

THE Dental Trader

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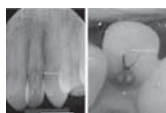
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FRESNO COUNTY

EMERGENCY SALE! SELLER PASSED AWAY!

(3) op computerized G.P. located in a store front on a main thoroughfare. Cash/Ins/PPO/Denti-Cal/HMO pt. base. (15+) years of Goodwill. Annual Gross Collections \$450K+. **[NEW]**

KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **Back on the Market!**

ARCADIA #4 - (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring but will assist with Transition. **[PENDING]**

CANOGA PARK - (2) op computerized G.P. in a small one story prof. bldg. with some exposure & signage. Room for an additional op. Low overhead office. Cash/Ins/PPO/HMO/Denti-Cal patient base. Monthly Cap Check \$2K+. 2016 Gross Collections of \$320K+ on a two day week. More days & advertising will significantly increase the numbers! Priced Right! Seller to concentrate on main office & does not have time for this one. **[NEW]**

ENCINO - Recently remodeled, (4) op G.P. in a prof. bldg. Cash/PPO pts. (3) ops eqt'd. Easy Dental & a Sweetheart Lease. Lower overhead office. Ave. Collect. \$200K/yr p.t. Excell. buy & combine, satellite office or "First Time Buyer." Listed at less than Buildout Costs. **Back on the Market!**

LOS ANGELES #6 (BEVERLY HILLS) - (4) op fully eqt'd, comput. G.P. Located in a Medical/Dental bldg. on a main thoroughfare. Cash/Ins pt base. No PPO's, No HMOs, No Denti-Cal, No Nights & No Weekends! 2016 Gross Collect of \$400K+ on a (3) day wk. 40+ yrs of Goodwill. Seller retiring. **[NEW]**

PANORAMA CITY #2 - (6) op comput. G.P. in a retail store front, on a main thoroughfare. Excellent exposure, visibility, & signage. (5) ops eqt'd w Belmont eqt. Dentrux s/w. The office is presently seeing only Kids Denti-Cal & cash, & open p. t. Collect. \$500K/yr. on a three day wk. Was collecting \$900K+/yr when open f. t. & seeing adults & kids. Needs new full time DDS to rejuvenate. Seller will assist w a smooth transition. This is a GREAT OPPORTUNITY! **[PENDING]**

SHERMAN OAKS #4 - (4) ops/(3) fully eqt'd, comput. G.P. Located in a store front on a main thoroughfare w exposure & visibility. Cash/Ins & some PPOs. No HMOs & No Denti-Cal! Newer eqt., Digital x-rays (XDR), Central Nitrous, & Easy Dental s/w. Low overhead office. 2015 Gross Collect. of \$415K on a 3.5 day wk. 30+ yrs of Goodwill. Seller retiring, but would work back a little to help Buyer transition/retain goodwill & pt. base. **[PENDING]**

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WEST L.A. (MAR VISTA/PALMS AREA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure, visibility, & signage. (27) years of Goodwill. Mixed pt. base. Annual Gross Collect \$250K+ on a p.t. schedule. T Docs s/w & two new Belmont ops. Growth potential. Seller refers out most specialty work & does no advertising. Seller is retiring. **Back on the Market!**

ORANGE COUNTY

HUNTINGTON BEACH - Fully Built out Dental Office for Lease in upscale community. The suite is currently configured as an O.S. Office w (3) surgery rooms, (2) consultation rooms, (1) recovery room, (2) add. plumbed ops, central N2O2 & a Pano area. The 1,962 sq ft suite is in a medical/dental bldg. on a main thoroughfare. The office has great access to the 405 Fwy and has ample & free surface parking. Some dental eqt & furniture are also available for a modest sum. LL is Offering T.I.'s & favorable terms for a long term lease.

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SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO. No HMO & No Denti-Cal. Gross Collections approx. \$280K/yr. 30+ years of Goodwill. Seller retiring. **[NEW]**

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[SOLD]**

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrux s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. **Landlord rental incentives being offered.** **[SOLD]**

VENTURA COUNTY

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. Annual Gross Collect \$200K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter.

PORT HUENEME - (3) op comput. G.P. located in a large strip center on a busy main thoroughfare. Excellent exposure/visibility/signage & ample free parking. (2 1/2) - (3 1/2) year old equipt. Dentrux s/w. Cash/PPO & some Denti-Cal. Gross Collect of ~ \$250K on a p.t. Associate run schedule. Averaging (15) new pts/mos. Sweetheart Lease & very low overhead. Seller does no advertising. Seller to concentrate on his main office.

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SAN DIEGO (Bay Park)—JUST LISTED!! Established **GENERAL** Practice with 5 Ops in approx. 2000sq. ft. Situated in Prof Bldg close to freeway. FFS and PPO. Lot of dentistry referred out.

LA MESA—JUST LISTED!! Long established **GENERAL** Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

RANCHO BERNARDO – GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

IMPERIAL BEACH – This **GENERAL** Practice is situated in small retail center along major thoroughfare. DIGITAL Periapical and Panorex. 3 Ops (2 equipped). PPO and Self-Pay.

SAN DIEGO – Retiring from GP with 18 yrs of Goodwill (FFS & PPO). 3 Ops in 1020 sq.ft. Situated on major thoroughfare near freeway.

SAN DIEGO – (San Carlos area) 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill.

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CANOGA PARK: Retiree. Busy Center. First floor location. 3 Ops. Low overhead.

CENTRAL COAST: Retiree. Over 25 yrs goodwill. Busy office & hygiene program.

EL MONTE: Super Location. Beautiful Office. Excellent growth potential. Must see!

FULLERTON:.....**SOLD**

GARDENA: This one has it all !! Busy location. Busy office. Revenues of \$80k/mo.

LA HABRA / ROWLAND HEIGHTS: Revenues exceed \$20k/mo. Easy to find location.

LANCASTER: Visible location. 4 ops. Modern. Excellent Starter Opportunity.

LONG BEACH:.....**SOLD**

LOS ANGELES: Retiree Willing to Assist Transition. Private Practice. Beautiful Office.

LOS ANGELES #2:.....**SOLD**

LOS ANGELES #3: Located in Strip Center with visibility. Modern facility. 3 ops. Priced right.

LOS ANGELES (west): Retiree wit Holistic Practice Willing to Assist Transition. Private Only.

MONTEBELLO: 1ST Floor location. Modern Office. Seller works Part-time.

NORTH HOLLYWOOD: Super location. Turnkey equipment & leaseholds. Busy area.

OCEANSIDE: 10+ yrs Goodwill. 3 ops. Modern facility. Long term staff.

OXNARD: Turnkey Office with Busy Storefront Location. 4 ops. Priced right!

PANORAMA CITY: 25+ yrs of Goodwill. Hispanic patients. Easy to Find 1st Floor Location.

PALM DESERT: Revenues of \$1.1 Ideal absentee office. Super opportunity.

PLACENTIA: Good location. Easy to find. Super turnkey opportunity.

RANCHO CUCAMONGA: 10+yrs goodwill. Super Location. Outstanding opportunity.

RIVERSIDE: 10+yrs goodwill. Free standing bldg. Super potential. Revenues of \$35k/mo.

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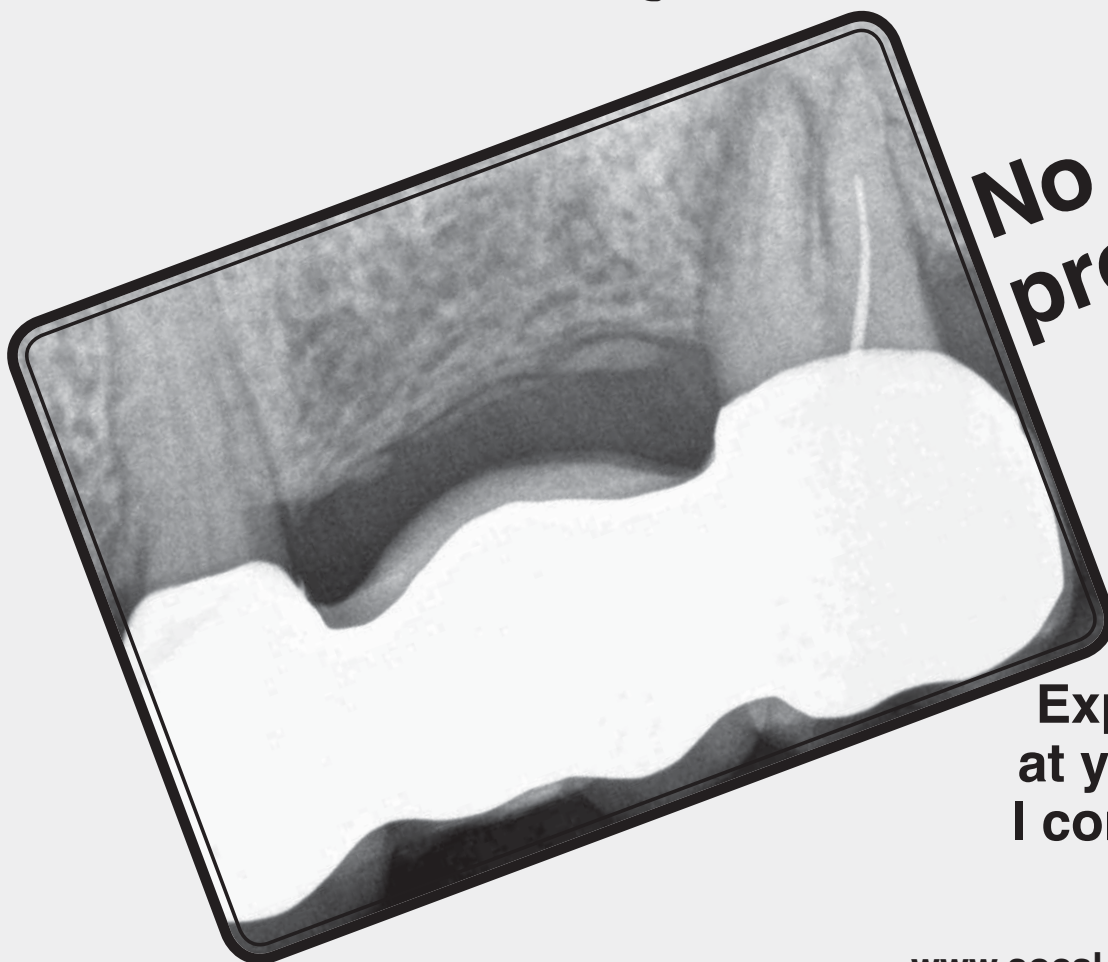
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Practices for Sale

South Orange County Periodontal

Premier 40 year old Periodontal practice with stable staff and mature hygiene program – grosses \$1.6 million on 3 1/2 days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition.

Laguna Beach

Dr. retiring from a very modern 3 operator practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate – modern equipment with digital x-rays and Dentrix software – Dr relocating out of California.

Foothill Ranch

Fantastic modern 5 operator practice grosses almost \$800,000 on 3 days/week with a net of approx. \$300,000 – Dr does all phases on dentistry but would be willing to remain as an Associate to perform any procedures the Buyer is not comfortable doing – very high quality dentistry performed.

North Orange County Endodontics

Georgious high-tech New Endodontic practice started from scratch 3 years ago – Dr relocating out of state – 2016 projected collections of \$440,000 – all new equipment with two Zeiss microscopes and 3D cone-beam.

Los Angeles

Dr. retiring – after 44 years in private practice - beautiful, modern 3 operator practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

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When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Burbank, Carson, Culver City, Hesperia, Lancaster, Long Beach, Moreno Valley, Palmdale, Santa Barbara, South Gate, Thousand Oaks, Victorville, Westchester, Westlake Village and Woodland Hills.

MORENO VALLEY FEE FOR SERVICE PRACTICE: Outstanding office with great visibility on the perimeter of a large shopping center in effectively its own free standing building. 8 equipped operatories with full computerization, digital x-rays, panoramic x-ray and Biolase laser. Seller has lost his motivation and recognizes that he must sell. The practice has historically collected well over \$1 million per year (\$1,160,043 in 2014 and \$1,042,891 in 2015). Currently projecting \$640,000 for this year with a net income of \$200,000. Seller works 4 days per week with 7 days of hygiene per week. **MOTIVATED!!! Asking \$300,000.-PENDING AT FULL PRICE**

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE: Quality, established, fee for service practice consistently collects over \$800,000 per year on four days per week with four full days of hygiene. Seller nets \$260,000/year even though referring out ALL endo, ALL perio, and ALL oral surgery. No Denti-Cal or HMO. No advertising, evenings or weekends. Very nice five operator office with expansive window views to the mountains and excellent natural light. Sixth operator is plumbed but not equipped. Seller is retiring. Asking \$625,000.-**PENDING AT FULL PRICE**

WESTMINSTER GENERAL PRACTICE FOR SALE: MAJOR PRICE REDUCTION! Practice collected \$570,000 last year and is on track to collect \$525,000 this year on four days per week. Net income is \$200,000+ per year. Three days of hygiene per week. \$6,000+ in DeltaCare capitation. No Denti-Cal. The office has four equipped operatories with digital x-rays. No advertising. Seller is moving out of state after the sale. Asking \$370,000.

WESTCHESTER/LAX AREA FEE FOR SERVICE PRACTICE FOR SALE: Established four day per week fee for service practice collects \$600,000/year and is on track to collect over \$700,000 this year. Net income is over \$200,000 per year. The practice has five days of hygiene per week and refers virtually all specialty work. Located in a professional building, this practice has four equipped operatories with digital x-rays and Dentrix software. Seller is going on disability. Asking \$450,000.-**PENDING AT FULL PRICE**

HESPERIA CLINIC PRACTICE FOR SALE: Practice collected \$1,350,000 in 2015 and is on track to collect \$1,750,000 this year. Net income last year was \$570,000! Practice is open six days a week with six days of hygiene seeing 14+ hygiene patients per day. 80-90 new patients per month. 18 equipped operatories in a free standing building with excellent visibility and marketing. Seller is retiring. Asking \$995,000.

WESTWOOD FEE FOR SERVICE PRACTICE FOR SALE: Great opportunity for someone with some patients in the area. Seller is 76 years old and retiring. The practice collects \$490,000 per year on 3 short days per week. There are 3 days of hygiene per week. No Denti-Cal, no HMO, no advertising, no evenings, no weekends. Seller refers all endo, all surgery, all perio, all pedo, all complex cases and all ortho. 3 equipped operatories. Lots of upside with this practice. Asking \$350,000. -**SOLD**

CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE: This really is a full fee for service practice! 100% cash patients with no insurance plans. Seller is retiring after 38 years in practice. This practice is strategically located adjacent to the new technology park in Playa Vista with Google, Facebook and YouTube. Collections have been over \$800,000 for three years running (\$790,000 in 2012) with an average net income of \$250,000/year AND the seller refers all endo, all oral surgery, all perio and all ortho. Seller works four days per week with six plus days of hygiene per week. Five equipped operatories with digital x-rays and Practiceworks software. Asking \$650,000 for the practice. - **PENDING**

SOUTH GATE PRACTICE FOR SALE: Located in a Hispanic shopping center, this practice collects \$280,000 per year on 25 hours per week. Some capitation and some DentiCal. 15-20 new patients per month with no advertising. Five equipped operatories plus one additional operatory that is plumbed but not equipped. Seller is limited as to the number of hours that he can spend at the practice due to family issues. Motivated. Asking \$145,000.

PALMDALE PRACTICE FOR SALE: Free standing building on Palmdale Blvd. Thirty-six years of goodwill with the current owner. Practice collects \$765,000 per year with a net income of \$290,000 per year. 8 equipped operatories. 3 days of hygiene per week. 32% of the practice income is from hygiene and exams. Seller refers all ortho, all implant placement, perio surgery and children under the age of 7. Property can be leased or purchased with room to expand for a pedo/ortho area separate from the existing 8 operatories. Asking \$550,000 for the practice and \$850,000 for the real estate. -**SOLD AT FULL PRICE**

LOS ANGELES COUNTY ORAL SURGERY PRACTICE: Long established oral surgery practice collects \$1.4 million with a net income of \$775,000 per year on four days per week. 50+% extractions and 15% implants. Very strong referral base. No plan referrals. Seller will assist with a transition if desired. Asking \$900,000. - **SOLD AT FULL PRICE**

THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000.

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Very stable history of collections for the past four years with less than \$5,000 variation from the lowest to the highest year with average annual collections of \$772,000 and average net income of \$225,000 per year. Seller works a short four day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$450,000.

CARSON STARTER PRACTICE FOR SALE: Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$95,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$70,000.

LANCASTER STARTER PRACTICE FOR SALE: Collects \$185,000 per year on three days per week. No marketing, no Denti-Cal, no HMO, no evenings, no weekends. 3 equipped ops in a smaller, two suite professional building. Seller has health issues and must sell. Asking \$40,000.



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Corporate dentistry does have its drawbacks. First, like a couple of specialists working for one of the largest corporate offices recently discovered, you can find your contract cut by 20% or eliminated completely putting you back on the street looking for a job. Second, you have no job security. The aging practitioner is easily replaced by the younger, faster and, most importantly, cheaper dentist. Third, you have no equity. No accumulated asset value. Fourth, these corporate entities have a history of blowing up and going broke putting everyone out of work overnight. Fifth, a majority of corporate dental offices are located in areas where other dentists don't want to practice, which is why you see clusters of corporate practices near each other. While the sale of a dental practice will not fund anyone's retirement, it is a nice chunk of change at the end of one's working life as a reward, if you will, for having built a successful practice.

Salaried, corporate positions may sound appealing, but before you give up on private practice weigh the pros and cons thoroughly.

For added insight, call Kurt Skarin with Lee Skarin and Associates.



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- Gross ~\$465K. Affordable Rent!

Long Beach - Starter Practice

- Shopping Center. ~1,350 sf
- 2 Eq. Ops + 2 Add'l Plumbed

Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Stable Pt Base

La Puente - Low Rent!

- Strip Plaza. 3 Ops, ~1,400 sqft

Los Angeles - Gross ~\$460K

- Absentee Run. Corner Lot.
- 5 Ops + 1 plumbed, ~1,776 sf

Los Angeles - Busy Street!

- Close to Retail/Shopping Center
- 4 Operatories, ~ 1,397 sq.ft.

Norwalk - Retail Shopping Ctr!

- Seller is Retiring. Cash/PPO
- 2 Operatories, Approx. 600 sq.ft.

Panorama City - Gross ~\$180K

- Part-time General Practice.
- Busy intersections. Strip Plaza.
- Cash/PPO Only! 3 Eq. Ops.

Pico Rivera - Gross ~\$530K.

- Corner Bldg. 25+ years goodwill.
- ~2,450 sf, 7 Eq. Ops, 1 plumbed

Torrance - Building for Sale

- In retail center. 3 Unit Building
- ~ 3,350 sq.ft. Asking \$1.5 Mil.

Van Nuys - New Listings!

- Starter Location in Shopping Ctr.
- 3 Eq. Ops., ~1,100 sq.ft.

Dental Practice for Sale Ventura County, CA

Thousand Oaks - Gross ~\$246K.

- Motivated Seller!
- FFS/Insurance. No HMO.
- 4 Equipped Ops, ~950 sq.ft.

Ventura - Gross ~\$190K

- Main Busy Street. Cash/PPO.
- 5 Equipped Ops, 1,784 sq.ft.

Dental Practice for Sale Orange County, California

Fullerton - Gross ~\$825K

- Supermarket Shopping Center
- 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Laguna Hills - Beautiful Office

- Busy Retail Shopping Center.
- Cash/PPO. 4 Eq. Ops, ~1,750 sf

Mission Viejo - Gross ~\$970K

- Large Shopping Center. 7 Ops.

Westminster - Freestanding Bldg & Dental Practice for Sale!

- Gross Over ~\$1 Mil.
- 2-Story Building Facing Main St.
- 30+ yrs Goodwill. ~5681 Sq.ft.
- 14 Ep. Ops., 3 plumbed Ops.

Santa Ana - Gross ~\$270K

- High Foot Traffic. Mixed Income.
- 5 Ops + 2 Plumbed, ~2,392 sf.

Dental Practice for Sale Riverside County, CA

Moreno Valley - **SOLD!!!**

Practice & Building for Sale

- 4 Ops + 1 Plumbed, ~2,500 sf

Dental Practice for Sale San Bernardino County, CA

Ontario - Seller Retiring!

- Busy main street. Low Rent!
- 3 Equipped Ops, ~1,100 sq. ft.

Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- Both Dental Practices are in Large Retail Centers.
- Rialto: ~3,500 sq.ft., 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops

Dental Practice for Sale San Diego County, CA

San Diego - Gross ~\$350K

- Street Front Location.
- FFS. Paperless. ~1,200 sf.
- 3 Ops + 1 Add'l Plumbed

San Diego - Gross ~\$270K.

- Strip Mall. Exposure to main road. Approx. 1200 sf.
- 3 Eq. Ops + 1 Add'l Plumbed

La Jolla - Gross ~\$310K.

- Great visibility. 2 Eq. Ops

Dental Practice for Sale Northern California

Concord - Freestanding Bldg. Practice & Real Estate Available

- Freestanding building
- Mostly Cash/PPO.
- 2 Eq. Ops + 2 Add'l Plumbed
- Approx. 1,500 sq.ft.

Dublin - Starter Office

- Equipment & Leasehold
- Major Shopping Ctr. 5 Ops.

Modesto - Gross ~\$1 Mil

- GP located in strip mall.
- Cash/PPO, ~ 3,200 sq. ft.
- 7 Eq. Ops + 1 Add'l plumbed

San Leandro - **SOLD!!!**

- PPO/FFS. Gross ~\$260K
- 3 Eq. Ops + 1 Add'l Plumbed

San Jose - Real Estate & Starter Practice for Sale

- Constructed in 2014. Modern.
- Retail Center. Major Intersection.
- 6 Equipped Ops, ~2,500 sq.ft.

San Jose - Gross ~\$360K

- Located in Medical Prof. Bldg.
- Main Street. 4 Ops, 1,465 sqft

San Jose - New Listing!!!

- Grossed ~\$600K in 2016.
- Mostly Cash/PPO. 4 - 5 Ops.
- Well-run office, 21+years.
- In Major Shopping Center.

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 St. Helena \$450,000
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Central Coast \$259,000
 Paso Robles \$450,000
 Paso Robles \$150,000
 Santa Barbara Co. \$525,000
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 Santa Maria \$252,000
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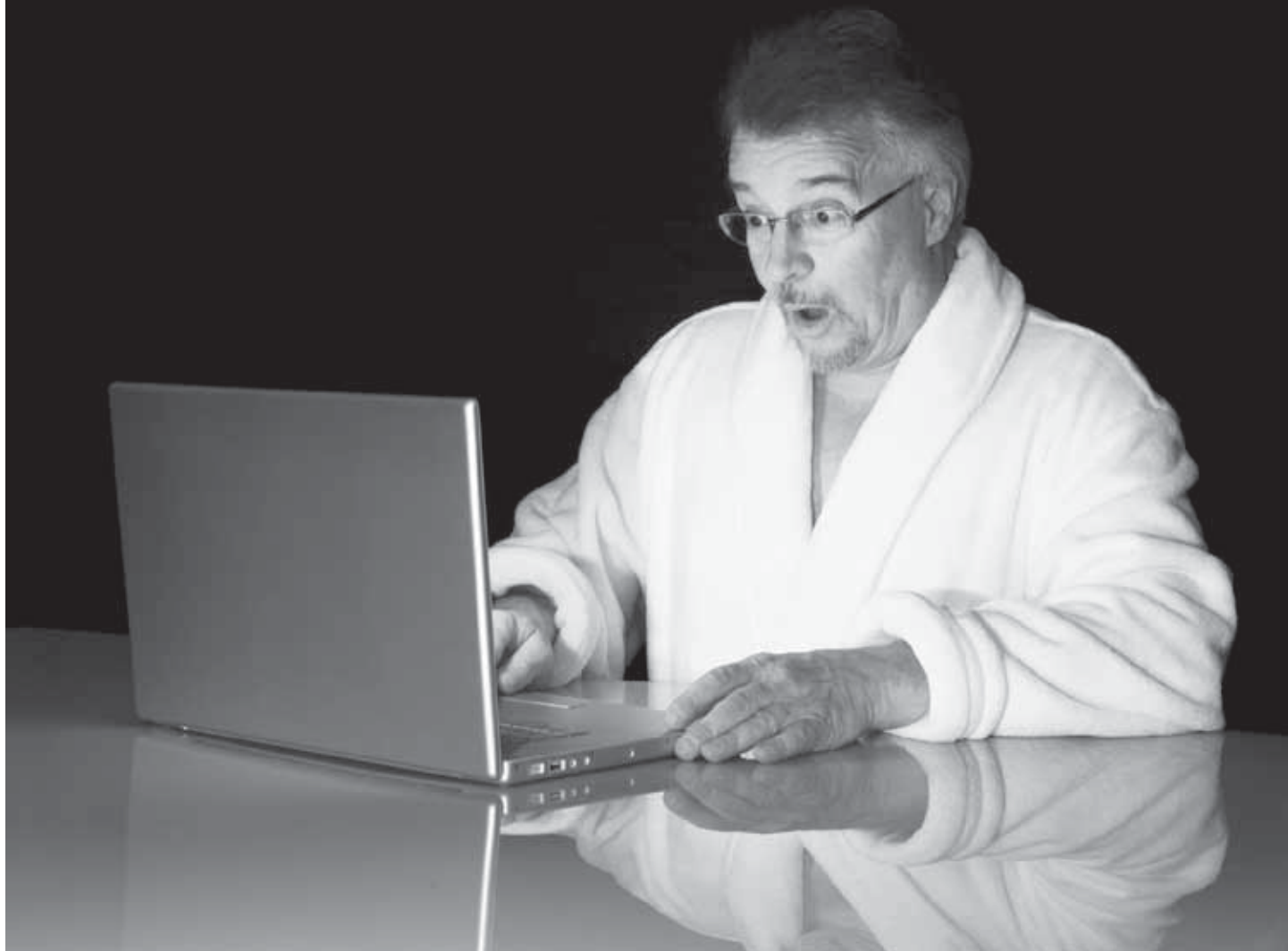
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Asking \$265,000

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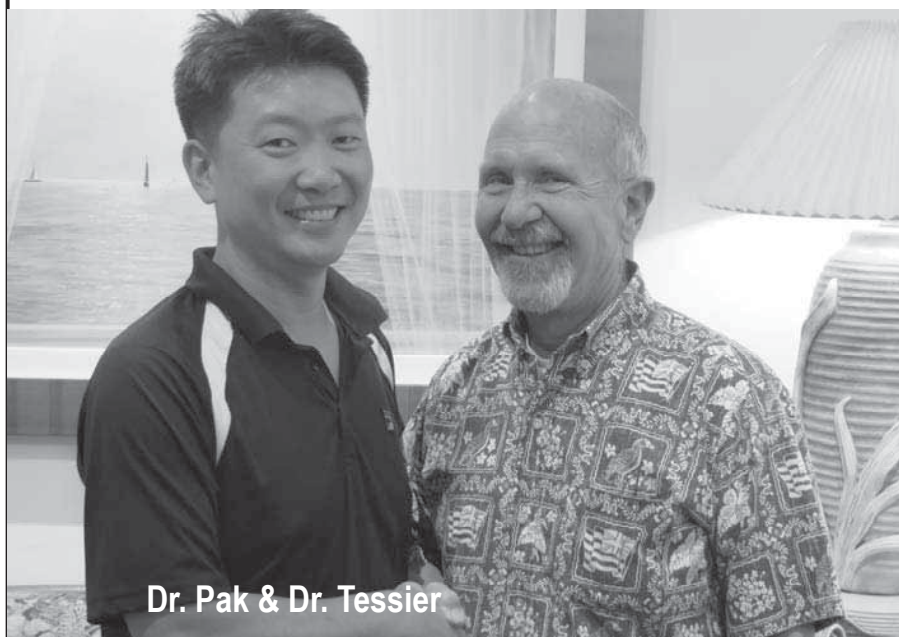
ENDO practice
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With one additional plumbed room
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Asking \$549,000

Northern California #1106

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CHINO – With 38 years of goodwill this General Practice consists of 4 equipped operatories in a 1,540 sq ft suite located on a single story free standing medical/dental building. Near a high school and residential community. The seller is currently working 2 days/wk plus 1 Saturday/mo with 2 days/wk of hygiene. Seeing approximately 10-15 new patients/mo. PPO/Cash/Some HMO. Computerized with Eaglesoft software. Does minimal advertising. Has reasonable rent. Grossed \$436,570 in 2015 and Projecting approximately \$490,844 for 2016 with a Buyer's net of \$210K. Great icon dental office in the Chino community. Please contact your CPS Agent for more information. **Property ID #5143.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed \$426K for 2015 and Projecting \$414K for 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

MISSION VIEJO (GP) – Established in 2005, this **Group Solo** practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. Grossed \$754K in 2015 and **projecting approximately \$846K for 2016** with a great **Buyer's net of \$540K**. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. Grossed \$250K in 2015 and projecting approximately \$284K for 2016. Please contact your CPS Agent for more information. **Property ID #5146.**

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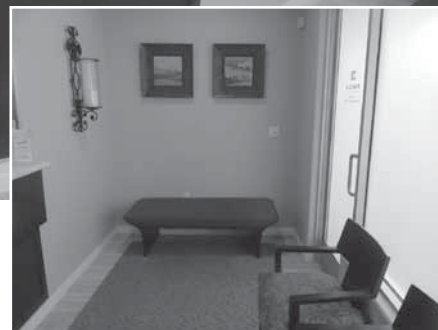
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LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed \$668,238 in 2015. **Buyer's net of \$81K.** Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA CRESCENTA (Ortho) – Well established Orthodontic practice located in a two story professional building near residential area and grade schools. The office consists of 4 semi private ops with 1 private operatory in an approximately 2,100 sq ft suite. It's computerized with Ortho II Viewpoint software. Seller is currently working 3-4 days/wk and sees approximately 18-20 patients/day. Grossed \$212K in 2015 and projecting approximately \$210K for 2016. Please contact your CPS Agent for more details. **Property ID #5145.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed \$426K for 2015 and Projecting \$414K for 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LA PUENTE – General practice + Real Estate. This practice is a historical landmark circa 1961 for the city of La Puente, previous owner built out the first dental practice for the city servicing the Latino community. Current owner established over 26 years ago and it's located in a single free standing building with private parking lot. Building for sale. The property is well maintained inside and out. Seller is currently working 1 day/wk and Associate 2 days/wk. Seeing 20-30 new patients/mo. PPO/Cash/Denti-cal/HMO practice. 100% patient referral. Practice consists of 4 equipped operatories in a 1,200 sq ft office. Has custom made program system to keep track of patient information. **Grossed approximately \$452K in 2015. Net of \$172K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5101.**

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrix software. **Grossed approximately \$545K for 2015. Buyer's net of \$98K.** Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. **Property ID #5098.**

LOS ANGELES - Price Reduced!! Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$823,221 in 2015. **Buyer's net of \$256K.** Please contact your CPS Agent for more information. **Property ID #5107.**

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MISSION HILLS – General Practice established in 2009 located in a single story shopping center next to the 405 freeway. Has heavy traffic flow near the Northridge University, retail stores and restaurants. Practice consists of 5 equipped operatories in a 1,740 sq. ft. office. Computerized with Dental Age software. 100% Patient Referral. Seller works 3 days/wk. Sees approximately 18-20 patients/day. PPO/Cash/Some HMO. Has long term lease. Grossed \$860,637 in 2015. **Buyer's net of \$218K.** Seller is retiring. Great opportunity to own your own practice. Please contact your Agent for more details. **Property ID #5136.**

PASADENA – General practice established 60 years ago located in the heart of Pasadena. In a two story medical dental building. Absentee Owner. Associate working 4 days/wk with 4 days/wk of hygiene. Consists of 3 eq ops in a 1,150 sq ft suite. No HMO. Computerized with Eaglesoft software. Projecting approximately \$616K for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5147.**

VAN NUYS (GP) - The practice has approximately 30 years of goodwill to offer and has always been at this location. Conveniently located next to the Van Nuy's Airport, there are many of the airport and aerospace employees that have excellent insurance that could be marketed. Currently, there is no marketing in place and the practice is reliant only on patient referrals. The office consists of 6 equipped operatories with SoftDent software. Has some Denti-cal and HMO. **Projecting approximately \$456K.** Please contact your CPS Agent for more details. **Property ID #5148.**

ORANGE COUNTY LISTINGS

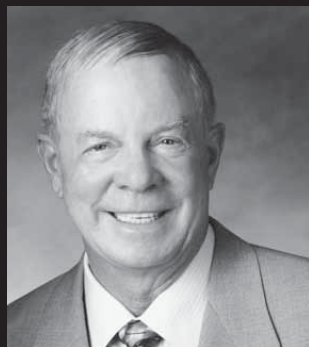
BREA – Established in 1984, this general practice is located in a 2 story medical / dental building. The office consists of 3 equipped operatories in an approximately 1,000 sq ft suite. Currently the Seller is working 4 days/wk w/ one Associate 1 day/wk. See approximately 15-18 patients/day. PPO & Cash only. 100% patient referral. Has reasonable rent. Grossed \$324K in 2015 with monthly revenues approximately \$27K/mo. Buyer's net of \$69K. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5121.**

HUNTINGTON BEACH – **Leasehold Improvements and Equipment Only!!** Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

IRVINE – Long established Orthodontic practice with over 40 years of goodwill located on a 2 story Medical Dental building in an upscale area serving the greater Irvine, Costa Mesa and Newport Beach. It's the second and longest operating Orthodontic practice. Office consists of 6 chairs in Open Bay with Ortho Track Classic software. Seller is currently working 3 days/wk averaging \$20K/mo. PPO & Cash Only. Grossed \$240,960 in 2015 and **projecting \$241K for 2016.** Please contact your CPS Agent for more information. **Property ID #5135.**

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this location in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. Grossed \$630K in 2015 and **Projecting approximately \$660K for 2016 with a Buyer's net of \$184K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

LAGUNA HILLS – With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$305K in 2015 and projecting approximately \$301K in 2016. **Buyer's net of \$77K.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**



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LAGUNA HILLS – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. Grossed \$349K in 2015 and Projecting \$499K in 2016 with a **Buyer's net of \$171K**. Please contact your CPS Agent for more details. **Property #5144.**

MISSION VIEJO (Turn-Key) – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrux software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. **Property ID #5138.**

MISSION VIEJO (GP) – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrux software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. Grossed \$754K in 2015 and **projecting approximately \$846K for 2016** with a great **Buyer's net of \$540K**. Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

NEWPORT BEACH - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients/mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plumbed not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$663,189 for 2015 with a **Buyer's Net of \$140,982**. Great practice. Please contact your CPS Agent for more details. **Property #5086.**

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrux software. Has long term staff. Grossed \$526,752 for 2015. **Buyer's net of \$131,684**. Please contact your CPS Agent for more details. **Property #5137.**

ORANGE COUNTY - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrux software. On a approximately 2,200 (usable) suite. Full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/Cash/Cap (Averaging \$3500/mo in Cap checks). Grossed \$697K in 2015. **Buyer's net of \$178K**. A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.**

SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrux software. Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

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Lic #01967152

SANTA ANA (GP) – With over 40 years of goodwill to offer, this practice is located in a 2 story medical dental building with convenient access to 55/5/22 freeway. The office consists of 4 equipped operatories with ACE software. Seller does stand-up dentistry, though operatories are spacious to accommodate sit-down dentistry. Working 4 days/wk with 3 days/wk of hygiene. Sees approximately 10-15 new patients/mo. 100% Patient Referral. Has competitive lease. Grossed \$327K in 2015 and projecting approximately \$374K for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5139.**

SANTA ANA – (GP + Condo Suite Opportunity) Well modern design office located in a 2 story medical dental building with 4 equipped ops in a 1,200 sq ft condo. Computerized with Dentrix software and digital x-ray (2 sensors). 100% Patient referral. Projecting approximately \$178K for 2016. Great signage. On a busy street. Seller going into teaching. Please contact your CPS Agent for more details. **Property ID #5156.**

SOUTH ORANGE COUNTY – Established in 2005, this 4 equipped operatory General Practice is located in a one story busy shopping plaza with great street visibility. Currently the Seller is working 3 days/wk with 2 Associates working 1 day/wk each. Sees an average of 15-25 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$2K/mo in CAP Checks). The practice is computerized with Easy Dental software and digital x-ray (1 sensor). Grossed \$428K in 2015 and projecting approximately \$415K for 2016. **Buyer's net of \$127K.** Great location and excellent opportunity. Please contact your CPS Agent for more information. **Property ID #5132.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

CHINO - Real Estate for Sale. This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

CHINO – With 38 years of goodwill this General Practice consists of 4 equipped operatories in a 1,540 sq ft suite located on a single story free standing medical/dental building. Near a high school and residential community. The seller is currently working 2 days/wk plus 1 Saturday/mo with 2 days/wk of hygiene. Seeing approximately 10-15 new patients/mo. PPO/Cash/Some HMO. Computerized with Eaglesoft software. Does minimal advertising. Has reasonable rent. Grossed \$436,570 in 2015 and Projecting approximately \$490,844 for 2016 with a **Buyer's net of \$210K.** Great icon dental office in the Chino community. Please contact your CPS Agent for more information. **Property ID #5143.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed \$423,734 in 2015 and projecting approximately \$427K for 2016 with a **Buyer's net of \$157K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

FONTANA (GP + Building for sale) – Premier dental office with over 50 years of goodwill, the practice has been at its current location since 2000 when the Seller built the practice in an adjoining lot of the original practice. Located on a highly trafficked corner location, it is right across the street from a Middle School. Practice consists of 8 fully equipped operatories including 2 hygiene room and 1 surgery room in a approximately 3,000 sq ft office. It's computerized with Dentrix software and Digital X-ray (4 sensors). The practice has all of the latest technology to enable it to deliver the most advanced treatments, and all operatories have electric and air driven hand pieces. Seller is currently working 4 days/wk with 5 days/wk of hygiene, Proths 3 days/wk, O.S. 1 day/mo and Endo 2 days/mo. See approximately 60-65 new patients/mo. PPO & Cash only. Projecting approximately \$2.4M for 2016 with a **Buyer's net of \$816K.** Great opportunity to own a great practice plus the building. Please contact your CPS Agent for more details. **Property ID #5140.**



Fred Vuittonet, V.P.
Lic #01363583

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HEMET (GP + Real Estate) With almost 40 years of goodwill, this practice is an icon in the community. Located in a single story Tri-Plex Condo Building. Multiple generations of patients have been seen and continue to come to this practice. The practice's income source is derived from 60% insurance and cash, there is NO Medical. It consists of 4 equipped operatories in a 1,500 sq ft office. The practice is using digital imagery and even a Digital Intra-Oral Camera as the standard of care here. Projecting approximately \$332K for 2016. Buyer's net of \$114K. Our retiring Doctor seeks the right person to trust the goodwill of his loyal patient base to take to yet another level. Please contact your CPS Agent for more details. **Property ID #5152.**

LA QUINTA - Well established General Practice with over 25 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is in an approximately 2,275 sq ft office. It is located in a busy shopping plaza (fully occupied) on the busiest major intersection with heavy traffic flow in the desert. Retiring Seller is currently working 4 days/wk with Specialist 1 to 2.5x/mo. Sees approximately 15-20 patients/day. PPO and Cash Only. It's computerized with Dentrix software and has digital X-ray (2 sensors). One of the largest GP in Coachella Valley. Grossed approximately \$1,647,148 in 2015. **Buyer's net of \$453K.** Please contact your CPS Agent for more information. **Property ID #5130.**

MURRIETA - General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Seller is currently working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Sees approximately 25 new patients/mo. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. Grossed approximately \$526K in 2015. Buyer's approximately net of \$183K. Excellent opportunity. Please contact your CPS Agent for further details. **Property ID #5105.**

ONTARIO (GP) - Established in 1992, this 5 equipped operatory practice is located in a busy single story shopping center with a lot of foot traffic and right off the 10 freeway. Seller is currently working 4-5 days/wk generating an average of 38-48 new patients per month. PPO/Cash/Denti-cal/HMO. 100% Patient Referral and Walk-Ins. The practice is on a 1,920 sq ft office. It's computerized with Practice Web software and Digital X-ray (1 sensor). Grossed \$391K in 2015 and projecting approximately \$418K for 2016 with a **Buyer's Net of \$140K.**

PALM SPRINGS - Price Reduced!! General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed approximately \$372K in 2015. Projecting approximately \$447K for 2016. Please contact your CPS Agent for more information. **Property ID #4487.**

RIVERSIDE - General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. Grossed \$250K in 2015 and projecting approximately \$284K for 2016. Please contact your CPS Agent for more information. **Property ID #5146.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

DEL MAR - Price Reduced!! Established in 1995 this General Practice is located in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consists of 3 equipped operatories with window views to the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix software. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed \$249K in 2015. Please contact your CPS Agent for more details. **Property ID #5110.**

EL CENTRO (GP + BLDG) - Price Reduced!! Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed \$327K for 2015. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

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NEWBURY PARK / THOUSAND OAKS (GP) – Established in 1997, this modern designed practice is the only 8 operator practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. Grossed \$832,209 in 2015. Projecting approximately \$842K for 2016. **BUYER'S NET OF \$196,509.** Monthly revenues of approximately \$70K. Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.**

PORT HUENEME – This modern designed practice is located in a two story building retail plaza with heavy traffic flow. Has ample parking. The office consists of 3 equipped operatories in an approximately 920 sq. ft. suite. It's digital with one sensor. Leasehold and Equipment Only! It's a great location across from the ocean. Low sale price and affordable rent. Excellent opportunity for a first time buyer! **Property ID #5106.**

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Major equipment is new to 12 years old. Seller is currently working 3.5 days/wk and sees approximately 16-20 patients/day. Hygienist works 4 days/wk and sees 8-10 patients/day. Insurance and Cash only. No HMO or Denti-cal. 100% patient referral. Refers out all specialties. Grossed approximately \$454K for 2015. **BUYER'S NET OF \$118K.** Great practice with room to grow. Please contact your CPS Agent for more information. **Property ID #5087.**

SPECIALTY OFFICE LISTINGS

BEVERLY HILLS – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed \$668,238 in 2015. Buyer's net of \$81K. Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.**

CHINO - Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

LA CRESCENTA (Ortho) – Well established Orthodontic practice located in a two story professional building near residential area and grade schools. The office consists of 4 semi private ops with 1 private operator in an approximately 2,100 sq ft suite. It's computerized with Ortho II Viewpoint software. Seller is currently working 3-4 days/wk and sees approximately 18-20 patients/day. Grossed \$212K in 2015 and projecting approximately \$210K for 2016. Please contact your CPS Agent for more details. **Property ID #5145.**

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: aking@calpracticesales.com

Tony Frechette: tfrechette@calpracticesales.com

Dan Parnell: dparnell@calpracticesales.com

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NORTH ORANGE COUNTY ENDODONTIC PRACTICE FOR SALE – gorgeous high-tech 3 operatory practice started 3 years ago - Dr is relocating out of state – This year projected \$440,000 in collections – all new with two Zeiss microscopes and a cone-beam 3D - Thomas & Fees Practice Sales (714)544-4341.

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MOTIVATED SELLER IN WEST COVINA. Beautiful 4-op practice with unbeatable visibility and great traffic. This practice is priced to sell and the numbers don't lie. Don't let this opportunity pass you by. Call 818-990-0751 or email sales@advancedpracticesales.com for more information.

Thank you for coming to my office and setting up our health insurance. – Dr Christopher Dudzik San Diego, CA. www.TheDoctorsInsuranceBroker.com.

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Seeking to rent/sublease your dental office in Venice/Santa Monica or nearby area a few days per month. If you are interested, please send an email to info@mobiledentalusa.com.

RDA wanted for Monrovia, Ca. General practice and some ortho. T-Fri 9-5. No weekends. 626-930-0156 Email resume to benedettodds@gmail.com

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West Covina practice for sale located in shopping center location collecting \$670,000, Seller will carry financing with down payment requirement. Tina Ochoa, Broker (951) 309-3196.

Now Hiring -- Associate Dentist Wanted. Cardinal Dental Group is a multi-specialty dental group. We are currently seeking a PT Associate for our La Mesa, CA location. Send info to ahughes@cardinal-dental.com or call 619-345-7999.

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ALISO VIEJO – Turnkey Leaseholds Sale featuring 5 Operatories, 3 Equipped in 2,116 sq. ft. located in a very busy retail plaza near theaters and restaurants. Great signage and move-in ready with computers, x-rays, sterilization equipment, and instruments for all phases of dentistry. #CA365- Kerri McCullough - 949-300-0312.

BAKERSFIELD – *NEW LISTING* - This General Dentistry Practice with 5 Operatories has been established for 20+ years. Practice utilizes Dentrix, Digital X-rays and the average age of equipment is 5 years old. 2015 Gross Receipts of \$675K. Seller plans on retiring but will assist with a smooth transition. #CA386- Thanh Tran - 949-533-8308.

BELL – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrix, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough - 949-300-0312.

BEVERLY HILLS - Periodontal Practice - This beautifully designed Perio practice has 4 Operatories and is in a desirable professional building. Practice features Dentrix software and has 24 years of Goodwill. 2015 Gross Receipts were \$382K. #CA342- Kerri McCullough - 949-300-0312.

BEVERLY HILLS – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- Kerri McCullough - 949-300-0312.

BURBANK – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2015 Gross Receipts of \$291K with \$118K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348- Kerri McCullough - 949-300-0312.

CARSON – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2015 Gross Receipts of approximately \$185K, room to grow. #CA280- Kerri McCullough - 949-300-0312.

CENTRAL ORANGE COUNTY – General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2015 Gross Receipts of 381K with 156K Adjusted Net Income. #CA328- Thanh Tran - 949-533-8308.

COASTAL ORANGE COUNTY – *NEW LISTING* – This General Dentistry Practice with 4 Operatories, 3 Equipped, features Dentrix, Digital x-rays, and all high-end equipment that is less than 10 years old. Over 21 years of goodwill in this beachside community. Seller is moving out of the area. #CA375- Thanh Tran - 949-533-8308.

CYPRESS – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge software and most specialty services are referred out. 7 days of hygiene per week. 2015 Gross Receipts were \$962K with \$430K Adjusted Net Income. #CA257- Kerri McCullough - 949-300-0312.

ENCINO – *NEW LISTING* – General Dentistry Practice with 4 Operatories has been established for over 40 years in the Valley. Practice features EagleSoft with 5 workstations, digital x-rays, and intra-oral camera. 2015 Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thanh Tran - 949-533-8308.

FULLERTON – This General Dentistry Practice with 6 Operatories, 4 Equipped, is in a great location with 13 years of Goodwill. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2015 Gross Receipts of \$410K. #CA352- Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2015 Gross Revenue of \$728K with \$307K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – This General Dentistry practice with 3 operatories is located near Huntington Harbour. Strong hygiene program with 4 days of hygiene per week. The practice utilizes Dentrix software with digital x-rays and an intra-oral camera. Most specialty work is referred out to local specialists. 2015 Gross Receipts of \$432K. #CA382- Kerri McCullough - 949-300-0312.

INLAND EMPIRE – *NEW LISTING* - General Dentistry practice with 5 Operatories, PracticeWorks dental software, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$950K with low overhead. #CA393- Kerri McCullough - 949-300-0312.

INLAND EMPIRE – General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the Art equipment and technology. Gross Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will. #CA283- Kerri McCullough - 949-300-0312.

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INLAND EMPIRE – Endodontic Practice – This almost paperless 4 Operator practice features 8 year new equipment, digital x-rays, and Cone Beam CT. The practice has 60+ years of goodwill and is near freeway. 2015 Gross Receipts of \$1MM+ on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

LAKEWOOD – This General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, is located in a retail center near a busy corner with signage. Practice has 38 years of goodwill and utilizes Dentrrix software and XDR digital x-rays. #CA341- Kerri McCullough - 949-300-0312.

LONG BEACH – This General Dentistry practice has been established at this location for 50+ years. Featuring 5 Operatories, 4 Equipped in 1,850 sq. ft., and digital x-rays, this practice has 4 days of hygiene per week. 2015 Gross Receipts of \$359K. #CA363- Thanh Tran - 949-533-8308.

LOS ANGELES – General Dentistry Practice with 3 Operatories and 50+ years of Goodwill. Practice features PracticeWeb software with 5 computers, Pano, Digital X-rays, Laser, and Intra-oral camera. 2015 Gross Receipts of \$241K and Adjusted net of \$121K on a two-day work week. #CA345- Kerri McCullough - 949-300-0312.

LOS ANGELES – General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft and Digital x-rays. Desirable professional building location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with \$196K Adjusted Net Income. #CA318- Kerri McCullough - 949-300-0312.

NEWPORT BEACH – This paperless General Dentistry practice with 5 Operatories, 3 Equipped, is located in an upscale area and features EagleSoft, Digital X-rays, Pano, Intra-Oral Camera. The 2015 Gross Receipts were over \$550K. #CA366- Kerri McCullough - 949-300-0312.

NORTH EAST ORANGE COUNTY – *NEW LISTING* – General Dentistry practice with 6 Operatories, EagleSoft dental software, Pano, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$771K with \$271K Adjusted Net Income. #CA392- Kerri McCullough - 949-300-0312.

ORANGE COUNTY – Orthodontic Practice with 6 chairs in an open bay, plus 2 Operatories and a Consultation room. This practice is paperless with a digital Pan/Ceph. 2015 Gross Receipts of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough - 949-300-0312.

ORANGE COUNTY - Endodontic Practice with 6 Operatories and a strong referral base of area dentists for 25+ years. Completely paperless and digital with microscopes and 5 year new equipment. 2015 Gross Receipts of \$736K with \$325K Adjusted Net Income. #CA327- Kerri McCullough - 949-300-0312.

OXNARD – *NEW LISTING* – This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. 2015 Gross Receipts of \$795K. #CA387- Thanh Tran - 949-533-8308..

PALM DESERT – *NEW LISTING* – General Dentistry Practice with 9 Operatories, 8 Equipped. High-end build-out with Dentrrix, Digital X-rays, Pano, and Lasers. Selling doctor works a 4 day week with 2015 Gross Receipts of \$1.3MM and Adjusted Net Income of \$388K. #CA401- Steve Caudill - 951-314-5542.

PALM SPRINGS – This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542.

PASADENA AREA – General Dentistry practice with 3 Operatories, Dentrrix, Dexis Digital X-rays, and a CEREC. The practice has been established for 50+ years. Building also for sale with practice. #CA282- Kerri McCullough - 949-300-0312.

SAN BERNARDINO – *NEW LISTING* – Facility Only, No Patients - includes equipment – Beautiful 4 Operator office, nicely decorated, been in the same location 30+ years with street signage. Selling dentist produced \$1M/year at this location and is moving to another city. Selling as is. #CA395- Steve Caudill - 951-314-5542.

SANTA BARBARA – This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2015 Gross Receipts were \$827K. #CA291- Kerri McCullough - 949-300-0312.

SANTA MARIA – General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and PPO practice and patients are seen 5 days per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324- Kerri McCullough - 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry – This Pedito practice has 4 Operatories, and 1 year new equipment and features a beautiful, modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thanh Tran - 949-533-8308.

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UPLAND – NEW LISTING – Leasehold Improvements (Office only-no patients and no equipment) very high-end build-out, polished tile floors, custom cabinetry in 4 Operatories, 2nd floor office building, doctor moving and bought a building. #CA394- Steve Caudill - 951-314-5542.

WESTERN SAN FERNANDO VALLEY – NEW LISTING – Pediatric Dentistry. Great opportunity to purchase a Peds practice in the western San Fernando Valley. In an upscale location, this 4-operator practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, which is near a hospital. 30 new patients per month. #CA399- Kerri McCullough – 949-300-0312.

SAN DIEGO

CHULA VISTA – General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of hygiene, Dentrix Software. \$493K 2013 GR, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

LA JOLLA – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077.

NORTH COUNTY, ENCINITAS – NEW LISTING - This General Dentistry practice with 3 Operatories features Digital X-Rays, Eaglesoft software, in an excellent location. The suite is bright and modern. 2015 Gross Receipts of \$397K. #CA376- Russell Okihara - 619-694-7077.

NORTH COUNTY SAN DIEGO – 5 Operator General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. 2015 Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077.

SAN DIEGO – Modern and Spacious Restorative/Implant Practice with onsite lab. State-of-the Art Equipment, Beautiful Facility, 2 ORs, Digital, iCAT, Excellent Location and Opportunity, Prosthodontist Preferred. High Grossing Practice. Great Opportunity for a Multi-Specialty Center. #CA334- Russell Okihara - 619-694-7077.

SAN DIEGO – Large General Practice for sale, HMO/PPO, 34 Years at this Location. Practice is in a **SOLD** excellent location with great visibility. Seller is willing to assist with a transition. Year upon year consistent revenues. One-of-a-kind opportunity. #CA381- Russell Okihara - 619-694-7077.

SAN DIEGO – 3 Operatories, EagleSoft, Excellent Strip-Mall location, Perfect opportunity to get into a practice. Priced to sell quickly. Doctor is selling for health reasons. #CA340- Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Ray, Digital Pano. All Endo, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

OUTSIDE OF CALIFORNIA

HONOLULU, HAWAII – NEW LISTING - General Dentistry Practice. This is a FFS/ PGeneral Dentistry Practice. This is a FFS/ PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrix, and is in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

HONOLULU, HAWAII – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrix, Dexis, Pano, Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103- Russell Okihara - 619-694-7077.

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2015 Gross Receipts over \$1.3MM. #HI101- Russell Okihara – 619-694-7077.

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$350K. #HI102- Russell Okihara – 619-694-7077.

ALAMEDA – Office w/2 equip. Ops, 3rd plumbed in office, 800 sq. ft., below market rent. 50% adjusted net on \$416,000 GR. Owner retiring. #CA378 Jim Engel - 925-330-2207.

BERKELEY - 1700 sq. ft., 4 Ops, Dentrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, adjusted net \$494,000. 100% fee for service. #CA379 Jim Engel - 925-330-2207.

BRENTWOOD - NEW LISTING - 1,600 sq. ft., 4 Ops with Dentrix, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K #CA391- Dennis Hoover - 209-605-9039.

CAMPBELL - 2050 sq. ft., 5 ops, CAD/CAM, Digital Pano, MacPractice software. 2015 GR \$1,000,007, 3 doctor days, 5 hygiene days, 100% fee for service. #CA374 Jim Engel - 925-330-2207.

CASTRO VALLEY - General Dentistry - 1700 sq. ft. office w/4 Ops. 2015 GR \$530,000, 4 day reduced schedule. Eaglesoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368 Jim Engel - 925-330-2207.

CHICO – NEW LISTING – General Dentistry - 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2015 GR of \$757K and Adj. Net of \$327K. #CA402- Steve Caudill - 951-314-5542.

CONTRA COSTA COUNTY – Endodontic Practice.- 4 Op Endo office w/ Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

EL DORADO COUNTY – 960 sq. ft. w/ 4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. #CA339 Thomas Wagner - 916-812-3255.

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ELDORADO COUNTY – NEW LISTING - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2015 GR \$342K on 3 day week. #CA390- Thomas Wagner - 916-812-3255.

GREATER EL DORADO COUNTY - Four day/week General practice in 1700 sq. ft. with 5 Ops. Eaglesoft, 8 computer stations, digital **SOLD** pan, digital sensors, and 4 days hygiene/wk. Great location. Owner retiring. #CA343- Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE - General Dentistry- 4 Ops, highly-desirable area, equipped with **SOLD** camera, Digital Laser, and Dentrax. Est. 20+ years, 2015 GR of \$945K. #CA350 Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN/AUBURN - General Dentistry- highly desirable location **SOLD** 5 Ops. 2015 coll. of \$850K. Buyer must purchase 1600+sf facility w/practice. Owner retiring. #CA338 Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO – NEW LISTING - 1,000 sq. ft., 3 Ops, Intra-Oral, Digital X-Ray, Easy Dental software. Practice established 20+ years. 2015 gross receipts \$433K. #CA397- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - General Dentistry - 7 Ops **SOLD** 2,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO – 2,099 sq. ft. Prosthodontic office, 5 Ops Fiber Optic, Eaglesoft software. **SOLD** 2015 GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255.

MARIN COUNTY – 1250 sq. ft. 3 operat-
SOLDories. Fee for service 2014 GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

MILPITAS – NEW LISTING - 1480 SF office is located on a major throughfare. 2015 GR were \$425K with an adjusted overhead of just 54%. 4 Ops, Intra Oral Camera, Pano, Kodak digital x-rays and 3 days of hygiene. #CA398- Dennis Hoover - 209-605-9039.

MOUNTAIN VIEW – 1150 sq. ft., 4 Ops, 3 equipped. Dentrax Software, Dexis Digital X-Ray, **SOLD** Pan, I.O. Camera. 2015 GR \$514,000, 4 days/week. #CA384-Jim Engel - 925-330-2207.

NORTH COAST - Endo Practice. 6 Ops, 5 plumbed 3,300 sq. ft. **SOLD** Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

OAKLAND – General Dentistry- 12 ops in 5,000 sq. ft. modern office. GR of \$1.5MM with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360-Jim Engel - 925-330-2207.

OAKLAND – NEW LISTING - General Dentistry- 2015 GR \$355K on 4 day work week. Approx. 1000 sq. ft., 3 Ops, Dexis Digital X-Ray, Carestream PMS. Owner retiring. #CA396- Jim Engel - 925-330-2207.

OAKLAND – General Dentistry- Appx. 1,500 sq. ft. w/4 Ops. Dentrax software, Dexis Digital X-ray. **SOLD** 2015 GR \$1M, 5 day week. #CA293-Jim Engel - 925-330-2207.

PASO ROBLES AREA – \$2.25M GR, 52% overhead. Buyer must be skilled in restorative, surgical procedures, implant placement. Purchase of Bldg. to be considered. Owner will work for buyer a couple of days a week. #CA355-Dennis Hoover - 209-605-9039.

SACRAMENTO – General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255.

SACRAMENTO – 1,020 sq. ft., 3 Ops, intra-oral, digital x-ray, Open Dental software. HMO practice, established 20 years, 2015 GR \$420K, low overhead. #CA384-Thomas Wagner - 916-812-3255.

SACRAMENTO – NEW LISTING - 3 Op office in professional building, desirable location, Eaglesoft software. Av. age of equipment 15 years. Seller Retiring #CA400- Thomas Wagner – 916-812-3255.

SACRAMENTO – 8 Ops w/Schick digital x-ray, Pano, Laser and Eaglesoft software. 2015 GR \$1.9M. **SOLD** #CA337-Thomas Wagner - 916-812-3255.

SAN FRANCISCO – General Practice: Financial District office with 5 Ops, with room for a 6th, 1760 sq. ft. 2015 GR \$1.2MM with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357-Jim Engel - 925-330-2207.

SAN FRANCISCO – Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

SAN JOSE – GP Chart Sale: 2015 GR of \$550,000.00 on two and a half day work week. Selling all Active and Historical Charts. **SOLD** #CA330-Jim Engel - 925-330-2207.

SAN RAMON – Facility Only Sale: 4 Ops w/high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1654 sq. ft. corner suite. #CA370-Jim Engel - 925-330-2207.

SANTA ROSA – General Dentistry & Building. 3 Ops. 2015 GR \$563K w/\$186K Adjusted Net. #CA200-Dennis Hoover - 209-605-9039.

STOCKTON – General Practice: 7 Ops, 2052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361-Jim Engel - 925-330-2207.

VACAVILLE – NEW LISTING - 1,342 sq. ft. office, 4 Ops, intra-oral camera, Gendex digital x-ray, Pano, Laser, Dentrax software. 2015 GR \$911,000 on 4 day/week. #CA389- Thomas Wagner - 916-812-3255.

CENTRAL CALIFORNIA

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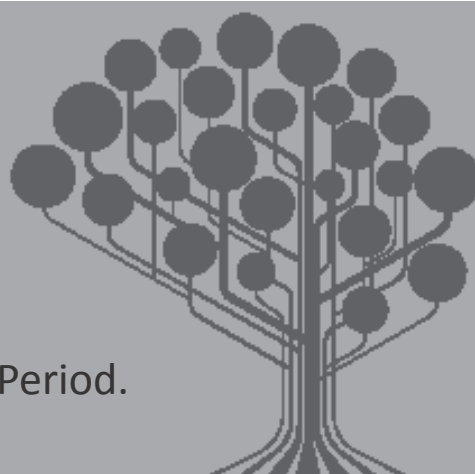


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Turnkey dental suite for lease. 1683sqft, 6ops, great location in Long Beach. The dentist outgrew the space. Call 562-708-6707 or alkhan2@icloud.com.

Practice Sale ~60 NP a month. On track for 1.3 M Rancho Cucamonga. Refer out most Specialties. Asking 895K. Owner Moving. Jamesdkimdds@gmail.com.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

R.D.A. Wanted in Long Beach. Front office experience a plus! Email resume knolls dental@gmail.com.

PRACTICE FOR SALE--NEW!! IMPERIAL BEACH GP, 3 Ops (2 equipped), Digital Periapical & Panorex. PPO & FFS. SDPS: 760-599-7828.

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ORTHODONTIC ASSISTANT needed F/T for orthodontic office in the San Fernando Valley. Benefits included. Please email resume to wendytsai40@yahoo.com.

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General Dentist needed for Westminster office. Vietnamese speaking only. FT or PT. No HMO. Email your resume to 1dluxable@gmail.com.

LARGE SAN DIEGO PRACTICE: \$3,000,000+ annual collections. Highly confidential please call for info (619) 299-6161.

General Dentist Needed Bell Gardens 90201 FT/PT, No HMO, email resume to 1dluxable@gmail.com.

@MARKETING PROFESSIONALS Los Angeles Dental office is looking for qualified & experienced dental marketing professionals. Please email resume to Smile91364@Gmail.com.

Employment Law Issues in your practice? The Law Offices of J. Sean Dumm routinely counsels dental offices on compliance with employment/contractor agreements and compliance with the labor code. Initial consultations are complimentary. Law Offices of J. Sean Dumm. 949-276-509. jsdlawoffice.com.

PRACTICE for SALE TUSTIN. Part-time GP. 2 days/week. Quality buildout. 4 equipped operatories. Low rent. Office located in office building near retail centers. Broker - Charles Kim 877-778-2020.

Hiossen Taper Kit and Crestal Approach Sinus Kit on sale, almost new, only \$1500 each! Contact hjkimdds@hjkimdental.com.

LA MESA: 6 Ops. \$1,200,000 annual collections. Beautiful office. Retiring Dentist with excellent reputation. Ken Rubin Practice Sales (619) 299-6161.

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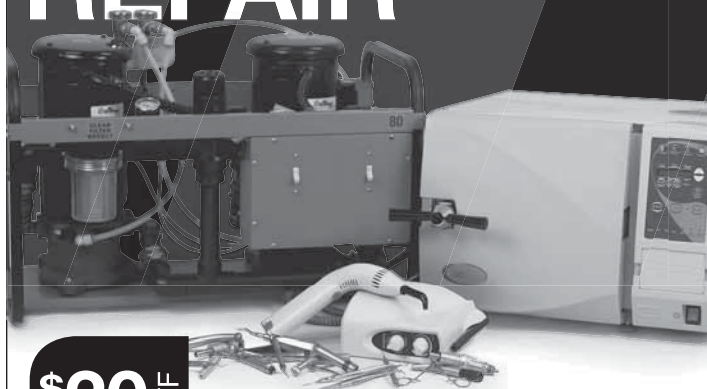
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La Jolla private practice for sale. 3 equip ops. perfect for the starting dentist or satellite office. \$130K drjwchands@yahoo.com 760 586-2347.

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Featured Listings:



BEVERLY HILLS – New Pricing . Leasehold improvement and equipment -2 treatment rooms & 1 plumbed not eq. on the ground floor - 1,000 sq. ft. suite. Prestigious area in the BH “triangle” - If you are paying higher rent in the area – see this! Free parking 1/2 block away. Perfect for a GP or a specialist (current tenant is an Endodontist). Locations are a premium in this area as it attracts high income patients. 90210 area code - this needs to be seen to be appreciated.

Opportunities to have a practice in this area are rare! **Priced at \$130,000 w/ CT or \$60,000 w/out CT.**



DOWNEY – 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, Caring Doctor and Staff. Seller has primary office in Newport Beach - currently works 2.5 days a week

at this location. Projecting approx. \$330,181 for 2016. This has a great history as a dental office – and Downey is a very stable area! **Priced at \$240,000.**

ESCONDIDO - Recently Reduced w/ Real Estate for Sale or Lease

- This corner location has off-street parking, with schools nearby. 5 eq. ops. in 2,200 sq. ft. suite, 21+ years of Goodwill. Sellers have offices in LA, so are in this office just a couple days a month. Asking \$450,000 for the real estate or a reasonable lease and \$180,000 for the practice. **Projecting approx. \$381,994 for 2016 on a minimal schedule.**



GLENDALÉ – New Listing

- Building For Sale or Lease. 5 eq. treatment rooms & 1 plumbed not eq. treatment room in 3,400 sq. ft. suite located on the bottom floor. Second floor is a lab and rentable space. Built out in 2012, State of the Art facility close to the 210 freeway and Verdugo Hills Hospital. Call for more details.



GLENDALÉ – 3 eq. ops. in 1,050 sq. ft. suite located on the ground floor of a two story professional building with easy access to the 210 fwy. 26 years of Goodwill. Located next to a pharmacy. Rent is \$2,978/mo. Seller works this location approx. 12 hrs/wk, w/ an Assoc. working 1 dy/wk and 1 dy/wk of hygiene. Seller is motivated as he has 2 other practices out of the area. 30% Insurance 50% Cash 1% Medical 19% Cap/HMO **Buyer's net approx \$180,000. Recently Reduced \$285,000!**



IRVINE – NEW LISTING - 6 treatment rooms total - 3 are plumbed & equipped with Adec chairs, lights, and deliveries, wired for internet and telephone. 3 x-rays & heads will be staying, as well as the reception room equipment and 4 rotating file cabinets. Priced at \$26,500 for the build-out and the equipment identified above, or best offer. You can't build out anything in Irvine for this price!

IRVINE – 4 ops total - 1 plumbed not eq. in a 1,100 sq. ft. suite. Established Multi-story professional building with underneath ground floor parking. 13 years Goodwill. **70% Insurance, 30% Cash.** The Seller is only working 20 hours a week due to a health issue. Landlord is very easy to work with, and willing to renegotiate the current lease to a lower rent. Current rent is \$3,000, so you could have an Irvine address and rent under \$3 a foot. **Would be a good location for a specialist. Priced below the cost of buildout & a strong patient base is included! - \$150,000**



MONTCLAIR – New Listing - Turn-Key Opportunity: 2 eq. treatment rooms & 2 plumbed not eq. treatment rooms in a 1,260 sq. ft. suite located in a busy strip shopping center w/ 22 Years of Goodwill, convenient to the 10 freeway. Retiring Seller. Patient Charts included but not guaranteed. Priced at \$92,500.

NEWPORT BEACH - Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area – folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite.



Area clientele is high income and accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. **Recently reduced \$225,000!**

ORANGE - Excellent, Central Orange County located between the 55 fwy and Orange Circle. **52 years of Goodwill - Retiring Seller. 70% Insurance and 30% Cash.** Established patient base. Seller owns the condo and will lease with a right of first refusal. **4 eq. ops. in 1,300 sq. ft. Seller is requesting a resume from potential buyers. AVAILABLE. Recently Reduced \$292,500!**

REDLANDS - 6 eq. ops. in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a frequented center on a busy corner with a Starbucks, established restaurants and a gas Station. Has a contract with the local VA to take overflow. 80% insurance & 20% Cash. **Projecting approx. \$142,833 for 2016 on a 2.5 work week. Floor plan could be used by an orthodontist or pediatric dentist. \$124,500.**



RIVERSIDE – New Listing - 3 eq. treatment rooms in approx. 1,250 sq. ft. suite located in a single story strip center on a busy street. 25+ Years of Goodwill. Rent is only \$950/month. Patient Charts Included but not guaranteed. **Priced at \$79,500.**

You are not just another customer or client with Greg. He is your partner and will be there for you. I cannot stress this enough.

– Mike Hanrahan, DDS

I have worked with Greg on a number of occasions and have found him to have a sound knowledge of the industry. He has great ethics.

– Peter Bishay, DDS

Greg is great at finding the best buyers, extremely attentive, professional and competent. Nice guy too!

– Mark Helm, DDS

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SAN BERNARDINO - 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Seller has a manual, very accurate bookkeeping system. This would be a great opportunity for someone who wants to bring in their own system and digital. **Seller currently works 3 days a week and is projecting approx. \$257,725 for 2016.** Seller added Medical late last year and is on target for a nice increase this year.



SAN JUAN CAPISTRANO - 3 treatment rooms in 1,420 sq. ft. suite located in a single story, professional center in the beautiful sea-side community. Suite is fully wired for computer monitors in each room, bright and offers plenty of storage. **Rent is very reasonable at \$2,305/month.** This would be a perfect starter for someone in the area, someone that is losing a lease in the area, or a specialist. **Leasehold improvements & Equipment only. Recently Reduced \$75,000.**

Recently Sold:

Burbank, Chino, Los Angeles, Tustin, South Gate, and Pico Rivera.

Under Offer:

FOUNTAIN VALLEY – This office could be associate-driven if you could dedicate 1 day a week. Seller has another office out of the LA basin. Associates in place. 5 treatment rooms in 1,350 sq. ft. suite located in a multi-story professional building. All Digital. Super clean suite. Projecting approx. \$910K for 2016 with a steady history of collections. Well run and well managed. 40% ins-40% cash-5% Medi-Cal and 15%HMO. **\$242,000 Buyer's Net after expenses and bank debt!!!**

HUNTINGTON BEACH - Confidential, Quality, If you want a high-end cosmetic restorative practice with a buyer's net over \$400,000, call me. Collecting approx \$1.4MM. Strong clinical skills, financial strength and ability to produce a must. **Accepted Offer - Back up offers encouraged.**

PALM DESERT – 4 treatment rooms & 1 plumbed not eq. treatment room in 1,100 sq. ft. clean, spacious suite with 18 Years of Goodwill. Motivated, retiring Seller. Well trained, personable, team oriented staff. Major shopping center with excellent signage – close to the 10 fwy. Seller refers out most treatment including cleanings and still produces \$448K a year. Buyer can pick up an immediate income increase by doing the dentistry that is referred out. **Recently Reduced.**

RIVERSIDE - New Listing - Excellent location in the heart of Riverside on the corner of two busy streets. 20 Years of Community Goodwill. 3 eq. treatment rooms & 2 plumbed not eq. treatment rooms in 1,724 sq. ft. spacious, suite that offers a lot of natural light. Rent is \$3,812/month. 80% Insurance & 20% Cash.. Long-term, knowledgeable staff in place. Must see and experience to appreciate. **Projecting Approx. \$344,724 for 2016 Priced at \$270,000.**

SIMI VALLEY The state of the art suite offers 2 treatment rooms in a 845 sq. ft. suite located in a busy retail center that enjoys plenty of foot traffic. Rent is only \$1,320/month. If you want a higher income patient pool, extremely low overhead and super clean office, this is one you need to see. Excellent practice reviews! **Priced to Sell \$150,000.**

TUSTIN LOCATION – Beautiful, Unique, Boutique Style build-out **Must see to appreciate! 3 treatment rooms** in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor is top-drawer. Facility would also be perfect for a GP, specialist, or someone who wanted to focus on sleep apnea. If you are practicing in the area, and your lease is near its end, you definitely need to consider this location as your new home! **Seller is also interested in someone in a partnership where Seller will handle management and assist in marketing. Build your way into ownership.**

VALENCIA – 4 eq. treatment rooms in a 1,250 sq. ft. suite located in a free standing, two story, professional building w/ 10 years of Goodwill. **All digital suite** w/ Dentrux Software, Intra Oral Camera, Dexis Digital X-ray, and equipment that averages 10 years new. Seller wants to concentrate on other offices. Motivated and open to negotiation. Great area! **Projecting approx. \$703,978 for 2016.**

WHITTIER - 3 eq. treatment rooms & 1 plumbed not eq. treatment room in 1,180 sq. ft. suite located in a Medical / Dental building. Doctor motivated – will be retiring. On Whittier Blvd – plenty of parking – new Dexis system w/Platinum sensor. **50 years of Community Goodwill. Rent is only \$2,386/mo!** Quality, Caring, Knowledgeable Doctor and Staff. According to Seller, there is a lot of dentistry waiting for a buyer. Over 600 active charts! Would be perfect as a starter office if you are a few years out and want your own place and write-off! **Priced to Sell \$125,000!**

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease. Beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Build Your Dream Practice in one of the Build-out Opportunities that I have listed in Century City, Diamond Bar, Irvine, San Fernando, La Habra, LA and Thousand Oaks.

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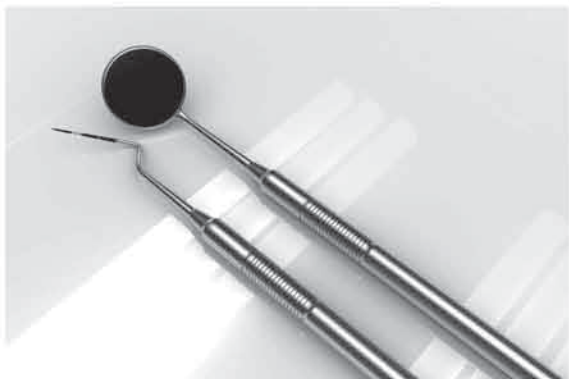
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Orthodontics Office-Sale by Owner-3 op fully equipped office for sale without patients. Asking \$65K. In Huntington Beach (714) 848-8433.

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Assoc. Dentist needed in the Valley, 2-3 days a week able to do all proce. 3+ year exp. send CV smsinco@gmail.com.

PRACTICE FOR SALE-- (San Carlos area) Gp with 3 Ops in approx. 1000 sq.ft. In Prof Bldg along busy street. SDPS: 760-59907828.

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Need Periodontist or Oral Surgeon 1 day a month in our Fallbrook office. Please send resumes to adhp301@hotmail.com.

Need dentist well versed in implant placement & restoration for our Long Beach, Downey, & Torrance offices. Send resumes to adhp301@hotmail.com.

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El Monte SHOPPING CENTER LOCATION PROVIDING EXCELLEN FOOT TRAFFIC

This great location attracts over 75 New Patients per month. The office is computerized, offers 6 operatories, 4 fully equipped, Pano, and Digital X-ray. The office has been a dental office serving the community for many years. The location offers great potential. Collecting \$345,791 Call now.

Hacienda Heights 2 eq. ops. in approx. 800 sq. ft. located in condo suite in a two-story, large professional complex. Prime area of Hacienda Heights just North of Colima Road. Condo suite must be purchased with the Dental Office. Patient Charts included. Priced to sell at \$75,000 for the practice. "UNDER OFFER"

Orange County Located in a strip shopping center on a busy intersection, this 3 operatory (2 equipped) practice offers a great location, beautifully designed suite, digital x-ray, 6 year old equipment and much more. The Seller is relocating out of state. Call now, this practice will not last on the market. A must see opportunity!!! Priced at \$175,000

Pico Rivera Practice with Real Estate for Sale. Practice was established in 2007. Building partially built-out offering 2 fully equipped operatories in 2460 square foot office. Rear portion of building (not built-out), but plumbed for 6 additional ops. Premium location with ample parking on multiple lots. Location offers great potential. "**SOLD**"

Palm Desert Located in Commercial Plaza, this practice offers 3 operatories, Dentrux Software, Digital X-ray in 980 square foot suite. Associate works 2 days per week, Seller work 2 days per month. Projecting to collect \$216,000 for this year. Great opportunity for satellite office or specialty practice. **Priced To Sell At \$165,000**

Riverside County with Real Estate For Sale Offering over 19 years of Goodwill. The practice is housed in 1400 square foot suite condo suite in two-Story Professional Building. The practice has a history of being quite profitable collecting over \$600,000 in revenues in 2016. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. Condo suite is available for sale. Seller will consider lease as well. This practice will not last on the market. "UNDER OFFER"

South Bay Area Retiring seller, collecting \$860,131 in 2015, Located in single story 4-plex building on major thoroughfare. The practice offers 7 operatories, EZ dental Software, Digital-ray, Cerec and much more. Practice will not last on the market.

San Fernando Valley Providing excellent exposure and foot traffic. The office offers 9 operatories, 4 fully equipped in a spacious suite. The practice offers Digital X-ray, Computer Age Software, Pano and much more. The equipment is only 7 years old and in excellent condition. This location offers great potential in Strip Shopping Center.

San Marcos / North County San Diego Leasehold & Improvement Opportunity Located in up-scale prime area of North County San Diego near Senior Living Community, Golf Course and Club House Community. The office provides good marquee signage in Two-Story Commercial Building. The office offers 2 fully equipped operatories (1 plumbed not-equipped) in approx. 1000 square foot suite. Digital X-ray. Ideal for Satellite office or Specialty practice. Priced at only \$59,500. "UNDER OFFER"

West Covina Located on the ground floor of major shopping center. The office offers 5 operatories, High foot traffic and exposure attracting 75-100 new patients per month. This associate run office has offers digital x-ray, pano and much more. Projecting \$698,948 this year. "Seller will carry financing with down payment requirement" .

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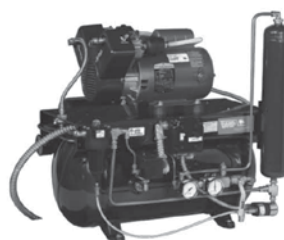
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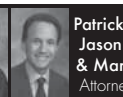
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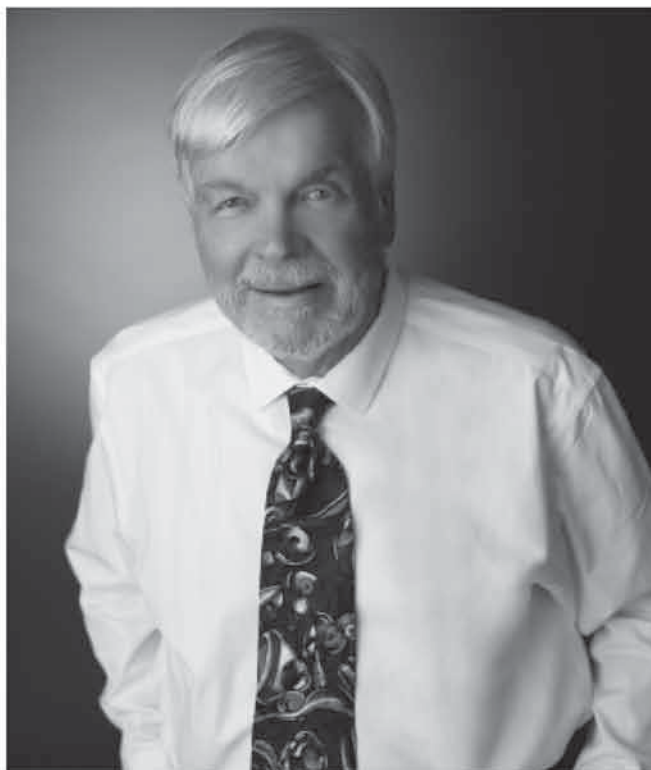
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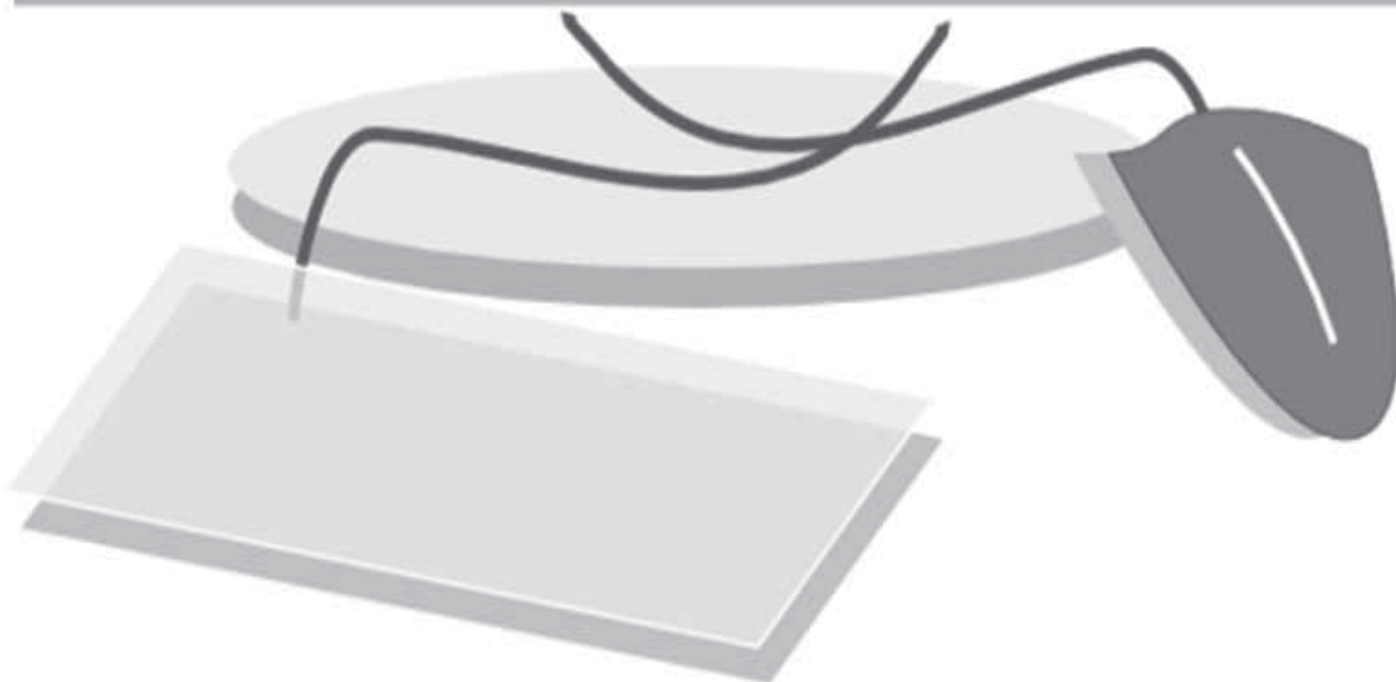
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