THE Dental

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Hiring DAS & RDAS Please email resume to info@ADMinstitute.com or Fax (626)345-0005.

Office Manager full time in upland/rancho cucamonga. bilingual English/Chinese. easydental@yahoo.com.

Dental assistant needed (back) for Torrance office. Email resume ddslongbeach@gmail.com.

Ortho Chula Vista Turnkey 4 chair open bay office condo for sale/lease including real estate. 619 298-1775.

Hygienist wanted part time in Rancho Cucamonga. email resume to easydental@yahoo.com.

DA-RDA Tarzana Professional group practice. Implant, Perio, Ortho. Toothopinion@aol.com.

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Looking for P/T associate dentist in Montclair on Mondays. Email resume to: ychangdds@gmail.com.

Consultant needed to review A/R, insurance setups, please contact 3107558520 Sam.

Carestream CT 9000 for sale, Excellent condition. 310-9898999. Under 700 shots taken. Priced at \$33K.

A/T20000 plus for parts only \$100 909-268-2036.

Specialists needed, Endo, Perio, Prosth, OS please send resume to dds898@gmail.com.

RDA/DA Wanted in Whittier area. Please send resume to edalatsaman@gmail.com.

Dental office to rent for specialists, shopping center location in Tustin 9494668228.

Orthodontist wanted in Bakersfield for 2 days a month. Existing base of 80 patients Call 209-777-4523.

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ORAL SURGEON 1-2 times per month. Monterey Park area. happytowndental@gmail.com.

DENTAL HYGIENIST PT/FT: Xrays, Children Adult. happytowndental@gmail.com.

I am general dentist available to work on Friday, Saturday. Contact 714-656-8755.

Adec Dental Chair..more information please call (626)825-4406 or chofi2771@hotmail.com for sale.

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IRVINE OFFFICE Take over Lease next to Hoag Hospital. Call DR. K @(714)904-7245 for more info.

Baldor Lathe Model 353T, 1/4 HP-2 speed. Tapered attachment included. \$150.00 (obo). Pick up in San Diego. Call 858-496-9018.

Pulp Testers Parkell and Dentotest, closing office, \$40 for both, OBO 310-539-4321.

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Dent-X 810 daylight loader. New, never used. Closing office. \$100 OBO 310-539-4321.

PRACTICE FOR SALE San Diego GP w/ 18 yrs of Goodwill. 3 Ops in 1020 sq.ft. SDPS: 760-599-7828.

RDH 188461 South OC. email resume or call/text binhoang@yahoo.com 949-484-9986.

Ortho RDA Assitant NEED in LA area contact: orthosmile.oc.la@gmail.com.

KODAK 6100 RVG SIZES 1 & 2. GOOD CONDITION. \$6000 Email drkim@infmed.net.

Nitros Oxide Sedation system Belmed (DENTAL) \$1,500.00 contact me at oc.dentalimaging@yahoo.com.

Dental Hygienist Part-Time, San Fernando Valley, bilingual Spanish, 1yr exp in comm. clinic setting, salary up to \$43/hr, email resume to hr@mccn.org.

Waterpik Clear View Ring Starter Kit with Forcep. New. \$50 Email: drpjdds@gamil.com or 949-463-1973.







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KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. VERY LIMITED COMPETITION! In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

ARCADIA #4 – (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring but will assist with Transition. Back on the Market.

CANOGA PARK – (2) op computerized G.P. in a small one story prof. bldg. with some exposure & signage. Room for an additional op. Low overhead office. Cash/Ins/PPO/HMO/Denti-Cal patient base. Monthly Cap Check \$2K+. 2016 Gross Collections of \$301K+ on a two day week. More days & advertising will significantly increase the numbers! Priced Right! Seller to concentrate on main office & does not have time for this one.

CARSON - (3) op comput. G.P. on a main thoroughfare w HUGE SIGNAGE! Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.5K/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving.

ENCINO #6 – EMERGENCY SALE! (3) op comput G.P. & implant pract. in a centrally located high rise prof. bldg. on a main thoroughfare with excell fwy. access. Pt base is Cash/Ins & one PPO. 2016 Gross Collections of \$205K+. Seller is very ill and pract. is priced to sell.

ORTHO PRACTICE WITH (2) LOCATIONS – (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+yrs of Goodwill. 500+ Active pts & 550+ in retainers.

PANORAMA CITY # 3 - (3) op comput G.P. in a retail ctr @ a major intersection. Excellent exposure, visibility, & signage. Cash/PPO pts. Digital x-rays. Gross collect ~ \$185K p.t. Does no advertising. Practice will skyrocket w more hours & some advertising. Sale due to partial disability.

WEST L.A. (MAR VISTA/PALMS AREA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure, visibility, & signage. (27) years of Goodwill. Mixed pt. base. Annual Gross Collect \$250K+ on a p.t. schedule. T Docs s/w & two new Belmont ops. Growth potential. Seller refers out most specialty work & does no advertising. Seller is retiring. FENDING

WESTLAKE VILLAGE #5 - (4) ops/(3) fully eqt'd turnkey office. Ground level, street front location, in a two story prof bldg. on a main thoroughfare in a highly desirable upscale demographic area with exposure, visibility & signage. 1-5 year old eqt. Office is digital & networked. Seller is doing a new buildout & moving the practice closer to home. This location has been a successful dental office for this DDS plus (3) previous DDS. Now it's your turn. Offered at less than buildout & eqt. costs.

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WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area in a one story garden style prof. bldg. with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is building out a new office. Offered at less than buildout costs.

ORANGE COUNTY

HUNTINGTON BEACH – Fully Built out Dental Office for Lease in upscale community. The 1,962 sq ft suite is in a medical/dental bldg. on a main thoroughfare. Some dental eqt & furniture are also available for a modest sum. LL is Offering T.I.'s & favorable terms for a long term lease.

RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring.

SAN DIEGO COUNTY

<u>CLAIREMONT</u> - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare <u>w</u> exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help.

VENTURA COUNTY

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. *PRICE REDUCTION*

PORT HUENEME - (3) op comput. G.P. located in a large strip center on a busy main thoroughfare. Excellent exposure/visibility/signage & ample free parking. (2 1/2) - (3 1/2) year old equipt. Dentrix s/w. Cash/PPO & some Denti-Cal. Gross Collect of ~ \$250K on a p.t. Associate run schedule. Averaging (15) new pts/mos. Sweetheart Lease & very low overhead. Seller does no advertising. Seller to concentrate on his main office. **PRICE REDUCTION**

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GENERAL PRACTICE FOR SALE-PALM SPRINGS: 4 Ops, 30 years goodwill. Good location, Seller will work PT, 2015 GR \$549K. HSPPT-Steve Caudill 951-314-5542 #CA351.

PRACTICE FOR SALE/MISSION VIEJO Turn-Key w/ 3 eg ops & 3 not eq California Practice Sales, Inc. Phone: 714-639-2775.

South Pasadena For Lease: 1805 sq ft dental office 4 exam rms, x-ray rm, office, laundry, file rm, lrg reception, craigclark@um.att.com 626-437-1432.

DENTAL PRACTICE FOR SALE BAKERSFIELD: Busy Practice with Annual Income over \$600k. Shopping Center. Call Broker - Practice Sales & Appraisals (818) 999-9595.

Associate dentist wanted for Torrance private office. Chinese speaking & lady dentist preferred. Must have 2+ years experienc. At least 3 days /week. Please call 310-325-5877.

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DENTIST-LAS VEGAS GP office seeking Associate Good communication skills to do Endo,Perio, Implants Cosmetic, Exts Sedation Email:DrTGonzales@aol.com.

GENERAL PRACTICE FOR SALE-SAN DIEGO: 3 Ops, EagleSoft, Digital, 2016 GR \$322K. HSPPT-Russell Okihara 619-694-7077 #CA404.

Dentist needed to treat children in Lancaster. 3 yrs experience a must Great Benefits. Send Resume to globaldental@sbcglobal.net.

item 2013 purchased excellent conditions, patients love not having a traditional impression taken. Great marketing tool. \$20,000 or best offer. Call 714-990-8891 Carolyn.

ORTHO PRACTICE WITH (2) LOCATIONS – (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+yrs of Goodwill. 500+Active pts & 550+ in retainers. Seller moving. D&M Practice Sales 818.591.1401.

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CHULA VISTA – GENERAL Practice and **BUILDING!** 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

IMPERIAL BEACH – NEW!! GENERAL Practice and BUILDING situated on busy thoroughfare near freeway. 4 Ops in approx. 1200 sq.ft.

LA MESA – JUST LISTED!! Long established GENERAL Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO – GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

IMPERIAL BEACH – GENERAL Practice (established 13 yrs) located a few blocks from the beach, in a community retail center. Situated along a major thoroughfare with ample parking. DIGITAL X-Ray, Pano, Intra-Oral Camera. Open floor plan with 3 Ops (2 equipped). PPO and FFS.

SAN DIEGO – Retiring from GP with 18 yrs of Goodwill (FFS & PPO). 3 Ops in 1020 sq.ft. Situated on major thoroughfare near freeway.

SAN DIEGO – (San Carlos area) 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill.

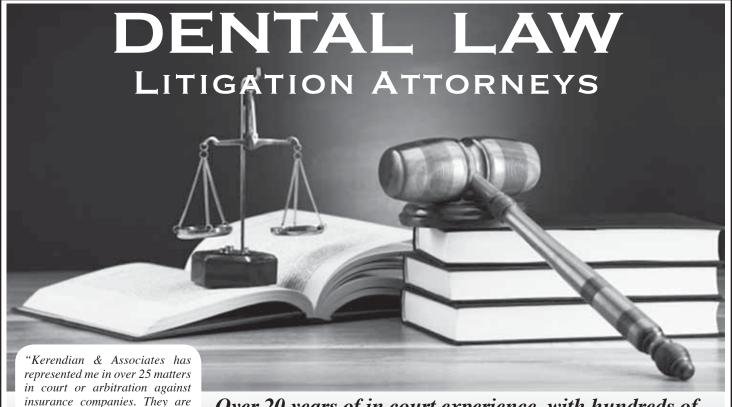
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PALM DESERT: Revenues of \$1.1 Ideal absentee office. Super opportunity.

RIVERSIDE: 10+yrs goodwill. Free standing bldg. Super potential. Revenues of \$45k/mo.

SANTA ANA: Shopping Center Location. Revenues Exceed \$60k/month.

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DEL MAR: 5 Ops. Pristine Dream Practice. Very short walk to the beach. Seller is relocating.

LA JOLLA (Downtown L.J., not UTC): 4 ops. Seller retiring after owning practice for 30 years. Excellent location with ample parking.

EL CAJON: Highly visible location ground level on busy corner. Stand-alone new building also for sale. Seller retiring after 30 years.

CARMEL MOUNTAIN: 4 ops. Recently remodeled. Excellent freeway access. Mostly fee for service. Seller retiring.

CARLSBAD: 5 ops, 4 equipped. Highly visible location. Seller cannot allocate enough time to build this satellite office.

CHULA VISTA: 4 Ops. Located in busy shopping center. Plenty of parking. Seller retiring due to disability.

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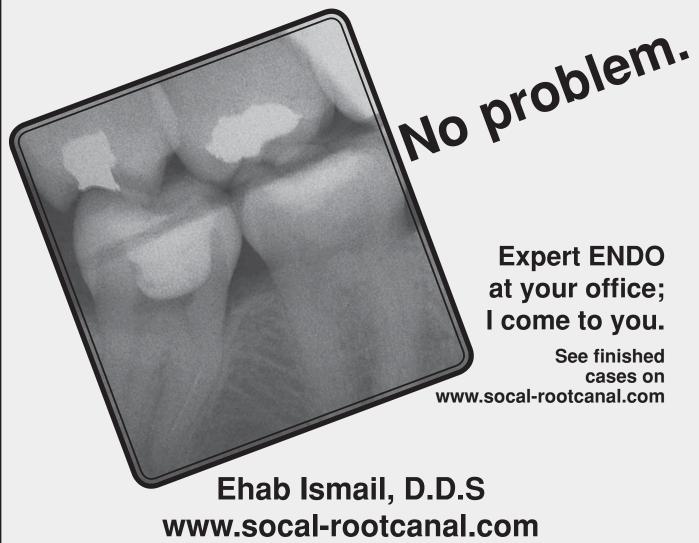
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Practices for Sale

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate – modern equipment with digital x-rays and Dentrix software – Dr relocating out of California.

Los Angeles

Dr. retiring after 44 years in private practice beautiful, modern 3 operatory practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

South Orange County Periodontal

Premier 40 year old <u>Periodontal</u> practice with stable staff and mature hygiene program – grosses \$1.6 million on 3 ½ days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition.

Redondo Beach

Gorgeous modern <u>Oral Surgery & Implantology</u> practice for sale – 3 operatories in 1500 sq ft – digital x-rays and ICAT 3D – grossed over \$530,000 last year.

Foothill Ranch

Fantastic modern 5 operatory practice grosses almost \$800,000 on 3 days/week with a net of approx. \$300,000 – Dr does all phases on dentistry but would be willing to remain as an Associate to perform any procedures the Buyer is not comfortable doing – very high quality dentistry performed.

North Orange County Endodontics

Georgeous high-tech New **Endodontic** practice started from scratch 3years ago – Dr relocating out of state – 2016 projected collections of \$440,000 – all new equipment with two Zeiss microscopes and 3D cone-beam.

Laguna Niguel

Dr. retiring after 38 years in this location Private insurance and cash only - 4 operatories with digital xrays – grosses over \$600,000/year on 3 days/week – 3 1/2 days of hygiene - "Itero" scanning system.

Artesia Practice and/or Building

Building – 10,000 sq. ft. – 23 operatories – asking \$3.5 million – includes parking lot across the street.

Practice – 50% MediCal (DentiCal) – absentee owner – grosses over \$4 million per year

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PERIO PRACTICE FOR SALE COASTAL OC: 6 Ops, 5 equipped, Great Location, Computer Age software, Pano. 2016 GR \$389K on a 3 day work week.

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DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Burbank, Carson, Hesperia, Lancaster, Lomita, Long Beach, Moreno Valley, Santa Barbara, South Gate, Thousand Oaks, Victorville, Westlake Village and Woodland Hills.

BEVERLY HILLS FEE FOR SERVICE PRACTICE FOR SALE: Established practice with 33 years of goodwill collects an average of \$500,000 per year on a short four day week (20 hours) with 2.5 days of hygiene per week. Seller refers almost all endo, all oral surgery, all perio surgery, and all ortho. Four equipped operatories in a professional building. Selling for family reasons, Asking \$350,000.

NEWBURY PARK GENERAL PRACTICE FOR SALE: Outstanding opportunity to get a quality office to develop. Office has four operatories, but only two are currently equipped so you have room to grow. The office is fully computerized with Dentrix software, digital x-rays and an E4D milling unit. Currently a three day per week part-time practice that collects \$220,000-245,000 per year with a net income of \$80,000. No advertising, no evenings or weekends, no HMO and no Denti-Cal. Potential to purchase the office condo. Asking price for the practice is \$185,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Fee for service practice collects \$255,000 per year with a net income of over 50%. Relaxed schedule and low overhead. Good visibility. No advertising, no HMO, no Denti-Cal and no weekends. Recently re-decorated three operatory office with digital x-rays and Dentrix software. Seller is retiring after 39 years of practice in the same location. Asking \$215,000.00.

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million.

LOS ANGELES PERIO PRACTICE FOR SALE: Professional building location with five equipped operatories. Seller works three days per week with three days of hygiene per week. 2016 collections were \$545,000 with a net income of \$160,000. 45% of the production is from implants, 25% from perio surgery and 25% from hygiene. Motivated. Asking \$195,000.

HUNTINGTON PARK PRACTICE FOR SALE: Retail location with virtually 100% Hispanic patient population. Excellent visibility and signage. Seller works just 19 hours per week and collected \$205,000 in 2016 with a net income of \$65,000. Three equipped operatories with two additional ops that are plumbed but not equipped. The office is not computerized. Asking \$135,000.

LOMITA GENERAL PRACTICE FOR SALE: Long establish fee for service practice has good potential for the right buyer. This practice collects \$145,000 per year with a net income of \$63,000 per year on a short work week. Two equipped operatories plus two additional operatories that are plumbed, but not equipped. The practice has a majority of Chinese patients and the seller is Chinese. The ideal buyer would be of Chinese descent. Asking \$70,000 but motivated!

WESTMINSTER GENERAL PRACTICE FOR SALE: MAJOR PRICE REDUCTION! Practice collected \$570,000 last year and is on track to collect \$525,000 this year on four days per week. Net income is \$200,000+ per year. Three days of hygiene per week. \$6,000+ in DeltaCare capitation. No Denti-Cal. The office has four equipped operatories with digital x-rays. No advertising. Seller is moving out of state after the sale. Asking \$340,000.

VENTURA COUNTY GENERAL PRACTICE FOR SALE: Great visibility in a retail center, this practice collected \$225,000 in 2016 and the seller refers all perio, most endo, most oral surgery and all ortho. Stable patient base with good new patient flow at 15 new patients per month. Three equipped operatories. No marketing. Seller is retiring. Asking \$125,000.

WESTCHESTER/LAX AREA FEE FOR SERVICE PRACTICE FOR SALE: Established four day per week fee for service practice collects \$600,000/year and is on track to collect over \$700,000 this year. Net income is over \$200,000 per year. The practice has five days of hygiene per week and refers virtually all specialty work. Located in a professional building, this practice has four equipped operatories with digital x-rays and Dentrix software. Seller is going on disability. Asking \$450,000. -SOLD AT FULL PRICE

THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000. - SOLD

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$450,000.

CARSON STARTER PRACTICE FOR SALE: Retail location with 3 operatories and good marketing potential. This practice has been a 'hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$95,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$70,000. - SOLD

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Beware of any broker promising 100% of gross collections, as those valuations are not attainable. Those numbers have not been seen for many years and even then they included the accounts receivable, which is trading your money for their money minus a commission. Don't allow greed to mislead. Have the facts. If your practice has been for sale for more than three months, something is wrong. If you are considering the sale of your practice, get references from your prospective brokers and call them to see what value they were given at the time of the listing, how long it took to sell the practice and, ultimately, at what price. Selling in a reasonable amount of time at full price suggests that the practice was realistically priced from the beginning and not a "bait and switch" listing technique. Remember, dental practice buyers are not that different from home buyers, those that are serious and qualified are out there looking. As a result, the first buyers are usually your best buyers.

\$460,000 (\$600,000 times 85% minus \$50,000).

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Dental Practice for Sale Los Angeles County, CA

Baldwin Park - New Listing!

- Equipment & Leasehold
- In retail shopping center
- Ortho/pedo office
- ~4,369 sq ft, 18 Ops.

Covina - SOLD!!! Freestanding Building & Dental Practice for Sale! Gross over \$1 Mil. 6 Eq. Ops

<u>Downey</u> - SOLD!!!

- Gross ~\$465K.
- Affordable Rent. New EQ.

Lancaster - New Listing!

- No HMO and No Dentical
- PPO/Cash, ~1,300 sq ft
- 2 Eq. Ops + 2 Add'l Plumbed

La Puente -Low Rent!

- Corner Lot in Strip Plaza.
- 3 Equipped Ops, ~1,400 sqft

Lawndale -Busy street!

- Equipment & Leasehold
- Strip Mall, Facing Main St.
- 5 Belmont dental chairs

Long Beach - Starter Practice

- Shopping Center. ~1,350 sf
- 2 Eq. Ops + 2 Add'l Plumbed

Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
 Mixed income & Stable Pt Base

Los Angeles - Busy Main Street!

- 4 Operatories, ~1,397sq.ft.
- Close to Retail/Shopping center

<u>Pico Rivera</u> - New Listing!

- Across from shopping plaza
- Reasonable rent.
- ~1300 sq. ft., 4 Ops.

Pico Rivera -Gross ~\$480K.

- Corner Bldg. 25+ years goodwill.
- Retail Shopping Center.
- ■~2,450 sf, 7 Eq. Ops, 1 plumbed

Van Nuys - Shopping Center

- Starter Location on main st.
- 3 Eq. Ops., ~1,100 sq.ft

Dental Practice for Sale Ventura County, CA

Filmore - New Listing!

- Retail/shopping center
- 3 Eq. Ops + 2 Add'l Plumbed
- ~ 1000 sq feet

Santa Paula – New Listing!

- Shopping plaza, ~1,500 sq.ft.
- 3 Eq. Ops + 2 Add'l Plumbed

Dental Practice for Sale Orange County, CA

Brea - Gross ~\$350K

- Located in Downtown Brea.
- Cash/PPO, ~2,400 sq.ft.
- 3 Eq. Ops, 2 Add'l Plumbed

Fullerton - Gross ~\$825K

- Supermarket Shopping Ctr
- 3 Equipped Ops, ~1,300 sq.ft.
- Garden Grove Busy Street!
- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Irvine - New Listing!

- Equipment & Leasehold
- In Shopping Center
- 4 Eq. Ops, Approx. ~1,635 sq.ft.

Laguna Hills - Beautiful Office

- Busy Retail Shopping Center.
- Cash/PPO. 4 Eq Ops, ~1,750 sf

Mission Viejo - Gross ~\$850K

Shopping Center. 7 Ops.

Westminster - Freestanding Bldg & Dental Practice for Sale!

- Gross Over ~\$1 Mil.
- 2-Story Bldg Facing Main St.
- 30+ yrs Goodwill. ~5681 sq.ft.
- 14 Ep. Ops., 3 plumbed Ops.

Santa Ana - Gross ~\$270K

- High Foot Traffic. Mixed Income.
- 5 Ops + 2 Plumbed, ~2,392 sf.

Dental Practice for Sale San Bernardino County, CA

Ontario - Seller Retiring!

- Busy main street. Low Rent!
- 3 Equipped Ops, ~1,100 sf.

Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- Both in Large Retail Centers.
- Rialto: ~3,500 sq.ft., 8 Ops Rancho: ~2,100 sq.ft., 5 Ops

Rancho Cucamonga - New Listing

- Practice & Real Estate for Sale
- Gross ~ \$ 575K, CASH/PPO
- 4 Eq. Ops. + 4 add'l plumbed
- Freestanding bldg, ample parking

Dental Practice for Sale San Diego County, CA

San Diego - Strip Mall

- Gross ~\$270K on 2 days/wk
- 3 Eq. Ops + 1 plumbed

La Jolla - Gross ~\$310K.

- Mostly PPO/Cash, 2 Ops
- New Equipment

Dental Practice for Sale Northern & Central California

Concord -Dental Practice & Real Estate Available

- Gross~\$125K on 3 days/wk Mostly Cash/PPO.
- 2 Eq. Ops + 2 Add'l Plumbed

Dublin - Starter Office

- Equipment & Leasehold
- Major Shopping Ctr. 5 Ops.

<u>Fremont</u> - <u>Starter Practice</u> & Real Estate for Sale

- Main Shopping Center
- New Office, Built in 2012

■ 5 Ops., ~2,000 sq.ft

- Modesto Gross ~\$1 Mil GP located in Strip Mall.
- Cash/PPO, ~3,200 sq.ft.
- 7 Eq. Ops + 1 Add'l plumbed

Modesto - New Listing!

- Gross ~\$315K on 3days/wk
- 4 Ops. ~1,200 sq.ft.
- 50% Medical; 50% Cash/others

San Jose - Real Estate & Starter Practice for Sale

- Constructed in 2014.
- Modern. Retail Center.
- Major Intersection.
- 6 Equipped Ops, ~2,500 sq.ft.

San Jose - SOLD!!!

- Gross ~\$360K. Medical Bldg.
- Main Street. 4 Ops, 1,465 sf.

San Jose - Gross ~\$624K

- Mostly Cash/PPO. 4 5 Ops.
- Well-run office, 21+years.

In Major Shopping Center.

- San Jose Gross ~\$850K.
- Mostly Dentical, 5 Eq Ops. ■ Shopping Center, ~1650 sf.

Some PPO/Cash, No HMO.

- Turlock New Listing!
- GP located in strip mall 4 Ops. Mostly cash/PPO

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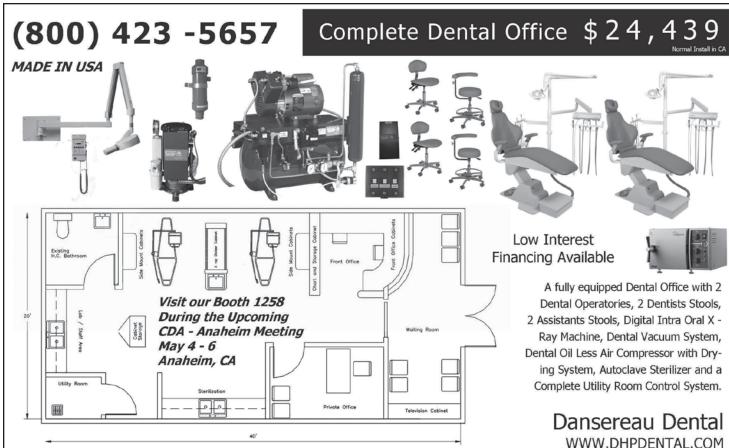
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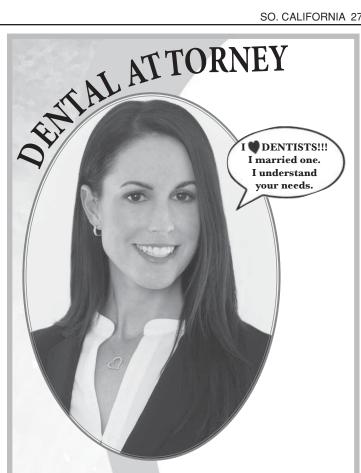
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Good visibility on a major intersection: San Gabriel Valley, CA

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FEATURED LISTINGS

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. Grossed approximately \$462,642 for 2016. **Buyer's net of \$136K.** Please contact your CPS Agent for more details. **Property #5137.**

TEMECULA – Modern designed General practice located single free standing building with 5 suites. Office consist 3 equipped operatories in a 1,350 sq ft suite. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Averaging 15 new patients/mo. PPO & Cash only. NO HMO. Does some advertising. Computerized with Dentimax software and digital x-ray (3 Sensors). Grossed approximately \$1.2M in 2016 with a **Buyers net of \$444K.** Great location and good signage. Please contact your CPS Agent for more details. **Property ID #5155.**

VAN NUYS (GP) - The practice has approximately 30 years of goodwill to offer and has always been at this location. Conveniently located next to the Van Nuys' Airport, there are many of the airport and aerospace employees that have excellent insurance that could be marketed. Currently, there is no marketing in place and the practice is reliant only on patient referrals. The office consists of 6 equipped operatories with SoftDent software. Has some Denti-cal and HMO. **Projecting approximately \$452K. Buyer's net of \$139K.** Please contact your CPS Agent for more details. **Property ID #5148.**

VENTURA – This beautiful laid out General Practice with nearly 26 years of goodwill to offer is located a 2 story medical professional building. Practice consists of 4 equipped operatories in an approximately 1,500 sq ft suite. Seller is working 3.5 days/wk with 2.5 days/wk of hygiene. **Grossing approximately \$584K for 2016. Buyer's net of \$297K.** This practice is incredibly profitable because of its extremely low overhead complimented by the efficiencies of the office. While accepting only PPOs, approximately 70% of the patient base is eager to pay cash for the exceptional services they receive. This is an opportunity to buy a legacy. Please contact your CPS Agent for more information. **Property ID #5151.**

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GP + Specialty Practice in Rancho Bernardo



- Grossing approximately \$2M for 2017
- Buyer's net of \$440K
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- Established over 23 years ago
- Open 5 days/wk and 2 Saturdays/mo
- Sees approximately 106 new patients/mo
- 8 equipped operatories

- 3,080 sq ft suite
- Computerized with Eagle soft software
- Digital x-ray
- Income source: Cash/Some PPO/ Some Denti-cal/Some HMO
- There are two luxurious retirement communities in the general proximity

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LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. Grossed approximately \$142K in 2016. Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 360 so fit office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Documents and vertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

SOLD LA CRESCENTA (Ortho) - Patient Charts Only!!! Please cor (ac) by CPS Agent for more details. Property ID #5145.

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed approximately \$408K in 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID** #5119.

LA PUENTE – General practice + Real Estate. This practice is a historical landmark circa 1961 for the city of La Puente, previous owner built out the first dental practice for the city servicing the Latino community. Current owner established over 26 years ago and it's located in a single free standing building with private parking lot. Building for sale. The property is well maintained inside and out. Seller is currently working 1 day/wk and Associate 2 days/wk. Seeing 20-30 new patients of Professional Pr

LAWNDALE - Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is cure, thy working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP rate at P. 20 and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital and the sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2015. Buyer's net of \$98K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. Property ID #5098.

LOS ANGELES Price Adjustment - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$670,380 in 2016. **Buyer's net of \$166K.** Please contact your CPS Agent for more information. **Property ID #5107.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operatory for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211. Great potential for a full time Buyer. Please contact your CPS Agent for more details. Property ID #5158.

LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Grossed approximately \$531K in 2016. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

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MONTEBELLO - General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. Grossed approximately \$1M in 2016. Great practice with excellent staff. Property ID #5168.

PASADENA - General practice established 60 years ago located in the heart of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygiene. Consists of 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. Grossed approximately \$616K for 2016. Great practice. Please contact your CPS Agent for more details. Property ID #5147.

VALENCIA - General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk. Has 9 equipped operatories in an approximately 2,650 sq ft suite. Grossed approximately \$1.6M in 2016. Great practice. Please contact your CPS Agent for more details. Property ID #5171.

VAN NUYS (GP) - The practice has approximately 30 years of goodwill to offer and has always been at this location. Conveniently located next to the Van Nuys' Airport, there are many of the airport and aerospace employees that have excellent insurance that could be marketed. Currently, there is no marketing in place and the practice is reliant only on patient referrals. The office consists of 6 equipped operatories with SoftDent software. Has some Denti-cal and HMO. Projecting approximately \$452K. Buyer's net of \$139K. Please contact your CPS Agent for more details. Property ID #5148.

ORANGE COUNTY LISTINGS

BREA – Established in 1984, this general practice is located in a 2 story medical / dental building. The office consists of 3 equipped operatories in an approximately 1,000 sq ft suite. Currently the Seller is working 4 days w/k w/ one Associate 1 day/wk. See approximately 15-18 patients/day. PPO & Cash only. 100% patient referral. Has reasonable and Gross at \$324K in 2015 with monthly revenues approximately \$27K/mo. Buyer's net of \$69K. Great opportunity. Please contact your CRS Agent for more details. Property ID #5121.

FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 27 years of goodwill. Grossed \$344K in 2016. Buyer's net of \$136K. Great practice. Please contact your CPS Agent for more information. Property ID #5165.

HUNTINGTON BEACH - Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. Property ID #5154.

IRVINE - This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-low. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% if atten Betaral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. Grossed \$630x in 2015 and Projecting approximately \$660K for 2016 with a **Buyer's net of** \$184K. Great practice. Please contact your CPS Agent for more details. Property ID #5141.

MISSION VIEJO - This Three Operatory Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home builder creating another community with 10K new residential homes in less than 2 miles. With 13 years of Goodwill. PPO & Cash only. Fully networked, computerized, paperless and all digital. Grossed \$374K in 2016 with seller working only three days! Seller averaged \$520K plus in previous 5 years. Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. Property ID #5086.

LAGUNA HILLS - With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$304K in 2016. Buyer's net of \$85K. Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. Property #5127.



CALIFORNIA

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John W. Knipf, President Lic #00283209

LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice 12 003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygien . The seller is currently working 3 days/wk and has 2 days/wk of hygien . The seller is currently working 3 days/wk and has 2 days/wk of hygien . The seller is a proximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operator. The seller is a proximately Seller is a proximately Seller in the seller is a proximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operator. The seller is a proximately Seller is a proximately Seller in the seller is a proximately Seller in the seller is a proximately Seller is a proximately Seller in the seller in the seller is a proximately Seller in the seller i

MISSION VIEJO (Turn-Key) – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. Property ID #5138.

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. Property #5142.

NEWPORT BEACH - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients/mo. PPO & Coche filly to Hard. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plumbed not equipped in a 1,956 rentable so it saite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$663,189 for 2015 with a **Buyer's Net of \$140,982.** Great practice. Please contact your CPS Agent for more details. **Property #5086.**

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. Grossed approximately \$462,642 for 2016. **Buyer's net of \$136K.** Please contact your CPS Agent for more details. **Property #5137.**

ORANGE COUNTY - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (usable) suite. Full time office averaging 6.7 (new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/Cash/Cap (Averaging \$3500/mo in Cap checks). Grossed \$357K in 2015. Buyer's net of \$178K. A must see. Great opportunity. Please contact your CPS Agent for further details. Property ID #5104.

ORANGE - ONLY PATIENT CHARTS are being sold. With approximately 300 patient charts, the gross revenues collected for 2016 was well over \$500,000. In these charts, there are over 26 years of goodwill to offer. The Seller has seen generations of patients because they were handed down through the family, the Seller's Mother who is now retired is also a dentist. While we are selling the ONLY PATIENT CHARTS, the practice was located right next to St. Joseph & CHOC Hospital in Orange. The Seller has taken a very conservative approach for the past year as the focus was on family matters, and because of this, additional treatment plans are ready to be put into place. Currently, the Seller has been referring out all complex extractions, traditional orthodontics, and all oral surgery. The Seller was restoring implants, though none were being placed and referred out too. By purchasing these charts, you can instantly grow and take your practice to another level with an entirely new patient base. Please contact your CPS Agent for further details. **Property ID #5097.**

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. Grossed approximately \$600K in 2016. On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

SAN JUAN CAPISTRANO – Leasehold Improvements & Equipment Only! The office has been in San Juan Capistrano for over 30 years that we can document and we believe it to be known for a longer period as an icon in the community. It is located in the corner of a single story building conveniently next to the parking lot. Has reasonable rent. Practice consists of 3 equipped operatories in a 1,420 sq ft suite. The office has many modern amenities and wired for multiple monitors and computers in each operatory. San Juan Capistrano is known for the widest variety of homes in Orange County and boasts more than 2,419 people per square mile per the last census. The Seller is moving the FFS (Fee for Service) patients and select insurance plans to their new location. Please contact your CPS Agent for more information. **Property ID #5164.**

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SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 of tiel to ay. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$1 3,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

CHINO - Real Estate for Sale. This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. Property ID #5076.

CHINO – With 38 years of goodwill this General Practice consists of 4 equipped operatories in a 1,540 sq ft suite located on a single story free standing medical/dental building. Near a high school and residential community. The seller is currently working 2 days/wk plus 1 Saturday/mo with 2 days/wk of hygiene. Seeing approximately 10-15 new patients/mo. PPO/Cash/Some HMO. Computerized with Eaglesoft software. Does minimal advertising. Has reasonable rent. Grossed approximately \$487K in 2016. **Buyer's net of \$215K.** Great icon dental office in the Chino community. Please contact your CPS Agent for more information. **Property ID #5143.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed approximately \$402K for 2016 with a **Buyer's net of \$157K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

FONTANA (GP + Building for sale) – Premier dental office with over 50 years of goodwill, the practice has been at its current location since 2000 when the Seller built the practice in an adjoining lot of the original practice. Located on a highly trafficked corner location, it is right across the street from a Middle School. Practice consists of 8 fully equipped operatories in cluding 2 hygiene room and 1 surgery room in a approximately 3,000 sq ft office. It's computerized with Dentrix software and Pisit 1X 12.7/4 sensors). The practice has all of the latest technology to enable it to deliver the most advanced treatments, and all operatories have encuric and air driven hand pieces. Seller is currently working 4 days/wk with 5 days/wk of hygiene, Proths 3 days/wk, O.S. 1 day/mo and Endo 2 days/mo. See approximately 60-65 new patients/mo. PPO & Cash only. Grossed approximately \$2.3M in 2016 with a **Buyer's net of \$968,295.** Great opportunity to own a great practice plus the building. Please contact your CPS Agent for more details. **Property ID #5140.**

HEMET (GP + Real Estate) - With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$332K for 2016. **Buyer's net of \$114K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

MURRIETA – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Sellen is a rr ntly working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service and PP insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. Grossed approximately \$2.26K in 2015. Buyer's approximately net of \$183K. Excellent opportunity. Please contact your CPS Agent for further details. Property ID #5105.

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed \$386 in 2016. **BUYER'S NET OF \$153K.** Please contact your CPS Agent for more information. **Property ID #4487.**

RIALTO – General practice + Real Estate. Well established practice located in a single free standing building. The practice has 5 equipped operatories in a 1,833 sq ft office. Lot approximately 17,250. It's computerized with Practice Web software and Digital X-ray. Minimal advertising. In a heavy traffic flow street. Great street visibility. Grossed \$731K in 2016. Please contact your CPS Agent for more information. Property ID #5172.





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Fred Vuittonet, V.P. Lic #01363583

RANCHO CUCAMONGA – Established in 2004 this General Practice in located in a busy single shopping center. This office has 3 eq operatories in a approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 2 days/wk and sees approximately 25 patients/day. PPO/Cash/Some Denti-cal/Some HMO. Grossed approximately \$757K in 2006. Buyer's net of \$251K. Please contact your CPS Agent for more details. Property ID #5169.

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. Grossed approximately \$284K in 2016. Please contact your CPS Agent for more information. **Property ID #5146.**

TEMECULA – Modern designed General practice located single free standing building with 5 suites. Office consist 3 equipped operatories in a 1,350 sq ft suite. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Averaging 15 new patients/mo. PPO & Cash only. NO HMO. Does some advertising. Computerized with Dentimax software and digital x-ray (3 Sensors). Grossed approximately \$1.2M in 2016 with a **Buyers net of \$444K**. Great location and good signage. Please contact your CPS Agent for more details. **Property ID #5155.**

TEMECULA - (GP – Turn-key) This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. Grossed approximately \$263,156 for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

DEL MAR - *Price Reduced!!* Established in 1995 this General Practice is loc, tec in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consist of 2 equipped operatories with wir tow views to the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Selection of the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software.

EL CENTRO (GP + BLDG) – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed \$347K in 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. Grossed approximately \$683K in 2016. **NET OF \$192K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LA JOLLA – Leasehold Improvements & Equipment Only!! You have heard of practices by the ocean, and they are generally in a high-rise. This is a rare find of a drop dead beautiful practice in a freestanding single story building that offers beautiful ocean views not only from the office, but from a large patio deck outside the operatories. This modern designed office consists of 3 equipped operatories in a 1,350 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller's owns the building and built the office in 2011. Reasonable rent. Seller will be focusing on main office in San Diego. Please contact your CPS Agent for more information. **Property ID #5159.**

RANCHO BERNARDO – This General Practice & Specialty office is located in a newly remodeled single story shopping center. It was established over 23 years ago. The office is open 5 days/wk and 2 Saturday/mo and sees approximately 106 new patients/mo. It consists of 8 equipped operatories on a 3,080 sq ft suite. It's computerized with Eagle soft software and digital x-ray. Income source: Cash/Some PPO/ Some Denti-cal/ Some HMO. Grossed approximately \$1.1M in 2016 with a Buyer's net of \$440K. The Seller will stay on if requested for consulting to assist the Buyer in continuing to grow the practice month after month too. There are two luxurious retirement communities in the general proximity; one of them is a few feet outside the back door of the practice provided an untapped source of income. This practice is a well-oiled machine that can be Associate Run, or if the Seller works in the practice can even make it more profitable than already represented on our cash-flow analysis. Please contact your CPS Agent for more details. Property ID #5162.

KERN, SAN LUIS OBISPO & VENTURA COUNTY

NEWBURY PARK / **THOUSAND OAKS (GP)** – *Price Adjustment* – Established in 1997, this modern designed practice is the only 8 operatory practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. Grossed approximately \$769K for 2016. **BUYER'S NET OF \$214K.** Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.**

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SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equip ieo operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Major equipment is new to 12 years old Soller is corrently working 3.5 days/wk and sees approximately 16-20 patients/day. Hygienist works 4 days/wk and sees 8-10 patients/day. It swance and Cash only. No HMO or Denti-cal. 100% patient referral. Refers out all specialties. Grossed approximately \$454K for 2015. BUYLT'S NET of \$118K. Great practice with room to grow. Please contact your CPS Agent for more information. Property ID #5087.

VENTURA – This beautiful laid out General Practice with nearly 26 years of goodwill to offer is located a 2 story medical professional building. Practice consists of 4 equipped operatories in an approximately 1,500 sq ft suite. Seller is working 3.5 days/wk with 2.5 days/wk of hygiene. Grossing approximately \$584K for 2016. **Buyer's net of \$297K.** This practice is incredibly profitable because of its extremely low overhead complimented by the efficiencies of the office. While accepting only PPOs, approximately 70% of the patient base is eager to pay cash for the exceptional services they receive. This is an opportunity to buy a legacy. Please contact your CPS Agent for more information. **Property ID #5151.**

VENTURA - The practice offers 34 years of rock solid goodwill and it is a well know icon in the community. The Seller purchased the practice in 2008 and is only the second owner further demonstrating its stability. It has 4 equipped operatories and 1 plumbed not equipped (used for storage) in approximately 1,350 sq ft suite. Seller works 4 days/wk with 3 days/wk of hygiene and 1 day/mo of Perio. Sees approximately 25 new patients/mo. PPO/Cash/Some HMO. No Denti-cal. **Grossed approximately \$725 in 2016. Buyer net of \$194K.** The practice is located in the area's premier shopping center right off of the 101 Freeway. It has an excellent lease to help you control you overhead with two five year options. With too many anchor tenants to mention in this busy single story shopping center, it is a must see if you desire to be in Ventura County. Please contact your CPS Agent for more details. **Property ID #5166.**

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. Grossed approximately \$142K in 2016. Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

ESCONDIDO – This Prosthodontic office is located in a single story free standing building with over 40 years of goodwill to offer. It's on the corner of the city's busiest intersections giving it an excellent visibility and great signage. The practice consists of 4 equipped operatories in a approximately 2,250 sq ft office. Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 10-15 patients/day. PPO and Cash only. Grossed approximately \$683K in 2016. **NET OF \$192K.** This beautiful freestanding building has ample private parking and there is also additional street parking. Please contact your CPS Agent for more details. **Property ID #5173.**

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operatory for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211. Great potential for a full time Buyer. Please contact your CPS Agent for more details. Property ID #5158.

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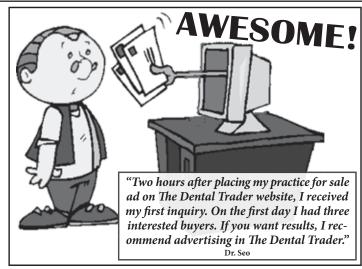
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ANAHEIM – *NEW LISTING* – Facility Only – Move-in ready with 3 equipped Ops, 2 X-ray Heads, and instruments. PracticeWeb software with 5 computers, and digital x-rays. #CA419-Thinh Tran – 949-533-8308

BAKERSFIELD – *NEW LISTING* - This General Dentistry Practice with 5 Operatories has been established for 20+ years. Practice utilizes Dentrix, Digital X-rays and the average age of equipment is 5 years old. 2015 Gross Receipts of \$675K. Seller plans on retiring but will assist with a smooth transition. #CA386-Thinh Tran – 949-533-8308

BELL – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrix, Digital x-rays, and intra-oral cameras **SCLP** enty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough - 949-300-0312

BEVERLY HILLS – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, **SOLD**I, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- Kerri McCullough - 949-300-0312

BURBANK – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2016 Gross Receipts of \$290K with \$143K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348-Kerri McCullough - 949-300-0312

COASTAL ORANGE COUNTY - NEW LISTING - Periodontal Practice - features 5 equipped Operatories, 1 add'l plumbed, with 30 years of goodwill. Great location. Computer Age software and Pano. 2016 Gross Receipts of \$389K on a 3 day work week. #CA417- Kerri McCullough - 949-300-0312

CYPRESS – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge software and most specialty services are referred \$1.77 days of hygiene per week. 2015 Gross Receipts were \$962K with \$430K Adjusted Net Income. #CA257- Kerri McCullough - 949-300-0312

ENCINO – General Dentistry Practice with 4 Operatories has been established for over40 years in the Valley Practice features EagleSoft with 5 workstations, digital x-rays, and intraoral camera. 2015 Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thinh Tran – 949-533-8308

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$713K with \$304K Adjusted Net Income. #CA173- Kerri McCullough – 949-300-0312.

HUNTINGTON BEACH – This General Dentistry practice with 3 operatories is located near Huntington Harbour. Strong hygiene program with 4 days of hygiene per week. The practice utilizes Dentity software with digital x-rays and an intra-oral camera. Most specialty work is referred out to local specialists. 2015 Gross Receipts of \$432K. #CA382- Kerri McCullough - 949-300-0312

INLAND EMPIRE – NEW LISTING - General Dentistry practice with 5 Operatories, PracticeWorks dental software, and digital x-rays. Practice has 4 days of hygiene per week. 2016 Gross Receipts of \$937K with low overhead. #CA393- Kerri McCullough - 949-300-0312

INLAND EMPIRE – General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the Art equipment and technolog Solos Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will.#CA283- Kerri McCullough - 949-300-0312

INLAND EMPIRE – Endodontic Practice – This almost paperless 4 Operatory practice features 8 year new equipment, digital x-rays, and Cone Beam CT. The praction 60+ years of goodwill and is near freeway. 2015 Gross Receipts of \$1MM+ on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542

LA QUINTA – *NEW LISTING* - General Dentistry. 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's GR \$1.647M (Net of \$450,000+) PPO/Cash only, Seller works 4 days/wk. with specialist working 1 to 2½ days/mo. State-of-the-art office, Digital X-Rays, Great Opportunity, Seller retiring. Steve Caudill – 951-314-5542

LAKEWOOD – This General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, is located of pretail center near a busy corner with signage. Practice has 38 years of goodwill and utilizes Dentrix software and XDR digital x-rays. #CA341-Kerri McCullough - 949-300-0312

LOS ANGELES WEST SIDE – NEW LISTING – This General Dentistry practice with 5 Operatories, 4 Equipped is located on LA's West side. The practice's busy main street location has great visibility. Open Dental, Digital X-rays. 2016 Gross Receipts of \$461K with \$185K Adj. Net. #CA415 Kerri McCullough - 949-300-0312

LOS ANGELES – General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft and Digital x-rays. Desirable Professi Uniding location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with \$196K Adjusted Net Income. #CA318- Kerri McCullough - 949-300-0312

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MANHATTAN BEACH – NEW LISTING – Periodontal Practice- This Manhattan Beach Perio Practice is priced to sell. It features 3 Operatories, Dentrix, Dexis Digital X-rays, Laser, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410-Kerri McCullough - 949-300-0312

NEWPORT BEACH – *NEW LISTING* – Facility Only- This Newport Beach Facility features 4 Operatories, 3 Equipped, Dentrix Software, and Digital X-rays with sensors. Office features all high-end equipment that is less than 10 years old, and a modern design. Seller is moving out of the area. #CA420- Thinh Tran - 949-533-8308

NEWPORT BEACH – This paperless General Dentistry practice with 5 Operatories, 3 Equipped, is located in an upscale area and features EagleSoft, Digital X-days, Pano, Intra-Oral Camera. The 2015 Gross Receipts were over \$550K. #CA366- Kerri McCullough - 949-300-0312

NORTH EAST ORANGE COUNTY – General Dentistry practice with 6 Operatories, EagleSoft dental software, Pano, and digital x-rays. Practice has 1011 of hygiene per week. 2015 Gross Receipts of \$771K with \$271K Adjusted Net Income. #CA392- Kerri McCullough - 949-300-0312

ORANGE COUNTY - *NEW LISTING* — Endodontic Practice in a highly desirable city with 4 Operatories, 3 Equipped, Cone Beam CT, Microscopes, Dexis Digital X-Rays, and a paperless TDO system. Over 20 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$598K and 317K Adjusted Net Income. #CA412- Kerri McCullough - 949-300-0312

ORANGE COUNTY - NEW LISTING - Orthodontic Practice with 5 chairs is located in an upscale OC location. OrthoTrac Management with paperless charting and Dolphin Imaging. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312

ORANGE COUNTY – Orthodontic Practice with 6 chairs in an open bay, plus 2 Operatories and a Consultation room. This practice is paperless with a digital Pan/Ceph. 2015 Gross Receipts of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough – 949-300-0312

ORANGE COUNTY - Endodontic Practice with 6 Operatories and a strong referral base of area dentists for 25+ years. Completely paperless and digital with microscopes and 5 year new equipment. 2015 Gross Receipts of \$736K with \$325K Adjusted Net Income. #CA327-Kerri McCullough - 949-300-0312

OXNARD – This General Dentistry Practice with 4 Operatories has been established for 30+years in a professional building. The practice is paperless, utilizing Dentrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. 2015 Gross Receipts of \$795K. #CA387- Thinh Tran - 949-533-8308

PALM DESERT – NEW LISTING – General Dentistry Practice with 8 Operatories in a 3200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features digital x-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. - Steve Caudill - 951-314-5542

PALM DESERT – NEW LISTING - General Dentistry Practice with 9 Operatories, 8 Equipped. High-end build-out with Dentrix, Digital X-rays, Pano, and Lasers. Selling doctor works a 4 day week with 2015 Gross Receipts of \$1.3MM and Adjusted Net Income of \$388K. #CA401- Steve Caudill - 951-314-5542

PALM SPRINGS – This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

PASADENA AREA – General Dentistry practice with 3 Operatories, Dentrix, Dexis Digital X-rays, and a CERFOLDhe practice has been established for 50+ years. Building also for sale with practice. #CA282- Kerri McCullough -949-300-0312

RIALTO – *NEW LISTING* – General Dentistry Practice and historic free-standing Building for sale. Over 50 years of Goodwill. Dentrix and Intra-oral camera. 2016 GR of \$253K. Seller is retiring. Kerri McCullough – 949-300-0312

SAN BERNARDINO – NEW LISTING – Facility Only, No Patients - includes equipment – Beautiful 4 Operatory office, nicely decorated, been in the same location 30+ years with street signage. Selling dentist produced \$1M/year at this location and is moving to another city. Selling as is. #CA395- Steve Caudill - 951-314-5542

SANTA BARBARA – This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operatories in 1,500 sq. ft., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291-Kerri McCullough – 949-300-0312

SANTA MARIA – General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and PPO practice and patients are seen 3 days per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324-Kerri McCullough – 949-300-0312

SOUTH ORANGE COUNTY – Pediatric Dentistry – This Pedo practice has 4 Operatories, and 1 year new equipment and features a beautiful, modern dessel, openDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thinh Tran - 949-533-8308

VALENCIA – NEW LISTING - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrix, Dexis, and is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413-Thinh Tran - 949-533-8308

WESTERN SAN FERNANDO VALLEY – *NEW LISTING* – Pediatric Dentistry. Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4-operatory practice features EagleSoft, an Intraoral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough – 949-300-0312

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ALLEY - NEW LISTING - General

OUTSIDE OF CALIFORNIA

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YUCCA VALLEY - NEW LISTING - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K-Steve Caudill - 951-314-5542

SAN DIEGO

CHULA VISTA – General Dentistry-Established 50 years ago, seller acquired 35 years ago. 4 Opera 1½ days of hygiene, and Dentrix Software. \$493K 2013 GR, seller is retiring. #CA109- Russ Okihara - 619-694-7077

LA JOLLA – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service Collected Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO – 5 Operatory General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. 2015 Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO – *NEW LISTING* – This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital x-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

SAN DIEGO – Large General Practice for sale, HMO/PPO, 34 Years at this Location. Practice is in an excellent location with great visibility. Seller is willing to acceptance to the attraction. Year upon year consistent revenues. One-of-a-kind opportunity. #CA381- Russell Okihara - 619-694-7077

SAN DIEGO – 3 Operatories, EagleSoft, Excellent Strip-Mall Location, Perfect opportunity to get into a paretice. Priced to sell quickly. Doctor is selling for health reasons. #CA340-Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Rays, Digital Pano. All Endo, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077

HONOLULU, HAWAII – *NEW LISTING* - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location

2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq Ft of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106-Russell Okihara - 619-694-7077

HONOLULU, HAWAII – *NEW LISTING* - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrix, and is in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

HONOLULU, HAWAII – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrix, Dexis, Pago Der and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077

MAUI, HAWAII – *NEW LISTING* - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of General Will, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2015 Gross Receipts over \$1.3MM. #HI101-Russell Okihara – 619-694-7077

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$350K. #HI102- Russell Okihara – 619-694-7077

NORTHERN CALIFORNIA

ALAMEDA – Office w/2 equip. Ops, 3rd plumbed in approx sq. ft., below market rent. 50% adjusted sq. \$416,000 GR. Owner retiring. #CA378 Jim Engel - 925-330-2207

BERKELEY - 1700 sq. ft., 4 Ops, Dentrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, adjusted net \$494,000. 100% fee for service. #CA379 Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrix, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K #CA391- Dennis Hoover - 209-605-9039

CAMPBELL - 2050 sq. ft., 5 ops, CAD/CAM, Digital Pan, MacPractice software. 2015 GR \$1,000,007, 3 doso ways, 5 hygiene days, 100% fee for service. #CA374 Jim Engel - 925-330-2207

castro valley - General Dentistry - 1700 sq. ft. office w/4 Ops. 2015 GR \$530,000, 4 day reduced schedule Laglesoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368 Jim Engel - 925-330-2207

CHICO – *NEW LISTING* – General Dentistry - 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2015 GR of \$757K and Adj. Net of\$327K. #CA402- Steve Caudill - 951-314-5542

CONTRA COSTA COUNTY – Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207

EL DORADO COUNTY – 960 sq. ft. w/ 4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. #CA339 Thomas Wagner - 916-812-3255

EL DORADO COUNTY – NEW LISTING - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2015 GR \$342K on 3 day week. #CA390-Thomas Wagner - 916-812-3255

ELK GROVE Facility Only Sale – *NEW LISTING* - Fully furnished 5 ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate pano. #CA411- Steve Caudill – 951-314-5542

FOLSOM – NEW LISTING - 1,650 sq. ft. leased office, 5 Ops, Intra-Oral, Dexis Digital X-ray, new Digital Pano, Laser, and Dentrix software. 2016 GR of \$787K in 11 months, very low overhead. Owner relocating. #CA405-Thomas Wagner - 916-812-3255

FOLSOM – *NEW LISTING* - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick digital x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

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GREATER EL DORADO HILLS – *NEW LISTING* - 1,500+ sf office, 4 ops, Dentrix software, 2 Schick digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO COUNTY – Four day/week General practice in 1700 sq. ft. with 5 Ops. Eaglesoft, County and 4 days hygiene/wk. Great location. Owner retiring. #CA343-Thomas Wagner - 916-812-3255

GREATER ROSEVILLE – General Dentistry-4 Ops, highly-desirable gea, equipped with IO camera, Digital Lastr, and Dentrix. Est. 20+ years, 2015 GR of \$945K. #CA350 Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN/ AUBURN – General Dentistry- highly desirable location with 5 12015 coll. of \$850K. Buyer must purchase 1600+sf facility w/practice. Owner retiring. #CA338 Thomas Wagner - 916-812-3255

GREATER SACRAMENTO – 1,000 sq. ft., 3 Ops, Intra-Oral, Digital X-Ray, Easy Dental software. Practice established 20+ years. 2015 gross receipts \$433K. #CA397- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO – General Dentistry - 7 Ops, 3,072 Gq. Ft. (Shared w/2nd DDS – Separate Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO – 2,099 sq. ft. Prosthodontic office 5 Ops Fiber Optic, Eaglesoft software. GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255

MARIN COUNTY – 1250 sq. ft. 3 operatories. Fee for service 2016 (RD) 370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207

MILPITAS - 1480 SF office is located on a major throughfare. 2015 GR were \$425K with an adjusted overheact 15 to 54%. 4 Ops, Intra Oral Camera, Pano, Kodak digital x-rays and 3 days of hygiene. #CA398- Dennis Hoover - 209-605-9039.

MOUNTAIN VIEW – 1150 sq. ft., 4 Ops, 3 equipped. Dentrix of ware, Dexis Digital X-Ray, Laser, I.O. Camera. 2015 GR \$514,000, 4 days/week. #CA384-Jim Engel - 925-330-2207

NORTH COAST - Endo Practice. 6 Ops, 5 plumbed 3,300 sq. Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207

OAKLAND – General Dentistry- 12 ops in 5,000 sq. ft. modern office. GR of \$1.5MM with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360-Jim Engel - 925-330-2207

OAKLAND – General Dentistry- 2015 GR \$355K on 4 day work week. Approx. 1000 sq. ft., 3 Ops, Dexis Digital X-Ray, Carestream PMS. Owner retiring. #CA396- Jim Engel - 925-330-2207

OAKLAND – General Dentistry- Appx. 1,500 sq. ft. w/4 Ops, Denormal Dentistry- Dexis Digital X-ray. 2015 GR \$1M, 5 day week. #CA293-Jim Engel - 925-330-2207

PASO ROBLES AREA – \$2.25M GR, 52% overhead. Buyer must be skilled in restorative, surgical procedures, implant placement. Purchase of Bldgs be considered. Owner will work for buyer a couple of days a week. #CA355-Dennis Hoover - 209-605-9039

SACRAMENTO – General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255

SACRAMENTO – 1,020 sq. ft., 3 Ops, intraoral, digital x-ray, Open Dental software. HMO practice, established 20 years, 2015 GR \$420K, low overhead. #CA384- Thomas Wagner - 916-812-3255

SACRAMENTO – *NEW LISTING* - 3 Op office in professional building, desirable location, Eaglesoft software. Av. age of equipment 15 years. Seller Retiring #CA400- Thomas Wagner – 916-812-3255

SACRAMENTO – *NEW LISTING* - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner – 916-812-3255

SACRAMENTO – 8 Ops w/Schick digital x-ray, Pano, Laser Eaglesoft software. 2015 GR \$1.9M. #CA337-Thomas Wagner - 916-812-3255.

SAN FRANCISCO – General Practice: Financial District office with 5 Ops, with room for a 6th, 1760 sq. ft. 2015 GR \$1.2MM with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357-Jim Engel - 925-330-2207

SAN FRANCISCO – Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039

SAN JOSE – GP Chart Sale: 2015 GR of \$550,000.00 on two and a half day work week. Selling all And Historical Charts. #CA330-Jim Engel - 925-330-2207

SAN JOSE – *Facility Only Sale:* 4 fully equipped Ops, 1586 sq. ft., Pano, Digital Scanner, Digital Sensor, Dentrix PMS software. Housed dental practice 30+ years. #CA403-Jim Engel - 925-330-2207

SAN RAMON – Facility Only Sale: 4 Ops w/high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1654 sq. ft. corner suite. #CA370-Jim Engel - 925-330-2207

SANTA ROSA – General Dentistry & Building. 3 Ops. 2015 GR \$563K w/\$186K Adjusted Net. #CA200-Dennis Hoover - 209-605-9039

STOCKTON – General Practice: 7 Ops, 2052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361-Jim Engel - 925-330-2207

VACAVILLE – 1,342 sq. ft. office, 4 Ops, intra-oral camera, Gendex digital x-ray, Pano, Laser, Dentrix software. 2015 GR \$911,000 on 4 day/week. #CA389- Thomas Wagner - 916-812-3255

VACAVILLE – *NEW LISTING* - 1,400 sq. ft. leased office established 25+ years, with 4 operatories, equipped with intra-oral camera, Gendex digital x-ray, and Dentrix software. 2016 GR of \$807,000 on 3½ days/week. Owner retiring. #CA416- Thomas Wagner - 916-812-3255

WINE COUNTRY - NORTHERN CALIFORNIA - NEW LISTING-PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

HANFORD - General Dentistry – 4 days hygiene, 1,345 active patients 2015 GR \$509K. Digital x-rays, Intra-oral candidas, and Imaging System. #CA336-Dennis Hoover - 209-605-9039

MODESTO - 2015 GR \$918,000, adj. net \$441,000. 2,800 sq. ft with digital x-rays, Pano, Dentrix Software. Owner is retiring. #CA380-Dennis Hoover - 209-605-9039

MODESTO - 1630 sq. ft., 4 ops, Schick Digital X-rays, Cerec, Parographic X-Ray, Eaglesoft. 2015 GR \$450K. Owner retiring. #CA388-Dennis Hoover - 209-605-9039

MODESTO - Dental Air Space Condominium. 1,511 sq. ft. dental cool 1. Sale price \$286,000. #CA333-Dennis Hoover - 209-605-9039

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General Dentist wanted. Private office in Bakersfield, CA looking for a general dentist. Please call or email: (661)587-6453, courtnie@tdhalldds.com.

GENERAL DENTIST needed for Riverside Area. Thursdays and Fridays. Must be contracted with Dentical. Please email resume to itsoku2@yahoo.com.

Practice for sale in Long Beach grossing 190k. Plaza, Major intersection 3 op,digital ScanX. Turnkey. Text 310-647-7366. Asking \$160k.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

GP Wanted for Santa Maria Area. We are looking for an energetic and very personable associate dentist. advanceddentalcare.sm@gmail.com.



Visit us at CDA

Carr Healthcare Realty saved us over \$325,000 on our lease renewal!

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Carr Healthcare Realty is the nation's leading provider of commercial real estate services for healthcare tenants and buyers. Our team of experts assist with start-ups, lease renewals, expansions, relocations, additional offices, purchases, and practice transitions.

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Endodontist needed South OC office 1day/month-perform retreats and has own specialty specific supplies. PPO/Cash office. Email:maihrmanager@gmail.com.

South Bay practice for sale: Retiring dentist offering over 34 years of Goodwill, collecting \$746,663 in 2016. Tina Ochoa, Broker (951) 309-3196.

practice for sale: great location in Oxnard, CA(93030) 2op room and 1000sf.No HMO. very motivated to sell. email:oxnarddental71@gmail.com.

Dental Assistant needed, full time, front/back, bilingual Spanish a plus in the city of Santa Ana, please fax resume (714) 667-6935.

WESTWOOD 1 eq. op. in a 400 sq. ft. professionally designed suite. Rent is \$950/month. Excellent Satellite or Specialist location \$46,500 Greg Beamer 909-542-4891.

PERFORATION IN CANAL? NO PROBLEM CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com.

Chula Vista Dental Office Condo For Sale. 1026 sq. ft. \$399,000. Call for photos, info. 619 298-1775. docfrerichs@yahoo.com.

SANTA ANA/TUSTIN TURNKEY NICE OFFICE 4 SALE IN VISIBLE BUSY HEAVY FOOT TRAFIC AMPER PARKING RETAIL AREA 5 PLUMED FULLY EQUIP OPTS LOW RENT 7147251771.

FOR SALE COSTA MESA 8 OPS. Excellent street signage high traffic retail center. 35+ NPs/month. MC/PVT/PPO mix. Less than 7 years w cont growth. Must be qualified buyer w minimum 3 yrs exp. Will help w transition. Email: socalteeth@gmail.com or Text: 424-444-6262 for details.

PERIODONTIST WANTED! Beautiful, modern established Endodontics practice in San Fernando Valley with a large referral base is looking to share office with a periodontist. Please Email resume to:endosfv2@gmail.com.

Expierenced GP seeking Assc/partnership in Westlake, TO, Agoura, Simi. Friendly, Energetic. Endo, Exts, Pedo, Restorative. WestlakeTOdds@gmail.com.

SCHOOL FOR DENTAL ASSISTANTS Offers approved Infection Control, X-ray, Coronal Polishing and P&Fissure Sealants Licensing Courses. (323) 582-3205.

Fasted Growth Area in So Cal --Proven location, 60K Autos per day.8ops FP \$300,000, Dental location estb 30 years, previous Dr Grossed in excess 1.5. rebuild and Flip or investment for specialist, or owner/op, Seller will stay and work, Good for a MSO. PPS PROFESSIONAL PRACTICE SALES CALL. TOM FITTERER 714-345-8659.

Clean Out that junk drawer and turn your unneeded items into CA\$H by advertising them in The Dental Trader FREE! Visit http://thedentaltrader.com/faqs.htm for instructions on placing a free ad today.

Energetic, knowledgable, fun, skilled associate available in SF Valley area for good, family oriented practice. Please email Sfvdentist8@yahoo.com.

Orthodontist needed Rosemead. Pedo office. Please bring your own instruments, staff and billing. Mandarin speaking. Resume: wanwanliou@yahoo.com.

RDA needed in San Diego. We are looking for a RDA to join our team. Minimum with 1 yr experience and be able to take Digital X-ray. Please fax resume to 619-589-0722.

"Brian from CARR Healthcare Realty found me a perfect space and got me an unbelievable deal!". Dr. Jessica SoCal: brian.mills@carrhr.com NorCal: foad.ahmadi@carrhr.com.

FOR SALE Many miscellaneous items (Scissors, Hemostats, Mirrors, Explorers, Cavitron tips, perio instruments) Various prices (323) 851-6622.

Live Surgery for Implant Dentistry.If you are interested please contact us at: mmmdds2012@gmail.com Must be licensed in California.

HIRING Dental Assistant/RDA for Encino office. Part-time. Must be experienced in digital x-ray, temps, prophy, surgery. all-productsforsale@gmail.com.

Dental Asst. Temp p/t with possibility of f/t perm. Anaheim Hills Area. X-ray lic, motivated & great communication skills. Resume: itsoku2@yahoo.com.

TARZANA - SHARE SPACE IN GP/ORTHO CONTEMPORARY 4 OPERATORY NORTHEAST FACING SPACE. MEDICAL BLDG. ? FUTURE PRACTICE BUYOUT. 818/300-9436.

High desert multispecialty/multiple locations collects \$5.45 million/year with a net income of \$725,000/year. 37 total ops. Asking \$2.4 million. Kurt Skarin 805-777-7707.

Oral Surgoon needed for GP office PT in Orange County. PPO or FFS office. Please email CV to kchendds@yahoo.com.

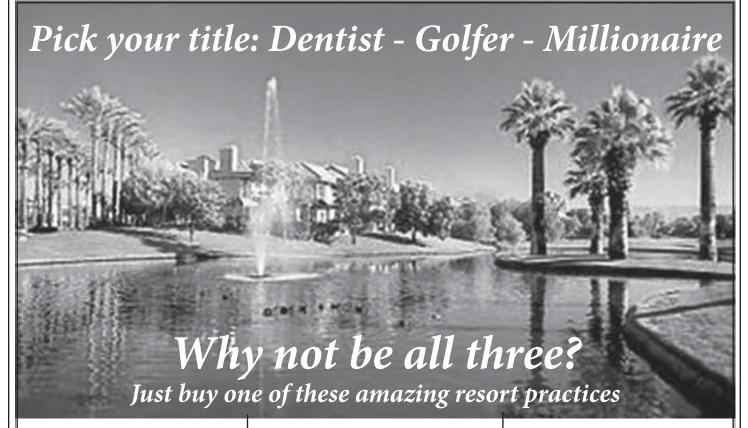
Silfradent Surgybone Piezosurgery complete system include 7 tips, Like New Condition. Asking \$3800 For any questions. Text (310)961-8381.

ASSOCIATE NEEDED -RIVERSIDE Private Practice needs to hire ASAP 3-4 days/wk + 1 Sat/mo. Email CV to karlina@regaldentistry.net.

DIGITAL PANO FOR SALE. Kodak Trophy Pan. Computer incl. In excellent condition and takes beautiful images. 818-523-3005 spovani@gmail.com Montebello.

FOR SALE 2013 OMICAM, INLAB MCXL AND PROGRAMAT CS OVEN; VERY LITTLE USE EXCELLENT CONDITION, ASKING \$79,000/OFFER; 619-713-0526 OR FAX 619-644-2908.

Sherman Oaks Sublease, Brand New State of the Art, digital and pano, 5 operatory, available 3 days including receptionist. Contact abclease@gmail.com.



Palm Desert Showcase

- General Practice
- Collections of \$1.343M
 - 9 Ops (8 furnished)
 - Office Bldg.
 - Established

La Quinta Powerhouse

- General Practice
- Collections of \$1.647M
 - 8 Ops
- *Great shopping center location*
- Specialist wk. 1-2.5 days a month

Palm Desert Good Life

- General Practice
- Collections of \$1.018M
 - 8 Ops
- Office building with signage
 - 3 Associates

Buying or selling your practice? Call the Inland Empire's #1 Broker Steven D. Caudill (Lic #00411157)



PROFESSIONAL PRACTICE TRANSITIONS

See all listings on the Henry Schein four page ad spread

Cell: (951) 314-5542

RDA/DA needed for our Simi Valley private office. Will be working with great staff and doctor. Salary DOE. Please email resume: omidvat@yahoo.com.

PAIN NEVER GONE AFTER RCT? NO PROBLEM; I'LL MAKE IT GONE. CALL DR ISMAIL 562-968-4061. I COME TO YOU. WWW.SOCAL-ROOTCANAL.COM.

Assoc Dentist for Pedo Specialty office. 1-2 days per week treating older kids. Bakersfield. eedove18@gmail.com

NEW SYBRONENDO BUCHANAN HEAT PLUGGER TIPS ALL SIZES FOR TOUCH'N HEAT. \$89 Free ship eismaildds@yahoo.com.

maternity leave/ vacation coverage needed? I am a DDS ONLY interested in picking up extra days once in a while. Located in OC Email drcazaa@gmail.com.

Implant Placement at your office by Board-Certified Periodontist \$499; extraordinary patient experience/remarkable results; (800)982-4675 perioimplantsurgery@yahoo.com.

NEON Sign Smiley Tooth with brush. Cute. Hang front window. \$300 Plug in. BRIGHT. 27X34in. (562)650-7053.

PT Dentist needed in Norwalk and/or Lake Forest, please email resume/cv to 2015dentist@gmail.com.

RDA/RDAEF Wanted for small, private office in San Juan Capistrano. Pay DOE to include medical/sick/vacation/holiday and bonus. maihrmanager@gmail.com.

Looking to purchase! building for a dental office or established dental office+building 2000 Sq.Ft. min. in the city of Santa Ana. Call (714) 667-5999.

Dentist, Pedodontist, Oral Surgeon, Dental Assitant and Biller. Please email your resume to sinai.dental@yahoo.com.

General Dentist- PT/FT position available immediately in busy private practice in Bakersfield- abdulalas@fivestardentistry. com or (661) 833-6135.

Shared space opportunity in Newport Center Medical buildings. Ideal for a specialist,6 0ps,1-5 days wk. Beautifully equip. Contact/questions mbarnes@mbarnes.occoxmail.com.

\$69 Highspeed Repair Professional handpiece repair services starting at \$69. New turbine with every highspeed repair. Call: 877-863-4848. **Mention Dental Trader AD for discount**.

Dentist Needed Chino and Corona Part Time, Small Modern Offices, Fresh Graduates OK singhaldds@aol.com 907-717-7373.

Inland Empire Shopping Center EMERGENCY SALE-ABSENTEE SELLER HAD STROKE. 1600 sq ft. Now operated by part time associate. Fantastic staff. Grossing \$350,000, Owner Operator will do 5 to 600,000 first year, 5ops plumbed 3 equipped. Gorgeous office. FP \$350. PPS PROFESSIONAL PRACTICE SALES CALL. TOM FITTERER 714-345-8659.

30 AB dental implants for sale. Includes surgical kit, analogs, impression copings, abutments/cover screws). contact drnn2008@hotmail.com for info.

GARDENA AREA OFFICE FOR SALE - 2 equipment ops, Approx 800 sqft. Dentist looking to retire. Low Rent. 310-515-2875.

Implants placed in your office by Implant trained Prosthodontist. Everything is Provided. I can help you treatment plan your cases. 714-624-4231.

ORAL SURGEON-Escondido multispecialty...1x/month ...guarantee plus %...equip/medication supplied...call Dr. Kim (818)688-1071... mikekimld@gmail.com.

Dent-X 810 processor. Very good condition. Closing office. \$1650 or OBO. 310-539-4321.

RDH 10000d South OC. email resume or call/text binhoang@yahoo.com 949-484-9986.

Associate needed in Simi Valley. General dentistry, 2-3 days a week. CV to reggiena@simidentalcare.com or call (805)583-2299.

Experienced RDA/DA needed for busy office in Van Nuys/Lake Balboa area. Bilingual Spanish.Some Sat. Emailbalboadentalcare@gmail.com/Call:818-667-4924.

DENTIST WANTED PT/FT in San Gabriel Valley ASAP. 3+ years of experience preferred .GREAT PAY+BONUS. Email k101090c@gmail.com

Associate Endo needed for PPO office in Orange County. Must be proficient in molars endodontics. Email to: brea5xteam@gmail.com.

Associate Needed-Riverside Private Practice needs to hire ASAP for Mon/Tues/Fri + 1 Sat/mo.Email CV to karlina@regaldentistry.net.

TRAVELING EXODONIST WILL COME TO YOUR OFFICE TO DO ALL EXTRACTIONS & WILL BRING IN ALL EQUIPMENT. PLEASE EMAIL AT HDSINGH1891@GMAIL.COM.

Certified Endodontist and RDA needed for private office in Chino. Email nguyentabari@gmail.com or call Tammy @909-591-1745.

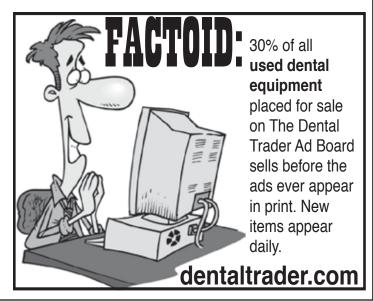
GLENDALE DENTAL PRACTICE SALE \$60000 3 ops 1400 sqft starter practice cash/PPO/medi-cal free private parking rent/lease \$2500 (818) 383-9411.

NITI Endo ProTaper Next Files - Complete Kit with all supplies and Dentsply Gutta Core oven. New. \$600 OBO. Email: drpjdds@gmail.com or 949-463-1973.

IMPLANTS @ YOUR OFFICE Implant+abutment=\$800 DIPLOMATE of IMPLANTOLOGY Bone Grafting=\$200. SINUS LIFT=\$800. All Oral Surgery. Call DR.P 714-253-2374.

TORRANCE PERIO & IMPLANT STUDY CLUB: Learn from Dr Kenny (UCLA Professor Emeritus) Place Implants and Do Perio. CALL Dr. Thein 818 248.1991.

DENTIST-LAS VEGAS GP Seeking Associate P/T Good communication skills, Endo Perio Implants Cosmetic Exts IV Sedation Email:DrTGonzales@aol.com.

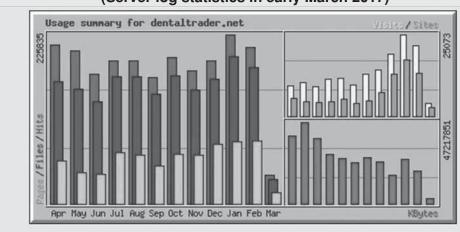


DDS Rank Doubled Our Website Traffic

"Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site's strengths and weaknesses. I don't speak "BINARY" and some of the jargon was "over my head" so I contacted the company and was amazed to learn that the "corrections" would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!





Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

After almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That's doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn't even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven't tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock."

Bruce Carter, Publisher The Dental Trader

Get your free review now: www.ddsrank.com/freetest

ORTHODONTIC ASSISTANT needed F/T for orthodontic office in the San Fernando Valley. Benefits included. Please email resume to wendytsai40@yahoo.com.

Healthco/Bellmont chairs for sale. Chairs in great shape. Arms/lights also avail. Chairs include foot pedal. \$1,250 obo handpiecetrader@gmail.com.

ASSOCIATE DENTIST & PEDODONTIST, PERIO, ORAL SURGERY, IMPLANTS. WHITTIR & LONG BEACH. GOOD SALARY, NEW GRADUATES WELCOME. EMAIL RESUME:dmdwhittier@gmail.com.

WANTED EXPRIENCED TX/FINANCE COORDNTR w/ Assisting Exp Knows Eagle Soft Software 2-3 days/wk prvt prctce in Orange email resume smilegallerydntl@aol.com.

Jolla private pratice for sale. 3 equip ops. perfect for the starting dentist or satellite office. \$130K drjwchandds@yahoo.com 760 586-2347.

Pt/Ft Dentist needed w/Oral Sedation skills for office in LA. DentiCal provider & Spanish speaking plus. lunadirect@yahoo.com.

FOR SALE 2013 OMICAM, INLAB MCXL AND PROGRAMAT CS OVEN; VERY LITTLE USE EXCELLENT CONDITION, ASKING \$79,000/OFFER; 619-713-0526 OR FAX 619-644-2908.

CPR GARD about to expire? We come to you!Earn 4 hours of C.E.units and a 2 year card. Class time 90 mins!25 yrs of service w/a 90% repeat client rate! 22,000 dental professionals trained - Call Danny today (626)797-6179. Thanks!

Dental Office for Lease, turn key, No Patient, in Torrance, 6 operatories, ready to go, space for Panorex Machine, about 1800 sq ft, call 310-467-2935.

Wall mounted lights by Marus/Knight. Perfect working condition. 2 available. \$500 each obo. Call (949)222-0296.

Orthodontics Office-Sale by Owner-3 op fully equipped office for sale without patients. Asking \$65K. In Huntington Beach (714) 848-8433.

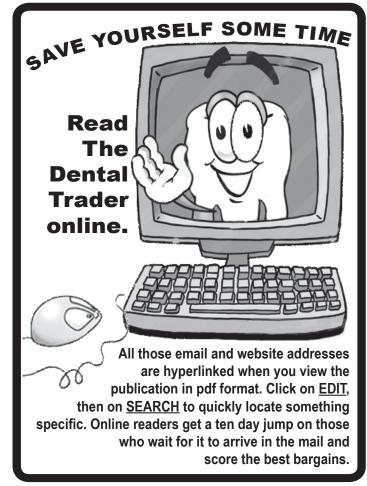
San Juan Capistrano- 900 SQ FT OF BUILDABLE MEDICAL/ DENTAL SPACE AVAILABLE.AMPLE PARKING. Please call 949-400-6150 OR EMAIL SPARKLEW2K@YAHOO.COM.

San Diego, Fee for service practice collecting \$340,000 on 3 Day/week schedule. Tina Ochoa, Broker (951) 309-3196.

orthodontic office looking for a pedodontist with own existing patient pool to space share or future partnership. Email: huskersfkc@gmail.com.

If you are interested in having training in dental implants, you are invited to a study club in Orange County CA with no charge. We have 6 seats for each session; please book your seat via email. mmmdds2012@gmail.com.

Nitros Oxide Sedation system Belmed (DENTAL) \$1,500.00 contact me at oc.dentalimaging@yahoo.com.



Specialist- 05 and or Endo for general practice in Orange County. Terms to be discussed. Email resume dental1717@gmail.com.

General Dentist needed for PEDO in LA area. Guaranteed Daily Base + Commission + Sign-up Bonus. Send CV to PAPDentalCorp@gmail.com attn HR.

General Dentist for Pedo wanted for state of the art dental office in LA area. Great compensation! Please email: PhDCareerOpps@gmail.com.

Ortho Build-out space for lease in La Habra on Whittier Blvd in beautifull strip center, 35,000 daily traffic. Free parking. \$1.25/sq ft. 310-994-5336.

SUNIRAY 2 Digital Senors: one #2 sensor and one #1 sensor, both in excellent condition. \$2,000 each, OBO. 805-967-7320.

RDA Wanted for priv dental ofc in Clairemont. Must be proficient in digital x-rays technique & coronal polishing. 858-531-7173 shelleygress@gmail.com.

DENTAL OFFICE busy location great for dental office leasehold improvement on densely populated area of Beach Blvd, Stanton, Call Steve: 714-381-4260.

ENDO-Endodontist for Fee for Service or PPO Office. Fast, Reliable, Friendly & Productive for L.A. & OC Area. email for details levidds@gmail.com.



Greg Beamer, Dental Broker Experience in Finance and Brokerage since 1976

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The Name You Know The Reputation You Trust

• 24 + YEARS IN DENTAL BROKERAGE • FULL-SERVICE BROKERAGE • APPRAISALS AND EVALUATIONS

• PRACTICE TRANSITIONS • FINANCIAL ASSISTANCE • PROVIDES BUYER OR SELLER REPRESENTATION

Featured Listings:

COSTA MESA - 5 eq. treatment rooms in a 1,400 sq. ft. suite located in a single story shopping center on the corner of two highly traveled streets close to the Newport Back Bay and the Beach. High End practice that caters to Newport Beach



and Costa Mesa clientele. Suite has a nice layout, Serona chairs, Digial X-ray, and is paperless. The income stream is 60% Cash and 40% PPO.



DOWNEY – 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, Caring Doctor and Staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Collected \$324K in 2016. This

has a great history as a dental office – and Downey is a very stable area! **Priced at \$240,000.**

ESCONDIDO - Recently Reduced w/Real Estate for Sale or Lease - This corner location has off-street parking, with schools nearby. 5 eq. ops. in 2,200 sq. ft. suite, 21+ years of Goodwill. Sellers have offices in LA, so are in this office just a couple days a month. Asking \$450,000 for the real estate or a reasonable lease and \$180,000 for the practice. Projecting approx. \$381,994 for 2016 on a minimal schedule.



FOUNTAIN VALLEY – This office could be associate-driven if you could dedicate 1 day a week. Seller has another office out of the LA basin. Associates in place. 5 treatment rooms in 1,350 sq. ft. suite located in a multi-story professional building. All Digital. Super clean suite. Collected approx. \$845,794 in 2016. Well run and well managed. 40% ins-40% cash-5% Medi-Cal and 15%HMO. \$242,000 Buyer's Net after expenses and bank debt!!! Recently Reduced \$705,000.



GLENDALE - New Listing. 4 eq. treatment rooms in a 1,400 sq. ft. suite located in a busy strip shopping center on the corner of two highly traveled streets with excellent exposure and signage. 14 Years of Goodwill. Suite offers Dentrix Software, Intra Oral Camera, and Digital X-ray

with 2 sensors. Rent is \$4,109/month. **70%PPO & 30%Cash.** 5 Star Yelp Reviews and Excellent Community Goodwill. Collected approx. \$788,492 in 2016. **\$650,000.**

HUNTINGTON BEACH PEDO - *New Listing.* Excellent location - 6 equipped, plumbed treatment chairs in a 2,500 sq. ft. suite located in a single story, professional building with 36 Years of Community Goodwill. Exceptional, caring seller and staff work closely with the patients and patients' family to offer the best, and most comfortable dental experience for their young patients. The practice is very diversified and offers primary care for well children and those with special health care needs. Community based but drawing from larger environs due to specialized care. Collected approx. \$1M+ in 2016. Seller is requesting a resume from potential buyers.

HUNTINGTON BEACH - *New Listing.* State of the art, High-End Restorative practice that collected approx. \$1.4 Million in 2016. Strong clinical skills, financial strength and ability to produce a must. 5 eq. treatment rooms & 3 plumbed not eq. treatment rooms in approx. 2,550 sq. ft. suite located in a single story, free standing building on the corner of two highly traveled streets. Seller is requesting a resume from potential buyers.

IRVINE - 6 treatment rooms total - 3 are plumbed & equipped with Adec chairs, lights, and deliveries, wired for internet and telephone. 3 x-rays & heads will be staying, as well as the reception room equipment and 4 rotating file cabinets. Priced at \$26,500 for the build-out and the equipment identified



above, or best offer. You can't build out anything in Irvine for this price!



LANCASTER – New Listing. 4 eq. treatment rooms in a 1,500 sq. ft. suite with room for expansion located in a single story, free standing building in the downtown area. Excellent exposure and 57 years of Community Goodwill. Suite offers Dentrix Soffware, Digital X-ray, Intra Oral Camera, and Equip-

ment that averages 8 years old. Collected Approx. \$749,340 in 2016 on a 22 hour work week. **BUILDING IS FOR SALE OR LEASE.**

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. **Priced at \$92,500.**





NEWPORT BEACH - *New Listing.* 3 eq. treatment rooms in a spacious suite located in a single story, Medical/ Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. The practice has potential to be open more. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/month. Priced to sell **\$190,000!**

NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area – folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and accepts suggested treatment plans. Patients know each other and chat in the reception



area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$225,000!**

My Promise To You

Hi...I'm Greg Beamer. When we meet to discuss the sale of your practice, I will take the time to understand your needs and background. I know that proper pricing is not just about numbers, it's about the entire picture. Once we have discussed the office and agree to the market price, I will present a listing agreement that allows me to go to work on your behalf. My listings are for about half the time-frame of most other brokers, so if you are not comfortable with the activity you can move on. I am hands-on and will honestly tell you what to expect throughout the process - I won't simply tell you what you want to hear. You are hiring me to be your guide, not a "yes man". I return calls, texts and emails promptly, and I encourage questions at any time, day or night. I will meet with you on your schedule, not mine. I take the time to structure the sale so it works for everyone. I value integrity and I have a reputation for standing beside my sellers all the way through the process. I don't like to leave anything to chance. The sale of your practice is a serious event - I know how important it is to you. Call me anytime.



Ellen Wood

Sales & Marketing Associate

17 Years in the Dental Practice Sales Industry

Ph: (909) 542-4891 • Fax: (866) 890-1033 info@gregbeamer.com • www.gregbeamer.com

SIMI VALLEY - The state of the art suite offers 2 treatment rooms in a 845 sq. ft. suite located in a busy retail center that enjoys plenty of foot traffic. Rent is only \$1,320/month. If you want a higher income patient pool, extremely low overhead and super clean office, this is one you need to see. Excellent practice reviews! **Priced to Sell \$150,000.**



SAN BERNARDINO - 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Seller has a manual, very accurate bookkeeping system. This would be a great opportunity for someone who wants to bring in their own system and digital. **Seller cur-**

rently works 3 days a week and collected \$253,816 for 2016. Seller added Medical late last year and is on target for a nice increase this year. Recently Reduced \$199,000.



TUSTIN - AVAILABLE Beautiful, Unique, Boutique Style build-out A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor and entire facility would work well for a GP, specialist, or someone who wanted to focus on sleep

apnea. You need to walk this one to get the true feeling for it. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! Seller is also interested in someone wanting to partner up. Seller will handle management and assist in marketing. Build your way into ownership.

WESTWOOD - 1 eq. treatment room in a 400 sq. ft. in a professionally designed suite in the heart of Westwood convenient to the 10 and 405 freeways. Established as a dental practice for over 10 years. Rent is \$950/month (includes water & trash). Excellent Satellite or Specialist location \$46,500.



Recently Sold:

Chino, Los Angeles, Tustin, Riverside, South Gate, and Pico Rivera.

Under Offer - Back up Offers encouraged

MISSION VIEJO - The complete package - all specialists in place. Large, State of the Art Suite with an incredible location. Producing \$1.8MM+ for the past three years. Steady revenues with a Buyer's Net over \$500K. Sellers are requesting a resume from potential buyers.

NORTH HOLLYWOOD - 4 eq. treatment rooms in a 1,250 sq. ft. suite located in a busy, shopping center. Suite is clean with a modern, beautiful build-out with newer equipment. Rent is \$4,900/month. Cash & Insurance Practice. Collected approx. \$603,416 in 2016.

ORANGE - Excellent, Central Orange County located between the 55 fwy and Orange Circle. **52 years of Goodwill** - **Retiring Seller. 70%** Insurance and 30% Cash. Established patient base. Seller owns the condo and will lease with a right of first refusal. **4 eq. ops. in 1,300 sq. ft. Seller is requesting a resume from potential buyers. AVAILABLE. Recently Reduced \$292,500!**

PALM DESERT – 4 treatment rooms & 1 plumbed not eq. treatment room in 1,100 sq. ft. clean, spacious suite with 18 Years of Goodwill. Motivated, retiring Seller. Well trained, personable, team oriented staff. Major shopping center with excellent signage – close to the 10 fwy. Seller refers out most treatment including cleanings and still produces \$448K a year. Buyer can pick up an immediate income increase by doing the dentistry that is referred out. **Recently Reduced.**

WESTCHESTER - New Listing. 3 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,320 sq. ft. suite located in a free standing, Medical building. The front of the building was recently, completely remodeled. Excellent exposure off two highly traveled streets. Attracting 25+ new patients per month. Rent is \$3,900/month. **Priced at \$240,000!**

WHITTIER - 3 eq. treatment rooms & 1 plumbed not eq. treatment room in 1,180 sq. ft. suite located in a Medical / Dental building. Doctor motivated – will be retiring. On Whittier Blvd – plenty of parking – new Dexis system w/Platinum sensor. 50 years of Community Goodwill. Rent is only \$2,386/mo! Quality, Caring, Knowledgeable Doctor and Staff. According to Seller, there is a lot of dentistry waiting for a buyer. Over 600 active charts! Would be perfect as a starter office if you are a few years out and want your own place and write-off! Priced to Sell \$125,000!

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Build Your Dream Practice in one of the Build-out Opportunities that I have listed in Century City, Diamond Bar, Foothill Ranch, Huntington Beach, Irvine, San Fernando, La Habra, LA and Thousand Oaks.

"Greg helped me through the process of selling my practice so I could retire. He kept me posted each step of the way, was always available, and understood my needs as a person and not just as a seller". – Lan Tran, DDS

Sellers – Contact me for a free evaluation today!

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January 3, 2017 Art Fries 917 Jordan Court Nipomo, CA 93444-6625

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Going on disability and filing for benefits is an intimidating and stressful process. I felt the insurance company was not working with me, but against me. Having Art on your side gives you an advocate and someone extremely knowledgeable to turn to during an uncertain time. Art has your back through the entire process! Not only that, but he has filing for disability down to a science, one that is thorough and successful.

Sincerely,
DDS (Doctor's name withheld by request)

Whether you want peace of mind knowing your disability coverage is sufficient to meet your needs, need to file a partial or full disability claim or are struggling with an existing claim, please call me for a complimentary consultation. The other side may be shadowing you with video surveillance, progress reports and other tools designed to reduce or eliminate your monthly benefits. Call or e-mail me for a **FREE** copy of my book, "**Preparing For Battle**"...a complete guide to the ISSUES related to a disability claim.



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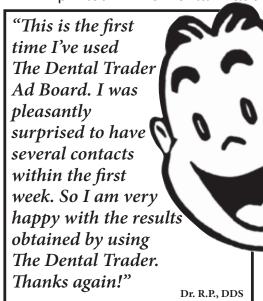
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Article 2.86 Use of Oral Conscious Sedation for Adult Patients

§1647.19. License and conditions required to administer oral conscious sedation.

A dentist may not administer oral conscious sedation on an outpatient basis to an adult patient unless the dentist possesses a current license in good standing to practice dentistry in California, and one of the following conditions are met:

(1) The dentist holds a valid general anesthesia permit, holds a conscious sedation permit, has been certified by the board to administer oral sedation to adult patients, or has been certified by the board to administer oral conscious sedation to minor patients.

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Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.





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<u>Orange County:</u> STORE FRONT LOCATION LEASEHOLD OPPORTUNITY On major thoroughfare, across the street from courthouse and downtown shopping. This spacious office offers 4 operatories with 2 fully equipped operatories with lots of growth potential in approx. 2000 square foot suite. The office offers pano, intra oral camera, and digital x-ray. Seller moving patient base to his Irvine office. A real steal at \$79,900. Great opportunity for Buyer who has out grown current space. Reasonable rent.

Panorama City: MALL LOCATION Gross \$1.3 MM Practice located in busy shopping center. Associate run practice offering services in GP & Ortho. 7 Ops. Digital X-Ray, Pano, Eagle Soft software. High foot traffic attracting 100 new patients per month. A must see opportunity. "SOLD"

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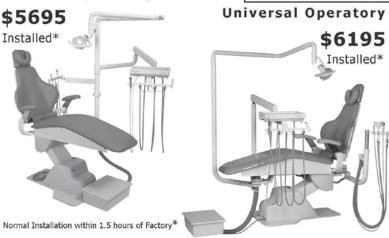
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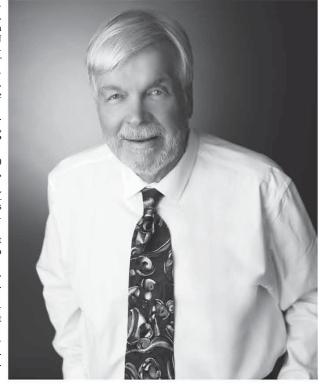
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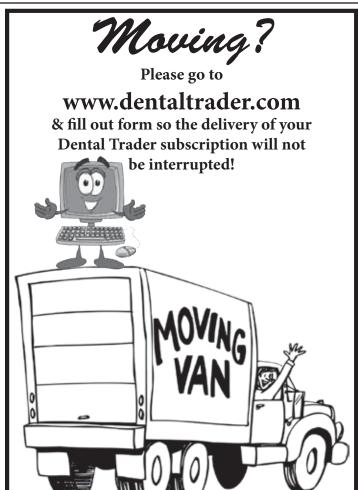
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