



PINHOLE SURGICAL TECHNIQUE



Look at these cool cases! Take the Pinhole course now!



Sal Gaytan, Director

Pinhole® is fast becoming the #1 option to treat gum recession because its **scalpel-free, suture-free & graft free**. Special patented instruments gently loosens tissue and allows it to drape over the recession.

Then collagen strips are strategically placed to stabilize the flap until the tissue reattaches to bone.

Special offer to register now! OR Join us for our upcoming live intro Pinhole® training webinar on March 21st. Register for webinar at PinholeLive.com.

\$6,500 tuition for 2-day cadaver training (Special offer ends 3-31-2018) includes;

- 1. Bring 4 non-doctor staff at no charge (\$4,000 value)**
- 2. FREE - 2 nights hotel at the Marriot for doctor (\$400 value)**
- 3. FREE - 200 glossy Pinhole patient brochures (\$85 value)**

PinholeAcademy.com to see all seminar dates for 2018



Cynthia before Pinhole®
(3-15-2005) Dr. John Chao



11 years after Pinhole® (11-28-2016)
Pinhole is a long-term option with no pseudo pockets
(No scalples, NO sutures, NO grafts)



Walter before Pinhole
(8-5-2006) Dr. John Chao



10 years after Pinhole (9-21-2016)
Typically 1-3mm pocket depths after Pinhole
(No scalples, NO sutures, NO grafts)



Dr. John Chao, D.D.S., J.D.
the inventor of
The Chao Pinhole®
Surgical Technique

*Method Patent No. US 8,202,092 B2

**Instrument Patent No. US 8,007,278 B2

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Chao Pinhole® is pleased to offer 0%
interest financing on the tuition of
\$6,500. 0% interest for 12 months
@ \$541.67 per month.

LendingClub



PACE
Program Approval for
Continuing Education

Chao Seminars, Inc. is designated as an Approved PACE Program Provider by the Academy of General Dentistry. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 12/1/2015 to 11/30/2019. Provider ID# 365454.

Int J Periodontics Restorative Dent 2012; 32: 521-531

As seen on:



Course Fee: \$6,500 • 14 CE Units for CA Licensees • 100 S. First Street, Alhambra, CA 91801 (Los Angeles)
There are 13 patented PST instruments per cassette. Each cassette sold separately at the seminar for \$4,000.

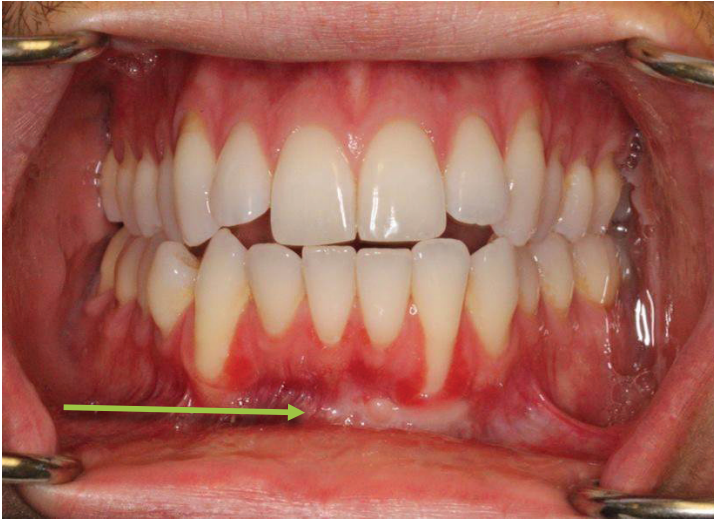


Look at these cool cases! Take the Pinhole course now!

Scalpel-free, Suture-free, Graft-free



Sal Gaytan, Director



Before Pinhole®

Green arrow points to failed graft



Full lower arch After Pinhole® failed graft moved back up

Scalpel-free, Suture-free, Graft-free

Dr. Joseph Nemeth-Periodontist (Michigan)



Before Pinhole®

Difficult lower arch, thin bio-type



After Pinhole® - difficult lower arch corrected in 1 session

Scalpel-free, Suture-free, Graft-free

Dr. Eric Svans-GP (Arizona)

\$6,500 tuition for 2-day cadaver training
(**Special offer ends 3-31-2018**) includes;

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2. FREE - 2 nights hotel at the Marriot for doctor (\$400 value)
3. FREE - 200 glossy Pinhole patient brochures (\$85 value)

**PinholeAcademy.com to see
all seminar dates for 2018**

FREE PINHOLE WEBINAR

Wed., March 21, 2018

5pm Pacific - 8pm EST

Register at:

FreePinholeWebinar.com

The logo features a thick, yellow rope with a black outline, coiled into a rectangular frame with rounded corners. The rope has a detailed three-strand braid pattern. In the center of the frame is a horizontal yellow oval with a thin white border. Inside this oval, the words "PEARSON DENTAL" are written in a bold, black, sans-serif font. The background of the entire image is a solid brown color.

PEARSON DENTAL

PEARSON DENTAL

2018 savings + promotions

Glacier Nitrile Gloves

Powder Free Nitrile Exam Gloves

Box of 300

XS C82-1060

S C82-1062

M C82-1064

L C82-1066



**Buy 7,
get 3 FREE**

*Free Goods ship with order.

Only \$14⁵⁰ Net \$10¹⁵

Offer expires March 31, 2018

Gelato Propphy Paste

Coarse Mint

1.23% fluoride

Box of 200

D45-0068

Buy 2, get 1 FREE

*Free Goods. Ships with order.

Only \$18⁷⁵ Net \$12⁵⁰

Offer expires March 31, 2018



VividPro Disposable Prophy Angles

Latex Free Soft Cup

Box of 500

B31-0205

Only \$99⁹⁵



Reach Patient Floss

**Mint Flavored
Waxed Dental Floss**

5 yards

Box of 144

Buy 2 + 1 FREE

*Free Goods ship with order.

J30-0387

Only \$43⁹⁵ Net \$29³⁰

Offer expires March 31, 2018



Vivid DualZyme

**Dual-enzyme
Ultrasonic tablets**

Package of 64

C26-0150

Only \$24⁹⁹



Vivid QwikImage Bite Registration

Quick Snap Bite Registration

50 seconds setting time.

2 Pack with mixing tips

D33-0320

Only \$16⁰⁰



Vivid Image Heavy Body VPS

**Premium Vinyl Polysiloxane
Impression Material**

50ml

B31-0110 F/S

Box of 4

Only \$28⁰⁰

B31-0117 F/S

Box of 24

Only \$156⁰⁰



Vivid Pele Tip (Regular)

**Premium Quality
Microfoam Tip Applicator**

Available in four sizes

W41-0406

Only \$10⁹⁵



pearsondental.com (800) 535-4535 Enquire for promotional financing.



in-office CAD / CAM packages

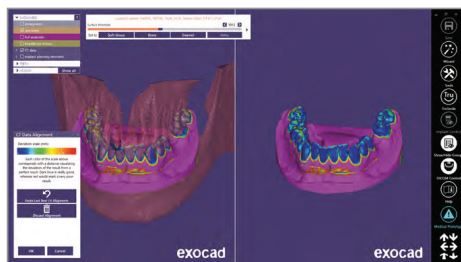
Package #1 Wet Mill

For milling eMax® type materials.
Compares to eMax® Digital Package.

\$59,995⁰⁰

Package includes:

- 3M Mobile Scanner
- PC computer
- Exocad / Exocam software
- Roland DWX-4W milling machine
- Compressor
- Includes FREE MoonRay D100 3D Printer



exocad



3M



Roland® DWX-4W

Package #2 Dry Mill

For milling Zirconia and
Hybrid Ceramics.
Compares to Cerec®
Dry Mill Package

\$49,995⁰⁰

Package includes:

- Roland DWX-4 milling machine
- Exocad/Exocam software
- PC
- Z-Vac Dust Collector
- 3M Mobile Scanner
- Brother Sintering Furnace
- Includes FREE MoonRay D100 3D Printer



MoonRAY



Roland® DWX-4

NOW AVAILABLE

Adin Digital Viz

Intra-oral scanner for digital impressions

Only \$11,995⁰⁰

- Plug and play compatibility
- Open STL files
- 2-year warranty

No monthly fees



VIZ®

pearsondental.com (800) 474-2299 Enquire for promotional financing.

Pearson®

equipment

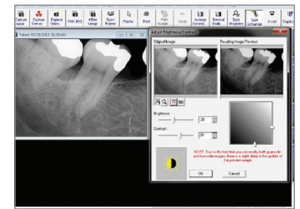
Bundle #1

Suni Panoramic and Sensor

Only \$39,995⁰⁰

Bundle includes:

- Suni PanQ-C Digital Panoramic w/Ceph
- SuniRay 2.0 Size #1 and Size #2 Sensor Combo
- Professional Suni Imaging Software Master License
- Four additional professional Suni licenses
- Sunicam HD Intraoral Camera
- Onsite training and installation



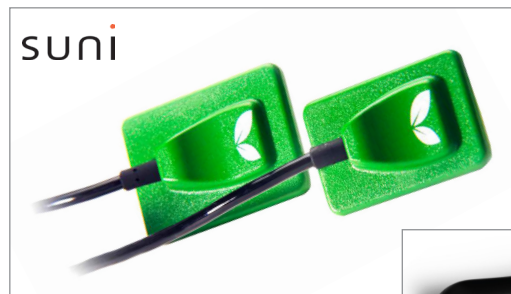
Bundle #2

Suni IQ Sensor

Only \$5,995⁰⁰

Bundle includes:

- Suni IQ Size 2 Digital Sensor
- Suni Imaging Software
- Up to 3 Additional Licenses
- Sunicam HD Intraoral Digital Camera
- Remote Training



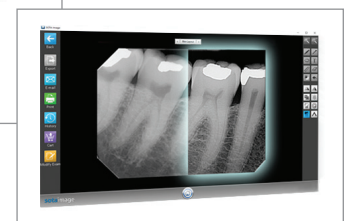
Bundle #3

MyRay X5 2D Digital Panoramic with Digital Sensor

Only \$22,995⁰⁰

Bundle includes:

- MyRay X5 2D Digital Panoramic
- Clio Sensor Size #2
- Clio Imaging Software
- Installation & training included



MyRay X5 3D CBCT Panoramic:

\$728⁸⁸ per month + tax

- Includes 3D implant software
- Includes installation, training & computer



Suni Q3D CBCT Panoramic with Cephalometric:

\$1,170 per month + tax

- Includes 3D implant software
- Includes installation, training & computer



equipment

Pearson Operatory Package: \$8,995

Package includes:

- Belmont Dental Chair
- DCI Newberg II Delivery System
- Belmont Clesta LED Light

DCI Operatory Package: \$6,495

Package includes:

- DCI Newberg Chair
- DCI Newberg II Delivery System
- Bella Light

Limited time pricing, limited quantity available.



DCI



NSK High Speed Handpieces

Buy 2, get 1 **FREE**

NSK Pana-Max PLUS

Net \$296⁰⁰



NSK Pana-Max Standard

Net \$230⁰⁰



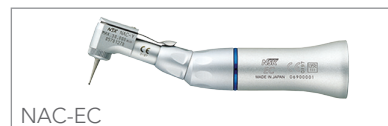
Limited quantity available.

NSK Low Speed Kit

Kit contains:

- Low speed motor
- Straight attachment
- Contre Angle attachment

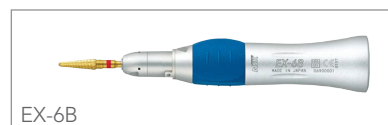
\$525⁰⁰



NAC-EC



EX-204



EX-6B

Accutron Ultra PC® Flowmeter + Portable Nitrous (Model 36100)

\$3,495 \$500 rebate available



Open a new account with Pearson and save.

Pearson®

pearsondental.com pearsonlab.com pearsonsurgical.com
800-535-4535

\$50 Off
any purchase of \$500
or more.

One redemption per customer. Purchase must
be on a single invoice of \$500 or more.

Coupon Number Z990417

Coupon valid 2/1/18 through 4/30/18

For new accounts or accounts that have not purchased in the last six months.
Cannot be combined with any other discounts.
Prices subject to change without prior notice.
Certain exclusions apply.



pearsondental.com (800) 474-2299 Enquire for promotional financing.

The logo features the text "XCEL SEMINARS" in a bold, black, sans-serif font, centered within a yellow oval. This oval is framed by a thick, yellow rope with a black outline, which is coiled into a rectangular shape with rounded corners. The rope has frayed ends at the top. The entire design is set against a solid brown background.

XCEL SEMINARS



13th Annual Comprehensive Dental Skills Series

Knott's Berry Farm Resort Hotel

March 18, 2018: Hands-on The Root to Crown Solution: Complete Endo from Diagnosis to Restoration *Dr. Antonio Berto* also authored multiple articles and lectured internationally on endodontics, dental traumatology and dental and pulp regeneration.

April 22: Dental Pharmacology: The Drugs Dentists Can and Should Use for Their Patients *Dr. Patrick Quaranta* is back by popular demand for a new subject! He is a former professor of Oral Medicine at UMDNJ-New Jersey Dental School.

June 3: Potpourri of Prosthodontic Gems-From Treatment Planning to Final Treatment *Dr. M Reed Cone* is both a CDT and Prosthodontists whole loves to teach GPs all aspects of removable and fixed prosthodontics via his fun and refreshing case study method, including successes and his case failures!

June 24: Biomimetic Dentistry: A Paradigm Shift *Dr. Randall G. Cohen* is a full time practicing restorative dentist, an Instructor with the Alleman-Deliperi Center for Biomimetic Dentistry, and has published and lectured on adhesive dentistry.

Aug. 5: OSHA, Infection Control & the California Dental Practice Act PLUS How to Grow Manage & Protect your Practice *Noel Brandon-Kelsch, RDH*, uses her unique humor and cutting edge information to present tough subject matter in an interesting way. She is the infection control columnist for RDH magazine, a syndicated newspaper columnist and has been featured on Disney Radio & ESPN. *Pat Wood*, Partner at Wood & Delgado is an expert on the Dental Practice Act and Dental Transitions.

Aug. 26: A Comprehensive Review of Pediatric Dentistry for GPs and Staff *Dr. Lance Kisby* has practiced & taught for 35 years, started two pedo residency programs and edited the Journal of Pediatric Dentistry.

Knott's Berry Farm Resort Hotel, 7675 Crescent Ave, Buena Park, CA
(Beach Blvd. exit of the 5, 405 & 91 Fwys)

ALL COURSES ARE ON SUNDAYS (8AM-4PM) AND 7 CA CEs EACH
\$149 PER LECTURE, \$299 FOR THE HANDS-ON
ENDO OR COMPLEX CASES COURSE OR THE
ENTIRE 6 COURSE SERIES (42 CA & AGD CEs)
FOR ONLY \$699!

BONUS
HANDS-ON
COURSE:
ONLY
\$249

May 3: Hands-on: Breaking Down Complex Cases and Treating Them Confidently

Dr. Peter Auster is the founder of the New York affiliate of the AACD, and AACD Humanitarian of the Year who loves to share pathways to becoming the dentist you always dreamed you would be!

COURSE SERIES
SPONSORED BY:



COURSE TOPICS

Hands-on Root to Crown Endo (this class is included in the series or \$299 if purchased separately, it has a Hands-on Component and it would be appreciated though is not mandatory to bring 2-3 accessed teeth): *Each step of endodontically treating and restoring a tooth is connected. This course walks through each step of root canal therapy – with each building on the success of the previous phase. Topics Include:* – Diagnosis and Treatment Planning ♦ Endodontic Access ♦ Antibacterial Dressings & Temporization ♦ Shaping the Canal Space ♦ Irrigation ♦ Obturation ♦ Coronal Restoration of the Endodontically Treated Tooth

Dental Pharmacology: *This course covers The Scope of Dentistry in Managing Patients with Medications, including:* Use, overuse and underuse of drugs in dentistry and "off label" use of drugs ♦ Antibiotics ♦ Antimicrobials ♦ Antifungal medications ♦ Antiviral drugs ♦ Local Anesthetics - Topical and Injectable ♦ Analgesics- short & long term ♦ Narcotic and Narcotic-like analgesics ♦ Muscle relaxant drugs ♦ Anti-anxiety drugs

Hands-on Treating Complex Cases (this class is not included in the series, although is discounted if purchased in conjunction to the series): *This fun and stimulating seminar focuses on how to remove the drudgery and find the joy every day by breaking down complex cases and treating them confidently with MANY cases shown! Topics include:* The most important step of a complex case- in YOUR hands today ♦ Phasing cases for any budget ♦ How deprogrammers can change your patient's life and make cases more predictable ♦ What NO dentist should EVER be without ♦ What every dentist should do once per year, no exceptions! ♦ Inexpensive products that you should use tomorrow morning ♦ Incredible Cosmetic Labs: I'll name names! Hands-on will include: waxups, prep guides and great temporaries for complex cases. Attendees will also get to demo the coolest laser ever and TRY OUT some of the best new materials on the market today!

Prosthodontic Gems: Treatment planning, designing and executing complex restorative and esthetic cases, especially those involving implants, dentures & fixed prosthodontics are daunting. This course will guide you step-by-step how to have success creating dentures, restoring implants and complex restorative cases, showing you many practical clinical "gems" via numerous successful and failed cases, to improve your removable and fixed prosthodontic skills.

Biomimetic Dentistry: Dentistry is undergoing a paradigm shift in restoring teeth, moving away from full crowns to multi-component restorations where the clinician uses adhesive dentistry to replicate the biomechanics of the intact tooth. This movement has been termed "Biomimetic Dentistry." Dr. Cohen reviews the fundamentals of this shift and shows step-by-step, from start-to-finish how to create biomimetic treatment plans and securely bonded, fail safe restorations that avoid the downsides of full cut-down crowns.

OSHA, Infection Control and the CA Dental Practice Act: This course will not only entertain you and your staff but will enable attendees to meet license renewal requirements and state and federal requirements for OSHA Bloodborne Pathogen training, and infection Control with Noel Kelsch. The California Dental Practice Act segment will include: Basic requirements of the Dental Board, how to avoid Dental Board problems AND Present actual case studies of dentists subjected to Board discipline. **PLUS a Bonus Course-How to Grow, Manage and Protect Your Practice:** Whether you own dental practice or are an associate, this bonus segment is for you!

Comprehensive Review of Pediatric Dentistry: *This class is meant to make seeing children easier and more enjoyable for your staff. Topics include:* Pediatric oral pathology its treatment and prevention ♦ Prevention and factors contributing to caries ♦ Eruption problems and proper treatment Latest indications and the steps for a pulpotomy vs Indirect Pulp Cap ♦ Dental trauma and its treatment follow up protocol ♦ Slot Preps and latest types of accepted dental materials in primary and permanent teeth ♦ The final topic will review and discuss the contemporary concepts in the biology, management, treatment, and prevention of traumatic injuries

TUITION	6 COURSES	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$699, Staff: \$599 Hands-on Treating Complex Cases Add \$249	Dentist: \$149, Staff: \$119 Hands-on Endo or Treating Complex Cases Dentist: \$299 Staff: \$199
Less than 14 days before an event	Dentist: \$719, Staff: \$619 Hands-on Treating Complex Cases Add \$269	Dentist: \$169, Staff: \$139 Hands-on Endo or Treating Complex Cases Dentist: \$319 Staff: \$219

Fees include continental breakfast, CE credits and free hotel parking. Registration is at 7:30am, courses are 8am-3:30pm. It is an extra \$20 fee for all onsite and walk-in registrations.

Last Name _____ First Name _____ Email _____ Phone _____

Address _____ City _____ State _____ Zip _____

Cancellation Policy: Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancellation fee. No refund or credit less than 14 days from an event.

Additional registrants _____ Course Dates: _____ Total Amount _____

Register online at www.xcelseminars.com

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Erin at 310-663-4055 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers, we are dedicated to providing only evidence-based information in our courses.



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. (10/01/15) to (09/30/2019) We are a California Board Approved provider, permit #4536.