



# **PINHOLE SURGICAL TECHNIQUE**

**Pinhole® Tidal Wave is Sweeping the World!**

**Chao PINHOLE® SURGICAL TECHNIQUE**

**(888) 705-1390**

**Scalpel-free, Suture-free\*, Graft-free**

**Chao J. Int J Periodontics Restorative Dent 2012; 32: 521-531**



**Ellen**  
12/12/06 - Before Pinhole® crown shortening used in conjunction with Pinhole®.



7/11/14 - 7 year results after Pinhole®. \*Per the suture-free method taught at the seminar.



**Grace**  
Before Pinhole®.



Furcation problem improved after Pinhole®.



Elite chair-side cadaver training

**As seen on:**



**There are now 1,927 certified Pinhole® dentists trained worldwide, including 505 periodontists.**

**Join the first wave of periodontists and position yourself for the future!**

**Dr. John Chao, D.D.S., J.D.**  
the inventor of  
The Chao Pinhole®  
Surgical Technique

\*Method Patent No. US 8,202,092 B2

\*\*Instrument Patent No. US 8,007,278 B2

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Chao Pinhole® is pleased to offer 0% interest financing on the tuition of \$6,500. 0% interest for 12 months @ \$541.67 per month.



**PinholeAcademy.com**  
**Call (888) 705-1390**

<input type="checkbox"/>	November	4-5,	2016	<b>FULL</b>
<input type="checkbox"/>	November	18-19,	2016	<b>FULL</b>
<input type="checkbox"/>	December	9-10,	2016	<b>LIMITED SPACE</b>
<input type="checkbox"/>	December	16-17,	2016	<b>LIMITED SPACE</b>
<input type="checkbox"/>	January	6-7,	2017	
<input type="checkbox"/>	January	20-21,	2017	
<input type="checkbox"/>	February	3-4,	2017	
<input type="checkbox"/>	February	17-18,	2017	
<input type="checkbox"/>	March	3-4,	2017	
<input type="checkbox"/>	March	17-18,	2017	
<input type="checkbox"/>	April	7-8,	2017	
<input type="checkbox"/>	April	21-22,	2017	
<input type="checkbox"/>	May	5-6,	2017	

**Course Fee: \$6,500 • 14 CE Units for CA Licensees • 100 S. First Street, Alhambra, CA 91801 (Los Angeles)**  
**There are 13 patented PST instruments per cassette. Each cassette sold separately at the seminar for \$4,000.**

# FREE PINHOLE® WEBINAR

**Join Us!**

**Wed., November 9, 2016  
5pm Pacific - 8pm Eastern**

**Dr. John Chao, the inventor of the Pinhole® Surgical Technique (Pinhole Gum Rejuvenation™) will share how and why the Pinhole® Surgical Technique produces such incredible long-term results.**

**Register Today!  
PinholeTraining.com**



Sal Gaytan, Director of  
The Pinhole Academy

- ✓ **33 month study (IJPRD October 2012)**
- ✓ **43 consecutive patients (16 men, 27 women)**
- ✓ **121 teeth treated**

Visit [PinholeAcademy.com](http://PinholeAcademy.com) to view the 33 month study on The Pinhole® Surgical Technique as published in the International Journal of Periodontics & Restorative Dentistry\*.

**\*Conclusion on page 530:** "PST may be deemed a **predictable, effective, minimally invasive, and time and cost effective** alternative to FCTG techniques for obtaining optimal patient based outcomes".

***Over 1,700+ doctors trained world-wide in PST!***

***\*The Scalpel-free, Suture-free, Graft-free method is the only method taught at the PST® Seminar.***

## **Top 10 Benefits of the Pinhole procedure for patients:**

1. Can correct gum recession in as little as 1 treatment session. Long term results are documented in the International Journal of Periodontology & Restorative Dentistry. (October 2012)
2. Minimal discomfort and swelling in most cases because the method is scalpel-free, suture free and graft free.
3. Typically, only 1-2 pinholes are made in the gums per quadrant of treatment.
4. The pinholes heal in 24 hours in most cases.
5. Only 2 over-the-counter pain pills required after treatment on average per the study in the International Journal of Periodontology & Restorative Dentistry. (October 2012)
6. Can prevent tooth loss and the need for other costly procedures such as implants or dentures.
7. Treatment sessions can be completed in as little as 1-2 hours in many cases.
8. Can enhance a more youthful and attractive appearance.
9. It is not unusual for patients to describe feeling happier due to being able to smile proudly without the shame or guilt associated with an ugly smile.
10. Most patients are back to work and normal light activities within 24-48 hours.



The logo features a thick, yellow rope with a black outline, forming a rectangular border with rounded corners. At the top center, the rope is knotted. Inside this border is a horizontal yellow oval with a thin white outline. The text "PEARSON DENTAL" is centered within this oval in a bold, black, sans-serif font.

**PEARSON DENTAL**

# PearsonDental

www.pearsondental.com

## Year End Clearance Sale & Grand Opening of our

**NEW Sylmar, CA Showroom!**  
Friday, December 9th, 2016  
(9:00am - 4:00pm)

## Free Professional Education Courses

To register, please fill out the form located at [pearsondental.com/yearendsale](http://pearsondental.com/yearendsale) and fax it to: (818) 833-3200 or e-mail to [ceclasses@pearsondental.com](mailto:ceclasses@pearsondental.com)

For Questions, please e-mail or call (800) 535-4535 ext. 252

All forms will be followed up with a confirmation of registration.

Location : Pearson Dental, Sylmar Branch  
13100 Telfair Ave, Sylmar, CA 91342

### Hyperion X9 3D

### Provecta S-Pan Cephalometric

AIR  
TECHNIQUES  
equipped for life

- Very fast scan in **4.1 seconds** (lat. head)
- Exceptional image quality
- Low radiation dose
- No sensor change from pan to ceph, 2 high-end Csl sensors are integrated
- **20 images** are acquired and sliced into 20,000 fragments. The best are selected and compiled to generate a single exceptionally sharp panoramic image – automatically!

- Panoramics from A to Z - An extensive range of bidimensional examinations also covering specific requirements such as orthogonal projections, bitewing exposures, advanced TMJ views



Starting At **\$895.00** Per Month

- Cephalometrics is less than a sensor away - To perform cephalometric projections, you can opt for a second sensor, but you are not obliged to because MyRay has also considered offering the relocatable option. By opting for just one sensor, this can be switched to and from the ceph arm and incorporates a no-risk safety device to prevent it being dislodged accidentally.

- CB3D Radiography - A straightforward upgrade to volumetric examinations is a no more than a step away from your initial purchase. With 3D capability, one scan generates a wealth of data taking you into a wider realm of diagnostic imaging.

### Myray Hyperion X5



Introducing the smallest Panoramic X-Ray  
on the market !!!

3' by 3' foot print at full rotation

- Take adult, Child, TMJ and Maxillary Sinus projections
- Mount it on a wall like an intra oral x-ray, on a 90 corner of your room or on a free standing base
- Includes IRYS imaging software and works with most other software
- Can be used with Windows or MAC, and has available APP to view on an iPad
- \*Qualifies for a Free CU2-HD Intraoral Camera

**\$21,495**

Starting At **\$569.00** Per Month



# Anthos R7 Operatory Package

# anthos

Starting At

\$16,995

## Euro Delivery Option



**Smart Touch Display** The new instrument control panel is divided into two parts: a touch screen on the upper part, used to manage functions and read instrument/hygiene system data, and a keypad to control patient chair movements, operating light and cuspidor bowl.

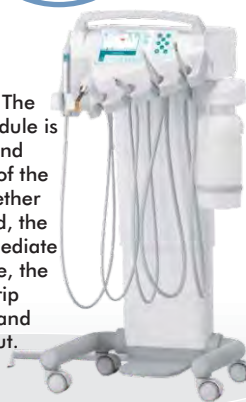


## LED Light Option



## Cart Option

The Cart version ensures absolute working freedom. The mobility of the dentist's module is perfect for any workplace and allows optimal positioning of the operating instruments. Whether right-handed or left-handed, the Cart solution offers an immediate response. Height-adjustable, the module features an easy-grip handle, a large table area and ergonomic instrument layout.



### Anthos R7 Chair

- Hydraulic
- Double-Articulating Headrest
- Standard joystick chair foot control
- Available in ultraeather plush upholstery
- Pneumatic headrest option available

### Assistant's Vac Pack

- 1 3-Way Heated Syringe
- 2 HVE, 1 SE
- Touchpad cuspidor and chair control

### Venus Plus-L LED Light

- Dual LED Reflected-Lights
- Head features 3-axis adjustment
- On/Off Switch
- Light intensity from 6,000 to 50,000 lux
- Color temperature 5,000K
- Autoclavable Handle

### Anthos R7 Unit

- Smart Touch w/Implant library Digital Display
- Surgical I.V hook up option
- 2 Auto-Handpiece Control Unit
- Ceramic Cuspidor Bowl Option Available
- Doctor's Side Tray Holder

### Smart Touch Display

The new Smart Touch instrument control panel provides advantages that go beyond those of a standard user-friendly touch screen. The extremely advanced control electronics gives the dentist precise control of instrument parameters and the main dental unit functions.

Setting parameters via the display icons and reading data couldn't be simpler, faster or more intuitive. Interactive electronics ensures attainment of maximum induction micromotor performance, with control of both speed and torque, expressed in effective Ncm.



## ULTRACLAVE® AUTOMATIC

### Model M11

- Fully Automatic Sterilizer
- One Button Operation
- Chamber Size:
  - M9: 9" diameter
  - M11: 10" diameter
- Expires 12/31/2016

\$5,795

Rebate \$400

### Model M9

\$4,995

Rebate \$300



## CLASSIC SERIES

### Model 2540M

\$4,295

### Model 2340M

\$3,795



## EZ SERIES FULLY AUTOMATIC AUTOCLAVE SERIES

- Fully automatic, one button operation
- 2 Year Warranty

EZ9 Chamber: 9"W x 18"D.

EZ10 Chamber: 10"W x 19"D.

EZ11 Plus Chamber: 11"W x 19.8"D

\$400 Manufacturer's Rebate

- Expires 12/31/2016

Rebate \$400

### Model EZ10

\$4,995

### Model EZ9

\$4,495

### Model EZ11 PLUS

\$5,395





## SUNIRAY 2.0 Digital X-Ray Sensor

- Simple and Easy Software integration
- Low Radiation
- Automatic Image Enhancement
- Functional and Ergonomic Design
- Latest CMOS Technology
- Designed and manufactured in Silicon Valley

Ask About Our Year End  
Combo Promotion

**\$9,995**

## Sopro 617 W/USB Docking Station

Its elegant (curved) design improves your viewing access into the patient's mouth. The 105° angle of view (a 15 degree increase) differentiates it from other cameras on the market by allowing for better exploration of the distal areas.

The SOPRO 617 camera is equipped with "fixed focus" – its large depth of field provides you a clear image in any circumstance.



Classic LEDs  
Without Condenser



SOPRO 617 LED  
Without Condenser

**\$1,995**

## Sopro Life W/USB Docking Station

The auto fluorescence technology allows you to detect occlusal or interproximal decay, even in its earliest stages, which can often be missed by the eyes or by x-rays. It allows you to differentiate healthy from infected tissue in order to excavate only the tissue which is diseased. Soprolife functions "live" in three modes and is free from ultraviolet or ionizing rays. Images of unmatched quality!

**\$4,195**

## Ultra PC™ Nitrous Unit 2 Year Warranty



Designed for the clinician preferring the dual control method of establishing N2O settings and state-of-the-art design innovation. The unit combines conventional operation with optimal safety, and its revolutionary styling complements modern operator aesthetics

- Independent O2 & N2O controls
- O2 flow & on/off switch combined
- N2O lock™ (An Accutron exclusive)
- Ever-ready oxygen flush
- Oxygen resuscitation connector
- Emergency air valve
- Directional check valve



**\$3,195**

## Newport Flowmeter System

Offers a practical solution to the challenges associated with operator space planning and ready availability of conscious sedation equipment. A totally integrated mobile unit with a stabilizing low gravity center, it glides easily between operatories and can be positioned discreetly under standard-height counter space.

- Enclosed 4-cylinder portable system
- Tilt-out cylinder cradle
- Flow tubes at a 15° angle
- Directional check valve
- Oxygen fail-safe
- Ever-ready oxygen flush
- Emergency air valve
- Single-knob on/off and total flow control
- Rubber goods storage area
- N2O ratio control with 70% maximum
- N2O Lock™ (an Accutron exclusive)
- Oxygen resuscitation connector



Digital or Analog  
Starting

**\$3,995**



## Gendex GXS-700 Digital Intraoral Sensors

- High quality image capture that provides brilliant diagnostic results.
- Advanced CMOS sensor technology enhances image quality, elevating technical and diagnostic capabilities
- High-Performance sensor captures high resolution images, providing more than 20 viable line pairs per millimeter
- Two ergonomically designed sensors improve patient comfort.
- Direct Hi-Speed USB 2.0 connectivity offers optimum portability
- Software integration and "Always Ready" image capture improves workflow



Size#1 and Size#2

**STARTING AT:  
Trade-in Price  
Call for details!**

**\$14,495**

**Combo Deal**

## Clio Sensor

### User Friendly

Minimize time for staff training so you can focus on patient care. One step tool functions allow for super fast editing capabilities.

### Touch Screen Ready

Cliosoft was specifically designed with large colored buttons for touch screen tablets.

### Cost Efficient

All you need is a tablet, a Clio sensor, and Cliosoft to efficiently practice state-of-the-art imaging.

### Crystal Clear Image

Clio sensors have 20 line pairs per mm and coupled with Cliosoft's automatic image processing technology, you get the best image quality shot after shot. Features such as SOTA PoP allows for the highest diagnostic x-ray image from a touch of a button.



Ask About Our Year End  
Combo Promotion

**\$10,995**

## Scan-X with InLine Erase



Digital Imaging System

-Manufacturer's Promotion available, call for details

Scan-X Models  
Starting At

**\$6,495**



## Nomad Pro2 Handheld DC X-Ray System

New improvements:

- More durable, reliable, and improved battery
- Available in Black

Features Include :

5 lbs weight

Handheld design



**NOMAD PRO 2**



Available in  
Black  
or  
White

## Clarix i4D Intraoral Camera

Direct Integration with most popular imaging software including Eaglesoft, Apteryx, and Dexis



**\$2,495**

## Belmont Bel-50 DRR180 L/R Package

### Belmont 50 Chair

- Hydraulic Chair
- Double Articulating Headrest
- Thin Profile Backrest
- Swing Away Arm (130°)

### Belmont BDS-0050 Assistant's Chair-Mounted L/R

- Rear vac pkg
- 1 Assistant's Syringe
- 1 SE Valve
- 2 HVE Valves

### DRR180 Gyrate Systems L/R Swing Unit

- 4 Auto Handpiece Control Unit
- 3-Way Syringe
- Self Contained Water Bottle System
- Wet/Dry Foot Control

### Swing Mount L/R Light E-360

- Hi and Low Intensity Switch
- 3 Axis of Rotation



**Belmont**

**\$9,495**

## Quolis DRR090 Package

### Belmont Quolis® 5000 Chair

- Electro-Hydraulic Chair
- Articulating dual axis headrest
- Thin back rest for excellent access to the patient oral cavity
- Swing away armrest (130°)
- Built-in touchpad at both sides of the chair for base up/down, backrest forward/recline, 3 programmable positions, auto-return rotation lock.
- Easy to position dual axis headrest

### Belmont 501 Clesta Unit Mount Light

- Touch Less ON/OFF & Manual Switches
- 3 Position Intensity Switch

### DRR090 Delivery System

- Telescoping Assistant's Arm
- 3 Auto Handpiece Control Unit
- Self Contained Water Bottle System
- Wet/Dry Foot Control
- Doctor & Assistant's Three Way Syringe
- 1 SE Valve, 2 HVE Valves



**Belmont**

**\$11,995**

## Dci Pro 31 Package

### DCI Hydraulic Chair

- Double Articulating Headrest
- Hydraulic Lift System
- Foot control with Auto return

**DCI**  
EQUIPMENT

### PRO31 Delivery Unit

- 3 Auto Handpiece Control Unit
- 3-Way Syringe
- Wet/Dry Disc Type Foot Control
- Standard Assistant's Arm
- 1 SE Valve, 1 HVE Valve

### DCI Unit Mount Light

- Dual Light Intensity Switch
- Adjustable Automatic on/off switch



**\$6,995**

## Anthos DRR090 Package

### Anthos A7 Dental Chair

- Comfort 3-axis headrest with orbital-movement and
- Hydraulic chair
- Control keypads on seat side
- Rotating patient armrests (right-hand and left-hand)

### DRR090 Delivery System

- 3 Auto Handpiece Control Unit
- Telescoping Assistant's Arm
- Self Contained Water Bottle System
- Wet/Dry Foot Control
- Doctor & Assistant's Three Way Syringe
- 1 SE Valve, 2 HVE Valves

### Belmont 501 Clesta Unit Mount Light

- 3 Position Intensity Switch
- Touch less on/off activation
- Shade selection in the light of day

**\$9,995**

**anthos**



## Quolis 5000 Package

### Belmont Quolis 5000 Chair

- Electro-Hydraulic Chair
- Double-Articulating Headrest
- Thin Profile Backrest
- Swing away armrest (130°)
- Integrated Armrest Touchpads

### QDU-5870 Swing Arm Delivery Unit

- Large touchpad with a digital display
- Integrated main control PCB
- 3 handpiece automatic control
- Quick-disconnect type bottled water system

### QDU-5630 Swing Dental Light

- Color temperature 5000K at 4800 & 4600K
- 3 Intensity of 2600, 2000 & 1400 FTC (composite mode)
- Touchless sensor switch for on/off and composite mode



**Belmont**

**Starting At**

**\$17,995**

## Marus Pro31 Package

### NuStar DC 1700

- Hydraulic Operation
- Seamless Upholstery
- Narrow Backrest
- Dual - Articulating Headrest
- Swing Away Armrests
- Integrated Back Switches
- Standard Foot Control
- Four operator - programmable positions
- All-metal construction

### DCI PRO31 Delivery Unit

- 3 Auto Handpiece Control Unit
- 3-Way Syringe
- Wet/Dry Disc Type Foot Control
- Standard Assistant's Arm
- 1 SE Valve, 1 HVE Valve

### DCI Unit Mount Light

- Curved Operating Light
- Three axis tension adjustment

**marus**



**\$7,495**

**Full Dental Operatory Packages**  
**Starting at \$6,495**  
**Call (818) 833-7701 for more details**



A decorative border made of thick, yellow, braided rope with black outlines, forming a rectangular frame with rounded corners. The rope is knotted at the top center and bottom center.

# **XCEL SEMINARS**



# 10th Annual Comprehensive Dental Skills Series

Knott's Berry Farm Resort Hotel

**Nov. 20, 2016:** Improving the Patient Anesthesia Experience: Decreasing Pain in the Dental Office *Dr. Sean Boynes is a practicing dentist, expert witness, professor, author and expert on dental anesthesia.*

**Dec. 4:** The Geriatric Boom...Understanding This Unique Population & Treating All Phases of Their Oral Health *Dr. Lou Graham, is back by popular demand for another great topic! He is an internationally renowned and exceptionally educational and entertaining speaker.*

**Dec. 18:** Updates in Pediatric Dentistry *Dr. Mark Cannon is a Pedodontic Diplomate and Professor at Northwestern University who has worked on the cutting edge of learning and teaching the newest and best dental care for children.*

**Jan. 8, 2017:** Comprehensive Introduction to Dental Sleep Apnea (8AM-5PM and 8 CE Units) *Dr. Rob Veis has been practicing for almost 30 years, was a professor at USC for 12 years and lectures nationally on restorative dentistry and appliance therapy.*

**Knott's Berry Farm Resort Hotel, 7675 Crescent Ave, Buena Park, CA  
(Beach Blvd. exit of the 5, 405 & 91 Fwys)**

**ALL COURSES ARE ON SUNDAYS (8AM-4PM)  
AND 7 CA CEs EACH**  
**\$139 EACH LECTURE, \$249 FOR THE 8CE  
INTRO TO DENTAL SLEEP APNEA COURSE  
OR THE ENTIRE 4 COURSE SERIES  
(29 CA & AGD CEs)  
FOR ONLY \$499!**

COURSE SERIES  
SPONSORED BY:



## COURSE TOPICS

**Improving the Patient Anesthesia Experience- Decreasing Pain in the Dental Office:** *The number one way dental providers are judged relates to the pain experienced by a patient during care. This presentation covers the patient experience and reviews the new anesthesia agents, devices, and techniques that improve outcomes and build practices, including:* Discuss new research and anesthetic agents that impact the practice of pain management in dentistry ♦ Discuss occurrences and basic management of local anesthesia adverse events ♦ Gain knowledge on new anesthetic products that impact patient outcomes ♦ Discuss basic anesthetic armamentarium with updates in methodology

**Geriatric Care:** *The biggest boom in dentistry will be the ever growing geriatric population. What is a geriatric patient? Is it age dependent and the answer is not really! Decisions are often very challenging on what is best for the patient. Treatment planning and case presentations and other highlights are:* Prevention is for all ages and doesn't stop here! ♦ Customizing your approaches for plaque, xerostomia and so much more. ♦ Reporative dentistry, when, where and why and what materials are best to utilize ♦ Grafting decisions and why you need to incorporate these into your practice ♦ Direct restorative materials that are must haves for this group Indirect options that are essential to understand and how embrasures and margins are age dependent

**Updates in Pediatric Dentistry:** The course will begin with modern concepts of caries management and minimally invasive dentistry. The importance of preventive care in pediatric dentistry cannot be over-emphasized. Diagnostic aids necessary to determine the best methods for prevention will be described and techniques for prevention recommended for the different cases as presented. The apprehensive child patient may be very challenging, and therefore the correct psychological management of these patients must be addressed. There is a substantial number of complicating factors that must be considered with these patients, such as, parenting, societal changes, and stage of development. The coping methods to allow for successful treatment will be presented including sedation, nitrous oxide analgesia, and treatment under general anesthesia. The restorative care of all dental patients require a strong knowledge of dental materials and their applications. The course will present new concepts in adhesion and current research into new dental materials familiarizing the participant with current technology. Pulpal therapy has undergone a number of changes with many practitioners sadly out of date. The discussion of current methods, research and animal studies will update the attendee to new, promising procedures in pulpal therapy.

**Intro to Dental Sleep Medicine (8 CE Units):** *This course is intended to provide a comprehensive overview of diagnosis and treatment of sleep apnea cases for dentists interested in adding this growth area to their practices. Dr. Veis will cover all aspects diagnosis and the sleep study, deciding which appliances to use for treatment, measuring and fitting the appliances, interacting with the fabricating lab, and how to manage the billings to medical insurance, including:* Introduction to sleep stages, disorders and why there is a need for treatment? ♦ Sleep apnea signs/symptoms/clinical issues and treating sleep apnea via dental appliance protocol review ♦ Services to do and read sleep tests ♦ Overview of Appliances - pro's and con's of all of the major sleep appliances ♦ Model analysis, mixed dentition and how to take construction bites for making certain appliances ♦ Group work on an actual case and diagnosing appliance ♦ Services to fully take care of the medical billing for these services

TUITION	4 COURSES	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$499 , Staff: \$299	Lectures - Dentist: \$139, Staff: \$119 Intro to Sleep Medicine: \$249
Less than 14 days before an event	Dentist: \$519 , Staff: \$319	Lectures - Dentist: \$159, Staff: \$139 Intro to Sleep Medicine: \$269

Fees include continental breakfast, CE credits and free hotel parking. Registration is at 7:30am, courses are 8am-3:30pm. It is an extra \$20 fee for all onsite and walk-in registrations.

Last Name \_\_\_\_\_ First Name \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Cancellation Policy:** Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancellation fee. No refund or credit less than 14 days from an event.

Additional registrants \_\_\_\_\_ Course Dates: \_\_\_\_\_ Total Amount \_\_\_\_\_

**Register online at [www.xcelseminars.com](http://www.xcelseminars.com)**

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Erin at 310-663-4055 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers, we are dedicated to providing only evidence-based information in our courses.



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