

A decorative border made of thick, yellow, braided rope with black outlines, forming a rectangular frame with rounded corners. The rope is knotted at the top center and bottom center.

# **XCEL SEMINARS**



# 10th Annual Comprehensive Dental Skills Series

Embassy Suites Milpitas

## **June 26, 2016: Great Products, Techniques, and Strategies for your 2016 Practice (including live hands-on demos of more than 10 new products)**

*Dr. Joe Blaes, is Past Editor of Dental Economics Magazine. He created a unique, insurance-free, fee-for-service practice emphasizing preventive, esthetic, reconstructive & implant dentistry. Because of his interest in new, innovative and more efficient materials & techniques for his office, Dr. Blaes began writing a column, "Pearls for Your Practice" in Dental Economics and is now a renowned lecturer.*

## **July 10: Comprehensive Introduction to Dental Sleep Apnea (8AM-5PM and 8 CE Units)**

*Dr. Rob Veis has been practicing for almost 30 years, was a professor at USC for 12 years and lectures nationally on restorative dentistry and appliance therapy.*

**June 26 course will be at the:**

**Doubletree Newark-Fremont 39900 Balentine Drive, Newark, California, 94560 (510) 490-8390**

**July 10 Course: Embassy Suites Milpitas, 901 E Calaveras Blvd, Milpitas, CA 95035 (408) 942-0400**

**(Minutes from 880, 680, 101 & 237 Fwys)**

**ALL COURSES ARE ON SUNDAYS & 7 CA & AGD CEs EACH**  
**\$179 FOR THE 6/26 LECTURE, \$229 FOR**  
**THE 8 CE INTRO TO DENTAL SLEEP APNEA**  
**OR BOTH COURSES**  
**(15 CA & AGD CEs) FOR ONLY \$299**

COURSE SERIES  
SPONSORED BY:



## COURSE TOPICS

**Great Products and Techniques for Your Practice:** This seminar covers clinical procedures from start to finish, highlighting the best products, materials and techniques that enable dentists to produce the highest quality dentistry in the least amount of time, at a low level of stress. It will include hands-on demos where the attendees can practice using many new products. This course is designed to increase hourly production and will demonstrate many ways that clinical dentistry can be enhanced, upgraded, simplified, done quicker and made more fun for the entire dental team. You will go home with a "cookbook of Pearls" that can be immediately implemented in your office.

**Intro to Dental Sleep Medicine (8 CE Units):** *This course is intended to provide a comprehensive overview of diagnosis and treatment of sleep apnea cases for dentists interested in adding this growth area to their practices. Dr. Veis will cover all aspects diagnosis and the sleep study, deciding which appliances to use for treatment, measuring and fitting the appliances, interacting with the fabricating lab, and how to manage the billings to medical insurance, including:* Introduction to sleep stages, disorders and why there is a need for treatment? ♦ Sleep apnea signs/symptoms/clinical issues and treating sleep apnea via dental appliance protocol review ♦ Services to do and read sleep tests ♦ Overview of Appliances - pro's and con's of all of the major sleep appliances ♦ Model analysis, mixed dentition and how to take construction bites for making certain appliances ♦ Group work on an actual case and diagnosing appliance ♦ Services to fully take care of the medical billing for these services

TUITION	2 COURSE SERIES MEMBERSHIP	EACH INDIVIDUAL COURSE
More than 14 days before an event	Dentist: \$299 Staff: \$199	6/26 Course - Dentist: \$179 Staff: \$149 \$229 for the Intro to Sleep Medicine
Less than 14 days before an event	Dentist: \$319 Staff: \$219	6/26 Course - Dentist: \$199 Staff: \$169 \$249 for the Intro to Sleep Medicine

Fees include continental breakfast, CE credits and free hotel parking. Registration is at 7:30am, the courses are 8am-3:30pm. It is an extra \$20 fee for all onsite and walk-in registrations.

Last Name \_\_\_\_\_ First Name \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Cancellation Policy:** Series registration is non-refundable. For individual courses, with written cancellation at least 14 days prior to a seminar, a refund will be issued less a \$50 cancellation fee. No refund or credit less than 14 days from an event.

Additional registrants \_\_\_\_\_ Course Dates: \_\_\_\_\_ Total Amount \_\_\_\_\_

**Register online at [www.xcelseminars.com](http://www.xcelseminars.com)**

Mail checks: Xcel Seminars, PO Box 441745, Aurora, CO 80044 • If you have any questions please call Janine at 480-717-2230 • Fax: (866) 332-5891

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers, we are dedicated to providing only evidence-based information in our courses.



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. (10/01/15) to (09/30/2019) We are a California Board Approved provider, permit #4536

The logo features the word "DENTIMAX" in a bold, black, sans-serif font, centered within a yellow oval. This oval is surrounded by a thick, yellow rope border that forms a rectangular shape with rounded corners. The rope has a detailed braided texture and is set against a solid brown background.

**DENTIMAX**





# Summer Sensor Special



**0%      &      \$2,000**  
Financing      Off Each Sensor

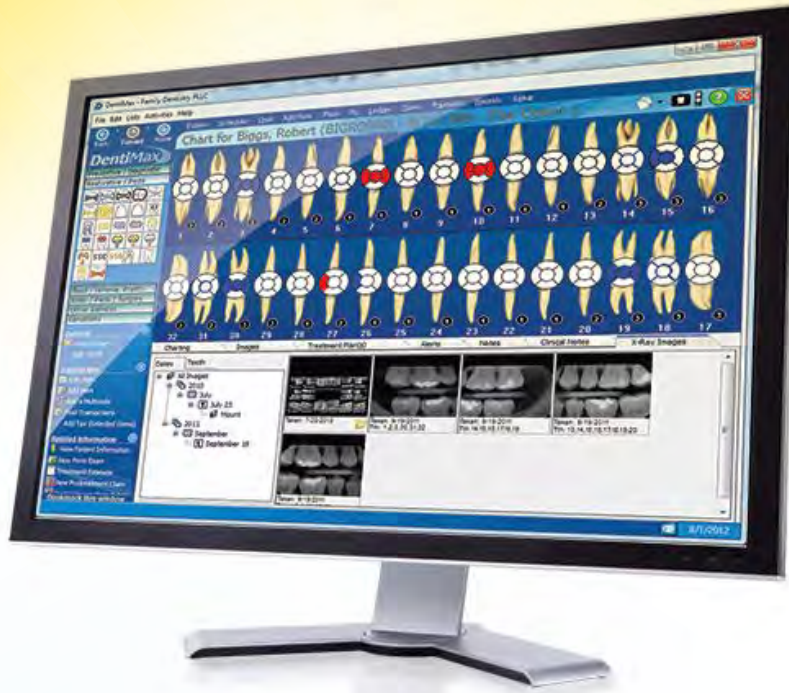
This is our Lowest Sensor Price **EVER** with 0% Financing!  
Don't miss out on this golden opportunity.

**Call Now! (800) 397-6046**

**DentiMax**

Offer expires July 29, 2016 at 4pm

# Extremely Easy Practice Management Software



## What customers are saying:

"The system is very intuitive.... I really enjoy how much you can customize!" - Vanessa (Dr. Smithon's Office)

"I can absolutely say I love DentiMax, it has made my work so much easier, from insurance forms to billing. It keeps track of everything."

- Cindy (Cosmetic & Implant Dentistry Center)

"I am so happy that this software is user-friendly."

- Bettina (Gil I Colmenar, DMD)

The first 100 to call will receive  
**FREE** Employee Time Clock Software  
with a completed demonstration

Must call by **July 29, 2016** at 4pm

**DentiMax**

(888) 241-9922

The logo features the text "Z SYSTEMS" in a bold, black, sans-serif font, centered within a yellow oval. This oval is surrounded by a thick, yellow rope border that forms a rectangular shape with rounded corners. The rope has a detailed braided texture and ends in frayed tips at the top and bottom. The entire design is set against a solid brown background.

**Z SYSTEMS**



Learning  
by doing  
on Live  
Patients

See One... Do One

# Z-Systems

The Authentic Aesthetic Implant

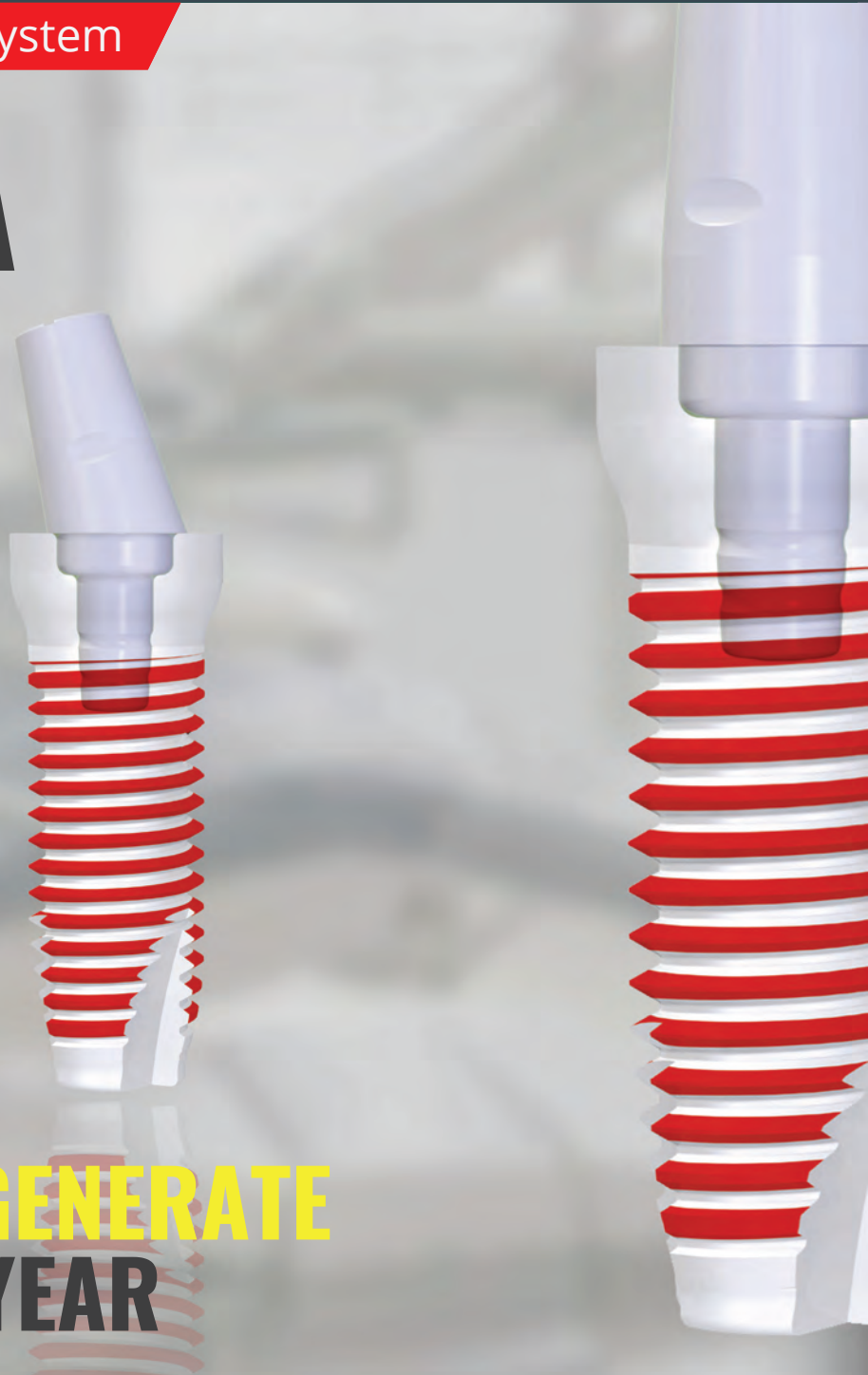
Zirkolith Tooth Replacement System

## ZIRCONIA IMPLANT COURSE

WORKS WITH  
THE BODY NOT  
AGAINST IT

LEARN HOW TO **GENERATE**  
**\$240,000.00** A YEAR

NEW CERAMIC IMPLANT FOR **PATIENTS**



# Live Zirconia Implant Course

Master the surgical & restorative techniques involved  
in placing and restoring Zirkolith Zirconia  
Dental Implant System.

Bridge the gap between theory learned in didactic implant courses  
and the clinical reality that can only be experienced by working on patients.

Learn how to generate \$240,000.00 a year  
from new implant patients

"Go from placing 5 implants per year  
to 5 or more implant placements per month."

## Implant Special:

15 Z5c (two piece) implants receive a free surgical kit, for:

**\$7,050 a savings of \$3,330.00.**

The complete live zirconia implant course:

- ✓ Two three day weekends ( six days )
- ✓ 2 days of didactic and protocol training
- ✓ 4 days of live surgeries on patients
- ✓ Surgical & Restorative Manual

Course will be held in beautiful Encinitas, Ca. on

July 15, 16, & 17

August 5, 6, & 7

July 29, 30, & 31

August 19, 20, & 21

Group Maximum 5 dentists

Encinitas Dental Boutique

171 Calle Magdalena Ste. 102 Encinitas, CA 92024 (760) 687-6532

[www.zsystemsusa.com](http://www.zsystemsusa.com)

**ENROLL NOW!**