

THE Dental Trader

VOL. 15 NO. 1 • January '18
So. Calif. Edition

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Orthodontist. Tarzana, Fridays, 20 years old ortho practice. Gorgeous professional office. Resume: toothopinion@aol.com

Associate Position available in an office in Glendale, please email as7067@gmail.com

Hygienist, wednesday Agoura Hills, Beautiful new office. Toothopinion@aol.com

GP looking to rent an operatory to see my own patients. North OC preferred. Text 3109227270

PT Experienced DDS Palm Desert area GREAT Staff! Base/Bonus please email CV @ ml4273936@gmail.com

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General Dentist needed for busy office located in Rialto CA. FAX 951 291-2039

Available position for an experienced endodontist in Walnut, CA (91789) (909)528-3594, maxwellnazari@yahoo.com

FOR SALE - Periodontal practice in Tarzana - Owner retiring with 30 years of practice(818)621-2281

Brentwood, CA (Los Angeles) Dental office available for sublease. Please call 310-820-0093 for more info.

GP looking to rent an operatory to see my own patients. North OC preferred. Text 949 954-0484

SybronEndo Ultrasonic buc tip kit 6pk - brand new - \$140.00 - (949)661-6255 Roberta

Dental Asst position in small friendly CAMARILLO office. Please respond to ddmary62@gmail.com

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X-ray film processor needed. Please call 818-203-4272

Hygienist needed PT 1-2 days/week Southbay area email resume admin@smile-emporium.com

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Medical/ Dental biller needed for dental office who can do electronic billing. Please contact Geri at 818 716 0297

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GP needed for RCT & extractions (some crown/fillings). located in reseda. email resume to samslosangeles@gmail.com

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Obtura II barely used - \$100.00 - (949)661-6255 - Roberta

Want to buy a Head immobilizer of a small child papoose board. Email: wanwanliou@yahoo.com

Need ENDODONTIST one Wednesday a month in Glendale, CA. Email resume to Dentist532@gmail.com

Dentist needed in El Paso TX. Make 200-300K/year 310-663-4323 Tamir

GC Impression Syringe(used) for sale, two in good condition, 45.00each. e-mail im2near@yahoo.com

Dental practice for sale in Huntington Park. 3eq.ops.2plumbed. Some patients. \$75.000. (310)308-3097

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KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #4 - Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. on a main thoroughfare with exposure/visibility & signage. (30+) years of Goodwill. Cash/Ins/PPO pt base. Gross Collect \$1.0MM+/yr with no advertising. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. Refers out most Endo, all Perio, all O.S., all Ortho & all Implant Placement. Seller works (3) days/wk with (2) associates each (2) days/wk. (6+) Hygiene days/wk. Seller is retiring, but is willing to stay on p.t. **PENDING**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

CARSON - (3) op comput. G.P. on a main thoroughfare w HUGE SIGNAGE! Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. **MAJOR PRICE REDUCTION!**

ENCINO #7 - (5) op comput G.P. (4) ops eqt'd/(1) add plumbed. Cash/Ins/PPO. Gross Collect approx. \$270K p.t. (2) days of Hygiene. Refers out: most Endo, Perio, Implant place, Ortho & major O.S. Digital, Paperless, & Waterlase Laser. Seller retiring.

GLENDORA - (3) op comput G.P. (2) ops eqt'd, 3rd op plumbed. Located in a strip ctr, on a main thoroughfare, w excell exposure, visibility & parking. Cash/Ins/PPO w no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but willing to help transition. **PENDING**

ORTHO PRACTICE WITH (2) LOCATIONS - (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+ yrs of Goodwill. 500+ Active pts & 550+ in retainers. **PENDING**

SAN FERNANDO VALLEY #10 (CALABASAS) - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net! **PENDING**

SUNLAND - Practice and Real Estate. (3) op comput G.P., Free Standing Bldg., & two additional store fronts for sale. On major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough." Come build your dream clinic. Seller retiring. **NEW**

TORRANCE - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. **Back on the Market.**

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential. **SOLD**

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WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is moving. Offered at less than buildout costs.

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 - So Bay Expressway. Proximate to I - 805 & Hwy 54. Walking distance to retail and restaurants. Owner motivated. **NEW**

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD**

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last! **NEW**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **PENDING**

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Owners or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrix, digital, & set up to be paperless. Priced to Sell! **NEW**

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **SOLD**

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CEREC RED MC XL RED-CAM milling unit and computer/red camera for Sale \$4,000 OBO call 661-240-9050

Need ENDODONTIST one Wednesday a month in Glendale, CA. Email resume to Dentist532@gmail.com

Aspirating Syringes, Three used in good condition, 11.00 each. e-mail im2near@yahoo.com.

Dental office leasing space in Orange County for \$1.50 Sqf and no NNN charges, up to 2500sqf is available. call 818-849-8644.

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Xgenus by Gotzen X-ray unit in great condition \$1,500 (760)746-3663

Associate Needed 2-3 days/ week in Riverside. Quality driven office looking for a GP to join our team. 5 years experience needed. 714-624-4231

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Posted January 8, 2015

Robert W. Olson, Jr., APC

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CHULA VISTA – GENERAL Practice and **BUILDING** with 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

LA MESA – Long established **GENERAL** Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO – GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO – (San Carlos area) **GENERAL** Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

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"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,
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-Peiman Soleymani, D.D.S., Periodontist
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"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

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GENERAL PRACTICE FOR SALE-N. COUNTY SAN DIEGO: 6
Ops, Retail Center, Digital, GP+Ortho, Implants and Cos-
metic. GR \$1.3M+. HSPPT-Russell Okihara 619-694-7077
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BEVERLY HILLS (upcoming): Retiree. Over 20 yrs of goodwill. Private only. Professional building. 2 days of hygiene. Seller works 4 days. Revenues of \$525k. Solid/stable opportunity.

CARSON: Shopping center location. Busy center. Very clean office. Seller works PT. Low overhead. Office being sold as turnkey making financing easy to secure.

CHULA VISTA: Retiree w/\$30k monthly revenues on part-time sched. Long-term staffers. No advertising or promo. Priced to sell right away!

COACHELLA VALLEY (upcoming): Long-established Private only practice. 25+yrs of goodwill. Revenues over \$80k/mo. Busy hygiene program. Super location. Seller willing to remain as associate.Sweet.

COVINA (upcoming): Walkins. Strip center. 4 ops. Income over \$35k/mo. No promo. Most specialty work referred out. Pre-approved for loan. Quick look, place offer, it's yours in 30 days.

DOWNEY (upcoming): Multi-specialty practice. 7 ops. Revenues of \$150k/mo. PPO/HMO/Private. Must disclose your financials and affordability to be placed on list.

EL SEGUNDO: Large Sign. Visibility. 4 modern ops. Stand alone, single user building. Large parking. Digital x-rays in each op. Income of \$475+ per year on 3 days. Golden opportunity.

ENCINO: Private only practice. Prof. Bldg. Modern Equipment & layout. Seller wks part-time sched. Ideal starter opportunity or merger. Seller transition available.

FONTANA (upcoming): Free standing building with large parking lot. Busy area with large auto traffic. Big sign availability. Seller working part-time. Large potential for aggressive buyer.

GLENDALE: Long-established private practice with 30 yrs of goodwill. Seller retiring. 3 ops. Low overhead. Low rent. Low stress. Seller refers out most specialty work.

HAWTHORNE: Location, Location, Location...and huge pole Sign. On El Segundo Blvd long-estab practice with 4 modern ops, pano, revenues of \$40k/mo part-time. Wow!!

HUNTINGTON PARK: Uber busy office with 5+ ops. Modern facility. State of the Art. Crazy visibility. Revenues of \$80k/mo on PT sched. HMO of \$8-10k/mo. Serious inquiries only.

LONG BEACH (in price negotiations): Private. Long established. Retiree. Quality staff to remain. Seller to work 1 day per week for transfer. Revenues over \$40k/mo. Nice office.

LOS ANGELES: Visibility. Signage. Free standing building. Hispanic patients. Easy to find. Revenues of \$30k/mo on P.T. sched. Priced to sell.

LOS ANGELES (near LAX): Revenues nearly \$50k/month. Modern. Sweet location. Drive-by of thousands of cars daily and large employers. Aggressive buyers only!

LOS ANGELES: Live in LA? Want to practice nearby? Strip center. Modern. Easy to find with major tenants in Center. Revenues of \$600k. Busy office & hygiene program. Call NOW !

LOS ANGELES (Silverlake): Make money with limited expenses!! Its old, its ugly and has no computers...but 30+ years of goodwill. Large patient base. Low rent; \$30k/mo of income part-time.

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Practice Sales & Appraisals

MISSION VIEJO (upcoming): Private practice. Over 20yrs of goodwill. Seller retiring. Most specialty work referred. Revenues of \$35k/mo on 3 1/2 days per week. Transition available. Will sell quick.

MODESTO Area: Retiree with low stress office & revenues of \$400k/yr. 1st floor location. Low expenses. No promo. Most specialty work referred out. Pre-approved for loan.

NORTH HOLLYWOOD (upcoming): Call only if you are ready NOW. Free standing building. Remodeled office is wow. Modern, neat, clean. Signage. Hispanic patients. 4 ops. Revenues of \$600k part-time.

NORTH HOLLYWOOD: Ortho / GP Practice. Outstanding Free Standing Corner Location. 5 Modern Ops in Super Nice Facility. Revenues of \$45k/mo on Limited Days

NORTH SANTA BARBARA COUNTY: Retiree with 20 yrs Goodwill. Seller works limited sched. Revenues Over \$45k/mo. Solid Net Revenues.

PACOIMA: Sweet deal. Visible shopping center. Office with 2 ops but plumbed for more. Low rent. Office has been estab over 10 years. Price under \$125k – where can you find that?

PALM DESERT: Retiree with Private Only Practice. Super Location with Sign. Low Cost Rent. Busy Hygiene Program. Income over \$90k/mo. Associate. Seller Transition Available.

SANTA ANA: Visibility. Hispanic patients. Practice estab over 12 yrs. 4 Ops. Excellent opportunity. PPO, cash, Denti-cal all around 30%. Smooth transfer, low overhead...easy.

THOUSAND OAKS: THE best location in town!! Turnkey office with wow factor. Office, look, & location sell cosmetics. Ample parking lot. Easy to find 1st floor. Buy before its gone.

TUSTIN (upcoming): Seller retiring. 20+yrs of goodwill. 3 ops. Nice design/clean office. Private only patients. 2+ days hygiene. Transition available. Get name on list before it sells.

VAN NUYS: Sweet Turnkey Offering. 1st Floor Location with Sign. Busy Area Move-in Fully Equipped. Priced Cheap - Good Deal.

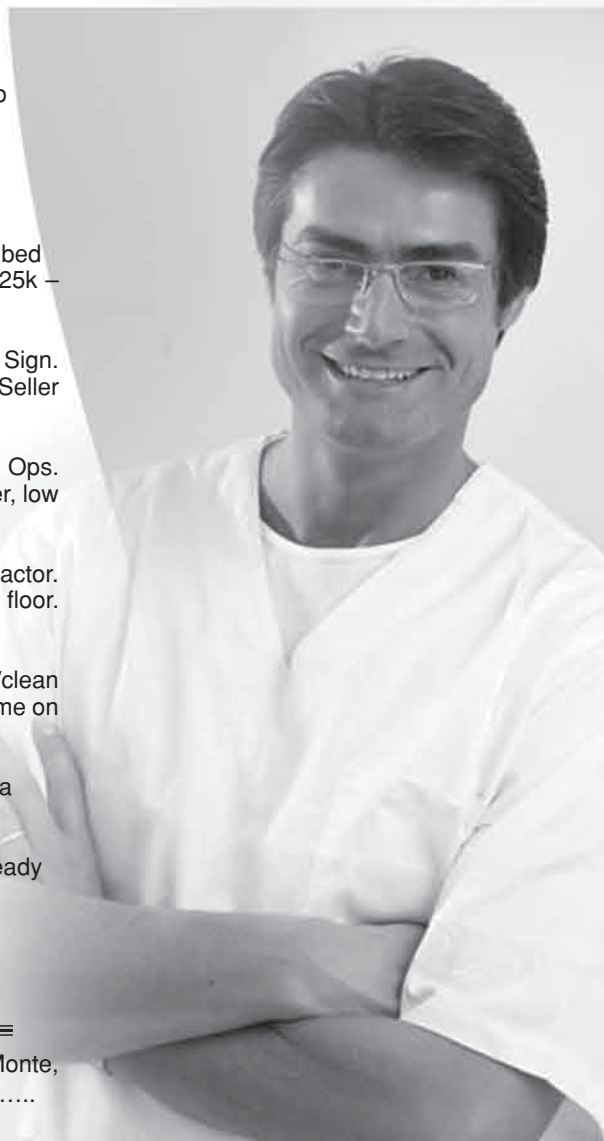
VENTURA: Sweet Shopping Center location. 3 ops. Clean. Busy center ready for aggressive promoter. Priced to sell quick at under \$250k. Don't wait !!

WEST HILLS: Beautiful office with modern equipment and professional setting. Work close to home. Price is gift as seller wants to semi-retire. Lender financing is approved.

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LAKE ELSINORE: 7 Ops. 23 years of goodwill. Recently remodeled. Refers out ortho and endo. On highly visible street.

HEMET: 6 ops. 39 years of goodwill. Oppty. to buy real estate also. No marketing being done. Very loyal patient base.

LA JOLLA: 4 ops. Fully renovated with high end buildout. Top of the line equipment in each op. Street level location.

SAN DIEGO #1: 4 ops. 44 years of goodwill. No marketing being done. Most specialty procedures referred out.

SAN DIEGO #2: 10 ops. 34 years of goodwill. Located near hospital and freeway. No marketing being done. Panorex.

OCEANSIDE: 4 ops 34 years of goodwill. All specialty procedures referred out. In desirable N. County shopping center.

PACIFIC BEACH: 3 ops. Oppty. to purchase dental building. Great street visibility. Low overhead. High profitability (50%).

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East Bay Area: Price recently reduced! 3 ops with room for expansion up to 7. Lightly-worked practice with great upside potential. [UALA171] IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548.(855) 337-4337.



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Practices for Sale

Laguna Niguel

Dr. retiring after 38 years in this location. Private insurance and cash only - 4 operatories with digital xrays - will gross over \$800,000/year this year on 3 days/week - 3 1/2 days of hygiene - "Itero" scanning system

Downey Orthodontic

5 chair Orthodontic practice - grosses \$230,000 on one day per week with low net of approx. 50% - 24 years goodwill - great opportunity for starter practice or to add days to established dentist - good upside potential

Redondo Beach

Gorgeous modern **Oral Surgery & Implantology** practice for sale - 3 operatories in 1500 sq ft - digital x-rays and ICAT 3D - grossed over \$530,000 last year

South Orange County Periodontal Office

Premier 40 year old Periodontal practice with stable staff and mature hygiene program - grosses \$1.8 million on 3 1/2 days per week with very high net - completely fee for service - 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft - State of the art with CBCT, digital radiology, and virtually paperless - owner willing to stay during transition completely fee for service - 7 modern, fully equipped

Placentia

Dr. retiring with over 30 years goodwill. 5 operatories in 1600 sq ft grosses over \$250,000 on 3 1/2 easy days. Private insurance, cash, & PPO's - 3 1/2 days of hygiene

Fountain Valley

Dr. retiring after 39 years - small practice good for starter practice or second location - in strip shopping center - 2 + 2 operatories - grosses \$160,000 on 2 days/week - overhead 50% - huge growth potential

Laguna Niguel Charts Only

Patient Charts only - no equipment. Dr currently shares space, losing his lease, and is retiring - approximate. collections of \$260,000 this year North Orange County Endodontics

North Orange County Endodontics

Georgous high-tech New Endodontic practice started from scratch 3 years ago - Dr relocating out of state - gross collections of \$413,000 in 2016 - all new equipment with a Zeiss microscope

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate - modern equipment with digital x-rays and Dentrrix software - Dr relocating out of California

Tustin Facility and Equipment only - no patients

4 operatories in 1300 sq ft. - digital x-rays in each op - Dentrrix computer system - 5 year lease at \$2300/month all equipment in good working order

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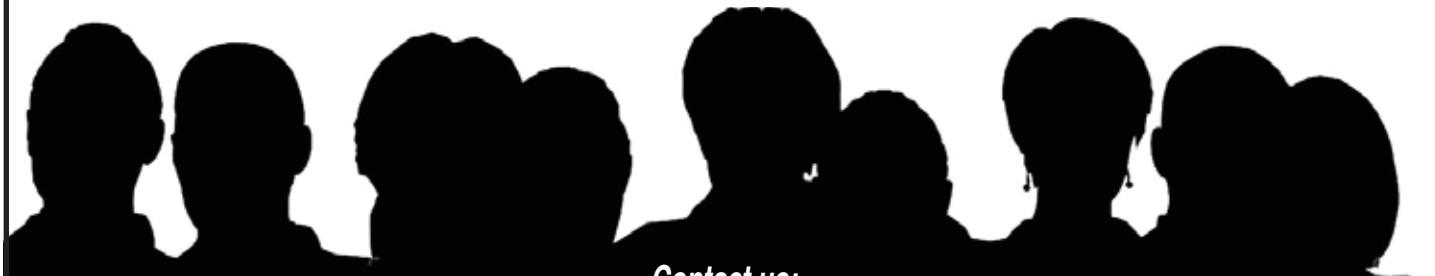
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When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Bakersfield, Beverly Hills, Hesperia, Long Beach, Marina del Rey, Rancho Cucamonga, Riverside, San Luis Obispo, Santa Barbara, Santa Monica, Sylmar, Temecula, and Victorville.

RANCHO CUCAMONGA FEE FOR SERVICE PRACTICE FOR SALE: HUGE PRICE REDUCTION – MUST SELL! Established in 1985 at the same shopping center location, this office collects \$400,000 per year consistently with a net income of \$130,000 per year on four days per week. Seller refers all oral surgery, all implant placement, all perio surgery, all ortho and most endo. 44% of the practice income is from hygiene and exams. No marketing, no weekends and no evenings. No HMO or Denti-Cal. 3 days of hygiene per week. Major shopping center location (Stater Brothers, Chase, Carl's Jr.) with 4 equipped operatories. Health forces sale. Asking \$225,000. – **PENDING AT FULL PRICE**

SAN LUIS OBISPO FEE FOR SERVICE PRACTICE FOR SALE: Long established, fee for service practice collects an average of \$750,000 per year on four days per week with four days of hygiene per week. \$270,000+/year net income. Seller refers all ortho, all perio, almost all endo and almost all oral surgery. The practice does no marketing, accepts no HMO's or Denti-Cal and does not see patients in the evenings or on week-ends. Free standing building with four equipped operatories with digital x-rays and PracticeWorks software. Retiring. Asking \$495,000.

MARINA DEL REY GENERAL PRACTICE FOR SALE: Practice collects \$740,000 per year with an average net income of \$300,000 per year. Seller works four days per week with 5 days of hygiene per week. No HMO, no Denti-Cal and no advertising. Seller refers all endo, all perio surgery and most oral surgery. Three equipped operatories with digital x-rays and DentalMac software. Seller is retiring. Asking \$630,000 – **PENDING AT FULL PRICE**

CANOGA PARK CLINIC PRACTICE FOR SALE: Great visibility and signage on Topanga Canyon Blvd. Retail location. Five equipped operatories plus three additional operatories that are plumbed but not equipped. Practice collects \$550,000 + on four and one-half days per week. No Denti-Cal and no HMO. There is one day of ortho per month, but no other specialties. Asking \$425,000.

RANCHO PALOS VERDES GENERAL PRACTICE FOR SALE: Seller is moving to the East Coast and must sell. This practice was established in 1994 at the current location. There are two equipped operatories plus one additional operator that is plumbed but not equipped. The office collects \$225,000 + on three days per week with a net income of \$125,000 +. No HMO, no Denti-Cal, no advertising and no evenings. Motivated! Asking \$100,000.

WEST LOS ANGELES GENERAL PRACTICE FOR SALE: Located in a strip shopping center, this practice collected \$460,000 in 2016 on three days per week and is on track to do even better this year. Four equipped operatories with room to expand. No HMO, no evenings and no advertising. Less than 5% Denti-Cal. Seller is motivated.

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects \$2 million per year with a net income of over \$540,000 to the working owner. 7 equipped operatories with CT scanner, digital x-rays and laser. Fully computerized. 13 days of hygiene coverage per week. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising. Seller is retiring after 40 years in practice in Bakersfield. Asking \$1,448,000.

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million. – **SOLD**

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$325,000.

TEMECULA MANAGED CARE PRACTICE FOR SALE: Practice collects \$900,000 per year on 3.5 days per week. \$12,000 per month in capitation and NO SPECIALISTS! Twelve operatories with four in a bay configuration. Seller does not work in the practice. 30+ new patients per month with zero marketing. Practice refers all endo, almost all oral surgery, all perio surgery and all ortho. Asking \$720,000. - **SOLD**

SANTA MONICA CLINIC PRACTICE FOR SALE: Located in a freestanding building, this practice collects \$970,000 per year with \$9,000 per month in capitation. Practice refers all oral surgery, all perio, all ortho and difficult endo. Ten ops with digital x-ray and panoramic x-ray. Associate run. Asking \$750,000 – **SOLD**

SYLMAR STARTER PRACTICE FOR SALE: Visible location with high traffic count. Seller is retiring after 37 years of practice at this location. Collections are \$140,000 per year on three days per week. Seller refers all oral surgery, perio, difficult endo and ortho. Three equipped operatories plus two additional operatories that are plumbed but not equipped. Asking just \$20,000.



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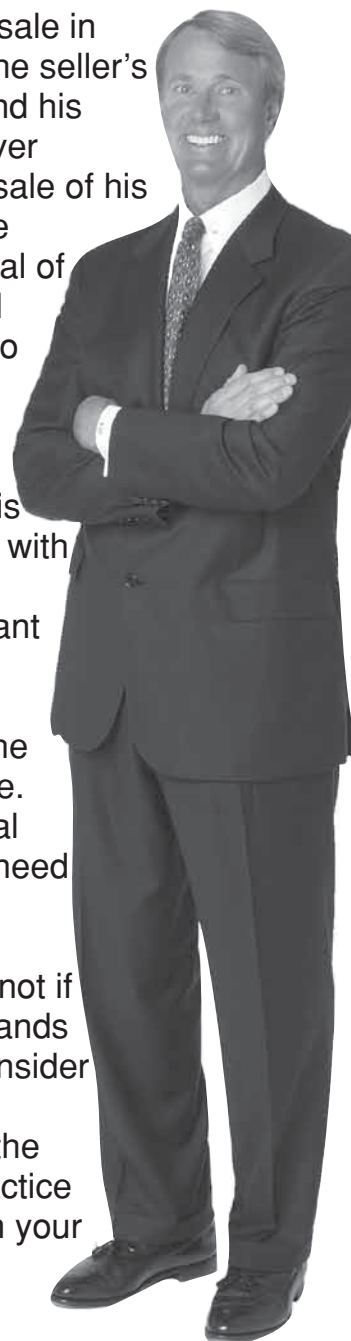
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ARE YOU CHOOSING TO PAY MORE TAXES?

This past July, I was listing a dental practice for sale in West Los Angeles. In the process of gathering the seller's financial records, I concluded that between he and his wife, they would have a taxable income of just over \$450,000 without including the income from the sale of his practice. I suggested that we consider putting the practice up for sale in mid-November with the goal of completing the sale in early January. He seemed surprised until I explained to him that if he were to sell his practice this year, given his current projected income, that he would pay an **additional 5+% in taxes.**

He had discussed the sale of his practice with his accountant, but had not provided the accountant with all of his current year income. When we had a conference call with his accountant, the accountant acknowledged that if he had known about the amount of "other" income that he would have revised his estimated tax figures for the sale of the practice to a figure roughly 5% higher than before.

With the current "upwardly sliding" rate for capital gains taxes and Medicare surcharge taxes, you need to consider the timing during the tax year to maximize the net profit to the seller. We at Lee Skarin Associates want to sell your practice, but not if waiting a few months will save you tens of thousands of dollars in additional, **avoidable taxes.** We consider this to be an integral part of the service that we provide – getting you every possible dollar from the sale of your practice. Think about listing your practice now with a broker that can get you the most from your dental practice sale. Think about calling Kurt Skarin at Lee Skarin and Associates today



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Dental Practice for Sale Los Angeles County, CA

- Beverly Hills – Modern Office**
- Gross ~\$855K in 2016
 - Mix General & Specialty Practice
 - Mostly Cash/PPO. Some Cap.
 - 3 Ops + 1 Plumbed, ~1000 sf
- Corona – Real Estate & Dental Practice for Sale!**
- Highly visible Freestanding Bldg
 - GP Gross ~\$418K in 2016
 - 4 Ops. Approx. 1,700 sq.ft.
- El Monte – Gross ~\$1 Mil**
- Corner of busy intersections.
 - Mostly patients referrals
 - Approx. 60 new patients/mo.
 - 5 Ops. ~1,800 sf. Mix income.
- Glendale – Gross ~\$559K.**
- Seller Retiring. GP with Ortho.
 - Busy high traffic location.
 - 4 Eq. Ops, ~1,000 sq.ft.
- Hawaiian Gardens – New Listing!**
- GP located on busy intersections
 - Lots of goodwill. Shopping Ctr.
 - Affordable Rent. ~1,200 sq.ft.
 - 4 Eq. Ops + 1 add'l plumbed.
- Lancaster – Shopping Center**
- Gross ~\$225K on 3 days/wk
 - PPO/Cash, ~1,300 sq ft
 - 2 Eq. Ops + 1 Add'l Plumbed
- La Puente – Affordable Rent!**
- Dental Office for Lease
 - 4 plumbed ops, ~1400 sq.ft.
- Lawndale – Busy street!**
- Equipment & Leasehold
 - Strip Mall, Facing Main Street
 - 5 Belmont Chairs, ~2,240 sf
- Long Beach – Gross ~\$156K**
- Shopping Center. ~1,350 sq.ft.
 - 2 Eq. Ops + 2 Add'l Plumbed
- Los Angeles – High Capitulations**
- Highly visible Medical Bldg.
 - Gross ~\$150K on 2 days/wk.
 - Low Rent. 4 Ops + 1 plumbed.
- Los Angeles – Gross ~\$415K.**
- Busy street. Heavy foot traffic.
 - 21 yrs. Goodwill. ~1420 sq.ft.
 - Mixed Patient Base. 5 Ops.
- Pico Rivera – Real Estate & Dental Practice for Sale!**
- ~\$459K Revenue in 2016
 - Building ~3,800 sq.ft.
 - GP. 4 Ops, ~1,200 sq.ft.
 - Income Producing Property!
- Pico Rivera – Busy Street!**
- Nearby shopping plaza, 4 Ops
 - Reasonable rent. ~1,300 sf
- Pico Rivera – 25+ yrs of Goodwill**
- Gross ~\$440K. Shopping Ctr.
 - 7 Ops + 1 plumbed, ~2,450 sq.ft.
- Van Nuys – Shopping Center**
- Starter Practice on main street.
 - 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Orange County, CA

- Brea – Gross ~\$350K**
- Cash/PPO, ~2,400 sq.ft.
 - 3 Eq. Ops + 2 Add'l Plumbed
- Garden Grove – Busv Street!**
- Street Front Location! ~1,700 sf
 - 3 Eq. Ops + 3 Add'l Plumbed
- Huntington Beach – Low Rent!**
- Walks from shopping mall, major anchor stores.
 - 3 Ops + 1 Plumbed, 1180 sq.ft.
- Laguna Hills – Retail Shopping Ctr**
- Cash/PPO! Busv intersections
 - 4 Eq. Ops, Approx. 1,750 sq.ft.
- Laguna Hills – Shopping Center!**
- Starter Practice on main street.
 - 4 Eq. Ops, Approx. 1,500 sq.ft.
- Westminster – Gross ~\$400K**
- Major intersections in strip center with national anchors.
 - 4 Eq. Ops, ~1,600 sq.ft.
- Yorba Linda – Strip Mall**
- Starter Office facing main street. Close to shopping centers, major anchors.
 - 4 Equipped Ops, ~1,200 sq.ft.

Dental Practice for Sale Riverside County, CA

- Hemet – Major shopping center**
- Corner of busy streets
 - 18+ yrs of Goodwill. 4 Ops
 - Reasonable Rent! ~1,200 sf

Dental Practice for Sale San Bernardino County, CA

- Crestline – Real Estate & Starter Practice for Sale!**
- Corner Real Estate with its own parking lot. 4 Ops.
 - No HMO. No Denti-Cal.
- Fontana – Gross ~\$310K**
- Retail shopping center.
 - 3 Ops + 1 add'l, ~1250 sq.ft.
- Rancho Cucamonga – Cash/PPO!**
- Absentee Owner. Gross ~\$273K
 - 6 Ops + 1 plumbed, ~1838 sf
- Rancho Cucamonga – Starter Office**
- Lots of Goodwill. Retail Center.
 - 5 Ops, Approx. ~2,100 sq.ft.
- Rialto – Large Retail Center!**
- 8 Ops, ~3,500 sq.ft.
- Dental Practice for Sale
 Ventura County, CA**
- Ventura – Busy Main Street!**
- Starter Office. Shopping ctr
 - High Visibility. 5 Eq. Ops.
 - Easy access to freeway.

Dental Practice for Sale Northern California

- Berkeley – New Listing!**
- GP located in commercial area on main street.
 - Cash/PPO! Approx. 1,040 sf
 - Approx. 15 patients/mo.
 - 3 Eq. Ops + 1 add'l plumbed.
- Fairfield – New Listing!**
- GP collects ~\$500K. Cash/PPO!
 - Refers out some 3rd molar & some difficult Endo cases.
 - 3 Eq. Ops. +1 add'l plumbed.
- Fremont – Real Estate & Dental Practice for Sale!**
- Main Shopping Center
 - New Office, Built in 2012
 - 5 Ops. Approx. 2,000 sq.ft.
- Newark – New Listing!**
- Starter Office in retail center.
 - 7 Eq. Ops, ~2,500 sq.ft.
 - Affordable Rent!
- Pittsburg – Gross ~\$441K**
- Mostly PPO/FFS. Paperless.
 - Nearby large shopping center
 - 4 Ops. Approx. 1,500 sq.ft.
- San Leandro – New Listing!**
- Starter General Practice
 - Cash/PPO! 5 Ops, 1,550 sf.
- San Jose – New Listing!**
- GP recently updated, newer equipments & remodeling.
 - Mixed income. ~1,500 sq.ft.
 - 2 Eq. Ops + 1 add'l plumbed.
- San Jose – Real Estate & Starter Practice for Sale!**
- Constructed in 2014.
 - Modern. Retail Center.
 - 6 Eq. Ops, ~2,500 sq.ft.
- Sunnyvale – SOLD!**
- Cash/PPO! 4 Ops, ~1,250 sf
- Turlock – Shopping Center**
- Gross ~\$215K on 5 days/mo
 - Cash/PPO! Off Highway 99.
 - Refers out endo & oral surgeries.
- Vacaville – Cash/PPO!**
- Part-time Starter Practice.
 - GP. All phases with some Ortho. Rarely refers out.
 - Corner lot. 3 Ops. ~750 sq.ft.

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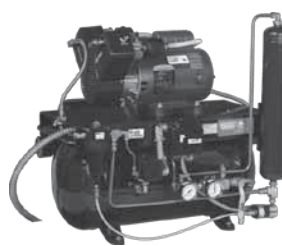
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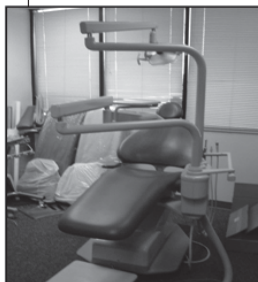
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Los Angeles | \$340,000 | 4 ops | 1,100 sq ft | Beautiful practice right next to the Miracle Mile and Beverly Hills. High-end clientele and room to grow.

Toluca Lake | \$850,000 | 7 ops | 2,000 sqft | Well-established family practice.

Canoga Park | \$250,000 | 2 ops | 900 sqft | Lovely small practice with doctor currently working two days per week. Street front building at the corner of a busy intersection.

Los Angeles Coastal | \$715,000 | 3 ops | 1,100 sqft | This highly desirable, modern practice offers an incredible opportunity to work with a high-end clientele and enjoy breathtaking views, fantastic dining, and a true California lifestyle.

Rancho Santa Margarita | \$1,300,000 | 8 ops | This beautiful office has it all! Revenue has exceeded \$1.4 million for the last three years. The perfectly laid out ground floor office is over 3,000 sq. ft. and features the latest technology. Located in a very nice professional building in upscale Orange County.

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CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. Grossed \$234K in 2016. Projecting approximately \$286K for 2017. **Buyer's net of \$142K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$347K for 2016 and projecting approximately \$365K for 2017. **Buyer's net of \$143K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

SANTA ANA - General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. Grossed approximately \$187K in 2016 and projecting approximately \$184K for 2017. Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

WESTMINSTER – General Practice established in 1983 located in a 2 story building with ample parking. On one of the busiest street of the city. Next to residential area. Has great signage. It consists of 3 equipped operatories with Mogo software in a 1,300 sq ft suite. Retiring seller is currently working 4 days/wk and sees approx. 5-6 patients/day. PPO/Cash/Some Denti-cal. Has digital x-ray. Projecting approx. \$190K for 2017. **Buyer's net of \$61,790.** Great opportunity for your first office or your second. Please contact your CPS Agent for more details. **Property ID #5194.**

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General Practice in Rancho Cucamonga



- **Projecting approximately \$582K for 2017**
- **Buyer's net of \$252K**
- Established in 2004
- Located in a busy single shopping center
- 3 equipped operatories
- Approximately 1,200 sq ft suite
- Computerized with Dentrix software and digital x-ray
- Seller works 2 days/wk and Associate 2 days/wk
- Sees approximately 25 patients/day
- PPO/Cash/Some Denti-cal/Some HMO
- Please contact your CPS Agent for more details. **Property ID #5169.**



Alice C. King, V.P.
Lic #00602189

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LOS ANGELES COUNTY LISTINGS

CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. Grossed \$234K in 2016. Projecting approximately \$286K for 2017. **Buyer's net of \$142K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

DOWNEY – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional building corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is currently working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and Cash Only. It's computerized with Dentrix software and digital x-ray. Grossed \$837K in 2016 and projecting approximately \$803K for 2017. Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. Grossed \$489,756 in 2016. Projecting approximately \$453K for 2017. This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in an approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed \$407K in 2016 and Projecting approximately \$451K for 2017. **Buyer's Net \$128K.** Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LA VERNE – Established circa 1980, this general practice is grossing approximately \$64K/MO. Its located in a busy single standing building. Seller is currently working 4 days/wk and 6 days/wk of hygiene. PPO & Cash only! Consists of 4 equipped operatories in a 1,250 sq ft suite. 100% patient referral. Computerized with Carestream software. Grossed \$757K in 2016 and projecting \$769K for 2017. **Buyer's net of \$195K.** Great office. Please contact your CPS Agent for more information. **Property ID #5196.**

LAWDALE – Turn-Key General Practice located in a two story storefront building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LOS ANGELES Price Adjustment - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$670,380 in 2016. **Buyer's net of \$173K.** Please contact your CPS Agent for more information. **Property ID #5107.**

LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Grossed \$511K in 2016 and projecting approximately \$537K for 2017. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

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Robert A. Palumbo, Executive V.P/Partner
Lic #01855842

MONTEBELLO – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. Grossed approximately \$1M in 2016. Net \$314K. Great practice with excellent staff. **Property ID #5168.**

VALENCIA – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. Grossed approximately \$1.6M in 2016. **BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

WALNUT PARK – Established in 1968 General Practice with option to buy the building is located in a free standing building. It has been an icon in the community for almost 50 years. Has convenient access to freeways. The practice consists of 4 equipped operatories with Easy Dental software in a 1,735 sq ft office. Seller works 4 days/wk and sees approximately 47 new patients/mo. PPO/Cash/Some Denti-cal. No Marketing. 100% Patient Referral. Grossed \$531K in 2016 and projecting approximately \$635K for 2017. **Buyer's net of \$241K.** Seller will be moving out of state. Great practice to rent or own your own building. Please contact your CPS Agent for more information.

ORANGE COUNTY LISTINGS

ANAHEIM – Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and the shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/mo. Grossed \$735K in 2016 with a **Buyer's net of \$309K.** PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**

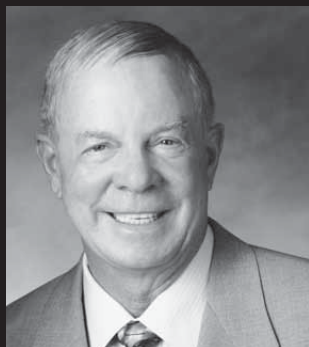
BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. Grossed \$1.5M in 2016 and projecting approximately \$1.5M in 2017. **NET \$452K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

BREA (GP + Bldg) – Well established practice located in a two story medical / dental building on a busy street of Brea. The practice consists of 4 equipped ops and 2 plumbed not equipped, excellent for expansion on a 2,000 sq ft office. Seller works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! It's computerized with Eaglesoft software. Has digital X-ray. Does minimal advertising. Grossed \$580K in 2016. Great office. Please contact your CPS Agent for more information. **Property ID 5197.**

COSTA MESA – General practice located in a busy retail shopping center on a busy street. This office was established in 2010. The practice is open 4 days/wk and sees approximately 30 new patients/mo. It consists of 5 equipped operatories and 3 chairs in open bay in a 3,500 sq ft office. Ortho comes in 2x/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (2 sensors). Grossed approximately \$656,565 in 2016. **Buyer's net of \$97K.** Please contact your CPS Agent for more details. **Property ID #5177.**

COSTA MESA – Established in 1952, this General Practice is located a single story building with 3 other tenants with good signage. Next to residential area. Practice consists of 3 equipped operatories in an approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximately 6-8 patients/day. Cash and Delta Premier Only. Has reasonable rent. Patient referral and website. Projecting approximately \$373K for 2017. Buyer's net of \$139K. Excellent location. Please contact your CPS Agent for more information. **Property ID #5202.**

FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 27 years of goodwill. Grossed \$344K in 2016. **Buyer's net of \$136K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5165.**



John W. Knipf, President
Lic #00283209

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GARDEN GROVE – Leasehold & Equipment Only! This exceptional office with an incredible layout was built out approximately two years ago. It is located in a corner building two story professional building with plenty of parking on one of the busiest thoroughfares of the city. The building is certainly an icon in the community with signage for our practice that can be seen day and night as the constant flow of traffic right passes at your front door. The practice consists of 5 equipped operatories in a 2,641 sq ft suite. It's computerized with Dentrux software. The seller benefits from a beautifully designed dental practice they can take over for a fraction of the cost of the build out. To the right Buyer, there are also charts to be gifted. Please contact your CPS for more details. **Property ID #5186.**

HUNTINGTON BEACH – Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrux software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K. Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

IRVINE – Price Adjustment!! Leasehold Improvements and Equipment Only! Modern designed practice located in a 2 story professional building conveniently located off the 405 and close proximity to 55 and 5 freeways. It's directly across the street from newly built apartment complexes. Practice consists of 4 equipped operatories with window views in a spacious 1,717 sq ft suite. Seller outgrew location. Please contact your CPS Agent for more information. **Property ID #5195.**

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrux software. Grossed \$553K in 2016 and projecting approximately \$596K for 2017. Please contact your CPS Agent for more details. **Property ID 5193.**

LAGUNA HILLS – Price Adjustment!! With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Projecting approx. \$236K for 2017. Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. Grossed approximately \$497K for 2016 with a Buyer's net of \$171K. Please contact your CPS Agent for more details. **Property #5144.**

MISSION VIEJO (Turn-Key) Price Reduction!! – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrux software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. **Property ID #5138.**

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrux software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

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Tony Frechette, V.P.
Lic #01967152

MISSION VIEJO - This Three Operator Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home builder creating another community with 10K new residential homes in less than 2 miles. With 11 years of Goodwill. PPO & Cash only. Fully networked, computerized, paperless and all digital. Grossed \$374K in 2016 with Seller working only three days! Seller averaged \$520K plus in previous 5 years. Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. **Property ID #5086.**

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. Grossed \$462K for 2016. Buyer's net of \$141K. Please contact your CPS Agent for more details. **Property #5137.**

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. Grossed approximately \$600K in 2016. On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

SANTA ANA - General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on an approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

SANTA ANA - General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. Grossed approximately \$187K in 2016 and projecting approximately \$184K for 2017. Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

TUSTIN - Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. Grossed \$700K in 2016 and projection \$709K for 2017. **NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.**

WESTMINSTER - General Practice established in 1983 located in a 2 story building with ample parking. On one of the busiest street of the city. Next to residential area. Has great signage. It consists of 3 equipped operatories with Mogo software in a 1,300 sq ft suite. Retiring seller is currently working 4 days/wk and sees approx. 5-6 patients/day. PPO/Cash/Some Denti-cal. Has digital x-ray. Projecting approx. \$190K for 2017. **Buyer's net of \$61,790.** Great opportunity for your first office or your second. Please contact your CPS Agent for more details. **Property ID #5194.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BEAUMONT - General Practice + Real Estate. This modern designed practice is located in a one free standing building with additional rear parking. The building could possibly be 2 suites or shared offices, has two separate entrances and receptions. The office consists of 6 equipped operatories with Dentrix software and digital x-ray (2 sensors). On a 2,400 sq ft office. Seller does management only. Two Associates work 5 days/wk together and 2 days/wk of hygiene. They see an average of 90-100 new patients/mo. PPO/Cash/Denti-cal (10%)/HMO. Grossed \$960,454 in 2016. **Buyer's net of \$298K.** Great opportunity! Please contact your CPS Agent for more information. **Property ID #5182.**

CHINO - Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**



Fred Vuittonet, V.P.
Lic #01363583

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CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed approximately \$402K for 2016 with a **Buyer's net of \$132K**. Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

DESERT HOT SPRINGS (GP + Building) – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. Grossed \$653,741 combined in 2016 and projecting \$802K for 2017. **Net of \$290K**. Please contact your CPS for more information. **Property ID #5198.**

HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$347K for 2016 and projecting approximately \$365K for 2017. **Buyer's net of \$143K**. Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. PPO/Cash/Denti-cal. Does little advertising. Projecting \$443K in 2017. **BUYER'S NET OF \$153K**. Please contact your CPS Agent for more information. **Property ID #4487.**

RANCHO CUCAMONGA – Price Adjustment! Established in 2004 this General Practice is located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 2 days/wk and sees approximately 25 patients/day. PPO/Cash/Some Denti-cal/Some HMO. Projecting approx. \$582K for 2017. **Buyer's net of \$252K**. Please contact your CPS Agent for more details. **Property ID #5169.**

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. Grossed \$260K in 2016. Please contact your CPS Agent for more information. **Property ID #5146.**

SAN BERNARDINO – Established in 1995 this practice is located in a two story building. Practice consists of 3 equipped operatories in an approximate 1,250 sq ft suite. Seller works 2 days/wk with Associate 4 days/wk. See approximately 10-20 patients/day. PPO and Cash only. Refers most specialty out. 100% Patient referral. Reasonable rent. **BUYER'S NET OF \$386K**. Please contact your CPS Agent for more details. **Property ID #5203.**

TEMECULA (GP – Turn-key) This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralex 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. Grossed approximately \$247K for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. Grossed \$271,934 in 2016. Projecting approximately \$262 **Buyer's net of \$82K**. Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. Projecting approx. \$389K **Buyer's net of \$120K**. Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. Projecting approximately \$708K in 2016. **NET OF \$244K**. This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

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Dan Parnell, V.P.
Lic #00901038

KERN, SAN LUIS OBISPO & VENTURA COUNTY

CAMARILLO - This well-established practice is located in a single story condo suite. Corner location with excellent street visibility. Near residential area, fire station, banks and restaurants. Seller is currently working 4 days/wk with Associate 2 days/wk. See approximately 28-30 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO. 100% Patient referral. The office consists of 3 equipped operatories and 1 plumbed not equipped in a 1,000 sq ft suite. It's computerized with Easy Dental and digital x-ray. Grossed \$413K in 2016. Buyer's net of \$228K. 25 years of goodwill. Has good signage. Please contact your CPS Agent for more details. **Property ID #5150.**

PORT HUENEME - This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. Grossed \$1,087,027 in 2016 Buyer's net of \$249K. Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

SAN DIEGO - Well established general practice located in a single shopping center right off the freeway with high traffic flow. Recent remodeled practice with 3 new equipped operatories with Eagle Software in approximate 1,100 sq ft suite. Computerized with Eaglesoft software and digital x-ray. Seller works 2-3 days/wk and sees approximately 8-10 patients/day. PPO/CASH/Some Denti-cal. Patient referral and Website. Projecting approximately \$275K for 2017. Please contact your CPS Agent for more details. **Property ID #5200.**

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrax / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Projecting approximately \$276K for 2017. Has a **Buyer's Net of \$92K.** Please contact your CPS Agent for more details. **Property ID #5185.**

SPECIALTY OFFICE LISTINGS

ESCONDIDO - This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. Projecting approximately \$708K in 2016. **NET OF \$244K.** This beautiful free-standing building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

UPLAND - Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. Grossed \$271,934 in 2016. Projecting approximately \$262 **Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

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SOUTHERN CALIFORNIA

BAKERSFIELD - NEW LISTING - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BURBANK - NEW LISTING - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 3 days of hygiene and digital X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

BURBANK - This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EagleSoft, Digital X-rays. 2016 Gross Receipts of \$290K with \$143K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - General Dentistry Practice with 4 Operatories has 3 days of Hygiene per week and 50+ years of goodwill with retiring seller. Practice utilizes Intra-Oral Camera and Pano. Great upside - most specialty procedures are referred out. 2016 Gross Receipts of \$358K. #CA442- Thinh Tran - 949-533-8308

FULLERTON - General Dentistry Practice with 5 Operatories, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, CEREC, Digital X-rays, and has 4 days of Hygiene per week. 2016 Gross Receipts of \$633K. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrux software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$712K with \$304K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312

INLAND EMPIRE - General Dentistry practice with 5 Operatories, PracticeWorks dental software, and Digital X-rays. Practice has 4 days of hygiene per week. 2016 Gross Receipts of \$937K with low overhead. #CA393- Kerri McCullough - 949-300-0312

LA QUINTA - General Dentistry Practice with 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's Gross Receipts were \$1.59M with Adjusted Net of \$435K. This is a PPO/Cash only practice, Seller works 4 days/wk. with specialist working 1 to 2½ days/mo. State-of-the-art office, Digital X-rays, Great Opportunity, Seller retiring. #CA425- Steve Caudill - 951-314-5542

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrux G4, Dexis Digital X-rays, and is paperless. 2016 Gross Receipts of \$344K and 2017 on track to increase significantly. #CA443- Thinh Tran - 949-533-8308

LANCASTER - This downtown General Dentistry practice with 9 Operatories is located in a free-standing building. Practice utilizes EagleSoft, Digital X-rays, Microscope, CBCT machine, and Digital Pano. 2016 Gross Receipts of \$593K and \$166K Adj. Net Income. Building is also for sale. #CA437- Kerri McCullough - 949-300-0312

LOS ANGELES WEST SIDE - This General Dentistry practice with 5 Operatories, 4 Equipped is located on LA's West side. The practice's busy main street location has great visibility. Open Dental, Digital X-rays. 2016 Gross Receipts of \$461K with \$185K Adj. Net on a 2 1/2-3 day week. #CA415- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - NEW LISTING - Facility Only Sale - This 4 Operatory office has a modern design in a great Manhattan Beach location near retail and residential. Includes computers, furnished Ops, Lab equipment, Zoom Bleaching light, curing lights, 2 X-ray heads. Move-in ready, just bring your patients! #CA467- Thinh Tran - 949-533-8308

MANHATTAN BEACH - Periodontal Practice - This Manhattan Beach Perio Practice is priced to sell. It features 3 Operatories, Dentrux, Dexis Digital X-rays, Laser, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410- Kerri McCullough - 949-300-0312

NEWPORT BEACH - NEW LISTING - General Dentistry Practice with 44 years of Goodwill is now available in Newport Beach. This practice has 6 Operatories, Dentrux, Digital X-rays, and 4 days of Hygiene. Most specialty procedures are referred out to local specialists, so there is room to grow the practice. 2016 Gross Receipts of \$580K with \$249K Adjusted Net Income. #CA478- Kerri McCullough - 949-300-0312

NEWPORT BEACH - General Dentistry Practice with 3 Operatories is located near the hospital and features EagleSoft, Digital X-rays, and Digital Pano. 32 years of Goodwill with seller and previous owner. 2016 Gross Receipts of \$401K. #CA452- Kerri McCullough - 949-300-0312

NEWPORT BEACH - Facility Only - This Newport Beach Facility features 4 Operatories, 3 Equipped, Dentrux Software, and Digital X-rays with sensors. Office features all high-end equipment that is less than 10 years old, and a modern design. Seller is moving out of the area. #CA420- Thinh Tran - 949-533-8308

ORANGE COUNTY - NEW LISTING - Endodontic Practice in a highly desirable city with 3 Operatories, 2 Equipped, Cone Beam CT, Microscope, Digital X-rays, and a paperless TDO system. 28 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$603K and 309K Adjusted Net Income. #CA466- Kerri McCullough - 949-300-0312

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ORANGE COUNTY - General Dentistry practice with 4 Operators is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Orthodontic Practice with 5 chairs is located in an upscale OC location. OrthoTrac **SOLD** with paperless charting and Dolphin Imaging. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312

OXNARD - This General Dentistry Practice with 4 Operators has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrrix, Digital X-rays, and an intra-oral camera. **SOLD** There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. Gross Receipts of \$795K. #CA387- Thanh Tran - 949-533-8308

PALM DESERT - General Dentistry Practice with 8 Operators in a 3,200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features Digital X-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. #CA426- Steve Caudill - 951-314-5542

PALM SPRINGS - General Dentistry Facility with 4 Operators, 3 Equipped, 1 plumbed. Seller is practicing here only 12 hours per week and there are patients in the practice. Seller is including patient charts in the asking price. Utilizes PracticeWeb software with 4 workstations and Digital X-rays. Favorable lease terms. #CA429- Steve Caudill - 951-314-5542

PALM SPRINGS - This General Dentistry practice with 4 Operators has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

PLACENTIA - This long-established General Dentistry Practice with 3 Operators is new on the market. Practice has been established for 35+ years in this **SOLD** community and features EagleSoft, Digital X-rays, and a 1,500 square foot suite in a single-story building. 2016 Gross Receipts of \$438K. #CA422- Kerri McCullough - 949-300-0312

RIALTO - General Dentistry Practice and historic free-standing Building for sale. Practice features 5 Operators and over 50 years of Goodwill and utilizes Dentrrix and an Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

RIVERSIDE COUNTY - **NEW LISTING** - This General Dentistry Practice with 4 Operators is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrrix, Digital X-rays, and is paperless. 2016 Gross Receipts of \$688K with \$223K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN PEDRO - This General Dentistry Practice with 4 Operators has been established for 6 years in San Pedro. Practice features EagleSoft software with Digital X-rays and 6 year new equipment. Office is bright and spacious with a modern design. 2016 Gross Receipts of \$519K and Adjusted Net Income of \$157K. #CA449- Kerri McCullough - 949-300-0312

SANTA ANA - **NEW LISTING** - General Dentistry practice 4 Ops in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2016 GR of \$434K with \$199K Adj. Net. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA - This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operators in 1,500 **SOLD** sq. ft., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - **NEW LISTING** - General Dentistry practice in a great South Bay location with 5 Operators, SoftDent, Digital x-rays, and Pano. Practice has a strong Hygiene program with 4½ days of Hygiene per week and a long-term staff. 2016 Gross Receipts of \$909K. #CA472- Kerri McCullough - 949-300-0312

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on main street with signage. 5 Operators, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - **NEW LISTING** - This General Dentistry practice is located in a retail center with 3 Equipped Operators, and 1 additional is plumbed for expansion. Practice has 14+ years of Goodwill and utilizes Dentrrix. This is a PPO practice, no HMO, and most specialty procedures are referred out to local specialists. 2016 Gross Receipts of \$281K with room to grow. #CA474- Kerri McCullough - 949-300-0312

TEMECULA - General Dentistry Practice with 5 Operators, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

UPLAND - **NEW LISTING** - General Dentistry Practice with 3 Operators (4th Operator is used as office), is located in a shopping center with 30 years of Goodwill. 2016 Gross Collections of \$324K. Great opportunity. Hurry, this one won't last. #CA450- Steve Caudill - 951-914-5542

UPLAND - *Facility Only* - 4 Operators, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thanh Tran - 949-533-8308

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VALENCIA - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrrix, Dexis, and is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thinh Tran - 949-533-8308

VAN NUYS - General Dentistry/Multi-Specialty Practice with 6 Operatories is located in a busy retail center. Most dental equipment is 10 years old. Practice utilizes Digital X-rays and is paperless. PPO/HMO/Denti-Cal. 2016 Gross Revenue of \$1.09M with \$384K Adjusted Net Income. #CA431- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry. Great opportunity to purchase a Peds practice in the western San Fernando Valley. In an upscale location, this 4 Operator practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough - 949-300-0312

YUCCA VALLEY - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

BONITA/CHULA VISTA AREA - NEW LISTING - Terrific Opportunity, General Practice with 8 Fully Equipped Ops. This well-established practice is located in a stand-alone building near a busy section of Bonita that has excellent visibility and ample parking. The office is open 5 days and has 9 days of hygiene per week. SofDent, Dexis, Pano, I/O cameras, and Laser. The patient base is comprised of FFS, Indemnity, and PPO patients. Most specialty work is referred out to specialists. This practice is going to move quickly. #CA476- Russell Okihara - 619-694-7077

INLAND NORTH COUNTY SAN DIEGO - 5 Operator General Dentistry/Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital X-rays, Intra-Oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted Net Income. #CA432- Russell Okihara - 619-694-7077

LA JOLLA - NEW LISTING - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per week and the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - NEW LISTING - General Dentistry Practice in a retail center on a busy corner. 6 Operatories, Digital X-rays, and Dentrrix in a 2,400 sq. ft. suite. Retiring doctor has 17 years of Goodwill and also does Ortho, Cosmetic Dentistry, and Implants as well as bread and butter dental procedures. 2016 Gross Receipts of \$1.3M+ with 6 days of hygiene per week. #CA468- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - 5 Operator General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO - North County General Practice with 5 Operatories, Dentrrix, Digital X-rays, and Pano. This is a PPO Practice in an excellent and convenient Location. 2016 Gross Receipts of \$635K and Adjusted Net Income of \$242K. #CA428- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL COAST, OREGON - 1,080 sq. ft. office, 3 Ops, equipped with Digital x-ray and Daisy software. Doctor refers out all Endo, Surgery, and Perio Surgery. Building Available. Owner retiring. #OR106- Valerie Higgins - 209-627-9347

HONOLULU, HAWAII - 5 Operator General Dentistry Practice in the Pearl City/Waipahu area, Dentrrix, Panorex, Dexis, Laser, Excellent Location with ample parking, Highly-profitable, Rare opportunity. #HI108- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - NEW LISTING - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental. Excellent Location with Ample Parking. 811 Sq. Ft. of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrrix, an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

MAUI, HAWAII - NEW LISTING - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

OAHU, HAWAII - General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-ray located in a shopping center. Established for 28 years, on most major PPOs. Gross Receipts over \$350K. #HI102- Russell Okihara - 619-694-7077

NORTHERN CALIFORNIA

BERKELEY - 1,700 sq. ft., 4 Ops, Dentrrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, Adj. Net \$494,000. 100% fee for service. #CA379- Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrrix, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K. #CA391- Dennis Hoover - 209-605-9039

CHICO - General Dentistry with 7 Ops, Dentrrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - NEW LISTING - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrrix, Dexis, Intra-oral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

EASTERN CONTRA COSTA - 3 Ops in 1,300 sq. ft., w/room to expand. Intraoral Camera, Laser, Dexis Digital X-ray, Softdent PMS. 2016 GR \$274K w/52% adj. net. #CA454- Jim Engel - 925-330-2207

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EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, **SOLD** x-ray, PracticeWorks software. 2016 GR \$453K. #CA339- Thomas Wagner - 916-812-3255

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE - *Facility Only Sale* - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411- Steve Caudill - 951-314-5542

FOLSOM - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick Digital **SOLD** x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 1,500+ sq. ft. office, 4 Ops, Dentrix software, 2 Schick Digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 2,400+ sq. ft. w/6 Ops, Digital X-rays, Ortho Phos XG 3D Digital **SOLD** Panoramic, Picasso Laser, and Dentrix software. 2016 collections: \$1.8M. Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Approx. 2,000 sq. ft., 6 Ops, equipped w/Intraoral Camera, Digital X-ray, Laser, CEREC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Oral Surgery Practice - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438- Steve Caudill - 951-314-5542

GREATER SACRAMENTO - 1,200 sq. ft. office w/4 Ops, Intraoral Camera, Dexis Digital X-ray, Dentrix software. 2016 GR \$435K on 3 day work week. Practice est. for over 30 years. #CA456- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, non-digital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

OAKLAND - General Dentistry - 12 Ops in 5,000 sq. ft. modern office. GR of \$1.5M with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360- Jim Engel - 925-330-2207

SACRAMENTO - 1,567 sq. ft. office with 4 equipped Ops, 1 add'l plumbed, est. for 25+ years. 2016 GR \$680K on 4 day week. Equipped with Intra-Oral Camera, Digital X-ray, Pano, and Carestream software. Owner retiring. #CA441- Thomas Wagner - 916-812-3255

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 3 Op office in professional building, desirable **SOLD** location, EagleSoft software. Avg. age of equipment 15 years. Seller Retiring. #CA400- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,150 sq. ft. office w/4 Ops, Intra-Oral, Dexis Digital X-ray, Carestream software. 2016 GR \$535K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,760 sq. ft. 2015 GR \$1.2M with adjusted net of \$480K. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 **SOLD** sq. ft. w/4 Ops, 2014 GR \$714K w/\$363K Adj. Net. #CA274- Dennis Hoover - 209-605-9039

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on **SOLD** to add a half day work week. Selling all Active and Historical Charts. #CA330- Jim Engel - 925-330-2207

SAN RAMON - General Dentistry, emphasis on Children, 5 treatment chairs in 1,700 sq. ft. 2016 GR \$440,000 on **SOLD** minimum work week due to illness. Dentrix PMS, Paperless Charts, 9 workstations, Digital Sensor, Digital Pan. #CA439- Jim Engel - 925-330-2207

SONOMA COUNTY - 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral Camera, Soft Tissue Laser, Datacon PMS. Owner retiring. #CA463- Gina Miller - 707-391-7048 or Jim Engel - 925-330-2207

SONOMA COUNTY - NEW LISTING - Sonoma County Multi-Specialist known as the "IMPLANT" Center. Established 16 yrs, 2016 Gross receipts \$1.6M, 3.5 days/ wk. 6 OPs, latest technologies; LANAP, Digital Pano, Dexis & Dentrix. Retiring periodontist is offering a STRONG TRANSITION PLAN selling both the practice and 2,000 sq. ft. Condo. #CA470- Gina Miller 707-391-7048

SONOMA COUNTY - 2,415 sq. ft. office w/5 Ops, Intra-Oral, Digital X-ray, Dentrix software. 2016 GR \$1,500,000 with low overhead. Building available for sale. #CA441- Gina Miller - 707-391-7048

VACAVILLE - 1,400 sq. ft. leased office established 25+ years, with 4 Ops, equipped with intra-oral camera, **SOLD** Digital X-ray, and Dentrix software. 2016 GR of \$807,000 on 3 1/2 days/week. Owner retiring. #CA416- Thomas Wagner - 916-812-3255

VALLEJO - NEW LISTING - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 1/2 days #CA469- Jim Engel 925-330-2207

WALNUT CREEK - NEW LISTING - 1260 sq. ft. office w/Dexis Digital sensor, EZ Dental software, in 4 operatories. 2016 GR \$633,000 on 4 days/week, Adj. Net 45%. Owners retiring. #CA473- Jim Engel 925-330-2207

WINE COUNTRY - NORTHERN CALIFORNIA - PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

FRESNO - NEW LISTING - GR past 3 years averaging \$1.5M. 4 days of hygiene. Owner is retiring. Priced for an expedient sale. Delta PPO but no HMO'S. #CA445- Dennis Hoover - 209-605-9039

MODESTO - NEW LISTING - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dentrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451- Jim Engel - 925-330-2207

MODESTO - NEW LISTING - Endodontic Practice & Building. 6 Ops, stand-alone building, Microscopes, CBCT and Endovision software. 2016 GR \$1.2M, 32% overhead. Owner will stay for transition. #CA475- Dennis Hoover - 209-605-9039

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Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Dental practice for sale in retail center: Highland, CA

PRACTICE for SALE - Located in a shopping retail center, with supermarket anchor to drive foot traffic. Convenient access to the 210 freeway just 1 minute away. 3 well equipped operatories. Ideal starter practice or suitable as a satellite location, especially due to the low overhead. Office rent is under \$1,900/month. Accepting only PPO insurance. Average collections of \$350,000/yr.

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Great visibility in retail center: Anaheim, CA #1

PRACTICE for SALE - Excellent retail location on a busy street, with good signage, and freeway access just minutes away. Spacious office with 3 equipped, and 2 pre-plumbed operatories ready for expansion. The practice is currently run part-time due to owner's limited availability. Accepts Denti-Cal/PPO/Cash. Seller motivated to consider reasonable offers for quick sale.

Retirement sale, with low overhead: Anaheim, CA #2

PRACTICE for SALE - Retirement sale. 3 equipped operatories, with room for a 4th operator to accommodate growth. Low rent \$2,300/month. Currently open part-time. Cash/PPO/Denti-Cal, No HMO. Average collections of ~\$180,000. Seller to consider all reasonable offers for a quick sale. Seller financing available.

Spacious office in retail center, low overhead: Long Beach, CA

PRACTICE for SALE - Retirement sale. Located in a street corner retail center, with great visibility. 4 operatories in a spacious 2,400 sqft office, with room to add more operatories. Includes, digital x-ray and recently acquired digital pano machine. Part-time schedule, averaging under 30 hours/week. Mostly HMO/PPO/FFS. ~\$8K/month capitation income. Average collections of \$230,000. The location, area demographics and size of the office has good potential to develop in to a high volume 6 day/week office that can be run with associates.

Dental practice for sale: Tustin, CA

PRACTICE for SALE - General dentistry practice, with 4 operatories in approx. Low rent of \$2,500/mo for ~1,000 sqft, a in recently updated and well equipped office. The practice is currently run part-time, averaging 20-24 hours/week. Accepts PPO/Denti-Cal. 100% associate coverage, with an average of \$200,000/yr collections

Dental practice for sale: San Gabriel Valley, CA

PRACTICE for SALE - Excellent location in retail space near a street corner, with large signage facing a busy road. General dentistry practice, with 4 operatories (3 fully equipped). Very low rent of just \$1,550/month for ~1,000 sqft. The practice is currently run part-time, averaging 20-24 hours/week. Accepts Cash/HMO/PPO/Denti-Cal. On pace to collect \$240,000 in 2017.

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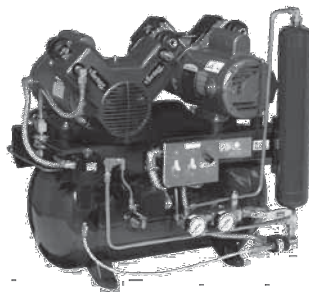
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ANAHEIM - Excellent location on a busy corner with exposure, visibility, and signage! 16 Years of Goodwill. **3 eq. ops. & 4 plumbed not eq. ops. in a 1,450 sq. ft. suite.** Rent is \$3,750 / month. Large windows throughout and natural sun light. Collected \$284,858 in 2016 with the seller working 2 days a week. **\$226,000.**

BUENA PARK - GROUP SOLO PRACTICE w/ 41 Years of Goodwill. Excellent corner location convenient to the 5 and 91 freeways. Seller has two treatment rooms, and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft. and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews!. Dr. is retiring - works 32 hours a week. This is the perfect practice for someone who wants to work a shorter schedule and split the costs of rent and some overhead. **Under offer, back up offers encouraged.**

COSTA MESA PERIO - **NEW LISTING** - If you are looking for a Perio office in a beautiful setting, you need to visit this one. Located across from the Newport Golf Course, and close to the Newport Back Bay, this 4 treatment room, 1,200 sq. ft suite is in a frequented two story multi-use building on a busy corner. Excellent visibility with plenty of parking. Dr. works here part time, and the practice has a long history.

DOWNEY - 3 treatment rooms in 1,214 sq. ft. suite located in a four story medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, caring doctor and staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Collected \$324K in 2016. This has a great history as a dental office - and Downey is a very stable area! **Priced at \$240,000. Available.**

FOUNTAIN VALLEY - **NEW LISTING** - 4 eq. treatment rooms & 2 plumbed, partially eq. treatment rooms in a well-appointed suite located in a single story, free standing building. Busy shopping center location w/ lots of parking. Rent is \$3,200/month. Retiring Seller. Dentrix Software, Digital X-ray, and Intra Oral Camera. Long term staff. Strong Hygiene department. Projecting approx. \$540,445 for 2017. \$407,000.

FULLERTON - 4 eq. treatment rooms in a 1,100 sq. ft. suite located on Harbor Blvd. near downtown Fullerton. Excellent signage and ample parking in the rear of building. Bus stop right out front and lots of foot traffic. Seller started the practice approx. 9 years ago, works 2.5 days/week, and plans to retire. 5 Star Yelp reviews. **Low Overhead.** Recently Reduced \$125,000.

GARDEN GROVE - For those of you looking for a practice and real estate - THIS ONE IS FOR YOU!!! (or sign a long term lease with options to renew). Located just off the 22 freeway, this office was completely remodeled 2.5 years ago, and the rebuild is awesome. There are 5 treatment rooms in this 1,850 sq. ft. stand alone building. Corner location - grandfathered pole sign. Off-street parking in front of and behind the office! This design must be seen to be appreciated. There is a 33 year+ established patient base. The practice is surrounded by a residential area close to the border of Anaheim and Garden Grove in OC. All digital - paperless office (Including a digital sensor). You must see this to appreciate it. **Accepted offer, back up offers encouraged.**

HACIENDA HEIGHTS - 3 eq. ops. & 1 plumbed not eq. op. in a 975 sq. ft. suite located in a single story, busy, strip shopping center convenient to the 60 freeway. 20 Years of Goodwill. Seller is moving out of the area. **Price Reduction \$90,000.**

LAKE ARROWHEAD - **NEW LISTING** - 6 eq. treatment rooms in a 3,000 sq. ft. suite located in a single story, professional building w/ 28 years of community Goodwill. Retiring Seller and excellent, long-term, knowledgeable staff. Spacious suite with large windows throughout and lots of storage. Modern office with Carestream Software, Intra Oral Camera, Dexis Digital X-Ray, 3M True Definition Digital Impression Scanner and Picasso Lite Diode Laser. Fee for Service. Practice has a history of collecting over \$1 Million since 2005.

LANCASTER PEDO - **NEW LISTING** - 8 eq. treatment rooms in a 3,200 sq. ft. spacious, nicely designed suite convenient to the 14 freeway with excellent visibility. 27 years of Goodwill. Lease is \$6,000/month. Landlord is willing to paint the suite and is easy to work with. Suzy Dental Software, Intra Oral Camera, and equipment that averages 0-15 years old. Pedro at this time, but was seeing MediCal - would recommend reactivating with new MediCal schedules coming in 2018. Practice has a history of over \$1MM/yr seeing adults and children. A must see to appreciate!

LA PUENTE - **NEW LISTING W/ REAL ESTATE FOR SALE** - 4 eq. treatment rooms in a 2,400 sq. ft. suite located in a single story, freestanding building on a busy corner with large, pole signage. Real Estate is available for sale. 37 Years of Community Goodwill. Retiring Seller. Projecting approx. \$ 328,132 for 2017 on a part time schedule. Accepted offer, Back up offers encouraged. **Under offer, back up offers encouraged.**

LONG BEACH - 6 eq. ops in a 1,900 sq. ft. suite located in a single story building on a busy corner. Family practice well known in the community with 55 Years of Goodwill. Retiring Seller. Convenient to the 405, 91 and 710 freeways. Rent is \$2,800/month. 80% Insurance and 20% Cash. \$300,000. **Accepted offer, back up offers encouraged.**

LOS ANGELES - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 900 sq. ft. efficient suite located in a Medical/ Dental building off the 110 freeway. MediCal office is next door and a great referral source. Seller currently works 2 days a week but would like to concentrate on his main practice in Upland. Rent is only \$1,200/month. Low Overhead! Recently Reduced \$105,000.

LOS ANGELES - Seller spent over \$400,000 in upgrades on the suite. All X-Calibur Belmont Chairs. Motivated Seller! 5 eq. ops. & 1 plumbed not eq. op. in a 1,600 sq. ft. suite located in an upscale Multi story professional building in the Wilshire area. Rent is only \$4,272/month and includes all utilities. High End Finishes and Equipment. Stable Collections. **Accepted offer. Back up offers encouraged.**

LOS ANGELES - Store Front, Boutique style practice with high ceilings that makes an immediate impression on patients. 3 treatment rooms in a 1,150 sq. ft. suite with room to expand up to 2,200 sq. ft. 15 years of Goodwill - 70% cash and 30% insurance. EZ Dental, Intra-oral camera, Digital X-ray, Midmark chairs. It is so well maintained everything looks new! This is a well-run operation and a must see if you want to be in this area! Projecting \$547,715 for 2017. \$450,000.

*Wishing you and yours a Happy, Healthy,
Prosperous New Year*

Greg Beamer and Ellen Wood



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NEWPORT BEACH - 3 eq. treatment rooms in a spacious suite located in a single story, Medical/ Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/month. Priced to sell **\$190,000!**

NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area – folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$165,000!**

PASADENA IMPLANT ORIENTED - This is an incredible practice and facility. 4 eq. treatment rooms and 6 plumbed not eq. treatment rooms in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$976,212 for 2017.

SAN BERNARDINO - RECENTLY REDUCED. 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Open Dental Software. Seller currently works 3 days a week and is projecting approx. \$255K for 2016. Seller added Medical late last year and is on target for a nice increase this year. \$199,000.

SAN JUAN CAPISTRANO – NEW LISTING - 6 eq., spacious treatment rooms in a 2,730 sq. ft. free standing building convenient to the 5 freeway. New Construction - The building and Interior were completely rebuilt 6 months ago by a specialized design team. The network is first class. 27 years of Goodwill. Dentrix Software, Intra Oral Camera, Digital X-rays, and New equipment. Multi-specialty practice with 3 GP associates, 1 Pedo and 1 Ortho already on staff and building the base. The Retiring Seller only works 2.5 days a week, the practice collected \$860,250 in 2016. The patients love the new location and build-out, and you will too!!! Real Estate for Sale or Lease.

SAN JUAN CAPISTRANO – 4 eq. treatment rooms & 3 plumbed not eq. treatment room in a 2,000 sq. ft. suite located in a two story professional building, 13 Years of Goodwill. Rent is \$6,077/month and includes utilities and janitorial service. Easy Dental Software, Intra Oral Camera, and Digital X-ray. Projecting approx. \$220,000 on a 2 day work week. \$178,000.

SANTA MONICA - NEW LISTING - Beautiful, modern suite that offers 2 spacious eq. treatment rooms in 905 sq. ft. This office is a first floor location that presents very well. Great signage to the street. Well-maintained and well-managed. Seller has a solid patient base with a history back to 2004 at this location. The rent for the office is more than reasonable for the area, and you need to see the office to appreciate it. Excellent 5 Star Yelp reviews. Knowledgeable, long term, caring staff. Projecting approx. \$666,061.50 for 2017. The income stream is 50% Insurance & 50% Cash. **Under offer, back up offers encouraged.**

TUSTIN - AVAILABLE Beautiful, Unique, Boutique Style build-out. A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor and entire facility would work well for a GP, specialist, or someone who wanted to focus on sleep apnea. You need to walk this one to get the true feeling for it. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! Seller is moving all patients and selling Leasehold Improvements and Equipment, or a time share deal.

WEST COVINA – NEW LISTING - 3 eq. treatment rooms in a spacious suite located in a single story, medical/professional building on a busy street. 30+ years of community Goodwill. Low Overhead; Rent is only \$1,800/month. Retiring seller currently works approx. 27 hours a week. 90% Insurance, 10% Cash. Projecting approx. \$259,689 for 2017. \$200,000

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. **Priced at \$80,000. Under offer, back up offers encouraged.**

VALENCIA - If you are looking for a well-established practice in a prominent area in SoCal, this is it. Established in a busy Medical Center, the Seller has made the decision to **retire**. He has **4 treatment rooms in a 1,174 sq. ft.** suite that rents for \$4,700 a month. The office is open 4 days a week (with 5 hygiene days/wk). Solid, long-term staff and an established base of insurance and cash patients round out this great opportunity. This is a must-see to appreciate the location and the seller! **Accepted offer, back up offers encouraged. Recently reduced to \$475,000.**

VALLEY VILLAGE - 5 eq. treatment rooms in a 1,400 sq. ft. suite located in a multi-story professional building on the corner of two busy streets with free parking and elevator. Rent is \$3,346/month. **45 Years of Community Goodwill.** Approx. 1,200 active charts. **Retiring Seller** currently works 2.5 days/week with an Associate working 2 days/week. Solid base of customers loyal to the practice. Seller will assist in reasonable transition. Projecting approx. **\$234,926 for 2017. Priced at \$180,000! Accepted Offers. Back up offers encouraged.**

Sold in the last 60 Days:

West Covina, Santa Clarita, Mission Viejo, Yorba Linda, Costa Mesa, Santa Ana, South Gate and Thousand Oaks.

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KOREATOWN – Successful, referring GP looking to sublease space to a specialist. 3 eq. ops. Available.

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- Are your back-ups monitored, uncorrupted and secure?

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DENTAL PRACTICE FOR SALE LOS ANGELES: Long-established practice with shopping center location, low rent, LOW price. Call Broker - Practice Sales & Appraisals (818) 999-9595.

Steri Cage, Seven used available in good condition, 5.00 each. e-mail im2near@yahoo.com

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaD-PA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

Endodontist Needed - "Inland Empire". Willing to accept cash discount/Denti-cal big plus. Please Fax CV 951-672-7878 or email H.POURSHIRAZI@YAHOO.COM

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6 cases asst (L) gloves -latex/nitrile \$20(per case) 949-661-6255 - Roberta

Perio practice for sale in Orange County. Owner forced to retire because of disability, can stay until next summer. Conebeam and Perio-lase. Call 949-338-7104, taud@hotmail.com.

San Diego Senior High Roller built absolutely gorgeous offices, now wants, younger team to help rebuild, Previous partner and he did over one million. He will give a bargain opportunity to younger team. Sellers invested over time over one million. in three locations. here is a decent base of patients lo build on This opportunity is coming up soon. Register your interest, by emailing Tom Fitterer PPS ppsincnet@gmail.com

Well established Dental Group Practice in San Diego is expanding. Doctor are you looking for supplemental income to help while you develop your practice or are you semi-retired? We are looking for part time Oral Surgeon, Endodontist, Pedodontist and General Dentist. Please e-mail your CV to horizondental2000@yahoo.com or fax to (619)440-0719

Sacramento practice space share leading to buy out,for retire,start no cost, kimhwayoun@gmail.com

Office Manger for Santa Barbara Office. Compensation \$60K with Benefits! Send Resumes Farid74@aol.com

Bakersfield Pedo office looking for assoc leading to partner/buyout. Can easily add general dentistry to the practice. 11 years of goodwill. pediatricdentist18@gmail.com.

DDS Xpress Realty, Find out why DDS Xpress Realty is the right choice. Tina Ochoa, Broker offering over 25 years of experience in dental brokering. (951) 309-3196

LOOKING FOR MARKETER TO WORK IN BAKERSFIELD AND KNOW WORK IN INTERNET, MUST HAVE EXPERIENCE, SEND CV AT luismiguelcollazos@yahoo.com

Hygenic Rubber Dam Clamps(used) for sale, sizes:(2) #W2,(2)#W3, #2, all in good condition, 7.00 each, e-mail im2near@yahoo.com

DENTAL OFFICE FOR SALE ESCONDIDO. Dental Building in best location ever - Across from Central Elementary School. Stunning, turnkey, 2000 SF, single story and recently renovated. Ample free parking and history of walk-by traffic/new patients. Spacious, prestigious doctor's office with own entry. Also consult room, six ops, two labs, two restrooms, staff room, and beautiful, large reception area with bay window and crown ceiling molding. Contact 760-739-1312 or blaney@cox.net

Chula Vista Fully Equipped Dental office for Lease with 5 OPS,1800SFT in East Lake Medical Building. The Owner is Motivated to Lease Below market. 925-577-8512/ eastlake.dental@gmail.com.

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Bakersfield: Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped ops. Collecting over \$1 million annually on just three days a week. Estimated buyer's net income after loan payments is a robust \$455,000! [BKER171] IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

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LAKE ELSINORE: 7 Ops. 23 years of goodwill. Recently remodeled. Refers out othro and endo. On highly visible street. Ken Rubin Practice Sales 619-299-6161

25 Years Experience

LOS ANGELES COUNTY PRACTICE CITY OF BELL

W / REAL ESTATE FOR SALE

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled artery by thousands of daily commuters. The practice offers 6 eq. ops. in 2,194 sq. feet building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016.

**SELLER MOTIVATED TO SELL.
WILL CONSIDER OFFER WITH LEASE
OPTION AS WELL.**

FEATURED LISTING



LOS ANGELES COUNTY

CHINO HILLS

STRIP SHOPPING CENTER LOCATION

Ideal location in prime area of Chino Hills has been a dental office for over 15 years providing excellent exposure and foot traffic. The office offers 3 fully equipped operatories in approx. 1100 square foot suite. Digital X-ray and Pano. Priced below replacement cost. This opportunity is available for immediate move-in. Seller is moving patient base to his Chino office. **SOLD**

HACIENDA HEIGHTS

SHOPPING CENTER LOCATION

Leasehold & equipment opportunity is located in well-established shopping center location on Hacienda Heights Blvd, just North of 60 Freeway. Vons Market and Rite Aid are the main anchor stores in the center. The office offers 4 operatories (2 ops fully equipped) in spacious suite with great exposure and foot traffic. Priced below replacement cost at only \$59,500. Will save Buyer hundreds of thousands of dollars in build-out cost. Seller purchased condo suite and moved his patient base to new location. Call for details.

LOS ANGELES

STRIP SHOPPING CENTER LOCATION

Location provides excellent signage and foot traffic. The office offers five fully equipped operatories in 1060 square foot suite. Offering Dansereau chairs and Adec Chairs, Digital Pano, Intra-oral camera and Practice Web software. Five computer work stations throughout the office. Equipment is only (5) years old. Seller moving his patient base to other LA office approx. 2 miles away. Priced below replacement cost at only \$95,000.00, saving hundreds of thousands of dollars in build-out cost.

SAN GABRIEL VALLEY

COLLECTING \$1,000,766 IN 2016

Located in strip shopping center providing excellent exposure and foot traffic attracting 30-40 new patients per month. This great opportunity has been serving the community since 1995. The office offers 4 ops, digital x-ray and maintains a low overhead of 50%. Call now, this practice will not last on the market long. **SOLD**

THOUSAND OAKS

MANAGING DENTIST

Seller offering over 17 years of Goodwill. Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2nd Fl. of two-story professional

in Dental Practice Sales



building with ample free patient parking. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in auto accident. No longer able to work, hired associate March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform regular services.

WEST COVINA

SHOPPING CENTER LOCATION

Located on the ground floor of major shopping center providing high foot traffic and exposure attracting 75-100 new patients per month. The office offers 5 operatories with (9) computer work stations throughout the office (Eagle Soft program), digital x-ray, pano and much more. Collected \$688,303 in 2016. Managing Seller, this associate run office offers a ton of potential.

Priced reduced to \$475,000.00 Seller very motivated and will consider all offers.

ORANGE COUNTY

ANAHEIM DENTAL LOCATION ON MAJOR THOROUGHFARE REAL ESTATE FOR SALE

Tired of paying rent? Beautifully built-out facility, completed renovated inside and out located on State College Bl. Providing excellent exposure and signage. Truly a Gem!!! Conveniently located providing easy freeway access from the 91 Freeway, 5 Freeway and 57 Freeway. This office offers 4 operatories (2 equipped), digital x-ray, Sirona Pano and much more. A Must See Opportunity!!! I have an SBA Lender that can do the entire project with as little as 10% down. **PRICED REDUCED**

ORANGE COMMERCIAL PLAZA LOCATION

Great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Katella Avenue. This ideal location provides excellent signage, foot traffic and easy freeway commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 1/2 days per week. The office collected \$94,690 in 2016 on 1 1/2 days week. Call now!! Priced below replacement cost at \$85,000.00.

ORANGE COUNTY LEASEHOLD & EQUIPMENT OPPORTUNITY

Store Front location on major thoroughfare, across the street from courthouse and downtown shopping. This spacious offices offers 4 operatories with 2 fully equipped operatories with lots of growth potential in approx. 2,000 square foot suite. The office offers pano, digital x-ray. Seller moving patient base to his Irvine office. Priced reduced to \$50,000. Great opportunity for Buyer who as out grown current space. Reasonable rent.

NEW OPPORTUNITIES COMING UP: Fullerton, Los Angeles, North Hollywood, Norwalk, Pasadena

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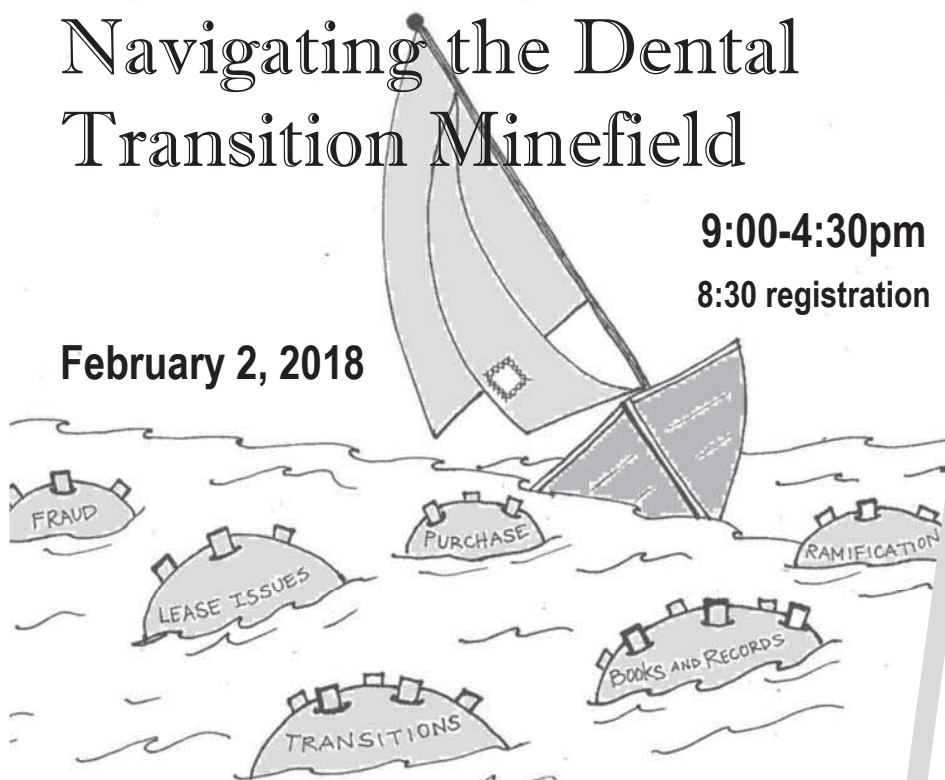


Navigating the Dental Transition Minefield

9:00-4:30pm

8:30 registration

February 2, 2018



WHETHER YOU OWN OR PLAN TO OWN A DENTAL PRACTICE, THIS SEMINAR IS FOR YOU!

This will be an in depth look at the many issues you face when selling or purchasing a dental practice, entering in to a partnership buy-in or becoming an associate with an option to buy the dental practice in the future.

Three of the leading expert in dental practice transitions will point out the many issues you will face when attempting to sell or acquire a dental practice. Areas of discussion will include:

- Evaluating books and records
- Analyzing the dental software and charts
- Lease issues which can destroy your investment
- Pitfalls in the purchase agreement
- Tax ramifications of sale or purchase
- Continuing to practice dentistry after a sale
- Restrictive covenants and covenants not to compete
- Financing issues

Practice Management
7 CE
Hours
AGD Subject Code 955



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Speakers

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Art Wiederman
DENTAL CPA

Kathleen Johnson
MANAGEMENT CONSULTANT

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Rancho Mirage private practice for sale. On track for 1.15M in 2017. Reliable Practice Sales (661) 609-3000, BRE # 01871175

Rancho Cucamonga general practice collects \$400,000/year on 4 days/week with 3 days/week of hygiene. Seller refers everything out. Shopping center location. Asking \$225,000. Kurt Skarin 805-777-7707

LAGUNA NIGUEL PRACTICE FOR SALE - 4 operatory general practice - Dr retiring after 38 years - will gross over \$800,000 this year - digital xrays - private insurance and cash only - Thomas & Fees Practice Sales (714) 544-4341

Perio practice for sale in Orange County. Owner forced to retire because of disability, can stay until next summer. Conebeam and Perio-lase. Call 949-338-7104, taud@hotmail.com.

Bakersfield SW equipped office for lease w/wo equipment, attractive free-standing, high visibility, lighted sign. 5 operatories, 1800ft. 661-742-4594.

Ivory Rubber Dam Clamps for sale(used): sizes #6, #15, #7A, (2)#26, #1A all 10.00 each. sizes #4 & #13A, 7.00 each. Good condition e-mail im2near@yahoo.com

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CHULA VISTA--NEW LISTING!! Owner retiring from 35 year established GENERAL Practice, situated on corner of major thoroughfare. High Collections/ High Net! 6 Ops in approx. 2000 sq.ft., with digital X-Rays. Softdent updated 2016. Seller owns Building and there is possible sale in future.

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WEST COVINA - 3 eq. ops. 30+ yrs of Goodwill. Low Overhead; Rent is \$1,800/mo. Retiring seller. \$200K Greg Beamer 909-542-4891

Anaheim building for sale & dental opportunity located on major boulevard providing excellent exposure and signage. Tina Ochoa, Broker (951) 309-3196

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GENERAL PRACTICE FOR SALE-CENTRAL OC: 4 Ops, Busy street. 40+ years Goodwill. Digital. 2016 GR \$533K with \$179K Adj. Net. HSPPT-Kerri McCullough 949-300-0312. #CA440



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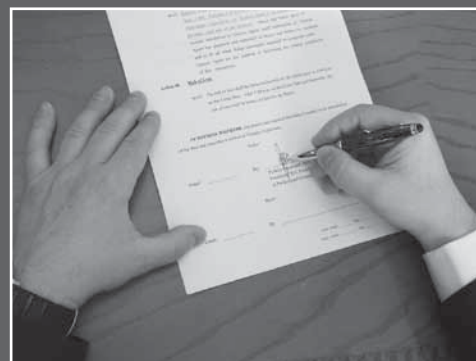
- Dentist, Prosthodontist specialist (LLU Post-Graduate)
- Associate Professor, Loma Linda University
- Started multiple successful private practices and an educational center
- Real Estate Broker (BRE # 01871175)



Featured Practice

A gem in the Desert: High end private practice in Rancho Mirage. Collected \$1,085,000 in 2016, on track to collect \$1,150,000 in 2017. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. High percentage of treatment involves oral implantology, seller refers out all endo and ortho. Located in a professional building with excellent visibility in a high traffic area. Computerized office with digital intraoral XRs, cone-beam, and in-house laboratory. No HMOs, no Denti-Cal, no evenings, and no weekends.

Asking \$849,000



Practices for sale coming-on soon:

Oxnard: GP well-established practice in a professional building. Seller retiring. Tons of goodwill.

Beverly Hills: High-end private practice coming-up early 2018, on track to collect 550-600K in 2017. This is for a discerned buyer looking to practice high quality dentistry on a light schedule.

Prospective SELLERS:

Make sure you call Dr. Proussaefs for a COMPLIMENTARY in-office consultation before listing your office for sale. His expert view can save you thousands of dollars and tons of frustration.



"Moving to Southern California from New York and starting a practice was not easy. I am thankful to Dr. Proussaefs who made the process of transitioning a practice so easy. His expertise in the field are unmatched, especially because he combines knowledge both on the business aspect and on the dental field as well. He was very responsive and very well versed on what needs to be done in every step while I was transitioning into the practice. It has been a privilege for me to have his guidance throughout the process, he knows dental office transitions like no one else".

John Magnis DDS, Oxnrad, Diplomate, American Board of Oral Implantology

LEGAL TIP: Buyers: Have you conducted a UCC search on the Seller? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

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PRACTICE FOR SALE/ CARSON GP 33 yrs goodwill w/ 5 eq ops. Grossed \$234K. California Practice Sales, Inc. Phone: 714-639-2775

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Composite Carpules Syringes(used) for sale: Five Chaulk brand, 9.00 each, One 3M brand, 13.00 each. e-mail im2near@yahoo.com

Newport Beach - Established GP practice available for partnership opportunity, leading to full buy-out within few years. PPO/FFS. \$800K/yr collections. Upscale office, located in busy shopping center. Broker - Charles Kim 877-778-2020

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MENIFEE: 5 ops. 30 years of goodwill. On major street near freeway. High-tech. Oppty. to buy real estate also. Ken Rubin Practice Sales 619-299-6161

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I placed an ad selling some SCHICK CDR sensors I had for \$4,000.00 in The Dental Trader. Before the ad was even published in the magazine the items were sold to doctors who saw em on the Dental Trader's Online Ad Board.

Dr. Eric Prouty, Costa Mesa, CA

GLENDAL/BURBANK Newly Renovated Gorgeous office and building 5 ops and room for more.HMO 5K per month. ABSENTEE seller will help in long time transition. Owner operator will do 1.5 million first year, This is a Class Lady, Class Building and goal should be to do two million.PPS says it is a bargain,a sure winner. Call Tom Fitterer 714-345-9659 PPS

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Dental Practices For Sale -- Santa Maria, San Luis Obispo, Rancho Palos Verdes, Simi Valley, Moorpark, Pacoima, Thousand Oaks, Silverlake, West Hills, Los Angeles, Orange and many others - call Practice Sales & Appraisal (818) 999-9595.

Dental assistant needed for a friendly dental office in Long Beach, F/T, bilingual Spanish, Xray certificate preferred. Please email resume to brandonnguyendmd@dr.com or call to office (562) 599-3838.

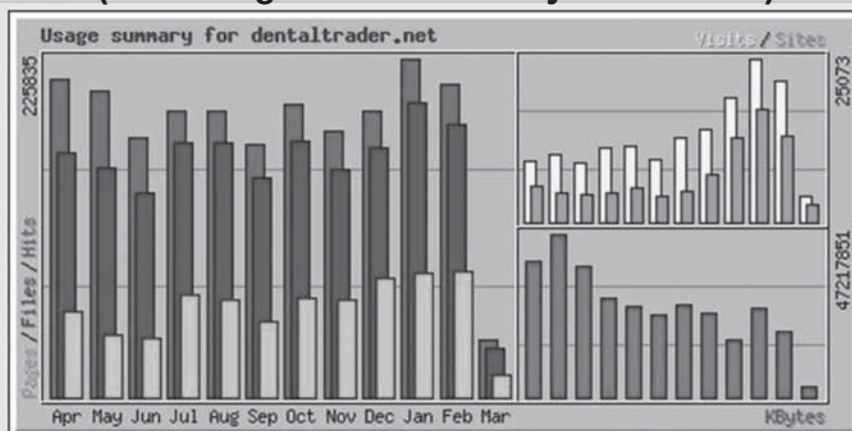
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DDS Rank Doubled Our Website Traffic

“Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site’s strengths and weaknesses. I don’t speak “BI-NARY” and some of the jargon was “over my head” so I contacted the company and was amazed to learn that the “corrections” would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!

(Server log statistics in early March 2017)



Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

After almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That’s doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn’t even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven’t tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock.”

Bruce Carter, Publisher
The Dental Trader

Get your free review now: www.ddsrank.com/freetest

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Glendale/Burbank - Newly Renovated Gorgeous office and building. 5 ops and room for more. HMO \$5k per month. Owner operator will do \$1.5 million first year. This is a Class Lady, Class Building.

San Diego - Senior High Roller built absolutely gorgeous offices, now wants, younger team to help rebuild. Previous partner and he did over one million.

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OC Beach - Prof Location 6 ops 1900 sq ft computerized Dextrix. Previous one million Dollar loc. Each op Monitors & Tv's. Full price \$150,000 Rent only \$5,000.

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Redlands - Est 30 yrs HMO 7-8k cap chcks Grossing 500k ABSENTEE SELLER Owner/Operator will do 2 times current income in not more.

Inland Empire - Shopping Center GRT LEASE GR \$350 5 ops plmb, 3 equipped ABSENTEE SELLER GR \$30k/mo Part time Working Owner DDS will do \$50k/mo.

FASHION ISLAND - GR \$600k.

Newport Beach - Est 30 yrs, Grossing one million net \$350 to \$400k. Coming up!

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Santa Clarita /Antelope Valley - Million dollar location Absentee Seller Only \$250,000.

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