

# THE Dental Trader

VOL. 16 NO. 8 • August '19  
So. Calif. Edition

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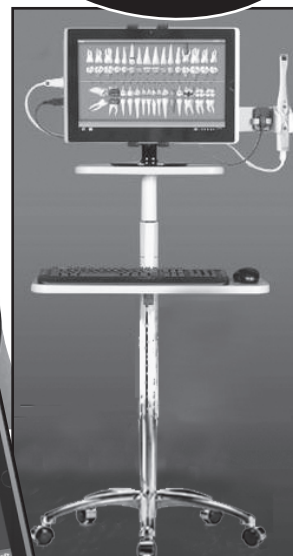
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**“California Dental Practice Act” | Patrick J. Wood**  
 Punjabi Dental Society, Montebello, CA

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## KERN COUNTY

**BAKERSFIELD #27** – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2018 Gross Collect of \$510K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office is in the other. Seller relocating, but will assist w transition. **Back on the Market.**

**BAKERSFIELD #29** – (4) op computerized G.P./ (3) ops eqt'd (4th) plumbed. Cash/PPO/HMO/Denti-Cal Pt Base. Monthly Cap Ck. approx. \$3.5K. Digital X-Rays. 2018 Gross Collect. \$602K+. On track to do the same in 2019. Refers out Ortho, Diff O.S., Diff Endo & Implant Placement. Seller does no advertising. Low Overhead, High Net. Seller retiring. **NEW**

**SO. EAST KERN COUNTY** - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

## LOS ANGELES COUNTY

**ANTELOPE VALLEY #5** - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**EAST SAN FERNANDO VALLEY ORTHO/PEDO** - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition. **REDUCED**

**ENCINO #8** – (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition.

**ENCINO #9** - (8) op comput G.P. w (7) ops eqt'd. In a prof. bldg. on a main thoroughfare w easy fwy access. Cash/Ins/PPO/HMO pts. Cap Ck approx. \$6K/mos. Dentrrix s/w, Digital X-rays & CT Scan, & Central Nitrous. 2018 Gross Collections (\$1.1M+). (49) Years of Goodwill. Practice offers one day/ mos. of Endo, & two days/mos. of Perio. Owner DDS cutting back, but will assist with transition.

**GLENDAL/EAGLE ROCK AREA** - (5) op G.P./ (4) ops eqt'd. Located in a small, one story prof. bldg. on a main thoroughfare w excell. exposure, visibility, signage & parking. Gross Collect ~ \$500K/yr. on a (4) day wk. Cash/Ins/PPO pt. base w No HMO & No Denti-Cal. (6-8) new patients/mos. Seller refers out Implant Place., & all O.S., Endo, Perio Surgery, Ortho & Pedo. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **REDUCED**

**HOLLYWOOD – ABSENTEE OWNER PRACTICE FOR SALE** - (5) op comput. G.P. on a main thoroughfare, on the 2nd floor of a strip center, w excellent exposure & signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Cap Ck. approx. \$6K/mos. Digital X-rays & Pano. 2018 Gross Collect (\$900K+). Projecting (\$1M+) in 2019. Practice offers one day each/mos of Endo, Perio, Ortho & O.S., & has a full time G.P. Associate. A true gem of an absentee owner practice. **NEW**

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**SANTA CLARITA** - (4) op Comput. G.P. in a strip ctr. w exposure/visibility & signage on a main thoroughfare. High end buildout, w (4) ops of newer eqt Ins/ Cash/PPO pts. No Denti-Cal, No HMOs, No Nights and No weekends. Eaglesoft s/w, digital x-rays & digital panorex. Annual Gross Collect. \$1.4M+. On pace to do \$1.6M+ in 2019. Refers out diff Endo, diff Pedo, & Perio Surgery. Does no advertising other than flyers. Selling due to health. Will help with transition. **NEW**

**SUNLAND** – (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/ HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **PENDING**

## ORANGE COUNTY

**FOUNTAIN VALLEY** - (4) op comput G.P./ (3) eqt'd. (43) years of Goodwill. Cash/Ins/PPO. (7-9) new pts/mos. Digital X-Rays. 2018 Gross Collect. ~ \$414K on a (4) day wk. Low Overhead/High Net. Seller retiring. **NEW**

**LA HABRA** - (6) op comput. G.P. (2) ops set up for surgery. Heavy emphasis on Implants & Crown/Bridge. Located on a main thoroughfare, w excell. exposure/visibility/signage. Cash/Ins/PPO pts. (20-30) new pts/mos. Annual Gross Collect ~ \$1M on (4) days/wk & (9) mos/yr. Seller retiring but will assist w the transition. There is a Possible Partial Seller Carry Back & Seller is willing to work back. **NEW**

## RIVERSIDE COUNTY

**Room for Your Riverside County Practice Listing.**

## SAN BERNARDINO COUNTY

**SAN BERNARDINO** - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2018 Gross Collect. \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **REDUCED.**

## SAN DIEGO COUNTY

**SABRE SPRINGS/POWAY** - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. **SOLD**

## SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. **SOLD**

## VENTURA COUNTY

**CAMARILLO** – (4) op comput G.P./ (3) ops eqt'd. Located in a Prof. Bldg. Cash/ Ins/PPO. No HMO & No Denti-Cal. No Nights & No Weekends. (34+) years of Goodwill. Annual Gross Collections ~ \$350K+ on (3-4) days/week. Digital X-Rays. Reasonable Lease. Seller retiring but will assist with the transition. **NEW**

**SIMI VALLEY** - (4) op G.P. w newer Adec eqt, server, computers, compressor, hand pieces, etc. In a prof. bldg. on a main thoroughfare. Lots of free parking. 2018 Gross Collect. \$590K+ on a (10) mos yr due to seller's (2) mos. medical absence. 2019 ytd Gross Collect. \$378K thru May 30. Projects to \$850K+ @ yr end. Digital x-rays w (2) sensors. 16 years of Good Will. Selling due to health, and to be closer to family. Seller will assist with an orderly transition. **NEW**

**VENTURA** - (6) op comput. G.P. with Pano, Ceph, Laser & softdent s/w. Cash/PPO/HMO pts. Mos. Cap ck. approx. \$4.5K. 2018 Gross Collect. \$534K p.t. Does no adv. Refers most specialty work. Growth potential.

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**GP Needed in Palmdale**, 1-2 days a week base/production. Send your resume to jrdentalpalmdale9@gmail.com

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**Global Microscopes** For Endo Dentist call or text for more info: 442-234-4235 asking price \$7500 or best offer

**Need Oceanside Dentist** licensed at least 5 years for supervisory position 2-3 hours per week. Text 2088001239 for more.

**South Gate**, chair for rent on a daily rate. 2 ops, \$600 per day includes 1 assistant for 8 hrs. Call or text 310-9270785

**Dentist Wanted** for hygiene and basic restorative. Private Office Rancho Cucamonga. Resumes to bh91701@gmail.com.

**HYG Needed** in Valencia for 1-3 days a week base/production. Send your resume to jrdentalsmile@gmail.com

**Oral Surgeon**, needed for a Multispecialty practice in Inglewood near LAX, Please send resume to dental894@yahoo.com

**Endodontist needed** in LA offices. Please email resume to greatdentalcareinla@gmail.com

**Pedo/GP pedo** needed in LA offices. Staff trained. Please email resume to greatdentalcareinla@gmail.com

**Oral Surgeon** needed once a month in Van Nuys, state of art w. great staff. 818-970-2528 or bestfamilydentist@gmail.com

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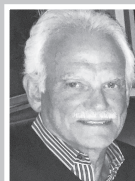


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## **Dental Practice for Sale Los Angeles County, CA**

### **Beverly Hills - Gross ~\$692K**

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf
- Office faces main street

### **Beverly Hills - Just Renovated**

- Good Location. 3 Eq. Ops.
- **Gross ~\$473K** on 2-3 days/wk
- BH Triangle. Facing main street

### **Belflower - New Listing!**

- Equipment & Leasehold
- Corner Lot in Shopping Plaza
- ~1,600 sq.ft., 4 equipped Ops.
- Reasonable Rent

### **Covina - Starter Practice**

- Front St. Location. Low overhead
- 4 Ep.Ops. + 3 plumbed.
- Mostly PPO, some Dential

### **Glendale - Gross ~\$484K.**

- Seller Retiring. GP with Ortho.
- Mostly Cash/PPO. 4 Ops
- Commercial area
- Motivated Seller!

### **Hawaiian Gardens - Gross ~\$355K**

- Shopping Ct. Reasonable Rent.
- 10 years of goodwill.
- 4 Eq. Ops + 1 add'l plumbed

### **Lakewood - Gross ~\$425K.**

- Main intersection/Shopping Pl.
- 5 equipped op. + 1 plumbed
- ~60% Dential & 40% PPO/Cash

### **Lawndale - Equip. & Leasehold**

- 5 Belmont Chairs, ~2,240 sqft
- Strip Mall, facing Main St.

### **Long Beach - Shopping Center**

- Affordable Rent! Seller Retire
- Most Denti-Cal, some CASH
- Currently opens 3.5 days/wk

### **Los Angeles -**

#### **▪ Starter Practice & Real Estate**

- Freestanding Bldg at intersection
- ~1,245 sq.ft. + 3 Eq. Ops.
- Collects ~\$185K on 2 days/wk
- Mostly PPO/CASH

### **Los Angeles - Gross ~\$375K**

- Opens 4days/wk. No Weekend
- Mostly Cash, PPO & Denti-Cal.
- ~1,400 sq.ft. 3 Eq. Ops.

### **Monterey Park - Gross \$570K**

- Large Shopping Ctr. Seller retires.
- Mostly Cash/PPO. 20 yrs goodwill
- 4 eq. ops. + 2 plumbed

### **Pasadena - New Listing!**

- Front Street Location!
- Affordable Rent. 3 Eq. Ops.
- ~\$160K on 3-4 half days/wk
- Mostly Cash/PPO & Denti-Cal.

## **Dental Practice for Sale Orange County, California**

### **Anaheim - Equipment & Leasehold**

- Shopping Plaza facing Main St.
- 4 Eq. Ops., ~1,200 sq.ft.

### **Cypress - Equipment & Leasehold**

- Commercial plaza. ~1,900 sqft
- 6 Eq. Ops + 2 add'l plumbed.

### **Garden Grove - Busy Street!**

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

### **Laguna Hills - Shopping Center!**

- Starter Office on busy street.
- 4 Equipped Ops, ~1,500 sq.ft.

### **Laguna Hills - Large Shopping Ctr**

- **Projecting ~\$600K for 2019**
- PPO/CASH (High profit margin)
- State of the Art Practice
- Implants & Full mouth reconstruction

### **Santa Ana - Gross ~\$700K**

- PPO/FFS & Cash Only. 7 Eq. Ops
- Large Shopping Plaza, ~2,000 sf

### **Santa Ana - New Listing!**

- Corner Lot Shopping Plaza
- Collects ~\$192K on 4 days/wk
- Most pts speak Vietnamese

## **Dental Practice for Sale Riverside County, CA**

### **La Quinta - Gross ~\$1.5 Million**

- Retired Doctor
- ~60% Insurance & 40% FFS
- Beautiful & High Tech Office

## **Palm Springs - Practice & Real Estate**

- **Gross ~\$1.1M.** ~2,500 sq.ft.
- GP & Implant Placement
- 5 Eq. Ops. + 1 add'l plumbed
- Monthly Cap Check ~\$6K-7K
- Freestanding Bldg w/parking

## **Dental Practice for Sale San Bernardino County, CA**

### **Rancho Cucamonga -**

- **Endo practice.**
- Gross ~\$300K. Shopping Ct.
- PPO/HMO Practice. ~1275 sf

### **Victorville -**

#### **▪ Starter Practice & Real Estate**

- Single Story Bldg w/Parking Lot
- Office accepts all insurances
- 7 rooms, ~2,117 sq.ft.
- Bldg. visible off freeway I - 15

## **Dental Practice for Sale San Diego County, CA**

### **Chula Vista - Gross ~\$555K**

- Highly visible location.
- Lots of goodwill. ~1,600 sf.
- Mostly Cash/PPO, 4 Ops.

## **Dental Practice for Sale Northern & Central CA**

### **Berkeley - Asking \$150K!**

- Only Cash / PPO
- Starter Practice + Bonus Pts.
- 3 Eq. Ops. Commercial Area

### **Daly City - New Listing!**

- **Gross ~\$365K. PPO/CASH**
- Doctor retires. 25+ yrs goodwill
- Commercial Area.
- 1,200 sq.ft. 3 Eq. Ops.
- ~10-20 new pts/month

### **Fairfield - Seller Retiring**

- Good visibility. Busy location.
- Gross ~\$205K. No marketing
- Opens 4 days/wk. No Weekend

### **Fremont - Gross ~\$660K**

- ~95% PPO, 5% CASH
- Commercial Bldg.
- 15+ years of goodwill
- 5 Eq. Ops, ~1,625 sq.ft.
- Opens 4 days/wk
- Refers out complex procedures

### **San Jose - New Listing!**

- **~\$300K Collections.**
- Shopping Plaza
- Close to Great Mall in San Jose
- 3 Eq. Ops, ~1,200 sq.ft.

### **San Jose - Equip. & Leasehold**

- East San Jose - Shopping Pl.
- 1,550 sq.ft., 3 eq.ops + 2 plumbed.
- 3D Cone Beam CT Included
- Remodeled ~5 yrs ago.

## **Dental Practice for Sale Ventura County, CA**

### **Ventura - Busy Main Street!**

- Shopping center. 5 Eq. Ops.
- GP & Ortho & Implant Office
- Cash/PPO only

## **Dental Practice Wanted**

### **Buyers Looking for:**

- Pediatric Practices
- Practices with Real Estate
- Stater Practice in Shopping Ctr
- PPO/CASH Practices
- High Production Practices

### **Upcoming Practices**

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- ❖ San Francisco - Established Practice
- ❖ Modesto - Highly Visible Practice
- ❖ Fullerton - Starter Practice
- ❖ El Monte - \$300K Collections
- ❖ Corona - Starter Practice

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**IRVINE-NEWPORT BEACH,-SO SANTA ANA,-COSTA MESA-TUSTIN**, nearby senior Dentist retiring (6 months to one or two year). Seller can merge his 40 yr estab \$800,000 fee for service Practice within easy commute transition practice over 6 mo to a yr or more, has 6 ops now, Register your interest to increase Your Practice Substantially. Resume and NDA required. Call Tom Fitterer asap 714-345-9659

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**BURBANK Proximity:** Retiree. Professional bldg. 4 op Office. Goodwill over 25yrs. Only PPO/private. Large patient pool. Revenues over \$350k/yr.

**ENCINO:** Over 30 years Goodwill. Significant Volume of Specialty Work Referred. Seller to Assist in Transition. Hygiene 2 days per week. Modern Office. You will Love the Seller & Office.

**CANOGA PARK/ WEST HILLS:** Retiree w/ 25 years Goodwill. Shopping Center location. Nice Sign Exposure. Very Low overhead. Seller works P.T. Transition Available.

**GLENDALE:** Office with 40+ years of Goodwill. Retiree. Small 2-op / Low Overhead gem. If you are Looking for a P.T. Practice. Busy each day. Selling price at under \$150k.

**DOWNEY:** Retiree w/ 25 years Goodwill. Super Visible location. Very Low Overhead. Seller works P.T. PPO/Hispanic Patients Mostly. Good Staff. Easy Transition.

**HAWTHORNE:** Single-User Free-standing Building with Large Sign and Huge Parking Lot. Modern 4 op Office. Digital X-Ray & Pano. Over 30 years DDS at this Site. Income of \$30k/mo

**EL MONTE:** Turn-key Office. Easy to Find Location. Sign Exposure. 1st Floor. Modern. Beautiful Office. 4 ops with Digital X-Rays & Laser. Excellent growth potential. Must see!

**HOLLYWOOD:** Busy 4-day week practice. Retiree working 3days. Revenues over \$30k/mo. Good area. Long-terms staff to remain. Steady Income.

**LANCASTER:** Over 15 years of Goodwill. 1st Floor Location with Sign & Easy to Find. Visible location. 4 ops. Modern. Excellent Starter Opportunity.

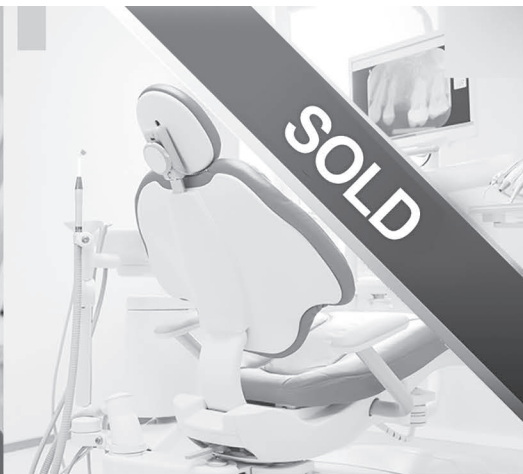
**LOS ANGELES:** Free-standing Building. Sign. Clean 4 op Office. Goodwill of over 25 years. Recognizable location. Some Dent-cal. Mostly PPO. Revenues over \$350k/yr.



## PRACTICE SALES & APPRAISALS

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## *out every phase of your career.*

**LOS ANGELES/EAGLEROCK:** Very Busy Shopping Center Location. 4 op Office. Goodwill of over 20 years. Some Dent-cal. Mostly PPO. Being sold as Turnkey wit pricing under \$150k.

**LYNWOOD:** Shopping Center location. Nice Sign Exposure. 4 OPS. Low overhead. Seller works P.T. Ideal builder opportunity. Low Sale price.

**MONTCLAIR:** Busy. High Volume of Patients. Just Busy. 10+ years Goodwill. Shopping Center location. Nice Sign Exposure. Low rent & overhead costs. Revenues Over \$700k.

**NEWPORT BEACH:** 10 yrs Goodwill. Uber modern Office. Low Rent. Seller works P.T. Schedule. Revenues of \$30k/mo. Make an Offer.....this one will sell quickly!

**NORTH HOLLYWOOD:** Over 30 yrs Goodwill. Clean Office. Retiree with Low overhead. Seller works P.T. Schedule. Revenues of \$25k/mo. Seller to Assist in Transition. Make an Offer!

**NORWALK:** Location. Location!! Retiree w/ 25 years Goodwill. Free Standing Building on Busy Intersection. Super Exposure. Busy Office. Revenues over \$600k.

**OXNARD / SANTA PAULA:** Here it is – low expenses / high income ! 20+ yrs Goodwill. 70+ New Patients/Mo. Hygiene 4 days per week. Income over \$80k/mo

**PALMDALE:** Over 30 yrs Goodwill. Clean Office. Some HMO plans. Very Low overhead. Seller works P.T. Schedule. Revenues of \$30k/mo. Shopping Center location.

**PANORAMA CITY:** Emergency sale. Owner disabled with need to sell now. Terrific opportunity if right fit. Next door to Hospital. Much upside... priced under \$200k. Make any reasonable Offer!

**WHITTIER:** Perfect fit for practitioner looking for PT practice. Free Standing Bldg. Easy to Find. Clean Office. Over 15 years of Goodwill. Sales Price under \$150k!

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# Prime Dental Practices for Sale

**CARLSBAD:** Well established office with 30 plus years of goodwill being sold with standalone building. 10 ops. Highly visible, highly accessible fwy close location.

**RANCHO PENASQUITOS:** 4 ops. 29 years of goodwill. highly visible shopping center location. office remodeled in 2016 and has digital xray and Cerec.

**LA JOLLA:** 5 ops. Over 40 years of goodwill. Mostly fee for service. Great location with easy freeway access.

**VISTA:** 5 ops. State of the art practice with Pano, Cerec, and digital xray. Low overhead. Easy access with fwy close location. Seller must move away for family.

**CARLSBAD:** 4 ops. Nearly new build out in superb retail location next to Panera Bread. Motivated seller wants to downsize.

**SAN MARCOS:** 6 ops. Highly coveted north county location in busy shopping center. Relatively new CT scan, digital xrays, and intraoral cameras. Invisalign and implants can be added.

**KEARNY MESA:** 5 ops. 29 years of goodwill. Centrally located in the heart of San Diego. Practice has excellent signage on one of San Diego's busiest streets. Long standing, large, loyal patient base.

**ENCINITAS:** 5 ops. Highly coveted North County coastal location. Busy medical campus location with plenty of parking. Strong, loyal patient base and well trained skillful staff.

**SORRENTO VALLEY:** 5 ops. Excellent retail location in busy shopping center just off major freeway. Spacious, well lit, beautifully designed building layout, room for expansion and seller willing to associate.

**POINT LOMA:** 6 ops. Very nice well kept modern office with top technology including Cerec, CT scan, 3D printer, implant and endo equipment. Located in the heart of San Diego. Plenty of parking.

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**Gen Practice for sale.** Santa Maria, Ca. Gross over \$840K on 3 days/wk. Call for more info (805)349-3999. No text please.

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**Bakersfield SW** furnished office for sale w/wo equipment, attractive free-standing, high visibility, lighted sign. 5 operatories, 1800 ft. 661-742-4594.

**West Hollywood** practice looking for dental assistant, full time, experience only please call 310-275-1399

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**Endodontist needed** city of Ventura. Global microscope, cone-beam, digital XRs. Private office, high quality a must. E-mail [resume.Dental1997@aol.com](mailto:resume.Dental1997@aol.com)

## ***We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:***



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## **Practices for Sale**

### **Corona**

**Private general practice for sale** – Dr retiring – grosses \$2 million/year – 9 operatories in 3500 sq ft in two story professional building with private parking lot – 17 hygiene days/week – digital xrays and digital Panorex – Condo owned by Seller and is also for sale

### **Yorba Linda**

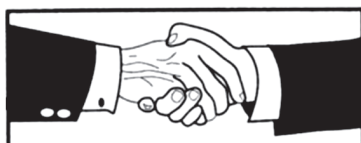
**Private general practice for sale – Dr relocating out of area** – 5 operatories in 2200 sq ft – grossed over \$600,000 in 2018 on 4 days per week– digital xrays and Dentrix computer system – 4 days of hygiene per week – Priced for quick sale

### **Laguna Hills facility only**

**Private General Practice Facility only for sale** - Dr relocating and taking his patients - 3 operatories plus additional one plumbed - 2 digital xray units with one Schick sensor -Dentrix computer system - Rent only \$2400/month inclusive - All equipment in great condition

### **Del Mar**

**Private practice for sale** – Dr. relocating out of area - grosses \$600,000 per year on 3 ¾ days/week Priced for quick sale



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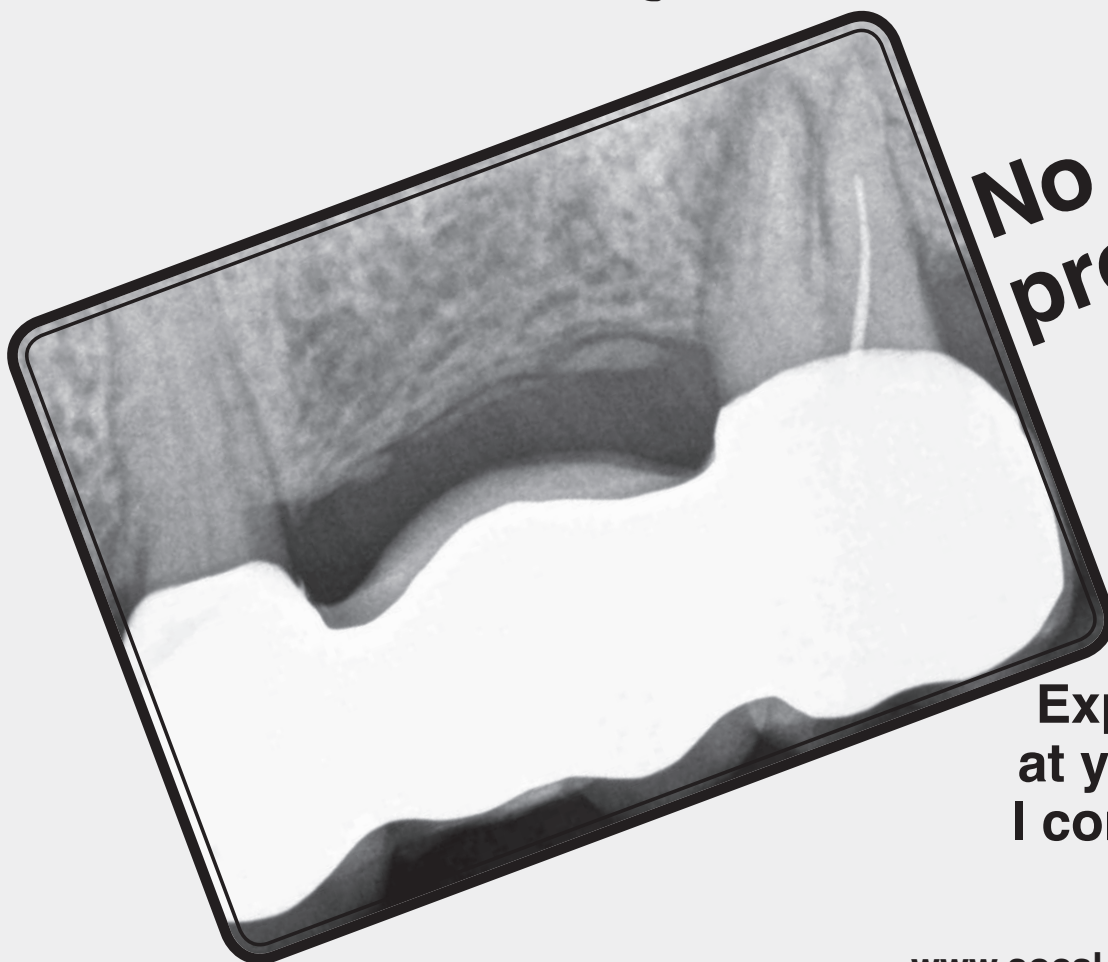
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**PRACTICE FOR SALE/ CORONA DEL MAR** GP near the ocean w/ 3 eq ops Grossed \$898K California Practice Sales, Inc. Phone: 714-639-2775

**Dentist needed** city of Ventura. Private non-corporate office. High quality of work and excellent people skills a must. Digital tech, i-TERO, same day crowns. E-mail resume [Venturadds@aol.com](mailto:Venturadds@aol.com)

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**ABC KIDS DENTAL** Dental Group is looking for Associate Dentists.possible to earn \$1500+ a day. 818-751-4242

**Santa Barbara clinic practice** collects \$1,267,000 with a net to the owner/operator of \$373,000. Shopping center location with 10 ops. \$7,500/mo. cap check. Asking \$900,000. Kurt Skarin 805-777-7707

**Nitrous Oxide** unit for sale. \$700. local pick up only. located in Ontario. california. email me at [mbp51678@gmail.com](mailto:mbp51678@gmail.com)

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**Amalgamater c-1a** asking \$40 plus s+h if interested email Wm. At [abe126@live.com](mailto:abe126@live.com) was used in my practice till retirement.

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**Temecula office** looking for part time pediatric dentist w/3-5 years experience. Email resume to [kidspedodontist@gmail.com](mailto:kidspedodontist@gmail.com)

**GP DENTIST** Wanted - managing position preferred 5 years of experience, good communication skills and also be efficient in all areas of general dentistry. Must be motivated and hard working. e-mail resume to [www.exceldentalcare@sbcglobal.net](mailto:www.exceldentalcare@sbcglobal.net)

**Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, [MsGrant@ADMInstitute.com](mailto:MsGrant@ADMInstitute.com)**

**GP needed** for a busy office in Riverside, [nopaindentistry@gmail.com](mailto:nopaindentistry@gmail.com)

**Orthodontist needed** for Southbay Los Angeles dental office. Contact [SouthbayLAddsortho@gmail.com](mailto:SouthbayLAddsortho@gmail.com)

**PT Endo** Wanted. Endo offices in Riverside County and DTLA. CBCT + scopes. Experience preferred. [Notfarah@gmail.com](mailto:Notfarah@gmail.com)

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# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Carlsbad, Chula Vista, Encino, Gardena, Goleta, La Canada, Lancaster, Newhall, Oceanside, Santa Barbara, Santa Clarita, Thousand Oaks, Valencia, Van Nuys, Woodland Hills and Yucaipa.

**LANCASTER GENERAL PRACTICE FOR SALE:** Collects \$680,000 per year on five days a week with five days of hygiene per week. Newer leasehold improvements and equipment. Five equipped operatories with Softdent software, digital x-rays and panoramic x-ray machine. Practice gets an average of 18 new patients per month. Practice refers implant placement, oral surgery, and ortho. There is an in-house endodontist that comes once a month, but, otherwise endo is referred out. Absentee owner cannot continue to manage the practice from afar. Asking \$450,000.

**SAN FERNANDO VALLEY PROSTHODONTIC PRACTICE FOR SALE:** Collects over \$500,000 per year on four days per week. Very nicely decorated office with good quality equipment. Four equipped operatories with views of the valley from each. Fully computerized with digital x-rays, and CT scanner. No HMO, no Denti-Cal, no marketing, no weekends or evenings. Great opportunity.

**GOLETA/SANTA BARBARA CLINIC PRACTICE FOR SALE:** Practice collected \$1,267,000 in 2018 with a net income to a working owner dentist of \$373,000. The office has \$7,500 per month in capitation payments. The owner does not work in the practice. Located in a shopping center, the office has good visibility and ample parking. The office has ten equipped operatories and is computerized with digital x-rays. Significant potential for growth with an involved owner and some marketing. Motivated! Asking \$900,000.

**YUCAIPA GENERAL PRACTICE FOR SALE:** Stable practice consistently collects \$875,000 per year on four days per week with a full eight days of hygiene per week. Hygiene, exams and x-rays represents a total of 49% of the practice production. Seller refers all endo, all oral surgery, all perio surgery and all ortho. There are 4,000 new homes being built within less than 4 miles of the practice. This is a gold mine for a dentist that does some specialty work and is willing to promote the practice to the growing neighborhood community. The office is in a retail center and is nicely improved with six equipped operatories. Seller is retiring. Asking \$600,000. – **SOLD AT FULL PRICE**

**VAN NUYS GENERAL PRACTICE FOR SALE:** Great opportunity for a satellite location or a starter practice. The office collects \$300,000 plus on two days per week with one day of hygiene per week. Seller does no marketing or promotion and does not work evenings or weekends. The office has four equipped operatories with digital x-rays, panoramic x-ray machine and SoftDent software. Seller is relocating out of the area. Asking price is just \$140,000.

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Established PPO and cash practice collects \$1,420,000 with a net income of \$485,000 per year. Seller works three days per week and has an associate one day per week. Seven days of hygiene per week. Periodontist one day per week and an endodontist one day every other week. Seller refers all ortho. Located in a prominent professional building with contemporary leasehold improvements, there are six equipped operatories with full computerization with Dentrix software, digital x-rays and CT scanner. Seller has some medical problems. Asking \$1,165,000. – **SOLD AT FULL PRICE**

**SANTA CLARITA VALLEY GENERAL PRACTICE FOR SALE:** Outstanding practice opportunity! This is a four day per week practice with the seller working three days in one office and one day in a second office that is not too far away, but a location that taps into a completely separate patient population. The practice collects \$1.6 million per year with a net income of over \$600,000. Eight plus days of hygiene per week with two plus hygienists working every day. Seller refers all perio surgery, all ortho, difficult endo and most oral surgery. The practice averages 20 new patients per month. There are 7 operatories in the one office and 4 in the other. The practice is computerized with Dentrix software, digital x-rays and a panoramic x-ray. Asking \$1,340,000. – **SOLD AT FULL PRICE**

**LA CANADA/FLINTRIDGE FEE FOR SERVICE PRACTICE FOR SALE:** Conservative practitioner collects \$1,175,000 with a net income of \$385,000 on four days per week with nine days of hygiene coverage per week. Seller refers all endo, all oral surgery, all implant placement, all perio and all ortho. Lots of potential income growth for a dentist that does some specialty work. The office has four equipped operatories with digital x-rays, full computerization with CareStream software and soft tissue laser. Located in a one-story easy to access professional building. Asking \$925,000. – **SOLD AT FULL APPRAISED PRICE**

**THOUSAND OAKS PRACTICE AND REAL ESTATE FOR SALE:** Established general practice collects \$435,000 per year with five days of hygiene per week. Seller refers all endo, all perio surgery, all implant placement, almost all oral surgery and all ortho. Hygiene accounts for roughly 50% of the practice production. Four equipped operatories including two Global microscopes. The office is not computerized. The 2,255 square foot, free standing building is also for sale. Asking price for the practice is \$330,000 and the asking price of the real estate is \$525,000 – **BOTH SOLD AT FULL PRICE**

**GARDENA GENERAL PRACTICE FOR SALE:** Thirty-five years of goodwill. This practice collects just under \$300,000 per year while referring out all endo, all perio, all oral surgery and all ortho. There is one day of hygiene per week. The office has 5 equipped operatories. Asking \$100,000 – **SOLD AT FULL PRICE**

## SAN DIEGO COUNTY LISTINGS:

**CHULA VISTA GENERAL PRACTICE FOR SALE:** Located in the Eastlake area in a professional building. Established for over 20 years, the practice collects over \$630,000 per year with no HMO and no Denti-Cal. Seller refers all oral surgery, all endo and all ortho. 4 ops with 3 fully equipped. Dentrix software, Cerec milling unit, and digital x-rays. Asking \$510,000.

**SAN DIEGO COUNTY PERIODONTAL PRACTICE FOR SALE:** Established for over 37 years, this practice collected \$353,000 in 2017 with a net income of \$173,000 on three and one-half days per week. Three days of hygiene per week. Seller does NOT place implants. The office has four equipped operatories. Office is computerized with Millennium "Periolase" laser. Asking \$100,000.



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Ultimately, it is his integrity and depth of knowledge that allowed me to easily choose Kurt as my broker and have also referred many dentists to him over the years. Kurt wears different hats sometimes, and has played therapist, real estate and legal advisor on subjects in and out of dentistry. Like I said, his depth of knowledge is valuable, incomparable and irreplaceable.

I have recently sold my practice through Kurt and it was a smooth transaction from beginning to end, similar to all other transactions I have had with him over the years. The peace of mind he brings to the table is invaluable. Now that I have exited the dental field, I will most likely pick his brain about other subjects. Thank you again for your years of support.

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*Most gratefully, Nicole Sazgar*



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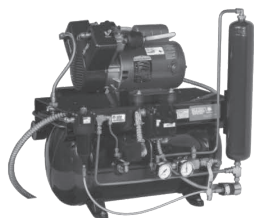
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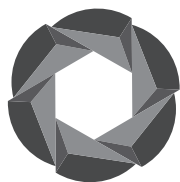
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- **Chula Vista | \$455,000 | 5 ops** | Special financing options available! Located on a busy corner, this modern practice is surrounded by schools and shopping. Well-established in a lovely neighborhood. Call Linda at (619) 933-6225.
- **Vista | \$510,000 (Practice & Real Estate) | 4 ops** | Call Linda at (619) 933-6225.
- **Palm Desert Area | \$210,000 | 5 ops** | Priced to sell quickly! Call Linda at (619) 933-6225.
- **Escondido FAST-START Pediatric | \$275,000 | 5 ops** | Turnkey opportunity, uniquely designed, kid-friendly office with fantastic signage and street visibility! Call Maricelle at (858) 722-7461.
- **Pacific Beach | \$397,000 | 3 ops** | State of the art practice with well trained staff. Call Linda at (619) 933-6225.
- **Escondido | \$180,000 + \$420,000 RE | 2 ops** | Great practice w/room to expand to 4 ops! Call Linda at (619) 933-6225.
- **San Diego | \$1,350,000 | 5 ops** | This is a super-premium, high-tech practice in prime location! Call Linda at (619) 933-6225.
- **Chula Vista | \$125,000 | 4 ops** | Large, unique general practice features 4 equipped ops, a full kitchen, and living room. Features a reasonably priced and ultra-convenient month-to-month lease! Call Maricelle at (858) 722-7461.

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### Orange County, Los Angeles, & Ventura

- **Beverly Hills | \$170,000 | 4 ops** | Prominent building on Wilshire Blvd! Call for Ken at (805) 338-5250.
- **Santa Monica | \$510,000 | 5 ops** | High end practice in busy business park! Call Darren at (805) 878-0633.
- **Simi Valley | \$235,000 | 3 ops** | Boutique practice, remodeled in 2017! Call Ken at (805) 338-5850.
- **Beverly Hills Area Endo | \$399,000 | 6 ops** | Top of the line endodontic practice! Call Darren at (805) 878-0633.
- **Ventura Turnkey | \$40,000 | 5 ops** | Great opportunity to start your practice! Call Darren at (805) 878-0633.
- **Glendale | \$650,000 | 4 ops** | Highly desirable neighborhood. Call for Arek for details at (213) 340-4375.
- **Glendora | \$475,000 | 4 ops** | 50+ year established practice with an excellent reputation! Call Arek (213) 340-4375.
- **Camarillo | \$360,000 | 4 ops** | Located in a medical complex and near a large hospital, this beautiful practice features 4 well-equipped ops and a highly visible and easily accessible corner location! Call Ken at (805) 338-5850.
- **Huntington Beach | \$120,000 | 4 ops (3 equipped)** | In busy corner shopping center! Call Maricelle at (858) 722-7461.
- **Thousand Oaks | \$250,000 | 4 ops | 1,739 sq ft** | State of the art paperless practice! Call Darren at (805) 878-0633.
- **Santa Paula Turnkey | \$110,000 | 3 ops** | Perfect opportunity to start your practice! Call Ken at (805) 338-5850.
- **Oxnard Turnkey or Chart Sale | \$85,000 | 4 ops** | Great opportunity to expand your practice! Call Ken at (805) 338-5850.
- **Newhall | \$300,000 | 5 ops** | Modern paperless 5-op practice in a busy shopping center! Call Arek (213) 340-4375.
- **Camarillo | \$275,000 | 5 ops** | Large office in professional building. Seller is practicing just 2 days per week. Great opportunity to grow and profit from your own practice! Call Ken at (805) 338-5850.
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- **Agoura Hills | \$265,000 | 3+ ops** | Contemporary FAST-START practice in an upscale area! Call Ken (805) 338-5850.



## A team dedicated to selling your practice.



**Linda Salazar, RDA**  
(619) 933-6225  
DRE# 01921421



**Arek Balci, DDS**  
(213) 340-4375  
DRE# 01920430



**Maricelle Ortiz-Luis, DDS**  
(858) 722-7461  
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**Darren Hulstine**  
(805) 878-0633  
DRE# 01899816



**Ken Skeate**  
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**Darren Sharp**  
(714) 928-5822  
DRE# 01939069



**Brian Flanagan**  
(707) 898-0842  
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### Santa Barbara & San Luis Obispo Counties

- **Santa Barbara** | **\$1,200,000** | **4 ops** | Rare opportunity! Well established, 100% fee for service in a high end dental complex. Come work and live where the rest of the world vacations! Call Darren at (805) 878-0633.
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- **San Luis Obispo Perio** | **\$640,000** | **4 ops** | Fantastic perio practice in an incredible location! (805) 878-0633
- **Central Coast Endo** | **\$1,000,000** | **5 ops** | Upscale endo practice. Prime location, free standing office. Practice among some of the best shopping and restaurants that California has to offer. Call Darren at (805) 878-0633.

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- **Shasta County** | **\$135,000** | **5 ops** | General and Implant practice w/HUGE potential! Call Brian (707) 898-0842.
- **Sacramento Area** | **\$350,000** | **5 ops** | Fast growing, off to a great start in 2019! Call Brian at (707) 898-0842.
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- **South Monterey County** | **\$300,000 + real estate available** | **8 ops (6 equipped)** | Large, well-equipped office. With the real estate also available, this could be a great investment opportunity. Call Darren at (805) 878-0633.
- **Santa Clara** | **\$180,000** | **3 ops** | Get a jump on your start-up! Call Brian at (707) 898-0842.
- **Bakersfield** | **\$275,000** | **3 ops** | Great corner location near a large medical center and central business district. Private parking lot. Call José at (925) 382-9525.
- **Fresno County** | **\$489,000** | **3 ops** | **1,200 sq ft** | **VERY PROFITABLE!** Don't miss out! Call Brian at (707) 898-0842.
- **Sacramento Area Perio** | **\$620,000** | **3 ops** | Well-equipped with stunning views! Call Brian at (707) 898-0842.
- **Sacramento** | **\$285,000** | **6 ops (3 equipped)** | Modern with incredible growth potential. Call José at (925) 382-9525.
- **Kings County** | **\$600,000** | **4 ops** | Growing practice in a developing community. (707) 898-0842.



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# Sexual Harassment Awareness and Prevention for Dental Practices with Ali Oromchian

Wednesday, August 28th  
Registration: 6:00 - 6:30 pm  
Event: 6:30 - 9:00 pm

DoubleTree Hilton Irvine Spectrum,  
90 Pacifica, Irvine, CA 92618

Food and beverages will be provided.

Register Online At:

<https://harassment-awareness.eventbrite.com/>

**Cost:**

\$75 Supervisors and  
\$55 for Non-Supervisors



State Bill 1343 requires that all employers of 5 or more employees provide 1 hour of sexual harassment and abusive conduct prevention training to non-managerial employees and 2 hours training to managerial employees once every two years. All training must be completed by January 1, 2020. After that date, employees must be retrained once every two years.

The purpose of this training is to set forth a common understanding about what is and what is not acceptable in the workplace and to outline what to do if you are victim of harassment in the workplace.



**Ali Oromchian**  
J.D., LL.M

Ali Oromchian, JD, LL.M. is co-founder and Chief Executive Officer of HR for Health, which is a software as a service platform that provides web-based human resources solutions and advice for health care practice owners and managers. Ali is also a founding attorney of the Dental and Medical Counsel, P.C. law firm and one of the nation's leading legal authorities on topics relevant to doctors.

## Supervisor Positions

A supervisor is anyone with authority to hire, fire, assign, transfer, discipline, or reward other employees. A supervisor is also anyone with the authority to effectively recommend (but necessarily take) these actions if exercising that authority requires the use of independent judgement.

- Understand what is considered sexual harassment and employer responsibilities
- Learn what a supervisor's responsibility is if sexual harassment is reported and confidentiality limitations occur during the complaint process
- Learn to develop, foster and encourage a set of values in supervisory employees in prevention and effectively responding to incidents of sexual harassment

## Non-Supervisor and Supervisor Positions

- Understand what is considered sexual harassment
- Learn how to report sexual harassment
- Learn about external reporting options

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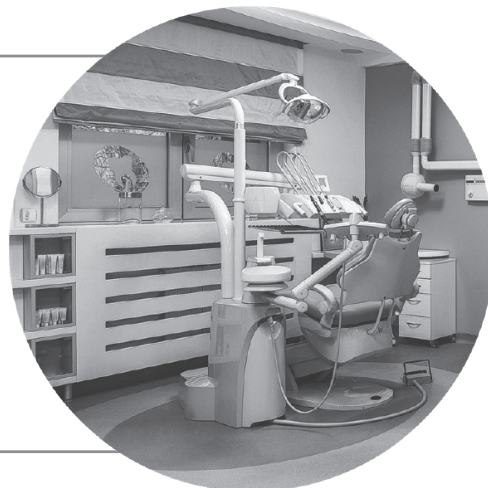
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## Premium Practice Listings

### San Gabriel Valley #1130

#### DENTAL BUILDING & PRACTICE PACKAGE

Private fee-for-service • Six (6) treatment rooms • Desirable community  
Seller retiring • 2018 gross revenues \$592,207  
Three year average practice net profit equals 42.7%  
Three-suite 5,000 sq. ft. building being offered as package  
Major Blvd. corner lot with abundance of parking

Practice asking price \$475,000 • Real Estate listed at \$1.6M

### San Gabriel Valley #1072

Fee-for-service/ PPO  
Restorative practice  
Seven to eight days of Hygiene/ wk.  
Prestigious location  
Refers out for Endo/ Surgery/ Peds  
Beautiful office with great parking  
Intra-oral camera  
2017 revenues \$902,499

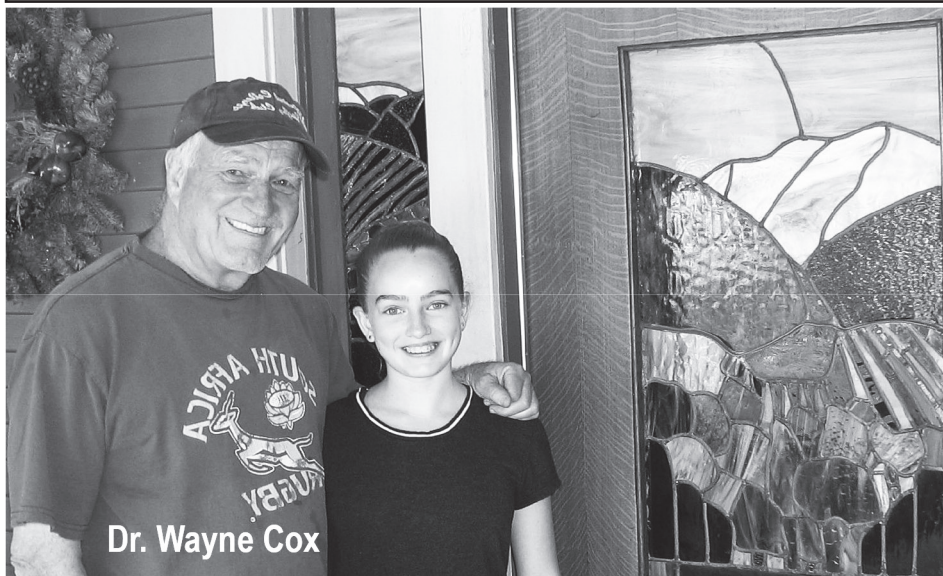
**Asking \$765,000**

### More Premium Practices Coming Soon!

### Central Orange County #1131

Fee for service  
Restorative practice  
Exquisite contemporary suite  
Seller retiring  
2018 gross revenues \$582,000

Call or email for additional  
information [brooke@wppps.com](mailto:brooke@wppps.com)



Dr. Wayne Cox

### South Orange County #1132

Restorative Practice  
Beautiful contemporary suite  
Seller retiring  
Call for details

### South Orange County #1128

Private fee-for-service practice  
Six (6) treatment rooms  
2018 gross revenues \$703,270  
Desirable community  
Seller retiring

**Asking \$595,000**

### South Los Angeles #1129

Private practice  
Same location for 35 years  
Seller retiring  
Large office with room to grow  
2017 gross revenues \$928,000

**Asking \$770,000**

**4015 -Easy way** to gr \$500K HEMET Building & Practice ABSENTEE GR \$180k One day wk Practice Estb 60 yrs PT Seller must sell \$110k Buys practice. Take over Mortgage Buys RE. In past two DDS did million each here Call PPS Tom Fitterer 714-345-9659

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*This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."* - John Magnis DDS, Oxnard, CA



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For a group of doctors (4-doctors minimum), course can be given anywhere in California at **YOUR** place

Depending on location and number of participants, travel fees may apply



**Periklis Proussaefs DDS, MS** is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

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**November 8th - 10th, 2019**

**March 13th - 15th, 2020**

**July 24th - 26th, 2020**

**25 CE Hour  
Credit**

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*(Staff member participation encouraged.)*

**\$765:** Recertification oral sedation dentistry doctor

**\$825:** Recertification conscious sedation doctor

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-Kevin Chou DDS, general dentist, Bakersfield.

*Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you.*

Anna Durkin DDS, general dentist, San Marcos, CA

*"An oral sedation course that is practical. The difference between this course and any other course I have seen is the instructor is a true clinician that performs dentistry and surgery every day. His course is very practical, safe, and predictable way of performing oral sedation. Thank you Dr. Proussaefs, I finally feel comfortable performing oral sedation as a general dentist."*

Sherwin Matian DMD, West Hollywood, CA



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### FEATURED LISTINGS

**LA QUINTA** - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Projecting approximately \$1.5M for 2018. Buyer's net of \$568K.** Please contact your CPS Broker for more details. **Property ID #5130.**

**RANCHO BERNARDO** - Our practice has over twenty-three years of goodwill to offer. It has always been at this location serving the local community as it is the only GP practice in the complex. The Seller started the practice from scratch and this legacy is being passed down directly to you. This practice consists of 4 equipped operatories in an approximate 2,242 sq ft office. **Grossed \$841K in 2018. Buyer's net of \$348K.** Seller is currently working 4 days per week and Associate 2-3 days per week. Has Easy Dental software and digital x-ray. Has new to 5 year old equipment. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5280.**

**ROWLAND HEIGHTS** - Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrix software and digital x-ray. Minimal advertising. **Grossed \$772K in 2018. Buyer's net of \$225K.** Please contact your CPS Broker for more details. **Property ID #5278.**

**TEMECULA** - Established in 2004, this **Pedo/Ortho** grossed \$1.3M in 2018. **Buyer's net of \$712K.** It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### BEAUTIFUL GP OFFICE IN CORONA DEL MAR



- Grossed \$898K in 2018
- Buyer's net of \$214K
- Well established General Practice
- Located in a single story building
- Walking distance to the ocean
- Consists of 3 equipped operatories
- Approximate 1,100 sq ft suite
- Computerized with Dentrix software and has digital X-ray
- Retiring seller is currently working 4 days per week
- O.S. 2x per month

- 4 days of hygiene per week
- Sees approximately an average of 20-24 new patients per month
- PPO/Cash/Some Capitation
- Does minimal advertising
- Reasonable rent for the area
- Has excellent staff
- Great location
- Next to residential area and retail shops

Please contact your CPS Broker for more details. **Property ID #5285.**



Alice C. King, V.P.  
Lic #00602189

# CALIFORNIA

## Specializing in the Selling

### LOS ANGELES COUNTY LISTINGS

**CENTURY CITY – PRICE REDUCED!!** Well established General Practice located in an 11 story medical dental building. This practice consists of 4 equipped operatories and 2 plumbed not equipped operatories with windows views to the city in an approximately 1,955 sq ft suite. It's computerized with Eaglesoft software and digital x-rays. The seller works 1 days/wk with Associate 2 days/wk and hygiene 3 days/wk. PPO and Cash Only. Minimal advertising. **Grossed approximately \$715K in 2018. Buyer's net of \$184K.** Seller focusing on primary office. Great staff. Please contact your CPS Broker for more details. **Property ID #4509.**

**CERRITOS (Turn-Key) –** This General Practice has almost 50 years of goodwill to offer! Strategically positioned in the center of the strip mall with no vacancies; restaurants and retail surround it. Recently it's been remodeled and has a very competitive lease below market rate. The practice consists of 6 spacious equipped operatories in a 1,250 sq ft office. It's computerized with Easy Dental and Scan-X. Seller is currently working approximately 2 days/wk and sees approximately 15 new patients/mo. No HMO. PPO & Cash Only! 100% patient referral. No advertising. This underdeveloped practice has been a satellite office for our Seller whose primary focus has been his flagship office in Los Angeles. Please contact your CPS Broker for more details. **Property ID #5286.**

**CULVER CITY –** Established circa 1952 this practice is located in a two story free standing building. On a major boulevard in Culver City. Heavy traffic flow. Excellent street visibility. Retiring Seller owns the building. The practice consists of 4 equipped operatories and 2 plumbed not equipped in an approximate 2,500 sq ft office. All ops are plumbed for nitrous and oxygen. Seller is currently working 4 days per weeks and sees approximately 30 new patients per month. PPO / Cash / Some Capitation. 100% patient referral. **Grossed \$365K in 2018.** Please contact your CPS Broker for more details. **Property ID #5283.**

**DIAMOND BAR –** This beautiful build-out turn-key general practice with 6 equipped operatories is located in a 2 story building. On a busy major street of the city. The office is open 3 days per week and sees approximately 20-30 new patients per month. PPO / Cash / Some minor Denti-cal and Capitation. Established in 2012. The practice is in an approximate 2,068 sq. ft. suite. Has long term lease. Equipped with Dentrix software and digital x-ray. **Grossed approximately \$434K in 2018.** Seller will be focusing on primary office. Please contact your CPS Broker for more details. **Property ID #5279.**

**DUARTE –** General practice established in 1964 located in a two story mixed use building on one of the busiest intersections in the city. The only dentist in the building. Absentee owner. Associate works 3 days/wk and sees approximately 15-20 patients per day. PPO and Cash only. 100% patient referral. Practice consists of 6 spacious equipped operatories in a ~3,400 sq ft suite. **Grossed approximately \$404K in 2018. Buyer's net of \$120K.** Has Dentrix software and digital x-ray. Reasonable rent for the area. Please contact your CPS Broker for more details. **Property ID #5183.**

**ENCINO –** With over 40 years of goodwill, this General Practice is located in a prestigious 12 story Medical Professional Building with heavy foot traffic promoted by the outdoor plaza & foot court, and retail area. Practice is in a 1,337 sq ft suite and consists of 4 equipped operatories and 1 plumbed not equipped with incredible views to the city and local mountain range. Seller is currently seeing 4-8 patients per day. Cash and PPO only. NO HMO. It's computerized with Open Dental and digital x-ray (1 sensor). Minimal advertising. **Grossed approximately \$309K in 2018.** Great staff. Please contact your CPS Broker for more details. **Property ID #5263.**

**GRANDA HILLS (GP) -** With almost 50 years of goodwill to offer, the practice has been at this location since 1970. The practice has actually seen three generations of patients! The Seller has finally decided to retire after many years of success to focus on his other business ventures. The office consists of 3 equipped operatories in an approximate 1,200 sq ft suite. Granada Hills is a highly diverse and high-income neighborhood. **Grossed approximately \$328K in 2018. NET \$128K** The practice is exceptionally profitable because of the very low overhead of only ~58%. The landlord is offering a very competitive lease for the area to further assist in the Buyer's success. Please contact your CPS Broker for more information. **Property ID #5276.**

**LONG BEACH (GP) -** Our practice has 34 years of goodwill to offer and has been at this location for 26 years. The location of the practice is exceptional being right off of the 405 and near the 710 Freeways. The practice is currently being run as an absentee. Current Associate works 3 days per week and sees approximately 16-20 patients per month. The practice consists of 3 equipped operatories in a 1,698 sq ft suite. Computerized with Open Dental software. 100% patient referral. **Grossed \$336K in 2018.** Has long term staff. The landlord resides in and has his medical practice in the same building and is offering a very competitive lease to assist with the new Buyer's success. Please contact your CPS Broker for more information. **Property ID #5282.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Executive Administrator

**LYNWOOD** – General practice located in a single story busy shopping center with ample parking lot. Great visibility. Heavy traffic flow. Absentee owner. Associate works 2.5 days per week and Ortho 1x per month. See approximately 40-50 new patients per month. PPO / Cash and some Denti-cal. 100% patient referral. Practice consists of 6 equipped operatories in a 2,500 sq. ft. suite. Has Softdent software. Digital x-ray with 2 sensors. **Grossed approximately \$570K in 2018. Buyer's net of \$159K.** Established late 2015. Please contact your CPS Broker for more details. **Property ID #5264.**

**ROWLAND HEIGHTS** – Established in 2009 this General Practice is located in a one story free standing building with front and back parking on a heavy traffic flow street of the city. Next to residential area. Great street visibility. Seller is current working 4 days/wk with 1 days/wk hygiene and 1x/mo of Ortho. Sees approximately 25 new patients/mo. PPO/Cash/Minor Denti-cal. Practice consists of 3 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Dentrix software and digital x-ray. Minimal advertising. **Grossed \$772K in 2018. Buyer's net of \$225K.** Please contact your CPS Broker for more details. **Property ID #5278.**

**TORRANCE** – This General practice located right off of Pacific Coast Highway and as close as you can get to the elite communities and high rent district of the Rolling Hills Estates and Palos Verdes. Worthy of note is the very competitive lease in place that also has two five year options. The practice consists of 4 equipped operatories in a busy shopping center with major anchor tenants generating traffic. **Grossed approximately \$504K in 2018 with a buyer's net \$122K.** The Seller has historically run the practice as an absentee owner and given external factors to the practice has not been able to provide this practice the focus needed to realize its full potential. Please contact your CPS Broker for more information. **Property ID #5281.**

### ORANGE COUNTY LISTINGS

**ANAHEIM (GP + Real Estate)** – Located in a 2 story dental building with heavy traffic flow. Next to residential area. Established in 1994, this practice is open 5 days/wk and sees approximately 40 new patients/mo with some ortho starts. Associate run. Insurance/Cash/ Some Denti-cal/Some HMO. The practice consists of 8 equipped operatories with digital x-ray and Dentrix software. **Grossed \$754K for 2018. Buyer's net of \$219K.** Please contact your CPS Broker for more information. **Property ID #5255.**

**CORONA DEL MAR** – Well established General Practice located in a single story building just walking distance to the ocean. This beautiful office consists of 3 equipped operatories in an approximate 1,100 sq ft suite. It's computerized with Dentrix software and has digital X-ray. Retiring seller is currently working 4 days per week, O.S. 2x per month and 4 days of hygiene per week. Sees approximately an average of 20-24 new patients per month. PPO/Cash/Some Capitation. Does minimal advertising. **Grossed \$898K in 2018. Buyer's net of \$214K.** Reasonable rent for the area. Has excellent staff. Great location. Next to residential area and retail shops. Please contact your CPS Broker for more details. **Property ID #5285.**

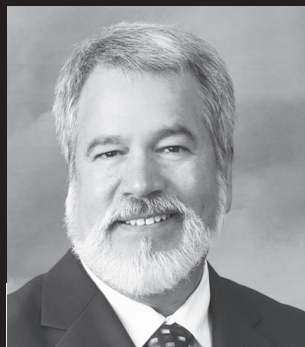
**LADERA RANCH** – Beautiful General practice located in a premier shopping center. This practice consists of 11 equipped operatories in a 3,568 sq ft suite. It's computerized with Dentrix/Dexis software and digital X-ray. Seller is currently working 1 days/wk with Associates 8 days/wk and 7.5 days/wk of hygiene. The income source is only PPO and Cash. Seller established the practice in 2005. Does minimal advertising. **Grossed \$1,953,000 in 2018. Buyer's net of \$388K.** Great opportunity. Please contact your CPS Broker for more details. **Property ID: #5262.**

**ORANGE (Turn-Key) Price Reduced!!** – Established in 1996 this general practice is located in one story small shopping center. On a major heavy traffic street. Next to residential area. Seller is currently working approximately 30 hours/wk. Sees approximately 15 new patients/mo. Income source is insurance / cash / denti-cal. 100% patient referral. The office consists of 3 equipped operatories in a 1,800 sq ft suite. **Grossed approximately \$154K for 2018.** Seller is retiring. Please contact your CPS Broker for more details. **Property ID #5253.**

**ORANGE (Turn-Key)** – This General Practice has 37 years of goodwill to offer and is located in a single story med/dent building next to residential area and hospital. Easy freeway access. Absentee owner. Associate works 2 days per week and sees approximately 6-12 patients per day. This practice has 4 equipped operatories in an approximately 1,026 sq ft suite. It's computerized with Dentrix software and digital x-ray. Has reasonable rent for the area. PPO and Cash only. **Grossed approximately \$162K for 2018.** Seller took over father's practice in Long Beach. This practice has great potential for a full time dentist. Please contact your CPS Broker for more information. **Property ID #5277.**

**SANTA ANA** – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 960 sq ft suite. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed approximately \$504K in 2018. NET OF \$122K.** Note inventory is subject to change. Please contact your CPS Broker for more details. **Property ID #5113.**





Fred Vuittonet, V.P.  
Lic #01363583

# CALIFORNIA

## Specializing in the Selling

**YORBA LINDA** – Established in 1987, this General Practice consists of 4 equipped operatories in a 1,150 sq ft suite. It's computerized with Dentrix software. No digital x-ray. PPO & Cash Only. Retiring seller is currently working 4 days per week with 3 days per week of hygiene. Sees approximately 10-12 new patients per month. It's located in one story medical dental building with the option to own ownership after 5 years. **Grossed approximately \$658K in 2018. Buyer's Net of \$260K.** With no advertising, growth is reliant on only patient referrals. If you are looking for a practice with high standards, uncompromised safety standards, whose positive historical experiences have created a loyal patients base; this may be the practice for you. Please contact your CPS Broker for more details. **Property ID #5258.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTING

**LA QUINTA** - Well established general practice with over 28 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is located in a busy shopping plaza (fully occupied) with ample parking adjacent to the suite. On the busiest major intersection with heavy traffic flow in the desert. No longer a seasonal practice. Has year round golf, tennis and hiking. There's a private airport 3 miles away. Polo, Coachella Fest, Stagecoach. One the largest GP Practices in Coachella Valley. Seller is willing to stay for one year for transition. **Projecting approximately \$1.5M for 2018. Buyer's net of \$568K.** Please contact your CPS Broker for more details. **Property ID #5130.**

**RANCHO MIRAGE** – This beautiful laid out General practice established circa 2000 and moved to this location in 2012. It's located in free standing building with 2 dental suites with private parking. The seller is currently working 3 days per week with Associate 2 days per month and 3 days per week of hygiene. Sees an average of 10-15 new patients per month. Mainly fee for service practice. The office consists of 4 equipped operatories and 1 plumbed not equipped in an approximate 2,200 sq ft suite. It's computerized with Dentrix software and has Icat FLX CBCT for 3D Imaging. **Grossed \$1M in 2018. Buyer's net of \$333K.** Seller is relocating out of the country. New to 5 years old equipment. Please contact your CPS Broker for more information. **Property ID #5284.**

**TEMECULA** – Established in 2004, this **Pedo/Ortho** grossed **\$1.3M in 2018. Buyer's net of \$712K.** It's located duplex single story building. Seller is leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

**TEMECULA (GP)** - Well established practice with 4 equipped operatories in a 1,165 sq. ft. suite located on a busy single story shopping center. Heavy traffic flow. Absentee Owners. Associates work 3 days/wk. See approximately 10-15 new patients/mo. PPO, Cash and Some Capitation. Office is computerized with Dentrix software and Digital X-ray. **Grossed approximately \$327K in 2018.** Excellent staff. Great opportunity for a full time dentist. Please contact your CPS Broker for more details. **Property ID #5259.**

### SAN DIEGO & IMPERIAL COUNTY LISTINGS

**CARLSBAD (GP)** – This beautiful practice started from scratch by the Seller and has over 22 years of goodwill to offer. Located in a two story professional – medical building and the only dentist. A spa-like atmosphere office with 4 equipped operatories in a 1,800 sq ft suite. Computerized with Dentrix software. **THIS IS A RARE 100% FEE FOR SERVICE PRACTICE ALLOWING FOR THE BUYER TO SET THEIR OWN FEE SCHEDULE PRICING MODEL.** Currently, the practice refers all specialties out. Only inlays, onlays, and crowns are the majority of the holistic procedures being performed in-house **Grossed approximately \$440K for 2018.** Don't miss this rare opportunity. **Property ID #5256.**

**CHULA VISTA (Turn-Key)** – Well laid out general practice located in a 2 story medical dental building. The practice consists of 3 equipped operatories and 1 plumbed not equipped with room for expansion on a 1,233 sq. ft. suite. It's computerized with Eaglesoft software and digital x-ray. The Seller is currently working 2 days per week and Endo, O.S. and Perio once a month each. PPO and Cash Only. Seller sees approximately 7-15 patients per day. Does minimal advertising. **Grossed approximately \$588K in 2018.** Well established practice. Great potential for a full time dentist. Seller will be focusing on primary office and lectures. Please contact your CPS Broker for more details. **Property ID #5273.**

**EI CAJON (GP/Specialty + Real Estate)** - This office is equipped with the latest 3D Sirona CBCT Digital X-ray and the practice has been digital for over 10 years. It is located in a two story free standing building. Great opportunity to own the real estate. Absentee owner established the practice circa 1969. The practice is in a well-developed area with easy access to multiple freeways. **Collections over a million for over 10 years with just 3 working days of production - plenty of room to expand the schedule and increase production.** This office consists of 5 equipped operatories and 2 plumbed not equipped in a 2,814 sq ft suite. There is also an operational in-house lab ready to be used. Computerized with Eaglesoft software. Excellent staff. Please contact your CPS Broker for more details. **Property ID #5265.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Dan Parnell, V.P.  
Lic #00901038

**ESCONDIDO (GP / Implant)** This Turn-key practice is located in a single free standing building with 8 parking spaces and 1 handicap parking space. **Option to buy the Real Estate.** Great street visibility. Next to residential area. Established in 1990. Currently seller is working 2 days per week and hygienist 2 times per month. PPO/CASH/Some Capitation. The practice consists of 4 spacious equipped operatories in an approximate 2,400 sq ft office. Computerized with Dentrix software. **Grossed approximately \$312K for 2018.** Excellent staff. Seller will be focusing on primary office. Please contact your CPS Broker for more information. **Property ID #5275.**

**LA JOLLA** – Beautiful general practice near the beach with 17 years of goodwill. This great built out practice consists of 4 equipped operatories in an approximate 1,100 sq. ft. suite. Seller owns the condo suite offering reasonable lease. It's computerized with Cloud Base Dentrix software and digital x-ray. Seller is currently working 3 days per week and sees approximately 15-20 new patients per month. Cash / PPO / Minimal Capitation. 100% patient referral. **Grossed approximately \$335K in 2018.** Seller moved to Northern California. This state of the art practice complete the latest technology can be yours. Please contact your CPS Broker for more details. **Property ID #5271.**

**OCEANSIDE (GP)** – Established is 1990 this general practice consists of 4 equipped operatories in an approximately 960 sq. ft. suite. This office is located in a one story busy shopping center. Retiring seller is currently working 5 days/wk and sees approximately 8-10 new patients per month. Has Easy Dental software and digital x-ray w/ one sensor. Does minimal advertising. PPO and Cash Only. NO HMO. **Grossed approximately \$560,251 in 2018. Buyer's net \$168K.** Great practice and staff. Please contact your CPS Broker for more information. **Property ID #5267.**

**RANCHO BERNARDO** - Our practice has over twenty-three years of goodwill to offer. It has always been at this location serving the local community as it is the only GP practice in the complex. The Seller started the practice from scratch and this legacy is being passed down directly to you. This practice consists of 4 equipped operatories in an approximate 2,242 sq ft office. **Grossed \$841K in 2018. Buyer's net of \$348K.** Seller is currently working 4 days per week and Associate 2-3 days per week. Has Easy Dental software and digital x-ray. Has new to 5 year old equipment. Great opportunity. Please contact your CPS Broker for more information. **Property ID #5280.**

**SAN DIEGO – Price Adjustment!** General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients a day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$306K in 2018. Net of \$151K.** Close to San Diego University. Please contact your Broker for more details. **Property ID #5277.**

**SAN DIEGO** – Established in 1998 this beautiful general practice is located in a 2 story professional building in busy shopping center. Seller is currently working 4 days/wk with 4 days/wk of hygiene and sees approximately 10-11 new patients/mo. The office is PPO and Cash only. Does minimal advertising. The practice consists of 6 equipped operatories and 2 plumbed not equipped operatories with window view to the city. It is computerized with Dentrix software and Digital X-ray. The suite is approximately 2,250 sq ft. **Grossed \$1,235,000 in 2018. Buyer's net of \$364K.** Great staff. Excellent opportunity to own a second practice. Please contact your CPS Broker for more details. **Property ID #5251.**

**SAN DIEGO (Turn-key) Price Reduced!!** – General practice with 3 spacious equipped operatories and 1 plumbed not equipped operator on an approximately 1,815 sq. ft. suite. This practice established in 2005. Seller is currently working 1.5 days per week with Perio, Endo and O.S. once per month. Seller sees approximately 7-10 patients per day. PPO and Cash only. Does minimal advertising. Computerized with Eaglesoft software and digital x-ray. **Grossed approximately \$325K for 2018.** Well laid out office with great potential for a full time dentist. Please contact your CPS Broker for more information. **Property ID 5274.**

**SORRENTO VALLEY** – Located on a premier shopping plaza, this General Practice established circa 1992. Has convenient freeway access. Seller is currently working approximately 3 days/wk with Associate 2 days/wk. See approximately 20-30 patients per month. Cash / PPO / Some Capitation and Minor Denti-cal. 100% Patient Referral. The practice consists of 3 equipped operatories and 3 plumbed not equipped operatories which gives you room for expansion in approximate 2,400 sq ft suites (2). Which you have the option renew both or one in 2022. **Grossed approximately \$486K in 2018. Buyer's net of \$122K.** Seller moved to Northern California. Please contact your CPS Broker for more details. **Property ID #5272.**

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Fred Vuittonet: [fvuittonet@calpracticesales.com](mailto:fvuittonet@calpracticesales.com)

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**Santa Clarita** Hi Identity DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Possible Absentee PT-DDS associates with own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost \$2 mil under other owner Call Tom Fitterer 714-345-9659 PPS

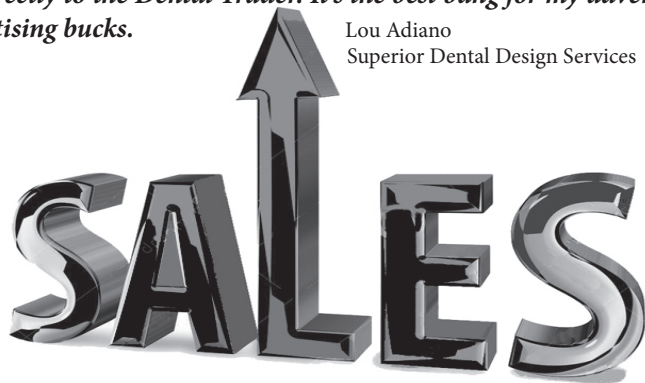
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**Riverside Lady DDS** grossing \$300k 3 ops, 30 new patients a mo. FP \$250k Call Tom Fitterer 714-345-9659 PPS

**Dentist wanted in Santa Paula** for general dentistry, surgical extractions, and post rtc; resumes to bortay2000@gmail.com

**PRACTICE FOR SALE/ SANTA ANA** GP located north of South Coast Plaza w/ 3 eq ops. Net \$122K. California Practice Sales, Inc. Phone: 714-639-2775

**Los Angeles** Dental office space in prestigious medical high rise. Highly affluent and desirable area. 40+yrs goodwill. Beautiful and spacious office. 2 scopes, paperless and Dexis digital. About 1500 sq ft. Favorable lease. Please email: laendodontistdds@gmail.com

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### SOUTHERN CALIFORNIA

**APPLE VALLEY** - General Dentistry practice with 3 Operatories has 50 years of Goodwill in Apple Valley. Practice utilizes EagleSoft software, digital x-rays, intra-oral cameras, laser, and a Digital Pan/Ceph. Doctor and Hygienist both work 3 days/wk. 2017 Gross Receipts of \$381K with \$113K Adjusted Net Income. #CA557- Kerri McCullough - 949-300-0312

**BAKERSFIELD PEDIATRIC PARTNERSHIP** - *NEW LISTING* - Rare and unbelievable partnership opportunity at a successful 30+ year old Bakersfield pediatric practice with orthodontic and oral surgery services. Practice is owned by two partners and the junior partner has decided to leave to be closer to family. Great opportunity for someone to inherit a thriving well-run practice with 30+ years of goodwill and to work with an experienced partner planning to retire very soon. Over 4,000 active patients, averaging 40 new patients a month. The practice is currently open 5 days a week and closed on the weekends. The orthodontist works 4 days/mo. and the oral surgeon works 1 day/mo. Averaged \$2.5M+ in annual gross collections for the past 3 years. #CA599- Thinh Tran - 949-533-8308

**BAKERSFIELD** - General Dentistry Practice with 8 Operatories, 5 equipped is located in a duplex building with great signage in front. 2018 Gross Collections **SOLD** \$18K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, small amount of HMO. #CA459- Kerri McCullough - 949-300-0312

**BREA** - General Dentistry Practice with a 40+ year history in Brea is now available. Practice features 5 Operatories, 4 Equipped, is paperless with Dentrrix and Dexis Digital X-rays. Strong hygiene program in place with most specialty procedures referred out. 2017 Gross Receipts of \$724K with \$253K Adjusted Net Income. #CA548- Kerri McCullough - 949-300-0312

**BURBANK** - *NEW LISTING* - Established in 1976, this restorative/cosmetic practice is the only dental office in an attractive, modern medical building. With a three-year old, completely new build-out, the facility features 4 matching Adec Operatories. Practiceworks and Dexis operating systems. Four-day work week for doctor, and four days (some double) of hygiene. Busy practice with consistent new patient inflow and dedicated staff. PPO, indemnity ins. and cash only with an excellent lease. 2018 Gross Receipts of \$751K with \$202K Adj. Net. #CA587- Thinh Tran - 949-533-8308

**CENTRAL ORANGE COUNTY** - General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2017 Gross Receipts of \$415K with \$148K Adjusted Net Income. #CA554- Thinh Tran - 949-533-8308

**GLENDALE** - General Dentistry Practice with 4 Operatories, 3 Equipped features EagleSoft practice management, Digital X-rays, Intra-oral camera, and newer equipment. Convenient professional building location. 2018 Gross Receipts of \$508K with \$249K Adjusted Net Income. #CA575- Thinh Tran - 949-533-8308

**GLENDALE** - Well-established, restorative-driven General practice in a professional building is new on the market. Our retiring seller has been in practice for 14 years and the practice features 4 operatories, A-dec equipment, CEREC, and Dexis Digital X-rays. Strong hygiene program with 35+ hours of hygiene per week. 2018 Gross Receipts of \$499K. #CA573- Thinh Tran - 949-533-8308

**GREATER LOS ANGELES AREA - PERIODONTAL** - This 5 Operatory Perio practice features Dentrrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 36 years of Goodwill. 2018 Gross Revenue of \$724K. #CA173- Kerri McCullough - 949-300-0312

**HUNTINGTON BEACH** - *NEW LISTING* - General Dentistry practice with 4 operatories has been open in HB for 50+ years. Practice utilizes EagleSoft and has 2 days of hygiene per week. Huge upside potential as most specialty services are referred out. 2018 Gross Receipts of \$356K, with \$141K Adjusted Net Income. #CA613- Kerri McCullough - 949-300-0312

**IRVINE** - General Dentistry Practice with 6 Operatories, 5 Equipped, features Digital X-rays, Digital Pano, Laser and PracticeWorks software in an amazing location in Irvine. All fee-for-service, the practice has over 45 years of goodwill and most specialty procedures are referred out. Strong Hygiene program in place and long-term staff. 2018 Gross Receipts of \$703K. #CA582- Kerri McCullough - 949-300-0312

**LAGUNA BEACH** - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna **SOLD** Practice features Dentrrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

**LAKE ARROWHEAD/SAN BERNARDINO MTNS.** - *PRICE REDUCED* - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2018 Gross Receipts of \$1.08M with \$300K+ Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517- Steve Caudill - 951-314-5542

**LOS ANGELES** - *NEW LISTING* - General Dentistry practice located in the one of the most desired areas of Los Angeles. There are 5 Ops and a 3 chair ortho bay in a 3,000 sq. ft. suite with free parking. Visiting Periodontist 2 days per month and 2 Hyg days/wk. E-Z Dental, Digital x-rays, 3D CBCT, Digital Ceph, and an intra-oral camera. Practice accepts most PPO plans, no HMO. #CA619- Kerri McCullough - 949-300-0312

**LOS ANGELES** - *NEW LISTING* - General Dentistry Practice with 7 Operatories is located in a professional building in a great location of LA. Practice has a strong hygiene program in place with 5+ days of hygiene per week and 37 years of goodwill. Gross Receipts over \$900K. #CA606- Thinh Tran - 949-533-8308

**LOS ANGELES - HANCOCK PARK** - General Dentistry practice with 4 Operatories, street frontage and signage with parking in the rear. This office has been a Dental practice since 1928. Doctor retiring due to illness. 2018 Gross Receipts of \$283K, older office equipment in a great location. #CA565- Steve Caudill - 951-314-5542

**LOS ANGELES - WEST SIDE** - General Dentistry practice with 4 Operatories is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2018 Gross Receipts of \$575K. Net. Room to grow! #CA531- Kerri McCullough - 949-300-0312

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**N. ORANGE COUNTY** - General Dentistry practice with 5 Operatories is now available. This practice has been in operation since 1965 and utilizes Dentrix practice management software and a digital Pano. Our retiring seller will assist with a smooth transition. Great single-story professional building location near residential, schools, and businesses. 2017 Gross Receipts of \$249K with room to grow as most specialty procedures are referred out. #CA558- Dr. Rishi Salwan - 909-239-2800

**ORANGE COUNTY ENDODONTIC- NEW LISTING** - Beautiful, professionally designed suite. Newly built out in 2018, the practice features 6 Operatories, 5 Equipped, with 3 Microscopes, Cone Beam CT, fully digitized and paperless. Collections have been consistent for the past 3 years at \$1.3M+ with very low overhead. Excellent opportunity. Seller retiring. #CA593- Kerri McCullough - 949-300-0312

**PALM SPRINGS AREA - NEW LISTING** - General Dentistry practice with 6 Operatories, 5 equipped, utilizes MacPractice, Digital x-rays, and Microscope. Practice has 6 days of hygiene and most specialty work is referred out, leaving a big upside potential. No PPO or HMO. 2018 Gross Receipts of \$705K with \$210K Adj. Net Income. #CA612- Kerri McCullough - 949-300-0312

**PALM SPRINGS AREA MULTI-SPECIALTY - NEW LISTING** - 5 equipped Ops and 1 plumbed, not equipped in a 2,500 sq. ft. suite. 27 years of goodwill. The well-trained staff caters to a high-end patient base. Rent is only 3,600/month! Dentrix Software, Digital X-ray, Intra Oral Camera, CT Scan and Gemini Dual Wave Laser. History of collecting over \$1.2M per year. 97% Cash, 3% Ins. #CA604- Kerri McCullough - 949-300-0312

**POMONA - NEW LISTING** - Great potential! Low Rent! Pomona - beautiful four (4) operatory practice. Dentist open only 2 days per week and retiring. 2018 Gross Receipts \$279K. Priced to sell. #CA610- Dr. Rishi Salwan - 909-239-2800

**RANCHO CUCAMONGA** - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$839K with \$158K Adjusted Net Income. #CA514- Thanh Tran - 949-533-8308

**RIVERSIDE COUNTY** - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

**SAN FERNANDO VALLEY - NEW LISTING** - General Dentistry Practice with 5 Operatories is now available in a San Fernando Valley professional building. EagleSoft, Digital X-rays, Laser. 4 days of Hyg./week, a part-time GP Associate as well as Endo and Perio Specialists 2 days per month. 2018 Gross Receipts of \$961K with \$443K Adj. Net Income. #CA591- Kerri McCullough - 949-300-0312

**SAN GABRIEL VALLEY - NEW LISTING** - General Dentistry practice with 4 Operatories and digital x-rays. Our retiring seller has owned the practice for 35 years, practice has been in the area for 65 years. Most specialty work is referred out, and most PPO plans are accepted. Practice is located on a main road and has great visibility. Seller sees patients 4 days per week. Nicely appointed and excellent opportunity for a growing area in Southern CA. #CA596- Kerri McCullough - 949-300-0312

**SANTA ANA/TUSTIN BORDER** - General Dentistry Practice with 4 Operatories features Digital X-rays and Open Dental software in a great location in Santa Ana. Practice has over 50 years of goodwill and most specialty procedures are referred out. 2018 Gross Receipts of \$291K. #CA583- Thanh Tran - 949-533-8308

**SOUTH BAY, LOS ANGELES AREA - NEW LISTING** - South Bay practice in a high income area. 5 Operatories in a professional building within walking distance to a high-end shopping center. Practice utilizes EagleSoft software with Digital x-rays, intra-oral camera, and Laser. Loyal, long-term staff, and currently open 3 full days and 1-2 Fridays and one Saturday per month. Most specialty work is referred out. 2018 Gross Receipts of \$741K with \$307K Adj. Net Income. #CA589- Kerri McCullough - 949-300-0312

**SOUTH BAY, LOS ANGELES AREA** - This 6 Operatory practice utilizes Dentrix, Digital x-rays, Laser and has 6 days of Hygiene per week. 40+ years of goodwill in a very desired area of the South Bay. Seller works 4½ days per week. 2018 Gross Receipts of \$844K. #CA562- Kerri McCullough - 949-300-0312

**SOUTH BAY, LOS ANGELES AREA** - General Dentistry practice with 7 Operatories is now available in a great sought-after South Bay neighborhood. Practice utilizes Dentrix and Dexis digital x-rays, Laser, and has 6 days of hygiene and is located in a professional building. This is a fantastic opportunity to own a thriving practice in the South Bay. 2017 Gross Receipts of \$769K with \$266K Adjusted Net Income. #CA560- Kerri McCullough - 949-300-0312

**SOUTH ORANGE COUNTY** - Beautiful General Dentistry practice with 4 Operatories, 3 Equipped, is now available in sought-after South Orange County. Practice utilizes Dentrix software and operates on a 3½ day per week schedule with a part-time Hygienist. 50 years of goodwill in this location, 29 with our seller. 2018 Gross Receipts of \$394K. #CA553- Kerri McCullough - 949-300-0312

**WESTERN SAN FERNANDO VALLEY - NEW LISTING** - General Dentistry Practice with 5 Operatories, 4 Equipped, in an upscale area of the western San Fernando Valley. Computerized with EagleSoft and utilizes an Intra-oral camera, Schick Digital x-rays, and laser. 12+ years of goodwill at this professional building location, which is near a hospital. Accepts PPO and 3 HMO plans. 2018 Gross Receipts of \$484K with \$218K Adj. Net Income. #CA614- Kerri McCullough - 949-300-0312

**WESTERN SAN FERNANDO VALLEY PEDO** - Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and Intra-oral camera. 10+ years of goodwill at this professional building location, near a hospital. 30 new patients per month. 2017 GR \$266K on a short three-day work week. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

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### SAN DIEGO

**ENCINITAS - NEW LISTING** - General Dentistry Practice with 6 fully equipped Operatories is located in a busy retail center. Practice was remodeled 5 years ago with new equipment and utilizes Dentrrix, Digital x-rays, Pano, and Laser. 4 days of hygiene per week. 2018 Gross Receipts of \$813K. #CA574- Russell Okihara - 619-694-7077

**NORTH COUNTY PERIODONTAL - NEW LISTING** - Beautiful Periodontal Practice in North County San Diego. 4 Operatories, 3 Equipped. Newer equipment including a CT Scanner and Digital X-Rays and Dentrrix. Excellent location in a well-maintained complex. Priced to sell quickly. 2018 Gross Receipts were \$269K. #CA605- Russell Okihara - 619-694-7077t location in a well-maintained complex. Priced to sell quickly. 2018 Gross Receipts were \$269K. #CA605- Russell Okihara - 619-694-7077

**SAN DIEGO ORTHODONTIC - NEW LISTING** - Excellent and rare orthodontic opportunity in the San Diego area. Seller works out of 2 sites over a 4-day work week providing an excellent opportunity for further growth in each location. The seller has been in operation for over 26 years with a stellar reputation. This is a paperless practice utilizing Ortho II software and an Itero Element II. The practice is well-maintained and includes recent upgrades to the computer hardware system. This listing will go quickly. #CA615- Russell Okihara - 619-694-7077

**SAN DIEGO PERIODONTAL** - Periodontal practice with 5 total Operatories, 4 equipped is now available. Excellent, bright, and airy location, with digital x-rays and Dentrrix practice management software. Seller is retiring. 2017 Gross Receipts of \$379K with room to grow! #CA559- Russell Okihara - 619-694-7077

**SAN DIEGO** - Family-oriented general practice in a busy shopping area with great visibility, 3 Operatories, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

### OUTSIDE OF CALIFORNIA

**BEAVERTON, OREGON** - Smaller practice with a consistent and stable patient base. Low overhead, positive cash flow, offered at an aggressive price. Equipped with Dentrrix, digital x-rays and a panoramic x-ray. Practice is located in a desirable area in Beaverton off a major thoroughfare. The practice has 3 ops, with 2 more plumbed and ready. There is potential for growth, doctor retiring. #OR109- Jessica Burbon - 503-332-6462

**CENTRAL OAHU, HAWAII ORAL SURGERY - NEW LISTING** - Longstanding OMFS practice for sale. 2 locations sold as one practice. 4 Ops in one and 3 Ops in the other location. Consistent production/ collections over the past 3 years. Convenient locations with ample free parking. Strictly PPO and no hospital affiliations. Dentrrix, Digital Pano. Seller retiring. Excellent Opportunity. #HI113- Russell Okihara - 619-694-7077

**CENTRAL OAHU, HAWAII - NEW LISTING** - Family oriented GP practice located in a convenient and busy shopping area. Newly refurbished, 3 Ops with new equipment, Digital X-Rays, Upgradeable 2D Panorex, Dentrrix, seller does both bread and butter procedures as well as implant placement and restorations. Excellent opportunity in a highly desired location. Seller is relocating. #HI112- Russell Okihara - 619-694-7077

**CENTRAL OAHU, HAWAII** - Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS practice and the seller is retiring. **SOLD** utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

**PORTLAND, OREGON** - Well-designed 5 op practice in approx. 2,072 sq. ft. office located in a mixed-use building on a major thoroughfare in an established part of SW Portland/Beaverton. Office includes EagleSoft, digital x-rays and panoramic x-ray. Potential for a lot of growth, doctor retiring. #OR108- Jessica Burbon - 503-332-6462

### NORTHERN CALIFORNIA

**CAMPBELL** - Beautiful practice est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1,550 sq. ft. with every appliance including Dentrrix, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj. Net of \$345K. #CA528- Jim Engel - 925-330-2207

**CONTRA COSTA COUNTY** - Goodwill/ Records for only the Pediatric and Orthodontic portion of the Practice. 11+ year old practice. Buyer must be within 15 miles of Contra Costa County. Asking Price is below appraised value. #CA576- Jay Harter - 916-812-0500

**CONTRA COSTA COUNTY/EAST BAY - NEW LISTING** - Digital Practice with 3 Ops, modern/attractive building and space, PPO, 1,200 SF, and Dentrrix. 2018 GR over \$1M on 34 average Dr. hours/week. #CA595- Jay Harter - 916-812-0500

**FREMONT** - 4 equipped Ops in approximately 1,800 sq. ft., Dentrrix PMS, Digital X-ray, Diode Laser, and Intra-Oral Camera. 2017 GR \$446K on 3 day/week. #CA547- Jaci Hardison - 800-394-2389

**GREATER AUBURN/GRASS VALLEY AREA** - GP practice in 1,330 sq. ft. office with 3 ops and 4th plumbed. Rent: \$1,550/mo. Carestream software. 2018 GR of approximately \$474K on less than 3-day week. Seller refers out all endo, perio, ortho, and surgery. Retiring. #CA570- Thomas Wagner - 916-812-3255

**GREATER EL DORADO HILLS** - SELLING FOR LESS THAN 50% of 2017 COLLECTIONS OF \$700K. 25 minutes from El Dorado Hills. **SOLD** Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrrix software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

**GREATER EL DORADO HILLS - NEW LISTING** - Multi-doctor practice in Greater El Dorado Hills. Approx. 3,000sf office, possible 8 Ops, 7 equipped, Intra-Oral camera, Digital x-rays, and Digital Pan. Sellers will consider working back part-time. #CA578- Thomas Wagner - 916-812-3255

**GREATER RENO/LAKE TAHOE AREA** - Digital Practice with 4 Ops w/2 more plumbed 54% of patients are **SOLD** Out of Pocket. 1,600 SF, Dexis sensor, and Digital Pano. 2017 GR \$994K on 32 avg. Dr. hours/week. #CA552- Jay Harter - 916-812-0500

**GREATER SACRAMENTO/ROCKLIN** - **NEW LISTING** - GP practice with 6 fully equipped Ops., digital x-rays, pano, lasers, and Dentrrix software 2018 GR \$1.3M+. 7-8 days hygiene/wk. Owner Retiring. #CA584- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** - ASKING PRICE REDUCED by \$60K Modern 4 Op w/5th Open, PPO practice, 1,664 SF. Higher-end TI's and neighborhood, Gendex sensor, intra-oral camera, Nomad, Pano and Laser. GR 2018 P&L is \$786K on 33 avg. hours/week. #CA550- Jay Harter - 916-812-0500

**GREATER SACRAMENTO** - 5 Ops, 1,856 SF Prof. Dental Office building. High-traffic, Dentrrix, microscope, air abrasion, intra-oral camera, 5 computer work stations, separate lab and Patient Consultation. 2017 GR \$1M+ on 4-day work week. Office Condo to be purchased with practice. #CA545- Jay Harter - 916-812-0500 or Tom Wagner - 916-812-3255

**GREATER SACRAMENTO** - El Dorado Hills/Folsom Area: 3 Op, PPO practice in approx. 1,399 SF. High-end TI's and neighborhood, SoftDent, Carestream sensors, and intra-oral camera. 2017 GR \$506K on 4.25 day week. #CA543- Jay Harter - 916-812-0500

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**GREATER SACRAMENTO** - Well-designed 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. **SOLD** Includes digital x-rays, digital Pan/3D/CBCT, Intra-Oral camera, Lasers, CAD-CAM and monument signage. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** - PRICE REDUCED BY \$100K! GP & Specialty HMO/ some PPO Practice. 9 Ops, digital sensors, imaging system, intra-oral camera, digital pano. 2017 GR \$1.M+, 2018 Quickbooks (to be verified) GR \$680K. Approx. 5,000 SF Building available with Practice. #CA567- Jay Harter - 916-812-0500

**GREATER STOCKTON** - Established "All-Pedo" Limited GP Practice with 3 Ops located in a great area of Stockton. Well-maintained equipment in a 1,169 SF attractive children-designed setting, including 2 Digital Sensors, Nitrox, and 3 Cavitron units. 2017 GR \$273K on 24 hours (3 days) average Dr. hours/week. #CA555- Jay Harter - 916-812-0500

**GREATER VACAVILLE** - Dental Practice and Stand Alone Building for sale in prime downtown location. 2 Ops GP PPO practice in approximate 1,200 sq. ft. office. **SOLD** Includes Dexis sensor, Dextrix, and well-maintained equipment. 2017 GR \$449K on 32 avg. Dr. hours/week. Requires purchase of Dental Building. #CA556- Jay Harter - 916-812-0500

**HAYWARD** - 1,900 sq. ft. office, 4 treatment rooms, Digital Pan, Dexis Digital Sensor, Dextrix PMS. 2017 GR \$306K on 2-3 days/week. #CA535- Jim Engel - 925-330-2207

**MILPITAS** - 5 fully equipped treatment rooms in 1650 sq. ft., including Dextrix PMS, Dexis Digital X-Ray, Intra-Oral Camera and Laser. 2017 GR of \$786K with 4 days of Hygiene. #CA549- Jim Engel - 925-330-2207

**NEVADA CITY/GRASS VALLEY AREA** - **NEW LISTING** - GP Practice with 3 Ops, 55% of patients are 100% Out of Pocket. 1,700 SF, SoftDent, and film-based Pano. 2018 GR \$270K on 24 Dr. hours/week. #CA611- Jay Harter 916-812-0500

**PALO ALTO** - **NEW LISTING** - 3 Ops, 700 sq. ft. in downtown leased office. Curve Hero PMS, Dexis, paperless charting. 2018 GR \$459K. #CA592- Jaci Hardison - 800-394-2389

**REDDING AREA** - ORAL SURGERY - Oral & Maxillofacial Surgery Specialty Practice: High-end Practice with 3 Ops w/4th Open, newer equipment & cone beam. Dr. will sell half ownership or to corporate. Beautiful riverview building also available. 2018 GR \$2.3M+ on 3 Dr. days/week. #CA579- Jay Harter 916-812-0500

**SACRAMENTO** - **NEW LISTING** - Downtown / Midtown Sacramento: High-traffic GP, 4 Op location with under 5% Delta Premier patients. 2018 Gross Receipts \$607K on 30 Dr. hours worked per week. #CA590- Jay Harter 916-812-0500

**SAN JOSE** - **NEW LISTING** - Beautiful general practice located in high traffic retail plaza. Spacious with equipment less than 10 years old. 3,150 Sq. Ft. Practice has 6 Ops, 2 additional plumbed. 2018 GR \$999K. #CA600- Kim Ta - 408-687-5001

**SANTA CRUZ COUNTY** - **NEW LISTING** - Well-established practice in growing community. 1,410 Sq. Ft. w/4 Ops, Carestream PMS, Dexis sensors, 6½ days of hygiene. 2018 GR of \$1.1M+. Owner retiring. #CA609- Jaci Hardison - 800-394-2389

**SONOMA COUNTY** - Large General Practice with 31 Yrs of Goodwill. Solo owner dentist with In-house specialists. 2018 GR above \$2.8M. Stand Alone 3,000 sq. ft. Prime Real Estate off a major Freeway and corner lot location, 1 Hr N. of San Francisco. 72 NP/mo. and 10 days of Hyg/wk. 6 Ops Pano, Dexis, Cameras, Laser, Dextrix. Both Business & Real Estate for sale or Lease. Doctor Retiring & will work back. #CA544- Gina Miller - 707-391-7048

**SONOMA COUNTY** - GP: 1,890 sq. ft. office w/4 Ops. 2017 GR \$529K on 3 days/week w/3½ days of hygiene. Dexis, Dextrix, Intra-Oral, and laser. Real Estate available for purchase. Doctor retiring. #CA563- Gina Miller - 707-391-7048

**SONOMA COUNTY** - 6 Ops in 2,200 sq. ft. space. Seller-owned facility. 2018 GR of \$802K with 4 Hyg Days. Dexis Digital X-ray, Dextrix PM, Intra-oral Camera, Laser. #CA564- Gina Miller - 707-391-7048

**SONOMA COUNTY** - **NEW LISTING** - 2018 GR \$906K. 1,000 sq. ft, 3 Ops w/opportunity to expand. Paperless, Dextrix PM, XDR Digital sensors, and Intra-oral camera. Selling both Practice and portion of dental building ownership. #CA594- Gina Miller - 707-391-7048

**VALLEJO** - Real Estate Available. 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and **SOLD** CAM. 2017 GR \$736K on 3½ day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

**WESTERN CONTRA COSTA CO.** - 1,625 sq. ft. office w/4 fully equipped Ops, 1 plumbed not equipped. Fully digital, paperless charts, Digital Pan, Digital X-ray, Eaglesoft PMS. 2018 GR \$764K, 5 days hygiene, averaging 65 new patients/month. #CA569- Jaci Hardison - 800-394-2389

**YUBA CITY AREA** - **NEW LISTING** - 46 years of Goodwill GP Practice with 3 Ops w/4th Open in 1,400 SF. Priced below professional Valuation. 2018 GR \$271K. #CA580- Jay Harter - 916-812-0500

### CENTRAL CALIFORNIA

**CENTRAL COAST** - **ENDODONTIC PRACTICE** 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2018 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

**FRESNO** - PERIO/IMPLANT office, 6 Ops, large conference room for teaching/meetings, 20 years goodwill, 2017 Collections of \$650K, works 2 days a week, cash only office. #CA518- Steve Caudill - 951-314-5542

**FRESNO AREA** - **NEW LISTING** - GP and Prosthodontic Practice prime for a GP to purchase. 4 Ops in 1,500 SF with Digital Sensors, Pano (film), DentalMate Software, attractive office building and space. 2018 GR \$386K. #CA588- Jay Harter - 916-812-0500

**GREATER MODESTO** - 4 Ops in approx. 1,400 SF. 2017 GR \$366K and 2018 GR \$408K on a 3-day Dr. work week. Dental building must be purchased with practice. #CA546- Jay Harter - 916-812-0500

**MADERA** - Price Reduced 100K! North Fresno/Madera Area: Modern 4 Operator (room for 5th) PPO practice with newer equipment, 1800 SF, and 2017 GR \$233K on 2 days/week Dr. production. Building facility also available for purchase. #CA542- Jay Harter - 916-812-0500

**MADERA** - General Dentistry Practice and Building. Centrally located, high visibility. 3,141 sq. ft. with 7 Operatories, Dexis Digital x-rays, Invisalign, Delta PPO. \$968K Gross Receipts with low overhead. #CA566- Jay Harter - 916-812-0500

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**Shared space/rent opportunity in Newport Center Medical building.** Ideal for any spec/or GP. 1-6 ops avail 1-6 days/wk. Beautiful office, fantastic setting. New Dig.x-ray/Comp see photos at michaelbarnesdds. More info @ 698-2693 or mbarnes@mbarnes.occoxmail.com

**5 STAR Hygienist** needed in San Francisco. Up to \$100K/year & more. Awesome Enviroment. richard@inglesidedentalsf.com

**4013 - OC BEACH CITY** Grossed \$ 70k last mo, Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. FP \$800k Senior Seller will GIVE SMOOTH TRANSITION & help build to 1.5 1st yr PPS Tom Fitterer 714-345-9659

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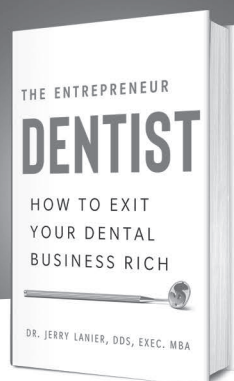
**Looking to Buy an Existing Practice** where the owner dentist can carry the note. prefer SFV but open. mcv7700@gmail.com

**Endo Assoc** Needed for multiple Endo practices in San Bernardino County. Pls email CV or questions to pc3182002@yahoo.com



# THE ENTREPRENEUR DENTIST HOW TO EXIT YOUR DENTAL BUSINESS RICH

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MENTORING



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**Retiring dentist** practice for sale at \$139,000 in Pomona, 5 room plumbed, 2 op, 13 years goodwill. sh\_chern@yahoo.com.

**Endodontist needed** for our 3 practices in orange county. Text if interested 949-510-0225

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**Cecilia Chen, Esq.** is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. — Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practice-atty.com or www.practiceatty.com.

**Ambu Spur II** Adult Single Use Resuscitator. New in unopened plastic bag. \$15. docfrerichs@yahoo.com. or 619 298-1775.

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### LOS ANGELES/VENTURA COUNTY

#### ARCADIA - NEW LISTING

**6 ops. total (4 eq. & 2 not eq.) in a 1,753 sq. ft. suite** with an amazing design! Located in a Multi-Story Professional building on a busy street with lots of exposure. Convenient to the 210 freeway. Established as a successful practice for over 13 years. Rent is very reasonable at \$4,000/month. Seller is moving the patient base to Monrovia. **The build-out and equipment are a must see!** Leasehold Improvements & Equipment **\$150,000**

#### BEVERLY HILLS - UNIQUE SITUATION

**Would you like a practice for an unbelievable LOW price?** Losing a lease in the area? The seller wants to turn over the reins. Located in the heart of Beverly Hills, if you would hire him back two days a week, he is willing to work as your associate, and charge an Unbelievable LOW price for the leasehold, equipment, and the patient charts. He'll pay for himself! **The location is on the ground floor, which is rare, and sought after in Beverly Hills.** 4 eq. ops. in a 1,100 sq. ft. suite with charm and attention to detail from floor to ceiling! Crown molding, ceiling medallions, chandeliers, coffered ceiling, and ornate architectural elements make up this must-see practice! Rent is \$7,910/month (negotiable). Seller currently has a Dentist subletting that pays half the rent. 28 Years of Community Goodwill. **\$10,000**

#### CHANNEL ISLANDS/ OXNARD GP W/ AMAZING OCEAN VIEWS-NEW LISTING

2 eq. ops. & 1 plumbed not eq. op. in a spacious, bright, 1,080 sq. ft., corner suite located in an upscale, two story, multi-use building with **beautiful harbor views and tons of foot traffic.** Rent is only \$3,100/month. 6 Years of Goodwill. **80% PPO Insurance & 20% Cash.** Collected approx. \$161,880

in 2018 on a 20-24 hour work week. Practice can grow/expand just by being open more days a week.

#### COVINA - NEW LISTING

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite that is bright and ready to go! Located in a single story, professional building on a busy street with plenty of parking in the rear of the building. Two sellers working a total of 32 hours a week. **Rent is only \$2,300/month.** Collected approx. \$199,907 in 2018. There are also a couple front suites where the owner/dentists moved on to their own facilities. Landlord is willing to work with a qualified tenant to expand. \$70,000-Sellers will consider any reasonable offer

#### DOWNEY TURN KEY - AVAILABLE

**4 eq. ops. in a 1,250 sq. ft. suite** located in a single story, strip center on a busy street corner with excellent exposure and foot traffic. Convenient to the 5 freeway. \$3,225/mo rent includes all utilities except electricity. Long term staff in place. Collected approx. \$173,676 in 2018. **\$165,000**

#### DOWNEY - BACK ON THE MARKET!

**3 eq. ops. in a 1,214 sq. ft. suite** located in a community established, four story, medical building on a busy corner with **20 Years of Goodwill.** **Rent is only \$2,738.21/month.** Solid Patient Base and Caring Staff. Collected approx. \$375,827 in 2018 on a 2 day work week. **Motivated Seller! \$207,500**

#### LONG BEACH - NEW LISTING

**4 eq. ops. in a 1,100 sq. ft. suite** located in a single story, free standing professional building with parking in the rear. Landlord is renovating the property and ready to negotiate a new, lower, long-term lease. Rent is currently only \$2,000/month. 37 Years

*I interviewed several Dental Practice Brokers when I decided it was time to retire. Greg Beamer is the best and most trusted Dental Practice Broker you can hire. In selling my 42 year dental practice and building, I figured it'd take months. Instead within 10 minutes of Greg's E. Mail blast, I had received multiple offers- one of which ended up being the ultimate buyer of my practice. Greg and Ellen will professionally guide you through the entire process. YOU know Dentistry, THEY know Practice Sales!!!! They're the absolute best* - Stephen M. Lojeski, DDS (Arcadia)



**Ellen Wood**  
RE Agent - Sales & Marketing Associate  
18 Years in the Dental Practice Sales Industry  
DRE License #02006320

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of Goodwill. **Retiring, motivated Seller** currently working 30 hours a week. **80% Cash/20% Insurance.** Collected approx. \$334,628 in 2018.

#### **LA (90025) - NEW LISTING**

3 eq. ops. in a 1,000 sq. ft. suite located in a multi-story professional building on a very busy corner of Wilshire close to the 405 freeway. Rent is \$3,500 NNN and includes maintenance, janitorial, and utilities. **80% PPO Insurance & 20% Cash.** Collected approx. \$228,448 in 2018 and projecting \$253,378 for 2019 on a part time schedule. Excellent opportunity at only **\$150,000!!!**

#### **LOS ANGELES (90071) - HIGH END LISTING**

**5 eq. ops. & 2 plumbed Xray rooms in a 2,500 sq. ft. suite. Upscale,** Professional building off the 110 freeway. **State of the Art practice** with an amazing build-out. Excellent marketing in place and foot traffic exposure. 17+ Years of Goodwill. **80% PPO & 20% Cash practice.** Long term, quality staff in place. Collected \$1,293,598 in 2018. Building management promotes from within. Seller willing to stay on to do GP and Ortho. Call me on this one!!! Buyer's net over \$325,000!! **\$995,000**

#### **NEWBURY PARK - REAL ESTATE FOR SALE**

**2 eq. ops. & 2 plumbed not eq. ops. in a 1,267 sq. ft. suite** located in a two story, upscale, professional building off the 101 freeway, **State of the Art, Paperless office. Condo custom designed** by George Fedyna. Leasehold Improvements & Equipment Only **w/ Condo Suite for Sale or Lease. Seller overseas - motivated!**

#### **POMONA VALLEY- NEW LISTING W/ REAL ESTATE FOR SALE**

**6 eq. ops.** in a spacious, bright, state of the art suite with natural sunlight throughout. Single story, nicely maintained, **professional building with rental income.** 35 years of Goodwill with an established com-

munity following. Long-term, Qualified Staff in place. Strong Hygiene department. **History of collecting \$1.8 Million+ year.** Potential buyers need to have managerial experience and approx. \$500,000 in liquid assets. Call Greg on this one - financing available!

#### **REDONDO BEACH - RECENTLY REDUCED**

**Ocean Views and Breezes included! 5 eq. ops. in a 1,995 sq. ft. suite** located in a multi story, professional building with over **50 years of Goodwill.** Only a few blocks from the beach. Strong Patient Base. Long term, quality, caring staff. Potential to implement advertising and create a website to attract new patients. 50% Insurance & 50% Cash income stream. Collected \$339,277 in 2018. **\$175,000**

#### **THOUSAND OAKS - NEW LISTING**

**2 eq. ops. & 1 plumbed not eq. op. in a 825 sq. ft. suite** located in a single story building on a busy street. Convenient to the 101 and 23 freeways. **Rent is only \$2,166/month. Clean, bright suite with equipment that averages 4 years new. Leasehold Improvements & Equipment Only \$69,500**

#### **WESTCHESTER**

**4 eq. ops. in a 1,300 sq. ft., recently remodeled suite** located in a well-known, community established high rise on a busy corner. **11th floor views!** Rent is \$4,263/month and all utilities are included except internet and phone service. **39+ Years of Goodwill.** 70% PPO - 30% Cash. Intra Oral Camera, Digital X-ray, and equipment that averages 5 years old. No advertising plan in place. Projecting approx. \$284,485 on a 3.5 work week in 2019. **\$126,000**

**Recently sold:** San Clemente, Temecula, Westminster, Baldwin Park, Long Beach and Whittier.





**Greg Beamer, Dental Broker**  
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### ORANGE COUNTY

#### SOUTH ORANGE COUNTY SEASIDE PRACTICE

3 eq. ops. in a spacious suite with room to expand and ocean views. Amazing location close to the beach, 5 freeway, and local shops/restaurants. Rent is only \$2,938/month! 80% Insurance and 20% Cash Income Stream. Collected approx. \$680K in 2018 on a 4 day work week.

#### FOUNTAIN VALLEY

4 eq. ops. in a 1,266 sq. ft. suite located in a multi-story, busy, Medical building with **38 Years of Goodwill**. Rent is \$3,368.62/month + CAM. **Retiring Seller**. Almost all Cash Practice with only 2 PPOs! Dentrix Software, Lighthouse recall system Collected approx. \$550,000 in 2018. Projecting approx. \$712,000 for 2019. **Under offer, Back up offers encouraged.**

#### LAGUNA NIGUEL

4 eq. ops. in a nicely designed, 1,119 sq. ft. suite located in a single story, busy strip shopping center on the corner of two busy streets. Good exposure and foot traffic! Established as a Cosmetic/ Implant practice since 2008. Rent is \$5,144.05/month. Collected approx. \$521,402 in 2018 on a part time schedule. 85% Cash 15% Insurance.

#### TUSTIN - NEW LISTING

3 eq. ops. in a 1,100 sq. ft. suite located in a busy, single story, strip center off the 5 freeway. Nicely designed suite with **equipment that is 2.5 years new**. Rent is \$4,100/month and includes utilities. Seller works 2 days a week but would like to concentrate on his other practices that are over 30 miles away. Practice has the potential to be open more hours. Collected \$256,662 in 2018.

#### WESTMINSTER

Great location on Beach Blvd with excellent visibility and pole signage. 36 Years of Goodwill. **4 eq. ops. in a 1,350 sq. ft. suite** with a Morita Pano, older equipment, and Mogo software. **Retiring seller** currently works 24 hours a week. Collected approx. \$170,911 in 2018 and Projecting \$194,282 for 2019. 30% of the patient base is Chinese, most speak English. **\$107,000.**

#### YORBA LINDA - NEW LISTING

4 eq. ops. in a 1,200 sq. ft. suite located in a frequented shopping center on a very busy street. **Rent is only \$3,600/month for this amazing location.** Collecting approx. \$4,000/month on a 2- day work week. Patient Charts included but not guaranteed. **Practice has the potential to be open more. Perfect Turn-key operation. Priced to sell at \$175,000.**

### SAN BERNARDINO/SAN DIEGO/RIVERSIDE COUNTIES

#### CHINO - NEW LISTING W/ REAL ESTATE FOR SALE

4 eq. ops. in a ~1,450 sq. ft. suite located in a frequented, single story, strip center on a busy street convenient to the 60 freeway. The bottom floor is ~1,000 sq. ft. and the second floor is ~450 sq. ft. The second floor offers a private office, storage space, kitchenette/lounge and a full bathroom. 34 Years of Goodwill. Retiring Seller that currently works 3 days a week. Collected \$344,537 in 2018 with a PPO/Cash income stream. Super steady income each of the last three years. Practice Priced at \$265,000; Real Estate \$500,000 (subject to a fair market appraisal acceptable to both seller and buyer)

#### CORONA - NEW LISTING

Beautiful, Modern Suite located in a two story professional building with plenty of parking. 4 ops total: 2 eq. ops. & 2 plumbed not eq. ops. Everything looks new! 8 Years of Goodwill. Seller only works 2 days a week and would like to concentrate on his other practice. **Collected \$161,960 in 2018 on a 2 day work week.** With a little advertising and being open more days a week, this practice will sell itself to new patients!

#### LA QUINTA

8 modern, fully eq. ops. in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrix G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. long-term, knowledgeable staff. **Strong Hygiene department -10 days/week.** Qualified specialists in place. Retiring Seller. 60% Cash 40% PPO/ Delta (no HMO or CAP). Projecting approx. \$1,844,394 for 2018/2019 with a history of Collecting \$1.5+ Million.

#### RANCHO BERNARDO - NEW LISTING

The moment that you walk into this practice you feel at home in this warm, inviting, beautifully designed suite. 4 eq. treatment rooms in a 1,800 sq. ft. suite located in a two story, multi-use, busy center off the 15 freeway in the heart of town. The practice offers two back door entrances/exits. 36 Years of Community Goodwill. Excellent 5 star online reviews. Caring Staff. PPO/CASH Practice! Collected approx. \$426,169 in 2018 on a 3 day work week.

#### UPLAND - NEW LISTING

The office space is very modern and roomy, with **3,000 sq. ft. on the first floor, and 900 feet on the second.** There is space for a full-service lab on the upper floor, or you could open it to Ortho by converting it to an open bay. There is a full surgical suite. If you own multiple offices, this would be a great management center if you are in the Inland Empire. **4 eq. ops., 1 surgery room, 1 plumbed not eq. op.,** lab, 3 restrooms, lounge, reception, business office, computer room, storage room, hygiene room, 2 private offices, sterilization area, photo room. Great rent at **\$5,359/month.** Must walk this one to appreciate the potential. Leasehold Improvements & Equipment Only. Seller will consider all reasonable offers.

### PRACTICES WITH REAL ESTATE FOR SALE:

#### POMONA VALLEY PRACTICE W/ REAL ESTATE FOR SALE

6 eq. ops. in a spacious, bright, state of the art suite with natural sunlight throughout. Single story, nicely maintained, professional building with rental income. 35 years of Goodwill with an established community following. Long-term, Qualified Staff in place. Strong Hygiene department. History of collecting \$1.8 Million+ year. Potential buyers need to have managerial experience and approx. \$500,000 in liquid assets.

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2 eq. ops. & 2 plumbed not eq. ops. in a 1,267 sq. ft. suite located in a two story, upscale, professional building off the 101 freeway, State of the Art, Paperless office. Condo custom designed by George Fedyna. Leasehold Improvements & Equipment Only w/ Condo Suite for Sale or Lease. Seller overseas - motivated!



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**Gen. DDS** needed in Colton 3yrs. experience. Spanish speaking prefer work 3-5 per week. Fax resume 909-825-8758 or email [hanyghalydds@sbcglobal.net](mailto:hanyghalydds@sbcglobal.net)

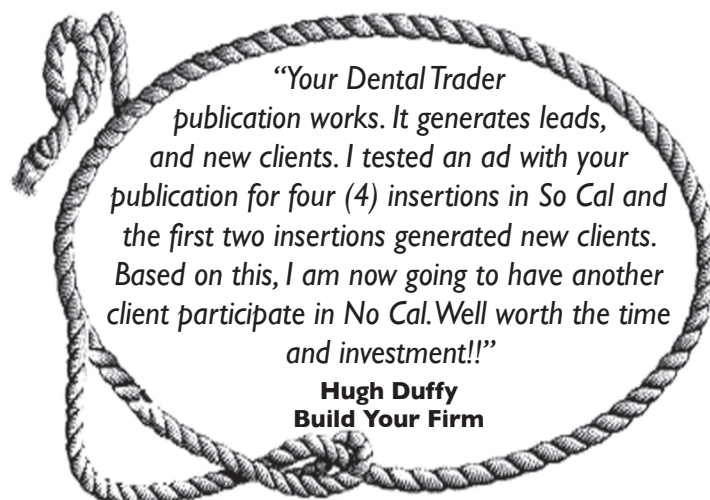
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**Beautiful 6** operatory West Los Angeles (Brentwood) dental office for sublease. 310-820-0093 (Sharon).

**GENERAL PRACTICE FOR SALE-LAKE ARROWHEAD:** 6 Ops, SoftDent, Digital, Pano, PPO/FFS. RE for sale. GR \$1.1M+. HSPPT-Steve Caudill-951-314-5542 #CA517

**Associate dentist** needed in walnut. Prefer chinese speaking, comfortable in molar endo/ext, sat shift. dentistry7217@gmail

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**New free dental clinic, www.SmileUntoHim.org,** in Riverside. Eileen@SmileUntohim.org or 951-977-9415 for more info.

**Dental Assistant** Diamond Bar, CA Full Time w/ benefit \$15-17/hr email resume: goldensprings206@gmail.com. Fax 909-396-8874

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- Work for Dental Manufacturer - 1996-1997
  - Law School - 1997-2000
- Transactional Attorney 2001 to Present
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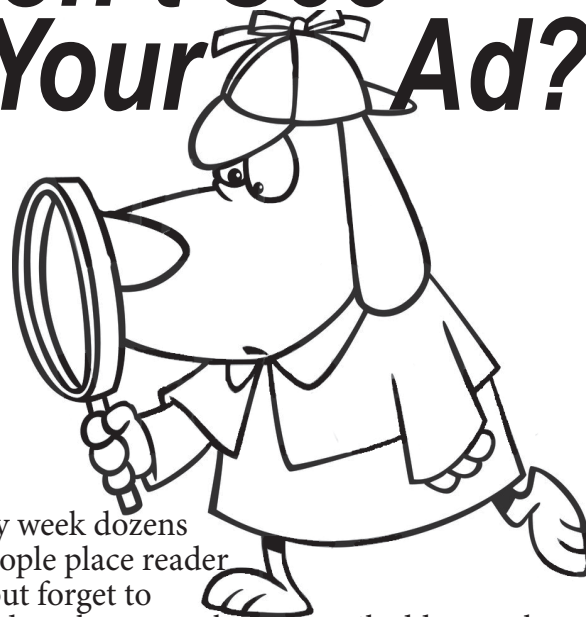
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## Due Diligence Report

### SOME TOP REASONS:

- Sellers knowingly or unknowingly were not disclosing material facts.
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- Buyer overpaid for practice.
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- Buyer took over bad staff, bad working culture or overpaid staff.

- Practice Selection
- Practice Assessment
- Comprehensive Financial Review
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- Practice Valuation and Appraisal



Buying a dental practice without proper analysis is like purchasing a house before a home inspector has reviewed it. Except this purchase determines your quality of life. Profitability must be immediate, sustainable and able to grow over time. *Don't just buy a practice, buy **the practice**.*



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*"I have worked with Fazel from the very beginning of my first dental practice search when I literally knew NOTHING on how and where to start. He not only guided me on my journey, he taught me EVERYTHING I needed to know to evaluate office statistics, financials, and steps involved in practice acquisition. **Having Fazel on my team was honestly the best decision I made in my professional career.** His genuine and humble nature and expertise in the dental field is sometimes difficult to find in today's dental industry. Fortunately, with him by my side, we were able to find a great practice with tremendous potential to grow. I look forward to continue our journey together to strive for practice and professional success."* Dr. K. DDS

*"Working with Fazel has been a great experience for me-- he's simplified the process of practice acquisition and made the whole procedure much less daunting! **Buying a practice is a huge investment,** it pays to have someone like Fazel on your side!- Dr. C. DMD"*

*I started looking to buy a practice just before getting to know Fazel and I was very confused, didn't know where to start and what to look for. Fazel told me it's going to take 2-3 months to find a practice that is suitable for me. We talked and he got the idea of a suitable practice for me. I travelled to Southern California to meet with him. After having the informative sessions with Fazel, I was very confident and knew exactly what to do. I had an action plan in hand and a good support to rely on. I started looking just at the broker's descriptions and I was crystal clear to go and see the office or not even bother to see it. In 2 months, I chose three offices, I talked to Fazel, picked 2 out of 3, visited the 2 and bought one. I am not saying that I didn't get lucky to find the place that I liked but I am saying to have him by my side, was like having a full time support. He is very caring, very knowledgeable, and very attentive and really more than an advisor, he is a good friend. Buying a practice, especially for the first time is challenging, with Fazel and his knowledge, the whole process is much easier. I definitely recommend his service for buying a practice. **You don't want to make a decision for life without knowing what you are getting into.**" -Dr. L., DDS*



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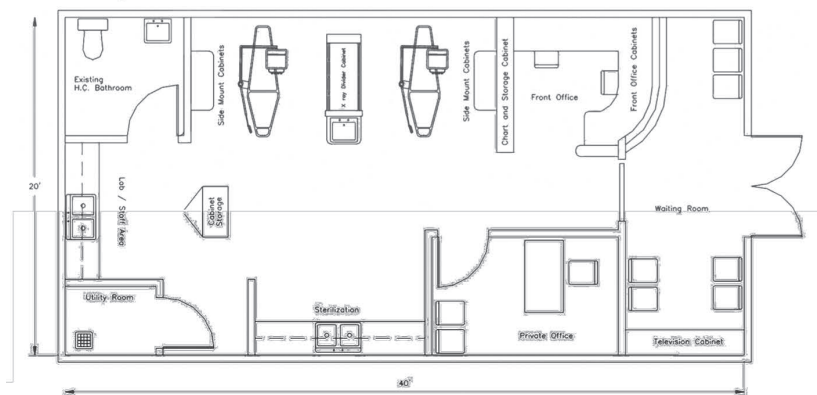
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**Monterey Park:** Large office, Dentist is changing careers retail exposure, and street level. Fully digital. 1800 Sq Ft, 6 ops. Retail exposure. Great signage.

**West Covina:** 35 year practice, fully digital in a retail strip center. Lots of activity, great parking room to grow.

**Saugus:** 4 ops 3 equipped, room for more. Located in a retail center great visibility and one of a few dentists in this residential area. Digital w/easy dental.

**Costa Mesa:** Want to be next to Starbucks and McDonalds with great parking and an awesome office? This is the location. Its a great 4 op office with Eaglesoft/Schick and Cerec room for CBCT. Ground floor retail. Ready for sale now. **Price reduced.**

**Los Alamitos:** Large office 2000 sq ft 4 ops, room for more. 8K Cap Check, digital, room for 3 more ops. Consult room. Convenient location

**Santa Clarita:** Massive 8 op office on busy corner in a retail center, choice location. Lots of opportunity.

**Lamont:** Large office outside Bakersfield collecting Mid \$300k's, 5 ops room for more. Pano, Located near retail. This is a huge growth opportunity.

**Thousand Oaks:** Practice and CONDO, with 3 ops that you will own. Digital sensors/pan, Large conference room. This is exquisite located near high end retail. Covered ample parking. Dream office.

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**Paramount:** Large office in a prime location, shares waiting room with a medical office. Digital Pan and great cash flow.

**Laguna Beach:** View of the Pacific in a busy retail center. Collecting \$360K on 2 days a week. 3 ops and private office. **Make an offer!**

**Sherman Oaks:** Large 1800 sqft office 4 ops room for 8. Located on busy street with retail center and great parking.

**Valley Village:** Well designed office in a great area of North Hollywood, located in a retail center with active business neighbors. 3 treatment rooms and digital sensors. Opportunity and Location.

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**Marina Del Rey 1:** Spacious office, 5 treatment rooms in Marina Del Rey. This is a well established office, Doctor is retiring and looking for quick sale. Office uses Eaglesoft and has stupendous views from large ops. **Make an offer!**

**Calabasas:** Incredible upscale office with more than 2200 sq ft. 5 Ops and ortho bay with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrax and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost.

**Norwalk - CA:** 4 treatment rooms, sensors, recently remodeled in a great retail center near starbucks. Lots of new equipment and chairs.

**Reseda:** Busy street with retail exposure. 4 Ops, room for expansion. Approx, 1200sqft. This is a turnkey Plus sale. Lots of potential, next to medical clinic. Ask me, I will tell u=you how to grow this practice. Digital sensor, some charts.

**West Hollywood:** 4 treatment rooms, Great collections, lots of foot traffic at RETAIL CENTER. Located on the famous Sunset Blvd, on the ground floor High collections, street exposure with great signage. This upscale office has: Easy Dental, and Dexis. Room for expansion, and room for growth.

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**Sellers:** Please be aware that I am respectful of your privacy. The listings only have minimal information designed to keep the office sale secret. I consider the practice one of your most valuable assets, and for most sellers a key component to their ability to retire.

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**Dear Keith,**

***I am looking to buy a practice, what key issues should I be aware of before purchasing? Dr. P.C.***

Wow, that is a big step and congrats to you on taking that step. First, I would say make sure you hire a good lawyer to assist you on your contracts. All kidding aside, make sure you have a team of professionals to assist you in this endeavor. There are a number of legal, business and accounting issues that will no doubt come up and you need to make sure you have professional advisors to assist you. On the practical side there are two areas you want to pay attention to – (1) how do you deal with existing employees; (2) how do you protect yourself from a seller's breach of the sale agreement. While patient base, equipment and revenue stream are an important component of the sale, so is continuity. That means where possible retaining existing staff. This can be done by hiring the existing employees on terms similar to the employment terms in place with the selling dentist. If you do this, make sure that you have well defined written policies, especially if new employees will

be hired on different terms. Also make sure the remedy clauses are well defined and articulated in the contract. The tendency is to use generic language from form contracts, but that generic language may not adequately address your concern or remedy and thereby become useless to you. Don't let your contract work against you, make sure you get good legal help so that they can advise on how to make the contract work for you. A little attention on the front end can save you a lot of heartache later. Good luck on your upcoming purchase!



*Keith Dunnagan is the managing shareholder of BPE Law Group, PC, a Sacramento area law firm providing comprehensive legal services statewide to the California dental and business community in the areas of employment, practice transition and planning, business and corporate formation, real estate, estate planning, and contract law. He is a recognized speaker and writer and has been included in the Northern California Superlawyer magazine's Rising Star list (2018) and Superlawyer list (2019) and included in the 2018 list of Top Lawyers of Sacramento. To ask questions you can write to Keith at [kbdunnagan@bpelaw.com](mailto:kbdunnagan@bpelaw.com)*



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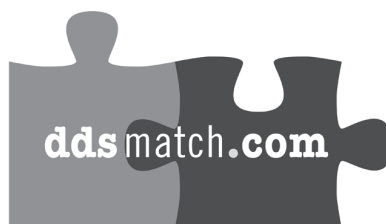
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**Cecilia Chen, Esq.** always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, [info@practiceatty.com](mailto:info@practiceatty.com) or [www.practiceatty.com](http://www.practiceatty.com).

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**4005 - REDLANDS HISTORIC COLLEGE CITY Lady HMO (\$5,000/mo) PRACTICE** Estb 1994 Seller Relocated into new condo 2015. All new state of art equipment incl conebeam & 6 ops in 1700 sq ft, Professionally Designed artful décor will make you smile when you arrive to work every day. Seller's health forces sale will transition 2 days/wk at \$500 per day to maintain health insurance for 2 years, will not lose a patient. Seller grosses \$961k 2.5 days per wk. Refers out a lot, has Endo 2 days/mo and referred out 18 Endo cases 2018, had OS 1 day every 5 wks & referred out 10 OS cases. Includes 3.5 hygiene days. 2018 had 316 new patients, 2019 have more than 30. 10,800 patient charts call this colorful distinctive Dental office their home dental office. Rent like mortgage will pay off Condo in 10 yrs, then rent free. Seller nets \$400k 2.5 days, This gorgeous facility can grow to \$2mil and net \$800k. FP Practice \$961,000, Condo \$1,100,000. Best Offer **ENDO GP TEAM?** or **DYNAMIC # 1 Workerbee** will grow to 1.5 1st year.

**4001 - PALM SPRINGS/LA QUINTA- LOCATION LOCATION LOCATION-** Now Grossing \$1.5 Mil with Specialties-8 well equipped Ops. Estb 26 yrs, HI Identity \$2 MILLION achievable **TARGET 24 MO's Best Buy (\$999,985)Net \$500,000**

**4000 - OC South FEE FOR SERVICE HUGE HIGH PROFILE SHOPPING PLAZA CREME DE CRÈME.** 10 Ops this Opportunity can do \$2 or 3 Mil w/ energized Buyer & ASSOC Fantastic Beautiful CITY SOUTH County Practitioner's from So Irvine Down Sell your LOCATION Combine your patients with this fantastic location. Grosses \$1,450k. Next to pop 8800 Development have income \$190,900

**4022 - VENTURA -** Established 35 yrs Cash & PPO 4 days Hygiene, 4 ops. Projected Gr \$620 to 650K. Rent 2600 1600sq ft with 1800 more sq ft avail.

**4027 - IRVINE-NEWPORT BEACH,-SO SANTA ANA,-COSTA MESA-TUSTIN,** nearby senior Dentist retiring **LOST LEASE.** Seller can transition his 40 yr estb \$800k Fee for service. Practice within 1 to 3 miles transition practice over 2 yrs working in your office, Register your interest to increase Your Practice Substantially. Resume & NDA required.

**Inland Empire Union Practice. Grosses \$650k plus. Net approx \$400k. 5 Ops, 2.5 days. Huge Potential. Low Overhead.**

**La Habra 4024** La Habra/La Mirada, Professionally designed Office. Next to several Fast Food Res 5 ops plumb, 3 equip. Cash, PPO, some Denti-cal HMO 3000 per mo. takes big bite out of rent. Gr 520 to 550k

**4023 ORANGE** Starter Estb 1970 pres owner since 2013 PT 3 days \$380K 1 & 1/2 day hyg Lease up in 6 mon 3 five yr options Merge, close to Chapman Tustin st  
**4021 W. LA.** Prestigious Medical building, Dentist 39 years in area. Unique 4 op Orange - Grossing \$1.2 mil 10 ops St of art beautiful

**Redlands** 5 ops est 20 yrs grossing \$500k low overhead rent \$2400

**4019 PPS** - has net profit of \$1 Mil opportunity of a life time.

**4015 HEMET** Easy way to gr \$500k. Building & Practice Absentee GR \$180k One day wk Practice Estb 60 yrs PT Seller must sell \$110k Buys practice. Take over

**4018 Two So OC** near \$800k Dollars each opportunities Available by one Seller

**4014 VENTURA CTY** Practice Grossing \$1.6 mil, HMO \$10k mo HMO.

**Riverside** Lady DDS grossing \$300k 3 ops, 30 new patients a mo. FP \$250k

**4013 - OC BEACH CITY** Grossed \$ 70k last mo, Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. FP \$800k Senior Seller will Give Smooth Transition & help build to 1.5 1st yr

**SO. OC Crown Valley** shopping Ctr 4 ops Gr near \$800. Heavy new home Development. Fantastic area to live.

**CAPISTRANO BEACH** PT Senior DDS Gr \$200k PT. (Store front identity)in 2 ops, rent \$1600.Senior FP \$150k.Work 16 hrs Every day turns patients away. Low Overhead

**Laguna Woods** Absentee Owner Grossing about \$800k with 6 to 7 ops Accepts all HMO, Dential Hi end area Hi Ident shop center. Room to add more Sqft

**4011 - DIAMOND BAR** SPECIAL CIRCUMSTANCE, Location. Equipped This is a dream mil dollar location to be. 5 ops Several Restaurants bring in droves of customers on a daily basis, FP \$150k

**4009 - IRVINE GP LADY GR** 1 Million 5 Ops.

**OC BEACH CITY** Absentee GR \$934k 2018 4 Ops room for 5th, Own mgr will do \$1 mil 1st yr.

**4007 - West Covina** Gr \$650k incl 2 days hygiene, Absentee Seller Implants, Remov pros Refers out OS Endo Pedo Ortho.

**4006 - ALTA LOMA** shop Center Hi Identity Absentee Gr \$700k Owner mgr will do one million 5 ops 3 equipped.

**Santa Clarita** Hi Identity DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Possible Absentee PT-DDS associates with own patients pay the rent DDS 70,000 autos pass intersection per day. This location did almost \$2 mil under other owner

**4004 Inland Empire** Union Practice can do over 1 Mil 5 ops

**4003 PEDO CHINESE/HISPANIC**-Min 3000 Charts.estb 35 yrs.FP \$150k.can move to your location

**Small City Bakersfield** Gr \$40k a mo. in 2 days wk, 1800 sq ft 5 op all including RE for \$330k.

**Inland Empire** Dential practice gross near \$300k 4 ops Rent \$1,350 FP \$195k.

**Santa Clarita** 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. FP \$250k.

**Van Nuys** Starter Practice- over 2500 Patients \$150k or Make offer.

**MIRACLE MILE NEAR FAIRFAX** ESTB 40 YR /Seller 10+ yrs, Beautiful corner Suite with great Wilshire view. 3 ops, recently remodeled. Gross \$285K refer out all ortho, molar endo, most 3rd molar extractions, Most perio surgery & most Pedo. Lease \$2,892 options available, Some dential & HMO 40 new patients per mo. Asking \$285k

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