### FREE ADS FOR DENTISTS & STAFF!

# THE Dental

VOL. 16 NO. 2 • February '19 So. Calif. Edition

Trader

Ph: 877-888-4237 • 949-429-6836 Fax: 949-498-1198 • DentalTrader.com

Buy, Sell or Trade all things Dental



### Complete digital dental exam room

Call for your free demo: 800-273-5033

YOUR COMPLETE DIGITAL SYSTEM INCLUDES:

Clio Diagnostic Digital X-Ray Sensor & HD Intra-Oral Camera, Dell i5 All-in-One Touch Screen Computer on Mobile Cart, EZ 2000 Plus Practice Management Software & Integrated Digital Imaging Software:

- Color Coded Scheduler access from your smart phone
- Graphic 3D Movable Tooth Charting
- Timeclock with employee time-in and time-out tracking
- OPTIONAL: Integrated Benefit Service by Trojan Prof.
   Services, Credit card processing, E-claims & Smart Caller ID
- Installation, full onsite training and technical support



www.ez2000dental.com

### New Year Special

### **EZ 2000 Plus**

**Dental Software** 

ONLY **\$995** 



#### Packed w/Features:

- Electronic 3D Graphic
- Color Tooth Charting
   Scheduling, Recall, Billing,
  Built-in Graphic & Custom
  Reports
- 100's of Bridges to other software

#### Includes:

- Full Day of Training
- Software Installation
- Unlimited Users
- One Year of Support
- Data Conversion Available

# Attention SUNI X-ray sensor users:

CLIO x-ray sensors are 100% compatible with SUNI digital x-ray imaging software. Call us today to add or replace your SUNI digital x-ray sensor with CLIO. By buying CLIO sensors, you will be able to obtain technical support for your sensor and imaging software.

2.19



ATTORNEYS AT LAW



Practice Transitions DSO and MSO
Partnerships Practice Agreements
Business Transaction Associate Agreements
Lease Negotiations Partnership Disputes

Estate Planning Wills/Trusts

Litigation Real Estate Acquisitions/ Sales

### Upcoming Events

February 24, 2019

"California Dental Practice Act" | Patrick J. Wood Punjabi Dental Society, Hayward, CA

March 15, 2019

"California Dental Practice Act" | Patrick J. Wood
Dental Fest 2019, Escondido, CA

Call for a FREE Consultation

Over 40 years of experience 7,000 dentists represented Nationwide Representation





DentalAttorneys.com 800-499-1474

**Used equipments**: Dent-X 810 basic film processor \$ 500. and Densply Rinn Xray Duplicator \$ 200. Helen 626-576-5933.

Damon & brackets BRAND NEW, 5 dollars each, you pay shipping, email drwu@wuortho.com for available inventory

**Red Cross CPR Classss! \$50** 4 CE Units. Contact Orchid at (626) 345-0005 Ext. 2 ADMInstitute.com

**2 practices** 4 sale. 40 years. Please text 661-803-6790. UCLA grad preferred

**Dental Assistant needed** for private office in Covina, CA. E-mail resume to covina dental@verizon.net

Hiring: DDS Assoc @ GARDENA, GA small scratch built/start up office. email pdf CV: ULTRABIZ88+HR@GMAIL.COM

**Dental Assistant** needed full time. Please email resume to brushstrokedentalcare@gmail.com

**DA/Front Desk** - Buena Park looking for someone with front & back office skills. ospics12@gmail.com

**Dental office,** Santa Ana brand new 6 chair, CBCT. Too busy for 2nd office. offers will taken to sell fast. 714-472-4041

**GP** office for sale at Rowland Height. Professional Building,3 chairs, digital x-ray. 8 years. Contact at 626-321-6608.

**office for** sale ontario 5ops great lease busy shopping center asking \$50k obo 562.450.0942

**Dental office** in Glendale Ca is willing to sub-lease/share space. Please email inquiry to: signature32@gmail.com

Belmont X-Ray Dental Chair \$400obo txt 909-268-2036

**IN HOUSE** ortho/FASTBRACES by GP provider drjfdds1@sbcglobal.net

**Portable X-Ray** Unit - XZeal Model Z70. Brand New Condition. Paid \$2500. Selling \$1250. Pickup: Palm Desert. 6189175805

**Pediatric dentist** will help you with difficult children in your office (818)883-1383

**DA/RDA** Needed: Hungtington Beach area. PT (Mon./Tues./Thurs.). Will train. Email: twilightdental@yahoo.com

Dental Assistant NEEDED. Email resume @ shdcranchooffice@yahoo.com or Fax it at (909)463-6866

**DA/RDA FULL** time position available @ LF Dental in Lake Forest, CA - contact om.california4@gmail.com

**GP & Periodontist needed in** Diamond Bar, exp. preferred, please send resume to dds898@gmail.com or text to 626-203-1720

**Pt/full time** dentist position available ASAP private office in Bakersfield. New grads welcome. Call (661) 487-9352.

**GP needed** p/t- Lawndale, CA. experience is a plus. mainly ppo/ffs office. email resume pacbluedental@gmail.com

### **FREE eBook**

### "Transitions as a Dentist"

Request at www.mydentistcpa.com

- Fixed fees. No hourly billing surprises.
- Minimize your taxes legally.
- California licensed CPA Firm.
- We are NOT dental brokers.





(949) 759-5626

**General Dentist** needed in Montebello area P/T. Please fax resume to (323) 722-2022.

**General Dentist** needed 4 days/wk in Van Nuys. At least 3yrs exp. I Please email resume to bestfamilydentist@gmail.com

**Dent-X 810 Plus Film Processor** for sale. Excellent working condition. Best offer. Pick up in San Gabriel. 626-319-5704

**Torrance Office** for sale prime location brand new equipment 6 op, Pano.Priced to sell \$290K. Call or text 310-647-7366

**Pomona midtown** practice for sale \$155,000 1400sq feet 5 room plumbed rent1800+utilities/month. sh chern@yahoo.com

**WANT TO BUY DENTAL PRACTICES** from sellers willing to carry a note with full buyout in 2 years or less. Text 2088001239.

Nice Office for sale in Westminster 2 Ops fully equipped, 7631 Westminster Blvd A westminster Ca \$60,000 714 622-5655

established dental office for rent/lease, contact 818-749-9319.

Associate Dentist in OC with option to buy. Min 3 yrs exp. Mandarin a plus. Email resume to iflossforyou@gmail.com.

**OCEANSIDE GENERAL DENTIST** needed for busy solo office. Partnership opportunity available. Text 2088001239.

**Associate GP** job: Cerritos! New grads apply. Endo. and surgical exp. a plus Please email CV to dr. shawnhofkes@gmail.com



Valentines Day







Gary Pascua D.D.S. Sales Agent CA BRE License #01874248

CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF PRACTICE BROKERS (NAPB)

Paul Maimone Broker/Owner CA Broker #01172430

#### **KERN COUNTY**

BAKERSFIELD #27 - PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare we excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating, but will assist w transition. FEHDING

BAKERSFIELD #28 - PRACTICE & BLDG. FOR SALE. Be your own Landlord! (4) op/3 eqt'd comput. G.P. & duplex bldg. On a main thoroughfare w exposure/visibility. (48+) years of Goodwill. 2017 Gross Collect \$400K+ on a (4) day week. Seller does no advertising and refers out Ortho, Perio Surgery, Implant Placement, Complicated O.S. and Endo. Pt. base Cash/Ins/PPO. No HMO & No Denti-Cal. Easy Dental s/w. Seller is taking a govt. position, but will assist with transition.

SO. EAST KERN COUNTY - (5) Op comput G.P. VERY LIMITED COMPETITION! In a free stand bldg. Bldg also avail. Exposure/visibility/ signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/ mos. (4.5) Hygiene days/wk. Seller Retiring.

### LOS ANGELES COUNTY

ANTELOPE VALLEY # 5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BEVERLY HILLS ADJACENT -** (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Pedo & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. Back on the Market.

EAST L.A. BLDG & G.P. PRACTICE - Free stand. single use prof. bldg. with existing dental pract. to be sold concurrently. Owner has operated the pract.@ this location 40+ years, Cash/PPO Pt. Base with no HMOs & No Denti-Cal. (4) ops eqt'd. Reported Gross Collect. approx. \$200K/yr. p.t. Refers out Diff Endo, Diff O.S., Perio Surgery, & Ortho. Seller does no implant place. nor any implant restorations. Seller has no website, & does no advertising. Primed for growth with a new owner who keeps the specialties in house, does some adv., has a website, & is open more. Located in a high traffic count area, close to major fwys, residential neighborhoods, & shop. ctrs. Seller retiring.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition.

ENCINO - (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition.

GLENDALE/EAGLE ROCK AREA - (5) op G.P./(4) ops eqt'd. Located in a small, one story prof. bldg. on a main thoroughfare w excell. exposure, visibility, signage & parking. Gross Collect ~ \$500K/yr. on a (4) day wk. Cash/ Ins/PPO pt. base w No HMO & No Denti-Cal. (6-8) new patients/mos. Seller refers out Implant Place., & all O.S., Endo, Perio Surgery, Ortho & Pedo. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition.

### **D&M SERVICES:**

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing Pre-Sale Planning

L.A. (HANCOCK PARK) - (4) op comput G.P. (3) ops eqt'd. In a wellknown Prof. Bldg. on a major thoroughfare. Reported Gross Collect approx. \$200K/yr. p.t. Cash/Ins/PPO. Seller retiring but will assist with transition.

PASADENA - (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Pedo & implant placement. Seller is retiring, but will assist w the transition FENDING

SUNLAND - (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/ HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. REDUCED

#### **ORANGE COUNTY**

ANAHEIM - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./(4) ops eqt'd, (2) add. pmbd, plus an add. rm that could accommod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition. **SOLD** 

### RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

#### **SAN BERNARDINO COUNTY**

**SAN BERNARDINO** - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2017 Gross Collect. \$383K w 2018 Projected at \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition.

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. SOLD

#### SAN DIEGO COUNTY

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last!

#### SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **SOLD** 

### VENTURA COUNTY

Room for Your Ventura County Practice Listing

### **UPCOMING PRACTICES FOR SALE**

Bakersfield, Beverly Hills, Carlsbad, Culver City, Encinitas, Escondido, Glendale, High Desert, Kern County, La Jolla, Los Angeles, Montebello, National City, Oxnard, San Diego, Santa Clarita Valley, Tarzana, Torrance, Van Nuys, Westminster, West Covina & West L.A.

#### "The Personalized Service Dental Broker"



P.O. Box #6681, Woodland Hills, CA. 91365 (866) 425-1877 Outside So. CA or (818) 591-1401 • www.dmpractice.com

### "Yes Doctor, Your Loan is APPROVED."

### Not hearing that from your current lender? WE CAN HELP.

We are more flexible with terms and rates than the "big banks." We are able to fund our loans locally and quickly.

### **HOWARD BOLES**

949.379.5704

howard.boles@homestreet.com

More Service, More Capability

Office Info: 949.221.1000 • www.homestreet.com 17901 Von Karman Avenue, Suite 100, Irvine, CA 92614

## [HomeStreet]Bank®

### Professional Practice Finance

- Practice Acquisitions
- Partnership Buy-ins/Buy-outs
- Refinance & Debt Consolidation
- Office Expansion/ Relocation
- Working Capital



Dental Marketing for as little as 29.00 Per Day. New Year Incentive Rate. Call (909) 362-4292. (Reg. 49.00 Per Day).

**PerioPro III** for X-Ray development in good condition. Only \$300. Call (310)403-7467.

**3M True Definition Scanner** - 2017 model; used once; incl software & accs; \$10,000; 949-493-8118; san juan capo.

**Leasehold in Cypress/Buena Park.** 4 Ops, Great location on main street. Email to cypressdental@yahoo.com if interested.

**Temecula starter** office. 3 ops +1. Digital sensors/pano. Great location/rent. Priced to sell fast. (310)739-4091

**GP** seeking associateship in Orange County. Implant endo pedo. Very personable. Avail Oct 2019 tkislingdds@gmail.com

Associate Dentist Needed San Diego, CA Send Resume to ACMI3@yahoo.com

SANTA ANA office for sale, very beautiful office 6 chairs, CBCT 3 D scan, in house lab build in. OBO 450K. 714-472-4041

Looking for 2 Inexpensive Amalgamators. ackack72@hotmail.com

**Beautiful suite** in professional Valencia building available! Text 818-314-9284 for link to virtual tour and add'l info

Front office needed Mon-Fri Irvine/Foothill Ranch private offices 949-485-8825 text/call/Email portoladental@live.com

**Treatment Coordinator** for Irvine GP office. Min 2 yrs exp. Dentrix exp a plus. Email resume to iflossforyou@gmail.com.

Need GP skilled in root canal therapy. Minimum base \$1000/day guranteed plus percentage. contact h.pourshirazi@yahoo.com

**HIRING DENTAL ASSISTANT** for Endo office in Hawthorne. Position is PART TIME. Spanish speaking only. Call 323-886-2414

**GP Dentist** Private office,1 day a week in Moreno Valley. Please call Rose at (951) 697-8888 or Fax (951) 697-8886

**Dentist needed** Fridays near DTLA. Per diem, relaxed schedule. Comfort w/molar endo and surg ext Dentaltraderad@gmail.com

**Red Cross CPR Classss! \$50** 4 CE Units. Contact Orchid at (626) 345-0005 Ext. 2 ADMInstitute.com

Office in Tustin has space for lease for two or three days a week for endodontist, or al or plastic surgeon. call 949-653-5609

**LA GANADA** – 2+2 ops.,1,037 sq. ft. suite off the 210 freeway. Greg Beamer 909-542-4891

**REDLANDS** 6 OPS Estb near 30 yrs, once did one million Senior DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k ABSENTEE HMO pays rent rent free. Call Tom Fitterer 714-345-9659



# **Over 130** 5-star Avvo® reviews!

Mr. Olson represented me in the sale of my practice. From day one he explained everything to me clearly, answered all my questions patiently, made complex legal language understandable, and walked me through each and every difficult step.... He took the time to listen to all my concerns and addressed each and every one, clearer and faster than I expected. He did not hesitate to spend time, work hard, be diligent, address all my concerns, and defend me when it was needed. He is extremely patient, professional, knowledgeable, accessible, and approachable. He defends his client well with confidence and integrity. He anticipates the legal process and is always ready to act in favor of his client. He would always make time to work with me.... I strongly recommend you consult with Mr. Olson well before you hire an agent and list your practice.

Avvo® Review #138, Posted December 26, 2018

### Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases Partnerships, Property Purchases & Leases Corporations & Tax Planning

888.963.1120

RWO@transdental.com www.trans.dental

**Irwindale, Turnkey** 1000 sq ft,4 ops 2 fully equiped, very reasonable lease,today's technology, super busy corner shopping center, great potential, direct sale 626-500-9173

**GP** with pedo expwerience for busy pedo office in riverside and fontana either fT or PT great compensation supportive staff contact us at dentistry4kid@gmail.com

Star SWL Fiberoptic Highspeed handpieces(2 used), great cond., used sparingly, 200.00 each. e-mail im2near@yahoo.com.

**CEREC MC.4** years old.serviced 4 months ago, excellent condition,3 units.\$52K. Up to 7Years of Warranty Optional. Contact 818 422 6981 Dr.Visot

A private dental practice in Beverly Hills is seeking for a motivated, experienced Registered Dental Assistant ASAP. Please submit your resume to dentalartsbh@yahoo.com

**Implement SAFE**, SIMPLE & PREDICTABLE adult oral sedation. Good for you, your patients and your practice. www.dentaloralsedation.com CIDE (805) 676-1611

**GP/Pedo:GP Very** experienced with pedo,am available in SF valley.can do sedation if needed. "childrensdentist1@yahoo.com"

**TURN KEY** PRACTICE FOR SALE IN GLENDALE: 800sq/foot 2 fully equipped oratories including pano/CBCT. Info: 818-468-5186.

\$\text{SIMI VALLEY PRACTICE FOR SALE- 4 operatory, 1,300 sq.ft. general practice with increasing revenues and room for continued growth. 867 active patients with 22 new patients/month. Owner is relocating and will accomodate transition. Asking \$490,000. Call 818-990-0686 or email ali@furnesscpa.com. BRE#01503197

**Sacramento: Perfect** for a second location or satellite situation! 950sf w/3 ops collected 398k in 2017. sainidentist@yahoo.com

**Older dental** units in perfect condition, includes assist & Drs chairs \$1985. Vacuum, compressor + mor (310)502-4619 John

**COLTON HISPANIC** ABSENTEE GR \$350K \$ 5 ops rent \$1450 No stress lots of patients Owner mgr will do \$500k first yr. Call Tom Fitterer 714-345-9659

**PRACTICE FOR SALE/** TEMECULA Pedo/Ortho + R.E. w/ 8 eq ops Grossed \$1.7M Net \$975K California Practice Sales, Inc. Phone: 714-639-2775

Hiring: DA,RDA,FRONT,DDS Assoc for small GARDENA,CA scratch built/start up office. email pdf CV: ULTRABIZ88+HR@GMAIL.COM

**LAGUNA NIGUEL PRACTICE** FOR SALE – 4 ops – Dr retiring after 26 years – grosses approx. \$300,000/year – digital xrays and 3D pano – Thomas & Fees Practice Sales (714) 544-4341



### Disability Insurance Claim Advice

Insurance companies make it difficult for dentists to collect on a legitimate disability claim.

Whether you are thinking of submitting a claim, ready to submit a claim or appeal a denied claim, I am ready to help you.



Art Fries, Disability Claim Advice to Dentists 800-567-1911

www.afries.com • friesart@hotmail.com

4 69. treatment rooms in a 1,167 sq. ft. suite located in a single story, busy, high exposure, shopping center that offers plenty of foot traffic / walk-ins. Large Supermarket is the anchor tenant. Suite was recently remodeled and rents for \$3,904.70/month. Seller has outgrown the location. Just Take Over Current Leasehold.Please contact James to set up an appt. to see the location: Bell, CA james@caldentalgroup.com 310-562-2932

**BOARD APPROVED RDA COURSES** Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com

Santa R052 fully equipped 1500 sqft space for rent, 4-5 ops, \$2400 including equipment (vacumn, compressor, chairs, x-rays, etc). Great opportunity. 7074948498

**Tuttnauer 2340M** Autoclave/ Adec doctor/Assistant stools/ Schick sensors 1& 2 email: dramirdds@yahoo.com Huntington Beach

**West Covina** Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO. Call Tom Fitterer 714-345-9659

\*\*FULLERTON \*\* PPO & cash practice for sale. Potential for HUGE growth, refers out most specialty work, does no ads/ no online presence. Retiring seller motivated to sell to right buyer. Email to 1306main@att.net

### **LCF Practice Sales & Financing**

Free consultations for Buyers & Sellers **BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE** 

### ATTENTION SELLERS!

We currently have **Pre-Approved Buvers for dental** practices located in **Orange County,** Los Angeles, Riverside. San Fernando Valley. **Sacramento County** and the Bay Area.

Call to List **Your Practice** With Us Today!

Toll-Free:

1.800.550.9228

"This was the second office that I sold with Loc/LCF. When I came into contact with Loc. I was very happy with what I found. Both of my practices were complicated transactions. Where others would have given up, Loc persisted on working through the challenges so both of my offices could be sold. It's obvious to me that Loc and his team at LCF work hard on every case they take on."

> - Dr. Huynh, **Orange County**

### We Offer Up to 100% **Practice Financing!**

- > Practice Sales
- > Working Capital
- > Refinance/Consolidate
- > Equipment Leasing
- > Real Estate Acquisitions
- > and So Much More!

#### **Dental Practice for Sale** Los Angeles County, CA

### Beverly Hills - Gross ~\$629K

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.

3 Ops + 1 Plumbed, ~1,000 sf Beverly Hills - Just Renovated

Equipment & Leasehold

### Good Location. 3 Eq. Ops. Glendale - Gross ~\$463K.

- Seller Retiring. GP with Ortho.
- Mostly Cash/PPO. 4 Ops
- Great Location: Commercial

### Hawaiian Gardens - Gross ~\$355K

- Shopping Ct. Reasonable Rent.
- 10 years of goodwill. ~1200 sf
  4 Eq. Ops + 1 add'l plumbed.

### <u>Lawndale</u> - Leasehold ■ 5 Belmont Chairs, ~2,240 sqft

Strip Mall, facing Main St.

#### **Long Beach** - Shopping Center Affordable Rent! ~1,350 sq.ft.

- Seller Retiring.
- Hispanic speaking area

### <u>Los Angeles</u> - *Great Potential* • Collections ~ \$375K

- Opens 4days/wk. No Weekend
   Mostly Cash, PPO & Denti-Cal.
- ~1,400 sq.ft. 3 Ops.

### Monterey Park - New Listing!

- 2018 Projects ~ \$600K
  Large Shopping Center
- Mostly Cash/PPO

### Palmdale - Leasehold

- Reasonable rent. ~2,200 sq.ft.
  5 Eq. Ops + 1 add'l plumbed
- Front street location

#### Pico Rivera - Busy Street!

- Nearby shopping plaza, 4 ops
- Reasonable rent. ~1,300 sf

#### Santa Monica - Prime Location

- Gross ~\$370K on 3 days/wk
- ~20 new pt/mth, no marketing 3 Eq. Ops + 1 add'l plumbed

### Van Nuvs - Shopping Center

- Busy intersections. 3 Eq. Ops.

### ■ Heavy foot traffic. ~1,100 sq.ft.

#### **Dental Practice for Sale** San Diego County, CA

### Chula Vista - Gross ~\$555K

- Highly visible location.
- Lots of goodwill. ~1,600 sf.

### Mostly Cash/PPO. 4 Eq. Ops.

### San Diego - Strip Mall

### ■GP Practice with Ortho & Implants

#### ■ 3 eq. ops + 1 plumbed, ~1200 sf.

### Vista - Strip mall

### ■ Gross ~\$200K on 2.5 days/wk

- 5 eq. ops. ~2,100 sq.ft.

#### **Dental Practice for Sale** Orange County, California

#### Cypress - Leasehold

- Commercial plaza. ~1,900 sqft
- 6 Eq. Ops + 2 add'l plumbed.

### Garden Grove - Corner Lot!

- Freestanding Building.
- 3 Ops + 1 plumbed. ~1,600 sf

### **Garden Grove** - Busy Street!

- Street Front Location! ~1.700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

### Laguna Hills - Shopping Center!

- Starter Office on busy street.
- 4 Equipped Ops, ~1,500 sq.ft.

#### Santa Ana - New Listing!

- Starter Practice. Front St. Location
- New Downtown Orange
- New equipment & just renovated
- 2,000 sq,ft, + 5 Ops.

#### **Dental Practice for Sale Riverside County. CA**

### Corona - Affordable Rent!

- Seller Retiring. Strip Mall
- 3 eq.ops + ~1,000 sq.ft.

#### Corona - New Listing!

- Front St. Location. 2,000 sq.ft.
- Across from Shopping Center
- Mostly PPO/Dentical
- 4 Ep.Ops. + 3 plumbed.

### <u> La Quinta</u> - New Listing!

- Gross ~ \$1.5 Million
- Retired Doctor
- Mostly PPO/Cash
- Beautiful & High Tech Office

#### Palm Springs -

### Practice & Real Estate

- Gross ~\$1.1M. ~2,500 sq.ft. GP & Implant Placement
- 5 Eq. Ops. + 1 add'l plumbed
- Monthly Cap Check ~ \$6-7K
- Freestanding Bldg

### Indian Wells - Gross ~\$344K.

- Mostly PPO/Cash, some HMO.
- 5 Ops, 1,300 sf. Well maintained

#### Riverside - Shopping Center

- Reasonable Rent.
- ~1,200 sq.ft. 3 Eq. Ops +1 plumbed
- Newly Renovated.

#### **Dental Practice for Sale** San Bernardino County, CA

Fontana - Retail Shopping Ctr! Gross ~\$310K. 3 Ops +1 plumbed Reasonable rent, 1250 sq.ft.

### Rancho Cucamonga -

- GP/Endo practice. ~1,275 sq.ft.
- Gross ~\$300K. Shopping Ct.
- PPO/HMO Practice.

#### **Dental Practice for Sale** Northern & Central CA

Berkeley - Only Cash/PPO Starter Practice + Bonus Pts.

■GP located in commercial area 3 Eq. Ops + 1 add'l plumbed.

#### Fairfield - Seller Retiring

- Good visibility. Busy location.
- Gross ~ \$205K. No marketing 3 Eq. Ops + 1 add'l plumbed

### Fremont -Pediatric Practice

- PRACTICE & REAL ESTATE
- Grossed ~ \$612K, 4 days/wk ~ 95% PPO/ 5% CASH
- ■~2,400 sq.ft. 4 equipped ops.

#### Fremont - Excellent Location! Grossed ~ \$431 K

- Downtown Fremont/shopping Ct.
- ~ 30 new pts/month
- ~2,000 sq,ft., 4 equipped Ops.
- Mostly PPO & DentiCal

### Hercules - Retail Shopping Ctr

- 2018 Gross ~\$830K Mostly Cash/PPO
- 4 Eq. ops + 1 add'l plumbed

### Milpitas - Gross ~\$510K

- Shopping center. Mostly PPO.
- 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

### Sacramento - New Listing!

- Collects ~ \$337K Mostly PPO, some Cash & HMO
- Shopping plaza, 3 Ops.

#### San Jose - New Listing!

- Equipment & Leasehold
- East San Jose Shopping Pl. ■1,550 sq.ft., 3 eq.ops + 2 plumbed.

San Jose - Starter Office

#### Shopping Center. 3 Ops. ■ Reasonable Rent. ~1,200 sf

- San Jose Practice & Real Estate
- Own your real estate!
- Office constructed 2014

### Retail Ctr. 6 Ops, ~2,500 sf **Dental Practice for Sale Ventura County, CA**

**Ventura** - Busy Main Street! Shopping center. 5 Eq. Ops.

GP & Ortho & Implant Office For our complete listings,

### visit us at LCFPracticeSales.com

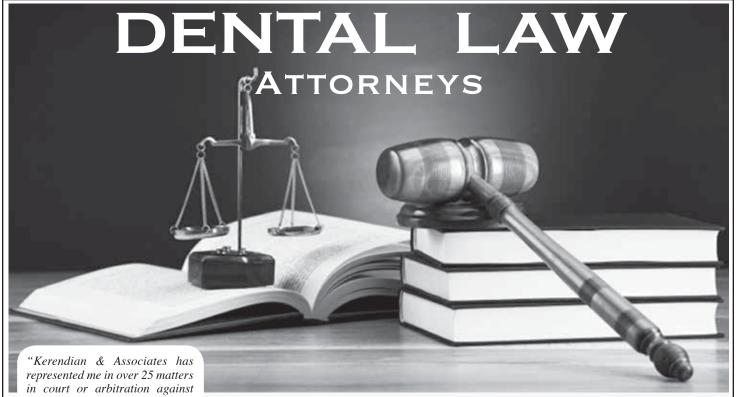
or Call Today at

(714) 550-7494

(800) 550-9228

### Call Loc Pham, Broker (714) 550-7494 for More Information! Email: Practice@lcffin.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780



insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca. Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented

Loan Issues • Buy/Sell • Real Estate
Partnership • Buy/Sell Agreements • Litigation
Lease/Real Estate • MSOs • Contract/Business
Partnership/Employment • Lawsuits/Defense



Shab David Kerendian, Attorney

# KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025 Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441 Shab@KaLawCorp.com • www.kalawcorp.com

**DA/RDA** Needed: Hungtington Beach area. PT (Mon./Tues./Thurs.). Will train. Email: twilightdental@yahoo.com

MISCELLANEOUS DENTAL EQUIPMENT and supplies for sale San Diego. Selling everything as a lot. Text 2088001239 for a list.

**Treatment Goordinator** - we are looking for a experienced, responsible, friendly person for our front desk. Dentrix software knowledge is preferred. The position can lead to full time. e-mail resume. Call 818-335-8080

**Star 430K** Non-Fiberoptic highspeed handpiece in gd condition, minimally used, 100.00. e-mail im2near@yahoo.com.

**GLENDALE /EAGLE ROCK AREA** — (5) op G.P./(4) eqt'd. In free stand. bldg. Gross Collect. ~ \$500K/yr. on (4) days/wk. Cash/Ins/PPO. Seller retiring. D&M Practice Sales 818.591.1401

**Share an** office in huntington beach with prosthodontist, works only on 2 tuesdays a month. or, buy tennant improvement and dr sayegh will lease from you. this is a beautiful office in professional high end building. call (626)484-3026

**Bellflower PT** Ldy DDS with small children doing 100K 3 ops only \$65K. Buyer should do 350 to 400 first year Call Tom Fitterer 714-345-9659





## We've been there with you through

**ANAHEIM:** Easy to find location. 1st floor with sign. Retiree. Low Overhead & Low Rent. Seller works part-time with Revenues of \$35k/month. PPO / cash only.

**BURBANK Proximity:** Retiree. Professional bldg. 4 op Office. Goodwill over 25yrs. Only PPO/private. Large patient pool. Revenues over \$350k/yr.

**CANOGA PARK/ WEST HILLS:** Retiree w/ 25 years Goodwill. Shopping Center location. Nice Sign Exposure. Very Low overhead. Seller works P.T. Transition Available.

**DOWNEY:** Retiree w/ 25 years Goodwill. Super Visible location. Very Low Overhead. Seller works P.T. PPO/Hispanic Patients Mostly. Good Staff. Easy Transition.

**EL MONTE:** Turn-key Office. Easy to Find Location. Sign Exposure. 1st Floor. Modern. Beautiful Office. 4 ops with Digital X-Rays & Laser. Excellent growth potential. Must see!



**ENCINO:** Over 30 years Goodwill. Significant Volume of Specialty Work Referred. Seller to Assist in Transition. Hygiene 2 days per week. Modern Office. You will Love the Seller & Office.

**GLENDALE:** Office with 40+ years of Goodwill. Retiree. Small 2-op / Low Overhead gem. If you are Looking for a P.T. Practice. Busy each day. Selling price at under \$150k.

**HAWTHORNE:** Single-User Free-standing Building with Large Sign and Huge Parking Lot. Modern 4 op Office. Digital X-Ray & Pano. Over 30 years DDS at this Site. Income of \$30k/mo

**HOLLYWOOD:** Busy 4-day week practice. Retiree working 3days. Revenues over \$30k/mo. Good area. Long-terms staff to remain. Steady Income.

**LANCASTER:** Over 15 years of Goodwill. 1st Floor Location with Sign & Easy to Find. Visible location. 4 ops. Modern. Excellent Starter Opportunity.

**LOS ANGELES:** Free-standing Building. Sign. Clean 4 op Office. Goodwill of over 25 years. Recognizable location. Some Dent-cal. Mostly PPO. Revenues over \$350k/yr.

PRACTICE SALES & APPRAISALS
Lou Bermudez, Broker & Founder, Est. 1982



### out every phase of your career.

LOS ANGELES/EAGLEROCK: Very Busy Shopping Center Location. 4 op Office. Goodwill of over 20 years. Some Dent-cal. Mostly PPO. Being sold as Turnkey wit pricing under \$150k.

**LYNWOOD:** Shopping Center location. Nice Sign Exposure. 4 OPS. Low overhead. Seller works P.T. Ideal builder opportunity. Low Sale price.

**MONTCLAIR:** Busy. High Volume of Patients. Just Busy. 10+ years Goodwill. Shopping Center location. Nice Sign Exposure. Low rent & overhead costs. Revenues Over \$700k

**NORTH HOLLYWOOD:** Over 30 yrs Goodwill. Clean Office. Retiree with Low overhead. Seller works P.T. Schedule. Revenues of \$25k/mo. Seller to Assist in Transition. Make an Offer!

**NORWALK:** Location. Location !! Retiree w/ 25 years Goodwill. Free Standing Building on Busy Intersection. Super Exposure. Busy Office. Revenues over \$600k.

**OXNARD / SANTA PAULA:** Here it is – low expenses / high income! 20+ yrs Goodwill. 70+ New Patients/Mo. Hygiene 4 days per week. Income over \$80k/mo.

**SANTA MARIA:** Over 25 yrs goodwill. Busy hygiene program. 4 Ops. Real-estate Available. Stable Office & Revenues. Seller to Assist in Transition.

SANTA MONICA: 30+ yrs Goodwill. Retiring DDS. Low Expenses. Merger OK as can opt out of Lease. Busy Office. Long-term Staff. Income over \$450k. Seller to Assist in Transition

**WHITTIER:** Perfect fit for practitioner looking for PT practice. Free Standing Bldg. Easy to Find. Clean Office. Over 15 years of Goodwill. Sales Price under \$150k!

LAWNDALE: This One Has It All!!! Superior Location. Huge Sign. Goodwill of 30+yrs. Uber modern equip with CT scan & Cerec. Highly Trained Staff. &-8 days per week of Hygiene. Revenues of \$2million+ annually. Stable revenues ....Over 75 New Patients Per Mo......PPO/Private.

Contact Us For Our Listing of Private-Only Offerings

Phone: (818) 999-9595

Web: www.ddspracticesales.net Email: practicebrokers@aol.com

# Want a Dramatic Practice Face Lift?



No job too big or too small....we do it all. Best rate you'll get!

Now is the perfect time to do Tenant Improvements! Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.



### DESIGN/BUILD

**Plan and Permit Services** 

T.I.'s - Remodels - Expansions Free Standing Buildings Turn-Key Packages Consultation

Free Estimates



562-989-3350

E-mail: jcardio@aol.com www.allcountyconstruction.com Jim Jordan: 714-240-7179 Cell

### Prime Dental Practices for Sale

**SAN DIEGO:** 3 ops. 39 years of goodwill. Collections over 1.2 million for past 5 years. Low overhead high net income. Seller retiring. A must see.

**PT LOMA:** 5 ops. Well established high producing office with close to 40 years of goodwill. Highly coveted shopping center location.

**SAN MARCOS:** 6 ops. Highly coveted north county location in busy shopping center. Relatively new CT scan, digital xrays, and intraoral cameras. Invisalign and implants can be added.

**PACIFIC BEACH #2:** 3 ops. 30 years of goodwill. Great street corner high visibility location. Most all specialties being referred out.

**LA JOLLA:** 5 ops. Over 40 years of goodwill. Mostly fee for service. Great location with easy freeway access.

**VISTA:** 5 ops. State of the art practice with Pano, Cerec, and digitial xray. Low overhead. Easy access with fwy close location. Seller must move away for family.

**OCEANSIDE:** 6 ops. 34 years of goodwill. All fee for service. Many specialty procedures being referred out. No marketing being done.

View our website for current listings at: www.KRpracticeSales.com

**SELLERS:** Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc. 4420 Hotel Circle Ct. Suite 350 San Diego, CA 92108

(619) 299-6161







Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

**Office Space** for Lease-Encinitas2050sqf w/2OPS available everyday for established dentist/start up practice.858-243-4308

**Inland Empire** Union Practice can do over one Million 5 ops. Call Tom Fitterer 714-345-9659

BOARD CERTIFIED PERIODONTIST AND IMPLANT DENTIST IN YOUR OFFICE. IV SEDATION. HAVE ALL MATERIALS AND ASSISTANT. 8185214947 RAFIEEDDS@GMAIL.COM

SAN DIEGO GENERAL PRACTICE FOR SALE: 3 Ops - Family-oriented practice. EZ2000, Digital, PPO/FFS, some DentiCal. GR \$254K. HSPPT-Russell Okihara-619-694-7077 #CA523

**GP/PEDO needed** 4 a child friendly office in SFV. Friendly, dentical provider, amalgam, good Dx skills pulp/ssc spaces. email resume samslosangeles@gmail.com

**Dental Office** in Long Beach, Bixby: 2 ops and digital ctxray-Room Available to share With dental specialty. 562-980-6122

Panoramic X-ray PC-1000 for sale with User Manual. Working condition, low exposure. Best offer. San Gabriel 626-319-5704

**Orthodontist Wanted** General Dental office in Santa Clarita needs experienced Ortho. No Medi-cal. No HMO. Call 661-251-1800

# We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:



- #1 Your knowledge and know-how. "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 Your honesty. "You told me the truth, and everything turned out just like you said."
- #3 Personal attention. "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situaon or dentistry."

## **Practices for Sale**

### Anaheim

Private practice for sale – Dr. retiring after 40 years – 3 operatories with digital xrays and digital pano which can be converted to 3D – located in large shopping center with 4 anchor stores –dentist has exclusivity in center – grossed approximately \$350,000 on 3 1/2 easy days/week – private insurance, PPO's and cash

### Laguna Niguel

Long standing practice working 3 days/week – grosses approximately \$300,000/year – Private insurance, PPO's and cash – digital xrays and 3D xray – laser and digital scanner - 4 operatories, two with new equipment

### **Anaheim Ortho**

Small Orthodontic practice for sale -Dr. retiring - grosses \$250,000 per year on 2 1/2 days/week - 4 operatories in open bay

### **Lancaster Perio**

**Dr. retiring after 35 years** – small PERIODONTAL practice good for starter practice or second location – in one story mixed use bldg. -4 operatories – grosses \$170,000/year on 2 days/wk – overhead approx. 60 - offer of first refusal on bldg



### Thomas & Gees Practice Sales

"A better kind of practice sales company"

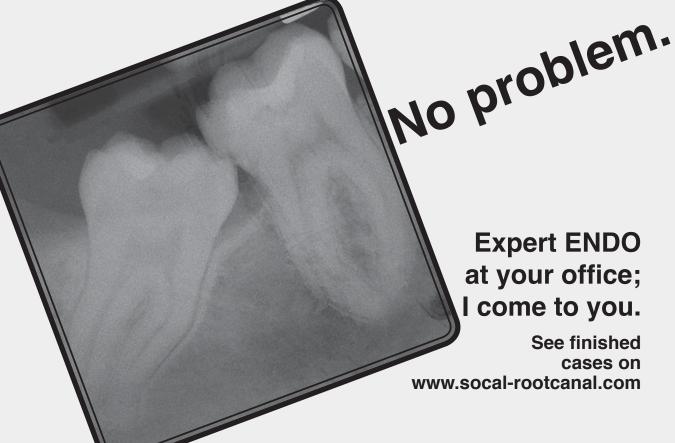
Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749 Cell: (949) 395-6000 • FAX (714) 731-7296

www.TFPSales.com · E-mail: Phildr@cox.net

FEBRUARY 2019

# Extremely difficult canals angulation?



**Expert ENDO** at your office; I come to you.

See finished cases on www.socal-rootcanal.com

Ehab Ismail, D.D.S www.socal-rootcanal.com 562-968-4061

Treat more patients, expand your skill set. Oral sedation certification, for \$1,875 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

Dental Office Space to Share. 2-4 operatories. Prime Tarzana location. Ample FREE parking. Please call Tom 818 903-4549.

Temecula office for sale by owner. Fully equipped. Currently opens 1.5 days/week. Asking \$99K. anaji12001@yahoo.com

\*\*Santa Ana\*\* PPO & Cash practice for SALE. Potential for HUGE growth, seller refers out most specialty work, does no ads/no online presence. Seller retiring. Email to 1306main@att.net

PPEDO CHINESE/HISPANIC, Gr \$450k estb 30 yrs FP \$285K. Call Tom Fitterer 714-345-9659

For Sale USED:Perio-pro film developer,X-ray viewing lights Chemiclave 5000 ,Kodak sensore #2 needs repair.951 500 3655

Nobody wants to sue...or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848

Endo/Perio Wanted: Valley Village practice seeking Endodontist/ Periodontist 1-2 days/month 8184298792 pivosmiles@aol.com

# Dental Board Complaint? Insurance Investigation?

Don't do or say anything until you speak with us



### Over 3,000 formal complaints are filed with the Calif. Dental Board every year

The life-altering impact a single admission may cause (however innocent) is overwhelming. When your license & reputation are on the line, you need a lawyer that knows the system. **Don't go it alone.** Do not provide any documents or speak to anyone.



Contact us:

Law Offices of Jeng and Associates
Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158 • (714) 858-0536 • Toll free: (844) 313-9900 www.Jenglaw.com • Chester@Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631 • 1440 North Harbor Blvd., Suite 900, Fullerton, Ca 92835 915 Sir Francis Drake Blvd., San Anselmo, Ca 94960

Most cases settled without any formal hearings

Dentist Needed in Bakersfield. Part Time \$700 Base Pay/ Production. Please Email Resumes to dreamdental2003@gmail.com

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 /www.ADMInstitute.com/ check our 5 stars Google & Yelp reviews.

**PRACTICE FOR SALE/** FULLERTON GP w/ 6 eq ops in Multi Story Bldg; LH & Equip California Practice Sales, Inc. Phone: 714-639-2775

**GP for** Sale El Centro/Established Goldmine Practice 800k Collection 2018 Bank Financing Available Dr. Retiring Call/Text 760 791-9392

**Dental Specialty Practice for Sale.** 4 plumbed operatories set up to compressor and vac, fully equipped w/ rec area, x-ray room, private bathroom, sterilization and lab area, separate office space. Ready to run. Goodwill and equip included. Parking included. 2100 sq. ft. Rent under 3.5K/month. Gardena,CA on Redondo Beach Blvd. close to beach cities. (559)246-1303

Seeking RDA, 5+ years exp. a must, CPR certified. Will Train. Bakersfield or Temecula area. Send resumedarrett@hdmc.edu

**PRACTICE SALE San Pedro.** Prime retail center, visibility & walkins.1,500 sqft ofc, 4 Ops (3 equipped). 2018 collections over \$700,000. Broker - Charles Kim 213-325-1004

**"There was not a single** misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

SF Marin County, General practice for sale. Beautiful, modern, long established office in Marin with loyal, affluent patient base. Revenues of 900k+. Excellent practice for experienced dentist. Asking price \$875k. Approved financing available. Please send resume to ddsbayareasales@gmail.com.

**Time** Endodontist NEEDED! 275k BASE /15K sign on BONUS. Make over 500K easy in EP, Texas! email epdentist@gmail.com

**Shared space/rent** opportunity in Newport Center Medical building.Ideal for any spec/or GP.1-6 ops avail 1-6days/wk. Beautiful office, fantastic setting.New Dig.x-ray/Comp see photos at michaelbarnesdds.More info @ 698-2693 or mbarnes@mbarnes.occoxmail.com

Irvine Sublease close to 405&5 fwy, class A building, affordable rate, 1 or 2 days/wk Sat available, great for relocation or startup, irvinesublease@gmail.com

Midwest 80001 Highspeed Fiberoptic handpiece with bur changer, gd cond, minimally used, 110.00. e-mail im2near@yahoo.com

**BOARD APPROVED RDA COURSES** Infection Control, Coronal Polishing, Radiation Safety, Pit & Fissure Sealants. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com

Mariposa: 4 ops | \$509,000 | Truly spectacular 40-year-old established practice and with over \$1,000,000 in annual production! Enjoy a superior quality of life working and living in the heart of California's "gold county", 45 minutes from Yosemite Valley. Five days of hygiene booked for seven months solid. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, DRE #01911548. (855) 337-4337

family dental office looking for general dentist/part time.contact 818-749-9319.

**TC** /Front: Full Time Experienced (3 Yrs) in Woodland Hills. Must know Dentrix & Dexis. Familiar with teeth #'s, CDT Codes & terminology. Phones, Drs and hygiene scheduling, treatment planning and presentation & presenting financial options and closing. Full time position. Please email resume to smile91364@Gmail.com or text to 310-270-6347-Per hour, benefits and bonus based on experience and performance.

**S. ORANGE COUNTY** GENERAL PRACTICE FOR SALE - 4 Ops, 3 Equipped, Digital, Laser. 2017 GR \$331K on 20-24 hrs/wk. w/Specialty work referred. HSPPT-Thinh Tran-949-533-8308 #CA509

**Prevent associate** employment issues. A strong associate contract will establish the guidelines for a smooth working relationship. Free Consultation. (310) 776-5384 www.dental-attorney.com

**OFFICE EAUIP** SALE xray tubes, Scan-x, Proma deliv,Adec & Royal chairs, stools, furniture, instruments & more 714-3667620

**DENTIST NEEDED** in Crenshaw LA office Mon and Tues. JAN Start. PPO,HMO &Denti-CAL. \$500 or %production. call 3109263570

FOR SALE: DIGITAL PANO XRAY INSTRUMENTARIUM OP-100D. WORKS PERFECTLY. CONTACT 323-445-4574 OR ECORREADDS@GMAIL.COM

SIMI VALLEY PRACTICE FOR SALE- 4 operatory, 1,300 sq.ft. general practice with increasing revenues and room for continued growth. 867 active patients with 22 new patients/month. Owner is relocating and will accomodate transition. Asking \$490,000. Call 818-990-0686 or email ali@furnesscpa.com. BRE#01503197

**Small City nr Bakersfield** Gr 40K a month in 2 days wk,1800 sq ft 5 op with small apt all for \$330K. Call Tom Fitterer 714-345-9659

**Beautiful OFFICE** SIGN-Sweet Tooth Dental Center or just "dental center" separate. Negotiable price. Call for pictures. (805)379-5262

### PROACTIVE SOLUTIONS

### **Amazing year?**

Elevate your dental practice to new heights

For new patient generation call Proactive SEO Solutions

(310) 660-7606



### FOR DENTAL PRACTICES

Proactive SEO Solutions is the leader when it comes to building profitable online experiences.

### PROACTIVESEOSOLUTIONS.COM

# When it Comes to the Sale

### **DENTAL PRACTICES FOR SALE**

**DENTAL PRACTICES FOR SALE:** Carlsbad, Chula Vista, Encinitas, Gardena, Huntington Beach, Indio, La Canada, Newhall, Oceanside, Santa Clarita, Simi Valley, Thousand Oaks, Torrance, Valencia, Ventura, Westlake Village and Woodland Hills.

**SANTA CLARITA VALLEY GENERAL PRACTICE FOR SALE:** Outstanding practice opportunity! This is a four day per week practice with the seller working three days in one office and one day in a second office that is not too far away, but a location that taps into a completely separate patient population. The practice collects \$1.6 million per year with a net income of over \$600,000. Eight plus days of hygiene per week with two plus hygienists working every day. Seller refers all perio surgery, all ortho, difficult endo and most oral surgery. The practice averages 20 new patients per month. There are 7 operatories in the one office and 4 in the other. The practice is computerized with Dentrix software, digital x-rays and a panoramic x-ray. Asking \$1,340,000. - PENDING AT FULL PRICE

LA CANADA/FLINTRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Conservative practitioner collects \$1,175,000 with a net income of \$385,000 on four days per week with nine days of hygiene coverage per week. Seller refers all endo, all oral surgery, all implant placement, all perio and all ortho. Lots of potential income growth for a dentist that does some specialty work. The office has four equipped operatories with digital x-rays, full computerization with CareStream software and soft tissue laser. Located in a one-story easy to access professional building. Asking \$925,000.

**SIMI VALLEY PRACTICE FOR SALE:** Established four day per week practice in a retail location with four equipped operatories, CT scanner, digital x-rays and full computerization collects \$940,000+ per year with a net income of \$375,000 per year AFTER paying the associate for two days per week. The seller only works two days per week. The practice refers out all endo and all ortho, but does place implants. Three days per week of hygiene. No marketing, no capitation, no Denti-Cal, no evenings or weekends. Asking \$660,000. – **PENDING AT FULL PRICE** 

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Forty-three years of goodwill in the same location. The practice collects \$730,000 per year with a current net income of over \$200,000 per year. No HMO, no Denti-Cal, no evenings or weekends. Seller works 4 days per week with 4 days of hygiene per week. 24% of the production is from exams and diagnostic procedures; 58% is from restorative procedures. Seller gets an average of 10 new patients per month. The office has 4 equipped operatories. Asking \$500,000. – **PENDING AT FULL PRICE** 

THOUSAND OAKS FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Practice consistently collects \$660,000 plus on four days per week with six days of hygiene per week. Seller refers out All endo, All oral surgery, All implant placement, almost all perio and all ortho except for a total of seven Invisalign cases all of last year. 30%+ of the production is from hygiene and diagnostics and 63% is from crown and bridge/restorative. Seller does no marketing. No HMO, no Denti-Cal, no evenings and no weekends. Exceptional opportunity for a buyer that does most specialty work and is willing to do some marketing. Asking \$550,000. -SOLD

**TORRANCE GENERAL PRACTICE FOR SALE:** Practice is absentee operated, but the seller's managing dentist has moved to Texas. Seller works in this office two days per month. Collections were \$631,620 in 2016 and \$631,690 in 2017 – very consistent. Net income averages \$244,000 per year. The office is located in a shopping center with great visibility. The office is open four days per week with two days of hygiene per week and one day per month of ortho. No HMO, no Denti-Cal, no evenings or weekends and minimal marketing. Practice averages 20 new patients per month. Asking \$545,000.

**INDIO GENERAL PRACTICE FOR SALE:** Located on Highway 111, this practice has been established for over 40 years. Seller is semi-retired and wants to move to full retirement. The practice gets 20 new patients per month with no marketing. Collections are just over \$100,000/year consistently with a capitation check of \$3,500 per month. Five equipped operatories. Computerized with EZ Dental. Asking \$70,000.

**ORANGE COUNTY PERIODONTAL PRACTICE FOR SALE:** Nearly 40 years of goodwill in the same location. Practice sees patients two days per week. Practice collected \$368,000 in 2017 with a net income of \$195,000. Two days of hygiene per week. Hygiene and exams account for 38% of the production, surgery is 45% and implants are 15%. Six equipped operatories. Asking \$140,000.

**VENTURA COUNTY PERIODONTAL PRACTICE FOR SALE:** Consistent collections over \$600,000 with a net income of more than \$200,000 based on a four day work week. Seller has done no marketing or promotion for many years, so there is potential for growth. Located in a two-story professional building with four equipped operatories, digital x-rays and Dentrix software. Low rent at less than \$2 per foot. Motivated. Asking \$150,000. – **SOLD AT FULL PRICE** 

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: High quality, fee for service general practice collects \$1.92 million with a net income of \$740,000. Five days per week with 14 days of hygiene per week. Practice refers almost all endo, all perio surgery, all oral surgery and implant placement and 50% of all pedo. 34% of the income is produced from diagnostic procedures and hygiene. Practice has an excellent reputation in the community as evidenced by the 45-50 new patients per month from patient referrals. Asking \$1,500,000. – SOLD AT FULL PRICE

### SAN DIEGO COUNTY LISTINGS:

CHULA VISTA GENERAL PRACTICE FOR SALE: Located in the Eastlake area in a professional building. Established for over 20 years, the practice collects over \$630,000 per year with no HMO and no Denti-Cal. Seller refers all oral surgery, all endo and all ortho. 4 ops with 3 fully equipped. Dentrix software, Cerec milling unit, and digital x-rays. Asking \$510,000.

**OCEANSIDE GENERAL PRACTICE FOR SALE:** Located in a busy retail shopping center, this practice collects an average of \$590,000 per year with a net income of \$160,000 per year. No HMO or Denti-Cal. Four equipped operatories with digital x-rays, AMD laser and EZ Dental software. Seller refers most endo, difficult oral surgery, perio surgery and all ortho. 13+ new patients per month. Seller is retiring. Asking \$450,000.

**SAN DIEGO COUNTY PERIODONTAL PRACTICE FOR SALE:** Established for over 37 years, this practice collected \$353,000 in 2017 with a net income of \$173,000 on three and one-half days per week. Three days of hygiene per week. Seller does NOT place implants. The office has four equipped operatories. Office is computerized with Millennium "Periolase" laser. Asking \$140,000.

LEE SKARIN and ASSOCIATES, INC. 530 W. Stafford Road, Westlake Village, CA 91361 800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051 Email: lsainc@aol.com • www.LeeSkarinandAssociates.com Expert appraisals

We have a large inventory of buyers
Over \$20 million in practice sales last year

Serving the dental profession since 1959

# of Your Dental Practice . . . Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

### HOW SOME BROKERS GET MORE THAN THEIR FAIR SHARE

The notion of selling your dental practice with the accounts receivable and moving headache free into retirement is appealing. But that is only true if you were to sell **all** of your accounts receivable. There is no logical reason, other than lining the broker's pocket, to include a portion of your accounts receivable only to take back the uncollectable accounts after the buyer has skimmed the initial money collected.

The broker might assert that by including the first \$40,000 of your accounts receivable in the sale will give the buyer their necessary working capital. Nonsense! The buyer can borrow the same \$40,000 from the bank. They don't need any of your accounts receivable. The real reason is that by including that initial \$40,000 of your accounts receivable increases the sale price of the practice which increases the "perceived" value that you are getting for your practice and it increases the broker's commission. Nothing more, nothing less.

There are some valid reasons to include the accounts receivable with the sale of a practice, i.e. if you are moving out of state, making it difficult for you to do any rebilling after the buyer's time for billing your accounts has expired or if the sale is occurring as a consequence of the death of the practitioner. In those cases, all of the accounts receivable are sold and sold at a discount, because not **all** of the accounts receivable will be collected and the buyer will need to wait for their money as opposed to using a line of credit from the bank.

If accounts receivable are being sold, Lee Skarin and Associates does not charge a commission on the portion of the sales price attributed to those accounts receivable. No broker should be that greedy. For all your practice sale questions, call Kurt Skarin at 805-777-7707.

CA BRE #00863149

### www.dental-attorney.com

# My Law Firm is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

Toll Free: (888) 995-5384

### Legal Services for Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

"I met Levi at CDA earlier last year at a practice acquisition seminar. Right from the start, I knew he'd be a valuable resource for our practice acquisition. He went into specific details of how the process would play out and his role. He guided us the entire way even during some of the most difficult parts of the negotiations. We are so grateful for everything he did for us. I couldn't imagine going through the practice acquisition process without him."

- Arash Attarian, MBA

Dear Arash, thank you for the trust you and Dr. Manavi placed in my hands and congratulations on the new start. My practice is nothing without the work entrusted to me by clients like you. I never forget this point. I look forward to your continued success.

- Levi Barlavi, Esq.



Los Angeles | San Diego www.dental-attorney.com

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

**PRACTICE &** BLDG in CORONA FOR SALE Established general practice 4ops w/1,260SF. Luke Nguyen (858) 633-1810 BRE: 02050070

Referring Out ENDO, ORAL SURGERY?, USC General destist with 22 years experience will do it all in your office and bring everything. For a flat fee approximately 50% of office fee. For further info Please leave voicmail, or text 310-210-6955 or Email: DontReferOut@gmail.com

**Costa Mesa** Dental Practice Great Location: 4 Ops, Cerec, Eaglesoft, Schick great collections, retail exposure. Call Jack at (818)522-9123 Dre:01993607

**Endodontic Practice** in Long Beach seeking associate 1-2 days per week. Reply with resume/CV to endoassociate@gmail.com.

**Cecilia Chen, Esq.** can help you ensure that your practice and family are protected through proper estate planning. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

PARTNER NEEDED dentist partner needed for dental office in San Marcos. great location. email: smilecommunityclinic@gmail.com

**GENERAL DENTIST** with 1 year experience in all fields of dentistry required for a state of the art start up in Cathedral City. Base + Commission. Call 951.833.7468 or email: Jobs@SmileGuru.Dentist

**GLENDALE** /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous. Call Tom Fitterer 714-345-9659

**RANCHO CUCAMONGA** – 4 eq. ops., Rent - \$2,900/mo. Greg Beamer 909-542-4891

**Revenue Cycle** Mgr needed for dr owned group practice. HMO/PPO. Experienced only. Alan@goldcoastdental.com

Dentist needed for busy private office located in Rialto, for 2 days Fax 951-291-2039 / E-mail angieggc@gmail.com

IN HOUSE ENDODONTIST. Will bring all instruments and Microscope. Friendly, professional and available. Los Angeles and 60 mile radius. To schedule your Endo day, call (323) 886-2414. RootCanalPro@gmail.com.

**DENTAL PRACTICE FOR SALE** OXNARD AREA: Super Absentee Practice Opportunity Revenues Over \$1m. Call Broker - Practice Sales & Appraisals (818) 999-9595.

**PRACTICE FOR SALE/** LEMOORE GP + Real Estate w/ 33 yrs of goodwill NET OF \$377K California Practice Sales, Inc. Phone: 714-639-2775

**HIRING DENTAL ASSISTANT** for Endo office in Hawthorne. Position is PART TIME. Spanish speaking only. Call 323-886-2414

**Inland Empire** Dentical practice gross near \$300K 4 ops Rent \$1350K Full Price \$ 150k. Call Tom Fitterer 714-345-9659

**Ortho Office** Contents For Sale. Retiring doc selling chairs, sideunits, supplies. docfrerichs@yahoo.com or 619 298-1775

Ortho Chairs For Sale. 4 SDS Biscayne 1750s. Like new condition royal blue. All 4 for \$6999. S.D. docfrerichs@yahoo.com

**\$25,500 Denti-Gal E.H.R.** Award May be Waiting for you. Did you receive your Year 1 payment of \$21,250 yet? If so, you qualify to apply for remaining incentive money. We can get you the remaining \$25,500 over the next 3 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

TRAVELING ENDODONTIST. High quality Endodontics in GP office. Will bring all instruments + microscope. Flexible availability. All Los Angeles and surroundings. Gentle and caring. For inquiries, call (323) 886-2414. RootCanalPro@gmail.com.

RDA with XRay license in Santa Monica with 1yr front and back office experience.(310)395-7221 OR njydds620@yahoo.com

**DIAMOND BAR Startup Leasehold Equip.** 4 op, 3 eq. ~1150 sq ft, \$1650/mo rent. \$138600. sgvsales38@gmail.com 909-274-9583

**Cadco Alginator** II by Kerr Restoritives, gd condition, for an uniform algnate mix, 275.00. e-mail im2near@yahoo.com.

Sublease opportunity in a specialty center for specialists only-Miracle Mile, busy building with existing general dentists in the building- beverlyhillsoralsurgeon@gmail.com

Eagle Rock 3 operatories Corner Medical/Dental building with parking. Leasehold improvements and equipments only. 45K asking price. Low rent, great Location, on Colrorado Blvd. hamletabnous@sbcglobal.net 8187491841.

**ANAHEIM PRACTICE** FOR SALE – 3 ops- Dr retiring after 40 years – grosses \$350,000 on 3 days/week - Thomas & Fees Practice Sales (714) 544-4341

**S. ORANGE COUNTY** GENERAL PRACTICE FOR SALE - 4 Ops, 1 Equipped, Dentrix, 3½ Dr. days/wk. GR \$450K with \$94K Net. HSPPT- Kerri McCullough 949-300-0312 #CA553

**Dental Assistant** position available in Cerritos CA, 2-3 days/week.Contact jes.innovative@gmail.com

**SAN BERNARDINO** - (5) op comput G.P./(3) eqt'd, 4th partial, & 5th for x-rays. Gross Collect. \$400K+. Mixed pt. base. \$3.5K/mos. Cap Cks. Seller retiring. D&M Practice Sales 818.591.1401

### MADE IN USA / 10 YEAR WARRANTY

Vacuum

Pump

America Operatory

\$5695 or \$99<sub>PM/OAC\*</sub> Installed\*

150 Color Choices - Made In USA



Air Compressors \$3695



Simple Financing on All Dansereau Equipment No Payments for 90 Days !!!

Ortho Chairs - \$1895

Pedo Chairs - \$2895

Dr and Asst Stools - \$599

Dry Vacuum - \$4995

Infinity Massage Chair - \$3495

Dansereau Dental 1581 Commerce St. Corona CA 92880 WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

**Universal Operatory** 

\$6395 or \$119 PM/OAC\*

Installed\*

150 Color Choices - Made In USA



Normal Installation within 1.5 hours of Factory\*

Ortho assistant. Fridays. Tarzana. 888-213-0009Please call Babby.

**Beverly Hills** Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralsurgeon@gmail.com

**GP Needed** M TH F Sat. Cudahy,CA. Willing to learn. Experience/Bilingual a plus. Email resume pdpateIdds001@ qmail.com

Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k. Call Tom Fitterer 714-345-9659

Leasing Prior Pacific Dental Office in San Jacinto 2520sf, 9 ops, Dr. private room, lab, sterilization, consultant room, storage, kids play area, upscale office. Anchored by Super Walmart, thousands of visitor daily, newer center, pylon sign on main rd., plenty parking, 14k population in mile. Scott Forest 951-491-6307 sforest@westmarcre.com DRE#01396577

**SECURE YOUR FUTURE:** "I would recommend The Law Offices of Wood & Delgado to any dentist to oversee the entire transition process." We are #1 Nationwide. www.DentalAttorneys. com 800.499.1474

**NOBEL 2G** SCANNER WITH COMPUTER. BEST-IN-CLASS VIRTUAL SURGERY AND DIGITAL TREATMENT PLANNING. BEST OFFER. 949-582-2931 **GP Wanted-** Torrance-associate GP w/desire to grow. Sal.Base + profits. makiesan108@gmail.com.

**With 0ral sedation** certification you will be able to treat phobic & high anxiety patients. Take the weekend course now. Board approved for \$1,875, CIDE (805) 676-1063

We are located in Thousand Oaks- the fastest growing area in Ventura county! The owner dentist has developed and sold many successful million dollar dental practices. for more info please email: drRubin@1000smiles.LA

SellBy Owner. Dental office in N.San Diego. works~2day/wk. 2017Gross >200K.Busy Street. 138K,OBO vistadentist@yahoo.com

**ALTA LOMA** shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped. Call Tom Fitterer 714-345-9659

**Great DentalCPA.** Part of my office. Very knowledgeable and experienced. No more worries about taxes, accounting and business management. He helps minimize my taxes & optimize cash flow to establish and grow our dental business long term. Dr. Kooshyar. - Cal.Dental.CPA@Gmail.Com

**Oral Surgeon** needed 1 day/ month in San Bernardino. Must be a DentiCal provider. najidds@yahoo.com

**Space needed** for GP to treat Sleep Apnea patients in specialist office (OC or LA). Please email: uscdental13@gmail.com

**OC BEACH PROF** BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice \$150,000. Call Tom Fitterer 714-345-9659

pediatric dentist associate wanted for very busy pedo office in fontana and moreno valley great compensation submit resume to dentistry4kid@gmail.com

**FREE DENTAL** OFFICE EQUIPMENT+ LEASEHOLD,IN RESEDA, EVERYTHING FREE,READY TO START,EMAIL: RESEDA2020@OUTLOOK.COM

Litigation is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848

**GP OWNERShip** Opportunity: start-up Group Practice Rancho Mirage, CA Mentorship for Implantologist CV: chunhyu@gmail.com

**Thousand Oaks** dental Pract. 3 ops room for 4 spectacularly beautiful all Adec like new with condo \$900K. Call Jack at (818)522-9123 Dre:01993607

Part time general dentist and endodontist needed for an office in Palm desert area. Please call 818-4374666.

**Board-Certified Anesthesiologist,** Pediatric & Adult. 475/hr, 2 hr min. www.MDdentalanesthesia.com/IG: mddentalanesthesia. References available upon request. Text 323.500.5413

**Irwindale, Turnkey** 1000 sq ft,4 ops 2 fully equiped, very reasonable lease,today's technology, super busy corner shopping center, great potential, direct sale 626-500-9173

**Oral Surgeon** or GP proficient in 3rd molars needed 1 Friday per month in busy LA office. PapDentalCorp@gmail.com

YOU'VE built a fantastic business. Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

Pedo specialist trained at UCLA and USC available (818)883-1383

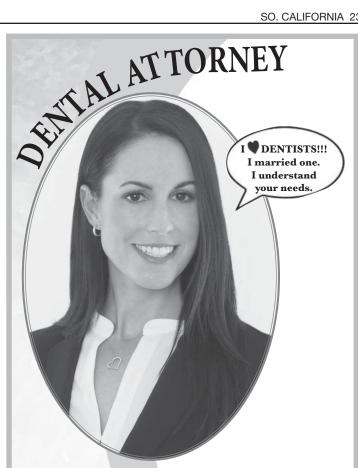
General Dentist position MERCED, CA Monday thru Thursday. One year experience is a plus. Great pay plus bonus compensation. No HMO. Will mentor. Email resume: aram1501@hotmail.com or text 909- 382-1067

Sybron Endo Apex ID Apex locator for sale, barely used, multiple terminals, excellent condition, call (818)631-8180.

**Slow-spd Handpieces(2)** by DDS, omni torque, gd condition, in storage for last 7yrs, 125.00ea, e-mail im2near@yahoo.com

**Dentist PT/FT** 3 to 5 days a week in Ontario. Send resume to doctorreddy2008@gmail.com

DENTIST PART-TIME ALL PHASES SGV GROUP SALARY + COMMISSION 310-4909655 SGVFDG@AOL.COM



"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."

Meir Agaki, D.D.S.

#### Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C. 888-416-1321

californiadentalattorney.com amy@californiadentalattorney.com

9.16



# Wiederman&Potter

PREMIUM PRACTICE SALES



Phil Potter, DDS, FAGD Broker #01780656

### YOUR BRIDGE TO A SUCCESSFUL TRANSITION

Art Wiederman, CPA, CFP Broker #01511095 17501 East 17th Street, Ste 100 | Tustin, CA 92780 714.259.0501 | 714.259.0406 f | info@wppps.com | wppps.com

### Premium Practice Listings

### **South Los Angeles #1129**

Private practice
Same location for 35 years
Seller retiring
Large office with room to grow
2017 gross revenues \$928,000

**Asking \$770,000** 

### San Fernando Valley

General restorative practice
Eight days of hygiene
2018 gross revenues approx.
\$660,000
Seller retiring

Call for more details

### **Central Orange County #1127**

General dental practice
Located in professional building
1,160 square feet
Seller retiring
2018 gross revenues \$414,000

**Asking \$329,000** 



### San Gabriel Valley #1122

General practice
Large suite in ur scale location
Seler etiring
2017 gross revenues \$678,543

**Asking \$545,000** 

### **South Orange County #1128**

Private fee-for-service practice Six (6) treatment rooms 2018 gross revenues \$731,771 Desirable community Seller retiring

**Asking \$625,000** 

# More Premium Practices Coming Soon!

### San Gabriel Valley #1072

Fee-for-service/ PPO
Restorative practice
Seven to eight days of Hygiene/ wk.
Prestigior's location
Refers out all Ency/ Surgery/ Peds
Beautiful office with great parking
Intra-oral camera
2017 revenues \$902, 499

**Asking \$765,000** 

### Northern California #1106

PERIODONTAL practice Four (4) treatment rooms 1,350 square feet Solid 40% net grossing over \$1,000,000 Office condominium is available for purchase

Asking \$765,000 for practice

**They made the process** of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

Owner Retiring – Long Established, Boutique Simi Valley Family Practice. Recently Remodeled 3 operatory office with reasonable rent on major street with good visibility in one of the safest cities in the country. Fully computerized with Dentrix software; staff to stay. DDS can help with transition. High quality. Great reviews. Low overhead. Sale by owner Must have financing. smilepower@dslextreme.com 805-217-4300

Tustin ,Dental Office to share with specialists. Shopping center location.please call 9494668228

**Selling five** dental and assistant stools, \$200 each, also xray processor and autoclave and more .email: as7067@gmail.com

**PRICE REDUCED!** PEDO PRACTICE FOR SALE-SAN FERNANDO VLY: 4 Ops, Great Location. 10+years Goodwill. 2017 GR \$266K on 3 days. HSPPT-Kerri McCullough 949-300-0312 #CA399

**Starter Practice** 4 chairs with digital Pan. Chinatown Los Angeles,\$95k cash will take it. cdachin7@aol.com

**PRACTICE FOR SALE/** TUSTIN GP in shopping center projecting \$1.8M for 2018 NET \$564K. California Practice Sales, Inc. Phone: 714-639-2775

## Knowledgeable - Reliable Accessible - Affordable —

When you need an experienced and efficient attorney specializing in dentistry, please give me a call.

# The Attorney to Protect your Investment Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Formation of Dental Service Organizations
- Associate and Space Sharing Agreements



Cecilia Chen, Attorney
Super Lawyer 2014
Nominated by Peers

Cecilia Chen came very highly recommended for her legal services. Immediately, it was clear that she was deserving of the referral. She quickly laid out what was required for my practice transition and clearly communicated her reasonable fees. She was a wonderful advocate in dealing with the other party, going above and beyond to look out for my best interest. She was always quick to respond and my transaction was completed in a timely manner. I have already referred Cecilia to a colleague and will continue to do so in the future.

-Mark Redd, DDS

Toll Free: 855.850.4111
Email: info@practiceatty.com
www.practiceatty.com





Bank of the West understands that personal care and attention are key to your success. No matter what the next step is for your practice, let our banking team meet the needs of your practice journey.

### Solutions designed for where you want to go

- Acquire, buy in, expand or refinance a practice
- Finance commercial real estate
- Expand or improve your office

- Upgrade technology
- Give clients more ways to pay
- Streamline payments & recordkeeping

**DEREK KIRMA,** SVP, Regional Manager 503.939.0837 | Derek.Kirma@bankofthewest.com



Loans are subject to credit approval. Conditions, fees and restrictions may apply.

Member FDIC. Equal Housing Lender. (2) © 2018 Bank of the West. Doing business in South Dakota as Bank of the West California.





Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail. He was always quick to respond to all of our questions in a timely manner.

I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step. He goes out of his way to make sure that you are fully informed and know exactly what you are getting into. Thank you Sean!

Samuel Lee, D.D.S., Irvine

#### AN ATTORNEY WHO UNDERSTANDS DENTISTS



Call me for a complimentary consultation the next time you need legal services.

FAX 949.606.8624
EMAIL info@jsdlawoffice.com
VISIT jsdlawoffice.com

#### **LEGAL SERVICES**

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS



**INLAND EMPIRE** INCL Valuable RE 3000 sq ft 7/8ops , A-dec the best,incl cone-beam gr 1.3. Full Price incl RE 2.5. Call Tom Fitterer 714-345-9659

**SAN DIEGO:** Remarkable Opportunity in proven location! Long established in vibrant North Park neighborhood. 2400 sf w/ 5 ops & 2 Pedo chairs \$1.05M (KL-909) WPS/800-641-4179

Children's Dental Funzone is looking for Dentist Pediatric/ Children's Dentist/General Dentis to join our 9 location team. Please email your resume to evelyn@childrensdentalfunzone.com Look us up at www.cdfzone.com

**SAN DIEGO:** Just Listed! Well established & centrally located in 1st floor suite w/easy freeway access \$225k (KL-955) WPS/800-641-4179

**Simi Valley GP** practice collects \$940,000/year on 4 days per week. 3 days of hygiene. 4 equipped ops with CT scanner and full computerization. Asking \$660,000. Kurt Skarin 805-777-7707

Legal Tip: S corporations can save you money on payroll taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www. transdental.com.

**DIGITAL PAN** by Kodak/Carestream, images look great. Text or Call (657) 500-1033 We also deliver and install for a small fee.

**Professionalism, respectful** and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

**HIRING: Dental** assistant 2+ years exp. Bilingual English/Spanish. Email resume to linashahinyan@gmail.com

**State of** The art dental office sublease Pasadena Arroyo Parkway 3-4 days a week. hamletabnous@sbcglobal.net 8187491841

FOR SALE: Belmed 4 Tank Mobile Nitrous and Oxygen System- Great Price!! \$ 1,500 Call (818)6459734

WE HAVE PRE-APPROVED BUYERS LOOKING FOR DENTAL PRACTICES IN LA COUNTY. Large or Small Practices. Sellers call Loc Pham, BRE#01875780. (714)550-7494

**Dentist** needed in Murrieta, CA. Full or part-time. Send cover letter and C.V. to murrietadentist@cox.net

RDA COURSES-\*Lowest Priced\*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMinstitute.com

\*\*Dental building for Rent\$2890,,Huntington Park.Active dental for over 7yrs;4op;Busy Street Dmdwhittier@gmail.com

**Dentist W/five** years+ experience to do RCT and extractions needed. Call: 818-830-0300



(855) 337-4337 www.integritypracticesales.com



DRE #01911548

Broker-Partners: Bill Kimball, DDS and Darren Hulstine

### San Diego & Inland Empire

- San Diego | \$800,000 | 11 ops | Bustling San Diego location. Call Linda at (619) 933-6225.
- Chula Vista | \$290,000 | 5 ops | Great general practice located only a few blocks from San Diego Bay. 5 clean and modern operatories (4 equipped), SoftDent, and visible street signage. Call Linda at (619) 933-6225.
- Escondido | \$180,000 + \$420,000 real estate | 2 ops | Charming, free-standing building. Great general practice has room to expand to 4 ops! Call Linda at (619) 933-6225.
- Palm Desert | \$800,000 | 8 ops | General and ortho practice. Call Linda at (619) 933-6225.
- San Diego | \$1,250,000 | 5 ops | This is a super-premium, high-tech practice in prime location! Call Linda at (619) 933-6225.
- East Lake Chula Vista | \$245,000 + \$609,000 real estate | 5 ops | Spa-like amenities, room to grow. Great opportunity to be your own landlord. Call Linda at (619) 933-6225.
- El Centro | \$225,000 + \$379,000 real estate | 5 ops | Tremendous goodwill, room to expand! Call Linda at (619) 933-6225.
- Chula Vista | \$125,000 | 4 ops | Beautiful general practice located in Chula Vista, CA. Large, unique office features 4 equipped ops, a full kitchen, living room, 4 dedicated private staff parking spots, and street parking for patients. Features a reasonably priced and ultra-convenient month-to-month lease! Call Maricelle at (858) 722-7461.
- Fontana | \$231,535 | 5 ops | Locted in a prominent corner medical building with great signage! Many referrals from other medical professionals in the building. Call Maricelle at (858) 722-7461.

### See all our listings at www.integritypracticesales.com!

### Orange County, Los Angeles, & Ventura

- Long Beach (Bixby Knolls) Dental Office | \$1,200,000 | 2865 sq ft office + 2800 sq ft residential | Is it time to be your own landlord? Great opportunity in Bixby Knolls. Call Darren Sharp at (805) 338-5850.
- Marina Del Rey | \$460,000 | 5 ops (4 equipped) | 2,400 sq ft | Over 30 years of goodwill! Great practice located in a beautiful, modern, recently remodeled professional building. Tons of opportunity here, especially with the dramatic influx of major technology companies in the area. Call Ken at (805) 338-5850.
- Huntington Beach | \$125,000 | 4 ops (3 equipped) | Well established practice located in a busy corner shopping center with a Starbucks! Just off the 405. Call Maricelle at (858) 722-7461.
- Long Beach (Bixby Knolls) | \$225,000 | 5 ops (3 equipped) | 2000 sq ft | Long established practice located in a free standing building in the heart of Bixby Knolls! Seller is retiring. Call Ken at (805) 338-5850.
- San Fernando Valley | \$126,000 | Charts available for sale quickly grow your practice! Call Arek at (213) 340-4375.
- Saugus, Santa Clarita | \$249,000 | 4 ops | 2000 sq ft | Wonderful practice in Santa Clarita! Call Arek at (213) 340-4375.
- **Glendale | \$662,000 | 4 ops |** Well-established practice in highly desirable neighborhood. Open parking lot in shopping center location. Collected over \$839K in 2017. Call for Arek for details at (213) 340-4375.
- Ventura | \$564,000 | 3 ops | Busy general practice with 3 beautiful and modern ops. Call Darren at (805) 878-0633.
- Camarillo | \$275,000 | 5 ops | Large office in professional building. Seller is practicing just 2 days per week. Great opporunity to grow and profit from your own practice! Call Ken at (805) 338-5850.
- Oxnard | \$160,000 + real estate available | 4 ops | Clean, professional office sits in a unique medical building with lush landscaping and water features in an enclosed courtyard. Call Ken at (805) 338-5850.

### A team dedicated to selling your practice.



**Linda Salazar, RDA** (619) 933-6225 DRE# 01921421



Arek Balci, DDS (213) 340-4375 DRE# 01920430



Maricelle Luis-Ortiz, DDS (858) 722-7461 DRE# 02031988



**Darren Hulstine** (805) 878-0633 DRE# 01899816



Ken Skeate (805) 338-5850 DRE# 00885612



**Darren Sharp** (714) 928-5822 DRE# 01939069



**Brian Flanagan** (707) 898-0842 DRE# 01947466

### Santa Barbara & San Luis Obispo Counties

- Santa Maria | \$360,000 + real estate available | 4 ops | Very nice office near medical buildings in the heart of Santa Maria. Plumbed for nitrous. Real estate also available for sale. Call Darren at (805) 878-0633.
- Santa Barbara | \$165,000 | 2 ops | Located in a busy shopping center near the freeway. Room for another operatory. This is a great opportunity to grow a practice. Call Darren at (805) 878-0633.
- San Luis Obispo Perio | \$640,000 | 4 ops | Fantastic perio practice in an incredible location! (805) 878-0633
- Central Coast | \$1,000,000 | 5 ops | Upscale endo practice. Prime location, free standing office. Practice among some of the best shopping and restaurants that California has to offer. Call Darren at (805) 878-0633.
- Santa Barbara | \$1,200,000 | 4 ops | Rare opportunity! Well established, 100% fee for service in a high end dental complex. Come work and live where the rest of the world vacations! Call Darren at (805) 878-0633.
- Santa Maria | \$1,260,000 + real estate available | 7 ops | Impressive multi-specialty practice in a standalone building, completely renovated in 2015. Gorgeous office with 7 ops and state-of-the-art technology. Call Darren at (805) 878-0633.
- San Luis Obispo | \$460,000 | 9 ops | 3,800 sq ft | Recently remodeled, state-of-the-art practice with top-of-the-line equipment. Located near the charming downtown and CalPoly campus. Call Darren at (805) 878-0633.
- Central Coast | \$325,000 | 3 ops | Bustling shopping center location! Room to grow within the currently relaxed-pace, 3+ day/week schedule. Features CEREC, 3D conebeam, and digital x-ray. Call Darren at (805) 878-0633.

### Central and Northern California

- Fresno County | \$343,000 | 4 ops | Modern practice with state of the art equipment. Stunning and inviting reception room. Located directly off Highway 99. Call José at (925) 382-9525.
- South Monterey County | \$300,000 + real estate available | 8 ops (6 equipped) | Large, well-equipped office. With the real estate also available, this could be a great investment opportunity. Call Darren at (805) 878-0633.
- Sacramento | \$950,000 | 6 ops | 2,650 sq ft | Profitable practice conveniently located near freeways, shopping, and medical offices. Freestanding building, easy parking. Call Brian at (707) 898-0842.
- Woodland Pediatric | \$210,000 | 2 ops | Room for expansion! Call Brian at (707) 898-0842.
- Redwood City | \$250,000 | 6 ops (3 equipped) | Fast start with great reputation! Call Brian at (707) 898-0842.
- Mountain View | \$350,000 | 4 ops | High-end practice, very desirable neighborhood! Call Brian (707) 898-0842.
- Santa Clara | \$290,000 | 3 ops | Get a jump on your start-up! Call Brian at (707) 898-0842.
- Bakersfield | \$275,000 | 3 ops | 1,200 sq ft | PRICE REDUCED! Great corner location near a large medical center and central business district. Private parking lot Call Tom at (661) 427-8102.
- Fresno County | \$499,000 | 3 ops | 1,200 sq ft | VERY PROFITABLE! Beautiful and extremely profitable general practice. Fantastic opportunity! One of only 2 dental practices in the immediate area. Call Brian at (707) 898-0842.
- Chico | \$200,000 | 3 ops | 1,000 sq ft | Small but profitable! Clean and well-kept office is located in a busy shopping center with many big-box anchor stores and tons of foot traffic. Call Brian at (707) 898-0842.
- Sacramento Area Perio | \$620,000 | 3 ops | Well-equipped with stunning views! Call Brian at (707) 898-0842.
- Mariposa | \$509,000 | 4 ops | Incredible opportunity in a beautiful area! Well established and extremely profitable practice! Live, work, and play in the gateway to Yosemite! Call Ken at (707) 898-0842.
- Central Valley Perio | \$300,000 | 6 ops | Well-established with tremendous growth potential. (707) 898-0842.
- Kings County | \$600,000 | 4 ops | PRICE REDUCED! Growing practice in a developing community. (707) 898-0842.
- Sacramento (Greenhaven) | \$550,000 | 5 ops | Top-of-the-line, modern practice! Call Brian at (707) 898-0842.



refuses to do business with the following companies:

### **AMERICAN BUSINESS CARD**

aka: Bizcard.com (A CEG Company) P.O. Box 15190 Scottsdale, AZ 85267

www.americanbusinesscard.com Ph: 800-555-2234 Fax: 800-500-4506

### PROFESSIONAL FINANCING INC.

Alexander Slepak 20371 Irvine Avenue, #100 Newport Beach, CA 92707 www.professionalfinancing.net doctor@professionalfinancing.net Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

**TIRED OF PAYING TOO MUCH** IN TAXES? Call Jerry Morey at 949-759-5626 or visit www.mydentistcpa.com. Dental CPA and Profit Coaches.

**GP & Periodontist needed in** LA county,PT,5yr+ exp. preferred,all dentistry,possible Partnership,Fax resume to 626-538-4764

Hear unbiased, practical treatment techniques, all on Sundays, and its only \$499 for 2 lectures and an 8CE Intro to Dental Sleep Apnea course, 22 CE credits! Attend Xcel Seminars' 14th Annual Series—See insert, visit www.xcelseminars. com or call 480-717-2230 for info and to register!

**Lake Forest GP** Lady estb 11 years retiring, 3 ops adec Grosses \$350k Refers out 5 Endos a wk 3 to 5 implants 3 to 4 ortho cases Talented Buyer will do \$599k first yr Full price \$325 K Beautiful call Tom Fitterer 714-345-9659

**FOR LEASE JANUARY 2019:** A 2,520± SF turnkey dental suite in the Mount San Jacinto Plaza anchored by a Walmart Supercenter. The bright, welcoming reception area features a large front desk and a child's play area. Offers nine operatories, two restrooms and a private doctor's office. Heavily populated, patient friendly location boasts excellent signage, ample parking and respected tenants. Call Scott Forest 951-491-6300 (Broker #01396577).

MOBILE ANESTHESIOLOGIST - Sedation or GA. Will travel to your office for your patients. New Year offer - DISCOUNT for New Offices. (949) 288-3401 - CaAnesthesia.com

For Sale/Sublease: Brand New Scratch built office availabe in Westlake Village. 3 ops. Please contact: nohodmd@gmail.com

For sale: new dental office in glendora, leasehold,4 ops. make an offer! doctor retiring.(909)927-3662

**Experienced bilingual** dental assistant for front office with computer skills needed. call Ira 818-652-6335

**DENTAL PRACTICE FOR SALE** - TORRANCE: Busy Shopping Center. Proximity to Freeway. Low Selling Price. Call Broker - Practice Sales & Appraisals (818) 999-9595.

**Santa Ana-** Dental assistant needed, bilingual Spanish, experienced one yr and up,can do front and back, FT. 714-4724041

Fast, friendly and flexible funding for dentists from Bank Of The West. I made lending easy. Derek Kirma, SVP, Regional Manager 503.939.0837 I Derek.Kirma@bankofthewest.com

SF East Bay, General practice for sale. High-end, impressive, long established office in Contra Costa with large, growing patient base. Dentist performs at 1M+. Educated patient base requires experienced dentist. Approved financing available. Asking price \$910k. Resumes only prosellsdds@gmail.com

**Belmont X-Calibur** HLU Quartz Dental Light for sale, works great. 2 available, price negotiable. Call or text 3108804447

**Medical Space** for lease. Newly Renovated. 805 sq ft with 3 operatories. Email: sparklew2k@yahoo.com

**Selling your practice?** Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com

**Want to** buy an office in Upland, Ca with no charts. ONLY lease hold improvement wih or without equipment. Call:714-390-8769

PALM SPRINGS LA QUINTA- LOCATION LOCATION LOCATION LOCATION- NOW GROSSING 1.5 MILLION WITH SPECIALTIES 8 WELL EQUIPPED OPS ESTB 26 YEARS, HIGH IDENTITY 2 MILLION ACHIEVABLE TARGET WITHIN 24 MONTHS CALL TOM FITTERER PPS 714-345-9659-must sell now

Formlab 2 for sale; Brand new w extra resin. \$3950 or reasonable offer. Email: skhofkes@gmail.com

**Gecilia Chen, Esq.** has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

**Office SPACE** to share one or two days a week. Poway, Ca. San Diego north county inland area. Contact Dr. Derek. 858-437-3587

**I/T** OF P/T general dentist needed for PPO/FFS/MC office in West Covina. Fax resume to: amazingsmilesstudio@gmail.com

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Possible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other owner Call Tom Fitterer 714-345-9659

**PRACTICE FOR SALE**/ SOUTH GATE Equipment + Real Estate 4 eq operatory office California Practice Sales, Inc. Phone: 714-639-2775

4 Bimt chairs Adec units, older \$500 each/obo. Van Nuys, Needs to be ASAP Bestfamilydentist@gmail.com 8189702528

Save the Date! San Gabriel Valley Foundation for Dental Health "Laughs for Smiles" Event March 2, 2019. www.sgvfdh.org

Have a commercial lease? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848

**Pano-Geph Wanted** - Panoramic X ray with Cephalometric wanted. Please email info and your contact to: help@adentist4me.com

**AT2000 Pluse** X ray developer plus more!!! \$600 obo 909-268-2036p

**ASSOCIATE WANTED** SANTA CLARITA CALL Tom Fitterer at PPS 714 345-9659

### A Different Kind of <u>Dental Attorney</u>

I know dentistry's unique legal & financial challenges

### Services:

- Incorporation
- Buy/Sell Agreements
  - Lease Reviews
  - Space Sharing Agreements

Call us for other services!

### Member:

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure



Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158 (714) 858-0536 Toll Free: (844) 313-9900 www.Jenglaw.com Chester@Jenglaw.com

750 W. La Habra Blvd. La Habra, Ca 90631 1440 North Harbor Blvd., Suite 900 Fullerton, Ca. 92835 915 Sir Francis Drake Blvd. San Anselmo, Ca 94960

**WANTED: Pedo office** or GP office with lots of pedo pts in S. Cali email orthopedodoctor@gmail.com if want to sell.

**Legal Tip:** Are you sure your broker-provided contract protects your interests? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

San Diego, FFS, GP, Female retiring doctor offering 40+ years practice located on the corner of 2 major streets, 6 ops (one plumbed) on almost 3000 sqft street level, excellent visibility, all digital and computerized, avg Grp \$800k+. Contact Michael at 760-586-8776 LIC # 01802107

**Oral Surgeon in Your Office:** Board Certified - Wizzies, Implants, Bone Grafting. Email: socalomfs@hotmail.com

**IMPLANT/0S PRACTICE** FOR SALE-SOUTH BAY LA: 3 Ops, WinDentOMS, Digital, Pano, CBCT. 2017 GR \$475K. HSPPT-Kerri McCullough 949-300-0312 #CA498

Murrieta - Improved center suite on 1st floor. Medical/dental/prof. bldg. 1,007 sqft. Signage. Parking. (760) 975-1657

**VaTech Pano** Digital x-ray system 2015 PCH-2500 with touch screen computer. Fullerton pickup only. ChrisHataeDDS@gmail.com

**Unitek/3m SSC** Primary Molars complete Kit. New with first and second primary molars, 450.00. e-mail im2near@yahoo.com.



# CALIFORNIA

### Specializing in the Selling

### **Sellers:**

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your
Free Personal

**Sales Analysis** 

Robert A. Palumbo

Executive Vice President

Lic. #01855842



### **Buyers:**

We have Professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

John W. Knipf President Lic. #00283209

### **FEATURED LISTINGS**

Century City – Well established General Practice located in a 11 story medical dental building. This practice consists of 5 equipped opertories with windows views to the city in an approximately 1,955 sq ft suite. It's computerized with Eaglesoft software and digital x-rays. The seller works 1 days/wk with Associate 3.5 days/wk and hygiene 4.5 days/wk. PPO and Cash Only. Minimal advertising. Grossed approximately \$715K for 2018. Buyer's net of \$200K. Seller focusing on primary office. Great staff. Please contact your CPS Agent for more details. **Property ID #4509**.

**LANCASTER (GP + Real Estate)** – Long established General practice with 4 equipped operatories. The practice is located on a single standing building (for sale) in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$693K in 2017 and Projecting approximately \$717K for 2018. Buyer's net of \$252K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.** 

**LEMOORE (GP + Building) -** With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent of buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$377K.** Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5232.** 

**YORBA LINDA** – Established in 1987, this General Practice consists of 4 equipped operatories in a 1,150 sq ft suite. It's computerized with Dentrix software. No digital x-ray. 100% patient referral. PPO & Cash Only. Retiring seller is currently working 4 days per week with 3 days per week of hygiene. Sees approximately 10-12 new patients per month. It's located in one story medical dental building with the option to own ownership after 5 years. Has older equipment. Projecting approximately \$673K for 2018. Buyer's Net of \$267K. Please contact your CPS Agent for more details. **Property ID #5258.** 

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

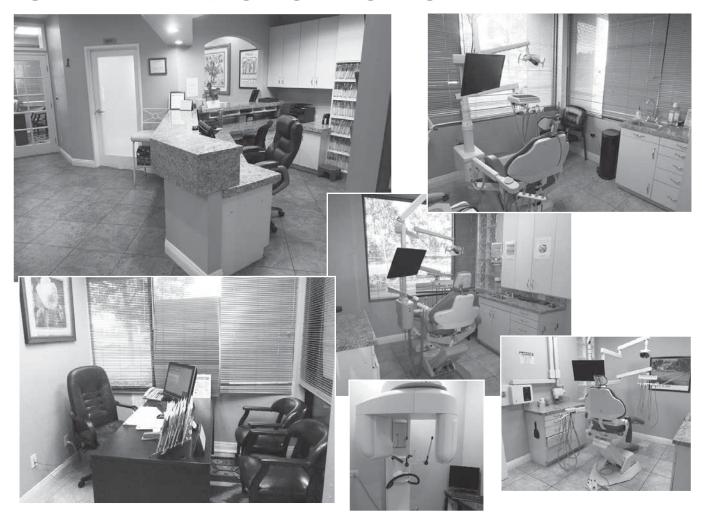
Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

# PRACTICE SALES, INC.

and Appraising of Dental Practices



### **GENERAL PRACTICE + SPECIALTY IN IRVINE**



- Practice grossed approximately \$900K for 2018
- NET OF \$285K
- Our Seller established this GP practice and integrated a variety of specialties in 2012
- The practice is conveniently located between The Interstate 5 and the 405 Freeway
- In premier shopping center
- · Has no other dentists
- This office is laid out very efficiently designed with 4 spacious operatories

- · Doctor's private office has its own lavatory
- Seller works 3 days/wk with Associates 2 days/wk
- Sees approximately 40-60 new patients/mo
- Income source Cash / PPO / Some HMO / Some Denti-cal
- Has great staff

Great opportunity. Please contact your CPS Agent for more details. **Property ID: #5230** 



# **CALIFORNIA**

### Specializing in the Selling



Alice C. King, V.P. Lic #00602189

### **LOS ANGELES COUNTY LISTINGS**

CANOGA PARK – With 25+ years of goodwill this practice is located in a single story corner building with rear parking. Excellent street visibility and great signage. On a heavy traffic flow street. Near residential area. Seller works 1.5 days/wk with Associate 2 days/wk and O.S. 1x/mo. See approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Minimal advertising. Practice consists of 4 eq ops and 1 plmbd not eq in a 1,700 sq ft office. It's computerized with Eaglesoft software. Grossed \$367K for 2017 and projecting approx. \$366K for 2018. Buyer's net of \$100K. Please contact your CPS Agent for more information. Property ID # 5241.

CARSON – *Price Adjustment!* Long established general practice with 23 years of goodwill is located in a small busy shopping center. The practice consists of 3 equipped operatories and 2 plum ped not equipped. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash Some HMO. Has reasonable rent for the area. **Grossed \$277K** in 2017. Buyer's net of \$132K. Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.** 

**CENTURY CITY** – Well established General Practice located in a 11 story medical dental building. This practice consists of 5 equipped opertories with windows views to the city in an approximately 1,955 sq ft suite. It's computerized with Eaglesoft software and digital x-rays. The seller works 1 days/wk with Associate 3.5 days/wk and hygiene 4.5 days/wk. PPO and Cash Only. Minimal advertising. Grossed approximately \$715K for 2018. Buyer's net of \$200K. Seller focusing on primary office. Great staff. Please contact your CPS Agent for more details. **Property ID #4509.** 

COMPTON (GP + Real Estate) – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15, 8 p. tic nts/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbed not equipped oper to res. D.g. X Next door to a University and across from a church. Grossed \$581K in 2017.Projecting approximately \$6151C or 2018. Net of \$262K. Please contact your CPS Agents for more information. Property ID #5209.

**DIAMOND BAR (GP + Real Estate)** – Established in 1984 this General practice is located in a single story condo suite which is also for sale. Sellers currently work 3-4.5 days per week each. See app or imately 13 new patients/mo. Delta Premier and Cash Only. It is equipped with 8 operatories and 1 plumbed not equipped. Computerized with Datacom, however, switching to Dentrix. Recently invested in computers and re-wiring. Do minimal appertising. Grossed \$1,359,946 in 2017. Buyer's net of \$278K. Well established practice with great staff. Please contact your CPS Agent for more details. **Property ID #5249.** 

**GLENDALE** – Leasehold Improvement and Equipment Only!! This beautiful and recent remodeled dental office is located in a one story single standing building. Landlord offering a reasonable monthly rent payment. Consists of 3 equipped operatories in an 850 sq. ft. office. Has historically produced approximately One Million in revenues. Some patient charts included but not guaranteed Great starter office near residential and commercial area. Please contact your CPS Agent for more information. **Property ID #5261.** 

LANCASTER (GP + Real Estate) – Long established General practice with 4 equipped operatories. The practice is located on a single standing building (for sale) in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. Grossed approximately \$693K in 2017 and Projecting approximately \$717K for 2018. Buyer's net of \$252K. Great practice. Please contact your CPS Agent for more details. Property ID #5222.

**SOUTH GATE** - Leasehold improvements and Equipment + Real Estate!! Office is located in a single free standing building. Corner location with heavy traffic flow. Excellent street visibility. Next to residential area. This practice has 4 equipped operatories and 4 plumbed not equipped operatories which is excellent for expansion in an 1,829 sq ft office. Major equipment is approximately new to 5 years old. Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5250.** 

TARZANA – Established in 1929 this General Practice still has the same number. Located in a 2 story medical building with private ample parking. On the second floor with 5 equipped operatories in a 1,55 (s) if suite. It's computerized with Practice Plus software and digital x-ray. Seller currently works 4 days/wk with 4 days/wk of 1 y tiers. Sees approximately 14-16 patients/day. Cash and Delta Premier only! Not locked into any fee schedule. 100% pare it eferral. Grossed \$681K in 2017 and Projecting approximately \$698K for 2018. Buyer's net of \$225K. Great practice. Please contact your CPS Agent for more detials. Property ID #5226.

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

# PRACTICE SALES, INC.

### and Appraising of Dental Practices



Juana Dominguez
Executive Administrator

**WOODLAND HILLS** – Beautiful General Practice located in 5 story medical dental building with 30+ years of goodwill. Seller works 3.5 days/wk with Associate 1.5 days/wk and 5 days/wk of hygiene. The practice consists of 4 eq. ops with window views in a 1,417 sq. ft. suite. Has Softdent software and digital x-ray. **Grossed \$996K in 2017 and has monthly revenues of \$86K. Buyer's net of \$238K.** Numerous business offices, restaurants, retail establishments in the area-heavy traffic flow. Great practice. A must see. Please contact your CPS Agent for further details. **Property ID #5246.** 

### **ORANGE COUNTY LISTINGS**

**ANAHEIM (GP + Real Estate)** – Located in a 2 story dental building with heavy traffic flow. Next to residential area. Established in 1994, this practice is open 5 days/wk and sees approximately 40 new patients/mo with some ortho starts. Associate run. Insurance/Cash/ Some Denti-cal/Some HMO. The practice consists of 8 equipped operatories with digital x-ray and Dentrix software.. **Grossed \$855,252 for 2017. Buyer's net of \$206K.** Please contact your CPS Agent for more information. **Property ID #5255.** 

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumped for \$1202 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. Grossed \$482.2 in 2017. Please contact your CPS Agent for more details. **Property ID** 5193.

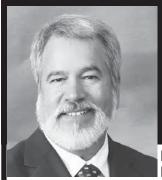
IRVINE (GP/Specialty) - The practice is conveniently located between The Interstate 5 and the 405 Freeway. The premier shopping center that our practice is located currently has no other dentists, and the landlord is focused on only allowing retails stores into this shopping center going forward. Our Seller established this GP practice and integrated a variety of specialties in 2012. This office is laid out very efficiently designed with spacious operatories, and the doctor's private office also has its own lavatory. Practice grossed over \$1M. NET OF \$285K. Depending on the Buyer's skill set will determine the additional profitability to be realized here that has consistently grown since inception and our focal point of the past 3 yrs. Please contact your CPS Agent for more details. Property ID: #5230.

**IRVINE -** Leasehold Improvements and Equipment Only!! Beautiful office located in a 3 story medical dental building. Near shopping centers. This practice consists of 3 equipped operatories in a 1,481 sq ft suite. Includes a Kodak 3D Pano. Reasonable rent for the area. Newer equipment. It's great opportunity to start your own practice or to move your existing one. Please contact your CPS Agent for more details. **Property ID:** #5257

**ORANGE (Turn-Key)** – Established in 1996 this general practice is located in one story small shopping center. On a major heavy traffic street. Next to residential area. Seller is currently working approximately 30 hours/wk. Sees approximately 15 new patients/mo. Income source is insurance / cash / denti-cal. 100% patient referral. The office consists of 3 equipped operatories in a 1,800 sq ft suite. Projecting approximately \$164K for 2018. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5253.** 

SANTA ANA – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 960 sq ft suite. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. Grossed \$500K in 2017. Projecting approximately \$502K for 2018. NET OF \$121K. Note inventory is subject to change. Please contact your CPS Agent for more details. Property ID #5113.

TUSTIN - Well established General Practice located in a two story speoping center. On a heavy traffic street. Good signage. Near residential area. Office is open 5 days/wk and generated at provin ately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories of 1 222 sq ft suite. Computerized with Dentrix software and digital x-ray. Grossed \$1.4M in 2017 and Projecting \$1.6M for 2018. Buyer's Net of \$307K. Great practice. Please contact your CPS Agent for more information. Property ID # 5236.



# **CALIFORNIA**

### Specializing in the Selling



Fred Vuittonet, V.P. Lic #01363583

**TUSTIN** (Endo/GP) - Leasehold Improvement and Equipment Only!!! Beautifully remodeled including all new cabinetry through the practice located in a single story professional building. Practice consists of 3 equipped operatories and 1 plumbed not equipped which 2 ops are spacious great for surgeries and IC Sedation in a 1,800 sq ft suite. We have two price points for this practice. One if a GP does not want all the high-end Endodontic equipment (Global Microscope, 3 ASI Units), and one with all of it included. Has reasonable rent for the area. Please contact your CPS Agent for more information. **Property ID # 5244.** 

**TUSTIN (GP + Real Estate)** – Established in 1987 this practice is located in a single free standing building. On a busy street. Practice consists of 4 equipped operatories and 1 plumbed not equipped with Mogo dental software. On in a 1,140 sq ft office. Seller is currently working 4.5 days/wk and sees approximately 221 n.w. patients/mo. **Collected \$339K for 2017 and projecting approximately \$349K for 2018. Buyer's net of \$128K.** Great stan. Please contact your CPS Agent for more details. **Property ID # 5247.** 

**YORBA LINDA** – Established in 1987, this General Practice consists of 4 equipped operatories in a 1,150 sq ft suite. It's computerized with Dentrix software. No digital x-ray. 100% patient referral. PPO & Cash Only. Retiring seller is currently working 4 days per week with 3 days per week of hygiene. Sees approximately 10-12 new patients per month. It's located in one story medical dental building with the option to own ownership after 5 years. Has older equipment. Projecting approximately \$673K for 2018. **Buyer's Net of \$267K.** Please contact your CPS Agent for more details. **Property ID #5258.** 

### RIVERSIDE & SAN BERNARDINO COUNTY LISTING

CORONA – Beautiful general practice located in one story free standing building next to a busy shopping center. Seller owns the building. Practice consists of 6 equipped operatories and 4 plur bed not equipped for expansion in an approximately 3700 sq ft office. It's computerized with Dentrix and digital x-ray. To s millimal advertising. PPO/CASH/SOME DENTI-CAL/SOME HMO. Sellers currently working 2 days/wk and 1-2 days/wk. Sees approximately 8-10 patients/day. Grossed \$346K in 2017 and projecting approximately \$424K for 2018. Net of \$152K. Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. Property ID # 5224.

**PALM DESERT** – Beautiful well established general practice that **Grossed \$1.4 Million in 2017 and projecting approximately \$1.9M in 2018** is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiens. Has all O.S. 2x/mo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great advertising Practice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrix software and has Digital X-ray, Doing approximately **\$164K in monthly revenues.** Seller is willing to stay 2 days/wk and still have a **BUYER'S NET OF \$592K**. Great practice. Established in 2004. Please contact your CPS Agent for more details. **Property ID #5217**.

**TEMECULA + Real Estate – Established in 2004, this Pedo/Ortho practice is projecting approximately \$1.8M for 2018. Grossed \$1.5M in 2017. Buyer's net of \$1M.** It's located duplex single story building. Seller is open to selling or leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.** 

### SAN DIEGO & IMPERIAL COUNTY LISTINGS

**CARLSBAD** – This beautiful **HOLISTIC** practice started from scratch by the Seller and has over 22 years of goodwill to offer. Locate in a two story professional – medical building and the only dentist. A spa-like atmosphere office with 4 equipped operatories in a 1,800 sq ft suite. Computerized with Dentrix software. THIS IS A RARE 100% FEE FOR SERVICE PRACTICE ALLOWING FOR THE BUYER TO SET THEIR OWN FEE SCHEDULE PRICING MODEL. Currently, the practice refers all specialities out. Only inlays, onlays, and crowns are the majority of the holistic procedures being performed in-house **Projecting approximately \$440K for 2018.** Don't miss this rare opportunity. **Property ID #5256.** 

**OCEANSIDE (ORTHO)** – Established in 2001 this Orthodontic practice is located in a one story free standing building. Seller currently works 2 days/wk. Sees approximately 10-15 new starts/mo. PPO/Cash/Denti-cal. Practice consists of 4 chairs in open bay on a 1,550 sq ft suite. Computerized with Dolphin Management software. Reasonable rent for the area. **Grossed approximately \$263K in 2017.** Seller focusing on primary office. Please contact your CPS Agent for more details. **Property ID #5225.** 

Nationwide Toll Free Number: (800) 697-5656 • Fax: (714) 333-4444

# PRACTICE SALES, INC.

### and Appraising of Dental Practices







**SAN DIEGO** – *Price Adjustment!* General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$301K in 2017. Net of \$161K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.** 

**SAN DIEGO** – Spacious general practice established in 2012 is located 3 story professional building with well-maintained complete garden and waterfalls. Corner location. It's located near premier shopping centers, high school, and business buildings. Reasonable rent for area. This office consists of 5 eq ops in a 2,157 sq ft suite. Seller is currently working 4 days/wk with 2 days/wk of hygiene. See approximately 30 new patients/mo. Cash and PPO Only! **Grossed \$663K in 2017 and projecting approx. \$664K for 2018. Buyer's net of \$205K.** Don't miss this great opportunity to own your first office or open a second one. Please contact your CPS Agent for more details. **Property ID #5233.** 

**SAN DIEGO** – Established in 1998 this beautiful general practice is located in a 2 story professional building in busy shopping center. Seller is currently working 4 days/wk with 4 days/wk of hygiene and sees approximately 10-11 new patients/mo. The office is PPO and Cash only. Does minimal advertising. The practice consists of 6 equipped operatories and 2 plumbed not equipped operatories with window view to the city. It is computerized with Dentrix software and Digital X-ray. The suite is approximately 2, 250 sq ft. **Grossed \$1,234,000 in 2017 and projecting approximately \$1.2M for 2018. Buyer's net of \$373K.** Great staff. Excellent opportunity to own a second practice. Please contact your CPS Agent for more details. **Property ID #5251.** 

#### KERN, KINGS, SAN LUIS OBISPO & VENTURA COUNTY

GOLETA (GP) – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Ba ba ra. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPC & Ca h Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. Clossed \$572K in 2017. Buyer's Net of \$176K. Has great potential for a full time buyer. Please contact your CPS Agent for more information. Property ID # 5205.

**LEMOORE (GP + Building) -** With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent of buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$377K.** Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5232.** 

**OXNARD** – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1,100 sq ft suite. Reasonable rent. (a) digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. (See approximately 10-12 new patients/mo. PPO and Cash Only! **Grossed \$585K in 2017 with a Buyer's net of \$186K.** The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. **Property ID # 5206.** 

Need CE Credits? View Upcoming Continuing Education Opportunities = http://www.calpracticesales.com/blog
Keep Up To Date with Us on Facebook - http://facebook.com/MYCPSTEAM
View Select Videos on You Tube - http://youtube/MYCPSTEAM

#### **SELLER'S:**

**DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS** 

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

#### **BUYER'S:**

**DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS** 

Alice King: aking@calpracticesales.com
Dan Parnell: dparnell@calpracticesales.com
Fred Vuittonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Dan Parnell & Fred Vuittonet

# "Adding oral sedation to my skill set transformed my practice.

This course changed everything, I am now treating phobic patients who have neglected their teeth for years and the new patient referrals keep coming."

- John Magnis DDS, Oxnard, CA

#### The simple and SAFE way to treat the fearful adult patient.

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- California Dental Board approved course
- A single case acceptance may pay for the course

For a group of doctors (4-doctors minimum), course can be given *anywhere* in California at <u>YOUR</u> place

Depending on location and number of participants, travel fees may apply



Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has received formal training in all forms of sedation since 1997. He has been providing dental care under I.V. (moderate) or oral (minimal) sedation. His seminars focus on patient safety, airway management, monitoring, and handling emergencies. The course involves lecturing, hands-on training on a manikin, and real patient experience.

#### **WORKSHOP SCHEDULE:**

March 8th - 10th, 2019

**July 19th - 21st, 2019** 

November 8th - 10th, 2019

**Course Fee: \$1,875** 

\$325 per staff member (Staff member participation encouraged.)

**\$765:** Recertification oral sedation dentistry doctor

**\$825:** Recertification conscious sedation doctor

"A definite must take class for any dentist to further your career. You will learn a lot."

-Kevin Chou DDS, general dentist, Bakersfield.

Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you.

Anna Durkin DDS, general dentist, San Marcos, CA

"An oral sedation course that is practical. The difference between this course and any other course I have seen is the instructor is a true clinician that performs dentistry and surgery every day. His course is very practical, safe, and predictable way of performing oral sedation. Thank you Dr. Proussaefs, I finally feel comfortable performing oral sedation as a general dentist."

Sherwin Matian DMD, West Hollywood, CA



# California Institute of Dental Education (CIDE)

www.Dentaloralsedation.com (805) 676-1063 or (805) 676-1611 **In-House ORTHO** EXPERIENCED Orthodontist travels to start your ortho dept. References available!! Inhouseortho@gmail.com

**EAST L.A. BLDG & G.P.** - Free stand bldg. & G.P. Cash/PPO only. (4) ops. Collect ~ \$200K p.t. Refers most specialties, & has no website/adv. Primed for growth. Seller retiring. D&M Practice Sales 818.591.1401

Owner Retiring – Long Established, Boutique Simi Valley Family Practice. Recently Remodeled 3 operatory office with reasonable rent on major thoroughfare with good street visibility in one of the safest cities in the country. Fully computerized with Dentrix software; experienced staff to stay. DDS is available to help with transition. High quality. Great reviews. Low overhead. Sale by owner Must have financing. smilepower@dslextreme.com 805-217-4300

**Need your plans** completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179

**Mada Portable** Oxygen Tank with carrying case. Ideal for emergency office use.\$150.00. docfrerichs@yahoo.com/619 2981775

**General Dentist** part time 2-3 days/wk. General dentistry.626-327-4857 Kiranbapu@hotmail.com

**\$25,500 Denti-Gal E.H.R.** Award May be Waiting for you. Did you receive your Year 1 payment of \$21,250 yet? If so, you qualify to apply for remaining incentive money. We can get you the remaining \$25,500 over the next 3 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

Ambu Spur II Adult Single Use Resuscitator. New in unopened plastic bag. \$15. docfrerichs@yahoo.com. or 619 298-1775.

**Got the Denti-Gal blues?** Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848

**Sterident 300** Dry Heat Sterilizer For Sale. Used only twice. \$700. Schein price for new 1,149. docfrerichs@yahoo.com.

**3M LED Paradigm DeepCure Light** New/Unopened REF #76974 \$550 45% off Retail. Contact 310-922-5666

**Oral sedation re-certification** course \$765 by Dr. Proussaefs, fulfils mandatory 7 hours course before renewing your permit, www.dentaloralsedation.com CIDE (805) 676-1611

**Indio GP practice** collects \$100,000/year on a reduced schedule. 5 equipped operatories. \$3,500/month in capitation checks. Asking \$70,000. Kurt Skarin 805-777-7707

Associate Run General/Ortho practice in Los angeles, Low Rent, For Immediate sale, call (310) 384-4360

**BAKERSFIELD, Stay** in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in three years. CALL Tom Fitterer at PPS 714 345-9659

RDA of experienced DA needed for perio practice in San Clemente. salary based on experience. Email ginnyperio@att.net

"Are you frustrated working as an associate? Do you want to start your own dental practice? Call today. We have connections and may be able to find the perfect opportunity for your unique needs." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

**ORANGE COUNTY** BEACH DESTINATION PRACTICE TALENTED CLINICIAN CAN BE FAMOUS HERE, GREAT TRANSTION, WILL DO ONE MILLION PLUS FIRST YEAR Super lease 1800 sq ft 2 million possible 36 months, RE poss CALL TOM FITTERER PPS 714-345-9659

Your dental website is the smiling face you present to the world. For amazing website design call Proactive SEO Solutions @ (310) 660-7606.

dental hygienist CHINO, CA needed for Wednesday 7-4pm, \$340/day contact DrJ 2132680562

AI BILLING "THE ANSWER TO YOUR DENTAL BILLING NEEDS" AI Billing LLC is a dental billing vendor. Our services include but are not limited to billing PPO, HMO, and Medical for the dental office. We handle appeals, aging reports, updating fee schedules, credentialing and act as an extension to your office. You can rest assured as we handle all your insurance billing needs. Contact us at aibillinglic@gmail.com or (949) 468-0299

Fast, friendly and flexible funding for dentists from Bank Of The West. Let me tailor a loan that meets your needs. Derek Kirma, SVP, Regional Manager 503.939.0837 | Derek Kirma@bankofthewest.com

**Business litigation** and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

**LAGUNA NIGUEL PRACTICE** FOR SALE – 4 ops – Dr retiring after 26 years – grosses approx. \$300,000/year – digital xrays and 3D pano – Thomas & Fees Practice Sales (714) 544-4341

**Prosthodontist Wanted** for Perio office to help with complex implant/ restorative cases. Contact southcountyperio@aol for more info

**IRVINE GP LADY** GR 1.2 MILLION 5 OPS. Call Tom Fitterer 714-345-9659

simi valley Practice For Sale- 4 operatory, 1,300 sq.ft. general practice with increasing revenues and room for continued growth. 867 active patients with 22 new patients/month. Owner is relocating and will accomodate transition. Asking \$520,000. Call 818-990-0686 or email ali@furnesscpa.com. BRE#01503197

Beverly Hills Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralsurgeon@gmail.com

### ✓ HENRY SCHEIN®

#### PROFESSIONAL PRACTICE TRANSITIONS





Dr. Thomas Wagner Lic. #01418359 (916) 812-3255



Jay Harter Lic. #01008086 (916) 812-0500 20 Years in Business



Dr. Russell Okihara License #01886221 (619) 694-7077 38 years in husiness



Jim Engel License #01898522 (925) 330-2207

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

#### **SOUTHERN CALIFORNIA**

APPLE VALLEY - NEW LISTING - General Dentistry practice with 3 Operatories has 50 years of Goodwill in Apple Valley. Practice utilizes EagleSoft software, digital x-rays, intraoral cameras, laser, and a Digital Pan/Ceph. Doctor and Hygienist both work 3 days/wk. 2017 Gross Receipts of \$381K with \$113K Adjusted Net Income. #CA557- Kerri McCullough - 949-300-0312

BAKERSFIELD - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2017 Gross Collections of \$545K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

**BREA** - General Dentistry Practice with a 40+ year history in Brea is now available. Practice features 5 Operatories, 4 Equipped, is paperless with Dentrix and Digital X-rays. Strong hygiene program in place with most specialty procedures referred out. 2017 Gross Receipts of \$724K with \$253K Adjusted Net Income. #CA548- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2017 Gross Receipts of \$415K with \$148K Adjusted Net Income. #CA554- Thinh Tran - 949-533-8308

COVINA - This General Dentistry Practice with 5 Operatories features SoftDent, Digital X-rays, Intra-oral camera, Microscope, and Digital Pano. Great potton. Strong hygiene program is in place and most specialty work is referred out. 2017 Gross Receipts of \$960K with \$406K Adj. Net. #CA533- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - PERIODONTAL - This 5 Operatory Perio practice features Dentrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - *PRICE REDUCED* - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2017 Gross Receipts of \$1.14M with \$368K Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517-Steve Caudill - 951-314-5542

LONG BEACH - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice was remodeled 5 years ago and is also available for sale The paperless practice has 6 Operatories, is confidented with Dentrix and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$493K. #CA499-Thinh Tran - 949-533-8308

LOS ANGELES - WEST LA/BRENTWOOD PROSTHODONTIC - Attractive practice with 6 Ops is now available in a great West LA/Brentwood professional building. FagleSoft, CEREC, and has on on-site lab with e Collected lab techs and Pano. Priced aggressively for a quick sale. 2017 GR of \$680K. #CA539- Kerri McCullough - 949-300-0312

LOS ANGELES - WEST SIDE - General Dentistry practice with 4 Operatories is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2017 Gross Receipts of \$600K with \$171K Adj. Net. Room to grow! #CA531-Kerri McCullough - 949-300-0312

N. ORANGE COUNTY - NEW LISTING - General Dentistry practice with 5 Operatories is now available. This practice has been in operation since 1965 and utilizes Dentrix practice management software and a digital Pano. Our retiring seller will assist with a smooth transition. Great single-story professional building location near residential, schools, and businesses. 2017 Gross Receipts of \$249K with room to grow as most specialty procedures are referred out. #CA558- Kerri McCullough - 949-300-0312

ORANGE COUNTY PERIODONTAL -

Long-established 5 Operatory Perio practice located in Orange County is now available. The practice operates 4 days per week and has 9+ days of Hygiene per week. The retiring seller has approximately 18 new patients per month with a strong referral base of local dentists. Long history of collecting over \$1M per year with last year's Adjusted Net Income of \$498K. This is a great opportunity to purchase and continue a great Orange County Perio practice. #CA520- Kerri McCullough - 949-300-0312

ORANGE COUNTY ENDODONTIC - This 5 Operatory, 3 equipped, practice utilizes 2 microscopes, digital x-rays, intraoral camera. The office is in a professional building with 42 years of goodwill with our retiring seller and previous owner. 2017 Gross Receipts of \$670K with very low overhead. #CA532- Kerri McCullough - 949-300-0312

PASADENA - This 5 Operatory General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-traveled street with parking. This paperless practice computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

RANCHO CUCAMONGA - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intraoral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$839K with \$158K Adjusted Net Income. #CA514- Thinh Tran - 949-533-8308

www.henryscheinppt.com

### DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough License #01382259 (949) 300-0312



Jaci Hardison License #01927713 (949) 675-5578



Steve Caudill License #00411157 (951) 314-5542



Thinh Tran License #01863784 (949) 675-5578 16 Years in Business



Gina Miller Lic. #02015193 (707) 391-7048 1 years in business



PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - General Dentistry Practice with 4 Operatories in a desirable San Fernando Valley location is now available. Practice utilizes Patient Base, Digital X-rays, and an intracultamera. Strong hygiene program with 6 hygiene days per week. Most specialty procedures are referred out to local specialists. 2017 Gross Receipts of \$630K. #CA537- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedo room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of the process and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage frequency sides of the building. PPO/Denti-Cal practice. 2017 Gross Receipts of \$410K with \$192K Adjusted Net Income. #CA460- Kerri McCullough - 949-300-0312

SANTA MONICA - General Dentistry Practice with 2 Operatories in a centralized location with great street visibility is now available in Santa Monica. The practice actures CareStream software with digital x-rays. 2017 Gross Receipts of \$644K with \$382K Adjusted Net Income. #CA525- Kerri McCullough - 949-300-0312

SANTA MONICA - This turn-key General Dentistry practice with 4 Operatories, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the control of Santa Monica and the South Bay. Seller is the control of Santa Monica and the South Bay. Seller is the control of Santa Monica and the South Bay. Seller is the control of Santa Monica and the South Bay. Seller is the Santa Monica and the South Bay. Seller is the Santa Monica and the South Bay. Seller is the Santa Monica and the

SOUTH BAY, LOS ANGELES AREA - NEW LISTING - This 6 Operatory practice is brand-new on the market. Practice utilizes Dentrix, Digital x-rays, Laser and has 6 days of Hygiene per week 40+ years of goodwill in a very desired area of the South Bay. Seller works 4 1/2 days per week. #CA562- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - NEW LISTING - General Dentistry practice with 7 Operatories is now available in a great sought-after South Bay neighborhood. Practice utilizes Dentrix and Dexis digital x-rays, Laser, and has 6 days of hygiene and is located in a professional building. This is a fantastic opportunity to own a thriving practice in the South Bay. 2017 Gross Receipts of \$769K with \$266K Adjusted Net Income. #CA560- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA IMPLANTS/ORAL SURGERY - Practice is located in the South Bay area of LA and features 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 Gross Receipts of \$475K. #CA498-Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - NEW LISTING - Beautiful General Dentistry practice with 4 Operatories, 3 Equipped, is now available in sought-after South Orange County. Practice utilizes Dentrix software and operates on a 3 1/2 day per week schedule with a part-time Hygienist. 50 years of goodwill in this location, 29 with our seller. 2017 Gross Receipts of \$446K with \$94K Adjusted Net Income. #CA553- Kerri McCullough - 949-300-0312

**SOUTH ORANGE COUNTY** - General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has 18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$332K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Thinh Tran - 949-533-8308

VAN NUYS - General Dentistry Practice with 4 Ops features SoftDent, Kodak sensors and a Digital Pano. Practice is near the 405 freeway, airport, and is convenient to all of Van Nuys. PPO/HMO/ Cash with 10% of patients having Denti-Cal. 2017 Gross Receipts of \$366K with \$95K Adj. Net. #CA538- Kerri McCullough -949-300-0312

WESTERN SAN FERNANDO VALLEY PEDO - Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and Intra-oral camera. 10+years of goodwill at this professional building location, near a hospital. 30 new patients per month. 2017 GR \$266K on a short three-day work week. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

#### SAN DIEGO

LA JOLLA - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per wester the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTH COUNTY INLAND PROSTHODONTICS - 4 Operatory Prosthodontic Practice featuring Dentrix and Digital X-Rays in a beautiful and spacious facility. In an excellent location with great curbside visibility and loyal referral sources nearby. Our seller is relocating. 2017 Gross Receipts of \$737K with \$182K Adj. Net Income. #CA524- Russell Okihara - 619-694-7077

SAN DIEGO PERIODONTAL - NEW LISTING - Periodontal practice with 5 total Operatories, 4 equipped is now available. Excellent, bright, and airy location, with digital x-rays and Dentrix practice management software, Seller is retiring. 2017 Gross Receipts of \$379K with room to grow! #CA559- Russell Okihara - 619-694-7077

SAN DIEGO - Family-oriented general practice in a busy shopping area with great visibility, 3 Operatories, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

Northern California Office 1.800.519.3458



SOUTHERN CALIFORNIA OFFICE 1.888.685.8100

### ✓ HENRY SCHEIN®

#### PROFESSIONAL PRACTICE TRANSITIONS

#### DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SAN DIEGO - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and the Balesoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483-Russell Okihara - 619-694-7077

#### **OUTSIDE OF CALIFORNIA**

**BEAVERTON, OREGON** - Smaller practice with a consistent and stable patient base. Low overhead, positive cash flow, offered at an aggressive price. Equipped with Dentrix, digital x-rays and a panoramic x-ray. Practice is located in a desirable area in Beaverton off a major thoroughfare. The practice has 3 ops, with 2 more plumbed and ready. There is potential for growth, doctor retiring. #OR109- Jessica Burbon - 503-332-6462

CENTRAL OAHU, HAWAII - Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS practice and the seller is retiring, Office utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller actions PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara -619-694-7077

HONOLULU, HAWAII - General Practice, excellent location in a professional building, Well-designed floorplan with 3 Ops, Office utilizes Innova, Intro-Camera, all specialty procedures sent out, PPO/FFS, Seller retiring and is motivated to sell, excellent opportunity to relocate your practice. #HI111- Russell Okihara - 619-694-7077

**PORTLAND, OREGON** - Well-designed 5 op practice in approx. 2,072 sq. ft. office located in a mixed-use building on a major thoroughfare in an established part of SW Portland/Beaverton. Office includes EagleSoft, digital x-rays and panoramic x-ray. Potential for a lot of growth, doctor retiring. #OR108- Jessica Burbon - 503-332-6462

#### **NORTHERN CALIFORNIA**

CAMPBELL - Beautiful practice est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1550 Sq. Ft. with every amenity including Dentrix, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj. Net of \$345K. #CA528- Jim Engel - 925-330-2207

CASTRO VALLEY - 1,800 sq. ft office, 5 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrix PMS. 2017 GR \$354K on 2 days/week. #CA534- Jim Engel - 925-330-2207

CHICO - General Dentistry with 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CONTRA COSTA COUNTY - Advanced Restorative General Practice with 3-year average GR of nearly 2M. 6 Ops, 5 equipped in 2,400 sq. ft., SoftDent PMS, Dexis Digital Sensors, Digital Pan, soft tissue laser. #CA530-Jim Engel - 925-330-2207

**EL DORADO COUNTY -** 1,200 sq. ft., 3 Ops, with Pano, EZ 2003 Dware. 2017 GR \$414K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

FREMONT - NEW LISTING - 4 equipped Ops in approximately 1,800 sq. ft.. Dentrix PMS, Digital X-ray, Diode Laser, and Intra-Oral Camera. 2017 GR \$446K on 3 day/week. #CA547- Jim Engel - 925-330-2207

GREATER EL DORADO HILLS -SELLING FOR LESS THAN 50% of 2017 COLLECTIONS OF \$700K. 25 minutes from El Dorado Hills. Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrix software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

**GREATER RENO/LAKE TAHOE AREA** - *NEW LISTING* - Digital Practice with 4 Ops w/2 more plumbed 54% of patients are "100% Out of Pocket". 1,600 SF, Dexis sensor, and Digital Pano. 2017 GR \$994,000 on 32 ave. Dr. hours/week. #CA552- Jay Harter - 916-812-0500

GREATER ROSEVILLE - 3 equipped Ops in 4 Op, 1,320sf office. Dentrix, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN - Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office **IGCA** in great commercial location. SoftDent software, Suni digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3 day week. #CA513-Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** - *NEW LISTING* - Greater Sacramento Area: GP PPO Practice with 4 Ops, digital sensors, imaging system and intra-oral camera. Practice in business for approximately 33 years. 2017 GR \$652K; Office Condo available for purchase with this Practice. #CA561- Jay Harter - 916-812-0500

**GREATER SACRAMENTO** - *NEW LISTING* - Greater Sacramento North Area: Modern 4 Op w/5th Open, PPO practice, 1,664 SF. Higher-end TI's and neighborhood, Gendex sensor, intra-oral camera, Nomad, Pano and Laser. 2017 GR \$755,000 on 33 avg. hours/week. #CA550- Jay Harter - 916-812-0500

GREATER SACRAMENTO - NEW LISTING - 5 Ops, 1,856 SF Prof. Dental Office building. High-traffic, Dentrix, microscope, air abrasion, intra-oral camera, 5 computer work stations, separate lab and Patient Consultation. 2017 GR \$1,036,000 4-day work week. Office Condo to be purchased with practice. #CA545- Jay Harter - 916-812-0500 or Tom Wagner - 916-812-3255

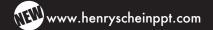
GREATER SACRAMENTO - NEW LISTING - Pocket Greenhaven Area: 2 Ops equipped with 2 additional Ops plumbed, PPO practice including 1 digital sensor, 1 intra-oral camera, and a CEREC. 2017 GR \$234,000 on 30 avg. hours/week. #CA551- Jay Harter - 916-812-0500

GREATER SACRAMENTO - Greater Sacramento - El Dorado Hills/Folsom Area: 3 Op, PPO practice in approx. 1,399 SF. High-end TI's and neighborhood, SoftDent, Carestream sensors, and intra-oral camera. 2017 GR \$506K on 4.25 day week. #CA543-Jay Harter - 916-812-0500

GREATER SACRAMENTO - Well-designed 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan/3D/CBCT, Intra-Oral camera, Lasers, CAD-CAM and monument signage. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - GP practice w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, For Perio, Oral Surgery, and Implant Placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

Northern California Office 1.800.519.3458



#### DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

GREATER STOCKTON - NEW LISTING - Established "All-Pedo" Limited GP Practice with 3 Ops located in a great area of Stockton. Well-maintained equipment in a 1,169 SF attractive "children-designed" setting, including 2 Digital Sensors, Nitrous, and 3 "Cavitron" units. 2017 GR \$273,000 on 24 hours (3 days) average Dr. hours/week. #CA555- Jay Harter - 916-812-0500

GREATER VACAVILLE - NEW LISTING - Dental Practice and Stand Alone Building for sale in prime downtown location. 2 Ops GP PPO practice in approximate 1,200 SF. Includes Dexis sensor, Dentrix, and well-maintained equipment. 2017 GR \$449,000 on 32 avg. Dr. hours/week. Requires purchase of Dental Building. #CA556- Jay Harter - 916-812-0500

**HAYWARD -** 1,900 sq. ft office, 4 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrix PMS. 2017 GR \$306K on 2-3 days/week. #CA535- Jim Engel - 925-330-2207

LOS ALTOS - Great location and 30-year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Igotol, Soft Tissue laser, Eaglesoft PMS. Sellers are retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

MARIN COUNTY FACILITY ONLY -Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft. Private the center of the center o

MILPITAS - NEW LISTING - 5 fully equipped treatment rooms in 1650 sq. ft., including Dentrix PMS, Dexis Digital X-Ray, Intraoral Camera and Laser. 2017 GR of \$786,000 with 4 days of Hygiene. #CA549- Jim Engel - 925-330-2207

PITTSBURG - Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20+ years, 7 Ops, 5 equipped, Paperless, Dexis Sanal X-ray, PlanetDDS/Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

**REDDING** - 2,600 sq. ft. office w/6 Ops, intra-oral camera, digital x-ray, Pano, Dentrix software. Long Matry of GR over \$1M. #CA515- Valerie Higgins – 209-627-9347

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - Great Sacramento Location - 3 Ops, shopping center location, digital X-Ray, ready to move in to. 2017 Collections of \$572K (From 2017 Corp. Tax Return), open 30 hours a week, 29 years goodwill. #CA527- Steve Caudill - 951-314-5542

**SACRAMENTO** - 3 Op, PPO practice in approx. 1050 SF. Composite Schick sensors, and intra-oral camera. 2017 GR \$668K on a 4.5 day week. #CA519- Jay Harter - 916-812-0500

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150**,01D** office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - Long-Established 35 Yr Restorative Multi-Specialty Prosthodontist Practice in Downtown San Francisco. Large 2,463 sq. ft. leased space w/In-house working Lab. Seasoned Lab Techs On-site. 4 Ops & 2 Lab Rms with opportunity to expand. Dentrix & Carestream Digital x-ray w/9 workstations. Specialty providers brought in for Full Service Dentistry. 2017 Gross Receipts \$613K, 3 Day work-week. #CA529- Gina Miller - 707-391-7048

SAN JOSE - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

SONOMA COUNTY - Large General Practice with 31 Yrs of Goodwill. Solo owner dentist with In-house specialists. 2017 GR above \$2.6M. Stand Alone 3,000 sq. ft. Prime Real Estate off a major Freeway and corner lot location, 1 Hr N. of San Francisco. 72 NP/mo. and 10 days of Hyg/wk. 6 Ops Pano, Dexis, Cameras, Laser, Dentrix. Both Business & Real Estate for sale or Lease. Doctor Retiring & will work back. #CA544-Gina Miller - 707-391-7048

**TRI-VALLEY/EAST BAY** - *ENDODONTIC LISTING* - 3 Ops and 1,300 sq. ft. office with TDO Imaging Software, Digital X-ray, and Global Microscope. 2017 revenues of \$341K with adjusted net above 38% on reduced schedule. Owner retirement. #CA526- Jim Engel - 925-330-2207

**VALLEJO** - Real Estate Available. 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and CAD/CAM. 2017 GR \$736K on 3½ day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

VISALIA - PERIO LISTING - Periodontal Practice with 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building, will consider selling the building also. 2,000 sq. ft. suite with 40 years of goodwill. 2017 GR of \$356K, great location and price for this practice. #CA512-Steve Caudill - 951-314-5542

VISALIA - 2,700 sq. ft. (to be verified), freestanding building with major Street frontage and signage also for sale. Equipment is only 4 years old, using Dentrix software, Digital X-ray and Pano. This is a PPO and Cash practice (no HMO or Denti-Cal), \$585K Collections in 2017. Great opportunity to own the building and practice. #CA536- Steve Caudill - 951-314-5542

**WOODLAND** - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Good Deceipts of \$770K. Our seller is retiring, this is a great location with potential for increased collections. #CA497-Steve Caudill - 951-314-5542

#### **CENTRAL CALIFORNIA**

CENTRAL COAST - ENDODONTIC PRACTICE 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2017 Gross Receipts of \$1.0M+ with \$607K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO - PERIO/IMPLANT office, 6 Ops, large conference room for teaching/meetings, 20 years goodwill, 2017 Collections of \$650K, works 2 days a week, cash only office. #CA518- Steve Caudill - 951-314-5542

**GREATER MODESTO** - 4 Ops in approx. 1,400 SF. 2017 GR \$366,000 on a 3-day Dr. work week. Dental building must be purchased with practice. #CA546- Jay Harter - 916-812-0500

**MADERA** - General Dentistry Practice. 2017 & 2016 average gross receipts \$809K with a 52% overhead. Office has been in same location for 30 years. Dexis and Dentrix software. 7 Ops. 10 days of hygiene. #CA541-Dennis Hoover - 209-605-9039

MADERA - Price Reduced 100K! North Fresno/Madera Area: Modern 4 Operatory (room for 5th) PPO practice with newer equipment, 1800 SF, and 2017 GR \$233K on 2 days/week Dr. production. Building facility also available for purchase. #CA542- Jay Harter - 916-812-0500

Henry Schein Corporate Broker #01230466

NE

SOUTHERN CALLEGRAMA OFFICE

**PERIODONTIST NEEDED,** Whittier, Established high volume group practice, one or two days per month, Implants, Ridge Augs, Sinus Elevation, Ability to earn \$4000 daily compensation for the right doctor. E mail resume ABCLEASE@GMAIL.COM

**PRACTICE FOR SALE/** SAN DIEGO GP w/ 3 eq ops in single story med/dent bldg NET \$161K California Practice Sales, Inc. Phone: 714-639-2775

**Belmont** Arm Mount X-Calibur Quartz Halogen Dental Light, working condition, price negotiable. Call/text 3108804447.

Finally, a great GE Series (3 courses, 22 CA CEs), giving practical information at a great price (2 Lectures plus an 8 CE Intro to Dental Sleep Apnea Course)! See Xcel Seminars insert, visit www.xcelseminars.com or call 480-717-2230 for info.

**PERIODONTIST needed** for a Family Practice near LAX area. Please send resume to dental894@yahoo.com

MOBILE ANESTHESIOLOGIST - Sedation or GA. Will travel to your office for your patients. New Year offer - DISCOUNT for New Offices. (949) 288-3401 - CaAnesthesia.com

**ORTHODONTICS ASSISTANT** needed for A Family Practice near LAX, Please send resume to dental894@yahoo.com

**SAN BERNARDINO** – 4 eq. ops., 1,600 sq. ft., remodeled. Greg Beamer 909-542-4891

**ENDODONTIST, LAX** area, Family Dental Practice seeking a specialist to join our team, Please send resume to dental894@yahoo.com

**BAKERSFIELD 5 OPS** FREE STD 3000sq ft Bldg, practice estb 60 yr own mgr will do one million. Total price incl RE \$650K. Call Tom Fitterer 714-345-9659

**North Hollywood:** 7 ops private courtyard \$1M in collection, retail exposure \$850K. Call Jack at (818)522-9123 Dre:01993607

**North Hollywood Medical Bidg** for Sale by Owner.Good for Specialist, can occupy entire 2nd floor. \$1.950M (818) 679-1780.

**Pedo office-Chatsworth** Looking for Pediatric Dent or GP for transition/sell practice. 17 years of goodwill. Price negotiable and owner willing to carry/finance. Pediatricdentist18@gmail.com

**Beautiful modern** Encino office available for sublease. 4 ops ready. Please respond to suitedental16@gmail.com

**One brand** new and one more barely used B&Q Ergonomic dentist stool with hand/backsupport for sale.Call/text 7143109330.

**DENTAL PRACTICE** in SACRAMENTO for SALE. New Listing! Collections ~ \$337K. Mostly Cash/PPO. Close to Downtown & Discovery Park. Call Loc Pham, BRE#01875780. (714)550-7494 Practice@lcffin.com

**Barely used** "Zoom Advanced Power" Whitening Light for sale. Call or text for Price negotiation. Dr. Patel at 7143109330.

**BUYING, SELLING, MERGING** Oh My! With The Law Offices of Wood & Delgado, our clients "now have a comfortable sense of security." FREE Consultation! 800.499.1474 www. DentalAttorneys.com

**Closing Endo** practice sale. Zeiss microscope, chairs, N2O set, compressor, sterilization... email: DentalDefender@gmail

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com

**implantologist** in your office? Foreign certified OS.Limited to implantology for 10 years with over 10k implants in USA. implantforever@gmail.com

**GENERAL PRACTICE** FOR SALE-VAN NUYS: 4 Ops, SoftDent, Digital, Pano, PPO/HMO/Cash. GR \$366K. HSPPT-Kerri McCullough 949-300-0312 #CA538

**PERIODONTIST NEEDED** in VALENCIA CA. 1-2 Days per month. Please call 661-222-7724 or send CV to "elitesmilesvalencia@gmail.com" or FAX to 661-222-7464.

**Unitek/3m** Adult Anterior Polycarbonate Kit,275.00. e-mail im2near@yahoo.com.

**SANTA MARIA:** Live and practice in this desirable collegiate coastal community! 930sf w/ 3 ops \$315k (KG-921) WPS/800-641-4179

**For Sale:** CT/ Pano, Carestream 9000, was purchased 2013. Excellent condition, maintained very well. \$13k. 310-9898999.

**OC BEACH CITY ABSENTEE** GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one million frst yr. Call Tom Fitterer 714-345-9659

Attention Dottors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**Dentist Needed** in San Fernando Valley. Pleae email your resume to brushstrokedentalcare@gmail.com or fax to 818-885-0087

**Buying a dental** office was a bumpy road before we met Fazel. All became very smooth. Fazel helped us foresee potential risks, buy a good office, completely set up a dental business & plan for many years yet to come. Dr. Arman. Cal.Dental. CPA@Gmail.Com

**IRVINE DENTAL OFFICE FOR SUBLEASE**- Seeking a specialist to share 1-2 ops on Tues &/or Thurs. Text(714)615-1025

**DENTAL PRACTICE FOR SALE** – WEST HILLS: Retiree. Small Shopping Center. Heavy apartment building area. Call Broker - Practice Sales & Appraisals (818) 999-9595.

**ORTHODONTIST In House** Provide all supplies and qualified staff. We are a bilingual English/Spanish team to cover OC/LA/RS County. Contact us:orthosmile.oc.la@gmail.com or 9494135837

NORTH LA ABSENTEE LADY DDS, RE POSSIBLE 5 OPS RM FOR 2 MORE HMO CASH AND PPO RETIREMENT WITH TRASITION THIS OPP CAN DO 1.5 MILLION with energized Buyer-ASSOC WILL STAY FANTASTIC BEAUTIFFUL CITY Call Tom Fitterer PPS 714-345-9659

**F/T Dentist in the Lancaster** Private Practice NO HMO NO Medical New Graduates welcome, (661)618-6384

**Legal Tip: Sellers:** Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**Endo in house.** Stop referring out! Experienced GP doing 60-100 endo cases/month. I bring all endo equipment/supplies to your office. High quality, fast, efficient, happy patients. Email: EasyMolarEndo@gmail.com

**Experienced RDA** with great attitude and strong work ethic needed for Perio office. Please send resume. southcounty-perio@aol.com

**Prosthodontist** wanted for Perio office to help with complex implant/ restorative cases. Contact southcountyperio@aol for more info

**Dexta Dental/Ortho** Chairs, Stools, Ortho Cabinets, 50+ Reception Chairs. Pics Available. Best Offers. Text 951-473-6700

### EXPERIENCED IN-HOUSE ENDODONTIST: EFFICIENT, COMPASSIONATE, PRESENTABLE 1 EndoInYourOffice 1 @gmail.com

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536

**Need Hygienist.** Spanish is a plus. Minimum 1+ year Experience. Part-time. Weekend. Call 909-628-2333 or shihr@yahoo.com

San Diego. 2017 collected \$375K, asking \$299K. 2000Sqft, Cash,PPO,HMO,& Dentical.\$7500 CAP/mon.619-500-4368.\$400K+2018

**OC Fashion Island** unique situation lady DDS GR \$ 400K. Call Tom Fitterer 714-345-9659

**Dental office** with good amount of patients, upscale all brand new chair and equipment. Text for details 714-472-4041

## If you have cell service...



### ...you have The Dental Trader!

As mobile as you are.

dentaltrader.com



PERIODONTIST, IMPLANTS, AND SEDATION INOFFICE.BOARD CERTIFIED W OWN MATERIALS AND ASSISTANT.10 YEARS EXPERIENCE. 818214947 RAFIEEDDS@GMAIL.COM

Immediate hiring of an associate dentist P/T in Chino Hills area. Prefer fluent in Mandarin. Dentistry7217@gmail.com

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

**Planmeca ProMax Pano For Sale.** \$15k OBO. Used 2 years in small 3 op office. Santa Barbara, CA admin@alicedmd.com

**P/T General Dentist** position available in Lennox for adults and children. Email resume to adhp301@hotmail.com

Don't sign your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

**ORTHODONTIST Los Angeles/OC/Ventura** for your private practice: keep your patients at your office. Doctorzortho@gmail.com

Kodak 8000 Digital Panoramic. \$5000 (PC,mounting plate,power source incl), Call Dr. Chad Arthur (cell) 480-227-1620

**DA/RDA needed** immediately in Westminster private practice. Contact 714)251.8718 allsmiles949@gmail.com

**PRACTICE FOR SALE/** IRVINE (GP/Spec) In shopping center grossing over \$1M in 2017. California Practice Sales, Inc. Phone: 714-639-2775

Part time position for oral surgeon to join our growing practices in Bakersfield. Please e-mail CV to gisland99@gmail.com, or fax to (661) 480-1210

**Gecilia Chen, Esq.** is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. — Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Sublease opportunity in a specialty center for specialists only-Miracle Mile, busy building with existing general dentists in the building- beverlyhillsoralsurgeon@gmail.com

**Westminster dental** practice in popular well known restaurant plaza. 2 OPs turn key practice. 250K obo.(714)251-8718

**GENERAL PRACTICE** FOR SALE-LA WEST SIDE: 4 Ops, SoftDent, Strong Hygiene Program, most specialty referred out. 2017 GR \$600K. HSPPT-Kerri McCullough 949-300-0312 #CA531

**OC Fashion Island** G; Gr \$650 K Rare opportunity. Call Tom Fitterer 714-345-9659

Associate Dentist needed in Anaheim p/t 1 to 2 days/wk 2yr expreq. apply resume drsusanleedds2@gmail.com



### **Amazing year?**

Harness the power of Facebook Ads to elevate your dental practice to new heights



We do the patient acquisition, you do the dentistry...

(310) 660-7606



#### **NEW YEAR SALE!!!**

# \$99<sub>PM/OAC</sub>

#### Terms Apply\*

Contact your Dansereau Rep for more information on this special financing package

A fully equipped Dental Office with 2 Dental Operatories, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X -Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.







NEW Equipment.

Manufactured in
the USA.
Contact your
Dansereau Rep
for more
information on
this special
financing package



Terms and Conditions apply\*
Normal Installation within
1.5 hours of Factory\*

### 10 YEAR WARRANTY / MADE IN USA

**"Sean Was extremely** knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**Specialists Needed-Seeking** specialist for office in busy area of Orange County. Email resume dental1717@gmail.com

**"Do you own more** than one dental office? Want to make sure you have the best corporate structure? Call today for a free consultation. Make sure you aren't missing out on any benefits." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

Santa Ana officefor sale. Luxury build up, have patients, good location. Asking price 450k. 714-472-4041

**YOUR NEEDS COME FIRST!** At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

CPR CARD EXPIRING? Look no further!HEARTSTART CPR, 27 years in business serving Dentists in So.Cal! Earn a 2 Year AHA Board approved card w/4 hours of C.E.units\*we come to you\*\$40/\$45/\$50-ASK FOR DANNY(626)399-1172-cpr2go@aol.com.CALL US TODAY!

ANTELOPE VALLEY NEXT 25 YEARS WILL EXPERIENCE PHENOMENAL GROWTH SPACE AGE CITIES- NEW BOMBERS 80 BILLION, BULLET TRAIN 68 billion, HOLLYWOOD EXPANSION OCCURING NOW, PPS represents 60 year old LOCATION LOCATION LOCATION 6 0ps in 2000 sq ft Rent \$1900 grossing one million with ABSENTEE SELLER-- WORKER BEE BUYER WILL DO 1.5 Million first year, net \$500,000 CALL TOM Fitterer PPS 714-345-9659

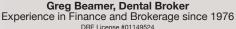
Harness the power of Facebook Ads to elevate your dental practice. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

**I-GAT** machine, Excellent condition. Ideal for implants, Surger, airway Analysis, pathology, \$39,500.00 Dr, Retiring 714 889-9161

ANTELOPE VALLEY # 5 - (3) op comput G.P. Gross ~ \$550K/yr. (4½) days of hygiene. Cash/Ins/PPO. Refers out most specialty work & does no advertising. Seller retiring. D&M Practice Sales 818.591.1401

**RDA** Needed FT to work in GP and multi-speciality office in Brea, CA. Great hours-pay. Email: Brea5xteam@gmail.com





# GREG BEAMER

# The Name You Know The Reputation You Trust



 $\cdot$  26 YEARS IN DENTAL BROKERAGE  $\cdot$  FULL-SERVICE BROKERAGE  $\cdot$  APPRAISALS AND EVALUATIONS  $\cdot$  PRACTICE TRANSITIONS  $\cdot$  FINANCIAL ASSISTANCE  $\cdot$  PROVIDES BUYER OR SELLER REPRESENTATION

#### LOS ANGELES COUNTY

#### **DOWNTOWN LA - NEW LISTING**

4 eq. Treatment rooms & 1 plumbed not eq. Treatment room in a 1,977 sq. ft. suite located in a Multi-Story, beautifully appointed, Professional Building with excellent exposure and visibility. 20+ Years of Community Goodwill. Rent is \$5,750/month. Amazing views! Long standing, GP patient base that keeps coming back to the practice. Seller is a Prosthodontist but only a few patients are truly Prosth patients. Most procedures are referred out and provide potential for a buyer to keep those procedures in house. Under offer, Back up offers encouraged.

#### **LONG BEACH - NEW LISTING**

2 equipped treatment rooms & 1 plumbed not equipped treatment room in a 800 sq. ft. suite located in a two story Medical/ Professional building close to CSLB and Long Beach Veteran's Hospital on a busy street. Ample parking. 40+ Years of Community Goodwill. **Rent is only \$1,300/month** and all inclusive. Being sold as Leasehold Improvements and Equipment only but given the distance to the Torrance practice, some patients may stay. **\$57,000** 

#### **BALDWIN PARK**

4 eq. treatment rooms in a stream-line, digital, paperless, 980 sq. ft. suite located in the heart of Baldwin Park. Busy shopping center location with excellent signage. Rent is very reasonable at \$2,354/month. 18 Years of Community Goodwill. Solid staff in place. Projecting approx. \$291,322 for 2018 on a 2.5 day work week. Proce Reduction \$180,000.

#### **DOWNEY - NEW LISTING**

Excellent corner location in a well-known 4 story professional building in Downey. Our seller has 3 eq. ops., 19+ years of Goodwill, and projecting \$378,174 for 2018. The office has a sensitive and caring staff, and enjoys 10-15 new patients a month. 75% insurance, 19% cash and 6% other.Centrally located in Downey, this building is well known to those who live in the area as the place to attend to their medical and dental needs. Housed in a 1,214 sq. ft. suite, the rent is only \$2,739 a month.

#### **ENCINO - NEW LISTING**

3 eq. ops. & 1 plumbed not eq. op. in a 1,400 sq. ft. suite located in a six story professional building on a busy street. Established as an Endo office for over 30 Years but would work well as a GP. Equipment is 6 years old. Priced below replacement costs \$80K

#### LA CANADA - NEW LISTING

2 eq. ops & 2 plumbed not eq. ops. in a recently remodeled, 1,037 sq. ft. suite located in a two story professional building off the 210 freeway. Established as a dental practice for over 5 years. Seller is willing to include CAP patients (not guaranteed). Leasehold Improvements & Equipment Only

#### **LONG BEACH** – NEW LISTING

4 eq. ops. & 1 plumbed not eq. op. in a 1,800 sq. ft. suite, located on the 1st floor, in a two-story professional building convenient to the freeway with free parking. Custom finishes, Dentrix Software, Intra-oral camera, and Digital x-ray. Priced to Sell!

#### **LOS ANGELES**

2 eq. ops. & 1 plumbed not eq. op. in a 900 sq. ft. suite located in a Medi-Cal building with excellent signage and street visibility. Medi-Cal Clinic offers many referrals and the Medi-Cal Fee Schedule just went up. 14+ Years of Goodwill. Low Overhead. Priced to Sell Quickly \$95,000!

#### **LOS ANGELES - RECENTLY REDUCED**

3 eq. ops & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in a two story, free standing building that rents for \$2,450.Excellent exposure and Signage on a busy street. The second floor is vacant and available - approximately 1,000 sq. ft. 50+ Years of Goodwill. Urgent Care next door – office gets many walk-ins. Projecting approx. \$329,659 for 2018 on a part time schedule. Must see to appreciate. \$199,500.

#### MANHATTAN BEACH ENDO - RECENTLY REDUCED

If you are looking for a great place to own an Endo office, this Manhattan Beach location is ready to go! Great area to solicit referral sources. This **turn-key location is fully equipped with digital sensors, microscopes and a CBCT.** There are three treatment rooms in a modern 1,000 sq. ft suite that rents for \$3,535 a month(includes CAM) with 4 years left on the existing lease. 21 years Goodwill. \$124,500. This is priced to sell!

#### MONTEBELLO

6 plumbed treatment rooms (5 equipped) in a recently remodeled, clean, streamline 1,500 sq. ft. suite. Excellent corner location and exposure in the heart of Montebello. Private parking. Rent is very reasonable at \$1,875/mo. Leasehold Improvements & Equipment only. *Under offer, back up offers encouraged.* 

#### PASADENA - RECENTLY REDUCED

3 eq. ops & 2 plumbed not eq. ops in a 1,500 sq. ft. suite located in a single story, strip center on a busy corner convenient to the 210 freeway. Excellent signage. 15 Years of Goodwill. Rent is \$5,560/month. 90% PPO & 10% Cash. \$275,000.

**PASADENA** 4 eq. ops. in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$965,268 for 2018. You need to see this if you are oriented toward placing and restoring implants!!! Seller is open to staying on part time during an extended transition period. \$705,000. **AVAILABLE** 

#### SIMI VALLEY

3 equipped treatment rooms in a 832 sq. ft. suite located in a single story building with plenty of parking and excellent signage. The suite was remodeled in 2017. Well designed, clean, and efficient use of space. 40+ Years of Goodwill. 80% PPO & 20% Cash. Landlord is easy to work with and ready to negotiate a new lease. 5 Star Yelp Reviews. Low Overhead! Projecting approx. \$287,745 on a 25-30 hour work week. *Under offer, back up offers encouraged*.

#### **SUN VALLEY - RECENTLY REDUCED!**

8 eq. ops. and 1 plumbed not eq. op. in a 2,200 sq. ft. suite located in a two story building on the corner of two busy streets with

In 26 years serving the dental community I have never seen a record sales year like 2018 and we are humbled and grateful for the trust our clients have placed in us. We know we don't merely sell dental practices, we broker your life's work and the buyer's future lifestyle. Many lives (including staff & patients) are impacted by the transition so this "matchmaking" must be perfect. Thank you for entrusting us to assist in this important event.



Ellen Wood
RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry
DRE License #02006320

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

excellent signage in the heart of Sun Valley. Parking in the back of the building and on the street. **27 Years of Goodwill.** Rent is \$4,700/month. Comfortable, Family Atmosphere. Motivated Seller!

#### WESTCHESTER

4 eq. treatment rooms in a 1,300 sq. ft. suite located in a well-known, community established high rise on a busy corner. 11th floor views! Rent is \$4,263/month and all utilities are included except internet and phone service. 39+ Years of Goodwill. Fee For Service. Intra Oral Camera, Digital Xray, and equipment that averages 5 years old. Currently no advertising plan in place. Projecting approx. \$249,446 on a 3.5 work week for 2018.

#### WHITTIER - NEW LISTING

One of a kind opportunity to own a piece of Whittier history. Generational practice that has grown with the City of Whittier for 100+ years. The single story, free standing building has 2,800 sq. ft. on the first floor and 600 sq. ft. of storage in the basement. The basement offers easy access to first floor plumbing. 4 eq. ops. and 1 plumbed not eq. op. Private bathroom with shower. Large windows with garden views. Plenty of natural light. Good size lab. Private parking in the rear of the building. Retiring Seller currently works 3 days a week. Real Estate For Sale!

#### WHITTIER - NEW LISTING

2 eq. ops. in a well-designed, recently remodeled suite. Practice was previously an Implant practice producing about \$300,000 a year. Excellent location on a busy street convenient to the 57 and 60 freeways. Leasehold Improvements & Equipment Only

#### ORANGE COUNTY

#### ANAHEIM

3 eq. ops & 1 plumbed not eq. op. in a 1,080 sq. ft. suite located in a single story medical building on a busy street convenient to the 57 and 91 freeways. Established as a dental practice for over 8 years. Seller has relocated the practice to Tustin. Rent is \$1,540/month. 1 Year left with a 5 year option. New Lease negotiable. \$35k

#### **TUSTIN - NEW LISTING**

Excellent location in the Tustin Medical Center on a busy street convenient to the 5 and 55 freeways. Will entertain a GP or Pedo. Room for 3 to 4 ops with addition of dividers. Bright, clean, well designed 2,000 sq. ft. suite - Seller used superior materials on the build-out. The rent is \$4,700/month. Leasehold Improvements only.

#### WESTMINSTER

4 eq. ops. in a 1,500 sq. ft. suite located in a busy shopping center with excellent exposure and close to the 405 freeway. The practice is located in a busy breezeway between the front and rear parking lots. Seller has been practicing here 16 hours a week, and will be relocating. The practice has the potential to be open more. The suite feels spacious and offers plenty of storage. Floor to ceiling windows in the ops-Plenty of natural sun light. Rent is \$4,260/month. Will not be on the market for long! \$85,000

#### RIVERSIDE/SAN BERNARDINO/ SAN DIEGO COUNTY

#### CHINO - RECENTLY REDUCED

Two story, free standing building with an excellent location and visibility. 5 eq. treatment rooms in a 3,950 sq. ft. spacious, beautifully design suite with a second floor ready for expansion. A true must see to appreciate! Location would be great for a Multi-Specialty Large Group. Rent is \$6,300 (less than \$2/foot). Leasehold Improvements and Equipment Only

#### **SAN BERNARDINO - NEW LISTING**

**4 eq. ops.** in a spacious, bright, nicely designed, 1,600 sq. ft. suite located in a single story, freestanding building with excellent signage and visibility. Rent is very reasonable at \$2,486/month. **Suite was remodeled** in 2015 with new flooring, paint, furniture, computers, x-ray equipment and seller recently replaced the autoclave, pump and vacuum system. Established as a Dental Practice for 38 Years. Seller is moving to Redlands. Some patients may stay. \$79,500 **Leasehold Improvements & Equipment Only** 

#### LA QUINTA

8 modern, fully equipped treatment rooms in a state of the art 2,275 sq. foot suite located in a frequented shopping center with over 30 Years of Community Goodwill. Dentrix G5 Software, 10 Intra Oral Cameras, Digital X-ray, Pano, and equipment that averages 10 years old that is in excellent condition. Long-term, Knowledgeable staff. Strong Hygiene department -10 days/week. Qualified Specialists in place. Retiring Seller. 60% Cash 40% PPO/ Delta (no HMO or CAP). Projecting approx. \$1,844,394 for 2018/2019 with a history of Collecting \$1.5+ Million.

#### **NORTH COUNTY SAN DIEGO - NEW LISTING**

4 eq. ops. in a beautifully designed, state of the art, and paperless suite located in a busy shopping center on a main street convenient to the freeway. Established, Fee for Service, Seaside Community practice. Excellent exposure, foot traffic, and attracting approx. 20 new patients per month. Seller currently works 3 days a week with 2 days a week of hygiene. History of Collecting over \$940K.

#### RANCHO CUCAMONGA - NEW LISTING

4 eq. treatment rooms in a 1,175 sq. ft. suite. Excellent location in a busy, strip shopping center off Baseline with excellent parking. Close to the 15 and 210 freeways. Rent is only \$2,900/month. Adec equipment. Leasehold Improvements & Equipment Only

#### **REDLANDS**

3 eq. ops. in a 850 sq. ft. boutique style suite located in a single story, store front building close to the City Hall, Mall, Area Schools and convenient to the 10 freeway. Large signage and visibility. Rent is only \$1,200 per month. Seller has put in over \$80K in tenant improvements but needs to concentrate on his Rancho Mirage practice. Motivated Seller, Make an Offer!

#### **CLOSED IN THE LAST TWO WEEKS:** FULLERTON, SAN BERNARDINO, BEVERLY HILLS.

# Help us thank them



VSA is made up of retired Veterans, willing citizen volunteers and corporations committed to bettering the lives of those who have Served & Sacrificed for the country they love. Our goal is to give back to those who have given so very much to protect our fragile freedoms. We are simply here to Serve our Veterans, to thank our Heroes by sponsoring healthful, invigorating and rewarding outdoor adventures, sporting events, and Family activities.

Join our VSA Family by donating to fund a variety of wilderness activities including fishing, guided events, camping trips, gear and transportation for ocean and backcountry excursions. Every donation changes the lives of our Heroes and their Families for the better.

Join the VSA Family today and know you are making a difference. No donation is too small.

#### **Veterans Sportsman Alliance**

10394 S. Tantau Avenue, Cupertino, CA 95014

408.499.4139

info@veteranssportsmanalliance.org www.VeteransSportsmanAlliance.org



Registered as a 501(c)(3) Corporation

Monterey Park: 6 Ops digital, lots of room. Retail exposure \$200K. Call Jack at (818)522-9123 Dre:01993607

**TRAVELING PERIODONTIST-IMPLANTS** /Sinus lifts/CT grafts/ Osseous/Ridge Aug. Will bring all instruments + materials. LAperiodontist@gmail.com

Fast, friendly and flexible funding for dentists from Bank Of The West. How can I help? Derek Kirma, SVP, Regional Manager 503.939.0837 | Derek.Kirma@bankofthewest.com

Attention Dottons! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**In-House Ortho:** Tired of referring your ortho cases out?Certified Orthodontist travels with staff & Supplies to bring ortho to your office. BracesInYourOffice@gmail.com

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ locl 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL. Call Tom Fitterer 714-345-9659

**General Dentist** needed for multiple offices. Please call Dr Mitch if interested. 818-917-8254. LancasterDentalgroup.ne

American manufactured Dry Vacuum Systems, Variable Speed with Stainless Steel Tank. Rebates and Discounts available, prices starting at \$4995. Factory Install, maintenance and support. Call (800) 423 - 5657 or visit our website WWW.DHPDENTAL.COM

**SPACE SHARE** opportunity available in Hawthorne. 840sqft 2op clinic in retail strip plaza. Text 949-798-9591. Thank you.

**6,000+ DENTISTS REPRESENTED** The Law Offices of Wood & Delgado are "extremely fair with a high degree of integrity." www.DentalAttorneys.com 800.499.1474

Impression & Temporary Guns DS50 4:1/10:1, one Danville & one Dentsply gun, 50.00 each. e-mail im2near@yahoo.com.

**Impression Guns** DS50 1:1/2:1, one Discus Dental & one Kerr SDS, 45.00 each. e-mail im2near@yahoo.com.

**LIGENSED DENTIST SEEKING HYGIENE ONLY** POSITION. teamplayer,great chairside,gentle,thorough aman32dmd@gmail.com7144708231 Dr.Singh

**The First Few** Transitions as a New Dentist – Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.

**Dentist Wanted:** Part time - weekdays or weekends - Nights or Days - Must be proficient in Cosmetics, crowns, fillings. Base pay + Commission - Please call: (562)207-7888 or email: upon\_rqst@yahoo.com

Dentsply Ultrasonic Tips(Used). 1, 30KHZ tips, 2, 25KHZ tips, 65.00 ea. tips almost new & sharp e-mail im2near@yahoo.com

Prime Northridge location at 9241 Reseda Blvd, 1,650 Sq Ft available for dental office build out. 818 709-8645

Legal Tip: Buyers: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Associate skilled in Molars Root Canals therapy 2yrs experience.contact:gary.68@gmail.com

Digital **Pan** PC-1000 for sale \$4500. Email at SBDENTALONTARIO@GMAIL.COM if interested or call Debbie at 909 923 9557.

VISALIA Perio: Keep implants in house and imagine the growth possibilities! 9 hygiene days per week! Rare Gem! 2,000 sf w/ 5 ops \$375k (JG-757) WPS/800-641-4179

Ortho Side Units For Sale. 4 Boyd on casters with ft control+DCI Clean Water System for \$3200. docfrerichs@yahoo.com

Business litigation and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

Aseg Galloni, Modular 4 Induction Casting Machine cast in just 60 seconds:Request pics must SEE! Roger 8183557865

ATTENTION CORPORATE -- SPECIALIST TEAM--ENTEPRENOUR should include this package in their inventory. Seller will work back indefinitely with good health. ORANGE COUNTY- INLAND-EMPIRE--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 million within 24 months. Gorgeous facilities ultra modern with conbeams in each--Call TOM FITTERER 714-345-9659

Attend Xcel Seminars 22 CE series for only \$499 and get an 8CE Intro to Dental Sleep Apnea Course, lectures about Treatment Planning with Bob Lowe and also Biomimetic Dentistry, go to www.xcelseminars.com or call 480-717-2230 for info or to register.

LaCanada/Flintridge GP practice collects \$1.175 million and nets \$385,000/yr. Seller refers all specialty work. 9 days of hygiene/week. 4 ops. Easy access. Asking \$925,000. Kurt Skarin 805-777-7707

"I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee 's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!" Ari Rosenblatt, DDS, DMD - - Call Maddox Healthcare Law - (949) 675-1515

orthodontist, oral surgeon needed at Lancaster Endodontist. California email resume to Martha GoldenDental@inbox.com





858.408.6900 info@tencersherman.com TENCERSHERMAN.COM

#### AREAS OF EXPERTISE

**Business Litigation Employment Law Employment Advice** 

**DENTAL PRACTICE** & REAL ESTATE in PALM SPRING for SALE. Collections ~ \$1.1 - 1.2 Million. Net over 50%. General & Implants. Cap Check \$6-7K/month. Call Loc Pham, BRE#01875780. (714)550-7494 practice@lcffin.comILCFPracticeSales.com

**Dentist 1000ded** at Lancaster CA email resume attn.Martha GOLDENDENTAL@INBOX.COM

HIRING: Dental assistant 2+ years exp. Bilingual English/ Spanish. Email resume to linashahinyan@gmail.com

**Beautiful suite** in professional Valencia building available! http://tours.tourfactory.com/tours/tour.asp?t=2017586

**CAPISTRANO BEACH PT** Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity)in 2 ops, rent \$1600. Starter Practice Full Price \$150,000. CALL Tom Fitterer at PPS 714 345-9659

**Beautiful, modern dental** off. for rent in Santa Monica w/shared sterilization center, front desk. 1st/2nd fl. contact njydds620@yahoo.com

Santa Ana office, need bilingual DA, \$ 14-22/hr, 714 5409434

**3M ESPE Rotomix** Rotational/Centrifugal Capsule Mixer \$600 New/Unopened. Located in West Los Angeles Contact 310-922-5666

RIA II experienced DA needed for perio practice in San Clemente. salary based on experience. Email ginnyperio@att.net

**Neds** 3 days a week general associate. Send resume ddsrightchoice@gmail.com.

Mobile Anesthesiologist - Dual Board Certified. Sedation or Nasal Intubation. Call/text (949) 288-3401. CaAnesthesia.com

**Create the Office** of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

**G.Dentist** associate for a private practice in Chino CA. T/Th. 2+ exp is pref Please call at 2132680562 bijal23@yahoo.com

**PRACTICE FOR SALE/ORANGE** Turn Key GP w/ 3 eq ops in small shopping center. California Practice Sales, Inc. Phone: 714-639-2775

ENCINO OFFICE FOR RENT - 2,000,000 patients within 20 min. drive. 2 minutes off 101 freeway. Perfect for Specialty branch office. Call (818) 521-7500. #3

**PERIODONTIST** - Looking to join a practice in Tarzana, Woodland Hills, Van Nyus area. Contact- aspendentist@gmail.com

**Dentist needed** for busy private office located in Rialto, for 2 days Fax 951-291-2039 / E-mail angieggc@gmail.com

PART TIME DENTIST NEEDED FOR HEMET / MURRIETA LOCATIONS..Contact# 951-300-8171

**Dental Laboratory** Misc, Delta Sonic, Heating Plates, Vibrators, Grinder/Lathes, lots more, pics on request. Roger 8183557865

Speak with an experienced dental attorney today about practice transition legal pitfalls. Levi Barlavi. (888) 776-5384 www.dental-attorney.com

**GENERAL DENTIST** with 1 year experience in all fields of dentistry required for a state of the art start up in Cathedral City. Base + Commission. Call 951.833.7468 or email: Jobs@SmileGuru.Dentist

**Dental chairs, X-ray machines, panorex,** bleaching and whitening light available for purchase. Call (818)703-3085

**DIAMOND BAR SPECIAL** CIRCUMSTANCE, This is a dream mil dollar location to be. 4 ops w/digital pan. Several Restaurants bring in droves of customers on a daily basis, , parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 ft of office. Senior pt DDS gr \$450k 1 day a wk w/1 day associate. Seller will stay one day a week for a while & then 1 day every 2 wks & teach implants, OS & Ortho, Seller will help junior dentist achieve min \$1 mil given time to build. FP \$450k Call Tom Fitterer at PPS 714 345-9659

RDH & RDA needed for High End Encino office, please call 714-264-3131 for more info

TUSTIN - 3 64. chairs in a modern 2,000 sq. ft. suite. Greg Beamer 909-542-4891

**General dentist** part time yorbalinda and laguna niguel excellent compensation, please contact 626-975-7160 or send resume shna5000@gmail.com

established dental office for sale, contact 818-749-9319.

**Dental Assistant Needed,** brand new Westlake Village office. Please contact: 805-370-5568 / email: officewvfd@gmail.com

Referring Out ENDO, ORAL SURGERY?, USC General destist with 22 years experience will do it all in your office and bring everything. For a flat fee approximately 50% of office fee. For further info Please leave voicmail, or text 310-210-6955 or Email:

DontReferOut@gmail.com

**retiring DDS** dental office for sale 1400 sq ft 3 op Adec unit free parking Silverlake/Beverly Blv downtown LA 2134468451

**GENERAL PRACTICE** FOR SALE-LAKE ARROWHEAD: 6 Ops, SoftDent, Digital, Pano, PPO/FFS. RE for sale. GR \$1.1M+. HSPPT-Steve Caudill 951-314-5542 #CA517

PERIO IMPLANT STUDY CLUE: Learn from Dr Kenny (UCLA Professor Emeritus) Place Implants and Do Perio. CALL Dr. Thein 818 248.1991

**Pediatric Dentist** PT position open. Rosemead CA 91770. 2 yr OCS preferred. Small private office. wanwanliou@yahoo.com

### **Keep Ortho referrals IN-HOUSE**

HASSLE FREE: INCREMENTAL REVENUE: HIGHER QUALITY CARE

#### We handle:

- Scheduling
- ✓ Treatment Coordinator
- Assistants
- Equipment
- Billing
- ✓ Collections
- Marketing Support







- Patients come to a location they are comfortable with.
- High-quality treatment for adults and kids.
- Braces, Invisalign® and Propietary Clear Aligner Technology

# PACIFIC ORTHODONTIC GROUP

CONTACT US 310-612-0787

partners@pacificorthogroup.com

www.pacificorthogroup.com

RDA/DA needed. Rowland Height Spanish/English or Chinese/ English preferred. part-time. pls call 6269646688

**Getilia Chen, Esq.** negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. — D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

**Board Certified Periodontist Available!** All periodontal surgeries, materials & instruments. tavariperiodontics@gmail.com

**Thomas Sudbijo, DMD** (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Dentist Associate needed in Santa Ana, full time must work on Sat. Experience >1 year. Email CV welldentplace@gmail.com

**NORTH PASADENA**, MILLION DOLLAR PRACTICE AND 1500 SQ FT 50P FREE STANDING DENTAL BLDG ACCROSS FROM STARBUCKS--CALL TOM FITTERER 714-345-9659

Specialist space 4 lease in Glendale/Montrose. New, free parking, cool mid-century bldg. Ready for 4 ops. 818-421-2912

Space sharing opportunity in Irvine, Ca. Beautiful office in Woodbridge area. Please email Smilecentraldental@vahoo.com

Scican Statim 2000steam autoclave with cassette. functions-Pics on request. Missing reservoir cap Roger 8183557865

**Office Manager** Wanted - Anaheim - experience and PPO is a must. Please email resume to: help@adentist4me.com

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 /www.ADMInstitute.com/ check our 5 stars Google & Yelp reviews.

**Dentist-Associate Los Angeles** is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

New Belmont X-Galiber Panoramic / Cephalometric X-Ray Unit - \$2500 818 726 8534

**DENTAL PRACTICE FOR SALE** - EL MONTE: Must see office & location. Busy area. Corner location. Call Broker - Practice Sales & Appraisals (818) 999-9595.

**GENERAL DENTIST** Lake Forest, Flexible Hrs, Saturdays + One/Two Days, Email: dentaloffice2019@gmail.com.

**Kavo Fiberoptic** Handpieces, 649B. 4 used handpieces, good condition, rarely used. 250.00 each. e-mail im2near@yahoo.com.

# KL-909 San Diego Just Listed!

Collecting over \$1.4M annually, this is a remarkable opportunity at a proven location in the upand-coming, evolving, chic and vibrant North Park neighborhood. Designed with office efficiency & patient flow foremost, resulting in a comfortable, productive and pleasant environment. The office occupies approximately 2,400 square feet and consists of 5 fully equipped Ops w/ 2 Pedo Chairs. Call for More Information. **Full Price:** \$1.05M.

### Also Available KG-779 SAN CLEMENTE Ortho:

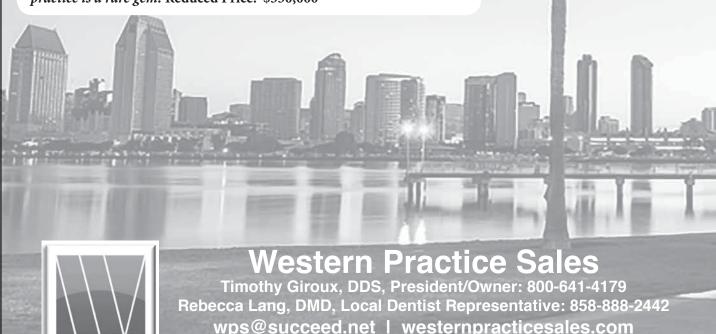
Doctor is currently enjoying a relaxed work week of only 3 short half-days per week. It would cost more to build out a scratch start practice than to buy this rare gem collecting over \$400k annually! 2896 sf w/ 6 open bay chairs \$150k.

#### KG-921 Santa Maria, California

**Desirable collegiate coastal community!** With Collections over \$529K in 2017, this 900+ sf office with 3 fully equipped ops is centrally located in a long-established professional building in desirable neighborhood w easy highway accessibility. Call for Details **Full Price:** \$315,000.

#### **IG-757** Visalia Periodontics

Offering a full spectrum of periodontic procedures: Root Planing, Surgery, Laser (Lanap), active Recall system, *except Implants*, this practice is an outstanding opportunity and gold mine for the astute periodontist who recognizes this as a potential for growth! *With 9 Hygiene days per week, this practice is a rare gem!* Reduced Price: \$350,000



937 Pearl Drive, San Marcos, CA 92078

**Office 4 sale N.Hol 4600** sqft 14 rooms plumbed 11 equipped 3x ortho p/m gross over 1m 2017 est 1.4 m in 2018 8187268534

**Beverly Hills** Office space for sublease for specialists only. Spacious, flexible availability. beverlyhillsoralsurgeon@gmail.com

**Toluca Lake** Office for Sale: 3 equipped room, 1100 sqft ready to move in. Located in shopping center. 818-726-8534

MOBILE ANESTHESIOLOGIST - Sedation or GA. Will travel to your office for your patients. New Year offer - DISCOUNT for New Offices. (949) 288-3401 - CaAnesthesia.com

**Bilingual RDA** / Dental Assistant (Front/Back). We need RDH in private dental office. Email: shinedentistry@verizon.net.

**ENDODONTIST JOIN** PERIODONTIST SANTA CLARITA-GREAT SHOPPING CTR, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who does not want ownership responsibilities, just a good reliable job. Call Tom Fitterer 714-345-9659

**Private Dental** office needs Dentist to perform general & restorative dentistry. Email: shinedentistry@verizon.net.

**Dentist** Sculpture Custom Figurine from Italy. Magnifico! By world famous Colombo. 949-463-1973. Value/Price \$2,900.

Mission Hills: Well established practice 3 ops, room for 4, digital sensors. Low overhead Comming soon. Call Jack at (818)522-9123 Dre:01993607

**State-Of-The-Art Operatories** for lease. Lease up to 5 operatories by day, month or year. Located Ventura Blvd. Tarzana, CA. 818-654-7100 or education@estheticprofessionals.com

Looking to purchase a practice with the building in the LA area. Please email: PapDentalCorp@gmail.com

Free Dental Implants and Bone/Sinus Graft for anyone @ UCLA implant center(training purposes). Contact 847-525-9650.

SF East Bay, General practice for sale. High-end, impressive, long established office in Contra Costa with large, growing patient base. Dentist performs at 1M+. Educated patient base requires experienced dentist. Approved financing available. Asking price \$910k. Resumes only prosellsdds@gmail.com

**Bilingual dental** assistant needed part/full time/front/back-wilshire&fairfax.(323)931-9161---dalia@doctor.com

**PRACTICE FOR SALE/** YORBA LINDA GP w/ 31 yrs of gwll. 4 eq ops. NET \$267K California Practice Sales, Inc. Phone: 714-639-2775

**Implant Dentist** will come to your office per case basis keep it in-house call/text or for consult new cases 2135903896.

**Dental Assistant** needed for GP office in Arcadia, CA. Competitive payEmail Resumes to: drjondo.dds@gmail.com

**Dental Front** Office needed for GP office in Arcadia, CA. Competitive payEmail Resumes to: drjondo.dds@gmail.com

**US Manufactured** Air Compressors In Stock, starting at \$3495. Oil Less with complete drying system, 120v or 240v. Factory Direct with over 50 years experience in manufacturing dental equipment, WWW.DHPDENTAL.COM or call (800) 423 - 5657

For Sale - Three Bel-20 Excalibur Dental Chairs. \$1299.00 EACH. Cell 858-663-4540.In S.D. Area. Closing Satellite Ofc.

\*\*Dental building for Rent\$2890,,In Huntington Park.Been active dental for over 7yrs. Dmdwhittier@gmail.com

**Qui office** is looking for a treatment coordinator and biller. Min 5 years in the dental field. om@dentistcarson.com

**FREE DENTAL PRACTICE WHEN YOU** BUY THE BUILDING,2650SQFT,Huntington Park.\$945k.email me for detail: dmdwhittier@gmail.com

SIMM CEREC 3 Red Cam 2005 Dental Acquisition Unit (NOT FUNCTIONAL) AND Milling UNIT (FULLY FUNCTIONAL) COMES WITH ORIGINAL STORAGE CABINET AND MORE THAN 200 EMPRESS BLOCKS EXPIRED BUT CAN BE USED FOR TRAINING PURPOSES FOR \$1850 OBO FOR LOCAL PICK UP ONLY CALL VERONICA @ 559-661-4114

**Dentist-Associate Los Angeles** is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

**We do the patient** acquisition, you do the dentistry. For amazing dental marketing call Proactive SEO Solutions @ (310) 660-7606.

Apple Valley Dental office 800-2000sqft. Build to suit w/TI. Est. Dentist&Ortho in same bldg. hdorthodontist@gmail.com

**Energetic Skilled Dentist Looking For** Great practice w/highest quality/ethical standards. Want happy patients? Email SFVDentist8@yahoo.com! SF Valley.

**FOR SALE:** beautiful dental office 5 ops equiped in rancho cucamonga. dentist retiring. make an offer! (909) 927-3662

**3D SCANNET** Activity 101, Scans everthing from a single tooth up to an entire jaw, pics on request Roger 8183557865

**DEL MAR - ENCINETAS** HMO mo chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients; Grt opportunity to grow a nice practice, in a well-known prof area of a fantastic beach city. Full price for immediate sale \$285,000 Call Tom Fitterer 724-345-9659

Orthodontist Avail.to wk in & near Los Angeles Send email to:ortho\_wiz@yahoo.com

Sublease Office Space in Laguna Beach, Very Busy Modern Shopping Center, 1500 sq/ft GP office Dentrix G4/ Dexis Platinum, 3 ops. avail, (562) 547-3857

### A. Lee Maddox, DDS, Esq.

# Because Experience Matters

Maddox Healthcare Law was created to meet the critical demand for strong, ethical, and professional legal services in the practice transition business.



I believe Dr. Maddox is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. I believe that he is the best in his profession because he has extensive knowledge regarding both the law and dental aspects of the transactions, which means he can understand the reality of what you are going through. He always looks out for the best interest of his clients. He will defend and protect you like no other.

Hendrick Gonzalez, DDS - 9/25/18

I have used Lee's advice over the last 30 years, starting with reviewing my multiple office leases, associate agreements and finally with establishing a successful partnership agreement. Lee's advice is always fair and I respect his view of creating a "win-win" formula. I have and will continue to recommend his professional advice to all my dental colleagues!

Ari Rosenblatt, DDS, DMD



· A Reputation of Trust, Expertise, and Reliability

- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation/Dissolutions
- Space Sharing Group/Solo Agreements
- Associate Agreements
- Independent Contractor Agreements
- Dental Services Agreements
- Limited Liability Company Formation and Agreements

#### LEE'S STORY:

- USC Undergrad 1983
- USC Dental School 1987
  - USC Endodontic 1989
  - Hired Associate 1992
- Sold 1/2 of Practice 1992
- Opened Second Office 1993
- Built-Out New Office 1996
- Work for Dental Manufacturer 1996-1997
  - Law School 1997-2000
  - Iransactional Attorney 2001 to Present
- Maddox Practice Group (MPG) Brokerage 2010
  - Sold MPG to Henry Schein 2013
  - Managed HS brokerage business from 2013 through 2018 in 7 states

(949) 675-1515 • Fax: (949) 339-2062

www.maddoxhealthcarelaw.com 1664 Newport Blvd, Suite 200, Costa Mesa, CA 92627

**PERIO PRACTICE** FOR SALE-ORANGE COUNTY: 5 Ops, 4 Doctor & 9 Hygiene days/wk. Long history of \$1M/yr. Coll w/low overhead. HSPPT-Kerri McCullough 949-300-0312 #CA520

1-2 OPS for rent. Prime San Marino location. Cool mid-century bldg. Superb Dentist & staff, great environment. 818-421-2912 or email rogerlisa2@me.com

**Business litigation** and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

**THE LAW OFFICES OF WOOD & DELGADO** represented 6,000+ dentists during the past 35 years. FREE consultation! 800.499.1474 or visit www.DentalAttorneys.com

**ENDODONTIST needed** for multiple offices. Please call Dr Mitch if interested. 818-917-8254. Www.lancasterdentalgroup.net www.legacydentalgroup.net

RDA COURSES-\*Lowest Priced\*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMinstitute.com

IV SEDATION FOR YOUR DENTAL PRACTICE IN SOUTHERN CALIFORNIA. \$400/HOUR. CALL OR TEXT: 847-525-9650. VISIT: SEDATIONDOCTORLA.COM

**Associate Dentist & Endodontist** - FRESNO, CA If interested please contact Cindy Angulo Director of Operations at 559.259.9432 or cindy@alzatedental.com.

**Riverside Lady DDS** grossing \$ 250,000 3 ops, 30 new patients a month. FP \$ 165k Call Tom Fitterer 724-345-9659

**Practice for** SALE(LeaseHold/Equipments.pedo/adult sensors,panoramic)4Ops,7plummed.Best Possible Location,Covina,LA county.Close to element/high school. Infront of Walmart&IKEA.Large private Dr. office. An AMAZING OPPORTUNITY Dendodontist@gmail.com,714-395-3009

**Santa Rosa** fully equipped 1500 sqft space for rent, 4-5 ops, \$2400 including equipment (vacumn, compressor, chairs, x-rays, etc). Great opportunity. 7074948498

**Neodiamond Burs** for sale(new), 25/box, size: (4) Round taper, 1116.10C, \$30.00/ box e-mail im2near@yahoo.com

**ENCINO** - **(5)** op comput. G.P. (4) ops eqt'd. Fee for Service. Ave. Annual Gross \$500K. D&M Practice Sales 818.591.1401

MISSION VILJO DENTAL OFFICE SPACE SHARE; GORGEOUS 3000 SQ,5 OPS GREAT DESIGN DENTAL OFFICE LOOKING FOR DENTIST TO SPACE SHARE AND GOODWILL. CHECK AT WWW.DR BARNAR.COM.CALL DR BARNAR FOR DETAILS AT 949 293 1212

**All County Construction** We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179

**PRE-APPROVED** BUYERS LOOKING FOR DENTAL PRACTICES in ORANGE COUNTY 3-5 Ops. High-Production. Preferably w/Real Estate. Sellers call Loc Pham, BRE#01875780. (714)550-7494 practice@lcffin.com/LCFPracticeSales.com.

**Perio practices** in San Diego County and Orange County. Each collects about \$360,000/yr with 2-3 days of hygiene/week. Both are asking \$140,000. Where do YOU want to live? Kurt Skarin 805-777-7707

SF Marin County, General practice for sale. Beautiful, modern, long established office in Marin with loyal, affluent patient base. Revenues of 900k+. Excellent practice for experienced dentist. Asking price \$875k. Approved financing available. Please send resume to ddsbayareasales@gmail.com.

For Sale 2 Turn Key Dental Offices 16700 Hawthorne Blvd, Lawndale, CA 90260 (5 Chair 2,698+/-SF)15555 Main St C-3, Hesperia, CA 92345 (5 Chair 1,476+/-SF)Video Tour Available At ListLeaseSell.Com or Call (909) 449-9234 BRE#01899628

**RIVERSIDE-Lady** DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dentical, Ample patients no problem. Easy way of getting started in this low overhead practice. Rent \$1350/mo Call Tom Fitterer 714-345-9659

**Furnished dental** operatories for lease, as well as furnished space for dental techitian for lease in an upscale Rancho Santa Margarita area call 949-683-5411

**PRACTICE FOR SALE** IN MODESTOGeneral practice dental office with a long history of goodwill in Modesto, CA, approximately 4,100 square foot office with 10 fully equipped operatories and 2 additional plumbed operatories, reception area, sterilization area, and Panorex. The practice operates Dentrix as their practice management software. The practice revenues approximately \$1.5M Send CV to: modestoddsgp@gmail.com

Adult oral sedation certification training; will get your adult oral sedation permit by completing our single 3-day course, www.dentaloralsedation.com (805) 676-1063

**Danville office** is approx 1,600 square feet with 2 Fully Equipped Ops plus 4 additional plumbed, Reception Area, Doctor's Office, Business Office, Sterile, Lab, Storage, and a Restroom. Amazing location! \$50,000 for lease takeover and equipment. Call 925-785-9633 for details.

SURGERY DONE IN YOUR OFFICE: IMPLANTS, EXTRACTIONS, PERIOSURGERY. GENTLE & WITH MANY RECOMMENDATIONS.(626)447-0888. KEEP THE PRODUCTION IN YOUR OFFICE. Low minimum required

**PRACTICE FOR SALE/ IRVINE** Long established GP in one story bldg w/ 5 eq ops. Grossed \$482K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

**GP needed** in La Quinta Group practice. Must have at least 3 years experience. 2 days per week. Potential buy-in. (760)861-9599

### You need a friend in the business.

The practice of dentistry is challenging...especially in California. Changing tax laws, redefinitions of Independent Contractors and discovery of errors, omissions and outright fraud related to dental practice acquisition (especially those offered by FSBOs) require experienced, expert handling. You need someone who has seen it all and knows what to look for...someone to protect your interests, your money and long-term profitability. I am that man.

- Acquisitions and Due Diligence
  - Tax Planning and Compliance
    - Accounting, Payroll, Business Management
    - Cash and Debt Management
      - Risk Management
      - Business Plan and Strategy
        - Loan Negotiations
    - Dental Forensic Accounting
    - Divorce Financial Analysis



"We walked away from many unsuitable deals and offices before we finally found a great office. Fazel is persistent, highly educated & experienced, and an expert in dental industry."

Actual DDS client. Reference can be provided upon request!

Request your complimentary copy of my e-book, "Dental Practice Valuation & Due Diligence" or call to reserve a seat at my workshop, "What to look for when buying a practice." Learn the simple questions to ask that reveal the truth about a dental practice's actual net worth! (Mention this ad and receive your seminar seat free.)



#### FAZEL MOSTASHARI

Master of Business Taxation, MBT Certified Public Accountant, CPA Certified Fraud Examiner, CFE Personal Financial Specialist, CPA/PFS

Committed to Serve Clients' Financial Needs Exclusively & Independently Cal.Dental.CPA@Gmail.com • SoCalDentalCPA.com • (818) 884 2549

**Our attendee Said,** "I enjoyed that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See our insert for info on our next 3 course, 22 CE series, for \$499 (2 Lectures PLUS an 8 CE Intro to Dental Sleep Apnea course), It's starting in January so go to www.xcelseminars. com or call 310-663- 4055 for info.

**Auction Panoramic CS9300 Carestream** 110V ENT-Allergy Bundle. Still installed in Gilroy Ca. Online Auction closes Dec 27. Abamex Auction Co. 858-384-3580 www.abamex.com.

**GENERAL DENTIST NEEDED, FOR MULTI** SPECIALTY DENTAL OFFICE IN L.A.and Huntington Park, Excellent PAY! CALL (310) 384-4360

Associate Dentist Busy Rancho Santa Margarita office seeking FT associate to join our team. FFS and PPO—no HMO. Cutting edge facility and equipment, providing ethical, quality, caring dental care. Ideal candidate will have 2+ years experience, exceptional clinical, communication and people skills. Earn \$150k-\$300k/year. Guaranteed daily rate plus % of production. Current associate earns \$1000+/day. Email resume and cover letter to Sheelaroth@gmail.com

**OC BEACH CITY** Grossed 100k last mo. , Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price\$ 900,000 Senior Seller will stay one or 2 years maybe more and help build to 1.5 Cal Tom Fitterer 714-345-9659

**EXCEPTIONAL DEAL FOR SALE DENTAL OFFICE IN SANTA CLARA /SAN JOSE. NO BROKER FEES. High collection/low cost. Excellent location in a busy established shopping center, high visibility, ample parking.5 fully equip. ops. 1500 sq.ft. Email:** dentistsantaclara1@gmail.com

**Aseptico mobile** dental cart amc-20 with electric motor and tray, top of the line, fully self contained, barely used, like new condition, was 14,000 new, selling for 9,000 obo. central cal. Jason 559-280-9850

**Brand 16W** Turn Key dental facility for sale in a busy retail space anchored by Trader Joes, Starbucks, CVS and Savemart in Clovis, CA with high traffic counts. Competitive rent. Plumbed for 9 chairs, Equipped with 5. All new Midmark massaging chairs, 12 o'clock cabinets and center cabinets. Dentrix software and dexis sensor. Equipped with ICAt imaging, Adec monitor arms, computers, electric handpieces and much more. Asking for \$550K. Call 916-712-4671 or email elliy79@gmail.com

You're a fantastic dentist. Ensure that your 5-star reviews stick. For expert reputation management call Proactive SEO Solutions @ (310) 660-7606.

\$5695 for a complete Dental Operatory, manufactured in the USA, Corona CA. Call and mention the Dental Trader Ad and receive a Free Dentists Stool. Visit our website WWW. DHPDENTAL.COM or call (800) 423 - 5657 for more information. 10 Year Warranties NO PAYMENTS UNTIL 2019

**Beautiful modern** Encino office available for sublease. 4 ops ready. Please respond to suitedental16@gmail.com

**AD2 Articulator** System. Basically new AD2 articulator system. Used once. Full kit, \$1,871 obo, Email: bayareadds1@gmail.com

**Shade Guides** for sale(used): (2) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; e-mail im2near@yahoo.com

**Specializing** in Dentrix, EagleSoft, EasyDental,OpenDental, & SoftDent, Academy of Dental Practice Careers caters to anyone who needs more dental office computer training. Instruction is offered in 3 forms, In-Office at your location, at our ADPC training facility in San Diego, or online. Call 877-235-7100 or visit DentalPracticeCareers.com.

La Habra Very Busy upscale Shopping Mall Walmart etc, Dentist next to Popular Bakery, Estb 16 years, Lady DDS, does not want to own. Sell and work back, This is a million dollar location gr \$ 330,000. 6 ops plumbed 5 equipped Full Price \$270,000 Seller refers out per month 6 Endo's, 7 OS,5-Implants,2Ped Call Tom Fitterer 714-345-9659

**Sonoma County Perio Practice.** Seller offering established 21 year practice with trained, seasoned staff and great location. Exceptional 2,100 sq. ft. ample office with 6 fully equipped ops. Majority of equipment purchased in 2002. 4 doctor-days & 3 hygiene days per week. Average gross receipts \$1M+. Asking \$677K. Carroll & Company (650) 362-7004 or dental@carrollandco.info.

**CEREC MC** machine 3 years old, serviced 2 months ago, perfect condition,3 units.\$55K Owner Retired. Up to 7Years of Warranty Optional. Contact 818 422 6981 Dr.Visot

**DENTIST. Consulting firm seeking Practice Transition** Consultant. Immediate need in northern and southern CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential.careers@paragon.us.com 866-898-1867.

PART TIME POSITION IS OPEN FOR A DENTIST WITH EXPERIENCE IN PEDIATRIC DENTISTRY PLEASE FAX RESUME TO 5596614111 OR EMAIL TO MADERAFAMILYDENTALCARE@LIVE.COM

**DENTAL PRACTICE FOR SALE** - LANCASTER: 4 Op Turnkey Opportunity in highly visible location. Priced Right. Call Broker - Practice Sales & Appraisals (818) 999-9595.

**Save on your Phone Bill** with a Cloud Phone System: Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

**PRACTICE FOR SALE/** SAN DIEGO GP w/ 6 eq ops / 2 plmnd not eq Projecting \$1.2M for 2018 California Practice Sales, Inc. Phone: 714-639-2775

**GENE Polyvinylsiloxne** Heavybody impression material for sale \$11/Cartridge. contact Textor message (760)791-9392

Sacramento: Perfect for a second location or satellite situation! 950sf w/3 ops collected 398k in 2017. sainidentist@yahoo.com



www.betterask-jack.com and www.jackfogelson.com

Listings:

West Valley, CA (Coming Soon)

This practice has two treatment rooms, Easy dental, Sensors and Retail Exposure. It has a lot of opportunity. It does accept Medi-cal.

Monterey Park, CA \$200K

This practice has 6 treatment rooms, 1800 sqft 2 sterilization areas. It faces a busy street with retail exposure and lots of signage. Large private office and second waiting room. This office has room for multi-specialty.

#### North Hollywood, CA

With over 2000 sqft of space there is plenty of room. Seven treatment rooms and an additional area that may be your Implant Center. Rich history, with approx. \$1M in collections. This office refers out most specialty. This is a huge opportunity.

**Prime Orange County, CA** 

This large 3000 sqft office has 8 treatment rooms. This office is a 10+ in design. It comes with everything but patients. Dr. is relocating practice. You will need to build from scratch or move your office in here. This is your opportunity to hit the ground running. This office is built to impress.

#### Thousand Oaks, CA (with Real Estate)

This practice has 3 treatment rooms. Located in medical building. Dentrix, Dexis, Digital Pan, Adec chairs and cabinets. Showplace office. It includes an office condo.

#### Mission Hills, CA

Dentist wants to work in the practice after sale. The office does over \$200K in 3 ops. Has sensors and a great staff.

#### Santa Clarita, CA (Coming Soon)

Large office with great collections. Get your NDA in now. This will go guick.

#### Paramount CA

Great dental office easy dental, digital sensors, digital pan 1100 sq ft low rent. Collections at \$380k. Great growth opportunity. Call Jack at (818) 522-9123

#### Additional Listings

Please ask about our additional listings in Saugus, Marina Del Rey, Long Beach, us and let's discuss this. Fullerton.



Jack specializes in Southern California and Central Coast Practice Sales, working with additional Brokerages and Agents to extend his reach all over California. New agents are in training to cover the entire State.

Sellers: Please be aware that I am respectful of your privacy. The listings only have minimal information designed to keep the office sale secret. I consider the practice one of your most valuable assets, and for most sellers a key component to their ability to retire.

Buyers: If you are looking to purchase a practice, please see my listing page. If I don't have the right office for you; I offer Buyer services. If you sign a Buyer Services agreement with us, I help you locate an office to your liking and negotiate for you, not the seller. I also have customized marketing for DSO's or Multi-Practice Buyers. Call us and let's discuss this.

#### **Call-Text-Email:**

818-522-9123 · www.betterask-jack.com · www.jackfogelson.com

DRE:01993607

**TORRANCE at entrance** of Palos Verdes, Hi Identity, (2 opspossible 3rd) Gr \$300 to \$350k, Full Price \$290k Beautiful low overhead possible merger candidate. CALL Tom Fitterer at PPS 714 345-9659

**3D Printing.** CE Courses for in office 3D printing. Live Digital 3D Dental Workshop, and Online Courses. wwww.learndental3D.com and www.michaelschererdmd.com 209-536-1954.

2PRACTICE &1CONDO SALES: IN SACRAMENTO AREA. NO BROKER FEES. HIGH COLLECTION/LOW COST. 3/3 FULLY EQUIPPED OPS AND 2 PLUMPED. EMAIL: tmwrk.3@aol.com

**Learn how SAFE,** SIMPLE & PREDICTABLE adult oral sedation can be. Affordable weekend certification course. www. dentaloralsedation.com CIDE (805) 676-1611

**PRACTICE FOR SALE/** CARSON GP 33 yrs goodwill w/ 5 eq ops. Net \$132K California Practice Sales, Inc. Phone: 714-639-2775

**EAST SAN FERNANDO VALLEY ORTHO/PEDO** – Located in a free stand. bldg. Annual Gross Collect \$479K+. Ave (5) new starts/mos. D&M Practice Sales 818.591.1401

San Luis Obispo: 9 ops I \$460,000 I Stunning state-of-the-art practice in highly-desirable San Luis Obispo, CA! Recently remodeled office features 9 operatories with top-of-the-line equipment, a staff lounge, and three business offices. Just off the 101 near Cal Poly and historic Downtown, a hot-spot for locals and tourists alike! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, DRE #01911548. (855) 337-4337

**Ultradent Tips** new for sale in pack of 100: Blue mini dento-infusor, \$50.00. Im2near@yahoo.com

**DOWNEY** – 3 eq. ops, 19+ yrs of Goodwill, Proj \$378K for 2018. Greg Beamer 909-542-4891

N. ORANGE COUNTY GENERAL PRACTICE FOR SALE: 5 Ops, 50+ years Goodwill, Dentrix, Digital Pano. GR \$249K. HSPPT-Kerri McCullough 949-300-0312 #CA558

Newark, Frement, Peninsula, General Practice for Sale. Elegant, 4 to 5 operatories, with good patient base. Modern, fully equipped with room to grow. Plenty of parking, located next to the Newpark Mall. Great starter practice with very reasonable rent. Asking price \$350K or best offer. Approved financing available. Please send resume to purchasedds@gmail.com or call/text 415.420.8100 for more information.

**PRACTICES WANTED:** PEDIATRIC DENTAL PRACTICES in Bay Area Gross \$500K+, preferably w/ Real Estate. Sellers call Loc Pham, BRE#01875780. (714)550-7494

**DENTAL PRACTICE FOR SALE** - BAKERSFIELD: Call Broker - Practice Sales & Appraisals (818) 999-9595.

**TUSTIN / SANTA ANA** Location Only Invested \$450,000 2000 sq ft 6eautiful first cabin ops with new Conbeam, gr\$ 20,000/month 1 day Call Tom Fitterer 713-345-9659

**Oceanside shopping** center practice collects \$590,000 with a net income of \$160,000. 4 ops, digital x-rays, laser, computerized. Asking \$450,000. Kurt Skarin 805-777-7707

**SAN CLEMENTE Ortho:** Doctor is currently enjoying a relaxed work week of only 3 short half-days per week. It would cost more to build out a scratch start practice than to buy this rare gem collecting over \$400k annually! 2896 sf w/ 6 open bay chairs \$325k (KG-779) WPS/800-641-4179

Attn GP's: Learn the latest in treatment techniques in for only \$499 for Two Lectures AND an 8 CE Intro to Sleep Apnea, 22 CA CEs—call 480-717-2230 or see Xcel Seminar's insert for details.

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

**ANAHEIM PRACTICE FOR SALE** – 3 ops- Dr retiring after 40 years – grosses \$350,000 on 3 days/week - Thomas & Fees Practice Sales (714) 544-4341

Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**SOUTH BAY LA GENERAL** PRACTICE FOR SALE: 7 Ops, Dentrix, Digital, 6 days Hygiene. Sought-after location. GR \$769K with \$266K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA489

Part time position for oral surgeon to join our growing practices in Bakersfield. Please e-mail CV to gisland99@gmail.com, or fax to (661) 480-1210

**BAKERSFIELD AREA,** Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$500k Call Tom Fitterer 714-345-9659

**"I believe Dr. Maddox** is the best lawyer! I've been working with him for more than 10 years. He is very reliable, quick and honest. He always looks out for the best interest of his clients. He will defend and protect you like no other." Hendrick Gonzalez, DDS – Call Maddox Healthcare Law – (949) 675-1515

**Need to look something** up from a previous edition? Find anything printed in an old edition instantly using the search engine on our Dental Trader Archives page at http://thedentaltrader.com/archive.htm.

**NO PAYMENTS UNTIL 2019** on your Operatory, MADE IN USA, Factory Direct, Factory Service and Install. Prices start at \$4995 for a complete operatory, your alternative to the Big Dealer Networks. Visit our website

WWW.DHPDENTAL.COM or call (800) 423 - 5657. 10 Year Warranties

**Buying or Selling:** Please call Jack at Jack Fogelson Practice Sales about our free class on how to Buy or sell your practice. Step by step coaching every month. (818) 522-9123 DRE: 01993607

# DENTAL DIRECTORY



#### PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards
You Can Trust -Proven Results
You Can Count On

Lou Bermudez, Broker or Frederic Sherman, DDS, Broker (714) 999-9595 • (818 999-9595 (main office) • Fax: (818) 999-9615



Ken Rubin & Company, Dental CPA's

Ken Rubin Practice Sales
619.299.6161

www.kenrubincpa.com www.krpracticesales.com









#### ROBERT W. OLSON, JR.

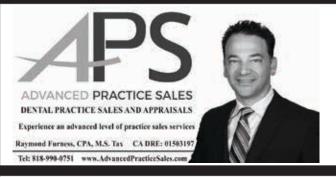
a Professional Corporation Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
  - All Inclusive Packages
  - Free Website Services

888.963.1120

www.transdental.com RWO@transdental.com







#### DESIGN/BUILD

T.I's • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

562-989-3350

Free Estimates
Lic. #669244

888-302-6111



### GREG BEAMER



The Name You Know The Reputation You Trust (909) 542-4891 phone (866) 890-1033 fax DRE License # 01149524

info@gregbeamer.com www.gregbeamer.com



#### **KURT SKARIN**

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361 805.777.7707 • 800.752.7461 • Fax: 805.777.0051 Email: lsainc@aol.com www.leeskarinandassociates.com



CA DRE: 00863149



Healthcare Financing & Consulting

\*Low rates for qualified borrowers

(714) 550-7494 · www.lcffin.com

A Division of LCF Financial, Inc.

\*OA

# DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.



John W. Knipf
President

Robert A. Palumbo

Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867 (714) 639-2775 • www.calpracticesales.com

CA DRF #00491323

#### **Professional Practice Lending Program**

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation

**CALL HOWARD BOLES** 

949.379.5704

howard.boles@homestreet.com



[HomeStreet] Bank®



Go for the best - Get the **Highest Rated Software** by the ADA\*

800-273-5033

Online demo - www.ez2000software.com



PRACTICE SALES AND LEASING "THE PERSONALIZED SERVICE DENTAL BROKER"



Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmpractice.com

CA Broker Lic. #01172430

### Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

**TAX • FINANCIAL ADVISORY • VALUATION** 

CUONG LE, CPA



2020 Pico Blvd., Suite C Santa Monica, CA 90405

(310) 450-5708 info@lecpa1.com

Success Through Diligence

#### THE #1 DENTAL LAW FIRM IN THE NATION



WOODANDBELGADO



Patrick J. Wood Jason P. Wood & Marc Ettinger Attorneys at Law

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

800-499-1474 www.DentalAttorneys.com



SPACE AVAILABLE Call 877-888-4237

Rope in your profits



### ✓ HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

ppt@henryschein.com
www.henryscheinppt.com

#### Professional Practice Sales

Main Office - Southern California 16004 Legacy Road, Suite 215, Tustin, CA 92782 Telephone: 714-832-0230 Cell: 714-345-9659

#### PRACTICES WANTED

**Founders** Sale & Appraisal of **Professional Practices** Since 1966

EMERGENCY LIKE CONDITIONS OR BETTER SAID MOTIVATED SELLER WILL GIVE A BAR-GAIN FOR SOMEONE TO DO 2 MILLION IN SECOND YEAR AND LIVE IN A PARADISE IN LOWEST COST LIVING AREA IN SOUTHERN CALIFORNIA. THIS IS A BARGAIN FOR A SPE-CIALIST OR SPECIALIST TEAM WITH ONE GP, OR AN ENTREPRENEURIAL GP practice established 26 years. Seller must move east, orders from HQ. Just kidding. 8 ops Beautiful location location location. Includes specialist team now. A talented worker bee DDS can net take home within 3 yrs \$800,000, \$400,000 year one.

#### Call TOM FITTERER BARGAIN. PRACTICE APPROVED FOR 100% FINANCING FOR RT BUYER

OC Fashion Island G; Gr \$650 K Rare opportunity.

**DEL MAR -- ENCINETAS** HMO mon chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients ;Grt opportunity to grow a nice practice, in a wellknown prof area of a fantastic beach city. Full price for immediate sale \$285,000

Riverside Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. Full price \$ 165,000

OC BEACH CITY Grossed 70k last 3 months and growing rapidly. Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft m for more ops, rent only \$3600. Full price\$ 900,000 Senior Seller will stay one or two years maybe mre and help build to 1.5

**DIAMOND BAR**@ entrance 20 ft from ingress egress Hi Identity ASIAN shopp center very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Owner mgr will do one million Seller will mentor.

TORRANCE at entrance of Pales Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to \$350, Full Price \$290,000 Beautiful low overhead possible merger

RIVERSIDE -- Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dentical, Ample patients no problem. Easy way of getting started in this low overhead practice. Rent \$1350/mo

BAKERSFIELD AREA, Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k

ATTENTION CORPORATE -- SPECIALIST TEAM--ENTEPRENOUR should include this package in there inventory. Seller will work back indefinitly with good

**ORANGE COUNTY- INLAND-EMPIRE--**Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 mjillion within 24 months. Gorgeous facilities ultra modern with conbeams in each-

CAPISTRANO BEACH PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity)in 2 ops, rent \$1600. Starter Practice Full Price \$150,000. NORTH PASADENA, MILLION DOLLAR PRACTICE AND 1500 SQ FT 50P FREE STANDING DENTAL BUILDING ACCROSS FROM STAR BUCKS--

**ENDODONTIST** JOIN PERIODONTIST SANTA CLARITA--GREAT SHOPPIMG CENTER, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who dos not want ownership responsibilities, just a good reliable job.

BAKERSFIELD, Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in three years. CALL **IRVINE** GP LADY GR 1.2 MILLION 5 OPS.

BAKERSFIELD 5 OPS FREE STD 3000sq ft Bldg, :practice estb 60 yr own mgr will do one million. Total price incl RE \$650K. Reduced both \$350,000 Bargain. OC BEACH CITY ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one millilon frst yr.

OC Fashion Island unique situation lady DDS GR \$ 400K.

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO.

GLENDALE /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equiipped.

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Posssible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other ownerl

**LA HABRA- BEAUTIFUL** - Shopping mall Estb 6 yrs ldy DDS Gr \$330k efers out as much 6ops 5 equipped Million Dollar loc FP \$270K

PERFECT OPPORTUNITY FOR TALENTED DENTIST to Net a million. Payoff school debtno matter how high in 5 years along with practice Mortgage and still live on 300K take home. Info with personal interview. Great for two Dentist team including husband wife. Call Tom Fitterer

INLAND EMPIRE Fantastic opp HMO 8 to 10 K per mo. Estb 40 yrs Senior Seller. gr \$500K 6ops 2000 sqft rent \$3000 surrouded Mac Donalds, Subways, Dennys Jack-in-Box, Carls and 215 exit. Younger Buyer will do One million, all hispanic FP \$450,000 Bargain. Inland Empire Union Practice can do over one Million 5 ops. TUSTIN-SANTA ANA, Location Just opened Invested \$450,000 newly equipped incl conbeam two offices not his cup of tea. open one day grossing \$20K, Seller wants out. Bakersfield Practice and 3000q ft bldg, estb 60 yrs newly renovatred gr \$500,000 in past on 10,000 sq ft lot. Full Price both \$350,000

VENTURA CTY 3 practices HMO gr 2.6 million FP 80% gross

**DENTURE PRACTICE NEED WESTERN BOARDS** GR 750,000 with OS did 1.2 Many patients ask for all on 4 Implant not done now Prosthodontist /Implant Specialist will net \$5 million in 5 hears. 4000sq ft rent only \$4000 BARGAIN.

PPEDO CHINESE/HISPANIC, Gr \$450k estb 30 yrs Full ;ride \$285K Small City nr Bakersfield Gr 40K a month in 2 days wk,1800 sq ft 5 op with

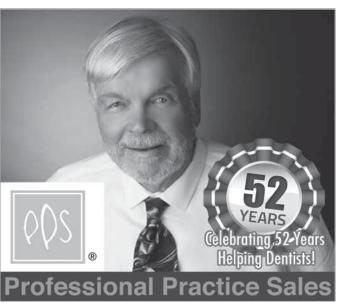
small apt all for \$330K. Inland Empire Dentical practice gross near \$300K 4 ops Rent \$1350K Full

Price \$165,000 Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent

Free. Full price \$250k. OC BEACH prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full :rice \$150,000.

UPLAND Gr Pt Time 2 days gr \$135K 3 0ps price 65K

PERFECT OPP-VAN NUYS. EST 13 YRS, 2 OPS ROOM FOR MORE, HI IDEN-TITY MEDICAL BUILDING FIRST FLOOR.low rent Part time DDS FP \$150K



**SELLERS-FREE APPRAISAL** 

888-440-5957 · 714-832-0230 · tom@ppsdental.com · www.ppsdental.com

**Business litigation** and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

Amazing year? Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

**Fazel helped me** discover & understand embezzlement in my office. He helped me strengthen internal control& collection procedures. I am so glad we had him review the records and help decrease our risks! Dr. Sasha. Cal.Dental.CPA@Gmail.Com

**PRACTICE FOR SALE/** WOODLAND HILLS – Long established GP w/ 4 eq ops. Grossed \$996K in 2017. California Practice Sales. Inc. Phone: 714-639-2775

**BAKERSFIELD EMERGENCY.** Prior Seller reported, \$450,000 plus New Buyer had Headline Emergency after investing renovation monies, must sell. Building value \$450,000 practice \$350,000 now both at \$350,000, Great office build and flip and keep building to build Pension. BARGAIN Call PPS Tom Fitterer 714-345-9659

**"Dear Art: Thank you** for walking me through each aspect of the claims process. I would absolutely recommend your services to anyone who is filing a personal disability claim as I now understand it is far too complex without an expert." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

Dental Office for Lease in Indio, CA - Successfully established for more than 30 Years! Great Location with Heavy Traffic! 6 Operatories (plumbed), Sterilization Area, Dental Lab, Storage's. Also, Private Office Area, Reception Area, 2 Restrooms and a Break room. \$1.80 the SF. Apprx. 2,000 Sf. Call Listing Agent Lidia at (760) 989-7046, Colonial Realty Group, Broker Lic. #01879689.

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**Don't sign that lease!** The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848

**Dental CPA Firm** – CA licensed CPA firm focused on dentists. Fixed fees (no hourly billing). Call 949-759-5626 or visit www.mydentistcpa.com.

**"Don't trust the landlord!** They frequently insert onerous terms with hidden costs in leases and renewals using terminology only an attorney would understand. Call us for a lease review before you sign. Quick turnaround. Lease revisions (when recommended) frequently save doctors thousands of dollars over the term of their lease." Law Offices of Amy L. Borden, Esq. (888)416 1321.

www.californiadentalattorney.com

**YOUR NEEDS COME FIRST!** At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

Eagle Rock 3 operatories Corner Medical/Dental building with parking. Leasehold improvements and equipments only. 45K asking price. Low rent, great Location, on Colrorado Blvd.

hamletabnous@sbcglobal.net 8187491841

**Getilia Chen, Esq.** always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. —Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

**Buying a practice?** Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com

**All County Construction:** High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179

N. COUNTY SAN DIEGO PROS PRACTICE FOR SALE: 4 Ops, Beautiful facility, Dentrix, Digital, Seller relocating. HSPPT-Russell Okihara 619-694-7077 #CA524

**VENTURA CTY 3** PRACTICES GROSSING 2.6 million, possible buyer for remote practice grossing \$800k, other two could be combined to do 2,000,000, Options available. Seller needs all three under contract to sell. Call Tom F.714-345-9659

Fast, friendly and flexible funding for dentists from Bank Of The West. Buying a practice? I can help. Derek Kirma, SVP, Regional Manager503.939.0837 I Derek.Kirma@bankofthewest.com

**BEST DEAL GOING!** The Dental Trader publishes free ads for dentists and staff! Details at http://thedentaltrader.com/faqs.htm

**Copyright 2019 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



### Reach every dentist in California!

See FAQs page at dentaltrader.com for instructions

Your ads post instantly to Ad Board!

dentaltrader.com

### "YOUR CITY" - PRACTICE FOR SALE

# **LIST WITH** D&M PRACTICE SALES AND THIS SPACE CAN BE YOUR'S DOCTOR\*

\*Exclusions Apply. Call for Details



CA Representative for The National Association of Practice Brokers (NAPB)



Call Today



For all your Practice Transition Needs!

Trust your Pratice Purchase or Sale to The Personalized Service Dental Broker®

818.591.1401

866.425.1877 Outside So. CA

www.dmpractice.com

P.O. Box 6681. Woodland Hills. CA 91365

CA Broker License #01172430



### California Practice Sales Happy New Year!



Your Gift Awaits You!
"A Complimentary Valuation for Your Practice"



"The timing is right...
I had 7 Offers...
I feel fortunate I found the right Buyer...
Now is the time..."

Dr. Fred Larson, La Jolla, CA

Call California Practice Sales today because with the utmost confidentially, you can become a valued client of ours and receive your complimentary practice valuation.

Let us make it a prosperous New Year together!



#### CALIFORNIA PRACTICE SALES, INC.

Local (714) 639-2775 Nat'l (800) 697-5656 info@calpracticesales.com • www.calpracticesales.com

CA BRE #00283209



Practice Transitions Made Perfect