

THE Dental Trader

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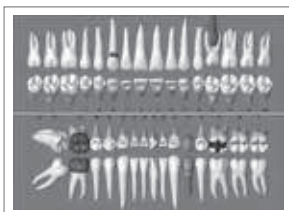
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Upcoming Events

January 27, 2019

"California Dental Practice Act" | *Patrick J. Wood*
Punjabi Dental Society, Montebello, CA

February 24, 2019

"California Dental Practice Act" | *Jason P. Wood*
Punjabi Dental Society, Hayward, CA

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Happy
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KERN COUNTY

BAKERSFIELD #27 – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating, but will assist w transition. **PENDING**

BAKERSFIELD #28 – PRACTICE & BLDG. FOR SALE. Be your own Landlord! (4) op/3 eqt'd comput. G.P. & duplex bldg. On a main thoroughfare w exposure/visibility. (48+) years of Goodwill. 2017 Gross Collect \$400K+ on a (4) day week. Seller does no advertising and refers out Ortho, Perio Surgery, Implant Placement, Complicated O.S. and Endo. Pt. base Cash/Ins/PPO. No HMO & No Denti-Cal. Easy Dental s/w. Seller is taking a govt. position, but will assist with transition. **NEW**

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan. Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BEVERLY HILLS ADJACENT - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Pedo & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. **Back on the Market.**

EAST L.A. BLDG & G.P. PRACTICE - Free stand. single use prof. bldg. with existing dental pract. to be sold concurrently. Owner has operated the pract. @ this location 40+ years, Cash/PPO Pt. Base with no HMOs & No Denti-Cal. (4) ops eqt'd. Reported Gross Collect. approx. \$200K/yr. p.t. Refers out Diff Endo, Diff O.S., Perio Surgery, & Ortho. Seller does no implant place. nor any implant restorations. Seller has no website, & does no advertising. Primed for growth with a new owner who keeps the specialties in house, does some adv., has a website, & is open more. Located in a high traffic count area, close to major fwys, residential neighborhoods, & shop. ctrs. Seller retiring.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition.

ENCINO - (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition.

GLENDAL/EAGLE ROCK AREA - (5) op G.P./ (4) ops eqt'd. Located in a small, one story prof. bldg. on a main thoroughfare w excell. exposure, visibility, signage & parking. Gross Collect ~ \$500K/yr. on a (4) day wk. Cash/Ins/PPO pt. base w No HMO & No Denti-Cal. (6-8) new patients/mos. Seller refers out Implant Place., & all O.S., Endo, Perio Surgery, Ortho & Pedo. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **NEW**

L.A. (HANCOCK PARK) - (4) op comput G.P. (3) ops eqt'd. In a well-known Prof. Bldg. on a major thoroughfare. Reported Gross Collect approx. \$200K/yr. p.t. Cash/Ins/PPO. Seller retiring but will assist with transition. **PENDING**

PASADENA - (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Pedo & implant placement. Seller is retiring, but will assist w the transition. **PENDING**

SUNLAND - (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/ HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **REDUCED**

ORANGE COUNTY

ANAHEIM - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./ (4) ops eqt'd, (2) add. pmbd, plus an add. rm that could accomod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition. **SOLD**

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

SAN BERNARDINO - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2017 Gross Collect. \$383K w 2018 Projected at \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition. **NEW**

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD**

SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last! **PENDING**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **SOLD**

VENTURA COUNTY

Room for Your Ventura County Practice Listing

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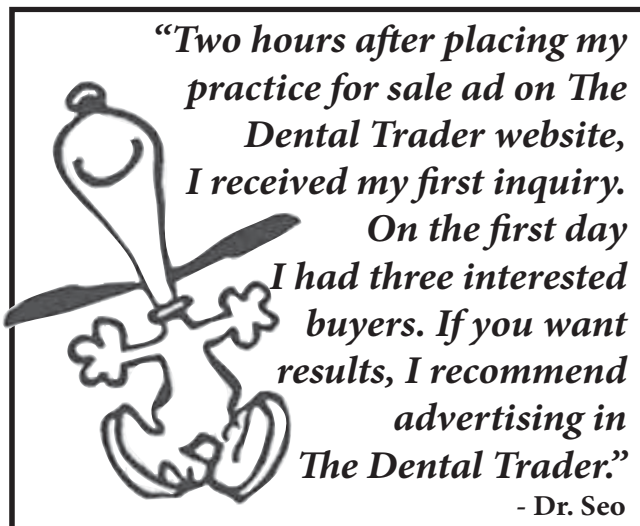
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Avvo[®] Review #132, Posted August 8, 2018

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EAST L.A. BLDG & G.P. - Free stand bldg & G.P. Cash/PPO only. (4) ops. Collect ~ \$200K p.t. Refers most specialties, & has no website/adv. Primed for growth. Seller retiring. D&M Practice Sales 818.591.1401

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Dental Practice for Sale Los Angeles County, CA

Beverly Hills - Gross ~\$629K

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

Beverly Hills - Just Renovated

- Equipment & Leasehold
- Good Location. 3 Eq. Ops.
- Current Dr. Gross ~ \$475K

Glendale - Gross ~\$463K.

- Seller Retiring. GP with Ortho.
- Mostly Cash/PPO. 4 Ops
- Great Location: Commercial

Hawaiian Gardens - Gross ~\$355K

- Shopping Ct. Reasonable Rent.
- 10 years of goodwill. ~1200 sf
- 4 Eq. Ops + 1 add'l plumbed.

Lawndale - Leasehold

- 5 Belmont Chairs, ~2,240 sqft
- Strip Mall, facing Main St.

Long Beach - Shopping Center

- Affordable Rent! ~1,350 sq.ft.
- Seller Retiring.
- Lots of Hispanic Patients

Los Angeles - Great Potential!

- Collections ~ \$375K
- Opens 4days/wk. No Weekend
- No advertising. No website.
- Mostly Cash, PPO & Denti-Cal.
- ~1,400 sq.ft. 3 Ops.

Monterey Park - New Listing!

- 2018 Projects ~ \$600K
- Large Shopping Center
- Mostly Hispanic & Chinese Pts
- 4 eq. ops. ~2,000 sq.ft.
- Seller Retiring.

Palmdale - Leasehold

- Reasonable rent. ~2,200 sq.ft.
- 5 Eq. Ops + 1 add'l plumbed
- Front street location

Pico Rivera - Busy Street!

- Nearby shopping plaza, 4 ops
- Reasonable rent. ~1,300 sf

Santa Monica - Prime Location

- Gross ~\$370K on 3 days/wk
- ~20 new pt/mth, no marketing
- 3 Eq. Ops + 1 add'l plumbed

Van Nuys - Shopping Center

- Busy intersections. 3 Eq. Ops.
- Heavy foot traffic. ~1,100 sq.ft.

Dental Practice for Sale San Bernardino County, CA

Fontana - Retail Shopping Ctr!

- Gross ~\$310K. 3 Ops +1 plumbed
- Reasonable rent, 1250 sq.ft.

Rancho Cucamonga - Shopping Ctr

- GP/Endo practice. Gross ~300K
- PPO/HMO Practice. ~1275 sf

Dental Practice for Sale Orange County, California

Buena Park - Mostly PPO/Cash!

- **High Production Office.**
- Corner Lot. 9 Ops. ~3,000 sqft
- Close to shopping center.

Cypress - Leasehold

- Commercial plaza. ~1,900 sqft
- 6 Eq. Ops + 2 add'l plumbed.

Garden Grove - Corner Lot!

- Freestanding Building.
- 3 Ops + 1 plumbed. ~1,600 sf

Garden Grove - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Laguna Hills - Retail Shopping Ctr

- Beautifully decorated and state of the art dental
- Cash/PPO! 4 Eq. Ops., 1,750 sf

Laguna Hills - Shopping Center!

- Starter Office on busy street.
- 4 Equipped Ops, ~1,500 sq.ft.

Santa Ana - Shopping center

- Affordable rent. Mixed income.
- 4 Eq. Ops. + 3 add'l plumbed.

Santa Ana - New Listing!

- New Equipments & Leasehold
- Bonus patients included
- Large Shopping center
- 2 Eq. Ops. + 2 add'l plumbed.

Dental Practice for Sale Riverside County, CA

Corona - Affordable Rent!

- Seller Retiring. Strip Mall
- 3 eq. ops + ~1,000 sq.ft.

La Quinta - New Listing!

- Gross ~\$1.5 Million
- Retired Doctor
- Mostly PPO/Cash
- Beautiful & High Tech Office

Palm Springs -

Practice & Real Estate

- Gross ~\$1.1M. ~2,500 sq.ft.
- GP & Implant Placement
- 5 Eq. Ops. + 1 add'l plumbed
- Monthly Cap Check ~ \$6-7K
- Freestanding Bldg

Indian Wells - Gross ~\$344K.

- Mostly PPO/Cash, some HMO.
- 5 Ops, 1,300 sf. Well maintained

Riverside - Shopping Center

- Reasonable Rent. ~1,200 sq.ft.
- Newly Renovated. 3 Ops +1

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!

- Shopping center. 5 Eq. Ops.
- GP & Ortho & Implant Office

Dental Practice for Sale Northern & Central CA

Berkeley - Only Cash/PPO

- Starter Practice + Bonus Pts.
- GP located in commercial area
- 3 Eq. Ops + 1 add'l plumbed.

Fairfield - Seller Retiring

- Good visibility. Busy location.
- Gross ~ \$205K. No marketing
- 3 Eq. Ops + 1 add'l plumbed

Fremont - Pediatric Practice

PRACTICE & REAL ESTATE

- Grossed ~ \$612K. 4 days/wk
- ~ 95% PPO/ 5% CASH
- ~2,400 sq.ft. 4 equipped ops.

Hercules - Retail Shopping Ctr

- 2017 Gross ~\$705K
- Approx. 60-80 new pts/month
- 4 Eq. ops + 1 add'l plumbed

Milpitas - Gross ~\$510K

- Shopping center. Mostly PPO.
- 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

Sacramento - New Listing!

- Collects ~ \$337K
- Mostly PPO, some Cash & HMO
- Shopping plaza, 30ps.

San Jose - New Listing!

- Equipment & Leasehold
- East San Jose - Shopping Pl.
- 1,550 sq.ft., 3 eq.ops + 2 plumbed.

San Jose - Starter Office

- Shopping Center. 3 Ops.
- Reasonable Rent. ~1,200 sf

San Jose - Practice & Real Estate

- Own your real estate!
- Office constructed 2014
- Retail Ctr. 6 Ops, ~2,500 sf

Dental Practice for Sale San Diego County, CA

Chula Vista - Gross ~\$780K

- Highly visible location.
- Lots of goodwill. ~1,600 sf.
- Mostly Cash/PPO. 4 Eq. Ops.

San Diego - Strip Mall

- GP Practice with Ortho & Implants
- 3 eq. ops + 1 plumbed, ~1200 sf.

Vista - Strip mall

- Gross ~\$200K on 2.5 days/wk
- 5 eq. ops. ~2,100 sq.ft.

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Cecilia Chen, Esq. always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. —Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

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Can't find what you're looking for? Call Bruce at The Dental Trader! I've been building a database of dental companies and resources for over three decades. If I can't help you locate it, it probably doesn't exist anymore. I'm here to help. 877 888 4237

Sonoma County Perio Practice. Seller offering established 21 year practice with trained, seasoned staff and great location. Exceptional 2,100 sq. ft. ample office with 6 fully equipped ops. Majority of equipment purchased in 2002. 4 doctor-days & 3 hygiene days per week. Average gross receipts \$1M+. Asking \$677K. Carroll & Company (650) 362-7004 or dental@carrollandco.info.

GREATER SACRAMENTO - 5 Ops, 1,856 SF, Dentrix, intra-oral camera. 2017 GR \$1,036,000. HSPPT- Jay Harter 916-812-0500-#CA545



Timothy Giroux
DDS/Broker

ASK THE BROKER

HOW MUCH DUE DILIGENCE IS TOO MUCH?

Recently a dental attorney told me that, as a broker, I only care about getting the deal done. I was offended. I consider myself a dentist first, then a broker. My wife is a dentist, and my daughter just graduated from dental school and married one of her classmates. The following comments I have concerning "due diligence" are from lectures I gave to their graduating class and fatherly advice I continue to give to my daughter and son in law.

THE MILLION DOLLAR QUESTION

There is only one question that needs to be answered when a buyer is looking at a practice: "What do I expect to produce/collect once I take over?" While I am pleased to see buyers attending seminars that help them develop their 'team' when they are purchasing a practice, I also see their advisors/consultants/accountants get so embroiled in their processes that they either over-analyze or ask for information that does not answer this basic question. A patient could see ten different dentists and get TEN TOTALLY DIFFERENT TREATMENT PLANS!!! This is the SINGLE MOST IMPORTANT ASPECT OF A SUCCESSFUL TRANSITION! The accountant, consultant or advisor cannot determine whether the buyer's skill sets can eventually produce revenues similar to the seller. Notice that I did not say "match" the seller's skill sets. None of us have similar skill sets, as some of us will do more endo, invisalign or surgery that might make up for the skill sets of the seller, or the fact that the seller is a "Premier Delta Provider".

More specifically, I am seeing more buyers routinely ask for things such as 3 years of monthly bank statements. The only time this MIGHT be necessary is when the tax return (that the seller has signed under threat of perjury with the IRS) shows income that is greater than the computer collection report. Otherwise, this is a complete waste of time. This is only one example of the demands I see advisors make to complete their due diligence.

Bottom line: I want every buyer, including my daughter, to make a fully informed, intelligent decision in their practice acquisition. However, they need to take control and answer the "million-dollar question." The transfer of the goodwill trumps superfluous or unnecessary "small picture issues". Your advisors, accountants, attorneys will always say they have your best interests at heart, and I do not doubt that, but do not just blindly go along with suggestions unless you really believe they help answer the "million-dollar question" specifically for you!

Timothy Giroux, DDS owns Western Practice Sales and is a member of the nationally recognized dental organization, ADS Transitions. Contact Dr. Giroux at wps@succeed.net or 800.641.4179

"There was not a single misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

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DENTAL PRACTICE in Los Angeles for SALE. 2017 Grossed ~\$357K w/no advertising or website. Seller retires. 8 years of goodwill. 3 Ops. Call Loc Pham, BRE#01875780. (714)550-7494 practice@lccfin.com LCFPracticeSales.com

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ENCINO - (5) op comput. G.P. (4) ops eqt'd. Fee for Service. Ave. Annual Gross \$500K. D&M Practice Sales 818.591.1401

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FREMONT.: 4 Ops, approximately 1,800 SF, Dentrux, Digital X-ray, Diode Laser, Intra-oral Camera. 2017 GR \$446K 3 day/week. HSPPT- Jim Engel 925-330-2207-#CA547

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- **San Diego | \$800,000 | 11 ops** | Bustling San Diego location. Call Linda at (619) 933-6225.
- **Chula Vista | \$290,000 + real estate available | 5 ops** | Great general practice located only a few blocks from San Diego Bay. 5 clean and modern operatories (4 equipped), SoftDent, visible street signage, and plenty of easy-access parking in a well-manicured private lot. Call Linda at (619) 933-6225.
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- **East Lake Chula Vista | \$245,000 + \$609,000 real estate | 5 ops** | Spa-like amenities, room to grow. Great opportunity to be your own landlord. Call Linda at (619) 933-6225.
- **El Centro | \$225,000 + \$379,000 real estate | 5 ops** | Tremendous goodwill, room to expand! Call Linda at (619) 933-6225.
- **Chula Vista | \$125,000 | 4 ops** | Beautiful general practice located in Chula Vista, CA. Large, unique office features 4 equipped ops, a full kitchen, living room, 4 dedicated private staff parking spots, and street parking for patients. Features a reasonably priced and ultra-convenient month-to-month lease! Call Maricelle at (858) 722-7461.
- **Fontana | \$231,535 | 5 ops** | Located in a prominent corner medical building with great signage! Many referrals from other medical professionals in the building. Call Maricelle at (858) 722-7461.

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Orange County, Los Angeles, & Ventura

- **Marina Del Rey | \$460,000 | 5 ops (4 equipped) | 2,400 sq ft** | Over 30 years of goodwill! Great practice located in a beautiful, modern, recently remodeled professional building. Tons of opportunity here, especially with the dramatic influx of major technology companies in the area. Call Ken at (805) 338-5850.
- **Huntington Beach | \$165,000 | 4 ops (3 equipped)** | Well established practice located in a busy corner shopping center with a Starbucks! Just off the 405. Call Maricelle at (858) 722-7461.
- **Long Beach (Bixby Knolls) | \$225,000 | 5 ops (3 equipped) | 2000 sq ft** | REDUCED PRICE! Long established practice located in a free standing building in the heart of Bixby Knolls! Seller is retiring. Call Ken at (805) 338-5850.
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- **Saugus, Santa Clarita | \$249,000 | 4 ops | 2000 sq ft** | Wonderful practice in Santa Clarita! Call Arek at (213) 340-4375.
- **Glendale | \$662,000 | 4 ops** | Well-established practice in highly desirable neighborhood. Open parking lot in shopping center location. Collected over \$839K in 2017. Call for Arek for details at (213) 340-4375.
- **Ventura | \$564,000 | 3 ops** | Busy general practice with 3 beautiful and modern ops. Call Darren at (805) 878-0633.
- **Camarillo | \$275,000 | 5 ops** | Large office in professional building. Seller is practicing just 2 days per week. Great opportunity to grow and profit from your own practice! Call Ken at (805) 338-5850.
- **Oxnard | \$160,000 + real estate available | 4 ops** | Clean, professional office sits in a unique medical building with lush landscaping and water features in an enclosed courtyard. Call Ken at (805) 338-5850.

Happy New Year from Your Team at Integrity!



Linda Salazar, RDA
(619) 933-6225
DRE# 01921421



Arek Balci, DDS
(213) 340-4375
DRE# 01920430



Darren Hulstine
(805) 878-0633
DRE# 01899816



Maricelle Luis-Ortiz, DDS
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DRE# 02031988



Ken Skeate
(805) 338-5850
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Brian Flanagan
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Santa Barbara & San Luis Obispo Counties

- **Santa Barbara | \$165,000 | 2 ops** | Located in a busy shopping center near the freeway. Room for another operatory. This is a great opportunity to grow a practice. Call Darren at (805) 878-0633.
- **Central Coast | \$1,000,000 | 5 ops** | Upscale endo practice. Prime location, free standing office. Practice among some of the best shopping and restaurants that California has to offer. Call Darren at (805) 878-0633.
- **Santa Barbara | \$1,200,000 | 4 ops** | Rare opportunity! Well established, 100% fee for service in a high end dental complex. Come work and live where the rest of the world vacations! Call Darren at (805) 878-0633.
- **Santa Maria | \$1,260,000 + real estate available | 7 ops** | Impressive multi-specialty practice in a standalone building, completely renovated in 2015. Gorgeous office with 7 ops and state-of-the-art technology. Call Darren at (805) 878-0633.
- **North San Luis Obispo County | \$1,100,000 | 9 ops | 4,000 sq ft** | Large, profitable general practice in the heart of wine country. Features a freshly remodeled 4,000 square foot office. Call Darren at (805) 878-0633.
- **San Luis Obispo | \$460,000 | 9 ops | 3,800 sq ft** | Recently remodeled, state-of-the-art practice with top-of-the-line equipment. Located near the charming downtown and CalPoly campus. Call Darren at (805) 878-0633.
- **Central Coast | \$325,000 | 3 ops** | Bustling shopping center location! Room to grow within the currently relaxed-pace, 3+ day/week schedule. Features CEREC, 3D conebeam, and digital x-ray. Call Darren at (805) 878-0633.
- **Central Coast | \$950,000 | 3 ops** | Well run, high net-income practice in a uniquely beautiful and historic setting. Real estate also available for sale. Call Darren at (805) 878-0633.

Central and Northern California

- **Sacramento | \$1,100,000 + real estate available | 6 ops | 2,650 sq ft** | Profitable practice conveniently located near freeways, shopping, and medical offices. Freestanding building, easy parking. Call Brian at (805) 714-2115.
- **Woodland Pediatric | \$210,000 | 2 ops** | Room for expansion! Call Brian at (805) 714-2115.
- **Redwood City | \$250,000 | 6 ops (3 equipped)** | Fast start with great reputation! Call Brian at (805) 714-2115.
- **Mountain View | \$350,000 | 4 ops** | High-end practice, very desirable neighborhood! Call Brian (805) 714-2115.
- **Santa Clara | \$350,000 | 3 ops** | Get a jump on your start-up! Call Brian at (805) 714-2115.
- **Bakersfield | \$300,000 | 3 ops | 1,200 sq ft** | Great corner location near a large medical center and central business district. Private parking lot Call Tom at (661) 427-8102.
- **Fort Bragg | \$500,000 | 6 ops** | Live on the beach! Very profitable, two private offices. (805) 714-2115.
- **Fresno County | \$675,000 | 3 ops | 1,200 sq ft** | Beautiful and extremely profitable general practice. Fantastic opportunity! One of only 2 dental practices in the immediate area. Call Brian at (805) 714-2115.
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- **Mariposa | \$495,000 | 4 ops** | Well established and extremely profitable practice! Live, work, and play in the gateway to Yosemite! Call Ken at (805) 338-5850.
- **Central Valley Perio | \$300,000 | 6 ops** | Well-established with tremendous growth potential. (805) 714-2115.
- **Kings County | \$800,000 | 4 ops** | Growing practice in a developing community. Call Brian at (805) 714-2115.
- **San Luis Obispo Perio | \$640,000 | 4 ops** | Fantastic perio practice in an incredible location! (805) 714-2115
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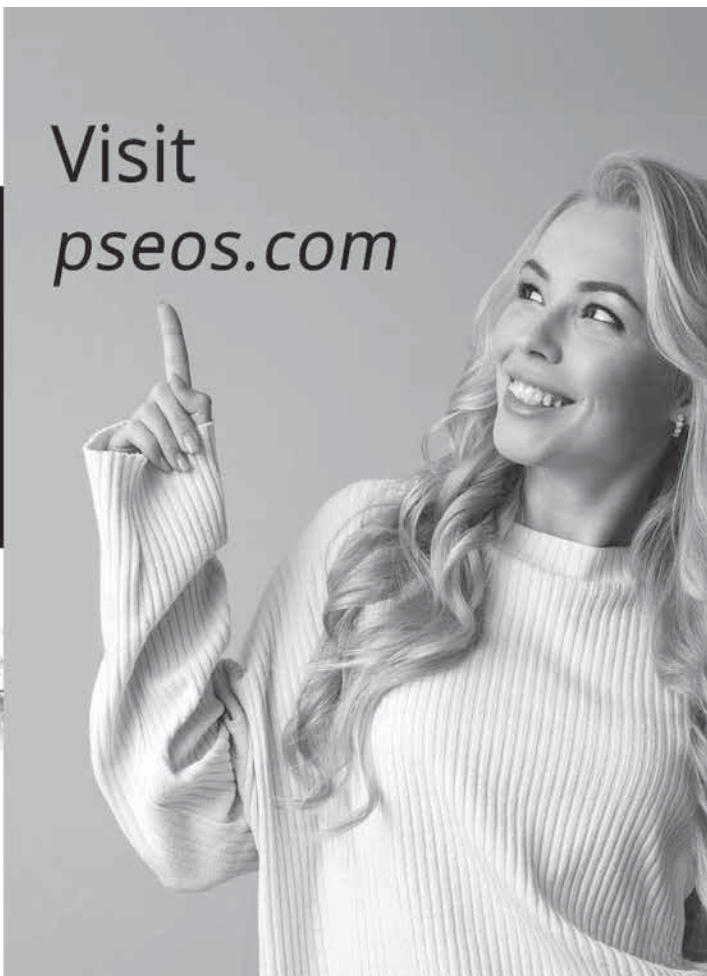
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FRESNO - Perio/Implant, 6 Ops, 2017 GR \$649K, works 2 days/week, fee-for-service. HSPPT- Steve Caudill 951-314-5542-#CA518

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NORTHERN CALIFORNIA

CAMPBELL - A great opportunity in this beautiful practice established in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped treatment rooms and room to expand in 1550 Sq. Ft. with every amenity including Dentrux Software with 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 Revenue of \$864,000 with 3 year average adjusted net of \$345,000. This West Valley office also has a great lease and owner willing to work back for the right buyer. #CA528- Jim Engel - 925-330-2207

CASTRO VALLEY - Great history in this neighborhood practice on one of the city's busiest thoroughfares. This 1800 sq. ft. stand-alone office has housed a Dental Practice for over 50 years and well established with the past 3 owners. Five completely furnished treatment rooms, Digital Pan & Dexis Digital Sensor. Dentrux PMS with 11 workstations. 2017 Revenue of \$354,000 on 2 days of production. Owner is scaling back from multiple offices but will work with buyer for a smooth transition. #CA534- Jim Engel - 925-330-2207

CHICO - General Dentistry Practice with 7 Operatories, Dentrux, Dexis Digital X-rays, Pano, Diode Laser, and 3M True Definition. Practice has been established for over 60 years with current and previous owner. 6 days of hygiene per week. 2016 Gross Receipts of \$715K and Adjusted Net Income of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CONTRA COSTA COUNTY - Live where you play in this beautiful water-oriented community. A 35 year history of Advanced Restorative General Practice is located in the anchor center of the community near restaurants and other professional businesses. 3 year average revenue of nearly \$1,000,000 with at least 37% adjusted net. 6 Treatment rooms, 5 fully equipped in 2400 sq. ft. with every amenity including Softdent PMS, Dexis Digital Sensors, Digital Pan and Soft tissue laser. 9 days of Hygiene keeps your clinical acceptance high! Each treatment room has a view of the water features and golf course for a beautiful, relaxing setting. Owner will help with a smooth transition. #CA530- Jim Engel - 925-330-2207

EL DORADO COUNTY - New office manager 9 months ago and practice is booming! 1,200 sq. ft. office with 3 Operatories, equipped with Pano, and EZ 2000 software. Dexis digital x-rays in all ops. 2 intra-oral cameras. Q1 2018 collections of \$1,000,000 on 3 day week compared to 2017 Collections of \$414,405 on 3 day week. Great satellite practice or build into full time practice. This is a nice practice with low rent in an area of little competition. Owner is ready to retire and has significantly reduced the asking price. #CA390- Thomas Wagner - 916-812-3255

FREMONT - NEW LISTING - The perfect practice for first time buyers or established owners looking to expand. Established over 30 years in this fast-growing center of the lower East Bay with access to major highways and bridges. 4 fully equipped treatment rooms in approx. 1800 sq. ft. with Dentrux PMS, Digital X-Ray, Diode Laser and Intra-oral Camera. 2017 Gross Revenue of \$446,000 on a 3 day work week including 3 days of Hygiene. Seller will help with a smooth transition. Practices in this area go very quickly, so don't waste any time securing this great opportunity. #CA547- Jim Engel - 925-330-2207

GREATER EL DORADO HILLS - SELLING FOR LESS THAN 50% OF 2017 COLLECTIONS OF \$699,586. 25 minutes from El Dorado Hills. Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrux software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

GREATER RENO/LAKE TAHOE AREA - NEW LISTING - Digital practice operating at same location for approximately 40 years (owned by the selling dentist for past approx. 20 years), with 1,600 SF design in a great Professional Office location. Approx. 54% of revenue is from "Out of Pocket" patients, with remaining from PPOs and Delta Premier. Practice has 4 Ops (with 2 additional plumbed and available to be equipped in contiguous space). 3 Dexis digital sensors, Patient Education Software, Instrumentarium digital pano x-ray, and well-maintained equipment. 56 average hours of Hygiene per week, with Hygiene patients booked out at 3, 4 and 6 month recare appointment intervals. 2017 Gross Receipts were \$994,000 on 32 average Dr. hours (4 days) worked per week, even though staff is there 5 days per week. #CA552- Jay Harter - 916-812-0500

GREATER ROSEVILLE - 3 equipped Ops in 4 Op, 1,320sf office. Dentrux, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN - Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office located in great commercial location. Softdent software, Sani digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3-day week. #CA513- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - GP Practice available for purchase with its own Dental Office Condominium Building also available for purchase. PPO Practice has been in a stable community for approximately 33 years in a well-known dental and medical area. 1,392 +/- SF office with 4 Operatories including 7 computer stations, 2 digital x-ray sensors, imaging system, and an intra-oral camera. 2017 Gross Receipts of \$652K. #CA561- Jay Harter 916-812-0500

GREATER SACRAMENTO - Well-designed 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan/3D/CBCT, Intra-Oral camera, Lasers, CAD-CAM and monument signage. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Greater Sacramento North Area: Modern and digital PPO Practice at same location for approximately 10 years, with an impressive 1,664 SF design, hardwood floors throughout, separate children's reception area... all in a growing Suburban part of town Office & Retail location. 4 Ops (with a 5th available to be equipped), Higher-End T.I.'s, Intra Oral Camera, Gendex Digital Sensor, Nomad x-ray, Imaging System, Patient Education Software, Pano x-ray, Fiber Optics, and Laser (average equipment age 5 years). 4 days/week of Hygiene, Hygiene schedule booked out 4 weeks in advance, 2017 Gross Receipts at \$755,000 on 33 average office hours per week. #CA550- Jay Harter - 916-812-0500

GREATER SACRAMENTO - NEW LISTING - Established practice in well-designed 1,846 sf dental office condo with 5 Ops. "Dentrux G5.2" PM software, separate lab, separate patient consult room, "Global" microscope, air abrasion unit, computers in all ops, and an intra-oral camera. Practice and office condo located in a quality dental building with plenty of windows, and good traffic-count location. 2017 GR of \$1,036,000 on 4-day week. Office condo must be purchased with practice - no exceptions. #CA545- Jay Harter - 916-812-0500 or Tom Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Greater Sacramento - El Dorado Hills/Folsom Area: Beautiful and established practice with high-end tenant improvements and neighborhood. 3 Op. PPO practice with a 4th to be built out, in approx. 1,399 Sq Ft office located in a busy retail/mixed-use commercial buildings on high-traffic count in a great El Dorado Hills/Folsom area neighborhood. SoftDent software, Carestream digital sensors, and intra-oral camera. 2017 GR of \$506,320 on a 4.25-day week. #CA543- Jay Harter - 916-812-0500

GREATER SACRAMENTO - NEW LISTING - "Pocket" Greenhaven Area: Priced well below appraised value for a fast sale in which the Seller is highly motivated. GP Practice started by Seller in 1973 and at this location for past 13 years. PPO practice with 2 equipped Operatories with an additional 2 Operatories plumbed but not equipped, in a multi-Dental tenant office building. Equipment includes ADEC Chairs, Lights, Carts, and a "LISA", an Intra Oral Camera, a Digital Sensor, and a CEREC machine with EagleSoft PM software (average equipment age is 10 years). 8 hours of Hygiene per week, 2017 Gross Receipts at \$234,000 on 30 average office hours per week. #CA551- Jay Harter - 916-812-0500

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GREATER SACRAMENTO – GP practice w/4 ops, pano, digital x-rays, Cerec, Seller refers out Ortho, Endo, Perio, Oral Surgery, and Implant placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. **CA479- Thomas Wagner - 916-812-3255**

GREATER STOCKTON - NEW LISTING - Specialty practice GP Limited to Pediatric Dentistry operating at same location for approximately 17 years. Approximate 1,169 SF design in a great Professional Office Building and location in a great area of Stockton. Delta PPO, Delta Premier, and Cash Out of Pocket patient base. Practice has 3 Ops with 2 “Gendex” digital sensors, Patient Education Software, 3 “Cavitron” units, and 1 Nitrous Oxide unit with well-maintained equipment. 12 average hours of Hygiene per week, with Hygiene patients booked out 6 months in advance. 2017 Gross Receipts were \$273,000 on an average 3 day work week (24 hours worked per week). Nice “All-Pedo” practice with décor and layout designed to attract children and place them at ease for their dental experience. **CA555- Jay Harter - 916-812-0500**

GREATER VACAVILLE - NEW LISTING - Dental Practice and Dental Building available for purchase... an established 40+ year GP PPO and “Cash” Dental Practice with a prime Downtown Professional Office Dental Building in a desirable high traffic count location. Approximate 700 SF design with appealing decor, 2 Operatories, a Dexis digital sensor, and well-maintained equipment average age of 5 to 6 years old. 16 average hours of Hygiene per week, with Hygiene patients booked for 6 months. Steady growth reported for past 3 years with 2017 Gross Receipts at \$449,000 on 32 average Dr. hours (3.5 days) worked per week. Dental Building purchase required with the purchase of this Dental Practice. **CA556- Jay Harter - 916-812-0500**

HAYWARD - This great neighborhood practice is located on one of the city’s busiest thoroughfares. This 1,900 sq. ft. stand-alone office has housed a Dental Practice for over 30 years and very well established in the neighborhood. Four completely furnished treatment rooms, Digital Pan, Dexis Digital Sensor & Dentrux PMS with 9 workstations. 2017 Revenue of \$306,000 on 2-3 days of production. Owner is scaling back from multiple offices but will work with buyer for a smooth transition. **CA535- Jim Engel - 925-330-2207**

LOS ALTOS - Great location and even greater 30 year history for this mid-peninsula practice on the city’s busiest thoroughfare. 2017 Revenue of \$618,000 with very strong adjusted net of 44%. 6 Treatment rooms (three equipped) with Panoramic, Intraoral Camera and Soft Tissue laser housed in 1520 square feet and excellent gross lease. Eaglesoft PMS and lots of upside potential with nearly 1300 active patients. Sellers are retiring but will work with the right buyer for a smooth transition. **CA496- Jim Engel - 925-330-2207**

MARIN COUNTY FACILITY ONLY - Highly desirable Dental Facility in the Business center location of Marin County. The office is directly across from Northgate San Rafael shopping mall, restaurants, professionals, and near Kaiser Medical center just off 101 freeway. Everyone’s response seeing the office “Wow, what a gorgeous million dollar view!” Newer 2013 build out-custom designed with high-end equipment in excellent brand new condition. Has 3 fully equipped Op’s, bright and airy spacious layout in approx. 802 square feet. Includes Private Office, Reception area, Planmeca Digital Pano, Digital Sensor, Intraoral Camera, Sterilization w/ plenty of storage and counter space. Paperless office, Eaglesoft software with 5 computer workstations. This well-maintained executive professional building is actively occupied and has on-site management support. This is not typical blank slate, but has a bonus of patients, active production/ collections, and business operations in place to start producing revenue immediately. Pristine relaxing work environment. Remarkable opportunity to merge or work in an established facility to make a practice of your dreams! This will not last! **CA502- Gina Miller - 707-391-7048**

MILPITAS - NEW LISTING - Beautiful water features throughout this well maintained professional building on the busiest thoroughfare linking Hwy 680 to 880 and beyond. 5 fully equipped treatment rooms in 1650 sq. ft., including Dentrux PMS, Dexis Digital X-Ray, Intraoral Camera and Laser. 2017 GR of \$786,000 with 4 days of Hygiene. Owner is downsizing from multiple offices but will help with a smooth transition. **CA549- Jim Engel - 925-330-2207**

PITTSBURG - Practice and Real Estate available in this fast growing Contra Costa County community on the edge of Suisun Bay. This area boasts temperate weather throughout the year and affordable housing attracts busy professionals as well as agricultural workers from the Eastern counties. The stand-alone building of 2324 sq. ft. has housed a dental practice for over 20 years, has 7 treatment rooms (5 equipped), with Paperless Charts, Dexis Digital X-Ray, Planet DDS/Denticon Software and Panoramic X-Ray. 2017 Revenue of \$781,000 with 4 days of Hygiene and over 900 active patients. Owner is scaling back but will help with a smooth transition. **CA493- Jim Engel - 925-330-2207**

REDDING - Well-established 2,600 sq. ft. practice with 6 treatment rooms, equipped with intra-oral camera, digital x-ray, Pano, and Eaglesoft software. Averaging 20+ new patients per month and high word-of-mouth referrals. Great hygiene program and long history of collecting over \$1M in Gross Receipts. **CA515- Valerie Higgins - 209-627-9347**

SACRAMENTO - General Practice: 40+ year established practice in a professional building in a central Sacramento location. 1,000 sq. ft. with 2 equipped Operatories, 2 additional plumbed. DentalMate software. **CA332- Thomas Wagner - 916-812-3255**

SACRAMENTO - Great Sacramento Location - 3 Ops, shopping center location, digital X-Ray ready to move in to. 2017 Collections of \$572,130 (From 2017 Corp. Tax Return), open 30 hours a week, 29 years goodwill. **CA527- Steve Caudill - 951-314-5542**

SACRAMENTO - Efficiently-designed 3 Op. PPO practice, in approx. 1,050 Sq Ft office located in busy office/mixed use commercial building on high-traffic count Howe Avenue. Long term history with practice located in the same building for 30 years, plus opportunity to expand into adjoining space if desired. Eaglesoft software, Schick digital sensors, and intra-oral camera. 2017 GR of \$668,131 on 4.5- day week. **CA519- Jay Harter - 916-812-0500**

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 operatories equipped with Intra-Oral camera, Dexis digital x-ray, and Carestream software. Established over 30 years, 2017 Gross Receipts of \$558,890. **CA424- Thomas Wagner - 916-812-3255**

SAN FRANCISCO - Long-Established 35 Years Restorative & Cosmetic Multi-Specialty Prosthodontist Practice. Desirable San Francisco location between Financial District and Union Square. Hard to find Large 2,463 sq. ft. leased space with in-house working Lab. Seasoned 30 yrs. experienced Lab Technicians on-site. 4 Operatories, 2 fully Equipped Lab rooms, and opportunity to expand. Dentrux and CareStream Digital X-ray with 9 workstations. Specialty providers are brought in-house including Endodontist and Periodontist offering Full-Service Dentistry for patient’s comprehensive care. 2017 Gross Receipts of \$613K working 3 Days a week. Great location and price for this practice. **CA529- Gina Miller - 707-391-7048**

SAN JOSE - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269.00 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! **CA506- Jim Engel - 925-330-2207**

SONOMA COUNTY - NEW LISTING - Large General Family Practice serving the community with over 31 years of Goodwill. Solo dentist owner with In-house specialists. 2017 Gross Receipts above \$2,600,000. Free-standing building 3,000 Sq. Ft. Prime Real Estate, highly visible location off a major freeway and intersection, corner lot located 1 hour North of San Francisco. Averages 72 New patients per month and 10 days of Hygiene per week. 6 Fully equipped treatment rooms. Modern and High Tech with every amenity: Panoramic X-ray, Dexis Sensors, Intra-Oral cameras, Laser and Fully Paperless utilizing Dentrux. Expansive 20 room building, updated design and built by owner dentist. Both Business and Real Estate are for Sale or Lease option. Doctor ready to retire and work back for smooth transition. **CA544- Gina Miller - 707-391-7048**

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TRI-VALLEY/EAST BAY – ENDODONTIC LISTING - Continue the great history of this Tri-Valley Endo office which has operated in the same location for 25 years. 3 fully equipped treatment rooms with room to expand in this well decorated 1300 sq. ft. office. TDO imaging software, 4 computer workstations, Digital X-Ray and Global Microscope. 2017 revenues of \$341,000 with adjusted net above 38% on a reduced schedule. Owner is retiring but willing to help introduce referral base and guarantee a smooth transition. #CA526- Jim Engel - 925-330-2207

VALLEJO - Great history for this Practice and Real Estate in this waterfront community. Easy commuting distance to San Francisco, East Bay and Marin communities. Real Estate includes 1250 sq. ft. office plus a basement and two rental units of 750 sq. ft. each. 2017 Revenues of \$736,000 on 3½ day work week. 3 totally equipped treatment rooms with excellent condition equipment, Eaglesoft PMS with 6 workstations, Digital X-Ray and CAD/CAM. Real Estate has been meticulously cared for and newly painted. Owner will help with Real Estate financing and retiring after 45 years in the town he grew up in. Don't miss out on owning your own office and avoid increasing rents over the next 30 years. #CA521- Jim Engel - 925-330-2207

VISALIA - PERIO LISTING - 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building, will consider selling the building also. 2,000 sq. ft. suite with 40 years of goodwill. 2017 Gross Receipts of \$356K, great location and price for this practice. #CA512- Steve Caudill - 951-314-5542

VISALIA - NEW LISTING - Great location in Visalia, office established 20+ years (since 2013 with current owner), 6 Ops in approximately 2,700 sq. ft. (to be verified), fully furnished free-standing building with major Street frontage and signage also for sale, located across the highway from the Hospital. Equipment is only 4 years old, using Dentrrix software, Digital X-ray and Pano. This is a PPO and Cash practice (no HMO or Denti-Cal), \$585K Collections in 2017. Great opportunity to own the building and practice. #CA536- Steve Caudill - 951-314-5542

WOODLAND - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Gross Receipts of \$770K. Our seller is retiring, this is a great location with potential for increased collections. #CA497- Steve Caudill - 951-314-5542

CENTRAL CALIFORNIA

CENTRAL COAST - Endodontic Practice - 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2017 Gross Receipts of \$1.0M+ with \$607K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO – PERIO/IMPLANT: 6 Ops fully furnished, digital X-Ray, large office with conference room for teaching and study groups, works only 2 days a week, 20 years good will, cash only no insurance plans. Great location and ready to move into and work. Perfect part time office or expand to full time. Collections increasing each year with 2017 at \$649,621, seller retiring from private practice. #CA518- Steve Caudill - 951-314-5542

GREATER MODESTO - NEW LISTING - Nicely designed, updated, and established practice in the same location for nearly 55 years. 4 Op. practice in approx. 1,400 Sq Ft office in a historically stable community with a well-insured patient base. DentPro PM software, 4 intra-oral cameras, with some back-up equipment included. 2017 GR of \$366,000 on a 3 day Dr. work week. Dental Practice owner/user office building must be purchased with this Practice. #CA546- Jay Harter - 916-812-0500

MADERA - NEW LISTING - General Dentistry Practice. 2017 & 2016 average gross receipts \$809K with a 52% overhead. Office has been in same location for 30 years. Dexis and Dentrrix software. 7 Ops. 10 days of hygiene. #CA541- Dennis Hoover - 209-605-9039

MADERA - NEW LISTING - North Fresno / Madera area: PPO Practice situated in a beautiful, approximately 1,800 SF modern office with newer equipment, easy access and great visibility. The practice is doing minimal marketing and has exhibited steady growth by word of mouth and referrals. Practice is family-oriented serving diverse ethnicities and mix of socio-economic income. Is situated in a professional medical area, includes its own parking lot, and consists of 4 operatories with room for a 5th (not currently plumbed). Practice layout has a spacious reception area, lab, sterilization, staff lounge, ample storage, doctor private office, and business consult office with 2 restrooms. Includes Eaglesoft PM software, Dexis digital sensor, intra-oral camera, Rotary Endo system, and Patient Education software. 2017 Gross Receipts approximately \$233K on 2 Dr. production days per week. Building facility also available for purchase with the Practice. #CA542- Jay Harter - 916-812-0500

SOUTHERN CALIFORNIA

APPLE VALLEY - NEW LISTING - General Dentistry practice with 3 Ops has 50 years of Goodwill. Practice utilizes EagleSoft, digital x-rays, intra-oral cameras, laser, and a Digital Pan/Ceph. Doctor and Hygienist both work 3 days/wk. 2017 GR of \$381K with \$113K Adj. Net. #CA557- Kerri McCullough - 949-300-0312

BAKERSFIELD - General Dentistry Practice with 6 Ops, 5 equipped, located in a duplex building with great signage in front. 2017 GR of \$545K with room to grow as most specialty work is referred out. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BREA - NEW LISTING - General Dentistry Practice with a 40+ year history in Brea is now available. Practice features 5 Ops, 4 Equipped, is paperless with Dentrrix and Dexis Digital X-rays. Strong hygiene program in place with most specialty procedures referred out. 2017 GR of \$724K with \$253K Adj. Net. #CA548- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 3 Ops, Paperless and digital, located in a retail center on corner of a busy intersection. 2017 Gross Receipts of 415K with 148K Adj. Net Income. #CA554- Thanh Tran - 949-533-8308

CHINO - This General Dentistry Practice with 3 Ops utilizes CareStream software and has 40+ years of Goodwill. Practice is located in a professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 GR \$338K with \$126K Adj. Net. Very motivated seller! #CA484- Kerri McCullough - 949-300-0312

COVINA - This General Dentistry Practice with 5 Ops features SoftDent, Digital X-rays, Intra-oral camera, Microscope, and Digital Pano. Great location. Strong hygiene program is in place and most specialty work is referred out. 2017 GR of \$960K with \$406K Adj. Net. #CA533- Kerri McCullough - 949-300-0312

FOUNTAIN VALLEY - General Dentistry practice with 4 Ops is new on the market. The practice features EZ2000 software with Digital X-rays, Intra-oral camera and 2-3 year old equipment. Practice utilizes a PT hygienist and most specialty procedures are referred out, leaving room for growth. 2017 GR \$555K with \$269K Adj. Net. #CA508- Thanh Tran - 949-533-8308

GREATER LOS ANGELES AREA - PERIODONTAL - 5 Ops, Dentrrix, Digital X-rays, Laser, Intra-Oral Camera. Great referral base, 34 Years of Goodwill. 2017 GR of \$694K. #CA173- Kerri McCullough - 949-300-0312

LAGUNA BEACH - General Dentistry practice with 4 Ops, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrrix G4, Dexis Digital X-rays, and is paperless. 2017 GR of \$442K with \$205K Adj. Net Income. #CA443- Thanh Tran - 949-533-8308

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - Long-established PPO/FFS practice with 6 Ops is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser. Strong Hygiene/soft tissue management program in place with 7 days/ of Hyg./wk. 2017 GR of \$1.14M with \$368K Adj. Net. Real estate is also for sale in conjunction w/practice sale. #CA517- Steve Caudill - 951-314-5542

LONG BEACH - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground floor condo that houses the practice was remodeled 18 months ago and is also available for sale. The paperless practice has 6 Ops, Dentrrix, Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 GR of \$492K. #CA499- Thanh Tran - 949-533-8308

LOS ANGELES - WEST LA/BRENTWOOD PROSTHODONTIC - Attractive practice with 6 Ops is now available in West LA/Brentwood professional building. Practice features EagleSoft, CEREC, and has on-site lab with experienced lab techs and Pano. Priced aggressively for a quick sale. 2017 GR of \$680K. #CA539- Kerri McCullough - 949-300-0312

LOS ANGELES - WEST SIDE - General Dentistry practice with 4 Ops is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2017 GR \$600K with \$171K Adj. Net. Room to grow! #CA531- Kerri McCullough - 949-300-0312

LOS ANGELES - ENDODONTIC - This highly profitable practice has 27+ years of Goodwill and features 4 Ops, 3 Equipped, with microscopes and digital x-rays. Seller has long-term relationships with referring doctors and will help buyer with smooth transition. 2017 GR of \$692K and Adj. Net of \$433K. #CA485- Kerri McCullough - 949-300-0312

N. ORANGE COUNTY - NEW LISTING - General Dentistry practice with 5 Ops, open since 1965! Dentrrix and digital Pano. Our retiring seller will assist with a smooth transition. Great single-story professional building location near residential, schools, and businesses. 2017 GR of \$249K with room to grow as most specialty procedures are referred out. #CA558- Kerri McCullough - 949-300-0312

ORANGE - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Need fast sale due to seller's health. Near hospitals and other medical/professional suites. 4 Operatories, 1,029 sq. ft. 2017 GR of \$304K with \$138K Adj. Net. #CA487- Kerri McCullough - 949-300-0312

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ORANGE COUNTY PERIODONTAL - Long-established Perio practice located in Orange County is now available. The practice operates 4 days per week and has 9+ days of Hygiene per week. The retiring seller has approximately 18 NP/month with a strong referral base of local dentists. Long history of collecting over \$1M per year with last year's Adj. Net of \$498K. Great opportunity! #CA520- Kerri McCullough - 949-300-0312

ORANGE COUNTY ENDODONTIC - NEW LISTING - This 5 Op, 3 equipped, practice utilizes 2 microscopes, digital X-rays, intra-oral camera. The office is in a professional building with 42 years of goodwill with our retiring seller and previous owner. 2017 GR of \$670K with very low overhead. #CA532- Kerri McCullough - 949-300-0312

PASADENA - This 5 Op General practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880 sq. ft. The building is located on a well-traveled street with parking. SoftDent, paperless, CareStream Digital X-rays, and an Intra-Oral Camera. 3 days of hyg./wk. 2017 GR \$473K and \$115K Adj. Net with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

RANCHO CUCAMONGA - General Dentistry practice with 7 Ops is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrux software and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 GR of \$839K with \$158K Adj. Net. #CA514- Thinh Tran - 949-533-8308

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Ops is turn-key with a beautiful design. In a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrux, Digital X-rays, and is paperless. 2017 GR of \$816K with \$330K Adj. Net. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - General Dentistry Practice with 4 Ops in a desirable San Fernando Valley location is now available. Practice utilizes Patient Base, Digital X-rays, and an intra-oral camera. Strong hygiene program with 6 hygiene days per week. Most specialty procedures are referred out to local specialists. 2017 GR of \$630K. #CA537- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Large General and Multi-Specialty with 13 Ops plus an open bay Pedito room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs. Digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. GR of \$3.6M+ with \$952K Adj. Net. #CA488- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Ops in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2017 GR of \$410K with \$192K Adj. Net. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA COUNTY - 10 Ops in a 3,400 sq. ft. suite. 18 years of goodwill and in-house specialists. FFS, PPO and has a CAP check of 6-8K/mo. for HMO patients. Computerized with EZ Dental, Digital X-rays, Intra-oral Camera, and Pano. 2017 GR were \$1.3M with \$462K Adj. Net. #CA503- Kerri McCullough - 949-300-0312

SANTA MONICA - General Dentistry Practice with 2 Ops in a centralized location with great street visibility is now available in Santa Monica. The practice features CareStream software with digital x-rays. 2017 Gross Receipts of \$644K with \$382K Adjusted Net Income. #CA525- Kerri McCullough - 949-300-0312

SANTA MONICA - This turn-key General Dentistry practice with 4 Ops, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the only dentist in the building. Practice utilizes Open Dental, Digital X-rays, and is Paperless. 2017 GR \$660K with \$284K Adj. Net. #CA511- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - NEW LISTING - General Dentistry practice with 7 Ops is now available in a great sought-after South Bay neighborhood. Practice utilizes Dentrux and Dexis, Laser, has 6 days of hygiene and is located in a professional building. This is a fantastic opportunity to own a thriving practice in the South Bay. 2017 GR \$769K with \$266K Adj. Net. #CA560- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA IMPLANTS/ORAL SURGERY - Practice is located in the South Bay area of LA and features 3 Ops in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 GR of \$475K. #CA498- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - NEW LISTING - Beautiful General Dentistry practice with 4 Ops, 3 Equipped, and Dentrux software is now available in sought-after South Orange County. 3½ day per week with a PT Hygienist. 50 years of goodwill in this location, 29 with our seller. 2017 GR of \$446K with \$94K Adj. Net. #CA553- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has 18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$332K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Thinh Tran - 949-533-8308

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on main street with signage. 4 equipped, 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 GR \$408K. #CA436- Kerri McCullough - 949-300-0312

VAN NUYS - NEW LISTING - General Dentistry Practice with 4 Ops features SoftDent, Kodak sensors and a Digital Pano. Practice is near the 405 freeway, airport, and is convenient to all of Van Nuys. PPO/HMO/ Cash with 10% of patients having Denti-Cal. 2017 GR \$366K with \$95K Adj. Net. #CA538- Kerri McCullough - 949-300-0312

VENTURA COUNTY - MOTIVATED SELLER! General Dentistry practice with 4 Ops in 1,350 sq. ft. located in a busy retail center on a main thoroughfare. Dentrux, Digital X-rays, Intra-Oral Camera, and Pano. 4 days of hyg./wk. 2017 GR \$641K and \$257K Adj. Net. #CA504- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY PEDO - VERY MOTIVATED SELLER! Great opportunity to purchase a Pedito practice in the western San Fernando Valley. In an upscale location, this 4 Op practice utilizes EagleSoft and an Intra-oral camera. 10+ years of goodwill at this professional building location, which is near a hospital. 30 new patients per month. 2017 GR \$266K on a short three-day work week. #CA399- Kerri McCullough - 949-300-0312

SAN DIEGO

LA JOLLA - 7 Ops, 6 Equipped, Dentrux software with Digital X-rays, 3D Scanner, and Intra-Oral Camera. 4 days of Hygiene per week. 2017 GR are \$738K with \$264K Adj. Net on a 4-day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTH COUNTY INLAND PROSTHODONTICS - NEW LISTING - 4 Op Pros Practice featuring Dentrux and Digital X-Rays in a beautiful and spacious facility. In an excellent location with great curbside visibility and loyal referral sources nearby. Our seller is relocating. 2017 GR of \$737K with \$182K Adj. Net. #CA524- Russell Okihara - 619-694-7077

SAN DIEGO PERIODONTAL - NEW LISTING - Periodontal practice with 5 total Ops, 4 equipped is now available. Excellent, bright, and airy location, with digital x-rays and Dentrux. Seller is retiring. 2017 GR of \$379K with room to grow! #CA559- Russell Okihara - 619-694-7077

SAN DIEGO - Family-oriented general practice in a busy shopping area with great visibility, 3 Ops, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is Retiring. Excellent Opportunity for a new doctor or a 2nd office location. GR of \$253K with \$129K Adj. Net. #CA523- Russell Okihara - 619-694-7077

SAN DIEGO - Central San Diego: Excellent Opportunity, cutting-edge practice with 6 Ops. Well-established, professional building, open 5 days per week with 8 days of hyg./wk. EagleSoft and Schick dental sensors along with a Cone Beam Pano, CER, Intra-Oral Cameras, and Dental Lasers. FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2016 GR \$2M+ with Adj. Net of \$658K. #CA483- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

BEAVERTON, OREGON - NEW LISTING - Smaller practice with a consistent and stable patient base. Low overhead, positive cash flow, offered at an aggressive price. Equipped with Dentrux, digital x-rays and a panoramic x-ray. Practice is located in a desirable area in Beaverton off a major thoroughfare. The practice has 3 ops, with 2 more plumbed and ready. There is potential for growth, doctor retiring. #OR109- Jessica Burbon - 503-332-6462

CENTRAL OAHU, HAWAII - GP, Convenient, Family-oriented practice in a busy shopping area with 3 ops, 2 Equipped. PPO, FFS practice, Seller retiring. Office utilizes Innova and Dexis digital sensors. Computerized in each op, most specialty procedures referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller is retiring. PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - GP, Excellent location in a professional building, Well-designed floorplan with 3 Ops, Office utilizes Innova, Intraoral Camera, All specialty procedures sent out, PPO/FFS, Seller retiring and is motivated to sell. Excellent Opportunity to relocate your practice. #HI111- Russell Okihara - 619-694-7077

PORTLAND, OREGON - NEW LISTING - Well-designed 5 op practice in approx. 2,072 sq. ft. office located in a mixed use building on a major thoroughfare in an established part of SW Portland/Beaverton. Office includes Eaglesoft, digital x-rays and panoramic x-ray. Potential for a lot of growth, doctor retiring. #OR108- Jessica Burbon - 503-332-6462

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BAY AREA CONTINUED

CN-911 SANTA ROSA: "Quality Care & Patient well-being FIRST". 2250 sf w/4 ops + 1 add'l. **\$545k**

DC-812 REDWOOD CITY Facility: Reasonable rent and great landlord! 740 sf w/ 3 fully equipped ops **\$65k**

DC-916 DUBLIN: Rare Opportunity to own practice and real estate. 1220 sf w/ 4 ops & **PRICED TO SELL!**

DG-862 MID-PENINSULA: Rare gem with up to 7 operatories in the Bay Area!! 2274 sf w/ 6ops + 1 add'l. **\$475k**

DN-771 SOQUEL Facility: Sink down roots, raise a family & build an empire! 1100 sf w/2 ops + 1 add'l. **\$38,500**

DG-785 SANTA CRUZ: Great price and cash flow for only 3 days a week!! 1000 sf w/ 4 ops. Seller Motivated: **\$165k**

DG-842 FREMONT: Imagine being able to live, practice and play here! 3200 sf w/ 10 ops **\$395k**

DG-857 SAN JOSE: Do the math - this associate-driven practice with profitability consistently! 1709 sf w/5 ops **\$595k**

DG-892 SAN JOSE: Excellent location & stellar reputation in one-of-a-kind setting! 1500 sf w/ 3 ops + 2 add'l. **\$295k**

DN-898 SAN JOSE: Built-out 2015 w/ location, visibility, convenience in mind! 2,204 sf w/4ops + 2 add'l. **\$500k**

DN-907 PLEASANTON Facility: One of the "50 Best Cities to Live 2014" by Money Mag. 1,170 sf w/ 4ops. **\$75k**

DN-914 SANTA CLARA: This beautiful and compact office produces a lot of dentistry! 950sf w/ 3 ops. **\$210k**

DN-937 SAN JOSE: This opportunity is waiting for your talent & skills! 2210 sf w/ 4 Ops + 2 add'l. **\$500k**

DN-938 SUNNYVALE: The ideal opportunity to practice in this community! 2000 sf w/ 4 Ops + 2 add'l. **\$500k**

NORTHERN CALIFORNIA

EC-729 GREATER SACRAMENTO AREA: Seller retiring! FFS Practice and Real Estate Available! **Call for details!**

EN-664 SACRAMENTO Facility: Great corner location, excellent visibility & easy access! 2300 sf w/ 4 ops. **\$30k**

EG-849 AUBURN: Imagine living in a peaceful, rural town w/ "big city" amenities nearby. 1400 sf w/ 4 ops **\$350k**

EG-887 FOLSOM Facility: Build the practice of your dreams here! 1200 sf w/ 2 ops Priced for quick Sale! **\$50k**

EG-910 MIDTOWN SACRAMENTO: Unlimited Potential. Well-established ~ 1107 sf w/ 2 ops + 1 add'l. **\$248k**

EN-831 SACRAMENTO: Wonderful location – Call for details! ~1600 sf w/4 ops. **Now Only: \$650k**

EN-836 CITRUS HEIGHTS: Well-established, quality practice. 30+ years of goodwill. 1300 sf w/3 ops + 2 add'l. **\$188k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

NORTHERN CALIFORNIA CONTINUED

EN-858 ORANGEVALE: Perfect for a 2nd location or satellite situation! 850 sf w/ 3 ops. **Priced to Sell Only \$70k!**

EN-885 ROSEVILLE Facility: Ideal location, great visibility, and close to just about anything! 1000 sf w/3 ops. **\$85k**

EN-899 DIXON: State-of-the-art office, with all the "bells & whistles"! This fantastic practice w/ 3 ops. **Only \$95k!**

EN-932 SACRAMENTO: Take this practice to another level! 950 sf w/ 3ops. **\$100K**

FC-650 FORT BRAGG: Family-oriented practice. 5 ops in 2000 sf **\$350k for the Practice & \$400k for the Real Estate**

FG-841 ARCATA: Live In & own a little slice of heaven in this Collegiate Coastal Town! 1114 sf w/3 ops **\$275k/Real Estate Also Available**

FN-855 NO. HUMBOLDT: Seller relocating! Long-established, 100% FFS practice! 1600 sf w/ 3ops + 1 add'l. **\$275k**

GN-799 PARADISE: Remarkable opportunity – Call for Details! 1800 sf w/ 4 ops. **Practice \$375k, Real Estate \$325k**

GN-904 CHICO AREA: Family-friendly, community-oriented, multi-generational patient base. 880 sf w/ 3 ops. **\$310k**

HG-815 SIERRA CO: Perfect location for outdoor enthusiasts! 1000 sf w/ 3 ops **Reduced Price: \$165k/ Real Estate \$437k**

HG-827 SO. LAKE TAHOE: Ski, live, play and practice here where your lifestyle can't be beat! 1200 sf w/4 ops. **\$310k**

HG-851 SO LAKE TAHOE: Projected Revenue on track to do \$700k this year! 2100 sf w/ 5 ops **\$425k**

HN-618 SIERRA FOOTHILLS: Seller Retiring! Huge opportunity for growth by increasing office hours! 750 sf w/ 2 ops **\$65k**

HN-740 SHASTA CO: Beautiful mountain community, well-established practice, exceptional long-term staff. 2400 sf w/5 ops + 1 add'l. **\$475k/ Real Estate \$350k**

HN-773 SUTTER CREEK: Very qualified & credentialed Seller willing to show you how! 1536 sf w/4 ops + 1 add'l **\$175k**

HN-879 SONORA: Live and practice in the captivating beauty of this family-oriented, scenic town. 2950 sf w/ 3 ops **\$275k**

HG-934 GRASS VALLEY: Just imagine living and practicing here! ~1200 sf w/ 3 Ops **\$225k/Real Estate Also Available**

HN-941 GOLD COUNTRY/CALAVERAS CO: This is the right practice for you! 2,300sf w/2 ops + 3 add'l. **\$175k**

CENTRAL VALLEY

IG-832 OAKHURST: Rare Opportunity. 2048 sf w/3 ops + 1 add'l. **\$235k/ Real Estate 375k**

IG-881 TURLOCK: Consistently growing practice ~3500 sf w/ 10 Ops (shared). **\$360k**

CENTRAL VALLEY CONTINUED

IN-764 STOCKTON: Well-established, fully computerized, paperless, digitalized. 5,000 sf w/10 ops. **Only: \$150k!**

IN-917 MERCED AREA: Well established practice with a stable, loyal patient base! 1300 sf w/ 3 Ops. **\$325k**

JC-811 FRESNO COUNTY: Amazing Opportunity! Considerable Goodwill in Community! 3,000 sf w/ 6 ops **\$350k**

JC-823 LOS BANOS: Heavy emphasis on hygiene. Growth potential by increasing DDS days. 1000 sf w/ 3 ops **\$80k**

SOUTHERN CALIFORNIA

KG-779 SAN CLEMENTE Ortho: Huge growth potential by expanding relaxed work week! 2896 sf w/ 6 open bay chairs Price Slashed **\$150k**

KL-909 SAN DIEGO: Remarkable Opportunity. Long established in vibrant North Park. 2400 sf w/ 5 ops & 2 Pedo chairs **\$1.05M**

KG-921 SANTA MARIA: Live and practice in this desirable collegiate coastal community! 930 sf w/ 3 ops Seller Motivated **\$315k**

SPECIALTY PRACTICES

BC-784 CENTRAL CONTRA COSTA CO Perio: Seasoned Staff. Office runs like well-oiled machine! 3 ops **\$395k**

BG-843 WALNUT CREEK Perio: Collections over \$1M! Great gross and profit for only 2 ½ days per week! 1085 sf w/ 4 ops **Reduced Price: \$595k**

DC-835 TRI-VALLEY Perio: Professional office bldg in highly desirable location. Owner available to work back to assist w/ transition. Collections over \$1.2M. 2,100 sf **\$800k**

DG-912 SUNNYVALE Ortho: Premier ORTHO practice opportunity in the Silicon Valley today! ~2030 sf w/ 5 chairs in open bay **\$925k**

DN-908 SAN JOSE Pedo: Amazing Location! Providing affordable pediatric dentistry to families! 3600 sf w/ 4ops + 3 add'l. **\$275k**

EG-903 CARMICHAEL Oral Surgery: Gross receipts were over \$1.1 million in 2017! Stable patient base won't be affected by transition! 2282 sf w/ 5 ops Amazingly Priced: **\$450k**

EN-822 SACRAMENTO Perio: This practice is known throughout Sacramento for its stellar reputation! 2200 sf w/ 5 ops + 1add'l. **\$790k**

JG-757 VISALIA Perio: 9 Hygiene days per week, this practice is a rare gem! On track to do almost 800k this year! ~ 2,000 sf w/ 5 ops Steal at **\$350k**



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Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.



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- USC Undergrad - 1983
- USC Dental School - 1987
- USC Endodontic - 1989
- Hired Associate - 1992
- Sold 1/2 of Practice - 1992
- Opened Second Office - 1993
- Built-Out New Office - 1996
- Work for Dental Manufacturer - 1996-1997
 - Law School - 1997-2000
- Transactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage - 2010
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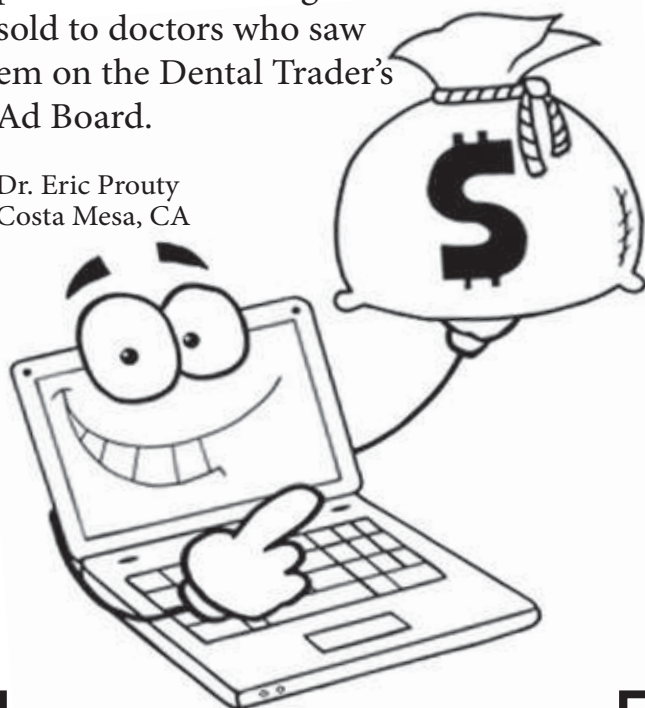
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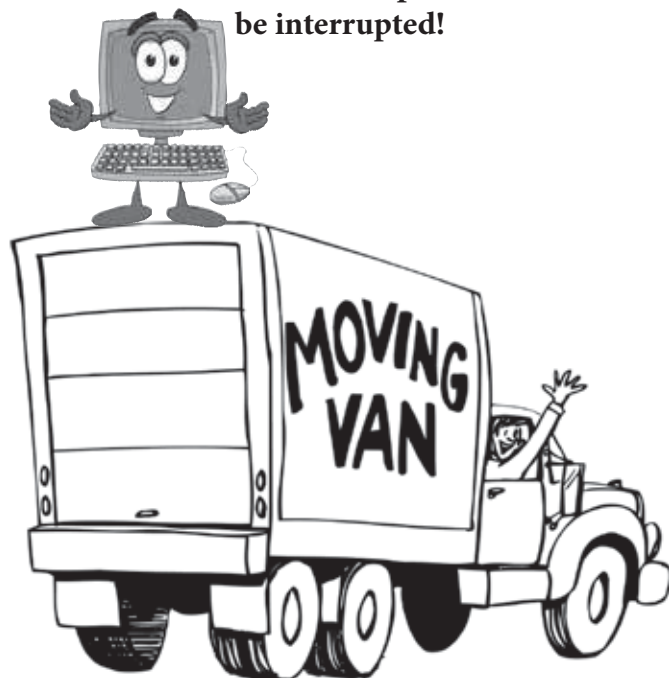
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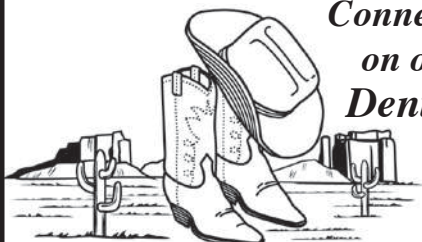
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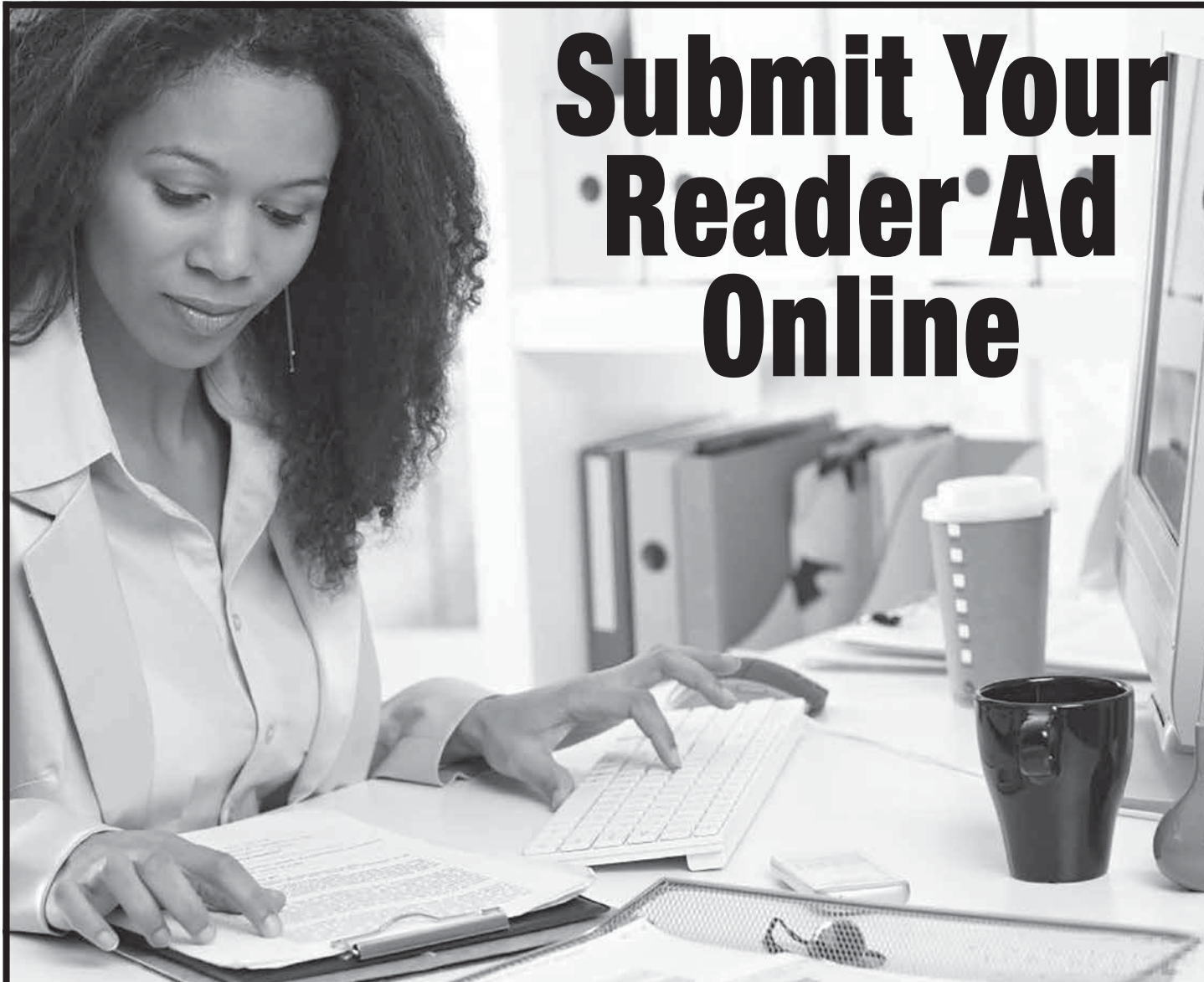
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- 6157 SOUTH SACRAMENTO COUNTY** 2018 shall top \$925,000 on Owner's 3-day week. Should be 6-days as practice is rich in patients. 25+ new patients per month. Stand-alone building with great curb appeal is optional purchase.
- 6156 SANTA ROSA** Sited on Sonoma Highway near Oakmont. Strong foundation. 4-days of Hygiene. Well-designed 5-op office. 2017 shall collect \$740,000. \$650,000+ invested in equipment and technology. Attractively priced.
- 6155 LAKEPORT** 5-days of Hygiene. Revenues of \$800,000. Lakeside location and nicely equipped. Seller happily looks forward to well-earned retirement.
- 6154 MARIN COUNTY** No competition within 2-mile radius in nice residential neighborhood. Strong Hygiene Department. Well-liked DDS limits New Patients due to wanting to control his schedule. Collects near \$500,000. Wants to do more.
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- 6151 MODESTO** North end of Coffee Road where new development is occurring. Attractive 3-op office. 2018 tracking \$445,000 in collections on 2-day week. Did \$700,000+ in 2016 when Owner was full time with \$240,000 in Profits.
- 6150 HAYWARD** Strong Dental DNA. Well-designed 5-op office. Digital radiography and computers. 2018 trending \$850,000+. 5-days of hygiene. Full Price \$200,000.
- 6149 NOVATO - PERFECT START-UP OPPORTUNITY** Stand-alone building at busy stop light intersection. All new 2-years ago. 4-ops, digital, paperless, Pano with Ceph at cost of \$180,000. At doorway to Hamilton with 100s of homes. No competition. Perfect for Group seeking next perfect location! Scott McDonald from Doctor Demographics states: "You were right, Ray. This is an interesting and viable location." Scott's report is available upon request.
- 6148 6148 SAN LEANDRO** Great location on Hesperian Boulevard. Absentee owned. Shall collect \$460,000 in 2018. Has done \$670,000 in past with Owner here. Great transition assistance available.
- 6147 SAN FRANCISCO BAY AREA - OUT-OF-NETWORK** 2018 tracking \$2.15 Million. Hygiene produces \$1+ Million. \$700,000+ in profits. Unique in so many ways! Seller available for long transition.
- 6143 BERKELEY'S ALTA BATES VILLAGE** Perfect for nearby Dentist to relocate their practice into stand-alone building on Webster Street. 3-day week collected \$550,000 in 2017. 4-days of Hygiene.
- 6142 OAKLAND'S PIEDMONT - OUT-OF-NETWORK** 3-ops, paperless and digital Pano. Does mid \$600,000 with very strong Profits. Successor should be proficient in Ortho or willing to learn. Seller available for long transition.
- 6141 NAPA VALLEY'S CALISTOGA** 3-day per week PPO practice. 3-days Hygiene. 2018 shall collect \$350,000. Attractive 3-ops. 15 new patients per month. Full Price \$100,000.
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