

THE Dental Trader

VOL. 17 NO. 8 • August '20
So. Calif. Edition

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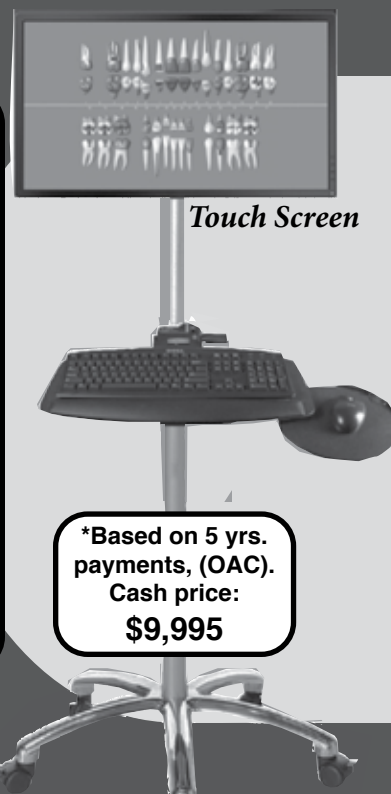
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Have you reviewed your lease and contracts?
Are you ready to reopen after the
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Dr. Jordan Tucker D.D.S.



Patrick J. Wood
Attorney at Law



Jason P. Wood
Attorney at Law

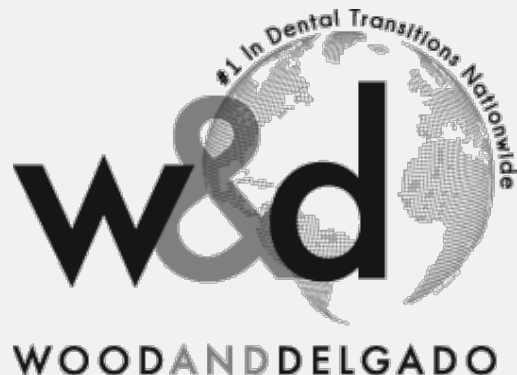


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Orthodontist seeking 2 sublease office in IE Will use own front/back staff Must have digital pano Inhouseortho@gmail.com

Business for Sale: Dental lab materials manufacturer & reseller. Absentee ownership. Long established. (909)261-2694

RDA/DA needed, must work sat. PT/FT laguna hills & garden grove offices. elitedentallaguna@gmail.com

GP needed at Elite Dental Group, laguna hills. Please send email: Elitedentallaguna@gmail.com

Gardena 500sf 4 Sale: 2 open bays, Belmont equip/instr, digital xray & chart, low \$ rent: ultrabiz88+sale@gmail.com

Dental Front & Back Office for Irvine GP and Pedo office. Immediate Hire/Sign-On Bonus. Email resume to wtsay@yahoo.com.

Associate Wanted. Irvine GP office with opportunity to buy-in. Mandarin preferred. Email resume to: wtsay@yahoo.com.

Ortho Boyd Sideunits for Sale. All 4 for \$3100. White tops, royal blue bottoms. docfrerichs@yahoo.com 619 298-1775

Sterident 300 Dry Heat Sterilizer For Sale. Used only twice. \$700. Schein price for new 1,149. docfrerichs@yahoo.com.

Ambu Spur II Adult Single Use Resuscitator. New in unopened plastic bag. \$15. docfrerichs@yahoo.com. or 619 298-1775.

Ortho Chairs For Sale. 4 SDS Biscayne 1750s. Like new condition royal blue. All 4 for \$6999. S.D. docfrerichs@yahoo.com

Ortho Office Contents For Sale. Retiring doc selling chairs, sideunits, supplies. docfrerichs@yahoo.com or 619 298-1775

CPR/BLS + CEUs (American Red Cross approved) (626)345-0005 ext 2, orchid@ADMInstitute.com

Zeiss Opmi Pico Microscope for \$10,124.22 New is >\$20k. Great condition. Used only 2 years. craignaka808@yahoo.com

Dentist, Part time or full time, experienced, private offices in La Habra and Chino, \$600/day+bonus, mesmaeli@yahoo.com

Associate Dentist Needed in Orange County. Generous Compensation. Please send resume to: dentistsearch@gmail.com

East LA dental office tenant improvements & equipments for sale. In busy shopping center. \$39,000. Call (310)923-2736

Endodontist needed - FFS/PPO office in Rancho Cuc. w/ Zeiss Scope, I-CAT CBCT, Bien Air Endo motors bh91701@gmail.com

Dentist and dental assistant wanted for general dentistry in city of Fontana. Contact Emmy at (909)927-3662

Endodontic office equipments and supplies, x-rays, and sensor. For quick sale, retiring, 818-326-5083, buendodds@aol.com

RIALTO dental for sale 300k small office low rent income over 300k no HMO no broker doctor retire call , text 7148603233



Gary Pascua D.D.S. Sales Agent
CA BRE License #01874248



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Paul Maimone Broker/Owner
CA Broker #01172430

KERN COUNTY

BAKERSFIELD #29 - (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. Did the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **REDUCED**.

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BELL - Smaller, but "MIGHTY PROFITABLE!" (4) Op computerized G.P., located in a strip center on a main thoroughfare, with exposure/visibility/signage & parking. Digital x-rays, plumbed for nitrous, 6-10 year old equipment, new floors & recently painted. Cash/PPO/HMO/Denti-Cal pt. base. CAP Check \$3,500/mos. (36) years of Goodwill. 2019 Gross Collect. \$311K+ with an amazing Gross Net of \$173K+. Very Low Overhead (< 45%)! Seller retiring but will assist with a transition. **NEW**

CANYON COUNTRY - (5) op G.P. (4) ops eqtd. Shopping Ctr Location on a major thoroughfare w exposure, visibility & signage. Averaging (33) new pts/mos. Dentrux, Digital x-rays & Pano, Trios Scanner, & Chartless. Newer eqt. Cash/PPO/HMO. Averaging \$452K/yr. in Collections. Selling to concentrate on main practice. **MAJOR PRICE REDUCTION!**

L.A. (BEVERLY HILLS ADJACENT) - 4 op comput. GP/OS office. Digital, Dentrux, Chartless. Cash/Ins/PPO & small amt. of HMO. (3) year Ave. Gross Collect. \$950K+. Seller works 1 to 1.5 days/wk. Associates work 3 to 4 days/wk. Located in a smaller professional bldg. on the first floor with exposure/visibility/signage/parking. Seller giving up private practice. **NEW**

LANCASTER #5 - "Steady Eddy!" Annual Gross Collections between \$538K & \$566K for last (5) years, with an Average Annual Est. True Net Income of \$214K. (3) op comput. G.P. in a two story prof. bldg. w easy fwy. access. (4) days of Hygiene. Cash/Ins/PPO pts. (32+) years of Goodwill. Refers out all Endo, Perio, Implant Placement & Ortho, & diff. O.S. & does no advertising. Primed for growth. Seller is retiring and has "Value Priced" the practice to Sell! Will assist with a transition. **NEW**

PACOMA - (9) op comput. G.P. 5 ops eqt'd/4 add. plumbed. Located on a main thoroughfare, in a strip ctr. with exposure, visibility, signage and walk-ins. Cash/PPO/Denti-Cal. Gross Collect \$500K+/yr on (2.5) days/wk. Digital x-rays. Presently doing no advertising and not open Sats. Can produce much more with a new energetic owner. Seller retiring. **PENDING**

SHERMAN OAKS TURNKEY OFFICE - (3) op comput. G.P. office. Fully equipped & furnished. Office located in a Prof. Bldg. Includes small patient base. Patients included but not guaranteed. **NEW**

SHERMAN OAKS #6 - (3) op comput. G.P. in a strip ctr, on a major thoroughfare, with exposure/visibility & signage. Collects \$150K/yr p.t. Digital x-rays and Dentrux software. Cash & PPO no HMO and No Denti-Cal. **NEW**

VALENCIA G.P. AND CONDO - (6) op comput. G.P. & an 1,860 sq ft Condo. Located on the 2nd floor of a well-known prof. bldg. w easy fwy. access. Fee for Service patient base. (24) years of Goodwill. Dentrux & Dexis. Digital X-rays & newer eqt. Average Gross Collect. (\$820 K+/yr.) on a 3 day week. Refers out Diff. Endo, all Ortho, Some O.S., and all Implant Placement. Excellent growth potential with more hours, advertising, & keeping specialty work in house. Owner moving out of the area but will assist w a smooth transition. **NEW**

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- Pre-Sale Planning

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

VENTURA COUNTY

CAMARILLO - (4) op comput G.P./ (3) ops eqt'd. Located in a Prof. Bldg. Cash/Ins/PPO. No HMO & No Denti-Cal. No Nights & No Weekends. (34+) years of Goodwill. Annual Gross Collections ~ \$350K+ on (3-4) days/week. Digital X-Rays. Reasonable Lease. Seller retiring but will assist with the transition. **SOLD**

SIMI VALLEY - (4) op G.P. w newer Adtec eqt, server, computers, compressor, hand pieces, etc. In a prof. bldg. on a main thoroughfare. Lots of free parking. 2019 Gross Collect \$750K+. Digital x-rays w (2) sensors. 16 years of Good Will. Selling due to health, and to be closer to family. Seller will assist with an orderly transition. **SOLD**

VENTURA HMO - (6) op comput. G.P. with Pano, Ceph, Laser & soft-dent s/w. Cash/PPO/HMO pts. Mos. Cap ck. approx. \$4.5K. 2019 Gross Collect. \$600K+ p.t. Does no adv. Refers most specialty work. Growth potential.

VENTURA #2 - (4) op comput G.P. in a strip ctr on a main thoroughfare. Some exposure & signage. (35) yrs of Goodwill. Cash/PPO Pts. No HMO & No Denti-Cal. No nights & No weekends. 2019 Gross Collect of \$615K+ on (3.5) days/wk. Favorable Lease. (4) days of Hygiene/wk. Seller does no adv. other than website & social media. Most specialty work referred. Seller retiring. Will assist with transition.

VENTURA #3 - (4) op G.P. in a Prof. Bldg. Cash/Ins/PPO pts. Average Collections of \$673K/yr. Dentrux, Dexis, Digital Pano, Milling Machine & Impression Scanner. Seller can work back part time if Buyer wishes. **NEW**

WESTLAKE VILLAGE - (4) op comput. G.P. in a Prof. Bldg. with easy Fwy. access. (20+) years of Goodwill. Average Gross Collections of \$359K+/yr. part time. Cash/PPO pts. Dentrux & XDR. Referring out all Endo, Ortho, Perio Surgery, Diff. O.S. and Implant Placement. Doing very limited marketing. Excellent growth potential with more hours, advertising, and keeping specialty work in house. **MAJOR PRICE REDUCTION!**

UPCOMING PRACTICES FOR SALE

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Lancaster, CA Gen. Practice For Sale by retiring owner 1/2021. bomlvr2@yahoo.com or dentalpracticeforsalecalifornia.com

Front Desk position available for someone with a great personality. Spanish must. Pomona 91767. wanwanliou@yahoo.com

Ped/GP PT needed Pomona 91767 most ins paid/collect. Great personality, OCS 2+ exp preferred. wanwanliou@yahoo.com

Office Manager with experience needed for a high-end Irvine practice. jobs@cunningdental.com

Front Desk position available for someone with a great personality. jobs@cunningdental.com

IV Sedation Dentist for all aspects of general dentistry wanted. jobs@cunningdental.com

We are closing our second office and have 4 working chairs, a planmecca pano, and xray unit for sale. call tony 7603244450

SANTA ANA GP- Retiring Seller|5 ops|2,100sq.ft|Maria Lic#01275112|657-246-9770|dentalpractices4sale@gmail.com

Implants placed in your office by an Implant Master(no minimum) sinus lift, extractions, graft. Text Dr. B (310)871-5719

DA/RDA needed. 2 yrs minimum experience. Familiar with Digital xrays. Call 9099891758

Dental Assistant Wanted-Call (714)527-1801

GENORAY PAPAYA PLUS 3D CBCT/DENTAL CONE BEAM CT 2+ YEARS \$36000.00 text 6266957448

ROWLAND HEIGHTS PRACTICE FOR SALE 800SQ 2 OPS \$70000.00 PLS EMAIL wcthmco@hotmail.com

Associate Dentist needed city of Orange Denticall/Ins./HMO/Cash possible to buy office aheidari@hotmail.com

Great location in busy Maywood CA:3 room office available, ready to suit your needs, please call 310-779-9694 thank you!

Salvin SplitSheet Implant Pack surgical packs #1090 - 6 individual kits -\$55 each \$300 for all 6 San Diego 858-485-6781


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West San Fernando Valley General Practice for sale. \$550,000.00 gross per year. 4 ops and 40 years of goodwill. 818-312-2156.

RDH needed in Hollywood/Koreatown, 1-2 days a week, \$400 day. Email losangelesdds323@gmail.com or call 310-909-4581.

Palm Springs Leashold & Equipment for sale. 4 ops.Great Location.Low Rent.Priced to sell quick.Please text 760-832-1331

Perio-Implant Specialist. Coming to your office with all equipment. PPO,FFS. 818-588-0440. Dr. Raffie



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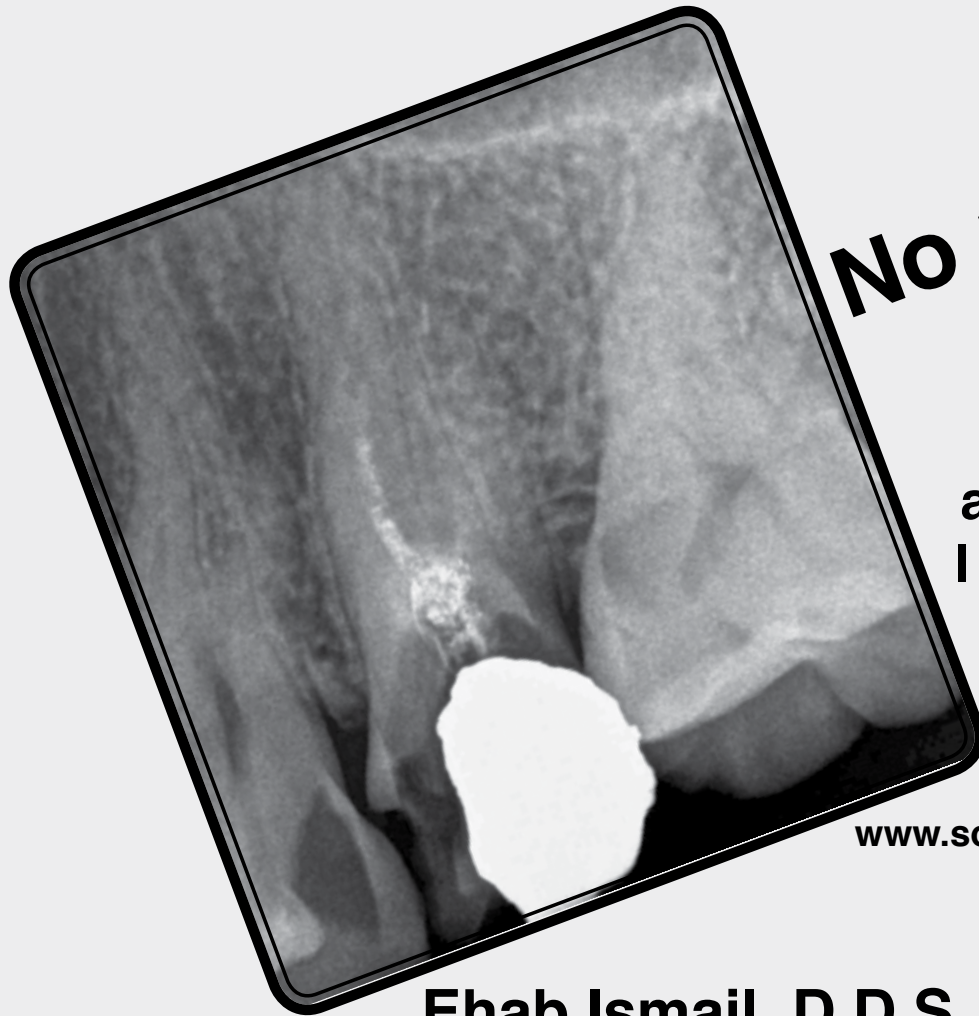
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Westlake Village Dental Office 4 sale. 4 ops 3 equipped, fully furnished, ready to see patients. Asking Price - 15K 818726834

DENTAL ASSISTANT NORWALK, AT LEAST 2 YEARS EXP WITH FRONT AND BACK, F/P TIME, SPANISH TEXT RESUME TO 626 559 6660

GP DENTIST HACIENDA HEIGHTS 3 YEARS EXP, P/T, SPEAK CHINESE, WILLING TO BUY PRACTICE VERY SOON, TEXT 626 559 6660

Alcohol Wipes available for sale. LA office bought too many. Yourbizprep@gmail.com

4 Maple Laminate Pelton & Crane 24" cabinets w/SS sinks & upper wall storage. \$395ea. ysonic88@gmail.com, 619-458-1558.

HACIENDA HEIGHTS 3 OPS/5 PLUMED, 1200SF, GROSS 250K FOR 3 DAYS/WEEK, 90% PATIENT SPEAK CHINESE. TEXT 626-559-6660

PERFORATION IN CANAL? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

Mid-Wilshire office for Sale. Modern w/ Views, 5 ops. Rent \$3,700, Dig Pano and sen, Gross 700k, 2.5 doctor days, 1 day of hygiene. Email Smilepride123@gmail.com

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~ Goretta Li, DDS

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Los Angeles County

Beverly Hills – Just Renovated
 ▪ BH Triangle. Premier building
 ▪ 3 Eq. Ops.
 ▪ Gross ~\$473K on 2-3 days/wk

Cerritos – 2019 Gross ~ \$240K
 ▪ Premier Shopping Center
 ▪ Reasonable Rent. 3 ops.
 ▪ Seller stays for family reasons.
 ▪ Accepts most insurances
 ▪ Capital Check ~ \$5,000/month

Glendale – Gross ~\$484K.
 ▪ Seller Retiring. GP with Ortho.
 ▪ Mostly Cash/PPO.
 ▪ Commercial complex. 4 Ops.

Hawallan Gardens
 ▪ Shopping Ct. Reasonable Rent.
 ▪ 10 years of goodwill.
 ▪ 1,200 sq.ft. 4 ops. + 1 plumbed.

Inglewood ~ Gross ~ \$1.05 M
 ▪ Excellent Location! Shopping Plz.
 ▪ Accepts all insurances, mostly PPO
 ▪ Many in house specialists.
 ▪ High capitation checks.
 ▪ ~1,450 sq.ft. + 4 ops. + 1 plumbed

Lawndale – Equip. & Leasehold
 ▪ 5 Belmont Chairs, ~2,240 sqft
 ▪ Strip Mall.
 ▪ Reasonable Rent

Long Beach – Boutique Practice
 ▪ Premier Shopping Center
 ▪ 3 equipped Ops. + 1 plumbed

Los Angeles – Mostly PPO/FFS
 ▪ 2019 Grossed ~ \$450 - \$500K
 ▪ Many patients with Hispanic origin
 ▪ Strip mall close to MacArthur Park

Northridge – Great Location!
 ▪ Starter Practice. Strip Mall
 ▪ 4 equipped ops.
 ▪ Digital Office

San Diego County, CA

Lakeside – Doctor retires
 ▪ Shopping center
 ▪ Grossed ~ \$254K on 3 days/wk
 ▪ ~ 50% FFS/PPO & ~50% HMO/Cap.
 ▪ Capitation check ~ \$4,300/month

National City – Gross ~ \$193K
 ▪ Doctor retiring
 ▪ Starter Practice.
 ▪ Shopping center. 4 equip. ops.
 ▪ ~65% HMO/Cap & ~35% FFS/PPO

Solana Beach – Leasehold & Equip.
 ▪ Shopping plaza. 3 eq. ops.
 ▪ Current pt base predominantly PPO

Orange County

Anaheim – Mostly PPO/FFS
 ▪ Close to Freeway 5 & Disneyland
 ▪ Collects ~ \$190K
 ▪ ~1,100 sq.ft., 3 equipped ops.

Cypress – Equipment & Leasehold
 ▪ Commercial plaza. ~1,900 sqft
 ▪ 6 Eq. Ops + 2 add'l plumbed.

Garden Grove – Busy Street!
 ▪ Street Front Location! 3 eq. ops.
 ▪ Close by retail shopping ct.

Laguna Hills – Shopping Center!
 ▪ Starter Office on busy street.
 ▪ 4 Equipped Ops, ~1,500 sq.ft.

Irvine – Starter Practice
 ▪ Exclusively Ortho/Pedo Practice
 ▪ Large Shopping Center. 8 Ops.

Santa Ana – Gross ~ \$500K
 ▪ PPO/FFS & Cash Only. 7 Eq. Ops
 ▪ Large Shopping Plaza, ~2,000 sq.ft.

Riverside County

La Quinta – Gross ~ \$1.5 Million
 ▪ Retired Doctor. Good recall system
 ▪ ~60% Insurance & 40% FFS
 ▪ Beautiful & High Tech Office

Riverside –
 ▪ Collects ~ \$440K. Strip mall.
 ▪ 9 ops. + 2 ortho chairs
 ▪ 100+ ortho patients

Riverside –
 ▪ Seller retires.
 ▪ ~3,000 sq.ft., 8 Ops.
 ▪ Large Shopping plaza

Moreno Valley – Motivated Seller!
 ▪ Collects ~\$894K. Family Dentistry
 ▪ Shopping plaza. By park & school.
 ▪ 25+ years of goodwill. 16 Ops.

Palm Springs –
Practice & Real Estate
 ▪ Gross ~\$1.1M. ~2,500 sq.ft.
 ▪ GP & Implant Placement
 ▪ Freestanding Bldg w/parking
 ▪ High monthly capitation check

San Bernardino County, CA

Rialto – Gross ~ \$650K.
 ▪ Seller retires
 ▪ Associate run office. Loyal staffs
 ▪ Shopping plaza. Affordable Rent
 ▪ ~1,000 sq.ft. 3 equipped ops.

Upcoming Practices

Huntington Beach – Starter Practice in Shopping Center
 Sherman Oaks – Leasehold
 Fremont – Gross ~\$500K

Northern California

Daly City – Gross ~\$365K.
 ▪ Doctor retires. PPO/Cash
 ▪ 25+ yrs goodwill
 ▪ ~1,200 sq.ft. 3 Eq. Ops.
 ▪ Commercial Area.
 ▪ ~10-20 new pts/month

Fairfield – Seller Retiring
 ▪ Good visibility. Busy location.
 ▪ Gross ~\$205K. No marketing
 ▪ Opens 4 days/wk. No Weekend

Fremont – Gross ~\$660K
 ▪ ~95% PPO, 5% CASH
 ▪ Opens 4 days/wk. 5 Eq. Ops.
 ▪ Refers out complex procedures

Pacifica – Gross ~\$318K
 ▪ All PPO/CASH
 ▪ Shopping plaza.
 ▪ Family oriented. High-quality dentistry.
 ▪ ~1,200 sq.ft., 2 ops + 2 plumbed

Sacramento: Real Estate Included
 ▪ Large Shopping Center
 ▪ Gross ~ \$1.2- 1.4 Million
 ▪ General dentistry w/implants
 ▪ 6 equipped ops + 6 plumbed
 ▪ New equipment

San Francisco –
 ▪ Gross ~ \$1.5 – 1.7 Million
 ▪ PPO/FFS. High Profit Margin
 ▪ Residential/Commercial Area
 ▪ 3 Ops. Very Reasonable Rent
 ▪ GP dentistry with specialists

San Jose –
 ▪ Gross ~\$255K on 2.5 days/wk
 ▪ Lots of outside referrals.
 ▪ 3 equipped ops. + 1 plumbed
 ▪ Close to shopping plazas in East SJ.

San Jose –
 ▪ Starter practice + Bonus pts.
 ▪ Shopping plaza in East SJ
 ▪ 3 eq. ops. + 1 plumbed. ~1,200sq.ft.

Vallejo – Gross ~ \$400K
 ▪ ~10% Cash & 90% PPO
 ▪ ~1,250 sq.ft., 3 equipped ops.
 ▪ Low Rent. Front street location

Ventura County

Oxnard – Low Rent!
 ▪ Shopping Center. 3 eq. ops.
 ▪ No Marketing. Room for growth
 ▪ Gross ~\$168K.

Dental Practice Wanted

Pediatric Dental Practices
 Practices with Real Estates
 Practices in Long Beach, CA
 High Production, PPO/Cash Practice
 Starter Practices at Good Location

Call Loc Pham, Broker (714) 550-7494 for More Information!

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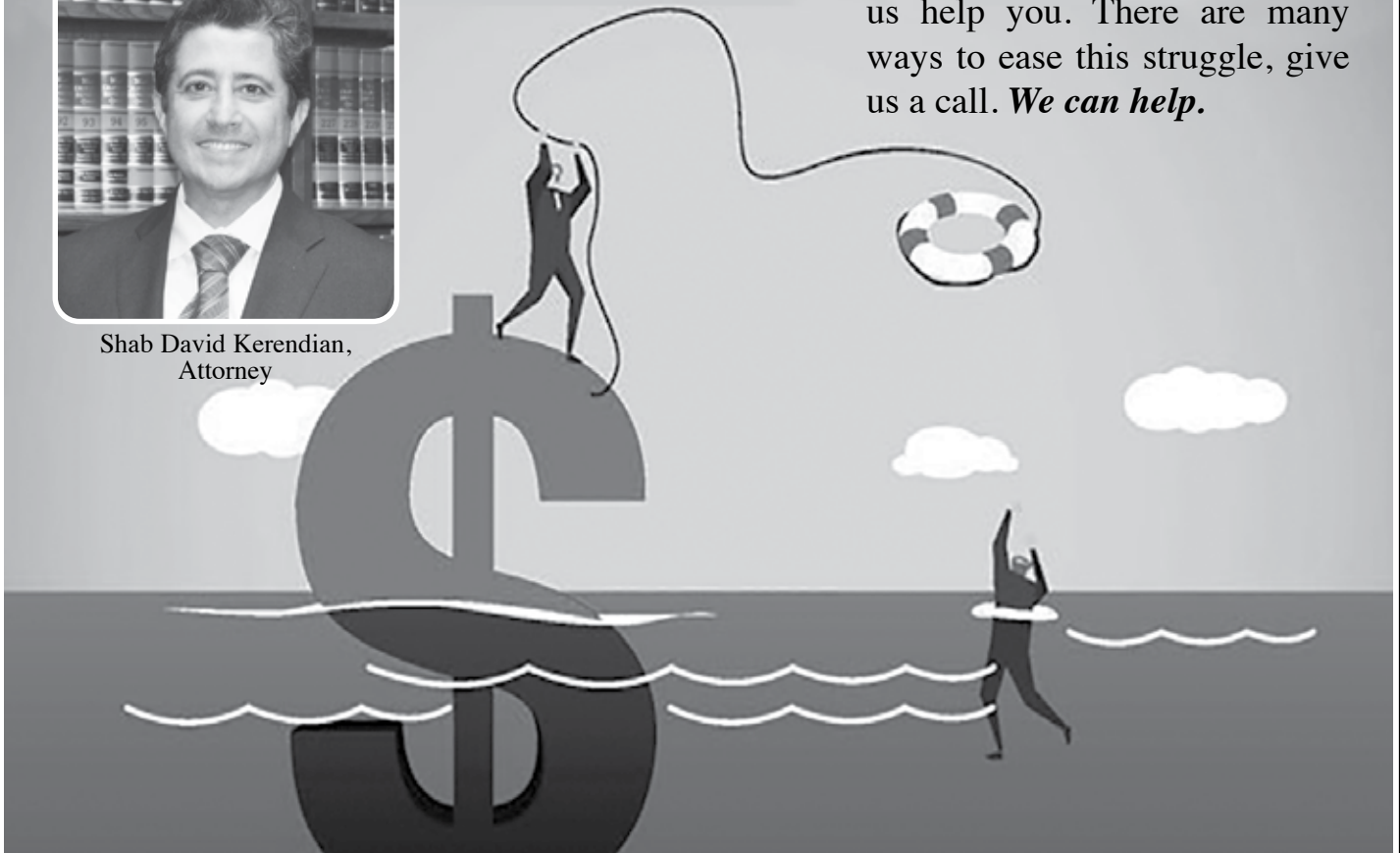
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Let us Help



Shab David Kerendian,
Attorney

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BAKERSFIELD: Over 50 years of Goodwill. Private/PPO ONLY. No Promotion. Very steady Income over \$800k on part-time schedule. Bldg Also for Sale. Very loyal patients. Seller transition available. Excellent fit for group/absentee owner. Long-term staff in-place. Better management = Big \$\$\$!

IRVINE: If you want Irvine we have two opportunities for you ! Super Busy Shopping Plaza. 2nd Floor Courtyard Location. 4 Op Office like New. Over 10 yrs Goodwill. PPO/Cash Only. Seller Works P.T. Schedule. Newly remodeled --- very clean; modern. OR, retiree with long-established private practice revenue over \$500k on part-time schedule and long-term patients.

SANTA BARBARA: Tired of not finding the right opportunity in SB? Retiree willing to assist in transition. 30+ yrs Goodwill. Private Practice. Most Specialty Treatment Referred Out. Very Busy Hygiene Program. No promotion/advertising. Excellent fit for 1st time buyer or merger opportunity. Long-term staffers to walk you thru management. Easy transfer and fit!

PALM DESERT: Stable Revenues Over \$1mill. Associates in-place. Modern multi-op facility. Low rent. PPO/cash only. Busy office. Seller retiring but will assist in transition. No advertising. Long-term staffers. This practice only needs better Management for higher revenues and lowering expense.

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BUENA PARK: Retiree. 25+ yrs Goodwill. Visible Shopping Center Location. Seller Conservative/No Advertising. Low Rent, and Seller Transition Available.

DOWNEY: Low Cost Exposure Location. Ideal Start-up. Low Overhead.

HAWTHORNE: Turnkey office w/ outstanding location, sign and free-standing building. 4 Ops Modern.

LAKEWOOD: Super Visible Shopping Plaza Location. Seller Retiring. 20+ yrs Goodwill. 50% HMO revenues. Annual Revenues around \$400k. No Miss Opportunity.

LAKEWOOD: Retiree with 20+ yrs Goodwill. No advertising, no specialty treatment, uber conservative, private only practice. PT sched. Excellent starter or merger opportunity. Seller transition available. Long-term staffers. Looking for right buyer.

MOORPARK: Shopping Center. Boutique Practice. Seller Relocating. Low Overhead. Low Sale Price.

NEWPORT BEACH: Ideal for First-time Purchaser. Low Overhead & Rent. Modern Facility. Priced Right.

PANORAMA CITY: Super Busy Location. Long-term Low Cost Lease. Street Exposure. Practice Revenues will Explode with Proper Management.

RIALTO: Seller Relocating. 10+ yrs Goodwill. Income \$25k/mo on P.T. Schedule.

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Prime Dental Practices for Sale

Location	Summary Info
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Encinitas	5 ops. Highly coveted North County coastal location. Busy medical campus location with plenty of parking. Strong, loyal patient base and well trained skillful staff.
Rancho Penasquitos	4 ops. 29 years of goodwill. highly visible shopping center location. Office remodeled in 2016 and has digital x-ray and cerec.
Kearny Mesa	5 ops. 29 years of goodwill. Centrally located in the heart of San Diego. Practice has excellent signage on one of San Diego's busiest streets. Long standing, large, loyal patient base.
Carlsbad	10 ops. Well established office with 30 plus years of goodwill being sold with a standalone building. Highly visible, highly accessible fwy close location.
Fallbrook	4 ops. Spacious office space with most specialty procedures being referred out including all ortho. Recently remodeled with new paint and flooring. Seller owns real estate and offers future purchase options.
Rancho Santa Fe	4 ops. Located in a busy shopping center in one of the country's most prestigious neighborhoods. Low Insurance (patients not ins. driven). New office build out with very current design (brand new in 2017).
San Diego	4 ops. Great location in a busy San Diego shopping center. No Ortho being done so Invisalign can be added. Well trained high performing staff. Long term loyal patient base.
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Sacramento Practice for Sale



Quality practice, mostly higher end ppo and cash. No welfare or hmo. 20 plus years of goodwill, three days a week of relaxed schedule with ample vacation time doc produces \$375K per year. Doc does the hygiene, refers out molar endo, thirds, implant placement, ortho. Someone young and ambitious could turn this into \$500K in short order. Good lease.



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When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Beverly Hills, Brentwood, Encino, Moorpark, Newhall, Panorama City, Santa Barbara, Santa Clarita, Tustin, Valencia, Van Nuys, Westlake Village and Woodland Hills.

WESTLAKE VILLAGE GENERAL PRACTICE FOR SALE: Low overhead, high net profit practice! This office has collected over \$830,000 a year for each of the last four years and has had a net income of over \$475,000 every year. Currently producing at pre-COVID rate. Seller works four days per week and has three days of hygiene per week. The practice averages 10-15 new patients per month with no Denti-Cal and no capitation. Well equipped five operator office has CBCT, laser, digital x-rays and fully computerized. Located in a popular professional building with a very good lease. Asking \$750,000.

LOS ANGELES COUNTY ENDO PRACTICE FOR SALE: Forty-one years of goodwill. Seller completed 613 endodontic treatments on four days per week last year with seven weeks off for vacations. The practice has collected between \$1,063,000 and \$1,112,000 each of the last four years. Located in a prominent professional building with many general dentists, this practice receives 5 or more referrals per year from over 48 dentists. Three equipped operatories with potential for two more. The office is computerized with PBS Endo software, digital x-rays, and CBCT. Asking \$600,000.

WESTLAKE VILLAGE GENERAL PRACTICE FOR SALE: Quality oriented, fee for service practice collects \$680,000+ per year with a net income of \$250,000+ on four days per week with five days of hygiene per week. Seller refers all endo, all oral surgery, all perio surgery and all ortho. The office is located in a popular one-story professional building with five equipped operatories, Dentrix software, digital x-rays and a panoramic x-ray. Over 40% of the practice production is from hygiene, exams and x-rays. Asking \$560,000. - **PENDING**

TUSTIN GENERAL PRACTICE FOR SALE: Well established practice consistently collects \$572,000-597,000 over the past four years with an average net income of \$245,000+/year. Currently producing at above pre-COVID rate. Seller works 4 days per week with 4 days of hygiene per week. Over 37% of the practice production is from hygiene, exams and x-rays suggesting a solid recall program and conservative practice. Seller refers all endo, all oral surgery, all perio surgery and all ortho. No advertising, no evenings and no weekends. Lots of upside for a buyer that does some specialty work and some marketing. Three equipped operatories with SoftDent software. Asking \$520,000.

MONTEREY PARK GENERAL PRACTICE FOR SALE: Growing practice has steadily increased collections over the past several years. Collected \$517,000 in 2019 with a net income of \$207,000. Seller works three days per week and has three plus days of hygiene per week. 34% of the production is from hygiene, exams and x-rays. Four equipped operatories plus one additional that is plumbed but not equipped. The office is computerized with Dentrix software, digital x-rays, panoramic x-ray and dental laser. Asking \$250,000.

WEST LOS ANGELES PERIODONTAL PRACTICE FOR SALE: Located in a highly desirable area of West Los Angeles in an office with incredible views to downtown from one side and Catalina on the other and with relatively low rent on top of it all. Practice consistently collects over \$1 million per year roughly equal production from implants and perio surgery. Seller works four days per week and there are four days of hygiene per week. Four equipped operatories. Seller is retiring. Asking \$600,000.

LONG BEACH STARTER PRACTICE FOR SALE: Established in 1980, this practice has a solid, stable patient base. 56%, yes 56% of the practice production is from hygiene, exams and x-rays. Seller refers out all endo, all perio, all oral surgery and all ortho. The practice collections were \$245,000 last year with a net income of \$122,600 or 50%. The practice does no advertising and does not accept Denti-Cal or HMO. There are three full days of hygiene coverage at eight patients per day. There are three equipped operatories. Asking \$110,000.

MOORPARK GENERAL PRACTICE FOR SALE: Thirty-three years of goodwill in the same retail location. This practice has a ton of potential! Seller works three and a half days per week with two and a half days a week of hygiene coverage. Collections are consistently at \$400,000 per year with an equally consistent net income of \$150,000 per year with the seller referring out all molar endo, all implant placement, almost all oral surgery, all perio surgery and all ortho. 42% of the production is from hygiene and exams. The practice does no advertising even though located in a retail shopping center. The office has 3 equipped operatories with EZ Dental software and digital x-rays. Tremendous opportunity. Asking \$285,000. - **PENDING**

ENCINO GENERAL PRACTICE FOR SALE: Exceptional opportunity to acquire a full fee for service practice. This practice has been established in Encino for over 60 years and with the current owner in the current location for over 35 years. The practice is not in-network for any PPO or HMO plans. The seller refers all endo, all oral surgery, all perio and all ortho. Seller works 3 days per week with one day of hygiene per week and still collects \$430,000 per year. Asking \$250,000. - **PENDING**

ENCINO GENERAL PRACTICE FOR SALE: An outstanding 48 years of goodwill with the same dentist in the same location! The practice collects \$370,000 per year on three days per week with two days of hygiene per week. Seller refers all endo, all perio, all oral surgery and all ortho. No advertising, no capitation, and no Denti-Cal. The office is spacious with four equipped operatories, Dentrix software and digital x-rays. There is one year remaining on the current lease. This is an ideal practice to merge with a nearby practice and either move both practices to this location or abandon this location when the lease is up and move to the buyer's existing office. Asking \$250,000.

VAN NUYS GENERAL PRACTICE FOR SALE: Great opportunity for a satellite location or a starter practice. The office collects \$300,000 plus on two days per week with one day of hygiene per week. Seller does no marketing or promotion and does not work evenings or weekends. The office has four equipped operatories with digital x-rays, panoramic x-ray machine and SoftDent software. Seller is relocating out of the area. Asking price is just \$75,000. - **PENDING**



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You don't know how many calls I get from dentists with practices collecting \$100,000-400,000 per year with zero or very little profit that want to sell. If they had sold two years earlier when they had more income it might have been possible, but not now with minimal profit. Historically, every dental practice could be sold. It was just a matter of price. Today, that is no longer true. In the past, young dentists had to purchase a practice to have a patient base to build upon. Now, with significantly greater student loan debt and the development of corporate practices, they can get a good paying job without the expense or risk associated with buying a practice. As a consequence, the practices that are less saleable today are those that would net a buyer less than what they can make as a "drill, fill, get your check and go home" dentist working in a corporate practice. With the smaller income practices, the primary option would be to merge with a nearby practitioner. However, in those cases, the nearby practitioner already has an existing facility and has no need for a second location with the associated second overhead. The net effect is that the selling practice is being sold as records only with no value assigned to the location or the equipment unless, in the rare case, that the location and equipment is superior to the buyer's existing location. The end result is pennies on the dollar compared to the past.

If your practice **nets** over \$100,000 per year, this does not apply to you. If your practice is trending downward due to lack of interest, decreased need for income or simply getting tired, consider selling now versus later as once the practice declines below a certain profit point, it may become effectively worthless.

For all of your practice sale questions, call Kurt Skarin at Lee Skarin and Associates.



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- Arash Attarian, MBA

Dear Arash, thank you for the trust you and Dr. Manavi placed in my hands and congratulations on the new start. My practice is nothing without the work entrusted to me by clients like you. I never forget this point. I look forward to your continued success.

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PRACTICE FOR SALE/ ROWLAND HEIGHTS GP w/ 3 eq ops & 1 plmbd not eq; Grossed approx. \$806K; NET \$314K California Practice Sales, Inc. Phone: 714-639-2775

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"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

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- **Central Coast | \$548,000 | 4 ops** | Located in a gorgeous medical office off Hwy 1! Call Darren at (805) 878-0633!
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Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

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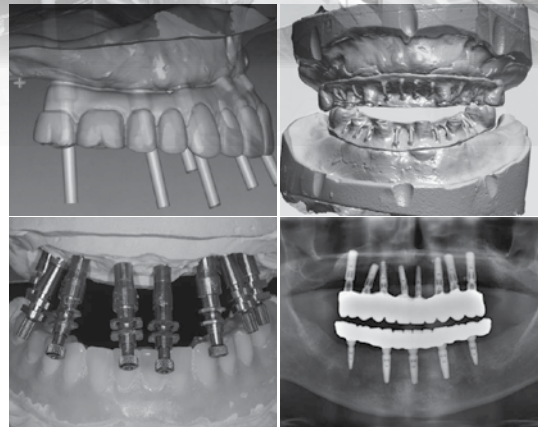
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Periklis Proussaefs DDS, MS

Dr. Proussaefs is a prosthodontist and Associate Professor at Loma Linda University. He is the founder of the California Institute of Dental Education. He has published over 55 peer-reviewed articles related to implant and prosthetic dentistry. Dr. Proussaefs has been editorial board member in several scientific journals with high impact factor. His seminars have an evidence-based approach enriched with his 20+ years of experience in advanced implant dentistry.

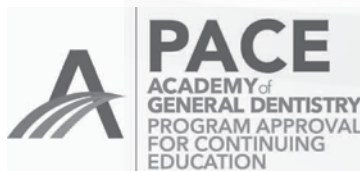


Dr. Angelo Cardarelli

Dr. Cardarelli has been specialized in Oral surgery at the Sapienza University of Rome. He has been an Adjunct Professor at the San Raffaele University of Milan. He maintains a private practice in Milan limited to implant dentistry. He has been lecturing internationally on topics related to complete arch implant reconstruction.

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Restorative Practice

Seller retiring

Prestigious location

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Asking \$450,000

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Highly Successful Reopening!

Restorative practice

Beautiful contemporary suite
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Seller retiring

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FFS/PPO/GP

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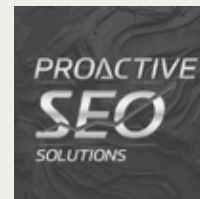
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LA QUINTA - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Projecting approximately \$1.5M for 2019. Buyer's net of \$344K.** Please contact your CPS Broker for more details. **Property ID #5130.**

SANTA MARIA – General practice with over 73 years of goodwill and has been an icon in the community serving generation of patients. Located in a single story free standing building on a heavy traffic flow street. Seller is currently working 5 days/wk with 10 days/wk of hygiene. Sees an average of 80-100 new patients/mo. PPO & Cash only. Has great advertising. The practice consists of 11 equipped operatories in a 3,720 sq ft unit. It's computerized with Car-estream software and digital x-ray. **Grossed \$2.5M in 2019. Buyer's net of \$636K.** Please contact your CPS Broker for more details. **Property ID #5325.**

TAHACHAPI - General practice with Real Estate. This well-established practice with over 63 years of goodwill is located in a single free standing building. The office consists of 7 equipped operatories with Eagle Soft software and Digital X-ray. The Seller works 4 days/wk with 8 days/wk of hygiene. Sees approximately 20-25 new patients/mo. PPO and Cash Only. Mostly patient referral. **Grossed \$1M in 2019. Buyer's net of \$397K.** It's a landmark in the community. Great practice. Seller is retiring. Please contact your CPS Broker for more details. **Property ID #5324.**

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- Sees approximately 30-35 new patients per month
- PPO/Cash/Denti-cal
- Does some minimal advertising
- The practice consists of 5 equipped operatories
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- Seller will be focusing on 2nd office

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SIMI VALLEY (GP) – Great opportunity to purchase a dental practice that has over 54 years of goodwill to offer in a freestanding building with ample private parking. The freestanding building has recently been painted externally and completely remodeled inside. The practice consists of 4 equipped operatories and 1 plumbed not equipped room for expansion in an approximate 1,550 sq ft suite. Absentee owners. Associate works 3 days/wk and Perio every 8 weeks. See approximately 16-20 patients/day. Cash and PPO Only. It's computerized with Dentrix software. 100% patient referral. Mostly bread and butter general dentistry is being performed here. **Grossed \$575K in 2019. Buyer's net of \$197K.** The Sellers will be your landlord. Please contact your CPS Broker for more details. **Property #5294.**

TAHACHAPI - General practice with Real Estate. This well-established practice with over 63 years of goodwill is located in a single free standing building. The office consists of 7 equipped operatories with Eagle Soft software and Digital X-ray. The Seller works 4 days/wk with 8 days/wk of hygiene. Sees approximately 20-25 new patients/mo. PPO and Cash Only. Mostly patient referral. **Grossed \$1M in 2019. Buyer's net of \$397K.** It's a landmark in the community. Great practice. Seller is retiring. Please contact your CPS Broker for more details. **Property ID #5324.**

VENTURA - This General practice has over 40 years of goodwill to offer, and an icon in this quiet beach community with a home town feel. The building is owner-occupied, with currently six tenants in common. The Buyer has the option of getting a very favorable lease, or with approval of the partnership, the Buyer could also buy into the building. The practice consist of 4 equipped operatories. Seller is currently working 5 days/wk with 4 days/wk of hygiene. PPO and Cash Only. Sees approximately 14-18 patients/day. **Grossed approx. \$470K in 2019.** Please contact your CPS Broker for more details. **Property ID #5288.**

LOS ANGELES COUNTY LISTINGS

CERRITOS – Well established general practice with 40 years of goodwill located on the second floor of a busy shopping plaza with plenty of ample parking. Excellent visibility. This practice consists of 7 equipped operatories in an approximate 2,000 sq ft suite. Seller is currently work-ing 4 days/wk with 9 days/wk of hygiene. **Grossed approx. \$1.4M in 2019. Buyer's net of \$261K.** 100% Patient Referral. Computerized with Eaglesoft software. Seller will stay 2 days/wk. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5295.**

COVINA – With over 60 years of goodwill, this Oral Surgery office is located in a single story medical professional building with private parking. The practice consists of 4 equipped operatories in a 1,730 sq. ft. suite. Currently the office is open in the mornings 5 days a week. Sees ap-proximately 15 new patients per week. **Grossed \$476K in 2019.** Please contact your CPS Broker for more details. **Property #5327.**

CUDAHY – General practice with 30 years of goodwill is located in a single story busy shopping center. The practice consists of 4 equipped operatories in an approximate 1,200 sq. ft. office. The office is open 5.5 days/wk and sees approximately 30 new patients per month. PPO/Cash/HMO/Denti-cal. 100% Patient Referral. **Grossed \$429K in 2019. Buyer's net \$118K.** Please contact your CPS Broker for more informa-tion. **Property ID #5328.**

DUARTE – Price Reduced!! General practice established in 1964 located in a two story mixed use building on one of the busiest intersections in the city. The only dentist in the building. Absentee owner. Associate works 3 days/wk and sees approximately 15-20 patients per day. PPO and Cash only. 100% patient referral. Practice consists of 6 spacious equipped operatories in a ~3,400 sq ft suite. **Grossed approximately \$340K in 2019.** Has Dentrix software and digital x-ray. Reasonable rent for the area. Please contact your CPS Broker for more details. **Prop-erty ID #5183.**

GLENDALE – This General practice established in 2013. Seller is currently working 5 days/wk and sees approximately 35-40 new patients/mo. 100% Patient Referral. PPO/CASH/Denti-Cal. The practice consists of 3 equipped operatories and 1 plumbed not equipped. Located in a 3 story medical professional building. Computerized with Eaglesoft software and digital x-ray. **Grossed \$521K in 2019. Buyer's net of \$142K.** Located on major street with heavy traffic flow. Next to residential area and across from a hospital. Seller moving out of the country. Please contact your CPS Broker for more information. **Property ID #5305.**

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Juana Dominguez
Executive Administrator

GLENDALE – Turn-Key General Practice located on the first floor of a two story medical dental business building in downtown Glendale. Well established practice since 1983. The office is open 4.5 days/wk and sees approximately 8-10 patient per day. PPO & Cash Only. 100% patient referral. The practice consists of 3 equipped operatories and 1 plumbed not equipped in an approximate 1,400 sq. ft. office. Not digital. Grossed \$376,760 in 2019. Corner location with excellent street visibility and heavy traffic flow. Please contact your CPS Broker for more information. Property ID #5320.

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq. ft. suite. Granada Hills is a highly diverse and high-income neighborhood. Grossed approximately per the Tax Returns are \$328K for 2018, **\$392K for 2019 with a Buyer's Net of \$155,773 AFTER** the debt service of your acquisition loan and all office expenses. The first quarter of 2020 is up 15%! **The practice is exceptionally profitable because of the very low overhead of only ~52%. Isn't it time you bought your employment instead of being an associate?** The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more details. **Property ID #5276.**

LA HABRA (GP) Price Reduced!!!! – Established in 1992, this practice is located in a two story free standing building on major street with excellent street visibility. Seller owns the building. The seller currently work 4 days/wk, Associate 1 day/wk and 3 days/wk of hygiene. Sees approximately 25-30 patients/mo. The practice consists 4 equipped chairs and 2 surgery rooms. Computerized with Easy Dental software. **Grossed 974K in 2019. Buyer's Net \$259K.** Great signage. Heavy traffic flow. Next to residential area. Excellent staff. Please contact your CPS Broker for more information. **Property ID #5298.**

LAKE BALBOA – Well established practice with over 60 years of goodwill. This office is located in single story building with reasonable rent. Cash / PPO / Medi-cal. Seller sees approximately 16-18 patients per day. 100% patient referral. The practice consists of 5 equipped operatories with Eaglesoft software and digital x-ray. **Grossed \$506K in 2019.** Great staff. Please contact your CPS Broker for more details. **Property ID #5330.**

LONG BEACH – Established since 1985, the General Practice is located in a two story professional building. On a major street of the city with excellent street visibility. Next to residential area. Seller is currently working 4 days per weeks with 4 days per week of hygiene. Sees an average of 15-20 new patients per month. PPO and Cash only. It consists of 4 equipped operatories and 2 plumbed not equipped for expansion in an approximate 1,800 sq. ft. suite. Computerized with Dentrix software. Does minimal advertising. **Grossed approximately \$727K for 2019. Buyer's net of \$227K.** Great opportunity. Please contact your CPS Broker for more information. **Property ID #5302.**

LONG BEACH – This general practice is located in a one story strip shopping center with excellent sign. Great street visibility. Established in 1992. **Grossed approximately \$539K in 2019.** Buyer's net of \$248K. The practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,798 sq. ft. suite. PPO / Cash / Medi-cal. Great practice. Please contact your CPS Broker for more details. **Property ID #5323.**

LOS ANGELES – General Practice located in 32 story condominium in a private gated community with over 50 years of goodwill. The practice consist of 3 equipped operatories with 1 plumbed not equipped for expansion. PPO and Cash Only. 100% patient referral. Price for immediate sale. Please contact your CPS Broker for more details. **Property ID #5322.**

RESEDA – Established in 2005, this General Practice is located a single story building with front and rear parking. The Seller sees approximately 15-20 patients per day and approximately 30-35 new patients/mo. PPO/Cash/Denti-cal. Does some minimal advertising. The practice consists of 5 equipped operatories in an approximate 2,000 sq ft office. Has long term lease and reasonable rent. **Grossed approximately \$1.1M in 2019. Buyer's net of \$501K.** Low overhead. Great corner location on a busy boulevard. Seller will be focusing on 2nd office. Please contact your CPS Broker for more details. **Property ID #5317.**

ROWLAND HEIGHTS – Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrix software and digital x-ray. Minimal advertising. **Grossed approx. \$806K in 2019. Buyer's net of \$314K.** Please contact your CPS Broker for more details. **Property ID #5278.**

SAN GABRIEL – Established in 1978, this general practice is located in a 2 story building next to residential area school. Has great street visibility with heavy traffic flow. Seller will be the landlord. The practice consists of 11 equipped operatories in an approximate an approximate 3,020 sq. ft. office. Seller rents the lab upstairs (600 sq. ft.). It's computerized with Softdent software. Seller is currently working 2 days/wk with 4 days/wk of hygiene, GP Associate 4 days/wk, O.S. 2x/mo and Perio 2x/mo. Sees approximately 50 new patients/mo. PPO/Cash/Some Denti-cal and Some Capitation. **Grossed \$1.2M in 2018. Projecting approximately \$1.2M for 2019. Buyer's net of \$243K.** 41 years of goodwill. Please contact your CPS Broker for more details. **Property ID #5309.**

SANTA CLARITA (COMING SOON) – Beautiful General Practice located 2 story free standing building. Averaging 50 new patients per month. **Grossed \$1.4M in 2019. Buyer's net of \$325K. Property ID #5329.**

WHITTIER – (COMING SOON) General Practice with 7 equipped operatories. Grossed approximately \$2M in 2019. Property ID #5315.

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ANAHEIM – General practice established circa 1960 is located in a small shopping center on a busy major street of the city. Next to residential area. Seller is currently working 5 days/wk and sees approximately 40-45 new patients/mo. PPO / Cash / Denti-cal / Some Cap. The office consists of 4 equipped operatories with Dentrix software and digital x-ray. Has reasonable rent and long term lease. **Grossed \$1.340M in 2019. Buyer's net \$807K.** Excellent signage. Corner location. Please contact your CPS Broker for more information. **Property ID #5296.**

CORONA DEL MAR – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq ft suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Grossed approx. \$820K in 2019. Buyer's net of \$136K.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**

COSTA MESA (COMING SOON) General practice in two story medical dental building grossing \$1M.

FOUNTAIN VALLEY – This General Practice is located a busy corner strip shopping center with good street visibility. Has larger parking from and back. The practice consists of 4 equipped operatories and 1 plumbed not equipped for expansion in an approximate 1,637 sq ft suite. Has Digital X-ray and it's computerized with Eaglesoft. The retiring seller is currently working 3 days/wk and sees approximately 18 new patient/mo. PPO / Cash / Denti-cal / Some Cap. Does minimal advertising. **Grossed approx. \$238K in 2019.** Established in 2003. Has excellent staff. Please contact your CPS Broker for more information. **Property #5293.**

IRVINE – This unique general practice specializes in Workers Comp. Seller established the office in 1974 a few miles away and moved to this 2 story dental building in 2018. The practice consists of 4 equipped operatories in a 1,717 sq. ft. suite. It's computerized with Dentrix software and Digital X-ray. They see approximately 8-10 new patients per month. PPO and Cash only. **Grossed \$1.1M in 2019. Buyer's net of \$352K.** Seller is willing to stay and work part time. Great office and staff. **Property ID #5318.**

LAGUNA NIGUEL (GP) – This is a rare opportunity because we do not have many practices come available in the city of Laguna Niguel, which is committed to providing a vibrant quality of life for all residents, businesses, and visitors in a safe, beautiful, and involved community. Located conveniently off the 5 freeway, in a strip mall with a corner location, you can also find yourself less than 3 miles from the beach in this affluent community. With over 10 years of goodwill to offer; there have been many upgrades to this office to grow it far beyond its current potential. This has been a second satellite office for the Seller that has not been fully developed, the other office is over 17 miles away. The Seller only spends two days a week in this office and has chosen to focus on family at this time. A great opportunity to buy your employment and have a profitable two day a week practice. Or invest more time to realize the full potential of this rare opportunity. Please contact your CPS Broker for more details. **Property ID #5301.**

NEWPORT BEACH – Beautiful fee for service General practice is located in a corner 2 story medical dental building. Heavy traffic flow. Well established with 4 equipped operatories with window views in a 1,450 sq. ft. office. Seller is currently working 3 days/wk with 2-3 days/wk of hygiene. Sees an average of 8-10 patients/day. 100% Patient Referral. Computerized with Eaglesoft. **Grossed \$616K in 2019 with monthly revenues of \$51K.** Next to other professional building and residential area. Seller will be retiring. Please contact your CPS Broker for more details. **Property ID #5310.**

SANTA ANA – General practice with 40 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,430 sq. ft. suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. **Grossed approximately \$180K in 2019.** Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

SANTA ANA (COMING SOON) – General practice with over 26 years of goodwill located in a 3 story medical dental building. **Grossed \$509K in 2019. Property ID #5331.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

LA QUINTA - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Projecting approximately \$1.5M for 2019. Buyer's net of \$344K.** Please contact your CPS Broker for more details. **Property ID #5130.**

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SAN BERNARDINO – General practice established in circa 1950 located in a 2 story building. The practice consists of 4 equipped operatories in an approximate 1,500 sq. ft suite. Seller is currently working an average of 3 days/wk and sees approximately 8-12 patients/day. 100% patient referral. Mostly PPO Insurance, some Denti-cal and HMO. **Grossed \$324K in 2019.** Seller is retiring. Please contact your CPS Broker for more details. **Property ID #5292.**

TEMECULA – Established in 2004, this Pedito/Ortho grossed \$1.5M in 2019. Buyer's net of \$755K. It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedito patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

UPLAND – Well established beautiful office located in a two story building with ample parking. This office consists of 4 equipped operatories with window views. Computerized with Dentrix Software and Digital X-ray. Seller manages only. Associate works 4 days/wk and sees approximately 60 new patients/mo. PPO and Cash Only. No Denti-cal. Excellent advertising. **Grossed approx. \$896K in 2019. Buyer's net of \$122K.** Great staff. Established in 2013. Please contact your CPS Broker for more information. **Property ID #5237.**

SAN DIEGO LISTINGS

CORONADO (GP) – Established in 1986, this practice is located in a 2 story building next to residential area. It has great street visibility and signage. The office consists of 4 equipped operatories and it's computerized with Dentrix software. Seller sees approximately 15-20 new patient/mo. PPO and Cash only. **Grossed \$990K in 2019. Buyer's net of \$345K. Excellent practice.** Please contact your CPS Broker for more details. **Property ID #5265.**

EI CAJON (GP/Specialty) - This office is equipped with the latest 3D Sirona CBCT Digital X-ray and the practice has been digital for over 10 years. It is located in a two story free standing building. Absentee owner established the practice circa 1969. The practice is in a well-developed area with easy access to multiple freeways. **Collections over a Million for over 10 years with just 3 working days of production - plenty of room to expand the schedule and increase production.** This office consists of 5 equipped operatories and 2 plumbed not equipped in a 2,814 sq ft suite. There is also an operational in-house lab ready to be used. Computerized with Eaglesoft software. Excellent staff. Please contact your CPS Broker for more details. **Property ID #5265.**

EL CAJON – General practice with more than 30 years of goodwill is located in a 2 story medical professional building and conveniently located right off the 8 freeway. Corner location with private parking. Excellent street visibility. Seller works 3.5 days/wk with 1 day/wk of hygiene. PPO and Cash Only. Does minimal advertising. The practice consists of 4 equipped operatories and 1 plumbed not equipped. It's computerized with Dentrix Software and Digital X-ray. Cerec Machine available for purchase separately. **Grossed \$537K in 2019. Buyer's Net \$204K.** Great opportunity. Please contact your CPS Broker more details. **Property ID 5321.**

LEMON GROVE (GP) – Our rare "Fee for Service" practice has over 48 years of goodwill and its located in a two story corner building. The practice consists of 4 equipped operatories, exam room and 1 plumbed not equipped in a 1,800 sq. ft. suite. It's computerized with Eaglesoft software. The seller is currently working 3 days/wk with 3 days/wk of hygiene. **Grossed approximately \$398K in 2019.** One unique feature of this office is LANAP (Laser Assisted New Attachment Procedure) & LAPIP (Laser Assisted Periodontal Implant Procedure). Long standing in the community. Lots of capacity for growth. Excellent opportunity. Please contact your CPS Broker for more information. **Property ID #5308.**

SAN DIEGO (COMING SOON) – General practice + Specialty with 27 years of goodwill located on the first floor of a 6 story high rise building among restaurants and retail stores. **Grossed \$2.2M for 2019. Property ID #5332.**

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DENTIST WANTED - Multi-specialty Cerritos office. GP wanted 2-3x week. Great office, great pay. socalteeth@gmail.com

6090 - Orange - Absentee - Grossing \$350k established 20 years. Some HMO, Dential. Add Borrego now. Call Tom Fitterer PPS (714) 345-9659

Tustin general practice collects \$575,000/yr with a net income of \$245,000/yr. Refers all specialty work. 4 days of hygiene. 3 ops. Asking \$520,000. Kurt Skarin 805-777-7707

West Hollywood Dental office to share one or two Ops PT/FT. contact oshinaj82@gmail.com for more info and photos.

Chemiclave Sterilizer Model EC5500-\$1000 Minor cosm wear, refurbished in 2018, good cond, over \$200 of assc 9496431111

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SOUTHERN CALIFORNIA

BAKERSFIELD - Well-established practice in a medical/dental complex. 5 Ops, 4 equipped with a very warm and inviting feeling. Spacious equipped in-house dental lab area, with great potential. Practice is located on a main thoroughfare with very busy traffic flow. The condo suite is also for sale. Selling doctor works 3 days/wk and is ready to retire. Practice has great potential for growth. 2019 GR \$363K. #CA674- Kerri McCullough - 949-300-0312

COASTAL ORANGE COUNTY - Steps to the beach. 3 Ops, Digital, Microscope, CBCT, priced to sell. 2019 GR \$169K. #CA683- Dr. Rishi Salwan - 909-239-2800

COASTAL ORANGE COUNTY - This nicely appointed, 5 Op office with 22 years goodwill is next to a busy street, residential neighborhoods, and a busy mall. Practice has long-term staff and seller refers out most specialty work. 2019 GR \$456K. #CA679- Kerri McCullough - 949-300-0312

COVINA - NEW LISTING - 4 Ops, 67 years in this location, 22 with seller. Strong hygiene program booked 6 mo. in advance. Room to grow with specialties. Desirable bedroom community. #CA692- Kerri McCullough - 949-300-0312

DIAMOND BAR - Beautiful office, T.H.E. designed and built-out. 3 Ops, located in a professional office building with Pelton & Crane equipment and Digital x-rays. A must-see, call for an appointment. #CA672- Steve Caudill - 951-314-5542

EL CENTRO - Nice office in a great location with low rent! 3 Ops equipped plus 1 add'l plumbed. Practice utilizes EagleSoft with Digital X-rays. 2019 GR \$850K with a high Adj. Net. Growing patient base with 25+ years goodwill. A must-see! #CA680- Dr. Rishi Salwan - 909-239-2800

HUNTINGTON BEACH - Highly desired location on a main street, 5 Ops, Digital x-rays, and a strong hygiene program. This nicely appointed, mostly cash practice is a much sought-after area and offers excellence in dental care to a well dental-educated patient base. 2019 GR \$604K. #CA685- Kerri McCullough - 949-300-0312

HUNTINGTON BEACH - 4 Ops, located in a busy retail center with great visibility. Practice utilizes Digital x-rays and Easy Dental. 2019 GR \$466K. #CA673- Thinh Tran - 949-533-8308

INLAND EMPIRE GENERAL/ORTHO/ PEDO - NEW LISTING - Two dental offices next to each other, one GP, one Ortho/Pedo. Great opportunity to buy a beautifully appointed, fully Digital office. GP office has 8 Ops, Ortho/Pedo office has 5. Real Estate is also for sale. 2019 GR \$850K. A must-see! #CA681- Dr. Rishi Salwan - 909-239-2800

INLAND EMPIRE - NEW LISTING - Located across from a busy hospital. 4 Ops, fully Digital, state-of-the-art office. This is your chance to purchase a great practice and real estate! 2019 GR \$432K. Don't miss this practice. #CA682- Dr. Rishi Salwan - 909-239-2800

LONG BEACH - Family practice est. in 1950 and current owner is retiring after 30 years. 3 Ops, Digital x-rays, Dentrrix, and strong hygiene program. This is a well-run office in a lovely residential area with opportunity to grow as most specialty procedures are referred out. 2019 GR \$696K. #CA671- Kerri McCullough - 949-300-0312

LOS ALAMITOS - Beautiful practice with 4 Ops, and mostly associate-run. This practice is all Digital and is a cash/PPO practice in a great location. GR \$900K with \$390K Adj. Net. #CA662- Dr. Rishi Salwan - 909-239-2800

LOS ANGELES, WEST SIDE - Price Reduced! West LA practice with a 60-year history, located in a newly remodeled medical building, with outstanding views of Hollywood Hills. This 4 Op office (with one add'l to expand) is located in a very up-and-coming area with new hotels and high-end apartments being built nearby. Modern and fully Digital with Schick X-rays, Blue Cam ready to scan your preps and send them to the lab. 2019 GR \$449K. #CA640- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY - 5 Ops, open since 1965 with Dentrrix and Digital Pano. Our retiring seller will assist with a smooth transition. 2018 GR \$231K with room to grow as most specialty procedures are referred out. #CA558- Dr. Rishi Salwan - 909-239-2800

N. ORANGE COUNTY PEDO - NEW LISTING - 2 Quiet rooms and 2 chairs in Open bay with room to expand 2 more in an affluent location. This digital, paperless office has a well-trained staff and many great referral sources nearby. 2019 GR of \$557K with high profit margin and 18 years goodwill. #CA1351- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Beautiful office with 5 Ops, Digital x-rays and paperless. 2019 GR \$501K, practice is 100% Associate-run. Located in a high traffic area with great signage and low rent. This is a must-see! #CA670- Dr. Rishi Salwan - 909-239-2800

OXNARD - NEW LISTING - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

PALM SPRINGS AREA MULTI-SPECIALTY - PRICE REDUCED! 5 Ops, private office, lecture room, and lab, in a 2,500 sq. ft. suite. Practice has over 28 years goodwill and consistent collections over \$1M/year. Dentrrix, Digital x-ray, Intra-Oral Camera, CT Scan, and Gemini Dual Wave Laser. Seller works 4 days/wk. with 8-10 weeks' vacation every year. 2019 GR \$1,260,000. Priced to sell at \$775K. This is a mostly cash practice, non-referral. Great opportunity! #CA604- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Amazing opportunity, 10 Ops, 8 equipped. This high-tech practice is in a fantastic location with excellent cash flow. Office is updated utilizing Dentrrix, Digital x-rays, Pano, CT Scan, and much more. This practice will go quickly, be first to call. 2019 GR \$1.1M+ with \$490K+ Adj. Net Income. #CA664- Kerri McCullough - 949-300-0312

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SAN GABRIEL VALLEY - 4 Ops, main road location with great visibility and 65 years goodwill. This PPO practice features Digital x-rays and most specialty work referred out. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

SHERMAN OAKS - 5 Ops, 4 equipped with 44 years goodwill. Nicely appointed in high-end building. Strong hygiene program, refers out specialty work, room to grow. Legacy practice. 2019 GR \$940K. #CA688- Kerri McCullough - 949-300-0312

SIMI VALLEY - Beautiful practice established for over 45 years, 6 Ops, 5 equipped, nitrous equipped in every op. 2018 GR \$297K. Doctor refers out most specialty work. Great location and very low rent. #CA637- Dr. Rishi Salwan - 909-239-2800

SOUTH BAY LOS ANGELES - NEW LISTING - 7 Op practice on a large lot with parking. 50% Medi-Cal with CAP check of \$6K-\$7K per month plus PPO/Cash. The stand-alone building is for sale at \$700,000. The area has easy access for patients to walk from the adjoining neighborhood. #CA1050- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY PERIODONTAL - 4 Ops, 3 equipped is now available in a beautiful coastal community, open since 2008. Lg surgery suite for implants, nicely appointed, modern, and in a busy strip center location. Seller is open to helping to new owner with proper introductions to referring dentists. 2019 GR \$845K. #CA643- Kerri McCullough - 949-300-0312

SOUTHERN CA DESERT AREA - 4 Ops, 27 years goodwill. Strong hygiene program with high-end patient base with continued growth. Upstairs location with beautiful views, elevator access. Seller is open to a transition period. Great opportunity for growth as seller refers out most specialty work. #CA691- Kerri McCullough - 949-300-0312

WEST COVINA - This is a beautiful state-of-the-art practice. Mostly associate-run with only cash and PPO patients. 3 Ops, Digital and modern with 1 day of Hygiene per week. 2019 GR \$1.2M+ with \$420K Adj. Net in a great location with low rent. #CA661- Dr. Rishi Salwan - 909-239-2800

SAN DIEGO

ENCINITAS - 6 Ops in a busy retail center, remodeled 5 years ago with new equipment, Dentrux, Digital x-rays, Pano, and laser. 4 days hygiene per week. 2018 GR \$813K. #CA574- Russell Okihara - 619-694-7077

LA JOLLA FACILITY ONLY - Excellent UTC location with strong retail anchors, 7 Ops, Digital, and Dentrux. Practice does contain and currently sees patients. Priced for a quick sale! #CA663- Russell Okihara - 619-694-7077

NORTH COUNTY - NEW LISTING - Very nice practice located in professional building in a great area with 4 Ops and Digital x-rays, opened 35+ years ago. Seller has owned it for 3 years and has a primary office in LA and wants to sell. 2019 GR of \$662K. #CA1164- Steve Caudill - 951-314-5542

NORTH COUNTY - NEW LISTING - 5 Ops, 46 years goodwill, Digital, E4D. Strong hygiene office and most specialty referred out. 2019 GR of \$1.1M with excellent net income. #CA689- Thanh Tran - 949-533-8308

POWAY - Centrally located with 3 Ops, busy strip center location with room to grow practice. Digital x-rays, Panoramic Camera, Pano, and Laser. #CA659- Russell Okihara - 619-694-7077

SAN DIEGO - 7 Ops, 5 Equipped, located in a busy, large retail center. EagleSoft, PPO/Cash, 3-year average collections of \$509K. #CA687- Russell Okihara - 619-694-7077

CENTRAL CALIFORNIA

CENTRAL VALLEY PEDIATRIC SPECIALTY - Shared space with an Ortho Practice totaling 3,800 sq. ft. and 7 treatment chairs. 2019 GR \$610K as a P/T practice. #CA660- Jim Engel - 925-330-2207

FRESNO AREA - Price Reduced \$50K! GP and Prosthodontic Practice prime for a GP to purchase. 4 Ops with Digital sensors, film Pano, attractive office building and space. 2018 GR \$386K. #CA588- Jay Harter - 916-812-0500

GREATER FRESNO AREA - NEW LISTING - 4 Ops, Digital, PPO/Denti-Cal, Fast-growing area, Bldg available for purchase. #CA676- Jay Harter - 916-812-0500

GREATER FRESNO AREA - 6 Ops, Digital sensors, and Diamond Dental PM Software. 2018 GR \$638K on a 4-day work week. #CA621- Jay Harter - 916-812-0500

MERCED AREA - 4 Ops, 20 new patients per month average, 3 to 4 day hygiene per week, and hygiene schedule is booked out 6 months in advance. 2018 GR \$691K. #CA642- Jay Harter - 916-812-0500

MODESTO AREA - Established neighborhood with 62 years goodwill, 5 Ops. Practice only open 3 days per week and 2018 GR \$1M+. 1,450 sq. ft. Dental Office Condo (with upstairs bonus rooms included) can be purchased or leased with Dental Practice. #CA635- Jay Harter - 916-812-0500

MONTEREY - 4 Ops, 1,600 sq. ft., Digital, 2018 GR \$1M+ on 4 days/wk. Dr. is looking forward to retirement. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

NIPOMO, CENTRAL COAST - NEW LISTING - 5 Ops, perfect opportunity for a start-up with a small-town feel. Walk in and start seeing patients, dental software and digital x-rays are already in place. All reasonable offers will be considered. #CA1208- Kerri McCullough - 949-300-0312

SANTA MARIA - NEW LISTING - 5 Ops, digital, and 25+ years goodwill. Newly renovated, the practice sees 30 NP/mo. with a strong hygiene program. Future growth with keeping specialties in-house. Beautiful Central Coast Location. 2019 GR of \$1.1M+. #CA1218- Kerri McCullough - 949-300-0312

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STOCKTON AREA - 6 Ops, 2018 GR were \$1M+ on a 37-hour average work week. Professional Office Building (3,000+- SF) also available for purchase. #CA616- Jay Harter - 916-812-0500

NORTHERN CALIFORNIA

ALAMEDA - *NEW LISTING* - 4 Op practice housed in a beautiful Victorian home. 10 days hygiene per week and 2019 Revenue of \$1.4M+. 42 Years Goodwill. Real Estate also available if desired. #CA1287- Jim Engel - 925-330-2207

AUBURN & FOOTHILLS AREA - *PRICE REDUCED*, SELLER MOTIVATED - 6 Ops, 1 add'l plumbed, Strong Hyg Prog, Digital, 2019 GR over \$1.1M on a 3-day average Dr. work week. #CA632- Jay Harter - 916-812-0500

DOWNTOWN/MIDTOWN SACRAMENTO - *PRICE REDUCED* \$70K - 4 Ops, Digital, 58 Years Goodwill, room to grow keeping specialties in-house. GR \$607K. #CA590- Jay Harter - 916-812-0500

EAST BAY - *NEW LISTING* - Retail shopping center location with 4 Ops, 3 equipped. Updated with Digital x-rays, Pano, Lasers, and Nitrous Oxide-ready. Average 30 NP/mo. Open 4 days/wk., this is a cash and PPO office with 2019 GR of \$614K. #CA684- Dr. Rishi Salwan - 909-239-2800

EAST BAY/CONTRA COSTA COUNTY - 4 Ops, 1,350 sq. ft. 2019 GR \$659K on 4 doctor days/week. Low rent and Seller will help with transition. #CA644- Dr. Rishi Salwan - 909-239-2800

FAIRFIELD AREA - 4 Ops, 1 add'l plumbed in 1,500 sq. ft. suite, Digital x-rays, Dentrrix, paperless practice. 2018 GR \$840K on 4 days/week. #CA655- Jay Harter - 916-812-0500

FOLSOM/RESCUE/EL DORADO HILLS AREA - 5 Op Digital practice. 2019 GR were \$802K on <4 days/wk. Office Condo also available for purchase. #CA581- Jay Harter - 916-812-0500

GREATER EL DORADO HILLS - Multi-doctor practice, 3,000 sq. ft., 8 Ops, 7 equipped, Digital x-rays and Digital Pan. 2019 GR \$2M+. Sellers will work back P/T. #CA578- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - 50+ Years Goodwill, 5 Ops, 4 Equipped, Digital, CBCT, 4 Hyg days/wk. 2019 GR \$434K. #CA678- Jay Harter - 916-812-0500

GREATER SACRAMENTO - *PRICE REDUCED!* PPO Practice, 4 Ops, Digital sensors, open 33 years. Office condo available for purchase with practice. #CA561- Jay Harter - 916-812-0500

GREATER SACRAMENTO - 4 Ops in 1,100 sq. ft., Digital x-rays, and Easy Dental. Growth potential! 2018 GR were \$1M+ on a 4-day work week. #CA656- Jay Harter - 916-812-0500

LAKE TAHOE AREA ENDODONTIC - 3 Ops, 3 Digital sensors, Cone Beam in 1,100 sq. ft. Consistent GR \$525K for last 3 years on 4 days/wk. #CA602- Jay Harter - 916-812-0500

LAKE TAHOE AREA - GP practice with 5 Ops w/6th Open, views of Lake Tahoe from Ops, 2,100 sq. ft., 2019 GR \$579K on 22 avg. Dr. hours/week. #CA608- Jay Harter - 916-812-0500

MENLO PARK - *NEW LISTING* - 4 Ops, rare opportunity in a highly desirable location. 6 days Hygiene, Digital x-rays, Itero Scanner, Dentrrix, and paperless charts. Delta PPO and FFS only, seller will remain for a smooth transition. 2019 GR \$1M+. #CA686- Jim Engel - 925-330-2207

NORTHERN CALIFORNIA PEDIATRIC - 2018 GR \$3M+ on 5 Day work-week. Modern, 5,000 sq. ft., very spacious. 7 equipped Ops, 2 additional patient rooms, with room for expansion. #CA658- Gina Miller - 707-391-7048

NORTHERN SACRAMENTO AREA - Established GP with 50+ years goodwill. Each Op has view to private & beautiful garden space. 2019 GR \$616K on a 33-hour average work week. #CA667- Jay Harter - 916-812-0500

REDDING AREA - *NEW LISTING* - MUST SELL - SELLER IS MOTIVATED with LOW ASKING PRICE/SELLER-FINANCING CONSIDERED. 20+ years goodwill, 6 Ops, 8 hygiene days/wk., booked 6 mo. in advance. 2019 GR \$782K. #CA668- Jay Harter - 916-812-0500

REDDING AREA - GP Practice in 1,600 sq. ft., 4 Ops, 1 add'l plumbed, Dentrrix, Digital Sensor, Digital Pano, and newer CEREC. 2019 GR \$558K on a 32-hour work week. #CA648- Jay Harter - 916-812-0500

ROCKLIN/LINCOLN AREA - 6 Ops + 4 add'l plumbed, paperless with Dentrrix, Dexis Digital sensor, Laser, Digital Pano, and newer CEREC. 2018 GR \$747K on 4 days/week. #CA641- Jay Harter - 916-812-0500

SACRAMENTO AREA - *PRICE REDUCED* BY \$100K! GP & Specialty HMO/some PPO Practice. 9 Ops, Digital sensors, Digital pano. 2018 GR \$680K. 5,000 sq. ft. building available to purchase. #CA567- Jay Harter - 916-812-0500

SAN FRANCISCO FACILITY ONLY- NEW LISTING - 3 Ops in heart of the city! Leasehold and Equipment only, Low rent, asking \$125K. #CA677- Dr. Rishi Salwan - 909-239-2800

SAN FRANCISCO - LOW RENT! 30+ Years goodwill. Highly desirable 4 Op practice! Beautiful office w/ a healthy hygiene program. Retiring Dentist willing to help transition or work back a couple of days/wk. following sale. 2019 GR \$740K+. #CA657- Dr. Rishi Salwan - 909-239-2800

SAN JOSE - *NEW LISTING* - 6 Ops in 1,850 sq. ft. with Digital X-Ray, Paperless charts, Digital Pan, CAD/CAM, and Diode Laser. Upscale building near major shopping complex. Seller will stay on P/T if needed. Est. 35+ years with \$1.3M GR and Adj. Net of 38%. #CA1140- Jim Engel - 925-330-2207

SAN JOSE - 6 equipped Ops and 4 add'l available. Dentrrix, Dexis Digital x-rays and Digital Pan. 2018 GR \$998K. #CA600- Kim Ta - 408-687-5001

SONOMA COUNTY - Large Family Practice 30+ years goodwill. Solo dentist owner with in-house specialists. 2019 GR over \$2.3M. Real Estate for Sale or Lease option. #CA544- Gina Miller - 707-391-7048

SONOMA COUNTY - 2018 GR \$906K. 1,000 sq. ft., 3 Ops w/opportunity to expand. Paperless, Dentrrix PM, XDR Digital sensors. Selling both Practice and portion of dental building ownership. #CA594- Gina Miller - 707-391-7048

SONOMA COUNTY - GP practice located Sonoma County, GR above \$2M. 8 Ops, in a 4,600 sq. ft. facility. 4 Lasers Hyg. on 4½ day work week. 42 yrs. Owner. Doctor retiring and enthusiastically looking for quick sale. Paperless, Digital x-rays, high-tech, modern. #CA601- Gina Miller - 707-391-7048

VACAVILLE AREA - GP Practice with 28 years goodwill. 5 Ops in 1,700 sq. ft. with film-based pano and Dentrrix. 2019 GR \$556K on a 32-hour work week. #CA645- Jay Harter - 916-812-0500

VALLEJO - 4 Ops in 1,650 sq. ft., Digital x-rays, Digital Pan, Diode Laser, and Eaglesoft with paperless Charts. 2019 GR \$791K with 40+% Adj. Net. Newer equipment, strong hygiene program. Sellers will work with buyer for a smooth transition. #CA469 - Jim Engel - 925-330-2207

OUTSIDE OF CALIFORNIA

BURIEN AREA, WASHINGTON - *NEW LISTING* - Efficient 3 Op practice is located in a busy mixed Dental/Professional building with great foot traffic, cross referrals and potential to be relocated into a bigger space in same building. Landlord is offering TI dollars for cosmetic updates with lease renewal. 2019 GR \$551K. Very low overhead. Great price point! #WA102- Jessica Burbon - 503-332-6462

CENTRAL COAST, OREGON - Beautiful Central Coast practice nestled on a lake inlet, minutes to the ocean. Dr. works 3 days per week, 2 days of hygiene. GR \$404K, practice positioned for growth, Dr. is retiring. #OR112- Jessica Burbon - 503-332-6462

SOUTHWEST PORTLAND, OREGON - This established private practice is located in a SW Portland mixed business complex off a main thoroughfare. 2,634 sq. ft. leased building is well maintained with 6 Ops, 1 more plumbed/ready. Dentrrix, Dexis Digital x-rays, intra-oral, Pano. 2019 GR \$598K. #OR115- Jessica Burbon - 503-332-6462

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6092 - Culver City - Lady DDS – Established 2002. 3 / 5 Ops. Free standing building – 50% PPO; HMO \$1,300/month pays ½ rent; Call Tom Fitterer PPS 714-345-9659

Sublease Orange 3 ops, great location. Call or text for more info. 310-938-3132

MID-WILSHIRE - Museum corridor. \$627k Collections. www.ddsmatch.com 855-546-0044

pediatric dentist is needed at our private office in san fernando valley contact:pinergary@gmail.com

DENTAL BUILDING / practice CARSON CALIFORNIA, 8 ops, fully equipped, pedestal sign, parking. Building layout is great for two offices. Desire sale of building although will consider equity share for new graduate. \$1,450,000 Contact Ray at 310 782 5025

Periodontist needed at our private dental office in san fernando valley contact: pinergary@gmail.com

UPLAND 2+1 op, room to expand, Low Overhead, Retiring Seller, \$40K Greg Beamer 909-542-4891

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General Associated needed at our private dental office in the san fernando valley contact: pinergary@gmail.com

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PRACTICE FOR SALE/ FOUNTAIN VALLEY GP in strip shopping center w/ 4 eq ops. Grossed approx. \$238K in 2019. California Practice Sales, Inc. Phone: 714-639-2775

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Monterey Peninsula Practice For Sale | \$379,000 | 100% FFS, 70-years of goodwill, great location! Contact info@integritypracticesales.com (855) 337-4337

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NEW Chao PINHOLE PERIO SURGICAL KIT W/CASSETTE inquire allcaredentalca@gmail.com for details/pics ASAP

West Hollywood Dental office is Sub-leaseing one or two private rooms Pt/FT . contact oshin@droshin.com for more info

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6098 - LA Habra - Korean Lady DDS will sell and work back for Entrepreneur. 6 Ops HUGE Shopping Center. Low investment to building Million dollar location. Call Tom Fitterer PPS (714) 345-9659

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Dental Practice For Sale In North San Gabriel. All equipment and patient files are included. \$95,000. Rich 626-226-3462

Want to sell your Dental Practice? We are working to support our buyers / sellers through COVID-19. We still have buyers looking for quality practices. Sellers call Loc Pham, BRE #01875780. (714)714-7944. <https://LCFpracticesales.com>

Orange County Practice for Sale Grossing over \$700K annually with a healthy net. Extremely desirable patient demographics & location. High traffic intersection. Insurance based practice with low concentration in Delta Dental. Room for 5 Ops. 4 are equipped & all dental chairs less than one year old. Elias Partners 888-711-0808 Financing Available. Free Buyer Registration at www.elias-partners.com

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6099 - Hemet to Temecula - Estb 60 yrs. Full price \$250k Grossed near One Million & will again; 3,500 sq.ft. building included with room for apt with 5 updated Ops. Including mod Cerec, new camera/software \$40,000. Can produce one day crowns in seconds Building bargain Live and work Call Tom Fitterer PPS (714) 345-9659

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LOS ANGELES/VENTURA/KERN COUNTY

BEVERLY HILLS NEW LISTING

3 eq. ops. and 1 plumbed not eq. op. in a 1,397 sq. ft., spacious, bright, penthouse suite located in a prestigious, recently remodeled, Medical building. Building and suite cater to the area's high-end clientele. Private entry intercom and Private elevator that leads to the practice and roof top which offers a great deal of privacy. Established as a Dental practice for 20 years. Suite has large windows and tons of natural sunlight. Truly a must see to appreciate! Landlord is ready to negotiate a new, reasonable lease with Tenant Improvements. Leasehold Improvements & Equipment Only.

BEVERLY HILLS - NEW LISTING

3 eq. ops. in a 710 sq. ft. efficiently designed suite located in a multi-story professional building on a busy corner in the heart of Beverly Hills. Rent is only \$2,295/month and includes utilities. Main treatment room offers large corner windows. Seller currently works 3.5 days/week but would like to retire. 65%PPO & 35%Cash. Seller refers out a lot of procedures that a buyer can capture for additional income. Collected \$297,581 in 2019. Under offer, Back up offers encouraged.

BEVERLY HILLS

The location is on the ground floor, which is rare, and sought after in Beverly Hills. 4 eq. ops. in a 1,100 sq. ft. suite with charm and attention to detail from floor to ceiling! Crown molding, ceiling medallions, chandeliers, coffered ceiling, and ornate architectural elements make up this must-see practice! 28 Yrs of Goodwill. Seller is looking for someone to take over the lease and that Seller will have a component to the agreement that Buyer will sublease to Seller on terms mutually agreeable to both parties.

COVINA- RECENTLY REDUCED

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite that is bright and ready to go! Located in a single story, professional building on a busy street with plenty of parking in the rear of the building. **Rent is only \$2,300/month. Projecting ~\$154,317 in 2020 on a part time schedule.** Seller is moving out of state. **\$70,000 - Two entrances and private ops. that help ease health concerns during this time. Make an Offer!**

ENCINO TURN-KEY - RECENTLY REDUCED

2 eq. ops & 2 plumbed not eq. ops in a recently remodeled 1,005 sq. ft. suite located in a multi-story professional building convenient to the 101 and 405. **Low overhead:** Rent is only **\$2,793/month and includes electricity, water, and security with 25 years of options!** Paperless All-Digital Suite with amazing views,

Planmeca Digital Pano and Picasso Laser included! Collected \$60K on 2days/month schedule with no advertising. Primed for growth. Seller does not have the time to focus on this practice and would like to concentrate on his Bakersfield location. **\$115,000**

LAWDALE - RECENTLY REDUCED

We don't often see **9 plumbed rooms**. Seller has relocated to Gardena, and has moved his patient base. The practice sits on Hawthorne Blvd, and a few blocks off the 405. This location has been a dental office for 30+ years. He has five equipped, one that needs the chair repaired, and is leaving some of the equipment. This is a 2,200 sq. ft. suite with 8 years left on the lease. **Excel-lent visibility with plenty of parking.** You know with leaseholds we don't give financial information, but he did share he did a shade over \$700,000 in 2019 from this facility. **Great space for a Multi-Specialty practice! \$99,000!**

LONG BEACH - REAL ESTATE FOR SALE OR LEASE

3 eq. ops. & 2 plumbed not eq. ops. in a 1,800 sq. ft., single story, free standing building on a busy street with Pole signage. 7 years of Goodwill. Nicely designed, newer, welcoming interior. Easy Dental Software, Digital X-rays w/ 2 sensors, and Intra Oral Camera.

LOS ANGELES (90017) - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in well known Medical Tower in the heart of downtown convenient to the 110 freeway. Nice views from the treatment rooms. 32 Years of Goodwill. Seller currently works this location 2 days a week but the practice has the opportunity to expand to 5 days a week. Front and Asst work between practices but are willing to transition new front desk employee. The hygienist will stay. **70% PPO & 30% Cash Practice. Collected \$278,839.30 in 2019. \$165,000!**

LOS ANGELES (90014) - NEW LISTING

7 eq. ops. & 2 plumbed not eq. ops. in a ~5,500 sq. ft. suite that is located in a single story, corner, historic building. **Excel-lent exposure and signage!** Parking in the rear of the building. Major Metro hub stop in the front of the building. **Practice was started back in 1910!** Room to expand or would be great for a multi-specialty practice! Collected \$390,680.35 in 2019.

NEWBURY PARK - CONDO SUITE FOR SALE OR LEASE

2 eq. ops. & 2 plumbed not eq. ops in a 1,267 sq. ft. suite located in a two story, upscale, professional building off the 101 freeway, **State of the Art, Paperless suite** custom designed

Doctors - the Covid19 issue has caused all of us to adapt to many changes in our practices and lifestyles. Ellen and I want to share with you that while some of the lending institutions had to realign themselves, the market has continued to be strong. Many Sellers are booked out weeks in advance. Sales are still taking place, good practices are still in demand, and we have a number of buyers who are looking to buy and own their own practices. We are lucky to live in SoCal, where there is an ever-present population that needs your skills. Have faith and stay focused. These are the times when the best rise to the top.

Greg Beamer



Ellen Wood
RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry
DRE License #02006320

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by George Fedyna. Seller owns the condo suite and is willing to negotiate a new lease. Leasehold Improvements & Equipment Only **\$75,000! New Pricing on the Real Estate**

PARAMOUNT – NEW LISTING

2 eq. ops. & 6 plumbed not eq. ops. in a 1,900 sq. ft. suite located in a two story professional building. The other tenant is a **referring Union**. Plenty of onsite parking and great signage! Two schools located across the street. 30 Years of Community Goodwill. **Retiring Seller** currently works 5 days a week. **Rent is only \$2,300/month**. Perfect for a multi-specialty build-out. Collected \$154,774 in 2019.

ROWLAND HEIGHTS – NEW LISTING

2 eq. ops. in an efficiently designed 800 sq. ft. suite located in a single story, busy strip center. Frequented area off Colima that is attracting approx. 15-20 new patients per month. Seller started the practice 2.5 years ago but has not been able to grow it to its full po-tential because of health reasons. Low Overhead! Everything in the practice looks new and is well-maintained. CT Scanner included! **Approximately 500 active patient charts. \$120,000**

PACOIMA

6 eq. ops & 3 plumbed not eq. ops. in a 3,500 sq. ft. suite located in a busy, single story, strip shopping center right off the 5 freeway. Corner location with excellent visibility, signage, and plenty of parking. 11 Years of Goodwill. Digital practice with Ea-glesoft software, Digital Xray, Intra Oral Camera, Belmont Equip-ment, Pano, and more.. This practice has it all! Seller works 25 hours a week, GP Associate 1 day/wk and an Ortho comes in 2 days/mo. Collected **approx. \$1,086,071 in 2019**. Under offer, Back up offers encouraged.

PANORAMA CITY

Total of 5 plumbed ops. w/ 2 eq. in a 1,574 sq. ft. suite located in a single story, busy, strip shopping center on a major street convenient to the 405 freeway. **Excellent visibility and pole signage. 20 Years of Community Goodwill**. Rent is \$3,400/month. Low Overhead. Retiring Seller currently works 3-4 days/week. **Collect-ed ~\$333,391 in 2019**. Under offer, Back up offers encouraged.

RESEDA – RECENTLY REDUCED

3 eq. ops. in a 1,100 sq. ft. suite located in a two story pro-fessional building next to a busy strip center and church. Suite has room for a 4th treatment room. Private, gated parking. **Rent is only \$1,945/mo and includes utilities**. Seller purchased the practice in April but works in Bakersfield and needs to concen-trate on one location. **\$99,900!**

SHERMAN OAKS - NEW LISTING

3 eq. ops. in a 1,000 sq. ft., nicely designed, bright suite with great **7th floor views** located in a well known medical building on the Shermans Oaks Hospital Campus. Established as a dental practice for 60 years. **Low Overhead!** Easy Dental Software, Intra Oral Camera, Digital Xray, TPC chairs, and more... **\$52,500**

TORRANCE - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,344 sq. ft. suite located in a two story professional building near the area hospital. Established as a community practice for 51 years. Eagle-soft Software, Intra Oral Camera, Digital Xray, Solea Laser, and more. **Retiring Seller** and Long-term staff in place. **PPO/Cash Practice**. Collected approx. \$241,134 in 2019 on a 3-4 day work week. **A must see to appreciate! \$180,000**

VALENCIA - NEW LISTING

4 eq. ops. in a 1,753 sq. ft. suite located in a busy Medical center. 40+ Years of Goodwill. **Bright Suite with equipment that averages 5 years old, Digital Pano, and Intra Oral Camera. Solid collection history over \$605,000 for the past few years.**

VALLEY VILLAGE – RECENTLY REDUCED

3 eq. treatment rooms in a 1,000 sq. ft. suite located in a single story, professional center with excellent visibility on a busy street. **Rent is only \$2,691/month; Low Overhead!** 30 Years of Goodwill. New, Large condo complex next door. Collected \$180,914 in 2019 on a part-time schedule. **\$119,000**

VAN NUYS – NEW LISTING

3 eq. ops. in a 1,200 sq. ft. suite located in a 2 story medical building. Rent is only \$2,398/month; Low Overhead! 34 Years of Goodwill. **Denttio Software, Intra Oral Camera, Digital X-ray**. Seller currently works 1.5 days a week but would like to concentrate on his other practice in La Mirada. **Collected \$116,578 in 2019 on a minimal schedule and with no advertising. Practice has the potential to be open full time and is ready to grow!**

WALNUT /DIAMOND BAR - RECENTLY REDUCED

2 eq. ops. and 1 plumbed not eq. op.in a 1,100 sq. ft. suite located in a very busy, strip center on a major street. **Excellent signage, visibility, and foot traffic!** Rent is very reasonable at \$3,850/month. 30+ years of area Goodwill. **Retiring seller. \$132,500**



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ORANGE COUNTY

ALISO VIEJO - PRACTICE/REAL ESTATE COMBINATION SALE

3 eq. ops. & 1 plumbed not eq. op. in an immaculate, nicely designed suite with **24 Years of Goodwill**. Professional Complex in the heart of Aliso Viejo. Retiring Seller that currently works 32/hours a week. **80% PPO and 20% Cash**. Excellent opportunity to invest in a great condo suite and established practice!

CORONA DEL MAR - NEW LISTING

5 eq. ops. in a 2,500 sq. ft. suite located in a professional building that offers **amazing signage** and is just a couple blocks from the ocean. Suite offers crown molding, wainscoting, wood baseboards, newer reception area furniture, newer flooring and large windows through-out. Current "spa room" can be equipped with a hygiene chair for a total of 6 chairs. **Luxuriously designed, light, bright and airy suite**. 16 Years of Goodwill. 100% Cash Practice. **Collected \$856,219 in 2019**.

FULLERTON - NEW LISTING

5 ops. in a 1,750 sq. ft. suite located off two very busy streets. Single Story, Professional complex in a serene setting with ample parking and mountain views. Established as a Dental Practice for 9 years. Rent is currently \$3,750/month and the landlord is easy to work with. Suite was built-out with quality, top of the line materials and is wired to be all digital. **UV Plasma system attached to the air conditioner that filters and sanitizes all air continuously**. Touch-less hygiene faucets. Leasehold Improvements Only!

HUNTINGTON BEACH - NEW LISTING

Great Location on Beach Blvd. off of Talbert in a busy area of Huntington Beach. 4 treatment rooms in a 1,400 sq. ft. suite with room to expand another 700-1,400 ft. Landlord is ready to sign a new modified, gross lease \$2.50 sq. ft. Leasehold Improvements Only.

LAGUNA NIGUEL - NEW LISTING

2 eq. ops. & 2 plumbed not eq. ops. in a 1,300 sq. ft. suite location in a single story, strip professional/retail center with great signage and exposure. **34 Years of Goodwill**. Rent is \$4,445/month. **Retiring Seller**. 70% PPO 30% Cash Practice. Collect-ed \$190,693 in 2019 on a 4 day work week. **\$125,000** Under offer, Back up offers encouraged.

LA HABRA - NEW LISTING

2 eq. ops. in a 1,400 sq. ft. suite with room to expand. Located in a single story, professional building on a busy street. **29+ years of Goodwill**. Rent is \$1,771/month. Low Overhead. **Retiring Seller**. 90%PPO & 10% Cash. Long-term staff in place. Seller collected \$84,459 on a part time schedule. **\$60,000**

LA HABRA ORTHO/ENDO SPACE - NEW LISTING

Great opportunity to lease a 1,000 sq. ft. suite to build-out an Ortho or Endo Dental practice on the famous Whittier Blvd, with a high visibility frontage! Landlord is easy to work with and is offering up to 18 months of free rent for qualifying tenants that sign a long-term lease.

MISSION VIEJO - NEW LISTING

4 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft., beautifully designed, all digital, bright suite located in a busy, two story, strip center. Corner location with excellent visibility, signage, and plenty of parking. 21 Years of Goodwill. Rent is only \$2,680/month; Low Overhead! Attracting ~35 new patients/month. Collected \$968,292 in 2019.

SANTA ANA - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,100 sq. ft. suite located in a two story building convenient to the 55 freeway. **37 Years of Goodwill** and excellent online reviews. Retiring Seller that currently works 3 days a week. **Low Overhead**- Rent is only \$2,025/month. Collected \$195,079 in 2019 on a part-time schedule. **\$79,500!**

SOUTH ORANGE COUNTY SEASIDE PRACTICE - RECENTLY REDUCED

3 eq. ops. in a spacious suite with room to expand and ocean views. Amazing location close to the beach, 5 freeway, and local shops/restaurants. Rent is only \$2,938/month! 80% Insurance and 20% Cash Income Stream. Collected approx. \$621,308 in 2019 on a 4 day work week.

SAN BERNARDINO / RIVERSIDE COUNTIES

CHINO HILLS

3 eq. ops. & 1 plumbed not eq. ops. in a spacious, 1,500 sq. ft. suite located in one of the busiest shopping centers in Chino Hills off the 71 freeway. Landlord is ready to negotiate a new, exclusive lease. 3 Intra Oral Cameras, Digital Xray, Dansereau Equipment, and more. A must see to appreciate. Leasehold Improvements & Equipment Only. Under offer, Back up offers encouraged.

COLTON - NEW LISTING

2 eq. ops. & 2 plumbed not eq. ops. in a 1,388 sq. ft. suite located in a very busy shopping center. Stater Bros & Rite Aid are the anchor tenants. 29 Years of Goodwill. Retiring seller that currently works ~ 24 hours a week. PPO, Cash, MediCal Practice. Collected \$194,090 in 2019. \$118,500 Motivated Seller!

CORONA

4 eq. ops. & 1 plumbed not eq. op. in a 1,800 sq. ft. suite located in a single story, free standing building with excellent signage. Close to the area Medical Center, Shopping, Schools and

Doctors, Ellen and I want to let each of you know that we are praying for everyone's safety and well-being. Our lines are open as we are continuing to list, market and sell offices. We are also available for one-on-one consultations or to just chat. Stay safe.

Greg Beamer



Ellen Wood

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the 91 freeway. Rent is very reasonable at \$3,000/mo. Sellers work a total of 4 days a week with 1.5 days a week of hygiene. 70% PPO & 30% Cash. Open Dental Software, Digital Xray, Pano, and Intra Oral Camera. **Collected approx. \$469,520 in 2019.**

HESPERIA - RECENTLY REDUCED

3 eq. ops. & 4 chairs in a open bay located in a beautifully designed, spacious, bright suite situated in the retail center of town on a very busy street (~43,000 cars pass everyday). Great visibility and signage. Rent is \$4,500/month and the landlord is ready to negotiate a new lease. Amazing build-out and equipment is in great shape! Established as a Dental practice for 10 Years. A must see to appreciate! Leasehold Improvements & Equipment **Only \$139,500 Seller is willing to carry a note with 25% down.**

LA QUINTA - PRICE ADJUSTMENT

8 modern, fully equipped treatment rooms in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrix G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. Long-term, Knowledgeable staff. **Strong Hygiene department -10 days/week.** Qualified Specialists in place. **Retiring Seller.** 60% Cash 40% PPO/ Delta (no HMO or CAP). History of Collecting \$1.5+ Million. **\$875,000** Under offer, Back up offers encouraged.

MORENO VALLEY - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,200 sq. ft. suite located in a **very busy, single story, strip shopping center.** Rent is only \$2,410/month. **Retiring Seller** currently works 3 days a week. **PPO & CASH practice.** Seller does not advertise but has an exclusive with local union. Collected \$214,191 on a part time schedule in 2019. \$145,000.

MORENO VALLEY - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,210 sq. ft. light, bright, suite located in a single story, professional building. Rent is only \$2,117/month. **27 Years of Goodwill.** 85% PPO & 15% Cash. DentPro software, Dexis digital X-ray and camera. Reme HALO LED whole office air-cleaning system, PAX2000 extra-oral suction, etc for advanced aerosol management. **Collected \$453,011 on 3-4 day week with easy schedule in 2019. Motivated Seller!**

PALM DESERT - NEW LISTING

7 eq. treatment rooms in a spacious, well designed suite located in a busy center on a major thoroughfare off the 10 freeway. **30+ Years of Community Goodwill.** Attracting 50+ new patients per month. **Strong hygiene department. Oral Surgeon and Endo Associates in place.** 70% PPO, 15% Cash, 15% HMO/CAP Income Stream. **Collected approx. \$1,413,290 in 2019 on a part time schedule.**

TEMECULA- RECENTLY REDUCED

3 eq. ops. & 1 plumbed not eq. op. in a 1,400 sq. ft., nicely designed suite located in a single story, **busy strip center** with great signage and visibility off the 15 freeway. Lots of foot traffic! **Rent is only \$2,129/month.** Seller's main practice is in San Bernardino and he has not had the time to grow this location to its full potential. Excellent Yelp reviews. **Digital Suite w/ Intra Oral Camera, 2 Kodak Digital X-ray sensors, Dentimax Software, and Pano.** Collected approx. \$70K in 2019 on a 1-2 day work week with little to no advertising! \$99,000!

UPLAND- NEW LISTING

2 eq. ops. & 1 plumbed not eq. op. in a 930 sq. ft. suite located in a single story, professional building. **Room to expand** into the suite next door. **Rent is only \$1,650 Inc.** Triple Net/month. Retiring Seller sees 5-6 patients per week. Belmont Chairs, Deliveries, and Lights. Siemens Xray. Collected ~\$60,000 in 2019. Wife works front and back. Patient Charts included but not guaranteed. **\$40,000**

VICTORVILLE- NEW LISTING

11 eq. ops. in a 3,700 sq. ft. suite located in a single story medical center down the street from the hospital. **50 Years of Goodwill!** Rent is \$3,160/month. Solid hygiene schedule. Office has Dentrix Software, digital x-rays and intra oral camera. Long-term trained staff. **The office collected approx. \$904,920 in 2019.** The compressor and vacuum systems are outside the building in a locked closet, so inside the practice there is zero equipment noise. Plenty of patient parking. Under offer, Back up offers encouraged.

SAN DIEGO COUNTY

RANCHO BERNARDO / SAN DIEGO - NEW LISTING

3 eq. ops. and 1 plumbed not eq. op. in a 1,175 sq. ft., beautifully designed suite located in a busy, single story, strip center on a major street off the 15 freeway. 10 Years of Goodwill. **Seller currently works 4 days a week.. Dentrix Software, Digital Xray, Intra Oral Camera, and equipment that looks new.** Long-term, well trained staff in place. **Collected \$627,116 in 2019.**

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- USC Undergrad - 1983
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- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
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WEBINAR 3 - August 20, 2020- 7:00pm:

Selling a Dental Practice or Practice Sales

Post Covid 19 Pandemic • Step by Step process and FAQs.

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Has COVID-19 impacted Valuations

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WEBINAR 4 - August 27, 2020- 7:00pm:

Buying a Dental Practice During Covid-19 Times?

The COVID-19 outbreak and its impact on our daily lives is rapidly evolving. We discuss some resources and guidance to help Buyers navigate this unprecedented time and benefit. When to start? **Step By Step** Process. How to select the right practice?

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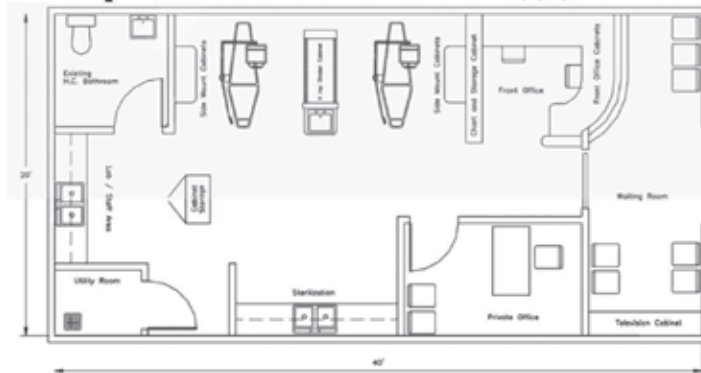
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San Fernando: 9 ops collections Tracking over \$600K on busy street. Room for expansion, associate run. Digital sensors.

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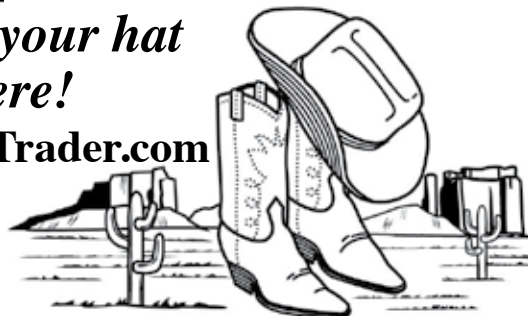
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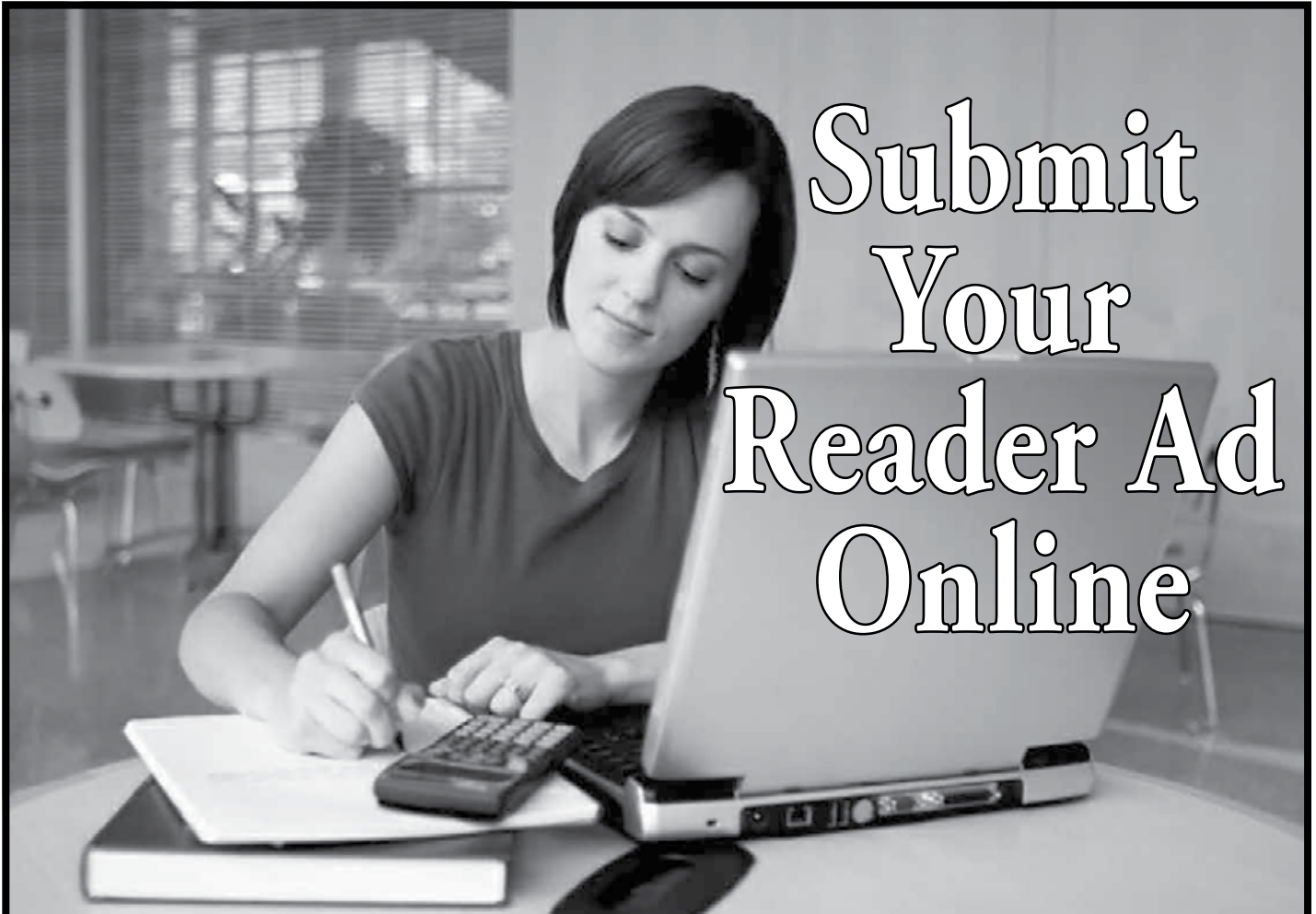


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