

THE Dental Trader

VOL. 13 NO. 6 • JUNE '16
No. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



EZ 2000 DIGITAL
DENTAL SYSTEM

Digital Dental X-Ray System

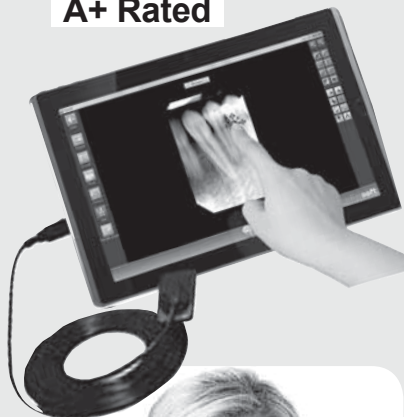
DIGITAL SYSTEM INCLUDES:

High-Quality Diagnostic **Clio** Digital X-Ray Sensor, HD Intra Oral Camera, Dell i5 Computer & 22" Monitor with 3 year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart, **EZ 2000** Plus Advanced Practice management Software & Integrated **ClioSoft** Imaging Software, (or keep your own billing software and we provide free bridge), Full Blown Color-Coded Scheduler, Graphic 3D Color Tooth Charting with Movable Teeth, Employee Time Clock, Text Messaging, Emailing, Medical Cross-Coding, Patient Kiosk Entry with optional Signature Pad, Credit Card Processing, Optional Integrated Benefit Service by Trojan Prof. Services.

\$9,995

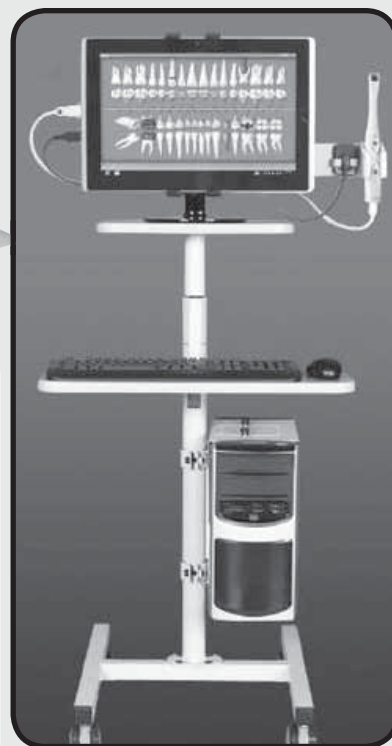
Regular Price: \$19,990

BBB
A+ Rated



Call
800-273-5033
for your Free
in-office Demo

Video Demo @
www.ez2000digital.com



Inexpensive Alternative Replacement Sensors

for Dexis® (9,10 and 11), Eaglesoft® & VixWin® (Platinum) users

- Ability to replace or add sensors at a fraction of the cost.
- Sharpest Image Quality Digital Sensor
- No complicated TWAIN or 3rd party bridging
- Use full capabilities of your existing software including auto-acquisition
- Free 5-year limited warranty
- Unique ability to work side-by-side existing sensors (in Dexis® Imaging 9/10/11 as well as Vixwin®)
- The most versatile, open-architecture for simple integration
- Free Clio DI hardware tech support
- No annual fees

Or Lease to Buy:

- No Money Down
- No Payments for 90 Days
- \$220 per mo. for 60 mos.
- \$1.00 Buyout



"The **Clio** sensor is on par if not better than **Dexis®** Platinum sensors...more crisp, clear and see more detail." - **Dr. Craig Burrow**

Dexis® & Dexis® Imaging are registered trademarks of Dexis, LLC®; Eaglesoft® is a registered trademark of Patterson Dental Supply, Inc.; Vixwin® is a registered trademark of Gendex Dental Systems.

Why Trust YOUR FUTURE with anyone but the Best?




June 5th
Xcel Seminars
"California Dental Practice Act"
"Navigating the Dental Transition Minefield"
Patrick J. Wood

June 17th
West Valley Implant Dental Practice
"California Dental Practice Act"
"The Ins and Outs of Dental Practice Transitions"
Patrick J. Wood

To register for any of these events, please email
Amber@dentalattorneys.com

Call today for a free phone consultation

 800-499-1474

 www.DentalAttorneys.com

- Represented over 4800 Dentists
- On the Forefront of the changing issues facing your profession
- 190 Dental Practice Transitions in 2015
- Chosen Legal Advisors to numerous dental Societies
- Providing services NATIONWIDE
- The Chosen EXPERTS on Business Transactions for Dentaltown

*"I have worked with Wood & Delgado many times involving my dental practice sales, lease negotiations and contractual disputes. **They have always been extremely fair with a high degree of integrity. I recommend Pat Wood, Jason Wood & Marc Ettinger without reservation.** I have worked with each in various capacities and I cannot overstate my confidence in each exceptionally professional attorney. **My relationship with Wood & Delgado is carte Blanche in all legal aspects of my dental life.**"*

- THOMAS BOONE, D.D.S., Sunset Beach, California

Specializing in:

Practice Acquisitions/Sales – Partnerships – Business Transactions – Lease Negotiations – Estate Planning
Transitions & Business Litigation – DSO – MSO


**WELLS
FARGO**
Wells Fargo Practice Finance

Financing for your practice — and so much more

- Up to 100% financing to help acquire, start, or expand your practice
- Competitive fixed rates with preferred pricing for ADA® members
- Complimentary business planning tools, educational resources, and practice management consulting to help you succeed

ADA Business ResourcesSM

Wells Fargo Practice Finance is the only practice lender selected especially for ADA® members and endorsed by ADA Business ResourcesSM.

All financing is subject to credit approval.

ADA® is a registered trademark of the American Dental Association. ADA Business ResourcesSM is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

© 2016 Wells Fargo Bank, N.A. All rights reserved. ECG-2556503

Call us for a complimentary consultation.

Andrew Ventura

1-855-853-4751

Brandon Finazzo

1-888-874-1590

Or visit us at wellsfargo.com/dentaltrader.

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com

Compressor \$4250 Techwest 2HP dual head oilless (like new) (new cost 6K) trauch10@gmail.com.

Dentist needed pt/ft in san jose, min 3 years exp. please call 818-203-4272.

Tuttnauer 2340 Autoclave \$1900 (lightly used) trauch10@gmail.com

SORRY! We do not publish The Dental Trader in July...look for your next issue in August. Our office will be closed until July 5th for this reason.

Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Antique Dental/Barber Chair(1800s)- Wood framework with horsehair fabric. Reclines w/ratchet mechanism. Appraised by "Antique Road Show" for \$5000.Best offer. driller@charter.net.

California Debt Collections Friendly but Firm! No Collection=No Charge! Free Credit Bureau Reporting! (888) 860-2950 Paul Bishop www.DirectCreditControl.com.

FOR SALE: Ergonomic Portable MagnaVu Camera System (Magnified Video Dentistry). In Great Working Condition. \$9,500. fassdds@yahoo.com or 530-233-2034.

Great Lakes Biostar Thermal Vacuum Former (used and in great shape) \$1800 (NEW 4K) TRAUCH10@gmail.com.

Millennium Laser Used very little. Just had periodic service 11/15. \$32,000 B/O (New \$109,000) email cvdental@aol.com.

Digital Pan/Ceph \$12500 (soredex, plate style) works great (includes scanner) email trauch10@gmail.com.

SUNNYVALE: 900 sf w 3 ops & Priced to sell at only \$195k - Call for Details! (DG-547) WPS/800-641-4179.

Santa clara dental office closing All dental equipment, office equipment and furnishing must go.For information call (408)345-9191 or (650)533-1973.

SAN JOSE Eastridge Area, Seasoned Staff, Loyal Pts, 6 ops +1 add'l, 2400sf, 10npts/mo \$300k (DC-561) WPS/800-641-4179.

Pelton and Crane Chairman dental chair for sale! Works great, good condition and lilac in color. \$500 call 408-464-6411 or email doran_7@msn.com.

Thank you for coming to my office and setting up our health insurance. – Dr Christopher Dudzik San Diego, CA. www.TheDoctorsInsuranceBroker.com.

SMTmax sales economical and reliable oil free & silent air compressors.Visit us at www.smtmax.com for more details,let us know about this add for 10% discount.



PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)Paul Maimone Broker/Owner
CA Broker #01172430**KERN COUNTY**

BAKERSFIELD #29 - PRICE REDUCTION! (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

BAKERSFIELD #31 - (4) op computerized G.P. & free standing Duplex Building for sale with excellent signage & visibility. (3) ops eqt'd (4th) plumbed. Cash/Ins/PPO pt base. No HMO & no Denti-Cal. (46) years of Goodwill. Annual Gross Collections approx \$350K. Office does no advertising. Refers out all Ortho, Perio Surgery, Implant Placement, complicated Endo, & complicated O.S.

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring. **[NEW]**

So. KERN COUNTY - PRICE REDUCTION! (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Once did \$1M+ in collections full time! Can do again! Seller motivated!

LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **REDUCED**

MONTEBELLO - (4) op comput. G.P. (2) ops eqt'd. Located in a large busy shopping center w excell. exposure/visibility/signage & parking. Annual Gross Collect \$200K on a (2.5) day/wk p.t. schedule. Cash/Ins/PPO pt base w no HMO's or Denti-Cal. Office receives many walk-in patients. Very low overhead. Seller does no advertising. Seller is retiring but will assist w a Transition.

MONTEREY PARK - PRICE REDUCTION! (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition.

SAN FERNANDO VALLEY #9 - (8) Op, comput G.P. with central nitrous. Located in a multi story high rise prof bldg. on a main thoroughfare. Cash/Ins/PPO/HMO pts with approx. \$7K/mos Cap Cks. Dentrux (G5), Digital X-Rays & CT Scan. 2015 Gross Collect of \$1.41M+. Open (5) days/week with no nights & no weekends. Averaging 50+ new pts/mos. (5) Hygiene days/wk & (7) DDS days/wk. Refers out Ortho, some Endo & some Perio surgery. 40+ Years of Goodwill. **[PENDING]**

SAN FERNANDO VALLEY #10 - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-ray, CT Scan, Laser, Dentrux s/w & (5) year old eqt. Gross Collect. \$1M+/yr. Cash/Ins/PPO pts. Reasonable overhead w high net! **[NEW]**

ORANGE COUNTY

SANTA ANA - Absentee owned (6) op fully eqt'd G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO pts with no HMO & no Denti-Cal. Comput & Pano eqt'd. 2015 Gross Collections of \$489K on a (3 1/2) to (4) day week. **Back on the Market!**

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SANTA BARBARA COUNTY

CENTRAL COAST/WINE COUNTRY - (3) op comput G.P. & 1,900 sq ft free standing bldg. for sale. Bldg. houses the dental office and a residential unit. Live in unit or rent it out! "Fee for Service" Practice. No HMO, PPO, or Denti-Cal. 2015 Gross Collections approx. \$280K part time. Growth potential. Seller refers all specialties and does little advertising. Seller retiring but will assist with Transition.

SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[PENDING]**

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrux s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. **Landlord rental incentives being offered.** **[PENDING]**

VENTURA COUNTY

CAMARILLO - (3) op comput. G.P. (2) ops eqt'd/(3rd) plumb. Located in a large strip ctr. with signage & ample free parking. Older eqt. 2015 Gross Collect approx. \$125K+ part time. Cash/Ins/PPO pts. Low overhead office. Excellent growth potential. Seller does no advertising. Priced below build out cost. Seller retiring. **REDUCED**

OXNARD #8 - (4) op comput. G.P. Located in a prof. bldg. with ample free parking. Dentrux s/w & digital x-rays. 2014 Gross Collect \$264K+ on a (3) day week. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller refers diff. Endo & O.S., all Perio & Ortho. and does no advertising. Seller taking non profit position.

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. Annual Gross Collect \$200K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **[NEW]**

THOUSAND OAKS - (4) op comput G.P. (2) ops eqt'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrux s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving.

UPCOMING PRACTICES FOR SALE

Alhambra, Central Coast, Culver City, Covina, Glendora, Hacienda Heights, Laguna Hills, Los Angeles, Mission Hills, Palmdale, Palm Desert, San Fernando Valley, San Gabriel, Santa Clarita Valley, Santa Barbara, Saratoga, Torrance, Union City, Ventura Cty., Visalia, West Covina, West Hills & West L.A.

**"The Personalized Service
Dental Broker"**P.O. Box #6681, Woodland Hills, CA. 91365
(866) 425-1877 Outside So. CA or (818) 591-1401

www.dmppractice.com

We are a national brokerage who only work with Dentists. Let our knowledge and expertise help protect you, your family, and your practice, like so many other dentists have across the country.



THE DOCTORS INSURANCE BROKER™

*Are you providing employee benefits?
Healthy employees make a healthy practice!*

- ✓ Workers' Compensation
- ✓ Property
- ✓ Liability
- ✓ EPLI
- ✓ Disability
- ✓ Life
- ✓ Long Term Care
- ✓ Health (Individual & Small Group)



Thank you for personally coming into my office and setting up our health insurance plan. As a new practice owner, I wanted to offer this benefit but was concerned about the time and cost involved. Thank you for making this simple and affordable, and administering the plan for me. My employees are very happy with the coverage and keeping them healthy keeps my practice healthy!

- Dr. Christopher Dudzik
Carlsbad Village Dentistry
Carlsbad, CA

Get your free quote or insurance review today!

info@tdibroker.com | 800-767-0864

SANTA CLARA DENTAL OFFICE CLOSING All dental equipment, office equipment, and furnishings must go. For more information call 408-345-9191.

Santa Rosa General Practice and real estate are offered for sale in a well-established condominized medical/dental complex conveniently located in the heart of Santa Rosa, near Memorial Hospital. Average Gross Receipts of \$256K with adj. net of approx \$110K. Asking price \$160K for the practice, and \$270K for the real estate. Contact Carroll & Company (650) 362-7004, dental@carrollandco.info. CA DRE 00777682.

PINOLE SF EAST BAY Wst Contra Costa GP Office 2700sf 6 operatories Gross \$683K No DCAL HMO PPO Jim Rodriguez Golden State Practice Sales 925-743-9682.

Dentrix, EagleSoft, SoftDent, & OpenDental Academy of Dental Practice Careers teaches anyone needing dental computer training. Classes offered In-Office, at your location, or at the ADPC training facility. 877-235-7100/
DentalPracticeCareers.com.

PRACTICE SALE - North-Santa-Barbara-County Established general dental practice. 5 Ops + 2 pre-plumbed Ops. \$700K collections. Underserved area, low competition. Mostly associate-run. Broker - Charles Kim 800-416-2055.

GLENDALE Prestigious, high-tech general and cosmetic practice. Real estate available also. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

NEW DENTIST Rare Opportunity to space share and learn from master Implant dentist in LA. Chinese speaking a plus, send resume to cdachin7@aol.com.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

Office for sale in downtown San Leandro, CA. 1200 sq ft w 3 ops and 4th plumbed. Appr 200 active patients. Seller relocating and needs to sell ASAP.

Advanced TMJ Seminars This course meets the Dental Board of California's Requirement. 32 CE Certificate of Completion will be furnished. www.advancedtmjseminars.com.

HIRING FOR GENERAL DENTIST LOOKING FOR MOTIVATED DENTIST TO WORK IN OUR KINGSBURG OFFICE CONTACT DR.MANN DIRECT 559-917-1763 PART TIME(FRESNO COUNTY).

Legal Tip: Sellers: Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

GENERAL PRACTICE FOR SALE SACRAMENTO - 1,000 sq.ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. 2015 GR \$110,427 HSPPT-Thomas Wagner 916-812-3255-#CA332.



100 perfect 5-star reviews at Avvo®

"Bob Olson is the most honest, hardest working, thorough attorney I have ever met. He was tirelessly fighting for my best interest. I would highly recommend him to anyone who is interested in selling or buying a dental practice."

Avvo® review #95 on January 8, 2016
Posted by Manny

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Property Purchases & Leases
Corporations & Audit Protection

888.963.1120

RWO@transdental.com
www.transdental.com

**#1 Avvo® Rated
Attorney in USA
2011 to Present:**

**Mergers & Acquisitions
Incorporations**

NAPA Perfectly situated, this premier practice is on a primary street! 1900 sf w/ 5 ops + 1 add'l \$850k (CN-532) WPS/800-641-4179.

San Jose Office for Lease-Stunning 6 ops Move in Ready, Easy Access off Main Freeway, 2 suites common sterile/waiting room for Perio/Endo/Pedo Call 510-407-2006.

Looking to finance a practice? Contact Live Oak Bank. Our specialized lenders will build a customized loan to meet your financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

DENTAL PRACTICE FOR SALE IN SAN DIEGO Office gross ~\$300K on 2 days per week. Retail shopping center. 3 operators #SD31E. Call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com | LCFPracticeSales.com.

It's that easy! You can subscribe, change my address or cancel your free Dental Trader subscription anytime at <http://www.thedentaltrader.com>.

GREAT FOR START-UP San Fernando Valley - Busy practice in multi-story medical bldg. Leasehold & equipment. (ID#76617) Call 877-778-2020.

Complete Sensor and Practice Management with EHR. Package includes everything you need to take x-rays and collect your money from insurance and track your patient's care. Call 1(800)397-6046 Today!

Ready to purchase or start a practice? Count on Wells Fargo Practice Finance to help you achieve your goals. Call us for a complimentary consultation today, 1-888-937-2321 or visit www.practicefinance.wellsfargo.com.

Convert your film base Pan/Ceph System to Digital with a ScanX Digital System from Kings Two Dental. Want to know more? Please call us at 800-715-5464.

PROSTHODONTIC PRACTICE BUILDING FOR SALE-CITRUS HEIGHTS -3 Ops, 2015 GR of \$601,617. HSPPT-Thomas Wagner 916-812-3255-#CA326.

So. EAST KERN COUNTY (5) Op comput G.P. for sale. LIMITED COMPETITION! In a free stand. bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser & a regular Pano. 2015 Gross Collect ~ \$600K on a (4) day week. (24) new pts/mos. Seller Retiring. D&M Practice Sales 818.591.1401.

SAN RAFAEL'S NORTHGATE 2-op practice collected \$275,000 in 2015 on 3-day week. 2014 collected \$332,000. To learn more, go to www.PPSsellsDDS.com.

Don't let worn upholstery be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com.

SAN FRANCISCO Over 25 yrs goodwill. Large 5,600+ sf w/ 9 ops near Land's End \$2.225M (AG-564) WPS/800-641-4179.



REAL ESTATE FINANCING

THAT HELPS PRESERVE

YOUR CASH

- BUILDING ACQUISITION -

- START UPS -

EXPANSION -

- GROUND UP CONSTRUCTION -

Call **910.796.1674** or visit us online for your dental financing needs.

liveoakbank.com/dental

© 2016 Live Oak Banking Company. All rights reserved. Member FDIC



San Diego Practice Sales

*SAN DIEGO'S MOST EXPERIENCED,
TRUSTED & ACTIVE BROKER (since 1990)*

We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!

PRACTICES FOR SALE — June, 2016

RANCHO BERNARDO – JUST LISTED!! GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

VISTA – JUST LISTED!! Starter Practice (some patients). 5 equipped Ops in approx 2000 sq.ft. Panoramic X-Ray. Along BUSY street. Very Reasonable!

IMPERIAL BEACH – NEW LISTING!! This **GENERAL** Practice is situated in small retail center along major thoroughfare. DIGITAL Periapical and Panorex. 3 Ops (2 equipped). PPO and Self-Pay.

VISTA – GENERAL Practice situated in Retail Center along VERY busy thoroughfare. 4 Ops (3 equipped) in approx. 1400 sq. ft. ALL Digital and Paperless! Dentrix Software. Panorex. All Insurance and Cash Patients.

LA MESA – GENERAL Practice and BUILDING located on Busy thoroughfare. 5 equipped Ops (plus 1 plumbed) in approx. 2700 sq. ft. Digital X-Rays and 1 year old Digital Pan.

LEMON GROVE – GENERAL Practice in high traffic strip mall. 4 Ops in 1100 sq. ft., has digital. Cash, PPO, Cap. Absentee owner.

Also Serving *The INLAND EMPIRE!!*

Practices available in **COLTON, SAN BERNARDINO, MURRIETA,
LAKE ELSINORE**

for updates, please visit us at
WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)

SERVICE — INTEGRITY

PANOURA 18s AUTO FOCUS Digital Pan. List Price: \$99,999. Sale Price: \$75,000. Lease to Buy @ \$1,594/mo. for 5 yrs. with \$1 buyout. Sale expires 01-31-16. Comes with CEPH and 3D CONE BEAM. Only Pan to generate an FMX (in 8 seconds). 16 bit sensor. Highest resolution on the market. CALL EZ 2000 at 800-273-5033.

SANTA CRUZ 3ops 1200SF digital Gross \$375K no HMO DCAL PPO Cerec machine included asking price \$315K excellent merger Golden State Practice Sales Jim Rodriguez 925-743-9682.

All ceramic metal free Implants. Learn how to place in your office or our training center in Encinitas Ca. Live patients, Real results fast! Call (760) 687 6532.

FRESNO General Dental Practice & Building FOR SALE contact Brooke at 714-259-0501 for more details.

Clinical Screeners Needed: Denti-Cal is looking for dentists to do clinical evaluations of proposed and/or completed treatment for beneficiaries in the following areas: Redding, Barstow, Eureka and Hawthorne. Must have 10 years clinical experience, active and clear CA dental license, and be able to see patients in an office setting. Compensation provided. Please email your CV to Sholi Rotblatt, DDS at srotblatt@delta.org.

Ready to build your dream practice? Allow Live Oak Bank to finance your construction project with up to 100% financing. 877.890.5867 www.liveoakbank.com/healthcare.

Clean out that junk drawer and turn your unneeded items into CASH by advertising them in The Dental Trader FREE! Visit <http://thedentaltrader.com/faqs.htm> for instructions on placing a free ad today.

I want to express my gratitude for the excellent work you have done. Your work has been exceptional. - Kareem Abraham, DDS, Santa Ana, CA.
www.TheDoctorsInsuranceBroker.com.

CHICO AREA Catering to fearful patients, this office is well-known for offering quality dentistry with sedation. 2,600sf w/ 4 ops. \$300K (GN-546) WPS/800-641-4179.

SANTA CRUZ Seabright 3ops 1200SF digital Gross \$375K no HMO DCAL PPO Cerec inclded price \$300K good merger bldg avail Golden State Practice Sales Jim Rodriguez 925-743-9682.

SAN JOSE Near Oakridge Mall. \$1 million in collections. 4 ops. Unique practice model. Implant oriented opportunity to be mentored by an outstanding dentist in a beautiful location. Asking Price \$950,000! Call/Text Joe Hruban at (530) 746-8839. joe@omni-pg.com. CA BRE# 01821307.

GENERAL PRACTICE FOR SALE SACRAMENTO – 8 Ops w/ Schick digital x-ray, Pano, Laser, and Eaglesoft software. 2015 GR \$1.9M. HSPPT-Thomas Wagner 916-812-3255-#CA337.

If you have cell service...



**...you have
The Dental
Trader!**

As mobile as you are.

dentaltrader.com



LCF Practice Sales & Financing

Free consultations for Buyers & Sellers
BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

ATTENTION SELLERS!

We currently have
Pre-Approved
 Buyers for dental
 practices located in
 Orange County,
 Los Angeles,
 Riverside,
 San Fernando Valley,
 San Diego County
 and the Bay Area.

Call to List
 Your Practice
 With Us Today!
 Toll-Free:
1.800.550.9228

*"I'm so happy
 with the amount
 of effort Loc put
 into selling my
 practice. Loc and
 I have built up a
 good relationship
 over the time
 we've worked
 together, and I
 trust him to help
 me with anything
 I need..."*

- Antemio Millot, DDS

We Offer Up to 100% Practice Financing!

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- and So Much More!

Dental Practice for Sale Los Angeles County, CA

Beverly Hills - New Listing!

- Turnkey Starter Office, 3 Ops.
- High Foot Traffic, ~1000 sq.ft.

City of Industry - Seller Retiring!

- Shopping plaza at corner of major intersections. PPO/Cash.
- 2 Ops + 2 plumbed, 1,300 sq.ft.

Downey - Modern Office!

- Street front location. ~2,000 sf
- 8 Operatories. Affordable Rent!

Gardena - Busy Intersections

- Strip mall nearby anchor stores.
- High Traffic. 4 Ops, ~2,100 sf.

Hawthorne - Shopping Plaza!

- Located on major intersection.
- 2 Eq. Ops + 4 plumbed, ~1,800 sf

Long Beach - Busy retail center

- Major anchored stores. 4 Ops.
- Affordable Rent. ~1,000 sq.ft.

Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Stable Pt Base

Los Angeles - Busy Street!

- Close to Retail/Shopping Center
- 4 Operatories, ~1,397 sq.ft.

Norwalk - Retail Shopping Ctr!

- Seller is Retiring. Cash/PPO
- 2 Operatories, Approx. 600 sq.ft.

Panorama City - New Listing!

- Busy intersections. Strip Plaza.
- Cash/PPO Only! 3 Eq. Ops.

Pico Rivera - Busy Street!

- Excellent visibility and signage.
- 4 Equipped Ops, ~1,000 sq.ft.

Torrance - Gross ~\$285K

- Shopping Plaza on Main Street.
- PPO/FFS. No HMO. No Denticul.
- Digital office. ~1,100 sq. ft.

Valencia - Gorgeously Design

- Real Estate & Practice for Sale
- 2015 ~\$815K. Cash/PPO.
- State of the Art. 6 Ops, ~2,200 sf

Dental Practice for Sale Ventura County, CA

Oxnard - Gross ~\$325K

- Heavy Foot Traffic. Main Street.
- Low Rent! 3 Ops, ~850 sq.ft.

Ventura - Gross ~\$200K

- Main Busy Street. Cash/PPO.
- Cash/PPO, 5 Ops, 1784 sq.ft.

Dental Practice for Sale Orange County, California

Fullerton - Gross ~\$825K

- Supermarket Shopping Center
- Busy street, great visibility.
- 3 Equipped Ops, ~1,300 sq.ft.

Garden Grove - New Listing!

- Street Front Location!
- High Foot Traffic, ~1,700 sq.ft.

Huntington Beach - Low Rent!

- Starter Practice in Medical Bldg
- Digital. 3 Eq. Ops, ~1,200 sq.ft.

Laguna Hills - Beautiful Office

- Busy Retail Shopping Center.
- Cash/PPO. 4 Eq. Ops, ~1,750 sf

Mission Viejo - Gross ~\$970K

- Large Shopping Center
- 7 Operatories, ~2,700 sq.ft.

Dental Practice for Sale San Diego County, CA

San Diego - Retail Shopping Ctr

- Gross ~\$300K on 2 days/wk
- 3 Eq. Ops + 1 Add't Plumbed

Dental Practice for Sale Riverside County, CA

Corona - **SOLD!** Gross ~\$285K.

- Main Street. 5 Ops, ~1,100 sf

Moreno Valley - Gross ~\$235K

- Stand Alone Building & Dental Practice for Sale
- High Visibility on Busy Street
- 4 Eq. Ops + 1 Add't Plumbed
- 2,500 sq.ft., 9-10 Parking Space

Dental Practice for Sale San Bernardino County, CA

Fontana - Increasing Revenue

- Highly visible retail shopping center. Off the 10 Freeway.
- Affordable Rent! ~1,350 sf

Ontario - Seller Retiring!

- Starter Practice on busy main street. Good visibility. Low Rent!
- 3 Equipped Ops, ~1,100 sq. ft.

Dental Practices for Sale in Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- Both Dental Practices are in Large Retail Centers.
- Rialto: ~3,500 sq.ft. 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops.

Dental Practice for Sale Northern California

Concord - Freestanding Bldg. Practice & Real Estate Available

- Street Front Location.
- 2 Eq. Ops + 2 Add't Plumbed

Dublin - Gross ~\$785K

- Prime location. Shopping Center
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

Hayward - Gross ~\$490K

- Located in shopping center.
- Mostly Cash/PPO, ~1,800 sf
- 4 Eq Ops + 1 Add't Plumbed

King City - Gross ~\$650K.

- Large retail shopping center.
- Over 10 Years of Goodwill
- 5 Eq Ops, ~1,375 sq.ft.

Modesto - Gross ~\$1 Mil

- GP located in strip mall.
- Cash/PPO, ~3,200 sq. ft.
- 7 Eq. Ops + 1 Add'l plumbed

Richmond - Gross ~\$500K

- Seller is Retiring.
- One Story, well maintained, high visibility on major road.
- 4 Equipped Ops, ~1,500 sq.ft.

San Jose - Gross ~\$385K

- Located in Medical Prof. Bldg.
- Main Street. 4 Ops, 1,465 sqft.

San Jose - Great Location

- Starter Practice in Strip Mall.
- High visibility. Gendex X-ray.
- 3 Equipped Ops, 1,040 sq.ft.
- Close to Freeway 680.

San Francisco - New Listing!

- Gross ~\$480K. 2 ops, ~800sf
- Well-Known Medical Bldg.

South San Francisco - Modern

- Gross ~\$500K. Cash/PPO.
- Street Front Location in Retail Plaza. Excellent visibility.
- Fully renovated, 3 upgraded Ops

For our complete
 listings, visit us at
LCFPracticeSales.com

or Call Today at
 (714) 550-7494
 (800) 550-9228

Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: Practice@lcfbin.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

"Jason saved my life on that deal. Even after that he tried to find me other opportunities. I would recommend him to anyone who needs an attorney for a practice transition. Thank you Jason." - "PEDDENT"- Username. Dentaltown.com. CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

DENTIST Consulting firm seeking Practice Transition Consultant nationwide. Immediate need in all of CA. Full Training and support. Unlimited earning potential. careers@paragon.us.com 866-898-1867.

DENTAL PRACTICE FOR SALE IN NORWALK General Practice is located in retail commercial shopping center, major anchored stores. Selling is retiring. PPO/Cash! Low Rent! 2 ops. ~600 sq.ft. #NW20R. Call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com | LCFPracticeSales.com.

PRACTICE FOR SALE NEW!! IMPERIAL BEACH GP, 3 Ops (2 equipped), Digital Periapical & Panorex. PPO & FFS. SDPS: 760-599-7828.

Inland Empire Practice Sales Local, personalized services for sellers and buyers. (951)816-6242 iepracticesales.com.

MARIN COUNTY Rare Opportunity in upscale, highly desirable area. State of the art office. 2400 sf w/ 7 ops \$1.1M (CG-537) WPS/800-641-4179.

Retired but your dental license is still active and wish to remove yourself from the Dental Trader mailing list? Go to dentaltrader.com, complete the cancellation form online and you will be automatically removed from our current list and all future mailing lists we buy.

San Jose Office for Lease-Stunning 6 ops Move in Ready, Easy Access off Main Freeway, 2 suites common sterile/waiting room for Perio/Endo/Pedo Call 510-407-2006.

Tempe Dental Practice for sale, 6 ops, Stripcenter, 3 miles to ASU, 2950 sq ft, low rent, untapped potential, 2015 collection \$336k, asking \$179k. Send inquiries to Dental894@yahoo.com.

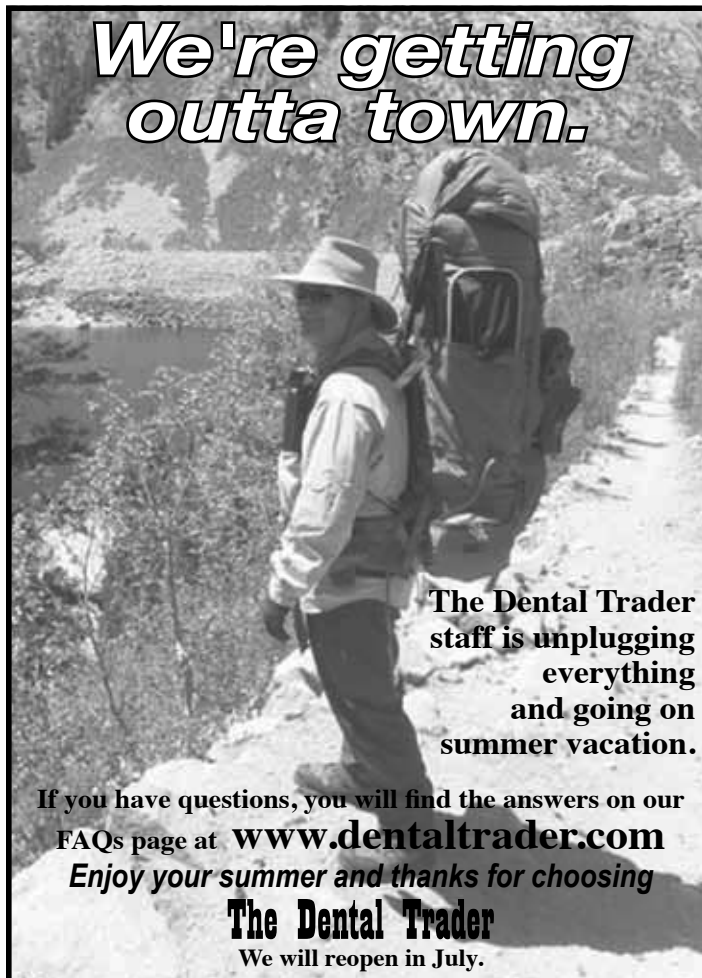
Searching for the right bank? Look no further than Live Oak Bank. Our lenders understand your business and specific financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

GENERAL PRACTICE FOR SALE-EL DORADO COUNTY – 960 sq. ft. w/ 4 Ops, intraoral camera, digital x-ray, PracticeWorks software. 2015 GR \$466K. HSPPT-Thomas Wagner 916-812-3255-#CA339.

Buy your Root ZX II Apex Locator Today from Kings Two Dental for only \$795.00 and Get 3 Long File Holders & 3 Boxes of Needles Free. Want to know more? Please call us at 800-715-5464.

PINOLE SF EAST BAY Wst Contra Costa GP Office 2700sf 6 operatories Gross \$683K No DCAL HMO PPO Jim Rodriguez Golden State Practice Sales 925-743-9682.

We're getting outta town.



The Dental Trader staff is unplugging everything and going on summer vacation.

If you have questions, you will find the answers on our FAQs page at www.dentaltrader.com
Enjoy your summer and thanks for choosing
The Dental Trader
 We will reopen in July.

DENTAL PRACTICES WANTED in Riverside, Norco, Inland Empire 3-5 Operatories. Revenue \$500K+. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com | LCFPracticeSales.com.

DentiMax Dream Sensors Try before you buy. Test our award winning sensor in the comfort of your own practice without any obligation. Call 1(800)397-6046.

Want to fulfill your CE requirements get 22 CA CEs for one low price, all on Sundays, at one convenient San Jose location & attend a unique class where attendees will get to Demo and try out tons of new and cutting edge products, for only \$399? Go to www.xcelseminars.com to see our Southern California course series and register!

BAKERSFIELD #31 (4) op comput. G.P. & Duplex Bldg. for sale. (3) ops eq't'd. Cash/Ins/PPO. Annual Gross Collections ~ \$350K. Seller taking Govt. position. D&M Practice Sales 818.591.1401.

Cecilia Chen, Esq. negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. – D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

CENTRAL SIERRA/TUOLUMNE CO The perfect Merger Op in a rural Sierra Community! 2,000 sf w/ 5 ops. \$175k (HN-539) WPS/800-641-4179.

MADE IN USA / 10 YEAR WARRANTY

Universal Operator

\$5995

Installed*

**Low Interest
Financing
Available**

**FREE
DENTIST
STOOL
INCLUDED!**



Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

America Operator

\$5495

Installed*



**FREE DENTIST
STOOL INCLUDED!**

Normal Installation within
1.5 hours of Factory*

GENERAL PRACTICE/BUILDING FOR SALE-HAYWARD - 2 fully-equipped ops, 2 add'l plumbed. 2014 GR \$186,000. 3100 sq. ft. building w/rental income for sale. HSPPT-Jim Engel 925-330-2207-#CA316.

Can't find what you're looking for? Call Bruce at The Dental Trader! I've been building a database of dental companies and resources for over three decades. If I can't help you locate it, it probably doesn't exist anymore. I'm here to help. 877 888 4237.

BEAUTIFUL VIEWS Beverly Hills - Move-in ready and priced to move. Leasehold & equipment. (ID#76580) Call 877-778-2020.

Northern California Dentists want to build a thriving practice? Wells Fargo Practice Finance is here to help. Let's talk, Andrew Ventura, 1-855-853-4751.

Free Website/Mobile-Friendly & Beautiful Designs perfected for DENTISTS. \$0 set-up for Dental Trader readers! TheDocSites.com, 818.616.3919. Limited Time Offer. RISK FREE!!

Pursuing ownership? Live Oak Bank can finance your dental practice with customized loan terms and quick credit approvals. 877.890.5867 www.liveoakbank.com/healthcare.

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

DENTAL PRACTICE FOR SALE IN BEVERLY HILLS Turnkey Starter Office. 3 operatories, Digital. High foot traffic. #BH30P. Call Loc Pham, Broker BRE#01875780. (714)550-7494. practice@lcfinc.com | LCFPracticeSales.com.

HIRING GENERAL DENTIST LOOKING FOR MOTIVATED DENTIST TO WORK LONG TERM IN KINGSBURG (FRESNO AREA) DR.MANN (559)917-1763 OR (559)897-4111.

PERIO PRACTICE/CONDO FOR SALE SAN FRANCISCO: 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. HSPPT-Dennis Hoover 209-605-9039-#CA274.

WHY A DENTAL CPA? Call 714-259-0505 Wiederman & Chamberlain, CPA.

Dentrix, EagleSoft, SoftDent, & OpenDental Academy of Dental Practice Careers teaches anyone needing dental computer training. Classes offered In-Office, at your location, or at the ADPC training facility. 877-235-7100/ DentalPracticeCareers.com.

GENERAL PRACTICE FOR SALE-GREATER ROSEVILLE/ROCKLIN - 4 Ops, Digital X-ray, Laser, Dentrix software. Established 20+ years, 2015 GR \$945K. HSPPT-Thomas Wagner 916-812-3255-#CA331.

LAKE COUNTY Peds Focusing on Prevent dental problems before they begin! 1,750 sf w/3 ops. Now Only: \$275k! (FN-536) WPS/800-641-4179.



Long Beach \$1,800,000
 Oxnard \$1,000,000
 Glendale \$945,000
 Glendale \$900,000
 Bakersfield \$850,000
 Tehachapi \$850,000
 Fresno \$750,000
 Sunnyvale \$750,000
 San Luis Obispo \$675,000
 San Luis Obispo Period Practice \$640,000
 Santa Barbara Wine Country \$599,000
 Encinitas \$575,000
 Alascadero \$495,000
 Santa Barbara \$430,000
 Coastal San Luis Obispo County \$420,000
 San Diego \$300,000
 Camarillo \$290,000
 Santa Maria \$265,000
 Santa Maria \$252,000
 Hemet \$225,000
 Santa Barbara \$210,000
 Los Angeles County \$210,000
 Pacolima \$200,000
 Montebello \$160,000
 North San Luis Obispo County \$160,000
 Santa Monica \$150,000
 Tahoe City \$115,000
 Mission Viejo \$115,000
 Lake Isabella \$95,000
 Sacramento Ortho \$85,000

Huntington Beach Turnkey \$5,500/mo.
 Madera New Listing
 Newburg Park Turnkey New Listing
 Poway New Listing
 Gardena New Listing
 San Diego New Listing
 Vista Collected \$455,000

Trust. Integrity.

Buying or listing your dental practice can be overwhelming. We can help.

**Featured
Listing**

BAKERSFIELD PRACTICE \$850,000. This is a high-tech office featuring 1,600 square feet and 4 fully equipped operatories with room to expand and add two more. The practice has Eaglesoft and Schick to manage the incredible patient volume. Great production and collections; but add same day dentistry, implants, and Invisalign and your production will explode. This is a must see opportunity that won't last long. Call today for a showing.

Start at
integritypracticesales.com
 or call

1(855) DDS-4DDS 1(855) 337-4337

INTEGRITY
 PRACTICE SALES



Summer Sensor Special



0% & \$2,000
Financing Off Each Sensor

This is our Lowest Sensor Price **EVER** with 0% Financing!
Don't miss out on this golden opportunity.

Call Now! (800) 397-6046

DentiMax

Offer expires July 29, 2016 at 4pm

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services

Incorporation
Estate Planning
Buy/Sell Agreements
Lease Reviews
Space Sharing Agreements
Workers' Compensation
Practice Sales

Call us for other services!

Testimonials:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email.

Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca

Member

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure



Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M

Cell: (909) 450-7158 • (714) 858-0536 • Jenglaw.com • Jenglaw@yahoo.com

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice.

4.16

Buy 3 Star 430SW Lube Free Highspeed Handpiece for only \$499.95 Each & Get 1 Handpiece + 1 Turbine Free (\$800.00 Value) with Kings Two Dental. Want to know more? Please call us at 800-715-5464.

CENTRAL COAST/WINE COUNTRY (3) op comput G.P. & 1,900 sq ft free stand. duplex bldg. for sale. Fee for Service pts. 2015 Gross Collect \$275+K p.t. Seller retiring. D&M Practice Sales 818.591.1401.

Associate Dentist needed for Pediatric and Adult Dentistry in Bakersfield and surrounding area. Good pay plus bonus. Please email resume or fax to 661-322-1375.

REMODELED + REAL ESTATE San Bernardino – Leasehold & equipment. 2 additional suites available for rental income. (ID#76596) Call 877-778-2020.

ROSEVILLE Facility Location, Location, Location! Turn-key... just needs you! 2,000 sf w/4 ops. \$45k (EN-534) WPS/800-641-4179.

Dentrix, EagleSoft, SoftDent, & OpenDental Academy of Dental Practice Careers teaches anyone needing dental computer training. Classes offered In-Office, at your location, or at the ADPC training facility. 877-235-7100/
DentalPracticeCareers.com.

Ceramic Implant Placement Class. Hands on Clinical Training Small Group, start placing implants now! Call (760) 687 6532.

Dental Practice for Sale in San Francisco Gross ~\$480K. Seller is Retiring. 2 operatories ~800 sq.ft. Medical Building. #SF12U. Call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfinc.com/LCFPracticeSales.com.

SANTA CLARA Phenomenal launching pad for Savvy Buyer. Fantastic location, 5-op facility. Management not taking advantage of what is possible even though 2015 collected \$758,000 with Profits of \$323,000. Positioned to be a \$1 Million+ per year performer immediately! To learn more, go to www.PPSsellsDDS.com.

GENERAL PRACTICE FOR SALE HANFORD - 4 days hygiene, 1,345 active patients. 2015 GR \$509K. Digital x-rays, Intra-oral cameras, and Imaging System. HSPPT-Dennis Hoover 209-605-9039-#CA336.

PRACTICE SALE - North-Santa-Barbara-County Established general dental practice. 5 Ops + 2 pre-plumbed Ops. \$700K collections. Underserved area, low competition. Mostly associate-run. Broker - Charles Kim 800-416-2055.

"I saw your ad in The Dental Trader!" Please say this when contacting our advertisers so they know how you found them okay? We appreciate it and so will they. Thank you!!

We are hiring dental assistants. We provide a FREE comprehensive training by experienced UCLA faculty members through www.implantmentoring.com. To apply, please send an email to employment@mobiledentalusa.com.

Advanced TMJ Seminars Presents:**TMJ Disorder**

- **Diagnosis and Treatment**
- **Neuromuscular Splint Technique**

THIS COURSE MEETS THE DENTAL BOARD OF CALIFORNIA'S REQUIREMENTS; 32 CE CERTIFICATE OF COMPLETION WILL BE FURNISHED

- **Debunk the Myths of TMJ**
- **Learn a Revolutionary Dx & Tx Technique**
- **Over 90% of Patients Who Visit the Office Can be Treated**

**Chun K. Kim, DDS**

- Diplomate, American Board of Craniofacial Pain
- Diplomate, American Academy of Pain Management
- Diplomate, American Board of Dental Sleep Medicine
- Diplomate, Academy of Clinical Sleep Disorders Discipline
- Diplomate, American Board of Craniofacial-Dental Sleep Medicine

Dear Colleagues,

Even though the TMJ belongs to dentistry and dentists are the primary physicians for the diagnosis and treatment of TMJ disorders, the vast majority of dentists have little or no education and training and are not competent in assessment, diagnosis and treatment of this area.

The widely recognized concept regarding TMD is: "there are multiple causes, as such, treatment requires multidisciplinary and comprehensive approach". There also a preconception of: "there is no cure for TMD and needs ongoing management".

"When there are many treatments for a single condition, it is because none of them work" --William Osler

The Main Cause of TMJ Disorder is Dental Malocclusion

When the homeostatic state of the (TMJ) balance is disturbed or distracted, the surrounding nerves and muscles will become irritated or damaged and symptoms may develop. In TMJ disorder, dental malocclusion is the main source/cause, the trigeminal nerve is the mediator/conductor, and symptoms are the manifestation/result.

You Can Implement An Effective TMJ Treatment Program in Your Practice:

Neuromuscular Splint Technique is the technique that breaks this vicious cycle by correcting the malocclusion and reestablishing the TMJ into a homeostatic state by utilizing a specific splint. If the occlusion (splint) is balanced up to 1/100 mm in precision, it lowers the (trigeminal) nerve proprioception, alleviate pain and improve function.

The efficacy of this revolutionary technique is dramatic: symptoms begin to improve immediately after the splint is inserted and treatment can be finished within 2-4 months, in over 90% of the patents who visit the office.

4-Days Practical Hands-on Exercise & Clinical Training Course:

Upon completion of this course, applicants will be able to:

- Acquire a clear TMD protocol that is simple and easy to apply clinically
- Assess, diagnose the symptoms and formulate a predictable treatment plan
- Alleviate pain and improve function right after the treatment is started
- Finish treatment in 2-4 months and ready for stabilization restoration
- Raise clinical skills and patient care to an elevated confidence level

Click visit the following URL for Course Dates and Registration:

<http://www.advancedtmjseminars.com/registration/>

(760) 770-4033 • drkim@advancedtmjseminars.com

WESTERN PRACTICE SALES | John M. Cahill Associates

What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

Our extensive buyer database and unsurpassed exposure allows us to offer you...

A Better Candidate

A Better Fit

and A Better Price!

Let us provide a FREE "Opinion of Market Value" on your Practice*

*To be used for your internal purposes only, not to be confused with a formal business appraisal.

800.641.4179

westernpracticesales.com

Lake Elsinore Dental Practice 'STATE OF THE ART' Digital, Paperless, Intraoral cameras each op. 3 Ops., 1254 sq.ft. iepracticesales.com.

ALAMEDA COUNTY Peds 1,056sf w/ 4 chairs in growing, revitalized community, Seller Retiring \$225k (BC-544) WPS/800-641-4179.

We are hiring a general dentist. We provide a FREE comprehensive training by experienced UCLA faculty members on Implant Dentistry and Surgical Extractions through www.implantmentoring.com. To apply, please send an email to employment@mobiledentalusa.com.

GENERAL PRACTICE FOR SALE MARIN COUNTY – 1250 sq. ft. 3 operatories. GR \$370,000, on pace for same in 2015. HSPPT-Jim Engel 925-330-2207-#CA302.

OXNARD Practice and Condo for sale. Be your own landlord! Newly remodeled, (3) op computerized G.P. located on a main thoroughfare. Cash/Ins/PPO/HMO pts. Digital x-rays & newer film based/digital convertible Pano. Annual Gross Collect \$200K+ p.t. Cap Cks of ~ \$4.5K/mos. Excellent Buy & Combine, Satellite or Starter. D&M Practice Sales 818.591.1401.

"Thank you Pat, for your excellent performance. I appreciated your originality and generosity throughout this process. I was touched by the goodness of your heart. I will never forget it." JACOB EISENBACH, D.D.S. CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

SALINAS 3,000 sf w/ 7 ops and collecting over \$2.225M. Priced at only \$1.4M (DN-557) WPS/800.641-4179.

SMTmax sales economical and reliable oil free & silent air compressors. Visit us at www.smtmax.com for more details, let us know about this add for 10% discount.

Buy 5 of the 5-5 U&L Stainless Steel Roth or MBT Prescription Sapphire Brackets kit 20/Set for \$19.95 and Receive 1 Kit for Free with Kings Two Dental. Want to know more? Please call us at 800-715-5464.

MOUNT SHASTA Small town living renowned for outdoor lifestyle. Escape Rat Race and corporate intrusion. On 3-day week, 2015 collected \$900,000. Strong Profits. To learn more, go to www.PPSsellsDDS.com.

Advanced TMJ Seminars Learn the revolutionary Neuromuscular Splint Technique that will enable you to treat TMJ symptoms exhibited in over 90% of the patients who visit the office.

Antique Dental/Barber Chair(1800s)- Wood framework with horsehair fabric. Reclines w/ratchet mechanism. Appraised by "Antique Road Show" for \$5000. Best offer. driller@charter.net.

DENTAL PRACTICES WANTED in LA & Orange County Existing Practice. Freestanding building is a plus. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com | LCFPracticeSales.com.

*DID YOU ACQUIRE A DELTA PREMIER DENTAL
PRACTICE BETWEEN 2011 AND MAY 1, 2014?*

*WERE YOU REQUIRED TO ALSO TAKE DELTA'S PPO
PROGRAM IN ORDER TO MAINTAIN DELTA PREMIER?*

*WOULD YOU LIKE TO TERMINATE YOUR PPO
RELATIONSHIP AND MAINTAIN DELTA PREMIER?*

**If so, we may have a solution for you.
Please call our firm for a free consultation
and see if you qualify to DROP THE PPO!**



**PATRICK J. WOOD &
JASON P. WOOD**
ATTORNEYS AT LAW

800-499-1474
www.DentalAttorneys.com



WOOD AND DELGADO

THE AUTHORITY IN DENTAL LAW

Specializing In

Practice Acquisitions/Sales • Partnerships
Business Transactions • Lease Negotiations
Estate Planning • Transitions
Business Litigation

WORK & PLAY Buena Park – Minutes from Knott's! Corner location. Leasehold & equipment. (ID#76608) Call 877-778-2020.

Dentrix, EagleSoft, SoftDent, & OpenDental Academy of Dental Practice Careers teaches anyone needing dental computer training. Classes offered In-Office, at your location, or at the ADPC training facility. 877-235-7100/
DentalPracticeCareers.com.

LAB TECHNICIAN NEEDED FOR SPACE AVAILABLE. BRING YOUR LAB BUSINESS INTO OUR PRACTICE (MIRELEZDENTAL.COM) AND GET ALL OF OUR REMOVABLE LAB WORK, PLUS LOW RENT COST. GREAT OPPORTUNITY, FRESNO, CA. (559)435-3113.

Envision your dream practice. Now let us make it a reality. Contact Live Oak Bank for your practice financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

CENTRAL VALLEY Ortho 1,650 sf w/ 5 chair bays & plumbed for 2 add'l, Strong Refs & Satisfied Pts Base \$180k (IC-543) WPS/800-641-4179.

Lab Bills Cut! New Cerec Setup: Omnicam, MCL mill, CS2 oven. Lots of extras, blocks, stain, steamer. Call or text (909)240-4315 Tallthin10@yahoo.com.

Are you Placing Ceramic Implants? Learn how fast in this hands on course. Encinitas Ca or your office! (760)687-6532.

Practice Management Software starting as low as \$49/month. Offer expires June 30, 2016. Call 1 (800)397-6046.

Millennium Laser Used very little. Just had periodic service 11/15. \$32,000 B/O (New \$109,000) email cvdental@aol.com.

MODESTO Dental Air Space Condominium. 1,511 sq. ft. dental condo unit. Sale price \$286,000. HSPPT-Dennis Hoover 209-605-9039-#CA333.

2 brand new Sonic Fill (Kerr) handpieces, original factory seal still intact; currently have 2 and do not need additional 2; asking \$800 OBO total; If interested, contact Dr. Tim Patel at (925)360-6567.

San Francisco Dentists, achieve your practice goals, Brandon Finazzo with Wells Fargo Practice Finance can help you succeed. Call 1-888-874-1590.

SAN FRANCISCO This remarkable opportunity could be your "dream come true"! 2,067 sf w/ 6 ops. \$1.05M (AN-565) WPS/800-641-4179.

Santa Rosa General Practice and real estate are offered for sale in a well-established condominized medical/dental complex conveniently located in the heart of Santa Rosa, near Memorial Hospital. Average Gross Receipts of \$256K with adj. net of approx \$110K. Asking price \$160K for the practice, and \$270K for the real estate. Contact Carroll & Company (650) 362-7004, dental@carrollandco.info. CA DRE 00777682.



Timothy Giroux
DDS/Broker

ASK THE BROKER

How does the Delta Policy affect the value of a dental practice?

Delta dental was originally started by dentists in the 1950's. Its mission was to provide quality dentistry with a reasonable fee schedule. Many dentists were apprehensive, although initially there was no real reason for concern. Now 50 years later, Delta is probably the straw that will break the camel's back. Once they offered the HMO and reduced fee PPO options, we should have foreseen the outcome. They have not sold a "Premier" policy for almost 10 years. I predict that in two years, there may not be a "Premier" fee schedule and if a dentist expected more than \$795 reimbursement per crown, he may have to go "out of network". The problem is that Delta not only refuses to pay an out of network provider directly, but also encourages their patients not to go out of their network.

If a selling dentist is a Delta Dental Premier provider, the new buyer will be forced to accept the lower PPO fees when applying for provider status at this new practice location. These fees are generally 25 - 30% lower than your current fees. You may not know it, but approximately 95% of the patients are not really "Premier" patients, which means that the new buyer will probably be reimbursed at a lower fee on most of their Delta patients. Delta has privately "grandfathered" older Premier plans so these providers may not know about this issue. Buyers are rightfully considering that they will take a 25% reduction on these patients when they buy the practice and also believe this should be factored into the selling price. While I still believe that this issue should not decrease the value of the practice, the local market has always dictated the sales price.

On the positive side for Buyers, they will be placed on the regular PPO provider list which might help generate an influx of new patients and help offset any decrease in revenues for the practice. Of course, this offset only works if the practice is capable of accepting additional patients at the lower fee schedule. It is imperative that Buyers have a clear understanding and a keen business plan to maximize their practice's potential.

Timothy Giroux, DDS owns Western Practice Sales and is a member of the nationally recognized dental organization, ADS Transitions. Contact Dr. Giroux at wps@succeed.net or 800.641.4179

INLAND EMPIRE PRACTICE SALES

SERVING THE INLAND EMPIRE AND COACHELLA VALLEY EXCLUSIVELY!!
LOCAL, PERSONALIZED SERVICE, FOCUSED ON YOUR TRANSACTION!



Thomas Fleming

SELLING YOUR PRACTICE?

WE HAVE BUYERS NOW IN

**Rancho Cucamonga, Ontario, Corona, Eastvale, Riverside,
 N. San Bernardino**

Call Today and see list on web site: iepracticesales.com

FEATURED LISTING: LAKE ELSINORE

Successful office with all the upgrades!!



- 3 Operatories, 1820 sq. ft.
- Paperless Charting
- Digital X-Ray
- Intraoral camera in each Operatory
- Large monitor in each Operatory
- New Dental software and computer system



Has all the spaces!

Sterilization, Lab, Set up counter, Staff break room,
 Doctor's office, Equip't. Rm., Restroom
 On busy thoroughfare with great street-side exposure.



WHY CHOOSE US?

*** Local * Personalized Service ***

***I personally* meet with you at all stages of transaction. (Listing, Marketing, Negotiation, Consultants, Escrow)**

***I personally* show your office.**

***I personally* assist the Buyer to facilitate an efficient and smooth transaction.**

Inland Empire Practice Sales

c. 951.852.2560 • f. 951.244.6182 • iepracticesales.com

Inland Empire Practice Sales: a subsidiary of San Diego Practice Sales

DEDICATED TO SERVING YOU



Cecilia Chen, Attorney
Super Lawyer 2014
Nominated by Peers

"I thought all attorneys were the same. But after seeing the frustration from the seller because of her lawyers, I knew that I have someone special on my side. Cecilia was thorough, efficient, and worked with my budget."

Jack W. Chan, DDS

"Cecilia represented me in the sale of my dental practice to my existing partner. She was very professional, thorough and easy to communicate with. The other attorney was contentious and uninformed about complex insurance issues and made no effort to preserve goodwill. Cecilia is very knowledgeable in dental practice law, particularly when it comes to partnership buyouts and practice acquisition. She went the extra mile to try and ensure that my interests were protected."

Richard Lindsay, DMD

"Her fees are very competitive and reasonable. In fact, her fees were entirely covered with a 3-months rent abatement that she had went out of her way to negotiate for me in a lease assignment."

D. Aminov, DMD

Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Associate and Fee Sharing Agreements
- Estate Planning



LAW OFFICES OF
CECILIA CHEN

Toll Free: 855.850.4111

Email: cecilia@practiceatty.com

www.practiceatty.com

Our latest Northern Cal series includes 3 Courses: Mandatory Infection Control & the California Dental Practice Act, an 8 CE Intro to Sleep Apnea & a unique class where attendees will get to Demo and try out tons of new and cutting edge products, 22 CE units, all on Sundays, for only \$599! Visit www.xcelseminars.com for info.

MERCED Newly Remodeled, Paperless. 1,550 sf w/4 ops **REDUCED!** \$270k (IG-367) WPS/800-641-4179.

We thrive because of you! Referrals from dentists and their staff directing new advertisers to The Dental Trader is our #1 source of new business. Thank you very much for making the introduction for us! We really appreciate that!

SANTA CRUZ Seabright 3ops 1200SF digital Gross \$375K no HMO DCAL PPO Cerec inclded price \$300K good merger bldg avail Golden State Practice Sales Jim Rodriguez 925-743-9682.

SAN JOSE 3 ops, fully equipped. 1,240 sq ft. Take over the lease (approx. \$2,900) and recall the patients. Call/Text Joe Hruban at (530) 746-8839. joe@omni-pg.com. CA BRE# 01821307.

DENTAL PRACTICES WANTED in Milpitas, San Bruno, Sunnyvale Establish Practice. Real Estate is desirable. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfbin.com | LCFPracticeSales.com.

3.16

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Lee Maddox
Lic. #01801165
(949) 675-5578
25 Years in Business



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
40 Years in Business



Dr. Dennis Hoover
Lic. #123804
(209) 605-9039
36 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
33 years in business



Jim Engel
License #01898522
(925) 330-2207
42 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

NORTHERN CALIFORNIA

BENICIA - General Dentistry - Practice and Building for sale of this well-established office in the beautiful waterside community of Benicia, our first State Capitol. 2014 GR of \$555,000 on 4 1/2 day week with 4 equipped treatment rooms in approx. 1545 sq. ft. Practice utilizes Open Dental software, Digital X-Ray, Digital Pan and Laser. Approx. 1300 active patients with 7-8 new patients per month. Owners are retiring from private practice and will help buyer with a smooth transition. #CA298 Jim Engel - 925-330-2207.

BENICIA - 1,400 sq. ft. office with 3 ops. Digital X-ray, Pano, Laser, Dentrix software. 2015 GR \$305,000 2 day/week. Sister practice #CA322, sale combined or separate. #CA321- Thomas Wagner - 916-812-3255.

CALAVERAS COUNTY - General Dentistry - After 40 years practicing in this historic gold mining town and 26 years in its present location, the doctor is retiring. There are **SOLD** 3 operatories in 1,752 sq. ft. Practice features Dexis Digital X-Rays, Eaglesoft, Cerec unit and Pano. Average collections for the last 3 years has been \$450,000 / yr. #CA294-Dennis Hoover - 209-605-9039.

CASTRO VALLEY - General Dentistry - Practice & Building for sale. Approx. 1,800 sq. ft. with 3 fully equipped operatories, one additional plumbed but not equipped. 2014 Gross Receipts of \$373,000 on four day work week, three **SOLD** of Hygiene. Stand-alone building on major freeway exit near shopping, restaurants, and other businesses. Owner is retiring after 38 years of practicing in this great community. #CA251 Jim Engel - 925-330-2207.

CITRUS HEIGHTS - Prosthodontic practice in 1,500 sq. ft. office with 3 equipped operatories, Mac software, and dental lab. 2015 collections were \$610,617. Office is one of two suites in free standing building which is also available. #CA326- Thomas Wagner - 916-812-3255.

EL DORADO COUNTY - 960 sq. ft. office in Professional building with 4 equipped operatories, intraoral camera, digital x-ray, and PracticeWorks software. Practice established for 30+ years, 2015 GR \$466K. Neighboring suite of 960 sq. ft. available with 1 year free rent if desire to expand the office space. #CA339 Thomas Wagner - 916-812-3255.

FOLSOM - General Dentistry - Located in well-designed, 2,420 sq. ft. office with 5 Ops, Shick Digital X-rays, Pano, **SOLD** digital), 8 days hygiene/wk, and Carestream/Sofident software. #CA235-Thomas Wagner - 916-812-3255.

GREATER EL DORADO HILLS - **NEW LISTING** - Four day per week General practice in 1700 sq. ft. with 5 Operatories. Eaglesoft software, 8 computer stations, digital pan, 2 digital sensors, and 4 days hygiene/wk. Great location. Owner retiring. #CA343-Thomas Wagner - 916-812-3255.

GREATER REDDING - General Practice: 1,750 sq. ft. leased office in a larger professional office complex with 4 operatories. Intra-oral Camera, Digital X-ray, Imaging System, Pano, Laser, CAD-CAM, and Dentrix software. 2014 GR of \$1M on 4 day week. Practice has been established at current location for over 20 years. #CA260-Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN - General Dentistry- 4 Op practice in highly-desirable area, equipped with IO camera, Schick Digital X-ray, Laser, and Dentrix software. Established for over 20 years, 2015 GR of \$945K. #CA331 Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - Well-designed 3,079 sq. ft. office (shared w/2nd dentist - separate practices) in professional building. 7 ops w/Digital X-ray, Pano, and Datacon software. 2014 Gross Receipts of \$930K w/low overhead. Owner retiring after 35+ years in same location. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - Northern Sacramento Area practice, located in same location for 15 years. **SOLD** in approx. 2,100 sq. ft. with Dentrix software, fiber-optics, and X-rays in every op. 2014 combined Gross Receipts of \$1.1M. #CA237- Thomas Wagner - 916-812-3255.

GREATER SAN JOSE AREA - Periodontal Practice - Receipts for fiscal year ending in Sept. 2014 were \$1.3M. Practice has been the same location for 28 years in a medical-dental complex on a busy thoroughfare. **SOLD** with the potential for 2 more. Equipped with Digital X-rays, Pano, Cone Beam, Laser, and Intra-Oral. Practice averages 35 new patients per month. Owner would like to work back 1-2 days per week. #CA219-Dennis Hoover - 209-605-9039.

HAYWARD - General Dentistry - High profile location on one of Hayward's busiest thoroughfares, this location has been a dental practice for nearly 70 years! 2 fully equipped treatment rooms, 2 additional rooms plumbed, not equipped & EasyDental Software. 2014 GR of \$186,000 with very low overhead is perfect for a young start up or a growing practice nearby. 3100 sq. ft. building with rental income for sale as well. Owner is retiring from private practice. #CA316 Jim Engel - 925-330-2207.

LIVERMORE - General Dentistry - Practice & Building sold together: Beautiful, Professionally designed office in the center of this Wine Country community. 4 completely **SOLD** equipped treatment rooms in approx. 1100 sq. ft. Digital Pan, Digital X-Ray and Laser. Office utilizes Dentrix software and digital sensors with 6 computer workstations. 2014 GR of \$740,000 with adjusted net over 46% and growing in 2015. Owner is retiring from private practice and will help buyer through a smooth transition. #CA300 Jim Engel - 925-330-2207.

MARIN COUNTY - This Central Marin Village office offers approx. 1250 sq. ft. with 3 fully equipped treatment rooms. This downtown shopping area location has housed a dental practice for over 70 years, 38 with the present owner. Fee for service 2014 GR of \$370,000 and on pace for same in 2015. Seller owns the building and will offer buyer a favorable lease and help with a smooth transition. Owner is retiring from private practice. #CA302 Jim Engel - 925-330-2207.

MARIN COUNTY - General Dentistry- This great location in Central Marin boasts great views of Corte Madera Creek from each of its three treatment rooms. 2014 Gross Revenues of \$315,000 are down for its historical past, but priced right for an energetic buyer ready to follow this well-known esthetic master. Eaglesoft Software, Schick Digital Sensors and Paperless Charts. Average age of Equipment is 10 years. Owner is retiring after 36 years of private practice and will help buyer with the transition. #CA286-Jim Engel - 925-330-2207.

MILLBRAE - General Dentistry- Beautiful, professionally designed office boasting 5 fully equipped treatment rooms in approx. 1500 sq. ft. 2014 Gross Revenue of \$670,000 with Eaglesoft PMS, Digital Pan, Digital X-Ray and state of the art equipment. Office fronts busiest street on the Peninsula and offers great exposure for continued growth. Near BART, Cal Train and 10 minutes to SFO. Owner retiring to pursue other interests. #CA262-Jim Engel - 925-330-2207.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
License #01382259
(949) 566-3056
35 Years in Business



Mario Molina
License #01423762
(949) 675-5578
35 Years in Business



Jaci Hardison
License #01927713
(949) 675-5578
26 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
25 years in Business



Thanh Tran
License #01863784
(949) 675-5578
11 Years in Business

More than
75 Years of
Experience!

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

MOUNTAIN VIEW – General Dentistry- Great Silicon Valley Location near Hospital and High School. 4 completely furnished treatment rooms in approx. 1100 sq. ft. with Dextrix G6 Software, 8 computer work stations and XDR Digital Sensors. Practice has been in the same location for 41 years, 15 with current owner. GR of \$371,000 with 3 year average adjusted net of \$167,000. Owner retiring from private practice but will help with a smooth transition. #CA335-Jim Engel - 925-330-2207.

NORTH COAST - Endodontic Practice - Humboldt County: Well-established, high performing practice boasts 6 Ops (5 equipped) in 3,300 sq. ft. with Digital X-ray, Microscopes, and EndoVision software. Average age of equipment is 10 years. Very low overhead with excellent referral base. Owner will help buyer with transition period as needed. Owner retiring after 38 years in the community. #CA214-Jim Engel - 925-330-2207.

NORTH EAST OF SACRAMENTO – General Practice: 2,500 sq. ft. office with 7 Ops in seller-owned professional condo. Equipped with intra-oral, digital x-ray, and Eaglesoft software. Practice has been in this location for almost 40 years, 2014 GR of \$1.5M. Seller retiring. #CA268-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA – Periodontal Partnership Opportunity: One of two partners is retiring from a long-est., very successful Perio Practice. 1,500 sq. ft., 6 Ops, and Dextrix software. Owner financing with acceptable down payment. Sale to new partner is subject to approval by current partner. #CA168-Thomas Wagner - 916-812-3255.

NORTHERN SACRAMENTO – General Practice: Practice & Condominium for sale: 2500 sq. ft. office with 5 operatories, equipped with Dexis Digital X-ray, Pano, Laser, Dextrix software. Practice established for over 20 years, brand new computers, 10+ new patients per month. 2014 GR \$673K. #CA305-Thomas Wagner - 916-812-3255.

OAKLAND – General Dentistry- Downtown Oakland Historic Building boasts partial views of Lake Merit. Approx. 1500 sq. ft. with 4 completely furnished treatment rooms, Dextrix Software, Dexis Digital X-Ray and nearly 80 new patients per month. 2015 GR of \$1M on 5 day week. PPO/HMO/FFS patients with continued growth over 20% in 2015. Owner is downsizing. #CA293-Jim Engel - 925-330-2207.

OAKLAND - General Dentistry: Piedmont District – Well-established downtown charmer w/ Gross Receipts of \$453K. 3 treatment rooms in shared office totaling 1,600 sq. ft.. Off-street parking w/5 days of hygiene, 8 new patients per month. Owner retiring after 27 years at this location. #CA217 Jim Engel - 925-330-2207.

OROVILLE – General Practice. This 1000 sq. ft office was completely remodeled in 2010. It features Dextrix and Dexis software with 9 computer stations, Digital Pan and X-rays, Laser, and Intraoral Camera. 2014 gross was \$512K with 3 days of hygiene. Owner is retiring after 36 years in Oroville. #CA287-Dennis Hoover - 209-605-9039.

OROVILLE – General Practice. This 3 op office is ideal for a satellite or startup practice. Most of the equipment is less than 5 years old and the office is looks new having been recently remodeled. Owner is retiring after 30 years in Oroville and 16 years in this location. #CA288-Dennis Hoover - 209-605-9039.

PITTSBURG – General Dentistry- Well-est. practice on city's busiest thoroughfare. 3 year avg. Gross Receipts of \$236K w/60% overhead. 5 ops in 1,400 sq. ft. with Pano, Fiber Optics. 12 NP/mo. and very favorable rent. Avg. age of equip. is 15 years. Owner is retiring. #CA133- Jim Engel - 925-330-2207.

PINOLE – Endodontic Practice - This professionally designed Endo office has served the community for over 36 years. Gross Revenue of \$672K, with adjusted net over \$300K on 4 days per week. 4 completely furnished treatment rooms with PBS Endo Software, Digital X-Ray and Microscopes and packaged tastefully in approx. 1200 sq. ft. Average age of the equipment is 10 years with other new items. Owner is retiring but will help buyer with introductions to all key referrals. Office space ownership is also available. #CA284- Jim Engel - 925-330-2207.

ROSEVILLE – General Practice: 4 equipped Ops, 1 add'l plumbed in 1,650 sq. ft. w/Digital X-ray, Laser, Dextrix software. 2015 GR \$564K+. #CA323-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: 3 equipped ops (1 additional plumbed) in 1,320 office equipped with Carestream software, Digital X-ray, Intraoral, Imaging System. Practice established 15+ years, 4 days hygiene per week, 2014 GR \$434K. #CA296-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Dentistry Practice and Condominium. 1,300 sq. ft. office in professional building with 4 Ops, Eaglesoft software and fiber optics. 2014 GR of \$650K. Owner retiring. #CA261-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: Leased 1,684 sq. ft. open concept pediatric office in a professional building with 6 equipped stations and 2 additional plumbed. Averaging 16 new patients per month, \$471K GR in 2015. Seller retiring. #CA269-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: 40+ year established practice in a professional building in a central Sacramento location. 1,000 sq. ft. with 2 equipped operatories, 2 additional plumbed. DentalMate software. 2015 GR of \$110,427 with lots of room for growth. #CA332-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: 8 operator office in stand-alone professional building, equipped with intraoral camera, Schick digital x-ray, Pano, Laser, and Eaglesoft software. Practice established for over 50 years. 2015 GR \$1.9M. #CA337-Thomas Wagner - 916-812-3255.

SAN FRANCISCO: FINANCIAL DISTRICT – Periodontal Practice and Condo Unit. This four op office in downtown San Francisco has gross receipts of \$714,000 and a net income of \$363,000 in 2014. The seller is also selling his condo unit occupied by his practice. The condo unit has 1,160 sq. feet with a northwest exposure and beautiful view. Excellent opportunity to work and own your own office space in the downtown area of one of the world's most vibrant cities. #CA274 - Dennis Hoover - 209-605-9039.

SAN JOSE – General Practice: A great shopping mall location straddling Walmart & Target stores, just waiting for an energetic owner! 2015 GR of \$568,000 on 2 ½ day work week. 4 fully equipped treatment rooms with 2 additionally plumbed in professionally designed 2200 Sq. Ft. EZ Dental Software, Dexis Digital X-Ray and film based Panoramic. Average age of equipment is 10 years and owner will help with a smooth transition. Owner retiring after 30 years in this location. #CA330-Jim Engel - 925-330-2207.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

SAN RAMON – Facility Only Sale: This is truly a gorgeous office, boasting 4 completely equipped treatment rooms with high end Pelton & Crane Equipment, Digital X-Ray, Digital and I.O. Cameras. Professionally designed and decorated in approx. 1654 sq. ft. corner suite. This office is located in Bishop Ranch, home to Fortune 100 & Fortune 500 companies, entrepreneurial & professional business' and healthcare. Priced at less than 1/3 the cost to set up a similar office. #CA306-Jim Engel - 925-330-2207.

SANTA MARIA – This Central Coast beauty boasts 42 years in the community, 16 years at current location. 4 Ops in 1,500 sq. ft. Easy Dental software, Dexis Digital X-ray, and Intra-oral cameras. 2013 Gross Receipts of \$525K in 180 Dr. days. 5 days of hygiene. Close to hospital, Comm. College, and freeway. Seller owns the suite and is retiring. #CA166-Jim Engel - 925-330-2207.

SANTA ROSA – This 3 Op office is part of a larger complex, owner selling interest in building. 4 days of hygiene seeing 10-12 patients per day, booked 6 months in advance. 2015 GR were \$563,000 with \$186,000 Adjusted Net. Practice was started by present owner in 1968, owner is retiring. #CA200-Dennis Hoover - 209-605-9039.

SOLANO COUNTY – General Practice: Leased 1,350 sq. ft. office in office complex with 4 ops, Intra-Oral, Gendex Digital X-ray, Imaging System, Pano, and Dentrrix software. 2014 Gross Receipts of \$869K on 30 hour/week. Practice established for 18 years, owner retiring. #CA246-Thomas Wagner - 916-812-3255.

SONOMA – General Practice: Wine County Beauty boasts a professionally designed, stand-alone 2000 sq. ft. building with 4 fully equipped treatment rooms, plenty of light and nearly every dental technology available including Digital X-Rays, Lasers, CAD/CAM & more. 2014 Gross revenue of \$675,000 on a 3 day work week. Practice started over 50 years ago, present owner has practiced for 26 years, 12 years at this location. Owner is relocating out of state and owns the building. #CA270 - Jim Engel - 925-330-2207.

SOUTHERN SACRAMENTO COUNTY – General Practice: Condo office with 1,380 sq. ft. and 4 Ops, equipped with Intra-oral, Dexis Digital X-ray, Pano, Laser, and Easy Dental software. 2014 Gross Receipts were \$581K, practice established for 18 years, owner retiring. #CA249 - Thomas Wagner - 916-812-3255.

VACAVILLE – 2,400 sq. ft. office with 4 ops. Digital X-ray, Pano, Laser, Dentrrix software. 2015 GR \$519,000 3 day/week. Sister practice #CA321, sale combined or separate. #CA322- Thomas Wagner - 916-812-3255.

WALNUT CREEK – Prosthodontic Practice with 3 Ops, fully equipped, near retirement community. Doctor is retiring after 25 years in the same location. Practice had over \$530K in Gross Receipts in 2012. #CAM540 - Jim Engel - 925-330-2207.

WATSONVILLE – This 1,325 sq. ft. office condo and dental practice has 4 operatories with 2 days of hygiene. The practice was established in 1985 and has been in its present location for 14 years. Average receipts are \$450,000. Owner works 3.5 days per week. Long term staff. Fiber Optics, Intra-oral camera and digital x-rays. Ideal first practice or as a satellite location. Own both practice and condo unit. Owner is retiring. #CA314-Dennis Hoover-209-605-9039.

YOLO COUNTY – Opportunity for energetic Pediatric Dentist to become established in quickly growing community northwest of Sacramento. Good opportunity to expand current practice and/or use as a satellite practice. Two equipped operatories in approximately 1,000 sq. ft. office with Intra-oral camera and Open Dental software. 2015 GR of \$223K. #CA301-Thomas Wagner - 916-812-3255.

CENTRAL CALIFORNIA

FRESNO – General Dentistry. This 1,739 sq. ft. office has 4 Ops with 6 days of hyg. Gross Receipts have averaged \$760K per year with low 61% overhead. Gendex X-rays, Scanner, Soft Tissue Laser, Intra-Oral, Digital Pan, and Cerec CAD/CAM. Owner is retiring after 31 years in the same location. #CA202-Dennis Hoover - 209-605-9039.

HANFORD – General Practice. This practice on the corner on a major thoroughfare with where other professional offices are located. 4 days of hygiene, 1,345 active patients. 2015 receipts were \$509K. Digital x-rays, Intra-oral cameras, and Imaging System. Ideal as a first satellite practice. Owner is retiring. #CA336-Dennis Hoover - 209-605-9039.

KINGS COUNTY – This retiring dentist is in the rural community of Kings County, CA. Practice has been established for 50 years in the area with 4 Operatories, intra-oral camera, Panoramic x-ray unit and completely furnished. Gross Receipts for 2014 were \$246K. This would be a great location to relocate or open a second office. #CA265 - Steve Caudill - 951-314-5542.

MADERA – General Dentistry – Building and Dental Practice. This beautiful 6 operator, 3000 sq. ft. office is located in a stand-alone building. 2014 receipts were \$850,000. Dentrrix and Dexis software, Panoramic X-ray. 1,400 active patients with 8 days of hygiene/week. Practice started by owner in 1971. #CA289-Dennis Hoover - 209-605-9039.

MODESTO – Dental Air Space Condominium. This 1,511 square feet dental condo unit is presently under lease in Downey Park Professional Center in Modesto. Total purchase price is \$286,000. Photos and prospectus available upon request. #CA333-Dennis Hoover - 209-605-9039.

TULARE – General Dentistry. This beautiful 5 operator office is located in a 2,300 sq.ft., highly-visible, free-standing building. In 2014 the practice grossed \$1,746,000. The doctor offers treatment for sleep apnea, cosmetic dentistry, including full mouth reconstructions, and Invisalign as part of his general dentistry services. There are 10 days of hygiene. Owner moving out of state. Call for information. #CA273-Dennis Hoover - 209-605-9039.

TUOLUMNE COUNTY – General Dentistry Practice & Building. Gross Receipts averaged over \$1M in 2013, 2012, & 2011 with just 59% overhead, and 8 days of hygiene. There are 6 Ops in approx. 2,000 sq. ft., equipment average age is 3-4 years. The building is well-maintained with storage and upscale interior décor. 45 minutes from population centers with 200K+ people. #CA199- Dennis Hoover - 209-605-9039.

VISALIA – General Dentistry Practice. This attractive, 1,642 sq. ft., 5 op office is located in stand-alone professional building. 2015 receipts were \$747,000 with \$347,000 adj. net income. The practice features 5 days of hygiene, Dentrrix Software, Schick Digital X-Rays with 3 sensors. Long term staff. #CA320-Dennis Hoover - 209-605-9039.

SOUTHERN CALIFORNIA

BANNING – General Dentistry - 6 Ops in 1,873 sq. ft. Digital x-rays, EagleSoft, and is paperless. 8 days of hygiene per week. 2015 GR of over \$1.6MM+. #CA183- Steve Caudill - 951-314-5542.

BELL – General Dentistry- 3 Ops, Dentrrix, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. 2015 GR \$453K with \$259K Adj. Net. #CA317- Kerri McCullough - 949-300-0312.

BEVERLY HILLS - NEW LISTING – Periodontal Practice - This beautifully designed Perio practice has 4 Operatories and is in a desirable professional building. Practice features Dentrrix software and has 24 years of Goodwill. 2015 GR were \$382K. #CA342- Kerri McCullough - 949-300-0312.

BEVERLY HILLS – General Dentist est. for 20 years, moved 2 years ago to a boutique ofc. 2 Ops, 1 equipped. OpenDental, Digital, paperless. 2014 GR \$120K on 3 days/week. FFS & PPO. #CA215- In Escrow. Mario Molina - 323-974-4592.

BEVERLY HILLS – General Dentistry Practice. 5 Ops in 1,500 sq. ft. EagleSoft, Digital, CEREC, ~7 yr. new equipment. 4 days hyg/week. 2015 GR \$1.2MM+. #CA210 -In Escrow. Kerri McCullough - 949-300-0312.

CARSON – General Dentistry practice. 3 Ops, EagleSoft, paperless, digital, Pano. All equipment is <3 years old. 2015 Approx. GR \$185K, room to grow. #CA280 Kerri McCullough - 949-300-0312.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Henry Schein Corporate Broker #01230466

Buy it! Sell it! Trade it!!!

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

CENTRAL ORANGE COUNTY – NEW LISTING - General Dentistry Practice with 3 Ops, Paperless and digital, located in a retail center on corner of a busy intersection. 2015 GR of 381K with 156K Adj. Net Income. #CA328- Thinh Tran – 949-533-8308.

COASTAL ORANGE COUNTY – General Practice. 5 Ops, 4 Equipped, Dentrrix, Dexis. Professional building location with 11 years of goodwill. 2015 GR of \$604K with Adj. Net of \$2312K. #CA311 - Kerri McCullough - 949-300-0312.

CYPRESS – General Dentistry. 5 Ops, Est. for 35 years. 7 days of Hyg./week, most specialty work referred. 2015 GR of \$430K Adj. Net. #CA257 - Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-5 Ops, Dentrrix, Digital X-Rays, Laser, Intra-Oral Camera. Great referral base, 34 Years of Goodwill. 2015 GR of \$728K with \$307K Adj. Net. #CA173-Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – NEW LISTING - General Dentistry with 3 Ops, 2 Equipped, 1 Plumbed, in a prof. building. Completely digital and paperless with EagleSoft and 25 years of goodwill. Seller works a 3 day week with 1 day of hygiene. PPO/FFS practice. 2015 GR of \$276K with \$103K Adjusted Net Income. #CA329- Thinh Tran – 949-533-8308.

HUNTINGTON BEACH – General Practice/Building. 5 Ops, Est. 30+ years. Digital x-rays, Pano, Laser, Intra-Oral Camera. 12 days of hyg./wk. 2014 GR of \$1.1M+. #CA263. Kerri McCullough - 949-300-0312.

INLAND EMPIRE – Endodontic Practice – This 4 Op practice features 8 year new equipment, digital x-rays, and Cone Beam CT. 60+ years of goodwill and is near freeway. 2014 GR of \$739K on 4 days/week with low overhead. #CA281- In Escrow. Steve Caudill - 951-314-5542.

INLAND EMPIRE – General Dentistry Practice with 7 Ops in a 3,000 sq. ft. suite. State-of-the Art equipment and technology, GR of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will. #CA283 – In Escrow. Kerri McCullough - 949-300-0312.

LAKEWOOD – NEW LISTING – This General Dentistry Practice with 4 Op, 3 Equipped, 1 Plumbed, is located in a retail center near a busy corner with signage. 38 years of goodwill and utilizes Dentrrix software and XDR digital x-rays. #CA341- Kerri McCullough - 949-300-0312.

LOS ANGELES – NEW LISTING – General Dentistry, 3 Ops, 2 equipped, EagleSoft, Digital x-rays. Desirable Professional building location with 30+ years of goodwill. 2015 GR of \$370K with \$196K Adj. Net. #CA318 -Kerri McCullough - 949-300-0312.

LOS ANGELES – General Dentistry. 6 Ops, 5 Equipped, est. 50+ years in current location for 29. SoftDent, Digital, Intra-Oral Camera. 2014 GR \$591K. #CA255- Kerri McCullough - 949-300-0312.

ORANGE COUNTY - NEW LISTING – Endo Practice with 6 Ops and a strong referral base for 25+ years. Paperless, digital with microscopes and 5 year new equip. 2015 GR of \$736K with \$325K Adj. Net. #CA327- Kerri McCullough - 949-300-0312.

ORANGE COUNTY – General Dentistry, 3 Ops, est. for 56+ years. Prof. Building. Dentrrix and Dexis digital x-rays. 2015 GR \$374K with \$173K Adj. Net. Great location! #CA319 - In Escrow. Kerri McCullough - 949-300-0312.

PASADENA AREA – General Dentistry practice with 3 Ops, Dentrrix, Dexis, Laser, and CEREC. Established 50+ years. Building also for sale with practice. #CA282 - In Escrow. Kerri McCullough – 949-300-0312.

SANTA BARBARA – General Dentistry. 4 Ops, established for 40+ years. Long-term staff and 8 days hyg./wk. FFS/Delta Premier. 2014 GR of \$827K. #CA291-Kerri McCullough – 949-300-0312.

SANTA MARIA – NEW LISTING – General Dentistry practice with 3 ops. FFS/PPO practice and patients are seen 3 days per week with 1 day of hygiene. 2015 GR of \$262K. #CA324-Kerri McCullough – 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry. 4 Ops, 1 year new equipment, OpenDental, Digital X-Rays, and Pano. \$236K GR with room to grow. #CA222-Thinh Tran - 949-533-8308.

SOUTH PASADENA – General Dentistry Practice with 4 Ops, 3 equipped, paperless, digital, Dentrrix, Laser. 37+ years of goodwill, 4 days of hyg/week. 2014 GR of \$856K with \$271K Adj. Net. #CA244-Thinh Tran - 949-533-8308.

VICTORVILLE – General Dentistry - 3 Ops plus 3 plumbed for expansion, 2,150 sq. ft., SoftDent, 2014 GR of \$273K, Est. 34 years. #CA149-Kerri McCullough - 949-300-0312.

WHITTIER – General Dentistry - 4 Ops, 3 equipped, Dentrrix, Dexis, est. for 50+ years on a main street. Most specialty work is referred out. 2015 GR \$202K. #CA276 -Kerri McCullough - 949-300-0312.

SAN DIEGO

CHULA VISTA - General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of hygiene, Dentrrix Software. \$493K 2013 GR, seller is retiring. #CA109- In Escrow. Russ Okihara - 619-694-7077- **PRICE REDUCED!**

CHULA VISTA EAST – General Dentistry practice with 3 operatories has been established for 19 years. Office is located in a professional building and has 2 days of hygiene per week. #CA304 - Russell Okihara - 619-694-7077.

ESCONDIDO – 4 Ops, 3 Chairs, Central Escondido. Doctor is retiring. Excellent opportunity to merge or grow. Looking for a quick sale. #CA292 Russell Okihara - 619-694-7077.

LA JOLLA – Quality driven General Practice, 3 Ops, FFS, Delta Premier, PT Hygienist, 2014 Revenues: \$559K, Dentist Retiring. #CA278 - Russell Okihara - 619-694-7077.

NORTH COUNTY INLAND – Highly-regarded General Dental Practice, FFS/PPO. 6 Ops in a beautiful, free-standing building. Opportunity for property ownership. #CA271- Russell Okihara - 619-694-7077.

SAN DIEGO – NEW LISTING – Modern and Spacious Restorative/Implant Practice. State of the Art Equipment. Digital X-Rays. i-CAT. Lab on Site. 5 Ops and 2 Specialty Rooms. High Grossing Practice. Great Oppt'y for a Multi-Specialty Center. Excellent Location. Call for more information. #CA334- Russell Okihara - 619-694-7077.

SAN DIEGO – NEW LISTING – 3 Operatories, EagleSoft, Excellent Strip-Mall location, Perfect opportunity to get into a practice. Price to sell quickly. Doctor is selling for health reasons. #CA340- Russell Okihara - 619-694-7077.

SOUTH BAY AREA – General Dentistry, 4 Ops in a modern and spacious PPO/FFS, EagleSoft, Digital. Both the practice & building are for sale. 2015 GR over \$335K. #CA313- Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op GP, FFS/PPO, Spacious and well-appointed. Scan X Digital X-Rays, Digital Pano. All Endo, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

OUTSIDE OF CALIFORNIA

HONOLULU, HAWAII – General Dentistry. 6 Op, 5 equipped, Dentrrix, Dexis, Pano, Laser and CEREC Blue Cam. In a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077.

MAUI, HAWAII – General Dentistry. 7 Ops, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in Central Maui. 2014 GR over \$1.4MM. #HI101-Russell Okihara – 619-694-7077

OAHU, HAWAII – Modern General Dentistry Practice with 3 Ops. Practice is computerized with Dentrrix, and digital X-rays. FFS/PPO, excellent opportunity. #HI100-Russell Okihara – 619-694-7077.

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2014 GR over \$360K. #HI102- In Escrow. Russell Okihara – 619-694-7077.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

The Support You Need The Expertise You Demand

Practice Transitions. Find Out What Better Really Means.

Serving doctors for almost 20 years, we have completed over \$100 million in medical practice transitions. Doctor managed and practice owners ourselves, we offer a unique value to our clients. Whether you are buying or selling, we help make your transition a success.

PRACTICES FOR SALE • BUYER SERVICES • APPRAISALS • PARTNER BUY-INS

FEATURED! A Great Start-up Opportunity: San Fernando Valley, CA

A great practice in a busy location! This dental office is located in a multiple-story medical building next to shopping, restaurants, and large residential areas. Office is 850 sq. ft. and includes 3 equipped operatories. This practice is perfect for a start-up, and has excellent online reviews! Leasehold & equipment only. Seller is relocating. (ID#76617)

Workspace Close to Fun and Entertainment: Buena Park, CA

Just minutes from Knott's Berry Farm! This spacious 1,650 sq. ft. dental office has a welcoming front entrance and beautiful high ceilings. Includes a total of 6 operatories with 2 being fully equipped. Resides on a stand-out corner location in a busy shopping center. Leasehold & equipment only. Seller owns a CAD / CAM if interested in acquiring – buyer will have to assume the existing contract. (ID#76608)

Beautiful Views in Stunning Location: Beverly Hills, CA

Move-in ready and priced to move. Penthouse suite in the heart of Beverly Hills with beautiful panoramic views. Spacious 1,800 sq. ft. of office space with 5 chairs in open bay. Leasehold & equipment only. (ID#76580)

In Escrow! Spacious & Newly Remodeled, Grossing \$750K: Santa Ana, CA

Eye-catching office! Spacious and newly remodeled specialty and general practice. Phenomenal layout to truly enhance work flow. Includes two reception areas and 8 spacious fully equipped exam rooms. Boasting almost 4,200 sq. ft. A real stand out! Gross \$750K with strong net. (ID#76585)

Corner Practice with Curb Appeal: Lompoc, CA

Attractive front entry on corner location! 1,200 sq. ft. practice located in a busy shopping center close to Vandenberg Air Force Base. Includes 2 fully equipped operatories and 3 plumbed non-equipped ops. Started from scratch in 2013 - Gross \$106K! (ID#76584)

Near Million Dollar Communities: Cypress, CA

A must-see! Home of the Oxford Academy and close to an upscale neighborhood. Office includes welcoming front entry space and 4 fully equipped operatories. Over 1,000 sq. ft. of office space. Located in a busy plaza with exclusive corner location. 2 days per week office with gross \$240K. Mostly PPO with 1% HMO. (ID#76602)

In Escrow! Priced to Move: Orange County, CA

Fully digital and computerized office. Part-time practice grossing \$240K poised for growth. Located in free-standing building. This office is priced to move. Office includes 4 fully equipped exam rooms. This 1,000 sq. ft. office has great exposure in a free standing building. Great opportunity to build and grow. (ID#76586)

Remodeled with Real Estate Opportunity: San Bernardino, CA

Excellent location and room to grow! Wonderful opportunity for a start-up or merge an existing practice. This recently remodeled 1,800 sq. ft. dentist office has 5 spacious equipped ops and a large lab/sterilization combo. Leasehold and equipment only. Also can purchase real estate; 3,000 sq. ft. building including dental office and 2 additional suites for added rental income. Large lot with gated parking. (ID#76596)

BEAUTIFUL WINE COUNTRY: Priced for Immediate Sale, seller moving out of state!

Sale Price Reduced! Located in beautiful wine country just blocks from the 101 freeway. This practice resides on a busy medical-dental plaza, and includes 3 fully equipped ops in a 1,200 sq. ft. suite. Has large sterilization / lab room. Seller moving out of state. Gross \$300K on a 2 1/2 day a week schedule. (ID#76583)

Offer Pending! Poised for Growth: Orange, CA

Open and spacious on a busy street in Orange. Great visibility from the street and lots of opportunity for walk-by traffic. Includes 4 exam rooms. Beautiful strip center with easy parking. Part-time office with \$240K gross on 2 days a week. Add hours and see it grow. (ID#76603)

Just Sold! Large Floor Plan Office in Busy Medical Center: Tustin, CA

Perfect for a start-up or merger! Located just blocks from the 5 freeway, this dental office is located in a thriving medical and dental center. Started from scratch in 2001, the 1,000 sq. ft. practice includes 4 fully equipped operatories. Office is computerized and digital. Gross approximately \$240K annually. Seller is retiring. (ID#76607)

Call Us at **877-778-2020**



Practice Concepts

A New Vision in Practice Sales & Consulting



Maria Silva



Dr. Alissa Wald



Scott Daniels

Call 877-778-2020 for a FREE & Confidential Market Evaluation
For more listings and information, visit: PracticeConcepts.com

Cecilia Chen, Esq. is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. – Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

ENDO PRACTICE FOR SALE-PINOLE 4 Ops w/Digital X-ray, Microscopes, PBS Endo software. 2014 GR \$672K. HSPPT-Jim Engel 925-330-2207-#CA284.

ONC Certified Electronic Health Records(EHR) In Your Practice Management Software. Achieve a higher level of care for your patients with EHR. If you have 30% or more Medicaid visits you could also receive up to \$63,750 in government incentive payments. This is your last year to get the money! Call 1(800)397-6046

PRACTICE FOR SALE NEW!! RANCHO BERNARDO. Situated in Prof Bldg. at major intersection. 2 doctors share 8 Op office. SDPS: 760-599-7828.

Memory foam, ultraleather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Infinity Dentists Stools the first "Memory Foam" supported dentists Stool, 150 color choices, Ergonomically adjustable, Made in the USA - Call (800) 423 - 5657 or visit our website WWW.DHPDENTAL.COM for more information.

GREATER SACRAMENTO Practice and Real Estate for Sale! 1,750sf w/ 4ops + 1 add'l, \$800k (EC-531) WPS/800-641-4179.

BEAUTIFUL DENTAL OFFICE FOR SALE/SUBLEASE IN HEART OF WEST LA. BEAUTIFUL, 3 OP, ALL DIGITAL, EQUIPPED TURNKEY PRACTICE AVAILABLE FOR SALE/SUBLEASE IN HEART OF WEST LA. THIS IS A PERFECT STARTER PRACTICE, IDEAL FOR NEW GRAD W LITTLE INITIAL INVESTMENT, SAVE ON BUILD OUT COSTS. CAN ALSO BE USED AS A SPECIALTY FACILITY, TERMS FLEXIBLE. CONTACT DR K,(323)203-9737, DENTAL404@YAHOO.COM.

Making Zirconia Implants profitable for your practice! Increase your production by 30%. Hands on course using live patients! Call (760) 687 6532.

Need a Blast from the Past? Find anything printed in an old edition instantly using the search engine on our Dental Trader Archives page at <http://thedentaltrader.com/archive.htm>.

Get your Belmont/Engle Operatory Package for As Low As \$200.00/Month or \$8,195. Also get a free Doctor's Stool. Want to know more? Please call us at 800-715-5464.

PINOLE SF EAST BAY Wst Contra Costa GP Office 2700sf 6 operatories Gross \$683K No DCAL HMO PPO Jim Rodriguez Golden State Practice Sales 925-743-9682.

WHY A DENTAL CPA? Call 714-259-0505 Wiederman & Chamberlain, CPA.



Clean out that junk drawer and sell the stuff you don't need.

Place a FREE AD and turn your unwanted items into cash! Ads placed online post instantly to our website.

Visit our FAQs page at dentaltrader.com for details

SAN FERNANDO VALLEY #9 (8) Op comput G.P. w central nitrous for sale. In a prof. bldg. on a main thoroughfare. Cash/Ins/ PPO/HMO w approx. \$7K/mos Cap Ck. Dentrrix, Digital X-Rays, Digital CT Scan. 2015 Gross Collect \$1.4M+. (50+) new pts/mos. D&M Practice Sales 818.591.1401.

WEST PETALUMA Collected \$468,000 with Profits of \$199,000. Averages 15 new patients/month. 3-days of Hygiene and adding 4th day now. To learn more, go to www.PPSsellsDDS.com.

CLOUD BASED TELEPHONE SYSTEMS for Dental Offices. Simple, flexible, powerful voice and data solution at very affordable price. Cutting edge technology allows dental offices to utilize fully hosted PBX and offer you latest phone and Internet technologies without need and cost to purchase your own on-site PBX. Call EZ 2000 @800-273-5033. See link @ www.EZ2000dental.com, then PRODUCTS, then TELEPHONE / INTERNET SYSTEMS.

GENERAL PRACTICE FOR SALE-BENICIA: 1,400 sq. ft., 3 ops. Digital X-ray, Pano, Laser, Dentrrix. 2015 GR \$305,000 2 day/week. Sister practice #CA322, sale combined or separate. HSPPT-Thomas Wagner 916-812-3255-#CA321.

Cecilia Chen, Esq. has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

Dental Practice Financing

Together, we'll find the right financing solutions to help you reach your business goals

As your practice financing experts, we'll work with you to identify your unique business needs and find the right financing* solutions to help you reach your goals — like purchasing new equipment, expanding your operation and more efficiently managing your cash flow.

- New Office Start-Ups
- Practice Sales and Purchases
- Business Debt Consolidation†
- Office Improvement and Expansion
- Owner-Occupied Commercial Real Estate**
- Equipment Financing



Townie Choice award winner for Best Practice and Equipment Financing for the third year in a row

Bank of America can also help you with Cash Management, Employer Solutions and Individual needs.

For more information or to get started today, please contact us. We look forward to speaking with you soon.

* All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. The term, amount, interest rate and repayment schedule for your loan, and any product features, including interest rate locks, may vary depending on your creditworthiness and on the type, amount and collateral for your loan.

**Owner-Occupied Commercial Real Estate, 51% owner occupancy required.

† Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account. Bank of America is a registered trademark of Bank of America Corporation. Bank of America Practice Solutions is a division of Bank of America, N.A.

©2015 Bank of America Corporation | flyer-0715-den-rep2 | AR5BPNLP | Rev. 12/15



Your local dental financing experts



Ali Karjoo

VP, Regional Manager

Start-ups, Expansions, and Relocations

949.794.7447

ali.karjoo@bankofamerica.com



Matthew Christie

VP, Regional Manager

Practice Sales and Purchases

949.794.7440

matthew.christie@bankofamerica.com

Practice Solutions

Bank of America 

Buy it! Sell it! Trade it!!!

Custom built stools. Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

"I have worked with Wood & Delgado many times involving my dental practice sales, lease negotiations and contractual disputes. I recommend Pat Wood, Jason Wood & Marc Ettinger without reservation. My relationship with Wood & Delgado is carte Blanche in all legal aspects of my dental life." THOMAS BOONE, D.D.S. CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

GENERAL PRACTICE FOR SALE SAN JOSE: 2015 GR \$568,000, 2 1/2 day week. 4 equip. ops, 2 add'l plumbed, 2,200 Sq. Ft. HSPPT-Jim Engel 925-330-2207-#CA330.

\$\$\$ REWARD Seeking current address of Kurt Conrad dba: Conrad Capital - Kurt Conrad-Director of Professional Lending aka: Rep OZARKS CAPITAL FUNDING Last known address: 45751 Rancho Palmaras, Indian Wells, CA 92210 www.ocflink.com email: kurt.conrad@ocflink.com Ph: 949-300-2433Fax: 949-759-0746. Please contact The Dental Trader if you know the current whereabouts of this former advertiser. 877 888 4237 Thank you.

CORNER PRACTICE W/ CURB APPEAL: Lompoc - 5 exam rooms near Vandenberg Air Force Base. (ID#76584) Call 877-778-2020.

BEAUTIFUL DENTAL OFFICE FOR SALE/SUBLEASE IN HEART OF WEST LA. BEAUTIFUL, 3 OP, ALL DIGITAL, EQUIPPED TURNKEY PRACTICE AVAILABLE FOR SALE/SUBLEASE IN HEART OF WEST LA. THIS IS A PERFECT STARTER PRACTICE, IDEAL FOR NEW GRAD W LITTLE INITIAL INVESTMENT, SAVE ON BUILD OUT COSTS. CAN ALSO BE USED AS A SPECIALTY FACILITY, TERMS FLEXIBLE. CONTACT DR K,(323)203-9737, DENTAL404@YAHOO.COM.

Buy any 3 of our Titan Restorative Products and Receive 1 for Free with Kings Two Dental. Universal Composite Caplets 20/Pk \$28.95, Syringe \$26.95, Flowable 4/pk \$27.95 Please call us at 800-715-5464.

Lab Bills Cut! New Cerec Setup:Omnicam, MCL mill, CS2 oven. Lots of extras, blocks, stain, steamer. Call or text (909)240-4315 Tallthin10@yahoo.com.

Increase Your production Now! Learn how to place ceramic implants Hands on training with live patients! Increase your bottom line today! (760) 687 6532.

Legal Tip: Are you sure your broker-provided contract protects your interests? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Free Website/Mobile-Friendly & Beautiful Designs perfected for DENTISTS. \$0 set-up for Dental Trader readers! TheDocSites.com, 818.616.3919. Limited Time Offer. RISK FREE!!

PRACTICE FOR SALE NEW!! GP in Rancho Bernardo, Professional Bldg. 4 Ops. FFS and PPO. SDPS: 760-599-7828.

OFFICE HAS IT ALL! Lake Elsinore, 3 ops., 1254 sq.ft.Digital, Paperless, new computer system, iepracticesales.com (951)816-6242.

SACRAMENTO Near CSUS Campus. Long-term 2nd generation office. 935 sf w/ 4 ops \$389k (EG-556) WPS/800-641-4179.

PERIO PRACTICE SAN FRANCISCO BAY AREA This shall appeal to Perio seeking high-end practice in extremely desirable area. 2015 Produced \$1.25 Million, collected \$1.25 Million and realized Available Profits of \$690,000 on 3-day week. To learn more, go to www.PPSsellsDDS.com.

GENERAL PRACTICE FOR SALE MOUNTAIN VIEW – 1,100 sq. ft. office w/4 ops, Dentrix software, digital x-rays. 2015 GR \$371,000. HSPPT-Jim Engel 925-330-2207-#CA335.

Advanced TMJ Seminars If you have never treated TMJ patients before this course will enable you to start treating patients right away. If you are already treating TMJ patients, this course will simplify the diagnosis and provide predictable treatment plan. www.advancedtmjseminars.com.

Don't let worn upholstery be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com.


SANTA BARBARA Quaint and tidy office with room for growth. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

SHASTA COUNTY Oral Surgery Practice. Busy, thriving opportunity for an Oral surgeon who also treats trauma. Beautiful new office and new equipment - 2 years old. Real Estate available. Call/Text Joe Hruban at (530) 746-8839. joe@omni-pg.com. CA BRE# 01821307.

TURLOCK A small town feel but with "big city" amenities! 1,900 sf w/ 5ops. \$795k (IN-554) WPS/800-641-4179.

PINOLE SF EAST BAY Wst Contra Costa GP Office 2700sf 6 operatories Gross \$683K No DCAL HMO PPO Jim Rodriguez Golden State Practice Sales 925-743-9682.

California Debt Collections Friendly but Firm! No Collection=No Charge! Free Credit Bureau Reporting! (888) 860-2950 Paul Bishop www.DirectCreditControl.com.



FACTOID: 30% of all **used dental equipment** placed for sale on The Dental Trader Ad Board sells before the ads ever appear in print. New items appear daily.

dentaltrader.com

We are looking for established doctors interested in selling their practices & remaining long term associates. **Our acquisition is designed to defer taxes in the sale until your retirement & allow you to continue making a substantial yearly income.**



Does your practice collect more than \$300k annually?



Are you tired of managing staff, insurance billing & other business related issues?



Would you like to “cash out” of your practice & still work there?



Would you like to shield the purchase price from paying taxes now?

For more information, please contact us via email at Info@streamlineden.com

888.264.3984

Complete Dental Office \$24,388* PM / OAC

A fully equipped Dental Office with 2 Dental Operatives, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.



(800) 423 -5657

Dansereau Dental
WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880

**All New * Fully Warranted
Factory Installed * Made in USA**

Factory Install - Within 2 Hours of Factory
\$99 Payment 6 Months - Terms Apply - OAC

TRINITY CO Be the only dentist in town! "Pride Institute" designed! 2350 sf w/ 5 ops + 1 add'l. \$250k (FN-527) WPS/800-641-4179.

SACRAMENTO - ARDEN Dental Office Building. 8,000 sq.ft. 2 stories, 4 suites of 6 Ops. ~2,000 sq.ft. per suite. Facility only. Free standing Medical Building. Bring your vision. \$750,000. Call/Text Joe Hruban at (530) 746-8839. joe@omni-pg.com. CA BRE# 01821307.

PRACTICE FOR SALE GP in VISTA along VERY busy street. 4 Ops (3 equipped) in 1400 sq.ft. DIGITAL & PAPERLESS. Panorex. Insurance and Cash. SDPS: 760-599-7828.

Infinity "Air Massage" Dental Chair, Air Massage Feature with programmed massage, 150 color choices (Including Ultra Leather) available. Made in the USA \$3495 - Call (800) 423 - 5657 or visit our website WWW.DHPDENTAL for more information.

Buy Apixia DIGIREX Scanner for \$7450.00 & Get a \$250.00 Merchandise Credit back. Want to know more? Please Call us at 800-715-5464.

GENERAL PRACTICE FOR SALE-OROVILLE 1,000 sq. ft. Dentrrix, Digital Pan, X-rays, Laser, Intra-Oral. 2014 GR \$512K. HSPPT-Dennis Hoover 209-605-9039-#CA287.

ROHNERT PARK Award winning office by Jim Pride! Collections of \$749k in 2015. 1250 sf w/ 4 ops \$545k (CG-548) WPS/800-641-4179.

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.

Please contact our Handpiece Repair Department for all of your handpiece repair needs with Kings Two Dental. Want to know more? Please Call us at 800-715-5464.

CARMICHAEL Focusing on the philosophy of treating patients as family! 1,200 sf w/ 3 ops + 1 add'l. \$130k (EG-560) WPS/800-641-4179.

DENTAL PRACTICE FOR SALE IN SOUTH SAN FRANCISCO Gross ~\$500K. Modern Office. Street Front location. Fully renovated 3 operatories. Cash/PPO only! Affordable Rent! #SSF36. Call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfbin.com | LCFPracticeSales.com.

Memory foam, ultraleather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

PRACTICE FOR SALE MIRA MESA. 20+ yr GP, 4 Ops. in 1300 sq.ft. PPO: SDPS: 760-599-7828.



WESTERN PRACTICE SALES

800.641.4179

wps@succeed.net | WESTERNPRACTICESALES.COM

Practice Transitions Made Perfect™

BAY AREA

AC-335 SAN FRANCISCO: Great Practice! 2100sf, 8ops in desirable location of SF. Call for Details **\$475k.**

AG-564 SAN FRANCISCO: Over 25 yrs goodwill. Large 5,600+ sf w/ 9 ops near Land's End **\$2.225M.**

AN-514 SAN FRANCISCO Facility: Located in the bustling financial district! 1,007 sf w/4 ops. Reduced to **\$125k!**

AN-565 SAN FRANCISCO: This remarkable opportunity could be your "dream come true"! 2,067 sf w/ 6 ops. **\$1.05M.**

BC-361 OAKLAND: Established for over 23+ years! 2,200 sf w/ 7 ops. Seller is retiring. Now Only: **\$330k.**

BC-509 SAN LEANDRO: Facility Only, 800 sf, 3ops w/ xray in each op. Call for Details **\$60k.**

BC-520 HAYWARD Facility: Located in Downtown, 1500 sf, 4 equipped ops, X-Rays in 3 ops. Call for Details **\$65k.**

BC-432 PITTSBURG: Own this family-oriented Practice! 1,640 sf w/ 6 ops. **\$350k.**

BC-549 LAMORINDA AREA Facility: Excellent Location! Highly Visible Facility, 900 sf w/ 3ops +1 plumbed add'l. **\$125k.**

BN-504 RICHMOND: Established Practice and Real Estate! 1,450 sf w/ 2 ops + 2 add'l **\$100k /RE \$700k.**

BN-505 CONCORD Facility: The essence of comfort and functionality. 800 sf w/ 3ops. Now Only: **\$30k!**

CG-537 MARIN COUNTY: Rare Opportunity in upscale, highly desirable area. State of the art office. 2400 sf w/ 7 ops **\$1.1M.**

CG-548 ROHNERT PARK: Award winning office by Jim Pride! Collections of \$749k in 2015. 1250 sf w/ 4 ops **\$545k.**

CN-532 NAPA: Perfectly situated, this premier practice is located on a primary thoroughfare! 1900 sf w/ 5 ops + 1 add'l **\$850k**

DC-476 DUBLIN: Shared Facility. Great for Specialist - Endo, Pedo or Ortho. 1100 sf w/ 2 ops+1 add'l **\$125k.**

DC-522 PLEASANTON: Location, Location, Location! Do not pass this opportunity! 2ops in 712sf office **\$149k.**

DC-561 SAN JOSE: Eastridge Area, Seasoned Staff, Loyal Pts, 6 ops +1 add'l, 2400sf, 10npts/mo **\$300k.**

DG-550 SAN JOSE: TWO AMAZING PRACTICES. Call for Details! **\$1.4M.**

DN-497 PLEASANTON Facility: Great Location! 870 sf w/ 3 ops + 1 add'l. Owner Financing w/10% Down! Reduced! **\$95k.**

DG-519 SANTA CLARA Facility: Move In Ready! 2240 sf w 6 fully equipped ops **\$225k.**

DG-547 SUNNYVALE: 900sf w 3 ops & Priced to sell at only **\$195k** - Call for Details!

DN-542 FREMONT Facility: Spacious & beautifully equipped State-of-the-Art! 3,400 sf w/ 5 ops + 4 add'l. **\$295k.**

DN-557 SALINAS: 3,000 sf w/ 7 ops and collecting over \$2.225M. Priced at only **\$1.4M.**

NORTHERN CALIFORNIA

EC-525 SACRAMENTO: Great Location! Excellent Visibility! 1,500 sf w/ 3ops, 10-15 new pts/mo **\$220k.**

EC-531 GREATER SACRAMENTO: Practice and Real Estate for Sale! 1,750sf w/ 4ops + 1 add'l, 8 npts/mo **\$800k.**

EN-464 ROCKLIN Facility: Don't miss out on this remarkable opportunity! 2,150 sf w/ 4 ops. Now Only: **\$100k.**

EN-475 ROSEVILLE Facility: Hesitate and you might miss out on this opportunity! 875 sf w/ 2 ops + 2 add'l. Now Only: **\$25k!**

EG-479 FOLSOM: History is alive here with tributes to the past! 1,600 sf w/ 3ops. **\$225k.**

EN-484 FOLSOM Facility: Fantastic Turn-Key Opportunity! Come live, practice and grow here! 1,934 sf w/ 4 Ops. Now Only **\$125k.**

EG-521 FOLSOM Facility: Stands out above the rest! Don't Miss this one! 1,200 sf w 3 ops. Well Equipped! **\$55k.**

EG-526 CARMICHAEL: Relocating and leaving 30yrs Goodwill behind! 1350 sf w/ 4 ops & opt to grow! REDUCED: **\$350k.**

EG-556 SACRAMENTO: Near CSUS Campus. Long-term 2nd generation office. 935 sf w/ 4 ops **\$389k.**

EN-534 ROSEVILLE Facility: Location, Location, Location! Turn-key...just needs you! 2,000 sf w/4 ops. **\$45k.**

EG-560 CARMICHAEL: Focusing on the philosophy of treating patients as family! 1,200 sf w/ 3 ops + 1 add'l. **\$130k.**

EN-558 DAVIS: Designed for maximum office efficiency and patient flow! 1,487 sf w/ 4 ops + 1 add'l. **\$650k.**

FC-334 NORTHERN CA: Emphasis on prevention. 1,200 sf w/ 4 ops **\$480k / Real Estate Also Available!**

FC-415 FT. BRAGG: Excellent Practice! Dr. avgs 18+ pts/day & 20+ npts/mo, 1,800 sf w/ 5 ops + 1 hyg. Op **\$425k.**

FC-489 CLEARLAKE: Located on "4-Corners" of Hwy 53, 4ops in shared 3600sf facility. **\$470k / 50% interest in RE Also Available**

FN-527 TRINITY COUNTY: Be the only dentist in town! "Pride Institute" designed! 2350sf w/ 5 ops +1 add'l. **\$250k.**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

GC-472 ORLAND: Live & Practice in charming small town community. 1,000 sf w/ 2ops. Seller Retiring. **\$160k.**

GG-386 REDDING: Amazing Practice. Lease or Buy Real Estate! 2,860 sf w/ 4 ops. Plumbed for 2 add'l! **ONLY \$260k.**

GG-453 CHICO: 5,000 sf w/ 7 ops Perfect for 1 or more dentists! **\$325k.**

GG-454 PARADISE: ~2,550 sf w/ 9 ops. 40 yrs goodwill! Amazing Opportunity! **\$525k.**

GN-244 OROVILLE: Must See! Gorgeous, Spacious. 2,500 sf w/ 5 ops! Collections over \$450k in 2013. **Only \$315k.**

GN-399 REDDING: Loyal patient base and relaxed workweek schedule. 1,440 sf w/ 3 ops. **\$150k.**

GN-507 CHICO: It just doesn't get any better than this! 3,000 sf w/ 7ops. Practice **\$535k** Real Estate **\$750k.**

GN-546 CHICO AREA: Catering to fearful patients, this office is well-known for offering quality dentistry with sedation. 2,600sf w/ 4 ops. **\$300K.**

HC-461 SONORA: In the beautiful Sierra Foothills, 4 ops, 1350sf, free-standing bldg.. Practice **\$700k & RE Also Available!**

HG-298 REDDING FOOTHILLS: HEALTH FORCES SALE! Includes Cerec! 2,000 sf w/ 5 ops. Practice **\$75k & Real Estate Also Available!**

HN-280 NO EAST CA: Only Practice in Town 900 sf w/ 2 ops REDUCED! **ONLY \$60k.**

HN-290 PLACERVILLE: Excellent Merger Op! FFS. 1,400 sf w/ 4 ops **\$210k.**

HN-539 Central Sierra/Tuolumne Co: The perfect Merger Op in a rural Sierra Community! 2,000 sf w/ 5 ops. **\$175k**

CENTRAL VALLEY

IC-468 SAN JOAQUIN VLY: High-End Restore Practice! 2500+sf, 6 ops, Price Reduced. All offers considered! **\$350k.**

IG-367 MERCED: Newly Remodeled, Paperless. 1,550 sf w/ 4 ops REDUCED! **\$270k.**

IN-474 STOCKTON: Too good to be true? Absolutely not! 1,600 sf w/ 3 ops. **\$95k.**

IN-506 TURLOCK: Practice in the heart of the Central Valley! 2,000 sf w/ 5ops + 1 add'l. **\$425k.**

IN-512 MERCED: This immaculate practice is an absolute jewel! 1,200 sf w/ 4ops + 1 add'l. Now Only: **\$110k.**

IN-554 TURLOCK: A small town feel but with "big city" amenities! 1,900 sf w/ 5ops. **\$795k.**

JC-541 FRESNO Facility: 1,210 square feet and consists of 2 fully equipped ops and plumbed for add'l op Call for Details!

JG-491 FRESNO: Well-established. 40-50 new Pt/mo. 1,452 sf w/ 4 fully equipped ops. REDUCED! **\$395k.**

JN-551 COALINGA AREA: Serving this community of working families! Paperless Practice. 1,200 sf w/ 3 ops. **\$450K.**

SPECIALTY PRACTICES

BC-544 ALAMEDA COUNTY Pedito: 1,056sf w/ 4 chairs in growing, revitalized community, Seller Retiring **\$225k.**

BG-517 NORTH EAST BAY Endo: 2,750 sf w/ 8 ops! Strong Practice! **\$500k.**

CC-346 SO MARIN CO Perio: Beautiful 1,142 sf w/ 3 ops. No reasonable offer will be refused! **\$199k.**

CG-424 NAPA Prosthodontist: Office has Digital X-ray & NEW 3D Imaging Unit! Ready for Experienced, high-end Prosthodontist! On track to collect just under \$1m. **\$690k.**

DC-459 SF PENINSULA Perio: 50% Partnership Buy In! Call for Details! **\$580k.**

FN-536 LAKE COUNTY Pedito: Focusing on Prevent dental problems before they begin! 1,750 sf w/ 3 ops. Now Only: **\$275k!**

IC-543 CENTRAL VALLEY Ortho: 1,650 sf w/ 5 chair bays & plumbed for 2 add'l, Strong Refs & Satisfied Pts Base **\$180k.**

JC-540 FRESNO Sleep Apnea: Motivated Seller retiring! Step right in and make yours! Call for Details!

We are a proud member of:



**DENTAL
TRANSITIONS™**

VALUATIONS | SALES | CONSULTING

Need a Practice Transition Attorney?

Hire the Best.

29 Years Experience
Unmatched Credentials
Pragmatic Advice
Reasonable Fees

"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA

#1 Avvo® Rated Mergers & Acquisitions Attorney in USA

USC Law 1984

Dartmouth College 1981



Robert W. Olson, Jr., APC

**Practice Sales, Partnerships,
 Real Estate Sales, Corporations,
 Leases & Lease Review.**

888.963.1120

RWO@transdental.com
 www.transdental.com

The Best or Nothing! Stop placing Metal when you can place Zerconia! Live patient hands on course! Call (760)687-6532 today!!

SAN FERNANDO VALLEY #10 Located in an Exclusive Area of the Valley. (5) op comput G.P. for sale w high end buildout & decor. Digital x-ray, CT Scan, Laser, Dentrux s/w & (5) year old eqt. Gross Collect. \$1M+/yr. Cash/Ins/PPO pts. Reasonable overhead w high net! D&M Practice Sales 818.591.1401.

GENERAL PRACTICE FOR SALE OROVILLE – 3 Ops, mostly new equipment & recently remodeled. Owner retiring. HSPPT-Dennis Hoover 209-605-9039-#CA288.

LAB TECHNICIAN NEEDED FOR SPACE AVAILABLE. BRING YOUR LAB BUSINESS INTO OUR PRACTICE (MIRELEZDENTAL.COM) AND GET ALL OF OUR REMOVABLE LAB WORK, PLUS LOW RENT COST. GREAT OPPORTUNITY, FRESNO, CA. (559)435-3113.

BEST DEAL GOING! The Dental Trader publishes free ads for dentists and staff! Details at <http://thedentaltrader.com/faqs.htm>

LAMORINDA AREA Facility Excellent Location! Highly Visible Facility, 900 sf w/ 3ops +1 plumbed add'l. \$125k (BC-549) WPS/800-641-4179.

Free Dental Light (\$895 Value), with the purchase of a Chair Delivery System and Assistants Package (\$2595), Manufactured in the USA. 10 Year Warranty, 50 Years Experience in Manufacturing. Call (800) 423 - 5657 for more information or visit our website.

"We wanted to send you, Pat, a heartfelt thank you for all your hard work on our behalf. We are now settled into our new location and are open for business. We definitely couldn't have done it without you." PAUL HOPPE, DDS VANESSA CRUZ, DDS. CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

"Your expertise, knowledge and help (in practice sales) far exceeded my expectations... I felt like a VIP receiving special service and advice." –Dr. Dery (seller). BUYING or SELLING a Practice? Call Practice Concepts. Over 20 years of experience. Call Maria Silva or Scott Daniels 877-778-2020.

Cecilia Chen, Esq. can help you ensure that your practice and family are protected through proper estate planning. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

DAVIS Designed for maximum office efficiency and patient flow! 1,487 sf w/ 4 ops + 1 add'l. \$650k (EN-558) WPS/800-641-4179.

GENERAL PRACTICE/BUILDING FOR SALE SANTA ROSA: 3 Ops. 2013 GR \$542K w/Adj. Net \$182K. HSPPT-Dennis Hoover 209-605-9039-#CA200.

Thank you for coming to my office and setting up our health insurance. – Dr Christopher Dudzik San Diego, CA. www.TheDoctorsInsuranceBroker.com.

CONSUMER ALERT!

The Dental Trader

**refuses to do business
with the following companies:**

AMERICAN BUSINESS CARD

aka: Bizcard.com
(A CEG Company)
P.O. Box 15190
Scottsdale, AZ 85267
www.americanbusinesscard.com
Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak
20371 Irvine Avenue, #100
Newport Beach, CA 92707
www.professionalfinancing.net
doctor@professionalfinancing.net
Ph: 323-272-3543 Fax: 480-948-0082

***This notice is based on the advertisers'
contractual lack of performance and/or
legal action/court judgments.***

***If you have had a problem with these or any other
Dental Trader advertiser, please send your
formal complaint to:***

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint



CURRENT LISTINGS

NEW LISTIG! SAN FRANCISCO - 3
ops, \$200,000 in collections, Make offer.

NEW LISTIG! EAST LODI HILLS - 3
ops, \$750,000 in collections, Asking \$600,000. Doctor would like to work back as an associate.

SALINAS - High visibility thoroughfare, collections of \$375,000. Owner seeks quick sale. Asking \$225,000

SAN JOSE - Near Oakridge Mall. \$1 million in collections. 4 ops. Unique practice model. Implant oriented opportunity to be mentored by an outstanding dentist in a beautiful location. Asking Price \$950,000!

SAN JOSE - 3 ops, fully equipped. 1,240 sq ft. Take over the lease (approx. \$2,900) and recall the patients.

PEDIATRIC PRACTICES WANTED
Buyer seeking Pediatric practices in San Francisco Bay Area, San Jose, Sacramento & Northern California.

GP PRACTICE WANTED
Buyer looking for 3-4 ops. Practice in Livermore, Fremont, Pleasanton, Castro Valley, Dublin or Hayward & surrounding area.

SOLD! San Jose GP
SOLD! Placer County GP
SOLD! Sacramento GP

WHAT'S YOUR PRACTICE WORTH?

It is important to know what your practice is worth.

Whether you are planning for retirement, estate planning, applying for life insurance or have a relocation in the future, you need experts by your side.

OMNI not only is a leading provider in dental practice transitions and sales, but we are credentialed with Institute of Business Appraisers and Society of Certified Public Accountants .

At OMNI we use three methods of valuing the practice:

1. Asset Value
2. Capitalization of Earnings
3. Collected Production Value.

All three methods factor into a practice's value. In simple terms, the asset value looks at the assets of the practice, the capitalization method looks at the adjusted earnings and the collected production method looks at historical sales. Blending these three methods rewards you with a value that reflects the hard work you have put into your practice.

Put your practice valuation in the hands of a company with the experience, integrity and credentials that you can trust.

Contact **OMNI** today for a **FREE** valuation consultation.

Contact : Joe Hruban

CA BRE# 01821307

Call/Text : Joe at (530) 746.8839

Email : Joe at joe@omni-pg.com

Visit our website www.omni-pg.com for additional information about our services.

Advanced TMJ Seminars Dr. Kim developed a revolutionary diagnosis and treatment of TMJ disorder protocol that is easy to learn, simple to apply clinically and treatment outcome is dramatic. www.advancedtmjseminars.com.

SAN BERNARDINO 20 years of goodwill! Near the University 4 ops., 3 equip. Terrific price! \$125k iepracticesales.com (951)816-6242

Thinking about practice ownership? Let's talk about your options. Call Wells Fargo Practice Finance at 1-888-937-2321 or visit us at www.practicefinance.wellsfargo.com

0% financing and \$2,000 off each sensor. This is the best deal we have ever given Don't wait! This deal expires July 29th. Call Today 1(800)397-6046.

Legal Tip: Buyers: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Free Website! Mobile-Friendly & Beautiful Designs perfected for DENTISTS. \$0 set-up for Dental Trader readers! TheDocSites.com, 818.616.3919. Limited Time Offer. RISK FREE!!

Is your ad missing? Check the automated confirmation you received via email when submitting your ad, see if you exceeded 20 words (150 characters) w/o paying, forgot to include your phone number or email address. Did you miss the deadline? It's always the 7th of the preceding month.

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Hybrid Dry Vacuum System, Water Savings, Electrical Savings, Outstanding Performance. \$1000 Discount Mention this ad when you call (800) 423 - 5657 or visit our website WWW.DHPDENTAL.COM.

Whether you need help funding a ground up construction project, purchasing commercial property, refinancing or consolidating existing loans or acquiring a practice, Live Oak Bank can help. 877.890.5867 www.liveoakbank.com/healthcare.

Advanced TMJ Seminars Debunk the Myths of TMJ; Learn a Simple and Effective Treatment Technique. www.advancedtmjseminars.com.

Buy an EZ Series Tuttnauer Autoclave & Received a \$400.00 Manufacturer Rebate. Want to know more? Please Call us at 800-715-5464.

FRESNO Well-established. 40-50 new Pt/mo. 1,452 sf w/ 4 fully equipped ops REDUCED! \$395k (JG-491) WPS/800-641-4179.

SAN FRANCISCO'S UNION SQUARE Practice with condo. Beautiful, modern 5-ops; digital & paperless. 6th op available. Collected \$658,000. If you are nearby, stop paying rent and own your suite. Interest rates will never be lower nor will such an opportunity be available again. To learn more, go to www.PPSSellsDDS.com.



**Want your
Dental Trader
to follow you?**

Just use our Change of Address form at:

www.dentaltrader.com

and provide the address you want it mailed to. Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.

PEDIATRIC DENTAL PRACTICE WANTED Buyer seeking Pediatric practices in San Francisco Bay area, San Jose, Sacramento and Northern California. Sellers call/Text Joe Hruban at (530) 746-8839. joe@omni-pg.com. CA BRE# 01821307.

PRACTICE & BUILDING FOR SALE LA MESA. 5 equipped Ops in 2700 sq.ft. Digital X-rays and Pan. SDPS: 760-599-7828.

Attend 3 great courses (Mandatory Infection Control & the California Dental Practice Act, an 8 CE Intro to Sleep Apnea & a unique class where attendees will get to Demo and try out tons of new and cutting edge products, 22 CA & AGD CEs) for only \$399, all on Sundays, in a convenient San Jose location! Visit www.xcelseminars.com for info.

GENERAL PRACTICE FOR SALE VACAVILLE: 2,400 sq. ft., 4 ops. Digital X-ray, Pano, Laser, Dentrux. 2015 GR \$519,000 3 day/week. Sister practice #CA321, sale combined or separate. HSPPT-Thomas Wagner 916-812-3255-#CA322.

Thank you for helping me and making the process so easy for me. — Safa Khaleel DDS, Mountain View, CA. www.TheDoctorsInsuranceBroker.com.

Inland Empire Practice Sales I have buyers for your practice! Corona, Rancho Cucamonga, Ontario, Eastvale, Fontana, Riverside. iepractice sales.com.

Legal Tip: S corporations can save you money on payroll taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

DENTAL DIRECTORY

LEE SKARIN AND ASSOCIATES, INC.

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: lsainc@aol.com

www.leeskarinandassociates.com



CA DRE: 00863149



Your voice for excellence
through education and advocacy

The only organization dedicated to the needs of the general dentist.
Learn more about everything that AGD has to offer by visiting

www.agd.org and

Join Today!

Call toll-free at 888.AGD.DENT (888.243.3368)

Practice Financing



Call us for a complimentary consultation today.

Andrew Ventura
East Bay, Northern CA, HI
1-855-853-4751

Brandon Finazzo
San Francisco Bay Area
1-888-874-1590

Or visit us at wellsfargo.com/dentaltrader.



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



Western Practice Sales

Dentists Serving Dentists

800.641.4179

wps@succeed.net
westernpracticesales.com



Timothy G. Giroux, DDS



TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

le@lecpa1.com

Success Through Diligence



KINGS TWO DENTAL SUPPLY

Your One Stop Dental Shop

- Large Equipment
- Small Equipment
- Service Department
- Dental Supplies
- Ortho Products
- Digital Imaging
- Implantology
- Handpiece Repair
- Full Service Dental Lab

Tel: 800.715.5464

Fax: 626.581.8137

Rope in Profits!



www.DentalTrader.com



**CALIFORNIA
PRACTICE SALES INC.**



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

DENTAL DIRECTORY

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120

www.transdental.com

RWO@transdental.com



THE DOCTORS
INSURANCE BROKER

Protecting you, your family, and your practice.

Paying too much for insurance?
Contact us today for a free, no obligation quote!

www.thedoctorsinsurancebroker.com

Tel: 800.767.0864 Fax: 800.767.0871



LCF
FINANCIAL
SERVICES

Healthcare Financing & Consulting

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC

HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com

www.henryscheinppt.com



**CHECK OUT
OUR READER AD
FORM ONLINE**

www.DentalTrader.com

THE #1 DENTAL LAW FIRM IN THE NATION



WOOD AND DELGADO



Patrick J. Wood,
Jason P. Wood
& Marc Ettinger
Attorneys at Law

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

800-499-1474

www.DentalAttorneys.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmpractice.com

CA Broker Lic. #01172430



**The smart way to
shop or trade**

Advertise with us!

www.DentalTrader.com



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

www.PPSellsDDS.com



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM



Art Wiederman, CPA, CFP
Broker #01511095

CPA DDS
Wiederman & Potter
PREMIUM PRACTICE SALES



Phil Potter, DDS, FAGD
Broker #01780656

YOUR BRIDGE TO A SUCCESSFUL TRANSITION

1415 Warner Ave., Suite C ~ Tustin, CA 92780
714.259.0501 ~ 714.259.0406 f info@wppps.com ~ wppps.com

Premium Practice Listings

North Central Los Angeles #1100

Restorative cash fee-for-service practice, contemporary suite/ all digital, 2015 revenues \$725K, three year average net profit = 43.5%

Asking \$575,000

Central California Coast #1105

Fee-for-Service Restorative Practice
Beautiful Contemporary
High Tech Office
Seller Retiring
2015 Revenues of \$945,414

Asking \$790,000

**More Premium Practices
Coming Soon !**

Sonoma County #1101

**General Dental Practice
and Building**
2,415 Square Foot Digital Suite
Five (5) treatment rooms
Eight Days/Week Hygiene
2015 Gross \$1,551,905
2014' & 2015' Average
★ Net Profit = 42.55% ★

Practice asking Price \$1,150,000

South Orange County #1103

Shopping center location, digital restorative practice, 2015 gross revenues = \$896,296, three year average net profit = 49%

Asking \$775,000

East Bay San Francisco #1104

Fee-for-service
Restorative/ Esthetic practice
Beautiful digital office
Six (6) treatment rooms
2015 gross revenues = \$1,639,289

Asking \$1,350,000

Central Valley #1094

ENDO Practice

Three treatment rooms, w/ one additional plumbed room, digital with microscopes, 2015 gross revenues \$809,866, net profit approx 47.3%

Asking \$549,000

Fresno County #1091

Outstanding general dental practice and dental building for sale approx. 2,400 sq ft., six (6) treatment rooms Practice fully equipped with digital x-ray equipment Seller retiring, 2015 gross \$494,804

**Asking \$327,500- Practice
Asking \$695,000- Building**



Dr. Jason Couch & Dr. Mark Olson

Create a Practice Masterpiece
The A.R.T. of Dentistry
“Attract, Retain, and Treat”
More Great Patients

June 10, 2016
Knotts Berry Farm Hotel, Buena Park
8:00-2:30pm • \$99
<http://www.wppps.com/seminars.html>

"Pat, you're the BEST!" Thanks boss for your prompt response time and professionalism throughout this process." MARK F. OLSON, D.D.S. CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

Kings Two Dental is a proud authorized dealer of many popular brand names products. Visit us at the Anaheim CDA Show from May 12th to May 14th Booth #880. Call us at 800-715-5464.

SAN JOSE RARE PRACTICE FOR SALE - Established Practice located at major streets intersection, in busy supermarket-anchored strip center. Great street visibility. 1,650sf, 4 Ops. with ADec equipment. 2 add'l Ops. plumbed/wired for expansion. Great growth potential. **SERIOUS INQUIRIES Only. NO BROKERS PLEASE.** Email: ST4SALE777@gmail.com.

Place Zirconia Implants! Increase your income and improve patients smiles! Hands on course in Encinitas Ca on Live Patients (760)687-6532.

COALINGA Serving this community of working families! Paperless Practice. 1,200 sf w/ 3 ops. \$450K (JN-551) WPS/800-641-4179.

COMPLETELY UPGRADED! 3 Op., 1254 sq.ft., Lake Elsinore Digital, Paperless, Intraoral cameras each Op., new computer system. iepracticesales.com.

Cecilia Chen, Esq. always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. -Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

PINOLE SF EAST BAY Wst Contra Costa GP Office 2700sf 6 operatories Gross \$683K No DCAL HMO PPO Jim Rodriguez Golden State Practice Sales 925-743-9682.

SANTA CLARA COUNTY Well Established Pedo practice located in the heart of Silicon Valley featuring 1800 square feet and four ops. Call today for more information! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

FRESNO General Dental Practice & Building FOR SALE contact Brooke at 714-259-0501 for more details.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536.

GP PRACTICE WANTED SF Bay Area: Buyer looking for 3-4 ops. Practice in Livermore, Fremont, Pleasanton, Castro Valley, Dublin or Hayward and surrounding area. Sellers call/Text Joe Hruban at (530) 746-8839. joe@omni-pg.com. CA BRE# 01821307.

CLARIS i4D Intra-Oral Camera. The ultimate everyday Intra-Oral camera. Sony CCD sensor. Clearest Image. Expertly engineered. 2 year warranty. Brand new. List: \$3,995. Sale: \$2,750. Call EZ 2000, Inc. @ 800-273-5033.

Moving?

Please go to

www.dentaltrader.com

& fill out form so the delivery of your Dental Trader subscription will not be interrupted!



FREMONT Facility: Spacious & beautifully equipped State-of-the-Art! 3,400 sf w/ 5 ops + 4 add'l. \$295k (DN-542) WPS/800-641-4179.

"Jason, the podcast experience was phenomenal. I know this will create a spark in some of the students at my school. Thank you so very much! We would like to schedule another podcast soon!" NOAH MUSTAFA, Rutgers School of Dental Medicine. CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

AMERICA'S BEST VALUE America Operatory complete with Dental Chair, Delivery System and Dental Light (Including a Free Dentists Stool) for \$5495 INCLUDING INSTALLATION* (TBD). Call (800) 423 - 5657, or visit our website WWW.DHPDENTAL.COM.

Buy a Statim 2000 G4 Autoclave & Received a \$200.00 Manufacturer Rebate. Want to know more? Please Call us at 800-715-5464.

Custom built stools. Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

VISTA Busy strip mall with high traffic. 2015 collections \$455K. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

Copyright 2016 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

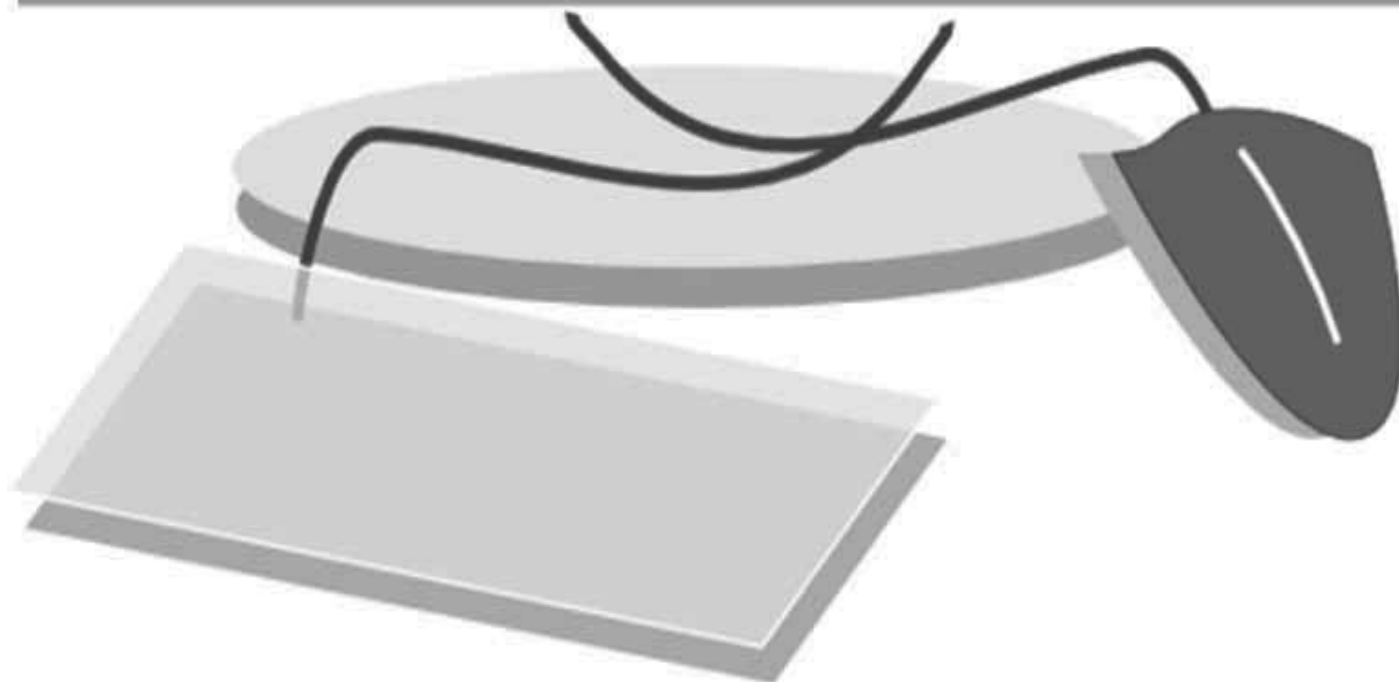
Reach every dentist in California!

Submit your reader ad online!

See FAQs page at dentaltrader.com for instructions

Your ads post instantly to Ad Board!

***FREE ADS
FOR DENTISTS & STAFF***



dentaltrader.com



Professional Practice Sales of The Great West

Specialists in the Sale and Appraisal of Dental Practices

If you want your practice "For Sale", we are not the firm for you.

If you want your practice "SOLD", contact us!

- 6104 MODESTO** 3-day week collected \$434,000 in 2015. 3-days of Hygiene. 5-ops in 1,763 sq.ft. office. Rent is \$2,085/month. Will grow with New Doc who focuses attention here. Full price \$240,000.
- 6103 SAN FRANCISCO'S UNION SQUARE** Phenomenal opportunity to acquire highly regarded Downtown practice with condo. Beautiful & modern 5-ops. Digital and paperless. 6th op available. 2015 collected \$658,000. If you practice nearby, stop paying rent in the most expensive commercial RE market in the US and own your suite. Interest rates will never be lower nor will such an opportunity be available again.
- 6102 SAN RAFAEL'S NORTHGATE** 2-op practice collected \$275,000 in 2015 on 3-day week. 2014 collected \$332,000.
- 6101 SAN MATEO** Attractive start-up opportunity. 4-ops, digital radiography, paperless and upgraded suite. 320 different patients treated since opening.
- 6100 SANTA CLARA** Phenomenal launching pad for Savvy Buyer. Fantastic location, 5-op facility. Management not taking advantage of what is possible even though 2015's collections totaled \$758,000 with Available Profits of \$323,000. This is a PPO practice. Positioned to be a \$1 Million+ per year performer immediately!
- 6099 FAIRFIELD** Long established. Collected \$500,000 in 2015. 3-days of Hygiene. 4-ops with digital radiography.
- 6098 WEST PETALUMA** On 4-day week, collected \$468,000 with Profits of \$199,000. Averages 15 new patients per month. 3-days of Hygiene and adding 4th day now. Great views.
- 6097 SAN FRANCISCO'S PARKSIDE DISTRICT** Part-timer Collected \$130,000+ in 2015. 2-ops with separate digital x-ray room. 3rd op available. Opportunity to enter private practice with low start-up costs.
- 6096 NORTH FRESNO'S ST. AGNES MEDICAL VILLAGE** Long established. 4-days per week of hygiene. Realized collections of \$425,000 in 2015. 4-ops with 3 upgraded.
- 6095 WEST CONTRA COSTA COUNTY'S PINOLE** Located off Interstate 80 in Dental Village alongside Appian Way. 3-days of Hygiene. 2015 tracked \$420,000 in collections. Delivery systems in ops were upgraded 11-years ago.
- 6094 PERIO PRACTICE - SAN FRANCISCO BAY AREA** This opportunity shall appeal to the Periodontist who wants a high end practice in an extremely desirable area. 2015 Produced \$1.25 Million, collected \$1.25 Million and realized Available Profits of \$690,000 on 3-day week.
- 6089 MOUNT SHASTA** Small town living renowned for outdoor lifestyle. Escape Rat Race and corporate intrusion. On 3-day week, 2015 collected \$900,000. Strong Profits.
- 6070 VISALIA** Strong foundation and well-positioned for Successor. Strong Hygiene Department, beautiful facility, well equipped. Digital throughout. 2015 collected \$727,000 on part-time schedule. Extend hours and be busier. Best location!



Ray and Edna Irving
(415) 899-8580 ~ (800) 422-2818
www.PPSsellsDDS.com

For complete details
on any of these
opportunities, go to
www.PPSsellsDDS.com

Thinking on selling your practice? Call "PPS of The Great West" today.
This shall be the best decision you make regarding this important change in your life!

One Practice - Two Successful Transfers over 18-Year Timeline

Owner Retires in 1995 "Ray Irving sold my practice in 1995. I had an associate who wanted the practice but I needed someone older and more experienced. Ray had the person. We completed the sale in 2-weeks. My family and I continued as patients." **Mickey Sosin, DDS**

New Owner in 1995 "Ray, you were keen to match me with the "right" practice. You discouraged me from purchasing a practice you had for sale because you felt it didn't fit me. While others were force-feeding practices on me, you searched for the appropriate one. When this practice came on the market, you contacted me and told me that you had found the one I was looking for. You were absolutely right! Even though I have practiced for 27 years, I have never enjoyed it as much as now." **Joel Boriskin, DDS**

Second Owner Retires in 2013 "18 years later, Ray does it again! This time it was about finding the right person; a person who had the experience, smarts, skills and vision to con-

tinue the success I experienced. Ray literally found the perfect match and I have not had a single complaint, call or issue. Thanks Ray for all you've done." **Joel Boriskin, DDS**

New Owner in 2013 "I contacted Ray in July 2010. I had a successful practice in Canada but my wife wanted to relocate to the Bay Area. Ray spent hours understanding my needs. I reached out to others but no one took time to get to know me. In spring 2013, Ray found my practice. It was exactly what I had been looking for. Ray had a strong conviction to match me with the 'right practice'. Ray is truly the best at what he does." **Erwin Yeh, DDS**

Original Owner's Postscript "Now Ray has helped Joel find the right person and again it was an excellent and experienced dentist, Doctor Yeh. I can testify to his abilities since he is now my dentist. I started the practice in 1975 and thanks to Ray there have been two smooth and productive transitions and the practice continues 39 years later." **Mickey Sosin, DDS**

**LOOK FOR YOUR NEXT
DENTAL TRADER IN AUGUST**

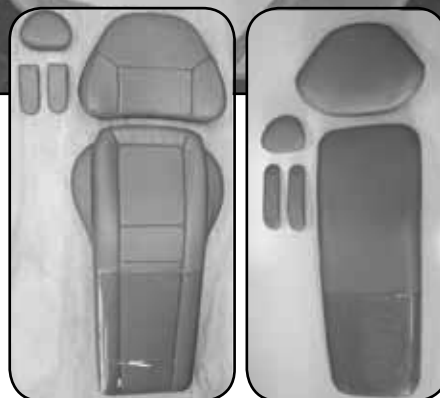
REPLACEMENT UPHOLSTERY FOR CHAIRS AND STOOLS

*Reduce the down time and costs of
traditional reupholstery with
Superior's prefab, precision cut
reupholstery kit!
Easily installs in minutes!!*

From \$595

OPTIONS INCLUDE:

Memory Foam
Ultraleather
Relaxor Massage Systems



Superior
UPHOLSTERY COMPANY

www.superiorupholstery.com

888-548-7282

For Refurbished Equipment, visit www.superiordds.com