VOL. 13 NO. 10 • October '16 So. Calif. Edition

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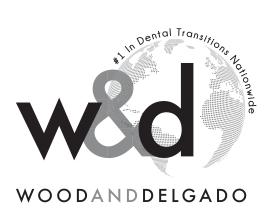
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#### October 21st, 9:00-3:30pm

#### **Dental Transition Seminar**

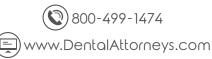
"Navigating the Dental Transition Minefield" Costa Mesa, California | 7 AGD Hours Register at: www.w-acpa.com/seminars.html Patrick J. Wood

October 21st, 8:30-2:30pm

#### Doctors and Owners Considering Buying and/or Selling

"Is the Price Right?" San Diego, California | 6 AGD Hours Register at: Email- Seminars@mckenziemgmt.com Jason P. Wood

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Periodontist Wanted for Established Practice email CV to cadentalproinc@gmail.com.

Looking for P/T associate dentist in Montclair on Thursdays. Email resume to: ychangdds@gmail.com.

Sleep Monitor Embletta Gold \$2,600 818-321-5489.

**Ortho RDA** Assitant NEED in LA area contact: orthosmile.oc.la@gmail.com.

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Amalgamator, Maxima Sunburst, works great, \$75 astolya@yahoo.com.

**RDAEF P/T** needed for private practice in Tustin. Email resume to (lelsinoredds@hotmail.com).

**Orthodontist Needed** to share a nice dental office close to La Jolla and Marine Base, (858) 699-2968.

Sleep Monitor Embletta Gold \$2,600 818-321-5489.

DENTAL BILLER NEEDED IN ANAHEIM ASAP. EMAIL RESUME TO mariadental@yahoo.com.

Dental Assistant needed San Pedro PPO office. (310)7558520.

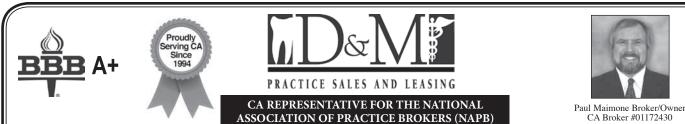
**Looking for** orthodontist for busy GP office in San Gabriel Valley. email vtchen@yahoo.com.

**Ortho Assistant** needed multiple locations please fax resume to 323-222-8885 attention Valerie.

RDH Part-time RDH needed. Reseda, CA. Email resume to manager@firstdentalimplantcenter.com.

**Peri-Pro III** \$500. Pick up only in Orange County or Oxnard 818-317-7902.

OCTOBER 2016



#### **KERN COUNTY**

BAKERSFIELD #29 - PRICE REDUCTION! (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/ PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

SO. EAST KERN COUNTY - (5) Op comput G.P. VERY LIMITED COMPETITION! In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

So. KERN COUNTY - PRICE REDUCTION! (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Once did \$1M+ in collections full time! Can do again! Seller motivated!

#### LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. FENDING

PANORAMA CITY - (5) op comput G.P. Located in a free standing bldg. w exposure/visibility & signage. Cash/PPO/Denti-Cal. Was doing \$600K+ full time. Presently doing \$300K+ part time. Needs new full time DDS to rejuvenate Collections!

SAN FERNANDO VALLEY #9 - (8) Op, comput G.P. with central nitrous. Located in a multi story high rise prof bldg. on a main thoroughfare. Cash/Ins/PPO/HMO pts with approx. \$7K/mos Cap Cks. Dentrix (G5), Digital X-Rays & CT Scan. 2015 Gross Collect of \$1.41M+. Open (5) days/week with no nights & no weekends. Averaging 50+ new pts/ mos. (5) Hygiene days/wk & (7) DDS days/wk. Refers out Ortho, some Endo & some Perio surgery. 40+ Years of Goodwill. SOLD

SAN FERNANDO VALLEY #10 - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-ray, CT Scan, Laser, Dentrix s/w & (5) year old eqt. Gross Collect. \$1M+/yr. Cash/ Ins/PPO pts. Reasonable overhead w high net!

SAN GABRIEL VALLEY CONFIDENTIAL CITY - (4) op comput G.P. w newer P&C Eqt. FFS. 2015 Gross Collect \$881K+ on a (3 1/2) day wk. (4) days of hygiene. Paperless office w Eaglesoft s/w & Shick digital x-rays. Eqt'd w electric hand pieces, Oprocare intraoral camera system, velscope cancer screening, air abrasion, electric endo engine, The Wand delivery system, soft tissue laser, etc etc! Sweetheart lease & low overhead. Seller retiring. **SOLD** 

WESTLAKE VILLAGE - Fully equipped Turnkey Office in an upscale demographic area. (4) ops/(3) eqt'd. Located in a smaller prof. bldg. w a favorable lease. Office is fully networked, is digital, & has a newer upscale buildout & mostly newer eqt. Excellent off street free parking. Seller has experienced exponential growth at this location & is purchasing a bldg. Now it's your turn to grow. Offered at less than buildout cost. NEW

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- · Locate & Negotiate Dental Lease Space
- · Pre-Sale Planning



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ORANGE COUNTY HUNTINGTON BEACH - Fully Built out Dental Office for Lease in upscale community. The suite is currently configured as an O.S. Office w (3) surgery rooms, (2) consultation rooms, (1) recovery room, (2) add. plumbed ops, central N2O2 & a Pano area. The 1,962 sq ft suite is in a medical/dental bldg. on a main thoroughfare. The office has great access to the 405 Fwy and has ample & free surface parking. Some dental eqt & furniture are also available for a modest sum. LL is Offering T.I.'s & favorable terms for a long term lease.

SANTA ANA - Absentee owned (6) op fully eqt'd G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO pts with no HMO & no Denti-Cal. Comput & Pano eqt'd. 2015 Gross Collections of \$489K on a (3 1/2) to (4) day week. PENDING

#### **RIVERSIDE COUNTY**

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#### SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

#### SAN DIEGO COUNTY

**CLAIREMONT** - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/ Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD** 

#### SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrix s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. Landlord rental incentives being offered. [SOLD

#### VENTURA COUNTY

**OXNARD #9** - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. Annual Gross Collect \$200K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **NEW** 

PORT HUENEME - (3) op comput. G.P. located in a large strip center on a busy main thoroughfare. Excellent exposure/visibility/sig-nage & ample free parking. (2 1/2) - (3 1/2) year old equipt. Dentrix s/w. Cash/PPO & some Denti-Cal. Gross Collect of ~ \$250K on a p.t. Associate run schedule. Averaging (15) new pts/mos. Sweetheart Lease & very low overhead. Seller does no advertising. Seller to concentrate on his main office.

**<u>THOUSAND OAKS</u>** - (4) op comput G.P. (2) ops eqt'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrix s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving. PENDING

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Avvo Review #104 Posted July 21, 2016 by Andrew

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**Chino** 3 treatment rooms & 2 plumbed not eq. ops. located in a 1,600 sq. ft. suite. Greg Beamer 909-542-4891.

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**PRACTICE FOR SALE** DUARTE GP in busy shopping center; Proj. approx. \$173K. California Practice Sales, Inc. Phone: 714-639-2775.

**Practice Appraisal:** Over 20 years' experience in practice sales. Call Scott Daniels at Practice Concepts 877-778-2020.

**GARDENA** Great start up office! 2 ops in 500 sq.ft. Call today for more information! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

**\*\*Part time/Full** time Dentist needed **\*\***Pediatric Dental office looking for a good Kid Friendly Dentist to be part of a good team. Please send CV to childrenslancaster@gmail.com.

**South LA dentists,** need help planning your dental career? Call Sina Mansouri at 1-855-544-0245 or visit us at www.practicefinance.wellsfargo.com.

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**DENTAL PRACTICE** FOR SALE - CORONA: Shopping Center. Small 2 Op Turnkey Opportunity. Priced Right. Call Broker -Practice Sales & Appraisals (818) 999-9595.

**Must go!** 5 Kavo Deluxe Island Cabinets, 10 Kavo Rear Delivery Systems w/ Electronic High Speeds, 10, Kavo Delux Leather Chairs. Paid \$270,000 asking \$54,000 for everything. (818) 654-7100.

**La Jolla (Downtown L.J.)** Just a few blocks from the ocean! Recent remodel. No marketing being performed. Incredible growth potential! Ken Rubin Practice Sales (619) 299-6161.

Must 🕺 5 Kavo Deluxe Island Cabinets, 10 Kavo Rear Delivery Systems w/ Electronic High Speeds, 10, Kavo Delux Leather Chairs. Paid \$270,000 asking \$54,000 for everything. (818) 654-7100.

**Carson starter** practice collects \$96,000/year on 12 hours per week. Retail location. 3 ops. Seller is leaving the state. Asking \$70,000. Kurt Skarin 805-777-7707.



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### **PRACTICES FOR SALE** — October, 2016

**CHULA VISTA--JUST LISTED!! GENERAL** Practice and BUILDING! 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

**RANCHO BERNARDO--JUST LISTED!! GENERAL** Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

**VISTA--JUST LISTED!!** Starter Practice with some patients. 5 equipped in approx. 2000 sq.ft. Panoramic X-Ray. Along BUSY street. VERY REASONABLE!

**IMPERIAL BEACH--** This **GENERAL** Practice is situated in small retail center along major thoroughfare. DIGITAL Periapical and Panorex. 3 Ops (2 equipped). PPO and Self-Pay.

**SAN DIEGO--JUST LISTED!!** Retiring from GP with 18 yrs of Goodwill (FFS & PPO). 3 Ops in 1020 sq.ft. Situated on major thoroughfare near freeway.

**VISTA-- GENERAL** Practice situated in Retail Center along VERY busy thoroughfare. 4 Ops (3 equipped) in approx. 1400 sq.ft. ALL Digital and Paperless! Dentrix Software. Panorex. All Insurance and Cash Patients.

**SAN DIEGO--JUST LISTED!!** (San Carlos area)3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill

**LA MESA-- GENERAL** Practice and BUILDING located on Busy thoroughfare. 5 equipped Ops (plus 1 plumbed) in approx. 2700 sq.ft. Digital X-Rays and 1 year old Digital Pan.

for updates, please visit us at

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SAN DIEGO PRACTICE SALES can also assist you with <u>PRACTICE APPRAISALS</u>, <u>BUY-IN BUY-OUT TRANSACTIONS</u> and <u>LEASE NEGOTIATIONS</u>.

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-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him." -Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me." -Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

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**Anaheim practice for sale** busy intersection, medical plaza, 6 ops, full equipment, digital, Dentrix, just ask \$95,000 OBO, call 626-203-1720.

**LAGUNA BEACH** PRACTICE FOR SALE – Modern 1200 sq ft. 3 operatory general practice in desirable Laguna Beach – Dr is relocating out of California – grosses approximately \$700,000/year – digital xrays with Dentrix computer – approximately 70% caucasion, 30% Hispanic – some DentiCal - Thomas & Fees Practice Sales (714) 544-4341. **Complete Sensor** and Practice Management with EHR. Package includes everything you need to take x-rays and collect your money from insurance and track your patient's care. Call 1(800)397-6046 Today!

**Cerac Compact** dental milling unit wanted. Could be non working. Please contact Dr.Glenn Sperbeck @(310) 670-6944.

**40 (3365)** .022 Ortho brackets. MBT Rx hooks on 3,4,5's. \$15.00 per case. 50 cases of .022 Roth Rx, hooks 3,4,5. 15.00 per case. Pdcmulholland@gmail.com.

**Handheld Xray** unit available for sale; Nomad Aribex, manufactured in 2012. In perfect working condition. Two battery packs and a charging unit included. \$3000 OBO. Call 413 505 9324.



### **Practice / Career Opportunities Available**

ANAHEIM: Retiree with 20+Yrs Goodwill. Excellent / Easy to Find Location. Super Low Rent. Revenues of \$35k/month.

- BAKERSFIELD: Associate-run, multi-specialty Clinic. Revenues exceed \$85k/month on Conservative pace. Super Shopping Center Location. Large Revenue Potential.
- CANOGA PARK: Retiree with many years of Goodwill. First floor location. 3 Ops. Low overhead. Revenues exceed \$25k/mo on part-time schedule.
- **FULLERTON:** Practice with 10+ Years Goodwill. Shopping center location. 3 ops. Modern Office & Design. Reduced pricing due to seller passing away. Priced to sell now.
- LA HABRA / ROWLAND HEIGHTS: Over 10 years of goodwill. Revenues over \$20k/mo. Easy to find commercial location. Revenues over \$25k/mo on Part-time Sched.

LAKE FOREST: Rare practice opportunity in this super growth area. Modern office and equipped. Busy hygiene schedule. Seller transition available.

LANCASTER: Free standing visible building with 4 ops. Modern. Seller working only part-time. Excellent Starter Opportunity. Priced to Sell Quick!

LONG BEACH: Revenues over \$80k/mo. 1st Floor Location. Super well-run team to compliment busy office & hygiene program. Serious inquiries only.

- LOS ANGELES: Looking to Get Eased Into Practice? Retiree Willing to Assist Transition. Looking for Right Fit for Long-estab Holistic Private Practice. Beautiful Office.
- LOS ANGELES: Retiree with Over 25 Years Goodwill. Wilshire Location. Office Fully Updated. Seller working Part-time & willing to Assist in Transition. Super Opportunity.
- **NORTH HOLLYWOOD:** Location. Location. Location. Turnkey opportunity near Burbank Studios. Free standing bldg. Visible. Corner Location. Super-Low Rent.
- NOHO / VAN NUYS: Over 30 yrs of goodwill. Well-known practice & location. 1st floor with parking access. Revenues of \$30k/mo. Hispanic patients. Easy transition.

OCEANSIDE: Practice with 10 Years Goodwill. 3 ops. fully equipped. Modern facility. Long term staff. Priced right. Call now.

- **OXNARD:** Turnkey Office with Busy Storefront Location. 4 ops. fully equipped. Priced right! Hispanic clientele. Easy to Find 1st Floor Location. Low rent. Must See.
- PANORAMA CITY (North): 25+ yrs of Goodwill. Hispanic patients. Easy to Find 1st Floor Location. Revenues over \$25k/mo on Part-time Sched.

SAN MARCOS: Outstanding turnkey opportunity. Beautiful office. Fwy access. Low cost way to secure your practice and begin your practice.

SANTA ANA: This One Has it All !! Recently fully remodeled. Shopping Center Location. Revenues Exceed \$60k/month with No Promotion. Major Intersection.

SIMI/MOORPARK: 25+ Years Goodwill. Private only. Shopping center location. 4 ops. Modern Equipment & Design. Busy Hygiene program. Revenues over \$60k/month.

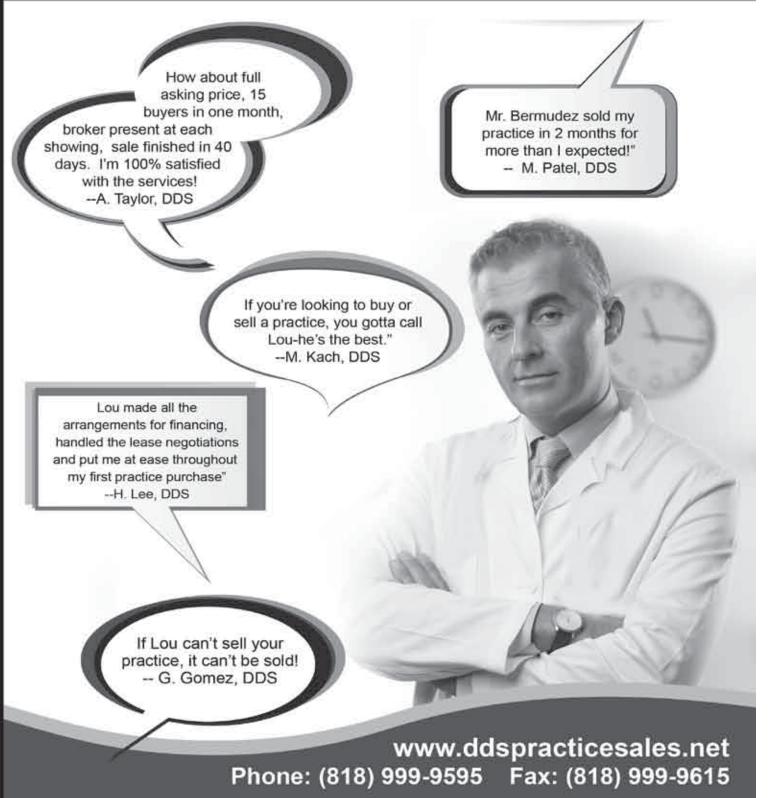
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**DENTAL PRACTICES WANTED** in Daly City, San Jose, Pleasanton, Peninsula Gross 500K-800K. Real Estate is a plus. PPO/ Cash. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comILCFPracticeSales.com.

**Cerec MC XL milling** with Blue Cam and Ivoclar Programat CS Oven. Blocks & accessories included.Very well maintained and in excellent condition. Dr. Vatan 310-991-7921 or omidvat@yahoo.com.

**NORCO/CORONA** Projected Gross 1.5, Seller will work back Absolutely gorgeous 8 ops Full price \$1.25 Call PPS 714-832-0230.

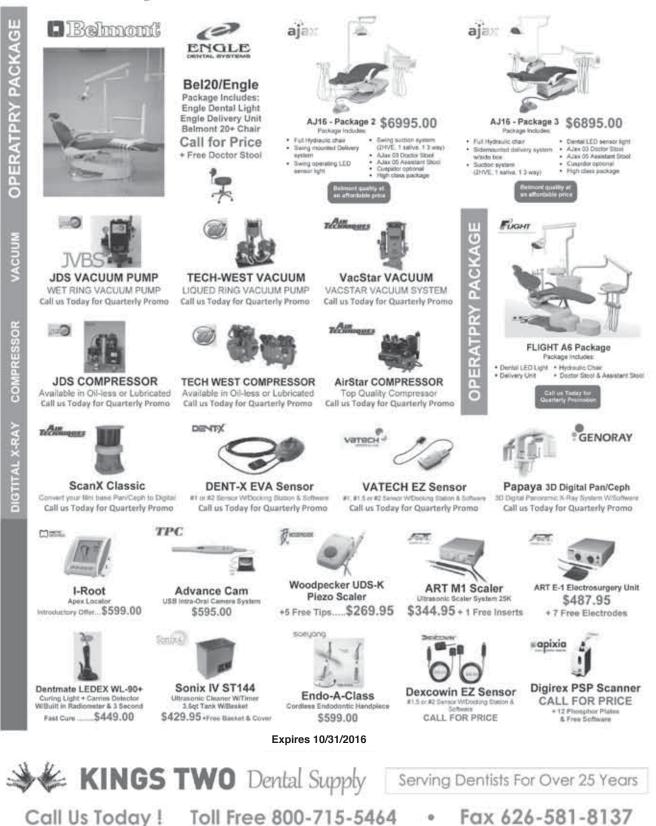
GENERAL DENTIST TO PARTNERSHIP IN BUSY DENTAL OFFICINE IN BAKERSFIELD INTERESTING SEND EMAIL AT luismico1@hotmail.com.

**S.J. Evergreen** practice for sale. Seller retiring. 2200 sq ft w/ 4-5 ops in shopping center. Ample parking next to major highway. Established 21 yrs. FFS, INS, PPO, cash. 2015 collections 760k, net 45%. Email quan.dental@gmail.com or call/text Quan at (408)876-0033.

Have a quality practice? I have quality buyers! Greg Beamer 909-542-4891.

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# When it Comes to the Sale

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**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Bakersfield, Burbank, Carson, Culver City, Duarte, Hawthorne, Lancaster, Long Beach, Northridge, Orange, Palmdale, Santa Barbara, Simi Valley, Thousand Oaks and Westlake Village.

**WESTWOOD FEE FOR SERVICE PRACTICE FOR SALE:** Great opportunity for someone with some patients in the area. Seller is 76 years old and retiring. The practice collects \$490,000 per year on 3 short days per week. There are 3 days of hygiene per week. No Denti-Cal, no HMO, no advertising, no evenings, no weekends. Seller refers all endo, all surgery, all perio, all pedo, all complex cases and all ortho. 3 equipped operatories. Lots of upside with this practice. Asking \$350,000. - *PENDING* 

**BAKERSFIELD FEE FOR SERVICE PRACTICE FOR SALE:** Located in the desirable southwest section of Bakersfield, this practice collects \$3.5 million per year with a net income to the working owner of \$1.0 million per year. Seller works four days per week with seven days of general dentist associate time plus one plus days per week of endo and one day per month of perio. 15 days of hygiene per week. Established in 1977, the practice moved to a new facility three years ago with 12 equipped operatories with digital x-rays, panoramic x-ray, two lasers and full computerization with Eaglesoft software. 8 additional operatories are plumbed but not equipped for future growth. No HMO and no Denti-Cal. Asking \$2,500,000.

**CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE:** This really is a full fee for service practice! 100% cash patients with no insurance plans. Seller is retiring after 38 years in practice. This practice is strategically located adjacent to the new technology park in Playa Vista with Google, Facebook and YouTube. Collections have been over \$800,000 for three years running (\$790,000 in 2012) with an average net income of \$250,000/year AND the seller refers all endo, all oral surgery, all perio and all ortho. Seller works four days per week with six plus days of hygiene per week. Five equipped operatories with digital x-rays and Practiceworks software. Asking \$650,000 for the practice. - *PENDING* 

**PALMDALE PRACTICE FOR SALE:** Free standing building on Palmdale Blvd. Thirty-six years of goodwill with the current owner. Practice collects \$765,000 per year with a net income of \$290,000 per year. 8 equipped operatories. 3 days of hygiene per week. 32% of the practice income is from hygiene and exams. Seller refers all ortho, all implant placement, perio surgery and children under the age of 7. Property can be leased or purchased with room to expand for a pedo/ortho area separate from the existing 8 operatories. Asking \$550,000 for the practice and \$850,000 for the real estate. – *PENDING AT FULL PRICE* 

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE:** Long established oral surgery practice collects \$1.4 million with a net income of \$775,000 per year on four days per week. 50+% extractions and 15% implants. Very strong referral base. No plan referrals. Seller will assist with a transition if desired. Asking \$900,000. – *PENDING AT FULL PRICE* 

**THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE:** Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000 – *PENDING* 

**SANTA CLARITA GENERAL PRACTICE FOR SALE:** Absentee owner. Seller has never worked in this office. Consistently collects over \$1 million/ year with an owner/operator net income of \$420,000/year. No Denti-Cal, no HMO, no advertising. Practice refers out most endo, all perio surgery, almost all oral surgery, all implant placement and all ortho. Six days of hygiene per week. Asking \$850,000. – PENDING AT FULL APPRAISED PRICE

**SANTA BARBARA COUNTY PERIO PRACTICE FOR SALE:** Established practice has over 30 new patients referred each month. Seller works 3 days a week and has 2 days of hygiene per week. 40% of the income is from implants, 30% from hygiene and 20% from perio surgery. Collections of \$600,000 per year with a net income of \$260,000. Asking \$425,000.

**NORTHRIDGE GENERAL PRACTICE FOR SALE:** Over 25 years of goodwill in the same location. Prime, growing, upper middle income area of Northridge. Seller collects over \$700,000 per year and nets over \$275,000 per year. Seller works four days a week and has three days of hygiene per week. Refers all endo, all oral surgery, most removable, most perio and all ortho. Seller works no evenings or weekends and does no advertising. The practice does not accept HMO or Denti-Cal patients. Asking \$600,000. – SOLD AT FULL PRICE

**SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE:** Very stable history of collections for the past four years with less than \$5,000 variation from the lowest to the highest year with average annual collections of \$772,000 and average net income of \$225,000 per year. Seller works a short four day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$450,000.

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**CARSON STARTER PRACTICE FOR SALE:** Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$95,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$50,000.

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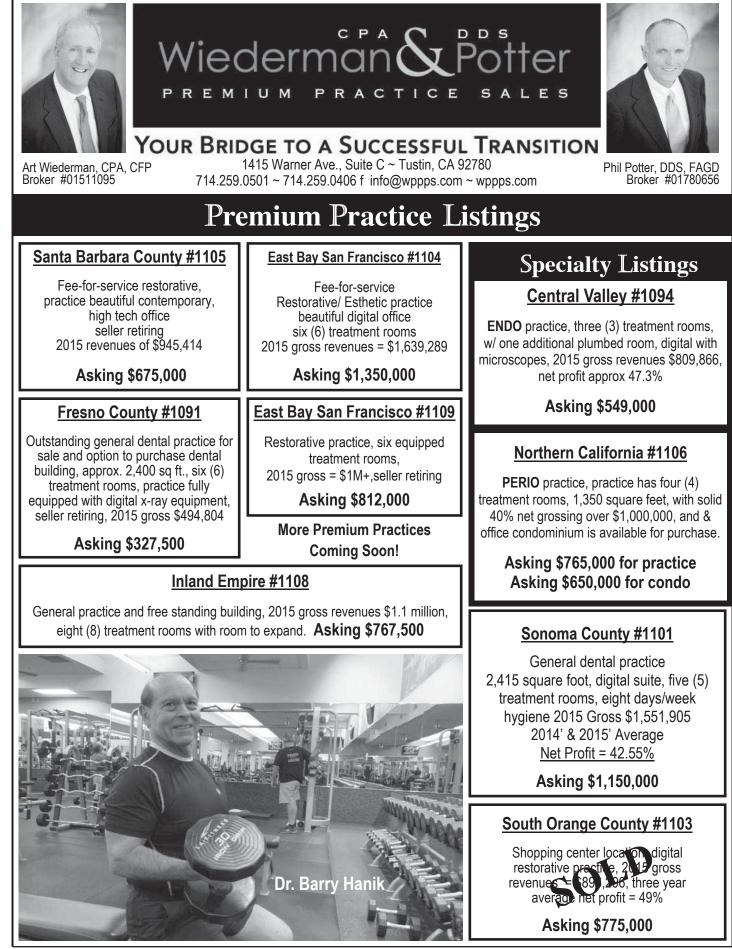
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#### Summary:

1) Buyer B was upset because they paid a consultant but did not get the practice. The Buyer refused to provide the appraisal from their consultant or their name. (An otherwise emotional seller without our help might have refused to even respond.) The buyer's offer included a cover letter with negative comments trying to justifying the low price.

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. -- Scott Daniels is a licensed broker and owner of Practice Concepts and provides practice sales and appraisal services for medical professionals. He has over twenty five years of experience in business management, financing, marketing, and negotiations and practice sales.



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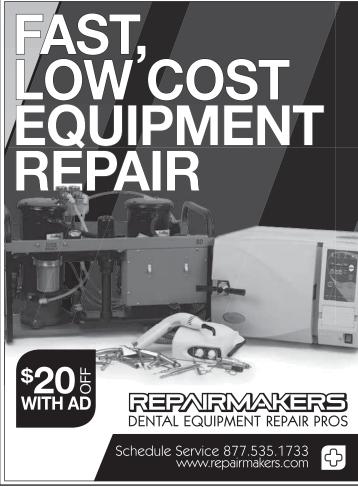
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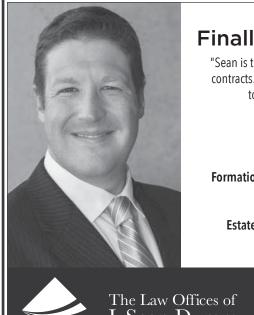
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### FEATURED LISTINGS

**CATHEDRAL CITY** – Turn-Key General Practice is located is a two story building with an upstairs complete apartment. Corner location with heavy traffic flow at a major intersection right across from shopping centers and movie theater. Established circa 1999. This practice consists of 5 spacious equipped operatories and 3 plumbed not equipped for expansion in a 5,835+/- sq. ft. Has digital x-ray and its computerized with Dentrix software. Absentee owner. Office is open 1 day/wk and associate sees approximately 22 new patients/mo. PPO and Cash Only! Grossed \$294,382 for 2015. Projecting approximately \$311K for 2016. Price far below fair market value. Contact your CPS Agent for more details. **Property ID #5123.** 

**DEL MAR -** *Price Reduced!!* Established in 1995 this General Practice is located in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consist of 2 equipped operatories with window views to the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed \$249K in 2015. Please contact your CPS Agent for more details. **Property ID #5110.** 

**LAGUNA HILLS** – With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$305K in 2015 and projecting approximately \$324K in 2016. Buyer's net of \$102K. Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. **Property #5127.** 

**WESTCHESTER (GP)** – Established circa 1972, this practice is located in a multi story medical building with its own parking garage. It consists of 4 spacious operatories with views to the city in a 1,338 sq ft suite. It is computerized with Practice Web software and digital X-ray (1 sensor). Seller is currently working 3 days/wk with 2 days/wk of hygiene. Accepts only PPO and cash only. Seen an average of 8-12 patients/day. 100% patient referral. Grossed \$331K in 2015. Projecting \$325K for 2016. Buyer's net of \$102K. Great practice. **Please contact your CPS Agent for more details. Property ID #5128.** 

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- Grossed approximately \$1,647,148
   in 2015
- Buyer's net of \$453K
- Over 25 years of goodwill
- In high end neighborhood
- Modern designed
- 8 spacious operatories
- Approximately 2,275 sq ft office
- In a busy shopping plaza (fully occupied)

- On busiest major intersection with heavy traffic flow in the desert
- Retiring Seller works 4 days/wk with Specialists 1 to 2.5x/mo.
- Sees approximately 15-20 patients/day
- PPO and Cash Only
- Computerized with Dentrix software and has digital X-ray (2 sensors)

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Alice C. King, V.P. Lic #00602189

## LOS ANGELES COUNTY LISTINGS

**ARCADIA -** *General Practice + Real Estate.* Well established practice with over 36 years of goodwill is located in a one story duplex building. Rents second duplex. This office consists of approximately 1,000 sq ft. Has 3 equipped operatories. Computerized with SoftDental. No Digital X-ray. 100% Patient F at rul Serier is currently working 3 days/wk and has 4 days/wk of hygiene. Refers-out specialty. Sees approximately 5-o new patients/mo. Fee for service. Grossed approximately \$425K in 2015. Buyer's net of \$87K. Great practice to own your own building with rental income. Please contact your CPS Agent for more details. **Property ID #5102.** 

**DUARTE (GP)** – Turn-Key practice located in a busy shopping center. Has great signage. Practice consists of 2 equipped operatories, 1 plumbed not equipped in a 996 sq ft office. Seller is currently working 3.5 days/wk and Associate 1 day/wk. Sees approximately 9-10 patients/day. Insurance/Cash/Denti-cal/Cap. It's computerized with DentiSoft software and digital x-ray (1 sensor). Grossed approximately \$146K in 2015. Projecting approximately \$173K in 2016. Excellent opportunity. Low sales price! Please contact your CPS Agent for more details. **Property ID #5048.** 

LA MIRADA – This General Practice was established circa 1963. Located in a two story medical professional building with reasonable rent. The practice consist of 5 equipped operatories with Digital X-ray and Intra Oral Camera in a approximately 1,279 sq ft suite. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 10-12 new patients/mo. PPO and Cash Only! 100% Patient Referral. Grossed \$426K for 2015 and Projecting \$411K for 2016. Great practice. Seller is changing career. Please contact your CPS Agent for more details. **Property ID #5119**.

LAWNDALE – *Price Reduced!!* Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.** 

**LONG BEACH** – General practice with over 50 years of goodwill is located in a multi story Professional / Medical building on a major heavy traffic flow street. This office offers 3 equipped spacious operatories with great window views, digital x-ray and Dentrix software. The suite is approximate 941 sq. ft. Seller is currently seeing approximately 7-8 new patient/mo. PPO and Cash only. Has reasonable rent. Referring out most specialty. Grossed \$333,106 for 2015. Seller is willing to stay for a period of time to help the new Buyer transition. Great opportunity. Please contact your CPS Agent for more information. **Property ID # 5116.** 

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/ wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2015. Buyer's net of \$110K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. Property ID #5098.

LOS ANGELES - *Price Reduced!!* Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/ Cash/Denti-cal/CAP. Grossed approximately \$823,221 in 2015. **Buyer's net of \$259K.** Please contact your CPS Agent for more information. **Property ID #5107.** 

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**SANTA CLARITA** – Leasehold Improvements and Equipment Only! This beautiful and incredibly well laid out office is located in a premier shopping plaza. It has convenient access to the freeway and shares the same exit as Magic Mountain. The office consists of 6 equipped operatories in approximately 2,400 sq ft suite. The sellers outgrew the practice and moving to a new location. This office has been a dental practice circa 1996. Great opportunity to purchase a second office or move your existing office to this modern designed location. Please contact your CPS Agent for more details. **Property ID #5108**.

**S. SAN FERNANDO VALLEY / CENTRAL L.A.** - This part-time Endodontic practice is located in a seven story professional medical building, the Seller is the only Endodontist in the building making for an excellent referral base. It has approximately 21 year of goodwill. The practice consists of 3 equipped operatories and 1 large operatory plumbed but not equipped for expansion in an approximately 1,375 sq ft suite. It is computerized with Softdent software, digital x-ray, and Zeiss Scope. PPO and Cash only. Has low rent. It would also be an excellent location for other specialists. Has easy access to the 405 and 101 freeway perfect to draw patients from all of Los Angeles county. Seller will be retiring. Priced for immediate sale. Please contact your CPS Agent for more details. **Property ID #5117.** 

**WESTCHESTER (GP)** – Established circa 1972, this practice is located in a multi story medical building with its own parking garage. It consists of 4 spacious operatories with views to the city in a 1,338 sq ft suite. It is computerized with Practice Web software and digital X-ray (1 sensor). Seller is currently working 3 days/wk with 2 days/wk of hygiene. Accepts only PPO and cash only. Seen an average of 8-12 patients/day. 100% patient referral. Grossed \$331K in 2015. Projecting \$325K for 2016. Buyer's net of \$102K. Great practice. Please contact your CPS Agent for more details. **Property ID #5128**.

WEST COVINA – General practice with 13 years of goodwill is located one story building in busy shopping center. This practice consists of 5 equipped operatories. Has digital x-ray with 3 sensors. Sellers are currently working 2 days/wk with Associate 3 days/wk. See approximately 20-25 new patients/mo. Insurance / Cash / Some Denti-cal. No HMO. Grossed approximately \$459K in 2015. BUYER'S NET OF \$102K. Please contact your CPS Agent for more information. Property ID #5083.

### **ORANGE COUNTY LISTINGS**

**ANAHEIM (GP)** - *Price Reduced!!* The practice has over 24 years of goodwill to offer. With very convenient freeway access, it is currently located in a single story strip mall and right around the corner from Anaheim Memorial Medical Center. This practice consists of 3 equipped operatories in a 959 sq ft suite. If corner brized with Dentrix software. No digital. Retiring seller is currently working 4.5 days/wk and sees approximately 12 to attents/day on a busy day. PPO/Cash/Denti-cal. Patient base is approximately 60% young adults. 100% Patient Referrar. Grossed \$467K in 2014. Projecting approximately \$480K for 2015. BUYER'S NET of \$198K Great opportunity. Please contact your CPS Agent for more details. **Property ID #5066.** 

**ANAHEIM** – General Practice located in a busy shopping center with a heavy traffic flow intersection. Great opportunity for a first time buyer to built their dream practice. This practice consists of 3 equipped operatories in an 864 sq ft suite. It's is computerized with Dentrix software. This is a digital office. The seller is currently working 5 days/wk and seeing approximately 8-10 patients per day, with 20 new patients per month. There is one hygienist that works 1 day/wk that sees 8 patients per day. Does advertising. Grossed \$416K in 2015. BUYER'S NET of \$71K. Please contact your CPS Agent for more details. Property ID #5103.

**BREA** – Established in 1984, this general practice is located in a 2 story medical / dental building. The office consists of 3 equipped operatories in an approximately 1,000 sq ft suite. Currently the Seller is working 4 days/wk w/ one Associate 1 day/wk. See approximately 15-18 patients/day. PPO & Cash only. 100% patient referral. Has reasonable rent. Grossed \$324K in 2015 with monthly revenues approximately \$27K/mo. **Buyer's net of \$69K**. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5121.** 

**COSTA MESA** – With over 20 years of goodwill this well established General Practice is located in busy strip mall with reasonable rent. Seller has an exclusive in the lease. No other dentist a oried on the shopping center. The practice consists of 3 equipped operatories in an approximately 1,000 sq ft suite. In seller is currently working 4d days/wk and sees approximately 22-23 new patients/mo. PPO and Cash only. The office is computerized with Dentrix software. Major equipment is approximately 7 years old. Grossed \$354,718 for 2015. Motivated seller will be moving out of state. Please contact your CPS Agent for more details. **Property ID #5112**.

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# **CALIFORNIA** Specializing in the Selling

John W. Knipf, President Lic #00283209

**IRVINE -** This General Practice was established in 2004 with 12 years of goodwill. Located in a one story medical building with utilities included. The office consists of 776 sq ft. There are 2 equipped operatories with 1 that is not equipped, but plumbed. Computerized with Easy Dental. This practice is digitally equipped with 1 sensor. Seller is currently working 2 1/2 days/wk. Sees approximately 7-10 new patients/mo. Grossed approximately \$277K in 2015. Great practice with affordable rent. Please contact your CPS Agent for more details. **Property #5088**.

LAGUNA HILLS – With over 30 years of goodwill, this General Practice is located in a two story medical building. Practice consists of 5 equipped operatories in a spacious 1,600 sq ft suite. It's computerized with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/wk with 2 days/wk of hygiene. Sees in average of 14-16 new patients/ mo. PPO/Cash/Some Denti-cal / Some CAP. Mostly patient referral. Grossed approximately \$305K in 2015 and projecting approximately \$324K in 2016. Buyer's net of \$102K. Seller will be focusing on primary dental practice. Please contact your CPS Agent for more details. Property #5127.

**MISSION VIEJO (LADERA RANCH)** – Beautiful general practice located on a 2 story professional building in a growing community next to schools. Right across the parking lot there's a large Sport Center Facility. With over 13 years of goodwill this well established practice has a solid consistent patient base. Seller is currently working 3 days/wk, GP Associate 1x/mo, O.S. 1x/mo and with 4.5 days/mo of hygiene. Averaging 10-15 new patients/mo. PPO & Cash only. The practice consists of 2 equipped operatory and 1 plumbed not equipped (excellent for expansion) in an approximately 1,200 sq ft suite. It's computerized with Eagle Soft software and Digital X-ray (1 sensor). Grossed \$545K for 2015 with a **Buyer's net of \$148K.** Great practice. **Priced well below the market value.** Please contact your CPS Agent for more information. **Property ID #5086**.

**NEWPORT BEACH -** This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. for ler is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 n are tile 1./mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and provided not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$663,189 for 2015 with a **Buyer's Net of \$140,982.** Great practice. Please contact your CPS Agent for more details. **Property #5086.** 

**ORANGE (GP)** – Well established practice with 42 years of goodwill. This practice consists of 8 equipped operatories in a 2,640 sq. ft. suite located in a two story free standing building on a busy streat. The 2nd floor has a lab, lounge, & office. Attracting approximately 30+ new patients/mo. Intra Oral Camera, org al K-ray, & Dentrix Software. PPO & Cash Practice. Grossed approximately \$830K in 2015 with a **Buyer's Net of \$330K.** hease contact your CPS Agents for mode details. **Property ID #5059.** 

**ORANGE** – Great opportunity for a GP or Specialist! Well designed practice located in a single story professional building. Condo is available for purchase or lease for a long term. Leasehold Improvements and Equipment Only! Practice consists of 5 equipped operatories and 1 plumbed no equipped operatory in a 2,200 sq ft unit. Has ample parking lots. Near residential area and shopping plazas. Seller in moving the office to a nearby city. Please contact your CPS Agent for more details. **Property ID # 5122.** 

**ORANGE COUNTY** - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. The p odern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (used ) a set full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/re throap (Averaging \$3500/mo in Cap checks). Grossed \$697K in 2015. Buyer's net of \$178K. A must see. Great opportunity. Please contact your CPS Agent for further details. Property ID #5104.

**SANTA ANA** – General practice located in a busy 2 story strip mall win imple parking. This practice consists of 4 days/wk and sees approximately 15-20 patients/day. PPO and cash city 1 p hard or Denti-cal. Grossed approximately \$477K in 2015. **BUYER'S NET OF \$220K.** Please contact your CPS Agen for more details. **Property ID #5075.** 

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Tony Frechette, V.P. Lic #01967152

**SANTA ANA** – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the 6 y from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/y or uses approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 in 2015. Project-ing approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.** 

**SOUTH ORANGE COUNTY -** (ORTHO/PEDO) – This State-of-the-Art office is located in a two story medical / dental building. Has new built-out which includes a Panoramic + Cephalometric. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. **Grossed approximately \$361K in 2015.** Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100.** 

## RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**CATHEDRAL CITY** – Turn-Key General Practice is located is a two story building with an upstairs complete apartment. Corner location with heavy traffic flow at a major intersection right across from shopping centers and movie theater. Established circa 1999. This practice consists of 5 spacious equipped operatories and 3 plumbed not equipped for expansion in a 5,835+/- sq. ft. Has digital x-ray and its computerized with Dentrix software. Absentee owner. Office is open 1 day/wk and associate sees approximately 22 new patients/mo. PPO and Cash Only! Grossed \$294,382 for 2015. Projecting approximately \$311K for 2016. Price far below fair market value. Contact your CPS Agent for more details. **Property ID #5123.** 

**CHINO** – Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.** 

LA QUINTA – *Price Reduced!!* Leasehold Improvements and Equipment Only! This practice is located right across from La Quinta City Hall in a single story busy shopping plaza. The beautiful office consists of 3 equipped spacious operatories in a 1,000 sq. ft. suite. It's computerized with Dentrix software and digital x-ray. The major equipment is approximately from new to 5 years old. Has reasonable rent. This office has been a dental office circa 1995. Seller will be focusing on his other offices out of state. Great opportunity for a GP or Specialist. Please contact your CPS Agent for more details. **Property ID # 5124**.

LA QUINTA - Well established General Practice with over 25 years of goodwill in high end neighborhood. This modern designed practice with 8 spacious operatories is in an approximately 2,275 sq ft office. It is located in a busy shopping plaza (fully occupied) on the busiest major intersection with heavy traffic flow in the desert. Retiring Seller is currently working 4 days/wk with Specialists 1 to 2.5x/mo. Sees approximately 15-20 patients/day. PPO and Cash Only. It's computerized with Dentrix software and has digital X-ray (2 sensors). One of the largest GP in Coachella Valley. Grossed approximately \$1,647,148 in 2015. Buyer's net of \$453K. Please contact your CPS Agent for more information. **Property ID #5130**.

**MURRIETA** – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 so to uite. Seller is currently working 1 day/mo, Associate 4 days/ wk and Ortho 1 day/mo. Seeing approximately 25 new patient since Factor service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Establishes in source 2014. Grossed approximately \$526K in 2015. **Buyer's approximately net of \$183K.** Excellent opportunity. Please contact your CPS Agent for further details. **Property ID #5105.** 

PALM SPRINGS – *Price Reduced!!* General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed approximately \$372K in 2015. Projecting approximate-Iy \$447K for 2016. Please contact your CPS Agent for more information. Property ID #4487.

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**RANCHO MIRAGE –** *Price Reduced!!* Well established General practice located in a large busy shopping center. This practice consists of 3 equipped operatories and 2 chairs in open bay in all ap to ximately 1,400 sq ft suite. It's computerized with Easy Dental and digital x-ray. Seller is currently working 4 da and to ne sees approximately 20-25 new patients/mo. Fee for service. NO HMO. Referring Ortho out. New grocery store was bent next door bringing walk-ins. Grossed approximately \$553K in 2015. **BUYER'S NET OF \$172K.** Please contact your CPS Agent for more details. **Property ID #5096.** 

## SAN DIEGO & IMPERIAL COUNTY LISTINGS

**DEL MAR - DEL MAR - Price Reduced!!** Established in 1995 this General Practice is located in a 3 unit professional building. Next to residential area. One block from the ocean. The practice consist of 2 equipped operatories with window views to the ocean in an approximately 684 sq ft unit. It's computerized with Dentrix G5 software. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed \$249K in 2015. Please contact your CPS Agent for more details. **Property ID #5110.** 

**EL CENTRO (GP + BLDG)** – *Price Reduced!!* Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. **Building is for sale.** Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed \$327K for 2015. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.** 

**SAN MARCOS** – This general practice is located in a 3 story medical building across from a high school. The practice consists of 4 equipped operatories with 2 plumbed not equipped operatories in an approximately 2,562 sq ft suite. It's computerized with Denticon software and Digital X-Ray. Seller is currently working 3.5 days/wk with 3.5 days/wk of hygiene, GP Assoc. 2 days/wk and Implant Assoc. 2 days/wk. Sees approximately 22 new patients/mo. PPO / Cash / Some Capitation. Established in 2005. Grossed \$662,064 in 2015 and projecting approximately \$726K for 2016. Buyer's net of \$208K. Great office. Please contact your CPS Agent for more details. **Property ID # 5126.** 

## KERN, SAN LUIS OBISPO & VENTURA COUNTY

**NEWBURY PARK / THOUSAND OAKS (GP)** – Established in 1997, this modern designed practice is the only 8 operatory practice in the city on a 2,800 sq. ft. suite. It's located in a one story Ralph's shopping center. The office is open 5 days/wk with 4 days/wk of hygiene and the Sellers see approximately 60-80 new patients/mo. PPO/Cash/Some Denti-cal/Some HMO (~\$4500/mo). Do minimal advertising. Grossed \$832,209 in 2015. Projecting approximately \$842K for 2016. **BUYER'S NET OF \$196,509.** Monthly revenues of approximately \$70K. Sellers will be focusing on their other practices. Please contact your CPS Agent for more details. **Property ID #5115.** 

**PORT HUENEME –** This modern designed practice is located in a two story building retail plaza with heavy traffic flow. Has ample parking. The office consists of 3 equipped operatories in an approximately 920 sq. ft. suite. It's digital with one sensor. Leasehold and Equipment Only! It's a great location across from the ocean. Low sale price and affordable rent. Excellent opportunity for a first time buyer! **Property ID #5106.** 

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Major equipment is the to 12 years old. Seller is currently working 3.5 days/ wk and sees approximately 16-20 patients/day. Hygienist well so to 12 years and sees 8-10 patients/day. Insurance and Cash only. No HMO or Denti-cal. 100% patient referral. Refers out all pluce class. Grossed approximately \$454K for 2015. BUYER'S NET of \$118K. Great practice with room to grow. Please contact your CPS Agent for more information. Property ID #5087.

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## SPECIALTY OFFICE LISTINGS

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**SOUTH ORANGE COUNTY -** (ORTHO/PEDO) – *Price Reduced!!!* This State-of-the-Art office is located in a two story medical / dental building. Has new built-out. A new commercial complex is under construction right across the street from our practice add-ing to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. Grossed approximately \$361K in 2015. Beautiful office. Please contact your CPS Agent for more details. Property ID #5100.

**S. SAN FERNANDO VALLEY / CENTRAL L.A.** - This part-time Endodontic practice is located in a seven story professional medical building, the Seller is the only Endodontist in the building making for an excellent referral base. It has approximately 21 year of goodwill. The practice consists of 3 equipped operatories and 1 large operatory plumbed but not equipped for expansion in an approximately 1,375 sq ft suite. It is computerized with Softdent software, digital x-ray, and Zeiss Scope. PPO and Cash only. Has low rent. It would also be an excellent location for other specialists. Has easy access to the 405 and 101 freeway perfect to draw patients from all of Los Angeles county. Seller will be retiring. Priced for immediate sale. Please contact your CPS Agent for more details. **Property ID #5117.** 

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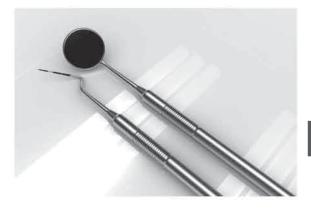
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Sacramento Ortho Great opportunity for a first time buyer. 35 years of goodwill. 4 chairs in 1,500 sqft.	Kern County Make as much as an LA practice with less overhead. Large office. 7 ops in 3,000 sqft.	Camarillo Diamond in the rough. Great community. Room to expand. 5 ops in 2,100 sqft.	Oxnard Nice office with lots of goodwill. 5 ops in 1,800 sqft.	
ORTHO \$85,000	\$850,000 \$320,000		(855) 337-4337	
<b>Santa Clara</b> Professional building, real estate available also. Large office with 7 ops.	<b>Lake Isabella</b> Quaint well established practice. Seller is retiring. 3 ops in 1,450 sqft.	Gardena Family practice with ties to the community. Seller wants to retire. 2 ops in 500 sqft.	Pacoima Well established practice with 34 years of goodwill and room to grow. 3 ops in 800 sqft.	
\$1,500,000	\$95,000	\$220,000	\$200,000	
Santa Clara County Well established Pedo practice in the heart of Silicon Valley. 4 ops in 1,800 sqft.	<b>Porterville</b> 6 ops in 2,600 sqft. Call for details.	Glendale General and cosmetic dentistry with great exposure. Consistent collections and easy parking. 4 ops	<b>Pasadena Area Ortho</b> 25 years of goodwill. Very desirable location. 4 chairs in 950 sqft.	
PEDO \$750,000	\$330,000	in 1,000 sqft. \$900,000	ORTHO \$210,000	
<b>St. Helena</b> Established in wine country. 3 ops in 825 sqft.	<b>Central Coast California</b> <b>San Luis Obispo Perio</b> 4-op modern practice in the happiest city in America. 1,100 sqft.	Glendale Bread and butter traditional practice. Buyer must have experience	<b>Ventura</b> Quaint office in great location. Established for 35 years. Family oriented, 3 ops in 860 sqft.	
\$450,000	PERIO \$640,000	\$950,000	\$120,000	
Central California V Bakersfield Call for details.	San Luis Obispo Opportunity to purchase an office that has incredible production. 3 ops in 1,300 sqft.	Huntington Beach Lease or purchase a fully equipped office in an upscale location. 5 ops.	Inland Empire California V Hemet/San Jacinto Great location, visibility and staff. Decades of goodwill.	
TURNKEY \$450,000	\$675,000	TURNKEY (855) 337-4337	(855) 337-4337	
Bakersfield High tech office with 4 ops and room to expand. High patient volume.	San Luis Obispo County Modern, well-equipped office with cerec. 3 ops in 1,500 sqft.	Lancaster Well established practice with high end patient base. Generates great revenue.	Lake Elsinore Call for details.	
\$850,000	\$420,000	(855) 337-4337	NEW! (855) 337-4337	
<b>Bakersfield</b> Large high tech office with lots of patient referrals. 5 ops in 1,890 sqft.	San Luis Obispo County Own real estate and a fantastic practice in the coastal part of San Luis Obispo County.	Long Beach General practice in a great location and solid patient base. 2 ops in 1,300 sqft.	San Diego California San Diego Ortho Very well established ortho practice. 1,730 sqft.	
\$220,000	(855) 337-4337	(855) 337-4337	ORTHO \$300,000	
Bakersfield 4 ops with room for 4 more with property opportunity in great location and room for technology.	great location with all amenities. 3 ops		San Diego Large general practice perfect for a specialty center. Diverse culture. 10 ops in 3,129 sqft.	
\$477,000	\$259,000	\$110,000	(855) 337-4337	
<b>Bakersfield</b> 4 ops with room for at least 4 more. Great opportunity & location.	Santa Maria GP office is beautifully decorated. This practice has exceptionally high net income.	Montebello Great opportunity to grow an established office in a great location. 4 ops in 1,200 sqft.	Vista Busy strip mall with high traffic visibility. 2015 collections \$455k. 2 ops in 600 sqft.	
\$180,000	(855) 337-4337	\$160,000	\$300,000	
Bakersfield 4 ops in a shopping center location. Lots of room and foot traffic.	Santa Maria Exciting opportunity to purchase a fee-for-service practice. Large free standing building with parking.	Monterey Park Large new digital office. Centrally located with great street exposure. 6 ops in 1,800 sqft.		
\$270,000	\$252,000	\$225,000		
<b>Bakersfield</b> Fractional ownership in a high-profile practice. Simply enter and start dentistry with 60 staff!	Santa Maria Well-established 3-operator office in 1100 sqft. Grow by adding days, 100% fee-for-service.	Newbury Park Own your own dental space in an upscale building. 4 ops in 1,100 sqft.		
\$850,000	\$252,000	\$500,000		



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ALISO VIEJO – *NEW LISTING* – Turnkey Leaseholds Sale featuring 5 Operatories, 3 Equipped in 2,116 sq. ft. located in a very busy retail plaza near theaters and restaurants. Great signage and move-in ready with computers, x-rays, sterilization equipment, and instruments for all phases of dentistry. #CA365- Kerri McCullough - 949-300-0312.

**BANNING** – This General Dentistry practice features 6 Operatories in a 1,873 sq. ft. suite. The practice utilizer prital x-rays, EagleSoft, and is fully paperless. There are 8 days of hygiene per week. 2014 Gross Receipts of \$1.6MM+ and adjusted net of over \$600K. #CA183- Steve Caudill - 951-314-5542.

**BELL** – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrix, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough - 949-300-0312

**BEVERLY HILLS -** Periodontal Practice - This beautifully designed Perio practice has 4 Operatories and is in desirable professional building. Practice features Dentrix software and has 24 years of Goodwill. 2015 GR were \$382K. #CA342- Kerri McCullough - 949-300-0312

**BEVERLY HILLS –** This General dentist has been in practice for 20 years and downsized 2 years ago to a nice boutique office with valet parking for patients. 2 Operatories, 1 equipped. Practice utilizes **Contental**, Digital x-rays, and is paperless. 2014 Gross Receipts \$120K on 3 days/week. FFS and PPO only. Great for downsizing dentist or starting dentist. Huge opportunity for growth. #CA215. Mario Molina - 323-974-4592.

**BEVERLY HILLS –** General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- Kerri McCullough - 949-300-0312.

Northern California Office 1.800.519.3458

**BURBANK** – This General/Prosth/Implant practice with 15 years of goodwill is located in a retail center. Practice has 5 Operatories, 3 equipped, and utilizes EasyDental and Digital X-rays. 2015 Gross Receipts of \$291K with \$118K Adjusted Net Income on 3 days per week plus one Saturday per month. #CA348-Kerri McCullough - 949-300-0312

**CARSON** – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2015 Gross Receipts of approximately \$185K, room to grow. #CA280- Kerri McCullough - 949-300-0312.

**CENTRAL ORANGE COUNTY** – General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2015 Gross Receipts of 381K with 156K Adjusted Net Income. #CA328- Thinh Tran – 949-533-8308

**COASTAL ORANGE COUNTY** – *NEW LISTING* – This General Dentistry Practice with 4 Operatories, 3 Equipped, features Dentrix, Digital x-rays, and all high-end equipment that is less than 10 years old. Over 21 years of goodwill in this beachside community. Seller is moving out of the area. #CA375 -Thinh Tran - 949-533-8308.

**COASTAL ORANGE COUNTY** – *NEW LISTING* – This General Dentistry practice with 3 Operatories is located in a professional building near a hospital with residential buildings nearby. Practice features Digital X-rays and equipment is 3 years new. #CA369- Thinh Tran - 949-533-8308

**COASTAL ORANGE COUNTY** – General Dentistry Practice. 5 Ops, 4 Equipped, Dentrix, Dexis. Professiona **COLD**ing location with 48+ years of goodwill. 2015 GR of \$604K with Adj. Net of \$231K. #CA311 - Kerri McCullough - 949-300-0312

**CYPRESS** – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge soft **SOLI** and most specialty services are referred out. 7 days of hygiene per week. 2015 Gross Receipts were \$962K with \$430K Adjusted Net Income. #CA257- Kerri McCullough - 949-300-0312.



**ENCINO** – *NEW LISTING* – General Dentistry Practice with 4 Operatories has been established for over40 years in the Valley. Practice features EagleSoft with 5 workstations, digital x-rays, and intra-oral camera. 2015 Gross Receipts of \$450K and \$182K Adjusted Net Income. #CA372- Thinh Tran – 949-533-8308.

**FULLERTON** – *NEW LISTING* – This General Dentistry Practice with 6 Operatories, 4 Equipped, is in a great location with 13 years of Goodwill. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2015 Gross Receipts of \$410K. #CA352- Kerri McCullough - 949-300-0312

**GREATER LOS ANGELES AREA** - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2015 GR of \$728K with \$307K Adj. Net. #CA173- Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – General Dentistry practice with 3 Operatories, 2 Equipped, 1 Plumbed, in a professional building. Completely digital and paperless, with EagleSoft and 25 years of goodwill South works a 3 day week with 1 day of hygiene. PPO/FFS practice. 2015 Gross Receipts of \$276K with \$103K Adjusted Net Income. #CA329- Thinh Tran – 949-533-8308.

HUNTINGTON BEACH – General Dentistry Practice with 5 Operatories has been established for 28 years in this beachside community. Located in a professional building, the practice features Digital x-rays, Pano, Laser, Intra-Oral Camera, and long-term staff with 12 days of hygiene per week. 2014 Gross Receipts of \$1.1M+. #CA263- Kerri McCullough - 949-300-0312.

**INLAND EMPIRE –** Endodontic Practice – This almost paperless 4 Operatory practice features 8 year new equipment, digital x-rays, and Cone Beam C**SOLP** practice has 60+ years of goodwill and is near freeway. 2014 Gross Receipts of \$739K on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

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**INLAND EMPIRE –** General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the Art equipment and technology, Gross Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will.#CA283 - Kerri McCullough - 949-300-0312.

INLAND SOUTH BAY - This General Dentistry Practice with 6 Operatories, 5 Equipped is located in a professional building and has been established for 35+ years. Practice is paperless and digital with Dentrix software and a Pano. There are 4 days of hygiene per week. 2015 Gross Receipts of \$833K and \$368K Adjusted Net Income. #CA346- Kerri McCullough - 949-300-0312.

LAGUNA BEACH - General Dentistry, 5 Operatories, 3 Equi**sol D**reat location! \$503K GR in 2014. For more information, call Thinh Tran - #CA304 - 949-533-8308.

LAKEWOOD - This General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, is located in a retail center near a busy corner with signage. Practice has 38 years of goodwill and utilizes Dentrix software and XDR digital x-rays. #CA341- Kerri McCullough - 949-300-0312.

LONG BEACH - NEW LISTING - This General Dentistry practice has been established at this location for 50+ years. Featuring 5 Operatories, 4 Equipped in 1,850 sq. ft., and digital x-rays, this practice has 4 days of hygiene per week. 2015 Gross Receipts of \$359K. #CA363- Thinh Tran - 949-533-8308

LOS ANGELES - General Dentistry Practice with 3 Operatories and 50+ years of Goodwill. Practice features PracticeWeb software with 5 computers, Pano, Digital X-rays, Laser, and Intraoral camera. 2015 Gross Receipts of \$241K and Adjusted net of \$121K on a two-day work week. #CA345 -Kerri McCullough - 949-300-0312.

LOS ANGELES - General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft Dd Digital x-rays. Desirable Professional building location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with\$196K Adjusted Net Income. #CA318 -Kerri McCullough - 949-300-0312.

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NEWPORT BEACH - NEW LISTING - This paperless General Dentistry practice with 5 Operatories, 3 Equipped, is located in an upscale area and features EagleSoft, Digital X-days, Pano, Intra-Oral Camera. The 2015 Gross Receipts were over \$550K. #CA366- Kerri McCullough - 949-300-0312.

**ORANGE COUNTY –** NEW LISTING Orthodontic Practice with 6 chairs in an open bay, plus 2 Operatories and a Consultation room. This practice is paperless with a digital Pan/Ceph. 2015 Gross Receipts of \$945K and \$300K Adj. Net. #CA371- Kerri McCullough - 949-300-0312.

**ORANGE COUNTY** - Endodontic Practice with 6 Operatories and a strong referral base of area dentists for 25+ years. Completely paper-less and digital with microscopes and 5 year new equipment. 2015 Gross Receipts of \$736K with \$325K Adjusted Net Income. #CA327-Kerri McCullough - 949-300-0312.

**ORANGE COUNTY -** General Dentistry Practice with 3 Operatories has been established for 56+ years. Located in a professional build-ing, this practice **SOLO**S Dentrix and Dexis digital x-rays. 2015 Gross Receipts of \$374K with \$173K Adjusted Net Income. Great location centrally located near freeways. #CA319-Kerri McCullough - 949-300-0312.

PALM SPRINGS - NEW LISTING - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351-Steve Caudill - 951-314-5542.

PASADENA AREA - General Dentistry practice with 3 Operatories, Dentrix, Dexis Digital X-rays, and a CEREC. The practice has been established for 50+ years. Building also for sale with practice. #CA282- In Escrow. Kerri McCullough - 949-300-0312.

SANTA BARBARA - This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2015 Gross Receipts were \$827K. #CA291-Kerri McCullough - 949-300-0312.



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SANTA MARIA - General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and PPO prace that are seen 3 days per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324-Kerri McCullough - 949-300-0312.

SOUTH ORANGE COUNTY - Pediatric Dentistry - This Pedo practice has 4 Operatories, and 1 year new equipment and features a beauti-ful, modern desison penDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thinh Tran - 949-533-8308.

VICTORVILLE - General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 vears. #CA149- Kerri McCullough - 949-300-0312.

WHITTIER - This General Dentistry practice has been established for over 50 years in a professional building on a main street. 4 Operatories, 3 equipped. Practice utilizes Dentrix and Dexis Digital X-rays. The majority of all specialty work is referred out. 2015 Gross Receipts of \$202K - room for growth. PPO/FFS office with favorable rent. #CA276- Kerri McCullough - 949-300-0312.

#### SAN DIEGO

CHULA VISTA - This General Dentistry practice was established 50 years ago, and the seller acquired it 35 yeason The practice features 4 Operatories, has 5 1/2 days of hygiene, and Dentrix Software. \$493K 2013 Gross Receipts, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

CHULA VISTA EAST - General Dentistry practice with 3 operatories has been established for 19 years. Office is located in a professional building and has 2 days of hygiene per week. #CA304 -Russell Okihara - 619-694-7077.

ESCONDIDO - General Dentistry Practice

with 4 Ops, 3 Chairs in Central Escondido. Doctor is retiring. **SOLD** an excellent opportu-

nity to merge or grow, looking for a quick sale.

#CA292- Russell Okihara - 619-694-7077.

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LA JOLLA – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentis is retiring. #CA278 - Russell Okihara - 619-694-7077.

**NORTH COUNTY INLAND** – *NEW LISTING* -This General Dentistry practice with 3 Operatories features Digital X-**ISOLP**aglesoft software, in an excellent location. The suite is bright and modern. 2015 Gross Receipts of \$397K. #CA376- Russell Okihara - 619-694-7077.

**NORTH COUNTY INLAND** – Highly-regarded General Dental Practice. FFS/PPO. 6 Operatories located in a beautiful, free-standing building with ample parking. Opportunity for property ownership. #CA271- Russell Okihara - 619-694-7077.

**NORTH COUNTY SAN DIEGO –** *NEW LISTING –* 5 Operatory General Practice, PPO/ FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. 2015 Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077.

**SAN DIEGO –** Modern and Spacious Restorative/ Implant Practice. State of the Art Equipment. Digital X-Rays. i-CAT. Lab on Site. 5 Equipped Operatories and 2 Specialty Rooms. Consult Rooms. High Grossing Practice. Great Opportunity for a Multi-Specialty Center. Excellent Location. Call for more information. #CA334- Russell Okihara - 619-694-7077.

**SAN DIEGO** – *NEW LISTING* – 6 Operatories, 3 Equipped, GP, FFS/PPO, Dentrix, Digital X-Rays, Sirona XG3, Modern and Spacious, Excellent Opportunity for Growth, Ground Level Office with Excellent Curbside Exposure. #CA359-Russell Okihara - 619-694-7077.

SAN DIEGO – 3 Operatories, EagleSoft, Excellent Strip-Mall propon, Perfect opportunity to get into a practice Fried to sell quickly. Doctor is selling for health reasons. #CA340- Russell Okihara - 619-694-7077.

**SOUTH BAY AREA** – General Dentistry Practice with 4 Operatories in a modern and spacious layout. This is a PPO/FFS of the featuring EagleSoft, Digital X-rays. Both Soft Practice & building are for sale. 2015 Gross Receipts of over \$335K. #CA313- Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Rays, Digital Pano. All Endo, ISOL Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

### OUTSIDE OF CALIFORNIA

**HONOLULU, HAWAII** – *NEW LISTING* -General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrix, Dexis, Pano, Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077

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**MAUI, HAWAII** – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2014 Gross Receipts over \$1.4MM. #HI101-Russell Okihara – 619-694-7077.

**OAHU, HAWAII –** Modern General Dentistry Practice, with 3 Operatories. Practice is computerized with Dentrix, and digital X-rays. This is a FFS/PPO practice. This is an excellent opportunity. #HI100-Russell Okihara – 619-694-7077.

**OAHU, HAWAII –** General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOS. 2015 Gross Receipts over \$360K. #HI102- Russell Okihara – 619-694-7077.

### NORTHERN CALIFORNIA

**BENICIA –** *NEW LISTING* - BAY AREA-2,120 sq. ft. Perio practice, 6 Ops, Digital X-rays, Pulse Oximeter, Endoscope, Piezosurgery, and Dentrix software. 2015 GR \$1M. #CA373 Thomas Wagner - 916-812-3255.

**BENICIA -** General Practice & Building. 1,545 sq. ft., 4 ops, Opsolution software, digital X-ray & Pan, Laser: 2014 GR \$550K. #CA298 Jim Engel - 925-330-2207.

**BENICIA** – 1,400 sq. ft. office with 3 ops. Digital X-ray, Pano, Laser, Dentrix software. 2015 GR \$305,000 2 day/week. Sister practice #CA322, sale combined or separate. #CA321-Thomas Wagner - 916-812-3255.

**CALAVERAS COUNTY-** General Dentistry – 4 Op office, 1,752 **SOLD**V/Dexis Digital X-ray, Eaglesoft, Cerec, and Pano. Av. GR last 3 years \$450K. #CA294-Dennis Hoover - 209-605-9039.

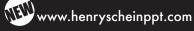
**CAMPBELL** - *NEW LISTING* - 2050 sq. ft., 5 ops, CAD/CAM, Digital Pan, MacPractice software. 2015 GR \$1,000,007, 3 doctor days, 5 hygiene days, 100% fee for service. #CA374 Jim Engel - 925-330-2207.

**CASTRO VALLEY -** General Dentistry -Practice & Building 1000 sq. ft. 3 equipped Ops, 1 add'1 plumber. 2014 GR of \$373K on 4 days/week. #CA251 Jim Engel - 925-330-2207

**CASTRO VALLEY -** General Dentistry - 1700 sq. ft. office w/4 Ops. 2015 GR \$530,000, 4 day reduced schedule. Eaglesoft PMS, Digital X-Ray, Fiber Optics & Laser. Owner retiring. #CA368 Jim Engel - 925-330-2207.

**CONTRA COSTA COUNTY –** Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

EL DORADO COUNTY – 960 sq. ft. w/4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. #CA339 Thomas Wagner - 916-812-3255.



FOLSOM – General Dentistry - 2,420 sq. ft. w/5 Ops, Schick **SOLD**I X-rays, non-digital Pano,Softdent. #CA235-Thomas Wagner -916-812-3255.

**GREATER EL DORADO COUNTY** – Four day/week General practice in 1700 sq. ft. with 5 Ops. Eaglesoft, 8 computer stations, digital pan, 2 digital sensors, and 4 days hygiene/ wk. Great location. Owner retiring. #CA343-Thomas Wagner - 916-812-3255.

**GREATER ROSEVILLE** – General Dentistry-4 Ops, highly-desirable area, equipped with IO camera, Digital Laser, and Dentrix. Est. 20+ years, 2015 GR of \$945K. #CA350 Thomas Wagner - 916-812-3255.

**GREATER ROSEVILLE/ROCKLIN –** 4 Ops with IO camera, Digital X-ray, Laser, Dentrix software. Established 20+ years, 2015 GR \$945K #CA331 Thomas Wagner - 916-812-3255.

**GREATER ROSEVILLE/ROCKLIN/ AUBURN –** General Dentistry- highly desirable location with 5 Ops. 2015 coll. of \$850K. Buyer must purchase 1600+sf facility w/practice. Owner retiring. #CA338 Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO** – General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO** – *NEW LISTING* - 2,099 sq. ft. Prosthodontic office 5 Ops Fiber Optic, Eaglesoft software. 2015 GR \$926K on 4 day week. #CA377- Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO –** General Dentistry - 2,100 **CPD**. w/6 Ops, Dentrix. Combined 2013 CR of \$1.1MM. #CA237 - Thomas Wagner - 916-812-3255.

**GREATER SAN JOSE AREA** – Perio Practice. Fiscal-ye**gOID** \$1.3MM. 5 Ops, 2 add'l plumbed, in same loc. 28 years. #CA219-Dennis Hoover - 209-605-9039.

**HAYWARD** - General Practice. 2 fullyequipped ops, 2 addtl plumbed. 2014 GR \$186,000, very low overhead. 3100 sq. ft. building w/rental income for sale. #CA316 Jim Engel - 925-330-2207

LIVERMORE - General Practice & Building. Approx 1,100 sq. Sp. ops w/Digital Pan, Digital X-ray, Last, Bentrix software. 2014 GR \$740K. #CA300 Jim Engel - 925-330-2207

MARIN COUNTY – 1250 sq. ft. 3 operatories. Fee for service 2014 GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

MARIN COUNTY – General Dentistry- 3 Op practice. 2014 GR\$215KP aperless charts, Schick Digital Sensors, Eaglesont software. Owner retiring. #CA286-Jim Engel - 925-330-2207.

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**MILLBRAE –** General Dentistry- 1,500 Sq. Ft. leased office with **SQLD**1 additional plumbed, state-of-the-art equipment. 2014 GR \$670K. #CA262-Jim Engel - 925-330-2207.

**MOUNTAIN VIEW –** General Dentistry-1,100 sq. ft. office **in Pat** location w/4 ops, Dentrix software, digital x-rays. 2015 GR \$371,000. #CA335-Jim Engel - 925-330-2207.

**NORTH COAST -** Endo Practice. 6 Ops, 5 plumbed 3,300 sq.**SOLD**igital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

**NORTH EAST OF SACRAMENTO** – 2,500 sq. ft., 7 Ops with interpal, digital x-ray, and Eaglesoft software. **2014** GR \$1.5M. #CA268-Thomas Wagner - 916-812-3255.

**NORTHERN CALIFORNIA –** Perio Practice, Partnership Positice **OD**Ops, 1,500 Sq. Ft. Dentrix. Owner Financing Available. #CA168-Thomas Wagner - 916-812-3255.

**NORTHERN SACRAMENTO –** General Practice & condo for 12 2500 sq. ft., 5 Ops, Dexis Digital X-ray, Faito, Laser, Dentrix. 2014 GR \$673K. #CA305-Thomas Wagner - 916-812-3255.

**NORTHERN SACRAMENTO** – Prosthodontic practice & stand-alone building for sale. 3 Ops, 2015 GR of \$601,617. #CA326 Thomas Wagner - 916-812-3255

**OAKLAND** – General Dentistry- 12 ops in 5,000 sq. ft. modern office. GR of \$1.5MM with PPO, HMO and FFS patients. Seller will help with a smooth transition. #CA360-Jim Engel - 925-330-2207.

**OAKLAND** – General Dentistry- Appx. 1,500 sq. ft. w/4 Ops, Decord Doftware, Dexis Digital X-ray. 2015 GR \$TM, 5 day week. #CA293-Jim Engel - 925-330-2207.

**OROVILLE** – General Practice. 1,000 sq. ft., remodeled 2010. Dentrix & Dentrix software, Digital Pan & X-rays, Laser, Intra-Oral. 2014 GR \$512K. #CA287-Dennis Hoover - 209-605-9039

**OROVILLE –** General Practice. 3 Ops, mostly new equipment & recently remodeled. Great satellite or startup practice. Owner retiring. #CA288-Dennis Hoover - 209-605-9039.

**PASO ROBLES AREA –** *NEW LISTING* - \$2.25M GR, 52% overhead. Buyer must be skilled in restorative, surgical procedures, implant placement. Purchase of Bldg. to be considered. Owner will work for buyer a couple of days a week. #CA355-Dennis Hoover - 209-605-9039.

**ROSEVILLE** – General Practice: 4 equipped Ops, 1 add'l plumbed in 1,650 sq. ft. w/ Digital X-ray, Laser, Dentrix software. 2015 GR \$564K+. #CA323-Thomas Wagner - 916-812-3255.

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**SACRAMENTO –** General Practice: 1,320 sq. ft. w/3 equip. **GOLD**add'l plumbed. Dexis Digital X-ray, Intraoral, Carestream software. 2014 GR \$434K. #CA296-Thomas Wagner -916-812-3255.

**SACRAMENTO –** Practice and Condominium. 1,300 sq. ft. office **SOLD**. Eaglesoft software. 2014 GR \$650K. #CA261-Thomas Wagner - 916-812-3255.

**SACRAMENTO –** General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255.

SACRAMENTO – 8 Ops w/Schick digital x-ray, Pano, LaseSOLD Eaglesoft software. 2015 GR \$1.9M. #CA337-Thomas Wagner -916-812-3255.

**SAN FRANCISCO** – General Practice: Financial District office with 5 Ops, with room for a 6th, 1760 sq. ft. 2015 GR \$1.2MM with adjusted net of \$480,000. 36 years in practice, 26 years at this location. #CA357-Jim Engel -925-330-2207.

SAN FRANCISCO – Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039

**SAN JOSE –** GP Chart Sale: 2015 GR of \$550,000.00 on two and a half day work week. Selling all Active and Historical Charts. #CA330-Jim Engel - 925-330-2207

**SAN RAFAEL –** *NEW LISTING* - General Practice: 800 sq. ft. office, 3 Ops. 2015 GR \$796,000, 3 day week, 55% overhead. Eaglesoft PMS, Dexis Sensor, Panoramic, Laser. #CA358-Jim Engel - 925-330-2207.

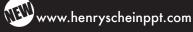
**SAN RAMON –** *NEW LISTING* - Facility Only Sale: 4 Ops w/high-end Pelton & Crane Equipment, Digital X-Ray, Digital Pan, I.O. Cameras, 1654 sq. ft. corner suite. #CA370-Jim Engel - 925-330-2207.

SANTA MARIA – 4 Ops, Easy Dental, Dexis, and Intra-oral camer**SOLD** 3 GR of \$523K in 180 Dr. days. #CA166- Jim Engel - 925-330-2207.

SANTA ROSA – General Dentistry & Building. 3 Ops. 2015 GR \$563K w/\$186K Adjusted Net. #CA200-Dennis Hoover - 209-605-9039.

**SOLANO COUNTY –** General Practice: 1,350 sq. ft., 4 Ops, In**SOLD**, Digital, Pano, and Dentrix. 2014 GR of \$869K on 30 hour/week. #CA246-Thomas Wagner - 916-812-3255.

**SONOMA –** Stand-alone 2,000 sq. ft. office w/4 Ops. Digital XOLD, Lasers, CAD/CAM. 2014 GR \$675K of 9day/week. #CA270- Jim Engel - 925-330-2207.



**SOUTHERN SACRAMENTO COUNTY –** General Practice: **General** Office with 1,380 sq. ft. & 4 Ops, Intra-Star, Dexis, Pano, Laser, Easy Dental. 2014 GR were \$581K #CA249 -Thomas Wagner - 916-812-3255.

**STOCKTON –** General Practice: 7 Ops, 2052 sq. ft., great lease and options to renew. GR \$750,000 with PPO, HMO and FFS patients. #CA361-Jim Engel - 925-330-2207.

**VACAVILLE –** 2,400 sq. ft. office with 4 ops. Digital X-ray, Pano, Laser, Dentrix software. 2015 GR \$519,000 3 day/week. Sister practice #CA321, sale combined or separate. #CA322-Thomas Wagner - 916-812-3255.

WALNUT CREEK – Prosth Practice. 3 Ops, Full Lab. 2013 GROODK w/Adj. Net \$143K. #CAM540- Jim Engel - 925-330-2207.

**WATSONVILLE –** Practice & Building. 1,325 sq. ft. condo w/4 ops. Eiber Optics, Intra-Oral, Digital X-rays. Av SOLOF \$450K on owner 3.5 days/week. Owner is retiring. #CA314-Dennis Hoover-209-605-9039.

**YOLO COUNTY –** Pediatric practice with 2 equip. Op, approx. 1,000 sq. ft., Intra-oral, Open Dental software. 2015 GR \$223K. #CA301-Thomas Wagner - 916-812-3255.

### CENTRAL CALIFORNIA

**HANFORD -** General Dentistry – 4 days hygiene, 1,345 active paties 115 GR \$509K. Digital x-rays, Intra-oral cameras, and Imaging System. #CA336-Dennis Hoover - 209-605-9039.

**KINGS COUNTY –** Practice has been est. 50 years in a rural community. 4 Ops, intra-oral camera, and Pan**SOLD**14 GR were \$246K. Great location to relocate or open a 2nd office. #CA265 - Steve Caudill - 951-314-5542

MADERA - General Dentistry –Building & practice. 6 Ops, 3000 sq. ft., Dentrix software, Dexis software, Pano. 2014 GR \$850K. #CA289-Dennis Hoover - 209-605-9039.

**MODESTO** - Dental Air Space Condominium. 1,511 sq. ft. dental condo unit. Sale price \$286,000. #CA333-Dennis Hoover - 209-605-9039.

**TULARE -** 2,300 sq. ft. free-standing office w/5 Ops. 2014 GPOTM. 10 days hygiene. Owner moving out of state. #CA273- Dennis Hoover - 209-605-9039.

**TUOLUMNE COUNTY -** General Practice & Bldg. 6 Ops, 2,00**SOLD**Ft. 2013 GR \$1MM+ #CA199- Dennis Hoover - 209-605-9039.

VISALIA - General Practice. 1,642 sq . ft., 5 ops. 2015 GR 577,000, \$347,000 adj. net income. Dentr Software, Digital X-Rays. #CA320- Dennis Hoover - 209-605-9039.

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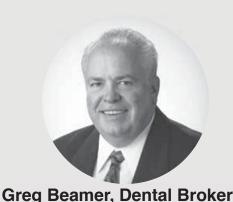
**RDA needed** for Private SD Pedo Practice. Must be profient with pro/flo's & digital xrays. Pls email resume to shelleygress@gmail.com.

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**Oral Surgeon** needed 1 day/month for private multi specialty office in Hesperia. Please email CV to f.dentistry@yahoo.com.

**"Dentistry" sign** 2ft.x 10ft Outdoor electrical, blue letters, white background. Paid \$2,000. Selling \$500.714-540-8000 ocdentalimplants@gmail.com.

**ASEPTICO CART** Mobile Unit w/F.O. Piezo Scaler, Portable Air Compressor, both near new. Several instruments and handpieces. (805) 245-0824.



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### **Featured Listings:**



**Chino -** 3 treatment rooms & 2 plumbed not eq. treatment rooms located in a 1,600 sq. ft. suite in a two story building in a multi-use, frequented center. Growing Area! Patient Charts included & Priced to sell!

Beverly Hills – Leasehold Improvements & Some Charts. 2 treatment rooms & 1 plumbed not eq. treatment room in 824 sq, ft, suite located in a community established professional building w/ 34+ years of Goodwill.



and the seller has a sublease arrangement 1 day a week which will offset the rent \$1,400/month. High Profile - Cash Patients. Retiring Seller only works 12 hours a week. Implant oriented practice. Patient Charts included but not guaranteed.

**Downey** – 3 treatment rooms in 1,214 sq. ft. suite located in a four story Medical building w/ 17 years of Goodwill. Rent is very reasonable at \$2,469/month. Quality, Caring Doctor and Staff. Seller currently works 2.5 days / week at this location. Seller's primary practice is in Newport Beach.





**Escondido - w/ Real Estate for Sale or Lease -** 5 treatment rooms in 2,200 sq. ft. suite w/ 21+ Years of Goodwill. 2nd floor studio w/ shower. Excellent corner location, close to schools. Projecting approx. \$371,056 for 2016 on a minimal schedule. Priced at \$198,500 for the practice and \$450,000 for the building.

**Irvine** – Leasehold & Tenant Improvements Only. Beautifully designed, streamline suite with 3 treatment rooms in 1,505 sq. ft. bright, clean, organized suite with plenty of storage. Two story Medical Building with ample parking. No charts or equipment included. Recently Reduced- \$25,000.



**Huntington Beach** – Confidential, Large, High-end cosmetic, restorative practice. Excellent Location! Projecting Approx. \$1.4MM for 2016.



Lake Elsinore – I have a Medi-Cal / HMO practice that gets cap checks of approx \$5,500/month. Great location off of the 15 freeway in a busy retail center with good anchor tenants. 8 treatment rooms plumbed and equipped and 4 partially equipped. Rent is

low, and the seller is motivated. Seller has two other practices – Murrieta and Marina Del Rey. If you are thinking of purchasing as a managing doctor, this could be the one for you.

### Thousand Oaks - New Listing.

Amazing Opportunity – 3 treatment rooms in a 1,200 sq. ft. all digital suite located in a two story professional building with excellent exposure on a busy street. Rent is \$1,980/month and includes all utilities. Affluent



area where patients are will to pay for dentistry. New wood flooring, phones, digital surveillance, and flat screen televisions, and equipment that is in excellent shape. Priced at \$165,000.



**Chino** - 4 eq. treatment rooms in a spacious suite located in a single story, strip shopping center on a busy street. Excellent exposure and signage. Bright, clean, organized suite. Leasehold Improvements & Equipment Only.

**Lawndale** – 2 treatment rooms and 5 eq. chairs in an open bay located in a two story 2,200 sq. ft. suite with excellent visibility, pole signage, reasonable rent (\$2,250/ month), and approx. 250 charts included but not guaranteed. The suite is currently set up as an Ortho/ Pedo practice with a



reception and video game area on the bottom floor and the treatment area on the second floor. Priced at \$110,000.



**Glendale -** 3 treatment rooms in 1,050 sq. ft. suite located in a two story professional building w/ 26 years of Goodwill. Suite is located on the 1st floor next to the pharmacy. Rent is very reasonable for the area at \$2,978/mo. Seller works this location approx. 12 hrs/wk w/ an

Assoc. working 1 dy/wk and 1 dy/wk of hygiene. Seller would like to concentrate on his two other practices. **Recently Reduced.** 

### <u>My Promise</u> To You

Hi...1'm Greg Beamer. When we meet to discuss the sale of your practice, I will take the time to understand your needs and background. I know that proper pricing is not just about numbers, it's about the entire picture. Once we have discussed the office and agree to the market price, I will present a listing agreement that allows me to go to work on your behalf. My listings are for about half the time-frame of most other brokers, so if you are not comfortable with the activity you can move on. I am hands-on and will honestly tell you what to expect throughout the process - I won't simply tell you what you want to hear. You are hiring me to be your guide, not a "yes man". I return calls, texts and emails promptly, and I encourage questions at any time, day or night. I will meet with you on your schedule, not mine. I take the time to structure the sale so it works for everyone. I value integrity and I have a reputation for standing beside my sellers all the way through the process. I don't like to leave anything to chance. The sale of your practice is a serious event - I know how important it is to you. Call me anytime.

### Ph: (909) 542-4891 • Fax: (866) 890-1033 info@gregbeamer.com • www.gregbeamer.com



**Tustin** – *New Listing.* Beautiful, Unique, Boutique Style buildout- A must see to appreciate! 3 treatment rooms in a 1,400 sq. ft. suite located in a two story Medical building with a new monument sign. The reception room has an electronic fireplace, and could be the

perfect fit for specialty or general dentistry where you want to present a very warm and comfortable atmosphere. Belmont X-Calibur chairs, front deliveries, Tuttnauer 2340 M autoclave, Denoptix x Gendex, and Planmeca Proline EC Pano Perfect office for sleep apnea, sleep sedation, and concierge dentistry. **Seller is also interested in someone wanting to partner up. Seller will handle management and assist in marketing. Build your way into ownership.** 



Valencia – New Listing. 4 eq. treatment rooms & 4 plumbed not eq. treatment rooms in 1,250 sq. ft. suite located in a free standing, two story, professional building. All digital suite w/ Dentrix Software, Intra Oral Camera, Dexis Digital X-ray, and equipment that averages 10 years new. 10 Years of Good-

will. Projecting approx. \$703,978 for 2016.

Irvine – 3 treatment rooms & 1 plumbed not eq. treatment room in a nicely designed 1,100 sq. ft. suite located in a multistory professional building w/ 13 years of Goodwill. 70% Insurance, 30% Cash. Seller currently works 20 hours a week due to health reasons. Landlord is easy to



work with and willing to negotiate the already reasonable \$3,000/ month lease. Seller is very Motivated! - \$180,000.



**Redlands** - 6 treatment rooms in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a frequented center on a busy corner with a Starbucks, Established restaurants and a Gas Station. Has a contract with the local VA to take overflow. 80%

insurance & 20% Cash. Recently Reduced.



**Rancho Cucamonga** – Leasehold Improvements and Equipment Only – **5 treatment rooms** in a spacious 2,000 sq. ft. suite located in a two story professional building on a major thoroughfare with signage that faces Foothill Blvd. Ample parking and a

reasonable lease. Seller is leaving major equipment and some extras like Smart Tvs, computers, phone systems, etc. **\$82,500**.

### **Under Offer:**

**LA** – 6 treatment rooms in 1,750 sq. ft. suite located in a busy retail center. Attracting 60+ New patients/mo. Projecting approx.. \$795,531 for 2016.

**Los Angeles** – Leasehold Improvements & Equipment Only- 3 treatment rooms in 824 sq. ft. suite.

**ORANGE** – 4 treatment rooms In 1,300 sq. ft. suite. Retiring Seller. 52 Years of Goodwill.

**South Gate** – New Confidential Listing – 7 treatment rooms, Excellent location & lease, Seasoned Staff and Solid Patient Base. Contact me to discuss this opportunity.

### **Recently Sold:**

**Burbank** – 30+ Years of Goodwill, Low Rent, Insurance/ Cash practice with an Excellent Reputation.

Culver City - 4 eq. ops. in 980 sq. ft. suite. PPO / CASH Practice. Covina - 4 eq. ops. in 900 sq. ft. suite located in a single story, strip center w/ 25 Yrs of Goodwill.

Fontana - 4 eq. ops. in a 1,600 sq. ft. suite that the seller shares with a Medical Doctor.

**Hawthorne** - 5 eq. ops. in 1,600 sq. ft. suite located in a single story, strip shopping center w/ 30 Years of Goodwill.

**Montebello Ortho -** 5 eq. chairs in an open bay in a 1,500 sq. ft. suite. Retiring seller.

**Santa Clarita Area Pedo -** High-end, quality, large pediatric practice with an excellent reputation.

### **Other Opportunities:**

**Laguna Hills -** Successful GP is looking for a Specialist to sublease beautifully designed suite.

**Tarzana** - Successful GP/Prosth is looking for a Specialist to share his suite.

*Build Your Dream Practice* in one of the Build-out Opportunities that I have listed in La Habra, LA, Orange, Thousand Oaks, Tustin, Santa Clarita, and Victorville (Real Estate for Sale).

DRE License #01149524

66 SO. CALIFORNIA

**Employment Law** Issues in your practice? The Law Offices of J. Sean Dumm routinely counsels dental offices on compliance with employment/contractor agreements and compliance with the labor code. Initial consultations are complimentary. Law Offices of J. Sean Dumm. 949-276-509. jsdlawoffice.com.

**Specialist Claim** Biller- Want extra cash. Looking for someone to train staff on billing for OS and Endo. Email resume: dental1717@gmail.com.

Upland, CA Facility Only Don't miss out on this Move-In ready, State-of-the Art Facility. Located in San Bernardino County, a rapidly growing area of sunny Southern California. Exclusive dental office located on a major thoroughfare in a highly desirable neighborhood. Occupies approx. 1350 sq ft and consists of 4 fully-equipped ops, reception, private office, lab, sterilization, storage, staff lounge. \$140,000 OBO nehalzaveri@yahoo.com 909-786-5331.

**Bellflower, CA Dental Office** for rent. Contact Deanna (562)397-4851 or email bellflower.dental.office.562@gmail.com and provide email and phone number.

**Pediatric Dentist Wanted:** We are looking for a talented pediatric dentist to be an associate in our well established, productive, pediatric dental office in Orange. We would like a commitment of approx. 2-4 days per week. Please forward your resume to pedo\_opportunity@icloud.com if you are interested.

**Dental Assistant** for Orange County with or without experience for afternoons and Saturday (714)775-7722 bilingual a plus.

**Dental Assistant/bilingual/Spanish/English for practice in** Van Nuys, CA. Call 818 787-6400 and ask for Karen or fax info to 818 787-2012.

**Custom built** stools. Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**Practice for Sale** Downtown in Oxnard,CA.950SF-2 OP room. PPO,Dentical,Private(No HMO) emailoxnarddental71@gmail.com.

PAIN NEVER GONE AFTER RCT? NO PROBLEM; CALL DR ISMAIL 562-968-4061. I COME TO YOU. WWW.SOCAL-ROOTCANAL.COM.

**Buying a practice?** Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com.

**Dentist wanted** for West Covina area Tues or Wed Spanish speaking preferred. Salary + Call Josie at (626) 890-6829.

**Cecilia Chen, Esq.** negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. – D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@ practiceatty.com or www.practiceatty.com.

Free Website!Mobile-Friendly & Beautiful Designs perfected for DENTISTS. \$0 set-up for Dental Trader readers! TheDocSites.com, 818.616.3919. Limited Time Offer. RISK FREE!!

**DA/RDA** Needed in San Gabriel private office. FT. Someone with experience, good energy and personalty. Email your resume: hjkimdds@hjkimdental.com.



Our firm placed a "Space for Lease" ad on the Dental Trader's website in November for the December edition (unnecessarily as it turned out) because we signed a lease with a new dentist/tenant who saw our ad online November 18th!! It was a great advertising decision.

Linda Schwartz-Wright Office Manager & Director of Operations/Facilities Mitchell Silberberg & Knupp LLP

**Exceptional Dental** Hygienist needed in Pasadena for Tuesdays. Please email your resume to norma@michaelyungdds.com.

**Oral Surgeon Wanted** in Long Beach. Start with one day per month. Will need to credential with insurance plans first. CV to knollsdental@gmail.com.

**Dental assistant wanted** San fernando valley, 1 year of experience pref. new grads can apply too. 4 days per week. Send resume to mrsjara@hotmail.com.

**Associate wanted** for busy private practice in San Bernardino. 1-3 days/wk. Email resume to docjay7@yahoo.com.

**RINN CHAIRSIDE DARKROOM** W/4-TANK SYSTEM, GOOD CONDITION, W/SOME CHEMISTRY, FOR PICKUP IN TORRANCE \$60. 310-326-5499, DOCJTY@GMAIL.COM.

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**XRAY MOUNTS RINN** EZ-VIEW:FMX(\$110/150),4H2V (\$80/200); FLOW CARD 8H (\$10/40), TRANSVIEW #0-2H (\$15/120); CLEARVIEW TEAR-OFF MOUNTS (\$10/250). 310-326-5499.

**Dental Assistant** wanted for our office loacted in Santa Ana CA to start ASAP email resume or call us southcoastfamilydental1@gmail.com (714)556-7277.

HYGIENIST NEEDED 2 Saturdays per month from 9am-2pm in BEVERLY HILLS. Beautiful office, excellent pay. DDS welcome to apply. email resume gpdds@msn.com.

**Orthodontist needed** for a well establised office in Garden Grove. Part time, please email your resume to samerbotros@hotmail.com.

SAN GABRIEL VALLEY DENTIST WANTED Part time position, must have proficient prior experience. Please send CV to k101090c@gmail.com.

**Dental Assistant** needed in Oxnard private practice. Bilingual English/Spanish a must. Please email or fax resume coastdds@yahoo.com 805-485-4943.

Need A DentallT-Expert? Opening a new office? Need new patients? We Manage & Sell Computers,Phone Systems,Network Security,HIPPA Compliance,Dental Sensors & Equipment & Website Marketing. Direct Provider of Practice Management and Imaging Software. "25 Years Dental Experience" CALL 1 - 888 - 288 - 7822 Today!

**GENERAL PRACTICE** FOR SALE-INLAND EMPIRE: 7 Ops. Dentrix, Digital. 30+years goodwill. HSPPT-Kerri McCullough 949-566-3056 #CA283.

**BALDWIN PARK** LEASEHOLD FOR SALE. 3 ops, ~900sq. ft 50K OBO. Standalone building, 6 parkings on premise. Dental office 30+ years. Dr. relocates to larger office. (626)378-4564.

**Part time** dentist needed. 2 locations, Santa Ana and Irvine. Please contact to tmeng2804@gmail.com or text/call to 714.653.2804.

**THINKING OF SELLING?** Call and find out why DDS Xpress Realty may be a better choice. NO long term restrictive contract. Fair and equitable commission structures. Call Tina Ochoa, Broker (951) 309-3196.

**Office Manager** opportunity in Palm Desert CA. Detrix, insurance billing, treatment co-ordination experience. Send resume to golfinthedesert@gmail.com.

**Selling your** practice? Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com.

**Denti-Cal Dentist, Los** Angeles is needed for busy practice. Aggressive compensation. Flexible schedule 2-6 days/wk. Please call 310-866-5290.

**DENTAL PRACTICE** IN LOS ANGELES FOR SALE Gross ~\$460K. Absentee Run. Corner lot. High FOOT traffic. Call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comILCFPracticeSales.com.

**Looking for** a part time GP associate on Wilshire Blvd, Miracle Mile. Min. 5 years Experience! 310-9898999.

**Endotontist is** needed 1-2x/month on Fridays in Rancho Cucamonga/Ontario area. Min 2+ years experience. Shashimi100@hotmail.com.

**GP looking for work (or** buy office)- within ~10mi of Westwood. Skilled, presentable, able to communicate well. Endo, pedo, surgery... 872.222.8722. **Thomas Subbijo, DMD** (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

**General Dentist** two locations available Glendale and Los Angeles. Endo, O.S, And cosmetic please fax resume to 323-222-8885 attention Valerie.

Gorgeous 2 operatory office for rent in Canoga Park, mile away from Topanga Mall. Price negotiable. Email romanpidkovadds@gmail.com.

**Implant Doctor** will come to your office to place implants, graft, extract teeth. I am a Prosthodotnist with surgical training.714-624-4231.

**\$20 OFF** EQUIPMENT REPAIR Fast, Low Cost Equipment Repair.Contact RepairMakers Today! 877-535-1733 / www.repairmakers.com.

Part-Time General Dentist needed Baldwin Park and Colton Office please fax or email resume 909-825-0964 pazdentalgroup70@yahoo.com.

**General Dentist needed Part Time** ASAP. San Bernardino. Small private office, looking fro a friendly and reliable Dr. Please call Jamie @ 562-244-5411.

**DDS Wanted** for Private Dental Office in Delano, CA. Pedo. experience,Oral Sedation Certificate a Plus. Please send CV to paulinanr@sbcglobal.net.

Dentist, Part-Time/Full-Time San Fernando Valley, pay between \$440-500/day, work between clinic sites, FQHC exp. email hr@mccn.org fax 818-998-3579.

Thank you for helping me and making the process so easy for me. – Safa Khaleel DDS, Mountain View, CA. www. TheDoctorsInsuranceBroker.com

**Endodontist needed** for a private practice in South Orange County. Please email your resume to drmarcpana@yahoo.com.

Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant. Please email your resume to sinai.dental@yahoo.com.

**Glendora prime** downstairs 1418 sq.ft. \$1800 month, 7 operatories with sinks, large lab and storage, large lobby, receptionist office, private doctor office, 909-971-9625.

**(P NEEDED** IN PALMDALE. BUSY DENTAL PRACTICE LOOKING FOR DENTIST WITH GREAT CHAIR SIDE MANNERS, email your resume avsmiles@yahoo.com (base+ commission).

**NEON Sign.** Smiley Tooth with brush.Cute.Hang front window.\$300Plug in.BRIGHT.27X34in.(562)650-7053.

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**They made** the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County). Want to buy General practice or work in and buyout (short or long term). Within ~10mi from Westwood LA. Please call 872.222.8722.

AT 2000 XR Air Techniques Film Processor w/Daylight Loader, Excellent working condition. Daytime loader can take pano film. call 818-631-8180.

Wanted: Dental specialist to Sublease/Rent our PALMDALE office space (4 Ops) - Part time use. prestigedentist@gmail.com.

FRONT/BACK OFFICE RECEPTION/ASSISTANT WANTED BEVERLYHILLS: MODERN COSMETIC FAMILY FRIENDLY DENTAL OFFICE CONTACT RYAN 310-962-0670 DRMEHR@HOTMAIL.COM.

**P/T DDS** needed in Camarillo and Encino. Friendly,growing practice, some HMO. Potential buy-in. Must have 3 years experience. Please contact thedentalcenter1@gmail.com.

Why Give Up Your Patients To Other Dentists? Have All Undoable RCTs Done At Your Office. Visit www.socal-rootcanal.com.

Front office administrator with experience in Dentrix and hygiene/ DDS scheduling wanted in Brea GP office. Great hours-pay. Email: kchendds@yahoo.com.

**RDA needed for a** Children's practice in Los Angeles.Full time. No weekends.Peds experience is a must.Send resume to LaChildrenDentist@gmail.com.

**GENERAL PRACTICE** FOR SALE-CHULA VISTA EAST: 3 Ops, Est. for 19 years, 2 days of Hyg./week. HSPPT-Russell Okihara-619-694-7077 #CA304.

**Board Certified** Periodontist Available in Ventura Co Santa Barbara Co and West SFV.25 yrs experience.805-644-5619 nathanshapiro@sbcglobal.net.

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**PT Dentist needed** in Norwalk and/or Lake Forest, please email resume/cv to 2015dentist@gmail.com.

**Bell Practice** with Real Estate for sale, 6 ops, free standing building on major thoroughfare. Collected \$620,000 in 2015. Call Tina Ochoa, Broker at DDS Xpress Realty (951) 309-3196.

**Dental Front** opening with HMO, PPO, Eaglesoft, Word, scheduling, treatment planning exprience. Email: Ladentalpractice@yahoo.com. (LOS ANGELES).

**Bakersfield SW** furnished office. Lease w/wo equipment. Attractive free-standing, high visibility. Lighted sign. 5 operatories, 1800 ft. 661-742-4594.

**Female GP** (8 years exp) seeking partner/s to find or start a practice together. OC or IE preferred. (949)954-0484.

GENERAL DENTIST NEEDED 2 DAYS A WEEK MIN 4 YRS DENTAL EXPIERENCE IN ALL ASPECTS OF DENTISTRY. HMO/PPO.SEND RESUME OBARKHOR@GMAIL,CAREDENTAL4YOU@GMAIL. **TEMECULA:** Looking for an associate, hygienist, and dental assistants for Fridays and Saturdays. If interested, please email: dentalmin2005@yahoo.com.

**TURN-KEY BEVERLY HILLS** OFFICE- WILSHIRE SUBWAYSTOP-5 SEMI-PRIVATE OPS&CHAIRS, EXAM, MANAGER, DOCTOR, LAB, RECEPTION(15PEOPLE) 1600sq.ft., 310-301-1994.

**Nonprofit in Los Angeles looking** for a PT Spanish or Korean bilingual Dental Assistant. Join our team! To apply, please send resumes to hr@lakheir.org.

**DENTAL OFFICE FOR LEASE** Office for lease in Wilmington,Ca. Two operatories and plumbing for three operatories Great office for a start up practice. It's been a dental office for 12 years. Please call (310)782-6793 or email at dramos4478@aol.com and ask for Tina.

ENDODONTIST-EXPERIENCED NEEDED FOR PRIVATE PRACTICE IN THE SOUTH TEMECULA AREA, ONE TO TWO TIMES PER MONTH. PLEASE EMAIL TO RWITEK5@YAHOO.COM.

**Seeking Dentist** for practice in Visalia,CA. Ideal candidate will have at least two years experience. Please send resume to makennabarnes@hotmail.com.

**Pedodontist** We are looking for a warm, responsible, and talented pediatric dentist in the North Orange County. pedo\_ opportunity@icloud.com.

**Dental office** looking for assistant. Full time great pay and great hours. In San Pedro please fax resume to 310 831-9784.

**ANESTHESIA-DENTAL Dental Anest** serving Cent Coast SLO to Camarillo. Available, starts@550/hr min 2 hr Keep more in house! 805-636-3956 erikwinndds.com.

**GP NEEDED** for PEDO: Multi-speciality office. Compensation 26-28% of daily production. Potential to earn \$800-\$1400 daily. PapDentalCorp@gmail.com.

**General Dentist wanted, Santa Monica** UCLA grad preferred with 5+ yrs exp. Only for fixed & restorative work. Reputable PPO office. Call 310-922-5666.

**Mounts and film!** 120 FMX Dentsply mounts, 50+ vertical mounts, 30+ troll mounts plus film ... all for \$25 call 714-870-9445.

**Planmaca ProMax** 3D Manufactured Sep2011. Warranty in effect until Dec2016. Asking \$65K. Please Call Dr Huaman at 424-208-4329.

**Itero. Intra-Oral** Scanner for sale. Model ND2.9 asking \$12K and other equipment. Please call 424-208-4329 or 520-490-5419.

**Full Time** Associate wanted for private/PPO office in North Orange County. Excellent team with great pay with incentives. Email: brea5xteam@gmail.com.

**Oroscopic Magnifying** Loupes (2) Both like new condition. Great price for starter loupes, student, or hygienist. Only \$145 each. (949) 485-8119.

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**TEMEGULA** Looking for an ASSOCIATE DENTIST and DENTAL ASSISTANT for our fun office. Must be SUPER positive! Call/text ### 951-331-9033 ###.

**GP NEEDED for PEDO** in a Multi-speciality office. Compensation based on daily production. Potential to earn \$800-\$1400 daily. PapDentalCorp@gmail.com.

**GP W/Pd0** experience. Minimum 2 years Pedo experience for a fast paced Dental Office in Pomona CA. Call (323) 627-1802.

**ECCOVISION ACOUSTIC** RHINOMETER/PHARYNGOMETER all instructions, software, incl. comes w/ 2 EMBLA home sleep study units! (714) 832-2672 (make offer).

**Intraoral Camera-Carestream1600** w/software incl. New in box. Make an offer! (714) 832-2672.

HotShot Cordless Obturation System Used but in great working condition. Includes Gun, Cradle, charger and 1 needle. \$450 Ron (818) 493-9868 in SFV.

**GENERAL PRACTICE FOR SALE-WHITTIER** 4 Ops, 3 Equipped Est. 50+ years, Professional building, Digital, most specialty work referred out. HSPPT-Kerri McCullough 949-566-3056 #CA276.

**Pedodontist wanted** to partner with Orthodontist in new office in OC. Please contact orthopedopractice@gmail.com.

**Associate wanted** for a pediatric practice in Southern California. Call Trevor 435-868-1331 or email at trevor7b7@gmail.com for more information. **Don't sign** your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

**Pedo/GP Dentist w/ Oral Sedation** wanted for kids (Santa Ana). Available Tue/Thur/Sat (Sat preferred). Base pay + bonus. Email tommycledds@gmail.com.

**NO CANAL IN X-RAY? NO PROBLEM :)** CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com.

**Cerac Compact** dental milling unit wanted. Could be non working. Please contact Dr.Glenn Sperbeck @(310) 670-6944.

**Associate GP** Dentist needed for a small private office in Pomona. NO HMO. salary + bonus. PT. Ownership possible. 3 yr min exp. sugarbug888@gmail.com.

BEVERLY HILLS OFFICE SPACE SUBLEASE: BEAUTIFUL NEW STATE OF THE ART DENTAL OFFICE IN BEVERLY HILLS. FLEXIBLE TERMS. RYAN (310)962-0670 DRMEHR@HOTMAIL.COM.

associate dentist for pedo practice. Chatsworth in San Fernando Valley. pediatricdentist18@gmail.com.

**Woodland Hills** Retiring dentist, High Tech practice offering, Ceric, Digital X-ray, Laser and much more. Call for details. Tina Ochoa, Broker (951) 309-3196.

**Dental Assistant** wanted with x-ray, infection control, coronal polish, Schick x-ray, experience. Email: ladentalpractice @ yahoo.com (Los Angeles).

**RENT 1-4** op's available mon-sat located in Santa Clarita very reasonable rent great business opportunity call now 562-756-2573.

PAIN NEVER GONE AFTER RCT? NO PROBLEM; CALL DR ISMAIL 562-968-4061. I COME TO YOU. WWW.SOCAL-ROOTCANAL.COM.

Associate Dentist needed for dental offices in Riverside County. Good daily salary vs %:part time/full time. E-mail resume to dcdi4lopez@gmail.com.

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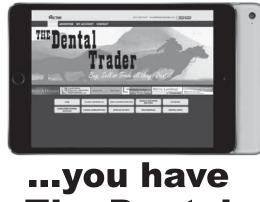
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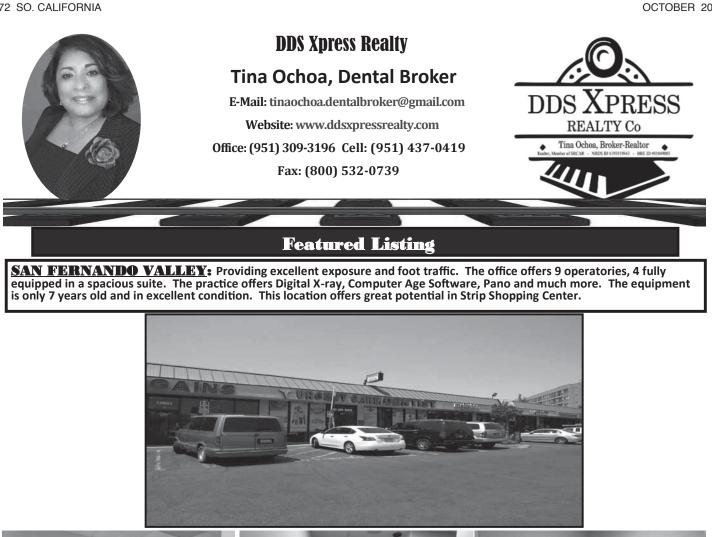
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**Cudaby Practice:** Opportunity with Condo Suites for sale, Seller teaching full time, offering over 24 years of Goodwill. The practice is located in single story professional complex. Only dentist in the building. Clinical suite offers four operatories, three fully equipped, 1 surgical operatory, Digital x-ray, private doctors office. Ideal location offers easy freeway access from the 710 Freeway. *100% financing on Real Estate for qualified Buyers*.

**<u>Chino:</u>** Shopping Center location offering over 20 years of Goodwill. 5 Ops, 4 fully equipped, 3 Day week schedule collected \$348,395 in 2015. **"SOLD"** 

<u>City of Bell</u>: 6 Ops practice located in a free standing building, on a major street providing excellent visibility. Collecting approx. \$620,000 in 2015. Real Estate for sale. "<u>UNDER OFFER</u>"

**Panorama City:** Gross \$1.3 MM Practice located in busy shopping center. High foot traffic, Associate run practice offering services in GP & Ortho. 7 Ops. Digital X-Ray, Pano, Eagle Soft software. **"Available Back On Market**"

**Hemet:** Retiring Seller offering 38 years of Goodwill. Collected \$378,944 in 2015 on a 3-day week schedule, 2 hygiene days, Condo suite for sale. Priced at 50% of gross revenue. **"AVAILABLE" seller will consider all offers.** 

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**Norwalk:** Great location offering 4 Ops. Great signage on major thoroughfare, centrally located providing easy commute from the 5, 91 & 605 Freeways. Asking only \$89,000

**ORANGE COUNTY:** Located in a strip shopping center on a busy intersection, this 3 operatory (2 equipped) practice offers a great location, beautifully designed suite, digital x-ray, 6 year old equipment and much more. The Seller is relocating out of state. Call now, this practice will not last on the market. A must see opportunity!!!

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**Woodland Hills:** Retiring Dentist, High Tech practice 4 Ops, 3 fully equipped, Digital X-Ray, Cerec and much more, Low overhead, A must see opportunity. **"UNDER OFFER"** 

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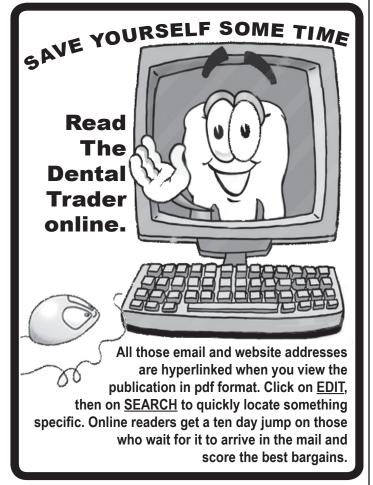
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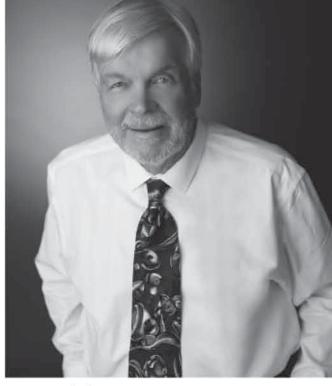
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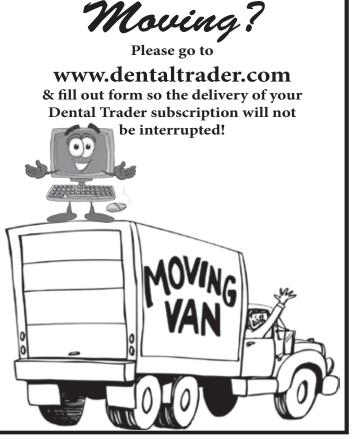
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