

THE Dental Trader

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So. Calif. Edition

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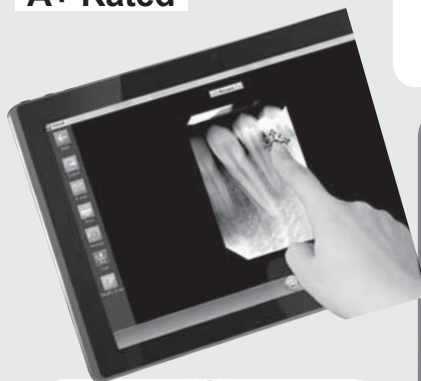
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as 2016 is the final year to apply!



What is the EHR Incentive Program?

The Government, via the American Recovery and Reinvestment Act, is granting incentive payments to all Dentists who have seen at least 30% Denti-Cal either in 2015 or in 2016 during a qualifying 90 day period.

You are required to sign up for a certified E.H.R. software program and we provide this for you at **no extra charge**, already included in our fee. You do not have to pay any monthly or annual fees – period.

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- MELVIN WASHINGTON, DMD, Brookhaven, Georgia

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PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)Paul Maimone Broker/Owner
CA Broker #01172430**KERN COUNTY**

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ARCADIA #3 - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **PENDING**

ARCADIA #4 - (4) op comput G.P. in a smaller prof. bldg. on a main thoroughfare. Annual Gross Collect. \$425K+. Cash/Ins/PPO. Easy Dental s/w & Pano equipped. Digital x-rays. Does no advertising & has no website. 40+ years of Goodwill. Lower overhead with an excellent Lease in place. Seller retiring but will assist with Transition. **NEW**

PANORAMA CITY #2 - (6) op comput. G.P. in a retail store front, on a main thoroughfare. Excellent exposure, visibility, & signage. (5) ops eq't'd w Belmont eqt. Dentrax s/w. The office is presently seeing only Kids Denti-Cal & cash, & open p. t. Collect. \$500K/yr. on a three day wk. Was collecting \$900K+/yr when open f. t. & seeing adults & kids. Needs new full time DDS to rejuvenate. Seller will assist w a smooth transition. This is a GREAT OPPORTUNITY! **NEW**

SAN FERNANDO VALLEY #9 - (8) Op, comput G.P. with central nitrous. Located in a multi story high rise prof bldg. on a main thoroughfare. Cash/Ins/PPO/HMO pts with approx. \$7K/mos Cap Cks. Dentrax (G5), Digital X-Rays & CT Scan. 2015 Gross Collect of \$1.41M+. Open (5) days/week with no nights & no weekends. Averaging 50+ new pts/mos. (5) Hygiene days/wk & (7) DDS days/wk. Refers out Ortho, some Endo & some Perio surgery. 40+ Years of Goodwill. **SOLD**

SAN FERNANDO VALLEY #10 - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-ray, CT Scan, Laser, Dentrax s/w & (5) year old eqt. Gross Collect. \$1M+/yr. Cash/Ins/PPO pts. Reasonable overhead w high net! **NEW**

SAN GABRIEL VALLEY CONFIDENTIAL CITY - (4) op comput G.P. w newer P&C Eqt. FFS. 2015 Gross Collect \$881K+ on a (3 1/2) day wk. (4) days of hygiene. Paperless office w Eaglesoft s/w & Shick digital x-rays. Eqt'd w electric hand pieces, Oprocare intra-oral camera system, velscope cancer screening, air abrasion, electric endo engine, The Wand delivery system, soft tissue laser, etc etc! Sweetheart lease & low overhead. Seller retiring. **SOLD**

SHERMAN OAKS #4 - (4) ops/(3) fully eq't'd, comput. G.P. Located in a store front on a main thoroughfare w exposure & visibility. Cash/Ins & some PPOs. No HMOs & No Denti-Cal! Newer eqt., Digital x-rays (XDR), Central Nitrous, & Easy Dental s/w. Low overhead office. 2015 Gross Collect. of \$415K on a 3.5 day wk. 30+ yrs of Goodwill. Seller retiring, but would work back a little to help Buyer transition/retain goodwill & pt. base. **NEW**

WEST L.A. (MAR VISTA/PALMS AREA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eq't'd, 4th plmbd. Located in a strip ctr w excellent exposure, visibility, & signage. (27) years of Goodwill. Mixed pt. base. Annual Gross Collect \$250K+ on a p.t. schedule. T Docs s/w & two new Belmont ops. Growth potential. Seller refers out most specialty work & does no advertising. Seller is retiring. **NEW**

ORANGE COUNTY

HUNTINGTON BEACH - Fully Built out Dental Office for Lease in upscale community. The suite is currently configured as an O.S. Office w (3) surgery rooms, (2) consultation rooms, (1) recovery room, (2) add. plumbed ops, central N2O2 & a Pano area. The 1,962 sq ft suite is in a medical/dental bldg. on a main thoroughfare. The office has great access to the 405 Fwy and has ample & free surface parking. Some dental eqt & furniture are also available for a modest sum. LL is Offering T.I.'s & favorable terms for a long term lease. **NEW**

SANTA ANA - Absentee owned (6) op fully eq't'd G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO pts with no HMO & no Denti-Cal. Comput & Pano eq't'd. 2015 Gross Collections of \$489K on a (3 1/2) to (4) day week. **PENDING**

RIVERSIDE COUNTY

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SAN BERNARDINO COUNTY

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SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eq't'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD**

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrax s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. *Landlord rental incentives being offered.* **SOLD**

VENTURA COUNTY

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. Annual Gross Collect \$200K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **NEW**

PORT HUENEME - (3) op comput. G.P. located in a large strip center on a busy main thoroughfare. Excellent exposure/visibility/signage & ample free parking. (2 1/2) - (3 1/2) year old equipt. Dentrax s/w. Cash/PPO & some Denti-Cal. Gross Collect of ~\$250K on a p.t. Associate run schedule. Averaging (15) new pts/mos. Sweetheart Lease & very low overhead. Seller does no advertising. Seller to concentrate on his main office. **NEW**

THOUSAND OAKS - (4) op comput G.P. (2) ops eq't'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrax s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving. **PENDING**

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Foothill Ranch Office Space for Lease. 1100sqf. 3 plumbed ops. Gentledentist9@gmail.com.

Part Time Associate needed 2 locations San Pedro/Jurupa Vally call 310-755-8520.

Intraoral Camera-Carestream 1600 w/software incl. New in box. Make an offer! (714) 832-2672.

Carestream CT 9000 for sale, Great condition. 310-9898999.

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New Acteon Intraoral Camera - Works with all software - \$1,800 - (818) 833-7701.

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Robert represented both myself (seller) and the (buyer) in the sale of my practice. He of course disclosed that if a dispute arose at any time he could not represent either of us. However, he laid out the steps that would be necessary and after having each of us submit our preferences. He was able to counsel us on the legal aspects to protect each of us. He was always available to answer questions that arose by e-mail, phone call or conference calls if it was necessary. He was able to give us the steps to keep our timeline on track from the appraisal of the property to the final closing of escrow. We both felt he was there to make the process as simple as possible he even gave me a list of agencies that I needed to contact after the sale. I would confidently recommend him to anyone selling or buying a practice.

Avvo Review #86

Posted March 16, 2015, by Ronald

Robert W. Olson, Jr., APC

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GENERAL PRACTICE FOR SALE – LA HABRA 7 Ops, 6 Equipped, EagleSoft, Digital, 2015 GR of \$555K on a short 3 day week. HSPPT- Kerri McCullough 949-300-0312 #CA383

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RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

IMPERIAL BEACH-- This **GENERAL** Practice is situated in small retail center along major thoroughfare. DIGITAL Periapical and Panorex. 3 Ops (2 equipped). PPO and Self-Pay.

SAN DIEGO--JUST LISTED!! Retiring from GP with 18 yrs of Goodwill (FFS & PPO). 3 Ops in 1020 sq.ft. Situated on major thoroughfare near freeway.

VISTA-- GENERAL Practice situated in Retail Center along VERY busy thoroughfare. 4 Ops (3 equipped) in approx. 1400 sq.ft. ALL Digital and Paperless! Dentrix Software. Panorex. All Insurance and Cash Patients.

SAN DIEGO--JUST LISTED!! (San Carlos area) 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill

LA MESA-- GENERAL Practice and BUILDING. **SOLD**

UPCOMING: General Practices in Mission Bay area and East County

for updates, please visit us at

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SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

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Shab David Kerendian, Attorney

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

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BAKERSFIELD: Absentee owner, multi-specialty Clinic. Revenues \$85k/mo+. Super Location.

COMMERCE: Shopping center location. Nice Office. Excellent starter opportunity.

CANOGA PARK: Retiree. Busy Center. First floor location. 3 Ops. Low overhead.

CENTRAL COAST: Retiree. Over 25 yrs goodwill. Busy office & hygiene program.

EL MONTE: Super Location. Beautiful Office. Excellent growth potential. Must see!

FULLERTON:**SOLD**

HOLLYWOOD: Busy 4-day week practice. Good area. Will sell quick. Call now!

LA HABRA / ROWLAND HEIGHTS: Revenues exceed \$20k/mo. Easy to find location.

LANCASTER: Visible location. 4 ops. Modern. Excellent Starter Opportunity.

LONG BEACH:.....**SOLD**

LOS ANGELES: Retiree Willing to Assist Transition. Private Practice. Beautiful Office.

LOS ANGELES #2:**SOLD**

MONTEBELLO: 1ST Floor location. Modern Office. Seller works Part-time.

NORTH HOLLYWOOD:**SOLD**

NOHO / VAN NUYS: 30 yrs of goodwill. 1st floor location. Hispanic patients. Easy transition.

OCEANSIDE: 10+ yrs Goodwill. 3 ops. Modern facility. Long term staff.

OXNARD: Turnkey Office with Busy Storefront Location. 4 ops. Priced right!

PANORAMA CITY: 25+ yrs of Goodwill. Hispanic patients. Easy to Find 1st Floor Location.

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PLACENTIA: Good location. Easy to find. Super turnkey opportunity.

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Large San Diego Practice: \$3,000,000+ annual collections. Highly confidential. Please call for info.

La Jolla (Downtown L.J.): Just a few blocks from the ocean! Recent remodel. No marketing being performed. Incredible growth potential!

South Bay: Highly profitable. 7 ops – 6 equipped. 25 years of Goodwill. Very high visibility. Excellent business systems in place.

Chula Vista: Gorgeous modern office. 4 ops. 19 yrs of Goodwill. Wonderful well trained team.

Oceanside: Magnificent! 3 ops. 49 years Goodwill. \$1.1 million in collections. Desirable North County Location.

Oceanside/ Carlsbad Border: Stunning! 9 Ops. 33 years of Goodwill. Seller retiring due to disability. Great location with ocean views. A must see.

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- Ajax 05 Assistant Stool
- Cuspidor optional
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Share Space: GP looking for an office to share space in Orange County. Please email wcresolution@gmail.com.

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Redlands - 6 eq. ops. in 2,800 sq. ft. suite. Patient Charts included \$124,500 Greg Beamer 909-542-4891.

Anaheim practice for sale busy intersection, medical plaza, 6 ops, full equipment, digital, Dentrix, just ask \$95,000 OBO, call 626-203-1720.

40 cases .022 Ortho brackets. MBT Rx hooks on 3,4,5's. \$15.00 per case. 50 cases of .022 Roth Rx, hooks 3,4,5. 15.00 per case. Pdcmulholland@gmail.com.



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Practices for Sale

South Orange County Periodontal

Premier 40 year old Periodontal practice with stable staff and mature hygiene program – grosses \$1.6 million on 3 1/2 days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition.

Laguna Beach

Dr. retiring from a very modern 3 operatory practice in desirable beach town - Grosses over \$700,000 on 5 easy days/week, 4 days by owner and 1 day by associate – modern equipment with digital x-rays and Dentrux software – Dr relocating out of California.

Lake Elsinore

Dr. retiring after 34 years – 3 operatories with digital xrays and computers in each operatory – one additional operatory is plumbed – 1200 grosses \$400,000 on 3 easy days per week with 3 days of hygiene.

Tustin

Dr. retiring after 42 years – 4 operatories with digital x-rays and computers in each operatory – grosses almost \$500,000 on 3 easy days per week with 4 days of hygiene.

North Orange County Endodontics

Georgious high-tech New Endodontic practice started from scratch 3 years ago – Dr relocating out of state – 2016 projected collections of \$440,000 – all new equipment with two Zeiss microscopes and 3D cone-beam.

Los Angeles

Dr retiring after 44 years in private practice - beautiful, modern 3 operatory practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

Covina

Dr. retiring – private practice 4 operatory general practice – good starter practice for new graduate or second practice for established dentist – 3 easy days/week – grosses \$175,000/year – priced to sell – option available to purchase 25% of entire building.

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SO. EAST KERN COUNTY (5) Op comput G.P. for sale. LIMITED COMPETITION! Located in a free stand. bldg. which is also avail. Exposure/visibility & signage. Cash/Ins/PPO. Digital CT Scan & X-Rays. 2015 Gross Collect ~ \$600K on a (4) day wk. Seller Retiring. D&M PRACTICE SALES 818.591.1401.

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San Fernando Valley Strip shopping center location providing excellent exposure and foot traffic. 9 Operatories, 4 fully equipped. Digital X-ray, Pano and much more. Call Tina Ochoa BRE # 01049085 (951) 309-3196.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Apple Valley, Burbank, Carson, Culver City, Hesperia, Lancaster, Long Beach, Northridge, Palmdale, Santa Barbara, Simi Valley, South Gate, Thousand Oaks, Victorville, Westchester and Westlake Village.

WESTCHESTER/LAX AREA FEE FOR SERVICE PRACTICE FOR SALE: Established four day per week fee for service practice collects \$600,000/year and is on track to collect over \$700,000 this year. Net income is over \$200,000 per year. The practice has five days of hygiene per week and refers virtually all specialty work. Located in a professional building, this practice has four equipped operatories with digital x-rays and Dentrux software. Seller is going on disability. Asking \$450,000.

HESPERIA CLINIC PRACTICE FOR SALE: Practice collected \$1,350,000 in 2015 and is on track to collect \$1,750,000 this year. Net income last year was \$570,000! Practice is open six days a week with six days of hygiene seeing 14+ hygiene patients per day. 80-90 new patients per month. 18 equipped operatories in a free standing building with excellent visibility and marketing. Seller is retiring. Asking \$995,000.

WESTWOOD FEE FOR SERVICE PRACTICE FOR SALE: Great opportunity for someone with some patients in the area. Seller is 76 years old and retiring. The practice collects \$490,000 per year on 3 short days per week. There are 3 days of hygiene per week. No Denti-Cal, no HMO, no advertising, no evenings, no weekends. Seller refers all endo, all surgery, all perio, all pedo, all complex cases and all ortho. 3 equipped operatories. Lots of upside with this practice. Asking \$350,000. - **PENDING**

CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE: This really is a full fee for service practice! 100% cash patients with no insurance plans. Seller is retiring after 38 years in practice. This practice is strategically located adjacent to the new technology park in Playa Vista with Google, Facebook and YouTube. Collections have been over \$800,000 for three years running (\$790,000 in 2012) with an average net income of \$250,000/year AND the seller refers all endo, all oral surgery, all perio and all ortho. Seller works four days per week with six plus days of hygiene per week. Five equipped operatories with digital x-rays and Practiceworks software. Asking \$650,000 for the practice. - **PENDING**

SOUTH GATE PRACTICE FOR SALE: Located in an Hispanic shopping center, this practice collects \$280,000 per year on 25 hours per week. Some capitation and some DentiCal. 15-20 new patients per month with no advertising. Five equipped operatories plus one additional operator that is plumbed but not equipped. Seller is limited as to the number of hours that he can spend at the practice due to family issues. Motivated. Asking \$200,000. - **PENDING AT FULL PRICE**

PALMDALE PRACTICE FOR SALE: Free standing building on Palmdale Blvd. Thirty-six years of goodwill with the current owner. Practice collects \$765,000 per year with a net income of \$290,000 per year. 8 equipped operatories. 3 days of hygiene per week. 32% of the practice income is from hygiene and exams. Seller refers all ortho, all implant placement, perio surgery and children under the age of 7. Property can be leased or purchased with room to expand for a pedo/ortho area separate from the existing 8 operatories. Asking \$550,000 for the practice and \$850,000 for the real estate. - **PENDING AT FULL PRICE**

LOS ANGELES COUNTY ORAL SURGERY PRACTICE: Long established oral surgery practice collects \$1.4 million with a net income of \$775,000 per year on four days per week. 50+% extractions and 15% implants. Very strong referral base. No plan referrals. Seller will assist with a transition if desired. Asking \$900,000. - **SOLD AT FULL PRICE**

THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000 - **PENDING**

SANTA CLARITA GENERAL PRACTICE FOR SALE: Absentee owner. Seller has never worked in this office. Consistently collects over \$1 million/year with an owner/operator net income of \$420,000/year. No Denti-Cal, no HMO, no advertising. Practice refers out most endo, all perio surgery, almost all oral surgery, all implant placement and all ortho. Six days of hygiene per week. Asking \$850,000. - **SOLD AT FULL APPRAISED PRICE**

NORTHRIDGE GENERAL PRACTICE FOR SALE: Over 25 years of goodwill in the same location. Prime, growing, upper middle income area of Northridge. Seller collects over \$700,000 per year and nets over \$275,000 per year. Seller works four days a week and has three days of hygiene per week. Refers all endo, all oral surgery, most removable, most perio and all ortho. Seller works no evenings or weekends and does no advertising. The practice does not accept HMO or Denti-Cal patients. Asking \$600,000. - **SOLD AT FULL PRICE**

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Very stable history of collections for the past four years with less than \$5,000 variation from the lowest to the highest year with average annual collections of \$772,000 and average net income of \$225,000 per year. Seller works a short four day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrux software. Seller is retiring. Asking \$450,000.

CARSON STARTER PRACTICE FOR SALE: Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$95,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$70,000.

LANCASTER STARTER PRACTICE FOR SALE: Collects \$185,000 per year on three days per week. No marketing, no Denti-Cal, no HMO, no evenings, no weekends. 3 equipped ops in a smaller, two suite professional building. Seller has health issues and must sell. Asking \$50,000.

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Beware of any broker promising 100% of gross collections, as those valuations are not attainable. Those numbers have not been seen for many years and even then they included the accounts receivable, which is trading your money for their money minus a commission. Don't allow greed to mislead. Have the facts. If your practice has been for sale for more than three months, something is wrong. If you are considering the sale of your practice, get references from your prospective brokers and call them to see what value they were given at the time of the listing, how long it took to sell the practice and, ultimately, at what price. Selling in a reasonable amount of time at full price suggests that the practice was realistically priced from the beginning and not a "bait and switch" listing technique. Remember, dental practice buyers are not that different from home buyers, those that are serious and qualified are out there looking. As a result, the first buyers are usually your best buyers.

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Dental Practice for Sale Los Angeles County, CA

City of Industry - Seller Retiring!
 ▪ PPO/Cash. Major intersections.
 ▪ 2 Ops + 2 Plumbed, 1,300 sq.ft.

Covina - Freestanding Bldg & Dental Practice for Sale!

▪ Gross over \$1 Mil. 6 Eq. Ops
 ▪ 3,000+ sq.ft. Fully Remodeled.

Diamond Bar - New Listing!

▪ Gross ~\$245K. Retail Plaza.
 ▪ Freestanding Bldg. 3 Eq. Ops
 ▪ Affordable Rent. Good visibility.

Downey - Gross ~\$465K

▪ Street front location. ~2,000 sf
 ▪ 8 Operatories. Affordable Rent!

Long Beach - Starter Practice

▪ Shopping Center. Busy Street.
 ▪ Major Anchor Stores. ~1,350 sf
 ▪ 2 Eq. Ops + 2 Add'l Plumbed

Long Beach - 20 Yrs of Goodwill

▪ 5 Operatories, ~1,300 sq.ft.
 ▪ Mixed Income & Stable Pt Base

La Puente - Low Rent!

▪ Corner lot in strip plaza.
 ▪ Low Rent! 3 Ops, ~1,400 sqft

Los Angeles - Gross ~\$460K

▪ Absentee Run. Corner Lot.
 ▪ 5 Ops + 1 plumbed, ~1,776 sf

Los Angeles - Busy Street!

▪ Close to Retail/Shopping Center
 ▪ 4 Operatories, ~1,397 sq.ft.

Norwalk - Retail Shopping Ctr!

▪ Seller is Retiring. Cash/PPO
 ▪ 2 Operatories, Approx. 600 sq.ft.

Panorama City - Gross ~\$180K

▪ Busy Intersections. Strip Plaza.
 ▪ Cash/PPO Only! 3 Eq. Ops.

Pico Rivera - Gross ~\$530K.

▪ Prime Corner Bldg. Busy street.
 ▪ 25+ yrs of goodwill. ~2,450 sf
 ▪ 7 Eq. Ops + 1 Add'l Plumbed

Torrance - Gross ~\$285K

▪ Shopping Plaza on Main Street.
 ▪ PPO/FFS. Digital. ~1,100 sq. ft.

Dental Practice for Sale Ventura County, CA

Oxnard - Gross ~\$325K

▪ Heavy Foot Traffic. Main Street.
 ▪ Low Rent! 3 Ops, ~850 sq.ft.

Ventura - Gross ~\$190K

▪ Main Busy Street. Cash/PPO.
 ▪ 5 Equipped Ops, 1,784 sq.ft.

Dental Practice for Sale Orange County, California

Fullerton - Gross ~\$825K

▪ Supermarket Shopping Center
 ▪ 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - Busy Street!

▪ Street Front Location! ~1,700 sf
 ▪ 3 Eq. Ops + 3 Add't Plumbed

Huntington Beach - Low Rent!

▪ Starter Practice in Medical Bldg
 ▪ Digital. 3 Eq. Ops, ~1,200 sq.ft.

Laguna Hills - Beautiful Office

▪ Busy Retail Shopping Center.
 ▪ Cash/PPO. 4 Eq. Ops, ~1,750 sf

Mission Viejo - Gross ~\$970K

▪ Large Shopping Center. 7 Ops.

Santa Ana - Gross ~\$270K

▪ High Foot Traffic. Good visibility.
 ▪ Mixed Income. ~2,392 sq.ft.
 ▪ 5 Eq. Ops + 2 Add'l Plumbed

Dental Practice for Sale Riverside County, CA

Moreno Valley - Gross ~\$235K Practice & Building for Sale

▪ High visibility on busy street.
 ▪ 4 Ops + 1 Plumbed, ~2,500 sf

Dental Practice for Sale San Bernardino County, CA

Ontario - Seller Retiring!

▪ Busy main street. Low Rent!
 ▪ 3 Equipped Ops, ~1,100 sq. ft.

Dental Practices for Sale in Rialto & Rancho Cucamonga

▪ Practices Gross ~\$906K
 ▪ Both Dental Practices are in Large Retail Centers.
 ▪ Rialto: ~3,500 sq.ft., 8 Ops
 ▪ Rancho: ~2,100 sq.ft., 5 Ops.

Dental Practice for Sale San Diego County, CA

San Diego - Gross ~\$350K

▪ GP in Downtown San Diego
 ▪ Street Front Location.
 ▪ FFS. Paperless. ~1,200 sf
 ▪ 3 Eq. Ops + 1 Add't Plumbed.

San Diego - Excellent Exposure

▪ Gross ~\$270K on 2 days/wk
 ▪ Strip mall on main street.
 ▪ 3 Eq. Ops + 1 Add't Plumbed

Dental Practice for Sale Northern California

Concord - Freestanding Bldg. Practice & Real Estate Available

▪ Street Front Location on busy corner. ~1,500 sq.ft.
 ▪ 2 Eq. Ops + 2 Add't Plumbed

Dublin - Gross ~\$785K

▪ Prime location. Shopping Ctr.
 ▪ Mostly PPO/Cash Patients
 ▪ 5 Operatories, ~1,800 sq.ft.

Fairfield - Gross ~\$1.5 Mil

▪ Renovated in 2013.
 ▪ 15 yrs goodwill. PPO/FFS.
 ▪ 6 Equipped Ops, 2400 sq.ft.

Modesto - Gross ~\$1 Mil

▪ GP located in strip mall.
 ▪ Cash/PPO, ~3,200 sq. ft.
 ▪ 7 Eq. Ops + 1 Add'l plumbed

South San Francisco - Modern

▪ Gross ~\$500K. Cash/PPO.
 ▪ Retail Plaza. Excellent visibility.
 ▪ Fully renovated, 3 upgraded Ops
 ▪ Affordable Rent!

San Leandro - Gross ~\$260K

▪ PPO/FFS. State of the Art.
 ▪ 3 Eq. Ops + 1 Add'l Plumbed
 ▪ Approx. 1,350 sq.ft.

San Jose - Real Estate & Starter Practice for Sale

▪ Constructed in 2014. Modern.
 ▪ Retail Center. Major Intersection.
 ▪ 6 Equipped Ops, ~2,500 sq.ft.

San Jose - Gross ~\$475K

▪ Main Street. Cash/PPO.
 ▪ 3 Equipped Ops, ~1,300 sq.ft.

San Jose - Gross ~\$360K

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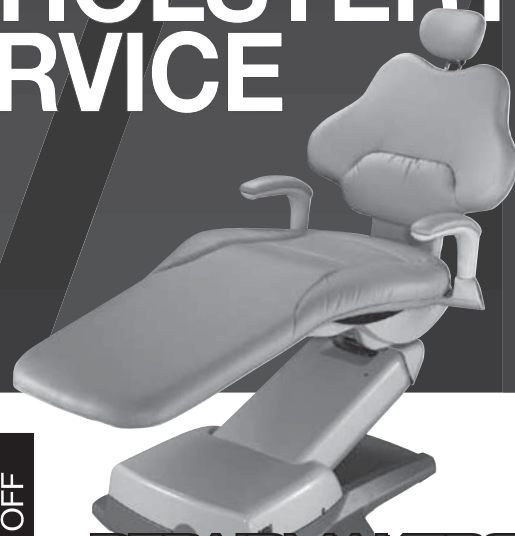
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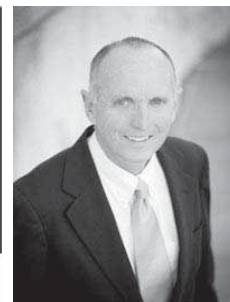


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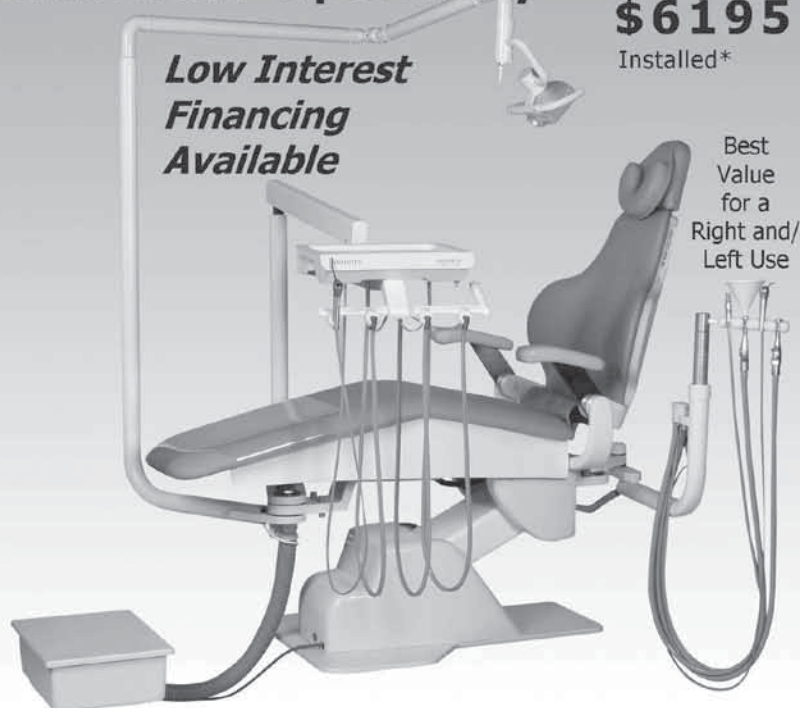
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Associate needed in Arcadia, 10 year exp. Chinese speaking a must, self-motivated, all aspects of Dentistry, nice and gentle, quality, pt care 1st, call 626-203-1720.

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practice for sale Retiring, San Gabriel, nice practice, 4ops & 3 additional plumbed, digital xray net working, intraoral imaging, paperless management software, collecting \$110,000/yr. Sale for only \$125,000. Seller carries loan up to 80% @ 5% interest. (626)478-8813.

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practice for sale retiring, San Gabriel, nice practice with 4ops 3 additional plumbed to expand, digital xray net working, intraoral imaging & paperless management software, collecting \$110,000/yr. Sale for only \$125,000. (626)478-8813.

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Anaheim office for quick sale, Dr retiring, busy intersection, 6 ops, 2000sqft, digital X-ray and pano, Dentrux, collect \$270K in 2015, take best offer, call 626-203-1720.

Ortho - San Diego: 5 Chairs. Dentist retiring. Highly desirable practice with solid referral base. Ken Rubin Practice Sales (619) 299-6161.

Part-Time Orthodontist. Wanted an Orthodontist for a private dental office in Laguna Hills, CA. Please email resume at: akashlpsi@gmail.com.

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Dental Office for Sale in Reseda (San Fernando Valley). 3 dental operatories for 1 dentist (~900 sq.ft). Dr. will retire. Please call (818)205-8327.

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All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179.

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FEATURED LISTINGS

BEVERLY HILLS – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed \$668,238 in 2015. **Buyer's net of \$100,281.** Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed \$423,734 in 2015 and projecting approximately \$427K for 2016 with a **Buyer's net of \$157K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrux software. Has long term staff. Grossed \$526,752 for 2015. **Buyer's net of \$131,684.** Please contact your CPS Agent for more details. **Property #5137.**

ONTARIO (GP) – Established in 1992, this 5 equipped operatory practice is located in a busy single story shopping center with a lot of foot traffic and right off the 10 freeway. Seller is currently working 4-5 days/wk generating an average of 38-48 new patients per month. PPO/Cash/Denti-cal/HMO. 100% Patient Referral and Walk-Ins. The practice is on a 1,920 sq ft office. It's computerized with Practice Web software and Digital X-ray (1 sensor). Grossed \$391K in 2015 and **projecting approximately \$418K for 2016 with a Buyer's Net of \$140K.**

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- **BUYER'S NET OF \$196,509**
- Established in 1997
- Modern designed
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- 2,800 sq. ft. Suite
- One story Ralph's shopping center
- Open 5 days/wk with 4 days/wk of hygiene

- See approximately 60-80 new patients/mo
- PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo)
- Do minimal advertising
- Monthly revenues of approximately \$70K

*Please contact your CPS Agent for more details
Property ID #5115.*



Alice C. King, V.P.
Lic #00602189

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LOS ANGELES COUNTY LISTINGS

BEVERLY HILLS – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed \$668,238 in 2015. **Buyer's net of \$100,281.** Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.**

DUARTE (GP) – Turn-Key practice located in a busy shopping center. Has great signage. Practice consists of 2 equipped operatories, 1 plumbed not equipped in a 996 sq ft office. Seller is currently working 3.5 days/wk and Associate 1 day/wk. Sees approximately 9-10 patients/day. Insurance/Cash/Denti-cal/Cap. It's computerized with DentiSoft software and digital x-ray (1 sensor). Grossed approximately \$146K in 2015. Projecting approximately \$173K in 2016. Excellent opportunity. Low sales price! Please contact your CPS Agent for more details. **Property ID #5048.**

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed \$426K for 2015 and Projecting \$411K for 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119.**

LAWNDALE – Price Reduced!! Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

LONG BEACH – General practice with over 50 years of goodwill is located in a multi story Professional / Medical building on a major heavy traffic flow street. This office offers 3 equipped spacious operatories with great window views, digital x-ray and Dentrux software. The suite is approximate 941 sq. ft. Seller is currently seeing approximately 7-8 new patient/mo. PPO and Cash only. Has reasonable rent. Referring out most specialty. Grossed \$333,106 for 2015. Seller is willing to stay for a period of time to help the new Buyer transition. Great opportunity. Please contact your CPS Agent for more information. **Property ID # 5116.**

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrux software. **Grossed approximately \$545K for 2015. Buyer's net of \$110K.** Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. **Property ID #5098.**

LOS ANGELES - Price Reduced!! Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$823,221 in 2015. Buyer's net of \$259K. Please contact your CPS Agent for more information. **Property ID #5107.**

SANTA CLARITA – Leasehold Improvements and Equipment Only! This beautiful and incredibly well laid out office is located in a premier shopping plaza. It has convenient access to the freeway and shares the same exit as Magic Mountain. The office consists of 6 equipped operatories in approximately 2,400 sq ft suite. The sellers outgrew the practice and moving to a new location. This office has been a dental practice circa 1996. Great opportunity to purchase a second office or move your existing office to this modern designed location. Please contact your CPS Agent for more details. **Property ID #5108.**

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Robert A. Palumbo, Executive V.P/Partner
Lic #01855842

S. SAN FERNANDO VALLEY / CENTRAL L.A. - This part-time Endodontic practice is located in a seven story professional medical building, the Seller is the only Endodontist in the building making for an excellent referral base. It has approximately 21 year of goodwill. The practice consists of 3 equipped operatories and 1 large operatory plumbed but not equipped for expansion in an approximately 1,375 sq ft suite. It is computerized with Softdent software, digital x-ray, and Zeiss Scope. PPO and Cash only. Has low rent. It would also be an excellent location for other specialists. Has easy access to the 405 and 101 freeway perfect to draw patients from all of Los Angeles county. Seller will be retiring. Priced for immediate sale. Please contact your CPS Agent for more details. **Property ID #5117.**

WESTCHESTER (GP) - Established circa 1972, this practice is located in a multi story medical building with its own parking garage. It consists of 4 spacious operatories with views to the city in a 1,338 sq ft suite. It is computerized with Practice Web software and digital X-ray (1 sensor). Seller is currently working 3 days/wk with 2 days/wk of hygiene. Accepts only PPO and cash only. Seen an average of 8-12 patients/day. 100% patient referral. Grossed \$331K in 2015. Projecting \$325K for 2016. Buyer's net of \$102K. Great practice. **Please contact your CPS Agent for more details. Property ID #5128.**

ORANGE COUNTY LISTINGS

ANAHEIM (GP) - General Practice located in a busy shopping center with a heavy traffic flow intersection. Great opportunity for a first time buyer to build their dream practice. This practice consists of 3 equipped operatories in an 864 sq ft suite. It is computerized with Dentrax software. This is a digital office. The seller is currently working 5 days/wk and seeing approximately 8-10 patients per day, with 20 new patients per month. There is one hygienist that works 1 day/wk that sees 8 patients per day. Does advertising. Grossed \$416K in 2015. BUYER'S NET of \$71K. Please contact your CPS Agent for more details. **Property ID #5103.**

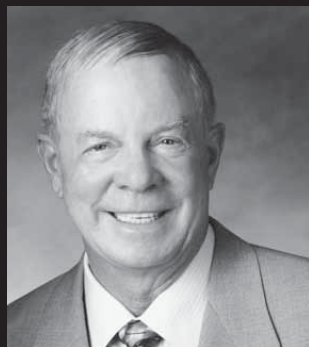
BREA - Established in 1984, this general practice is located in a 2 story medical / dental building. The office consists of 3 equipped operatories in an approximately 1,000 sq ft suite. Currently the Seller is working 4 days/wk w/ one Associate 1 day/wk. See approximately 15-18 patients/day. PPO & Cash only. 100% patient referral. Has reasonable rent. Grossed \$324K in 2015 with monthly revenues approximately \$27K/mo. Buyer's net of \$69K. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5121.**

COSTA MESA - With over 20 years of goodwill this well established General Practice is located in busy strip mall with reasonable rent. Seller has an exclusive in the lease. No other dentist allowed on the shopping center. The practice consists of 3 equipped operatories in an approximately 1,000 sq ft suite. The seller is currently working 4d days/wk and sees approximately 22-23 new patients/mo. PPO and Cash only. The office is computerized with Dentrax software. Major equipment is approximately 7 years old. Grossed \$354,718 for 2015. Motivated seller will be moving out of state. Please contact your CPS Agent for more details. **Property ID #5112.**

IRVINE - This General Practice was established in 2004 with 12 years of goodwill. Located in a one story medical building with utilities included. The office consists of 776 sq ft. There are 2 equipped operatories with 1 that is not equipped, but plumbed. Computerized with Easy Dental. This practice is digitally equipped with 1 sensor. Seller is currently working 2 1/2 days/wk. Sees approximately 7-10 new patients/mo. Grossed approximately \$277K in 2015. Great practice with affordable rent. Please contact your CPS Agent for more details. **Property #5088.**

LAGUNA HILLS - With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$305K in 2015 and projecting approximately \$324K in 2016. Buyer's net of \$102K. Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.**

MISSION VIEJO (LADERA RANCH) - Beautiful general practice located on a 2 story professional building in a growing community next to schools. Right across the parking lot there's a large Sport Center Facility. With over 13 years of goodwill this well established practice has a solid consistent patient base. Seller is currently working 3 days/wk, GP Associate 1x/mo, O.S. 1x/mo and with 4.5 days/mo of hygiene. Averaging 10-15 new patients/mo. PPO & Cash only. The practice consists of 2 equipped operatory and 1 plumbed not equipped (excellent for expansion) in an approximately 1,200 sq ft suite. It's computerized with Eagle Soft software and Digital X-ray (1 sensor). Grossed \$545K for 2015 with a **Buyer's net of \$148K.** Great practice. **Priced well below the market value.** Please contact your CPS Agent for more information. **Property ID #5086.**



John W. Knipf, President
Lic #00283209

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NEWPORT BEACH - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients/mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plumbed not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$663,189 for 2015 with a Buyer's Net of \$140,982. Great practice. Please contact your CPS Agent for more details. **Property #5086.**

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. Grossed \$526,752 for 2015. Buyer's net of \$131,684. Please contact your CPS Agent for more details. **Property #5137.**

ORANGE (GP) - Well established practice with 42 years of goodwill. This practice consists of 8 equipped operatories in a 2,640 sq. ft. suite located in a two story free standing building on a busy street. The 2nd floor has a lab, lounge, & office. Attracting approximately 30+ new patients/mo. Intra Oral Camera, Digital X-ray, & Dentrix Software. PPO & Cash Practice. Grossed approximately \$830K in 2015 with a Buyer's Net of \$330K. Please contact your CPS Agents for mode details. **Property ID #5059.**

ORANGE - Great opportunity for a GP or Specialist! Well designed practice located in a single story professional building. Condo is available for purchase or lease for a long term. Leasehold Improvements and Equipment Only! Practice consists of 5 equipped operatories and 1 plumbed no equipped operator in a 2,200 sq ft unit. Has ample parking lots. Near residential area and shopping plazas. Seller in moving the office to a nearby city. Please contact your CPS Agent for more details. **Property ID # 5122.**

ORANGE COUNTY - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (usable) suite. Full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/Cash/Cap (Averaging \$3500/mo in Cap checks). Grossed \$697K in 2015. Buyer's net of \$178K. A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.**

SANTA ANA - General practice located in a busy 2 story strip mall with ample parking. This practice consists of 4 days/wk and sees approximately 15-20 patients/day. PPO and cash only. No HMO or Denti-cal. Grossed approximately \$477K in 2015. BUYER'S NET OF \$220K. Please contact your CPS Agent for more details. **Property ID #5075.**

SANTA ANA - General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

SOUTH ORANGE COUNTY - (ORTHO/PEDO) - This State-of-the-Art office is located in a two story medical / dental building. Has new built-out which includes a Panoramic + Cephalometric. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. **Grossed approximately \$361K** in 2015. Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100.**

SOUTH ORANGE COUNTY - Established in 2005, this 4 equipped operator General Practice is located in a one story busy shopping plaza with great street visibility. Currently the Seller is working 3 days/wk with 2 Associates working 1 day/wk each. Sees an average of 15-25 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$2K/mo in CAP Checks). The practice is computerized with Easy Dental software and digital x-ray (1 sensor). Grossed \$428K in 2015 and projecting approximately \$415K for 2016. Buyer's net of \$127K. Great location and excellent opportunity. Please contact your CPS Agent for more information. **Property ID #5132.**

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Tony Frechette, V.P.
Lic #01967152

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

CATHEDRAL CITY – Turn-Key General Practice is located in a two story building with an upstairs complete apartment. Corner location with heavy traffic flow at a major intersection right across from shopping centers and movie theater. Established circa 1999. This practice consists of 5 spacious equipped operatories and 3 plumbed not equipped for expansion in a 5,835+/- sq. ft. Has digital x-ray and its computerized with Dentrax software. Absentee owner. Office is open 1 day/wk and associate sees approximately 22 new patients/mo. PPO and Cash Only! Grossed \$294,382 for 2015. Projecting approximately \$311K for 2016. Price far below fair market value. Contact your CPS Agent for more details. **Property ID #5123.**

CHINO – Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). Grossed \$423,734 in 2015 and projecting approximately \$427K for 2016 with a Buyer's net of \$157K. Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

LA QUINTA – Price Reduced!! Leasehold Improvements and Equipment Only! This practice is located right across from La Quinta City Hall in a single story busy shopping plaza. The beautiful office consists of 3 equipped spacious operatories in a 1,000 sq. ft. suite. It's computerized with Dentrax software and digital x-ray. The major equipment is approximately from new to 5 years old. Has reasonable rent. This office has been a dental office circa 1995. Seller will be focusing on his other offices out of state. Great opportunity for a GP or Specialist. Please contact your CPS Agent for more details. **Property ID # 5124.**

LA QUINTA - Well established General Practice with over 25 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is in an approximately 2,275 sq ft office. It is located in a busy shopping plaza (fully occupied) on the busiest major intersection with heavy traffic flow in the desert. Retiring Seller is currently working 4 days/wk with Specialist 1 to 2.5x/mo. Sees approximately 15-20 patients/day. PPO and Cash Only. It's computerized with Dentrax software and has digital X-ray (2 sensors). One of the largest GP in Coachella Valley. Grossed approximately \$1,647,148 in 2015. Buyer's net of \$453K. Please contact your CPS Agent for more information. **Property ID #5130.**

MURRIETA – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Seller is currently working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 22 new patients/mo. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. Grossed approximately \$526K in 2015. **Buyer's approximately net of \$183K.** Excellent opportunity. Please contact your CPS Agent for further details. **Property ID #5105.**

ONTARIO (GP) – Established in 1992, this 5 equipped operator practice is located in a busy single story shopping center with a lot of foot traffic and right off the 10 freeway. Seller is currently working 4-5 days/wk generating an average of 38-48 new patients per month. PPO/Cash/Denti-cal/HMO. 100% Patient Referral and Walk-Ins. The practice is on a 1,920 sq ft office. It's computerized with Practice Web software and Digital X-ray (1 sensor). Grossed \$391K in 2015 and **projecting approximately \$418K** for 2016 with a **Buyer's Net of \$140K.**

PALM SPRINGS – Price Reduced!! General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed approximately \$372K in 2015. Projecting approximately \$447K for 2016. Please contact your CPS Agent for more information. **Property ID #4487.**



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RANCHO MIRAGE – Price Reduced!! Well established General practice located in a large busy shopping center. This practice consists of 3 equipped operatories and 2 chairs in an open bay in an approximately 1,400 sq ft suite. It's computerized with Easy Dental and digital x-ray. Seller is currently working 4 days/wk and sees approximately 20-25 new patients/mo. Fee for service. NO HMO. Referring Ortho out. New grocery store was built next door bringing walk-ins. Grossed approximately \$553K in 2015. **BUYER'S NET OF \$172K.** Please contact your CPS Agent for more details. **Property ID #5096.**

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DEL MAR - Price Reduced!! Established in 1995 this General Practice is located in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consist of 2 equipped operatories with window views to the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed \$249K in 2015. Please contact your CPS Agent for more details. **Property ID #5110.**

EL CENTRO (GP + BLDG) – Price Reduced!! Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. **Building is for sale.** Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed \$327K for 2015. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

NEWBURY PARK / THOUSAND OAKS (GP) – Established in 1997, this modern designed practice is the only 8 operator practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. Grossed \$832,209 in 2015. Projecting approximately \$842K for 2016. **BUYER'S NET OF \$196,509.** Monthly revenues of approximately \$70K. Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.**

PORT HUENEME – This modern designed practice is located in a two story building retail plaza with heavy traffic flow. Has ample parking. The office consists of 3 equipped operatories in an approximately 920 sq. ft. suite. It's digital with one sensor. Leasehold and Equipment Only! It's a great location across from the ocean. Low sale price and affordable rent. Excellent opportunity for a first time buyer! **Property ID #5106.**

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Major equipment is new to 12 years old. Seller is currently working 3.5 days/wk and sees approximately 16-20 patients/day. Hygienist works 4 days/wk and sees 8-10 patients/day. Insurance and Cash only. No HMO or Denti-cal. 100% patient referral. Refers out all specialties. **Grossed approximately \$454K for 2015.** **BUYER'S NET OF \$118K.** Great practice with room to grow. Please contact your CPS Agent for more information. **Property ID #5087.**

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BEVERLY HILLS – Located in a four story prestigious building, this well established Implant/Perio/Prosth practice consist of 3 equipped operatories with great window views to the city. The Seller working 3 days/wk with 2 Associates working 1 day/wk each and 2 days/wk of hygiene. Sees an average of 10-15 patients/day. PPO and Cash Only. Does minimal advertisement. Computerized with Soft Dent. In an approx. 956 sq ft suite. Grossed \$668,238 in 2015. **Buyer's net of \$100,281.** Established in 1987. Great practice. Please contact your CPS Agent for more details. **Property ID #5131.**

CHINO – Real Estate for Sale. This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

SOUTH ORANGE COUNTY - (ORTHO/PEDO) – Price Reduced!!! This State-of-the-Art office is located in a two story medical / dental building. Has new built-out. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. Grossed approximately \$361K in 2015. Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100.**

S. SAN FERNANDO VALLEY / CENTRAL L.A. - This part-time Endodontic practice is located in a seven story professional medical building, the Seller is the only Endodontist in the building making for an excellent referral base. It has approximately 21 year of goodwill. The practice consists of 3 equipped operatories and 1 large operatory plumbed but not equipped for expansion in an approximately 1,375 sq ft suite. It is computerized with Softdent software, digital x-ray, and Zeiss Scope. PPO and Cash only. Has low rent. It would also be an excellent location for other specialists. Has easy access to the 405 and 101 freeway perfect to draw patients from all of Los Angeles county. Seller will be retiring.

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Mr. Wood, your seminar Navigating the Dental Transition Minefield was comprehensive, relevant, experience supported, organized, helpful in complex areas, and the team approach you and the other advisors took was exceptional. I highly recommend every doctor attends this course prior to moving forward with their dental transition." LLOYD TURNER, DDS Glendale, California.



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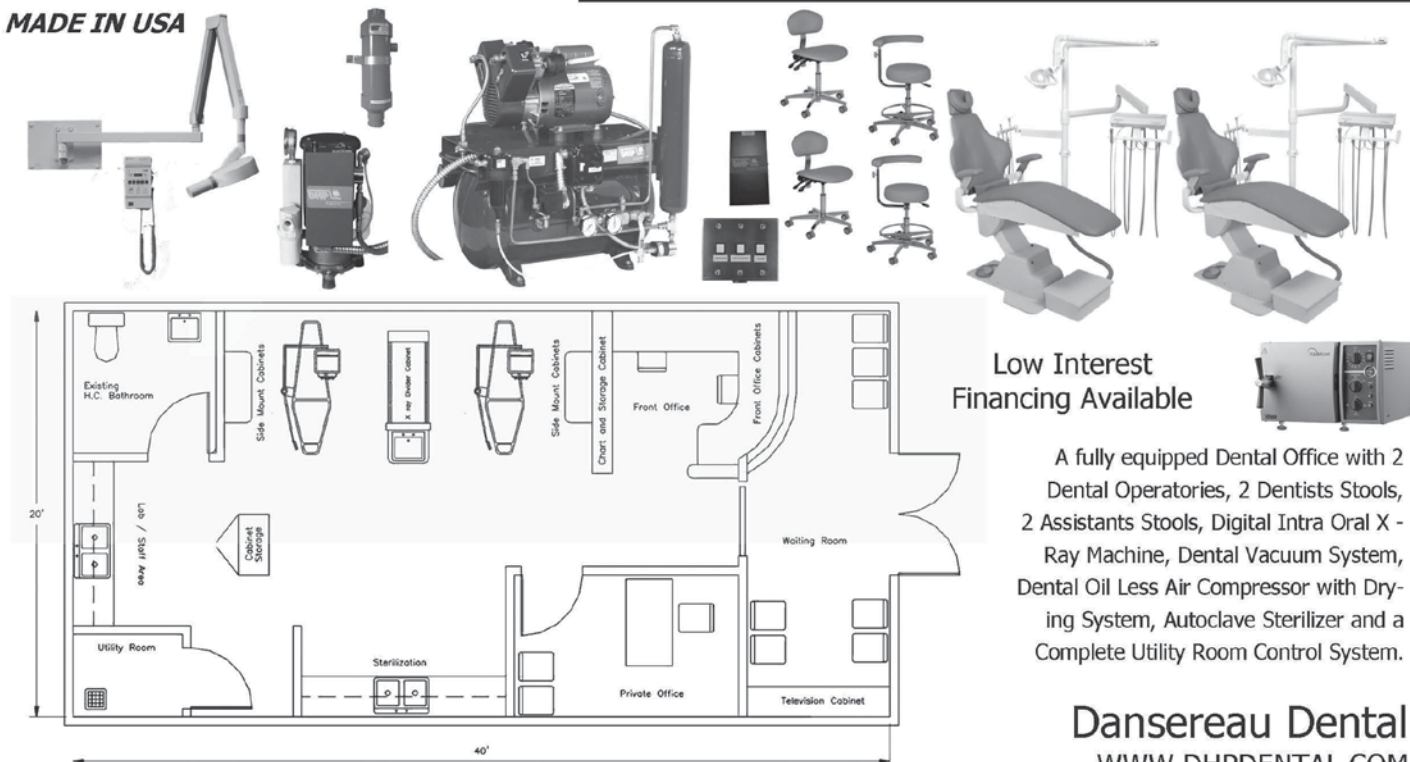
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Lake Elsinore - I have a Medi-Cal / HMO practice that gets cap checks of approx \$5,500/month. Great location off of the 15 freeway in a busy retail center with good anchor tenants. 8 treatment rooms plumbed and equipped and 4 partially equipped. Rent is low, and the seller is motivated. Seller has two other practices - Murrieta and Marina Del Rey. If you are thinking of purchasing as a managing doctor, this could be the one for you.

Huntington Beach - Confidential, Large, High-end cosmetic, restorative practice. Excellent Location! Projecting Approx. \$1.4MM for 2016.

Rancho Cucamonga - 3 eq. ops. & 1 plumbed not eq. op. in 1,600 sq. ft. suite located in a two story professional complex on a busy street in a growing area. Rent is very reasonable and all-inclusive at \$2,900 a month. The practice has been open for 2.5 years on a 2 days a week schedule. The practice has not reached its full potential. There are approximately 700 charts that will be transferred with the practice. **\$137,000.**



Thousand Oaks - Amazing Opportunity - 3 treatment rooms in a 1,200 sq. ft. all digital suite located in a two story professional building with excellent exposure on a busy street. Rent is \$1,980/month and includes all utilities. Affluent area where patients are will to pay for dentistry. New wood flooring, phones, digital surveillance, and flat screen televisions, and equipment that is in excellent shape. Priced at \$165,000.



Lawndale - 2 treatment rooms and 5 eq. chairs in an open bay located in a two story 2,200 sq. ft. suite with excellent visibility, pole signage, reasonable rent (\$2,250/month), and approx. 250 charts included but not guaranteed. The suite is currently set up as an Ortho/ Pedo practice with

a reception and video game area on the bottom floor and the treatment area on the second floor. Recently Reduced \$85,000.

Glendale - 3 treatment rooms in 1,050 sq. ft. suite located in a two story professional building w/ 26 years of Goodwill. Suite is located on the 1st floor next to the pharmacy. Rent is very reasonable for the area at \$2,978/mo. Seller works this location approx. 12 hrs/wk w/ an Assoc. working 1 dy/wk and 1 dy/wk of hygiene. Seller would like to concentrate on his two other practices. **Recently Reduced.**



Beverly Hills - New Listing. 2 treatment rooms & 1 plumbed not eq. treatment room in 1,000 sq. ft. suite. This **leasehold improvements & equipment only** is for someone who wants to be in the heart of Beverly Hills with free parking 1/2 block away. Would be great for a GP or a specialist (current tenant is an Endodontist). Ground floor locations are a premium in this area, and the clientele in this location are of high caliber and income. Good size treatment rooms, and a superior address in the **prestigious 90210 area code**, this needs to be seen to be appreciated. Opportunities to have a practice in this area are rare.

Valencia - 4 eq. treatment rooms & 4 plumbed not eq. treatment rooms in 1,250 sq. ft. suite located in a free standing, two story, professional building. All digital suite w/ Dentrux Software, Intra Oral Camera, Dexis Digital X-ray, and equipment that averages 10 years new. 10 Years of Goodwill. Projecting approx. \$703,978 for 2016.



Riverside - New Listing. 5 treatment rooms in a 1,400 sq. ft. spacious, nicely designed suite located in a professional building convenient to Jurupa Rd, 91 freeway, Riverside Shopping Plaza, and more. **25+ years of Goodwill.** Excellent, Long term, Caring staff in place. **Rent is very reasonable at \$2,000/month.** Seller currently works 2 days/ week w/ 3.5 days/wk of hygiene. Projecting approx. \$491,877 for 2016.

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Hi...I'm Greg Beamer. When we meet to discuss the sale of your practice, I will take the time to understand your needs and background. I know that proper pricing is not just about numbers, it's about the entire picture. Once we have discussed the office and agree to the market price, I will present a listing agreement that allows me to go to work on your behalf. My listings are for about half the time-frame of most other brokers, so if you are not comfortable with the activity you can move on. I am hands-on and will honestly tell you what to expect throughout the process - I won't simply tell you what you want to hear. You are hiring me to be your guide, not a "yes man". I return calls, texts and emails promptly, and I encourage questions at any time, day or night. I will meet with you on your schedule, not mine. I take the time to structure the sale so it works for everyone. I value integrity and I have a reputation for standing beside my sellers all the way through the process. I don't like to leave anything to chance. The sale of your practice is a serious event - I know how important it is to you. Call me anytime.

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Los Angeles – New Listing. 4 ops. in a 1,347 sq. ft. free standing building on a 3,061 sq. ft. lot located on a busy corner. 4 gated tandem parking spaces behind the building and plenty of additional street parking. Across the street from a bakery, coin laundry, radiator shop and small local markets. Semi-residential area south of the Soto exit off the 10 freeway. New roof with hardware installed for a sign. Seller, who is a dentist, is looking for a long term tenant or someone to purchase the property that wants a predominantly Hispanic patient base. **Leasehold Improvements Only.**



Tustin – Beautiful, Unique, Boutique Style buildout- A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. suite located in a two story Medical building with a new monument sign. The reception room has an electronic fireplace, and could be the perfect fit for specialty or general dentistry where you want to present a very warm and comfortable atmosphere. Belmont X-Calibur chairs, front deliveries, Tuttnauer 2340 M autoclave, Denoptix x Gendex, and Planmeca Proline EC Pano Perfect office for sleep apnea, sleep sedation, and concierge dentistry. **Seller is also interested in someone wanting to partner up. Seller will handle management and assist in marketing. Build your way into ownership.**

Downey – New Listing. 6 treatment rooms (1 currently not in use) in a 1,950 sq. ft. suite located in a single story building. Great location off of Paramount, close to the 5 freeway with excellent street signage, visibility, and ample parking. Suite is inviting, comforting, spacious, and offers plenty of storage. Established as a Dental practice for 40 years. **Leasehold Improvements & Equipment Only.**



Irvine – 3 treatment rooms & 1 plumbed not eq. treatment room in a nicely designed 1,100 sq. ft. suite located in a multistory professional building w/ **13 years of Goodwill. 70% Insurance, 30% Cash.** Seller currently works 20 hours a week due to health reasons. Landlord is easy to work with and willing to negotiate the already reasonable \$3,000/month lease. Seller is very Motivated! - \$180,000. **Recently Reduced \$12,000.**



San Juan Capistrano – New Listing. 3 treatment rooms in 1,100 sq. ft. suite located in a single story, professional center in the beautiful seaside community. Suite is fully wired for computer monitors in each room, bright and offers plenty of storage. **Rent is very reasonable at \$2,305/month.** This would be a perfect starter for someone in the area, someone that is losing a lease in the area, or a specialist. **\$106,500. Leasehold improvements & Equipment only.**

Redlands – 6 treatment rooms in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a frequented center on a busy corner with a Starbucks, Established restaurants and a Gas Station. Has a contract with the local VA to take overflow. 80% insurance & 20% Cash. **Recently Reduced.** \$124,500.



Rancho Cucamonga – Leasehold Improvements and Equipment Only – 5 treatment rooms in a spacious 2,000 sq. ft. suite located in a two story professional building on a major thoroughfare with signage that faces Foothill Blvd. Ample parking and a reasonable lease. Seller is leaving major equipment and some extras like Smart TVs, computers, phone systems, etc. **\$82,500.**

Under Offer: *Back up offers encouraged*

LA – 6 treatment rooms in 1,750 sq. ft. suite located in a busy retail center. Attracting 60+ New patients/mo. Projecting approx.. \$795,531 for 2016.

Los Angeles – Leasehold Improvements & Equipment Only- 3 treatment rooms in 824 sq. ft. suite.

Orange – 4 treatment rooms in 1,300 sq. ft. suite. Retiring Seller. 52 Years of Goodwill.

South Gate – 7 treatment rooms in a 2,000 sq. ft. streamline suite located in a single story, busy shopping center with 28 years of Goodwill. Quality, high volume dental practice with an established, loyal patient base. Seller currently works approx.. 20 hours a week w/ 3 Associates working 4 dys/wk each. Great opportunity for a seasoned buyer who understands how to manage staff and present dentistry.

Recently Sold:

Burbank – 30+ Years of Goodwill, Low Rent, Insurance/ Cash practice with an Excellent Reputation.

Chino - 6 eq. ops. in 2,000 sq. ft. suite located in a single story center w/ 37 years of Goodwill. Projecting \$1M for 2016.

Covina - 4 eq. ops. in 900 sq. ft. suite located in a single story, strip center w/ 25 Yrs of Goodwill.

Culver City - 4 eq. ops. in 980 sq. ft. suite. PPO / CASH Practice. **Fontana - 4 eq. ops. in a 1,600 sq. ft. suite** that the seller shares with a Medical Doctor.

Hawthorne - 5 eq. ops. in 1,600 sq. ft. suite located in a single story, strip shopping center w/ 30 Years of Goodwill.

Montebello Ortho - 5 eq. chairs in an open bay in a 1,500 sq. ft. suite. Retiring seller.

Santa Clarita Area Pedro - High-end, quality, large pediatric practice with an excellent reputation.

Other Opportunities:

Laguna Hills - Successful GP looking for a Specialist to sub-lease beautifully designed Laguna Hills Suite. Suite offers 3 eq. ops. & 1 plumbed not eq. op. ready to be equipped if needed. Referring GP works 3 days a week.

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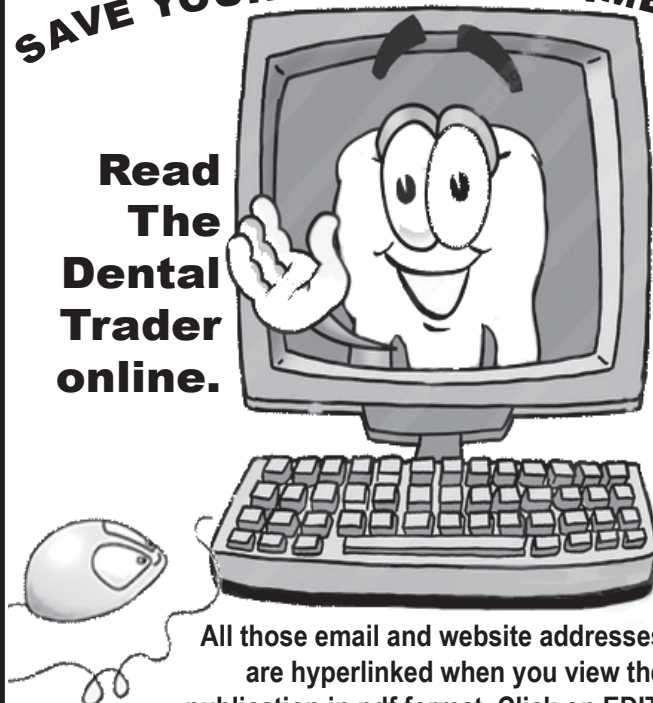
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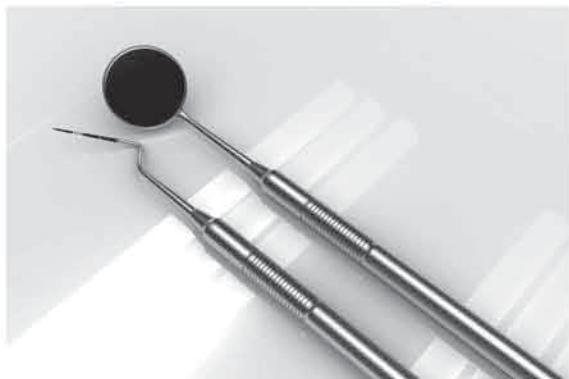
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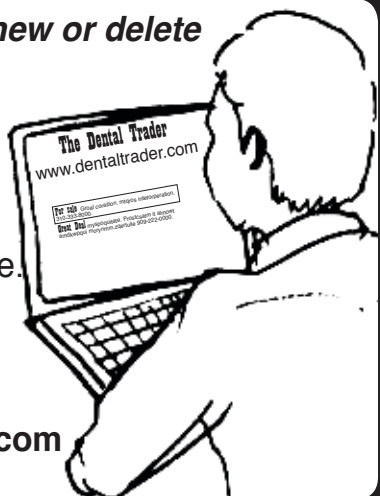
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Wanted:P/T dentist (M/F/S) for growing practice in Santa Ana/Orange,CA area.New grads OK.Resumes: hjacklyn@granddentalsantaana.com/call 714-454-7064.

NEW SYBRONENDO BUCHANAN TIP SIZE F 0.06 TOUCH'N HEAT. \$89 Free ship eismaildds@yahoo.com.

Wanted: F/T DA w/ xray license for busy practice in Coachella, CA area. Bilingual (Sp/Eng). Experience+; new grads OK/ can train. Resumes: SSDG06@gmail.com.

Wanted: P/T DA w/ xray license (M/F/S) for practice in Santa Ana/Orange, CA area. Bilingual (Sp/Eng). New grads OK.Resumes: hjacklyn@granddentalsantaana.com.

Pediatric Dentist needed in Palmdale, CA. 2-5 yrs exp preferred. Guaranteed Daily Base + Commission. Send CV to palmsmile@yahoo.com attn Donny.

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GENERAL PRACTICE FOR SALE-NORTH COUNTY SAN DIEGO: 3 Ops, Digital, EagleSoft, Excellent Location, Bright/Modern. 2015 GR \$397K. HSPPT-Russell Okihara-619-694-7077 #CA376.

Dental Marketer (Public Relation person) needed for a dental office in Glendale, CA. Please email: as7067@gmail.com
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Orthodontist needed for a well established office in Garden Grove. Part time, please email your resume to samerbotros@hotmail.com.

Thank you for helping me and making the process so easy for me. - Safa Khaleel DDS, Mountain View, CA.
www.TheDoctorsInsuranceBroker.com.

RDA needed for Private SD Pedo Practice. Must be proficient with pro/flo's & digital xrays. Pls email resume to shelleygress@gmail.com.

Dental Assistant wanted for our office located in Santa Ana CA to start ASAP email resume or call us southcoastfamilydental1@gmail.com (714)556-7277.

Dentist Looking for a practice to buy in Orange County. If you have a practice to sell please call 818-317-7902.

Orthodontist needed for a well established office in Garden Grove. Part time, please email your resume to samerbotros@hotmail.com.

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ALISO VIEJO – NEW LISTING – Turnkey Leaseholds Sale featuring 5 Operatories, 3 Equipped in 2,116 sq. ft. located in a very busy retail plaza near theaters and restaurants. Great signage and move-in ready with computers, x-rays, sterilization equipment, and instruments for all phases of dentistry. #CA365- Kerri McCullough - 949-300-0312.

BAKERSFIELD – NEW LISTING - This General Dentistry Practice with 5 Operatories has been established for 20+ years. Practice utilizes Dentrrix, Digital X-rays and the average age of equipment is 5 years old. 2015 Gross Receipts of \$675K. Seller plans on retiring but will assist with a smooth transition. #CA386- Thinh Tran – 949-533-8308.

BANNING – This General Dentistry practice features 6 Operatories in a 1,873 sq. ft. suite. The practice utilizes Digital x-rays, EagleSoft, and is fully paperless. There are 8 days of hygiene **SOLD** week. 2014 Gross Receipts of \$1.6MM+ and adjusted net of over \$600K. #CA183- Steve Caudill - 951-314-5542.

BELL – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrrix, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough - 949-300-0312.

BEVERLY HILLS - Periodontal Practice - This beautifully designed Perio practice has 4 Operatories and is a desirable professional building. Practice features Dentrrix software and has 24 years of Goodwill. 2015 Gross Receipts were \$382K. #CA342- Kerri McCullough - 949-300-0312.

BEVERLY HILLS – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- Kerri McCullough - 949-300-0312.

BURBANK – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2015 Gross Receipts of \$291K with \$118K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348- Kerri McCullough - 949-300-0312.

CARSON – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2015 Gross Receipts of approximately \$185K, room to grow. #CA280- Kerri McCullough - 949-300-0312

COASTAL ORANGE COUNTY – NEW LISTING – This General Dentistry Practice with 4 Operatories, 3 Equipped, features Dentrrix, Digital x-rays, and all high-end equipment that is less than 10 years old. Over 21 years of goodwill in this beachside community. Seller is moving out of the area. #CA375- Thinh Tran - 949-533-8308

COASTAL ORANGE COUNTY – NEW LISTING – This General Dentistry practice with 3 Operatories is located in a professional building near a hospital with residential buildings nearby. Practice features Digital X-rays and equipment is 3 years new. #CA369- Thinh Tran - 949-533-8308

CYPRESS – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge **SOLD** software and most specialty services are referred out. 7 days of hygiene per week. 2015 Gross Receipts were \$962K with \$430K Adjusted Net Income. #CA257- Kerri McCullough - 949-300-0312

ENCINO – NEW LISTING – General Dentistry Practice with 4 Operatories has been established for over 40 years in the Valley. Practice features EagleSoft with 5 workstations, digital x-rays, and intra-oral camera. 2015 Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thinh Tran – 949-533-8308.

FULLERTON – NEW LISTING – This General Dentistry Practice with 6 Operatories, 4 Equipped, is in a great location with 13 years of Goodwill. Practice utilizes Dentrrix, Digital X-rays, and is paperless. 2015 Gross Receipts of \$410K. #CA352- Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatorio Perio practice features Dentrrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2015 Gross Revenue of \$728K with \$307K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – NEW LISTING – This General Dentistry practice with 3 operatories is located near Huntington Harbour. Strong hygiene program with 4 days of hygiene per week. The practice utilizes Dentrrix software with digital x-rays and an intra-oral camera. Most specialty work is referred out to local specialists. 2015 Gross Receipts of \$432K. #CA382- Kerri McCullough - 949-300-0312.

INLAND EMPIRE – Endodontic Practice – This almost paperless 4 Operatorio practice features 8 year new equipment, digital x-rays, and Cone Beam **SOLD**. The practice has 60+ years of goodwill and is near freeway. 2015 Gross Receipts of \$1MM+ on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

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INLAND EMPIRE – General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the Art equipment and technology, Gross Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will. #CA283- Kerri McCullough - 949-300-0312.

INLAND SOUTH BAY – This General Dentistry Practice with 6 Operatories, 5 Equipped is located in a professional building and has been established for 35+ years. Practice is paperless and digital with Dentrix software and a Pano. There are 4 days of hygiene per week. 2015 Gross Receipts of \$833K and \$368K Adjusted Net Income. #CA346- Kerri McCullough - 949-300-0312.

LA HABRA – **NEW LISTING** - General Dentistry Practice with seven operatories, six equipped in a 2,700 sq. ft. suite. 2015 Gross Receipts of \$555K with \$231K Adj. Net on a 3 day work week. Practice features EagleSoft, Digital X-Rays, Intra-Oral Camera and Pano. #CA379- Kerri McCullough - 949-300-0312.

LAGUNA BEACH – General Dentistry, 5 Ops, 3 Equipped, **SOLD** Great location! \$503K Gross Receipts. For more information, call Thanh Tran – #CA304- 949-533-8308.

LAKEWOOD – This General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, is located in a retail center near a busy corner with **SOLD** large. Practice has 38 years of goodwill and utilizes Dentrix software and XDR digital x-rays. #CA341- Kerri McCullough - 949-300-0312.

LONG BEACH – **NEW LISTING** – This General Dentistry practice has been established at this location for 50+ years. Featuring 5 Operatories, 4 Equipped in 1,850 sq. ft., and digital x-rays, this practice has 4 days of hygiene per week. 2015 Gross Receipts of \$359K. #CA363- Thanh Tran - 949-533-8308.

LOS ANGELES – General Dentistry Practice with 3 Operatories and 50+ years of Goodwill. Practice features PracticeWeb software with 5 computers, Pano, Digital X-rays, Laser, and Intra-oral camera. 2015 Gross Receipts of \$241K and Adjusted net of \$121K on a two-day work week. #CA345- Kerri McCullough - 949-300-0312.

LOS ANGELES – General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft and Digital x-rays. Desirable **SOLD** professional building location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with \$196K Adjusted Net Income. #CA318- Kerri McCullough - 949-300-0312.

NEWPORT BEACH – **NEW LISTING** – This paperless General Dentistry practice with 5 Operatories, 3 Equipped, is located in an upscale area and features EagleSoft, Digital X-rays, Pano, Intra-Oral Camera. The 2015 Gross Receipts were over \$550K. #CA366- Kerri McCullough - 949-300-0312.

ORANGE COUNTY – **NEW LISTING** – Orthodontic Practice with 6 chairs in an open bay, plus 2 Operatories and a Consultation room. This practice is paperless with a digital Pan/Ceph. 2015 Gross Receipts of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough - 949-300-0312.

ORANGE COUNTY - Endodontic Practice with 6 Operatories and a strong referral base of area dentists for 25+ years. Completely paperless and digital with microscopes and 5 year new equipment. 2015 Gross Receipts of \$736K with \$325K Adjusted Net Income. #CA327- Kerri McCullough - 949-300-0312.

ORANGE COUNTY – General Dentistry Practice with 3 Operatories has been established for 56+ years. Located in a professional building, the practice features Dentrix and Dexis digital x-rays. 2015 Gross Receipts of \$374K with \$173K Adjusted Net Income. Great location centrally located near freeways. #CA319- Kerri McCullough - 949-300-0312.

OXNARD – **NEW LISTING** – This General Dentistry Practice with 4 Operatories has been established for 30+ years in a professional building. The practice is paperless, utilizing Dentrix, Digital X-rays, and an intra-oral camera. There are 6 days of Hygiene per week and long-term staff. Seller plans on retiring but will assist with a smooth transition. 2015 Gross Receipts of \$795K. #CA387- Thanh Tran - 949-533-8308.

PALM SPRINGS – **NEW LISTING** – This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542.

PASADENA AREA – General Dentistry practice with 3 Operatories, Dentrix, Dexis Digital X-rays, and **SOLD** SEREC. The practice has been established for 50+ years. Building also for sale with practice. #CA282- In Escrow. Kerri McCullough - 949-300-0312.

SANTA BARBARA – This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2015 Gross Receipts were \$827K. #CA291- Kerri McCullough - 949-300-0312.

SANTA MARIA – General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and PPO practice and patients are seen 3 days **SOLD** per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324- Kerri McCullough - 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry – This Pedito practice has 4 Operatories, and 1 year new equipment and features a beautiful **SOLD** modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thanh Tran - 949-533-8308.

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VICTORVILLE – General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 years. #CA149- Kerri McCullough - 949-300-0312.

WHITTIER – This General Dentistry practice has been established for over 50 years in a professional building on a main street. 4 Operatories, 3 equipped. Practice utilizes Dentrrix and Dexis Digital X-rays. The majority of all specialty work is referred out. 2015 Gross Receipts of \$202K - room for growth. PPO/FFS office with favorable rent. #CA276- Kerri McCullough - 949-300-0312.

SAN DIEGO

CHULA VISTA – General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of **SOLD** office, Dentrrix Software. \$493K 2013 GR, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

CHULA VISTA EAST – General Dentistry practice with 3 operatories has been established for 19 years. Office is located in a professional building and has 2 days of hygiene per week. #CA304 -Russell Okihara - 619-694-7077.

LA JOLLA – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077.

NORTH COUNTY INLAND – *NEW LISTING* - This General Dentistry practice with 3 Operatories features Digital X-Rays, Eaglesoft software, in an excellent location. The suite is bright and modern. 2015 Gross Receipts of \$397K. #CA376- Russell Okihara - 619-694-7077.

NORTH COUNTY SAN DIEGO – *NEW LISTING* – 5 Operatory General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. 2015 Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077.

SAN DIEGO – Modern and Spacious Restorative/Implant Practice. State of the Art Equipment. Digital X-Rays. i-CAT. Lab on Site. 5 Equipped Operatories and 2 Specialty Rooms. Consult Rooms. High Grossing Practice. Great Opportunity for a Multi-Specialty Center. Excellent Location. Call for more information. #CA334- Russell Okihara - 619-694-7077.

SAN DIEGO – *NEW LISTING* - Large General Practice for sale, HMO/PPO, 34 Years at this Location. Practice is in an excellent location with great visibility. Seller is willing to assist with a transition. Year upon year consistent revenues. One-of-a-kind opportunity. In Escrow. #CA381- Russell Okihara - 619-694-7077.

SAN DIEGO – *NEW LISTING* – 6 Operatories, 3 Equipped, GP, FFS/PPO, Dentrrix, Digital X-Rays, Sirona XG3, Modern and Spacious, Excellent Opportunity for Growth, Ground Level Office with Excellent Curbside Exposure. #CA359- Russell Okihara - 619-694-7077.

SAN DIEGO – 3 Operatories, EagleSoft, Excellent Strip-Mall location, Perfect opportunity to get into **SOLD** practice. Priced to sell quickly. Doctor is selling for health reasons. #CA340- Russell Okihara - 619-694-7077.

SOUTH BAY AREA - General Dentistry Practice with 4 Operatories in a modern and spacious layout. This is a PPO/FFS office featuring EagleSoft, Digital X-rays. Both the practice & building are for sale. 2015 Gross Receipts of over \$335K. #CA313- Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Rays, **SOLD** Digital Pano. All Endo, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

OUTSIDE OF CALIFORNIA

HONOLULU, HAWAII – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrrix, Dexis, **SOLD** Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103- Russell Okihara - 619-694-7077.

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2015 Gross Receipts over \$1.3MM. #HI101- Russell Okihara - 619-694-7077.

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$350K. #HI102- Russell Okihara - 619-694-7077.

HONOLULU HAWAII – *NEW LISTING* - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrrix, and is in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

NORTHERN CALIFORNIA

ALAMEDA – *NEW LISTING* - Office w/2 equip. Ops, 3rd plumbed in approx. 800 sq. ft., below market rent. 50% adjusted net on \$416,000 GR. Owner retiring. #CA378 Jim Engel - 925-330-2207.

BAY AREA – *NEW LISTING* - 2,120 sq. ft. Perio practice, 6 Ops, Digital X-rays, Pulse Oximeter, Endoscope, Piezosurgery, and Dentrrix software. 2015 GR \$1M. #CA373 Thomas Wagner - 916-812-3255.

BENICIA - General Practice & Building. 1,545 sq. ft., 4 ops, **SOLD** Dental software, digital X-ray & Pan, Laser. 2014 GR \$550K. #CA298 Jim Engel - 925-330-2207.

BENICIA – 1,400 sq. ft. office with 3 ops. Digital X-ray, Pano, Laser, Dentrrix software. 2015 GR \$305,000 2 day/week. Sister practice #CA322, sale combined or separate. #CA321- Thomas Wagner - 916-812-3255.

BERKELEY - *NEW LISTING* - 1700 sq. ft., 4 Ops, Dentrrix Software, Digital X-Ray, Laser, Patient Education, I.O. Camera. 2015 GR \$1,288,000, adjusted net \$494,000. 100% fee for service. #CA379 Jim Engel - 925-330-2207.

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CAMPBELL - NEW LISTING - 2050 sq. ft., 5 ops, CAD/CAM, Digital Pan, MacPractice software. 2015 GR \$1,000,007, 3 doctor days, 5 hygiene days, 100% fee for service. #CA374 Jim Engel - 925-330-2207.

CASTRO VALLEY - General Dentistry - 1700 sq. ft. office w/4 Ops. 2015 GR \$530,000, 4 day **SOLD** schedule. Eaglesoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368 Jim Engel - 925-330-2207.

CONTRA COSTA COUNTY - Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. #CA339 Thomas Wagner - 916-812-3255.

GREATER EL DORADO COUNTY - Four day/week General practice in 1700 sq. ft. with 5 Ops. Eaglesoft, 8 computer stations, digital pan, 2 digital sensors, and 4 days hygiene/wk. Great location. Owner retiring. #CA343-Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE - General Dentistry- 4 Ops, highly-desirable area, equipped with IO camera, Digital Laser, and Dentrux. Est. 20+ years, 2015 GR of \$945K. #CA350 Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN - 4 Ops with IO camera, Digital X-ray, Laser, Dentrux software. Established 20+ years, 2015 GR \$945K #CA331 Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN/AUBURN - General Dentistry- highly desirable location with 5 Ops. 2015 coll. of \$850K. Buyer must purchase 1600+sf facility w/practice. Owner retiring. #CA338 Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS - Separate Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - NEW LISTING - 2,099 sq. ft. Prosthodontic office 5 Ops Fiber Optic, Eaglesoft software. 2015 GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255.

HAYWARD - General Practice. 2 fully-equipped ops, 2 addtl plumbed. 2014 GR \$186,000, very low overhead. 3100 sq. ft. building w/rental income for sale. #CA316 Jim Engel - 925-330-2207.

MARIN COUNTY - 1250 sq. ft. 3 operatories. Fee for service 2014 GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

MOUNTAIN VIEW - General Dentistry- 1,100 sq. ft. office in great location w/4 ops, Dentrux software, digital x-rays. 2015 GR \$371,000. #CA335-Jim Engel - 925-330-2207.

NORTH COAST - Endo Practice. 6 Ops, 5 plumbed 3,300 sq. ft. Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

OAKLAND - General Dentistry- 12 ops in 5,000 sq. ft. modern office. GR of \$1.5MM with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360-Jim Engel - 925-330-2207.

OAKLAND - General Dentistry- Appx. 1,500 sq. ft. w/4 Ops, Dentrux software, Dexis Digital X-ray. 2015 GR \$1M, 5 day week. #CA293-Jim Engel - 925-330-2207.

PASO ROBLES AREA - \$2.25M GR, 52% overhead. Buyer must be skilled in restorative, surgical procedures, implant placement. Purchase of Bldg to be considered. Owner will work for buyer a couple of days a week. #CA355-Dennis Hoover - 209-605-9039.

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255.

SACRAMENTO - NEW LISTING - 1,020 sq. ft., 3 Ops, intra-oral, digital x-ray, Open Dental software. HMO practice, established 20 years, 2015 GR \$420K, low overhead. #CA384-Valerie Higgins - 209-627-9347.

SACRAMENTO - 8 Ops w/Schick digital x-ray, Pano, Laser and Eaglesoft software. 2015 GR \$1.9M. #CA337-Thomas Wagner - 916-812-3255.

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1760 sq. ft. 2015 GR \$1.2MM with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357-Jim Engel - 925-330-2207.

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on two and a half day work week. Selling all Active and Historical Charts. #CA330-Jim Engel - 925-330-2207.

SAN RAFAEL - NEW LISTING - General Practice: 800 sq. ft. office, 3 Ops. 2015 GR \$796,000, 3 day week, 55% overhead. Eaglesoft PMS, Dexis Sensor, Panoramic, Laser. #CA358-Jim Engel - 925-330-2207.

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SANTA ROSA - General Dentistry & Building. 3 Ops. 2015 GR \$563K w/\$186K Adjusted Net. #CA200-Dennis Hoover - 209-605-9039.

STOCKTON - General Practice: 7 Ops, 2052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361-Jim Engel - 925-330-2207.

VACAVILLE - 2,400 sq. ft. office with 4 ops. Digital X-ray, Pano, Laser, Dentrux software. 2015 GR \$519,000 3 day/week. Sister practice #CA321, sale combined or separate. #CA322- Thomas Wagner - 916-812-3255.

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MODESTO - NEW LISTING - 2015 GR \$918,000, adj. net \$441,000. 2,800 sq. ft with 8 Ops, digital x-rays, Pano, Dentrux Software. Owner is retiring. #CA380-Dennis Hoover - 209-605-9039.

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Featured Listing

Orange County, Shopping Center Location in prime upscale area. This fee for service practice has been established since 1997 offering over 19 years of Goodwill. The practice offers five fully equipped operatories, digital X-ray, collecting \$303,846 in 2015 on 3 days/week. Seller teaching full time. Works only 1 day per week, associate working 2 days/wk.



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Cudahy Practice: Opportunity with Condo Suites for sale, Seller teaching full time, offering over 24 years of Goodwill. The practice is located in single story professional complex. Only dentist in the building. Clinical suite offers four operatories, three fully equipped, 1 surgical operatory, Digital x-ray, private doctors office. Ideal location offers easy freeway access from the 710 Freeway. *100% financing on Real Estate for qualified Buyers.* **UNDER OFFER**

Hacienda Heights: 2 eq. ops. in approx. 800 sq. ft. located in condo suite in a two-story, large professional complex. Prime area of Hacienda Heights just North of Colima Road. Condo suite must be purchased with the Dental Office. Patient Charts included but not guaranteed. Priced to sell

Hemet: Retiring Seller offering 38 years of Goodwill. Collected \$378,944 in 2015 on a 3-day week schedule, 2 hygiene days, Condo suite for sale. Priced at 50% of gross revenue. **"AVAILABLE" seller will consider all offers.**

La Jolla: Turnkey opportunity offering 3 ops, Digital x-ray, Easy Dental Software, reasonable rent, patient records included. Seller works in La Jolla 2 Days/Wk. "Priced to sell".

North County San Diego Practice W/ Real Estate For Sale: This stand alone building has been an existing practice since 1954. Seller re-furnished the building in 2009. The practice offer 4 operatories, 2 fully equipped, digital x-ray. Seller has another practice in La Jolla and must be purchased together. (financials co-mingled).

Orange County: Located in a strip shopping center on a busy intersection, this 3 operatory (2 equipped) practice offers a great location, beautifully designed suite, digital x-ray, 6 year old equipment and much more. The Seller is relocating out of state. Call now, this practice will not last on the market. A must see opportunity!!!

Panorama City: Gross \$1.3 MM Practice located in busy shopping center. High foot traffic, Associate run practice offering services in GP & Ortho. 7 Ops. Digital X-Ray, Pano, Eagle Soft software. **" Available Back On Market"**

Pico Rivera : Practice with Real Estate for Sale. Practice was established in 2007. Building partially built-out offering 2 fully equipped operatories in 2460 square foot office. Rear portion of building (not built-out), but plumbed for 6 additional ops. Premium location with ample parking on multiple lots. Location offers great potential. **"UNDER OFFER"**

San Fernando Valley: Providing excellent exposure and foot traffic. The office offers 9 operatories, 4 fully equipped in a spacious suite. The practice offers Digital X-ray, Computer Age Software, Pano and much more. The equipment is only 7 years old and in excellent condition. This location offers great potential in Strip Shopping Center.

San Marcos / North County San Diego: Leasehold & Improvement Opportunity Located in up-scale prime area of North County San Diego near Senior Living Community, Golf Course and Club House Community. The office provides good marquee signage in Two-Story Commercial Building. The office offers 2 fully equipped operatories (1 plumbed not-equipped) in approx. 1000 square foot suite. Digital X-ray. Ideal for Satellite office or Specialty practice. Priced at only \$59,500.

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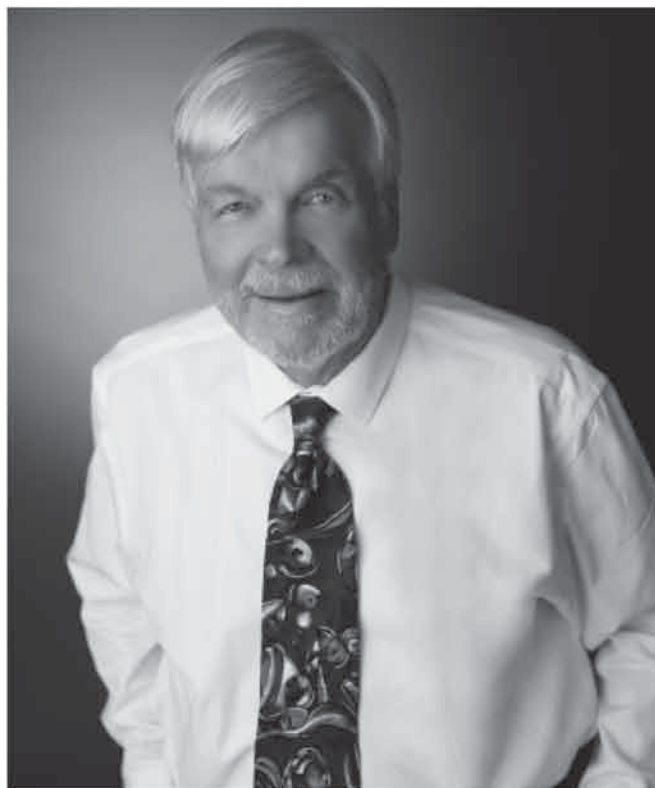
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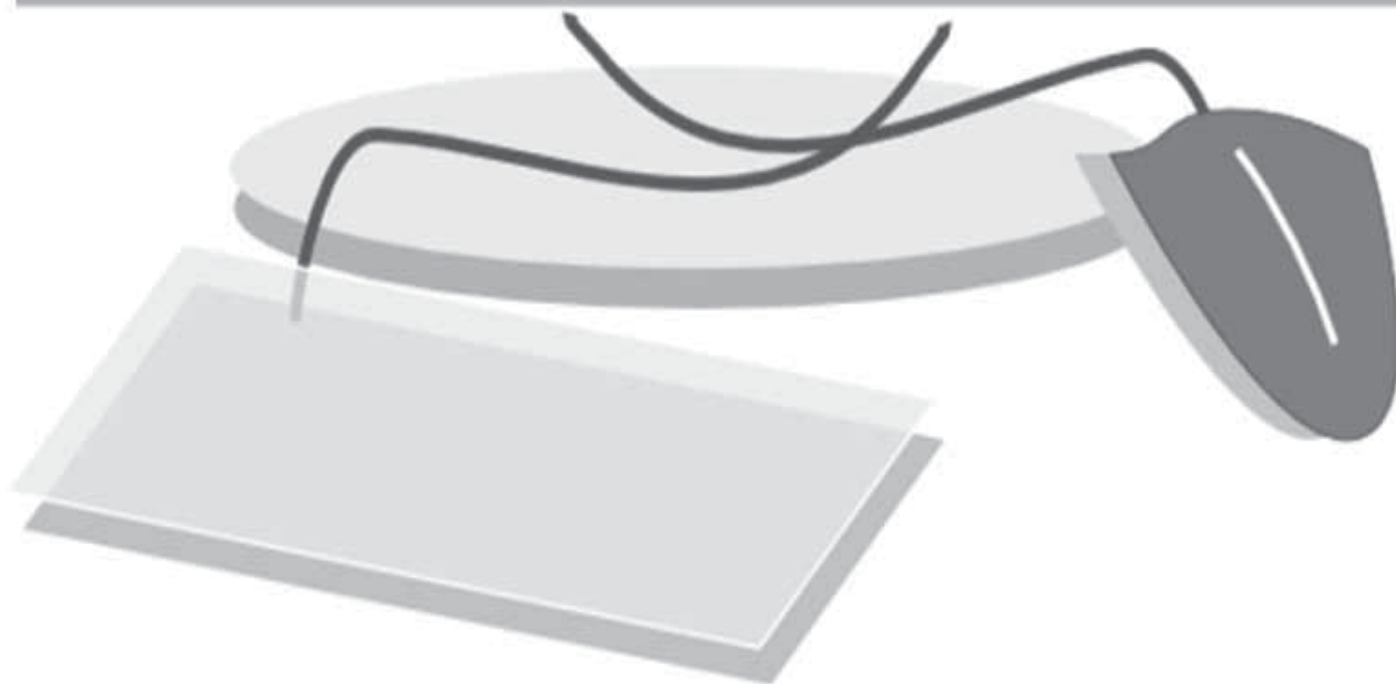
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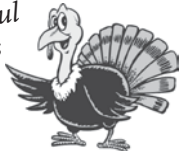
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