

THE Dental Trader

VOL. 14 NO. 6 • June '17
So. Calif. Edition

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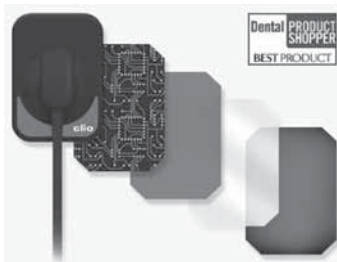
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Full time General Dentist wanted in Gardena. Call 8186741060.

associate dentist for pedo office. Bakersfield and Chatsworth. pediatricdentist18@gmail.com.

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Dental Office Wanted in San Fernaldo Valley with or without patients. No Brokers please. (818) 679-1780. Luis.

KODAK 6100 RVG SIZES 1 & 2. GOOD CONDITION. \$6000 Email drkim@infmed.net.

Endodontist needed for a private practice in South Orange County. Please email your resume to drmarcpana@yahoo.com.

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Garden Grove Office looking for general dentist with DentiCal rendering/treating number for one day per week. Email resume to ortho888@gmail.com.

We're getting outta town.

The Dental Trader staff is unplugging everything and going on summer vacation.



If you have questions, you will find the answers on our FAQs page at www.dentaltrader.com

Enjoy your summer and thanks for choosing

The Dental Trader

We do not publish a July edition.

LA part time General Dentist needed to start \$ guaranteed, contact LN @ 323-771-7777.

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KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week. **[NEW]**

ARCADIA #4 - (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring. **Back on the Market.**

CANOGA PARK - (2) op comput, G.P. in a small one story prof. bldg. with some exposure & signage. Room for an add. op. Low overhead office. Cash/Ins/PPO/HMO/Denti-Cal. Mos., Cap Check \$2K+. 2016 Gross Collect of \$301K+ on a two day week. More days & advertising will significantly increase the numbers! Priced Right! Seller to concentrate on main office. **REDUCED.**

CARSON - (3) op comput. G.P. on a main thoroughfare w **HUGE SIGNAGE!** Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. **[NEW]**

ENCINO #6 - EMERGENCY SALE! (3) op comput G.P. & implant pract. in a centrally located high rise prof. bldg. on a main thoroughfare. Pt base is Cash/Ins & one PPO. 2016 Gross Collections of \$205K+. Seller has passed away. Priced to sell.

ENCINO #7 - (5) op comput G.P. (4) ops eqt'd/(1) add plumbed. Cash/Ins/PPO. Gross Collect approx. \$270K p.t. (2) days of Hygiene. Refers out: most Endo, Perio, Implant place, Ortho & major O.S. Digital, Paperless, & Waterlase Laser. Seller retiring. **[NEW]**

ORTHO PRACTICE WITH (2) LOCATIONS - (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+ yrs of Goodwill. 500+ Active pts & 550+ in retainers. **Back on the Market.**

PANORAMA CITY #3 - (3) op comput G.P. in a retail ctr @ a major intersection. Excellent exposure, visibility, & signage. Cash/PPO pts. Digital x-rays. Gross collect ~ \$185K p.t. Does no advertising. Sale due to partial disability. **[NEW]**

SAN FERNANDO VALLEY #10 - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$974K. Cash/PPO/Small Amt HMO. Reasonable overhead w high net! **[NEW]**

SAN GABRIEL VALLEY FOOTHILLS - (3) op comput G.P. in desirable foothill area. Gross Collect \$350K - \$400K/yr on (3) day wk. (3) days of hygiene. Cash/Ins/& one PPO. Refers out Endo, O.S., Perio, Ortho & Implant Place. Does no advertising. Seller retiring. **[NEW]**

SOUTH BAY - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead, w extremely high net. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. **[NEW]**

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential. **[SOLD]**

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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

WESTLAKE VILLAGE #5 - (4) ops/(3) fully eqt'd turnkey office. Ground level, street front location, on a main thoroughfare in an upscale demographic area with exposure, visibility & signage. Digital & networked. This location has been a successful dental office for this DDS plus (3) previous DDS. Now it's your turn. Offered at less than buildout & eqt. costs. **[NEW]**

WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is moving. Offered at less than buildout costs. **[NEW]**

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **[NEW]**

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt.. Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[SOLD]**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **[NEW]**

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) op comput G.P. & condo for sale. Easy fwy access. Prof. designed. (2) ops eqt'd/(2) add. plumbed. Newer P&C eqt, Dentrrix, digital, & paperless. Ave. collect for last (3) yrs \$240K/yr. p.t. Does no advertising. Cash/Ins & PPO. Seller moving & priced to sell. **[NEW]**

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **PRICE REDUCTION**

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full time experience Dental Assistant for Chino Hills office fax resume to (909) 393-2051.

Seeking Endodontist for GP that enjoys Endo. PPO Office in Huntington Beach. Please send resume to info@ddsforu.com.

yorba linda practice for sale. No broker. More info contact at ybliddentist@gmail.com.

RDA/DA Wanted in Whittier area. Please send resume to edalatsaman@gmail.com.

Specialists needed, Endo, Perio, Prosth, OS please send resume to dds898@gmail.com.

Office Manager full time in upland/rancho cucamonga. bilingual English/Chinese. easydental@yahoo.com.

Ortho Chula Vista Turnkey 4 chair open bay office condo for sale/lease including real estate. 619 298-1775.

DENTAL PRACTICE FOR SALE - ANAHEIM: Long-established practice with great location, low rent and seller retiring. Must see. Call Broker - Practice Sales & Appraisals (818) 999-9595.

SAN BERNARDINO FACILITY ONLY: Beautiful 4 Op office, nicely decorated, same location 30+ years, street signage. Dentist moved, selling as is. HSPPT-Steve Caudill 951-314-5542 #CA395.

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Associate wanted for General Practice in Lancaster CA. Please email resume and references to goldendental@inbox.com.

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CHULA VISTA-- GENERAL Practice and **BUILDING!** 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

IMPERIAL BEACH--NEW!! GENERAL Practice and **BUILDING** situated on busy thoroughfare near freeway. 4 Ops in approx. 1200 sq.ft.

LA MESA--JUST LISTED!! Long established GENERAL Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

IMPERIAL BEACH-- GENERAL Practice (established 13 yrs) located a few blocks from the beach, in a community retail center. Situated along a major thoroughfare with ample parking. DIGITAL X-Ray, Pano, Intra-Oral Camera. Open floor plan with 3 Ops (2 equipped). PPO and FFS.

SAN DIEGO-- Retiring from GP with 18 yrs of Goodwill (FFS & PPO). 3 Ops in 1020 sq.ft. Situated on major thoroughfare near freeway.

SAN DIEGO-- (San Carlos area) 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill.

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-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

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-Dan P. Benyamini, D.D.S., Family
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PRACTICE FOR SALE San Diego (Imperial Beach) NEW!! GENERAL Practice + BUILDING available. 4 Ops in approx. 1200 sq.ft.. On busy thoroughfare near freeway. SDPS: 760-599-7828.

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BELLFLOWER: Terrific Practice. 20+ Yrs of Goodwill. Heavy Patient Volume. \$800k last year.

CANOGA PARK: Retiree. Busy Center. First floor location. 3 Ops. Low overhead.

GARDENA: Location. Revenues over \$70k/mo. Long -term staff.

HUNTINGTON PARK: 30 yrs Goodwill. Super signage. Equipment Like New. Revenues \$1m

LANCASTER: Visible location. 4 ops. Modern. Excellent Starter Opportunity.

LOS ANGELES: Long-Estab Practice on Busy Vermont Blvd. Low Overhead. Priced Under \$300k

LA/SILVERLAKE AREA: Retiree with 20 yrs Goodwill; Super Low Expenses; Large Patient base

NOHO / VAN NUYS: 30 yrs of goodwill. 1st floor location. Hispanic patients. Easy transition.

OXNARD: Turnkey Office with Busy Storefront Location. 4 ops. Priced right!

PALM DESERT: Revenues of \$1.1 Ideal absentee office. Super opportunity.

RIVERSIDE: 10+yrs goodwill. Free standing bldg. Super potential. Revenues of \$45k/mo.

SANTA ANA: Shopping Center Location. Revenues Exceed \$60k/month.

SANTA CLARITA: Private Only FFS; Estab Over 20 yrs; Revenues over \$350k; Very Confidential

THOUSAND OAKS: Retiree. Over 20 yrs goodwill. Most specialty work referred.

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Practices for Sale with Larger Revenues, Larger Facilities:

Huntington Park

PPO/Cash. Super Location. Extreme signage. Very busy office. Super foot traffic. Excellent growth potential as seller works limited schedule. Ideal as absentee operation. 6+ops plus room to expand. Annual revenues at \$1.2mill on easy scheduling.

Central Coast – San Luis Obispo County

Private/PPO only. Long-established practice. Highly trained staffers. Upscale office. Excellence is the theme. Seller works limited schedule. Must be capable buyer. Seller to assist in transition. 5+ops plus room to expand. Annual revenues at \$1.1mill with super growth potential

South Bay

Outstanding recognizable location. Busy/main street. Super large signage. 8ops equipped. Over \$700,000 in equipment alone. Laser handpieces, CT scanner; Pano, Cerec. Huge new patient count each month. PPO/Cash. Super busy office. Ideal for absentee with specialists. Revenues over \$2mill on part-time sched.

Bakersfield

Wow location. Super nice interior & design. Busy/main street. 6ops equipped. Operated as absentee office, but in need of management support. PPO/Cash/Some denti-cal. Busy office. Newer side of town adding to desirable site. Priced right. Revenues at \$1mill. on part-time schedule.

LA County

Established over 25 years. Good location on 1st floor. 6ops equipped. Super busy hygiene dept. PPO/Cash only. Office open limited hours. Ideal as absentee office. Super growth potential with right management. Seller transition available. Confidential inquiries only.

Ortho Practice (coming soon)

Fully established ortho practice with referral network. Truly an ideal associate-run model. Rarely available super profitable business with annual revenues nearly or at \$2mill annually. Already drawing significant interest. Call to secure information.

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San Diego Practices for Sale

CARLSBAD: 5 ops. Highly visible practice in phenomenal north county coastal location.

CHULA VISTA: 4 ops, 3 equipped. Dentist retiring. Opportunity to purchase office condo.

DEL MAR: 5 Ops. Pristine Dream Practice. Very short walk to the beach. Seller is relocating.

LA JOLLA: 4 ops. Seller retiring after owning practice for 30 years. Excellent location with ample parking.

EL CAJON: Highly visible location ground level on busy corner. Stand-alone new building also for sale. Seller retiring after 30 years.

CARMEL MOUNTAIN: 4 ops. Recently remodeled. Excellent freeway access. Mostly fee for service. Seller retiring.

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General dentist/kid friendly with experience needed for high-end Orange County office, email CV to
ocfamilydentistry@gmail.com.

Orthodontist needed for 1-2 days a month in Ontario. Please send resume to vistadentalcare@yahoo.com, or fax (909)989-3132.

BUYING DENTAL PRACTICES Considering a gradual transition? Investors and experienced, qualified buyers are seeking well established practices collecting \$1M or more. Sell your practice discretely, on your terms, have the option to continue serving your own patients, taper down towards retirement, free yourself from management headaches. Call us for a consultation: Broker - Charles Kim 877-778-2020.

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GENERAL PRACTICE FOR SALE-PALM SPRINGS: 4 Ops, 30 years goodwill. Good location, Seller will work PT, 2015 GR \$549K. HSPPT-Steve Caudill 951-314-5542 #CA351.

Inland Empire Private Office looking for Endodontist to work 2 Fridays/month. Min. 2 years experience. Send resume Shashimi100@hotmail.com.

DENTAL PRACTICE FOR SALE LOS ANGELES: Long-established practice with great location, low rent, LOW price. Call Broker - Practice Sales & Appraisals (818) 999-9595.

Dental Assistant/bilingual/Spanish/English, two days a week for practice in Van Nuys, CA. Salary plus selling incentives. Please send resume to vachikdanoukhdds@yahoo.com.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

PRACTICE FOR SALE LA MIRADA GP w/ 53 yrs gdwill; 5 eq ops California Practice Sales, Inc. Phone: 714-639-2775.

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Practices for Sale

Laguna Beach

Dr. retiring from a very modern 3 operator practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate - modern equipment with digital x-rays and Dentrax software - Dr relocating out of California.

Los Angeles

Dr. retiring after 44 years in private practice - beautiful, modern 3 operator practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

South Orange County Periodontal

Premier 40 year old Periodontal practice with stable staff and mature hygiene program - grosses \$1.6 million on 3 ½ days per week with very high net - completely fee for service - 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft - State of the art with CBCT, digital radiology, and virtually paperless - owner willing to stay during transition.

Redondo Beach

Gorgeous modern **Oral Surgery & Implantology** practice for sale - 3 operatories in 1500 sq ft - digital x-rays and ICAT 3D - grossed over \$530,000 last year.

Foothill Ranch

Fantastic modern 5 operator practice grosses almost \$800,000 on 3 days/week with a net of approx. \$300,000 - Dr does all phases on dentistry but would be willing to remain as an Associate to perform any procedures the Buyer is not comfortable doing - very high quality dentistry performed.

North Orange County Endodontics

Georgious high-tech New Endodontic practice started from scratch 3years ago - Dr relocating out of state - 2016 projected collections of \$440,000 - all new equipment with two Zeiss microscopes and 3D cone-beam.

Laguna Niguel

Dr. retiring after 38 years in this location Private insurance and cash only - 4 operatories with digital xrays - grosses over \$600,000/year on 3 days/week - 3 1/2 days of hygiene - "Itero" scanning system.

Artesia Practice and/or Building

Building - 10,000 sq. ft. - 23 operatories - asking \$3.5 million - includes parking lot across the street.

Practice - 50% MediCal (DentiCal) - absentee owner - grosses over \$4 million per year

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READY TO OPERATE Dental Office for Lease in Northridge. 1600 sq.ft. Stunning & Spacious unit, includes 6 working dental chairs & fully operational rooms, reception area, office & private bathroom. Ample Parking. The prior dental office has been in business for 35+ years! 818-342-5232.

TEMECULA office for sale. 3 fully eq. ops. Digital xrays/Pano. Established as a 2nd satellite office. Prime location & great rent. (310)739-4091.

Ethical Advocacy in the purchase or sale of your dental practice. It would be our pleasure to provide diligent representation of your interests. Law Offices of J. Sean Dumm. 949-276-5095. jsdlawoffice.com.

DENTAL PRACTICE FOR SALE SILVERLAKE: No miss opportunity. Long-established practice with good location and super low rent. Call Broker - Practice Sales & Appraisals (818) 999-9595.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Burbank, Carson, Hesperia, Lancaster, Lomita, Long Beach, Moreno Valley, Santa Barbara, South Gate, Thousand Oaks, Victorville, Westlake Village and Woodland Hills.

BEVERLY HILLS FEE FOR SERVICE PRACTICE FOR SALE: Established practice with 33 years of goodwill collects an average of \$500,000 per year on a short four day week (20 hours) with 2.5 days of hygiene per week. Seller refers almost all endo, all oral surgery, all perio surgery, and all ortho. Four equipped operatories in a professional building. Selling for family reasons. Asking \$350,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Fee for service practice collects \$255,000 per year with a net income of over 50%. Relaxed schedule and low overhead. Good visibility. No advertising, no HMO, no Denti-Cal and no weekends. Recently re-decorated three operator office with digital x-rays and Dentrux software. Seller is retiring after 39 years of practice in the same location. Asking \$215,000.00.

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million.

LOS ANGELES PERIO PRACTICE FOR SALE: Professional building location with five equipped operatories. Seller works three days per week with three days of hygiene per week. 2016 collections were \$545,000 with a net income of \$160,000. 45% of the production is from implants, 25% from perio surgery and 25% from hygiene. Motivated. Asking \$195,000.

HUNTINGTON PARK PRACTICE FOR SALE: Retail location with virtually 100% Hispanic patient population. Excellent visibility and signage. Seller works just 19 hours per week and collected \$205,000 in 2016 with a net income of \$65,000. Three equipped operatories with two additional ops that are plumbed but not equipped. The office is not computerized. Asking \$110,000.

LOMITA GENERAL PRACTICE FOR SALE: Long establish fee for service practice has good potential for the right buyer. This practice collects \$145,000 per year with a net income of \$63,000 per year on a short work week. Two equipped operatories plus two additional operatories that are plumbed, but not equipped. The practice has a majority of Chinese patients and the seller is Chinese. The ideal buyer would be of Chinese descent. Asking \$70,000 but motivated!

WESTMINSTER GENERAL PRACTICE FOR SALE: MAJOR PRICE REDUCTION! Practice collected \$570,000 last year and is on track to collect \$525,000 this year on four days per week. Net income is \$200,000+ per year. Three days of hygiene per week. \$6,000+ in DeltaCare capitation. No Denti-Cal. The office has four equipped operatories with digital x-rays. No advertising. Seller is moving out of state after the sale. Asking \$340,000.

VENTURA COUNTY GENERAL PRACTICE FOR SALE: Great visibility in a retail center, this practice collected \$225,000 in 2016 and the seller refers all perio, most endo, most oral surgery and all ortho. Stable patient base with good new patient flow at 15 new patients per month. Three equipped operatories. No marketing. Seller is retiring. Asking \$125,000.

WESTCHESTER/LAX AREA FEE FOR SERVICE PRACTICE FOR SALE: Established four day per week fee for service practice collects \$600,000/year and is on track to collect over \$700,000 this year. Net income is over \$200,000 per year. The practice has five days of hygiene per week and refers virtually all specialty work. Located in a professional building, this practice has four equipped operatories with digital x-rays and Dentrux software. Seller is going on disability. Asking \$450,000.- **SOLD AT FULL PRICE**

THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000.- **SOLD**

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrux software. Seller is retiring. Asking \$450,000.

CARSON STARTER PRACTICE FOR SALE: Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$95,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$70,000.- **SOLD**



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January 17, 2017

To Whom It May Concern:

I highly recommend Kurt Skarin of Lee Skarin and Associates. Kurt was referred to me by several dentists who worked with Kurt on the sale of their dental practices and they were extremely pleased with the outcome.

Fair-mindedness and integrity are two significant strengths that influenced my choice of Kurt Skarin. He prides himself on establishing a sense of fairness and equality between the buyer and the seller. It was important to me that I retain a supportive and long-term relationship with the buyer of my practice. With Kurt's assistance, I developed a positive and valuable friendship with the dentist who now continues my practice.

Within three days of listing my dental practice for sale, multiple inquiries were received and my practice was sold in a little over one week! I am delighted to have had the privilege of choosing the dentist who is the most appropriate "fit" to continue the success of a dental practice that I invested 40+ years in creating.

Having completed both a doctorate degree in psychology and a law degree, Kurt Skarin's background supported an environment of seamless cooperation with the buyer's attorney and all the parties involved. The asset sale agreement and the office lease were accepted with little modification and escrow was completed in a timely manner.

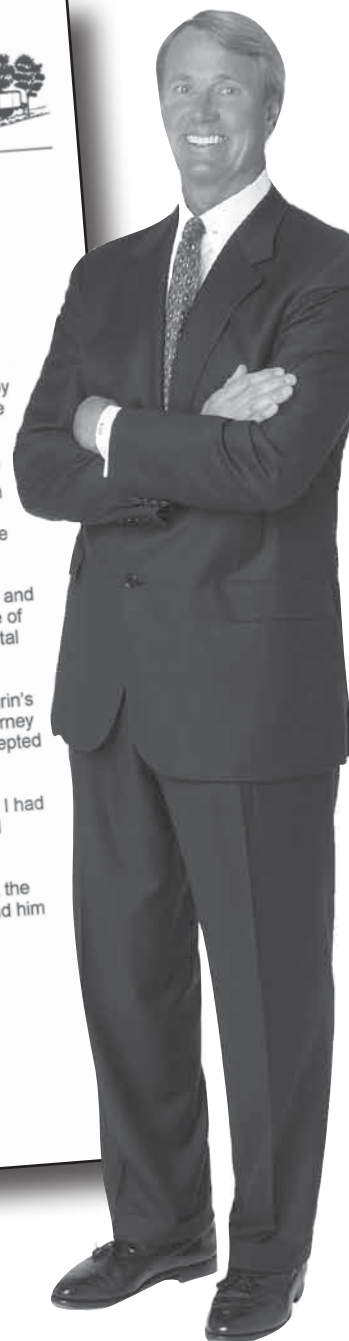
Kurt was easily accessible and available to answer the many questions my wife and I had throughout this process. He always provided answers with patience, knowledge and honesty.

I know unequivocally that I made the right choice choosing Kurt Skarin to represent the sale of my dental practice. I would not hesitate to choose him again and recommend him highly to both sellers and buyers of their dental practices.

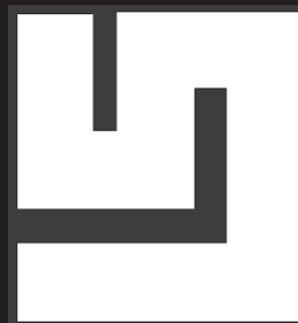
Sincerely,

David M. Campbell, D.D.S.

David M. Campbell, D.D.S., A.P.C.



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Dental Practice for Sale Los Angeles County, CA

Baldwin Park - Main Street!

- Retail Shopping Center
- Previously used for Ortho/Pedo
- Equipment & Leasehold
- 18 Ops., Approx. 4,369 sq.ft.

Covina - SOLD!!! Freestanding Building & Dental Practice for Sale!

- Gross over \$1 Mil. 6 Eq. Ops

Downey - SOLD!!!

- Gross ~\$465K. Affordable Rent.

Lancaster - Shopping Center

- Gross ~\$225K on 3 days/wk
- No HMO and No Denticul
- PPO/Cash, ~1,300 sq ft
- 2 Eq. Ops + 1 Add'l Plumbed

La Puente - Low Rent!

- Corner Lot in Strip Plaza.
- 3 Equipped Ops, ~1,400 sq.ft.

Lawndale - Busy street!

- Equipment & Leasehold
- Strip Mall, Facing Main Street
- 5 Belmont dental chairs

Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
- Mixed income & Stable Pt Base

Los Angeles - New Listing!

- Gross ~\$415K.
- Freestanding Building facing busy main street.
- Heavy foot traffic.
- 5 Eq. Ops, ~1,420 sq.ft.

Los Angeles - Busy Street!

- 4 Operatories, ~1,397 sq.ft.
- Close to Retail/Shopping center

Pico Rivera - New Listing!

- Close to shopping plaza, major anchor stores.
- Reasonable rent.
- 4 Ops, ~1300 sq.ft.

Pico Rivera - Well Established

- Corner Bldg. 25+ yrs goodwill.
- Retail Shopping Center.
- ~2,450 sf, 7 Eq. Ops, 1 plumbed

Van Nuys - Shopping Center

- Starter Practice on main street.
- 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Orange County, CA

Brea - Gross ~\$350K

- Located in Downtown Brea.
- Cash/PPO, ~2,400 sq.ft.
- 3 Eq. Ops + 2 Add'l Plumbed

Fullerton - Gross ~\$825K

- Supermarket Shopping Ctr
- 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Irvine - Leasehold Dental Facility

- Shopping Center. Close to medical facilities & freeways.
- 4 Plumbed Ops, ~1,635 sq.ft.

Laguna Hills - Beautiful Office

- Busy Retail Shopping Center.
- Cash/PPO. 4 Eq Ops, ~1,750 sf

Mission Viejo - SOLD!!!

- Shopping Center. 7 Ops.

Westminster - Freestanding Bldg & Dental Practice for Sale!

- Gross Over ~\$1 Mil.
- 2-Story Bldg Facing Main St.
- 30+ yrs Goodwill. ~5681 sqft
- 14 Ep. Ops. + 3 plumbed Ops.

Santa Ana - Gross ~\$270K

- High Foot Traffic. Mixed Income.
- 5 Ops + 2 Plumbed, ~2,392 sf.

Dental Practice for Sale San Bernardino County, CA

Ontario - Seller Retiring!

- Busy main street. Low Rent!
- 3 Equipped Ops, ~1,100 sf.

Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- Both Dental Practices are in Large Retail Centers.
- Rialto: ~3,500 sq.ft., 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops

Dental Practice for Sale San Diego County, CA

La Jolla - Gross ~\$310K.

- Mostly PPO/Cash, 2 Ops
- New Equipment

San Diego - Strip Mall

- Gross ~\$270K on 2 days/wk
- 3 Eq. Ops + 1 add'l plumbed

Dental Practice for Sale Northern California

Concord - Dental Practice & Real Estate Available

- 1 Story Building on busy corner, excellent visibility.
- Mostly Cash/PPO. ~1500 sf
- 2 Eq. Ops + 2 Add'l Plumbed

Dublin - Starter Office

- Equipment & Leasehold
- Major Shopping Ctr. 5 Ops.

Fremont - Starter Practice & Real Estate for Sale

- Main Shopping Center
- New Office, Built in 2012
- 5 Ops., ~2,000 sq.ft.

Modesto - Gross ~\$1 Mil

- GP located in Strip Mall.
- Cash/PPO, ~3,200 sq.ft.
- 7 Eq. Ops + 1 Add'l plumbed

Modesto - Reasonable Rent

- Gross ~\$315K on 3days/wk
- 4 Eq. Ops. ~1,300 sq.ft.
- 50% Medical; 50% Cash/others

San Jose - New Listing!

- Grossed over \$1 Mil.
- Associate Run Practice
- 4 Ops, Approx. 1,200 sq.ft.

San Jose - Real Estate & Starter Practice for Sale

- Constructed in 2014.
- Modern. Retail Center.
- 6 Eq. Ops, ~2,500 sq.ft.

San Jose - Gross ~\$624K

- Mostly Cash/PPO. 4 - 5 Ops.
- Well-run office, 21+ years.
- In Major Shopping Center.

San Jose - Gross ~\$850K.

- Mostly Denticul, 5 Eq Ops.
- Shopping Center, ~1650 sf.
- Some PPO/Cash, No HMO.

Turlock - Shopping Center

- Gross ~\$215K on 5 days/mo
- Cash/PPO, Off Highway 99

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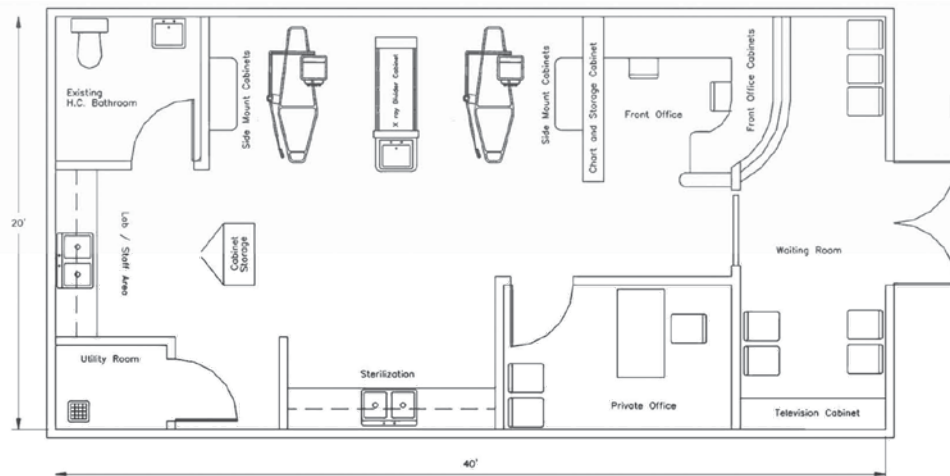


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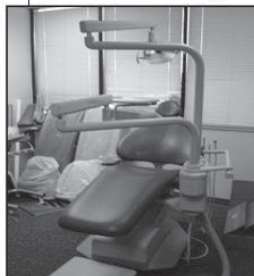
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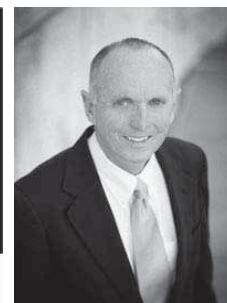
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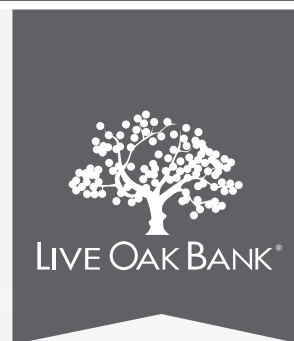
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VALENCIA GENERAL PRACTICE FOR SALE - 5 Ops, 4 Equipped, E4D, Dentrrix, Digital, Paperless. 29 years Goodwill, 4 days hyg./wk. 2016 GR \$723K, \$358K Adj. Net. HSPPT-Thinh Tran-949-533-8308 #CA413.

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LAGUNA BEACH PRACTICE FOR SALE – Modern 1200 sq ft. 3 operatory general practice in desirable Laguna Beach – Dr is relocating out of California – grosses approximately \$700,000/year – digital xrays with Dentrrix computer – approximately 70% caucasian, 30% Hispanic – some DentiCal - Thomas & Fees Practice Sales (714) 544-4341.

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Associate Dentist FT/PT position, Modern Friendly Private Practice in San Luis Obispo, central coast California. Email CV to smiles@doandds.com.

Dental chairs \$1,500.00 ea or OBO. 2 complete chairs for sale. For pick up only, in High desert area. Please call 760-559-4967 for Pics and more info.

YUCCA VALLEY GENERAL PRACTICE FOR SALE: 5 Ops, Retiring seller works 4 days/wk, 27 years Goodwill. Office condo also for sale. 2016 GR \$586K. HSPPT-Steve Caudill 951-314-5542. #CA423.

Dentist Needed minimum 5 years of experience and be efficient in all areas of general dentistry Please e-mail exceldent-talcare@sbcglobal.net or fax resume 323-663-1010.

Keep your extraction cases! Seasoned GP in all phases of wisdom teeth ext, bilingual in Chinese. (Mon/Thurs). Can help txpl cases. 626.201.4863.

Fountain Valley Office for Sale in Orange County, 5 equipped ops, beautiful/modern office, great visibility & location, about 1625 sqft, digital xrays, nice layout. Over 300+K for 2 days. PPO, MC, Cash. 458K. Email jfrancisn888@hotmail.com.

Looking for an Orthodontist, ortho bay available, high volume office in Riverside, partnership/rent call Sam 310-755-8520.

Santa Barbara Practice for Sale: Established with 34 years of Goodwill: 3 ops., free standing bldg with high street visibility: over\$355K/yr. on a 3 day week. No Broker Call Cecilia 805-689-7697.

Long Beach practice for sale 3 op, Digital. Plaza corner of two major streets. Want to sell before May..High visibility. \$139k Text 310-647-7366.

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FEATURED LISTINGS

COSTA MESA – General practice located in a busy retail shopping center on a busy street. This office was established in 2010. The practice is open 4 days/wk and sees approximately 30 new patients/mo. It consists of 5 equipped operatories and 3 chairs in open bay in a 3,500 sq ft office. Ortho comes in 2x/mo. PPO/Cash/Dental. It's computerized with Eaglesoft software and Digital X-ray (2 sensors). Grossed approximately \$656,565 in 2016. **Buyer's net of \$144,430.** Please contact your CPS Agent for more details. **Property ID #5177.**

LA JOLLA – Leasehold Improvements & Equipment Only!! You have heard of practices by the ocean, and they are generally in a high-rise. This is a rare find of a drop dead beautiful practice in a freestanding single story building that offers beautiful ocean views not only from the office, but from a large patio deck outside the operatories. This modern designed office consists of 3 equipped operatories in a 1,350 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller's owns the building and built the office in 2011. Reasonable rent. Seller will be focusing on main office in San Diego. Please contact your CPS Agent for more information. **Property ID #5159.**

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. Grossed \$1,087,027 in 2016 **Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

VALENCIA – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. Grossed approximately \$1.6M in 2016. **BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

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GP + Specialty Practice in Rancho Bernardo



- **Grossing approximately \$2M for 2017**
- **Buyer's net of \$440K**
- Located in a newly remodeled single story shopping center
- **Established over 23 years ago**
- Open 5 days/wk and 2 Saturdays/mo
- Sees approximately 106 new patients/mo
- 8 equipped operatories

- 3,080 sq ft suite
- Computerized with Eagle soft software
- Digital x-ray
- Income source: Cash/Some PPO/Some Denti-cal/Some HMO
- There are two luxurious retirement communities in the general proximity

Please contact your CPS Agent for more details. Property ID #5162



Alice C. King, V.P.
Lic #00602189

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LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,410 sq ft suite. Grossed approximately \$142K in 2016. Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

DOWNEY – Turn-Key General Practice located on a busy intersection of Downey in a single story strip shopping center. Has great street visibility and good signage. This practice consists of 4 equipped operatories in a 1,500 sq ft office plus a garage/supply room approximate 1,000 sq ft. The seller work 2 days/wk with an associate 2 days/wk. See an average of 15-19 new patients per month. PPO/Cash/Some HMO. Established in 2006. Minimal advertising. Computerized with Open Dental software. **Grossed approximately \$199K in 2016.** Near residential areas. Seller will be focusing on primary office. Please contact your CPS Agent for more details. **Property ID #5179.**

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,165 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. **Grossed \$489,756 in 2016. Buyer's net of \$107K.** This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed approximately \$408K in 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LAWDALE – Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2015. Buyer's net of \$98K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. **Property ID #5098.**

LOS ANGELES Price Adjustment - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$670,380 in 2016. Buyer's net of \$166K. Please contact your CPS Agent for more information. **Property ID #5107.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operator for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211. Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

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Robert A. Palumbo, Executive V.P/Partner
Lic #01855842

LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Grossed approximately \$531K in 2016. Great practice with 49 years of good-will. Please contact your CPS Agent for more information. **Property ID #5163.**

MONTEBELLO - General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. Grossed approximately \$1M in 2016. Net \$347K. Great practice with excellent staff. **Property ID #5168.**

PASADENA - General practice established 60 years ago located in the heart of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygiene. Consists of 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. Grossed approximately \$616K for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5147.**

VALENCIA - General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886. Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

ORANGE COUNTY LISTINGS

COSTA MESA - General practice located in a busy retail shopping center on a busy street. This office was established in 2010. The practice is open 4 days/wk and sees approximately 30 new patients/mo. It consists of 5 equipped operatories and 3 chairs in open bay in a 3,500 sq ft office. Ortho comes in 2x/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (2 sensors). **Grossed approximately \$656,565 in 2016. Buyer's net of \$144,430.** Please contact your CPS Agent for more details. **Property ID #5177.**

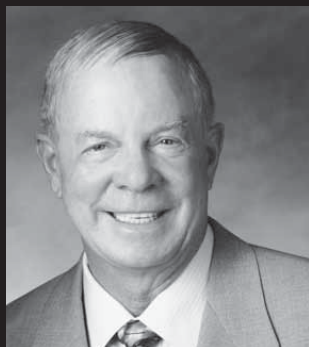
FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 27 years of goodwill. Grossed \$344K in 2016. Buyer's net of \$136K. Great practice. Please contact your CPS Agent for more information. **Property ID #5165.**

HUNTINGTON BEACH - Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

IRVINE - This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K. Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

LAGUNA HILLS - With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. **Grossed approximately \$304K in 2016. Buyer's net of \$85K.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LAGUNA HILLS - This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. **Grossed approximately \$497K for 2016 with a Buyer's net of \$171K.** Please contact your CPS Agent for more details. **Property #5144.**



John W. Knopf, President
Lic #00283209

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MISSION VIEJO (Turn-Key) – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. **Property ID #5138.**

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Cap Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

MISSION VIEJO - This Three Operatory Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home builder creating another community with 10K new residential homes in less than 2 miles. With 13 years of Goodwill. PPO & Cash only. Fully networked, computerized, paperless and all digital. Grossed \$374K in 2016 with seller working only three days! Seller averaged \$520K plus in previous 5 years. Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. **Property ID #5086.**

NEWPORT BEACH - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients/mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plumbed not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$663,189 for 2015 with a Buyer's Net of \$140,982. Great practice. Please contact your CPS Agent for more details. **Property #5086.**

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. **Grossed approximately \$462,642 for 2016. Buyer's net of \$141K.** Please contact your CPS Agent for more details. **Property #5137.**

ORANGE COUNTY - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (usable) suite. Full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenue. PPO/Cash/Cap (Averaging \$3500/mo in Cap checks). Grossed \$697K in 2015. **Buyer's net of \$178K.** A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.**

ORANGE - ONLY PATIENT CHARTS are being sold. With approximately 300 patient charts, the gross revenues collected for 2016 was well over \$500,000. In these charts, there are over 26 years of goodwill to offer. The Seller has seen generations of patients because they were handed down through the family, the Seller's Mother who is now retired is also a dentist. While we are selling the ONLY PATIENT CHARTS, the practice was located right next to St. Joseph & CHOC Hospital in Orange. The Seller has taken a very conservative approach for the past year as the focus was on family matters, and because of this, additional treatment plans are ready to be put into place. Currently, the Seller has been referring out all complex extractions, traditional orthodontics, and all oral surgery. The Seller was restoring implants, though none were being placed and referred out too. By purchasing these charts, you can instantly grow and take your practice to another level with an entirely new patient base. Please contact your CPS Agent for further details. **Property ID #5097.**

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. Grossed approximately \$600K in 2016. On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

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Lic #01967152

SANTA ANA – General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. **Grossed approximately \$187K in 2016.** Seller will be focusing on primary of-fice. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

CHINO - Real Estate for Sale. This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

CHINO – With 38 years of goodwill this General Practice consists of 4 equipped operatories in a 1,540 sq ft suite located on a single story free standing medical/dental building. Near a high school and residential community. The seller is currently working 2 days/wk plus 1 Saturday/mo with 2 days/wk of hygiene. Seeing approximately 10-15 new patients/mo. PPO/Cash/Some HMO. Computerized with Eaglesoft software. Does minimal advertising. Has reasonable rent. **Grossed approximately \$487K in 2016. Buyer's net of \$215K.** Great icon dental office in the Chino community. Please contact your CPS Agent for more information. **Property ID #5143.**

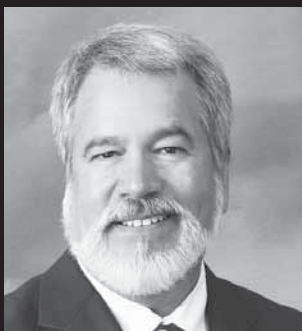
CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). **Grossed approximately \$402K for 2016 with a Buyer's net of \$132K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

FONTANA (GP + Building for sale) – Premier dental office with over 50 years of goodwill, the practice has been at its current location since 2000 when the Seller built the practice in an adjoining lot of the original practice. Located on a highly trafficked corner location, it is right across the street from a Middle School. Practice consists of 8 fully equipped operatories including 2 hygiene room and 1 surgery room in a approximately 3,000 sq ft office. It's computerized with Dentrix software and Digital X-ray (4 sensors). The practice has all of the latest technology to enable it to deliver the most advanced treatments, and all operatories have electric and air driven hand pieces. Seller is currently working 4 days/wk with 5 days/wk of hygiene, Proths 3 days/wk., O.S. 1 day/mo and Endo 2 days/mo. See approximately 60-65 new patients/mo. PPO & Cash only. **Grossed approximately \$2.3M in 2016 with a Buyer's net of \$968,295.** Great opportunity to own a great practice plus the building. Please contact your CPS Agent for more details. **Property ID #5140.**

HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$347K for 2016. Buyer's net of \$138K. Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed \$386 in 2016. **BUYER'S NET OF \$153K.** Please contact your CPS Agent for more information. **Property ID #4487.**

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. Grossed approximately \$284K in 2016. Please contact your CPS Agent for more information. **Property ID #5146.**



Fred Vuittonet, V.P.
Lic #01363583

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TEMECULA – Modern designed General practice located single free standing building with 5 suites. Office consist 3 equipped operatories in a 1,350 sq ft suite. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Averaging 15 new patients/mo. PPO & Cash only. NO HMO. Does some advertising. Computerized with Dentimax software and digital x-ray (3 Sensors). **Grossed approximately \$1.2M in 2016 with a Buyers net of \$444K.** Great location and good signage. Please contact your CPS Agent for more details. **Property ID #5155.**

TEMECULA (GP – Turn-key) - This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. Grossed approximately \$263,156 for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

DEL MAR - Price Reduced!! Established in 1995 this General Practice is located in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consist of 2 equipped operatories with window views to the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix software. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed \$249K in 2015. Please contact your CPS Agent for more details. **Property ID #5110.**

EL CENTRO (GP + BLDG) – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. **Grossed \$347K in 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

LA JOLLA – Leasehold Improvements & Equipment Only!! You have heard of practices by the ocean, and they are generally in a high-rise. This is a rare find of a drop dead beautiful practice in a freestanding single story building that offers beautiful ocean views not only from the office, but from a large patio deck outside the operatories. This modern designed office consists of 3 equipped operatories in a 1,350 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller's owns the building and built the office in 2011. Reasonable rent. Seller will be focusing on main office in San Diego. Please contact your CPS Agent for more information. **Property ID #5159.**

SAN DIEGO COUNTY – This General Practice & Specialty office is located in a newly remodeled single story shopping center. It was established over 23 years ago. The office is open 5 days/wk and 2 Saturday/mo and sees approximately 106 new patients/mo. It consists of 8 equipped operatories on a 3,080 sq ft suite. It's computerized with Eagle soft software and digital x-ray. Income source: Cash/Some PPO/ Some Denti-cal/Some HMO. **Grossing approximately \$2M in 2017 with a Buyer's net of \$440K.** The Seller will stay on if requested for consulting to assist the Buyer in continuing to grow the practice month after month too. There are two luxurious retirement communities in the general proximity; one of them is a few feet outside the back door of the practice provided an untapped source of income. This practice is a well-oiled machine that can be Associate Run, or if the Seller works in the practice can even make it more profitable than already represented on our cash-flow analysis. Please contact your CPS Agent for more details. **Property ID #5162.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

NEWBURY PARK / THOUSAND OAKS (GP) Price Adjustment – Established in 1997, this modern designed practice is the only 8 operatory practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. **Grossed approximately \$769K for 2016. BUYER'S NET OF \$214K.** Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.**

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

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Dan Parnell, V.P.
Lic #00901038

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Major equipment is new to 12 years old. Seller is currently working 3.5 days/wk and sees approximately 16-20 patients/day. Hygienist works 4 days/wk and sees 8-10 patients/day. Insurance and Cash only. No HMO or Denti-cal. 100% patient referral. Refers out all specialties. **Grossed approximately \$454K for 2015. BUYER'S NET of \$118K.** Great practice with room to grow. Please contact your CPS Agent for more information. **Property ID #5087.**

VENTURA – This beautiful laid out General Practice with nearly 26 years of goodwill to offer is located a 2 story medical professional building. Practice consists of 4 equipped operatories in an approximately 1,500 sq ft suite. Seller is working 3.5 days/wk with 2.5 days/wk of hygiene. **Grossing approximately \$584K for 2016. Buyer's net of \$297K.** This practice is incredibly profitable because of its extremely low overhead complimented by the efficiencies of the office. While accepting only PPOs, approximately 70% of the patient base is eager to pay cash for the exceptional services they receive. This is an opportunity to buy a legacy. Please contact your CPS Agent for more information. **Property ID #5151.**

VENTURA - The practice offers 34 years of rock solid goodwill and it is a well know icon in the community. The Seller purchased the practice in 2008 and is only the second owner further demonstrating its stability. It has 4 equipped operatories and 1 plumbed not equipped (used for storage) in approximately 1,350 sq ft suite. Seller works 4 days/wk with 3 days/wk of hygiene and 1 day/mo of Perio. Sees approximately 25 new patients/mo. PPO/Cash/Some HMO. No Denti-cal. Grossed approximately \$725 in 2016. Buyer net of \$194K. The practice is located in the area's premier shopping center right off of the 101 Freeway. It has an excellent lease to help you control your overhead with two five year options. With too many anchor tenants to mention in this busy single story shopping center, it is a must see if you desire to be in Ventura County. Please contact your CPS Agent for more details. **Property ID #5166.**

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,410 sq ft suite. **Grossed approximately \$142K in 2016.** Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operator for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. **Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211.** Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

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Central Coast

Central Coast **\$259,000**
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Santa Barbara Co. **\$400,000** [A]
Santa Maria **\$125,000**
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San Luis Obispo **Coming Soon!**
San Luis Obispo **\$650,000**
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Dental Hygienist Part-Time 16-24hrs/wk, North Hills, bilingual Spanish, 1yr exp in FQHC setting, up to \$43/hr, email CV to hr@mccn.org fax 8189983579.

BALDWIN PARK LEASEHOLD FOR SALE. 3 ops, ~900sq. ft 45K OBO. Standalone building, 6 parkings on premises. Dental office 30+ years. Dr. relocates to larger office. Rent \$1,700/mo. (626)378-4564.

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DENTAL ASSOCIATE Are you looking for an office where you can use all your skills in a caring and upbeat environment? We are a fast-paced, rapidly expanding office looking for an associate to join our team. Call Gerardo Mercado at 323-634-9333 today!

Ontario CA, small dental office looking for sale. 03 rooms, 03 chairs, 02 Xrays, small leasehold. Owner. rochg8@gmail.com.

Dental Assistant Receptionist needed, Mira Mesa San Diego. Please email resume at:mmdmdentist@yahoo.com.

Periodontist needed for Irvine manage care office please,fax your info 9495527900, or Email: ROYATOOMARIAN@YAHOO.COM.

General Dentist wanted for an upscale private practice in Ridgecrest, CA. Looking for a talented & responsible dentist to work as an associate & that would like a long term opportunity. Call 760-446-9011 or email rfdridgecrest@hotmail.com.

Part-Time General Dentist needed in Baldwin Park and Colton Office please fax resume to 909-825-0964 or email at pazdentalgroup70@yahoo.com.

SANTA ANA/TUSTIN TURNKEY NICE OFFICE 4 SALE IN VISIBLE BUSY HEAVY FOOT TRAFIC AMPER PARKING RETAIL AREA 5 PLUMED FULLY EQUIP OPTS LOW RENT 7149730344.

General Dentist w/experience needed in Rancho Cucamonga group practice. If interested please send your resume to contact@dremilyortho.com.

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ALISO VIEJO – Turnkey Leaseholds Sale featuring 5 Operatories, 3 Equipped in 2,116 sq. ft. located in a very busy retail plaza near theaters and restaurants at signage and move-in ready with computers, x-rays, sterilization equipment, and instruments for all phases of dentistry. #CA365- Kerri McCullough - 949-300-0312

BAKERSFIELD – This General Dentistry Practice with 5 Operatories has been established for 20+ years. Practice utilizes Dentrrix, Digital X-rays and the average age of equipment is 5 years old. 2015 Gross Receipts of \$675K. Seller plans on retiring but will assist with a smooth transition. #CA386- Thanh Tran - 949-533-8308

BELL – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrrix, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough - 949-300-0312

BEVERLY HILLS – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- Kerri McCullough - 949-300-0312

BURBANK – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2016 Gross Receipts of \$290K with \$143K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348- Kerri McCullough - 949-300-0312

COASTAL ORANGE COUNTY - NEW LISTING – Periodontal Practice - features 5 equipped Operatories, 1 add'l plumbed, with 30 years of goodwill. Great location. Computer Age software and Pano. 2016 Gross Receipts of \$389K on a 3 day work week. #CA417- Kerri McCullough - 949-300-0312

ENCINO – General Dentistry Practice with 4 Operatories has been established for over 40 years in the Valley. Practice features EagleSoft with 5 workstations, digital x-rays, and intra-oral camera. 2015 Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thanh Tran - 949-533-8308

GREATER LOS ANGELES AREA – Periodontal Practice-This 5 Operatorio Perio practice features Dentrrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$712K with \$304K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312

HUNTINGTON BEACH – This General Dentistry practice with 3 operatories is located near Huntington Harbour. Strong hygiene program with 4 days of hygiene per week. The practice utilizes Dentrrix software with digital x-rays and an intra-oral camera. Most specialty work is referred out to local specialists. 2015 Gross Receipts of \$432K. #CA382- Kerri McCullough - 949-300-0312

INLAND EMPIRE – General Dentistry practice with 5 Operatories, PracticeWorks dental software, and digital x-rays. Practice has 4 days of hygiene per week. 2016 Gross Receipts of \$937K with low overhead. #CA393- Kerri McCullough - 949-300-0312

INLAND EMPIRE – General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the-Art equipment and technology. Gross Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will. #CA283- Kerri McCullough - 949-300-0312

LA QUINTA – NEW LISTING – General Dentistry. 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's Gross Receipts \$1.59M with Adjusted Net of \$435K. This is a PPO/Cash only practice, Seller works 4 days/wk. with specialist working 1 to 2 1/2 days/mo. State-of-the-art office, Digital X-Rays, Great Opportunity, Seller retiring. #CA425- Steve Caudill - 951-314-5542

LAKEWOOD – This General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, is located in a busy retail center near a busy corner with signage. Practice has 38 years of goodwill and utilizes Dentrrix software and XDR digital x-rays. #CA341- Kerri McCullough - 949-300-0312

LOS ANGELES WEST SIDE – NEW LISTING – This General Dentistry practice with 5 Operatories, 4 Equipped is located on LA's West side. The practice's busy main street location has great visibility. Open Dental, Digital X-rays. 2016 Gross Receipts of \$461K with \$185K Adj. Net on a 2 1/2-3 day week. #CA415 Kerri McCullough - 949-300-0312

MANHATTAN BEACH – Periodontal Practice- This Manhattan Beach Perio Practice is priced to sell. Practice features 3 Operatories, Dentrrix, Dexis Digital X-rays, Laser, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410 -Kerri McCullough - 949-300-0312

NEWPORT BEACH – Facility Only- This Newport Beach Facility features 4 Operatories, 3 Equipped, Dentrrix Software, and Digital X-rays with sensors. Office features all high-end equipment that is less than 10 years old, and a modern design. Seller is moving out of the area. #CA420- Thanh Tran - 949-533-8308

NEWPORT BEACH – This paperless General Dentistry practice with 5 Operatories, 3 Equipped, is located in an upscale area and features EagleSoft, Digital X-rays, Pano, Intra-Oral Camera. The 2015 Gross Receipts were over \$550K. #CA366- Kerri McCullough - 949-300-0312

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NORTH EAST ORANGE COUNTY – General Dentistry practice with 6 Operatories, EagleSoft dental software, Pano, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$771K with \$271K Adjusted Net Income. #CA392- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Endodontic Practice in a highly desirable city with 4 Operatories, 3 Equipped, Cone Beam CT, Microscopes, Dexis Digital X-Rays, and a paperless TDO system. Over 20 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$598K and 317K Adjusted Net Income. #CA412- Kerri McCullough - 949-300-0312

ORANGE COUNTY - *NEW LISTING* - Orthodontic Practice with 5 chairs is located in an upscale OC location. OrthoTrac Management with paperless charting and Dolphin Imaging. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312

ORANGE COUNTY – Orthodontic Practice with 6 chairs in an open bay, plus 2 Operatories and a Consultation room. This practice is paperless with a digital Pan/Ceph. 2015 Gross Receipts of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough – 949-300-0312

OXNARD – This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. 2015 Gross Receipts of \$795K. #CA387- Thinh Tran - 949-533-8308

PALM DESERT – *NEW LISTING* – General Dentistry Practice with 8 Operatories in a 3200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features digital x-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. - #CA426- Steve Caudill - 951-314-5542

PALM DESERT – *NEW LISTING* - General Dentistry Practice with 9 Operatories, 8 Equipped. High-end build-out with Dentrrix, Digital X-rays, Pano, and Lasers. Selling doctor works a 4 day week with 2015 Gross Receipts of \$1.3MM and Adjusted Net Income of \$388K. #CA401- Steve Caudill - 951-314-5542

PALM SPRINGS – *NEW LISTING* - General Dentistry Facility with 4 Operatories, 3 Equipped, 1 plumbed. Seller is practicing here only 12 hours per week and there are patients in the practice. Seller is including patients in the asking price. Utilizes PracticeWeb software with 4 workstations and digital x-rays. Favorable lease terms. #CA429- Steve Caudill - 951-314-5542

PALM SPRINGS – This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

PASADENA AREA – General Dentistry practice with 3 Operatories, Dentrrix, Dexis Digital X-rays, and a CEREC. The practice has been established for 50+ years. Building also for sale with practice. #CA282- Kerri McCullough - 949-300-0312

PLACENTIA – *NEW LISTING* – This long-established General Dentistry Practice with 3 Operatories is new on the market. Practice has been established for 35+ years in this family community and features EagleSoft, Digital x-rays, and a 1,500 square foot suite in a single-story building. 2016 Gross Receipts of \$438K. #CA422- Kerri McCullough – 949-300-0312

RIALTO – *NEW LISTING* – General Dentistry Practice and historic free-standing Building for sale. 5 Operatories and over 50 years of Goodwill. Dentrrix and Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough – 949-300-0312

SAN BERNARDINO – Facility Only, No Patients - includes equipment – Beautiful 4 Operator office, nicely decorated, been in the same location 30+ years with street signage. Selling dentist produced \$1M/year at this location and is moving to another city. Selling as is. #CA395- Steve Caudill - 951-314-5542

SANTA BARBARA – This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operatories in 1,500 sq. ft., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough – 949-300-0312

TEMECULA – *NEW LISTING* - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough – 949-300-0312

VALENCIA – *NEW LISTING* - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrrix, Dexis, and is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thinh Tran - 949-533-8308

VAN NUYS – *NEW LISTING* – General Dentistry/Multi-Specialty Practice with 6 Operatories is located in a busy retail center. Most dental equipment is 10 years old. Practice utilizes digital x-rays and is paperless. PPO/HMO/Denti-Cal. 2016 Gross Revenue of \$1.09M with \$384K Adjusted Net Income. #CA431- Kerri McCullough – 949-300-0312

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WESTERN SAN FERNANDO VALLEY – Pediatric Dentistry. Great opportunity to purchase a Peds practice in the western San Fernando Valley. In an upscale location, this 4-operator practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough – 949-300-0312

YUCCA VALLEY - *NEW LISTING* – General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

LA JOLLA – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service **SOLD** Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO – 5 Operator General Practice, PPO/FFS, Spacious and Clean **SOLD** Professional Building, Convenient Location, Dentist Retiring. 2015 Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO – *NEW LISTING* – North County General Practice with 5 Operatories, Dentrux, Digital X-Rays, and Pano. This is a PPO Practice in an excellent and convenient Location. 2016 Gross Receipts of \$635K and Adjusted Net Income of \$242K. #CA428- Russell Okihara - 619-694-7077

SAN DIEGO – *NEW LISTING* – This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital x-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

SAN DIEGO – Large General Practice for sale, HMO/PPO, 34 Years at this Location. Practice is in an excellent location **SOLD** with great visibility. Seller is willing to assist with a transition. Year upon year consistent revenues. One-of-a-kind opportunity. #CA381- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL COAST, OREGON – *NEW LISTING* - 1,080 sq. ft. office, 3 Ops, equipped with digital x-ray and Daisy software. Doctor refers out all endo, surgery, and perio surgery. Building Available. Owner retiring. #OR106- Valerie Higgins – 209-627-9347

HONOLULU, HAWAII – *NEW LISTING* - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq Ft of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106- Russell Okihara - 619-694-7077

HONOLULU, HAWAII – *NEW LISTING* - 5 Operator General Dentistry Practice in the Pearl City/Waipahu area, Dentrux, Pano, Dexis, Laser, Excellent Location with ample parking, Highly-profitable, Rare opportunity. Just listed! #HI 108- Russell Okihara – 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrux, and is in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

HONOLULU, HAWAII – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not **SOLD** equipped. Practice features Dentrux, Dexis, Pano, Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077

MAUI, HAWAII – *NEW LISTING* - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of **SOLD** Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2015 Gross Receipts over \$1.3MM. #HI101-Russell Okihara - 619-694-7077

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrux, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$350K. #HI102- Russell Okihara – 619-694-7077

NORTHERN CALIFORNIA

ALAMEDA – Office w/2 equip. Ops, 3rd plumbed in approx. 800 sq. ft., below market rent. 50% adjusted net on \$416,000 GR. Owner retiring. #CA378 Jim Engel - 925-330-2207

BERKELEY - 1700 sq. ft., 4 Ops, Dentrux Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, adjusted net \$494,000. 100% fee for service. #CA379 Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrux, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K #CA391- Dennis Hoover - 209-605-9039

CAMPBELL - 2050 sq. ft., 5 ops, CAD/CAM, Digital Pan, Mac **SOLD** software. 2015 GR \$1,000,007, 3 doctor days, 5 hygiene days, 100% fee for service. #CA374 Jim Engel - 925-330-2207

CASTRO VALLEY - General Dentistry - 1700 sq. ft. office w/4 Ops. 2015 GR \$530,000, 4 day reduced schedule. **SOLD** EagleSoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368 Jim Engel - 925-330-2207

CHICO – General Dentistry - 7 Ops, Dentrux, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2015 GR of \$757K and Adj. Net of \$327K. #CA402- Steve Caudill - 951-314-5542

CONTRA COSTA COUNTY – Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207

EL DORADO COUNTY – 960 sq. ft. w/ 4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. #CA339 Thomas Wagner - 916-812-3255

EL DORADO COUNTY – 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2015 GR \$342K on 3 day week. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE Facility Only Sale –Fully furnished 5 ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate pano. #CA411- Steve Caudill – 951-314-5542

FOLSOM – 1,650 sq. ft. leased office, 5 Ops, Intra-Oral, Dexis Digital X-ray, new Digital Pano, Laser, and Dentrux software. 2016 GR of \$787K in 11 months, very low overhead. Owner relocating. #CA405- Thomas Wagner - 916-812-3255

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FOLSOM – 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick **SOLD** x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS – 1,500+ sf office, 4 ops, Dentrux software, 2 Schick digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS – *NEW LISTING* - 2,400+ sq. ft. w/6 ops, digital x-rays, Ortho phos XG 3D digital pan, Cerec, Picasso Laser, and Dentrux software. 2016 collections: \$1.8M Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER EL DORADO COUNTY – Four day/week General practice in 1700 sq. ft. with 5 Ops. Eaglesoft **SOLD** computer stations, digital pan, 2 digital sensors, and 4 days hygiene/wk. Great location. Owner retiring. #CA343- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE – General Dentistry- 4 Ops, highly-desirable area, equipped with IO camera, Digital **SOLD** and Dentrux. Est. 20+ years, 2015 GR of \$945K. #CA350 Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN/AUBURN – General Dentistry- highly desirable location with **SOLD** 2015 coll. of \$850K. Buyer must purchase 1600+sf facility w/practice. Owner retiring. #CA338 Thomas Wagner - 916-812-3255

GREATER SACRAMENTO – General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate **SOLD** Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO – 2,099 sq. ft. Prosthodontic **SOLD** office, 5 Ops Fiber Optic, Eaglesoft software. 2015 GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255

MARIN COUNTY – 1250 sq. ft. 3 operatories. Fee for service 2015 **SOLD** GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207

MILPITAS - 1480 SF office is located on a major thoroughfare. 2015 GR were \$425K with an adjusted overhead of just 54%. 4 Ops, Intra Oral Camera, Pano, Kodak digital x-rays and 3 days of hygiene. #CA398- Dennis Hoover - 209-605-9039.

MOUNTAIN VIEW – 1150 sq. ft., 4 Ops, 3 equipped. Dentrux **SOLD** Software, Dexis Digital X-Ray, Laser, I.O. Camera. 2015 GR \$514,000, 4 days/week. #CA385-Jim Engel - 925-330-2207

OAKLAND – General Dentistry- 12 ops in 5,000 sq. ft. modern office. GR of \$1.5MM with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360-Jim Engel - 925-330-2207

OAKLAND – General Dentistry- 2015 GR \$355K on 4 day work week. Approx. 1000 sq. ft., 3 Ops, Dexis Digital X-Ray, Carestream PMS. Owner retiring. #CA396- Jim Engel - 925-330-2207

SACRAMENTO – General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255

SACRAMENTO – 1,020 sq. ft., 3 Ops, intra-oral, digital x-ray, Open Dental software. HMO practice, established 20 years, 2015 GR \$420K, low overhead. #CA384- Thomas Wagner - 916-812-3255

SACRAMENTO – 3 Op office in professional building, desirable location, Eaglesoft software. Av. age of equipment **SOLD** 15 years. Seller Retiring #CA400- Thomas Wagner – 916-812-3255

SACRAMENTO – *NEW LISTING* - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner – 916-812-3255

SACRAMENTO – *NEW LISTING* - 1150 sq. ft. office w/4 Ops, Intra-Oral, Dexis digital x-ray, Carestream software. 2016 gross receipts \$535,000K. #CA424-Thomas Wagner - 916-812-3255

SAN FRANCISCO – General Practice: Financial District office with 5 Ops, with room for a 6th, 1760 sq. ft. 2015 GR \$1.2MM with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357-Jim Engel - 925-330-2207

SAN FRANCISCO – Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039

SAN JOSE – GP Chart Sale: 2015 GR of \$550,000.00 on two **SOLD** and a half day work week. Selling all Active and Historical Charts. #CA330-Jim Engel - 925-330-2207

SAN JOSE – *Facility Only Sale:* 4 fully equipped Ops, 1586 sq. ft., Pano, Digital Scanner, Digital Sensor, Dentrux PMS software. Housed dental practice 30+ years. #CA403- Jim Engel - 925-330-2207

SAN RAMON – *Facility Only Sale:* 4 Ops w/ high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1654 sq. ft. corner suite. #CA370-Jim Engel - 925-330-2207

SANTA ROSA – General Dentistry & Building. 3 Ops. 2015 GR \$563K w/\$186K Adjusted Net. #CA200-Dennis Hoover - 209-605-9039

STOCKTON – General Practice: 7 Ops, 2052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361-Jim Engel - 925-330-2207

VACAVILLE – 1,342 sq. ft. office, 4 Ops, intra-oral camera, Gendex digital x-ray, Pano, Laser, Dentrux software. 2015 GR \$911,000 on 4 day/week. #CA389- Thomas Wagner - 916-812-3255

VACAVILLE – *NEW LISTING* - 1,400 sq. ft. leased office established 25+ years, with 4 operatories, equipped with intra-oral camera, Gendex digital x-ray, and Dentrux software. 2016 GR of \$807,000 on 3½ days/week. Owner retiring. #CA416- Thomas Wagner - 916-812-3255

WINE COUNTRY – NORTHERN CALIFORNIA – *NEW LISTING*- PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

MODESTO - 2015 GR \$918,000, adj. net \$441,000. 2,800 sq. ft with digital x-rays, Pano, Dentrux Software. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

MODESTO - 1630 sq. ft., 4 ops, Schick Digital X-rays, Cerec, Pano, **SOLD** Schick X-Ray, Eaglesoft. 2015 GR \$450K. Owner retiring. #CA388- Dennis Hoover - 209-605-9039

MODESTO - Dental Air Space Condominium. 1,511 sq. ft. dental **SOLD** condo unit. Sale price \$286,000. #CA333-Dennis Hoover - 209-605-9039

SANTA CRUZ – *NEW LISTING* - Approx. 1000 sq. ft. office w/4 Ops, established for over 55 years. 2016 GR of \$383K w/adj. net of \$186K on 3 day work week. #CA427-Jim Engel - 925-330-2207

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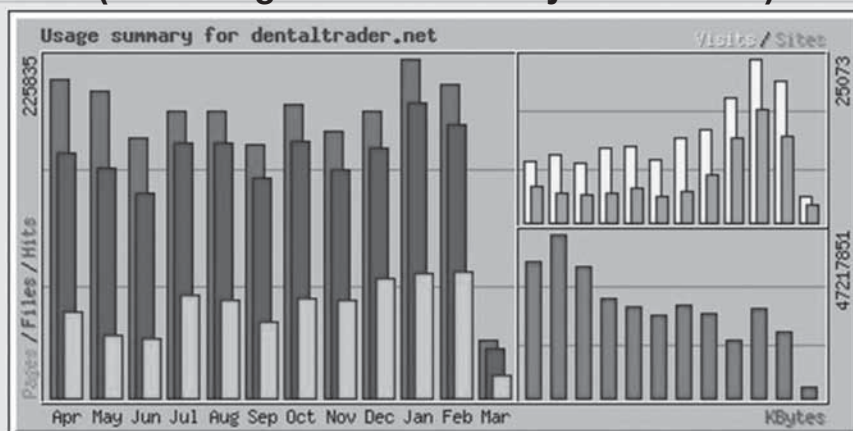
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DDS Rank Doubled Our Website Traffic

"Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site's strengths and weaknesses. I don't speak "BI-NARY" and some of the jargon was "over my head" so I contacted the company and was amazed to learn that the "corrections" would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!

(Server log statistics in early March 2017)



Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
<u>Mar 2017</u>	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
<u>Feb 2017</u>	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
<u>Jan 2017</u>	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
<u>Dec 2016</u>	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
<u>Nov 2016</u>	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
<u>Oct 2016</u>	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
<u>Sep 2016</u>	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
<u>Aug 2016</u>	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
<u>Jul 2016</u>	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
<u>Jun 2016</u>	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
<u>May 2016</u>	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
<u>Apr 2016</u>	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

After almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That's doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn't even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven't tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock."

Bruce Carter, Publisher
The Dental Trader

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Contact Think Tran Henry Schein PPT, for new and upcoming practice listings in LA/OC. 949-533-8308.

Dentist with over 4 years experience needed part time for busy office in Woodland hills. farahkam@sbcglobal.net.

CARMEL MOUNTAIN 4 ops. Recently remodeled. Excellent freeway access. Mostly fee for service. Seller retiring. Ken Rubin Practice Sales (619) 299-6161.

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San Diego General Dentist position available. Must be comfortable with molar endo. Email resume to dentalappointment@hotmail.com.

private offi in Orange look for exp associate doctors and assistants email resume tian1shi3@yahoo.com.

Great GP practice for short sale. Lancaster. 3 fully equipped ops, pano, 1500 PPO/HMO/Cash Pts Gross 200K in 2016 Close to AV Hospital text 310 780 1923.

TUSTIN PRACTICE Beautiful, Unique, Boutique Style build-out W/ 3 eq. ops. Practice for Sale or Partner w/ seller & Build your way into ownership. Greg Beamer 909-542-4891.

Nitrous Flowmeter head--Porter MXR 3000 with wall mount bracket and 4 ft HP hoses. Needs rubber hoses. \$ 950.00 310 836-0101 shhook@pacbell.net.

DENTAL ASSISTANT OR RDA general, kids, ortho. Great pay + bonus + benefits. Saturdays must. happytowndental@gmail.com.

REDLANDS STARTER PRACTICE, Rent \$1150 4yrs and \$1450 for 5 more years. estb Dental office for over 30 yrs needs new start. \$135,000. Call Tom Fitterer PPS 714-832-9230.

DENTAL BILLER Full Tim PPO, HMO, Dential, TC. Great pay+Bonus+Benefits. Immediate position. happytowndental@gmail.com.

WESTMINSTER ORTHODONTIC ASSISTANT NEEDED Will train just out of school. Call Dr. Benaderet office at 714-531-2513 or email resume ortho4you@sbcglobal.net.

GP. Dentist needed burbank/encino, 2-3 days a week able to do all procedures. 3+ year exp. email cv smsinco@gmail.com.

PANADENT ARTICULATOR USC system with case, facebow, manual, tools etc. Excellent condition \$ 375.00 310 836-0101 shhook@pacbell.net.

Anaheim Leasehold/equip for Sale-\$40k. Perfect starter office/turnkey. 4 ops/3 chairs equip. 1Xray (digital) 1400 sq ft. tdds75@yahoo.com.

Part Time Associate Needed in Van Nuys area. Large multi-specialty, modern practice needs a part time associate possibly leading to full time. Practice is modern, clean, and has a friendly well trained staff. HMO knowledge a plus. Email resume jnduncandds@gmail.com.

RDA needed in Orange County. Email resume to OCDMD1405@gmail.com with exact subject "[DTrader] RDA Job" Include salary requirements, days avail.

Dental operatory units for sale (including delivery unit, light, etc.) and xray machines belmont and gendex; great condition. email kach4mmn@yahoo.com.

Woodland Hills practice looking for pleasant & skilled individual as receptionist. Advance computer, social media knowledge. 818-225-0093.

Corona Commercial Plaza location, dental opportunity offering 2 ops, Pano, Digital X-ray. Asking only \$60,000. Tina Ochoa, Broker (951) 309-3196.

Dental Assistant FT. Busy Family Practice in Moorpark, Ca 93021. Please call 805-523-3216 or email resume to welikala@aol.com.

Dentist. FT Monday-Thursday and Saturday. No HMO. Busy family practice in Moorpark, CA 93021. Please email resume to welikala@aol.com.

I.V. SEDATION Office-based IV Sedation and anesthesia services for kids and adults. Will bring equipment to your office. Call (503) 547-9846 or email with any questions to sedationfordentalprocedures@gmail.com.

FEATURED CDA SPEAKER!!!! Law Offices of Wood & Delgado Dental Attorney, Jason P. Wood is Presenting "Financing Multiple Dental Practices" at the California Dental Association on Friday, May 5, 2017- 8:30-11:30am. Want to speak with Jason after? Call today to schedule a time. www.DentalAttorneys.com 800.499.1474.

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Well established, associate run practice, with real estate opportunity: Fullerton/Santa Ana, CA

PRACTICE for SALE - General dentistry and orthodontics practice with combined collections of \$1 Million/year. Seller open to selling real estate. Seller seeking combined sale of 2 locations or partner for phased buy-out. Buyer must meet experience requirements. Located in street front buildings, on busy roads with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th pre-plumbed operatory. Great opportunity, with investment potential to acquire real estate.

Good visibility on a major intersection: Pasadena, CA

PRACTICE for SALE - Excellent location on a street corner, with signage, and freeway access just minutes away. General dentistry practice, with 5 operatories. The practice is currently run part-time, averaging 20-24 hours/week. Mostly PPO/FFS. Collected ~\$240,000 in 2016.

Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - ARCADIA. Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out, providing potential for new owner to increase revenues. Virtually no advertising is currently done. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office, in a professional medical center. Low rent near \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Centrally located in Los Angeles, with low overhead: Silver Lake-Los Angeles, CA

PRACTICE for SALE - Retirement sale. Located in a retail center on a busy intersection. 3 operatories, equipped with Adec chairs. Low rent under \$2,700/month. Part-time, averaging 30 hours/week. Mostly PPO/FFS with ~10% HMO. Average collections of \$150,000. Seller motivated to consider all reasonable offers.

Great starter/satellite opportunity with very low rent: Huntington Park, CA

PRACTICE for SALE - HUNTINGTON PARK. Retirement Sale. Part-time general dentistry practice located in a street visible retail center on a major street, with mass transit access and high population density in the area. 2 equipped operatories. Efficient office ideal as a starter practice or as a satellite location. Very low rent under \$1,500/month. Seller asking \$80,000 or best offer.

Busy location near major growth and development in Western Riverside county: Lake Elsinore, CA

OFFICE for SALE - Sale of leaseholds and equipment. This turn-key office consists of 3 operatories. 4th operatory is pre-plumbed. Great opportunity for a start-up or for relocation. Located in a retail center on a busy street, with easy freeway access. The center is located near major shopping centers with more growth and development planned in the vicinity.

7 operatory dental office leaseholds sale: North L.A./Glendale, CA

OFFICE for SALE - Sale of leaseholds and equipment. Located in street front single story office, with good visibility on a busy road. Rare opportunity to acquire a roomy office with 7 equipped operatories. Ideal for relocating your established practice in the area to a larger space, or for new startups that need enough space for high volume production! Very competitive rent. The sale will include the leasehold improvements, dental equipment and lab equipment, allowing the new owner to start up their practice quickly.

Spacious office in large shopping center: Yorba Linda, CA

PRACTICE for SALE - YORBA LINDA. General dentistry practice, located in busy shopping center. Spacious and well equipped office, ~1,600 sqft, includes 5 equipped operatories, a private office, and consultation room. \$300K average collections, 3 days/week. ***PENDING**

Well established practice, with real estate opportunity: Rancho Cucamonga, CA

PRACTICE for SALE - PRACTICE for SALE - Street front, freestanding building. Well established general dentistry practice. 4 Ops in ~1,600 sqft. 4 days/week. PPO, HMO and FFS. Very minimal marketing expenses. Grossed \$611,000 in 2016. Real estate available. ***SOLD**

Well established practice in Simi Valley: Ventura County, CA

PRACTICE for SALE - SIMI VALLEY. Established General dentistry practice. Excellent location, with easy access to the freeway. 4 equipped operatories. Features updated equipment, and CT scan machine included in sale. 4 days/week with associate support. Associate can remain after the sale. Accepts PPO/FFS insurance. Average collections over \$800,000/yr and increasing. ***Coming Soon**



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WEST SIDE LA GENERAL PRACTICE FOR SALE: 5 Ops, 4 Equipped, Main street location. Open Dental, Digital. 2016 GR \$461K, \$185K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA415.

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Treatment Coordinator Wanted, Busy, Upscale, New, Private Practice, PPO/Cash only, Exp Req. Lake Elsinore/Cyn Lake area, email CV to bubspad@msn.com.

PRACTICE FOR SALE (San Carlos area) GP with 3 Ops in approx. 1000 sq.ft. In Prof Bldg along busy street. SDPS: 760-599-7828.

RDA EF Wanted for Busy, Upscale, New, Private Practice, PPO/Cash only, Lake Elsinore/Canyon Lake area, email CV to bubspad@msn.com.

Design/Build Dental Office Construction... 24Seven Services Group... A Cut Above... Legendary Service. Call Now 1-800-24Seven (1-800-247-3836).

Keep Endo in house. I will come in your office and do your endo's under a rubber dam. I will bring all supplies. 310-663-6989 Nima.

Associate Dentist-Wanted Busy, Upscale, New, Private Practice, PPO/Cash only, Lake Elsinore area, email CV to bubspad@msn.com.

ORTHODONTIST- very experienced with high work ethics, friendly, honest, high case acceptance rate to work in your office. Email: osocal@ymail.com.

Santa Ynez Valley Unique Opportunity! 3 ops in 1588 sq.ft. Call today for more information! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #019115Y48. (855) 337-4337.

BEVERLY HILLS PARTNER/RETIRING GP wanted Looking to join existing BH practice or partner with another dr in BH. Have an existing base of patients in BH but need to relocate. Email doctora77@gmail.com.

LOMPOC Dental off for sale 5 ops/2 equip. recent coll approx 20k/mth on only 2 days/wk. Have 2nd off so can't go more days. Make an offer. 805-931-9323.

2small practices for sale. coll 390k in 2016. Asking 299k. Or can let a dentist run them. prasan71@yahoo.com. In Santa Maria and Lompoc CA.

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Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

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La Puente practice located in shopping center collecting \$1,000,766 in 2016. Tina Ochoa, Broker (951) 309-3196.

FAMILY DENTIST needed in Anaheim. PT 1-2 day/wk. Must like working with children. Send resume to ddo2000@yahoo.com.

Registered Dental Assistant needed in Pasadena. Looking for full/part time with experience. Please email resume to norma@michaelyungdds.com.

Associate dentist wanted for Torrance private office. Chinese speaking & lady dentist preferred. Must have 2+ years experienc. At least 3 days /week. Please call 310-325-5877.

Dental office for sale. Office is fully operational. 3 ops fully functioning, plumbed for 5. Contact radiantsmilesdentistry@gmail.com for info.

Dental Assistant needed, DA or RDA private prac. exp. front and back min 3yrs 2to3 day team player email cv to smsinco@gmail.com.

Simi Valley GP practice collects \$255,000/yr with 50%+ net income. Nicely decorated office with 3 ops. Digital x-ray. No marketing. Retiring. Asking \$215,000. Kurt Skarin 805-777-7707.

Associate GP dentist position open on Saturdays. Small private office Pomona 91767. Min 2 yr exp. Great personalities. No HMO. wanwanliou@yahoo.com.

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GENERAL DENTIST needed for Riverside Area. Thursdays and Fridays. Must be contracted with Dential. Please email resume to itsoku2@yahoo.com.

Dental Asst.Temp p/t with possibility of f/t perm. Anaheim Hills Area. X-ray lic, motivated & great communication skills. Resume: itsoku2@yahoo.com.

GP Wanted for Santa Maria Area. We are looking for an energetic and very personable associate dentist. advanceddentalcare.sm@gmail.com.

Endodontist needed South OC office 1day/month-perform retreats and has own specialty specific supplies. PPO/Cash office. Email: maihrmanager@gmail.com.

Dental Assistant needed, full time, front/back, bilingual Spanish a plus in the city of Santa Ana, please fax resume (714) 667-6935.

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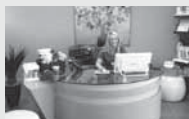
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DOWNEY - 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, Caring Doctor and Staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Collected \$324K in 2016. This

has a great history as a dental office - and Downey is a very stable area! **Priced at \$240,000.**

ESCONDIDO - Recently Reduced w/Real Estate for Sale or Lease - This corner location has off-street parking, with schools nearby. 5 eq. ops. in 2,200 sq. ft. suite, 21+ years of Goodwill. Sellers have offices in LA, so are in this office just a couple days a month. Asking \$450,000 for the real estate or a reasonable lease and \$180,000 for the practice. **Projecting approx. \$381,994 for 2016 on a minimal schedule.**



FOUNTAIN VALLEY - This office could be associate-driven if you could dedicate 1 day a week. Seller has another office out of the LA basin. Associates in place. 5 treatment rooms in 1,350 sq. ft. suite located in a multi-story professional building. All Digital. Super clean suite. Collected approx. \$845,794 in 2016. Well run and well managed. 40% ins-40% cash-5% Medi-Cal and 15%HMO. **\$242,000 Buyer's Net after expenses and bank debt!!! Recently Reduced \$705,000.**



GLENDALE - New Listing. 4 eq. treatment rooms in a 1,400 sq. ft. suite located in a busy strip shopping center on the corner of two highly traveled streets with excellent exposure and signage. **14 Years of Goodwill.** Suite offers Dentrix Software, Intra Oral Camera, and Digital

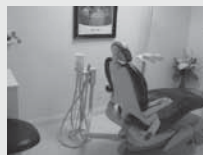
X-ray with 2 sensors. Rent is \$4,109/month. **70%PPO & 30%Cash.** 5 Star Yelp Reviews and Excellent Community Goodwill. Collected approx. \$788,492 in 2016. **\$650,000.**

IRVINE - 6 treatment rooms total - 3 are plumbed & equipped with Adec chairs, lights, and deliveries, wired for internet and telephone. 3 x-rays & heads will be staying, as well as the reception room equipment and 4 rotating file cabinets. Priced at \$26,500 for the build-out and the equipment identified above, or best offer. You can't build out anything in Irvine for this price!



LANCASTER - New Listing. 4 eq. treatment rooms in a 1,500 sq. ft. suite with room for expansion located in a single story, free standing building in the downtown area. Excellent exposure and 57 years of Community Goodwill. Suite offers Dentrix Software, Digital X-ray, Intra Oral Camera, and Equipment that averages 8 years old. Collected Approx. \$749,340 in 2016 on a 22 hour work week. **BUILDING IS FOR SALE OR LEASE.**

LOS ANGELES - New Listing - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 900 sq. ft. efficient suite located in a Medical/ Dental building off the 110 freeway. MediCal office is next door and a great referral source. Seller currently works 2 days a week but would like to concentrate on his main practice in Upland. Rent is only \$1,200/month. Low Overhead! \$129,000.



NEWPORT BEACH - New Listing. 3 eq. treatment rooms in a spacious suite located in a single story, Medical/ Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. The practice has potential to be open more. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/month. Priced to sell **\$190,000!**

NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area - folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$225,000!**



NORTH HOLLYWOOD - 4 eq. treatment rooms in a 1,250 sq. ft. suite located in a busy, shopping center. Suite is clean with a modern, beautiful build-out with newer equipment. Rent is \$4,900/month. Cash & Insurance Practice. Collected approx. \$603,416 in 2016. **Price Reduction \$480,000.**



SAN BERNARDINO - 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Seller has a manual, very accurate bookkeeping system. This would be a great opportunity for someone who wants to bring in their own system and digital. **Seller currently works 3 days a week and collected \$253,816 for 2016.** Seller added Medical late last year and is on target for a nice increase this year. **Recently Reduced \$199,000.**

If you are considering selling your practice in the coming year, summer is the perfect time to groom your practice before you list it so you can get the most from your life's work. You've gone through a lot to build your practice and I would like the opportunity to share information on the best way to prep your office (from esthetics to cleaning up your records) prior to listing it. I know what buyers and lenders are looking for and will assist you in preparing your practice for a swift sale and unhindered financing. Call for a free consultation.

Greg Beamer



Ellen Wood

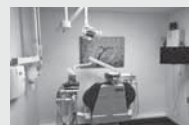
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SANTA ANA - New Listing - Excellent location convenient to the 5 and 55 freeways. Nicely maintained Medical/Dental/Professional building with plenty of free, onsite patient parking. Across the street from a new, upscale, 500+ unit residential community and close to area schools. 4 equipped treatment rooms with Adec chairs in a 1,411 sq. ft. suite that was beautifully, custom designed. Intra Oral Camera, Digital X-ray, and a cloud based software (Denticon/ Planet DDS) that can be accessed anywhere. Practice caters to upscale professionals. A must see to appreciate!



TUSTIN - AVAILABLE Beautiful, Unique, Boutique Style build-out A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor and entire facility would work well for a GP, specialist, or someone who wanted to focus on sleep apnea. You need to walk this one to get the true feeling for it. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! Seller is also interested in someone wanting to partner up. **Seller will handle management and assist in marketing. Build your way into ownership.**



WEST COVINA - New Listing - You need to walk this to appreciate the seller's efforts! 1,500 sq. ft - 5 treatment rooms with 2-7 year old equipment. 20+ years of Goodwill - Seller owns the entire building so we will not have any issues with the landlord! Long history as a dental office. Rent is only \$3,500/month. Dentrix software, Digital X-ray, and Intra Oral Camera are included. Collected \$330,156 in 2016.

WESTWOOD - 1 eq. treatment room in a 400 sq. ft. in a professionally designed suite in the heart of Westwood convenient to the 10 and 405 freeways. Established as a dental practice for over 10 years. Rent is \$950/month (includes water & trash). Excellent Satellite or Specialist location \$46,500.



Recently Sold:

Chino, Los Angeles, Orange, Tustin, Riverside, South Gate, and Pico Rivera.

Under Offer - Back up Offers encouraged

HUNTINGTON BEACH PEDO - New Listing. Excellent location - 6 equipped, plumbed treatment chairs in a 2,500 sq. ft. suite located in a single story, professional building with 36 Years of Community Goodwill. Exceptional, caring seller and staff work closely with the patients and patients' family to offer the best, and most comfortable dental experience for their young patients. The practice is very diversified and offers primary care for well children and those with special health care needs. Community based but drawing from larger environs due to specialized care. Collected approx. \$1M+ in 2016. Seller is requesting a resume from potential buyers.

HUNTINGTON BEACH - New Listing. State of the art, High-End Restorative practice that collected approx. \$1.4 Million in 2016. Strong clinical skills, financial strength and ability to produce a must. 5 eq. treatment

rooms & 3 plumbed not eq. treatment rooms in approx. 2,550 sq. ft. suite located in a single story, free standing building on the corner of two highly traveled streets. Seller is requesting a resume from potential buyers.

MISSION VIEJO - The complete package - all specialists in place. Large, State of the Art Suite with an incredible location. Producing \$1.8MM+ for the past three years. Steady revenues with a Buyer's Net over \$500K. Sellers are requesting a resume from potential buyers.

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. **Priced at \$92,500.**

PALM DESERT - 4 treatment rooms & 1 plumbed not eq. treatment room in 1,100 sq. ft. clean, spacious suite with 18 Years of Goodwill. Motivated, retiring Seller. Well trained, personable, team oriented staff. Major shopping center with excellent signage - close to the 10 fwy. Seller refers out most treatment including cleanings and still produces \$448K a year. Buyer can pick up an immediate income increase by doing the dentistry that is referred out. **Recently Reduced.**

SIMI VALLEY - The state of the art suite offers 2 treatment rooms in a 845 sq. ft. suite located in a busy retail center that enjoys plenty of foot traffic. Rent is only \$1,320/month. If you want a higher income patient pool, extremely low overhead and super clean office, this is one you need to see. Excellent practice reviews! **Priced to Sell \$150,000.**

WESTCHESTER - New Listing. 3 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,320 sq. ft. suite located in a free standing, Medical building. The front of the building was recently, completely remodeled. Excellent exposure off two highly traveled streets. Attracting 25+ new patients per month. Rent is \$3,900/month. **Priced at \$240,000!**

WHITTIER - 3 eq. treatment rooms & 1 plumbed not eq. treatment room in 1,180 sq. ft. suite located in a Medical / Dental building. Doctor motivated - will be retiring. On Whittier Blvd - plenty of parking - new Dexis system w/Platinum sensor. **50 years of Community Goodwill. Rent is only \$2,386/mo!** Quality, Caring, Knowledgeable Doctor and Staff. According to Seller, there is a lot of dentistry waiting for a buyer. Over 600 active charts! Would be perfect as a starter office if you are a few years out and want your own place and write-off! **Priced to Sell \$125,000!**

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Koreatown - **Successful, referring GP looking to sublease space to a specialist. 3 eq. ops. Available.**

Build Your Dream Practice in one of the Build-out Opportunities that I have listed in Century City, Diamond Bar, Foothill Ranch, Huntington Beach, Irvine, San Fernando, La Habra, LA and Thousand Oaks.

Coming Soon: Burbank, South Gate, Thousand Oaks, Temecula, Valley Village.

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Orthodontist needed Rosemead. Pedo office. Please bring your own instruments, staff and billing. Mandarin speaking. Resume: wanwanliou@yahoo.com.

RDA needed in San Diego. We are looking for a RDA to join our team. Minimum with 1 yr experience and be able to take Digital X-ray. Please fax resume to 619-589-0722.

GP. Dentist needed burbank/encino, 2-3 days a week able to do all procedures. 3+ year exp. email cv smsinco@gmail.com.

Oral surgeon needed for GP office PT in Orange County. PPO or FFS office. Please email CV to kchendds@yahoo.com.

NEWPORT BEACH 3 eq. ops. near Hoag Hospital. Retiring seller. Rent is \$3,000/month. Priced to sell \$190,000! Greg Beamer 909-542-4891.

ASSOCIATE NEEDED -RIVERSIDE Private Practice needs to hire ASAP 3-4 days/wk + 1 Sat/mo. Email CV to karlina@regaldentistry.net.

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Assoc Dentist for Pedo Specialty office. 1-2 days per week treating older kids. Bakersfield. eedove18@gmail.com.

Chino Hills opportunity located strip shopping center priced below replacement cost. Contact Tina Ochoa, Broker for details (951) 309-3196.

Don't sign your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

UCLA grad gp looking to acciosiate in Sun Fernando valley office for eventual purchase. 818 314 4246.

Wall mounted lights by Marus/Knight. Perfect working condition. 2 available. \$500 each obo. Call (949)222-0296.

Contact Kerri McCullough at Henry Schein Practice Sales for upcoming listings for sale in Van Nuys, Valencia, Temecula, and Riverside. 949-300-0312.

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Orthodontics Office-Sale by Owner-3 op fully equipped office for sale without patients. Asking \$65K. In Huntington Beach (714) 848-8433.

orthodontic office looking for a pedodontist with own existing patient pool to space share or future partnership. Email: huskersfkc@gmail.com.

Specialist- OS and or Endo for general practice in Orange County. Terms to be discussed. Email resume dental1717@gmail.com.

Have a quality practice? I have quality buyers! Greg Beamer 909-542-4891.

General Dentist needed for PEDO in LA area. Guaranteed Daily Base + Commission + Sign-up Bonus. Send CV to PAPDentalCorp@gmail.com attn HR.

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§1647.19. License and conditions required to administer oral conscious sedation.

A dentist may not administer oral conscious sedation on an outpatient basis to an adult patient unless the dentist possesses a current license in good standing to practice dentistry in California, and one of the following conditions are met:

(1) The dentist holds a valid general anesthesia permit, holds a conscious sedation permit, has been certified by the board to administer oral sedation to adult patients, or has been certified by the board to administer oral conscious sedation to minor patients.

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Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.



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January 3, 2017
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I am writing to attest to what an asset Art Fries has been to my disability process. I am a 55 year old dentist who, due to cervical spinal stenosis, lost feeling in my right hand. Art was recommended by my accountant and has been invaluable throughout the entire process.

When I initially hired Art he evaluated my disability policy and reviewed the coverage with me, making sure I fully understood my benefits and any possible loopholes. When it came time to file my claim he had specific ideas and examples on how to go about that, from the application itself to medical reports to detailed narratives. I feel some of his recommendations, especially the added narrative, made acceptance of my claim more straightforward than it possibly could have been. Art reads and reviews everything one submits to the insurance company prior to doing so. His critique of the application and his availability for any questions along the way, brought much comfort and decreased my uncertainty. After being in this business for many years, Art knows what the insurance companies are looking for and has great advice on the appropriate verbal terms to use to be successful.

Going on disability and filing for benefits is an intimidating and stressful process. I felt the insurance company was not working with me, but against me. Having Art on your side gives you an advocate and someone extremely knowledgeable to turn to during an uncertain time. Art has your back through the entire process! Not only that, but he has filing for disability down to a science, one that is thorough and successful.

Sincerely,
DDS (Doctor's name withheld by request)

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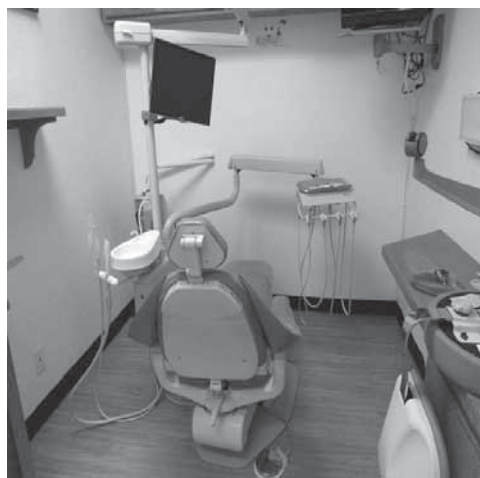
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City Of Corona: COMMERCIAL PLAZA LOCATION The office is conveniently located off the 91 freeway providing easy freeway access. Offering two operatories, Pano, Digital X-Ray, Open Dental Software and much more. Ideal opportunity for satellite office or specialty practice. Asking only \$60,000.00

Chino Hills : STRIP SHOPPING CENTER LOCATION This ideal location has been a dental office for over 15 years in prime area of Chino Hills providing excellent exposure and foot traffic. The office offers 3 fully equipped operatories in approx. 1100 square foot suite. Digital X-ray and Pano. Priced below replacement cost. This opportunity is available for immediate move-in. Seller is moving patient base to his Chino office.

Lake Elsinore : PRACTICE WITH CONDO SUITE FOR SALE Offering over 19 years of Goodwill. The practice is housed in 1400 square foot suite condo suite in two-story Professional Building. The practice has a history of being quite profitable collecting over \$600,000 in revenues in 2016. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. Condo suite is available for sale. Seller will consider lease as well. Call for details.

Orange County: STORE FRONT LOCATION LEASEHOLD OPPORTUNITY On major thoroughfare, across the street from courthouse and downtown shopping. This spacious office offers 4 operatories with 2 fully equipped operatories with lots of growth potential in approx. 2000 square foot suite. The office offers pano, intra oral camera, and digital x-ray. Seller moving patient base to his Irvine office. A real steal at \$79,900. Great opportunity for Buyer who has out grown current space. Reasonable rent.

Panorama City: MALL LOCATION Gross \$1.3 MM Practice located in busy shopping center. Associate run practice offering services in GP & Ortho. 7 Ops. Digital X-Ray, Pano, Eagle Soft software. High foot traffic attracting 100 new patients per month. A must see opportunity. **"SOLD"**

Pico Rivera: WITH REAL ESTATE FOR SALE Practice was established in 2007. Building partially built-out offering 2 fully equipped operatories in 2460 square foot office. Rear portion of building (not built-out), but plumbed for 6 additional ops. Premium location with ample parking on multiple lots. Location offers great potential. **"SOLD"**

San Fernando Valley: STRIP SHOPPING CENTER LOCATION Providing excellent exposure and foot traffic. The office offers 9 operatories, 4 fully equipped in a spacious suite. The practice offers Digital X-ray, Computer Age Software, Pano and much more. The equipment is only 7 years old and in excellent condition. Practice collected \$383,865 in 2016. This location offers great potential.

West Covina: MALL LOCATION Located on the ground floor of major shopping center. The office offers 5 operatories, high foot traffic and exposure attracting 75 new patients per month. This associate run office has offers digital x-ray, pano and much more. Collecting \$688,303 in 2016 offering services in general dentistry and orthodontics. Absentee owner. An ideal opportunity for multi-specialty practice. A must see opportunity. Call now for more details.

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LOCATION LOCATION LOCATION: prior tenant grossed 1.8 million with 60,000 Autos pass this focal pt intersection per day for 6 cities. 80 BILLION IN NEW GOV CONTRACTS WILL KEEP ANTELOPE VALLEY HIGHEST GROWTH AREA IN SOCAL NXT 10 YEARS. NEW SENIOR TENANT OVERWHELMED--Will workback for MSO or SPECIALIST WITH MARKETING MONEY TO REBUILD TO 1.5 million with renovated 8 op equipped office. within 18 months and 2 million within 36 months, now Gr 40 to 50K, Full price \$350,000, Working owner will net \$500,000 @1.5 and \$800 when it Gr 2 mill.

GLENDALE: Incl HIGH IDENTITY CORNER RE WITH RM For Specialist. Absentee Seller Rm 6 ops plus separate 850sq ft. Gr 1 million refers out all endo, OS and implants. Est 1997 Lots of happy patients. With Mktng gr 1.5 First yr. FP \$950 BARGAIN.

BELLFLOWER: STARTER or 2nd off low cost bargain low rent to do 500 to 600 1st yr. ESTB 60 yrs, Lots of pts, ABSENTEE SELLER says make it a bargain. 6 ops, FP 195K.

INLAND EMP HIGH IDENTITY TARGET CENTER EMERGENCY SALE: GR ONE MILLION Conservative Seller no mktng Estb 24yrs 5 days hygiene, 200,000 autos pass daily. with marketing \$2,000,000 Recently renovated 300K Full Price \$950K Bargain.

INLAND EMPIRE: EMERGENCY SALE Shopping Center. Operated by part time Associate. Fantastic staff. Grossing \$350,000. Owner/Operator will do \$500,000+. 5-ops plumbed, 3 equipped. Gorgeous office. Full Price \$350,000.

LA BEACH CITY: Grossing \$2.4 Million. Private & PPO. RE available. Seller requires work back contract, Net take home 1 million FP 2.4 million. Bank Approved Financing.

ORANGE COUNTY BEACH CITY: HMO grossing \$4.4 Million, two locations. Absentee Owner. Full price \$4.4 Million (Cap cks 23k/m). Seller must sell. Hands-on Owner will do \$5.5 Million.

PEDO--EST30 YRS - PASADENA AREA: REFERS 30 TO 40 ORTHODONTIC PATIENTS / mo gr \$450k low overhead RE CORNER AVAIL. Fantastic for build large GP Group. Full price \$350K. Grossing \$450,000. Refers 30+ ortho cases/month. Bargain at \$390,000. RE available.

RIVERSIDE: Location to share. 4-ops, nice corner suite. Share \$1,500 rent. Investment required or Seller willing to sell facility and work-back. Many options. Asking \$90,000.

SAN FERNANDO VALLEY: Established 40-years. Recently renovated with the best. Absentee Owner, previously did \$1 Million. 6 ops. Gr 550K.

TORRANCE: Strip Center on Hawthorne. 3-ops. Gross \$300,000. Refers all endo, OS, implants, perio, ortho. Close to Palos Verdes. FP \$295K.

DIAMOND BAR: DIAMOND 5 ops Gr \$500k.

LAKE ELSINORE: HMO RENT FREE Estb 40 yrs Popular Seller wnts to work back 2 dys Gr \$550 Lots of room to go to 800K first yr. 6 ops low rent.

MORE OPPORTUNITIES AVAILABLE: Bellflower, Corona, Dana Point, East LA, LA HMO Grossing \$1.5 Million, Ladera Ranch, Norco. San Juan Capistrano est 40 yrs, Lawndale Galleria, 640 sq ft \$125K est 30 yr, Anaheim, Lake Elsinore gr \$550k Seller will work back; Irvine, Diamond Bar, Temecula gr 1.5, Gorgeous Prtc gr \$600k@ 15 & 76; San Diego 1.8, mill, Orange/Tustin.

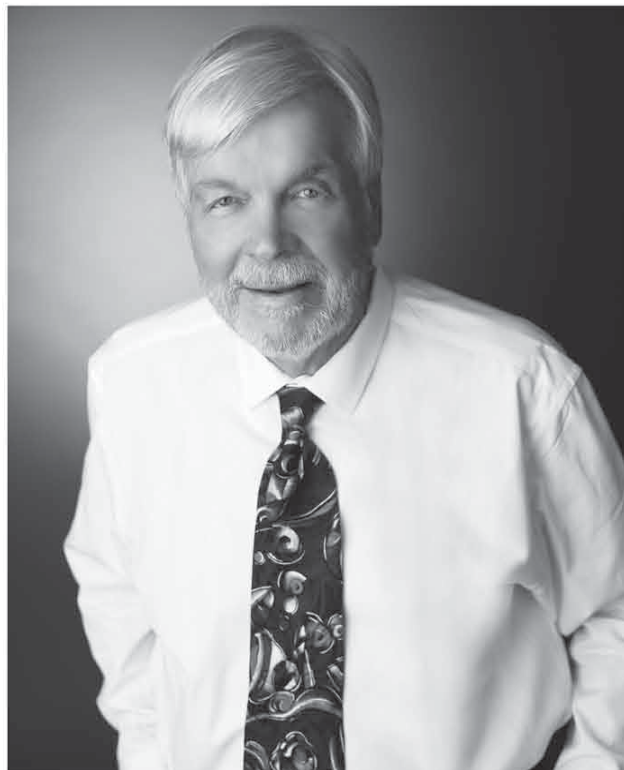
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Cecilia Chen, Esq always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

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Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536.

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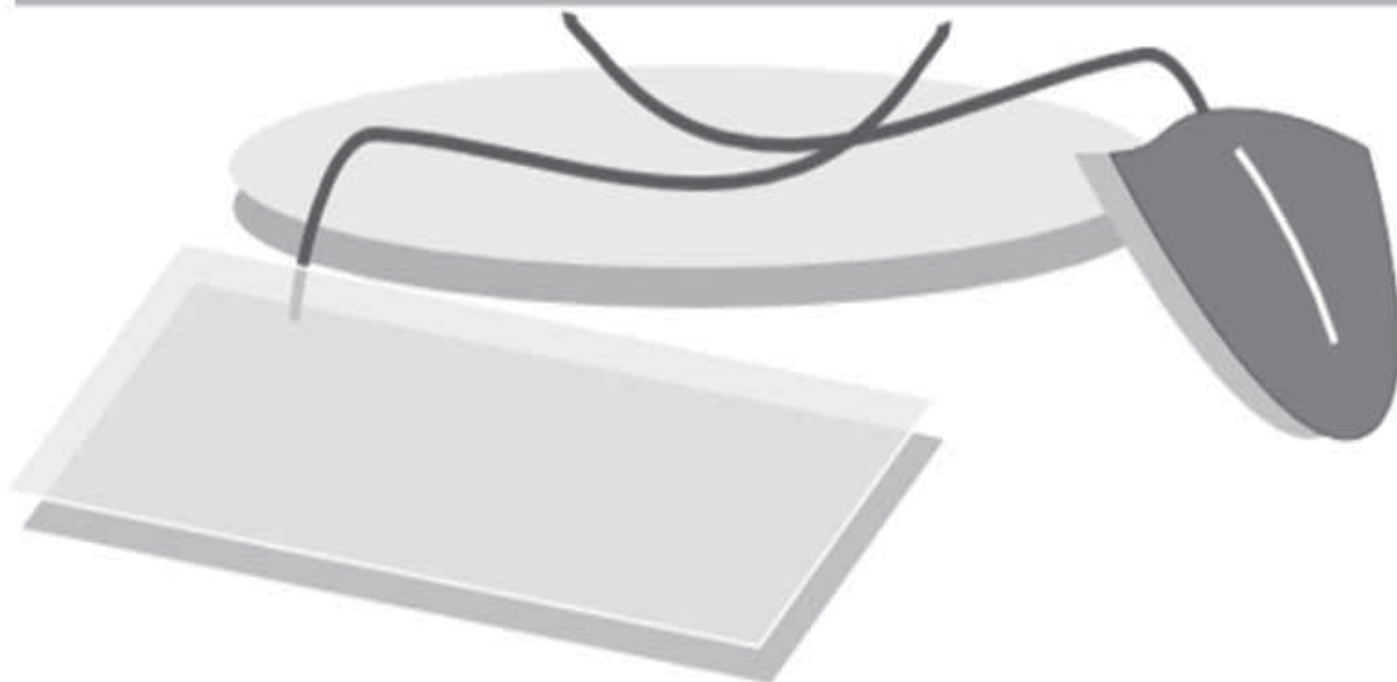
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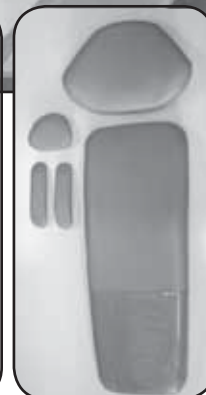
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