan Together

53 YEARS

Celebrating 53 Years Helping Dentists!

Professional Practice Sales

Please visit website for updates: www.ppsdental.com

SELLERS-FREE APPRAISAL: tom@ppsdental.com • www.ppsdental.com • Cell: 714-345-9659

Esthetic Professionals Distribution Center provides equipment, software, and consumables for all of you digital dental needs. We USE the equipment and materials we sell. We also guarantee the lowest price in the industry. 818-654-7069

6107 PASADENA ESTB 20 YRS MAJOR MARKET SHOPPING CENTER GROSSING NEAR \$1 MILLION NEAR MAJOR MEDICAL CENTER. 4 OPS 2500 SQ FT. MODERN OFFICE PATIENTS PAY THEIR BILLS. SELLER REFERS Specialty work Selling Price 85% of Gross. Call PPS Tom Fitterer 714-345-9659

Got anything you want to sell? Doesn't need to be a dental item...you can advertise a car or boat, place a singles ad or any other "personal need" free in The Dental Trader. Offer limited to dentists and staff only. Just follow the instructions at <https://www.thedentaltrader.com/place-a-reader-ad/>.

Beautiful Office Mission Viejo Leasehold & Equipment Sale-4 Ops, Digital Pano-Retail Strip Shopping Ctr. Surrounding tenants are chiropractor, pet hospital & barber shop. Call / Text 909-618-3256

E. COUNTY, SAN DIEGO GP FOR SALE - 3 Ops, 2 Equipped, Convenient, Room to Grow! GR \$293K. HSPPT- Russell Okihara-619-694-7077 #CA1236

PRACTICE FOR SALE/ LAGUNA NIGUEL GP with 10 years of goodwill in a strip mall corner location. California Practice Sales, Inc. Phone: 714-639-2775

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care." Mark Davidson Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

PERFORATION IN CANAL? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

West San Fernando Valley General Practice for sale. \$550,000.00 gross per year. 4 ops and 40 years of goodwill. 818-312-2156.

Learn from a prosthodontist and published author step by step full arch prosthesis surgical/prosthetic tips and guidelines, www.DentalInstituteCalifornia.com (805) 676-1063

Ortho Assistant Needed! Position is for Saturday's in our Oceanside office. Text 2088001239 for more details

DENTIST WANTED - Multi-specialty Cerritos office. GP wanted 2-3x week. Great office, great pay. socalteeth@gmail.com

DA/RDA needed. 2 yrs minimum experience. Familiar with Digital xrays. Call 9099891758

SELLING your practice? Make sure you understand potential legal issues before listing your practice. FREE consultation. (310) 776-5384. www.PacificHealthLaw.com

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

Dental Practice for Sale in a desirable area of San Pedro with patients. Great opportunity for a dentist interested in South bay/San Pedro area. Price negotiable. Reasonable Rent. Please call (310) 435-7952 or email: khashkhodi@yahoo.com

COPYRIGHT 2020 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

**Want your
Dental Trader
to follow you?**

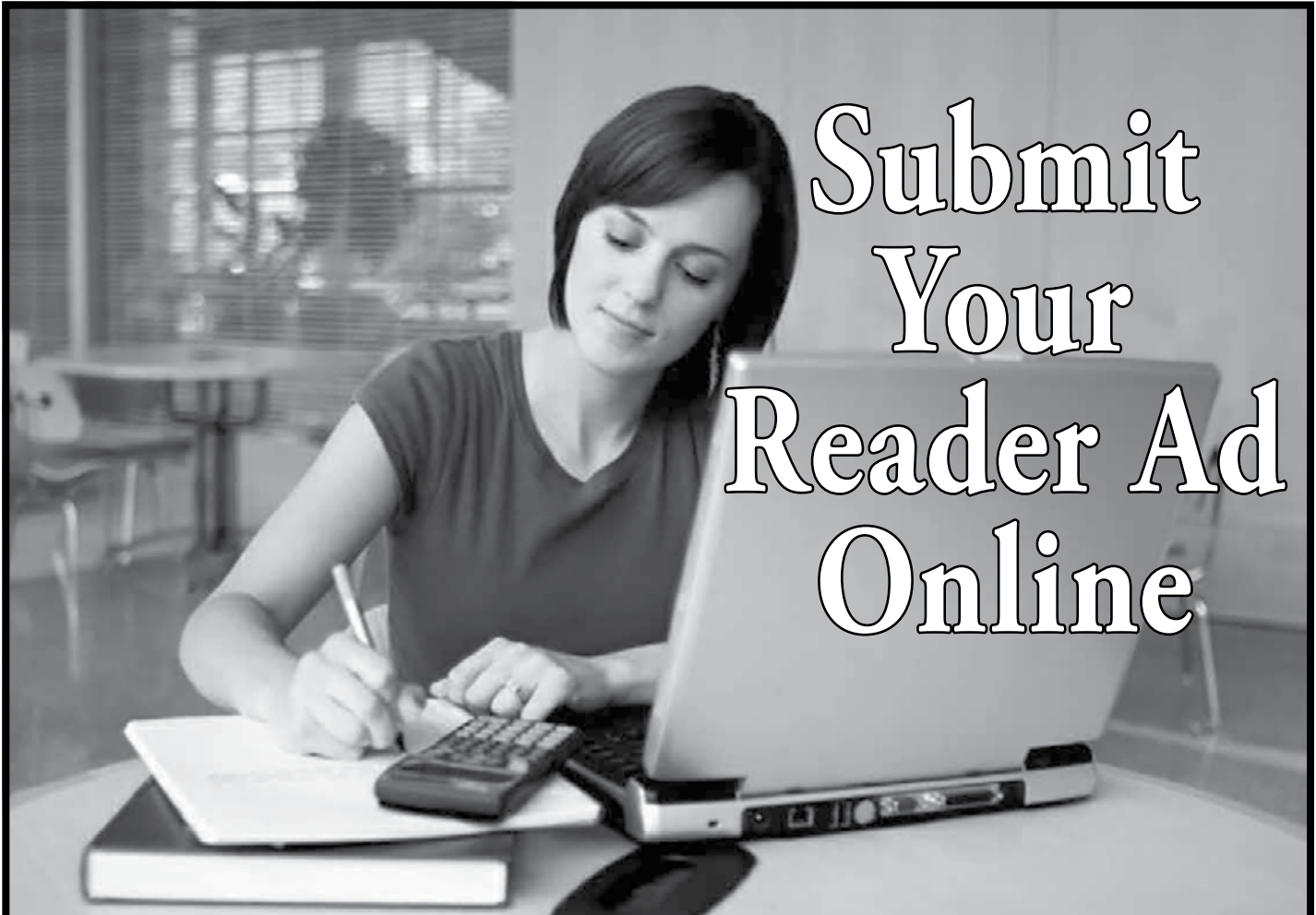


Just use our Change of Address form at:

www.dentaltrader.com

and provide the address you want it mailed to. Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.



**Submit
Your
Reader Ad
Online**

***Reach every dentist
in California!***

See FAQs page at dentaltrader.com for instructions

Now 39,020 doctors statewide

Your ads post instantly to Ad Board!

dentaltrader.com

WEST SAN FERNANDO VALLEY PROST/IMPLANT PRACTICE



Pictures are Representative

- High-end boutique practice. (3) OP computerized Prost/Implant practice located in a prestigious medical/dental building on a main thoroughfare
- Practice does all on 4's, cosmetics, partial and full mouth reconstruction, smile makeovers, crown and bridge and dentures
- Fee for service. Annual gross collections between \$1M and \$1.5M
- Digital X-rays, Morita CBCT, Eagle Soft software and chartless.
- Seller requests potential buyers to submit CV for consideration



CA Representative for The National Association
of Practice Brokers (NAPB)

Call Today



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

**Trust your Practice Purchase or Sale to
The Personalized Service Dental Broker®**

818.591.1401 or
866.425.1877
(Outside So. CA)

www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430

***REVITALIZE YOUR TIRED DENTAL CHAIR AND STOOL
UPHOLSTERY TODAY***



**KITS STARTING
AT \$605**

***Superior*
UPHOLSTERY**



The Spirit Millennium material used in our asepsis upholstery kits and stools contains UV stable pigment, agents to protect against bacterial/ fungal micro-organisms and is easily disinfected with diluted bleach (1:10).

Give your chair the makeover it needs!

Call us today at

888-548-7282 or check us out online

www.superiorupholstery.com

Order online 24/7

We ship nationwide!