THE Dental

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Orthodontist needed 1 1/2 days per month, private office in Moreno Valley, Per diem. (951)697-8888.

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I am general dentist available to work on Friday, Saturday. Contact 714-656-8755.

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ORAL SURGEON: 1-2 times per month. Monterey Park area. happytowndental@gmail.com.

RDA for Sacramento Practice full-time position email brainshipmedia@gmail.com.

Associate needed Private Practice in Orange email resume to tian1shi3@yahoo.com.

Copeland Compressor, vacuum, older Ritter dual head x-ray unit, file cabinet & more (310)502-4619 John.

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KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. VERY LIMITED COMPETITION! In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/ wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/ PPO pts. Annual Gross Collect \$300K on a (3) day week.

ARCADIA #4 - (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring but will assist with Transition. **Back on** the Market.

CANOGA PARK – (2) op computerized G.P. in a small one story prof. bldg. with some exposure & signage. Room for an additional op. Low overhead office. Cash/Ins/PPO/HMO/Denti-Cal patient base. Monthly Cap Check \$2K+. 2016 Gross Collections of \$320K+ on a two day week. More days & advertising will significantly increase the numbers! Priced Right! Seller to concentrate on main office & does not have time for this one. **NEW**

ENCINO #5 - Recently remodeled, (4) op G.P. in a prof. bldg. Cash/ PPO pts. (3) ops eqt'd. Easy Dental & a Sweetheart Lease. Lower overhead office. Ave. Collect. \$200K/yr p.t. Excell. buy & combine, satellite office or "First Time Buyer." Listed at less than Buildout Costs. **SOLD**

ENCINO #6 - EMERGENCY SALE! (3) op comput G.P. & implant pract. in a centrally located high rise prof. bldg. on a main thoroughfare with excell fwy. access. Pt base is Cash/Ins & one PPO. 2016 Gross Collections of \$205K+. Seller is very ill and pract. is priced to sell. **NEW**

LOS ANGELES #6 (BEVERLY HILLS) - (4) op fully eqt'd, comput. G.P. Located in a Medical/Dental bldg. on a main thoroughfare. Cash/Ins pt base. No PPO's, No HMOs, No Denti-Cal, No Nights & No Weekends! 2016 Gross Collect of \$400K+ on a (3) day wk. 40+ yrs of Goodwill. Seller retiring. ON HOLD

ORTHO PRACTICE WITH (2) LOCATIONS - (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/ PPO. (14-15) new starts/mos. 45+yrs of Goodwill. 500+ Active pts & 550+ in retainers. **NEW**

SHERMAN OAKS #4 - (4) ops/(3) fully eqt'd, comput. G.P. Located in a store front on a main thoroughfare w exposure & visibility. Cash/ Ins & some PPOs. No HMOs & No Denti-Cal! Newer eqt., Digital x-rays (XDR), Central Nitrous, & Easy Dental s/w. Low overhead office. 2015 Gross Collect. of \$415K on a 3.5 day wk. 30+ yrs of Goodwill. Seller retiring, but would work back a little to help Buyer transition/retain goodwill & pt. base. SOLD

WEST L.A. (MAR VISTA/PALMS AREA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure, visibility, & signage. (27) years of Goodwill. Mixed pt. base. Annual Gross Collect \$250K+ on a p.t. schedule. T Docs s/w & two new Belmont ops. Growth potential. Seller refers out most specialty work & does no advertising. Seller is retiring. Back on the Market!

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- Locate & Negotiate Dental Lease Space

WESTLAKE VILLAGE #5 - (4) ops/(3) fully eqt'd turnkey office. Ground level, street front location, in a two story prof bldg. on a main thoroughfare in a highly desirable upscale demographic area with exposure, visibility & signage. 1-5 year old eqt. Office is digital & networked. Seller is doing a new buildout & moving the practice closer to home. This location has been a successful dental office for this DDS plus (3) previous <u>DDS</u>. Now it's your turn. Offered at less than buildout & eqt. costs. NEW

WESTLAKE VILLAGE #6 - (4) ops/3 fully eqt'd turnkey office. Located in a highly desirable upscale demographic area in a one story garden style prof. bldg. with easy access & ample free parking. Location has been a successful dental office since 1979. Office is networked, digital, has central nitrous & 2 1/2 year old eqt. Seller bought a bldg. & is building out a new office. Offered at less than buildout costs. **NEW**

ORANGE COUNTY

HUNTINGTON BEACH - Fully Built out Dental Office for Lease in upscale community. The 1,962 sq ft suite is in a medical/dental bldg. on a main thoroughfare. Some dental eqt & furniture are also available for a modest sum. LL is Offering T.I.'s & favorable terms for a long term lease.

RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO. No HMO & No Denti-Cal. Gross Collections approx. \$280K/yr. 30+ years of Goodwill. Seller retiring. **NEW**

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/ Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. SOLD

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrix s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. Landlord rental incentives being offered. SOLD

VENTURA COUNTY

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter.

PORT HUENEME - (3) op comput. G.P. located in a large strip center on a busy main thoroughfare. Excellent exposure/visibility/signage & ample free parking. (2 1/2) - (3 1/2) year old equipt. Dentrix s/w. Cash/PPO & some Denti-Cal. Gross Collect of ~ \$250K on a p.t. Associate run schedule. Averaging (15) new pts/mos. Sweetheart Lease & very low overhead. Seller does no advertising. Seller to concentrate on his main office. PRICE REDUCTION.

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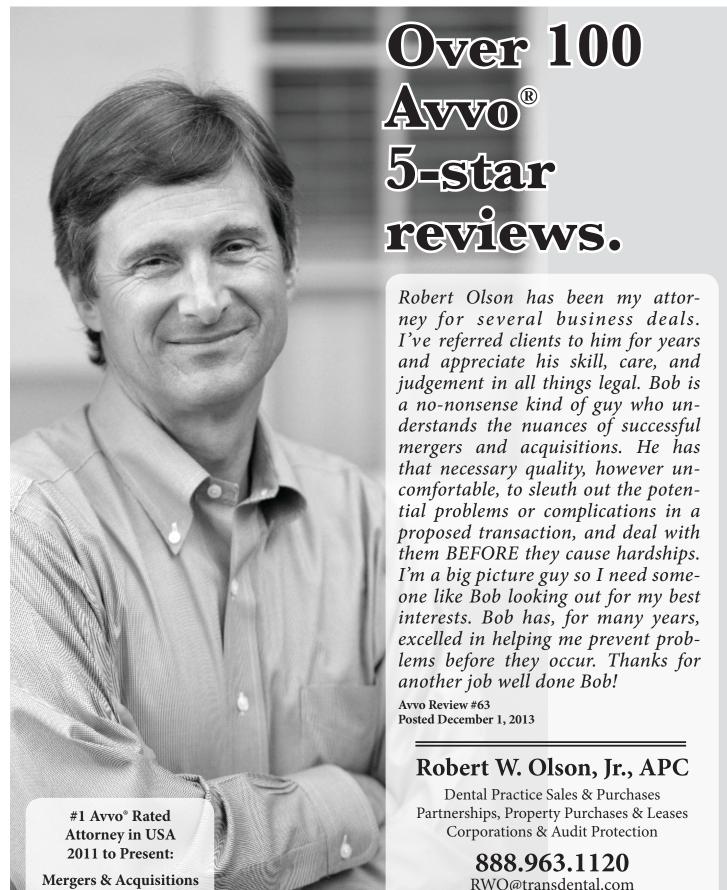
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CHULA VISTA-- GENERAL Practice and BUILDING! 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

IMPERIAL BEACH--NEW!! GENERAL Practice and BUILDING situated on busy thoroughfare near freeway. 4 Ops in approx. 1200 sq.ft.

LA MESA--JUST LISTED!! Long established GENERAL Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO-- GENERAL Practice (established 6 vrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

IMPERIAL BEACH-- This **GENERAL** Practice is situated in small retail center along major thoroughfare. DIGITAL Periapical and Panorex. 3 Ops (2 equipped). PPO and Self-Pay.

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SAN DIEGO-- (San Carlos area) 3 Ops in approx. 1000 sq.ft., situated in Prof Bldq along Busy street. FFS & PPO with 18 yrs of Goodwill.

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BELLFLOWER: Terrific Practice. 20+ Yrs of Goodwill. Heavy Patient Volume. \$800k last year.

CANOGA PARK: Retiree. Busy Center. First floor location. 3 Ops. Low overhead.

GARDENA: Location. Revenues over \$70k/mo. Long -term staff.

HUNTINGTON PARK: 30 yrs Goodwill. Super signage. Equipment Like New. Bevenues \$1m

LANCASTER: Visible location. 4 ops. Modern. Excellent Starter Opportunity.

LOS ANGELES: Long-Estab Practice on Busy Vermont Blvd. Low Overhead. Priced Under \$300k

LA/SILVERLAKE AREA: Retiree with 20 yrs Goodwill; Super Low Expenses; Large Patient base

NOHO / VAN NUYS: 30 yrs of goodwill. 1st floor location. Hispanic patients. Easy transition.

OXNARD: Turnkey Office with Busy Storefront Location. 4 ops. Priced right!

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San Diego Practices for Sale

DEL MAR: 5 Ops. Pristine Dream Practice. Very short walk to the beach. Seller is relocating out of town.

LA JOLLA (Downtown L.J., not UTC): 4 ops. Seller retiring after owning practice for 30 years. Excellent location with ample parking.

ENDO—SAN DIEGO: 3 Ops. Dentist Retiring. Highly desirable practice with solid referral base.

DOWNTOWN: Highly visible location ground level on busy downtown street. Long established practice with current owner for 20+ years.

CHULA VISTA: 4 Ops. Located in busy shopping center. Plenty of parking. Seller retiring due to disability.

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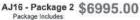




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- Suction system (2HVF 1 saliva, 1 3 way)
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- AJax 03 Doctor Stool AJax 05 Assistant Stool
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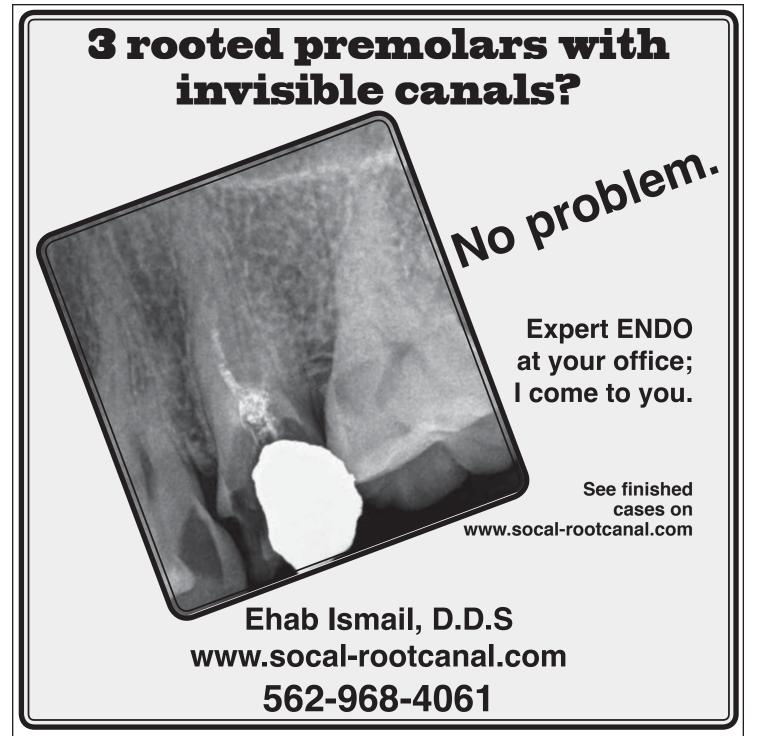


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ENDO PRACTICE FOR SALE-ORANGE COUNTY: 6 Ops, strong referral base, est. 25+ years, Paperless, digital, 5 year old equip. 2015 GR \$736K. HSPPT-Kerri McCullough 949-300-0312 #CA327.

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Practices for Sale

South Orange County Periodontal

Premier 40 year old Periodontal practice with stable staff and mature hygiene program – grosses \$1.6 million on 3 1/2 days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition.

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate – modern equipment with digital x-rays and Dentrix software – Dr relocating out of California.

Los Angeles

Dr. retiring – after 44 years in private practice - beautiful, modern 3 operatory practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

Foothill Ranch

Fantastic modern 5 operatory practice grosses almost \$800,000 on 3 days/week with a net of approx. \$300,000 – Dr does all phases on dentistry but would be willing to remain as an Associate to perform any procedures the Buyer is not comfortable doing – very high quality dentistry performed.

North Orange County Endodontics

Georgeous high-tech New Endodontic practice started from scratch 3years ago – Dr relocating out of state – 2016 projected collections of \$440,000 – all new equipment with two Zeiss microscopes and 3D cone-beam.

Laguna Niguel

Dr. retiring after 38 years in this location Private insurance and cash only - 4 operatories with digital xrays – grosses over \$600,000/year on 3 days/week – 3 1/2 days of hygiene - "Itero" scanning system.

Artesia Practice and/or Building

Building – 10,000 sq. ft. – 23 operatories – asking \$3.5 million – includes parking lot across the street.

Practice – 50% MediCal (DentiCal) – absentee owner – grosses over \$4 million per year – if not buying Building, must relocate Practice.

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When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Burbank, Carson, Hesperia, Lancaster, Lomita, Long Beach, Moreno Valley, Santa Barbara, South Gate, Thousand Oaks, Victorville, Westlake Village and Woodland Hills.

HIGH DESERT MULTISPECIALTY PRACTICE: Long established multispecialty, multiple location practice collected \$5.4 million in 2016 with a net income of \$725,000 to the owner/operator. All specialties including ortho, pedo, endo, oral surgery and perio. Total of 37 equipped operatories in two locations with full computerization and digital x-rays. Excellent visibility and marketing program. Asking \$2.4 million.

LOS ANGELES PERIO PRACTICE FOR SALE: Professional building location with five equipped operatories. Seller works three days per week with three days of hygiene per week. 2016 collections were \$545,000 with a net income of \$160,000. 45% of the production is from implants, 25% from perio surgery and 25% from hygiene. Motivated. Asking \$250,000.

HUNTINGTON PARK PRACTICE FOR SALE: Retail location with virtually 100% Hispanic patient population. Excellent visibility and signage. Seller works just 19 hours per week and collected \$205,000 in 2016 with a net income of \$65,000. Three equipped operatories with two additional ops that are plumbed but not equipped. The office is not computerized. Asking \$135,000.

LOMITA GENERAL PRACTICE FOR SALE: Long establish fee for service practice has good potential for the right buyer. This practice collects \$145,000 per year with a net income of \$63,000 per year on a short work week. Two equipped operatories plus two additional operatories that are plumbed, but not equipped. The practice has a majority of Chinese patients and the seller is Chinese. The ideal buyer would be of Chinese descent. Asking \$70,000 but motivated!

MORENO VALLEY FEE FOR SERVICE PRACTICE: Outstanding office with great visibility on the perimeter of a large shopping center in effectively its own free standing building. 8 equipped operatories with full computerization, digital x-rays, panoramic x-ray and Biolase laser. Seller has lost his motivation and recognizes that he must sell. The practice has historically collected well over \$1 million per year (\$1,160,043 in 2014 and \$1,042,891 in 2015). Currently projecting \$640,000 for this year with a net income of \$200,000. Seller works 4 days per week with 7 days of hygiene per week. MOTIVATED!!! Asking \$300,000.- SOLD AT FULL PRICE

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE: Quality, established, fee for service practice consistently collects over \$800,000 per year on four days per week with four full days of hygiene. Seller nets \$260,000/year even though referring out ALL endo, ALL perio, and ALL oral surgery. No Denti-Cal or HMO. No advertising, evenings or weekends. Very nice five operatory office with expansive window views to the mountains and excellent natural light. Sixth operatory is plumbed but not equipped. Seller is retiring. Asking \$625,000.-SOLD AT FULL PRICE

WESTMINSTER GENERAL PRACTICE FOR SALE: MAJOR PRICE REDUCTION! Practice collected \$570,000 last year and is on track to collect \$525,000 this year on four days per week. Net income is \$200,000+ per year. Three days of hygiene per week. \$6,000+ in DeltaCare capitation. No Denti-Cal. The office has four equipped operatories with digital x-rays. No advertising. Seller is moving out of state after the sale. Asking \$340,000.

VENTURA COUNTY GENERAL PRACTICE FOR SALE: Great visibility in a retail center, this practice collected \$225,000 in 2016 and the seller refers all perio, most endo, most oral surgery and all ortho. Stable patient base with good new patient flow at 15 new patients per month. Three equipped operatories. No marketing. Seller is retiring. Asking \$125,000.

WESTCHESTER/LAX AREA FEE FOR SERVICE PRACTICE FOR SALE: Established four day per week fee for service practice collects \$600,000/year and is on track to collect over \$700,000 this year. Net income is over \$200,000 per year. The practice has five days of hygiene per week and refers virtually all specialty work. Located in a professional building, this practice has four equipped operatories with digital x-rays and Dentrix software. Seller is going on disability. Asking \$450,000.- **SOLD AT FULL PRICE**

SOUTH GATE PRACTICE FOR SALE: Located in a Hispanic shopping center, this practice collects \$220,000 per year on 25 hours per week. Some capitation and some DentiCal. 15-20 new patients per month with no advertising. Five equipped operatories plus one additional operatory that is plumbed but not equipped. Seller is limited as to the number of hours that he can spend at the practice due to family issues. Motivated. Asking \$135,000.

THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000.

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$450,000.

CARSON STARTER PRACTICE FOR SALE: Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$95,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$70,000.

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The broker might assert that by including the first \$40,000 of your accounts receivable in the sale will give the buyer their necessary working capital.

Nonsense! The buyer can borrow the same \$40,000 from the bank. They don't need any of your accounts receivable. The real reason is that by including that initial \$40,000 of your accounts receivable increases the sale price of the practice which increases the "perceived" value that you are getting for your practice and it increases the broker's commission. Nothing more, nothing less.

There are some valid reasons to include the accounts receivable with the sale of a practice, i.e. if you are moving out of state, making it difficult for you to do any rebilling after the buyer's time for billing your accounts has expired or if the sale is occurring as a consequence of the death of the practitioner. In those cases, **all** of the accounts receivable are sold and sold at a discount, because not all of the accounts receivable will be collected and the buyer will need to wait for their money as opposed to using a line of credit from the bank.

If accounts receivable are being sold, Lee Skarin and Associates does not charge a commission on the portion of the sales price attributed to those accounts receivable. No broker should be that greedy. For all your practice sale questions, call Kurt Skarin at 805-777-7707.

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Covina - SOLD!!! Freestanding Building & **Dental Practice for Sale!** Gross over \$1 Mil. 6 Eq. Ops

Diamond Bar - SOLD!!!

■ Freestanding Bldg. Low Rent. ■ Retail Plaza. Gross ~ \$245K

Downey - SOLD!!!

- Gross ~\$465K.
- Affordable Rent. New EQ.

<u>Lancaster</u> - New Listing!

- No HMO and No Dentical
- PPO/Cash, ~1,300 sq ft 2 Eq. Ops + 2 Add'l Plumbed

- La Puente Low Rent! Corner Lot in Strip Plaza.
- 3 Equipped Ops, ~1,400 sqft

Lawndale -Busy street!

- Equipment & Leasehold
- Strip Mall, Facing Main St.
- 5 Belmont dental chairs

Long Beach - Starter Practice

Shopping Center. ~1,350 sf 2 Eq. Ops + 2 Add'l Plumbed

- Long Beach 20 Yrs of Goodwill
- 5 Operatories, ~1,300 sq.ft. Mixed income & Stable Pt Base

Los Angeles - Busy Main Street!

- 4 Operatories, ~1,397sq.ft.

Close to Retail/Shopping center

- Pico Rivera -Gross ~\$530K.
- Corner Bldg. 25+ years goodwill.
- Retail Shopping Center.
- ■~2,450 sf, 7 Eq. Ops, 1 plumbed

Torrance - Building for Sale

In retail center. 3 Unit Building

~ 3,350 sq.ft. Asking \$1.5 Mil.

Van Nuys - Shopping Center

- Starter Location on busy main intersections. Good visibility.
- 3 Eq. Ops., ~1,100 sq.ft

Dental Practice for Sale Ventura County, CA

Filmore - New Listing!

- Retail/shopping center
- 3 Eq. Ops + 2 Add'l Plumbed
- ~ 1000 sq feet

Santa Paula – New Listing!

- Located in a shopping plaza
- 3 Eq. Ops + 2 Add'l Plumbed
- ~ 1500 sq. feet.

Dental Practice for Sale Orange County, CA

Brea - Gross ~\$350K

- Located in Downtown Brea.
- Cash/PPO, ~2,400 sq.ft.
- 3 Eq. Ops, 2 Add'l Plumbed

Fullerton - Gross ~\$825K

- Supermarket Shopping Ctr
- 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Irvine - New Listing!

- Equipment & Leasehold
- In Shopping Center
- 4 Eq. Ops, Approx. ~1,635 sq.ft.

Laguna Hills - Beautiful Office

- Busy Retail Shopping Center.
- Cash/PPO. 4 Eq Ops, ~1,750 sf

Mission Vielo - Gross ~\$970K Large Shopping Center. 7 Ops.

Westminster - Freestanding Bldg & Dental Practice for Sale!

- Gross Over ~\$1 Mil.
- 2-Story Bldg Facing Main St.
- 30+ yrs Goodwill. ~5681 sq.ft.
- 14 Ep. Ops., 3 plumbed Ops.

Santa Ana - Gross ~\$270K

- High Foot Traffic. Mixed Income.
- 5 Ops + 2 Plumbed, ~2,392 sf.

Dental Practice for Sale San Bernardino County, CA

Ontario - Seller Retiring!

- Busy main street. Low Rent!
- 3 Equipped Ops, ~1,100 sf.

Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- **Both Dental Practices are in** Large Retail Centers.
- Rialto: ~3,500 sq.ft., 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops

Dental Practice for Sale San Diego County, CA

- San Diego Strip Mall Gross ~\$270K on 2 days/wk
 - 3 Eq. Ops + 1 plumbed

La Jolla - Gross ~\$310K.

- Mostly PPO/Cash, 2 Ops
- **New Equipment**

Dental Practice for Sale Northern California

Concord -Dental Practice & Real Estate Available

- Gross~\$125K on 3 days/wk
- Mostly Cash/PPO.
- 2 Eq. Ops + 2 Add'l Plumbed

Dublin - Starter Office

- Equipment & Leasehold
- Major Shopping Ctr. 5 Ops.

Fremont - Starter Practice & Real Estate for Sale

- Main Shopping Center
- New Office, Built in 2012
- 5 Ops., ~2,000 sq.ft

Modesto - Gross ~\$1 Mil

- GP located in Strip Mall.
- Cash/PPO, ~3,200 sq.ft.
- 7 Eq. Ops + 1 Add'l plumbed

Modesto - New Listing!

- Gross ~\$315K on 3days/wk
- 4 Ops. ~1,200 sq.ft.
- 50% Medical; 50% Cash/others

<u>San Leandro</u> - SOLD!!!

■ PPO/FFS. Gross ~\$260K

San Jose - Real Estate & Starter Practice for Sale

- Constructed in 2014.
- Modern. Retail Center.
- Major Intersection.
- 6 Equipped Ops, ~2,500 sq.ft.

San Jose - Gross ~\$360K

- Located in Medical Prof. Bldg.
- Main Street. 4 Ops, 1,465 sf.

San Jose - Gross ~\$624K

- Mostly Cash/PPO. 4 5 Ops.
- Well-run office, 21+years.

■ In Major Shopping Center.

- San Jose Gross ~\$850K. Mostly Dentical, 5 Eq Ops.
- Shopping Center, ~1650 sf. Some PPO/Cash, No HMO.

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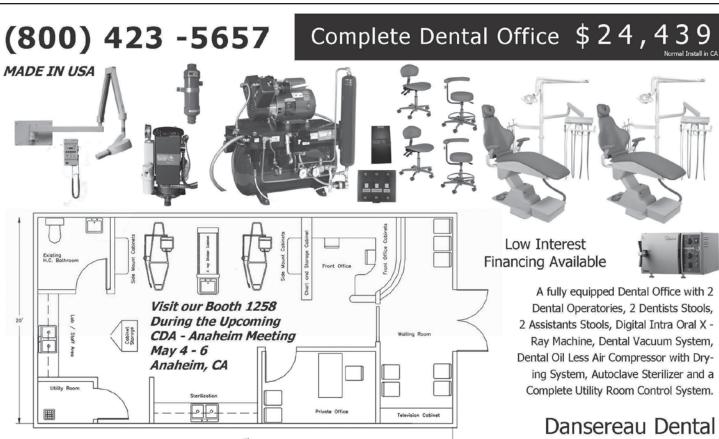
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LA MESA

List Price: Contact us Est. Buyer Net: \$325,000

Newly renovated & updated decor. Near amenities. 6 ops, 2.420 sqft.

SAN LUIS PERIO

List Price: \$495,000 Est. Buyer Net: \$237,000

Seller willing to work after practice purchase. 4 ops, 1,100 sqft.

CENTRAL COAST

List Price: \$450,000 Est. Buyer Net: Contact us

Stand-alone building with plenty of parking. 7 ops, 1,700 sqft.

Other listings in California:

Northern & Central

Bakersfield \$180,000
Bakersfield \$250,000
Bakersfield \$270,000
Bakersfield \$450,000
Bakersfield \$477,000
Bakersfield *IN ESCROW*
Fort Bragg \$425,000
Fresno \$525,000
Lake Isabella \$95,000
Porterville \$330,000
Santa Clara *IN ESCROW*
Silicon Valley \$245,000
Sunnyvale *IN ESCROW*

■ = Real Estate Available

■ = Turnkey Practice

Central Coast

Central Coast \$259,000
Paso Robles \$450,000
Paso Robles \$150,000
Paso Robles *IN ESCROW*
Santa Barbara Co. \$525,000
Santa Barbara Co. \$400,000
Santa Maria \$125,000
Santa Maria \$450,000
Santa Ynez Valley \$180,000
San Luis Obispo \$650,000
Ventura \$120,000

Southern

Burbank Call for Details
Lancaster \$450,000
Glendale *IN ESCROW*
Hollywood \$220,000
Monterey Park \$225,000
Newbury Park \$500,000
Newbury Park *IN ESCROW*
Newport Beach \$250,000
Pacoima *SOLD*
Westlake Village \$250,000

San Diego & Inland Empire

Cathedral City \$79,000 Cathedral City \$79,000 Cathedral City \$79,000 Cathedral County Perio \$100,000 Cathedral Cathe

Visit our website for full listing details! www.integritypracticesales.com



Chris Chen DDS, is seeking an associate general Dentist to join our Covina practice. Position Monday 9~6 PM. Please Email resume to netdds@gmail.com.

Surgeon Available for San Fernando Valley Locations. Keep production in house. Don't refer out. Flexible hours. Contact: Omfssfv@gmail.com.

Litigation is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848.

Goachella Valley assoc. available. Semi-retired dentist looking for a quality office with purchase option. No HMO/Denti-cal. (310)502-4619 John.

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

NEEDED PART-TIME, potential FULL-TIME. Silverlake, CA. Phone interview and trial working interview. Email resume to marie.hoang@gmail.com.

DOWNTOWN Highly visible location ground level on busy downtown street. Long established practice with current owner for 20+ years. Ken Rubin Practice Sales (619) 299-6161.

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LOMPOC Dental off for sale 5 ops/2 equip. recent coll approx 20k/mth on only 2 days/wk.Have 2nd off so can't go more days. Make an offer. 805-931-9323.

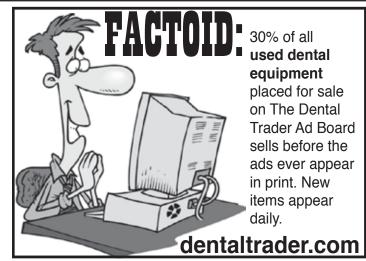
PRACTICE FOR SALE LAGUNA HILLS Modern designed GP w/4 eq ops NET \$298K California Practice Sales, Inc. Phone: 714-639-2775.

2 small practices for sale. coll 390k in 2016. Asking 299k. Or can let a dentist run them. prasan71@yahoo.com. In Santa Maria and Lompoc CA.

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Torrance. Estb 12 yrs, Senior Seller retiring, Has rare contract with Unions having good fees Hundreds of Union members get free dentistry. Another PPS client with same contracts, calls 50 to 100 members every day for their oral exam. FP \$185K. A five star office or merger opp. PPS PROFESSIONAL PRACTICE SALES CALL. TOM FITTERER 714-345-8659.



WANTED SELLER GP looking for OC practice grossing \$500K-2MILL, established patients, high visibility. Can close ASAP! Email: elcajun2011@yahoo.com.

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Specialist is looking to sublease dental office on the westside. (preferabbly equipped) Min 2-3 ops needed. please email epdentist@gmail.com.

GENERAL PRACTICE FOR SALE-OXNARD: 4 Ops, Est. for 30+ years, Paperless, 6 days of Hyg./week. HSPPT-Thinh Tran-949-533-8308 #CA387.

Dental Office in Torrance for Sublease, \$800/day, 2 operatories, 2 days available, Feel Free to contact DR. Ivan at 13103438331.

West Govina practice for sale located in shopping center location collecting \$670,000 in 2016. Seller will carry financing with down payment requirement. Tina Ochoa, Broker (951) 309-3196.

GP Dentist available for hygiene work once or twice a week, please feel free to contact me DR. Ivan at 13103438331 or ivanlozano73dentist@gmail.com.

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Have a quality practice? I have quality buyers! Greg Beamer 909-542-4891.

Dentist Looking for part - time position preferably Mondays, Please call me at 13103438331 and look for Dr. Ivan, Thank You and god Bless.

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"We cannot thank Cecilia enough for all of the help and guidance she gave us in the sale of my dental practice and real estate. What we thought was a simple transaction turned into one complication after another. We talked to all of the attorneys in Dental Trader and we felt most comfortable with Cecilia and we are so glad we chose her to represent us. She always made herself available to address our questions and concerns, and protecting us from the buyer's attorney who would always change the wording at the last minute to reflect the opposite of what we and the buyer had agreed to. If you need a dental attorney, look no further than Cecilia. She is a rare jewel to our profession!"

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Chula Vista Dental Office Condo For Sale. 1026 sq. ft. \$399,000. Call for photos, info. 619 298-1775. docfrerichs@yahoo.com.

Orange County Beach City HMO grossing 4.4 Million, two locations, Absentee Seller 20 ops, estb 30 yrs. Full price \$4.4 million. Seller must sell, An Owner Operator will do 5.5. PPS PROFESSIONAL PRACTICE SALES CALL. TOM FITTERER 714-345-8659.

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REDLANDS Boutique office, fully equipped avail. 1-3 days/wk. 3 ops; newly decorated; low costs; 714-292-5238.

PERIODONTIST (LOS ANGELES) WILL COME TO YOUR OFFICE WITH INSTRUMENTS, MATERIALS, IMPLANTS AND MOTOR. SOFT, HARD AND SINUS AUGMENTATION CALL OR TEXT (310)926 8985 or deminem1985@hotmail.com.

South OC Ortho office needs orthodontic scheduling coordinator and part time treatment coordinator. Email resume to BarkateOrthodontics@yahoo.com.

Dental Assistant Part-Time for our Barstow/Pomona Clinic, bilingual Spanish, min 2 yrs exp, salary \$12-14hr email resume to hr@mccn.org.

Closing Office Selling 3 complete Belmont Chair Packages, Belray Xray cone, digital sensor (Owandy), Rembrandt light, other euipments. tdds75@yahoo.com.

Bargain must sell doctor is sick, Costa Mesa. 3 operatories, Dentical, PPO, CASH Good Location on 19th street busy intersesion. 714 317 3031.

Seeking Dentist We have a beautiful modern office in Long Beach, CA. We'd love you to join us PT Wed or Fri. Contact us (562)494-8400.

Associate Dentist needed in Anaheim p/t 1 to 2 days/wk 2yr expreq. apply resume drsusanleedds2@gmail.com.

Selling office: Avoid loosing upto 10% value if retiring/selling through middle person(broker). Call on 7142997653 if willing to sell directly to buyer.

PRACTICE FOR SALE/ BEVERLY HILS Beautiful Perio office w/ 3 eq ops California Practice Sales, Inc. Phone: 714-639-2775.

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Santa Barbara County #1105

Fee-for-service restorative Practice beautiful contemporary High tech office Seller retiring 2015 revenues of \$945.414 Asking \$540,000

South Bay #1111

Outstanding fee-for-service General dental practice 34+ years goodwill Five (5) treatment rooms Seller retiring

Asking \$575,000

South Orange County #1110

Restorative general practice Busy location, 30+ years of goodwill 2016 Gross revenues \$347,172 Seller retiring

Asking \$265,000

Inland Empire #1108

General practice Free standing building 15' gross revenues \$1.1 million Eight (8) treatment rooms Room to expand

Asking \$767,500

West Los Angeles #1116

C&B. Implant and

Cosmetic restorative

Large suite in great location

Seller retiring

Fresno County #1091

Outstanding general practice Approx. 2,400 sq ft. Six (6) treatment rooms Practice fully equipped w/ digital X-ray equipment Seller retiring 2015 gross \$494,804

Asking \$327,500

West Los Angeles #1115

General dental practice Digital/ laser/ elect. handpieces Seller retiring 2016 Gross \$568.345

Asking \$430,000

South Orange County #1112

General practice Compelling location 2016 gross revenues \$332,548 Seller retiring Asking \$259,000

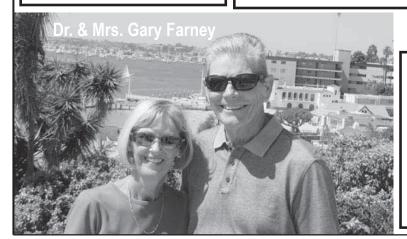
Mid-South Orange County #1114

General practice Prestigious address Seller retiring Call for more details

Long Beach #1117

General practice Seller retiring Call for more details

2016 gross \$1,272,301 Call for more details



Northern California #1106

PERIO practice Four (4) treatment rooms 1,350 square feet Solid 40% net grossing over \$1,000,000 Office condominium is available for purchase

Asking \$765,000 for practice

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GENERAL PRACTICE FOR SALE-SAN DIEGO: 3 Ops, EagleSoft, Digital, 2016 GR \$322K. HSPPT-Russell Okihara 619-694-7077 #CA404.

AB Dental Bone expansion kit. Bought brand new and used only once. \$2500. sshamoiel@gmail.com.

dentist part time needed 2-3 days per week, moreno valley, excellent chairside manner, please call 951-247-2738 or fax 951 247 2739.

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Brand New Midwest E Plus Electric high speed attachment, \$900, have two extra ones. Sshamoiel@gmail.com.

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Associate Dentist Part Time Needed. Looking for an associate dentist to join our busy office who are dedicated, with good chairside manner and great communication skills. Must be comfortable with molar endo and extractions. Our office is all-digital. We perform all phases of dentistry including restorative dentistry, endo, ortho, implant placement and restoration and prosth. Bilingual in Spanish is a plus.Please submit your resume/cv. to drmillot@gmail.com or fax to 562-866-7747 Thanks.

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Part-Time Dentist Needed in Santa Ana. Minimum of 2yrs experience. Send resume to dreamdentalsantaana@yahoo.com.

General dentist wanted. Part time. Santa Ana, CA. Private office. No HMO. Email resume to: markchang7@aol.com.

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itero 2013 purchased excellent conditions, patients love not having a traditional impression taken. Great marketing tool.\$20,000 or best offer. Call 714-990-8891 Carolyn.

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Dental office for sale. Office is fully operational. 3 ops fully functioning, plumbed for 5. Contact radiantsmilesdentistry@gmail.com for info.

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Dental Assistant needed, DA or RDA private prac. exp. front and back min 3 yrs 2 to 3 day team player email cv to smsinco@gmail.com.

\$69 Highspeed Repair Professional handpiece repair services starting at \$69. New turbine with every highspeed repair. Call: 877-863-4848. **Mention Dental Trader AD for discount**.

Dental assistant wanted in Santa Ana office. Immediate open. Send resume to yblddentist@gmail.com.

Endodontist Wanted Now in a warm family dental practice setting located in Artesia, CA. Pls call (310)625-3840 or E-Mail: DentistDrLee@yahoo.com.

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PRACTICE FOR SALE HEMET GP/Real Estate w/ 4 ops NET \$114K California Practice Sales, Inc. Phone: 714-639-2775.

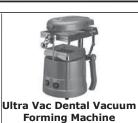
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GENERAL PRACTICE FOR SALE-N. COUNTY, SD-ENCINITAS: 3 Ops, Digital, EagleSoft, Excellent Location, Bright/Modern. 2015 GR \$397K. HSPPT-Russell Okihara-619-694-7077 #CA376.

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MOTERO Valley Practice for sale 4ops. busy retail location great potential. 35k and more vehicles pass per day. owner is retiring. for more info call (951)743-4595 (951)656-3100.

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Huntington Park GP practice collected \$205,000 in 2016 with a net of \$65,000 on 19 hours/week. Retail location, Hispanic patient base. 3 ops. Asking \$135,000. Kurt Skarin 805-777-7707.

Periodontist (**Board** Certified) Available in southern CA. Will bring all instruments. Please contact periodontalexpert@yahoo.com.

WESTWOOD 1 eq. op. in a 400 sq. ft. professionally designed suite. Rent is \$950/month. Excellent Satellite or Specialist location \$46,500 Greg Beamer 909-542-4891

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FEATURED LISTINGS

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. **Grossed approximately \$142K in 2016.** Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

LAGUNA HILLS – With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$304K in 2016. **Buyer's net of \$85K.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

HEMET (GP + Real Estate) – With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$332K for 2016. **Buyer's net of \$114K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

SAN DIEGO COUNTY – This General Practice & Specialty office is located in a newly remodeled single story shopping center. It was established over 23 years ago. The office is open 5 days/wk and 2 Saturday/mo and sees approximately 106 new patients/mo. It consists of 8 equipped operatories on a 3,080 sq ft suite. It's computerized with Eagle soft software and digital x-ray. Income source: Cash/Some PPO/ Some Denti-cal/Some HMO. **Grossed approximately \$1.1M in 2016 with a Buyer's net of \$306K.** The Seller will stay on if requested for consulting to assist the Buyer in continuing to grow the practice month after month too. There are two luxurious retirement communities in the general proximity; one of them is a few feet outside the back door of the practice provided an untapped source of income. This practice is a well-oiled machine that can be Associate Run, or if the Seller works in the practice can even make it more profitable than already represented on our cash-flow analysis. Please contact your CPS Agent for more details. **Property ID #5162.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

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GENERAL PRACTICE IN ORANGE



- Grossed approximately \$600K in 2016
- 40 years of goodwill
- Located in the first floor of a three story professional building
- Rear parking
- On major busy street of Orange
- 5 equipped operatories with window views to the street
- 3 day/wk practice with 4 days/wk of hygiene

- Computerized with Practice Works software
- PPO/Cash/slight Denti-cal
- Has long term staff
- Mainly patient referral
- Seller is retiring
- Great friendly practice

Please contact your CPS Agent for more details. Property ID #5167.





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Alice C. King, V.P. Lic #00602189

LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed approximately \$477,868 in 2016. **Buyer's net of \$80K.** Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.**

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. Grossed approximately \$142K in 2016. Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patient vin Liris rance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA CRESCENTA (Ortho) - Patient Charts Only!!! Please to tack your CPS Agent for more details. Property ID #5145.

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed approximately \$408K in 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LA PUENTE – General practice + Real Estate. This practice is a historical landmark circa 1961 for the city of La Puente, previous owner built out the first dental practice for the city servicing the Latino community. Current owner established over 26 years ago and it's located in a single free standing building with private parking lot. Building for sale. The property is well maintained inside and out. Seller is currently working 1 clay/wk and associate 2 days/wk. Seeing 20-30 new patients/mo. PPO/ Cash/Denti-cal/HMO practice. 100% patient referral. Practice consists of 4 equipped operatories in a 1,200 sq ft office. Has custom made program system to keep track of patient information. Grossed approximately \$452K in 2015. Net of \$172K. Great opportunity. Please contact your CPS Agent for more details. Property ID #5101.

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% is atient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 1, 200 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2016. Buyer's net of \$98K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. Property ID #5098.

LOS ANGELES - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$823,221 in 2015. Buyer's net of \$256K. Please contact your CPS Agent for more information. Property ID #5107.

LOS ANGELES / LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operatory for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. Grossed approximately \$251,832 for 2016. Buyer's net of \$91,211. Great potential for a full time Buyer. Please contact your CPS Agent for more details. Property ID #5158.

LOS ANGELES – Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Grossed approximately \$531K in 2016. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

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Robert A. Palumbo, Executive V.P/Partner Lic #01855842

PASADENA – General practice established 60 years ago located in the heart of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygiene. Consists of 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. Projecting approximately \$616K for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5147.**

VAN NUYS (GP) - The practice has approximately 30 years of goodwill to offer and has always been at this location. Conveniently located next to the Van Nuys' Airport, there are many of the airport and aerospace employees that have excellent insurance that could be marketed. Currently, there is no marketing in place and the practice is reliant only on patient referrals. The office consists of 6 equipped operatories with SoftDent software. Has some Denti-cal and HMO. **Projecting approximately \$452K. Buyer's net of \$139K.** Please contact your CPS Agent for more details. **Property ID #5148.**

ORANGE COUNTY LISTINGS

BREA – Established in 1984, this general practice is located in a 2 ctory medical / dental building. The office consists of 3 equipped operatories in an approximately 1,000 sq ft suite. C rre tt) the Seller is working 4 days/wk w/ one Associate 1 day/wk. See approximately 15-18 patients/day. PPO & Carac tly. 1,00% patient referral. Has reasonable rent. Grossed \$324K in 2015 with monthly revenues approximately \$27K/mo. BI /er s net of \$69K. Great opportunity. Please contact your CPS Agent for more details. Property ID #5121.

FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 27 years of goodwill. Grossed \$344K in 2016. Buyer's net of \$136K. Great practice. Please contact your CPS Agent for more information. **Property ID #5165.**

HUNTINGTON BEACH – Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

IRVINE – Long established Orthodontic practice with over 40 years of goodwill located on a 2 story Medical Dental building in an upscale are serving the greater Irvine, Costa Mesa and Newport Beach. It's the second and longest operating Orthodontic practice. Office consists of 6 chairs in Open Bay with Ortho Track Classic software. Seller is currently working 3 days/wk averaging \$20K/mo. PPO & Cash Only. Grossed \$240,960 in 2015 and projecting \$241K for 2016. Please contact your CPS Agent for more information. **Property ID #5135.**

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X- (ay 1 sector) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and see a processing approximately 12-15 new patients/mo. Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K. Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

LAGUNA HILLS – With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$304K in 2016. Buyer's net of \$85K. Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. Grossed \$349K in 2015 and Projecting \$499K in 2016 with a Buyer's net of \$171K. Please contact your CPS Agent for more details. **Property #5144.**



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John W. Knipf, President Lic #00283209

MISSION VIEJO (Turn-Key) – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. Property ID #5138.

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. Property #5142.

NEWPORT BEACH - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in Januar, 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 1 new patients/mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped prelateries and 1 plumbed not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital a ray (1 sensor). Projecting approximately \$663,189 for 2015 with a **Buyer's Net of \$140,982**. Great practice. Please contact your CPS Agent for more details. **Property #5086**.

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. Grossed approximately \$462,642 for 2016. **Buyer's net of \$120K.** Please contact your CPS Agent for more details. **Property #5137.**

ORANGE COUNTY - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (us lbk) suite. Full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPor Sair/Cap (Averaging \$3500/mo in Cap checks). Grossed \$697K in 2015. **Buyer's net of \$178K.** A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.**

ORANGE - ONLY PATIENT CHARTS are being sold. With approximately 300 patient charts, the gross revenues collected for 2016 was well over \$500,000. In these charts, there are over 26 years of goodwill to offer. The Seller has seen generations of patients because they were handed down through the family, the Seller's Mother who is now retired is also a dentist. While we are selling the ONLY PATIENT CHARTS, the practice was located right next to St. Joseph & CHOC Hospital in Orange. The Seller has taken a very conservative approach for the past year as the focus was on family matters, and because of this, additional treatment plans are ready to be put into place. Currently, the Seller has been referring out all complex extractions, traditional orthodontics, and all oral surgery. The Seller was restoring implants, though none were being placed and referred out too. By purchasing these charts, you can instantly grow and take your practice to another level with an entirely new patient base. Please contact your CPS Agent for further details. **Property ID #5097.**

ORANGE – General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. Grossed approximately \$600K in 2016. On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

SAN JUAN CAPISTRANO – Leasehold Improvements & Equipment Only! The office has been in San Juan Capistrano for over 30 years that we can document and we believe it to be known for a longer period as an icon in the community. It is located in the corner of a single story building conveniently next to the parking lot. Has reasonable rent. Practice consists of 3 equipped operatories in a 1,420 sq ft suite. The office has many modern amenities and wired for multiple monitors and computers in each operatory. San Juan Capistrano is known for the widest variety of homes in Orange County and boasts more than 2,419 people per square mile per the last census. The Seller is moving the FFS (Fee for Service) patients and select insurance plans to their new location. Please contact your CPS Agent for more information. **Property ID #5164.**

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SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/(K) indicates approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

SANTA ANA (GP) – With over 40 years of goodwill to offer, this practice is located in a 2 story medical dental building with convenient access to 55/5/22 freeway. The office consists of 4 equipped operatories with ACE software. Seller does stand-up dentistry, though operatories are spacious to accommodate sit-down dentistry. Working 4 days/wk with 3 days/wk of hygiene. Sees approximately 10-15 new patients/mo. 100% Patient Referral. Has competitive lease. Grossed \$327K in 2015 and projecting approximately \$374K for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5139.**

SANTA ANA – *(GP + Condo Suite Opportunity)* Well modern designed office located in a 2 story medical dental building. Established in 1991. Consists of 4 equipped ops on a 1,200 sq ft condo. Computerized with Cloud Base / Denticon software and digital x-ray (2 sensors). 100% Patient referral. PPO and Cash only. Projecting approximately \$178K for 2016. Great signage. On a busy street and in one mile proximity of a school and new 500+units high-end rental building. Seller going into teaching. Please contact your CPS Agent for more details. **Property ID #5156.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

CHINO - *Real Estate for Sale.* This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

CHINO – With 38 years of goodwill this General Practice consists of 4 equipped operatories in a 1,540 sq ft suite located on a single story free standing medical/dental building. Near a high school and residential community. The seller is currently working 2 days/wk plus 1 Saturday/mo with 2 days/wk of hygiene. Seeing approximately 10-15 new patients/mo. PPO/Cash/Some HMO. Computerized with Eaglesoft software. Does minimal advertising. Has reasonable rent. Grossed approximately \$487K in 2016. **Buyer's net of \$215K.** Great icon dental office in the Chino community. Please contact your CPS Agent for more information. **Property ID #5143.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Dentical. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed \$423,734 in 2015 and projecting approximately \$427K for 2016 with a **Buyer's net of \$157K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

FONTANA (GP + Building for sale) – Premier dental office with over 50 years of goodwill, the practice has been at its current location since 2000 when the Seller built the practice in an adjoining lot of the original practice. Located on a highly trafficked corner location, it is right across the street from a Middle School. Practice consists of 8 fully equipped operatories including 2 hygiene room and 1 surgery room in a approximately 3,000 sq ft office. It's computerized with Dentrix software and Digital X-ray (4 sensors). The practice has all of the latest technology to enable it to deliver the most advanced treatments, and all operatories have electric and air driven hand pieces. Seller is currently working 4 days/wk with 5 days/wk of hygiene, Proths 3 days/wk, O.S. 1 day/mo and Endo 2 days/mo. See approximately 60-65 new patients/mo. PPO & Cash only. Grossed approximately \$2.3M in 2016 with a **Buyer's net of \$968,295**. Great opportunity to own a great practice plus the building. Please contact your CPS Agent for more details. **Property ID #5140**.

HEMET (GP + Real Estate) – With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$332K for 2016. **Buyer's net of \$114K.** Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**





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Fred Vuittonet, V.P. Lic #01363583

MURRIETA – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1 790 sq ft suite. Seller is currently working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Est brisned in June 2014. Grossed approximately \$526K in 2015. Buyer's approximately net of \$183K. Excellent opportunity. Please contact your CPS Agent for further details. Property ID #5105.

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. Grossed \$250K in 2015 and projecting approximately \$284K for 2016. Please contact your CPS Agent for more information. **Property ID #5146.**

TEMECULA – Modern designed General practice located single free standing building with 5 suites. Office consist 3 equipped operatories in a 1,350 sq ft suite. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Averaging 15 new patients/mo. PPO & Cash only. NO HMO. Does some advertising. Computerized with Dentimax software and digital x-ray (3 Sensors). Grossed approximately \$1.2M in 2016 with a **Buyers net of \$444K.** Great location and good signage. Please contact your CPS Agent for more details. **Property ID #5155.**

TEMECULA (GP – Turn-key) This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. Grossed approximately \$263,156 for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

DEL MAR - *Price Reduced!!* Established in 1995 this General Practice is located in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consist of 2 equ pred operatories with window views to the ocean in an approximately 684 sq ft unit. It's computerized with Dent is 0.5 showere. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed \$249K in 2015. Please control your CPS Agent for more details. Property ID #5110.

EL CENTRO (GP + BLDG) – Price Reduced!! Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed approximately \$347K in 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

SAN DIEGO COUNTY – This General Practice & Specialty office is located in a newly remodeled single story shopping center. It was established over 23 years ago. The office is open 5 days/wk and 2 Saturday/mo and sees approximately 106 new patients/mo. It consists of 8 equipped operatories on a 3,080 sq ft suite. It's computerized with Eagle soft software and digital x-ray. Income source: Cash/Some PPO/ Some Denti-cal/Some HMO. Grossed approximately \$1.1M in 2016 with a Buyer's net of \$306K. The Seller will stay on if requested for consulting to assist the Buyer in continuing to grow the practice month after month too. There are two luxurious retirement communities in the general proximity; one of them is a few feet outside the back door of the practice provided an untapped source of income. This practice is a well-oiled machine that can be Associate Run, or if the Seller works in the practice can even make it more profitable than already represented on our cash-flow analysis. Please contact your CPS Agent for more details. **Property ID #5162.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

NEWBURY PARK / **THOUSAND OAKS (GP)** — Established in 1997, this modern designed practice is the only 8 operatory practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. Grossed \$832,209 in 2015. Projecting approximately \$842K for 2016. **BUYER'S NET OF \$196,509**. Monthly revenues of approximately \$70K. Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115**.

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PORT HUENEME – This modern designed practice is located in a two story building retail plaza with heavy traffic flow. Has ample parking. The office consists of 3 equipped operatories in an approximately 920 sq. ft. suite. It's digital with one sensor. Leasehold and Equipment Only! It's a great location across from the ocean. Low sale price and affordable rent. Excellent opportunity for a first time buyer! **Property ID #5106.**

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. The icr equipment is new to 12 years old. Seller is currently working 3.5 days/wk and sees approximately 16-20 patients/ at the instrument works 4 days/wk and sees 8-10 patients/day. Insurance and Cash only. No HMO or Denti-cal. 100% patient referred. Refers out all specialties. Grossed approximately \$454K for 2015. **BUYER'S NET of \$118K.** Great practice with room to grow. Please contact your CPS Agent for more information. **Property ID** #5087.

VENTURA – This beautiful laid out General Practice with nearly 26 years of goodwill to offer is located a 2 story medical professional building. Practice consists of 4 equipped operatories in an approximately 1,500 sq ft suite. Seller is working 5 days/wk with 2.5 days/wk of hygiene. Grossing approximately \$584K for 2016. **Buyer's net of \$304K.** This practice is incredibly profitable because of its extremely low overhead complimented by the efficiencies of the office. While accepting only PPOs, approximately 70% of the patient base are eager to pay cash for the exceptional services they receive. This is an opportunity to buy a legacy. Please contact your CPS Agent for more information. **Property ID #5151.**

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed \$668,238 in 2015. Buyer's net of \$81K. Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.**

BEVERLY HILLS (Turn-Key) – Modern designed digital Periodontal practice located in a multi story elite medical professional building with valet parking. Build out in December 2014. Seller works 3 days/wk and sees approximately 4-10 patients/day. Cash, Cigna and Delta Dental only. No HMO. Computerized with Eaglesoft software. Consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,410 sq ft suite. Grossed approximately \$142K in 2016. Beautiful office. It could also be a fully functional state-of-the-art General Practice. Please contact your CPS Agent for more details. **Property ID #5157.**

LOS ANGELES – Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Grossed approximately \$531K in 2016. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

LOS FELIZ – Orthodontic office located in a 2 story professional building with 27 years of goodwill to offer. Has great signage. The office consists of 4 chairs in open bay and 1 equipped operatory for consultation in a 1,798 sq ft suite with views to the mountain. Near high-end residential neighborhood. Well laid out ultra clean chic practice offers a private office with patio. Seller is currently working 3 days per month and sees approximately 5-6 new starts per month. Grossed approximately \$251,832 for 2016. **Buyer's net of \$91,211.** Great potential for a full time Buyer. Please contact your CPS Agent for more details. **Property ID #5158.**

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: aking@calpracticesales.com
Tony Frechette: tfrechette@calpracticesales.com
Dan Parnell: dparnell@calpracticesales.com
Fred Vuittonet: fvuittonet@calpracticesales.com

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PRACTICE FOR SALE RIVERSIDE GP & Bldg 40+yrs of gdwll w/ 4 eq ops California Practice Sales, Inc. Phone: 714-639-2775.

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RDA/RDAEF wanted for small, private office in San Juan Capistrano. Pay DOE to include medical/sick/vacation/holiday and bonus. maihrmanager@gmail.com.

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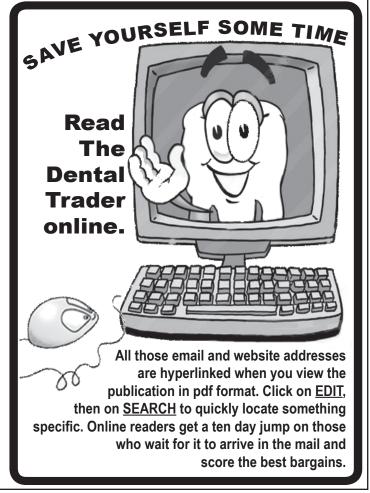
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BEVERLY HILLS – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft Dal, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- Kerri McCullough - 949-300-0312.

BURBANK – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2015 Gross Receipts of \$291K with \$118K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348-Kerri McCullough - 949-300-0312.

CENTRAL ORANGE COUNTY – General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2015 Gross Receipts of 381K with 156K Adjusted Net Income. #CA328- Thinh Tran - 949-533-8308.

CYPRESS – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge softword d most specialty services are referred out. 7 days of hygiene per week. 2015 Gross Receipts were \$962K with \$430K Adjusted Net Income. #CA257- Kerri McCullough - 949-300-0312.

ENCINO – General Dentistry Practice with 4 Operatories has been established for over40 years in the Valley. Practice features EagleSoft with 5 workstations, digital x-rays, and intraoral camera. 2015 Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thinh Tran – 949-533-8308.

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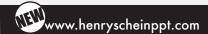
LONG BEACH – This General Dentistry practice has been established at this location for 50+ years. Featuring 5 Operatories, 4 Equipped in 1,850 sq. ft., and digital x-rays, this practice has 4 days of hygiene per week. 2015 Gross Receipts of \$359K. #CA363- Thinh Tran - 949-533-8308

LOS ANGELES – General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft and Digital x-rays. Desirable Profess Duilding location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with\$196K Adjusted Net Income. #CA318- Kerri McCullough - 949-300-0312.

MANHATTAN BEACH – NEW LISTING – Periodontal Practice- This Manhattan Beach Perio Practice is priced to sell. It features 3 Operatories, Dentrix, Dexis Digital X-rays, Laser, and an Intra-Oral Camera. 20+ years of Goodwill in the community. 2016 Gross Receipts of \$857K. #CA410-Kerri McCullough - 949-300-0312

NEWPORT BEACH – This paperless General Dentistry practice with 5 Operatories, 3 Equipped, is located in an upscale area and features EagleSoft, Social X-days, Pano, Intra-Oral Camera. The 2015 Gross Receipts were over \$550K. #CA366- Kerri McCullough - 949-300-0312.

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Steve Caudill License #00411157 (951) 314-5542 27 years in Business



Thinh Tran License #01863784 (949) 675-5578 13 Year<u>s in Business</u>



Gina Miller Lic. #02015193 (707) 391-7048 28 year<u>s in business</u>

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NORTH EAST ORANGE COUNTY – General Dentistry practice with 6 Operatories, EagleSoft dental software, Pano, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$771K with \$271K Adjusted Net Income. #CA392- Kerri McCullough - 949-300-0312.

ORANGE COUNTY - *NEW LISTING* – Endo Practice in a highly desirable city with 4 Operatories, 3 Equipped, Cone Beam CT, Microscopes, Dexis Digital X-Rays, and a paperless TDO system. Over 20 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$598K and 317K Adjusted Net Income. #CA412- Kerri McCullough - 949-300-0312.

ORANGE COUNTY - *NEW LISTING*-Orthodontic Practice with 5 chairs is located in an upscale OC location. Paperless charting with OrthoTrac. 2016 Gross Receipts of \$519K. #CA409- Kerri McCullough - 949-300-0312.

ORANGE COUNTY – Orthodontic Practice with 6 chairs in an open bay, plus 2 Operatories and a Consultation real. This practice is paperless with a digital Pan/Ceph. 2015 Gross Receipts of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough – 949-300-0312.

ORANGE COUNTY - Endodontic Practice with 6 Operatories and a strong referral base of area dentists for 25+ years. Completely paperless and digital with microscopes and 5 year new equipment. 2015 Gross Receipts of \$736K with \$325K Adjusted Net Income. #CA327-Kerri McCullough - 949-300-0312.

OXNARD – *NEW LISTING* – This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. 2015 Gross Receipts of \$795K.#CA387- Thinh Tran - 949-533-8308.

PALM DESERT – NEW LISTING - General Dentistry Practice with 9 Operatories, 8 Equipped. High-end build-out with Dentrix, Digital X-rays, Pano, and Lasers. Selling doctor works a 4 day week with 2015 Gross Receipts of \$1.3MM and Adjusted Net Income of \$388K. #CA401- Steve Caudill - 951-314-5542.

PALM SPRINGS – This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542.

PASADENA AREA – General Dentistry practice with 3 Operatories, Dentrix, Dexis Digital X-rays, and a CERGID he practice has been established for 50+ years. Building also for sale with practice. #CA282- Kerri McCullough - 949-300-0312.

SAN BERNARDINO – NEW LISTING – Facility Only, No Patients - includes equipment – Beautiful 4 Operatory office, nicely decorated, been in the same location 30+ years with street signage. Selling dentist produced \$1M/year at this location and is moving to another city. Selling as is. #CA395- Steve Caudill - 951-314-5542.

SANTA BARBARA – This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2015 Gross Receipts were \$827K. #CA291-Kerri McCullough – 949-300-0312.

SANTA MARIA – General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and PPO practice of dpatients are seen 3 days per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324-Kerri McCullough – 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry – This Pedo practice has 4 Operatories, and I year new equipment and features a beautiful, modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thinh Tran - 949-533-8308.

VALENCIA – NEW LISTING - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dentrix, Dexis, and is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thinh Tran - 949-533-8308.

WESTERN SAN FERNANDO VALLEY – *NEW LISTING* – Pediatric Dentistry. Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4-operatory practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough – 949-300-0312.

SAN DIEGO

CHULA VISTA – General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of hygiene OLD ix Software. \$493K 2013 GR, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

LA JOLLA – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077.

NORTH COUNTY INLAND, ENCINITAS

- This General Dentistry practice with 3 Operatories features Digital X-Rays, Eaglesoft software, in an excellent location. The suite is bright and modern. 2015 Gross Receipts of \$397K. #CA376- Russell Okihara - 619-694-7077.

NORTH COUNTY SAN DIEGO – 5 Operatory General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. 2015 Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077.

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SAN DIEGO – *NEW LISTING* – This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital x-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077.

SAN DIEGO – Modern and Spacious Restorative/Implant Practice with onsite lab. State-of-the Art Equipment, Beautiful Facility, 2 ORs, Digital, iCAT, Excellent Location and Opportunity, Prosthodontist Preferred. High Grossing Practice. Great Opportunity for a Multi-Specialty Center. #CA334- Russell Okihara - 619-694-7077.

SAN DIEGO – Large General Practice for sale, HMO/PPO, 34 Years at this Location. Practice is in an excellent location with great visibility. Seller is willing to assist with a transition. Year upon year consistent revenues. One-of-a-kind opportunity. #CA381- Russell Okihara - 619-694-7077.

SAN DIEGO – 3 Operatories, EagleSoft, Excellent Strip-Mall location, Perfect opportunity to get into a pr**Solu** Priced to sell quickly. Doctor is selling for health reasons. #CA340-Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Rays, Digital Pano. All End, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

OUTSIDE OF CALIFORNIA

HONOLULU, HAWAII – *NEW LISTING* - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq Ft of Rentable Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106-Russell Okihara - 619-694-7077.

HONOLULU, HAWAII – NEW LISTING - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrix, and is in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

HONOLULU, HAWAII – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrix, Dexis, Paro, Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077.

MAUI, HAWAII – *NEW LISTING* - General Dentistry Practice with 3 Ops, Innova, equipped with a Planmeca panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077.

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a MOUD design and CEREC. Excellent Location in central Maui. 2015 Gross Receipts over \$1.3MM. #HI101-Russell Okihara – 619-694-7077.

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$350K. #HI102- Russell Okihara – 619-694-7077.

NORTHERN CALIFORNIA

ALAMEDA – Office w/2 equip. Ops, 3rd plumbed in approx. 800 sq. ft., below market rent. 50% adjusted 1500 416,000 GR. Owner retiring. #CA378 Jim Engel - 925-330-2207.

BERKELEY - 1700 sq. ft., 4 Ops, Dentrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, adjusted net \$494,000. 100% fee for service. #CA379 Jim Engel - 925-330-2207.

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrix, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K #CA391- Dennis Hoover - 209-605-9039.

CAMPBELL - 2050 sq. ft., 5 ops, CAD/CAM, Digital Pan, MacPractice software. 2015 GR \$1,000,007, 3 do**\$01** days, 5 hygiene days, 100% fee for service. #CA374 Jim Engel - 925-330-2207.

CASTRO VALLEY - General Dentistry - 1700 sq. ft. office w/4 Ops. 2015 GR \$530,000, 4 day reduced sched aglesoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368 Jim Engel - 925-330-2207.

CHICO – *NEW LISTING* – General Dentistry - 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2015 GR of \$757K and Adj. Net of\$327K. #CA402- Steve Caudill - 951-314-5542.

CONTRA COSTA COUNTY – Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

EL DORADO COUNTY – 960 sq. ft. w/ 4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. #CA339 Thomas Wagner - 916-812-3255.

EL DORADO COUNTY – NEW LISTING - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2015 GR \$342K on 3 day week. #CA390-Thomas Wagner - 916-812-3255.

ELK GROVE Facility Only Sale – *NEW LISTING* - Fully furnished 5 ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate pano. #CA411- Steve Caudill – 951-314-5542.

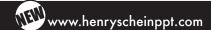
FOLSOM – *NEW LISTING* - 1,650 sq. ft. leased office, 5 Ops, Intra-Oral, Dexis Digital X-ray, new Digital Pano, Laser, and Dentrix software. 2016 GR of \$787K in 11 months, very low overhead. Owner relocating. #CA405-Thomas Wagner - 916-812-3255.

FOLSOM – *NEW LISTING* - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick digital x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255.

GREATER EL DORADO HILLS – *NEW LISTING* - 1,500+ sf office, 4 ops, Dentrix software, 2 Schick digital x-ray sensors, new server & CPUs. Building available with practice. Seller Retiring. #CA407- Thomas Wagner - 916-812-3255.

GREATER EL DORADO COUNTY – Four day/week General practice in 1700 sq. ft. with 5 Ops. Eaglesoft, 8 computer stations, digital pan, 2 digital se**\$01D** and 4 days hygiene/wk. Great location. Owner retiring. #CA343-Thomas Wagner - 916-812-3255.

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GREATER ROSEVILLE – General Dentistry-4 Ops, highly-desirable area, equipped with IO camera, Digital Laso, and Dentrix. Est. 20+ years, 2015 GR of \$945K. #CA350 Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN/AUBURN – General Dentistry- highly desirable location with **501D** 2015 coll. of \$850K. Buyer must purchase 1600+sf facility w/practice. Owner retiring. #CA338 Thomas Wagner – 916-812-3255.

GREATER SACRAMENTO – 1,000 sq. ft., 3 Ops, Intra-Oral, Digital X-Ray, Easy Dental software. Practice established 20+ years. 2015 gross receipts \$433K. #CA397- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO – General Dentistry - 7 Ops, 3.079 Sq. Ft. (Shared w/2nd DDS – Separate Paterces), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO – 2,099 sq. ft. Prosthodontic office 5 Ops Fiber Optic, Eaglesoft software. 2015 GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255.

MARIN COUNTY – 1250 sq. ft. 3 operatories. Fee for service 2016 \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

MILPITAS - 1480 SF office is located on a major throughfare. 2015 GR were \$425K with an adjusted overhead of its 54%. 4 Ops, Intra Oral Camera, Pano, Kodak digital x-rays and 3 days of hygiene. #CA398- Dennis Hoover - 209-605-9039.

MOUNTAIN VIEW – 1150 sq. ft., 4 Ops, 3 equipped. Dentrix Strag ware, Dexis Digital X-Ray, Laser, I.O. Camera. 2015 GR \$514,000, 4 days/week. #CA384-Jim Engel - 925-330-2207.

NORTH COAST - Endo Practice. 6 Ops, 5 plumbed 3,300 sq.**SQLD**igital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

OAKLAND – General Dentistry- 12 ops in 5,000 sq. ft. modern office. GR of \$1.5MM with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360-Jim Engel - 925-330-2207.

OAKLAND – General Dentistry- 2015 GR \$355K on 4 day work week. Approx. 1000 sq. ft., 3 Ops, Dexis Digital X-Ray, Carestream PMS. Owner retiring. #CA396- Jim Engel - 925-330-2207.

OAKLAND – General Dentistry- Appx. 1,500 sq. ft. w/4 Ops, Degrit Doftware, Dexis Digital X-ray. 2015 GR \$1M, 5 day week. #CA293-Jim Engel - 925-330-2207.

PASO ROBLES AREA – \$2.25M GR, 52% overhead. Buyer must be skilled in restorative, surgical program, implant placement. Purchase of Bldg. to be considered. Owner will work for buyer a couple of days a week. #CA355-Dennis Hoover - 209-605-9039.

SACRAMENTO – General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255.

SACRAMENTO – 1,020 sq. ft., 3 Ops, intraoral, digital x-ray, Open Dental software. HMO practice, established 20 years, 2015 GR \$420K, low overhead. #CA384- Thomas Wagner - 916-812-3255.

SACRAMENTO – *NEW LISTING* - 3 Op office in professional building, desirable location, Eaglesoft software. Av. age of equipment 15 years. Seller Retiring #CA400- Thomas Wagner – 916-812-3255.

SACRAMENTO – *NEW LISTING* - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner – 916-812-3255.

SACRAMENTO – 8 Ops w/Schick digital x-ray, Pano, Lassold Eaglesoft software. 2015 GR \$1.9M. #CA337-Thomas Wagner - 916-812-3255.

SAN FRANCISCO – General Practice: Financial District office with 5 Ops, with room for a 6th, 1760 sq. ft. 2015 GR \$1.2MM with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357-Jim Engel - 925-330-2207.

SAN FRANCISCO – Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

SAN JOSE – GP Chart Sale: 2015 GR of \$550,000.00 on proposed a half day work week. Selling all Active and Historical Charts. #CA330-Jim Engel - 925-330-2207.

SAN JOSE – Facility Only Sale: 4 fully equipped Ops, 1586 sq. ft., Pano, Digital Scanner, Digital Sensor, Dentrix PMS software. Housed dental practice 30+ years. #CA403-Jim Engel - 925-330-2207.

SAN RAMON – Facility Only Sale: 4 Ops w/high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1654 sq. ft. corner suite. #CA370-Jim Engel - 925-330-2207.

SANTA ROSA – General Dentistry & Building. 3 Ops. 2015 GR \$563K w/\$186K Adjusted Net. #CA200-Dennis Hoover - 209-605-9039.

STOCKTON – General Practice: 7 Ops, 2052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361-Jim Engel - 925-330-2207.

VACAVILLE – 1,342 sq. ft. office, 4 Ops, intra-oral camera, Gendex digital x-ray, Pano, Laser, Dentrix software. 2015 GR \$911,000 on 4 day/week. #CA389- Thomas Wagner - 916-812-3255.

VACAVILLE – 1,342 sq. ft. office, 4 Ops, intra-oral camera, Gendex digital x-ray, Pano, Laser, Dentrix software. 2015 GR \$911,000 on 4 day/week. #CA389- Thomas Wagner - 916-812-3255.

CENTRAL CALIFORNIA

HANFORD - General Dentistry – 4 days hygiene, 1,345 active patients. 2015 GR \$509K. Digital x-rays, IntraCameras, and Imaging System. #CA336-Dennis Hoover - 209-605-9039.

MODESTO - 2015 GR \$918,000, adj. net \$441,000. 2,800 sq. ft with digital x-rays, Pano, Dentrix Software. Owner is retiring. #CA380-Dennis Hoover - 209-605-9039.

MODESTO - 1630 sq. ft., 4 ops, Schick Digital X-rays, Cerec, Paner Lic X-Ray, Eaglesoft. 2015 GR \$450K. Owner retiring. #CA388-Dennis Hoover - 209-605-9039.

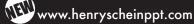
MODESTO - Dental Air Space Condominium. 1,511 sq. ft. dentactor do unit. Sale price \$286,000. #CA333-Dennis Hoover - 209-605-9039.

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Orthodontist needed for a well establised office in Garden Grove. Part time, please email your resume to samerbotros@hotmail.com.

RDA needed for Private SD Pedo Practice. Must be profient with pro/flo's & digital xrays. Pls email resume to shelleygress@gmail.com.

Bellflower, GA Dental Office for rent. Contact Deanna (562)397-4851 or email bellflower.dental.office.562@gmail.com and provide email and phone number.

Denti-Gal Dentist, Los Angeles is needed for busy practice. Aggressive compensation. Flexible schedule 2-6 days/wk. Please call 310-866-5290.

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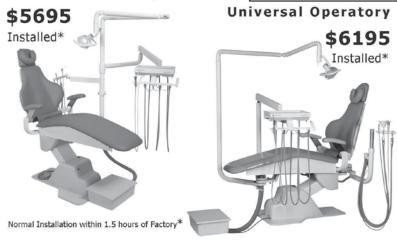
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GENERAL/PROSTH PRACTICE FOR SALE-BURBANK: 5 Ops, 3 Equipped, EasyDental, Digital, 2015 GR 291K. HSPPT-Kerri McCullough-949-300-0312 #CA348.

RDA needed for a Children's practice in Los Angeles.Full time. No weekends.Peds experience is a must.Send resume to LaChildrenDentist@gmail.com.

GENERAL DENTIST NEEDED 2 DAYS A WEEK MIN 4 YRS DENTAL EXPIERENCE IN ALL ASPECTS OF DENTISTRY. HMO/PPO. SEND RESUME

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Contact Thinh Tran, Henry Schein PPT, for new and upcoming practice listings in LA/OC areas. 949-533-8308.

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GP NEEDED for PEDO: Multi-speciality office. Compensation 26-28% of daily production. Potential to earn \$800-\$1400 daily. PapDentalCorp@gmail.com.

Planmaca ProMax 3D Manufactured Sep2011. Warranty in effect until Dec2016. Asking \$65K. Please Call Dr Huaman at 424-208-4329.

Specialist Claim Biller- Want extra cash. Looking for someone to train staff on billing for OS and Endo. Email resume: dental1717@gmail.com.

GP W/Pedo experience. Minimum 2 years Pedo experience for a fast paced Dental Office in Pomona CA. Call (323) 627-1802.

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I want to express my gratitude for the excellent work you have done. Your work has been exceptional. - Kareem Abraham, DDS, Santa Ana, CA.

www.TheDoctorsInsuranceBroker.com.

Orthodontist needed for a well establised office in Garden Grove. Part time, please email your resume to samerbotros@hotmail.com.

Dentist Wanted ASAP FT/PT in LA COUNTY (Inglewood, Hawthorne, Huntington Park, Compton). \$600/30% (average daily \$1000). contact: kidsandadults123@gmail.com.



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BEVERLY HILLS - New Listing. 3 eq. treatment rooms & 1 plumbed not eq. treatment room in approx.. 1,397 sq. ft. penthouse suite. Spacious, Bright, Penthouse suite in a prestigious Medical building in the Beverly Hills Triangle. Private elevator that leads to the practice and roof access. Large windows thru-out. Perfect for Multi-Specialty office. Great deal of privacy. Leasehold Improvements & Equipment Only.

COSTA MESA - 5 eq. treatment rooms in a 1,400 sq. ft. suite located in a single story shopping center on the corner of two highly traveled streets close to the Newport Back Bay and the Beach. High End practice that caters to Newport Beach and Costa Mesa clientele. Suite has a nice layout, Serona chairs, Digial X-ray, and is paperless. The income stream is 60% Cash and 40% PPO.





DOWNEY - 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/ month. Quality, Caring Doctor and Staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Projecting approx. \$330,181 for 2016. This has a great history as a den-

tal office - and Downey is a very stable area! Priced at \$240,000.

ESCONDIDO - Recently Reduced w/Real Estate for Sale or Lease - This corner location has offstreet parking, with schools nearby. 5 eq. ops. in 2,200 sq. ft. suite, 21+ years of Goodwill. Sellers have offices in LA, so are in this office just a couple days a month. Asking \$450,000 for the real estate or a reasonable lease and \$180,000 for the practice. Projecting approx. \$381,994 for 2016 on a minimal schedule.





FOOTHILL RANCH - New Listing. 4 eq. treatment rooms & 2 plumbed not eq. treatment rooms in approx. 2,200 sq. ft. suite located in a two story professional building close to the 241 freeway. Suite offers a great layout, ample storage, upgraded cabinetry, Adec equipment in 3 rooms, and Dentaleze equipment in the 4th room. The rent is \$7,000/month and is all inclusive.

Leasehold Improvements & Equipment Only. Priced below build-out \$65,950!

FOUNTAIN VALLEY - This office could be associate-driven if you could dedicate 1 day a week. Seller has another office out of the LA basin. Associates in place. 5 treatment rooms in 1,350 sq. ft. suite located in a multi-story professional building. All Digital. Super clean suite. Collected approx. \$845,794 in 2016. Well run and well managed. 40% ins-40% cash-5% Medi-Cal and 15%HMO. \$242,000 Buyer's Net after expenses and bank debt!!!



GLENDALE - Building For Sale or Lease. 5 eg. treatment rooms & 1 plumbed not eg. treatment room in 3,400 sq. ft. suite located on the bottom floor. Second floor is a lab and rentable space. Built out in 2012, State of the Art facility close to the 210 freeway and Verdugo Hills

Hospital. Call for more details.

HUNTINGTON BEACH - New Listing. State of the art, High-End Restorative practice that collected approx. \$1.4 Million in 2016. Strong clinical skills, financial strength and ability to produce a must. 5 eq. treatment rooms & 3 plumbed not eq. treatment rooms in approx. 2,550 sq. ft. suite located in a single story, free standing building on the corner of two highly traveled streets. Seller is requesting a resume from potential buyers.

IRVINE - 6 treatment rooms total - 3 are plumbed & equipped with Adec chairs, lights, and deliveries, wired for internet and telephone. 3 x-rays & heads will be staying, as well as the reception room equipment and 4 rotating file cabinets. Priced at \$26,500 for the build-out and the equipment identified



above, or best offer. You can't build out anything in Irvine for this price!



LANCASTER - New Listing. 4 eq. treatment rooms in a 1,500 sq. ft. suite with room for expansion located in a single story, free standing building in the downtown area. Excellent exposure and 57 years of Community Goodwill. Suite offers Dentrix Soffware, Digital X-ray, Intra Oral Camera, and Equipment that averages 8 years old. Collected Approx. \$749,340 in 2016 on a 22 hour

work week. BUILDING IS FOR SALE OR LEASE.

MONTCLAIR - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. Priced at \$92,500.



NEWPORT BEACH - New Listing. 3 eq. treatment rooms in a spacious suite located in a single story, Medical/ Dental building near Hoag Hospital. Retiring seller that currently works 8-12 hours a week. The practice has potential to be open more. 2 of the 3 treatment rooms offer newer equipment. Rent is \$3,000/month. Priced to sell \$190,000!

PALM DESERT - 4 treatment rooms & 1 plumbed not eq. treatment room in 1,100 sq. ft. clean, spacious suite with 18 Years of Goodwill. Motivated, retiring Seller. Well trained, personable, team oriented staff. Major shopping center with excellent signage - close to the 10 fwy. Seller refers out most treatment including cleanings and still produces \$448K a year. Buyer can pick up an immediate income increase by doing the dentistry that is referred out. Recently Reduced.

My Promise To You

Hi...I'm Greg Beamer. When we meet to discuss the sale of your practice, I will take the time to understand your needs and background. I know that proper pricing is not just about numbers, it's about the entire picture. Once we have discussed the office and agree to the market price, I will present a listing agreement that allows me to go to work on your behalf. My listings are for about half the time-frame of most other brokers, so if you are not comfortable with the activity you can move on. I am hands-on and will honestly tell you what to expect throughout the process - I won't simply tell you what you want to hear. You are hiring me to be your guide, not a "yes man". I return calls, texts and emails promptly, and I encourage questions at any time, day or night. I will meet with you on your schedule, not mine. I take the time to structure the sale so it works for everyone. I value integrity and I have a reputation for standing beside my sellers all the way through the process. I don't like to leave anything to chance. The sale of your practice is a serious event - I know how important it is to you. Call me anytime.

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NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area – folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele



is high income and accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$225,000!**

RIVERSIDE - 3 eq. treatment rooms in approx. 1,250 sq. ft. suite located in a single story strip center on a busy street. 25+ Years of Goodwill. Rent is only \$950/month. Patient Charts Included but not guaranteed. **Priced at \$79,500.**



SAN BERNARDINO - 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Seller has a manual, very accurate bookkeeping system. This would be a great opportunity for someone who wants to bring in their own sys-

tem and digital. Seller currently works 3 days a week and is projecting approx. \$257,725 for 2016. Seller added Medical late last year and is on target for a nice increase this year.

SIMI VALLEY - The state of the art suite offers 2 treatment rooms in a 845 sq. ft. suite located in a busy retail center that enjoys plenty of foot traffic. Rent is only \$1,320/month. If you want a higher income patient pool, extremely low overhead and super clean office, this is one you need to see. Excellent practice reviews! **Priced to Sell \$150,000.**



WESTCHESTER - New Listing. 3 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,320 sq. ft. suite located in a free standing, Medical building. The front of the building was recently, completely remodeled. Excellent exposure off two highly traveled streets. Attracting 25+ new

patients per month. Rent is \$3,900/month. Priced at \$240,000!

WESTWOOD - 1 eq. treatment room in a 400 sq. ft. in a professionally designed suite in the heart of Westwood convenient to the 10 and 405 freeways. Established as a dental practice for over 10 years. Rent is \$950/month (includes water & trash). **Excellent Satellite or Specialist location \$46,500.**



Recently Sold:

Chino, Los Angeles, Tustin, Riverside, South Gate, and Pico Rivera.

Under Offer - Back up Offers encouraged

NORTH HOLLYWOOD - 4 eq. treatment rooms in a 1,250 sq. ft. suite located in a busy, shopping center. Suite is clean with a modern, beautiful build-out with newer equipment. Rent is \$4,900/month. Cash & Insurance Practice. Collected approx. \$603,416 in 2016.

ORANGE - Excellent, Central Orange County located between the 55 fwy and Orange Circle. **52 years of Goodwill** - **Retiring Seller. 70%** Insurance and 30% Cash. Established patient base. Seller owns the condo and will lease with a right of first refusal. **4 eq. ops. in 1,300 sq. ft. Seller is requesting a resume from potential buyers. AVAILABLE. Recently Reduced \$292,500!**

VALENCIA – 4 eq. treatment rooms in a 1,250 sq. ft. suite located in a free standing, two story, professional building w/ 10 years of Goodwill. **All digital suite** w/ Dentrix Software, Intra Oral Camera, Dexis Digital X-ray, and equipment that averages 10 years new. Seller wants to concentrate on other offices. Motivated and open to negotiation. Great area! **Projecting approx.** \$703,978 for 2016.

WHITTIER - 3 eq. treatment rooms & 1 plumbed not eq. treatment room in 1,180 sq. ft. suite located in a Medical / Dental building. Doctor motivated – will be retiring. On Whittier Blvd – plenty of parking – new Dexis system w/Platinum sensor. 50 years of Community Goodwill. Rent is only \$2,386/mo! Quality, Caring, Knowledgeable Doctor and Staff. According to Seller, there is a lot of dentistry waiting for a buyer. Over 600 active charts! Would be perfect as a starter office if you are a few years out and want your own place and write-off! Priced to Sell \$125,000!

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Build Your Dream Practice in one of the Build-out Opportunities that I have listed in Century City, Diamond Bar, Huntington Beach, Irvine, San Fernando, La Habra, LA and Thousand Oaks.

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January 3, 2017 Art Fries 917 Jordan Court Nipomo, CA 93444-6625

I am writing to attest to what an asset Art Fries has been to my disability process. I am a 55 year old dentist who, due to cervical spinal stenosis, lost feeling in my right hand. Art was recommended by my accountant and has been invaluable throughout the entire process.

When I initially hired Art he evaluated my disability policy and reviewed the coverage with me, making sure I fully understood my benefits and any possible loopholes. When it came time to file my claim he had specific ideas and examples on how to go about that, from the application itself to medical reports to detailed narratives. I feel some of his recommendations, especially the added narrative, made acceptance of my claim more straightforward than it possibly could have been. Art reads and reviews everything one submits to the insurance company prior to doing so. His critique of the application and his availability for any questions along the way, brought much comfort and decreased my uncertainty. After being in this business for many years, Art knows what the insurance companies are looking for and has great advice on the appropriate verbal terms to use to be successful.

Going on disability and filing for benefits is an intimidating and stressful process. I felt the insurance company was not working with me, but against me. Having Art on your side gives you an advocate and someone extremely knowledgeable to turn to during an uncertain time. Art has your back through the entire process! Not only that, but he has filing for disability down to a science, one that is thorough and successful.

Sincerely,
DDS (Doctor's name withheld by request)

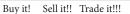
Whether you want peace of mind knowing your disability coverage is sufficient to meet your needs, need to file a partial or full disability claim or are struggling with an existing claim, please call me for a complimentary consultation. The other side may be shadowing you with video surveillance, progress reports and other tools designed to reduce or eliminate your monthly benefits. Call or e-mail me for a **FREE** copy of my book, "**Preparing For Battle**"...a complete guide to the ISSUES related to a disability claim.



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Associate Dentist Wanted for shopping plaza PPO practice in Nipomo (SLO County). Full time position please email grandavenuesmiles@gmail.com with resume and inquiries.

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DENTAL OFFICE FOR LEASE, Chula Vista 1800 sft, class-A med bldg, prepped for 5 ops, built-in compressor/vaccum, sterilization eqp, ideal for GP/specialty. available for immediate move-in. (858)334-5013 or eastlake.dental@gmail.com.

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PRACTICE SALE AUSTIN TEXAS Nursing Home Mobile Practice – Austin Area - NO State Income Taxes _ collects \$900,000 / yr _ no office so very high profit _ serves 25 facilities _ four day work week and two part-time associates _ Call Chrissy at 800-930-8017 reference "Mobile Dental Practice" or visit www.ddrdental.com.

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Wine Country General Dental Practice for Sale Well established (30 years) general dentistry practice located in small sophisticated Sonoma County town available. Stand alone building is 1600 square feet on ground floor and accessible to wheelchairs. Four equipped operatories, two monitors in each room, digital xrays, laser, velscope, etc. and Global microscope. Great growth potential as Dr. refers out all surgeries, endo and perio. Full price, \$350,000 Call (415) 730-8383.

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DENTAL PRACTICE FOR SALE - BAKERSFIELD: Busy Practice with Annual Income over \$600k. Shopping Center. Call Broker - Practice Sales & Appraisals (818) 999-9595.

PRACTICE for SALE RANCHO CUCAMONGA. General Practice, Retirement Sale. 4 operatories. Well-established with 4-days/week schedule. Real Estate also available. Street corner, freestanding building on busy road, with plentiful parking. Broker - Charles Kim 877-778-2020.

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Featured Listing

South Bay Area: RETIRING SELLER, HMO PRACTICE Retiring seller offering over 34 years of Goodwill, collecting \$750,000 in 2016, Located in single story 4-plex building on major thoroughfare providing exposure. The practice offers 7 operatories, EZ dental Software, Digital X-Ray, Cerec and much more. Seller works 4 days a week, Associate works 4 days a week. HMO practice attracting 100 new patients per month. Other tenants are Medical Office's, Pediatric Office and Dental Lab. There is ample patient parking. Seller very motivated to sell. Call for details.







New Opportunities Coming Up For sale

- *North County San Diego collecting \$1,700,000 *Rancho Cucamonga collecting \$730,000
- * Los Angeles County collecting \$550,000 * San Fernando Valley collecting \$700,000

"Opportunities W/Other Brokers in the following Cities" Glendale, Orange County, Redlands, North County San Diego

Other Opportunities For sale

<u>West Covina:</u> MALL LOCATION AND SELLER FINANCING AVAILABLE Located on the ground floor of major shopping center. The office offers 5 operatories, High foot traffic and exposure attracting 75 new patients per month. This associate run office has offers digital x-ray, pano and much more. Collecting \$700,000 in 2016. "Seller will carry financing with down payment requirement". A must see opportunity. Call now for more details.

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Beautifully built-out facility, completed renovated inside and out located on State College BI. Providing excellent exposure and signage. Conveniently located providing easy freeway access from the 91 Freeway, 5 Freeway and 57 Freeway. This office offers 4 opertories (2 equipped), Digital X-ray. Sirona Pano and much more. Truly a GEM. A Must See Opportunity!!!

Chino: PRACTICE WITH CONDO SUITE FOR SALE This 4 operatory facility is located in Two-Story Professional Building in prime area of Chino conveniently located off the 71 Freeway. Beautifully built-out State-Of-The-Art facility with condo suite also available for sale. The practice has a history of being quite profitable collecting over \$512,000 in gross revenues. This practice offers Digital X-ray, pano area wired, Computer Age software. Seller will consider lease with option to purchase condo at a later date. A must see opportunity.

City Of Corona: COMMERICAL PLAZA LOCATION The office is conveniently located off the 91 freeway providing easy freeway access. Offering two operatories, Pano, Digital X-Ray, Open Dental Software and much more. Ideal opportunity for satellite office or specialty practice. Asking only \$60,000.00

ELMonte: SHOPPING CENTER LOCATION PROVIDING EXCELLENT FOOT TRAFFIC

This great location attracts over 75 New Patients per month. The office is computerized, offers 6 operatories, 4 fully equipped, Pano, and Digital X-ray. The location offers great potential., collecting \$404,937 in 2016

<u>Hacienda Heights</u>: WITH CONDO SUITE FOR SALE 2 eq. ops. in approx. 800 sq. ft. located in condo suite in a two-story, large professional complex. Prime area of Hacienda Heights just North of Colima Road. Condo suite must be purchased with the Dental Office. Patient Charts included. Practice priced to sell at \$75,000.

<u>Lake Elsinore:</u> PRACTICE WITH CONDO SUITE FOR SALE Offering over 19 years of Goodwill. The practice is housed in 1400 square foot suite condo suite in two-Story Professional Building. The practice has a history of being quite profitable collecting over \$629,377 in 2016. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. Condo suite is available for sale. Seller will consider lease. The practice is priced at 75% of collections.

<u>Orange County:</u> STORE FRONT LOCATION LEASEHOLD OPPORTUNITY On major thoroughfare, across the street from courthouse and downtown shopping. This spacious office offers 4 operatories with 2 fully equipped operatories with lots of growth potential in approx. 2000 square foot suite. The office offers pano, intra oral camera, and digital x-ray. Seller moving patient base to his Irvine office. A real steal at \$79,900. Great opportunity for Buyer who has out grown current space. Reasonable rent.

Panorama City: MALL LOCATION Gross \$1.3 MM Practice located in busy shopping center. Associate run practice offering services in GP & Ortho. 7 Ops. Digital X-Ray, Pano, Eagle Soft software. High foot traffic attracting 100 new patients per month. A must see opportunity. "SOLD"

<u>Pico Rivera: WITH REAL ESTATE FOR SALE</u> Practice was established in 2007. Building partially built-out offering 2 fully equipped operatories in 2460 square foot office. Rear portion of building (not built-out), but plumbed for 6 additional ops. Premium location with ample parking on multiple lots. Location offers great potential. "SOLD"

San Diego: FEE FOR SERVICE PRACTICE This opportunity offers 3 operatories and is located on ground floor of Commercial and Residential Lofts building in East Village of downtown San Diego area. With its Urban Industrial design suite of 1100 square feet, this unique practice tailors its service to the downtown working professional. Surrounded by high rise condominium urban living residential buildings, residential lofts ,hotels and restaurants. It is walking distance to Petco Stadium and San Diego Convention Center. Collecting \$316,150 in 2016 on 3 days week, Digital X-ray, Paperless Office, and much more.

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Westminster general practice collects \$570,000/year. \$6,000+/month in capitation. 4 ops. Digital. 3 days of hygiene. Asking \$340,000. Kurt Skarin 805-777-7707.

HUNTINGTON BEACH State of the art, High-End Restorative practice that collected approx. \$1.4 Million in 2016. Greg Beamer 909-542-4891.

Anaheim building for sale: Located on major boulevard providing excellent exposure and signage. For details contact Tina Ochoa, Broker (951) 309-3196.

CANOGA PARK (3) op comput G.P./(2) ops eqt'd. Mixed pts. \$2K/mos Cap Cks. 2016 Collect \$320K on a (2) day wk. Seller to concentrate on other Practice. D&M Practice Sales 818.591.1401.

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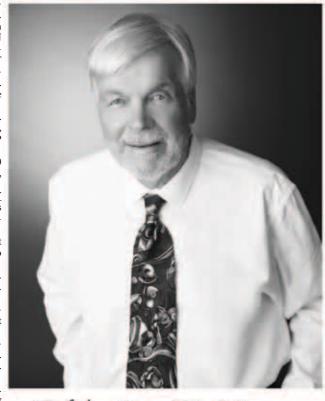
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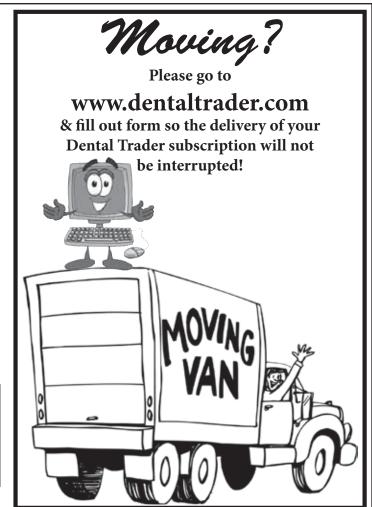
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