



PINHOLE SURGICAL TECHNIQUE



Look at these cool cases! Take the Pinhole course now!



Sal Gaytan, Director

Pinhole® is fast becoming the #1 option to treat gum recession because its **scalpel-free, suture-free & graft free**. Special patented instruments gently loosens tissue and allows it to drape over the recession.

Then collagen strips are strategically placed to stabilize the flap until the tissue reattaches to bone.

Special offer to register now! OR Join us for our upcoming live intro Pinhole® training webinar on April 18th. Register for webinar at PinholeLive.com.

\$6,500 tuition for 2-day cadaver training (Special offer ends 4-30-2018) includes;

- 1. Bring 4 non-doctor staff at no charge (\$4,000 value)**
- 2. FREE - 2 nights hotel at the Marriot for doctor (\$400 value)**
- 3. FREE - 200 glossy Pinhole patient brochures (\$85 value)**

PinholeAcademy.com to see all seminar dates for 2018



Cynthia before Pinhole®
(3-15-2005) Dr. John Chao



11 years after Pinhole® (11-28-2016)
Pinhole is a long-term option with no pseudo pockets
(No scalples, NO sutures, NO grafts)



Walter before Pinhole
(8-5-2006) Dr. John Chao



10 years after Pinhole (9-21-2016)
Typically 1-3mm pocket depths after Pinhole
(No scalples, NO sutures, NO grafts)



Dr. John Chao, D.D.S., J.D.
the inventor of
The Chao Pinhole®
Surgical Technique

*Method Patent No. US 8,202,092 B2

**Instrument Patent No. US 8,007,278 B2

© All Rights Reserved

Chao Pinhole® is pleased to offer 0%
interest financing on the tuition of
\$6,500. 0% interest for 12 months
@ \$541.67 per month.



PACE
Program Approval for
Continuing Education

Chao Seminars, Inc. is designated as an Approved PACE Program Provider by the Academy of General Dentistry. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 12/1/2015 to 11/30/2019. Provider ID# 365454.

Int J Periodontics Restorative Dent 2012; 32: 521-531

As seen on:



Course Fee: \$6,500 • 14 CE Units for CA Licensees • 100 S. First Street, Alhambra, CA 91801 (Los Angeles)
There are 13 patented PST instruments per cassette. Each cassette sold separately at the seminar for \$4,000.

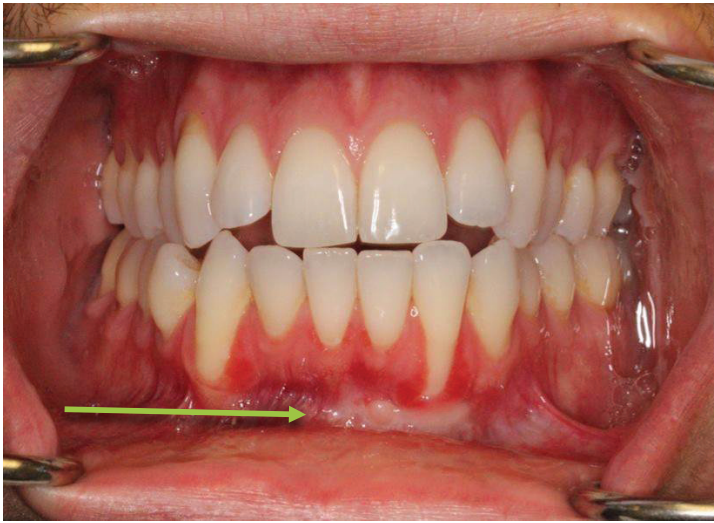


Look at these cool cases! Take the Pinhole course now!

Scalpel-free, Suture-free, Graft-free



Sal Gaytan, Director



Before Pinhole®

Green arrow points to failed graft



Full lower arch After Pinhole® failed graft moved back up

Scalpel-free, Suture-free, Graft-free

Dr. Joseph Nemeth-Periodontist (Michigan)



Before Pinhole®

Difficult lower arch, thin bio-type



After Pinhole® - difficult lower arch corrected in 1 session

Scalpel-free, Suture-free, Graft-free

Dr. Eric Svans-GP (Arizona)

\$6,500 tuition for 2-day cadaver training
(**Special offer ends 4-30-2018**) includes;

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3. FREE - 200 glossy Pinhole patient brochures (\$85 value)

**PinholeAcademy.com to see
all seminar dates for 2018**

FREE PINHOLE WEBINAR

Wed., April 18, 2018

5pm Pacific - 8pm EST

Register at:

FreePinholeWebinar.com

The logo features the text "PEARSON DENTAL" in a bold, black, sans-serif font. The text is centered within a horizontal yellow oval. This oval is surrounded by a thick, yellow rope that forms a rectangular border with rounded corners. The rope has a detailed braided texture and is set against a solid brown background.

PEARSON DENTAL

Visit us at CDA booth #408

Visit our booth at the upcoming CDA meeting
5/17 – 5/19, and receive additional discounts
on orders placed at our booth.

Receive an additional

12% off all purchases
exclusively
at our booth.

One redemption per customer. Coupon valid at Pearson Dental's
booth at CDA 5/17/18 – 5/19/18 only. Cannot be combined with
any other discounts. Prices subject to change without prior notice.
Certain exclusions apply.



2018 savings + promotions

vivid® QwikImage Bite Registration

Quick Snap Bite Registration

50 seconds setting time.

Std. 2 Pack with mixing tips

D33-0320

Only \$16⁰⁰



vivid® DualZyme Dual-enzyme Ultrasonic tablets

Package of 64
C26-0150

Only \$24⁹⁹



vivid® Pro Disposable Prophy Angles

Latex-Free Cup

Box of 500

B31-0205

Only \$99⁹⁵



vivid® Pele Tip (Regular) Premium Quality Microfoam Tip Applicator

Available in four sizes

W41-0406

Only \$10⁹⁵



vivid® OraBrush Toothbrushes

Assorted styles
Adults or kids

Pkg of 12

Only \$4⁵⁰

Pkg of 72

Only \$24⁵⁰



vivid® Image Heavy Body VPS Premium Vinyl Polysiloxane Impression Material

50ml

B31-0110 F/S

Box of 4

Only \$28⁰⁰

B31-0117 F/S

Box of 24

Only \$156⁰⁰



vivid® ShieldTip

Disposable tips with assortment of 5
colors. Durable steel core eliminates
concerns of cross contamination.

Pkg 250

T22-0320

Buy 3 get 1 FREE

Net \$14⁹⁹



vivid® BlueTouch

Premium Quality Powder Free
Nitrile Exam Gloves

Available in five sizes

T68-0020

Buy 7, get 3 FREE

Only \$14⁵⁰ Net \$10¹⁵

Free goods ship with order.



vivid® NumbGel

20% Benzocaine

A variety of flavors

to choose from

H65-0022

**Buy 5,
get 1 FREE
Net \$3⁷⁵**

Free goods
ship with order.



in-office CAD / CAM packages

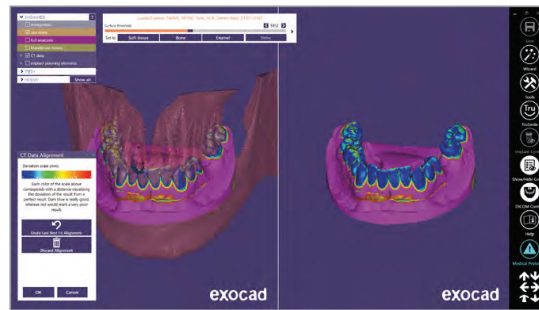
Package #1 Wet Mill

For milling eMax® type materials.
Compares to Cerec.

\$59,995⁰⁰

Package includes:

- 3M Mobile Scanner
- PC computer
- Exocad / Exocam software
- Roland DWX-4W milling machine
- Compressor
- Includes FREE MoonRay D100 3D Printer
- Training & installation



exocad



3M



Roland® DWX-4W

Package #2 Dry Mill

For milling Zirconia and Hybrid Ceramics.

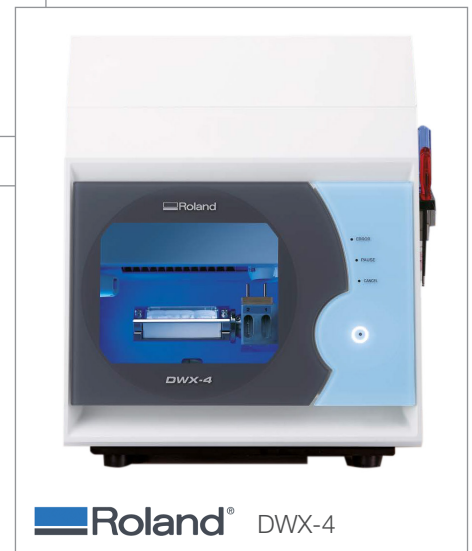
\$49,995⁰⁰

Package includes:

- Roland DWX-4 milling machine
- Exocad/Exocam software
- PC
- Z-Vac Dust Collector
- 3M Mobile Digital Impression Scanner
- Brother Sintering Furnace
- Includes FREE MoonRay D100 3D Printer
- Training & installation

MoonRAY

FREE



Roland® DWX-4

intra-oral scanner

NOW AVAILABLE

Adin Digital Viz

Intra-oral scanner for digital impressions

Only \$11,995⁰⁰

- Plug and play compatibility
- Open STL files
- 2-year warranty

No monthly fees

VIZ®



pearsondental.com (888) 838-8665 In-house financing available.

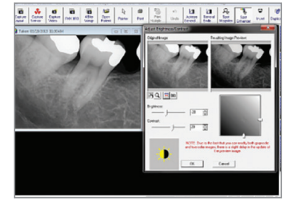


equipment

Bundle #1 Suni Panoramic and Sensor Only \$39,995⁰⁰

Bundle includes:

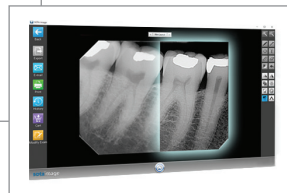
- Suni PanQ-C Digital Panoramic w/Ceph
- SuniRay 2.0 Size #1 and Size #2 Sensor Combo
- Professional Suni Imaging Software Master License
- Four additional professional Suni licenses
- Sunicam HD Intraoral Camera
- On-site training and installation



Bundle #2 MyRay X5 2D Digital Panoramic with Digital Sensor Only \$22,995⁰⁰

Bundle includes:

- MyRay X5 2D Digital Panoramic
- Clio Sensor Size #2
- Clio Imaging Software
- Installation & training included



GENDEX
GX-700™
Digital
Intraoral
Sensor
\$7,995
trade-in price,
call for details

Bundle #3 Suni IQ Sensor Only \$5,995⁰⁰

Bundle includes:

- Suni IQ Size 2 Digital Sensor
- Suni Imaging Software
- Up to 3 Additional Licenses
- Sunicam HD Intraoral Digital Camera
- Remote Training



Introducing the J. Morita X800 3D CBCT Panoramic Call for our promotional CDA pricing

- 15 x 14 FOV
- Available May 2018



Nomad Pro2™ Hand-held X-ray Call about our \$500 trade-in rebate.

ARIBEX



MyRay X5 3D CBCT Panoramic: \$798⁸⁸ per month + tax

- 10 x 10 FOV
- 80 µm voxel
- Includes 3D implant software
- Includes installation, training & computer



Suni Q3D CBCT Panoramic with Cephalometric: \$1,170 per month + tax

- 16 x 14 FOV
- 75 µm voxel
- Includes 3D implant software
- Includes installation, training & computer



equipment

Belmont
DENTAL EQUIPMENT



Pearson Operator Package: \$8,995⁰⁰

Package includes:

- Belmont Dental Chair
- DCI Newberg II Delivery System
- Belmont Clesta LED Light

DCI Operator Package: \$6,495⁰⁰

Package includes:

- DCI Newberg Chair
- DCI Newberg II Delivery System
- Bella Light

DentalEZ
INTEGRATED SOLUTIONS



DentalEZ Core Operator Package: \$9,995⁰⁰

Package includes:

- DentalEZ Core Chair
- DentalEZ Core Delivery System
- DentalEZ Core LED Light
- Dr. and Assistant Stool

Limited quantity available.

NSK High Speed Handpieces Buy 2, get 1 FREE



NSK Pana-Max PLUS Net \$296⁰⁰

Free goods ship with order

NSK Pana-Max Standard Net \$230⁰⁰

Free goods ship with order

NSK NLZ Electric Micromotor System

Call for our promotional CDA pricing



NEW

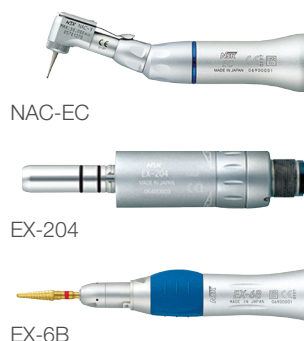
- Compatible with any delivery system

NSK Low Speed Kit

Kit contains:

- Low speed motor
- Straight attachment
- Contra Angle attachment
- Kit of 3

\$525⁰⁰



Solmetex

Solmetex Hg5 NXT Amalgam Separator

Meets new EPA regulations.



ACCUTRON inc.

Ultra PC® Flowmeter + Portable Nitrous

Model 36100

\$3,495⁰⁰

\$500 rebate available

Ability to decrease flow rate to 1



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\$50 Off
any purchase of \$500 or more.

One redemption per customer. Purchase must be on a single invoice of \$500 or more.

Coupon Number Z990417

Coupon valid 2/1/18 through 6/30/18

For new accounts or accounts that have not purchased in the last six months.

Prices subject to change without prior notice.

Certain exclusions apply.



DSQ2218 456786



pearsondental.com (800) 474-2299 In-house financing available.

The logo features the text "XCEL SEMINARS" in a bold, black, sans-serif font, centered within a yellow oval. This oval is framed by a thick, yellow rope with a black outline, which is coiled into a rectangular shape with rounded corners. The rope has frayed ends at the top. The entire design is set against a solid brown background.

XCEL SEMINARS



14th Annual Comprehensive Dental Skills Series

Four Points Sheraton San Jose

April 29, 2018: Hands-on The Root to Crown Solution: Complete Endo from Diagnosis to Restoration *Dr. Antonio Berto has authored multiple articles and lectured internationally on endodontics, dental traumatology and dental and pulp regeneration.*

June 3: Dental Pharmacology: The Drugs Dentists Can and Should Use for Their Patients *Dr. Patrick Quaranta is back by popular demand for a new subject! He is a former professor of Oral Medicine at UMDNJ-New Jersey Dental School.*

June 24: Infection Control & the California Dental Practice Act PLUS a Bonus Course- How to Grow, Manage & Protect Your Dental Practice!

Pat Wood, Partner at Wood & Delgado is an expert on the Dental Practice Act and Dental Transitions. Leslie Canham is an expert on Infection Control procedures and an entertaining lecturer.

Aug. 19: A Comprehensive Review of Pediatric Dentistry for GPs and Staff

Dr. Lance Kisby has practiced & taught for 35 years, started two pedo residency programs and edited the Journal of Pediatric Dentistry.

Sep. 23: Digital Dentistry for Impressioning, Workflow and Treatment Planning Implant Cases

Dr. Chad Duplantis is a renowned author and lecturer about "high-tech" dentistry.

**Four Points Sheraton San Jose 1471 N 4th St, San Jose, CA 95112 (408) 452-0200
(Minutes from 680 & 101 Fwys)**

**ALL COURSES ARE ON SUNDAYS & 7 CA & AGD CEs EACH
\$185 EACH LECTURE, \$399 FOR THE
HANDS-ON ENDO OR ORAL SURGERY
COURSE OR THE ENTIRE 5 COURSE SERIES
(35 CA & AGD CEs) FOR ONLY \$649!**

**BONUS
HANDS-ON
COURSE:
ONLY
\$299**

Aug. 12, 2018 Hands-on Oral Surgery & Setting the Stage for Optimal Ridge Preservation
Dr. Ron Wang has received extensive training in oral and periodontal surgery, implants and fixed prosthetics.

COURSE SERIES
SPONSORED BY:



COURSE TOPICS

Hands-on Root to Crown Endo (this class is included in the series or \$399 if purchased separately, it has a Hands-on Component and it would be appreciated though is not mandatory to bring 2-3 accessed teeth): *Each step of endodontically treating and restoring a tooth is connected. This course walks through each step of root canal therapy – with each building on the success of the previous phase. Topics Include:* ♦ Diagnosis and Treatment Planning ♦ Endodontic Access ♦ Antibacterial Dressings & Temporization ♦ Shaping the Canal Space ♦ Irrigation ♦ Obturation ♦ Coronal Restoration of the Endodontically Treated Tooth

Dental Pharmacology: *This course covers The Scope of Dentistry in Managing Patients with Medications, including:* Use, overuse and underuse of drugs in dentistry and “off label” use of drugs ♦ Antibiotics ♦ Antimicrobials ♦ Antifungal medications ♦ Antiviral drugs ♦ Local Anesthetics - Topical and Injectable ♦ Analgesics - short & long term ♦ Narcotic and Narcotic-like analgesics ♦ Muscle relaxant drugs ♦ Anti-anxiety drugs ♦ Medical consultation ♦ How to take a relevant medical history and what to do with that information

OSHA, Infection Control and the CA Dental Practice Act: *This course will not only entertain you and your staff but will enable attendees to meet license renewal requirements and state and federal requirements for OSHA Bloodborne Pathogen training, and infection Control with Dr. Carpenter. The California Dental Practice Act segment will include:* Basic requirements of the Dental Board, how to avoid Dental Board problems AND Present actual case studies of dentists subjected to Board discipline. **PLUS a Bonus Course-The New Economics of Dentistry:** *Whether you own dental practice or are an associate, this bonus segment is for you! Subjects include -* Current trends in associate positions ♦ corporate vs. private practices ♦ Lease issues affecting practice ownership ♦ dissecting the Associate Position ♦ compensation structures ♦ proper vs. improper models ♦ reviews the differences between employee vs. independent contractor

Hands-on Intro to Oral Surgery and Ridge Preservation (this course on surgical models is not included in the course series and is an additional fee): *This comprehensive program will show hands-on surgical extractions and socket grafting. Topics Include:* Gain a greater appreciation for diagnosis and assessment of tooth root anatomy and alveolar shape and form ♦ Understanding the socket anatomy based treatment algorithm ♦ Understand how to treatment plan in the best way to reach the desired outcome ♦ Learn the principles of minimally traumatic tooth extraction ♦ Gain an understanding of the biology of ridge resorption after extraction of a tooth ♦ Learn about the biofunctionality of biomaterials and its influence on extraction socket healing ♦ **(HANDS-ON)** Practice important techniques for minimally invasive tooth extraction plus preparing and placing biomaterials to achieve optimal ridge preservation

Comprehensive Review of Pediatric Dentistry: *This class is meant to make seeing children easier and more enjoyable for your staff. Topics include:* Pediatric oral pathology its treatment and prevention ♦ Prevention and factors contributing to caries ♦ Eruption problems and proper treatment Latest indications and the steps for a pulpotomy vs Indirect Pulp Cap ♦ Dental trauma and its treatment follow up protocol ♦ Slot Preps and latest types of accepted dental materials in primary and permanent teeth ♦ The final topic will review and discuss the contemporary concepts in the biology, management, treatment, and prevention of traumatic injuries

Digital Dentistry: Treatment planning, designing and executing complex restorative and esthetic cases, especially those involving implants and fixed prosthodontics are daunting. Digital dental workflows have made this process more efficient and rewarding. We will discuss the rise in success that dentists and laboratories are experiencing with digital methods. This course will guide you step-by-step how to have success creating and restoring single units, implants and complex restorative cases digitally, showing you many practical clinical “gems” via numerous successful and failed cases, to improve your removable and fixed prosthodontic skills. This course will also briefly touch upon digital dentures.

TUITION	5 COURSE SERIES MEMBERSHIP	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$649 Staff: \$449 Add \$299 to attend Hands-on Oral Surgery	Dentist: \$185 Staff: \$149 \$399 for the Hands-on Courses
Less than 14 days before an event	Dentist: \$669 Staff: \$469 Add \$319 to attend Hands-on Oral Surgery	Dentist: \$205 Staff: \$169 \$419 for the Hands-on Courses

Fees include continental breakfast, CE credits and free hotel parking. Registration is at 7:30am, the courses are 8am-3:30pm. It is an extra \$20 fee for all onsite and walk-in registrations.

Last Name _____ First Name _____ Email _____ Phone _____

Address _____ City _____ State _____ Zip _____

Cancellation Policy: Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancellation fee. No refund or credit less than 14 days from an event.

Additional registrants _____ Course Dates: _____ Total Amount _____

Register online at www.xcelseminars.com

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Janine at 480-717-2230 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers, we are dedicated to providing only evidence-based information in our courses.



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. (10/01/15) to (09/30/2019) We are a California Board Approved provider, permit #4536.