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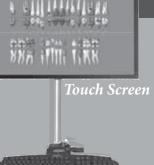
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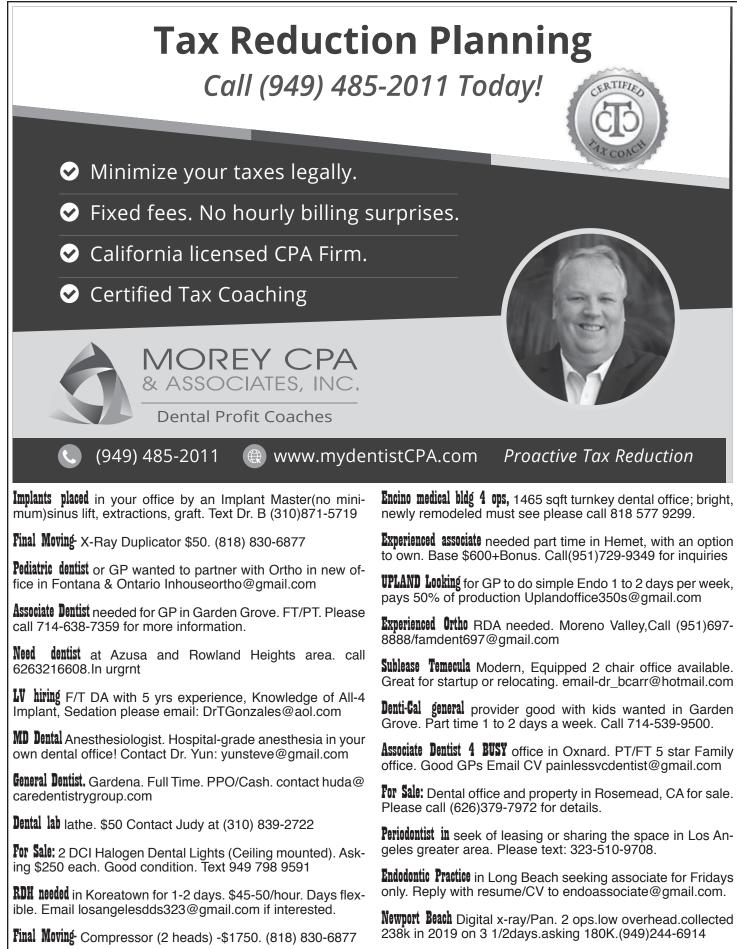
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KERN COUNTY

BAKERSFIELD #29 – (4) op computerized G.P./(3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. Did the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. *REDUCED*.

LOS ANGELES COUNTY

ANTELOPE VALLEY # 5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ARCADIA #4 - (3) op computerized G.P. Cash/PPO pts. Annual Gross Collections ~ \$230K part time. Located on a major thoroughfare. The Dental Suite is (800) sq. ft. with a low rate lease. Seller is referring out most specialty work. Seller is retiring but will assist with the transition.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition. **Solu**

ENCINO #8 – (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition. **REDUCED**

ENCINO #9 - (8) op comput G.P. <u>w</u> (7) ops eqt'd. In a prof. bldg. on a main thoroughfare <u>w</u> easy fwy access. Cash/Ins/PPO/HMO pts. Cap Ck approx. 66K/mos. Dentrix s/w, Digital X-rays & CT Scan, & Central Nitrous. 2018 Gross Collections (\$1.1M+). (49) Years of Goodwill. Practice offers one day/mos. of Endo, & two days/mos. of Perio. Owner DDS cutting back, but will assist with transition.

HOLLYWOOD – ABSENTEE OWNER PRACTICE FOR SALE -(5) op comput. G.P. on a main thoroughfare, on the 2nd floor of a strip center, <u>w</u> excellent exposure & signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Cap Ck. approx. \$6K/mos. Digital X-rays & Pano. 2019 Gross Collect (\$1.1M+). Practice offers one day each/mos of Endo, Perio, Ortho & O.S., & has a full time G.P. Associate. A true gem of an absentee owner practice. BACK ON THE MARKET

PACOIMA - (9) op comput. G.P. 5 ops eqt'd/4 add. plumbed. Located on a main thoroughfare, in a strip ctr. with exposure, visibility, signage and walk-ins. Cash/PPO/Denti-Cal. Gross Collect \$500K+/yr on (2.5) days/ wk. Digital x-rays. Presently doing no advertising and not open Sats. Can produce much more with a new energetic owner. Seller retiring.

ORANGE COUNTY

FOUNTAIN VALLEY - (4) op comput G.P./(3) eqt'd. (43) years of Goodwill. Cash/Ins/PPO. (7-9) new pts/mos. Digital X-Rays. Annual Gross Collect. ~ \$400K on a (4) day wk. Low Overhead/High Net. Seller retiring.

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SAN BERNARDINO COUNTY

SAN BERNARDINO - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2018 Gross Collect. \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/ HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket <u>w</u> more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist <u>w</u> the transition. **REDUCED. SELLING @ 50% OF GROSS COLLECTIONS.**

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. <u>w</u> exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. 232K p.t. <u>w</u> no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring.

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SUD**

VENTURA COUNTY

<u>CAMARILLO</u> – (4) op comput G.P./(3) ops eqt'd. Located in a Prof. Bldg. Cash/Ins/PPO. No HMO & No Denti-Cal. No Nights & No Weekends. (34+) years of Goodwill. Annual Gross Collections ~ 350K+on (3-4) days/week. Digital X-Rays. Reasonable Lease. Seller retiring but will assist with the transition.

<u>SIMI VALLEY</u> - (4) op G.P. \underline{w} newer Adec eqt, server, computers, compressor, hand pieces, etc. In a prof. bldg. on a main thoroughfare. Lots of free parking. 2019 Gross Collect \$750K+. Digital x-rays \underline{w} (2) sensors. 16 years of Good Will. Selling due to health, and to be closer to family. Seller will assist with an orderly transition.

VENTURA HMO - (6) op comput. G.P. with Pano, Ceph, Laser & softdent s/w. Cash/PPO/HMO pts. Mos. Cap ck. approx. \$4.5K. 2019 Gross Collect. \$600K+ p.t. Does no adv. Refers most specialty work. Growth potential.

VENTURA #2 - (4) op comput G.P. in a strip ctr on a main thoroughfare. Some exposure & signage. (35) yrs of Goodwill. Cash/PPO Pts. No HMO & No Denti-Cal. No nights & No weekends. 2019 Gross Collect of \$615K+ on (3.5) days/wk. Favorable Lease. (4) days of Hygiene/wk. Seller does no adv. other than website & social media. Most specialty work referred. Seller retiring. Will assist with transition.

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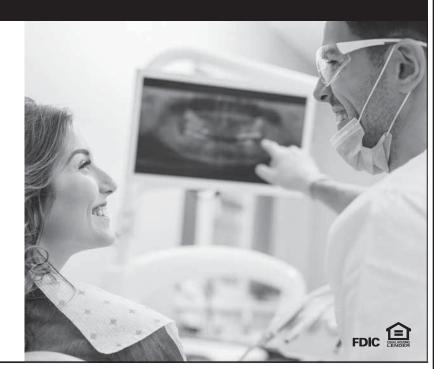
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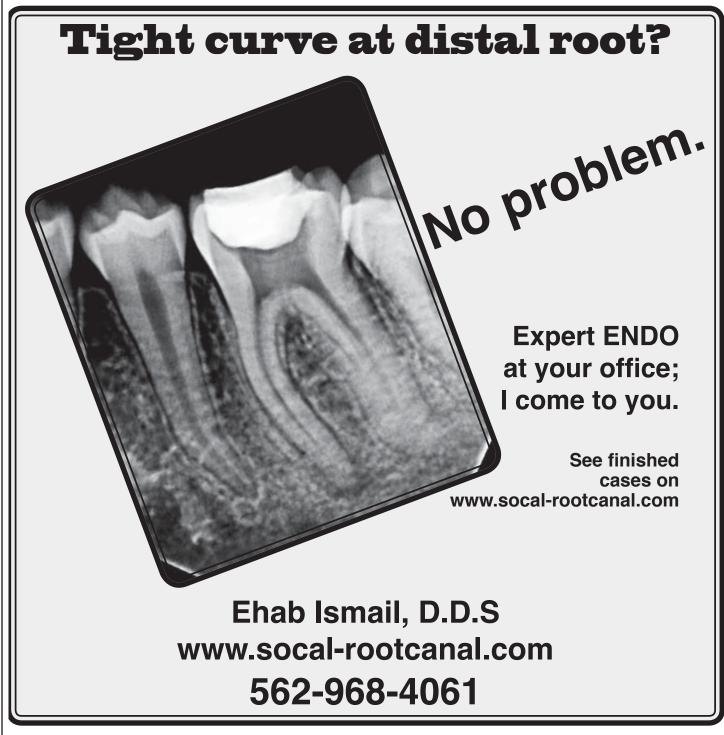
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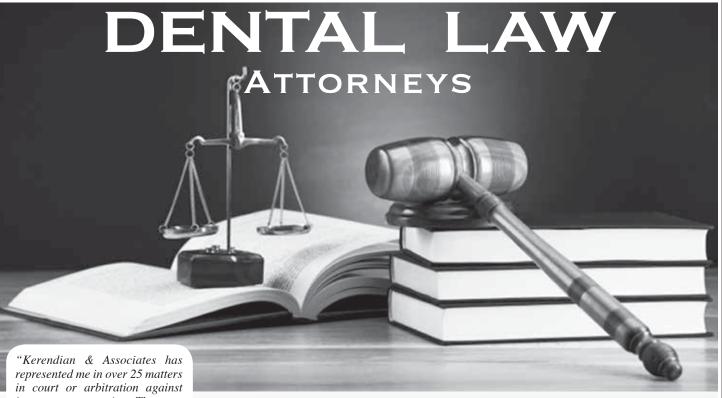
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LOS ANGELES: Free-standing Building. Sign. Clean 4 op Office. Goodwill of over 25 years. Recognizable location. Some Dent-cal. Mostly PPO. Revenues at over \$200k/yr on part-time schedule.

MOORPARK: Shopping center location. Beautiful / boutique practice. Seller selling due to relocation from area. Low overhead. Priced to sell immediately.

NEWPORT BEACH: 10 yrs Goodwill. Uber modern Office. Low Rent. Seller works P.T. Schedule. Revenues of \$30k/mo. Make an Offer-this one will sell quickly!

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PRACTICE FOR SALE/ ROWLAND HEIGHTS GP w/ 3 eq ops & 1 plmbd not eq; Grossed \$772K; NET \$237K California Practice Sales, Inc. Phone: 714-639-2775

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Private Practice & Building for sale in Bakersfield-By Owner-A rare opportunity for a well-operated practice with 33 years goodwill. Highly skilled team with a strong hygiene department. Practices 4 day work week. Updated technology;Cerec,Digital xrays sirona CB & more. 2018 Gross: \$1,471,954, High Net with <50% Overhead. FFS/ PPO, NP 15-20 monthly. Building: 2600 sq. feet, 8 equipped rooms. Practice offered at: \$1,325,000. Building: \$585,000. Call Teri (760)975-8770 teri@smartstartdental.com

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FEBRUARY 2020

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Beverly Hills, Chula Vista, Encino, Gardena, Goleta, La Canada, Lancaster, Moorpark, Newhall, Oceanside, Panorama City, Santa Barbara, Santa Clarita, Valencia, Van Nuys, and Woodland Hills.

MOORPARK GENERAL PRACTICE FOR SALE: Thirty-three years of goodwill in the same retail location. This practice has a ton of potential! Seller works three and a half days per week with two and a half days a week of hygiene coverage. Collections are consistently at \$400,000 per year with an equally consistent net income of \$150,000 per year with the seller referring out all molar endo, all implant placement, almost all oral surgery, all perio surgery and all ortho. 42% of the production is from hygiene and exams. The practice does no advertising even though located in a retail shopping center. The office has 3 equipped operatories with EZ Dental software and digital x-rays. Tremendous opportunity. Asking \$285,000.

BEVERLY HILLS GENERAL PRACTICE FOR SALE: Located in the Golden Triangle of Beverly Hills, this office is projected to collect \$540,000 in 2019 on three days per week. The seller purchased a larger practice in late 2018 and has been focused on that newer location. Collections in this office in 2018 were \$760,000. There are three days of hygiene coverage per week. No capitation or Denti-Cal. No evenings or weekend hours. Four equipped operatories with digital x-rays, laser and Dentrix software. Asking \$350,000.

ENCINO GENERAL PRACTICE FOR SALE: An outstanding 48 years of goodwill with the same dentist in the same location! The practice collects \$370,000 per year on three days per week with two days of hygiene per week. Seller refers all endo, all perio, all oral surgery and all ortho. No advertising, no capitation, and no Denti-Cal. The office is spacious with four equipped operatories, Dentrix software and digital x-rays. There is one year remaining on the current lease. This is an ideal practice to merge with a nearby practice and either move both practices to this location or abandon this location when the lease is up and move to the buyer's existing office. Asking \$250,000.

SAN FERNANDO VALLEY ORAL SURGERY PRACTICE FOR SALE: Collected \$620,000 with a net income of \$242,000 on three and a half days per week. 54% of the income is from extractions, and 17% is from implants. Three equipped operatories. Professional building location. Seller is retiring but will stay on, if desired, for a transition period. Asking \$300,000. - SOLD

GOLETA/SANTA BARBARA CLINIC PRACTICE FOR SALE: Practice collected \$1,267,000 in 2018 with a net income to a working owner dentist of \$373,000. The office has \$7,500 per month in capitation payments. The owner does not work in the practice. Located in a shopping center, the office has good visibility and ample parking. The office has ten equipped operatories and is computerized with digital x-rays. Significant potential for growth with an involved owner and some marketing. Motivated! Asking \$900,000.

ANTELOPE VALLEY GENERAL PRACTICE FOR SALE: Collects \$680,000 per year on five days a week with five days of hygiene per week. Newer leasehold improvements and equipment. Five equipped operatories with Softdent software, digital x-rays and panoramic x-ray machine. Practice gets an average of 18 new patients per month. Practice refers implant placement, oral surgery, and ortho. Asking \$450,000. Real estate can also be purchased. Building is 4,400 square feet with just over half of that as dental office. The remainder is leased to a non-dental tenant. Asking price for the real estate is \$750,000. – PENDING AT FULL PRICE FOR BOTH PRACTICE AND REAL ESTATE

PANORAMA CITY PRACTICE FOR SALE: Practice collects \$340,000 per year with a net income of \$84,000 per year. The practice has \$2,000/month in capitation checks and does accept Denti-Cal. Seller receives 20-25 new patients per month. The practice is located in a predominantly Hispanic community. There are five equipped operatories with additional room for expansion. The office is computerized and has digital x-rays. Asking \$75,000. - SOLD AT FULL PRICE

VAN NUYS GENERAL PRACTICE FOR SALE: Great opportunity for a satellite location or a starter practice. The office collects \$300,000 plus on two days per week with one day of hygiene per week. Seller does no marketing or promotion and does not work evenings or weekends. The office has four equipped operatories with digital x-rays, panoramic x-ray machine and SoftDent software. Seller is relocating out of the area. Asking price is just \$75,000.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Established PPO and cash practice collects \$1,420,000 with a net income of \$485,000 per year. Seller works three days per week and has an associate one day per week. Seven days of hygiene per week. Periodontist one day per week and an endodontist one day every other week. Seller refers all ortho. Located in a prominent professional building with contemporary leasehold improvements, there are six equipped operatories with full computerization with Dentrix software, digital x-rays and CT scanner. Seller has some medical problems. Asking \$1,165,000. - SOLD AT FULL PRICE

SANTA CLARITA VALLEY GENERAL PRACTICE FOR SALE: Outstanding practice opportunity! This is a four day per week practice with the seller working three days in one office and one day in a second office that is not too far away, but a location that taps into a completely separate patient population. The practice collects \$1.6 million per year with a net income of over \$600,000. Eight plus days of hygiene per week with two plus hygienists working every day. Seller refers all perio surgery, all ortho, difficult endo and most oral surgery. The practice averages 20 new patients per month. There are 7 operatories in the one office and 4 in the other. The practice is computerized with Dentrix software, digital x-rays and a panoramic x-ray. Asking \$1,340,000. - SOLD AT FULL PRICE

LA CANADA/FLINTRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Conservative practitioner collects \$1,175,000 with a net income of \$385,000 on four days per week with nine days of hygiene coverage per week. Seller refers all endo, all oral surgery, all implant placement, all perio and all ortho. Lots of potential income growth for a dentist that does some specialty work. The office has four equipped operatories with digital x-rays, full computerization with CareStream software and soft tissue laser. Located in a one-story easy to access professional building. Asking \$925,000. – SOLD AT FULL APPRAISED PRICE

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To Whom it May Concern:

I want to thank Kurt Skarin and recommend him to any buyer and seller since I have been on both sides of the equation. I have bought multiple practices through his help over the years and it has been a pleasant and profitable experience each time. Kurt's participation and guidance did not end with the purchase of my first practice. Kurt has always been there to answer questions, never pushed me to make any rash decisions and has always had the best intentions whether I was buying or selling. Ultimately, it is his integrity and depth of knowledge that allowed me to easily choose Kurt as my broker and have also referred many dentists to him over the years. Kurt wears different hats sometimes, and has played therapist, real estate and legal advisor on subjects in and out of dentistry. Like I said his depth of knowledge is valuable, invcomparable, and irreplaceable. I have recently sold my practice through Kurt and it was a smooth transaction from beginning to end, similar to all other transactions I have had with him over the years. The peace of mind he brings to the table is invaluable. Now that I have exited the dental field, I will most likely pick his brain about other subjects. Thank you again for your years of support.

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Dear Arash, thank you for the trust you and Dr. Manavi placed in my hands and congratulations on the new start. My practice is nothing without the work entrusted to me by clients like you. I never forget this point. I look forward to your continued success.

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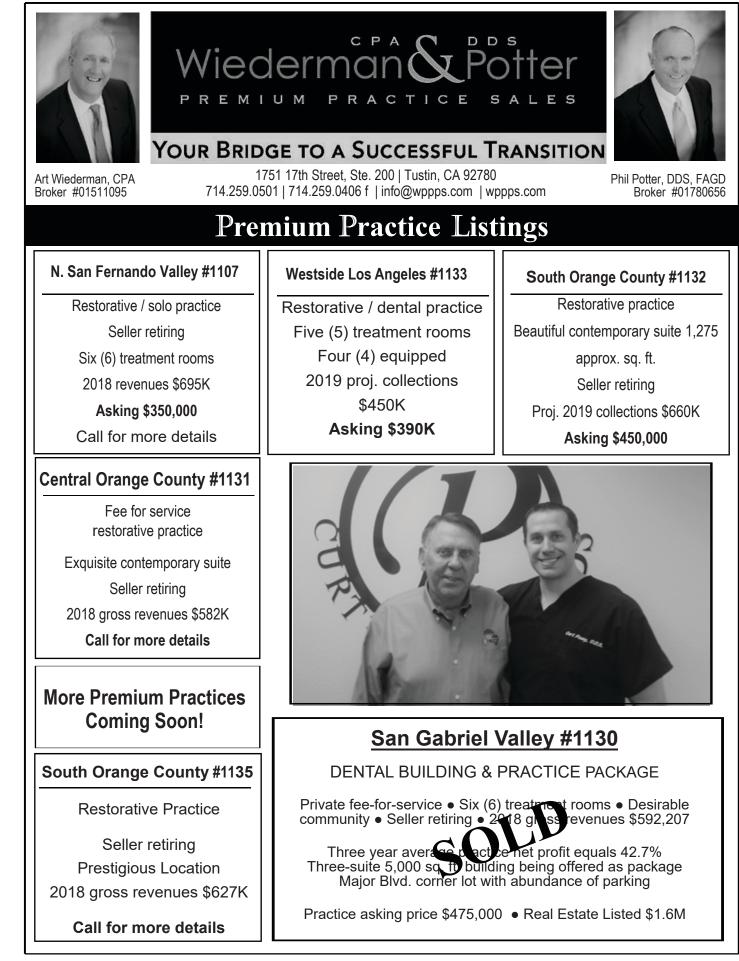
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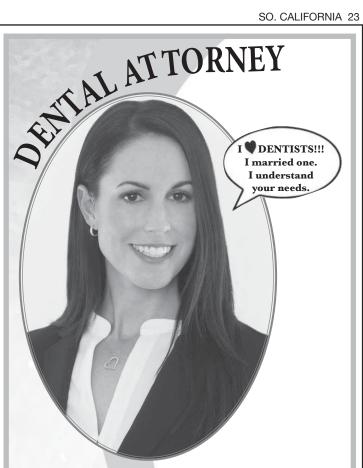
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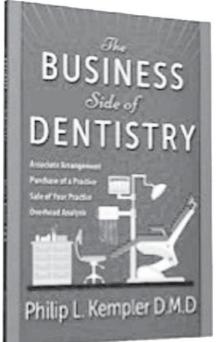
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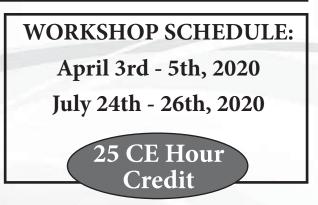
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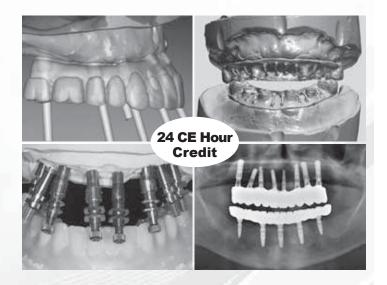
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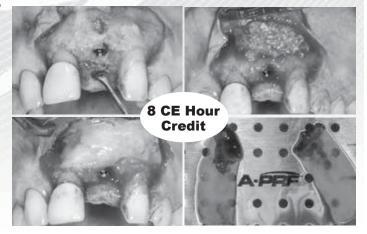


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OFFICE FOR SALE/LEASE in Pico Rivera, very established. Spacious w/ 4 ops chairs & 1 exam chair. Fully equipped, open for business tomorrow. Call Gil (562)360-4367 or (562)205-1706 DRE#01265976.

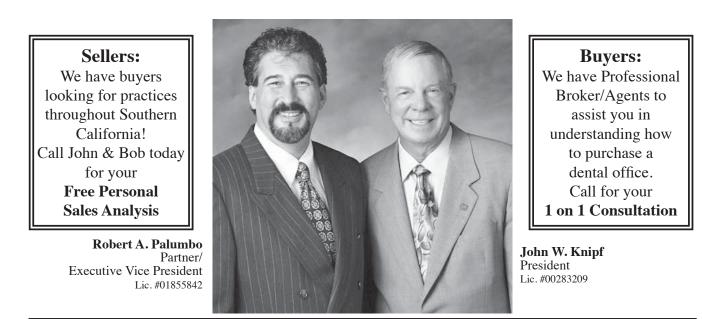
Associate Dentist needed for GP office in Long Beach. FT/PT. High pay. Call Dr De. 562 506 6244

SIMI VALLEY GENERAL PRACTICE FOR SALE: 6 Ops, 5 Equipped, DentiSoft, Most Specialty Work Referred. GR \$297K. HSPPT-Rishi Salwan-909-239-2800 #CA637

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FEATURED LISTINGS

FOUNTAIN VALLEY – This General Practice is located a busy corner strip shopping center with good street visibility. Has larger parking from and back. The practice consists of 4 equipped operatories and 1 plumbed not equipped for expansion in an approximate 1,637 sq ft suite. Has Digital X-ray and it's computerized with Eaglesoft. The retiring seller is currently working 3 days/ wk and sees approximately 18 new patient/mo. PPO / Cash / Denti-cal / Some Cap. Does minimal advertising. **Grossed \$287K in 2018.** Established in 2003. Has excellent staff. Please contact your CPS Broker for more information. **Property #5293.**

LEMON GROVE (GP) – Our rare "Fee for Service" practice has over 48 years of goodwill and its located in a two story corner building. The practice consists of 4 equipped operatories, exam room and 1 plumbed not equipped in a 1,800 sq. ft. suite. It's computerized with Eaglesoft software. The seller is currently working 3 days/wk with 3 days/wk of hygiene. **Grossed approximately \$398K for 2019.** One unique feature of this office is LANAP (Laser Assisted New Attachment Procedure) & LAPIP (Laser Assisted Periodontal Implant Procedure). Long standing in the community. Lots of capacity for growth. Excellent opportunity. Please contact your CPS Broker for more information. **Property ID #5308.**

LONG BEACH – General practice with approximately 60 years of Goodwill. This practice is located a two story medical dental plaza conveniently located right off the 405 freeway. Corner location with heavy traffic flow. Has reasonable rent for the area. The seller is currently working 4 days/wk with 4 days/wk of hygiene. Seeing approximately 16-20 new patients/mo. Cash/PPO/ Capitation/Some Denti-cal. Practice consists of 3 equipped operatories in an approximately 932 sq. ft. suite. Computerized with Practice Web software. **Grossed \$361K in 2018. Projecting approximately \$373K for2019.** The Seller is retiring. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5303.**

San Gabriel – Established in 1978, this general practice is located in a 2 story building next to residential area school. Has great street visibility with heavy traffic flow. Seller will be the landlord. The practice consists of 11 equipped operatories in an approximate an approximate 3,020 sq. ft. office. Seller rents the lab upstairs (600 sq. ft.). It's computerized with Softdent software. Seller is currently working 2 days/wk with 4 days/wk of hygiene, GP Associate 4 days/wk, O.S. 2x/mo and Perio 2x/mo. Sees approximately 50 new patients/mo. PPO/Cash/Some Denti-cal and Some Capitation. **Grossed \$1.2M in 2018. Projecting approximately \$1.2M for 2019. Buyer's net of \$243K.** 41 years of goodwill. Please contact your CPS Broker for more details. **Property ID #5309.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process. 100% FINANCING AVAILABLE TO QUALIFIED BUYERS

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Beautiful laid out GP in RANCHO MIRAGE







- Grossed approx. \$815K in 2019
- Established circa 2000
- Moved to this location in 2012
- Located in free standing building w/ private parking.
- 2 dental suites
- Seller is currently working 3 days per week
- Associate 2 days per month and 3 days per week
 of hygiene
- Sees an average of 10-15 new patients per month
- Mainly fee for service practice



- 4 equipped operatories and 1 plumbed not equipped
- Approximate 2,200 sq ft suite
- Computerized with Dentrix software
- Icat FLX CBCT for 3D Imaging
- · Seller is relocating out of the country
- New to 5 years old equipment.

Please contact your CPS Broker for more information. **Property ID #5284.**

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Alice C. King, V.P. Lic #00602189

LOS ANGELES/VENTURA COUNTY LISTINGS

CANOGA PARK – With 25 plus years of goodwill this practice is located in a single story corner building with rear parking. Excellent street visibility and great signage. On a heavy traffic flow street. Near residential area. Seller works 1.5 days/wk with Associate 2 days/wk and O.S. 1x/ mo. See approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Minimal advertising. Practice consists of 4 eq ops and 1 plmbd not eq in a 1,700 sq ft office. It's computerized with Eaglesoft software. **Grossed \$347K for 2018 and projecting approx. \$369K for 2019. Buyer's net of \$108K.** Please contact your CPS Agent for more information. **Property ID # 5241.**

CENTURY CITY – *PRICE REDUCED!!* Well established General Practice located in an 11 story medical dental building. This practice consists of 4 equipped operatories and 2 plumbed not equipped operatories with windows views to the city in an approximately 1,955 sq ft suite. It's computerized with Eaglesoft software and digital x-rays. The seller works 1 days/wk with Associate 2 days/wk and hygiene 3 days/wk. PPO and Cash Only. Minimal advertising. **Grossed \$715K in 2018.** Seller is focusing on primary office. Great staff. Please contact your CPS Broker for more details. **Property ID #4509.**

CERRITOS – Well established general practice with 40 years of goodwill located on the second floor of a busy shopping plaza with plenty of ample parking. Excellent visibility. This practice consists of 7 equipped operatories in an approximate 2,000 sq ft suite. Seller is currently working 4 days/wk with 9 days/wk of hygiene. **Grossed \$1.4M in 2018. Buyer's net of \$324K. 100%** Patient Referral. Computerized with Eaglesoft software. Seller will stay 2 days/wk. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5295.**

DUARTE – *PRICE REDUCED!!* General practice established in 1964 located in a two story mixed use building on one of the busiest intersections in the city. The only dentist in the building. Absentee owner. Associate works 3 days/wk and sees approximately 15-20 patients per day. PPO and Cash only. 100% patient referral. Practice consists of 6 spacious equipped operatories in a ~3,400 sq ft suite. **Grossed approximate-Iy \$404K in 2018. Buyer's net of \$69K.** Has Dentrix software and digital x-ray. Reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5183.**

ENCINO – With over 40 years of goodwill, this General Practice is located in a crestigious 12 story Medical Professional Building with heavy foot traffic promoted by the outdoor plaza & foot court, and retail area. Pr. ctic, is in a 1,337 sq ft suite and consists of 4 equipped operatories and 1 plumbed not equipped with incredible views to the city and location operatorians. Seller is currently seeing 4-8 patients per day. Cash and PPO only. NO HMO. It's computerized with Open Dental and double cary (1 sensor). Minimal advertising. **Grossed \$325K in 2018.** Great staff. Please contact your CPS Broker for more details. **Property ID #2263.**

GRANDA HILLS (GP) - With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has actually seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq ft suite. Granada Hills is a highly diverse and high-income neighborhood. Grossed \$328K in 2018 & projecting approximately \$407K for 2019. NET \$177K. The practice is exceptionally profitable because of the very low overhead of only ~58%. The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more information. Property ID #5276.

LONG BEACH (GP) - Our practice has 34 years of goodwill to offer and has been at this location for 26 years. The location of the practice is exceptional being right off of the 405 and near the 710 Freeways. The practice is surrently being run as an absentee. Current Associate works 3 days per week and sees approximately 16-20 patients per month. To, to actice consists of 3 equipped operatories in a 1,698 sq ft suite. Computerized with Open Dental software. 100% patient referral. Grosse US 3 on in 2018. Projecting approximately \$363K for 2019. Net \$122K. Has long term staff. The landlord resides in and has his medical to chose in the same building and is offering a very competitive lease to assist with the new Buyer's success. Please contact your CPS Broker for more information. Property ID #5282.

LONG BEACH – General practice with approximately 60 years of Goodwill. This practice is located a two story medical dental plaza conveniently located right off the 405 freeway. Corner location with heavy traffic flow. Has reasonable rent for the area. The seller is currently working 4 days/wk with 4 days/wk of hygiene. Seeing approximately 16-20 new patients/mo. Cash/PPO/Capitation/Some Denti-cal. Practice consists of 3 equipped operatories in an approximately 932 sq. ft. suite. Computerized with Practice Web software. **Grossed \$361K in 2018. Projecting approximately \$373K for2019.** The Seller is retiring. Great opportunity. Please contact your CPS Broker for more details. **Property ID #5303.**

LYNWOOD PRICE REDUCED!! – General practice located in a single story busy shopping center with ample parking lot. Great visibility. Heavy traffic flow. Absentee owner. Associate works 2.5 days per week and Ortho 1x je month. See approximately 40-50 new patients per month. PPO / Cash and some Denti-cal. 100% patient referral. Practice or start for equipped operatories in a 2,500 sq. ft. suite. Has Softdent software. Digital x-ray with 2 sensors. Grossed \$570K in 2018 and to 1, and approximately \$606K for 2019. Buyer's net of \$255K. Established late 2015. Please contact your CPS Broker for more details. Property ID #5264.

ROWLAND HEIGHTS – Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrix software and digital x-ray. Minimal advertising. **Grossed \$772K in 2018 and projecting approximately \$822K for 2019. Buyer's net of \$237K.** Please contact your CPS Broker for more details. **Property ID #5278.**

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Juana Dominguez Executive Administrator

SAN GABRIEL – Established in 1978, this general practice is located in a 2 story building next to residential area school. Has great street visibility with heavy traffic flow. Seller will be the landlord. The practice consists of 11 equipped operatories in an approximate an approximate 3,020 sq. ft. office. Seller rents the lab upstairs (600 sq. ft.). It's computerized with Softdent software. Seller is currently working 2 days/wk with 4 days/ wk of hygiene, GP Associate 4 days/wk, O.S. 2x/mo and Perio 2x/mo. Sees approximately 50 new patients/mo. PPO/Cash/Some Denti-cal and Some Capitation. **Grossed \$1.2M in 2018. Projecting approximately \$1.2M for 2019. Buyer's net of \$243K. 4**1 years of goodwill. Please contact your CPS Broker for more details. **Property ID #5309.**

SIMI VALLEY (GP) - Great opportunity to purchase a dental practice that has over 54 years of goodwill to offer in a freestanding building with ample private parking. The freestanding building has recently been painted externally and completely remodeled inside. The practice consists of 4 equipped operatories and 1 plumbed not equipped room for expansion in an approximate 1,550 sq ft suite. Absentee owners. Associate works 3 days/wk and Perio every 8 weeks. See approximately 16-20 patients/day. Cash and PPO Only. It's computerized with Dentrix software. 100% patient referral. Mostly bread and butter general dentistry is being performed here. Grossed \$579K in 2018 and projecting approximately \$621K for 2019. Buyer's net of \$200K. The Sellers will be your landlord. Please contact your CPS Broker for more details. Property #5294.

TORRANCE – This General practice located right off of Pacific Coast Highway and as close as you can get to the elite communities and high rent district of the Rolling Hills Estates and Palos Verdes. Worthy of note it the very competitive lease in place that also has two five year options. The practice consists of 4 equipped operatories in a busy shoop up to the very competitive lease in place that also has two five year options. The practice consists of 4 equipped operatories in a busy shoop up to the very competitive lease in place that also has two five year options. **The practice consists of 4 equipped operatories in a busy shoop up to the very competitive lease in place that also has two five year options. Star 2018 with a buyer's net \$123K.** The Seller has hear the practice as an absentee owner and given external factors to the practice has not been able to provide this practice the focus needed to realize its full potential. Please contact your CPS Broker for more information. **Property ID #5281.**

VENTURA - This General practice has over 40 years of goodwill to offer, and an icon in this quiet beach community with a home town feel. The building is owner-occupied, with currently six tenants in common. The Buyer has the option of getting a very favorable lease, or with approval of the partnership, the Buyer could also buy into the building. The practice consist of 4 equipped operatories. Seller is currently working 5 days/wk with 4 days/wk of hygiene. PPO and Cash Only. Sees approximately 14-18 patients/day. **Grossed \$496K in 2018.** Please contact your CPS Broker for more details. **Property ID #5288**.

VENTURA (LH) – General practice with over 34 years of goodwill located in a two story medical professional building with ample parking. This office consists of 2 equipped operatories and 1 plumbed not equipped. This spacious practice has a reasonable rent for the area. Cash, PPO and Medi-cal. Historically grossing approximately between \$140K-\$160K. Retiring Seller refers out all specialty. Charts are being gifted. Great opportunity for a start-up. Please contact your CPS Broker for more details. Property ID #5304.

ORANGE COUNTY LISTINGS

ANAHEIM – General practice established circa 1960 is located in a small shopping center on a busy major street of the city. Next to residential area. Seller is currently working 5 days/wk and sees approximately 40-45 new patients/mo. PPO / Cash / Denti-cal / Some Cap. The office consists of 4 equipped operatories with Dentrix software and digital x-ray. Has reasonable rent and long term lease. **Projecting approximately** \$1.3M for 2019. Buyer's net \$800K. Excellent signage. Corner location. Please contact your CPS Broker for more information. **Property ID** #5296.

CORONA DEL MAR – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq ft suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. Grossed \$898K in 2018. Buyer's net of \$214K. Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. Property ID #5285.

FOUNTAIN VALLEY – This General Practice is located a busy corner strip shopping center with good street visibility. Has larger parking from and back. The practice consists of 4 equipped operatories and 1 plumbed not equipped for expansion in an approximate 1,637 sq ft suite. Has Digital X-ray and it's computerized with Eaglesoft. The retiring seller is currently working 3 days/wk and sees approximately 18 new patient/mo. PPO / Cash / Denti-cal / Some Cap. Does minimal advertising. **Grossed \$287K in 2018.** Established in 2003. Has excellent staff. Please contact your CPS Broker for more information. **Property #5293.**

LADERA RANCH – Beautiful General practice located in a premier shopping court. This practice consists of 11 equipped operatories in a 3,568 sq ft suite. It's computerized with Dentrix/Dexis software and digital X-ray S eller's currently working 1 days/wk with Associates 8 days/wk and 7.5 days/wk of hygiene. The income source is only PPO and Cas' S eller's currently working 1 days. Does minimal advertising. Grossed \$1,953,000 in 2018. Buyer's net of \$400K. Great opportunity. Please contact your CPS Broker for more details. Property ID: #5262.

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Fred Vuittonet, V.P. Lic #01363583

LAGUNA HILLS – Beautiful laid out General Practice in an incredible shopping center location. Established in 2003. Conveniently located right off the freeway. This practice consists of 4 equipped operatories with Eaglesoft software in a 1,200 sq ft suite. The Seller is currently working 3 days/wk and sees approximately 16-20 new patients/mo. PPO/Cash/Some Capitation. Grossed \$392K in 2018. Projecting approximately \$379K for 2019. Seller will focus on primary office. Please contact your CPS Broker for more details. Property ID #5290.

ORANGE (Turn-Key) – This General Practice has 37 years of goodwill to officiand is located in a single story med/dent building next to residential are and hospital. Easy freeway access. Absentee owner. Associ te wirds 2 days per week and sees approximately 6-12 patients per day. This practice has 4 equipped operatories in an approximately (0, 6) of the suite. It's computerized with Dentrix software and digital x-ray. Has reasonable rent for the area. PPO and Cash only. **Grossed approximately \$162K for 2018.** Seller took over father's practice in Long Beach. This practice has great potential for a full time dentist. Please contact your CPS Broker for more information. **Property ID #5277.**

SANTA ANA – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides have a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants since dit. Fractice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 960 sq ft suite. Patients pay at the time of some endicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. Grossed approximately \$50 th in 2018. NET OF \$122K. Note inventory is subject to change. Please contact your CPS Broker for more details. Property ID #5113.

WESTMINSTER – Established in 1978 this paperless general practice is located near to the intersection of Huntington Beach, Fountain Valley, and Westminster in a two story free standing building with ample parking. Next to residential area. Excellent signage and street visibility. The practice consists of 6 equipped operatories in an approximate 2,461 sq ft office. Has Dentrix software and digital x-ray. Seller is currently working 4.5 days per week with 4 days per week of hygiene. Sees an average of 20 new patients per month. PPO and Cash. No HMO or Denti-cal. Does minimal advertising. Has reasonable rent for the area. **Grossed \$737K in 2018 and projecting approximately \$790K. Buyer's net of \$229K.** Great practice with 41 years of goodwill. Easy freeway access to the 405. Please contact your CPS Broker for more details. **Property ID #5291.**

YORBA LINDA – This beautiful general practice is located in a strip shopping center with large ample parking. Great signage. Established in 1987. Fee for service office. Consists of 3 equipped operatories in an approximate 1,205 sq ft office. It's computerized with Dentrix software and Scan X. Grossed \$323K in 2018. Buyer's net of \$113K. Seller is open to transition. Please contact your CPS Broker for more information. Property ID #5299.

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

CHINO HILLS – LA QUINTA - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. Grossed approximately \$1.6M in 2018. Buyer's net of \$344K. Please contact your CPS Broker for more details. Property ID #5130.

RANCHO MIRAGE – This beautiful laid out General practice established circa 2000 and moved to this location in 2012. It's located in free standing building with 2 dental suites with private parking. The seller is currently working 3 days per week with Associate 2 days per month and 3 days per week of hygiene. Sees an average of 10-15 new patients per month. Mainly fee for service practice. The office consists of 4 equipped operatories and 1 plumbed not equipped in an approximate 2,200 sq ft suite. It's computerized with Dentrix software and has Icat FLX CBCT for 3D Imaging. Grossed \$1M in 2018. Buyer's net of \$333K. Seller is relocating out of the country. New to 5 years old equipment. Please contact your CPS Broker for more information. Property ID #5284.

SAN BERNARDINO – General practice located in a free standing building with 5 suites and rear parking. Seller is currently working 2 day/wk and Associate 3 days/wk. Sees approximately 50 new patients/mo. PPO and Cash only. Great advertising. The practice consists of equipped operatories in an approximate 1,500 sq ft suite. Has Practice Web software and digital x-ray. Grossed \$401K in 2018 and projecting approximately \$660K for 2019. Buyer's net of \$199K. Two partners. One manages and the second works in the office. Owns the building. Great opportunity. Established in February 2018. Please contact your CPS Broker for more information. Property ID #5290.

TEMECULA – Established in 2004, this Pedo/Ortho **grossed \$1.3M in 2018. Buyer's net of \$947K.** It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new ortho starts/ mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

TEMECULA (GP) - Well established practice with 4 equipped operatories in a 1005 sq. ft. suite located on a busy single story shopping center. Heavy traffic flow. Absentee Owners. Associates work 3 days/wk. See that xim they 10-15 new patients/mo. PPO, Cash and Some Capitation. Office is computerized with Dentrix software and Digital X-ray. **Gross 12 32.7K in 2018.** Excellent staff. Great opportunity for a full time dentist. Please contact your CPS Broker for more details. **Property ID #505**.

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Dan Parnell, V.P. Lic #00901038

UPLAND - Well established beautiful office located in a two story building with ample parking. This office consists of 4 equipped operatories with window views. Computerized with Dentrix Software and Digital X-ray. Seller manages only. Associate works 4 days/wk and sees approximately 60 new patients/mo. PPO and Cash Only. No Denti-cal. Excellent advertising. Grossed \$943K in 2018. Buyer's net of \$221K. Great staff. Established in 2013. Please contact your CPS Broker for more information. Property ID #5237.

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD (GP) - This beautiful practice started from scratch by the Seller and has over 22 years of goodwill to offer. Locate in a two story professional – medical building and the only dentist. A spa-like atmosphere office with 4 equipped operatories in a 1,800 sq ft suite. Computerized with Dentrix software. THIS IS A RARE 100% FEE FOR SERVICE PPACINE APLOWING FOR THE BUYER TO SET THEIR OWN FEE SCHEDULE PRICING MODEL. Currently, the practice refers all specialities composition of the indicative special specialities composition of the property of the holistic procedures be-ing performed in-house **Grossed approximately \$440K for 2010.** Don't miss this rare opportunity. **Property ID #5256.**

El CAJON (GP/Specialty) - This office is equipped with the latest 3D Sirona CBCT Digital X-ray and the practice has been digital for over 10 years. It is located in a two story free standing building. Absentee owner established the practice circa 1969. The practice is in a well-developed area with easy access to multiple freeways. Collections over a Million for over 10 years with just 3 working days of production - plenty of room to expand the schedule and increase production. This office consists of 5 equipped operatories and 2 plumbed not equipped in a 2,814 sq ft suite. There is also an operational in-house lab ready to be used. Computerized with Eaglesoft software. Excellent staff. Please contact your CPS Broker for more details. Property ID #5265.

LEMON GROVE (GP) - Our rare "Fee for Service" practice has over 48 years of goodwill and its located in a two story corner building. The practice consists of 4 equipped operatories, exam room and 1 plumbed not equipped in a 1,800 sg. ft. suite. It's computerized with Eaglesoft software. The seller is currently working 3 days/wk with 3 days/wk of hygiene. Grossed approximately \$398K for 2019. One unique feature of this office is LANAP (Laser Assisted New Attachment Procedure) & LAPIP (Laser Assisted Periodontal Implant Procedure). Long standing in the community. Lots of capacity for growth. Excellent opportunity. Please contact your CPS Broker for more information. Property ID #5308.

OCEANSIDE (GP) – Established is 1990 this general practice consists of 4 excloped operatories in an approximately 960 sq. ft. suite. This office is located in a one story busy shopping center. Retiring seller is currently vor. no 5 days/wk and sees approximately 8-10 new patients per month. Has Easy Dental software and digital x-ray w/ one sensor. Doer win more than a contribution of the cash only. NO HMO. Grossed approximately \$560,251 in 2018 and projecting approximately \$573K for 2015 bayer's net \$181K. Great practice and staff. Please contact your CPS Broker for more information. Property ID #5267.

SAN DIEGO/CARMEL VALLEY (Turn-key) Price Reduced!! - General practice with 3 spacious equipped operatories and 1 plumbed not equipped operatory on an approximately 1,815 sq. ft. suite. This practice established in 2005. Seller is currently working 1.5 days per week with Perio, Endo and O.S. once per month. Seller sees approximately 7-10 patients per day. PPO and Cash only. Does minimal advertising. Computerized with Eaglesoft software and digital x-ray. Grossed approximately \$325K for 2018. Well laid out office with great potential for a full time dentist. Please contact your CPS Broker for more information. Property ID 5274.

SAN DIEGO & ESCONDIDO (Selling as One) - Grossed \$914K in 2018 and Projecting \$951K for 2019. Buyer's net of \$322K.

SAN DIEGO (GP / IMPLANT) - Established in 1966 this practice is located in 2 story medical / dental building. Corner location. Great signage. Seller currently works 2 days/wk and see approximately 8-10 patients/day. PPO/Cash/Some Capitation. The practice consists of 4 equipped operatories in an approximate 1,600 sq ft office. Computerized with Practice Works.

ESCONDIDO + Real Estate (GP / IMPLANT) Practice is located in a single free standing building with 8 parking spaces and 1 handicap parking space. Real Estate for Sale. Great street visibility. Next to residential area. Established in 1990. Currently seller is working 2 days per week and hygienist 2 times per months. PPO/CASH/Some Capitation. The practice consists of 4 spacious equipped operatories in an approximate 2,400 sq ft office. Computerized with Dentrix software. Excellent staff. Seller will be focusing on primary office. Please contact your CPS Broker for more information. Property ID #5275.

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BUYER'S:

Fred Vuittonet: fvuittonet@calpracticesales.com

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LEE'S STORY:

- USC Undergrad 1983
- USC Dental School 1987
- USC Endodontic 1989
- Hired Associate 1992
- Sold 1/2 of Practice 1992
- Opened Second Office 1993
- Built-Out New Office 1996
- Work for Dental Manufacturer 1996-1997
 Law School 1997-2000
 - Law School 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage 2010
 - Sold MPG to Henry Schein 2013
 - Managed HS brokerage business
 - from 2013 through 2018 in 7 states

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I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other. Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

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General Dentist needed in Montebello. State of the Art office with multi specialty. spovani@gmail.com or 818-523-3005

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Good opportunity private Pomona practice SALE, 4 full equipped ops, shopping center, interested fax info 909-784-1768.

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Need a DDS to share office space in beautiful Tustin office. Please email mitracim@gmail.com for more info.

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Associate Dentist needed for GP in Rancho Cucamonga. FT/PT. Call Dr Camarena DDS at (909)983-7707 for more information.

Danseraeu Delivery mobile cart unit for sale. \$399 OBO. Pick-up only/Bellflower area. Call 714-9959301/714-5191892.

North County coastal practice available. 5 ops. Encinitas. Busy medical location with plenty parking. Loyal patient base. Skillful staff. Call KRPS (619)299-6161.

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Periodontist needed at our private dental office in san fernando valley contact: pinergary@gmail.com

PROFESSIONAL PRACTICE TRANSITIONS



SOUTHERN CALIFORNIA

BAKERSFIELD GENERAL DENTISTRY PRACTICE - Established General Dentistry Practice available in the Bakersfield area. The practice has 5 Operatories and utilizes Easy Dental. Four doctor days and four hygiene days per week. Room to grow the practice as most speciality procedures are referred to local specialists. Real estate also available to purchase. Exceptional opportunity to purchase two practices in same building and merge. See listing #CA622 for more info. 2018 Gross Receipts of \$375K. #CA623- Kerri McCullough - 949-300-0312

BAKERSFIELD GENERAL DENTISTRY PRACTICE - General Dentistry practice with 6 Ops and 39 years of goodwill in the community. Practice features Dentrix, intraoral camera, and Denar Pantograph. 2018 Gross Receipts of \$475K with \$165K Net Income with room to grow as most specialty procedures are referred out. Unique opportunity awaits to purchase two practices plus real estate for one larger practice. See listing #CA623 for more info. #CA622- Kerri McCullough - 949-300-0312

BAKERSFIELD PEDODONTIC - Rare and unbelievable opportunity to purchase a successful 30+ year old Bakersfield pediatric practice with orthodontic and oral surgery services. Great opportunity for someone to have a thriving, well-run practice with 30+ years of goodwill and to transition with an experienced partner. Currently over 4,000 active patients averaging 40 new patients a month. The practice is currently open 5 days a week and closed on the weekends. The orthodontist works 4 days a month and the oral surgeon works one day a month. The practice averaged \$2.5M+ in annual gross collections for the past 3 years. #CA599- Kerri McCullough -

COVINA - Well-established General practice with great visibility, 4 operatories, and digital x-rays. A bright, cheerful setting welcomes patients to this correstablished family practice. Seller refers out most difficult specialty work so there is room to grow. All new patients are from word of mouth, no marketing. #CA634- Kerri McCullough - 949-300-0312 HUNTINGTON BEACH - General Dentistry practice with 4 operatories has been open in HB for 50+ years. Practice utilizes EagleSoft and has 2 days of hyster ber week. Huge upside potential as most specialty services are referred out. 2018 Gross Receipts of \$356K, with \$141K Adjusted Net Income. #CA613- Kerri McCullough - 949-300-0312

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - *PRICE REDUCED* - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and Sarand is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2018 Gross Receipts of \$1.08M with \$300K+ Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517- Steve Caudill - 951-314-5542

LOS ANGELES, WEST SIDE - West Los Angeles General Practice located in a newly remodeled medical building, with outstanding views of the Hollywood Hills, a 4 Op office (one additional Op to expand) with over 60 years of history. Located in a very up-and-coming area with new hotels and high-end apartments built nearby. Modern and Fully digital with Schick X-rays, Blue Cam ready to scan your preps and send them to the lab. Wonderful staff includes full-time RDA, two part-time RDH and even one on call. Seller is highly motivated and will entertain any reasonable offer. 2018 Gross Receipts of \$523K. #CA640-Kerri McCullough - 949-300-0312

LOS ANGELES - This practice is located in the one of the most desired areas of Los Angeles. There are 5 treatment rooms and a 3 chair ortho bay in a 3,000 sq. ft. suite with free parking. The practice has a visite prodontist 2 days per month and 2 days of hygiene per week. Practice opened in 2005. The practice has E-Z Dental software and utilizes digital x-rays, 3D CBCT, Digital Ceph, and an intra-oral camera. Practice accepts most PPO plans, no HMO. #CA619-Kerri McCullough - 949-300-0312

LOS ANGELES - General Dentistry Practice with 7 Operatories is located in a professional building in a great location of LA. Practice has a strong hygiene program in place with 5+ days of hygiene per week and 37 years of goodwill. Gross Receipts over \$900K. #CA606- Kerri McCullough - 949-300-0312



ORANGE COUNTY ENDODONTIC -Beautiful, professionally designed suite. Newly built out in 2018, the practice features 6 Operatories, 5 Equipped, with 3 Microscopes, Cone Beam CT, fully digitized and paperless. Collections have been consistent for the past 3 years at \$1.3M+ with very low overhead. Excellent opportunity. Seller retiring. #CA593- Kerri McCullough -949-300-0312

PALM SPRINGS AREA MULTI-SPECIALTY - 5 equipped Ops and 1 plumbed, not equipped in a 2,500 sq. ft. suite. 27 years of goodwill. The well-trained staff caters to a high-end patient base. Rent is only \$3,600/month! Dentrix Software, digital x-ray, intra-oral camera, CT Scan and Gemini Dual Wave Laser. History of collecting over \$1.2M per year. 97% Cash, 3% Ins. #CA604-Kerri McCullough - 949-300-0312

PASADENA - *NEW LISTING* - 4 Ops, 3 equipped, in sought-after Pasadena is now available. Our retiring seller has an exclusive as the only GP in the building. 36 hours of hygiene/week and patients are pre-appointed for their next visit. Updated technology with Dentrix, digital x-rays, and cone beam. The patient base has a high dental IQ and in a strong income area seeking excellence in health care. 2018 GR of \$1M+ with \$400K Adj. Net Income. #CA651- Kerri McCullough - 949-300-0312

POMONA - Great potential! Low Rent! Pomona - beautiful 4 operatory practice. Dentist open only 2 days per week and retiring. 2018 Gross Receipts \$279K. Priced to sell. #CA610- Dr. Rishi Salwan - 909-239-2800

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SAN FERNANDO VALLEY - *NEW LISTING* - 5 Ops in a very visible location on a main street in a high-end, desirable area. Our seller owns the building and can be sold with the practice. Practice features Easy Dental and Digital X-rays, 21 years of goodwill, and our seller has owned it since 2004. The practice is PPO and HMO with a CAP check of \$5-6K/mo. on average. 2018 GR of \$1.2M+ with \$336K Adj. Net Income. #CA652- Kerri McCullough - 949-300-0312

SAN GABRIEL VALLEY - General Dentistry practice with 4 Operatories and digital x-rays. Our retiring seller has owned the practice for 35 years, practice has been in the area for 65 years. Most specialty work is referred out, and most PPO plans are accepted. Practice is located on a main road and has great visibility. Seller sees patients 4 days per week. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

SIMI VALLEY - Beautiful General practice established for over 45 years, 5 fully equipped operatories, 1 not equipped, nitrous equipped in every operatory. 2018 Gross Collections \$297K. Doctor refers out most specialty work. Great location and very low rent. #CA637- Dr. Rishi Salwan - 909-239-2800

SIMI VALLEY - General Dentistry practice with 3 Operatories and over 30 years of Goodwill. Older office with 1,100 sq. ft., located in a strip mall shopping center close to a residential area. A majority of the specialty procedures are referred out to specialists. 2018 Gross Receipts of \$263K. #CA626- Steve Caudill - 951-314-5542

SIMI VALLEY - General Dentistry practice with 6 Operatories is now available in Simi Valley. Practice has 39 years of Goodwill and loyal, dedicated staff. Strong hygiene program in place. The professional building is in a great location. Practice utilizes EagleSoft, digital x-rays, intra-oral cameras, and Pano. 2018 Gross Receipts of \$740K. #CA617- Kerri McCullough - 949-300-0312

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SOUTH BAY/TORRANCE AREA - General Dentistry practice with a 44-year history in the South Bay is now available! 6 operatories in a professional building location that is beautifully decorated. Practice utilizes SoftDent, digital x-rays, intra-oral camera, and laser. Visiting Endodontist and Periodontist keeps some specialty procedures in-house. Strong hygiene program in place and long-term, loyal staff to ensure a smooth transition. 2018 GR of \$1M+. #CA624- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY PERIODONTAL - 4 Ops, 3 equipped in a beautiful coastal community in South OC. Practice open since 2008. This office has a large surgery suite for implants and other perio procedures. The office is nicely appointed, modern, and in a busy strip center location close to other business and high-end residential. The seller is open to helping to new owner with proper introductions to the referring dentists.2018 GR of \$934K, \$217K Adj. Net Income. #CA643- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY -General Dentistry Practice with 5 Operatories, 4 Equipped, in an upscale area of the western San Fernando Valley. Computerized with EagleSoft and utilizes an intra-oral camera, Schick digital x-rays, and laser. 12+ years of goodwill at this professional building location, which is near a hospital. Accepts PPO and 3 HMO plans. 2018 Gross Receipts of \$484K with \$218K Adj. Net Income. #CA614-Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY PEDO - Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and intra-oral camera. 10+ years of goodwillSoft and intra-oral camera. 10years of goodwillSoft and intra-oral camera. 10work week. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

SAN DIEGO

EAST COUNTY - *NEW LISTING* - El Cajon Large General and Multi-Specialty practice with Orthodontics provided in-house. Practice is located in a stand-alone site with excellent visibility in a strip mall. Features 14 Ops, 10 equipped, with EagleSoft. This is a PPO/HMO and DentiCal practice. Seller is eager for a quick sale. #CA647- Russell Okihara - 619-694-7077



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EZ Dent practice software, excellent area of opportunity. 2018 Gross Receipts of \$466K. #CA636- Russell Okihara - 619-694-7077 ENCINITAS - General Dentistry Practice with 6 fully equipped Ops is located in a busy retail center. Practice was remodeled 5 years ago with new equipment and utilizes

31 vears in business

EAST COUNTY - Spring Valley General

family practice with 3 Operatories located in

a convenient small optimp mall adjacent to a busy street. PPO and no HMO, digital x-rays,

busy retail center. Practice was remodeled 5 years ago with new equipment and utilizes Dentrix, digital x-rays, Pano, and laser. 4 days of hygiene per week. 2018 Gross Receipts of \$813K. #CA574- Russell Okihara - 619-694-7077

NORTH COUNTY COASTAL ORTHODONTICS - *NEW LISTING* -Beautiful area in a highly desirable location with ample parking, Open bay with 4 chairs and separate consult room with 1 chair. Ortho 2 Viewpoint, Digital Pan/Ceph, Excellent opportunity for a single office or a 2nd location. Seller is motivated to sell quickly. 2018 Gross Receipts of \$376K with \$208K Adjusted Net Income. #CA653- Russell Okihara - 619-694-7077

NORTH COUNTY PERIODONTAL - Beautiful Periodontal Practice in North County San Diego. 4 Operatories, 3 Equipped. Newer equipment including a CT Scanner and digital x-rays and Dentrix. Excellent location in a well-maintained complex. Priced to sell quickly. 2018 Gross Receipts were \$269K. #CA605- Russell Okihara - 619-694-7077

POWAY - *NEW LISTING* - This General Dentistry Practice with 3 Ops is centrally located, busy strip center location with room to grow the practice. Practice features Digital x-rays, Intra-Oral Camera, Pano, and Laser. #CA659- Russell Okihara - 619-694-7077

SAN DIEGO COUNTY ORTHODONTIC

- Rare Opportunity in the San Diego County

area, Established Ortho office with updated computer hardware. Paperless with many years of goodwill. Excellent location. This will sell quickly #CA615- Russell Okihara - 619-694-7077

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OUTSIDE OF CALIFORNIA

HONOLULU, HAWAII ORAL SURGERY - Longstanding OMFS practice for sale. 4 Ops with consistent production/ collections over the past 3 years. Convenient location with ample free parking. Strictly PPO and no hospital affiliations. Dentrix, Digital Pano. Seller retiring. Excellent Opportunity. #HI113- Russell Okihara - 619-694-7077

EUGENE, OREGON - Mid-sized practice in a central Eugene **Solution** with 2,600 sq. ft., 4 Ops, Eaglesoft, and 30 years of goodwill. #OR114- Jessica Burbon - 503-332-6462

NORTH COAST, OREGON - Beautiful North Coast practice nestled on a lake inlet, minutes to the ocean. Dr. works 3 days per week, 2 days of hygiene. 2018 gross collections \$366K, practice positioned for growth, Dr. is retiring. #OR112- Jessica Burbon - 503-332-6462

SOUTH COAST, OREGON - Beautiful turn-key general practice located on the Southern Oregon Coast. Features 3,200 spacious sq. ft., **SOUD**s, Eaglesoft, Dexis, Pano. Collections for 2018 were \$740K. Building available for sale. #OR113- Jessica Burbon - 503-332-6462

SOUTHWEST PORTLAND, OREGON - This established general dentistry/private practice is located in a SW Portland mixed business complex off a main thoroughfare. 2,634 sq. ft. leased building is well maintained with 6 Ops, 1 more plumbed/ready. Dentrix PMS, Dexis digital x-rays, intra-oral, Pano. 2018 Gross Receipts \$510K. #OR115- Jessica Burbon - 503-332-6462

NORTHERN CALIFORNIA

CONTRA COSTA COUNTY - Goodwill/ Records for only the Pediatric and Orthodontic portion of the Practice. 11+ year old practice. Buyer must be within 15 miles of Contra Costa County. Asking Price is below appraised value. #CA576- Jay Harter - 916-812-0500

CONTRA COSTA COUNTY/EAST BAY - *ASKING PRICE FURTHER REDUCED* -Digital Practice with 3 Ops, modern/attractive building and space, PPO, 1,200 sq. ft, and Dentrix. 2018 GR over \$1M on 34 average Dr. hours/week. #CA595- Jay Harter - 916-812-0500

FAIRFIELD AREA - *NEW LISTING* - 4 Ops with a 5th available but not equipped in 1,500 sq. ft. suite, Intra-oral camera, digital x-rays, and Dentrix PM Software in a paperless practice. 2018 GR \$840K on 4 days/week. #CA655- Jay Harter - 916-812-0500 **FREMONT** - 4 equipped Ops in 1,800 sq. ft., Dentrix PMS, digital x-rays, Diode Laser, and intra-oral camera. 2017 GR \$446K on 3 day/ week. #CA547- Jim Engel - 925-330-2207

FREMONT - Priced to sell! Over 40 years of goodwill in Fremont. Spacious 2,900 sq. ft., general dentistry practice has 9 equipped Ops in a stand-alone building. 2018 Gross Receipts \$631K. #CA607- Kim Ta - 408-687-5001

GREATER EL DORADO HILLS - Multidoctor practice in Greater El Dorado Hills. 3,000 sq. ft. office, possible 8 Ops, 7 equipped, intra-oral camera, digital x-rays, and digital Pan. Sellers will consider working back part-time. #CA578- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - El Dorado Hills/Folsom Area: 3 Op, PPO practice in 1,399 sq. ft. High**SOLD**I's and neighborhood, SoftDent, Carestream sensors, and intra-oral camera. 2017 GR \$506K on 4.25 day week. #CA543- Jay Harter - 916-812-0500

GREATER SACRAMENTO - Greater Sacramento Area: GP PPO Practice with 4 Ops, digital sensors, imaging system and intra-oral camera. Practice in business for 33 years. 2017 GR \$652K; Office Condo available for purchase with this practice. #CA561- Jay Harter - 916-812-0500

GREATER SACRAMENTO - PRICE REDUCED BY \$100K! GP & Specialty HMO/ some PPO Practice. 9 Ops, digital sensors, imaging system, intra-oral camera, digital pano. 2017 GR \$1.1M+, 2018 Quickbooks (to be verified) GR \$680K. 5,000 sq. ft. building available with practice. #CA567- Jay Harter -916-812-0500

GREATER SACRAMENTO - *NEW LISTING* - 4 Operatories in 1,100 sq. ft. office space with, Intra-oral camera, Digital x-ray, and Easy Dental PM Software. Growth potential with Ortho and Implants. 2018 Gross Receipts were \$1M+on a 4 day/32 hour average work week. #CA656- Jay Harter 916-812-0500

HAYWARD - *NEW LISTING* - Dr. retiring from general practice, 900 sq. ft., cozy, 3 Operatory practice. Great for anyone looking to start small and have the opportunity to buy part of the building. The office is in a desirable area with easy freeway access and low rent if not purchasing the building. #CA649- Kim Ta - 408-687-5001

LAKE TAHOE AREA ENDODONTIC - 3 Ops, 3 digital sensors, Cone Beam in 1,100 sq. ft. 2018 GR \$504K on 32 average Dr. hours/ week, with 2019 projected higher. #CA602- Jay Harter - 916-812-0500 LAKE TAHOE AREA - GP practice with 5 Ops w/6th Open, Operatory views of Lake Tahoe, only 34 Delta Premier patients, 2,100 sq. ft., 2018 GR \$711K on 22 avg. Dr. hours/ week. #CA608- Jay Harter 916-812-0500

MONTEREY COUNTY - Practice established for over 70 years, 32 with present owner. Beautiful 1,130 sq. ft. office w/ 3 Ops. Dentrix PMS, Dexis digital x-rays, I/O Camera, Diode Laser. 2018 GR \$528K on 4 days/week. #CA625- Jim Engel - 925-330-2207

MONTEREY - *NEW LISTING* - 4 Ops, 1,600 sq. ft., digital, general practice. On a 32-hour work week, 2018's gross was \$1M+. The Dr. is looking forward to retirement. Act fast, this practice will sell quickly! #CA650- Kim Ta - 408-687-5001

NORTHERN CALIFORNIA PEDIATRIC - *NEW LISTING* - 2018 GR \$3M+ on 5 Day work week. Modern, 5,000 sq. ft office, very spacious. 7 equipped treatment rooms, 2 additional patient rooms, with room for expansion. #CA658- Gina Miller - 707-391-7048

PLEASANT HILL - *NEW LISTING* - 2018 Gross Revenue of \$762K on 4 days/week. 23+ years of goodwill housed in a 1,438 sq. ft. modern office. 4 Ops, Dentrix PMS, Paperless Charts, digital Pan, Intra-Oral Camera, and Diode Laser. #CA654 - Jim Engel - 925-330-2207

REDDING AREA - *NEW LISTING* - GP Practice in 1,600 sq. ft., 5 Operatories (4 equipped + 1 plumbed, not equipped) utilizes Dentrix PM Software, Intra-Oral Camera, Digital Sensor, Digital Pano, and newer CEREC (with CEREC-trained staff). 2018 Gross Receipts \$558K on a 32 hour (spread over 5 days) work week. #CA648- Jay Harter - 916-812-0500

ROCKLIN/LINCOLN AREA - *NEW LISTING* – 10 Ops (6 equipped + 4 plumbed) in 2,619 sq. ft. space. Paperless practice with Dentrix, intra-oral camera, Dexis digital sensor, Laser, imaging software, digital Pano, and newer CEREC with CEREC-trained staff. 2018 GR \$747K on 4 days/week. #CA641- Jay Harter - 916-812-0500

SACRAMENTO - PRICE REDUCED -Downtown / Midtown Sacramento: Hightraffic GP, 4 Op location with under 5% Delta Premier patients. 2018 Gross Receipts \$607K on 30 Dr. hours worked per week. #CA590- Jay Harter - 916-812-0500

SACRAMENTO AREA - 4 equipped Ops, 1 additional plumbed. 47 years of Goodwill, only 24 Dr. hours/week. 2018 Production was \$574K. 1,403 sq. ft. office Condo must be purchased with this dental practice. #CA603-Jay Harter - 916-812-0500

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SAN FRANCISCO - 2018 GR \$561K on reduced schedule. Solution modern 1,130 sq. ft. suite. 41 years of goodwill, 18 in current 450 Sutter location. #CA618- Jim Engel - 925-330-2207

SAN FRANCISCO - *NEW LISTING* - LOW RENT! 30+ Years of Goodwill. Highly desirable practice! Beautiful 4 Op office with a healthy hygiene program. Retiring Dentist willing to help transition or be an associate a couple of days per week following sale. 2018 Gross Receipts of \$700K+! #CA657- Dr. Rishi Salwan – 909-239-2800

SAN JOSE - The office is a spacious 3,150 Sq. Ft, with 6 equipped Ops and 4 unequipped. Dentrix, Dexis digital x-rays and digital Pan. Gross Revenue for 2018 was \$998K and 2017 was \$919K. #CA600- Kim Ta - 408-687-5001

SAN JOSE - *NEW LISTING* - 2,700 sq. ft. practice with 8 fully equipped Ops with top of the line ADEC equipment. Dentrix digital sensors and so many other features. 2018 Gross: \$465K on a 34-hour work week. This practice is priced to sell! #CA627- Kim Ta - 408-687-5001

SAN MATEO COUNTY - General Family Practice, 2nd generation, Highly desirable Bay Area location **SOUR** above \$1.3M Gross Receipts, 8 Days of Hygiene, on 4 Day Doctor work week. #CA639- Gina Miller - 707-391-7048

SANTA CRUZ COUNTY - Well-established practice in growing community. 1,410 Sq. Ft. w/4 Ops, Carestread WS, Dexis sensors, 6¹/₂ days of hygiene. 2018 GR of \$1.1M+. Owner retiring. #CA609- Jim Engel - 925-330-2207

SONOMA COUNTY - Large General Family Practice 30+ years of Goodwill. Solo dentist owner with In-house specialists. 2018 Gross Receipts above \$2,800,000. Real Estate for Sale or Lease option. #CA544- Gina Miller - 707-391-7048

SONOMA COUNTY - GP: 1,890 sq. ft. office w/4 Ops. 2017 GR \$529K on 3 days/week with 3¹/₂ days of hygiene. Dexis, Dentrix, intra-oral, and laser. Real Estate available for purchase. Doctor retiring. #CA563- Gina Miller - 707-391-7048

SONOMA COUNTY - 6 Ops in 2,200 sq. ft. space. Seller-owned facility. 2018 GR of \$802K with 4 Hyg days. Dexis digital x-rays, Dentrix PM, intra-oral camera, laser. #CA564- Gina Miller - 707-391-7048

SONOMA COUNTY - 2018 GR \$906K. 1,000 sq. ft, 3 Ops w/opportunity to expand. Paperless, Dentrix PM, XDR digital sensors, and intraoral camera. Selling both Practice and portion of dental building ownership. #CA594- Gina Miller - 707-391-7048

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SONOMA COUNTY - GP practice located Sonoma County, 2018 GR above \$2M. 8 Ops, in a 4,600 sq. ft. facility, 13 days of Hyg. on 4½ Day work week. 42 Yrs. Goodwill. Doctor retiring and will work back. Paperless, digital x-rays, high-tech, modern. #CA601- Gina Miller - 707-391-7048

VACAVILLE AREA - *NEW LISTING* - GP Practice with 28 years of Goodwill in the community. 5 Op practice in a 1,700 sq. ft. office space with film-based panoramic x-rays, and Dentrix PM Software. 2018 GRs were \$567K on a 32 hour average work week. #CA645- Jay Harter - 916-812-0500

VALLEJO - *NEW LISTING* - 2018 Gross Revenue of \$762,000 on a 4-day work week. 23+ years of goodwill housed in a 1,438 sq. ft. modern office on one of the areas busiest roadways. 4 Ops. #CA469 - Jim Engel - 925-330-2207

WOODLAND/DAVIS AREA - *NEW LISTING* - 6 fully-equipped Ops in 2,100 sq. ft. 2018 GR \$1.1M+ on 32 Dr. hours/week. Dental Office Condo Building must also be purchased with this Dental Practice. #CA629-Jay Harter - 916-812-0500

YUBA CITY AREA - 46 years of Goodwill GP Practice with 3 Ops w/4th Open in 1,400 sq. ft. Priced below professional Valuation. 2018 GR \$271K. #CA580- Jay Harter - 916-812-0500

CENTRAL CALIFORNIA

CENTRAL COAST ENDODONTICS - 3 Operatories equipped with Zeiss microscopes, digital x-rays, paperless, Cone Beam CT, and PBS Endo Software, 2018 Gross Receipts of \$1.1M+ with \$639 Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489-Kerri McCullough - 949-300-0312

FRESNO AREA - Price Reduced \$50K! GP and Prosthodontic Practice prime for a GP to purchase. 4 Ops in 1,500 sq. ft. with digital sensors, film Pano, DentalMate Software, attractive office building and space. 2018 GR \$386K. #CA588- Jay Harter - 916-812-0500

GREATER FRESNO AREA - *NEW LISTING* - 6 Operatory practice with 7 computer workstations, 3 digital sensors, and Diamond Dental PM Software. 2018 Gross Receipts were \$638K on a 4 day work week. #CA621-Jay Harter - 916-812-0500

MADERA - General Dentistry Practice and Building. Centrally located, high visibility. 3,141 sq. ft. with **SOLD** Dexis digital x-rays, Invisalign, Delta PPO. \$968K Gross Receipts with low overhead. #CA566- Jay Harter - 916-812-0500



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MERCED AREA - *NEW LISTING* - 4 Ops, 20 new patients per month average, 3 to 4 days of hygiene per week, and hygiene schedule is booked out 6 months in advance. 2018 Gross Receipts were \$691,000. #CA642- Jay Harter - 916-812-0500

GREATER MODESTO - 4 Ops in 1,400 sq. ft., 2017 GR **SolD** and 2018 GR \$408K on a 3-day Dr. work week. Dental building must be purchased with practice. #CA546- Jay Harter - 916-812-0500

GREATER MODESTO - *NEW LISTING* -Established neighborhood with 62 years of Goodwill, 5 Ops. Practice only open 3 days per week and 2018 Gross Receipts were \$1.M+. 1,450 sq. ft. Dental Office Condo (with upstairs bonus rooms included) can be purchased or leased with this Dental Practice. #CA635- Jay Harter - 916-812-0500

GREATER MODESTO PEDIATRIC SPECIALITY - *NEW LISTING* - Digital, 7 Op practice in 2,812 sq. ft. space with digital sensors, digital Pano, Intra-Oral Cameras, and Dentrix PM Software. Priced as a start-up/ acquisition hybrid-type transition opportunity. #CA646- Jay Harter - 916-812-0500

MODESTO PERIODONTAL - *PRICE REDUCED!* 4 Ops and 5th available in 1,600 sq. ft., LANAP Laser and digital sensor. 2018 GR \$494K on 4 days per week. Dental Building also available. #CA598- Jay Harter - 916-812-0500

STOCKTON AREA - *NEW LISTING* - 6 Operatories, 2018 Gross Receipts were \$1M+ on a 37 hour average work week. Professional Office Building (3,000+- SF) also available for purchase. #CA616- Jay Harter - 916-812-0500

TRACY - Practice established 55+ years, central location. 1,700 q. ft. w/4 Ops, digital x-rays, digital Paro, CAD/CAM. 2018 GR \$732K. #CA630- Jim Engel - 925-330-2207

TRACY PEDIATRIC SPECIALITY - *NEW LISTING* - Shared space with an Ortho Practice totaling 3,800 sq. ft. and 7 treatment chairs. 2018 revenue of \$559,000 as a part-time practice and trending to over \$600,000 in 2019. #CA660- Jim Engel - 925-330-2207

VISALIA - Nice GP office with 5 Ops, seller also owns the building which is for sale (make offer), digital, 2,000 sq. ft. Office has great visibility, main street frontage with sign and easy, free parking. Crown and bridge and cosmetic, no Ortho, some basic Endo, Perio, Oral and no implants, Collections of \$334K for 2018. #CA628- Steve Caudill - 951-314-5542

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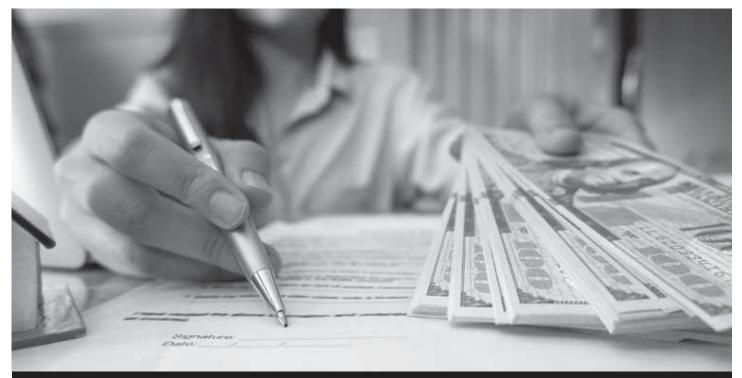
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LOS ANGELES/VENTZURA/KERN COUNTY

BAKERSFIELD

4 eq. ops. in a spacious 1,600 sq. ft. suite located in a single story professional building in a busy part of town. 20 Years of Community Goodwill. Rent is only \$1,600/month; Low Overhead. Seller currently works 3 days a week but is moving out of the area. Practice has solid growth and is attracting on average 40 new patients/month. Collected approx. \$653,949 in 2019.

BEVERLY HILLS

3 eq. treatment rooms in a 600 sq. ft., efficient suite located in a multi-story professional building in the heart of Beverly Hills. One block from Rodeo Drive. Building shows very well and rent is only \$3,200/month. Two hours of free public parking across the street. 70% Insurance and 30% Cash. Collected \$363,014 in 2018 on a minimal schedule with no advertising in place.

BEVERLY HILLS

The location is on the ground floor, which is rare, and sought after in Beverly Hills. **4 eq. ops. in a 1,100 sq. ft. suite** with charm and attention to detail from floor to ceiling! Crown molding, ceiling medallions, chandeliers, coffered ceiling, and ornate architectural elements make up this must-see practice! Rent is \$7,910/month (negotiable). Seller currently has a Dentist subletting that pays half the rent. 28 Years of Community Goodwill. \$10,000

BEVERLY HILLS

2 eq. ops. and 1 plumbed not eq. op. in a beautifully designed, bright, efficient 600 sq. ft. suite located in a prominent Medical building on a busy corner. Large windows in the ops with nice views. Rent is \$4,053/month. **70% Cash & 30% PPO.** Seller only works this location 2 days a week and is projecting approximately \$477,483 in 2019. **\$170,000**

CENTURY CITY - NEW LISTING:

3 eq. ops. & 2 plumbed ops w/ xray units in a 1,497 sq. ft. suite that was remodeled in 2008 and offers stunning views. Great pride of ownership. Hardwood floors and ceramic tile throughout. Currently a perio-implant practice, this would be perfect for a single high producer or a partnership. First Class location with onsite Pharmacy, Cleaners, Restaurants, Valet and more. Current rent is \$8,233 a month, and you can negotiate your own new lease. A must see to appreciate!

DOWNEY - BACK ON THE MARKET!

3 eq. ops. in a 1,214 sq. ft. suite located in a community established, four story, medical building on a busy corner with **50+ Years of Goodwill.** Rent is only \$2,738.21/ month. Solid Patient Base and Caring Staff. Collected approx. \$375,827 in 2018 on a 2 day work week. Motivated Seller! **\$195,000!**

ENCINO TURN-KEY - NEW LISTING

2 eq. ops & 2 plumbed not eq. ops in a recently remodeled 1,005 sq. ft. suite located in a community established, multi-story, professional building convenient to the 101 and 405. Rent is \$2,793/month and includes Security, electricity, and water. Paperless, all Digital Suite with amazing views, Digital Pano, Intra Oral Camera, and Open Dental! Patient Charts included but not guaranteed. Seller would like to concentrate on his Bakersfield practice. \$150,000

LANCASTER

3 eq. ops. in an efficient 1,000 sq. ft. suite located in a **single story center** close to the area hospital in the city's **"Medical Mile."** Plenty of Parking. Rent is \$1,800/month. Low Overhead. **40+ Years of Goodwill.** Approx. 200-300 charts included but not guaranteed. \$110,000

LONG BEACH

4 eq. ops. in a 1,100 sq. ft. suite located in a single story, free standing professional building with parking in the rear. Landlord is renovating the property and ready to negotiate a new, lower ong term lease. Rent is currently only \$2,000/month. 37 Years of Goodwill. **Retiring, mo-tivated Seller** currently working 30 hours a week. **80% Cash/20% Insurance.** Collected approx. \$334,628 in 2018. **\$100,000 Firm.**

LA (90037) TURN KEY

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. well designed suite located in a two story medical building with parking in the rear. Excellent, Large, Signage. 15 Years of Goodwill. Rent is only \$1,200; Low Overhead! Seller only works this location 2 days a week with a history of collecting over \$166K a year. He would like to concentrate on his main practice in Upland. **\$75,000!**

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LONG BEACH

3 eq. ops. & 2 plumbed not eq. ops. in a 1,800 sq. ft., single story, free standing building on a busy street with Pole signage. 7 years of Goodwill. Nicely designed, newer, welcoming interior. Easy Dental Software, Digital X-rays w/ 2 sensors, and Intra Oral Camera. Solid history of collecting over \$400K a year; Projecting \$446,556 for 2019 on a 2 day work week. **REAL ESTATE FOR SALE or LEASE**

NEWBURY PARK

2 eq. ops. & 2 plumbed not eq. ops. in a 1,267 sq. ft. suite located in a two story, upscale, professional building off the 101 freeway, State of the Art, Paperless suite custom designed by George Fedyna. Suite for Sale or Lease. Leasehold Improvements & Equipment Only

PACOIMA - NEW LISTING:

6 eq. ops & 3 plumbed not eq. ops. in a 3,500 sq. ft. suite located in a busy, single story, strip shopping center right off the 5 freeway. Corner location with excellent visibility, signage, and plenty of parking. 11 Years of Goodwill. Digital practice with Eaglesoft software, Digital Xray, Intra Oral Camera, Belmont Equipment, Pano, and more.. This practice has it all! Seller works 25 hours a week, GP Associate 1 day/wk and an Ortho comes in 2 days/mo. Projecting approx. \$1,239,501 for 2019.

BEAUTIFUL, FOOTHILL COMMUNITY PRACTICE -*ESTATE FOR SALE OR LEASE* - Rare opportunity- State of the art dental suite with 6 ops **collecting over \$1.8 Million/year on a 3.5 day schedule!** 100% fee for service, no HMO. 35 years of Goodwill, strong community reputation. Robert Hygiene department. Long term, qualified staff. Single story Professional building with excellent rental income from two other suites. Great growth potential for full time DDS. Call Greg on this opportunityfinancing available!

REDONDO BEACH - RECENTLY REDUCED

Ocean Views and Breezes included! 5 eq. ops. in a 1,995 sq. ft. suite located in a multi story, professional building with over **50 years of Goodwill.** Only a few blocks from the beach. Strong Patient Base. Long term, quality, caring staff. Potential to implement advertising and create a website to attract new patients. 50% Insurance & 50% Cash income stream. Collected \$339,277 in 2018. \$95,000.

THOUSAND OAKS

4 eq. ops. in a spacious, well designed, high end, Zen inspired 1,800 sq. ft. suite. The practice is located in a free standing building convertent to the 101. Seller is bicoastal and only works and location 1 day a week with a Hygienist working 1 day a week. Rent is very reasonable at \$3,500/month. A must see to appreciate! \$120,000

VALLEY VILLAGE

3 eq. ops. in a 1,000 sq. ft. suite located in a single story, professional center with excellent visibility on a busy street. **Rent is only \$2,691/month; Low Overhead!** 30 Years of Goodwill. New, Large condo complex next door. Collected \$219,146 in 2018 on a part-time schedule.

VAN NUYS

7 eq. ops. in a 2,200 sq. ft. busy corner location. Heavy traffic all day - parking on 3 sides of the building. This used to be a Western Dental office. Dome chairs with DCI Edge fronts and Belmont lights. Digital Pano. Seller purchased this two years ago and did a **complete overhaul** of the inside. **Very clean and modern.** Seller needs to spend time at his other locations. Leasehold Improvements & Equipment Only

WALNUT/DIANMOND BAR – RECENTLY REDUCED

Location, Location, Location! 2 eq. ops. and 1 plumbed not eq. op.in a 1,100 sq. ft. suite located in a very busy, strip center on a major street. Excellent signage, visibility, and foot traffic! Rent is very reasonable at \$3,850/month. 30+ years of area Goodwill. Retiring seller. Projecting ~ \$237,566 for 2019. \$150,000.

WESTCHESTER

4 eq. ops. in a 1,300 sq. ft., recently remodeled suite located in a well-known, community established high rise on a busy corner. **11th floor views!** Rent is \$4,263/month and all utilities are included except internet and phone service. **39+ Years of Goodwill.** 70% PPO - 30% Cash. Intra Oral Camera, Digital X-ray, and equipment that averages 5 years old. No advertising plan in place. Projecting approx. \$284,485 on a 3.5 work week in 2019. **\$126,000.**



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ORANGE COUNTY

LA HABRA - RECENTLY REDUCED \$220,000

Great location and exposure! 6 eq. ops. & 1 plumbed not eq. op. in a 1,800 sq. ft. suite. Established as a dental practice for over 20 years. Rent is \$4,400/month. Sellers purchased this location 2 years ago but has not worked it to its full potential. Collected \$212,001 in 2018 on a 2 day work week. Sellers would like to concentrate on their Hemet practice.

SOUTH ORANGE COUNTY SEASIDE PRACTICE

3 eq. ops. in a spacious suite with room to expand and ocean views. Amazing location close to the beach, 5 freeway, and local shops/restaurants. Rent is only \$2,938/ month! 80% Insurance and 20% Cash Income Stream. Collected approx. \$680K in 2018 and Projecting approx. \$711,967 for 2019.

YORBA LINDA – RECENTLY REDUCED \$119,000 4 eq. ops. in a 1,200 sq. ft. suite located in a frequented shopping center on a very busy street. Rent is only \$3,600/month for this anzing location. Collecting ap-prox. \$4,000/month of a2- day work week. Patient Charts included but not guaranteed. Practice has the potential to be open more. Perfect Turn-key operation.

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4 eq. ops. in a ~1,450 sq. ft. suite located in a frequented, single story, strip center on a busy street convenient to the 60 freeway. The bottom floor is ~1,000 sq. ft. and the second floor is ~450 sq. ft. The second floor offers a private office, storage space, kitchenette/lounge and a full bathroom. 34 Years of Goodwill. Retiring Seller that currently works 3 days a week. Collected \$344,537 in 2018 with a PPO/Cash income stream. The suite next door is also for sale. The suite has the same sq. footage as the dental suite. You can purchase the second suite to expand the dental practice or rent it out.

CORONA - RECENTLY REDUCED \$115,000

Beautiful, Modern Suite located in a two story professional building with plenty of parking. 4 ops total: 2 eq. ops. & 2 plumbed not eq. ops. Everything looks new! 8 Years of Goodwill. Seller only works 2 days a week and would like to concentrate on his other practice. Collected \$161,960 in 2018 on a 2 day work week. With a little advertising and being open more days a week, this practice will sell itself to new patients!

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LA QUINTA - RECENTLY REDUCED \$875,000

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8 modern, fully eq. ops. in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrix G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. long-term, knowledgeable staff. Strong Hygiene department -10 days/week. Qualified specialists in place. Retiring Seller. 60% Cash 40% PPO/ Delta (no HMO or CAP). Projecting approx. \$1,844,394 for 2018/2019 with a history of Collecting \$1.5+ Million..

PALM DESERT GP

7 eq. treatment rooms in a spacious, well designed suite located in a busy center on a major thoroughfare off the 10 freeway. 30+ Years of Community Goodwill. Attracting 50+ new patients per month. Strong hygiene department. Oral Surgeon and Endo Associates in place. 70% PPO, 15% Cash, 15% HMO/CAP Income Stream. Projecting approx. \$1,496,718 for 2019 on a part time schedule. Seller is requesting a resume from potential buyers.

TEMECULA

3 eq. ops. & 1 plumbed not eq. op. in a 1,400 sq. ft., nicely designed suite located in a single story, busy strip **center** with great signage and visibility off the 15 freeway. Lots of foot traffic! Rent is only \$2,129/month. Seller's main practice is in San Bernardino and he has not had the time to grow this location to its full potential. Excellent Yelp reviews. Digital Suite w/ Intra Oral Camera, 2 Kodak Digital X-ray sensors, Dentimax Software, and Pano. Collected approx. \$70,000 in 2018 on a 1-2 day work week with little to no advertising! Patient Charts Included but not guaranteed.

VICTORVILLE

Large, well-run practice in a busy medical center with over 50 years of Goodwill. Solid Hygiene schedule, long termqualified staff, and Low Rent! Projecting approx. \$942,126 for 2019. Under offer, Back up offers encouraged.

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FEATURED SPEAKERS



Cecilia Chen, Esq. Dental & Healthcare Practice Legal Services

Ph: 855-850-4111

cchen@practiceatty.com

Ms. Chen's extensive experience as a corporate attorney has assisted her immensely in her practice serving clients in the dental industry throughout California and nationwide. In specific, Cecilia Chen provides counsel to clients in purchase and sale transactions, contracts and leases, partnership formation and buy-outs, entity formation and dental service organizations.





David Tessier Wells Fargo Practice Finance D.Tessier@wellsfargo.com 619-997-6883

David Tessier is the Business Development Manager for Wells Fargo Practice Finance; a specialty lender for private healthcare practices nationwide. As a Business Development Manager for Practice Finance, David takes a consultative approach to provide 100% financing for practice start-ups, acquisitions, buy-ins, expansions, equipment, and debt consolidation for doctors - exclusively focused on dental, medical, optometric, and veterinary industries. Fazel Mostashari, CPA/PFS, MBT, CFE, CFP DentalCPA and Forensic Accountant (818) 884-2549



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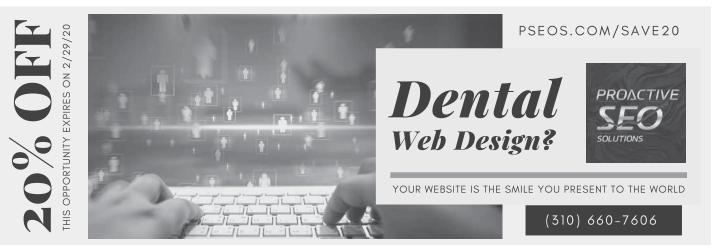
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(3) UPLAND Estb 30 years Retire 3 ops, low overhead Seller will transition Gross \$360,000 4 offices Gr 3.7 mm (6) Palm Springs Area Gr \$1,500,000 incl specialist's rm to grow 2 mill plus 8 ops Best Buy.

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(9) UNION PRACTICE INLAND EMPIRE Gross \$650K 2.5 dys by choice Net 400 approx 5 0pslow OH

(10) OC Orange Starter Estb 1970 Seller PT Near Chapman/Tustin St Gr 400 Merge or Grow

(12) MDR Net Take Home one million HMO 5 to 8k/mo Resume required

(<u>13) OC Beach</u> A PPS Best Buy 1800 Sq Ft 5 ops rent \$3600 Gr 1.2 million first yr. Transition one yr City Fathers In high growth mode with \$330,000,000 in Bank- Join Chamber and grow with city. (<u>14) CAPO BEACH</u> GR GR \$200,000 fee for service in 16 hrs per-wk with PT Asst Rent \$1600 2 ops, If you accept Denti-Cal Gr \$500,000 FP \$165,000 Low OH Shop Cntr

(<u>15</u>) LagunaWoods Gr \$800,000 PT during Renovation. Renovation Over should gross one million (<u>16</u>) Santa Clarita Bargain, 70,000 Autos pass daily Will Gr \$70,000 4 days Full Pr \$250K 10 ops (<u>17</u>) COMING UP (1) INGLEWOOD ESTB 1970 WITH RE (2) West Covina Class practice. (<u>18</u>) LA HABRA HUGE SHOPPING CNTER, well maintain PT Seller will stay. 6 ops

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4009 - IRVINE GP LADY GR 1 Million 5 Ops. Partnership.

OC BEACH CITY Absentee GR \$934k 2018 4 Ops room for 5th, Own mgr will do \$1 mil 1styr.

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4003 PEDO CHINESE/HISPANIC-Min 3000 Charts.estb 35 yrs.FP \$150k.can move to your location

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PPS has one million net possible near MDR requires. Resume asap Hemet, Estb 60 yrs Two previous Sellers gr one Million PT current Seller works one day and produces \$240K working one day 5 ops RE also available. Practice \$110K Bargain on RE

Ladera Ranch 4 ops Gr about \$800K High Growth area.

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Irvine lady Gp Gr one million will share office.

Pedo Chinese/Hispanic,Gre \$350k 4 ch \$250,000 (j) MIRCLE MILE 30PS GRT VIEW /WILSHIRE ESTB 40

 Image: state of the state

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VENTURA G.P. LOCATED IN A STRIP CENTER ON A MAIN THOROUGHFARE



Photos are representative

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