

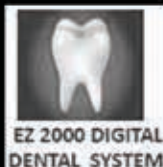
# THE Dental Trader

VOL. 15 NO. 9 • September '18  
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836  
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS  
& STAFF!**

*Buy, Sell or Trade all things Dental*



## Complete digital dental exam room HALF-PRICE Convention Special

Call for your free demo: **800-273-5033**

### YOUR COMPLETE DIGITAL SYSTEM INCLUDES:

- Clio Diagnostic Digital X-Ray Sensor & HD Intra-Oral Camera,  
Dell i5 All-in-One Touch Screen Computer on Mobile Cart,  
EZ 2000 Plus Practice Management Software & Integrated  
Digital Imaging Software:
- Color Coded Scheduler - access from your smart phone
  - Graphic 3D Movable Tooth Charting
  - Timeclock with employee time-in and time-out tracking
  - OPTIONAL: Integrated Benefit Service by Trojan Prof. Services, Credit card processing, E-claims & Smart Caller ID
  - Installation, full onsite training and technical support

All of this for just

**\$9,995**

Or

No money down

No payments for 90 days

\$220/month for 60 mos.

\$1 Buyout



See us at CDA SF  
Booth 1417



Offer expires 10/15/18

## 2018 HIPAA ALERT — FOR ALL DENTAL PRACTICES —

EZ2000 presents this special offer to DT readers...

**GET A FREE Dental Practice HIPAA Audit**

Receive a Free 22-Page Compliance Report

Call **888-963-3879** and avoid Surprise HIPAA fines!

[www.SimpleHIPAACompliance.com/dt](http://www.SimpleHIPAACompliance.com/dt)



# TRUST your future with THE BEST!



- Over 40 Years of Experience Representing Dentists
- Represented over 6000 Dentists
- On the Forefront of the changing issues facing your profession
- 190 Dental Practice Transitions in 2017
- Chosen Legal Advisors to numerous dental Societies
- Providing services NATIONWIDE
- The Chosen EXPERTS on Business Transactions for Dentaltown

Call today for a free phone consultation

 800-499-1474

 [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

## — Upcoming Events —

**OCTOBER 28, 2018**

**"Legal Update"**

*Practice Valuation Study Group*

*Patrick J. Wood*

**JANUARY 27, 2019**

**"The California Dental Act"**

*Punjabi Dental Society - Montebello, CA*

*Patrick J. Wood*



Patrick J. Wood  
Attorney at Law



Jason P. Wood  
Attorney at Law



Marc Ettinger  
Attorney at Law

### Specializing in:

Practice Acquisitions/Sales - Partnerships - Business Transactions - Lease Negotiations - Estate Planning  
Transitions & Business Litigation DSO - MSO - Practice Agreements - Associate Agreements - Wills/Trusts  
Real Estate Acquisitions/Sales - Partnership Disputes

**RDH needed** Mon,Tue,Fri. \$350+Bonus. Grand Terrace, 92313. Email Resume: SmartToothIE6622@gmail.com

**Dental Assistant** 17 yrs exp. Looking to join team near LA area Thesmileacadamy@gmail.com. Michael

**General Dentist** position available in Downey,CA.Monday and Thursday.Contact thru email: dental10917@gmail.com

**Endodontist Wanted-New Endo Specialty office** in Lake Elsinore looking for endodontist. Contact RootcanalDMD@gmail.com

**P/T Dentist** needed at fast paced dental office located in La Puente. Email resume to pbkumardds@gmail.com

**AT2000 Pluse** X ray developer \$700 obo 909-268-2036

**Associate Dentist** Wanted for fast paced dental office located in La Puente. Email resume to pbkumardds@gmail.com

**dental office** for sale by owner tustin/santa ana area 4ops \$170 2017collection good lease asking \$70k call 562.450.0942

**For Sale:dental equipment:vibrator, model trimmer, Econo-val, autoclave, ultra-sonic cleaner** (818)225-0052

**Dental Assistant/RDA** - Hiring F/T at Long Beach and Laguna Niguel Office. Please e-mail resume to amanda@oc.dental

**View box** \$25 Roberta (949)661-6255

**Tuenkey dental** office for sale/diamond bar 4 chairs and all equitments relocting call john (714)345-8814

**Dental Assistant** Part-Time MON,WED,SAT. Looking TO HIRE ASAP. Hawthorne area. New grad ok. \$11/hr. 9497989591

**Partnership w/buy-out** gen dentist to mentor & transition to full sale of my fee for service dream practice 805-245-4800

**DENTAL FORCEPS-brand** new easy extraction forceps kit. \$750.00 email for details gencosdent@gmail.com

**PRACTICE WANTED IN RIVERSIDE** if you are interested in selling, call Vee (Dentist), 916-542-9144. Looking to buy ASAP.

**General Dentist** wanted can do root canal and all types of dentistry. Private Practice. email dental20000@yahoo.com

**Dentist needed** in the city of Bloomington. Part time . Flexible days available , new Grads welcome . call 909-873-5066

**General Dentist** Gardena wanted \$1500/Day email resume to hbarkhor@gmail.com

**Dentist Position** Available in El Monte for 3 days Mon. Wed. & Fri. of the week. email resume jcyourdentalpro@yahoo.com

**PART TIME DENTIST NEEDED FOR HEMET / MURRIETA LOCATIONS..**Contact# 951-300-8171

**F/T Dentist** in the Lancaster Private Practice NO HMO NO Medi-cal New Graduates welcome,(661)618-6384

# FREE eBook

## "Transitions as a Dentist"

Request at [www.mydentistcpa.com](http://www.mydentistcpa.com)

- ✓ Fixed fees. No hourly billing surprises.
- ✓ Minimize your taxes legally.
- ✓ California licensed CPA Firm.
- ✓ We are NOT dental brokers.



**MOREY**  
& ASSOCIATES, CPA  
Dental Profit Coaches



(949) 759-5626

**PLACE A FREE AD TODAY!** See FAQs page at [dentaltrader.com](http://dentaltrader.com)

**Dental Assistant Needed.** Full time positon available, please email resume to [brushstrokedentalcare@gmail.com](mailto:brushstrokedentalcare@gmail.com)

**Selling dental chairs!** <http://bit.do/gpdental>. If interested, message (626)466-5926 or email [GPDentalPomona@gmail.com](mailto:GPDentalPomona@gmail.com)

**AT2000 Pluse** X ray developer plus more!!! \$700 obo 909-268-2036p

**G.Dentist associate** for a private practice in Chino CA. T/Th. 2+ exp is pref Please call at 2132680562 bijal23@yahoo.com

**Sublease available in Tarzana** 1-2 days for an Endodontist or Oral Surgeon. Please call 818-342-2000.

**Ortho Chairs For Sale** 4 SDS Biscayne 1750s. Like new condition royal blue \$1950 ea. S.D. loc. [docfrerichs@yahoo.com](mailto:docfrerichs@yahoo.com)

**Lease holds** for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

**Associate Dentist** wanted for busy private practice in San Bernardino full time. Email resumes to [docjay7@yahoo.com](mailto:docjay7@yahoo.com)

**Tuenkey dental** office for sale/diamond bar 4 chairs and all equitments relocting call john (714)345-8814

**All County Construction** We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179





Gary Pascua D.D.S. Sales Agent  
CA BRE License #01874248



**CA REPRESENTATIVE FOR THE NATIONAL  
ASSOCIATION OF PRACTICE BROKERS (NAPB)**



Paul Maimone Broker/Owner  
CA Broker #01172430

## KERN COUNTY

**BAKERSFIELD #27** – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating closer to family, but will assist w transition.

**SO. EAST KERN COUNTY** - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

## LOS ANGELES COUNTY

**ANTELOPE VALLEY #4** – Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. Cash/Ins/PPO. Gross Collect \$1.0MM+/yr. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. **SOLD**

**ANTELOPE VALLEY #5** - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring. **NEW**

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BEVERLY HILLS ADJACENT** - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Peds & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. **Back on the Market.**

**EAST SAN FERNANDO VALLEY ORTHO/PEDO** - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition. **NEW**

**ENCINO** – (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition. **NEW**

**L.A. (HANCOCK PARK)** - (4) op comput G.P. (3) ops eqt'd. In a well-known Prof. Bldg. on a major thoroughfare. Reported Gross Collect approx. \$200K/yr. p.t. Cash/Ins/PPO. Seller retiring but will assist with transition. **NEW**

**PASADENA** – (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Peds & implant placement. Seller is retiring, but will assist w the transition. **NEW**

**SUNLAND** – (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **REVISED**

**VAN NUYS** – Fully eqt'd & furnished (5) op comput G.P. (4) ops eqt'd/(5th) plumb. Located in a store front, street level @ a hard corner. Excell exposure/visibility & signage. Many walk ins. At a major bus stop in a heavy Hispanic area. Digital x-rays & low rent. Sale includes approx 2,500 G.P. mostly Denti-Cal charts. Charts included, but not guaranteed. **NEW**

## D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

## ORANGE COUNTY

**ANAHEIM** - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./ (4) ops eqt'd, (2) add. pmdb, plus an add. rm that could accomod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition. **NEW**

## RIVERSIDE COUNTY

**Room for Your Riverside County Practice Listing.**

## SAN BERNARDINO COUNTY

**VICTORVILLE** - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD**

## SAN DIEGO COUNTY

**CHULA VISTA** – For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/ Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 – So Bay Expressway. Proximate to I – 805 & Hwy 54. Walking distance to retail and restaurants. Owner motivated. **REDUCED**

**LA MESA #2** - (4) op comput. G.P. / (2) ops eqt'd (2) add. plumb. not eqt'd. Located in a prof. bldg. on a major thoroughfare. Ave. Annual Gross Collect. approx. \$300K on a p.t. schedule. Digital x-rays. Seller refers out all O.S., Endo, Ortho, & Perio and does no adv. Poised for growth.

**SABRE SPRINGS/POWAY** - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last!

## SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **SOLD**

## VENTURA COUNTY

**SIMI VALLEY** – Recently remodeled, Boutique (3) op comput G.P. in a smaller one story prof. bldg. w excell off St. pking. Squeaky clean, & well laid out office is super-efficient and has an extremely low overhead. (40)+ years of Goodwill. Pt base is PPO/Cash only, w no HMO's & No Denti-Cal. 2017 Gross Collect \$277K+ on an approx. 30 hour work wk. Digital x-rays, 5-7 yr. old Belmont eqt. & Dentrix s/w. w XDR. Seller is retiring but will assist w the transition.

## UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Conejo Valley, Culver City, Encinitas, Escondido, Foothills, Glendale, High Desert, Laguna Hills, La Jolla, Los Angeles, Montebello, Pasadena, San Diego, Santa Clarita Valley, Tarzana, Torrance, Ventura Cty., West Covina & West L.A.

*"The Personalized Service Dental Broker"*



P.O. Box #6681, Woodland Hills, CA. 91365  
(866) 425-1877 Outside So. CA or  
(818) 591-1401

**www.dmpractice.com**



# "Yes Doctor, Your Loan is APPROVED."

## Not hearing that from your current lender? WE CAN HELP.

We are more flexible with terms and rates than the "big banks." We are able to fund our loans locally and quickly.

### HOWARD BOLES

949.379.5704

howard.boles@homestreet.com

*More Service, More Capability*

Office Info: 949.221.1000 • www.homestreet.com  
17901 Von Karman Avenue, Suite 100, Irvine, CA 92614

# [ HomeStreet ] Bank®

### Professional Practice Finance

- Practice Acquisitions
- Partnership Buy-ins/Buy-outs
- Refinance & Debt Consolidation
- Office Expansion/Relocation
- Working Capital



**GP needed** two days, including, Saturdays(9-3pm). Daily + bonus. Send resume to: nazsoffice2000@yahoo.com

**Lease holds** for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

**looking for MARKETER for ENCINO** Must have previous experience and good track record. allproductsforsale@gmail.com

**DENTIST wanted** PT or FT for ABC Dentalgroup Visalia,CA. Send resume to dr.myint@abcdentalgroup.net

**Wizard Wedges** for sale. (1) box assorted 500, 30.00. (1) box 500 wide base, 30.00. e-mail im2near@yahoo.com

**SAN DIEGO GP 4+1 OPS**, 41 YRS GOODWILL, REMODELED IN 2017 Greg Beamer 909-542-4891

**Associate Dentist** Hiring P/T at Long Beach office and F/T at Laguna Niguel Office. E-mail resume to amanda@oc.dental

**Endodontist available** for your PPO office in West L.A or Valencia area. Highly productive contact levidds@gmail.com

**Cannon Selphy** CP720 camera printer \$50.00 - (949)661-6255

**Discover...the difference** many years of experience can make. Pediatric dentist to work in your office (818)883-1383

**Professionalism, respectful** and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

**FREE 5-year** Sensor Protection Plan - And \$3000 off each DentiMax sensor. Limited time offer. Call (800) 397-6046.

**Dental Assitant for general office** bilingual a plus some experience required send resume freshdental@aol.com

**MDT, HDX** X-ray unit for parts...\$200.00 Txt 909-268-2036

**Dental chairs, X-ray machines, panorex**, bleaching and whitening light available for purchase. Call (818)703-3085

**Pedodontist Needed** to Sublease. Office w/ 6 ops in Lake Forest, CA. Call (949) 472-4200 or email drh@smileworksoc.com

**Lease holds** for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

**Full time** general dentist needed. Please Fax resume to 909-899-8760

**DA/RDA needed** for a small, busy, friendly GP office in SFV. Please send resume to socalds4@gmail.com

**2 Dome** Innovation Ortho Chairs p/up only in Apple Valley. Side units included \$500 each. hdorthodontist@gmail.com

**Dentist with** 20years of experience,professional and gentle will take care of your patients.Please call 323-401-8685

**Looking for** associate denist in the Palm Desert area for a part-time position. Please call 818-437-4666



# Now 130 5-star Avvo<sup>®</sup> reviews!

*We hired Bob to form two new companies for us in Texas. Bob explained the process to us, sent us relevant documents to begin the process, and was always available to discuss anything during the time it took to complete the formations. We used the preliminary paperwork and discussions to form a plan of action to complete the work. Also Bob made time to have a meeting with our consultant on forming one of the companies and we used the meeting as a brain-storming session to further refine our plan.... Bob is a very friendly and knowledgeable attorney who listens to his clients and gives advice appropriately. Bob never pushes the client in a certain direction, but gives options based on what the client is trying to do. Anytime I spoke with Bob on our work it was always productive; I always came away from the conversation with all of my questions answered.*

Avvo<sup>®</sup> Review #121, Posted September 12, 2017

---

## Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases  
Partnerships, Property Purchases & Leases  
Corporations & Tax Planning

**888.963.1120**

RWO@transdental.com

**www.trans.dental**

**Best Reviewed  
Avvo<sup>®</sup> Attorney  
2011 to Present:**

**Mergers & Acquisitions  
Incorporations  
Commercial Real Estate**

Free  
100 Pg. Book!



## Art Fries: Why me?

- More articles written
- More clients serviced
- More testimonial letters received
- More money secured than anyone else in the country

### Disability Insurance Claim Advice

Insurance companies make it difficult for dentists to collect on a legitimate disability claim.

Whether you are thinking of submitting a claim, ready to submit a claim or appeal a denied claim, I am ready to help you.



Art Fries, Disability Claim Advice to Dentists  
800-567-1911 • [www.afries.com](http://www.afries.com) • [friesart@hotmail.com](mailto:friesart@hotmail.com)

**Need your plans** completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179

**Endodontist Needed** in a dental office located in Artesia CA. Pls E-Mail resume & contact info to: [DentistDrLee@yahoo.com](mailto:DentistDrLee@yahoo.com)

**RDH & RDA** needed for High End Encino office, please call 714-264-3131 for more info

**office leasehold & eq for sale** in RESEDA, 3 street view, 10 ys of goodwill, very cheap rent, ask 55K, [aladdindental@hotmail.com](mailto:aladdindental@hotmail.com)

**INLAND EMPIRE INCL** Valuable RE 3000 sq ft 7/8ops, A-dec the best, incl cone-beam gr 1.3. Full Price incl RE 2.5. Call Tom Fitterer 714-345-9659

**HACIENDA HEIGHTS:** Dental Practice, Leasehold & Equipment (52K), Near Von's & Rite Aid, Call Anjanette at (626) 333-1672

**\*SECURE YOUR FUTURE\*** Dental transition made easy with The Law Offices of Wood and Delgado. 800.499.1474\* [www.DentalAttorneys.com](http://www.DentalAttorneys.com)

**Attention Doctors!** Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888) 988-2364, [MsGrant@ADMInstitute.com](mailto:MsGrant@ADMInstitute.com)

**PERIO PRACTICE** FOR SALE-ORANGE COUNTY: 5 Ops, 4 Doctor & 9 Hygiene days/wk. Long history of \$1M/yr. Coll w/low overhead. HSPPT-Kerri McCullough 949-300-0312 #CA520

**PRACTICES WANTED** IN SAN GABRIEL & SAN FERNANDO VALLEY 3-6 Ops. PPO/FFS. Sellers call Loc Pham, Broker BRE#01875780. (714) 550-7494 [practice@lcfinc.com](mailto:practice@lcfinc.com) | [LCFPracticeSales.com](http://LCFPracticeSales.com)

**LANCASTER PERIODONTAL PRACTICE** FOR SALE – 4 ops – Dr retiring after 35 years – grosses over \$170,000 on 2 ½ days/week – Thomas & Fees Practice Sales (714) 544-4341

**Oral sedation certification** cannot afford not have it, one case acceptance can pay for the \$1,875 course. CIDE (805) 676-1063

**San Fernando Valley** on 101 Exit, A Jim Pride type office 5 ops, Seller injured auto accident age 73, Now part time Grossed approx 500k, Referred 90 % Endo All Perio, OS, Implants and Ortho. Estb 1979 3 generations of loyal patients Call Tom Fitterer 724-345-9659 Working operatories have north window lights

**You can subscribe** change your address or cancel your free Dental Trader subscription anytime at <http://www.thedentaltrader.com>.

**Our attendee said,** "I enjoyed that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See our insert for info on our next 6 course, 42 CE series, for \$499, It's starting in September so go to [www.xcelseminars.com](http://www.xcelseminars.com) or call 310-663-4055 for info.

**\$3000 Off Each** DentiMax Sensor - Includes FREE 5-year Sensor Protection Plan. Limited time offer. Call (800) 397-6046.

**RDA COURSES \*Lowest Priced\*** (Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at [ADMInstitute.com](http://ADMInstitute.com)

**Shade Guides** for sale(used): (3) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; Trubyte Bioform shade guide, 25.00. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**LA GP 3+1 OPS**, 58 YRS GOODWILL, EXCELLENT VISIBILITY \$210K Greg Beamer 909-542-4891

**Buying a dental office** was a bumpy road before we met Fazel. All became very smooth. Fazel helped us foresee potential risks, buy a good office, completely set up a dental business & plan for many years yet to come. Dr. Arman. Cal. [Dental.CPA@Gmail.Com](mailto:Dental.CPA@Gmail.Com)

**Dental Hygienist Needed ASAP** in a small office. Must be team player. Professional, Friendly, Excellent customer service. [leeandchoids@outlook.com](mailto:leeandchoids@outlook.com)



# LCF Practice Sales & Financing

Free consultations for Buyers & Sellers  
**BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**

## ATTENTION SELLERS!

We currently have **Pre-Approved Buyers** for dental practices located in **Orange County, Los Angeles, Riverside, San Fernando Valley, Sacramento County and the Bay Area.**

Call to List  
Your Practice  
With Us Today!

Toll-Free:  
1.800.550.9228

*"This was the second office that I sold with Loc/LCF. When I came into contact with Loc, I was very happy with what I found. Both of my practices were complicated transactions. Where others would have given up, Loc persisted on working through the challenges so both of my offices could be sold. It's obvious to me that Loc and his team at LCF work hard on every case they take on."*

- Dr. Huynh,  
Orange County

## We Offer Up to 100% Practice Financing!

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- and So Much More!

### Dental Practice for Sale Los Angeles County, CA

#### **Beverly Hills** - Gross ~\$855K.

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

#### **Beverly Hills** - Main Street

- Just renovated in 2017.
- Gross ~\$475K on 2-3 days/wk
- Good Location. 3 Eq. Ops.

#### **Glendale** - Gross ~\$463K.

- Seller Retiring. GP with Ortho.
- High traffic. Mostly Cash/PPO

#### **Glendora** - Leasehold. 4 Ops.

- Central building at the corner.

#### **Hawaiian Gardens** - Gross ~\$355K

- Shopping Ctr. Reasonable Rent.
- 10 years of goodwill. ~1200 sf
- 4 Eq. Ops + 1 add'l plumbed.

#### **Lawndale** - Leasehold

- 5 Belmont Chairs, ~2,240 sqft

#### **Long Beach** - Shopping Center

- Affordable Rent! ~1,350 sq.ft.
- 2 Eq. Ops + 2 Add'l Plumbed
- Seller Retiring.

#### **Los Angeles** - Collects ~\$635K

- Mostly Cash, PPO & Denti-Cal.
- 5 Eq. Ops + 1 add'l plumbed.
- 10+ years goodwill. ~2,000 sf

#### **Palmdale** - New Listing!

- Leasehold - front st. location
- Reasonable rent. ~2,200 sq.ft.
- 5 Eq. Ops + 1 add'l plumbed

#### **Pico Rivera** - Busy Street!

- Nearby shopping plaza, 4 ops
- Reasonable rent. ~1,300 sf

#### **Santa Monica** - New Listing!

- Gross ~\$370K on 3 days/wk
- 9 years of goodwill, ~1,500 sqft
- ~20 new pt/mth, no marketing
- 3 Eq. Ops + 1 add'l plumbed

#### **Van Nuys** - Shopping Center

- Busy intersections. 3 Eq. Ops.
- Heavy foot traffic. ~1,100 sq.ft.

### Dental Practice for Sale San Bernardino County, CA

#### **Fontana** - Retail Shopping Ctr!

- Gross ~\$310K. 3 Ops + 1 plumbed
- Reasonable rent, 1250 sq.ft.

#### **Rancho Cucamonga** - Shopping Ctr

- GP/Endo practice. Gross ~300K
- PPO/HMO Practice. ~1275 sf
- 2 Eq. Ops + 2 add'l plumbed.

#### **Rancho Cucamonga** - Modern

- Starter practice @ major intersection
- 4 Eq. Ops. + 1 Add'l plumbed.

#### **Rancho Cucamonga** - Cash/PPO!

- Absentee Owner. 6 Eq. Ops + 1
- Gross ~\$273K on 2 days/wk

### Dental Practice for Sale Orange County, CA

#### **Buena Park** - Mostly PPO/Cash!

- High Production Office.
- Corner Lot. 9 Ops. ~3,000 sqft
- Close to shopping center.

#### **Cypress** - Leasehold. Busy Street.

- 6 Ops + 2 plumbed. ~1,900 sf
- Commercial plaza

#### **Cypress** - New Listing!

- Shopping Center. Gross ~\$232K
- Capitation Ck ~\$7K/month
- 3 Eq. Ops. ~1,400 Sq.ft.

#### **Garden Grove** - Corner Lot

- Freestanding Building.
- 3 Ops + 1 plumbed. ~1,600 sf

#### **Garden Grove** - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

#### **Huntington Beach** - Leasehold.

- Low Rent! Prominent building
- 5 rooms, 3 chairs, ~1,400 sq.ft.

#### **Huntington Beach** - Strip Mall

- Seller retiring. Affordable rent
- Refers out complex procedures
- 3 Eq. Ops + 1 add'l plumbed

#### **Lake Forest** - Gross ~\$259K

- Increasing revenue every year.
- Facing main street. 3 Eq.Ops.
- ~20 new pts/month

#### **Laguna Hills** - Retail Shopping Ctr

- Cash/PPO! 4 Eq. Ops, 1,750 sf

#### **Laguna Hills** - Shopping Center!

- Starter Office. 4 Ops, 1,500 sf

#### **Santa Ana** - Large shopping center

- Affordable rent. Mixed income.

### Dental Practice for Sale Riverside County, CA

#### **Corona** - Affordable Rent!

- Seller Retiring. Strip Mall
- ~\$190K on 3 days/wk
- Seller refers out complicated tx.

#### **Palms Springs** - New Listing!

#### **Practice & Real Estate**

- Gross ~\$1.1M. ~2,500 sq.ft.
- 50-60 new pts/month
- 5 Eq. Ops. + 1 add'l plumbed

#### **Indian Wells** - Gross ~\$344K.

- Mostly PPO/Cash, some HMO.
- 5 Ops, 1,300 sf. Well maintained

#### **Riverside** - Shopping Center

- Reasonable Rent. ~1,200 sq.ft.
- Newly Renovated. 3 Ops + 1

### Upcoming Listings Dental Practice for Sale

Fairfield, La Quinta,  
Montebello, Pleasant Hill,  
Rialto, Santa Clara

### Dental Practice for Sale Northern California

#### **Berkeley** - Cash/PPO!

- GP located in commercial area
- Approx. 15 patients/mo.
- 3 Eq. Ops + 1 add'l plumbed.

#### **Fremont** - Gross ~\$535K

- Main Shopping Center
- Mix Patient Income. 2,000 sf
- 7 Ops, 4 Eq. + 3 plumbed.

#### **Hercules** - Retail Shopping Ctr

- 2017 Gross ~\$705K
- ~60-80 new pts/month
- 4 Eq. ops + 1 add'l plumbed

#### **Milpitas** - Gross ~\$510K

- Shopping center. Mostly PPO.
- 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

#### **San Francisco** - Beautiful office

- Good foot traffic. ~2,000 sq.ft.
- 4 Eq. Ops + 2 plumbed.

#### **San Jose** - Starter Office

- Shopping Center. 3 Ops.
- Reasonable Rent. ~1,200 sf

#### **San Jose** - Just Remodeled.

- 2017 Gross ~\$285K.
- Newer EQ. Mixed income.
- 2 Ops + 1 plumbed. ~1,500 sf

#### **San Jose** - Practice & Real Estate

- Own your real estate!
- Office constructed 2014
- Retail Ctr. 6 Ops, ~2,500 sf

### Dental Practice for Sale San Diego County, CA

#### **Chula Vista** - New Listing!

- Gross ~\$780K. Lots of goodwill
- Highly visible location.
- Mostly Cash/PPO. 4 Eq. Ops.

#### **Vista** - Strip mall

- Gross ~\$200K on 2.5 days/wk
- Refers out all complex procedures

#### **San Diego** - Strip Mall

- GP Practice with Ortho & Implants
- 3 eq. ops + 1 plumbed, ~1200 sf.

### Dental Practice for Sale Ventura County, CA

#### **Ventura** - Busy Main Street!

- Shopping center. 5 Eq. Ops.
- GP & Ortho & Implant Office

For our complete  
listings, visit us at

[LCFPracticeSales.com](http://LCFPracticeSales.com)

or Call Today at

(714) 550-7494

(800) 550-9228

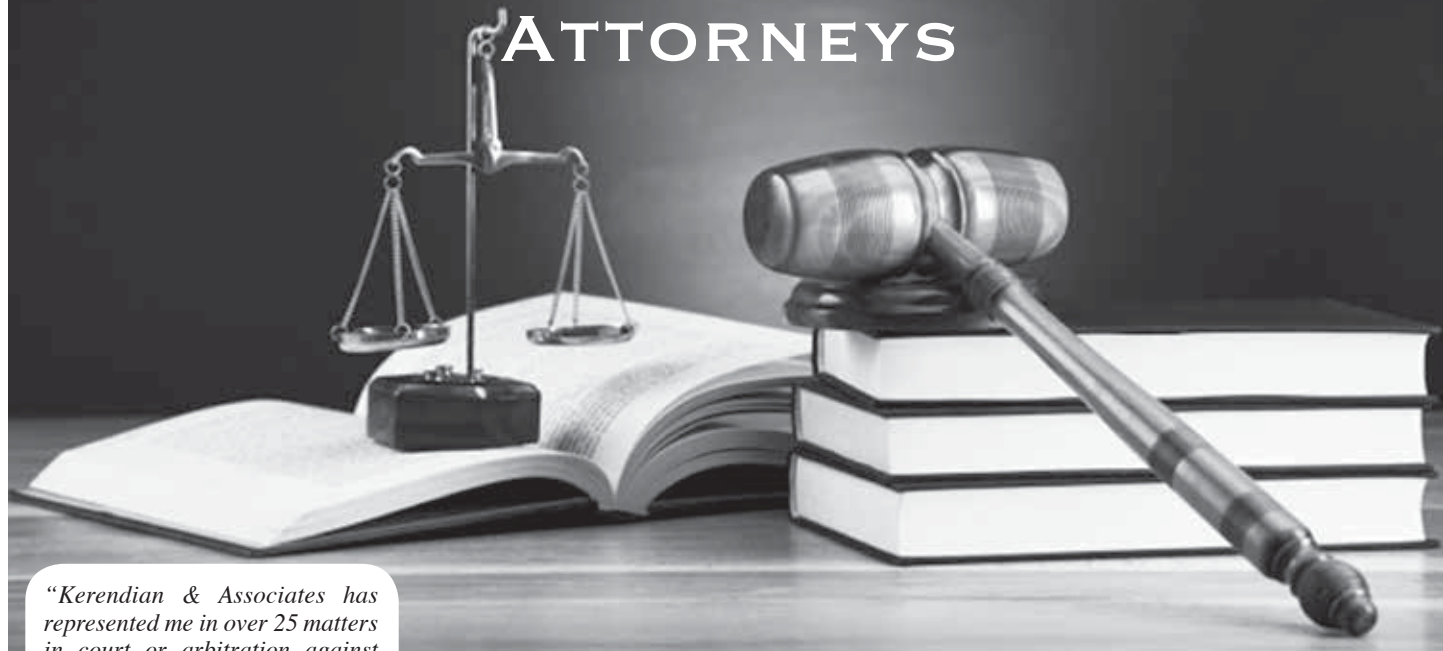
Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: [Practice@lcfbin.com](mailto:Practice@lcfbin.com) | Website: [LCFPracticeSales.com](http://LCFPracticeSales.com)

A Division of LCF Financial, Inc. BRE #01875780

# DENTAL LAW

## ATTORNEYS



*"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."*

-James H.I. Bicher, M.D., Oncologist,  
Valley Cancer Institute, Los Angeles, Ca.

*"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."*

-Peiman Soleymani, D.D.S., Periodontist  
Los Angeles, Ca.

*"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."*

-Mark Davidson, M.D., Los Angeles, Ca.

*"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."*

-Dan P. Benyamini, D.D.S., Family  
Practice, Los Angeles, Ca.

***Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented***

**Loan Issues • Buy/Sell • Real Estate  
Partnership • Buy/Sell Agreements • Litigation  
Lease/Real Estate • MSOs • Contract/Business  
Partnership/Employment • Lawsuits/Defense**



Shab David Kerendian,  
Attorney

## KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441

**Shab@KaLawCorp.com • www.kalawcorp.com**

**dental equip.** 4 adtec chairs with dr and asst chairs, vacstar 40 vacuum pump, 2 siemen x-rays, 4 adtec delivery systems, 10 midwest handpieces, computers, adtec led track lite (like new), misc, reasonable 707.595.8598

**LEGAL TIP:** Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., APC, 888.963.1120, [www.trans.dental](http://www.trans.dental).

**Clean out that junk drawer** and turn your unneeded items into CASH by advertising them in The Dental Trader FREE! Visit <http://thedentaltrader.com/faqs.htm> for instructions on placing a free ad today.

**Orthodontist Needed** Practice located in Huntington Park call 323.583.7719 or send resume [cortesfamilydentistry@gmail.com](mailto:cortesfamilydentistry@gmail.com)

**MADE IN USA** dental operatories, Factory Direct, Factory Service and Install. Prices start at \$4995 for a complete operator, your alternative to the Big Dealer Networks. Visit our website [WWW.DHPDENTAL.COM](http://WWW.DHPDENTAL.COM) or call (800) 423 - 5657. 10 Year Warranties

**You're a fantastic** dentist. Ensure that your 5-star reviews stick. For expert reputation management call Proactive SEO Solutions @ (310) 660-7606.



## FEATURED PRACTICES FOR SALE:

**Irvine - Location, Location, Location!** Super busy/major shopping center location. Walkin traffic and very active shops immediately next door. Revenues of \$650k on 2-3 days per week. SUPER growth potential.

**EagleRock - Uber busy shopping center.** Immediate proximity to Glendale & LA. Retiree w/ part-time sched. Priced to sell immediately.

**North Hollywood - Over 30 yrs goodwill.** Office has been remodeled. Seller working 3 days. Stable revenues of \$350k. Transition & seller working back one day is preferred.

**Santa Maria – Practice with 20 years of Goodwill.** Motivated seller. Busy hygiene Schedule. Real Estate available as well. Owner is conservative treatment planner. This office makes you feel at home. Great area. Seller works limited hours; revenues top \$40k/mo. Large upside potential. Transition available. Grow with your practice while maintaining long-term staff and low overhead.





## *Serving Southern & Northern California Since 1981*

### **PRACTICE SALES**

**BELLFLOWER:** EASY TO FIND. SUPER TURNKEY OPPORTUNITY. LOW RENT

**CENTRAL COAST:** RETIREE. OVER 25 YRS GOODWILL. BUSY OFFICE & HYGIENE PROGRAM

**EAGLE ROCK:** RETIREE. BUSY CENTER. FIRST FLOOR LOCATION. 3 OPS. LOW OVERHEAD.

**ENCINO:** RETIREE. NEARLY ALL SPECIALTY REFERRED. 30 YRS GOODWILL. TRANSITION AVAILABLE

**EL MONTE:** SUPER LOCATION. BEAUTIFUL OFFICE. EXCELLENT GROWTH POTENTIAL. MUST SEE!

**GLENDALE:** RETIREE WITH SMALL PRACTICE; OVER 30 YEARS OF PATIENTS; IDEAL STARTER PRACTICE

**HAWTHORNE:** LOCATION, LOCATION, LOCATION. FREE STANDING BLDG.; LARGE SIGN. REVENUES OF \$400K

**IRVINE:** SUPER BUSY SHOPPING CTR LOCATION. \$650K ON 2-3 DAYS ONLY. WOW GROWTH POTENTIAL

**LANCASTER:** VISIBLE LOCATION. 4 OPS. MODERN. REVENUES OF \$20K+ PER MONTH.

**LYNWOOD:** SHOPPING CENTER; MODERN 4 OP OFFICE. BIG UPSIDE. 10+ YRS OF GOODWILL

**LOS ANGELES:** RETIREE WILLING TO ASSIST TRANSITION. PRIVATE PRACTICE. BEAUTIFUL OFFICE.

**LOS ANGELES (LAX):** GOODWILL OF 15 YEARS. STREET LOCATION. BUSY AREA. SELLER WRKS 3 DAYS.

**MONTCLAIR:** RETIREE W/BUSY OFFICE. REVENUES OF \$800K; LOW OVERHEAD; NO ADVERTISING.

**NEWPORT BEACH:** BOUTIQUE OFFICE WITH 5 OPS--- **SOLD**

**NORTH HILLS:** LOW PRICE TURNKEY OFFICE----**SOLD**

**NORTH HOLLYWOOD:** OUTSTANDING GROWTH OPPORTUNITY --- **SOLD**

**NORTH HOLLYWOOD:** RETIREE. STABLE REVENUES OF \$350K. LOW RENT, LOW OVERHEAD, LOW STRESS

**OXNARD/VENTURA AREA:** 6OPS. INCOME OF \$1MILL. 60+ NEW PATIENTS PER MONTH

**PANORAMA CITY:** 25+ YRS OF GOODWILL. HISPANIC PATIENTS. EASY TO FIND 1ST FLOOR LOCATION.

**RANCHO CUCAMONGA:** 10+YRS GOODWILL. SUPER LOCATION. OUTSTANDING OPPORTUNITY.

**SAN PEDRO:** WOW SHOPPING CENTER LOCATION. INCOME OF \$700K ON PT SCHED. MOVE QUICKLY !

**SANTA MARIA:** INCOME OVER \$40K/MO ON PART-TIME SCHED WITH NO PROMOTION. BIG UPSIDE.

**SANTA MONICA:** RARE SM PRACTICE; GROWTH OPPORTUNITY; GET THIS ONE FOR LOW DOLLARS

**YORBA LINDA:** 19+ YRS GOODWILL. REVENUES OF \$500K. ABSENTEE OWNER. SUPER GROWTH OPPTY.



**Lou Bermudez, Broker**

**One of the founders  
of the practice  
sales industry in  
California**

**30 Years of  
experience**

**Superior banking  
connections**

**Ph: 818.999.9595  
Fax: 818.999.9615**

**[www.ddspracticesales.net](http://www.ddspracticesales.net)**

*Many of our listings are available via private showings & never advertised for sale due to seller's preference for privacy and confidentiality. Please call us with your criteria and we will send you matching practices that fit YOUR plans !!*

BRE#1102002

# Want a Dramatic Practice Face Lift?

No job too big or  
too small....we do it all.  
Best rate you'll get!

Now is the perfect time  
to do Tenant Improvements!  
Transform your practice into  
a functional work of art.  
We've designed some of  
the most beautiful dental  
offices in California.



**DESIGN/BUILD**  
Plan and Permit Services  
T.I.'s - Remodels - Expansions  
Free Standing Buildings  
Turn-Key Packages  
Consultation  
*Free Estimates*

**ALL  
COUNTY  
CONSTRUCTION**  
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

**562-989-3350**  
E-mail: [jcardio@aol.com](mailto:jcardio@aol.com)  
[www.allcountyconstruction.com](http://www.allcountyconstruction.com)  
Jim Jordan: 714-240-7179 Cell



# Prime Dental Practices for Sale

**SAN MARCOS:** 6 ops. 30 years of goodwill. Great staff and systems in place. Practice has an associate doctor and specialists coming in to see patients. Highly visible location on high traffic street.

**FALLBROOK:** 4 Ops, 30 years plus goodwill, seller is retiring. Building is also for sale. Rare opportunity to buy the practice and the real estate!

**VISTA:** 4 ops. Cerec and digital Pano in place. Well designed modern office. Seller needs to move out of state to care for family.

**OCEANSIDE:** 6ops. 34 years of goodwill. All fee for service. Many specialty procedures being referred out. No marketing being done.

**PACIFIC BEACH:** 3 ops. Oppty. to purchase dental building. Great street visibility. Low overhead. High profitability (50%).

**LA MESA:** 8 ops. Seller retiring. \$1,000,000+ collections. Great location with plenty of parking.

**LA JOLLA:** 4 ops. Fully renovated with high quality buildout. Top of the line equipment in each op. Street level location.

**SAN DIEGO #1:** 4 ops. 44 years of goodwill. No marketing being done. Most specialty procedures referred out.

**SAN DIEGO #2:** All fee for service practice. 30 plus years of goodwill. Great location in the heart of the city in beautifully remodeled building.

View our website for current listings at: [www.KRpracticeSales.com](http://www.KRpracticeSales.com)

**SELLERS:** Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc.  
4420 Hotel Circle Ct. Suite 350  
San Diego, CA 92108

**(619) 299-6161**



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

9.18

**NEWPORT BEACH** turn key practice/leasehold and equipment for sale by owner, LOW RENT, MODERN DESIGN, Grate location 8182750503

**\$50 CPR/BLS** American Red Cross, 4 CEUs. Orchid (626)345-0005 ext.4 /[www.ADMInstitute.com/](http://www.ADMInstitute.com/) let me come to you! check our 5 stars Google & Yelp reviews.

**NATIONWIDE ATTORNEYS** on the forefront of the changing issues facing your profession. WOOD AND DELGADO. 800.499.1474

**Associate Dentist** wanted at fast paced practice in La Puente. send resume to pbkumardds@gmail.com

**Lake Forest Gp** Lady estb 11 years retiring, 3 ops adec Grosses \$350k Refers out 5 Endos a wkk 3 to 5 implants 3 to 4 ortho cases Talented Buyer will do \$599K first yr Full price \$325 K Beautiful call Tom Fitterer 714-345-9659

**Century City** sublease..prime location with free staff&patient parking..very flexible days and terms.. (310)359-5267... Dr. Nakagawa

**DEL MAR - ENCINETAS** HMO mon chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients ;Grt opportunity to grow a nice practice, in a wellknown prof area of a fantastic beach city. Full price for immediate sale \$285,000 Call Tom Fitterer 724-345-9659



## ***We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:***



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

## **Practices for Sale**

### **Lake Elsinore**

Dr. retiring after 26 years in this location. Private insurance, cash, PPO's. and \$3,500/mo in CAP checks – 6 operatories – digital Pano and xrays – collections of \$470,000 in 2017 on 3 1/2 days/week – 3 1/2 days of hygiene -

### **Anaheim Ortho**

Small Orthodontic practice for sale -Dr. retiring - grosses \$250,000 per year on 2 1/2 days/week – 4 operatories

### **Palos Verdes Estates**

Dr retiring after 40 years in this location – grosses over \$ 600,000/year on 3 days per week with very high net – completely fee for service and PPO's – 4 fully equipped operatories including digital x-rays – 4 days of hygiene per week

### **Lancaster Perio**

Dr. retiring after 35 years – small PERIODONTAL practice good for starter practice or second location – in one story mixed use bldg. -4 operatories – grosses \$170,000/year on 2 days/wk – overhead approx. 60 - offer of first refusal on bldg.



***Thomas & Fees Practice Sales***  
*"A better kind of practice sales company"*

**Philip L. Kempler, DMD, Broker**

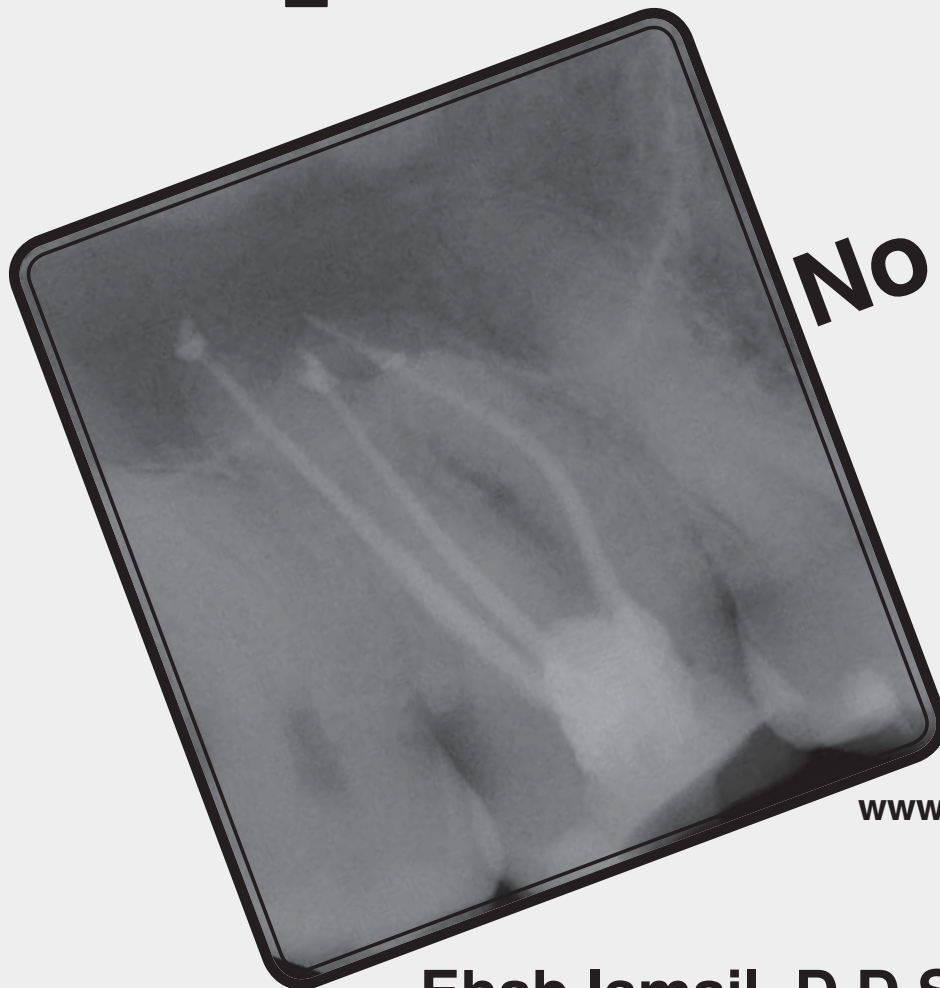
Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

**www.TFPSales.com • E-mail: Phildr@cox.net**

# Symptomatic Sinus penetration?

**No problem.**



**Expert ENDO  
at your office;  
I come to you.**

**See finished  
cases on  
[www.socal-rootcanal.com](http://www.socal-rootcanal.com)**

**Ehab Ismail, D.D.S**  
**[www.socal-rootcanal.com](http://www.socal-rootcanal.com)**  
**562-968-4061**

**FOR SALE:** 5 OPS OF DENTAL EQUIPMENT AND SUPPLIES.  
FOR COMPLETE LIST CONTACT [donsaba@cox.net](mailto:donsaba@cox.net). See  
pictures at [www.donsaba.com/2305](http://www.donsaba.com/2305) or call (619) 417-7222  
San Diego

**ENCINO OFFICE FOR RENT** 2,000,000 patients within 20 min.  
drive. 2 minutes off 101 freeway. Perfect for Specialty  
branch office. Call (818) 521-7500.

**Orthodontist Needed** in Rancho Cucamonga for growing chil-  
dren's dental office. Please email resume to  
[julibrow@hotmail.com](mailto:julibrow@hotmail.com)

**Dental Assitant/Front needed** for an office in Glendale. Spanish  
speaking . Please email resume to [as7067@gmail.com](mailto:as7067@gmail.com).

**Create the Office** of your Dreams with All County Construction.  
Enhanced to your style, designed to your budget. 714-240-  
7179.

**Mobile Anesthesiologist Dual Board Certified. Sedation  
or Nasal Intubation. Call/text (949) 288-3401.  
[CaAnesthesia.com](http://CaAnesthesia.com)**

**PRACTICE FOR SALE/ CARSON** GP 33 yrs goodwill w/ 5 eq  
ops. Grossed \$275K in 2017 California Practice Sales, Inc.  
Phone: 714-639-2775

**Dental Assistant/RDA** Small priavte office. X-ray license needed.  
Please send resume-  
[customerservice@docksidedental.com](mailto:customerservice@docksidedental.com)

# Dental Board Complaint? Insurance Investigation?

*Don't do or say anything until you speak with us*



**Over 3,000 formal complaints are filed with the Calif. Dental Board every year**

The life-altering impact a single admission may cause (however innocent) is overwhelming. When your license & reputation are on the line, you need a lawyer that knows the system. **Don't go it alone.** Do not provide any documents or speak to anyone.



*Contact us:*

**Law Offices of Jeng and Associates**

Chester Jeng, DDS, JD, LL.M., Esq.

**Cell: (909) 450-7158 • (714) 858-0536 • Toll free: (844) 313-9900**

**www.Jenglaw.com • Chester@Jenglaw.com**

750 W. La Habra Blvd., La Habra, Ca 90631 • 1440 North Harbor Blvd., Suite 900, Fullerton, Ca 92835

915 Sir Francis Drake Blvd., San Anselmo, Ca 94960

*Most cases settled without any formal hearings*

**PRACTICES WANTED** IN SUNNYVALE, VALLEJO, TRI-VALLEY High production. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494  
practice@lcfinc.com|LCFPracticeSales.com

**Are you retired but your dental license is still active and wish to remove yourself from the Dental Trader mailing list?** Go to dentaltrader.com, complete the cancellation form online and you will be automatically removed from our current list and all future mailing lists we buy.

**Add Ortho to YOUR practice.** Increase practice value and patient care. We handle treatment, team, equipment, billing, collections. Email partners@pacificorthogroup.com

**GP needed** P/T in LA for RCT/Crowns/SRP etc. Preference Denti-Cal Provider. Plz email resume to samslosangeles@gmail.com

**Dental Practice for Sale By Owner Dentist. San Diego, CA.\$550000. Contact 858-735-6979**

**Business litigation** and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

**SUBLET AVAILABLE** Downtown LA ENDO OFFICE Sublet Space to OTHER SPECIALIST. 4 ops CBCT CONTACT: notfarah@gmail.com



**PINHOLE CERTIFIED PERIODONTIST** - Looking for LA practice to work in-house. % of prod. Contact-  
aspendentist@gmail.com

**Great DentalCPA** Part of my office. Very knowledgeable and experienced. No more worries about taxes, accounting and business management. He helps minimize my taxes & optimize cash flow to establish and grow our dental business long term. Dr. Kooshyar. - Cal.Dental.CPA@Gmail.Com

**Free Website!No Contract.\$49/month. DocSites.com** Includes content, hosting, and updates. Visit [www.docsites.com/current-clients/](http://www.docsites.com/current-clients/) to view our high quality work. Call now or see us at the CDA SF Booth #542 1-888-980-4949

**PRACTICE FOR SALE/ GLENDALE** GP 24 yrs of gdwill w/ 3 eq ops NET \$231K California Practice Sales, Inc. Phone: 714-639-2775

**Space for** sublease for a dentist or dental technician in Rancho Santa Margarita, beautiful office, upscale area 949-683-5411

**California Institute** of Dental Education 3-day Board-approved certification course convenient on weekends affordable \$1,875 focusing on safety [www.dentaloralsedation.com](http://www.dentaloralsedation.com) (805) 676-1611

**FOR SALE DENTAL OFFICE IN SANTA CLARA/ SAN JOSE. GREAT DEAL. NO BROKER FEES. HIGH COLLECTION/ LOW COST. EXCELLENT LOCATION WITH VISIBILITY AND AMPLE PARKING. 5 FULLY EQUIPPED OPS. 1500 SQ. FEET. EMAIL: [dentistsantaclara1@gmail.com](mailto:dentistsantaclara1@gmail.com)**

**Can't find what** you're looking for? Call Bruce at The Dental Trader! I've been building a database of dental companies and resources for over three decades. If I can't help you locate it, it probably doesn't exist anymore. I'm here to help. 877 888 4237

**PRACTICE FOR SALE/ LA PALMA** GP w/ 60 yrs goodwill in med/ dent bldg Proj. \$509K 2018. California Practice Sales, Inc. Phone: 714-639-2775

**ACTION NOT WORDS!** Our company has several court judgments and we were informed to have a collection agency contact the individuals and businesses for us. What we discovered is that collection agencies only send letters and call, they don't do any judgment enforcement. Courtside Solutions find the hidden assets and they levy upon them. They make the debtor pay, not just call them and send letters. I highly recommend Courtside Solutions. -RT Wilson Call Courtside Solutions at 949-527-6550 or visit [www.courtsidesolutions.com](http://www.courtsidesolutions.com)

**Riverside Lady DDS** grossing \$ 250,000 3 ops, 30 new patients a month. Full price \$ 165,000 Call Tom Fitterer 724-345-9659

**"I just finished reading THE BUSINESS SIDE OF DENTISTRY** and my head is swirling with new ideas. Rarely do I find information delivered this clearly and concisely. I cannot help but feel enthused and can't wait to implement some of the brilliantly simple applications I learned reading this book." – Dr. K. Chang. Order yours at Amazon.com or email [bizsideofdentistry@gmail.com](mailto:bizsideofdentistry@gmail.com). \$24.99

**"There was not a single** misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 [www.afries.com](http://www.afries.com)

**Soflex Strips** by 3M for sale,coarse/medium, sizes:(2 boxes) 7' strips regular-35.00/box, (2boxes) 7' strips narrow-30.00/box. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**A direct mail campaign out of Washington DC is falsely advising dentists in California that they must receive special annual OSHA and HIPAA compliance training or may face fines for failure to comply.**



**This is what Matadors step in.**

**There are no such federal regulations and no risk of fines by OSHA or HIPAA for noncompliance.**

**The mailers look official...don't be fooled.**

# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Bakersfield, Camarillo, Encinitas, Lancaster, Oceanside, Santa Barbara, Thousand Oaks, Torrance, Van Nuys, Ventura, Westchester, West Hollywood and Westlake Village.

**WESTCHESTER FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Seller is not in-network for ANY insurance plans. 100% full fee for service. The office collects \$1.7 million plus with a net income of just under \$700,000 per year on four days per week with four days of hygiene per week. The office is in a free-standing building with five equipped operatories, full computerization, digital x-rays, CT scanner, Global microscope, Biolase laser and Light Walker lasers. Practice averages 20 new patients per month. Asking \$975,000 – **PENDING AT FULL PRICE**

**CAMARILLO CLINIC PRACTICE FOR SALE:** Practice collects \$660,000+ with a net income of \$277,000 on four days per week with four days of hygiene per week. No HMO, no Denti-Cal, no evenings or weekends. No specialists. Five equipped operatories with digital x-rays, panoramic x-ray and Dentrux software. The practice is run by associates. The seller does not work in the practice. Asking \$525,000 – **PENDING AT FULL PRICE**

**THOUSAND OAKS FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Practice consistently collects \$660,000 plus on four days per week with six days of hygiene per week. Seller refers out All endo, All oral surgery, All implant placement, almost all perio and all ortho except for a total of seven Invisalign cases all of last year. 30%+ of the production is from hygiene and diagnostics and 63% is from crown and bridge/restorative. Seller does no marketing. No HMO, no Denti-Cal, no evenings and no weekends. Exceptional opportunity for a buyer that does most specialty work and is willing to do some marketing. Asking \$600,000

**TORRANCE GENERAL PRACTICE FOR SALE:** Practice is absentee operated, but the seller's managing dentist has moved to Texas. Seller works in this office two days per month. Collections were \$631,620 in 2016 and \$631,690 in 2017 – very consistent. Net income averages \$244,000 per year. The office is located in a shopping center with great visibility. The office is open four days per week with two days of hygiene per week and one day per month of ortho. No HMO, no Denti-Cal, no evenings or weekends and minimal marketing. Practice averages 20 new patients per month. Asking \$545,000.

**OCEANSIDE GENERAL PRACTICE FOR SALE:** Located in a busy retail shopping center, this practice collects an average of \$590,000 per year with a net income of \$160,000 per year. No HMO or Denti-Cal. Four equipped operatories with digital x-rays, AMD laser and EZ Dental software. Seller refers most endo, difficult oral surgery, perio surgery and all ortho. 13+ new patients per month. Seller is retiring. Asking \$450,000.

**ENCINITAS GENERAL PRACTICE FOR SALE:** Twenty years of goodwill! This practice is in a commercial center anchored by CVS and Smart and Final. The collections are \$365,000 on four days per week. Seller refers all oral surgery, all molar endo, all perio surgery and all ortho and does no advertising. Good potential for the buyer that does the specialty work and is willing to market the practice. Three operatories (2 equipped and 1 plumbed but not equipped). Computerized with digital x-rays. Asking \$250,000.

**LOS ANGELES/LAX AREA PRACTICE FOR SALE:** This practice has potential to produce more. Seller refers out virtually all endo, all perio and all oral surgery and does zero marketing or practice promotion. The practice collected \$260,000 in 2017 on 3 ½ days per week with 3 days of hygienist coverage per week. The office is newly decorated in a professional building with great views of the Los Angeles airport. Four equipped operatories with digital x-rays. Motivated seller. Asking \$165,000.

**VAN NUYS STARTER PRACTICE FOR SALE:** Established since 2002, this office is located in a retail center with excellent signage and visibility. The office collects \$300,000 per year on 3 1/2 days per week with no advertising or marketing. The office does accept Denti-Cal. Seller refers out all implant placement, all ortho, all molar endo and almost all oral surgery. There are 3 equipped operatories with digital x-rays and Eaglesoft software plus two additional operatories that are plumbed but not presently equipped. Seller is retiring. Asking \$150,000.

**VENTURA COUNTY PERIODONTAL PRACTICE FOR SALE:** Consistent collections over \$600,000 with a net income of more than \$200,000 based on a four day work week. Seller has done no marketing or promotion for many years, so there is potential for growth. Located in a two-story professional building with four equipped operatories, digital x-rays and Dentrux software. Low rent at less than \$2 per foot. Motivated. Asking \$150,000. – **PENDING AT FULL PRICE**

**WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE:** High quality, fee for service general practice collects \$1.92 million with a net income of \$740,000. Five days per week with 14 days of hygiene per week. Practice refers almost all endo, all perio surgery, all oral surgery and implant placement and 50% of all pedo. 34% of the income is produced from diagnostic procedures and hygiene. Practice has an excellent reputation in the community as evidenced by the 45-50 new patients per month from patient referrals. Asking \$1,500,000. – **PENDING AT FULL PRICE**

**LANCASTER GENERAL PRACTICE FOR SALE:** Located in a large shopping center, this office is absentee operated. The associate has recently purchased his own practice in the San Fernando Valley. Seller does not work in the office and has decided to sell. The office collected \$308,000 in 2017 on three days per week. The office does no advertising and is not open evenings or weekends. 23% of the patients are covered by Denti-Cal. The practice averages 10-15 new patients per month. Three equipped operatories. The office is computerized, but is not digital. Motivated! Asking \$75,000. – **SOLD**

**BAKERSFIELD FEE FOR SERVICE PRACTICE:** Large office collects \$2 million per year with a net income of over \$540,000 to the working owner. 7 equipped operatories with CT scanner, digital x-rays and laser. Fully computerized. 13 days of hygiene coverage per week. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising. Seller is retiring after 40 years in practice in Bakersfield. Asking \$1,448,000. – **SOLD AT FULL APPRAISED PRICE**



**LEE SKARIN and ASSOCIATES, INC.**  
530 W. Stafford Road, Westlake Village, CA 91361  
800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051  
Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

*Serving the dental profession since 1959*

# of Your Dental Practice ...

## Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

### Can Working Too Long Hurt the Value of My Practice?

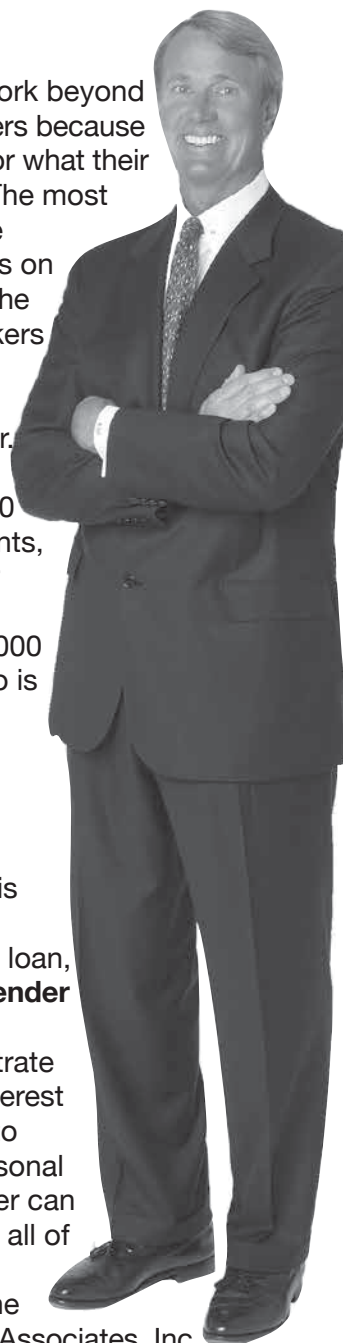
I frequently encounter dentists that have continued to work beyond the "traditional" retirement age, some out of necessity others because they absolutely love what they do, that now want to sell for what their practice may have been worth at some point in the past. The most difficult concept to convey to them is that the value of the practice is not based on the gross income as much as it is on the net income. Buyers must be able to secure a loan for the practice to be sold and that is intimately tied to what bankers refer to as the debt coverage ratio. Let me clarify this concern for you. Here are two examples:

Buyer #1 is married and the spouse earns \$120,000/year. The practice being purchased has a net income (profit to the owner) of \$200,000/year and is being sold for \$500,000 with a loan at 5.50%. The buyer's school debt, car payments, living expenses and home mortgage are \$8,000/month or \$96,000/year. The practice loan will be \$65,112/year. The buyer's household income with the new practice is \$320,000 and the annual debt is \$161,112. The debt coverage ratio is 1.99. Considering the debt coverage ratio alone, **every bank would make that loan.**

For Buyer #2, everything about the practice is the same, however, now the buyer is married, but the spouse is not employed. Buyer #2's personal debt obligations are \$12,000/month and the interest rate on the practice loan is 8.00% or \$72,780/year. With the buyer's income of \$200,000/year and the buyer's debt, personal and practice loan, of \$216,780/year, the debt coverage ratio is 0.92 and **no lender will make that loan.**

The above examples may be extreme, but they demonstrate the impact that the buyer's income, personal debt and interest rates have on the ability of the buyer to secure financing to purchase a practice. As outside income declines and personal debt and interest rates rise, the loan amount that the buyer can borrow decreases. The same practice profit cannot cover all of the buyer's obligations.

It is complicated, but for a complete understanding of the financing requirements, call Kurt Skarin at Lee Skarin and Associates, Inc.



LEE SKARIN  
& ASSOCIATES INC.



CA BRE #00863149

**Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461**

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)



www.dental-attorney.com

# *My Law Firm is Nothing Without You!*



Levi Barlavi, Principal of the Pacific Health Law Group

**Toll Free: (888) 995-5384**

## Legal Services *for* Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

*"Levi provided professional and considerate advisement during the acquisition of my dental practice. My best interest was foremost in his mind, which was great because there were times during the negotiations in which the path became foggy. He is truly on your side and I wouldn't hesitate to call on him again, and neither should you."*

- Dr. Ramirez

*"Dr. Ramirez, thank you for the trust in my practice and congratulations on your new start! My practice is nothing without clients like you. I never forget this point. I look forward to your continued success and to working with you in the future."*

-Levi Barlavi, Esq.

As an attorney specializing in meeting the legal needs of dentists throughout California, I have a simple goal: **to add value to your practice**. I accomplish this by being accessible, thorough and placing my client's needs first. I am committed to client service because I know it is what you want, and what will secure your return business and referrals. That is the greatest compliment! If you want to like your attorney in addition to receiving thorough legal work please call me today for a free consultation. Let me earn your trust.



Los Angeles | San Diego  
www.dental-attorney.com

**Protecting Your Investment, So You Can Grow Your Practice.**

**LAKE ELSINORE** GENERAL PRACTICE FOR SALE – 6 ops general practice – Dr retiring after 26 years – grossed over \$470,000 in 2017 – digital Pano and xrays – Thomas & Fees Practice Sales (714) 544-4341

**Step Up Your Game. Earn Up To 24 CE Units in 3 Days. Meet The World's Leading Clinicians. Choose From 50+ Topics and Workshops. Nov. 1-3, Los Angeles. Gi-Summit.com**

**Part time experienced associate dentist** needed for La Verne & Diamond Bar area. 818-434-5534. Send CV to homatch@gmail.com

**WANTED:** sublet 1-2 days/wk (Huntington Beach, Fountain Valley area). Have own equipmt, staff, computers & patients. Email: Twilightdental@yahoo.com

**Dental Assistant** High-end dental practice looking for a full-time DA with great attitude. Prefer surgical assisting experience. Smile Boutique Northridge email your resume to: sbnorthridge@gmail.com

**DA/RDA wanted** for part-time employment. Laguna Niguel private practice. New grads ok. Send resume to drtjon@cox.net

**LOOKING TO PURCHASE PRACTICE** in Monterey Park and Alhambra area. Email simonwongdds@yahoo.com or text (626) 354-9667

**Seller transitioning into retirement** and offering 41 year Endodontic practice in premier downtown building. 1,190 sq. ft. modern office. 4 doctor-days per week with seasoned & loyal staff and excellent referral sources. Asking \$463K. Contact Carroll & Company (650) 362-7004, dental@carrollandco.info, www.carroll.company.

**Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com**

**GENERAL PRACTICE** FOR SALE-LAKE ARROWHEAD: 6 Ops, SoftDent, Digital, Pano, PPO/FFS. RE for sale. GR \$1.1M+. HSPPT-Steve Caudill 951-314-5542 #CA517

**Attend Xcel Seminars** 14th annual 6-course, 42 CE series for only \$499 and learn about Pharmacology & Endo (both courses will have LIVE Demos), Infection control and the CA DPA, Digital Dentistry, Treatment Planning with Bob Lowe and also Biomimetic Dentistry, go to www.xcelseminars.com or call 480-717-2230 for info or to register.

**OC LADY DDS** est 11 yrs Grossing \$325 net \$135, Part time Refers out as much as she does. Very popular Rapid Growth near Lake Forest, Beautiful 3 ops 2 a-dec pan, windows, 30 to 40 new patients/mo. if your an associate in area, made to order, CONDO for sale when you want to buy an payoff in 7 to 10 years and be rent free for balance of your career Full price \$325. Call Tom Fitterer PPS 714-832-0230

## *In Cherished Memory:*



The Dental Trader is saddened by the sudden passing of Dr. Robert Fleming. "Dr. Bob" practiced dentistry for 20 years and was the founder of San Diego Practice Sales. He served with the Flying Samaritans for many years, attending to children in Mexico. An avid angler and golfer, Bob was the ultimate gentleman by every measure that matters. He is survived by his two brothers David & Thomas and former wife Dale Isaacs.

He will be deeply missed.

**\$5695 for a complete** Dental Operatory, manufactured in the USA, Corona CA. Call and mention the Dental Trader Ad and receive a Free Dentists Stool. Visit our website WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information. 10 Year Warranties

**PRACTICE FOR SALE/ LANCASTER** GP + Bldg w/ 4 eq ops. Grossed \$693K in 2017 California Practice Sales, Inc. Phone: 714-639-2775

**Dental Practice** for Sale in Chula Vista! Production ~\$780K. Mostly PPO. 4 operatories. Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfinc.com|LCFPracticeSales.com

**1 in 5 dentists practicing** in the U.S. is licensed and practicing here in California and they advertise and read The Dental Trader. Free ads for dentists and staff. Visit <http://thedentaltrader.com/faqs.htm>. How can we help you?

**Attention DAs!** if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMInstitute.com

**DENTIST.Consulting firm seeking Practice Transition** Consultant. Immediate need in northern and southern CA. Must have/ obtain a real estate license. Full Training and support. Unlimited earning potential. careers@paragon.us.com 866-898-1867.



**VALUE DENTAL**

Quality • Comfort • Convenient

CENTERS

# EXPLORE

the possibilities

...of owning a dental practice inside a Walmart Supercenter offering patient-centric comprehensive dental services.

*"This is new paradigm shift in dentistry with a turn-key solution."*

-Amol Nirgudkar  
- PATIENT PRISM

A service innovations group.

- Each location averages 40,000+ unique customers per week
- Turn-key dental practices available nationwide
- New grad programs available

For more information please visit  
**[www.valuedentallicensing.com](http://www.valuedentallicensing.com)**





# NEW EQUIPMENT / MADE IN USA / 10 YEAR WARRANTY

In Stock Air Compressors \$3495  
In Stock Vacuum Systems \$1695  
Call (800) 423 - 5657  
for available stock

**Independence Operatory  
Chair / Unit / Light**  
\*Delivered and Installed



CDA / SF Dental Meeting  
Sept 6-8, 2018  
San Francisco, CA  
**Booth 1802**

**America Operatory**  
\*Delivered and Installed

**\$5695**  
\$122pm/oac



LED Dental Lights - \$995  
Dentists Stools - \$275  
Dental Chairs - \$2695

**Universal Operatory**  
\*Delivered and Installed

**\$6195**  
\$135pm/oac



Dansereau Dental 1581 Commerce St. Corona CA 92880  
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

Normal Installation within 1.5 hours of Factory\*

**Central Irvine Location.Beautiful** Dental office for sale in a GREAT LOCATION!!! Great Visibility. Sale includes 15+ GOODWILL, selling with 1500+ patient base. 3 Operatories. Only dental office in the entire Irvine center. Walk in patients come in daily. Office Accepts PPO, Indemnity, and CASH. Seller will give rights to marketing which brings in guaranteed 15 New Patients per month. \$650,000+ In revenues, with seller working only 3 days a week. dentalexplorer0@gmail.com

**CENTRAL CONTRA COSTA** CO Perio: Seasoned Staff. Office runs like well-oiled machine! 3 ops \$395k (BC-784) WPS/800-641-4179

**American Manufactured** Dental Equipment, in Corona CA, available direct to the dentist. Cut out the Over Priced Big House Dealers get factory pricing, factory install, factory support, 50 years experience. Visit our website WWW.DHPDENTAL.COM call (800) 423 - 5657. 10 Year Warranties. SHOWING AT CDA - San Francisco - #1802 9/6 - 9, 2018

**Persistent Pain after endo? RCT Never healed? Broken File? Perforation? Persistent Infection? Can't find Canal? Potential Law Suit? All Gone!! Call: Dr. Ismail 562-968-4061. Socal-rootcanal.com**

**PRACTICE FOR SALE/IRVINE** (GP/Spec) In shopping center grossing over \$1M in 2017. California Practice Sales, Inc. Phone: 714-639-2775

**ORAL SURGEON:** PASADENA & VALENCIA MULTISPECIALTY GROUP PRACTICE, 50%+GUARANTEE, EMAIL: MIKEKIMDDS@YAHOO.COM (818)688-1071

**ATTENTION CORPORATE SPECIALIST TEAM--ENTEPRENOUR** should include this package in there inventory. Seller will work back indefinitely with good health. ORANGE COUNTY-INLAND-EMPIRE--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 mjillion within 24 months. Gorgeous facilities ultra modern with conbeams in each--CaLL TOM FITTERER 714-345-9659

**Zirconia \$59!! Problems with Occlusion, Contacts, Margins, Shade? All Gone!! Call: 714-341-1519**

**COURTSIDE SOLUTIONS** WORKS! "Within a few short months I received a check from Toni without any effort on my part at all! Toni is a consummate professional and I would highly recommend utilizing her to make the process of obtaining funds from a judgment easier and less stressful!" -Christopher Cox. Call Courtside Solutions at 949-527-6550 or visit www.courtsidesolutions.com

**Orthodontist needed private practice city of Ventura. Twice per month. Digital lateral CEF, cone-beam in house. E-mail resume VenturaDDS@aol.com**

**Diamond Bar office 4 Sale**, 5 ops in 2300 sqft, new remodel and roomy design, Dentrix and digital X-ray, located in one story, busy, strip shopping center with excellent corner signage, collected over 500K last year, Dr retiring and willing to help transition. text to 626-203-1720

**"I saw your ad in The Dental Trader!"** Please say this when contacting our advertisers so they know how you found them okay? We appreciate it and so will they.

# DENTAL ATTORNEY



I ♥ DENTISTS!!!  
I married one.  
I understand  
your needs.

*"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."*

Meir Agaki, D.D.S.

## Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

*Call for a complimentary consultation*

**Amy L. Borden, Esq., A.P.C.**

**888-416-1321**

**californiadentalattorney.com**

**amy@californiadentalattorney.com**

9.16

**PALOS VERDES** GENERAL PRACTICE FOR SALE – 4 ops private general practice – Dr retiring after 39 years – grossed \$600,000 in 2017 on 3 easy days/week — 4 days hygiene/week Thomas & Fees Practice Sales (714) 544-4341

**CEREC MC** machine 3 years old, serviced 3 months ago, perfect condition, like-new, 3 units. \$65K Owner Retired. Up to 7 Years of Warranty Optional. Contact 818 422 6981

**High Tech Orthodontic practice in the Central Valley.** Grosses \$900,000 a year with doctor only working 11 days a month. Practice has tx thousands of patients and is recognized as a top Ortho office in the Central Valley. Practice has state of the art technology, computer imaging, digital pan/Ceph, Apple imager and Dr Sarver case presenter. Office has low overhead is profitable and is located in an area with tons of young patients. Contact orthocentralvalley@gmail.com.

**DIAMOND BAR@** entrance 20 ft from ingress egress Hi Identity ASIAN shopp center very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Owner mgr will do one million Seller will mentor. CALL Tom Fitterer at PPS 714 345-9659

**PRACTICE FOR SALE/ TUSTIN** GP in shopping center projecting \$1.8M for 2018 NET \$564K. California Practice Sales, Inc. Phone: 714-639-2775

**Placer County Dental Practice for Sale.** 6 ops+, grossing over \$1M/year. Call 888-277-6633 or [venus@promed-financial.com](mailto:venus@promed-financial.com) for more info.

**Soflex 1/2** Refill pack(85) by 3M for sale, grits: coarse, medium, fine, super fine, all 40.00 each pack. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**Oral sedation recertification**, mandatory 7 hours course that cannot be online, for doctors with oral sedation permit, CIDE (805) 676-1063

**WALNUT CREEK Perio:** Collections over \$1M! Desirable area w/20-30 new pts per month. Professional building on major thoroughfare \$645k (BG-843) WPS/800-641-4179

**2PRACTICE & 1CONDO SALES: IN SACRAMENTO AREA. NO BROKER FEES. HIGH COLLECTION/LOW COST. 3/3 FULLY EQUIPPED OPS AND 2 PLUMPED. EMAIL: [tmwrk.3@aol.com](mailto:tmwrk.3@aol.com).**

**DENTIST Consulting firm seeking Practice Transition** Consultant. Immediate need in northern and southern CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential. [careers@paragon.us.com](mailto:careers@paragon.us.com) 866-898-1867.

**DENTIST NEEDED:** 2X week SFV. Cash/ins PAY: net production: Can Make over \$1k/day 8183657191 [avplayroom@gmail.com](mailto:avplayroom@gmail.com)

**Neodiamond Burs** for sale(new), 25/box, sizes: (4) Round taper, 1116.10C, (4) Flat taper, 0916.10C, (1) Flame, 1512.10C. 30.00/box e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)



**Dental office** for sale Bloomington CA 5eq.ops +1 plumbed not eq.op Excellent exposure and sigmage on busy street. convenient to 10fwy. pt base is PPO/Cash and 10%Dentiocal.2017 gross 458 on 3-4 days/week . Digital x-ray dental.As is make an offer!. call Sandra for details (909)877-9741 smile@smart-dent.net

**TORRANCE** at entrance of Pales Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to \$350 , Full Price \$290,000 Beautiful low overhead possible merger candidate. CALL Tom Fitterer at PPS 714 345-9659

**LEGAL TIP:** There is no such thing as a "standard" contract except for the party that drafted it. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

**GENERAL PRACTICE** FOR SALE-LA WEST SIDE: 4 Ops, SoftDent, Strong Hygiene Program, most specialty referred out. 2017 GR \$600K. HSPPT-Kerri McCullough 949-300-0312 #CA531

**Las Vegas Dentist Position Available** Are you Tired of paying state income taxes? Great FT Opportunity in Las Vegas, NV - \$700/day or up to 30% of Collections, Medical/Vision/401K, 2 Weeks Paid Time Off, Mentorship Program, Strong Business Support Team, CE Courses Monthly, Certification Reimbursement, Earned Ownership Opportunities Available! Avg. 120 New Patients per Month, Clinical Autonomy - Apply at BDGCareers.com or call us at 657.845.3532 - PilarPeynado@BDGDentalServices.com.

**PRACTICE FOR SALE/ TARZANA** GP with 89 yrs of goodwill w/ monthly revenue of \$56K  
California Practice Sales, Inc. Phone: 714-639-2775

**DENTAL OFFICE FOR SALE ESCONDIDO.** Buy instead of Lease-Dental Building in best location ever. Stunning, turnkey, 2000 SF, single story and recently renovated. Ample free parking and history of walk-by traffic/new patients. Spacious, prestigious doctor's office with own entry. Also consult room, six ops, two labs, two restrooms, staff room, and beautiful, large reception area with bay window and crown ceiling moulding. Contact 760-739-1312 or blaney@cox.net

**US Manufactured** Air Compressors In Stock, starting at \$3495. Oil Less with drying system. Factory Direct over 50 years experience, WWW.DHPDENTAL.COM call (800) 423 - 5657 VISIT OUR BOOTH AT CDA - San Francisco - #1802 9/6 - 9, 2018 9/6 - 9, 2018

**LA downtown/K-town** area, 1800sqf, 3 ops, fully digital, remodeled interior, 3.5 days/wk, New Pt. 20+/Mo, Avg.280K/yr, Asking \$95K joyeuna72@hotmail.com

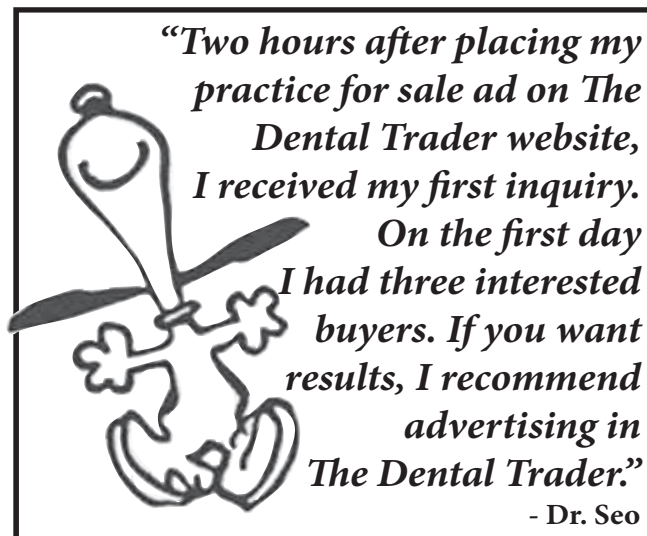
**3D Printing.** CE Courses for in office 3D printing. Live Digital 3D Dental Workshop, and Online Courses. www.learn-dental3D.com and www.michaelschererdm.com 209-536-1954.

**Add Ortho** to YOUR practice. Increase practice value and patient care. We handle treatment, team, equipment, billing, collections. Email partners@pacificorthogroup.com

## INSTANT GRATIFICATION

When you place your Reader Ad at  
**www.dentaltrader.com**

it posts to our website's Ad Board instantly.  
Your ad may get response long before it is  
printed in The Dental Trader!



**www.dentaltrader.com**

**Business litigation** and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

**RIVERSIDE** Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dential , Ample patients no problem. Seller will sell off part of office for \$45,000. Easy way of getting started in this low overhead practice. Rent \$1350/mo Call Tom Fitterer 714-345-9659

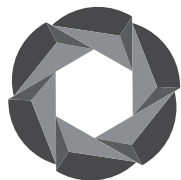
**DENTIST.Consulting firm seeking Practice Transition** Consultant. Immediate need in northern and southern CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential.careers@paragon.us.com 866-898-1867.

**Sirona CEREC 3 Red Cam 2005 Dental Acquisition Unit (NOT FUNCTIONAL ) AND Milling UNIT (FULLY FUNCTIONAL) COMES WITH ORIGINAL STORAGE CABINET AND MORE THAN 200 EMPRESS BLOCKS EXPIRED BUT CAN BE USED FOR TRAINING PURPOSES FOR \$1850 OBO FOR LOCAL PICK UP ONLY CALL VERONICA @ 559-661-4114.**

**NEWPORT BEACH** turn key practice/leasehold and equipment for sale by owner,LOW RENT,MODERN DESIGN, Grate location 8182750503

**FOLSOM OFFICE** LOCATION SALE-.1200 sqft, Turnkey,3ops,digital pano,sensors,lightly used equip folsomofficesale@gmail.com





## INTEGRITY PRACTICE SALES

**(855) 337-4337**

**www.integritypracticesales.com**



**DRE #01911548**

**Broker-Partners: Bill Kimball, DDS and Darren Hulstine**



**Call Linda at  
(619) 933-6225**

### **Linda Salazar, RDA, San Diego & Inland Empire Agent**

- **Chula Vista | \$290,000 + \$1,015,000 real estate | 5 ops** | Great general practice located only a few blocks from San Diego Bay. 5 clean and modern operatories (4 equipped), SoftDent, visible street signage, and plenty of easy-access parking in a well-manicured private lot.
- **Escondido | \$250,000 + \$403,000 real estate | 2 ops** | Charming, free-standing building. Great general practice has room to expand to 4 ops!
- **Palm Desert | \$750,000 | 8 ops** | General and ortho practice.
- **San Diego | \$1,250,000 | 5 ops** | This is a super-premium, high-tech practice in prime location!
- **East Lake Chula Vista | \$245,000 + \$609,000 real estate | 5 ops** | Spa-like amenities, room to grow.
- **San Diego Ortho | \$175,000** | Well-established ortho practice.
- **El Centro | \$225,000 + \$379,000 real estate | 5 ops** | Tremendous goodwill with room to expand!



**Call Maricelle at  
(858) 722-7461**

### **Maricelle Ortiz-Luis, DDS, Southern California Agent**

- **Chula Vista | \$125,000 | 4 ops** | Beautiful general practice located in Chula Vista, CA. Large, unique office features 4 equipped ops, a full kitchen, living room, 4 dedicated private staff parking spots, and street parking for patients. This almost 2000 square foot location in the heart of Chula Vista also features a reasonably priced and ultra-convenient month-to-month lease!
- **Irvine - Coming Soon** | High-end Irvine practice coming soon. Call for info!

**Stay up to date on our listings at [www.integritypracticesales.com](http://www.integritypracticesales.com).**



**Call Whitney at  
(626) 384-8080**

### **Whitney Tharaldson, MBA, Orange County & South LA Agent**

- **Malibu | \$699,000 | 3 ops | 1,100 sq ft** | Beautiful, state of the art dental practice in a fabulous Malibu. The luxe, modern professional building has ocean views and is a stones throw away from the beach! The practice is move in ready and the price includes a digital pan/ceph. It's easy to live the Malibu life with this practice.
- **Anaheim | \$150,000 | 4 ops | 1,200 sq ft** | Location, location, location! This practice is in a very busy SHOPPING CENTER; anchor tenants include CVS, Vons, Starbucks, Subway, Jack in the Box, CitiBank, T-Mobile and more! The seller is retiring after 24 years.
- **Marina Del Rey | \$460,000 | 4 ops | 2,400 sq ft** | OVER 30 YEARS OF GOODWILL! Great practice located in a beautiful, modern, recently remodeled professional building. Tons of opportunity here, especially with the dramatic influx of major technology companies in the area.
- **Los Alamitos HMO | \$390,000 | 4 ops | 2000 sq ft** | Busy location with GREAT visibility! Capita-tion check is over \$8,000 per month.
- **Long Beach (Bixby Knolls) | \$250,000 | 5 ops | 2000 sq ft** | REDUCED PRICE! Long established practice located in a free standing building in the heart of Bixby Knolls! Seller is retiring after 40 years. There is plenty of room to expand! Great visibility and signage!
- **Garden Grove - Coming Soon!** | 3 ops | 1000 sq ft | Long established practice in a VERY busy medical building. Seller is retiring after over 40 years of practice. USC grad!

# Considering selling your practice?

If you're considering a sale, call (855) 337-4337 today to schedule a **FREE, CONFIDENTIAL** consultation with one of our practice sales experts.



Call Arek at  
(213) 340-4375

## Arek Balci, DDS, North Los Angeles Agent

- **Pasadena | \$900,000 | 3 ops | 1,000 sq ft** | Beautiful general practice located in a large medical building near a busy hospital, well-located between Old Town and South Pasadena. Features 3 clean and well-designed ops, a lab, consultation room, and private office. Stong collections!
- **Santa Clarita Valley | \$1,200,000 | 6 ops | 3000+ sq ft** | Spectacular general practice located in a charming area! State-of-the-art office in recently updated building with ultra-high visibility.
- **Saugus, Santa Clarita | \$300,000 | 4 ops | 2000 sq ft** | Wonderful practice in Santa Clarita!



Call Darren at  
(805) 878-0633

## Darren Hulstine, Partner and Central Coast Agent

- **Ventura | \$558,000 | 3 ops** | Busy general practice with 3 beautiful and modern ops.
- **Santa Maria | \$1,260,000 | 7 ops** | Impressive multi-specialty practice in a standalone building, completely renovated in 2015. Gorgeous office with 7 ops and state-of-the-art technology, including 3D-conebeam. Real estate also available for sale.
- **North San Luis Obispo County | \$1,100,000 | 9 ops | 4,000 sq ft** | Large, profitable general practice in the heart of wine country. Features a freshly remodeled office with admin offices, lab, breakroom, and more in a generous 4,000 square feet.
- **Santa Maria - Vacant Dental-Office Condo | \$340,000 | 4 ops** | Nicely appointed dental space. Available for sale or rent.
- **Central Coast | \$325,000 | 3 ops** | Bustling shopping center location! Room to grow within the currently relaxed-pace, 3+ day/week schedule. Features CEREC, 3D conebeam, and digital x-ray.
- **Central Coast | \$950,000 | 3 ops** | Well run, high net-income practice in a uniquely beautiful and historic setting. Real estate also available for sale.



Call Brian at  
(805) 714-2115

## Brian Flanagan, Central and Northern California Agent

- **Fresno County | \$550,000 | 3 ops | 1,200 sq ft** | Beautiful and extremely profitable general practice. Fantastic opportunity! One of only 2 dental practices in the immediate area.
- **Chico | \$200,000 | 3 ops | 1,000 sq ft** | Small but profitable! Clean and well-kept office is located in a busy shopping center with many big box anchor stores and tons of foot traffic.
- **Sacramento Area Perio | \$620,000 | 3 ops | 1,680 sq ft** | Located in a large easily accessible medical complex, well-equipped office features stunning views in this desirable city.
- **Mariposa | \$495,000 | 4 ops** | Well established and profitable practice! Live, work, and play in the gateway to Yosemite!
- **Central Valley | \$300,000 | 6 ops** | Remarkable, well-established perio practice in the fast growing Central Valley. Tremendous growth potential in a beautiful office complex!
- **Kings County | \$800,000 | 4 ops** | Growing practice in a rapidly developing community.
- **San Luis Obispo Perio | \$640,000 | 4 ops** | Enjoy a fantastic perio practice in an incredible location!
- **Santa Clara - Coming Soon! | 3 ops** | Corner of busy intersection, open bay. Call for info!

## Buying a dental practice?

Don't miss our **FREE**, informative buyer's guide!

Visit **[www.dentalpracticebuyersguide.com](http://www.dentalpracticebuyersguide.com)** to discover proven steps to buy with confidence!

# Thinking about selling?

**We are working with buyers looking for  
the following practices:**

**AREA OF INTEREST - COLLECTION RANGE - # OF OPERATORIES**

**San Diego County - \$1,000,000 - \$2,000,000 - 5-8 Ops**

**San Diego County - \$500,000 - \$1,000,000 - 4-7 Ops**

**San Diego County - \$500,000 - \$1,000,000 - 4-8 Ops - Stand Alone Building**

**Orange County / San Diego County - \$500,000 - \$1,000,000 - 4-8 Ops**

**Orange County - \$1,000,000 - \$2,000,000 - 3-6 Ops - Storefront**

**Orange County - \$500,000 - \$1,000,000 - 3-5 Ops**

**LA County / Orange County - \$500,000 - \$1,000,000 - 3-5 Ops**

**LA County / Orange County - \$500,000 - \$2,000,000 - 4-6 Ops**

**LA County / Riverside County - \$500,000 - \$1,000,000 - 3-6 Ops**

**San Bernardino County / Riverside County - \$500,000 - \$1,000,000 - 3-7 Ops**

**LA County / San Bernardino County - \$300,000 - \$600,000 - 3-6 Ops**

**San Luis Obispo / Santa Barbara / Ventura Counties - \$1,000,000 - \$2,000,000 - 4-8 Ops**

**Central Valley / Tulare County - \$500,000 - \$1,000,000 - 3-6 Ops**

**Sacramento County / Bay Area - \$500,000 - \$1,000,000 - 4-7 Ops**

**Sacramento County - \$1,000,000 - \$2,000,000 - 5-8 Ops - Multi-doctor**

**Santa Clara County - \$500,000 - \$1,000,000 - 3-6 Ops**

**Marin / Monterey / Napa Counties - \$500,000 - \$1,000,000 - 3-6 Ops**

**Northern California / Sacramento - \$1,000,000 - \$2,000,000 - 7-10 Ops**

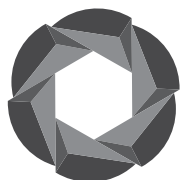
**All California - Over \$2,000,000 - 8-12 Ops - Multi-doctor**

**This could be the perfect time to sell your practice!**

**Seize the day! Schedule a NO OBLIGATION CONSULTATION  
by calling (855) 337-4337 today.**

**\*This list represents some (but not all) of the practices specifically requested by individual buyers.  
Our list of active buyers grows every day. Call (855) 337-4337 to discuss your best options.**

**We want to see you at CDA San Francisco...  
...visit booth #1439 to say hello!**



**INTEGRITY  
PRACTICE SALES**

**(855) 337-4337**

**[www.integritypracticesales.com](http://www.integritypracticesales.com)**

**DRE#01911548**





**Cecilia Chen, Attorney**

*Super Lawyer 2014 Nominated by Peers*

# Quality and Professional Legal Services with a Smile

*When you need an experienced and efficient attorney specializing in dentistry, please give me a call. Whatever you need, day or night...I will be available and complete all tasks. No delays, no excuses, no headaches, no exceptions. Your complete satisfaction is my sole goal.*

***The attorney to protect your investment***

## Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Formation of Dental Service Organizations
- Associate and Space Sharing Agreements

*"I called several attorneys to represent me and no one was more polite and professional than Cecilia Chen. It gives you peace of mind to be able to contact your attorney after hours or on weekends as your deal is progressing. I highly recommend Cecilia for any practice purchase or sale. Ms. Chen was able to negotiate certain terms of the purchase agreement that would of otherwise been detrimental to my transition."*

— M. Shah DDS



LAW OFFICES OF  
**CECILIA CHEN**

**Toll Free: 855.850.4111**

**Email: [info@practiceatty.com](mailto:info@practiceatty.com)**

**[www.practiceatty.com](http://www.practiceatty.com)**

**Hygienist (RDH)** Hiring F/T at Long Beach, Orange, and Laguna Niguel office. Please e-mail resume to [amanda@oc.dental](mailto:amanda@oc.dental)

**PRACTICE FOR SALE/ SAN DIEGO** GP w/ 3 eq ops in busy shopping center NET \$127K California Practice Sales, Inc. Phone: 714-639-2775

**ORTHODONTIST LOS ANGELES – WESTSIDE.** Newly refurbished, contemporary. Exceptional opportunity to establish or relocate your practice. Freestanding facility. Synergy with General Dentist and Pedodontist both provide continual in-house patient referrals. All leasehold improvements completed minimal start up cost. Excellent visibility. Tremendous traffic count. **CALL: (310) 274-8204.**

**Hygienic Rubber Dam Clamps**(used) for sale, sizes:(2) #W2,(2)#W3, #2, all in good condition, 7.00 each, e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com)

**BELL 4 OPS** RECENTLY REMODELED SUITE LOCATED IN A BUSY CENTER Greg Beamer 909-542-4891

**Dental Practice** for Sale in Hercules! Gross ~\$700K. 4 equipped Ops + 1 plumbed. Retail shopping center. Loc Pham, Broker BRE#01875780. 714-550-7494 [practice@lcfpracticesales.com](mailto:practice@lcfpracticesales.com)

**It was a great pleasure** to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

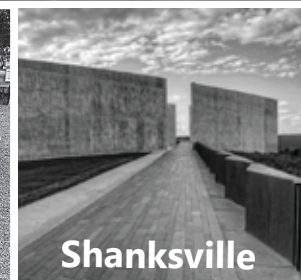
On the anniversary of 9/11, The Dental Trader extends its condolences to those who lost loved ones when the WTC came down, in other terror attacks here at home and in battles fought on foreign soil. We wish to express our sincere appreciation to the men and women of the Armed Forces and first responders everywhere, (including their families) for the sacrifices they make every day. God Bless You! *We will never forget!*



San Bernardino  
California

IN MEMORY

9/11/01





**Get Half Off** Your Package For 6 months - New DentiMax Practice Management customers, call (888) 241-9922 or email sales@dentimax.com

**GLOBAL ENDO** MIRCROSCOPE W/ LIGHT & STAND: \$4000 USED FOR ONLY ONE YEAR: DR KIM (818)688-1071 EMAIL: MIKEKIMDDS@YAHOO.COM

**High Tech, Orthodontic practice in the Central Valley.** Grosses \$900,000 a year with doctor only working 11 days a month. Practice has tx thousands of patients and is recognized as a top Ortho office in the Central Valley. Practice has state of the art technology, computer imaging, digital pan/Ceph, Apple imager and Dr Sarver case presenter. Office has low overhead is profitable and is located in an area with tons of young patients. Contact orthocentralvalley@gmail.com.

**Oral sedation certification**, for \$1,875 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

**Officeshare Irvine**, affordable rate, flexible terms, GP or specialists, convenient location, class A building, irvinesublease@gmail.com

**BRAND NEW DENTAL OFFICE** IN HANCOCK PARK is available to lease space. Please inquire for further details (323)471-4250.

**ORANGE DENTAL** OFFICE IN SHOPPING CENTER \$170K FOR OFFICE OR \$250K FOR ALL CHARTS AND HMO \$2500 MONTHLY CAP 235 SOUTH TUSTIN AVE ORANGE CALL DR 949-874-3366

**ROSEVILLE Perio:** Create your success story with this warm and caring, patient-centered practice! 1000sf w/3 ops + 1add'l \$150k (EG-826) WPS/800-641-4179

**General Dentist position MERCED, CA Monday thru Thursday.** One year experience is a plus. Great pay plus bonus compensation. No HMO. Will mentor. Start ASAP. Email resume: aram1501@hotmail.com or text 909-382-1067.

**ORAL SURGEON:** PASADENA & VALENCIA MULTISPECIALTY GROUP PRACTICE, 50%+GUARANTEE, EMAIL: MIKEKIMDDS@YAHOO.COM (818)688-1071

**Much obliged! Referrals** from dentists and their staff directing new advertisers to The Dental Trader is our #1 source of new business. Thank you for making the introduction for us! We really appreciate that!

**Attention DAs!** if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMInstitute.com

**Finally, a Comprehensive CE Series** (6 courses, 42 CA CEs), giving practical information at a great price (only \$499)! See Xcel Seminars insert, visit www.xcelseminars.com or call 480-717-2230 for info.

**PROACTIVE SEO SOLUTIONS**

## Amazing year?

*Harness the power of Facebook Ads to elevate your dental practice to new heights*

Visit [pseos.com](http://pseos.com)



We do the patient acquisition, you do the dentistry

(310) 660-7606



**Treatment Coordinator** (Carlsbad) We are looking for a responsible, energetic, friendly person for our front desk who is a quick learner, can work effectively as a member of a large team. Dental PPO, HMO and Dentrux software knowledge is preferred. Over 50 K a year with monthly generous bonus. Please email at ddsedward@hotmail.com

**We do the patient** acquisition, you do the dentistry. For amazing dental marketing call Proactive SEO Solutions @ (310) 660-7606.

**High Tech, Orthodontic practice in the Central Valley.** Grosses \$900,000 a year with doctor only working 11 days a month. Practice has tx thousands of patients and is recognized as a top Ortho office in the Central Valley. Practice has state of the art technology, computer imaging, digital pan/Ceph, Apple imager and Dr Sarver case presenter. Office has low overhead is profitable and is located in an area with tons of young patients. Contact orthocentralvalley@gmail.com.

**6 operatories** fully equipped with 12o'clocks, black granite counter tops (includes rear delivery system) and light (AL501T) touchless light, Belmont 30 chair with black leather for sale. In perfect shape 34"W x 74"H. Each operator is \$3500. 619-517-6245

**Dental Practice & Building for Sale in Palm Springs!** Collections ~\$1.1 Mil. Practice & Real Estate. Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfm.com | LCFPracticeSales.com





The Law Offices of  
**J. Sean Dumm**  
A Professional Corporation

“

We were very pleased with the personal approach that Sean offered in guiding us through the legal aspects of the sale of my pediatric dental practice.

**Sean took the time to get to know us.**

He was able to quickly catalogue those characteristics of our practice, to discover what we wanted to accomplish and to formulate a plan to help us keep our expectations within reality. Sean's years of experience in many disciplines within the practice of law gave us a good feeling of going down the right road to a stress-free conveyance of our practice. We highly recommend Sean for your legal counsel in the sale of your dental practice, as well as general counsel for all legal matters.

**Dr. Richard Mungo, D.D.S., M.S.D. -  
Huntington Beach**

”

**AN ATTORNEY WHO UNDERSTANDS DENTISTS**



Call me for a complimentary consultation the next time you need legal services.

CALL **888.212.DUMM (3866)**

FAX **949.606.8624**

EMAIL **info@jsdlawoffice.com**

VISIT **jsdlawoffice.com**

**LEGAL SERVICES**

FORMATION OF DENTAL CORPORATIONS & BYLAWS  
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS  
OFFICE & SPACE-SHARING AGREEMENTS  
OFFICE LEASE REVIEW AND NEGOTIATION  
REAL ESTATE PURCHASE AGREEMENTS  
PURCHASES/SALES OF DENTAL PRACTICES  
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES  
COMPLIANCE WITH THE DENTAL PRACTICE ACT  
EMPLOYMENT LAW & CONTRACTS

**US Manufactured** Air Compressors In Stock, starting at \$3495. Oil Less with complete drying system, 120v or 240v. Factory Direct with over 50 years experience in manufacturing dental equipment, [WWW.DHPDENTAL.COM](http://WWW.DHPDENTAL.COM) or call (800) 423 - 5657

**RDA COURSES\*Lowest Priced\*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at [ADMInstitute.com](http://ADMInstitute.com)**

**GP needed** on Tues and/or Saturdays to join our growing practice. Daily base plus bonus. Spanish speaking is a plus. Send CV to [nazsoffice2000@yahoo.com](mailto:nazsoffice2000@yahoo.com)

**American manufactured** Dry Vacuum Systems, Variable Speed with Stainless Steel Tank. Prices starting at \$4995. Factory Install, maintenance and support. Call (800) 423 - 5657 or visit our website [WWW.DHPDENTAL.COM](http://WWW.DHPDENTAL.COM). SHOWING AT CDA - San Francisco - #1802 9/6 - 9, 2018

**PRACTICE FOR SALE/ BANNING** GP w/ 3 eq ops in 925 sq ft office. LH & Equip Only! California Practice Sales, Inc. Phone: 714-639-2775

**DENTIST.Consulting firm seeking Practice Transition** Consultant. Immediate need in northern and southern CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential.[careers@paragon.us.com](mailto:careers@paragon.us.com) 866-898-1867.

**Hu-Friedy Rubber Dam Clamps(used) sizes:** #2,#2A,(3)#24,(2)#27,#25 all 7.00 each; size #27 stainless steel, 12.00 each. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com).

**GENERAL PRACTICE FOR SALE-SANTA MONICA:** 4 Ops, 3 Eq., Prof. bldg., Open Dental, Digital, Paperless. GR \$660K. HSPPT-Kerri McCullough 949-300-0312 #CA511

**Dental Office** For Sale In Hollywood. 2 equipped operatories.30 yrs of goodwill. Please email [dentaloffice018@gmail.com](mailto:dentaloffice018@gmail.com)

**SANTA ANA HI IDENTITY SHOPPING CENTER** NEAR South Coast Plaza 5 ops grossing \$800.000 plus. Future very bright Call Tom Fitterer 714-345-9659 See Tom

**General Dentist** needed for a private dental office in Laguna Hills, CA. Minimum 2 years experience. Please email resume at [akashlapsi@gmail.com](mailto:akashlapsi@gmail.com)

**Step Up Your Game. Earn Up To 24 CE Units in 3 Days. Meet The World's Leading Clinicians. Choose From 50+ Topics and Workshops. Nov. 1-3, Los Angeles. Gi-Summit.com**

**COURTSIDE GETS YOUR MONEY!** "Courtside Solutions is a remarkable business providing a much need service of collecting Court awarded judgments that would otherwise go uncollected." -P. Ashley, Fullerton, CA. Call Courtside Solutions at 949-527-6550 or visit [www.courtsidesolutions.com](http://www.courtsidesolutions.com)

**DENTIST GP** Mon,Tues, Fri. In So.Bay, fast paced, PPO, Dential, HMO, Priv .310-530-5252 Fax resume 310-530-6922

**\$150,000 OR BEST OFFER! D/PRACTICE FOR SALE!CORN/LOCA,FACING CANOGA PARK COMMUNITY CENTER. IN THE HEART OF CANOGA PARK FARM/MARKET. GOOD WEBSITE, GOOGLE/YELP RANKING.OVER \$1800 IN CAP/PAY COVERS LOW RENT.2 ACTIVE OP'S,3RD CAN BE EQUIPPED.REMODELED,EASY DENTAL&D/X-RAY.COLLECTION OVER \$200,000 w.ONLY 2 D/A/W W/OUT ANY MARKETING. NO TIME FOR 2 PRAC'S.& MY 2 sm CHILDREN,WHO SEE LITTLE OF ME. GREAT OPPORT.TO BUILD 5-6 DAY WEEK, LOW OVERHEAD, SUCCESSFUL PRAC OR 2ND PRAC!READY&MOTIVATED(805)405-1213.**

**FREE Texting** DentiMax Texting available FREE for 3 months, no contract, no obligation. Call (888) 241-9922 or email sales@dentimax.com

**GP/PEDO** Sylmar office looking for GP/Pedo:Base salary + production bonuses. Send resume: Smiledesignsylvmar@gmail.com

**PRACTICE FOR SALE/ IRVINE** Long established GP in one story bldg w/ 5 eq ops. Grossed \$482K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

**Ivory Rubber** Dam Clamps for sale(used): sizes #6,#15,#7A,(2)#26,#1A all 10.00 each. sizes #4 & #13A, 7.00 each.Good condition e-mail im2near@yahoo.com

**Dental Office Space** for lease/rent. Large office 1,600 sq ft, 4 ops, additional space available. Montebello,CA Busy Corner building 323-806-3576

**GREATER SACRAMENTO AREA** Perio: Live, practice & play here! It'll be the BEST decision you'll ever make! 1700sf w/4 ops + 1 add'l. \$395k (EN-821) WPS/800-641-4179

**Dentist Wanted: Part Time Part time- weekdays or weekends - Anaheim.** Must be proficient in molar root canals, fillings, crowns (pls send sample xrays of finish RCT), Anaheim area. Please e-mail \$550/day + commission. Please call: (562)207-7888.

**DOME Overhead** Halogen Lights ceiling mount 4 available \$500 must p/up in Apple Valley hdorthodontist@gmail.com

**Dental Office** for Lease. Beautiful office ready to go. FULLY EQUIPPED, Charts, equipment, materials, instruments. Left behind by retired Dentist a month ago. Located in the City of Indio, Ca. Serious inquiries only. s.executivedental@gmail.com

**Central Koreatown,** 3 op 1 plumb - 20 yrs of good will- 1200 sq ft office with huge cash flow. No brokers please. Call Ana at 323-240-8724

**AT 2000XR** Dental X-Ray Processor / Developer for Film Radiographs \$500 OBO includes 2 fixer and developer solutions. \*must pick up in Santa Clarita Valley\* office #661-254-7020 M-TH

**SACRAMENTO Perio:** This practice is known throughout Sacramento for its stellar reputation! 2200sf w/ 5 ops + 1add'l. \$840k (EN-822) WPS/800-641-4179

With oral sedation certification you may able to treat fearful patients, weekend courses, Board approved for \$1,875, CIDE (805) 676-1063

**High Tech,** Orthodontic practice in the Central Valley. Grosses \$900,000 a year with doctor only working 11 days a month. Practice has tx thousands of patients and is recognized as a top Ortho office in the Central Valley. Practice has state of the art technology, computer imaging, digital pan/Ceph, Apple imager and Dr Sarver case presenter. Office has low overhead is profitable and is located in an area with tons of young patients.Contact orthocentralvalley@gmail.com.

**ATTENTION CORONA DENTISTS** FREE SANDING BUILDING NEAR FREEWAY EXIT CALL TOM FITTERER 714-345 9659

**DENTAL OFFICE for sale:** Very productive. easy patients. San fernando valley. 5 ops (4 plumbed) CT scanner. Laser. LongTerm Staff. Mostly PPO and cash (no HMO).1 story medical building. great signage/visibility. VERY low rent. Approx 1300Sqft. Over 40yrs of goodwill Grossing \$850,000+ on 3.5 days a week with great net. consistently and growing. Owner re-locating closer to home. Priced at \$700,000 for quick sale. (562)732-9670 avplayroom@gmail.com.

**Want your  
Dental Trader  
to follow you?**



Just use our Change of Address form at:

**www.dentaltrader.com**

and provide the address you want it mailed to. Your home, post office box, anywhere!

*The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.*

# Practice Concepts. Find Out What Better Really Means.

Serving doctors for almost 20 years, we have completed over \$100 million in medical practice transitions. We offer a unique value to our clients. Whether you are buying or selling, we help make your transition a success.

PRACTICES FOR SALE | BUYER SERVICES | APPRAISALS | PARTNER BUY-INS

## **Dental practice for sale: Valencia, CA**

**PRACTICE for SALE** - Well established general dentistry practice, with 4 operatories. Attractive and bright office near retail center, located within minutes of freeways. The area provides access to acclaimed schools, easy access to outdoor activities and a great lifestyle. The practice is open 5 days/week. Accepts Cash/ PPO/HMO. Seller open to flexible transition support.

## **Retirement sale, established practice: Arcadia, CA (Pending)**

**PRACTICE for SALE** - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

## **PEDIATRIC Dental Practice for sale: Woodland Hills, CA (Pending)**

**PRACTICE for SALE** - Retirement sale of a well-established pediatric and GP practice poised for more growth. Terrific street-corner location with great visibility and signage. Recently renovated and attractive office. Current mix of services includes 40% Peds, 30% Ortho, 30% GP. 4 equipped + 1 additional pre-plumbed operatories in a 1,650 sqft office. Average collections are \$400K/yr. 70% PPO insurance, No HMO.

## **Dental practice for sale: Tustin, CA**

**PRACTICE for SALE** - General dentistry practice, with 4 operatories in approx. Low rent of \$2,500/mo for ~1,000 sqft, a in recently updated and well equipped office. The practice is currently run part-time, averaging 20-24 hours/week. Accepts PPO/Denti-Cal. 100% associate coverage, with an average of \$200,000/yr collections.

## **Great visibility in streetfront retail center: Anaheim, CA**

**OFFICE for SALE** - Considering all sensible offers. Excellent retail location on a busy street, with good signage, and freeway access just minutes away. Low rent approximately \$3,200/mo. Spacious office with 3 equipped, and 2 pre-plumbed operatories ready for expansion. Purchase for a fraction of the cost of a new buildout.

## **Well established, associate run practice, with real estate opportunity: South Riverside County**

**PRACTICE for SALE** - Well established general dentistry practice for sale. Street front, free-standing building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago. 4 equipped operatories, with 2 additional pre-plumbed operatories. Open 5 days/week, with 30+ new patients per month. Denti-Cal, PPO, and FFS. Grossed \$930,000 in 2016 with just 50% overhead. Terrific opportunity, with potential for more growth under a new owner with more energy to expand the schedule and accept more insurance plans.

## **Dental practice for sale: West Los Angeles, CA (Coming soon)**

**PRACTICE for SALE** - General dentistry practice, with 3 operatories. Street front location, efficient office on a major road. The practice is open part-time 3-4 days/week. Accepts Cash/ PPO/HMO. Seller relocating and open to flexible transition support. Please contact us for more details not available at the time of ad publication.

### **ddsASSIST™ Found your own Buyer or Seller? BUYER, SELLER AND PARTNERSHIP SERVICES**

Found your own buyer or seller? Do you have partnership questions? Navigating the ocean of purchasing or selling all or a portion of a practice is difficult even if you found each other on your own. Evaluating an office for a partnership has dramatic differences than a complete buy-out. Understanding the cash flow and tax ramifications for both sides is critical to a successful transaction. From start to finish we are there to help review, mediate and structure a win-win solution for both parties. Introducing ddsASSIST™ from Practice Concepts, a flat-fee economical approach for buyers, sellers or partners who have found each other.



Scott Daniels  
Broker



Charles Kim, CHBC  
Agent

**The Support You Need  
The Expertise You Demand**

*We Have Pre-Qualified Buyers  
Ready to Purchase Seeking  
Practices in Southern Calif.*

**Call 877-778-2020  
for a FREE & Confidential  
Market Evaluation!**



**For more listings and  
information, visit:  
PracticeConcepts.com**



**L.A. (HANCOCK PARK)** (4) op comput G.P. (3) ops eqt'd. In well-known Prof. Bldg. Reported Gross Collect approx. \$200K/yr. p.t. Seller retiring. D&M Practice Sales 818.591.1401

**HACIENDA HEIGHTS:** Dental Practice, Leasehold & Equipment (52K), Near Von's & Rite Aid, Call Anjanette at (626) 333-1672

**GP/PEDO wanted.** base salary + Production/benefits/send resume healthysmiles4us@yahoo.com or inquire call 661-2052695 .

**Cloud Phone System:** Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

**General dentist-** GP Dentist with experience in denture/partial and implant needed for office in Woodland Hills for 1-2 days a week. info@mintdentalgroup.com

**CAPISTRANO BEACH** PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity) in 2 ops, rent \$1600. Starter Practice Full Price \$150,000. CALL Tom Fitterer at PPS 714 345-9659

**Dental Hygienist** is needed in well established busy office. We are looking for an experienced and energetic team player for our practice every Wednesday in Mission Hills. Send resume to mariap.devonshiredental@gmail.com

**Composite Carpules** Syringes (used) for sale: Five Chaulk brand, 9.00 each, One 3M brand, 13.00 each. e-mail im2near@yahoo.com

**Free Xray** film processor. DENT-X 810 Basic. Haven't used for years but was working then. Use its parts? 626-447-4447

**Don't see your ad?** Check the automated confirmation you received via email when submitting your ad, see if you exceeded 20 words (150 characters) w/o paying, forgot to include your phone number or email address. Did you miss the deadline? It's always the 7th of the preceding month. You can also check your ad placement from your MY ACCOUNT page at dentaltrader.com

**dental officewith** plenty of charts. 960 sqft rent \$2600 very busy shopping center in Compton California CA 90220 in central and rosecrans

**Beautiful Dental office space for sublease 2 days Monday, And Friday, located in exposed and beautiful shopping center in the Middle of Santa Clarita, CA for information call me at 661-645-3519 Ray**

**!!Full Time Associate Dentist!!** 800-1000 daily base!! West Texas!!! email epdentist@gmail.com

**RIALTO HMO** 4 to 5 k monthly Checks, Seller must move, This was a million dollar practice neglected by senior DDS older nine opps, Lots of patients, asking \$285,000 A great base to build 500K practice in one year on 210 ingress/egress and Riverside Ave. Call Tom Fitterer 714-345-9659

**Looking for Endodontist.** professional and gentle will take care of your patients. Mission Viejo. Dental20000@yahoo.com

**PRACTICE FOR SALE/PALM SPRINGS** GP W/ 3 eq ops in a 1,200 sqft office. Grossed \$365K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

**IMPLANT/OS PRACTICE FOR SALE-SOUTH BAY LA:** 3 Ops, WinDentOMS, Digital, Pano, CBCT. 2017 GR \$475K. HSPPT-Kerri McCullough 949-300-0312 #CA498

**Orthodontist needed** 2 Thursdays a month in Mission Hills Ca. please email: mariap.devonshiredental@gmail.com

**Office for Sale** Long Beach. 4 operatories. Good location. Digital pano and x-rays. Please call Odai Perri at 562-716-8801.

**Hear unbiased** practical treatment techniques, all on Sundays, and its only \$499 for 6 courses, 42 CE credits! Attend Xcel Seminars' 14th Annual Series—See insert, visit www.xcel-seminars.com or call 480-717-2230 for info and to register!

**APPROVED DENTAL ASSISTANTS COURSES, 8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISH AND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.**

**LEGAL TIP:** Practice transitions are multi-dimensional, far beyond the contracts themselves. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

**RDA needed** for privately owned Dental Practice in Dana Point. Great pay, Fantastic hours, (949) 496-5713

**\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626) 345-0005 ext. 4 /www.ADMInstitute.com/ let me come to you! check our 5 stars Google & Yelp reviews.**

**DIAMOND BAR SPECIAL CIRCUMSTANCE,** This is a dream million dollar location to be. 4 ops with digital pan. several Restaurants bring in droves of customers on a daily basis, including a Korean Restaurant next door, a Sushi place and a popular BBQ place, parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 feet of office. Its a cats meow location. Senior part time DDS gr \$450k one day a week with one day associate. Seller's main practice in Arcadia, Seller will stay one day a week for a while and then one day every two weeks and teach implants, OS and Ortho, Seller will help junior dentist achieve minimum one million given time to build. Full price \$450,000 Call Tom Fitterer for this jewel. CALL Tom Fitterer at PPS 714 345-9659

**Board approved** oral sedation course \$1,875, in the beautiful city of Ventura, experienced instructor associate professor LLU, CIDE (805) 676-1063.

**Oral Surgeon** Board Certified Experienced GA permit To do procedures in your office Will bring assistant, meds, monitors Prefer San Fernando Valley, Santa Clarita Valley E-mail Lizzysdad@att.net

# San Francisco CDA Show Special

\$3,000 off each sensor  
Includes FREE 5-year  
Sensor Protection Plan



Offer Expires September 28 at 4:00 PM

Call Today! (800) 397-6046 | [www.dentimax.com](http://www.dentimax.com)

**GC Impression** Syringe(used) for sale, two in good condition, 45.00each. e-mail im2near@yahoo.com

**Associate Wanted.** Very friendly, patient oriented General practice in Diamond Bar. All phases of dentistry PT leading to FT. Mondays, Wednesdays and one Saturday a month to start. (909) 860-0321.

**TRAVELING ENDODONTIST. HIGH QUALITY ENDODONTICS IN GP OFFICE. WILL BRING ALL INSTRUMENTS. FLEXIBLE AVAILABILITY. ALL LOS ANGELES AND SURROUNDINGS. GENTLE AND CARING. CALL 323-886-2414. ROOTCANALPRO@GMAIL.COM.**

**Opportunities are now** available for dentists to open their own private practice within selected Walmart Supercenters. This is a "sole proprietorship" opportunity (not corporate dentistry) and you set your hours and fees. No percentage/fee sharing. Average traffic of 40,000 consumers weekly including hundreds of Walmart employees and their families with company dental insurance. See video and submit your application at <http://www.valuedentallicensing.com>

**Orthodontist needed** in Fontana office for once a month.Call (909) 428-5111 Ask for Mike

**Front Desk** orthodontic office This position is part time scheduling some billing and insurance  
carlsbadortho6@gmail.com

**SAN GABRIEL Practice SALE, 2 Unites, 3 Plumbing, Cable, Low rent, across 168 Supermarket, Street side,Visibility, 626-287-5988,1008 E. Las Tunas Dr # D, San Gabriel, CA 91776.**

**GENERAL DENTIST for 1-2 days/week** with 5+yrs experience is needed (West LA/BH Office).Email  
6221manager@gmail.com

**EAST SAN FERNANDO VALLEY ORTHO/PEDO** – Located in a free stand. bldg. Annual Gross Collect \$479K+. Ave (5) new starts/mos. D&M Practice Sales 818.591.1401

**Dental Associate Wanted** Part Time at at Huntington Beach and Santa Ana office locations. Some hygiene required. Call 714.494.6579; email resume to  
greatsmiles2000@gmail.com.

**VISALIA Perio:** Keep implants in house and imagine the growth possibilities! 9 hygiene days per week! Rare Gem! 2,000 sf w/ 5 ops Reduced Price: \$375k (JG-757) WPS/800-641-4179

**Keep Ortho** referrals for YOURSELF. If you're referring out patients each month, let's talk. We have a turnkey solution. Email partners@pacificorthogroup.com

**Business litigation** and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

**implantologist in** your office? Foreign certified OS.Limited to implantology for 10 years with over 10k implants in USA. implantforever@gmail.com

**33% Off Your Upgrade** Elevate your practice with DentiMax 18 Practice Management software. Call (888) 241-9922 or email sales@dentimax.com

**Dental Treatment** Coordinator/Billing experience also bilingual preferred(English/Spanish). Email:  
exceldentalcare@sbcglobal.net

**ANTELOPE VALLEY** NEXT 25 YEARS WILL EXPERIENCE PHENOMENAL GROWTH SPACE AGE CITIES- NEW BOMBERS 80 BILLION,BULLET TRAIN 68 billion, HOLLYWOOD EXPANSION OCCURING NOW, PPS represents 60 year old LOCATION LOCATION LOCATION 6 Ops in 2000 sq ft Rent \$1900 grossing one million with ABSENTEE SELLER-- WORKER BEE BUYER WILL DO 1.5 Million first year, net \$500,000 CALL TOM Fitterer PPS

**Harness the power** of Facebook Ads to elevate your dental practice. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

**Midmark track** lights-- used in mint condition. Bought for office remodel. \$750 each.714-390-6875. Free pano included!!

**Photography Mirrors(used)for** sale: One adult occussal, 25.00 each, One buccal palatal, 25.00 each. Almost new, e-mail im2near@yahoo.com

**\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 ext.4 /www.ADMInstitute.com/ let me come to you! check our 5 stars Google & Yelp reviews**

**Dental office** for sale Bloomington CA 5eq.ops +1 plumbed not eq.op Excellent exposure and sigmage on busy street. convenient to 10fwy. pt base is PPO/Cash and 10%Dentiocal.2017 gross 458 on 3-4 days/week . Digital x-ray dental.As is make an offer!. call Sandra for details (909)877-9741 smile@smart-dent.net

**Peri-Pro III** x-ray film developer for sale. Excellent condition and fully functional. Text only (310)739-4091

**NORTH PASADENA,** MILLION DOLLAR PRACTICE AND 1500 SQ FT 5OP FREE STANDING DENTAL BUILDING ACCROSS FROM STAR BUCKS--CALL TOM FITTERER 714-345-9659

**General dentist** part time yorbalinda and laguna niguél excellent compensation, please contact 626-975-7160 or send resume shna5000@gmail.com

**LOS BANOS:** Unique opportunity. Heavy emphasis on hygiene. Growth potential by increasing DDS days. 1000 sf w/ 3 ops \$80k (JC-823) WPS/800-641-4179

**STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment available. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444.**





# CALIFORNIA

## Specializing in the Selling

### Sellers:

We have buyers looking for practices throughout Southern California! Call John & Bob today for your

**Free Personal Sales Analysis**



**Robert A. Palumbo**  
Partner  
Executive Vice President

### Buyers:

We have Professional Broker/Agents to assist you in understanding how to purchase a dental office.

Call for your **1 on 1 Consultation**

**John W. Knipf**  
President

### FEATURED LISTINGS

**LEMOORE (GP + Building)** - With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent or buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$375K.**

**SAN DIEGO** - Spacious general practice established in 2012 is located in a 3 story professional building. Corner location. Reasonable rent for area. This office consists of 5 eq ops in a 2,157 sq ft suite. Seller is currently working 4 days/wk with 2 days/wk of hygiene. See approximately 30 new patients/mo. Cash and PPO Only! **Grossed \$620K in 2017 and projecting approx. \$778K for 2018. Buyer's net of \$228K.** Don't miss this great opportunity to own your first office or open a second one. Please contact your CPS Agent for more details. **Property ID #5233.**

**TUSTIN** - Well established General Practice located in a two story shopping center. On a heavy traffic street. Good signage. Near residential area. Office is open 5 days/wk and generates approximately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories and a 1,222 sq ft suite. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017 and Projecting \$1.8M for 2018. Buyer's Net of \$564K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5246**

**WOODLAND HILLS** - Beautiful General Practice located in a 5 story medical dental building with 30+ years of goodwill. Seller works 3 days/wk with Associate 1 day/wk and 8 days/wk of hygiene. The practice consists of 4 eq ops with window views in a 1,417 sq ft suite. Has Softdent software and digital x-ray. **Grossed \$1M in 2017 with monthly revenues of \$84K. Buyer's net of \$238K.** Great practice. A must see. Please contact your CPS Agent for further details. **Property ID #5246.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

**Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### PEDO / ORTHO PRACTICE IN TEMECULA



- Projecting approximately \$1.7M for 2018
- Grossed \$1.5M in 2017
- Buyer's net of \$942K
- Established in 2004
- Located duplex single story building
- Seller is the landlord
- Seller works 3.5 days/wk with the Ortho 1x/wk
- Sees approximately 50-60 new Pedo patients/mo with 6-8 new Ortho starts/mo

- PPO/CASH/DENTI-CAL.
- No advertising just Patient referral and website
- This practice consists of 8 eq ops in a
- 3,500 sq ft office
- Has Dentrix software and digital x-ray
- Great opportunity with low overhead

Please contact your CPS Agent for more details. **Property ID #5243.**



Alice C. King, V.P.  
Lic #00602189

# CALIFORNIA

## Specializing in the Selling

### LOS ANGELES COUNTY LISTINGS

**CANOGA PARK** – With 25+ years of goodwill this practice is located in a single story corner building with rear parking. Excellent street visibility and great signage. On a heavy traffic flow street. Near residential area. Seller works 1.5 days/wk with Associate 2 days/wk and O.S. 1x/mo. See approximately 15-20 new patients/mo. PPO/Cash/Som HMO. Minimal advertising. Practice consists of 4 eq ops and 1 plmbd not eq in a 1,700 sq ft office. It's computerized with Eaglesoft software. **Grossed \$367K for 2017 and projecting approx. \$390K for 2018. Buyer's net of \$140K.** Please contact your CPS Agent for more information. **Property ID # 5241.**

**CARSON** – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 3 equipped operatories and 2 plumbed not equipped. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$277K in 2017. Buyer's net of \$126K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

**DOWNEY** - Leasehold Improvement and Equipment Only!! This location has serviced the community for years and the seller has outgrown the location which is nearly 2,000 sq. ft. suite. The practice consists of 6 equipped operatories in a single story multi use building with private parking. It is priced to move at a fraction of the cost for the incredible build out. Please contact your CPS Agent for more information. **Property ID #5231.**

**ENCINO** – This General Practice grossed approximately \$488K in 2017. Has a buyer's net of \$144K. It is located in a multi-story professional building with window views to the mountains. Retiring dentist is currently working 3.5 days/wk with 3 days/wk of hygiene. Sees approximately 15 patients/day. PPO & Cash Only. Established in 1981. Consists of 4 equipped operatories with Digital X-ray. 100% Patient Referral. Reasonable rent. Please contact your CPS Agent for more information. **Property ID #5210.**

**GLENDALE** – Leasehold Improvement and Equipment Only!! This beautiful and recent remodeled dental office is located in a one story single standing building. Seller is the landlord offering a reasonable monthly rent payment. Consists of 3 equipped operatories in an 850 sq. ft. office. Has historically produced approximately One Million in revenues. Great starter office near residential and commercial area. Please contact your CPS Agent for more information. **Property ID #5208.**

**GLENDALE** – Established in 1994 this General practice is located in a 3 story Medical professional building. Across from a Hospital. Conveniently located off the freeway. Seller works 4 days/wk and sees approximately 18-20 new patients/mo. Insurance and Cash Only! No HMO. 100% Patient Referral. Consists of 3 equipped ops in a 1,123 sq ft suite with window views. Has digital x-ray and computerized with Dexis software. Reasonable rent with long term lease. **Grossed \$473K in 2017. Buyer's net of \$231K.** Great opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5216.**

**INGLEWOOD** – With 30 years of goodwill this General practice is located in a single story free standing building with ample gated parking that has been a landmark in this community for over three decades. Associate run practice. Seller is the landlord. Practice consists of 10 equipped operatories and 1 plumbed not equipped operator. Computerized with Dentrix software and digital x-ray. Approximately 26-30 new patients/mo. PPO/Cash/Some HMO/Some Denti-cal. 100% patient referral. **Grossed approximately \$616K in 2017. Buyer's net of \$212K.** Please contact your CPS Agent for more details. **Property ID #5221.**

**LANCASTER (GP + Bldg)** – Long established general practice with 4 equipped operatories in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$693K in 2017. Buyer's net of \$220K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.**

**LOS ANGELES** - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. **Grossed \$311K in 2016 and projecting approximately \$537K for 2017.** Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

**Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444**



# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Robert A. Palumbo, Executive V.P./Partner  
Lic #01855842

**LOS ANGELES** – Established in 2008 this General Practice is located in a 2 story building with heavy traffic flow. Next to shops and residential area. Good signage. Seller works 4.5 days/wk and sees an average of 24-28 new patients/mo. PPO/Cash/some Denti-cal. NO HMO. Consists of 5 eq ops in a 1,600 sq ft office. It's computerized with Open Dental software and Digital X-ray. **Grossed \$617K in 2017. Buyer's net of \$255K.** Seller relocating to Diamond Bar. Please contact your CPS Agent for more details. **Property ID #5240.**

**MONTEBELLO** – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. **Grossed approximately \$1M in 2016. Net \$314K.** Great practice with excellent staff. **Property ID #5168.**

**MONTEREY PARK** – General Practice built in 1995 is located in a busy shopping center with heavy foot traffic. Absentee owner. Associate works 3 days/wk and second Associate 1x/mo with 2 days/wk of hygiene. See approximately 31 new patients/mo. PPO/Cash/Some HMO/Some Denti-cal. It consists of 5 equipped operatories and 3 plumbed not equipped ops in a 2,316 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$636K in 2017. Buyer's Net \$183K.** Well established practice with 22 years of goodwill. Please contact your CPS Agent for more details. **Property ID #5201.**

**PASADENA** – Established in 1961 this General Practice is located in a two story medical dental building. Near residential area. Fee for Service. This office consists of 5 eq ops in an approximately 1,650 sq. ft. suite. Seller currently works 4.5 days/wk with 7.5 days/wk of hygiene. Sees approximately 20 new patients/mo. 100% Patient Referral. **Projecting approximately \$990K for 2017. Net of \$217K.** 56 years of goodwill. Great practice. Please contact your CPS Agent for more details. **Property ID #5204.**

**SANTA CLARITA** – General Practice with 36 years of goodwill located in a professional medical building with scenic views. Practice consists of 5 equipped operatories in an approximately 1,612 sq ft suite. Computerized with SoftDent. PPO & Cash Only! **Grossed approximately \$449K in 2017.** Please contact your CPS Agent for more details. **Property ID #5207.**

**TARZANA** – Established in 1929 this General Practice still has the same number. Located in a 2 story medical building with private ample parking. On the second floor with 5 equipped operatories in a 1,552 sq ft suite. It's computerized with Practice Plus software and digital x-ray. Seller currently works 4 days/wk with 4 days/wk of hygiene. Sees approximately 14-16 patients/day. Cash and Delta Premier only! Not locked into any fee schedule. 100% patient referral. **Grossed \$681K in 2017. Has monthly revenues of \$56K. Buyer's net of \$183K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5226.**

**VALENCIA** – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. **Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

**WOODLAND HILLS** – Beautiful General Practice located in 5 story medical dental building with 30+ years of goodwill. Seller works 3 days/wk with Associate 1 day/wk and 8 days/wk of hygiene. The practice consists of 4 eq ops with window views in a 1,417 sq ft suite. Has Softdent software and digital x-ray. **Grossed \$1M in 2017 with monthly revenues of \$84K. Buyer's net of \$238K.** Great practice. A must see. Please contact your CPS Agent for further details. **Property ID #5246.**

### ORANGE COUNTY LISTINGS

**BREA** - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.5M in 2017. NET \$452K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**



John W. Knipf, President  
Lic #00283209

# CALIFORNIA

## Specializing in the Selling

**COSTA MESA** – Established in 1952, this General Practice is located a single story building with 3 other tenants with good signage. Next to residential area. Practice consists of 3 equipped operatories in an approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Cash and Delta Premier Only. Has reasonable rent. Patient referral and website. **Projecting approximately \$273K for 2017. Buyer's net of \$139K.** Excellent location. Please contact your CPS Agent for more information. **Property ID #5202.**

**HUNTINGTON BEACH** – Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

**IRVINE** – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital x-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. **Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

**IRVINE** – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$482K in 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

**IRVINE (GP/Specialty)** - The practice is conveniently located between The Interstate 5 and the 405 Freeway. The premier shopping center that our practice is located currently has no other dentists, and the landlord is focused on only allowing retails stores into this shopping center going forward. Our Seller established this GP practice and integrated a variety of specialties in 2012. This office is laid out very efficiently designed with spacious operatories, and the doctor's private office also has its own lavatory. **Practice grossed over \$1M in 2017** and on track to exceed that in 2018. Depending on the Buyer's skill set will determine the additional profitability to be realized here that has consistently grown since inception and our focal point of the past 3 yrs. Please contact your CPS Agent for more details. **Property ID: #5230.**

**LAGUNA HILLS** – Leasehold Improvement and Equipment Only!!! Recently remodeled General Practice consists of 5 equipped operatories in a spacious 1,850 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk and will be focusing on his primary office. With over 30 years of goodwill, this office is located in a two story medical building with a competitive lease. Seller will gift some patients. Please contact your CPS Agent for more details. **Property #5127.**

**LA PALMA** – Well established General Practice with 60 years of goodwill located in a 2 story dental building. Near residential and retail area. Seller is currently working 4 days/wk with 3 days/wk of hygiene. Generating approximately \$42K on Revenues/mo. Delta Premier Only and Cash. Sees approximately 8-10 –patients/day. 100% Patient Referral. Practice consists of 4 equipped operatories in a 1,556 sq ft suite. Has reasonable rent for the area. **Grossed \$443K in 2017 and Projecting approximately \$509K for 2018.** Please contact your CPS Agent for more details. **Property #5234.**

**NEWPORT BEACH** – Established circa 1965 this General Practice is located in a multi-story medical/dental building. The office has 3 equipped operatories with 2 plumbed not equipped. Have window views to the Pacific Ocean and Newport Coast. It's computerized with Computer Age and Digital X-ray. Seller is currently working 3 days/wk with 2 days/wk of hygiene. See approximately 8-10 patients/day. PPO/CASH/Some HMO. 100% Patient referral Only. **Grossed approximately \$560K in 2017. Buyer's net \$241K.** It's beautiful office. Please contact your CPS Agent for more information. **Property ID #5211.**

**ORANGE (GP)** - Established in 1978 this practice is located in a one story free standing duplex. Great location near Chapman University in Downtown Orange. Beautiful modern designed office with 3 equipped operatories/1 plumbed not equipped operator in a 1,300 sq ft office. It's computerized with Eaglesoft software and Digital X-ray. Has granite countertops. Operator views to the historical main street. Seller is currently working 3 days/wk and sees approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Averaging approximately \$32,000 in monthly revenues. **Grossed approximately \$386K in 2017. Buyer's net of \$177K.** Great street visibility. Heavy traffic flow. Please contact your CPS Agent for more information. **Property ID #5213.**

**Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Tony Frechette, V.P.  
Lic #01967152

**ORANGE** – Leasehold Improvements and Equipment Only! Four equipped operatory office located on a recent remodeled single story free standing building. It has convenient access to the freeways. The practice is located just south of the Historic Orange Circle. Walking distance to too many shops and restaurants to mention. Has reasonable rent. Please contact your CPS Agent for more details. **Property ID #5229.**

**PLACENTIA** – Turn-Key General Practice located in a one story medical building. Corner location. In residential area. Established in 2009. Practice consists of 2 equipped operatories and 2 plumbed not equipped for expansion. Computerized with Easy Dental. 100% Patient Referral. PPO & Cash Only! Sees approximately 5-10 patients/day. Refers out all specialties. **Grossed \$129K in 2017.** Beautiful office. Please contact your CPS Agents for more details. **Property ID #5227.**

**SANTA ANA** – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. **Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016.** Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

**SANTA ANA** – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Currently, two Dentists share this suite, and one is moving more than ~15 miles away leaving a portion of the suite available. The practice has dedicated local patient base, anticipated is that some patients will elect to stay local and not relocate. The Seller is currently using only 2-3 of 5 ops in current suite. To maintain the low overhead for rent; the practice is being moved one floor down to a new suite that is an available dental office establishing a private practice with 4 ops., in an approximately 1,000 sq. ft. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed \$500K in 2017.** Note inventory is subject to change. Please contact your CPS Agent for more details. **Property ID #5113.**

**TUSTIN** – Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2016 and projection \$709K for 2017. NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.**

**TUSTIN** - Well established General Practice located in a two story shopping center. On a heavy traffic street. Good signage. Near residential area. Office is open 5 days/wk and generates approximately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories and a 1,222 sq ft. suite. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017 and Projecting \$1.8M for 2018. Buyer's Net of \$564K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5236.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTING

**BANNING** - Leasehold Improvements & Equipment!! This practice is located in a one story strip shopping center. Consist of 3 equipped operatories with Dentrix software in a 925 sq ft suite. 10 year equipment. Has reasonable rent for the area. Good signage. Patient charts included, but not guaranteed. Seller will be focusing on his Lake Elsinore and Murrieta practice. Please contact your CPS Agent for more details. **Property ID #5184.**

**CHINO HILLS** - Beautiful General practice with 25 years of goodwill is located in a one story busy shopping center. Heavy traffic flow. Excellent exposure. Seller is currently working 3 days/wk with Associate 1 days/wk. Sees approximately 8-10 patients/day. PPO and Cash Only! Does minimal advertising. Practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,200 sq ft suite. Has digital x-ray (1 sensor). Computerized with Easy Dental. Long term lease. **Grossed \$352K in 2017. Buyer's net of \$122K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5219.**

**CORONA** – Beautiful general practice located in one story free standing building next to a busy shopping center. Seller owns the building. Practice consists of 6 equipped operatories and 4 plumbed not equipped for expansion in an approximately 3700 sq ft office. It's computerized with Dentrix and digital x-ray. Does minimal advertising. PPO/CASH/SOME DENTI-CAL/SOME HMO. Sellers currently working 2 days/wk and 1-2 days/wk. Sees approximately 8-10 patients/day. **Grossed \$346K in 2017.** Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. **Property ID # 5224.**





Fred Vuittonet, V.P.  
Lic #01363583

# CALIFORNIA

## Specializing in the Selling

**DESERT HOT SPRINGS (GP + Building)** – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers work 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. **Grossed approx. \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

**PALM DESERT** – Beautiful well established general practice that Grossed \$1.4 Million in 2017 and projecting approximately \$2M in 2018 is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Has an O.S. 2x/mo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great advertising. Practice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrix software and has Digital X-ray. Doing approximately \$132K in monthly revenues. Seller is willing to stay 2 days/wk and still have a **BUYER'S NET OF \$383K.** Great practice. Established in 2004. Please contact your CPS Agent for more details. **Property ID #5217.**

**PALM SPRINGS** – General practice established in 2005 is located in a one story free standing building right off Hwy 111. Front store with excellent exposure. Good signage. Reasonable rent. Practice consists of 3 equipped operatories with Open Dental software and digital x-ray. Major equipment is approximately 4 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. PPO/Cash/Denti-cal. No HMO. Does little advertising. **Grossed \$365K in 2017.** Great practice. Please contact your CPS Agent for more information. **Property ID #4487.**

**RANCHO CUCAMONGA** – Price Adjustment! Established in 2004 this General Practice is located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 1 day/wk and sees approximately 25 patients/day. PPO/Cash/Denti-cal/Some HMO. **Grossed approximately \$422K in 2017. Buyer's net of \$149K.** Please contact your CPS Agent for more details. **Property ID #5169.**

**TEMECULA** – Established in 2004, this Pedo/Ortho practice is projecting approximately \$1.7M for 2018. Grossed \$1.5M in 2017. Buyer's net of \$942K. It's located duplex single story building. Seller is the landlord. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.**

**UPLAND** – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property ID #5188.**

### SAN DIEGO & IMPERIAL COUNTY LISTINGS

**CARLSBAD** – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. **Projecting approx. \$389K Buyer's net of \$120K.** Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

**LA JOLLA** – Established in 1984 this General practice is located in a 2 story medical building. Seller currently works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! 100% Patient referral. Practice consists of 4 spacious equipped operatories in a 1,800 sq ft suite. Computerized with SoftDent software. **Grossed \$1.1M in 2017. Buyer's net of \$278K.** Great practice. Excellent opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5220.**

**LA MESA** – This beautiful general practice located in busy shopping center. Corner location with heavy traffic flow. Great signage and exposure. Seller is working 4 days/wk with 4 days/wk of hygiene, Endo 2x/mo and O.S. 1x/mo. Sees approximately 80-100 new patients/mo. PPO/Cash/Some HMO. Practice consists of 5 equipped operatories and 1 plumbed not equipped operator in an approximate 2,697sq ft suite. **Grossed \$1.5M in 2017. Monthly revenues of \$130K. Buyer's net of \$368K.** Please contact your CPS Agent for more details. **Property ID #5228.**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Dan Parnell, V.P.  
Lic #00901038

**OCEANSIDE (ORTHO)** – Established in 2001 this Orthodontic practice is located in a one story free standing building. Seller currently works 2 days/wk. Sees approximately 10-15 new starts/mo. PPO/Cash/Denti-cal. Practice consists of 4 chairs in open bay on a 1,550 sq ft suite. Computerized with Dolphin Management software. Reasonable rent for the area. **Grossed approximately \$263K in 2017.** Seller focusing on primary office. Please contact your CPS Agent for more details. **Property ID #5225.**

**SAN DIEGO** – Spacious general practice established in 2012 is located 3 story professional building. Corner location. Reasonable rent for area. This office consists of 5 eq ops in a 2,157 sq ft suite. Seller is currently working 4 days/wk with 2 days/wk of hygiene. See approximately 30 new patients/mo. Cash and PPO Only! Grossed \$620K in 2017 and projecting approx. \$778K for 2018. Buyer's net of \$228K. Don't miss this great opportunity to own your first office or open a second one. Please contact your CPS Agent for more details. **Property ID #5233.**

**SAN DIEGO** – General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$301K in 2017. Net of \$129K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.**

### KERN, SAN LUIS OBISPO & VENTURA COUNTY

**FRESNO** – Located in a hub of retail shops and restaurant this practice consists of 4 equipped operatories in a 1,260 sq ft suite. Seller works 3 days/wk and sees approximately 30 new patients/mo. PPO/Cash/Denti-cal/HMO. 100% Patient referral. Has digital x-ray and computerized with Easy Dental / Suni software. Reasonable rent with long term lease. **Grossed \$448K in 2017. Buyer's net of \$202K. Established in 2000.** Seller moving to Orange County. Great practice. Please contact your CPS Agent for more details. **Property ID #5214.**

**GOLETA (GP)** – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Barbara. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPO & Cash Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. **Grossed \$572K in 2017. Buyer's Net of \$176K.** Has great potential for a full time buyer. Please contact your CPS Agent for more information. **Property ID # 5205.**

**LEMOORE (GP + Building)** - With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent or buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$375K.**

**OXNARD** – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1,100 sq ft suite. Reasonable rent. Has digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. See approximately 10-12 new patients/mo. PPO and Cash Only! **Grossed \$585K in 2017 with a Buyer's net of \$186K.** The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. **Property ID # 5206.**

### Need CE Credits?

View Upcoming Continuing Education Opportunities = <http://www.calpracticesales.com/blog>

Keep Up To Date with Us on Facebook - <http://facebook.com/MYCPSTEAM>

View Select Videos on You Tube - <http://youtube/MYCPSTEAM>

#### SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: [jknipf@calpracticesales.com](mailto:jknipf@calpracticesales.com)

Robert A. Palumbo: [rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

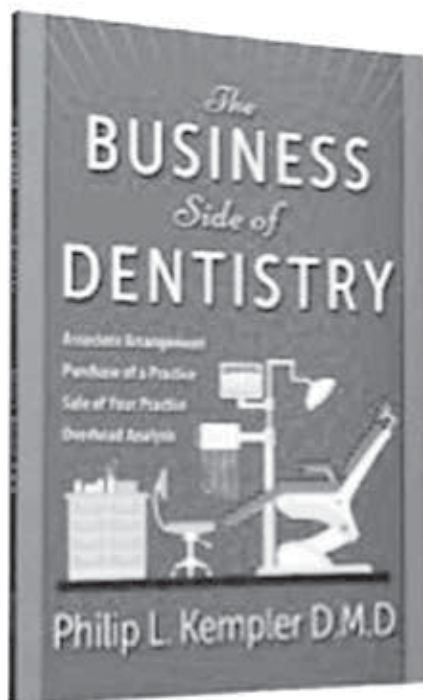
Tony Frechette: [tfrechette@calpracticesales.com](mailto:tfrechette@calpracticesales.com)

Dan Parnell: [dparnell@calpracticesales.com](mailto:dparnell@calpracticesales.com)

Fred Vuittonet: [fvuittonet@calpracticesales.com](mailto:fvuittonet@calpracticesales.com)

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Tony Frechette, Dan Parnell & Fred Vuittonet

[www.calpracticesales.com](http://www.calpracticesales.com)



# ***“The best book I ever read on dental prosperity!”***

Los Angeles Dentist, Dr. L. Chen

*Dentistry is a business and this book is the business side of dentistry. Whether you are just out of dental school, buying your first practice, or selling your dental practice and heading into retirement...this book will be beneficial:*

- Associate arrangement—What to expect on your first job
- When and where to buy a practice
- How to value a dental practice
- Due diligence—What are you really buying? Look deeper!
- Overhead Analysis—Poor overhead control reduces your take home pay!
- Tax consequences of buy or selling a practice. “Asset allocation” two words that can make or break the deal.
- Practice brokers...the good, the bad and the ugly!
- Includes overhead analysis templates and retirement in come planners.

*“The info about due diligence when buying a practice on Pg. 33, prevented me from making a monumental error that would have cost me hundreds of thousands!”*

Dr. Claire Bishop, DMD

*“The chapter on overhead control completely changed the way I operate and my overhead has dropped from 70% down to 50% while simplifying my life.”*

Gregory Jones, DDS

*“I’ve been practicing for decades and wish this book had come out sooner. Dr. Kempler addresses so many aspects of dentistry that directly impact profitability... lessons I learned the hard way during my career. This book is a must read!”*

Dr. Dean Patterson

*“One chapter just saved me 1000s of dollars in taxes for 2017!!! Thank you Phil!”*

Dr. B. Barrymore

Buy on Amazon by searching:

***The Business Side of Dentistry*** by Philip L. Kempler D.M.D.

or email: **bizsideofdentistry@gmail.com**



**Endodontist Needed.** We are looking for an experienced Endodontist for our office located in Carlsbad/Vista. 10 days a month. Please email your resume to ddsedward@hotmail.com

**WESTMINSTER GP** 2 OPS., 30 YRS GOODWILL, RENT \$1,300/ MONTH \$65k Greg Beamer 909-542-4891

**ENDO PRACTICE** FOR SALE-ORANGE COUNTY: 5 Ops, 3 Equipped, 2 Scopes, Digital, 42 years Goodwill. 2017 GR \$670K w/low overhead. HSPPT-Kerri McCullough 949-300-0312 #CA532

**Front office manager/staff** needed for brand new Westlake Village office . . 805-370-5568 or email officewvfd@gmail.com

**Looking for RDA,** professional and gentle will take care of your patients. Mission Viejo. Dental20000@yahoo.com

**TURNKEY DENTAL SPACE** FOR RENT-LA |TAKEOVER FREE|Equipped dental space|Plumbed for 6 ops|8184024533|mmahbobian1@gmail.com

**Lathe Red Wing** near new shape. Includes 2 hoods, one with vacuum system. Closing office. \$585 OBO (310) 539-4321

**Photography Retractors(used):** Three small, 4.00 each; Two large, 4.00 each; Two Mirahold lip & cheek (clear), 16.00 each. e-mail im2near@yahoo.com

**Step Up Your Game. Earn Up To 24 CE Units in 3 Days. Meet The World's Leading Clinicians. Choose From 50+ Topics and Workshops. Nov. 1-3, Los Angeles. Gi-Summit.com**

**Need to look something** up from a previous edition? Find anything printed in an old edition instantly using the search engine on our Dental Trader Archives page at <http://thedenaltrader.com/archive.htm>.

**Free Panoramic Corp** PC-1000 —8 years old. Mint condition. I want someone to use it.. not scrapped. Call 714-390-6875.

**Piezo Scaler** Scalex 880Plus with 2 tips. Works great, hand-piece threads stretched. \$195 OBO (310) 539-4321

**Dent-X 810** processor with new daylight loader. Very good condition. Closing office. Both for \$1350 or OBO. 310-539-4321

**Ortho Side Units For Sale.** 4 Boyd brand on casters with ft control+DCI Clean Water System \$950ea docfrerichs@yahoo.com

**Dental Marketing** for as little as 49.00 Per Day. Full Time Basis. Ask for Details. Call 909 362 4292.

**SAN FRANCISCO** Perio: Reputable PERIO practice with million dollar Bay views! 980 sf w/ 3 ops \$750k (AC-748) WPS/800-641-4179

**Orthodontist and Endodontist** needed for a practice in LAX area. Please send resume to dental894@yahoo.com

# A Different Kind of Dental Attorney

*I know dentistry's unique legal & financial challenges*

## Services:

- Incorporation
- Buy/Sell Agreements
- Lease Reviews
- Space Sharing Agreements

*Call us for other services!*

## Member:

CA State Bar  
NC State Bar  
US Federal Courts  
US Federal Tax Courts  
Calif. Dental Licensure



## Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158  
(714) 858-0536

Toll Free: (844) 313-9900

[www.Jenglaw.com](http://www.Jenglaw.com)

[Chester@Jenglaw.com](mailto:Chester@Jenglaw.com)

750 W. La Habra Blvd.

La Habra, Ca 90631

1440 North Harbor Blvd., Suite 900

Fullerton, Ca. 92835

915 Sir Francis Drake Blvd.

San Anselmo, Ca 94960

5.17

**Seller transitioning into retirement** and offering 41 year Endodontic practice in premier downtown building. 1,190 sq. ft. modern office. 4 doctor-days per week with seasoned & loyal staff and excellent referral sources. Asking \$463K. Contact Carroll & Company (650) 362-7004, [dental@carrollandco.info](mailto:dental@carrollandco.info), [www.carroll.company](http://www.carroll.company).

**ENDODONTIST** JOIN PERIODONTIST SANTA CLARITA-- GREAT SHOPPING CENTER, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who dos not want ownership responsibilities, just a good reliable job. Call Tom Fitterer 714-345-9659

**retiring DDS** dental office for sale 1400 sq ft 3 op Adec unit free parking Silverlake/Beverly Blv downtown LA 2134468451

**PERIO IMPLANT STUDY CLUB:** Learn from Dr Kenny (UCLA Professor Emeritus) Place Implants and Do Perio. CALL Dr. Thein 818 248.1991

**IN HOUSE ENDODONTIST. WILL BRING ALL INSTRUMENTS. FRIENDLY, PROFESSIONAL AND AVAILABLE. LOS ANGELES AND 60 MILES RADIUS. FOR INQUIRIES CALL: 323-886-2414. ROOTCANALPRO@GMAIL.COM.**

**Endodontist need** for two or three days a month for our office in anaheim hills. please call 714-998-2200

**Dentist position** available in Cerritos, C. A 2-3 days/week. Contact [jes.innovative@gmail.com](mailto:jes.innovative@gmail.com)

# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS

Contact  
one of our  
experienced  
Transition  
Consultants



Dr. Lee Maddox  
Lic. #01801165  
(949) 675-5578  
30 Years in Business



Dr. Thomas Wagner  
Lic. #01418359  
(916) 812-3255  
45 Years in Business



Jay Harter  
Lic. #01008086  
(916) 812-0500  
20 Years in Business



Dr. Russell Okihara  
License #01886221  
(619) 694-7077  
38 years in business



Jim Engel  
License #01898522  
(925) 330-2207  
47 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### SOUTHERN CALIFORNIA

**ARCADIA/PASADENA AREA** - General Dentistry practice with 3 Operatories is now available in beautiful Sierra Madre. This practice has been established for 50+ years, 20 with our retiring seller and has long-term staff and a strong hygiene program. Seller refers out all specialty procedures, room to grow! 2016 Gross Receipts of \$364K with \$100K+ Adjusted Net Income on a short 3 day work week. #CA481- Kerri McCullough - 949-300-0312

**BAKERSFIELD** - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

**CHINO** - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is located in a **SOLD** professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. Very motivated seller! #CA484- Kerri McCullough - 949-300-0312

**COVINA - NEW LISTING** - This General Dentistry Practice with 5 Ops features SoftDent, Digital X-rays, Intra-oral camera, Microscope, and Digital Pano. Great location. Strong hygiene program is in place and most specialty work is referred out. 2017 Gross Receipts of \$960K with \$406K Adj. Net. #CA533- Kerri McCullough - 949-300-0312

**FOUNTAIN VALLEY** - General Dentistry practice with 4 Operatories is new on the market. The practice features EZ2000 software with Digital X-rays, Intra-oral camera and 2-3 year old equipment. Practice utilizes a PT hygienist and most specialty procedures are referred out, leaving room for growth. 2017 Gross Receipts of \$555K with \$269K Adjusted Net Income. #CA508- Thanh Tran - 949-533-8308

**GLENDALE** - General Dentistry Practice with 4 Operatories is now available in Glendale. The practice utilizes Dentrrix, Dexis digital x-rays, Intra-Oral Camera, and a Laser. Practice has 3 days of hygiene per week and 3½ doctor days per week. 2017 Gross Receipts of \$872K with \$393K Adjusted Net Income. #CA492- Thanh Tran - 949-533-8308

**GREATER LOS ANGELES AREA PERIODONTAL** - This 5 Operatory Perio practice features Dentrrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

**HIGHLAND - NEW LISTING** - General Dentistry Practice with 3 Operatories is located in a retail shopping center and is computerized with Dentrrix, utilizes Dexis digital x-rays and is mostly paperless. There are 2 days of hygiene per week and 2-3 doctor days per week. Gross Receipts of \$359K with \$113K Adj. Net. #CA522- Steve Caudill - 951-314-5542

**LAGUNA BEACH** - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thanh Tran - 949-533-8308

**LAKE ARROWHEAD/SAN BERNARDINO MTNS. - NEW LISTING** - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2017 Gross Receipts of \$1.14M with \$368K Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517- Steve Caudill - 951-314-5542

**LONG BEACH** - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice was remodeled 5 years ago and is **SOLD** available for sale. The paperless practice has 6 Operatories, is computerized with Dentrrix and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$492K. #CA499- Thanh Tran - 949-533-8308

**LOS ANGELES - WEST SIDE - NEW LISTING** - General Dentistry practice with 4 Ops is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2017 Gross Receipts of \$600K with \$171K Adj. Net. Room to grow! #CA531- Kerri McCullough - 949-300-0312

**LOS ANGELES ENDODONTIC** - This highly profitable practice features 4 Operatories, 3 Equipped with microscopes, digital x-rays, and 27+ years of goodwill. Seller has long-term relationships with referring doctors and will help buyer with a smooth transition. 2017 Gross Receipts of \$692K and Adjusted Net Income of \$433K. #CA485- Kerri McCullough - 949-300-0312

**ORANGE** - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Near hospitals and other medical/professional suites. 4 Operatories, Dentrrix, Dexis digital x-rays, and Intra-oral camera. 2017 Gross Receipts of \$308K with \$152K Adjusted Net Income. #CA487- Kerri McCullough - 949-300-0312

**ORANGE COUNTY PERIODONTAL - NEW LISTING** - Long-established 5 Operatory Perio practice located in Orange County is now available. The practice operates 4 days per week and has 9+ days of Hygiene per week. The retiring seller has approximately 18 new patients per month with a strong referral base of local dentists. Long history of collecting over \$1M per year with last year's Adjusted Net Income of \$498K. This is a great opportunity to purchase and continue a great Orange County Perio practice. #CA520- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE  
1.800.519.3458



www.henryscheinpnt.com

Buy it! Sell it! Trade it!!

SOUTHERN CALIFORNIA OFFICE  
1.888.685.8100



# DENTAL PRACTICE BROKERAGE

*Making your transition a reality.*



Kerri McCullough  
License #01382259  
(949) 300-0312  
40 Years in Business



Jaci Hardison  
License #01927713  
(949) 675-5578  
31 Years in Business



Steve Caudill  
License #00411157  
(951) 314-5542  
30 years in Business



Tinh Tran  
License #01863784  
(949) 675-5578  
16 Years in Business



Gina Miller  
Lic. #02015193  
(707) 391-7048  
31 years in business

More than  
75 Years of  
Experience!

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**ORANGE COUNTY ENDODONTIC -** *NEW LISTING* - This 5 Operator, 3 equipped, practice utilizes 2 microscopes, digital x-rays, intra-oral camera. The office is in a professional building with 42 years of goodwill with our retiring seller and previous owner. 2017 Gross Receipts of \$670K with very low overhead. #CA532- Kerri McCullough - 949-300-0312

**PASADENA -** This 5 Operator General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-traveled street with signage. This paperless practice is computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

**RANCHO CUCAMONGA -** General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$838K with \$158K Adjusted Net Income. #CA514- Tinh Tran - 949-533-8308

**RIVERSIDE COUNTY -** This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

**SAN FERNANDO VALLEY -** Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedo room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 60 chairs and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

**SANTA ANA -** General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2017 Gross Receipts of \$410K with \$192K Adjusted Net Income. #CA460- Kerri McCullough - 949-300-0312

**SANTA BARBARA COUNTY -** Large general dentistry practice in Santa Barbara County features 10 Operatories in a 3,400 sq. ft. suite. The practice has 18 years of goodwill and in-house specialists providing services to patients. The practice is a mix of FFS, PPO and has a CAP check of 6-8K/mo. for HMO patients. The practice is computerized with EZ Dental, and utilizes Digital X-rays, Intra-oral Camera, and Pano. The 2017 Gross Receipts were \$1.3M with \$462K Adjusted Net Income. #CA503- Kerri McCullough - 949-300-0312

**SANTA MONICA - NEW LISTING -** General Dentistry Practice with 2 Operatories in a centralized location with great street visibility is now available in Santa Monica. The practice features CareStream software with digital x-rays. 2017 Gross Receipts of \$644K with \$382K Adjusted Net Income. #CA525- Kerri McCullough - 949-300-0312

**SANTA MONICA -** This turn-key General Dentistry practice with 4 Operatories, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the only dentist in the building. Practice utilizes Open Dental, Digital X-rays, and is Paperless. 2017 Gross Receipts of \$660K with \$284K Adjusted Net Income. #CA511- Kerri McCullough - 949-300-0312

**SOUTH BAY, LOS ANGELES AREA IMPLANTS/ORAL SURGERY -** Practice is located in the South Bay area of LA and features 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 Gross Receipts of \$475K. #CA498- Kerri McCullough - 949-300-0312

**SOUTH ORANGE COUNTY -** General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has 18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$331K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Tinh Tran - 949-533-8308

**SOUTH PASADENA AREA -** General Dentistry practice located in a great corner shopping center on a main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

**VENTURA COUNTY -** General Dentistry practice with 4 Operatories is now available in Ventura County. The suite is 1,350 sq. ft. and is located in a busy retail center on a main thoroughfare. Computerized with Dentrix, the practice also utilizes Digital X-rays, Intra-Oral Camera, and Pano. There are 4 days of hygiene per week. 2017 Gross Receipts of \$641K and \$257K Adjusted Net Income. #CA504- Kerri McCullough - 949-300-0312

**WESTERN SAN FERNANDO VALLEY PEDO -** Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operator practice features EagleSoft and Intra-oral camera. 10+ years of goodwill at this professional building location, near a hospital. 30 new patients per month. **VERY MOTIVATED SELLER!** #CA399- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE  
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE  
1.888.685.8100



# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

### SAN DIEGO

**LA JOLLA** - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per week and the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

**NORTH COUNTY INLAND PROSTHODONTICS** - *NEW LISTING* - 4 Operatory Prosthodontic Practice featuring Dentrrix and Digital X-Rays in a beautiful and spacious facility. In an excellent location with great curbside visibility and loyal referral sources nearby. Our seller is relocating. 2017 Gross Receipts of \$737K with \$182K Adj. Net Income. #CA524- Russell Okihara - 619-694-7077

**SAN DIEGO** - *NEW LISTING* - Family oriented general practice in a busy shopping area with great visibility, 3 Ops, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

**SAN DIEGO** - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is digitized with EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483- Russell Okihara - 619-694-7077

**SAN DIEGO FACILITY ONLY** - Beautiful and Modern, Turn-Key 3 Operatory dental facility in the Del Mar Highlands area. Excellent and Highly Sought-After Location. 1,056 Sq./Ft. lease rate including CAM is \$6,138.00 per month. Excellent location for an Endodontist or a GP. Priced to sell quickly. #CA501- Russell Okihara - 619-694-7077

**SAN DIEGO** - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

### OUTSIDE OF CALIFORNIA

**CENTRAL OAHU, HAWAII** - *NEW LISTING* Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS practice and the seller is retiring. Office utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

**CENTRAL OAHU, HAWAII** - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

**EASTERN WASHINGTON** - *NEW LISTING* - This well-established practice in growing community has 1,400 sq. ft. with 4 fully equipped operatories. The beautiful stand-alone building with parking lot is located across the street from the high school and is available for purchase. It is equipped with EasyDental software, Intra-Oral Camera, and Orthopantomograph. 2017 Gross Receipts of \$429,000 on 3 day work week. #WA100- Dr. Paul Kennedy - 206-310-4424

**HONOLULU, HAWAII** - *NEW LISTING* - *NEW LISTING!* GP, Excellent location in a professional building, Well-designed floorplan with 3 Ops, Office utilizes Innova, Intraoral Camera, All specialty procedures sent out, PPO/FFS, Seller retiring and is motivated to sell, Excellent Opportunity to relocate your practice. #HI111- Russell Okihara - 619-694-7077

**PARKER, ARIZONA PEDODONTIC** - *NEW LISTING* - Beautiful, growing practice on the Colorado River. This well-equipped, four chair practice with new equipment would be perfect first office or a group looking to grow to a high need area. The practice is projected to have GR in 2018 of over \$330K being open only 4 days per month. #AZ107- Jerry Slaughter - 503-580-7829

### NORTHERN CALIFORNIA

**CAMPBELL** - *NEW LISTING* - Beautiful practice est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1550 Sq. Ft. with every amenity including Dentrrix, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj. Net of \$345K. #CA528- Jim Engel - 925-330-2207

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

**CASTRO VALLEY** - *NEW LISTING* - 1,800 sq. ft office, 5 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrrix PMS. 2017 GR \$354K on 2 days/week. #CA534- Jim Engel - 925-330-2207

**CHICO** - General Dentistry with 7 Ops, Dentrrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

**CONTRA COSTA COUNTY** - *NEW LISTING* - Advanced Restorative General Practice with 3 year average GR of nearly \$1.2M. 6 Ops, 5 equipped in 2,400 sq. ft., Softdent PMS, Dexis Digital Sensors, Digital Pan, soft tissue laser. #CA530- Jim Engel - 925-330-2207

**EL DORADO COUNTY** - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2017 GR \$414K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

**GREATER EL DORADO HILLS** - SELLING FOR LESS THAN 50% of 2017 COLLECTIONS OF \$699,586. 25 minutes from El Dorado Hills. Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrrix software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

**GREATER ROSEVILLE/ROCKLIN** - Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office located in great commercial location. Softdent software, Suni digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3 day week. #CA513- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** - GP practice w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, Endo, Perio, Oral Surgery, and Implant Placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** - *PERIO LISTING* - Greater Sacramento Perio practice in professional building. Well-established, 4 days/week practice, has digital x-rays, laser, intra oral camera. Seller relocating, but is willing to work with buyer for a smooth transition. #CA480- Thomas Wagner - 916-812-3255

NORTHERN CALIFORNIA OFFICE  
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE  
1.888.685.8100

Buy it! Sell it! Trade it!!!

# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

# DENTAL PRACTICE BROKERAGE

## Making your transition a reality.

**GREATER SACRAMENTO** - 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan, Intraoral camera, laser, and CAD-CAM. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

**HAYWARD** - *NEW LISTING* - 1,900 sq. ft. office, 4 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrrix PMS. 2017 GR \$306K on 2-3 days/week. #CA535- Jim Engel - 925-330-2207

**LOS ALTOS** - Great location and 30 year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Intraoral, Soft Tissue laser, Eaglesoft PMS. Sellers are retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

**MARIN COUNTY FACILITY ONLY** - Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft. Private Office, Reception area, Planmeca Digital Pano, Digital sensor, Intraoral Camera, Sterilization. Paperless w/ bonus of patients. Opportunity to merge or work in an established facility to make a practice of your dreams! #CA502- Gina Miller - 707-391-7048

**PITTSBURG** - Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20+ years, 7 Ops, 5 equipped, Paperless, Dexis Digital X-ray, PlanetDDS/Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

**REDDING** - 2,600 sq. ft. office w/6 Ops, intra-oral camera, digital x-ray, Pano, Dentrrix software. Long history of GR over \$1M. #CA515- Valerie Higgins - 209-627-9347

**SACRAMENTO** - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

**SACRAMENTO** - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

**SACRAMENTO** - This very efficiently run practice is located in a leased office with 4 fully equipped operators. Practice Web software, Intra-Oral Camera, and Digital X-ray. 2017 GR of \$1 million with very low overhead. #CA510- Thomas Wagner - 916-812-3255

**SACRAMENTO** - *NEW LISTING* - Great Sacramento Location - 3 Ops, shopping center location, digital X-Ray ready to move in to. 2017 Collections of \$572,130 (From 2017 Corp. Tax Return), open 30 hours a week, 29 years goodwill. #CA527- Steve Caudill - 951-314-5542

**SACRAMENTO** - *NEW LISTING* - 3 Op, PPO practice in approx. 1050 SF. Eaglesoft, Schick sensors, and intra-oral camera. 2017 GR \$668,131 on 4.5 day week. #CA519- Jay Harter - 916-812-0500

**SAN FRANCISCO** - *NEW LISTING* - Long-Established 35 Yr Restorative Multi-Specialty Prosthodontist Practice in Downtown San Francisco. Large 2,463 sq. ft. leased space w/ In-house working Lab. Seasoned Lab Technicians On-sight. 4 Ops & 2 Lab Rms with opportunity to expand. Dentrrix & Carestream Digital x-ray w/9 workstations. Specialty providers brought in for Full Service Dentistry. 2017 Gross Receipts 613K, 3 Day work week. #CA529- Gina Miller - 707-391-7048

**SAN JOSE** - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269.00 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

**TRI-VALLEY/EAST BAY** - *NEW LISTING* - ENDODONTIC Practice in 3 Ops and 1,300 sq. ft. office with TDO Imaging Software, Digital X-ray, and Global Microscope. 2017 revenues of \$341,000 with adjusted net above 38% on reduced schedule. Owner retirement. #CA526- Jim Engel - 925-330-2207

**VALLEJO** - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 1/2 days #CA469- Jim Engel 925-330-2207

**VALLEJO** - *NEW LISTING* - Real Estate Available. 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and CAD/CAM. 2017 GR \$736K on 3 1/2 day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

**VISALIA** - *PERIO LISTING* - *NEW LISTING* - Periodontal Practice with 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building, will consider selling the building also. 2,000 sq.ft. suite with 40 years of goodwill. 2017 Gross Receipts of \$356K, great location and price for this practice. #CA512- Steve Caudill - 951-314-5542

**WATSONVILLE** - Practice & Real Estate for sale. Stand-alone 2,245 sq. ft. building has housed a dental practice 30+ years, 4 equipped Ops, Paperless, Dexis Digital X-ray, Planet DDS/Denticon software. 2017 GR \$552,000. #CA494- Jim Engel - 925-330-2207

**WOODLAND** - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Gross Receipts of \$769K. Our seller is retiring, this is a great location with potential for increased collections. #CA497- Steve Caudill - 951-314-5542

## CENTRAL CALIFORNIA

**CENTRAL COAST** - *Endodontic Practice* with 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2016 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

**FRESNO** - Fresno Perio/Implant office, 6 Ops, large conference room for teaching/meetings, 20 years good will, 2017 Collections of \$649,621, works 2 days a week, cash only office #CA518- Steve Caudill - 951-314-5542

Henry Schein Corporate Broker #01230466

NORTHERN CALIFORNIA OFFICE  
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE  
1.888.685.8100

**Walmart Supercenters:** Ground floor opportunity for dentists to own and operate their own private practice inside this massive retailer. Must have clean record (subject to background/license check). You set fees & hours, No percentage/fee sharing. Cost based on doctor-selected square footage needs (we're flexible). View video at <http://www.valuedentallicensing.com> and if interested, complete application form online.

**True Definition Scanner** for sale \$3000, Harvey Chemiclave \$300. Contact Jenny at 661-327-7497 or [Jennyjen2626@gmail.com](mailto:Jennyjen2626@gmail.com)

**Encinitas shopping center** practice collects \$360,000 and refers all oral surgery, all molar endo, all perio surgery, and all ortho. No advertising. Asking \$250,000. Kurt Skarin 805-777-7707

**SUBLET AVAILABLE** DTLA ENDO OFFICE LOOKING TO SUBLET SPACE TO OTHER SPECIALIST. 4 ops CBCT CONTACT: [notfarah@gmail.com](mailto:notfarah@gmail.com)

**Dental Practice** for sale by Owner in Los Angeles. Gross over \$1500000, 6 Operatoris plus two Ortho chairs. No Medical, No HMO. Great opportunity to make \$\$\$ Please email letter of interest plus resume to [restorativesmile@gmail.com](mailto:restorativesmile@gmail.com)

**Rubber Dam Accessories** For Sale(used): Two SS frames, 6.00 each; Three Ivory forceps, 7.00 each; Rubber Dam punch, 16.00. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com).

Have you benefitted from  
The Dental Trader in any way?

If so, please

yelp. **US OUT**



**Thanks so much!**

**dental equip.** 4 adtec chairs with dr and asst chairs, vacstar 40 vacuum pump, 2 siemen x-rays, 4 adtec delivery systems, 10 midwest handpieces, computers, adtec led track lite (like new), misc, reasonable 7075958598

**BAKERSFIELD,** Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in three years. CALL Tom Fitterer at PPS 714 345-9659

**Dental Hygenist Needed ASAP** in a small office. Must be team player. Professional, Friendly, Excellent customer service. [leeandchoidds@outlook.com](mailto:leeandchoidds@outlook.com)

**4 SALE STUDENT DENTAL KIT** Dated 1922/25 USC (Students Name Available). 3 Full Trays SE Instruments Gold Color (Plated?) approx 100. 6 Shallow Drawers & 4 Deep Drawers w/Contents. Inside Very Nice, Outside Shows 92 Yrs. \$500 Dr. Ron Tremmel 818-888-9949 Pls Lve Msg If Not Avail.

**Wanted Periodontist** in Wildomar. Please send resume to [contact@myuplanddental.com](mailto:contact@myuplanddental.com).

**ASSOCIATE WANTED** SANTA CLARITA CALL Tom Fitterer at PPS 714 345-9659

**Dental Assistant** or RDA FT/PT in Eagle Rock hamletabnous@sbcglobal.net salary open based on experience.

**12YRS OF GOODWILL, MODERN, NICE, CLEAN-LIKE NEW DENTAL OFFICE FOR SALE IN BUENA PARK, 2 CHAIRS PLUMBED & EQUIPPED, DR'S OFFICE, CONSULT ROOM, IN OC, CA. IN BUSY RETAIL SHOPPING CENTER, GOOD ANCHORED STORES, NEARBY CYPRESS CITY COLLEGE. ALL PPO/FEE FOR SERVICES/CASH PTS. NO MEDICAL, NO HMO, COLLECT OVER \$585K/YR FOR THE LAST 3YRS STRAIGHT ON 3-4 DAYS/WK. DENTIST NEEDS TO RELOCATE TO OTHER STATE, PRICE FOR QUICK SALE \$429K. PLS CONTACT IF SERIOUSLY INTEREST: [CHIEM073@GMAIL.COM](mailto:CHIEM073@GMAIL.COM).**

**BAKERSFIELD** Pract. & Bldg. for sale. (4) op comput G.P. Free Stand. Duplex Bldg. Major thoroughfare. 2017 Collect \$542+K on (3) days/wk. Seller relocating. D&M Practice Sales 818.591.1401

**Friendly/High-Quality Experienced DDS Seeking PT** associate position (1-2 days); LA area. Call 310-499-8106 w/ inquiries.

**Encinitas (Equip'd!!) SPACE for LEASE-** 4 ops equip'd, 1520 sq ft, N2O, x-rays, FREE bonus space for compressor/vac/N2O tanks. (new wood flooring now in place) Dr H- 858-481-5511 or [westwinds2@san.rr.com](mailto:westwinds2@san.rr.com).

**"An attorney who actually gets dentists!** Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." – Kristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. [Sean@jsdlawoffice.com](mailto:Sean@jsdlawoffice.com), (888) 212-DUMM (3866).

**GLENDAL GENERAL PRACTICE FOR SALE** - 4 Ops, Dentrax, Digital, Laser. 3 days of Hyg and 3 1/2 Dr. days/wk. GR \$872K with \$393K Adj. Net. HSPPT-Thinh Tran-949-533-8308 #CA492



# Keep Ortho referrals IN-HOUSE

HASSLE FREE · INCREMENTAL REVENUE · HIGHER QUALITY CARE

## We handle:

- ✓ Scheduling
- ✓ Treatment Coordinator
- ✓ Assistants
- ✓ Equipment
- ✓ Billing
- ✓ Collections
- ✓ Marketing Support



- Patients come to a location they are comfortable with.
- High-quality treatment for adults and kids.
- Braces, Invisalign® and Proprietary Clear Aligner Technology

**PACIFIC  
ORTHODONTIC  
GROUP**

CONTACT US 310-612-0787

partners@pacifictorthogroup.com

www.pacifictorthogroup.com

**Associate Dentist** in PPO office in San Clemente, CA. Thurs & alt Fri/Sat(8 days/mo) Email CV to dentaljob92673@gmail.com

**Caulk Partial** Rim Lock Trays, used. Two upper rt, one upper lt, one anterior trays, 12.00 each. e-mail im2near@yahoo.com.

**SANTA MARIA:** Live and practice in this desirable collegiate coastal community! 930sf w/ 3 ops \$395k (DG-865) WPS/800-641-4179

**ASSOCIATE DENTIST** Our fast growing, privately owned dental practice in San Clemente is seeking a self-motivated & enthusiastic Dentist to join our team. Send CV to gary92625@gmail.com

**Hiring treatment coordinators, front and** chairside assistants in Irvine. Please send resume to employment@dentalservicesmanagement.com

**Medical Office** / Clinic furnished 1000 sqft For Lease at 12225 South St, Artesia. Email DentistDrLee@Yahoo.com for info.

**American manufactured** Dry Vacuum Systems, Variable Speed with Stainless Steel Tank. Rebates and Discounts available, prices starting at \$4995. Factory Install, maintenance and support. Call (800) 423 - 5657 or visit our website WWW.DHPDENTAL.COM

**Dentist Associate-Earn** an excellent associate compensation income while learning a proven practice model that leads to a complete buyout and 100% office ownershipThe newest opportunity is located in beautiful Lake Forest. Please email your cv for consideration. dentalsm3456@gmail.com

**Two bundles:** \$1500 red chair and \$1300 blue chair. See pics Craigslist. Search dental chair 91607. Mhouse91316@gmail.com

**Perforated Partial** Impression Trays(Metal), used. Three upper rt/lower lt, one small upper left tray, 6.00 each. e-mail im2near@yahoo.com.

**IMPLANTS@yourOFFICE-ZIMMER** Implant+Abutments=\$1000  
**DIPLOMATE of IMPLANTOLOGY 'All-on-4'=\$9999+CAN BRING LAB. SINUSLIFT=\$800. Call DR.P 714-253-2374**

**RDA/DA needed.** West Covina. Spanish/English preferred. Full-time. Call 626.378.5315. Email resumes to belladental4u@gmail.com

**2 COMPLETE** OPERATORY PACKAGES. USED EXCELLENT CONDITION.1BELMONT CHAIR,1 MARUS CHAIR, AND 2 MARUS DELIVERY SYSTEMS WITH CUSPIDORS, 2 OPERATORY OVER HEAD LIGHTS.EACH PACKAGE \$1500 OBO.PLEASE CALL 3107191865.MANAGER

# CONSUMER ALERT!

## The Dental Trader

refuses to do business  
with the following companies:

### AMERICAN BUSINESS CARD

aka: Bizcard.com  
(A CEG Company)  
P.O. Box 15190  
Scottsdale, AZ 85267  
www.americanbusinesscard.com  
Ph: 800-555-2234 Fax: 800-500-4506

### PROFESSIONAL FINANCING INC.

Alexander Slepak  
20371 Irvine Avenue, #100  
Newport Beach, CA 92707  
www.professionalfinancing.net  
doctor@professionalfinancing.net  
Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers'  
contractual lack of performance and/or  
legal action/court judgments.*

*If you have had a problem with these or any other  
Dental Trader advertiser, please send your  
formal complaint to:*

The Dental Trader  
Attn: Complaints  
Post Office Box 2631  
Capistrano Beach, CA 92624  
Fax: 949-498-1198  
Email: tradestaff@cox.net

*Be sure to include any relevant documentation concerning your complaint*

**You've built** a fantastic business. Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

**Orthodontist Needed** in a warm, friendly atmosphere in Artesia. Pls Email resume & contact info to DentistDrLee@yahoo.com

**\$42,500 Denti-Cal Award** May be Waiting for you. Did you file for and receive your Year 1 payment of \$21,250 yet? If so, you probably qualify for the remaining incentive money. We can get you the remaining \$42,500 over the next 5 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

**pediatric dentist** position available Riverside ca full time position to start july 1st wonderful environment great staff submit resume to dentistry4kid@gmail.com

**GP/PEDO wanted.** base salary +Production/benefits/send resume healthysmiles4us@yahoo.com or inquire call 661-2052695 .

**Every year California** dentists place thousands of ads in The Dental Trader...more than any other regional or national dental publication in the nation! Join them...get results! The ads are free. Visit the FAQs page at dentaltrader.com.

**Cecilia Chen, Esq.** has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

**Looking for General Dentist.** Professional/Gentle will take care of your patients, able to do RCT. dental20000@yahoo.com

**EMERGENCY** UNTIMELY DEATH--ABSENTEE LADY DDS last yr 5 to 6K monthly HMO Checks Thousands of patients 40 new patients a month SELLER WITH Rookie Associate did \$420K, referring out a lot of work, 4 ops Super opportunity, Appraisal \$350k Buyer will do 600 first year Call Tom Fitterer 714-345-9659

**Step Up Your Game Earn Up To 24 CE Units in 3 Days.** Meet The World's Leading Clinicians. Choose From 50+ Topics and Workshops. Nov. 1-3, Los Angeles. Gi-Summit.com

**Turnkey Torrance** office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

**Selling 2** Byscaine E.L.chairs.1w/light.Both work.\$3250 for both OBO.Office closed.In SD 4Pictures.Text/Call 6196108187

**General Dentist Associate Needed** for a Productive Modern Family Run Dental Office in OC. Contact levidds@gmail.com

**S. ORANGE COUNTY** GENERAL PRACTICE FOR SALE - 4 Ops, 3 Equipped, Digital, Laser. 2017 GR \$331K on 20-24 hrs./wk. w/Specialty work referred. HSPPT-Thinh Tran-949-533-8308 #CA509

**Older dental** units in perfect condition, includes assist & Drs chairs \$1985 first come. Vacuum, compressor, lathe w/ hood, vacuum former, curing lights, large chart cabinet & more. (310)502-4619 John

**SURGERY DONE IN YOUR OFFICE:** IMPLANTS, EXTRACTIONS, PERIOSURGERY. GENTLE & WITH MANY RECOMMENDATIONS.(626)447-0888. KEEP THE PRODUCTION IN YOUR OFFICE. Low minimum required

**Oral sedation re-certification** course \$675 by Dr. Proussaefs, mandatory 7 hours course before renewing your permit, www.dentaloralsedation.com CIDE (805) 676-1611

**Redlands,** Fantastic opportunity 3 ops room to double, Rent only 1250 for 3 more yrs then 1400 5 more yrs flat no annual increases nxt to city hall. Full price \$150,000 Best rent in town. Great for absentee owner. Hurry to be establish in fabulous city.Call Tom Fitterer 714-345-9659

**Coachella Valley** assoc avail. Semi-retired dentist looking for a quality office with purchase option. (310)502-4619 John

**RDA NEEDED** computer skills a must, Spanish a must top pay. Contact da@tcdspecialty.com

**Perforated Impression** Trays Metal(Upper), used. Two large, One medium, Two small sizes. 6.00 each. In good condition, e-mail im2near@yahoo.com.

**RECEPTIONIST NEEDED** IN DENTAL OFFICE IN INDIO, CA SPANISH A MUST. CONTACT DMITRI DA@TCDSPECIALTY.COM

**RANCHO PALOS VERDES- Office** Sublease. 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com

**BUILD-OUT OPPORTUNITIES** IN BURBANK, CENTURY CITY, THOUSAND OAKS, DOWNEY, LA Greg Beamer 909-542-4891

**DENTAL ASSISTANT NEEDED** BUSY OFFICE IN INDIO, CA GOOD PAY. SPANISH A PLUS CONTACT DMITRI AT DA@TCDSPECIALTY.COM

**GENERAL DENTIST NEEDED** . (IMMEDIATE OPENING) Torrance Based Dental Office: Blue Sky Family Dental 17311 Yukon Ave. Torrance, CA 90504 (310) 324-3333

**Oceanside shopping center** practice collects \$590,000 with a net income of \$160,000. 4 ops, digital x-rays, laser, computerized. Asking \$450,000. Kurt Skarin 805-777-7707

**General Dentist-** We currently have an opening for a Dentist. Mon, Tues & or Wed 9- 6pm. Private office in San Bernardino. email to LupeR@mgodental.com fax 909-386-3690

**BEVERLY HILLS** SUBLEASE/PARTNER. Looking to move my existing BH patient base into new space by sharing space or partnering. Doctora77@gmail.com.

**Wanted: Experienced General Dentist.** Part time to start with full time potential. Partnership opportunity available. Please email resume to kathyheikali@gmail.com

**Orthodontic assistant** needed in Anaheim office. please email to ddo2000@yahoo.com. Thanks

**PERIODONTIST AVAILABLE.** Please contact for details. PERIOSERVICES@gmail.com

**RDA/DA needed. Rowland Height** Spanish/English or Chinese/ English preferred. part-time. pls call 6269646688

**KAIROS CAREER COLLEGE** We offer flexible and affordable board-approved weekend courses: Orthodontic Assistant, RDA program, Radiation and Safety, Coronal Polishing, Pit and Fissure Sealant, Ultrasonic Scaler, Dental Practice Act. For more information please contact us at www.kairoscscc.org, kairoscscc11@gmail.com or (888)952-4767.

**iBrite Tooth Whitening Lamp** (Used for \$500) at Irvine Dental Center. Contact irvinedentalcenter@gmail.com for more info.

**IRVINE GP** LADY GR 1.2 MILLION 5 OPS. Call Tom Fitterer 714-345-9659

**GENERAL DENTIST WANTED** ft/pt. GP Office in Monterey Park and Glendale. Please send resume CALSTATEDENTAL@YAHOO.COM

**Coe Impression** Trays(Upper) Solid Metal, used: Five large, Four medium, Four small sizes. 26.00 each. In good condition, e-mail im2near@yahoo.com.

**Ontario CA,office** for sale 4 operator rooms,4 chairs ( 1 chair to setup) ,2 Xrays( 1 xray room),1600 sqft,fully equipped and working, asking 100K . Owner rochg8@gmail.com

**Looking to rent office** around Valley Village area for 1 day a week. Please email me at brushstrokedentalcare@gmail.com

**Beautiful suite** in professional Valencia building, move-in ready. Available soon for lease. Text only: 818-314-9284.

**Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant and Biller. Please email your resume to** sinai.dental@yahoo.com

**Oxygen Tanks** 7 total \$40 each, or best price for more than one. Txt or call-909-268-2036

**DENTAL ASSISTANT** W/ X-RAY LICENSE NEEDED ASAP 3 DAYS PER WEEK IN TARZANA. PLEASE CALL 818-342-2000

**Looking for GP** for lead at office in Encino. Will teach new grads but prefer exp. Please call 872.222.8722

**Orthodontist needed** in Rancho Cucamonga. 1 day a month. contact dentalsmilecare@yahoo.com



**Board Certified Periodontist Available!** All periodontal surgeries, materials & instruments.  
tavariperiodontics@gmail.com

**SIMI VALLEY** Remodeled (3) op Boutique G.P. 2017 Gross Collect. \$277+K p.t. Digital x-rays. Dentrux. Seller retiring. D&M Practice Sales 818.591.1401

**GP AVAILABLE TO DO ALL YOUR ENDOS IN HOUSE. 15 YRS EXPERIENCE. FAST, EFFICIENT, RELIABLE. STOP REFERRING YOUR ENDOS OUT THE DOOR AND LOSING VALUABLE REVENUE. CLINICAL CASES AVAILABLE UPON REQUEST. FLAT FEES STRUCTURE: ALL MOLARS \$300, ANTERIORS AND BICUSPIDS \$200. WILL BRING OWN SUPPLIES ASSISTANT AND EQUIPMENT. Contact Dr K email dental404@yahoo.com. cell (323)203-9737.**

**GLENDAL:** Retiree with small practice; over 30 years of patients; ideal starter practice. Contact broker Lou Bermudez on mobile 818-519-8564

**All County** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

**Cecilia Chen, Esq.** is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. – Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

I placed a reader ad at dentaltrader.com seeking staff for my practice. The ad had been on The Dental Trader website for only ten minutes when I got the call that filled the position. I tell my colleagues, ***"If you want results... advertise in The Dental Trader! It works!!"***

Dr. Kevin Lochona, Margarita Dental



**BAKERSFIELD 5 OPS** FREE STD 3000sq ft Bldg, :practice estb 60 yr own mgr will do one million. Total price incl RE \$650K. Call Tom Fitterer 714-345-9659

**Kavo Fiberoptic Handpieces**, 649B. Four used handpieces in good condition, rarely used. 250.00 each. e-mail im2near@yahoo.com.

**Dental Assistant Needed**, brand new Westlake Village office. Please contact: 805-370-5568 / email: officewvfd@gmail.com

**AVVO® REVIEW #121:** "Bob never pushes the client in a certain direction, but gives options based on what the client is trying to do." Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

**3 complete** Dental chair+delivery system, 6 stools, 3 years old, generic, Irvine, \$3500 text 4 pictures and info 949-485-8825

**Cannot afford** not to have it, 3-day California Dental Board approved certification course \$1,875 in adult oral sedation (805) 676-1063.

**Periodontist (Board-Certified) in your OC/LA office. Implants, third molars, IV sedation, all perio surgeries. I bring all instruments and equipment. Gentle and caring with patients, great case acceptance. 619-804-8339 socialperiodontist@gmail.com.**

**P/T Associate** Dentist wanted for well established busy practice in La Puente. Contact Dr. Kumar at pbkumardds@gmail.com

**Taylor Liao, Manager** of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536

**2017 collected \$375K, and asking \$299K.** 2000 Sqft, Cash, PPO, HMO and Dential. \$7500 Cap checks per month. 619-500-4368

**IMPLANT MASTER** (placed 12.000+ implants for last 17 years) IN YOUR OFFICE .Stop referring out. Perform B/ GRAFTS, SINUS LIFT, IMPLANTS w/crowns. Dr .Brings: materials,equipment . Can be a private instructor for your implant practice. 949.683.2875(prfer text)

**Great opportunity** for an P/T assoc. Endodontist in a friendly private practice in the Inland Empire. Please send resume to specialtydental102@gmail.com

**Cloud Phone System:** Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

# BUILD A STRATEGIC FINANCIAL LIFE WITH US



For products and services that can help form the foundation of your financial life, turn to Prudential Advisors.

## ASSET PROTECTION

- Life Insurance
- Disability Income Insurance
- Long-Term Care Insurance

## INVESTMENT AND RETIREMENT PLANNING NEEDS

- Annuities
- IRAs and Educational IRAs
- Mutual Funds
- Simple IRA & 401(k)

## BUSINESS PLANNING NEEDS

- Business Continuation Funding
- Executive Compensation Funding
- Key Person Insurance
- Non-Qualified Deferred Compensation

## ADDITIONAL SUPPORT

- Asset Management



**818-259-8305**

**Lucy Barrera**

Financial Professional

CA Insurance License # 0C30247

Luz.Barrera@prudential.com

3333 Michelson Drive, Suite 820

Irvine, CA 92612

[www.prudential.com/advisor/luz-barrera](http://www.prudential.com/advisor/luz-barrera)

**TIRED OF PAYING TOO MUCH IN TAXES?** Call Jerry Morey at 949-759-5626 or visit [www.mydentistcpa.com](http://www.mydentistcpa.com). Dental CPA and Profit Coaches.

**Ortho Office** Contents For Sale. Retiring doc selling chairs, sideunits, supplies. [docfrerichs@yahoo.com](mailto:docfrerichs@yahoo.com) or 619 298-1775

**OC BEACH CITY** ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one millilon frst yr. Call Tom Fitterer 714-345-9659

**Alhambra office** in SGV seeks enthusiastic RDH for Mon and Wed. Please sent resumes to [sunny.smiles626@gmail.com](mailto:sunny.smiles626@gmail.com)

**STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE**, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment available. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444.

**Your dental website** is the smiling face you present to the world. For amazing website design call Proactive SEO Solutions @ (310) 660-7606.

**Need office** Manager, self motivated w/exp, will give partial office ownership plus salary to manage. Call 872.222.8722

**GDS Physics Forceps**.Authentic.Made in the USA. GMX400 EZ1/EZ2Photos/request.Used 4 times.\$399. [lehmandentistry@yahoo.com](mailto:lehmandentistry@yahoo.com)

**Parkell Ultrasonic Turbo 25-30 Cleaner**. Used, in very good condition with minimal useage, 375.00. e-mail [im2near@yahoo.com](mailto:im2near@yahoo.com).

**Adult oral sedation** certification training; will get your adult oral sedation permit by completing our 3-day course, [www.dentaloralsedation.com](http://www.dentaloralsedation.com) (805) 676-1063

**Pediatric Dentist** PT position open. Rosemead CA 91770. 2 yr OCS preferred. Small private office. [wanwanliou@yahoo.com](mailto:wanwanliou@yahoo.com)

**Coachella Area**, urgently looking for a Dentist/full or part time/ family practice Indio,CA/recently renovated brand new equipment. call/text 9096316115

**Dentist Associate** needed in Santa Ana, full time must work on Sat. Experience >1 year. Email CV [welldentplace@gmail.com](mailto:welldentplace@gmail.com)

**EL MONTE:** Super Location. Beautiful Office. Excellent growth potential. Must see! Contact broker Lou Bermudez on mobile 818-519-8564

**Endodontist** will help you with difficult root canals ,through the crown or bridge in your office.Gentle,caring and efficient .Call 323-717-3226

**OC Fashion Island** unique situation lady DDS GR \$ 400K. Call Tom Fitterer 714-345-9659

**Hemet-Pediatric dentist** associate wanted. Private practice ortho office with 1 day/wk pedo. Established patients, Pay=40% of prod. Great office, Email resume to hemetortho@gmail.com or call 951.652.2234

**RANCHO PALOS VERDES- Office Sublease. 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com**

**Torrance shopping center practice** collects \$631,000 on 4 days per week. Absentee owner. 4 equipped ops, computerized, digital x-rays, and panoramic. Asking \$545,000. Kurt Skarin 805-777-7707

**Associate opportunity;** general dental practice on the central coast of CA. Must relocate. Contact dinodds@yahoo.com.

**Specialist space 4 lease** in Glendale/Montrose. New, free parking, cool mid-century b ldg. Ready for 4 ops. 818-421-2912

**Office Manager/TC Needed. Bilingual, HMO, call Dr. Chen 626-6222380; 5749750@gmail.com.**

**ORANGE COUNTY DENTAL PRACTICE FOR SALE** 5 ops asking \$449K, gross \$650K currently open only 2 days/wk, call 888-277-6633 or email venus@promed-financial.com

**P/F Time Dentist needed** for multi-specialty West Covina office 2-3 yrs experience. Email resume: gregrobinsdds@gmail.com

**OC Fashion Island G;** Gr \$650 K Rare opoortunity. Call Tom Fitterer 714-345-9659

**RDA COURSES\*Lowest Priced\*-(Board Accredited)** Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMinstitute.com.

**Dentist-Associate Los Angeles** is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

*My advertisement generated three responses on the first day it was posted on the Dental Trader website. With the immediate success, I discontinued my ad before it appeared in the printed edition.*

Dr. White



**Polaroid Macro5** SLR-1200 \$100 - 949-661-6255

**Space sharing opportunity** in Irvine, Ca. Beautiful office in Woodbridge area. Please email Smilecentraldental@yahoo.com

**RANCHO CUCAMONGA** GENERAL PRACTICE FOR SALE: 7 Ops+ortho bay, Dentrrix, Dexis, Pano. Motivated seller! GR \$838K. HSPPT-Thinh Tran-949-533-8308 #CA514

**ASSOCIATE DENTIST** Our fast growing, privately owned dental practice in San Clemente is seeking a self-motivated & enthusiastic Dentist to join our team. Send CV to gary92625@gmail.com

**RANCHO PALOS VERDES- Office Sublease. 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com**

**Stephan Articulators,** model D.Two used, in good condition in the box, 15.00 each. e-mail im2near@yahoo.com.

**Office Manager** Wanted - Anaheim - experience and PPO is a must. Please email resume to: help@adentist4me.com

**Fresno County:** 3 ops | \$550,000 | Extremely profitable general practice in Fresno County, CA! One of only 2 dental practices in the immediate area, this is a truly fantastic opportunity! Well maintained office features 3 equipped ops and Dexis digital imaging. Highly visible property located between the 101 Freeway and Interstate 5 is beautifully landscaped and features plenty of parking and an incredibly affordable lease. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337

**Dental Practice \$50,000 San Diego.Retiring. 2 fully equipped Operatories.Digital xrays, Top of the line Pelton & Crane equipment.Turn Key functional or move equipment outGreat opportunity at a low cost. Existing rent is \$1,620/month. (858) 220-5881**

**Lower overhead.Beautiful** Encino office has wonderful opportunity for the right dentist.Respond to 2thdocencino@gmail.com

**FRONT DESK/OFFICE COORDINATOR** is needed for a dental office in west LA. DENTAL BENEFITS. CONTACT 6221MANAGER@Gmail.com

**NORTH LA** ABSENTEE LADY DDS, RE POSSIBLE 5 OPS RM FOR 2 MORE HMO CASH AND PPO RETIREMENT WITH TRASITION THIS OPP CAN DO 1.5 MILLION with energized Buyeer-ASSOC WILL STAY FANTASTIC BEAUTIFFUL CITY Call Tom Fitterer PPS 714-345-9659

**GP/PEDO** wanted. base salary +Production/benefits/send resume healthysmiles4us@yahoo.com or inquire call 661-2052695.

**LA DENTAL PRACTICE FOR SALE** 6 ops asking \$449K, gross \$630k currently open only 2 days/wk, call 888-277-6633 or email venus@promed-financial.com



## TOM FITTERER'S SPECIALS 714-345-9659



### Main Office - Southern California

16004 Legacy Road, Suite 215,  
Tustin, CA 92782

Telephone: 714-832-0230

Cell: 714-345-9659

### PRACTICES WANTED

**PALM SPRINGS** - LA QUINTA LOCATION LOCATION LOCATION--SUPER MERGER CANDIDATE FOR AMBITIOUS COACHELLA VALLEY DENTIST OR ENTREPRENEUR DDS with specialist Buyer WHO WANTS HIGH IDENTITY LOCATION THAT WILL DO 2 MILLION SOON FANTASTIC 2200 SQ FT 8 OP SPECIAL REQUIRES BARGAIN SALE NOW DOING 1.5 with specialists Specialist and GP Bargain. Low cost of living in Booming Desert

**GARDENA** ABSENTEE SELLER WHO WHEN NOT ABSENT GROSSED 2,000,000 FROM 2005 TO 2016, 2017 Seller absent and lost manager to cancer. NOW GROSSING 1,500,000 FREE STD BUILD 7ops in 4000sq ft Gorgeous. Flexible financing.

**SANTA CLARITA** SPECIALIST OPPORTUNITY TO SHARE SPACE WITH PART TIME 2 DAY PERIODONTIST COULD BE ENDODONTIST, OS, OR GENERAL DDS 5 OPS SHARE RENT, YOUR SHARE \$1750 PER MONTH. HIGH IDENTITY SHOPPING CENTER NEAR A 70,000 AUTO DAILY INTERSECTION.

**THOUSAND OAKS AREA** HIGH IDENTITY FRWY EXIT Injured DDS Gr approx 500K Referred 90% Endo, All Perio, OS, Implants and Ortho. Estb 1979 Age 73 Out 2 months traffic accident. Beautiful Jim Pride like Office 5 ops 1600 sq ft. Cash & PPO Pride Office RETIREMENT.

**LANCASTER** ESTB 40 yrs 6 ops ABSENTEE owner works one some times 2 days. Owner operator will do 1.2 first year. Approx 2000 sqft, Low Rent Grt landlord. Area will Boom next 20 years with new Bomber and Space proj your Goal 1.5 net \$500 to \$600

**INLAND EMPIRE** Two practices one mile apart, by both and net \$ 1,200,000 now and 1.5 to 1.8 in 3 yrs. Rent 3000 7 Ops now. Next to Mac Doanlds, & Subway Only \$685,000

**(1) OC BEACH** PR.GR \$1,000,000 4 OPS, LOW RENT. 1800 sqft INCLUDES CONEBEAM. upside. Pt Time Seller. Grt Transition

**(2) NORTH LONG BEACH** HIGH IDENTITY BARGAIN 3 ops 1600 charts only \$75,000 50% Hispanic.

**(3) DEL MAR / ENCINITAS** SPECIAL CIRCUMSTANCES MAKE opportunity for Beginner or for Semi Retiree for great beach location now grossing approx 400,000 Full Price \$285,000

**(4) IRVINE**- ESTB 20 YRS, GR 1.1 million 5 ops, Seller with small Children will work back.

**GP needed** two days, including, Saturdays(9-3pm). Daily + bonus. Send resume to: nazsoffice2000@yahoo.com

**"Are you frustrated** working as an associate? Do you want to start your own dental practice? Call today. We have connections and may be able to find the perfect opportunity for your unique needs." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

**Dental Assistant BILINGUAL/BACK** needed for Burbank/North Hollywood, CA. (818)565-0001

**DBC, Ca. Gov approved CE courses for all Dental Professionals and DA courses for RDA or OAP. Dental Practice Act or 2-Unit Infection Control- \$12. 8-Hr Inf Control-\$210. Radiation Safety-\$330. Coronal Polish-\$230. Pit/ Fissure-\$320 OAP-\$1195. If you are a DA with 15 months experience, let us show you how to become an RDA! www.orangecountydentalassistant.com.**

**ENDODONTICS Needed** Locate at Chino, 3 days a week, email resume to drhung119@gmail.com or 909.203.6667

**Cecilia Chen, Esq.** negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. - D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

**Hiring Now** Beautiful Tustin Office Seeking Front Office Admin. Experience Rqd. Fax Resume to 714-832-1607.

**Shared space** opportunity in Newport Center Medical buildings. Ideal for a specialist/GP 6 poss. opps. 6day/wk. Beautifull location and office. see photos at michaelbarnes-dds.contact mbarnes@mbarnes.occoxmail.com

**SALE dental** office at San Gabriel, 6 y/o, microscope, CT scan, email: dental119@hotmail.com

**Impression Trays(Caulk Rim Lock Water Cooled)** new in the box. L53, L54, U53, U54. 15.00 each. e-mail im2near@yahoo.com.

**Buying a practice?** Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com

**LA MIRADA** HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL. Call Tom Fitterer 714-345-9659

**Oral Surgeon** needed for a private office in Whittier CA. 1-2 days per month. Send resumes to formyschoppings@yahoo.com

**Hiring Dentists. Great compensation/paid** training on Implant Dentistry. Please send resume to: employment@mobiledentalusa.com

**GROW, MANAGE AND PROTECT** your practice! Call the Law Offices of Wood and Delgado. Consult with an attorney now! \*800.499.1474\*

**They made the process** of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

**RESEDA office leasehold&equipment,for sale,3st view,10ys of goodwill,2ops,very low rent Email: aladdindental@hotmail.com**

**Aspirating Syringes**, Three used in good condition, 11.00 each. e-mail im2near@yahoo.com.

**The First Few Transitions** as a New Dentist - Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.



## GB GREG BEAMER DENTAL BROKER

### Greg Beamer, Dental Broker

Experience in Finance and Brokerage since 1976



The Name You Know  
The Reputation You Trust

- 26 YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

## LOS ANGELES COUNTY

### BELL – NEW LISTING

**4 eq. ops in a 1,167 sq. ft. suite** located in a single story, busy, high exposure, shopping center that offers plenty of foot traffic / walk-ins. Large Supermarket is the anchor tenant. **Suite was recently remodeled and rents for \$3,904.70/month. Seller has outgrown the location. Leasehold Improvements & Equipment Only. \$59,500**

### EL MONTE – MOTIVATED SELLER!

3 eq. ops & 1 plumbed not eq. op. in a nicely designed suite. Excellent exposure and signage on a busy street. Convenient to the 10 and 605 freeways. Rent is only \$1,550/month. Seller started this practice from scratch and it has consistently shown growth over the past 5 years. Low Overhead. Great starter or satellite office with a solid patient base with room for more growth. Projecting approx. \$310K for 2018.. Priced to Sell! **RECENTLY REDUCED.**

### GRANADA HILLS – NEW LISTING

Location! Location! Location! 3 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,200 sq. ft. suite located in a busy, single story, strip center on a corner of two major thoroughfares, across from the Shopping Center with Ralph's, AMC movie theater and restaurants. Great signage. Seller outgrew this location and moved to a larger space in the area. 1 Belmont Chair with Belmont Front Delivery unit, 2 Healthco patient chairs with Dentech front delivery units, 2 Gendex 770 Xrays, and ADP Dual Vacuum/Compressor. Rent is \$5,694/month. Clean, streamline practice; A must see to appreciate! \$35k

### HUNTINGTON PARK- RECENTLY REDUCED!

\$749,900 to Purchase the Real Estate or \$3,500/month to Lease the Front Unit Two buildings on the same lot. Front unit is an active dental office but willing to vacate. 2 eq. treatment rooms and 1 plumbed-not equipped treatment room. Building in the back of the property has water and electric, cleared to the walls and floor - you can build it out any way you desire.

### INGLEWOOD – NEW LISTING

Located off Manchester and Aviation. Dental Unit with 2 eq. treatment rooms located in a busy Urgent Care Clinic in the LAX area. Leasehold Improvements & Equipment Only. Would be good if you want to build a presence in this area!

### LOS ANGELES – RECENTLY REDUCED

3 eq. ops & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in a two story, free standing building that rents for \$2,450. Excellent exposure and Signage on a busy street. The second floor is vacant and available - approximately 1,000 sq. ft. 50+ Years of Goodwill. Urgent Care next door – office gets many walk-ins. Projecting approx. \$329,659 for 2018 on a part time schedule. Must see to appreciate. \$210K

### PASADENA – NEW LISTING

4 eq. ops. and 6 plumbed not eq. ops. in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$878,488 for 2018. You need to see this if you are oriented toward placing and restoring implants!!! Seller is open to staying on part time during an extended transition period. \$705,000.

### SUN VALLEY – NEW LISTING

8 eq. ops. in a spacious, well designed 2,200 sq. ft. suite located in the heart of Sun Valley on a busy corner convenient to the 5 freeway. Two Story building with excellent signage. Established practice and patient base. **Collected approx. \$487,424 in 2017. Motivated Seller!**

### TORRANCE – NEW LISTING

3 eq. treatment rooms & 1 plumbed not eq. treatment room in a spacious, 1,800 sq. ft., beautifully designed suite located in a two story professional building close to the local hospital and area schools. High Profile Area! 9+ years of Community Goodwill. Large windows throughout. Solid practice and patient base with an excellent staff in place. Cash and Insurance income stream. Collected approx. \$414,812 for 2017. Under offer, back up offers encouraged.

## ORANGE COUNTY

### ALISO VIEJO – NEW LISTING

4 eq. ops. in a 1,370 sq. ft. suite located in a community established, professional building convenient to OSO Parkway and the 73. The suite has an excellent, modern design. Treatment rooms offer plenty of Natural Sunlight and nice views. Equipment is in great condition and averages 8 years old. Rent is reasonable for the area at \$4,392/month. Leasehold Improvements & Equipment **Only \$100K**

### ANAHEIM – NEW LISTING

3 eq. ops & 1 plumbed not eq. op. in a 1,080 sq. ft. suite located in a single story medical building on a busy street convenient to the 57 and 91 freeways. Established as a dental practice for over 8 years. Seller has relocated the practice to Tustin. Rent is \$1,540/month. 1 Year left with a 5 year option. New Lease negotiable. \$35k

### BUENA PARK

Group Solo Practice w/ 41 Years of Goodwill. Excellent corner location convenient to the 5 and 91 freeways. Seller has 2 eq. ops., and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft. and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews!. Seller is retiring. **RECENTLY REDUCED \$214,000; Accepted offer, Back up offers encouraged.**

The best practices are often sold in as little as 72 hours to pre-qualified buyers. These “plum practices” are easy to sell and easier to finance because of their profitability and history. If you have good credit and want to get the inside track on the best practices, call me. We will make it happen.



**Ellen Wood**

RE Agent - Sales & Marketing Associate  
18 Years in the Dental Practice Sales Industry

Ph: (909) 542-4891 • Fax: (866) 890-1033 • [info@gregbeamer.com](mailto:info@gregbeamer.com) • [www.gregbeamer.com](http://www.gregbeamer.com)

#### **FULLERTON**

4 eq. ops. in a 1,100 sq. ft. suite located near downtown Fullerton. New condos going in nearby. Excellent Signage, ample parking in the rear of building, and a bus stop right out front. Lots of foot traffic. 9 Years of Goodwill. Retiring Seller. 5 Star Yelp reviews. Low Overhead Recently Reduced \$99,750.

#### **GARDEN GROVE - NEW LISTING**

3 eq. ops. in a clean, bright, streamline, 950 sq. ft. suite located in a single story, strip center. High density area on the border of Anaheim that offers a lot of traffic with a frequented shopping center nearby. The practice has the opportunity to be open more hours. Patient Charts Included. Reduced \$36,500.

#### **HUNTINGTON BEACH - RECENTLY REDUCED**

4 eq. ops. in a spacious, nicely designed suite located in a newly renovated building with excellent visibility. Large windows with plenty of natural light and great views. Rent is \$4,200/month. 30+ years of Goodwill. Seller currently works 2 days a month but would like to concentrate on his Glendora practice. Approximately 125 active GP/Prosth patients are included in the price - \$145,000, or if you want him to take the patients with him, he will sell the build-out for \$70,000 firm.

#### **LA HABRA TURNKEY - MOTIVATED SELLER**

4 eq. ops. & 1 plumbed not eq. op. in a 1,600 sq. ft. suite located in a frequented, single story, strip center on a busy street with Excellent exposure and signage. Suite is streamline and nicely designed. Rent is \$2,740/month. The practice has not met its full potential on a 3 day work week. \$135,000 AVAILABLE!

#### **MISSION VIEJO TURNKEY - NEW LISTING**

Beautiful, completely remodeled suite that offers 3 eq. ops. and 1 plumbed not eq. op. in a 1,200 sq. ft. suite. The practice is located in a busy retail center with excellent exposure. Newer equipment, Intra Oral Camera, Digital Xray, Newer computers and Dentrux Software. Collected approximately \$331,247.11 in 2017. Patient Charts included. Asking \$180,000. Accepted Offer - Back up offers encouraged.

#### **WESTMINSTER - NEW LISTING**

**2 eq. treatment rooms** in a functional, efficient 720 sq. ft. suite located on one of the busiest streets in Orange County. Single story, strip center with excellent exposure, signage and foot traffic. **30 Years of Goodwill. Rent is \$1,300/ month.** Apartment complex and mobile home park across the street offer many walk-ins. Seller collects approx. \$10,000/month on a two day work schedule. **Patient Charts included but not guaranteed. \$65,000**

### **SAN DIEGO COUNTY**

#### **SAN DIEGO - NEW LISTING**

2 eq. ops. in a 1,000 sq. ft. suite located in a two story Medical Plaza convenient to the 5 freeway. Bright, clean, stream-line suite.

Midmark Chairs, Lights, Deliveries, Soredex Optime Digital Scanner, Intra Oral Camera, and more. Newer Equipment. Leasehold Improvements & Equipment Only \$65,000 or best offer!

#### **SAN DIEGO - NEW LISTING**

4 eq. ops. & 1 plumbed not eq. op. in a 1,280 sq. ft. suite located in a single, story, major strip shopping center with over **41 Years of Goodwill.** Suite was **remodeled in 2017.** Cash / PPO Practice. Projecting approx. \$340,716 on a 2 day work week for 2018. Sellers would like to concentrate on their other practice. **\$275K**

### **RIVERSIDE/SAN BERNARDINO COUNTY**

#### **FONTANA - NEW LISTING**

**4 eq. ops. & plumbed for a 5th op.** in a spacious 1,400 sq. ft. suite located in a single story, strip shopping center in the heart of town close to the 10 freeway with excellent signage and parking. The center is on one of the busiest streets in the county, and near the busiest intersection. **Tons of Exposure and Foot Traffic!** Seller doesn't have to advertise - existing patients and traffic bring in new patients every month. **33 Years of Community Goodwill** with 5 Star Yelp reviews. **Projecting approx. \$863,960 for 2018. \$712,500.** Under offer, back up offers encouraged.

#### **INLAND EMPIRE - NEW LISTING**

Established, High-End, Stable, Large, Cash/Insurance practice in the Inland Empire. Buyer must be well qualified, financially strong, have significant assets, managerial skills, and looking for a top of the line opportunity. 100% financing is available to qualified buyers. Practice could be managed on 2 days a week. Seller is requesting a resume and confidentiality statement from potential buyers. Drop us an email if interested. Under offer, back up offers encouraged.

#### **REDLANDS - NEW LISTING**

3 eq. ops. in a 850 sq. ft. boutique style suite located in a single story, store front building close to the City Hall, Mall, Area Schools and convenient to the 10 freeway. Large signage and visibility. Rent is only \$1,200 per month. Seller has put in over \$80K in tenant improvements but needs to concentrate on his Rancho Mirage practice. Seller is asking \$100,000.

#### **SAN BERNARDINO - NEW LISTING**

5 eq. ops. in a recently remodeled, nicely designed, spacious, 2,200 sq. ft. suite located in a single story, free standing building. Excellent signage and visibility on a busy street close to the area hospital and the 210 freeway. Established as a dental practice for over 35 years. Rent is \$3,200/month. Seller is relocating. Leasehold Improvements and Equipment Only. \$105K

### **Sold in the last 60 Days:**

Los Angeles, Long Beach, Sherman Oaks, Temecula, Fountain Valley, Westminster.



**Thomas Sudbijo, DMD** (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

**Wanted: Endodontist** for small, high end dental practice in Beverly Hills. On call basis. Great patients and comfortable atmosphere. Please fax resume to 310-275-5506.

**GP AVAILABLE TO DO ALL YOUR ENDOS IN HOUSE. 15 YRS EXPERIENCE. FAST, EFFICIENT, RELIABLE. STOP REFERRING YOUR ENDOS OUT THE DOOR AND LOSING VALUABLE REVENUE. CLINICAL CASES AVAILABLE UPON REQUEST. FLAT FEES STRUCTURE: ALL MOLARS \$300, ANTERIORS AND BICUSPIDS \$200. WILL BRING OWN SUPPLIES ASSISTANT AND EQUIPMENT. Contact Dr K email dental404@yahoo.com. cell (323)203-9737.**

**GENERAL DENTIST** Lake Forest, Flexible Hrs, Saturdays + One/Two Days, Email: dentaloffice2019@gmail.com.

**Nobody wants to sue...or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848**

**Sr. Dentist Retiring. Excellent Opportunity** to buy into neighborhood practice in stand alone building with great potential for growth. Dentist has not done any marketing, referred out all endo, perio and surgery for implants. 3 operatories, laboratory,private office. Main street exposure with walk in patients. Long term lease. Verdugo Hills 818-422-1166

**Dental Receptionist.** Part time in Torrance, CA. Minimum 1 year experience. Email: torrance dental123@gmail.com

**PASADENA** (3) op comput G.P. Prof. bldg. 2017 Gross Collect \$332K on (3) days. Digital & Dextrix. Seller retiring. D&M Practice Sales 818.591.1401

**BRAND NEW DENTAL OFFICE** IN HANCOCK PARK is available to lease space. Please inquire for further details (323)471-4250.

**Keep ORTHO** referrals, certified Orthodontist travels w/staff & supplies to start your ortho dept Inhouseortho@gmail.com

**Step Up Your Game. Earn Up To 24 CE Units in 3 Days. Meet The World's Leading Clinicians. Choose From 50+ Topics and Workshops. Nov. 1-3, Los Angeles. Gi-Summit.com**

**Dentist Retiring** for sale in La Puente small shopping center that was just newly renovated.50K Call&lv mess 714 931 6387

**Sybron Endo** \$1400 - (949)661-6255

**MIXING TIPS** for sale all sizes 13\$ brand new discuss dental led inserts make offer 9097200965 email drjoshi@yahoo.com

**California Institute** of Dental Education 3-day Board-approved certification course or one-day recertification course for current permit holders. www.dentaloralsedation.com (805) 676-1611

**LAKE FOREST** OPTION TO OWN Dental Condo Lady DDS Estb 11 yrs 3 ops, Special circumstances make this a fast sale. Call Tom Fitterer A-Dec Grossing \$385,000 Refers out 2 to3 Implant a week OS Most all Endo, 30 New pts Buyer to do \$500k first yr. Bargain, Like new in appearance. Full Price \$350K Call Tom Fitterer 714-345-9659

**Office 4 sale N.Hol 4600** sqft 14 rooms plumbed 11 equipped 3x ortho p/m gross over 1m 2017 est 1.4 m in 2018 8187268534

**RDH:Saturdays from 7am-12pm,SJC.** (949)496-2930 email: Martina@beautifulsmilez.com

**GP/PEDO needed** for partnership in ortho/pedo office in Ontario and Anaheim orthopedoanaheim@gmail.com

**BOARD APPROVED RDA COURSES** Infection Control \$199, Coronal Polishing \$269, Radiation Safety \$380, Pit & Fissure Sealants \$329. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com.

**Soflex Finishing & Polishing Kit** by 3M, 120.00. e-mail im2near@yahoo.com.

**Bilingual RDA / Dental Assistant** (Front/Back). We need RDH in private dental office. Email: shinedentistry@verizon.net.

**New Belmont X-Caliber Panoramic / Cephalometric X-Ray Unit** - \$2500 818 726 8534

**Westchester general practice** collects \$260,000 on 3.5 days per week with 3 days of hygiene. Lots of referred work. 4 equipped ops. Asking \$165,000. Kurt Skarin 805-777-7707

**Associate Dentist** for growing Orange County practice. Min 2 years exp. Please email resume to iflossforyou@gmail.com.

**West Covina Gr** 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO. Call Tom Fitterer 714-345-9659

**Private Dental** office needs Dentist to perform general & restorative dentistry. Email: shinedentistry@verizon.net.

**ENCINO: Retire.** Nearly all specialty referred. 30 yrs good-will. Transition available. Contact broker Lou Bermudez on mobile 818-519-8564

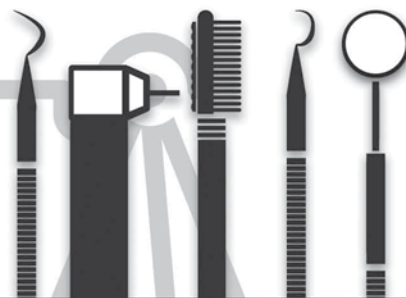
**Dentist Sculpture** Custom Figurine from Italy. Magnifico! By world famous Colombo. 949-463-1973. Value/Price \$2,900.

**GP NEEDED** Practice in Laguna Hills. 3 yrs min experience. Able to do RCTs. Part Time. Email CV to lagunahillsdds@yahoo.com

## Keeping San Diego Dentists' smiles as bright as their patients'.

### EMPLOYMENT LITIGATION & ADVICE

- Harassment/Discrimination/Retaliation Defense
- Wage and Hour Compliance and Litigation Defense
- Handbooks
- Employee Agreements



# TENCERSHERMAN

### BUSINESS LITIGATION

- Insurance disputes
- Partnership disputes
- Contract disputes
- Real estate disputes

858.408.6900

info@tencersherman.com

TENCERSHERMAN.COM

*Take preventative care and call us today.*

**"What a page turner!"** It is easy to see why Phil Kempler was successful in his dental practice and was able to retire early. Phil's book addresses complex challenges with solutions so simple and obvious, why didn't anyone teach me this stuff sooner?! I feel like I got 25 years of knowledge and experience in hours. Get the book, **THE BUSINESS SIDE OF DENTISTRY** and watch your practice blossom." - Dr. Jack Mills, DMD. Order yours at Amazon.com or email bizsideofdentistry@gmail.com. \$24.99

**LA Dental Practice for Sale** 3 operatories, open only two days/week, outstanding growth opportunity. Call 888-277-6633 for more info or email venus@promed-financial.com

**DENTAL OFFICE** for sale \$\$\$ 50K. 5801 S.Figueroa ST. LA CA 90003. Medical, 5 rooms 3opts ready. Free parking \$2,700 rent including trash, electricity and water. Call 310 488-3557

**Prevent associate employment** issues. A strong associate contract will establish the guidelines for a smooth working relationship. Free Consultation. (310) 776-5384  
www.dental-attorney.com

**Free Dental Implants and Bone/Sinus** Graft for anyone @ UCLA implant center(training purposes). Contact 847-525-9650.

**DENTIST WANTED** private practice in Monterey Park and Glendale. email resume calstatedental@yahoo.com attention Jenny

**Have a commercial lease?** Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848

**Sublease in Culver City**, 5 ops fully equipped office perfect for specialist. Available Wed/Sat. Call 310 880 4447.

**Part time** general dentist needed for busy Whittier office! With at least 2 years experience. Fax resume 562-698-1014

**\$700 guaranteed daily** for GP to see "PEDO patients" in LA. Great compensation + bonus + sign-up bonus. Email PapDentalCorp@gmail.com.

**State-Of-The-Art Operatories** for lease. Lease up to 5 operatories by day, month or year. Located Ventura Blvd. Tarzana, CA. 818-654-7100 or education@estheticprofessionals.com

**Bilingual dental** assistant needed part/full time/front/back-wilshire&fairfax.(323)931-9161---dalia@doctor.com

**Looking to** purchase a practice with the building in the LA area. Please email: PapDentalCorp@gmail.com

**AT 2000** XR Dental X-Ray Film Processor & Developer for Film Radiographs, parts only...\$300.00 OBO Txt at 909-268-2036

**small san clemente dental office** for sale. phone 949-548-4559 106 S. ola vista

# If you have cell service...



**...you have  
The Dental  
Trader!**

*As mobile as you are.*

**dentaltrader.com**



**part time** dentist and front office manager needed in san clemente geneal office w/experience. fax resume 949-481-2544

**Dental Hygienist** needed in Montebello office P/T. Please e-mail resume to montdental@sbcglobal.net or call (323) 722-6766.

**APPROVED DENTAL ASSISTANTS COURSES, 8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISH AND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.**

**GLENDAL /BURBANK** absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous. Call Tom Fitterer 714-345-9659

**PEDO Practice** in SFV wanted: Looking to Purchase a Pedo Practice in west san Fernando valley. childrensdentist1@yahoo.com

**Wanted-General dentist** in Wildomar. If interested Please send resume to contact@myuplanddental.com.

**"Do you own more** than one dental office? Want to make sure you have the best corporate structure? Call today for a free consultation. Make sure you aren't missing out on any benefits." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

**Laguna Hills Family Office** seeking a PT/FT dental assistant & front office receptionist. Great Pay! Email lagunahillsdds@gmail.com

**\*\*ATTENTION SPECIALIST\*\*** Rent 3 chairs at a GP office in Westchester. Monday and Friday \$2K/month LALUXDENTAL@GMAIL.COM

**Free Website! No Contract. \$49/month. DocSites.com** Includes content, hosting, and updates. Visit www.docsites.com/current-clients/ to view our high quality work. Call now or see us at the CDA SF Booth #542 1-888-980-4949

**An endodontist** needed for part time or full time for a very busy practice in down town Sacramento compensation is 60% of production with base salary \$2000/ day we have nice facility and staff contact number 916-8022079

**Not worth the risk** doing oral sedation without a permit. Get certified in adult oral sedation 3-day course (805) 676-1611

**Oral surgeon** needed for group practice in North Orange County. Please email CV to: northocos@gmail.com

**#1 in DENTAL TRANSITIONS!** Call the experts at The Law Offices of Wood and Delgado. 800.499.1474 or visit www.DentalAttorneys.com

**Used Diodent Laser FOR SALE.** Fully functional use for any types of gum/tissue surgeries for \$150. Pls call (818)995-1891



**ENDODONTIC SPECIALIST AVAILABLE** to contract in your office. Reply w/direct contact info  
1EndoInYourOffice1@gmail.com

**National City, CA.** Dental office for lease, Great opportunity 950 sq. ft. building, 35 years old practice and still on business, 2 Ops. Owner retiring. (619) 919 5204. Seller owns Building and there is possible sale in future. Latino patients 80%.

**General dentist** part time yorbalinda and laguna niguel please contact 626-975-7160 or send resume shna5000@gmail.com

**N. COUNTY SAN DIEGO** PROS PRACTICE FOR SALE: 4 Ops, Beautiful facility, Dentrux, Digital, Seller relocating. HSPPT-Russell Okihara 619-694-7077 #CA524

**Implant Dentist** will come to your office per case basis keep it in-house call/text or for consult new cases 2135903896.

**STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice** No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment available. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444.

**IN HOUSE ORTHODONTIST** Provide All Supplies and Qualified Staff. We are a Bilingual English/Spanish team to cover OC/LA/RS County. Contact us to: orthosmile.oc.la@gmail.com

**Orthodontist Avail.to** wk in & near Los Angeles Send email to:ortho\_wiz@yahoo.com

**Associate Dentist,Cypress,CA** Part-time. Comfortable doing molar root canals and surgical extractions.Send resume to: drcazaa@gmail.com

**Dental Assistant** needed for GP office in Arcadia, CA. Competitive pay>Email Resumes to: drjondo.dds@gmail.com

**Toluca Lake** Office for Sale: 3 equipped room, 1100 sqft ready to move in. Located in shopping center. 818-726-8534

**ORANGE COUNTY** BEACH DESTINATION PRACTICE TALENTED CLINICIAN CAN BE FAMOUS HERE, GREAT TRANSITION, WILL DO ONE MILLION PLUS FIRST YEAR Super lease 1800 sq ft 2 million possible 36 months,RE poss CALL TOM FITTERER PPS 714-345-9659

**Dentist-Associate Los Angeles** is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

**Endodontist available** to perform RCT in your office. Semiretired. Have own supply and equipment. Please contact me at: uberendo@hotmail.com

**For Sale** Three Bel-20 Excalibur Dental Chairs. \$1299.00 EACH. Cell 858-663-4540.In S.D. Area. Closing Satellite Ofc.

**ALTA LOMA** shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped. Call Tom Fitterer 714-345-9659

**YOUR NEEDS COME FIRST!** At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

**San Francisco Dental Practice for sale, 5 ops+ grossing \$1.6M.** Call 888-277-6633 or [venus@promed-financial.com](mailto:venus@promed-financial.com) for more info.

**Cecilia Chen, Esq.** always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. -Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, [info@practiceatty.com](mailto:info@practiceatty.com) or [www.practiceatty.com](http://www.practiceatty.com).

**Menifee, CA** Modern Dental Office 4SALE \$35K ~1250sqft 1000s' New homes nearby/by Menifee Town CNTR 4plumbedOps/2Equip 310-863-5779

**Associate Periodontist** We are a fast-paced, rapidly expanding office in Orange County looking for an Associate Periodontist to join our dental team. Please call 949.364.2850 for more information.

**Our office** is looking for a treatment coordinator and biller. Min 5 years in the dental field. [om@dentistcarson.com](mailto:om@dentistcarson.com)

**Upscale Medical/Dental Condominium Office Suite for sale at \$785K or lease \$5,500nnn. Wonderful opportunity to Own or lease this prime Valencia location. Approx. 1,600 sq.ft. features appealing waiting area, receptionist area, private office, storage, lab room, private treatment room, x-ray or 2nd treatment room, large multi patient room set up for five full dental stations. Call Cathy DeRose, Knollwood Realty(818) 903-5350. CA DRE #00843669 <http://www.tourfactory.com/2017586>**

**Ortho Assistant** Needed part time 7 times/Mo East LA. Experience a must. Apply [idobraces4u@msn.com](mailto:idobraces4u@msn.com)

**\*\*\*Dental building** for sale(\$950k) or lease(\$3500)in Huntington Park. [Dmdwhittier@gmail.com](mailto:Dmdwhittier@gmail.com) 8parkings,gated,4exam rooms.

**Implant Dentist** Available. Come to your office to place implants, do bone grafting and sinus lifts.. [SWstory@gmail.com](mailto:SWstory@gmail.com)

**Sublease Culver** City. Beautiful fully-equipped 5 op office for sublease. Avail Wed or Sat, flex hours. Call 3108804447.

**OFFICE TO SHARE** for SPECIALISTS :in Tustin for up to three days a week (949 )466-8228 shopping center location.



Art Wiederman, CPA, CFP  
Broker #01511095



**YOUR BRIDGE TO A SUCCESSFUL TRANSITION**

17501 East 17th Street, Ste 100 | Tustin, CA 92780  
714.259.0501 | 714.259.0406 f | info@wppps.com | wppps.com



Phil Potter, DDS, FAGD  
Broker #01780656

## Premium Practice Listings

### South Orange County #1121

Restorative practice and  
Office Condo available  
Seller retiring  
1,120 square foot suite  
2016 Gross revenues \$395,000  
**Asking \$305,000 for Practice**  
**Asking \$415,000 for Condo**

### BUYERS

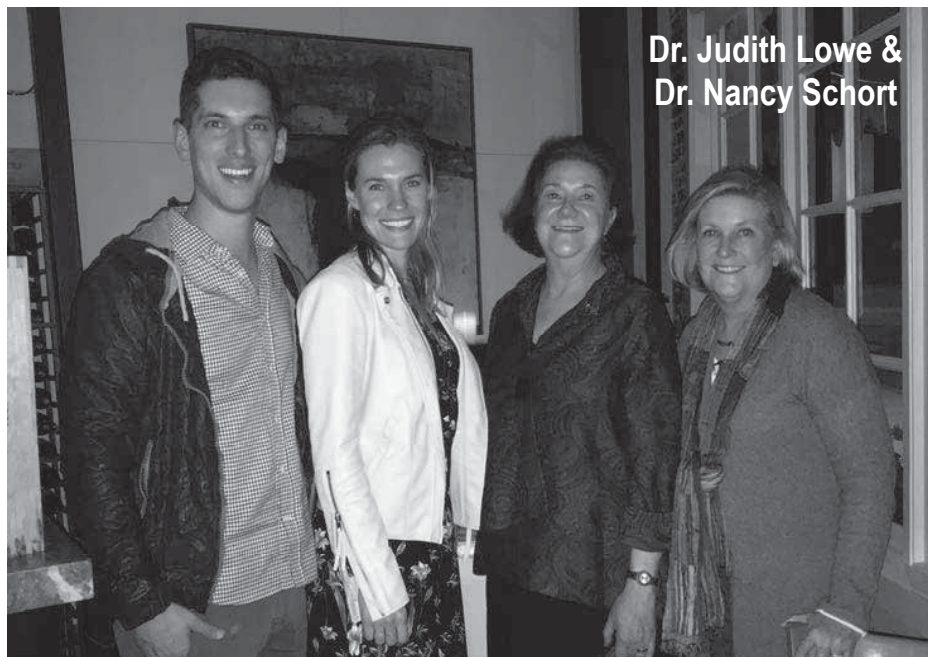
**go to [www.wppps.com](http://www.wppps.com)  
for current listings  
and to join our  
buyer database**

### Central Orange County #1127

General dental practice  
Located in professional building  
1,160 square feet  
Seller retiring  
2017 gross \$392,840  
**Call for more details**

### South Orange County #1099

Restorative Practice  
Contemporary Suite w/ digital  
X-ray and lasers  
2016 gross revenues  
\$1,471,822  
Seller will work-back if desired



Dr. Judith Lowe &  
Dr. Nancy Schort

### San Gabriel Valley #1072

Fee-for-service/ PPO  
Restorative practice  
Seven to eight days of Hygiene/ wk.  
Prestigious location  
Refers out all Endo/ Surgery/ Peds  
Beautiful office with great parking  
Intra-oral camera  
2017 revenues \$902, 499  
**Asking \$765,000**

### San Gabriel Valley #1122

General practice  
Large suite in upscale location  
Seller retiring  
2017 gross revenues \$678,543  
**Asking \$545,000**

### Coastal Orange County #1124

Restorative fee-for-service  
Prestigious location  
Seller retiring  
2017 gross revenues \$667,183  
w/ high profit  
**Asking \$590,000**

### Northern California #1106

**PERIODONTAL** practice  
Four (4) treatment rooms  
1,350 square feet  
Solid 40% net grossing  
over \$1,000,000  
Office condominium is  
available for purchase  
**Asking \$765,000 for practice**



The Law Offices of  
**J. Sean Dumm**  
A Professional Corporation

Call me for a complimentary consultation the next  
time you need legal services.

CALL **888.212.DUMM (3866)**

EMAIL **info@jsdlawoffice.com**

FAX **949.606.8624**

VISIT **jsdlawoffice.com**

## LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS  
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS  
OFFICE & SPACE-SHARING AGREEMENTS  
OFFICE LEASE REVIEW AND NEGOTIATION  
REAL ESTATE PURCHASE AGREEMENTS  
PURCHASES/SALES OF DENTAL PRACTICES  
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES  
COMPLIANCE WITH THE DENTAL PRACTICE ACT  
EMPLOYMENT LAW & CONTRACTS

**FREE DENTAL PRACTICE WHEN YOU BUY THE**  
BUILDING, 2650 SQFT, Huntington Park. \$945k. email me for  
detail: dmdwhittier@gmail.com

**X-ray Panoramic/Ceph** pc-1000 with Developer \$2000 Please  
call (562) 980-6122

**Santa Clarita Hi Identity** shop Centr DDS wants to share office  
and remain with 1 day in 2 ops 8 ops avail. Possible  
Absentee Part time associates With own patients pay the  
rent DDS 70,000 autos pass intersection per day, This  
location did almost 2 million under other owner! Call Tom  
Fitterer 714-345-9659

**Apple Valley** Dental office 800-2000sqft. Build to suit w/TI.  
Est. Dentist&Ortho in same bldg.  
hdorthodontist@gmail.com

**Dentist DMD, FIAID** places implants at your office \$500 per  
implant. text/call 4126262183, email  
ttran221@gmail.com resume

**For Sale:** 2 Bel-20 X-Calibur Dental Chairs. 2001, Belmont  
Pole mntd lite, Beverstate Del Sys, Asst Pkg. \$2999 ea 858-  
663-4540

**Associate General Dentist** needed for our multi-special-  
ity practice in LA area. Guaranteed Daily Base +  
Commission + Sign-up Bonus + Other Benefits.  
Please email CV to info@PhdDentalGroup.com.

**Lease holds** for sale. Cypress, CA. 6 fully plumbed ops. locat-  
ed at busy intersection. contact 714-260-7846

**Sublease Office** Space in Laguna Beach, Very Busy Modern  
Shopping Center, 1500 sq/ft GP office Dentrux G4/ Dexis  
Platinum, 3 ops. avail, (562) 547-3857

**General dentist** needed in Anaheim & Orange area. Please fax  
resume at 7146393499 or Text 9499810327

**Prime Northridge** location at 9241 Reseda Blvd, 1,650 Sq Ft  
available for dental office build out. 818 709-8645

**1-2 ops for rent.** Prime San Marino location. Cool mid-century  
bldg. Superb Dentist & staff, great environment. 818-421-  
2912 or email rogerlisa2@me.com

**Energetic Skilled Dentist Looking For** Great practice w/highest  
quality/ethical standards. Want happy patients? Email  
SFVDentist8@yahoo.com! SF Valley.

**ENDODONTIST** needed for multiple offices. Please call Dr Mitch  
if interested. 818-917-8254. Wwww.lancasterdentalgroup.net  
www.legacydentalgroup.net

**REDLANDS** 6 ops Estb near 30 yrs, once did one million  
Senior DDS wants to Quit, lots of potential. Low Rent  
Grossing over \$400k ABSENTEE HMO pays rent rent free.  
Call Tom Fitterer 714-345-9659

**Rancho Mirage Dental Leasehold Improvements. Ready  
to install your dental equipment. Class A Modern  
Setup 760-505-1321 More info: www.smileplus.space.**

**Selling your practice?** Understand potential legal issues with  
your transition before listing your practice. Free Phone  
Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-  
attorney.com

**Thousand Oaks GP** practice collects \$660,000+ with a net  
income of \$196,000 on 4 days/week with 6 days of hygiene/  
week. Seller refers EVERYTHING. Asking \$600,000. Kurt  
Skarin 805-777-7707

**Dental Front Office** needed for GP office in Arcadia, CA.  
Competitive pay Email Resumes to:  
drjondo.dds@gmail.com

**South Orange County** Opportunity located in Shopping Center  
Location. Tina Ochoa, BRE #01049085 (951) 309-3195

**General dentist** needed in Murrieta/Temecula area. Please fax  
resume at 9516950312 or text. 9499810327

**IV SEDATION FOR YOUR DENTAL PRACTICE** IN SOUTHERN  
CALIFORNIA. \$400/HOUR. CALL OR TEXT: 847-525-9650.  
VISIT: SEDATIONDOCTORLA.COM

**PT Experienced DDS** Palm Desert area GREAT Staff! Base/per-  
centage pls email CV ml4273936@gmail.com

**Rancho Mirage Dental Leasehold Improvements. Ready to  
install your dental equipment. Class A Building & New  
Modern Setup More info: www.smileplus.space**



# California Institute

## CA Board approved oral sedation certification course



Periklis Proussaefs DDS, MS

### *The simple and SAFE way to treat the fearful adult patient.*

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- **LIVE** patient demonstration
- Experienced instructor who has been administering various forms of sedation for over 20 years
- California Dental Board approved course
- **A single case acceptance may pay for the course**

For a group of doctors (4-doctors minimum), course can be given **anywhere in California at YOUR place**

*Depending on location and number of participants, travel fees may apply*

### WORKSHOP SCHEDULE:

July 20th – 22nd, 2018

November 9th – 11th, 2018

March 8th - 10, 2019

**Course Fee: \$1,875**

**\$325 per staff member**

*(Staff member participation encouraged.)*

**\$625:** Recertification oral sedation dentistry doctor

**\$825:** Recertification conscious sedation doctor



*"A definite must take class for any dentist to further your career. You will learn a lot."*

-Kevin Chou DDS, general dentist, Bakersfield.

*Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you.*

Anna Durkin DDS, general dentist, San Marcos, CA

*"An oral sedation course that is practical. The difference between this course and any other course I have seen is the instructor is a true clinician that performs dentistry and surgery every day. His course is very practical, safe, and predictable way of performing oral sedation. Thank you Dr. Proussaefs, I finally feel comfortable performing oral sedation as a general dentist."*

Sherwin Matian DMD, West Hollywood, CA

# of Dental Education *Oral Sedation Dentistry* and Live patient workshop



**Periklis Proussaefs DDS, MS** is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.



**California Institute  
of Dental Education (CIDE)**  
[www.Dentaloralsedation.com](http://www.Dentaloralsedation.com)  
(805) 676-1063 or (805) 676-1611  
Fax (805) 676-1521



# 25 Years Experience

## NORTH COUNTY SAN DIEGO

*FEE FOR SERVICE PRACTICE  
COLLECTING \$1,688,540 IN 2017*

This practice is located on the 2nd Floor of Two-Story Professional Building and has been serving the community since 1970's. This Fee For Service practice has shown consistent growth and historically collected over \$1,500,000 for the past several years. Offering 8 treatment rooms of which 6 are fully equipped in a nicely designed 2500 square foot suite, Co2 Laser, Digital X-ray, CEREC – Cone Beam (Sirona), Eaglesoft PMS and so much more. There are a total of 14 hygiene days per week. Seller works 4 days per week. The staff is long term and well trained. Buyer net of approx.. \$472,252 after debt service. For those who have been looking for the perfect practice, your search is over. Call now, will not last on the market.

## FEATURED LISTING



## RIVERSIDE COUNTY

### CORONA CONDO SUITE FOR SALE

Offering over 20 years of Goodwill. The practice is housed in approx. 1500 square foot suite condo in two-story Professional Building. This prime area in Riverside County has major housing developments going up in the immediate surrounding area of this office, attracting 100s of new families into the area. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. The office collected \$543,171 in 2017. Seller works 3 days per week and associate works 2 days per week. Condo suite is available for sale. Seller will consider lease as well. A must see opportunity!!!

## SAN BERNARDINO COUNTY

### CHINO

*PRACTICE COLLECTING OVER  
\$579,102 IN GROSS REVENUES IN 2017*

This 4 operatory facility is located in Two-Story Professional Building in prime area of Chino conveniently located off the 71 Freeway. The surrounding area has had major development with retail shopping centers, restaurants and other

businesses. The practice has a history of being quite profitable collecting over \$579,102 in gross revenues in 2017. This practice offers 12 years of Goodwill, digital x-ray, intra-oral camera and much more. Seller owns condo suite and will offer reasonable rent with first right of refusal to purchase condo at a later date. Truly a GEM!!!

## SAN DIEGO COUNTY

### DENTAL OPPORTUNITY WITH REAL ESTATE FOR SALE

This turn-key opportunity has been established for over 64 years. Seller retiring working only 2 days per week. The office is located in a free standing building on a busy street attracting an average of 12 new patients per month. The office offers four operatories of which 3 are fully equipped with Adec Dental Units, Digital X-ray, Easy Dental Software and Intra-oral camera. Solar panel have been installed on the building and there are no electric bills saving hundreds of dollars annually. This opportunity offers great potential. Call now for details.

**NEW OPPORTUNITIES COMING UP:** Azusa, Cerritos, Fullerton, North Hollywood, Norwalk, Los Angeles.



# in Dental Practice Sales

JOHN F. RAMOS, D.D.S.  
5250 PHILADELPHIA STREET SUITE 0  
CHINO, CA 91710

*After 2 years of unsuccessful attempts to sell my practice through a large, well known Dental Broker - Tina Ochoa/DDS Xpress Realty secured an offer within 2 weeks of my initial listing and successfully closed the transaction in less than 6 weeks.*

*Having spent time and energy with a number of prospective buyers in the past (only to have the deal fall through), I can attest that the support and attention that I received from Ms Ochoa was superior to any service that I have received from past brokers.*

*She proved to be available, hands-on, pro-active, and an essential resource for all parties throughout the transition process. I recommend Tina Ochoa/DDS Xpress Realty to any Seller or Buyer that is looking for the personal attention and professional guidance that is needed for a successful transition.*

Sincerely,  
John F. Ramos, D.D.S.



Office: 951-309-3196  
Cell: 951-437-0419 • Fax: 951-430-1041  
Email: [tinaochoa.dentalbroker@gmail.com](mailto:tinaochoa.dentalbroker@gmail.com)  
Website: [www.ddsxpressrealty.com](http://www.ddsxpressrealty.com)

Tina Ochoa, Dental Broker  
*"The right choice"*



**Litigation is the new retirement plan...**if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848

**Huntington Beach** dental office looking for a Dentist with minimum of 7 years experience for Tue, Fri, and 2 Sats. Email CV to huskersfkc@gmail.com

**OC BEACH CITY GROSSed** 100k last month , Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price\$ 900,000 Senior Seller will stay one or two years maybe mre and help build to 1.5 Cal Tom Fitterer 714-345-9659

**Practice for sale: Beautiful free standing building practice for sale in Orange, south of Historic Orange Circle. Asking price 85k. Call 714 454 5369.**

**In-House LA/OC PERIODONTIST available!** Bring all instruments & materials. Implant/bone/sinus/soft tissue aug/osseous sx. tavariperiodontics@gmail.com

**Dentist part-time. No experience needed.** Located in Monterey Park. Mon thru Sat available. Email to Calstatedental@yahoo.com or text (626) 354-9667

**APPROVED DENTAL ASSISTANTS COURSES, 8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISH AND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.**

**GP Associate Needed in Riverside** Private Practice. 2/3 days per week. Base plus bonus compensation. 3-5 years experience please. No HMO. 714-624-4231

**Beverly Hills** office for sublease, daily or monthly. state of the art cerc, ct conebeam, lasers, digital. 3102050446. www.dental90210.com

**EQUIP 4 SALE:** Brasseler rotary file starter kit, Gemini Laser, Ultradent Valo Cordless Curing Light, 4 Drawer locking cabinet. See eBay listings under seller user ID Miraclemile

**Endodontist Available:** To help you earn more money .Dont let profit walk out your door, work smarter not harder. 3102050446 www.rootcanalman.com

**GP Dental Office for Sale** San Diego California, Dr. Retiring. Call 760 908 1700

**TRANSITIONS MADE EASY** with the Law Offices of Wood & Delgado. FREE consultation! Call 800.499.1474 or visit www.DentalAttorneys.com

**PT Experienced DDS** Palm Desert area GREAT Staff! Base/ Bonus please email CV @ ml4273936@gmail.com

**Looking to purchase practice 3-6** pos. Burbank, Pasadena, Altadena, Eagle Rock, Glendale, La Crescenta, Tujunga. Real Estate preferable. 818 454-9308.

**DENTIMAX dream** sensors are a NIGHTMARE! Sensors will break within 2 years. Want to buy these crappy sensors from me? Email: dentalmin2005@yahoo.com.

**ORTHODONTIST AND GENERAL DENTIST NEEDED** FOR MULTI SPECIALTY DENTAL OFFICE IN L.A., GOOD PAY ! CALL (310) 384-4360

**Looking for dental practice** in high desert with 4+ ops. If interested, please email me at firstclassdentalgroup@gmail.com. Real estate preferred.

**North Long Beach,** High Identity Bsy St, 50% hispanic, Part time Ldy DDS grossing Approx \$125, 1600 charts, Seller refers a lot, 3 ops plumbed 2 equipped, Only 85,000 Call Tom Fitterer 724-345-9659

**General Dentist** needed with Cosmetic, Endo, general dentistry. Mondays and two Saturdays a month. Please E-mail CV to dentalstudioyork@gmail.com

**IN OFFICE PERIODONTIST (BOARD CERTIFIED). IV SEDATION, ALL SURGERIES AND IMPLANTS. HAVE ALL INSTRUMENTS AND SURGICAL ASSISTANT. (818)521-4947 RAFIEEDDS@GMAIL.COM.**

**Dentist-Associate Los Angeles** is needed for busy practice. Aggressive compensation. Flexible schedule 3-6 days/wk. Call 215-880-5020

**Looking to purchase practice 3-6** pos. Burbank, Pasadena, Altadena, Eagle Rock, Glendale, La Crescenta, Tujunga. Real Estate preferable. 818 454-9308.

**Associate Needed** 2-3 days/ week in Riverside. Quality driven office looking for a GP to join our team. 5 years experience needed. 714-624-4231

**2 COMPLETE** OPERATORY PACKAGES. USED EXCELLENT CONDITION. 1 BELMONT CHAIR, 1 MARUS CHAIR, AND 2 MARUS DELIVERY SYSTEMS WITH CUSPIDORS, 2 OPERATORY OVER HEAD LIGHTS. EACH PACKAGE \$1500 OBO. PLEASE CALL 3107191865. MANAGER

**Sterilization Pouches, new.** One box 4.5x 12", One box 3.5x 10". 200 in each box. 6.00 and 4.00 for each respectively. e-mail im2near@yahoo.com.

**State of art office** in Monterey park CA. need the Dental Associate. please e-mail your resume to calstatedental@yahoo.com

**INLAND EMPIRE ON** 215 Exit next to Subway and Mac Donalds Two practices one mile apart, Merge and and do one million first year , and grow to 1.5 million within 3 years and maybe more. 7 ops 3600 sq ft Low rent. call Tom Fitterer 724-345-9659

**APPROVED DENTAL ASSISTANTS COURSES, 8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISH AND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.**

**Brentwood, CA** (Los Angeles) Dental office available for sublease. Please call 310-820-0093 for more info.

**Office Sublease-Orange** Fully equipped 3 op office. Call or text 310-938-3132.

# NEW EQUIPMENT / MADE IN USA / 10 YEAR WARRANTY

**CDA/SF Dental Meeting**  
Sept. 6-8, 2018 / San Francisco, CA

**Booth # 1802**  
**Office Package**

**\$99** pm/ac\*

Terms Apply  
\$23,650/\$29,850\*



NEW Equipment.

Manufactured in the USA.

Contact your Dansereau Rep for more information on  
this special financing package

A fully equipped Dental Office with 2 Dental  
"RADIUS" Operators, 2 Dentists Stools,  
2 Assistants Stools, Digital Intra Oral X-Ray  
Machine, "DRY VACUUM" System, "2 HP DUAL"  
Dental Oil Less Air Compressor with  
Drying System, Autoclave Sterilizer and a  
Complete Utility Room Control System.

Autoclave



Digital X ray



Dry Vacuum



2 HP Compressor



Terms and Conditions apply\*  
Normal Installation within  
1.5 hours of Factory\*

**Dansereau Dental**

1581 Commerce St. Corona CA 92880

WWW.DHPDENTAL.COM / (800) 423 - 5657

**North County** San Diego opportunity with Real Estate for sale  
Tina Ochoa, Broker (951) 309-3196

**Attention DAs!** if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMinstitute.com

**Dental Implants** in your office. Why refer out? Biohorizon implants inclusive of abutment. Have placed over 2500 implants in the last 3 years. 310-995-3736

**Dentist-Partner Los Angeles** is needed for busy practice. Mobile Dental RV. Aggressive compensation. Flexible schedule 3-6 days/wk. Call 215-880-5020

**Rent Space** Rent Single Ops or Entire Office. 5 days/wk available. San Juan Capistrano. Call Maryam 818-903-5968.

**P/T Dentist** wanted 2-3 days per week fast paced busy practice in La Puente. Contact Dr. Kumar pbkumardds@gmail.com

**Space sharing opportunity** in Irvine, Ca. Beautiful office in Woodbridge area. Please email any inquiries to Smilecentraldental@yahoo.com

**ORTHODONTIST WANTED** Mandarin CHINESE for Practice Gr \$600K that can be 1,000,000 soon ask TOM FITTERER San Gabriel Valley Coming up. CALL Tom Fitterer at PPS 714 345-9659

**Orthodontist Needed** in Apple Valley. To cover maternity leave 8-12 days a month, from Dec-April 2018. Email your resume to hdorthodontist@gmail.com

**COLTON HISPANIC** ABSENTEE GR \$350K \$ 5 ops rent \$1450 No stress lots of patients Owner mgr will do \$500k first yr. Call Tom Fitterer 714-345-9659

**looking for OFFICE MANAGER** for ENCINO. Will double as front desk. Must have previous experience and good track record. allproductsforsale@gmail.com

**WantedDentalAssistant/DentalReceptionist** dental assistant 1 year experience. fax or email resume 323)957-1234 253beverlywest@gmail.com

**-PEDO Associate needed--** Looking for GP to do PEDO in busy offices located in LA. Plz call Dr Bae 310-738-8020.

**We are** a private practice looking for associate dentist. please call 714-390-8449. We are in orange CA

**Don't sign your office** lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

**BAKERSFIELD AREA**, Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k Call Tom Fitterer 714-345-9659



# Meet Rebecca Lang, DMD

*“List your San Diego practice with me now and I will dedicate a display ad featuring only **YOUR PRACTICE EXCLUSIVELY** in the next edition of this publication.”*



Rebecca Lang

## DG-865 Santa Maria, California

***Desirable collegiate coastal community!*** With Collections over \$529K in 2017, this 900+ sf office with 3 fully equipped ops is centrally located in a long-established professional building in desirable neighborhood w easy highway accessibility. Call for Details

**Full Price: \$395,000**



**Western Practice Sales**  
**800.641.4179 • Cell: 858.888.2442**

**wps@succeed.net | westernpracticesales.com**

**937 Pearl Drive, San Marcos, CA 92078**

BRE Lic. #02011891

**General Dentist** with experience wanted- bilingual English and Vietnamese preferred. Very busy office in Westminster. Please call (714)725-2153

**Full-time Dental assistant** needed for San Gabriel Vally dental office. Please send resume to info@huntingtontdentalspecialties.com

**Ultradent Tips** for sale in packs of 100: Inspiral brush tip, 40.00; Blue micro tip, 25.00; Blue mini dento-infusor, 50.00. e-mail im2near@yahoo.com

**BACK ASSISTANTS** needed for Downtown LA office FT/PT 10-7pm email CV to info@riverdentistry.com Looking for immediate hire.

**Associate Dentist** for Downtown LA area needed for Mondays Fridays email resume at info@riverdentistry.com

**Orthodontists Wanted.** Opportunities in LA / adjoining counties. 2-5 days/month. Spanish-speaking preferred (not required). Join a growing team. Email joe@pacificorthogroup.com

**DBC, Ca. Gov approved CE courses for all Dental Professionals and DA courses for RDA or OAP. Dental Practice Act or 2-Unit Infection Control- \$12. 8-Hr Inf Control-\$210. Radiation Safety-\$330. Coronal Polish-\$230. Pit/ Fissure-\$320 OAP-\$1195. If you are a DA with 15 months experience, let us show you how to become an RDA! www.orangecountydentalassistant.com.**

**Business litigation** and employment advice for Dental Practices. Call TencerSherman at 858.408.6900 to make sure you are protected from lawsuits.

**PALM SPRINGS** -LAQUINTA-LOCATIONLOCATIONLOCATION- NOW GROSSING 1.5 MILLION WITH SPECIALTIES 8 WELL EQUIPPED OPS ESTB 26 YEARS, HIGH IDENTITY 2 MILLION ACHIEVABLE TARGET WITHIN 24 MONTHS CALL TOM FITTERER PPS 714-345-9659-must sell now

**Got the Denti-Cal blues?** Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848

**PRACTICE OFFICE Sale:\$475K Dr Ret. Established GP EL CAJON 4 ops Single bldg Gated lot No HMO 619-403-3358 619-540-4208**

**If you are thinking** of Selling your practice, find out why DDS Xpress Realty is the right choice. (951) 309-3196 BRE #01049085

**Amazing year?** Elevate your dental practice to new heights. For new patient generation call Proactive SEO Solutions @ (310) 660-7606.

**SANTA BARBARA** COUNTY GENERAL PRACTICE FOR SALE: 10 Ops, 18 years Goodwill, In-house specialists, EZDental, Digital, Pano. GR \$1.3M w/\$462K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA503

**Unitek/3m Adult** Anterior Polycarbonate Kit,275.00. e-mail im2near@yahoo.com.

**Attn GP's:** Learn the latest in treatment techniques in for only \$499 for 6 courses, starting in September, and 42 CA CEs -call 480-717-2230 or see Xcel Seminar's insert for details.

**ENCINO - (5) op comput.** G.P. (4) ops eqt'd. Fee for Service. 50 yrs of Goodwill. Ave. Annual Gross \$500K. D&M Practice Sales 818.591.1401

**Office Manager/TC Needed. Bilingual, HMO, call Dr. Chen 626-6222380; 5749750@gmail.com.**

**Inland Empire Dentaical** practice gross near \$300K 4 ops Rent \$1350K Full Price \$ 150k. Call Tom Fitterer 714-345-9659

**ENDO PRACTICE FOR SALE**-CA CENTRAL COAST: 3 Ops, Scopes, Digital, Paperless, CBCT, PBS Endo. GR \$1.1M+. HSPPT-Kerri McCullough 949-300-0312 #CA489

**\$3000 Off Sensor Special** - DentiMax CDA Special, includes FREE 5-year Sensor Protection Plan. Call (800) 397-6046.

**Santa Maria:** 7 ops | \$1,260,000 | Beautiful practice in Santa Maria, CA, a rapidly growing city in Santa Barbara County. Situated on a main thoroughfare surrounded by restaurants and shopping, and only 20 minutes from the beach. Office was remodeled and newly equipped in 2014 features 7 well-equipped ops, state-of-the-art 3D Conebeam technology and is fully digitalized. The building is also for sale. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, DRE #01911548. (855) 337-4337

**Bellflower PT** Ldy DDS with small children doing 100K 3 ops only \$65K. Buyer should do 350 to 400 first year Call Tom Fitterer 714-345-9659

**PRACTICES WANTED** IN ANAHEIM, ORANGE & LA COUNTY \$500k+ Collections. Real Estate desired. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lccfin.com|LCFPracticeSales.com

**Attention Doctors!** Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

**Want a better plan?** "Knowing that I have an individual disability policy that offers guaranteed provisions, no rate increases and no cancellation risks vs. a Certificate that offer NO GUARANTEES (such as those others offer) gives me greater peace of mind." Dr. Nguyen - Garden Grove. Call Lucy Barrera at Disability Insurance Solutions, Cell: 818-259-8305 Office: 949-440-5373. A few minutes on the phone is all it takes.

**SPACE SHARING** OPPORTUNITIES IN TORRANCE, PASADENA, LA CANADA, + Greg Beamer 909-542-4891

**TRUST YOUR FUTURE WITH THE BEST!** Over 6,000 dentists represented with 35+ years experience. "The attorneys at Wood and Delgado are knowledgeable, reliable and professional" www.DentalAttorneys.com 800.499.1474

# *You need a friend in the business.*

The practice of dentistry is challenging...especially in California. Changing tax laws, redefinitions of Independent Contractors and discovery of errors, omissions and outright fraud related to dental practice acquisition (especially those offered by FSBOs) require experienced, expert handling. You need someone who has seen it all and knows what to look for...someone to protect your interests, your money and long-term profitability. I am that man.

- **Acquisitions and Due Diligence**
- **Tax Planning and Compliance**
  - **Accounting, Payroll, Business Management**
- **Cash and Debt Management**
  - **Risk Management**
- **Business Plan and Strategy**
  - **Loan Negotiations**
- **Dental Forensic Accounting**
- **Divorce Financial Analysis**



*"We walked away from many unsuitable deals and offices before we finally found a great office. Fazel is persistent, highly educated & experienced, and an expert in dental industry."*

Actual DDS client. Reference can be provided upon request!

Request your complimentary copy of my e-book, "Dental Practice Valuation & Due Diligence" or call to reserve a seat at my workshop, *"What to look for when buying a practice."* Learn the simple questions to ask that reveal the truth about a dental practice's actual net worth! (Mention this ad and receive your seminar seat free.)



## **FAZEL MOSTASHARI**

Master of Business Taxation, MBT

Certified Public Accountant, CPA

Certified Fraud Examiner, CFE

Personal Financial Specialist, CPA/PFS

*Committed to Serve Clients' Financial Needs Exclusively & Independently*

**Cal.Dental.CPA@Gmail.com • SoCalDentalCPA.com • (818) 884 2549**



**Unitek/3m SSC** Primary Molars complete Kit. New with first and second primary molars, 450.00. e-mail im2near@yahoo.com.

**SAN CLEMENTE Ortho:** Doctor is currently enjoying a relaxed work week of only 3 short half-days per week. The growth potential here is unlimited! It would cost more to build out a scratch start practice than to buy this rare gem collecting over \$400k annually! Don't Miss Out on This One! 2896 sf w/ 6 open bay chairs \$325k (KG-779) WPS/800-641-4179

**Small City** nr Bakersfield Gr 40K a month in 2 days wk, 1800 sq ft 5 op with small apt all for \$330K. Call Tom Fitterer 714-345-9659

**STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE**, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment available. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444.

**BELLFLOWER:** Easy to find. Super turnkey opportunity. Low rent. Contact broker Lou Bermudez on mobile 818-519-8564

**Chino Practice** projecting \$789,913 for this year, A must see opportunity. Tina Ochoa, Broker (951) 309-3196

**PRACTICE+OFFICE Sale:\$475K** Dr Ret. Established GP EL CAJON 4 ops Single bldg Gated lot No HMO 619-403-3358 619-540-4208

**Steri Cage**, Seven used available in good condition, 5.00 each. e-mail im2near@yahoo.com

**Inland Empire** Union Practice can do over one Million 5 ops. Call Tom Fitterer 714-345-9659

**IMPLANTS@yourOFFICE-ZIMMER** Implant+Abutments=\$1000  
**DIPLOMATE** of IMPLANTOLOGY 'All-on-4'=\$9999+CAN BRING LAB. SINUSLIFT=\$800. Call DR.P 714-253-2374

**ANAHEIM ORTHODONTIC PRACTICE FOR SALE** - 4 ops - Dr retiring - grosses over \$250,000/yr on 2 1/2 days/week - Thomas & Fees Practice Sales (714) 544-4341

**Instrument Cassette** Trays(Thompsons-Metal): Two used, 7 instrument double rack cassette(3-08-4214), 53.00 each. Almost new, e-mail im2near@yahoo.com.

**Fazel helped me** discover & understand embezzlement in my office. He helped me strengthen internal control & collection procedures. I am so glad we had him review the records and help decrease our risks! Dr. Sasha. Cal.Dental.CPA@Gmail.Com

**PPEDO CHINESE/HISPANIC**, Gr \$450k estb 30 yrs Full ;ride \$285K. Call Tom Fitterer 714-345-9659

**Cecilia Chen, Esq.** can help you ensure that your practice and family are protected through proper estate planning. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

**LEGAL TIP:** Does your attorney have "big law" experience outside the practice sales bubble? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

**12YRS OF GOODWILL, MODERN,NICE,CLEAN-LIKE NEW DENTAL OFFICE FOR SALE IN BUENA PARK,2CHAIRS PLUMBED& EQUIPPED, DR'S OFFICE, CONSULT ROOM, IN OC,CA.IN BUSY RETAIL SHOPPING CENTER,GOOD ANCHORED STORES,NEARBY CYPRESS CITY COLLEGE. ALL PPO/FEE FOR SERVICES/CASH PTS.NO MEDICAL, NO HMO, COLLECT OVER \$585K/YR FOR THE LAST 3YRS STRAIGHT ON 3-4DAYS/WK. DENTIST NEEDS TO RELOCATE TO OTHER STATE, PRICE FOR QUICK SALE \$429K. PLS CONTACT IF SERIOUSLY INTEREST: CHIEM073@GMAIL.COM.**

"Dear Art: Thank you for walking me through each aspect of the claims process. I would absolutely recommend your services to anyone who is filing a personal disability claim as I now understand it is far too complex without an expert." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

**\$42,500 Denti-Cal Award** May be Waiting for you. Did you file for and receive your Year 1 payment of \$21,250 yet? If so, you probably qualify for the remaining incentive money. We can get you the remaining \$42,500 over the next 5 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

**AGOURA HILLS/THOUSAND OAKS** ESTB 1980 RETIREMENT AUTO ACCIDENT ACCELERATES SALE GR 500k refers out Endo,Perio,OS gorgeous office, 5 large ops, certainly a million dollar office with right team, Seller will give long transition, CALL TOM FITTERER PPS 714-345-9659

**Periodontist (Board-Certified)** in your OC/LA office. Implants, third molars, IV sedation, all perio surgeries. I bring all instruments and equipment. Gentle and caring with patients, great case acceptance. 619-804-8339 socialperiodontist@gmail.com.

**Instrument Cassette** Trays(Thompsons-Metal): One used Slim Line 14 (3-072-014), 39.00. In good condition. e-mail im2near@yahoo.com.

**PRACTICE FOR SALE/ CORONA** Beautiful GP in shopping center w/ 6 eq ops and 4 plmbd not eq. Grossed \$346K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

**BOARD APPROVED RDA COURSES** Infection Control \$199, Coronal Polishing \$269, Radiation Safety \$380, Pit & Fissure Sealants \$329. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com

**Oral sedation certification** by experienced specialist for \$1,875. Weekend courses, do not miss time off the office. CIDE (805) 676-1063

**Riverside County Practice** projecting \$787,112 for this year, 20 years of Goodwill. Tina Ochoa, Broker (951) 309-3196

# DENTAL DIRECTORY



## PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards  
You Can Trust -Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker  
(714) 999-9595 • (818 999-9595 (main office) • Fax: (818) 999-9615



## Ken Rubin & Company, Dental CPA's Ken Rubin Practice Sales

**619.299.6161**

[www.kenrubincpa.com](http://www.kenrubincpa.com)  
[www.krpracticesales.com](http://www.krpracticesales.com)



*Hop on Board  
for Real Savings!!*



## ROBERT W. OLSON, JR.

a Professional Corporation  
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

**888.963.1120**

[www.transdental.com](http://www.transdental.com)  
RWO@transdental.com



ADVANCED PRACTICE SALES  
DENTAL PRACTICE SALES AND APPRAISALS

Experience an advanced level of practice sales services

Raymond Furness, CPA, M.S. Tax CA DRE: 01503197

Tel: 818-990-0751 [www.AdvancedPracticeSales.com](http://www.AdvancedPracticeSales.com)



ALL  
COUNTY  
CONSTRUCTION  
Dental Office Design

## DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings  
Turn-Key Packages • Consultation

Free Estimates

**562-989-3350**

**888-302-6111**

Lic. #669244



**CHECK OUT OUR WEB  
PAGES FOR REAL  
BARGAINS!!**

**DentalTrader.com**



**LEE SKARIN  
AND ASSOCIATES, INC.**

## KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361  
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: [lsaine@aol.com](mailto:lsaine@aol.com)

[www.leeskarinandassociates.com](http://www.leeskarinandassociates.com)



CA DRE: 00863149



**GREG BEAMER**  
DENTAL BROKER



The Name You Know  
The Reputation You Trust

(909) 542-4891 phone  
(866) 890-1033 fax  
DRE License # 01149524

[info@gregbeamer.com](mailto:info@gregbeamer.com)  
[www.gregbeamer.com](http://www.gregbeamer.com)



**LCF  
FINANCIAL  
SERVICES**

Healthcare Financing & Consulting

**\*Low rates  
for qualified borrowers**

**(714) 550-7494 • [www.lcffin.com](http://www.lcffin.com)**

A Division of LCF Financial, Inc.

\*OAC

# DENTAL DIRECTORY



## CALIFORNIA PRACTICE SALES INC.



**John W. Knipf**  
President

**Robert A. Palumbo**  
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867  
(714) 639-2775 • [www.calpracticesales.com](http://www.calpracticesales.com)

CA DRE #00491323

## Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



**CALL HOWARD BOLES**

949.379.5704

[howard.boles@homestreet.com](mailto:howard.boles@homestreet.com)



[HomeStreet] Bank®



Go for the best - Get the *Highest Rated Software* by the ADA\*

**800-273-5033**

Online demo - [www.ez2000software.com](http://www.ez2000software.com)



PRACTICE SALES AND LEASING  
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone  
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365  
Phone: 818.591.1401 • 866.425.1877 Outside So. CA  
[www.dmpractice.com](http://www.dmpractice.com)

CA Broker Lic. #01172430



**Thomas & Fees**

Practice Sales

"A better kind of practice sales company"

**Philip L. Kempler, DMD, Broker**

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: [Phildr@cox.net](mailto:Phildr@cox.net)

## TAX • FINANCIAL ADVISORY • VALUATION

**CUONG LE, CPA**



2020 Pico Blvd., Suite C  
Santa Monica, CA 90405

(310) 450-5708  
[info@lecpa1.com](mailto:info@lecpa1.com)

*Success Through Diligence*

## THE #1 DENTAL LAW FIRM IN THE NATION



WOOD AND DELGADO



Patrick J. Wood,  
Jason P. Wood  
& Marc Ettinger  
Attorneys at Law

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

800-499-1474  
[www.DentalAttorneys.com](http://www.DentalAttorneys.com)



**SPACE AVAILABLE**  
Call 877-888-4237

Rope in your  
profits  
HERE!



**HENRY SCHEIN®**  
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

[ppt@henryschein.com](mailto:ppt@henryschein.com)  
[www.henryscheinppt.com](http://www.henryscheinppt.com)





## Professional Practice Sales

Main Office - Southern California  
16004 Legacy Road, Suite 215, Tustin, CA 92782  
Telephone: 714-832-0230 Cell: 714-345-9659

## PRACTICES WANTED

*Founders  
Sale & Appraisal of  
Professional Practices  
Since 1966*

**EMERGENCY LIKE CONDITIONS OR BETTER SAID MOTIVATED SELLER WILL GIVE A BARGAIN FOR SOMEONE TO DO 2 MILLION IN SECOND YEAR AND LIVE IN A PARADISE IN LOWEST COST LIVING AREA IN SOUTHERN CALIFORNIA. THIS IS A BARGAIN FOR A SPECIALIST OR SPECIALIST TEAM WITH ONE GP, OR AN ENTREPRENEURIAL GP practice established 26 years. Seller must move east, orders from HQ. Just kidding. 8 ops Beautiful location location location. Includes specialist team now. A talented worker bee DDS can net take home within 3 yrs \$800,000, \$400,000 year one.**

**Call TOM FITTERER BARGAIN. PRACTICE APPROVED FOR 100% FINANCING FOR RT BUYER**

**North Long Beach.** High Identity Bsy St, 50% hispanic, Part time Ldy DDS grossing Approx \$125, 1600 charts. Seller refers a lot, 3 ops plumbed 2 equipped, Only 85,000 **THOUSAND OAKS/AGOURA HILLS** on 101 Exit, A Jim Pride type office 5 ops, Seller injured auto accident age 73, Now part time Grossed approx 500k, Referred 90 % Endo All Perio, OS, Implants and Ortho. Estb 1979 3 generations of loyal patients Working operatives have north window lights

**INLAND EMPIRE** ON 215 Exit next to Subway and Mac Donalds Two practices one mile apart, Merge and do one million first year, and grow to 1.5 million within 3 years and maybe more. 7 ops 3600 sq ft Low rent. HMO CHKS 10k mo

**DEL MAR -- ENCINETAS** HMO mon chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients ;Grt opportunity to grow a nice practice, in a wellknown prof area of a fantastic beach city. Full price for immediate sale \$285,000 **Riverside** Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. Full price \$ 165,000

**OC BEACH CITY** GROSSED 100k last month, Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price \$ 900,000 Senior Seller will stay one or two years maybe mre and help build to 1.5

**DIAMOND BAR** entrance 20 ft from ingress egress Hi Identity ASIAN shopp center very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Owner mgr will do one million. Seller will mentor.

**TORRANCE** at entrance of Pales Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to \$350, Full Price \$290,000 Beautiful low overhead possible merger candidate.

**RIVERSIDE**--Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dental, Ample patients no problem. Easy way of getting started in this low overhead practice. Rent \$1350/mo

**BAKERSFIELD AREA.** Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k

**ATTENTION CORPORATE** --SPECIALIST TEAM--ENTREPRENEUR should include this package in there inventory. Seller will work back indefinitely with good health. **ORANGE COUNTY- INLAND-EMPIRE**--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 million within 24 months. Gorgeous facilities ultra modern with conbeams in each--

**SANTA ANA** HI IDENTITY SHOPPING CENTER NEAR South Coast Plaza 5 ops grossing \$800,000 plus. Future very bright. **SOLD SOLD**

**ATTENTION CORONA DENTISTS** FREE SANDING BUILDING NEAR FREEWAY EXIT **CAPISTRANO BEACH** PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity) in 2 ops, rent \$1600. Starter Practice Full Price \$150,000.

**DIAMOND BAR** SPECIAL CIRCUMSTANCE, This is a dream million dollar location to be. 4 ops with digital pan. several Restaurants bring in droves of customers on a daily basis, including a Korean Restaurnt next door, a Sushi place and a popular BBQ place, parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 feet of office. Its a cats meow location. Senior part time DDS gr \$450k one day a week with one day associate. Seller's main practice in Arcadia. Seller will stay one day a week for a while and then one day every two weeks and teach implants, OS and Ortho, Seller will help junior dentist achieve minimum one million given time to build. Full price \$450,000 Call Tom Fitterer for this jewel.

**RIALTO EMPTY 3000 SQ FT 9 op Dental office, in 10,000 sq ft building on 2.2 Acres near 210 BUILDING FOR SALE DID ONE MILLION PLUS--**

**NORTH PASADENA.** MILLION DOLLAR PRACTICE AND 1500 SQ FT 5OP FREE STANDING DENTAL BUILDING ACCROSS FROM STAR BUCKS--

**ENDODONTIST JOIN PERIODONTIST** SANTA CLARITA--GREAT SHOPPING CENTER, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who does not want ownership responsibilities, just a good reliable job.

**BAKERSFIELD.** Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in three years. CALL

**EMERGENCY UNTIMELY DEATH**--ABSENTEE LADY DDS last yr 5 to 6K monthly HMO Checks Thousands of patients 40 new patients a month SELLER WITH Rookie Associate did \$420K, referring out a lot of work, 4 ops Super opportunity, Appraisal \$350k Buyer will do 600 first year. **SOLD SOLD**

**IRVINE** GP LADY GR 1.2 MILLION 5 OPS.

**BAKERSFIELD** 5 OPS FREE STD 3000sq ft Bldg, ;practice estb 60 yr own mgr will do one million. Total price incl RE \$650K.

**OC BEACH CITY** ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one million frst yr.

**OC Fashion Island** unique situation lady DDS GR \$ 400K.

**OC Fashion Island** G; Gr \$650 K Rare opoortunity.

**LA MIRADA** HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL.

**LAKE FOREST** OPTION TO OWN Dental Condo Lady DDS Estb 11 yrs 3 ops, Special circumstances make this a fast sale. Call Tom Fitterer A-Dec Grossing \$385,000 Refers out 2 to 3 Implant a week OS Most all Endo, 30 New pts Buyer to do \$500k first yr. Bargain, Like new in appearance. Full Price \$350K. **SOLD**

**West Covina** Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO.

**GLENDAL/ BURBANK** absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous.

**ALTA LOMA** shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped.

**Santa Clarita** Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Possible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other owner

**REDLANDS** 6 ops Estb near 30 yrs, once did one million Senior DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k ABSENTEE HMO pays rent rent free.

**COLTON** HISPANIC ABSENTEE GR \$350K \$ 5 ops rent \$1450 No stress lots of patients Owner mgr will do \$500k first yr.

**Bellflower** PT Ldy DDS with small children doing 100K 3 ops only \$65K. Buyer should do 350 to 400 first year

**Inland Empire** Union Practice can do over one Million 5 ops.

**PPEDO CHINESE/HISPANIC.** Gr \$450k estb 30 yrs Full ;ride \$285K.

**Small City nr Bakersfield** Gr 40K a month in 2 days wk, 1800 sq ft 5 op with small apt all for \$330K.

**Inland Empire** Dental practice gross near \$300K 4 ops Rent \$1350K Full Price \$150k.

**Santa Clarita** 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k.

**OC BEACH** prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice \$150,000.

**INLAND EMPIRE** INCL Valuable RE 3000 sq ft 7/8ops, A-dec the best, incl cone-beam gr 1.3. Full Price incl RE 2.5.

**UPLAND** Gr Pt Time 2 days gr \$135K 3 Ops price 65K

SELLERS-FREE APPRAISAL

888-440-5957 • 714-832-0230 • tom@ppsdental.com • www.ppsdental.com

**Want a better deal?** "Lucy helps me protect my most valuable instrument – me! We dentists face many risk factors daily that can cause irreversible and disabling illnesses. With my individual disability coverage, I know I don't have to worry about my financial future or coverage changes I cannot control (like those policies offered through some membership providers)." Dr. Hoang – Ontario. Call Lucy Barrera at Disability Insurance Solutions. Cell: 818-259-8305 Office: 949-440-5373. A few minutes on the phone is all it takes.

**STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE**, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment available. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444.

**"I read this book** in one sitting while sitting by my pool. I was engrossed by the information that revealed solutions to existing problems within my dental practice and I even had to laugh when I read some of the things the author says you should never do...things I had already done and regretted. It was like a crash course in dental success. Great book, I highly recommend an afternoon reading Dr. Kempler's THE BUSINESS SIDE OF DENTISTRY." - Dr. Bob Carter. Order yours at Amazon.com or email bizsideofdentistry@gmail.com. \$24.99

**Santa Clarita** 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k. Call Tom Fitterer 714-345-9659

**CENTRAL COAST:** Retiree. Over 25 yrs goodwill. Busy office & hygiene program. Contact broker Lou Bermudez on mobile 818-519-8564

**RANCHO PALOS VERDES- Office Sublease.** 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com

**CALL COURTSIDE!** "...we normally don't have a problem collecting our invoices, but we've had a few that we could not collect and we reached out to Courtside Solutions after getting our judgment and collect our judgment of \$5000.00. Give courtside solutions a try if you have uncollected court judgments. -Robert Young Call Courtside Solutions at 949-527-6550 or visit www.courtsidesolutions.com

**"Sean was extremely** knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

**Don't sign that lease!** The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848

**PRACTICE FOR SALE/ SIMI VALLEY GP + BLDG w/ 4 eq ops** in a 1,900 sq ft office. California Practice Sales, Inc. Phone: 714-639-2775

**IMPLANTS@yourOFFICE-ZIMMER Implant+Abutments=\$1000 DIPLOMATE of IMPLANTOLOGY 'All-on-4'=\$9999+CAN BRING LAB. SINUSLIFT=\$800. Call DR.P 714-253-2374**

**Dental CPA Firm** CA licensed CPA firm focused on dentists. Fixed fees (no hourly billing). Call 949-759-5626 or visit www.mydentistcpa.com.

**"Don't trust the landlord!** They frequently insert onerous terms with hidden costs in leases and renewals using terminology only an attorney would understand. Call us for a lease review before you sign. Quick turnaround. Lease revisions (when recommended) frequently save doctors thousands of dollars over the term of their lease." Law Offices of Amy L. Borden, Esq. (888)416 1321. www.californiadentalattorney.com

**YOUR NEEDS COME FIRST!** At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

**North County** San Diego fee-for-service practice collecting \$1,688,540 in 2017. Tina Ochoa, BRE #01049085 (951) 309-3195

**Luis Kong, DDS** (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

**Speak with an experienced** dental attorney today about practice transition legal pitfalls. Levi Barlavi. (888) 776-5384 www.dental-attorney.com

**EAGLE ROCK:** Retiree. Busy Center. First floor location. 3 Ops. Low overhead. Contact broker Lou Bermudez on mobile 818-519-8564

**All County Construction:** High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179

**Instrument Cassette** Trays(Thompsons): Five used of the 14 instrument holder (3-118-114), 60.00 each. Almost new.E-mail im2near@yahoo.com.

**OC BEACH** prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice \$150,000. Call Tom Fitterer 714-345-9659

**Copyright 2018 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.



# Submit Your Reader Ad Online

***Reach every dentist in California!***

***See FAQs page at [dentaltrader.com](http://dentaltrader.com) for instructions***

**Your ads post instantly to Ad Board!**

**dentaltrader.com**



## **BEVERLY HILLS ADJACENT GENERAL DENTAL PRACTICE FOR SALE**



PICTURES ARE REPRESENTATIVE

- (4) Op Computerized G.P. Located on a Main Thoroughfare in a Professional Bldg.
- 2017 Gross Collections \$412K+ on (3) DDS Days & (2) Hygiene Days/Week
- Patient Base is Cash & Indemnity Insurance Only. No PPO, No HMO and No Denti-Cal
- Seller Refers Out Ortho, most Endo, Diff Pedo & Implant Placement & Does No Advertising. Practice is Poised for Growth
- (65+) Years of Goodwill. Seller Retiring but will Assist w Transition



CA Representative for The National Association  
of Practice Brokers (NAPB)

**Call Today**



**PRACTICE SALES AND LEASING**

***For all your Practice Transition Needs!***

***Trust your Practice Purchase or Sale to  
The Personalized Service Dental Broker®***

**818.591.1401** or

**866.425.1877**

(Outside So. CA)

**[www.dmpractice.com](http://www.dmpractice.com)**

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430

San Francisco-CDA Convention



# REPLACEMENT UPHOLSTERY FOR CHAIRS AND STOOLS

*Your patients will be so  
comfortable they'll look  
forward to their next  
appointment.*



At Superior Upholstery we know that fit, comfort, foam quality and durability are what make a quality upholstery kit. We use a combination of high resilience, medium density mix of soft and firm foams to maximize comfort.

Optional upgrades such as:

- **Memory Foam \$189**
- **Ultraleather \$295**
- **Relaxor Massage System w/ heat \$295**

Call us today at 888-548-7282  
or fill out our on-line form at  
[www.superiorupholstery.com](http://www.superiorupholstery.com)

*Superior*  
UPHOLSTERY COMPANY