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and more detailed" -- Dr. Craig Burrow

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Peri-Pro 3 for sale, excellent condition, \$350.00 obo plus shipping please call 310-489-9906.

Seeking Back office DA/RDA for private office in Orange, CA. X-rays license required. Send resume to orangeresumes@gmail.com.

OFFICE FOR SALE Collected 624k in 2016. Asking 550k. E-mail: buydds1@gmail.com.

PT Dentist needed in Lake Forest, please email resume/cv to 2015dentist@gmail.com.

Dental Marketing for as little as 49.00 Per Day. Ask For Details. Call (909) 362-4292.

Owner selling 1 or 2 offices. If interested e-mail me at buydds1@gmail.com for more information.

Pediatric Dentist available Please call (818)883-1383.

LA part time General Dentist needed to start \$ guaranteed, contact LN @ 323-771-7777.

Looking for experienced Dental Treatment Coordinator to join modern multispecialty dental office. Email resume to happytowndental@gmail.com.

DA needed in Anaheim - please submit resume to Crescentfamilydental@gmail.com or 714 828 1415.

Carestream CT 9000 for sale, Excellent condition. 310-9898999. Under 700 shots taken. Priced at \$33K.

General Dentist wanted in El Monte, CA. Please email your resume to uicdds@yahoo.com.

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Nitros Oxide Sedation system Belmed (DENTAL) \$1,500.00 contact me at oc.dentalimaging@yahoo.com.

KODAK 6100 RVG SIZES 1 & 2. GOOD CONDITION. \$6000 Email drkim@infmed.net.

3 Dental Assistant Chair and 2 Doctor stools. \$500 for the set, fully functional. 310 312 0882.

Associate Dentist needed for a busy dental practice. Please call at (310)871-5785.

2.5 Magnification loops with light weight Oakley framework. LED loop light battery charger. 1800.00 949-496-5713.

Looking for Associate Dentist with Patients for the Cerritos Area. Contact us at Cerritos Dental Spa (562)202-5741.

Pediatric Dentist (Pedodontist) part time stablished practice, Van Nuys please text 3109224422.

Dental Chair for sale \$300, email for pictures or info: Katie@endobuchanan.com.



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Office equipment sale due to Office transfer. Please email: as7067@gmail.com.

RDH- Hygienist wanted for Wednesdays and Fridays in Long Beach. Email CV knollsdental@gmail.com.

Experienced GP to do molar root canals and extractions needed for Panorama City region. 818-830-0300.

Associate Dentist needed for an office in covina. Part time, boutique office. Email:as7067@gmail.com.

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Scheduler/Dental Assistant Orange Coast Cosmetic Dentistry is seeking a scheduler and floater for our face paced office. Compensation TBD.

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FREE IMPLANT TRAINING (Surgical/Prosthetic) through www.implantmentoring.com. Please send your resume to employment@mobiledentalusa.com.

PRACTICE FOR SALE VENTURA GP w/ 26 yrs of goodwill; NET OF \$297K. California Practice Sales, Inc. Phone: 714-639-2775.

Wanted-Adec Dental Chair w/Delivery system & light. Dr is located in Huntington Beach. Email info@ddsforu.com.



Gary Pascua D.D.S. Sales Agent CA BRE License #01874248



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Paul Maimone Broker/Owner CA Broker #01172430

KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. VERY LIMITED COMPETITION! In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ARCADIA #4 – (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring. | SOLD|

CARSON - (3) op comput. G.P. on a main thoroughfare w HUGE SIGNAGE! Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving.

ENCINO #6 – EMERGENCY SALE! (3) op comput G.P. & implant pract. in a centrally located high rise prof. bldg. on a main thoroughfare. Pt base is Cash/Ins & one PPO. 2016 Gross Collections of \$205K+. Seller has passed away. Priced to sell. **SOLD**

ENCINO #7 - (5) op comput G.P. (4) ops eqt'd/(1) add plumbed. Cash/Ins/PPO. Gross Collect approx. \$270K p.t. (2) days of Hygiene. Refers out: most Endo, Perio, Implant place, Ortho & major O.S. Digital, Paperless, & Waterlase Laser. Seller retiring.

GLENDORA - (3) op comput G.P. (2) ops eqt'd, 3rd op plumbed. Located in a strip ctr, on a main thoroughfare, we excell exposure, visibility & parking. Cash/Ins/PPO we no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but is willing to help transition.

ORTHO PRACTICE WITH (2) LOCATIONS – (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+yrs of Goodwill. 500+ Active pts & 550+ in retainers. *Back on the Market*.

PANORAMA CITY #3 - (3) op comput G.P. in a retail ctr @ a major intersection. Excellent exposure, visibility, & signage. Cash/PPO pts. Digital x-rays. Gross collect ~ \$185K p.t. Does no advertising. Sale due to partial disability. **REDUCED**

SAN FERNANDO VALLEY #10 (CALABASAS) – Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net!

SAN GABRIEL VALLEY FOOTHILLS - (3) op comput G.P. in desirable foothill area. Gross Collect \$350K - \$400K/yr on (3) day wk. (3) days of hygiene. Cash/Ins/& one PPO. Refers out Endo, O.S., Perio, Ortho & Implant Place. Does no advertising. **Seller** retiring.

SOUTH BAY - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead, we extremely high net. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition.

D&M SERVICES:

- Practice Sales & Appraisals
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- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

SUNLAND – Practice and Real Estate. (3) op comput G.P., Free Standing Bldg., & two additional store fronts for sale. On major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough." Come build your dream clinic. Seller retiring.

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential.

WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is moving. Offered at less than buildout costs.

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring.

SAN DIEGO COUNTY

<u>CLAIREMONT</u> - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare <u>w</u> exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help.

VENTURA COUNTY

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter.

UPCOMING PRACTICES FOR SALE

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Torrance 4 chairs for lease in an 8 chair facility. Great area good exposure - free parking. Greg Beamer 909-542-4891.

PERIO PRACTICE FOR SALE-GREATER LOS ANGELES: 5 Ops, Dentrix, Digital, Laser, Est. 34+ years w/long-term staff. HSPPT-Kerri McCullough 949-300-0312 #CA173.

Stunning & Exclusive Dental Suite in Thousand Oaks for lease. Spacious 1,350 SF w/ 4 ops, grand private doctor's office, lab, modern sterilization, ample free parking, staff lounge & handicap access. Located in prestigious shopping center; great visibility and signage... must see to appreciate. Previous Dentist is moving to a larger office after enjoying 10 years. A great opportunity for any dentist to move in w/out cost and headache of construction. Available Oct 1. (805)497-3611 mmat26@verizon.net.

GP. Dentist needed burbank/encino, 2-3 days a week able to do all procedures. 3+ year exp. email cv smsinco@gmail.com.

Horizon Dental Group in El Cajon, CA is looking for a semi-retired General Dentist, Endodontist and Pedodontist. please e-mail your CV to horizondental2000@yahoo.com or fax to (619)440-0719.

LAGUNA BEACH PRACTICE FOR SALE – Modern 1200 sq ft. 3 operatory general practice in desirable Laguna Beach – Dr is relocating out of California – grosses approximately \$700,000/year – digital xrays with Dentrix computer – approximately 70% Caucasian, 30% Hispanic – some DentiCal - Thomas & Fees Practice Sales (714) 544-4341.

Chula Vista Fully Equipped Dental office for Lease with 5 OPS,1800SFT in East Lake Medical Building. The Owner is Motivated to Lease Below market. 925-577-8512/ eastlake.dental@gmail.com.

Oral Surgeon needed for a busy dental practice. Please call at (310)871-5785.

Selling 5 dental chair sets with dentist and assistant stools for \$500 each + shipping (Pomona, CA). Pictures: goo.gl/ HyyX4J Call: (626)466-5926.

Associate Dentist Busy Rancho Santa Margarita office seeking FT associate to join our team. FFS and PPO—no HMO. Cutting edge facility and equipment, providing ethical, quality, caring dental care. Ideal candidate will have 2+ years experience, exceptional clinical, communication and people skills. Guaranteed daily rate plus % of production. Email resume to Sheela@penroddental.com.



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Bob Olson is the best at what he does. Period. He is thorough, precise, knowledgeable and does a superb job protecting the interests of his clients. I was singularly impressed with the close attention he pays to every word and detail to make an accurate legal representation of his clients and to ensure the overall consistency of a contract. He is also sincere and genuinely wants his clients to prosper and be successful.... he went above and beyond the scope of the legal aspects to provide advice and recommendations on insurance, business and marketing, at no additional charge! You will truly get more than you pay for when you hire him.

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GENERAL PRACTICE FOR SALE-LA QUINTA: 8 Ops, PPO, Digital, State-of-the-art, GR \$1.64M. Retiring Seller works 4 days/wk. HSPPT-Steve Caudill 951-314-5542. #CA425.

Dental Practice for sale in Van Nuys and take over lease. Current dentist is moving and taking patients with her. Currently space is 6 operatory office. Everything inside office for sale, ie., 6 belmont chair units, compressor, sterilizer, 2 wall mounted belmont xray units. Sale of practice and equiptment open to negotiation. Current practice has been at this location for 13 years. Please call 818-787-3053.

The First Few Transitions as a New Dentist – Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.

GLENDORA (3) ops/(2) eqt'd. Part time G.P. in desirable foothill area. Located in a strip ctr. with exposure/visibility/& signage. Cash/Ins/PPO. Refers O.S., Perio Surgery, some Endo, Ortho & Implant Place. Does no advertising. Seller retiring. D&M Practice Sales 818.591.1401.

Corona Commercial Plaza location, dental opportunity offering 2 ops, Pano, Digital X-ray. Asking only \$60,000. Tina Ochoa, Broker (951) 309-3196.

Senior Vice President imartin@sunwestbank.com

714.730.4496 direct | 949.683.9979 cell

DentalOfficeforSale.HuntingtonPark.Busy intersection.Good exposure.3 ops equipped 2 plumbed. Gross receipts \$168.000 in 2016 on 16-18 hours a week. INS/FFS/HMO. Office is not computerized. Need some TLC. Priced to sell fast. 310/308-3097.

Don't sign your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

DENTIST. Consulting firm seeking Practice Transition Consultant. Immediate need in CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential. careers@paragon.us.com 866-898-1867.

Neodent implant complete surgical kit + 25 implants. Never opened, brand new, original packaging. \$3000 obo. (925) 202-6463.

Associate Dentist Needed for a Busy Kids Dental Practice in Bakersfield with buy in opportunity Please Email to healthysmileskids@gmail.com.

RDAEF 2 for a dental office in San Fernando. Proficiency in placing fillings, SSC's, taking impressions. Great compensation. Email CV to LADDS96@Gmail.com.

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PRACTICES FOR SALE—September, 2017

POWAY – JUST LISTED!! High Revenue GENERAL---SOLD!!

SANTEE – NEW LISTING!! Long-established GP with 4 Ops in approx. 1342 sq.ft. Located in strip center along busy thoroughfare.

CHULA VISTA – GENERAL Practice with 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

IMPERIAL BEACH--NEW!! GENERAL Practice and **BUILDING** situated on busy thoroughfare near freeway. 4 Ops in approx. 1200 sq. ft.

LA MESA--JUST LISTED!! Long established **GENERAL** Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO-- (San Carlos area) 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill.

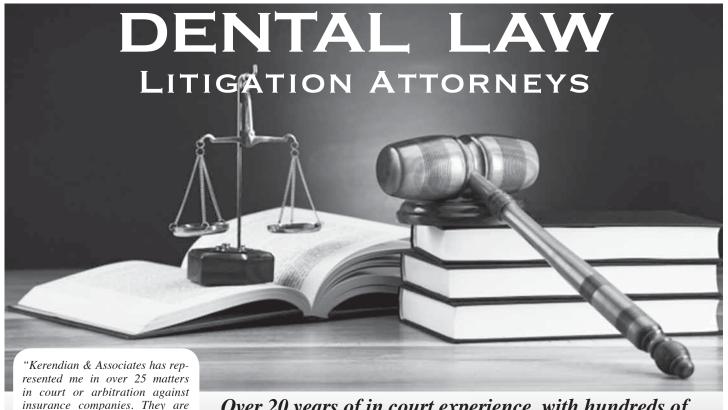
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responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

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-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca. Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented

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Need GP for general office in Panorama City. Available 2+ days/wk. Office sees pedo to all on 4 impants, do all that you can. Call 872.222.8722.

Diamond Bar Dental office for Sale. 4Plumbed. 3 fully equipped. Office has everything. Must see. Asking 120K. Spent over 150k. ozonedentist@gmail.com.

W&h endo reciprocating handpiece (with coupler) for use with standard endo files. new condition \$600ea or \$1000 for 2 (obo) hksr9tc@gmail.com.

Office Sale Doctor relocating practice, selling tenant improvements & new Adec 511 chair w/light, 2015 CEREC Omnicam, MCX mill, Ivoclar furnace. Located in Palm Desert, CA on Hwy 111. Beautiful boutique office waiting for startup and able to expand. \$145,000.



Practice / Career Opportunities Available

BAKERSFIELD: Super Location. Visible. Large Sign. 5+ops. Ideal for Absentee Office, Ortho or Pedo. Revenues of \$600k with no advertising. Beautiful office/modern Equipmt. Priced right.

BEVERLY HILLS (upcoming): Retiree. Over 20 yrs of goodwill. Private only. Professional building. 2 days of hygiene. Seller works 4 days. Revenues of \$525k. Solid/stable opportunity.

CARSON: Shopping center location. Busy center. Very clean office. Seller works PT. Low overhead. Office being sold as turnkey making financing easy to secure.

CHULA VISTA: Retiree w/\$30k monthly revenues on part-time sched. Long-term staffers. No advertising or promo. Priced to sell right away!

COACHELLA VALLEY (upcoming): Long-established Private only practice. 25+yrs of goodwill. Revenues over \$80k/mo. Busy hygiene program. Super location. Seller willing to remain as associate. Sweet.

COVINA (upcoming): Walkins. Strip center. 4 ops. Income over \$35k/mo. No promo. Most specialty work referred out. Preapproved for loan. Quick look, place offer, it's yours in 30 days.

DOWNEY (upcoming): Multi-specialty practice. 7 ops. Revenues of \$150k/mo. PPO/HMO/Private. Must disclose your financials and affordability to be placed on list.

EL SEGUNDO: Large Sign. Visibility. 4 modern ops. Stand alone, single user building. Large parking. Digital x-rays in each op. Income of \$475+ per year on 3 days. Golden opportunity.

ENCINO: Private only practice. Prof. Bldg. Modern equipment & layout. Seller wks part-time sched. Ideal starter opportunity or merger. Seller transition available.

FONTANA (upcoming): Free standing building with large parking lot. Busy area with large auto traffic. Big sign availability. Seller working part-time. Large potential for aggressive buyer.

GLENDALE: Long-established private practice with 30 yrs of goodwill. Seller retiring. 3 ops. Low overhead. Low rent. Low stress. Seller refers out most specialty work.

HAWTHORNE: Location, Location, Location...and huge pole Sign. On El Segundo Blvd long-estab practice with 4 modern ops, pano, revenues of \$40k/mo part-time. Wow!!

HUNTINGTON PARK: Uber busy office with 5+ ops. Modern facility. State of the Art. Crazy visibility. Revenues of \$80k/mo on PT sched. HMO of \$8-10k/mo. Serious inquiries only.

LONG BEACH (in price negotiations): Private. Long-established. Retiree. Quality staff to remain. Seller to work 1 day per week for transfer. Revenues over \$40k/mo. Nice office.

LOS ANGELES: Visibility. Signage. Free standing building. Hispanic patients. Easy to find. Revenues of \$30k/mo on P.T. sched. Priced to sell.

LOS ANGELES (near LAX): Revenues nearly \$50k/month. Modern. Sweet location. Drive-by of thousands of cars daily and large employers. Aggressive buyers only!

LOS ANGELES: Live in LA? Want to practice nearby? Strip center. Modern. Easy to find with major tenants in Center. Revenues of \$600k. Busy office & hygiene program. Call NOW!

LOS ANGELES (Silverlake): Make money with limited expenses!! Its old, its ugly and has no computers...but 30+ years of goodwill. Large patient base. Low rent; \$30k/mo of income part-time.

MISSION VIEJO (upcoming): Private practice. Over 20yrs of good-will. Seller retiring. Most specialty work referred. Revenues of \$35k/mo on 3 1/2 days per week. Transition available. Will sell quick.

MODESTO Area: Retiree with low stress office & revenues of \$400k/yr. 1st floor location. Low expenses. No promo. Most specialty work referred out. Pre-approved for loan.

NORTH HOLLYWOOD (upcoming): Call only if you are ready NOW. Free standing building. Remodeled office is wow. Modern, neat, clean. Signage. Hispanic patients. 4 ops. Revenues of \$600k part-time.

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PACOIMA: Sweet deal. Visible shopping center. Office with 2 ops but plumbed for more. Low rent. Office has been estab over 10 years. Price under \$125k – where can you find that?

SANTA ANA: Visibility. Hispanic patients. Practice estab over 12 yrs. 4 Ops. Excellent opportunity. PPO, cash, Denti-cal all around 30%. Smooth transfer, low overhead...easy.

SANTA CLARITA: Long-established Private only practice. 20yrs of goodwill. Nice/clean 3 op office with low overhead. Revenues rising on 3 days per week to over \$35k/mo. Good opportunity.

THOUSAND OAKS: THE best location in town!! Turnkey office with wow factor. Office, look, & location sell cosmetics. Ample parking lot. Easy to find 1st floor. Buy before its gone.

TUSTIN (upcoming): Seller retiring. 20+yrs of goodwill. 3 ops. Nice design/clean office. Private only patients. 2+ days hygiene. Transition available. Get name on list before it sells.

VENTURA: Sweet Shopping Center location. 3 ops. Clean. Busy center ready for aggressive promoter. Priced to sell quick at under \$250k. Don't wait!!

WEST HILLS: Beautiful office with modern equipment and professional setting. Work close to home. Price is gift as seller wants to semi-retire. Lender financing is approved.

UPCOMING AREAS: Fillmore, Culver City, Encino, Gardena, Bellflower, El Monte, Baldwin Park, Central Coast, Santa Barbara, Pasadena, San Dimas & More.....

Current market conditions: extremely competitive

Lender financing: 100% financing available

Sale prices: rising

Highlighted Practice of the Month

Are you looking for a low overhead office?

Low rent?

How about Shopping Center and some walking traffic?

Want low stress / low acquisition cost?

How about 30+ yrs of Goodwill??

If so, this is your office!!!

Los Angeles on Sunset Blvd near Echo Park:
1st floor location. Seller is retiring. Seller will assist in transition. Largely Hispanic patient base.
Most specialty work referred out. Income of \$25k/month on part-time schedule with no marketing, no website, ZERO extensive treatment planning.
Priced to sell immediately!!

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San Diego Practices for Sale

CHULA VISTA: 4 ops. Located next to a major hospital. Refers out most specialty procedures. No marketing being done.

LA JOLLA: 4 ops. Fully renovated with high quality buildout. Top of the line equipment in each operatory. Highly desirable location on street level.

EL CAJON: Highly visible location ground level on busy corner. Stand-alone new building also for sale. Seller retiring after 30 years.

OCEANSIDE: 34 years of goodwill. Refers out all specialty procedures. 4 ops. Located in highly desirable N. County shopping center. Recently remodeled.

CARMEL MOUNTAIN: 4 ops. Recently remodeled. Excellent freeway access. Mostly fee for service. Seller retiring.

View our website for current listings at: www.KRpracticeSales.com

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



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Jonathan Ingalls

Scott Staub, DDS, MBA

PRACTICE FOR SALE RANCHO BERNARDO GP/Specialty off w/ 8 ops NET \$539K. California Practice Sales, Inc. Phone: 714-639-2775.

DENTAL PRACTICE FOR SALE IN WESTMINSTER Gross over 1 mil asking for \$350K! (Exclude ortho). Mostly pedo patients. Seller retiring. 2500 sq.ft. 8+ operatories. Great Opportunity for Expansion & Rent or Purchase Real Estate. call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com | LCFPracticeSales.com.

WEST-SIDE LA GENERAL PRACTICE FOR SALE: 5 Ops, 4 Equipped, Digital. 2016 GR \$461K, \$185K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA415.

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County).

EXPERIENCED ***PEDODONTIST***ORTHODONTIST***ENDOD ONTIST*** IN GLENDALE AND CANYON COUNTRY email:rvaldez@smilesolutionsds.com.

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Quarterly Promotions > Op Check it out!







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+ Free Doctor Stool



AJ15 OK100 Series UNDER \$6000 Package Includes:

· Full Hydraulic chair

- Dental delivery unit
- · Foot/Hand chair control AJax 03 Doctor Stool
- LED sensor light
- AJax 05 Assistant Stool Cuspidor optional

All parts have 2 year warranty



AJ16 - Package 3

(2HVE, 1 saliva, 1 3 way)

Suction system

Call for Price

- Package Includes: · Full Hydraulic chair · Dental LED sensor light
- AJax 03 Doctor Stool · Sidemounted delivery system · w/side box
 - AJax 05 Assistant Stool
 - Cuspidor optional
 - · High class package

New Office Package Specials

2-Operatories PLUS Package (2-AJax15 + OK100 Unit Complete package)

- Fully Hydaulic Chair LED Sensor Post Mounted Light
- . Deliver W/O Cuspidor . Doctor's & Assistant's Stool

- · 1- Belmont 097 X-ray
- · 1- JDS Oilless Compressor
- 1- JDS Vacuum
- 1- Tuttnauer 2340M Autoclave
- . 1- Denttio Digital Sensor (size #1 or #2)
- . 1- Denttio Digital Camera
- . 1- Denttio Office Management Software



2-Operatories PLUS ELITE Package

- 2- Belmont Bel-50 Chair
- 2- Engle Delivery Unit W/O Cuspidor
- 2- AJax LED Sensor Post Mounted Light



- · 2- Engel Halogen Post Mounted Light
- 2- Galaxy Doctor's Stool
- 2- Assistant's Stool

- · 1- Belmont 097 X-ray
- 1- JDS Oilless Compressor
- 1- JDS Vacuum
- 1- Tuttnauer 2340M Autoclave
- 1- Denttio Digital Sensor (size #1 or #2)
- 1- Denttio Digital Camera
- 1- Denttio Office Management Software

PLUS ELITE Package Price \$36,410.00





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Handpiece \$599.00



Sonix IV ST144 Ultrasonic Cleaner W/Timer

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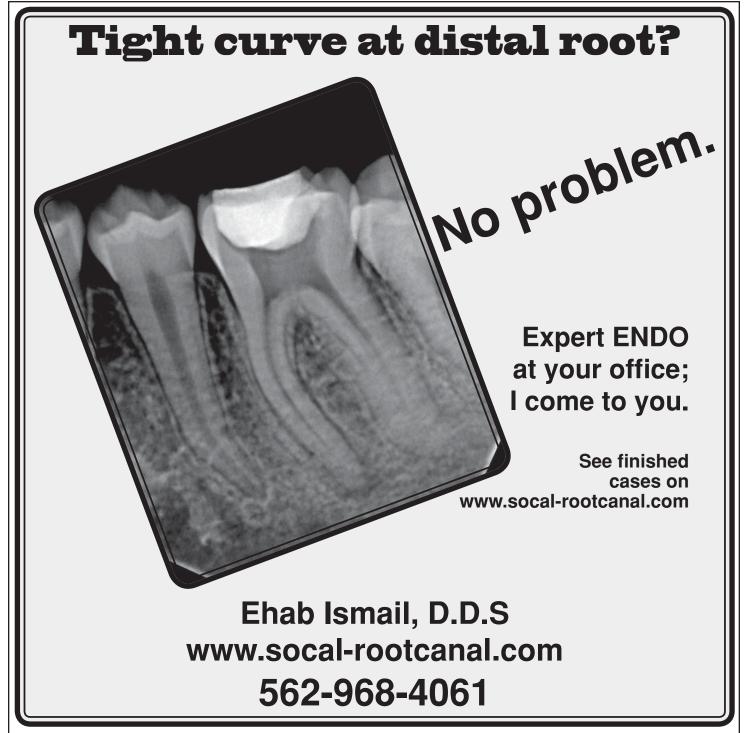
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Orthodontic Treatment Coordinator needed for Busy Ortho practice, 3 locations (West Covina, San Bernandino, Victorville) email: Wcfd.dental@gmail.com.

PRACTICE FOR SALE San Diego (Imperial Beach) NEW!! GENERAL Practice + BUILDING available. 4 Ops in approx. 1200 sq.ft.. On busy thoroughfare near freeway. SDPS: 760-599-7828.

Associate Dentist needed for PALMDALE private dental office. 1-2 days. Molar endo experience needed. Pls email dental1dmd@gmail.com if interested.

Endodontist needed for a busy dental practice. Please call at (310)871-5785.

Walla Walla, Washington Practice in need of an associate. Greg Beamer 909-542-4891.

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Practices for Sale

Laguna Niguel

Dr. retiring after 38 years in this location. Private insurance and cash only - 4 operatories with digital xrays – will gross over \$800,000/year this year on 3 days/week – 3 1/2 days of hygiene - "Itero" scanning system.

South Orange County Periodontal

Premier 40 year old Periodontal practice with stable staff and mature hygiene program – grosses \$1.8 million on 3 1/2 days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition.

Redondo Beach

Gorgeous modern <u>Oral Surgery & Implantology</u> practice for sale – 3 operatories in 1500 sq ft – digital x-rays and ICAT 3D – grossed over \$530,000 last year.

Foothill Ranch

Fantastic modern 5 operatory practice grosses almost \$800,000 on 3 days/week with a net of approx. \$300,000 – Dr does all phases on dentistry but would be willing to remain as an Associate to perform any procedures the Buyer is not comfortable doing – very high quality dentistry performed.

North Orange County Endodontics

Georgeous high-tech New **Endodontic** practice started from scratch 3years ago – Dr relocating out of state – gross collections of \$413,000 in 2016 – all new equipment with a Zeiss microscope.

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate – modern equipment with digital x-rays and Dentrix software – Dr relocating out of California.

Tustin Facility and Equipment only – no patients

4 operatories in 1300 sq ft. – digital x-rays in each op – Dentrix computer system - 5 year lease at \$2300/month all equipment in good working order.

Philip L. Kempler, DMD, Broker

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Dental Office 2 ops available for rent Available, private entrance great location Tustin area. Call us 714-368-3413 or email comfortdentals@gmail.com.

Dental Assistant wanted for Pedo Office in Diamond Bar. Requires coronal polishing license, xrays license, CPR. Fax resume to cdsdiamondbar@gmail.com.

Los Angeles County Back on the market. Practice and Real Estate for sale. Tina Ochoa, Broker (951) 309-3196.

LX-20SP Surgical CO2 LASER System- FOR SALE Good Condition, needs CO2 recharged, Renovating office need to sell ASAP. Call Nancy 858-673-0737 \$3500 OBO.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Bakersfield, Beverly Hills, Hesperia, Lomita, Long Beach, Rancho Cucamonga, Santa Barbara, Santa Monica, Simi Valley, Temecula, Victorville, Westlake Village and Woodland Hills.

RANCHO CUCAMONGA FEE FOR SERVICE PRACTICE FOR SALE: Established in 1985 at the same shopping center location, this office collects \$400,000 per year consistently with a net income of \$130,000 per year on four days per week. Seller refers all oral surgery, all implant placement, all perio surgery, all ortho and most endo. 44% of the practice income is from hygiene and exams. No marketing, no weekends and no evenings. No HMO or Denti-Cal. 3 days of hygiene per week. Major shopping center location (Stater Brothers, Chase, Carl's Jr.) with 4 equipped operatories. Health forces sale. Asking \$320,000.

BEVERLY HILLS FEE FOR SERVICE PRACTICE FOR SALE: Established practice with 33 years of goodwill collects an average of \$500,000 per year on a short four day week (20 hours) with 2.5 days of hygiene per week. Seller refers almost all endo, all oral surgery, all perio surgery, and all ortho. Four equipped operatories in a professional building. Selling for family reasons. Asking \$350,000. – **PENDING**

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects over \$3 million per year with a net income of over \$650,000 to the working owner. 12 equipped operatories plus 8 more for continued growth. 3 general dentists, 2 endodontists and one periodontist. 22% of the production is from ortho. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising, but gets 25+ new patients per month. 15 days per week of hygiene. Asking \$2,000,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Fee for service practice collects \$255,000 per year with a net income of over 50%. Relaxed schedule and low overhead. Good visibility. No advertising, no HMO, no Denti-Cal and no weekends. Recently re-decorated three operatory office with digital x-rays and Dentrix software. Seller is retiring after 39 years of practice in the same location. Asking \$215,000.00

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million. – **PENDING**

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$400,000.

TEMECULA MANAGED CARE PRACTICE FOR SALE: Practice collects \$900,000 per year on 3.5 days per week. \$12,000 per month in capitation and NO SPECIALISTS! Twelve operatories with four in a bay configuration. Seller does not work in the practice. 30+ new patients per month with zero marketing. Practice refers all endo, almost all oral surgery, all perio surgery and all ortho. Asking \$720,000. - **PENDING**

SANTA MONICA CLINIC PRACTICE FOR SALE: Located in a free standing building, this practice collects \$970,000 per year with \$9,000 per month in capitation. Practice refers all oral surgery, all perio, all ortho and difficult endo. Ten ops with digital x-ray and panoramic x-ray. Associate run. Asking \$750,000 – **PENDING**

LOS ANGELES PERIO PRACTICE FOR SALE: Professional building location with five equipped operatories. Seller works three days per week with three days of hygiene per week. 2016 collections were \$545,000 with a net income of \$160,000. 45% of the production is from implants, 25% from perio surgery and 25% from hygiene. Motivated. Asking \$195,000. – **SOLD AT FULL PRICE**

LOMITA GENERAL PRACTICE FOR SALE: Long establish fee for service practice has good potential for the right buyer. This practice collects \$145,000 per year with a net income of \$63,000 per year on a short work week. Two equipped operatories plus two additional operatories that are plumbed, but not equipped. The practice has a majority of Chinese patients and the seller is Chinese. The ideal buyer would be of Chinese descent. Asking \$70,000 but motivated! – **SOLD AT FULL PRICE**

VENTURA COUNTY GENERAL PRACTICE FOR SALE: Great visibility in a retail center, this practice collected \$225,000 in 2016 and the seller refers all perio, most endo, most oral surgery and all ortho. Stable patient base with good new patient flow at 15 new patients per month. Three equipped operatories. No marketing. Seller is retiring. Asking \$125,000. – **SOLD AT FULL PRICE**

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WHY DO SOME PRACTICES SELL AND OTHERS LANGUISH ON THE MARKET?

While it should be obvious, practices that are priced to sell (translates to "can be financed by a bank"), that have "perceived value" will sell quickly, while practices that are overpriced (translates to "bank will not finance the purchase without a significant seller carry back") with minimal "perceived value" will take months to sell, if they ever sell at all, until the broker and/or seller comes to grips with the fact that the market considers it overpriced. In today's market place, if a buyer cannot secure the financing for the purchase price, the practice will not be sold barring some unique characteristics that, for lack of a better term, we will call "perceived value".

Practices in highly desirable areas (and no, not every area is considered equally desirable by buyers), with a lot of referred work, a strong hygiene program, a relatively underserved area (not ten dentists in the same building), and a practice that has the expectation of upside potential have greater "perceived value". Practices in less desirable areas (your spouse is not willing to live near there), with a seller placing implants and doing all specialty work, with minimal hygiene (suggests that patients are not being retained), in a competitive environment and the buyer cannot envision how he/she can produce more given the patient population and the seller's skill set have minimal "perceived value".

It is absolutely no coincidence that those practices that are successfully being sold can be a) financed by a bank and b) have high "perceived value". If you expect to successfully sell your dental practice, it must be financeable and have inherent "perceived value" or you will have to reduce your sale price accordingly.

For the facts, and not the hype (I do not want your listing if it cannot be sold) call Kurt Skarin with Lee Skarin and Associates at 805-777-7707.

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Dental Practice for Sale Los Angeles County, CA

Baldwin Park - Main Street!

- Retail Shopping Center, 18 Ops
- EQ & Leasehold, ~4,369 sq.ft.

Beverly Hills - New Listing!

- **General & Specialty Practice** facing main street. Modern.
- 3 Ops + 1 Plumbed, ~1000 sqft

Beverly Hills - 4 Operatory

 Collecting ~\$500K.
 Professional Building in highly desirable area.

Glendale - New Listing!

- Gross ~\$580K. 4 Ops.
- General Practice with Ortho.
- Busy high traffic location.

Lancaster - Shopping Center

- Gross ~\$225K on 3 days/wk
- PPO/Cash, ~1,300 sq ft 2 Eq. Ops + 1 Add'l Plumbed

La Puente -Low Rent!

- Corner Lot in Strip Plaza.
- 3 Equipped Ops, ~1,400 sq.ft.

Lawndale -Busy street!

- Equipment & Leasehold
- Strip Mall, Facing Main Street
- 5 Belmont Chairs, ~2,240 sq.ft.

Los Angeles - Gross ~\$415K.

- Freestanding Building facing busy main street.
- Heavy foot traffic.
- 5 Eq. Ops, ~1,420 sq.ft.

Pico Rivera - Busy Street!

- Nearby shopping plaza,
- major anchor stores. 4 Ops
- Reasonable rent. ~1,300 sf

Pico Rivera - Well Established ■ Gross ~\$440K in 2016.

- Corner Bldg. 25+ yrs goodwill.
- Retail Shopping Center.
- ■7 Ops +1 plumbed, ~2,450 sq.ft.

Santa Monica - New Listing!

Leasehold & Equipment

Renovated. 3 Dental Chairs

<u>Van Nuys</u> – Shopping Center

Starter Practice on main street.

■ 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!

- Starter Office. Shopping ctr
- High Visibility. 5 Eq. Ops.
- Easy access to freeway.

Dental Practice for Sale Orange County, CA

Brea - Gross ~\$350K

- Cash/PPO, ~2,400 sq.ft.
 3 Eq. Ops + 2 Add'l Plumbed

Fountain Valley - Shopping Ctr

- Busy intersections. maior anchor.
- 5 Ops, Approx. 1,625 sq.ft.

Fullerton - Well Established Supermarket Shopping Ctr

3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!

■ Street Front Location! ~1,700 sf

■ 3 Eq. Ops + 3 Add'l Plumbed

Huntington Beach- New Listing

- Walks from shopping mall,
- major anchor stores. 3 Ops + 1 Plumbed, 1180 sq.ft.

Laguna Hills - Shopping Center!

- Starter Practice on main street. 4 Eq. Ops, Approx. 1,500 sq.ft.

Westminster - Gross ~\$400K

- Major intersections in strip
- center with national anchors.

4 Eq. Ops, ~1,600 sq.ft.

Westminster - Seller Retiring

- Gross Over \$1 Mil asking for \$350K (exclude ortho)
- 2,500 sq.ft., 8 plus Ops. **Great Opportunity for Expansion** & Rent or Purchase Real Estate!

Yorba Linda - New Listing!

- Strip mall facing main street.
- 4 Ops, ~1,200 sq.ft.

Dental Practice for Sale Riverside County, CA

Hemet - New Listing!

- Major shopping center
- 4 Ops, ~1200 sq.ft.

Dental Practice for Sale San Bernardino County, CA

Fontana - Gross ~\$310K

- Busv intersections. 3 Ops + 1
- Retail shopping center.
- **Ontario** Seller Retiring!
- Busy main street. Low Rent!

3 Equipped Ops, ~1,100 sf.

Rialto & Rancho Cucamonga

Both Dental Practices are in

- Large Retail Centers. Lots of goodwill & excellent visibility.
- Rialto: ~3,500 sq.ft., 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops **Dental Practice for Sale**

San Diego County, CA San Diego - Strip Mall

- Exposure to Main Road
- 3 Ops + 1 plumbed, ~1,200 sf

Dental Practice for Sale Northern California

Concord - Dental Practice

- & Real Estate Available ■ 1 Story Building on busy
 - corner, excellent visibility.
- Mostly Cash/PPO. ~1500 sf
- 2 Eq. Ops + 2 Add'l Plumbed

Fremont - Starter Practice & Real Estate for Sale

- Main Shopping Center
- New Office, Built in 2012
- 5 Ops. Approx. 2,000 sq.ft.

Modesto - Gross ~\$1 Mil

GP located in trip Mall. Cash 21. ~3,200 sq.ft.

- **Modesto** Reasonable Rent
- Gross ~\$315K on 3days/wk
- 4 Eq. Ops. ~1,300 sq.ft. 50% Medical; 50% Cash/others

San Jose - Real Estate & Starter Practice for Sale

- Constructed in 2014.
- Modern. Retail Center.
- 6 Eq. Ops, ~2,500 sq.ft.

San Jose - Gross ~\$1 Mil.

- Associate Run Practice
- 4 Ops, Approx. 1,200 sq.ft.

San Jose - Gross ~\$765K

Mostly Dentical, 5 Eq Ops.

■ Shopping Center, ~1650 sf.

- San Jose Gross ~\$624K
- Mostly Cash/R70. 4 5 Ops.
 Well-resolute, 21+ years. In Major Shopping Center.

- <u>Turlock</u> Shopping Center
- Gross ~\$215K on 5 days/mo Cash/PPO, Off Highway 99

- Vacaville New Listing! Part-time Starter Practice.
- Corner lot. Exceptional
- visibility & signage. Cash/PPO. 3 Ops.

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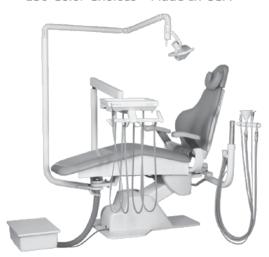
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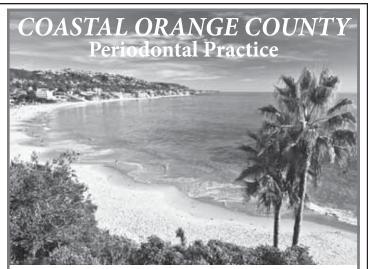
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Practice full equit poly w/ digital
Seller retiring
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Asking \$327,500

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2016 Cross revenues \$347,172
Seller retiring

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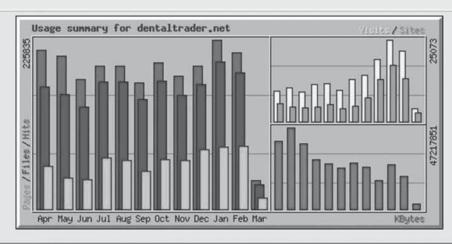
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9.16

DDS Rank Doubled Our Website Traffic

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activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!



Summary by Month										
Month	Daily Avg			Monthly Totals						
	Hits	Files	Pages	Visits	Sites	KBytex	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals	Totals					319210799	158582	714254	1837463	2175079

Almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That's doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn't even charge us for them.

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Bakersfield, CA: Doctor retiring after 37 years with this practice. Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped operatories. The office resides in a professional complex with room for expansion and plentiful parking. Currently, collections are well over one million annually on just three days a week. Estimated buyer's net after debt service is a robust \$455,000! This incredible opportunity is being offered at \$850,000. Call Jack at (818) 522-9123.

Union City, CA: Lots of room for expansion in this lightly-worked, Bay Area practice! Dr. can enjoy a private office in a prime location with views and foot traffic from the park across the street and adjacent businesses. Office engineered for patient flow with 3 fully equipped ops (room to expand to 7). Offered at \$495,000. Call Brian at (805) 714-2115. **IN ESCROW - ACCEPTING BACKUP OFFERS!**

San Diego County, CA: Beautiful San Diego area office with spa-like amenities, 5 ops, and room to grow. This is the perfect opportunity for a dentist looking to grow a practice – the seller is currently collecting \$285,000 on only two days a week and is also offering the condo for sale. This area is rapidly developing. Enjoy the exceptional lifestyle San Diego has to offer. The practice is being offered for \$245,000 and the condo for \$609,688. Call Linda at (619) 933-6225.

Tulare County, CA: Leave the big city behind - but not the \$\$ profit! Doctor retiring after 21 years. 6 ops (5 fully equipped) in 2,559 sq. ft., with a private office and staff lounge. Includes digital pano and CEREC. Population in Tulare County is increasing, with familes drawn to a slower-paced lifestyle, affordable housing, and outdoor recreation. Practice collected over \$1.2 million in 2016 and the estimated buyer's net income after paying the loan is an impressive \$505,690. Practice offered for \$995,000 and free standing building also available for sale. Call Brian at (805) 714-2115.

Central Valley College Town: Great high-visibility location with easy access to highway, in a prominent shopping center. The practice has been at current location for 15 years. It is generating approximately \$350,000 in gross collections. Well-established business with tenured staff in the second-largest city in Stanislaus County. 6 ops, averaging 50 new patients each month. Call José at (925) 382-9525.





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Los Angeles Coastal: This highly desirable, modern practice offers an incredible opportunity to work with a high-end clientele and enjoy breathtaking views, fantastic dining, and a true California lifestyle. The contemporary office features 3 ops on the beautiful Los Angeles coastline. Offered for \$715,000. Call Jack at (818) 522-9123.

New Listing - Placer County, CA: Fantastic partnership opportunity! Join a large, well-established practice in Colfax, CA. This is a low risk way to earn a good income in the beautiful foothills of the Sierras. This charming town enjoys an ideal climate and is a paradise for outdoor recreation with its nearby lakes, rivers, and mountains. This well-established practice offers the opportunity and schedule to enjoy all that the area has to offer. Call Brian at (805) 714-2115.

Calabasas, CA: This attractive practice features 4 ops in 1,100 sq. ft. Upscale Calabasas sits on the edge of the Santa Monica Mountains. Doctor is retiring after 17 years. Currently working 3 days a week, there is room to grow! Offered for \$750,000. Call Jack at (818) 522-9123.

Canoga Park, CA: Smaller practice with plenty of potential! 2 ops in 900 sq. ft. Doctor currently working only 2 days per week. Offered for \$250,000. Call Jack at (818) 522-9123.

New Listing - San Diego, CA: Located in the heart of the 'Gas Lamp' District of San Diego, this implant practice offers room for growth in a cosmopolitan beach city. Currently cash only. Just blocks from the theater, major hotels, and bay front marinas, this practice is also very near to some large businesses – a great source for new patients. And Petco Park is merely one minute away! Call Linda at (619) 933-6225.

Toluca Lake/North Hollywood, CA: This well-established family practice features 7 fully-equipped ops in almost 2,000 square feet. Offered for \$625,000. Call Jack at (818) 522-9123.

See all our listings on our website: www.integritypracticesales.com

Coming Soon - Rancho Bernardo: Beautiful practice collecting over \$1,000,000. Doctor's stunning home also available. Call Linda at (619) 933-6225

Coming Soon - Sacramento: Great Natomas location in shopping center with Home Depot, Walmart, and lots of resturants and foot traffic. Collecting almost \$600K. Call Brian at (805) 714-2115.

In Escrow - Santa Barbara County: \$1,025,000

In Escrow - Santa Barbara County: \$1,150,000

In Escrow - Inland Empire: \$530,000 In Escrow - La Mesa: \$825,000

In Escrow - La Mesa. \$825,000 In Escrow - Union City: \$495,000 Recently Sold - Paso Robles: \$800,000

Recently Sold - Newbury Park: \$1,900,000

Recently Sold - Santa Maria: \$400,000 **Recently Sold - Bakersfield:** \$750,000

Recently Sold - Santa Clara: \$1,450,000

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January 3, 2017 Art Fries 917 Jordan Court Nipomo, CA 93444-6625

I am writing to attest to what an asset Art Fries has been to my disability process. I am a 55 year old dentist who, due to cervical spinal stenosis, lost feeling in my right hand. Art was recommended by my accountant and has been invaluable throughout the entire process.

When I initially hired Art he evaluated my disability policy and reviewed the coverage with me, making sure I fully understood my benefits and any possible loopholes. When it came time to file my claim he had specific ideas and examples on how to go about that, from the application itself to medical reports to detailed narratives. I feel some of his recommendations, especially the added narrative, made acceptance of my claim more straightforward than it possibly could have been. Art reads and reviews everything one submits to the insurance company prior to doing so. His critique of the application and his availability for any questions along the way, brought much comfort and decreased my uncertainty. After being in this business for many years, Art knows what the insurance companies are looking for and has great advice on the appropriate verbal terms to use to be successful.

Going on disability and filing for benefits is an intimidating and stressful process. I felt the insurance company was not working with me, but against me. Having Art on your side gives you an advocate and someone extremely knowledgeable to turn to during an uncertain time. Art has your back through the entire process! Not only that, but he has filing for disability down to a science, one that is thorough and successful.

Sincerely,
DDS (Doctor's name withheld by request)

Whether you want peace of mind knowing your disability coverage is sufficient to meet your needs, need to file a partial or full disability claim or are struggling with an existing claim, please call me for a complimentary consultation. The other side may be shadowing you with video surveillance, progress reports and other tools designed to reduce or eliminate your monthly benefits. Call or e-mail me for a **FREE** copy of my book, "**Preparing For Battle**"...a complete guide to the ISSUES related to a disability claim.



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"I called several attorneys to represent me and no one was more polite and professional than Cecelia Chen. It gives you peace of mind to be able to contact your attorney after hours or on weekends as your deal is progressing. I highly recommend Cecilia for any practice purchase or sale. Ms. Chen was able to negotiate certain terms of the purchase agreement that would of otherwise been detrimental to my transition." — M. Shah DDS

"Cecilia is 100% devoted to her clients. On a personal level, she is very friendly, approachable, and an excellent listener. With business matters, she is professional, serious, and committed to defending the best interest of her client."

— Dawnelle Park, DDS

Cecilia Chen, Attorney
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"Cecilia Chen helped me with the recent sale of my practice. She made the entire process clear and easy. She is always available, well informed and offers great service at a reasonable fee. She was a great help throughout the negotiations and I would highly recommend her to anyone wishing to buy or sell their practice."

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NORTH ORANGE COUNTY ENDODONTIC PRACTICE FOR SALE – gorgeous high-tech 3 operatory practice started 3 years ago - Dr is relocating out of state – This year projected \$440,000 in collections – all new with two Zeiss microscopes and a cone-beam 3D - Thomas & Fees Practice Sales (714)544-4341.

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On the anniversary of 911, The Dental Trader extends its condolences to those who lost loved ones when the WTC came down, in other terror attacks here at home and in battles fought on foreign soil. We wish to express our sincere appreciation to the men and women of the Armed Forces and first responders everywhere, (including their families) for the sacrifices they make every day. God Bless You! We will never forget!











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Orthodontist Needed La Habra 2-4 days/week including Thursday and Saturday. \$1500-\$2000/day. Stephanie@GoldCoastDental.com.

w&h endo reciprocating handpiece (with coupler) for use with standard endo files. new condition \$600ea or \$1000 for 2 (obo) hksr9tc@gmail.com.

Dental Assistant needed in Koreatown. At least one year of experience, Spanish speaker. \$12-18 per hour. Send resume to losangelesdds323@gmail.com.

GENERAL PRACTICE+HISTORIC BLDG. FOR SALE-RIALTO: 5 Ops, 50+years Goodwill. Dentrix. 2016 GR \$253K. Seller retiring. HSPPT-Kerri McCullough 949-300-0312. #CA421.

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Associate Dentist Needed for a Busy Kids Dental Practice in Bakersfield with buy in opportunity Please Email to healthysmileskids@gmail.com.

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DENTAL PRACTICE FOR SALE — LOS ANGELES: Longestablished practice with shopping center location, low rent, LOW price. Call Broker - Practice Sales & Appraisals (818) 999-9595.

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FEATURED LISTINGS

ANAHEIM – Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/ wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and the shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/ mo. **Grossed \$735K in 2016 with a Buyer's net of \$308K.** PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**

BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.6M in 2017.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

COASTAL N. SAN DIEGO COUNTY – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. **Grossed \$422K in 2016. Buyer's net of \$121K. Established in 1985.** Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

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- Grossed approximately \$683K in 2016
- NET OF \$244K
- 40 years of goodwill to offer
- Located in a single story free standing building
- Corner of the city's busiest intersections
- Excellent visibility and great signage
- 4 equipped operatories
- Approximately 2,250 sq ft office

- Seller works 3 days/wk with 2 days/wk of hygiene
- Sees approximately 10-15 patients/day.
- PPO and Cash only
- This beautiful freestanding building has ample private parking and there is also additional street parking

Please contact your CPS Agent for more details. Property ID #5173.



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LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS (Turn-Key) – (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft so two e. Consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. Grossed approximately \$142K in 2013. Deautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. Grossed \$234K in 2016. Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

DOWNEY – Turk-Key General Practice located on a busy intersection of Downey in a single story strip shopping center. Has great street visibility and good signage. This practice consists of 4 equipped operatories in a 1,500 sq ft office plus a garage/supply room approximate 1,000 sq ft. The seller work 2 days/wk with an associate 2 days/wk. See an average of 15-19 new patients per month. PPO/Cash/Some HMO. Established in 2006. Minimal advertising. Computerized with Open Dental software. Grossed approximately \$199K in 2016. Near residential areas. Seller will be focusing on primary office. Please contact your CPS Agent for more details. Property ID #5179.

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. Grossed \$489,756 in 2016. Buyer's net of \$107K. This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

HUNTINGTON PARK (GP) – Well established general practice with a proxin ately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approxinately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed approximately \$408K in 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LAWNDALE – Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Sellen is currently working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and CF reign al. 2.0 and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digitary all with sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2015. Buyer's net of \$98K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. **Property ID #5098.**

LOS ANGELES Price Adjustment - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$670,380 in 2016. Buyer's net of \$166K. Please contact your CPS Agent for more information. **Property ID #5107.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operato y i or consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra chair Cric practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per no new carossed approximately \$251,832 for 2016. Buyer's net of \$91,211. Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

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LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Grossed approximately \$531K in 2016. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

MONTEBELLO – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. Grossed approximately \$1M in 2016. Net \$347K. Great practice with excellent staff. **Property ID #5168.**

PASADENA – General practice established 60 years ago located in the real of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygiene Consists 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. Grossed approximately \$616K for 2016. Great, partie. Please contact your CPS Agent for more details. Property ID #5147.

SANTA MONICA – This Turn-Key General Practice is located in 3 story medical / dental building. Established in 1975. Seller is currently working 4 days/wk with 2 days/wk of hygiene. PPO & Cash only. Does minimal advertising. Has 3 equipped operatories in an 827 sq ft suite. Reasonable rent for the area. Grossed approximately \$169K in 2016. Seller is retiring. Near residential area and shops. Please contact your CPS Agent for more information. **Property ID #5175.**

VALENCIA – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886. Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

WALNUT PARK – Established in 1968 General Practice with option to buy the building is located in a free standing building. It has been an icon in the community for almost 50 years. Has convenient access to freeways. The practice consists of 4 equipped operatories with Easy Dental software in a 1,735 sq ft office. Seller works 4 days/wk and sees approximately 47 new patients/mo. PPO/Cash/Some Denti-cal. No Marketing. 100% Patient Referral. Grossed \$531K in 2016. Buyer's net of \$166K. Seller will be moving out of state. Great practice to rent or own your own building. Please contact your CPS Agent for more information. **Property ID #5176.**

ORANGE COUNTY LISTINGS

ANAHEIM – Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and the shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/mo. Grossed \$735K in 2016 with a Buyer's net of \$308K. PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**

BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.6M in 2017.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

COSTA MESA – Price Adjustment!! General practice located in a busy retail shopping center on a busy street. This office was established in 2010. The practice is open 4 days/wk and sees approximately 30 new patients/mo. It consists of 5 equipped operatories and 3 chairs in open bay in a 3,500 sq ft office. Ortho comes in 2x/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (2 sensors). Grossed approximately \$656,565 in 2016. Buyer's net of \$144,430. Please contact your CPS Agent for more details. **Property ID #5177.**

FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 27 years of goodwill. Grossed \$344K in 2016. Buyer's net of \$136K. Great practice. Please contact your CPS Agent for more information. **Property ID #5165.**

GARDEN GROVE – Leasehold & Equipment Only! This exceptional office with an incredible layout was built out approximately two years ago. It is located in a corner building two story professional building with plenty of parking on one of the busiest thoroughfares of the city. The building is certainly an icon in the community with signage for our practice that can be seen day and night as the constant flow of traffic right passes at your front door. The practice consists of 5 equipped operatories in a 2,641 sq ft suite. It's computerized with Dentrix software. The seller benefits from a beautifully designed dental practice they can take over for a fraction of the cost of the build out. To the right Buyer, there are also charts to be gifted. Please contact your CPS for more details. **Property ID #5186.**



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Specializing in the Selling



John W. Knipf, President Lic #00283209

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash- ov. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft spite 10 % Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. Gross of \$30K in 2015 and Projecting approximately \$660K for 2016 with a **Buyer's net of \$184K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

LAGUNA HILLS – Price Adjustment!! With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$304K in 2016. **Buyer's net of \$85K.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 20.3 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sec. a op 12 images 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Sur settware and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. Grossed approximately \$497K for 2016 with a **Buyer's net of \$171K**. Please contact your CPS Agent for more details. **Property #5144**.

MISSION VIEJO (Turn-Key) Price Reduction!! – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. Property ID #5138.

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's control buy condo. Broad approximately \$818K in 2016 with a great Buyer's net of \$515K. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. Property #5142.

MISSION VIEJO - This Three Operatory Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home Luil er creating another community with 10K new residential homes in less than 2 miles. With 13 years of Goodwill. PPO & Cash only Cult Lety Liked, computerized, paperless and all digital. Grossed \$374K in 2016 with seller working only three days! Seller averaged \$520k plus in previous 5 years. Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. Property ID #5086.

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. **Grossed approximately \$462,642 for 2016. Buyer's net of \$141K.** Please contact your CPS Agent for more details. **Property #5137.**

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the steet. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. das on them staff. Mainly patient referral. Grossed approximately \$600K in 2016. On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID** #5167.

SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi-story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients, liky Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$15,613 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

SANTA ANA - General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. Grossed approximately \$187K in 2016. Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

PRACTICE SALES, INC.

and Appraising of Dental Practices





Tony Frechette, V.P. Lic #01967152

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BANNING - Leasehold Improvements & Equipment!! This practice is located in a one story strip shopping center. Consist of 3 equipped operatories with Dentrix software in a 925 sq ft suite. 10 year equipment. Has reasonable rent for the area. Good signage. Patient charts included, but not guaranteed. Seller will be focusing on his Lake Elsinore practice. Please contact your CPS Agent for more details. **Property ID #5184.**

BEAUMONT – General Practice + Real Estate. This modern designed practice is located in a one free standing building with additional rear parking. The building could possibly be 2 suites or shared offices, has two separate entrances and receptions. The office consists of 6 equipped operatories with Dentrix software and digital x-ray (2 sensors). On a 2,400 sq ft office. Seller does management only. Two Associates work 5 days/wk together and 2 days/wk of hygiene. They see an avarege of 90-100 new patients/mo. PPO/Cash/Denti-cal (10%)/HMO. Grossed \$960,454 in 2016. **Buyer's net of \$326,688.** Great opportunity! Please contact your CPS Agent for more information. **Property ID #5182.**

CHINO Real Estate for Sale - This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an at proving ately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 ne Chairen sund. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed approximately \$402K for 2016 with a Buyer's net of \$132K. Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. Property ID #5133.

FONTANA (GP + Building for sale) – Premier dental office with over 50 years of goodwill, the practice has been at its current location since 2000 when the Seller built the practice in an adjoining lot of the original practice. Located on a highly trafficked corner location, it is right across the street from a Middle School. Practice consists of 8 fully equipped operatorie in luding 2 hygiene room and 1 surgery room in a approximately 3,000 sq ft office. It's computerized with Dentrix software and Pigita X a 2/4 sensors). The practice has all of the latest technology to enable it to deliver the most advanced treatments, and all operatories have bearing and air driven hand pieces. Seller is currently working 4 days/wk with 5 days/wk of hygiene, Proths 3 days/wk, O.S. 1 day/mo and Endo 2 days/mo. See approximately 60-65 new patients/mo. PPO & Cash only. Grossed approximately \$2.3M in 2016 with a Buyer's net of \$968,295. Great opportunity to own a great practice plus the building. Please contact your CPS Agent for more details. Property ID #5140.

HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$347K for 2016. **Buyer's net of \$138K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

MURRIETA – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Sole is a urrently working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service and PP 1 sourance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. Grossed approximately \$20 km in 2015. Buyer's approximately net of \$183K. Excellent opportunity. Please contact your CPS Agent for further details. Property ID #5105.

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. **Grossed \$386 in 2016. BUYER'S NET OF \$153K.** Please contact your CPS Agent for more information. **Property ID #4487.**

RANCHO CUCAMONGA – Established in 2004 this General Practice in located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 2 days/wk and sees approximately 25 patients/day. PPO/Cash/Some Denti-cal/Some HMO. **Grossed approximately \$747K in 2016. Buyer's net of \$251K.** Please contact your CPS Agent for more details. **Property ID #5169.**

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. Grossed approximately \$284K in 2016. Please contact your CPS Agent for more information. **Property ID #5146.**





CALIFORNIA

Specializing in the Selling

Fred Vuittonet, V.P. Lic #01363583

TEMECULA – Modern designed General practice located single free standing building with 5 suites. Office consist 3 equipped operatories in a 1,350 sq ft suite. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Averaging 15 new patients/mo. PPO & Cash only. NO HMO. Does some advertising. Computerized with Dentimax software and digital x-ray (3 Sensors). **Grossed approximately \$1.2M in 2016 with a Buyers net of \$444K.** Great location and good signage. Please contact your CPS Agent for more details. **Property ID #5155.**

TEMECULA (GP – Turn-key) - This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. Grossed approximately \$263,156 for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

COASTAL N. SAN DIEGO COUNTY – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. Grossed \$422K in 2016. Buyer's net of \$121K. Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. Property ID #5191.

EL CAJON – Real Estate + Leasehold Improvements & Equipment!! It's on a single story 8,564SF multipurpose tenancy investment building with 7 suites total. There is ample parking with 6 spaces in the front of the building and 15 parking spaces in a private parking lot in the rear of the building as well. The office consists of 5 equipped operatories in an approximately 1,250 sq ft suite. Near residential area and a daycare center. Great opportunity. Seller is also open to renting the suite for a reasonable price. Please contact your CPS Agent for more details. **Property ID #5180.**

EL CENTRO (GP + BLDG) – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed \$347K in 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. **Grossed approximately \$683K in 2016. NET OF \$244K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LA JOLLA – Leasehold Improvements & Equipment Only!! You have heard of practices by the ocean, and they are generally in a high-rise. This is a rare find of a drop dead beautiful practice in a freestanding single story building that offers beautiful ocean views not only from the office, but from a large patio deck outside the operatories. This modern designed office consists of 3 equipped operatories in a 1,350 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller's owns the building and built the office in 2011. Reasonable rent. Seller will be focusing on main office in San Diego. Please contact your CPS Agent for more information. **Property ID #5159.**

RANCHO BERNARDO – This General Practice & Specialty office is located in a newly remodeled single story shopping center. It was established over 23 years ago. The office is open 5 days/wk and 2 Saturday/mo and sees approximately 106 new patients/mo. It consists of 8 equipped operatories on a 3,080 sq ft suite. It's computerized with Eagle soft software and digital x-ray. Income source: Cash/Some PPO/ Some Denti-cal/ Some HMO. Grossed approximately \$1,100,000 in 2016 & TRACKING TO COLLECT OVER \$2,000,000 for 2017. 2016 Buyer's net of \$440K. The Seller will stay on if requested for consulting to assist the Buyer in continuing to grow the practice month after month too. There are two luxurious retirement communities in the general proximity; one of them is a few feet outside the back door of the practice provided an untapped source of income. This practice is a well-oiled machine that can be Associate Run, or if the Seller works in the practice can even make it more profitable than already represented on our cash-flow analysis. Please contact your CPS Agent for more details. Property ID #5162.

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KERN, SAN LUIS OBISPO & VENTURA COUNTY

NEWBURY PARK / THOUSAND OAKS (GP) Price Adjustment – Established in 1997, this modern designed practice is the only 8 operatory practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. Grossed approximately \$769K for 2016. **BUYER'S NET OF \$214K.** Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.**

VENTURA - The practice offers 34 years of rock solid goodwill and it is a well know icon in the community. The Seller purchased the practice in 2008 and is only the second owner further demonstrating its stability. It has 4 equipped operatories and 1 plumbed not equipped (used for storage) in approximately 1,350 sq ft suite. Seller works 4 days/wk with 3 days/wk of hygiene and 1 day/mo of Perio. Sees approximately 25 new patients/mo. PPO/Cash/Some HMO. No Denti-cal. Grossed approximately \$725 in 2016. Buyer net of \$194K. The practice is located in the area's premier shopping center right off of the 101 Freeway. It has an excellent lease to help you control you overhead with two five year options. With too many anchor tenants to mention in this busy single story shopping center, it is a must see if you desire to be in Ventura County. Please contact your CPS Agent for more details. **Property ID #5166.**

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice to ated in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees a provin ately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equative to elatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. Grossed approximately \$142K in 2016. Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. Grossed approximately \$683K in 2016. NET OF \$244K. This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID** #5173.

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operatory for consult tion in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chi practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211. Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. Grossed \$271,934 in 2016. Buyer's net of \$82K. Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

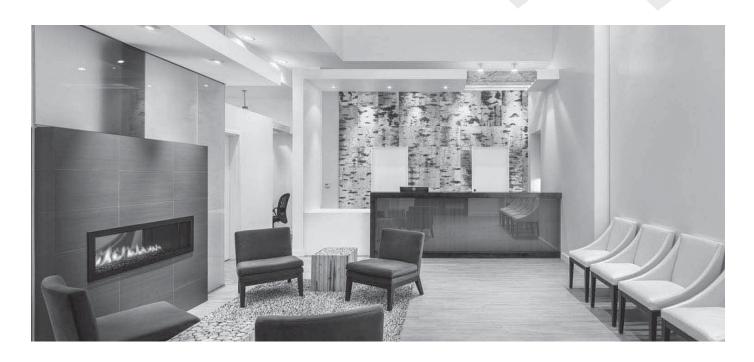
Alice King: aking@calpracticesales.com
Tony Frechette: tfrechette@calpracticesales.com
Dan Parnell: dparnell@calpracticesales.com
Fred Vuittonet: fvuittonet@calpracticesales.com

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ORANGE COUNTY & SAN DIEGO

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FEATURED CDA SPEAKER!!!! Law Offices of Wood & Delgado Dental Attorney, Jason P. Wood is Presenting "Financing Multiple Dental Practices" at the California Dental Association on Friday, May 5, 2017- 8:30-11:30am. Want to speak with Jason after? Call today to schedule a time. www.DentalAttorneys.com 800.499.1474.

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GENERAL PRACTICE FOR SALE-SAN DIEGO NORTH: 5 Ops, Digital, Pano, PPO. 2016 GR \$635K, Adj. Net \$242K. HSPPT-Russell Okihara 619-694-7077 #CA428.

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PRACTICES FOR SALE | BUYER SERVICES | APPRAISALS PARTNER BUY-INS

Well established, associate run practice, with real estate opportunity: S. Riverside County

PRACTICE for SALE - Well established general dentistry practice for sale. Located in a street front, freestanding building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago, and also available for purchase. This practice consists of 4 equipped operatories, with 2 additional pre-plumbed operatories to accommodate future expansion. The practice is currently running 5 days/week, with 30+ new patients per month. PPO, Denti-Cal, and FFS. Grossed \$930,000 in 2016. Terrific opportunity, with potential for more growth under a new owner with more time and energy to expand the schedule and accept more insurance plans in this relatively under-served area.

Retirement sale, established practice: W. Los Angeles, CA

PRACTICE for SALE - Retirement. Established general dentistry practice for sale. Located in an attractive and upscale medical professional building. Beach community, with access to nearly unlimited dining, entertainment and lifestyle options, and professional, higher income patient base. Recognized for providing quality dental care in the community for many years. The well-equipped and efficiently designed office consists of 3 equipped operatories and additional diagnostic equipment. Open 4 days/week with about 30 dentist hours per week, No insurance, FFS/cash only. Grossed \$871,000 in 2016 and still growing in 2017. Seller can provide flexible transition assistance.

Well established, associate run practice, with real estate opportunity: Fullerton/Santa Ana, CA

PRACTICE for SALE - General dentistry practice with combined collections of \$1 Million/year. Owner open to selling real estate. Located in street front buildings, with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th pre-plumbed operatory. Great opportunity, with investment potential to acquire real estate.

Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out, providing potential for new owner to increase revenues. Virtually no advertising is currently done. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Great retail center location, low overhead: Long Beach, CA

PRACTICE for SALE - Retirement sale. Located in a retail center on a busy street corner, with great visibility. This general dentistry practice consists of 4 operatories in a spacious 2,400 sqft office, with plenty of room to add several more operatories. The practice is currently run part-time by the owner, averaging 30 hours/week. Mostly HMO/PPO/FFS with nearly \$8K/month capitation income. Average collections of \$230,000 in recent years. Established for over 36 years in current location. There is considerable demand to accept new patients and a good potential for growth by expanding the schedule. The location and size of the office has good potential to develop in to a high volume 6 day/week office that can be run with associates.

Good visibility on a major intersection: Pasadena, CA

PRACTICE for SALE - Excellent location on a street corner, with signage, and freeway access just minutes away. General dentistry practice, with 5 operatories. The practice is currently run part-time, averaging 20-24 hours/week. Mostly PPO/FFS. Collected ~\$240,000 in 2016. Seller motivated to consider reasonable offers for quick sale.

Sale of NEW dental office leaseholds: Diamond Bar, CA

OFFICE for SALE - Sale of leaseholds and equipment. - This turn-key office consists of 4 operatories, 3 are fully-equipped and recently installed, in NEW condition (build-out was completed recently). Reasonable lease rate for 1,498 sqft office in a retail building, \$3,200/mo. The owner acquired new equipment to build-out this modern and very attractive office. Ideal for local area dentists who may have an expiring lease, or outdated facilities, and wish to relocate to a newly built office for a fraction of the cost of a new build-out. Or, for anyone planning to start-up a new office in Diamond Bar, this office can be a great time and cost saver. Asking \$150,000. Seller is motivated.

7 operatory dental office leaseholds sale: North Los Angeles, CA

OFFICE for SALE - Sale of leaseholds and equipment. Located in street front single story office, with good visibility on a busy road. Rare opportunity to acquire a 2,350 sqft office with total of 7 ops (6 equipped with chairs). Ideal for relocating your established practice in the area to a larger space, or for new startups that need enough space for high volume production. Very competitive rent. The sale will include the leasehold improvements, dental equipment and lab equipment, allowing the new owner to start up their practice quickly. Seller motivated to consider reasonable offers for quick sale.

Centrally located in Los Angeles, with low overhead: Silver Lake-Los Angeles, CA
PRACTICE for SALE - Retirement sale. Located in a retail center on a busy intersection. 3 operatories, equipped with Adec chairs. Low rent under \$2,700/month. Part-time, averaging 30 hours/week. Mostly PPO/FFS with ~10% HMO. Average collections of

Turn-key dental office leaseholds: Lake Elsinore, CA

OFFICE for SALE - Sale of leaseholds and equipment. This turn-key office consists of 3 operatories. 4th operatory is pre-plumbed. Great opportunity for a start-up or for relocation. Located in a retail center on a busy street, with easy freeway access. The center is located near major shopping centers with more growth and development planned in the vicinity.

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DR. KIANOR SHAH, DMD, MBA, DICOI



Co-Founder, Dr. Shah, is a dentist from Southern CA and has been a traveling care provider since 2007. He is passionate about meeting and providing surgical services to his colleagues. Having performed more than 20,000 wisdom tooth extractions and 5000+ dental implants, he has had the privilege of working with countless dentists and anesthesiology professionals. Dr. Shah offers your practice:

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DR. MARJON B. JAHROMI, DDS, DNDBA

Co-Founder, Dr. Jahromi, has been a practicing dentist anesthesiologist in Southern California since 2003 and has performed thousands of anesthetic procedures during her professional career. She is experienced in providing anesthesia services in various settings including private offices, surgical centers and hospitals.

She graduated from University of Michigan School of Dentistry in Ann Arbor, MI



in 2001 and completed her dental anesthesia residency at Loma Linda University Special Care Dentistry and Riverside County Regional Medical Center in 2003. She received her Diplomate status of the National Dental Board of Anesthesiology in 2004. During her 11 years as an Assistant Professor and Attending Anesthesiologist in the Dental Anesthesia Department at Loma Linda University School of Dentistry, Dr. Jahromi treated a variety of complex medical and surgical cases. She is excellent at providing all levels of sedation and will customize the anesthesia to meet the unique needs of your patient so that you can focus on the surgical procedure, making the patient comfortable and relieving your stress as well.

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BAKERSFIELD - This General Dentistry Practice with 5 Operatories has been established for 20+ years. Practice utilizes Dentrix, Digital X-rays and the average age of equipment is 5 years old. 2015 Gross Receipts of \$675K. Seller plans on retiring but will assist with a smooth transition. #CA386-Thinh Tran - 949-533-8308

BURBANK - This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2016 Gross Receipts of \$290K with \$143K Adjusted Naturocome on 3 days per week plus one Saurday per month. #CA348-Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - NEW LISTING - General Dentistry Practice with 4 Operatories has 3 days of Hyg./wk and 50+ years of goodwill with retiring seller plus previous owner. Practice utilizes Intra-Oral Camera and Pano. Great upside - most specialty procedures are referred out. 2016 Gross Receipts of \$358K. #CA442- Thinh Tran - 949-533-8308

COASTAL ORANGE COUNTY - Periodontal Practice - This Coastal Orange County Periodontal Practice features 5 equipped operatories, 1 additional plumbed for expansion, with 23 years of goodwill in a great location. Practice utilizes Computer Age software and Pano. 2016 Gross Receipts of \$389K on a 3 day work week and doctor took nearly 2 months of vacation in 2016. Seller is offering a STRONG TRANSITION PLAN with referring doctors and staff. Call for detailed information. #CA417- Kerri McCullough – 949-300-0312

ENCINO - General Dentistry Practice with 4 Operatories has been established for over 40 years in the Valley Practice features EagleSoft with 5 workstations, Digital X-rays, and intraoral camera. Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thinh Tran - 949-533-8308

FULLERTON - *NEW LISTING* - General Dentistry Practice with 5 Ops, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, CEREC, Digital X-rays, and has 4 days of Hygiene per week. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$712K with \$304K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312

HAWTHORNE – *NEW LISTING* - Facility Only - 8 Operatories (6 furnished), Pano, wired for networking, 2 restrooms, speakers and sound system included, great location on Hawthorne Blvd., office building, great signage, gated, private parking for 11 cars. Busy area, with lots of street traffic, street parking as well. Make offer. #CA433- Steve Caudill – 951-314-5542

HUNTINGTON BEACH - This General Dentistry practice with 3 Operatories is located near Huntington Harbary Strong hygiene program with 4 days of hygiene per week. The practice utilizes Dentrix software with Digital X-rays and an intra-oral camera. Most specialty work is referred out to local specialists. Gross Receipts of \$432K. #CA382-Kerri McCullough - 949-300-0312

INLAND EMPIRE - General Dentistry practice with 5 Operator PracticeWorks dental software, and Digital X-rays. Practice has 4 days of hygiene per week. 2016 Gross Receipts of \$937K with low overhead. #CA393- Kerri McCullough - 949-300-0312

LA QUINTA - General Dentistry Practice with 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's Gross Receipts were \$1.59M with Adjusted Net of \$435K. This is a PPO/Cash only practice, Seller works 4 days/wk. with specialist working 1 to 2½ days/mo. State-of-the-art office, Digital X-rays, Great Opportunity, Seller retiring. #CA425- Steve Caudill - 951-314-5542

LANCASTER - NEW LISTING - This downtown General Dentistry practice with 9 Operatories is located in a free-standing building. Practice utilizes EagleSoft, Digital X-rays, Microscope, CBCT machine, and Digital Pano. 2016 Gross Receipts of \$593K and \$166K Adj. Net Income. Building is also for sale. #CA437-Kerri McCullough - 949-300-0312

LOS ANGELES WEST SIDE - This General Dentistry practice with 5 Operatories, 4 Equipped is located on LA's West side. The practice's busy main street location has great visibility. Open Dental, Digital X-rays. 2016 Gross Receipts of \$461K with \$185K Adj. Net on a 2½-3 day week. #CA415- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - Periodontal Practice - This Manhattan Beach Perio Practice is priced to sell. It features 3 Augustories, Dentrix, Dexis Digital X-rays, Lasel, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410- Kerri McCullough - 949-300-0312

NEWPORT BEACH - Facility Only - This Newport Beach Facility features 4 Operatories, 3 Equipped, Dentry oftware, and Digital X-rays with sense of factures all highend equipment that is less than 10 years old, and a modern design. Seller is moving out of the area. #CA420- Thinh Tran - 949-533-8308

NEWPORT BEACH - *NEW LISTING* General Dentistry Practice with 3 Operatories is located near the hospital and features EagleSoft, Digital X-rays, and Digital Pano. 52 years of Goodwill with seller and previous owner. 2016 Gross Receipts of \$401K. #CA452- Kerri McCullough - 949-300-0312

NORTH EAST ORANGE COUNTY - General Dentistry practice with 6 Operatories, EagleSoft dental software, Pane of Digital X-rays. Practice has 4 days of hygiens bet week. Gross Receipts of \$771K with \$271K Adjusted Net Income. #CA392- Kerri McCullough - 949-300-0312

ORANGE COUNTY - NEW LISTING - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

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ORANGE COUNTY - Endodontic Practice in a highly desirable city with 4 Operatories, 3 Equipped, Cone Beam CT, Microscopes, Dexis Digital X-rays, and CT, Microscopes, Dexis Digital X-rays, and CT, Wicroscopes, Dexis Digital X-rays, and CT, Microscopes, Dexis Digital X-rays, and CT, Microscopes, Periodo State of State o

ORANGE COUNTY - Orthodontic Practice with 5 chairs is located in an upscale OC location. OrthoTrac Magnetonent with paperless charting and Dolphin Imaging. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312

OXNARD -This General Dentistry Practice with 4 Operatories has been established for 30+years in a professional building. The practice is paperless, utilizing Dentrix, Digital X-rays, and an intra-oral cames where are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. Gross Receipts of \$795K. #CA387-Thinh Tran - 949-533-8308

PALM DESERT - General Dentistry Practice with 8 Operatories in a 3,200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features Digital X-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. #CA426-Steve Caudill - 951-314-5542

PALM DESERT - General Dentistry Practice with 9 Operatories, 8 Equipped. High-end build-out with Dentrix, Digital X-rays, Pano, and Lasers. Selling doctor works a 4 day week with 2016 Gross Receipts of \$1.3M and Adjusted Net Income of \$479K. #CA401- Steve Caudill - 951-314-5542

PALM SPRINGS - General Dentistry Facility with 4 Operatories, 3 Equipped, 1 plumbed. Seller is practicing here only 12 hours per week and there are patients in the practice. Seller is including patients in the asking price. Utilizes PracticeWeb software with 4 workstations and Digital X-rays. Favorable lease terms. #CA429-Steve Caudill - 951-314-5542

PALM SPRINGS - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

NORTHERN CALIFORNIA OFFICE 1.800.519.3458 PLACENTIA - This long-established General Dentistry Practice with 3 Operatories is new on the market. Practice has been established for 35+ years in this community and features EagleSoft, Digital X-rays, and a 1,500 square foot suite in a single-story building. 2016 Gross Receipts of \$438K. #CA422- Kerri McCullough – 949-300-0312

RIALTO - General Dentistry Practice and historic free-standing Building for sale. 5 Operatories and over 50 years of Goodwill. Dentrix and Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421-Kerri McCullough - 949-300-0312

SAN PEDRO - NEW LISTING - This General Dentistry Practice with 4 Operatories has been established for 6 years in San Pedro. Practice features EagleSoft software with Digital X-rays and 6 year new equipment. Office is bright and spacious with a modern design. 2016 Gross Receipts of \$519K and Adjusted Net Income of \$157K. #CA449- Kerri McCullough - 949-300-

SANTA BARBARA - This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operatories in 1,500 sq. ft., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough - 949-300-0312

SANTA CLARITA VALLEY - NEW LISTING
- This large General and Multi-Specialty
Practice with 15 Operatories and a 4 chair Ortho
bay is located in a shopping center with great
visibility. 11 years of Goodwill, Intra-oral camera, Pano, and Digital X-rays. 100 NP/mo.
Accepts most PPO and HMO plans with large
CAP check. #CA435- Kerri McCullough - 949300-0312

SOUTH PASADENA AREA - *NEW LISTING* - General Dentistry practice located in a great corner shopping center on main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - *NEW LISTING* - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

UPLAND - *NEW LISTING* - General Dentistry Practice with 3 Operatories (4th Operatory is used as office), is located in a shopping center with 30 years of Goodwill. 2016 Gross Collections of \$324K. Great opportunity. Hurry, this one won't last. #CA450- Steve Caudill – 951-914-5542

UPLAND - NEW LISTING - This General Dentistry practice with 4 Operatories features Dentrix, Scan-X Digital X-rays, Laser, and Digital Pano is located in a professional building. Practice has 3 days of hygiene per week. 2016 Gross Receipts of \$863K with \$501K of Adjusted Net Income. #CA446- Kerri McCullough - 949-300-0312

UPLAND - NEW LISTING - Facility Only - 4 Operatories, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thinh Tran - 949-533-8308

VALENCIA - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrix, Dexis, and is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thinh Tran - 949-533-8308

VAN NUYS - NEW LISTING - General Dentistry/Multi-Specialty Practice with 6 Operatories is located in a busy retail center. Most dental equipment is 10 years old. Practice utilizes Digital X-rays and is paperless. PPO/HMO/Denti-Cal. 2016 Gross Revenue of \$1.09M with \$384K Adjusted Net Income. #CA431- Kerri McCullough - 949-300-0312

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WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry. Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft, an Intraoral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399-Kerri McCullough - 949-300-0312

YUCCA VALLEY - NEW LISTING - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

INLAND NORTH COUNTY SAN DIEGO – NEW LISTING – 5 Operatory General Dentistry/Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital X-rays, Intra-Oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted Net Income. #CA432-Russell Okihara - 619-694-7077

LA JOLLA - Quality-driven General Practice with three Operatories is now available. This is a Fee for Service Delta Premier Practice with a part-time Hygienist. Gross Revenues of \$559K, Dentist is retiring. #CA278- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - 5 Operatory General Practice, PPO/FFS, Spacious and Clean, Profescional Building, Convenient Location, Dentist Retiring. Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO - North County General Practice with 5 Operatories, Dentrix, Digital X-rays, and Pano. This is a PPO Practice in an excellent and convenient Location. 2016 Gross Receipts of \$635K and Adjusted Net Income of \$242K. #CA428- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL COAST, OREGON - *NEW LISTING* - 1,080 sq. ft. office, 3 Ops, equipped with Digital x-ray and Daisy software. Doctor refers out all Endo, Surgery, and Perio Surgery. Building Available. Owner retiring. #OR106-Valerie Higgins - 209-627-9347

HONOLULU, HAWAII - *NEW LISTING* - 5 Operatory General Dentistry Practice in the Pearl City/Waipahu area, Dentrix, Pano, Dexis, Laser, Excellent Location with ample parking, Highly-profitable, Rare opportunity. Just listed! #HI108- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - *NEW LISTING* - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq. Ft. of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106-Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed a Fuipped. The practice utilizes Dentrix, and if an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

HONOLULU, HAWAII - General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrix, Dexis, Pany, Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103- Russell Okihara - 619-694-7077

MAUI, HAWAII - *NEW LISTING* - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

MAUI, HAWAII - General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of General Mauil, Computerized, FFS/PPO with a Motern design and CEREC. Excellent Location in central Mauil. Gross Receipts over \$1.3M. #HI101- Russell Okihara - 619-694-7077

OAHU, HAWAII - General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. Gross Receipts over \$350K. #HI102-Russell Okihara - 619-694-7077

NORTHERN CALIFORNIA

ALAMEDA – Office w/2 equip. Ops, 3rd plumbed in approx. 800 sq. ft., below market rent. 50% adjusted \$416,000 GR. Owner retiring. #CA378- Jim Engel - 925-330-2207

BERKELEY - 1,700 sq. ft., 4 Ops, Dentrix Software, Digital X Bay, Laser, Patient Education, I.O. Car 2015 GR \$1,288,000, Adj. Net \$494,000. 100% fee for service. #CA379- Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrix, Digital X-ray Pano, Intra-Oral Camera. Endo, Oral Surger Implants referred out. 2015 GR \$600K. #CA391- Dennis Hoover - 209-605-9039

CAMPBELL - 2,050 sq. ft., 5 Ops, CAD/CAM, Digital Pan, Campactice software. 2015 GR \$1,000,007, 3 doctor days, 5 hygiene days, 100% fee for service. #CA374- Jim Engel - 925-330-2207

castro valley - General Dentistry - 1,700 sq. ft. office w/4 Ops 2015 GR \$530,000, 4 day reduced schedel Paglesoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368- Jim Engel - 925-330-2207

CHICO - General Dentistry with 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of\$212K. #CA402- Steve Caudill -951-314-5542

CONTRA COSTA COUNTY - Endodontic Practice - 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. GR \$672K. #CA284- Jim Engel - 925-330-2207

EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, Digital x-ray, PracticeWorks software. 2016 GR \$453K. #CA339- Thomas Wagner - 916-812-3255

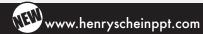
EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE *Facility Only Sale* - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411-Steve Caudill - 951-314-5542

FOLSOM - 1,650 sq. ft. leased office, 5 Ops, Intra-Oral, Dexis Digital X-ray, new Digital Pano, Laser, and Sollin software. 2016 GR of \$787K in 11 months, very low overhead. Owner relocating. #CA405- Thomas Wagner - 916-812-3255

FOLSOM - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras that Digital x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

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GREATER EL DORADO HILLS - 1,500+ sq. ft. office, 4 Ops, Dentrix software, 2 Schick Digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - 2,400+ sq. ft. w/6 Ops, Digital X-rays, Ortho phos XG 3D Digital Paragraphec, Picasso Laser, and Dentrix software. 2016 collections: \$1.8M. Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER EL DORADO COUNTY - Four day/week General practice in 1,700 sq. ft. with 5 Ops. Eaglesoft, pupputer stations, Digital Pan, 2 Digital sensors, and 4 days hygiene/wk. Great location. Owner retiring. #CA343-Thomas Wagner - 916-812-3255

GREATER ROSEVILLE - General Dentistry-4 Ops, highly-desirable area, equipped with IO camera, Digital List, and Dentrix. Est. 20+years, 2015 GR of \$945K. #CA350- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN/
AUBURN - General Dentistry - highly desirable location with \$010 2015 coll. of \$850K.
Buyer must purchase 1,600+sf facility w/practice. Owner retiring. #CA338- Thomas
Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING
- Oral Surgery office - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438-Steve Caudill - 951-314-5542

GREATER SACRAMENTO - General Dentistry - 7 Opgol D79 Sq. Ft. (Shared w/2nd DDS - Separate Practices), GR \$924K. #CA140- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Prosthodontic office - 2,099 sq Ops, Fiber Optic, Eaglesoft software. GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255

MARIN COUNTY - 1,250 sq. ft. 3 Operatories. Fee for service 201**-501-3**370,000, on pace for same in 2015. #CA302- Jim Engel - 925-330-2207

MILPITAS - 1,480 SF office is located on a major thoroughfare. 2015 GR were \$425K with an adjusted overhead 1 that 54%. 4 Ops, Intra Oral Camera, Pano, Kodak Digital X-rays and 3 days of hygiene. #CA398- Dennis Hoover - 209-605-9039.

MOUNTAIN VIEW - 1,150 sq. ft., 4 Ops, 3 equipped. Dentrical ware, Dexis Digital X-Ray, Laser, I.O. Camera. 2015 GR \$514,000, 4 days/week. #CA385- Jim Engel - 925-330-

OAKLAND - General Dentistry- 12 Ops in 5,000 sq. ft. modern office. GR of \$1.5M with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360- Jim Engel - 925-330-2207

OAKLAND - General Dentistry - GR \$355K on 4 day work week. Approx. 1,000 sq. ft., 3 Ops, Dexis Digital X-Ray, Carestream PMS. Owner retiring. #CA396- Jim Engel - 925-330-2207

SACRAMENTO - NEW LISTING - 1,567 sq. ft. office with 4 equipped Ops, 1 add'l plumbed, est. for 25+ years. 2016 GR \$680K on 4 day week. Equipped with Intra-Oral Camera, Digital X-ray, Pano, and Carestream software. Owner retiring. #CA441- Thomas Wagner - 916-812-3255

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 3 Op office in professional building, desirable of n, EagleSoft software. Avg. age of equipment 15 years. Seller Retiring. #CA400- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408-Thomas Wagner - 916-812-3255

SACRAMENTO - *NEW LISTING* – 1,150 sq. ft. office w/4 Ops, Intra-Oral, Dexis Digital X-ray, Carestream software. 2016 GR \$535K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,760 sq. ft. 2015 GR \$1.2M with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Ops, 2014 GR \$714K w/\$363K Adj. Net. #CA274- Dennis Hoover - 209-605-9039

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on **Salo**nd a half day work week. Selling all Active and Historical Charts. #CA330- Jim Engel - 925-330-2207

SAN RAMON - General Dentistry, emphasis on Children, 5 treatment chairs in 1,700 sq. ft. 2016 GR \$440,000 on minimum work week due to illness. Dentrix PMS, Paperless Charts, 9 workstations, Digital Sensor, Digital Pan. #CA439- Jim Engel - 925-330-2207

SAN RAMON - Facility Only Sale: 4 Ops w/high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1,654 sq. ft. corner suite. #CA370- Jim Engel - 925-330-2207

SANTA ROSA - General Dentistry & Building. 3 Ops. 2015 GR \$\$010\/\\$186K Adjusted Net. #CA200- Dennis Hoover - 209-605-9039

sq. ft. office w/5 Ops Intra-Oral, Digital X-ray, Dentrix software. 2016 GR \$1,315,000 with low overhead. Building available for sale. #CA441- Gina Miller - 707-391-7048

STOCKTON - General Practice: 7 Ops, 2,052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361- Jim Engel - 925-330-2207

VACAVILLE - 1,342 sq. ft. office, 4 Ops, intra-oral camera, Good Digital X-ray, Pano, Laser, Dentrix software. 2016 GR \$911,000 on 4 day/week. #CA389- Thomas Wagner - 916-812-3255

VACAVILLE - 1,400 sq. ft. leased office established 25+ years, with 4 Ops, equipped with intra-oral camera, Collective Digital X-ray, and Dentrix software. 2016 GR of \$807,000 on 3½ days/week. Owner retiring. #CA416- Thomas Wagner - 916-812-3255

WINE COUNTRY - NORTHERN CALIFORNIA - PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are returing but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

FRESNO - *NEW LISTING* - GR past 3 years averaging \$1.5M. 4 days of hygiene. Owner is retiring. Priced for an expedient sale. Delta PPO but no HMO'S. #CA445- Dennis Hoover - 209-605-9039

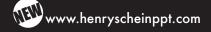
MODESTO - 2015 GR \$918,000, Adj. Net \$441,000. 2,800 sq. ft. with Digital X-rays, Pano, Dentrix Software. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

MODESTO - 1,630 sq. ft., 4 Ops, Schick Digital X-rays, Comp Panographic X-Ray, EagleSoft. 2015 GR \$450K. Owner retiring. #CA388- Dennis Hoover - 209-605-9039

MODESTO - NEW LISTING - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dentrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451-Jim Engel - 925-330-2207

SANTA CRUZ - Approx. 1,000 sq. ft. office w/4 Ops, established fur ver 55 years. 2016 GR of \$383K w/Adj. Net of \$186K on 3 day work week. #CA427- Jim Engel - 925-330-2207

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Dentist needed to treat children and adults for a friendly dental office in SFV area. P/T, great compensation. Email CV to LADDS96@gmail.com.

Office Manager/treatment coordinator needed for new state of the art cosmetic and implant office in San Diego. Minimum 7 years experience. Please email nikour@gmail.com.

PALM DESERT GENERAL PRACTICE: 8 Ops, 2016 GR \$1.1M, Digital, nice location w/Signage. Owner+3 Associates in Practice. HSPPT-Steve Caudill 951-314-5542. #CA426.

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Gecilia Chen, Esq always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

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Featured Listings:

BRENTWOOD - New Listing - Beautiful Brentwood location with stunning views of the Getty Museum. Granite desks and counter tops. Custom sinks and Italian brass fixtures with Swarovski crystal handles. Floor to celing cherrywood cabinetry with brass handles and hinges. Porcelain tile floors. Pelton Crane units have upgraded deliveries and removable massage pads. Turnkey office with vacuum and dual head oilless compressor. Rent is \$2,642 a month. One crown pays the rent.

COSTA MESA - 5 eq. treatment rooms in a 1,400 sq. ft. suite located in a single story shopping center on the corner of two highly traveled streets close to the Newport Back Bay and the Beach. High End practice that caters to Newport Beach and Costa Mesa clientele. Suite has a nice layout, Serona chairs, Digial X-ray, and is paperless. The income stream is 60% Cash and 40% PPO. Accepted Offer, Back up



offers encouraged.



DOWNEY - 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/ month. Quality, Caring Doctor and Staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Collected

\$324K in 2016. This has a great history as a dental office – and Downey is a very stable area! **Priced at \$240,000.**

ESCONDIDO - Charming, Historic Bungalow style building located on a busy street in a residential area with elementary schools/ churches nearby. Established as a dental practice for 24+ years. Building shows pride of ownership, offers handicap ramps, gated parking and has



a 2nd floor office area w/ shower & closet. The 2nd floor could be used as a sleeping area. Newer Air Conditioning Unit. 5 eq. ops. in 2,200 sq. ft. Leasehold Improvements & Equipment Only \$95,000 Building for Sale or Lease.

FOUNTAIN VALLEY - This office could be associate-driven if you could dedicate 1 day a week. Seller has another office out of the LA basin. Associates in place. 5 treatment rooms in 1,350 sq. ft. suite located in a multi-story professional building. All Digital. Super clean suite. Collected approx. \$845,794 in 2016. Well run and well managed. 40% ins-40% cash-5% Medi-Cal and 15%HMO. \$242,000 Buyer's Net after expenses and bank debt!!! Recently Reduced \$705,000. Accepted offer, back up offers encouraged.



GLENDALE - 4 eq. treatment rooms in a 1,400 sq. ft. suite located in a busy strip shopping center on

the corner of two highly traveled streets with excelent exposure and signage. 14 Years of Goodwill. Suite offers Dentrix Software, Intra Oral Camera, and Digital X-ray with 2 sensors. Rent is \$4,109/month. 70%PPO & 30%Cash. 5 Star Yelp Reviews and Excellent Community Goodwill. Collected approx. \$788,492 in 2016. \$650,000.

HUNTINGTON BEACH - New Listing - 6 treatment rooms in approx. 1,900 sq. ft. spacious suite located in a two story professional building with an open atrium in the center of the complex. Ample parking and Rent is \$5,000/month. Leasehold Improvements & Equipment Only Priced at \$100,000.



LANCASTER - 4 eq. treatment rooms in a 1,500 sq. ft. suite with room for expansion located in a single story, free standing building in the downtown area. Excellent exposure and 57 years of Community Goodwill. Suite offers Dentrix Soffware, Digital X-ray, Intra Oral Camera, and Equip-

ment that averages 8 years old. Collected Approx. \$749,340 in 2016 on a 22 hour work week. **BUILDING IS FOR** SALE OR LEASE.

LOS ANGELES - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 900 sq. ft. efficient suite located in a Medical/ Dental building off the 110 freeway. MediCal office is next door and a great referral source. Seller currently works 2 days a week but would like to concentrate on his main practice in Upland. Rent is only \$1,200/month. Low Overhead! Recently Reduced \$105,000.





NEWPORT BEACH - 3 eq. treatment rooms in a spacious suite located in a single story, Medical/Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. The practical process. tice has potential to be open more. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/ month. Priced to sell \$190,000!

NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area - folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and



accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. Recently reduced \$165,000!

SANTA CLARITA - New Listing - 10 Equipped Treatment rooms in a well appointed 3,520 sq. ft. suite located in a single story building with 38 Years of Community Goodwill. Caring, knowledgeable sellers and staff that offer a family friendly atmosphere that have seen generations of patients. History of Collecting \$1.4+ Million for the past 4 years. Accepted Offers.



SAN BERNARDINO - 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Seller has a manual, very accurate bookkeeping system. This would be a great opportunity for someone who wants to bring in their own system and digital. Seller currently works 3 days a week and

collected \$253,816 for 2016. Seller added Medical late last year and is on target for a nice increase this year. Recently Reduced \$199,000.

THOUSAND OAKS – New Listing – 6 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,700 sq. ft. suite located in a single story, free standing building with 50+ years of community Goodwill. Absentee, Retiring Seller with a solid, long-term staff in place. Collected approx. \$467,879 in 2016. \$420,000 Accepted Offer - Back up offers encouraged.

Ellen and I want to thank our clients for their support over our first two years in business. It has been exciting with a number of quality sales, buyers who are doing well in their new ownership, and sellers who have been more than complimentary in their kind words for the attention to detail we bring to the process. Our lenders, consultants, insurance agents, CPA's and others involved in completing a successful transition are appreciated and cherished. If you are a seller or buyer we encourage you to align yourself with our family of professionals. Good things happen to good people. We like to share our knowledge and expertise.

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SANTA ANA - Excellent location convenient to the 5 and 55 freeways. Nicely maintained Medical/Dental/Professional building with plenty of free, onsite patient parking. Across the street from a new, upscale, 500+ unit residential community and close to area schools. 4 equipped treatment rooms



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TUSTIN - AVAILABLE Beautiful, Unique, Boutique Style build-out A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor and entire facility would work well for a GP, specialist, or someone who wanted to focus on sleep

apnea. You need to walk this one to get the true feeling for it. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! Seller is also interested in someone wanting to partner up. Seller will handle management and assist in marketing. Build your way into ownership.



WEST COVINA - You need to walk this to appreciate the seller's efforts! 1,500 sq. ft - 5 treatment rooms with 2-7 year old equipment. 20+ years of Goodwill - Seller owns the entire building so we will not have any issues with the landlord! Long history as a dental office. Rent is only \$3,500/month. Dentrix software, Digital X-ray, and Intra Oral Camera are included. Col-

lected \$330,156 in 2016.

WESTWOOD - 1 eq. treatment room in a 400 sq. ft. in a professionally designed suite in the heart of Westwood convenient to the 10 and 405 freeways. Established as a dental practice for over 10 years. Rent is \$950/month (includes water & trash). Excellent Satellite or Specialist location \$46,500.



MISSION VIEJO - The complete package - all specialists in place. Large, State of the Art Suite with an incredible location. Producing \$1.8MM+ for the past three years. Steady revenues with a Buyer's Net over \$500K. Sellers are requesting a resume from potential buyers. **Accepted offer, back up offers encouraged.**

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. **Priced at \$80,000.**

UPLAND – *New Listing* - The office is very modern and roomy, with **3,000 sq. ft. on the first floor, and 900 feet on the second.** There is space for a full service lab on the upper floor, or you could open it to Ortho by converting it to an open bay. There is a surgical suite, as one of the sellers is a prosthodontist. You could use the location



prosthodontist. You could use the location as a management center if you had multiple offices. 4 eq. treatment rooms, 1 surgery room, and 1 plumbed not eq. treatment room and the Rent is \$4,635 + NNN/month. Must walk this one to understand the potential. Leasehold Improvements & Equipment Only.

VALENCIA - New Listing - If you are looking for a well-established practice in a prominent area in SoCal, this is it. Established in a busy Medical Center, the Seller has made the decision to **retire**. He has **4 treatment rooms in a 1,174 sq. ft.** suite that rents for \$4,700 a month. The office is open 4 days a week (with 5 hygiene days/wk). Solid, long-term staff and an established base of insurance and cash patients round out this great opportunity. This is a must-see to appreciate the location and the seller!

VALLEY VILLAGE - New Listing - 5 eq. treatment rooms in a 1,400 sq. ft. suite located in a multi-story professional building on the corner of two busy streets with free parking and elevator. Rent is \$3,346/month. 45 Years of Community Goodwill. Approx. 1,200 active charts. Retiring Seller currently works 2.5 days/week with an Assocate working 2 days/week. Solid base of customers loyal to the practice. Seller will assist in reasonable transition. Projecting approx. \$234,926 for 2017. Priced at \$180,000! Accepted Offers.

WOODLAND HILLS - New Listing - Excellent signage and free parking. Beautiful build-out with attention to detail. Sellers opened this practice 2.5 years ago. Cash & only 5 PPOs. \$322,618 Collection for 2016. Approximately 700 Active patient charts. 4 eq. treatment rooms & 5 plumbed not eq. treatment rooms in a spacious, bright, 3,000 sq. ft. suite. A must see to appreciate!

YORBA LINDA - New Listing 3 treatment rooms in a 1,200 sq. ft. suite located in a frequented shopping center in Beautiful Yorba Linda close to the 91 freeway! Rent is very reasonable at \$2,765/ month. 14 Years of Goodwill. Seller currently works 3-4 days a week. Priced at \$125,000. Accepted Offer, Back up offers encouraged.

Sold in the Last 60 days: Palm Desert, Simi Valley, Whittier, Los Angeles, Huntington Beach, Huntington Beach Pedo.

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Koreatown – Successful, referring GP looking to sublease space to a specialist. 3 eq. ops. Available.

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PRACTICE FOR SALE SANTEE. Long-established GP with 4 Ops in approx. 1342 sq.ft. In strip center, along major street. SDPS: 760-599-7828.

Part time general dentist needed for busy Whittier office! With at least 2 years experience. Fax resume 562-698-1014.

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2611 like Dental ops in Beverly Hills Golden Triangle available for Rent. 310-995-3736 or smiledr535@gmail.com.

Garden Grove CA office looking for part time general dentist, 2-3 days/wk. Min 1 year exp. Spanish speakers a plus. Email office.ggrove@gmail.com.

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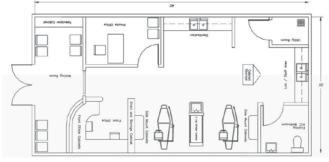


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LOS ANGELES COUNTY PRACTICE CITY OF BELL W / REAL ESTATE

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled artery by thousands of daily commuters. The practice offers 6 eq. ops. in 2,194 Sq. ft. building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016. BACK ON THE MARKET.

CHINO HILLS: STRIP SHOPPING CENTER LOCATION

CULD

This ideal location has been a dental office for over 15 years in prime area of Chino Hills providing excellent exposure an foot traffic. The offices offers 3 fully equipped operatories in approx. 1100 square foot suite. Digital X-ray and Pano. Priced below replacement cost. This opportunity is available for immediate move-in. Seller is moving patient base to his Chino office.

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Newbury Park: LEASE OPPORTUNITY

Located on second floor of two-story professional building. The suite is plumbed and wired (no dental equipment included) for dental office offering 4 treatment rooms in a beautiful 1600 square foot suite build-out. This location has been a dental office since 2005. There is ample free patient parking available for the convenience of patients. Seller offering reasonable lease terms. Will be available in September 2017. This great opportunity will save you hundreds of thousands of dollars on build-out cost. Ready for equipment installation.

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Orange: COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Katella Avenue. This ideal location provides excellent signage, foot traffic and easy freeway commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1½ days per week.

<u>San Fernando Valley:</u> <u>STRIP SHOPPING CENTER LOCATION</u> Providing excellent exposure and foot traffic. The office offers 9 operatories, 4 fully equipped in a spacious suite. The practice offers Digital X-ray, Computer Age Software, Pano and much more. The equipment is only 7 years old and in excellent condition. Practice collected \$383,865 in 2016. This location offers great potential.

Thousand Oaks: MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2n Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in auto accident. No longer able to work, hired associate March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016 on 2 day week schedule. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform services. Established for over 17 years.

San Gabriel Valley: La Puente PRACTICE COLLECTING \$1,000,766 IN 2016 SOLD

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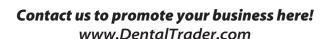
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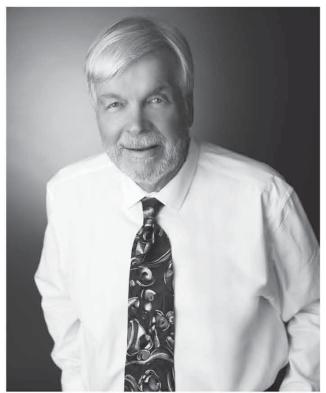
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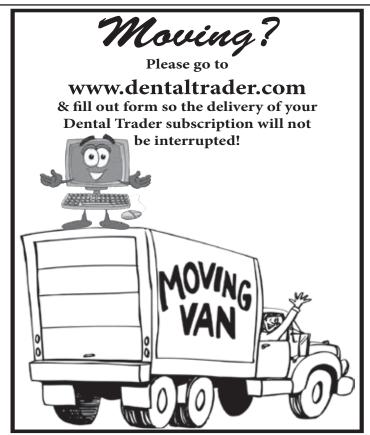
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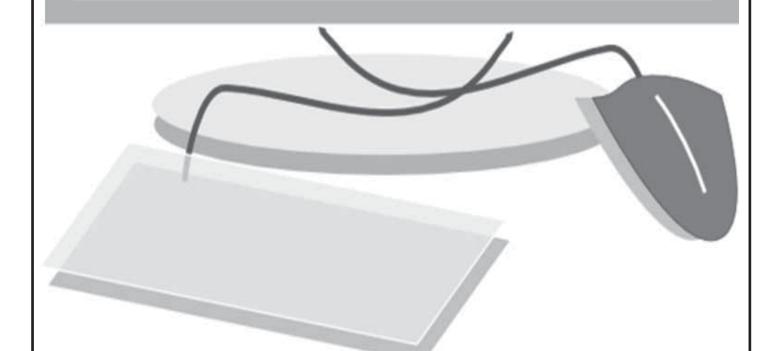
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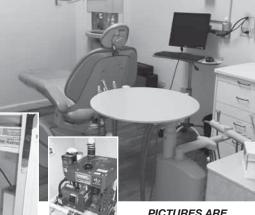
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