

THE Dental Trader

VOL. 14 NO. 10 • October '17
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



Complete digital dental exam room 1/2 PRICE special

Call for your free demo: **800-273-5033**

YOUR COMPLETE DIGITAL SYSTEM INCLUDES:

Clio Diagnostic Digital X-Ray Sensor & HD Intra-Oral Camera, Dell i5 All-in-One Touch Screen Computer on Mobile Cart, EZ 2000 Plus Practice Management Software & Integrated ClioSoft Imaging Software:

- Color Coded Scheduler - access from your smart phone
- Graphic 3D Movable Tooth Charting
- Timeclock with employee time-in and time-out tracking
- Optional Integrated Benefit Service by Trojan Prof. Services
- Credit card processing and E-claims
- Includes installation, full onsite training and technical support



All of this for just

\$9,995

(reg. \$20,000)

Or

No money down

No payments for 90 days

\$220/month for 60 mos.

\$1 Buyout

MULTI-ROOM DIGITAL SYSTEM ALSO INCLUDES:

- Carted computers for 3 exam rooms
- Adult and Pedo Clio Sensors w/ClioSoft

Now just

\$19,995

(reg. \$40,000)

Or

\$440 per month

for 60 months

\$1 Buyout

Visit us online at

www.ez2000dental.com

HIGHEST FIDELITY



The Clio dental X-Ray sensor touts the largest active area plates in the industry to maximize image area ratio. With precision casing and sensor engineering, Clio minimizes cutoff space to mimic the size of traditional x-ray film. Next Generation CMOS technology fiber optic sensors create 20+ actual line pairs per mm (26.3 theoretical line pairs per mm). We guarantee our digital dental x-ray images match up or surpass any competing system. We make this promise based on feedback from actual dentists.

"The sensor is on par with, if not better than Dexis Platinum sensors – crisper, clearer and more detailed" -- Dr. Craig Burrow

Why Trust YOUR FUTURE with anyone but the Best?



OCTOBER 1, 2017 - 8-10AM

"The New Economics of Dentistry"

XCEL Seminars - Seattle, Washington

Jason P. Wood

OCTOBER 22, 2017 - 8-12:00PM

"California Dental Practice Act"

"How to Grow, Manage & Protect Your Dental Practice"


XCEL Seminars - Knott's Berry Farm, California

Patrick J. Wood



- Over 35 Years of Experience Representing Dentists
- Represented over 6000 Dentists
- On the Forefront of the changing issues facing your profession
- 190 Dental Practice Transitions in 2016
- Chosen Legal Advisors to numerous dental Societies
- Providing services NATIONWIDE
- The Chosen EXPERTS on Business Transactions for Dentaltown

Call today for a free phone consultation

 800-499-1474

 www.DentalAttorneys.com

To register for any events, please email:
Amber@dentalattorneys.com

Specializing in:

Practice Acquisitions/Sales - Partnerships - Business Transactions - Lease Negotiations - Estate Planning - Transitions & Business Litigation
DSO - MSO - Practice Agreements - Associate Agreements - Wills/Trusts - Real Estate Acquisitions/Sales - Partnership Disputes

Loupe (ROSE Micro solutions) 2.5X - like new. \$200. Email torranceds2017@gmail.com.

looking to buy a **SENSOR** digital xray.
amanda.aero@hotmail.com.

Owner selling 1 or 2 offices. If interested e-mail me at buydds1@gmail.com for more information.

KerrHawe Polishing Kit like new. \$50. Email torranceds2017@gmail.com.

Dentist Space for rent in Cerritos area. Cerritos Dental Spa please call us at (562) 202-5741.

Super Snap Rainbow Technique Kit (SHOFU) - like new. \$50. Email torranceds2017@gmail.com

Dentist p/t \$625/day(+Bonus)San Fernando Valley EZ patients. VERY friendly staff (818)365-7191.

Dental Hygienist needed once a week for Hesperia please send cv to f.dentistry@yahoo.com.

Miltex N-Tralig Ref 76-50 - like new. \$200. Email torranceds2017@gmail.com.

Dental Marketing for as little as 49.00 Per Day. Ask for Details. Call (909) 362-4292.

Isodry Complete Dental Isolation System Used only twice. Best offer akjohn09@gmail.com.

PT Associate Dentist needed in Escondido. Send resume to wisdom92680@yahoo.com /714-588-6004.

Pressure Pot (Bosworth). Like new. \$90. Email torranceds2017@gmail.com.

Hygeinist. Monday Tuesday. Tarzana. Excellent professional group. Call Fannie 818 609 0009.

2 Leather Desk Chairs - Brentwood - Best Offer - call 310-207-4200.

PTDentist needed in Escondido send resume Wisdom92680@yahoo.com /7145886004.

Office equipment sale due to Office transfer.
Please email:as7067@gmail.com.

Dental Assistant needed, Oxnard, CA, Spanish-speaking preferred, please contact 805-415-5761.

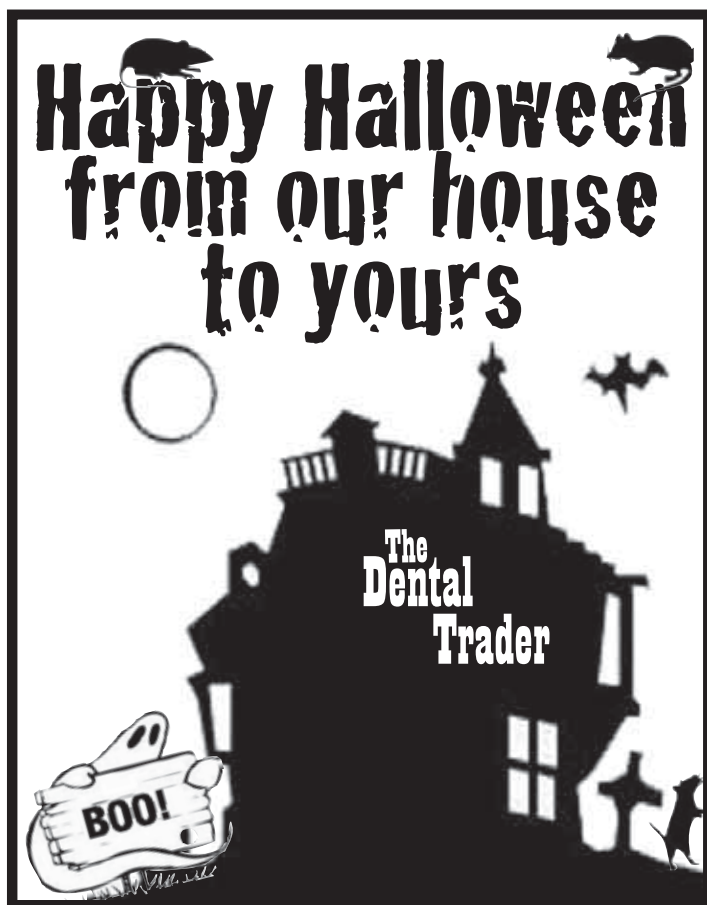
Pediatric Dentist (Pedodontist) part time stablished practice, Van Nuys please text 3109224422.

Sublease in Irvine Spectrum. Contact:
irvinedentalservices@gmail.com.

Board eligible experienced Endodontist looking for an associate position. Please call 323-717-3226.

Microwave best offer - 310-207-4200.

Dental assistant needed. Anaheim office. Full/part time. Text or call 8186404848. Spanish is a must.



Peri-Pro 3 for sale, excellent condition, \$350.00 obo plus shipping please call 310-489-9906

OFFICE FOR SALE Collected 624k in 2016. Asking 550k. E-mail: buydds1@gmail.com.

PT Dentist needed in Lake Forest, please email resume/cv to 2015dentist@gmail.com.

Vacuformer best offer - call 310-207-4200.

Endodontist needed for a busy dental practice. Please call at (310)871-5785.

Associate Dentist needed for an office in covina. Part time, boutique office. Email:as7067@gmail.com.

Adec 511 more information chofi2771@hotmail.com or 626-825-4406..for sale..

Looking for Top of the line Dental Chairs for your office at half the cost? Please call 707 362 3372.

Orthodontist needed for general office in Orange County...good pay. Dmdwhittier@gmail.com.

Planmeca Proline XC Digital Pano/Ceph Great Working Condition 8186741060.

General Dentist wanted in El Monte, CA. Please email your resume to uicdds@yahoo.com.

DA needed in Anaheim - please submit resume to Crescentfamilydental@gmail.com or 714 828 1415.



Gary Pascua D.D.S. Sales Agent
CA BRE License #01874248



PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner
CA Broker #01172430

KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ARCADIA #4 - (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring. **[SOLD]**

CARSON - (3) op comput. G.P. on a main thoroughfare w/ HUGE SIGNAGE! Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. **MAJOR PRICE REDUCTION!**

ENCINO #6 - EMERGENCY SALE! (3) op comput G.P. & implant pract. in a centrally located high rise prof. bldg. on a main thoroughfare. Pt base is Cash/Ins & one PPO. 2016 Gross Collections of \$205K+. Seller has passed away. Priced to sell. **[SOLD]**

ENCINO #7 - (5) op comput G.P. (4) ops eqt'd/(1) add plumbed. Cash/Ins/PPO. Gross Collect approx. \$270K p.t. (2) days of Hygiene. Refers out: most Endo, Perio, Implant place, Ortho & major O.S. Digital, Paperless, & Waterlase Laser. Seller retiring.

GLENDORA - (3) op comput G.P. (2) ops eqt'd, 3rd op plumbed. Located in a strip ctr. on a main thoroughfare, w/ excell exposure, visibility & parking. Cash/Ins/PPO w/ no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but is willing to help transition. **[NEW]**

ORTHO PRACTICE WITH (2) LOCATIONS - (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+ yrs of Goodwill. 500+ Active pts & 550+ in retainers. **[PENDING]**

PANORAMA CITY #3 - (3) op comput G.P. in a retail ctr @ a major intersection. Excellent exposure, visibility, & signage. Cash/PPO pts. Digital x-rays. Gross collect ~ \$185K p.t. Does no advertising. Sale due to partial disability. **REDUCED**

SAN FERNANDO VALLEY #10 (CALABASAS) - Located in an Exclusive Area of the Valley. (5) op comput G.P. w/ high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrux s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w/ high net! **[NEW]**

SIERRA MADRE - (3) op comput G.P. in desirable foothill area. Gross Collect \$350K - \$400K/yr on (3) day wk. (3) days of hygiene. Cash/Ins/ & one PPO. Refers out Endo, O.S., Perio, Ortho & Implant Place. Does no advertising. Seller retiring.

SUNLAND - Practice and Real Estate. (3) op comput G.P., Free Standing Bldg., & two additional store fronts for sale. On major thoroughfare w/ excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough." Come build your dream clinic. Seller retiring. **[NEW]**

TORRANCE - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. **Back on the Market.**

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w/ excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential. **[SOLD]**

WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is moving. Offered at less than buildout costs.

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **[PENDING]**

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w/ exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[SOLD]**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **[NEW]**

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrux, digital, & set up to be paperless. Priced to Sell! **[NEW]**

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **[PENDING]**

UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Culver City, Encinitas, Escondido, Foothills, Glendale, Laguna Hills, La Jolla, Lancaster, Los Angeles, Palos Verdes, Pasadena, San Diego, Santa Clarita Valley, Tarzana, Ventura Cty., West Covina, West Hills & West L.A.

"The Personalized Service Dental Broker®"



P.O. Box #6681, Woodland Hills, CA. 91365
(866) 425-1877 Outside So. CA or
(818) 591-1401

www.dmppractice.com

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

"Yes Doctor, Your Loan is APPROVED."

Not hearing that from your current lender? WE CAN HELP.

We are more flexible with terms and rates than the "big banks." We are able to fund our loans locally and quickly.

HOWARD BOLES

949.379.5704

howard.boles@homestreet.com

More Service, More Capability

Office Info: 949.221.1000 • www.homestreet.com
17901 Von Karman Avenue, Suite 100, Irvine, CA 92614

[HomeStreet] Bank®

Professional Practice Finance

- Practice Acquisitions
- Partnership Buy-ins/Buy-outs
- Refinance & Debt Consolidation
- Office Expansion/Relocation
- Working Capital



AT2000 Developer \$500 OBO Call 310-207-4200.

Pedo specialist trained at UCLA and USC available (818)883-1383.

Handler Model Trimmer (NIB) \$400 LOCAL PICKUP/ANAHEIM (949)981-3269.

GENDEX SIZE 2 SENSOR \$2,500 or best offer 510-562-0508 email drjsiii@aol.com.

Fully equipped office in San Diego on busy Morena Blvd. 5 operatories, 2600 square feet. Full Lab. Omincam, Furnace, Electric Handpieces, supplies, Rackmount server See pictures at www.donsaba.com/2305 or call (619)417-7222.

Looking for dentist for pedo oriented office in long beach, ca. PPO/Cash/Medical - kidzsmile111@gmail.com.

Looking for anesthesiologist for pedo office. Please send resume and fee schedule. kidzsmile111@gmail.com.

Fullerton Dental Practice Sale, on Harbor Blvd, 4 ops, digital Xrays, asking \$135K OBO for quick sale. Dr. retiring. Call 661-607-9876.

Associate Dentist Needed for a Busy Kids Dental Practice in Bakersfield with buy in opportunity Please Email to healthysmilekids@gmail.com.

San Fernando Valley strip shopping center location collecting \$383,865 in 2016. Tina Ochoa, Broker (951) 309-3196.

Endodontist Available one day a week or month. Board eligible endodontist available for molar root canals and specialty services. 9493562021 www.Rootcanalman.com.

Fullerton Dental Practice for Sale, on Harbor Blvd, near Costco, 4 ops/digital xrays. Priced for quick sale \$135K. Dr. retiring. Call 661-607-9876.

Beautiful Private dental office space for rent. 3 ops in Downtown Los Angeles and also Studio City. Daily rate. contact drsam-lavi@aol.com 213-623-2212.

Orthodontist wanted two days a month. call/text Dr. Chen @626-6222380 or e mail: 5749750@gamil.com.

"ManagePointe has enabled us to implement the latest technologies in our dental practice." ManagePointe Technologies | 800.969.3451.

General Dentist position available ASAP. 5+ years exp. preferred in Glendale area 2-3 days. E-mail or fax (323)-663-1010.

Don't sign your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

Front Desk/Office position available PT & FT for busy dental office. Compensation DOE. Can train. Call Ms Jacklyn 714-454-7064. Have resume ready.

GENERAL PRACTICE FOR SALE SOUTH BAY LA: 4 Ops, 3 Equipped, EasyDental, Digital, Pano, CBCT. GR \$1M+. HSPPT-Kerri McCullough 949-300-0312. #CA461.



Over 120 Avvo® 5-star reviews!

I hired Mr. Olson to help me with the sale of my dental practice. From the very start he advised me in a proactive way what to do. He looked over and revised the purchase offer and generated the purchase and sales agreement to my satisfaction. He advised me regarding the lease transfer and tax issues. He spoke with the buyer's attorney to clarify any issues. He was very accessible and answered phone calls and emails promptly. Overall, he did everything in an excellent manner, and I strongly recommend him.

Avvo® Review #113

Posted January 30, 2017

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Audit Protection

888.963.1120

RWO@transdental.com

**Visit our new website at
www.trans.dental**

**#1 Avvo® Rated
Attorney in USA
2011 to Present:**

**Mergers & Acquisitions
Incorporations**



THIS YEAR SPEND MORE TIME DOING WHAT YOU LOVE

AND LESS TIME TRYING TO
TRACK DOWN YOUR BANKER

Products and Services:

(May be subject to standard underwriting and approval process)

Commercial Real Estate Loans and Refinances

Practice Acquisitions

Refinancing Your Practice Loans

Equipment Financing

Partner Buy-in and Buy-out's

Practice Expansions (Multiple Locations)

Full suite of Deposit and Cash Management Products

Merchant Card Processing

**If you are looking for a responsive banker to
help you achieve your goals this year call:**

Jim Martin

Senior Vice President

jmartin@sunwestbank.com

714.730.4496 direct | 949.683.9979 cell



Dental Assistant with valid x-ray cert needed. Compensation DOE. Start immediately. Call Ms Jacklyn @ 714-454-7064. Have resume ready to FAX or email.

Nouvag demo implant systems complete \$1950!!! Handpiece Trading Post 800-445-6719.

FOR SALE 2013 OMICAM, INLAB MCXL AND PROGRAMAT CS OVEN; VERY LITTLE USE EXCELLENT CONDITION, ASKING \$45,000/OFFER; 619-713-0526 OR FAX 619-644-2908.

PRACTICE FOR SALE/HOLLYWOOD Established 30 yrs ago w/4 eq ops California Practice Sales, Inc. Phone: 714-639-2775.

WANTED:PT/FT Gen. Dentist for practice in Coachella Valley, CA. Start immediately. Compensation DOE. New grads OK. Call Ms Jacklyn: 714-454-7064.

Dentist Wanted for associateship in busy family style practice. Dr Mitch 818-917-8254 www.lancasterdentalgroup.net.

DENTAL ASSOCIATE position two days a week near Beverly Hills. Min. 4 yrs. of experince needed. Modern and up to date practice. drdardashti@yahoo.com.

CALABASAS Located in an Exclusive Area of the SFV. (5) op comput G.P. w high end buildout & decor. Paperless, digital x-rays, CT Scan, Laser, Dentrix s/w, & (2 to 5) year old eqt. 2016 Gross Collect. \$1.012M. Cash/PPO/Small amt HMO. Reasonable overhead w high net! D&M Practice Sales 818.591.1401.

Garrison Dental Solutions Composi-Tight 3D XR - rings(2) unopened, forceps(1), pliers(1), \$250. Email torrancedds2017@gmail.com.

Attn GP's Learn the latest in treatment techniques in for only \$549 for four lectures PLUS a hands-on Interceptive Orthodontics course and 35 CA CE's -call 310-663-4055 or see Xcel Seminar's insert for details.

Apollo Ultra Vac - Stainless Steel Impeller - \$2,000 OBO call 310-207-4200.

Composite/Porcelain Finishing/Polishing Kits autoclavable bur block. SHOFU, Raptor (BISCO), \$45 each. Email torrancedds2017@gmail.com.

Los Angeles, Gr \$500K 3ops in 1100sq ft. Room to grow additional space in this enviable Strip Center which is Highly Visible. Full Price \$ 450,000 call Tom Fitterer PPS 714-345-9659.

Fiberoptic coupling (NSK) NL-11 - excellent condition. \$125. Email torrancedds2017@gmail.com.

PRACTICE FOR SALE SANTEE. Long-established GP with 4 Ops in approx. 1342 sq.ft. In strip center, along major street. SDPS: 760-599-7828.

NSK Ti-Max NL9000S + NSK Ti-MAX NL9000M Handpieces - fiberoptic, excellent condition. \$250 each or \$450 for both. Email torrancedds2017@gmail.com.



San Diego Practice Sales

*SAN DIEGO'S MOST EXPERIENCED,
TRUSTED & ACTIVE BROKER (since 1990)*

We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!

PRACTICES FOR SALE—October, 2017

SANTEE – NEW LISTING!! Long-established GP with 4 Ops in approx. 1342 sq. ft. Located in strip center along busy thoroughfare.

CHULA VISTA-- GENERAL Practice with 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

LA MESA -- Long established **GENERAL** Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO -- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO -- (San Carlos area) 3 Ops in approx. 1000 sq. ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill

Recent Sales: POWAY, SAN DIEGO

for updates, please visit us at
WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE — INTEGRITY

DENTAL LAW

LITIGATION ATTORNEYS



"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family
Practice, Los Angeles, Ca.

Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented

**Loan Issues • Buy/Sell • Real Estate Partnership
• Buy/Sell Agreements
Lease/Real Estate • MSOs • Contract/Business
Partnership/Employment • Lawsuits/Defense**



Shab David Kerendian,
Attorney

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441

Shab@KaLawCorp.com • www.kalawcorp.com

W. Los Angeles Established GP practice for sale in desirable beach community. PPO/FFS. Grossed \$871K in 2016 and growing. Upscale medical professional building. 4 operatories. Broker - Charles Kim 877-778-2020.

Great deal on handpieces Quiet air \$125, Kavo pushbutton/fiber-optic 400 w/ coupler, MANY more Great qual, 3 mo guarantee. handpiececetrader@gmail.com.

DENTAL PRACTICES WANTED in Montebello, Monterey Park, Alhambra, Arcadia, PPO/Cash. 20+ new patients per month. Sellers call Loc Pham, Broker BRE#01875780. (714)550 7494 practice@lccfin.com|LCFPracticeSales.com.

High Speed Air turbine Handpiece (Brasseler USA/NSK) - new/unopened. \$550. Email torrancedds2017@gmail.com.

The First Few Transitions as a New Dentist – Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.

LA JOLLA 4 ops. Fully renovated with high quality buildout. Top of the line equipment in each operatory. Highly desirable location on street level. Ken Rubin Practice Sales 619-299-6161.

Premier Thousand Oaks location off the 101 freeway. 4,221 sq. ft. of leasable space. Greg Beamer 909-542-4891.

8.17



PRACTICE SALES & APPRAISALS

818-999-9595

Practice / Career Opportunities Available

BAKERSFIELD: Super Location. Visible. Large Sign. 5+ops. Ideal for Absentee Office, Ortho or Peds. Revenues of \$600k with no advertising. Beautiful office/modern Equipmt. Priced right.

BEVERLY HILLS (upcoming): Retiree. Over 20 yrs of goodwill. Private only. Professional building. 2 days of hygiene. Seller works 4 days. Revenues of \$525k. Solid/stable opportunity.

CARSON: Shopping center location. Busy center. Very clean office. Seller works PT. Low overhead. Office being sold as turnkey making financing easy to secure.

CHULA VISTA: Retiree w/\$30k monthly revenues on part-time sched. Long-term staffers. No advertising or promo. Priced to sell right away!

COACHELLA VALLEY (upcoming): Long-established Private only practice. 25+ yrs of goodwill. Revenues over \$80k/mo. Busy hygiene program. Super location. Seller willing to remain as associate. Sweet.

COVINA (upcoming): Walkins. Strip center. 4 ops. Income over \$35k/mo. No promo. Most specialty work referred out. Pre-approved for loan. Quick look, place offer, it's yours in 30 days.

DOWNEY (upcoming): Multi-specialty practice. 7 ops. Revenues of \$150k/mo. PPO/HMO/Private. Must disclose your financials and affordability to be placed on list.

EL SEGUNDO: Large Sign. Visibility. 4 modern ops. Stand alone, single user building. Large parking. Digital x-rays in each op. Income of \$475+ per year on 3 days. Golden opportunity.

ENCINO: Private only practice. Prof. Bldg. Modern equipment & layout. Seller wks part-time sched. Ideal starter opportunity or merger. Seller transition available.

FONTANA (upcoming): Free standing building with large parking lot. Busy area with large auto traffic. Big sign availability. Seller working part-time. Large potential for aggressive buyer.

GLENDALE: Long-established private practice with 30 yrs of goodwill. Seller retiring. 3 ops. Low overhead. Low rent. Low stress. Seller refers out most specialty work.

HAWTHORNE: Location, Location, Location...and huge pole Sign. On El Segundo Blvd long-estab practice with 4 modern ops, pano, revenues of \$40k/mo part-time. Wow!!

HUNTINGTON PARK: Uber busy office with 5+ ops. Modern facility. State of the Art. Crazy visibility. Revenues of \$80k/mo on PT sched. HMO of \$8-10k/mo. Serious inquiries only.

LONG BEACH (in price negotiations): Private. Long-established. Retiree. Quality staff to remain. Seller to work 1 day per week for transfer. Revenues over \$40k/mo. Nice office.

LOS ANGELES: Visibility. Signage. Free standing building. Hispanic patients. Easy to find. Revenues of \$30k/mo on P.T. sched. Priced to sell.

LOS ANGELES (near LAX): Revenues nearly \$50k/month. Modern. Sweet location. Drive-by of thousands of cars daily and large employers. Aggressive buyers only!

LOS ANGELES: Live in LA? Want to practice nearby? Strip center. Modern. Easy to find with major tenants in Center. Revenues of \$600k. Busy office & hygiene program. Call NOW !

LOS ANGELES (Silverlake): Make money with limited expenses!! Its old, its ugly and has no computers...but 30+ years of goodwill. Large patient base. Low rent; \$30k/mo of income part-time.

MISSION VIEJO (upcoming): Private practice. Over 20 yrs of goodwill. Seller retiring. Most specialty work referred. Revenues of \$35k/mo on 3 1/2 days per week. Transition available. Will sell quick.

MODESTO Area: Retiree with low stress office & revenues of \$400k/yr. 1st floor location. Low expenses. No promo. Most specialty work referred out. Pre-approved for loan.

NORTH HOLLYWOOD (upcoming): Call only if you are ready NOW. Free standing building. Remodeled office is wow. Modern, neat, clean. Signage. Hispanic patients. 4 ops. Revenues of \$600k part-time.

RELIABILITY & ETHICS YOU CAN TRUST...PROVEN RESULTS YOU CAN COUNT ON!

For over 30 years, the leader in Dental Practice Sales!



Lou Bermudez, Broker
BRE #1102002

PACOIMA: Sweet deal. Visible shopping center. Office with 2 ops but plumbed for more. Low rent. Office has been estab over 10 years. Price under \$125k – where can you find that?

SANTA ANA: Visibility. Hispanic patients. Practice estab over 12 yrs. 4 Ops. Excellent opportunity. PPO, cash, Denti-cal all around 30%. Smooth transfer, low overhead...easy.

SANTA CLARITA: Long-established Private only practice. 20yrs of goodwill. Nice/clean 3 op office with low overhead. Revenues rising on 3 days per week to over \$35k/mo. Good opportunity.

THOUSAND OAKS: THE best location in town!! Turnkey office with wow factor. Office, look, & location sell cosmetics. Ample parking lot. Easy to find 1st floor. Buy before its gone.

TUSTIN (upcoming): Seller retiring. 20+yrs of goodwill. 3 ops. Nice design/clean office. Private only patients. 2+ days hygiene. Transition available. Get name on list before it sells.

VENTURA: Sweet Shopping Center location. 3 ops. Clean. Busy center ready for aggressive promoter. Priced to sell quick at under \$250k. Don't wait !!

WEST HILLS: Beautiful office with modern equipment and professional setting. Work close to home. Price is gift as seller wants to semi-retire. Lender financing is approved.

UPCOMING AREAS: Fillmore, Culver City, Encino, Gardena, Bellflower, El Monte, Baldwin Park, Central Coast, Santa Barbara, Pasadena, San Dimas & More.....

Current market conditions: extremely competitive

Lender financing: 100% financing available
Sale prices: rising

Highlighted Practice of the Month

Are you looking for a low overhead office?

Low rent?

How about Shopping Center and some walking traffic?

Want low stress / low acquisition cost?

How about 30+ yrs of Goodwill??

If so, this is your office!!!

Los Angeles on Sunset Blvd near Echo Park:
1st floor location. Seller is retiring. Seller will assist in transition. Largely Hispanic patient base. Most specialty work referred out. Income of \$25k/month on part-time schedule with no marketing, no website, ZERO extensive treatment planning. Priced to sell immediately!!

Call broker on mobile 818-519-8564.

www.ddspracticesales.net
Phone: (818) 999-9595 Fax: (818) 999-9615

Want a Dramatic Practice Face Lift?

No job too big or too small....we do it all. Best rate you'll get!

Now is the perfect time to do Tenant Improvements! Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.



DESIGN/BUILD
Plan and Permit Services
T.I.'s - Remodels - Expansions
Free Standing Buildings
Turn-Key Packages
Consultation
Free Estimates

**ALL
COUNTY
CONSTRUCTION**
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

562-989-3350
E-mail: jcardio@aol.com
www.allcountyconstruction.com
Jim Jordan: 714-240-7179 Cell

San Diego Practices for Sale

CHULA VISTA: 4 ops. Located next to a major hospital. Refers out most specialty procedures. No marketing being done.

LA JOLLA: 4 ops. Fully renovated with high quality buildout. Top of the line equipment in each operatory. Highly desirable location on street level.

SAN DIEGO: 4 fully equipped ops. 35 years of goodwill. Located in central San Diego neighborhood. Beautifully remodeled inside and out. 100% fee for service.

OCEANSIDE: 34 years of goodwill. Refers out all specialty procedures. 4 ops. Located in highly desirable N. County shopping center. Recently remodeled.

CARMEL MOUNTAIN: 4 ops. Recently remodeled. Excellent freeway access. Mostly fee for service. Seller retiring.

View our website for current listings at: www.KRpracticeSales.com

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc.
4420 Hotel Circle Ct. Suite 350
San Diego, CA 92108

(619) 299-6161



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

10.17

For Sale Small Periodontal Practice in Tarzana. Dentist retiring after 35 years. Reasonably priced. Willing to assist in transition. Contact (818)621-2281.

LED projector and screen for theater style TV/movie viewing. New/Sealed in box. \$550 818-455-3321.

\$2895 Classic Pedo Dental Chair - Made in USA, 10 Year Warranty, 100 Color Choices, Dual Hands Operation with Adjustable Preset, Power Seat Back and Base. Call (800) 423 - 5657 or visit our Website - WWW.DHPDENTAL.COM for more information.

DEXIS Digital Sensor excellent condition. \$4500. Email torranceds2017@gmail.com.

Looking for an associate dentist to join our team part time in Ventura County. Email resume to smile@insightdent.com insightdent.com.

Complimentary Instant SEO Analysis Scan your site at www.ddsrnk.com/freetest. How do you rank?

Treatment coordinator experienced Glendale area. Knowledge of HMO and Dentical. Email exceldentalcare@sbcglobal.net cell 818-335-8080.

DENTAL PRACTICE FOR SALE SILVERLAKE: Here's your chance to buy a practice at a great deal. Long-established practice with good location and super low rent. Call Broker - Practice Sales & Appraisals (818) 999-9595.



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Practices for Sale

Laguna Niguel

Dr. retiring after 38 years in this location. Private insurance and cash only - 4 operatories with digital xrays - will gross over \$800,000/year this year on 3 days/week - 3 ½ days of hygiene - "Itero" scanning system

Fountain Valley

Dr. retiring after 39 years - small practice good for starter practice or second location - in strip shopping center - 2 + 2 operatories - grosses \$160,000 on 2 days/week - overhead 50% - huge growth potential

Downey Orthodontic

5 chair Orthodontic practice - grosses \$230,000 on one day per week with low net of approx. 50% - 24 years goodwill - great opportunity for starter practice or to add days to established dentist - good upside potential

North Orange County Endodontics

Georgious high-tech New Endodontic practice started from scratch 3 years ago - Dr relocating out of state - gross collections of \$413,000 in 2016 - all new equipment with a Zeiss microscope

South Orange County Periodontal

Premier 40 year old Periodontal practice with stable staff and mature hygiene program - grosses \$1.8 million on 3 1/2 days per week with very high net - completely fee for service - 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft - State of the art with CBCT, digital radiology, and virtually paperless - owner willing to stay during transition

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate - modern equipment with digital x-rays and Dentrax software - Dr relocating out of California.

Redondo Beach

Gorgeous modern **Oral Surgery & Implantology** practice for sale - 3 operatories in 1500 sq ft - digital x-rays and ICAT 3D - grossed over \$530,000 last year

Tustin Facility and Equipment only - no patients

4 operatories in 1300 sq ft. - digital x-rays in each op - Dentrax computer system - 5 year lease at \$2300/month all equipment in good working order

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

Visit our website at www.TFPSales.com

E-mail: Phildr@cox.net

Perforation with fully calcified canals?



No problem.

**Expert ENDO
at your office;
I come to you.**

**See finished
cases on
www.socal-rootcanal.com**

Ehab Ismail, D.D.S
www.socal-rootcanal.com
562-968-4061

Exodontist/Implants: experienced surgeon for your patients + IV sedation and All-On-4 same day transitional reconstruction. Email: Allon4@yahoo.com.

"The DDS Tax and Accounting Team has been working with me since 1987 and is one of the main reasons why I have a successful and thriving practice today!"- Dr. M. B. Visit dentaltaxandaccounting.com or call us at 800-851-9698 to see if you can improve your tax plan.

Dental office for sale. Huntigton Park. 3 eq.ops 2plumbed in 1.100sq.f suite located in a shopping center on a busy intersection. 25 years of Goodwill. Collections for 2016 \$168,000 on 2 dys/wk. Can be open more days. Price reduced. \$90,000. (310)308-3097.

Simi Valley GP practice collects \$255,000/yr with 50%+ net income. Nicely decorated office with 3 ops. Digital x-ray. No marketing. Retiring. Asking \$215,000. Kurt Skarin 805-777-7707.

dansereau chair light, with front delivery system. Sand color, monitor mount on light pole. \$1200
Dentistador@gmail.com. Pickup from 91361 zip.

FEATURED CDA SPEAKER!!!! Law Offices of Wood & Delgado Dental Attorney, Jason P. Wood is Presenting "Financing Multiple Dental Practices" at the California Dental Association on Friday, May 5, 2017- 8:30-11:30am. Want to speak with Jason after? Call today to schedule a time.
www.DentalAttorneys.com 800.499.1474.



REAL ESTATE FINANCING

THAT HELPS
PRESERVE

YOUR CASH

- BUILDING ACQUISITION -
- START UPS -
- EXPANSION -
- GROUND UP CONSTRUCTION -

Call **910.550.2277** or visit us online
for your dental financing needs.



liveoakbank.com/dental

© 2017 Live Oak Banking Company. All rights reserved. Member FDIC

Space Irvine affordable, flexible terms, top class building, 2-3d/month for specialists, 6-8d/month for gp, near spectrum, pano ready, officeshare@yahoo.com.

Attn GP's Learn the latest in treatment techniques in for only \$549 for four lectures PLUS a hands-on Interceptive Orthodontics course and 35 CA CEs –call 310-663-4055 or see Xcel Seminar's insert for details.

FOUNTAIN VALLEY PRACTICE FOR SALE 2 +2 operatories general practice in strip shopping center – Dr retiring after 39 years – good starter practice - grosses \$160,000/year on 2 days/week – private insurance, cash, & PPO's - Thomas & Fees Practice Sales (714) 544-4341.

General Dentist needed for well established family practice in San Bernardino. Owner nearing retirement, looking to transition. 909 883 9610.

Corona Commercial Plaza location, 2 ops, Pano, Digital X-ray. Only \$45,000. Tina Ochoa, Broker (951) 309-3196.

LONG BEACH DENTAL PRACTICE EMERGENCY SALE. Busy Intersection. GOLDEN OPPORTUNITY. Large Sign Take over lease. Inside major medical facility. Insurance, cash, Medi-Cal. Avg 2-4 new patients/day, practice 2 day/week due to health issues. Owner may finance up 70% price based on buyer credit. \$150K OBO.

INVENTORY LIQUIDATION: ZEN-PX2 Gen-O-Ray Handheld X-Ray; (comes with long cone, shot switch, tripod and back-scatter); Lightweight; Rechargeable Battery; Built-in Screen; Low radiation; Sharp Images. Reg: \$6,495. Liquidation Price= \$4,295. Full Warranty. Brand New. Call 800-273-5033.

\$35 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 ext.4 /www.ADMInstitute.com/ let me come to you! check our 5 stars Google & Yelp reviews.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

Oxnard Community Health seeking a General Dentist. FT salary and benefits. Apply at careers@clinicas.org.

Associate dentist wanted 2 to 3 days per week. Private practice cash/PPO with option to buy. Located in Crestline/Lake Gregory, 15 min up the hill from San Bernardino Calif. Call (909) 499-0030 email docjulie60@aol.com fax (928) 566-4793.

SHARE DENTAL OFFICE in IRVINE. All days available with at least 2 op's in 3 story medical building with great views. Contact us: russ@drrussellcannon.com

SUNLAND (3) op comput G.P., Free Stand. Bldg., & two add. store fronts for sale. On major thoroughfare w excellent exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough". Come build your dream clinic. Seller retiring. D&M Practice Sales 818.591.1401.

Dental Board Complaint? Insurance Investigation?

Don't do or say anything until you speak with us



Over 3,000 formal complaints are filed with the Calif. Dental Board every year

*The life-altering impact a single admission may cause (however innocent) is overwhelming. When your license & reputation are on the line, you need a lawyer that knows the system. **Don't go it alone.** Do not provide any documents or speak to anyone.*



Contact us:

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158 • (714) 858-0536 • Toll free: (844) 313-9900

www.Jenglaw.com • Chester@Jenglaw.com

**750 W. La Habra Blvd., La Habra, Ca 90631 • 1440 North Harbor Blvd., Suite 900, Fullerton, Ca 92835
915 Sir Francis Drake Blvd., San Anselmo, Ca 94960**

Most cases settled without any formal hearings

PRACTICE FOR SALE/EL CENTRO GP + BDLG w/ 60 yrs of goodwill California Practice Sales, Inc. Phone: 714-639-2775.

Bilingual hardworking Treatment coordinator/Dental assist 3+yr exp. for West Covina Office. Knowledge of Eaglesoft helpful. Please call 714-345-6968.

Dental Assistants Looking for dental assistant in a growing Irvine General Dental Practice. Please email resume to ALEX_LH@YAHOO.COM.

Escondido Office for sale. Projecting \$150k for this year with one day a week. Rent \$4500. 4 Ops/6 Plumbed. Digit Xrays/Pano Contact 7145886004.

GENERAL PRACTICE FOR SALE-SANTA ANA: 4 Ops, Shopping Center Location with Signage, PPO/Denti-Cal. GR \$434K. HSPPT-Kerri McCullough 949-300-0312. #CA460.

Dental Marketing for as little as 49.00 Per Day. Full Time Basis. Ask For Details. Call 909 362 4292.

"ManagePointe has the knowledge and expertise to take your dental practice to the leading edge of computer technology and keep you there." ManagePointe Technologies | 800.969.3451.

Laithe (Red Wing) with quick chuck + splash hood handler with light. Well maintained. \$200. Email torrancedds2017@gmail.com.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Bakersfield, Beverly Hills, Hesperia, Lomita, Long Beach, Rancho Cucamonga, Santa Barbara, Santa Monica, Simi Valley, Temecula, Victorville, Westlake Village and Woodland Hills.

RANCHO CUCAMONGA FEE FOR SERVICE PRACTICE FOR SALE: Established in 1985 at the same shopping center location, this office collects \$400,000 per year consistently with a net income of \$130,000 per year on four days per week. Seller refers all oral surgery, all implant placement, all perio surgery, all ortho and most endo. 44% of the practice income is from hygiene and exams. No marketing, no weekends and no evenings. No HMO or Denti-Cal. 3 days of hygiene per week. Major shopping center location (Stater Brothers, Chase, Carl's Jr.) with 4 equipped operatories. Health forces sale. Asking \$300,000.

BEVERLY HILLS FEE FOR SERVICE PRACTICE FOR SALE: Established practice with 33 years of goodwill collects an average of \$500,000 per year on a short four day week (20 hours) with 2.5 days of hygiene per week. Seller refers almost all endo, all oral surgery, all perio surgery, and all ortho. Four equipped operatories in a professional building. Selling for family reasons. Asking \$350,000. – **PENDING**

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects over \$3 million per year with a net income of over \$650,000 to the working owner. 12 equipped operatories plus 8 more for continued growth. 3 general dentists, 2 endodontists and one periodontist. 22% of the production is from ortho. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising, but gets 25+ new patients per month. 15 days per week of hygiene. Asking \$2,000,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Fee for service practice collects \$255,000 per year with a net income of over 50%. Relaxed schedule and low overhead. Good visibility. No advertising, no HMO, no Denti-Cal and no weekends. Recently re-decorated three operatory office with digital x-rays and Dentrux software. Seller is retiring after 39 years of practice in the same location. Asking \$215,000.00.

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million. – **PENDING**

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrux software. Seller is retiring. Asking \$350,000.

TEMECULA MANAGED CARE PRACTICE FOR SALE: Practice collects \$900,000 per year on 3.5 days per week. \$12,000 per month in capitation and NO SPECIALISTS! Twelve operatories with four in a bay configuration. Seller does not work in the practice. 30+ new patients per month with zero marketing. Practice refers all endo, almost all oral surgery, all perio surgery and all ortho. Asking \$720,000. – **PENDING**

SANTA MONICA CLINIC PRACTICE FOR SALE: Located in a free standing building, this practice collects \$970,000 per year with \$9,000 per month in capitation. Practice refers all oral surgery, all perio, all ortho and difficult endo. Ten ops with digital x-ray and panoramic x-ray. Associate run. Asking \$750,000 – **SOLD**

LOS ANGELES PERIO PRACTICE FOR SALE: Professional building location with five equipped operatories. Seller works three days per week with three days of hygiene per week. 2016 collections were \$545,000 with a net income of \$160,000. 45% of the production is from implants, 25% from perio surgery and 25% from hygiene. Motivated. Asking \$195,000. – **SOLD AT FULL PRICE**

LOMITA GENERAL PRACTICE FOR SALE: Long establish fee for service practice has good potential for the right buyer. This practice collects \$145,000 per year with a net income of \$63,000 per year on a short work week. Two equipped operatories plus two additional operatories that are plumbed, but not equipped. The practice has a majority of Chinese patients and the seller is Chinese. The ideal buyer would be of Chinese descent. Asking \$70,000 but motivated! – **SOLD AT FULL PRICE**

VENTURA COUNTY GENERAL PRACTICE FOR SALE: Great visibility in a retail center, this practice collected \$225,000 in 2016 and the seller refers all perio, most endo, most oral surgery and all ortho. Stable patient base with good new patient flow at 15 new patients per month. Three equipped operatories. No marketing. Seller is retiring. Asking \$125,000. – **SOLD AT FULL PRICE**



LEE SKARIN and ASSOCIATES, INC.
530 W. Stafford Road, Westlake Village, CA 91361
800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051
Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice ...

Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

Can Working Too Long Hurt the Value of My Practice?

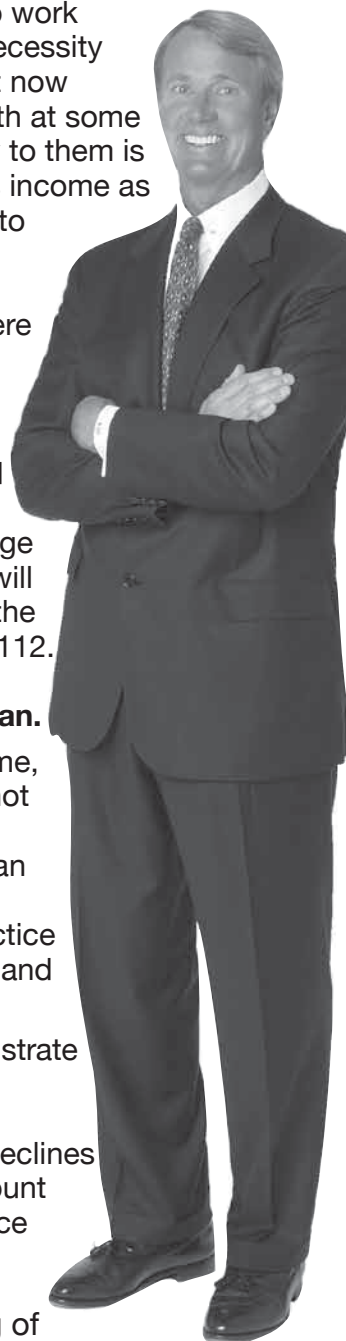
I frequently encounter dentists that have continued to work beyond the "traditional" retirement age, some out of necessity others because they absolutely love what they do, that now want to sell for what their practice may have been worth at some point in the past. The most difficult concept to convey to them is that the value of the practice is not based on the gross income as much as it is on the net income. Buyers must be able to secure a loan for the practice to be sold and that is intimately tied to what bankers refer to as the debt coverage ratio. Let me clarify this concern for you. Here are two examples:

Buyer #1 is married and the spouse earns \$120,000/year. The practice being purchased has a net income (profit to the owner) of \$200,000/year and is being sold for \$500,000 with a loan at 5.50%. The buyer's school debt, car payments, living expenses and home mortgage are \$8,000/month or \$96,000/year. The practice loan will be \$65,112/year. The buyer's household income with the new practice is \$320,000 and the annual debt is \$161,112. The debt coverage ratio is 1.99. Considering the debt coverage ratio alone, **every bank would make that loan.**

For Buyer #2, everything about the practice is the same, however, now the buyer is married, but the spouse is not employed. Buyer #2's personal debt obligations are \$12,000/month and the interest rate on the practice loan is 8.00% or \$72,780/year. With the buyer's income of \$200,000/year and the buyer's debt, personal and practice loan, of \$216,780/year, the debt coverage ratio is 0.92 and **no lender will make that loan.**

The above examples may be extreme, but they demonstrate the impact that the buyer's income, personal debt and interest rates have on the ability of the buyer to secure financing to purchase a practice. As outside income declines and personal debt and interest rates rise, the loan amount that the buyer can borrow decreases. The same practice profit cannot cover all of the buyer's obligations.

It is complicated, but for a complete understanding of the financing requirements, call Kurt Skarin at Lee Skarin and Associates, Inc.



LEE SKARIN
& ASSOCIATES INC.

CA BRE #00863149

Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461

Place a FREE Reader Ad online at www.thedentaltrader.com

LCF Practice Sales & Financing

Free consultations for Buyers & Sellers

BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

ATTENTION SELLERS!

We currently have **Pre-Approved Buyers** for dental practices located in **Orange County, Los Angeles, Riverside, San Fernando Valley, Sacramento County and the Bay Area.**

Call to List Your Practice With Us Today!

Toll-Free:
1.800.550.9228

"I needed to sell my practice to retire. Loc helped me through the process with his vast and versatile knowledge of a professional. In addition, he treated my husband and I like family. Any questions, Loc was available day and night and was patient and sincere. Loc performed the way we Dentist take care of our dear patients. A rare and brilliant professional with a passion to serve. We recommend Loc and LCF to everyone!"

-Dr. Laura Lam DDS of San Jose, CA

We Offer Up to 100% Practice Financing!

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- and So Much More!

Dental Practice for Sale Los Angeles County, CA

Baldwin Park - Main Street!
▪ Retail Shopping Center, 18 Ops
▪ EQ & Leasehold, ~4,369 sq.ft.

Beverly Hills - Modern Office
▪ Gross ~\$855K in 2016
▪ General & Specialty Practice facing main street.
▪ 3 Ops + 1 Plumbed, ~1000 sf

Beverly Hills - 4 Operatory
▪ Collecting ~\$500K.
▪ Professional Building in highly desirable area.

Glendale - Gross ~\$580K.
▪ Seller Retiring. GP with Ortho.
▪ Busy high traffic location.
▪ 4 Eq. Ops, ~1,000 sq.ft.

Lancaster - Shopping Center
▪ Gross ~\$225K on 3 days/wk
▪ PPO/Cash, ~1,300 sq ft
▪ 2 Eq. Ops + 1 Add'l Plumbed

La Puente - Low Rent!
▪ Corner Lot in Strip Plaza.
▪ 3 Equipped Ops, ~1,400 sq.ft.

Lawndale - Busy street!
▪ Equipment & Leasehold
▪ Strip Mall, Facing Main Street
▪ 5 Belmont Chairs, ~2,240 sf

Los Angeles - Gross ~\$415K.
▪ Freestanding Building facing busy main street.
▪ 21 yrs. Of Goodwill
▪ Mixed Patient Base, ~1420 sf
▪ Heavy foot traffic. 5 Eq. Ops.

Pico Rivera - Real Estate & Dental Practice for Sale!
▪ ~\$459K Revenue in 2016
▪ Building ~3,800 sq.ft.
▪ GP. 4 Ops, ~1,200 sq.ft.
Income Producing Property!

Pico Rivera - Busy Street!
▪ Nearby shopping plaza, major anchor stores. 4 Ops
▪ Reasonable rent. ~1,300 sf

Pico Rivera - Well Established
▪ Gross ~\$440K in 2016.
▪ Corner Bldg. 25+ yrs goodwill.
▪ Retail Shopping Center.
▪ 7 Ops + 1 plumbed, ~2,450 sq.ft.

Santa Monica - Beautiful
▪ Leasehold & Equipment
▪ Renovated. 3 Dental Chairs

Van Nuys - Shopping Center!
▪ Starter Practice on main street.
▪ 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Orange County, CA

Anaheim - New Listing!
▪ Large Pediatric Ortho Practice for Sale.
Please call for more details.
Great opportunity for expansion!

Brea - Gross ~\$350K
▪ Cash/PPO, ~2,400 sq.ft.
▪ 3 Eq. Ops + 2 Add'l Plumbed

Fountain Valley - Shopping Ctr
▪ Busy intersections. major anchor.
▪ 5 Ops, Approx. 1,625 sq.ft.

Fullerton - Well Established
▪ Supermarket Shopping Ctr
▪ 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!
▪ Street Front Location! ~1,700 sf
▪ 3 Eq. Ops + 3 Add'l Plumbed

Huntington Beach - Low Rent!
▪ Walks from shopping mall, major anchor stores.
▪ 3 Ops + 1 Plumbed, 1180 sq.ft.

Laguna Hills - State of the Art!
▪ Modern office located on busy intersections in retail shopping center. major anchor stores.
▪ Cash/PPO! 4 Ops, ~1750 sqft

Laguna Hills - Shopping Center!
▪ Starter Practice on main street.
▪ 4 Eq. Ops, Approx. 1,500 sq.ft.

Westminster - Gross ~\$400K
▪ Major intersections in strip center with national anchors.
▪ 4 Eq. Ops, ~1,600 sq.ft.

Yorba Linda - Strip Mall
▪ Starter Office facing main street. Close to shopping centers, major anchors.
▪ 4 Equipped Ops, ~1,200 sq.ft.

Dental Practice for Sale Riverside County, CA

Hemet - Major shopping center
▪ Corner of busy streets
▪ 18+ yrs of Goodwill. 4 Ops
▪ Reasonable Rent! ~1,200 sf

Dental Practice for Sale San Diego County, CA

San Diego - Strip Mall
▪ Good Exposure to Main Road
▪ 3 Ops + 1 plumbed, ~1,200 sf

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!
▪ Starter Office. Shopping ctr
▪ High Visibility. 5 Eq. Ops.
▪ Easy access to freeway.

Dental Practice for Sale Northern California

Concord - Dental Practice & Real Estate Available
▪ 1 Story Building on busy corner, excellent visibility.
▪ Mostly Cash/PPO. ~1500 sf
▪ 2 Eq. Ops + 2 Add'l Plumbed

Fremont - Starter Practice & Real Estate for Sale
▪ Main Shopping Center
▪ New Office, Built in 2012
▪ 5 Ops. Approx. 2,000 sq.ft.

Modesto - Reasonable Rent
▪ Gross ~\$315K on 3days/wk
▪ 4 Eq. Ops ~1,300 sq.ft.
▪ 50% Medical; 50% Cash/others

San Jose - Real Estate & Starter Practice for Sale!
▪ Constructed in 2014.
▪ Modern. Retail Center.
▪ 6 Eq. Ops, ~2,500 sq.ft.

Turlock - Shopping Center
▪ Gross ~\$215K on 5 days/mo
▪ Cash/PPO, Off Highway 99

Vacaville - Cash/PPO
▪ Part-time Starter Practice.
▪ GP. All phases with some Ortho. Rarely refers out.
▪ Corner lot. 3 Ops. ~750 sq.ft.

Dental Practice for Sale San Bernardino County, CA

Fontana - Gross ~\$310K
▪ Busy intersections.
▪ Retail shopping center.
▪ 3 Ops + 1 add'l plumbed

Ontario - Seller Retiring!
▪ Busy main street. Low Rent!
▪ 3 Equipped Ops, ~1,100 sf.

Rialto & Rancho Cucamonga
▪ Both Dental Practices are in Large Retail Centers. Lots of goodwill & excellent visibility.
▪ **Rialto**: ~3,500 sq.ft., 8 Ops
▪ **Rancho**: ~2,100 sq.ft., 5 Ops

For our complete listings, visit us at
LCFPracticeSales.com
or Call Today at
(714) 550-7494
(800) 550-9228

Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: **Practice@lcfbin.com** | Website: **LCFPracticeSales.com**

A Division of LCF Financial, Inc. BRE #01875780

Biomet 3i patient education model, single/multiple teeth. Like new. \$30. Email torrancedds2017@gmail.com.

Associate Dentist Needed for a Busy Kids Dental Practice in Bakersfield with buy in opportunity Please Email to healthysmilekids@gmail.com.

Slidematic Facebow (Whipmix/Denar) Like New. \$200. Email torrancedds2017@gmail.com.

"Are you frustrated working as an associate? Do you want to start your own dental practice? Call today. We have connections and may be able to find the perfect opportunity for your unique needs." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

Articulator (Denar Combi II) Like new + magnetic mounting plate, cast support, recline devices. \$750. Email torrancedds2017@gmail.com.

Earn \$100 for any family and Friends referral to our Award Winner and lowest cost 5 weekends Dental Assistant program, Call Ms Grant (626)345-0005 ext.1 /MsGrant@ADMInstitute.com/ check our 5 stars Google & Yelp reviews.

Cecilia Chen, Esq. negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. — D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Lead Aprons 1 adult (mauve), 1 child (grey), 1 technician (mauve). \$30 each or \$80 for all. Email torrancedds2017@gmail.com.

Newbury Park Lease opportunity. Tina Ochoa, Broker (951) 309-3196.

Zoom 2 advance power, rolling stand + 2 light guides. \$250. Email torrancedds2017@gmail.com.

Professional Services over \$50 Million loaned to Southern California Dentists. NEED MONEY? We've GOT IT. Call Sunwest Bank 714-730-4412

Ceri Saw Anterior (Den-Mat) ISO 9001 Certified - with 10 blades. Excellent condition. \$40. Email torrancedds2017@gmail.com.

Selling your practice? Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com.

FREE eBook

"Transitions as a Dentist"

Request at www.mydentistcpa.com

- ✓ Fixed fees. No hourly billing surprises.
- ✓ Minimize your taxes legally.
- ✓ California licensed CPA Firm.
- ✓ We are NOT dental brokers.



MOREY
& ASSOCIATES, CPA
Dental Profit Coaches



(949) 759-5626

HIGHSPEED HANDPIECE REPAIR ONLY \$55 Premium Parts And Warranty Included. Contact RepairMakers Today! 877-535-1733 / www.repairmakers.com.

Legal Tip You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Dental Assistant a permanent 1 day/wk for a GD practice in Encino. Thursday from 2pm to 9pm. A min. of 1 to 2 yrs exp. Pls send your pdf resume/CV to info@moshedds.com.

Looking to finance a practice? Contact Live Oak Bank. Our specialized lenders will build a customized loan to meet your financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

Kavo Electric Handpiece systems with handpiece \$1995!!! Handpiece Trading Post 800-445-6719.

Full time ENDODONTIST wanted! make great pay of 2-3k daily and have daily guarantee!! Position is 90 min flight from LAX!! email epdentist@gmail.com

All County Construction We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179.

!!Front Desk/Office Manager with experience wanted for Specialty practice on the westside! email resume and salary desired to endo@westlaendo.com.

www.dental-attorney.com

My Law Firm is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

Toll Free: (888) 995-5384

Legal Services *for* Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

"Levi provided professional and considerate advisement during the acquisition of my dental practice. My best interest was foremost in his mind, which was great because there were times during the negotiations in which the path became foggy. He is truly on your side and I wouldn't hesitate to call on him again, and neither should you."

- Dr. Ramirez

"Dr. Ramirez, thank you for the trust in my practice and congratulations on your new start! My practice is nothing without clients like you. I never forget this point. I look forward to your continued success and to working with you in the future."

-Levi Barlavi, Esq.

As an attorney specializing in meeting the legal needs of dentists throughout California, I have a simple goal: **to add value to your practice**. I accomplish this by being accessible, thorough and placing my client's needs first. I am committed to client service because I know it is what you want, and what will secure your return business and referrals. That is the greatest compliment! If you want to like your attorney in addition to receiving thorough legal work please call me today for a free consultation. Let me earn your trust.



Los Angeles | San Diego
www.dental-attorney.com

Protecting Your Investment, So You Can Grow Your Practice.

MADE IN USA / 10 YEAR WARRANTY

Universal Operator

Radius Operator



America Operator

Traditional Operator



Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

Improve Your Google Rankings Find out how in under a minute at www.ddsrank.com/freetest. Automated list of recommendation free!

Looking 4 an Associate GP for Indio office. 2 days/week. \$500/day plus production bonus. Bilingual Eng/Spa a +. Send resume to: IndioDentist@gmail.com

Surgical Sedation Partners helps boost case acceptance for dentists by performing a variety of procedures IN YOUR OFFICE. Implants, OS and Restorative (including anesthesia if needed) in the comfort and convenience of your practice. Ask about our percentage-based compensation program and stop referring patients away. 949.929.9326.

FT RDA/DA needed in LAX area FFS private office. Experience in surgery, invisalign, temporary crowns a plus. M-Th 9-5. LALuxDental@gmail.com. Pay DOE.

GP for PEDO: need experienced GP for a busy dental office, must be able to place multiple crowns in one visit. Contact Natalie at natalie000@msn.com

"There was not a single misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com.

Dentist of all experience levels wanted for a NON-CORPORATION, dentist owned, well established practices. "Great Compensation (\$700- \$1500 guaranteed base depending on experience and specialty) PLUS percentage bonus. Do procedures you are comfortable with or refer to other doctors in practice. Opportunities to expand technical skills and procedures if wanted. Partnership possibilities available.

TORRANCE, CA 1,500-3,553 SF DENTAL OFFICE SPACE FOR LEASE. UNIT WILL BE BUILT TO SUIT IN NEWLY REMODELED BUILDING. EXCELLENT LOCATION + AMPLE SURFACE PARKING. DESIRABLE NEIGHBORHOOD WITH MANY PPO/INDEMNITY PLANS/CASH PATIENTS. FOR MORE INFORMATION CALL HAREEM (619)254-8656.

PRACTICE FOR SALE/ LA MIRADA GP w/ 53 yrs goodwill; 5 eq ops California Practice Sales, Inc. Phone: 714-639-2775.

GP w/ ORTHO EXPERIENCE DTLA OFFICE. We are looking for an associate dentist. Tuesday's and Wednesday's. wdsdentalcorporation@hotmail.com.

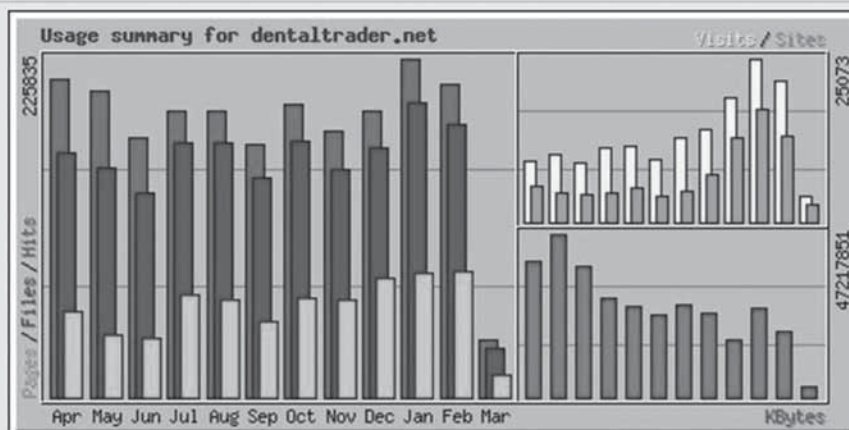
DENTAL OFFICE FOR SALE. 3 OPS. INSURANCE/PRIVATE /WALK INS. HEAVY FOOT TRAFFIC. EXCELLENT VISIBILITY/LOCATION. SHOPPING CENTER. VAN NUYS. 714 5507494.

Experienced dentist looking to work as an associate with option to buy or partnership in South Bay area. (310) 502-4619 John.

DDS Rank Doubled Our Website Traffic

“Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site’s strengths and weaknesses. I don’t speak “BINARY” and some of it was jargon was “over my head” so I contacted the company and was amazed to learn that the “corrections” would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!



Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

Almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That’s doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn’t even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven’t tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock.”

Bruce Carter, Publisher
The Dental Trader

Get your free review now: www.ddsrank.com/freetest

Help wanted Private ortho practice, in Encinitas CA, looking for a Treatment Cord. P/T temp. Exp preferred. Email resume to Lovebraces4ever@gmail.com.

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

Cecilia Chen, Esq. is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. — Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Dental chair black Model TJ2688 2years old w/light delivery and stools \$2500 OBO Irvine 949-653-8888. info@ocdentalgroup.com.

Turnkey Torrance office for sublease. 4 ops, digital. Avail 1-5 days/wk. Very clean. In a professional building (310) 502-4619 John.

\$5695 America Operatory Made in the USA, 10 Year Warranty, 100 Color Choices, AM3 Dental Chair, 3 HPC Delivery System with Telescoping Asst. Package, Dental Light and FREE Dentists Stool. Call (800) 423 - 5657 or visit our website - WWW.DHPDENTAL.COM for more information.

Associate General Dentist needed in Los Angeles, FT/PT, flexible days (Sundays optional), good pay. Please Call (310)384-4360.

Gardena Office Looking for Managing Dentist. Clean, New, ALL Digital, ALL PPO/Cash, Great STAFF. Email resume to hbarkhor@gmail.com.

Associate Dentist Needed for a Busy Kids Dental Practice in Bakersfield with buy in opportunity Please Email to healthysmilekids@gmail.com.

BACK ASSISTANTS needed for Downtown LA office FT/PT 10-7pm email CV to info@riverdentistry.com Looking for immediate hire.

WEST-SIDE LA GENERAL PRACTICE FOR SALE: 5 Ops, 4 Equipped, Digital. 2016 GR \$461K, \$185K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA415.

General dentist needed in Murrieta/Temecula area. Please fax resume at (951)894-1936 or email to smiledesigncenter@yahoo.com.

Legal Tip Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Associate Dentist Modern, high-tech dental office in Los Angeles with multiple specialties is seeking a general dentist to join our team. Minimum 3 years experience. Full or Part-time. MUST BE INCORPORATED. Mostly insurance, PPO, HMO, and private patients. Very little Denti-Cal patients. Our office is efficiently run with great staff and colleagues, and we offer a warm and supportive working environment. Please submit your resume to Admn75@yahoo.com.

DENTAL ATTORNEY



I ♥ DENTISTS!!!
I married one.
I understand
your needs.

"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."

Meir Agaki, D.D.S.

Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C.

888-416-1321

californiadentalattorney.com

amy@californiadentalattorney.com

Handpiece Trading Post

Celebrating 36 years!

Handpiece Repair Special

Midwest, NSK and Star...etc
Rebuild with Euro bearings...\$79
New Turbine.....\$149
Kavo.....\$99
New Turbine \$149

Low Speed Overhaul.....\$149
Titan S Scaler Overhaul ..\$99
Professional technicians
1 day speedy repair!
Call for free pick-up!

Valuable Coupon*****Valuable Coupon
1 FREE HANDPIECE REPAIR
(\$79.00 VALUE)
(Limit 1 per office or customer)

Valuable Coupon*****Valuable Coupon

Handpiece Specials!

Kavo Electro Torque plus (portable electric unit) with motor and electric handpiece....\$1995!!!
RDH Hygiene H.P. (re-cond).....\$499
Star 430SWL (re-cond).....\$299
Star 430K or SW (re-cond).....\$250
Impact Air (re-cond).....\$499
Kavo 647, 642 and 635(re-cond).....\$399
Tradition F/O p/b, (re-cond).....\$350
Titan S Scaler (re-cond) with tip.....\$299
NSK, Viper, F/O, P/B, (reb).....\$279
Lares, F/O, P/b reb. 6 mo. war.....\$195
Quiet Air, rebuilt, 6 mo. war.....\$149
Shorty or Titan Motors with Nose\$499
Titan, Shorty, E-type latch heads, (new)...\$69
P/B, Titan, Shorty, E-type latch heads, generic ball bearing (new)...\$149
Kavo 2307LN (re-cond).....\$799
Kavo 181K,20K sheath and head...\$899
Misc Kavo heads and attachments
Midwest Stylus,Morita Twin etc.etc. call!
NSK ,,Ti-max\$495

**We repair, buy, and sell
and trade
Digital Sensors!**



**Adec chairs,
delivery and light
package.**

Starting at \$5999

Close Outs

The Wand, STA, Demo\$1495
Druformat -Te (great condition).....\$1400
Analytic Quantum endo machine with h.p.....\$995
SoPro intra oral camera.....\$1495
M-9 reconditioned with 6 mo. Warranty.....\$2300
Tutenhauer 2340 or 2450 (re-cond)...\$1995
Sensors: Kodak, Schick and Gendex.call for price
Cavitrons and Jets.....call for pricing
Pumps, Compressors, X-rays, stools, lights!!
All come with warranties!

Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets," sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, and other lab stuff.

**Equipment Parts are available!
Obscure and hard to find! Call Us!**

Handpiece Trading Post

18627 Brookhurst St. #351
Fountain Valley, CA 92708

We like trade-ins! Visit us at:
www.handpiacetradingspost.com

800-445-6719

CLEARANCE: 25% ON ALL SUPPLIES: Portable dental units, Operatory Chairs, Curing Lights, Ultrasonic Cleaners, Scalers, Vacuums, Cleaning & Lube Systems. All 25% off reg. price. Call 800-273-5033. Visit: www.ez2000store.com.

PEDO or SURGERY Thursday's available to rent our modern office with digital xray's in Downtown LA.
luciana.aero@hotmail.com.

Portable Dental System Reg. \$30K; Sale: \$15K. PORTABLE: Handheld X-Ray Camera, Delivery System, Patient and Dentist Chairs; Digital X-Ray Sensor & Imaging Software; i5 Laptop; Dental Practice management Software; Shipping and Onsite Training. Full Warranty - Brand New. Call 800-273-5033. Visit: www.ez2000store.com.

Coachella Valley assoc avail. Semi-retired dentist looking for a quality office with purchase option. No HMO/Denti-cal (310) 502-4619 John.

Beverly Hills general practice collects an average of \$500,000/year on a short week. 2 1/2 days of hygiene/week. 4 ops. No advertising. Retiring. Asking \$350,000. Kurt Skarin 805-777-7707

Available Endodontist in Thousand Oaks, Agoura Hills, Encino, Sherman Oaks, and LA County. Will bring my own instruments. RootCanalPro@gmail.com 323-886-2414. Dr. Shamtoub. Affordable prices. Friendly and Professional.

VERY SPECIAL SELL YOUR PACTICE, Work back on favorable terms. Call Tom Fitterer PPS 714-345-9659.

DENTAL PRACTICE FOR SALE SANTA CLARITA Outstanding opportunity in growth area. Private only practice. Transition available. Revenues of \$30k/mo. Priced right. Call Broker - Practice Sales & Appraisals (818) 999-9595.

Dental Chairs For Sale: 4 SDS chairs in excellent condition. Power seat & back + auto return \$1900 ea. docfrerichs@yahoo.com 619 298-1775.

Our attendee said "I enjoyed that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See our insert for info on our 5 course (4 lectures PLUS a Hands-on Orthodontics course, 35 CE series, for \$549, go to www.xcelseminars.com or call 310-663- 4055 for info.

Earn \$100 for any family and Friends referral to our Award Winner and lowest cost 5 weekends Dental Assistant program , Call Ms Grant (626)345-0005 ext.1 /MsGrant@ADMInstitute.com/ check our 5 stars Google & Yelp reviews.

Dental Office & Single Building for lease or sale, near Bakersfield, 3-ops, 1100sqft, on major St, ready move in & low cost start, call 626-560-1979 for detail.

ENCINO 3 eq. ops in 1,430 sq. ft. renovated, paperless suite with nice views. 27 Years of Goodwill. Greg Beamer 909-542-4891.

ATTENTION ENDODONTISTS! OFFICE FOR LEASE TWO OPS, CONSULT, RECEPTION, LAB, BATH, STORAGE, PARKING, SIGNS. STREET LEVEL. PRIME WOODLAND HILLS. 818-591-0123.

SAN DIEGO 4 fully equipped ops. 35 years of goodwill. Located in central San Diego neighborhood. Beautifully remodeled inside and out. 100% fee for service. Ken Rubin Practice Sales 619-299-6161.

Doctor stool/lumbar + Assistant stool/armrest Pelton & Crane. Lt grey. Well maintained. \$500 for set. Email torrancedds2017@gmail.com.

Wanted Dental Front Office Manager Riverside, full time, min 4yrs experience. Email resume & references to neenap07@gmail.com

"I have worked with the DDS Tax and Accounting since 1983 and they have helped me immeasurably with my practice's financial needs".- Dr. C.A. Request a complimentary review of your tax plan by calling 800-851-9698.

ASSOCIATE DENTIST needed for Upland gp office. Traditional practice, no HMOs, no Medical. If interested send resume to woodbridgedental@sbcglobal.net.

DENTAL PRACTICES WANTED in San Fernando Valley, Thousand Oaks, Palmdale High Collection. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfinc.com | LCFPracticeSales.com

PRACTICE FOR LEASE OR SALE IN Elmonte. 4 eq ops. with 3xrays. computerized 1400+sqft in corner commercial building. \$3000/PM lease including rent contact 626-506-7903 or mkhan8091@gmail.com.

Hacienda Heights Opportunity only \$59,500, Shopping Center location. Tina Ochoa, Broker (951) 309-3196.

looking for an associate periodontist in perio office. send your resume to jennifer@newportbeachimplant.com.

Sell 4 Boyd ortho chairs with mobile units and lap top mounts \$1280 each-great condition, Midmark M11 ultraclave needs minor repair, 1 impression chair, vacumotor, air compressor. Jim 949-584-7194.

Two used Bel 20 chairs in good working and cosmetic condition, Continental-Style Delivery System, chairs are in Montclair, \$2300 each, text 9097679212.

Temecula front office assistant needed. 2-3 days/week. Call 951-296-9661 or fax resume to 951-296-9655.

Doctor/Assistant Chairs for sale Very good condition, very comfortable, good lumbar support. \$50 obo. Delivered to social. handpiecetrader@gmail.com.

Associate Dentist for Downtown LA area needed for Mondays Fridays email resume at info@riverdentistry.com.

Hiring General Dentist with exceptional endodontics skills. Daily minimum plus percent of production. Email: dracedds@gmail.com.

LAGUNA BEACH PRACTICE FOR SALE Modern 1200 sq ft. 3 operatory general practice in desirable Laguna Beach – Dr is relocating out of California – grosses approximately \$700,000/year – digital xrays with Dentrax computer – approximately 70% Caucasian, 30% Hispanic – some DentiCal - Thomas & Fees Practice Sales (714) 544-4341.



Art Wiederman, CPA, CFP
Broker #01511095



Phil Potter, DDS, FAGD
Broker #01780656

YOUR BRIDGE TO A SUCCESSFUL TRANSITION

17501 E. 17th Street, Ste 100 | Tustin, CA 92780
714.259.0501 | 714.259.0406 f | info@wppps.com | wppps.com

Premium Practice Listings

West Los Angeles #1115

General dental practice
Digital/ laser/ elect. handpieces
Seller retiring
2016 Gross \$568,345

Asking \$450,000

West Los Angeles #1116

C&B
Implant and Cosmetic restorative
Large suite in great location
Seller retiring
2016 gross \$1,272,301

Asking \$1,150,000

Orange County #1119

NEW

PERIO practice
High tech contemporary office
2016 Gross revenues \$950,000

Call for additional details

Santa Barbara County #1105

Fee-for-service
Restorative practice
Beautiful contemporary
High tech office
Seller retiring
2016 gross revenues \$729,812

Asking \$400,000

Coastal Northern California #1120

NEW

Restorative dental practice
Seller retiring
2016 Gross revenues
\$1,571,000
2,000 square feet
Five (5) treatment rooms

Asking \$1,300,000

Mid-South Orange County #1114

General practice
Prestigious address
Large recently remodeled suite
Seller retiring
2016 gross revenues \$512,708
Asking \$452,000

South Orange County #1112

General practice
Compelling location
Seller retiring
Projected 2017 revenues \$363,000
Asking \$259,000

BUYERS go to

**www.wppps.com to join our
buyer database**

Northern California #1106

NEW

PERIODONTAL practice
Four (4) treatment rooms
1,350 square feet
Solid 40% net grossing over \$1,000,000
Office condominium is available for purchase

Asking \$765,000 for practice



Dr. & Mrs. Farney

DDS TAX & ACCOUNTING



KEEP YOUR HEAD ABOVE WATER

COME TO US FOR YOUR
**FREE SECOND
OPINION**
ON YOUR TAX PLAN

40

YEARS OF
EXPERIENCE



HOURLY RATES
NO CONTRACTS



WE ARE
NOT BROKERS



WE ARE
LICENSED CPAs

CONTACT US TODAY TO GET STARTED 800.851.9698

BRIANNA HYMAN, MA | DAVID LECKEY, CPA MA | BRIANNA@DENTALTAXANDACCOUNTING.COM

VISIT US AT DENTALTAXANDACCOUNTING.COM

STERILIZER REPAIR Failed Spore Test? Contact RepairMakers Today! 877-535-1733 / www.repairmakers.com.

Get Found Online Let our free website analysis tool tell you how at www.ddsranks.com/freetest. No obligation, comprehensive review.

Bel-Cypher Digial Pano Great working condition, Come check out the quality for yourself! 8186741060 \$6,000.

BUYING DENTAL PRACTICES Considering a gradual transition? Investors and experienced, qualified buyers are seeking established practices collecting \$1M or more. Sell your practice discretely, on your terms, have the option to continue serving your own patients, taper down towards retirement, free yourself from management headaches. Call for a consultation: Broker - Charles Kim 877-778-2020.

Starting new practice? Want instr at reduced price? Intraoral camera, cavitron plus, forceps, more! Dentist retiring. Email torranceds2017@gmail.com.

Zoom Light for In-Office Bleaching like new! \$250 obo. Contact Carlsbad Dental Care: 760-918-0798 if interested.

ORAL SURGEON OR IMPLANT SPECIALIST LOW COST STARTUP OPPORTUNITY (Irvine) Large equipment in place including CT scan. irvineoffice8@gmail.com My Account.

Create the Office of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

office for sale ontario 5 ops busy strip center with ample parking on a major street. newly remodeled. last years collection \$160k asking \$70k call 562.450.0942 or jsanchezdds123@gmail.com.

P.F.S. DON'T OVERPAY FOR THAT PRACTICE! Call Sunwest Bank FIRST- 714-730-4412. Sunwest Bank...Where Sensibility And Flexibility Meet.

PRACTICE FOR SALE/LAGUNA HILLS GP w/ 30 yrs of goodwill; Gross. approx. \$304K California Practice Sales, Inc. Phone: 714-639-2775.

PRACTICE FOR SALE IN SUN VALLEY GROSSES \$600,000 25 YEARS GOODWILL, 8 OPS, PANORAMIC X-RAY, MARBEL & GRANIT FLOOR 2200 SQ FT FREE STANDING BUILDING HEAVY TRAFFIC CLOSE TO 5 & 210 FWY NEAR BURBANK & NORTH HOLLYWOOD. RECENTLY REMODELED CLEAN & BEAUTIFUL EMAIL: shivanouri@yahoo.com.

Ready to build your dream practice? Allow Live Oak Bank to finance your construction project with up to 100% financing. 877.890.5867 www.liveoakbank.com/healthcare.

Practice for Sale in Inglewood. Near Culver City/ Playa Del Rey. 5 ops equipped, CEREC, CBCT. 1 million+ collections. Drs works 4 days/wk. 825K. 213 422-2301.

PRACTICE FOR SALE RANCHO BERNARDO. Situated in Prof Bldg. at major intersection. 2 doctors share 8 Op office. SDPS: 760-599-7828.

California Institute of Dental Education

Oral Sedation Dentistry

CA Board approved certification course and Live patient workshop

The simple and SAFE way to treat the fearful adult patient.



Periklis Proussaefs DDS, MS

is a prosthodontist and Associate

Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology. Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His

seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- **LIVE** patient demonstration
- Experienced instructor who has been administering various forms of sedation for over 20 years
- California Dental Board approved course
- Dedicated teaching facility with observation window from the classroom to the operatory
- **One single case acceptance can pay for the course**

Course Fee: \$1,875

\$325 per staff member

(Staff member participation encouraged.)

\$625: Recertification oral sedation dentistry doctor

\$825: Recertification conscious sedation doctor

WORKSHOP SCHEDULE:

November 10th – 12th, 2017

March 23rd – 25th, 2018

July 20 – 22nd, 2018

November 9th – 11th, 2018



California Institute of Dental Education (CIDE)

www.Dentaloralsedation.com

(805) 676-1063 or (805) 676-1611 • Fax (805) 676-1521

Article 2.86 Use of Oral Conscious Sedation for Adult Patients: §1647.19. License and conditions required to administer oral conscious sedation. A dentist may not administer oral conscious sedation on an outpatient basis to an adult patient unless the dentist possesses a current license in good standing to practice dentistry in California, and one of the following conditions are met: (1) The dentist holds a valid general anesthesia permit, holds a conscious sedation permit, has been certified by the board to administer oral sedation to adult patients, or has been certified by the board to administer oral conscious sedation to minor patients.

The qualities that make a good lawyer.



"Dependable, knowledgeable, professional and trustworthy are the qualities that make a good lawyer. Sean has all of these and more! As a dentist, I knew I needed someone specifically familiar with dental practice law to help me. Not only did he keep me well informed every step of the way, he also promptly and diligently responded to all my inquiries. I am very satisfied with the services he provided me and very highly recommend him."

Virginia Castelo, D.M.D., Los Angeles, CA

Legal Services

Formation of Dental Corporations & Bylaws • Dental Partnerships and Partnership Agreements
Office & Space-Sharing Agreements • Office Lease Review and Negotiation
Real Estate Purchase Agreements • Purchases/Sales of Dental Practices
Estate Planning for Dentists and Their Families • Compliance with the Dental Practice Act
Employment Law & Contracts



The Law Offices of
J. Sean Dumm
A Professional Corporation

Call me for a complimentary consultation the next time you need legal services.

CALL **888.212.DUMM (3866)**

EMAIL **info@jsdlawoffice.com**

FAX **949.606.8624**

VISIT **jsdlawoffice.com**

Dental Implant Training you are invited to a study club in Orange County CA with no charge. Course objective: Managing Membranes and their fixation, Bone Grafts, usage of PRP and PRF, Implant placement, Sinus Floor Lift, and Restorations. We have 6 seats for each session; please book your seat via email. Our email address is: mmmdds2012@gmail.com.

DENTAL ASSISTANT needed in Palmdale Immediately. Pls email resume to prestigedentist@gmail.com or call office at 661-267-6400.

"Do you own more than one dental office? Want to make sure you have the best corporate structure? Call today for a free consultation. Make sure you aren't missing out on any benefits." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com.

Diamond Bar LEASEHOLD. 4 Plumbed. 3 fully equipped. Beautiful modern office! Motivated to sell. ozonedentist@gmail.com.

Associate DDS Needed in Palos Verdes/ South Bay. Great pay plus BONUS. Please Email CV to gpdds@msn.com.

MANHATTAN BEACH Leasehold For Sale 2 blocks from ocean in hip downtown area; 1049 sq.ft., Great for Specialist/GP; Seller moving patient base to new office. Email: cbcastillo@live.com

PRACTICE TRANSITIONS Law Offices of Wood & Delgado Buying? Selling? Creating a Partnership? Bringing in an Associate? Lease Negotiations? Call today for a FREE Consultation. www.DentalAttorneys.Com 800.499.1474.

Dental Assistans (front and back) needed in our Newport Beach dental office. Please send your resume to employment@dental-servicesmanagement.com.

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.

General dentist needed for office in Norwalk. Full or part -time position available. Send resume to adh301@hotmail.com.

ORTHODONTIST POSITION AVAILABLE. 2 Fridays/month- san diego. Email resume to 4030dental@gmail.com. Call Laith or Rawa 619-583-4030 or 630-567-6373.

RDH Midwest Freedom Prophy handpiece set, wireless, in box, asking \$999 OBO, Lavander color Paid \$1,300 Los Angeles to pick up amanda.aero@hotmail.com.

Tulare County, CA (5 fully equipped) 2,559 sq. ft., with a private office and staff lounge. Includes digital pano & CEREC. Population in Tulare County increasing. Collected over \$1.2 million in 2016 & the estimated buyer's net income after paying the loan is an impressive \$505,690. Offered for \$995,000 & free standing building also available for sale. Call Brian at (805) 714-2115 – integritypracticesales.com – BRE #01911548.

DISABILITY INSURANCE CLAIM ADVICE

ART FRIES

Here when You Need Me

*An illness or injury can strike you at any time. Do you have adequate disability coverage? The time to find out is **before you need disability**. Since 1995 I have been guiding dentists like you through the maze of disability insurance...from reviewing your coverage to actual claim filings. My job is to walk you past the landmines and **ensure you receive all the benefits** you are entitled to.*

January 3, 2017
Art Fries
917 Jordan Court
Nipomo, CA 93444-6625

I am writing to attest to what an asset Art Fries has been to my disability process. I am a 55 year old dentist who, due to cervical spinal stenosis, lost feeling in my right hand. Art was recommended by my accountant and has been invaluable throughout the entire process.

When I initially hired Art he evaluated my disability policy and reviewed the coverage with me, making sure I fully understood my benefits and any possible loopholes. When it came time to file my claim he had specific ideas and examples on how to go about that, from the application itself to medical reports to detailed narratives. I feel some of his recommendations, especially the added narrative, made acceptance of my claim more straightforward than it possibly could have been. Art reads and reviews everything one submits to the insurance company prior to doing so. His critique of the application and his availability for any questions along the way, brought much comfort and decreased my uncertainty. After being in this business for many years, Art knows what the insurance companies are looking for and has great advice on the appropriate verbal terms to use to be successful.

Going on disability and filing for benefits is an intimidating and stressful process. I felt the insurance company was not working with me, but against me. Having Art on your side gives you an advocate and someone extremely knowledgeable to turn to during an uncertain time. Art has your back through the entire process! Not only that, but he has filing for disability down to a science, one that is thorough and successful.

Sincerely,
DDS (Doctor's name withheld by request)

*Whether you want peace of mind knowing your disability coverage is sufficient to meet your needs, need to file a partial or full disability claim or are struggling with an existing claim, please call me for a complimentary consultation. The other side may be shadowing you with video surveillance, progress reports and other tools designed to reduce or eliminate your monthly benefits. Call or e-mail me for a **FREE** copy of my book, "**Preparing For Battle**"...a complete guide to the ISSUES related to a disability claim.*



Arthur L. Fries, RHU



Nationwide: Toll Free: 800 567 1911

Email: friesart@hotmail.com • Website: www.afries.com

Secured over 1.6 Billion Dollars on behalf of claimants

Buy it! Sell it! Trade it!!!

GP dentist with Ortho experience, downtown LA, Tue and Wed or Fri, great staff, modern and clean, main ortho will help.
wdsdentalcorporation@hotmail.com.

Los Angeles County Practice with Real Estate for sale. Tina Ochoa, Broker (951) 309-3196.

Need P/T happy Dentist in Anaheim, CA. Min 1 year exp. Excellent staff, happy culture and values. Willing to train both clinical and business.

NEED AN EXPERT DENTAL WITNESS? I offer Forensic Legal services for any Dental and Lab related Dispute cases! (25+years of experience CDT, DDS) (626)345-0005 x 3, DrD@ADMInstitute.com.

Rancho Cucamonga general practice collects \$400,000/year on 4 days/week with 3 days/week of hygiene. Seller refers everything out. Shopping center location. Asking \$300,000. Kurt Skarin 805-777-7707.

PERIODONTIST NEEDED in VALENCIA CA. 1-2 Days per month. Please call 661-222-7724 or send CV to "elites-milesvalencia@gmail.com" or FAX to 661-222-7464.

TIRED OF PAYING TOO MUCH IN TAXES? Call Jerry Morey at 949-759-5626 or visit www.mydentistcpa.com. Dental CPA and Profit Coaches.

used dental operatory chair, delivery system, light, cuspidor-working condition \$500 kjangdds@gmail.com. 714-403-4551.

DENTAL HYGIENIST PART TIME LAKE FOREST MINIMUM OF 3 YEARS EXPERIENCE. (949) 206-9000

"DDS Tax and Accounting continues to exceed all my expectations". Dr. K.H. We specialize in dental office accounting and have 40 years of experience improving the tax situations of dentists. Get a free second opinion of your tax plan, call 800-851-9698.

ProForm Vacuum Former Well maintained \$180 + Buffalo Vibrator. \$40. Or \$200 for both. Email torranceds2017@gmail.com.

Turnkey Dental Office for Lease in Pasadena, excellent location. 2 ops ready to go, room for a third. Great for GP or specialist, 5 other GPs in the building, a great referral source. (626) 379-2669, seanky.dds@gmail.com.

Adec Cascade 1040 chair with 360 delivery and light (all re-conditioned). \$7995!!! Handpiece Trading 800-445-6719.

SALE by Owner Gross \$700K. Asking \$450k L.A. KOREATOWN Busy Shopping center. Plenty of Walk-in Pts, 5op. 1060 Sq ft, Digital Pano & X-ray, Email ddental29@gmail.com.

DENTIST: FT front desk and treatment coordinator in San Jose. Please fax your resume to 408-866-6675.

GP for Tuesdays only. Minimum of 3 years experience. Must be able to do molar root canals & surgical extractions. Denticial provider. Send CV to nazsoffice2000@yahoo.com.

Illness forces sale 34 years street front San Fernando valley \$150k price ppo cash acinnorthridge@aol.com.



You can review, renew, revise or delete any ad you place from the MY ACCOUNT page at any time.
If you are unsure if your reader ad is active or expired, login to
dentaltrader.com
and review your ad placements from the MY ACCOUNT page.

It's easy and convenient.

OCEANSIDE 34 years of goodwill. Refers out all specialty procedures. 4 ops. Located in highly desirable N. County shopping center. Recently remodeled. Ken Rubin Practice Sales 619-299-6161.

Free-standing panoramic digital imaging system. Panoramic PC 4000 in mint condition, bought 30 months ago, used four times/week. Space required: 48" x 48". \$12,000. or B/O. Call Dr. Goff @ 310-922-7778, Email: ygoffdds@gmail.com.

Prevent associate employment issues A strong associate contract will establish the guidelines for a smooth working relationship. Free Consultation. (310) 776-5384 www.dental-attorney.com

Keep Ortho referrals in your office! Experienced US certified orthodontist travels w/staff & supplies to start your ortho dept. inhouseortho@gmail.com.

NEWPORT BEACH 3 eq. ops. + 2 no eq. in a 1,200 sq. ft. remodeled, digital, paperless suite. Rent is only \$2K/mo. Greg Beamer 909-542-4891.

SHARE A DENTAL OFFICE! I'm looking for another general dentist to space share. 2 operatories available for rent 2 days a week (Fridays and Saturdays) in prime medical/dental office building on Sunset Blvd in Beverly Hills/West Hollywood. If you are interested, please email: dr@dushanedental.com or Phone: 323-533-4528.

Cecilia Chen, Esq. can help you ensure that your practice and family are protected through proper estate planning. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.



(855) 337-4337

www.integritypracticesales.com



BRE #01911548

Brokers: Bill Kimball, DDS and Darren Hulstine

Rancho Santa Margarita, CA: This beautiful office has it all! Revenue has exceeded \$1.4 million for the last three years. The perfectly laid out ground floor office has 8 operatories in over 3,000 sq. ft. and features the latest technology. The practice is located in a very nice professional building in this upscale Orange County community. Offered at \$1,300,000. Call Jack at (818) 522-9123.

La Mesa, CA: Great practice in a 2,200 sq. ft. standalone building with 6 fully equipped ops. Newly compelted interior and exterior, with TVs and headphones equipped for patients in each operatory. Collecting just under \$1 million - with room to grow! Give Linda a call at (619) 933-6225 to discuss this wonderful opportunity! Offered at \$825,000. **IN ESCROW - ACCEPTING BACKUP OFFERS!**

Bakersfield, CA: Doctor retiring after 37 years with this practice. Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped operatories. The office resides in a professional complex with room for expansion and plentiful parking. Currently, collections are well over one million annually on just three days a week. Estimated buyer's net after debt service is a robust \$455,000! This incredible opportunity is being offered at \$850,000. Call Jack at (818) 522-9123.

San Diego County, CA: Beautiful San Diego area office with spa-like amenities, 5 ops, and room to grow. This is the perfect opportunity for a dentist looking to grow a practice – the seller is currently collecting \$285,000 on only two days a week and is also offering the condo for sale. This area is rapidly developing. The practice is being offered for \$245,000 and the condo for \$609,688. Call Linda at (619) 933-6225. **IN ESCROW - ACCEPTING BACKUP OFFERS!**

Rancho Bernardo: This is a beautiful practice! 5 ops featuring the latest technology. Highly awarded dentist in a fantastic location. Collecting over \$1,000,000. Doctor's stunning home also available. Call Linda at (619) 933-6225

Central California: Practice minutes from the beach, halfway between Los Angeles and San Francisco! This established practice offers room to grow. 6 ops in 2,100 sq. ft. Office wired for Pano. Projected seller's net income for 2017 is \$402,192! Call Brian today at (805) 714-2115.

Tulare County, CA: Leave the big city behind - but not the \$\$ profit! Doctor retiring after 21 years. 6 ops (5 fully equipped) in 2,559 sq. ft., with a private office and staff lounge. Includes digital pano and CEREC. Population in Tulare County is increasing, with families drawn to a slower-paced lifestyle, affordable housing, and outdoor recreation. Practice collected over \$1.2 million in 2016 and the estimated buyer's net income after paying the loan is an impressive \$505,690. Practice offered for \$995,000 and free standing building also available for sale. Call Brian at (805) 714-2115.

Central Valley College Town: Great high-visibility location with easy access to highway, in a prominent shopping center. The practice has been at current location for 15 years. It is generating approximately \$350,000 in gross collections. Well-established business with tenured staff in the second-largest city in Stanislaus County. 6 ops, averaging 50 new patients each month. Call José at (925) 382-9525.

**Linda Salazar**San Diego & Inland
Empire Agent**Jack Fogelson**Southern California
& L.A. Area Agent**Brian Flanagan**Central & Northern
California Agent

We know dental practices We know how to sell them.

Put our experience to work for you.
Call **(855) 337-4337** today.

Union City, CA: Lots of room for expansion in this lightly-worked, Bay Area practice! Dr. can enjoy a private office in a prime location with views and foot traffic from the park across the street and adjacent businesses. Office engineered for patient flow with 3 fully equipped ops (room to expand to 7). Practice offered at \$495,000. **Real estate available!** Call Brian at (805) 714-2115.

Los Angeles Coastal: This highly desirable, modern practice offers an incredible opportunity to work with a high-end clientele and enjoy breathtaking views, fantastic dining, and a true California lifestyle. The contemporary office features 3 ops on the beautiful Los Angeles coastline. Offered for \$715,000. Call Jack at (818) 522-9123.

Placer County, CA: Fantastic partnership opportunity! Join a large, well-established practice. This is a low risk way to earn a good income in the beautiful foothills of the Sierras. Enjoy an ideal climate and a paradise for outdoor recreation with nearby lakes, rivers, and mountains. This practice offers the opportunity and schedule to enjoy all that the area has to offer. Call Brian at (805) 714-2115.

Calabasas, CA: This attractive practice features 4 ops in 1,100 sq. ft. Upscale Calabasas sits on the edge of the Santa Monica Mountains. Doctor is retiring after 17 years. Currently working 3 days a week, there is room to grow! Offered for \$750,000. Call Jack at (818) 522-9123.

Canoga Park, CA: Smaller practice with plenty of potential! 2 ops in 900 sq. ft. Doctor currently working only 2 days per week. Offered for \$250,000. Call Jack at (818) 522-9123.

San Diego, CA: Located in the heart of the 'Gaslamp' District of San Diego, this implant practice offers room for growth in a cosmopolitan beach city. **SOLD!!** Call Linda at (619) 933-6225.

Toluca Lake/North Hollywood, CA: This well-established family practice features 7 fully-equipped ops in almost 2,000 square feet. Offered for \$625,000. Call Jack at (818) 522-9123.

Sacramento: Great Natomas location in shopping center with Home Depot, Walmart, and lots of restaurants and foot traffic. Collecting almost \$600K. Call Brian at (805) 714-2115.

Santa Barbara, CA: Profitable and petite practice in beautiful Santa Barbara. Well appointed, 2 ops in 660 sq. ft., built out 15 years ago but still looks like new! Many opportunities for growth in this cash-only practice. Don't miss out! Call Darren at (805) 878-0633 today!

See all our listings on our website: www.integritypracticesales.com

In Escrow - Orange County: \$1,300,000

In Escrow - Santa Barbara County: \$1,150,000

In Escrow - Inland Empire: \$530,000

In Escrow - La Mesa: \$825,000

In Escrow - Glendale: \$850,000

Recently Sold - Santa Barbara County: \$1,025,000

Recently Sold - Newbury Park: \$1,900,000

Recently Sold - San Diego: \$270,000

Recently Sold - Bakersfield: \$750,000

Recently Sold - Santa Clara: \$1,450,000

Dental Implant Treatment Coordinator needed in busy offices located in Irvine, Diamond Bar and Arcadia, 5-yr-exp. required, good pay+benefits, Chinese bi-lingual preferred, send resume to dds898@gmail.com.

DENTAL PRACTICES WANTED in Union City, Walnut Creek, Livermore, Brentwood 3-6 ops. Retiring Dentist. Stand alone building is a plus. Sellers call Loc Pham, Broker BRE#01875780. (714)550 7494 practice@lcfinc.com|LCFPracticeSales.com.

Ortho assistant needed for Anaheim ortho office part time working 9-11 days per month. One yr. ortho experience needed. Send resume ortho888@gmail.com.

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

IMPLANTS@YOUR OFFICE- Implant+abutment=\$800 DIPLOMATE of IMPLANTOLOGY Bone Grafting=\$200. SINUS LIFT=\$800. All Oral Surgery. Call DR.P 714-253-2374.

Orange Office needs general dentist with Denti-Cal/Medi-Cal rendering/treating provider number for every Monday \$600-650/day. Ortho888@gmail.com.

PRACTICE FOR SALE/ CHINO Real Estate for Sale in busy single story strip shopping center California Practice Sales, Inc. Phone: 714-639-2775.

We are a Private office looking for an oral surgeon who cares about the patients as much as we do Send resume to fax: 909-981-2703/freshdental@aol.com.

Legal Tip: Buyers Are you getting an EDD Release from the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Periodontal practice for sale in Tarzana. Multi-story medical bldg. Retiring with 30+ years of goodwill. 3 ops, 1 plmd only. (818)621-2281

2.5 Magnification loops with light weight Oakley framework. LED loop light battery charger. 1800.00 949-496-5713.

UPHOLSTERY Free Estimates Give your worn, unsightly patient chairs and stools a fresh from the factory look. Contact RepairMakers Today! 877-535-1733/www.repairmakers.com.

Orthodontist wanted two times per month in Oceanside CA general practice. Please send resume to orthoinsandiego@gmail.com.

FT FrontOffice/Treatment coordinator for office in Escondido. Spanish Fluent. Must be familiar with EagleSoftware. Send resume to wisdom92680@yahoo.com.

Attend Xcel Seminars 12th annual 5-course, 35 CE series for only \$549 and learn about Ceramics, Infection control and the CA DPA, Minimally Invasive Treatments, Esthetic Pediatrics and Hands-on Intercept Orthodontics! Register at www.xcelseminars.com or call 310-663- 4055 for info.

Dental Associate with experience Excellent compensation Immediate hiring Gilroy,CA (408)842-5000 mycitydental777@gmail.com.

Temecula. Part-time front office assistant needed. Please fax resume at (951)296-9655 or call (951) 296-9661. email:enterprisedentalgroup@gmail.com.

Need New Patients? Our free site inspection tool instantly shows you how to rank higher on Google. www.ddsrnk.com/freetest. Compare your site now.

Redlands Turnkey Practice; Boutique, 850 sq ft; Low, low lease; equipt, leaseholds incl; may double space size. \$115,000. 714-292-5238.

Searching for the right bank? Look no further than Live Oak Bank. Our lenders understand your business and specific financing needs. 877.890.5867 www.liveoakbank.com/healthcare

DenMat Sapphire Plus lesion detect, whitening, curing light, rolling cart. Well maintained. \$2000. Email torrancedds2017@gmail.com.

Seeking an RDH to join our up to date quality care private practice. U R a professional with a passion for your craft. Plz email drfamili@hotmail.com

SIERRA MADRE (3) op comput G.P. in desirable foothill area. Gross Collect \$350K - \$400K/yr on (3) day wk. (3) days of hygiene. Cash/Ins/& one PPO. Refers out Endo, O.S., Perio, Ortho & Implant Place. Does no advertising. Seller retiring. D&M Practice Sales 818.591.1401.

Pravite practice looking for an associate dentist. Office located at Glendale and Monterery Park. E-mail your resume to calstatedental@yahoo.com.

Dental Office Built-Out Space for Lease. Prime Los Angeles area on Pico Blvd. near Fairfax Ave. Good terms and Plenty of Parking Space. 323-931-1631.

Dental Administrator with experience as office manager. Los Angeles office near downtown with both general and specialty care. Must be fluent in Spanish and have knowledge of insurance billing, treatment planning, dental marketing and H.R. Minimum 5 years experience as an office administrator/manager. Compensation based on experience. Bonus and benefits including generous health insurance, 401K profit sharing and other benefits. Please send resume to Admn75@yahoo.com.

DexCam3 Intraoral Camera excellent condition. \$900. Email torrancedds2017@gmail.com.

GENERAL PRACTICE FOR SALE-TEMECULA: 5 Ops, 4 Equipped, PracticeWeb, Digital, Pano. 2016 GR \$548K, Adj. Net \$241K on 3 days/wk. HSPPT-Kerri McCullough 949-300-0312. #CA430

Orthodontic Treatment Coordinator needed for Busy Ortho practice, 3 locations (West Covina, San Bernardino, Victorville) email: Wcfd.dental@gmail.com.

Got the Denti-Cal blues? Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848.

Looking for Associate Dentist with Patients for the Cerritos Area. Contact us at Cerritos Dental Spa (562)202-5741.

IF YOU ALWAYS GIVE - YOU WILL ALWAYS HAVE.

Serving and meeting the legal needs of dentists is an honor and a privilege that I look forward to each day. Thank you for giving me the chance to assist you.

"I was in a bind and needed the purchase agreement from the buying doctor to be corrected and finalized in just 2 days. Fortunately, I hired Ms. Chen and she saved the day with her prompt and accurate attention. The sale went through in an unbelievably smooth fashion. I cannot recommend her highly enough!!!"

— Dr. Daniel S. Sherman

"I cannot more highly recommend Attorney Cecilia Chen to my fellow colleagues. She combines great legal skills and passion for her job. She worked beyond my wildest expectations frequently after hours, to secure the best deal possible for both buying my Dental practice and lease negotiations."

— Ziba Shirazi, DMD

"I attended a lecture given by Cecilia at the San Diego County Dental Society and was impressed by her at the time. Once I found a location to open my practice she was one of the first calls I made. She was very responsive and helpful during the leasing process and all work done was timely and professional. Before signing the final lease I asked Cecilia to quickly review a couple documents that had been added at the last minute. She took time out of her vacation to make sure everything went smoothly. I will be sure to use her in the future and I would recommend her to my friends."

— Nicholas Jize, DDS



Cecilia Chen, Attorney
Super Lawyer 2014
Nominated by Peers

Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Formation of Dental Service Organizations
- Associate and Space Sharing Agreements
- Estate Planning



LAW OFFICES OF
CECILIA CHEN

Toll Free: 855.850.4111

Email: info@practiceatty.com

www.practiceatty.com

Associate Dentist needed for PALMDALE private dental office. 1-2 days. New grads welcome. Pls email dental1dmd@gmail.com if interested.

PRACTICE FOR SALE GP LA MESA. Long established. 3 Ops in Prof Bldg. Residential neighborhood. Digital. SDPS: 760-599-7828

Treatment Coordinator-Hesperia for Private Office, 3+ years experience, bilingual English/Spanish. Please send resume to f.dentistry@yahoo.com.

SELLING 5 DENTAL CHAIRS 8/9/-8/14 ONLY \$200 Each FIRST COME FIRST SERVE!!! Email: gpdentalpomona@gmail.com Pictures: <https://goo.gl/GqqY6c>.

Dentsply Cavitron Plus (2016) - Like new + 3 unopened inserts + 3 like new inserts. \$2000. Email torrancedds2017@gmail.com.

Associate Dentist High Desert Area/ 2+Yrs. Experience req'd, base+insentive \$\$\$/ email resume to bkim074@gmail.com.

DENTAL PRACTICE FOR SALE NORTH HILLS: Location Location Location. Shopping center. Busy intersection. Busy center. Over 15 yrs goodwill. Call Broker - Practice Sales & Appraisals (818) 999-9595.

Dental Assistant wanted for Pedo Office in Diamond Bar. Requires coronal polishing license, xrays license, CPR. Fax resume to cdsdiamondbar@gmail.com.

6.17

DONT GET MAD, *Make your computers* **BULLETPROOF!**



*ManagePointe clients are worry-free and protected.
We ELIMINATE network security risks before they occur!*

Nothing is as maddening or disruptive to your practice as:

- | | |
|--|---|
| <input type="checkbox"/> Ransomware | <input type="checkbox"/> Hardware/Software Failures |
| <input type="checkbox"/> Worms & Viruses | <input type="checkbox"/> Incompatible Automated Updates |
| <input type="checkbox"/> Hacking | <input type="checkbox"/> Disgruntled Employee Tampering |
| <input type="checkbox"/> Phishing | |

We provide *AFFORDABLE*, constant remote monitoring to secure your most valuable assets... your records!

Peace of mind comes from knowing your systems are maintained for absolute security, no matter what.



MANAGEPOINTE
TECHNOLOGIES, INC.

Call for your
FREE risk assessment now!

800.969.3451

If your system is missing a layer of protection,
we'll let you know... without obligation.

With ManagePointe, you'll never panic over your network again.

www.managepointe.com | support@managepointe.com

Buy it! Sell it!! Trade it!!!

**ManagePointe
Guarantees You:**

**Dental/Medical
Remote
Monitoring
Management**

800# Help Desk

**Software &
Hardware
Security**

**HIPAA Compliant
Local & Cloud
Backups**

**Affordable
Services**



REPAIR MAKERS

DENTAL EQUIPMENT SERVICES

Repair Makers is a proudly independent, family owned and operated company specializing in dental equipment service and repair, carefully serving Southern California dentists since 1993.

With the most diverse mix of dental equipment services available from a single company and an exclusive, confidence-inspiring Conflict Free Guarantee, Repair Makers is your trusted single-source dental equipment services solution.

**STERILIZERS
COMPRESSORS
VACUUM PUMPS
HANDPIECES [ALL TYPES]
DELIVERY SYSTEMS
PATIENT CHAIRS**

**OPERATORY LIGHTS
CURING LIGHTS
ULTRASONIC SCALERS
ULTRASONIC CLEANERS
INTRA ORAL CAMERAS
X-RAYS & SENSORS**

**APEX LOCATORS
LAB EQUIPMENT
INSTRUMENT SHARPENING
NITROUS FLOW METERS
UPHOLSTERY SERVICES
AND SO MUCH MORE!**

**CONTACT US 877-535-1733 REPAIRMAKERS.COM
SAVE BIG! MENTION AD TO SAVE ON ALL
EQUIPMENT REPAIR SERVICES**

**Low Cost • Fast Service • Friendly Support
Experienced Techs • Free Estimates**

CONFLICT FREE GUARANTEE

Our repair techs and staff aren't paid to sell you new equipment.



Dental Office 2 ops available for rent Available, private entrance great location Tustin area. Call us 714-368-3413 or email comfortdentals@gmail.com.

BELLFLOWER, SUPER DEAL ESTB 60 yrs 1000's of patients consider this their Dental Office. ABSENTEE SELLER, SAYS 6 ops in 2000sq ft Rent \$ 2400, DENTRIX DIGITAL, WAS \$250K Now \$110 or highest offer. Call Tom Fitterer Great 2nd office or economical starter. Call Tom Fitterer PPS 714-345-9659.

LX-2OSP Surgical CO2 LASER System- FOR SALE Good Condition, needs CO2 recharged, Renovating office need to sell ASAP. Call Nancy 858-673-0737 \$3500 OBO.

Stunning & Exclusive Dental Suite in Thousand Oaks for lease. Spacious 1,350 SF w/ 4 ops, grand private doctor's office, lab, modern sterilization, ample free parking, staff lounge & handicap access. Located in prestigious shopping center; great visibility and signage...must see to appreciate. Previous Dentist is moving to a larger office after enjoying 10 years. A great opportunity for any dentist to move in w/out cost and headache of construction. Available Oct 1. (805)497-3611 mmat26@verizon.net.

Los Angeles practice collecting \$705,000 in 2016. Tina Ochoa, Broker (951) 309-3196.

Experienced GP to do molar root canals and extractions needed for Panorama City region. 818-830-0300.

LONG BEACH 6 eq. ops in a 1,900 sq. ft. suite. 55 Yrs of Goodwill. 80% Insurance and 20% Cash. Greg Beamer 909-542-4891.

RDA Needed in Valencia, CA Full-Time. Small private practice, No HMOs. Great Environment! Email resume to iyiyi9@hotmail.com or fax to (661)702-9919.

BEVERLY HILLS General office located in a highly desired medical building is looking to share one operatory with a specialist. oshinaj82@gmail.com

Office Manager- Apple Valley CA, min. 3yrs dental management exp req'd, F/T. base salary+incentive. Spanish/english. email bkim074@gmail.com.

w&h endo reciprocating handpiece (with coupler) for use with standard endo files. new condition \$600ea or \$1000 for 2 (obo) hksr9tc@gmail.com.

SUBLEASE:dental office in orange, 2-3 days/week, great locatiion, ideal for spec. contact:yblddentist@gmail.com.

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC. Sean@jdsdlawoffice.com, (888) 212-DUMM (3866).



CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers looking for practices throughout Southern California! Call John & Bob today for your **Free Personal Sales Analysis**

Robert A. Palumbo
Partner
Executive Vice President



Buyers:

We have Professional Broker/Agents to assist you in understanding how to purchase a dental office. Call for your **1 on 1 Consultation**

John W. Knipf
President

FEATURED LISTINGS

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrux software. **Grossed \$553K in 2016 and projecting approximately \$596K for 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

RESEDA (GP) – Turn-Key Practice located on the busiest boulevards surrounded by retails and restaurants. It's in a single story professional building with ample parking. The practice consists of 6 equipped operatories with Denti Max software in a 1,100 sq ft suite. PPO/Cash/Denti-cal/HMO. Sees an average of 10-20 new patients per month on a busy schedule. Seller established the office in 2008. 100% patient referral. Reasonable rent for the area. Grossed \$295K in 2016. Buyer's net of \$136K. Bread and butter practice with a very strong low overhead. Seller will be focusing on family. Please contact your CPS Agent for more details. **Property ID #5189.**

SANTA MONICA – This Turn-Key General Practice is located in 3 story medical / dental building. Established in 1975. Seller is currently working 4 days/wk with 2 days/wk of hygiene. PPO & Cash only. Does minimal advertising. Has 3 equipped operatories in an 827 sq ft suite. Reasonable rent for the area. **Grossed approximately \$169K in 2016 and projecting approximately \$173K for 2017.** Seller is retiring. Near residential area and shops. Please contact your CPS Agent for more information. **Property ID #5175.**

WESTMINSTER – General Practice established in 1983 located in a 2 story building with ample parking. On one of the busiest street of the city. Next to residential area. Has great signage. It consists of 3 equipped operatories with Mogo software in a 1,300 sq ft suite. Retiring seller is currently working 4 days/wk and sees approx. 5-6 patients/day. PPO/Cash/Some Denti-cal. Has digital x-ray. **Grossed \$183,868 in 2016. Buyer's net of \$61,790.** Great opportunity for your first office or your second. Please contact your CPS Agent for more details. **Property ID #5194.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



General Practice in Temecula



- **Grossed \$1.2M in 2016**
- **Buyers net of \$298K**
- Modern designed
- Located in single free standing building with 5 suites
- 3 equipped operatories
- 1,350 sq ft suite
- Seller is currently working 4 days/wk with 4 days/wk of hygiene

- Averaging 15 new patients/mo.
- PPO & Cash only / NO HMO.
- Minimal advertising.
- Computerized with Dentimax software and digital x-ray (3 Sensors)
- Great location and good signage

Please contact your CPS Agent for more details. Property ID #5155.



Alice C. King, V.P.
Lic #00602189

CALIFORNIA

Specializing in the Selling

LOS ANGELES COUNTY LISTINGS

CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$234K in 2016. Projecting approximately \$307K for 2017. Buyer's net of \$153K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

DOWNEY – Turn-Key General Practice located on a busy intersection of Downey in a single story strip shopping center. Has great street visibility and good signage. This practice consists of 4 equipped operatories in a 1,500 sq ft office plus a garage/supply room approximate 1,000 sq ft. The seller work 2 days/wk with an associate 2 days/wk. See an average of 15-19 new patients per month. PPO/Cash/Some HMO. Established in 2006. Minimal advertising. Computerized with Open Dental software. **Grossed approximately \$199K in 2016.** Near residential areas. Seller will be focusing on primary office. Please contact your CPS Agent for more details. **Property ID #5179.**

DOWNEY – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional building corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is currently working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and Cash Only. It's computerized with Dentrix software and digital x-ray. **Grossed \$837K in 2016 and projecting approximately \$825K for 2017.** Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. **Grossed \$489,756 in 2016. Projecting approximately \$453K for 2017.** This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. **Grossed \$407K in 2016 and Projecting approximately \$451K for 2017. Buyer's Net \$128K.** Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LA VERNE – Established circa 1980, this general practice is grossing approximately \$64K/MO. Its located in a busy single standing building. Seller is currently working 4 days/wk and 6 days/wk of hygiene. PPO & Cash only! Consists of 4 equipped operatories in a 1,250 sq ft suite. 100% patient referral. Computerized with Carestream software. **Grossed \$757K in 2016 and projecting \$772K for 2017.** Great office. Please contact your CPS Agent for more information. **Property ID #5196.**

LAWDALE – Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LOS ANGELES Price Adjustment – Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. **Grossed approximately \$670,380 in 2016. Buyer's net of \$173K.** Please contact your CPS Agent for more information. **Property ID #5107.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operator for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. **Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211.** Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

LOS ANGELES – Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. **Grossed \$511K in 2016 and projecting approximately \$551K for 2017.** Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Robert A. Palumbo, Executive V.P/Partner
Lic #01855842

MONTEBELLO – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. **Grossed approximately \$1M in 2016. Net \$314K.** Great practice with excellent staff. **Property ID #5168.**

PASADENA – General practice established 60 years ago located in the heart of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygiene. Consists of 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. **Grossed approximately \$616K for 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5147.**

RESEDA (GP) – Turn-Key Practice located on the busiest boulevards surrounded by retails and restaurants. Its in a single story professional building with ample parking. The practice consists of 6 equipped operatories with Denti Max software in a 1,100 sq ft suite. PPO/Cash/Denti-cal/HMO. Sees an average of 10-20 new patients per month on a busy schedule. Seller established the office in 2008. 100% patient referral. Reasonable rent for the area. **Grossed \$295K in 2016. Buyer's net of \$136K.** Bread and butter practice with a very strong low overhead. Seller will be focusing on family. Please contact your CPS Agent for more details. **Property ID #5189.**

SANTA MONICA – This Turn-Key General Practice is located in 3 story medical / dental building. Established in 1975. Seller is currently working 4 days/wk with 2 days/wk of hygiene. PPO & Cash only. Does minimal advertising. Has 3 equipped operatories in an 827 sq ft suite. Reasonable rent for the area. **Grossed approximately \$169K in 2016 and projecting approximately \$173K for 2017.** Seller is retiring. Near residential area and shops. Please contact your CPS Agent for more information. **Property ID #5175.**

VALENCIA – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. **Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

WALNUT PARK – Established in 1968 General Practice with option to buy the building is located in a free standing building. It has been an icon in the community for almost 50 years. Has convenient access to freeways. The practice consists of 4 equipped operatories with Easy Dental software in a 1,735 sq ft office. Seller works 4 days/wk and sees approximately 47 new patients/mo. PPO/Cash/Some Denti-cal. No Marketing. 100% Patient Referral. **Grossed \$531K in 2016 and projecting approximately \$635K for 2017. Buyer's net of \$241K.** Seller will be moving out of state. Great practice to rent or own your own building. Please contact your CPS Agent for more information. **Property ID #5176.**

ORANGE COUNTY LISTINGS

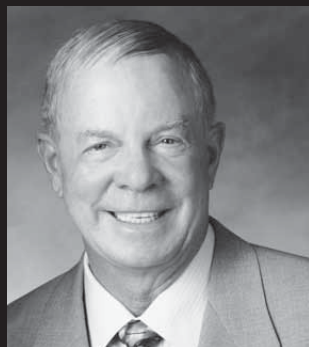
ANAHEIM – Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and the shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/mo. **Grossed \$735K in 2016 with a Buyer's net of \$309K.** PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**

BREA (GP + Bldg) – Well established practice located in a two story medical / dental building on a busy street of Brea. The practice consists of 4 equipped ops and 2 plumbed not equipped, excellent for expansion on a 2,000 sq ft office. Seller works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! It's computerized with Eaglesoft software. Has digital X-ray. Does minimal advertising. **Grossed approximately \$683K in 2016.** Great office. Please contact your CPS Agent for more information. **Property ID 5197.**

BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrax software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.6M in 2017. NET \$382K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

COSTA MESA – Price Adjustment!! General practice located in a busy retail shopping center on a busy street. This office was established in 2010. The practice is open 4 days/wk and sees approximately 30 new patients/mo. It consists of 5 equipped operatories and 3 chairs in open bay in a 3,500 sq ft office. Ortho comes in 2x/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (2 sensors). **Grossed approximately \$656,565 in 2016. Buyer's net of \$97K.** Please contact your CPS Agent for more details. **Property ID #5177.**

FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 27 years of goodwill. **Grossed \$344K in 2016. Buyer's net of \$136K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5165.**



John W. Knipf, President
Lic #00283209

CALIFORNIA

Specializing in the Selling

GARDEN GROVE – Leasehold & Equipment Only! Price Adjustment!! This exceptional office with an incredible layout was built out approximately two years ago. It is located in a corner building two story professional building with plenty of parking on one of the busiest thoroughfares of the city. The building is certainly an icon in the community with signage for our practice that can be seen day and night as the constant flow of traffic right passes at your front door. The practice consists of 5 equipped operatories in a 2,641 sq ft suite. It's computerized with Dentrix software. The seller benefits from a beautifully designed dental practice they can take over for a fraction of the cost of the build out. To the right Buyer, there are also charts to be gifted. Please contact your CPS for more details. **Property ID #5186.**

HUNTINGTON BEACH – Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this location in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. **Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

IRVINE – Leasehold Improvements and Equipment Only! Modern designed practice located in a 2 story professional building conveniently located off the 405 and close proximity to 55 and 5 freeways. It's directly across the street from newly built apartment complexes. Practice consists of 4 equipped operatories with window views in a spacious 1,717 sq ft suite. Seller outgrew location. Please contact your CPS Agent for more information. **Property ID #5195.**

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$553K in 2016 and projecting approximately \$596K for 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

LAGUNA HILLS – Price Adjustment!! With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. **Grossed approximately \$304K in 2016.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. **Grossed approximately \$497K for 2016 with a Buyer's net of \$171K.** Please contact your CPS Agent for more details. **Property #5144.**

MISSION VIEJO (Turn-Key) Price Reduction!! – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. **Property ID #5138.**

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. **Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K.** Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

MISSION VIEJO - This Three Operatory Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home builder creating another community with 10K new residential homes in less than 2 miles. With 13 years of Goodwill. PPO & Cash only. Fully networked, computerized, paperless and all digital. **Grossed \$374K in 2016 with seller working only three days! Seller averaged \$520K plus in previous 5 years.** Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. **Property ID #5086.**

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. **Grossed \$462K for 2016. Buyer's net of \$141K.** Please contact your CPS Agent for more details. **Property #5137.**

Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Tony Frechette, V.P.
Lic #01967152

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. **Grossed approximately \$600K in 2016.** On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

SANTA ANA - General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi-story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal. Some CAP. It's computerized with Dentrix software. **Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016.** Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

SANTA ANA - General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. **Grossed approximately \$187K in 2016 and projecting approximately \$184K for 2017.** Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

WESTMINSTER - General Practice established in 1983 located in a 2 story building with ample parking. On one of the busiest street of the city. Next to residential area. Has great signage. It consists of 3 equipped operatories with Mogo software in a 1,300 sq ft suite. Retiring seller is currently working 4 days/wk and sees approx. 5-6 patients/day. PPO/Cash/Some Denti-cal. Has digital x-ray. **Grossed \$183,868 in 2016. Buyer's net of \$61,790.** Great opportunity for your first office or your second. Please contact your CPS Agent for more details. **Property ID #5194.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BANNING - Leasehold Improvements & Equipment!! This practice is located in a one story strip shopping center. Consist of 3 equipped operatories with Dentrix software in a 925 sq ft suite. 10 year equipment. Has reasonable rent for the area. Good signage. Patient charts included, but not guaranteed. Seller will be focusing on his Lake Elsinore practice. Please contact your CPS Agent for more details. **Property ID #5184.**

BEAUMONT - General Practice + Real Estate. This modern designed practice is located in a one free standing building with additional rear parking. The building could possibly be 2 suites or shared offices, has two separate entrances and reception. The office consists of 6 equipped operatories with Dentrix software and digital x-ray (2 sensors). On a 2,400 sq ft office. Seller does management only. Two Associates work 5 days/wk together and 2 days/wk of hygiene. They see an average of 90-100 new patients/mo. PPO/Cash/Denti-cal (10%)/HMO. **Grossed \$960,454 in 2016. Buyer's net of \$298K.** Great opportunity! Please contact your CPS Agent for more information. **Property ID #5182.**

CHINO - Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

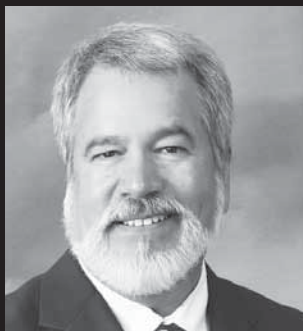
CORONA - General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with EagleSoft software and Digital X-ray (1 sensor). **Grossed approximately \$402K for 2016 with a Buyer's net of \$132K. Great practice averaging \$35K/mo.** Please contact your CPS Agent for more information. **Property ID #5133.**

DESERT HOT SPRINGS (GP + Building) - Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. **Grossed \$653,741 combined in 2016. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. **Projecting approximately \$347K for 2016 and projecting approximately \$365K for 2017. Buyer's net of \$143K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

MURRIETA - General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Seller is currently working 1 day/wk, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. **Grossed approximately \$526K in 2015. Buyer's approximately net of \$183K.** Excellent opportunity. Please contact your CPS Agent for further details. **Property ID #5105.**

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. **Grossed \$386 in 2016. BUYER'S NET OF \$153K.** Please contact your CPS Agent for more information. **Property ID #4487.**



Fred Vuittonet, V.P.
Lic #01363583

CALIFORNIA

Specializing in the Selling

RANCHO CUCAMONGA – Established in 2004 this General Practice is located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 2 days/wk and sees approximately 25 patients/day. PPO/Cash/Some Denti-cal/Some HMO. **Grossed approximately \$747K in 2016. Buyer's net of \$251K.** Please contact your CPS Agent for more details. **Property ID #5169.**

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. **Grossed \$260K in 2016.** Please contact your CPS Agent for more information. **Property ID #5146.**

TEMECULA – Modern designed General practice located single free standing building with 5 suites. Office consist 3 equipped operatories in a 1,350 sq ft suite. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Averaging 15 new patients/mo. PPO & Cash only. NO HMO. Does some advertising. Computerized with Dentimax software and digital x-ray (3 Sensors). **Grossed \$1.2M in 2016 with a Buyers net of \$298K.** Great location and good signage. Please contact your CPS Agent for more details. **Property ID #5155.**

TEMECULA - (GP – Turn-key) This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. **Grossed approximately \$247K for 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. **Grossed \$422K in 2016. Buyer's net of \$121K.** Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

EL CENTRO (GP + BLDG) – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. **Building is for sale.** Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. **Grossed \$347K in 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. **Grossed approximately \$683K in 2016. NET OF \$244K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LA JOLLA –Leasehold Improvements & Equipment Only!! You have heard of practices by the ocean, and they are generally in a high-rise. This is a rare find of a drop dead beautiful practice in a freestanding single story building that offers beautiful ocean views not only from the office, but from a large patio deck outside the operatories. This modern designed office consists of 3 equipped operatories in a 1,350 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller's owns the building and built the office in 2011. Reasonable rent. Seller will be focusing on main office in San Diego. Please contact your CPS Agent for more information. **Property ID #5159.**

RANCHO BERNARDO – This General Practice & Specialty office is located in a newly remodeled single story shopping center. It was established over 23 years ago. The office is open 5 days/wk and 2 Saturday/mo and sees approximately 106 new patients/mo. It consists of 8 equipped operatories on a 3,080 sq ft suite. It's computerized with Eagle soft software and digital x-ray. Income source: Cash/Some PPO/ Some Denti-cal/Some HMO. **Grossed approximately \$1,100,000 in 2016 & TRACKING TO COLLECT OVER \$2,000,000 for 2017. Buyer's net of \$715K.** The Seller will stay on if requested for consulting to assist the Buyer in continuing to grow the practice month after month too. There are two luxurious retirement communities in the general proximity; one of them is a few feet outside the back door of the practice provided an untapped source of income. This practice is a well-oiled machine that can be Associate Run, or if the Seller works in the practice can even make it more profitable than already represented on our cash-flow analysis. Please contact your CPS Agent for more details. **Property ID #5162.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

NEWBURY PARK / THOUSAND OAKS (GP) Price Adjustment – Established in 1997, this modern designed practice is the only 8 operator practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. **Grossed approximately \$769K for 2016. BUYER'S NET OF \$214K.** Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.**

Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Dan Parnell, V.P.
Lic #00901038

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. **Grossed approximately \$276K in 2016. Has a Buyer's Net of \$92K.** Please contact your CPS Agent for more details. **Property ID #5185.**

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,410 sq ft suite. **Grossed approximately \$142K in 2016.** Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. **Grossed approximately \$683K in 2016. NET OF \$244K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operator for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. **Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211.** Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

NEED CE CREDITS?

View Upcoming Continuing Education Opportunities:

<http://www.calpracticesales.com/blog>

Keep Up To Date With Us on Facebook: <http://facebook.com/MYCPSTEAM>

View Select Videos on YouTube: <http://youtube/MYCPSTEAM>

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: aking@calpracticesales.com

Tony Frechette: tfrechette@calpracticesales.com

Dan Parnell: dparnell@calpracticesales.com

Fred Vuittonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Tony Frechette, Dan Parnell & Fred Vuittonet

www.calpracticesales.com

Endo Sublease A GP office with Zeiss Microscope subleasing 3-4 days a week in city of Orange. If interested email contact@orangedentaltown.com.

PRACTICE FOR SALE WESTMINSTER GP in 2 story bldg w/ 3 eq ops; Grossed \$183K California Practice Sales, Inc. Phone: 714-639-2775.

Dentist Looking for part - time position preferably Mondays, Please call me at 13103438331 and look for Dr. Ivan, Thank You and god Bless.

GP Dentist available for hygiene work once or twice a week , please feel free to contact me DR . Ivan at 13103438331 or ivanlozano73dentist@gmail.com.

MOLAR ENDO RETREATMENT? NO PROBLEM
WWW.SOCAL-ROOTCANAL.COM CALL DR ISMAIL
562-968-4061. I COME TO YOU.

Dental Marketer/Tele-marketer needed for a fee for service in Norwalk. Minimum 5 years exp, e-mail your resume to asmathnoor@yahoo.com.

Cecilia Chen, Esq. has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Dental Equipment Celebrity chair Pelton Crane light Dentech Handpiece unit 2 rolling cabinets Dr stool RGP Asst stool Vacuum pump Tech West 2 hp Chemiclave 5000 Lab equipment Oral surgery and amalgam instruments. Dentist retired. Call,text (661) 816-6165 or email DrHaroldTruitt@gmail.com Pick up only.

SOUTH BAY (TORRANCE) BACK ON THE MARKET! (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead, w extremely high net. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. D&M Practice Sales 818.591.1401.

IMPLANTS, GBR,XBs using L-PRF(Growing Factors from blood patient. Best results in your off WISDOM, B/GRAFTS, SINUS LIFT, IMPLANTS w/crowns. Extensive expertise as Master Clinician Implants Dr .Brings: materials,equipment (staff in big cases) Dr Rafael Quintero. Bilingual(English/ Spanish)(657)2243355 raalqui18@gmail.com / www.rafaelquinterodds.com.

CARMEL MOUNTAIN 4 ops. Recently remodeled. Excellent freeway access. Mostly fee for service. Seller retiring. Ken Rubin Practice Sales 619-299-6161.

Full time General Dentist needed for busy multi-specialty office in Fresno, CA. Please send your resume to info@bullarddental.com Attn: Alex or call 559-439-9990.

Need your plans completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179.

RDH- Hygienist wanted for Wednesdays and Fridays in Long Beach. Email CV knollsdental@gmail.com.

Healthco/Bellmont chairs for sale Chairs function great. Arms/ lights also avail. Foot pedal included. \$800 obo handpiecetrader@gmail.com for pics;

Seeking Oral Surgeon & Endodontist to sublease operator rooms in new dental office in Pasadena. Fully equipped office. Call 6267659758;

Moving or selling your practice? We can help you move or find you a buyer (36 years experience) Handpiece Trading 800-445-6719.

NEED SPACE... I am a GP looking to share space at a general or specialist's office to see patients privately. Please email: wcresolution@gmail.com.

"ManagePointe's marketing and SEO experts BRANDHAUS, has helped my business grow an exponential amount within the last year". ManagePointe Technologies | 800.969.3451.

Receptionist Needed. Private Orthodontic Practice in Redlands. M-Th 8-5. E-mail resume to noreplyjob123@gmail.com.

FULLERTON 4 eq. ops. in a 1,100 sq. ft. suite. Low Overhead. Priced at \$135,000 Greg Beamer 909-542-4891.

Need GP for general office in Panorama City. Available 2+ days/wk. Office sees pedo to all on 4 impants, do all that you can. Call 872.222.8722.

\$35 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 ext.4 /www.ADMInstitute.com/ let me come to you! check our 5 stars Google & Yelp reviews.

Legal Tip: Buyers Who completes and pays for retreatments? For how long? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Adec 1005 dental chairs. more information, call (626)825-4406 or email.. chofi2771@hotmail.com.. for sale..

UPHOLSTERY Free Estimates Give your worn, unsightly patient chairs and stools a fresh from the factory look. Contact RepairMakers Today! 877-535-1733/ www.repairmakers.com.

OILLESS COMPRESSOR AND CENTRAL SUCTION (AIR TECHNIQUE) PLUS NEON TOOTH SIGN (FOR WINDOW) ALL FOR \$2900. 818-591-0123.

DENTAL PRACTICES WANTED in West Los Angeles, Burbank, Pasadena, Westlake Village, Culver City 4-6 Ops. Retail center. Freestanding visible location. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfbin.com|LCFPracticeSales.com.

Wanted-Adec Dental Chair w/Delivery system & light. Dr is located in Huntington Beach. Email info@ddsforu.com.

Associate Dentist p/t-Friendly office. Absentee owner. No pressure. \$550/day PLUS Bonus. Mostly prophys, fillings some C/B. (818)365-7191 (SFV area).

Instantly Check Your Website's rankings, SEO, and performance (free) using our automated analysis tool at www.ddsrnk.com/freetest.

Periodontist (Board Certified) Available in southern CA. Will bring all instruments. Please contact periodontalexpert@yahoo.com.

GENERAL PRACTICE FOR SALE-LA QUINTA: 8 Ops, PPO, Digital, State-of-the-art, GR \$1.64M. Retiring Seller works 4 days/wk. HSPPT-Steve Caudill 951-314-5542. #CA425.

Scheduler/Dental Assistant Orange Coast Cosmetic Dentistry is seeking a scheduler and floater for our face paced office. Compensation TBD.

Pursuing ownership? Live Oak Bank can finance your dental practice with customized loan terms and quick credit approvals. 877.890.5867 www.liveoakbank.com/healthcare.

KODAK 8000 Digital Panoramic System FOR SALE- Great condition, renovating office and need to sell ASAP! call Nancy 858-673-0737 \$5000 OBO.

Seeking Endodontist for GP that enjoys Endo. PPO Office in Huntington Beach. Please send resume to info@ddsforu.com.

Dental Practice for sale in Yorba Linda. 4 operator office. leasehold and equipments, no pts. negotiatiable. call 951-809-7761.

Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant and Biller. Please email your resume to sinai.dental@yahoo.com.

No more endo referral GP who have only been doing endo. contact me at aarondskang@gmail.com.

NO NEED TO REFER PEDO OUT. dentist with 15 years experience will come to you. Available to work on pedo 1-4 Fridays a month, 714-379-7755 or email akidsdentist@akidsdentist.com.

Associate Dentist Moreno Valley CA, 2+Yrs experience req'd, F/T or P/T, base+incentives \$\$\$. email resume to bkim074@gmail.com.

Dental Supplies @ Clearance Prices Portable dental units, Operatory Chairs, Curing Lights, Ultrasonic Cleaners, Scalars, Vacuum Systems, Cleaning & Lube Systems. All 25% off reg. price. Call 800-273-5033. Visit: www.ez2000store.com.

We are looking for an excellent Dentist for a 63 year old dental practice in the San Fernando Valley. Possibility for partnership. 818-361-4084.

NOW HIRING DDS, RDH, GP, & SPECIALITY DENTISTS!
Text or email resume to Mike at (626) 616-6335
drd@adminstitute.com.

DA/RDA position must be energetic, willing to learn & have good communication skills. Spanish speaker is a plus. Van Nuys area. Send resume to danoukhdm@gmail.com.

Finally, a Comprehensive CE Series (5 courses, 4 lectures PLUS a Hands-on Orthodontics course, 35 CA CEs), giving practical information at a great price (only \$549)! See Xcel Seminars insert, visit www.xcelseminars.com or call 310-663-4055 for info.

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services:

- Incorporation
- Buy/Sell Agreements
- Lease Reviews
- Space Sharing Agreements

Call us for other services!

Member:

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure



Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158
(714) 858-0536

Toll Free: (844) 313-9900

www.Jenglaw.com

Chester@Jenglaw.com

750 W. La Habra Blvd.
La Habra, Ca 90631

1440 North Harbor Blvd., Suite 900
Fullerton, Ca. 92835

915 Sir Francis Drake Blvd.
San Anselmo, Ca 94960

FOR SALE DENTAL BUILDING, 1536 SF, 4 OPS EFFICIENT DESIGN, WELL MAINTAINED. HI TECH AREA CONTENTS NEGOTIABLE. Dr RETIRED. 93555 dengineer@iwvisp.com.

SHARE DENTAL OFFICE in IRVINE. All days available with at least 2 op's in 3 story medical building with view. Contact us: russ@drussellcannon.com.

PRACTICE FOR SALE/COSTA MESA GP in retail shopping center w/ 5 eq ops California Practice Sales, Inc. Phone: 714-639-2775.

Space sharing opportunity in an upscale Irvine office, Woodbridge area. Please contact for more information. Smilecentraldental@yahoo.com.

DENTAL 8 CHAIR OFFICE FOR RENT in West San Fernando. Available Tuesdays, Wednesdays, Fridays & weekends. Future Buying Option Call Maria 818-884-8110.

Dental hygienist and general dentist is needed for an office in palm desert area. Please call 818-437-4666.

Finally, a comprehensive caring in-office solution for the apprehensive patients of the practice. Call Surgical Sedation Partners and expand your practice. Ask about our attractive fee-sharing program. 949.929.9326 Keep your patients happy in your office, stop referring out.

Dental Assistant El Cajon, Part-time bilingual, spanish, Min 2 yrs exp. Salary DOE. Email resume to familydentistry21@gmail.com fax 6195882698.

FREE Gendex GX Pan It was in Good working condition last time we used it. Come and get it! Ask for Dr. Paul 818.361.4084

SUBLEASE: Brand new dental office, 2 fully eq. ops, 2-3 days/week, great location near BH, ideal for spec. ph: 323-655-0865, email: dreamsmiles1a@gmail.com.

PRACTICE FOR SALE Chula Vista. GP with 4 equipped Ops. Digital and new Panorex: SDPS: 760-599-7828

Pediatric Dentist needed in the City of Orange who is willing to accept Medical patients in addition to PPO. Please email resume to aasil74@yahoo.com.

Menifee, CA Modern Dental Office 4SALE \$25K ~1175sqft/ newBLDG. 1000s' New homes surrounding/near Kohl's/ BestBuy/SuperTarget. 4plumbedOps/2Equip. 310-863-5779

Why give up your patients? Pediatric dentist will come to your office and treat all the difficult kids. (818)883-1383.

People like to be taken care of in one office. If you want to add implant placement, extraction, etc. write to implantinhouse@aol.com and ask.

Exodontist/Implants: experienced surgeon for your patients + IV sedation and All-On-4 same day transitional reconstruction. Email: Allon4@yahoo.com

Brand new dental office in Garden Grove with no patients. High end equipments at below market price. Seller is motivated. 310-622-3544.

Dentist wanted M-Th full time/part time in Temecula Office. Please email: enterprisedentalgroup@gmail.com or fax resume: 951-296-9655.

ORAL SURGERY IN YOUR OFFICE Stop referring out. Friendly, experienced Oral Surgeon (DDS, MD) performs your surgical procedures. Wisdom teeth, implants, sinus lifts/grafting, IV sedation. Brings assistant, and all instruments/equipment. Great with patients. Email with any questions. SDOralSurgery@yahoo.com.

CARSON - MAJOR PRICE REDUCTION! (3) op comput. G.P. on a main thoroughfare w HUGE SIGNAGE! Newer eqt. paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. D&M Practice Sales 818.591.1401.

ORANGE OFFICE LOOKING FOR P.T. Dental Financial/Tx Coordinator/Front Office Must have 5-ys or more experience Able to present Tx-Plans and close cases w/ HMO PPO Plans Fax resume to (714)998-8124.

Professionalism respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

Private Practice looking for specialists Periodontist, pedodontist, and oral surgeon. Send resume to dental20000@yahoo.com or call (949)310-5071.

Dental office for sale in North Glendale. 3 opps, digital xray, brand new equipment and computers. Perfect space for a specialist or a new general office. Call for details: Victor 661.547.5924.

GENERAL/PROSTH PRACTICE FOR SALE-INLAND SAN DIEGO NORTH: 5 Ops, Digital, Pano, E4D. 2016 GR \$802K, Adj. Net \$316K. HSPPT-Russell Okihara 619-694-7077 #CA432

Associate Dentist in Camarillo with eventual purchase of practice. Growing family practice. Looking for a caring dentist to provide quality care with a smile. Please respond to rchaliandds@gmail.com.

Peri-Pro 3 for sale, excellent condition, includes daylight loader \$350.00 obo plus shipping please call Leslie 310-489-9906.

Turnkey Torrance office for sublease. Specialists bring your own pts. 4 ops, digital, avail 1-5 days/week. Professional building. (310)502-4619 John.

Stunning & Exclusive Dental Suite in Thousand Oaks for lease. Spacious 1,350 SF w/ 4 ops, grand private doctor's office, lab, modern sterilization, ample free parking, staff lounge & handicap access. Located in prestigious shopping center; great visibility and signage... must see to appreciate. Previous Dentist is moving to a larger office after enjoying 10 years. A great opportunity for any dentist to move in w/out cost and headache of construction. Available Oct 1. (805)497-3611 mmat26@verizon.net.

mixing tips available for 11\$ call for sizes 9097200965 have some excess email drjoshidds@yahoo.com.

LAHABRA office for sale some patients, 9097200965, on beach blvd low rent asking 40000, share with specialist ok.

Beautiful Private dental office space for rent. 3 ops in Downtown Los Angeles and also Studio City. Daily rate. contact drsam-lavi@aol.com 213-623-2212.

Hi-end dental space available for lease. Pasadena, 91104. Street-side retail location with large signage. 1,450 sq. ft. w/ 4 OPS, X-Ray + 3 chairs. High-end build. 310-430-2944.

General dentist with 25 years of experience available for part time. Gentle, fast, proficient. Please call at 323-401-8685.

Share Space (Temecula) Ideal situation for a GP or specialist start-up (M-Sa availability). Please email sppdds@gmail.com for more details.

Successful GP looking for a Specialist to sublease beautifully designed Laguna Hills Suite. Greg Beamer 909-542-4891r.

iTero Evo EID-2 Optical Impression Device, Fully Functional, Asking \$5,500 or Best Offer. Contact us at (310) 645-2886. Perfect Condition, Must Sell!

Thousand Oaks Opportunity offering over 17 years of Goodwill. 4 ops, 3 fully equipped. Digital x-ray. Tina Ochoa (951) 309-3196.

GP for PEDO needed, very experienced, proficient to perform all pediatric procedures, able to see large volume of patients. Email: natalie000@msn.com.

w&h endo reciprocating handpiece (with coupler) for use with standard endo files. new condition \$600ea or \$1000 for 2 (obo) hksr9tc@gmail.com.

Dental assistant needed. Anaheim office. Full or part time. Text or call 8186404848. Spanish is a must.

Litigation is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848

Practice for Sale at Chino. Inside professional building, 4 ops, Collection about \$600,000 in 2016. 40% Asian patients. Call 310-9236168 for more info.

General Dentist for Lake Elsinore office, P/T, flexible days, minimum 2 years experience in Dentistry. Good work environment. Send CV to 909-6273228.

PRACTICE FOR SALE/ BANNING LH & Equip Only! – In shopping center w/ 3 ops California Practice Sales, Inc. Phone: 714-639-2775.

Great Opportunity! Santa Monica Dental Office leasehold improvement for sell: 3 Ops, brand new equipment, dry vac, touch screen computers. Once in a life time opportunity to establish your practice in a prime location walking distance to the beach & 3rd street Promenade Dr.Sadek 209-606-9598.

ANAHEIM 3 eq. ops. & 4 plumbed not eq. ops. in a 1,450 sq. ft. suite on a busy corner. Greg Beamer 909-542-4891.

Ortho Equipment 7 ortho/pedo chairs, older, re-upholstered with 6 matching stools. 7 mobile 8- drawer instrument cabinets. 2 dry heat sterilizers. Oxygen tank and mask. Pictures avail. 714 772 2840.

Orthodontic Assistant needed for Busy Ortho practice, 3 locations (West Covina, San Bernardino, Victorville) send cv to Wcfd.dental@gmail.com.

Handpieces "R" Us Handpiece Trading Post... buy, sell, trade and repair! 800-445-6719.

I'm a dentist looking for an established practice in Ventura county. If you're interested in selling, email me at shadi_al@yahoo.com.

Associate GP full time position available for Hesperia Office. Must be proficient in Surgical Ext, Premolar RCT, and Crowns. Daily Guarantee, Incentive Compensation and Health Insurance. We are an office with very friendly and caring work atmosphere. Please email your resume to f.dentistry@yahoo.com.

DENTIST WANTED! in Cerritos for 3 DAYS. Must have DEA, license liability and US trained. Contact jes.innovative@gmail.com.

Envision your dream practice Now let us make it a reality. Contact Live Oak Bank for your practice financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

Orthodontist Needed La Habra 2-4 days/week including Thursday and Saturday. \$1500-\$2000/day. Stephanie@GoldCoastDental.com.

Dental Assistant needed in Koreatown. At least one year of experience, Spanish speaker. \$12-18 per hour. Send resume to losangelesdds323@gmail.com.



**Clean out that
junk drawer and
sell the stuff you
don't need.**

Place a FREE AD
and turn your unwanted items
into cash! Ads placed online post
instantly to our website.

Visit our FAQs page at dentaltrader.com for details

P.F.S. BUYING A DENTAL PRACTICE? Call Sunwest Bank for all your lending needs - 714-730-4412.

office for sale ontario 5 ops busy strip center with ample parking on a major street. newly remodeled. last years collection \$160k asking \$70k call 562.450.0942 or jsanchezdds123@gmail.com

Looking for cheap/free denture finisher/polisher unit for community clinic for low income patients in LA. ackack72@hotmail.com/217-721-1050.

Front Office position in Orange, CA. 1:00PM - 7:00PM. Supportive team & work environment. Contact bmuntean@live.com or fax 714-627-7475.

Dental Assistant needed for Saturdays in Duarte, CA. Please send resume to mttam888@yahoo.com.

Dental office for sale. Huntigton Park. 3 eq.ops 2plumbed in 1.100sq.f suite located in a shopping center on a busy intersection. 25 years of Goodwill. Collections for 2016 \$168.000 on 2 dys/wk. Can be open more days. Price reduced. \$90.000.(310)308-3097.

ORANGE DENTAL OFFICE FOR SUBLEASE:G.P. Looking to share space w/Specialist on Off Days Tues. and Thurs. Staff available if needed 3-Ops Modern Buildout in a Professional Bldg. Start your practice w/o Buildout Costs Email smilegallerydntl@aol.com.

RDA Wanted in a busy family style practice in Lancaster. www.lancasterdentalgroup.net Contact Donna at 661-945-0929

CONSUMER ALERT!

The Dental Trader

refuses to do business
with the following companies:

AMERICAN BUSINESS CARD

aka: Bizcard.com
(A CEG Company)
P.O. Box 15190
Scottsdale, AZ 85267
www.americanbusinesscard.com
Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak
20371 Irvine Avenue, #100
Newport Beach, CA 92707
www.professionalfinancing.net
doctor@professionalfinancing.net
Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers'
contractual lack of performance and/or
legal action/court judgments.*

*If you have had a problem with these or any other
Dental Trader advertiser, please send your
formal complaint to:*

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

Dentist Wanted Must do MOLAR root canals and extractions + general dentistry PT, Baldwin Park email resume carmonadentalgroup@gmail.com (626)338-1777.

Orthodontist or a GP with orthodontic experience needed in Glendale, CA. We need someone once a week or two half days a week. Preferably Tuesday or Thursday. We do Invisalign and FastBraces mostly. Email your resume to Dentist532@gmail.com

PALM DESERT GENERAL PRACTICE: 8 Ops, 2016 GR \$1.1M, Digital, nice location w/Signage. Owner+3 Associates in Practice. HSPPT-Steve Caudill 951-314-5542. #CA426

Seeking Back office DA/RDA for private office in Orange, CA. X-rays license required. Send resume to orangeresumes@gmail.com.

NOW HIRING FRONT & BACK ASSISTANT, SANTA MONICA. Must be able to multitask & a good team player. 1yr dental experience required. Call 310-395-7221.

Sale of Private Dental Office in Burbank California. Single dentist with one associate, 3 days a week in a space sharing arrangement with another dentist. Cash and PPO insurances only. Low overheads. Collected \$ 286K in 2016. Good for a starter practice or a satellite practice. Chairs, units, x-ray in storage. Currently using Rental space equipment. All other small equipment included. List can be provided. Interested and serious inquiries only. Call 909 802 5000.

Associate DDS Needed in Palos Verdes/ South Bay. Great pay plus BONUS. Please Email CV to gpdds@msn.com.

San Antonio, TX 2nd Generation Dental Office. 2,220 SF. Previous Tenant in Operation 18+ Years. Contact Joe M. Kboudi Real Estate for brochure. (210) 344-1002 - joe@kboudi.com - www.kboudi.com

Buying a practice? Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com

Dental Practice for sale in Van Nuys and take over lease. Current dentist is moving and taking patients with her. Currently space is 6 operatory office. Everything inside office for sale, ie., 6 belmont chair units, compressor, sterilizer, 2 wall mounted belmont xray units. Sale of practice and equipment open to negotiation. Current practice has been at this location for 13 years. Please call 818-787-3053.

Pediatric dentist needed in Rosemead CA. Small specialist office. Some Sat to start. OCS preferred. Cantonese/ Mandarin. Exp 2+ yr. Sugarbug888@gmail.com.

must be energetic, outgoing, friendly. Duties: phones, scheduling, confirming, verifying insurance Experience a plus.

Temporary GP DENTIST day, week, month while you're in-between associates, sick or on vacation. Don't cancel patients call Dr. Gilbert 310 403-3525.

"ManagePointe has kept us update with the rapidly changing data security and storage technologies to protect our core assets. " ManagePointe Technologies | 800.969.3451.



Finally—an attorney who actually gets dentists!

Legal Services

Formation of Dental Corporations & Bylaws • Dental Partnerships and Partnership Agreements
Office & Space-Sharing Agreements • Office Lease Review and Negotiation
Real Estate Purchase Agreements • Purchases/Sales of Dental Practices
Estate Planning for Dentists and Their Families • Compliance with the Dental Practice Act
Employment Law & Contracts



The Law Offices of
J. Sean Dumm
A Professional Corporation

Call me for a complimentary consultation the next time you need legal services.

CALL **888.212.DUMM (3866)**

EMAIL **info@jsdlawoffice.com**

FAX **949.606.8624**

VISIT **jsdlawoffice.com**

Experienced Dentist looking to work in the Chino area, Full time position. If interested contact us at 909-902-9100 or email your resume: delicatesmileschino@gmail.com.

Associate Dentist P/T opportunity. Flexible days but 2 Saturdays required. Patient-centric private practice in Orange. Contact BMuntean@live.com.

WANTED EXPERNCED TX/FINANCE COORDNTR w/ Assisting Exp Knows Eagle Soft Software 2-3 days/wk prvt prtce in Orange email resume smilegallerydntl@aol.com.

GLENDAL general starter practice for SALE \$60000 3ops 1400sqft \$2500 rent 70% medi-cal 30% PPO 4 unit medical building Free Parking (818) 383 9411.

Norwalk, CA Gen practice, 3 oper, 1070 sq ft, location Shakeys Pizza Ctr, immediate occupancy, good start up office, contact: Jerry Ramos: jerryramoscpa7@gmail.com.

DENTAL ASSISTANT FT OR PT PASADENA/VALENCIA...VERY MODERN GROUP SPECIALTY PRACTICE. CALL SANTIAGO (661) 291-1412 OR MIKEKIMDDS@YAHOO.COM.

West Los Angeles High end practice collecting \$749,742 in 2016. Projecting over \$1,000,000 for 2017. Tina Ochoa, Broker (951) 309-3196.

Slow Speed handpieces and contra angles. Great shape, guaranteed for 3 months. Great deals on Costal Dynamics, Athena, \$100. handpiecetrader@gmail.com.

PERIODONTIST(LOS ANGELES/OC/SB)IN YOUR OFFICE WITH ALL INSTRUMENTS, MATERIALS, IMPLANTS AND MOTOR. Oss/Soft/Hard tissue/Sinus Aug, 3rd molars, CALL/TEXT (310)926-8985 or deminem1985@hotmail.com.

DentalOfficeforSale.HuntingtonPark.Busy intersection.Good exposure.3 ops equipped 2 plumbed.Gross receipts \$168.000 in 2016 on 16-18 hours a week. INS/FFS/HMO.Office is not computerized.Need some TLC.Priced to sell fast.310/308-3097.

Selling SpectraVue Periapical Dental Flim 5 total \$25 each + shipping [Pictures: goo.gl/e3NZtm] Call or Message 1(626)466-5926 [Exp Date: Oct 2018].

Dentist needed private multispecialty practice city of Ventura. High quality work, great people skills, OK doing hygiene a must. E-mail at Dental1997@aol.com.

PRACTICE FOR SALE/ WALNUT PARK GP+BLDG 50 yrs gdwill w/ 4 ops Net \$241K California Practice Sales, Inc. Phone: 714-639-2775.

7 OPS Vista practice for sale. 2000sqf. Leasehold and equipment. Digital x-ray. \$25k worth of supplies included. Disagreement between partners is the reason for sale. Exceptional visiblity on main street. Ample Parking. Buy today, start tomorrow. \$120K. No Brokers please!! Text 763-587-8345.

BALDWIN PARK LEASEHOLD FOR SALE. 3 ops, ~900sq. ft 30K OBO. Standalone building, 6 parkings on premises. Dental office 30+ years. Good for starting Dr. Rent \$1,700/ mo or available for purchase (626)378-4564.

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179.

ORAL SURGEON needed in Van Nuys. Great office to work in. Please send resumes or contact bestfamilydentist@gmail.com.

Have a commercial lease? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848.

Dental Practice for sale- 3 ops in Lake Forest \$300,000.949-400-4677 shaneetemad@gmail.com. Real estate is also for sale.

FOR SALE 2013 OMICAM, INLAB MCXL AND PROGRAMAT CS OVEN; VERY LITTLE USE EXCELLENT CONDITION, ASKING \$45,000/OFFER; 619-713-0526 OR FAX 619-644-2908.

General Dentist needed in fontana office FT/PT.Must be dental provider.Call 909 4285111 or fax 909 428 5757.

Riverside Endodontic Practice looking for an associate 2 days per week. Reply with resume/CV to endoassociate@gmail.com.

Dental office for sale by owner. Located in busy shopping center in Ontario. For more information text 714-478-6054.

X-ray and Pano Developer Imagemax. Like New. No rollers \$900 includes all chemistry. Pick up in Westlake. Originally \$3k Dentistador@gmail.com.

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Lee Maddox
Lic. #01801165
(949) 675-5578
27 Years in Business



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
42 Years in Business



Dr. Dennis Hoover
Lic. #01230466
(209) 605-9039
38 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
35 years in business



Jim Engel
License #01898522
(925) 330-2207
44 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOUTHERN CALIFORNIA

BAKERSFIELD - NEW LISTING - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BURBANK - This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2016 Gross Receipts of \$290K with \$143K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348- Kerri McCullough - 949-300-0312

BURBANK - NEW LISTING - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 3 days of hygiene and digital X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 4 Operatories has 3 days of Hygiene per week and 50+ years of goodwill with retiring seller plus previous owner. Practice utilizes Intra-Oral Camera and Pano. Great upside - most specialty procedures are referred out. 2016 Gross Receipts of \$358K. #CA442- Thanh Tran - 949-533-8308

COASTAL ORANGE COUNTY - Periodontal Practice - This Coastal Orange County Periodontal Practice features 5 equipped operatories, 1 additional plumbed for expansion, with 23 years of goodwill in a great location. Practice utilizes Computer Age software and Pano. 2016 Gross Receipts of \$389K on a 3 day work week and doctor took nearly 2 months of vacation in 2016. Seller is offering a STRONG TRANSITION PLAN with referring doctors and staff. Call for detailed information. #CA417- Kerri McCullough - 949-300-0312

ENCINO - General Dentistry Practice with 4 Operatories has been established for over 40 years in the Valley. Practice features EagleSoft with 5 workstations, Digital X-rays, and intra-oral camera. Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thanh Tran - 949-533-8308

FULLERTON - NEW LISTING - General Dentistry Practice with 5 Operatories, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, CEREC, Digital X-rays, and has 4 days of Hygiene per week. 2016 Gross Receipts of \$633K. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$712K with \$304K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312

HAWTHORNE - NEW LISTING - Facility Only - 8 Operatories (6 furnished), Pano, wired for networking, 2 restrooms, speakers and sound system included, great location on Hawthorne Blvd., office building, great signage, gated, private parking for 11 cars. Busy area, with lots of street traffic, street parking as well. Make offer. #CA433- Steve Caudill - 951-314-5542

INLAND EMPIRE - General Dentistry practice with 5 Operatories, PracticeWorks dental software, and Digital X-rays. Practice has 4 days of hygiene per week. 2016 Gross Receipts of \$937K with low overhead. #CA393- Kerri McCullough - 949-300-0312

LA QUINTA - General Dentistry Practice with 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's Gross Receipts were \$1.59M with Adjusted Net of \$435K. This is a PPO/Cash only practice, Seller works 4 days/wk. with specialist working 1 to 2½ days/mo. State-of-the-art office, Digital X-rays, Great Opportunity, Seller retiring. #CA425- Steve Caudill - 951-314-5542

LAGUNA BEACH - NEW LISTING - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrix G4, Dexis Digital X-rays, and is paperless. 2016 Gross Receipts of \$344K and 2017 on track to increase significantly. #CA443- Thanh Tran - 949-533-8308

LANCASTER - NEW LISTING - This downtown General Dentistry practice with 9 Operatories is located in a free-standing building. Practice utilizes EagleSoft, Digital X-rays, Microscope, CBCT machine, and Digital Pano. 2016 Gross Receipts of \$593K and \$166K Adj. Net Income. Building is also for sale. #CA437- Kerri McCullough - 949-300-0312

LOS ANGELES WEST SIDE - This General Dentistry practice with 5 Operatories, 4 Equipped is located on LA's West side. The practice's busy main street location has great visibility. Open Dental, Digital X-rays. 2016 Gross Receipts of \$461K with \$185K Adj. Net on a 2½-3 day week. #CA415- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - Periodontal Practice - This Manhattan Beach Perio Practice is priced to sell. It features 3 Operatories, Dentrix, Dexis Digital X-rays, Laser, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410- Kerri McCullough - 949-300-0312

NEWPORT BEACH - NEW LISTING - General Dentistry Practice with 3 Operatories is located near the hospital and features EagleSoft, Digital X-rays, and Digital Pano. 52 years of Goodwill with seller and previous owner. 2016 Gross Receipts of \$401K. #CA452- Kerri McCullough - 949-300-0312

NEWPORT BEACH - Facility Only - This Newport Beach Facility features 4 Operatories, 3 Equipped, Dentrix Software, and Digital X-rays with sensor. Practice features all high-end equipment that is less than 10 years old, and a modern design. Seller is moving out of the area. #CA420- Thanh Tran - 949-533-8308

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
License #01382259
(949) 300-0312
37 Years in Business



Jaci Hardison
License #01927713
(949) 675-5578
28 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
27 years in Business



Tinh Tran
License #01863784
(949) 675-5578
13 Years in Business



Gina Miller
Lic. #02015193
(707) 391-7048
28 years in business

More than
75 Years of
Experience!

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

ORANGE COUNTY - NEW LISTING - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Endodontic Practice in a highly desirable city with 4 Operatories, 3 Equipped, Cone Beam CT, Microscopes, Dexis Digital X-rays, and a paperless TDO system. Over 20 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$598K and 317K Adjusted Net Income. #CA412- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Orthodontic Practice with 5 chairs is located in an upscale OC location. OrthoTrac Management with paperless charting and Dolphin Imaging. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312

OXNARD - This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. Gross Receipts of \$795K. #CA387- Tinh Tran - 949-533-8308

PALM DESERT - General Dentistry Practice with 8 Operatories in a 3,200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features Digital X-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. #CA426- Steve Caudill - 951-314-5542

PALM DESERT - General Dentistry Practice with 9 Operatories, 8 Equipped. High-end build-out with Dentrrix, Digital X-rays, Pano, and Lasers. Selling doctor works a 4 day week with 2016 Gross Receipts of \$1.3M and Adjusted Net Income of \$479K. #CA401- Steve Caudill - 951-314-5542

PALM SPRINGS - General Dentistry Facility with 4 Operatories, 3 Equipped, 1 plumbed. Seller is practicing here only 12 hours per week and there are patients in the practice. Seller is including patients in the asking price. Utilizes PracticeWeb software with 4 workstations and Digital X-rays. Favorable lease terms. #CA429- Steve Caudill - 951-314-5542

PALM SPRINGS - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

PLACENTIA - This long-established General Dentistry Practice with 3 Operatories is new on the market. Practice has been established for 35+ years in this community and features EagleSoft, Digital X-rays, and a 1,500 square foot suite in a single-story building. 2016 Gross Receipts of \$438K. #CA422- Kerri McCullough - 949-300-0312

RIALTO - General Dentistry Practice and historic free-standing Building for sale. Practice features 5 Operatories and over 50 years of Goodwill and utilizes Dentrrix and an Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

SAN PEDRO - NEW LISTING - This General Dentistry Practice with 4 Operatories has been established for 6 years in San Pedro. Practice features EagleSoft software with Digital X-rays and 6 year new equipment. Office is bright and spacious with a modern design. 2016 Gross Receipts of \$519K and Adjusted Net Income of \$157K. #CA449- Kerri McCullough - 949-300-0312

SANTA BARBARA - This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operatories in 1,500 sq. ft., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough - 949-300-0312

SANTA CLARITA VALLEY - NEW LISTING - This large General and Multi-Specialty Practice with 15 Operatories and a 4 chair Ortho bay is located in a shopping center with great visibility. 11 years of Goodwill, Intra-oral camera, Pano, and Digital X-rays. 100 NP/mo. Accepts most PPO and HMO plans with large CAP check. #CA435- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES - NEW LISTING - This General Dentistry/Restorative Practice with 4 Operatories, 3 Equipped, is located near the beach and utilizes Easy Dental, Digital X-rays, Digital Pano, and CBCT. There has been a dental office in this single-story location for 60+ years. Practice has 7 days of Hygiene per week. Gross Receipts of \$1M+ and \$270K Adjusted Net Income. #CA461- Kerri McCullough - 949-300-0312

SOUTH PASADENA AREA - NEW LISTING - General Dentistry practice located in a great corner shopping center on main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - NEW LISTING - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

UPLAND - NEW LISTING - General Dentistry Practice with 3 Operatories (4th Operator is used as office), is located in a shopping center with 30 years of Goodwill. 2016 Gross Collections of \$324K. Great opportunity. Hurry, this one won't last. #CA450- Steve Caudill - 951-914-5542

UPLAND - NEW LISTING - This General Dentistry practice with 4 Operatories features Dentrrix, Scan-X Digital X-rays, Laser, and Digital Pano is located in a professional building. Practice has 3 days of hygiene per week. 2016 Gross Receipts of \$863K with \$501K of Adjusted Net Income. #CA446- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinpnt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

UPLAND - NEW LISTING - Facility Only - 4 Operatories, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thinh Tran - 949-533-8308

VALENCIA - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrrix, Dexis, and is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thinh Tran - 949-533-8308

VAN NUYS - NEW LISTING - General Dentistry/Multi-Specialty Practice with 6 Operatories is located in a busy retail center. Most dental equipment is 10 years old. Practice utilizes Digital X-rays and is paperless. PPO/HMO/Denti-Cal. 2016 Gross Revenue of \$1.09M with \$384K Adjusted Net Income. #CA431- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry. Great opportunity to purchase a Peds practice in the western San Fernando Valley. In an upscale location, this 4 Operator practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough - 949-300-0312

YUCCA VALLEY - NEW LISTING - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

INLAND NORTH COUNTY SAN DIEGO - NEW LISTING - 5 Operator General Dentistry/Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital X-rays, Intra-Oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted Net Income. #CA432- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - 5 Operator General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO - North County General Practice with 5 Operatories, Dentrrix, Digital X-rays, and Pano. This is a PPO Practice in an excellent and convenient Location. 2016 Gross Receipts of \$635K and Adjusted Net Income of \$242K. #CA428- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL COAST, OREGON - 1,080 sq. ft. office, 3 Ops, equipped with Digital x-ray and Daisy software. Doctor refers out all Endo, Surgery, and Perio Surgery. Building Available. Owner retiring. #OR106- Valerie Higgins - 209-627-9347

CENTRAL OAHU, HAWAII - NEW LISTING - Family-oriented rural General Dentistry Practice with 3 Operatories, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 Gross Receipts of \$923K with \$322K Adjusted Net Income. #HI109- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - NEW LISTING - 5 Operator General Dentistry Practice in the Pearl City/Waipahu area, Dentrrix, Pano, Dexis, Laser, Excellent Location with ample parking, Highly-profitable, Rare opportunity. Just listed! #HI108- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - NEW LISTING - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq. Ft. of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrrix, and an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077

MAUI, HAWAII - NEW LISTING - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

OAHU, HAWAII - General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-ray, located in a shopping center. Established for 28 years, on most major PPOs. Gross Receipts over \$350K. #HI102- Russell Okihara - 619-694-7077

NORTHERN CALIFORNIA

BERKELEY - 1,700 sq. ft., 4 Ops, Dentrrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, Adj. Net \$494,000. 100% fee for service. #CA379- Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrrix, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K. #CA391- Dennis Hoover - 209-605-9039

CHICO - General Dentistry with 7 Ops, Dentrrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrrix, Dexis, Intra-oral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

CONTRA COSTA COUNTY - Endodontic Practice - 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. GR \$672K. #CA284- Jim Engel - 925-330-2207

EASTERN CONTRA COSTA - 3 Ops in 1,300 sq. ft., w/room to expand. Intraoral Camera, Laser, Dexis Digital X-ray, Softdent PMS. 2016 GR \$274K w/52% adj. net. #CA454- Jim Engel - 925-330-2207

EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, Digital x-ray, PracticeWorks software. 2016 GR \$453K. #CA339- Thomas Wagner - 916-812-3255

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE Facility Only Sale - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411- Steve Caudill - 951-314-5542

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

FOLSOM - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick Digital x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 1,500+ sq. ft. office, 4 Ops, Dentrix software, 2 Schick Digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 2,400+ sq. ft. w/6 Ops, Digital X-rays, Ortho Phos XG 3D Digital Pan, Cerec, Picasso Laser, and Dentrix software. 2016 collections: \$1.8M. Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Oral Surgery office - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438- Steve Caudill - 951-314-5542

GREATER SACRAMENTO - NEW LISTING - Approx. 2,000 sq. ft., 6 Ops, equipped w/ Intraoral Camera, Digital X-ray, Laser, CEREC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - 1,200 sq. ft. office w/4 Operatories, Intraoral Camera, Dexis Digital X-ray, Dentrix software. 2016 GR \$435K on 3 day work week. Practice est. for over 30 years. #CA456- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, non-digital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

MILPITAS - 1,480 SF office is located on a major thoroughfare. 2015 GR were \$425K with an adjusted overhead of 54%. 4 Ops, Intra Oral Camera, Pano, Kodak Digital X-rays and 3 days of hygiene. #CA398- Dennis Hoover - 209-605-9039.

OAKLAND - General Dentistry - 12 Ops in 5,000 sq. ft. modern office. GR of \$1.5M with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360- Jim Engel - 925-330-2207

OAKLAND - General Dentistry - GR \$355K on 4 day work week. Approx. 1,000 sq. ft., 3 Ops, Dexis Digital X-Ray, Carestream PMS. Owner retiring. #CA396- Jim Engel - 925-330-2207

SACRAMENTO - NEW LISTING - 1,567 sq. ft. office with 4 equipped Ops, 1 add'l plumbed, est. for 25+ years. 2016 GR \$680K on 4 day week. Equipped with Intra-Oral Camera, Digital X-ray, Pano, and Carestream software. Owner retiring. #CA441- Thomas Wagner - 916-812-3255

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 3 Op office in professional building, desirable location, EagleSoft software. Avg. age of equipment 15 years. Seller Retiring. #CA400- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,150 sq. ft. office w/4 Ops, Intra-Oral, Dexis Digital X-ray, Carestream software. 2016 GR \$535K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,760 sq. ft. 2015 GR \$1.2M with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Ops, 2014 GR \$714K w/\$363K Adj. Net. #CA274- Dennis Hoover - 209-605-9039

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on 1/2 and a half day work week. Selling all Active and Historical Charts. #CA330- Jim Engel - 925-330-2207

SAN RAMON - General Dentistry, emphasis on Children, 5 treatment chairs in 1,700 sq. ft. 2016 GR \$440,000 on minimum work week due to illness. Dentrix PMS, Paperless Charts, 9 workstations, Digital Sensor, Digital Pan. #CA439- Jim Engel - 925-330-2207

SAN RAMON - Facility Only Sale: 4 Ops w/ high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, 100 Cameras, 1,654 sq. ft. corner suite. #CA370- Jim Engel - 925-330-2207

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

SONOMA COUNTY - 2415 sq. ft. office w/5 Ops, Intra-Oral, Digital X-ray, Dentrix software. 2016 GR \$1,115,000 with low overhead. Building available for sale. #CA441- Gina Miller - 707-391-7048

STOCKTON - General Practice: 7 Ops, 2,052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361- Jim Engel - 925-330-2207

VACAVILLE - 1,400 sq. ft. leased office established 25+ years, with 4 Ops, equipped with intra-oral camera, Dexis Digital X-ray, and Dentrix software. 2016 GR of \$807,000 on 3 1/2 days/week. Owner retiring. #CA416- Thomas Wagner - 916-812-3255

WINE COUNTRY - NORTHERN CALIFORNIA - PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

FRESNO - NEW LISTING - GR past 3 years averaging \$1.5M. 4 days of hygiene. Owner is retiring. Priced for an expedient sale. Delta PPO but no HMO'S. #CA445- Dennis Hoover - 209-605-9039

MODESTO - NEW LISTING - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dentrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451- Jim Engel - 925-330-2207

MODESTO - 2015 GR \$918,000, Adj. Net \$441,000. 2,800 sq. ft. with Digital X-rays, Pano, Dentrix Software. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

SANTA CRUZ - Approx. 1,000 sq. ft. office w/4 Ops, established for over 55 years. 2016 GR of \$383K w/Adj. Net of \$186K on 3 day work week. #CA427- Jim Engel - 925-330-2207

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Practice Concepts. Find Out What Better Really Means.

Serving doctors for almost 20 years, we have completed over \$100 million in medical practice transitions. We offer a unique value to our clients. Whether you are buying or selling, we help make your transition a success.

PRACTICES FOR SALE | BUYER SERVICES | APPRAISALS | PARTNER BUY-INS

Well established, associate run practice, with real estate opportunity: S. Riverside County

PRACTICE for SALE - Well established general dentistry practice for sale. Located in a street front, freestanding building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago, and also available for purchase. This practice consists of 4 equipped operatories, with 2 additional pre-plumbed operatories to accommodate future expansion. The practice is currently running 5 days/week, with 30+ new patients per month. PPO, Denti-Cal, and FFS. Grossed \$930,000 in 2016. Terrific opportunity, with potential for more growth under a new owner with more time and energy to expand the schedule and accept more insurance plans in this relatively under-served area.

Retirement sale, established practice: W. Los Angeles, CA

PRACTICE for SALE - Well established general dentistry practice for sale. Located in a street front, freestanding building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago, and also available for purchase. This practice consists of 4 equipped operatories, with 2 additional pre-plumbed operatories to accommodate future expansion. The practice is currently running 5 days/week, with 30+ new patients per month. Denti-Cal, PPO, and FFS. Grossed \$930,000 in 2016. Terrific opportunity, with potential for more growth under a new owner with more energy to expand the schedule and accept more insurance plans.

Well established, associate run practice, with real estate opportunity: Fullerton/Santa Ana, CA

PRACTICE for SALE - General dentistry practice with combined collections of \$1 Million/year. Owner open to selling real estate. Located in street front buildings, with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th pre-plumbed operator. Great opportunity, with investment potential to acquire real estate. Seller financing available to qualified buyers.

Retirement sale in , established practice: Glendale, CA (La Cañada Flintridge)

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 22 years at present location near La Cañada Flintridge. The area is well known for safe communities and great schools while within easy reach of metro LA. Many specialty procedures are being referred out such as periodontics, orthodontics, and cosmetic dentistry. 3 equipped operatories. ~1,100+ sqft office. \$462,000 collections in 2016. PPO insurance only. Seller is open to flexible transition and can remain part-time to support the new owner.

Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out, providing potential for new owner to increase revenues. Virtually no advertising is currently done. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Dental practice for sale in retail center: Highland, CA

PRACTICE for SALE - Located in a shopping retail center, with supermarket anchor to drive foot traffic. Convenient access to the 210 freeway just 1 minute away. 3 well equipped operatories. Ideal starter practice or suitable as a satellite location, especially due to the low overhead. Office rent is under \$1,900/month. Accepting only PPO insurance. Average collections of \$370,000/yr. Seller can provide flexible transition assistance if needed.

Great visibility in retail center: Pasadena, CA

PRACTICE for SALE - Excellent location on a street corner, with signage, and freeway access just minutes away. General dentistry practice, with 5 operatories. The practice is currently run part-time, averaging 20-24 hours/week. Mostly PPO/FFS. Collected ~\$240,000 in 2016. Seller motivated to consider reasonable offers for quick sale.

7 operator dental office leaseholds sale: North Los Angeles, CA

OFFICE for SALE - Sale of leaseholds and equipment. Located in street front single story office in an eclectic and trendy neighborhood of Los Angeles, with good visibility on a busy road. Rare opportunity to acquire a 2,350 sqft office with total of 7 ops (6 equipped with chairs). Ideal for relocating your established practice in the area to a larger space, or for new startups that need enough space for high volume production. Very competitive rent. The sale will include the leasehold improvements, dental equipment and lab equipment, allowing the new owner to start up their practice quickly. Seller motivated to consider reasonable offers for quick sale.

Spacious office in retail center, low overhead: Long Beach, CA

PRACTICE for SALE - Retirement sale. Located in a retail center on a busy street corner, with great visibility. This general dentistry practice consists of 4 operatories in a spacious 2,400 sqft office, with plenty of room to add several more operatories. The practice is currently run part-time by the owner, averaging 30 hours/week. Mostly HMO/PPO/FFS with nearly \$8K/month capitation income. Average collections of \$230,000 in recent years. Established for over 36 years in current location. There is considerable demand to accept new patients and a good potential for growth by expanding the schedule or by accepting more insurance. The location and size of the office has good potential to develop in to a high volume 6 day/week office that can be run with associates.

Retirement sale, with low overhead: Silver Lake-Los Angeles, CA

PRACTICE for SALE - Retirement sale. Located in a retail center on a busy intersection. 3 operatories, equipped with Adec chairs. Low rent under \$2,700/month. Part-time, averaging 30 hours/week. Mostly PPO/FFS with ~10% HMO. Average collections of \$150,000. Seller motivated to consider all reasonable offers.

Turn-key dental office leaseholds: Lake Elsinore, CA

OFFICE for SALE - Sale of leaseholds and equipment. This turn-key office consists of 3 operatories. 4th operator is pre-plumbed. Great opportunity for a start-up or for relocation. Located in a retail center on a busy street, with easy freeway access. The center is located near major shopping centers with more growth and development planned in the vicinity.

ddsASSIST™ Found your own Buyer or Seller? BUYER, SELLER AND PARTNERSHIP SERVICES

Found your own buyer or seller? Do you have partnership questions? Navigating the ocean of purchasing or selling all or a portion of a practice is difficult even if you found each other on your own. Evaluating an office for a partnership has dramatic differences than a complete buy-out. Understanding the cash flow and tax ramifications for both sides is critical to a successful transaction. From start to finish we are there to help review, mediate and structure a win-win solution for both parties. Introducing ddsASSIST™ from Practice Concepts, a flat-fee economical approach for buyers, sellers or partners who have found each other.



Scott Daniels
Broker



Charles Kim, CHBC
Agent

**The Support You Need
The Expertise You Demand**

*We Have Pre-Qualified Buyers
Ready to Purchase Seeking
Practices in Southern Calif.*

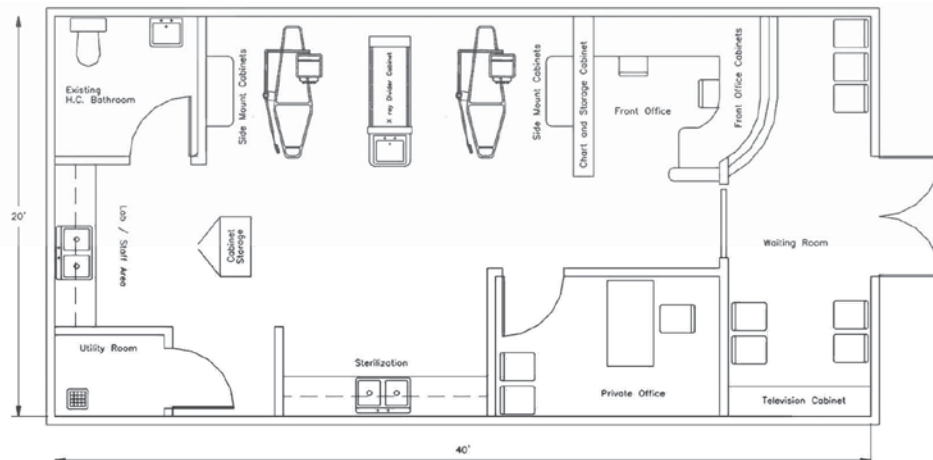
**Call 877-778-2020
for a FREE & Confidential
Market Evaluation!**



**For more listings and
information, visit:
PracticeConcepts.com**

(800) 423 -5657**Complete Dental Office \$25,302**

Normal Install in CA

MADE IN USA

Normal Installation within 2 hours of Factory*

**Low Interest
Financing Available**

A fully equipped Dental Office with 2 Dental Operators, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X-Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.

Dansereau Dental**WWW.DHPDENTAL.COM**

1581 Commerce Street, Corona CA 92880

On Sale! Dent-X 810 Basic Film Processor + Star X-Ray Duplicators with 2 fixers + 3 developers \$600 + shipping. Picture: goo.gl/Gy8Jx7 Call 6264665926.

Selling 5 dental chair sets with dentist and assistant stools for \$500 each + shipping (Pomona, CA). Pictures: goo.gl/HyyX4J Call: (626)466-5926.

3 Belmont chairs and 1 Air techniques compressor for sale. All 3 chairs for \$3400. Compressor for \$1600. Sold as is. Text only 949-460-3678.

Ortho practice 1-2 day/wk inland San Diego. Perfect satellite. Long or short transition period ok. Serious inquiries only. orthoinsandiego@gmail.com.

PEDO PRACTICE FOR SALE-WESTERN SAN FERNANDO VALLEY: Upscale area, 4 Ops, Pano, EagleSoft. 30 NP/mo. HSPPT- Kerri McCullough 949-300-0312 #CA399.

Dental Assistant needed at Chino and Rancho Cucamonga location. Part/Full Time. Fax Resume @ (909)463-6866 or call us @ (909)463-6646.

Furnished dental office available for sublease or purchase of build-out. On State College Blvd in Anaheim. Contact gumguy@live.com.

VALENCIA 4 eq. ops. in a 1,174 sq. ft. suite that rents for \$4,700 a month. The office is open 4 days/week. Greg Beamer 909-542-4891.

Front Office/Receptionist Experienced front office needed. Full time. West Los Angeles. Email resume: info@wisdomteeth.la.

Office Manager full time in NORTHRIDGE bilingual English/Armenian with at least one Year Experience. Email resume to: Drmkodabak@gmail.com 818-6343488.

Ortho Office Contents For Sale. Retiring doctor selling all including chairs, side units, compressor, vacuum, furniture, etc. Call 619 298-1775.

NOW HIRING DDS, RDH, GP, & SPECIALITY DENTISTS!
Text or email resume to Mike at (626) 616-6335
drd@adminstitute.com.

Exodontist available Keep production in house. Don't refer out. Flexible hours. Contact: exodontisthelp@gmail.com.

Looking for P/T associate dentist in Montclair on Mondays and/or Thursdays for dental clinic. Email resume to: ychangdds@gmail.com.

Dental X-Ray Chair Lightly used. Great condition. call us for details (714)368-0222 located in Tustin, CA 92780.

Apixia Phosphor Plate Scanner. Lightly used. Includes phosphor plates and barriers. Call us for details (714)368-222 located in Tustin, CA 92780.

Dental Office for Sale. Huntington Park. Busy intersection. Good exposure. 3 ops equipped 2 plumbed. Gross receipts \$168,000 in 2016 on 16-18 hours a week. INS/FFS/HMO. Office is not computerized. Need some TLC. Priced to sell fast. 310/308-3097.

General Dentist needed for a busy private dental office in Carlsbad, CA. Minimum 2 years experience. Please email resume at akashlapsi@gmail.com.

Associate Dentist needed for a busy dental practice. Please call at (310)871-5785.

Oral Surgeon board certified; implants, extractions, apico, impactions, grafting; call 949-514-8714 or msg socialomfsdds@gmail.com.

Attention DAs! if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMInstitute.com.

Space for lease/sublease/Dental office 4 ops in Tarzana, CA at Ventura blvd. Good for GP or specialist. Please Call at (310)871-5785 for more info.

Analog PG-1000 Panoramic machine w/ Ceph Good condition, can be used w/ conventional film or Scan-x plates \$2000 Inhouseortho@gmail.com.

3 Dental Chairs in good condition. 2 Pelton and Crane and One Engle. 2 desktops compaq and Dell. Manual X-ray processor \$2500 kal.eissadds@gmail.com.

Santa Clarita Prime Location - Major Intersection - Looking for Subleasee - \$2,000 per Month - Includes Utilities - Call (562) 756-2573.

DENTIST FIGURINE Rare, Italian sculpture by A Columbo. See craigslist OC add #6183757730 for pictures & details. \$2,400. Dr. Paul 949-463-1973.

BROKEN FILE IN CANAL? NO PROBLEM :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com.

General Dentist Needed Full Time 3+ Years Experience In Rancho Cucamonga email resume to angels0628@aol.com.

GE Stuart complete Model 73 Gnathological Computer, Recorder, Face Bow and Mounting Jig COMPLETE in black box. Will deliver. 949-463-1973.

PRACTICE FOR SALE HEMET GP/Real Estate w/ 4 ops NET \$143K California Practice Sales, Inc. Phone: 714-639-2775.

Front Desk wanted seeking EXPERIENCED FRONT DESK for private practice, w/ some Back Office skills. Full time, Huntington Beach & Santa Ana locations. Bilingual in Spanish preferred. Call 714-494-6579.

Dental Associate Wanted Mon, Fri, & 2xSat/mo at Huntington Beach and Santa Ana office locations. Some hygiene required. Call 714.494.6579; email resume to greatsmiles2000@gmail.com.

Santa Monica Dental Office leasehold for sell: 3 Ops, brand new equipment, dry vac, touch screen computers. Once in a life time opportunity to establish your practice in a prime location walking distance to the beach & 3rd street Promenade (7th and Wilshire) Dr. Sadek 209-606-9598.

Looking for GP Mon/Wed, Friday if desired. Panorama City in Los Angeles location. Roscoe exit off 405. Call 872.222.8722 DefendingSmiles@gmail.com.

"The one year rule!" Someone could be using your used dental equipment! Call Handpiece Trading Post 800-445-6719.

Hear unbiased practical treatment techniques, all on Sundays, and its only \$549 for 5 courses, 4 lectures PLUS a Hands-on Orthodontics course, 35 CE credits! Attend Xcel Seminars' 12th Annual Series—See insert, visit www.xcelseminars.com or call 310-663-4055 for more info.

SANTA ANA/TUSTIN TURNKEY NICE OFFICE 4 SALE IN VISIBLE BUSY HEAVY FOOT TRAFIC AMBER PARKING RETAIL AREA 5 PLUMBED FULLY OPTS CHAIR LOW RENT 7149730344.

DENTIST for Camarillo growing friendly office. 1-2 days to start. Possible buyout. Send resume to ddmmary62@gmail.com.

Used Xray-Carestream(Kodak)9000C Pano/Ceph/3D Conebeam -Free Ship/Install in LA/OC \$45,000 email: office@embrace-ortho.com.

DENTAL/MEDICAL STATE OF THE ART OFFICE FOR RENT OR LEASE(WITH TWO TO FIVE OPP) IN VERY NICE GLENDALE/MONTROSE AREA FOR MORE INFO CALL(818)517-0871.

Dental Practice for sale in Van Nuys and take over lease. Current dentist is moving and taking patients with her. Currently space is 6 operatory office. Everything inside office for sale, ie., 6 belmont chair units, compressor, sterilizer, 2 wall mounted belmont xray units. Sale of practice and equipment open to negotiation. Current practice has been at this location for 13 years. Please call 818-787-3053.

Associate DDS Needed in Palos Verdes/ South Bay. Great pay plus BONUS. Please Email CV to gpdds@msn.com.

BEVERLY HILLS PARTNER/RETIRING GP/SPACE SHARE wanted. Looking to join existing BH practice or partner with another dr in BH. Have an existing base of patients in BH but need to relocate. Email doctora77@gmail.com.

Zen like Dental ops in Beverly Hills Golden Triangle available for Rent. 310-995-3736 or smiledr535@gmail.com.

West Covina practice for sale located in shopping center location collecting \$670,000 in 2016. Tina Ochoa, Broker (951) 309-3196.

PERIODONTIST: 2DAYS/MNTH..MULTISPECIALTY PRACTICE IN VALENCIA & PASADENA..GUARANTEE + %..DR KIM (818)688-1071 MIKEKIMDDS@YAHOO.COM.

Office furniture in excellent condition must go ASAP! Make us an offer. Call Krysten at 310-315-1034.

LICENSED DENTIST SEEKING HYGIENE ONLY POSITION. team-player, great chairside, gentle, thorough aman32dmd@gmail.com 7144708231 Dr.Singh.

\$\$\$\$\$\$ NEED MONEY FAST? Sunwest Bank can close your dental practice deal quickly. Call 714-730-4412.

Endodontist, Board Certified for your office. Very high standard of work. Will bring all supplies. LA/OC area. SoCalEndoGroup@gmail.com.

Dentist needed to treat children and adults for a friendly dental office in SFV area. P/T, great compensation. Email CV to LADDS96@gmail.com.

RDAEF 2 for a dental office in San Fernando. Proficiency in placing fillings, SSC's, taking impressions. Great compensation. Email CV to LADDS96@Gmail.com.

Nobody wants to sue or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848.

NEED AN EXPERT DENTAL WITNESS? I offer Forensic Legal services for any Dental and Lab related Dispute cases! (25+ years of experience CDT, DDS) (626)345-0005 x 3, DrD@ADMInstitute.com.

Dear specialist my office in Tustin is available for up to three days a week to rent! (949) 466-8228 shopping center location and easy access.

PT Dentist needed in Norwalk and/or Lake Forest, please email resume/cv to 2015dentist@gmail.com.

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County).

DENTAL HYGIENIST NEEDED FOR WESTLAKE VILLAGE PRACTICE. 1-2 DAYS PER WEEK, COMMUNICATION AND CLINICAL SKILLS A MUST. SEND RESUME GEORGIANDDS@GMAIL.COM

Pedodontist Needed Riverside County. Must accept Dental insurance. Available 1 to 2 days/month. Please email CV to drhortonz@hotmail.com.

Rent my dental chair. Great opportunity for a specialist. Located in Cypress, California. Contact drcazaa@gmail.com.

Maternity leave vacation coverage needed? DDS ONLY interested in picking up extra days once in a while. OC offices. Email drcazaa@gmail.com.

NO CANAL IN X-RAY? NO PROBLEM! :) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com.

RDA/DA wanted for small, private office in San Juan Capistrano. Pay DOE to include medical/sick/vacation/holiday and bonus. maihrmanager@gmail.com.

General Dentist Needed Full Time 3+ Years Experience In Rancho Cucamonga email resume to angels0628@aol.com.

Oral Surgeon needed for a busy dental practice. Please call at (310)871-5785.

Van Nuys Practice for Sale by Owner. 4 ops, approx. 1,700 sq.ft. Great location. Established since 2005. Med. and cash pnts. Dr. Valentina (818)626-0505.

Part-time Dental Assistant Pasadena For private practice. Friday's only. More hours available in future. Email resume to rayahndds@gmail.com.

ORTHODONTIST NEEDED 2 DAYS A MONTH ON SATURDAYS. PLEASE SEND YOUR RESUME FOR CONSIDERATION. THANK YOU. caredental4you@gmail.com.

Dental sublet needed one or two days a week starting in August in Thousand Oaks. Email me with more information please at sshamoel@gmail.com.

Sleep apnea in your office. Can provide entire treatment including adjustments, appliance lab, and medical billing. Call for more info. (805)358-3854.

Orange Dental opportunity commercial plaza location. Only \$85,000 Tina Ochoa, Broker (951) 309-3196.

Waterlase C100 Perfect condition, just needs Biolase annual tune up. Tune up paid to biolase \$750. Sale for \$3500. Sweettoothdentalcenter@gmail.com.

Endodontist needed P/T for Palm Springs location. HMO/PPO office. Email resume to info4mahmoudi@yahoo.com.

Periodontist looking to work at a perio/implant oriented office. Experienced in all perio/implant procedures. Fully equipped. periowiz@yahoo.com.

Great opportunity for an P/T assoc. Endodontist in a friendly private practice in the LA county area. Please send resume to specialtydental102@gmail.com.

Dental Implants in your office. Why refer out? Biohorizon implants inclusive of abutment. Have placed over 2500 implants in the last 3 years. 310-995-3736.

**Want your
Dental Trader
to follow you?**



Just use our Change of Address form at:

www.dentaltrader.com

and provide the address you want it mailed to. Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.



GB GREG BEAMER DENTAL BROKER

The Name You Know
The Reputation You Trust

Greg Beamer, Dental Broker

Experience in Finance and Brokerage since 1976

- 24 + YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS
- PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

ANAHEIM - New Listing - Excellent location on a busy corner with Exposure, Visibility, and Signage! 16 Years of Community Goodwill. **3 eq. ops. & 4 plumbed not eq. ops. in a 1,450 sq. ft. suite.** Rent is \$3,750 / month. Large windows throughout and natural sun light. Collected \$284,858 in 2016 with the seller working 2 days a week. **\$226,000.**



BUENA PARK - New Listing - 2 eq. ops. & 2 plumbed not eq. ops. in a 1,600 sq. ft. suite located in a single story professional building on the corner of two busy streets. 41 Years of Goodwill. Long-term, Quality Staff. 5 Star Yelp reviews. Retiring Seller. **\$235,000.**

CENTURY CITY/ WEST LA - SUITE FOR LEASE

- 3 Story Medical/ Professional building with ample, convenient, covered patient parking. Suite has 3 exam rooms (no equipment), large office, waiting room, restroom and reception in a 1,377 sq. ft. space. The Garage is under the suite, so there is the ability to plumb from below for the chairs. Lease is \$ 4.25 NNN, 3% increase with a five/five year option and includes utilities. Landlord is easy to work with and negotiable.



COSTA MESA - Excellent Location! 5 eq. ops. in a 1,400 sq. ft. suite located in a single story shopping center on the corner of two highly traveled streets close to the Newport Back Bay and the Beach. High End practice that caters to Newport Beach and Costa Mesa clientele. Suite has a nice layout, Serona chairs, Digital X-ray, and is paperless. 60% Cash and 40% PPO. Priced at \$550,000.

DOWNEY - 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, Caring Doctor and Staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Collected \$324K in 2016. This has a great history as a dental office - and Downey is a very stable area! **Priced at \$240,000. Accepted offer. Back up offers encouraged.**



ENCINO - New Listing - 3 eq. treatment rooms, 1 plumbed not eq. treatment room, and 1 plumbed private office that could be converted to a 5 treatment room suite. **Modern, paperless, beautifully designed, 1,430 sq. ft. suite with nice views.** Two renovations have been done since 2012. The most recent in 2016. **27 Years of Community Goodwill.** Projecting approx. \$484,054 for 2017. Priced at **\$215,000.**

ESCONDIDO - Charming, Historic Bungalow style building located on a busy street in a residential area with elementary schools/ churches nearby. Established as a dental practice for 24+ years. Building shows pride of ownership, offers handicap ramps, gated parking and has a 2nd floor office area w/ shower & closet. The 2nd floor could be used as a sleeping area. Newer Air Conditioning Unit. **5 eq. ops. in 2,200 sq. ft.** Leasehold Improvements & Equipment Only \$95,000 **Building for Sale or Lease.**



FOOTHILL RANCH - Suite For Lease. 4 treatment rooms (no equipment) in a 2,068 sq. ft. suite that was previously occupied by an Endo. Suite is located in an Upscale Medical Building off the 241 with Highway Signage. Easy access and plenty of parking.

FOUNTAIN VALLEY - Seller has another office out of the LA basin. Associates in place. 5 treatment rooms in 1,350 sq. ft. suite located in a multi-story professional building. All Digital. Super clean suite. Collected approx. \$845,794 in 2016. Well run and well managed. 40% ins-40% cash-5% Medi-Cal and 15%HMO. **\$242,000 Buyer's Net after expenses and bank debt!!! Recently Reduced \$705,000.**

FULLERTON - New Listing - 4 eq. treatment rooms in a 1,100 sq. ft. suite located on Harbor Blvd. near downtown Fullerton. Excellent Signage and ample parking in the rear of building. Bus stop right out front and lots of foot traffic. Seller started the practice approx. 9 years ago, works 2.5 days/week, and plans to retire. 5 Star Yelp reviews. **Low Overhead.** Priced at \$135,000.



HUNTINGTON BEACH - New Listing - 6 treatment rooms in approx. 1,900 sq. ft. spacious suite located in a two story professional building with an open atrium in the center of the complex. Ample parking and Rent is \$5,000/month. Leasehold Improvements & Equipment **Only Priced at \$100,000.**



HACIENDA HEIGHTS - New Listing - 3 eq. ops. & 1 plumbed not eq. op. in a 975 sq. ft. suite located in a single story, busy, strip shopping center convenient to the 60 freeway. 20 Years of Community Goodwill. Seller is moving out of the area.

LONG BEACH - New Listing - 6 eq. ops in a 1,900 sq. ft. suite located in a single story building on a busy corner. Family practice well known in the community with 55 Years of Goodwill. Retiring Seller. Convenient to the 405, 91 and 710 freeways. Rent is \$2,800/month. 80% Insurance and 20% Cash. \$300,000.

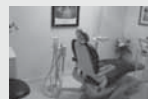


LOS ANGELES - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 900 sq. ft. efficient suite located in a Medical/ Dental building off the 110 freeway. MediCal office is next door and a great referral source. Seller currently works 2 days a week but would like to concentrate on his main practice in Upland. Rent is only \$1,200/month. Low Overhead! Recently Reduced \$105,000.



LOS ANGELES - New Listing - Seller spent over \$400,000 in upgrades on the suite. All X-Calibur Belmont Chairs. Motivated Seller! 5 eq. ops. & 1 plumbed not eq. op. in a 1,600 sq. ft. suite located in an upscale Multi story professional building in the Wilshire area. Rent is only \$4,272/month and includes all utilities. High End Finishes and Equipment. Stable Collections.

NEWPORT BEACH - 3 eq. treatment rooms in a spacious suite located in a single story, Medical/ Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. The practice has potential to be open more. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/month. Priced to sell **\$190,000!**



NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area - folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$165,000!**



Ellen and I want to thank our clients for their support over our first two years in business. It has been exciting with a number of quality sales, buyers who are doing well in their new ownership, and sellers who have been more than complimentary in their kind words for the attention to detail we bring to the process. Our lenders, consultants, insurance agents, CPA's and others involved in completing a successful transition are appreciated and cherished. If you are a seller or buyer we encourage you to align yourself with our family of professionals. Good things happen to good people. We like to share our knowledge and expertise.

Greg Beamer and Ellen Wood.



Sales & Marketing Associate
17 Years in the Dental Practice Sales Industry

Ph: (909) 542-4891 • Fax: (866) 890-1033 info@gregbeamer.com • www.gregbeamer.com

NEWPORT BEACH - *New Listing* - **3 equipped treatment rooms** & 2 plumbed not equipped treatment rooms in a 1,200 sq. ft. **remodeled, digital, paperless suite.** Excellent location and rent (\$2,000/month) for the area, about a block from Hoag Hospital. Plenty of patient parking. **Low overhead.** You just don't find office locations like this with room for 5 ops in Newport Beach at this rental rate. Seller is moving out of the area and is going into a non Dental related business enterprise. **YOU MUST SEE THIS TO APPRECIATE IT. \$90,000. LEASEHOLD IMPROVEMENTS & EQUIPMENT ONLY.**



SANTA CLARITA - *New Listing* - **10 Equipped Treatment rooms** in a well appointed 3,520 sq. ft. suite located in a single story building with **38 Years of Community Goodwill.** Caring, knowledgeable sellers and staff that offer a family friendly atmosphere that have seen generations of patients. History of Collecting **\$1.4+ Million** for the past 4 years. **Accepted Offers.**



SAN BERNARDINO - 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Seller has a manual, very accurate book-keeping system. This would be a great opportunity for someone who wants to bring in their own system and **digital. Seller currently works 3 days a week and collected \$253,816 for 2016.** Seller added Medical late last year and is on target for a nice increase this year. **Recently Reduced \$199,000.**

THOUSAND OAKS - *New Listing* - **6 eq. treatment rooms & 1 plumbed not eq. treatment room** in a 1,700 sq. ft. suite located in a single story, free standing building with 50+ years of community Goodwill. **Absentee, Retiring Seller with a solid, long-term staff in place.** Collected approx. \$467,879 in 2016. \$420,000 **Accepted Offer - Back up offers encouraged.**

SANTA ANA - Excellent location convenient to the 5 and 55 freeways. Nicely maintained Medical/Dental/Professional building with plenty of free, on-site patient parking. Across the street from a new, upscale, 500+ unit residential community and close to area schools. 4 equipped treatment rooms with Adec chairs in a 1,411 sq. ft. suite that was beautifully, custom designed. Intra Oral Camera, Digital X-ray, and a cloud based software (Denticon/ Planet DDS) that can be accessed anywhere. Practice caters to upscale professionals. A must see to appreciate!.



TUSTIN - **AVAILABLE Beautiful, Unique, Boutique Style build-out A must see to appreciate! 3 treatment rooms** in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor and entire facility would work well for a GP, specialist, or someone who wanted to focus on sleep apnea. You need to walk this one to get the true feeling for it. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! Seller is also interested in someone wanting to partner up. **Seller will handle management and assist in marketing. Build your way into ownership.**

WEST COVINA - You need to walk this to appreciate the seller's efforts! 1,500 sq. ft - 5 treatment rooms with 2-7 year old equipment. 20+ years of Goodwill - Seller owns the entire building so we will not have any issues with the landlord! Long history as a dental office. Rent is only \$3,500/month. Dentrix software, Digital X-ray, and Intra Oral Camera are included. Collected \$330,156 in 2016. **Accepted Offer - Back up offers encouraged.**

WESTWOOD - 1 eq. treatment room in a 400 sq. ft. in a professionally designed suite in the heart of Westwood convenient to the 10 and 405 freeways. Established as a dental practice for over 10 years. Rent is \$950/month (includes water & trash). Excellent Satellite or Specialist location \$46,500.



MISSION VIEJO - The complete package - all specialists in place. Large, State of the Art Suite with an incredible location. Producing \$1.8MM+ for the past three years. Steady revenues with a Buyer's Net over \$500K. Sellers are requesting a resume from potential buyers. **Accepted offer, back up offers encouraged.**

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. **Priced at \$80,000.**

VALENCIA - *New Listing* - If you are looking for a well-established practice in a prominent area in SoCal, this is it. Established in a busy Medical Center, the Seller has made the decision to **retire.** He has **4 treatment rooms in a 1,174 sq. ft.** suite that rents for \$4,700 a month. The office is open 4 days a week (with 5 hygiene days/wk). Solid, long-term staff and an established base of insurance and cash patients round out this great opportunity. This is a must-see to appreciate the location and the seller!



VALLEY VILLAGE - *New Listing* - **5 eq. treatment rooms in a 1,400 sq. ft.** suite located in a multi-story professional building on the corner of two busy streets with free parking and elevator. Rent is \$3,346/month. **45 Years of Community Goodwill.** Approx. 1,200 active charts. **Retiring Seller** currently works 2.5 days/week with an Associate working 2 days/week. Solid base of customers loyal to the practice. Seller will assist in reasonable transition. Projecting approx. **\$234,926 for 2017. Priced at \$180,000! Accepted Offers.**

WOODLAND HILLS - *New Listing* - Excellent signage and free parking. **Beautiful build-out with attention to detail.** Sellers opened this practice 2.5 years ago. **Cash & only 5 PPOs.** \$322,618 Collection for 2016. **Approximately 700 Active patient charts. 4 eq. treatment rooms & 5 plumbed not eq. treatment rooms** in a spacious, bright, **3,000 sq. ft. suite.** A must see to appreciate!

YORBA LINDA - *New Listing* **3 treatment rooms in a 1,200 sq. ft.** suite located in a frequented shopping center in Beautiful Yorba Linda close to the 91 freeway! Rent is very reasonable at \$2,765/ month. **14 Years of Goodwill.** Seller currently works 3-4 days a week. **Priced at \$125,000. Accepted Offer, Back up offers encouraged.**

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Koreatown - Successful, referring GP looking to sublease space to a specialist. 3 eq. ops. Available.

Build Your Dream Practice in one of the Build-out Opportunities that I have listed in Century City, Foothill Ranch, Huntington Beach and LA.

WOODLAND HILLS Beautiful build-out with attention to detail. 4 eq. ops. & 5 not eq. ops in 3,000 sq. ft. suite. Greg Beamer 909-542-4891.

\$300,000+/year, General Dentist needed in South Texas, mostly kids and young adults, new grads/H1-B welcome, e-mail CV to jmeski@gmail.com.

Condo Office For Sale with 2 equipped operatories. In professional bldg near downtown LA. No patients. Contact (213)359-0638 or lupi91605@gmail.com.

Dental office in Reseda for SALE. Leasehold and equipment only, no patients. For more info call 818-370-8890 or e-mail to MGDentalStudio@gmail.com

PERFORATION IN CANAL? NO PROBLEM :) CALL DR ISMAIL
562-968-4061. I COME TO YOU.
www.socal-rootcanal.com.

Implant Surgeon/Prosthodontist will place implants in your office. I bring all my own Equipment. Implant provided. 714-624-4231.

Wanted: Associate dentist in Fontana, CA. 2-3 days/week. Please email resume to dentistfontana@yahoo.com.

LAGUNA BEACH GENERAL PRACTICE FOR SALE - 4 Ops, 3 Equipped, Dentrax, Digital, Paperless. 2016 GR \$344K, 2017 on track to increase significantly. HSPPT-Thinh Tran 949-533-8308 #CA443.

Dental Implants placed in your office. Increase revenue in your office by having Implants placed by an experienced & trained dentist. (310)663-4323 Tamir.

PRACTICE FOR SALE RIVERSIDE GP & Bldg 40+ yrs of gdwll w/ 4 eq ops California Practice Sales, Inc. Phone: 714-639-2775.

San Diego General Dentist for PPO and fee for service patients. Must be proficient in molar endo. email resume to dentalappointment@hotmail.com.

VaTech CT scan Lowest Dose CT with panorex and Ceph \$156,000 new 2 years old with 7 year warranty parts/support Selling for \$99,000 First payment 1/18 CALL osurgn@cox.net 949/378-2719.

People like to be taken care of in one office. If you want to add implant placement, extraction, etc. write to implantinhouse@aol.com and ask.

Endodontist Needed Position available for endodontist to see mainly cash, and some HMO & PPO. Riverside County. Email Cv to drhortonz@hotmail.com.

Dentist -associate looking for a dentist in Porterville, CA full-time; Base pay \$700-\$800 + % collections and housing; all digital practice!

DA/RDA wanted Full Time, city of Orange. Not Corporate, No HMO, No Dential. Email resume to Michelle@GoldCoastDental.com.

A great opportunity for an assoc general dentist, in a friendly private office, in the LB area P/T. Please send resume to specialtydental102@gmail.com.

Dental Insurance/Marketing we are looking for experienced person to do marketing and case presentations. Very modern office in Glendora. Call Danielle for details. 626-335-7727.

DENTIST WANTED PT/FT in San Gabriel Valley ASAP. 3+ years of experience preferred. GREAT PAY+BONUS SYSTEM. Email kristen.bsdg@gmail.com.

Need help with Ortho? Text Ortho Buddy your contact info at (626) 616-1054. Ortho Buddy can help with diagnosis and treatment planning/progression.

Assistant wanted da, rda burbank/encino 2-3yrs exp. must be quick, hard working, able. temp. crowns, impression, night-guard, email cv smsinco@gmail.com.

General Dentist Wanted! Private office in Bakersfield, California with a great, motivated team. For inquiries please email info@tdhaldds.com.

Looking for an EXPERIENCED ORTHODONTIC ASSISTANT to work 3-4 times per month in Orange, CA. Please email your resume to gotbraces5@gmail.com.

IMPLANTS@YOUR OFFICE- Implant+abutment=\$800 DIPLOMATE of IMPLANTOLOGY Bone Grafting=\$200. SINUS LIFT=\$800. All Oral Surgery. Call DR.P 714-253-2374.

Associate PEDIATRIC DENTIST position open. Small private office in POMONA CA. 2+ exp. Fri. OCS preferred. Buy-in opportunity. babydentist2000@yahoo.com.

Bakersfield office space Gorgeous north facing floor to ceiling windows & very negotiable lease. approx 1200 sq ft (\$1500/mo) was ortho 661 324-0234.

private offi in Orange look for exp associate doctors and assistants email resume tian1shi3@yahoo.com.

Treatment Coordinator experienced. Knowledge of PPO and Dential. Great pay, Benefits, etc. Email happytowndental@gmail.com.

BEVERLY HILLS SPACE FOR RENT, fully-equipped, ground floor, corner, available 7 days weekly, free parking 310-552-1441.

For lease. 3 op, pvt office, lab, mid-century iconic bldg, walls of glass, waterfall, kitchenette, 2 bath. Excellent location. Contact rogerlisa2@me.com.

"I wholeheartedly recommend ManagePointe as an exceptional company with care & integrity." ManagePointe Technologies | 800.969.3451.

Be your own boss.. we have a great office to start a perio, endo, oral surgery, or Pedo practice in the city of La Mirada. Email pdoboy28@yahoo.com.

Associate DDS Needed in Palos Verdes/ South Bay. Great pay plus BONUS. Please Email CV to gpdds@msn.com.

Looking for experienced Dental Treatment Coordinator to join modern multispecialty dental office. Email resume to happytowndental@gmail.com.

Looking for an Oral Surgeon to join our team once a month. Send resume over to LaDentalTown@gmail.com.

BELMONT 20 X-CALIBUR CHAIR, CELESTA TOUCH-FREE LIGHT, DCI ALLIANCE SWING DELIVERY UNIT-ALL CHAIR MOUNTED READY TO USE. LIKE NEW. 2010 MODEL. (858)218-5317 FOR PICTURES. \$4700 OBO. SAN DIEGO.

Seeking an associate general dentist for part time in the La County area. Please send resumes and days available to specialtydental102@gmail.com.

GP for Tuesdays only. Minimum of 3 years experience. Must be able to do molar root canals & surgical extractions. Dential provider. Send CV to nazsoffice2000@yahoo.com.

Dental IT Support Hardware/software upgrades, Digital Imaging, Cabling, Data Backup, Onsite and Remote services. Call The DTC Network (310) 439-8970.

ORAL SURGEON 2-4DAYS/MNTH VALENCIA & PASADENA.. ALL EQUIP SUPPLIED..GUARANTEE + %..MUST BE AN ORAL SURGEON..DR KIM (818)688-1071 MIKEKIMDDS@YAHOO.COM.

Endodontist Needed "Inland Empire". Willing to accept cash discount/Denti-cal big plus. Please Fax CV 951-672-7878 or email H.POURSHIRAZI@YAHOO.COM.

Associate Dentist Inland Empire , PT/FT available. \$550-\$600 daily base + bonus . Please fax CV to 951-672-7878 or email to H.POURSHIRAZI@YAHOO.COM.

Associate Dentist needed. Busy office in huntington park need part time general dentist 2-3 days needed. send c.v. to sbkim619@hotmail.com.

Keep your extraction cases! Seasoned GP in all phases of wisdom teeth ext, bilingual in Chinese. (Mon/Thurs). Can help txpl cases. 626.201.4863.

ORTHODONTIST WEST L.A Unique opportunity for enterprising Doctor to establish or relocate practice in a free standing, contemporary facility in conjunction with active general dental and pedodontist practices. Both provide ongoing patient referrals. Minimal start-up cost, exceptional opportunity. Tremendous traffic count on Sepulveda Bl., a busy West Los Angeles location. Call (310) 274-8204 or email: dulygonzalez@gmail.com.

PAIN NEVER GONE AFTER RCT? NO PROBLEM; I'LL MAKE IT GONE. CALL DR ISMAIL 562-968-4061. I COME TO YOU. WWW.SOCAL-ROOTCANAL.COM.

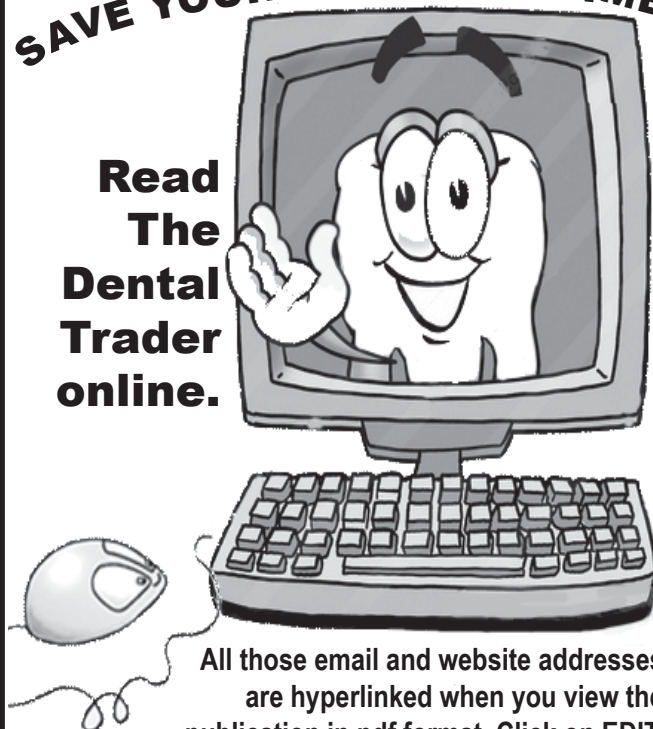
Brand new office looking to share it's space with Specialist preffer Endo or Ortho. Amazing location in Vista, CA next to a Starbucks! 760-806-5302.

Nitros Oxide Sedation system Belmed (DENTAL) \$1,500.00 contact me at oc.dentalimaging@yahoo.com.

share an office in huntington beach with prosthodontist, works only on tuesdays. beautiful office IN PROFESSIONAL HIGH END BUILDING to share with GP or specialist IDEAL FOR SOMEONE WANTS TO MOVE THEIR EXISTING PRACTICE TO ANOTHER LOCATION OR START NEW PRACTICE AND SHARE THE LEASE PAYMENT PLEASE EMAIL:DR@IMPLANTASMILE.COM OR CALL (626)484-3026.

SAVE YOURSELF SOME TIME

**Read
The
Dental
Trader
online.**



All those email and website addresses are hyperlinked when you view the publication in pdf format. Click on **EDIT**, then on **SEARCH** to quickly locate something specific. Online readers get a ten day jump on those who wait for it to arrive in the mail and score the best bargains.

Great GP practice for short sale. Lancaster. 3 fully equipped ops, pano, 1500 PPO/HMO/Cash Pts Gross 200K in 2016 Close to AV Hospital text 310 780 1923.

Dental operatory units for sale (including delivery unit, light, etc.) and xray machines belmont and gendex; great condition. email kach4mnm@yahoo.com.

Orthodontic Assistant Private Ortho Practice in Redlands, Ca needs RDA or OA. Hours Mon - Thur 8:00am-5:00pm. Submit resume: noreplyjob123@gmail.com.

Sybron Endo TCM Endo 3 motor with handpiece and endosseous files and gutta purcha. Barely used. \$1500 sweettoothdentalcenter@gmail.com.

RDA .We are hiring experienced RDA .Full time.good Salary. No weekends.Modern office in Glendora.Call Danielle for details.626-335-7727.

ENDODONTIST WANTED Modern office. Friendly staff. Top compensation. Please call or text 310-498-5829 or email dentalpobox@gmail.com.

Keep Endo in house. I will come in your office and do your endo's under a rubber dam. I will bring all supplies. 310-663-6989 Nima

LOMPOC Dental off for sale 5ops/2equip. recent coll approx 20k/ mth on only 2 days/wk.Have 2nd off so can't go more days. Make an offer.805-931-9323.



DDS Xpress Realty

Tina Ochoa, Dental Broker

E-Mail: tinaochoa.dentalbroker@gmail.com

Website: www.ddsxpressrealty.com

Office: (951) 309-3196 Cell: (951) 437-0419

Fax: (951) 430-1041

B.R.E. # 01049085



Featured Listing

WEST LOS ANGELES: HIGH END PRACTICE COLLECTING \$749,742

Located in high rise professional building on Century Park East, this practice has been established for over 40 years, Seller acquired practice in 2010. The practice offers 5 fully equipped operatories in beautifully decorated 2000 square foot suite. Digital x-ray, Eaglesoft software and average age of equipment is only 4 years old. The practice is projection over \$1,000,000 for 2017. Seller currently works 1 day a week and associate works 3.5 days per week. There are a total of 5 hygiene days per week. Seller wants to focus on her primary office. Price at only \$675,000.00, this practice will not last on the market.



Anaheim : LOCATED ON MAJOR THOROUGHFARE. REAL ESTATE FOR SALE

Beautifully built-out facility, completed renovated inside and out located on State College Bl. Providing excellent exposure and signage. Conveniently located providing easy freeway access from the 91 Freeway, 5 Freeway and 57 Freeway. This office offers 4 operatories (2 equipped), Digital X-ray. Sirona Pano and much more. Truly a GEM. A Must See Opportunity!!!

CHINO HILLS: STRIP SHOPPING CENTER LOCATION

SOLD

This ideal location has been a dental office for over 15 years in prime area of Chino Hills providing excellent exposure and foot traffic. The office offers 3 fully equipped operatories in approx. 1100 square foot suite. Digital X-ray and Pano. Priced below replacement cost. This opportunity is available for immediate move-in. Seller is moving patient base to his Chino office.

Corona : COMMERCIAL PLAZA LOCATION

The office is conveniently located off the 91 freeway providing easy freeway access. Offering two operatories, Pano, Digital X-ray, Open Dental Software and much more. Ideal opportunity for satellite office or specialty practice. Price reduced to \$45,000

Diamond Bar : COMMERCIAL PLAZA LOCATION

This great leasehold opportunity offers four operatories, 3 fully equipped in spacious 1498 square foot suite. The x-ray room is wired for pano and ready to go. The office is computerized with EagleSoft and Dentrux software, Digital X-ray and much more. This is a real steal at a price of only \$89,900. The location offers good signage and direct exposure. There is ample patient parking available. A must see opportunity.

"Contact us to make sure you are on our mailing list"

DDS Xpress Realty Co.

Office: (951) 309-3196 Cell: (951) 437-0419 Fax: (951) 430-1041

E-Mail: tinaochoa.dentalbroker@gmail.com

Website: www.ddsxpressrealty.com





Dealing With

- ◆ Long Term & Restrictive Contracts
- ◆ High Brokers Fees

DDS Xpress Realty is your connection for timely Practice sales and a fast—track to locating the right practice, commercial or investment property.

With over 25 years experience in dental brokering, DDS Xpress offers customized personal service with fair & equitable commission structures.

Hacienda Heights: SHOPPING CENTER LOCATION

This leasehold & equipment opportunity is located in well-established shopping center location on Hacienda Heights Blvd, just North of 60 Freeway. Vons Market and Rite Aid are the main anchors stores in the center. The office offers 4 operatories (2 ops fully equipped) in spacious suite with great exposure and foot traffic. Has been a Dental office since 1998.

LOS ANGELES COUNTY PRACTICE CITY OF BELL W / REAL ESTATE

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled artery by thousands of daily commuters. The practice offers 6 eq. ops. in 2,194 Sq. ft. building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016. BACK ON THE MARKET.

Newbury Park: LEASE OPPORTUNITY

Located on second floor of two-story professional building. The suite is plumbed and wired (no dental equipment included) for dental office offering 4 treatment rooms in a beautiful 1600 square foot suite build-out. This location has been a dental office since 2005. There is ample free patient parking available for the convenience of patients. Seller offering reasonable lease terms. Will be available in September 2017. This great opportunity will save you hundreds of thousands of dollars on build-out cost. Ready for equipment installation.

Orange: COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Katella Avenue. This ideal location provides excellent signage, foot traffic and easy freeway commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 ½ days per week.

Orange County: STORE FRONT LOCATION LEASEHOLD OPPORTUNITY On major thoroughfare, across the street from courthouse and downtown shopping. This spacious office offers 4 operatories with 2 fully equipped operatories with lots of growth potential in approx. 2000 square foot suite. The office offers pano, intra oral camera, and digital x-ray. Seller moving patient base to his Irvine office. A real steal at \$60,000.00 Great opportunity for Buyer who has out grown current space.

San Fernando Valley: STRIP SHOPPING CENTER LOCATION Providing excellent exposure and foot traffic. The office offers 9 operatories, 4 fully equipped in a spacious suite. The practice offers Digital X-ray, Computer Age Software, Pano and much more. The equipment is only 7 years old and in excellent condition. Practice collected \$383,865 in 2016. This location offers great potential.

Thousand Oaks: MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2n Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in auto accident. No longer able to work, hired associate March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016 on 2 day week schedule. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform services. Established for over 17 years.

San Gabriel Valley: La Puente PRACTICE COLLECTING \$1,000,766 IN 2016

SOLD

Located in strip shopping center, this great opportunity has been serving the community since 1995. Excellent exposure and high foot traffic attracting 30-40 new patients per month. The office offers 4 ops, digital x-ray and maintains a low overhead of 50%. Call now, this practice will not last on the market.

2small practices for sale.coll 390k in 2016.Asking 299k.Or can let a dentist run them.prasan71@yahoo.com.In Santa Maria and Lompoc CA.

Dental Assistant needed, DA or RDA private prac. exp. front and back min 3yrs 2to3 day team player email cv to smsinco@gmail.com.

Associate GP dentist position open on Saturdays. Small private office Pomona 91767. Min 2 yr exp. Great personalities. No HMO. wanwanliou@yahoo.com.

ASSOCIATE/PARTNERSHIP ~L.A./VENTURA~ttwo.ttrees.mgmt@gmail.com Doctors,please kindly email your resume: thank you.

Pomona Pedit/GP practice for Sale. 4 units. 3 xrays. Digital x-rays and easy dental. Visibility. Free standing. No broker. sugarbug888@gmail.com.

General Dentist wanted. Private office in Bakersfield, CA looking for a general dentist. Please call or email: (661)587-6453, courtnie@tdhalldds.com.

LA - 2 eq. ops & 1 plumbed not eq. op in an efficient suite located in a Medical/ Dental building. \$105K Greg Beamer 909-542-4891.

SCHOOL FOR DENTAL ASSISTANTS Offers approved Infection Control, X-ray, Coronal Polishing and P&Fissure Sealants Licensing Courses. (323) 582-3205.

ORTHODONTIST WEST L.A Unique opportunity for enterprising Doctor to establish or relocate practice in a free standing, contemporary facility in conjunction with active general dental and pedodontist practices. Both provide ongoing patient referrals. Minimal start-up cost, exceptional opportunity. Tremendous traffic count on Sepulveda Bl., a busy West Los Angeles location. Call (310) 274-8204 or email: dulygonzalez@gmail.com.

Energetic, knowledgeable, fun, skilled associate available in SF Valley area for good, family oriented practice. Please email Sfvdentist8@yahoo.com.

Orthodontist needed Rosemead. Pedit office. Please bring your own instruments, staff and billing. Mandarin speaking. Resume: wanwanliou@yahoo.com.

DIGITAL PANO FOR SALE. Kodak Trophy Pan. Computer incl. In excellent condition and takes beautiful images. 818-523-3005 spovani@gmail.com Montebello.

Orange County Store Front location. Reasonable rent. Asking \$60,000 Tina Ochoa, Broker (951) 309-3196.

maternity leave vacation coverage needed? I am a DDS ONLY interested in picking up extra days once in a while. Located in OC Email drcazaa@gmail.com.

30 AB dental implants for sale. Includes surgical kit, analogs, impression copings, abutments/cover screws). contact drnn2008@hotmail.com for info.

GARDENA AREA OFFICE FOR SALE - 2 equipment ops, Approx 800 sqft. Dentist looking to retire. Low Rent. 310-515-2875.

PRACTICE FOR SALE SANTA MONICA GP w/ 3 eq ops. Grossed \$169K California Practice Sales, Inc. Phone: 714-639-2775.

Implants placed in your office by Implant trained Prosthodontist. Everything is Provided. I can help you treatment plan your cases. 714-624-4231.

Former dental office for 40 years(5 to 9 operator), 1000 to 2000 sq. feet. Great street visibility, situated on the busiest street in town in the heart of Carmichael, Sacramento county. Easy transferable lease, if needed. Possible satellite location. Excellent parking, convenient access, located in medical/dental surroundings. Owner on site. Reasonable rates. Call owner, Alain at 916 752 7706.

TRAVELLING EXODONTIST WILL COME TO YOUR OFFICE TO DO ALL EXTRACTIONS & WILL BRING IN ALL EQUIPMENT. PLEASE EMAIL AT HDSINGH1891@GMAIL.COM.

Certified Endodontist and RDA needed for private office in Chino. Email nguyentabari@gmail.com or call Tammy @909-591-1745.

TORRANCE PERIO & IMPLANT STUDY CLUB: Learn from Dr Kenny (UCLA Professor Emeritus) Place Implants and Do Perio. CALL Dr. Thein 818 248.1991.

ORTHODONTIC ASSISTANT needed F/T for orthodontic office in the San Fernando Valley. Benefits included. Please email resume to wendytsai40@yahoo.com

ASSOCIATE DENTIST & PEDODONTIST, PERIO, ORAL SURGERY, IMPLANTS. WHITTIER & LONG BEACH.GOOD SALARY, NEW GRADUATES WELCOME. EMAIL RESUME: dmdwhittier@gmail.com.

WANTED EXPRNCED TX/FINANCE COORDNTR w/ Assisting Exp Knows Eagle Soft Software 2-3 days/wk prvt prtce in Orange email resume smilegallerydntl@aol.com.

Full time General Dentist needed for busy multi-specialty office in Fresno, CA. Please send your resume to info@bullarddental.com Attn: Alex or call 559-439-9990.

MODERN OFFICE SUBLEASE SPECIALISTS ONLY Start your practice without HIGH BUILDOUT COSTS 1-3OPS 2ndFLOORVIEWS 1-3 DAYS/WK email smilegallerydntl@aol.com.

Pt/Ft Dentist needed w/Oral Sedation skills for office in LA. DentiCal provider & Spanish speaking plus. lunadirect@yahoo.com.

Orthodontics Office-Sale by Owner-3 op fully equipped office for sale without patients. Asking \$45K. In Huntington Beach (714) 848-8433.

Central Coast Orcutt Practice for sale. 2 ops, private office in professional building with good lease. 20+ yrs goodwill. No HMO or DentiCal. Owner retiring. (805-710-0751).

Horizon Dental Group in El Cajon, CA is looking for a part time Endodontist, pedodontist and General Dentist. PLease e-mail your CV to horizontaldental2000@Yahoo.com or fax to (619)440-0719.

YUCCA VALLEY GENERAL PRACTICE FOR SALE: 5 Ops, 27 years Goodwill. Office condo for sale. 2016 GR \$586K. HSPPT-Steve Caudill 951-314-5542. #CA423

DENTAL OFFICE LEASE ESCONDIDO CA Best location ever-across from Elementary School. Ample free parking and history of walk-by traffic/new patients. Stunning 2000 SF single story, freestanding Dental Building. Spacious, prestigious doctor's office with own entry. Consult room, six ops, two labs, two restrooms, staff room, and beautiful large reception area with bay window and crown ceiling molding. Rate negotiable. Pictures available on request. Contact 760-739-1312, blaney@cox.net.

Horizon Dental Group in El Cajon, CA is looking for a part time Orthodontist, Endodontist and pedodontist. PLease e-mail or fax your CV to (619)440-0719.

An affordable dental practice for sale in Catonsville Md.. Call Vijay at 3016759956. Email vmath101@yahoo.com. www.catonsvilledentist.com Thank you.

BOARD APPROVED RDA COURSES Infection Control \$179, Coronal Polishing \$239, Radiation Safety \$350, Pit & Fissure Sealants \$299. Take our RDA Exam prep course & increase your passing rate, only \$100 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com.

Endodontist Available one day a week or month. Board eligible endodontist available for molar root canals and specialty services. 9493562021 www.Rootcanalman.com

SAN JOSE RARE DENTAL OFFICE FOR SALE - located at major streets intersection, in busy supermarket-anchored strip center. Great street visibility. 1650s/f, 4 Ops. with Adec equipment. 2 add'l Ops. plumbed/wired for expansion. Great potential. **SERIOUS INQUIRIES ONLY. NO BROKERS PLEASE.** Email: ST4SALE777@gmail.com.

FREE IMPLANT TRAINING (Surgical/Prosthetic) and Geriatric Dentistry through www.implantmentoring.com. Please send your resume to employment@mobiledentalusa.com.

Retired Orthodontist (or semi-retired) needed to perform clinical audits for insurance companies. Two openings: No. Calif and Riverside/San Bern. Contact Dr. White: thomaswhite1630@gmail.com or 310-809-6281.

Financial Freedom, Dear colleagues, Are you looking for growth in your business? Work less, earn more, and a happier life with no stress? I CAN help you! Call me 626-242-3388 datnguyendds7@gmail.com Dat Nguyen DDS.

Horizon Dental Group in El Cajon, CA is looking for a semi-retired General Dentist, Endodontist and Pedodontist. please e-mail your CV to horizontaldental2000@yahoo.com or fax to (619)440-0719.

"ManagePointe is invaluable to my office and my daily operation." ManagePointe Technologies | 800.969.3451

Dentist Position- Las Vegas,NV(BONUS+Moving Expenses) Looking for competative pay,Guaranteed Daily for 3mths,PTO,Paid Holidays, Medical,Dental,401k, CE Credits and MORE! Apply at BDGcareers.com or email your resume to HR@BDGDentalServices.com.

GET MORE!



The Dental Trader publishes far more ads placed by California dentists and their staff than any other dental publication in the country.
"Nothing says readership like participation of readers!"
Place your free ad today!

DENTIST NEEDED IN BAKERFIELD FT OR PT POSITION, GREAT COMPENSATION, NEED ENDO EXPERIENCE, SPANISH SPEAKING, CALL 661-444-0442.

DENTAL OFFICE LEASE ESCONDIDO CA Best location ever-across from Elementary School. Ample free parking and history of walk-by traffic/new patients. Stunning 2000 SF single story, freestanding Dental Building. Spacious, prestigious doctor's office with own entry. Consult room, six ops, two labs, two restrooms, staff room, and beautiful large reception area with bay window and crown ceiling molding. Rate negotiable. Pictures available on request. Contact 760-739-1312, blaney@cox.net.

Horizon Dental Group in El Cajon, CA is looking for a semi-retired General Dentist, Endodontist and Pedodontist. please e-mail your CV to horizontaldental2000@yahoo.com or fax to (619)440-0719.

We hiring dentists while providing free training on surgical/prosthetic implant, cosmetic and geriatric dentistry. Please send resume to employment@mobiledentalusa.com.

WESTWOOD 1 eq. op. in a 400 sq. ft. suite. Rent is \$950/mo. Excellent Satellite/ Specialist location \$46,500 Greg Beamer 909-542-4891.

practice for sale SOUTH GATE 13 yrs goodwill. 4 ops computerized/digital xrays. great strip mall location along major street. good lease \$613 gross asking \$500k call Mike 562 451 6638.

Part-time Front Office Pasadena Private practice. Fridays only. More hours available in future. Email resume to rayahndds@gmail.com.

GENERAL PRACTICE FOR SALE-PALM SPRINGS: 4 Ops, 30 years goodwill. Good location, Seller will work PT, GR \$549K. HSPPT-Steve Caudill 951-314-5542 #CA351.

3D Printing CE Courses for in office 3D printing. Live and Online Courses. www.learn3dprinting.com and www.michaelschererdm.com 209-536-1954.

"Dear Art: Thank you for walking me through each aspect of the claims process. I would absolutely recommend your services to anyone who is filing a personal disability claim as I now understand it is far too complex without an expert." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com.

ATTENTION



DR. KIANOR SHAH, DMD, MBA, DICOI



Co-Founder, Dr. Shah, is a dentist from Southern CA and has been a traveling care provider since 2007. He is passionate about meeting and providing surgical services to his colleagues. Having performed more than 20,000 wisdom tooth extractions and 5000+ dental implants, he has had the privilege of working with countless dentists and anesthesiology professionals. Dr. Shah offers your practice:

- **Prosthodontics (full Mouth Rehabilitation)**
- **Periodontics (Implant Placement, Restoration, Tissue Grafting)**
- **Endodontics (Molar Endodontics)**
- **Pedodontics (Enjoy Working with Pedo Patients)**
- **Oral Surgery (Immediates, Complex, Impacted Extractions)**
- **Esthetic Services (Veneers, Inlays, Onlays)**

DR. MARJON B. JAHROMI, DDS, DNDDBA

Co-Founder, Dr. Jahromi, has been a practicing dentist anesthesiologist in Southern California since 2003 and has performed thousands of anesthetic procedures during her professional career. She is experienced in providing anesthesia services in various settings including private offices, surgical centers and hospitals.



She graduated from University of Michigan School of Dentistry in Ann Arbor, MI in 2001 and completed her dental anesthesia residency at Loma Linda University Special Care Dentistry and Riverside County Regional Medical Center in 2003. She received her Diplomate status of the National Dental Board of Anesthesiology in 2004. During her 11 years as an Assistant Professor and Attending Anesthesiologist in the Dental Anesthesia Department at Loma Linda University School of Dentistry, Dr. Jahromi treated a variety of complex medical and surgical cases. She is excellent at providing all levels of sedation and will customize the anesthesia to meet the unique needs of your patient so that you can focus on the surgical procedure, making the patient comfortable and relieving your stress as well.

Dr. Jahromi can assist your practice by accelerating the treatment of complex cases and completing care for patients with special needs such as:

- **Alzheimer's Disease**
- **Psychiatric Disorders**
- **Parkinson's Disease**
- **Hyperactive gag reflex**
- **Cerebral Palsy**
- **Extensive treatment plans**
- **Downs Syndrome**
- **Difficulty getting numb**
- **Autism**
- **Fear and anxiety**
- **ADHD**
- **Young children**
- **Developmental challenges**

INCREASE PATIENT CONVENIENCE

**BOOST
PRACTICE
REVENUE**



**EXPAND
YOUR
SERVICES**

Southern California DENTISTS

NOW YOU CAN OFFER YOUR PATIENTS

☒ General Anesthesia ☒ Surgical Services ☒ Sedation

We provide most of the Equipment, Materials, and Supplies



CERTIFIED IN:

- Advanced Cardiac Life Support (ACLS)
- Pediatric Advanced Life Support (PALS)
- Basic Life Support (BLS)



Contact Dr. Jahromi for Scheduling and Questions

Dr. Jahromi: 949.929.9326 or DrMarjon@yahoo.com



Reliable Practice Sales

A Professional Corporation

Periklis Proussaefs DDS, MS, Broker

3585 Telegraph Road, Suite C, Ventura CA 93003

Phone: (661) 609-3000 • Fax: (805) 676-1521

www.Reliablepracticesales.com



Periklis Proussaefs DDS, MS, Broker

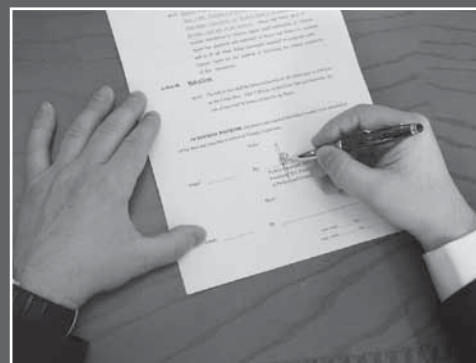
- Dentist, Prosthodontist specialist (LLU Post-Graduate)
- Associate Professor, Loma Linda University
- Started multiple successful private practices and an educational center
- Real Estate Broker (BRE # 01871175)



Featured Practice

A gem in the Desert: High end private practice in Rancho Mirage. Collected \$1,085,000 in 2016, on track to collect \$1,150,000 in 2017. This is for the most discerned buyer, for someone who is able and willing to deliver dentistry at the highest level. High percentage of treatment involves oral implantology, seller refers out all endo and ortho. Located in a professional building with excellent visibility in a high traffic area. Computerized office with digital intraoral XRs, cone-beam, and in-house laboratory. No HMOs, no Denti-Cal, no evenings, and no weekends.

Asking \$849,000



Practices for sale coming-on soon:

Oxnard: GP well-established practice in a professional building. Seller retiring. Tons of goodwill.

Porto Hueneme: GP practice for sale. Newer equipment and tenant improvements, excellent lease terms.

Prospective SELLERS:

Make sure you call Dr. Proussaefs for a COMPLIMENTARY in-office consultation before listing your office for sale. His expert view can save you thousands of dollars and tons of frustration.



"Moving to Southern California from New York and starting a practice was not easy. I am thankful to Dr. Proussaefs who made the process of transitioning a practice so easy. His expertise in the field are unmatched, especially because he combines knowledge both on the business aspect and on the dental field as well. He was very responsive and very well versed on what needs to be done in every step while I was transitioning into the practice. It has been a privilege for me to have his guidance throughout the process, he knows dental office transitions like no one else".

John Magnis DDS, Oxnrad, Diplomate, American Board of Oral Implantology

\$50 Dental Turbines Premium Dental Turbines Starting at \$50. Balanced with Ceramic Ball Bearings ---
www.premiumhandpieceparts.com.

PRACTICE FOR SALE CARSON GP 33 yrs goodwill w/ 5 eq ops. Grossed \$234K California Practice Sales, Inc. Phone: 714-639-2775.

Cloud - Based Phone System: Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. See: www.ez000dental.com, then PRODUCTS, then TELEPHONE / INTERNET SYSTEMS. Call 800-273-5033.

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

DENTAL PRACTICES WANTED in Orange County, Mission Viejo, LA Gross \$500K+ Building preferred. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494
practice@lcfm.com|LCFPracticeSales.com.

Chula Vista Fully Equipped Dental office for Lease with 5 OPS,1800SFT in East Lake Medical Building. The Owner is Motivated to Lease Below market. 925-577-8512/
eastlake.dental@gmail.com.

FREE IMPLANT TRAINING (Surgical/Prosthetic) through www.implantmentoring.com. Please send your resume to employment@mobiledentalusa.com.

S. Riverside County Established GP practice, with real estate. Freestanding building, with good visibility and ample parking. 4 equipped operatories, 2 pre-plumbed operatories. 2,000+ sqft. PPO/Denti-Cal/FFS. \$930K collections in 2016. Broker - Charles Kim 877-778-2020.

LAGUNA NIGUEL PRACTICE FOR SALE - 4 operator general practice - Dr retiring after 38 years - will gross over \$800,000 this year - digital xrays - private insurance and cash only - Thomas & Fees Practice Sales (714) 544-4341.

CENTRAL COAST (7) op comput. G.P. 2016 Collect \$1.6M. Projecting \$1.75M in 2017. No advertising. (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Sellers wish to work back prior to retiring. D&M Practice Sales 818.591.1401.

LA KOREATOWN Successful, Referring GP looking to Sublease to a Specialist. 3 eq. ops. Beautiful Suite! Greg Beamer 909-542-4891.

IMPLANTS@YOUR OFFICE- Implant+abutment=\$800 DIPLOMATE of IMPLANTOLOGY Bone Grafting=\$200. SINUS LIFT=\$800. All Oral Surgery. Call DR.P 714-253-2374.

Ortho Equipment 7 ortho/pedo chairs, older, re-upholstered with 6 matching stools. 7 mobile 8- drawer instrument cabinets. 2 dry heat sterilizers. Oxygen tank and mask. Pictures avail. 714 772 2840.

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." - Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

We buy used sensors working or not. Handpiece Trading Post. 800-445-6719.

Anaheim building for sale & dental opportunity located on major boulevard providing excellent exposure and signage. Tina Ochoa, Broker (951) 309-3196.

PERIO PRACTICE FOR SALE-GREATER LOS ANGELES: 5 Ops, Dentrrix, Digital, Laser, Est. 34+ years. GR \$712K with \$304K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA173

PRACTICE FOR SALE (San Carlos area) GP with 3 Ops in approx. 1000 sq.ft. In Prof Bldg along busy street. SDPS: 760-599-7828

Toluca Lake/North Hollywood, CA: This well-established, incredibly located family practice features 7 fully-equipped ops in almost 2,000 square feet. Offered for \$625,000. Call Jack at (818) 522-9123 - integritypracticesales.com - BRE #01911548

CHULA VISTA 4 ops. Located next to a major hospital. Refers out most specialty procedures. No marketing being done. Ken Rubin Practice Sales 619-299-6161

High desert multispecialty/multiple locations collects \$5.45 million/year with a net income of \$725,000/year. 37 total ops. Asking \$2.4 million. Kurt Skarin 805-777-7707.

BOARD APPROVED RDA COURSES Infection Control \$179, Coronal Polishing \$239, Radiation Safety \$350, Pit & Fissure Sealants \$299. Take our RDA Exam prep course & increase your passing rate, only \$100 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com.

Dental CPA Firm CA licensed CPA firm focused on dentists. Fixed fees (no hourly billing). Call 949-759-5626 or visit www.mydentistcpa.com.

\$1895 Simple Orthodontic Chair 10 Year Warranty, Made in USA, 100 Color Choices, Power Seat Back and Fixe Base. Call (800) 423 - 5657 or visit our website - WWW.DHPDENTAL.COM for more information.

DENTAL PRACTICE FOR SALE LOS ANGELES: Long-established practice with shopping center location, low rent, LOW price. Call Broker - Practice Sales & Appraisals (818) 999-9595.

So Orange County West of 5 Vibrant shopping center, Million Dollar Location 5 ops in 1800 sqft, Gr\$600K now available at \$700,000 Call Tom Fitterer PPS 714 832-0230.

LEGAL REPRESENTATION Law Offices of Wood & Delgado "Jason Wood is hands down one of the most professional, knowledgeable and genuinely thoughtful people I have ever had the pleasure to work with. NATASHA KHURANA, DDS Call Today for a Free Consultation www.DentalAttorneys.com 800.499.1474.

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust -Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818 999-9595 (main office) • Fax: (818) 999-9615



Ken Rubin & Company, Dental CPA's Ken Rubin Practice Sales

619.299.6161

www.kenrubincpa.com
www.krpracticesales.com



DISABILITY INSURANCE CLAIM ADVICE

ART FRIES



Arthur L. Fries, RHU



Nationwide Toll Free: 800 567 1911

Email: friesart@hotmail.com • Website: www.afries.com



ADVANCED PRACTICE SALES
DENTAL PRACTICE SALES AND APPRAISALS

Experience an advanced level of practice sales services

Raymond Furness, CPA, M.S. Tax CA DRE: 01503197

Tel: 818-999-0751 www.AdvancedPracticeSales.com



ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120

www.transdental.com
RWO@transdental.com



ALL COUNTY CONSTRUCTION

Dental Office Design

DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

Free Estimates

562-989-3350

888-302-6111

Lic. #669244



REPAIR MAKERS

Dental Equipment Service & Sales

877.535.1733

REPAIRMAKERS.COM



GREG BEAMER
DENTAL BROKER



The Name You Know
The Reputation You Trust

(909) 542-4891 phone
(866) 890-1033 fax
DRE License # 01149524
info@gregbeamer.com
www.gregbeamer.com



LEE SKARIN AND ASSOCIATES, INC.

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: lsaine@aol.com

www.leeskarinandassociates.com



CA DRE: 00863149



LCF
FINANCIAL
SERVICES

Healthcare Financing & Consulting

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC

DENTAL DIRECTORY



**CALIFORNIA
PRACTICE SALES INC.**



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation



CALL HOWARD BOLES

949.379.5704

howard.boles@homestreet.com



[HomeStreet] Bank®



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA
www.dmppractice.com

CA Broker Lic. #01172430



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708
info@lecpa1.com

Success Through Diligence

THE #1 DENTAL LAW FIRM IN THE NATION



WOOD AND DELGADO

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE



Patrick J. Wood,
Jason P. Wood
& Marc Ettinger
Attorneys at Law

800-499-1474
www.DentalAttorneys.com



SPACE AVAILABLE
Call 877-888-4237



San Diego Practice Sales

- represents Sellers and Buyers
 - exclusively in San Diego County
 - more than 28 years of experience
- with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com

www.henryscheinppt.com



Professional Practice Sales

Main Office - Southern California

16004 Legacy Rd., Unit 315, Tustin, CA 92782

Telephone: 714-832-0230 Fax: 714-832-7858



PRACTICES WANTED

*Specialists in the
Sale & Appraisal of
Professional Practices
Since 1966*

"HOW CAN PPS HELP YOU?""HOW CAN I HELP YOU?"

CERRITOS: EMERGENCY Grossing \$450,000. 3 hygiene days, refers molar endo. Digital with Pano. Well-equipped for Implants. Full Price \$350,000.

LOCATION LOCATION LOCATION: prior tenant grossed 1.8 million with 60,000 Autos pass this focal pt intersection per day for 6 cities. 80 BILLION IN NEW GOV CONTRACTS WILL KEEP ANTELOPE VALLEY HIGHEST GROWTH AREA IN SOCAL NXT 10 YEARS. NEW SENIOR TENANT OVERWHELMED--Will workback for MSO or SPECIALIST WITH MARKETING MONEY TO REBUILD TO 1.5 million with renovated 8 op equipped office. within 18 months and 2 million within 36 months, now Gr 40 to 50K. Full price \$350,000. Working owner will net \$500,000 @1.5 and \$800 when it Gr 2 mill.

GLENDAL: Incl HIGH IDENTITY CORNER RE WITH RM For Specialist. Absentee Seller Rm 6 ops plus separate 850sq ft. Gr 1 million refers out all endo, OS and implants. Est 1997 Lots of happy patients. With Mktng gr 1.5 First yr. FP \$950 BARGAIN.

BELFLOWER: STARTER or 2nd off low cost bargain low rent to do 500 to 600 1st yr. ESTB 60 yrs, Lots of pts, ABSENTEE SELLER says make it a bargain. 6 ops, FP 195K.

INLAND EMP HIGH IDENTITY TARGET CENTER EMERGENCY SALE: GR ONE MILLION Conservative Seller no mktng Estb 24yrs 5 days hygiene, 200,000 autos pass daily. with marketing \$2,000,000 Recently renovated 300K Full Price \$950K Bargain.

INLAND EMPIRE: EMERGENCY SALE Shopping Center. Operated by part time Associate. Fantastic staff. Grossing \$350,000. Owner/Operator will do \$500,000+. 5-ops plumbed, 3 equipped. Gorgeous office. Full Price \$350,000.

LA BEACH CITY: Grossing \$2.4 Million. Private & PPO. RE available. Seller requires work back contract, Net take home 1 million FP 2.4 million. Bank Approved Financing.

ORANGE COUNTY BEACH CITY: HMO grossing \$4.4 Million, two locations. Absentee Owner. Full price \$4.4 Million (Cap cks 23k/m). Seller must sell. Hands-on Owner will do \$5.5 Million.

PEDO--EST30 YRS - PASADENA AREA: REFERS 30 TO 40 ORTHODONTIC PATIENTS / mo gr \$450k low overhead RE CORNER AVAIL. Fantastic for build large GP Group. Full price \$350K. Grossing \$450,000. Refers 30+ ortho cases/month. Bargain at \$390,000. RE available.

RIVERSIDE: Location to share. 4-ops, nice corner suite. Share \$1,500 rent. Investment required or Seller willing to sell facility and work-back. Many options. Asking \$90,000.

SAN FERNANDO VALLEY: Established 40-years. Recently renovated with the best. Absentee Owner, previously did \$1 Million. 6 ops. Gr 550K.

TORRANCE: Strip Center on Hawthorne. 3-ops. Gross \$300,000. Refers all endo, OS, implants, perio, ortho. Close to Palos Verdes. FP \$295K.

DIAMOND BAR: DIAMOND 5 ops Gr \$500k.

LAKE ELSINORE: HMO RENT FREE Estb 40 yrs Popular Seller wnts to work back 2 dys Gr \$550 Lots of room to go to 800K first yr. 6 ops low rent.

MORE OPPORTUNITIES AVAILABLE: Bellflower, Corona, Dana Point, East LA, LA HMO Grossing \$1.5 Million, Ladera Ranch, Norco. San Juan Capistrano est 40 yrs, Lawndale Galleria, 640 sq ft \$125K est 30 yr, Anaheim, Lake Elsinore gr \$550k Seller will work back; Irvine, Diamond Bar, Temecula gr 1.5, Gorgeous Prtc gr \$600k@ 15 & 76; San Diego 1.8, mill, Orange/Tustin.

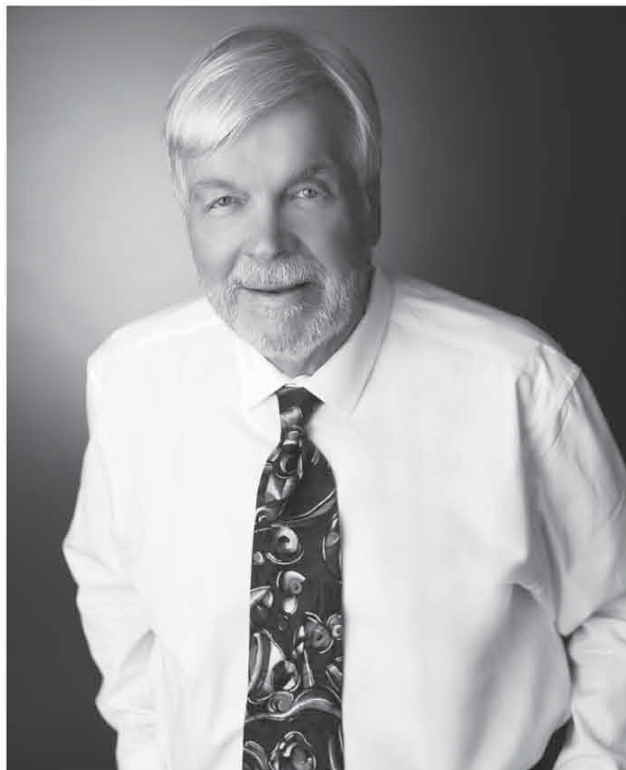
WANTED: SPECIALIST/GP team to Buy Very busy practice.

CALL Tom Fitterer 714-345-9659

SELLERS-FREE APPRAISAL

888-440-5957 • 714-832-0230 • tom@ppsdental.com

www.ppsdental.com



*Celebrating 50 Years
Helping Dentists!*



Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

"DDS Tax and Accounting Firm has been always timely and instructive and deserves much of the credit for my personal and professional success throughout my career".- Dr. D.G. Call for a free second opinion of your tax plan 800-851-9698.

Experienced traveling clinicians will provide expert care for your apprehensive patients with general anesthesia, surgical and sedation services. You can trust Surgical Sedation Partners to care for your patients just like you do. Call 949.929.9326

PAIN NEVER GONE AFTER RCT? NO PROBLEM; I'LL MAKE IT GONE. CALL DR ISMAIL 562-968-4061. I COME TO YOU. WWW.SOCAL-ROOTCANAL.COM.

Associate Dentist Busy Rancho Santa Margarita office seeking FT associate to join our team. FFS and PPO—no HMO. Cutting edge facility and equipment, providing ethical, quality, caring dental care. Ideal candidate will have 2+ years experience, exceptional clinical, communication and people skills. Guaranteed daily rate plus % of production. Email resume to Sheela@penroddental.com

Whether you need help funding a ground up construction project, purchasing commercial property, refinancing or consolidating existing loans or acquiring a practice, Live Oak Bank can help. 877.890.5867 www.liveoakbank.com/healthcare

CLOUD BASED PHONE SYSTEMS for Dental Offices. Simple, flexible, powerful voice and data solution at very affordable price. Cutting edge technology allows dental offices to utilize fully hosted PBX; offers latest phone and Internet technologies without need and cost to purchase own on-site PBX. See: www.EZ2000dental.com, then PRODUCTS link, then TELEPHONE / INTERNET SYSTEMS. Call 800-273-5033.

HIGHSPEED HANDPIECE REPAIR ONLY \$55 Premium Parts And Warranty Included. Contact RepairMakers Today! 877-535-1733 / www.repairmakers.com

How Is Your SEO? Get an instant & detailed analysis (free) at www.ddsrank.com/freetest.

Dental Assistants (front and back office) needed in our Santa Clara dental office. Please send your resume to employment@dental-servicesmanagement.com.

"Don't trust the landlord! They frequently insert onerous terms with hidden costs in leases and renewals using terminology only an attorney would understand. Call us for a lease review before you sign. Quick turnaround. Lease revisions (when recommended) frequently save doctors thousands of dollars over the term of their lease." Law Offices of Amy L. Borden, Esq. (888)416 1321. www.californiadentalattorney.com

Look for your free wall-hanging 2018 color calendar in upcoming Dental Trader edition!

YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

Moving?

Please go to

www.dentaltrader.com

& fill out form so the delivery of your Dental Trader subscription will not be interrupted!



Cecilia Chen, Esq. always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. -Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

Speak with an experienced dental attorney today about practice transition legal pitfalls. Levi Barlavi. (888) 776-5384 www.dental-attorney.com

Attention DAs! if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMInstitute.com.

Professional Services. Need a local bank that can meet your closing date and **FUND YOUR LOAN FAST?** Call Sunwest Bank 714-730-4412.

All County Construction: High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179

Don't sign that lease! The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848

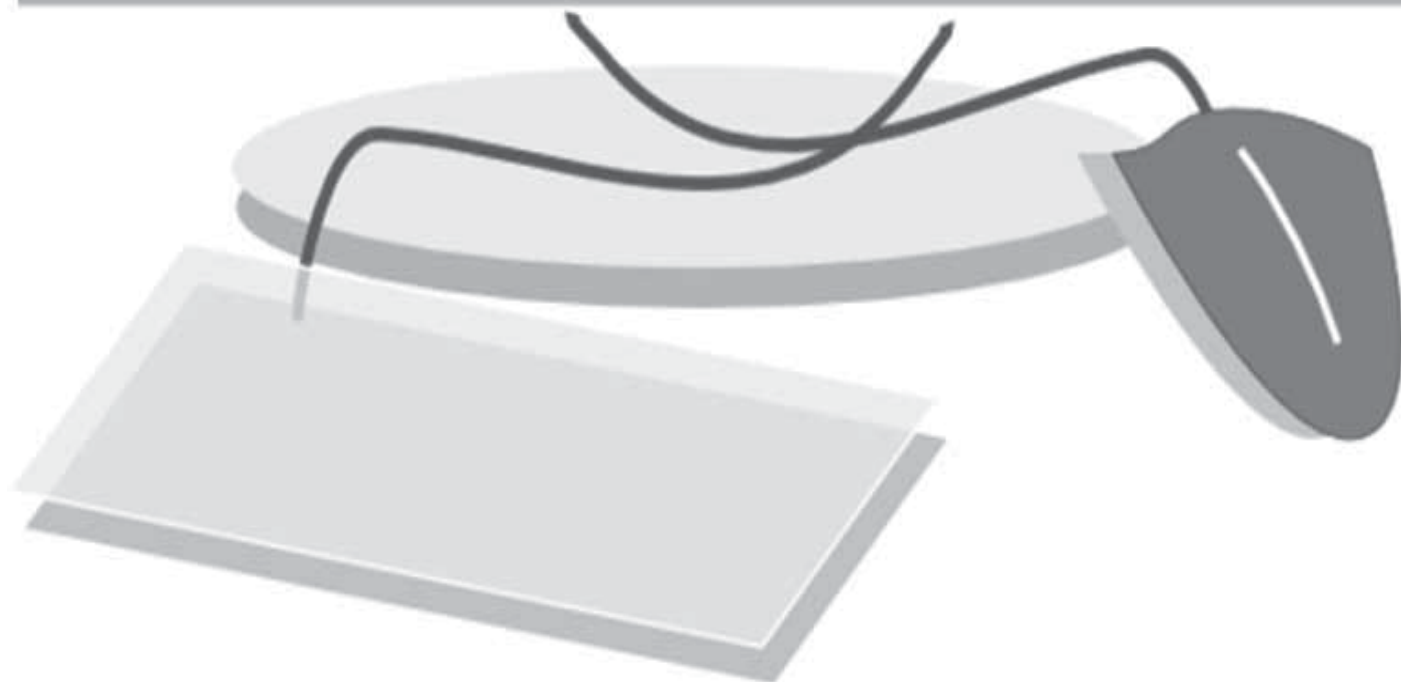
Copyright 2017 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

Reach every dentist in California!

Submit your reader ad online!

See FAQs page at dentaltrader.com for instructions

Your ads post instantly to Ad Board!



dentaltrader.com

SUNLAND G.P. PRACTICE AND REAL ESTATE FOR SALE



- “DIAMOND IN THE ROUGH OPPORTUNITY”
- LOCATED IN A FREE STANDING BUILDING w HUGE POLE SIGNAGE
- ON A MAIN THOROUGHFARE WITH 38,000+ CARS PASSING PER DAY
- (3) OPS., GROSS COLLECT ~ \$200K/YR, SELLER WORKING P.T.
- CASH/INS/PPO/HMO/DENTI-CAL PATIENT BASE
- SALE INCLUDES A FREE STANDING BLDG, & (2) ADDITIONAL STORE FRONTS. COME BUILD YOUR DREAM CLINIC!!



CA Representative for The National Association
of Practice Brokers (NAPB)

Call Today



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

**Trust your Practice Purchase or Sale to
The Personalized Service Dental Broker®**

818.591.1401 or
866.425.1877
(Outside So. CA)

www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430

REPLACEMENT UPHOLSTERY FOR CHAIRS AND STOOLS

*Reduce the down time and costs of
traditional reupholstery with
Superior's prefab, precision cut
reupholstery kit!
Easily installs in minutes!!*

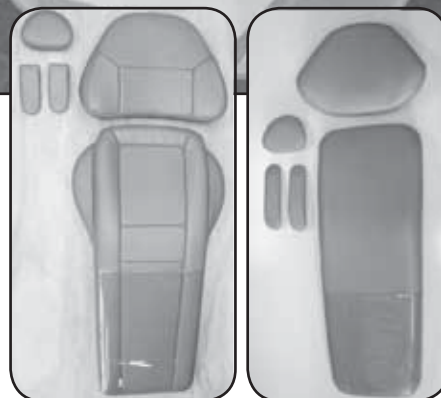
From \$595

OPTIONS INCLUDE:

Memory Foam

Ultraleather

Relaxor Massage Systems



Superior
UPHOLSTERY COMPANY

www.superiorupholstery.com

888-548-7282

For Refurbished Equipment, visit www.superiordds.com