# THE Dental

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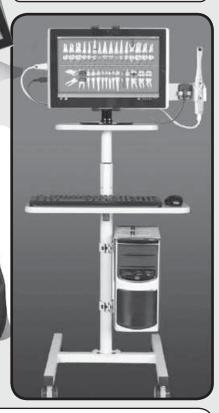
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#### **KERN COUNTY**

**BAKERSFIELD #29 - PRICE REDUCTION!** (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

**BAKERSFIELD #31** - (4) op computerized G.P. & free standing Duplex Building for sale with excellent signage & visibility. (3) ops eqt'd /(4th) plumbed. Cash/Ins/PPO pt base. No HMO & no Denti-Cal. (46) years of Goodwill. Annual Gross Collections approx \$350K. Office does no advertising. Refers out all Ortho, Perio Surgery, Implant Placement, complicated Endo, & complicated O.S.

**SO. EAST KERN COUNTY** - (5) Op comput G.P. *VERY LIMITED COMPETITION!* In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

**So. KERN COUNTY - PRICE REDUCTION!** (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Once did \$1M+ in collections full time! Can do again! Seller motivated!

#### **LOS ANGELES COUNTY**

**ARCADIA** - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **REDUCED** 

**MONTEBELLO** - (4) op comput. G.P. (2) ops eqt'd. Located in a large busy shopping center  $\underline{w}$  excell. exposure/visibility/signage & parking. Annual Gross Collect \$200K on a (2.5) day/wk p.t. schedule. Cash/Ins/PPO pt base  $\underline{w}$  no HMO's or Denti-Cal. Office receives many walk-in patients. Very low overhead. Seller does no advertising. Seller is retiring but will assist  $\underline{w}$  a Transition.

**MONTEREY PARK** - *PRICE REDUCTION!* (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition.

SAN FERNANDO VALLEY - (8) Op, comput G.P. with central nitrous. Located in a multi story high rise prof bldg. on a main thoroughfare. Cash/Ins/PPO/HMO pts with approx. \$7K/mos Cap Cks. Dentrix (G5), Digital X-Rays & CT Scan. 2015 Gross Collect of \$1.41M+. Open (5) days/week with no nights & no weekends. Averaging 50+ new pts/mos. (5) Hygiene days/wk & (7) DDS days/wk. Refers out Ortho, some Endo & some Perio surgery. 40+ Years of Goodwill.

SHERMAN OAKS #4 - PRICE REDUCTION! (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash & Ins only patient base. Annual Gross Collect of approx. \$160K on a (3) day week. Great starter, satellite or buy and combine. [5010]

#### **ORANGE COUNTY**

SANTA ANA - Absentee owned (6) op fully eqt'd G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO pts with no HMO & no Denti-Cal. Comput & Pano eqt'd. 2015 Gross Collections of \$489K on a (3 1/2) to (4) day week. *Back on the Market!* 

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#### SANTA BARBARA COUNTY

CENTRAL COAST/WINE COUNTRY - (3) op comput G.P. & 1,900 sq ft free standing bldg. for sale. Bldg. houses the dental office and a residential unit. Live in unit or rent it out! "Fee for Service" Practice. No HMO, PPO, or Denti-Cal. 2015 Gross Collections approx. \$280K part time. Growth potential. Seller refers all specialities and does little advertising. Seller retiring but will assist with Transition.

#### SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

#### SAN DIEGO COUNTY

**CLAIREMONT** - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk.

#### SAN LUIS OBISPO COUNTY

**GROVER BEACH** - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrix s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. *Landlord rental incentives being offered*. PENDING

#### **VENTURA COUNTY**

**CAMARILLO** - (3) op comput. G.P. (2) ops eqt'd/(3rd) plumb. Located in a large strip ctr. with signage & ample free parking. Older eqt. 2015 Gross Collect approx. \$125K+ part time. Cash/Ins/PPO pts. Low overhead office. Excellent growth potential. Seller does no advertising. Priced below build out cost. Seller retiring. **REDUCED** ONNAPD #8 (4) on comput. G.P. Located in a part bldg with

**OXNARD #8** - (4) op comput. G.P. Located in a prof. bldg. with ample free parking. Dentrix s/w & digital x-rays. 2014 Gross Collect \$264K+ on a (3) day week. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller refers diff. Endo & O.S., all Perio & Ortho. and does no advertising. Seller taking non profit position.

OXNARD #2 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. Annual Gross Collect \$200K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter.

**THOUSAND OAKS** - (4) op comput G.P. (2) ops eqt'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrix s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving.

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**LOS ANGELES:** Retiree with Over 25 Years Goodwill. Wilshire Location. Office Fully Updated. Seller working Part-time & willing to Assist in Transition. Super Opportunity.

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#### A few recent transactions:

Location: **Irvine** 

Asking Price **\$275,000** Selling Price: **Full Price** 

Number of Buyers Shown Practice: 4



Location: **Costa Mesa**Asking Price: **\$390,000**Selling Price: **Full Price** 

Number of Buyers Shown Practice: 3



Asking Price: \$690,000 Selling Price: Full Price

Number of Buyers Shown Practice: 6



Location: **Anaheim**Asking Price: **\$555,000**Selling Price: **Full Price** 

Number of Buyers Shown Practice: 2



Location: **Los Angeles**Asking Price: **\$1,492,000**Selling Price: **Full Price** 

Number of Buyers Shown Practice: 4

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# San Diego Practices for Sale

**Point Loma:** 5 ops. 44 years Goodwill, 7 years with current owner. Great location.

**Hillcrest:** 5 fully equipped ops. 26 years Goodwill. Disabled seller. \$600k in collections. No marketing being done. Solid financial investment.

**Periodontic Practice:** San Diego – 4 ops. Very Well established. More details provided upon request.

**Carmel Valley:** 4 ops. 16 years Goodwill. Beautiful high tech office built out two years ago in new location.

**Oceanside:** 3 ops. 49 years Goodwill. \$1.1 million in collections. Desirable North County Location.

**Rancho Bernardo:** 5 ops. 27 years Goodwill. Located in a Professional Complex. Freeway close.

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Point Loma 5 ops. 44 years Goodwill, 7 years with current owner. Great location. Ken Rubin Practice Sales (619) 299-6161.

associate dentist needed monday and tuesdays in the city of carson. email resume to dentist.encino@yahoo.com.

Coachella Valley associate available. Semi-retired dentist looking for a quality office with purchase option. No HMO/Denti-Cal. (310) 502-4619 John.

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# Practices for Sale

# South Orange County Periodontal

Premier 40 year old Periodontal practice with stable staff and mature hygiene program – grosses \$1.6 million on 3 1/2 days per week with very high net – completely fee for service – 7 modern, fully equipped operatories including 3 oversized surgical suites in 3000 sq ft – State of the art with CBCT, digital radiology, and virtually paperless – owner willing to stay during transition.

### **Anaheim**

**Practice and Building for sale -** Dr. retiring after 37 years in this location -3 operatories - Grosses over \$400,000 on 4 easy days/week with low overhead of 55%– fee for service and private insurance. Building consists of 3 separate building on same lot -1 is 700 sq ft and 1 is 900 sq ft and both are unoccupied and the 3rd building is two dental offices of 1070 sq ft each.

## Lake Elsinore

**Dr. retiring** after 34 years – 3 operatories with digital xrays and computers in each operatory—one additional operatory is plumbed – 1200 sq. ft. grosses \$400,000 on 3 easy days per week with 3 days of hygiene.

## Los Angeles

**Dr retiring** after 44 years in private practice - beautiful, modern 3 operatory practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

### **Irvine**

High quality practice for sale. Retiring Dr. does all facets of dentistry. Grosses over \$750,000 / year on 3 1/2 days/week – 35 years goodwill. 6 operatories in 2200 sq. ft. Very modern with digital x-rays and patient TV's on ceiling in every operatory. High net income.

### Los Alamitos

Dr retiring after 50 years in private practice - beautiful, modern 4 operatory practice with digital x-rays - grosses over \$300,000 on 3 easy days/week with 3 days of hygiene.

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# When it Comes to the Sale

#### **DENTAL PRACTICES FOR SALE**

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Bakersfield, Burbank, Carson, Culver City, Duarte, Hawthorne, Lancaster, Long Beach, Northridge, Orange, Palmdale, Santa Barbara, Simi Valley, Thousand Oaks and Westlake Village.

BAKERSFIELD FEE FOR SERVICE PRACTICE FOR SALE: Located in the desirable southwest section of Bakersfield, this practice collects \$3.5 million per year with a net income to the working owner of \$1.0 million per year. Seller works four days per week with seven days of general dentist associate time plus one plus days per week of endo and one day per month of perio. 15 days of hygiene per week. Established in 1977, the practice moved to a new facility three years ago with 12 equipped operatories with digital x-rays, panoramic x-ray, two lasers and full computerization with Eaglesoft software. 8 additional operatories are plumbed but not equipped for future growth. No HMO and no Denti-Cal. Asking \$2,500,000.

**CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE:** This really is a full fee for service practice! 100% cash patients with no insurance plans. Seller is retiring after 38 years in practice. This practice is strategically located adjacent to the new technology park in Playa Vista with Google, Facebook and YouTube. Collections have been over \$800,000 for three years running (\$790,000 in 2012) with an average net income of \$250,000/year AND the seller refers all endo, all oral surgery, all perio and all ortho. Seller works four days per week with six plus days of hygiene per week. Five equipped operatories with digital x-rays and Practiceworks software. Real estate is for sale as well. Asking \$650,000 for the practice.

**PALMDALE PRACTICE FOR SALE:** Free standing building on Palmdale Blvd. Thirty-six years of goodwill with the current owner. Practice collects \$765,000 per year with a net income of \$290,000 per year. 8 equipped operatories. 3 days of hygiene per week. 32% of the practice income is from hygiene and exams. Seller refers all ortho, all implant placement, perio surgery and children under the age of 7. Property can be leased or purchased with room to expand for a pedo/ortho area separate from the existing 8 operatories. Asking \$550,000 for the practice and \$850,000 for the real estate.

HAWTHORNE STARTER PRACTICE FOR SALE: High visibility location on Hawthorne Blvd. with private off-street parking. Six equipped operatories with digital x-rays and Eaglesoft software. Additional operatories are plumbed but not equipped for future growth. Seller works one day per week and collects an average of \$14,000 per month with no Denti-Cal and no HMO. Seller does not work evenings or weekends. Potential for growth with minimal risk. Asking \$100,000.

**ORANGE FEE FOR SERVICE PRACTICE FOR SALE:** High percentage net income practice consistently collects \$295,000/year with a net income of \$180,000 or 61%! Seller works 3 ten-hour days per week and refers endo, oral surgery, perio, pedo, implant placement and ortho. Four operatories of six year old equipment in a class A professional building. Seller is retiring. Asking \$230,000. – **SOLD AT FULL PRICE** 

BURBANK GENERAL PRACTICE FOR SALE: Seller is retiring. Established practice collects just over \$400,000 per year for 4 of the last 5 years with a net income of \$170,000 per year. Seller works 4 days per week with no evenings and no weekends. 18 new patients per month. Seller refers almost all endo, oral surgery and perio and refers all ortho and implant placement. No Denti-cal and minimal advertising. Visible retail location with 3 equipped operatories, digital x-rays and Dentrix software. Asking \$320,000. – SOLD AT FULL PRICE

**THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE:** Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000.

**NORTHRIDGE GENERAL PRACTICE FOR SALE:** Over 25 years of goodwill in the same location. Prime, growing, upper middle income area of Northridge. Seller collects over \$700,000 per year and nets over \$275,000 per year. Seller works four days a week and has three days of hygiene per week. Refers all endo, all oral surgery, most removable, most perio and all ortho. Seller works no evenings or weekends and does no advertising. The practice does not accept HMO or Denti-Cal patients. Asking \$600,000. – SOLD AT FULL PRICE

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Very stable history of collections for the past four years with less than \$5,000 variation from the lowest to the highest year with average annual collections of \$772,000 and average net income of \$225,000 per year. Seller works a short four day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$600,000.

**DUARTE GENERAL PRACTICE FOR SALE:** Twenty-three years of goodwill. Located on a corner with good visibility and signage. Seller works two and a half days per week. Average annual collections of \$395,000 with a net income of \$190,000 per year. Seller refers implants, difficult endo, difficult oral surgery and perio surgery. The office has three equipped operatories plus one additional operatory that is plumbed but not equipped. The equipment is older but very functional. Motivated! Retiring. Asking \$275,000. – **PENDING AT FULL PRICE** 

**LONG BEACH FEE FOR SERVICE PRACTICE FOR SALE:** Highly desirable Naples area practice has been established at this location 37 years. Consistent collections for the past 5 years, including this year, of over \$600,000 per year (2015 is projected to be over \$650,000). Seller works four days per week with eight days of hygiene per week (2 hygienists per day). Over 1,600 patients on recall. Seller refers all endo, all perio, most oral surgery and all ortho. Five operatory office in a professional building. Asking \$475,000. – *SOLD AT FULL PRICE* 

LANCASTER STARTER PRACTICE FOR SALE: Thirty plus years of goodwill. Visible location with three equipped operatories. Seller collects \$200,000 per year and refers all oral surgery, all endo, all perio surgery and all ortho. Practice does zero marketing, does not accept Denti-Cal or HMO. Immediate upside potential for a dentist that does endo and oral surgery and is willing to market the practice. Seller has had a history of medical problems and now must sell. Motivated! Make offer! Asking \$85,000.

**CARSON STARTER PRACTICE FOR SALE:** Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$126,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$100,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Collected over \$525,000 in the past twelve months with a net income of \$225,000/year. 3 days of hygiene per week. 50% PPO and 50% HMO patients. 4 operatory office with digital x-rays. Retail building with great visibility on Los Angeles Avenue. Asking \$405,000. – PENDING AT FULL PRICE

NORTHRIDGE GENERAL PRACTICE FOR SALE: Practice collects \$450,000 per year with two days of hygiene per week. Professional building location with four equipped operatories, digital x-rays, panoramic x-ray and full computerization with Eaglesoft software. No evenings, no weekends, no Denti-Cal and no HMO. A real steal at an asking price of \$250,000.

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While it should be obvious, practices that are priced to sell (translates to "can be financed by a bank"), that have "perceived value" will sell quickly, while practices that are overpriced (translates to "bank will not finance the purchase without a significant seller carry back") with minimal "perceived value" will take months to sell, if they ever sell at all, until the broker and/or seller comes to grips with the fact that the market considers it overpriced. In today's market place, if a buyer cannot secure the financing for the purchase price, the practice will not be sold barring some unique characteristics that, for lack of a better term, we will call "perceived value".

Practices in highly desirable areas (and no, not every area is considered equally desirable by buyers), with a lot of referred work, a strong hygiene program, a relatively underserved area (not ten dentists in the same building), and a practice that has the expectation of upside potential have greater "perceived value". Practices in less desirable areas (your spouse is not willing to live near there), with a seller placing implants and doing all specialty work, with minimal hygiene (suggests that patients are not being retained), in a competitive environment and the buyer cannot envision how he/she can produce more given the patient population and the seller's skill set have minimal "perceived value".

It is absolutely no coincidence that those practices that are successfully being sold can be a) financed by a bank and b) have high "perceived value". If you expect to successfully sell your dental practice, it must be financeable and have inherent "perceived value" or you will have to reduce your sale price accordingly.

For the facts, and not the hype (I do not want your listing if it cannot be sold) call Kurt Skarin with Lee Skarin and Associates at 805-777-7707.

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#### **Dental Practice for Sale** Los Angeles County, CA

#### City of Industry - Seller Retiring!

- Shopping plaza at corner of major intersections. PPO/Cash.
- 2 Ops + 2 plumbed, 1,300 sq.ft.

#### **Downey** - Modern Office!

- Street front location. ~2,000 sf
- 8 Operatories. Affordable Rent!

#### **Gardena** - Busy Intersections

- Strip mall nearby anchor stores.
- High Traffic. Great Visibility.
- 4 Operatories, ~2,100 sq.ft.

#### **Hawthorne** – Shopping Plaza!

- Located on major intersection.
- 2 Eq. Ops + 4 plumbed, ~1,800 sf

#### Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Stable Pt Base

#### Los Angeles - Busy Street!

- Well Known Medical Building Close to Retail/Shopping Center
- 4 Operatories, ~ 1,397 sq.ft.

#### Norwalk - Retail Shopping Ctr!

- Seller is Retiring. Cash/PPO
- 2 Operatories, Approx. 600 sq.ft.

#### Pico Rivera - Busy Street

- Excellent visibility and signage.
- 4 Equipped Ops, ~ 1,000 sq.ft.

#### Torrance - Gross ~\$330K

- Digital Office located in Shopping Plaza on Main Street.
- PPO/FFS. No HMO. No Dentical.
- 2 Eq. Ops + 1 plumbed, ~1,100 sf

#### Valencia - Gorgeously Design

- Real Estate & Practice for Sale
- 2015 ~\$815K. Cash/PPO.
- State of the Art Practice.
- 6 Operatories, ~2,200 sq.ft.

#### **Dental Practice for Sale Ventura County, CA**

#### **Ventura - Busy Main Street**

- Gross ~\$200K on 2 days/wk
- High Visibility, Cash/PPO
- 5 Operatories, ~1,784 sq.ft

#### **Dental Practice for Sale** San Diego County, CA

#### La Jolla - Gross ~\$350K

- Retail Center, digital office.
- Mostly PPO, 2 Equipped Ops.

#### **Dental Practice for Sale** Orange County, California

#### Fullerton - Gross ~\$825K

- Supermarket Shopping Center
- Busy street, great visibility.
- 3 Equipped Ops, ~1,300 sq.ft.

#### **Huntington Beach - Low Rent!**

- Starter Practice in Medical Bldg
- Digital. 3 Eq. Ops, ~1,200 sq.ft.

#### <u> Laguna Hills</u> - Beautiful Office

- Busy Retail Shopping Center.
- Modern Office. Cash/PPO
- **4** Eq. Ops, Approx. 1,750 sq.ft.

#### Mission Viejo - Gross ~\$970K

- Large Shopping Center
- Mostly PPO/Stable Pt Base
- 7 Operatories, ~2,700 sq.ft.

- San Juan Capistrano Modern! Prime Location! Shopping Ctr.
- Beautiful, Starter Office.
- 3 Equipped Ops, ~1,100 sq.ft.

#### **Dental Practice for Sale** Riverside County, CA

#### Corona - Retail Shopping Ctr!

- Gross ~\$285K. Main Street.
- 5 Equipped Ops, ~1,100 sq.ft.

#### Moreno Valley - Gross ~\$235K

- Stand Alone Building & **Dental Practice for Sale**
- High Visibility on Busy Street
- 4 Eq. Ops + 1 Add't Plumbed
- 2,500 sq.ft., 9-10 Parking Space

#### **Dental Practice for Sale** San Bernardino County, CA

#### Fontana - Main Street!

- Highly visible retail shopping center. Off the 10 Freeway.
- Affordable Rent! ~1,350 sq.ft.
- 3 Eq. Ops + 1 Add't Plumbed

#### Ontario - Seller Retiring!

- Starter Practice on busy main street. Good visibility. Low Rent!
- 3 Equipped Ops, ~1,100 sq. ft.

#### Dental Practices for Sale in Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- **Both Dental Practices are** in Large Retail Centers.
- Rialto: ~3,500 sq.ft. 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops. **Don't Miss This Opportunity!**

#### **Dental Practice for Sale** Northern California

#### Concord -Freestanding Bldg. Practice & Real Estate Available

- Street Front Location.
- 2 Eq. Ops + 2 Add't Plumbed

#### Dublin - Gross ~\$785K

- Prime location. Shopping Center
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

#### Hayward - Gross ~\$490K

- Located in shopping center.
- Mostly Cash/PPO, ~1,800 sf
- 4 Eq Ops + 1 Add't Plumbed

#### King City - Gross ~\$650K.

- Large retail shopping center.
- Over 10 Years of Goodwill
- 5 Eq Ops, ~ 1,375 sq.ft.

#### <u> Modesto</u> - Gross ~\$1 Mil

- GP located in strip mall.
- Cash/PPO, ~ 3,200 sq. ft.
- 7 Eq. Ops + 1 Add'l plumbed

#### Richmond - Gross ~\$500K

- Seller is Retiring.
- One Story, well maintained, high visibility on major road.
- 4 Equipped Ops, ~1,500 sq.ft.

#### San Jose - Main Street Gross ~\$385K

- Located in Medical Prof. Bldg.
- 4 Equipped Ops, 1,465 sq.ft.

#### San Jose - Great Location

- Starter Practice in Strip Mall.
- High visibility. Gendex X-ray.
- 3 Equipped Ops, 1,040 sq.ft.
- Close to Freeway 680.

#### South San Francisco - New! Beautiful Modern Office

- Gross ~\$500K. Cash/PPO. Street Front Location in Retail
- Plaza. Excellent visibility. Fully renovated, 3 upgraded Ops

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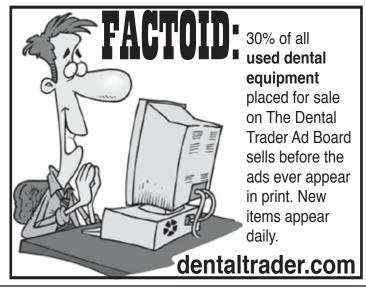
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**Encino office** 3 operatories, with view, great for office merger or a specialist, good rent for the location, motivated seller. generation2100@aol.com.



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**Woodland Hills** DENTAL OFFICE for sale/partnership. Owner to retire. High tech, high net, high upside potential. No Denti-Cal, no HMOs. 380K. th2thdr@gmail.com. 805-443-0642.

**S. ORANGE COUNTY** Pedodontic Practice. 4 Ops, 1 year new equipment, OpenDental, Digital, Pano. \$236K GR w/room to grow. HSPPT-Thinh Tran 949-533-8308 #CA222.

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#### **FEATURED LISTINGS**

**EL CENTRO** (**GP + Real Estate**) – *Price Reduced!!* Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed approximately \$327K for 2015. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.** 

**INDIAN WELLS –** *Price Reduced!!* Great opportunity. This modern designed practice consists of 4 equipped operatories, lab room, lounge room, Cat Scan + Pano x-ray room, 2 consultation rooms, sterilization area, dark room and 2 private offices plus lecture room in a 2,850 sq ft office. Computerized with Intra oral camera. Major equipment is 10+ years old. Seller will be focusing on his primary offices. Located on a one story building near shopping plazas and residential community. Grossed \$189K in 2015 on 1 day/wk schedule. Please contact your CPS Agent for more information. **Property ID #5041.** 

**PALM SPRINGS** – *Price Reduced!!* General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed approximately \$372K in 2015. **BUYER'S NET OF \$133K.** Please contact your CPS Agent for more information. **Property ID** #4487.

**RANCHO MIRAGE** – Well established General practice located in a large busy shopping center. This practice consists of 3 equipped operatories and 2 chairs in open bay in an approximately 1,400 sq ft suite. It's computerized with Easy Dental and digital x-ray. Seller is currently working 4 days/wk and sees approximately 20-25 new patients/mo. Fee for service. NO HMO. Referring Ortho out. New grocery store was built next door bringing walk-ins. Grossed approximately \$553K in 2015. **BUYER'S NET OF \$170K.** Please contact your CPS Agent for more details. **Property ID #5096.** 

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and Appraising of Dental Practices Convention - May 12-14 - Booth #317



### West Covina GP with a Buyer's Net of \$199K



- · Grossed approximately \$459K in 2015
- BUYER'S NET OF \$199K.
- General practice with 13 years of goodwill
- Located one story building in busy shopping center
- 5 equipped operatories
- Digital x-ray with 3 sensors

- · Works 2 days/wk with Associate 3 days/wk
- Averaging 20-25 new patients/mo
- PPO / Cash / Some Denti-cal / No HMO

Please contact your CPS Agent for more information.

Property ID #5083



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Alice C. King, V.P. Lic #00602189

#### LOS ANGELES COUNTY LISTINGS

ARCADIA – General Practice + Building. Well established practice with over 36 years of goodwill is located in a one story duplex building. Rents second duplex. This office consists of approximately 1,000 sq ft. Has 3 equipped operatories. Computerized with SoftDental. No Digital X-ray. 100% Patient Referral. Seller is currently working 3 days/wk and has 4 days/wk of hygiene. Refers-out specialty. Sees approximately 5-8 new patients/mo. Fee for service. Grossed approximately \$425K in 2015. Buyer's net of \$91K. Great practice to own your own building with rental income. Please contact your CPS Agent for more details. Property ID #5102.

**HUNTINGTON PARK (GP)** – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Grossed approximately \$215,522 in 2015. **BUYER'S NET of \$100K**. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.** 

**LA PUENTE** – General practice + Real Estate. This practice is a historical landmark circa 1961 for the city of La Puente, previous owner built out the first dental practice for the city servicing the Latino community. Current owner established over 26 years ago and it's located in a single free standing building with private parking lot. Building for sale. The property is well maintained inside and out. Seller is currently working 1 day/wk and Associate 2 days/wk. Seeing 20-30 new patients/mo. PPO/Cash/Dentical/HMO practice. 100% patient referral. Practice consists of 4 equipped operatories in a 1,200 sq ft office. Has custom made program system to keep track of patient information. **Grossed approximately \$452K in 2015. Net of \$167K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5101.** 

**LAWNDALE -** Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/ Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.** 

LOS ANGELES – Modern designed General / Implant practice with over 20 years goodwill is located in a 12 story building. This office consists of 9 spacious equipped operatories with digital x-ray and intra oral camera. It's computerized with Dentrix software. Seller is currently working 5 days/wk with Hygienist 5 days/wk, Endo 1x/mo, Ortho 1x/mo, Perio 3-4 days/mo and Prosth 6-7 days/mo. Sees approximately 50-60 new patients/mo. PPO and Cash patient base. Grossed approximately \$3.3M in 2015. BUYER'S NET OF \$699K. Great practice. Please contact your CPS Agent for more details. Property ID #5090.

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. Its located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/ wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2015 with a buyer's net of \$98K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. Property ID #5098.

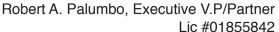
**LOS ANGELES** – Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. Grossed approximately \$823,221 in 2015. **Buyer's net of \$260K.** Please contact your CPS Agent for more information. **Property ID #5107.** 

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# PRACTICE SALES, INC.

# and Appraising of Dental Practices







**NORTH HOLLYWOOD** – Well established general practice with 50 years of goodwill. Family owned. This digital office is located in a single story stand alone building with lots of heavy traffic flow and street visibility. Has great signage. Family member owns the building. Not for sale. There is rear parking and street parking. Practice consists of 5 equipped operatories, 1 plumbed not equipped in a 1,750 sq ft office. It's computerized with Dentrix software. Major equipment is approximately 2-5 years old. Seller is currently working 6 days/mo and sees approximately 13 new patients/mo. Fee for service. Grossed approximately \$435K in 2015. **BUYER'S NET of \$86K.** Seller has 2 other offices. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5089.** 

**POMONA** – Leasehold Improvements & Equipment Only! This modern designed practice has been known a dental office for over 50 years. Located in a single story professional building with plenty of private parking. The practice consists of 4 equipped operatories, lab room, sterilization area, lounge room, private office and 3 storage rooms in an approximately 1,400 sq ft office. Just minutes away from the 10 freeway. Close proximity to a local hospital, Western University and the Pomona Fairgrounds. Landlord is easy to work with and offers a very rare gross lease (NO common area or triple net fees). Great opportunity for a starter office. Please contact your CPS Agent for more details. **Property ID #5057.** 

**SANTA CLARITA (GP)** – This turn-key practice is located in single corner location with heavy traffic flow and excellent street visibility. Practice consists of 3 fully equipped spacious operatories and 5 plumbed not equipped in a 2,600 sq ft office. Plumed for Nitrous and H2O. It's computerized with Easy Dental software and digital x-ray. Has new equipment. Seller works 2 days/wk with 2 days/ of hygiene and sees approximately 10 named till humb. Cash and PPO Only. No HMO. Reestablished the practice in September 2013. Has long term lease. Averaging \$12,532 per month on a part time schedule. **Grossed approximately \$230K in 2014 and projecting approximately \$222K for 2015.** Great opportunity for a 1st time buyer or second office. Please contact your CPS Agents for more information. **Property ID #5013.** 

**SANTA CLARITA** – *Leasehold Improvements and Equipment Only!* This beautiful and incredibly well laid out office is located in a premier shopping plaza. It has convenient access to the freeway and shares the same exit as Magic Mountain. The office consists of 6 equipped operatories in approximately 2,400 sq ft suite. The sellers outgrew the practice and moving to a new location. This office has been a dental practice circa 1996. Great opportunity to purchase a second office or move your existing office to this modern designed location. Please contact your CPS Agent for more details. **Property ID #5108.** 

**TORRANCE** – General practice located in a busy single story shorting center with lots of traffic. Practice consists of 3 equipped operatories, sterilization/lab combo, consultation room, located room, and private office in an approximately 1,046 sq ft suite. Computerized with digital x-ray. Seller works 4 days/ tradsees approximately 10-12 new patients/mo. No HMO. Projecting \$325K for 2015. **BUYER'S NET OF \$103K.** Great office. Please contact your CPS Agent for more details. **Property ID #4477.** 

**WEST COVINA** - Leasehold Improvements and Equipment Only! This practice is located up against the Foothill Mountains less that 1/2 mile off the 10 Freeway for convenient access. The area a pund our newly built-out office is exploding with growth, and surrounded by too many anchor tenants to mention. Moral ear a 450+ new townhomes that are being built right in front of our practice. The practice consists of 7 equipped operatories, 1 plumbed not equipped in a 2,450 sq ft office. It's is computerized with Dentrix software and digital X-ray (1 sensor). The Seller is the landlord is willing to negotiate a good lease. Please contact your CPS Agent for more details. **Property #5077.** 

**WEST COVINA** – General practice with 13 years of goodwill is located one story building in busy shopping center. This practice consists of 5 equipped operatories. Has digital x-ray with 3 sensors. Sellers are currently working 2 days/wk with Associate 3 days/wk. See approximately 20-25 new patients/mo. Insurance / Cash / Some Denti-cal. No HMO. Grossed approximately \$459K in 2015. **BUYER'S NET OF \$199K.** Please contact your CPS Agent for more information. **Property ID #5083.** 



# **CALIFORNIA**

# Specializing in the Selling



John W. Knipf, President Lic #00283209

#### **ORANGE COUNTY LISTINGS**

ANAHEIM (GP) - *Price Reduced!!* The practice has over 24 years of goodwill to offer. With very convenient freeway access, it is currently located in a single story strip mall and right around the corner from Anaheim Memorial Medical Center. This practice consists of 3 equipped operatories in a 959 sq ft suite. It's principle with Dentrix software. No digital. Retiring seller is currently working 4.5 days/wk and sees approximately 1 25 scients/day on a busy day. PPO/Cash/Denti-cal. Patient base is approximately 60% young adults. 100% Patient Referral. Grossed \$467K in 2014. Projecting approximately \$480K for 2015. BUYER'S NET of \$198K Great opportunity. Please contact your CPS Agent for more details. **Property ID #5066.** 

**ANAHEIM** – General Practice located in a busy shopping center with a heavy traffic flow intersection. Great opportunity for a first time buyer to built their dream practice. This practice consists of 3 equipped operatories in an 864 sq ft suite. It's is computerized with Dentrix software. This is a digital office. The seller is currently working 5 days/wk and seeing approximately 8-10 patients per day, with 20 new patients per month. There is one hygienist that works 1 day/wk that sees 8 patients per day. Does advertising. Grossed \$416K in 2015. **BUYER'S NET of \$87K.** Please contact your CPS Agent for more details. **Property ID** #5103.

**ANAHEIM** – Beautiful office located in a single story busy shopping plaza next to a Starbucks. Has heavy traffic flow. This office consists of 4 spacious equipped operatories in a approximately 1,400 sq ft suite. It's computerized with Dentrix software and digital x-ray (1 sensor). Has long term lease. In busy intersection. Next to residential area and easy access to the 91 freeway. Seller is moving his patients to his other existing practice. Leasehold Improvement and Equipment Only! Great opportunity. Please contact your CPS Agent for more information. **Property ID #5111.** 

**IRVINE -** This General Practice was established in 2004 with 12 years of goodwill. Located in a one story medical building with utilities included. The office consists of 776 sq ft. There are 2 equipped operatories with 1 that is not equipped, but plumbed. Computerized with Easy Dental. This practice is digitally equipped with 1 sensor. Seller is currently working 2 1/2 days/wk. Sees approximately 7-10 new patients/mo. Grossed approximately \$272K in 2014. **Buyer's net of \$117K.** Great practice with affordable rent. Please contact your CPS Agent for more details. **Property #5088.** 

LADERA RANCH – Beautiful general practice located on a 2 story professional building in a growing community next to schools. A medical facility is being built right across the street. With over 13 years of goodwill this well established practice has a solid consistent patient base. Seller is currently working 3 days/wk, GP Associate 1x/mo, O.S. 1x/mo and with 4.5 days/mo of hygiene. Averaging 15-17 new patients/mo. PPO & Cash only. 100% patient referral. The practice consists of 2 equipped operatory and 1 plumbed not equipped in an approximately 1,200 sq ft suite. It's computerized with Eagle Soft software and Digital X-ray (1 sensor). Grossed \$545K for 2015 with a **Buyer's net of \$192K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5086.** 

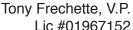
**MISSION VIEJO** – Leasehold Improvements and Equipment Only! Great opportunity for a first time buyer to built their dream practice or buy an additional office. This beautiful modern designed practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,254 sq ft suite. The office is located in a two story medical / dental building. The major equipment is approximately 2 years old. Good lease for the area. Please contact your CPS Agent for more details. **Property ID #5095.** 

**NEWPORT BEACH -** This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 10 m w 10 medical building near residential advertising. Proceedings of 6 fully equipped operators of 10 medical building near residential area. Building is being remodeled and with 3 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 10 medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 10 medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 10 medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 10 medical building near residential area. Building is being 4 days/wk, Associate when needed and with 3 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 10 medical building near residential area. Building is building near residential area. Building is

# PRACTICE SALES, INC.

### and Appraising of Dental Practices







**ORANGE (GP)** – Well established practice with 42 years of goodwill. This practice consists of 8 equipped operatories in a 2,640 sq. ft. suite located in a two story free standing building on a busy street. The 2nd floor has a lab, lounge, & office. Attracting approximately 30+ new patients/mo. Intra Oral Camera, Digital X-ray, & Dentrix Software. PPO & Cash Practice. Grossed approximately \$830K in 2015 with a Buyer's Net of \$330K. Please contact your CPS Agents for mode details. **Property ID #5059.** 

**ORANGE -** Dental Practice Building for sale located next to the Historic Orange Circle. This beautifully remodeled free standing building is ~1,500 Sq. Ft. and consists of 4 spacious fully equipped operatories, with digital x-ray units and a Pano. It is walking distance to shops and restaurants and has convenient access to the 22, 55 and 57 freeways. The Seller has outgrown the location and transitioning his patients to his other practice in Costa Mesa. All of the equipment is in place to start generating income. Please contact your CPS Agent for more details. **Property ID #5082.** 

**ORANGE COUNTY** - General Practice established in 2009 is located on the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (usable) suite. Full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/Cash/Cap (Averaging \$3500/mo in Cap checks). Grossed approximately \$677K in 2015. **Buyer's net of \$149K.** A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.** 

RANCHO SANTA MARGARITA – State-of-the-Art general practice located in a 2 story shopping plaza. Established in 2005. This beautiful office consists of 7 equipped operatories with digital x-13 and Dentrix software in a 2,250 sq ft suite. The seller is currently working 3.5 days/wk, Perio 1x/mo and with 4 days/xxp hygene. Sees approximately 35-40 new patients/mo. PPO / Cash /Some HMO. Grossed \$781K in 2014 and Projection 5 13 K for 2015 with monthly revenues of \$67K. NET OF \$176K. Great practice. Please contact your CPS Agent for details. Property ID #5079.

SANTA ANA – General practice located in a busy 2 story strip mall vith ample parking. This practice consists of 4 days/wk and sees approximately 15-20 patients/day. PPO and cach in MediaviO or Denti-cal. Grossed approximately \$477K in 2015. BUYER'S NET OF \$220K. Please contact your CPS Age. ... more details. Property ID #5075.

**SANTA ANA** – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all speciality. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 for 2015. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.** 

**SOUTH ORANGE COUNTY -** (ORTHO/PEDO) – This State-of-the-Art office is located in a two story medical / dental building. Has new built-out which includes a Panoramic + Cephalometric. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. **Grossed approximately \$361K in 2015.** Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100.** 

#### **RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS**

CHINO (Ortho) – Real Estate + Leasehold Improvement and Equipment Only. This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. Property ID #5076.

**CHINO HILLS** - Leasehold Improvement & Equipment Only! This dream practice was built out when a rare opening in the Costco Center became available. Everything is completely new, and built out exquisitely. Over \$8,000 was invested in just the frameless glass frontage, giving maximum exposure to the restaurants and retail store next to, and surrounding our practice. There is more traffic in the parking lot, than many major intersections in the area. The practice consists of 3 equipped operatories, 2 plumbed not equipped, lab & sterilization area, lounge room, storage room, consultation room, dark room, and private office in a ~1,470 sq ft suite. Move on your dream practice now, or it will be somebody else's! Area is surrounded by residential homes. **Property ID #4501.** 





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**INDIAN WELLS** – Price Reduced!! Great opportunity. This modern designed practice consists of 4 equipped operatories, lab room, lounge room, Cat Scan + Pano x-ray room, 2 consultation rooms, sterilization area, dark room and 2 private offices plus lecture room in a 2,850 sq ft office. Computerized with Intra oral camera. Major equipment is 10+ years old. Seller will be focusing on his primary offices. Located on a one story building near shopping plazas and residential community. Grossed \$189K in 2015 on 1 day/wk schedule. Please contact your CPS Agent for more information. **Property ID #5041.** 

MURRIETA - Well established general practice located in a 2 story medical dental building. Practice consists of four equipped operatories in a 1,350 sq ft suite. It's computerized with Easy Dental on ware, digital x-ray and intra oral camera. Seller work 1.5 days/wk each, Ortho 1x/mo with 2 days/wk of hygiene. Fig. 1 ash Only. Averaging 30 new patients per month. Projecting \$496K for 2015. BUYER'S NET of \$193K. Please contarty our CPS Agent for more information. Property ID #5061.

MURRIETA – General practice located in a busy single story shopping center. This modern designed practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Seller is currently working 1 day/mo, Associate 4 days/ wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. Grossed approximately \$526K in 2015. Buyer's approximately net of \$180K. Excellent opportunity. Please contact your CPS Agent for further details. Property ID #5105.

**PALM DESERT** – Well established general practice located in a free conding building. This modern designed practice consists of 5 equipped operatories in a 2,350 sq ft office. It's computering with denesis software. 100% patient referral. Seller is currently working 4 days/wk and sees approximately 15-20 new particles no. Has 8 days/wk of hygiene. Insurance and cash only. Grossed \$1,139,675 in 2014. **BUYER'S NET of \$314K**. Refers all epecialty. Seller is moving out of state. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5058**.

**PALM SPRINGS** – *Price Reduced!!* General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Grossed approximately \$372K in 2015. **BUYER'S NET OF** \$133K. Please contact your CPS Agent for more information. **Property ID #4487.** 

**RANCHO MIRAGE** – Well established General practice located in a large busy shopping center. This practice consists of 3 equipped operatories and 2 chairs in open bay in an approximately 1,400 sq ft suite. It's computerized with Easy Dental and digital x-ray. Seller is currently working 4 days/wk and sees approximately 20-25 new patients/mo. Fee for service. NO HMO. Referring Ortho out. New grocery store was built next door bringing walk-ins. Grossed approximately \$553K in 2015. **BUYER'S NET OF \$170K.** Please contact your CPS Agent for more details. **Property ID #5096.** 

#### **SAN DIEGO & IMPERIAL COUNTY LISTINGS**

**DEL MAR** – Established in 1995 this General Practice is located in a 3 unit professional building. The practice consist of 2 equipped operatories in an approximately 684 sq ft unit. It's computerized with Dentrix software. Has reasonable rent. Seller is currently working 2.5 days/wk. PPO & Cash only! Grossed approximately \$268K in 2015. Please contact your CPS Agent for more details. **Property ID #5110.** 

**EL CENTRO (GP + BLDG)** – *Price Reduced!!* Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. **Building is for sale.** Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed approximately \$327K for 2015. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.** 

**ENCINITAS (GP) Absentee Owner** – The practice has been in business for 9 years. This is a beautiful location with a Spanish theme that can be seen in the thought out the building. It consists of has 2 spacious equipped operatories, with 1 operatory that is plumbed not equipped. Two associates work a total of 4 days/wk and see approximately 15 new patients/mo. This office is very clean and has a great staff as well as, reasonable rent. Grossed \$327K in 2015 with a **Buyer's net of \$81K**. Excellent opportunity. Seller is working with a non-profit organization. Please contact your CPS Agent for more information. **Property ID #5099**.

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Dan Parnell, V.P. Lic #00901038

**SAN DIEGO** – Established in 1986 this general practice is located 3 story professional building with ample parking. Seller is currently working 3.5 days/wk with approximately 15 days of hygiene/wk PPO and Cash only. No HMO. Practice consists of 7 equipped operatories in approximately 2,980 sq ft suite. Computerized with Practice Work software and digital x-ray. Grossed \$1,982,000 in 2014 and Projecting \$1,847,381 for 2015. **BUYER'S NET OF \$357K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5072.** 

#### **KERN, SAN LUIS OBISPO & VENTURA COUNTY**

**PORT HUENEME** – This modern designed practice is located in a two story building retail plaza with heavy traffic flow. Has ample parking. The office consists of 3 equipped operatories in an approximately 920 sq. ft. suite. It's digital with one sensor. Leasehold and Equipment Only! It's a great location across from the ocean. Low sale price and affordable rent. Excellent opportunity for a first time buyer! **Property ID #5106.** 

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Majo equipment is new to 12 years old. Seller is currently working 3.5 days/wk and sees approximately 16-20 patients/day. Hygien is works 4 days/wk and sees 8-10 patients/day. Insurance and Cash only. No HMO or Denti-cal. 100% patient referral. Refers out all specialties. Grossed approximately \$454K for 2015. BUY-ER'S NET of \$118K. Great practice with room to grow. Please contact your CPS Agent for more information. Property ID #5087.

#### **SPECIALTY OFFICE LISTINGS**

CHINO (Ortho) – Real Estate + Leasehold Improvement and Equipment Only. This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. Property ID #5076.

LOS ANGELES COUNTY – This well established Perio / Implant practice has over 27 years of goodwill. It's located in a single story professional building with ample parking and excellent street visibility. Seller is currently working 4 days/wk with 1.5 days/wk of hygiene. Sees approximately 15-20 new patients/mo. It's 100% patient and GP referral. PPO and Cash only. No HMO. Practice consists of 6 equipped operatories in a approximately 2,300 sq. ft. office. Has digital x-ray with sensor. Computerized with Dentrix software. Grossed approximately \$545K for 2015 with a buyer's net of \$108K. Retiring Seller is willing to stay on for a set period of time to assist with the training and transition. Please contact your CPS Agent for more details. Property ID #5098.

**SOUTH ORANGE COUNTY - (***ORTHO/PEDO***) –** This State-of-the-Art office is located in a two story medical / dental building. Has new built-out which includes a Panoramic + Cephalometric. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a preschool, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Well established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. **Grossed approximately \$361K in 2015.** Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100.** 

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**Tempe Dental Practice** for sale, 6 ops, Strip center, 3 miles to ASU, 2950 sq ft, low rent, untapped potential, 2015 collection \$336k, asking \$179k. Send inquiries to Dental894@yahoo.com.

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Restorative cash fee-for-service practice, contemporary suite/ all digital, 2015 revenues \$725K, three year average net profit = 43.5%

Asking \$575,000

#### **South Orange County #1099**

Restorative fee-for-service practice, five (5) equipped treatment rooms, contemporary 2,000 sq ft., digital x-ray, lasers, intraoral cameras, 37 years of goodwill, seller will work-back, 2015 Gross revenues \$1,408,278

Asking \$1,300,000

#### **South Orange County #1103**

Shopping center location, digital restorative practice, 2015 gross revenues = \$896,296, three year average net profit = 49%

Asking \$775,000

#### Sonoma County #1101

### General Dental Practice and Building

Practice asking Price \$1,150,000

#### NEW!! Central California Coast #1105

Fee-for-Service Restorative
Practice and Condo
Beautiful Contemporary
High Tech Office
Seller Retiring
2015 Revenues of \$945.414

Asking \$790,000 for the practice

#### East Bay San Francisco #1104

Fee-for-service
Restorative/ Esthetic practice
Beautiful digital office
Six (6) treatment rooms
2015 gross revenues = \$1,639,289
Asking \$1,350,000

#### Central Valley #1094 ENDO Practice

Three treatment rooms, w/ one additional plumbed room, digital with microscopes, 2015 gross revenues \$900K, net profit approx 50%

Asking \$634,000

### cda Anaheim Booth #865



#### Fresno County #1091

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Asking \$347,500- Practice Asking \$695,000- Building

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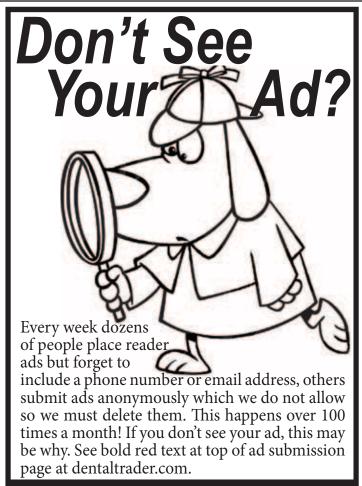
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Lancaster 3 op general Practice with tired owner seeks PT associate or buyer. Cash, ins, PPO but no HMO or MediCal. FAX resume to 661-948-0947.

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Lancaster 3 op general Practice with tired owner seeks PT associate or buyer. Cash, ins, PPO but no HMO or MediCal. FAX resume to 661-948-0947.

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**HUNTINGTON BEACH** General Practice. 5 Ops, est. 28 years, Professional building, Digital, Pano, 12 days of Hygiene/week. HSPPT-Kerri McCullough 949-566-3056 #CA263.

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**SANTA BARBARA** OFFICE FOR SALE; over 30 years, gross over \$320,000 on a 3 day week. Doctor Retiring. Will stay for transition. Call Dr.Cecilia at 805 689-7697.

**Westminster GP** Office for Sale. Beautiful 1561 sq ft office in a busy shopping plaza. 4 ops with Adec chairs. Turnkey office with charts but not guaranteed. Contact Linda at (714) 815-3662.

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Our firm placed a "Space for Lease" ad on the Dental Trader's website in November for the December edition (unnecessarily as it turned out) because we signed a lease with a new dentist/tenant who saw our ad online November 18th!! It was a great advertising decision.

Linda Schwartz-Wright
Office Manager & Director of Operations/Facilities
Mitchell Silberberg & Knupp LLP

**Getilia Chen, Esq** is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. — Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

**POPULAR DESERT AREA** #D455 Grossing-\$1.6M gen/fam, ortho, Endo, TMJ. 9 ops. Busy Hygiene. ProMed Financial, Inc. 888-277-6633 vicki@promed-financial.com Brk# 01231364.

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#### SOUTHERN CALIFORNIA

**BAKERSFIELD** – General Dentistry practice with 4 operators features Dentrix, Dexis digital x-rays, and a Pano. This is a PPO/FFS practice. #CA299-Thinh Tran – 949-533-8308.

**BANNING** – This General Dentistry practice features 6 Operatories in a 1,873 sq. ft. suite. The practice utilizes Digital x-rays, EagleSoft, and is fully paperless. There are 8 days of hygiene per week. 2014 Gross Receipts of \$1.6MM+ and adjusted net of over \$600K. #CA183- In Escrow Steve Caudill - 951-314-5542.

**BELL** – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrix, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough 949-300-0312.

BEVERLY HILLS – This General dentist has been in practice for 20 years and downsized 2 years ago to a nice boutique office with valet parking for patients. 2 Operatories, 1 equipped. Practice utilizes OpenDental, Digital x-rays, and is paperless. 2014 Gross Receipts \$120K on 3 days/week. FFS and PPO only. Great for downsizing dentist or starting dentist. Huge opportunity for growth. #CA215- In Escrow. Mario Molina - 323-974-4592.

**BEVERLY HILLS** – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2015 Gross Receipts were \$1.2MM+. #CA210- In Escrow. Kerri McCullough - 949-300-0312.

CARSON – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2015 Gross Receipts of approximately \$185K, room to grow. #CA280- Kerri McCullough 949-300-0312.

CENTRAL ORANGE COUNTY – NEW LISTING - General Dentistry Practice with 3 Operatories, Paperless and digital, located in a retail center on corner of a busy intersection. 2015 Gross Receipts of 381K with 156K Adjusted Net Income. #CA328- Thinh Tran – 949-533-8308.

COASTAL ORANGE COUNTY – General Dentistry Practice. 5 Ops, 4 Equipped, Dentrix, Dexis. Professional building location with 48+ years of goodwill. 2015 GR of \$604K with Adj. Net of \$231K. #CA311 - Kerri McCullough - 949-300-0312.

CYPRESS – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge software and most specialty services are referred out. 7 days of hygiene per week. 2015 Gross Receipts were \$962K with \$430K Adjusted Net Income. #CA257- In Escrow. Kerri McCullough 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2015 GR of \$728K with \$307K Adj. Net. #CA173-Kerri McCullough - 949-300-0312.

**HUNTINGTON BEACH** – *NEW LISTING* - General Dentistry practice with 3 Operatories, 2 Equipped, 1 Plumbed, in a professional building. Completely digital and paperless with EagleSoft and 25 years of goodwill. Seller works a 3 day week with 1 day of hygiene. PPO/FFS practice. 2015 Gross Receipts of \$276K with \$103K Adjusted Net Income. #CA329- Thinh Tran – 949-533-8308.

HUNTINGTON BEACH – General Dentistry Practice with 5 Operatories has been established for 28 years in this beachside community. Located in a professional building, the practice features Digital x-rays, Pano, Laser, Intra-Oral Camera, and long-term staff with 12 days of hygiene per week. 2014 Gross Receipts of \$1.1M+.#CA263-In Escrow. Kerri McCullough - 949-300-0312.

INLAND EMPIRE – Endodontic Practice – This almost paperless 4 Operatory practice features 8 year new equipment, digital x-rays, and Cone Beam CT. The practice has 60+years of goodwill and is near freeway. 2014 Gross Receipts of \$739K on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

INLAND EMPIRE – General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the Art equipment and technology, Gross Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will.#CA283 - In Escrow. Kerri McCullough - 949-300-0312.

**LAGUNA BEACH** – General Dentistry practice with 5 Operatories, 3 Equipped. Practice is in a great location! Gross Receipts of \$503K in 2014. For more information, call Thinh Tran – #CA304 - 949-533-8308.

LOS ANGELES – NEW LISTING – General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft and Digital x-rays. Desirable Professional building location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with\$196K Adjusted Net Income. #CA318 -Kerri McCullough - 949-300-0312.

LOS ANGELES – General Dentistry Practice with 6 Operatories, 5 Equipped, in a free-standing building. Practice has been established for over 50 years, in current location for 29. Utilizes Dent with 7 workstations, Schick Digital X-Rays, and an Intra-Oral Camera. Majority of specialty work is referred-room to grow. 2014 Gross Receipts of \$591K. #CA255- In Escrow. Kerri McCullough - 949-300-0312.

ORANGE COUNTY - NEW LISTING — Endodontic Practice with 6 Operatories and a strong referral base of area dentists for 25+ years. Completely paperless and digital with microscopes and 5 year new equipment. 2015 Gross Receipts of \$736K with \$325K Adjusted Net Income. #CA327- Kerri McCullough - 949-300-0312.

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**ORANGE COUNTY** – *NEW LISTING* - General Dentistry Practice with 3 Operatories has been established for 56+ years. Located in a professional building, this practice features Dentrix and Dexis digital x-rays. 2015 Gross Receipts of \$374K with \$173K Adjusted Net Income. Great location centrally located near freeways. #CA319 - Kerri McCullough - 949-300-0312.

**PASADENA AREA** – General Dentistry practice with 3 Operatories, Dentrix, Dexis Digital X-rays, and a CEREC. The practice has been established for 50+ years. #CA282-Kerri McCullough - 949-300-0312

PICO RIVERA – This General Dentistry practice with 6 Operatories has been established since 1960. Practice utilizes DentiSoft software, an Intra-Star Camera, and a Pano. Practice has 4½ days of Hygiene per week and 2014 Gross Receipts were \$690K. #CA258-Thinh Tran - 949-533-8308.

SANTA BARBARA – This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2014 Gross Receipts were \$827K. #CA291-Kerri McCullough – 949-300-0312.

SANTA MARIA – NEW LISTING – General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and PPO practice and patients are seen 3 days per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324-Kerri McCullough – 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry – This Pedo practice has 4 Operatories, and 1 year new equipment and features a beautiful, modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thinh Tran - 949-533-8308.

SOUTH PASADENA – This General Dentistry Practice with four operatories, three equipped, is in a 1,150 sq. ft. suite. This is a paperless, digital practice utilizing Dentrix, an Intra-Oral Camera, and a Laser. 37+ years of goodwill with loyal, long-term staff and 4 days of hygiene per week. 2014 Gross Receipts of \$856K with \$271K Adjusted Net. #CA244- Thinh Tran - 949-533-8308.

VICTORVILLE – General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 years. #CA149-Kerri McCullough - 949-300-0312.

WEST HOLLYWOOD – This General Dentistry practice with 4 Operatories is located in a Professional Building with 9 years of goodwill. Sold the utilizes an Intra-Oral Camera, Digital x-rays, and a Laser. The average age of the equipment is 5 years old. 2014 Gross Receipts of \$571K with \$221K Adjusted Net Income. #CA212- Kerri McCullough - 949-300-0312.

WHITTIER – This General Dentistry practice has been established for over 50 years in a professional building on a main street. 4 Operatories, 3 equipped. Practice utilizes Dentrix and Dexis Digital X-rays. The majority of all specialty work is referred out. 2014 Gross Receipts of \$217K - room for growth. PPO/FFS office with favorable rent. #CA276-In Escrow. Kerri McCullough - 949-300-0312.

#### SAN DIEGO

CHULA VISTA – This General Dentistry practice was established 50 years ago, and the seller acquired it 35 years ago. The practice features 4 Operatories, has 3½ days of hygiene, and Dentrix Software. \$493K 2013 Gross Receipts, seller is retiring. #CA109 - In Escrow. Russ Okihara - 619-694-7077.

CHULA VISTA EAST – General Dentistry practice with 3 operatories has been established for 19 years. Office is located in a professional building and has 2 days of hygiene per week. #CA304 – For more information, please contact Russell Okihara - 619-694-7077.

**ESCONDIDO** - General Dentistry Practice with 4 Ops, 3 Chairs in Central Escondido. Doctor is retiring. **TSOLD** an excellent opportunity to merge or grow, looking for a quick sale. #CA292- Russell Okihara – 619-694-7077.

**LA JOLLA –** Quality-driven General Practice with three Operatories is now available. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - In Escrow. Russell Okihara - 619-694-7077.

**NORTH COUNTY INLAND** – Highly-regarded General Dental Practice. FFS/PPO. 6 Operato **COLD** cated in a beautiful, free-standing building with ample parking. Opportunity for property ownership. #CA271- Russell Okihara - 619-694-7077.

SAN DIEGO – NEW LISTING – Modern and Spacious Restorative/Implant Practice. State of the Art Equipment. Digital X-Rays. i-CAT. Lab on Site. 5 Equipped Operatories and 2 Specialty Rooms. Consult Rooms. High Grossing Practice. Great Opportunity for a Multi-Specialty Center. Excellent Location. Call for more information. #CA334- Russell Okihara - 619-694-7077.

**SOUTH BAY AREA** - General Dentistry Practice with 4 Operatories in a modern and spacious layout. This is a PPO/FFS office featuring EagleSo**5010** tal X-rays. Both the practice & building are for sale. 2015 Gross Receipts of over \$335K. #CA313- Russell Okihara - 619-694-7077.

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VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Rays, Schal Pano. All Endo, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- Russell Okihara - 619-694-7077.

#### OUTSIDE OF CALIFORNIA

**HONOLULU, HAWAII** – *NEW LISTING* – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrix, Dexis, Pano, Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077.

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2014 Gross Receipts over \$1.4MM. #HI101-Russell Okihara – 619-694-7077.

**OAHU, HAWAII** – Modern General Dentistry Practice, with 3 Operatories. Practice is computerized with Dentrix, and digital X-rays. This is a FFS/PPO practice. This is an excellent opportunity. #HI100-Russell Okihara – 619-694-7077.

**OAHU, HAWAII** – General Dentistry practice with 3 Operatories. Practice utilizes Dentrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$360K. #HI102-Russell Okihara – 619-694-7077.

#### NORTHERN CALIFORNIA

**BENICIA** – General Practice & Building. 1,545 sq. ft., 4 ops, Open Dental software, digital X-ray & Pan, Laser. 2014 GR \$550K. #CA298 Jim Engel - 925-330-2207

**BENICIA** – 1,400 sq. ft. office with 3 ops. Digital X-ray, Pano, Laser, Dentrix software. 2015 GR \$305,000 2 day/week. Sister practice #CA322, sale combined or separate. #CA321- Thomas Wagner - 916-812-3255.

CALAVERAS COUNTY – General Dentistry – 4 Opcoffice, 1,752 sq. ft. w/Dexis Digital Chay, Eaglesoft, Cerec, and Pano. Av. GR last 3 years \$450K. #CA294-Dennis Hoover - 209-605-9039.

CASTRO VALLEY - General Dentistry - Practice & Building, 1,800 sq. ft. 3 equipped Ops, 1 and 1 plumbed. 2014 GR of \$373K on 4 days/week. #CA251 Jim Engel - 925-330-2207.

**CITRUS HEIGHTS** – Prosthodontic practice & stand-alone building for sale. 3 Ops, 2015 GR of \$601,617. #CA326 Thomas Wagner - 916-812-3255

**FOLSOM** – General Dentistry - 2,420 sq. ft. w/5 Ops, Schick Digital X-rays, non-digital Pano,Softdent. #CA235-Thomas Wagner - 916-812-3255.

**GREATER ROSEVILLE/ROCKLIN** – General Dentistry- 4 Ops with IO, Digital X-ray, Laser, Dentrix software. Established 20+ years, 2015 GR \$945K. #CA331 Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO** – General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO** – General Dentistry - 2,100 soft w/6 Ops, Dentrix. Combined 2013 GR of \$1.1MM. #CA237 - Thomas Wagner - 916-812-3255.

**GREATER SAN JOSE AREA** – Perio Practice. Fiscal-ygolo \$1.3MM. 5 Ops, 2 add'l plumbed, in same loc. 28 years. #CA219-Dennis Hoover - 209-605-9039.

**HAYWARD -** General Practice. 2 fully-equipped ops, 2 addtl plumbed. 2014 GR \$186,000, very low overhead. 3100 sq. ft. building w/rental income for sale. #CA316 Jim Engel - 925-330-2207

**LIVERMORE** - General Practice & Building. Approx 1,100 sq. ft., 4 ops w/ Digital Pan, Digi**50** Pray, Laser, Dentrix software. 2014 GR \$740K. #CA300 Jim Engel - 925-330-2207.

**MARIN COUNTY** – 1250 sq. ft. 3 operatories. Fee for service 2014 GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

MARIN COUNTY – Mill Valley 1,260 sq. ft. 3 Ops, 1 add'l plumbed. Dentrix, Digital, Intra-Oral. #CA224-Jim Engel - 925-330-2207.

MARIN COUNTY – General Dentistry-3 Op practice. 2014 GR\$315K. Paperless charts, Schick Digital Sensors, Eaglesoft software. Owner retiring. #CA286-Jim Engel - 925-330-2207.

MILLBRAE – General Dentistry- 1,500 Sq. Ft. leased office with 5 Ops, 1 additional plumbed, state-of-the-art equipment. 2014 GR \$670K. #CA262-Jim Engel - 925-330-2207.

**MOUNTAIN VIEW** – General Dentistry-1,100 sq. ft. office in great location w/4 ops, Dentrix software, digital x-rays. 2015 GR \$371,000. #CA335-Jim Engel - 925-330-2207.

**NORTH COAST -** Endo Practice. 6 Ops, 5 plumbed 3,300 sq. ft. Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

NORTH EAST OF SACRAMENTO – 2,500 sq. ft., 7 Ops with intra-oral, digital x-ray, and Eagle of Software. 2014 GR \$1.5M. #CA268-Thomas Wagner - 916-812-3255.

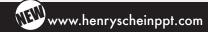
**NORTH OF SACRAMENTO** – 1,750 sq. ft. office w/4 Ops. Intra-Oral, Digital X-ray, Pano, Laser, CAD-CAM, & Dentrix software. 2014 GR of \$1M. #CA260-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA – Perio Practice, Partnership Position. 6 Ops, 1,500 Sq. Ft. Dentrix. Owner Financing Available. #CA168-Thomas Wagner - 916-812-3255.

**NORTHERN SACRAMENTO** – Price reduced. 3 Ops in 768 sq. ft., PPO practice, 2 days hygiene, digital x-rays & Easy Dental software. #CA266-Thomas Wagner - 916-812-3255.

NORTHERN SACRAMENTO – General Practice & condo for sale. 2500 sq. ft., 5 Ops, Dexis Digital X-ray, Pano, Laser, Dentrix. 2014 GR \$673K. #CA305-Thomas Wagner - 916-812-3255.

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**OAKLAND** – General Dentistry- Appx. 1,500 sq. ft. w/4 Ops, Dentrix software, Dexis Digital X-ray. 2014 GR \$869K, adj. net \$370K, 5 day week. #CA293-Jim Engel - 925-330-2207.

**OAKLAND** - General Practice. Piedmont District. 3 Ops in Sound office w/1,600 sq. ft. GR\$453K. #CA217 Jim Engel - 925-330-2207.

**OROVILLE** - General Practice. 1,000 sq. ft., remodeled 2010. Dentrix & Dentrix software, Digital Pan & X-rays, Laser, Intra-Oral. 2014 GR \$512K. #CA287-Dennis Hoover - 209-605-9039.

OROVILLE - General Practice. 3 Ops, mostly new equipment & recently remodeled. Great satellite or startup practice. Owner retiring. #CA288-Dennis Hoover - 209-605-9039.

**PITTSBURG** – General Dentistry- 3 year avg. GR of \$236 GOVO overhead. 5 Ops in 1,400 sq. ft. with Pano. #CA133- Jim Engel - 925-330-2207.

**PINOLE** – Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

**ROSEVILLE** - General Practice: 4 equipped Ops, 1 add'1 plumbed in 1,650 sq. ft. w/Digital X-ray, Laser, Dentrix software. 2015 GR \$564K+. #CA323-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – General Practice: 1,320 sq. ft. w/ 3 equip. ops, 1 add'1 plumbed. Dexis **SOLD** X-ray, Intraoral, Carestream software. 2014 GR \$434K. #CA296-Thomas Wagner - 916-812-3255.

SACRAMENTO -Practice Condominium 1,300 sq. ft. office, 4 Ops. Eaglesoft softwas 2014 GR \$650K. #CA261-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – 1,684 sq. ft., 6 equip. stations in bay, 2 add'l plumbed. 2014 GR \$590K. #CA269-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'1 plumbed. DentalMate software. 2015 GR \$110,427 #CA332-Thomas Wagner - 916-812-3255.

**SAN FRANCISCO –** Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

**SAN JOSE –** General Practice: 2015 GR \$568,000 on 2 ½ day week. 4 equip. ops, 2 add'l plumbed, 2,200 Sq. Ft. EZ Dental Software, Dexis Digital X-Ray, film-based #CA330-Jim Engel - 925-Panoramic. 330-2207.

**SAN RAMON –** Facility Only Sale: 1654 sq. ft. corner suit pps. Pelton & Crane equipment, Digital X-ray, Digital Pan, I.O. cameras. #CA306-Jim Engel - 925-330-2207.

SANTA MARIA -4 Ops, Easy Dental, Dexis, and Intragal pameras. 2013 GR of \$523K in 180 Dr. days. #CA166- Jim Engel - 925-330-2207.

SANTA ROSA – General Dentistry & Building. 3 Ops. 2013 GR \$542K w/Adj. Net \$182K. #CA200-Dennis Hoover -209-605-9039.

**SOLANO COUNTY –** General Practice: 1,350 sq. ft., 4 Ons Intra-Oral, Digital, Pano, and Dentri 1014 GR of \$869K on 30 hour/week. #CA246-Thomas Wagner -916-812-3255.

**SONOMA –** Stand-alone 2,000 sq. ft. office w/4 Ops. Digital X ays, Lasers, CAD/CAM. 2014 GR \$375K on 3 day/week. #CA270- Jim Engel - 925-330-2207.

**SACRAMENTO SOUTHERN** COUNTY - General Practice: Condo office with 1,3860LDt. & 4 Ops, Intra-Oral, Dexis, Pano, Laser, Easy Dental. 2014 GR were \$581K #CA249 -Thomas Wagner - 916-812-3255.

**VACAVILLE** – 2,400 sq. ft. office with 4 ops. Digital X-ray, Pano, Laser, Dentrix software. 2015 GR \$519,000 3 day/week. Sister practice #CA321, sale combined or separate. #CA322- Thomas Wagner - 916-812-3255.

**WALNUT CREEK -** Prosth Practice. 3 Ops, Full Lab. 2**901.D**fR \$399K w/Adj. Net \$143K. #CAM540- Jim Engel - 925-330-2207.

**WATSONVILLE** - Practice & Building. 1,325 sq. ft. condo w/4 ops, Fiber Optics, Intra-Oral, Digital X-rays. Av. GR of \$450K on owner 3.5 days/week. Owner is retiring. #CA314-Dennis Hoover-209-605-9039

YOLO COUNTY –Pediatric practice with 2 equip. Op, approx. 1,000 sq. ft., Intraoral, Open Dental software. 2014 GR \$245K. #CA301-Thomas Wagner - 916-812-3255

#### CENTRAL CALIFORNIA

FRESNO - General Practice. 4 Ops, 1,739 Sq. Ft. CEREC, **SOLD** verhead. 2013 GR \$740K+. #CA202-Dennis Hoover - 209-605-9039.

KINGS COUNTY - Practice has been est. 50 years in a rural community. 4 Ops, intra-oral camera, and Pano. 2014 GR were \$246K. Great location to relocate or open a 2nd office. #CA265 - Steve Caudill - 951-314-5542.

MADERA - General Dentistry -Building & practice. 6 Ops. 3000 sq. ft., Dentrix software, Dexis software, Pano. 2014 GR \$850K. #CA289-Dennis Hoover - 209-605-9039.

MODESTO - Dental Air Condominium. 1,511 sq. ft. dental condo unit. Sale price \$286,000. #CA333-Dennis Hoover - 209-605-9039.

PASO ROBLES - Modern 4 op, 1,998 sq. ft. office with tal X-ray, Softdent software. 2014 GR \$573K+. #CA275 - Jim Engel - 925-330-2207.

TULARE - 2,300 sq. ft. free-standing office w/5 Ops. 3010GR \$1.7M. 10 days hygiene. Owner moving out of state. #CA273- Dennis Hoover - 209-605-9039.

TUOLUMNE CQUNTY - General Practice & Bldg. **\$019**, 2,000 Sq. Ft. 2013 GR \$1MM+ #CA199- Dennis Hoover -209-605-9039.

**VISALIA** - General Practice. 1,642 sq. ft., 5 ops. 2015 **COLD**747,000, \$347,000 adj. net income. Dentrix Software, Digital X-Rays. #CA320- Dennis Hoover - 209-605-9039.

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#### Current Listings



#### REDLANDS PRACTICE

(6) eq. treatment rooms in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a frequented center on a busy corner with a Starbucks, established

restaurants and a gas Station. Approx. 1,000 charts and has a contract with the local VA to take overflow. 80% insurance & 20% Cash. Seller currently works 2.5 days/week but would like to move out of the area. Recently Reduced.

#### SOUTH RIVERSIDE COUNTY PRACTICE

(6) treatment rooms in a state of the art, spacious suite located in a busy shopping center w/ excellent exposure/ signage. Established practice attracting approx. 60+ new patients/mo. 80% Insurance & 20% Cash. Steady Collections of \$1.2 M for the past 2 years and Collected approx. \$1.2M for 2015. Price Reduced - Buyer's Net over \$390,000.

#### **GARDEN GROVE PRACTICE**



(5) eq. treatment rooms in 1,850 sq. ft. single story, free standing building with off street parking in the front and rear of the building. Beautifully designed – just completely remodeled. Central OC location off the 22 freeway - corner lot with pole sign! 32 years of Goodwill.

All Digital/ Paperless office. It doesn't get much better than this!

#### **NEWPORT BEACH PRACTICE - Available**

(3) treatment rooms & (2) plumbed not eq. treatment rooms in 1,200 sq. ft., 100% paperless, exquisitely designed suite in a professional complex on a busy street near Hoag Hospital. Large lab. Low Overhead & Rent for the area. A must see to appreciate.

#### GLENDALE PRACTICE- New Listing

(3) eq. treatment rooms in 1,050 sq. ft. suite located in a two story professional building w/ 26 years of Goodwill. Suite is located on the 1st floor next to the pharmacy. Rent is very reasonable for the area at \$2,978/mo. Seller



works this location approx. 12 hrs/wk w/ an Assoc. working 1 dy/ wk and 1 dy/wk of hygiene. Seller would like to concentrate on his two other practices. Collected approx. \$391,050 in 2015 on a part-time schedule.

#### SANTA ANA PRACTICE

4 eq. treatment rooms in a 1,140 sq. ft. suite located in a two story Professional Center on a very busy street. Central OC location, convenient to the 55 freeway. 40+ Years of Goodwill. Low Overhead. Collected approx. \$322,874 for 2015 with a Buyer's Net of \$80K on a 2 day work week. Untapped Potential! Recently Reduced.



**SANTA CLARITA VALLEY PEDO. BACTICE**High-end, quality, large pediatrical tacke with an excellent reputation, with room and base the large transport of the larg

#### **TUSTIN LOCATION - New Listing**

The professional building is located on Newport Ave and there is a monument sign that is clearly visible from the street, and signage on the side of the building facing the parking lot. The building houses medical and dental, and is also a Quest facility – more potential patients! The 1,100 sq. ft. build-out includes 5 Summit system chairs with side deliveries – 4 in an open bay, and one in a private consultation room. The landlord is very attentive to the needs of his tenants.

#### CHINO PRACTICE

(3) eq. treatment rooms & (2) plumbed not eq. treatment rooms located in a 1,600 sq. ft. suite in a two story building in a multi-use, frequented center. Growing Area! Patient Charts included & Priced to sell!



**SANTA MONICA PRACTICE - New Listing** (4) eq. treatment rooms in 1,516 sq. ft. suite that offers **ocean views**, Practice Works, Intra Oral Camera, Digital X-ray, and is located in



a well known Medical Building. Seller would like to retire. Affluent Patient Base & Fee For Service. Collected approx. \$341,174 on 2.5 Doctor days a week for 2015.

HUNTINGTON PARK PRACTICE W/REAL ESTATE FOR SALE (6) treatment rooms in a spacious experior of the art, nicely designed 2,900 sq. ft. suite close to down the function of the bottom floor w/3 remains on the second floor. Ample parking for patients and staff. Well-maintained property with good curb appeal.

#### **MONTEBELLO ORTHO PRACTICE - New Listing**

(5) eq. chairs in an open bay in a 1,500 sq. ft. suite. Two story building is located on a busy corner, offers private parking thows great pride of ownership, letting seller with an excellent reputation currently works. cellent reputation currently works 24 hours a week. 31+ Years of Community Goodwill.



#### RANCHO CUCAMONGA PRACTICE

(3) treatment rooms and (1) plumbed not equipped in a 1,600 sq. ft. suite. 2nd story location in a professional multi-building complex on a busy street - heavy daily traffic. Rent is very reasonable and all inclusive at \$2,900/mo. Sellers have a second practice in Hesperia. Established in August of 2013, the practice is open 2.5 days a week and has approximately 600 active charts. You will not believe the price! Available for Rancho Cucamonga.

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#### TRABUCO CANYON ORTHO/PEDO LOCATION



Located in a beautiful single story strip center across from O'Neill Park in Orange County, this

spacious, well-designed modern suite has 4 Royal Model ORII chairs in an open bay. Excellent signage, ample parking, and the asonable rent at \$1,743/mo. This leasehold improved the entire designed twice the asking price just to build this out. The Seller has other offices, and deep? It have the time to properly market and service the area doesn't have the time to properly market and service the area. There is a referring GP literally next door, and with Dove Canyon and RSM within minutes, this is a practice that deserves your attention if you want to be in an affluent neighborhood.

#### PASADENA PRACTICE

High income GP practice in a 2,200 sq. ft suite - multi-story medical dental building. Convenient to the 10, 210 and 134 freeways. 19 year practice is projecting \$113 but for 2015. (6) treatment rooms and (1) plumbed not equipped. Solid patient base and a strong buyer's net. Listed, advertised and under offer within 17 days.

#### **HUNTINGTON BEACH LOCATION**

(3) treatment rooms, (2) consultation rooms, (1) recovery room, and plumbed for (2) additional treatment rooms in a 1,800

sq. ft. suite located in a two story medical/professional office building off a busy street. Currently an Oral Surgery Practice. The location could be a successful GP or Specialty Practice. The landlord is prepared to draft



a new fair-market value lease. Selling as a Leasehold Improvements and Equipment Only. Motivated Seller will entertain any reasonable offer, and will provide O/S opportunity if buyer is a GP. Priced to Sell!

#### COVINA PRACTICE

(4) treatment rooms in 900 sq. treatite located in a single story, strip center traveled street near downtown Covina. 25 traveled street near downtown Covina. Priced to Sell \$89,500!



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#### **DIAMOND BAR LOCATION - New Listing**

1,498 sq. ft. suite located in a busy strip shopping center with excellent exposure in a high traffic area. Suite offers a nice floor plan, tile throughout, and a reasonable lease of \$2,943/mo. \$42,500.

#### **WEST LA PRACTICE**

(3) eq. treatment rooms & (2) plumbed not eq. treatment rooms in 1,200 sq. ft. suite located in a tractory shopping center w/ excellent exposure and sign that the corner of two highly traveled streets. 70% Insurable & 30% Cash. Seller has a good net, a low overhead, great rent and loyal-affluent patient base.

#### INLAND EMPIRE PRACTICE





CULVER CITY PRACTICE

(4) treatment rooms in 980 sq. ft arge located on a busy street w/ excellent exposure and off and 1-parking. Attracting 25+ new patients per month. PROTECT Practice. Well established, community practice w/ an austanding reputation for quality care.

SANTA MONICA LOCATION

(4) treatment rooms and (1) plumbed not eq. treatment room in a spacious, well-appointed suite located in a recently remodeled multi-story professional building. Rent is \$5,000/mo which is very reasonable for the area and quality of premises. This is lease-hold improvements and equipment bay - and priced accordingly. Some patients may stay that he practice, as the seller's other location is in Manhattan beach. The seller is motivated to move on this and you could have an excellent location for pennies on on this, and you could have an excellent location for pennies on the dollar. This has been priced sharply under a build-out cost there isn't a better deal that I am aware of in the area. Call me on this one - expect it to be sold quickly.

#### ANAHEIM PRACTICE

(4) eq. treatment rooms & (1) plumbed not eq. treatment room in a spacious 1,600 sq. ft. suite located in a single story, medical/professional building on a very busy street w/ 9 years of Goodwill. Suite offers Digital X-ray, Intra Oral Camera, EagleSoft Software, and equipment that averages 8-10 years new. Practice collected \$269,708.00 on 3 Dr. days/wk. Priced to sell at \$165,000!

#### FONTANA LOCATION - NEW LISTING

(4) eq. treatment rooms in a 1,600 sq. ft. suite that the seller shares with a Medical Doctor. Suitanis bright, clean, organized and offers Open Dental Softwart Schipment that averages 6-8 years new, Digital X-ray state that Oral Camera. Excellent street visibility, signage, and hows pride of ownership. MD is easy to work with, is a great referral source, and rents the space for \$2,500/month. Opened January 2015 - Selling as Leasehold Improvements & Equipment Only \*\*\*\$103,000\*\*\*.

#### LOS ANGELES GP/ SPEC LOCATION



Practice is set up for a general dentist, but could be specialty - Endo or OS would be perfect. Lots of GP's in the medical/dental building as possible referral sources. (3) eq. treatment rooms in 824 sq. ft. suite located in a well known, multi-story, professional building. Bright, Organized, Streamline, Modern suite offers Easy 2000 Software, 2 Intra Oral Cameras, Newer equipment, 8th floor views, low rent \$3,304/mo, & Digital X-ray (needs sensor).Approx. 250 active patient charts included but not guaranteed. Leasehold Improvements & Equipment Only.

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**LA GP/ SPEC LOCATION** 3 eq. ops., newer equipment, 8th floor views, low overhead. Greg Beamer 909-542-4891.

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### **Featured Listings**

City of Bell: 6 Operatories Fee, for service practice located in a free standing building, on a major street providing excellent visibility. Located on main artery from 710 Freeway exposing the practice to thousand daily commuter. Collecting approx. \$650,000 in revenues, Real Estate for sale.

Hacienda Heights Location #1: Great shopping center location north of 60 Freeway near the city boundaries of La Puente & City of Industry. Collected \$485,500 in 2015, 28 years of Goodwill, 5 Operatories, 3 equipped, Digital X-ray, Pano and much more. Call now for practice details

Hacienda Heights Location #2: Turn-Key, 2 operatory offices in approx. 800 sq. ft. condo suite located in a two-story, large professional complex. Prime area of Hacienda Heights just North of Colima Road. Condo suites must be purchased with the Dental Office.

**Hawthorne:** Store front location on major thoroughfare, providing excellent exposure, collected \$399,397 in 2015, 5 Operatories, 3 equipper) Digital X-ray & Pano, Priced at 60% of 2015 revenues. Seller motivated to sell.

**Hemet:** Retiring Seller offering 38 years of Goodwill. Collected \$378,944 in 2015 on a 3-day week schedule. 2 hygiene days. Condo Suite for sale. Priced at 50% of gross revenues.

**Huntington Park:** 5 Opertories, 3 equipped, suite located in a frequented, single story, strip shopping center w/ 25 Years of Community Goodwill Rent is \$3,400/month, Collected approx. \$230,000 in 2015 on a 2.5-day work week.

La Jolla: Turnkey opportunity just a short 5-minute walk to the beach. This great opportunity with a Hawaiian tropical theme offers 3 fully equipped opertories, Digital X-ray and Easy Dental software. Seller works in La Jolla 2 Days/Wk. Reasonable rent. Adjacent suite is available for rent for immediate expansion.

**Malibu:** Store front location 4 Opertories, 3 equipped, Digital X-ray, Easy Dental Software. Seller motivated will consider all reasonable offers. Asking \$69,000.00

Panorama City: Gross \$1.3 MM Practice located in busy shopping center. High foot traffic exposing the practice to an average of 150 new patients per month. Associate run practice offering services in GP & Ortho. 7 Operatories. Digital X-Ray, Pano, Eagle Soft software.

**West Covina:** Collected approx. \$1MM in 2015. Located on the ground floor of thriving two story major shopping center with high foot traffic. 100 new patients per month Office offers 5 Operatories, Digital X-Ray, Pano & Eagle Soft software. "A Must See"

**Vista, North County San Diego:** Dental Practice located in free standing building providing excellent exposure and signage. 3 Operatories, Digital X-ray, Eagle Soft, collected approx. \$277,000 in 2015 reasonable rent.

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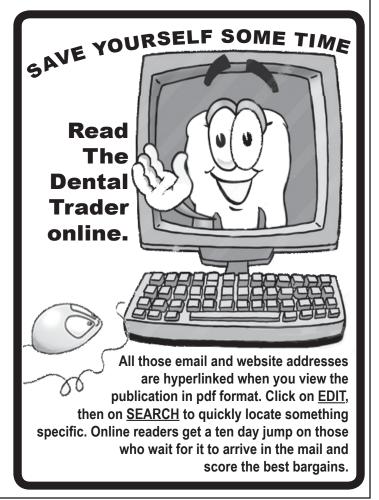
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6103 SAN FRANCISCO'S UNION SQUARE Phenomenal opportunity to acquire highly regarded Downtown practice which includes condo. Beautiful & modern 5-op digital and paperless office. 6th op available. 2015 collected \$658,000. If you practice nearby, stop paying rent in the most expensive commercial RE market in the US and own your suite. Interest rates will never be lower nor will such an opportunity be available again.

**6102 SAN RAFAEL'S NORTHGATE** 2-op practice collected \$275,000 in 2015 on 3-day week. 2014 collected \$332,000. **6101 SAN MATEO** Attractive start-up opportunity. 4-ops, digital radiography, paperless file **501** pgraded suite. 320 different patients treated since opening.

**6100 SANTA CLARA** Phenomenal launching pad for Ambitious Successor. Fantastic location, 5-op facility. Management not taking advantage of what is possible here even though 2015's collections totaled \$758,000 with Available Profits of \$323,000. This is a PPO practice. Positioned to be a \$1 Million+ per year performer immediately!

6099 FAIRFIELD Long established practice collected \$500,000 in 2015. 3-days of Hygiene. 4-ops with digital radiography.
6098 WEST PETALUMA On 4-day week, collected \$468,000 with Profits of \$199,000 in 2015. Averages 15 new patients per month. 3-days of Hygiene shall soon add a 4th day. Great views.
6097 SAN FRANCISCO'S PARKSIDE DISTRICT Part-time practice collected \$130,000+ in 2015. 2-ops with separate digital x-ray room. 3rd op available. Great opportunity for someone looking to enter private practice with low start-up costs.

**6096 NORTH FRESNO'S ST. AGNES MEDICAL VILLAGE** Long established. 4-days per week of hygiene. Realized collections of \$425,000 in 2015. 4-ops with 3 upgraded. Full Price \$150,000. **6095 WEST CONTRA COSTA COUNTY'S PINOLE** Located off Interstate 80 in Dental Village alongside Appian Way. 3-days

off Interstate 80 in Dental Village alongside Appian Way. 3-days of Hygiene. 2015 tracking \$100 in collections. Delivery systems in ops were upgraded 11-years ago.

6094 PERIO PRACTICE - SAN FRANCISCO BAY AREA

This offering shall appeal to the Periodontist who wants a high-end practice in an extremely desirable area. 2015 Produced \$1.25 Million, collected \$1.25 Million and realized Available Profits of \$690,000 on 3-day week.

6093 CENTRAL MARIN COUNTY'S GREENBRAE

Consistent \$700,000+ per year performer with strong Profits. 3-days of hygiene. Digital since.

**6092 ROSEVILLE** 2015 trending \$350,000. 3-ops with 4th available. Convenient location on Douglas Boulevard. End cap suite in strip center with fantastic exposure.

**6089 MOUNT SHASTA** Small town living renowned for outdoor lifestyle. Escape from Rat Race and corporate intrusion. On 3-day week, 2015 collected \$900,000. Very strong Profits. **6070 VISALIA** Strong foundation and well-positioned for successor. Strong Hygiene Department, beautiful facility, well equipped. Digital throughout. 2015 collected \$727,000 on part-time schedule. Extend hours and be busier. Best location!

**ANTELOPE VALLEY** High identity location. Billions in local area contracts. Partnership available for \$200,000.

**ARCADIA** Established 40 years. Includes ortho. 3 ops. Rent is \$1,495/month. Full price \$95,000.

**PASADENA** Established 40 years. Absentee Owner. Full price \$600,000. ABSOLUTELY A ONE MILLION DOLLAR OPP PLUS **BAKERSFIELD AREA** Next to McDonalds. Building and Practice. Full price for both \$350,000.

**BAKERSFIELD** -- ESTB 40 YRS 5 ops Very profitable, Lots of patients.Full Price \$550,000

**BELL FLOWER** -- ESTB 60 YRS Thousands of Patients 6 ops Full Price \$250.000

**EAST LOS ANGELES** Established in 1985. Will do \$1 Million. Firm price \$300,000.

**EAST SAN FERNANDO VALLEY** HMO established 40 years. Absentee Owner. Full price \$395,000.

**INDIO DENTAL BUILDING** 4,000 sq.ft. Full price \$650,000.

**LA JOLLA** Established 20 years. 3ops, rent \$3,600/month. Great potential. Full price \$185,000.

**LADERA RANCH** Established 16 years. Shopping center practice grosses \$650,000. Full price \$650,000.

**LAGUNA NIGUEL** High identity shopping center. 50,000 autos pass daily. Full price \$175,000.

**LOS ANGELES** Established HMO nets \$800,000. Resume required. Great potential. Full price \$1.3 Million.

LOS ANGELES HISOLO \$4 Million.

**NORCO - CORONA** Established 20 years. Building available. Gorgeous 8 ops. 2016 tracking \$1.5 Million.

NORWALK 5 ops. High identity. Full price \$250,000.

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**SANTA ANA/COSTA MESA** Near South Coast Plaza Shopping Center 5 Ops Super Fantastic.

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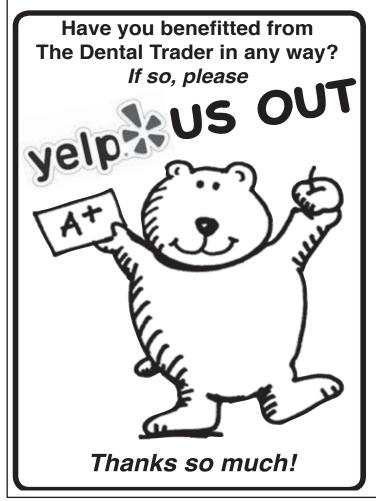
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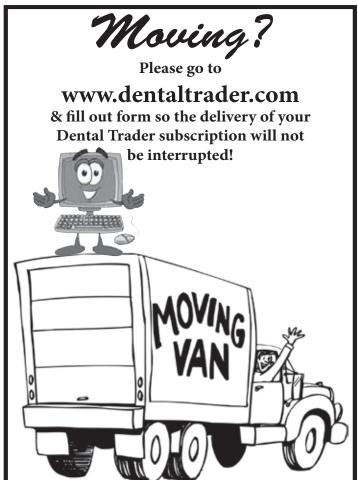
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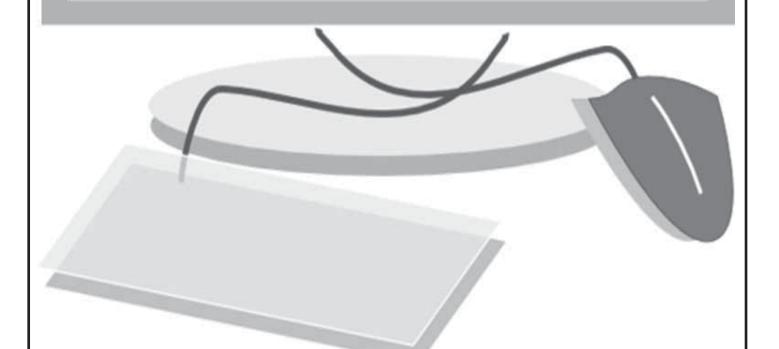
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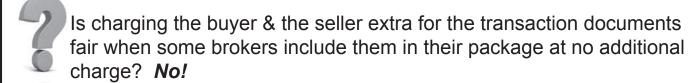
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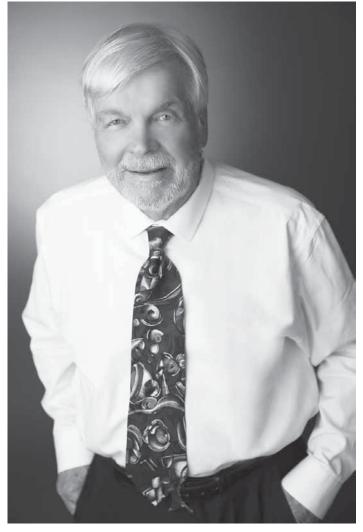
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