



# **PINHOLE SURGICAL TECHNIQUE**



# Look at these cool cases! Take the Pinhole course now!



Sal Gaytan, Director

Pinhole® is fast becoming the #1 option to treat gum recession because its **scalpel-free, suture-free & graft free**. Special patented instruments gently loosens tissue and allows it to drape over the recession.

Then collagen strips are strategically placed to stabilize the flap until the tissue reattaches to bone.

**Special offer to register now! OR Join us for our upcoming live intro Pinhole® training webinar on March 21st. Register for webinar at [PinholeLive.com](http://PinholeLive.com).**

**\$6,500 tuition for 2-day cadaver training (Special offer ends 3-31-2018) includes;**

- 1. Bring 4 non-doctor staff at no charge (\$4,000 value)**
- 2. FREE - 2 nights hotel at the Marriot for doctor (\$400 value)**
- 3. FREE - 200 glossy Pinhole patient brochures (\$85 value)**

**[PinholeAcademy.com](http://PinholeAcademy.com) to see all seminar dates for 2018**



Cynthia before Pinhole®  
(3-15-2005) Dr. John Chao



**11 years after Pinhole® (11-28-2016)**  
Pinhole is a long-term option with no pseudo pockets  
**(No scalples, NO sutures, NO grafts)**



Walter before Pinhole  
(8-5-2006) Dr. John Chao



**10 years after Pinhole (9-21-2016)**  
Typically 1-3mm pocket depths after Pinhole  
**(No scalples, NO sutures, NO grafts)**



**Dr. John Chao, D.D.S., J.D.**  
the inventor of  
**The Chao Pinhole®**  
**Surgical Technique**

\*Method Patent No. US 8,202,092 B2

\*\*Instrument Patent No. US 8,007,278 B2

**© All Rights Reserved**

Chao Pinhole® is pleased to offer 0%  
interest financing on the tuition of  
\$6,500. 0% interest for 12 months  
@ \$541.67 per month.

**LendingClub**



Chao Seminars, Inc. is designated as an Approved PACE Program Provider by the Academy of General Dentistry. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 12/1/2015 to 11/30/2019. Provider ID# 365454.

**Int J Periodontics Restorative Dent 2012; 32: 521-531**

**As seen on:**



**Course Fee: \$6,500 • 14 CE Units for CA Licensees • 100 S. First Street, Alhambra, CA 91801 (Los Angeles)**  
**There are 13 patented PST instruments per cassette. Each cassette sold separately at the seminar for \$4,000.**



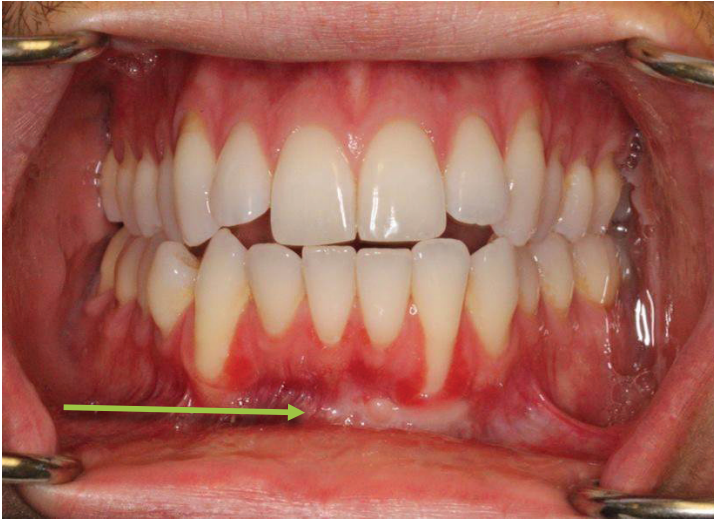


# Look at these cool cases! Take the Pinhole course now!

**Scalpel-free, Suture-free, Graft-free**



Sal Gaytan, Director



Before Pinhole®

**Green arrow points to failed graft**



Full lower arch After Pinhole® failed graft moved back up

Scalpel-free, Suture-free, Graft-free

Dr. Joseph Nemeth-Periodontist (Michigan)



Before Pinhole®

Difficult lower arch, thin bio-type



After Pinhole® - difficult lower arch corrected in 1 session

Scalpel-free, Suture-free, Graft-free

Dr. Eric Svans-GP (Arizona)

\$6,500 tuition for 2-day cadaver training  
(**Special offer ends 3-31-2018**) includes;

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**PinholeAcademy.com to see  
all seminar dates for 2018**

## FREE PINHOLE WEBINAR

**Wed., March 21, 2018**

**5pm Pacific - 8pm EST**

**Register at:**

**FreePinholeWebinar.com**

The logo features the text "PEARSON DENTAL" in a bold, black, sans-serif font. The text is centered within a horizontal yellow oval. This oval is surrounded by a thick, yellow rope that forms a rectangular border with rounded corners. The rope has a detailed three-strand braid pattern and is set against a solid brown background.

**PEARSON DENTAL**

PEARSON DENTAL

# 2018 savings + promotions

## Glacier Nitrile Gloves

**Powder Free Nitrile Exam Gloves**

Box of 300

XS C82-1060

S C82-1062

M C82-1064

L C82-1066



**Buy 7,  
get 3 FREE**

\*Free Goods ship with order.

**Only \$14<sup>50</sup> Net \$10<sup>15</sup>**

Offer expires March 31, 2018

## Gelato Propphy Paste

**Coarse Mint**

1.23% fluoride

Box of 200

D45-0068

**Buy 2, get 1 FREE**

\*Free Goods. Ships with order.

**Only \$18<sup>75</sup> Net \$12<sup>50</sup>**

Offer expires March 31, 2018



## VividPro Disposable Prophy Angles

**Latex Free Soft Cup**

Box of 500

B31-0205

**Only \$99<sup>95</sup>**



## Reach Patient Floss

**Mint Flavored  
Waxed Dental Floss**

5 yards

Box of 144

**Buy 2 + 1 FREE**

\*Free Goods ship with order.

J30-0387

**Only \$43<sup>95</sup> Net \$29<sup>30</sup>**

Offer expires March 31, 2018



## Vivid DualZyme

**Dual-enzyme  
Ultrasonic tablets**

Package of 64

C26-0150

**Only \$24<sup>99</sup>**



## Vivid QwikImage Bite Registration

**Quick Snap Bite Registration**

50 seconds setting time.

2 Pack with mixing tips

D33-0320

**Only \$16<sup>00</sup>**



## Vivid Image Heavy Body VPS

**Premium Vinyl Polysiloxane  
Impression Material**

50ml

B31-0110 F/S

Box of 4

**Only \$28<sup>00</sup>**

B31-0117 F/S

Box of 24

**Only \$156<sup>00</sup>**



## Vivid Pele Tip (Regular)

**Premium Quality  
Microfoam Tip Applicator**

Available in four sizes

W41-0406

**Only \$10<sup>95</sup>**



pearsondental.com (800) 535-4535 Enquire for promotional financing.





# in-office CAD / CAM packages

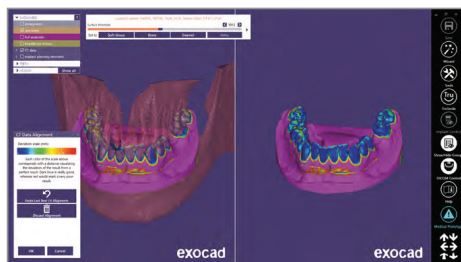
## Package #1 Wet Mill

For milling eMax® type materials.  
Compares to eMax® Digital Package.

**\$59,995<sup>00</sup>**

Package includes:

- 3M Mobile Scanner
- PC computer
- Exocad / Exocam software
- Roland DWX-4W milling machine
- Compressor
- Includes FREE MoonRay D100 3D Printer



exocad



3M



Roland® DWX-4W

## Package #2 Dry Mill

For milling Zirconia and  
Hybrid Ceramics.  
Compares to Cerec®  
Dry Mill Package

**\$49,995<sup>00</sup>**

Package includes:

- Roland DWX-4 milling machine
- Exocad/Exocam software
- PC
- Z-Vac Dust Collector
- 3M Mobile Scanner
- Brother Sintering Furnace
- Includes FREE MoonRay D100 3D Printer



MoonRAY



Roland® DWX-4

**NOW AVAILABLE**

## Adin Digital Viz

Intra-oral scanner for digital impressions

**Only \$11,995<sup>00</sup>**

- Plug and play compatibility
- Open STL files
- 2-year warranty

**No monthly fees**



[pearsondental.com](http://pearsondental.com) (800) 474-2299 Enquire for promotional financing.

**Pearson®**

# equipment

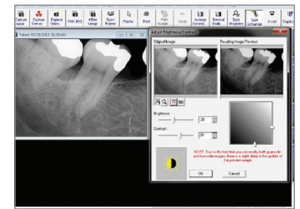
## Bundle #1

### Suni Panoramic and Sensor

**Only \$39,995<sup>00</sup>**

Bundle includes:

- Suni PanQ-C Digital Panoramic w/Ceph
- SuniRay 2.0 Size #1 and Size #2 Sensor Combo
- Professional Suni Imaging Software Master License
- Four additional professional Suni licenses
- Sunicam HD Intraoral Camera
- Onsite training and installation



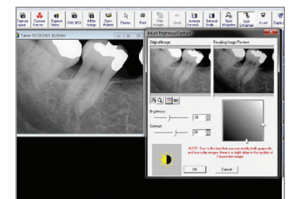
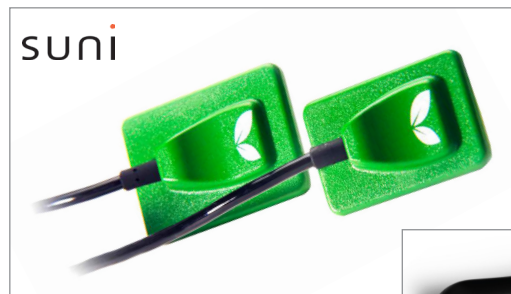
## Bundle #2

### Suni IQ Sensor

**Only \$5,995<sup>00</sup>**

Bundle includes:

- Suni IQ Size 2 Digital Sensor
- Suni Imaging Software
- Up to 3 Additional Licenses
- Sunicam HD Intraoral Digital Camera
- Remote Training



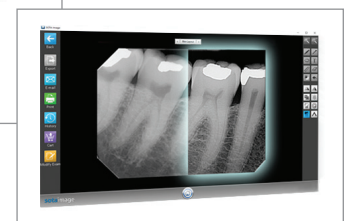
## Bundle #3

### MyRay X5 2D Digital Panoramic with Digital Sensor

**Only \$22,995<sup>00</sup>**

Bundle includes:

- MyRay X5 2D Digital Panoramic
- Clio Sensor Size #2
- Clio Imaging Software
- Installation & training included



### MyRay X5 3D CBCT Panoramic:

**\$728<sup>88</sup> per month + tax**

- Includes 3D implant software
- Includes installation, training & computer



### Suni Q3D CBCT Panoramic with Cephalometric:

**\$1,170 per month + tax**

- Includes 3D implant software
- Includes installation, training & computer



# equipment

## Pearson Operatory Package: \$8,995

Package includes:

- Belmont Dental Chair
- DCI Newberg II Delivery System
- Belmont Clesta LED Light

## DCI Operatory Package: \$6,495

Package includes:

- DCI Newberg Chair
- DCI Newberg II Delivery System
- Bella Light

Limited time pricing, limited quantity available.



DCI



## NSK High Speed Handpieces

Buy 2, get 1 **FREE**

### NSK Pana-Max PLUS

Net \$296<sup>00</sup>



### NSK Pana-Max Standard

Net \$230<sup>00</sup>



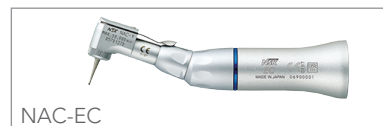
Limited quantity available.

## NSK Low Speed Kit

Kit contains:

- Low speed motor
- Straight attachment
- Contre Angle attachment

**\$525<sup>00</sup>**



NAC-EC



EX-204



EX-6B

## Accutron Ultra PC® Flowmeter + Portable Nitrous (Model 36100)

**\$3,495** \$500 rebate available



## Open a new account with Pearson and save.



pearsondental.com pearsonlab.com pearsonsurgical.com  
800-535-4535

**\$50 Off**  
any purchase of \$500  
or more.

One redemption per customer. Purchase must  
be on a single invoice of \$500 or more.

Coupon Number Z990417

Coupon valid 2/1/18 through 4/30/18

For new accounts or accounts that have not purchased in the last six months.  
Cannot be combined with any other discounts.  
Prices subject to change without prior notice.  
Certain exclusions apply.



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The logo features the text "XCEL SEMINARS" in a bold, black, sans-serif font, centered within a yellow oval. This oval is framed by a thick, yellow rope with a black outline, which is coiled into a rectangular shape with rounded corners. The rope has frayed ends at the top. The entire design is set against a solid brown background.

# **XCEL SEMINARS**



# 14th Annual Comprehensive Dental Skills Series

Four Points Sheraton San Jose

**March 25, 2018: Breaking The Dental Life Cycle With Minimally Invasive Advanced Adhesion Dentistry** *Dr. Joseph Willardson is nationally renowned cosmetic dentist & lecturer. His training and outstanding results are shown as the featured dentist on NBC's hit show "The Doctors."*

**April 29: Hands-on The Root to Crown Solution: Complete Endo from Diagnosis to Restoration** *Dr. Antonio Berto has authored multiple articles and lectured internationally on endodontics, dental traumatology and dental and pulp regeneration.*

**June 3: Dental Pharmacology: The Drugs Dentists Can and Should Use for Their Patients** *Dr. Patrick Quaranta is back by popular demand for a new subject! He is a former professor of Oral Medicine at UMDNJ-New Jersey Dental School.*

**June 24: Infection Control & the California Dental Practice Act PLUS a Bonus Course- How to Grow, Manage & Protect Your Dental Practice!** *Pat Wood, Partner at Wood & Delgado is an expert on the Dental Practice Act and Dental Transitions. Leslie Canham is an expert on Infection Control procedures and an entertaining lecturer.*

**Aug. 19: A Comprehensive Review of Pediatric Dentistry for GPs and Staff** *Dr. Lance Kisby has practiced & taught for 35 years, started two pedo residency programs and edited the Journal of Pediatric Dentistry.*

**Sep. 23: Digital Dentistry for Impressioning, Workflow and Treatment Planning Implant Cases** *Dr. Chad Duplantis is a renowned author and lecturer about "high-tech" dentistry.*

**Four Points Sheraton San Jose 1471 N 4th St, San Jose, CA 95112 (408) 452-0200**  
(Minutes from 680 & 101 Fwys)

**ALL COURSES ARE ON SUNDAYS & 7 CA & AGD CEs EACH**  
**\$185 EACH LECTURE, \$399 FOR THE**  
**HANDS-ON ENDO OR ORAL SURGERY**  
**COURSE OR THE ENTIRE 6 COURSE SERIES**  
**(42 CA & AGD CEs) FOR ONLY \$699!**

**BONUS**  
**HANDS-ON**  
**COURSE:**  
**ONLY**  
**\$299**

**Aug. 12, 2018 Hands-on Oral Surgery & Setting the Stage for Optimal Ridge Preservation**  
*Dr. Ron Wang has received extensive training in oral and periodontal surgery, implants and fixed prosthetics.*

COURSE SERIES  
SPONSORED BY:



## COURSE TOPICS

**Minimally Invasive Adhesion Dentistry:** *It is now possible to mimic the natural bond strength of the DEJ with certain techniques and materials. This level of adhesion enables the clinician to restore severely broken-down teeth with direct, low-stress, composite build-ups & onlays in lieu of full-coverage restorations. This lecture will review some of these techniques, materials and key research to perform advanced adhesion, including:* How to seal restorations & dramatically increase bond strengths prior to impressions & temporaries ♦ Layer composites with low-stress & double dentin bond strengths ♦ Identify & treat dentin cracks ♦ Virtually eliminate post-operative sensitivity ♦ How & when to place fibers in composites ♦ How to discuss advanced techniques with patients.

**Hands-on Root to Crown Endo (this class is included in the series or \$399 if purchased separately, it has a Hands-on Component and it would be appreciated though is not mandatory to bring 2-3 accessed teeth):** *Each step of endodontically treating and restoring a tooth is connected. This course walks through each step of root canal therapy – with each building on the success of the previous phase. Topics Include:* ♦ Diagnosis and Treatment Planning ♦ Endodontic Access ♦ Antibacterial Dressings & Temporization ♦ Shaping the Canal Space ♦ Irrigation ♦ Obturation ♦ Coronal Restoration of the Endodontically Treated Tooth

**Dental Pharmacology:** *This course covers The Scope of Dentistry in Managing Patients with Medications, including:* Use, overuse and underuse of drugs in dentistry and “off label” use of drugs ♦ Antibiotics ♦ Antimicrobials ♦ Antifungal medications ♦ Antiviral drugs ♦ Local Anesthetics - Topical and Injectable ♦ Analgesics - short & long term ♦ Narcotic and Narcotic-like analgesics ♦ Muscle relaxant drugs ♦ Anti-anxiety drugs edical consultation ♦ How to take a relevant medical history and what to do with that information

**OSHA, Infection Control and the CA Dental Practice Act:** *This course will not only entertain you and your staff but will enable attendees to meet license renewal requirements and state and federal requirements for OSHA Bloodborne Pathogen training, and infection Control with Dr. Carpenter. The California Dental Practice Act segment will include:* Basic requirements of the Dental Board, how to avoid Dental Board problems AND Present actual case studies of dentists subjected to Board discipline. **PLUS a Bonus Course-The New Economics of Dentistry:** *Whether you own dental practice or are an associate, this bonus segment is for you! Subjects include -* Current trends in associate positions ♦ corporate vs. private practices ♦ Lease issues affecting practice ownership ♦ dissecting the Associate Position ♦ compensation structures ♦ proper vs. improper models ♦ reviews the differences between employee vs. independent contractor

**Hands-on Intro to Oral Surgery and Ridge Preservation (this course on surgical models is not included in the course series and is an additional fee):** *This comprehensive program will show hands-on surgical extractions and socket grafting. Topics Include:* Gain a greater appreciation for diagnosis and assessment of tooth root anatomy and alveolar shape and form ♦ Understanding the socket anatomy based treatment algorithm ♦ Understand how to treatment plan in the best way to reach the desired outcome ♦ Learn the principles of minimally traumatic tooth extraction ♦ Gain an understanding of the biology of ridge resorption after extraction of a tooth ♦ Learn about the biofunctionality of biomaterials and its influence on extraction socket healing ♦ **(HANDS-ON)** Practice important techniques for minimally invasive tooth extraction plus preparing and placing biomaterials to achieve optimal ridge preservation

**Comprehensive Review of Pediatric Dentistry:** *This class is meant to make seeing children easier and more enjoyable for your staff. Topics include:* Pediatric oral pathology its treatment and prevention ♦ Prevention and factors contributing to caries ♦ Eruption problems and proper treatment Latest indications and the steps for a pulpotomy vs Indirect Pulp Cap ♦ Dental trauma and its treatment follow up protocol ♦ Slot Preps and latest types of accepted dental materials in primary and permanent teeth ♦ The final topic will review and discuss the contemporary concepts in the biology, management, treatment, and prevention of traumatic injuries

**Digital Dentistry:** *Treatment planning, designing and executing complex restorative and esthetic cases, especially those involving implants and fixed prosthodontics are daunting. Digital dental workflows have made this process more efficient and rewarding. We will discuss the rise in success that dentists and laboratories are experiencing with digital methods. This course will guide you step-by-step how to have success creating and restoring single units, implants and complex restorative cases digitally, showing you many practical clinical “gems” via numerous successful and failed cases, to improve your removable and fixed prosthodontic skills. This course will also briefly touch upon digital dentures.*

TUITION	6 COURSE SERIES MEMBERSHIP	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$699 Staff: \$449 Add \$299 to attend Hands-on Oral Surgery	Dentist: \$185 Staff: \$149 \$399 for the Hands-on Courses
Less than 14 days before an event	Dentist: \$719 Staff: \$469 Add \$319 to attend Hands-on Oral Surgery	Dentist: \$205 Staff: \$169 \$419 for the Hands-on Courses

Fees include continental breakfast, CE credits and free hotel parking. Registration is at 7:30am, the courses are 8am-3:30pm. It is an extra \$20 fee for all onsite and walk-in registrations.

Last Name \_\_\_\_\_ First Name \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Cancellation Policy:** *Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancelation fee. No refund or credit less than 14 days from an event.*

Additional registrants \_\_\_\_\_ Course Dates: \_\_\_\_\_ Total Amount \_\_\_\_\_

**Register online at [www.xcelseminars.com](http://www.xcelseminars.com)**

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Janine at 480-717-2230 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers, we are dedicated to providing only evidence-based information in our courses.



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