THE DANTA

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"The New Economics of Dentistry"

XCEL Seminars – Hilton Chicago, Chicago, Illinois

Jason P. Wood

DECEMBER 6, 2017 • 6-8 PM
"California Dental Practice Act"

Annenberg Center of Health Sciences at Eisenhower

Patrick J. Wood

DECEMBER 17, 2017 • 8-10 AM
"The New Economics of Dentistry"
XCEL Seminars - Houstin, Texas
Patrick J. Wood

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Want to buy a Head immobilizer of a small child papoose board. Email: wanwanliou@yahoo.com

Hygienist, Wednesday Agoura Hills, Beautiful new office. Toothopinion@aol.com

GP looking to rent an operatory to see my own patients. North OC preferred. Text 3109227270

PT Experienced DDS Palm Desert area GREAT Staff! Base/Bonus please email CV @ ml4273936@gmail.com

FOR SALE - Periodontal practice in Tarzana - Owner retiring with 30 years of practice(818)621-2281

Dental Light For Sale Pelton & Crane LF-II unit mount recondition \$ 450 . sung34@gmail.com or 626 758-7462

GP looking to rent an operatory to see my own patients. North OC preferred. Text 949 954-0484

SybronEndo Ultrasonic buc tip kit 6pk - brand new - \$140.00 - (949)661-6255 Roberta

Dental Asst position in small friendly CAMARILLO office.Please respond to ddmary62@gmail.com

Polaroid Macro5 SLR-1200 - barely used - \$100.00 - (949)661-6255 Roberta

Obtura II - barely used - \$100.00 - (949)661-6255 - Roberta

Cannon Selphy CP720 camera printer - like new - \$50.00 (949)661-6255 Roberta

RDH P/T position available in San Pedro/Palos Verdes area. 310-755-8520

DenMat Sapphire Plasma curing light - never opened \$750.00 - 949-661-6255 Roberta

Long Beach turnkey practice for sale 3 op, Digital. Plaza corner of two major streets. High visibility. Text 310-647-7366

DenMat Sapphire Velascope w/ rolling cart - great condition - \$1000.00 - (949)661-6255 Roberta

Treatment coordinator / front office needed for Torrance office. Email resume to ddslongbeach@gmail.com

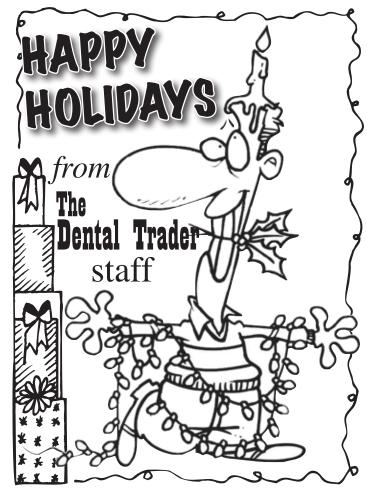
Sybron Endo TCM endo III motor & handpiece - barely used - \$1400.00 (949)661-6255 - Roberta

Soflex Finishing & Polishing Kit by 3M, 120.00. e-mail im2near@yahoo.com.

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OFFICE FOR SALE Collected 624k in 2016. Asking 550k. E-mail: buydds1@gmail.com

PT Dentist needed in Lake Forest, please email resume/cv to 2015dentist@gmail.com



Dental Assistant needed for Saturdays in Duarte, CA. Please send resume to mttam888@yahoo.com

ORAL SURGEON needed in Van Nuys. Great office to work in. Please send resumes or contact bestfamilydentist@gmail.com

Aspirating Syringes, Three used in good condition, 11.00 each. e-mail im2near@yahoo.com.

Unitek/3m Adult Anterior Polycarbonate Kit,275.00. e-mail im2near@yahoo.com.

Steri Cage, Seven used available in good condition, 5.00 each. e-mail im2near@yahoo.com

6 CASOS asst (L) gloves -latex/nitrile \$20(per case) 949-661-6255 - Roberta

Owner selling 1 or 2 offices. If interested e-mail me at buydds1@ gmail.com for more information.

Office Manager full time in NORTHRIDGE bilingual English/Armenian with at least one Year Experience. Email resume to: Drmkodabak@gmail.com 818-6343488

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KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. *VERY LIMITED COMPETITION!* In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #4 – Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. on a main thoroughfare with exposure/visibility & signage. (30+) years of Goodwill. Cash/Ins/PPO pt base. Gross Collect \$1.0MM+/yr with no advertising. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. Refers out most Endo, all Perio, all O.S., all Ortho & all Implant Placement. Seller works (3) days/wk with (2) associates each (2) days/wk. (6+) Hygiene days/wk. Seller is retiring, but is willing to stay on p.t.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

<u>CARSON</u> - (3) op comput. G.P. on a main thoroughfare <u>w</u> HUGE SIGNAGE! Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. *MAJOR PRICE REDUCTION!*

ENCINO #7 - (5) op comput G.P. (4) ops eqt'd/(1) add plumbed. Cash/Ins/PPO. Gross Collect approx. \$270K p.t. (2) days of Hygiene. Refers out: most Endo, Perio, Implant place, Ortho & major O.S. Digital, Paperless, & Waterlase Laser. Seller retiring.

GLENDORA - (3) op comput G.P. (2) ops eqt'd, 3rd op plumbed. Located in a strip ctr, on a main thoroughfare, \underline{w} excell exposure, visibility & parking. Cash/Ins/PPO \underline{w} no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but willing to help transition.

ORTHO PRACTICE WITH (2) LOCATIONS – (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+yrs of Goodwill. 500+ Active pts & 550+ in retainers. FENDING

SAN FERNANDO VALLEY #10 (CALABASAS) – Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net!

SIERRA MADRE - (3) op comput G.P. in desirable foothill area. Gross Collect \$350K - \$400K/yr on (3) day wk. (3) days of hygiene. Cash/Ins/& one PPO. Refers out Endo, O.S., Perio, Ortho & Implant Place. Does no advertising. Seller retiring.

SUNLAND – Practice and Real Estate. (3) op comput G.P., Free Standing Bldg., & two additional store fronts for sale. On major thoroughfare we excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough." Come build your dream clinic. Seller retiring.

TORRANCE - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. *Back on the Market*.

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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential.

WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is moving. Offered at less than buildout costs.

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

<u>VICTORVILLE</u> - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring.

SAN DIEGO COUNTY

CHULA VISTA – For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 – So Bay Expressway. Proximate to I – 805 & Hwy 54. Walking distance to retail and restaurants. Owner motivated.

<u>CLAIREMONT</u> - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare <u>w</u> exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help.

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrix, digital, & set up to be paperless. Priced to Sell!

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter.

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Endodontist, Board Certified for your office. Very high standard of work. Will bring all supplies. LA/OC area. SoCalEndoGroup@gmail.com

General Dentist wanted in El Monte, CA. Please email your resume to uicdds@yahoo.com

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Endodontists needed, per diem plus production. Ventura county. please email : dracedds@gmail.com

Associate Dentist needed for a busy dental practice. Please call at (310)567-1122

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Sacramento practice space share leading to buy out, for retire, start no cost, kimhwayoun@gmail.com

Office Manger for Santa Barbara Office. Compensation \$60K with Benefits! Send Resumes Farid74@aol.com

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Office Sublease-Orange Fully equipped 3 op office. Call or text 310-938-3132.

X-ray film processor needed. Please call 818-203-4272

GC Impression Syringe(used) for sale, two in good condition, 45.00each. e-mail im2near@yahoo.com

FOR SALE: CEREC OMNICAM, MILLING UNIT, & FURNACE. (619) 417-7222 donsaba@cox.net See pictures at www.donsaba.com/2305 San Diego,CA 92103

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GENERAL PRACTICE FOR SALE-PALM SPRINGS: 4 Ops, 30 years goodwill. Good location, Seller will work PT, GR \$549K. HSPPT-Steve Caudill 951-314-5542 #CA351

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Kodak 9000 cone beam, barely used, 5 years old.\$29K!! includes, software, local installation and warranty. Handpiece Trading Post, 800-445-6719.

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DENTIST Consulting firm seeking Practice Transition Consultant.Immediate need in northern and southern CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential.careers@paragon.us.com 866-898-1867.

LAKE ELSINORE: 7 Ops. 23 years of goodwill. Recently remodeled. Refers out othro and endo. On highly visible street. Ken Rubin Practice Sales 619-299-6161

Ortho practice, 1-2 day/wk inland San Diego. Perfect satellite. Long or short transition period ok. Serious inquiries only. orthoinsandiego@gmail.com

SAN JUAN CAPISTRANO 6 eq. ops. in a 2,730 sq. ft. suite. 27 yrs of Goodwill. Retiring Seller. Greg Beamer 909-542-4891

Photography Mirrors (used) for sale: One adult occussal, 25.00 each, One buccal palatal, 25.00 each. Almost new, e-mail im2near@yahoo.com

Orange County Store Front location. Reasonable rent. Asking \$50,000 Tina Ochoa, Broker (951) 309-3196

Kodak 9000 cone beam, barely used 5 years old, includes warranty and set up, \$29,995. Handpiece Trading Post 800-445-6719

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PRACTICES FOR SALE—December, 2017

CHULA VISTA--NEW LISTING!! Owner retiring from 35 year established GENERAL Practice, situated on corner of major thoroughfare. High Collections/ High Net! 6 Ops in approx. 2000 sq.ft., with digital X-Rays. Softdent updated 2016. Seller owns Building and there is possible sale in future.

CHULA VISTA-- GENERAL Practice and **BUILDING** with 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

LA MESA-- Long established **GENERAL** Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO-- (San Carlos area) **GENERAL** Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

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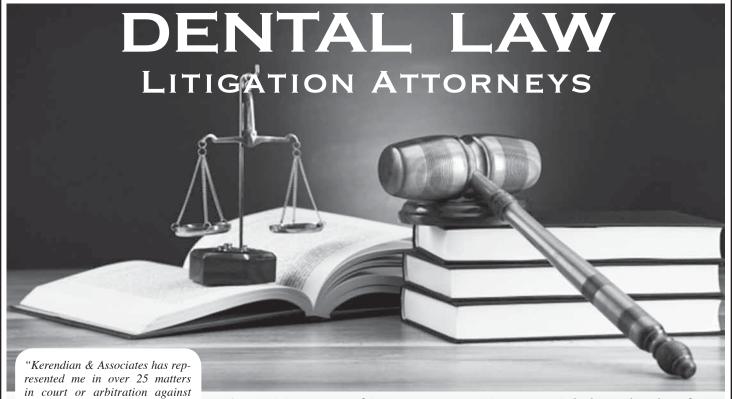
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San Luis Obispo general practice collects \$750,000/year on 4 days/weeks with 4 days of hygiene. 30% of the income is from hygiene and exams. 4 ops. Asking \$495,000. Kurt Skarin 805-777-7707

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BAKERSFIELD: Super Location. Visible. Large Sign. 5+ops. Ideal for Absentee Office, Ortho or Pedo. Revenues of \$600k with no advertising. Beautiful office/modern Equipmt. Priced right.

BELLFLOWER: Turnkey Opportunity with over 10 Years of Goodwill. 1st Floor Location. 2 op with Uber Low Rent. Priced under \$120k.

BEVERLY HILLS (upcoming): Retiree. Over 20 yrs of goodwill. Private only. Professional building. 2 days of hygiene. Seller works 4 days. Revenues of \$525k. Solid/stable opportunity.

CARSON: Shopping center location. Busy center. Very clean office. Seller works PT. Low overhead. Office being sold as turnkey making financing easy to secure.

CHULA VISTA: Retiree w/\$30k monthly reverges of part-time sched. Long-term staffers. No advertising or promo. Priced to sell right away!

COACHELLA VALLEY (upcoming): Long-established Private only practice. 25+yrs of goodwill. Revenues over \$80k/mo. Busy hygiene program. Super location. Seller willing to remain as associate. Sweet.

COVINA (upcoming): Walkins. Strip center. 4 ops. Income over \$35k/mo. No promo. Most specialty work referred out. Pre-approved for loan. Quick look, place offer, it's yours in 30 days.

DOWNEY (upcoming): Multi-specialty practice. 7 ops. Revenues of \$150k/mo. PPO/HMO/Private. Must disclose your financials and affordability to be placed on list.

EL SEGUNDO: Large Sign. Visibility. 4 modern ops. Stand alone, single user building. Large parking. Digital x-rays in each op. Income of \$475+ per year on 3 days. Golden opportunity.

ENCINO: Private only practice. Prof. Bldg. Modern Squipment & layout. Seller wks part-time sched. Ideal starter opportunity or merger. Seller transition available.

FONTANA (upcoming): Free standing building with large parking lot. Busy area with large auto traffic. Big sign availability. Seller working part-time. Large potential for aggressive buyer.

GLENDALE: Long-established private practice with 30 yrs of goodwill. Seller retiring. 3 ops. Low overhead. Low rent. Low stress. Seller refers out most specialty work.

HAWTHORNE: Location, Location, Location...and huge pole Sign. On El Segundo Blvd long-estab practice with 4 modern ops, pano, revenues of \$40k/mo part-time. Wow!!

HUNTINGTON PARK: Uber busy office with 5+ ans Modern facility. State of the Art. Crazy visibility. Revenues of \$80k/mo on PT sched. HMO of \$8-10 mo. Serious inquiries only.

LONG BEACH (in price negotiations): Private. Long-established. Retiree. Quality staff to remain. Seller to work 1 day per week for transfer. Revenues over \$40k/mo. Nice office.

LOS ANGELES: Visibility. Signage. Free standing building. Hispanic patients. Easy to find. Revenues of \$30k/mo on P.T. sched. Priced to sell.

LOS ANGELES (near LAX): Revenues nearly \$50k/month. Modern. Sweet location. Drive-by of thousands of cars daily and large employers. Aggressive buyers only!

LOS ANGELES: Live in LA? Want to practice nearby? Strip center. Modern. Easy to find with major tenants in Center. Revenues of \$600k. Busy office & hygiene program. Call NOW!

LOS ANGELES (Silverlake): Make money with limited expenses!! Its old, its ugly and has no computers...but 30+ years of goodwill. Large patient base. Low rent; \$30k/mo of income part-time.



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Practice Sales & Appraisals

MISSION VIEJO (upcoming): Private practice. Over 20yrs of goodwill. Seller retiring. Most specialty work referred. Revenues of \$35k/mo on 3 1/2 days per week. Transition available. Will sell quick.

MODESTO Area: Retiree with low stress office & revenues of \$400k/yr. 1st floor location. Low expenses. No promo. Most specialty work referred out. approved for loan.

NORTH HOLLYWOOD (upcoming): Call only if you are ready NOW. Free standing building. Remodeled office is wow. Modern, neat, clean. Signage. Hispanic patients. 4 ops. Revenues of \$600k part-time.

NORTH HOLLYWOOD: Ortho / GP Practice. Outstanding Free Standing Corner Location. 5 Modern Ops in Super Nice Facility. Revenues of \$45k/mo on Limited Days

NORTH SANTA BARBARA COUNTY: Retiree with 20 yrs Goodwill. Seller works limited sched. Revenues Over \$45k/mo. Solid Net Revenues.

PACOIMA: Sweet deal. Visible shopping center. Office with 2 ops but plumbed for more. Low rent. Office has been estab over 10 years. Price under \$125k where can you find that?

PALM DESERT: Retiree with Private Only Practice. Super Location with Sign. Low Cost Rent. Busy Hygiene Program. Income over \$90k/mo. Associate. Seller Transition Available.

SANTA ANA: Visibility. Hispanic patients. Practice estab over 12 yrs. 4 Ops. Excellent opportunity. PPO, cash, Denti-cal all around 30%. Smooth transfer, low overhead...easy.

THOUSAND OAKS: THE best location in town!! Turnkey office with wow factor. Office, look, & location sell cosmetics. Ample parking lot. Easy to find 1st floor. Buy before its gone.

TUSTIN (upcoming): Seller retiring. 20+yrs of goodwill. 3 ops. Nice design/clean office. Private only patients. 2+ days hygiene. Transition available. Get name on list before it sells.

VAN NUYS: Sweet Turnkey Offering. 1st Floor Location with Sign. Busy Area Move-in Fully Equipped. Priced Cheap - Good Deal.

VENTURA: Sweet Shopping Center location. 3 ops. Clean. Busy center ready for aggressive promoter. Priced to sell quick at under \$250k. Don't wait!!

WEST HILLS: Beautiful office with modern equipment and professional setting. Work close to home. Price is gift as seller wants to semi-retire. Lender financing is approved.

UPCOMING AREAS: Fillmore, Culver City, Encino, Gardena, Bellflower, El Monte, Baldwin Park, Central Coast, Santa Barbara, Pasadena, San Dimas & More.....

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LENDER FINANCING: 100% financing available

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LAKE ELSINORE: 7 Ops. 23 years of goodwill. Recently remodeled. Refers out othro and endo. On highly visible street.

HEMET: 6 ops. 39 years of goodwill. Oppty. to buy real estate also. No marketing being done. Very loyal patient base.

LA JOLLA: 4 ops. Fully renovated with high end buildout. Top of the line equipment in each op. Street level location.

SAN DIEGO #1: 4 ops. 44 years of goodwill. No marketing being done. Most specialty procedures referred out.

SAN DIEGO #2: 10 ops. 34 years of goodwill. Located near hospital and freeway. No marketing being done. Panorex.

OCEANSIDE: 4 ops 34 years of goodwill. All specialty procedures referred out. In desirable N. County shopping center.

PACIFIC BEACH: 3 ops. Oppty. to purchase dental building. Great street visibility. Low overhead. High profitability (50%).

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Perio practice for sale in Orange County. Owner forced to retire because of disability, can stay until next summer. Conebeam and Perio-lase. Call 949-338-7104, taud@hotmail.com.

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Practices for Sale

Laguna Niguel

Dr. retiring after 38 years in this location. Private insurance and cash only - 4 operatories with digital xrays – will gross over \$800,000/year this year on 3 days/week – 3 1/2 days of hygiene - "Itero" scanning system

Downey Orthodontic

5 chair Orthodontic practice – grosses \$230,000 on one day per week with low net of approx. 50% - 24 years goodwill – great opportunity for starter practice or to add days to established dentist – good upside potential

Redondo Beach

Gorgeous modern <u>Oral Surgery & Implantology</u> practice for sale – 3 operatories in 1500 sq ft – digital x-rays and ICAT 3D – grossed over \$530,000 last year

Fountain Valley

Dr. retiring after 39 years – small practice good for starter practice or second location – in strip shopping center -2 + 2 operatories – grosses \$160,000 on 2 days/ week – overhead 50% - huge growth potential

North Orange County Endodontics

Georgeous high-tech New Endodontic practice started from scratch 3 years ago – Dr relocating out of state – gross collections of \$413,000 in 2016 – all new equipment with a Zeiss microscope

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate – modern equipment with digital x-rays and Dentrix software – Dr relocating out of California

South Orange County Periodontal Office

Premier 40 year old Periodontal practice with stable staff and mature hygiene program – grosses \$1.8 million on 3 1/2 days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition

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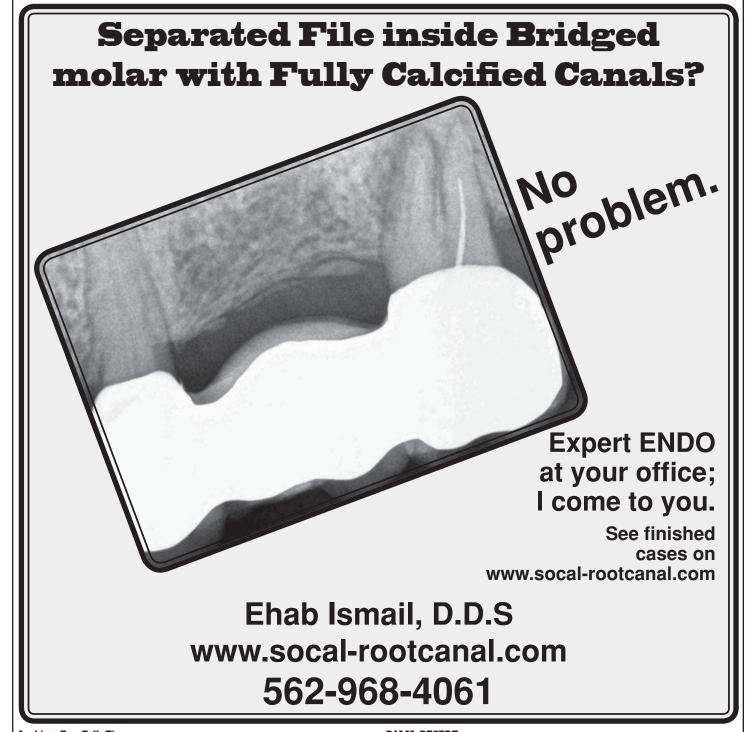
4 operatories in 1300 sq ft. – digital x-rays in each op – Dentrix computer system – 5 year lease at \$2300/month all equipment in good working order

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GARDENA AREA OFFICE FOR SALE - 2 equipment ops, Approx 800 sqft. Dentist looking to retire. Low Rent. 310-515-2875

PALM DESERT GENERAL PRACTICE: 8 Ops, 2016 GR \$1.1M, Digital, nice location w/Signage. Owner+3 Associates in Practice. HSPPT-Steve Caudill 951-314-5542. #CA426

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YUCCA VALLEY GENERAL PRACTICE FOR SALE: 5 Ops, 27 years Goodwill. Office condo for sale. 2016 GR \$586K. HSPPT-Steve Caudill 951-314-5542. #CA423

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Bakersfield Pedo office looking for assoc leading to partner/buyout. Can easily add general dentistry to the practice. 11 years of goodwill. pediatricdentist18@gmail.com.

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FOUNTAIN VALLEY PRACTICE FOR SALE – 2 +2 operatories general practice in strip shopping center – Dr retiring after 39 years – good starter practice – grosses \$160,000/year on 2 days/week – private insurance, cash, & PPO's - Thomas & Fees Practice Sales (714) 544-4341

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DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Bakersfield, Beverly Hills, Hesperia, Long Beach, Marina del Rey, Rancho Cucamonga, Riverside, San Luis Obispo, Santa Barbara, Santa Monica, Sylmar, Temecula, and Victorville.

RANCHO CUCAMONGA FEE FOR SERVICE PRACTICE FOR SALE: HUGE PRICE REDUCTION – MUST SELL! Established in 1985 at the same shopping center location, this office collects \$400,000 per year consistently with a net income of \$130,000 per year on four days per week. Seller refers all oral surgery, all implant placement, all perio surgery, all ortho and most endo. 44% of the practice income is from hygiene and exams. No marketing, no weekends and no evenings. No HMO or Denti-Cal. 3 days of hygiene per week. Major shopping center location (Stater Brothers, Chase, Carl's Jr.) with 4 equipped operatories. Health forces sale. Asking \$225,000.

SAN LUIS OBISPO FEE FOR SERVICE PRACTICE FOR SALE: Long established, fee for service practice collects an average of \$750,000 per year on four days per week with four days of hygiene per week. \$270,000+/year net income. Seller refers all ortho, all perio, almost all endo and almost all oral surgery. The practice does no marketing, accepts no HMO's or Denti-Cal and does not see patients in the evenings or on weekends. Free standing building with four equipped operatories with digital x-rays and PracticeWorks software. Retiring. Asking \$495,000.

MARINA DEL REY GENERAL PRACTICE FOR SALE: Practice collects \$740,000 per year with an average net income of \$300,000 per year. Seller works four days per week with 5 days of hygiene per week. No HMO, no Denti-Cal and no advertising. Seller refers all endo, all perio surgery and most oral surgery. Three equipped operatories with digital x-rays and DentalMac software. Seller is retiring. Asking \$630,000.

RIVERSIDE GENERAL PRACTICE FOR SALE: Gross collections of \$965,000 per year with a net income of \$270,000 per year. Nine equipped operatories with cone beam CT, panoramic x-ray machine, digital x-rays and Cerec milling system. Practice has significant new patient growth. The office does accept Denti-Cal and has a small percentage of HMO patients. Centrally located in Riverside.

BEVERLY HILLS FEE FOR SERVICE PRACTICE FOR SALE: Established practice with 33 years of goodwill collects an average of \$500,000 per year on a short four day week (20 hours) with 2.5 days of hygiene per week. Seller refers almost all endo, all oral surgery, all perio surgery, and all ortho. Four equipped operatories in a professional building. Selling for family reasons. Asking \$350,000. – SOLD

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects over \$3 million per year with a net income of over \$650,000 to the working owner. 12 equipped operatories plus 8 more for continued growth. 3 general dentists, 2 endodontists and one periodontist. 22% of the production is from ortho. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising, but gets 25+ new patients per month. 15 days per week of hygiene. Asking \$2,000,000.

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects \$2 million per year with a net income of over \$525,000 to the working owner. 7 equipped operatories with CT scanner, digital x-rays, and laser. Fully computerized. 13 days of hygiene coverage per week. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising. Seller is retiring after 40 years of practice in Bakersfield. Asking \$1,448,000.

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million. – SOLD

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$325,000.

TEMECULA MANAGED CARE PRACTICE FOR SALE: Practice collects \$900,000 per year on 3.5 days per week. \$12,000 per month in capitation and NO SPECIALISTS! Twelve operatories with four in a bay configuration. Seller does not work in the practice. 30+ new patients per month with zero marketing. Practice refers all endo, almost all oral surgery, all perio surgery and all ortho. Asking \$720,000. - SOLD

SANTA MONICA CLINIC PRACTICE FOR SALE: Located in a freestanding building, this practice collects \$970,000 per year with \$9,000 per month in capitation. Practice refers all oral surgery, all perio, all ortho and difficult endo. Ten ops with digital x-ray and panoramic x-ray. Associate run. Asking \$750,000 – **SOLD**

SYLMAR STARTER PRACTICE FOR SALE: Visible location with high traffic count. Seller is retiring after 37 years of practice at this location. Collections are \$140,000 per year on three days per week. Seller refers all oral surgery, perio, difficult endo and ortho. Three equipped operatories plus two additional operatories that are plumbed but not equipped. Asking just \$20,000.

WOODLAND HILLS CLINIC PRACTICE FOR SALE: Prominent retail location. Great visibility. Gross collections of \$550,000+ and increasing with absentee owner on four days per week. 40+ new patients per month. No Denti-Cal, no capitation, no evenings and no weekends. Five equipped operatories with one additional operatory that is plumbed but not equipped. Computerized, digital x-ray and panoramic x-ray. Asking \$425,000.

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I highly recommend Kurt Skarin of Lee Skarin and Associates. Kurt was referred to me by several dentists who worked with Kurt on the sale of their dental practices and they were extremely pleased with the outcome.

Fair-mindedness and integrity are two significant strengths that influenced my choice of Kurt Skarin. He prides himself on establishing a sense of fairness and equality between the buyer and the seller. It was important to me that I retain a supportive and long-term relationship with the buyer of my practice. With Kurt's assistance, I developed a positive and valuable friendship with the dentist who now continues my practice.

Within three days of listing my dental practice for sale, multiple inquires were received and my practice was sold in a little over one week! I am delighted to have had the privilege of choosing the dentist who is the most appropriate "fit" to continue the success of a dental practice that I invested 40+ years in creating.

Having completed both a doctorate degree in psychology and a law degree, Kurt Skarin's background supported an environment of seamless cooperation with the buyer's attorney and all the parties involved. The asset sale agreement and the office lease were accepted with little modification and escrow was completed in a timely manner.

Kurt was easily accessible and available to answer the many questions my wife and I had throughout this process. He always provided answers with patience, knowledge and

I know unequivocally that I made the right choice choosing Kurt Skarin to represent the sale of my dental practice. I would not hesitate to choose him again and recommend him highly to both sellers and buyers of their dental practices.

Sincerely,

David M. Comp Sul, DOS David M. Campbell, D.D.S., A.P.C.

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Dental Practice for Sale Los Angeles County, CA

Baldwin Park - SOLD!

- Retail Shopping Center, 18 Ops ■ EQ & Leasehold, ~4,369 sq.ft.
- Beverly Hills Modern Office
- Gross ~\$855K in 2016
- 3 Ops + 1 Plumbed, ~1000 sf
- **Beverly Hills** 4 Operatory Collecting ~\$500K.
- Prof Bldg highly desirable area.

Corona - New Listing! Dental **Practice & Real Estate for Sale!**

- Highly visible Freestanding Bldg.
- Main Shopping Center 4 Ops. Approx. 1,700 sq.ft.

El Monte - New Listing! Gross ~\$1 Mil in 2016. 5 Ops

- Corner of busy intersections.
- Glendale Gross ~\$559K.
- Seller Retiring. GP with Ortho.
- Busy high traffic location.
- 4 Eq. Ops, ~1,000 sq.ft.

Lancaster - Shopping Center

- Gross ~\$225K on 3 days/wk
- PPO/Cash, ~1,300 sq ft
- 2 Eq. Ops + 1 Add'l Plumbed

Lawndale - Busy street!

- Equipment & Leasehold
- Strip Mall, Facing Main Street ■ 5 Belmont Chairs, ~2,240 sf

Los Angeles - New Listing!

- Highly visible Medical Bldg.
- Gross ~\$150K on 2 days/wk.
- High Capitations. Low Rent. 4 Eq. Ops + 1 add'l plumbed.
- Los Angeles Gross ~\$415K.
- Busy street. Heavy foot traffic.
 21 yrs. Goodwill. ~1420 sq.ft.
- Mixed Patient Base. 5 Ops.

<u>Pico Rivera</u> - <u>Real Estate &</u> **Dental Practice for Sale!**

- ~\$459K Revenue in 2016
- Building ~3,800 sq.ft.
- GP. 4 Ops, ~1,200 sq.ft.
- **Income Producing Property!**

Pico Rivera - Busy Street! Nearby shopping plaza,

- major anchor stores. 4 Ops
- Reasonable rent. ~1,300 sf

Pico Rivera - Shopping Center

- Gross ~\$440K in 2016.
- Corner Bldg 25+ yrs goodwill. ■7 Ops +1 plumbed, ~2,450 sq.ft.

Van Nuys - Shopping Center

Starter Practice on main street.

■ 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Orange County, CA

Anaheim - SOLD! Large Pediatric Ortho Practice for Sale.

Brea - Gross ~\$350K

- Cash/PPO, ~2,400 sq.ft.
- 3 Eq. Ops + 2 Add'l Plumbed

Fountain Valley - SOLD!

- Busy intersections, major anchor.
- 5 Ops, Approx. 1,625 sq.ft.

Garden Grove - Busy Street!

- Street Front Location! ~1.700 sf

■ 3 Eq. Ops + 3 Add'l Plumbed

- Huntington Beach Low Rent! Walks from shopping mall,
- major anchor stores. 3 Ops + 1 Plumbed, 1180 sq.ft.

Laguna Hills - State of the Art!

- Modern office located on busy intersections in retail shopping center, major anchor stores.
- Cash/PPO! 4 Ops, ~1750 sqft

Laguna Hills - Shopping Center!

- Starter Practice on main street.
- 4 Eq. Ops, Approx. 1,500 sq.ft.

Westminster - Gross ~\$400K

- Major intersections in strip
- center with national anchors. 4 Eq. Ops, ~1,600 sq.ft.

Yorba Linda - Strip Mall

- Starter Office facing main street. Close to shopping centers, major anchors,
- 4 Equipped Ops, ~1,200 sq.ft.

Dental Practice for Sale San Bernardino County, CA

Hemet - Major shopping center

- Corner of busy streets
- 18+ yrs of Goodwill. 4 Ops
- Reasonable Rent! ~1,200 sf

Dental Practice for Sale San Diego County, CA

San Diego - Strip Mall

- Good Exposure to Main Road
- 3 Ops + 1 plumbed, ~1,200 sf

Dental Practice for Sale Ventura County, CA

- **Ventura** Busy Main Street!
- Starter Office. Shopping ctr ■ High Visibility. 5 Eq. Ops.
- Easy access to freeway.

Dental Practice for Sale Northern California

Fremont - Real Estate & Dental Practice for Sale!

- Main Shopping Center
- New Office, Built in 2012
- 5 Ops. Approx. 2,000 sq.ft.

- Pittsburg Gross ~\$441K
 Mostly PPO/FFS. Paperless.
- Nearby large shopping center 4 Ops. Approx. 1,500 sq.ft.

San Jose - New Listing!

- GP recently updated, newer
- Equipments & remodeling. Mixed income. ~1,500 sq.ft.
- 2 Eq. Ops + 1 add'l plumbed.

<u>San Jose – Real Estate & Starter Practice for Sale!</u>

- Constructed in 2014. Modern. Retail Center.
- 6 Eq. Ops, ~2,500 sq.ft.

<u>Sunnyvale</u> - New Listing! • Cash/PPO Only!

- 4 Eq. Ops, ~1,250sq.ft.

<u>Turlock</u> - Shopping Center

Gross ~\$215K on 5 days/mo

Cash/PPO, Off Highway 99

- <u>Vacaville</u> Cash/PPO Part-time Starter Practice.
- GP. All phases with some Ortho. Rarely refers out.
- Corner lot. 3 Ops. ~750 sq.ft.

Dental Practice for Sale San Bernardino County

<u>Crestline</u> – <u>Real Estate &</u> <u>St</u>arter Practice for Sale!

- Corner Real Estate with its
- own parking lot. 4 Ops.
- Mostly Cash/PPO/Ins.

No HMO. No Denti-Cal. Fontana - Gross ~\$310K

- Retail shopping center.
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Ontario - Seller Retiring!

Busy main street. Low Rent! ■ 3 Equipped Ops, ~1,100 sf.

- Rancho Cucamonga New Listing Absentee Owner. Cash/PPO!
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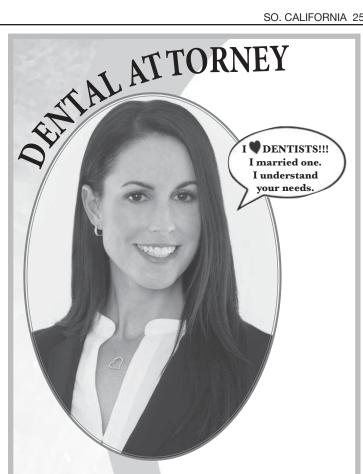
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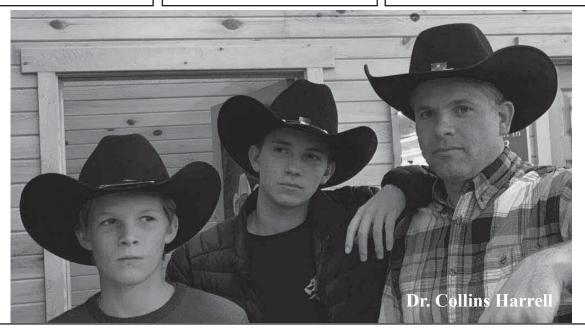
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Toluca Lake/North Hollywood, CA: This well-established family practice features 7 fully-equipped ops in almost 2,000 square feet. Offered for \$750,000. Call Jack at (818) 522-9123.

Rancho Bernardo High Net Practice: Super premium, beautiful practice! 5 ops featuring the latest technology. This is a practice anyone would be proud to own. Estimated buyer's net after paying the loan is an impressive \$433,000. Call Linda at (619) 933-6225 for details about this amazing practice!

San Diego Ortho: This well-established ortho practice in beautiful San Diego, CA is a fantastic opportunity for an orthodontist looking for perfect weather in a vibrant city! Listed at \$175,000. Call Linda at (619) 933-6225

Inland Empire - Hemet: Price just reduced! Professional office with 10 ops (7 fully equipped) located in a strip mall with great visibility. Seller collected over a million dollars in 2016, and this mostly cash practice averages 30 new patients per month. Listed for \$580,000. Call Linda at (619) 933-6225

Bakersfield, CA: Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped operatories. The office resides in a professional complex with room for expansion and plentiful parking. Estimated buyer's net income after loan payments is a robust \$455,000 on just three days a week! This incredible opportunity is being offered at \$850,000. Call Jack at (818) 522-9123.

Rancho Santa Margarita, CA: The perfectly laid out ground floor office has 8 operatories in over 3,000 sq. ft. and features the latest technology. Offered at \$1,300,000. Call Jack at (818) 522-9123.

San Diego County, CA: Beautiful San Diego area office with spa-like amenities, 5 ops, and room to grow. The practice is being offered for \$245,000 and the condo for \$609,688. Call Linda at (619) 933-6225. *IN ESCROW - ACCEPTING BACKUP OFFERS!*





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Central Coast, CA: Incredibly profitable practice in a great community. Beautiful, stand-alone building that features a stunning interior with 3 ops, a business office, and a staff lounge. Practice 4 days per week in an incredible location. Seller will consider selling real estate as well. Practice listed at \$950,000. Call Darren at (805) 878-0633.

Union City, CA: Lots of room for expansion in this lightly-worked, Bay Area practice! Dr. can enjoy a private office in a prime location with views and foot traffic from the park across the street and adjacent businesses. Office engineered for patient flow with 3 fully equipped ops (room to expand to 7). Practice offered at \$495,000. Real estate also available! Call Brian at (805) 714-2115.

Tulare County High Net Practice: Leave the big city behind - but not the profit! 6 ops (5 fully equipped) in 2,559 sq. ft., with a private office and staff lounge. Includes digital pano and CEREC. Population in the area is increasing. Practice collected over \$1.2 million in 2016 and the estimated buyer's net income after paying the loan is an impressive \$505,690. Practice offered for \$995,000. Free standing building also available for sale. Call Brian at (805) 714-2115.

Central Valley College Town: Great high-visibility location with easy access to highway in a prominent shopping center. The practice has been at current location for 15 years. Well-established business with tenured staff in the second-largest city in Stanislaus County. 6 ops, averaging 50 new patients each month, and collecting approx. \$350,000. Call José at (925) 382-9525.

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Santa Barbara, CA: Profitable practice in beautiful Santa Barbara. Well appointed, 2 ops in 660 sq. ft., built out 15 years ago but still looks like new! Many opportunities for growth in this cash-only practice. Don't miss out! Call Darren at (805) 878-0633.

Orange County Coastal: Small but upscale practice in a beautiful Orange County coastal community. 4 ops, 1,860 sq. ft. in a great location! Call Jack at (818) 522-9123.

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Well established, associate run practice, with real estate opportunity: S. Riverside County

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Well established, associate run practices, with real estate: 2 practices in Fullerton and Santa Ana, CA PRACTICE for SALE - General dentistry practice with combined collections of \$1 Million/year. Owner open to selling real estate. Located in street front buildings, with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th preplumbed operatory. Associates and all staff can remain after the sale. Most specialty procedures are currently referred out of the office. Great opportunity for immediate growth, with investment potential to acquire real estate (occupied with tenants). Seller financing available to qualified buyers.

Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Dental practice for sale in retail center: Highland, CA

PRACTICE for SALE - Located in a shopping retail center, with supermarket anchor to drive foot traffic. Convenient access to the 210 freeway just 1 minute away. 3 well equipped operatories. Ideal starter practice or suitable as a satellite location, especially due to the low overhead. Office rent is under \$1,900/month. Accepting only PPO insurance. Average collections of \$350,000/yr.

Retirement sale, established practice: Glendale, CA (La Cañada Flintridge)
PRACTICE for SALE – Retirement sale of a general dentistry practice established over 22 years at present location near La Cañada Flintridge. Many specialty procedures are being referred out. 3 equipped operatories. ~1,100+ sqft office. \$462,000 collections in 2016. PPO insurance only. Seller is open to flexible transition and can remain part-time to support the new owner.

Great visibility in retail center: Anaheim, CA #1

PRACTICE for SALE - Excellent retail location on a busy street, with good signage, and freeway access just minutes away. Spacious office with 3 equipped, and 2 pre-plumbed operatories ready for expansion. The practice is currently run part-time due to owner's limited availability. Accepts Denti-Cal/PPO/Cash. Seller motivated to consider reasonable offers for quick sale.

Retirement sale, with low overhead: Anaheim, CA #2

PRACTICE for SALE - Retirement sale. 3 equipped operatories, with room for a 4th operatory to accommodate growth. Low rent \$2,300/month. Currently open part-time. Cash/PPO/Denti-Cal, No HMO. Average collections of ~\$180,000. Seller to consider all reasonable offers for a quick sale. Seller financing available.

Spacious office in retail center, low overhead: Long Beach, CA

PRACTICE for SALE - Retirement sale. Located in a street corner retail center, with great visibility. 4 operatories in a spacious 2,400 sqft office, with room to add more operatories. Includes, digital x-ray and recently acquired digital pano machine. Part-time schedule, averaging under 30 hours/week. Mostly HMO/PPO/FFS. \sim \$8K/month capitation income. Average collections of \$230,000. The location, area demographics and size of the office has good potential to develop in to a high volume 6 day/week office that can be run with associates.

Dental practice for sale: Tustin, CA

PRACTICE for SALE - General dentistry practice, with 4 operatories in approx. Low rent of \$2,500/mo for ~1,000 sqft, a in recently updated and well equipped office. The practice is currently run part-time, averaging 20-24 hours/week. Accepts PPO/Denti-Cal. 100% associate coverage, with an average of \$200,000/yr collections

Dental practice for sale: San Gabriel Valley, CA

PRACTICE for SALE - Excellent location in retail space near a street corner, with large signage facing a busy road. General dentistry practice, with 4 operatories (3 fully equipped). Very low rent of just \$1,550/month for ~1,000 sqft. The practice is currently run part-time, averaging 20-24 hours/week. Accepts Cash/HMO/PPO/Denti-Cal. On pace to collect \$240,000 in 2017.

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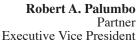


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DESERT HOT SPRINGS (GP + Building) – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. **Grossed \$653,741 combined in 2016 and projecting \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

TUSTIN – Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2016 and projection \$712K for 2017. NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.**

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PRACTICE SALES, INC.

and Appraising of Dental Practices



GENERAL PRACTICE W/ R.E. IN DESERT HOT SPRINGS



- Two Partners One Office
- · Grossed \$653,741 combined in 2016 and
- Projecting \$802K for 2017
- Net of \$290K
- Located in a free standing building
- Next to the City Hall
- Sellers works 2 days/wk each

- 4 equipped operatories & 1 plumbed not equipped.
- Computerized with Easy Dental software
- See approximately 10-15 patients/day
- Established in 1986

Please contact your CPS for more information. **Property ID #5198.**



CALIFORNIA

Specializing in the Selling



Alice C. King, V.P. Lic #00602189

LOS ANGELES COUNTY LISTINGS

CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$234K in 2016. Projecting approximately \$307K for 2017.** Buyer's net of \$153K. Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

DOWNEY – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional building corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is currently working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and Cash Only. It's computerized with Dentrix software and digital x-ray. **Grossed \$837K in 2016 and projecting approximately \$825K for 2017.** Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. **Grossed \$489,756 in 2016. Projecting approximately \$453K for 2017.** This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 360 s. ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does in it all advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and latra Or. I Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees apply male v 16-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed \$407K in 2016 and Projecting approximately \$45 m io. 2017. Buyer's Net \$128K. Great practice. Seller is changing career. Please contact your CPS Agent for more details. Property ID #5119.

LA VERNE – Established circa 1980, this general practice is grossing approximately \$64K/MO. Its located in a busy single standing building. Seller is currently working 4 days/wk and 6 days/wk of hygiene. PPO & Cash only! Consists of 4 equipped operatories in a 1,250 sq ft suite. 100% patient referral. Computerized with Carestream software. **Grossed \$757K in 2016 and projecting \$769K for 2017. Buyer's net of \$195K.** Great office. Please contact your CPS Agent for more information. **Property ID #5196.**

LAWNDALE – Turn-Key General Practice located in a two story store front beilding with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped to rate rie and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 n whaten per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient reterral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LOS ANGELES Price Adjustment - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1, 00 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign part pook in a porn/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of uy lone. PPO/Cash/Denti-cal/CAP. Grossed approximately \$670,380 in 2016. Buyer's net of \$173K. Please contact your CPS Agent for more information. Property ID #5107.

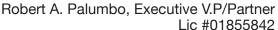
LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Grossed \$511K in 2016 and projecting approximately \$551K for 2017. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. Property ID #5163.

MONTEBELLO – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. **Grossed approximately \$1M in 2016. Net \$314K.** Great practice with excellent staff. **Property ID #5168.**

PRACTICE SALES, INC.

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PASADENA – General practice established 60 years ago located in the leart of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygian 1. On sists of 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. Grossed approximately \$616K for 2016. Great practice. Please contact your CPS Agent for more details. Property ID #5147.

VALENCIA – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has Sequil ped operatories in an approximately 2,691 sq ft suite. Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886. Great practice. Please contact your CPS Agent for more details. Property ID #5171.

WALNUT PARK – Established in 1968 General Practice with option to buy the building is located in a free standing building. It has been an icon in the community for almost 50 years. Has convenient access to freeways. The practice consists of 4 equipped operatories with Easy Dental software in a 1,735 sq ft office. Seller works 4 days/wk and sees approximately 47 new patients/mo. PPO/Cash/Some Denti-cal. No Marketing. 100% Patient Referral. **Grossed \$531K in 2016 and projecting approximately \$635K for 2017. Buyer's net of \$241K.** Seller will be moving out of state. Great practice to rent or own your own building. Please contact your CPS Agent for more information. **Property ID #5176.**

ORANGE COUNTY LISTINGS

ANAHEIM – Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and the shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/mo. **Grossed \$735K in 2016 with a Buyer's net of \$309K.** PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**

BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.6M in 2017. NET \$382K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

BREA (GP + Bidg) – Well established practice located in a two story medical / dental building on a busy street of Brea. The practice consists of 4 equipped ops and 2 plumbed not equipped, excellent for expansion on a 2,000 sq ft office. Seller works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! It's computerized with Eaglesoft software. Has digital X-ray. Does minimal advertising. **Grossed approximately \$683K in 2016.** Great office. Please contact your CPS Agent for more information. **Property ID 5197.**

COSTA MESA – Price Adjustment!! General practice located in a busy retail shopping center on a busy street. This office was established in 2010. The practice is open 4 days/wk and sees approximately 30 new patients/mo. It consists of 5 equipped operatories and 3 chairs in open bay in a 3,500 sq ft office. Ortho comes in 2x/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (2 sensors). Grossed approximately \$656,565 in 2016. Buyer's net of \$97K. Please contact your CPS Agent for more details. Property ID #5177.

FOUNTAIN VALLEY - Well established practice located in a busy strip mell. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 out ope of peratories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Appr (xm, tel) 27 years of goodwill. Grossed \$344K in 2016. Buyer's net of \$136K. Great practice. Please contact your CPS Agent for more information. Property ID #5165.

GARDEN GROVE – Leasehold & Equipment Only! This exceptional office with an incredible layout was built out approximately two years ago. It is located in a corner building two story professional building with plenty of parking on one of the busiest thoroughfares of the city. The building is certainly an icon in the community with signage for our practice that can be seen day and night as the constant flow of traffic right passes at your front door. The practice consists of 5 equipped operatories in a 2,641 sq ft suite. It's computerized with Dentrix software. The seller benefits from a beautifully designed dental practice they can take over for a fraction of the cost of the build out. To the right Buyer, there are also charts to be gifted. Please contact your CPS for more details. **Property ID #5186.**

HUNTINGTON BEACH – Leasehold Improvements and Equipment Only! In odern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice on ists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice (Veb sof ware. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Selle will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**



CALIFORNIA

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John W. Knipf, President Lic #00283209

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash- ov. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite 10 ½ Pa ient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. Gross of \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K. Great practice. Please contact your Class Agent for more details. Property ID #5141.

IRVINE – Price Adjustment!! Leasehold Improvements and Equipment Only! Modern designed practice located in a 2 story professional building conveniently located off the 405 and close proximity to 55 and 5 freeways. It's directly across the street from newly built apartment complexes. Practice consists of 4 equipped operatories with window views in a spacious 1,717 sq ft suite. Seller outgrew location. Please contact your CPS Agent for more information. **Property ID #5195.**

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$553K in 2016 and projecting approximately \$596K for 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

LAGUNA HILLS – Price Adjustment!! With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. **Grossed approximately \$304K in 2016.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2 003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygien 2. Year approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. **Grossed approximately \$497K for 2016 with a Buyer's net of \$171K.** Please contact your CPS Agent for more details. **Property #5144.**

MISSION VIEJO (Turn-Key) Price Reduction!! – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. Property ID #5138.

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMC. It's conput trized with Dentrix software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease cours in option to buy Condo. Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. Property #5142.

MISSION VIEJO - This Three Operatory Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home builder creating another community with 10K new residential homes in less than 2 miles. With 13 years of Goodwill. PPO & Cash only Fully networked, computerized, paperless and all digital. Grossed \$374K in 2016 with seller working only three days! Seller averaged \$52cm provious 5 years. Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. Property ID #5086.

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end nervice and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately -10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice to sees of 3 equipped operatories with Dentrix software. Has long term staff.

Grossed \$462K for 2016. Buyer's net of \$141K. Please contact your CPS Agent for more details. Property #5137.

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the size of the size of 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal (Fas for grain staff. Mainly patient referral. **Grossed approximately \$600K** in **2016.** On a major busy street of Orange. Seller is retiring. Great flendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

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SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 of tier to day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$165,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. Property ID #5109.

SANTA ANA - General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. **Grossed approximately \$187K in 2016 and projecting approximately \$184K for 2017.** Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

TUSTIN – Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2016 and projection \$712K for 2017. NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.**

WESTMINSTER – General Practice established in 1983 located in a 2 story building with ample parking. On one of the busiest street of the city. Next to residential area. Has great signage. It consists of 3 equipped operatories with Mogo software in a 1,300 sq ft suite. Retiring seller is currently working 4 days/wk and sees approx. 5-6 patients/day. PPO/Cash/Some Denti-cal. Has digital x-ray. **Grossed \$183,868 in 2016. Buyer's net of \$61,790.** Great opportunity for your first office or your second. Please contact your CPS Agent for more details. **Property ID #5194.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BANNING - Leasehold Improvements & Equipment!! This practice is located in a one story strip shopping center. Consist of 3 equipped operatories with Dentrix software in a 925 sq ft suite. 10 year equipment. Has reasonable rent for the area. Good signage. Patient charts included, but not guaranteed. Seller will be focusing on his Lake Elsinore practice. Please contact your CPS Agent for more details. **Property ID #5184.**

BEAUMONT – General Practice + Real Estate. This modern designed practice is located in a one free standing building with additional rear parking. The building could possibly be 2 suites or shared offices, has two separate entrances and receptions. The office consists of 6 equipped operatories with Dentrix software and digital x-ray (2 sensors). Or a 1,410 sq further office. Seller does management only. Two Associates work 5 days/wk together and 2 days/wk of hygiene. They see an avarege or 3)-110 new patients/mo. PPO/Cash/Denti-cal (10%)/HMO. **Grossed \$960,454 in 2016. Buyer's net of \$298K.** Great opportunity! Please contact your CPS Agent for more information. **Property ID #5182.**

CHINO - Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an errors in tely 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new parents, PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed approximately \$402K for 2 to with a Buyer's net of \$132K. Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. Property ID #5133.

DESERT HOT SPRINGS (GP + Building) – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. **Grossed \$653,741 combined in 2016 and projecting \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$347K for 2016 and projecting approximately \$365K for 2017. **Buyer's net of \$143K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**





CALIFORNIA

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Fred Vuittonet, V.P. Lic #01363583

MURRIETA – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Seller is cur en ly working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service a o P O numerice. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. Grossed approximately \$52 k in 2015. Buyer's approximately net of \$183K. Excellent opportunity. Please contact your CPS Agent for further details. Property ID #5105.

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. **Grossed \$386 in 2016. BUYER'S NET OF \$153K.** Please contact your CPS Agent for more information. **Property ID #4487**.

RANCHO CUCAMONGA – Price Adjustment! Established in 2004 this General Practice in located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 2 days/wk and sees approximately 25 patients/day. PPO/Cash/Some Denti-cal/Some HMO. Grossed approximately \$747K in 2016. Buyer's net of \$251K. Please contact your CPS Agent for more details. Property ID #5169.

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is loca to in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq it office computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 day to with 3 days/wk of hygiene. PPO & Cash only. Grossed \$260K in 2016. Please contact your CPS Agent for more information. Property ID #5146.

TEMECULA (**GP** – (Turn-key) This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. **Grossed approximately \$247K for 2016. Great practice**. Please contact your CPS Agent for more details. **Property ID #5149.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. Grossed \$422K in 2016. Buyer's net of \$121K. Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. Property ID #5191.

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. Grossed approximately \$683K in 2016. NET OF \$244K. This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. Property ID #5173.

LA JOLLA – Leasehold Improvements & Equipment Only!! You have heard of practices by the ocean, and they are generally in a high-rise. This is a rare find of a drop dead beautiful practice in a freestanding single story building that offers beautiful ocean views not only from the office, but from a large patio deck outside the operatories. This modern designed office consists of 3 equipped operatories in a 1,350 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller's owns the building and built the office in 2011. Reasonable rent. Seller will be focusing on main office in San Diego. Please contact your CPS Agent for more information. Property ID #5159.

KERN, SAN LUIS OBISPO & VENTURA COUNTY

CAMARILLO - General Practice + Real Estate!!! This well-established practice is located in a single story condo suite. Corner location with excellent street visibility. Near residential area, fire station, banks and restaurants. Seller is currently working 4 days/wk with Associate 2 days/wk. See approximately 28-30 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO. 100% Patient referral. The office consists of 3 equipped operatories and 1 plumbed not equipped in a 1,000 sq ft suite. It's computerized with Easy Dental and digital x-ray. Grossed \$413K in 2016. Buyer's net of \$179K. 25 years of goodwill. Has good signage. Please contact your CPS Agent for more detials. Property ID #5150.

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PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. Grossed \$1,087,027 in 2016 Buyer's net of \$249K. Great practice. Excellent staff. Please contact your CPS Agent for more information. Property ID #5174.

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Grossed approximately \$276K in 2016. Has a Buyer's Net of \$92K. Please contact your CPS Agent for more details. Property ID #5185.

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice is cated in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approxi hately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipo disperatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. **Grossed approximately \$142K** in 2016. Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. **Grossed approximately \$683K in 2016. NET OF \$244K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operatory for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chair racine overs a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. Gross to approximately \$251,832 for 2016. Buyer's net of \$91,211. Great potential for a full time Buyer. Please contact your CPS Agent for more details. Property ID #5158.

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

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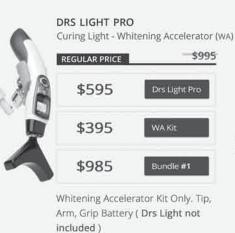
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BAKERSFIELD - NEW LISTING - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459-Kerri McCullough - 949-300-0312

BURBANK - *NEW LISTING* - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 3 days of hygiene and digital X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

BURBANK - This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilization process and Digital X-rays. 2016 Gross Receipts of \$290K with \$143K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348-Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 4 Operatories has 3 days of Hygiene per week and 50+ years of goodwill with retiring seller plus previous owner. Practice utilizes Intra-Oral Camera and Pano. Great upside - most specialty procedures are referred out. 2016 Gross Receipts of \$358K. #CA442- Thinh Tran - 949-533-8308

FULLERTON - *NEW LISTING* - General Dentistry Practice with 5 Operatories, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, CEREC, Digital X-rays, and has 4 days of Hygiene per week. 2016 Gross Receipts of \$633K. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$712K with \$304K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312

INLAND EMPIRE - General Dentistry practice with 5 Operatories, PracticeWorks dental software, and Diggot Prays. Practice has 4 days of hygiene per week. 2016 Gross Receipts of \$937K with low overhead. #CA393- Kerri McCullough - 949-300-0312

LA QUINTA - General Dentistry Practice with 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's Gross Receipts were \$1.59M with Adjusted Net of \$435K. This is a PPO/Cash only practice, Seller works 4 days/wk. with specialist working 1 to 2½ days/mo. State-of-the-art office, Digital X-rays, Great Opportunity, Seller retiring. #CA425- Steve Caudill - 951-314-5542

LAGUNA BEACH - NEW LISTING - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrix G4, Dexis Digital X-rays, and is paperless. 2016 Gross Receipts of \$344K and 2017 on track to increase significantly. #CA443- Thinh Tran - 949-533-8308

LANCASTER - NEW LISTING - This downtown General Dentistry practice with 9 Operatories is located in a free-standing building. Practice utilizes EagleSoft, Digital X-rays, Microscope, CBCT machine, and Digital Pano. 2016 Gross Receipts of \$593K and \$166K Adj. Net Income. Building is also for sale. #CA437-Kerri McCullough - 949-300-0312

LOS ANGELES WEST SIDE - This General Dentistry practice with 5 Operatories, 4 Equipped is located on LA's West side. The practice's busy main street location has great visibility. Open Dental, Digital X-rays. 2016 Gross Receipts of \$461K with \$185K Adj. Net on a 2½-3 day week. #CA415- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - NEW LISTING - Facility Only Sale - This 4 Operatory office has a modern design in a great Manhattan Beach location near retail and residential. Includes computers, furnished Ops, Lab equipment, Zoom Bleaching light, curing lights, 2 X-ray heads. Move-in ready, just bring your patients! #CA467- Thinh Tran - 949-533-8308

MANHATTAN BEACH - Periodontal Practice - This Manhattan Beach Perio Practice is priced to sell. It features to atories, Dentrix, Dexis Digital X-rays, Laser, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410- Kerri McCullough - 949-300-0312

NEWPORT BEACH - General Dentistry Practice with 3 Operatories is located near the hospital and features EagleSoft, **South** X-rays, and Digital Pano. 52 years of Goodwill with seller and previous owner. 2016 Gross Receipts of \$401K. #CA452-Kerri McCullough - 949-300-0312

NEWPORT BEACH - Facility Only - This Newport Beach Facility features 4 Operatories, 3 Equipped, Dentrix Software, and Digital X-rays with sense **Software**, and Digital X-rays with sense **Software**, and Digital Amount of the area. #CA420-Thinh Tran - 949-533-8308

ORANGE COUNTY - NEW LISTING - Endodontic Practice in a highly desirable city with 3 Operatories, 2 Equipped, Cone Beam CT, Microscope, Digital X-rays, and a paperless TDO system. 28 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$603K and 309K Adjusted Net Income. #CA466- Kerri McCullough - 949-300-0312

ORANGE COUNTY - NEW LISTING - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

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ORANGE COUNTY - Orthodontic Practice with 5 chairs is located in an upscale OC location. OrthoTrac Managine with paperless charting and Dolphin Imaging. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312

OXNARD -This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing partix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. Gross Receipts of \$795K. #CA387-Thinh Tran - 949-533-8308

PALM DESERT - General Dentistry Practice with 8 Operatories in a 3,200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features Digital X-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. #CA426- Steve Caudill - 951-314-5542

PALM SPRINGS - General Dentistry Facility with 4 Operatories, 3 Equipped, 1 plumbed. Seller is practicing here only 12 hours per week and there are patients in the practice. Seller is including patient charts in the asking price. Utilizes PracticeWeb software with 4 workstations and Digital X-rays. Favorable lease terms. #CA429- Steve Caudill - 951-314-5542

PALM SPRINGS - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

PLACENTIA - This long-established General Dentistry Practice with 3 Operatories is new on the market. Practice to been established for 35+ years in this family community and features EagleSoft, Digital X-rays, and a 1,500 square foot suite in a single-story building. 2016 Gross Receipts of \$438K. #CA422- Kerri McCullough - 949-300-0312

RIALTO - General Dentistry Practice and historic free-standing Building for sale. Practice features 5 Operatories and over 50 years of Goodwill and utilizes Dentrix and an Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

RIVERSIDE COUNTY - NEW LISTING - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2016 Gross Receipts of \$688K with \$223K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN PEDRO - NEW LISTING - This General Dentistry Practice with 4 Operatories has been established for 6 years in San Pedro. Practice features EagleSoft software with Digital X-rays and 6 year new equipment. Office is bright and spacious with a modern design. 2016 Gross Receipts of \$519K and Adjusted Net Income of \$157K. #CA449- Kerri McCullough - 949-300-0312

SANTA ANA - *NEW LISTING* - General Dentistry practice 4 Ops in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2016 GR of \$434K with \$199K Adj. Net. #CA460-Kerri McCullough - 949-300-0312

SANTA BARBARA - This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operatories in 1,50**SQLP**., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough - 949-300-0312

SANTA CLARITA VALLEY - This large General and Multi-Specialty Practice with 15 Operatories and a 4 chair Ortho bay is located in a shopping center with great visibility. 11 years of Goodwill, Intra-oral camera, Pano, and Digital X-rays. 100 NP/mo. Accepts most PPO and HMO plans with large CAP check. #CA435-Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - *NEW LISTING* - General Dentistry practice in a great South Bay location with 5 Operatories, SoftDent, Digital x-rays, and Pano. Practice has a strong Hygiene program with 4½ days of Hygiene per week and a long-term staff. 2016 Gross Receipts of \$909K. #CA472- Kerri McCullough - 949-300-0312

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - *NEW LISTING* - This General Dentistry practice is located in a retail center with 3 Equipped Operatories, and 1 additional is plumbed for expansion. Practice has 14+ years of Goodwill and utilizes Dentrix. This is a PPO practice, no HMO, and most specialty procedures are referred out to local specialists. 2016 Gross Receipts of \$281K with room to grow. #CA474- Kerri McCullough - 949-300-0312

TEMECULA - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

UPLAND - NEW LISTING - General Dentistry Practice with 3 Operatories (4th Operatory is used as office), is located in a shopping center with 30 years of Goodwill. 2016 Gross Collections of \$324K. Great opportunity. Hurry, this one won't last. #CA450- Steve Caudill - 951-914-5542

UPLAND - NEW LISTING - This General Dentistry practice with 4 Operatories features Dentrix, Scan-X Digital X-rays, Laser, and Digital Pano is located in a professional building. Practice has 3 days of hygiene per week. 2016 Gross Receipts of \$863K with \$501K of Adjusted Net Income. #CA446- Kerri McCullough - 949-300-0312

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UPLAND - Facility Only - 4 Operatories, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thinh Tran - 949-533-8308

VALENCIA - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrix, Dexold is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thinh Tran - 949-533-8308

VAN NUYS - General Dentistry/Multi-Specialty Practice with 6 Operatories is located in a busy retail center. Most dental equipment is 10 years old. Practice utilizes Digital X-rays and is paperless. PPO/HMO/Denti-Cal. 2016 Gross Revenue of \$1.09M with \$384K Adjusted Net Income. #CA431- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry. Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft, an Intraoral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399-Kerri McCullough - 949-300-0312

YUCCA VALLEY - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

INLAND NORTH COUNTY SAN DIEGO 5 Operatory General Dentistry/Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital X-rays, Intra-Oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted

Net Income. #CA432- Russell Okihara - 619-

694-7077

NORTH COUNTY SAN DIEGO - NEW LISTING - General Dentistry Practice in a retail center on a busy corner. 6 Operatories, Digital X-rays, and Dentrix in a 2,400 sq. ft. suite. Retiring doctor has 17 years of Goodwill and also does Ortho, Cosmetic Dentistry, and Implants as well as bread and butter dental procedures. 2016 Gross Receipts of \$1.3M+ with 6 days of hygiene per week. #CA468- Russell

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SAN DIEGO - North County General Practice with 5 Operatories, Dentrix, Digital X-rays, and Pano. This is a PPO Practice in an excellent and convenient Location. 2016 Gross Receipts of \$635K and Adjusted Net Income of \$242K. #CA428- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in **SOLD** ressional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL COAST, OREGON - 1,080 sq. ft. office, 3 Ops, equipped with Digital x-ray and Daisy softwar Cotor refers out all Endo, Surgery, and Perio Surgery. Building Available. Owner retiring. #OR106- Valerie Higgins - 209-627-9347

HONOLULU, HAWAII - 5 Operatory General Dentistry Practice in the Pearl City/Waipahu area, Dentrix, Passon Excellent Location with ample parking, Highly-profitable, Rare opportunity. #HI108- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - *NEW LISTING* - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq. Ft. of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106-Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed. 4 Equipped. The practice utilizes Dentrix, and an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

MAUI, HAWAII - *NEW LISTING* - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

OAHU, HAWAII - General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-1**501D** cated in a shopping center. Established for 28 years, on most major PPOs. Gross Receipts over \$350K. #HI102-Russell Okihara - 619-694-7077

NORTHERN CALIFORNIA

BERKELEY - 1,700 sq. ft., 4 Ops, Dentrix Software, Digital April 2015 ay, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, Adj. Net \$494,000. 100% fee for service. #CA379- Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrix, Digital X-ray Pano, Intra-Oral Camera. Endo, Oral Surges and implants referred out. 2015 GR \$600K. #CA391- Dennis Hoover - 209-605-9039

CHICO - General Dentistry with 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - *NEW LISTING* - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrix, Dexis, Intra-oral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

EASTERN CONTRA COSTA - 3 Ops in 1,300 sq. ft., w/room to expand. Intraoral Camera, Laser, Dexis Digital X-ray, Softdent PMS. 2016 GR \$274K w/52% adj. net. #CA454- Jim Engel - 925-330-2207

EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, Pioto x-ray, PracticeWorks software. 2016 GR \$453K. #CA339- Thomas Wagner - 916-812-3255

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE - *Facility Only Sale* - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411-Steve Caudill - 951-314-5542

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Okihara - 619-694-7077

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FOLSOM - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick Pipe x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406-Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 1,500+ sq. ft. office, 4 Ops, Dentrix software, 2 Schick Digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 2,400+ sq. ft. w/6 Ops, Digital X-rays, Ortho Phos XG 3D Digital Pa**cot D**ec, Picasso Laser, and Dentrix software. 2016 collections: \$1.8M. Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Approx. 2,000 sq. ft., 6 Ops, equipped w/ Intraoral Camera, Digital X-ray, Laser, CEREC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Oral Surgery Practice - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438- Steve Caudill - 951-314-5542

GREATER SACRAMENTO - NEW LISTING - 1,200 sq. ft. office w/4 Ops, Intraoral Camera, Dexis Digital X-ray, Dentrix software. 2016 GR \$435K on 3 day work week. Practice est. for over 30 years. #CA456- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING
- Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, non-digital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,567 sq. ft. office with 4 equipped Ops, 1 add'l plumbed, est. for 25+ years. 2016 GOBOK on 4 day week. Equipped with Intra-Oral Camera, Digital X-ray, Pano, and Carestream software. Owner retiring. #CA441- Thomas Wagner - 916-812-3255

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 3 Op office in professional building, desirable acction, EagleSoft software. Avg. age of cumpment 15 years. Seller Retiring. #CA400- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408-Thomas Wagner - 916-812-3255

SACRAMENTO - 1,150 sq. ft. office w/4 Ops, Intra-Oral, Dexis Digital X-ray, Carestream software. 2016 GR \$535K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,760 sq. ft. 2015 GR \$1.2M with adjusted net of \$480K. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Ops, 2014 GR \$714K w/\$363K Adj. Net. #CA274- Dennis Hoover - 209-605-9039

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on two d a half day work week. Selling all Acrive and Historical Charts. #CA330- Jim Engel - 925-330-2207

SAN RAMON - General Dentistry, emphasis on Children, 5 treatment chairs in 1,700 sq. ft. 2016 GR \$440,000 on minimum work week due to illness. Dentrix PMS, Paperless Charts, 9 workstations, Digital Sensor, Digital Pan. #CA439- Jim Engel - 925-330-2207

SONOMA COUNTY - NEW LISTING - 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral Camera, Soft Tissue Laser, Datacon PMS. Owner retiring. #CA463- Gina Miller - 707-391-7048 or Jim Engel - 925-330-2207

SONOMA COUNTY - NEW LISTING - Sonoma County Multi-Specialist known as the "IMPLANT" Center. Established 16 yrs, 2016 Gross receipts \$1.6M, 3.5 days/ wk. 6 OPs, latest technologies; LANAP, Digital Pano, Dexis & Dentrix. Retiring periodontist is offering a STRONG TRANSITION PLAN selling both the practice and 2,000 sq. ft. Condo. #CA470- Gina Miller 707-391-7048

SONOMA COUNTY - 2,415 sq. ft. office w/5 Ops, Intra-Oral, Digital X-ray, Dentrix software. 2016 GR \$ 5,95,000 with low overhead. Building available for sale. #CA441- Gina Miller - 707-391-7048

VACAVILLE - 1,400 sq. ft. leased office established 25+ years, with 4 Ops, equipped with intra-oral cargon Gendex Digital X-ray, and Dentrix software. 2016 GR of \$807,000 on 3 1/2 days/week. Owner retiring. #CA416-Thomas Wagner - 916-812-3255

VALLEJO - *NEW LISTING* - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 1/2 days #CA469-Jim Engel 925-330-2207

WALNUT CREEK - *NEW LISTING* - 1260 sq. ft. office w/Dexis Digital sensor, EZ Dental software, in 4 operatories. 2016 GR \$633,000 on 4 days/week, Adj. Net 45%. Owners retiring. #CA473- Jim Engel 925-330-2207

WINE COUNTRY - NORTHERN CALIFORNIA - PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

FRESNO - *NEW LISTING* - GR past 3 years averaging \$1.5M. 4 days of hygiene. Owner is retiring. Priced for an expedient sale. Delta PPO but no HMO'S. #CA445- Dennis Hoover - 209-605-9039

MODESTO - NEW LISTING - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dentrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451-Jim Engel - 925-330-2207

MODESTO - 2015 GR \$918,000, Adj. Net \$441,000. 2,800 scoll with Digital X-rays, Pano, Dentrix Software. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

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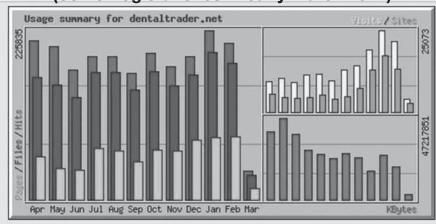
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DDS Rank Doubled Our Website Traffic

"Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site's strengths and weaknesses. I don't speak "BINARY" and some of the jargon was "over my head" so I contacted the company and was amazed to learn that the "corrections" would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was midApril 2016) and was told to give it six months to take effect. Look at our server logs now!





Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytex	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

After almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That's doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn't even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven't tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock."

Bruce Carter, Publisher The Dental Trader

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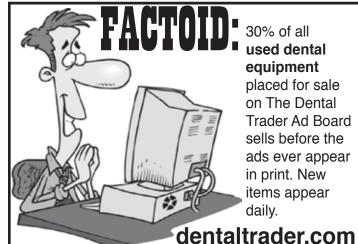
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La Mesa, CA dental practice for sale, est in 2008. 2 OPs equipped & 2 plumbed, PPO & cash. Dentrix and dexis user. Email seller at dentistlamesa@gmail.com

"Sean Was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

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BACK ASSISTENT needed for Downtown LA office FT/PT 10-7pm email CV to info@riverdentistry.com Looking for immediate hire.

INLAND EMPIRE SHOPP CNTR GRT LEASE GR \$350 5 ops plmb 3 equipped ABSENTEE SELLER GR 30k/mo Working Owner DDS will do \$50k/ month Call Tom PPS 714-345-9659

Diamond Bar LEASEHOLD. 4Plumbed. 3 fully equipped. Beutiful modern office! Motivated to sell. ozonedentist@gmail.com

Associate DS Needed in Palos Verdes/ South Bay. Great pay plus BONUS. Please Email CV to gpdds@msn.com.

MANHATTAN BEACH Leasehold For Sale 2 blocks from ocean in hip downtown area; 1049 sq.ft., Great for Specialist/GP; Seller moving patient base to new office. Email: cbcastillo@live.com

PRACTICE FOR SALE WALNUT PARK GP+BLDG 50 yrs gdwll w/ 4 ops Net \$241K California Practice Sales, Inc. Phone: 714-639-2775

FOR SALE 2013 OMICAM, INLAB MCXL AND PROGRAMAT CS OVEN; VERY LITTLE USE EXCELLENT CONDITION, ASKING \$45,000/OFFER; 619-713-0526 OR FAX 619-644-2908.

General dentist needed for office in Norwalk. Full or part -time position available. Send resume to adhp301@hotmail.com

SOUTH BAY (TORRANCE) BACK ON THE MARKET! (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead, w extremely high net. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. D&M Practice Sales 818.591.1401

ORTHODONTIST POSITION AVAILABLE. 2 Fridays/month- san diego. Email resume to 4030dental@gmail.com. Call Laith or Rawa 619-583-4030 or 630-567-6373.

LA - WILSHIRE AREA 3 ops in a 1,150 sq. ft. suite. 70% cash & 30% insur. Everything looks new! Greg Beamer 909-542-4891

Every week dozens of people place reader ads but forget to include a phone number or email address, others submit ads anonymously which we do not allow so we must delete them. This happens over 100 times a month! If you don't see your ad, this may be why. See bold red text at top of ad submission page at dentaltrader.com.

Need P/T happy Dentist in Anaheim, CA. Min 1 year exp. Excellent staff, happy culture and values. Willing to train both clinical and business.

PERIODONTIST NEEDED in VALENCIA CA. 1-2 Days per month. Please call 661-222-7724 or send CV to "elitesmilesvalencia@gmail.com" or FAX to 661-222-7464.

Turnkey Dental Office for Lease in Pasadena, excellent location. 2 ops ready to go, room for a third. Great for GP or specialist, 5 other GPs in the building, a great referral source. (626) 379-2669, seanky.dds@gmail.com

SAlebyOwnerGross\$700K.Asking \$450k L.A.KOREATOWN Busy Shopping center.Plenty of Walk-in Pts,5op.1060 Sq ft,DigitalPano&X-ray,Email ddental29@gmail.com

Illness forces sale 34 years street front San Fernando valley \$150k price ppo cash acinnorthridge@aol.com

Parkell Ultrasonic Turbo 25-30 Cleaner. Used, in very good condition with minimal useage, 375.00. e-mail im2near@yahoo.com.

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Hacienda Heights Opportunity only \$59,500, Shopping Center location. Tina Ochoa, Broker (951) 309-3196

We are a Private office looking for an oral surgeon who cares about the patients as much as we do Send resume to fax: 909-981-2703/freshdental@aol.com

Dentist p/t \$625/day(+Bonus)San Fernando Valley EZ patients. VERY friendly staff (818)365-7191

GENERAL PRACTICE FOR SALE-SANTA ANA: 4 Ops, Shopping Center Location with Signage, PPO/Denti-Cal. GR \$434K. HSPPT-Kerri McCullough 949-300-0312. #CA460

Redlands Turnkey Practice; Boutique, 850 sq ft; Low, low lease; equipt, leaseholds incl; may double space size. \$115,000. 714-292-5238.

Pravile practice looking for an associate dentist. Office located at Glendale and Monterery Park. E-mail your resume to calstatedental@yahoo.com

Office Manager Apple Valley CA, min. 3yrs dental management exp req'd, F/T. base salary+incentive. Spanish/english. email bkim074@gmail.com

Experienced GP to do molar root canals and extractions needed for Panorama City region. 818-830-0300.

BEVERLY HILLS General office located in a highly desired medical building is looking to share one operatory with a specialist. oshinaj82@gmail.com

Endo Sublease A GP office with Zeiss Microscope subleasing 3-4 days a week in city of Orange. If interested email contact@orangedentaltown.com

Got Impression Trays(Lower) Solid Metal, used: Four large, Eight medium, Four small sizes. 26.00 each. Good condition, e-mail im2near@yahoo.com.

Dental Marketer/Tele-marketer needed for a fee for service in Norwalk. Minimum 5 years exp, e-mail your resume to asmathnoor@yahoo.com

Seeking Oral Surgeon & Endodontist to sublease operatory rooms in new dental office in Pasadena. Fully equipped office. Call 6267659758

Associate DS Needed in Palos Verdes/ South Bay. Great pay plus BONUS. Please Email CV to gpdds@msn.com.

Receptionist Needed. Private Orthodontic Practice in Redlands. M-Th 8-5. E-mail resume to noreplyjob123@gmail.com

Need GP for general office in Panorama City. Available 2+ days/wk. Office sees pedo to all on 4 impants, do all that you can. Call 872.222.8722

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Associate Dentist p/t-Friendly office. Absentee owner. No pressure. \$550/day PLUS Bonus. Mostly prophys, fillings some C/B. (818)365-7191 (SFV area)

Periodontist (**Board** Certified)Available in southern CA. Will bring all instruments. Please contact periodontalexpert@vahoo.com.

Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant and Biller. Please email your resume to sinai.dental@yahoo.com.

We are looking for an excellent Dentist for a 63 year old dental practice in the San Fernando Valley. Possibility for partnership. 818-361-4084

Space sharing opportunity in an upscale Irvine office, Woodbridge area. Please contact for more information. Smilecentraldental@yahoo.com.

Pediatric Dentist needed in the City of Orange who is willing to accept Medical patients in addition to PPO. Please email resume to aasil74@yahoo.com

Menifee, GA Modern Dental Office 4SALE \$30K ~1250sqf. 1000s' New homes surrounding/near Kohl's/BestBuy/SuperTarget, etc. 4plumbedOps/2Equip. 310-863-5779

General dentist with 25 years of experience available for part time. Gentle, fast, profficient. Please call at 323-401-8685

ORANGE OFFICE LOOKING FOR P.T. Dental Financial/Tx Coordinator/Front Office Must have 5-yrs or more experience Able to present Tx-Plans and close cases w/ HMO PPO Plans Fax resume to (714)998-8124

Stephan Articulators model D.Two used, in good condition in the box, 15.00 each. e-mail im2near@yahoo.com.



Peri-Pro 3 for sale, excellent condition, includes daylight loader \$350.00 obo plus shipping please call Leslie 310-489-9906

mixing tips available for 11\$ call for sizes 9097200965 have some excess email drjoshidds@yahoo.com

LAHABRA office for sale some patients, 9097200965, on beach blvd low rent asking 40000, share with specialist ok

Board eligible experienced Endodontist looking for an associate position. Please call 323-717-3226

Orthodontic Assistant needed for Busy Ortho practice, 3 locations (West Covina, San Bernandino, Victorville) send cv to Wcfd. dental@gmail.com

Orthodontist Needed. La Habra 2-4 days/week including Thursday and Saturday. \$1500-\$2000/day. Stephanie@Gold-CoastDental.com

Looking for cheap/free denture finisher/polisher unit for community clinic for low income patients in LA. ackack72@hotmail.com/217-721-1050

ORANGE DENTAL OFFICE FOR SUBLEASE:G.P. Looking to share space w/Specialist on Off Days Tues. and Thurs. Staff available if needed 3-Ops Modern Buildout in a Professional Bldg. Start your practice w/o Buildout Costs Email smilegallerydntl@aol.com



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LARGE BURBANK dental building on a busy corner lot with ample parking, signage, and frontage (five general operatories, one surgical room and an open hygiene/ortho bay with room for three chairs available to fully rent or share with other general dentist or specailist.818-471-3226 SAM.

Pari-Pro 3 for sale, excellent condition, \$350.00 obo plus shipping please call 310-489-9906

Seeking Back office DA/RDA for private office in Orange, CA. X-rays license required. Send resume to orangeresumes@gmail.com

Temporary GP DENTIST day, week, month while you're in-between associates, sick or on vacation. Don't cancel patients call Dr. Gilbert 310 403-3525

WANTED EXPRNCED TX/FINANCE COORDNTR w/ Assisting Exp Knows Eagle Soft Software 2-3 days/wk prvt prctce in Orange email resume smilegallerydntl@aol.com

Space for lease/sublease /Dental office, 4 ops in Tarzana, CA at Ventura blvd .Good for specialist . Please Call at (310)567-1122 for more info

Analog PC-1000 Panoramic machine w/ Ceph Good condition, can be used w/ conventional film or Scan-x plates \$2000 Inhouseortho@gmail.com

Santa Clarita Prime Location - Major Intersection - Looking for Subleasee - \$2,000 per Month - Includes Utilities - Call (562) 756-2573

FASHION ISLAND GR 4 to \$500k Call PPS 714-345-9659

DENTIST FIGURINE Rare, Italian sculpture by A Columbo. See craigslist OC add #6183757730 for pictures & details. \$2,400. Dr. Paul 949-463-1973.

GE Stuart complete Model 73 Gnathological Computer, Recorder, Face Bow and Mounting Jig COMPLETE in black box. Will deliver. 949-463-1973

Pedd/Ortho Turnkey brand new office for Lease in Walnut. 3 Open & 2 Pvt Ops;Adec chairs,Progeny Xray,RamVac,overhead TVs.Great Street Signage. Vons,Chase,Wells Fargo-anchored in busy ctr.Move-in ready.Attractive lease rate.818-788-6883 or pedonews@outlook.com.

Dentist needed to treat children and adults for a friendly dental office in SFV area. P/T, great compensation. Email CV to LADDS96@gmail.com

PT Dentist needed in Norwalk and/or Lake Forest, please email resume/cv to 2015dentist@gmail.com

RDAEF 2 for a dental office in San Fernando.Proficency in placing fillings,SSC's, taking impressions.Great compensation, Email CV to LADDS96@Gmail.com

Goe Impression Trays(Upper) Solid Metal, used: Five large, Four medium, Four small sizes. 26.00 each. In good condition, e-mail im2near@yahoo.com.

Dear specialist my office in Tustin is available for up to three days a week to rent!(949)466-8228 shopping center location and easy access.

So. East Kern County (5) Op comput G.P. for sale. LIMITED COMPETITION! Located in a free stand bldg. which is also available. On a main thoroughfare w excellent exposure/visibility/signage. Mixed pt base. Digital CT Scan & X-rays, (6) sensors, soft tissue laser, & a regular Pano. Gross Collect \$600K+ on a (4) day wk. Seller Retiring. D&M Practice Sales 818.591.1401

Pedodontist Needed Riverside County. Must accept Dentical insurance. Available 1 to 2 days/month. Please email CV to drhortonz@hotmail.com

PRACTICE FOR SALE HEMET GP/Real Estate w/ 4 ops NET \$143K California Practice Sales, Inc. Phone: 714-639-2775

Rent my dental chair. Great opportunity for a specialist. Located in Cypress, California. Contact drcazaa@gmail.com

SOUTH GATE 2 eq. ops. & 1 not eq. op. in a 1,500 sq. ft. recently remodeled suite. \$129,500 Greg Beamer 909-542-4891

Maternity leave vacation coverage needed? DDS ONLY interested in picking up extra days once in a while. OC offices .Email drcazaa@gmail.com

Van Nuys Practice for Sale by Owner. 4 ops, approx. 1,700 sq.ft. Great location. Established since 2005. Med. and cash pnts. Dr.Valentina(818)626-0505

WANTED: DA with 2 years of experience or more. must be well organized, and experienced with all back office tasks. please Email: Oshin@droshin.com.

Part-time Front Office Pasadena Private practice. Fridays only. More hours available in future. Email resume to rayahndds@gmail.com

Slow Speed handpieces and contra angles. Great shape, guaranteed for 3 months. Great deals on Costal Dynamics, Athena, \$100. handpiecetrader@gmail.com

ORTHODONTIST NEEDED 2 DAYS A MONTH ON SATURDAYS. PLEASE SEND YOUR RESUME FOR CONSIDERATION. THANK YOU. caredental4you@gmail.com

Impression Trays (Gaulk Rim Lock Water Cooled) new in the box. L53,L54,U53,U54. 15.00 each. e-mail im2near@yahoo.com.

GENERAL PRACTICE FOR SALE-N. COUNTY SAN DIEGO: 6 Ops, Retail Center, Digital, GP+ Ortho, Implants and Cosmetic. GR \$1.3M+. HSPPT-Russell Okihara 619-694-7077 #CA468

Dental sublet needed one or two days a week starting in August in Thousand Oaks. Email me with more information please at sshamoiel@gmail.com

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261 like Dental ops in Beverly Hills Golden Triangle available for Rent. 310-995-3736 or smiledr535@gmail.com

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Sleep appea in your office. Can provide entire treatment including adjustments, appliance lab, and medical billing. Call for more info.(805)358-3854

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaD-PA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

Sylvon Endo TCM Endo 3 motor with handpiece and endosequence files and gutta purcha. Barely used. \$1500 sweettoothdentalcenter@gmail.com

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Waterlase C100. Perfect condition, just needs Biolase annual tune up. Tune up paid to biolase \$750. Sale for \$3500. Sweettoothdentalcenter@gmail.com





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ANAHEIM - Excellent location on a busy corner with exposure, visibility, and signage! 16 Years of Goodwill. **3 eq. ops. & 4 plumbed not eq. ops. in a 1,450 sq. ft. suite.** Rent is \$3,750 / month. Large windows throughout and natural sun light. Collected \$284,858 in 2016 with the seller working 2 days a week. **\$226,000.**

BUENA PARK - GROUP SOLO PRACTICE w/ 41 Years of Goodwill. Excellent corner location convenient to the 5 and 91 freeways. Seller has two treatment rooms, and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft, and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews!. Dr. is retiring - works 32 hours a week. This is the perfect practice for someone who wants to work a shorter schedule and split the costs of rent and some overhead. **Available.**

COSTA MESA - Excellent Location! 5 eq. ops. in a 1,400 sq. ft. suite located in a single story shopping center on the corner of two highly traveled streets close to the Newport Back Bay and the beach. High End practice that caters to Newport Beach and Costa Mesa clientele. Suite has a nice layout, Serona chairs, Digital X-ray, and is paperless. 60% Cash and 40% PPO. Priced at \$550,000. Accepted offer, back up offers enouraged.

COSTA MESA PERIO – NEW LISTING - If you are looking for a Perio office in a beautiful setting, you need to visit this one. Located across from the Newport Golf Course, and close to the Newport Back Bay, this 4 treatment room, 1,200 sq. ft suite is in a frequented two story multi-use building on a busy corner. Excellent visibility with plenty of parking. Dr. works here part time, and the practice has a long history.

DOWNEY – 3 treatment rooms in 1,214 sq. ft. suite located in a four story medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, caring doctor and staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Collected \$324K in 2016. This has a great history as a dental office – and Downey is a very stable area! **Priced at \$240,000**. **Available**.

ENCINO – 3 eq. treatment rooms, 1 plumbed not eq. treatment room, and 1 plumbed private office that could be converted to a 5 treatment room suite. **Modern, paperless, beautifully designed, 1,430 sq. ft. suite with nice views.** Two renovations have been done since 2012. The most recent in 2016. **27 Years of Community Goodwill.** Projecting approx. \$484,054 for 2017. **Recently reduced**

FULLERTON - 4 eq. treatment rooms in a 1,100 sq. ft. suite located on Harbor Blvd. near downtown Fullerton. Excellent signage and ample parking in the rear of building. Bus stop right out front and lots of foot traffic. Seller started the practice approx. 9 years ago, works 2.5 days/week, and plans to retire. 5 Star Yelp reviews. Low Overhead. Priced at \$135,000.

GARDEN GROVE – For those of you looking for a practice and real estate - THIS ONE IS FOR YOU!!! (or sign a long term lease with options to renew). Located just off the 22 freeway, this office was completely remodeled 2.5 years ago, and the rebuild is awesome. There are 5 treatment rooms in this 1,850 sq. ft. stand alone building. Corner location - grandfathered pole sign. Off-street parking in front of and behind the office! This design must be seen to be appreciated. There is a 33 year+ established patient base. The practice is surrounded by a residential area close to the border of Anaheim and Garden Grove in OC. All digital - paperless office (Including a digital sensor). You must see this to appreciate it. Accepted offer, back up offers enouraged.

HACIENDA HEIGHTS - 3 eq. ops. & 1 plumbed not eq. op. in a 975 sq. ft. suite located in a single story, busy, strip shopping center convenient to the 60 freeway. 20 Years of Goodwill. Seller is moving out of the area. **Price Reduction \$90,000.**

LAKE ARROWHEAD – *NEW LISTING* - 6 eq. treatment rooms in a 3,000 sq. ft. suite located in a single story, professional building w/ 28 years of community Goodwill. Retiring Seller and excellent, long-term, knowledgeable staff. Spacious suite with large windows throughout and lots of storage. Modern office with Carestream Software, Intra Oral Camera, Dexis Digital X-Ray, 3M True Definition Digital Impression Scanner and Picasso Lite Diode Laser. Fee for Service. Practice has a history of collecting over \$1 Million since 2005.

LANCASTER PEDO – NEW LISTING - 8 eq. treatment rooms in a 3,200 sq. ft. spacious, nicely designed suite convenient to the 14 freeway with excellent visibility. 27 years of Goodwill. Lease is \$6,000/month. Landlord is willing to paint the suite and is easy to work with. Suzy Dental Software, Intra Oral Camera, and equipment that averages 0-15 years old. Pedo at this time, but was seeing MediCal – would recommend reactivating with new MediCal schedules coming in 2018. Practice has a history of over \$1MM/yr seeing adults and children. A must see to appreciate!

LA PUENTE – NEW LISTING W/ REAL ESTATE FOR SALE - 4 eq. treatment rooms in a 2,400 sq. ft. suite located in a single story, freestanding building on a busy corner with large, pole signage. Real Estate is available for sale. 37 Years of Community Goodwill. Retiring Seller. Projecting approx. \$ 328,132 for 2017 on a part time schedule. Accepted offer, Back up offers encouraged. Under offer, back up offers encouraged.

LONG BEACH – 6 eq. ops in a 1,900 sq. ft. suite located in a single story building on a busy corner. Family practice well known in the community with 55 Years of Goodwill. Retiring Seller. Convenient to the 405, 91 and 710 freeways. Rent is \$2,800/month. 80% Insurance and 20% Cash. \$300,000. Accepted offer, back up offers encouraged.

LOS ANGELES - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 900 sq. ft. efficient suite located in a Medical/ Dental building off the 110 freeway. MediCal office is next door and a great referral source. Seller currently works 2 days a week but would like to concentrate on his main practice in Upland. Rent is only \$1,200/month. Low Overhead! Recently Reduced \$105,000.

LOS ANGELES - Seller spent over \$400,000 in upgrades on the suite. All X-Calibur Belmont Chairs. Motivated Seller! 5 eq. ops. & 1 plumbed not eq. op. in a 1,600 sq. ft. suite located in an upscale Multi story professional building in the Wilshire area. Rent is only \$4,272/month and includes all utilities. High End Finishes and Equipment. Stable Collections. Accepted offer. Back up offers encouraged.

LOS ANGELES - Store Front, Boutique style practice with high ceilings that makes an immediate impression on patients. 3 treatment rooms in a 1,150 sq. ft. suite with room to expand up to 2,200 sq. ft. 15 years of Goodwill - 70% cash and 30% insurance. EZ Dental, Intra-oral camera, Digital X-ray, Midmark chairs. It is so well maintained everything looks new! This is a well-run operation and a must see if you want to be in this area! Projecting \$547,715 for 2017. \$450,000.

NEWPORT BEACH - 3 eq. treatment rooms in a spacious suite located in a single story, Medical/ Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/month. Priced to sell \$190,000!

NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area – folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$165,000!**

In warm appreciation of our association during the past year, Ellen and I wish to extend our very best wishes to you and your family for a safe, prosperous and healthy new year. May your holiday season be bright and full of excellent memories with your family and friends.

Greg Beamer and Ellen Wood.



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NEWPORT BEACH – 3 equipped treatment rooms & 2 plumbed not equipped treatment rooms in a 1,200 sq. ft. remodeled, digital, paperless suite. Excellent location and rent (\$2,000/month) for the area, about a block from Hoag Hospital. Plenty of patient parking. Low overhead. You just don't find office locations like this with room for 5 ops in Newport Beach at this rental rate. Seller is moving out of the area and is going into a non Dental related business enterprise. YOU MUST SEE THIS TO APPRECIATE IT. \$90,000. LEASEHOLD IMPROVEMENTS & EQUIPMENT ONLY.

PASADENA IMPLANT ORIENTED - This is an incredible practice and facility. 4 eq. treatment rooms and 6 plumbed not eq. treatment rooms in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$976,212 for 2017.

SAN BERNARDINO - RECENTLY REDUCED. 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Open Dental Software. Seller currently works 3 days a week and is projecting approx. \$255K for 2016. Seller added Medical late last year and is on target for a nice increase this year. \$199,000.

THOUSAND OAKS – 6 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,700 sq. ft. suite located in a single story, free standing building with 50+ years of community Goodwill. Absentee, Retiring Seller with a solid, long-term staff in place. Collected approx. \$467,879 in 2016. \$420,000. Accepted offer, back up offers enouraged.

SAN JUAN CAPISTRANO – NEW LISTING - 6 eq., spacious treatment rooms in a 2,730 sq. ft. free standing building convenient to the 5 freeway. New Construction - The building and Interior were completely rebuilt 6 months ago by a specialized design team. The network is first class. 27 years of Goodwill. Dentrix Software, Intra Oral Camera, Digital X-rays, and New equipment. Multi-specialty practice with 3 GP associates, 1 Pedo and 1 Ortho already on staff and building the base. The Retiring Seller only works 2.5 days a week, the practice collected \$860,250 in 2016. The patients love the new location and build-out, and you will too!!! Real Estate for Sale or Lease.

SAN JUAN CAPISTRANO – 4 eq. treatment rooms & 3 plumbed not eq. treatment room in a 2,000 sq. ft. suite located in a two story professional building, 13 Years of Goodwill. Rent is \$6,077/month and includes utilities and janitorial service. Easy Dental Software, Intra Oral Camera, and Digital X-ray. Projecting approx. \$220,000 on a 2 day work week. \$178,000.

SANTA ANA - Excellent location convenient to the 5 and 55 freeways. Nicely maintained Medical/Dental/Professional building with plenty of free, onsite patient parking. Across the street from a new, upscale, 500+ unit residential community and close to area schools. 4 equipped treatment rooms with Adec chairs in a 1,411 sq. ft. suite that was beautifully, custom designed. Intra Oral Camera, Digital X-ray, and a cloud based software (Denticon/ Planet DDS) that can be accessed anywhere. Practice caters to upscale professionals. A must see to appreciatel.

SANTA MONICA - NEW LISTING - Beautiful, modern suite that offers 2 spacious eq. treatment rooms in 905 sq. ft. This office is a first floor location that presents very well. Great signage to the street. Well-maintained and well-managed. Seller has a solid patient base with a history back to 2004 at this location. The rent for the office is more than reasonable for the area, and you need to see the office to appreciate it. Excellent 5 Star Yelp reviews. Knowledgeable, long term, caring staff. Projecting approx. \$666,061.50 for 2017. The income stream is 50% Insurance & 50% Cash.

SOUTH GATE - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,500 sq. ft. suite located in a single story building within sight of a busy intersection. Hispanic area - patients refer family and friends. Primarily Medical patients. Low rent (\$1,700/month), 25 yr lease, new equipment. Remodeled and opened in 2016, Seller desires to relocate closer to home. Over 200 active patients and growing. Easy Dental Software, Intra Oral Camera, and Digital X-ray. Shows wonderfully and patients really enjoy the atmosphere. Very family-oriented area. \$129,500. Reduced to \$129,500. Under offer, back up offers encouraged.

TUSTIN - AVAILABLE Beautiful, Unique, Boutique Style build-out. A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor and entire facility would work well for a GP, specialist, or someone who wanted to focus on sleep apnea. You need to walk this one to get the true feeling for it. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! Seller is moving all patients and selling Leasehold Improvements and Equipment, or a time share deal.

WEST COVINA – NEW LISTING - 3 eq. treatment rooms in a spacious suite located in a single story, medical/professional building on a busy street. 30+ years of community Goodwill. Low Overhead; Rent is only \$1,800/month. Retiring seller currently works approx. 27 hours a week. 90% Insurance, 10% Cash. Projecting approx. \$259,689 for 2017. \$200,000

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. **Priced at \$80,000.**

VALENCIA - If you are looking for a well-established practice in a prominent area in SoCal, this is it. Established in a busy Medical Center, the Seller has made the decision to retire. He has 4 treatment rooms in a 1,174 sq. ft. suite that rents for \$4,700 a month. The office is open 4 days a week (with 5 hygiene days/wk). Solid, long-term staff and an established base of insurance and cash patients round out this great opportunity. This is a must-see to appreciate the location and the seller! Accepted offer, back up offers encouraged. Recently reduced to \$475,000.

VALLEY VILLAGE - 5 eq. treatment rooms in a 1,400 sq. ft. suite located in a multi-story professional building on the corner of two busy streets with free parking and elevator. Rent is \$3,346/month. 45 Years of Community Goodwill. Approx. 1,200 active charts. Retiring Seller currently works 2.5 days/week with an Assocate working 2 days/week. Solid base of customers loyal to the practice. Seller will assist in reasonable transition. Projecting approx. \$234,926 for 2017. Priced at \$180,000! Accepted Offers. Back up offers encouraged.

WOODLAND HILLS- TOPANGA - New Listing - Excellent Location off the 101 freeway and Topanga Canyon next to a large housing complex. Seller has remodeled twice and put over 250k in the suite within the last seven years. Every room has flat Screen TVs, is computerized, wired, and looks new. Suite offers 5 eq. treatment rooms & 1 plumbed not eq. treatment room ready for expansion in 1,350 sq. ft. Rent is \$4,555/month. Established as a dental practice for over 30 years. Seller is moving the charts to Tarzana; Leasehold Improvements & Equipment Only \$158,500.

Closed in the Last 30 Days:

West Covina, Santa Clarita, Mission Viejo, Yorba Linda.

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

KOREATOWN – Successful, referring GP looking to sublease space to a specialist. 3 eq. ops. Available.

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Endodontist Needed Position available for endodontist to see mainly cash, and some HMO & PPO. Riverside County. Email Cv to drhortonz@hotmail.com

Dentist -associate looking for a dentist in Porterville, CA full-time; Base pay \$700-\$800 + % collections and housing; all digital practice!

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Endodontist needed P/T for Palm Springs location.HMO/PPO office. Email resume to info4mahmoudi@yahoo.com

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Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled artery by thousands of daily commuters. The practice offers 6 eq. ops. in 2,194 Sq. ft. building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016.







Anaheim: Located on major thoroughfare, real estate for sale

Beautifully built-out facility, completed renovated inside and out located on State College Bl. Providing excellent exposure and signage. Conveniently located providing easy freeway access from the 91 Freeway, 5 Freeway and 57 Freeway. This office offers 4 opertories (2 equipped), Digital X-ray. Sirona Pano and much more. Truly a GEM. A Must See Opportunity!!!

CHINO HILLS: STRIP SHOPPING CENTER LOCATION

SOLD

This ideal location has been a dental office for over 15 years in prime area of Chino Hills providing excellent exposure an foot traffic. The offices offers 3 fully equipped operatories in approx. 1100 square foot suite. Digital X-ray and Pano. Priced below replacement cost. This opportunity is available for immediate move-in. Seller is moving patient base to his Chino office.

<u>Corona:</u> <u>COMMERICAL PLAZA LOCATION</u>

The office is conveniently located off the 91 freeway providing easy freeway access. Offering two operatories, Pano, Digital X-ray, Open Dental Software and much more. Ideal opportunity for satellite office or specialty practice. Price reduced to \$45,000

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Hacienda Heights: SHOPPING CENTER LOCATION

This leasehold & equipment opportunity is located in well-established shopping center location on Hacienda Heights Blvd, just North of 60 Freeway. Vons Market and Rite Aid are the main anchors stores in the center. The office offers 4 operatories (2 ops fully equipped) in spacious suite with great exposure and foot traffic. Has been a Dental office since 1998.

Los Angeles; STRIP SHOPPING CENTER LOCATION

Location provides excellent signage and foot traffic. The office offers five fully equipped operatories in 1060 square foot suite. Offering Dansereau chairs and Adec Chairs, Digital Pano, Intra-oral camera and Practice Web software. Five computer work stations throughout the office. Equipment is only (5) years old. Seller moving his patient base to other LA office approx. 2 miles away. Priced below replacement cost at only \$95,000.00, saving hundreds of thousands of dollars in build-out cost.

Orange County: STORE FRONT LOCATION LEASEHOLD OPPORTUNITY

On major thoroughfare, across the street from courthouse and downtown shopping. This spacious office offers 4 operatories with 2 fully equipped operatories with lots of growth potential in approx. 2000 square foot suite. The office offers pano, intra oral camera, and digital x-ray. Seller moving patient base to his Irvine office. A real steal at \$60,000.00 Great opportunity for Buyer who has out grown current space.

Orange: COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Katella Avenue. This ideal location provides excellent signage, foot traffic and easy freeway commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 ½ days per week.

Thousand Oaks: MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2n Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in auto accident. No longer able to work, hired associate March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016 on 2 day week schedule. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform services. Established for over 17 years.

San Gabriel Valley La Puente: PRACTICE COLLECTING \$1,000,766 IN 2016 SOLD

Located in strip shopping center, this great opportunity has been serving the community since 1995. Excellent exposure and high foot traffic attracting 30-40 new patients per month. The office offers 4 ops, digital x-ray and maintains a low overhead of 50%. Call now, this practice will not last on the market.

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PRACTICE FOR SALE HOLLYWOOD Established 30 yrs ago w/4 eq ops California Practice Sales, Inc. Phone: 714-639-2775

WEST COVINA 3 eq. ops. 30+ yrs of Goodwill. Low Overhead; Rent is \$1,800/mo. Retiring seller. \$200,000 Greg Beamer 909-542-4891

Newport Beach Established GP practice available for partner-ship opportunity, leading to full buy-out within few years. PPO/FFS. \$800K/yr collections. Upscale office, located in busy shopping center. Broker - Charles Kim 877-778-2020

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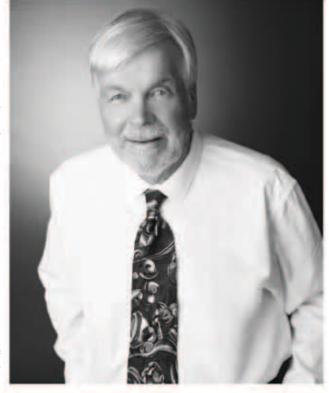
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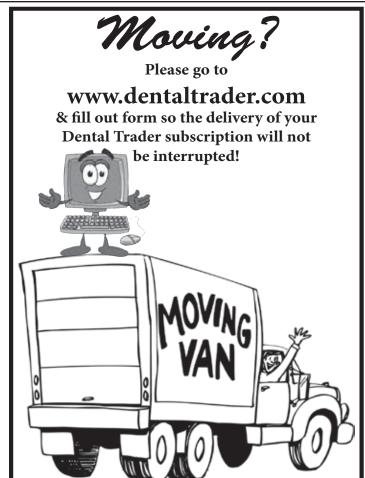
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