

THE Dental Trader

VOL. 14 NO. 1 • JANUARY '17
No. Calif. Edition

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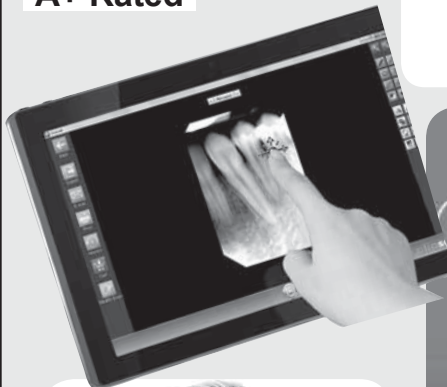
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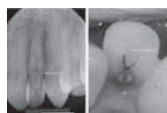


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Business Transactions • Lease Negotiations
Estate Planning • Transitions • Business Litigation

A LOOK BACK AT OUR 2016 EVENTS

JANUARY 24TH
Punjabi Dental Society

"California Dental Practice Act"

FEBRUARY 3RD

University of Detroit Mercy-School of Dentistry
"A Review of Relevant Issues for the Early Stages in Your Career"

FEBRUARY 18TH

Sacramento District Dental Society-Midwinter Convention
"Preparing and Planning for a Smooth Practice Sale"
"California Dental Practice Act"

FEBRUARY 19TH

Sacramento District Dental Society-Midwinter Convention
"Associateships, Partnerships, Acquisitions Oh My..."

FEBRUARY 21ST

Punjabi Dental Society
"California Dental Practice Act"

FEBRUARY 22ND

Western University
"Associateships, Partnerships, Acquisitions Oh My..."
Lunch 'N' Learn

MARCH 11TH

Santa Barbara-Ventura County Dental Society
"California Dental Practice Act"

MARCH 14TH

Rutgers School of Dentistry
"What they didn't Teach You In Dental School"
Webinar

MARCH 22ND

Santa Barbara-Ventura County Dental Society
"Dental Practice Ownership: From Start to Finish"

MARCH 30TH

Dentaltown-Townie Meeting
"Associateships, Partnerships, Acquisitions Oh My..."

APRIL 8TH

Santa Barbara-Ventura County Dental Society
"California Dental Practice Act"

APRIL 9TH

Western Dental Convention-AZDA
"What They Didn't Teach you in Dental School: Learning the Business Side of Dentistry"
"Dental Practice Ownership: From Start to Finish"

APRIL 20TH

Los Angeles Dental Society
"Associateships, Partnerships, Acquisitions Oh My..."

APRIL 22ND

"Navigating the Dental Transition Minefield"

APRIL 27TH

Loma Linda University-School of Dentistry
"Essential Knowledge Every Student Needs: The Business and Legal Side of the Dental Industry"
Webinar

MAY 13TH

California Dental Convention-CDA South
"Smart Plan to Expand"

MAY 18TH

University of Detroit Mercy - School of Dentistry
"First 5 Years of Your Career: Buying a Practice, Partnering with Another Doctor & Corporate Dentistry"
Webinar

JUNE 5TH

XCEL Seminars
"California Dental Practice Act"
"Navigating the Dental Transition Minefield"

JUNE 17TH

West Valley Implant Dental Practice "Study Club"
"California Dental Practice Act"
"The Ins and Outs of Dental Practice Transitions"

JULY 6TH

Los Angeles Dental Society
"Associateships, Partnerships, Acquisitions Oh My..."

JULY 7TH

University of Southern California-Ostrow School of Dentistry
"Associateships, Partnerships and Your First 5 Years as a Dentist"

JULY 8TH

Santa Barbara-Ventura County Dental Society
"California Dental Practice Act"

JULY 24TH

Punjabi Dental Society
"California Dental Practice Act"

AUGUST 28TH

XCEL Seminars
"Navigating the Dental Transition Minefield"
"California Dental Practice Act"

SEPTEMBER 18TH

XCEL Seminars
"Navigating the Dental Transition Minefield"
"California Dental Practice Act"

OCTOBER 7TH

Santa Barbara-Ventura County Dental Society
"California Dental Practice Act"

OCTOBER 27TH

Loma Linda University
"The New Economics of Dentistry"
Lunch 'N' Learn

NOVEMBER 5TH

Practice Valuation Study Group-PVSG
"Legal Update"

DECEMBER 11TH

Dental Career College
"The New Economics of Dentistry"
"California Dental Practice Act"

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PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)Paul Maimone Broker/Owner
CA Broker #01172430**FRESNO COUNTY****EMERGENCY SALE! SELLER PASSED AWAY!**

(3) op computerized G.P. located in a store front on a main thoroughfare. Cash/Ins/PPO/Denti-Cal/HMO pt. base. (15+) years of Goodwill. Annual Gross Collections \$450K+. **[NEW]**

KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **Back on the Market!**

ARCADIA #4 - (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring but will assist with Transition. **[PENDING]**

ENCINO - Recently remodeled, (4) op G.P. in a prof. bldg. Cash/PPO pts. (3) ops eqt'd. Easy Dental & a Sweetheart Lease. Lower overhead office. Ave. Collect. \$200K/yr p.t. Excell. buy & combine, satellite office or "First Time Buyer." Listed at less than Buildout Costs. **Back on the Market!**

LOS ANGELES #6 (BEVERLY HILLS) - (4) op fully eqt'd, comput. G.P. Located in a Medical/Dental bldg. on a main thoroughfare. Cash/Ins pt base. No PPO's, No HMOs, No Denti-Cal, No Nights & No Weekends! 2016 Gross Collect of \$400K+ on a (3) day wk. 40+ yrs of Goodwill. Seller retiring. **[NEW]**

PANORAMA CITY #2 - (6) op comput. G.P. in a retail store front, on a main thoroughfare. Excellent exposure, visibility, & signage. (5) ops eqt'd w Belmont eqt. Dentrux s/w. The office is presently seeing only Kids Denti-Cal & cash, & open p. t. Collect. \$500K/yr. on a three day wk. Was collecting \$900K+/yr when open f. t. & seeing adults & kids. Needs new full time DDS to rejuvenate. Seller will assist w a smooth transition. This is a GREAT OPPORTUNITY! **[PENDING]**

SHERMAN OAKS #4 - (4) ops/(3) fully eqt'd, comput. G.P. Located in a store front on a main thoroughfare w exposure & visibility. Cash/Ins & some PPOs. No HMOs & No Denti-Cal! Newer eqt., Digital x-rays (XDR), Central Nitrous, & Easy Dental s/w. Low overhead office. 2015 Gross Collect. of \$415K on a 3.5 day wk. 30+ yrs of Goodwill. Seller retiring, but would work back a little to help Buyer transition/retain goodwill & pt. base. **[PENDING]**

WEST L.A. (MAR VISTA/PALMS AREA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure, visibility, & signage. (27) years of Goodwill. Mixed pt. base. Annual Gross Collect \$250K+ on a p.t. schedule. T Docs s/w & two new Belmont ops. Growth potential. Seller refers out most specialty work & does no advertising. Seller is retiring. **Back on the Market!**

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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

ORANGE COUNTY

HUNTINGTON BEACH - Fully Built out Dental Office for Lease in upscale community. The suite is currently configured as an O.S. Office w (3) surgery rooms, (2) consultation rooms, (1) recovery room, (2) add. plumbed ops, central N2O2 & a Pano area. The 1,962 sq ft suite is in a medical/dental bldg. on a main thoroughfare. The office has great access to the 405 Fwy and has ample & free surface parking. Some dental eqt & furniture are also available for a modest sum. LL is Offering T.I.'s & favorable terms for a long term lease.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO. No HMO & No Denti-Cal. Gross Collections approx. \$280K/yr. 30+ years of Goodwill. Seller retiring. **[NEW]**

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[SOLD]**

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrux s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. **Landlord rental incentives being offered.** **[SOLD]**

VENTURA COUNTY

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. Annual Gross Collect \$200K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter.

PORT HUENEME - (3) op comput. G.P. located in a large strip center on a busy main thoroughfare. Excellent exposure/visibility/signage & ample free parking. (2 1/2) - (3 1/2) year old equipt. Dentrux s/w. Cash/PPO & some Denti-Cal. Gross Collect of ~ \$250K on a p.t. Associate run schedule. Averaging (15) new pts/mos. Sweetheart Lease & very low overhead. Seller does no advertising. Seller to concentrate on his main office. **[NEW]**

THOUSAND OAKS - (4) op comput G.P. (2) ops eqt'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrux s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving. **[SOLD]**

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santa clara, office for sale. 2 op dental office sale w/o pt, near valleyfair shopping center, \$65,000. wfemw0@gmail.com.

X-ray Developer Used Peri-Pro III in good condition for sale ~\$500 (negotiable). Call (650)347-7100 or email drderekwongdds@gmail.com for more details.

OAKLAND PILL HILL near Sutter Health Gross \$646K 5 ops 1300 sft ORTHOPHOS XG 3D panorex Asking \$425K Golden State Practice Sales Jim Rodriguez 925-743-9682.

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Mr. Olson handled the formation of our partnership four years ago and recently when I retired, he took care of the sale of my dental practice to my partner. Everything went very smoothly as Mr. Olson is well experienced and very knowledgeable. He was on top of everything we needed to do and was quick to answer our questions and suggest how we could make the sale an easy transition. After the sale was complete, he didn't stop there but followed up with forms we needed to submit to various Federal, State, and local entities. Thanks, Bob, for guiding us through this legal maze!

Avvo Review #80
Posted January 8, 2015

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SACRAMENTO 1,020 sq. ft., 3 Ops, intra-oral, digital x-ray, OpenDental software. HMO, established 20 years, 2015 GR \$420K. HSPPT-Valerie Higgins 209-627-9347-#CA384.

HEMET/SAN JACINTO Established practice with 19 years good will. 4-6 ops. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

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SAN FRANCISCO Financial District, 5 Ops, with room for 6th, 1760 sq. ft. 2015 GR \$1.2 mil, adjusted net \$480,000. HSPPT-Jim Engel 925-330-2207-#CA357.

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Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the “go to” attorney for me. Call Jeng & Associates 714-858-0536.

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Covina-Freestanding Bldg & Dental Practice for Sale!
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 ▪ 3,000+ sq.ft. Fully Remodeled.

Diamond Bar - Gross ~\$245K
 ▪ Freestanding Bldg. Retail Plaza
 ▪ Low Rent. 3 Ops. ~1,230 sq.ft.

Downey - Gross ~\$465K
 ▪ Street front location. ~2,000 sf
 ▪ 8 Operatories. Affordable Rent!

Long Beach - Starter Practice
 ▪ Shopping Center. Busy Street.
 ▪ Major Anchor Stores, ~1,350 sf
 ▪ 2 Eq. Ops + 2 Add'l Plumbed

Long Beach - 20 Yrs of Goodwill
 ▪ 5 Operatories, ~1,300 sq.ft.
 ▪ Mixed Income & Stable Pt Base

La Puente -Low Rent!
 ▪ Strip Plaza. 3 Ops, ~1,400 sqft

Los Angeles - Gross ~\$460K
 ▪ Absentee Run. Corner Lot.
 ▪ 5 Ops + 1 plumbed, ~1,776 sf

Los Angeles - Busy Street!
 ▪ Close to Retail/Shopping Center
 ▪ 4 Operatories, ~1,397 sq.ft.

Norwalk - Retail Shopping Ctr!
 ▪ Seller is Retiring. Cash/PPO
 ▪ 2 Operatories, Approx. 600 sq.ft.

Panorama City - Gross ~\$180K
 ▪ Busy Intersections. Strip Plaza.
 ▪ Cash/PPO Only! 3 Eq. Ops.

Pico Rivera -Gross ~\$530K.
 ▪ Prime Corner Bldg. Busy street.
 ▪ 25+ yrs of goodwill. ~2,450 sf
 ▪ 7 Eq. Ops + 1 Add'l Plumbed

Torrance - Building for Sale
 ▪ 3 Unit Building, total 3,350 sq.ft.
 ▪ Located in retail on major street.
 ▪ Asking \$1.5 Mil.

Dental Practice for Sale Ventura County, CA

Thousand Oaks -Gross ~\$246K.
 ▪ Motivated Seller!
 ▪ FFS/Insurance. No HMO.
 ▪ Great location, near 101 Fwy.
 ▪ 4 Equipped Ops, ~950 sq.ft.

Ventura - Gross ~\$190K
 ▪ Main Busy Street. Cash/PPO.
 ▪ 5 Equipped Ops, 1,784 sq.ft.

Dental Practice for Sale Orange County, California

Fullerton - Gross ~\$825K
 ▪ Supermarket Shopping Center
 ▪ 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!
 ▪ Street Front Location! ~1,700 sf
 ▪ 3 Eq. Ops + 3 Add'l Plumbed

Laguna Hills - Beautiful Office
 ▪ Busy Retail Shopping Center.
 ▪ Cash/PPO. 4 Eq. Ops, ~1,750 sf

Mission Viejo - Gross ~\$970K
 ▪ Large Shopping Center. 7 Ops.

Westminster - Freestanding Bldg & Dental Practice for Sale!
 ▪ 2-Story Freestanding Building totaling ~5,681 sq.ft. Facing main street in Strip Mall.
 ▪ Practice Gross over ~\$1 Mil.
 ▪ Over 30+ yrs of Goodwill.
 ▪ 14 Eq. Ops + 3 add'l plumbed

Santa Ana - Gross ~\$270K
 ▪ High Foot Traffic. Mixed Income.
 ▪ 5 Ops + 2 Plumbed, ~2,392 sf.

Dental Practice for Sale Riverside County, CA

Moreno Valley - Gross ~\$235K Practice & Building for Sale
 ▪ High visibility on busy street.
 ▪ 4 Ops + 1 Plumbed, ~2,500 sf

Dental Practice for Sale San Bernardino County, CA

Ontario - Seller Retiring!
 ▪ Busy main street. Low Rent!
 ▪ 3 Equipped Ops, ~1,100 sq. ft.

Dental Practices for Sale in Rialto & Rancho Cucamonga
 ▪ Practices Gross ~\$906K
 ▪ Both Dental Practices are in Large Retail Centers.
 ▪ Rialto: ~3,500 sq.ft., 8 Ops
 ▪ Rancho: ~2,100 sq.ft., 5 Ops.

Dental Practice for Sale San Diego County, CA

San Diego - Gross ~\$350K
 ▪ Street Front Location.
 ▪ FFS. Paperless. ~1,200 sf.
 ▪ 3 Ops + 1 Add't Plumbed

San Diego - Excellent Exposure
 ▪ Gross ~\$270K. Strip Mall.
 ▪ 3 Eq. Ops + 1 Add'l Plumbed

La Jolla - Gross ~\$310K.
 ▪ Great visibility. 2 Eq. Ops.

Dental Practice for Sale Northern California

Concord -Freestanding Bldg. Practice & Real Estate Available

▪ Street Front Location on busy corner. ~1,500 sq.ft.
 ▪ 2 Eq. Ops + 2 Add't Plumbed

Dublin - Gross ~\$785K
 ▪ Prime location. Shopping Ctr.
 ▪ Mostly PPO/Cash Patients
 ▪ 5 Operatories, ~1,800 sq.ft.

Fairfield - Gross ~\$1.5 Mil
 ▪ Renovated in 2013.
 ▪ 15 yrs goodwill. PPO/FFS.
 ▪ 6 Equipped Ops, 2400 sq.ft.

Modesto - Gross ~\$1 Mil
 ▪ GP located in strip mall.
 ▪ Cash/PPO, ~3,200 sq. ft.
 ▪ 7 Eq. Ops + 1 Add'l plumbed

South San Francisco - Modern
 ▪ Gross ~\$500K. Cash/PPO.
 ▪ Retail Plaza. Excellent visibility.
 ▪ Fully renovated, 3 upgraded Ops
 ▪ Affordable Rent!

San Leandro - Gross ~\$260K
 ▪ PPO/FFS. State of the Art.
 ▪ 3 Eq. Ops + 1 Add'l Plumbed
 ▪ Approx. 1,350 sq.ft.

San Jose - Real Estate & Starter Practice for Sale
 ▪ Constructed in 2014. Modern.
 ▪ Retail Center. Major Intersection.
 ▪ 6 Equipped Ops, ~2,500 sq.ft.

San Jose - Gross ~\$360K
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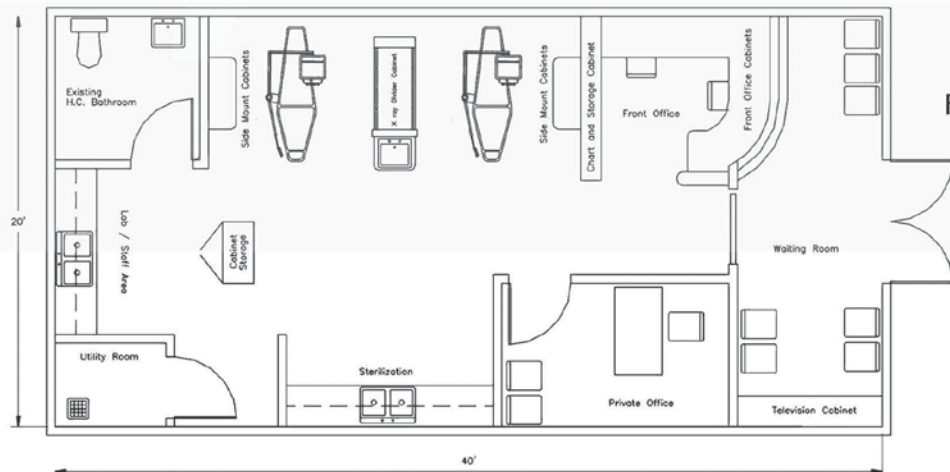
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ASK THE BROKER

As the year comes to a close...

As we approach the end of the year, interestingly enough, it is still a "seller's market" out there. Having said that, practices in the smaller, rural areas still take more time to sell and "facility-only opportunities without patients" are not moving as well as they had in the pre-economic shake-up, even in the larger urban markets. At some point in the next few years, hopefully sooner than later, we do expect a large increase of inventory as the baby boomers who graduated in the late 70's and early 80's will finally retire. I believe we are just starting to see a more normalized market and sellers who have been hanging on are finally starting to decide to hang up their drills.

Here is my year end advice for Sellers

If your practice is currently on the market or you are contemplating selling your practice next year, finish the year strong!! Lenders and Buyers value your practice almost exclusively on the most current year-end P&L. Try not to take too much time away from the office until January. Make all of your December bank deposits on time and try to have them posted before January, as opposed to some accountant's advice for you to wait until January so that the tax burden is delayed for a year. If you are currently in contract, most accountants will again advise their sellers to close in January. If you are thinking of selling next year, begin the process to put your practice in tip-top condition with strong financials and "ready to market curb appeal" in mid-to-late January, which is traditionally the busiest time of the year for buyers coming into the market!

Here is my year end advice to Buyers

If you are frustrated searching for the right opportunity, we are expecting a healthy surge in listings and our inventory sometime soon. I expect that this activity will continue to increase. Sellers who have been holding on may decide that it is finally time to retire next year as they probably realize that taxes and expenses will only increase in the future. Their investment portfolios should have rebounded from the 2008 crisis and hopefully they can now consider retirement on their own terms!

Again, I wish you much success and continued prosperity for the years ahead and a safe and happy holiday season with the people you care about.

Timothy Giroux, DDS owns Western Practice Sales and is a member of the nationally recognized dental organization, ADS Transitions. Contact Dr. Giroux at wps@succeed.net or 800.641.4179

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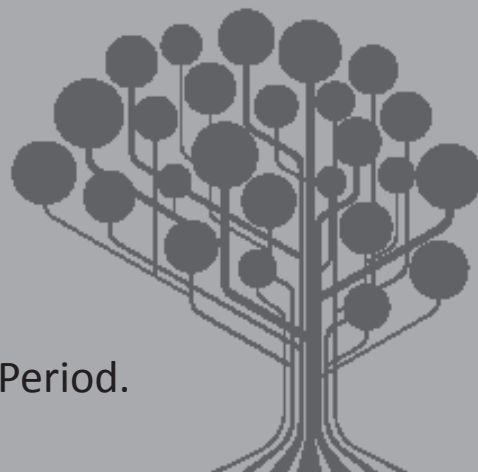
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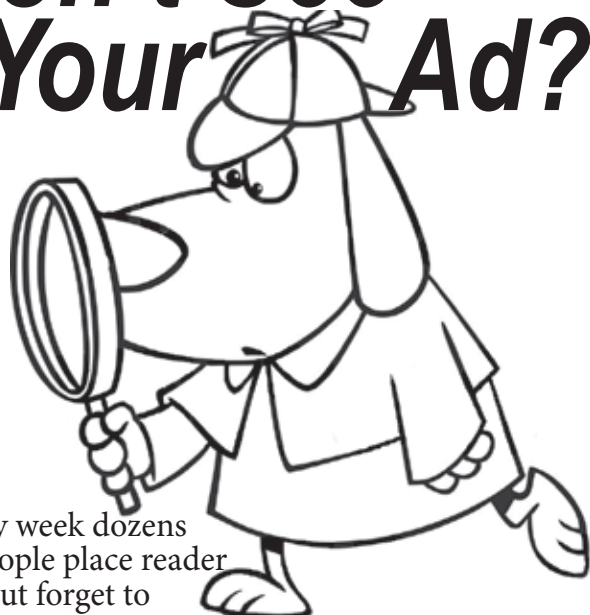
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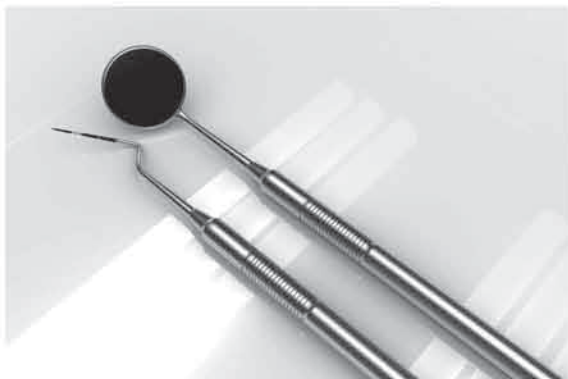
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Mr. Wood, your seminar Navigating the Dental Transition Minefield was comprehensive, relevant, experience supported, organized, helpful in complex areas, and the team approach you and the other advisors took was exceptional. I highly recommend every doctor attends this course prior to moving forward with their dental transition." LLOYD TURNER, DDS Glendale, California.

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NORTHERN CALIFORNIA

ALAMEDA – Well established Central Alameda Business District practice boasts 50% adjusted net income on \$416,000 Collections. 2 fully equipped treatment rooms with a 3rd plumbed but not equipped office is professionally designed open space within approx. 800 sq. ft. with below market rent. Owner retiring after 20 years in this great, water oriented community but will help with a smooth transition. Great for first time owners or satellite for existing owners! #CA378 Jim Engel - 925-330-2207.

BAY AREA – Periodontal practice in leased office near hospital, other specialists, GP's, and a dental radiography lab with 2,120 sq. ft., 6 Ops, Digital X-rays, Pulse Oximeter, Endoscope, Piezosurgery, and Dentrux software. 2015 Gross Receipts of \$1M. Practice open for almost 20 years. #CA373 Thomas Wagner - 916-812-3255.

BENICIA – 1,400 sq. ft. office with 3 ops. Digital X-ray, Pano, Laser, Dentrux software. 2015 Gross Receipts of \$305,000 on a 2 day week. Sister practice #CA322, sale combined or separate. #CA321- Thomas Wagner - 916-812-3255.

BERKELEY – Most desirable Berkeley neighborhood practice is 100% fee for service. This Advanced Restorative "spa" practice schedules 4 1/2 days of hygiene with 23 new patients per month. Housed in 1,700 sq. ft. with 4 completely equipped treatment rooms, Dentrux Software, Digital X-Ray, Laser, Patient Education and I.O. Camera. 2015 Revenue of \$1,288,000 with adjusted net of \$494,000. Average age of equipment is 10 years. Owner is relocating out of the area but will help with a smooth transition and ongoing consultation. #CA379 Jim Engel - 925-330-2207.

BRENTWOOD - NEW LISTING - 1,600 sq. ft. with 4 operatories in a large upscale strip mall. Dentrux, Digital X-ray, Pano, intra Oral Camera. Endo, Oral Surgery and implants referred out. 4 days of hygiene. Owner willing to work a couple days a week for new owner. 2015 collections \$600K. #CA391- Dennis Hoover - 209-605-9039.

CAMPBELL - NEW LISTING - Stunning practice, inside & out! Stand-alone 2050 sq. ft. one block from downtown on main thoroughfare. 2015 Gross Revenue of \$1,000,007 on 3 doctor days, 5 hygiene days with 100% fee for service. 5 treatment rooms, CAD/CAM, Digital Pan and paperless charts linked to 10 computer workstations running MacPractice software. Owner retiring after 32 years in the community, 10 years at this location. Building may also be available for purchase! #CA374 Jim Engel - 925-330-2207.

CASTRO VALLEY - General Dentistry - Well established family practice housed in a warm 1700 sq. ft. office, near shopping and other business. 2015 Gross Revenue of \$530,000 on 4 day reduced schedule 4 days of Hygiene. Eaglesoft PMS with 6 workstations, Schick Digital X-Ray, Fiber Optics & Laser. Age of Equipment is 4-14 years old and in great condition. Owner retiring after 27 years in the community, 20 years at this location. #CA368 Jim Engel - 925-330-2207.

CONTRA COSTA COUNTY – Endodontic Practice - This professionally designed Endo office has served the community for over 36 years. Gross Revenue of \$672K, with adjusted net over \$300K on 4 days per week. 4 completely furnished treatment rooms with PBS Endo Software, Digital X-Ray and Microscopes and packaged tastefully in approx. 1200 sq. ft. Average age of the equipment is 10 years with other new items. Owner is retiring but will help buyer with introductions to all key referrals. Office space ownership is also available. #CA284- Jim Engel - 925-330-2207.

EL DORADO COUNTY – 960 sq. ft. office in Professional building with 4 equipped operatories, intraoral camera, digital x-ray, and PracticeWorks software. Practice established for 30+ years, 2015 Gross Receipts of \$466K. Neighboring suite of 960 sq. ft. available with 1 year free rent if desire to expand the office space. #CA339- Thomas Wagner - 916-812-3255.

EL DORADO COUNTY – NEW LISTING - 1,200 sq. ft. office with 3 operatories, equipped with Pano, and EZ 2000 software. 2015 Gross Revenue of \$342K on 3 day week. Great satellite practice! #CA390- Thomas Wagner - 916-812-3255.

GREATER EL DORADO COUNTY – General Practice: Four day per week practice in 1700 sf with 5 Operatories. Eaglesoft software, 8 computer stations, digital pan, 2 digital sensors, and 4 days of hygiene per week. Great location. Owner retiring. #CA343- Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE – General Dentistry- 4 Operatory practice in highly-desirable area, equipped with IO camera, Schick Digital X-ray, Laser, and Dentrux software. Established for over 20 years, 2015 Gross Receipts of \$945K. #CA350- Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN – General Dentistry- Great location. 1,300 sq. ft. office with 4 operatories, intra-oral camera, digital x-rays, digital Pano, 3M Scanner, and Dentrux software. 2015 Gross Receipts of \$697K on 3 1/2 day week. Established over 30 years. Owner is retiring. #CA331- Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN/AUBURN – General Dentistry practice in a highly desirable location with 5 operatories. and 2015 collections of \$850,000. Buyer must purchase 1600+sf facility with practice. Owner is retiring. #CA338- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO – General Dentistry - Well-designed 3,079 sq. ft. office (shared w/2nd dentist – separate practices) in professional building 7 ops w/Digital X-ray, Pano, and Datacort software. 2014 Gross Receipts of \$930K w/low overhead. Owner retiring after 35+ years in same location. #CA140- Thomas Wagner - 916-812-3255.

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GREATER SACRAMENTO – Prosthodontic Practice- 2,099 sq. ft. Prosthodontic office with 5 operatories, Fiber Optic, Eaglesoft software. 2015 Gross Receipts of \$926K on 4 day week. Established at current location for 15 years. #CA377- Thomas Wagner - 916-812-3255.

HAYWARD – General Dentistry - High profile location on one of Hayward's busiest thoroughfares, this location has been a dental practice for nearly 70 years! 2 fully equipped treatment rooms, 2 additional rooms plumbed, not equipped & EasyDental Software. 2014 Gross Receipts of \$186,000 with very low overhead is perfect for a young start up or a growing practice nearby. 3100 sq. ft. building with rental income for sale as well. Owner is retiring from private practice. #CA316- Jim Engel - 925-330-2207.

MARIN COUNTY – This Central Marin Village office offers approx. 1250 sq. ft. with 3 fully equipped treatment rooms. This downtown shopping area location has housed a dental practice for over 70 years, 38 with the present owner. Fee for service. 2014 Gross Receipts of \$370,000 and on pace for same in 2015. Seller owns the building and will offer buyer a favorable lease and help with a smooth transition. Owner is retiring from private practice. #CA302- Jim Engel - 925-330-2207.

MILPITAS - NEW LISTING - General Dentistry Practice. This 1480 SF office is located on a major thoroughfare. 2015 receipts were \$425,000 with an adjusted overhead of just 54%. 4 treatment rooms, Intra Oral Camera, Pano, Kodak digital x-rays and 3 days of hygiene. #CA398- Dennis Hoover - 209-605-9039.

MOUNTAIN VIEW – Most desirable Mountain View neighborhood on the city's busiest roadway. This Eco Friendly "green" practice schedules 2 days of hygiene per week with 15-20 new patients per month. Housed in 1150 sq. ft. with 4 treatment rooms, 3 equipped. Paperless Charts, 6 Computer Workstations, Dextrix Software, Dexis Digital X-Ray, Laser and I.O. Camera. 2015 Revenue of \$514,000 on 4 day work week. Average age of equipment is 5 years. Owner is relocating out of the area but will help with a smooth transition and ongoing consultation. #CA384- Jim Engel - 925-330-2207.

NORTH COAST - Endodontic Practice - Humboldt County: Well-established, high performing practice boasts 6 Ops (5 equipped) in 3,300 sq. ft. with Digital X-ray, Microscopes, and EndoVision software. Average age of equipment is 10 years. Very low overhead with excellent referral base. Owner will help buyer with transition period as needed. Owner retiring after 38 years in the community. #CA214- Jim Engel - 925-330-2207.

OAKLAND – General Dentistry- Beautiful Office and great City Center location! 12 treatment rooms in 5000 sq. ft. with all the amenities of today's modern office. Gross Revenue of \$1,500,000 with PPO, HMO and FFS patients. Average age of equipment is 4 years and looks brand new! Practice Web software, Digital X-Ray, Cone Beam & CAD/CAM. Owner is downsizing but management systems are in place for a new owner and seller will help with a smooth transition. #CA360- Jim Engel - 925-330-2207.

OAKLAND – General Dentistry- Downtown Oakland Historic Building boasts partial views of Lake Merit. Approx. 1500 sq. ft. with 4 completely furnished treatment rooms, Dextrix Software, Dexis Digital X-Ray and nearly 80 new patients per month. 2015 Gross Revenue of \$1M on 5 day week. PPO/HMO/FFS patients with continued growth over 20% in 2015. Owner is downsizing. #CA293- Jim Engel - 925-330-2207.

PASO ROBLES AREA – Looking for highly qualified buyer to purchase this 2.25 million dollar producing practice with only a 52% overhead. Buyer needs to be skilled in restorative, surgical procedures and implant placement. 10 days of hygiene. Office is highly visible on a main thoroughfare. Purchase of Building to be considered. Owner is willing to work for buyer a couple of days a week. #CA355-Dennis Hoover - 209-605-9039.

SACRAMENTO – General Practice: 40+ year established practice in a professional building in a central Sacramento location. 1,000 sq. ft. with 2 equipped operatories, 2 additional plumbed. DentalMate software. 2015 Gross Receipts of \$110,427 with lots of room for growth. #CA332-Thomas Wagner - 916-812-3255.

SACRAMENTO – NEW LISTING - 1,020 sq. ft. HMO practice with 3 operatories, intra-oral, digital x-ray, Open Dental software, new paint and flooring. Practice established at current location for 20 years, great neighborhood with low rent. 2015 Gross Receipts of \$420,000 with very low overhead, owner only works 4 days per week, great potential for growth or as a satellite practice. #CA384- Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: 8 operator office in stand-alone professional building, equipped with intraoral camera, Schick digital x-ray, Pano, Laser, and Eaglesoft software. Practice established for over 50 years. 2015 Gross Receipts of \$1.9M. #CA337- Thomas Wagner - 916-812-3255.

SAN FRANCISCO – General Practice: This highly regarded practice has an exceptional ground floor location and practice history in the heart of the Financial District. 5 treatment rooms with room for a 6th in 1760 sq. ft. 2015 Gross Receipts of \$1.2 mil with adjusted net of \$480,000. 5 days of Hygiene, Dextrix/Dexis and 12 workstations, laser and open floor plan with high ceilings throughout. Owner will work back 1-2 days per week if buyer desires. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207.

SAN FRANCISCO: FINANCIAL DISTRICT – Periodontal Practice and Condo Unit. This four op office in downtown San Francisco has gross receipts of \$714,000 and a net income of \$363,000 in 2014. The seller is also selling his condo unit occupied by his practice. The condo unit has 1,160 sq. feet with a northwest exposure and beautiful view. Excellent opportunity to work and own your own office space in the downtown area of one of the world's most vibrant cities. #CA274- Dennis Hoover - 209-605-9039.

SAN JOSE – GP Chart Sale: Saratoga Avenue lease cannot be renewed and owner wants to retire! 2015 GR of \$550,000.00 on two and a half day work week. Selling all Active and Historical Charts. Computers and some equipment also for sale if needed. Enhance your current practice with an influx of patients and revenue. #CA330- Jim Engel - 925-330-2207.

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CENTRAL CALIFORNIA

SAN RAFAEL – General Practice: Beautiful, downtown location boasting 3 completely furnished treatment rooms in approx. 800 sq. ft. Gross Revenue of \$796,000 on 3 day work week with only 55% overhead. Eaglesoft PMS, Dexis Sensor, Panoramic, Laser and 8 computer workstations. Updated just 5 years ago and gorgeous inside and out. Great lease rate with options to renew. Seller relocating out of the area but will help with a smooth transition. #CA358- Jim Engel - 925-330-2207.

SAN RAMON – *Facility Only Sale*: This is truly a gorgeous office, boasting 4 completely equipped treatment rooms with high end Pelton & Crane Equipment, Digital X-Ray, Digital Pan and I.O. Cameras. Professionally designed and decorated in approx. 1654 sq. ft. corner suite. This office is located in Bishop Ranch, home to Fortune 100 & Fortune 500 companies, entrepreneurial & professional business' and healthcare. Priced at less than 1/3 the cost to set up a similar office. #CA370- Jim Engel - 925-330-2207.

SANTA ROSA – This 3 Operatory office is part of a larger complex, owner is selling interest in building. 4 days of hygiene seeing 10-12 patients per day, booked 6 months in advance. 2015 Gross Receipts were \$563,000 with \$186,000 Adjusted Net. Practice was started by present owner in 1968, owner is retiring. #CA200- Dennis Hoover - 209-605-9039.

STOCKTON – General Practice: Great West Side location near College and Shopping Mall! 7 treatment rooms in 2052 sq. ft. with a great lease and options to renew. Gross Revenue of \$750,000 with PPO, HMO and FFS patients. Average age of equipment is 2-14 years. Practice Web software & Digital X-Ray. Owner is downsizing but management systems are in place for a new owner and seller will help with a smooth transition. #CA361- Jim Engel - 925-330-2207.

VACAVILLE – *NEW LISTING* - 1,342 sq. ft. office with 4 operatories, equipped with intra-oral camera, Gendex digital x-ray, Pano, Laser, and Dentrux software. 2015 GR of \$911,000 on 4 day/week, practice established 25+ years. Owner retiring. #CA389- Thomas Wagner - 916-812-3255.

VACAVILLE – 2,400 sq. ft. office with 4 ops. Digital X-ray, Pano, Laser, Dentrux software. 2015 Gross Revenue of \$519,000 on a 3 day work week. Sister practice #CA321, sale combined or separate. #CA322- Thomas Wagner - 916-812-3255.

HANFORD – General Practice. This practice on the corner of a major thoroughfare where other professional offices are located. 4 days of hygiene, 1,345 ~~SOLD~~ patients. 2015 receipts were \$509K. Digital x-rays, Intra-oral cameras, and Imaging System. Ideal as a first satellite practice. Owner is retiring. #CA336- Dennis Hoover - 209-605-9039

MODESTO - General Dentistry Practice: This office had receipts of \$918,000 in 2015 with net of \$441,000. The practice has 8 treatment rooms, 4 days of hygiene, digital x-rays, Pano, Dentrux Software, and no associates. 27 years in same location. The office is approx. 2,800 sq. ft. in a two tenant free-standing building. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

MODESTO - *NEW LISTING* - General Dentistry Practice. 4 ops in in a two office free standing building near hospital. Office is 1630 sq. ft. Schick Digital X-rays, Cerec, Panographic X-Ray, Eaglesoft. 2015 collections were \$450K with a 52 % overhead. Owner is retiring. #CA388- Dennis Hoover - 209-605-9039

MODESTO - Dental Air Space Condominium. This 1,511 square feet dental condo unit is presently under lease in Downey Park Professional Center in Modesto. Total purchase price is \$286,000. Photos and prospectus available upon request. #CA333- Dennis Hoover - 209-605-9039

SOUTHERN CALIFORNIA

ALISO VIEJO – *NEW LISTING* – Turnkey Leaseholds Sale w/5 Ops, 3 Equipped in 2,116 sq. ft. located in a very busy retail plaza. Move-in ready with computers, x-rays, sterilization equipment, and instruments for all phases of dentistry. #CA365- Kerri McCullough - 949-300-0312.

BAKERSFIELD – *NEW LISTING* - This General Dentistry Practice with 5 Operatories has been established for 20+ years. Dentrux, Digital, average equipment age is 5 years old. 2015 GR of \$675K. Seller plans on retiring but will assist with a smooth transition. #CA386- Thanh Tran - 949-533-8308.

BELL – General Dentistry- 3 Ops, Dentrux, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. 2015 GR \$453K with \$259K Adj. Net. #CA317- Kerri McCullough - 949-300-0312.

BEVERLY HILLS - Periodontal Practice - 4 Ops, beautiful design. ~~SOLD~~ software and has 24 years of Goodwill. 2015 GR \$382K. #CA342- Kerri McCullough - 949-300-0312.

BEVERLY HILLS – General Dentistry Practice. 5 Ops in 1,500 sq. ft. EagleSoft, Digital, CEREC, ~7 yr. new equipment. 4 days hyg/week. 2015 GR \$1.2MM+. #CA210 -In Escrow. Kerri McCullough - 949-300-0312.

BURBANK – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. 5 Op, 3 equipped, EasyDental and Digital X-rays. 2015 GR of \$291K with \$118K Adj. Net on 3 days per week plus one Saturday per month. #CA348- Kerri McCullough - 949-300-0312.

CARSON – General Dentistry practice. 3 Ops, EagleSoft, paperless, digital, Pano. All equipment is <3 years old. 2015 Approx. GR \$185K, room to grow. #CA280 Kerri McCullough - 949-300-0312.

COASTAL ORANGE COUNTY – *NEW LISTING* – General Dentistry Practice with 4 Ops, 3 Equipped, Dentrux, Digital x-rays, and high-end equipment that is less than 10 years old. Over 21 years of goodwill. Seller is moving out of the area. #CA375- Thanh Tran - 949-533-8308.

COASTAL ORANGE COUNTY – *NEW LISTING* – This General Dentistry practice with 3 Ops is located in a prof. building near a hospital with residential buildings nearby. Digital X-rays, equip. is 3 years new. #CA369- Thanh Tran - 949-533-8308.

CYPRESS – General Dentistry. 5 Ops, Est. for 35 years. 7 days of Hygiene, ~~SOLD~~ most specialty work referred. 2015 GR \$962K with \$430K Ad. Net. #CA257 - Kerri McCullough - 949-300-0312.

ENCINO – *NEW LISTING* – General Dentistry. 4 Ops , Est. for 40+ years in the Valley. EagleSoft with 5 workstations, digital x-rays, and intra-oral camera. 2015 GR of \$450K and \$182K Adj. Net Income. #CA372- Thanh Tran - 949-533-8308.

FULLERTON – This General Dentistry Practice with 6 Op, 4 Equipped, is in a great location with 13 years of Goodwill. Dentrux, Digital X-rays, and is paperless. 2015 GR of \$410K. #CA352- Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-5 Ops, Dentrux, Digital X-Rays, Laser, Intra-Oral Camera. Great referral base, 34 Years of Goodwill. 2015 GR of \$728K with \$307K Adj. Net. #CA173-Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – *NEW LISTING* – This General Dentistry practice with 3 operatories is located near Huntington Harbour. Strong hygiene program with 4 days of hygiene ~~SOLD~~ per week. Dentrux, Digital x-rays and an intra-oral camera. Most specialty work is referred out to local specialists. 2015 GR of \$432K. #CA382- Kerri McCullough - 949-300-0312.

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INLAND EMPIRE – NEW LISTING - General Dentistry practice with 5 Operatories, PracticeWorks dental software, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$950K with low overhead. #CA393- Kerri McCullough - 949-300-0312.

INLAND EMPIRE – General Dentistry Practice with 7 Ops in a 3,000 sq. ft. suite. State-of-the-art equipment and technology. 2015 GR of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will. #CA283- Kerri McCullough - 949-300-0312.

INLAND EMPIRE – Endodontic Practice – This 4 Op practice features 8 year new equipment, digital x-rays, and Cone Beam CT. 60+ years of goodwill and is near freeway. 2015 GR of \$1MM+ on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

LAKEWOOD – This General Dentistry Practice with 4 Ops, 3 Equipped, 1 Plumbed, in a retail center near a busy corner with large. 38 years of goodwill, Dentrrix, and XDR digital x-rays. #CA341- Kerri McCullough - 949-300-0312.

LONG BEACH – General Dentistry. Est. at this location for 50+ years. 5 Ops, 4 Equipped in 1,850 sq. ft., and digital x-rays, this practice has 4 days of hyg./week. 2015 GR of \$359K. #CA363- Thanh Tran - 949-533-8308.

LOS ANGELES – General Dentistry, 3 Ops, 2 equipped, EagleSoft, Digital x-rays. Desirable Professional building location with 30+ years of goodwill. 2015 GR of \$370K with \$196K Adj. Net. #CA318 - Kerri McCullough - 949-300-0312.

NEWPORT BEACH – General Dentistry practice with 5 Ops, 3 Equipped, is located in an upscale area. EagleSoft, Paperless, Digital, Pano, Intra-Oral Camera. The 2015 GR over \$550K. #CA366- Kerri McCullough - 949-300-0312.

NORTH EAST ORANGE COUNTY – NEW LISTING – General Dentistry practice with 6 Operatories, EagleSoft dental software, Pano, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$771K with \$271K Adjusted Net Income. #CA392- Kerri McCullough - 949-300-0312.

ORANGE COUNTY – Ortho Practice with 6 chairs in an open bay, plus 2 Ops and a Consultation room. Paperless with a digital Pan Ceph. 2015 GR of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough - 949-300-0312.

ORANGE COUNTY - Endo Practice with 6 Ops and a strong referral base for 25+ years. Paperless, digital with microscopes and 5 year new equip. 2015 GR of \$736K with \$325K Adj. Net. #CA327- Kerri McCullough - 949-300-0312.

ORANGE COUNTY – General Dentistry, 3 Ops, est. for 56+ years. Prof. Bldg. Dentrrix and Dexis digital x-rays. 2015 GR \$374K with \$173K Adj. Net. Great location! #CA319 - Kerri McCullough - 949-300-0312.

OXNARD – NEW LISTING – This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. 2015 Gross Receipts of \$795K. #CA387- Thanh Tran - 949-533-8308.

PALM SPRINGS – This General Dentistry practice with 4 Ops has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 GR of \$549K. #CA351- Steve Caudill - 951-314-5542.

PASADENA AREA – General Dentistry practice with 3 Ops, Dentrrix, Dexis, Laser, and CEREC. Established 50+ years. Building also for sale with practice. #CA282- Kerri McCullough - 949-300-0312

SAN BERNARDINO – NEW LISTING – Facility Only, No Patients - includes equipment – Beautiful 4 Operatoriy office, nicely decorated, been in the same location 30+ years with street signage. Selling dentist produced \$1M/year at this location and is moving to another city. Selling as is. #CA395- Steve Caudill - 951-314-5542.

SANTA BARBARA – General Dentistry. 4 Ops, established for 40+ years. Long-term staff and 8 days hyg./wk. FFS/Delta Premier. 2015 GR of \$827K. #CA291- Kerri McCullough - 949-300-0312.

SANTA MARIA – General Dentistry practice with 3 ops. FFS/PPO practice and patients are seen 3 days per week with 1 day of hygiene. 2015 GR of \$262K. #CA324- Kerri McCullough - 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry. 4 Ops, 1 year new patient, OpenDental, Digital X-Rays, and Pano. \$256K GR with room to grow. #CA222-Thanh Tran - 949-533-8308.

UPLAND – NEW LISTING – Leasehold Improvements (Office only-no patients and no equipment) very high-end build-out, polished tile floors, custom cabinetry in 4 Operatories, 2nd floor office building, doctor moving and bought a building. #CA394- Steve Caudill - 951-314-5542.

VICTORVILLE – General Dentistry - 3 Ops plus 3 plumbed for expansion, 2,150 sq. ft., SoftDent, 2014 GR of \$273K, Est. 34 years. #CA149- Kerri McCullough - 949-300-0312.

SAN DIEGO

CHULA VISTA - General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of hygiene, Dentrrix SoftDent. 2013 GR, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

LA JOLLA – Quality-driven General Practice, 3 Ops, FFS, Delta Premier, Dentist Retiring, 2014 Revenues: \$559K, Dentist Retiring. #CA278 - Russell Okihara - 619-694-7077.

NORTH COUNTY INLAND, ENCINITAS – NEW LISTING - General Dentistry practice with 3 Ops, Digital X-Rays, Eaglesoft, in an excellent location. The suite is bright and modern. 2015 GR of \$397K. #CA376- Russell Okihara - 619-694-7077.

NORTH COUNTY SAN DIEGO – 5 Op General Practice, PPO/FFS, Spacious and Clean, Prof. Bldg, Convenient Location, Dentist Retiring. 2015 GR of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077.

SAN DIEGO – Large GP Listing for sale, HMO/PPO, 34 Years at this Location, Excellent Location, Great Visibility, Seller willing to assist with a transition, Year Upon Year Consistent Revenues. In Escrow. #CA381- Russell Okihara - 619-694-7077.

SAN DIEGO – Modern and Spacious Restorative/Implant Practice with onsite lab. State of the Art Equipment, Beautiful facility 5 Ops, 2 ORs. Digital, i-CAT. Excellent location and opportunity, Prosthodontist Preferred. High Grossing Practice. Great Oppt'y for a Multi-Specialty Center. #CA334- Russell Okihara - 619-694-7077.

SAN DIEGO – 3 Operatories, EagleSoft, Excellent Strip-Mall location, Perfect opportunity to get into a practice. Priced to sell quickly. Doctor is selling for health reasons. #CA340- Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op GP, FFS/PPO, Spacious and well-appointed, Scan X Digital X-Rays, Digital Pano. All Endodontic Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

OUTSIDE OF CALIFORNIA

HONOLULU, HAWAII – NEW LISTING - General Dentistry FFS/PPO Practice. 6 Ops plumbed, 4 Equipped, Dentrrix. Excellent location with great visibility. Established for 30 years. 2015 GR of \$921K with \$314K Adj. Net. #HI105- Russell Okihara - 619-694-7077.

HONOLULU, HAWAII – General Dentistry. 6 Op, 5 equipped, Dentrrix, Dexis Pano, Laser and CEREC Blue Cam. In a growing area near shopping and residential. #HI103- Russell Okihara - 619-694-7077

MAUI, HAWAII – General Dentistry. 7 Ops, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in Central Maui. 2015 GR over \$1.3MM. #HI101- Russell Okihara - 619-694-7077.

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 GR over \$350K. #HI102- Russell Okihara - 619-694-7077.

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EL DORADO COUNTY 960 sq. ft. w/ 4 Ops, intraoral camera, digital, PracticeWorks. 2015 GR \$466K. HSPPT-Thomas Wagner 916-812-3255-#CA339.

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AC-640 SAN FRANCISCO: On 23rd Floor of Prestigious SF Bldg, 2ops in 700sf. Seasoned Staff, Seller Retiring **\$175k**

AG-564 SAN FRANCISCO: 25 + yrs goodwill. Large 5600+ sf w/ 9 ops near Land's End **\$2.225M**

AG-615 SAN FRANCISCO: Move-In Ready Facility in charming desirable neighborhood. 1400 sf w/ 4 ops **\$55k**

AG-645 SAN FRANCISCO: Low Overhead, compact practice ready for expansion or relocation. Retail/Commercial area. 2nd Floor **\$125k**

AG-648 SAN FRANCISCO: Newly Built Dental Space now Available for Rent! **Call for Details!**

AN-514 SAN FRANCISCO Facility: Located in the bustling financial district! 1007 sf w/4 ops Only **\$95k**

AN-565 SAN FRANCISCO: Remarkable opportunity 2067 sf w/ 6 ops **\$1.05M**

AN-592 SAN FRANCISCO: Easy accessibility, visibility & free parking! 1000sf w/ 2 ops + 1 add'l **\$100k**

AN-513 REDWOOD CITY: The practice of your dreams! 900 sf w/ 4 ops + 2 add'l **\$375k**

AN-642 SAN BRUNO: Don't miss this one! FFS, 5 ops 1950 sf **\$740k (Real Estate \$1.2M)**

BC-361 OAKLAND: Estab 23+ years! 2200 sf w/ 7 ops. Seller retiring. **\$330k**

BC-432 PITTSBURG: Family-oriented Practice! 1640 sf w/ 6 ops. Seller retiring **\$350k**

BC-520 HAYWARD Facility: Located in Downtown, 1500 sf, 4 equipped ops, X-Rays in 3 ops. **\$65k**

BC-614 SAN LEANDRO Patient Charts: Increase your Production & continue TX to this stable patient base **\$150k**

BC-646 ORINDA: Well-established, family-oriented Practice, Word-of-Mouth Refs, 4ops in 1080sf. **\$825k**

BG-622 PLEASANT HILL: Unlimited growth potential by increasing office hours 2700 sf w 6 ops! **\$575k**

BN-504 RICHMOND: Established Practice & Real Estate! 1450 sf w/ 2 ops + 2 add'l \$100k /RE **\$700k**

BN-608 SAN LEANDRO: Ideally located & a must see! 1700 sf w/ 4 ops **\$485k**

CC-552 SAN RAFAEL: 3ops, 800 sf. **Practice & Lease Concession: \$225,000 / Charts Only: \$175,000 + an add'l amt for EQ**

CC-567 ST. HELENA: Live & Practice in beautiful Wine Country, 5 ops 1842 sf single-story bldg **\$790k**

CC-599 SANTA ROSA: Stable pts base, Well-respected Practice, 3 ops in 1040 sf **\$250k**

CC-611 S. MARIN CO: Desirable, well-established neighborhood, 20npts/mo 3ops, 1100 sf **\$650k**

CC-632 SAN RAFAEL: Small town life, vibrant-growing city, 6-8 pts/day, 3ops in 800sf office in beautiful bldg **\$165k**

CG-583 SEBASTOPOL: Seller Willing to consider all reasonable offers. **Health Forces Sale \$50K & Real Estate Also Available!**

CG-616 NAPA: State of the Art Practice - Seller moving out of state! **Call for Details!**

DC-480 SILICON VALLEY: Multi-Specialty Practice, 14+ops in 7500 sf, Owner Financing avail-Terms **\$1.075M**

DC-604 LIVERMORE Facility: Turn Key Facility, fast growing city, 3ops +3 add'l plumbed in 2380 sf modern office **\$110k**

DC-623 MENLO PARK: LOTS of room for GROWTH w/ close proximity to Facebook, Stanford, Google & Telsa **\$380k**

DN-497 PLEASANTON Facility: Great Location! 870 sf w/ 3 ops + 1 add'l. Owner Financing w/10% Down! **\$95k**

DN-631 CAMPBELL: Rare Opportunity! 1100 sf w/ 3 ops, busy retail shopping center **\$249k**

DG-519 SANTA CLARA Facility: Move In Ready! 2240 sf w 6 fully equipped ops **\$225k**

DG-530 SAN JOSE: Dentrix JUST Installed! Highly respected quality practice! 2015 collections \$1M+ **\$795k**

DG-635 CASTRO VALLEY: Excellent Location & Stellar Reputation! Solo Group Practice **\$690k**

DG-643 SAN JOSE: Seller Motivated! 3,300 sf w/ 4 ops + 2 add'l available! Call for Details! **Only \$65k**

DN-557 SALINAS: 3000 sf w/ 7 ops & collecting over \$2.225M. **\$1.4M**

DG-619 SAN JOSE: One of the most unique practices you will ever see! 1450 sf w/ 5 ops **\$1.1M**

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EC-525 SACRAMENTO: Great Location! Excellent Visibility! 1500 sf w/ 3ops, 10-15 new pts/mo. Motivated Seller **\$195k**

EC-531 GREATER SACRAMENTO: Practice & Real Estate 1750 sf w/ 4ops + 1 add'l, 8npts/mo **\$800k**

EN-464 ROCKLIN Facility: Don't miss out on this remarkable opportunity! 2150 sf w/ 4 ops **\$100k**

EG-589 SACRAMENTO: Perfect Downtown Location near Capitol. 2300 sf w/ 6 ops **\$475k**



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EG-638 CITRUS HEIGHTS: Focus on Crown & Bridge. 1,680 sf w/ 2 ops. Plumbed for 1 add'l & Room to expand. (Real Estate also Available)

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EG-639 CITRUS HEIGHTS: Real Estate for Sale – **Call for Details!**

EN-609 SACRAMENTO: Remarkable, well-established, grosses \$1.7million+ /yr 3700 sf w/ 10 ops **\$1.7M**

EN-625 SACRAMENTO: Looking for a HMO practice in a great Location? 2,500 sf w/5 ops **\$450k**

EN-621 ELK GROVE: This opportunity comes loaded with goodwill galore! 1400 sf w/ 3op + 2 add'l **\$195k**

EN-626 CARMICHAEL: Lifestyle you just can't be beat! HMO 1,250 sf w/ 3 ops **\$350k**

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EN-634 ROSEVILLE: Beautifully designed, well-appointed and fully digital! 2352 sf w/4 ops + 2 add'l **\$235k**

FC-489 CLEARLAKE: Great lifestyle. 2015 Gross \$915k on 3 day week, 4ops. Real Estate 3600 sf shared, interest **"Pride Institute" designed office \$470k**

FN-527 TRINITY COUNTY: Be the only dentist in town! **"Pride Institute" designed!** 2350sf w/ 5 ops +1 add'l. **\$250k**

GC-472 ORLAND: Live & Practice in charming small town community. 1000 sf w/ 2ops, Seller Retiring. **\$160k**

GG-453 CHICO: 5000 sf w/ 7 ops Perfect for 1 or more dentists! **\$325k**
GG-454 PARADISE: 2550 sf w/ 9 ops, 40 yrs goodwill! Amazing Opportunity! **\$525k**

GG-617 YUBA CITY: Rare Opportunity to purchase Dental Facility with REAL ESTATE! **\$325k**

GN-244 OROVILLE: Must See! Gorgeous, Spacious 2500 sf w/5 ops! **\$315k**

GN-399 REDDING: Loyal patient base & relaxed workweek schedule, 1440 sf w/3 ops **\$150k**

GN-546 CHICO AREA: Catering to fearful patients, offering quality sedation dentistry, 2600 sf w/ 4 ops **\$350K**

GN-606 BUTTE COUNTY: Hesitate & you'll miss out on this one-of-a-kind opportunity! 1700 sf w/ 4 ops Only **\$245k**

GN-641 YUBA CITY: Fantastic signage & visibility. **Building available for purchase!** 2,400 sf w/ 5 ops **\$475k**

HN-213 ALTURAS: Well managed, consistent revenues! 2200 sf w/ 3 ops + 1 add'l. **\$115k**

HN-280 NO EAST CA: Only Practice in Town 900 sf w/ 2 ops **REDUCED! ONLY \$60k**

HN-618 SIERRA FOOTHILLS: Seller Retiring! Much room for growth by increasing office hours! 750 sf w/ 2 ops **\$95k**

HN-633 AUBURN VICINTY: Loaded w/ warmth, charm & goodwill galore! 1,430 sf w/ 4 ops **\$525k**

CENTRAL VALLEY

IC-468 SAN JOAQUIN VALLEY: High-End Restore Practice! 6 ops in 2500+ sf office. Call for Details! **\$425k**

IN-569 MADERA: Stellar reputation and load with goodwill! 2,900 sf w/ 7 ops **\$634k**

JC-541 FRESNO Facility: 1210 sf & consists of 2 fully equipped ops & plumbed for add'l op **Call for Details!**

JN-551 COALINGA AREA: Serving community of working families! Paperless Practice. 1200 sf w/ 3 ops **\$395k**

JN-593 FRESNO: Change smiles in this quality family-oriented practice! 2430 sf, 6 ops **\$375k**

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AC-601 SAN FRANCISCO Perio: High quality practice, 30npts/mo, 3ops, Seller workback for smooth transition **\$800k**

BC-600 CONCORD Ortho/Pedo Charts Only: Continue treatment to these Ortho/Pedo patients **Call for Details! \$400k**

BC-612 CONTRA COSTA COUNTY Ortho: Just off the I-80 commuter corridor! **Call for Details! Only \$40k**

CG-424 NAPA Prosthodontics: Digital X-ray & NEW 3D Imaging Unit! On track to collect just under \$1m **\$690k**

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EG-637 CITRUS HEIGHTS (Prosthodontics): 1,680 sf w/ 2 ops. Plumbed for 1 add'l & Room to expand. **\$390k (Real Estate Also Available)**

FN-536 LAKE COUNTY Pedo: Focusing on Prevent dental problems before they begin! 1750 sf w/ 3ops **\$225k**

IC-543 CENTRAL VALLEY Ortho: 1650 sf w/ 5 chair bays & plumbed for 2 add'l, Strong Refs & Satisfied Pts Base **\$125k**

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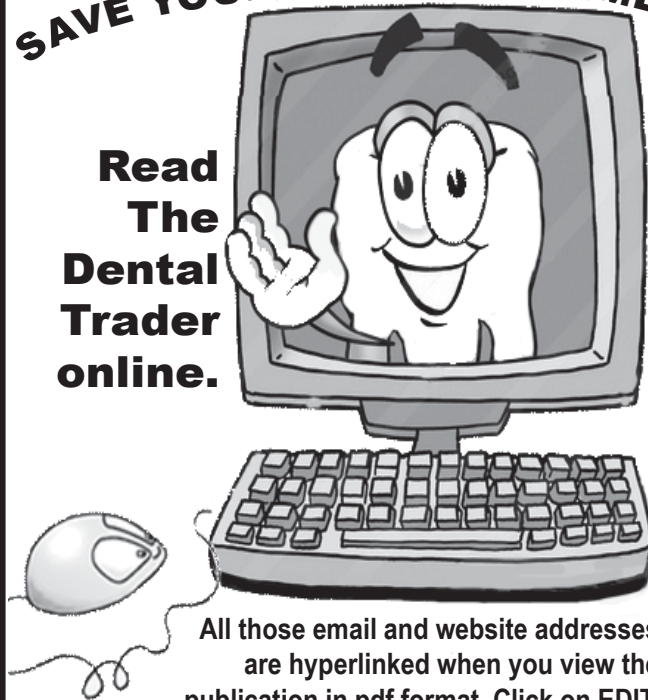
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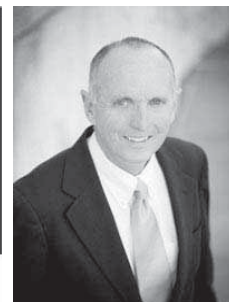


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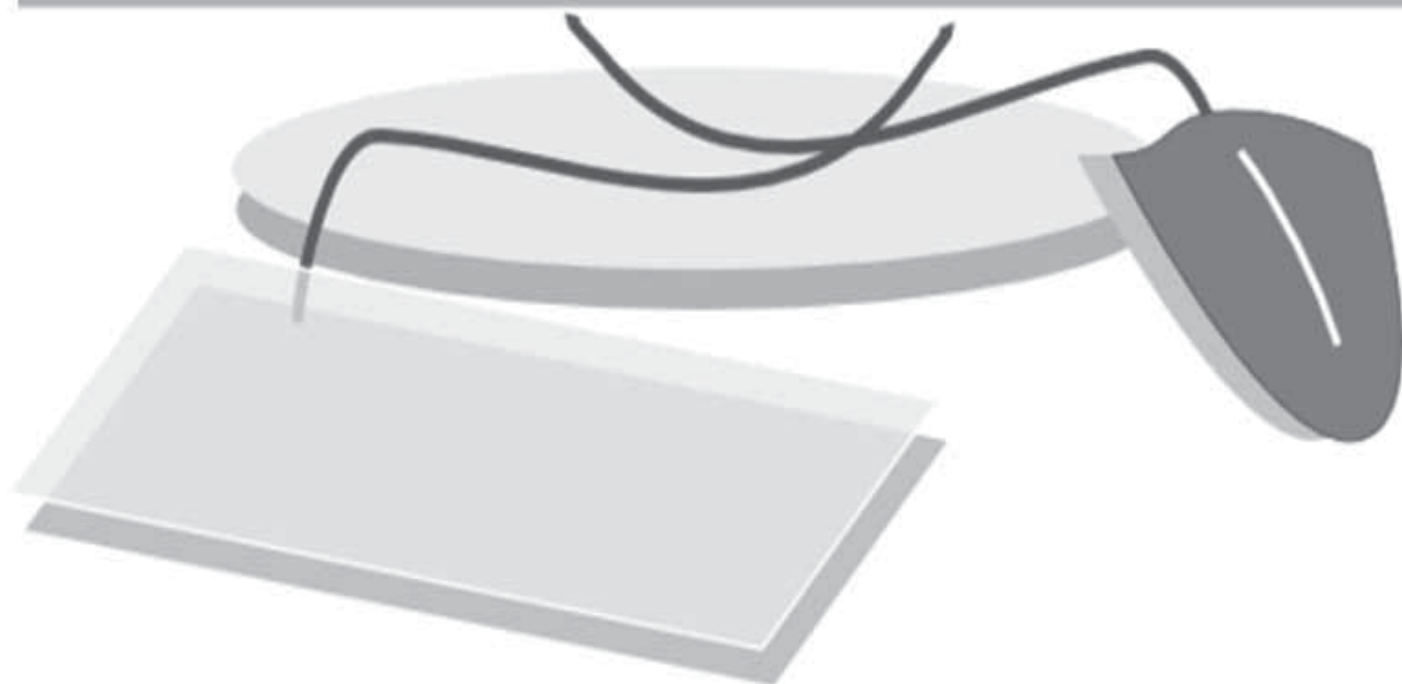
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