

THE Dental Trader

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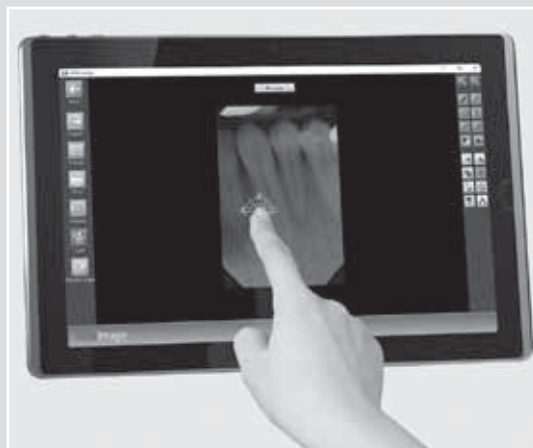
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KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #4 - Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. on a main thoroughfare with exposure/visibility & signage. (30+) years of Goodwill. Cash/Ins/PPO pt base. Gross Collect \$1.0MM+/yr with no advertising. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. Refers out most Endo, all Perio, all O.S., all Ortho & all Implant Placement. Seller works (3) days/wk with (2) associates each (2) days/wk. (6+) Hygiene days/wk. Seller is retiring, but is willing to stay on p.t. **[NEW]**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

CARSON - (3) op comput. G.P. on a main thoroughfare w HUGE SIGNAGE! Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. **MAJOR PRICE REDUCTION!**

ENCINO #7 - (5) op comput G.P. (4) ops eqt'd/(1) add plumbed. Cash/Ins/PPO. Gross Collect approx. \$270K p.t. (2) days of Hygiene. Refers out: most Endo, Perio, Implant place, Ortho & major O.S. Digital, Paperless, & Waterlase Laser. Seller retiring.

GLENDORA - (3) op comput G.P. (2) ops eqt'd, 3rd op plumbed. Located in a strip ctr, on a main thoroughfare, w excell exposure, visibility & parking. Cash/Ins/PPO w no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but is willing to help transition. **[NEW]**

ORTHO PRACTICE WITH (2) LOCATIONS - (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+ yrs of Goodwill. 500+ Active pts & 550+ in retainers. **[PENDING]**

PANORAMA CITY #3 - (3) op comput G.P. in a retail ctr @ a major intersection. Excellent exposure, visibility, & signage. Cash/PPO pts. Digital x-rays. Gross collect ~ \$185K p.t. Does no advertising. Sale due to partial disability. **REDUCED**

SAN FERNANDO VALLEY #10 (CALABASAS) - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrux s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net! **[NEW]**

SIERRA MADRE - (3) op comput G.P. in desirable foothill area. Gross Collect \$350K - \$400K/yr on (3) day wk. (3) days of hygiene. Cash/Ins/& one PPO. Refers out Endo, O.S., Perio, Ortho & Implant place. Does no advertising. Seller retiring.

SUNLAND - Practice and Real Estate. (3) op comput G.P., Free Standing Bldg., & two additional store fronts for sale. On major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough." Come build your dream clinic. Seller retiring. **[NEW]**

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TORRANCE - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. **Back on the Market.**

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential. **[SOLD]**

WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is moving. Offered at less than buildout costs.

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **[PENDING]**

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[SOLD]**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **[PENDING]**

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrux, digital, & set up to be paperless. Priced to Sell! **[NEW]**

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **[PENDING]**

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PALM DESERT GENERAL PRACTICE: 8 Ops, 2016 GR \$1.1M, Digital, nice location w/Signage. Owner+3 Associates in Practice. HSPPT-Steve Caudill 951-314-5542. #CA426

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Dentist needed city of Ventura. Top quality work and excellent people skills a must. Mostly restorative, no endo, no difficult extractions. E-mail resume at Dental1997@aol.com



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Avvo® Review #122
Posted September 13, 2017

Robert W. Olson, Jr., APC

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PRACTICES FOR SALE—November, 2017

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CHULA VISTA-- GENERAL Practice with 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

LA MESA-- Long established GENERAL Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO-- (San Carlos area) GENERAL Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

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"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

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BAKERSFIELD: Super Location. Visible. Large Sign. 5+ops. Ideal for Absentee Office, Ortho or Pedo. Revenues of \$600k with no advertising. Beautiful office/modern Equipmt. Priced right.

BEVERLY HILLS (upcoming): Retiree. Over 20 yrs of goodwill. Private only. Professional building. 2 days of hygiene. Seller works 4 days. Revenues of \$525k. Solid/stable opportunity.

CARSON: Shopping center location. Busy center. Very clean office. Seller works PT. Low overhead. Office being sold as turnkey making financing easy to secure.

CHULA VISTA: Retiree w/\$30k monthly revenues on part-time sched. Long-term staffers. No advertising or promo. Priced to sell right away!

COACHELLA VALLEY (upcoming): Long-established Private only practice. 25+ yrs of goodwill. Revenues over \$80k/mo. Busy hygiene program. Super location. Seller willing to remain as associate. Sweet.

COVINA (upcoming): Walkins. Strip center. 4 ops. Income over \$35k/mo. No promo. Most specialty work referred out. Pre-approved for loan. Quick look, place offer, it's yours in 30 days.

DOWNEY (upcoming): Multi-specialty practice. 7 ops. Revenues of \$150k/mo. PPO/HMO/Private. Must disclose your financials and affordability to be placed on list.

EL SEGUNDO: Large Sign. Visibility. 4 modern ops. Stand alone, single user building. Large parking. Digital x-rays in each op. Income of \$475+ per year on 3 days. Golden opportunity.

ENCINO: Private only practice. Prof. Bldg. Modern equipment & layout. Seller wks part-time sched. Ideal starter opportunity or merger. Seller transition available.

FONTANA (upcoming): Free standing building with large parking lot. Busy area with large auto traffic. Big sign availability. Seller working part-time. Large potential for aggressive buyer.

GLENDALE: Long-established private practice with 30 yrs of goodwill. Seller retiring. 3 ops. Low overhead. Low rent. Low stress. Seller refers out most specialty work.

HAWTHORNE: Location, Location, Location...and huge pole Sign. On El Segundo Blvd long-estab practice with 4 modern ops, pano, revenues of \$40k/mo part-time. Wow!!

HUNTINGTON PARK: Uber busy office with 5+ ops. Modern facility. State of the Art. Crazy visibility. Revenues of \$80k/mo on PT sched. HMO of \$8-10k/mo. Serious inquiries only.

LONG BEACH (in price negotiations): Private. Long-established. Retiree. Quality staff to remain. Seller to work 1 day per week for transfer. Revenues over \$40k/mo. Nice office.

LOS ANGELES: Visibility. Signage. Free standing building. Hispanic patients. Easy to find. Revenues of \$30k/mo on P.T. sched. Priced to sell.

LOS ANGELES (near LAX): Revenues nearly \$50k/month. Modern. Sweet location. Drive-by of thousands of cars daily and large employers. Aggressive buyers only!

LOS ANGELES: Live in LA? Want to practice nearby? Strip center. Modern. Easy to find with major tenants in Center. Revenues of \$600k. Busy office & hygiene program. Call NOW !

LOS ANGELES (Silverlake): Make money with limited expenses!! Its old, its ugly and has no computers...but 30+ years of goodwill. Large patient base. Low rent; \$30k/mo of income part-time.

MISSION VIEJO (upcoming): Private practice. Over 20 yrs of goodwill. Seller retiring. Most specialty work referred. Revenues of \$35k/mo on 3 1/2 days per week. Transition available. Will sell quick.

MODESTO Area: Retiree with low stress office & revenues of \$400k/yr. 1st floor location. Low expenses. No promo. Most specialty work referred out. Pre-approved for loan.

NORTH HOLLYWOOD (upcoming): Call only if you are ready NOW. Free standing building. Remodeled office is wow. Modern, neat, clean. Signage. Hispanic patients. 4 ops. Revenues of \$600k part-time.

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PACOIMA: Sweet deal. Visible shopping center. Office with 2 ops but plumbed for more. Low rent. Office has been estab over 10 years. Price under \$125k – where can you find that?

SANTA ANA: Visibility. Hispanic patients. Practice estab over 12 yrs. 4 Ops. Excellent opportunity. PPO, cash, Denti-cal all around 30%. Smooth transfer, low overhead...easy.

SANTA CLARITA: Long-established Private only practice. 20yrs of goodwill. Nice/clean 3 op office with low overhead. Revenues rising on 3 days per week to over \$35k/mo. Good opportunity.

THOUSAND OAKS: THE best location in town!! Turnkey office with wow factor. Office, look, & location sell cosmetics. Ample parking lot. Easy to find 1st floor. Buy before its gone.

TUSTIN (upcoming): Seller retiring. 20+yrs of goodwill. 3 ops. Nice design/clean office. Private only patients. 2+ days hygiene. Transition available. Get name on list before it sells.

VENTURA: Sweet Shopping Center location. 3 ops. Clean. Busy center ready for aggressive promoter. Priced to sell quick at under \$250k. Don't wait !!

WEST HILLS: Beautiful office with modern equipment and professional setting. Work close to home. Price is gift as seller wants to semi-retire. Lender financing is approved.

UPCOMING AREAS: Fillmore, Culver City, Encino, Gardena, Bellflower, El Monte, Baldwin Park, Central Coast, Santa Barbara, Pasadena, San Dimas & More.....

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Lender financing: 100% financing available
Sale prices: rising

Highlighted Practice of the Month

Are you looking for a low over-head office?

Low rent?

How about Shopping Center and some walking traffic?

Want low stress / low acquisition cost?

How about 30+ yrs of Goodwill??

If so, this is your office!!!

Los Angeles on Sunset Blvd near Echo Park:
1st floor location. Seller is retiring. Seller will assist in transition. Largely Hispanic patient base. Most specialty work referred out. Income of \$25k/month on part-time schedule with no marketing, no website, ZERO extensive treatment planning. Priced to sell immediately!!

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Prime Dental Practices for Sale

MENIFEE: 5 ops. 30 years of goodwill. Located on major thoroughfare near freeway. Up to date technology. Opportunity to buy dental practice and real estate.

LAKE ELSINORE: 7 Ops. 23 years of goodwill. Recently remodeled. Refers out all ortho and most endo. Located on highly visible street with a high traffic count.

LA JOLLA: 4 ops. Fully renovated with high quality buildout. Top of the line equipment in each operatory. Highly desirable location on street level.

SAN DIEGO: 4 fully equipped ops. 35 years of goodwill. Located in central San Diego neighborhood. Beautifully remodeled inside and out. 100% fee for service.

OCEANSIDE: 34 years of goodwill. Refers out all specialty procedures. 4 ops. Located in highly desirable N. County shopping center. Recently remodeled.

PACIFIC BEACH: 3 ops. Rare opportunity to purchase a dental office building. Phenomenal street visibility. Very low overhead. High profitability (50%).

CHULA VISTA: 3 ops. Located in busy strip mall with high traffic count. Top of the line equipment. Great reputation within the community. No marketing being done.

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11.17

Space for lease/sublease /Dental office, 4 ops in Tarzana, CA on Ventura blvd. Good for specialist. Please Call at (310)567-1122 for more info

LEGAL TIP: You can save up to \$1,500 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

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Practices for Sale

Laguna Niguel

Dr. retiring after 38 years in this location. Private insurance and cash only - 4 operatories with digital xrays - will gross over \$800,000/year this year on 3 days/week - 3 1/2 days of hygiene - "Itero" scanning system

Downey Orthodontic

5 chair Orthodontic practice - grosses \$230,000 on one day per week with high net of 50% - 24 years goodwill - great opportunity for starter practice or to add days to established dentist - good upside potential

Lawndale/Palmdale

Practice and Building for sale - private practice grosses \$1.5 million - 9 operatories in 2700 sq ft. - less than 60% overhead - open M-F and alternate Saturdays - high quality with upside potential

Redondo Beach

Gorgeous modern **Oral Surgery & Implantology** practice for sale - 3 operatories in 1500 sq ft - digital x-rays and ICAT 3D - grossed over \$530,000 last year

Fountain Valley

Dr. retiring after 39 years - small practice good for starter practice or second location - in strip shopping center - 2 + 2 operatories - grosses \$160,000 on 2 days/week - overhead 50% - huge growth potential

North Orange County Endodontics

Georgous high-tech New Endodontic practice started from scratch 3 years ago - Dr relocating out of state - gross collections of \$413,000 in 2016 - all new equipment with a Zeiss microscope

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate - modern equipment with digital x-rays and Dentrrix software - Dr relocating out of California.

Tustin Facility and Equipment only - no patients

4 operatories in 1300 sq ft. - digital x-rays in each op - Dentrrix computer system - 5 year lease at \$2300/month all equipment in good working order

South Orange County Periodontal Office

Premier 40 year old Periodontal practice with stable staff and mature hygiene program - grosses \$1.8 million on 3 1/2 days per week with very high net - completely fee for service - 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft - State of the art with CBCT, digital radiology, and virtually paperless - owner willing to stay during transition

Philip L. Kempler, DMD, Broker

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Santa Monica Beautiful, modern suite that offers 2 spacious ops. in 905 sq. ft. Projecting \$666k for 2017. Greg Beamer 909-542-4891

Chula Vista Fully Equipped Dental office for Lease with 5 OPS, 1800SFT in East Lake Medical Building. The Owner is Motivated to Lease Below market. 925-577-8512/eastlake.dental@gmail.com.

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Full time General Dentist needed for busy multi-specialty office in Fresno, CA. Please send your resume to info@bullarddental.com Attn: Alex or call 559-439-9990.

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DENTIST NEEDED IN BAKERFIELD FT OR PT POSITION, GREAT COMPENSATION, NEED ENDO EXPERIENCE, SPANISH SPEAKING, CALL 661-444-0442.

San Fernando Valley strip shopping center location collecting \$383,865 in 2016. Tina Ochoa, Broker (951) 309-3196

PEDODONTIST upscale multispecialty practice with 3 operatory in west Los Angeles is available for sublease twice a week to pedodontist.call 3106141449

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GENERAL PRACTICE FOR SALE-PALM SPRINGS: 4 Ops, 30 years goodwill. Good location, Seller will work PT, GR \$549K. HSPPT-Steve Caudill 951-314-5542 #CA351

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SAN JOSE RARE DENTAL OFFICE FOR SALE - Established & located at major streets intersection, in busy super-market-anchored strip center. Excellent street visibility. 1250s/f, 4 Ops. with Adec equipment. Great potential. SERIOUS INQUIRIES ONLY. NO BROKERS PLEASE. Email: ST4SALE777@gmail.com.

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Pedo practice in Thousand Oaks. Recently renovated pediatric practice with 4 open bay and 1 private op. Adec equipment, Digital x-ray. 2 days/wk. Great potential for ortho/pedo. Over \$250,000 TI and equipment. Gross over \$250,000 asking \$180,000 OBO. Current dentist relocating. pedonews@outlook.com or 818-788-6883.

Prosthodontist needed. Two times per month for multispecialty practice in Beverly Hills. Please Email resume to RichardCornBH@gmail.com

Orange County Endodontic Practice for sublease with option to buy. Turn-key state of the art facility, 3 Zeiss microscopes, 5 operatories, trained staff, newly installed digital radiography. This is a very unique opportunity, ideal for endodontist wanting to own their practice without incurring any debt at the get go. Cash flow and profit from day one with existing referral base that can instantly be grown. Contact Tina at 310-849-6789 for details, endodontists only.

DENTAL PRACTICES WANTED in West Los Angeles, Burbank, Pasadena, Westlake Village, Culver City 4-6 Ops. Retail center. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfm.com|LCFPracticeSales.com

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Dental Practice for sale in Van Nuys and take over lease. Current dentist is moving and taking patients with her. Currently space is 6 operator office. Everything inside office for sale, ie., 6 belmont chair units, compressor, sterilizer, 2 wall mounted belmont xray units. Sale of practice and equipment open to negotiation. Current practice has been at this location for 13 years. Please call 818-787-3053.

Associate Dentist in Camarillo with eventual purchase of practice. Small growing family practice. Looking for a caring dentist to provide quality care with a smile to grow with the practice. Please respond to ddmary62@gmail.com

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Experienced dentist looking for associateship in the Northridge, Ca area. Have patients to bring with me. For more details please call 818-599-6308

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Bakersfield, Beverly Hills, Hesperia, Lomita, Long Beach, Rancho Cucamonga, Riverside, Santa Barbara, Santa Monica, Temecula, Victorville, Westlake Village and Woodland Hills.

RANCHO CUCAMONGA FEE FOR SERVICE PRACTICE FOR SALE: HUGE PRICE REDUCTION – MUST SELL!

Established in 1985 at the same shopping center location, this office collects \$400,000 per year consistently with a net income of \$130,000 per year on four days per week. Seller refers all oral surgery, all implant placement, all perio surgery, all ortho and most endo. 44% of the practice income is from hygiene and exams. No marketing, no weekends and no evenings. No HMO or Denti-Cal. 3 days of hygiene per week. Major shopping center location (Stater Brothers, Chase, Carl's Jr.) with 4 equipped operatories. Health forces sale. Asking \$225,000.

RIVERSIDE GENERAL PRACTICE FOR SALE: Gross collections of \$965,000 per year with a net income of \$270,000 per year. Nine equipped operatories with cone beam CT, panoramic x-ray machine, digital x-rays and Cerec milling system. Practice has significant new patient growth. The office does accept Denti-Cal and has a small percentage of HMO patients. Centrally located in Riverside.

BEVERLY HILLS FEE FOR SERVICE PRACTICE FOR SALE: Established practice with 33 years of goodwill collects an average of \$500,000 per year on a short four day week (20 hours) with 2.5 days of hygiene per week. Seller refers almost all endo, all oral surgery, all perio surgery, and all ortho. Four equipped operatories in a professional building. Selling for family reasons. Asking \$350,000. – **PENDING**

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects over \$3 million per year with a net income of over \$650,000 to the working owner. 12 equipped operatories plus 8 more for continued growth. 3 general dentists, 2 endodontists and one periodontist. 22% of the production is from ortho. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising, but gets 25+ new patients per month. 15 days per week of hygiene. Asking \$2,000,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Fee for service practice collects \$255,000 per year with a net income of over 50%. Relaxed schedule and low overhead. Good visibility. No advertising, no HMO, no Denti-Cal and no weekends. Recently re-decorated three operator office with digital x-rays and Dentrux software. Seller is retiring after 39 years of practice in the same location. Asking \$215,000.00

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million. – **PENDING**

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrux software. Seller is retiring. Asking \$325,000.

TEMECULA MANAGED CARE PRACTICE FOR SALE: Practice collects \$900,000 per year on 3.5 days per week. \$12,000 per month in capitation and NO SPECIALISTS! Twelve operatories with four in a bay configuration. Seller does not work in the practice. 30+ new patients per month with zero marketing. Practice refers all endo, almost all oral surgery, all perio surgery and all ortho. Asking \$720,000. – **SOLD**

SANTA MONICA CLINIC PRACTICE FOR SALE: Located in a free standing building, this practice collects \$970,000 per year with \$9,000 per month in capitation. Practice refers all oral surgery, all perio, all ortho and difficult endo. Ten ops with digital x-ray and panoramic x-ray. Associate run. Asking \$750,000 – **SOLD**

LOS ANGELES PERIO PRACTICE FOR SALE: Professional building location with five equipped operatories. Seller works three days per week with three days of hygiene per week. 2016 collections were \$545,000 with a net income of \$160,000. 45% of the production is from implants, 25% from perio surgery and 25% from hygiene. Motivated. Asking \$195,000. – **SOLD AT FULL PRICE**

SYLMAR STARTER PRACTICE FOR SALE: Visible location with high traffic count. Seller is retiring after 37 years of practice at this location. Collections are \$140,000 per year on three days per week. Seller refers all oral surgery, perio, difficult endo and ortho. Three equipped operatories plus two additional operatories that are plumbed but not equipped. Asking just \$20,000.



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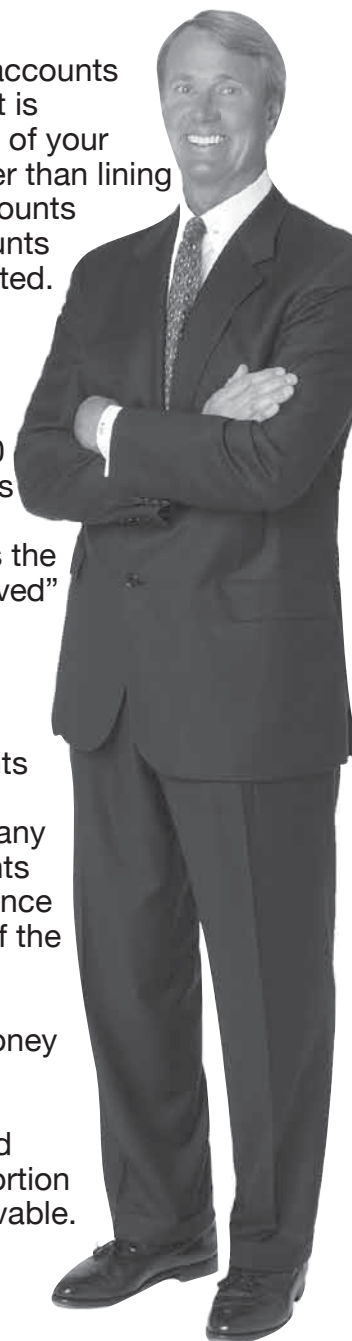
The notion of selling your dental practice with the accounts receivable and moving headache free into retirement is appealing. But that is only true if you were to sell all of your accounts receivable. There is no logical reason, other than lining the broker's pocket, to include a portion of your accounts receivable only to take back the uncollectable accounts after the buyer has skimmed the initial money collected.

The broker might assert that by including the first \$40,000 of your accounts receivable in the sale will give the buyer their necessary working capital. Nonsense! The buyer can borrow the same \$40,000 from the bank. They don't need any of your accounts receivable. The real reason is that by including that initial \$40,000 of your accounts receivable increases the sale price of the practice which increases the "perceived" value that you are getting for your practice and it increases the broker's commission. Nothing more, nothing less.

There are some valid reasons to include the accounts receivable with the sale of a practice, i.e. if you are moving out of state, making it difficult for you to do any rebilling after the buyer's time for billing your accounts has expired or if the sale is occurring as a consequence of the death of the practitioner. In those cases, all of the accounts receivable are sold and sold at a discount, because not all of the accounts receivable will be collected and the buyer will need to wait for their money as opposed to using a line of credit from the bank.

If accounts receivable are being sold, Lee Skarin and Associates does not charge a commission on the portion of the sales price attributed to those accounts receivable. No broker should be that greedy.

For all your practice sale questions, call Kurt Skarin at 805-777-7707.



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Baldwin Park - Main Street!
▪ Retail Shopping Center, 18 Ops
▪ EQ & Leasehold, ~4,369 sq.ft.

Beverly Hills - Modern Office
▪ Gross ~\$855K in 2016
▪ General & Specialty Practice facing main street.
▪ 3 Ops + 1 Plumbed, ~1000 sf

Beverly Hills - 4 Operatory
▪ Collecting ~\$500K.
▪ Professional Building in highly desirable area.

Glendale - Gross ~\$580K.
▪ Seller Retiring. GP with Ortho.
▪ Busy high traffic location.
▪ 4 Eq. Ops, ~1,000 sq.ft.

Lancaster - Shopping Center
▪ Gross ~\$225K on 3 days/wk
▪ PPO/Cash, ~1,300 sq ft
▪ 2 Eq. Ops + 1 Add'l Plumbed

La Puente - Low Rent!
▪ Corner Lot in Strip Plaza.
▪ 3 Equipped Ops, ~1,400 sq.ft.

Lawndale - Busy street!
▪ Equipment & Leasehold
▪ Strip Mall, Facing Main Street
▪ 5 Belmont Chairs, ~2,240 sf

Los Angeles - Gross ~\$415K.
▪ This 5 Ops Practice is located in freestanding building on busy main street. Heavy foot traffic. 21 yrs. Goodwill.
▪ Mixed Patient Base, ~1420 sf

Pico Rivera - Real Estate & Dental Practice for Sale!
▪ ~\$459K Revenue in 2016
▪ Building ~3,800 sq.ft.
▪ GP. 4 Ops, ~1,200 sq.ft.
Income Producing Property!

Pico Rivera - Busy Street!
▪ Nearby shopping plaza, major anchor stores. 4 Ops
▪ Reasonable rent. ~1,300 sf

Pico Rivera - Well Established
▪ Gross ~\$440K in 2016.
▪ Corner Bldg. 25+ yrs goodwill.
▪ Retail Shopping Center.
▪ 7 Ops +1 plumbed, ~2,450 sq.ft.

Santa Monica - Beautiful
▪ Leasehold & Equipment
▪ Renovated. 3 Dental Chairs

Van Nuys - Shopping Center
▪ Starter Practice on main street.
▪ 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Orange County, CA

Anaheim - Large Pediatric Ortho Practice for Sale.
Please call for more details.
Great opportunity for expansion!

Brea - Gross ~\$350K
▪ Cash/PPO, ~2,400 sq.ft.
▪ 3 Eq. Ops + 2 Add'l Plumbed

Fountain Valley - Shopping Ctr
▪ Busy intersections, major anchor.
▪ 5 Ops, Approx. 1,625 sq.ft.

Fullerton - Well Established
▪ Supermarket Shopping Ctr
▪ 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!
▪ Street Front Location! ~1,700 sf
▪ 3 Eq. Ops + 3 Add'l Plumbed

Huntington Beach - Low Rent!
▪ Walks from shopping mall, major anchor stores.
▪ 3 Ops + 1 Plumbed, 1180 sq.ft.

Laguna Hills - State of the Art!
▪ Modern office located on busy intersections in retail shopping center, major anchor stores.
▪ Cash/PPO! 4 Ops, ~1750 sqft

Laguna Hills - Shopping Center!
▪ Starter Practice on main street.
▪ 4 Eq. Ops, Approx. 1,500 sq.ft.

Westminster - Gross ~\$400K
▪ Major intersections in strip center with national anchors.
▪ 4 Eq. Ops, ~1,600 sq.ft.

Yorba Linda - Strip Mall
▪ Starter Office facing main street. Close to shopping centers, major anchors.
▪ 4 Equipped Ops, ~1,200 sq.ft.

Dental Practice for Sale Riverside County, CA

Hemet - Major shopping center
▪ Corner of busy streets
▪ 18+ yrs of Goodwill. 4 Ops
▪ Reasonable Rent! ~1,200 sf

Dental Practice for Sale San Diego County, CA

San Diego - Strip Mall
▪ Good Exposure to Main Road
▪ 3 Ops + 1 plumbed, ~1,200 sf

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!
▪ Starter Office. Shopping ctr
▪ High Visibility. 5 Eq. Ops.
▪ Easy access to freeway.

Dental Practice for Sale Northern California

Concord - Dental Practice & Real Estate Available
▪ 1 Story Building on busy corner
▪ Mostly Cash/PPO. ~1500 sf
▪ 2 Eq. Ops + 2 Add'l Plumbed

Fremont - Real Estate & Dental Practice for Sale!
▪ Main Shopping Center
▪ New Office, Built in 2012
▪ 5 Ops. Approx. 2,000 sq.ft.

Pittsburg - New Listing!
▪ Gross ~\$441K in 2016.
▪ Mostly PPO/FFS. Paperless.
▪ Nearby large shopping ctr.
▪ 4 Ops. Approx. 1,500 sq.ft.

San Jose - Real Estate & Starter Practice for Sale!
▪ Constructed in 2014.
▪ Modern. Retail Center.
▪ 6 Eq. Ops, ~2,500 sq.ft.

Turlock - Shopping Center
▪ Gross ~\$215K on 5 days/mo
▪ Cash/PPO, Off Highway 99

Vacaville - Cash/PPO
▪ Part-time Starter Practice.
▪ GP. All phases with some Ortho. Rarely refers out.
▪ Corner lot. 3 Ops. ~750 sqft

Dental Practice for Sale San Bernardino County, CA

Crestline - Real Estate & Starter Practice for Sale!
▪ Corner Real Estate with its own parking lot. 4 Ops.
▪ Mostly Cash/PPO/Ins.
▪ No HMO. No Denti-Cal.

Fontana - Gross ~\$310K
▪ Retail shopping center.
▪ 3 Ops + 1 add'l, ~1250 sf

Ontario - Seller Retiring!
▪ Busy main street. Low Rent!
▪ 3 Equipped Ops, ~1,100 sf.

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OFFICE SPACE: 1600 square feet available for Dental Office at busy location, densely populated area on Beach Blvd, Stanton. Call Steve: 714-381-4260.

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PRACTICE FOR SALE LA VERNE Estab. in 1980 w/ 4 eq ops in single bldg NET \$195K California Practice Sales, Inc. Phone: 714-639-2775

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"Dr. Ramirez, thank you for the trust in my practice and congratulations on your new start! My practice is nothing without clients like you. I never forget this point. I look forward to your continued success and to working with you in the future."

-Levi Barlavi, Esq.

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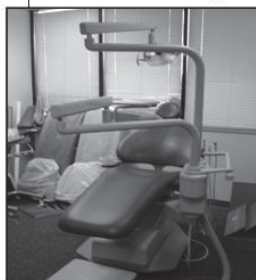
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Well established, associate run practice, with real estate opportunity: S. Riverside County

PRACTICE for SALE - Well established general dentistry practice for sale. Street front, freestanding building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago. 4 equipped operatories, with 2 additional pre-plumbed operatories. Open 5 days/week, with 30+ new patients per month. Denti-Cal, PPO, and FFS. Grossed \$930,000 in 2016. Terrific opportunity, with potential for more growth under a new owner with more energy to expand the schedule and accept more insurance plans.

Well established, associate run practice, with real estate opportunity: Fullerton/Santa Ana, CA

PRACTICE for SALE - General dentistry practice with combined collections of \$1 Million/year. Owner open to selling real estate. Located in street front buildings, with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th pre-plumbed operator. Great opportunity, with investment potential to acquire real estate. Seller financing available to qualified buyers.

Retirement sale in , established practice: Glendale, CA (La Cañada Flintridge)

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 22 years at present location near La Cañada Flintridge. Many specialty procedures are being referred out. 3 equipped operatories. ~1,100+ sqft office. \$462,000 collections in 2016. PPO insurance only. Seller is open to flexible transition and can remain part-time to support the new owner.

Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Dental practice for sale in retail center: Highland, CA

PRACTICE for SALE - Located in a shopping retail center, with supermarket anchor to drive foot traffic. Convenient access to the 210 freeway just 1 minute away. 3 well equipped operatories. Ideal starter practice or suitable as a satellite location, especially due to the low overhead. Office rent is under \$1,900/month. Accepting only PPO insurance. Average collections of \$350,000/yr.

Great visibility in retail center: Pasadena, CA

PRACTICE for SALE - Excellent location on a street corner, with signage, and freeway access just minutes away. General dentistry practice, with 5 operatories. The practice is currently run part-time, averaging 20-24 hours/week. Mostly PPO/FFS. Collected ~\$240,000 in 2016. Seller motivated to consider reasonable offers for quick sale.

7 operatorial dental office leaseholds sale: North Los Angeles, CA

OFFICE for SALE - Sale of leaseholds and equipment. Located in street front single story office, with good visibility on a busy road. 2,350 sqft office with total of 7 ops (6 equipped with chairs). Includes the leasehold improvements, dental equipment and lab equipment. Seller motivated to consider reasonable offers for quick sale.

Spacious office in retail center, low overhead: Long Beach, CA

PRACTICE for SALE - Retirement sale. Located in a retail center on a busy street corner, with great visibility. 4 operatories in a spacious 2,400 sqft office, with room to add more operatories. Part-time schedule, averaging 30 hours/week. Mostly HMO/PPO/FFS with nearly \$8K/month capitation income. Average collections of \$230,000 in recent years. The location and size of the office has good potential to develop in to a high volume 6 day/week office that can be run with associates.

Retirement sale, with low overhead: Silver Lake-Los Angeles, CA

PRACTICE for SALE - Retirement sale. Located in a retail center on a busy intersection. 3 operatories, equipped with Adec chairs. Low rent under \$2,700/month. Part-time, averaging 30 hours/week. Mostly PPO/FFS with ~10% HMO. Average collections of \$150,000. Seller motivated to consider all reasonable offers.

SALE PENDING - Retirement sale, established practice: W. Los Angeles, CA

PRACTICE for SALE - Retirement. Established general dentistry practice for sale. Located in an attractive and upscale medical professional building. Beach community, with access to nearly unlimited dining, entertainment and lifestyle options, and professional, higher income patient base. Open 4 days/week, PPO/FFS. Grossed \$871,000 in 2016 and still growing in 2017. Seller can provide flexible transition assistance.

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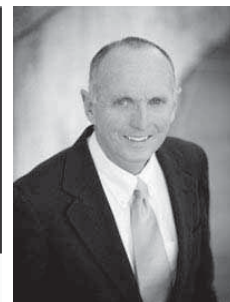
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New Listing - Los Angeles: Beverly Hills adjacent practice featuring 4 ops. 100% fee for service. You can look out the window and see the Hollywood Sign! Call Jack at (818) 522-9123.

New Listing - North Hollywood: For more information, call Jack at (818) 522-9123.

New Listing - Glendora: For more information, call Jack at (818) 522-9123.

Calabasas, CA: This attractive practice in upscale Calabasas features 4 ops in 1,100 sq. ft. Currently working 3 days a week, there is room to grow! Offered for \$750,000. Call Jack at (818) 522-9123.

Canoga Park, CA: Smaller practice with plenty of potential! 2 ops in 900 sq. ft. Doctor currently working only 2 days per week. Offered for \$250,000. Call Jack at (818) 522-9123.

Toluca Lake/North Hollywood, CA: This well-established family practice features 7 fully-equipped ops in almost 2,000 square feet. Offered for \$750,000. Call Jack at (818) 522-9123.

Rancho Bernardo, CA: This is a beautiful practice! 5 ops featuring the latest technology. Highly awarded dentist in a fantastic location. Collecting over \$1,000,000. Doctor's stunning home also available. Call Linda at (619) 933-6225

San Diego Ortho: This well-established ortho practice in beautiful San Diego, CA is a fantastic opportunity for an orthodontist looking for perfect weather in a vibrant city! Listed at \$175,000. Call Linda at (619) 933-6225

Inland Empire - Hemet: Price just reduced! Professional office with 10 ops (7 fully equipped) located in a strip mall with great visibility. Seller collected over a million dollars in 2016, and this mostly cash practice averages 30 new patients per month. Listed for \$580,000. Call Linda at (619) 933-6225

Bakersfield, CA: Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped operatories. The office resides in a professional complex with room for expansion and plentiful parking. Estimated buyer's net income after loan payments is a robust \$455,000 on just three days a week! This incredible opportunity is being offered at \$850,000. Call Jack at (818) 522-9123.

Rancho Santa Margarita, CA: The perfectly laid out ground floor office has 8 operatories in over 3,000 sq. ft. and features the latest technology. Offered at \$1,300,000. Call Jack at (818) 522-9123.

San Diego County, CA: Beautiful San Diego area office with spa-like amenities, 5 ops, and room to grow. The practice is being offered for \$245,000 and the condo for \$609,688. Call Linda at (619) 933-6225. *IN ESCROW - ACCEPTING BACKUP OFFERS!*

Los Angeles Coastal: Highly desirable! The contemporary office features 3 ops on the beautiful Los Angeles coastline. Offered for \$715,000. Call Jack at (818) 522-9123.

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Central Coast, CA: Incredibly profitable practice in a great community. Beautiful, stand-alone building that features a stunning interior with 3 ops, a business office, and a staff lounge. Practice 4 days per week in an incredible location. Seller will consider selling real estate as well. Practice listed at \$950,000. Call Darren at (805) 878-0633.

Union City, CA: Lots of room for expansion in this lightly-worked, Bay Area practice! Dr. can enjoy a private office in a prime location with views and foot traffic from the park across the street and adjacent businesses. Office engineered for patient flow with 3 fully equipped ops (room to expand to 7). Practice offered at \$495,000. Real estate also available! Call Brian at (805) 714-2115.

Tulare County, CA: Leave the big city behind - but not the \$\$ profit! 6 ops (5 fully equipped) in 2,559 sq. ft., with a private office and staff lounge. Includes digital pano and CEREC. Population in Tulare County is increasing. Practice collected over \$1.2 million in 2016 and the estimated buyer's net income after paying the loan is an impressive \$505,690. Practice offered for \$995,000 and free standing building also available for sale. Call Brian at (805) 714-2115.

Central Valley College Town: Great high-visibility location with easy access to highway in a prominent shopping center. The practice has been at current location for 15 years. It is generating approximately \$350,000 in gross collections. Well-established business with tenured staff in the second-largest city in Stanislaus County. 6 ops, averaging 50 new patients each month. Call José at (925) 382-9525.

Placer County, CA: Fantastic partnership opportunity! Join a large, well-established practice. This is a low risk way to earn a good income in the beautiful foothills of the Sierras. Enjoy an ideal climate and a paradise for outdoor recreation with nearby lakes, rivers, and mountains. This practice offers the opportunity and schedule to enjoy all that the area has to offer. Call Brian at (805) 714-2115.

Central California: Practice minutes from the beach, halfway between Los Angeles and San Francisco! This established practice offers room to grow. 6 ops in 2,100 sq. ft. Office wired for Pano. Projected seller's net income for 2017 is \$402,192! Call Brian today at (805) 714-2115.

Sacramento: Great Natomas location in shopping center with Home Depot, Walmart, and lots of restaurants and foot traffic. Collecting almost \$600K. Call Brian at (805) 714-2115.

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In Escrow - Glendale: \$850,000

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Looking for dentist for pedo oriented office in long beach, ca. PPO/Cash/Medical - kidzsmile111@gmail.com

Looking for anesthesiologist for pedo office. Please send resume and fee schedule. kidzsmile111@gmail.com

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NEW TURNKEY CITY OF WALNUT dental office 3 open bay & 2 private op. Adec equipment, Progeny X-ray, Ramvac compressor & vacuum, overhead TV. Over \$250,000 tenant improvement & equipment invested. Asking \$180,000. Must see! orthoemail-1@yahoo.com or 818-788-6883.

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Dental Assistant with valid x-ray cert needed. Compensation DOE. Start immediately. Call Ms Jacklyn @ 714-454-7064. Have resume ready to FAX or email

WANTED-PT/FT Gen. Dentist for practice in Coachella Valley, CA. Start immediately. Compensation DOE. New grads OK. Call Ms Jacklyn: 714-454-7064

DENTAL ASSOCIATE position two days a week near Beverly Hills. Min. 4 yrs. of experience needed. Modern and up to date practice. drdardashti@yahoo.com

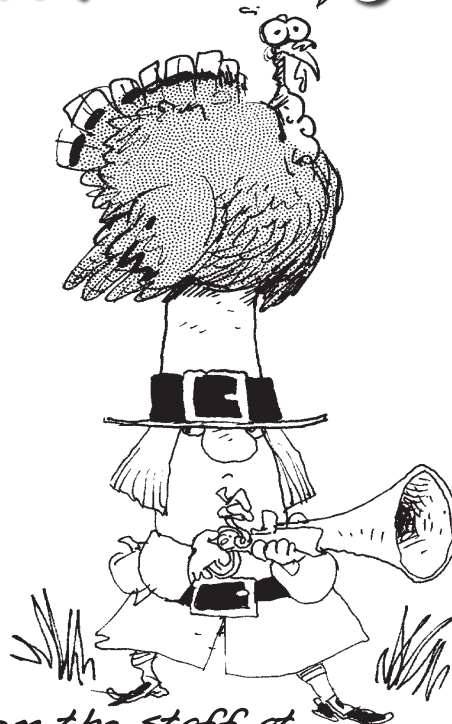
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Periklis Proussaefs DDS, MS

is a prosthodontist and Associate

Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His

seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.

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Article 2.86 Use of Oral Conscious Sedation for Adult Patients: §1647.19. License and conditions required to administer oral conscious sedation. A dentist may not administer oral conscious sedation on an outpatient basis to an adult patient unless the dentist possesses a current license in good standing to practice dentistry in California, and one of the following conditions are met: (1) The dentist holds a valid general anesthesia permit, holds a conscious sedation permit, has been certified by the board to administer oral sedation to adult patients, or has been certified by the board to administer oral conscious sedation to minor patients.

General Dentist needed for well established family practice in San Bernardino. Owner nearing retirement, looking to transition. 909 883 9610.

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Associate dentist wanted 2 to 3 days per week. Private practice cash/PPO with option to buy. Located in Crestline/Lake Gregory, 15 min up the hill from San Bernardino Calif. Call 909)499-0030 email docjulie60@aol.com fax 928)566-4793

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Dental Assistants: Looking for dental assistant in a growing Irvine General Dental Practice. Please email resume to ALEX_LH@YAHOO.COM.

Dental office for sale. Huntigton Park. 3 eq.ops 2plumbed in 1.100sq.f suite located in a shopping center on a busy intersection.25 years of Goodwill.Collections for 2016 \$168.000 on 2 dys/wk.Can be open more days. Price reduced. \$90.000.(310)308-3097.

Escondido Office for sale. Projecting \$150k for this year with one day a week.Rent \$4500. 4 Ops/6 Plumbed.Digit Xrays/Pano Contact 7145886004

Dental Assistant a permanent 1 day/wk for a GD practice in Encino. Thursday from 2pm to 9pm. A min. of 1 to 2 yrs exp. Pls send your pdf resume/CV to info@moshedds.com.

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CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$234K in 2016. Projecting approximately \$307K for 2017. Buyer's net of \$153K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

DESERT HOT SPRINGS (GP + Building) – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. **Grossed \$653,741 combined in 2016. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

LAGUNA HILLS – Price Adjustment!! With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. **Grossed approximately \$304K in 2016.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LA VERNE – Established circa 1980, this general practice is grossing approximately \$64K/MO. Its located in a busy single standing building. Seller is currently working 4 days/wk and 6 days/wk of hygiene. PPO & Cash only! Consists of 4 equipped operatories in a 1,250 sq ft suite. 100% patient referral. Computerized with Carestream software. **Grossed \$757K in 2016 and projecting \$769K for 2017. Buyer's net of \$195K.** Great office. Please contact your CPS Agent for more information. **Property ID #5196.**

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- Reasonable rent payment
- Great street visibility
- Approximately 2,500 sq ft office
- 5 equipped operatories and 1 plumbed not equipped
- Computerized with Easy Dental software and digital x-ray

- Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho
- Sees approximately 100 new patients/mo
- Minimal advertising
- Established in 2002

Great practice with excellent staff.

Please contact your CPS Agent for more information. Property ID #5168



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CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$234K in 2016. Projecting approximately \$307K for 2017.** Buyer's net of \$153K. Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

DOWNEY – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional building corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is currently working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and Cash Only. It's computerized with Dentrix software and digital x-ray. **Grossed \$837K in 2016 and projecting approximately \$825K for 2017.** Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. **Grossed \$489,756 in 2016. Projecting approximately \$453K for 2017.** This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. **Grossed \$407K in 2016 and Projecting approximately \$451K for 2017. Buyer's Net \$128K.** Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LA VERNE – Established circa 1980, this general practice is grossing approximately \$64K/MO. Its located in a busy single standing building. Seller is currently working 4 days/wk and 6 days/wk of hygiene. PPO & Cash only! Consists of 4 equipped operatories in a 1,250 sq ft suite. 100% patient referral. Computerized with Carestream software. **Grossed \$757K in 2016 and projecting \$769K for 2017. Buyer's net of \$195K.** Great office. Please contact your CPS Agent for more information. **Property ID #5196.**

LAWDALE – Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LOS ANGELES Price Adjustment - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. **Grossed approximately \$670,380 in 2016. Buyer's net of \$173K.** Please contact your CPS Agent for more information. **Property ID #5107.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operator for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean office. Practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. **Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211.** Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. **Grossed \$511K in 2016 and projecting approximately \$551K for 2017.** Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

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Robert A. Palumbo, Executive V.P/Partner
Lic #01855842

MONTEBELLO – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. **Grossed approximately \$1M in 2016. Net \$314K.** Great practice with excellent staff. **Property ID #5168.**

PASADENA – General practice established 60 years ago located in the heart of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygiene. Consists of 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. **Grossed approximately \$616K for 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5147.**

RESEDA (GP) – Turn-Key Practice located on the busiest boulevards surrounded by retails and restaurants. Its in a single story professional building with ample parking. The practice consists of 6 equipped operatories with Denti Max software in a 1,100 sq ft suite. PPO/Cash/Denti-cal/HMO. Sees an average of 10-20 new patients per month on a busy schedule. Seller established the office in 2008. 100% patient referral. Reasonable rent for the area. **Grossed \$295K in 2016. Buyer's net of \$136K.** Bread and butter practice with a very strong low overhead. Seller will be focusing on family. Please contact your CPS Agent for more details. **Property ID #5189.**

VALENCIA – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. **Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

WALNUT PARK – Established in 1968 General Practice with option to buy the building is located in a free standing building. It has been an icon in the community for almost 50 years. Has convenient access to freeways. The practice consists of 4 equipped operatories with Easy Dental software in a 1,735 sq ft office. Seller works 4 days/wk and sees approximately 47 new patients/mo. PPO/Cash/Some Denti-cal. No Marketing. 100% Patient Referral. **Grossed \$531K in 2016 and projecting approximately \$635K for 2017. Buyer's net of \$241K.** Seller will be moving out of state. Great practice to rent or own your own building. Please contact your CPS Agent for more information. **Property ID #5176.**

ORANGE COUNTY LISTINGS

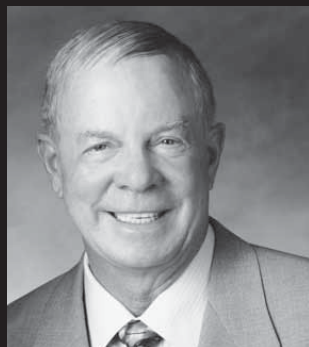
ANAHEIM – Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and the shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/mo. **Grossed \$735K in 2016 with a Buyer's net of \$309K.** PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**

BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.6M in 2017. NET \$382K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

BREA (GP + Bldg) – Well established practice located in a two story medical / dental building on a busy street of Brea. The practice consists of 4 equipped ops and 2 plumbed not equipped, excellent for expansion on a 2,000 sq ft office. Seller works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! It's computerized with Eaglesoft software. Has digital X-ray. Does minimal advertising. **Grossed approximately \$683K in 2016.** Great office. Please contact your CPS Agent for more information. **Property ID 5197.**

COSTA MESA – Price Adjustment!! General practice located in a busy retail shopping center on a busy street. This office was established in 2010. The practice is open 4 days/wk and sees approximately 30 new patients/mo. It consists of 5 equipped operatories and 3 chairs in open bay in a 3,500 sq ft office. Ortho comes in 2x/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (2 sensors). **Grossed approximately \$656,565 in 2016. Buyer's net of \$97K.** Please contact your CPS Agent for more details. **Property ID #5177.**

FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 17 years of goodwill. **Grossed \$344K in 2016. Buyer's net of \$136K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5165.**



John W. Knipf, President
Lic #00283209

CALIFORNIA

Specializing in the Selling

GARDEN GROVE – Leasehold & Equipment Only! This exceptional office with an incredible layout was built out approximately two years ago. It is located in a corner building two story professional building with plenty of parking on one of the busiest thoroughfares of the city. The building is certainly an icon in the community with signage for our practice that can be seen day and night as the constant flow of traffic right passes at your front door. The practice consists of 5 equipped operatories in a 2,641 sq ft suite. It's computerized with Dentrix software. The seller benefits from a beautifully designed dental practice they can take over for a fraction of the cost of the build out. To the right Buyer, there are also charts to be gifted. Please contact your CPS for more details. **Property ID #5186.**

HUNTINGTON BEACH – Leasehold Improvements and Equipment Only! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Vets software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. **Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

IRVINE – Price Adjustment!! Leasehold Improvements and Equipment Only! Modern designed practice located in a 2 story professional building conveniently located off the 405 and close proximity to 55 and 5 freeways. It's directly across the street from newly built apartment complexes. Practice consists of 4 equipped operatories with window views in a spacious 1,717 sq ft suite. Seller outgrew location. Please contact your CPS Agent for more information. **Property ID #5195.**

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$553K in 2016 and projecting approximately \$596K for 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

LAGUNA HILLS – Price Adjustment!! With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. **Grossed approximately \$304K in 2016.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. **Grossed approximately \$497K for 2016 with a Buyer's net of \$171K.** Please contact your CPS Agent for more details. **Property #5144.**

MISSION VIEJO (Turn-Key) Price Reduction!! – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. **Property ID #5138.**

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. **Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K.** Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

MISSION VIEJO - This Three Operatory Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home builder creating another community with 10K new residential homes in less than 2 miles. With 13 years of Goodwill. PPO & Cash only. Fully networked, computerized, paperless and all digital. **Grossed \$374K in 2016 with seller working only three days!** Seller averaged \$520K plus in previous 5 years. Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. **Property ID #5086.**

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Tony Frechette, V.P.
Lic #01967152

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 2 equipped operatories with Dentrix software. Has long term staff. **Grossed \$462K for 2016. Buyer's net of \$141K.** Please contact your CPS Agent for more details. **Property #5137.**

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. **Grossed approximately \$600K in 2016.** On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

SANTA ANA - General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. **Grossed approximately \$165,013 in 2015. Projecting approximately \$189K for 2016.** Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

SANTA ANA - General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. **Grossed approximately \$187K in 2016 and projecting approximately \$184K for 2017.** Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

TUSTIN - Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2016 and projection \$712K for 2017. NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.**

WESTMINSTER - General Practice established in 1983 located in a 2 story building with ample parking. On one of the busiest street of the city. Next to residential area. Has great signage. It consists of 3 equipped operatories with Mogo software in a 1,300 sq ft suite. Retiring seller is currently working 4 days/wk and sees approx. 5-6 patients/day. PPO/Cash/Some Denti-cal. Has digital x-ray. **Grossed \$183,868 in 2016. Buyer's net of \$61,790.** Great opportunity for your first office or your second. Please contact your CPS Agent for more details. **Property ID #5194.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BANNING - Leasehold Improvements & Equipment!! This practice is located in a one story strip shopping center. Consist of 3 equipped operatories with Dentrix software in a 925 sq ft suite. 10 year equipment. Has reasonable rent for the area. Good signage. Patient charts included, but not guaranteed. Seller will be focusing on his Lake Elsinore practice. Please contact your CPS Agent for more details. **Property ID #5184.**

BEAUMONT - General Practice + Real Estate. This modern designed practice is located in a one free standing building with additional rear parking. The building could possibly be 2 suites or shared offices, has two separate entrances and receptions. The office consists of 6 equipped operatories with Dentrix software and digital x-ray (2 sensors). On a 2,000 sq ft office. Seller does management only. Two Associates work 5 days/wk together and 2 days/wk of hygiene. They see an average of 30-40 new patients/mo. PPO/Cash/Denti-cal (10%)/HMO. **Grossed \$960,454 in 2016. Buyer's net of \$298K.** Great opportunity! Please contact your CPS Agent for more information. **Property ID #5182.**

CHINO - Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

CORONA - General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in a approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). **Grossed approximately \$402K for 2016 with a Buyer's net of \$132K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**



Fred Vuittonet, V.P.
Lic #01363583

CALIFORNIA

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HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. **Projecting approximately \$347K for 2016 and projecting approximately \$365K for 2017. Buyer's net of \$143K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

MURRIETA - General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Seller is currently working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. **Grossed approximately \$22K in 2015. Buyer's approximately net of \$183K.** Excellent opportunity. Please contact your CPS Agent for further details. **Property ID #5105.**

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. **Grossed \$386 in 2016. BUYER'S NET OF \$153K.** Please contact your CPS Agent for more information. **Property ID #4487.**

RANCHO CUCAMONGA - Established in 2004 this General Practice is located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 2 days/wk and sees approximately 25 patients/day. PPO/Cash/Some Denti-cal/Some HMO. **Grossed approximately \$747K in 2016. Buyer's net of \$251K.** Please contact your CPS Agent for more details. **Property ID #5169.**

RIVERSIDE - General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. **Grossed \$260K in 2016.** Please contact your CPS Agent for more information. **Property ID #5146.**

TEMECULA (GP - Turn-key) This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. **Grossed approximately \$247K for 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

UPLAND - Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD - Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. **Grossed \$422K in 2016. Buyer's net of \$121K.** Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

ESCONDIDO - This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. **Grossed approximately \$683K in 2016. NET OF \$244K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LA JOLLA - Leasehold Improvements & Equipment Only!! You have heard of practices by the ocean, and they are generally in a high-rise. This is a rare find of a drop dead beautiful practice in a freestanding single story building that offers beautiful ocean views not only from the office, but from a large patio deck outside the operatories. This modern designed office consists of 3 equipped operatories in a 1,350 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller's owns the building and built the office in 2011. Reasonable rent. Seller will be focusing on main office in San Diego. Please contact your CPS Agent for more information. **Property ID #5159.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

NEWBURY PARK / THOUSAND OAKS (GP) Price Adjustment - Established in 1997, this modern designed practice is the only 8 operator practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. **Grossed approximately \$769K for 2016. BUYER'S NET OF \$214K.** Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.**

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Dan Parnell, V.P.
Lic #00901038

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrax / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. **Grossed approximately \$276K in 2016. Has a Buyer's Net of \$92K.** Please contact your CPS Agent for more details. **Property ID #5185.**

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,410 sq ft suite. **Grossed approximately \$142K in 2016.** Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. **Grossed approximately \$683K in 2016. NET OF \$244K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operator for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice office with a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. **Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211.** Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

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BAKERSFIELD - NEW LISTING - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BURBANK - NEW LISTING - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 3 days of hygiene and digital X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

BURBANK - This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2016 Gross Receipts of \$290K with \$143K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 4 Operatories has 3 days of Hygiene per week and 50+ years of goodwill with retiring seller plus previous owner. Practice utilizes Intra-Oral Camera and Pano. Great upside - most specialty procedures are referred out. 2016 Gross Receipts of \$358K. #CA442- Thinh Tran - 949-533-8308

FULLERTON - NEW LISTING - General Dentistry Practice with 5 Operatories, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, CEREC, Digital X-rays, and has 4 days of Hygiene per week. 2016 Gross Receipts of \$633K. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrux software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$712K with \$304K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312

INLAND EMPIRE - General Dentistry practice with 5 Operatories. PracticeWorks dental software, and Digital X-rays. Practice has 4 days of hygiene per week. 2016 Gross Receipts of \$937K with low overhead. #CA393- Kerri McCullough - 949-300-0312

LA QUINTA - General Dentistry Practice with 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's Gross Receipts were \$1.59M with Adjusted Net of \$435K. This is a PPO/Cash only practice, Seller works 4 days/wk. with specialist working 1 to 2½ days/mo. State-of-the-art office, Digital X-rays, Great Opportunity, Seller retiring. #CA425- Steve Caudill - 951-314-5542

LAGUNA BEACH - NEW LISTING - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrux G4, Dexis Digital X-rays, and is paperless. 2016 Gross Receipts of \$344K and 2017 on track to increase significantly. #CA443- Thinh Tran - 949-533-8308

LANCASTER - NEW LISTING - This downtown General Dentistry practice with 9 Operatories is located in a free-standing building. Practice utilizes EagleSoft, Digital X-rays, Microscope, CBCT machine, and Digital Pano. 2016 Gross Receipts of \$593K and \$166K Adj. Net Income. Building is also for sale. #CA437- Kerri McCullough - 949-300-0312

LOS ANGELES WEST SIDE - This General Dentistry practice with 5 Operatories, 4 Equipped is located on LA's West side. The practice's busy main street location has great visibility. Open Dental, Digital X-rays. 2016 Gross Receipts of \$461K with \$185K Adj. Net on a 2 1/2-3 day week. #CA415- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - NEW LISTING - Facility Only Sale - This 4 Operatory office has a modern design in a great Manhattan Beach location near retail and residential. Includes computers, furnished Ops, Lab equipment, Zoom Bleaching light, curing lights, 2 X-ray heads. Move-in ready, just bring your patients! #CA467- Thinh Tran - 949-533-8308

MANHATTAN BEACH - Periodontal Practice - This Manhattan Beach Perio Practice is priced to sell. It features 3 Operatories, Dentrux, Dexis Digital X-rays, Laser, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410- Kerri McCullough - 949-300-0312

NEWPORT BEACH - General Dentistry Practice with 3 Operatories is located near the hospital and features EagleSoft, Digital X-rays, and Digital Pano. 22 years of Goodwill with seller and previous owner. 2016 Gross Receipts of \$401K. #CA452- Kerri McCullough - 949-300-0312

NEWPORT BEACH - Facility Only - This Newport Beach Facility features 4 Operatories, 3 Equipped, Dentrux Software, and Digital X-rays with sensor. Practice features all high-end equipment that is less than 10 years old, and a modern design. Seller is moving out of the area. #CA420- Thinh Tran - 949-533-8308

ORANGE COUNTY - NEW LISTING - Endodontic Practice in a highly desirable city with 3 Operatories, 2 Equipped, Cone Beam CT, Microscope, Digital X-rays, and a paperless TDO system. 28 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$603K and 309K Adjusted Net Income. #CA466- Kerri McCullough - 949-300-0312

ORANGE COUNTY - NEW LISTING - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

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ORANGE COUNTY - Orthodontic Practice with 5 chairs is located in an upscale OC location. OrthoTrac **SOLD** with paperless charting and Dolphin Imaging. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312

OXNARD - This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing **SOLD** Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. Gross Receipts of \$795K. #CA387- Thanh Tran - 949-533-8308

PALM DESERT - General Dentistry Practice with 8 Operatories in a 3,200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features Digital X-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. #CA426- Steve Caudill - 951-314-5542

PALM DESERT - General Dentistry Practice with 9 Operatories, 8 Equipped. High-end build-out with Dentrrix, Digital X-rays, Pano, and Lasers. Selling doctor works a 4 day week with 2016 Gross Receipts of \$1.3M and Adjusted Net Income of \$479K. #CA401- Steve Caudill - 951-314-5542

PALM SPRINGS - General Dentistry Facility with 4 Operatories, 3 Equipped, 1 plumbed. Seller is practicing here only 12 hours per week and there are patients in the practice. Seller is including patients in the asking price. Utilizes PracticeWeb software with 4 workstations and Digital X-rays. Favorable lease terms. #CA429- Steve Caudill - 951-314-5542

PALM SPRINGS - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

PLACENTIA - This long-established General Dentistry Practice with 3 Operatories is new on the market. Practice has been established for 35+ years in this family community and features EagleSoft, Digital X-rays, and a 1,500 square foot suite in a single-story building. 2016 Gross Receipts of \$438K. #CA422- Kerri McCullough - 949-300-0312

RIALTO - General Dentistry Practice and historic free-standing Building for sale. Practice features 5 Operatories and over 50 years of Goodwill and utilizes Dentrrix and an Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

SAN PEDRO - NEW LISTING - This General Dentistry Practice with 4 Operatories has been established for 6 years in San Pedro. Practice features EagleSoft software with Digital X-rays and 6 year new equipment. Office is bright and spacious with a modern design. 2016 Gross Receipts of \$519K and Adjusted Net Income of \$157K. #CA449- Kerri McCullough - 949-300-0312

SANTA ANA - NEW LISTING - General Dentistry practice 4 Ops in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2016 GR of \$434K with \$199K Adj. Net. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA - This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operatories in 1,500 sq. ft., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough - 949-300-0312

SANTA CLARITA VALLEY - This large General and Multi-Specialty Practice with 15 Operatories and a 4 chair Ortho bay is located in a shopping center with great visibility. 11 years of Goodwill, Intra-oral camera, Pano, and Digital X-rays. 100 NP/mo. Accepts most PPO and HMO plans with large CAP check. #CA435- Kerri McCullough - 949-300-0312

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

UPLAND - NEW LISTING - General Dentistry Practice with 3 Operatories (4th Operator is used as office), is located in a shopping center with 30 years of Goodwill. 2016 Gross Collections of \$324K. Great opportunity. Hurry, this one won't last. #CA450- Steve Caudill - 951-914-5542

UPLAND - NEW LISTING - This General Dentistry practice with 4 Operatories features Dentrrix, Scan-X Digital X-rays, Laser, and Digital Pano is located in a professional building. Practice has 3 days of hygiene per week. 2016 Gross Receipts of \$863K with \$501K of Adjusted Net Income. #CA446- Kerri McCullough - 949-300-0312

UPLAND - Facility Only - 4 Operatories, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thanh Tran - 949-533-8308

VALENCIA - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrrix, Dexis **SOLD** is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thanh Tran - 949-533-8308

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VAN NUYS - General Dentistry/Multi-Specialty Practice with 6 Operatories is located in a busy retail center. Most dental equipment is 10 years old. Practice utilizes Digital X-rays and is paperless. PPO/HMO/Denti-Cal. 2016 Gross Revenue of \$1.09M with \$384K Adjusted Net Income. #CA431- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry. Great opportunity to purchase a Peds practice in the western San Fernando Valley. In an upscale location, this 4 Operator practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough - 949-300-0312

YUCCA VALLEY - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

INLAND NORTH COUNTY SAN DIEGO - 5 Operator General Dentistry/Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital X-rays, Intra-Oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted Net Income. #CA432- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - 5 Operator General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO - North County General Practice with 5 Operatories, Dentrrix, Digital X-rays, and Pano. This is a PPO Practice in an excellent and convenient Location. 2016 Gross Receipts of \$635K and Adjusted Net Income of \$242K. #CA428- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL COAST, OREGON - 1,080 sq. ft. office, 3 Ops, equipped with Digital x-ray and Daisy software. Doctor refers out all Endo, Surgery, and Perio Surgery. Building Available. Owner retiring. #OR106- Valerie Higgins - 209-627-9347

CENTRAL OAHU, HAWAII - NEW LISTING - Family-oriented rural General Dentistry Practice with 3 Operatories, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 Gross Receipts of \$923K with \$322K Adjusted Net Income. #HI109- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - 5 Operator General Dentistry Practice in the Pearl City/Waipahu area, Dentrrix, Dexis, Laser, Excellent Location with ample parking, Highly-profitable, Rare opportunity. #HI108- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - NEW LISTING - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq. Ft. of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrrix, in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

MAUI, HAWAII - NEW LISTING - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

OAHU, HAWAII - General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-ray, located in a shopping center. Established for 28 years, on most major PPOs. Gross Receipts over \$350K. #HI102- Russell Okihara - 619-694-7077

NORTHERN CALIFORNIA

BERKELEY - 1,700 sq. ft., 4 Ops, Dentrrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, Adj. Net \$494,000. 100% fee for service. #CA379- Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrrix, Digital X-ray, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K. #CA391- Dennis Hoover - 209-605-9039

CHICO - General Dentistry with 7 Ops, Dentrrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - NEW LISTING - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrrix, Dexis, Intra-oral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

CONTRA COSTA COUNTY - Endodontic Practice - 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. GR \$672K. #CA284- Jim Engel - 925-330-2207

EASTERN CONTRA COSTA - 3 Ops in 1,300 sq. ft., w/room to expand. Intraoral Camera, Laser, Dexis Digital X-ray, Softdent PMS. 2016 GR \$274K w/52% adj. net. #CA454- Jim Engel - 925-330-2207

EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, x-ray, PracticeWorks software. 2016 GR \$453K. #CA339- Thomas Wagner - 916-812-3255

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE - Facility Only Sale - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411- Steve Caudill - 951-314-5542

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FOLSOM - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick **SOLD** Digital x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 1,500+ sq. ft. office, 4 Ops, Dentrux software, 2 Schick Digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 2,400+ sq. ft. w/6 Ops, Digital X-rays, Ortho Phos XG 3D Digital Pan, Cerec, Picasso Laser, and Dentrux software. 2016 collections: \$1.8M. Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Approx. 2,000 sq. ft., 6 Ops, equipped w/ Intraoral Camera, Digital X-ray, Laser, CEREC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Oral Surgery Practice - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438- Steve Caudill - 951-314-5542

GREATER SACRAMENTO - NEW LISTING - 1,200 sq. ft. office w/4 Operatories, Intraoral Camera, Dexis Digital X-ray, Dentrux software. 2016 GR \$435K on 3 day work week. Practice est. for over 30 years. #CA456- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, non-digital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

OAKLAND - General Dentistry - 12 Ops in 5,000 sq. ft. modern office. GR of \$1.5M with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360- Jim Engel - 925-330-2207

OAKLAND - General Dentistry - GR \$355K on 4 day work week. Approx. 1,000 sq. ft., 3 Ops, Dexis Digital X-Ray, Carestream PMS. Owner retiring. #CA396- Jim Engel - 925-330-2207

SACRAMENTO - 1,567 sq. ft. office with 4 equipped Ops, 1 add'l plumbed, est. for 25+ years. 2016 GR \$680K on 4 day week. Equipped with Intra-Oral Camera, Digital X-ray, Pano, and Carestream software. Owner retiring. #CA441- Thomas Wagner - 916-812-3255

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 3 Op office in professional building, desirable location, EagleSoft software. Avg. age of equipment 10 years. Seller Retiring. #CA400- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,150 sq. ft. office w/4 Ops, Intra-Oral, Dexis Digital X-ray, Carestream software. 2016 GR \$535K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,760 sq. ft. 2015 GR \$1.2M with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Ops, 2014 GR \$714K w/\$363K Adj. Net. #CA274- Dennis Hoover - 209-605-9039

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on **SOLD** and a half day work week. Selling all Active and Historical Charts. #CA330- Jim Engel - 925-330-2207

SAN RAMON - General Dentistry, emphasis on Children, 5 treatment chairs in 1,700 sq. ft. 2016 GR \$440,000 on minimum work week due to illness. Dentrux PMS, Paperless Charts, 9 workstations, Digital Sensor, Digital Pan. #CA439- Jim Engel - 925-330-2207

SAN RAMON - Facility Only Sale: 4 Ops w/ high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1,654 sq. ft. corner suite. #CA370- Jim Engel - 925-330-2207

SONOMA COUNTY - NEW LISTING - 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral Camera, Soft Tissue Laser, Datacon PMS. Owner retiring. #CA463- Gina Miller - 707-391-7048 or Jim Engel - 925-330-2207

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SONOMA COUNTY - 2,415 sq. ft. office w/5 Ops, Intra-Oral, Digital X-ray, Dentrux software. 2016 GR \$ **SOLD** 900 with low overhead. Building available for sale. #CA441- Gina Miller - 707-391-7048

STOCKTON - General Practice: 7 Ops, 2,052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361- Jim Engel - 925-330-2207

VACAVILLE - 1,400 sq. ft. leased office established 25+ years, with 4 Ops, equipped with intra-oral camera, **SOLD** Dentrux Digital X-ray, and Dentrux software. 2016 GR of \$807,000 on 3 1/2 days/week. Owner retiring. #CA416- Thomas Wagner - 916-812-3255

WINE COUNTRY - NORTHERN CALIFORNIA - PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

FRESNO - NEW LISTING - GR past 3 years averaging \$1.5M. 4 days of hygiene. Owner is retiring. Priced for an expedient sale. Delta PPO but no HMO'S. #CA445- Dennis Hoover - 209-605-9039

MODESTO - NEW LISTING - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dentrux PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451- Jim Engel - 925-330-2207

MODESTO - 2015 GR \$918,000, Adj. Net \$441,000. 2,800 sq. ft. with Digital X-rays, Pano, Dentrux **SOLD** Software. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

SANTA CRUZ - Approx. 1,000 sq. ft. office w/4 Ops, established for over 55 years. 2016 GR of \$383K w/Adj. Net of \$186K on 3 day work week. #CA427- Jim Engel - 925-330-2207

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ANAHEIM - *New Listing* - Excellent location on a busy corner with exposure, visibility, and signage! 16 Years of Goodwill. **3 eq. ops. & 4 plumbed not eq. ops. in a 1,450 sq. ft. suite.** Rent is \$3,750 / month. Large windows throughout and natural sun light. Collected \$284,858 in 2016 with the seller working 2 days a week. **\$226,000.**

BUENA PARK - GROUP SOLO PRACTICE w/ 41 Years of Goodwill. Excellent corner location convenient to the 5 and 91 freeways. Seller has two treatment rooms, and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft. and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews!. Dr. is retiring - works 32 hours a week. This is the perfect practice for someone who wants to work a shorter schedule and split the costs of rent and some overhead.

COSTA MESA - Excellent Location! 5 eq. ops. in a 1,400 sq. ft. suite located in a single story shopping center on the corner of two highly traveled streets close to the Newport Back Bay and the beach. High End practice that caters to Newport Beach and Costa Mesa clientele. Suite has a nice layout, Serona chairs, Digital X-ray, and is paperless. 60% Cash and 40% PPO. Priced at \$550,000.

DOWNEY - 3 treatment rooms in 1,214 sq. ft. suite located in a four story medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, caring doctor and staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Collected \$324K in 2016. This has a great history as a dental office - and Downey is a very stable area! **Priced at \$240,000. Accepted offer. Back up offers encouraged.**

ENCINO - 3 eq. treatment rooms, 1 plumbed not eq. treatment room, and 1 plumbed private office that could be converted to a 5 treatment room suite. **Modern, paperless, beautifully designed, 1,430 sq. ft. suite with nice views.** Two renovations have been done since 2012. The most recent in 2016. **27 Years of Community Goodwill.** Projecting approx. \$484,054 for 2017. **Recently reduced \$192,500!**

FULLERTON - **4 eq. treatment rooms in a 1,100 sq. ft.** suite located on Harbor Blvd. near downtown Fullerton. Excellent signage and ample parking in the rear of building. Bus stop right out front and lots of foot traffic. Seller started the practice approx. 9 years ago, works 2.5 days/week, and plans to retire. 5 Star Yelp reviews. **Low Overhead.** Priced at \$135,000.

GARDEN GROVE - *New Listing* - For those of you looking for a practice and real estate - **THIS ONE IS FOR YOU!!!** (or sign a long term lease with options to renew). Located just off the 22 freeway, this office was completely remodeled 2.5 years ago, and the rebuild is awesome. There are 5 treatment rooms in this 1,850 sq. ft. stand alone building. Corner location - grandfathered pole sign. Off-street parking in front of and behind the office! This design must be seen to be appreciated. There is a 33 year+ established patient base. The practice is surrounded by a residential area close to the border of Anaheim and Garden Grove in OC. All digital - paperless office (Including a digital sensor). You must see this to appreciate it.

HUNTINGTON BEACH - **6 treatment rooms in approx. 1,900 sq. ft. spacious suite** located in a two story professional building with an open atrium in the center of the complex. Ample parking and rent is \$5,000/month. Leasehold Improvements & Equipment **Only Priced at \$100,000. Recently reduced \$80,000.**

HACIENDA HEIGHTS - 3 eq. ops. & 1 plumbed not eq. op. in a 975 sq. ft. suite located in a single story, busy, strip shopping center convenient to the 60 freeway. 20 Years of Goodwill. Seller is moving out of the area.

LONG BEACH - 6 eq. ops in a 1,900 sq. ft. suite located in a single story building on a busy corner. Family practice well known in the community with 55 Years of Goodwill. Retiring Seller. Convenient to the 405, 91 and 710 freeways. Rent is \$2,800/month. 80% Insurance and 20% Cash. \$300,000.

LOS ANGELES - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 900 sq. ft. efficient suite located in a Medical/ Dental building off the 110 freeway. MediCal office is next door and a great referral source. Seller currently works 2 days a week but would like to concentrate on his main practice in Upland. Rent is only \$1,200/month. Low Overhead! Recently Reduced \$105,000.

LOS ANGELES - Seller spent over \$400,000 in upgrades on the suite. All X-Calibur Belmont Chairs. Motivated Seller! 5 eq. ops. & 1 plumbed not eq. op. in a 1,600 sq. ft. suite located in an upscale Multi story professional building in the Wilshire area. Rent is only \$4,272/month and includes all utilities. High End Finishes and Equipment. Stable Collections. **Accepted offer. Back up offers encouraged.**

LOS ANGELES - *New Listing* - Store Front, Boutique style practice with high ceilings that makes an immediate impression on patients. 3 treatment rooms in a 1,150 sq. ft. suite with room to expand up to 2,200 sq. ft. 15 years of Goodwill - 70% cash and 30% insurance. EZ Dental, Intra-oral camera, Digital X-ray, Midmark chairs. It is so well maintained everything looks new! This is a well-run operation and a must see if you want to be in this area! Projecting \$547,715 for 2017. \$450,000.

NEWPORT BEACH - 3 eq. treatment rooms in a spacious suite located in a single story, Medical/ Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/month. Priced to sell **\$190,000!**

NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area - folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$165,000!**

NEWPORT BEACH - **3 equipped treatment rooms & 2 plumbed not equipped treatment rooms** in a 1,200 sq. ft. **remodeled, digital, paperless suite.** Excellent location and rent (\$2,000/month) for the area, about a block from Hoag Hospital. Plenty of patient parking. **Low overhead.** You just don't find office locations like this with room for 5 ops in Newport Beach at this rental rate. Seller is moving out of the area and is going into a non Dental related business enterprise. **YOU MUST SEE THIS TO APPRECIATE IT. \$90,000. LEASEHOLD IMPROVEMENTS & EQUIPMENT ONLY.**

PASADENA IMPLANT ORIENTED - *New Listing* - This is an incredible practice and facility. 4 eq. treatment rooms and 6 plumbed not eq. treatment rooms in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$976,212 for 2017.

SANTA CLARITA - 10 Equipped Treatment rooms in a well appointed 3,520 sq. ft. suite located in a single story building with 38 Years of Community Goodwill. Caring, knowledgeable sellers and staff that offer a family friendly atmosphere that have seen generations of patients. **History of Collecting \$1.4+ Million for the past 4 years. Accepted Offers.**

Ellen and I want to thank our clients for their support over our first two years in business. It has been exciting with a number of quality sales, buyers who are doing well in their new ownership, and sellers who have been more than complimentary in their kind words for the attention to detail we bring to the process. Our lenders, consultants, insurance agents, CPAs and others involved in completing a successful transition are appreciated and cherished. If you are a seller or buyer we encourage you to align yourself with our family of professionals. Good things happen to good people. We like to share our knowledge and expertise.

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SAN BERNARDINO - RECENTLY REDUCED. 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Open Dental Software. Seller currently works 3 days a week and is projecting approx. \$255K for 2016. Seller added Medical late last year and is on target for a nice increase this year. \$199,000.

THOUSAND OAKS – 6 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,700 sq. ft. suite located in a single story, free standing building with 50+ years of community Goodwill. Absentee, Retiring Seller with a solid, long-term staff in place. Collected approx. \$467,879 in 2016. \$420,000

SAN JUAN CAPISTRANO – *New Listing* - 4 eq. treatment rooms & 3 plumbed not eq. treatment room in a 2,000 sq. ft. suite located in a two story professional building, 13 Years of Goodwill. Rent is \$6,077/month and includes utilities and janitorial service. Easy Dental Software, Intra Oral Camera, and Digital X-ray. Projecting approx. \$220,000 on a 2 day work week. \$178,000.

SAN JUAN CAPISTRANO - *New Listing* - 6 eq. treatment rooms in a 2,730 sq. ft. suite located in a free standing building convenient to the 5 freeway. Building and Interior completely rebuilt 6 months ago. 27 Years of Goodwill. Dentrix Software, Intra Oral Camera, Digital X-rays, and New Equipment. Retiring Seller currently works 2.5 days a week with 3GP, 1 Pedo, and 1 Ortho on staff. Collected approx. \$860,250 in 2016.

SANTA ANA - Excellent location convenient to the 5 and 55 freeways. Nicely maintained Medical/Dental/Professional building with plenty of free, onsite patient parking. Across the street from a new, upscale, 500+ unit residential community and close to area schools. 4 equipped treatment rooms with Adtec chairs in a 1,411 sq. ft. suite that was beautifully, custom designed. Intra Oral Camera, Digital X-ray, and a cloud based software (Denticon/ Planet DDS) that can be accessed anywhere. Practice caters to upscale professionals. A must see to appreciate!

SANTA MONICA – *New Listing* - Beautiful, modern suite that offers 2 spacious eq. treatment rooms in 905 sq. ft. This office is a first floor location that presents very well. Great signage to the street. Well-maintained and well-managed. Seller has a solid patient base with a history back to 2004 at this location. The rent for the office is more than reasonable for the area, and you need to see the office to appreciate it. Excellent 5 Star Yelp reviews. Knowledgeable, long term, caring staff. Projecting approx. \$666,061.50 for 2017. The income stream is 50% Insurance & 50% Cash.

SOUTH GATE - *New Listing* - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,500 sq. ft. suite located in a single story building within sight of a busy intersection. Hispanic area - patients refer family and friends. Primarily Medi-cal patients. Low rent (\$1,700/month), 25 yr lease, new equipment. Remodeled and opened in 2016, Seller desires to relocate closer to home. Over 200 active patients and growing. Easy Dental Software, Intra Oral Camera, and Digital X-ray. Shows wonderfully and patients really enjoy the atmosphere. Very family-oriented area. \$129,500.

TUSTIN - *AVAILABLE* Beautiful, Unique, Boutique Style build-out. A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor and entire facility would work well for a GP, specialist, or someone who wanted to focus on sleep apnea. You need to walk this one to get the true feeling for it. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! Seller is moving all patients and selling Leasehold Improvements and Equipment, or a time share deal.

WEST COVINA - You need to walk this to appreciate the seller's efforts! 1,500 sq. ft - 5 treatment rooms with 2-7 year old equipment. 20+ years of Goodwill - Seller owns the entire building so we will not have any issues with the landlord! Long history as a dental office. Rent is only \$3,500/month. Dentrix software, Digital X-ray, and Intra Oral Camera are included. Collected \$330,156 in 2016. **Accepted Offer - Back up offers encouraged.**

WESTWOOD - 1 eq. treatment room in a 400 sq. ft. in a professionally designed suite in the heart of Westwood convenient to the 10 and 405 freeways. Established as a dental practice for over 10 years. Rent is \$950/month (includes water & trash). Excellent Satellite or Specialist location \$46,500.

MISSION VIEJO - The complete package - all specialists in place. Large, State of the Art Suite with an incredible location. Producing \$1.8MM+ for the past three years. Steady revenues with a Buyer's Net over \$500K. Sellers are requesting a resume from potential buyers. **Accepted offer, back up offers encouraged.**

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. **Priced at \$80,000.**

VALENCIA - If you are looking for a well-established practice in a prominent area in SoCal, this is it. Established in a busy Medical Center, the Seller has made the decision to **retire**. He has **4 treatment rooms in a 1,174 sq. ft.** suite that rents for \$4,700 a month. The office is open 4 days a week (with 5 hygiene days/wk). Solid, long-term staff and an established base of insurance and cash patients round out this great opportunity. This is a must-see to appreciate the location and the seller! **Accepted offer, back up offers encouraged. Recently reduced to \$475,000.**

VALLEY VILLAGE - 5 eq. treatment rooms in a 1,400 sq. ft. suite located in a multi-story professional building on the corner of two busy streets with free parking and elevator. Rent is \$3,346/month. **45 Years of Community Goodwill.** Approx. 1,200 active charts. **Retiring Seller** currently works 2.5 days/week with an Associate working 2 days/week. Solid base of customers loyal to the practice. Seller will assist in reasonable transition. Projecting approx. **\$234,926 for 2017. Priced at \$180,000! Accepted Offers. Back up offers encouraged.**

WOODLAND HILLS- TOPANGA - *New Listing* - Excellent Location off the 101 freeway and Topanga Canyon next to a large housing complex. Seller has remodeled twice and put over 250k in the suite within the last seven years. Every room has flat Screen TVs, is computerized, wired, and looks new. Suite offers 5 eq. treatment rooms & 1 plumbed not eq. treatment room ready for expansion in 1,350 sq. ft. Rent is \$4,555/month. Established as a dental practice for over 30 years. Seller is moving the charts to Tarzana; Leasehold Improvements & Equipment Only \$158,500.

YORBA LINDA - 3 treatment rooms in a 1,200 sq. ft. suite located in a frequent-ed shopping center in Beautiful Yorba Linda close to the 91 freeway! Rent is very reasonable at \$2,765/ month. **14 Years of Goodwill.** Seller currently works 3-4 days a week. **Priced at \$125,000. Accepted Offer, Back up offers encouraged.**

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Koreatown – Successful, referring GP looking to sublease space to a specialist. 3 eq. ops. Available.

Build Your Dream Practice in one of the Build-out Opportunities that I have listed in Century City, Foothill Ranch, Huntington Beach and LA.



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For those of you looking for a practice and real estate - THIS ONE IS FOR YOU!!!

(or sign a long term lease with options to renew). Located just off the 22 freeway, this office was completely remodeled 2.5 years ago, and the rebuild is awesome. There are 5 treatment rooms in this 1,850 sq. ft. stand alone building. Corner location - grandfathered pole sign. Off-street parking in front of and behind the office! This design must be seen to be appreciated. There is a 33 year+ established patient base. The practice is surrounded by a residential area close to the border of Anaheim and Garden Grove in OC. All digital - paperless office (Including a digital sensor). ***You must see this to appreciate it.***



Buy it! Sell it! Trade it!!!

Ortho assistant needed for Anaheim ortho office part time working 9-11 days per month. One yr. ortho experience needed. Send resume ortho888@gmail.com

SHARE A DENTAL OFFICE! I'm looking for another general dentist to space share. 2 operatories available for rent 2 days a week (Fridays and Saturdays) in prime medical/dental office building on Sunset Blvd in Beverly Hills/West Hollywood. If you are interested, please email: dr@dushanedental.com or Phone: 323-533-4528.

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

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Ivory Rubber Dam Clamps for sale(used): sizes #6,#15,#7A,(2)#26,#1A all 10.00 each. sizes #4 & #13A, 7.00 each. Good condition e-mail im2near@yahoo.com

Periodontal practice for sale in Tarzana. Multi-story medical bldg. Retiring with 30+ years of goodwill. 3 ops, 1 plmd only. (818)621-2281

Buying a practice? Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com

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PT Associate Dentist needed in Escondido. Send resume to wisdom92680@yahoo.com /714-588-6004

Get Found Online Let our free website analysis tool tell you how at www.ddsrank.com/freetest. No obligation, comprehensive review.

PRACTICE FOR SALE HEMET GP/Real Estate w/ 4 ops NET \$143K California Practice Sales, Inc. Phone: 714-639-2775

Beverly Hills general practice collects an average of \$500,000/year on a short week. 2 1/2 days of hygiene/week. 4 ops. No advertising. Retiring. Asking \$350,000. Kurt Skarin 805-777-7707

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Dental Associate with experience Excellent compensation Immediate hiring Gilroy, CA (408)842-5000 mycitydental777@gmail.com

Temecula. Part-time front office assistant needed. Please fax resume at (951)296-9655 or call (951) 296-9661. email:enterprisedentalgroup@gmail.com.

Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant and Biller. Please email your resume to sinai.dental@yahoo.com.

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Redlands Turnkey Practice; Boutique, 850 sq ft; Low, low lease; equip, leaseholds incl; may double space size. \$115,000. 714-292-5238.

DISABILITY INSURANCE CLAIM ADVICE

ART FRIES

Here when You Need Me

*An illness or injury can strike you at any time. Do you have adequate disability coverage? The time to find out is **before you need disability**. Since 1995 I have been guiding dentists like you through the maze of disability insurance...from reviewing your coverage to actual claim filings. My job is to walk you past the landmines and **ensure you receive all the benefits** you are entitled to.*

January 3, 2017
Art Fries
917 Jordan Court
Nipomo, CA 93444-6625

I am writing to attest to what an asset Art Fries has been to my disability process. I am a 55 year old dentist who, due to cervical spinal stenosis, lost feeling in my right hand. Art was recommended by my accountant and has been invaluable throughout the entire process.

When I initially hired Art he evaluated my disability policy and reviewed the coverage with me, making sure I fully understood my benefits and any possible loopholes. When it came time to file my claim he had specific ideas and examples on how to go about that, from the application itself to medical reports to detailed narratives. I feel some of his recommendations, especially the added narrative, made acceptance of my claim more straightforward than it possibly could have been. Art reads and reviews everything one submits to the insurance company prior to doing so. His critique of the application and his availability for any questions along the way, brought much comfort and decreased my uncertainty. After being in this business for many years, Art knows what the insurance companies are looking for and has great advice on the appropriate verbal terms to use to be successful.

Going on disability and filing for benefits is an intimidating and stressful process. I felt the insurance company was not working with me, but against me. Having Art on your side gives you an advocate and someone extremely knowledgeable to turn to during an uncertain time. Art has your back through the entire process! Not only that, but he has filing for disability down to a science, one that is thorough and successful.

Sincerely,
DDS (Doctor's name withheld by request)

*Whether you want peace of mind knowing your disability coverage is sufficient to meet your needs, need to file a partial or full disability claim or are struggling with an existing claim, please call me for a complimentary consultation. The other side may be shadowing you with video surveillance, progress reports and other tools designed to reduce or eliminate your monthly benefits. Call or e-mail me for a **FREE** copy of my book, "**Preparing For Battle**"...a complete guide to the ISSUES related to a disability claim.*



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Dental Office Built-Out Space for Lease. Prime Los Angeles area on Pico Blvd. near Fairfax Ave. Good terms and Plenty of Parking Space. 323-931-1631

Dental Administrator with experience as office manager. Los Angeles office near downtown with both general and specialty care. Must be fluent in Spanish and have knowledge of insurance billing, treatment planning, dental marketing and H.R. Minimum 5 years experience as an office administrator/manager. Compensation based on experience. Bonus and benefits including generous health insurance, 401K profit sharing and other benefits. Please send resume to Admn75@yahoo.com.

Associate Dentist needed for PALMDALE private dental office. 1-2 days. New grads welcome. Pls email dental1dmd@gmail.com if interested

West Covina practice for sale located in shopping center location collecting \$670,000 in 2016. Tina Ochoa, Broker (951) 309-3196.

Associate Dentist needed for an office in covina. Part time, boutique office. Email: as7067@gmail.com

Composite Carpules Syringes(used) for sale: Five Chaulk brand, 9.00 each, One 3M brand, 13.00 each. e-mail im2near@yahoo.com

Office Manager Apple Valley CA, min. 3yrs dental management exp req'd, F/T. base salary+incentive. Spanish/english. email bkim074@gmail.com

Receptionist Needed Private Orthodontic Practice in Redlands. M-Th 8-5. E-mail resume to noreplyjob123@gmail.com

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\$2895 Classic Pedo Dental Chair - Made in USA, 10 Year Warranty, 100 Color Choices, Dual Hands Operation with Adjustable Preset, Power Seat Back and Base. Call (800) 423 - 5657 or visit our Website - WWW.DHPDENTAL.COM for more information.

BEVERLY HILLS General office located in a highly desired medical building is looking to share one operatory with a specialist. oshinaj82@gmail.com

Experienced GP to do molar root canals and extractions needed for Panorama City region. 818-830-0300.

WEST-SIDE LA GENERAL PRACTICE FOR SALE: 5 Ops, 4 Equipped, Digital. 2016 GR \$461K, \$185K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA415

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Endo Sublease A GP office with Zeiss Microscope subleasing 3-4 days a week in city of Orange. If interested email contact@orangedentaltown.com

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Seeking Oral Surgeon & Endodontist to sublease operatory rooms in new dental office in Pasadena. Fully equipped office. Call 6267659758

Need GP for general office in Panorama City. Available 2+ days/wk. Office sees pedo to all on 4 impants, do all that you can. Call 872.222.8722

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Menifee, CA Modern Dental Office 4SALE \$30K ~1250sqf. 1000s' New homes surrounding/near Kohl's/BestBuy/ SuperTarget, etc. 4plumbedOps/2Equip. 310-863-5779

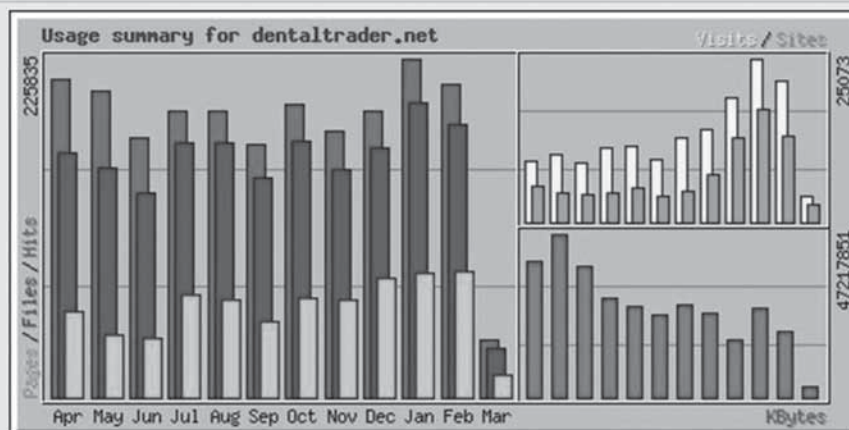
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DDS Rank Doubled Our Website Traffic

"Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site's strengths and weaknesses. I don't speak "BI-NARY" and some of it was jargon was "over my head" so I contacted the company and was amazed to learn that the "corrections" would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!



Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

Almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That's doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn't even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven't tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock."

Bruce Carter, Publisher
The Dental Trader

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Dental hygienist and general dentist is needed for an office in palm desert area. Please call 818-437-4666.

Periodontist (Board Certified) Available in southern CA. Will bring all instruments. Please contact periodontalexpert@yahoo.com.

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Space sharing opportunity in an upscale Irvine office, Woodbridge area. Please contact for more information. Smilecentraldental@yahoo.com.

PRACTICE FOR SALE RANCHO BERNARDO. Situated in Prof Bldg. at major intersection. 2 doctors share 8 Op office. SDPS: 760-599-7828

FREE Gendex GX Pan It was in Good working condition last time we used it. Come and get it! Ask for Dr. Paul 818.361.4084

Great Opportunity! Santa Monica Dental Office leasehold improvement for sell: 3 Ops, brand new equipment, dry vac, touch screen computers. Once in a life time opportunity to establish your practice in a prime location walking distance to the beach & 3rd street Promenade Dr. Sadek 209-606-9598.

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Orthodontic Assistant needed for Busy Ortho practice, 3 locations (West Covina, San Bernardino, Victorville) send cv to Wcfd.dental@gmail.com

Cecilia Chen, Esq. has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

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Orthodontist Needed La Habra 2-4 days/week including Thursday and Saturday. \$1500-\$2000/day. Stephanie@GoldCoastDental.com

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ORANGE DENTAL OFFICE FOR SUBLEASE: G.P. Looking to share space w/Specialist on Off Days Tues. and Thurs. Staff available if needed 3-Ops Modern Buildout in a Professional Bldg. Start your practice w/o Buildout Costs Email smilegallerydntl@aol.com

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Laithe (Red Wing) with quick chuck + splash hood handler with light. Well maintained. \$200. Email torrancedds2017@gmail.com.



DDS Xpress Realty

Tina Ochoa, Dental Broker

E-Mail: tinaochoa.dentalbroker@gmail.com

Website: www.ddspressrealty.com

Office: (951) 309-3196 Cell: (951) 437-0419

Fax: (951) 430-1041

B.R.E. # 01049085



Featured Listing

West Los Angeles: HIGHEND PRACTICE PROJECTING \$1,000,000.00

Located in high rise professional building on Century Park East, this practice has been established for over 40 years, Seller acquired practice in 2010. The practice offers 5 fully equipped operatories in beautifully decorated 2000 square foot suite. Digital x-ray, Eaglesoft software and average age of equipment is only 4 years old. The practice is projection over \$1,000,000 for 2017. Seller currently works 1 day a week and associate works 3.5 days per week. There are a total of 5 hygiene days per week. Seller wants to focus on her primary office. Price at only \$675,000.00, this practice will not last on the market.



Anaheim : LOCATED ON MAJOR THOROUGHFARE. REAL ESTATE FOR SALE

Beautifully built-out facility, completed renovated inside and out located on State College Bl. Providing excellent exposure and signage. Conveniently located providing easy freeway access from the 91 Freeway, 5 Freeway and 57 Freeway. This office offers 4 opertories (2 equipped), Digital X-ray. Sirona Pano and much more. Truly a GEM. A Must See Opportunity!!!

CHINO HILLS : STRIP SHOPPING CENTER LOCATION

SOLD

This ideal location has been a dental office for over 15 years in prime area of Chino Hills providing excellent exposure an foot traffic. The offices offers 3 fully equipped operatories in approx. 1100 square foot suite. Digital X-ray and Pano. Priced below replacement cost. This opportunity is available for immediate move-in. Seller is moving patient base to his Chino office.

Corona: COMMERICAL PLAZA LOCATION

The office is conveniently located off the 91 freeway providing easy freeway access. Offering two operatories, Pano, Digital X-ray, Open Dental Software and much more. Ideal opportunity for satellite office or specialty practice. Price reduced to \$45,000

Hacienda Heights: SHOPPING CENTER LOCATION

This leasehold & equipment opportunity is located in well-established shopping center location on Hacienda Heights Blvd, just North of 60 Freeway. Vons Market and Rite Aid are the main anchors stores in the center. The office offers 4 operatories (2 ops fully equipped) in spacious suite with great exposure and foot traffic. Has been a Dental office since 1998.

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Los Angeles County PRACTICE CITY OF BELL W / REAL ESTATE

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled artery by thousands of daily commuters. The practice offers 6 eq. ops. in 2,194 Sq. ft. building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016. **BACK ON THE MARKET.**

Los Angeles: STRIP SHOPPING CENTER LOCATION

Location provides excellent signage and foot traffic. The office offers five fully equipped operatories in 1060 square foot suite. Offering Dansereau chairs and Adec Chairs, Digital Pano, Intra-oral camera and Practice Web software. Five computer work stations throughout the office. Equipment is only (5) years old. Seller moving his patient base to other LA office approx. 2 miles away. Priced below replacement cost at only \$95,000.00, saving hundreds of thousands of dollars in build-out cost.

Orange County: STORE FRONT LOCATION LEASEHOLD OPPORTUNITY On major thoroughfare, across the street from courthouse and downtown shopping. This spacious office offers 4 operatories with 2 fully equipped operatories with lots of growth potential in approx. 2000 square foot suite. The office offers pano, intra oral camera, and digital x-ray. Seller moving patient base to his Irvine office. A real steal at \$60,000.00 Great opportunity for Buyer who has out grown current space.

Orange: COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Katella Avenue. This ideal location provides excellent signage, foot traffic and easy freeway commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 ½ days per week.

San Fernando Valley: STRIP SHOPPING CENTER LOCATION Providing excellent exposure and foot traffic. The office offers 9 operatories, 4 fully equipped in a spacious suite. The practice offers Digital X-ray, Computer Age Software, Pano and much more. The equipment is only 7 years old and in excellent condition. Practice collected \$383,865 in 2016. This location offers great potential.

Thousand Oaks: MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2n Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in auto accident. No longer able to work, hired associate March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016 on 2 day week schedule. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform services. Established for over 17 years.

San Gabriel Valley La Puente: PRACTICE COLLECTING \$1,000,766 IN 2016 **SOLD**

Located in strip shopping center, this great opportunity has been serving the community since 1995. Excellent exposure and high foot traffic attracting 30-40 new patients per month. The office offers 4 ops, digital x-ray and maintains a low overhead of 50%. Call now, this practice will not last on the market.

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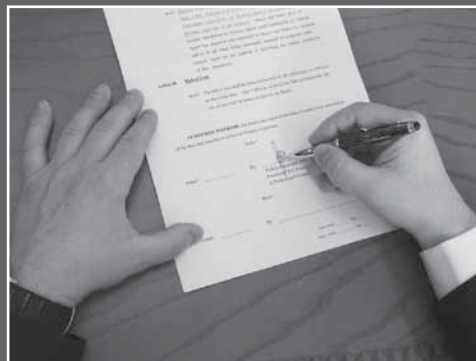
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Oxnard: GP well-established practice in a professional building. Seller retiring. Tons of goodwill.

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DR. KIANOR SHAH, DMD, MBA, DICOI



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DR. MARJON B. JAHROMI, DDS, DNDBA



Co-Founder, Dr. Jahromi, has been a practicing dentist anesthesiologist in Southern California since 2003 and has performed thousands of anesthetic procedures during her professional career. She is experienced in providing anesthesia services in various settings including private offices, surgical centers and hospitals.

She graduated from University of Michigan School of Dentistry in Ann Arbor, MI in 2001 and completed her dental anesthesia residency at Loma Linda University Special Care Dentistry and Riverside County Regional Medical Center in 2003. She received her Diplomate status of the National Dental Board of Anesthesiology in 2004. During her 11 years as an Assistant Professor and Attending Anesthesiologist in the Dental Anesthesia Department at Loma Linda University School of Dentistry, Dr. Jahromi treated a variety of complex medical and surgical cases. She is excellent at providing all levels of sedation and will customize the anesthesia to meet the unique needs of your patient so that you can focus on the surgical procedure, making the patient comfortable and relieving your stress as well.

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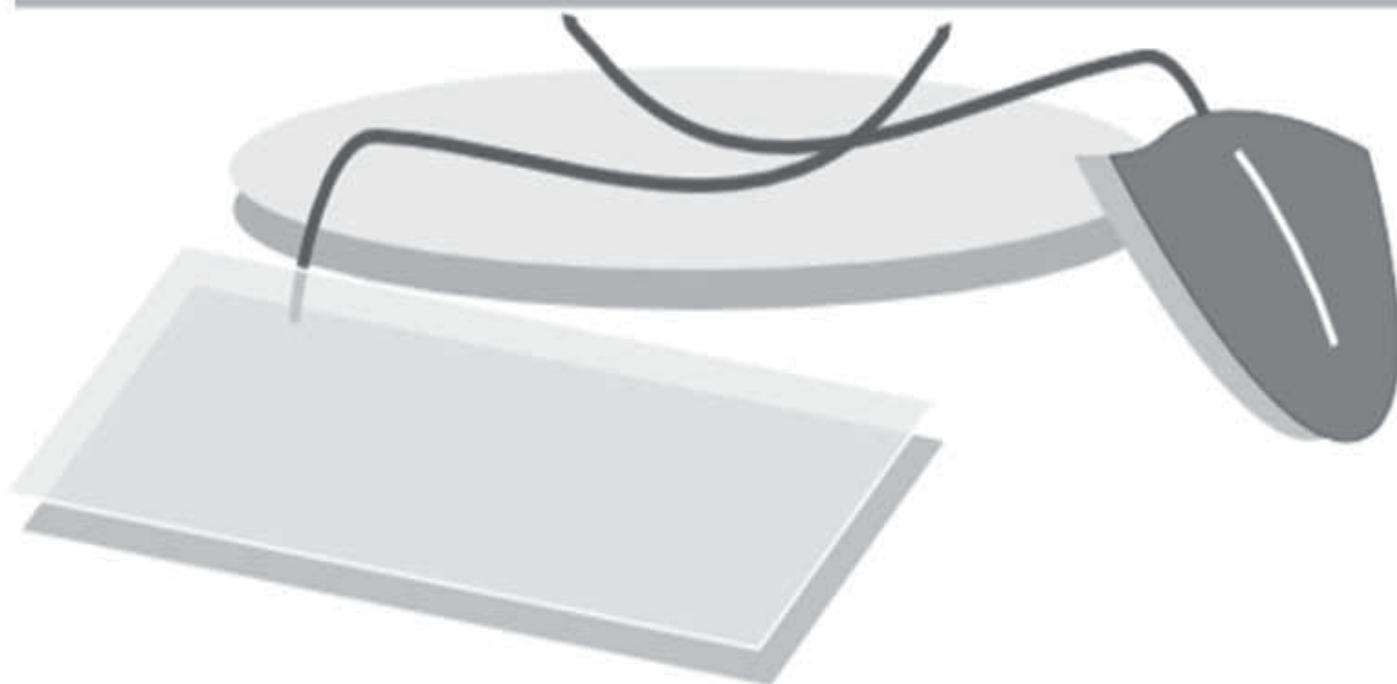
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