

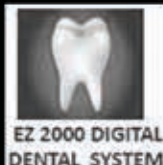
THE Dental Trader

VOL. 16 NO. 3 • March '19
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



Complete digital dental exam room

Call for your free demo: **800-273-5033**

YOUR COMPLETE DIGITAL SYSTEM INCLUDES:

Clio Diagnostic Digital X-Ray Sensor & HD Intra-Oral Camera, Dell i5 All-in-One Touch Screen Computer on Mobile Cart, EZ 2000 Plus Practice Management Software & Integrated Digital Imaging Software:

- Color Coded Scheduler - access from your smart phone
- Graphic 3D Movable Tooth Charting
- Timeclock with employee time-in and time-out tracking
- OPTIONAL: Integrated Benefit Service by Trojan Prof. Services, Credit card processing, E-claims & Smart Caller ID
- Installation, full onsite training and technical support



All of this for just

\$9,995

Or

No money down

No payments for 90 days

\$220/month for 60 mos.

\$1 Buyout

www.ez2000dental.com

NEW: "Smart CallerID"

With EZ 2000, when patients call your practice, relevant information such as future appointments, remaining insurance benefits, family members, patient referrals, account balance, treatment plans and any medical alerts are instantly available!

Having a patient's information right at your fingertips is a powerful time saving tool. Smart CallerID eliminates clerical errors in creating new patients, reduces patient identification time, spam and telemarketing calls!



(Optional Feature)

Optional Automated Confirmations and Reminders

Day-of reminders decrease no-shows up to 70%



- ✓ you set the parameters for all your outgoing messages
- ✓ Confirmations are updated directly into your scheduler
- ✓ Connect with patients the way they want - text, email or voice
- ✓ Patients can confirm appointments with one click

“Pat was a true professional and gentleman.”

– James Gorman DDS, Newport Coast, CA



Over 40 years of experience
7,000 dentists represented
Nationwide Representation

SPECIALIZING IN:

Practice Transitions	DSO and MSO
Partnerships	Practice Agreements
Business Transaction	Associate Agreements
Lease Negotiations	Partnership Disputes
Estate Planning	Wills/Trusts
Litigation	Real Estate Acquisitions/ Sales

Upcoming Events

March 15, 2019
“California Dental Practice Act” | Patrick J. Wood
 Dental Fest 2019, Escondido, CA

May 3, 2019
2019 Practice Transition Seminar | Jason P. Wood
 American Association of Orthodontists, Los Angeles, CA

Call for a FREE Consultation

**The Nation's Leading
 Dental Law Firm**



WOOD AND DELGADO



DentalAttorneys.com
800-499-1474

Nitrous Machine: Portable 4 tanks. Littel. Rarely used. SoCal. Price: \$1675 New: \$4650. Email: twilightdental@yahoo.com

WE BUY YOUR PRACTICE! Please email-us om.california4@gmail.com

Pomona practice sale. \$169,000. 2op, 5 room plumbed, 1400sq feet, rent1800+utilities/month (909)590-2316 leave message.

DENTAL PRACTICE IN CULVER CITY FOR SALE. 4 OPS, 1490 SQUARE FEET, HMO,PPO,CASH. 47YRS OF GOODWILL CUREMAN11@GMAIL.COM

DTLA office Space for sublease. Great for specialists. 1370sqft. brand new modern office. email: dtlatooth@gmail.com

Front office assistant needed in Orange. 1-2 days per week. Good work ethic, detailed, willing to train. (714)805-8490

Irvine Spectrum location - dental office with 4 operatories ready for sublease pls. text 9497352064

Dental Assistant Barstow, CA Full-Time \$15-\$18/hr email resume to hr@mccn.org fax 8189983579

Very pretty and modern equipped dental office for lease in chino hills califormia call joe 909 908 3969 . God bless

2 practices 4 sale. 40 years. Please text 661-803-6790. UCLA grad preferred

Dental Marketing for as little as 49.00 Per Day. Full Time Basis. Ask For Details. Call (909) 362-4292.

Apixia digital scanner everything is either brand new or used few days. If interested call me at 4247032347

2008 air techniques scanx IOILE. no software. If interested text me at 4247032347. Asking 2900\$

Close dental office. Good dental chairs with complete system for sell. Xray. Sterilizer and more. Please call 9493103388

Looking for 2 Inexpensive Amalgamators. ackack72@hotmail.com

Primotec Phaser MX1 1390 MX 1 \$2899.99 310-631-6809 dentalmanagementsolutions@gmail.com

Digital Pano/Ceph for sale Soridex CRANEX"D Must sale, best offer, Please call 714.970.0833

Ritter x-ray chair, Model B located in Culver City, CA Contact Judy at (310) 839-2722

Santa Barbara Dental office for lease. 4 rooms 3 opratory 2 x-rays no patient ,ready . please call 8056375670 after 5pm

PAIN NEVER GONE AFTER RCT? I'LL MAKE IT GONE. CALL DR ISMAIL 562-968-4061. WWW.SOCAL-ROOTCANAL.COM

BROKEN FILE? POTENTIAL LAW SUIT? CALL DR ISMAIL 562-968-4061 .www.socal-rootcanal.com

Brassler Endo Drive Plus \$1000.00 Brand New, 909 997- 8704 DMSAGENT23@GMAIL.COM



**MOREY CPA
& ASSOCIATES, INC.**

Dental Profit Coaches

(949) 759-5626



- ✓ Fixed fees. No hourly billing surprises.
- ✓ Minimize your taxes legally.
- ✓ California licensed CPA Firm.
- ✓ We are NOT dental brokers.

FREE eBook

"Transitions as a Dentist"

Request at www.mydentistcpa.com

family dental office looking for general dentist/part time.contact 818-749-9319.

3M True Definition Scanner - 2017 model; used once; incl software & accs; \$10,000; 949-493-8118; san juan capo.

Dentist Needed: Flexible days. Busy Office.PPO, HMO, Dential. \$475/day. Contact chkchkh@gmail.com

Leasehold,Garden Grove.4 chairs,3 full.1000SF,\$2700/mo free eletricity. newly remodeled.80K. ronybikecrew@gmail.com

Beverly Hills Operatory 4 Rent, Ground Floor Corner, 310-392-2022, walk to Rodeo & Century City, may lead to Associate

PrepJet, microabrasion/ sandblaster. Barely used. \$300/OBO. Please contact 2132680562 or bijal23@yahoo.com

Dental asst. needed for busy General practice 1-2 years Experience preferred Send resume freshdental@aol.com

A Periodontist wanted in southbay perio office. Partnership position, email evergreen1835@yahoo.com

Zeiss Microscope - OPMI Pico floor mount, excellent condition, like new! nimadmd@gmail.com or 310-663-5352

Modern orthodontic office in Mission Viejo has space to lease 2-3 days per week. Great location. Call 949-830-4101.

DA & Front desk for new Pedo office in L.A. experienced preffered. please fax resume 323 846 6862



Visit us @ CDA
May 16-18
Booth #359

Gary Pascua D.D.S., Sales Agent
CA BRE License #01874248



CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner
CA Broker #01172430

KERN COUNTY

BAKERSFIELD #27 – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating, but will assist w transition. **PENDING**

BAKERSFIELD #28 – PRACTICE & BLDG. FOR SALE. Be your own Landlord! (4) op/3 eqt'd comput. G.P. & duplex bldg. On a main thoroughfare w exposure/visibility. (48+) years of Goodwill. 2017 Gross Collect \$400K+ on a (4) day week. Seller does no advertising and refers out Ortho, Perio Surgery, Implant Placement, Complicated O.S. and Endo. Pt. base Cash/Ins/PPO. No HMO & No Denti-Cal. Easy Dental s/w. Seller is taking a govt. position, but will assist with transition. **NEW**

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BEVERLY HILLS ADJACENT - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Peds & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. **Back on the Market.**

EAST L.A. BLDG & G.P. PRACTICE - Free stand. single use prof. bldg. with existing dental pract. to be sold concurrently. Owner has operated the pract. @ this location 40+ years, Cash/PPO Pt. Base with no HMOs & No Denti-Cal. (4) ops eqt'd. Reported Gross Collect. approx. \$200K/yr. p.t. Refers out Diff Endo, Diff O.S., Perio Surgery, & Ortho. Seller does no implant place. nor any implant restorations. Seller has no website, & does no advertising. Primed for growth with a new owner who keeps the specialties in house, does some adv., has a website, & is open more. Located in a high traffic count area, close to major fwys, residential neighborhoods, & shop. ctrs. Seller retiring.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition.

ENCINO - (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition.

GLENDAL/EAGLE ROCK AREA - (5) op G.P./4 ops eqt'd. Located in a small, one story prof. bldg. on a main thoroughfare w excell. exposure, visibility, signage & parking. Gross Collect ~ \$500K/yr. on a (4) day wk. Cash/Ins/PPO pt. base w No HMO & No Denti-Cal. (6-8) new patients/mos. Seller refers out Implant Place., & all O.S., Endo, Perio Surgery, Ortho & Peds. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **NEW**

L.A. (HANCOCK PARK) - (4) op comput G.P. (3) ops eqt'd. In a well-known Prof. Bldg. on a major thoroughfare. Reported Gross Collect approx. \$200K/yr. p.t. Cash/Ins/PPO. Seller retiring but will assist with transition. **PENDING**

PASADENA - (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Peds & implant placement. Seller is retiring, but will assist w the transition. **PENDING**

SUNLAND - (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **REDUCED**

ORANGE COUNTY

ANAHEIM - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./4 ops eqt'd, (2) add. pmbd, plus an add. rm that could accomod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition. **SOLD**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

SAN BERNARDINO - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2017 Gross Collect. \$383K w 2018 Projected at \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **NEW**

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD**

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last! **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **SOLD**

VENTURA COUNTY

Room for Your Ventura County Practice Listing

UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Culver City, Encinitas, Escondido, Glendale, High Desert, Kern County, La Jolla, Los Angeles, Montebello, National City, Oxnard, San Diego, Santa Clarita Valley, Tarzana, Torrance, Van Nuys, Ventura, West Covina & West L.A.

"The Personalized Service Dental Broker®"



P.O. Box #6681, Woodland Hills, CA. 91365
(866) 425-1877 Outside So. CA or
(818) 591-1401 • www.dmppractice.com

D&M SERVICES:

- Practice Sales & Appraisals
- Practice & Equipment Financing
- Expert Witness Court Testimony
- Pre-Death and Disability Planning
- Practice Search & Matching Services
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre-Sale Planning

"Yes Doctor, Your Loan is APPROVED."

Not hearing that from your current lender? WE CAN HELP.

We are more flexible with terms and rates than the "big banks." We are able to fund our loans locally and quickly.

HOWARD BOLES

949.379.5704

howard.boles@homestreet.com

More Service, More Capability

Office Info: 949.221.1000 • www.homestreet.com
17901 Von Karman Avenue, Suite 100, Irvine, CA 92614

[HomeStreet] Bank®

Professional Practice Finance

- Practice Acquisitions
- Partnership Buy-ins/Buy-outs
- Refinance & Debt Consolidation
- Office Expansion/Relocation
- Working Capital



Part time dentist needed for an office in palm desert area with great pay. Please call 818-437-4666.

Dentist Needed at Desert Hot Springs & Yucca Valley CA email resume to hartdentalv@hotmail.com

For sale by owner, Encino Practice grossing 1.1mil+, over 50 yrs goodwill. Encino4sale@gmail.com No Brokers please

Siemens Panoramic Orthopantomograph 5 x-ray unit Email: DavidDoanDDS@gmail.com

Dental Assistant needed for private office in Covina, CA. E-mail resume to covina_dental@verizon.net

office for sale ontario 5ops great lease busy shopping center asking \$50k obo 562.450.0942

Dental office in Glendale Ca is willing to sub-lease/share space. Please email inquiry to: signature32@gmail.com

Dental Assistant NEEDED. Email resume @ shdcranchoffice@yahoo.com or Fax it at (909)463-6866

DA/RDA FULL time position available @ LF Dental in Lake Forest, CA - contact om.california4@gmail.com

GP & Periodontist needed in Diamond Bar, exp. preferred, please send resume to dds898@gmail.com or text to 626-203-1720

Dentist needed Fridays near DTLA. Per diem, relaxed schedule. Comfort w/molar endo and surg ext Dentaltraderad@gmail.com

Inland Empire Union Practice can do over one Million 5 ops. Call Tom Fitterer 714-345-9659

Pt/full time dentist position available ASAP private office in Bakersfield. New grads welcome. Call (661) 487-9352.

Dental office, Santa Ana brand new 6 chair, CBCT. Too busy for 2nd office. offers will taken to sell fast. 714-472-4041

Hiring: DDS Assoc @ GARDENA, CA small scratch built/start up office. email pdf CV: ULTRABIZ88+HR@GMAIL.COM

Portable X-Ray Unit - XZeal Model Z70. Brand New Condition. Paid \$2500. Selling \$1250. Pickup: Palm Desert. 6189175805

KDF Super Cascom Casting Machine Used \$5,699.00 310-631-6809 dentalmanagementsolutions@gmail.com

Dental Assistant needed full time. Please email resume to brushstrokedentalcare@gmail.com

DA/Front Desk - Buena Park looking for someone with front & back office skills. ospics12@gmail.com

Santa Ana office for sale. Luxury build up, have patients, good location. Asking price 450k. 714-472-4041

RDA Needed FT to work in GP and multi-speciality office in Brea, CA. Great hours-pay. Email: Brea5xteam@gmail.com

Beautiful suite in professional Valencia building available! Text 818-314-9284 for link to virtual tour and add'l info



Over 130 5-star Avvo® reviews!

The sale of my dental practice was complicated, so I really appreciated the experience and expertise of Bob Olson. He was able to resolve an impasse with my former partner and her spouse regarding lingering buy-out issues. Bob worked closely with my broker and the buyer throughout the entire process. The purchase sales agreement was very thorough and a UCC Financial Statement filed with the state to guarantee payment of the note. Bob even provided the contacts for me to notify regarding the sale of the practice. All bases were covered and I felt he had my back.

Avvo® Review #142
Posted January 20, 2019

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Tax Planning

888.963.1120

RWO@transdental.com
www.trans.dental

Best Reviewed
Avvo® Attorney
2011 to Present:

Mergers & Acquisitions
Incorporations
Commercial Real Estate

Free
100 Pg. Book!



NO FEE
FOR INITIAL
TELEPHONE
CONSULTATION

Art Fries, Disability Claim Advice to Dentists
800-567-1911 • www.afries.com • friesart@hotmail.com

Art Fries: Why me?

- More articles written
- More clients serviced
- More testimonial letters received
- More money secured than anyone else in the country

Disability Insurance Claim Advice

Insurance companies make it difficult for dentists to collect on a legitimate disability claim.

Whether you are thinking of submitting a claim, ready to submit a claim or appeal a denied claim, I am ready to help you.



Front office needed Mon-Fri Irvine/Foothill Ranch private offices 949-485-8825 text/call/Email portoladental@live.com

WANT TO BUY DENTAL PRACTICES from sellers willing to carry a note with full buyout in 2 years or less. Text 2088001239.

Nice Office for sale in Westminster 2 Ops fully equipped, 7631 Westminster Blvd A westminster Ca \$60,000 714 622-5655

established dental office for rent/lease, contact 818-749-9319.

Red Cross CPR Classsss! \$50 4 CE Units. Contact Orchid at (626) 345-0005 Ext. 2 ADMInstitute.com

2 Dentsply Dispenser & Slide Guns \$60.00 for Both 909-997-8704 DMSAGENT23@GMAIL.COM

LA 5 + 2 ops in an upscale, state of the art, 2,500 sq. ft. suite. Greg Beamer 909-542-4891

Increase productivity, do not lose the fearful children. Pediatric dentist to see them in your practice. (818)883-1383

Bakersfield Peds office with 13 years of good will seeking Partnership leading to transition pediatricdentist18@gmail.com

Gendex GX 770 x-ray unit located in Culver City, CA. \$700 Contact Judy at (310) 839-2722

Impression & Temporary Guns DS50 4:1/10:1, one Danville & one Dentsply gun, 50.00 each. e-mail im2near@yahoo.com.

LOOKING FOR an IN HOUSE ENDO! Private office, part-time, Located in Mission Viejo. Email resume to dental20000@yahoo.com

PRACTICE FOR SALE/ CENTURY CITY Beautiful GP w/ 5 eq ops, Grossed approx. \$715K California Practice Sales, Inc. Phone: 714-639-2775

General Dentist for SF Valley multi offices 1 to 2 days please email CV whprop@icloud.com

SANTA MARIA: Live and practice in this desirable collegiate coastal community! 930sf w/ 3 ops \$315k (KG-921) WPS/800-641-4179

All County Construction We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Possible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other owner Call Tom Fitterer 714-345-9659

Fast, friendly and flexible funding for dentists from Bank Of The West. Let me tailor a loan that meets your needs. Derek Kirma, SVP, Regional Manager 503.939.0837 I Derek.Kirma@bankofthewest.com

LAKEWOOD, CA 880-1,660 SF BUILT-TO-SUIT modern office with high ceilings by landlord. Excellent signage, visibility, and ample parking, freeway access. High density PPO area with Long Shoreman and excellent demographics. Across street from In-N-Out Burger. \$TBD depending on TI. (619)254-8686

RDA needed for Thousand Oaks dental office. RDA and x-ray license necessary and front office experience helpful. Mon-Thurs, pay negotiable. darutian@gmail.com or fax (805) 230-1965.

Free Retirement Plan Exit Strategy Review with every practice sale. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

FOR SALE. P22 MIDMARK COMPRESSOR. 2.75 HP. BARELY USED. \$2300.00 o.b.o. Location. Carson. 310 991 9468 Dr Ezeani (cell).

Cadco Alginate II by Kerr Restoratives, gd condition, for an uniform alginate mix, 275.00. e-mail im2near@yahoo.com.

Endodontist needed private practice city of Ventura. Digital XRs, cone-beam, Global microscope. Must sign-up with HMO and PPO. \$1,000/day guarantee or \$475 per molar endo. Team player and quality oriented. E-mail resume VenturaDDS@aol.com.

Implement SAFE, SIMPLE & PREDICTABLE adult oral sedation. Good for you, your patients and your practice. www.dentaloralsedation.com CIDE (805) 676-1611

LCF Practice Sales & Financing

Free consultations for Buyers & Sellers
BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

**This is a
Great Year
for
SELLERS!**

**We currently have
Pre-approved
Buyers looking for
dental practices
throughout
California.**

**Those with Real
Estates are
especially in high
demand.**

*~ Call to evaluate your
practice today!*

*"This was the second
office that I sold with
Loc/LCF. When I came
into contact with Loc,
I was very happy with
what I found. Both
of my practices were
complicated transactions.
Where others would
have given up, Loc
persisted on working
through the challenges
so both of my offices
could be sold. It's
obvious to me that Loc
and his team at LCF
work hard on every
case they take on."*

*- Dr. Huynh,
Orange County*

**We Offer Up to 100%
Practice Financing!**

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- and So Much More!

Dental Practice for Sale Los Angeles County, CA

Beverly Hills - Gross ~\$629K

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

Beverly Hills - Just Renovated

- Equipment & Leasehold
- Good Location. 3 Eq. Ops.

Covina - New Listing!

- Front St. Location. Low Overhead
- Mostly PPO/Dental
- 4 Ep.Ops. + 3 plumbed.

Glendale - Gross ~\$463K.

- Seller Retiring. GP with Ortho.
- Mostly Cash/PPO. 4 Ops
- Great Location: Commercial

Hawaiian Gardens - Gross ~\$355K

- Shopping Ct. Reasonable Rent.
- 10 years of goodwill. ~1200 sf
- 4 Eq. Ops + 1 add'l plumbed.

Lawndale - Equip & Leasehold

- 5 Belmont Chairs, ~2,240 sqft
- Strip Mall, facing Main St.

Long Beach - Shopping Center

- Affordable Rent. Seller Retire
- Mostly Dental, some Cash/PPO
- Hispanic speaking area

Los Angeles - Great Potential!

- Collections ~ \$375K
- Opens 4days/wk. No Weekend
- Mostly Cash, PPO & Denti-Cal.
- ~1,400 sq.ft. 3 Ops.

Monterey Park - Gross \$570K

- Large Shopping Center
- Mostly Cash/PPO
- Seller retires. 20 yrs goodwill

Palmdale - Equip. & Leasehold

- Reasonable rent. ~2,200 sq.ft.
- 5 Eq. Ops + 1 add'l plumbed
- Front street location

Pico Rivera - Busy Street!

- Nearby shopping plaza, 4 ops
- Reasonable rent. ~1,300 sf

Van Nuys - Shopping Center

- Busy intersections. 3 Eq. Ops.

Dental Practice for Sale San Diego County, CA

Chula Vista - Gross ~\$555K

- Highly visible location.
- Lots of goodwill. ~1,600 sf.
- Mostly Cash/PPO. 4 Eq. Ops.

Dental Practice for Sale Ventura County, CA

Ventura - CASH & PPO Only!

- Shopping center. 5 Eq. Ops.
- GP & Ortho & Implant Office

Dental Practice for Sale Orange County, California

Anaheim - New Listing!

- Equipment & Leasehold
- Shopping Plaza facing Main St.
- 4 Eq. Ops., ~1,200 sq.ft.

Brea - New Listing!

- Pediatric Practice.
- Collections ~ \$255K
- Shopping Center. 3 Eq.Ops.
- ~75% PPO/FFS, ~25% Dental

Cypress - Equipment & Leasehold

- Commercial plaza. ~1,900 sqft
- 6 Eq. Ops + 2 add'l plumbed.
- Easy Access to Freeways

Garden Grove - Corner Lot!

- Freestanding Bldg w/parking lot
- 3 Ops + 1 plumbed. ~1,600 sf
- Easy Access to Freeway 22

Garden Grove - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Laguna Hills - Shopping Center!

- Starter Office on busv street.
- 4 Equipped Ops. ~1,500 sq.ft.
- Opportunity for growth & expansion.

Santa Ana - New Listing!

- Starter Practice.
- Front St. Location. Ample Parking
- Downtown Orange
- New equipment & just renovated
- 2,000 sq.ft. + 5 Ops.

Dental Practice for Sale Riverside County, CA

La Quinta - Gross ~ \$1.5 Million

- Retired Doctor
- Mostly PPO/Cash
- Beautiful & High Tech Office

Palm Springs -

Practice & Real Estate

- Gross ~\$1.1M. ~2,500 sq.ft.
- GP & Implant Placement
- 5 Eq. Ops. + 1 add'l plumbed
- Monthly Cap Check ~ \$6-7K
- Freestanding Bldg w/parking
- Staffs to help with transition

Riverside - Shopping Center

- Reasonable Rent.
- ~1200 sq.ft. 3 Eq.Ops + 1 plumbed
- Newly Renovated.

Dental Practice for Sale San Bernardino County, CA

Rancho Cucamonga -

- GP/Endo practice.
- Gross ~\$300K. Shopping Ct.
- PPO/HMO Practice. ~1275 sf

Dental Practice for Sale Northern & Central CA

Berkeley - Only Cash/PPO

- Starter Practice + Bonus Pts.
- 3 Eq. Ops. Commercial Area

Fairfield - Seller Retiring

- Corner Lot. Ample Parking
- Gross ~ \$205K. No marketing
- Opens 4 days/wk. No weekend

Fremont - Pediatric Practice

PRACTICE & REAL ESTATE

- Grossed ~ \$612K, 4 days/wk
- ~ 95% PPO/ 5% CASH
- ~2,400 sq.ft. 4 equipped ops.

Fremont - Excellent Location !

- Grossed ~ \$431 K
- Downtown Fremont/shopping Ct.
- Refers out complex procedures
- Reasonable Rent

Pleasant Hills - New Listing!

- Gross ~\$556K
- Doctor Retires. Long term Staff
- Reasonable Rent
- Refers out RCT, implants, pedo

Milpitas - Gross ~\$510K

- Shopping center. Mostly PPO.
- 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

Sacramento - New Listing!

- Collects ~ \$337K
- Mostly PPO, some Cash & HMO
- Shopping plaza, 3 Ops.

San Jose - Equip. & Leasehold

- East San Jose - Shopping Pl.
- 1,550 sq.ft., 3 eq.ops + 2 plumbed.

San Jose - Starter Office

- Shopping Center. 3 Ops.
- Reasonable Rent. ~1,200 sf

San Jose - Practice & Real Estate

- Office constructed 2014
- Retail Ctr. 6 Ops, ~2,500 sf

Dental Practices

WANTED

Pediatric Practices :

Pre-approved buyers looking for pediatric practices.

Real Estate is a plus.

Justin: Buyers looking for

starter or established practices with Real Estate.

Bay Areas: Buyers looking for practices with potentials for growth & lots of goodwill.

Orange County: Buyers looking for associate run practice with high to moderate production.

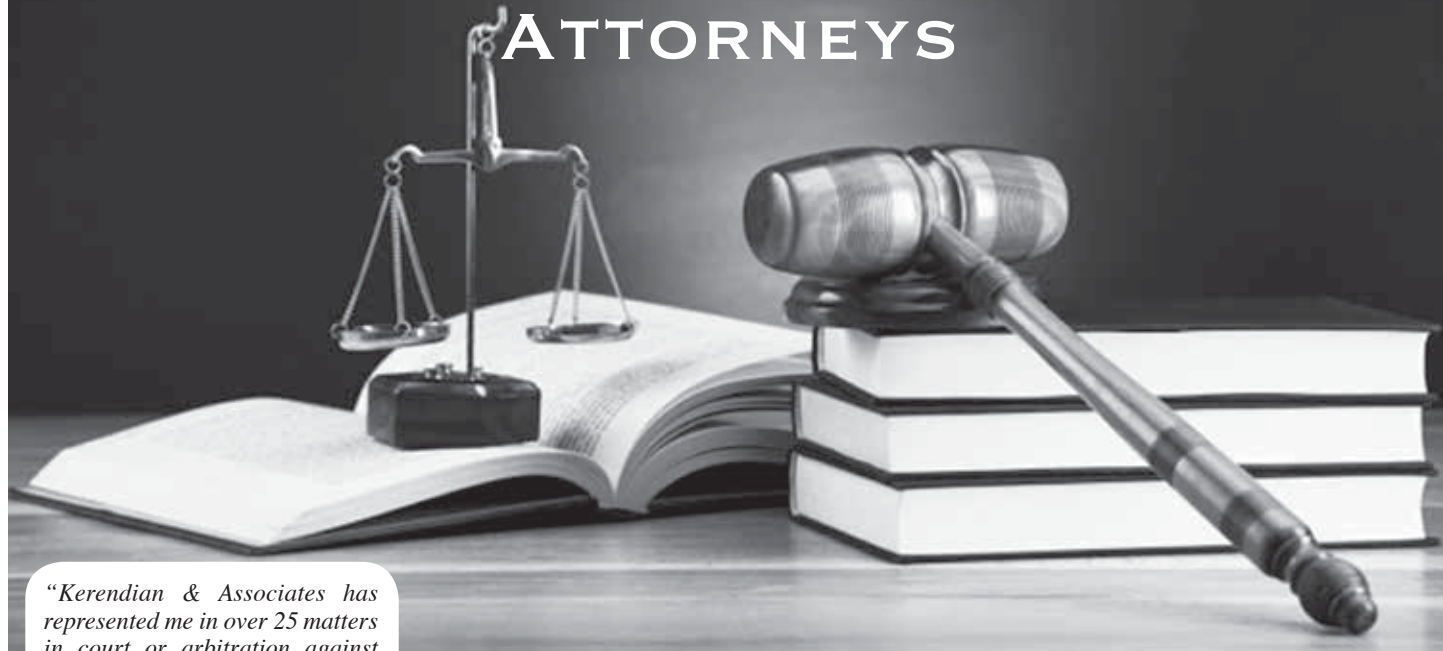
Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: Practice@lcfinc.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

DENTAL LAW

ATTORNEYS



"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family
Practice, Los Angeles, Ca.

Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented

**Loan Issues • Buy/Sell • Real Estate
Partnership • Buy/Sell Agreements • Litigation
Lease/Real Estate • MSOs • Contract/Business
Partnership/Employment • Lawsuits/Defense**



Shab David Kerendian,
Attorney

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441

Shab@KaLawCorp.com • www.kalawcorp.com

Dental office located in Torrance is looking for full time Dental Assistant with experience who must be able to work Saturdays. Call (310)543-7788 ask for Laura or just Fax your resume to (310) 543-7780

Don't sign your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384
www.dental-attorney.com.

ENDODONTIST NEEDED for Orange County office, 1-2 days/month. PPO/Cash Pts Shahzadi@alisoniguel dental.com 949-643-7047

PEDO CHINESE/HISPANIC, Minimum 3000 Charts. estb 30 yrs FP \$150K. can move to your location Call Tom Fitterer 714-345-9659

Periodontics & Implantology Services on Demand.our top specialists provide the highest quality services and bring all instruments, materials and supplies to your offices. For futher information please call (855)737-4646 or (855) Perioimplant and visit us at www.piservicesondemand.com

"If Lou can't sell your practice, it can't be sold".G. Gomez DDS. Contact us at Practice Sales & Appraisals 818-999-9595



We've been there with you through

BURBANK Proximity: Retiree. Professional bldg. 4 op Office. Goodwill over 25yrs. Only PPO/private. Large patient pool. Revenues over \$350k/yr.

CANOGA PARK/ WEST HILLS: Retiree w/ 25 years Goodwill. Shopping Center location. Nice Sign Exposure. Very Low overhead. Seller works P.T. Transition Available.

DOWNEY: Retiree w/ 25 years Goodwill. Super Visible location. Very Low Overhead. Seller works P.T. PPO/Hispanic Patients Mostly. Good Staff. Easy Transition.

EL MONTE: Turn-key Office. Easy to Find Location. Sign Exposure. 1st Floor. Modern. Beautiful Office. 4 ops with Digital X-Rays & Laser. Excellent growth potential. Must see!

ENCINO: Over 30 years Goodwill. Significant Volume of Specialty Work Referred. Seller to Assist in Transition. Hygiene 2 days per week. Modern Office. You will Love the Seller & Office.

GLENDALE: Office with 40+ years of Goodwill. Retiree. Small 2-op / Low Overhead gem. If you are Looking for a P.T. Practice. Busy each day. Selling price at under \$150k.

HAWTHORNE: Single-User Free-standing Building with Large Sign and Huge Parking Lot. Modern 4 op Office. Digital X-Ray & Pano. Over 30 years DDS at this Site. Income of \$30k/mo

HOLLYWOOD: Busy 4-day week practice. Retiree working 3days. Revenues over \$30k/mo. Good area. Long-terms staff to remain. Steady Income.

LANCASTER: Over 15 years of Goodwill. 1st Floor Location with Sign & Easy to Find. Visible location. 4 ops. Modern. Excellent Starter Opportunity.

LOS ANGELES: Free-standing Building. Sign. Clean 4 op Office. Goodwill of over 25 years. Recognizable location. Some Dent-cal. Mostly PPO. Revenues over \$350k/yr.



PRACTICE SALES & APPRAISALS
Lou Bermudez, Broker & Founder, Est. 1982



out every phase of your career.

LOS ANGELES/EAGLEROCK: Very Busy Shopping Center Location. 4 op Office. Goodwill of over 20 years. Some Dent-cal. Mostly PPO. Being sold as Turnkey wit pricing under \$150k.

LYNWOOD: Shopping Center location. Nice Sign Exposure. 4 OPS. Low overhead. Seller works P.T. Ideal builder opportunity. Low Sale price.

MONTCLAIR: Busy. High Volume of Patients. Just Busy. 10+ years Goodwill. Shopping Center location. Nice Sign Exposure. Low rent & overhead costs. Revenues Over \$700k.

NEWPORT BEACH: 10 yrs Goodwill. Uber modern Office. Low Rent. Seller works P.T. Schedule. Revenues of \$30k/mo. Make an Offer.....this one will sell quickly!

NORTH HOLLYWOOD: Over 30 yrs Goodwill. Clean Office. Retiree with Low overhead. Seller works P.T. Schedule. Revenues of \$25k/mo. Seller to Assist in Transition. Make an Offer!

NORWALK: Location. Location!! Retiree w/ 25 years Goodwill. Free Standing Building on Busy Intersection. Super Exposure. Busy Office. Revenues over \$600k.

OXNARD / SANTA PAULA: Here it is – low expenses / high income ! 20+ yrs Goodwill. 70+ New Patients/Mo. Hygiene 4 days per week. Income over \$80k/mo

PALMDALE: Over 30 yrs Goodwill. Clean Office. Some HMO plans. Very Low overhead. Seller works P.T. Schedule. Revenues of \$30k/mo. Shopping Center location.

PANORAMA CITY: Emergency sale. Owner disabled with need to sell now. Terrific opportunity if right fit. Next door to Hospital. Much upside... priced under \$200k. Make any reasonable Offer!

WHITTIER: Perfect fit for practitioner looking for PT practice. Free Standing Bldg. Easy to Find. Clean Office. Over 15 years of Goodwill. Sales Price under \$150k!

**Contact Us For Our Listing
of Private-Only Offerings**

Phone: (818) 999-9595

Web: www.ddspracticesales.net Email: practicebrokers@aol.com

Want a Dramatic Practice Face Lift?

No job too big or too small....we do it all. Best rate you'll get!

Now is the perfect time to do Tenant Improvements! Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.



DESIGN/BUILD

Plan and Permit Services

T.I.'s - Remodels - Expansions

Free Standing Buildings

Turn-Key Packages

Consultation

Free Estimates

**ALL
COUNTY
CONSTRUCTION**

Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

562-989-3350

E-mail: jcardio@aol.com

www.allcountyconstruction.com

Jim Jordan: 714-240-7179 Cell

Prime Dental Practices for Sale

SAN DIEGO: 3 ops. 39 years of goodwill. Collections over 1.2 million for past 5 years. Low overhead high net income. Seller retiring. A must see.

EL CAJON: 4 ops. Great location in high visibility shopping center. Office recently remodeled. Has CBCT and digital xrays.

SAN MARCOS: 6 ops. Highly coveted north county location in busy shopping center. Relatively new CT scan, digital xrays, and intraoral cameras.

RANCHO PENASQUITOS: 4 ops. 29 years of goodwill. Highly visible shopping center location. Office remodeled in 2016 and has digital xray and Cerec.

LA JOLLA: 5 ops. Over 40 years of goodwill. Mostly fee for service. Great location with easy freeway access.

VISTA: 5 ops. State of the art practice with Pano, Cerec, and digital xray. Low overhead. Easy access with fwy close location.

OCEANSIDE: 6 ops. 34 years of goodwill. All fee for service. Many specialty procedures being referred out. No marketing being done.

RANCHO PENASQUITOS: 4 ops. 29 years of goodwill. Highly visible shopping center location. Office remodeled in 2016 and has digital xray and Cerec.

View our website for current listings at: www.KRpracticeSales.com

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc.
4420 Hotel Circle Ct. Suite 350
San Diego, CA 92108

(619) 299-6161



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

3.19

NO CANAL IN X-RAY? NO PROBLEM: CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

ANAHEIM PRACTICE FOR SALE 3 operatories- Dr retiring after 40 years – grosses \$350,000 on 3 days/week Thomas & Fees Practice Sales (714) 544-4341

PRE-APPROVED BUYERS LOOKING FOR DENTAL PRACTICES in ORANGE COUNTY 3-5 Ops. High-Production. Preferably w/Real Estate. Sellers call Loc Pham, BRE#01875780. (714)550-7494 practice@lcfpracticesales.com

FOR LEASE: Prime dental space in Pico Rivera shopping center along Washington Blvd corridor. Landlord will contribute TIs for build out. 310.913.6304

AFFLUENT SEASIDE COMMUNITY GP IN ORANGE COUNTY Greg Beamer 909-542-4891

REDLANDS 5 ops Estb near 30 yrs, once did one million DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k ABSENTEE Call Tom Fitterer 714-345-9659

Dental Practice For Sale -- Santa Ana (South Coast Metro area) Great location: 3 Ops, 1 plumbed, great collections, 38 years of goodwill. Call Brian 949-306-4226

PERIO PRACTICE FOR SALE-ORANGE COUNTY: 5 Ops, 4 Doctor & 9 Hygiene days/wk. Long history of \$1M/yr. Coll w/low overhead. HSPPT-Kerri McCullough 949-300-0312 #CA520

We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

Practices for Sale

Anaheim

Private practice for sale – Dr. retiring after 40 years – 3 operatories with digital xrays and digital pano which can be converted to 3D – located in large shopping center with 4 anchor stores – dentist has exclusivity in center – grossed approximately \$350,000 on 3 ½ easy days/week – private insurance, PPO's and cash

Orange

Private general practice for sale -Dr. retiring after 40 years - grosses \$620,000 per year on 3½ days/week – 5 ½ days of hygiene/week - 6 operatories plus one additional plumbed – computerized with digital xrays – many procedures referred out and no advertising – private insurance, cash and only one PPO

Laguna Niguel

Facility only – 4 new operatories with digital xrays and 3D xray – laser and digital scanner -



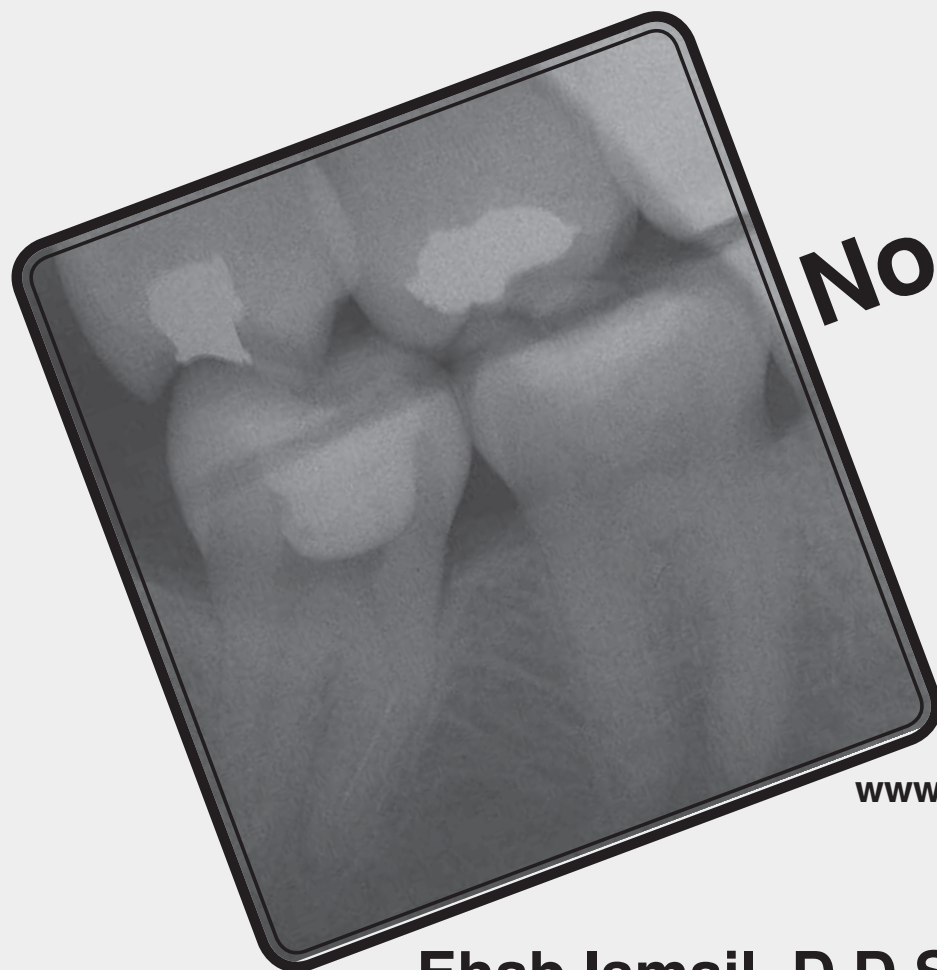
Thomas & Fees Practice Sales
"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

**Days (714) 544-4341 • Evenings (949) 362-4749
 Cell: (949) 395-6000 • FAX (714) 731-7296**

www.TFPSales.com • E-mail: Phildr@cox.net

Broken instrument beyond tight curve?



No problem.

**Expert ENDO
at your office;
I come to you.**

See finished
cases on
www.socal-rootcanal.com

Ehab Ismail, D.D.S
www.socal-rootcanal.com
562-968-4061

Mission Hills: Well established practice 3 ops, room for 4, digital sensors. Low overhead Comming soon. Call Jack at (818)522-9123 Dre:01993607

Front office needed, north San Diego, part time, must know dentrix, email resume with reference feb.02032019@gmail.com

GLENDAL /EAGLE ROCK AREA (5) op G.P./(4) eq't'd. In free stand. bldg. Gross Collect. ~ \$500K/yr. on (4) days/wk. Cash/Ins/PPO. Seller retiring. D&M Practice Sales 818.591.1401

Office for sale by owner located in Long Beach 3 ops digital Xrays \$220k production 3days.\$160k. Text me at 4247032347

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

RDA COURSES*Lowest Priced* Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google! call (626) 345-0005 or email MsGrant@ADMInstitute.com

"You found a buyer but what happens next? Call today to discuss the importance of signing a letter of intent." Law Offices of Amy L. Borden, A.P.C. (888)416-1321 / www.californiadentalattorney.com/ amy@californiadentalattorney.com

Dental Board Complaint? Insurance Investigation?

Don't do or say anything until you speak with us



Over 3,000 formal complaints are filed with the Calif. Dental Board every year

*The life-altering impact a single admission may cause (however innocent) is overwhelming. When your license & reputation are on the line, you need a lawyer that knows the system. **Don't go it alone.** Do not provide any documents or speak to anyone.*



Contact us:

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158 • (714) 858-0536 • Toll free: (844) 313-9900

www.Jenglaw.com • Chester@Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631 • 1440 North Harbor Blvd., Suite 900, Fullerton, Ca 92835

915 Sir Francis Drake Blvd., San Anselmo, Ca 94960

Most cases settled without any formal hearings

PRACTICE FOR SALE/ SANTA ANA GP located north of South Coast Plaza w/ 3 eq ops. Net \$122K. California Practice Sales, Inc. Phone: 714-639-2775

General Dentist for SF Valley multi offices 1 to 2 days
please email CV whprop@icloud.com

Small City nr Bakersfield Gr 40K a month in 2 days wk, 1800 sq ft 5 op with small apt all for \$330K. Call Tom Fitterer 714-345-9659

NSK TASKAL 7 USED FOR SCHOOL BRAND NEW, W/ CHARGER STATION \$100.00 909-997-8704
DMSAGENT23@GMAIL.COM

VATECH PAX-DU03D CALL FOR PRICE 310-631-6809
DENTALMANAGEMENTSOLUTION@GMAIL.COM

Great turn key ready Oportunity Office in Westlake Village. Equipment less than 5 years old great condition. 3 opps, computer network throughout office. Fully furnished. Available to lease starting June 1, 2019. \$60k call Angelina 805.777.0011

DENTIST needed to cover April 2nd and 4th for vacationing dentist in Rancho Cucamonga Email: f.dentistry@yahoo.com

RDA or experienced DA needed for perio practice in San Clemente. salary based on experience. Email ginnyperio@att.net

(800) 423 -5657 Complete Dental Office \$24,995

Normal Install in CA

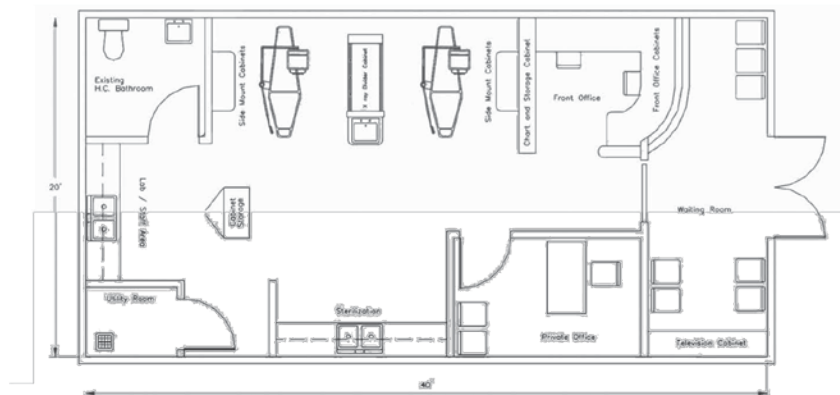
MADE IN
USA

\$99

PM oac - Terms Apply

10 Year Warranty

A fully equipped Dental Office with 2 Dental Operatories, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.



Dansereau Dental

WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880

Normal Installation within 2 hours of Factory*

Seeking dental front office experienced team member in Maywood. F/T, knowledge in Eaglesoft, PPO/HMO, bilingual Spanish/English. Email resume to sedentalgroup@pacbell.net

IBRITE TOOTH WHITENING LAMP IN GOOD CONDITION FOR \$500. PLEASE CONTACT IRVINEDENTALCENTER@GMAIL.COM

Sacramento: Perfect for a second location or satellite situation! 950sf w/3 ops collected 398k in 2017. sainidentist@yahoo.com

Our attendee said, "I enjoyed that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See our insert for info on our next 3 course, 22 CE series, for \$499 (2 Lectures PLUS an 8 CE Intro to Dental Sleep Apnea course), It's starting in January so go to www.xcelseminars.com or call 310-663- 4055 for info.

Wanted:Assoc. Dentist Multiple Locations in LA. \$350 base + 5% of prod. Full or p/t. Resume to oogdds101@gmail.com

DENTAL ASSISTANT position available,with 5 years experience.Need bilingual(English, Spanish): must know front offices.Resume cs.dental@hotmail.com. Call 9494542440

GP Dentist- Inland Empire.Must be Productive and skilled.Min. 1 year exp.High base+bonus.Email CV drhortonz@hotmail.com

Inland Empire Dentical practice gross near \$300K 4 ops Rent \$1350K Full Price \$ 185k. Call Tom Fitterer 714-345-9659

General Dentist needed in Pomona CA 91767 Saturdays. 2 yr exp min. Good skill. By-in opportunity. sugarbug888@gmail.com

ORTHO REFERRALS? Keep it in HOUSE we handle Assistants, Equipment,Materials, Marketing-Support. Bilingual English/Spanish team. Flexible availability, we take over existing ortho services contact us orthosmile.oc.la@gmail.com

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Selling your practice? Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com

FOR SALE DENTAL OFFICE BUILDING Highly desirable Riviera Village section of REDONDO BEACH - Building is a U-shaped configuration with a center courtyard between each of the two suites which face each other with onsite parking for 12 vehicles via alley access in 6 tandem parking stalls - 1917-1919 S Catalina Ave - 4030 SF - Occupy 50%-100% - Call Steve for Price (310) 880-1151

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Carlsbad, Chula Vista, Gardena, Huntington Beach, Indio, La Canada, Newhall, Oceanside, Santa Clarita, Simi Valley, Thousand Oaks, Valencia, Ventura, Westlake Village and Woodland Hills.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Established PPO and cash practice collects \$1,420,000 with a net income of \$485,000 per year. Seller works three days per week and has an associate one day per week. Seven days of hygiene per week. Periodontist one day per week and an endodontist one day every other week. Seller refers all ortho. Located in a prominent professional building with contemporary leasehold improvements, there are six equipped operatories with full computerization with Dentrix software, digital x-rays and CT scanner. Seller has some medical problems. Asking \$1,150,000.

SANTA CLARITA VALLEY GENERAL PRACTICE FOR SALE: Outstanding practice opportunity! This is a four day per week practice with the seller working three days in one office and one day in a second office that is not too far away, but a location that taps into a completely separate patient population. The practice collects \$1.6 million per year with a net income of over \$600,000. Eight plus days of hygiene per week with two plus hygienists working every day. Seller refers all perio surgery, all ortho, difficult endo and most oral surgery. The practice averages 20 new patients per month. There are 7 operatories in the one office and 4 in the other. The practice is computerized with Dentrix software, digital x-rays and a panoramic x-ray. Asking \$1,340,000. - **PENDING AT FULL PRICE**

LA CANADA/FLINTRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Conservative practitioner collects \$1,175,000 with a net income of \$385,000 on four days per week with nine days of hygiene coverage per week. Seller refers all endo, all oral surgery, all implant placement, all perio and all ortho. Lots of potential income growth for a dentist that does some specialty work. The office has four equipped operatories with digital x-rays, full computerization with CareStream software and soft tissue laser. Located in a one-story easy to access professional building. Asking \$925,000.

SIMI VALLEY PRACTICE FOR SALE: Established four day per week practice in a retail location with four equipped operatories, CT scanner, digital x-rays and full computerization collects \$940,000+ per year with a net income of \$375,000 per year AFTER paying the associate for two days per week. The seller only works two days per week. The practice refers out all endo and all ortho, but does place implants. Three days per week of hygiene. No marketing, no capitation, no Denti-Cal, no evenings or weekends. Asking \$660,000. - **SOLD AT FULL PRICE**

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Forty-three years of goodwill in the same location. The practice collects \$730,000 per year with a current net income of over \$200,000 per year. No HMO, no Denti-Cal, no evenings or weekends. Seller works 4 days per week with 4 days of hygiene per week. 24% of the production is from exams and diagnostic procedures; 58% is from restorative procedures. Seller gets an average of 10 new patients per month. The office has 4 equipped operatories. Asking \$500,000. - **SOLD AT FULL PRICE**

THOUSAND OAKS FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Practice consistently collects \$660,000 plus on four days per week with six days of hygiene per week. Seller refers out All endo, All oral surgery, All implant placement, almost all perio and all ortho except for a total of seven Invisalign cases all of last year. 30%+ of the production is from hygiene and diagnostics and 63% is from crown and bridge/restorative. Seller does no marketing. No HMO, no Denti-Cal, no evenings and no weekends. Exceptional opportunity for a buyer that does most specialty work and is willing to do some marketing. Asking \$550,000. - **SOLD**

TORRANCE GENERAL PRACTICE FOR SALE: Established in 2013, this practice has been run by associates since it began. The office collected \$530,000 in 2018 with a net income (before paying the associates) of \$165,700 on four days per week. The practice has two days of hygiene per week. No capitation, no Denti-Cal, and no weekends. Retail location with 4 equipped operatories with digital x-rays. The practice averages 20 new patients per month. Asking \$425,000.

ORANGE COUNTY PERIODONTAL PRACTICE FOR SALE: Nearly 40 years of goodwill in the same location. Practice sees patients two days per week. Practice collected \$368,000 in 2017 with a net income of \$195,000. Two days of hygiene per week. Hygiene and exams account for 38% of the production, surgery is 45% and implants are 15%. Six equipped operatories. Asking \$140,000.

VENTURA COUNTY PERIODONTAL PRACTICE FOR SALE: Consistent collections over \$600,000 with a net income of more than \$200,000 based on a four day work week. Seller has done no marketing or promotion for many years, so there is potential for growth. Located in a two-story professional building with four equipped operatories, digital x-rays and Dentrix software. Low rent at less than \$2 per foot. Motivated. Asking \$150,000. - **SOLD AT FULL PRICE**

THOUSAND OAKS GENERAL PRACTICE WITH REAL ESTATE: Established general practice collects \$433,000 per year on four days per week with no marketing, no capitation and no Denti-Cal. Seller refers all endo, all perio surgery, almost all oral surgery, all implant placement and all ortho. The office has 4 equipped operatories with 2 Global microscopes. The office is not computerized. The practice is located in a free standing building that consists of 2,255 square feet with ample space to either expand into or to lease out to a tenant. The building was built in 1974 and is for sale for \$575,000. The practice is offered at \$330,000.

SAN DIEGO COUNTY LISTINGS:

CHULA VISTA GENERAL PRACTICE FOR SALE: Located in the Eastlake area in a professional building. Established for over 20 years, the practice collects over \$630,000 per year with no HMO and no Denti-Cal. Seller refers all oral surgery, all endo and all ortho. 4 ops with 3 fully equipped. Dentrix software, Cerec milling unit, and digital x-rays. Asking \$510,000.

SAN DIEGO COUNTY PERIODONTAL PRACTICE FOR SALE: Established for over 37 years, this practice collected \$353,000 in 2017 with a net income of \$173,000 on three and one-half days per week. Three days of hygiene per week. Seller does NOT place implants. The office has four equipped operatories. Office is computerized with Millennium "Periolase" laser. Asking \$140,000.



LEE SKARIN and ASSOCIATES, INC.
 530 W. Stafford Road, Westlake Village, CA 91361
 800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051
 Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice . . .

Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

Joseph L. Dautremont DDS
6024 Fallbrook Ave #201
Woodland Hills, CA 91367
(818)620-2477 cell

January, 2019

To whom it may concern:

I have had the pleasure to work with Kurt Skarin as the broker in 1984 when I purchased my office, and again now when I sold my office. Kurt is amazing! He tells it like it is – you can count his word as accurate and truthful, he says what he means and he means what he says. He is a man of excellent character. There is no smooth sales pitch, just a direct, sensitive, complete assessment of the situation and how things are likely to progress and end up. Kurt has amazing insight, and has a tremendous network of contacts to aid in every aspect of buying and selling a practice. Both of my experiences were smooth as could be.

I would give Kurt Skarin 5 stars as a person and practice broker! With Kurt in your corner you can count on a great outcome! Things will be well organized and every detail attended to. Give Kurt a try, you will be glad you did!

Sincerely,

Joe Dautremont DDS
Joseph L. Dautremont DDS



**LEE SKARIN
& ASSOCIATES INC.**

CA BRE #00863149

Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461

Place a FREE Reader Ad online at www.thedentaltrader.com

www.dental-attorney.com

My Law Firm is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

Toll Free: (888) 995-5384

Legal Services *for* Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

"I met Levi at CDA earlier last year at a practice acquisition seminar. Right from the start, I knew he'd be a valuable resource for our practice acquisition. He went into specific details of how the process would play out and his role. He guided us the entire way even during some of the most difficult parts of the negotiations. We are so grateful for everything he did for us. I couldn't imagine going through the practice acquisition process without him."

- Arash Attarian, MBA

Dear Arash, thank you for the trust you and Dr. Manavi placed in my hands and congratulations on the new start. My practice is nothing without the work entrusted to me by clients like you. I never forget this point. I look forward to your continued success.

- Levi Barlavi, Esq.



Los Angeles | San Diego
www.dental-attorney.com

Protecting Your Investment, So You Can Grow Your Practice.

MADE IN USA / 10 YEAR WARRANTY

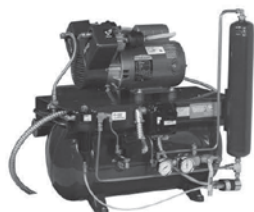
America Operatory

\$5695 or **\$99** PM/OAC*
Installed*

150 Color Choices - Made In USA



Air Compressors \$3695



Vacuum Pump \$1795



Simple Financing on All
Dansereau Equipment No
Payments for 90 Days !!!

Ortho Chairs - \$1895

Pedo Chairs - \$2895

Dr and Asst Stools - \$599

Dry Vacuum - \$4995

Infinity Massage Chair - \$3495

Universal Operatory

\$6395 or **\$119** PM/OAC*
Installed*

150 Color Choices - Made In USA



Normal Installation within 1.5 hours of Factory*

Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k. Call Tom Fitterer 714-345-9659

HYGIENIST SERVICES offered. DMD; past stroke precludes high-speed use. Excellent patient rapport. Priorities include: patient satisfaction, persistent no-show follow-up, and unwavering promotion of existing treatment plans. FT or PT. San Diego County preferred. Alan, 619-276-7722 or slusky@flash.net

Impression Guns DS50 1:1/2:1, one Discus Dental & one Kerr SDS, 45.00 each. e-mail im2near@yahoo.com.

REDONDO BEACH DENTAL OFFICE for LEASE- 1150 SF - \$2.95/SF - 1921 S Catalina Ave CALL STEVE 310/880-1151

You've built a fantastic business. Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

Looking for In House ENDO - DTLA busy practice looking for endo, email info@riverdentistry.com

Seeking dentist Canoga Park, CA. 2-3 yrs. exp.; can do Molar RCT. P/T: Mon/Wed/Sat. Resumes to: CanogaParkDDS@gmail.com

RDA/DA F/T. No experience needed. La Habra and Tustin. Must be reliable & willing to learn & work 5 days. Ph: 562-697-1229

Ontario CA, office for sale 4 operatory rooms, 4 chairs (1 chair to setup), 2 Xrays (1 xray room), 1600 sqft, fully equipped and working, asking 80K. Owner rochg8@gmail.com

Space-Share Irvine 1-2 days a week, for GP or specialist, flexible term, class A building, feel free to contact officeshare@yahoo.com

Implant specialist, connective tissue grafting vista technique, all on 4/6, lateral window sinus lift, ridge splint, hybrid restoration, bring the equipment to your office. 310-878-7470

Office Space for Lease - Encinitas 2050 sq ft w/ 2 OPS available everyday for established dentist/start up practice. 858-243-4308

PRACTICE FOR SALE/ LADERA RANCH Beautiful GP w/ 11 eq ops in a 3,568 sq ft suite. Grossed approx. \$1.9M in 2018. California Practice Sales, Inc. Phone: 714-639-2775

PERSISTENT PAIN AFTER ENDO? RCT Never healed? Broken File? Perforation? Persistent Infection? Can't find Canal? Potential Law Suit? All Gone!! Call: Dr. Ismail 562-968-4061. Socal-rootcanal.com

i Tero scanner for sale, great condition. 25,000 OBO (818) 601-1094 dr_arsen@hotmail.com

Adec 511 dental chair for sale, sofiao.aig@gmail.com or (626) 825-4406

**START.
GROW.
EXIT.**



Bank of the West understands that personal care and attention are key to your success. No matter what the next step is for your practice, let our banking team meet the needs of your practice journey.

Solutions designed for where you want to go

- Acquire, buy in, expand or refinance a practice
- Finance commercial real estate
- Expand or improve your office
- Upgrade technology
- Give clients more ways to pay
- Streamline payments & recordkeeping

DEREK KIRMA, SVP, Regional Manager
503.939.0837 | Derek.Kirma@bankofthewest.com



BANK OF THE WEST
BNP PARIBAS

Loans are subject to credit approval. Conditions, fees and restrictions may apply.
Member FDIC. Equal Housing Lender.  © 2018 Bank of the West. Doing business in South Dakota as Bank of the West California.

Buy it! Sell it!! Trade it!!!

Fast, friendly and flexible funding for dentists from Bank Of The West. I made lending easy. Derek Kirma, SVP, Regional Manager 503.939.0837 | Derek.Kirma@bankofthewest.com

GENERAL DENTIST- Private practice. Cypress. Part-time. Min 3 years exp. CV to northorangecountydental@gmail.com

Looking for an orthodontist for our office 1 day a month in Montebello. 818-523-3005

WOODLAND HILLS 6 plumbed operatories with nitrous oxide and network wiring in place. The office is designed for efficiency. Adjacent large storage room with space for pumps included. Air compressor and nitrous oxide delivery unit are also available. text only 805-501-0801 or email at teeth4you2@yahoo.com

Implantologist with 30 yrs experience will come to your office on per case basis. Keep pts in house. gstar@cox.net call or text (310)502-4619 for free consults

Calif. Dentists Beware! You can greatly reduce your liability with carefully crafted employment handbooks and annual employment policy reviews. We have these ready to go. Have questions? Call us anytime. BPE Law Group, PC, 916.966.2260, <http://www.bpelaw.com/employment-law/>

Built to Suit Opportunity. Panorama City. Great Visibility and parking. High density 323k in 3 mile area. 2000 SF or 4000SF unit. Site plan & photo per request. 818-464-5792

DA/RDA/front office wanted for OC private dental office. Motivated team player. Good work ethic. CV to drhandds@aol.com

OC BEACH prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full price \$150,000. Call Tom Fitterer 714-345-9659

Associate Dentist for private dental office in North OC. 3-5days per week. New Grads welcome. email cv to drhandds@aol.com

Santa Rosa fully equipped 1500 sq ft space for rent, 4-5 ops, \$2400 including equipment (vacumn, compressor, chairs, x-rays, etc). Great opportunity. 7074948498

Carestream 1200 intraoral camera, brand new, unopened box \$2,000. Please contact drzibari@mbendo.com.

CYPRESS 4 eq. ops. in a 2,040 sq. ft. suite. \$42,500 Greg Beamer 909-542-4891

Legal Tip: Sellers: Did the buyer agree to loan approval within a specified time? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

OFFICE SHARING beautiful tustin office, surgical ops. Ideal oral or plastic surgery, Great location. Irvinecrd@gmail.com

"Mr. Bermudez is the most knowledgeable broker in the dental practice sales industry". M. Arias, CPA. Contact us at Practice Sales & Appraisals 818-999-9595

DENTAL ATTORNEY



I ♥ DENTISTS!!!
I married one.
I understand
your needs.

"Want to buy a dental practice?"

Come to an exclusive dinner in Los Angeles on April 25, 2019. Hear from the experts. Call or email today to reserve your space and receive details on the event."

Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C.

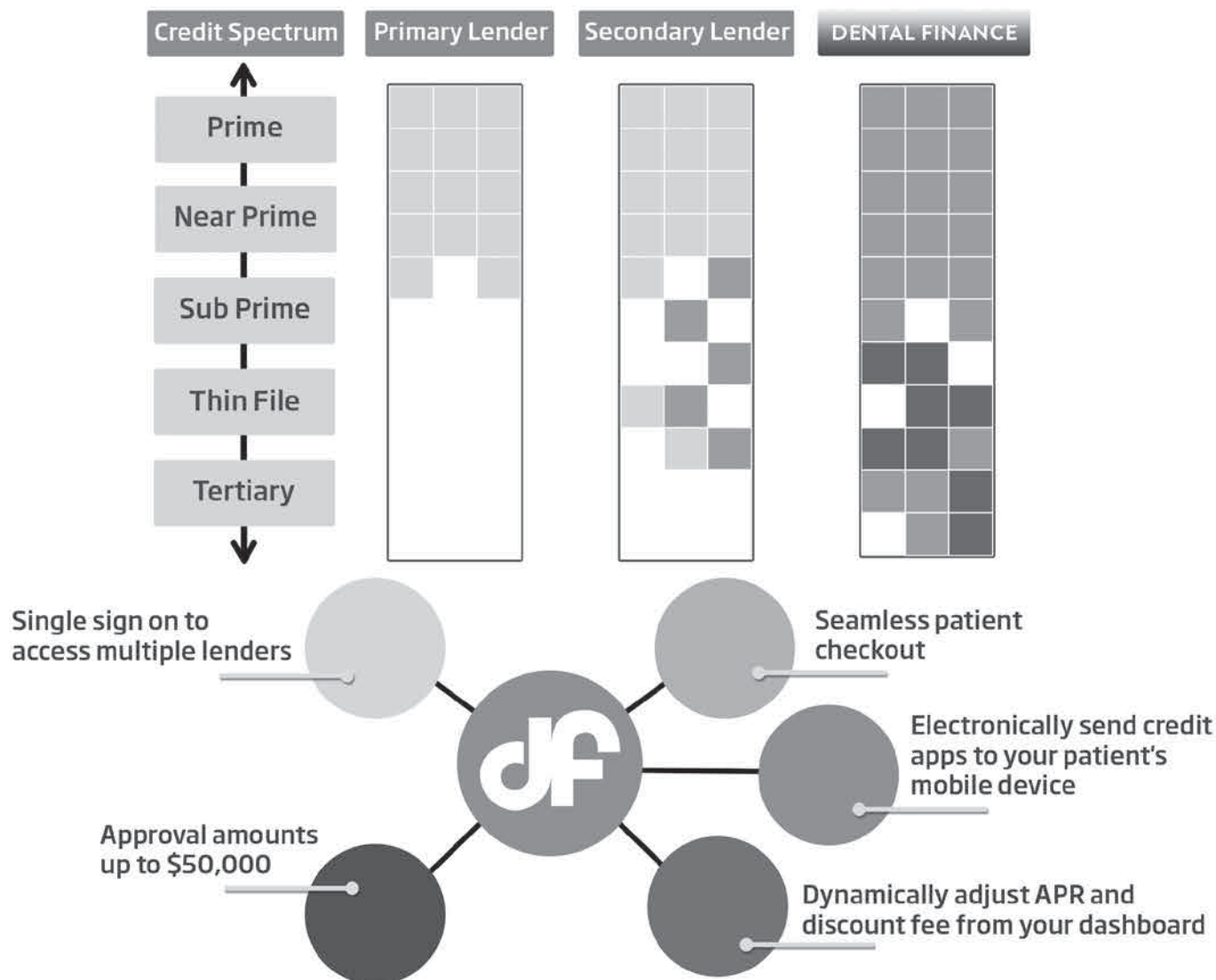
888-416-1321

californiadentalattorney.com

amy@californiadentalattorney.com

Patient financing with highest approval rates, lowest fees, and deferred interest.

We are NOT like those "other guys" who decline most applicants.
We approve and fund lower FICO scores.



DEFERRED INTEREST

EXTENDED PLANS

- 24, 36, 48, 60, 72, 84 - Month Terms: 5% Discount fee to Provider
- 6, 12, 18, 24 - Month Deferred Interest
- Industries first - Adjustable Rate Optimizer (ARO®)
- Free tool to reduce your Provider Fee as low as 3%

DENTALFINANCE®



dentalfinance.com



hello@dentalfinance.com



The Law Offices of
J. Sean Dumm
A Professional Corporation

“

Sean was a pleasure to work with. His attention to detail and punctuality in responding to emails was very helpful. Sean is willing to go out of his way to get you a favorable outcome. He is personable yet professional and has a strong understanding of the law.

Ajay D. Amin, DDS, San Diego, CA

”

AN ATTORNEY WHO UNDERSTANDS DENTISTS



Call me for a complimentary consultation the next time you need legal services.

CALL **888.212.DUMM (3866)**

FAX **949.606.8624**

EMAIL **info@jsdlawoffice.com**

VISIT **jsdlawoffice.com**

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

Dental office in Glendale area looking for experienced Treatment Coordinator and biller Dental PPO,HMO and Dentrux software knowledge is preferred. The position can lead to full time.Please e-mail resume to:
exceldentalcare@sbcglobal.net

Orthodontist available for your practice. Experienced, ethical,friendly.Can bring supplies. Email:
happy_teeth@yahoo.com

Prevent associate employment issues. A strong associate contract will establish the guidelines for a smooth working relationship. Free Consultation. (310) 776-5384
www.dental-attorney.com

REDONDO BEACH DENTAL OFFICE for LEASE - 1,150 SF of office space with a waiting room, reception desk area w/ built in file cabinets, 4 exam rooms, one private office, one open office area, and 2 bathrooms. There is a 2nd entrance to the suite, separate from the main lobby entrance. Lots of natural light. The space was previously occupied by a dentist for many years. \$2.95/SF - 1921 S Catalina Ave CALL STEVE 310/880-1151 REMAX Commercial DRE # 01164364

PRACTICE FOR SALE/ SOUTH GATE Equipment + Real Estate 4 eq operatory office California Practice Sales, Inc. Phone: 714-639-2775

Claremont Dental ofc sublease available.
dental450@yahoo.com or 9092146069

SAN BERNARDINO - (5) op comput G.P./ (3) eqt'd, 4th partial, & 5th for x-rays. Gross Collect. \$400K+-. Mixed pt. base. \$3.5K/mos. Cap Cks. Seller retiring. D&M Practice Sales 818.591.1401

#1 Dental Law Firm nationwide. Protect your practice with Wood and Delgado. CALL 800.499.1474 or visit
www.DentalAttorneys.com

Associate Dentist needed in LA. F/T or P/T. Excellent compensation. New grads or experienced dentists. Send resume Admn75@yahoo.com

LAGUNA NIGUEL PRACTICE FOR SALE 4 new operatories - facility only with some patients- digital xrays and 3D Thomas & Fees Practice Sales (714) 544-4341

Dental Assistant/RDA North Hills, CA Full-Time \$15-\$18/hr email resume to hr@mccn.org fax 8189983579

GENERAL PRACTICE FOR SALE-LAKE ARROWHEAD: 6 Ops, SoftDent, Digital, Pano, PPO/FFS. RE for sale. GR \$1.1M+-. HSPPT-Steve Caudill 951-314-5542 #CA517

High visibility shopping center location in East LA. DIRECTLY IN FRONT OF TRAIN STOP!! High density area. Lots of on site parking. Rent only \$980/month. 949.610.5309 bsol@illicre.com

Very pretty and modern equipped dental office for lease in chino hills california call joe 909 908 3969 . God bless



INTEGRITY PRACTICE SALES

(855) 337-4337

www.integritypracticesales.com



DRE #01911548

Broker-Partners: Bill Kimball, DDS and Darren Hulstine

San Diego & Inland Empire

- **Chula Vista | \$455,000 | 5 ops** | Well-established general practice in a lovely neighborhood. Beautiful bay windows in every operatory, an open floor plan, and a fantastic reputation! Call Linda at (619) 933-6225.
- **Palm Desert | \$800,000 | 8 ops** | Practice in picturesque Palm Desert! This large general practice features a comfortable reception and plenty of parking. Don't miss this opportunity! Call Linda at (619) 933-6225.
- **Pacific Beach | \$397,000 | 3 ops** | State of the art practice with well trained staff. Call Linda at (619) 933-6225.
- **Escondido | \$180,000 + \$420,000 real estate | 2 ops** | Charming, free-standing building. Great general practice has room to expand to 4 ops! Call Linda at (619) 933-6225.
- **San Diego | \$985,000 | 11 ops** | Bustling San Diego location. State of the art practice features a brand new surgery room. This practice has lots of momentum and you could continue its upward trend! Call Linda at (619) 933-6225.
- **San Diego | \$1,250,000 | 5 ops** | This is a super-premium, high-tech practice in prime location! Call Linda at (619) 933-6225.
- **Chula Vista | \$125,000 | 4 ops** | Large, unique general practice features 4 equipped ops, a full kitchen, and living room. Features a reasonably priced and ultra-convenient month-to-month lease! Call Maricelle at (858) 722-7461.
- **Fontana | \$231,535 | 5 ops** | Locted in a prominent corner medical building with great signage! Many referrals from other medical professionals in the building. Call Maricelle at (858) 722-7461.

Orange County, Los Angeles, & Ventura

- **Los Angeles | \$1,700,000 | 8 ops (6 equipped)** | Well-established and very profitable general practice. Recently updated, enjoy a fantastic corner location with large visible street signage and great parking! Call Brian at (707) 898-0842.
- **Long Beach (Bixby Knolls) Dental Office | 2865 sq t office + 2800 sq t residential** | Is it time to be your own landlord? Great opportunity in Bixby Knolls. Call Darren Sharp at (805) 338-5850.
- **Huntington Beach | \$120,000 | 4 ops (3 equipped)** | Well established practice located in a busy corner shopping center with a Starbucks! Just off the 405. Call Maricelle at (858) 722-7461.
- **Marina Del Rey | \$460,000 | 5 ops (4 equipped) | 2,400 sq t** | Over 30 years of goodwill! Great practice located in a beautiful, modern, recently remodeled professional building. Tons of opportunity here! Call Ken at (805) 338-5850.
- **Long Beach (Bixby Knolls) | \$225,000 | 5 ops (3 equipped) | 2000 sq t** | Long established practice located in a free standing building in the heart of Bixby Knolls! Seller is retiring. Call Ken at (805) 338-5850.
- **Newbury Park | \$420,000 | 4 ops | 1,739 sq t** | State of the art paperless practice in a beautiful and well located medical building near a busy shopping center. Beautiful interior with incredible design and decor. Call Darren at (805) 878-0633.
- **Glendale | \$662,000 | 4 ops** | Well-established practice in highly desirable neighborhood. Open parking lot in shopping center location. Collected over \$839K in 2017. Call for Arek for details at (213) 340-4375.
- **Ventura | \$564,000 | 3 ops** | Busy general practice with 3 beautiful and modern ops. Call Darren at (805) 878-0633.
- **Camarillo | \$275,000 | 5 ops** | Large office in professional building. Seller is practicing just 2 days per week. Great opportunity to grow and profit from your own practice! Call Ken at (805) 338-5850.
- **Camarillo | \$400,000 | 4 ops** | Located in a medical complex and near a large hospital, this beautiful practice featues 4 well-equipped ops and a highly visible and easily accessible corner location! Call Ken at (805) 338-5850.
- **Camarillo | \$240,000 | 3 ops** | Great practice on a busy corner near residential shopping! Call Ken at (805) 338-5850.
- **Oxnard | \$160,000 + real estate available | 4 ops** | Clean, professional office sits in a unique medical building with lush landscaping and water features in an enclosed courtyard. Call Ken at (805) 338-5850.

A team dedicated to selling your practice.



Linda Salazar, RDA
(619) 933-6225
DRE# 01921421



Arek Balci, DDS
(213) 340-4375
DRE# 01920430



Maricelle Ortiz-Luis, DDS
(858) 722-7461
DRE# 02031988



Darren Hulstine
(805) 878-0633
DRE# 01899816



Ken Skeate
(805) 338-5850
DRE# 00885612



Darren Sharp
(714) 928-5822
DRE# 01939069



Brian Flanagan
(707) 898-0842
DRE# 01947466

Santa Barbara & San Luis Obispo Counties

- **Santa Maria | \$360,000 + real estate available | 4 ops** | Very nice office near medical buildings in the heart of Santa Maria. Plumbed for nitrous. Real estate also available for sale. Call Darren at (805) 878-0633.
- **Santa Barbara | \$165,000 | 2 ops** | Located in a busy shopping center near the freeway. Room for another operatory. This is a great opportunity to grow a practice. Call Darren at (805) 878-0633.
- **San Luis Obispo Perio | \$640,000 | 4 ops** | Fantastic perio practice in an incredible location! (805) 878-0633
- **Central Coast Endo | \$1,000,000 | 5 ops** | Upscale endo practice. Prime location, free standing office. Practice among some of the best shopping and restaurants that California has to offer. Call Darren at (805) 878-0633.
- **Santa Barbara | \$1,200,000 | 4 ops** | Rare opportunity! Well established, 100% fee for service in a high end dental complex. Come work and live where the rest of the world vacations! Call Darren at (805) 878-0633.
- **San Luis Obispo | \$460,000 | 9 ops | 3,800 sq ft** | Recently remodeled, state-of-the-art practice with top-of-the-line equipment. Located near the charming downtown and CalPoly campus. Call Darren at (805) 878-0633.

See all our listings at www.integritypracticesales.com!

Central and Northern California

- **Fresno County | \$343,000 | 4 ops** | Modern practice with state of the art equipment. Stunning and inviting reception room. Located directly off Highway 99. Call José at (925) 382-9525.
- **South Monterey County | \$300,000 + real estate available | 8 ops (6 equipped)** | Large, well-equipped office. With the real estate also available, this could be a great investment opportunity. Call Darren at (805) 878-0633.
- **Sacramento | \$950,000 | 6 ops | 2,650 sq ft** | Profitable practice conveniently located near freeways, shopping, and medical offices. Freestanding building, easy parking. Call Brian at (707) 898-0842.
- **Woodland Pediatric | \$210,000 | 2 ops** | Room for expansion! Call Brian at (707) 898-0842.
- **Redwood City | \$250,000 | 6 ops (3 equipped)** | Fast start with great reputation! Call Brian at (707) 898-0842.
- **Santa Clara | \$290,000 | 3 ops** | Get a jump on your start-up! Call Brian at (707) 898-0842.
- **Bakersfield | \$275,000 | 3 ops | 1,200 sq ft | PRICE REDUCED!** Great corner location near a large medical center and central business district. Private parking lot Call Tom at (661) 427-8102.
- **Fresno County | \$499,000 | 3 ops | 1,200 sq ft | VERY PROFITABLE!** Beautiful and extremely profitable general practice. Fantastic opportunity! One of only 2 dental practices in the immediate area. Call Brian at (707) 898-0842.
- **Sacramento Area Perio | \$620,000 | 3 ops** | Well-equipped with stunning views! Call Brian at (707) 898-0842.
- **Sacramento | \$285,000 | 6 ops (3 equipped)** | Modern digital practice with top of the line equipment. Incredible growth potential, located in a busy shopping center. Don't miss this opportunity. Call José at (925) 382-9525.
- **Mariposa | \$509,000 | 4 ops** | Incredible opportunity in a beautiful area! Well established and extremely profitable practice! Live, work, and play in the gateway to Yosemite! Call Ken at (805) 338-5850.
- **Central Valley Perio | \$300,000 | 6 ops** | Well-established with tremendous growth potential. (707) 898-0842.
- **Kings County | \$600,000 | 4 ops | PRICE REDUCED!** Growing practice in a developing community. (707) 898-0842.

Knowledgeable - Reliable Accessible - Affordable

When you need an experienced and efficient attorney specializing in dentistry, please give me a call.

The Attorney to Protect your Investment Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Formation of Dental Service Organizations
- Associate and Space Sharing Agreements

Cecilia Chen came very highly recommended for her legal services. Immediately, it was clear that she was deserving of the referral. She quickly laid out what was required for my practice transition and clearly communicated her reasonable fees. She was a wonderful advocate in dealing with the other party, going above and beyond to look out for my best interest. She was always quick to respond and my transaction was completed in a timely manner. I have already referred Cecilia to a colleague and will continue to do so in the future.

—Mark Redd, DDS



**Cecilia Chen,
Attorney**

*Super Lawyer 2014
Nominated by Peers*



LAW OFFICES OF
CECILIA CHEN

Toll Free: 855.850.4111
Email: info@practiceatty.com
www.practiceatty.com

3M True Definition Scanner. Barely used, 2 years old. \$8500/
OBO Please contact 2132680562 or bijal23@yahoo.com

The Wand for Anesthesia. Barely used. \$1500/OBO. Please
contact 2132680562 or bijal23@yahoo.com

Periodontics & Implantology Services on Demand.our top
specialists provide the highest quality services and bring
all instruments, materials and supplies to your offices.
For futher information please call (855)737-4646 or (855)
Perioimplant and visit us at www.piservicesondemand.com

Dental Staff DA and Front office. DA w/ 3 yrs exp, front office
w/ 1 year exp. Full time call for details. 310-390-6212

DENTAL PRACTICE & REAL ESTATE in PALM SPRING for
SALE. Collections ~ \$1.1 – 1.2 Million. Net over 50%.
General & Implants. Cap Check \$6-7K/month. Call Loc
Pham, BRE#01875780. (714)550-7494 practice@lcfbin.com
www.lcfbin.com/LCFPracticeSales.com

Monterey Park: 6 Ops digital, lots of room. Retail exposure
\$200K. Call Jack at (818)522-9123
Dre:01993607

Woodland Hills GP practice collects \$1.4+ million with a net
income of \$485,000. 6 ops, digital x-ray, CT scanner. 7
days of hygiene/week. Asking \$1,150,000. Kurt Skarin
805-777-7707

INLAND EMPIRE INCL Valuable RE 3000 sq ft 7/8ops, A-dec the best, incl cone-beam gr 1.3. Full Price incl RE 2.5. Call Tom Fitterer 714-345-9659

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com

Dental Assistant needed for private office in Rancho Cucamonga. email resume easydental@yahoo.com

In need of a part-time dental assistant for a high volume Pediatric office. Potential for full time. Please call Isabel at (661)945-0701 on Friday's.

TRAVELING PERIODONTIST-IMPLANTS /Sinus lifts/CT grafts/Osseous/Ridge Aug. Will bring all instruments + materials. LAsperiodontist@gmail.com

Associate position in Oxnard 2 days a week with an opportunity to buy in. Small Private office, practise your best dentistry. NO HMO or Medical. Marinaviewdentistry.com

Calif. Dental Practice Buyers Beware! Practice acquisition agreements should contain non-competition and enforcement terms. Make sure your investment is 100% protected! Have questions? Call us anytime. BPE Law Group, PC, 916.966.2260, www.bpelaw.com

Your dental website is the smiling face you present to the world. For amazing website design call Proactive SEO Solutions @ (310) 660-7606.

PRACTICE & BLDG in CORONA FOR SALE Established general practice 4ops w/1,260SF. Luke Nguyen (858) 633-1810 BRE: 02050070

Temecula office - 3 fully equipped ops. Digital sensors/Pano. Great location/lease. Priced to sell fast.(310)739-4091

BARGAIN HUNTERS...here ya go! CBCT – 3D – ConeBeam machines from \$25K. Blowing out all inventory-these won't last long. Call 657 500-1033 or email us at contact@image-medicaldental.com. Check out our website www.imagemedicaldental.com. Easy financing available, payments from as low as \$99/mo. OAC

ENDO Motor,new,unused in box.Price 400\$EMAIL: ambreeniq@hotmail.com

Camarillo | \$400,000 | 4 ops | Beautiful general practice in Camarillo, CA! Camarillo is a fast-developing city midway between Los Angeles and Santa Barbara. Located in a professional medical complex surrounded by medical offices and a large hospital. Features 4 sleek, well-equipped operatories, an experienced staff and wireless digital x-ray. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, DRE #01911548. (855) 337-4337

Dental Marketing for as little as 49.00 Per Day. Full Time Basis. Ask For Details. Call (909) 362-4292.

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536

Dental assistant needed full or part time in our Anaheim office. Must speak fluent Spanish. Call/text 8186404848

PERSISTENT PAIN AFTER ENDO? RCT Never healed? Broken File? Perforation? Persistent Infection? Can't find Canal? Potential Law Suit? All Gone!! Call: Dr. Ismail 562-968-4061. Social-rootcanal.com

Front Desk F/T Eagle Rock email resume to hamletabnous@sbcglobal.net (323)255-4600

GP wanted- associate GP needed in Santa Ana, California. Availabe Tue,Wed,Fri,Sat Bilingual Preference (Spanish) Email resume to familydentistry_123@yahoo.com

Office in Tustin has space for lease for two or three days a week . for endodontist,oral or plastic surgeon.call 949-653-5609

Irwindale, Turnkey 1000 sq ft,4 ops 2 fully equiped, very reasonable lease,today's technology, super busy corner shopping center, great potential,direct sale 626-500-9173

X-Ray machine- Sirona Heliodent wall mount (only \$1500) & a Belmont wall mount (\$500). nimadmd@gmail.com or 310-663-5352

Treat more patients, expand your skill set. Oral sedation certification, for \$1,875 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

Used equipments : Dent-X 810 basic film processor \$ 500. and Densply Rinn Xray Duplicator \$ 200. Helen 626-576-5933.

GP/Pedo:GP very experienced with pedo,am available in SF valley.can do sedation if needed. "childrensdentist1@yahoo.com"

A private dental practice in Beverly Hills is seeking for a motivated, experienced Registered Dental Assistant ASAP. Please submit your resume to dentalartsbh@yahoo.com

TURN KEY PRACTICE FOR SALE IN GLENDALE: 800sq/foot 2 fully equipped oratories including pano/CBCT. Info: 818-468-5186.

Associate GP job: Cerritos! New grads apply. Endo. and surgical exp. a plus Please email CV to dr.shawnhofkes@gmail.com

PALM SPRINGS -LA QUINTA- LOCATION LOCATION LOCATION- NOW GROSSING 1.5 MILLION WITH SPECIALTIES 8 WELL EQUIPPED OPS ESTB 26 YEARS, HIGH IDENTITY 2 MILLION ACHIEVABLE TARGET WITHIN 24 MONTHS CALL TOM FITTERER PPS 714-345-9659-must sell now

MARK THE DATES

LD&M
PRACTICE SALES AND LEASING
866.425.1877
(Outside So. CA) or
818.591.1401
www.dmppractice.com

ALL COUNTY CONSTRUCTION
562-989-3350
E-mail: allco3350@aol.com
www.allcountyconstruction.com

CALIFORNIA PRACTICE SALES, INC.
800-697-5656
714-639-2775
www.calpracticesales.com

INTEGRITY PRACTICE SALES
(855) 337-4337
www.integritypracticesales.com
CA Broker #01911548

DENTAL ATTORNEY
Call today for your free consultation.
Amy L. Borden, Esq., A.P.C.
888-416-1321
californiadentalattorney.com
amy@californiadentalattorney.com

LEE SKARIN & ASSOCIATES, INC.
DENTAL PRACTICE BROKERS
805-777-7707
800-752-7461
530 West Stafford Road Westlake Village, CA 91361
www.leskarindentalassociates.com

MAY 2019

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
CINCO DE MAYO						
12	13	14	15	16	17	18
MOTHER'S DAY				CDA CONVENTION ANAHEIM 2019		
19	20	21	22	23	24	25
26	27	28	29	30	31	
	MEMORIAL DAY					

April

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

THE Dental Trader
Free Subscriptions • Free Ads for Dentists & Staff
dentaltrader.com • 877 888 4237 (4ADS)

June

Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

Complicated Endo?
Expert Endo in Your Office
Call 562 968 4061
www.socal-rootcanal.com

Professional Practice Sales
No. California
415-899-8580
www.ppsellsdds.com
So. California
714-832-0230
www.ppsdental.com

THE Dental Trader
dentaltrader.com

XCEL SEMINARS
Xcel Seminars is dedicated to excellence in continuing dental education.
www.xcelseminar.com

Experts in California Practice Sales!
Call today!
(888) 685-8100
www.henryscheinopt.com
HENRY SCHEIN
PROFESSIONAL PRACTICE TRANSITIONS

Amazing year?
Elevate your dental practice to new heights
Call Proactive SEO Solutions
(310) 660-7606
PROACTIVE SEO SOLUTIONS

CINCO DE MAYO - MAY 5
MOTHER'S DAY - MAY 12
CDA CONVENTION - MAY 16-18
MEMORIAL DAY - MAY 27

GD practice needs DA to assist Doctor during dental procedures. 5 days a week, 1 Saturday a month. Paid holidays, vacation and sick days. Some dental experience required, we're willing to train. Recent graduates welcome. X-ray certified, great verbal skills a plus. Mostly back office, but may require helping up front, but we will train. We are located in Huntington Beach. Please call or text Stephanie at 714 928-1639. Please leave a message.

Red Cross CPR Class!!! \$50 4 CE Units. Contact Orchid at (626) 345-0005 Ext. 2 ADMInstitute.com

2 practices 4 sale. 40 years. Please text 661-803-6790. UCLA grad preferred

Star SWL Fiberoptic Highspeed handpieces (2 used), great cond., used sparingly, 200.00 each. e-mail im2near@yahoo.com.

MOBILE ANESTHESIOLOGIST - Sedation or GA. Will travel to your office for your patients. New Year offer - **DISCOUNT** for New Offices. (949) 288-3401 - CaAnesthesia.com

Attend Xcel Seminars 22 CE series for only \$499 and get an 8CE Intro to Dental Sleep Apnea Course, lectures about Treatment Planning with Bob Lowe and also Biomimetic Dentistry, go to www.xcelseminars.com or call 480-717-2230 for info or to register.

GP with pedo expwrience for busy pedo office in riverside and fontana either fT or PT great compensation supportive staff contact us at dentistry4kid@gmail.com

GENERAL PRACTICE FOR SALE-LA WEST SIDE: 4 Ops, SoftDent, Strong Hygiene Program, most specialty referred out. 2017 GR \$600K. HSPPT-Kerri McCullough 949-300-0312 #CA531

PRACTICE FOR SALE/ LANCASTER GP + Real Estate. Has 4 eq ops & Grossed approx. \$695K in 2018. California Practice Sales, Inc. Phone: 714-639-2775

Hiring: DA,RDA,FRONT,DDS Assoc for small GARDENA,CA scratch built/start up office. email pdf CV: ULTRABIZ88+HR@GMAIL.COM

ORANGE COUNTY BEACH DESTINATION PRACTICE TALENTED CLINICIAN CAN BE FAMOUS HERE, GREAT TRANSITION, WILL DO ONE MILLION PLUS FIRST YEAR Super lease 1800 sq ft 2 million possible 36 months, RE poss CALL TOM FITTERER PPS 714-345-9659

Leasing Prior Pacific Dental Office in San Jacinto 2520sf, 9 ops, Dr. private room, lab, sterilization, consultant room, storage, kids play area, upscale office. Anchored by Super Walmart, thousands of visitor daily, newer center, pylon sign on main rd., plenty parking, 14k population in mile. Scott Forest 951-491-6307 sforest@westmarcre.com DRE#01396577

Older dental units in perfect condition, includes assist & Drs chairs \$1985. Vacuum, compressor + mor (310)502-4619 John

PERIODONTIST,IMPLANTS,AND SEDATION INOFFICE. BOARD CERTIFIED W OWN MATERIALS AND ASSISTANT.10YEARS EXPERIENCE.818214947 RAFIEEDDS@GMAIL.COM

You can plan for your succession with thoughtful estate planning and succession planning documents. Plan well ahead and groom your practice for a swift & smooth transition. Have questions? Call use anytime. BPE Law Group, PC at 916.966.2260 <http://www.bpelaw.com/bpe-law-group-e-news-business-property-estate-planning/>

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

CEREC MC.4 years old.serviced 4 months ago, excellent condition,3 units.\$52K. Up to 7Years of Warranty Optional. Contact 818 422 6981 Dr.Visot

GENERAL PRACTICE FOR SALE-VAN NUYS: 4 Ops, SoftDent, Digital, Pano, PPO/HMO/Cash. GR \$366K. HSPPT-Kerri McCullough 949-300-0312 #CA538

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services:

- Incorporation
- Buy/Sell Agreements
- Lease Reviews
- Space Sharing Agreements

Call us for other services!

Member:

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure



Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158
(714) 858-0536

Toll Free: (844) 313-9900

www.Jenglaw.com

Chester@Jenglaw.com

750 W. La Habra Blvd.
La Habra, Ca 90631
1440 North Harbor Blvd., Suite 900
Fullerton, Ca. 92835
915 Sir Francis Drake Blvd.
San Anselmo, Ca 94960

5.17

NORTH LA ABSENTEE LADY DDS, RE POSSIBLE 5 OPS RM FOR 2 MORE HMO CASH AND PPO RETIREMENT WITH TRANSITION THIS OPP CAN DO 1.5 MILLION with energized Buyer-ASSOC WILL STAY FANTASTIC BEAUTIFUL CITY Call Tom Fitterer PPS 714-345-9659

Tuttnauer 2340M Autoclave/ Adec doctor/Assistant stools/ Schick sensors 1& 2 email: dramirdds@yahoo.com Huntington Beach

BOARD CERTIFIED PERIODONTIST AND IMPLANT DENTIST IN YOUR OFFICE. IV SEDATION. HAVE ALL MATERIALS AND ASSISTANT. 8185214947 RAFIEEDDS@GMAIL.COM

PRACTICE FOR SALE/ YORBA LINDA GP w/ 31 yrs of gwll. 4 eq ops. NET \$218K California Practice Sales, Inc. Phone: 714-639-2775

4 eq. treatment rooms in a 1,167 sq. ft. suite located in a single story, busy, high exposure, shopping center that offers plenty of foot traffic / walk-ins. Large Supermarket is the anchor tenant. Suite was recently remodeled and rents for \$3,904.70/month. Seller has outgrown the location. Just Take Over Current Leasehold. Please contact James to set up an appt. to see the location: Bell, CA james@caldentalgroup.com 310-562-2932

****FULLERTON **** PPO & cash practice for sale. Potential for HUGE growth, refers out most specialty work, does no ads/ no online presence. Retiring seller motivated to sell to right buyer. Email to 1306main@att.net



Art Wiederman, CPA, CFP
Broker #01511095



Phil Potter, DDS, FAGD
Broker #01780656

YOUR BRIDGE TO A SUCCESSFUL TRANSITION

17501 East 17th Street, Ste 100 | Tustin, CA 92780
714.259.0501 | 714.259.0406 f | info@wppps.com | wppps.com

Premium Practice Listings

South Los Angeles #1129

Private practice
Same location for 35 years
Seller retiring
Large office with room to grow
2017 gross revenues \$928,000

Asking \$770,000

San Fernando Valley

General restorative practice
Eight days of hygiene
2018 gross revenues approx.
\$660,000
Seller retiring

Call for more details

Central Orange County #1127

General dental practice
Located in professional building
1,160 square feet
Seller retiring
2018 gross revenues \$414,000

Asking \$329,000



Dr. & Mrs. Vogel

**More Premium Practices
Coming Soon!**

San Gabriel Valley #1072

Fee-for-service/ PPO
Restorative practice
Seven to eight days of Hygiene/ wk.
Prestigious location
Refers out all Endo/ Surgery/ Peds
Beautiful office with great parking
Intra-oral camera
2017 revenues \$902, 499

Asking \$765,000

San Gabriel Valley #1122

General practice
Large suite in upscale location
Seller retiring
2017 gross revenues \$678,543

Asking \$545,000

South Orange County #1128

Private fee-for-service practice
Six (6) treatment rooms
2018 gross revenues \$731,771
Desirable community
Seller retiring

Asking \$595,000

Northern California #1106

PERIODONTAL practice
Four (4) treatment rooms
1,350 square feet
Solid 40% net grossing
over \$1,000,000
Office condominium is
available for purchase

Asking \$765,000 for practice

Keep Ortho referrals IN-HOUSE

HASSLE FREE · INCREMENTAL REVENUE · HIGHER QUALITY CARE

	Pros	Cons
Refer Out	<ul style="list-style-type: none"> ✓ Benefit Neutral – every patient is referred out 	<ul style="list-style-type: none"> ✓ Patient inconvenience ✓ No control over patient compliance or treatment quality
Do it Yourself (DIY)	<ul style="list-style-type: none"> ✓ Control over entire operation and process ✓ 100% of profit <u>after costs</u> 	<ul style="list-style-type: none"> ✓ Need to purchase new equipment and ongoing supplies ✓ Need to train or hire Ortho Assistants ✓ No clinical oversight ✓ Major disruption if Orthodontist leaves
Pacific Ortho Group	<ul style="list-style-type: none"> ✓ We handle staffing, treatment, supplies, billing, and collections ✓ Customized marketing support for qualified offices ✓ Potential for incremental patient flow for general practice ✓ Financial benefit from sublease ✓ Clinical controls and continuity of care 	<ul style="list-style-type: none"> ✓ Requires commitment and a cooperative approach



**PACIFIC
ORTHODONTIC
GROUP**

CONTACT US 310-612-0787

partners@pacificorthogroup.com

www.pacificorthogroup.com

La Habra Very Busy upscale Shopping Mall Walmart etc, Dentist next to Popular Bakery, Estb 16 years, Lady DDS, does not want to own. Sell and work back, This is a million dollar location 6 ops plumbed 5 equipped Full Price \$270,000 Seller refers out per month 6 Endo's, 7 OS, 5-Implants, 2 Ped Call Tom Fitterer 714-345-9659

DA/RDA Needed: Huntington Beach area. PT (Mon./Tues./Thurs.). Will train. Email: twilightdental@yahoo.com

SIMI VALLEY PRACTICE FOR SALE- 4 operatory, 1,300 sq.ft. general practice with increasing revenues and room for continued growth. 867 active patients with 22 new patients/month. Owner is relocating and will accomodate transition. Asking \$490,000. Call 818-990-0686 or email ali@furnesscpa.com. BRE#01503197

3D DIGITAL PAN : The Panoura 18S is a panoramic X-ray that allows for in-office upgrades to Ceph or 3D, a patient that can be re-positioned after pan is acquired, variable rotation speeds, multiple 3D fields of view and fully motorized movement. Take a quick pan Xray in 6 seconds, up to 16 second pan for maximum resolution. SPECIAL: \$29,000 2D Pan with ceph. Call 800-273-5033.

Treatment Coordinator - we are looking for a experienced, responsible, friendly person for our front desk. Dentrux software knowledge is preferred. The position can lead to full time. e-mail resume. Call 818-335-8080

Pediatric dentist will help you with difficult children in your office (818)883-1383

Implantspecialist,connective tissue grafting vista technique, allon4/6,lateral window sinuslift,ridgesplit,hybriderest oration,bring the equipment to your office.310-878-7470

POWAY 3 ops. in a 1,100 sq. ft. suite. Rent is \$3,700/mo. \$72,500 Greg Beamer 909-542-4891

EAST L.A. BLDG & G.P. - Free stand bldg. & G.P. Cash/PPO only. (4) ops. Collect ~ \$200K p.t. Refers most specialties, & has no website/adv. Primed for growth. Seller retiring. D&M Practice Sales 818.591.1401

General Dentist needed 4 days/wk in Van Nuys. At least 3yrs exp. I Please email resume to bestfamilydentist@gmail.com

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

GP office for sale at Rowland Height. Professional Buiding, 3 chairs, digital x-ray. 8 years. Contact at 626-321-6608.

share an office in huntington beach with prosthodontist, works only on 2 tuesdays a month. or, buy tennant improvement and dr sayegh will lease from you. this is a beautiful office in professional high end building. call (626)484-3026



CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your
**Free Personal
Sales Analysis**

Robert A. Palumbo
Partner/
Executive Vice President
Lic. #01855842



Buyers:

We have Professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

John W. Knipf
President
Lic. #00283209

FEATURED LISTINGS

ANAHEIM (GP) – Located in a 2 story dental building with heavy traffic flow. Next to residential area. Established in 1994, this practice is open 5 days/wk and sees approximately 40 new patients/mo with some ortho starts. Associate run. Insurance/Cash/ Some Denti-cal/Some HMO. The practice consists of 8 equipped operatories with digital x-ray and Dentrix software. **Grossed approximately \$754K for 2018. Buyer's net of \$213K.** Please contact your CPS Agent for more information. **Property ID #5255.**

LADERA RANCH – Beautiful General practice located in a premier shopping center. This practice consists of 11 equipped operatories in a 3,568 sq ft suite. It's computerized with Dentrix/Dexis software and digital X-ray. Seller is currently working 1 days/wk with Associates 8 days/wk and 7.5 days/wk of hygiene. The income source is only PPO and Cash. Seller established the practice in 2005. Does minimal advertising. **Grossed approximately \$1,967,013 in 2018. Buyer's net of \$388K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID: #5262.**

LYNWOOD – General practice located in a single story busy shopping center with ample parking lot. Great visibility. Heavy traffic flow. Absentee owner. Associate works 2.5 days per week and Ortho 1x per month. See approximately 40-50 new patients per month. PPO / Cash and some Denti-cal. 100% patient referral. Practice consists of 6 equipped operatories in a 2,500 sq. ft. suite. Has Softdent software. Digital x-ray with 2 sensors. **Grossed approximately \$610,426 in 2018. Buyer's net of \$205K.** Established late 2015. Please contact your CPS Agent for more details. **Property ID #5264.**

LEMOORE (GP + Building) - With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent or buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$377K.** Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5232.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



GENERAL PRACTICE IN CENTURY CITY



- Grossed approximately \$715K in 2018
- Buyer's net of \$200K
- 11 story medical dental building
- Consists of 5 equipped operatories with windows views to the city
- Approximately 1,955 sq ft suite
- Computerized with Eaglesoft software
- Digital x-rays
- Seller works 1 days/wk

- Associate 2 days/wk and hygiene 3 days/wk
- PPO and Cash Only
- Minimal advertising
- Seller focusing on primary office
- Great staff

Please contact your CPS Agent for more details.
Property ID #4509.



Alice C. King, V.P.
Lic #00602189

CALIFORNIA

Specializing in the Selling

LOS ANGELES COUNTY LISTINGS

CANOGA PARK – With 25+ years of goodwill this practice is located in a single story corner building with rear parking. Excellent street visibility and great signage. On a heavy traffic flow street. Near residential area. Seller works 1.5 days/wk with Associate 2 days/wk and O.S. 1x/mo. See approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Minimal advertising. Practice consists of 4 eq ops and 1 plmbd not eq in a 1,700 sq ft office. It's computerized with Eaglesoft software. **Grossed \$367K for 2017 and projecting approx. \$366K for 2018. Buyer's net of \$100K.** Please contact your CPS Agent for more information. **Property ID # 5241.**

CARSON – Price Adjustment! Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 3 equipped operatories and 2 plumbd not equipped. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$277K in 2017. Buyer's net of \$132K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

CENTURY CITY – Well established General Practice located in an 11 story medical dental building. This practice consists of 5 equipped operatories with windows views to the city in an approximately 1,955 sq ft suite. It's computerized with Eaglesoft software and digital x-rays. The seller works 1 days/wk with Associate 2 days/wk and hygiene 3 days/wk. PPO and Cash Only. Minimal advertising. **Grossed approximately \$715K for 2018. Buyer's net of \$200K.** Seller focusing on primary office. Great staff. Please contact your CPS Agent for more details. **Property ID #4509.**

COMPTON (GP + Real Estate) – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15-18 patients/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbd not equipped operatories. Digital X-ray. Next door to a University and across from a church. **Grossed \$581K in 2017. Projecting approximately \$615K for 2018. Net of \$262K.** Please contact your CPS Agents for more information. **Property ID #5209.**

DIAMOND BAR (GP + Real Estate) – Established in 1984 this General practice is located in a single story condo suite which is also for sale. Sellers currently work 3-4.5 days per week each. See approximately 13 new patients/mo. Delta Premier and Cash Only. It is equipped with 8 operatories and 1 plumbd not equipped. Computerized with Datacom, however, switching to Dentrix. Recently invested in computers and re-wiring. Do minimal advertising. **Grossed \$1,359,946 in 2017. Buyer's net of \$278K.** Well established practice with great staff. Please contact your CPS Agent for more details. **Property ID #5249.**

ENCINO (GP) – COMING SOON!!!

GLENDALE – Leasehold Improvement and Equipment Only!! This beautiful and recent remodeled dental office is located in a one story single standing building. Landlord offering a reasonable monthly rent payment. Consists of 3 equipped operatories in an 850 sq. ft. office. Has historically produced approximately One Million in revenues. Some patient charts included but not guaranteed Great starter office near residential and commercial area. Please contact your CPS Agent for more information. **Property ID #5261.**

LANCASTER (GP + Real Estate) – Long established General practice with 4 equipped operatories. The practice is located on a single standing building (for sale) in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$695K for 2018. Buyer's net of \$239K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.**

LA PUENTE – COMING SOON!!!

LOSS ANGELES – COMING SOON!!!

SOUTH GATE - Leasehold improvements and Equipment + Real Estate!! Office is located in a single free standing building. Corner location with heavy traffic flow. Excellent street visibility. Next to residential area. This practice has 4 equipped operatories and 4 plumbd not equipped operatories which is excellent for expansion in an 1,829 sq ft office. Major equipment is approximately new to 5 years old. Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5250.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Juana Dominguez
Executive Administrator

TARZANA – Established in 1929 this General Practice still has the same number. Located in a 2 story medical building with private ample parking. On the second floor with 5 equipped operatories in a 1,352 sq ft suite. It's computerized with Practice Plus software and digital x-ray. Seller currently works 4 days/wk with 4 days/wk of hygiene. Sees approximately 14-16 patients/day. Cash and Delta Premier only! Not locked into any fee schedule. 100% patient referral. **Grossed \$681K in 2017 and Projecting approximately \$698K for 2018. Buyer's net of \$225K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5226.**

WOODLAND HILLS – Beautiful General Practice located in 5 story medical dental building with 30+ years of goodwill. Seller works 3.5 days/wk with Associate 1.5 days/wk and 5 days/wk of hygiene. The practice consists of 4 eq. ops with window views in a 1,417 sq. ft. suite. Has Softdent software and digital x-ray. **Grossed approximately \$1M in 2018.** Numerous business offices, restaurants, retail establishments in the area-heavy traffic flow. Great practice. A must see. Please contact your CPS Agent for further details. **Property ID #5246.**

ORANGE COUNTY LISTINGS

ANAHEIM (GP) – Located in a 2 story dental building with heavy traffic flow. Next to residential area. Established in 1994, this practice is open 5 days/wk and sees approximately 40 new patients/mo with some ortho starts. Associate run. Insurance/Cash/ Some Denti-cal/ Some HMO. The practice consists of 8 equipped operatories with digital x-ray and Dentrix software. **Grossed approximately \$754K for 2018. Buyer's net of \$213K.** Please contact your CPS Agent for more information. **Property ID #5255.**

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$482K in 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

IRVINE (GP/Specialty) - The practice is conveniently located between The Interstate 5 and the 405 Freeway. **The premier shopping center that our practice is located currently has no other dentists, and the landlord is focused on only allowing retails stores into this shopping center going forward.** Our Seller established this GP practice and integrated a variety of specialties in 2012. This office is laid out very efficiently designed with spacious operatories, and the doctor's private office also has its own lavatory. **Practice grossed approximately \$847K in 2018. NET OF \$263K.** Depending on the Buyer's skill set will determine the additional profitability to be realized here that has consistently grown since inception and our focal point of the past 3 yrs. Please contact your CPS Agent for more details. **Property ID: #5230.**

IRVINE - Leasehold Improvements and Equipment Only!! Beautiful office located in a 3 story medical dental building. Near shopping centers. This practice consists of 3 equipped operatories in a 1,411 sq ft suite. Includes a Kodak 3D Pano. Reasonable rent for the area. Newer equipment. It's great opportunity to start your own practice or to move your existing one. Please contact your CPS Agent for more details. **Property ID: #5257.**

LADERA RANCH – Beautiful General practice located in a premier shopping center. This practice consists of 11 equipped operatories in a 3,568 sq ft suite. It's computerized with Dentrix/Dexis software and digital X-ray. Seller is currently working 1 days/wk with Associates 8 days/wk and 7.5 days/wk of hygiene. The income source is only PPO and Cash. Seller established the practice in 2005. Does minimal advertising. **Grossed approximately \$1,967,013 in 2018. Buyer's net of \$388K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID: #5262.**

ORANGE (Turn-Key) Price Reduced!! – Established in 1996 this general practice is located in one story small shopping center. On a major heavy traffic street. Next to residential area. Seller is currently working approximately 30 hours/wk. Sees approximately 15 new patients/mo. Income source is insurance / cash / denti-cal. 100% patient referral. The office consists of 3 equipped operatories in a 1,800 sq ft suite. Projecting approximately \$164K for 2018. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5253.**

ORANGE (GP) – COMING SOON!!!

SANTA ANA – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 960 sq ft suite. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed approximately \$504K in 2018. NET OF \$122K. Note inventory is subject to change.** Please contact your CPS Agent for more details. **Property ID #5113.**



Fred Vuittonet, V.P.
Lic #01363583

CALIFORNIA

Specializing in the Selling

STANTON – General practice established in 2002 is located in a single shopping center. Consists of 5 equipped operatories in a 1,440 sq. ft. office. It's computerized with Camsight. Cash / PPO / Some HMO. Seller works 1.5 day/wk and Associate 3 days/wk. Sees approximately 20-25 new patients/mo. Grossed approximately \$461K in 2018. Buyer's net of \$192K. Great office. Seller to focus on primary office. Please contact your CPS Agent for more details. **Property ID #5268.**

STANTON – Turn-Key practice located in a single story corner strip mall. Retiring seller is currently working 4 days per week and Associate 1 day per week. PPO and Cash Only. 100% patient referral. This office only consists of 2 equipped operatories in a 797 sq. ft. suite. No computers. Reasonable rent. **Grossed approximately \$237K in 2018.** Some specialties are being referred out. Please contact your CPS Agent for more information. **Property ID #5267.**

TUSTIN - Well established General Practice located in a two story shopping center. On a heavy traffic street. Good signage. Near residential area. Office is open 5 days/wk and generates approximately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories and a 1,222 sq ft suite. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017 and Projecting \$1.6M for 2018. Buyer's Net of \$307K. Great practice.** Please contact your CPS Agent for more information. **Property ID # 5236.**

TUSTIN (Endo/GP) - Leasehold Improvement and Equipment Only!!! Beautifully remodeled including all new cabinetry through the practice located in a single story professional building. Practice consists of 3 equipped operatories and 1 plumbed not equipped which 2 ops are spacious great for surgeries and IC Sedation in a 1,800 sq ft suite. We have two price points for this practice. One if a GP does not want all the high-end Endodontic equipment (Global Microscope, 3 ASI Units), and one with all of it included. Has reasonable rent for the area. Please contact your CPS Agent for more information. **Property ID # 5244.**

TUSTIN (GP + Real Estate) – Established in 1987 this practice is located in a single free standing building. On a busy street. Practice consists of 4 equipped operatories and 1 plumbed not equipped with Medco dental software. On in a 1,140 sq ft office. Seller is currently working 4.5 days/wk and sees approximately 12-13 new patients/mo. **Collected \$639K for 2017 and projecting approximately \$349K for 2018. Buyer's net of \$128K.** Great staff. Please contact your CPS Agent for more details. **Property ID # 5247.**

YORBA LINDA – Established in 1987, this General Practice consists of 4 equipped operatories in a 1,150 sq ft suite. It's computerized with Dentrix software. No digital x-ray. 100% patient referral. PPO & Cash Only. Retiring seller is currently working 4 days per week with 3 days per week of hygiene. Sees approximately 10-12 new patients per month. It's located in one story medical dental building with the option to own ownership after 5 years. Has older equipment. **Grossed approximately \$658K in 2018. Buyer's Net of \$218K.** Please contact your CPS Agent for more details. **Property ID #5258.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

PALM DESERT – Beautiful well established general practice that **Grossed \$1.4 Million in 2017 and projecting approximately \$1.9M in 2018** is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Has an O.S. 2 ymo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great advertising. Practice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrix software and has Digital X-ray. Doing approximately **\$164K in monthly revenues.** Seller is willing to stay 2 days/wk and still have a **BUYER'S NET OF \$592K.** Great practice. Established in 2004. Please contact your CPS Agent for more details. **Property ID #5217.**

TEMECULA + Real Estate – Established in 2004, this Peds/Ortho practice is projecting approximately \$1.8M for 2018. **Grossed \$1.5M in 2017. Buyer's net of \$1M.** It's located duplex single story building. Seller is open to selling or leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new peds patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

TEMECULA – COMING SOON!!!

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD – This beautiful **HOLISTIC** practice started from scratch by the Seller and has over 22 years of goodwill to offer. Located in a two story professional – medical building and the only dentist. A spa-like atmosphere office with 4 equipped operatories in a 1,800 sq ft suite. Computerized with Dentrix software. **THIS IS A RARE 100% FEE FOR SERVICE PRACTICE ALLOWING FOR THE BUYER TO SET THEIR OWN FEE SCHEDULE PRICING MODEL.** Currently, the practice refers all specialties out. Only inlays, onlays, and crowns are the majority of the holistic procedures being performed in-house **Projecting approximately \$440K for 2018. Don't miss this rare opportunity.** **Property ID #5256.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Dan Parnell, V.P.
Lic #00901038

EL CAJON (GP) – COMING SOON!!!

OCEANSIDE (ORTHO) – Established in 2001 this Orthodontic practice is located in a one story free standing building. Seller currently works 2 days/wk. Sees approximately 10-15 new starts/mo. PPO/Cash/Denti-cal. Practice consists of 4 chairs in open bay on a 1,550 sq ft suite. Computerized with Dolphin Management software. Reasonable rent for the area. **Grossed approximately \$308K in 2018. Seller focusing on primary office. Please contact your CPS Agent for more details. Property ID #5225.**

OCEANSIDE (GP) – Established in 1990 this general practice consists of 4 equipped operatories in an approximately 1,000 sq. ft. suite. This office is located in a one story busy shopping center. Retiring seller is currently working 5 days/wk and sees approximately 8-10 new patients per month. Has Easy Dental software and digital x-ray w/ one sensor. Does minimal advertising. PPO and Cash Only. NO HMO. **Grossed approximately \$560,251 in 2018. Buyer's net \$168K.** Great practice and staff. Please contact your CPS Agent for more information. **Property ID #5267.**

SAN DIEGO – Price Adjustment! General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$306K in 2018. Net of \$151K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.**

SAN DIEGO – Spacious general practice established in 2012 is located 3 story professional building with well-maintained complete garden and waterfalls. Corner location. It's located near premier shopping centers, high school, and business buildings. Reasonable rent for area. This office consists of 5 eq ops in a 2,157 sq ft suite. Seller is currently working 4 days/wk with 2 days/wk of hygiene. See approximately 30 new patients/mo. Cash and PPO Only! **Grossed approx. \$651K in 2018. Buyer's net of \$364K.** Don't miss this great opportunity to own your first office or open a second one. Please contact your CPS Agent for more details. **Property ID #5233.**

SAN DIEGO – Established in 1998 this beautiful general practice is located in a 2 story professional building in busy shopping center. Seller is currently working 4 days/wk with 4 days/wk of hygiene and sees approximately 10-11 new patients/mo. The office is PPO and Cash only. Does minimal advertising. The practice consists of 6 equipped operatories and 2 plumbed not equipped operatories with window view to the city. It is computerized with Dentrux software and Digital X-ray. The suite is approximately 2,250 sq ft. **Grossed \$1,235,000 in 2018. Buyer's net of \$364K.** Great staff. Excellent opportunity to own a second practice. Please contact your CPS Agent for more details. **Property ID #5251.**

KERN, KINGS, SAN LUIS OBISPO & VENTURA COUNTY

LEMOORE (GP + Building) - With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent or buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrux software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$377K.** Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5232.**

NEED CE CREDITS?

View Upcoming Continuing Education Opportunities:

<http://www.calpracticesales.com/blog>

Keep Up To Date With Us on Facebook: <http://facebook.com/MYCPSTEAM>

View Select Videos on YouTube: <http://youtube/MYCPSTEAM>

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: aking@calpracticesales.com

Dan Parnell: dparnell@calpracticesales.com

Fred Vuittonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Dan Parnell & Fred Vuittonet

www.calpracticesales.com

CA BRE #00491323

Buying a practice? Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com

General Dentist needed in Montebello area P/T. Please fax resume to (323) 722-2022.

TC /Front: Full Time Experienced (3 Yrs) in Woodland Hills. Must know Dextrix & Dexis. Familiar with teeth #'s, CDT Codes & terminology. Phones, Drs and hygiene scheduling, treatment planning and presentation & presenting financial options and closing. Full time position. Please email resume to smile91364@Gmail.com or text to 310-270-6347-Per hour, benefits and bonus based on experience and performance.

"I have purchased 3 practices from Lou, each one a gold mine. I am indebted to him". N. Reddy DDS. Contact us at Practice Sales & Appraisals 818-999-9595

Legal Tip: Buyers: What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

ORANGE PRACTICE FOR SALE 6 operatories- Dr retiring after 40 years – private insurance + cash grosses \$620,000 on 3 days/week Thomas & Fees Practice Sales (714) 544-4341

GP needed p/t- Lawndale, CA. experience is a plus. mainly ppo/ffs office. email resume paclbluedental@gmail.com



You can review, renew, revise or delete any ad you place from the MY ACCOUNT page at any time. If you are unsure if your reader ad is active or expired, login to **dentaltrader.com and review your ad placements from the MY ACCOUNT page. *It's easy and convenient.***

Shared space/rent opportunity in Newport Center Medical building. Ideal for any spec/or GP. 1-6 ops avail 1-6 days/wk. Beautiful office, fantastic setting. New Dig.x-ray/Comp see photos at michaelbarnesdds.com. More info @ 698-2693 or mbarnes@mbarnes.occoxmail.com

SIMI VALLEY PRACTICE FOR SALE- 4 operator, 1,300 sq.ft. general practice with increasing revenues and room for continued growth. 867 active patients with 22 new patients/month. Owner is relocating and will accomodate transition. Asking \$490,000. Call 818-990-0686 or email ali@furnesscpa.com. BRE#01503197

Office Space for Lease-Encinitas 2050sq w/2OPS available everyday for established dentist/start up practice. 858-243-4308

6,000+ DENTISTS REPRESENTED The Law Offices of Wood & Delgado are "extremely fair with a high degree of integrity." www.DentalAttorneys.com 800.499.1474

I submitted a "Doctor Needed" ad at Dentaltrader.com to appear in multiple issues. We got a great response and hired two doctors right off the bat. Please remove my ad; I am inundated with calls! The Dental Trader sure makes the phone ring!! Thank you, -Hepzi Perez, Office Manager-Lucero Dental Clinic. Why not place your free ad today? See FAQs page for simple instructions. www.dentaltrader.com

Dental Office Space to Share. 2-4 operatories. Prime Tarzana location. Ample FREE parking. Please call Tom 818 903-4549.

San Gabriel/ Pasadena Estb 40 yrs Grossing 1.4 Smooth Transition, Beautiful office Right owner can build to 2,000,000 Full Price 1.250,000 Call Tom Fitterer PPS 714-345-9659

Panoramic X-ray PG-1000 for sale with User Manual. Working condition, low exposure. Best offer. San Gabriel 626-319-5704

Kern County: 7 treatment rooms, fully digital. Office is like new. Long term practice doing about \$1M property for sale as well. Seller wants 2 year work-back. Growth potential, dr refers most specialty out.

Periodontics & Implantology Services on Demand. our top specialists provide the highest quality services and bring all instruments, materials and supplies to your offices. For further information please call (855) 737-4646 or (855) Perioimplant and visit us at www.piservicesondemand.com

GP/PEDO needed 4 a child friendly office in SFV. Friendly, dental provider, amalgam, good Dx skills pulp/ssc spaces. email resume samslosangeles@gmail.com

Fast, friendly and flexible funding for dentists from Bank Of The West. Buying a practice? I can help. Derek Kirma, SVP, Regional Manager 503.939.0837 I Derek.Kirma@bankofthewest.com

Dental Office in Long Beach, Bixby: 2 ops and digital ctxray-Room Available to share With dental specialty. 562-980-6122

DENTAL PRACTICE in PLEASANT HILL. 2018 Grossed ~\$556K. ~17 years of goodwill. Long term staffs. Refers out complex procedures. Reasonable Rent. Call Loc Pham, BRE#01875780. (714)550-7494
LCFpracticesales.com

Orthodontist wanted General Dental office in Santa Clarita needs experienced Ortho. No Medi-cal. No HMO. Call 661-251-1800

Indio GP practice collects \$100,000/year on a reduced schedule. 5 equipped operatories. \$3,500/month in capitation checks. Asking \$70,000. Kurt Skarin 805-777-7707

IMPLANT/OS PRACTICE FOR SALE-SOUTH BAY LA: 3 Ops, WinDentOMS, Digital, Pano, CBCT. 2017 GR \$475K. HSPPT-Kerri McCullough 949-300-0312 #CA498

Temecula office for sale by owner. Fully equipped. Currently opens 1.5 days/week. Asking \$99K.
anaji12001@yahoo.com

PRACTICE SALE San Pedro. Prime retail center, visibility & walk-ins. 1,500 sqft ofc, 4 Ops (3 equipped). 2018 collections over \$700,000. Broker - Charles Kim 213-325-1004

Seeking RDA, 5+ years exp. a must, CPR certified. Will Train. Bakersfield or Temecula area. Send resume-
dgarrett@hdmc.edu

Belmont X-Ray Dental Chair \$400obo txt 909-268-2036

****Santa Ana**** PPO & Cash practice for SALE. Potential for HUGE growth, seller refers out most specialty work, does no ads/no online presence. Seller retiring. Email to 1306main@att.net

Dentist Needed in Bakersfield. Part Time \$700 Base Pay/Production. Please Email Resumes to dreamdental2003@gmail.com

Dent-X 810 Plus Film Processor for sale. Excellent working condition. Best offer. Pick up in San Gabriel. 626-319-5704

Associate Dentist in OC with option to buy. Min 3 yrs exp. Mandarin a plus. Email resume to iflossforyou@gmail.com.

OCEANSIDE GENERAL DENTIST needed for busy solo office. Partnership opportunity available. Text 2088001239.

DENTIST NEEDED in Crenshaw LA office Mon and Tues. JAN Start. PPO, HMO & Denti-CAL. \$500 or %production. call 3109263570

Torrance Office for sale prime location brand new equipment 6 op, Pano. Priced to sell \$290K. Call or text 310-647-7366

Hemet Building and Practice Practice estb 40 yrs PT Seller must sell \$100K Buys practice, Take over Mortgage Buys RE. Full time DDS did a million here. Call Tom Fitterer 714-345-9659

Treatment Coordinator for Irvine GP office. Min 2 yrs exp. Dentrix exp a plus. Email resume to iflossforyou@gmail.com.

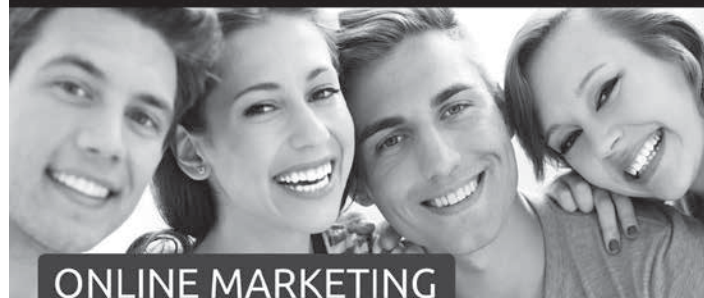
PROACTIVE SEO SOLUTIONS

Amazing year?

Elevate your dental practice to new heights

For new patient generation call Proactive SEO Solutions

(310) 660-7606



ONLINE MARKETING

FOR DENTAL PRACTICES

Proactive SEO Solutions is the leader when it comes to building profitable online experiences.

PROACTIVSEOSOLUTIONS.COM

GP for Sale El Centro/Established Goldmine Practice 800k Collection 2018 Bank Financing Available Dr. Retiring Call/Text 760 791-9392

Dental Specialty Practice for Sale. 4 plumbed operatories set up to compressor and vac, fully equipped w/ rec area, x-ray room, private bathroom, sterilization and lab area, separate office space. Ready to run. Goodwill and equip included. Parking included. 2100 sq. ft. Rent under 3.5K/month. Gardena, CA on Redondo Beach Blvd. close to beach cities. (559)246-1303

With oral sedation certification you will be able to treat phobic & high anxiety patients. Take the weekend course now. Board approved for \$1,875, CIDE (805) 676-1063

Harness the power of Facebook Ads to elevate your dental practice. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

IN HOUSE ortho/FASTBRACES by GP provider
drjfdss1@sbcglobal.net

VENTURA CTY 3 PRACTICES GROSSING 2.6 million, possible buyer for remote practice grossing \$800k, other two could be combined to do 1,800,000, WITH \$10,000 MONTHLY MONTH HMO. Call Tom F. 714-345-9659

For Sale USED: Perio-pro film developer, X-ray viewing lights Chemiclave 5000, Kodak sensore #2 needs repair. 951 500 3655

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
45 Years in Business



Jay Harter
Lic. #01008086
(916) 812-0500
20 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
38 years in business



Jim Engel
License #01898522
(925) 330-2207
47 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOUTHERN CALIFORNIA

APPLE VALLEY - NEW LISTING - General Dentistry practice with 3 Operatories has 50 years of Goodwill in Apple Valley. Practice utilizes EagleSoft software, digital x-rays, intra-oral cameras, laser, and a Digital Pan/Ceph. Doctor and Hygienist both work 3 days/wk. 2017 Gross Receipts of \$381K with \$113K Adjusted Net Income. #CA557- Kerri McCullough - 949-300-0312

BAKERSFIELD - PRICE REDUCED! General Dentistry Practice with 8 Operatories, 5 equipped is located in a duplex building with great signage in front. 2018 Gross Collections of \$578K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, small amount of HMO. #CA459- Kerri McCullough - 949-300-0312

BREA - General Dentistry Practice with a 40+ year history in Brea is now available. Practice features 5 Operatories, 4 Equipped, is paperless with Dentrax and **SOLD** Digital X-rays. Strong hygiene program in place with most specialty procedures referred out. 2017 Gross Receipts of \$724K with \$253K Adjusted Net Income. #CA548- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2017 Gross Receipts of \$415K with \$148K Adjusted Net Income. #CA554- Thinh Tran - 949-533-8308

COVINA - This General Dentistry Practice with 5 Operatories features SoftDent, Digital X-rays, Intra-oral camera, Microscope, and Digital Pano. Great **SOLD** location. Strong hygiene program is in place and most specialty work is referred out. 2017 Gross Receipts of \$960K with \$406K Adj. Net. #CA533- Kerri McCullough - 949-300-0312

GLENDAL - NEW LISTING - General Dentistry Practice with 4 Operatories, 3 Equipped features EagleSoft practice management, Digital X-rays, Intra-oral camera, and newer equipment. Convenient professional building location. 2018 Gross Receipts of \$508K with \$249K Adjusted Net Income. #CA575- Thinh Tran - 949-533-8308

GLENDAL - NEW LISTING - Well-established, restorative-driven General practice in a professional building is new on the market. Our retiring seller has been in practice for 14 years and the practice features 4 operatories, A-dec equipment, CEREC, and Dexis Digital X-rays. Strong hygiene program with 35+ hours of hygiene per week. 2018 Gross Receipts of \$544K. #CA573- Thinh Tran - 949-533-8308

GREATER LOS ANGELES AREA - PERIODONTAL - This 5 Operatory Perio practice features Dentrax software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrax G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - PRICE REDUCED - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2017 Gross Receipts of \$1.14M with \$368K Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517- Steve Caudill - 951-314-5542

LONG BEACH - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice **SOLD** modeled 5 years ago and is also available for sale. The paperless practice has 6 Operatories, is computerized with Dentrax and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$493K. #CA499- Thinh Tran - 949-533-8308

LOS ANGELES - HANCOCK PARK - NEW LISTING - General Dentistry practice with 4 Operatories, street frontage and signage with parking in the rear. This office has been a Dental practice since 1928. Doctor retiring due to illness. 2017 Gross Receipts of \$365K, older office equipment in a great location. #CA565- Steve Caudill - 951-314-5542

LOS ANGELES - WEST SIDE - General Dentistry practice with 4 Operatories is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2017 Gross Receipts of \$600K with \$171K Adj. Net. Room to grow! #CA531- Kerri McCullough - 949-300-0312

LOS ANGELES - WEST LA/BRENTWOOD PROSTHODONTIC - Attractive practice with 6 Ops is now available in a great West LA/Brentwood professional building **SOLD** EagleSoft, CEREC, and has on on-site lab with experienced lab techs and Pano. Priced aggressively for a quick sale. 2017 GR of \$680K. #CA539- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY - NEW LISTING - General Dentistry practice with 5 Operatories is now available. This practice has been in operation since 1965 and utilizes Dentrax practice management software and a digital Pano. Our retiring seller will assist with a smooth transition. Great single-story professional building location near residential, schools, and businesses. 2017 Gross Receipts of \$249K with room to grow as most specialty procedures are referred out. #CA558- Kerri McCullough - 949-300-0312

ORANGE COUNTY PERIODONTAL - Long-established 5 Operatory Perio practice located in Orange County is now available. The practice operates 4 days per week and has 9+ days of Hygiene per week. The retiring seller has approximately 18 new patients per month with a strong referral base of local dentists. Long history of collecting over \$1M per year with last year's Adjusted Net Income of \$498K. This is a great opportunity to purchase and continue a great Orange County Perio practice. #CA520- Kerri McCullough - 949-300-0312

ORANGE COUNTY ENDODONTIC - This 5 Operatory, 3 equipped, practice utilizes 2 microscopes, digital x-rays, intra-oral camera. The office is in a professional building with 42 years of goodwill with our retiring seller and previous owner. 2017 Gross Receipts of \$670K with very low overhead. #CA532- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE
1.800.519.3458

NEW www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
License #01382259
(949) 300-0312
40 Years in Business



Jaci Hardison
License #01927713
(949) 675-5578
31 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
30 years in Business



Thanh Tran
License #01863784
(949) 675-5578
16 Years in Business



Gina Miller
Lic. #02015193
(707) 391-7048
31 years in business

More than
75 Years of
Experience!

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

PASADENA - This 5 Operatory General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-traveled street with parking. This practice is computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

RANCHO CUCAMONGA - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$839K with \$158K Adjusted Net Income. #CA514- Thanh Tran - 949-533-8308

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - General Dentistry Practice with 4 Operatories in a desirable San Fernando Valley location is now available. Practice utilizes Patient Base, Digital X-rays, and an intra-oral camera. Strong hygiene program with 6 hygiene days per week. Most specialty procedures are referred out to local specialists. 2017 Gross Receipts of \$630K. #CA537- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedit room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs and a digital full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage on two sides of the building. PPO/Denti-Cal practice. 2017 Gross Receipts of \$410K with \$192K Adjusted Net Income. #CA460- Kerri McCullough - 949-300-0312

SANTA MONICA - General Dentistry Practice with 2 Operatories in a centralized location with great street visibility is now available in Santa Monica. The practice features CareStream software with digital x-rays. 2017 Gross Receipts of \$644K with \$382K Adjusted Net Income. #CA525- Kerri McCullough - 949-300-0312

SANTA MONICA - This turn-key General Dentistry practice with 4 Operatories, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the only dentist in the building. Practice utilizes Open Dental, Digital X-rays, and is Paperless. 2017 Gross Receipts of \$660K with \$284K Adjusted Net Income. #CA511- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - NEW LISTING - This 6 Operatory practice is brand-new on the market. Practice utilizes Dentrix, Digital x-rays, Laser and has 6 days of Hygiene per week. 40+ years of goodwill in a very desired area of the South Bay. Seller works 4½ days per week. #CA562- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - NEW LISTING - General Dentistry practice with 7 Operatories is now available in a great sought-after South Bay neighborhood. Practice utilizes Dentrix and Dexis digital x-rays, Laser, and has 6 days of hygiene and is located in a professional building. This is a fantastic opportunity to own a thriving practice in the South Bay. 2017 Gross Receipts of \$769K with \$266K Adjusted Net Income. #CA560- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA IMPLANTS/ORAL SURGERY - Practice is located in the South Bay area of LA and features 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 Gross Receipts of \$475K. #CA498- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - NEW LISTING - Beautiful General Dentistry practice with 4 Operatories, 3 Equipped, is now available in sought-after South Orange County. Practice utilizes Dentrix software and operates on a 3½ day per week schedule with a part-time Hygienist. 50 years of goodwill in this location, 29 with our seller. 2017 Gross Receipts of \$446K with \$94K Adjusted Net Income. #CA553- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has 18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$332K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Thanh Tran - 949-533-8308

VAN NUYS - General Dentistry Practice with 4 Ops features SoftDent, Kodak sensors and a Digital Pano. Practice is near the 405 freeway, airport, and is convenient to all of Van Nuys. PPO/HMO/ Cash with 10% of patients having Denti-Cal. 2017 Gross Receipts of \$366K with \$95K Adj. Net. #CA538- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY PEDO - Great opportunity to purchase a Pedit practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and Intra-oral camera. 10+ years of goodwill at this professional building location, near a hospital. 30 new patients per month. 2017 GR \$266K on a short three-day work week. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

SAN DIEGO

ENCINITAS - NEW LISTING - General Dentistry Practice with 6 fully equipped Operatories is located in a busy retail center. Practice was remodeled 5 years ago with new equipment and utilizes Dentrix, Digital x-rays, Pano, and Laser. 4 days of hygiene per week. 2018 Gross Receipts of \$813K. #CA574- Russell Okihara - 619-694-7077

LA JOLLA - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per week. 2017 Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

NORTH COUNTY INLAND PROSTHODONTICS - 4 Operatory Prosthodontic Practice featuring Dentrux and Digital X-Rays in a beautiful and spacious facility. In an excellent location with great curbside visibility and loyal referral sources nearby. Our seller is relocating. 2017 Gross Receipts of \$737K with \$182K Adj. Net Income. #CA524- Russell Okihara - 619-694-7077

SAN DIEGO PERIODONTAL - NEW LISTING - Periodontal practice with 5 total Operatories, 4 equipped is now available. Excellent, bright, and airy location, with digital x-rays and Dentrux practice management software, Seller is retiring. 2017 Gross Receipts of \$379K with room to grow! #CA559- Russell Okihara - 619-694-7077

SAN DIEGO - Family-oriented general practice in a busy shopping area with great visibility, 3 Operatories, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

SAN DIEGO - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is operated with EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

BEAVERTON, OREGON - Smaller practice with a consistent and stable patient base. Low overhead, positive cash flow, offered at an aggressive price. Equipped with Dentrux, digital x-rays and a panoramic x-ray. Practice is located in a desirable area in Beaverton off a major thoroughfare. The practice has 3 ops, with 2 more plumbed and ready. There is potential for growth, doctor retiring. #OR109- Jessica Burbon - 503-332-6462

CENTRAL OAHU, HAWAII - NEW LISTING - Family oriented GP practice located in a convenient and busy shopping area. Newly refurbished, 3 Ops with new equipment, Digital X-Rays, Upgradeable 2D Panorex, Dentrux, seller does both bread and butter procedures as well as implant placement and restorations. Excellent opportunity in a highly desired location. Seller is relocating. #HI112- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS practice and the seller is retiring. Office utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, PPO and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Practice, excellent location in a professional building, Well-designed floorplan with 3 Ops, Office utilizes Innova, Intraoral Camera, All specialty procedures sent out, PPO/FFS, Seller retiring and is motivated to sell, excellent opportunity to relocate your practice. #HI111- Russell Okihara - 619-694-7077

PORTLAND, OREGON - Well-designed 5 op practice in approx. 2,072 sq. ft. office located in a mixed-use building on a major thoroughfare in an established part of SW Portland/Beaverton. Office includes EagleSoft, digital x-rays and panoramic x-ray. Potential for a lot of growth, doctor retiring. #OR108- Jessica Burbon - 503-332-6462

NORTHERN CALIFORNIA

CAMPBELL - Beautiful practice est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1550 Sq. Ft. with every amenity in the Dentrux, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj. Net of \$345K. #CA528- Jim Engel - 925-330-2207

CASTRO VALLEY - 1,800 sq. ft office, 5 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrux PMS. 2017 GR \$354K on 2 days/week. #CA534- Jim Engel - 925-330-2207

CHICO - General Dentistry with 7 Ops, Dentrux, Digital, Pano, Diode Laser, and 3M True Definition. Practice has est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CONTRA COSTA COUNTY - Advanced Restorative General Practice with 3-year average GR of nearly \$1.2M. 5 equipped in 2,400 sq. ft., SoftDent PMS, Dexis Digital Sensors, Digital Pan, soft tissue laser. #CA530- Jim Engel - 925-330-2207

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 Software. 2017 GR \$414K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

FREMONT - 4 equipped Ops in approximately 1,800 sq. ft.. Dentrux PMS, Digital X-ray, Diode Laser, and Intra-Oral Camera. 2017 GR \$446K on 3 day/week. #CA547- Jim Engel - 925-330-2207

GREATER EL DORADO HILLS - SELLING FOR LESS THAN 50% of 2017 COLLECTIONS OF \$700K. 25 minutes from El Dorado Hills. Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrux software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

GREATER RENO/LAKE TAHOE AREA - NEW LISTING - Digital Practice with 4 Ops w/2 more plumbed 54% of patients are "100% Out of Pocket". 1,600 SF, Dexis sensor, and Digital Pano. 2017 GR \$994,000 on 32 ave. Dr. hours/week. #CA552- Jay Harter - 916-812-0500

GREATER ROSEVILLE - 3 equipped Ops in 4 Op, 1,320sf office. Dentrux, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN - Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office located in a great commercial location. SoftDent software, Suni digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3 day week. #CA513- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Greater Sacramento Area: GP PPO Practice with 4 Ops, digital sensors, imaging system and intra-oral camera. Practice in business for approximately 33 years. 2017 GR \$652K; Office Condo available for purchase with this Practice. #CA561- Jay Harter - 916-812-0500

GREATER SACRAMENTO - NEW LISTING - Greater Sacramento North Area: Modern 4 Op w/5th Open, PPO practice, 1,664 SF. Higher-end TI's and neighborhood, Gendex sensor, intra-oral camera, Nomad, Pano and Laser. 2017 GR \$755,000 on 33 avg. hours/week. #CA550- Jay Harter - 916-812-0500

GREATER SACRAMENTO - 5 Ops, 1,856 SF Prof. Dental Office building. High-traffic, Dentrux, microscope, air abrasion, intra-oral camera, 5 computer work stations, separate lab and Patient Consultation. 2017 GR \$1,036,000 4-day work week. Office Condo to be purchased with practice. #CA545- Jay Harter - 916-812-0500 or Tom Wagner - 916-812-3255

GREATER SACRAMENTO - Greater Sacramento - El Dorado Hills/Folsom Area: 3 Op, PPO practice in approx. 1,399 SF. High-end TI's and neighborhood, SoftDent, Carestream sensors, and intra-oral camera. 2017 GR \$506K on 4.25 day week. #CA543- Jay Harter - 916-812-0500

GREATER SACRAMENTO - Well-designed 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan/3D/CBCT, Intra-Oral camera, Lasers, CAD-CAM and monument signage. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - GP & Specialty HMO/some PPO Practice. 9 Ops, digital sensors, imaging system, intra-oral camera, digital pano. 2017 GR \$1,134,000, 2018 Quickbooks (to be verified) GR \$680,000. Approx. 5,000 sf Building available with Practice. #CA567- Jay Harter - 916-812-0500

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Buy it! Sell it! Trade it!!!

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

GREATER SACRAMENTO - GP practice w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, Endo, Periodontal Surgery, and Implant Placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

GREATER STOCKTON - *NEW LISTING* - Established "All-Pedo" Limited GP Practice with 3 Ops located in a great area of Stockton. Well-maintained equipment in a 1,169 SF attractive "children-designed" setting, including 2 Digital Sensors, Nitrous, and 3 "Cavitron" units. 2017 GR \$273,000 on 24 hours (3 days) average Dr. hours/week. #CA555- Jay Harter - 916-812-0500

GREATER VACAVILLE - *NEW LISTING* - Dental Practice and Stand Alone Building for sale in prime downtown location. 2 Ops GP PPO practice in approximate 1,200 SF. Includes Dexis sensor, Dentrix, and well-maintained equipment. 2017 GR \$449,000 on 32 avg. Dr. hours/week. Requires purchase of Dental Building. #CA556- Jay Harter - 916-812-0500

HAYWARD - 1,900 sq. ft office, 4 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrix PMS. 2017 GR \$306K on 2-3 days/week. #CA535- Jim Engel - 925-330-2207

LOS ALTOS - Great location and 30-year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Intraoral, Soft **SOLD** laser, Eaglesoft PMS. Sellers are retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

MARIN COUNTY - *FACILITY ONLY* - Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft. Private Office, Reception area, Planmeca Digital Pano, Digital sensor, Intraoral Camera, Sterilization. Paperless w/ bonus of patients. Opportunity to merge or work in an established facility to make a practice of your dreams! #CA502- Gina Miller - 707-391-7048

MILPITAS - 5 fully equipped treatment rooms in 1650 sq. ft., including Dentrix PMS, Dexis Digital X-Ray, Intraoral Camera and Laser. 2017 GR of \$786,000 with 4 days of Hygiene. #CA549- Jim Engel - 925-330-2207

PITTSBURG - Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20+ years. 7 Ops, 5 equipped. Paperless, Dexis Digital X-ray, PlanetDDS/ Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

REDDING - 2,600 sq. ft. office w/6 Ops, intra-oral camera, digital x-ray **SOLD**, Dentrix software. Long history of GR over \$1M. #CA515- Valerie Higgins - 209-627-9347

SACRAMENTO - Great Sacramento Location - 3 Ops, shopping center location, digital X-Ray, ready to move in to. 2017 Collections of \$572K (From 2017 Corp. Tax Return), open 30 hours a week, 29 years goodwill. #CA527- Steve Caudill - 951-314-5542

SACRAMENTO - 3 Op, PPO practice in approx. 1050 SF. Eaglesoft **SOLD** sensors, and intra-oral camera. 2017 GR \$668K on a 4.5 day week. #CA519- Jay Harter - 916-812-0500

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - Long-Established 35 Yr Restorative Multi-Specialty Prosthodontist Practice in Downtown San Francisco. Large 2,463 sq. ft. leased space w/ In-house working Lab. Seasoned Lab Techs On-site. 4 Ops & 2 Lab Rms with opportunity to expand. Dentrix & Carestream Digital x-ray w/9 workstations. Specialty providers brought in for Full Service Dentistry. 2017 Gross Receipts \$613K, 3 Day work-week. #CA529- Gina Miller - 707-391-7048

SAN JOSE - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

SONOMA COUNTY - Large General Practice with 31 Yrs of Goodwill. Solo owner dentist with In-house specialists. 2017 GR above \$2.6M. Stand Alone 3,000 sq. ft. Prime Real Estate off a major Freeway and corner lot location, 1 Hr N. of San Francisco. 72 NP/mo. and 10 days of Hyg/wk. 6 Ops Pano, Dexis, Cameras, Laser, Dentrix. Both Business & Real Estate for sale or Lease. Doctor Retiring & will work back. #CA544- Gina Miller - 707-391-7048

SONOMA COUNTY - *NEW LISTING* - GP: 1,890 sq ft office w/4 Ops. 2017 GR \$529K on 3 days/week w/3.5 days of hygiene. Dexis, Dentrix, Intra-Oral, and laser. Real Estate available for purchase. Doctor retiring. #CA563- Gina Miller - 707-391-7048

SONOMA COUNTY - *NEW LISTING* - Six (6) Ops in 2,200 sq. ft. space. Seller owned facility. 2018 GR of \$802K with 4 Hyg Days. Dexis Digital X-ray, Dentrix PM, Intra-oral Camera, Laser. #CA564- Gina Miller - 707-391-7048

TRI-VALLEY/EAST BAY - *ENDODONTIC LISTING* - 3 Ops and 1,300 sq. ft. office with TDO Imaging Software, Digital X-ray, and Global Microscope. 2017 revenues of \$341K with adjusted net above 38% on reduced schedule. Owner retirement. #CA526- Jim Engel - 925-330-2207

VALLEJO - Real Estate Available. 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and CAD/CAM. 2017 GR \$736K on 3 1/2 day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

VISALIA - *PERIO LISTING* - Periodontal Practice with 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building. will consider selling the building also. 2,000 sq. ft. suite with 40 years of goodwill. 2017 GR of \$356K, great location and price for this practice. #CA512- Steve Caudill - 951-314-5542

VISALIA - 2,700 sq. ft. (to be verified), free-standing building with major Street frontage and signage also for sale. Equipment is only 4 years old, using Dentrix software, Digital X-ray and Pano. This is a PPO and Cash practice (no HMO or Denti-Cal), \$585K Collections in 2017. Great opportunity to own the building and practice. #CA536- Steve Caudill - 951-314-5542

WOODLAND - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in **SOLD** shopping center with 2017 Gross Receipts of \$770K. Our seller is retiring, this is a great location with potential for increased collections. #CA497- Steve Caudill - 951-314-5542

CENTRAL CALIFORNIA

CENTRAL COAST - *ENDODONTIC PRACTICE* 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2017 Gross Receipts of \$1.0M+ with \$607K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO - PERIO/IMPLANT office, 6 Ops, large conference room for teaching/meetings, 20 years goodwill, 2017 Collections of \$650K, works 2 days a week, cash only office. #CA518- Steve Caudill - 951-314-5542

GREATER MODESTO - 4 Ops in approx. 1,400 SF. 2017 GR \$366,000 and 2018 GR \$408,000 (to be verified) on a 3-day Dr. work week. Dental building must be purchased with practice. #CA546- Jay Harter - 916-812-0500

MADERA - General Dentistry Practice. 2017 & 2016 average gross receipts \$809K with a 52% overhead. Office has been in same location for 30 years. Dexis and Dentrix software. 7 Ops. 10 days of hygiene. #CA541- Dennis Hoover - 209-605-9039

MADERA - Price Reduced 100K! North Fresno/Madera Area: Modern 4 Operatory (room for 5th) PPO practice with newer equipment, 1800 SF, and 2017 GR \$233K on 2 days/week Dr. production. Building facility also available for purchase. #CA542- Jay Harter - 916-812-0500

MADERA - *NEW LISTING* - General Dentistry Practice and Building. Centrally located, high visibility. 3,141 sq. ft. with 7 Operatories, Dexis Digital x-rays, Invisalign, Delta PPO. \$968K Gross Receipts with low overhead. #CA566- Dennis Hoover - 209-605-9039

Henry Schein Corporate Broker #01230466

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

“Adding oral sedation to my skill set transformed my practice.”

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming.”

- John Magnis DDS, Oxnard, CA

The simple and SAFE way to treat the fearful adult patient.

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- California Dental Board approved course
- A single case acceptance may pay for the course

For a group of doctors (4-doctors minimum), course can be given anywhere in California at YOUR place

Depending on location and number of participants, travel fees may apply



Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

WORKSHOP SCHEDULE:

March 8th - 10th, 2019

July 19th - 21st, 2019

November 8th - 10th, 2019

Course Fee: \$1,875

\$325 per staff member

(Staff member participation encouraged.)

\$765: Recertification oral sedation dentistry doctor

\$825: Recertification conscious sedation doctor

“A definite must take class for any dentist to further your career. You will learn a lot.”

-Kevin Chou DDS, general dentist, Bakersfield.

Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you.

Anna Durkin DDS, general dentist, San Marcos, CA

“An oral sedation course that is practical. The difference between this course and any other course I have seen is the instructor is a true clinician that performs dentistry and surgery every day. His course is very practical, safe, and predictable way of performing oral sedation. Thank you Dr. Proussaefs, I finally feel comfortable performing oral sedation as a general dentist.”

Sherwin Matian DMD, West Hollywood, CA



**California Institute
of Dental Education (CIDE)**
www.Dentaloralsedation.com
(805) 676-1063 or (805) 676-1611

Endo/Perio Wanted: Valley Village practice seeking Endodontist/Periodontist 1-2 days/month 8184298792 pivosmiles@aol.com

Sublease opportunity in a specialty center for specialists only- Miracle Mile, busy building with existing general dentists in the building- beverlyhillsoralurgeon@gmail.com

Leasehold in Cypress/Buena Park. 4 Ops, Great location on main street. Email to cypressdental@yahoo.com if interested.

American manufactured Dry Vacuum Systems, Variable Speed with Stainless Steel Tank. Rebates and Discounts available, prices starting at \$4995. Factory Install, maintenance and support. Call (800) 423 - 5657 or visit our website WWW.DHPDENTAL.COM

Dental Assistant position available in Cerritos CA, 2-3 days/week. Contact jes.innovative@gmail.com

PRACTICE FOR SALE/ LEMOORE GP + Real Estate w/ 33 yrs of goodwill NET OF \$377K California Practice Sales, Inc. Phone: 714-639-2775

GP seeking associateship in Orange County. Implant endo pedo. Very personable. Avail Oct 2019 tkislingdds@gmail.com

MISCELLANEOUS DENTAL EQUIPMENT and supplies for sale San Diego. Selling everything as a lot. Text 2088001239 for a list.

OFFICE EQUIP SALE xray tubes, Scan-x, Proma deliv, Adec & Royal chairs, stools, furniture, instruments & more 714-3667620

Revenue Cycle Mgr needed for dr owned group practice. HMO/ PPO. Experienced only. Alan@goldcoastdental.com

"There was not a single misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

Beautiful OFFICE SIGN-Sweet Tooth Dental Center or just "dental center" separate. Negotiable price. Call for pictures. (805)379-5262

Great DentalCPA. Part of my office. Very knowledgeable and experienced. No more worries about taxes, accounting and business management. He helps minimize my taxes & optimize cash flow to establish and grow our dental business long term. Dr. Kooshyar. - Cal.Dental.CPA@Gmail.Com

We do the patient acquisition, you do the dentistry. For amazing dental marketing call Proactive SEO Solutions @ (310) 660-7606.

Endodontic Practice in Long Beach seeking associate 1-2 days per week. Reply with resume/CV to endoassociate@gmail.com.

PRACTICE FOR SALE/ WOODLAND HILLS – Long established GP w/ 4 eq ops. Grossed approx. \$1M in 2018. California Practice Sales, Inc. Phone: 714-639-2775

TRAVELING ENDODONTIST. High quality Endodontics in GP office. Will bring all instruments + microscope. Flexible availability. All Los Angeles and surroundings. Gentle and caring. For inquiries, call (323) 886-2414. RootCanalPro@gmail.com.

LaCanada/Flintridge GP practice collects \$1.175 million and nets \$385,000/yr. Seller refers all specialty work. 9 days of hygiene/week. 4 ops. Easy access. Asking \$925,000. Kurt Skarin 805-777-7707

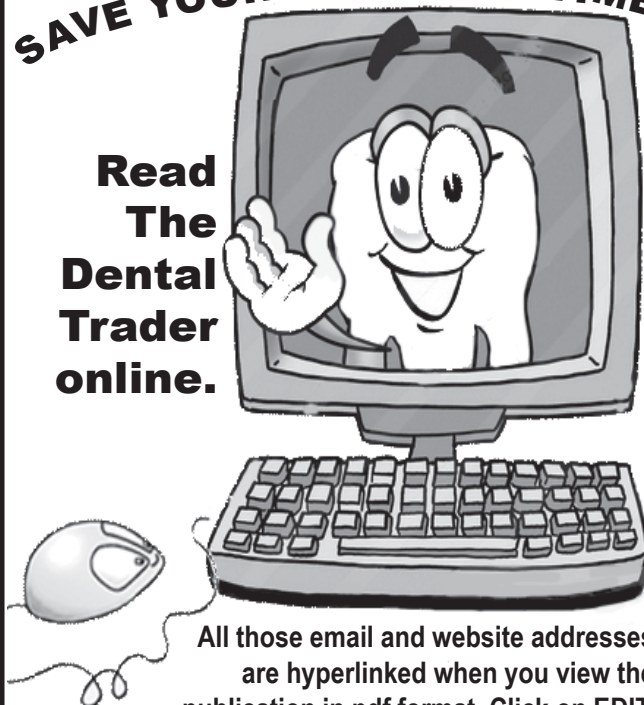
Beverly Hills Office space for sublease for specialists only. Spacious, flexible availability.

Finally, a great CE Series (3 courses, 22 CA CEs), giving practical information at a great price (2 Lectures plus an 8 CE Intro to Dental Sleep Apnea Course)! See Xcel Seminars insert, visit www.xcelseminars.com or call 480-717-2230 for info.

HIRING DENTAL ASSISTANT for Endo office in Hawthorne. Position is PART TIME. Spanish speaking only. Call 323-886-2414

SAVE YOURSELF SOME TIME

**Read
The
Dental
Trader
online.**



All those email and website addresses are hyperlinked when you view the publication in pdf format. Click on **EDIT**, then on **SEARCH** to quickly locate something specific. Online readers get a ten day jump on those who wait for it to arrive in the mail and score the best bargains.



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

GB GREG BEAMER DENTAL BROKER

The Name You Know
The Reputation You Trust



• 26 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
• PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

LOS ANGELES COUNTY

AZUSA – NEW LISTING

Strip shopping center location on a major thoroughfare providing excellent exposure and foot traffic. 1500 sq. ft. suite is offering 4 eq. ops., digital x-ray. Seller purchased a building and is moving the patient base. Has a history of being a dental office for over 15 years. Ave of 15 new walk-in patients per mo. Reasonable rent. Excellent opportunity. Priced to sell.

EAGLE ROCK / LA - NEW LISTING

3 eq. ops. in a 1,000 sq. ft. suite located in a free standing building on a busy corner with excellent visibility. The base rent is currently \$2,060 a month! **Leasehold Improvements & Equipment Only \$14,900!**

LOS ANGELES - NEW LISTING

5 eq. ops. & 2 plumbed Xray rooms in a 2,500 sq. ft. suite. Upscale, Professional building off the 110 freeway. State of the Art practice with an amazing build-out. Excellent marketing in place and foot traffic exposure. 17+ Years of Goodwill. **80% PPO & 20% Cash** practice. Long term, quality staff in place. Collected \$1,293,598 in 2018.

DOWNTOWN LA

4 eq. Treatment rooms & 1 plumbed not eq. Treatment room in a 1,977 sq. ft. suite located in a Multi-Story, beautifully appointed, Professional Building with excellent exposure and visibility. 20+ Years of Community Goodwill. Rent is \$5,750/month. **Amazing views!** Long standing, GP patient base that keeps coming back to the practice. Seller is a Prosthodontist but only a few patients are truly Prosth patients. Most procedures are referred out and provide potential for a buyer to keep those procedures in house. *Under offer, Back up offers encouraged.*

LONG BEACH

2 equipped treatment rooms & 1 plumbed not equipped treatment room in a 800 sq. ft. suite located in a two story Medical/ Professional building close to CSLB and Long Beach Veteran's Hospital on a busy street. Ample parking. 40+ Years of Community Goodwill. **Rent is only \$1,300/month** and all inclusive. Being sold as Leasehold

Improvements and Equipment only but given the distance to the Torrance practice, some patients may stay. **\$52,000. Recently Reduced.**

BALDWIN PARK

4 eq. **treatment rooms** in a stream-line, **digital, paperless**, 980 sq. ft. suite located in the heart of Baldwin Park. Busy shopping center location with excellent signage. Rent is very reasonable at \$2,354/month. **18 Years of Community Goodwill.** Solid staff in place. Projecting approx. \$291,322 for 2018 on a 2.5 day work week. Price Reduction \$180,000.

DOWNEY

Excellent **corner location** in a well-known 4 story professional building in Downey. Our seller has **3 eq. ops., 19+ years of Goodwill, and projecting \$378,174 for 2018.** The office has a sensitive and caring staff, and enjoys 10-15 new patients a month. 75% insurance, 19% cash and 6% other. **Centrally located** in Downey, this building is well known to those who live in the area as the place to attend to their medical and dental needs. Housed in a **1,214 sq. ft. suite, the rent is only \$2,739 a month.**

ENCINO - NEW LISTING

3 eq. ops. & 1 plumbed not eq. op. in a 1,400 sq. ft. suite located in a six story professional building on a busy street. Established as an Endo office for over 30 Years but would work well as a GP. Equipment is 6 years old. Priced below replacement costs \$80K

GLENDALE - NEW LISTING

3 eq. ops. in an all digital, 1,100 sq. ft. suite located in a professional building convenient to the 134. Established as a dental practice for over 50 years. Rent is \$3,200/month. Eaglesoft Software, Intra Oral Cameras, Digital Pano, Air Tech Scannx. A must see!

LONG BEACH

4 eq. ops. & 1 plumbed not eq. op. in a 1,800 sq. ft. suite, located on the 1st floor, in a two-story professional building convenient to the freeway with free parking. Custom finishes, Dentrix Software, Intra-oral camera, and Digital x-ray. Priced to Sell! *Under offer. Back up offers encouraged.*

In 26 years serving the dental community I have never seen a record sales year like 2018 and we are humbled and grateful for the trust our clients have placed in us. We know we don't merely sell dental practices, we broker your life's work and the buyer's future lifestyle. Many lives (including staff & patients) are impacted by the transition so this "matchmaking" must be perfect. Thank you for entrusting us to assist in this important event.



Ellen Wood
RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

LOS ANGELES

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite located in a Medi-Cal building with excellent signage and street visibility. Medi-Cal Clinic offers many referrals and the Medi-Cal Fee Schedule just went up. 14+ Years of Goodwill. Low Overhead. Priced to Sell Quickly \$95,000!

LOS ANGELES - RECENTLY REDUCED

3 eq. ops & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in a two story, free standing building that rents for \$2,450. Excellent exposure and Signage on a busy street. The second floor is vacant and available - approximately 1,000 sq. ft. 50+ Years of Goodwill. Urgent Care next door - office gets many walk-ins. Projecting approx. \$329,659 for 2018 on a part time schedule. Must see to appreciate. \$199,500.

MANHATTAN BEACH - RECENTLY REDUCED

The practice is currently an Endo but could easily be converted to a GP. This **turn-key location is fully equipped with digital sensors, microscopes and a CBCT**. There are three treatment rooms in a modern 1,000 sq. ft suite that rents for \$3,535 a month (includes CAM) with 4 years left on the existing lease. 21 years Goodwill. \$124,500. This is priced to sell!

MONTEBELLO

6 plumbed treatment rooms (5 equipped) in a recently remodeled, clean, streamline 1,500 sq. ft. suite. Excellent corner location and exposure in the heart of Montebello. Private parking. Rent is very reasonable at \$1,875/mo. Leasehold Improvements & Equipment only. *Under offer, back up offers encouraged.*

PASADENA - RECENTLY REDUCED

3 eq. ops & 2 plumbed not eq. ops in a 1,500 sq. ft. suite located in a single story, strip center on a busy corner convenient to the 210 freeway. Excellent signage. 15 Years of Goodwill. Rent is \$5,560/month. 90% PPO & 10% Cash. \$250,000.

PASADENA

4 eq. treatment rooms in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly,

and knowledgeable staff that caters to the implant patients. Fee for Service. You need to see this if you are oriented toward placing and restoring implants!!! Seller is open to staying on part time during an extended transition period. Collected approx. \$715,824 in 2018.

WESTCHESTER - RECENTLY REDUCED

4 eq. treatment rooms in a 1,300 sq. ft. suite located in a well-known, community established high rise on a busy corner. 11th floor views! Rent is \$4,263/month and all utilities are included except internet and phone service. 39+ Years of Goodwill. Fee For Service. Intra Oral Camera, Digital Xray, and equipment that averages 5 years old. Currently no advertising plan in place. Projecting approx. \$249,446 on a 3.5 work week for 2018. \$139,900

WEST SIDE ORAL SURGERY PRACTICE - NEW LISTING

2 eq. surgery rooms & 2 eq. consultation rooms in a beautifully designed, recently remodeled, top of the line, paperless, digital, 1,500 sq. ft. suite located in a prestigious medical plaza. Solid referral base. Collected approx. \$706K in 2018. Seller is requesting a resume from potential buyers.

WHITTIER

One of a kind opportunity to own a piece of Whittier history. Generational practice that has grown with the City of Whittier for 100+ years. The single story, free standing building has 2,800 sq. ft. on the first floor and 600 sq. ft. of storage in the basement. The basement offers easy access to first floor plumbing. **4 eq. ops. and 1 plumbed not eq. op.** Private bathroom with shower. Large windows with garden views. Plenty of natural light. Good size lab. Private parking in the rear of the building. Retiring Seller currently works 3 days a week. **Real Estate For Sale! Under offer, back up offers encouraged.**

WHITTIER

2 eq. ops. in a well-designed, recently remodeled suite. Practice was previously an Implant practice producing about \$300,000 a year. Excellent location on a busy street convenient to the 57 and 60 freeways. Leasehold Improvements & Equipment Only



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

GB GREG BEAMER DENTAL BROKER

The Name You Know
The Reputation You Trust



• 26 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
• PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

ORANGE COUNTY

AFFLUENT SEASIDE COMMUNITY IN ORANGE COUNTY – NEW LISTING

Amazing opportunity to own your dream practice on PCH just blocks from the beach. **State of the Art, 3 eq. ops. in a 1,100 sq. ft.**, exquisitely designed suite. Rent is only \$4,500/ month for this high exposure, high end location. 11 Years of Community Goodwill. Patients accept proposed treatment plans. Long term, knowledgeable staff in place. Priced at \$900,000

CYPRESS - NEW LISTING

4 eq. ops. in a 2,040 sq. ft. suite located in a single story, professional building on a busy street with excellent **Pole Signage and visibility. Rent is \$3,310/month.** Established as a Dental Practice for 13 years. Seller out grew the space. New Compressor. **700 sq. ft. storage space. LEASEHOLD IMPROVEMENTS & EQUIPMENT ONLY \$42,500**

LAGUNA NIGUEL – NEW LISTING

4 eq. ops. in a nicely designed, 1,119 sq. ft. suite located in a single story, busy, corner, strip shopping center. Exposure and Foot Traffic! Established as a practice since 2008. Seller would like to concentrate on his other practice. Rent is \$5,144.05/month. Leasehold Improvements and Equipment Only

TUSTIN

Excellent location in the Tustin Medical Center on a busy street convenient to the 5 and 55 freeways. Will entertain a GP or Pedo. Room for 3 to 4 ops with addition of dividers. Bright, clean, well designed 2,000 sq. ft. suite - Seller used superior materials on the build-out. The rent is \$4,700/month. Leasehold Improvements only.

WESTMINSTER

4 eq. ops. in a 1,500 sq. ft. suite located in a busy shopping center with excellent exposure and close to the 405 freeway. The practice is located in a busy breezeway between the front and rear parking lots. Seller has been practicing here 16 hours a week, and will be relocating. The practice has the potential to be open more. The suite feels spacious and offers plenty of storage. Floor to ceiling windows in the ops-plenty of natural sun light. Rent is \$4,260/month. Will not be on the market for long! \$85,000

RIVERSIDE/SAN BERNARDINO/SAN DIEGO COUNTY

LA QUINTA

8 modern, fully equipped treatment rooms in a state of the art 2,275 sq. foot suite located in a frequented shopping center

with over 30 Years of Community Goodwill. Dentrix G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. Long-term, Knowledgeable staff. Strong Hygiene department -10 days/week. Qualified Specialists in place. Retiring Seller. 60% Cash 40% PPO/ Delta (no HMO or CAP). Projecting approx. \$1,844,394 for 2018/2019 with a history of Collecting \$1.5+ Million. *Under offer. Back up offers encouraged.*

LANCASTER - NEW LISTING

8 eq. ops. in a 3,200 sq. ft. spacious, nicely designed suite located in a busy shopping center convenient to the 14 freeway with excellent visibility. Established 28+ years as a Pedo dental practice, would be a great GP location. Landlord is willing to paint the suite, negotiate a new lease and is easy to work with. Suzy Dental Software, Intra Oral Camera and Pano. Leasehold Improvements & Equipment.

NORTH COUNTY SAN DIEGO

4 eq. ops. in a beautifully designed, state of the art, and paperless suite located in a busy shopping center on a main street convenient to the freeway. Established, Fee for Service, Seaside Community practice. Excellent exposure, foot traffic, and attracting approx. 20 new patients per month. Seller currently works 3 days a week with 2 days a week of hygiene. History of Collecting over \$940K. *Under offer. Back up offers encouraged.*

POWAY - NEW LISTING

3 eq. ops. in a 1,100 sq. ft. suite located in a two story professional building. Nice, Clean, Bright layout. Upscale area and clientele. Rent is \$3,700/month. Seller only works this location one day a week and needs to concentrate on her Vista and Oceanside practices. Potential to be open more! **Patient Charts included but not guaranteed. \$72,500**

RANCHO CUCAMONGA

4 eq. treatment rooms in a 1,175 sq. ft. suite. Excellent location in a busy, strip shopping center off Baseline with excellent parking. Close to the 15 and 210 freeways. **Rent is only \$2,900/month.** Adec equipment. Leasehold Improvements & Equipment Only

REDLANDS

3 eq. ops. in a 850 sq. ft. boutique style suite located in a single story, store front building close to the City Hall, Mall, Area Schools and convenient to the 10 freeway. Large signage and visibility. Rent is only \$1,200 per month. Seller has put in over \$80K in tenant improvements but needs to concentrate on his Rancho Mirage practice. Motivated Seller, Make an Offer!

BAKERSFIELD EMERGENCY. Prior Seller reported, \$450,000 plus New Buyer had Headline Emergency after investing renovation monies, must sell. Building value \$450,000 practice \$350,000 now both at \$350,000, Great office build and flip and keep building to build Pension. BARGAIN Call PPS Tom Fitterer 714-345-9659

Ortho Office Contents For Sale. Retiring doc selling chairs, sideunits, supplies. docfrerichs@yahoo.com or 619 298-1775

Immediately after submitting our ads using The Dental Trader's online Commercial Reader Ad Form, our phones began to ring. We were sold on The Dental Trader's effectiveness weeks before our ads hit the street in print! -Linda Brown-TOLD Commercial. Submit your ad now, just go to dental-trader.com and use the online forms.

Ortho Chairs For Sale. 4 SDS Biscayne 1750s. Like new condition royal blue. All 4 for \$6999. S.D. docfrerichs@yahoo.com

RDA with X-Ray license in Santa Monica with 1yr front and back office experience.(310)395-7221 OR njydds620@yahoo.com

TIRED OF PAYING TOO MUCH IN TAXES? Call Jerry Morey at 949-759-5626 or visit www.mydentistcpa.com. Dental CPA and Profit Coaches.

"Don't trust the landlord! They frequently insert onerous terms with hidden costs in leases and renewals using terminology only an attorney would understand. Call us for a lease review before you sign. Quick turnaround. Lease revisions (when recommended) frequently save doctors thousands of dollars over the term of their lease." Law Offices of Amy L. Borden, Esq. (888)416 1321. www.californiadentalattorney.com

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

DIAMOND BAR Startup Leasehold Equip. 4 op, 3 eq. ~1150 sq ft, \$1650/mo rent. \$138600. sgvsales38@gmail.com 909-274-9583

PRICE REDUCED! PEDO PRACTICE FOR SALE-SAN FERNANDO VLY: 4 Ops, Great Location. 10+years Goodwill. 2017 GR \$266K on 3 days. HSPPT-Kerri McCullough 949-300-0312 #CA399

Eagle Rock 3 operatories Corner Medical/Dental building with parking. Leasehold improvements and equipments only. 45K asking price. Low rent, great Location, on Colorado Blvd. hamletabnous@sbcglobal.net 8187491841

Don't get taxed to death! You may reduce your tax liability by strategically choosing beneficial payment structures in your practice sale. There are many options you should consider. Have questions? Call us and learn about them. BPE Law Group, PC, 916.966.2260, www.bpelaw.com beverlyhillsoralurgeon@gmail.com

Selling five dental and assistant stools, \$200 each, also xray processor and autoclave and more .email: as7067@gmail.com

Tustin ,Dental Office to share with specialists. Shopping center location.please call 9494668228

INLAND EMPIRE ON 215 Exit next to Subway and Mc Donalds and grow to 1.5 million within 3 years and maybe more. 7 ops 3600 sq ft Low rent. call Tom Fitterer 724-345-9659

Dentist needed in Murrieta, CA. Full or part-time. Send cover letter and C.V. to murrietadentist@cox.net

MOLAR ENDO RETREATMENT? NO PROBLEM WWW. SOCIAL-ROOTCANAL.COM CALL DR ISMAIL 562-968-4061.

Space needed for GP to treat Sleep Apnea patients in specialist office (OC or LA). Please email: uscdental13@gmail.com

ANTELOPE VALLEY # 5 - (3) op comput G.P. Gross ~ \$550K/yr. (4½) days of hygiene. Cash/Ins/PPO. Refers out most specialty work & does no advertising. Seller retiring. D&M Practice Sales 818.591.1401

Sybron Endo Apex ID Apex locator for sale, barely used, multiple terminals, excellent condition, call (818)631-8180.

Board-Certified Anesthesiologist, Pediatric & Adult. 475/hr, 2 hr min. www.MDdentalanesthesia.com/IG: mddentalanesthesia. References available upon request. Text 323.500.5413

Oral Surgeon or GP proficient in 3rd molars needed 1 Friday per month in busy LA office. PapDentalCorp@gmail.com

BUYING, SELLING, MERGING Oh My! With The Law Offices of Wood & Delgado, our clients "now have a comfortable sense of security." FREE Consultation! 800.499.1474 www.DentalAttorneys.com

State of The art dental office sublease Pasadena Arroyo Parkway 3-4 days a week. hamletabnous@sbcglobal.net 8187491841

"Looking to buy or sell a practice, don't make a move without talking to Lou first." M. Kach DDS Contact us at Practice Sales & Appraisals 818-999-9595

Children's Dental FunZone is looking for Dentist Pediatric/ Children's Dentist/General Dentis to join our 9 location team. Please email your resume to evelyn@childrensdentalfunzone.com Look us up at www.cdfzone.com

ANAHEIM PRACTICE FOR SALE 3 operatories- Dr retiring after 40 years – grosses \$350,000 on 3 days/week Thomas & Fees Practice Sales (714) 544-4341

PRACTICE FOR SALE/ IRVINE GP/Specialty in premier shopping center. Grossed approx. \$847K in 2018. California Practice Sales, Inc. Phone: 714-639-2775



Avoid business litigation and employment issues by working with attorneys that understand your dental practice and the California environment.



858.408.6900 | info@tencersherman.com | TENCERSHERMAN.COM

AREAS OF EXPERTISE

Business Litigation

Employment Law

Employment Advice

****Dental building** for Rent \$2890, Huntington Park. Active dental for over 7yrs; 4op; Busy Street Dmdwhittier@gmail.com

Santa Clarita Valley: 4 treatment rooms. Office id just under \$400,000 digital Room to expand in existing foot print. Full retail exposure Growth opportunity.

Dentist W/five years+ experience to do RCT and extractions needed. Call: 818-830-0300

WE HAVE PRE-APPROVED BUYERS LOOKING FOR DENTAL PRACTICES IN LA COUNTY. Large or Small Practices Sellers call Loc Pham, BRE#01875780. (714)550- 7494

Experienced bilingual dental assistant for front office with computer skills needed. call Ira 818-652-6335

ATTENTION CORPORATE--SPECIALIST TEAM--ENTREPRENEUR should include this package in their inventory. Seller will work back indefinitely with good health. ORANGE COUNTY--INLAND--EMPIRE--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 million within 24 months. Gorgeous facilities ultra modern with conbeams in each-- Call TOM FITTERER 714-345-9659

Belmont X-Calibur HLU Quartz Dental Light for sale, works great. 2 available, price negotiable. Call or text 3108804447

Want to buy an office in Upland, Ca with no charts. ONLY lease hold improvement wih or without equipment. Call: 714-390-8769

Thomas Sudbijo, DMD (Tustin, CA)--Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Office space to share one or two days a week. Poway, Ca. San Diego north county inland area. Contact Dr. Derek. 858-437-3587

Legal Tip: Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

MOBILE ANESTHESIOLOGIST - Sedation or GA. Will travel to your office for your patients. New Year offer - DISCOUNT for New Offices. (949) 288-3401 - CaAnesthesia.com

F/T or P/T general dentist needed for PPO/FFS/MC office in West Covina. Fax resume to: amazingsmilesstudio@gmail.com

VaTech Pano Digital x-ray system 2015 PCH-2500 with touch screen computer. Fullerton pickup only. ChrisHataeDDS@gmail.com

Pano-Ceph Wanted - Panoramic X ray with Cephalometric wanted. Please email info and your contact to: help@adentist4me.com

AT2000 Pluse X ray developer plus more!!! \$600 obo 909-268-2036p

WANTED: Pedo office or GP office with lots of pedo pts in S. Cali email orthopedodoctor@gmail.com if want to sell.

Periodontics & Implantology Services on Demand.our top specialists provide the highest quality services and bring all instruments, materials and supplies to your offices. For further information please call (855)737-4646 or (855) Perioimplant and visit us at www.piservicesondemand.com

Medical space for lease. Newly Renovated. 805 sq ft with 3 operatories . Email: sparklew2k@yahoo.com

Save the Date! San Gabriel Valley Foundation for Dental Health "Laughs for Smiles" Event March 2, 2019. www.sgvfdh.org

Oral Surgeon in Your Office: Board Certified - Wizzies, Implants, Bone Grafting. Email: socalomfs@hotmail.com

SAN DIEGO: Remarkable Opportunity in proven location! Long established in vibrant North Park neighborhood. 2400 sf w/ 5 ops & 2 Pedo chairs \$1.05M (KL-909) WPS/800-641-4179

In-House ORTHO EXPERIENCED Orthodontist travels to start your ortho dept. References available!! Inhouseortho@gmail.com

DENTISTS! IF YOU GOT A LETTER OF A COMPLAINT FROM THE DENTAL BOARD, CONTACT ME BEFORE TAKING ANY ACTION.I AM A DENTIST WHO HAD BEEN THROUGH THIS PROCES FOR 5 YEARS AND CAN HELP YOU A LOT.EMAIL:
DDS.DMDPROTECTOR@GMAIL.COM

PERIODONTIST needed for a Family Practice near LAX area. Please send resume to dental894@yahoo.com

3M ESPE Rotomix Rotational/Centrifugal Capsule Mixer \$600 New/Unopened. Located in West Los Angeles Contact 310-922-5666

YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

Murrieta - Improved center suite on 1st floor. Medical/dental/ prof. bldg. 1,007 sqft. Signage. Parking. (760) 975-1657

BAKERSFIELD AREA. Senior DDS Spinning off, Shopping Cnter location a 2nd office 5 ops Full price \$150,000 Take Dental and be totally booked in 30 days. Bargain. Call PPS Tom Fitterer 714-345-9659

General Dentist part time 2-3 days/wk. General dentistry.626-327-4857 Kiranbapu@hotmail.com

Mada Portable Oxygen Tank with carrying case. Ideal for emergency office use.\$150.00. docfrerichs@yahoo.com/6192981775

Ambu Spur II Adult Single Use Resuscitator. New in unopened plastic bag. \$15. docfrerichs@yahoo.com. or 619 298-1775.

ORTHODONTICS ASSISTANT needed for A Family Practice near LAX, Please send resume to dental894@yahoo.com

Barely used "Zoom Advanced Power"Whitening Light for sale. Call or text for Price negotiation.Dr.Patel at 7143109330.

US Manufactured Air Compressors In Stock, starting at \$3495. Oil Less with complete drying system, 120v or 240v. Factory Direct with over 50 years experience in manufacturing dental equipment, WWW.DHPDENTAL.COM or call (800) 423 - 5657

Sterident 300 Dry Heat Sterilizer For Sale. Used only twice. \$700. Schein price for new 1,149. docfrerichs@yahoo.com.

3M LED Paradigm DeepCure Light New/Unopened REF #76974 \$550 45% off Retail. Contact 310-922-5666

RDA or experienced DA needed for perio practice in San Clemente. salary based on experience. Email ginnyperio@att.net

Associate Run General/Ortho practice in Los angeles, Low Rent, For Immediate sale,call (310) 384-4360



REALLY ?!

Our firm placed a "Space for Lease" ad on the Dental Trader's website in November for the December edition (unnecessarily as it turned out) because we signed a lease with a new dentist/tenant who saw our ad online November 18th!! It was a great advertising decision.

Linda Schwartz-Wright
Office Manager & Director of Operations/Facilities
Mitchell Silberberg & Knupp LLP

"I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee 's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!" Ari Rosenblatt, DDS, DMD – – Call Maddox Healthcare Law – (949) 675-1515

North Hollywood Medical Bldg for Sale by Owner. Good for Specialist, can occupy entire 2nd floor. \$1.950M (818) 679-1780.

2 Belmont Arm Mount X-Calibur Quartz Halogen Dental Light, working condition, price negotiable. Call/text 3108804447.

S. ORANGE COUNTY GENERAL PRACTICE FOR SALE - 4 Ops, 1 Equipped, Dentrix, 3½ Dr. days/wk. GR \$450K with \$94K Net. HSPPT- Kerri McCullough 949-300-0312 #CA553

AI BILLING "THE ANSWER TO YOUR DENTAL BILLING NEEDS" AI Billing LLC is a dental billing vendor. Our services include but are not limited to billing PPO, HMO, and Medical for the dental office. We handle appeals, aging reports, updating fee schedules, credentialing and act as an extension to your office. You can rest assured as we handle all your insurance billing needs. Contact us at aibillingllc@gmail.com or (949) 468-0299

TORRANCE at entrance of Palos Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to \$350k , Full Price \$290k Beautiful low overhead possible merger candidate. CALL Tom Fitterer at PPS 714 345-9659

Subscribe, update your mailing address or cancel your subscription at dentaltrader.com, it's easy, quick & goes straight into our database.

One brand new and one more barely used B&Q Ergonomic dentist stool with hand/backsupport for sale. Call/text 7143109330.

Business litigation and employment advice for Dental Practices. Call Tencer Sherman at 858.408.6900 to make sure you are protected from lawsuits.

Dental X-Ray Endos ACP Dentx Call for price 310-631-6809 dentalmanagementsolutions@gmail.com

Perio practices in San Diego County and Orange County. Each collects about \$360,000/yr with 2-3 days of hygiene/week. Both are asking \$140,000. Where do YOU want to live? Kurt Skarin 805-777-7707

Closing Endo practice sale. Zeiss microscope, chairs, N2O set, compressor, sterilization... email: DentalDefender@gmail.com

PERIODONTIST NEEDED in VALENCIA CA. 1-2 Days per month. Please call 661-222-7724 or send CV to "elitesmilesvalencia@gmail.com" or FAX to 661-222-7464.

Help us thank them



VSA is made up of retired Veterans, willing citizen volunteers and corporations committed to bettering the lives of those who have Served & Sacrificed for the country they love. Our goal is to give back to those who have given so very much to protect our fragile freedoms. We are simply here to Serve our Veterans, to thank our Heroes by sponsoring healthful, invigorating and rewarding outdoor adventures, sporting events, and Family activities.

Join our VSA Family by donating to fund a variety of wilderness activities including fishing, guided events, camping trips, gear and transportation for ocean and backcountry excursions. Every donation changes the lives of our Heroes and their Families for the better.

Join the VSA Family today and know you are making a difference.
No donation is too small.

Veterans Sportsman Alliance
10394 S. Tantau Avenue, Cupertino, CA 95014

408.499.4139

info@veteranssportsmanalliance.org
www.VeteransSportsmanAlliance.org



Registered as a 501(c)(3) Corporation

PROACTIVE **SEO** SOLUTIONS

Amazing year?

*Harness the power of Facebook Ads to
elevate your dental practice to new heights*



*We do the patient acquisition,
you do the dentistry...*

(310) 660-7606

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied." James H.I. Bicher Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

ZEISS MICROSCOPE S7 ON STAND CALL FOR PRICE 310-631-6809
DENTALMANAGEMENTSOLUTIONS@GMAIL.COM

You're a fantastic dentist. Ensure that your 5-star reviews stick. For expert reputation management call Proactive SEO Solutions @ (310) 660-7606.

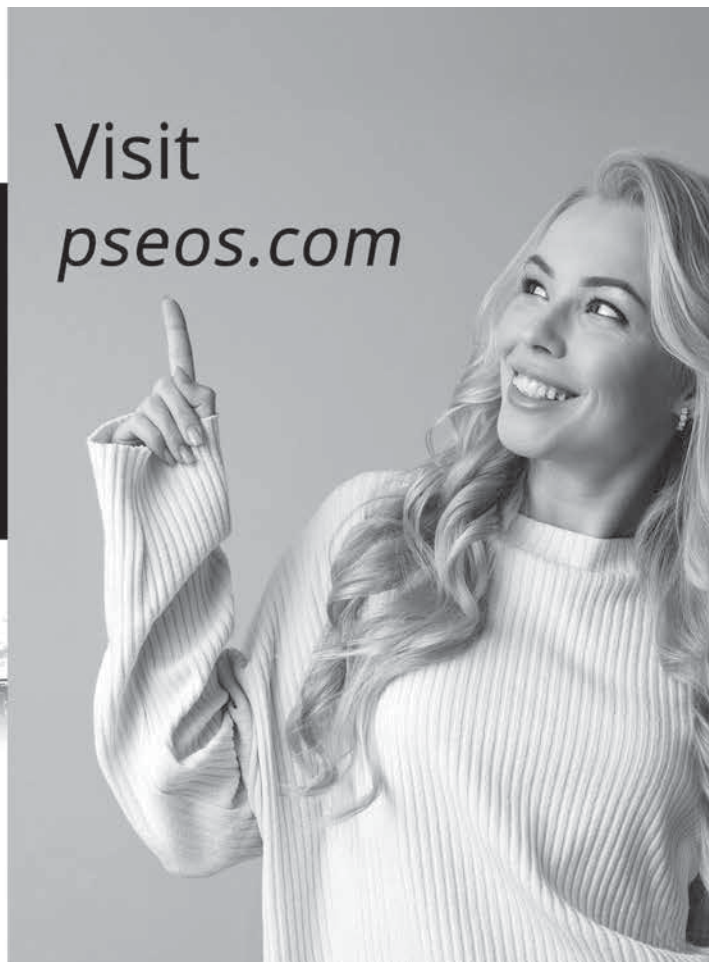
Pedo office-Chatsworth Looking for Pediatric Dent or GP for transition/sell practice. 17 years of goodwill. Price negotiable and owner willing to carry/finance.
Pediatricdentist18@gmail.com

RDA COURSES*Lowest Priced* Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google! call (626) 345-0005 or email MsGrant@ADMInstitute.com

For Sale: CT/ Pano, Carestream 9000, was purchased 2013. Excellent condition, maintained very well. \$13k. 310-9898999.

Riverside Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. FP \$ 185k Call Tom Fitterer 724-345-9659

Visit
pseos.com



F/T Dentist in the Lancaster Area, Modern Private Practice, NO HMO, NO Medi-cal, New Graduates welcome(661)618-6384

"Are you advertising your dental practice using your full corporate name? Has the Dental Board approved of your fictitious name? Call today for a free consultation." Law Offices of Amy L. Borden, A.P.C. (888)416-1321 / www.californiadentalattorney.com / amy@californiadentalattorney.com

Need GP skilled in root canal therapy. Minimum base \$1000/ day guaranteed plus percentage. contact h.pourshirazi@yahoo.com

HIRING DENTAL ASSISTANT for Endo office in Hawthorne. Position is PART TIME. Spanish speaking only. Call 323-886-2414

Cecilia Chen, Esq. can help you ensure that your practice and family are protected through proper estate planning. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Endo in house. Stop referring out! Experienced GP doing 60-100 endo cases/month. I bring all endo equipment/ supplies to your office. High quality, fast, efficient, happy patients. Email: EasyMolarEndo@gmail.com

**EXPERIENCED IN-HOUSE ENDODONTIST: EFFICIENT, COMPASSIONATE, P
RESENTABLE** 1EndoInYourOffice1@gmail.com

The First and Most Affordable Comprehensive Live-Patient Implant Surgical Training in the US

21 CE units



- Patients Specifically Selected for Each Doctor
- Small Course Size to Ensure Optimal Training
- Highly Experienced Mentors
- Proceeds Help Our Neglected Veterans and Older Adults

**LIMITED
AVAILABILITY**
Sign up today!

LEARNING OBJECTIVES:

- Learn comprehensive surgical and prosthetic treatment planning.
- Learn the appropriate diagnostic radiographs/materials required for treatment planning.
- Learn pain and anxiety management methods related to implant surgeries.
- Perform yourself difficult extractions, proper bone regeneration techniques, implant placement and various suturing techniques.
- Learn to manage surgical and prosthetic complications.
- Learn how to increase case acceptance and to market implant dentistry to substantially increase your income.
- Learn legal aspects of dentistry as related to implant dentistry in the United States

Tuition: Only \$9,500 (Payment plans available)

3-Day Course includes: Implants, bone grafts, membranes, sutures and other surgical materials.

Also included: daily catered breakfast, lunch, and 21 CE units course certificate

COURSE DATES

Thursday - Saturday: March 7-9 or April 11-13 or May 9-11 2019

9:00 am to 5:00 pm. Catered breakfast at 8:30 am Lunch at 12:00 pm.

LOCATION

**Implant Mentoring Training Center
4590 MacArthur Blvd, Suite 500, Newport Beach, CA 92660
Next to the John Wayne Airport in Orange County**

**Register Online: www.implantmentoring.com
Call: (888) 871-0009 info@implantmentoring.com**

Have Dental Implants Placed at Your Office to Substantially Increase Your Revenue

Since 2008, we are the First Comprehensive Mobile Surgical Services for Dental Offices in the USA



Phone: (888) 971-0009

Fax: (877) 490-3691

Email: info@implantoutreach.com www.implantoutreach.com

Need Hygienist. Spanish is a plus. Minimum 1+ year Experience. Part-time. Weekend. Call 909-628-2333 or shihr@yahoo.com

Adult oral sedation certification training; will get your adult oral sedation permit by completing our single 3-day course, www.dentaloralsedation.com (805) 676-1063

Dental office with good amount of patients, upscale all brand new chair and equipment. Text for details 714-472-4041

Immediate hiring of an associate dentist P/T in Chino Hills area. Prefer fluent in Mandarin. Dentistry7217@gmail.com

Planmeca ProMax Pano For Sale. \$15k OBO. Used 2 years in small 3 op office. Santa Barbara, CA admin@alicedmd.com

P/T General Dentist position available in Lennox for adults and children. Email resume to adhp301@hotmail.com

Kodak 8000 Digital Panoramic. \$5000 (PC,mounting plate,power source incl), Call Dr. Chad Arthur (cell) 480-227-1620

DA/RDA needed immediately in Westminster private practice. Contact 714)251.8718 allsmiles949@gmail.com

ENCINO - (5) op comput. G.P. (4) ops eq't'd. Fee for Service. Ave. Annual Gross \$500K. D&M Practice Sales 818.591.1401

Westminster dental practice in popular well known restaurant plaza. 2 OPs turn key practice. 250K obo.(714)251-8718

Associate Dentist needed in Anaheim p/t 1 to 2 days/wk 2yr exp req. apply resume drsusanleedds2@gmail.com

Implantspecialist,connective tissue grafting vista technique, allon4/6,lateral window sinuslift,ridgesplit,hybriderestoration,bring the equipment to your office.310-878-7470

GP wanted- associate GP needed in Santa Ana, California. Availabe Tue,Wed,Fri,Sat Bilingual Preference (Spanish) Email resume to familydentistry_123@yahoo.com

Specialists Needed-Seeking specialist for office in busy area of Orange County. Email resume dental1717@gmail.com

ORTHODONTIST In House Provide all supplies and qualified staff. We are a bilingual English/Spanish team to cover OC/LA/RS County. Contact us:orthosmile.oc.la@gmail.com or 9494135837

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him." Peiman Soleymani, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Slow-spnd Handpieces(2) by DDS, omni torque, gd condition, in storage for last 7yrs, 125.00ea, e-mail im2near@yahoo.com

Irwindale, Turnkey 1000 sq ft,4 ops 2 fully equipped, very reasonable lease,today's technology, super busy corner shopping center, great potential,direct sale 626-500-9173

CPR CARD EXPIRING? Look no further!HEARTSTART CPR, 27 years in business serving Dentists in So.Cal! Earn a 2 Year AHA Board approved card w/4 hours of C.E.units*we come to you*\$40/\$45/\$50-ASK FOR DANNY(626)399-1172-cpr2go@aol.com.CALL US TODAY!

OC BEACH CITY Grossed 94k last mo.,Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price\$ 800,000 Senior Seller will stay one or 2 years maybe more and help build to 1.5 Cal Tom Fitterer 714-345-9659

SF East Bay, General practice for sale. High-end, impressive, long established office in Contra Costa with large, growing patient base. Dentist performs at 1M+. Educated patient base requires experienced dentist. Approved financing available. Asking price \$910k. Resumes only prosellsdds@gmail.com

In-House Ortho: Tired of referring your ortho cases out?Certified Orthodontist travels with staff & Supplies to bring ortho to your office. BracesInYourOffice@gmail.com

SPACE SHARE opportunity available in Hawthorne. 840sqft 2op clinic in retail strip plaza. Text 949-798-9591. Thank you.

General Dentist needed for multiple offices. Please call Dr Mitch if interested. 818-917-8254. LancasterDentalgroup.net

Star 430K Non-Fiberoptic highspped handpiece in gd condition, minimally used, 100.00. e-mail im2near@yahoo.com.

Thousand Oaks dental Pract. 3 ops room for 4 spectacularly beautiful all Adec like new with condo \$900K. Call Jack at (818)522-9123 Dre:01993607

LICENSED DENTIST SEEKING HYGIENE ONLY POSITION. team-player,great chairside,gentle,thorough aman32dmd@gmail.com7144708231 Dr.Singh

SOUTH BAY LA GENERAL PRACTICE FOR SALE: 7 Ops, Dentrix, Digital, 6 days Hygiene. Sought-after location. GR \$769K with \$266K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA560



AWESOME!

"Two hours after placing my practice for sale ad on The Dental Trader website, I received my first inquiry. On the first day I had three interested buyers. If you want results, I recommend advertising in The Dental Trader."

Dr. Seo

You need a friend in the business.

The practice of dentistry is challenging...especially in California. Changing tax laws, redefinitions of Independent Contractors and discovery of errors, omissions and outright fraud related to dental practice acquisition (especially those offered by FSBOs) require experienced, expert handling. You need someone who has seen it all and knows what to look for...someone to protect your interests, your money and long-term profitability. I am that man.

- **Acquisitions and Due Diligence**
- **Tax Planning and Compliance**
 - **Accounting, Payroll, Business Management**
- **Cash and Debt Management**
 - **Risk Management**
- **Business Plan and Strategy**
 - **Loan Negotiations**
- **Dental Forensic Accounting**
- **Divorce Financial Analysis**



"We walked away from many unsuitable deals and offices before we finally found a great office. Fazel is persistent, highly educated & experienced, and an expert in dental industry."

Actual DDS client. Reference can be provided upon request!

Request your complimentary copy of my e-book, "Dental Practice Valuation & Due Diligence" or call to reserve a seat at my workshop, *"What to look for when buying a practice."* Learn the simple questions to ask that reveal the truth about a dental practice's actual net worth! (Mention this ad and receive your seminar seat free.)



FAZEL MOSTASHARI

Master of Business Taxation, MBT

Certified Public Accountant, CPA

Certified Fraud Examiner, CFE

Personal Financial Specialist, CPA/PFS

Committed to Serve Clients' Financial Needs Exclusively & Independently

Cal.Dental.CPA@Gmail.com • SoCalDentalCPA.com • (818) 884 2549

Prime Northridge location at 9241 Reseda Blvd, 1,650 Sq Ft available for dental office build out. 818 709-8645

Periodontics & Implantology Services on Demand.our top specialists provide the highest quality services and bring all instruments, materials and supplies to your offices. For further information please call (855)737-4646 or (855) Perioimplant and visit us at www.piservicesondemand.com

Digital Pan PC-1000 for sale \$4500. Email at SBDENTALONTARIO@GMAIL.COM if interested or call Debbie at 909 923 9557.

Associate skilled in Molars Root Canals therapy 2yrs experience.contact:gary.68@gmail.com

Endodontist, orthodontist, oral surgeon needed at Lancaster California email resume to MarthaGoldenDental@inbox.com

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

Dentist needed at Lancaster CA email resume attn.Martha GOLDENDENTAL@INBOX.COM

CAPISTRANO BEACH PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity)in 2 ops, rent \$1600. Starter Practice Full Price \$135,000. CALL Tom Fitterer at PPS 714 345-9659, Accept Denti-Cal and be fully booked. Every day turns patients away

Beautiful,modern dental off. for rent in Santa Monica w/shared sterilization center,front desk. 1st/2nd fl. contact njydds620@yahoo.com

Santa Ana office, need bilingual DA, \$ 14-22/hr, 714 5409434

Cecilia Chen, Esq. has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Needs 3 days a week general associate. Send resume ddsrightchoice@gmail.com.

Professionalism, respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

ENCINO OFFICE FOR RENT - 2,000,000 patients within 20 min. drive. 2 minutes off 101 freeway. Perfect for Specialty branch office. Call (818) 521-7500.

PERIODONTIST - Looking to join a practice in Tarzana, Woodland Hills, Van Nyus area. Contact- aspendentist@gmail.com

PART TIME DENTIST NEEDED FOR HEMET / MURRIETA LOCATIONS...Contact# 951-300-8171

G.Dentist associate for a private practice in Chino CA. T/Th. 2+ exp is pref Please call at 2132680562 bijal23@yahoo.com

RDH & RDA needed for High End Encino office, please call 714-264-3131 for more info

Dental Assistant Needed, brand new Westlake Village office. Please contact: 805-370-5568 / email: officewvfd@gmail.com

retiring DDS dental office for sale 1400 sq ft 3 op Adec unit free parking Silverlake/Beverly Blv downtown LA 2134468451

The First Few Transitions as a New Dentist – Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.

“Do you own more than one dental office? Want to make sure you have the best corporate structure? Call today for a free consultation. Make sure you aren’t missing out on any benefits.” Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

PERIO IMPLANT STUDY CLUB: Learn from Dr Kenny (UCLA Professor Emeritus) Place Implants and Do Perio. CALL Dr. Thein 818 248.1991

RDA/DA needed. Rowland Height Spanish/English or Chinese/ English preferred. part-time. pls call 6269646688

Specialist space 4 lease in Glendale/Montrose. New, free parking, cool mid-century bldg. Ready for 4 ops. 818-421-2912

Sirona CEREC 3 Red Cam 2005 Dental Acquisition Unit (NOT FUNCTIONAL) AND Milling UNIT (FULLY FUNCTIONAL) COMES WITH ORIGINAL STORAGE CABINET AND MORE THAN 200 EMPRESS BLOCKS EXPIRED BUT CAN BE USED FOR TRAINING PURPOSES FOR \$1850 OBO FOR LOCAL PICK UP ONLY CALL VERONICA @ 559-661-4114

Board Certified Periodontist Available! All periodontal surgeries,materials & instruments. tavariperiodontics@gmail.com

Space sharing opportunity in Irvine, Ca. Beautiful office in Woodbridge area. Please email Smilecentraldental@yahoo.com

Office Manager Wanted - Anaheim - experience and PPO is a must. Please email resume to: help@adentist4me.com

\$5695 for a complete Dental Operatory, manufactured in the USA, Corona CA. Call and mention the Dental Trader Ad and receive a Free Dentists Stool. Visit our website WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information. 10 Year Warranties NO PAYMENTS UNTIL 2019

Pediatric Dentist PT position open. Rosemead CA 91770. 2 yr OCS preferred. Small private office. wanwanliou@yahoo.com

Dentist Associate needed in Santa Ana, full time must work on Sat. Experience >1 year. Email CV welldentplace@gmail.com

KL-955 San Diego:

This practice has been established for 11 years and seller is relocating. The growth potential in this location is limitless! Increase marketing & types of procedures to watch this practice skyrocket. 1,053 square feet and consists of 2 fully equipped Ops (plumbed for 1 add'l). Adjacent vacant suite available for expansion. **Full Price: \$225k**

KL-909 San Diego:

Collecting over \$1.4M annually, this is a remarkable opportunity at a proven location in the up-and-coming, evolving, chic and vibrant North Park neighborhood. Designed with office efficiency & patient flow foremost, resulting in a comfortable, productive and pleasant environment. The office occupies approximately 2,400 square feet and consists of 5 fully equipped Ops w/ 2 Pedo Chairs. Call for More Information. **Full Price: \$1.05M.**

KG-921 Santa Maria, California
Desirable collegiate coastal community!

With Collections over \$529K in 2017, this 900+ sf office with 3 fully equipped ops is centrally located in a long-established professional building in desirable neighborhood w easy highway accessibility. **Call for Details Full Price: \$315,000.**

JG-757 Visalia Periodontics:

Offering a full spectrum of Periodontic procedures: Root Planing, Surgery, Laser (Lanap), active Recall system, except Implants, this practice is an outstanding opportunity and gold mine for the astute periodontist who recognizes this as a potential for growth! ***With 9 Hygiene days per week, this practice is a rare gem!*** **Reduced Price: \$350,000**

**Western Practice Sales**

Timothy Giroux, DDS, President/Owner: 800-641-4179

Rebecca Lang, DMD, Local Dentist Representative: 858-888-2442

wps@succeed.net | westernpracticesales.com

937 Pearl Drive, San Marcos, CA 92078

DIAMOND BAR SPECIAL CIRCUMSTANCE. This is a dream mil dollar location to be. 4 ops w/digital pan. Several Restaurants bring in droves of customers on a daily basis, FP \$450k Call Tom Fitterer at PPS 714 345-9659

New Belmont X-Caliber Panoramic / Cephalometric X-Ray Unit - \$2500 818 726 8534

PRACTICE FOR SALE/ORANGE Turn Key GP w/ 3 eq ops in small shopping center. California Practice Sales, Inc. Phone: 714-639-2775

DENTIST NEEDS TO RELOCATE ASAP- General Dentist in the West LA Zip Code of 90025 needs to move his practice and share space 2 days a week and 1 Saturday a month. If you have room in your office please call Linda Brown, LDM Commercial (818) 925-5041 DRE# 01465757

Unitek/3m SSC Primary Molars complete Kit. New with first and second primary molars, 450.00. e-mail im2near@yahoo.com.

Dentist-Associate Los Angeles is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

GENERAL DENTIST Lake Forest, Flexible Hrs, Saturdays + One/Two Days, Email: dentaloffice2019@gmail.com.

Office 4 sale N.Hol 4600 sqft 14 rooms plumbed 11 equipped 3x ortho p/m gross over 1m 2017 est 1.4 m in 2018 8187268534

S. ORANGE COUNTY GENERAL PRACTICE FOR SALE - 4 Ops, 3 Equipped, Digital, Laser. 2017 GR \$331K on 20-24 hrs./wk. w/Specialty work referred. HSPPT-Thinh Tran-949-533-8308 #CA509

Patient Financing's Highest Approval Rate with lowest discount rates from DentalFinance.com (24, 36, 48, 60, 72, 84 - Month Terms: 5% Discount fee to Provider). Go to DentalFinance.com and sign up today. Free tool to reduce your Provider Fee as low as 3%!

DA/RDA Needed: Huntington Beach area. PT (Mon./Tues./Thurs.). Will train. Email: twilightdental@yahoo.com

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 /www.ADMInstitute.com/ check our 5 stars Google & Yelp reviews.

Patient Financing with 6, 12, 18, 24 - Month Deferred Interest from DentalFinace.com. Tired of credit declinations from the other guys? Our multi-lender ecosystem utilizes a single credit app to reach and approve broader patient's credit profiles because our lenders buy down deeper in the FICO band. Go to DentalFinance.com and sign up today.

Toluca Lake Office for Sale: 3 equipped room, 1100 sqft ready to move in. Located in shopping center. 818-726-8534

If you have cell service...



**...you have
The Dental
Trader!**

As mobile as you are.

dentaltrader.com



A. Lee Maddox, DDS, Esq.

Because Experience Matters

Maddox Healthcare Law was created to meet the critical demand for strong, ethical, and professional legal services in the practice transition business.



- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- Dental Services Agreements
- Limited Liability Company Formation and Agreements

LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
 - Sold MPG to Henry Schein - 2013
 - Managed HS brokerage business from 2013 through 2018 in 7 states

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD



(949) 675-1515 • Fax: (949) 339-2062

www.maddoxhealthcarelaw.com

1664 Newport Blvd, Suite 200, Costa Mesa, CA 92627

DentalFinance.com is a next-generation patient finance company providing dentists with instant point-of-sale financing for patient's treatment. We provide you the lowest discount rates in the business—even with our industry high approval rates. Go to DentalFinance.com and sign up today. Free tool to reduce your Provider Fee as low as 3%!

Buying a dental office was a bumpy road before we met Fazel. All became very smooth. Fazel helped us foresee potential risks, buy a good office, completely set up a dental business & plan for many years yet to come. Dr. Arman. Cal.Dental. CPA@Gmail.Com

ENDODONTIST JOIN PERIODONTIST SANTA CLARITA—or GP GREAT SHOPPING CTR, ONLY \$35,000 Call Tom Fitterer 714-345-9659

Private Dental office needs Dentist to perform general & restorative dentistry. Email: shinedentistry@verizon.net.

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

Dentist Sculpture Custom Figurine from Italy. Magnifico! By world famous Colombo. 949-463-1973. Value/Price \$2,900.

Looking to purchase a practice with the building in the LA area. Please email: PapDentalCorp@gmail.com

Free Dental Implants and Bone/Sinus Graft for anyone @ UCLA implant center(training purposes). Contact 847-525-9650.

Cecilia Chen, Esq. is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. — Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Bilingual dental assistant needed part/full time/front/back-wilshire&fairfax.(323)931-9161---dalia@doctor.com

Implant Dentist will come to your office per case basis keep it in-house call/text or for consult new cases 2135903896.

Hear unbiased, practical treatment techniques, all on Sundays, and its only \$499 for 2 lectures and an 8CE Intro to Dental Sleep Apnea course, 22 CE credits! Attend Xcel Seminars' 14th Annual Series—See insert, visit www.xcelseminars.com or call 480-717-2230 for info and to register!

Dental Assistant needed for GP office in Arcadia, CA. Competitive payEmail Resumes to: drjondo.dds@gmail.com

Need your plans completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179

Bilingual RDA / Dental Assistant (Front/Back). We need RDH in private dental office. Email: shinedentistry@verizon.net.

Dental Front Office needed for GP office in Arcadia, CA. Competitive payEmail Resumes to: drjondo.dds@gmail.com

For Sale - Three Bel-20 Excalibur Dental Chairs. \$1299.00 EACH. Cell 858-663-4540.In S.D. Area. Closing Satellite Ofc.

****Dental building** for Rent \$2890,,In Huntington Park.Been active dental for over 7yrs. Dmdwhittier@gmail.com

PART TIME POSITION IS OPEN FOR A DENTIST WITH EXPERIENCE IN PEDIATRIC DENTISTRY PLEASE FAX RESUME TO 5596614111 OR EMAIL TO MADERAFAMILYDENTALCARE@LIVE.COM

Our office is looking for a treatment coordinator and biller. Min 5 years in the dental field. om@dentistcarson.com

FREE DENTAL PRACTICE WHEN YOU BUY THE BUILDING,2650SQFT,Huntington Park.\$945k.email me for detail: dmdwhittier@gmail.com

Dentist-Associate Los Angeles is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

Sublease opportunity in a specialty center for specialists only-Miracle Mile, busy building with existing general dentists in the building- beverlyhillsoralurgeon@gmail.com

Apple Valley Dental office 800-2000sqft. Build to suit w/TI. Est. Dentist&Ortho in same bldg. hdorthodontist@gmail.com

Orthodontist Avail.to wk in & near Los Angeles Send email to:ortho_wiz@yahoo.com

Sublease Office Space in Laguna Beach, Very Busy Modern Shopping Center, 1500 sq/ft GP office Dentrix G4/ Dexis Platinum, 3 ops. avail, (562) 547-3857

IRVINE GP LADY GR 1.2 MILLION 5 OPS. Call Tom Fitterer 714-345-9659

Digital X-ray sensor size 0 (New in box \$3,500) Kodak/ Carestream. Call 657 500-1033 or email at contact@imagedmedicaldental.com.

SF Marin County, General practice for sale. Beautiful, modern, long established office in Marin with loyal, affluent patient base. Revenues of 900k+. Excellent practice for experienced dentist. Asking price \$875k. Approved financing available. Please send resume to ddsbayareasales@gmail.com.

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

Unitek/3m Adult Anterior Polycarbonate Kit,275.00. e-mail im2near@yahoo.com.

12WaveOne Gold Files Primary 25mm Original by Dentsply Tulsa for \$219 thru Paypal. Free Shipping. eismaildds@yahoo.com

BETTER ASK Jack

Jack Fogelson Practice Sales

www.betterask-jack.com and www.jackfogelson.com

Listings:

West Valley, CA (Coming Soon)

This practice has two treatment rooms, Easy dental, Sensors and Retail Exposure. It has a lot of opportunity. It does accept Medi-cal.

Kern County

7 treatment rooms, fully digital. Office is like new. Long term practice doing about \$1M property for sale as well. Seller wants 2 year work-back. Growth potential, dr refers most specialty out. Real Estate included.

Santa Clarita Valley

4 treatment rooms. Office id just under \$400,000 digital Room to expand in existing foot print. Full retail exposure Growth opportunity.

Monterey Park, CA \$200K

This practice has 6 treatment rooms, 1800 sqft 2 sterilization areas. It faces a busy street with retail exposure and lots of signage. Large private office and second waiting room. This office has room for multi-specialty.

North Hollywood, CA

With over 2000 sqft of space there is plenty of room. Seven treatment rooms and an additional area that may be your Implant Center. Rich history, with approx. \$1M in collections. This office refers out most specialty. This is a huge opportunity. **SOLD**

Prime Orange County, CA

This large 3000 sqft office has 8 treatment rooms. This office is a 10+ in design. It comes with everything but patients. Dr. is relocating practice. You will need to build from scratch or move your office in here. This is your opportunity to hit the ground running. This office is built to impress.

Thousand Oaks, CA (with Real Estate)

This practice has 3 treatment rooms. Located in medical building. Dentrix, Dexis, Digital Pan, Adec chairs and cabinets. Showplace office. It includes an office condo.

Mission Hills, CA

Dentist wants to work in the practice after sale. The office does over \$200K in 3 ops. Has sensors and a great staff.

Santa Clarita, CA

Large office with great collections. Get your NDA in now. This will go quick.

Paramount CA

Great dental office easy dental, digital sensors, digital pan 1100 sq ft low rent. Collections at \$380k. Great growth opportunity. Call Jack at (818) 522-9123

Additional Listings

Please ask about our additional listings in Saugus, Marina Del Rey, Long Beach, Fullerton.



Jack specializes in Southern California and Central Coast Practice Sales, working with additional Brokerages and Agents to extend his reach all over California. New agents are in training to cover the entire State.

Sellers: Please be aware that I am respectful of your privacy. The listings only have minimal information designed to keep the office sale secret. I consider the practice one of your most valuable assets, and for most sellers a key component to their ability to retire.

Buyers: If you are looking to purchase a practice, please see my listing page. If I don't have the right office for you; I offer Buyer services. If you sign a Buyer Services agreement with us, I help you locate an office to your liking and negotiate for you, not the seller. I also have customized marketing for DSO's or Multi-Practice Buyers. Call us and let's discuss this.

Call-Text-Email:

818-522-9123 • www.betterask-jack.com • www.jackfogelson.com

DRE:01993607

Buy it! Sell it! Trade it!!!

SANTA CLARITA CANYON COUNTRY Practice for sale Great Upscale Potential. Office Production \$200K. currently working 1.5 days/wk. No weekends. 4 years of goodwill. Mix of Cash/PPO/Dental. 1900 sq.ft. 4 ops+1 space. Front street location. Ideal for first practice. Nice sign exposure. By owner. drhenao@gmail.com, 6613105315

Midwest 80001 Highspeed Fiberoptic handpiece with bur changer, gd cond, minimally used, 110.00. e-mail im2near@yahoo.com

BOARD APPROVED RDA COURSES Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), 5 star reviews on Google! Call (888) 988-2364 or email MsGrant@ADMInstitute.com

Cecilia Chen, Esq. negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. – D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

DENTIST.Consulting firm seeking Practice Transition Consultant. Immediate need in San Diego, LA, norther CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential.careers@paragon.us.com 866-898-1867.

Beverly Hills Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralurgeon@gmail.com

Associate Dentist needed in Bakersfield for private GP Practice 1-3 days a week, Private insurance and PPO, guaranteed daily rate plus % of production. call 661-444-1218 or e-mail resume to htnhosseini5@gmail.com

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care." Mark Davidson Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Furnished dental operatories for lease, as well as furnished space for dental techitian for lease in an upscale Rancho Santa Margarita area call 949-683-5411

Santa Rosa fully equipped 1500 sqft space for rent, 4-5 ops, \$2400 including equipment (vacumn, compressor, chairs, x-rays, etc). Great opportunity. 7074948498

3D Printing. CE Courses for in office 3D printing. Live Digital 3D Dental Workshop, and Online Courses. www.learn-dental3D.com and www.michaelschererdmd.com 209-536-1954.

Associate Dentist & Endodontist - FRESNO, CA If interested please contact Cindy Angulo Director of Operations at 559.259.9432 or cindy@alzatedental.com.

Costa Mesa Dental Practice Great Location: 4 Ops, Cerec, Eaglesoft, Schick great collections, retail exposure. Call Jack at (818)522-9123 Dre:01993607

Practice for SALE (LeaseHold/Equipments.pedo/adult sensors,panoramic)4Ops,7plumbed.Best Possible Location, Covina,LA county.Close to element/high school. Infront of Walmart&IKEA.Large private Dr. office. An AMAZING OPPORTUNITY Dendodontist@gmail.com,714-395-3009

MISSION VIEJO DENTAL OFFICE SPACE SHARE; GORGEOUS 3000 SQ,5 OPS GREAT DESIGN DENTAL OFFICE LOOKING FOR DENTIST TO SPACE SHARE AND GOODWILL. CHECK AT WWW.DR BARNAR.COM .CALL DR BARNAR FOR DETAILS AT 949 293 1212

SUPER BARGAIN BAKERSFIELD 5 OPS FREE STD 3000sq ft Bldg, practice estb 60 yr own mgr will do one million. Total price incl RE \$350K. Call Tom Fitterer 714-345-9659

I placed some unclassified ads in The Dental Trader to sell unwanted dental equipment and was besieged by so many telephone calls from readers that it became a problem. The Dental Trader works a little too well. -Jeffrey Hempel DDS. Visit dentaltrader.com and place your free ad today!

RDA needed for Thousand Oaks dental office. RDA and x-ray license necessary and front office experience helpful. Mon-Thurs, pay negotiable. darutian@gmail.com or fax (805) 230-1965.

For Sale 2 Turn Key Dental Offices 16700 Hawthorne Blvd, Lawndale, CA 90260 (5 Chair 2,698+/-SF)15555 Main St C-3, Hesperia, CA 92345 (5 Chair 1,476+/-SF)Video Tour Available At ListLeaseSell.Com or Call (909) 449-9234 BRE#01899628

Neodiamond Burs for sale(new), 25/box, size: (4) Round taper, 1116.10C, \$30.00/ box e-mail im2near@yahoo.com

Danville office is approx 1,600 square feet with 2 Fully Equipped Ops plus 4 additional plumbed, Reception Area, Doctor's Office, Business Office, Sterile, Lab, Storage, and a Restroom. Amazing location! \$50,000 for lease takeover and equipment. Call 925-785-9633 for details.

OC BEACH CITY ABSENTEE GR \$940 K 2018 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one million frst yr. Call Tom Fitterer 714-345-9659

General Dentist position MERCED, CA Monday thru Thursday. One year experience is a plus. Great pay plus bonus compensation. No HMO. Will mentor. Email resume: aram1501@hotmail.com or text 909- 382-1067

PRACTICE FOR SALE IN MODESTO General practice dental office with a long history of goodwill in Modesto , CA . approximately 4,100 square foot office with 10 fully equipped operatories and 2 additional plumbed operatories, reception area, sterilization area, and Panorex. The practice operates Dentrix as their practice management software. The practice revenues approximately \$1.5M Send CV to: modestodsgp@gmail.com

PRACTICE FOR SALE/ SAN DIEGO GP w/ 3 eq ops in single story med/dent bldg NET \$151K. California Practice Sales, Inc. Phone: 714-639-2775

Prepare for your Purchase or Startups

Join us and learn the less bumpy route to starting up,
purchasing and expanding a dental practice.

Our lecturers have seen and heard it all, this is your opportunity
to learn from the mistakes and successes of many dental offices.

Avoid common mistakes, take shortcuts to fast financial growth
and eliminate unnecessary risks and grief. Drive home from this event
with a treasure trove of tips and tools you can implement now!

Free seating is limited to first 50 doctors to register.

TUESDAY 3/26/2019

6:30 PM

Sportsmen's Lodge

12825 Ventura Blvd, Studio City, CA 91604, USA

Dinner, Workshop and Networking Event

RSVP:

Phone: (818) 884-2549 • Text: (310) 270-6347

Email: Cal.Dental.CPA@Gmail.Com



Robert W. Olson, Jr., Esq
*Letter of Intent for Purchases
& Roadmap for Startups*

www.trans.dental

888-963-1120

rwo@transdental.com

Gene St. Louis
*Comprehensive Practice
Evaluation*

<https://www.genestlouisconsulting.com/>

866-200-3217

gene@gstlconsulting.com



Fazel Mostashari, CPA
*Selection, Assessment,
Financial Review*

<http://socaldentalcpa.com/>

310-270-6347

**Trey Black & David Tessier,
Wells Fargo**

Loans and Underwriting

David.J.Tessier@wellsfargo.com

(619) 997-6883

Trey.T.Black@wellsfargo.com

(310) 848-5321



GP needed in La Quinta Group practice. Must have at least 3 years experience. 2 days per week. Potential buy-in. (760)861-9599

GENERAL DENTIST NEEDED, FOR MULTI SPECIALTY DENTAL OFFICE IN L.A. and Huntington Park, Excellent PAY ! CALL (310) 384-4360

AD2 Articulator System. Basically new AD2 articulator system. Used once. Full kit, \$1,871 obo, Email: bayareadds1@gmail.com

Specializing in Dentrrix, EagleSoft, EasyDental, OpenDental, & SoftDent, Academy of Dental Practice Careers caters to anyone who needs more dental office computer training. Instruction is offered in 3 forms, In-Office at your location, at our ADPC training facility in San Diego, or online. Call 877-235-7100 or visit DentalPracticeCareers.com.

SAN DIEGO GENERAL PRACTICE FOR SALE: 3 Ops - Family-oriented practice. EZ2000, Digital, PPO/FFS, some DentiCal. GR \$254K. HSPPT-Russell Okihara-619-694-7077 #CA523

Periodontics & Implantology Services on Demand. our top specialists provide the highest quality services and bring all instruments, materials and supplies to your offices. For further information please call (855)737-4646 or (855) Perioimplant and visit us at www.piservicesondemand.com

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ location 20 to 30 merchants NEW Cafe NXT DR LOTS OF POTENTIAL. Call Tom Fitterer 714-345-9659

Damon Q brackets BRAND NEW, 5 dollars each, you pay shipping, email drwu@wuortho.com for available inventory

Sacramento: Perfect for a second location or satellite situation! 950sf w/3 ops collected 398k in 2017. sainidentist@yahoo.com

Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in 3 years and net you \$300,000 per year in addition and live in dream location and room for two Dentists CALL Tom Fitterer at PPS 714 345-9659 Gr 1.5

Two hours after placing my practice for sale ad on The Dental Trader website, I received my first inquiry. On the first day I had three interested buyers. If you want results, I recommend advertising in The Dental Trader. --Dr. Seo. Place your free ad at dentaltrader.com today.

Fully equipped, turn-key dental office in a prime Beverly Hills-vicinity location with spectacular views on the top floor! Suite will be ready in March 2019, is over 1,500 SF, and can be leased for \$6,200 per month (utilities included). Call or email Charlie Rosenberg at 213-500-3512 or Charlie@Jedamist.com

Create the Office of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

PERFORATION DURING ENDO? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com

Free Retirement Plan Feasibility Study with every practice purchase. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SURGERY DONE IN YOUR OFFICE: IMPLANTS, EXTRACTIONS, PERIOSURGERY. GENTLE & WITH MANY RECOMMENDATIONS. (626)447-0888. KEEP THE PRODUCTION IN YOUR OFFICE. Low minimum required

"Mr Bermudez sold my office in 2 months for more than I expected"...M. Patel. Contact us at Practice Sales & Appraisals 818-999-9595

DTLA office Space for sublease. Great for specialists. 1370sQft. brand new modern office. email: dlatooth@gmail.com

Have legal questions? Get quick answers. At BPE we have a large staff who provide personal, small firm-type attention. We specialize in legal services for dentists. Contact BPE Law Group, PC, 916.966.2260, <http://www.bpelaw.com/dental-law/>

Shade Guides for sale(used): (2) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; e-mail im2near@yahoo.com

ORANGE PRACTICE FOR SALE 6 operatories- Dr retiring after 40 years – private insurance + cash grosses \$620,000 on 3 days/week Thomas & Fees Practice Sales (714) 544-4341

PRACTICE FOR SALE/ ANAHEIM GP in 2 story bldg w/ 8 eq ops. Grossed approx. \$754K in 2018. California Practice Sales, Inc. Phone: 714-639-2775

Dentsply Ultrasonic Tips(Used). 1, 30KHZ tips, 2, 25KHZ tips, 65.00 ea. tips almost new & sharp e-mail im2near@yahoo.com

"Buying or selling a practice? Lease up for renewal? Call today for a free legal consultation regarding your dental business needs. Law Offices of Amy L. Borden, A.P.C. (888)416-1321 / www.californiadentalattorney.com / amy@californiadentalattorney.com."

IN HOUSE ENDODONTIST. Will bring all instruments and Microscope. Friendly, professional and available. Los Angeles and 60 mile radius. To schedule your Endo day, call (323) 886-2414. RootCanalPro@gmail.com.

DENTAL OFFICE CLOUD BACKUP: Don't risk losing your patient data. Be Smart. Backup to the Cloud with Central Data Storage. We focus on security, privacy and compliance for your dental practice. CALL: 800-273-5033.

WE BUY YOUR PRACTICE! Please email-us om.california4@gmail.com

N. ORANGE COUNTY GENERAL PRACTICE FOR SALE: 5 Ops, 50+ years Goodwill, Dentrrix, Digital Pano. GR \$249K. HSPPT-Kerri McCullough 949-300-0312 #CA558

Dear Keith,

I heard a rumor about some crazy new employment laws in CA. I recently added 2 more employees and now have 6 staff members. Are there any particular new regulations I am subject to? Dr. J.O.



Congratulations on your success and the growth of your practice! It is no secret that California has some of the most employee friendly regulations in the country. There are some recent changes to the California employment landscape that went into effect on January 1st of this year that you should be aware of and as an employer you are now required to comply. California amended its laws and now every employer with 5 or more employees (used to be 50) is now required to provide 1 hour of sexual harassment training to their employees and 2 hours of training to supervisors. This training has to be completed every two years and every employer subject to this requirement is required to complete training by Dec. 31, 2019 regardless of the last time a training was done. Other additional requirements you should be aware of is that employers are now required to provide a room free of intrusion for lactation purposes only while in use by the employee. You cannot ask potential

employees about their salary history. Additionally, as business becomes more technologically based, be careful about how you require your employees to use their personal cell phones. Do not require employees to use their personal cell phones to clock in or clock out or as the required method of communicating with you. If you do you may be responsible for reimbursing the employee for that use. My advice, review your employment policies and seek professional guidance on employment questions and remember that old axiom – “an ounce of prevention is worth a pound of cure”.

Keith Dunnagan is the managing shareholder of BPE Law Group, PC, a Sacramento area law firm providing comprehensive legal services to the California dental and business community. He is a recognized speaker and writer and has been included in 2018's Superlawyer list as a Rising Star and included in the 2018 list of Top Lawyers of Sacramento.

To ask questions you can write to Keith at kbdunnagan@bpelaw.com.



A FULL SERVICE LAW FIRM FOR TODAY'S DENTAL PRACTITIONER

Services Include:

- Corporate Law • Contract Law • Employment Law
- Practice Transactions • Finance • Real Estate • Estate Planning



**LAW
GROUP**
A PROFESSIONAL CORPORATION

(916) 966-2260 • info@bpelaw.com • bpelaw.com

SAVE BIG! Digital Panoramic X-ray machines, (starting at \$8K) Kodak/Carestream, Sirona, JMorita, Vatech are just some of the brands we're liquidating. Going quickly. Call 657 500-1033 or email us at contact@imagedental.com. Check out our website www.imagedental.com. Easy financing available, payments from as low as \$99/mo. OAC

EAST SAN FERNANDO VALLEY ORTHO/PEDO – Located in a free stand. bldg. Annual Gross Collect \$479K+. Ave (5) new starts/mos. D&M Practice Sales 818.591.1401

PRACTICES WANTED: PEDIATRIC DENTAL PRACTICES in Bay Area Gross \$500K+, preferably w/ Real Estate. Sellers call Loc Pham, BRE#01875780. (714)550-7494

SAN DIEGO: Est. 11 years. Seller relocating. Increase marketing & types of procedures to watch this practice skyrocket. 1,053 sf w/ 2 ops (+1) Adjacent vacant suite available for expansion. \$225k (KL-955) WPS/800-641-4179

SECURE YOUR FUTURE: "I would recommend The Law Offices of Wood & Delgado to any dentist to oversee the entire transition process." We are #1 Nationwide. www.DentalAttorneys.com 800.499.1474

MOBILE ANESTHESIOLOGIST - Sedation or GA. Will travel to your office for your patients. New Year offer - DISCOUNT for New Offices. (949) 288-3401 - CaAnesthesia.com

Fresno County | \$343,000 | 4 ops | Large, well-established general practice in the Fresno area. Modern, beautiful office features 3 equipped operatories (additional operatorary available for overflow), a stunning and inviting waiting room, large break room/kitchen, private office with restroom, and state-of-the-art features such digital x-rays, digital Pano, and Itero. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, DRE #01911548. (855) 337-4337

Kavo Fiberoptic Handpieces, 649B. 4 used handpieces, good condition, rarely used. 250.00 each. e-mail im2near@yahoo.com.

Oceanside shopping center practice collects \$590,000 with a net income of \$160,000. 4 ops, digital x-rays, laser, computerized. Asking \$450,000. Kurt Skarin 805-777-7707

Eagle Rock 3 operatories Corner Medical/Dental building with parking. Leasehold improvements and equipments only. 45K asking price. Low rent, great Location, on Colorado Blvd. hamletabnous@sbc-global.net 8187491841

EAGLE ROCK 3 eq. ops. in 1,000 sq. ft. \$19,500! Greg Beamer 909-542-4891

NO PAYMENTS UNTIL 2019 on your Operatory, MADE IN USA, Factory Direct, Factory Service and Install. Prices start at \$4995 for a complete operatory, your alternative to the Big Dealer Networks. Visit our website WWW.DHPDENTAL.COM or call (800) 423 - 5657. 10 Year Warranties

Ultradent Tips new for sale in pack of 100: Blue mini dento-infusor, \$50.00. im2near@yahoo.com

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO. Call Tom Fitterer 714-345-9659

Beverly Hills Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralurgeon@gmail.com

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me." Dan P. Benyamini, D.D.S. Call Kerendian & Associates 888-299-7848 or email Shab@KaLawCorp.com

Learn how SAFE, SIMPLE & PREDICTABLE adult oral sedation can be. Affordable weekend certification course. www.dentaloralsedation.com CIDE (805) 676-1611

Attn GP's: Learn the latest in treatment techniques in for only \$499 for Two Lectures AND an 8 CE Intro to Sleep Apnea, 22 CA CEs –call 480-717-2230 or see Xcel Seminar's insert for details.

"I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. He always looks out for the best interest of his clients. He will defend and protect you like no other." Hendrick Gonzalez, DDS – Call Maddox Healthcare Law – (949) 675-1515

Buying or Selling: Please call Jack at Jack Fogelson Practice Sales about our free class on how to Buy or sell your practice. Step by step coaching every month. (818) 522-9123 DRE: 01993607

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

Amazing year? Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

Fazel helped me discover & understand embezzlement in my office. He helped me strengthen internal control & collection procedures. I am so glad we had him review the records and help decrease our risks! Dr. Sasha. Cal.Dental.CPA@gmail.com

GLENDAL /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous. Call Tom Fitterer 714-345-9659

"Dear Art: Thank you for walking me through each aspect of the claims process. I would absolutely recommend your services to anyone who is filing a personal disability claim as I now understand it is far too complex without an expert." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

N. COUNTY SAN DIEGO PROS PRACTICE FOR SALE: 4 Ops, Beautiful facility, Dentrux, Digital, Seller relocating. HSPPT-Russell Okihara 619-694-7077 #CA524

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



CALL HOWARD BOLES

949.379.5704

howard.boles@homestreet.com



[HomeStreet] Bank®



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA
www.dmppractice.com

CA Broker Lic. #01172430



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

info@lecpa1.com

Success Through Diligence

THE #1 DENTAL LAW FIRM IN THE NATION



WOOD AND DELGADO



Patrick J. Wood,
Jason P. Wood
& Marc Ettinger
Attorneys at Law

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for DentaTown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

800-499-1474

www.DentalAttorneys.com



SPACE AVAILABLE
Call 877-888-4237

Rope in your
profits
HERE!



HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com

www.henryscheinppt.com

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



Ken Rubin & Company, Dental CPA's Ken Rubin Practice Sales

619.299.6161

www.kenrubincpa.com
www.krpracticesales.com



*Hop on Board
for Real Savings!!*



ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120

www.transdental.com
RWO@transdental.com



ADVANCED PRACTICE SALES
DENTAL PRACTICE SALES AND APPRAISALS

Experience an advanced level of practice sales services

Raymond Furness, CPA, M.S. Tax CA DRE: 01503197

Tel: 818-990-0751 www.AdvancedPracticeSales.com



ALL
COUNTY
CONSTRUCTION
Dental Office Design

DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

Free Estimates

562-989-3350

888-302-6111

Lic. #669244



**CHECK OUT OUR WEB
PAGES FOR REAL
BARGAINS!!**

DentalTrader.com

GB GREG BEAMER
DENTAL BROKER



The Name You Know
The Reputation You Trust

(909) 542-4891 phone
(866) 890-1033 fax
DRE License # 01149524
info@gregbeamer.com
www.gregbeamer.com



Lee Skarin and Associates
Kurt Skarin, J.D., Ph.D.

530 W. Stafford Road
Westlake Village, CA 91361

805-777-7707

805-777-0051 fax

818-437-2235 cell

www.LeeSkarinandAssociates.com



CA DRE: 00863149



LCF
FINANCIAL
SERVICES

Healthcare Financing & Consulting

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC



Professional Practice Sales

Main Office - Southern California
16004 Legacy Road, Suite 215, Tustin, CA 92782
Telephone: 714-832-0230 Cell: 714-345-9659

PRACTICES WANTED

*Founders
Sale & Appraisal of
Professional Practices
Since 1966*

EMERGENCY LIKE CONDITIONS OR BETTER SAID MOTIVATED SELLER WILL GIVE A BARGAIN FOR SOMEONE TO DO 2 MILLION IN SECOND YEAR AND LIVE IN A PARADISE IN LOWEST COST LIVING AREA IN SOUTHERN CALIFORNIA. THIS IS A BARGAIN FOR A SPECIALIST OR SPECIALIST TEAM WITH ONE GP, OR AN ENTREPRENEURIAL GP practice established 26 years. Seller must move east, orders from HQ. Just kidding. 8 ops Beautiful location location location. Includes specialist team now. A talented worker bee DDS can net take home within 3 yrs \$800,000, \$400,000 year one.

Call TOM FITTERER BARGAIN. PRACTICE APPROVED FOR 100% FINANCING FOR RT BUYER

Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in 3 yrs. & net you \$ 300k per yr in addition and live in dream location & room for 2 Dentists.

La Habra Very Busy upscale Shopping Mall Walmart etc, Dentist next to Popular Bakery, Estb 16 yrs, Lady DDS, does not want to own. Sell & work back, This is a mill dollar location 6 ops plumbed 5 equipped FP \$270k. Seller refers out per mo.6 Endo's, 7 OS, 5-Implants, 2Ped

San Gabriel/ Pasadena Estb 40 yrs Grossing 1.4 Smooth Transition, Beautiful office Right owner can build to \$2mil FP \$1.250k

Hemet Bldg and Practice Practice estb 40 yrs PT Seller must sell \$100k Buys practice, Take over Mortgage Buys RE. Full time DDS did a mil here.

VENTURA CTY 3 PRACTICES GROSSING 2.6 mil, possible buyer for remote practice grossing \$800k, other 2 could be combined to do \$1,800k w/\$10k monthly HMO.

BAKERSFIELD EMERGENCY. Prior Seller reported, \$450k+ New Buyer had Headline Emergency after investing renovation monies, must sell. Bldg value \$450k practice \$350k now both @ \$350k, Great office build & flip & keep bldg to build Pension. BARGAIN

INLAND EMPIRE ON (215) Exit next to Subway & Mc Donalds & grow to 1.5 mil within 3 yrs & maybe more. 7 ops 3600 sq ft Low rent.

Riverside Lady DDS grossing \$250k 3 ops, 30 new patients a mo. FP \$185k.

OC BEACH CITY Grossed 94k last mo., Special Circumstances make this a fantastic opp, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. FP \$800k Senior Seller will stay 1 or 2 yrs maybe more & help build to \$1.5k.

TORRANCE at entrance of Palos Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to \$350k, FP \$290k Beautiful low overhead possible merger candidate.

BAKERSFIELD AREA, Senior DDS Spinning off, Shopping Ctr location a 2nd office 5 ops F.P. \$150k Take Denti-cal & be totally booked in 30 days.

ATTENTION CORPORATE --SPECIALIST TEAM-- ENTREPRENEUR should include this package in their inventory. Seller will work back indefinitely w/good health. **OC- INLAND-EMPIRE--2 practices** Gross \$1.8k now. With right Buyer Gross \$3 mill within 24 mos. Gorgeous facilities ultra modern w/conbeams in each

CAPISTRANO BEACH PT Senior DDS Gr \$200k P.T. in 600Sq ft office, (Store front identity) in 2 ops, rent \$1600. Starter Practice FP \$135k. Accept Denti-Cal & be fully booked.

DIAMOND BAR SPECIAL CIRCUMSTANCE, This is a dream mil dollar location to be. 4 ops w/digital pan. FP \$450k

ENDODONTIST JOIN PERIODONTIST **SANTA CLARITA**—or GP GREAT SHOPPING CTR, ONLY \$35k.

IRVINE GP LADY GR \$1.2 MIL 5 OPS.

SUPER BARGAIN **BAKERSFIELD** 5 OPS FREE STD 3000sq ft Bldg, practice estb 60 yr own mgr will do 1 mil. Total price incl RE \$350k.

OC BEACH CITY ABSENTEE GR \$940k 2018 4 OPS RM for 5th, VALUABLE RE possible. Own mgr will do 1 million first yr.

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 Ops 3 EQUIPPED ESTB 2011 gr \$450k Mil location 20 to 30 merchants NEW Cafe next door. LOTS OF POTENTIAL.

West Covina Gr \$650k incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO.

GLENDALE /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 Ops rm for more. RE includes small apt, HMO cks pays rent. This is a \$1.5 mil location refers out most all Endo Gorgeous.

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700k Owner mgr will do \$1 mil 5 ops 3 equipped.

Santa Clarita Hi Identity shop Centr DDS wants to share office & remain w/1 day in 2 ops 8 ops avail. Possible Absentee P.T. associates With own patients pay the rent DDS 70k autos pass intersection p/day, This location did almost 2 mil under other owner.

REDLANDS 5 ops Estb near 30 yrs, once did \$1 million DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k Absentee.

Inland Empire Union Practice can do over 1 Million 5 ops.

PEDO CHINESE/HISPANIC, Min. 3000 Charts. estb 30 yrs FP \$150k. can move to your location.

Small City nr **Bakersfield** Gr 40k a mo. in 2 days wk, 1800 sq ft 5 op w/small apt all for \$330k.

Inland Empire Dential practice gross near \$300K 4 ops Rent \$1350k FP \$185k.

Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. FP \$250k.

OC BEACH prof BLDG Equipped 6 Ops DENTRIX digital computerized Full price \$150k.

INLAND EMPIRE incl Valuable RE 3000 sq ft 7/8ops, A-dec the best, incl cone-beam gr \$1.3. FP incl RE \$2.5.

PALM SPRINGS -LA QUINTA- LOCATION NOW Gross \$1.5 mil. w/Specialties 8 well EQUIPPED Ops Est 26 yrs, HI Identity \$2 mil achievable target within 24 Mos.

O.C. BEACH DESTINATION PRACTICE TALENTED CLINICIAN CAN BE FAMOUS HERE, GREAT TRANSITION, WILL DO \$1 MIL+ FIRST YR Super lease 1800 sq ft 2 million possible 36 mos, RE poss.

NO L.A. ABSENTEE LADY DDS, R.E. possible. 5 Ops RM FOR 2 more. HMO CASH & PPO RETIREMENT W/ transition THIS OPP CAN DO \$1.5 MIL with energized Buyer-ASSOC will stay

SELLERS-FREE APPRAISAL

888-440-5957 • 714-832-0230 • tom@pps dental.com • www.pps dental.com

Dental CPA Firm – CA licensed CPA firm focused on dentists. Fixed fees (no hourly billing). Call 949-759-5626 or visit www.mydentistcpa.com.

Newark, Fremont, Peninsula, General Practice for Sale. Elegant, 4 to 5 operatories, with good patient base. Modern, fully equipped with room to grow. Plenty of parking, located next to the Newpark Mall. Great starter practice with very reasonable rent. Asking price \$350K or best offer. Approved financing available. Please send resume to purchasedds@gmail.com or call/text 415.420.8100 for more information.

"Are you frustrated working as an associate? Do you want to start your own dental practice? Call today. We have connections and may be able to find the perfect opportunity for your unique needs." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

Dental office located in Torrance is looking for full time Dental Assistant with experience who must be able to work Saturdays. Call (310)543-7788 ask for Laura or just Fax your resume to (310) 543-7780

Portable X-Ray Unit - XZeal Model Z70. Brand New Condition. Paid \$2500. Selling \$1250. Pickup: Palm Desert. 6189175805

KDF Super Cascom Casting Machine Used \$5,699.00 310-631-6809 dentalmanagementsolutions@gmail.com

YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

PRACTICE FOR SALE/ SAN DIEGO GP w/ 6 eq ops / 2 plmnd not eq Grossed approx. \$1.2M in 2018. California Practice Sales, Inc. Phone: 714-639-2775

Cecilia Chen, Esq. always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Dental Assistant needed full time. Please email resume to brushstrokedentalcare@gmail.com

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped. Call Tom Fitterer 714-345-9659

Moving?

Please fill out form so the delivery of your
Dental Trader will not be interrupted!

Old Address (please print)

Dentist's Name _____

Address _____

City/State/Zip _____

New Address (please print)

Dentist's Name _____

Calif. Dental License # _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-mail _____

Authorizing signature _____

Please mail to:

The Dental Trader

PO Box 2631, Capistrano Beach, CA 92624

or Fax form to: 949.498.1198

on or before the 1st of the month.

For faster filing, submit this form online at:

www.dentaltrader.com

Speak with an experienced dental attorney today about practice transition legal pitfalls. Levi Barlavi. (888) 776-5384 www.dental-attorney.com

All County Construction: High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179

Fast, friendly and flexible funding for dentists from Bank Of The West. How can I help? Derek Kirma, SVP, Regional Manager 503.939.0837 | Derek.Kirma@bankofthewest.com

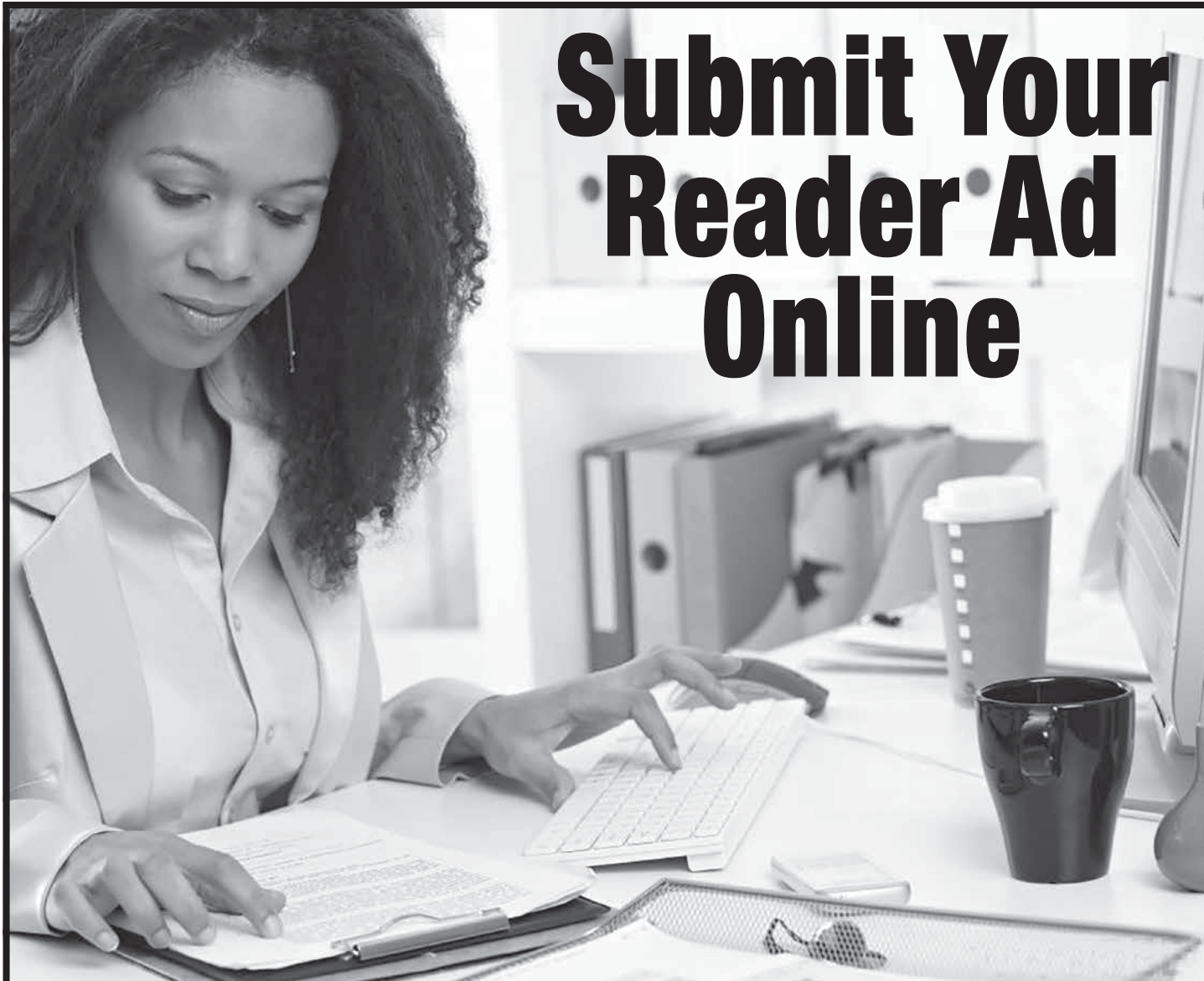
FOR SALE. P22 MIDMARK COMPRESSOR.2.75 HP.BARELY USED. \$2300.00 o.b.o.Location. Carson. 310 991 9468 Dr Ezeani (cell).

DA/Front Desk - Buena Park looking for someone with front & back office skills. ospics12@gmail.com

RDA Needed FT to work in GP and multi-speciality office in Brea, CA. Great hours-pay. Email: Brea5xteam@gmail.com

No dental publication has more ads from dentists than The Dental Trader. I have bought over a dozen items from doctors advertising in the Trader, attracted employees with my ads and even sold a few items to other dentists. The Dental Trader is the best! --Ron P., DMD. GET RESULTS! PLACE YOUR FREE AD AT dentaltrader.com NOW.

Copyright 2019 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



Submit Your Reader Ad Online

Reach every dentist in California!

See FAQs page at dentaltrader.com for instructions

Your ads post instantly to Ad Board!

dentaltrader.com

SAN BERNARDINO GENERAL PRACTICE FOR SALE



PICTURES ARE REPRESENTATIVE

- (5) Op Comput. G.P. (3) Ops Eqt'd, 4th Partially Eqt'd & 5th Setup for X-ray
- Annual Collections of \$400K+ on an Easy (4) Day Wk.
- Cash/Ins/PPO/HMO/Denti-Cal Pts w Approx. \$3.5K/Mos. in Cap Cks.
- Averaging (14-16) New Pts/Mos. with No Website, and No Advertising
- Digital X-Rays (Dexis) & Easy Dental S/W
- Seller is Retiring, but will Assist With the Transition



CA Representative for The National Association
of Practice Brokers (NAPB)

Call Today



For all your Practice Transition Needs!

**Trust your Practice Purchase or Sale to
The Personalized Service Dental Broker®**

818.591.1401 or

866.425.1877

(Outside So. CA)

www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430



CALIFORNIA PRACTICE SALES INC.

326 W. KATELLA AVE., SUITE 4-G • ORANGE, CALIFORNIA 92867

"WE APPRAISE AND SELL DENTAL PRACTICES"

Call us today for your
complimentary consultation!
(800) 697-5656



Over the last 45 years, California Practice Sales, Inc. (CPS) has established themselves as one of the nation's preeminent experts in dental practice transitions and appraisals. Reliable, ethical, and devoted to your success, members of the CPS team pride themselves on offering services that consistently exceed the expectations of their clients. They are the dental transitions industry's matchmakers to help you find the perfect successor you seek to carry on your legacy.

With over 18,000 potential Buyers in our database and our marketing expertise,
our sellers often get multiple offers with days of a listing.

Call (714) 639-2775 or (800) 697-5656 for a complimentary consultation or visit:

www.calpracticesales.com or www.adstransitions.com

California Practice Sales is the only brokerage in Southern California affiliated with American Dental Sales (ADS), a nationwide association of like-minded dental brokers that set the standard for the industry. John W. Knopf, Founder of CPS and Robert A. Palumbo, are both on the ADS Executive Board, where they are responsible for relationship management with the financial institutions that provide financing for your transaction.

OUR EXPERIENCE PRODUCES RESULTS



DENTAL TRANSITIONS™
VALUATIONS | SALES | CONSULTING