# THE Dental

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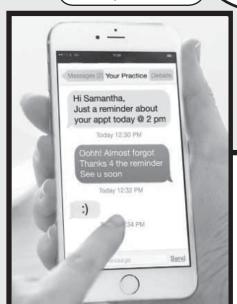
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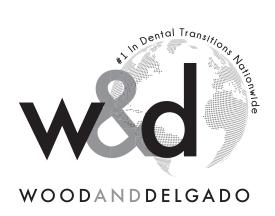
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Waterpik Clear View Ring Starter Kit with Forcep. New \$50 Email: drpjdds@gamil.com.

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Foothill Ranch Office Space for Lease. 1100 sqf. 3 plumbed ops. Gentledentist9@gmail.com.

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### Seasons Greetings & Happy Holidays!





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### **KERN COUNTY**

**SO. EAST KERN COUNTY** - (5) Op comput G.P. *VERY LIMITED* COMPETITION! In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

### LOS ANGELES COUNTY

ARCADIA #3 - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **Back on the Market!** 

**ARCADIA #4** – (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring but will assist with Transition.

**ENCINO** – Recently remodeled, (4) op G.P. in a prof. bldg. Cash/PPO pts. (3) ops eqt'd. Easy Dental & a Sweetheart Lease. Lower overhead office. Ave. Collect. \$200K/yr p.t. Excell. buy & combine, satellite office or "First Time Buyer." Listed at less than Buildout Costs. Seller Retiring.

PANORAMA CITY #2 - (6) op comput. G.P. in a retail store front, on a main thoroughfare. Excellent exposure, visibility, & signage. (5) ops eqt'd w Belmont eqt. Dentrix s/w. The office is presently seeing only Kids Denti-Cal & cash, & open p. t. Collect. \$500K/yr. on a three day wk. Was collecting \$900K+/yr when open f. t. & seeing adults & kids. Needs new full time DDS to rejuvenate. Seller will assist w a smooth transition. This is a GREAT OPPORTUNITY!

SAN FERNANDO VALLEY #9 - (8) Op, comput G.P. with central nitrous. Located in a multi story high rise prof bldg. on a main thoroughfare. Cash/Ins/PPO/HMO pts with approx. \$7K/mos Cap Cks. Dentrix (G5), Digital X-Rays & CT Scan. 2015 Gross Collect of \$1.41M+. Open (5) days/week with no nights & no weekends. Averaging 50+ new pts/ mos. (5) Hygiene days/wk & (7) DDS days/wk. Refers out Ortho, some Endo & some Perio surgery. 40+ Years of Goodwill. **SOLD** 

SAN GABRIEL VALLEY CONFIDENTIAL CITY - (4) op comput G.P. w newer P&C Eqt. FFS. 2015 Gross Collect \$881K+ on a (3 1/2) day wk. (4) days of hygiene. Paperless office w Eaglesoft s/w & Shick digital x-rays. Eqt'd w electric hand pieces, Oprocare intraoral camera system, velscope cancer screening, air abrasion, electric endo engine, The Wand delivery system, soft tissue laser, etc etc! Sweetheart lease & low overhead. Seller retiring. Soll

**SHERMAN OAKS #4** - (4) ops/(3) fully eqt'd, comput. G.P. Located in a store front on a main thoroughfare w exposure & visibility. Cash/ Ins & some PPOs. No HMOs & No Denti-Cal! Newer eqt., Digital x-rays (XDR), Central Nitrous, & Easy Dental s/w. Low overhead office. 2015 Gross Collect. of \$415K on a 3.5 day wk. 30+ yrs of Goodwill. Seller retiring, but would work back a little to help Buyer transition/retain goodwill & pt. base. NEW

WEST L.A. (MAR VISTA/PALMS AREA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure, visibility, & signage. (27) years of Goodwill. Mixed pt. base. Annual Gross Collect \$250K+ on a p.t. schedule. T Docs s/w & two new Belmont ops. Growth potential. Seller refers out most specialty work & does no advertising. Seller is retiring. PENDING

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### **ORANGE COUNTY**

HUNTINGTON BEACH - Fully Built out Dental Office for Lease in upscale community. The suite is currently configured as an O.S. Office w (3) surgery rooms, (2) consultation rooms, (1) recovery room, (2) add. plumbed ops, central N2O2 & a Pano area. The 1,962 sq ft suite is in a medical/dental bldg. on a main thoroughfare. The office has great access to the 405 Fwy and has ample & free surface parking. Some dental eqt & furniture are also available for a modest sum. LL is Offering T.I.'s & favorable terms for a long term lease. NEW **SANTA ANA** - Absentee owned (6) op fully eqt'd G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO pts with no HMO & no Denti-Cal. Comput & Pano eqt'd. 2015 Gross Collections of \$489K on a (3 1/2) to (4) day week. **SOLD** 

### **RIVERSIDE COUNTY**

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### **SAN BERNARDINO COUNTY**

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### SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/ Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD** 

### **SAN LUIS OBISPO COUNTY**

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrix s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. Landlord rental incentives being offered. [SOLD]

### **VENTURA COUNTY**

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. Annual Gross Collect \$200K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter.

**<u>PORT HUENEME</u>** - (3) op comput. G.P. located in a large strip center on a busy main thoroughfare. Excellent exposure/visibility/signage & ample free parking. (2 1/2) - (3 1/2) year old equipt. Dentrix s/w. Cash/PPO & some Denti-Cal. Gross Collect of ~ \$250K on a p.t. Associate run schedule. Averaging (15) new pts/mos. Sweetheart Lease & very low overhead. Seller does no advertising. Seller to concentrate on his main office. NEW

**THOUSAND OAKS** - (4) op comput G.P. (2) ops eqt'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrix s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving. **PENDING** 

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Pedodontist needed in OC. 2+ years experience, send resume to ocfamilydentisty@gmail.com.

Ortho RDA Assitant NEED in LA area contact: orthosmile.oc.la@gmail.com.

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**Dental Treatment** Coordinator/Billing wanted with HMO, PPO, Eaglsoft, dental billing exprience. Email: ladentalpractice@vahoo.com (Los Angeles).

**DENTAL PRACTICES WANTED** Orange County & Long Beach 4-10 Ops. PPO/FFS. Large Patient Population. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comlLCFPracticeSales.com.

**QXNARD** Turnkey Office with Busy Storefront Location. 4 ops. Priced right! Contact broker Practice Sales & Appraisals at 818-999-9595.

Dental equip for sale All in excellent condition:1 Soredex Cranex Pano - hardly used &17,000; 2 Pelton Crane overhead tract op lights \$1400 ea; 1 Belmed analgesia flowmeter with stand \$ 1000. Pls call Dr. Ibrahim at 760-340-0303 or email Mibrahim@desertdentalspa.com if interested.

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Santa Clarita Canyon Country Dental Practice for sale by owner. 1950 sf, 5 ops 4 plumbed, lots of space. Low/long lease contract. 600+ charts. Open Dental/XDR digital office manager programs. Great location with high visibility in busy street. Growing community area. No HMOs. Yes PPO, Dentical. No brokers. Only serious buyers. SCVDENTALTEAM@GMAIL.COM.

Midwest FG Burs 1558(6) and 701(8) New \$69 and 3M Sof Flex Finish and Polish Wheels \$49. Email: drpjdds@gmail.com or 949-463-1973.



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### PRACTICES FOR SALE—December, 2016

**CHULA VISTA – JUST LISTED!! GENERAL** Practice and BUILDING! 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

**SAN DIEGO (Bay Park) – JUST LISTED!!** Established **GENERAL** Practice with 5 Ops in approx. 2000 sq. ft. Situated in Prof Bldg close to freeway. FFS and PPO. Lot of dentistry referred out.

**LA MESA – JUST LISTED!!** Long established **GENERAL** Practice in Prof Bldg in residential neighborhood. 3 Ops in approx. 1000 sq.ft. FFS and PPO.

**RANCHO BERNARDO – GENERAL** Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

**IMPERIAL BEACH –** This **GENERAL** Practice is situated in small retail center along major thoroughfare. DIGITAL Periapical and Panorex. 3 Ops (2 equipped). PPO and Self-Pay.

**SAN DIEGO – JUST LISTED!!** Retiring from GP with 18 yrs of Goodwill (FFS & PPO). 3 Ops in 1020 sq. ft. Situated on major thoroughfare near freeway.

**VISTA – GENERAL** Practice situated in Retail Center along VERY busy thoroughfare. 4 Ops (3 equipped) in approx. 1400 sq. ft. ALL Digital and Paperless! Dentrix Software. Panorex. All Insurance and Cash Patients.

**SAN DIEGO – JUST LISTED!!** (San Carlos area) 3 Ops in approx. 1000 sq. ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill

LA MESA – GENERAL Practice and BUILDING. SOLD!!

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-Mark Davidson, M.D., Los Angeles, Ca.

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**COMMERCE:** Shopping center location. Nice Office. Excellent starter opportunity.

**CANOGA PARK:** Retiree. Busy Center. First floor location. 3 Ops. Low overhead.

**CENTRAL COAST:** Retiree. Over 25 yrs goodwill. Busy office & hygiene program.

**EL MONTE:** Super Location. Beautiful Office. Excellent growth potential. Must see!

FULLERTON: .....SOLD

**GARDENA:** Long-established practice in super busy center. Ideal for absentee owner. Revenues over \$80k/month on part-time schedule. Super opportunity for right buyer(s).

**HOLLYWOOD:** Busy 4-day week practice. Good area. Will sell quick. Call now!

**LA HABRA / ROWLAND HEIGHTS:** Revenues exceed \$20k/mo. Easy to find location.

**LANCASTER:** Visible location. 4 ops. Modern. Excellent Starter Opportunity.

LONG BEACH:.....SOLD

**LOS ANGELES:** Retiree Willing to Assist Transition. Private Practice. Beautiful Office.

LOS ANGELES #2: .....SOLD

**MONTEBELLO:** 1ST Floor location. Modern Office. Seller works Part-time.

**NEWPORT BEACH:** State-of-the-art modern office... proximity to Hoag...prof building with courtyard...can be acquired as full practice or turnkey office.

NORTH HOLLYWOOD: .....SOLD

**NOHO / VAN NUYS:** 30 yrs of goodwill. 1st floor location. Hispanic patients. Easy transition.

**OXNARD:** Turnkey Office with Busy Storefront Location. 4 ops. Priced right!

**PANORAMA CITY:** 25+ yrs of Goodwill. Hispanic patients. Easy to Find 1st Floor Location.

**PLACENTIA:** Good location. Easy to find. Super turnkey opportunity.

**RANCHO CUCAMONGA:** 10+yrs goodwill. Super Location. Outstanding opportunity.

**RIVERSIDE:** 10+yrs goodwill. Free standing bldg. Super potential. Revenues of \$35k/mo.

**SAN FERNANDO (city of):** First floor gem with super exposure..office like new...ready to explode...if you want exposure this is a must see opportunity.

**SAN FERNANDO VALLEY:** Location, Location. Exposure. Busy. Modern. Call NOW!

**SAN MARCOS:** Outstanding turnkey opportunity. Beautiful office. Fwy access.

**SANTA ANA:** Shopping Center Location. Revenues Exceed \$60k/month.

SIMI/MOORPARK: .....SOLD

**THOUSAND OAKS:** Retiree. Over 30 yrs goodwill. Most specialty work referred.

**TORRANCE:** Over \$1.2 in revenues. Busy office. Private/Insurance Only. Qualified Buyers Only.

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### San Diego Practices for Sale

**LARGE SAN DIEGO PRACTICE:** \$3,000,000+ annual collections. Highly confidential please call for info.

**ENDO—SAN DIEGO:** 3 Ops. Dentist Retiring. Highly desirable practice with solid referral base.

**ORTHO – SAN DIEGO:** 5 Chairs. Dentist retiring. Highly desirable practice with solid referral base.

**OCEANSIDE/ CARLSBAD BORDER:** Stunning! 9 Ops. 30+ years of Goodwill. Seller retiring due to disability. Great location with ocean views. A must see.

**DOWNTOWN:** Highly visible location ground level on busy downtown street. Long established practice with current owner for 20+ years.

**CHULA VISTA:** 4 Ops. Located in busy shopping center. Strong growth potential. Seller retiring due to disability.

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**SHERMAN OAKS** (4) ops/(3) eqt'd. Store front. Newer eqt., Digital. Low overhead. 2015 Collect. \$415K+. Seller retiring. D&M Practice Sales 818.591.1401.

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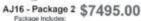


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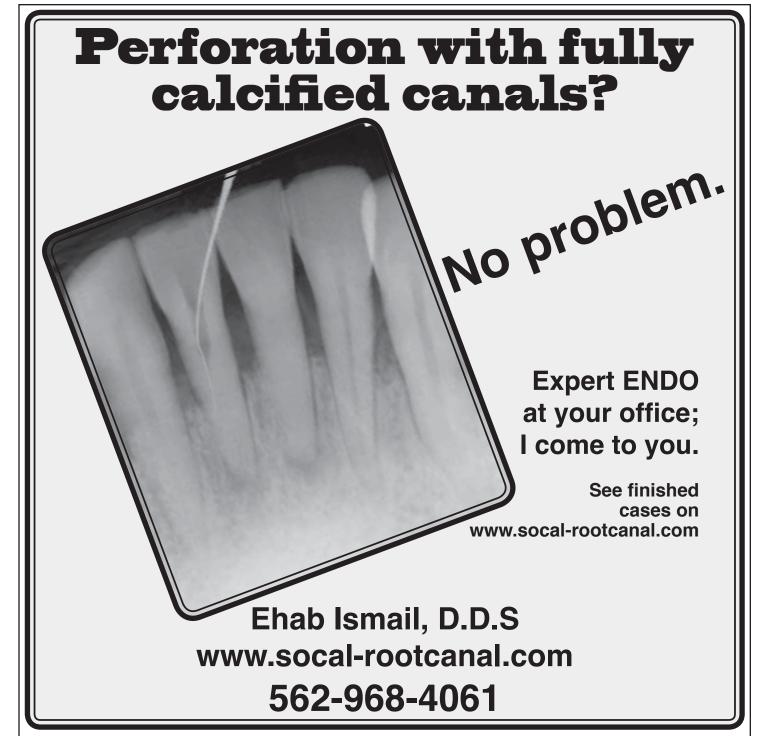


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**PRACTICE FOR SALE** NEW!! (San Carlos area) Gp with 3 Ops in approx. 1000 sq.ft. In Prof Bldg along busy street. SDPS: 760-59907828.

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**PRACTICE for SALE** EL MONTE (Coming Soon). Established general dental practice. Street-front location, with great visibility and potential for walk-in patients. 3 equipped operatories + 1 pre-plumbed operatory. Digital x-rays. Low rent. Broker - Charles Kim 877-778-2020.



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### Practices for Sale

### South Orange County Periodontal

**Premier 40 year old** Periodontal practice with stable staff and mature hygiene program – grosses \$1.6 million on 3 1/2 days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition.

### Laguna Beach

**Dr. retiring** from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate – modern equipment with digital x-rays and Dentrix software – Dr relocating out of California.

### Covina

**Dr. retiring** – private practice 4 operatory general practice – good starter practice for new graduate or second practice for established dentist – 3 easy days/week – grosses \$175,000/year – priced to sell – option available to purchase 25% of entire building.

### **Foothill Ranch**

**Fantastic modern** 5 operatory practice grosses almost \$800,000 on 3 days/week with a net of approx. \$300,000 – Dr does all phases on dentistry but would be willing to remain as an Associate to perform any procedures the Buyer is not comfortable doing – very high quality dentistry performed.

### **Tustin**

**Dr. retiring after 42 years** – 4 operatories with digital x-rays and computers in each operatory–grosses almost \$500,000 on 3 easy days per week with 4 days of hygiene.

### North Orange County Endodontics

**Georgeous** high-tech New Endodontic practice started from scratch 3 years ago – Dr relocating out of state – 2016 projected collections of \$440,000 – all new equipment with two Zeiss microscopes and 3D cone-beam.

### Los Angeles

**Dr retiring** after 44 years in private practice - beautiful, modern 3 operatory practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

### Philip L. Kempler, DMD, Broker

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**Carson starter** practice collects \$96,000/year on 12 hours per week. Retail location. 3 ops. Seller is leaving the state. Asking \$70,000. Kurt Skarin 805-777-7707.

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**PANORAMA CITY #2** (6) ops/(5) eqt'd. Dentrix. Store front. Collect. \$500K/yr. p.t. Collected \$900K+/yr f. t. Needs f. t. DDS to rejuvenate. D&M Practice Sales 818.591.1401.

**FLORIDA Great** opportunity Beautiful and modern practice. Pompano Beach, Florida This practice is located a short distance from the I 95 and Turnpike and also close to all of the amenities that Boca Raton/Margate/FLL Airport. Practice grosses 15,000 monthly approximate on two-day per week Has 3 equipped operatories in a 1600 ft. Shopping center 626 9654210 pompanodentalsale@gmail.com.

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**PRACTICE FOR SALE** PALM SPRINGS GP in free standing bldg NET \$203K California Practice Sales, Inc. Phone: 714-639-2775.

### When it Comes to the Sale

### **DENTAL PRACTICES FOR SALE**

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Burbank, Carson, Culver City, Hesperia, Lancaster, Long Beach, Palmdale, Santa Barbara, South Gate, Thousand Oaks, Victorville, Westchester, Westlake Village and Woodland Hills.

**WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE:** Quality, established, fee for service practice consistently collects over \$800,000 per year on four days per week with four full days of hygiene. Seller nets \$260,000/year even though referring out ALL endo, ALL perio, and ALL oral surgery. No Denti-Cal or HMO. No advertising, evenings or weekends. Very nice five operatory office with expansive window views to the mountains and excellent natural light. Sixth operatory is plumbed but not equipped. Seller is retiring. Asking \$625,000.

**WESTMINSTER GENERAL PRACTICE FOR SALE:** Practice collected \$570,000 last year and is on track to collect \$525,000 this year on four days per week. Net income is \$200,000+ per year. Three days of hygiene per week. \$6,000+ in DeltaCare capitation. No Denti-Cal. The office has four equipped operatories with digital x-rays. No advertising. Seller is moving out of state after the sale. Asking \$400,000.

**WESTCHESTER/LAX AREA FEE FOR SERVICE PRACTICE FOR SALE:** Established four day per week fee for service practice collects \$600,000/year and is on track to collect over \$700,000 this year. Net income is over \$200,000 per year. The practice has five days of hygiene per week and refers virtually all specialty work. Located in a professional building, this practice has four equipped operatories with digital x-rays and Dentrix software. Seller is going on disability. Asking \$450,000.

**HESPERIA CLINIC PRACTICE FOR SALE:** Practice collected \$1,350,000 in 2015 and is on track to collect \$1,750,000 this year. Net income last year was \$570,000! Practice is open six days a week with six days of hygiene seeing 14+ hygiene patients per day. 80-90 new patients per month. 18 equipped operatories in a free standing building with excellent visibility and marketing. Seller is retiring. Asking \$995,000.

**WESTWOOD FEE FOR SERVICE PRACTICE FOR SALE:** Great opportunity for someone with some patients in the area. Seller is 76 years old and retiring. The practice collects \$490,000 per year on 3 short days per week. There are 3 days of hygiene per week. No Denti-Cal, no HMO, no advertising, no evenings, no weekends. Seller refers all endo, all surgery, all perio, all pedo, all complex cases and all ortho. 3 equipped operatories. Lots of upside with this practice. Asking \$350,000. -SOLD

**CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE:** This really is a full fee for service practice! 100% cash patients with no insurance plans. Seller is retiring after 38 years in practice. This practice is strategically located adjacent to the new technology park in Playa Vista with Google, Facebook and YouTube. Collections have been over \$800,000 for three years running (\$790,000 in 2012) with an average net income of \$250,000/year AND the seller refers all endo, all oral surgery, all perio and all ortho. Seller works four days per week with six plus days of hygiene per week. Five equipped operatories with digital x-rays and Practiceworks software. Asking \$650,000 for the practice. — **PENDING** 

**SOUTH GATE PRACTICE FOR SALE:** Located in an Hispanic shopping center, this practice collects \$280,000 per year on 25 hours per week. Some capitation and some DentiCal. 15-20 new patients per month with no advertising. Five equipped operatories plus one additional operatory that is plumbed but not equipped. Seller is limited as to the number of hours that he can spend at the practice due to family issues. Motivated. Asking \$200,000.

PALMDALE PRACTICE FOR SALE: Free standing building on Palmdale Blvd. Thirty-six years of goodwill with the current owner. Practice collects \$765,000 per year with a net income of \$290,000 per year. 8 equipped operatories. 3 days of hygiene per week. 32% of the practice income is from hygiene and exams. Seller refers all ortho, all implant placement, perio surgery and children under the age of 7. Property can be leased or purchased with room to expand for a pedo/ortho area separate from the existing 8 operatories. Asking \$550,000 for the practice and \$850,000 for the real estate. –SOLD AT FULL PRICE

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE:** Long established oral surgery practice collects \$1.4 million with a net income of \$775,000 per year on four days per week. 50+% extractions and 15% implants. Very strong referral base. No plan referrals. Seller will assist with a transition if desired. Asking \$900,000. – *SOLD AT FULL PRICE* 

THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000.

**CENTURY CITY LEASEHOLD IMPROVEMENTS AND EQUIPMENT:** Five equipped operatory office in a landmark professional building in Century City on the 15th floor is available. No patients included. The office has outstanding window views from 4 of the 5 operatories. Rent is \$5,325 per month. Asking price is \$150,000.

**SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE:** Very stable history of collections for the past four years with less than \$5,000 variation from the lowest to the highest year with average annual collections of \$772,000 and average net income of \$225,000 per year. Seller works a short four day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$450,000.

**CARSON STARTER PRACTICE FOR SALE:** Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$95,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$70,000.

**LANCASTER STARTER PRACTICE FOR SALE:** Collects \$185,000 per year on three days per week. No marketing, no Denti-Cal, no HMO, no evenings, no weekends. 3 equipped ops in a smaller, two suite professional building. Seller has health issues and must sell. Asking \$50,000.

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This past July, I was listing a dental practice for sale in West Los Angeles. In the process of gathering the seller's financial records, I concluded that between he and his wife, they would have a taxable income of just over \$450,000 without including the income from the sale of his practice. I suggested that we consider putting the practice up for sale in mid-November with the goal of completing the sale in early January. He seemed surprised until I explained to him that if he were to sell his practice this year, given his current projected income, that he would pay an additional 5+% in taxes.

He had discussed the sale of his practice with his accountant, but had not provided the accountant with all of his current year income. When we had a conference call with his accountant, the accountant acknowledged that if he had known about the amount of "other" income that he would have revised his estimated tax figures for the sale of the practice to a figure roughly 5% higher than before.

With the current "upwardly sliding" rate for capital gains taxes and Medicare surcharge taxes, you need to consider the timing during the tax year to maximize the net profit to the seller. We at Lee Skarin Associates want to sell your practice, but not if waiting a few months will save you tens of thousands of dollars in additional, **avoidable taxes.** We consider this to be an integral part of the service that we provide – getting you every possible dollar from the sale of your practice. Think about listing your practice now with a broker that can get you the most from your dental practice sale. Think about calling Kurt Skarin at Lee Skarin and Associates today! 805-777-7707.



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### **Dental Practice for Sale** Los Angeles County, CA

### Covina-Freestanding Bldg & Dental Practice for Sale!

- Gross over \$1 Mil. 6 Eq. Ops
- 3,000+ sq.ft. Fully Remodeled.

### Diamond Bar - Gross ~\$245K

■ Freestanding Bldg. Retail Plaza ■ Low Rent. 3 Ops. ~1,230 sq.ft.

### Downey - Gross ~\$465K

- Street front location. ~2,000 sf
- 8 Operatories. Affordable Rent!

### Long Beach - Starter Practice

- Shopping Center. Busy Street. ■ Major Anchor Stores, ~1,350 sf
- 2 Eq. Ops + 2 Add'l Plumbed

### Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Stable Pt Base

### La Puente -Low Rent! ■ Strip Plaza. 3 Ops, ~1,400 sqft

### Los Angeles - Gross ~\$460K

Absentee Run. Corner Lot. ■ 5 Ops + 1 plumbed, ~1,776 sf

### Los Angeles - Busy Street!

- Close to Retail/Shopping Center
- 4 Operatories, ~ 1,397 sq.ft.

### Norwalk - Retail Shopping Ctr!

 Seller is Retiring. Cash/PPO 2 Operatories, Approx. 600 sq.ft.

### Panorama City - Gross ~\$180K

- Busy intersections. Strip Plaza.
- Cash/PPO Only! 3 Eq. Ops.

### Pico Rivera -Gross ~\$530K.

- Prime Corner Bldg. Busy street.
- **25+ yrs of goodwill**. ~2,450 sf
- 7 Eq. Ops + 1 Add'l Plumbed

### **Torrance** - Building for Sale

- 3 Unit Building, total 3,350 sq.ft.
- Located in retail on major street.
- Asking \$1.5 Mil.

### Dental Practice for Sale Ventura County, CA

### Oxnard - Gross ~\$325K

- Heavy Foot Traffic. Main Street.
- Low Rent! 3 Ops, ~850 sq.ft.

### Ventura - Gross ~\$190K

- Main Busy Street. Cash/PPO.
- 5 Equipped Ops, 1,784 sq.ft.

### Thousand Oaks - Gross ~\$246K.

- FFS/Insurance. No HMO.
- 4 Equipped Ops, 1,200 sq.ft

### **Dental Practice for Sale** Orange County, California

### Fullerton - Gross ~\$825K

- Supermarket Shopping Center
- 3 Equipped Ops, ~1,300 sq.ft.

### **Garden Grove** - Busy Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

### **Huntington Beach - Low Rent!**

- Starter Practice in Medical Bldg
- Digital. 3 Eq. Ops, ~1,200 sq.ft.

### Laguna Hills - Beautiful Office

- Busy Retail Shopping Center.
- Cash/PPO. 4 Eq. Ops, ~1,750 sf

### Mission Viejo - Gross ~\$970K ■ Large Shopping Center. 7 Ops.

### Santa Ana - Gross ~\$270K

- High Foot Traffic. Good visibility.
- Mixed Income. ~2,392 sq.ft.
- 5 Eq. Ops + 2 Add'l Plumbed

### **Dental Practice for Sale** Riverside County, CA

### Moreno Valley - Gross ~\$235K **Practice & Building for Sale**

- High visibility on busy street.
- 4 Ops + 1 Plumbed, ~2,500 sf

### **Dental Practice for Sale** San Bernardino County, CA

### **Ontario** - Seller Retiring!

- Busy main street. Low Rent!
- 3 Equipped Ops, ~1,100 sq. ft.

### Dental Practices for Sale in Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- **Both Dental Practices are** in Large Retail Centers.
- Rialto: ~3,500 sq.ft., 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops.

### **Dental Practice for Sale** San Diego County, CA

### San Diego - Gross ~\$350K

- GP in Downtown San Diego
- **Street Front Location.**
- FFS. Paperless. ~1.200 sf.
- 3 Ops + 1 Add't Plumbed

### San Diego - Excellent Exposure

- Gross ~\$270K. Strip Mall.
- 3 Eq. Ops + 1 Add'l Plumbed
- La Jolla Gross ~\$310K. Great visibility. 2 Eq. Ops.

### **Dental Practice for Sale Northern California**

### Concord - Freestanding Bldg. **Practice & Real Estate Available**

- **Street Front Location on** busy corner. ~1,500 sq.ft.
- 2 Eq. Ops + 2 Add't Plumbed

### Dublin - Gross ~\$785K

- Prime location. Shopping Ctr.
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

### Fairfield - Gross ~\$1.5 Mil

- Renovated in 2013.
- 15 yrs goodwill. PPO/FFS. • 6 Equipped Ops, 2400 sq.ft.

### Modesto - Gross ~\$1 Mil

- GP located in strip mall.
- Cash/PPO, ~ 3,200 sq. ft.
- 7 Eq. Ops + 1 Add'l plumbed

### South San Francisco - Modern

- Gross ~\$500K. Cash/PPO.
- Retail Plaza. Excellent visibility.
- Fully renovated, 3 upgraded Ops
- Affordable Rent!

### San Leandro - Gross ~\$260K

- **PPO/FFS.** State of the Art.
- 3 Eq. Ops + 1 Add'l Plumbed
- Approx. 1,350 sq.ft.

### San Jose - Real Estate & Starter Practice for Sale

- Constructed in 2014. Modern.
- Retail Center. Major Intersection. ■ 6 Equipped Ops, ~2,500 sq.ft.

- San Jose Gross ~\$475K
- Main Street. Cash/PPO. 3 Equipped Ops, ~1,300 sq.ft.

### San Jose - Gross ~\$360K

- Located in Medical Prof. Bldg.
- Main Street. 4 Ops, 1,465 sqft

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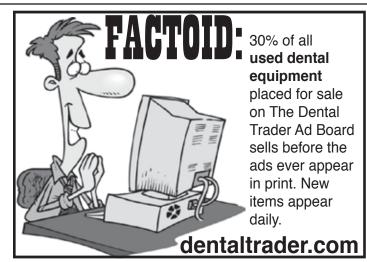
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(855) 337-4337	\$850,000	TURNKEY (855) 337-4337	TURNKEY (855) 337-4337
Sacramento Ortho Great opportunity for a first time buyer. 35 years of goodwill. 4 chairs in 1,500 sqft.	Fresno Well established practice, great opportunity. 7 ops in 2,000 sqft.	Camarillo Diamond in the rough. Great community. Room to expand. 5 ops in 2,100 sqft.	Oxnard Nice office with lots of goodwill. 5 ops in 1,800 sqft.
ORTHO \$85,000	(855) 337-4337	\$320,000	(855) 337-4337
Santa Clara Professional building, real estate available also. Large office with 7 ops.	Kern County Make as much as an LA practice with less overhead. Large office. 7 ops in 3,000 sqft.	Gardena Family practice with ties to the community. Seller wants to retire. 2 ops in 500 sqft.	Pacoima Well established practice with 34 years of goodwill and room to grow. 3 ops in 800 sqft.
\$1,500,000	\$850,000	\$220,000	\$200,000
Santa Clara County Well established Pedo practice in the heart of Silicon Valley. 4 ops in 1,800 sqft.	Lake Isabella Quaint well established practice. Seller is retiring. 3 ops in 1,450 sqft.	Glendale General and cosmetic dentistry with great exposure. Consistent collections and easy parking. 4 ops	Pasadena Area Ortho 25 years of goodwill. Very desirable location. 4 chairs in 950 sqft.
PEDO \$750,000	\$95,000	in 1,000 sqft. \$900,000	ORTHO \$210,000
St. Helena Established in wine country. 3 ops in 825 sqft.	Porterville 6 ops in 2,600 sqft. Call for details.	Glendale Bread and butter traditional practice. Buyer must have experience	Ventura Quaint office in great location. Established for 35 years. Family oriented, 3 ops in 860 sqft.
\$450,000	\$330,000	\$950,000	\$120,000
Sunnyvale New listing! Call for details.	Central Coast California  San Luis Obispo Opportunity to purchase an office that has incredible production. 3	Huntington Beach Lease or purchase a fully equipped office in an upscale location. 5 ops.	Inland Empire California  Hemet/San Jacinto Great location, visibility and staff. Decades of goodwill.
NEW! (855) 337-4337	ops in 1,300 sqft. \$675,000	TURNKEY (855) 337-4337	(855) 337-4337
Central California	San Luis Obispo County	Lancaster	Lake Elsinore
Bakersfield Call for details.	Modern, well-equipped office with cerec. 3 ops in 1,500 sqft.	Well established practice with high end patient base. Generates great revenue.	Call for details.
		end patient base. Generates great	
Call for details.  TURNKEY \$450,000  Bakersfield High tech office with 4 ops and room to expand. High patient volume.	\$420,000  San Luis Obispo County Own real estate and a fantastic practice in the coastal part of San Luis Obispo County.	end patient base. Generates great revenue.  (855) 337-4337  Long Beach General practice in a great location and solid patient base. 2 ops in 1,300 sqft.	Call for details.  (855) 337-4337  San Diego California  San Diego Ortho  Very well established ortho practice. 1,730 sqft.
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Call for details.  TURNKEY \$450,000  Bakersfield High tech office with 4 ops and room to expand. High patient volume.  \$850,000  Bakersfield Large high tech office with lots of	San Luis Obispo County Own real estate and a fantastic practice in the coastal part of San Luis Obispo County.  (855) 337-4337 Central Coast	end patient base. Generates great revenue.  (855) 337-4337  Long Beach General practice in a great location and solid patient base. 2 ops in 1,300 sqft.  (855) 337-4337  Mission Viejo Beautiful office in an upscale location with all amenities. 3 ops in	Call for details.  (855) 337-4337  San Diego California  San Diego Ortho Very well established ortho practice. 1,730 sqft.  ORTHO  \$300,000  San Diego Large general practice perfect for a specialty center. Diverse culture. 10
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Call for details.  TURNKEY \$450,000  Bakersfield High tech office with 4 ops and room to expand. High patient volume. \$850,000  Bakersfield Large high tech office with lots of patient referrals. 5 ops in 1,890 sqft. \$220,000  Bakersfield 4 ops with room for 4 more with property opportunity in great location and room for technology.	San Luis Obispo County Own real estate and a fantastic practice in the coastal part of San Luis Obispo County.  (855) 337-4337  Central Coast 3 ops in 1150 sqft.  \$259,000  Santa Maria GP office is beautifully decorated. This practice has exceptionally high net income.	end patient base. Generates great revenue.  (855) 337-4337  Long Beach General practice in a great location and solid patient base. 2 ops in 1,300 sqft.  (855) 337-4337  Mission Viejo Beautiful office in an upscale location with all amenities. 3 ops in 1,200 sqft.  \$110,000  Montebello Great opportunity to grow an established office in a great location. 4 ops in 1,200 sqft.	Call for details.  (855) 337-4337  San Diego California  San Diego Ortho Very well established ortho practice. 1,730 sqft.  ORTHO  \$300,000  San Diego Large general practice perfect for a specialty center. Diverse culture. 10 ops in 3,129 sqft.  (855) 337-4337  Vista Busy strip mall with high traffic visibility. 2015 collections \$455k. 2 ops in 600 sqft.
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Fee-for-service restorative
Practice beautiful contemporary
High tech office
Seller retiring
2015 revenues of \$945,414

**Asking \$675,000** 

### East Bay San Francisco #1109

Restorative practice
Six (6) equipped treatment rooms
2015 gross = \$1M+
Seller retiring

**Asking \$812,000** 

### East Bay San Francisco #1104

Fee-for-service
Restorative/ Esthetic practice
beautiful digital office
six (6) treatment rooms
2015 gross revenues = \$1,639,289

**Asking \$1,350,000** 

### Fresno County #1091

Outstanding general practice
Option to purchase dental building
Approx. 2,400 sq ft.
Six (6) treatment rooms
Practice fully equipped w/ digital
X-ray equipment
Seller retiring
2015 gross \$494,804

**Asking \$327,500** 

### **Inland Empire #1108**

General practice
Free standing building
2015 gross revenues \$1.1 million
Eight (8) treatment rooms
Room to expand

**Asking \$767,500** 

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ENDO practice
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With one additional plumbed room
Digital with microscopes
2015 gross revenues \$809,866
Net profit approx 47.3%

**Asking \$549,000** 

### Northern California #1106

PERIO practice
Four (4) treatment rooms
1,350 square feet
Solid 40% net grossing over \$1,000,000
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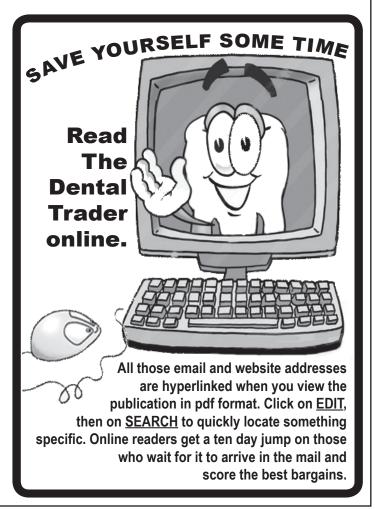
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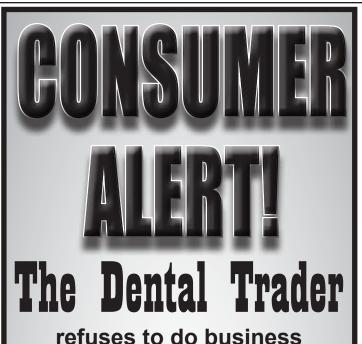
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- Established in 1987
- 3 equipped operatories with great window views to the city
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   Associates working 1 day/wk each and 2 days/wk of hygiene

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**LA MIRADA** – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed \$426K for 2015 and Projecting \$411K for 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.** 

**LAWNDALE** – *Price Reduced!!* Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID** #5051.

**LONG BEACH** – General practice with over 50 years of goodwill is located in a multi story Professional / Medical building on a major heavy traffic flow street. This office offers 3 equipped spacious operatories with great window views, digital x-ray and Dentrix software. The suite is approximate 941 sq. ft. Seller is currently seeing approximately 7-8 new patient/mo. PPO and Cash only. Has reasonable rent. Referring out most specialty. Grossed \$333,106 for 2015. Seller is willing to stay for a period of time to help the new Buyer transition. Great opportunity. Please contact your CPS Agent for more information. **Property ID # 5116.** 

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2015. Buyer's net of \$110K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. Property ID #5098.

LOS ANGELES - *Price Reduced!!* Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/ Cash/Denti-cal/CAP. Grossed approximately \$823,221 in 2015. Buyer's net of \$259K. Please contact your CPS Agent for more information. **Property ID #5107.** 

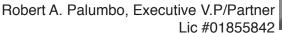
MISSION HILLS – General Practice established in 2009 located in a single story shopping center next to the 405 freeway. Has heavy traffic flow near the Northridge University, retail stores and restaurants. Practice consists of 5 equipped operatories in a 1,740 sq. ft. office. Computerized with Dental Age software. 100% Patient Referral. Seller works 3 days/wk. Sees approximately 18-20 patients/day. PPO/Cash/Some HMO. Has long term lease. Grossed \$860,637 in 2015. Buyer's net of \$218K. Seller is retiring. Great opportunity to own your own practice. Please contact your Agent for more details. **Property ID #5136.** 

**SANTA CLARITA** – Leasehold Improvements and Equipment Only! This beautiful and incredibly well laid out office is located in a premier shopping plaza. It has convenient access to the freeway and shares the same exit as Magic Mountain. The office consists of 6 equipped operatories in approximately 2,400 sq (1s) is sellers outgrew the practice and moving to a new location. This office has been a dental practice circa 1996. Great apportunity to purchase a second office or move your existing office to this modern designed location. Please contact your CPs Agent for more details. **Property ID #5108.** 

# PRACTICE SALES, INC.

## and Appraising of Dental Practices







S. SAN FERNANDO VALLEY / CENTRAL L.A. - This part-time Endodontic practice is located in a seven story professional medical building, the Seller is the only Endodontist in the building making for an excellent referral base. It has approximately 21 year of goodwill. The practice consists of 3 equipped operatories and 1 large operatory plumbed but not equipped for expansion in an approximately 1,375 sq ft suite. It is computerized with Softdent software, digital x-ray, and Zeiss Scope. PPO and Cash only. Has low rent. It would also be an excellent location for other specialists. Has easy access to the 405 and 101 freeway perfect to draw patients from all of Los Angeles county. Seller will be retiring. Priced for immediate sale. Please contact your CPS Agent for more details. Property ID #5117.

**WESTCHESTER (GP)** – Established circa 1972, this practice is located in a multi story medical building with its own parking garage. It consists of 4 spacious operatories with views to the city in a 1,338 sq ft suite. It is computerized with Practice Web software and digital X-ray (1 sensor). Seller is currently working 3 days/wk with 2 days/wk of hygiene. Accepts only PPO and cash only. Seen an average of 8-12 patients/day. 100% patient referral. Grossed \$331K in 2015. Projecting \$325K for 2016. Buyer's net of \$102K. Great practice. **Please contact your CPS Agent for more details. Property ID #5128.** 

## **ORANGE COUNTY LISTINGS**

**ANAHEIM** - General Practice located in a busy shopping center with a heavy traffic flow intersection. Great opportunity for a first time buyer to built their dream practice. This practice consists of 3 queipped operatories in an 864 sq ft suite. It's is computerized with Dentrix software. This is a digital office. The seller is currently verking 5 days/wk and seeing approximately 8-10 patients per day, with 20 new patients per month. There is one hygical that works 1 day/wk that sees 8 patients per day. Does advertising. Grossed \$416K in 2015. **BUYER'S NET of \$71K.** Please contact your CPS Agent for more details. **Property ID #5103.** 

BREA – Established in 1984, this general practice is located in a 2 story medical / dental building. The office consists of 3 equipped operatories in an approximately 1,000 sq ft suite. Currently the Seller is working 4 days/wk w/ one Associate 1 day/wk. See approximately 15-18 patients/day. PPO & Cash on (210°) satient referral. Has reasonable rent. Grossed \$324K in 2015 with monthly revenues approximately \$27K/mo. Buyer's pet of \$69K. Great opportunity. Please contact your CPS Agent for more details. Property ID #5121.

**COSTA MESA** – With over 20 years of goodwill this well established General Practice is located in busy strip mall with reasonable rent. Seller has an exclusive in the lease. No other dentist allowed on me shopping center. The practice consists of 3 equipped operatories in an approximately 1,000 sq ft suite. The seller is currently working 4d days/wk and sees approximately 22-23 new patients/mo. PPO and Cash only. The office is computerized with Depthis software. Major equipment is approximately 7 years old. Grossed \$354,718 for 2015. Motivated seller will be moving out of state. Please contact your CPS Agent for more details. **Property ID #5112.** 

**IRVINE** - This General Practice was established in 2004 with 12 years of goodwill. Located in a one story medical building with utilities included. The office consists of 776 sq ft. There are 2 equipped operatories with 1 that is not equipped, but plumbed. Computerized with Easy Dental. This practice is digitally equipped with 1 sensor. Seller is currently working 2 1/2 days/wk. Sees approximately 7-10 new patients/mo. Grossed approximately \$277K in 2015. Great practice with affordable rent. Please contact your CPS Agent for more details. **Property #5088.** 

**IRVINE** – Long established Orthodontic practice with over 40 years of goodwill located on a 2 story Medical Dental building in an upscale are serving the greater Irvine, Costa Mesa and Newport Beach. It's the second and longest operating Orthodontic practice. Office consists of 6 chairs in Open Bay with Ortho Track Classic software. Seller is currently working 3 days/wk averaging \$20K/mo. PPO & Cash Only. Grossed \$240,960 in 2015 and projecting \$241K for 2016. Please contact your CPS Agent for more information. **Property ID #5135.** 

**LAGUNA HILLS** – With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$305K in 2015 and projecting approximately \$324K in 2016. **Buyer's net of \$102K.** Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.** 



# **CALIFORNIA**

## Specializing in the Selling



John W. Knipf, President Lic #00283209

MISSION VIEJO (LADERA RANCH) – Beautiful general practice located on a 2 story professional building in a growing community next to schools. Right across the parking lot there's a large Sport Center Facility. With over 13 years of goodwill this well established practice has a solid consistent patient base. Seller is currently working 3 days/wk, GP Associate 1x/mo, O.S. 1x/mo and with 4.5 days/mo of hygiene. Averaging 10-15 new patients/mo. PPO & Cash only. The practice consists of 2 equipped operatory and 1 plumbed not equipped (excellent for expansion) in an approximately 1,200 sq ft suite. It's computerized with Eagle Soft software and Digital X-ray (1 sensor). Grossed \$545K for 2015 with a Buyer's net of \$148K. Great practice. Priced well below the market value. Please contact your CPS Agent for more information. Property ID #5086.

MISSION VIEJO (Turn-Key) – Modern designed practice located in a 2 story medical building across the street from a high school. Seller established the practice in late 2013. Office consists of 3 equipped operatories and 3 plumbed not equipped with window views. It's computerized with Dentrix software and digital x-ray (1 sensor). Currently working 2.5 days/wk and sees approximately 8-9 new patients/mo. PPO / Cash / Some HMO. Great practice for a first time buyer. Please contact your CPS Agent for more details. Property ID #5138.

**NEWPORT BEACH** - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Saller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients m. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plant economy equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$663,189 for 2015 with a **Buyer's Net of \$140,982**. Great practice. Please contact your CPS Agent for more details. **Property #5086**.

**NEWPORT BEACH -** General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. Grossed \$526,752 for 2015. **Buyer's net of \$131,684.** Please contact your CPS Agent for more details. **Property #5137.** 

ORANGE (GP) – Well established practice with 42 years of goodwill. This practice consists of 8 equipped operatories in a 2,640 sq. ft. suite located in a two story free standing building on a busy street. The 2nd floor has a lab, lounge, & office. Attracting approximately 30+ new patients/mo. Intra Oral Camera, Digital (-r y, & Dentrix Software. PPO & Cash Practice. Grossed approximately \$830K in 2015 with a **Buyer's Net of \$330K.** Please contact your CPS Agents for mode details. **Property ID #5059**.

**ORANGE** – Great opportunity for a GP or Specialist! Well designed practice located in a single story professional building. Condo is available for purchase or lease for a long term. Leasehold Improvements and Equipment Only! Practice consists of 5 equipped operatories and 1 plumbed no equipped operatory in a 2,200 sq ft unit. Has ample parking lots. Near residential area and shopping plazas. Seller in moving the office to a nearby city. Please contact your CPS Agent for more details. **Property ID # 5122.** 

**ORANGE COUNTY** - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This is odern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (usable) suite. Leal time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/Gach./Cap (Averaging \$3500/mo in Cap checks). Grossed \$697K in 2015. **Buyer's net of \$178K.** A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.** 

**SANTA ANA** – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.** 

**SANTA ANA (GP)** – With over 40 years of goodwill to offer, this practice is located in a 2 story medical dental building with convenient access to 55/5/22 freeway. The office consists of 4 equipped operatories with ACE software. Seller does stand-up dentistry, though operatories are spacious to accommodate sit-down dentistry. Working 4 days/wk with 3 days/wk of hygiene. Sees approximately 10-15 new patients/mo. 100% Patient Referral. Has competitive lease. Grossed \$327K in 2015 and projecting approximately \$374K for 2016. Great practice. Please contact your CPS Agent for more details. **Property ID #5139.** 

# PRACTICE SALES, INC.

## and Appraising of Dental Practices







**SOUTH ORANGE COUNTY - (ORTHO/PEDO)** – This State-of-the-Art office is located in a two story medical / dental building. Has new built-out which includes a Panoramic + Cephalometric. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. Grossed approximately \$361K in 2015. Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100.** 

**SOUTH ORANGE COUNTY** – Established in 2005, this 4 equipped operatory General Practice is located in a one story busy shopping plaza with great street visibility. Currently the Seller is working 3 days/wk with 2 Associates working 1 day/wk each. Sees an average of 15-25 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$2K/mo in CAP Checks). The practice is computerized with Easy Dental software and digital x-ray (1 sensor). Grossed \$428K in 2015 and projecting approximately \$415K for 2016. **Buyer's net of** \$127K. Great location and excellent opportunity. Please contact your CPS Agent for more information. **Property ID** #5132.

### **RIVERSIDE & SAN BERNARDINO COUNTY LISTING**

**CATHEDRAL CITY** – Turn-Key General Practice is located is a two story building with an upstairs complete apartment. Corner location with heavy traffic flow at a major intersection right across from shopping centers and movie theater. Established circa 1999. This practice consists of 5 spacious equipped operatories and 3 plumbed not equipped for expansion in a 5,835+/- sq. ft. Has digital x-ray and its computerized with Dentrix software. Absentee owner. Office is open 1 day/wk and associate sees approximately 22 new patients/mo. PPO and Cash Only! Grossed \$294,382 for 2015. Projecting approximately \$311K for 2016. Price far below fair market value. Contact your CPS Agent for more details. **Property ID** #5123.

**CHINO** – *Real Estate for Sale* This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.** 

**CORONA** – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed \$423,734 in 2015 and projecting approximately \$427K for 2016 with a **Buyer's net of \$157K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.** 

**LA QUINTA** – Price Reduced!! Leasehold Improvements and Equipment Only! This practice is located right across from La Quinta City Hall in a single story busy shopping plaza. The beautiful office consists of 3 equipped spacious operatories in a 1,000 sq. ft. suite. It's computerized with Dentrix software and digital x-ray. The major equipment is approximately from new to 5 years old. Has reasonable rent. This office has been a dental office circa 1995. Seller will be focusing on his other offices out of state. Great opportunity for a GP or Specialist. Please contact your CPS Agent for more details. **Property ID # 5124.** 

**LA QUINTA -** Well established General Practice with over 25 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is in an approximately 2,275 sq ft office. It is located in a busy shopping plaza (fully occupied) on the busiest major intersection with heavy traffic flow in the desert. Retiring Seller is currently working 4 days/wk with Specialist 1 to 2.5x/mo. Sees approximately 15-20 patients/day. PPO and Cash Only. It's computerized with Dentrix software and has digital X-ray (2 sensors). One of the largest GP in Coachella Valley. Grossed approximately \$1,647,148 in 2015. **Buyer's net of \$453K.** Please contact your CPS Agent for more information. **Property ID #5130.** 

MURRIETA – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq.ft. uite. Seller is currently working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new pation s/n c. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. Grossed approximately \$526K in 2015. Buyer's approximately net of \$183K. Excellent opportunity. Please contact your CPS Agent for further details. Property ID #5105.





# CALIFORNIA

## Specializing in the Selling

Fred Vuittonet, V.P. Lic #01363583

**ONTARIO (GP)** – Established in 1992, this 5 equipped operatory practice is located in a busy single story shopping center with a lot of foot traffic and right off the 10 freeway. Seller is currently working 4-5 days/wk generating an average of 38-48 new patients per month. PPO/Cash/Denti-cal/HMO. 100% Patient Referral and Walk-Ins. The practice is on a 1,920 sq ft office. It's computerized with Practice Web software and Digital X-ray (1 sensor). Grossed \$391K in 2015 and **projecting approximately \$418K** for 2016 with a **Buyer's Net of \$140K**.

**PALM SPRINGS** – *Price Reduced!!* General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed approximately \$372K in 2015. **Projecting approximately \$447K for 2016.** Please contact your CPS Agent for more information. **Property ID #4487.** 

RANCHO MIRAGE – Price Reduced!! Well established General practice located in a large busy shopping center. This practice consists of 3 equipped operatories and 2 chairs in open bay in an app to imately 1,400 sq ft suite. It's computerized with Easy Dental and digital x-ray. Seller is currently working 4 days (x)k and 1 seed approximately 20-25 new patients/mo. Fee for service. NO HMO. Referring Ortho out. New grocery store was bull to ext door bringing walk-ins. Grossed approximately \$553K in 2015. BUYER'S NET OF \$172K. Please contact your CPS Agent for more details. Property ID #5096.

## SAN DIEGO & IMPERIAL COUNTY LISTINGS

**DEL MAR - Price Reduced!!** Established in 1995 this General Practice is located in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consist of 2 equipped operatories with window views to the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed \$249K in 2015. Please contact your CPS Agent for more details. **Property ID #5110.** 

**EL CENTRO (GP + BLDG)** – *Price Reduced!!* Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. **Building is for sale.** Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed \$327K for 2015. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.** 

## **KERN, SAN LUIS OBISPO & VENTURA COUNTY**

**NEWBURY PARK / THOUSAND OAKS (GP)** – Established in 1997, this modern designed practice is the only 8 operatory practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. Grossed \$832,209 in 2015. Projecting approximately \$842K for 2016. **BUYER'S NET OF \$196,509.** Monthly revenues of approximately \$70K. Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.** 

**PORT HUENEME** – This modern designed practice is located in a two story building retail plaza with heavy traffic flow. Has ample parking. The office consists of 3 equipped operatories in an approximately 920 sq. ft. suite. It's digital with one sensor. Leasehold and Equipment Only! It's a great location across from the ocean. Low sale price and affordable rent. Excellent opportunity for a first time buyer! **Property ID #5106.** 

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Major equipment is new to 12 years old. Seller is currently working 3.5 days/wk and sees approximately 16-20 patients/day. Hygienist cores approximately 16-20 patients/day. Hygienist cores approximately \$454K for 2015. BUYER'S NET of \$118K. Great practice with room to grow. Please contact your CPS Agent for more information. Property ID #5087.

# PRACTICE SALES, INC.

and Appraising of Dental Practices







## SPECIALTY OFFICE LISTINGS

**BEVERLY HILLS** – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed \$668,238 in 2015. **Buyer's net of \$100,281.** Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.** 

**CHINO Real Estate for Sale** This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.** 

**IRVINE** – Long established Orthodontic practice with over 40 years of goodwill located on a 2 story Medical Dental building in an upscale are serving the greater Irvine, Costa Mesa and Newport Beach. It's the second and longest operating Orthodontic practice. Office consists of 6 chairs in Open Bay with Ortho Track Classic software. Seller is currently working 3 days/wk averaging \$20K/mo. PPO & Cash Only. Grossed \$240,960 in 2015 and projecting \$241K for 2016. Please contact your CPS Agent for more information. **Property ID #5135.** 

**SOUTH ORANGE COUNTY - (ORTHO/PEDO) – Price Reduced!!!** This State-of-the-Art office is located in a two story medical / dental building. Has new built-out. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. **Grossed approximately \$361K in 2015**. Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100**.

S. SAN FERNANDO VALLEY / CENTRAL L.A. - This part-time Endodontic practice is located in a seven story professional medical building, the Seller is the only Endodontist in the building making for an excellent referral base. It has approximately 21 year of goodwill. The practice consists of 3 equipped operatories and 1 large operatory plumbed but not equipped for expansion in an approximately 1,375 sq ft suite. It is computerized with Softdent software, digital x-ray, and Zeiss Scope. PPO and Cash only. Has low rent. It would also be an excellent location for other specialists. Has easy access to the 405 and 101 freeway perfect to draw patients from all of Los Angeles county. Seller will be retiring. Priced for immediate sale. Please contact your CPS Agent for more details. **Property ID #5117.** 

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**BAKERSFIELD** – *NEW LISTING* - This General Dentistry Practice with 5 Operatories has been established for 20+ years. Practice utilizes Dentrix, Digital X-rays and the average age of equipment is 5 years old. 2015 Gross Receipts of \$675K. Seller plans on retiring but will assist with a smooth transition. #CA386-Thinh Tran – 949-533-8308.

**BELL** – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrix, Digital x-rays, and intra-oral cargolowith plenty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough -949-300-0312.

BEVERLY HILLS - Periodontal Practice - This beautifully designed Perio practice has 4 Operatories and is in a desirable professional building. Sactice features Dentrix software and has 24 years of Goodwill. 2015 Gross Receipts were \$382K. #CA342- Kerri McCullough - 949-300-0312.

**BEVERLY HILLS** – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- Kerri McCullough - 949-300-0312.

BURBANK – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2015 Gross Receipts of \$291K with \$118K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348-Kerri McCullough - 949-300-0312.

**CARSON** – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2015 Gross Receipts of approximately \$185K, room to grow. #CA280- Kerri McCullough - 949-300-0312.

**COASTAL ORANGE COUNTY** – *NEW LISTING* – This General Dentistry Practice with 4 Operatories, 3 Equipped, features Dentrix, Digital x-rays, and all high-end equipment that is less than 10 years old. Over 21 years of goodwill in this beachside community. Seller is moving out of the area. #CA375-Thinh Tran - 949-533-8308.

**COASTAL ORANGE COUNTY** – *NEW LISTING* – This General Dentistry practice with 3 Operatories is located in a professional building near a hospital with residential buildings nearby. Practice features Digital X-rays and equipment is 3 years new. #CA369- Thinh Tran - 949-533-8308.

**CYPRESS** – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge soft 10 d most specialty services are referred out. 7 days of hygiene per week. 2015 Gross Receipts were \$962K with \$430K Adjusted Net Income. #CA257- Kerri McCullough - 949-300-0312.

ENCINO – NEW LISTING – General Dentistry Practice with 4 Operatories has been established for over40 years in the Valley. Practice features EagleSoft with 5 workstations, digital x-rays, and intra-oral camera. 2015 Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thinh Tran – 949-533-8308.

**FULLERTON** – This General Dentistry Practice with 6 Operatories, 4 Equipped, is in a great location with 13 years of Goodwill. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2015 Gross Receipts of \$410K. #CA352- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2015 Gross Revenue of \$728K with \$307K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – NEW LISTING – This General Dentistry practice with 3 operatories is located near Huntington Harbour. Strong hygiene program with 4 days of hygiene per week. The practice utilizes Dentrix software with digital x-rays and an intra-oral camera. Most specialty work is referred out to local specialists. 2015 Gross Receipts of \$432K. #CA382- Kerri McCullough - 949-300-0312.

**INLAND EMPIRE** – *NEW LISTING* - General Dentistry practice with 5 Operatories, PracticeWorks dental software, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$950K with low overhead. #CA393- Kerri McCullough - 949-300-0312.

INLAND EMPIRE – General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the Art equipment and technology, Gross Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will.#CA283- Kerri McCullough - 949-300-0312.

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**INLAND EMPIRE** – Endodontic Practice - This almost paperless 4 Operatory practice features 8 year new equipment, digital x-rays, and Cone Beam GolDhe practice has 60+ years of goodwill and is near freeway. 2015 Gross Receipts of \$1MM+ on 4 days/week with low overhead. #CA281- Steve Caudill -951-314-5542.

LA HABRA - NEW LISTING - General Dentistry Practice with seven operatories, six equipped in a 2,700 sq. ft. suite. 2015 Gross Receipts of \$555K with \$231K Adj. Net on a 3 day work week. Practice features EagleSoft, Digital X-Rays, Intra-Oral Camera and Pano. #CA379- Kerri McCullough - 949-300-0312.

LAGUNA BEACH - General Dentistry, 5 Ops, 3 Equipped open location! \$503K Gross Receipts. For more information, call Thinh Tran - #CA304- 949-533-8308.

LAKEWOOD - This General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, is located in pretail center near a busy corner with signage. Practice has 38 years of goodwill and utilizes Dentrix software and XDR digital x-rays. #CA341- Kerri McCullough - 949-300-0312.

LONG BEACH - This General Dentistry practice has been established at this location for 50+ years. Featuring 5 Operatories, 4 Equipped in 1,850 sq. ft., and digital x-rays, this practice has 4 days of hygiene per week. 2015 Gross Receipts of \$359K. #CA363-Thinh Tran - 949-533-8308.

LOS ANGELES - General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft and Digital x-rays. Desirable **50.12** ssional building location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with\$196K Adjusted Net Income. #CA318- Kerri McCullough - 949-300-0312.

**NEWPORT BEACH - NEW LISTING -**This paperless General Dentistry practice with 5 Operatories, 3 Equipped, is located in an upscale area and features EagleSoft, Digital X-days, Pano, Intra-Oral Camera. The 2015 Gross Receipts were over \$550K. #CA366- Kerri McCullough - 949-300-0312

NORTH EAST ORANGE COUNTY NEW LISTING - General Dentistry practice with 6 Operatories, EagleSoft dental software, Pano, and digital x-rays. Practice has 4 days of hygiene per week. 2015 Gross Receipts of \$771K with \$271K Adjusted Net Income. #CA392- Kerri McCullough - 949-300-0312

ORANGE COUNTY - NEW LISTING Orthodontic Practice with 6 chairs in an open bay, plus 2 Operatories and a Consultation room. This practice is paperless with a digital Pan/Ceph. 2015 Gross Receipts of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough – 949-300-0312.

**ORANGE COUNTY - Endodontic Practice** with 6 Operatories and a strong referral base of area dentists for 25+ years. Completely paperless and digital with microscopes and 5 year new equipment. 2015 Gross Receipts of \$736K with \$325K Adjusted Net Income. #CA327- Kerri McCullough - 949-300-0312.

ORANGE COUNTY - General Dentistry Practice with 3 Operatories has been established for 56+ years. Located in a professional building, this practical patures Dentrix and Dexis digital x-rays. 2015 Gross Receipts of \$374K with \$173K Adjusted Net Income. Great location centrally located near freeways. #CA319- Kerri McCullough - 949-300-0312.

**OXNARD -** NEW LISTING - This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. 2015 Gross Receipts of \$795K.#CA387- Thinh Tran - 949-533-8308. PALM SPRINGS - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542.

PASADENA AREA - General Dentistry practice with 3 Operatories, Dentrix, Dexis Digital X-rays, an PREC. The practice has been established for 50+ years. Building also for sale with practice. #CA282- Kerri McCullough - 949-300-0312.

SAN BERNARDINO - NEW LISTING -Facility Only, No Patients - includes equipment - Beautiful 4 Operatory office, nicely decorated, been in the same location 30+ years with street signage. Selling dentist produced \$1M/year at this location and is moving to another city. Selling as is. #CA395-Steve Caudill - 951-314-5542.

SANTA BARBARA - This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2015 Gross Receipts were \$827K. #CA291-Kerri McCullough - 949-300-0312.

SANTA MARIA - General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and patients are seen 3 days per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324-Kerri McCullough – 949-300-0312.

**SOUTH ORANGE COUNTY - Pediatric** Dentistry - This Pedo practice has 4 Operatories, and 1 year new equipment and features a beautifu modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thinh

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**UPLAND** – *NEW LISTING* – Leasehold Improvements (Office only-no patients and no equipment) very high-end build-out, polished tile floors, custom cabinetry in 4 Operatories, 2nd floor office building, doctor moving and bought a building. #CA394-Steve Caudill - 951-314-5542.

**VICTORVILLE** – General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 years. #CA149- Kerri McCullough - 949-300-0312.

#### SAN DIEGO

CHULA VISTA – General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of Soller, Dentrix Software. \$493K 2013 GR, seller is retiring. #CA109-Russ Okihara - 619-694-7077.

**LA JOLLA** – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077.

**NORTH COUNTY INLAND** – *NEW LISTING* - This General Dentistry practice with 3 Operatories features Digital X-Rays, Eaglesoft software, in an excellent location. The suite is bright and modern. 2015 Gross Receipts of \$397K. #CA376- Russell Okihara - 619-694-7077.

NORTH COUNTY SAN DIEGO – NEW LISTING – 5 Operatory General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. 2015 Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077.

SAN DIEGO – Modern and Spacious Restorative/Implant Practice. State of the Art Equipment. Digital X-Rays. i-CAT. Lab on Site. 5 Equipped Operatories and 2 Specialty Rooms. Consult Rooms. High Grossing Practice. Great Opportunity for a Multi-Specialty Center. Excellent Location. Call for more information. #CA334- Russell Okihara - 619-694-7077.

**SAN DIEGO** – *NEW LISTING* - Large General Practice for sale, HMO/PPO, 34 Years at this Location. Practice is in an excellent location with great visibility. Seller is willing to assist with a transition. Year upon year consistent revenues. One-of-a-kind opportunity. In Escrow. #CA381- Russell Okihara - 619-694-7077.

**SAN DIEGO** – 3 Operatories, EagleSoft, Excellent Strip-Mall location, Perfect opportunity to get into a practice. Priced to sell quickly. Doctor is selling for health reasons. #CA340- Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Rays, Simil Pano. All Endo, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

## **OUTSIDE OF CALIFORNIA**

**HONOLULU, HAWAII** – *NEW LISTING* - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrix, and is in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

HONOLULU, HAWAII – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrix, Dexis, Pane Laser and CEREC Blue Cam. Pract Docated in a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077.

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2015 Gross Receipts over \$1.3MM. #HI101-Russell Okihara – 619-694-7077.

**OAHU, HAWAII** – General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$350K. #HI102- Russell Okihara – 619-694-7077.

### NORTHERN CALIFORNIA

**ALAMEDA** – *NEW LISTING* - ALAMEDA—Office w/2 equip. Ops, 3rd plumbed in approx. 800 sq. ft., below market rent. 50% adjusted net on \$416,000 GR. Owner retiring. #CA378 Jim Engel - 925-330-2207.

**BAY AREA** – 2,120 sq. ft. Perio practice, 6 Ops, Digital X-rays, Pulse Oximeter, Endoscope, Piezosurgery, and Dentrix software. 2015 GR \$1M. #CA373 Thomas Wagner - 916-812-3255.

**BENICIA** - General Practice & Building. 1,545 sq. ft., 4 opport Dental software, digital X-ray & Pan, Laser. 2014 GR \$550K. #CA298 Jim Engel - 925-330-2207.

**BENICIA** – 1,400 sq. ft. office with 3 ops. Digital X-ray, Pano, Laser, Dentrix software. 2015 GR \$305,000 2 day/week. Sister practice #CA322, sale combined or separate. #CA321- Thomas Wagner - 916-812-3255.

**BERKELEY -** 1700 sq. ft., 4 Ops, Dentrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, adjusted net \$494,000. 100% fee for service. #CA379 Jim Engel - 925-330-2207.

**BRENTWOOD -** *NEW LISTING* - 1,600 sq. ft., 4 Ops with Dentrix, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K #CA391- Dennis Hoover - 209-605-9039.

**CAMPBELL -** *NEW LISTING* - 2050 sq. ft., 5 ops, CAD/CAM, Digital Pan, MacPractice software. 2015 GR \$1,000,007, 3 doctor days, 5 hygiene days, 100% fee for service. #CA374 Jim Engel - 925-330-2207.

**CASTRO VALLEY -** General Dentistry - 1700 sq. ft. office w/4 Ops. 2015 GR \$530,000, 4 day r**5010** schedule. Eaglesoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368 Jim Engel - 925-330-2207.

CONTRA COSTA COUNTY – Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

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EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. #CA339 Thomas Wagner - 916-812-3255.

EL DORADO COUNTY - NEW LISTING - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2015 GR \$342K on 3 day week. #CA390- Thomas Wagner - 916-812-3255.

GREATER EL DORADO COUNTY -Four day/week General practice in 1700 sq. ft. with 5 Open Taglesoft, 8 computer stations, digital pan, 2 digital sensors, and 4 days hygiene/wk. Great location. Owner retiring. #CA343- Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE - General Dentistry- 4 Ops, highly-desirable area, equipped with IO SOLDa, Digital Laser, and Dentrix. Est. 20+ years, 2015 GR of \$945K. #CA350 Thomas Wagner - 916-812-3255.

**GREATER ROSEVILLE/ROCKLIN - 4** Ops with IO camera, Digital X-ray, Laser, Dentrix software. Established 20+ years, 2015 GR \$945K #CA331 Thomas Wagner -916-812-3255.

GREATER ROSEVILLE/ROCKLIN/ AUBURN - General Dentistry- highly desirable location with opps. 2015 coll. of \$850K. Buyer must purchase 1600+sf facility w/practice. Owner retiring. #CA338 Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - 7 Ops 3779 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - NEW LISTING - 2,099 sq. ft. Prosthodontic office 5 Ops Fiber Optic, Eaglesoft software. 2015 GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255.

HAYWARD - General Practice. 2 fullyequipped ops, 2 addtl plumbed. 2014 GR \$186,000, very low overhead. 3100 sq. ft. building w/rental income for sale. #CA316 Jim Engel - 925-330-2207.

MARIN COUNTY -1250 sq. ft. 3 operatories. Fee for service 114 GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

**MOUNTAIN VIEW - NEW LISTING** -1150 sq. ft., 4 Ops, 3 equipped. Dentrix Software, Dexis Digital X-Ray, Laser, I.O. Camera. 2015 GR \$514,000, 4 days/week. #CA384-Jim Engel - 925-330-2207.

**NORTH COAST -** Endo Practice. 6 Ops, 5 plumbed 3,300 s**\$61** Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-

**OAKLAND** – General Dentistry- 12 ops in 5,000 sq. ft. modern office. GR of \$1.5MM with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360-Jim Engel - 925-330-2207.

**OAKLAND** - General Dentistry- Appx. 1,500 sq. ft. w/4, Dentrix software, Dexis Digital X-ray. 2015 GR \$1M, 5 day week. #CA293-Jim Engel - 925-330-2207.

PASO ROBLES AREA – \$2.25M GR, 52% overhead. Buyer must be skilled in restorative, surgical procedures, implant placement. Purchase of Bldg. to be considered. Owner will work for buyer a couple of days a week. #CA355-Dennis Hoover - 209-605-9039.

**SACRAMENTO –** General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255.

**SACRAMENTO - NEW LISTING** - 1,020 sq. ft., 3 Ops, intra-oral, digital x-ray, Open Dental software. HMO practice, established 20 years, 2015 GR \$420K, low overhead. #CA384-Valerie Higgins – 209-627-9347.

SACRAMENTO - 8 Ops w/Schick digital x-ray, Pano, Lasco and Eaglesoft software. 2015 GR \$1.9M. #CA337-Thomas Wagner - 916-812-3255.

**SAN FRANCISCO** – General Practice: Financial District office with 5 Ops, with room for a 6th, 1760 sq. ft. 2015 GR \$1.2MM with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357-Jim Engel - 925-330-2207.

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on two and a half day work week. Selling all Active and Historical Charts. #CA330-Jim Engel - 925-330-2207. **SAN RAFAEL –** General Practice: 800 sq. ft. office, 3 Ops. 2015 GR \$796,000, 3 day week, 55% overhead. Eaglesoft PMS, Dexis Sensor, Panoramic, Laser. #CA358-Jim Engel - 925-330-2207.

SAN RAMON - Facility Only Sale: 4 Ops w/high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1654 sq. ft. corner suite. #CA370-Jim Engel - 925-330-2207.

SANTA ROSA - General Dentistry & Building. 3 Ops. 2015 GR \$563K w/\$186K Adjusted Net. #CA200-Dennis Hoover -209-605-9039.

**STOCKTON** - General Practice: 7 Ops, 2052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361-Jim Engel - 925-330-2207.

**VACAVILLE –** *NEW LISTING* - 1,342 sq. ft. office, 4 Ops, intra-oral camera, Gendex digital x-ray, Pano, Laser, Dentrix software. 2015 GR \$911,000 on 4 day/week. #CA389-Thomas Wagner - 916-812-3255.

**VACAVILLE** – 2,400 sq. ft. office with 4 ops. Digital X-ray, Pano, Laser, Dentrix software. 2015 GR \$519,000 3 day/week. Sister practice #CA321, sale combined or separate. #CA322- Thomas Wagner - 916-812-3255.

#### CENTRAL CALIFORNIA

**HANFORD** - General Dentistry - 4 days hygiene, 1,345 active patients. 2015 GR \$509K. Digital x-Mys, Intra-oral cameras, and Imaging System. #CA336-Dennis Hoover - 209-605-9039.

MODESTO - 2015 GR \$918,000, adj. net \$441,000. 2,800 sq. ft with 8 Ops, digital x-rays, Pano, Dentrix Software. Owner is retiring. #CA380-Dennis Hoover - 209-605-9039.

MODESTO - NEW LISTING - 1630 sq. ft., 4 ops, Schick Digital X-rays, Cerec, Panographic X-Ray, Eaglesoft. 2015 GR \$450K. Owner retiring. #CA388- Dennis Hoover - 209-605-9039.

MODESTO Dental Air Condominium. 1,511 sq. ft. dental condo unit. Sale price \$286,000. #CA333-Dennis

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**Instrumentarium 0P30** digital Pan for sale. 4.5 years old, office closed. Looks and works like new. \$16,000 OBO. call Michael 818-292-2216.

**Temple City** Practice SALE, Rosemead Blvd, Visibility. 4 Chairs, 2 Xrays, 2 Sensors, Retire, Assistance Build up. \$380K. Contact lilyppoon@yahoo.com.

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**Receptionist W**/ experience for dental office in West LA. PT & must work on Saturdays. Potentially to be Office Mgr. Email resume wladentist@gmail.com.

**ORTHODONTIC ASSISTANT** needed F/T for orthodontic office in the San Fernando Valley. Benefits included. Please email resume to wendytsai40@yahoo.com.

**Hemet!** Asking \$775,000. On track to do \$1.2 million this year. CASH COW! 10 ops, associate run and in a shopping center. Call 714-714-4407.

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**Panorex machine Serona** Orthophos w/ Ceph & Tomo for TMJ (not digital). Medical grade film developer & bprocessor included w/ machine. Price: \$3,500, obo (buyer responsible for pick up & installation) If interested, please contact: Dr. Tran 714 454 7064.

**Westchester/LAX** area practice collects over \$600,000 plus per year with a net income of \$200,000 plus on 4 days per week with 5 days of hygiene. Asking \$450,000. Kurt Skarin 805-777-7707.

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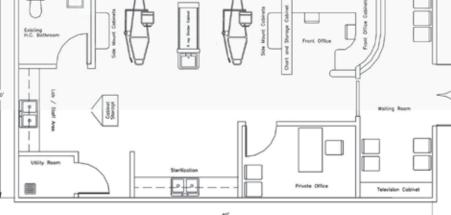
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**Personable Part-Time** Dentist(experienced & willing to do some hygiene) needed in San Diego Claremont area. 1-2 days/week. Send CV to LEETDDS@GMAIL.COM.

Orthodontist looking for a pediatric dentist interested in an officeshare start up in Orange County. If interested please email gotbraces5@gmail.com.

Want to fulfill your CE requirements, get 22 CA CEs for one low price, all on Sundays, at one convenient San Jose location & attend a unique class where attendees will get to Demo and try out tons of new and cutting edge products, for only \$399? Go to www.xcelseminars.com to see our Southern California course series and register!

**Every year California** dentists place thousands of ads in The Dental Trader...more than any other regional or national dental publication in the nation! Join them...get results! The ads are free. Visit dentaltrader.com.

**Bev. Hills** Golden Triangle modern new 5-chair dental office to share with ethical general dentist. Free 2 hr pkg. drbelgrade@sbcglobal.net 310-276-2516.

**EVA** Sensor Size 1 & 2 For Sale. In Very Good Condition. Comes With 3 Docking Stations. Both For \$4,500 OBO. Call 818.439.9954.

Legal Tip: Does your attorney provide his cell phone number for emergencies? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**CPR GARD** about to expire?We come to you!Earn 4 hours of C.E.units and a 2 year card.Class time 90 mins!25 yrs of service w/a 90% repeat client rate!22,000 dental professionals trained - Call Danny today (626)797-6179. Thanks!

**Leasehold sale by building owner** San Gabriel,4 OPS,fully equipped,low rent,only \$1.80/Sqf,networking,sign new lease,ask only \$68K,(626) 478-8813.

**Experienced general** dentist needed 1-3days/week for Beverly Hills location. Fax resume to (866)583-4490.

**Dental Office for Lease** turn key, No Patient, in Torrance, 6 operatories, ready to go, space for Panorex Machine, about 1800 sq ft, call 310-467-2935.

**GENERAL PRACTICE** FOR SALE-SANTA BARBARA: 4 Ops, 8 days of hygiene/week, long-term staff. 2015 GR \$827K. HSPPT-Kerri McCullough 949-300-0312 #CA291.

**Nitros Oxide** Sedation system Belmed (DENTAL) \$1,500.00 contact me at oc.dentalimaging@yahoo.com.

I'll buy your practice in LA or surrounding areas. Easy transition. Flexible terms. Small/Growing/Retiring. allproductsforsale@gmail.com.



Our firm placed a "Space for Lease" ad on the Dental Trader's website in November for the December edition (unnecessarily as it turned out) because we signed a lease with a new dentist/tenant who saw our ad online November 18th!! It was a great advertising decision.

Linda Schwartz-Wright
Office Manager & Director of Operations/Facilities
Mitchell Silberberg & Knupp LLP

**SHOPPING CENTER LOCATION** in upscale prime area of North/East Orange County. 19 Years of Goodwill, 5 ops, Digital x-ray. Collecting \$303,846 in 2015. Asking \$175,000. Tina Ochoa, Broker DDS Xpress Realty (951) 309-3195.

**FT General Dentist needed in Indio**, CA. Aggressive compensation and great benefits. For more information call 3604500633 or send resume to sbovey@interdent.com.

**Dental Assistant**, full-time, Bilingual-Spanish, 1+yrs of experience, 3 positions available North Hills/Northridge/Pacoima,email resume hr@mccn.org.

**Upland office** looking for 2 day week associate in a hi-tech office, Who specilize in Laser Dentistry. email resume @ uplandlaserdentalcenter@hotmail.com.

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**Office Mgr/Tx Coordinator Needed** friendly office in San Gabriel Valley. Spanish bi-lingual, HMO exp. Excellent pay+benefits. Email k101090c@gmail.com.

**DENTIST WANTED PT/FT** in San Gabriel Valley ASAP. 3+years experience preferred. GREAT PAY+BONUS. Email k101090c@gmail.com.

**Orthodontics Office-Sale by Owner-3 op** fully equipped office for sale without patients. Asking \$65K. In Huntington Beach (714) 848-8433.

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Beautiful Private dental office space for rent. 3 ops in Downtown Los Angeles and also Studio City. Daily rate. contact drsamlavi@aol.com 213-623-2212.

Large updated dental space to share in Eagle Rock. Call (818)749-1841 or hamletabnous@sbcglobal.net for more details or photos.

**TORRANCE - RETIREMENT** 3 ops two valuable contracts RETAIL CLERKS & OP ENG Beau office. FP \$185k. Call PPS TOM FITTERER 714-832-0230.

\$41 Juan Capistrano- 900 SQ FT OF BUILDABLE MEDICAL/DENTAL SPACE AVAILABLE.AMPLE PARKING. Please call 949-400-6150 OR EMAIL SPARKLEW2K@YAHOO.COM.

Orthodontist needed city of Ventura 2-4 days/month, quality oriented, friendly staff, office owned by prosthodontist, (805) 676-1611 or e-mail DrProussaefs@gmail.com.

Hesperia clinic practice collected \$1.45 million last year and is on track to collect \$1.75 million this year. Net income last year was \$570,000. 18 ops. Asking \$995,000. Kurt Skarin 805-777-7707.

**Dental lease** I had mine reviewed & drafted by Yassi,M,Eaq, for a low fixed fee. Contact

her@Yassimahdavi@hotmail.com N.K.G,DDS.

**PRACTICE FOR SALE**--San Diego (Bay Park) GP in Prof Bldg with 5 Ops in approx. 2000 sq. ft. Close to freeway. SDPS: 760-599-7828.

**Thousand Oaks** 4 Lease (4) ops 853sf mod. look xclnt cond. in med bldg. Endo, perio, oral, ortho wanted. Chris Hayes, SVN, @ 818.324.5386 CA Lic.01115674.

**They made the** process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County).

**orthodontic office** looking for a pedodontist with own existing patient pool to space share or future partnership. Email: huskersfkc@gmail.com.

**BEVERLY HILLS** OFFICE SPACE SUBLEASE: BEAUTIFUL NEW STATE OF THE ART DENTAL OFFICE IN BEVERLY HILLS, FULLY EQUIPT. CONTACT: COHENPERIODONTICS@GMAIL.COM.

Part-time DA/RDA N.Hollywood private practive seeking DA/RDA M,W,F. Min 1 yr exp. Send resume to drmarshall@newsmilesstudio.com or fax 818-308-7362.

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**MONTEREY PARK** Large Monterey Park office and great price. 6 ops, new digital and centrally located for great street exposure. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

**Dental Cavitron/Ultrasonic** DENTSPLY SELECT SPS, whole unit is in very good condition, used for 3-4 months! Thanks, 818-486-4759 or sergei9703@yahoo.com.

**2 Dexta Oral Surgery Chairs** in excellent condition. Black with upgraded foot controls. \$750 each. \$1250 for the pair. 562-900-3223.

**PRACTICE FOR SALE**/ LADERA RANCH GP w/ 13 yrs of goodwill Buyer's net of \$148K California Practice Sales, Inc. Phone: 714-639-2775.

Practice Sale ~60 NP a month. On track for 1.3 M Rancho Cucamonga. Refer out most Specialties. Asking 895K. Owner Moving. Jamesdkimdds@gmail.com.

**Dental equipment** for sale at a discounted rate due to dentist's retirement: Duarte, CA. (626) 357-7722. hdentalcare@verizon.net.

**Associate needed in Arcadia, 10 year** exp. Chinese speaking a must, self-motivated, all aspects of Dentistry, nice and gental, quality, pt care 1st, call 626-203-1720.



**179 Tax Deduction: California Dental** Getting the most out of your yearly tax deduction. Repair, Reupholster, Refinance. Call Today!!9499880866.

**Contact Thinh Tran** @ Henry Schein Practice Transitions regarding new practice listings in Encino and Newport Beach. 949-533-8308.

**LOKING FOR** PEDODONTISTTO SUBLEASE 2 OPERATORY IN BEAUTIFUL AND MODERN DENTAL OFFICE AT LAGUNA NIGULE. 949-831-2905 info@lagunadentalandortho.com.

**Spaces for** rent 1-3 days/week in Beverly Hills. All rooms have digital imaging equipment, computers, access to CT Scan & on-site lab. drtt@mac.com 312.420.0024.

**General DDS** Wanted - Multi-specialty practice in Beverly Hills is seeking a general DDS. Part-time position w/ potential to become full time. doctortttt@gmail.com 310-247-8847.

**Assoc. Dentist** needed in the Valley, 2-3 days a week able to do all proce. 3+ year exp. send CV smsinco@gmail.com.

**Office to** sublease to Periodontist or Oral Surgen in westlake village. Office has 5 ops, CBCT, laser... call 818-657-9357.

Mr. Wood your seminar, Navigating the Dental Transition Minefield was comprehensive, relevant, experience supported, organized, helpful in complex areas, and the team approach you and the other advisors took was exceptional. I highly recommend every doctor attends this course prior to moving forward with their dental transition." LLOYD TURNER, DDS Glendale, California.

**Practice for sale** Oxnard, CA downtown 2op room and great location. motivated to sell. email: oxnarddental 71@gmail.com.

Why Give Up Your Patients To Other Dentists? Have All Undoable RCTs Done At Your Office. Visit www.socal-rootcanal.com.

**New Dental** office in city of Rancho Cucamonga, fully equipped beautiful design 5 ops. Price 250k negotiable. ddsnyu05@yahoo.com or Text 626 733-5073.

**Seeking Orthodontist** for an Associate position in a Beverly Hills Practice. Please email resume to staffingbho@gmail.com or call 310-785-0770.

Are you thinking of retiring or selling in the Canoga Park or surrounding area? We are interested in moving and merging our office/patient base. Contact (818)554-5202.

**Thank you for coming** to my office and setting up our health insurance. – Dr Christopher Dudzik San Diego, CA. www.TheDoctorsInsuranceBroker.com.

**Equipment for** sale closing office.5 Pelton & Crane operatories, 2 gendex X-rays, compressor, vacuum. Best offer can take any or all.Call (714)458-8352.

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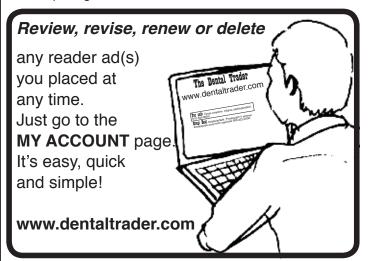
MORENO VALLEY Dental Office Space 2300 sq ft. Ortho and/or Pedo office suite available. 3 chair open bay, 2 chair semi-private operatories, private office and restroom. Major street with excellent visibility and signage. Building shared with general dentists and periodontist in seperate suites. Contact 951-242-3431.

**Westminster, Beautiful dental** office. Strip mall with heavy foot traffic. 5 plumbed ops. All equipments included. Dr. Retiring. Call (714) 458-8352.

**Anaheim office for quick sale** Dr retiring, busy intersection, 6 ops, 2000sqft, digital X-ray and pano, Dentrix, collect \$270K in 2015,take best offer,call 626-203-1720.

**GLENDALE Prestigious** high-tech general and cosmetic practice. 4 ops in 1000 sq.ft. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

**Part-Time Orthodontist** Wanted an Orthodontist fora private dental office in Laguna Hills, CA. Please email resume at: akashlapsi@gmaill.com.



If you are interested in having training in dental implants, you are invited to a study club in Orange County CA with no charge. We have 6 seats for each session; please book your seat via email. mmmdds2012@gmail.com.

**Receptionist W**/ experience for dental office in West LA. PT & must work on Saturdays. Potentially to be Office Mgr. Email resume wladentist@gmail.com.

BEAUTIFUL, MODERN DIGITAL 3 OP PRACTICE LOCATED IN THE HEART OF WEST LA, AVAILABLE FOR SUBLEASE/SALE. COMPLETELY EQUIPPED WITH EASY 2000 DIGITAL SOFTWARE, NEW ADEC OPERATORIES, INRAORAL CAMERAS AND DIGITAL SENSOR. PERFECT FOR SPECIALTY, NEW GRADS OR DOWNSIZING WITH MINIMAL EXPENSE. 250 PT CHARTS INCLUDED.CONTACT DR K 3232039737 DENTAL404@YAHOO.COM. TERMS FLEXIBLE.

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**2 ENGLI** UNITS LIKE NEW, X-RAY, PERIOPRO, COMPRESSOR, CENTRAL SUCTION, 9 HANDPIECES, HAND INSTRUMENTS, SUPPLIES. \$11,900 OR BEST OFFER. 818-591-0123.

**Dental Office** for Sale in Reseda (San Fernando Valley). 3 dental operatories for 1 dentist (~900 sq.ft). Dr. will retire. Please call (818)205-8327.

**DENTIST NEEDED** Minimum 5 yrs experience in all phases of GD. From Nov 21-Dec.7. Located in Lake Elsinore. Contact to discuss dates. (714)553-1543.

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**Spaces for** rent 1-3 days/week in Beverly Hills. All rooms have digital imaging equipment, computers, access to CT Scan & on-site lab. drtt@mac.com 312.420.0024.

**SUNIRAY 2** Digital Senors: one #2 sensor and one #1 sensor, both in excellent condition. \$2,000 each, OBO. 805-967-7320.

**Dental clinic** for sale in Temecula with beautiful view 8yrs of good will Fee for service.contact temeculaclinic @yahoo.com.

Space available for sublease for a dentist or dental technician or a dental specialist in a beautiful Rancho Santa Margarita, furnished, first mnoth free. Call 949-683-5411.

ENDO PRACTICE FOR SALE-ORANGE COUNTY: 6 Ops, strong referral base, est. 25+ years, Paperless, digital, 5 year old equip. 2015 GR \$736K. HSPPT-Kerri McCullough 949-300-0312 #CA327.

SPACE FOR LEASE 1070 sq.ft. in Orange.Plumbed for 3 operatories. Great for a start up or satellite practice! Text/ call Susanna 714-335-5983.

Associate Dentist needed. Busy office in huntington park need part time general dentist 2-3 days a wk. send c.v. to sbkim619@hotmail.com.

Orthodontist and endodontist needed for Santa Paula/Ventura County. Owner is a prosthodontist. Must have excellent people skills, and be willing to sign-up with PPO/HMO plans. E-mail c.v. at VenturaDDS@aol.com.

ANTELOPE VALLEY VERY HIGH IDENTITY 50.000 AUTOS PER DAY, SUPER HIGH GROWTH AREA 80 Billion Dollar Contract. Eight ops Full price \$485,000, Bargain Seller will workback for Buyer. CALL PPS Tom Fitterer 714-832-0230.

Schick CDR Dental X-Ray Sensor Size 1 with case and calibration disk \$2200.00. Call Terri @ 818-996-4500.

Need Periodontist or Oral Surgeon 1 day a month in our Long Beach, Downey and Torrance offices. Please send resumes to adhp301@hotmail.com.

Legal Tip: Buyers It takes 15 years to fully deduct allocations to goodwill. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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Front Office staff needed in Simi Valley. Mon, Tue, Wed, Fri. Saturdays are a must. Call for an interview 805-583-2299 www.SimiDentalCare.com.

Specialist 05 and or Endo for general practice in Orange County. Terms to be discussed. Email resume dental1717@gmail.com.

Specialist Claim Biller- Want extra cash. Looking for someone to train staff on billing for OS and Endo. Email resume: dental1717@gmail.com.

**CRANGE COUNTY** Strip shopping center location. 3 Ops, 2 fully equipped, Digital x-ray. A must see opportunity. Asking \$205,000.00 Tina Ochoa, Broker DDS Xpress Realty (951) 309-3196.

ORTHODONTIST AVAILABLE- Board Certified. Professional & Quality. Seeking long-term associateship or to purchase. Please email: NewSmiles.OC@gmail.com.

HACIENDA HEIGHTS, Ca Looking for an experienced doctor with confidence and desire to learn and grow. Must be available on any week days and Saturdays. Email a copy of your resume to jwilsonb1@gmail.com.



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Doctor/Assistant Chairs for sale Very good condition, very comfortable, good lumbar support. \$75 obo. Delivered to socal. handpiecetrader@gmail.com.

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Dental Assistant full-time, Bilingual-Spanish, 1+yrs of experience, 3 positions available North Hills/Northridge/Pacoima, email resume hr@mccn.org.

SANTA MARIA Multiple practices available with high net income. Call today for more information. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

Dentist needed for city of Ventura. Must have excellent people skills, be quality oriented, team player, willing to do hygiene. E-mail resume VenturaDDS@aol.com.

Anaheim Leasehold/equips for Sale. 4 ops/3 chairs Stand-alone Medical bldg near busy intersection. 1400sqft Asking \$95k. Email tdds75@yhoo.com.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

**Dentist Needed** Full Time Position for an experienced general dentist familiar with all phases of dentistry. Must have insurance and license liability. Bi-lingual a plus. E-mail CV to allcomfydental@gmail.com or call Judith@(818)387-8646.

**MARKETING PROFESSIONALS** -Los Angeles Dental office is looking for qualified & experienced dental marketing professionals. Please email resume to Smile91364@Gmail.com.

**Dentist needed Baldwin Park** 1-2 days a week. Experienced and reliable for small private office. Wendy @ 626.383.1265 email wendyramos05@gmail.com.

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**NEW SYBRON ENDO BUCHANAN TIPSIZE** M .10 TOUCH'N HEAT. \$89 Free ship eismaildds@yahoo.com.

**General Dentist** for Pedo wanted for state of the art dental office in LA area. Great compensation! Please email: PhDCareerOpps@gmail.com.

**Tuttnauer autoclave** 1730MK V for sale. Excellent working condition and cosmetics. All trays included. \$1100. Pickup in OC. 949-413-4613.

**Experienced general** dentist needed 1-3days/week for Beverly Hills location. Fax resume to (866)583-4490.

**M9 UltraClave Steam Sterilizer** Functional; 10 yrs old. Occasionally will show error code; sold as is. \$2,500 O.B.O. Please email: drfjacobs@gmail.com.

**PRACTICE FOR SALE** LAWNDALE GP w/ 45 yrs of goodwill. Long term lease. California Practice Sales, Inc. Phone: 714-639-2775.

**DENTIST NEEDED** Part-time in San Gabriel Valley. All scopes of esthetics. Good compensation plus bonus.3 years exp. min. Sandra (323)260-7878.

**OFFICE MANAGER/TC** minimum 3yrs experience. Familiar with HMO.Bilingual: Spanish. Good ethics.Must work saturdays. Salary & Bonus 5749750@gmail.com.

**Ortho Build-out space** for lease in La Habra on Whittier Blvd in beautifull strip center, 35,000 daily traffic. Free parking. \$1.25/sq ft. 310-994-5336.

**RESTORATIVE/IMPLANT** PRACTICE FOR SALE-SAN DIEGO: Modern and Spacious, State-of-the-Art, Digital, i-CAT, On-site Lab, 5 Ops, 2 Specialty Rooms, High-Grossing Practice. HSPPT-Russell Okihara 619-694-7077 #CA334.

Midwest FG Burs 1558(6) and 701(8) New \$69 and 3M Sof Flex Finish and Polish Wheels \$49. Email: drpjdds@gmail.com.

Endodontist for a group practice location in Montebello, California with general dentists as well as specialists. We treat adults and children. We are looking for an Endodontist to work 1 day/week. We need a doctor with experience (2-3 years) in a high volume practice to join our team. If our relationship works out we could expand the number of days to our other practice locations. mkozyr@dentalville.com.

**General Dentist** needed for Westminster office. Vietnamese speaking only. FT or PT. No HMO. Email your resume to 1dluxable@gmail.com.

I want to express my gratitude for the excellent work you have done. Your work has been exceptional. - Kareem Abraham, DDS, Santa Ana, CA.

www.TheDoctorsInsuranceBroker.com.

Associate Dentist (Bakersfield) Pedo Specialty office looking for GP that likes working with kids. Willing to train. pediatricdentist18@gmail.com.

**RDA Wanted** for priv dental ofc in Clairemont. Must be proficient in digital x-rays technique & coronal polishing. 858-531-7173 shelleygress@gmail.com.

**SURGERY DONE IN YOUR OFFICE**: IMPLANTS, EXTRACTIONS, PERIOSURGERY. GENTLE & WITH MANY RECOMMENDATIONS. (626)447-0888. KEEP THE PRODUCTION IN YOUR OFFICE.

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**DENTAL OFFICE** busy location great for dental office leasehold improvement on densely populated area of Beach Blvd, Stanton. Call Steve: 714-381-4260.

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Wanted: Part time Dental associate Private and friendly office. Located in Bakersfield, Ca. Please Send CV to courtnie@tdhalldds.com.

Seeking an experienced general dentist w/ HMO experiences. Send resume to collegestreetent@gmail.com. Our office is located in Covina.

**Dental Assistant** part time bilingual in Spanish a plus. CANYON COUNTRY Santa Clarita area. SEND INF. scvdentalteam@gmail.com.



# The Dental Trader

wishes you a very Merry Christmas, a Joyous Holiday Season and a Prosperous New Year!

Front Desk dental experience full time bilingual in Spanish a plus. CANYON COUNTRY Santa Clarita area. SEND INF. scvdentalteam@gmail.com.

**Associate needed** in a PPO and private practure. 5 star on yelp. We need someone who can do all phases of dentistry and is caring call 714-390-8449.

Sublease Available in West Los Angeles - Brand new office, top new equipment. Flexible with days & hours. 310-963-2101, nedanaim@hotmail.com.

**Receptionist W**/ experience for dental office in West LA. PT & must work on Saturdays. Potentially to be Office Mgr. Email resume wladentist@gmail.com.

Santa Ana, Dental Office for Lease/Professional Building/free parking for patients. Equipped 5 operatories+ 2 plumbed ops. 2666 sq. Call 9512333245.

**Prime Century** City location available 1-5 days/week. Free staff and patient parking. Flexible terms..email gnakagawa@aol.com.

Legal Tip Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

IN HOUSE PERIODONTIST. BOARD CERTIFIED IMPLANTS, IV SEDATION. HAVE ALL MATERIAL AND SURGICAL ASSISTANT. RAFIEEDDS@GMAIL.COM 8185214947.

Part Time Dentist wanted! 3 years exp. on extractions and molar endo. Must be available Saturdays. San Gabriel Valley area. Fax 6265750240 email alfonsoem1935@gmail.com.

DENTAL/MEDICAL STATE OF THE ART OFFICE FOR RENT OR LEASE(WITH TWO TO FIVE OPP) IN VERY NICE GLENDALE/MONTROSE AREA FOR MORE INFO CALL(818)517-0871.

**ORTHODONTIST IN BUSY DENTAL OFFICE** Experienced orthodontist with supplies+qualified staff, Bilingual English/Spanish. Travel To OC/LA/RS Areas. Contact: orthosmile.oc.la@gmail.com.

**General Practice** for sale in Upland. Excellent location. 5 ops, 2395 Sq ft. Averaging coll \$74K for the last 12 mos.Call Arce 909-816-7642.

**RDA GP** practice is seeking a full time RDA. Must have X-ray Lic,CPR certificate and experience as an RDA. Evenings and Saturdays are a Must.Email resume to (lelsinoredds@hotmail.com).

**Periodontist** (**Board** Certified) Available in southern CA. Will bring all instruments. Please contact periodontalexpert@yahoo.com.

**MANAGING DENTIST** Needed. Busy PRIVATE practices 1M+ production. Positions available in Orange County & Inland Empire. 2+ years experience or a GPR preferred, will evaluate all candidates. Email michael@montrosedentists.com.

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I tried to sell my practice myself. Had 4 buyers and every one of them either fell out of escrow...Charles was able to close the sale on the first buyer he brought in. I really appreciated the way he guided both parties through the complicated closing process. ... Thank you Charles... I value what you did for me and would recommend you without reservation.- R. Chao, DMD

Charles was kind, patient and very competent. Great job! I could not have asked for more. I recommend him, without reservation, and with a great deal of enthusiasm! J. Luckey, DDS



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**GENERAL PRACTICE** FOR SALE-INLAND EMPIRE: 7 Ops. Dentrix, Digital. 30+ years goodwill. HSPPT-Kerri McCullough 949-566-3056 #CA283.

**Digital Sensor** adult #2 for CDM Camsight. I have two in Excellent condition. \$2500 each. call (909)890-1529 or text (909)648-7963.

**PERIODONTIST: PASADENA/VALENCIA** MULTISPECIALTY OFFICE...1-2DAYS/MONTH...EMAIL: MIKEKIMDDS@YAHOO.COM OR CALL (626)795-9328 ASK FOR PATRICE OR DR KIM.

**Office Manager /Tx Coordinator** Spanish Bi-lingual wanted, excellent salary/bonus, Full time, Immediate position available, Call (310)384-4360.

**TEMECULA Dentist** Needed. Looking for a full time dentist to fill in for a month or two. Pay is \$550 a day with incentives. dentalmin2005@yahoo.com.

**Dental Receptionist** Studio City, friendly upbeat responsible, some experience. Email resume jobs@studiodentalarts.com & leave voicemail 8186713673:)

In-House/Endodontic Specialist PRESENTABLE, EXPERIENCED, PATIENT, TEAM-DRIVEN, WITH PROVEN METHODS TO RETAIN PATIENTS 1EndoInYourOffice1@gmail.com.

Beverly Hills and Newport Dental Offices for Rent/ Sublease. State of the art Cerec Omni cam, Ct Scan, Microscopes. 9493562021 thesmileman@msn.com.

**Orthodontist needed** for a well establised office in Garden Grove. Part time, please email your resume to samerbotros@hotmail.com.

**RDA needed** for Private SD Pedo Practice. Must be profient with pro/flo's & digital xrays. Pls email resume to shelleygress@gmail.com.

**Bellflower, CA Dental Office** for rent. Contact Deanna (562)397-4851 or email bellflower.dental.office.562@gmail.com and provide email and phone number.

**Dental Assistant Wanted** for our office loacted in Santa Ana CA to start ASAP email resume or call us southcoastfamilydental1@gmail.com (714)556-7277.

**PICO RIVERA** Practice with Real Estate for sale located on major thoroughfare. Excellent exposure. Tina Ochoa, Broker DDS Xpress Realty.

**Dentist Looking** for a practice to buy in Orange County. If you have a practice to sell please call 818-317-7902.

SURGERY DONE IN YOUR OFFICE IMPLANTS, EXTRACTIONS, PERIOSURGERY. GENTLE & WITH MANY RECOMMENDATIONS. (626)447-0888. KEEP THE PRODUCTION IN YOUR OFFICE.

**Orthodontist needed** for a well establised office in Garden Grove. Part time, please email your resume to samerbotros@hotmail.com.

**Dental Assistant** needed in Oxnard private practice. Bilingual English/Spanish a must. Please email or fax resume coastdds@yahoo.com 805-485-4943.

**Denti-Cal Dentist, Los** Angeles is needed for busy practice. Aggressive compensation. Flexible schedule 2-6 days/wk. Please call 310-866-5290.

**2 SciCan Hydrim C51W** One is fully operational. The other needs a door closure solanoid and has a cracked door cover. \$750 obo. 562-900-3223.

**General Dentist** two locations available Glendale and Los Angeles. Endo, O.S, And cosmetic please fax resume to 323-222-8885 attention Valerie.

Gorgeous 2 operatory office for rent in Canoga Park, mile away from Topanga Mall. Price negotiable. Email romanpidkovadds@gmail.com.

**Implant Doctor** will come to your office to place implants, graft, extract teeth. I am a Prosthodotnist with surgical training.714-624-4231.

Part-Time General Dentist needed Baldwin Park and Colton Office please fax or email resume 909-825-0964 pazdentalgroup70@yahoo.com.

**General Dentist needed Part Time** ASAP. San Bernardino. Small private office, looking fro a friendly and reliable Dr. Please call Jamie @ 562-244-5411.

**Wanted** for Private Dental Office in Delano, CA. Pedo. experience, Oral Sedation Certificate a Plus. Please send CV to paulinanr@sbcglobal.net.

TURN-KEY BEVERLY HILLS OFFICE-WILSHIRE SUBWAYSTOP-5 SEMI-PRIVATE OPS & CHAIRS, EXAM, MANAGER, DOCTOR, LAB, RECEPTION (15 PEOPLE) 1600 sq.ft., 310-301-1994.

**Endodontist needed** for a private practice in South Orange County. Please email your resume to drmarcpana@yahoo.com.

**Glendora prime,** downstairs 1418 sq. ft. \$1800 month, 7 operatories with sinks, large lab and storage, large lobby, receptionist office, private doctor office, 909-971-9625.

**ATTENTION DAS!** If you have at least 15 months of work experience you're eligible to obtain your RDA license without the enrollment into a full time school. Take ADMI's weekend courses and increase your salary! Check our 5 star reviews on Yelp! (888) 988-2364 / ADMinstitute.com.

**GENERAL PRACTICE FOR SALE** NORTH ORANGE COUNTY: 6 Ops, Digital, Affluent Area. 2015 GR \$771K. HSPPT-Kerri McCullough 949-300-0312 #CA392.

FRONT/BACK OFFICE RECEPTION/ASSISTANT WANTED BEVERLYHILLS MODERN COSMETIC FAMILY FRIENDLY DENTAL OFFICE CONTACT RYAN 310-962-0670 DRMEHR@HOTMAIL.COM.

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**Want to buy General practice** or work in and buyout (short or long term). Within ~10mi from Westwood LA. Please call 872.222.8722.

**PRACTICE FOR SALE/ ORANGE** 5 equip op in a 2,200 sq ft suite; LH & Equip Only California Practice Sales, Inc. Phone: 714-639-2775.

**AT 2000 XR** Air Techniques Film Processor w/Daylight Loader, Excellent working condition. Daytime loader can take pano film. call 818-631-8180.

**BROKEN FILE IN CANAL?NO PROBLEM:)** CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com.

**P/T DDS** needed in Camarillo and Encino. Friendly, growing practice, some HMO. Potential buy-in. Must have 3 years experience. Please contact thedentalcenter1@gmail.com.

**RDA needed for a** Children's practice in Los Angeles.Full time. No weekends.Peds experience is a must.Send resume to LaChildrenDentist@gmail.com.

**Thank you for helping** me and making the process so easy for me. – Safa Khaleel DDS, Mountain View, CA. www.TheDoctorsInsuranceBroker.com.

**Dental Assistant** wanted with x-ray, infection control, coronal polish, Schick x-ray, experience. Email: ladentalpractice @yahoo.com (Los Angeles).

**DENTAL OFFICE FOR LEASE**-Office for lease in Wilmington, Ca. Two operatories and plumbing for three operatories Great office for a start up practice. It's been a dental office for 12 years. Please call (310)782-6793 or email at dramos4478@aol.com and ask for Tina.

**Bakersfield SW** furnished office. Lease w/wo equipment. Attractive free-standing, high visibility. Lighted sign. 5 operatories, 1800 ft. 661-742-4594.

**Need Periodontist** or Oral Surgeon 1 day a month in our Fallbrook office. Please send resumes to adhp301@hotmail.com.

GENERAL DENTIST NEEDED 2 DAYS A WEEK MIN 4 YRS DENTAL EXPERIENCE IN ALL ASPECTS OF DENTISTRY. HMO/PPO. SEND RESUME OBARKHOR@GMAIL, CAREDENTAL4YOU@GMAIL.

Seeking Orthodontist for an Associate position in a Beverly Hills Practice. Please email resume to staffingbho@gmail.com or call 310-785-0770.

ENDODONTIST-EXPERIENCED NEEDED FOR PRIVATE PRACTICE IN THE SOUTH TEMECULA AREA,ONE TO TWO TIMES PER MONTH. PLEASE EMAIL TO RWITEK5@YAHOO.COM.

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**TEMECULA:** Looking for an associate, hygienist, and dental assistants for Fridays and Saturdays. If interested, please email: dentalmin2005@yahoo.com.

**Pedodontist** We are looking for a warm, responsible, and talented pediatric dentist in the North Orange County. pedo\_opportunity@icloud.com.

**ANESTHESIA-DENTAL Dental Anest** serving Cent Coast SLO to Camarillo. Available, starts@550/hr min 2 hr Keep more in house! 805-636-3956 erikwinndds.com.

**GP NEEDED** for PEDO: Multi-speciality office. Compensation 26-28% of daily production. Potential to earn \$800-\$1400 daily. PapDentalCorp@gmail.com

**Planmaca ProMax** 3D Manufactured Sep2011. Warranty in effect until Dec2016. Asking \$65K. Please Call Dr Huaman at 424-208-4329.

**Itero. Intra-Oral** Scanner for sale. Model ND2.9 asking \$12K and other equipment. Please call 424-208-4329 or 520-490-5419.

**NEON Sign** Smiley Tooth with brush. Cute. Hang front window. \$300 Plug in. BRIGHT. 27X34 in. (562)650-7053.

**PT Dentist needed** in Norwalk and/or Lake Forest, please email resume/cv to 2015dentist@gmail.com.

**TEMECULA** Looking for an ASSOCIATE DENTIST and DENTAL ASSISTANT for our fun office. Must be SUPER positive! Call/text ### 951-331-9033 ###

**Receptionist W/** experience for dental office in West LA. PT & must work on Saturdays. Potentially to be Office Mgr. Email resume wladentist@gmail.com.

**GP NEEDED for PEDO** in a Multi-speciality office. Compensation based on daily production. Potential to earn \$800-\$1400 daily. PapDentalCorp@gmail.com.

**GP W/Pdd** experience. Minimum 2 years Pedo experience for a fast paced Dental Office in Pomona CA. Call (323) 627-1802.

Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant. Please email your resume to sinai.dental@yahoo.com.

SAN FERNANDO VALLEY Strip shopping center location providing excellent exposure and foot traffic. Tina Ochoa, Broker DDS Xpress Realty (951) 309-3196.

**ECCOVISION ACCUSTIC** RHINOMETER/PHARYNGOMETER all instructions, software, incl. comes w/ 2 EMBLA home sleep study units! (714) 832-2672 (make offer).

**Endodontist Wanted** Hawthorne, CA busy HMO/PPO practice looking for an endodontist. Percentage or sublease arrangements are ok. tverny@hotmail.com.

**Dentist Wanted** ASAP FT/PT in LA COUNTY(Inglewood, Hawthorne, Huntington Park, Compton). \$600/30%(average daily \$1000). contact:kidsandadults123@gmail.com.



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## **Featured Listings:**



**BEVERLY HILLS - New Pricing**. Leasehold improvement and equipment -2 treatment rooms & 1 plumbed not eq. on the ground floor - 1,000 sq. ft. suite. Prestigious area in the BH "triangle" - If you are paying higher rent in the area - see this! Free parking 1/2 block away. Perfect for a GP or a specialist (current tenant is an Endodontist). Locations are a premium in this area as it attracts high income patients, 90210 area code - this needs to be seen to be appreciated.

Opportunities to have a practice in this area are rare! Priced at \$130,000 w/ CT or \$60,000 w/out CT.

DIAMOND BAR LOCATION - 4 plumbed not eq. treatment rooms in 1,498 sq. ft. spacious suite. Former tenant just moved out. Located in the Golden Springs Plaza which offers plenty of exposure. Plaza has an exercise facility, a number of restaurants and a meditation center - it is a busy place! Good floor plan



-tile throughout. Rent is \$2 + NNN /month (open to negotiation).



DOWNEY - 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, Caring Doctor and Staff. Seller has primary office in Newport Beach - currently works 2.5 days a week at this location. Projecting approx. \$330,181 for 2016. This has a great history as a dental office - and Downey is

a very stable area! Priced at \$240,000.

ESCONDIDO - Recently Reduced w/ Real Estate for Sale or Lease - This corner location has off-street parking, with schools nearby. 5 eq. ops. in 2,200 sq. ft. suite, 21+ years of Goodwill. Sellers have offices in LA, so are in this office just a couple days a month. Asking \$450,000 for the real estate or a reasonable lease and \$180,000 for the practice. Projecting approx. \$381,994 for 2016 on a minimal schedule



FOUNTAIN VALLEY - This office could be associate-driven if you could dedicate 1 day a week. Seller has another office out of the LA basin. Associates in place. 5 treatment rooms in 1,350 sq. ft. suite located in a multi-story professional building. All Digital. Super clean suite. Projecting approx. \$910K for 2016 with a steady history of collections. Well run and well managed. 40% ins-40% cash-5% Medi-Cal and 15%HMO. \$242,000 Buyer's Net after expenses and bank debt!!!

GLENDALE - 3 eq. ops. in 1,050 sq. ft. suite located on the ground floor of a two story professional building with easy access to the 210 fwy. 26 years of Goodwill. Located next to a pharmacy. Rent is \$2,978/mo. Seller works this location approx. 12 hrs/wk, w/ an Assoc. working 1 dy/wk and 1 dy/wk of hygiene. Seller is motivated as he



has 2 other practices out of the area. 30% Insurance 50% Cash 1% Medical 19% Cap/HMO Buyer's net approx \$180,000. Collected approx. \$391,050 in 2015.



IRVINE - 4 ops total - 1 plumbed not eq. in a 1,100 sq. ft. suite. Established Multi-story professional building with underneath ground floor parking. 13 years Goodwill. 70% Insurance, 30% Cash. The Seller is only working 20 hours a week due to a health issue. Landlord is very easy to work with, and willing to renegotiate the current lease to a lower rent. Current rent is \$3,000, so you could have an Irvine ad-

dress and rent under \$3 a foot. Would be a good location for a specialist. Moti-

vated Seller - \$180,000.



Reduced- \$12,000.

IRVINE LOCATION - Leasehold & Tenant Improvements Only. Move in your equipment and patients and call it a day! Great floorplan plumbed for 3 ops in 1,505 sq. ft. suite. Bright, clean, with plenty of storage. Two story Medical Building with ample parking. Seller purchased another practice to add to his existing one, and is moving to another location in the area. Recently

LAKE ELSINORE - If you are looking for a Medi-Cal / HMO practice that gets cap checks of approx \$5,500/month, this is one you should explore. Great location off of 15 freeway with 8 treatment rooms plumbed and equipped and 4 partially equipped. Seller is motivated as he has an office in the LA



area and one in Murietta. If you are thinking of purchasing as a managing doctor, this could be the one for you. Seller has a super arrangement with his landlord at \$1/ft, and feels a Buyer can lock into the same arrangement. Est. in the 1970's, he has owned it since 1998. Retail center with plenty of parking.

LOS ANGELES - Real Estate For Sale. 4 ops. in a 1,347 sq. ft. free standing building on a 3,061 sq. ft. lot located on a busy corner. 4 gated tandem parking spaces behind the building and plenty of additional street parking. Across the street from a bakery, coin laundry, radiator shop and small local markets. Hispanic area that will attract a Hispanic base. Semi-residential area south of the Soto exit off the 10 freeway. New roof with hardware installed for a sign. Seller, is a dentist looking for a long term tenant or someone to purchase the property. Leasehold Improvements and major equipment.

LOS ANGELES - 6 eq. treatment rooms in a 1,750 sq. ft. suite located in a two story, retail center on the corner of two highly traveled streets. Excellent exposure and signage. Attracting 60+ new patients per month. Easy Dental Software, Digital x-ray, Intra Oral Camera, and equipment that averages 5 years old. 2 digital sensors. Seller purchased in 2004, and moved to present location in 2010. Collected approx. \$734,511 for 2015. Averages 15 patients a day. Insurance/Cash/Medi-Cal mix. Seller places implants and will stay to assist Buyer if Buyer doesn't place implants. Projecting approx. \$795,531 for 2016.

LOS ANGELES - Leasehold Improvements & Equipment Only. 3 eq. ops. in 824 sq. ft. suite located in a well known, multi-story professional building. Bright, organized, streamlined, modern suite offers Easy 2000 Software, 2 Intra Oral Cameras. Newer equipment - 8th floor view, low rent (\$3,400/mo). Ready for digital xray (needs sensor). Approx. 250 active patient charts included but not guaranteed. Seller has another office on the coast and is motivated. Priced at \$75,000.

ORANGE - Excellent, Central Orange County located between the 55 fwy and Orange Circle. 52 years of Goodwill - Retiring Seller. 70% Insurance and 30% Cash. Established patient base. Seller owns the condo and will lease with a right of first refusal. 4 eq. ops. in 1,300 sq. ft. Seller is requesting a resume from potential buyers. AVAILABLE.

NEWPORT BEACH - New Listing. Located on the street that leads to the island ferry, this office has been established for a number of years. The atmosphere is what you find prominent in the area - folks who love being and living near the water! 3 eq. treatment rooms in a comfortable suite. Area clientele is high income and



accepts suggested treatment plans. Patients know each other and chat in the reception area. Seller is open 1 day a week, sees 10 patients. Rent is \$3,600 for 1060 sq. ft. and has 10 years left on the lease. Seller practices in BH (endodontics) and is looking for a buyer who wants a boutique practice in a seaside community. Priced at \$275,000!

On a personal note, one of the real joys this holiday season is the opportunity to say thank you and wish you the very best in the coming new year. May you and your family enjoy a great holiday season filled with good memories, family events, hugs, and most of all, peace.

Greg Beamer and Ellen Wood

Ph: (909) 542-4891 • Fax: (866) 890-1033 info@gregbeamer.com • www.gregbeamer.com

PALM DESERT – New Listing. 4 treatment rooms & 1 plumbed not eq. treatment room in 1,100 sq. ft. clean, spacious suite with 18 Years of Goodwill. Motivated, retiring Seller. Well trained, personable, team oriented staff. Major shopping center with excellent signage – close to the 10 fwy. Seller refers out most treatment including cleanings and still produces \$448K a year. Buyer can pick up an immediate income increase by doing the dentistry that is referred out. Priced to Sell! \$327,500.



RANCHO CUCAMONGA - 3 eq. ops. & 1 plumbed not eq. op.in 1,600 sq. ft. suite located in a two story professional complex on a busy street in a growing area. Rent is very reasonable and all inclusive at \$2,900 a month. This practice is one of two locations owned by a DSO. The other practice is in Hesperia. The practice has been open for 2.5 years on a 2 days a week schedule. The practice has not reached it's full potential. There are approximately 700 charts

that will be transferred with the practice. \$137,000.

REDLANDS - 6 eq. ops. in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a frequented center on a busy corner with a Starbucks, established restaurants and a gas Station. Has a contract with the local VA to take overflow. 80% insurance & 20% Cash. Projecting approx. \$142,833 for 2016 on a 2.5 work week.



Floor plan could be used by an orthodontist or pediatric dentist. \$124,500.



**SAN BERNARDINO** - *New Listing.* 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Seller has a manual, very accurate bookkeeping system. This would be a great opportunity for someone who wants to bring in their

own system and digital. Seller currently works 3 days a week and is projecting approx. \$257,725 for 2016. Seller added Medical late last year and is on target for a nice increase this year.

SAN JUAN CAPISTRANO - New Listing. 3 treatment rooms in 1,420 sq. ft. suite located in a single story, professional center in the beautiful seaside community. Suite is fully wired for computer monitors in each room, bright and offers plenty of storage. Rent is very reasonable at \$2,305/month. This would be a perfect starter for someone



in the area, someone that is losing a lease in the area, or a specialist. \$106,500. Leasehold improvements & Equipment only.

THOUSAND OAKS – AMAZING OPPORTUNITY - all digital suite with 3 eq. ops., Low Rent, All utilities paid, excellent exposure on busy street w/ monument signage, free parking, new wood flooring, new phone system, flat screen tvs, new digital surveillance, and



equipment that is in excellent shape. The practice is located in an affluent area where patients are willing to pay for dentistry. it just needs a Dentist there to be successful. Patient Charts included but not guaranteed.

TUSTIN LOCATION – Beautiful, Unique, Boutique Style build-out Must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. recently remodeled suite located in a two story Medical building with a new monument sign. The décor is top-drawer. Facility would also be perfect for a GP, specialist, or someone who wanted to focus on sleep apnea. If you are practicing in the area, and your lease is near its end, you defi-



nitely need to consider this location as your new home! Seller is also interested in someone in a partnership where Seller will handle management and assist in marketing. Build your way into ownership.

VALENCIA – 4 eq. treatment rooms in a 1,250 sq. ft. suite located in a free standing, two story, professional building w/ 10 years of Goodwill. All digital suite w/ Dentrix Software, Intra Oral Camera, Dexis Digital X-ray, and equipment that averages 10 years new. Seller wants to concentrate on other offices. Motivated and open to negotiation. Great area! Projecting approx. \$703,978 for 2016.



WHITTIER - NEW LISTING. 3 eq. treatment rooms & 1 plumbed not eq. treatment room in 1,180 sq. ft. suite located in a Medical / Dental building. Doctor motivated – will be retiring. On Whittier Blvd – plenty of parking – new Dexis system w/Platinum sensor. 50 years of Community Goodwill. Rent is only \$2,386/mo! Quality, Caring, Knowledgeable Doctor and Staff. According to Seller, there is a lot of dentistry waiting for a buyer. Over 600 active charts! Would be perfect as a starter office

if you are a few years out and want your own place and write-off! Priced to Sell \$125,000!

## Six practices recently closed!!!

#### **Under Offer:**

**HUNTINGTON BEACH** - Confidential, Quality, If you want a high-end cosmetic restorative practice with a buyer's net over \$400,000, call me. Collecting approx \$1.4MM. Strong clinical skills, financial strength and ability to produce a must. **Accepted Offer - Back up offers encouraged** 

SOUTH GATE – 7 treatment rooms in a 2,000 sq. ft. streamline suite located in a single story, busy shopping center with 28 years of Goodwill. Quality, high volume dental practice with an established, loyal patient base. Seller currently works approx.. 20 hours a week w/ 3 Associates working 4 dys/wk each. Great opportunity for a seasoned buyer who understands how to manage staff and present dentistry. Accepted Offer - Back up offers encouraged

RIVERSIDE – 5 treatment rooms in a 1,400 sq. ft. spacious, nicely designed suite located in a professional building convenient to Jurupa Rd, 91 freeway, Riverside Shopping Plaza, and more. 25+ years of Goodwill. Excellent, Long term, Caring staff in place. Rent is very reasonable at \$2,000/month. Seller currently works 2 days/ week w/ 3.5 days/wk of hygiene. Projecting approx. \$491,877 for 2016. Accepted Offer - Back up offers encouraged.

### Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sublease beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

Build Your Dream Practice in one of the Build-out Opportunities that I have listed in Century City, San Fernando, La Habra, LA, Orange, Thousand Oaks and Tustin.



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**GENERAL PRACTICE** FOR SALE-OXNARD: 4 Ops, Est. for 30+ years, Paperless, 6 days of Hyg./week. HSPPT-Thinh Tran-949-5323-8308 #CA387.

**SPACE AVAILABLE - Camarillo** brand-new 5 ops fully plumbed, freeway close, financing available; full specialty tutorials & support. Call: (818) 905-5050.

**DENTIST NEEDED** in Riverside County, PT/FT position, salary + comm., friendly atmosphere. Email CV to Drhortonz@ hotmail.com or fax to (951) 672-7878.

**Criticare 8100EP-1** nGenutity CO2 Patient Monitor for sale. Excellent condition, comes with all cords and BP cuffs. \$4200. Akhairadmd@gmail.com.

**PRACTICE FOR SALE** DEL MAR GP w/ 2 ops ocean views grossed \$249K California Practice Sales, Inc. Phone: 714-639-2775.

**PRACTICE for SALE** HUNTINGTON PARK. Retirement Sale. Part-time general dental practice. Ideal as an affordable alternative to start-up, or satellite office. 2 equipped operatories. Retail center, located on major street. Low rent. Broker - Charles Kim 877-778-2020.

Healthco/Bellmont chairs for sale Chairs in great shape. Arms/lights also avail. Chairs include foot pedal. \$1,250 obo handpiecetrader@gmail.com.

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**GLENDALE PRACTICE** SALE \$60000 3 ops 1400sqft medical building no elevator medi-cal & PPO Lease or rent \$2500 free private gated parking (818) 383-9411.

EXP MANAGER NEEDED FT MIN 5YRS, ABLE TO TP AND SELL CASES. BILLING KNOWLEDGE HMO AND PPO. FORWARD CV TO CAREDENTAL4YOU@GMAIL.

**Dental Implants** in your office. Why refer out? Biohorizon implants inclusive of abutment. Have placed over 2500 implants in the last 3 years. 310-995-3736.

**NEWPORT BEACH** Upscale corner office with parking. 4 ops in 1800 sq.ft. Call today for more information! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

**NITI Endo** ProTaper Next Files - Complete Kit with all supplies and Dentsply Gutta Core oven. New. \$600? Email for complete list: drpjdds@gmail.com.

**SOUTH ORANGE COUNTY** PERIODONTAL PRACTICE FOR SALE – Prime Periodontal practice – 40 year old practice, this Periodontist here 20 years – grosses over \$1.6 million/year on 3 ½ days/week with very high net – 7 beautiful, modern operatories in 3000 sq ft Thomas & Fees Practice Sales (714) 544-4341.

**UPLAND** (Office only-no patients/equipment) very high-end build-out, polished tile floors, custom cabinetry, 2nd floor office building. HSPPT-Steve Caudill 951-314-5542.

**DENTAL PRACTICES WANTED** in Bay Area, San Jose Produced \$1+ Million. Real Estate is a plus. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comlLCFPracticeSales.com.

Anaheim Leasehold/equip for Sale. Equips still in great condition. Near major intersection. 4 ops & approx 1400 sqft. \$110k OBO. tdds27@yahoo.com.

**Palm Desert** Prosthodontist Position Available - multi-specialty practice looking for Board Certified Prosthodontist. CV to golfinthedesert@gmail.com.

For Insurance Billing & Claims Processing call: 888-366-9766 or visit us at: www.DENTALCLAIMSCOMPLETE.com for a full list of services avaiable!

**LOS ANGELES COUNTY** Offering over 24 years of Goodwill. Condo suites available for sale. 4 ops, digital X-ray. Tina Ochoa, Broker DDS Xpress Realty (951) 309-3196.

**BEVERLY HILLS** 90210 New Pricing – 2 eq. ops & 1 plumbed not eq. op. on the ground floor. Prestigious area Greg Beamer 909-542-4891.

**Westminster general** practice collects \$570,000/year. \$6,000+/month in capitation. 4 ops. Digital. 3 days of hygiene. Asking \$400,000. Kurt Skarin 805-777-7707.

Seeking Orthodontist for an Associate position in a Beverly Hills Practice. Please email resume to staffingbho@gmail.com or call 310-785-0770.

**CEANSIDE** 10+ yrs Goodwill. 3 ops. Modern facility. Long term staff. Contact broker Practice Sales & Appraisals at 818-999-9595.

**ARCADIA #4** (4) ops. Collect. \$425K+/yr. Mixed pts. Digital. Lower overhead. Seller retiring. D&M Practice Sales 818.591.1401.

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## **Featured Listing**

## RIVERSIDE COUNTY WITH REAL ESTATE FOR SALE

Offering over 19 years of Goodwill. The practice is housed in 1800 square foot suite condo suite in two-Story Professional Building. The practice has a history of being quite profitable collecting over \$600,000 in revenues. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. Condo suite is available for sale. Seller will consider lease as well. This practice will not last on the market. A must see opportunity!!!



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## Other Opportunities For sale

**Los Angeles County** Opportunity with Condo Suites for sale, Seller retiring offering over 24 years of Goodwill. The practice is located in single story professional complex. Only dentist in the building. Clinical suite offers four operatories, three fully equipped, 1 surgical operatory, Digital x-ray, private doctors office. Ideal location offers easy freeway access from the 710 Freeway.

**Hacienda Heights** 2 eq. ops. in approx. 800 sq. ft. located in condo suite in a two-story, large professional complex. Prime area of Hacienda Heights just North of Colima Road. Condo suite must be purchased with the Dental Office. Patient Charts included. Priced to sell at \$75,000 for the practice.

**Hemet** Retiring Seller offering 38 years of Goodwill. Collected \$378,944 in 2015 on a 3-day week schedule, 2 hygiene days, Digital x-ray. Condo suite for sale. <u>Priced at \$350,000 for both practice and condo</u>. **Seller will consider all offers.** 

**La Jolla** Turnkey opportunity offering 3 ops, Digital x-ray, Easy Dental Software, reasonable rent, patient records included. Seller works in La Jolla 2 Days/Wk. "Priced to sell". Seller will consider all offers.

**North County San Diego Practice W/ Real Estate For Sale:** This stand alone building has been an existing practice since 1954. Seller re-furbished the building in 2009. The practice offer 4 operatories, 2 fully equipped, digital x-ray. Seller has another practice in La Jolla and must be purchased together. (financials co-mingled).

**Drange County** Located in a strip shopping center on a busy intersection, this 3 operatory (2 equipped) practice offers a great location, beautifully designed suite, digital x-ray, 6 year old equipment and much more. The Seller is relocating out of state. Call now, this practice will not last on the market. A must see opportunity!!! Priced at \$205,000

**North/East Orange County** Shopping Center Location in prime upscale area. Offering 19 years of Goodwill and priced at <u>less than 60% of gross revenues</u>. The practice offers five fully equipped operatories, digital X-ray, collecting \$303,846 in 2015 on 3 days/week. Seller teaching full time. Works only 1 day per week, associate working 2 days/wk. Priced to sell!

**Pico Rivera** Practice with Real Estate for Sale. Practice was established in 2007. Building partially built-out offering 2 fully equipped operatories in 2460 square foot office. Rear portion of building (not built-out), but plumbed for 6 additional ops. Premium location with ample parking on multiple lots. Location offers great potential. "**SOLD**"

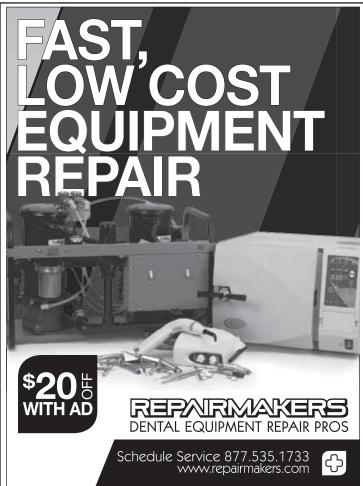
**San Fernando Valley** Providing excellent exposure and foot traffic. The office offers 9 operatories, 4 fully equipped in a spacious suite. The practice offers Digital X-ray, Computer Age Software, Pano and much more. The equipment is only 7 years old and in excellent condition. This location offers great potential in Strip Shopping Center.

San Marcos / North County San Diego Leasehold & Improvement Opportunity Located in up-scale prime area of North County San Diego near Senior Living Community, Golf Course and Club House Community. The office provides good marquee signage in Two-Story Commercial Building. The office offers 2 fully equipped operatories (1 plumbed not-equipped) in approx. 1000 square foot suite. Digital X-ray. Ideal for Satellite office or Specialty practice. Priced at only \$59,500.

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- North County, San Diego, collecting over \$ 1,500,000.00

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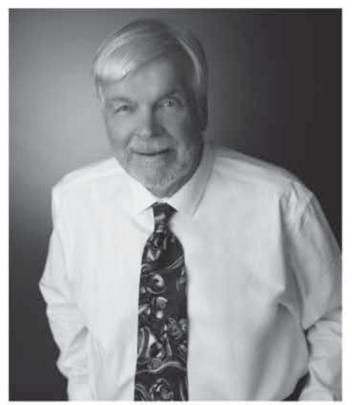
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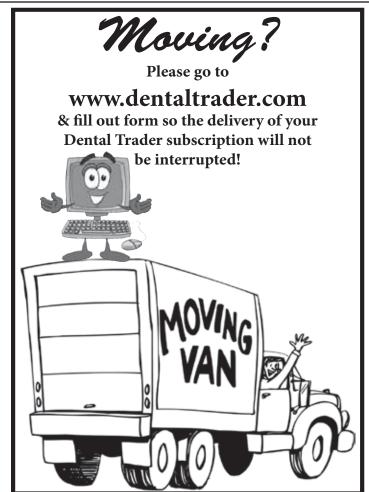
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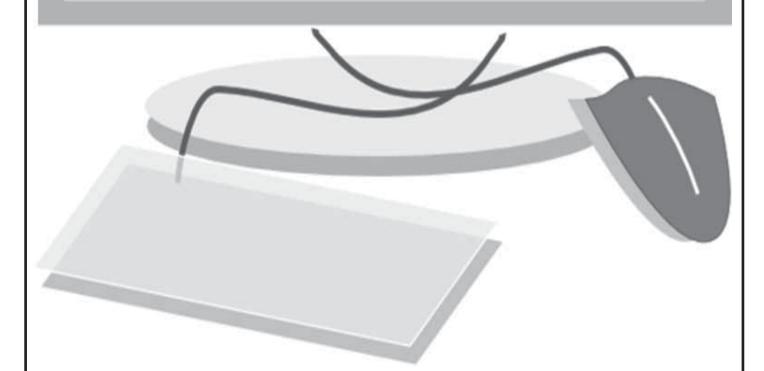
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