



PINHOLE SURGICAL TECHNIQUE



Look at these cool cases! Take the Pinhole course now!



Sal Gaytan, Director

Pinhole® is fast becoming the #1 option to treat gum recession because its **scalpel-free, suture-free & graft free**. Special patented instruments gently loosens tissue and allows it to drape over the recession.

Then collagen strips are strategically placed to stabilize the flap until the tissue reattaches to bone.

Special offer to register now! OR Join us for our upcoming live intro Pinhole® training webinar on April 18th. Register for webinar at PinholeLive.com.

\$6,500 tuition for 2-day cadaver training (Special offer ends 4-30-2018) includes;

- 1. Bring 4 non-doctor staff at no charge (\$4,000 value)**
- 2. FREE - 2 nights hotel at the Marriot for doctor (\$400 value)**
- 3. FREE - 200 glossy Pinhole patient brochures (\$85 value)**

PinholeAcademy.com to see all seminar dates for 2018



Cynthia before Pinhole®
(3-15-2005) Dr. John Chao



11 years after Pinhole® (11-28-2016)
Pinhole is a long-term option with no pseudo pockets
(No scalples, NO sutures, NO grafts)



Walter before Pinhole
(8-5-2006) Dr. John Chao



10 years after Pinhole (9-21-2016)
Typically 1-3mm pocket depths after Pinhole
(No scalples, NO sutures, NO grafts)



Dr. John Chao, D.D.S., J.D.
the inventor of
The Chao Pinhole®
Surgical Technique

*Method Patent No. US 8,202,092 B2

**Instrument Patent No. US 8,007,278 B2

© All Rights Reserved

Chao Pinhole® is pleased to offer 0%
interest financing on the tuition of
\$6,500. 0% interest for 12 months
@ \$541.67 per month.

LendingClub



PACE
Program Approval for
Continuing Education

Chao Seminars, Inc. is designated as an Approved PACE Program Provider by the Academy of General Dentistry. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 12/1/2015 to 11/30/2019. Provider ID# 365454.

Int J Periodontics Restorative Dent 2012; 32: 521-531

As seen on:



Course Fee: \$6,500 • 14 CE Units for CA Licensees • 100 S. First Street, Alhambra, CA 91801 (Los Angeles)
There are 13 patented PST instruments per cassette. Each cassette sold separately at the seminar for \$4,000.

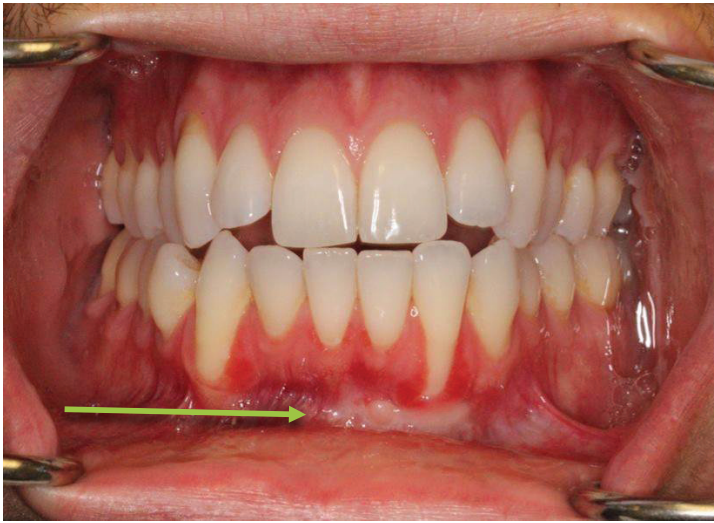


Look at these cool cases! Take the Pinhole course now!

Scalpel-free, Suture-free, Graft-free



Sal Gaytan, Director



Before Pinhole®

Green arrow points to failed graft



Full lower arch After Pinhole® failed graft moved back up

Scalpel-free, Suture-free, Graft-free

Dr. Joseph Nemeth-Periodontist (Michigan)



Before Pinhole®

Difficult lower arch, thin bio-type



After Pinhole® - difficult lower arch corrected in 1 session

Scalpel-free, Suture-free, Graft-free

Dr. Eric Svans-GP (Arizona)

\$6,500 tuition for 2-day cadaver training
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2. FREE - 2 nights hotel at the Marriot for doctor (\$400 value)
3. FREE - 200 glossy Pinhole patient brochures (\$85 value)

**PinholeAcademy.com to see
all seminar dates for 2018**

FREE PINHOLE WEBINAR

Wed., April 18, 2018

5pm Pacific - 8pm EST

Register at:

FreePinholeWebinar.com

The logo features the text "PEARSON DENTAL" in a bold, black, sans-serif font. The text is centered within a yellow oval that has a thin white border. This oval is set against a brown background. A thick, yellow rope with a black outline is coiled around the oval, forming a rectangular frame with rounded corners. The rope has a detailed braided texture.

PEARSON DENTAL

Visit us at CDA booth #408

Visit our booth at the upcoming CDA meeting
5/17 – 5/19, and receive additional discounts
on orders placed at our booth.

Receive an additional

12% off all purchases
exclusively
at our booth.

One redemption per customer. Coupon valid at Pearson Dental's
booth at CDA 5/17/18 – 5/19/18 only. Cannot be combined with
any other discounts. Prices subject to change without prior notice.
Certain exclusions apply.



2018 savings + promotions

vivid® QwikImage Bite Registration

Quick Snap Bite Registration

50 seconds setting time.
Std. 2 Pack with mixing tips
D33-0320

Only \$16⁰⁰



vivid® DualZyme Dual-enzyme Ultrasonic tablets

Package of 64
C26-0150

Only \$24⁹⁹



vivid® Pro Disposable Prophy Angles

Latex-Free Cup

Box of 500
B31-0205

Only \$99⁹⁵



vivid® Pele Tip (Regular) Premium Quality Microfoam Tip Applicator

Available in four sizes
W41-0406

Only \$10⁹⁵



vivid® OraBrush Toothbrushes

Assorted styles
Adults or kids

Pkg of 12

Only \$4⁵⁰

Pkg of 72

Only \$24⁵⁰



vivid® Image Heavy Body VPS Premium Vinyl Polysiloxane Impression Material

50ml
B31-0110 F/S
Box of 4

Only \$28⁰⁰

B31-0117 F/S
Box of 24

Only \$156⁰⁰



vivid® ShieldTip

Disposable tips with assortment of 5
colors. Durable steel core eliminates
concerns of cross contamination.

Pkg 250
T22-0320

**Buy 3 get 1 FREE
Net \$14⁹⁹**



vivid® BlueTouch Premium Quality Powder Free Nitrile Exam Gloves

Available in five sizes
T68-0020

Buy 7, get 3 FREE

Only \$14⁵⁰ Net \$10¹⁵

Free goods ship with order.



vivid® NumbGel

20% Benzocaine
A variety of flavors
to choose from
H65-0022

**Buy 5,
get 1 FREE
Net \$3⁷⁵**

Free goods
ship with order.



in-office CAD / CAM packages

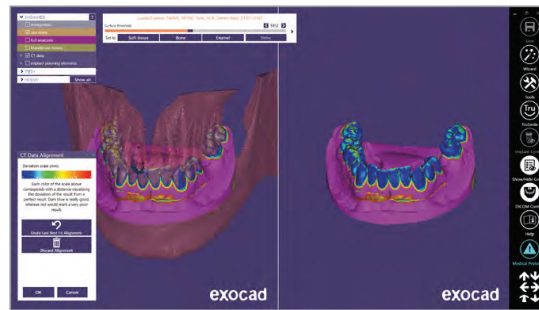
Package #1 Wet Mill

For milling eMax® type materials.
Compares to Cerec.

\$59,995⁰⁰

Package includes:

- 3M Mobile Scanner
- PC computer
- Exocad / Exocam software
- Roland DWX-4W milling machine
- Compressor
- Includes FREE MoonRay D100 3D Printer
- Training & installation



exocad



3M



Roland® DWX-4W

Package #2 Dry Mill

For milling Zirconia and Hybrid Ceramics.

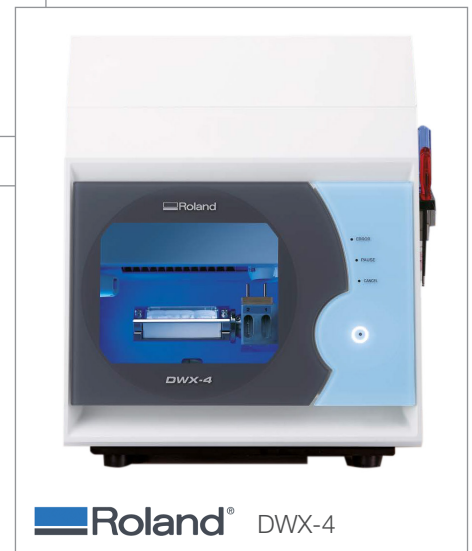
\$49,995⁰⁰

Package includes:

- Roland DWX-4 milling machine
- Exocad/Exocam software
- PC
- Z-Vac Dust Collector
- 3M Mobile Digital Impression Scanner
- Brother Sintering Furnace
- Includes FREE MoonRay D100 3D Printer
- Training & installation

MoonRAY

FREE



Roland® DWX-4

intra-oral scanner

NOW AVAILABLE

Adin Digital Viz

Intra-oral scanner for digital impressions

Only \$11,995⁰⁰

- Plug and play compatibility
- Open STL files
- 2-year warranty

No monthly fees

VIZ®



pearsondental.com (888) 838-8665 In-house financing available.

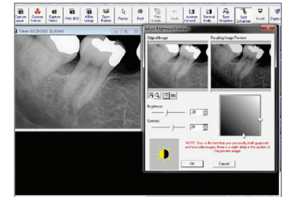


equipment

Bundle #1 Suni Panoramic and Sensor Only \$39,995⁰⁰

Bundle includes:

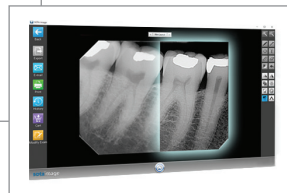
- Suni PanQ-C Digital Panoramic w/Ceph
- SuniRay 2.0 Size #1 and Size #2 Sensor Combo
- Professional Suni Imaging Software Master License
- Four additional professional Suni licenses
- Sunicam HD Intraoral Camera
- On-site training and installation



Bundle #2 MyRay X5 2D Digital Panoramic with Digital Sensor Only \$22,995⁰⁰

Bundle includes:

- MyRay X5 2D Digital Panoramic
- Clio Sensor Size #2
- Clio Imaging Software
- Installation & training included



GENDEX
GX-700™
Digital
Intraoral
Sensor
\$7,995
trade-in price,
call for details

Bundle #3 Suni IQ Sensor Only \$5,995⁰⁰

Bundle includes:

- Suni IQ Size 2 Digital Sensor
- Suni Imaging Software
- Up to 3 Additional Licenses
- Sunicam HD Intraoral Digital Camera
- Remote Training



Introducing the J. Morita X800 3D CBCT Panoramic

Call for our promotional
CDA pricing

- 15 x 14 FOV
- Available May 2018



Nomad Pro2™ Hand-held X-ray

Call about our
\$500 trade-in
rebate.

ARIBEX



MyRay X5 3D CBCT Panoramic: \$798⁸⁸ per month + tax

- 10 x 10 FOV
- 80 µm voxel
- Includes 3D implant software
- Includes installation, training & computer



Suni Q3D CBCT Panoramic with Cephalometric: \$1,170 per month + tax

- 16 x 14 FOV
- 75 µm voxel
- Includes 3D implant software
- Includes installation, training & computer



equipment

Belmont
DENTAL EQUIPMENT



Pearson Operator Package: \$8,995⁰⁰

Package includes:

- Belmont Dental Chair
- DCI Newberg II Delivery System
- Belmont Clesta LED Light

DCI Operator Package: \$6,495⁰⁰

Package includes:

- DCI Newberg Chair
- DCI Newberg II Delivery System
- Bella Light

DentalEZ
INTEGRATED SOLUTIONS



DentalEZ Core Operator Package: \$9,995⁰⁰

Package includes:

- DentalEZ Core Chair
- DentalEZ Core Delivery System
- DentalEZ Core LED Light
- Dr. and Assistant Stool

Limited quantity available.

NSK High Speed Handpieces Buy 2, get 1 FREE



NSK Pana-Max PLUS Net \$296⁰⁰

Free goods ship with order

NSK Pana-Max Standard Net \$230⁰⁰

Free goods ship with order

NSK NLZ Electric Micromotor System

Call for our promotional CDA pricing



NEW

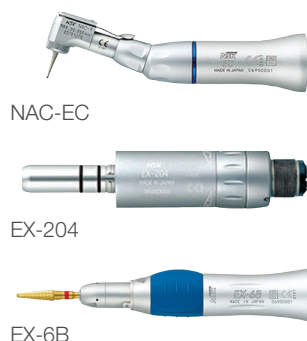
- Compatible with any delivery system

NSK Low Speed Kit

Kit contains:

- Low speed motor
- Straight attachment
- Contra Angle attachment
- Kit of 3

\$525⁰⁰



Solmetex

Solmetex Hg5 NXT Amalgam Separator

Meets new EPA regulations.



ACCUTRON

Ultra PC® Flowmeter + Portable Nitrous

Model 36100

\$3,495⁰⁰

\$500 rebate available

Ability to decrease flow rate to 1



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\$50 Off
any purchase of \$500 or more.

One redemption per customer. Purchase must be on a single invoice of \$500 or more.

Coupon Number Z990417

Coupon valid 2/1/18 through 6/30/18

For new accounts or accounts that have not purchased in the last six months.

Prices subject to change without prior notice.

Certain exclusions apply.



DSQ2218 456786



pearsondental.com (800) 474-2299 In-house financing available.

The logo features the text "XCEL SEMINARS" in a bold, black, sans-serif font, centered within a yellow oval. This oval is framed by a thick, yellow rope with a black outline, which is coiled into a rectangular shape with rounded corners. The rope has frayed ends at the top. The entire design is set against a solid brown background.

XCEL SEMINARS



13th Annual Comprehensive Dental Skills Series

Knott's Berry Farm Resort Hotel

April 22, 2018: Dental Pharmacology: The Drugs Dentists Can and Should Use for Their Patients *Dr. Patrick Quaranta is back by popular demand for a new subject! He is a former professor of Oral Medicine at UMDNJ-New Jersey Dental School.*

May 6: Hands-on: Breaking Down Complex Cases and Treating Them Confidently *Dr. Peter Auster is the founder of the New York affiliate of the AACD, and AACD Humanitarian of the Year who loves to share pathways to becoming the dentist you always dreamed you would be!*

June 3: Potpourri of Prosthodontic Gems-From Treatment Planning to Final Treatment *Dr. M Reed Cone is both a CDT and Prosthodontists whole loves to teach GPs all aspects of removable and fixed prosthodontics via his fun and refreshing case study method, including successes and his case failures!*

June 24: Biomimetic Dentistry: A Paradigm Shift *Dr. Randall G. Cohen is a full time practicing restorative dentist, an Instructor with the Alleman-Deliperi Center for Biomimetic Dentistry, and has published and lectured on adhesive dentistry.*

Aug. 5: OSHA, Infection Control & the California Dental Practice Act PLUS How to Grow Manage & Protect your Practice *Noel Brandon-Kelsch, RDH, uses her unique humor and cutting edge information to present tough subject matter in an interesting way. She is the infection control columnist for RDH magazine, a syndicated newspaper columnist and has been featured on Disney Radio & ESPN. Pat Wood, Partner at Wood & Delgado is an expert on the Dental Practice Act and Dental Transitions.*

Aug. 26: A Comprehensive Review of Pediatric Dentistry for GPs and Staff *Dr. Lance Kisby has practiced & taught for 35 years, started two pedo residency programs and edited the Journal of Pediatric Dentistry.*

Knott's Berry Farm Resort Hotel, 7675 Crescent Ave, Buena Park, CA
(Beach Blvd. exit of the 5, 405 & 91 Fwys)

ALL COURSES ARE ON SUNDAYS (8AM-4PM) AND 7 CA CEs EACH
\$149 PER LECTURE, \$299 FOR THE HANDS-ON
COMPLEX CASES COURSE OR THE
ENTIRE 6 COURSE SERIES (42 CA & AGD CEs)
FOR ONLY \$699!

COURSE SERIES
SPONSORED BY:



kuraray



COURSE TOPICS

Dental Pharmacology: *This course covers The Scope of Dentistry in Managing Patients with Medications, including:* Use, overuse and underuse of drugs in dentistry and "off label" use of drugs ♦ Antibiotics ♦ Antimicrobials ♦ Antifungal medications ♦ Antiviral drugs ♦ Local Anesthetics - Topical and Injectable ♦ Analgesics- short & long term ♦ Narcotic and Narcotic-like analgesics ♦ Muscle relaxant drugs ♦ Anti-anxiety drugs

Hands-on Treating Complex Cases (this class is included in the series): *This fun and stimulating seminar focuses on how to remove the drudgery and find the joy every day by breaking down complex cases and treating them confidently with MANY cases shown! Topics include:* The most important step of a complex case- in YOUR hands today ♦ Phasing cases for any budget ♦ How deprogrammers can change your patient's life and make cases more predictable ♦ What NO dentist should EVER be without ♦ What every dentist should do once per year, no exceptions! ♦ Inexpensive products that you should use tomorrow morning ♦ Incredible Cosmetic Labs: I'll name names! Hands-on will include: waxups, prep guides and great temporaries for complex cases. Attendees will also get to demo the coolest laser ever and TRY OUT some of the best new materials on the market today!

Prosthodontic Gems: Treatment planning, designing and executing complex restorative and esthetic cases, especially those involving implants, dentures & fixed prosthodontics are daunting. This course will guide you step-by-step how to have success creating dentures, restoring implants and complex restorative cases, showing you many practical clinical "gems" via numerous successful and failed cases, to improve your removable and fixed prosthodontic skills.

Biomimetic Dentistry: Dentistry is undergoing a paradigm shift in restoring teeth, moving away from full crowns to multi-component restorations where the clinician uses adhesive dentistry to replicate the biomechanics of the intact tooth. This movement has been termed "Biomimetic Dentistry." Dr. Cohen reviews the fundamentals of this shift and shows step-by-step, from start-to-finish how to create biomimetic treatment plans and securely bonded, fail safe restorations that avoid the downsides of full cut-down crowns.

OSHA, Infection Control and the CA Dental Practice Act: This course will not only entertain you and your staff but will enable attendees to meet license renewal requirements and state and federal requirements for OSHA Bloodborne Pathogen training, and infection Control with Noel Kelsch. The California Dental Practice Act segment will include: Basic requirements of the Dental Board, how to avoid Dental Board problems AND Present actual case studies of dentists subjected to Board discipline. **PLUS a Bonus Course-How to Grow, Manage and Protect Your Practice:** Whether you own dental practice or are an associate, this bonus segment is for you!

Comprehensive Review of Pediatric Dentistry: *This class is meant to make seeing children easier and more enjoyable for your staff. Topics include:* Pediatric oral pathology its treatment and prevention ♦ Prevention and factors contributing to caries ♦ Eruption problems and proper treatment Latest indications and the steps for a pulpotomy vs Indirect Pulp Cap ♦ Dental trauma and its treatment follow up protocol ♦ Slot Preps and latest types of accepted dental materials in primary and permanent teeth ♦ The final topic will review and discuss the contemporary concepts in the biology, management, treatment, and prevention of traumatic injuries

TUITION	6 COURSES	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$699, Staff: \$599	Dentist: \$149, Staff: \$119 Hands-on Treating Complex Cases Dentist: \$299 Staff: \$199
Less than 14 days before an event	Dentist: \$719, Staff: \$619	Dentist: \$169, Staff: \$139 Hands-on Treating Complex Cases Dentist: \$319 Staff: \$219

Fees include continental breakfast, CE credits and free hotel parking. Registration is at 7:30am, courses are 8am-3:30pm. It is an extra \$20 fee for all onsite and walk-in registrations.

Last Name _____ First Name _____ Email _____ Phone _____
Address _____ City _____ State _____ Zip _____

Cancellation Policy: Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancellation fee. No refund or credit less than 14 days from an event.

Additional registrants _____ Course Dates: _____ Total Amount _____

Register online at www.xcelseminars.com

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Erin at 310-663-4055 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers,
we are dedicated to providing only evidence-based information in our courses.



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. (10/01/15) to (09/30/2019) We are a California Board Approved provider, permit #4536.