

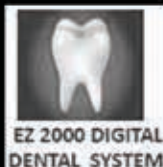
THE Dental Trader

VOL. 16 NO. 1 • January '19
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



Complete digital dental exam room

Call for your free demo: **800-273-5033**

YOUR COMPLETE DIGITAL SYSTEM INCLUDES:

Clio Diagnostic Digital X-Ray Sensor & HD Intra-Oral Camera, Dell i5 All-in-One Touch Screen Computer on Mobile Cart, EZ 2000 Plus Practice Management Software & Integrated Digital Imaging Software:

- Color Coded Scheduler - access from your smart phone
- Graphic 3D Movable Tooth Charting
- Timeclock with employee time-in and time-out tracking
- OPTIONAL: Integrated Benefit Service by Trojan Prof. Services, Credit card processing, E-claims & Smart Caller ID
- Installation, full onsite training and technical support



All of this for just

\$9,995

Or

No money down

No payments for 90 days

\$220/month for 60 mos.

\$1 Buyout

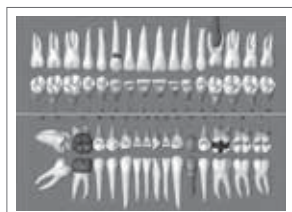
www.ez2000dental.com

**New Year
Special**

EZ 2000 Plus Dental Software

ONLY
\$995

Regular Price: \$3,395



Packed w/Features:

- Electronic 3D Graphic Color Tooth Charting
- Scheduling, Recall, Billing, Built-in Graphic & Custom Reports
- 100's of Bridges to other software

Includes:

- Full Day of Training
- Software Installation
- Unlimited Users
- One Year of Support
- Data Conversion Available

**Order
Now!**

Expires 01/31/19

800-273-5033

Visit us at www.ez2000dental.com

NEW: "Smart CallerID"

With EZ 2000, when patients call your practice, relevant information such as future appointments, remaining insurance benefits, family members, patient referrals, account balance, treatment plans and any medical alerts are instantly available! Having a patient's information right at your fingertips is a powerful time saving tool. Smart CallerID eliminates clerical errors in creating new patients, reduces patient identification time, spam and telemarketing calls!



(Optional Feature)

WOOD AND DELGADO

ATTORNEYS AT LAW

SPECIALIZING IN:

Practice Transitions	DSO and MSO
Partnerships	Practice Agreements
Business Transaction	Associate Agreements
Lease Negotiations	Partnership Disputes
Estate Planning	Wills/Trusts
Litigation	Real Estate Acquisitions/ Sales

Over 40 years of experience
7,000 dentists represented
Nationwide Representation



Upcoming Events

January 27, 2019

"California Dental Practice Act" | *Patrick J. Wood*
Punjabi Dental Society, Montebello, CA

February 24, 2019

"California Dental Practice Act" | *Jason P. Wood*
Punjabi Dental Society, Hayward, CA

**Call for a
FREE Consultation**



**DentalAttorneys.com
800-499-1474**

Pomona midtown practice for sale \$155,000 1400sq feet 5 room plumbed rent1800+utilities/month. sh_chern@yahoo.com

Dentist needed at Lancaster CA email resume attn.Martha GOLDENDENTAL@INBOX.COM

Beautiful suite in professional Valencia building available! <http://tours.tourfactory.com/tours/tour.asp?t=2017586>

Leasehold in Cypress/Buena Park. 4 Ops,Great location on main street. Email to cypressdental@yahoo.com if interested.

Temecula starter office. 3 ops +1. Digital sensors/pano. Great location/rent. Priced to sell fast. (310)739-4091

GP seeking associateship in Orange County. Implant endo pedo. Very personable. Avail Oct 2019 tkislingdds@gmail.com

Treatment Coordinator for Irvine GP office. Min 2 yrs exp. Dentrix exp a plus. Email resume to iflossforyou@gmail.com.

Associate Dentist Needed San Diego, CA Send Resume to ACMI3@yahoo.com

Dental Assistant position available in Cerritos CA, 2-3 days/week.Contact jes.innovative@gmail.com

Ortho assistant. Fridays. Tarzana. 888-213-0009Please call Babby.

Associate Dentist in OC with option to buy. Min 3 yrs exp. Mandarin a plus. Email resume to iflossforyou@gmail.com.

OCEANSIDE GENERAL DENTIST needed for busy solo office. Partnership opportunity available. Text 2088001239.

BUYING DENTAL PRACTICES from sellers willing to carry a note with full buyout in 2 years or less. Text 2088001239.

Nice Office for sale in Westminster 2 Ops fully equipped, 7631 Westminster Blvd A westminster Ca \$60,000 714 622-5655

established dental office for rent/lease,contact 818-749-9319.

Dental chairs, X-ray machines, panorex, bleaching and whitening light available for purchase. Call (818)703-3085

RDH & RDA needed for High End Encino office, please call 714-264-3131 for more info

Dental Marketing for as little as 29.00 Per Day. New Year Incentive Rate. Call (909) 362-4292. (Reg. 49.00 Per Day).

PerioPro III for X-Ray development in good condition. Only \$300. Call (310)403-7467.

3M True Definition Scanner - 2017 model; used once; incl software & accs; \$10,000; 949-493-8118; san juan capo.

front office /receptionist needed for a dental office in monte-bello area .Please fax resume to 323-7222022

Pedo specialist trained at UCLA and USC available (818)883-1383

FREE eBook

"Transitions as a Dentist"

Request at www.mydentistcpa.com

- ✓ Fixed fees. No hourly billing surprises.
- ✓ Minimize your taxes legally.
- ✓ California licensed CPA Firm.
- ✓ We are NOT dental brokers.



MOREY
& ASSOCIATES, CPA
Dental Profit Coaches



(949) 759-5626

Sybron Endo Apex ID Apex locator for sale, barely used, multiple terminals, excellent condition, call (818)631-8180.

SANTA ANA office for sale, very beautiful office 6 chairs, CBCT 3 D scan, in house lab build in. OBO 450K. 714-472-4041

Looking for 2 Inexpensive Amalgamators. ackack72@hotmail.com

GP Wanted Torrance-associate GP w/desire to grow. Sal.Base + profits. makiesan108@gmail.com.

Revenue Cycle Mgr needed for dr owned group practice. HMO/PPO. Experienced only. Alan@goldcoastdental.com

Tustin ,Dental Office to share with specialists. Shopping center location.please call 9494668228

Oral Surgeon or GP proficient in 3rd molars needed 1 Friday per month in busy LA office. PapDentalCorp@gmail.com

Dentist PT/FT 3 to 5 days a week in Ontario. Send resume to doctorreddy2008@gmail.com

DENTIST PART-TIME ALL PHASES SGV GROUP SALARY + COMMISSION 310-4909655 SGVFDG@AOL.COM

OFFICE EQUIP SALE xray tubes, Scan-x, Proma deliv,Adec & Royal chairs, stools, furniture, instruments & more 714-3667620

Part time general dentist and endodontist needed for an office in Palm desert area.Please call 818-4374666.



Gary Pascua D.D.S. Sales Agent
CA BRE License #01874248



CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner
CA Broker #01172430

KERN COUNTY

BAKERSFIELD #27 – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating, but will assist w transition. **PENDING**

BAKERSFIELD #28 – PRACTICE & BLDG. FOR SALE. Be your own Landlord! (4) op/3 eqt'd comput. G.P. & duplex bldg. On a main thoroughfare w exposure/visibility. (48+) years of Goodwill. 2017 Gross Collect \$400K+ on a (4) day week. Seller does no advertising and refers out Ortho, Perio Surgery, Implant Placement, Complicated O.S. and Endo. Pt. base Cash/Ins/PPO. No HMO & No Denti-Cal. Easy Dental s/w. Seller is taking a govt. position, but will assist with transition. **NEW**

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BEVERLY HILLS ADJACENT - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Peds & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. **Back on the Market.**

EAST L.A. BLDG & G.P. PRACTICE - Free stand, single use prof. bldg. with existing dental pract. to be sold concurrently. Owner has operated the pract. @ this location 40+ years, Cash/PPO Pt. Base with no HMOs & No Denti-Cal. (4) ops eqt'd. Reported Gross Collect. approx. \$200K/yr. p.t. Refers out Diff Endo, Diff O.S., Perio Surgery, & Ortho. Seller does no implant place. nor any implant restorations. Seller has no website, & does no advertising. Primed for growth with a new owner who keeps the specialties in house, does some adv., has a website, & is open more. Located in a high traffic count area, close to major fwys, residential neighborhoods, & shop. ctrs. Seller retiring.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand, duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition.

ENCINO - (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition.

GLENDAL/EAGLE ROCK AREA - (5) op G.P./4 ops eqt'd. Located in a small, one story prof. bldg. on a main thoroughfare w excell. exposure, visibility, signage & parking. Gross Collect ~ \$500K/yr. on a (4) day wk. Cash/Ins/PPO pt. base w No HMO & No Denti-Cal. (6-8) new patients/mos. Seller refers out Implant Place., & all O.S., Endo, Perio Surgery, Ortho & Peds. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **NEW**

L.A. (HANCOCK PARK) - (4) op comput G.P. (3) ops eqt'd. In a well-known Prof. Bldg. on a major thoroughfare. Reported Gross Collect approx. \$200K/yr. p.t. Cash/Ins/PPO. Seller retiring but will assist with transition. **PENDING**

PASADENA - (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Peds & implant placement. Seller is retiring, but will assist w the transition. **PENDING**

SUNLAND - (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **REDUCED**

ORANGE COUNTY

ANAHEIM - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./4 ops eqt'd, (2) add. pmbd, plus an add. rm that could accomod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition. **SOLD**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

SAN BERNARDINO - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2017 Gross Collect. \$383K w 2018 Projected at \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **NEW**

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD**

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last! **PENDING**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **SOLD**

VENTURA COUNTY

Room for Your Ventura County Practice Listing

UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Culver City, Encinitas, Escondido, Glendale, High Desert, Kern County, La Jolla, Los Angeles, Montebello, National City, Oxnard, San Diego, Santa Clarita Valley, Tarzana, Torrance, Van Nuys, Westminster, West Covina & West L.A.

"The Personalized Service Dental Broker®"



P.O. Box #6681, Woodland Hills, CA. 91365
(866) 425-1877 Outside So. CA or
(818) 591-1401 • www.dmppractice.com

D&M SERVICES:

- Practice Sales & Appraisals
- Practice & Equipment Financing
- Expert Witness Court Testimony
- Pre-Death and Disability Planning
- Practice Search & Matching Services
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre-Sale Planning

"Yes Doctor, Your Loan is APPROVED."

Not hearing that from your current lender? WE CAN HELP.

We are more flexible with terms and rates than the "big banks." We are able to fund our loans locally and quickly.

HOWARD BOLES

949.379.5704

howard.boles@homestreet.com

More Service, More Capability

Office Info: 949.221.1000 • www.homestreet.com
17901 Von Karman Avenue, Suite 100, Irvine, CA 92614

[HomeStreet] Bank®

Professional Practice Finance

- Practice Acquisitions
- Partnership Buy-ins/Buy-outs
- Refinance & Debt Consolidation
- Office Expansion/Relocation
- Working Capital



Formlab 2 for sale; Brand new w extra resin. \$3950 or reasonable offer. Email: skhofkes@gmail.com

For sale: new dental office in glendora, leasehold, 4 ops. make an offer! doctor retiring. (909)927-3662

Planmeca ProOne digital Panoramic w/ touch screen \$3900. Negotiable. Dr. Carley 805-681-4848

DIGITAL PAN by Kodak/Carestream, images look great. Text or Call (657) 500-1033 We also deliver and install for a small fee.

FOR SALE: Belmed 4 Tank Mobile Nitrous and Oxygen System- Great Price!! \$ 1,500 Call (818)6459734

Dentist needed in Murrieta, CA. Full or part-time. Send cover letter and C.V. to murrietadentist@cox.net

Belmont X-Calibur HLU Quartz Dental Light for sale, works great. 2 available, price negotiable. Call or text 3108804447

Medical space for lease. Newly Renovated. 805 sq ft with 3 operatories . Email: sparklew2k@yahoo.com

PRACTICE FOR SALE/ LEMOORE GP + Real Estate w/ 33 yrs of goodwill NET OF \$377K California Practice Sales, Inc. Phone: 714-639-2775

Starter Practice 4 chairs with digital Pan. Chinatown Los Angeles, \$95k cash will take it. cdachin7@aol.com

Space needed for GP to treat Sleep Apnea patients in specialist office (OC or LA). Please email: uscdental13@gmail.com

RDA/DA needed. Rowland Height Spanish/English or Chinese/English preferred. part-time. pls call 6269646688

PERIO PRACTICE FOR SALE-ORANGE COUNTY: 5 Ops, 4 Doctor & 9 Hygiene days/wk. Long history of \$1M/yr. Coll w/low overhead. HSPPT-Kerri McCullough 949-300-0312 #CA520

Dentist needed for busy private office located in Rialto, for 2 days Fax 951-291-2039 / E-mail angieggc@gmail.com

VENTURA CTY 3 PRACTICES GROSSING 2.6 million, possible buyer for remote practice grossing \$800k, other two could be combined to do 2,000,000, Options available. Seller needs all three under contract to sell. Call Tom F.714-345-9659

DENTIST NEEDED in Crenshaw LA office Mon and Tues. JAN Start. PPO, HMO & Denti-CAL. \$500 or % production. call 3109263570

Fast, friendly and flexible funding for dentists from Bank Of The West. Let me tailor a loan that meets your needs. Derek Kirma, SVP, Regional Manager 503.939.0837 I Derek.Kirma@bankofthewest.com

MONTEBELLO – 6 ops in 1,500 sq. ft. Completely Remodeled. Greg Beamer 909-542-4891



Over 130 5-star Avvo[®] reviews!

Bob was hired to help my wife and I through the purchase of a dental practice from a retiring dentist. Mr. Olson was very professional and thorough. I have to say this transaction was not easy but having Robert working for me gave me confidence that I was protected every step of the way.... I consider Robert Olson the best dental attorney in California. He is worth his fee and went above and beyond for me and my wife. I would not hesitate to use him again in my next practice purchase. Give him a call.

Avvo[®] Review #132, Posted August 8, 2018

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Tax Planning

888.963.1120

RWO@transdental.com
www.trans.dental

Best Reviewed
Avvo[®] Attorney
2011 to Present:

Mergers & Acquisitions
Incorporations
Commercial Real Estate

MISCELLANEOUS DENTAL EQUIPMENT and supplies for sale San Diego. Selling everything as a lot. Text 2088001239 for a list.

Beautiful OFFICE SIGN-Sweet Tooth Dental Center or just "dental center" separate. Negotiable price. Call for pictures. (805)379-5262

Oral sedation certification, cannot afford not have it, one case acceptance can pay for the \$1,875 course. CIDE (805) 676-1063

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

PRACTICE & BLDG in CORONA FOR SALE Established general practice 4ops w/1,260SF. Luke Nguyen (858) 633-1810 BRE: 02050070

INLAND EMPIRE INCL Valuable RE 3000 sq ft 7/8ops, A-dec the best, incl cone-beam gr 1.3. Full Price incl RE 2.5. Call Tom Fitterer 714-345-9659

Endodontic Practice in Long Beach seeking associate 1-2 days per week. Reply with resume/CV to endoassociate@gmail.com.

PARTNER NEEDED dentist partner needed for dental office in San Marcos. great location. email: smilecommunityclinic@gmail.com

You're a fantastic dentist. Ensure that your 5-star reviews stick. For expert reputation management call Proactive SEO Solutions @ (310) 660-7606.

GENERAL DENTIST with 1 year experience in all fields of dentistry required for a state of the art start up in Cathedral City. Base + Commission. Call 951.833.7468 or email: Jobs@SmileGuru.Dentist

Got the Denti-Cal blues? Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848

Dentist needed for busy private office located in Rialto, for 2 days Fax 951-291-2039 / E-mail angieggc@gmail.com

IN HOUSE ENDODONTIST. Will bring all instruments and Microscope. Friendly, professional and available. Los Angeles and 60 mile radius. To schedule your Endo day, call (323) 886-2414. RootCanalPro@gmail.com.

\$5695 for a complete Dental Operatory, manufactured in the USA, Corona CA. Call and mention the Dental Trader Ad and receive a Free Dentists Stool. Visit our website WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information. 10 Year Warranties NO PAYMENTS UNTIL 2019

AVVO® REVIEW #118: "Mr. Olson assisted me with "merger to buy-out" [and] demonstrated the most in-depth knowledge" Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Art Fries: Why me?



- More articles written
- More clients serviced
- More testimonial letters received
- More money secured than anyone else in the country

Disability Insurance Claim Advice

Insurance companies make it difficult for dentists to collect on a legitimate disability claim.

Whether you are thinking of submitting a claim, ready to submit a claim or appeal a denied claim, I am ready to help you.

NO FEE
For Initial
Telephone
Consultation

Art Fries, Disability Claim
Advice to Dentists
800-567-1911



www.afries.com • friesart@hotmail.com

BAKERSFIELD EMERGENCY. Prior Seller reported, \$450,000 plus New Buyer had Headline Emergency after investing renovation monies, must sell. Building value \$450,000 practice \$350,000 now both at \$350,000, Great office build and flip and keep building to build Pension. BARGAIN Call PPS Tom Fitterer 714-345-9659

TRAVELING ENDODONTIST. High quality Endodontics in GP office. Will bring all instruments + microscope. Flexible availability. All Los Angeles and surroundings. Gentle and caring. For inquiries, call (323) 886-2414. RootCanalPro@gmail.com.

Mission Hills: Well established practice 3 ops, room for 4, digital sensors. Low overhead Comming soon. Call Jack at (818)522-9123 Dre:01993607

Cecilia Chen, Esq. negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. – D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

HIRING DENTAL ASSISTANT for Endo office in Hawthorne. Position is PART TIME. Spanish speaking only. Call 323-886-2414

BAKERSFIELD #28 - G.P. PRACTICE & DUPLEX BLDG. FOR SALE! (4) op/3 eqt'd. On a main thoroughfare w exposure/visibility. 2017 Gross Collect \$400K+ on a (4) day/wk. Cash/Ins/PPO. D&M Practice Sales 818.591.1401

LCF Practice Sales & Financing

Free consultations for Buyers & Sellers
BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

ATTENTION SELLERS!

We currently have
Pre-Approved
 Buyers for dental
 practices located in
**Orange County,
 Los Angeles,
 Riverside,
 San Fernando Valley,
 Sacramento County
 and the Bay Area.**

**Call to List
 Your Practice
 With Us Today!**

**Toll-Free:
 1.800.550.9228**

"This was the second office that I sold with Loc/LCF. When I came into contact with Loc, I was very happy with what I found. Both of my practices were complicated transactions. Where others would have given up, Loc persisted on working through the challenges so both of my offices could be sold. It's obvious to me that Loc and his team at LCF work hard on every case they take on."

**- Dr. Huynh,
 Orange County**

We Offer Up to 100% Practice Financing!

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- and So Much More!

Dental Practice for Sale Los Angeles County, CA

Beverly Hills - Gross ~\$629K

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

Beverly Hills - Just Renovated

- Equipment & Leasehold
- Good Location. 3 Eq. Ops.
- Current Dr. Gross ~ \$475K

Glendale - Gross ~\$463K.

- Seller Retiring. GP with Ortho.
- Mostly Cash/PPO. 4 Ops
- Great Location: Commercial

Hawaiian Gardens - Gross ~\$355K

- Shopping Ctr. Reasonable Rent.
- 10 years of goodwill. ~1200 sf
- 4 Eq. Ops + 1 add'l plumbed.

Lawndale - Leasehold

- 5 Belmont Chairs, ~2,240 sqft
- Strip Mall, facing Main St.

Long Beach - Shopping Center

- Affordable Rent! ~1,350 sq.ft.
- Seller Retiring.
- Lots of Hispanic Patients

Los Angeles - Great Potential!

- Collections ~ \$375K
- Opens 4days/wk. No Weekend
- No advertising. No website.
- Mostly Cash, PPO & Denti-Cal.
- ~1,400 sq.ft. 3 Ops.

Monterey Park - New Listing!

- 2018 Projects ~ \$600K
- Large Shopping Center
- Mostly Hispanic & Chinese Pts
- 4 eq. ops. ~2,000 sq.ft.
- Seller Retiring.

Palmdale - Leasehold

- Reasonable rent. ~2,200 sq.ft.
- 5 Eq. Ops + 1 add'l plumbed
- Front street location

Pico Rivera - Busy Street!

- Nearby shopping plaza, 4 ops
- Reasonable rent. ~1,300 sf

Santa Monica - Prime Location

- Gross ~\$370K on 3 days/wk
- ~20 new pt/mth, no marketing
- 3 Eq. Ops + 1 add'l plumbed

Van Nuys - Shopping Center

- Busy Intersections. 3 Eq. Ops.
- Heavy foot traffic. ~1,100 sq.ft

Dental Practice for Sale San Bernardino County, CA

Fontana - Retail Shopping Ctr!

- Gross ~\$310K. 3 Ops + 1 plumbed
- Reasonable rent, 1250 sq.ft.

Rancho Cucamonga - Shopping Ctr

- GP/Endo practice. Gross ~300K
- PPO/HMO Practice. ~1275 sf

Dental Practice for Sale Orange County, California

Buena Park - Mostly PPO/Cash!

- High Production Office.
- Corner Lot. 9 Ops. ~3,000 sqft
- Close to shopping center.

Cypress - Leasehold

- Commercial plaza. ~1,900 sqft
- 6 Eq. Ops + 2 add'l plumbed.

Garden Grove - Corner Lot!

- Freestanding Building.
- 3 Ops + 1 plumbed. ~1,600 sf

Garden Grove - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Laguna Hills - Retail Shopping Ctr

- Beautifully decorated and state of the art dental
- Cash/PPO! 4 Eq. Ops., 1,750 sf

Laguna Hills - Shopping Center!

- Starter Office on busv street.
- 4 Equipped Ops, ~1,500 sq.ft.

Santa Ana - Shopping center

- Affordable rent. Mixed income.
- 4 Eq. Ops + 3 add'l plumbed.

Santa Ana - New Listing!

- New Equipments & Leasehold
- Bonus patients included
- Large Shopping center
- 2 Eq. Ops. + 2 add'l plumbed.

Dental Practice for Sale Riverside County, CA

Corona - Affordable Rent!

- Seller Retiring. Strip Mall
- 3 eq. ops + ~1,000 sq.ft.

La Quinta - New Listing!

- Gross ~ \$1.5 Million
- Retired Doctor
- Mostly PPO/Cash
- Beautiful & High Tech Office

Palm Springs -

Practice & Real Estate

- Gross ~\$1.1M. ~2,500 sq.ft.
- GP & Implant Placement
- 5 Eq. Ops. + 1 add'l plumbed
- Monthly Cap Check ~ \$6-7K
- Freestanding Bldg

Indian Wells - Gross ~\$344K.

- Mostly PPO/Cash, some HMO.
- 5 Ops, 1,300 sf. Well maintained

Riverside - Shopping Center

- Reasonable Rent. ~1,200 sq.ft.
- Newly Renovated. 3 Ops +1

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!

- Shopping center. 5 Eq. Ops.
- GP & Ortho & Implant Office

Dental Practice for Sale Northern & Central CA

Berkeley - Only Cash/PPO

- Starter Practice + Bonus Pts.
- GP located in commercial area
- 3 Eq. Ops + 1 add'l plumbed.

Fairfield - Seller Retiring

- Good visibility. Busy location.
- Gross ~ \$205K. No marketing
- 3 Eq. Ops + 1 add'l plumbed

Fremont - Pediatric Practice

- PRACTICE & REAL ESTATE
- Grossed ~ \$612K, 4 days/wk
- ~ 95% PPO/ 5% CASH
- ~2,400 sq.ft. 4 equipped ops.

Hercules - Retail Shopping Ctr

- 2017 Gross ~\$705K
- Approx. 60-80 new pts/month
- 4 Eq. ops + 1 add'l plumbed

Milpitas - Gross ~\$510K

- Shopping center. Mostly PPO.
- 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

Sacramento - New Listing!

- Collects ~ \$337K
- Mostly PPO, some Cash & HMO
- Shopping plaza, 30ops.

San Jose - New Listing!

- Equipment & Leasehold
- East San Jose - Shopping Pl.
- 1,550 sq.ft., 3 eq.ops + 2 plumbed.

San Jose - Starter Office

- Shopping Center. 3 Ops.
- Reasonable Rent. ~1,200 sf

San Jose - Practice & Real Estate

- Own your real estate!
- Office constructed 2014
- Retail Ctr. 6 Ops, ~2,500 sf

Dental Practice for Sale San Diego County, CA

Chula Vista - Gross ~\$780K

- Highly visible location.
- Lots of goodwill. ~1,600 sf.
- Mostly Cash/PPO. 4 Eq. Ops.

San Diego - Strip Mall

- GP Practice with Ortho & Implants
- 3 eq. ops + 1 plumbed, ~1200 sf.

Vista - Strip mall

- Gross ~\$200K on 2.5 days/wk
- 5 eq. ops. ~2,100 sq.ft.

For our complete
 listings, visit us at

LCFPracticeSales.com

or Call Today at

(714) 550-7494

(800) 550-9228

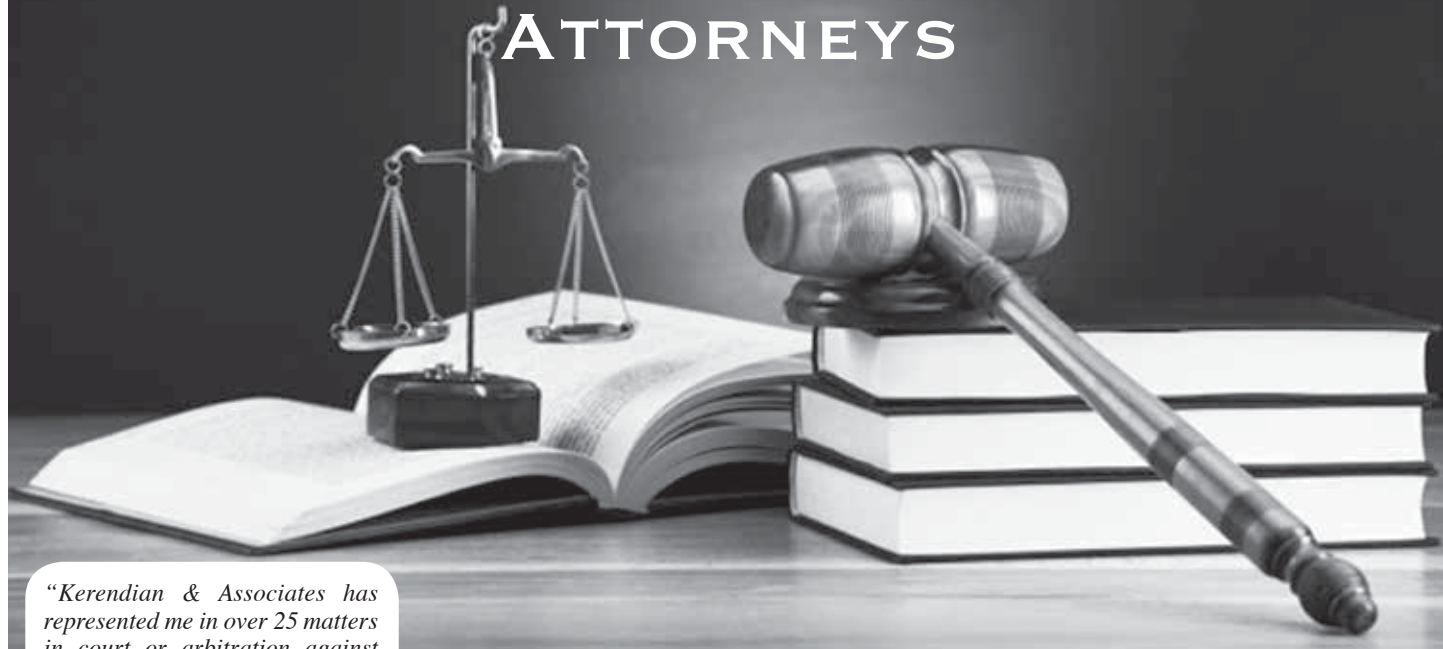
Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: **Practice@lcffin.com** | Website: **LCFPracticeSales.com**

A Division of LCF Financial, Inc. BRE #01875780

DENTAL LAW

ATTORNEYS



"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family
Practice, Los Angeles, Ca.

Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented

**Loan Issues • Buy/Sell • Real Estate
Partnership • Buy/Sell Agreements • Litigation
Lease/Real Estate • MSOs • Contract/Business
Partnership/Employment • Lawsuits/Defense**



Shab David Kerendian,
Attorney

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441

Shab@KaLawCorp.com • www.kalawcorp.com

Ortho Office Contents For Sale. Retiring doc selling chairs, sideunits, supplies. docfrerichs@yahoo.com or 619 298-1775

PRE-APPROVED BUYERS LOOKING FOR DENTAL PRACTICES in ORANGE COUNTY 3-5 Ops. High-Production. Preferably w/Real Estate. Sellers call Loc Pham, BRE#01875780. (714)550-7494 practice@lcffin.com | LCFFPracticeSales.com.

Ortho Chairs For Sale. 4 SDS Biscayne 1750s. Like new condition royal blue. All 4 for \$6999. S.D. docfrerichs@yahoo.com

INLAND EMPIRE ON 215 Exit next to Subway and Mc Donalds Two practices one mile apart, Merge and and do one million first year , and grow to 1.5 million within 3 years and maybe more. 7 ops 3600 sq ft Low rent. call Tom Fitterer 724-345-9659

Dentist w/ Patient Sculpture Ceramic Figurine Equisite Italian One-of-a-kind. See Ebay listing under Collectibles/ Dec Col/ Figurines/ People. Call 949-463-1973

RDA with X-Ray license in Santa Monica with 1yr front and back office experience.(310)395-7221 OR njydds620@yahoo.com



We've been there with you through

ANAHEIM: Easy to find location. 1st floor with sign. Retiree. Low Overhead & Low Rent. Seller works part-time with Revenues of \$35k/month. PPO / cash only.

BURBANK Proximity: Retiree. Professional bldg. 4 op Office. Goodwill over 25yrs. Only PPO/private. Large patient pool. Revenues over \$350k/yr.

CANOGA PARK/ WEST HILLS: Retiree w/ 25 years Goodwill. Shopping Center location. Nice Sign Exposure. Very Low overhead. Seller works P.T. Transition Available.

DOWNEY: Retiree w/ 25 years Goodwill. Super Visible location. Very Low Overhead. Seller works P.T. PPO/Hispanic Patients Mostly. Good Staff. Easy Transition.

EL MONTE: Turn-key Office. Easy to Find Location. Sign Exposure. 1st Floor. Modern. Beautiful Office. 4 ops with Digital X-Rays & Laser. Excellent growth potential. Must see!



ENCINO: Over 30 years Goodwill. Significant Volume of Specialty Work Referred. Seller to Assist in Transition. Hygiene 2 days per week. Modern Office. You will Love the Seller & Office.

GLENDALE: Office with 40+ years of Goodwill. Retiree. Small 2-op / Low Overhead gem. If you are Looking for a P.T. Practice. Busy each day. Selling price at under \$150k.

HAWTHORNE: Single-User Free-standing Building with Large Sign and Huge Parking Lot. Modern 4 op Office. Digital X-Ray & Pano. Over 30 years DDS at this Site. Income of \$30k/mo

HOLLYWOOD: Busy 4-day week practice. Retiree working 3days. Revenues over \$30k/mo. Good area. Long-terms staff to remain. Steady Income.

LANCASTER: Over 15 years of Goodwill. 1st Floor Location with Sign & Easy to Find. Visible location. 4 ops. Modern. Excellent Starter Opportunity.

LOS ANGELES: Free-standing Building. Sign. Clean 4 op Office. Goodwill of over 25 years. Recognizable location. Some Dent-cal. Mostly PPO. Revenues over \$350k/yr.

PRACTICE SALES & APPRAISALS
Lou Bermudez, Broker & Founder, Est. 1982



out every phase of your career.

LOS ANGELES/EAGLEROCK: Very Busy Shopping Center Location. 4 op Office. Goodwill of over 20 years. Some Dent-cal. Mostly PPO. Being sold as Turnkey wit pricing under \$150k.

LYNWOOD: Shopping Center location. Nice Sign Exposure. 4 OPS. Low overhead. Seller works P.T. Ideal builder opportunity. Low Sale price.

MONTCLAIR: Busy. High Volume of Patients. Just Busy. 10+ years Goodwill. Shopping Center location. Nice Sign Exposure. Low rent & overhead costs. Revenues Over \$700k

NORTH HOLLYWOOD: Over 30 yrs Goodwill. Clean Office. Retiree with Low overhead. Seller works P.T. Schedule. Revenues of \$25k/mo. Seller to Assist in Transition. Make an Offer!

NORWALK: Location. Location !! Retiree w/ 25 years Goodwill. Free Standing Building on Busy Intersection. Super Exposure. Busy Office. Revenues over \$600k.

OXNARD / SANTA PAULA: Here it is – low expenses / high income! 20+ yrs Goodwill. 70+ New Patients/Mo. Hygiene 4 days per week. Income over \$80k/mo.

SANTA MARIA: Over 25 yrs goodwill. Busy hygiene program. 4 Ops. Real-estate Available. Stable Office & Revenues. Seller to Assist in Transition.

SANTA MONICA: 30+ yrs Goodwill. Retiring DDS. Low Expenses. Merger OK as can opt out of Lease. Busy Office. Long-term Staff. Income over \$450k. Seller to Assist in Transition

WHITTIER: Perfect fit for practitioner looking for PT practice. Free Standing Bldg. Easy to Find. Clean Office. Over 15 years of Goodwill. Sales Price under \$150k !

LAWNDALE: This One Has It All!!! Superior Location. Huge Sign. Goodwill of 30+yrs. Uber modern equip with CT scan & Cerec. Highly Trained Staff. &-8 days per week of Hygiene. Revenues of \$2million+ annually. Stable revenuesOver 75 New Patients Per Mo.....PPO/Private.

**Contact Us For Our Listing
of Private-Only Offerings**

Phone: (818) 999-9595

Web: www.ddspracticesales.net Email: practicebrokers@aol.com

Want a Dramatic Practice Face Lift?

No job too big or too small....we do it all. Best rate you'll get!

Now is the perfect time to do Tenant Improvements! Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.



DESIGN/BUILD
Plan and Permit Services
T.I.'s - Remodels - Expansions
Free Standing Buildings
Turn-Key Packages
Consultation
Free Estimates

**ALL
 COUNTY
 CONSTRUCTION**
 Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

562-989-3350
 E-mail: jcardio@aol.com
www.allcountyconstruction.com
 Jim Jordan: 714-240-7179 Cell

Prime Dental Practices for Sale

OCEANSIDE: 6 ops. 34 years of goodwill. All fee for service. Many specialty procedures being referred out. No marketing being done.

PT LOMA: 5 ops. Well established high producing office with close to 40 years of goodwill. Highly coveted shopping center location.

PACIFIC BEACH: 3 ops. Oppty. to purchase dental building. Great street visibility. Low overhead. High profitability (50%).

PACIFIC BEACH #2: 3 ops. 30 years of goodwill. Great street corner high visibility location. Most all specialties being referred out.

FALLBROOK: 4 ops. Real estate is also for sale. 58 years of goodwill. All specialty procedures being referred out. Great opportunity in rural community.

LA JOLLA: 5 ops. Over 40 years of goodwill. Mostly fee for service. Great location with easy freeway access.

SAN DIEGO: 3 ops. 39 years of goodwill. Collections over 1.2 million for past 5 years. Low overhead high net income. Seller retiring. A must see.

VISTA: 5 ops. State of the art practice with Pano, Cerec, and digital xray. Low overhead. Easy access with fwy close location. Seller must move away for family.

View our website for current listings at: www.KRpracticeSales.com

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc.
4420 Hotel Circle Ct. Suite 350
San Diego, CA 92108

(619) 299-6161



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

11.18

DIAMOND BAR Startup Leasehold Equip. 4 op, 3 eq. ~1150 sq ft, \$1650/mo rent. \$138600. sgvsales38@gmail.com 909-274-9583

The First Few Transitions as a New Dentist – Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.

North County San Diego Coastal Community - Shopping plaza location collecting \$946,500 in 2017. State-of-the Art. Paperless office, digital pano and X-ray and much more. DDS Xpress Realty (951) 309-3196 BRE #01049085

DENTAL PRACTICE FOR SALE – OXNARD AREA: Super Absentee Practice Opportunity Revenues Over \$1m. Call Broker - Practice Sales & Appraisals (818) 999-9595.

Perio practices in San Diego County and Orange County. Each collects about \$360,000/yr with 2-3 days of hygiene/week. Both are asking \$140,000. Where do YOU want to live? Kurt Skarin 805-777-7707

Oral Surgeon needed 1 day/ month in San Bernardino. Must be a DentiCal provider. najidds@yahoo.com

Irvine Sublease close to 405&5 fwy, class A building, affordable rate, 1 or 2 days/wk Sat available, great for relocation or startup, irvinesublease@gmail.com

GENERAL PRACTICE FOR SALE LAKE ARROWHEAD: 6 Ops, SoftDent, Digital, Pano, PPO/FFS. RE for sale. GR \$1.1M+. HSPPT-Steve Caudill 951-314-5542 #CA517

We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

Practices for Sale

Anaheim

Private practice for sale – Dr. retiring after 40 years – 3 operatories with digital xrays and digital pano which can be converted to 3D – located in large shopping center with 4 anchor stores – dentist has exclusivity in center – grossed approximately \$350,000 on 3 1/2 easy days/week – private insurance, PPO's and cash

Laguna Niguel

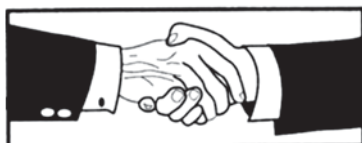
Long standing practice working 3 days/week – grosses approximately \$300,000/year – Private insurance, PPO's and cash – digital xrays and 3D xray – laser and digital scanner - 4 operatories, two with new equipment

Anaheim Ortho

Small Orthodontic practice for sale -Dr. retiring - grosses \$250,000 per year on 2 1/2 days/week – 4 operatories in open bay

Lancaster Perio

Dr. retiring after 35 years – small PERIODONTAL practice good for starter practice or second location – in one story mixed use bldg. -4 operatories – grosses \$170,000/year on 2 days/wk – overhead approx. 60 - offer of first refusal on bldg



Thomas & Fees Practice Sales
"A better kind of practice sales company"

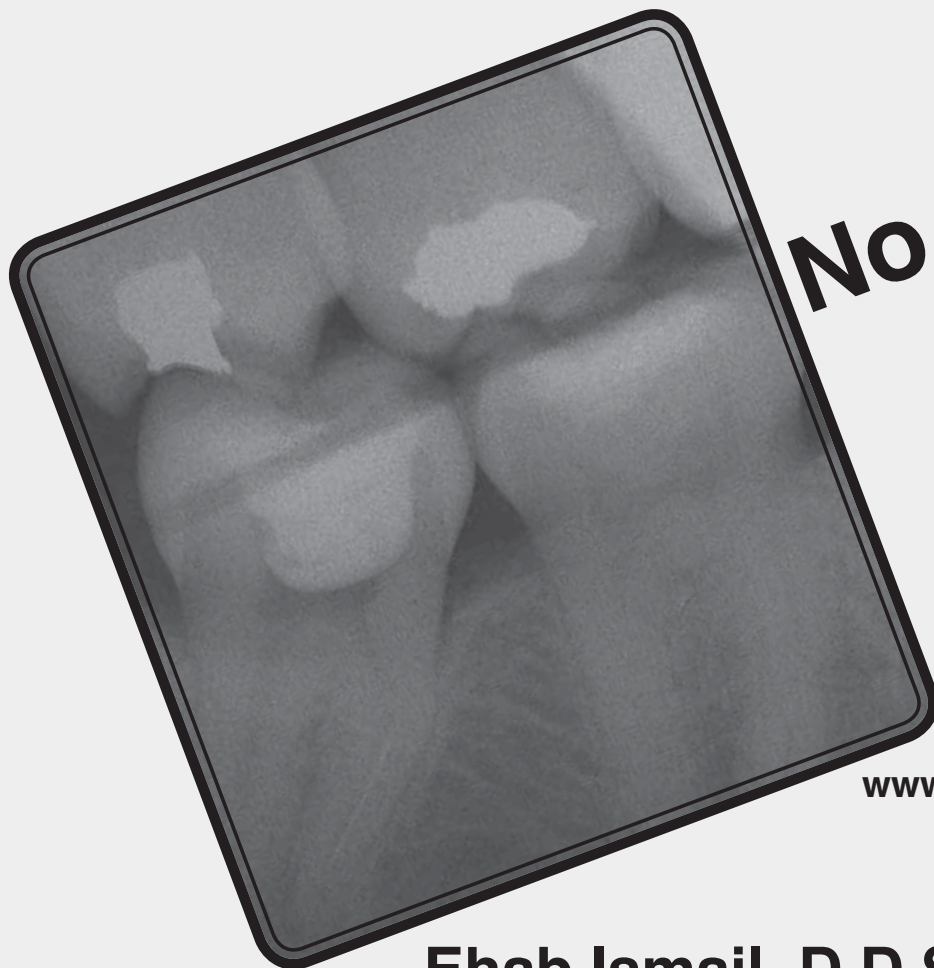
Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749
 Cell: (949) 395-6000 • FAX (714) 731-7296

www.TFPSales.com • E-mail: Phildr@cox.net

Broken file in tightly curved canal?

No problem.



**Expert ENDO
at your office;
I come to you.**

See finished
cases on
www.socal-rootcanal.com

Ehab Ismail, D.D.S
www.socal-rootcanal.com
562-968-4061

FOR SALE : beautiful dental office 5 ops equipped in rancho cucamonga. dentist retiring. make an offer! (909) 927-3662

Eagle Rock 3 operatories Corner Medical/Dental building with parking. Leasehold improvements and equipments only. 45K asking price. Low rent, great Location, on Colorado Blvd.
hamletabnous@sbcglobal.net 8187491841

****Dental building** for Rent\$2890,,Huntington Park.Active dental for over 7yrs;4op;Busy Street Dmdwhittier@gmail.com

Board-Certified Anesthesiologist, Pediatric & Adult. 475/hr, 2 hr min. www.MDdentalanesthesia.com/IG: mddentalanesthesia. References available upon request. Text 323.500.5413

BRAND NEW DENTAL OFFICE IN HANCOCK PARK is available to lease space. Please inquire for further details (323)471-4250.

Selling five dental and assistant stools, \$200 each, also xray processor and autoclave and more .email: as7067@gmail.com

General Dentist. Busy state of the art practice looking for an experienced dentist to join our team, base plus percentage. Email to avsmiles@yahoo.com

pediatric dentist associate wanted for very busy pedo office in fontana and moreno valley great compensation submit resume to dentistry4kid@gmail.com

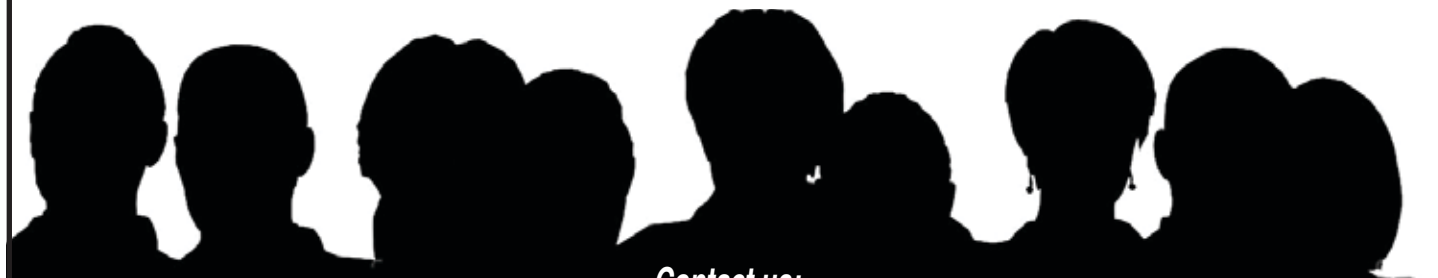
Dental Board Complaint? Insurance Investigation?

Don't do or say anything until you speak with us



Over 3,000 formal complaints are filed with the Calif. Dental Board every year

The life-altering impact a single admission may cause (however innocent) is overwhelming. When your license & reputation are on the line, you need a lawyer that knows the system. **Don't go it alone.** Do not provide any documents or speak to anyone.



Contact us:

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158 • (714) 858-0536 • Toll free: (844) 313-9900

www.Jenglaw.com • Chester@Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631 • 1440 North Harbor Blvd., Suite 900, Fullerton, Ca 92835

915 Sir Francis Drake Blvd., San Anselmo, Ca 94960

Most cases settled without any formal hearings

Lake Forest Gp Lady estb 11 years retiring, 3 ops adec Grosses \$350k Refers out 5 Endos a wk 3 to 5 implants 3 to 4 ortho cases Talented Buyer will do \$599k first yr Full price \$325 K Beautiful call Tom Fitterer 714-345-9659

Sublease opportunity in a specialty center for specialists only- Miracle Mile, busy building with existing general dentists in the building- beverlyhillsoralurgeon@gmail.com

Beverly Hills Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralurgeon@gmail.com

HIRING: Dental assistant 2+ years exp. Bilingual English/ Spanish. Email resume to linashahinyan@gmail.com

SellBy Owner. Dental office in N.San Diego. works~2day/wk. 2017Gross >200K.Busy Street. 138K,OBO vistadentist@yahoo.com

Our attendee said, "I enjoyed that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See our insert for info on our next 3 course, 22 CE series, for \$499 (2 Lectures PLUS an 8 CE Intro to Dental Sleep Apnea course), It's starting in January so go to www.xcelseminars.com or call 310-663- 4055 for info.

VISALIA Perio: Keep implants in house and imagine the growth possibilities! 9 hygiene days per week! Rare Gem! 2,000 sf w/ 5 ops Reduced Price: \$375k (JG-757) WPS/800-641-4179

PRACTICE FOR SALE/ TUSTIN GP in shopping center projecting \$1.8M for 2018 NET \$564K. California Practice Sales, Inc. Phone: 714-639-2775

FREE DENTAL OFFICE EQUIPMENT+ LEASEHOLD, IN RESEDA, EVERYTHING FREE, READY TO START, EMAIL: RESEDA2020@OUTLOOK.COM

THE LAW OFFICES OF WOOD & DELGADO represented 6,000+ dentists during the past 35 years. FREE consultation! 800.499.1474 or visit www.DentalAttorneys.com

GP Needed M TH F Sat. Cudahy, CA. Willing to learn. Experience/Bilingual a plus. Email resume pdpateldds001@gmail.com

Fast, friendly and flexible funding for dentists from Bank Of The West. I made lending easy. Derek Kirma, SVP, Regional Manager 503.939.0837 | Derek.Kirma@bankofthewest.com

Owner Retiring – Long Established, Boutique Simi Valley Family Practice. Recently Remodeled 3 operator office with reasonable rent on major street with good visibility in one of the safest cities in the country. Fully computerized with Dentrax software; staff to stay. DDS can help with transition. High quality. Great reviews. Low overhead. Sale by owner Must have financing. smilepower@dslextreame.com 805-217-4300

NOBEL 2G SCANNER WITH COMPUTER. BEST-IN-CLASS VIRTUAL SURGERY AND DIGITAL TREATMENT PLANNING. BEST OFFER. 949-582-2931

Oral sedation recertification, mandatory 7 hours course that cannot be online, for doctors with oral sedation permit, CIDE (805) 676-1063

We are looking for an associate dentist/possible buy-in partner to join us in our new beautiful modern dental office. We are located in Thousand Oaks- the fastest growing area in Ventura county! The owner dentist has developed and sold many successful million dollar dental practices. for more info please email: drRubin@1000smiles.LA

DEL MAR - ENCINETAS HMO mo chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients; Grt opportunity to grow a nice practice, in a well-known prof area of a fantastic beach city. Full price for immediate sale \$285,000 Call Tom Fitterer 724-345-9659

GP Ownership Opportunity: start-up Group Practice Rancho Mirage, CA Mentorship for Implantologist CV: chunhyu@gmail.com

Children's Dental FunZone is looking for Dentist Pediatric/ Children's Dentist/General Dentis to join our 9 location team. Please email your resume to evelyn@childrensdentalfunzone.com Look us up at www.cdfzone.com

State of The art dental office sublease Pasadena Arroyo Parkway 3-4 days a week. hamletabnous@sbcglobal.net 8187491841

OC BEACH CITY Grossed 100k last mo. , Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price\$ 900,000 Senior Seller will stay one or 2 years maybe more and help build to 1.5 Cal Tom Fitterer 714-345-9659

GP & Periodontist needed in LA county, PT, 5yr+ exp. preferred, all dentistry, possible Partnership, Fax resume to 626-538-4764

PRACTICE FOR SALE/ SOUTH GATE Equipment + Real Estate 4 eq operator office California Practice Sales, Inc. Phone: 714-639-2775

FOR LEASE JANUARY 2019: A 2,520± SF turnkey dental suite in the Mount San Jacinto Plaza anchored by a Walmart Supercenter. The bright, welcoming reception area features a large front desk and a child's play area. Offers nine operatories, two restrooms and a private doctor's office. Heavily populated, patient friendly location boasts excellent signage, ample parking and respected tenants. Call Scott Forest 951-491-6300 (Broker #01396577).

Fast, friendly and flexible funding for dentists from Bank Of The West. Buying a practice? I can help. Derek Kirma, SVP, Regional Manager 503.939.0837 | Derek.Kirma@bankofthewest.com

For Sale/Sublease: Brand New Scratch built office available in Westlake Village. 3 ops. Please contact: nohodmd@gmail.com

PROACTIVE SEO SOLUTIONS

Amazing year?

Elevate your dental practice to new heights

For new patient generation call Proactive SEO Solutions

(310) 660-7606



ONLINE MARKETING

FOR DENTAL PRACTICES

Proactive SEO Solutions is the leader when it comes to building profitable online experiences.

PROACTIVSEOSOLUTIONS.COM

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Camarillo, Carlsbad, Chula Vista, Encinitas, Gardena, Huntington Beach, Indio, Newhall, Oceanside, Panorama City, Santa Clarita, Thousand Oaks, Torrance, Valencia, Ventura, Westlake Village and Woodland Hills.

SANTA CLARITA VALLEY GENERAL PRACTICE FOR SALE: Outstanding practice opportunity! This is a four day per week practice with the seller working three days in one office and one day in a second office that is not too far away, but a location that taps into a completely separate patient population. The practice collects \$1.6 million per year with a net income of over \$600,000. Eight plus days of hygiene per week with two plus hygienists working every day. Seller refers all perio surgery, all ortho, difficult endo and most oral surgery. The practice averages 20 new patients per month. There are 7 operatories in the one office and 4 in the other. The practice is computerized with Dentrux software, digital x-rays and a panoramic x-ray. Asking \$1,340,000. - **PENDING AT FULL PRICE**

LA CANADA/FLINTRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Conservative practitioner collects \$1,175,000 with a net income of \$385,000 on four days per week with nine days of hygiene coverage per week. Seller refers all endo, all oral surgery, all implant placement, all perio and all ortho. Lots of potential income growth for a dentist that does some specialty work. The office has four equipped operatories with digital x-rays, full computerization with CareStream software and soft tissue laser. Located in a one-story easy to access professional building. Asking \$925,000.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Forty-three years of goodwill in the same location. The practice collects \$730,000 per year with a current net income of over \$200,000 per year. No HMO, no Denti-Cal, no evenings or weekends. Seller works 4 days per week with 4 days of hygiene per week. 24% of the production is from exams and diagnostic procedures; 58% is from restorative procedures. Seller gets an average of 10 new patients per month. The office has 4 equipped operatories. Asking \$500,000. - **PENDING AT FULL PRICE**

WESTCHESTER FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Seller is not in-network for ANY insurance plans. 100% full fee for service. The office collects \$1.7 million plus with a net income of just under \$700,000 per year on four days per week with four days of hygiene per week. The office is in a free-standing building with five equipped operatories, full computerization, digital x-rays, CT scanner, Global microscope, Biolase laser and Light Walker lasers. Practice averages 20 new patients per month. Asking \$975,000 - **SOLD AT FULL PRICE**

THOUSAND OAKS FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Practice consistently collects \$660,000 plus on four days per week with six days of hygiene per week. Seller refers out All endo, All oral surgery, All implant placement, almost all perio and all ortho except for a total of seven Invisalign cases all of last year. 30%+ of the production is from hygiene and diagnostics and 63% is from crown and bridge/restorative. Seller does no marketing. No HMO, no Denti-Cal, no evenings and no weekends. Exceptional opportunity for a buyer that does most specialty work and is willing to do some marketing. Asking \$550,000. -**PENDING**

TORRANCE GENERAL PRACTICE FOR SALE: Practice is absentee operated, but the seller's managing dentist has moved to Texas. Seller works in this office two days per month. Collections were \$631,620 in 2016 and \$631,690 in 2017 - very consistent. Net income averages \$244,000 per year. The office is located in a shopping center with great visibility. The office is open four days per week with two days of hygiene per week and one day per month of ortho. No HMO, no Denti-Cal, no evenings or weekends and minimal marketing. Practice averages 20 new patients per month. Asking \$545,000.

INDIO GENERAL PRACTICE FOR SALE: Located on Highway 111, this practice has been established for over 40 years. Seller is semi-retired and wants to move to full retirement. The practice gets 20 new patients per month with no marketing. Collections are just over \$100,000/year consistently with a capitation check of \$3,500 per month. Five equipped operatories. Computerized with EZ Dental. Asking \$70,000.

ORANGE COUNTY PERIODONTAL PRACTICE FOR SALE: Nearly 40 years of goodwill in the same location. Practice sees patients two days per week. Practice collected \$368,000 in 2017 with a net income of \$195,000. Two days of hygiene per week. Hygiene and exams account for 38% of the production, surgery is 45% and implants are 15%. Six equipped operatories. Asking \$140,000.

VENTURA COUNTY PERIODONTAL PRACTICE FOR SALE: Consistent collections over \$600,000 with a net income of more than \$200,000 based on a four day work week. Seller has done no marketing or promotion for many years, so there is potential for growth. Located in a two-story professional building with four equipped operatories, digital x-rays and Dentrux software. Low rent at less than \$2 per foot. Motivated. Asking \$150,000. - **SOLD AT FULL PRICE**

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: High quality, fee for service general practice collects \$1.92 million with a net income of \$740,000. Five days per week with 14 days of hygiene per week. Practice refers almost all endo, all perio surgery, all oral surgery and implant placement and 50% of all pedo. 34% of the income is produced from diagnostic procedures and hygiene. Practice has an excellent reputation in the community as evidenced by the 45-50 new patients per month from patient referrals. Asking \$1,500,000. - **SOLD AT FULL PRICE**

SAN DIEGO COUNTY LISTINGS:

CHULA VISTA GENERAL PRACTICE FOR SALE: Located in the Eastlake area in a professional building. Established for over 20 years, the practice collects over \$630,000 per year with no HMO and no Denti-Cal. Seller refers all oral surgery, all endo and all ortho. 4 ops with 3 fully equipped. Dentrux software, Cerec milling unit, and digital x-rays. Asking \$510,000.

OCEANSIDE GENERAL PRACTICE FOR SALE: Located in a busy retail shopping center, this practice collects an average of \$590,000 per year with a net income of \$160,000 per year. No HMO or Denti-Cal. Four equipped operatories with digital x-rays, AMD laser and EZ Dental software. Seller refers most endo, difficult oral surgery, perio surgery and all ortho. 13+ new patients per month. Seller is retiring. Asking \$450,000.

SAN DIEGO COUNTY PERIODONTAL PRACTICE FOR SALE: Established for over 37 years, this practice collected \$353,000 in 2017 with a net income of \$173,000 on three and one-half days per week. Three days of hygiene per week. Seller does NOT place implants. The office has four equipped operatories. Office is computerized with Millennium "Periolase" laser. Asking \$140,000.



LEE SKARIN and ASSOCIATES, INC.

530 W. Stafford Road, Westlake Village, CA 91361

800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice . . .

Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

WHAT IS MY PRACTICE WORTH?

That requires a complex answer. It is easier to say what it is not worth. Practice prices have been steadily declining over the past couple of years for a number of reasons. First, bank financing has become more restrictive with no major dental practice lender loaning more than 85% of the average gross collections (or current collections if the collections are declining) **including** working capital or accounts receivable. Since buyers today have such significant student loan debt, very few are in a position to provide any down payment or their own working capital. As such, all buyers are borrowing the full purchase price **plus** the needed working capital. Therefore, if your practice collects \$600,000 per year and the buyer will need \$50,000 in working capital (one month's collections) the most that your practice can sell and secure financing for is \$460,000 (\$600,000 times 85% minus \$50,000).

Beware of any broker promising 100% of gross collections, as those valuations are not attainable. Those numbers have not been seen for many years and even then they included the accounts receivable, which is trading your money for their money minus a commission. Don't allow greed to mislead. Have the facts. If your practice has been for sale for more than three months, something is wrong. If you are considering the sale of your practice, get references from your prospective brokers and call them to see what value they were given at the time of the listing, how long it took to sell the practice and, ultimately, at what price. Selling in a reasonable amount of time at full price suggests that the practice was realistically priced from the beginning and not a "bait and switch" listing technique. Remember, dental practice buyers are not that different from home buyers, those that are serious and qualified are out there looking. As a result, the first buyers are usually your best buyers.

Get the straight talk about practice sales from someone that knows. Call Kurt Skarin of Lee Skarin and Associates at 805-777-7707.



LEE SKARIN
& ASSOCIATES INC.



CA BRE #00863149

Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461

Place a FREE Reader Ad online at www.thedentaltrader.com

www.dental-attorney.com

My Law Firm is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

"Levi worked personally with me every step of the way through my new dental practice acquisition. He was super responsive, easy to talk to, and got the job done quickly and professionally. I'm excited to have him as a partner in my dental career. Thanks Levi!"

Jeremy Walker, DMD

As an attorney specializing in meeting the legal needs of dentists throughout California, I have a simple goal: **to add value to your practice.** I accomplish this by being accessible, thorough and placing my client's needs first. I am committed to client service because I know it is what you want, and what will secure your return business and referrals. That is the greatest compliment! If you want to like your attorney in addition to receiving thorough legal work please call me today for a free consultation. Let me earn your trust.

Toll Free: (888) 995-5384

Legal Services *for* Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation



Los Angeles | San Diego
www.dental-attorney.com

Protecting Your Investment, So You Can Grow Your Practice.

MADE IN USA / 10 YEAR WARRANTY

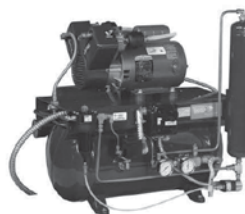
America Operatory

\$5695 or **\$99** PM/OAC*
Installed*

150 Color Choices - Made In USA



Air Compressors \$3695



Vacuum Pump \$1795



Simple Financing on All
Dansereau Equipment No
Payments for 90 Days !!!

Ortho Chairs - \$1895

Pedo Chairs - \$2895

Dr and Asst Stools - \$599

Dry Vacuum - \$4995

Infinity Massage Chair - \$3495

Universal Operatory

\$6395 or **\$119** PM/OAC*
Installed*

150 Color Choices - Made In USA



Normal Installation within 1.5 hours of Factory*

Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

GENERAL PRACTICE FOR SALE-LA WEST SIDE: 4 Ops, SoftDent, Strong Hygiene Program, most specialty referred out. 2017 GR \$600K. HSPPT-Kerri McCullough 949-300-0312 #CA531

Dentist W/five years+ experience to do RCT and extractions needed. Call: 818-830-0300

Cloud Phone System: Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

Experienced bilingual dental assistant for front office with computer skills needed. call Ira 818-652-6335

Santa Ana- Dental assistant needed, bilingual Spanish, experienced one yr and up, can do front and back, FT. 714-4724041

LEGAL TIP: Has your CPA reviewed the proposed tax allocations for the sale? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

4 Blmnt chairs Adec units, older \$500 each/obo. Van Nuys, Needs to be ASAP Bestfamilydentist@gmail.com 8189702528

Want to buy an office in Upland, Ca with no charts. ONLY lease hold improvement wih or without equipment. Call: 714-390-8769

Riverside Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. FP \$ 165k Call Tom Fitterer 724-345-9659

Office space to share one or two days a week. Poway, Ca. San Diego north county inland area. Contact Dr. Derek. 858-437-3587

Beautiful, equiped Dental office for sublease 2 days Monday, And Friday, located in an exposed and beautiful shopping center in Santa Clarita, CA for information call me at 661-645-3519 Dr. Ray

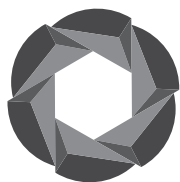
F/T or P/T general dentist needed for PPO/FFS/MC office in West Covina. Fax resume to: amazingsmilesstudio@gmail.com

PASADENA - 3 + 2 ops in 1,500 sq. ft. 90% PPO & 10% Cash. Greg Beamer 909-542-4891

US Manufactured Air Compressors In Stock, starting at \$3495. Oil Less with complete drying system, 120v or 240v. Factory Direct with over 50 years experience in manufacturing dental equipment, WWW.DHPDENTAL.COM or call (800) 423 - 5657

You can subscribe, change your address or cancel your free Dental Trader subscription anytime at <http://www.thedentaltrader.com>.

We do the patient acquisition, you do the dentistry. For amazing dental marketing call Proactive SEO Solutions @ (310) 660-7606.



INTEGRITY PRACTICE SALES

(855) 337-4337

www.integritypracticesales.com



DRE #01911548

Broker-Partners: Bill Kimball, DDS and Darren Hulstine

San Diego & Inland Empire

- **San Diego | \$800,000 | 11 ops** | Bustling San Diego location. Call Linda at (619) 933-6225.
- **Chula Vista | \$290,000 + real estate available | 5 ops** | Great general practice located only a few blocks from San Diego Bay. 5 clean and modern operatories (4 equipped), SoftDent, visible street signage, and plenty of easy-access parking in a well-manicured private lot. Call Linda at (619) 933-6225.
- **Escondido | \$180,000 + \$420,000 real estate | 2 ops** | Charming, free-standing building. Great general practice has room to expand to 4 ops! Call Linda at (619) 933-6225.
- **Palm Desert | \$800,000 | 8 ops** | General and ortho practice. Call Linda at (619) 933-6225.
- **San Diego | \$1,250,000 | 5 ops** | This is a super-premium, high-tech practice in prime location! Call Linda at (619) 933-6225.
- **East Lake Chula Vista | \$245,000 + \$609,000 real estate | 5 ops** | Spa-like amenities, room to grow. Great opportunity to be your own landlord. Call Linda at (619) 933-6225.
- **El Centro | \$225,000 + \$379,000 real estate | 5 ops** | Tremendous goodwill, room to expand! Call Linda at (619) 933-6225.
- **Chula Vista | \$125,000 | 4 ops** | Beautiful general practice located in Chula Vista, CA. Large, unique office features 4 equipped ops, a full kitchen, living room, 4 dedicated private staff parking spots, and street parking for patients. Features a reasonably priced and ultra-convenient month-to-month lease! Call Maricelle at (858) 722-7461.
- **Fontana | \$231,535 | 5 ops** | Locted in a prominent corner medical building with great signage! Many referrals from other medical professionals in the building. Call Maricelle at (858) 722-7461.

See all our listings at www.integritypracticesales.com!

Orange County, Los Angeles, & Ventura

- **Marina Del Rey | \$460,000 | 5 ops (4 equipped) | 2,400 sq ft** | Over 30 years of goodwill! Great practice located in a beautiful, modern, recently remodeled professional building. Tons of opportunity here, especially with the dramatic influx of major technology companies in the area. Call Ken at (805) 338-5850.
- **Huntington Beach | \$165,000 | 4 ops (3 equipped) |** Well established practice located in a busy corner shopping center with a Starbucks! Just off the 405. Call Maricelle at (858) 722-7461.
- **Long Beach (Bixby Knolls) | \$225,000 | 5 ops (3 equipped) | 2000 sq ft** | REDUCED PRICE! Long established practice located in a free standing building in the heart of Bixby Knolls! Seller is retiring. Call Ken at (805) 338-5850.
- **San Fernando Valley | \$126,000** | Well-established office in a busy location. Great opportunity for the right doctor. Call for details! Call Arek at (213) 340-4375.
- **Saugus, Santa Clarita | \$249,000 | 4 ops | 2000 sq ft** | Wonderful practice in Santa Clarita! Call Arek at (213) 340-4375.
- **Glendale | \$662,000 | 4 ops** | Well-established practice in highly desirable neighborhood. Open parking lot in shopping center location. Collected over \$839K in 2017. Call for Arek for details at (213) 340-4375.
- **Ventura | \$564,000 | 3 ops** | Busy general practice with 3 beautiful and modern ops. Call Darren at (805) 878-0633.
- **Camarillo | \$275,000 | 5 ops** | Large office in professional building. Seller is practicing just 2 days per week. Great opportunity to grow and profit from your own practice! Call Ken at (805) 338-5850.
- **Oxnard | \$160,000 + real estate available | 4 ops** | Clean, professional office sits in a unique medical building with lush landscaping and water features in an enclosed courtyard. Call Ken at (805) 338-5850.

Happy New Year from Your Team at Integrity!



Linda Salazar, RDA
(619) 933-6225
DRE# 01921421



Arek Balci, DDS
(213) 340-4375
DRE# 01920430



Darren Hulstine
(805) 878-0633
DRE# 01899816



Maricelle Luis-Ortiz, DDS
(858) 722-7461
DRE# 02031988



Ken Skeate
(805) 338-5850
DRE# 00885612



Brian Flanagan
(805) 714-2115
DRE# 01947466

Santa Barbara & San Luis Obispo Counties

- **Santa Barbara | \$165,000 | 2 ops** | Located in a busy shopping center near the freeway. Room for another operator. This is a great opportunity to grow a practice. Call Darren at (805) 878-0633.
- **Central Coast | \$1,000,000 | 5 ops** | Upscale endo practice. Prime location, free standing office. Practice among some of the best shopping and restaurants that California has to offer. Call Darren at (805) 878-0633.
- **Santa Barbara | \$1,200,000 | 4 ops** | Rare opportunity! Well established, 100% fee for service in a high end dental complex. Come work and live where the rest of the world vacations! Call Darren at (805) 878-0633.
- **Santa Maria | \$1,260,000 + real estate available | 7 ops** | Impressive multi-specialty practice in a standalone building, completely renovated in 2015. Gorgeous office with 7 ops and state-of-the-art technology. Call Darren at (805) 878-0633.
- **North San Luis Obispo County | \$1,100,000 | 9 ops | 4,000 sq ft** | Large, profitable general practice in the heart of wine country. Features a freshly remodeled 4,000 square foot office. Call Darren at (805) 878-0633.
- **San Luis Obispo | \$460,000 | 9 ops | 3,800 sq ft** | Recently remodeled, state-of-the-art practice with top-of-the-line equipment. Located near the charming downtown and CalPoly campus. Call Darren at (805) 878-0633.
- **Central Coast | \$325,000 | 3 ops** | Bustling shopping center location! Room to grow within the currently relaxed-pace, 3+ day/week schedule. Features CEREC, 3D conebeam, and digital x-ray. Call Darren at (805) 878-0633.
- **Central Coast | \$950,000 | 3 ops** | Well run, high net-income practice in a uniquely beautiful and historic setting. Real estate also available for sale. Call Darren at (805) 878-0633.

Central and Northern California

- **Sacramento | \$1,100,000 + real estate available | 6 ops | 2,650 sq ft** | Profitable practice conveniently located near freeways, shopping, and medical offices. Freestanding building, easy parking. Call Brian at (805) 714-2115.
- **Woodland Pediatric | \$210,000 | 2 ops** | Room for expansion! Call Brian at (805) 714-2115.
- **Redwood City | \$250,000 | 6 ops (3 equipped)** | Fast start with great reputation! Call Brian at (805) 714-2115.
- **Mountain View | \$350,000 | 4 ops** | High-end practice, very desirable neighborhood! Call Brian (805) 714-2115.
- **Santa Clara | \$350,000 | 3 ops** | Get a jump on your start-up! Call Brian at (805) 714-2115.
- **Bakersfield | \$300,000 | 3 ops | 1,200 sq ft** | Great corner location near a large medical center and central business district. Private parking lot Call Tom at (661) 427-8102.
- **Fort Bragg | \$500,000 | 6 ops** | Live on the beach! Very profitable, two private offices. (805) 714-2115.
- **Fresno County | \$675,000 | 3 ops | 1,200 sq ft** | Beautiful and extremely profitable general practice. Fantastic opportunity! One of only 2 dental practices in the immediate area. Call Brian at (805) 714-2115.
- **Chico | \$200,000 | 3 ops | 1,000 sq ft** | Small but profitable! Clean and well-kept office is located in a busy shopping center with many big-box anchor stores and tons of foot traffic. Call Brian at (805) 714-2115.
- **Sacramento Area Perio | \$620,000 | 3 ops** | Well-equipped with stunning views! Call Brian at (805) 714-2115.
- **Mariposa | \$495,000 | 4 ops** | Well established and extremely profitable practice! Live, work, and play in the gateway to Yosemite! Call Ken at (805) 338-5850.
- **Central Valley Perio | \$300,000 | 6 ops** | Well-established with tremendous growth potential. (805) 714-2115.
- **Kings County | \$800,000 | 4 ops** | Growing practice in a developing community. Call Brian at (805) 714-2115.
- **San Luis Obispo Perio | \$640,000 | 4 ops** | Fantastic perio practice in an incredible location! (805) 714-2115
- **Sacramento (Greenhaven) | \$550,000 | 5 ops** | Top-of-the-line, modern practice! Call Brian at (805) 714-2115.

DENTAL ATTORNEY



I ♥ DENTISTS!!!
I married one.
I understand
your needs.

"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."

Meir Agaki, D.D.S.

Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C.

888-416-1321

californiadentalattorney.com

amy@californiadentalattorney.com

9.16

Free Dental Chairs/lights- 3 Dansereau Xray chair Sterilizer other equipment You pickup. Near LAX 310-266-6596

Oral Surgeon in Your Office: Board Certified - Wizzies, Implants, Bone Grafting. Email: socalomfs@hotmail.com

Monterey Park: 6 Ops digital, lots of room. Retail exposure \$200K. Call Jack at (818)522-9123 Dre:01993607

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 /www.ADMInstitute.com/ check our 5 stars Google & Yelp reviews.

GP Needed M TH F Sat. Cudahy,CA. Willing to learn. Experience/Bilingual a plus. Email resume pdpateldds001@gmail.com

San Diego. Dentist or Hygienist needed for hygiene position on Mondays and/or Wednesdays. Please contact 858-792-6662

VaTech Pano Digital x-ray system 2015 PCH-2500 with touch screen computer. Fullerton pickup only. ChrisHataeDDS@gmail.com

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

three dental chair with delivery unit cuspidor in good working condition. \$800 per 909-987-8779 or easydental@yahoo.com

DENTAL PRACTICE in Los Angeles for SALE. 2017 Grossed ~ \$357K w/no advertising or website. Seller retires. 8 years of goodwill. 3 Ops. Call Loc Pham, BRE#01875780. (714)550-7494 practice@lcffin.com LCFPracticeSales.com

SIMI VALLEY PRACTICE FOR SALE- 4 operator, 1,300 sq.ft. general practice with increasing revenues and room for continued growth. 867 active patients with 22 new patients/month. Owner is relocating and will accommodate transition. Asking \$490,000. Call 818-990-0686 or email ali@furnesscpa.com. BRE#01503197

RIVERSIDE-Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dental, Ample patients no problem.. Easy way of getting started in this low overhead practice. Rent \$1350/mo Call Tom Fitterer 714-345-9659

In-House ORTHO EXPERIENCED Orthodontist travels to start your ortho dept. References available!! Inhouseortho@gmail.com

Nobody wants to sue... or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848

ENDO PRACTICE FOR SALE-CA CENTRAL COAST: 3 Ops, Scopes, Digital, Paperless, CBCT, PBS Endo. GR \$1.1M+. HSPPT-Kerri McCullough 949-300-0312 #CA489

Murrieta - Improved center suite on 1st floor. Medical/dental/prof. bldg. 1,007 sqft. Signage. Parking. (760) 975-1657

Keep Ortho referrals IN-HOUSE

HASSLE FREE · INCREMENTAL REVENUE · HIGHER QUALITY CARE

We handle:

- ✓ Scheduling
- ✓ Treatment Coordinator
- ✓ Assistants
- ✓ Equipment
- ✓ Billing
- ✓ Collections
- ✓ Marketing Support



- Patients come to a location they are comfortable with.
- High-quality treatment for adults and kids.
- Braces, Invisalign® and Proprietary Clear Aligner Technology

**PACIFIC
ORTHODONTIC
GROUP**

CONTACT US 310-612-0787

partners@pacificorthogroup.com

www.pacificorthogroup.com

Save the Date! San Gabriel Valley Foundation for Dental Health "Laughs for Smiles" Event March 2, 2019. www.sgvfdh.org

Pano-Ceph Wanted - Panoramic X ray with Cephalometric wanted. Please email info and your contact to: help@adentist4me.com

San Diego, FFS, GP, Female retiring doctor offering 40+ years practice located on the corner of 2 major streets, 6 ops (one plumbed) on almost 3000 sqft street level, excellent visibility, all digital and computerized, avg Grp \$800k+. Contact Michael at 760-586-8776 LIC # 01802107

Litigation is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848

TORRANCE at entrance of Palos Verdes, Hi Identity, (2 ops possible 3rd) Gr \$300 to \$350k, Full Price \$290k Beautiful low overhead possible merger candidate. CALL Tom Fitterer at PPS 714 345-9659

AT2000 Pluse X ray developer plus more!!! \$600 obo 909-268-2036p

Office Space for Lease-Encinitas 2050sqft w/2OPS available everyday for established dentist/start up practice. 858-243-4308

FOR SALE 5 Mixing Spatula for cements, etc. Hu-Friedy CS24 Like new. New \$35.each. Sell for \$5/each (323) 851-6622

WANTED: Pedo office or GP office with lots of pedo pts in S. Cali email orthopedodoctor@gmail.com if want to sell.

All County Construction We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179

Dental Marketing for as little as 29.00 Per Day. Year End Incentive Rate. Call (909) 362-4292. (Reg. 49.00 Per Day).

SAN BERNARDINO - (5) op comput G.P./ (3) eqt'd, 4th partial, & 5th for x-rays. Gross Collect. \$400K+. Mixed pt. base. \$3.5K/mos. Cap Cks. Seller retiring. D&M Practice Sales 818.591.1401

Dental office in Santa Barbara for lease, 3 ops 2 X-rays approximately 1500 sq 4 rooms no patint 8056375670 No broker

Valencia/Newhall GP practice collects \$1.6 million with net income of over \$600,000/yr. 8 days of hygiene/week. Dentrax, digital and panoramic x-ray. Asking \$1,340,000. Kurt Skarin 805-777-7707

PRACTICE FOR SALE/ SAN DIEGO GP w/ 3 eq ops in busy shopping center NET \$127K California Practice Sales, Inc. Phone: 714-639-2775



Art Wiederman, CPA, CFP
Broker #01511095



YOUR BRIDGE TO A SUCCESSFUL TRANSITION

17501 East 17th Street, Ste 100 | Tustin, CA 92780
714.259.0501 | 714.259.0406 f | info@wppps.com | wppps.com



Phil Potter, DDS, FAGD
Broker #01780656

Premium Practice Listings

South Los Angeles #1129

Private practice
Same location for 35 years
Seller retiring
Large office with room to grow
2017 gross revenues \$928,000

Asking \$770,000

San Fernando Valley

General restorative practice
Eight days of hygiene
2018 gross revenues approx.
\$660,000
Seller retiring

Call for more details

Central Orange County #1127

General dental practice
Located in professional building
1,160 square feet
Seller retiring
2017 gross \$392,840

Asking \$329,000

South Orange County

Contemporary restorative
practice
Seller retiring
2017 gross revenues \$650,000

Call for more details

San Gabriel Valley #1072

Fee-for-service/ PPO
Restorative practice
Seven to eight days of Hygiene/ wk.
Prestigious location
Refers out all Endo/ Surgery/ Peds
Beautiful office with great parking
Intra-oral camera
2017 revenues \$902,499

Asking \$765,000

Northern California #1106

PERIODONTAL practice
Four (4) treatment rooms
1,350 square feet
Solid 40% net grossing
over \$1,000,000
Office condominium is
available for purchase

Asking \$765,000 for practice

San Gabriel Valley #1122

General practice
Large suite in upscale location
Seller retiring
2017 gross revenues \$678,543

Asking \$545,000

South Orange County #1128

Private fee-for-service practice
Six (6) treatment rooms
2017 gross revenues \$640,000
Desirable community
Seller retiring

Asking \$625,000



Dr. William Lannan & Family



The Law Offices of J. Sean Dumm

A Professional Corporation

“

Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail. He was always quick to respond to all of our questions in a timely manner.

I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step. He goes out of his way to make sure that you are fully informed and know exactly what you are getting into. Thank you Sean!

Samuel Lee, D.D.S., Irvine

”

AN ATTORNEY WHO UNDERSTANDS DENTISTS



Call me for a complimentary consultation the next time you need legal services.

CALL **888.212.DUMM (3866)**

FAX **949.606.8624**

EMAIL **info@jsdlawoffice.com**

VISIT **jsdlawoffice.com**

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

DENTAL PRACTICE FOR SALE - TORRANCE: Busy Shopping Center. Proximity to Freeway. Low Selling Price. Call Broker - Practice Sales & Appraisals (818) 999-9595.

Pasadena Store Front Location on major thoroughfare providing excellent exposure and signage 5 ops. Asking \$150,000.00 Tina Ochoa, Broker (951) 309-3196

Mada Portable Oxygen Tank with carrying case. Ideal for emergency office use. \$150.00. docfrerichs@yahoo.com/619 2981775

6,000+ DENTISTS REPRESENTED The Law Offices of Wood & Delgado are "extremely fair with a high degree of integrity." www.DentalAttorneys.com 800.499.1474

FOR SALE: DIGITAL PANO XRAY INSTRUMENTARIUM OP-100D. WORKS PERFECTLY. CONTACT 323-445-4574 OR ECORREADD@GMAIL.COM

Ambu Spur II Adult Single Use Resuscitator. New in unopened plastic bag. \$15. docfrerichs@yahoo.com. or 619 298-1775.

Great DentalCPA. Part of my office. Very knowledgeable and experienced. No more worries about taxes, accounting and business management. He helps minimize my taxes & optimize cash flow to establish and grow our dental business long term. Dr. Kooshyar. - Cal.Dental.CPA@Gmail.Com

Tuttanauer EZ9 w printer. mwaters@purehygiene.com (805) 459-5942

Attend Xcel Seminars 22 CE series for only \$499 and get an 8CE Intro to Dental Sleep Apnea Course, lectures about Treatment Planning with Bob Lowe and also Biomimetic Dentistry, go to www.xcelseminars.com or call 480-717-2230 for info or to register.

RDA/DA needed immediately in Rowland Heights area Monday, Wednesday, Friday and Saturday. Must take x-rays. Please call 626-695-7448.

established dental office for sale, contact 818-749-9319.

BAKERSFIELD AREA, Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$500k Call Tom Fitterer 714-345-9659

Oral sedation certification, for \$1,875 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

Pelton Crane Spirit chair package. excellent condition. mwaters@purehygiene.com (805) 459-5942

Have a commercial lease? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848

SANTA MARIA: Live and practice in this desirable collegiate coastal community! 930sf w/ 3 ops Seller Motivated: \$315k (KG-921) WPS/800-641-4179

Midmark Soniclean M250. mwaters@purehygiene.com (805) 459-5942

Clean out that junk drawer and turn your unneeded items into CASH by advertising them in The Dental Trader FREE! Visit <http://thedentaltrader.com/faqs.htm> for instructions on placing a free ad today.

GENERAL DENTIST with 1 year experience in all fields of dentistry required for a state of the art start up in Cathedral City. Base + Commission. Call 951.833.7468 or email: Jobs@SmileGuru.Dentist

LAGUNA NIGUEL PRACTICE FOR SALE – 4 ops – Dr retiring after 26 years – grosses approx. \$300,000/year – digital xrays and 3D pano – Thomas & Fees Practice Sales (714) 544-4341

FULLERTON-Practice for Sale-PPO & Dential. Potential for growth- Seller refers out most specialty work, does no ads. 5 OP + 1 plumbed. Seller retiring. Email to 1306main@att.net

Santa Barbara: 4 ops | \$1,200,000 | Rare opportunity for a well-established general practice in prestigious Santa Barbara, CA! This 100% fee-for-service office is located in a high-end dental complex and features 4 fully-equipped ops, Soredex digital pan, and Dentrrix. This is a fantastic location for patients and employees! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, DRE #01911548. (855) 337-4337

Dental office space for rent in Beaumont, CA. Approx. 2200sf w/5 operatories. Call 760.638.1990 for info. Avail now

PRACTICE FOR SALE/ IRVINE (GP/Spec) In shopping center grossing over \$1M in 2017. California Practice Sales, Inc. Phone: 714-639-2775

Sterident 300 Dry Heat Sterilizer For Sale. Used only twice. \$700. Schein price for new 1,149. docfrerichs@yahoo.com.

Sublease Irvine, 1 or 2 days a wk, including Sat, great location, nice buildig, affordble, for startup or reloaction, officeshare@yahoo.com

DA/RDA wanted for part-time employment. Laguna Niguel private practice. New grads ok. Call 714-851-8232.

AT 2000 X-ray developer, working great, selling both for \$900 or one for \$500. Pick up in Arcadia. Text 626-203-1720

TIRED OF PAYING TOO MUCH IN TAXES? Call Jerry Morey at 949-759-5626 or visit www.mydentistcpa.com. Dental CPA and Profit Coaches.

3M LED Paradigm DeepCure Light New/Unopened REF #76974 \$550 45% off Retail. Contact 310-922-5666

ATTENTION CORPORATE--SPECIALIST TEAM--ENTREPRENEUR should include this package in their inventory. Seller will work back indefinitely with good health. ORANGE COUNTY- INLAND-EMPIRE--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 million within 24 months. Gorgeous facilities ultra modern with conbeams in each--Call TOM FITTERER 714-345-9659

3M ESPE Rotomix Rotational/Centrifugal Capsule Mixer \$600 New/Unopened. Located in West Los Angeles Contact 310-922-5666

Cecilia Chen, Esq. is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. – Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

os/endo/ortho/perio wanted to share office space in Moreno Valley, Ca will refer patients. 951-924-2433

GENERAL PRACTICE FOR SALE-VENTURA COUNTY: 4 Ops, Busy Retail Center, Dentrrix, Digital, Pano, Strong Hygiene Program. GR \$641K. HSPPT-Kerri McCullough 949-300-0312 #CA504

RDA or experienced DA needed for perio practice in San Clemente. salary based on experience. Email ginnyperio@att.net

DENTAL PRACTICE FOR SALE-PREMIER HIGH QUALITY HIGH NET IN CARMEL VALLEY SAN DIEGO. 5 OPS. EMAIL TO OFFICEDENTAL60@GMAIL.COM

Beverly Hills Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralurgeon@gmail.com

Irvine spectrum location, dental office available for lease, pls, text to 9497352064

EXCEPTIONAL DEAL FOR SALE DENTAL OFFICE IN SANTA CLARA /SAN JOSE. NO BROKER FEES. High collection/low cost. Excellent location in a busy established shopping center, high visibility, ample parking. 5 fully equip. ops. 1500 sq.ft. Email: dentistsantaclara1@gmail.com

For sale or rent office in Baldwin Park 3 ops digital Xrays excellent ubication/street level private parking 301-2138487

Associate Run General/Ortho practice in Los angeles, Low Rent, For Immediate sale, call (310) 384-4360

I am available to see difficult children in your practice; board certified pediatric dentist (818)883-1383

CAPISTRANO BEACH PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity) in 2 ops, rent \$1600. Starter Practice Full Price \$150,000. CALL Tom Fitterer at PPS 714 345-9659

Harness the power of Facebook Ads to elevate your dental practice. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

General Dentist part time 2-3 days/wk. General dentist-ry. 626-327-4857 Kiranbapu@hotmail.com

Create the Office of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

PROACTIVE **SEO** SOLUTIONS

Amazing year?

*Harness the power of Facebook Ads to
elevate your dental practice to new heights*



*We do the patient acquisition,
you do the dentistry...*

(310) 660-7606

CHART CABINET with doors need ASAP. Willing to pick up. Please call 818-970-2528

dental hygienist CHINO, CA needed for Wednesday 7-4pm, \$340/day contact DrJ 2132680562

Progeny ClearVision Sensor size 2. mwaters@purehygiene.com. (805) 459-5942

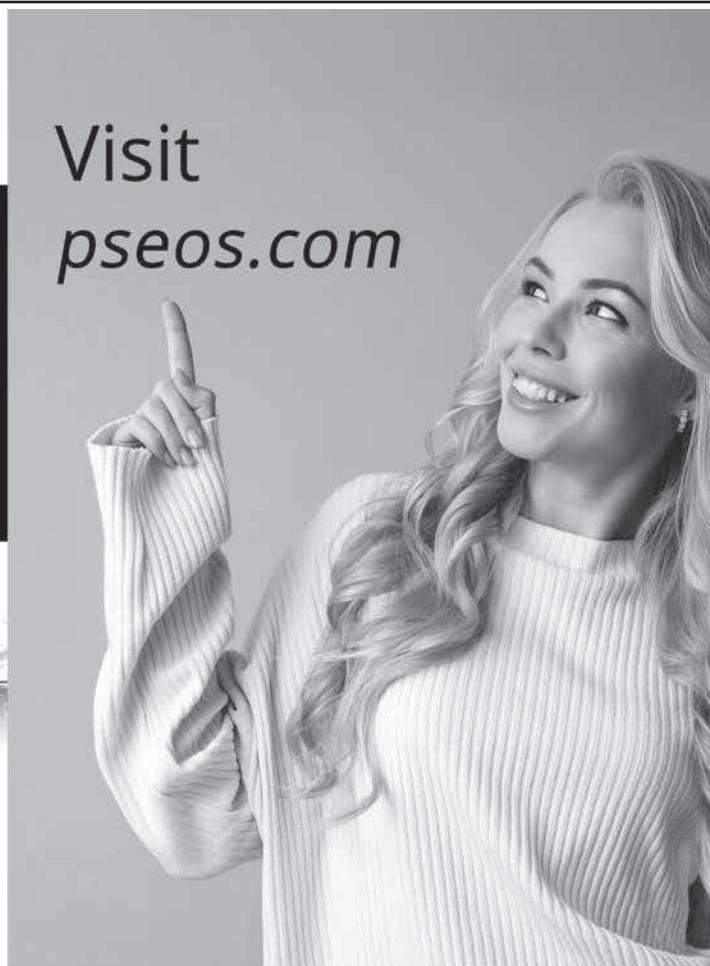
RDA with X-Ray license in Santa Monica with 1yr front and back office experience.(310)395-7221 OR njydds620@yahoo.com

PALM SPRINGS LA QUINTA- LOCATION LOCATION LOCATION- NOW GROSSING 1.5 MILLION WITH SPECIALTIES 8 WELL EQUIPPED OPS ESTB 26 YEARS, HIGH IDENTITY 2 MILLION ACHIEVABLE TARGET WITHIN 24 MONTHS CALL TOM FITTERER PPS 714-345-9659-must sell now

3M ESPE Rotomix Rotational/Centrifugal Capsule Mixer. New/Unopened. Located in West Los Angeles Contact 310-922-5666

\$42,500 Denti-Cal Award May be Waiting for you. Did you file for and receive your Year 1 payment of \$21,250 yet? If so, you probably qualify for the remaining incentive money. We can get you the remaining \$42,500 over the next 5 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

Visit
pseos.com



Space share in Torrance: Ideal for Orthodontist or Endodontist. Great location and excellent demographics. 310-647-7366

Owner Retiring - Long Established, Boutique Simi Valley Family Practice. Recently Remodeled 3 operator office with reasonable rent on major thoroughfare with good street visibility in one of the safest cities in the country. Fully computerized with Dentrix software; experienced staff to stay. DDS is available to help with transition. High quality. Great reviews. Low overhead. Sale by owner Must have financing. smilepower@dslextreame.com 805-217-4300 #3

"I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee 's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!" Ari Rosenblatt, DDS, DMD – – Call Maddox Healthcare Law – (949) 675-1515

GP Associate wanted in Lake Elsinore. > 2 yr experience. Partnership opportunity available. CV to xzhangddsphd@yahoo.com

DENTAL PRACTICE in MONTEREY PARK. New Listing! 2018 Projects \$600K. Large shopping Center. Mostly Hispanic & Chinese population. Seller retiring. Call Loc Pham, BRE#01875780. (714)550-7494 practice@lcffin.comILCFPracticeSales.com

EAST L.A. BLDG & G.P. - Free stand bldg & G.P. Cash/PPO only. (4) ops. Collect ~ \$200K p.t. Refers most specialties, & has no website/adv. Primed for growth. Seller retiring. D&M Practice Sales 818.591.1401

Oral Surgeon-Part time. Multispecialty office. call 8182923458 or email dracedds@gmail.com

ENDODONTIST JOIN PERIODONTIST SANTA CLARITA-- GREAT SHOPPING CTR, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who does not want ownership responsibilities, just a good reliable job. Call Tom Fitterer 714-345-9659

PRACTICE FOR SALE/ COMPTON GP + Bldg w/ 4 eq ops & 3 plmbd not eq ops Net \$262K California Practice Sales, Inc. Phone: 714-639-2775

3M LED Paradigm DeepCure Light New/Unopened REF #76974 \$600 40% off Retail. Contact 310-922-5666

LEGAL TIP: Did your attorney calendar the due date to exercise your lease option? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

selling 4 white used dental chairs and panoramic Xray sirona (no work) best offer, 661 3272155, luismiguelcollazos@yahoo.com, 8186051584

North Hollywood: 7 ops private courtyard \$1M in collection, retail exposure \$850K. Call Jack at (818)522-9123 Dre:01993607

Office Share Implant & GP practice in Oceanside, CA + Associate/ Transition CBCT w/ 4ops in Retail Plaza. Text 760.707.9906

WESTCHESTER - 4 ops. 11th floor views! 39+ Yrs of Goodwill. Greg Beamer 909-542-4891

PRACTICE & BLDG in CORONA FOR SALE Established general practice 4ops w/1,260SF. Luke Nguyen (858) 633-1810 BRE: 02050070

IMPLANT/OS PRACTICE FOR SALE-SOUTH BAY LA: 3 Ops, WinDentOMS, Digital, Pano, CBCT. 2017 GR \$475K. HSPPT-Kerri McCullough 949-300-0312 #CA498

Orthodontist needed for established ortho office Experience required email resume to oceanviewdentalgroup310@gmail.com

FOR SALE: Retired DDS MW QuietAir Insight Handpiece. NO F/O Recently overhauled. Push Button \$255 OBO (323) 851-6622

SIMI VALLEY PRACTICE FOR SALE- 4 operatory, 1,300 sq.ft. general practice with increasing revenues and room for continued growth. 867 active patients with 22 new patients/month. Owner is relocating and will accomodate transition. Asking \$520,000. Call 818-990-0686 or email ali@furnesscpa.com. BRE#01503197

Endontist needed We are interested in hiring Endodontist! Michael at (714)469-4283 endosurfer@gmail.com

Help us thank them



VSA is made up of retired Veterans, willing citizen volunteers and corporations committed to bettering the lives of those who have Served & Sacrificed for the country they love. Our goal is to give back to those who have given so very much to protect our fragile freedoms. We are simply here to Serve our Veterans, to thank our Heroes by sponsoring healthful, invigorating and rewarding outdoor adventures, sporting events, and Family activities.

Join our VSA Family by donating to fund a variety of wilderness activities including fishing, guided events, camping trips, gear and transportation for ocean and backcountry excursions. Every donation changes the lives of our Heroes and their Families for the better.

*Join the VSA Family today and know
you are making a difference.
No donation is too small.*

Veterans Sportsman Alliance

10394 S. Tantau Avenue, Cupertino, CA 95014

408.499.4139

info@veteranssportsmanalliance.org
www.VeteransSportsmanAlliance.org



Registered as a 501(c)(3) Corporation



Avoid business litigation and employment issues by working with attorneys that understand your dental practice and the California environment.



858.408.6900 | info@tencersherman.com | TENCERSHERMAN.COM

AREAS OF EXPERTISE

Business Litigation

Employment Law

Employment Advice

DIAMOND BAR SPECIAL CIRCUMSTANCE, This is a dream mil dollar location to be. 4 ops w/digital pan. Several Restaurants bring in droves of customers on a daily basis, , parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 ft of office. Senior pt DDS gr \$450k 1 day a wk w/1 day associate. Seller will stay one day a week for a while & then 1 day every 2 wks & teach implants, OS & Ortho, Seller will help junior dentist achieve min \$1 mil given time to build. FP \$450k Call Tom Fitterer at PPS 714 345-9659

BUYING, SELLING, MERGING Oh My! With The Law Offices of Wood & Delgado, our clients "now have a comfortable sense of security." FREE Consultation! 800.499.1474 www.DentalAttorneys.com

PERIODONTIST NEEDED, Whittier, Established high volume group practice, one or two days per month, Implants, Ridge Augs, Sinus Elevation, Ability to earn \$4000 daily compensation for the right doctor. E mail resume ABCLEASE@GMAIL.COM

GENERAL DENTIST with 1 year experience in all fields of dentistry required for a state of the art start up in Cathedral City. Base + Commission. Call 951.833.7468 or email: Jobs@SmileGuru.Dentist

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

Looking for an Orthodontist partner to see denti-cal patients. please txt 747-232-3847. Valencia,CA.

DENTAL PRACTICE FOR SALE – WEST HILLS: Retiree. Small Shopping Center. Heavy apartment building area. Call Broker - Practice Sales & Appraisals (818) 999-9595.

2 Belmont Arm Mount X-Calibur Quartz Halogen Dental Light, working condition, price negotiable. Call/text 3108804447.

PERIODONTIST needed for a Family Practice near LAX area. Please send resume to dental894@yahoo.com

Buying a dental office was a bumpy road before we met Fazel. All became very smooth. Fazel helped us foresee potential risks, buy a good office, completely set up a dental business & plan for many years yet to come. Dr. Arman. Cal.Dental. CPA@Gmail.Com

North Hollywood Medical Bldg for Sale by Owner.Good for Specialist,can occupy entire 2nd floor. \$1.950M (818) 679-1780.

Beautiful modern Encino office available for sublease. 4 ops ready. Please respond to suitedental16@gmail.com

STERILIZER Chemiclave 5500 9" Chamber. Sterile tools come out dry. Good condition last used 9/1/18. Comes with xtra door handle and O-ring. Available for pickup WLA or ship (Buyer pays) \$900 drmonty2000@gmail.com

Knowledgeable - Reliable Accessible - Affordable

When you need an experienced and efficient attorney specializing in dentistry, please give me a call.



Cecilia Chen, Attorney

*Super Lawyer 2014
Nominated by Peers*

The Attorney to Protect your Investment Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Formation of Dental Service Organizations
- Associate and Space Sharing Agreements

Cecilia Chen came very highly recommended for her legal services. Immediately, it was clear that she was deserving of the referral. She quickly laid out what was required for my practice transition and clearly communicated her reasonable fees. She was a wonderful advocate in dealing with the other party, going above and beyond to look out for my best interest. She was always quick to respond and my transaction was completed in a timely manner. I have already referred Cecilia to a colleague and will continue to do so in the future.

—Mark Redd, DDS

Toll Free: 855.850.4111

Email: info@practiceatt.com

www.practiceatt.com



LAW OFFICES OF
CECILIA CHEN

LaCanada/Flintridge GP practice collects \$1.175 million and nets \$385,000/yr. Seller refers all specialty work. 9 days of hygiene/week. 4 ops. Easy access. Asking \$925,000. Kurt Skarin 805-777-7707

Adec 511 dental chair package for sale.
sofiao.iag@gmail.com. (626)825-4406

NORTH PASADENA, MILLION DOLLAR PRACTICE AND 1500 SQ FT 50P FREE STANDING DENTAL BLDG ACCROSS FROM STARBUCKS--CALL TOM FITTERER 714-345-9659

One brand new and one more barely used B&Q Ergonomic dentist stool with hand/backsupport for sale.Call/text 7143109330.

American manufactured Dry Vacuum Systems, Variable Speed with Stainless Steel Tank. Rebates and Discounts available, prices starting at \$4995. Factory Install, maintenance and support. Call (800) 423 - 5657 or visit our website WWW.DHPDENTAL.COM

Closing Endo practice sale. Zeiss microscope, chairs, N2O set, compressor, sterilization... email: DentalDefender@gmail.com

implantologist in your office? Foreign certified OS.Limited to implantology for 10 years with over 10k implants in USA. implantforever@gmail.com

Barely used "Zoom Advanced Power"Whitening Light for sale. Call or text for Price negotiation.Dr.Patel at 7143109330.

ORANGE COUNTY BEACH DESTINATION PRACTICE TALENTED CLINICIAN CAN BE FAMOUS HERE, GREAT TRANSITION, WILL DO ONE MILLION PLUS FIRST YEAR Super lease 1800 sq ft 2 million possible 36 months, RE poss CALL TOM FITTERER PPS 714-345-9659

Board approved oral sedation course \$1,875, in the beautiful city of Ventura, experienced instructor associate professor LLU, CIDE (805) 676-1063.

Referring Out ENDO, ORAL SURGERY? USC General dentist with 22 years experience will do it all in your office and bring everything. For a flat fee approximately 50% of office fee. For further info Please leave voicemail, or text 310-210-6955 or Email: DontReferOut@gmail.com

General Dentist-Do you love endo, base 1000\$ a day plus commission. 8182923458 or dracedds@gmail.com

Endodontist-Full Time. Salary plus commission. Busy Multispecialty office. Dracedds@gmail.com or 8182923458

SAN DIEGO: Remarkable Opportunity in proven location! Long established in vibrant North Park neighborhood. 2400 sf w/ 5 ops & 2 Pedo chairs \$1.05M (KL-909) WPS/800-641-4179

TUSTIN / SANTA ANA Location Only Invested \$450,000 2000 sq ft beautiful first cabin ops with new Conbeam, gr\$ 20,000/month 1 day Call Tom Fitterer 713-345-9659

Dental Assistant needed in Huntington Beach area Mon-Thur. Ortho experience a plus. Must take x-rays. Email resume to akidsdentist@akidsdentist.com

Cecilia Chen, Esq. has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Dentist needed for a part time position in Plam desert area. Please call 818-437-4666.

PRICE REDUCED! PEDO PRACTICE FOR SALE-SAN FERNANDO VLY: 4 Ops, Great Location. 10+years Goodwill. 2017 GR \$266K on 3 days. HSPPT-Kerri McCullough 949-300-0312 #CA399

Pedo office-Chatsworth Looking for Pediatric Dent or GP for transition/sell practice. 17 years of goodwill. Price negotiable and owner willing to carry/finance. Pediatricdentist18@gmail.com

Pediatric dentist wanted in the inland empire. Partnership opportunity available. Email mvsierra23@yahoo.com

ANAHEIM PRACTICE FOR SALE – 3 ops- Dr retiring after 40 years – grosses \$350,000 on 3 days/week - Thomas & Fees Practice Sales (714) 544-4341

Receptionist/Assistant - Buena Park office looking for someone with front and back office skills. ospics12@gmail.com.

PRACTICE FOR SALE/ TUSTIN Beautiful office w/ 3 eq ops / 2 plmbd not eq in a 1,800 sq ft suite. LH & Equip Only! California Practice Sales, Inc. Phone: 714-639-2775

PERIODONTIST NEEDED in VALENCIA CA. 1-2 Days per month. Please call 661-222-7724 or send CV to "elitesmilesvalencia@gmail.com" or FAX to 661-222-7464.

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

Need Anesthesiologist one Friday a month. Email Jobs@ImplantsGuru.Dentist

Co- Broker Opportunities in Los Angeles, El Monte, Fullerton. Call for details. DDX Xpress Realty Co. (951) 309-3196 BRE #01049085

FOR SALE Titan3 SlowSpeed. Like New. Motor. Contra angle sheath. Contra angle (latch) \$415 OBO (323)851-6622

For Sale: CT/ Pano, Carestream 9000, was purchased 2013. Excellent condition, maintained very well. \$13k. 310-9898999.

Dentist Needed in San Fernando Valley. Please email your resume to brushstrokedentalcare@gmail.com or fax to 818-885-0087

Front office needed Mon-Fri Irvine/Foothill Ranch private offices 949-485-8825 text/call/Email portoladental@live.com

Finally, a great CE Series (3 courses, 22 CA CEs), giving practical information at a great price (2 Lectures plus an 8 CE Intro to Dental Sleep Apnea Course)! See Xcel Seminars insert, visit www.xcelseminars.com or call 480-717-2230 for info.

BOARD APPROVED RDA COURSES Infection Control \$199, Coronal Polishing \$269, Radiation Safety \$380, Pit & Fissure Sealants \$329. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com

ASSOCIATE WANTED SANTA CLARITA CALL Tom Fitterer at PPS 714 345-9659

With oral sedation certification you may be able to treat fearful patients, weekend courses, Board approved for \$1,875, CIDE (805) 676-1063

1 operatory with digital xray for rent. Free-standing building in Bellflower (Cerritos/Artesia area). Call 562-2195134

KOREATOWN!!! Part-Time GP needed. Korean speaking dentist preferred. Please email the resume to ks2171@gmail.com

IRVINE DENTAL OFFICE FOR SUBLEASE Seeking a specialist to share 1-2 ops on Tues &/or Thurs. Text(714)615-1025

Beautiful suite in professional Valencia building available! Text 818-314-9284 for link to virtual tour and add'l info



CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your
**Free Personal
Sales Analysis**

Robert A. Palumbo
Partner/
Executive Vice President
Lic. #01855842



Buyers:

We have Professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

John W. Knipf
President
Lic. #00283209

FEATURED LISTINGS

CARLSBAD - This beautiful **HOLISTIC** practice started from scratch by the Seller and has over 22 years of goodwill to offer. Locate in a two story professional – medical building and the only dentist. A spa-like atmosphere office with 4 equipped operatories in a 1,800 sq ft suite. Computerized with Dentrrix software. **THIS IS A RARE 100% FEE FOR SERVICE PRACTICE ALLOWING FOR THE BUYER TO SET THEIR OWN FEE SCHEDULE PRICING MODEL.** Currently, the practice refers all specialties out. Only inlays, onlays, and crowns are the majority of the holistic procedures being performed in-house **Projecting approximately \$440K for 2018.** Don't miss this rare opportunity. **Property ID #5256.**

LANCASTER (GP + Real Estate) – Long established General practice with 4 equipped operatories. The practice is located on a single standing building (for sale) in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrrix software and digital x-ray. **Grossed approximately \$693K in 2017 and Projecting approximately \$717K for 2018. Buyer's net of \$252K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.**

SAN DIEGO – Established in 1998 this beautiful general practice is located in a 2 story professional building in busy shopping center. Seller is currently working 4 days/wk with 4 days/wk of hygiene and sees approximately 10-11 new patients/mo. The office is PPO and Cash only. Does minimal advertising. The practice consists of 6 equipped operatories and 2 plumbed not equipped operatories with window view to the city. It is computerized with Dentrrix software and Digital X-ray. The suite is approximately 2,250 sq ft. **Grossed \$1,234,000 in 2017 and projecting approximately \$1.2M for 2018. Buyer's net of \$373K.** Great staff. Excellent opportunity to own a second practice. Please contact your CPS Agent for more details. **Property ID #5251.**

SANTA ANA – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 960 sq ft suite. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed \$500K in 2017. Projecting approximately \$502K for 2018. NET OF \$121K.** Note inventory is subject to change. Please contact your CPS Agent for more details. **Property ID #5113.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

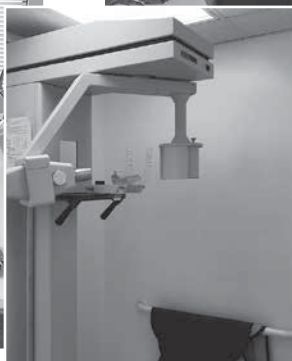
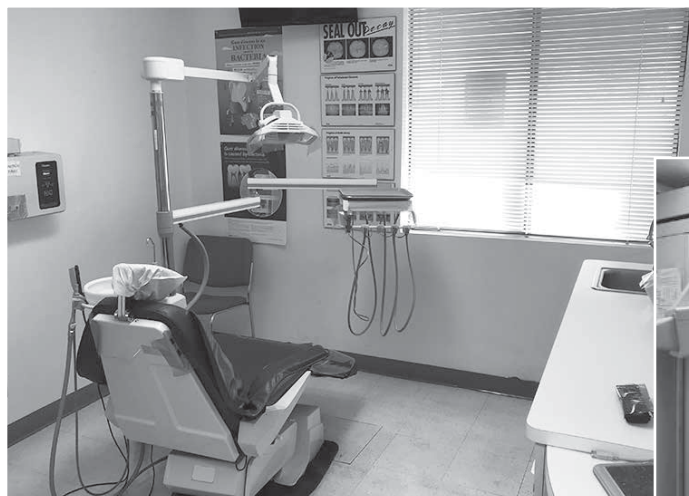
Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



GENERAL PRACTICE IN ANAHEIM WITH REAL ESTATE



- Projecting approximately \$763K for 2018
- Buyer's net of \$230K
- In a 2 story dental building – other tenants
- 2,794 sq ft suite
- Great street visibility w/ heavy traffic flow
- Good signage
- Next to residential area
- Established in 1994
- Associate run

- Open 5 days/wk
- See approximately 40 NEW patients/mo with 2-4 new ortho starts
- Insurance/Cash/ Some Denti-cal/Some HMO
- 8 equipped operatories
- Digital X-ray
- Dentrix software

Please contact your CPS Agent for more information. **Property ID #5255.**



Alice C. King, V.P.
Lic #00602189

CALIFORNIA

Specializing in the Selling

LOS ANGELES COUNTY LISTINGS

CANOGA PARK – With 25+ years of goodwill this practice is located in a single story corner building with rear parking. Excellent street visibility and great signage. On a heavy traffic flow street. Near residential area. Seller works 1.5 days/wk with Associate 2 days/wk and O.S. 1x/mo. See approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Minimal advertising. Practice consists of 4 eq ops and 1 plmbd not eq in a 1,700 sq ft office. It's computerized with Eaglesoft software. **Grossed \$367K for 2017 and projecting approx. \$394K for 2018. Buyer's net of \$140K.** Please contact your CPS Agent for more information. **Property ID # 5241.**

CARSON – Price Adjustment! Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 3 equipped operatories and 2 plumbed not equipped. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$277K in 2017. Buyer's net of \$132K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

COMPTON (GP + Real Estate) – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15-18 patients/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbed not equipped operatories. Digital X-ray. Next door to a University and across from a church. **Grossed \$581K in 2017. Projecting approximately \$615K for 2018. Net of \$262K.** Please contact your CPS Agents for more information. **Property ID #5209.**

LANCASTER (GP + Real Estate) – Long established General practice with 4 equipped operatories. The practice is located on a single standing building (for sale) in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$693K in 2017 and Projecting approximately \$717K for 2018. Buyer's net of \$252K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.**

SANTA CLARITA – General Practice with 36 years of goodwill located in a professional medical building with scenic views. Practice consists of 5 equipped operatories in an approximately 1,612 sq ft suite. Computerized with SoftDent. PPO & Cash Only! **Grossed approximately \$449K in 2017.** Please contact your CPS Agent for more details. **Property ID #5207.**

SOUTH GATE - Leasehold improvements and Equipment + Real Estate!! Office is located in a single free standing building. Corner location with heavy traffic flow. Excellent street visibility. Next to residential area. This practice has 4 equipped operatories and 4 plumbed not equipped operatories which is excellent for expansion in an 1,829 sq ft office. Major equipment is approximately new to 5 years old. Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5250.**

TARZANA – Established in 1929 this General Practice still has the same number. Located in a 2 story medical building with private ample parking. On the second floor with 5 equipped operatories in a 1,552 sq ft suite. It's computerized with Practice Plus software and digital x-ray. Seller currently works 4 days/wk with 4 days/wk of hygiene. Sees approximately 14-16 patients/day. Cash and Delta Premier only! Not locked into any fee schedule. 100% patient referral. **Grossed \$681K in 2017 and Projecting approximately \$698K for 2018. Buyer's net of \$225K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5226.**

WOODLAND HILLS – Beautiful General Practice located in 5 story medical dental building with 30+ years of goodwill. Seller works 3.5 days/wk with Associate 1.5 days/wk and 5 days/wk of hygiene. The practice consists of 4 eq. ops with window views in a 1,417 sq. ft. suite. Has Softdent software and digital x-ray. **Grossed \$996K in 2017 and has monthly revenues of \$86K. Buyer's net of \$238K.** Numerous business offices, restaurants, retail establishments in the area-heavy traffic flow. Great practice. A must see. Please contact your CPS Agent for further details. **Property ID #5246.**

ORANGE COUNTY LISTINGS

ANAHEIM (GP + Real Estate) – Located in a 2 story dental building with great street visibility and heavy traffic flow. Good signage. Next to residential area. Established in 1994, this practice is open 5 days/wk and sees approximately 40 new patients/mo with some ortho starts. Associate run. Insurance/Cash/ Some Denti-cal/Some HMO. The practice consists of 8 equipped operatories with digital x-ray and Dentrix software on a 2,794 suite. **Projecting approximately \$763K for 2018. Buyer's net of \$230K.** Please contact your CPS Agent for more information. **Property ID #5255.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Juana Dominguez
Executive Administrator

FULLERTON – Leasehold Improvements and Equipment Only!! General practice located in a multi-story professional building. Practice consists of 6 equipped operatories in a 1,941 sq ft suite. It is price for a quick sale. Selling “as-is”. Charts are included but not guaranteed. Please contact your CPS Agent for more information. **Property ID #5248.**

GARDEN GROVE - Leasehold Improvements and Equipment Only!! If you are looking to attract patients from different demographics all into one location, it does not get any better than this as the practice is located at the intersection of the 405, 605 and 22 Freeways. While the practice is built out for a general practitioner to draw in patients from multiple cities, the broad-reaching freeways arteries are perfect for a specialist. The practice is currently a periodontal practice since 1992 and the office consists of 3 equipped operatories and 1 plumbed not equipped in a 2 story dental and professional building. Has reasonable rent for the area. Great opportunity for a Perio or GP. Please contact your CPS Agent for more information. **Property ID #5239.**

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrax software. **Grossed \$482K in 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

IRVINE - Leasehold Improvements and Equipment Only!! Beautiful office located in a 3 story medical dental building. Near shopping centers. This practice consists of 3 equipped operatories in a 1,481 sq ft suite. Includes a Kodak 3D Pano. Reasonable rent for the area. Newer equipment. It's great opportunity to start your own practice or to move your existing one. Please contact your CPS Agent for more details. **Property ID: #5257.**

IRVINE (GP/Specialty) - The practice is conveniently located between The Interstate 5 and the 405 Freeway. **The premier shopping center that our practice is located currently has no other dentists, and the landlord is focused on only allowing retail stores into this shopping center going forward.** Our Seller established this GP practice and integrated a variety of specialties in 2012. This office is laid out very efficiently designed with spacious operatories, and the doctor's private office also has its own lavatory. **Practice grossed over \$1M in 2017 and on track to exceed that in 2018. NET OF \$317K.** Depending on the Buyer's skill set will determine the additional profitability to be realized here that has consistently grown since inception and our focal point of the past 3 yrs. Please contact your CPS Agent for more details. **Property ID: #5230.**

LA PALMA – Well established General Practice with 60 years of goodwill located in a 2 story dental building. Near residential and retail area. Seller is currently working 4 days/wk with 3 days/wk of hygiene. **Generating approximately \$42K on Revenues/mo.** Delta Premier Only and Cash. Sees approximately 8-10 patients/day. 100% Patient Referral. Practice consists of 4 equipped operatories in a 1,556 sq ft suite. Has reasonable rent for the area. **Grossed \$443K in 2017 and Projecting approximately \$509K for 2018.** Please contact your CPS Agent for more details. **Property #5234.**

ORANGE – Leasehold Improvements and Equipment Only! Four equipped operator office located on a recent remodeled single story free standing building. It has convenient access to the freeways. The practice is located just south of the Historic Orange Circle. Walking distance to too many shops and restaurants to mention. Has reasonable rent. Please contact your CPS Agent for more details. **Property ID #5229.**

SANTA ANA – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 960 sq ft suite. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed \$500K in 2017. Projecting approximately \$502K for 2018. NET OF \$121K.** Note inventory is subject to change. Please contact your CPS Agent for more details. **Property ID #5113.**

TUSTIN - Well established General Practice located in a two story shopping center. On a heavy traffic street. Good signage. Near residential area. Office is open 5 days/wk and generates approximately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories and a 1,222 sq ft suite. Computerized with Dentrax software and digital x-ray. **Grossed \$1.4M in 2017 and Projecting \$1.8M for 2018. Buyer's Net of \$564K.** Great practice. Please contact your CPS Agent for more information. **Property ID # 5236.**



Fred Vuittonet, V.P.
Lic #01363583

CALIFORNIA

Specializing in the Selling

TUSTIN (Endo/GP) - Leasehold Improvement and Equipment Only!!! Beautifully remodeled including all new cabinetry through the practice located in a single story professional building. Practice consists of 3 equipped operatories and 1 plumbed not equipped which 2 ops are spacious great for surgeries and IC Sedation in a 1,800 sq ft suite. We have two price points for this practice. One if a GP does not want all the high-end Endodontic equipment (Global Microscope, 3 ASI Units), and one with all of it included. Has reasonable rent for the area. Please contact your CPS Agent for more information. **Property ID # 5244.**

TUSTIN (GP + Real Estate) - Established in 1987 this practice is located in a single free standing building. On a busy street. Practice consists of 4 equipped operatories and 1 plumbed not equipped with Mogo dental software. On in a 1,140 sq ft office. Seller is currently working 4.5 days/wk and sees approximately 12-13 new patients/mo. **Collected \$339K for 2017 and projecting approximately \$353K for 2018. Buyer's net of \$128K.** Great staff. Please contact your CPS Agent for more details. **Property ID # 5247.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

CORONA - Beautiful general practice located in one story free standing building next to a busy shopping center. Seller owns the building. Practice consists of 6 equipped operatories and 4 plumbed not equipped for expansion in an approximately 3700 sq ft office. It's computerized with Dentrax and digital x-ray. Does minimal advertising. PPO/CASH/SOME DENTI-CAL/SOME HMO. Sellers currently working 2 days/wk and 1-2 days/wk. Sees approximately 8-10 patients/day. **Grossed \$346K in 2017 and projecting approximately \$424K for 2018. Net of \$152K.** Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. **Property ID # 5224.**

PALM DESERT - Beautiful well established general practice that Grossed \$1.4 Million in 2017 and projecting approximately \$1.9M in 2018 is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Has an O.S. 2x/mo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great advertising. Practice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrax software and has Digital X-ray. Doing approximately \$164K in monthly revenues. Seller is willing to stay 2 days/wk and still have a **BUYER'S NET OF \$592K.** Great practice. Established in 2004. Please contact your CPS Agent for more details. **Property ID #5217.**

RANCHO CUCAMONGA - Price Adjustment! Established in 2004 this General Practice is located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrax software and digital x-ray. Seller works 2 days/wk and Associate 1 day/wk and sees approximately 25 patients/day. PPO/Cash/Denti-cal/Some HMO. **Grossed approximately \$422K in 2017. Buyer's net of \$149K.** Please contact your CPS Agent for more details. **Property ID #5169.**

TEMECULA + Real Estate - Established in 2004, this Pedito/Ortho practice is projecting approximately \$1.7M for 2018. **Grossed \$1.5M in 2017. Buyer's net of \$975K.** It's located duplex single story building. Seller is open to selling or leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrax software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD - This beautiful HOLISTIC practice started from scratch by the Seller and has over 22 years of goodwill to offer. Located in a two story professional - medical building and the only dentist. A spa-like atmosphere office with 4 equipped operatories in a 1,800 sq ft suite. Computerized with Dentrax software. THIS IS A RARE 100% FEE FOR SERVICE PRACTICE ALLOWING FOR THE BUYER TO SET THEIR OWN FEE SCHEDULE PRICING MODEL. Currently, the practice refers all specialties out. Only inlays, onlays, and crowns are the majority of the holistic procedures being performed in-house **Projecting approximately \$440K for 2018.** Don't miss this rare opportunity. **Property ID #5256.**

LA MESA - This beautiful general practice located in busy shopping center. Corner location with heavy traffic flow. Great signage and exposure. Seller is working 4 days/wk with 4 days/wk of hygiene, Endo 2x/mo and O.S. 1x/mo. Sees approximately 80-100 new patients/mo. PPO/Cash/Some HMO. Practice consists of 5 equipped operatories and 1 plumbed not equipped operator in an approximate 2,697sq ft suite. **Grossed \$1.5M in 2017. Monthly revenues of \$130K. Buyer's net of \$368K.** Please contact your CPS Agent for more details. **Property ID #5228.**

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Dan Parnell, V.P.
Lic #00901038

OCEANSIDE (ORTHO) – Established in 2001 this Orthodontic practice is located in a one story free standing building. Seller currently works 2 days/wk. Sees approximately 10-15 new starts/mo. PPO/Cash/Denti-cal. Practice consists of 4 chairs in open bay on a 1,550 sq ft suite. Computerized with Dolphin Management software. Reasonable rent for the area. **Grossed approximately \$263K in 2017.** Seller focusing on primary office. Please contact your CPS Agent for more details. **Property ID #5225.**

SAN DIEGO – Price Adjustment! General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$301K in 2017. Net of \$129K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.**

SAN DIEGO – Spacious general practice established in 2012 is located 3 story professional building with well-maintained complete garden and waterfalls. Corner location. It's located near premier shopping centers, high school, and business buildings. Reasonable rent for area. This office consists of 5 eq ops in a 2,157 sq ft suite. Seller is currently working 4 days/wk with 2 days/wk of hygiene. See approximately 30 new patients/mo. Cash and PPO Only! **Grossed \$663K in 2017 and projecting approx. \$645K for 2018. Buyer's net of \$184K.** Don't miss this great opportunity to own your first office or open a second one. Please contact your CPS Agent for more details. **Property ID #5233.**

SAN DIEGO – Established in 1998 this beautiful general practice is located in a 2 story professional building in busy shopping center. Seller is currently working 4 days/wk with 4 days/wk of hygiene and sees approximately 10-11 new patients/mo. The office is PPO and Cash only. Does minimal advertising. The practice consists of 6 equipped operatories and 2 plumbed not equipped operatories with window view to the city. It is computerized with Dentrix software and Digital X-ray. The suite is approximately 2,250 sq ft. **Grossed \$1,234,000 in 2017 and projecting approximately \$1.2M for 2018. Buyer's net of \$373K.** Great staff. Excellent opportunity to own a second practice. Please contact your CPS Agent for more details. **Property ID #5251.**

KERN, KINGS, SAN LUIS OBISPO & VENTURA COUNTY

GOLETA (GP) – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Barbara. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPO & Cash Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. **Grossed \$572K in 2017. Buyer's Net of \$176K.** Has great potential for a full time buyer. Please contact your CPS Agent for more information. **Property ID # 5205.**

LEMOORE (GP + Building) - With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent or buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$377K.** Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5232.**

OXNARD – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1,100 sq ft suite. Reasonable rent. Has digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. See approximately 10-12 new patients/mo. PPO and Cash Only! **Grossed \$585K in 2017 with a Buyer's net of \$186K.** The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. **Property ID # 5206.**

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: aking@calpracticesales.com

Dan Parnell: dparnell@calpracticesales.com

Fred Vuittonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Dan Parnell & Fred Vuittonet

www.calpracticesales.com

CA BRE #00491323

**START.
GROW.
EXIT.**



Bank of the West understands that personal care and attention are key to your success. No matter what the next step is for your practice, let our banking team meet the needs of your practice journey.

Solutions designed for where you want to go

- Acquire, buy in, expand or refinance a practice
- Finance commercial real estate
- Expand or improve your office
- Upgrade technology
- Give clients more ways to pay
- Streamline payments & recordkeeping

DEREK KIRMA, SVP, Regional Manager
503.939.0837 | Derek.Kirma@bankofthewest.com



BANK OF THE WEST
BNP PARIBAS

Loans are subject to credit approval. Conditions, fees and restrictions may apply.
Member FDIC. Equal Housing Lender.  © 2018 Bank of the West. Doing business in South Dakota as Bank of the West California.

Buy it! Sell it!! Trade it!!!

SANTA BARBARA DENTAL OFFICE FOR SALE: OWNER RETIRING, GROSS \$600K, EXCELLENT LOCATION FREESTANDING BLDG. 3 OPS., AMPLE PARKING NO BROKERS, EMAIL: CORDOSMILES@GMAIL.COM

Need GP skilled in root canal therapy. Minimum base \$1000/ day guaranteed plus percentage. contact h.pourshirazi@yahoo.com

HIRING DENTAL ASSISTANT for Endo office in Hawthorne. Position is PART TIME. Spanish speaking only. Call 323-886-2414

Hygienist needed for West LA office for Dec 20th, 21st, 27th, 28th only. Please call or text 310-880-4447.

Your dental website is the smiling face you present to the world. For amazing website design call Proactive SEO Solutions @ (310) 660-7606.

GP Dentist Private office, 1 day a week in Moreno Valley. Please call Rose at (951) 697-8888 or Fax (951) 697-8886

BAKERSFIELD, Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in three years. CALL Tom Fitterer at PPS 714 345-9659

endo/os/ortho/perio wanted to share office space in rolling hills estates, will refer patients 310-541-9725

ANTELOPE VALLEY # 5 - (3) op comput G.P. Gross ~ \$550K/yr. (4½) days of hygiene. Cash/Ins/PPO. Refers out most specialty work & does no advertising. Seller retiring. D&M Practice Sales 818.591.1401

Sublease opportunity in a specialty center for specialists only- Miracle Mile, busy building with existing general dentists in the building- beverlyhillsoralurgeon@gmail.com

Beverly Hills Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralurgeon@gmail.com

AT 2000 Dental Film Processor & Developer Needs minor repair. Includes 2 Fixer and 2 Developer Solution. \$500 OBO Must pick up in Santa Clarita Valley. 661-254-7020

Thousand Oaks dental Pract. 3 ops room for 4 spectacularly beautiful all Adec like new with condo \$900K. Call Jack at (818)522-9123 Dre:01993607

GENERAL DENTIST with 1 year experience in all fields of dentistry required for a state of the art start up in Cathedral City. Base + Commission. Call 951.833.7468 or email: Jobs@SmileGuru.Dentist

LEGAL TIP: Only a California licensed broker may receive a commission on practice sales. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

ORTHODONTIST In House Provide all supplies and qualified staff. We are a bilingual English/Spanish team to cover OC/LA/RS County. Contact us: orthosmile.oc.la@gmail.com or 9494135837

San Diego. Dentist or Hygienist needed for hygiene position on Mondays and/or Wednesdays. Please contact 858-792-6662

S. ORANGE COUNTY GENERAL PRACTICE FOR SALE - 4 Ops, 1 Equipped, Dentrrix, 3½ Dr. days/wk. GR \$450K with \$94K Net. HSPPT- Kerri McCullough 949-300-0312 #CA553

F/T Dentist in the Lancaster Private Practice NO HMO NO Medical New Graduates welcome, (661)618-6384

CHINO - 5 ops in a 3,950 sq. ft. spacious, beautifully designed suite. Greg Beamer 909-542-4891

AI BILLING "THE ANSWER TO YOUR DENTAL BILLING NEEDS"
AI Billing LLC is a dental billing vendor. Our services include but are not limited to billing PPO, HMO, and Medical for the dental office. We handle appeals, aging reports, updating fee schedules, credentialing and act as an extension to your office. You can rest assured as we handle all your insurance billing needs. Contact us at aibillingllc@gmail.com or (949) 468-0299

SECURE YOUR FUTURE: "I would recommend The Law Offices of Wood & Delgado to any dentist to oversee the entire transition process." We are #1 Nationwide. www.DentalAttorneys.com 800.499.1474

Endo in house. Stop referring out! Experienced GP doing 60-100 endo cases/month. I bring all endo equipment/supplies to your office. High quality, fast, efficient, happy patients. Email: EasyMolarEndo@gmail.com

IRVINE GP LADY GR 1.2 MILLION 5 OPS. Call Tom Fitterer 714-345-9659

Cloud Phone System: Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

Experienced RDA with great attitude and strong work ethic needed for Perio office. Please send resume. southcountyperio@aol.com

Prosthodontist wanted for Perio office to help with complex implant/ restorative cases. Contact southcountyperio@aol for more info

Dexta Dental/Ortho Chairs, Stools, Ortho Cabinets, 50+ Reception Chairs. Pics Available. Best Offers. Text 951-473-6700

DENTAL PRACTICE FOR SALE - EL MONTE: Must see office & location. Busy area. Corner location. Call Broker - Practice Sales & Appraisals (818) 999-9595.

TRI-VALLEY Perio: Professional office bldg in highly desirable location. Owner available to work back to assist w/ transition. Collections over \$1.2M. 2,100 sf \$800k (DC-835) WPS/800-641-4179

EXPERIENCED IN-HOUSE ENDODONTIST: EFFICIENT, COMPASSIONATE, PRESENTABLE 1EndoInYourOffice1@gmail.com

NORTH LA ABSENTEE LADY DDS, RE POSSIBLE 5 OPS RM FOR 2 MORE HMO CASH AND PPO RETIREMENT WITH TRASITION THIS OPP CAN DO 1.5 MILLION with energized Buyer-ASSOC WILL STAY FANTASTIC BEAUTIFUL CITY Call Tom Fitterer PPS 714-345-9659

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
45 Years in Business



Jay Harter
Lic. #01008086
(916) 812-0500
20 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
38 years in business



Jim Engel
License #01898522
(925) 330-2207
47 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOUTHERN CALIFORNIA

APPLE VALLEY - NEW LISTING - General Dentistry practice with 3 Operatories has 50 years of Goodwill in Apple Valley. Practice utilizes EagleSoft software, digital x-rays, intra-oral cameras, laser, and a Digital Pan/Ceph. Doctor and Hygienist both work 3 days/wk. 2017 Gross Receipts of \$381K with \$113K Adjusted Net Income. #CA557- Kerri McCullough - 949-300-0312

BAKERSFIELD - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2017 Gross Collections of \$545K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BREA - NEW LISTING - General Dentistry Practice with a 40+ year history in Brea is now available. Practice features 5 Operatories, 4 Equipped, is paperless with Dentrrix and Dexis Digital X-rays. Strong hygiene program in place with most specialty procedures referred out. 2017 Gross Receipts of \$724K with \$253K Adjusted Net Income. #CA548- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2017 Gross Receipts of 415K with 148K Adjusted Net Income. #CA554- Thanh Tran - 949-533-8308

CHINO - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is located in a professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. Very motivated seller! #CA484- Kerri McCullough - 949-300-0312

COVINA - This General Dentistry Practice with 5 Ops features SoftDent, Digital X-rays, Intra-oral camera, Microscope, and Digital Pano. Great location. Strong hygiene program is in place and most specialty work is referred out. 2017 Gross Receipts of \$960K with \$406K Adj. Net. #CA533- Kerri McCullough - 949-300-0312

FOUNTAIN VALLEY - General Dentistry practice with 4 Operatories is new on the market. The practice features EZ2000 software with Digital X-rays, Intra-oral camera and 2-3 year old equipment. Practice utilizes a PT hygienist and most specialty procedures are referred out, leaving room for growth. 2017 Gross Receipts of \$555K with \$269K Adjusted Net Income. #CA508- Thanh Tran - 949-533-8308

GREATER LOS ANGELES AREA - PERIODONTAL - This 5 Operatory Perio practice features Dentrrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thanh Tran - 949-533-8308

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2017 Gross Receipts of \$1.14M with \$368K Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517- Steve Caudill - 951-314-5542

LONG BEACH - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice was remodeled 5 years ago and is also available for sale. The paperless practice has 6 Operatories, is computerized with Dentrrix and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$493K. #CA499- Thanh Tran - 949-533-8308

LOS ANGELES - WEST LA/BRENTWOOD PROSTHODONTIC - Attractive practice with 6 Ops is now available in a great West LA/Brentwood professional building. Features EagleSoft, CEREC, and has on-site lab with experienced lab techs and Pano. Priced aggressively for a quick sale. 2017 GR of \$680K. #CA539- Kerri McCullough - 949-300-0312

LOS ANGELES - WEST SIDE - General Dentistry practice with 4 Ops is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2017 Gross Receipts of \$600K with \$171K Adj. Net. Room to grow! #CA531- Kerri McCullough - 949-300-0312

LOS ANGELES - ENDODONTIC - This highly profitable practice features 4 Operatories, 3 Equipped with microscopes, digital x-rays, and 27+ years of goodwill. Seller has long-term relationships with referring doctors and will help buyer with a smooth transition. 2017 Gross Receipts of \$692K and Adjusted Net Income of \$433K. #CA485- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY - NEW LISTING - General Dentistry practice with 5 Operatories is now available. This practice has been in operation since 1965 and utilizes Dentrrix practice management software and a digital Pano. Our retiring seller will assist with a smooth transition. Great single-story professional building location near residential, schools, and businesses. 2017 Gross Receipts of \$249K with room to grow as most specialty procedures are referred out. #CA558- Kerri McCullough - 949-300-0312

ORANGE - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Need fast sale due to seller's health. Near hospitals and other medical/professional suites. 4 Operatories, 1,029 sq. ft. 2017 Gross Receipts of \$304K with \$138K Adjusted Net Income. #CA487- Kerri McCullough - 949-300-0312

ORANGE COUNTY PERIODONTAL - Long-established 5 Operatory Perio practice located in Orange County is now available. The practice operates 4 days per week and has 9+ days of Hygiene per week. The retiring seller has approximately 18 new patients per month with a strong referral base of local dentists. Long history of collecting over \$1M per year with last year's Adjusted Net Income of \$498K. This is a great opportunity to purchase and continue a great Orange County Perio practice. #CA520- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
License #01382259
(949) 300-0312
40 Years in Business



Jaci Hardison
License #01927713
(949) 675-5578
31 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
30 years in Business



Thanh Tran
License #01863784
(949) 675-5578
16 Years in Business



Gina Miller
Lic. #02015193
(707) 391-7048
31 years in business

More than
75 Years of
Experience!

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

ORANGE COUNTY ENDODONTIC - This 5 Operatory, 3 equipped, practice utilizes 2 microscopes, digital x-rays, intra-oral camera. The office is in a professional building with 42 years of goodwill with our retiring seller and previous owner. 2017 Gross Receipts of \$670K with very low overhead. #CA532- Kerri McCullough - 949-300-0312

PASADENA - This 5 Operatory General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-trafficked street with parking. This paperless practice is computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

RANCHO CUCAMONGA - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$839K with \$158K Adjusted Net Income. #CA514- Thanh Tran - 949-533-8308

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - General Dentistry Practice with 4 Operatories in a desirable San Fernando Valley location is now available. Practice utilizes Patient Base, Digital X-rays, and an intra-oral camera. Strong hygiene program with 6 hygiene days per week. Most specialty procedures are referred out to local specialists. 2017 Gross Receipts of \$630K. #CA537- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedito room with 4 chairs and a separate waiting room, 3 x-ray areas with a total of 6 chairs and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage for both sides of the building. PPO/Denti-Cal practice. 2017 Gross Receipts of \$410K with \$192K Adjusted Net Income. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA COUNTY - Large general dentistry practice in Santa Barbara County features 10 Operatories in a 3,400 sq. ft. suite. The practice has 18 years of goodwill and in-house specialists providing services to patients. The practice is a mix of FFS, PPO and has a CAP check of 6-8K/mo. for HMO patients. The practice is computerized with EZ Dental, and utilizes Digital X-rays, Intra-oral Camera, and Pano. The 2017 Gross Receipts were \$1.3M with \$462K Adjusted Net Income. #CA503- Kerri McCullough - 949-300-0312

SANTA MONICA - General Dentistry Practice with 2 Operatories in a centralized location with great street visibility is now available in Santa Monica. The practice utilizes CareStream software with digital x-rays. 2017 Gross Receipts of \$644K with \$382K Adjusted Net Income. #CA525- Kerri McCullough - 949-300-0312

SANTA MONICA - This turn-key General Dentistry practice with 4 Operatories, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the only dentist in the building. Practice utilizes Open Dental, Digital X-rays, and is Paperless. 2017 Gross Receipts of \$660K with \$284K Adjusted Net Income. #CA511- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - NEW LISTING - General Dentistry practice with 7 Operatories is now available in a great sought-after South Bay neighborhood. Practice utilizes Dentrix and Dexis digital x-rays, Laser, and has 6 days of hygiene and is located in a professional building. This is a fantastic opportunity to own a thriving practice in the South Bay. 2017 Gross Receipts of \$769K with \$266K Adjusted Net Income. #CA560- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA IMPLANTS/ORAL SURGERY - Practice is located in the South Bay area of LA and features 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 Gross Receipts of \$475K. #CA498- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - NEW LISTING - Beautiful General Dentistry practice with 4 Operatories, 3 Equipped, is now available in sought-after South Orange County. Practice utilizes Dentrix software and operates on a 3½ day per week schedule with a part-time Hygienist. 50 years of goodwill in this location, 29 with our seller. 2017 Gross Receipts of \$446K with \$94K Adjusted Net Income. #CA553- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has 18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$332K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Thanh Tran - 949-533-8308

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on a main street with large, 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

VAN NUYS - NEW LISTING - General Dentistry Practice with 4 Ops features SoftDent, Kodak sensors and a Digital Pano. Practice is near the 405 freeway, airport, and is convenient to all of Van Nuys. PPO/HMO/ Cash with 10% of patients having Denti-Cal. 2017 Gross Receipts of \$366K with \$95K Adj. Net. #CA538- Kerri McCullough - 949-300-0312

VENTURA COUNTY - MOTIVATED SELLER! General Dentistry practice with 4 Operatories is now available in Ventura County. The suite is 1,350 sq. ft. and is located in a busy retail center on a main thoroughfare. Computerized with Dentrix, the practice also utilizes Digital X-rays, Intra-Oral Camera, and Pano. There are 4 days of hygiene per week. 2017 Gross Receipts of \$641K and \$257K Adjusted Net Income. #CA504- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

WESTERN SAN FERNANDO VALLEY PEDO

- Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and Intra-oral camera. 10+ years of goodwill at this professional building location, near a hospital. 30 new patients per month. 2017 GR \$266K on a short **three-day work week**. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

SAN DIEGO

LA JOLLA - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrux software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per week and the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTH COUNTY INLAND PROSTHODONTICS - 4 Operatory Prosthodontic Practice featuring Dentrux and Digital X-Rays in a beautiful and spacious facility. In an excellent location with great curbside visibility and loyal referral sources nearby. Our seller is relocating. 2017 Gross Receipts of \$737K with \$182K Adj. Net Income. #CA524- Russell Okihara - 619-694-7077

SAN DIEGO PERIODONTAL - NEW LISTING - Periodontal practice with 5 total operatories, 4 equipped is now available. Excellent, bright, and airy location, with digital x-rays and Dentrux practice management software. Seller is retiring. 2017 Gross Receipts of \$379K with room to grow! #CA559- Russell Okihara - 619-694-7077

SAN DIEGO - Family-oriented general practice in a busy shopping area with great visibility, 3 Ops, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

SAN DIEGO - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is operated with EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

BEAVERTON, OREGON - NEW LISTING - Smaller practice with a consistent and stable patient base. Low overhead, positive cash flow, offered at an aggressive price. Equipped with Dentrux, digital x-rays and a panoramic x-ray. Practice is located in a desirable area in Beaverton off a major thoroughfare. The practice has 3 ops, with 2 more plumbed and ready. There is potential for growth, doctor retiring. #OR109- Jessica Burbon - 503-332-6462

CENTRAL OAHU, HAWAII - Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS practice and the seller is retiring. Office utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, PPO and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Practice, excellent location in a professional building. Well-designed floorplan with 3 Ops, Office utilizes Innova, Intraoral Camera, All specialty procedures sent out, PPO/FFS, Seller retiring and is motivated to sell, excellent opportunity to relocate your practice. #HI111- Russell Okihara - 619-694-7077

PORTLAND, OREGON - NEW LISTING - Well-designed 5 op practice in approx. 2,072 sq. ft. office located in a mixed use building on a major thoroughfare in an established part of SW Portland/Beaverton. Office includes Eaglesoft, digital x-rays and panoramic x-ray. Potential for a lot of growth, doctor retiring. #OR108- Jessica Burbon - 503-332-6462

NORTHERN CALIFORNIA

CAMPBELL - Beautiful practice est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1550 Sq. Ft. with every amenity including Dentrux, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj. Net of \$345K. #CA528- Jim Engel - 925-330-2207

CASTRO VALLEY - NEW LISTING - 1,800 sq. ft office, 5 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrux PMS. 2017 GR \$354K on 2 days/week. #CA534- Jim Engel - 925-330-2207

CHICO - General Dentistry with 7 Ops, Dentrux, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CONTRA COSTA COUNTY - NEW LISTING - Advanced Restorative General Practice with 3-year average GR of near \$1M. 6 Ops, 5 equipped in 2,400 sq. ft., SoftDent PMS, Dexis Digital Sensors, Digital Pan, soft tissue laser. #CA530- Jim Engel - 925-330-2207

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 Software. 2017 GR \$414K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

FREMONT - NEW LISTING - 4 equipped Ops in approximately 1,800 sq. ft. Dentrux PMS, Digital X-ray, Diode Laser, and Intra-Oral Camera. 2017 GR \$446K on 3 day/week. #CA547- Jim Engel - 925-330-2207

GREATER EL DORADO HILLS - SELLING FOR LESS THAN 50% of 2017 COLLECTIONS OF \$700K. 25 minutes from El Dorado Hills. Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrux software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

GREATER RENO/LAKE TAHOE AREA - NEW LISTING - Digital Practice with 4 Ops w/2 more plumbed 54% of patients are "100% Out of Pocket". 1,600 SF, Dexis sensor, and Digital Pano. 2017 GR \$994,000 on 32 ave. Dr. hours/week. #CA552- Jay Harter - 916-812-0500

GREATER ROSEVILLE - 3 equipped Ops in 4 Op. 1,320sf office. Dentrux, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN - Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office located at commercial location. SoftDent software, Suni digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3 day week. #CA513- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Greater Sacramento Area: GP PPO Practice with 4 Ops, digital sensors, imaging system and intra-oral camera. Practice in business for approximately 33 years. 2017 GR of \$652K. #CA561- Jay Harter - 916-812-0500

GREATER SACRAMENTO - Well-designed 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan/3D/CBCT, Intra-Oral camera, Lasers, CAD-CAM and monument signage. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Greater Sacramento North Area: Modern 4 Op w/5th Open, PPO practice, 1,664 SF. Higher-end TI's and neighborhood, Gendex sensor, intra-oral camera, Nomad, Pano and Laser. 2017 GR \$755,000 on 33 avg. hours/week. #CA550- Jay Harter - 916-812-0500

NORTHERN CALIFORNIA OFFICE
1.800.519.3458

NEW www.henryscheinpnt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Buy it! Sell it! Trade it!!!

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

GREATER SACRAMENTO - NEW LISTING - 5 Ops, 1,856 SF Prof. Dental Office building. High-traffic, Dentrrix, microscope, air abrasion, intra-oral camera, 5 computer work stations, separate lab and Patient Consultation. 2017 GR \$1,036,000 4-day work week. Office Condo to be purchased with practice. #CA545- Jay Harter - 916-812-0500 or Tom Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Greater Sacramento - El Dorado Hills/Folsom Area: 3 Op, PPO practice in approx. 1,399 SF. High-end TI's and neighborhood, SoftDent, Carestream sensors, and intra-oral camera. 2017 GR \$506K on 4.25 day week. #CA543- Jay Harter - 916-812-0500

GREATER SACRAMENTO - NEW LISTING - Pocket Greenhaven Area: 2 Ops equipped with 2 additional Ops plumbed, PPO practice including 1 digital sensor, 1 intra-oral camera, and a CEREC. 2017 GR \$234,000 on 30 avg. hours/week. #CA551- Jay Harter - 916-812-0500

GREATER SACRAMENTO - GP practice w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, Endo, Perio, and Implant Surgery, and Implant Placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

GREATER STOCKTON - NEW LISTING - Established "All-Pedo" Limited GP Practice with 3 Ops located in a great area of Stockton. Well-maintained equipment in a 1,169 SF attractive "children-designed" setting, including 2 Digital Sensors, Nitrous, and 3 "Cavitron" units. 2017 GR \$273,000 on 24 hours (3 days) average Dr. hours/week. #CA555- Jay Harter - 916-812-0500

GREATER VACAVILLE - NEW LISTING - Dental Practice and Stand Alone Building for sale in prime downtown location. 2 Ops GP PPO practice in approximate 1,200 SF. Includes Dexis sensor, Dentrrix, and well-maintained equipment. 2017 GR \$449,000 on 32 avg. Dr. hours/week. Requires purchase of Dental Building. #CA556- Jay Harter - 916-812-0500

HAYWARD - 1,900 sq. ft office, 4 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrrix PMS. 2017 GR \$306K on 2-3 days/week. #CA535- Jim Engel - 925-330-2207

LOS ALTOS - Great location and 30-year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Intraoral, SoftDent laser, Eaglesoft PMS. Sellers are retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

MARIN COUNTY - FACILITY ONLY - Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft. Private Office, Reception, Planmeca Digital Pano, Digital sensor, Intraoral Camera, Sterilization. Paperless w/ bonus of patients. Opportunity to merge or work in an established facility to make a practice of your dreams! #CA502- Gina Miller - 707-391-7048

MILPITAS - NEW LISTING - 5 fully equipped treatment rooms in 1650 sq. ft., including Dentrrix PMS, Dexis Digital X-Ray, Intraoral Camera and Laser. 2017 GR of \$786,000 with 4 days of Hygiene. #CA549- Jim Engel - 925-330-2207

PITTSBURG - Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20+ yrs, 7 Ops, 5 equipped, Paperless, Dexis Digital X-ray, PlanetDDS/Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

REDDING - 2,600 sq. ft. office w/6 Ops, intra-oral camera, digital x-ray, Dentrrix software. Long history of GR over \$1M. #CA515- Valerie Higgins - 209-627-9347

SACRAMENTO - General Practice; 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - Great Sacramento Location - 3 Ops, shopping center location, digital X-Ray, ready to move in to. 2017 Collections of \$572K (From 2017 Corp. Tax Return), open 30 hours a week, 29 years goodwill. #CA527- Steve Caudill - 951-314-5542

SACRAMENTO - 3 Op, PPO practice in approx. 1050 SF. Eaglesoft, Schick sensors, and intra-oral camera. 2017 GR \$368K on a 4.5 day week. #CA519- Jay Harter - 916-812-0500

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office, 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - Long-Established 35 Yr Restorative Multi-Specialty Prosthodontist Practice in Downtown San Francisco. Large 2,463 sq. ft. leased space w/ In-house working Lab. Seasoned Lab Techs On-site. 4 Ops & 2 Lab Rms with opportunity to expand. Dentrrix & Carestream Digital x-ray w/9 workstations. Specialty providers brought in for Full Service Dentistry. 2017 Gross Receipts \$613K, 3 Day work-week. #CA529- Gina Miller - 707-391-7048

SAN JOSE - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

SONOMA COUNTY - NEW LISTING - Large General Practice with 31 Yrs of Goodwill. Solo owner dentist with In-house specialists. 2017 GR above \$2.6M. Stand Alone 3,000 sq. ft. Prime Real Estate off a major Freeway and corner lot location, 1 Hr N. of San Francisco. 72 NP/mo. and 10 days of Hyg/wk. 6 Ops Pano, Dexis, Cameras, Laser, Dentrrix. Both Business & Real Estate for sale or Lease. Doctor Retiring & will work back. #CA544- Gina Miller - 707-391-7048

TRI-VALLEY/EAST BAY - ENDODONTIC LISTING - 3 Ops and 1,300 sq. ft. office with TDO Imaging Software, Digital X-ray, and Global Microscope. 2017 revenues of \$341K with adjusted net above 38% on reduced schedule. Owner retirement. #CA526- Jim Engel - 925-330-2207

VALLEJO - Real Estate Available. 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and CAD/CAM. 2017 GR \$736K on 3½ day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

VISALIA - PERIO LISTING - Periodontal Practice with 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building, will consider selling the building also. 2,000 sq. ft. suite with 40 years of goodwill. 2017 GR of \$356K, great location and price for this practice. #CA512- Steve Caudill - 951-314-5542

VISALIA - NEW LISTING - 2,700 sq. ft. (to be verified), free-standing building with major Street frontage and signage also for sale. Equipment is only 4 years old, using Dentrrix software, Digital X-ray and Pano. This is a PPO and Cash practice (no HMO or Denti-Cal), \$585K Collections in 2017. Great opportunity to own the building and practice. #CA536- Steve Caudill - 951-314-5542

WOODLAND - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Gross Receipts of \$770K. Our seller is retiring, this is a great location with potential for increased collections. #CA497- Steve Caudill - 951-314-5542

CENTRAL CALIFORNIA

CENTRAL COAST - ENDODONTIC PRACTICE 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2017 Gross Receipts of \$1.0M+ with \$607K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO - PERIO/IMPLANT office, 6 Ops, large conference room for teaching/meetings, 20 years goodwill, 2017 Collections of \$650K, works 2 days a week, cash only office. #CA518- Steve Caudill - 951-314-5542

GREATER MODESTO - NEW LISTING - 4 Ops in approx. 1,400 SF. 2017 GR \$366,000 on a 3-day Dr. work week. Dental building must be purchased with practice. #CA546- Jay Harter - 916-812-0500

MADERA - NEW LISTING - General Dentistry Practice. 2017 & 2016 average gross receipts \$809K with a 52% overhead. Office has been in same location for 30 years. Dexis and Dentrrix software. 7 Ops. 10 days of hygiene. #CA541- Dennis Hoover - 209-605-9039

MADERA - NEW LISTING - North Fresno/ Madera Area: Modern 4 Operatory (room for 5th) PPO practice with newer equipment, 1800 SF, and 2017 GR \$233K on 2 days/week Dr. production. Building facility also available for purchase. #CA542- Jay Harter - 916-812-0500

Henry Schein Corporate Broker #01230466

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Need Hygienist. Spanish is a plus. Minimum 1+ year Experience. Part-time. Weekend. Call 909-628-2333 or shihr@yahoo.com

Indio GP practice collects \$100,000/year on a reduced schedule. 5 equipped operators. \$3,500/month in capitation checks. Asking \$70,000. Kurt Skarin 805-777-7707

San Diego. 2017 collected \$375K, asking \$299K. 2000Sqft, Cash,PPO,HMO,& Dential.\$7500 CAP/mon.619-500-4368.\$400K+2018

Referring Out ENDO, ORAL SURGERY?, USC General dentist with 22 years experience will do it all in your office and bring everything. For a flat fee approximately 50% of office fee. For further info Please leave voicemail, or text 310-210-6955 or Email: DontReferOut@gmail.com

Dental office with good amount of patients, upscale all brand new chair and equipment. Text for details 714-472-4041

FOR SALE Oral/perio surgery Hu-Friedy Periosteal Elevators (PPR3) and P9A. New/ Like-new \$20/each OBO (323) 851-6622

Immediate hiring of an associate dentist P/T in Chino Hills area. Prefer fluent in Mandarin. Dentistry7217@gmail.com

"Do you own more than one dental office? Want to make sure you have the best corporate structure? Call today for a free consultation. Make sure you aren't missing out on any benefits." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

Planmeca ProMax Pano For Sale. \$15k OBO. Used 2 years in small 3 op office. Santa Barbara, CA admin@alicedmd.com

Oral sedation re-certification course \$675 by Dr. Proussaefs, mandatory 7 hours course before renewing your permit, www.dentaloralsedation.com CIDE (805) 676-1611

P/T General Dentist position available in Lennox for adults and children. Email resume to adhp301@hotmail.com

Part time position for oral surgeon to join our growing practices in Bakersfield. Please e-mail CV to gisland99@gmail.com, or fax to (661) 480-1210

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

ORTHODONTIST Los Angeles/OC/Ventura for your private practice: keep your patients at your office. Doctorzortho@gmail.com

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

Sacramento: Perfect for a second location or satellite situation! 950sf w/3 ops collected 398k in 2017.sainidentist@yahoo.com

Kodak 8000 Digital Panoramic. \$5000 (PC,mounting plate,power source incl), Call Dr. Chad Arthur (cell) 480-227-1620

BAKERSFIELD 5 OPS FREE STD 3000sq ft Bldg, practice estb 60 yr own mgr will do one million. Total price incl RE \$650K. Call Tom Fitterer 714-345-9659

DA/RDA needed immediately in Westminster private practice. Contact 714)251.8718 allsmiles949@gmail.com

GP Associate wanted to do hygiene & light operative dentistry. Located in Glendale, CA. Once a week preferably Thursdays 9-6pm. Email resume: Dentist532@gmail.com

Westminster dental practice in popular well known restaurant plaza. 2 OPs turn key practice. 250K obo.(714)251-8718

S. ORANGE COUNTY GENERAL PRACTICE FOR SALE - 4 Ops, 3 Equipped, Digital, Laser. 2017 GR \$331K on 20-24 hrs/wk. w/Specialty work referred. HSPPT-Thinh Tran-949-533-8308 #CA509

Sonoma County Perio Practice. Seller offering established 21 year practice with trained, seasoned staff and great location. Exceptional 2,100 sq. ft. ample office with 6 fully equipped ops. Majority of equipment purchased in 2002. 4 doctor-days & 3 hygiene days per week. Average gross receipts \$1M+. Asking \$677K. Carroll & Company (650) 362-7004 or dental@carrollandco.info.

Associate Dentist needed in Anaheim p/t 1 to 2 days/wk 2yr exp req. apply resume drsusanleedds2@gmail.com

Owner Retiring - Long Established, Boutique Simi Valley Family Practice. Recently Remodeled 3 operatory office with reasonable rent on major thoroughfare with good street visibility in one of the safest cities in the country. Fully computerized with Dentrix software; experienced staff to stay. DDS is available to help with transition. High quality. Great reviews. Low overhead. Sale by owner Must have financing. smilepower@dslextreame.com 805-217-4300

WE HAVE PRE-APPROVED BUYERS LOOKING FOR DENTAL PRACTICES IN LA COUNTY. Large or Small Practices. Sellers call Loc Pham, BRE#01875780. (714)550- 7494

Specialists Needed-Seeking specialist for office in busy area of Orange County. Email resume dental1717@gmail.com

CPR CARD EXPIRING? Look no further!HEARTSTART CPR, 27 years in business serving Dentists in So.Cal! Earn a 2 Year AHA Board approved card w/4 hours of C.E.units*we come to you*\$40/\$45/\$50-ASK FOR DANNY(626)399-1172-cpr2go@aol.com.CALL US TODAY!

Cadco Alginate II by Kerr Restoratives, gd condition, for an uniform alginate mix, 275.00. e-mail im2near@yahoo.com.

NO PAYMENTS UNTIL 2019 on your Operatory, MADE IN USA, Factory Direct, Factory Service and Install. Prices start at \$4995 for a complete operatory, your alternative to the Big Dealer Networks. Visit our website WWW.DHPDENTAL.COM or call (800) 423 - 5657. 10 Year Warranties

Santa Ana officefor sale. Luxury build up, have patients, good location. Asking price 450k. 714-472-4041

SPACE SHARE opportunity available in Hawthorne. 840sqft 2op clinic in retail strip plaza. Text 949-798-9591. Thank you.

Cecilia Chen, Esq. can help you ensure that your practice and family are protected through proper estate planning. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

OC BEACH CITY ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one million frst yr. Call Tom Fitterer 714-345-9659

I-Cat CT machine, Excellent condition. Ideal for implants, Surger, airway Analysis, pathology, \$39,500.00 Dr, Retiring 714 889-9161

PRACTICE FOR SALE/ IRVINE Long established GP in one story bldg w/ 5 eq ops. Grossed \$482K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

LOOKING FOR GP Dentist TO DO MOLAR RCT AND EXTRACTIONS . OFFICE IN RANCHO CUCAMONGA AREA.(909)927-3662

Eagle Rock 3 operatories Corner Medical/Dental building with parking. Leasehold improvements and equipments only. 45K asking price. Low rent, great Location, on Colorado Blvd. hamletabnous@sbcglobal.net 8187491841

General Dentist. Busy state of the art practice looking for an experienced dentist to join our team, base plus percentage. Email to avsmiles@yahoo.com

4-Sale Dental office inside West Covina Plaza Mall,next to sears and Amapola,5 ops. BELOW Replacement costs.818-300-7100

RDA Needed FT to work in GP and multi-speciality office in Brea, CA. Great hours-pay. Email: Brea5xteam@gmail.com

TRAVELING PERIODONTIST-IMPLANTS /Sinus lifts/CT grafts/ Osseous/Ridge Aug. Will bring all instruments + materials. LApriodontist@gmail.com

Don't sign your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

In-House Ortho: Tired of referring your ortho cases out?Certified Orthodontist travels with staff & Supplies to bring ortho to your office. BracesInYourOffice@gmail.com

Need your plans completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179

ORAL SURGEON WANTED 1day/month in Bakersfield. MUST BE OS. NO GPs. private PPO office. allproductsforsale@gmail.com

LAGUNA NIGUEL PRACTICE FOR SALE – 4 ops – Dr retiring after 26 years – grosses approx. \$300,000/year – digital xrays and 3D pano – Thomas & Fees Practice Sales (714) 544-4341

Impression & Temporary Guns DS50 4:1/10:1, one Danville & one Dentsply gun, 50.00 each. e-mail im2near@yahoo.com.

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services:

- Incorporation
- Buy/Sell Agreements
- Lease Reviews
- Space Sharing Agreements

Call us for other services!

Member:

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure



Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158
(714) 858-0536

Toll Free: (844) 313-9900

www.Jenglaw.com

Chester@Jenglaw.com

750 W. La Habra Blvd.
La Habra, Ca 90631
1440 North Harbor Blvd., Suite 900
Fullerton, Ca. 92835
915 Sir Francis Drake Blvd.
San Anselmo, Ca 94960

5.17

General Dentist needed for multiple offices. Please call Dr Mitch if interested. 818-917-8254. LancasterDentalgroup.net

OC Fashion Island unique situation lady DDS GR \$ 400K. Call Tom Fitterer 714-345-9659

Impression Guns DS50 1:1/2:1, one Discus Dental & one Kerr SDS, 45.00 each. e-mail im2near@yahoo.com.

"There was not a single misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

Need office Manager, self motivated w/exp, will give partial office ownership plus salary to manage. Call 872.222.8722

Mobile Anesthesiologist - Dual Board Certified. Sedation or Nasal Intubation. Call/text (949) 288-3401. CaAnesthesia.com

Star SWL Fiberoptic Highspeed handpieces(2 used), great cond., used sparingly, 200.00 each. e-mail im2near@yahoo.com.

Cannot afford not to have it, 3-day California Dental Board approved certification course \$1,875 in adult oral sedation (805) 676-1063.



Greg Beamer, Dental Broker
Experience in Finance and Brokerage since 1976
DRE License #01149524

GB GREG BEAMER DENTAL BROKER

The Name You Know
The Reputation You Trust



- 26 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

LOS ANGELES COUNTY

DOWNTOWN LA - NEW LISTING

4 eq. Treatment rooms & 1 plumbed not eq. Treatment room in a 1,977 sq. ft. suite located in a Multi-Story, beautifully appointed, Professional Building with excellent exposure and visibility. 20+ Years of Community Goodwill. Rent is \$5,750/month. **Amazing views!** Long standing, GP patient base that keeps coming back to the practice. Seller is a Prosthodontist but only a few patients are truly Prosth patients. Most procedures are referred out and provide potential for a buyer to keep those procedures in house. Under offer, Back up offers encouraged.

LONG BEACH - NEW LISTING

2 equipped treatment rooms & 1 plumbed not equipped treatment room in a 800 sq. ft. suite located in a two story Medical/ Professional building close to CSLB and Long Beach Veteran's Hospital on a busy street. Ample parking. 40+ Years of Community Goodwill. **Rent is only \$1,300/month** and all inclusive. Being sold as Leasehold Improvements and Equipment only but given the distance to the Torrance practice, some patients may stay. **\$57,000**

BALDWIN PARK

4 eq. treatment rooms in a stream-line, **digital, paperless**, 980 sq. ft. suite located in the heart of Baldwin Park. Busy shopping center location with excellent signage. Rent is very reasonable at \$2,354/month. **18 Years of Community Goodwill.** Solid staff in place. Projecting approx. \$291,322 for 2018 on a 2.5 day work week. \$220,000.

BEVERLY HILLS

2 eq. ops. & 1 plumbed not eq. op. in a very efficient 600 sq. ft. suite located in the beautiful Beverly Hills Triangle. Excellent corner location with ample onsite parking. Rent is very reasonable for the location \$4,034/month. 31 Years of Goodwill. Long-term, excellent staff. Retiring Seller. Projecting approx. \$213,486 for 2018. \$120,000! Under offer, back up offers encouraged.

LOS ANGELES

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite located in a Medi-Cal building with excellent signage and street visibility. Medi-Cal Clinic offers many referrals and the Medi-Cal Fee Schedule just went up. 14+ Years of Goodwill. Low Overhead. Priced to Sell Quickly \$95,000!

LOS ANGELES - RECENTLY REDUCED

3 eq. ops & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in a two story, free standing building that rents for \$2,450. Excellent exposure and Signage on a busy street. The second floor is vacant and available - approximately 1,000 sq. ft. 50+ Years of Goodwill. Urgent Care next door - office gets many walk-ins. Projecting approx. \$329,659 for 2018 on a part time schedule. Must see to appreciate. \$199,500.

MANHATTAN BEACH ENDO

If you are looking for a great place to own an Endo office, this Manhattan Beach location is ready to go! Great area to solicit referral sources. This **turn-key location is fully equipped with digital sensors, microscopes and a CBCT.** There are three treatment rooms in a modern 1,000 sq. ft suite that rents for \$3,535 a month (includes CAM) with 4 years left on the existing lease. 21 years Goodwill, collections of \$241,029 in 2017. This is priced to sell!

MONTEBELLO

6 plumbed treatment rooms (5 equipped) in a recently remodeled, clean, streamline 1,500 sq. ft. suite. Excellent corner location and exposure in the heart of Montebello. Private parking. Rent is very reasonable at \$1,875/mo. Leasehold Improvements & Equipment only

PASADENA

3 eq. ops & 2 plumbed not eq. ops in a 1,500 sq. ft. suite located in a single story, strip center on a busy corner convenient to the 210 freeway. Excellent signage. 15 Years of Goodwill. Rent is \$5,560/month. 90% PPO & 10% Cash.

PASADENA

4 eq. ops. and 6 plumbed not eq. ops. in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$965,268 for 2018. You need to see this if you are oriented toward placing and restoring implants!!! Seller is open to staying on part time during an extended transition period. \$705,000. **AVAILABLE**

SIMI VALLEY

3 equipped treatment rooms in a 832 sq. ft. suite located in a single story building with plenty of parking and excellent signage. The suite was remodeled in 2017. Well designed, clean, and efficient use of space. **40+ Years of**

In 26 years serving the dental community I have never seen a record sales year like 2018 and we are humbled and grateful for the trust our clients have placed in us. We know we don't merely sell dental practices, we broker your life's work and the buyer's future lifestyle. Many lives (including staff & patients) are impacted by the transition so this "matchmaking" must be perfect. Thank you for entrusting us to assist in this important event.



Ellen Wood

RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

Goodwill. 80% PPO & 20% Cash. Landlord is easy to work with and ready to negotiate a new lease. 5 Star Yelp Reviews. **Low Overhead! Projecting approx. \$287,745** on a 25-30 hour work week.

SUN VALLEY - RECENTLY REDUCED!

8 eq. ops. and 1 plumbed not eq. op. in a 2,200 sq. ft. suite located in a two story building on the corner of two busy streets with excellent signage in the heart of Sun Valley. Parking in the back of the building and on the street. **27 Years of Goodwill.** Rent is \$4,700/month. Comfortable, Family Atmosphere. Motivated Seller!

WESTCHESTER

4 eq. treatment rooms in a 1,300 sq. ft. suite located in a well-known, community established high rise on a busy corner. 11th floor views! Rent is \$4,263/month and all utilities are included except internet and phone service. 39+ Years of Goodwill. Fee For Service. Intra Oral Camera, Digital Xray, and equipment that averages 5 years old. Currently no advertising plan in place. Projecting approx. \$249,446 on a 3.5 work week for 2018.

ORANGE COUNTY

ANAHEIM

3 eq. ops & 1 plumbed not eq. op. in a 1,080 sq. ft. suite located in a single story medical building on a busy street convenient to the 57 and 91 freeways. Established as a dental practice for over 8 years. Seller has relocated the practice to Tustin. Rent is \$1,540/month. 1 Year left with a 5 year option. New Lease negotiable. \$35k

FULLERTON

4 eq. ops. in a 1,100 sq. ft. suite located near downtown Fullerton. New condos going in nearby. Excellent Signage, ample parking in the rear of building, and a bus stop right out front. Lots of foot traffic. 9 Years of Goodwill. Retiring Seller. 5 Star Yelp reviews. Low Overhead - Motivated Seller; Will consider any reasonable offers. *Under offer, Back up offers encouraged*

WESTMINSTER

4 eq. ops. in a 1,500 sq. ft. suite located in a busy shopping center with excellent exposure and close to the 405 freeway. The practice is located in a busy breezeway between the front and rear parking lots. Seller has been practicing here 16 hours a week, and will be relocating. The practice has the potential to be open more. The suite

feels spacious and offers plenty of storage. Floor to ceiling windows in the ops-Plenty of natural sun light. Rent is \$4,260/month. Will not be on the market for long! \$85,000

RIVERSIDE/SAN BERNARDINO COUNTY

CHINO

Two story, free standing building with an excellent location and visibility. 5 eq. treatment rooms in a 3,950 sq. ft. spacious, beautifully design suite with a second floor ready for expansion. A true must see to appreciate! Location would be great for a Multi-Specialty Large Group. Rent is \$6,300 (less than \$2/foot). Leasehold Improvements and Equipment Only

LA QUINTA

8 modern, fully equipped treatment rooms in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrux G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. Long-term, Knowledgeable staff. Strong Hygiene department -10 days/week. Qualified Specialists in place. Retiring Seller. 60% Cash 40% PPO/ Delta (no HMO or CAP). **Projecting approx. \$1,844,394 for 2018/2019 with a history of Collecting \$1.5+ Million.**

REDLANDS

3 eq. ops. in a 850 sq. ft. boutique style suite located in a single story, store front building close to the City Hall, Mall, Area Schools and convenient to the 10 freeway. Large signage and visibility. Rent is only \$1,200 per month. Seller has put in over \$80K in tenant improvements but needs to concentrate on his Rancho Mirage practice. Motivated Seller, Make an Offer!

SAN BERNARDINO - RECENTLY REDUCED!

5 eq. ops. in a recently remodeled, nicely designed, spacious, 2,200 sq. ft. suite located in a single story, free standing building. Excellent signage and visibility on a busy street close to the area hospital and the 210 freeway. Established as a dental practice for over 35 years. Rent is \$3,200/month. Seller is relocating. Leasehold Improvements and Equipment Only. \$95,000. *Under offer, back up offers encouraged.*

Recently Sold:

Buena Park, El Monte, Los Angeles, Mission Viejo, Montebello, Fontana, Redlands, San Diego, Westminster and Arcadia.

CONSUMER ALERT!

The Dental Trader

refuses to do business
with the following companies:

AMERICAN BUSINESS CARD

aka: Bizcard.com
(A CEG Company)
P.O. Box 15190
Scottsdale, AZ 85267
www.americanbusinesscard.com
Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak
20371 Irvine Avenue, #100
Newport Beach, CA 92707
www.professionalfinancing.net
doctor@professionalfinancing.net
Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers'
contractual lack of performance and/or
legal action/court judgments.*

*If you have had a problem with these or any other
Dental Trader advertiser, please send your
formal complaint to:*

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

SAN DIEGO GENERAL PRACTICE FOR SALE: 3 Ops - Family-oriented practice. EZ2000, Digital, PPO/FFS, some DentiCal. GR \$254K. HSPPT-Russell Okihara-619-694-7077 #CA523

Slow-spd Handpieces(2) by DDS, omni torque, gd condition, in storage for last 7yrs, 125.00ea, e-mail im2near@yahoo.com

FOR SALE- MW Tradition (small head) High Speed F/O Lever Head Like new. \$270 OBO (323) 851-6622

You've built a fantastic business. Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

OC Fashion Island G; Gr \$650 K Rare opportunity. Call Tom Fitterer 714-345-9659

Hear unbiased, practical treatment techniques, all on Sundays, and its only \$499 for 2 lectures and an 8CE Intro to Dental Sleep Apnea course, 22 CE credits! Attend Xcel Seminars' 14th Annual Series—See insert, visit www.xcelseminars.com or call 480-717-2230 for info and to register!

Ultradent Tips new for sale in pack of 100: Blue mini dento-infusor, \$50.00. Im2near@yahoo.com

Costa Mesa Dental Practice Great Location: 4 Ops, Cerec, Eaglesoft, Schick great collections, retail exposure. Call Jack at (818)522-9123 Dre:01993607

Dental Office for Lease in Indio, CA - Successfully established for more than 30 Years! Great Location with Heavy Traffic! 6 Operatories (plumbed), Sterilization Area, Dental Lab, Storage's. Also, Private Office Area, Reception Area, 2 Restrooms and a Break room. \$1.80 the SF. Apprx. 2,000 Sf. Call Listing Agent Lidia at (760) 989-7046, Colonial Realty Group, Broker Lic. # 01879689.

ENCINO - (5) op comput. G.P. (4) ops eqt'd. Fee for Service. Ave. Annual Gross \$500K. D&M Practice Sales 818.591.1401

For sale or rent. Fully eqt'd and furnished w comput & digital Xrays 3 ops Excelent location in street level @ main Ave in Baldwin Park, private parking lot & handicap access. Heavy Hispanic area Ph 301-2138487

Need consultant to train Easy Dental software for practice management, billing, charting in Van Nuys. (818) 780-8400. Lucy

ORTHODONTICS ASSISTANT needed for A Family Practice near LAX, Please send resume to dental894@yahoo.com

Seeking locum tenens DDS position. Recently retired from successful practice. 32 years experienced in all clinical areas including 15 years of ortho. Prefer Indio/Palm Desert areas. smiledr@sbcglobal.net

Dentsply Ultrasonic Tips(Used). 1, 30KHZ tips, 2, 25KHZ tips, 65.00 ea. tips almost new & sharp e-mail im2near@yahoo.com

DENTAL PRACTICE FOR SALE - LANCASTER: 4 Op Turnkey Opportunity in highly visible location. Priced Right. Call Broker - Practice Sales & Appraisals (818) 999-9595.

LICENSED DENTIST SEEKING HYGIENE ONLY POSITION. team-player, great chairside, gentle, thorough
aman32dmd@gmail.com 7144708231 Dr. Singh

Dentist Wanted: Part time - weekdays or weekends - Nights or Days - Must be proficient in Cosmetics, crowns, fillings. Base pay + Commission - Please call: (562)207-7888 or email: upon_rqst@yahoo.com

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ locl 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL. Call Tom Fitterer 714-345-9659

Prime Northridge location at 9241 Reseda Blvd, 1,650 Sq Ft available for dental office build out. 818 709-8645

Digital Pan PC-1000 for sale \$4500. Email at SBDENTALONTARIO@GMAIL.COM if interested or call Debbie at 909 923 9557.

DENTAL PRACTICE FOR SALE-PREMIER HIGH QUALITY HIGH NET IN CARMEL VALLEY SAN DIEGO. 5 OPS. EMAIL TO OFFICEDENTAL60@GMAIL.COM

RDA or experienced DA needed for perio practice in San Clemente. salary based on experience. Email ginnyperio@att.net

implantologist in your office? evidence based treatment with experience over 10 years. implantforever@gmail.com.

Ortho Office Contents For Sale. Retiring doc selling chairs, sideunits, supplies. docfrerichs@yahoo.com or 619 298-1775

Whittier, Retiring Seller. Contact Tina Ochoa, Broker (951)-309-3196 for details.

Associate Periodontist We are a fast-paced, rapidly expanding office in Orange County looking for an Associate Periodontist to join our dental team. Please call 949.364.2850 for more information.

Ortho Side Units For Sale. 4 Boyd on casters with ft control+DCI Clean Water System for \$3200. docfrerichs@yahoo.com

Aseg Galloni, Modular 4 Induction Casting Machine cast in just 60 seconds: Request pics must SEE! Roger 8183557865

Dental Laboratory Misc, Delta Sonic, Heating Plates, Vibrators, Grinder/Lathes, lots more, pics on request. Roger 8183557865

Beautiful modern Encino office available for sublease. 4 ops ready. Please respond to suitedental16@gmail.com

3D scanner Activity 101, Scans everything from a single tooth up to an entire jaw, pics on request Roger 8183557865

Associate skilled in Molars Root Canals therapy 2yrs experience. contact: gary.68@gmail.com

DENTAL ASSISTANT NEEDED F/T GLENDALE. Family dental practice please email resume to simonwongdds@yahoo.com; atten: Jenny

BOARD APPROVED RDA COURSES Infection Control \$199, Coronal Polishing \$269, Radiation Safety \$380, Pit & Fissure Sealants \$329. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com

N. COUNTY SAN DIEGO PROS PRACTICE FOR SALE: 4 Ops, Beautiful facility, Dentrix, Digital, Seller relocating. HSPPT-Russell Okihara 619-694-7077 #CA524

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO. Call Tom Fitterer 714-345-9659

Endodontist, orthodontist, oral surgeon needed at Lancaster California email resume to Martha GoldenDental@inbox.com

Adult oral sedation certification training; will get your adult oral sedation permit by completing our 3-day course, www.dentaloralsedation.com (805) 676-1063

Full Time Endodontist NEEDED! 275k BASE /15K sign on BONUS. Make over 500K easy in EP, Texas! email epdentist@gmail.com

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com

Beautiful, modern dental off. for rent in Santa Monica w/shared sterilization center, front desk. 1st/2nd fl. contact njydds620@yahoo.com

Santa Ana office, need bilingual DA, \$ 14-22/hr, 714 5409434

Dentist w/ Patient Sculpture Ceramic Figuerine Equisite Italian One-of-a-kind. See Ebay listing under Collectibles/ Dec Col/ Figurines/ People. Call 949-463-1973

ENCINO OFFICE FOR RENT - 2,000,000 patients within 20 min. drive. 2 minutes off 101 freeway. Perfect for Specialty branch office. Call (818) 521-7500.

Needs 3 days a week general associate. Send resume ddsrightchoice@gmail.com.

DENTAL IMPLANTS PLACED IN YOUR OFFICE. No need to refer out. Have an experienced surgeon place any implant your patient needs. Tamir 310-663-4323

Star 430K Non-Fiberoptic highspeed handpiece in gd condition, minimally used, 100.00. e-mail im2near@yahoo.com.

BRAND NEW DENTAL OFFICE IN HANCOCK PARK is available to lease space. Please inquire for further details (323)471-4250.

Seican Statim 2000steam autoclave with cassette. functions- Pics on request. Missing reservoir cap Roger 8183557865

PRACTICE WANTED IN RIVERSIDE if you are interested in selling, call Vee (Dentist), 916-542-9144. Looking to buy ASAP.



26 Years Experience in Dental Practice Sales

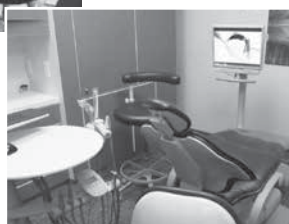
Tina Ochoa, Dental Broker

FEATURED LISTING

NORTH COUNTY SAN DIEGO COASTAL COMMUNITY



- Fee for service practice, Collecting \$946,500 in 2017
- Shopping Plaza location on major thoroughfare
- Heavy foot traffic, providing many walk-ins
- Just a few short blocks from Freeways, providing easy access
- Beautifully designed State-Of-The-Art suite
- Excellent exposure attracting 20 new patients per month
- Paperless office, Computerized with Digital X-ray & Pano
- Four fully equipped operatories with Adec (top of the line) equipment



- Computer Work Stations throughout
- Seller works three days per week
- Great potential to increase 2 Hygiene days week to 5 Hygiene days per week

***A MUST SEE OPPORTUNITY.
TRULY A GEM***

PASADENA - STORE FRONT LOCATION

Located on major thoroughfare providing excellent exposure and foot traffic attracting an average of 15 new patients per month. This practice offers great potential for the Buyer who will work full time. Seller has elected to work 2 1/2 days a week since she opened the practice in 2007. Collecting over \$263,000 this year on limited work schedule, this practice offers 5 operatories, computerized with Easy Dental software, digital x-ray. Truly a must see opportunity. Call now. Will not last on the market!!!

VAN NUYS

Van Nuys, retiring dentist offer 18 years of Goodwill located in busy strip shopping center on highly traveled thoroughfare. This great location provides high visibility to thousands of daily commuters. The office offers 3 treatment rooms, digital x-ray and much more. The plaza offers ample parking for patient convenience. Other businesses in the plaza consists of Hair Salon, Florist Shop, Catering Business, Pet Grooming, Gym and 4 other small businesses. Priced to sell. Call now!

NEW OPPORTUNITY SOUTH TORRANCE

Office space for lease. Landlord offering reasonable terms. New paint and flooring to be chosen by Tenant. Suite 1. 900 square feet plumbed for 3 chairs. Suite 2. 600 square feet offers 2 operatories. Dental equipment and instruments available for sale for only \$10,000.00.

LEASEHOLD AND EQUIPMENT OPPORTUNITY

ENCINO

Ideal situation for the dentist who has outgrown their current space. This opportunity has been an Endodontic practice for over 30 years. Seller will sell goodwill to another Endodontist or sell the dental assets to GP. Equipment is only 6 years old, 1400 square foot suite offers 4 operatories (3 fully equipped), and reasonable rent. Priced below replacement cost saving hundreds of thousands of dollars in build-out cost.

TURNKEY OPPORTUNITY LONG BEACH

Great opportunity located in the prime area of Long Beach. This five operatory (4 equipped) facility, 1800 square foot suite has been operating an Endo practice but is set up for general dentistry. Located on the ground floor of the two-story professional building with ample patient free parking and easy access from freeway. There are beautiful hardwood floors and custom cabinets throughout the entire office. The practice is computerized with Dentrix Software, intra-oral camera, and digital x-ray. All patient records will be included in the sale. This opportunity is priced hundreds of thousands of dollars below replacement cost. A must see opportunity!!! Call now for details.

NEW OPPORTUNITIES COMING UP: Azusa, Cerritos, Fullerton, North Hollywood, Norwalk, Los Angeles, South Orange County.

Office: 951-309-3196
Cell: 951-437-0419 • Fax: 951-430-1041
Email: tinaochoa.dentalbroker@gmail.com
Website: www.ddsxpressrealty.com

"The right choice"



Professionalism, respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

DENTIST wanted PT or FT for ABC Dentalgroup Visalia,CA. Send resume to dr.myint@abcdentalgroup.net

PERIODONTIST - Looking to join a practice in Tarzana, Woodland Hills, Van Nuys area. Contact- aspendentist@gmail.com

GLENDALE /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous. Call Tom Fitterer 714-345-9659

PART TIME DENTIST NEEDED FOR HEMET / MURRIETA LOCATIONS..Contact# 951-300-8171

AT2000 Pluse X ray developer plus more!!! \$600 obo 909-268-2036p

PRACTICE FOR SALE/ SAN DIEGO GP w/ 6 eq ops / 2 plmnd not eq Projecting \$1.2M for 2018 California Practice Sales, Inc. Phone: 714-639-2775

G.Dentist associate for a private practice in Chino CA. T/Th. 2+ exp is pref Please call at 2132680562 bijal23@yahoo.com

Referring Out ENDO, ORAL SURGERY?, USC General dentist with 22 years experience will do it all in your office and bring everything. For a flat fee approximately 50% of office fee. For further info Please leave voicemail, or text 310-210-6955 or Email: DontReferOut@gmail.com

Unitek/3m Adult Anterior Polycarbonate Kit,275.00. e-mail im2near@yahoo.com.

California Institute of Dental Education 3-day Board-approved certification course or one-day recertification course for current permit holders. www.dentaloralsedation.com (805) 676-1611

FOR SALE Many New Like/-new Instruments Explorers, Mirror Handles, Mirrors, Perio probes \$4.00/each (323) 851-6622

LOOKING TO PURCHASE PRACTICE in Monterey Park and Alhambra area. Email simonwongdds@yahoo.com or text (626) 354-9667

family dental office looking for general dentist/part time.contact 818-749-9319.

General dentist part time yorbalinda and laguna niguel excellent compensation, please contact 626-975-7160 or send resume shna5000@gmail.com

Dental Assistant Needed, brand new Westlake Village office. Please contact: 805-370-5568 / email: officewvfd@gmail.com

retiring DDS dental office for sale 1400 sq ft 3 op Adec unit free parking Silverlake/Beverly Blv downtown LA 2134468451

PERIO IMPLANT STUDY CLUB: Learn from Dr Kenny (UCLA Professor Emeritus) Place Implants and Do Perio. CALL Dr. Thein 818 248.1991

Board Certified Periodontist Available! All periodontal surgeries,materials & instruments. tavariperiodontics@gmail.com

GDS Physics Forceps.Authentic.Made in the USA. GMX400 EZ1/EZ2Photos/request.Used 4 times.\$399. lehmandentistry@yahoo.com

Selling your practice? Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com

Pediatric Dentist PT position open. Rosemead CA 91770. 2 yr OCS preferred. Small private office. wanwanliou@yahoo.com

Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant and Biller. Please email your resume to sinai.dental@yahoo.com

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped. Call Tom Fitterer 714-345-9659

Dentist Associate needed in Santa Ana, full time must work on Sat. Experience >1 year. Email CV welldentplace@gmail.com

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Midwest 80001 Highspeed Fiberoptic handpiece with bur changer, gd cond, minimally used, 110.00. e-mail im2near@yahoo.com

Associate opportunity; general dental practice on the central coast of CA. Must relocate. Contact dinodds@yahoo.com.

Specialist space 4 lease in Glendale/Montrose. New, free parking, cool mid-century bldg. Ready for 4 ops. 818-421-2912

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

Space sharing opportunity in Irvine, Ca. Beautiful office in Woodbridge area. Please email Smilecentraldental@yahoo.com

Office Manager Wanted - Anaheim - experience and PPO is a must. Please email resume to: help@adentist4me.com

Office 4 sale N.Hol 4600 sqft 14 rooms plumbed 11 equipped 3x ortho p/m gross over 1m 2017 est 1.4 m in 2018 8187268534

Dentist-Associate Los Angeles is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

California Institute

CA Board approved oral sedation certification course



Periklis Proussaefs DDS, MS

The simple and SAFE way to treat the fearful adult patient.

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- Experienced instructor who has been administering various forms of sedation for over 20 years
- California Dental Board approved course
- **A single case acceptance may pay for the course**

For a group of doctors (4-doctors minimum), course can be given
anywhere in California at **YOUR** place
Depending on location and number of participants, travel fees may apply

WORKSHOP SCHEDULE:

March 8th - 10th, 2019

July 19th - 21st, 2019

November 8th - 10th, 2019

Course Fee: \$1,875

\$325 per staff member

(Staff member participation encouraged.)

**\$765: Recertification oral sedation
dentistry doctor**

**\$825: Recertification conscious
sedation doctor**



"A definite must take class for any dentist to further your career. You will learn a lot."

-Kevin Chou DDS, general dentist, Bakersfield.

Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you.

Anna Durkin DDS, general dentist, San Marcos, CA

"An oral sedation course that is practical. The difference between this course and any other course I have seen is the instructor is a true clinician that performs dentistry and surgery every day. His course is very practical, safe, and predictable way of performing oral sedation. Thank you Dr. Proussaefs, I finally feel comfortable performing oral sedation as a general dentist."

Sherwin Matian DMD, West Hollywood, CA

of Dental Education *Oral Sedation Dentistry* and Live patient workshop



Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.



**California Institute
of Dental Education (CIDE)**
www.Dentaloralsedation.com
 (805) 676-1063 or (805) 676-1611
 Fax (805) 676-1521

You need a friend in the business.

The practice of dentistry is challenging...especially in California. Changing tax laws, redefinitions of Independent Contractors and discovery of errors, omissions and outright fraud related to dental practice acquisition (especially those offered by FSBOs) require experienced, expert handling. You need someone who has seen it all and knows what to look for...someone to protect your interests, your money and long-term profitability. I am that man.

- **Acquisitions and Due Diligence**
- **Tax Planning and Compliance**
 - **Accounting, Payroll, Business Management**
- **Cash and Debt Management**
 - **Risk Management**
- **Business Plan and Strategy**
 - **Loan Negotiations**
- **Dental Forensic Accounting**
- **Divorce Financial Analysis**



"We walked away from many unsuitable deals and offices before we finally found a great office. Fazel is persistent, highly educated & experienced, and an expert in dental industry."

Actual DDS client. Reference can be provided upon request!

Request your complimentary copy of my e-book, "Dental Practice Valuation & Due Diligence" or call to reserve a seat at my workshop, *"What to look for when buying a practice."* Learn the simple questions to ask that reveal the truth about a dental practice's actual net worth! (Mention this ad and receive your seminar seat free.)



FAZEL MOSTASHARI

Master of Business Taxation, MBT

Certified Public Accountant, CPA

Certified Fraud Examiner, CFE

Personal Financial Specialist, CPA/PFS

Committed to Serve Clients' Financial Needs Exclusively & Independently

Cal.Dental.CPA@Gmail.com • SoCalDentalCPA.com • (818) 884 2549

La Habra Very Busy upscale Shopping Mall Walmart etc, Dentist next to Popular Bakery, Estb 16 years, Lady DDS, does not want to own. Sell and work back, This is a million dollar location gr \$ 330,000. 6 ops plumbed 5 equipped Full Price \$270,000 Seller refers out per month 6 Endo's, 7 OS, 5-Implants, 2 Ped Call Tom Fitterer 714-345-9659

Bilingual RDA / Dental Assistant (Front/Back). We need RDH in private dental office. Email: shinedentistry@verizon.net.

GENERAL DENTIST Lake Forest, Flexible Hrs, Saturdays + One/Two Days, Email: dentaloffice2019@gmail.com.

Sr. Dentist Retiring. Excellent Opportunity to buy into neighborhood practice in stand alone building with great potential for growth. Dentist has not done any marketing, referred out all endo, perio and surgery for implants. 3 operatories, laboratory, private office. Main street exposure with walk in patients. Long term lease. Verdugo Hills 818-422-1166

"Are you frustrated working as an associate? Do you want to start your own dental practice? Call today. We have connections and may be able to find the perfect opportunity for your unique needs." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

DENTAL PRACTICE FOR SALE- PREMIER HIGH QUALITY HIGH NET IN CARMEL VALLEY SAN DIEGO. 5 OPS. EMAIL TO OFFICEDENTAL60@GMAIL.COM

New Belmont X-Caliber Panoramic / Cephalometric X-Ray Unit - \$2500 818 726 8534

YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender- The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

Toluca Lake Office for Sale: 3 equipped room, 1100 sqft ready to move in. Located in shopping center. 818-726-8534

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Possible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other owner Call Tom Fitterer 714-345-9659

Private Dental office needs Dentist to perform general & restorative dentistry. Email: shinedentistry@verizon.net.

Dentist Sculpture Custom Figurine from Italy. Magnifico! By world famous Colombo. 949-463-1973. Value/Price \$2,900.

State-Of-The-Art Operatories for lease. Lease up to 5 operatories by day, month or year. Located Ventura Blvd. Tarzana, CA. 818-654-7100 or education@estheticprofessionals.com

Looking to purchase a practice with the building in the LA area. Please email: PapDentalCorp@gmail.com

Free Dental Implants and Bone/Sinus Graft for anyone @ UCLA implant center (training purposes). Contact 847-525-9650.

DENTIST WANTED private practice in Monterey Park and Glendale. email resume calstatedental@yahoo.com attention Jenny

Bilingual dental assistant needed part/full time/front/back-wilshire&fairfax.(323)931-9161---dalia@doctor.com

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 /www.ADMInstitute.com/ check our 5 stars Google & Yelp reviews.

Laguna Hills Family Office seeking a PT/FT dental assistant & front office receptionist. Great Pay! Email lagunahillsdds@gmail.com

Implant Dentist will come to your office per case basis keep it in-house call/text or for consult new cases 2135903896.

Dental Assistant needed for GP office in Arcadia, CA. Competitive pay Email Resumes to: drjondo.dds@gmail.com

Dental Front Office needed for GP office in Arcadia, CA. Competitive pay Email Resumes to: drjondo.dds@gmail.com

For Sale - Three Bel-20 Excalibur Dental Chairs. \$1299.00 EACH. Cell 858-663-4540. In S.D. Area. Closing Satellite Ofc.

****Dental building** for Rent \$2890, In Huntington Park. Been active dental for over 7yrs. Dmdwhittier@gmail.com

Our office is looking for a treatment coordinator and biller. Min 5 years in the dental field. om@dentistcarson.com

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

REDLANDS 6 ops Estb near 30 yrs, once did one million Senior DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k ABSENTEE HMO pays rent rent free. Call Tom Fitterer 714-345-9659

FREE DENTAL PRACTICE WHEN YOU BUY THE BUILDING, 2650 SQFT, Huntington Park. \$945k. email me for detail: dmdwhittier@gmail.com

Dentist-Associate Los Angeles is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

Apple Valley Dental office 800-2000sqft. Build to suit w/TI. Est. Dentist&Ortho in same bldg. hdorthodontist@gmail.com

Orthodontist Avail.to wk in & near Los Angeles Send email to: ortho_wiz@yahoo.com

Sublease Office Space in Laguna Beach, Very Busy Modern Shopping Center, 1500 sq/ft GP office Dentrux G4/ Dexis Platinum, 3 ops. avail, (562) 547-3857

KL-909 San Diego

Just Listed!

Collecting over \$1.4M annually, this is a remarkable opportunity at a proven location in the up-and-coming, evolving, chic and vibrant North Park neighborhood. Designed with office efficiency & patient flow foremost, resulting in a comfortable, productive and pleasant environment. The office occupies approximately 2,400 square feet and consists of 5 fully equipped Ops w/ 2 Pedo Chairs. Call for More Information. **Full Price: \$1.05M.**

Also Available

KG-779 SAN CLEMENTE Ortho:

Doctor is currently enjoying a relaxed work week of only 3 short half-days per week. It would cost more to build out a scratch start practice than to buy this rare gem collecting over \$400k annually! 2896 sf w/ 6 open bay chairs **\$150k.**

KG-921 Santa Maria, California

Desirable collegiate coastal community! With Collections over \$529K in 2017, this 900+ sf office with 3 fully equipped ops is centrally located in a long-established professional building in desirable neighborhood w easy highway accessibility. Call for Details **Full Price: \$315,000.**

JG-757 Visalia Periodontics

Offering a full spectrum of periodontic procedures: Root Planing, Surgery, Laser (Lanap), active Recall system, *except Implants*, this practice is an outstanding opportunity and gold mine for the astute periodontist who recognizes this as a potential for growth! *With 9 Hygiene days per week, this practice is a rare gem!* **Reduced Price: \$350,000**



Western Practice Sales

Timothy Giroux, DDS, President/Owner: 800-641-4179

Rebecca Lang, DMD, Local Dentist Representative: 858-888-2442

wps@succeed.net | westernpracticesales.com

937 Pearl Drive, San Marcos, CA 92078



NEW YEAR SALE !!!

\$99^{PM/OAC}

Terms Apply*

Contact your Dansereau Rep for more information on this special financing package

A fully equipped Dental Office with 2 Dental Operatories, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X-Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.



NEW Equipment. Manufactured in the USA.

Contact your Dansereau Rep for more information on this special financing package



Terms and Conditions apply*
Normal Installation within 1.5 hours of Factory*

Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

10 YEAR WARRANTY / MADE IN USA

1-2 ops for rent. Prime San Marino location. Cool mid-century bldg. Superb Dentist & staff, great environment. 818-421-2912 or email rogerlisa2@me.com

Energetic Skilled Dentist Looking For Great practice w/highest quality/ethical standards. Want happy patients? Email SFVDentist8@yahoo.com! SF Valley.

X-ray Panoramic/Ceph pc-1000 with Developer \$2000 Please call (562) 980-6122

Dentist part-time. No experience needed. Located in Monterey Park. Mon thru Sat available. Email to Calstatedental@yahoo.com or text (626) 354-9667

ENDODONTIST needed for multiple offices. Please call Dr Mitch if interested. 818-917-8254. Www.lancasterdentalgroup.net www.legacydentalgroup.net

PRACTICE FOR SALE/ WOODLAND HILLS – Long established GP w/ 4 eq ops. Grossed \$996K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

IV SEDATION FOR YOUR DENTAL PRACTICE IN SOUTHERN CALIFORNIA. \$400/HOUR. CALL OR TEXT: 847-525-9650. VISIT: SEDATIONDOCTORLA.COM

PT Experienced DDS Palm Desert area GREAT Staff! Base/percentage pls email CV ml4273936@gmail.com

Practice for sale: Beautiful free standing building practice for sale in Orange, south of Historic Orange Circle. Asking price 85k. Call 714 454 5369.

HIRING: Dental assistant 2+ years exp. Bilingual English/Spanish. Email resume to linashahinyan@gmail.com

In-House LA/OC PERIODONTIST available! Bring all instruments & materials. Implant/bone/sinus/soft tissue aug/osseous sx. tavariperiodontics@gmail.com

COLTON HISPANIC ABSENTEE GR \$350K \$ 5 ops rent \$1450 No stress lots of patients Owner mgr will do \$500k first yr. Call Tom Fitterer 714-345-9659

General practice for sale. High-end, impressive, long established office in San Francisco East Bay with large, growing patient base. Dentist performs at 1M+. Educated patient base requires experienced dentist. Bank financing available. Asking price \$925k. Resumes only prosellsdds@gmail.com

Endodontist Available: To help you earn more money .Dont let profit walk out your door, work smarter not harder.3102050446 www.rootcanalman.com

GP Dental Office for Sale San Diego California, Dr. Retiring. Call 760 908 1700

Aseptico mobile dental cart amc-20 with electric motor and tray, top of the line, fully self contained, barely used, like new condition, was 14,000 new, selling for 9,000 obo. central cal. Jason 559-280-9850

Looking to purchase practice 3-6 pos. Burbank, Pasadena, Altadena, Eagle Rock, Glendale, La Crescenta, Tujunga. Real Estate preferable. 818 454-9308.

A. Lee Maddox, DDS, Esq.

Because Experience Matters

Maddox Healthcare Law was created to meet the critical demand for strong, ethical, and professional legal services in the practice transition business.



- A Reputation of Trust, Expertise, and Reliability
- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- Dental Services Agreements
- Limited Liability Company Formation and Agreements

LEE'S STORY:

- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
 - Sold MPG to Henry Schein - 2013
 - Managed HS brokerage business from 2013 through 2018 in 7 states

I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD



(949) 675-1515 • Fax: (949) 339-2062

www.maddoxhealthcarelaw.com

1664 Newport Blvd, Suite 200, Costa Mesa, CA 92627

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

DENTIMAX dream sensors are a NIGHTMARE! Sensors will break within 2 years. Want to buy these crappy sensors from me? Email: dentalmin2005@yahoo.com.

Looking for dental practice in high desert with 4+ ops. If interested, please email me at firstclassdentalgroup@gmail.com. Real estate preferred.

Associate Dentist needed in Bakersfield for GP Practice 3 days a week, good pay. call 661-444-1218 or e-mail resume to htn-hosseini5@gmail.com

FOR SALE. 8 Hu-Friedy Rubber Dam punches RDPA (Ainsworth-type) Just overhauled by H/F. Like new \$15 ea (323) 851-6622

RDA COURSES*Lowest Priced*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMInstitute.com

Auction Panoramic CS9300 Carestream 110V ENT-Allergy Bundle. Still installed in Gilroy Ca. Online Auction closes Dec 27. Abamex Auction Co. 858-384-3580 www.abamex.com

GENERAL DENTIST NEEDED, FOR MULTI SPECIALTY DENTAL OFFICE IN L.A.and Huntington Park,Excellent PAY ! CALL (310) 384-4360

Associate Dentist Busy Rancho Santa Margarita office seeking FT associate to join our team. FFS and PPO—no HMO. Cutting edge facility and equipment, providing ethical, quality, caring dental care. Ideal candidate will have 2+ years experience, exceptional clinical, communication and people skills. Earn \$150k-\$300k/year. Guaranteed daily rate plus % of production. Current associate earns \$1000+/day. Email resume and cover letter to Sheelaroht@gmail.com

Not worth the risk doing oral sedation without a permit. Get certified in adult oral sedation 3-day course (805) 676-1611

General Dentist position MERCED, CA Monday thru Thursday. One year experience is a plus. Great pay plus bonus compensation. No HMO. Will mentor. Email resume: aram1501@hotmail.com or text 909- 382-1067

Bellflower PT Ldy DDS with small children doing 100K 3 ops only \$65K. Buyer should do 350 to 400 first year Call Tom Fitterer 714-345-9659

DENTAL PRACTICE FOR SALE - BAKERSFIELD: Call Broker - Practice Sales & Appraisals (818) 999-9595.

Brand new Turn Key dental facility for sale in a busy retail space anchored by Trader Joes, Starbucks, CVS and Savemart in Clovis, CA with high traffic counts. Competitive rent. Plumbed for 9 chairs, Equipped with 5. All new Midmark massaging chairs, 12 o'clock cabinets and center cabinets. Dentrix software and dexis sensor. Equipped with ICA imaging, Adec monitor arms, computers, electric hand-pieces and much more. Asking for \$550K. Call 916-712-4671 or email ellily79@gmail.com

Buying a practice? Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com

Sirona CEREC 3 Red Cam 2005 Dental Acquisition Unit (NOT FUNCTIONAL) AND Milling UNIT (FULLY FUNCTIONAL) COMES WITH ORIGINAL STORAGE CABINET AND MORE THAN 200 EMPRESS BLOCKS EXPIRED BUT CAN BE USED FOR TRAINING PURPOSES FOR \$1850 OBO FOR LOCAL PICK UP ONLY CALL VERONICA @ 559-661-4114

AD2 Articulator System. Basically new AD2 articulator system. Used once. Full kit, \$1,871 obo, Email: bayareadds1@gmail.com

Specializing in Dentrix, EagleSoft, EasyDental, OpenDental, & SoftDent, Academy of Dental Practice Careers caters to anyone who needs more dental office computer training. Instruction is offered in 3 forms, In-Office at your location, at our ADPC training facility in San Diego, or online. Call 877-235-7100 or visit DentalPracticeCareers.com.

CEREC MC machine 3 years old, serviced 2 months ago, perfect condition, 3 units. \$55K Owner Retired. Up to 7 Years of Warranty Optional. Contact 818 422 6981 Dr. Visot

Inland Empire Union Practice can do over one Million 5 ops. Call Tom Fitterer 714-345-9659

general practice dental office with a 30+years history of goodwill in Fresno, CA. approximately 1,200 square foot office with 4 plumbed operatories, reception area, private bathroom, sterilization area and lab. The practice operates Eaglesoft practice management software. Looking to find a wonderful, kind practioner to purchase practice. The practice collected approximately \$850K. Send CV to: fresnocountydds@gmail.com

Turn Key Dental Office in busy shopping center. 1,476 Square Feet with 5 dental operator's, dental plumbing, front desk, two restrooms, waiting room, lunch room, and more. Located at 15555 Main Street#C-3, Hesperia, CA 92345. Call/Text Ramon Calderon (909) 449-9234 BRE#01899628

California Institute of Dental Education 3-day Board-approved certification course convenient on weekends affordable \$1,875 focusing on safety www.dentaloralsedation.com (805) 676-1611

West Sonoma County GP with over 40 years goodwill in seller owned building. Well appointed, 4 op office with several recent leasehold improvements. Approximately 1,000 active patients. Average GR \$788K, 2018 on schedule for \$822K with 65% overhead. 3.5 doctor days per week. Primarily Restorative dentistry with no implant placement. Contact Carroll & Company (650) 362-7004, dental@carrollandco.info. DRE 0077624.

ENDODONTIST, LAX area, Family Dental Practice seeking a specialist to join our team, Please send resume to dental894@yahoo.com

Prosthodontist wanted for Perio office to help with complex implant/ restorative cases. Contact southcountyperio@aol for more info

Know Before You Go!

Every year people enter the Wilderness and go missing, and get injured or lost... Simply because they were not prepared.

Every year hundreds of dentists purchase a practice without a road map or guide only to lose hundreds of thousands of dollars and end up stressed and miserable. Learn the risks first and avoid them...the path to success is easier with a map.

Our Profession Is To Enhance Your Dentistry Business Fixed Fees Only | Protecting Your Best Interests

Our loyal services include: reviewing a number of available offices, appraisal, select a suitable office, support you during the transition, due diligence & evaluation, set up your dental practice and support your overall operations with good advice and dedicated services.



FAZEL MOSTASHARI

Master of Business Taxation, MBT
Certified Public Accountant, CPA
Certified Fraud Examiner, CFE
Personal Financial Specialist, CPA/PFS

Fazel taught me how to buy a suitable dental practice, not overpay and completely set up my dental practice from A to Z. We spent many hours preparing for the purchase and afterwards I felt confident & ready to make the move toward purchasing a dental office. I knew what to expect every step of the way. After I started working at my new practice, their support continued and I had a trusted friend in whom I could turn to for any and all questions. His wife is a dentist as well and he is very involved in managing her practice on an everyday basis. He is very relatable, patient, persistent and experienced.

-- Actual DDS client.



Cal.Dental.CPA@Gmail.com
SoCalDentalCPA.com
(818) 884 2549

Committed to Serve Clients' Financial Needs Exclusively & Independently

Buy it! Sell it!! Trade it!!!

DENTIST.Consulting firm seeking Practice Transition Consultant. Immediate need in northern and southern CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential.careers@paragon.us.com 866-898-1867.

San Francisco GP Now Available. Seller offering 33 years of goodwill in bustling, historic financial district bldg. Gorgeous, remodeled office. 3 fully equipped ops (plumbed for 4) in approx. 900 s.f. Digital x-ray. Incredible panoramic views. 500+ active patients. 2 days of hygiene/wk. Current average GR approx. \$410K with adj net of \$115K. Asking price \$199K. Contact Carroll & Company (650) 362-7004, www.carroll.company. BRE 00777682. #4

GP Associate wanted to do hygiene & light operative dentistry. Located in Glendale, CA. Once a week preferably Thursdays 9-6pm. Email resume: Dentist532@gmail.com

PPEDO CHINESE/HISPANIC, Gr \$450k estb 30 yrs FP \$285K. Call Tom Fitterer 714-345-9659

SELL MANY DENTAL ITEMS :dental chair complet with doctor and assistant stool,compresor, vacuum, xray machine and developer and other many items. Call for information and very convinient prices (obo):(310)701-6050

PRACTICE FOR SALE/ TEMECULA Pedo/Ortho + R.E. w/ 8 eq ops Grossed \$1.7M Net \$975K California Practice Sales, Inc. Phone: 714-639-2775

IMMACULATE MODERN DESIGN DENTAL OFFICE for sale in Temecula 3029 sqft \$215,000 Liberty Real Estate Robert Pham Broker Associate 714-350-5104 robert@libertyreco.com BRE#01260971

SELL MANY DENTAL ITEMS :dental chair complet with doctor and assistant stool,compresor, vacuum, xray machine and developer and other many items. Call for information and very convinient prices :(310)701-6050

DENTAL PRACTICE FOR SALE-PREMIER HIGH QUALITY HIGH NET IN CARMEL VALLEY SAN DIEGO. 5 OPS. EMAIL TO OFFICEDENTAL60@GMAIL.COM

Sacramento: Perfect for a second location or satellite situation! 950sf w/3 ops collected 398k in 2017. sainidentist@yahoo.com

GENE Polyvinylsiloxne Heavybody impression material for sale \$11/Cartridge. contact Textor message (760)791-9392

ORTHODONTIST West L.A. Unique opportunity to establish or relocate your own practice in a free standing modern facility along side active General and Pedodontist practices. Both provide ongoing patient referrals. Minimal start-up cost, exceptional demographics. Tremendous traffic count on a busy Westside Blvd location. Call (310) 274-8204 or email: dulygonzalez@gmail.com

EAST SAN FERNANDO VALLEY ORTHO/PEDO – Located in a free stand. bldg. Annual Gross Collect \$479K+. Ave (5) new starts/mos. D&M Practice Sales 818.591.1401

Damon Q brackets BRAND NEW, 5 dollars each, you pay shipping, email drwu@wuortho.com for available inventory

3D Printing. CE Courses for in office 3D printing. Live Digital 3D Dental Workshop, and Online Courses. www.learn-dental3D.com and www.michaelschererdmd.com 209-536-1954.

Small City nr Bakersfield Gr 40K a month in 2 days wk,1800 sq ft 5 op with small apt all for \$330K. Call Tom Fitterer 714-345-9659

2PRACTICE &1CONDO SALES: IN SACRAMENTO AREA. NO BROKER FEES. HIGH COLLECTION/LOW COST. 3/3 FULLY EQUIPPED OPS AND 2 PLUMPED. EMAIL: tmwrk.3@aol.com

Attn GP's: Learn the latest in treatment techniques in for only \$499 for Two Lectures AND an 8 CE Intro to Sleep Apnea, 22 CA CEs –call 480-717-2230 or see Xcel Seminar's insert for details.

San Francisco GP Now Available. Seller offering 33 years of goodwill in bustling, historic financial district bldg. Gorgeous, remodeled office. 3 fully equipped ops (plumbed for 4) in approx. 900 s.f. Digital x-ray. Incredible panoramic views. 500+ active patients. 2 days of hygiene/wk. Current average GR approx. \$410K with adj net of \$115K. Asking price \$199K. Contact Carroll & Company (650) 362-7004, www.carroll.company. BRE 00777682.

PRACTICE FOR SALE/ CARSON GP 33 yrs goodwill w/ 5 eq ops. Net \$132K California Practice Sales, Inc. Phone: 714-639-2775

SANTA BARBARA COUNTY GENERAL PRACTICE FOR SALE: 10 Ops, 18 years Goodwill, In-house specialists, EZDental, Digital, Pano. GR \$1.3M w/\$462K Net. HSPPT-Kerri McCullough 949-300-0312 #CA503

General practice for sale. Beautiful, high end, long established office in Marin county with loyal, affluent patient base. Revenues of 900k+. Excellent practice for experienced dentists. Asking price \$875k. Financing available. Please send resume to ddsbayareasales@gmail.com.

Prevent associate employment issues. A strong associate contract will establish the guidelines for a smooth working relationship. Free Consultation. (310) 776-5384 www.dental-attorney.com

Long Beach Turnkey Opportunity in prime area, 5 ops, beautifully designed suite, Digital x-ray, reasonable rent only asking \$150,000. Tina Ochoa, Broker (951) 309-3196

Inland Empire Dential practice gross near \$300K 4 ops Rent \$1350K Full Price \$ 150k. Call Tom Fitterer 714-345-9659

Oceanside shopping center practice collects \$590,000 with a net income of \$160,000. 4 ops, digital x-rays, laser, computerized. Asking \$450,000. Kurt Skarin 805-777-7707

Unitek/3m SSC Primary Molars complete Kit. New with first and second primary molars, 450.00. e-mail im2near@yahoo.com.

BETTER ASK Jack

Jack Fogelson Practice Sales

www.betterask-jack.com and www.jackfogelson.com

Listings:

West Valley, CA *(Coming Soon)*

This practice has two treatment rooms, Easy dental, Sensors and Retail Exposure. It has a lot of opportunity. It does accept Medi-cal.

Monterey Park, CA **\$200K**

This practice has 6 treatment rooms, 1800 sqft 2 sterilization areas. It faces a busy street with retail exposure and lots of signage. Large private office and second waiting room. This office has room for multi-specialty.

North Hollywood, CA

With over 2000 sqft of space there is plenty of room. Seven treatment rooms and an additional area that may be your Implant Center. Rich history, with approx. \$1M in collections. This office refers out most specialty. This is a huge opportunity.

Prime Orange County, CA

This large 3000 sqft office has 8 treatment rooms. This office is a 10+ in design. It comes with everything but patients. Dr. is relocating practice. You will need to build from scratch or move your office in here. This is your opportunity to hit the ground running. This office is built to impress.

Thousand Oaks, CA *(with Real Estate)*

This practice has 3 treatment rooms. Located in medical building. Dentrux, Dexis, Digital Pan, Adec chairs and cabinets. Showplace office. It includes an office condo.

Mission Hills, CA

Dentist wants to work in the practice after sale. The office does over \$200K in 3 ops. Has sensors and a great staff.

Santa Clarita, CA *(Coming Soon)*

Large office with great collections. Get your NDA in now. This will go quick.

Paramount CA

Great dental office easy dental, digital sensors, digital pan 1100 sq ft low rent. Collections at \$380k. Great growth opportunity. Call Jack at (818) 522-9123

Additional Listings

Please ask about our additional listings in Saugus, Marina Del Rey, Long Beach, Fullerton.



Jack specializes in Southern California and Central Coast Practice Sales, working with additional Brokerages and Agents to extend his reach all over California. New agents are in training to cover the entire State.

Sellers: Please be aware that I am respectful of your privacy. The listings only have minimal information designed to keep the office sale secret. I consider the practice one of your most valuable assets, and for most sellers a key component to their ability to retire.

Buyers: If you are looking to purchase a practice, please see my listing page. If I don't have the right office for you; I offer Buyer services. If you sign a Buyer Services agreement with us, I help you locate an office to your liking and negotiate for you, not the seller. I also have customized marketing for DSO's or Multi-Practice Buyers. Call us and let's discuss this.

Call-Text-Email:

818-522-9123 • www.betterask-jack.com • www.jackfogelson.com

DRE:01993607

Buy it! Sell it! Trade it!!!

BUYERS LOOKING FOR PEDIATRIC DENTAL PRACTICES in Bay Area Gross \$500K+, preferably w/ Real Estate. Sellers call Loc Pham, BRE#01875780. (714)550-7494

ANTELOPE VALLEY NEXT 25 YEARS WILL EXPERIENCE PHENOMENAL GROWTH SPACE AGE CITIES- NEW BOMBERS 80 BILLION, BULLET TRAIN 68 billion, HOLLYWOOD EXPANSION OCCURRING NOW, PPS represents 60 year old LOCATION LOCATION LOCATION 6 Ops in 2000 sq ft Rent \$1900 grossing one million with ABSENTEE SELLER-- WORKER BEE BUYER WILL DO 1.5 Million first year, net \$500,000 CALL TOM Fitterer PPS 714-345-9659

DENTAL PRACTICE FOR SALE- PREMIER HIGH QUALITY HIGH NET IN CARMEL VALLEY SAN DIEGO. 5 OPS. EMAIL TO OFFICEDENTAL60@GMAIL.COM

SAN CLEMENTE Ortho: Doctor is currently enjoying a relaxed work week of only 3 short half-days per week. It would cost more to build out a scratch start practice than to buy this rare gem collecting over \$400k annually! 2896 sf w/ 6 open bay chairs \$325k (KG-779) WPS/800-641-4179

LONG BEACH- Near CSLB & Veteran's Hospital. Rent is \$1,300. Greg Beamer 909-542-4891

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

ANAHEIM PRACTICE FOR SALE – 3 ops- Dr retiring after 40 years – grosses \$350,000 on 3 days/week - Thomas & Fees Practice Sales (714) 544-4341

Referring Out ENDO, ORAL SURGERY?, USC General dentist with 22 years experience will do it all in your office and bring everything. For a flat fee approximately 50% of office fee. For further info Please leave voicemail, or text 310-210-6955 or Email: DontReferOut@gmail.com

LEGAL TIP: Buyers: Have you conducted a UCC search on the Seller? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Kavo Fiberoptic Handpieces, 649B. 4 used handpieces, good condition, rarely used. 250.00 each. e-mail im2near@yahoo.com.

"I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. He always looks out for the best interest of his clients. He will defend and protect you like no other." Hendrick Gonzalez, DDS – Call Maddox Healthcare Law – (949) 675-1515

PRACTICE FOR SALE/ FULLERTON GP w/ 6 eq ops in Multi Story Bldg; LH & Equip California Practice Sales, Inc. Phone: 714-639-2775

RDA COURSES*Lowest Priced*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMInstitute.com

Glendale: 4 ops | \$662,000 | First-rate general practice in Glendale, CA. Updated office features 4 ops and Dentrrix, plus high-quality equipment such as DIAGNOdent, Bien-Air electrical handpieces, soft tissue laser, and more!! Located in a busy shopping center in a highly desirable neighborhood with plenty of free parking in an open lot. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, DRE #01911548. (855) 337-4337

Part time position for oral surgeon to join our growing practices in Bakersfield. Please e-mail CV to gisland99@gmail.com, or fax to (661) 480-1210

Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k. Call Tom Fitterer 714-345-9659

Buying or Selling: Please call Jack at Jack Fogelson Practice Sales about our free class on how to Buy or sell your practice. Step by step coaching every month. (818) 522-9123 DRE: 01993607

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

Amazing year? Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

Fazel helped me discover & understand embezzlement in my office. He helped me strengthen internal control& collection procedures. I am so glad we had him review the records and help decrease our risks! Dr. Sasha. Cal.Dental. CPA@Gmail.Com

"Dear Art: Thank you for walking me through each aspect of the claims process. I would absolutely recommend your services to anyone who is filing a personal disability claim as I now understand it is far too complex without an expert." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

\$42,500 Denti-Cal Award May be Waiting for you. Did you file for and receive your Year 1 payment of \$21,250 yet? If so, you probably qualify for the remaining incentive money. We can get you the remaining \$42,500 over the next 5 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

Neodiamond Burs for sale(new), 25/box, size: (4) Round taper, 1116.10C, \$30.00/ box e-mail im2near@yahoo.com

Century City sublease..prime location with free staff&patient parking..very flexible days and terms.. (310)359-5267... Dr. Nakagawa

Oral sedation certification by experienced specialist for \$1,875. Weekend courses, do not miss time off the office. CIDE (805) 676-1063

Associate Dentist Needed San Diego, CA Send Resume to ACMI3@yahoo.com

Shade Guides for sale(used): (2) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; e-mail im2near@yahoo.com

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



CALL HOWARD BOLES

949.379.5704

howard.boles@homestreet.com



[HomeStreet] Bank®



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



PRACTICE SALES AND LEASING

"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmppractice.com

CA Broker Lic. #01172430



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

info@lecpa1.com

Success Through Diligence

THE #1 DENTAL LAW FIRM IN THE NATION



WOOD AND DELGADO



Patrick J. Wood,
Jason P. Wood
& Marc Ettinger
Attorneys at Law

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

800-499-1474

www.DentalAttorneys.com



SPACE AVAILABLE
Call 877-888-4237

Rope in your
profits
HERE!



HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com

www.henryscheinppt.com

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust -Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818 999-9595 (main office) • Fax: (818) 999-9615



Ken Rubin & Company, Dental CPA's Ken Rubin Practice Sales

619.299.6161

www.kenrubincpa.com
www.krpracticesales.com



*Hop on Board
for Real Savings!!*



ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120

www.transdental.com
RWO@transdental.com



ADVANCED PRACTICE SALES
DENTAL PRACTICE SALES AND APPRAISALS

Experience an advanced level of practice sales services

Raymond Furness, CPA, M.S. Tax CA DRE: 01503197

Tel: 818-990-0751 www.AdvancedPracticeSales.com



ALL
COUNTY
CONSTRUCTION
Dental Office Design

DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

Free Estimates

562-989-3350

888-302-6111

Lic. #669244



**CHECK OUT OUR WEB
PAGES FOR REAL
BARGAINS!!**

DentalTrader.com



GREG BEAMER
DENTAL BROKER



The Name You Know
The Reputation You Trust

(909) 542-4891 phone
(866) 890-1033 fax
DRE License # 01149524
info@gregbeamer.com
www.gregbeamer.com



**LEE SKARIN
AND ASSOCIATES, INC.**

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: lsainc@aol.com

www.leeskarinandassociates.com



CA DRE: 00863149



**LCF
FINANCIAL
SERVICES**

Healthcare Financing & Consulting

***Low rates
for qualified borrowers**

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC



Professional Practice Sales

Main Office - Southern California
16004 Legacy Road, Suite 215, Tustin, CA 92782
Telephone: 714-832-0230 Cell: 714-345-9659

PRACTICES WANTED

*Founders
Sale & Appraisal of
Professional Practices
Since 1966*

EMERGENCY LIKE CONDITIONS OR BETTER SAID MOTIVATED SELLER WILL GIVE A BARGAIN FOR SOMEONE TO DO 2 MILLION IN SECOND YEAR AND LIVE IN A PARADISE IN LOWEST COST LIVING AREA IN SOUTHERN CALIFORNIA. THIS IS A BARGAIN FOR A SPECIALIST OR SPECIALIST TEAM WITH ONE GP, OR AN ENTREPRENEURIAL GP practice established 26 years. Seller must move east, orders from HQ. Just kidding. 8 ops Beautiful location location location. Includes specialist team now. A talented worker bee DDS can net take home within 3 yrs \$800,000, \$400,000 year one.

Call TOM FITTERER BARGAIN. PRACTICE APPROVED FOR 100% FINANCING FOR RT BUYER

OC Fashion Island G; Gr \$650 K Rare opportunity.

DEL MAR -- ENCINITAS HMO mon chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients ;Grt opportunity to grow a nice practice, in a wellknown prof area of a fantastic beach city. Full price for immediate sale \$285,000

Riverside Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. Full price \$ 165,000

OC BEACH CITY Grossed 70k last 3 months and growing rapidly. Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price \$ 900,000 Senior Seller will stay one or two years maybe mre and help build to 1.5

DIAMOND BAR@ entrance 20 ft from ingress egress Hi Identity ASIAN shopp center very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Owner mgr will do one million Seller will mentor.

TORRANCE at entrance of Pales Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to \$350 , Full Price \$290,000 Beautiful low overhead possible merger candidate.

RIVERSIDE--Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dental , Ample patients no problem. Easy way of getting started in this low overhead practice. Rent \$1350/mo

BAKERSFIELD AREA. Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k

ATTENTION CORPORATE --SPECIALIST TEAM--ENTREPRENEUR should include this package in there inventory. Seller will work back indefinitely with good health.

ORANGE COUNTY- INLAND-EMPIRE--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 million within 24 months. Gorgeous facilities ultra modern with conbeams in each--

CAPISTRANO BEACH PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity)in 2 ops, rent \$1600. Starter Practice Full Price \$150,000.

NORTH PASADENA. MILLION DOLLAR PRACTICE AND 1500 SQ FT 5OP FREE STANDING DENTAL BUILDING ACCROSS FROM STAR BUCKS--

ENDODONTIST JOIN PERIODONTIST SANTA CLARITA--GREAT SHOPPING CENTER, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who does not want ownership responsibilities, just a good reliable job.

BAKERSFIELD. Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in three years. CALL

IRVINE GP LADY GR 1.2 MILLION 5 OPS.

BAKERSFIELD 5 OPS FREE STD 3000sq ft Bldg, :practice estb 60 yr own mgr will do one million. Total price incl RE \$650K. Reduced both \$350,000 Bargain.

OC BEACH CITY ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one million frst yr.

OC Fashion Island unique situation lady DDS GR \$ 400K.

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450K Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL.

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO.

GLENDALE /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous.

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped.

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail.Possible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day. This location did almost 2 million under other owner!

LA HABRA- BEAUTIFUL - Shopping mall Estb 6 yrs ldy DDS Gr \$330k efers out as much 6ops 5 equipped Million Dollar loc FP \$270K

PERFECT OPPORTUNITY FOR TALENTED DENTIST to Net a million. Pay-off school debt no matter how high in 5 years along with practice Mortgage and still live on 300K take home. Info with personal interview. Great for two Dentist team including husband wife. Call Tom Fitterer

INLAND EMPIRE Fantastic opp HMO 8 to 10 K per mo. Estb 40 yrs Senior Seller. gr \$500K 6ops 2000 sqft rent \$3000 surrounded Mac Donalds,Subways,Dennys Jack-in-Box,Carls and 215 exit.Younger Buyer will do One million,all hispanic FP \$450,000 Bargain. **Inland Empire** Union Practice can do over one Million 5 ops.

TUSTIN-SANTA ANA. Location Just opened Invested \$450,000 newly equipped incl conbeam two offices not his cup of tea. open one day grossing \$20K, Seller wants out. **Bakersfield Practice** and 3000q ft bldg, estb 60 yrs newly renovated gr \$500,000 in past on 10,000 sq ft lot. Full Price both \$350,000

VENTURA CTY 3 practices HMO gr 2.6 million FP 80% gross

DENTURE PRACTICE NEED WESTERN BOARDS GR 750,000 with OS did 1.2 Many patients ask for all on 4 Implant not done now Prosthodontist /Implant Specialist will net \$5 million in 5 hears. 4000sq ft rent only \$4000 BARGAIN.

PPEDO CHINESE/HISPANIC. Gr \$450k estb 30 yrs Full ;ride \$285K.

Small City nr Bakersfield Gr 40K a month in 2 days wk,1800 sq ft 5 op with small apt all for \$330K.

Inland Empire Dential practice gross near \$300K 4 ops Rent \$1350K Full Price \$165,000.

Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k.

OC BEACH prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice \$150,000.

UPLAND Gr Pt Time 2 days gr \$135K 3 Ops price 65K

PERFECT OPP-VAN NUYS. EST 13 YRS, 2 OPS ROOM FOR MORE, HI IDENTITY MEDICAL BUILDING FIRST FLOOR.low rent Part time DDS FP \$150K

SELLERS-FREE APPRAISAL

888-440-5957 • 714-832-0230 • tom@ppsdental.com • www.ppsdental.com

Buy it! Sell it! Trade it!!!

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Dental CPA Firm – CA licensed CPA firm focused on dentists. Fixed fees (no hourly billing). Call 949-759-5626 or visit www.mydentistcpa.com.

PART TIME POSITION IS OPEN FOR A DENTIST WITH EXPERIENCE IN PEDIATRIC DENTISTRY PLEASE FAX RESUME TO 5596614111 OR EMAIL TO MADERAFAMILYDENTALCARE@LIVE.COM

"Don't trust the landlord! They frequently insert onerous terms with hidden costs in leases and renewals using terminology only an attorney would understand. Call us for a lease review before you sign. Quick turnaround. Lease revisions (when recommended) frequently save doctors thousands of dollars over the term of their lease." Law Offices of Amy L. Borden, Esq. (888)416 1321. www.californiadentalattorney.com

YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

Cecilia Chen, Esq. always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

West Sonoma County GP with over 40 years goodwill in seller owned building. Well appointed, 4 op office with several recent leasehold improvements. Approximately 1,000 active patients. AverageGR \$788K, 2018 on schedule for \$822K with 65% overhead. 3.5 doctor days per week. Primarily Restorative dentistry with no implantplacement. Contact Carroll & Company (650) 362-7004, dental@carrollandco.info. DRE 0077624.

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536

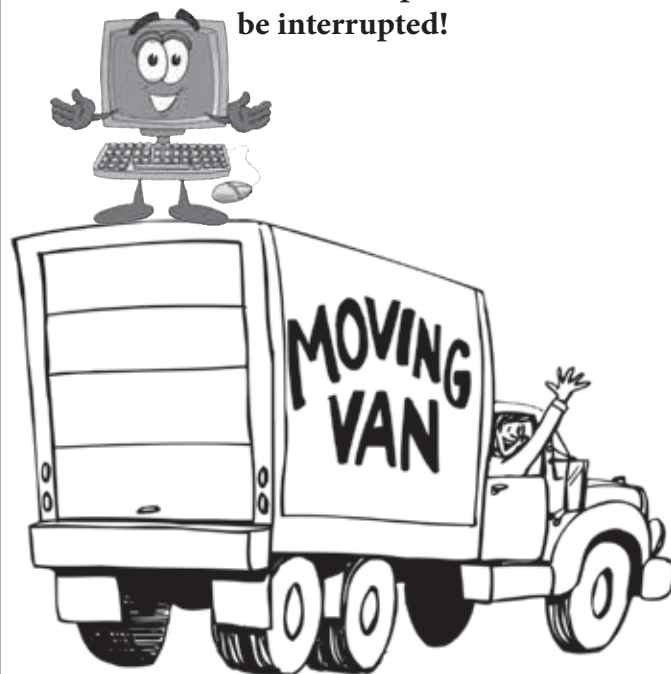
Speak with an experienced dental attorney today about practice transition legal pitfalls. Levi Barlavi. (888) 776-5384 www.dental-attorney.com

Moving?

Please go to

www.dentaltrader.com

& fill out form so the delivery of your Dental Trader subscription will not be interrupted!



All County Construction: High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

OC BEACH prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full price \$150,000. Call Tom Fitterer 714-345-9659

Don't sign that lease! The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848

Fast, friendly and flexible funding for dentists from Bank Of The West. How can I help? Derek Kirma, SVP, Regional Manage 503.939.0837 | Derek.Kirma@bankofthewest.com

Need a laugh? Visit and like our Facebook page at https://www.facebook.com/pg/TheDentalTraderMag/posts/?ref=page_internal.

Copyright 2019 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



Submit Your Reader Ad Online

Reach every dentist in California!

See FAQs page at dentaltrader.com for instructions

Your ads post instantly to Ad Board!

dentaltrader.com

"YOUR CITY" - PRACTICE FOR SALE

LIST WITH D&M PRACTICE SALES AND THIS SPACE CAN BE YOUR'S DOCTOR*

*Exclusions Apply. Call for Details



CA Representative for The National Association
of Practice Brokers (NAPB)



Call Today



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

**Trust your Practice Purchase or Sale to
The Personalized Service Dental Broker®**

818.591.1401

866.425.1877 Outside So. CA

www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430



California Practice Sales

Happy New Year!



Your Gift Awaits You!

“A Complimentary Valuation for Your Practice”



*“The timing is right...
I had 7 Offers...
I feel fortunate I found the right Buyer...
Now is the time...”*

**Dr. Fred Larson,
La Jolla, CA**

**Call California Practice Sales today because with the utmost confidentiality,
you can become a valued client of ours and receive your complimentary practice valuation.
Let us make it a prosperous New Year together!**



Practice Transitions Made Perfect™

CALIFORNIA PRACTICE SALES, INC.

Local (714) 639-2775 Nat'l (800) 697-5656
info@calpracticesales.com • www.calpracticesales.com

CA BRE #00283209



Practice Transitions Made Perfect™