

THE Dental Trader

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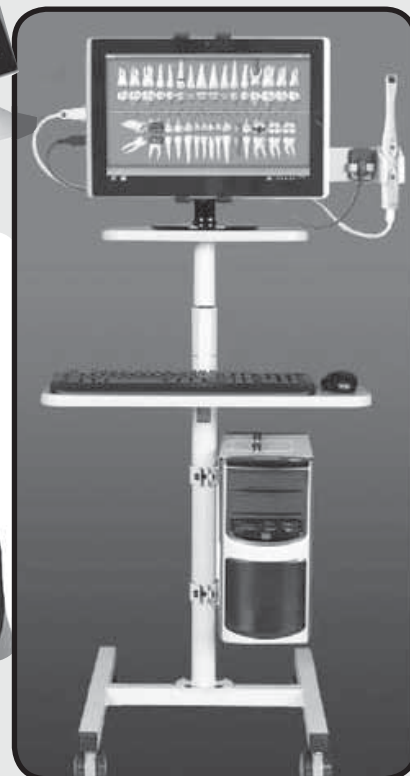
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KERN COUNTY

BAKERSFIELD #29 - PRICE REDUCTION! (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

BAKERSFIELD #31 - (4) op computerized G.P. & free standing Duplex Building for sale with excellent signage & visibility. (3) ops eqt'd (4th) plumbed. Cash/Ins/PPO pt base. No HMO & no Denti-Cal. (46) years of Goodwill. Annual Gross Collections approx \$350K. Office does no advertising. Refers out all Ortho, Perio Surgery, Implant Placement, complicated Endo, & complicated O.S. **[NEW]**

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Excellent exposure/visibility & signage. Cash/Ins/PPO/pts base. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2015 Gross Collect approx. \$600K on a (4) day week. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring. **[NEW]**

So. KERN COUNTY - PRICE REDUCTION! (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Once did \$1M+ in collections full time! Can do again! Seller motivated!

LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **REDUCED**

MONTEBELLO - (4) op comput. G.P. (2) ops eqt'd. Located in a large busy shopping center w excell. exposure/visibility/signage & parking. Annual Gross Collect \$200K on a (2.5) day/wk p.t. schedule. Cash/Ins/PPO pt base w no HMO's or Denti-Cal. Office receives many walk-in patients. Very low overhead. Seller does no advertising. Seller is retiring but will assist w a Transition. **[NEW]**

MONTEREY PARK - PRICE REDUCTION! (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition.

SAN FERNANDO VALLEY - (8) Op, comput G.P. with central nitrous. Located in a multi story high rise prof bldg. on a main thoroughfare. Cash/Ins/PPO/HMO pts with approx. \$7K/mos Cap Cks. Dentrrix (G5), Digital X-Rays & CT Scan. 2015 Gross Collect of \$1.41M+. Open (5) days/week with no nights & no weekends. Averaging 50+ new pts/mos. (5) Hygiene days/wk & (7) DDS days/wk. Refers out Ortho, some Endo & some Perio surgery. 40+ Years of Goodwill. *See inside back cover for more details.* **[NEW]**

SHERMAN OAKS #4 - PRICE REDUCTION! (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash & Ins only patient base. Annual Gross Collect of approx. \$160K on a (3) day week. Great starter, satellite or buy and combine. **[PENDING]**

ORANGE COUNTY

SANTA ANA - Absentee owned (6) op fully eqt'd G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO pts with no HMO & no Denti-Cal. Comput & Pano eqt'd. 2015 Gross Collections of \$489K on a (3 1/2) to (4) day week. **[PENDING]**

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SANTA BARBARA COUNTY

CENTRAL COAST/WINE COUNTRY - (3) op comput G.P. & 1,900 sq ft free standing bldg. for sale. Bldg. houses the dental office and a residential unit. Live in unit or rent it out! "Fee for Service" Practice. No HMO, PPO, or Denti-Cal. 2015 Gross Collections approx. \$280K part time. Growth potential. Seller refers all specialties and does little advertising. Seller retiring but will assist with Transition.

SAN BERNARDINO COUNTY

RANCHO CUCAMONGA - (4) op comput. G.P. located in a large shopping ctr with excellent exposure/visibility/signage & ample free parking. Modern equipment and digital x-rays. Gross Collect \$586K in last (12) mos. Cash/Ins/PPO/Denti-Cal pts. Low overhead office. Excellent growth potential. Refers diff. Endo & most surgeries. **[SOLD]**

SAN DIEGO COUNTY

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[NEW]**

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrrix s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. *Landlord rental incentives being offered.*

VENTURA COUNTY

CAMARILLO - (3) op comput. G.P. (2) ops eqt'd/(3rd) plumb. Located in a large strip ctr. with signage & ample free parking. Older eqt. 2015 Gross Collect approx. \$125K+ part time. Cash/Ins/PPO pts. Low overhead office. Excellent growth potential. Seller does no advertising. Priced below build out cost. Seller retiring. **REDUCED**

OXNARD - (4) op comput. G.P. Located in a prof. bldg. with ample free parking. Dentrrix s/w & digital x-rays. 2014 Gross Collect \$264K+ on a (3) day week. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller refers diff. Endo & O.S., all Perio & Ortho. and does no advertising. Seller taking non profit position.

THOUSAND OAKS - (4) op comput G.P. (2) ops eqt'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrrix s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving. **[PENDING]**

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LA MESA-- GENERAL Practice and BUILDING located on Busy thoroughfare. 5 equipped Ops (plus 1 plumbed) in approx. 2700 sq.ft. Digital X-Rays and 1 year old Digital Pan.

MIRA MESA-- 20+ year **GENERAL** Practice has 4 Ops in approx. 1300 sq.ft. Situated on corner of busy intersection. Primarily PPO.

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PRACTICE FOR SALE-NEW!! IMPERIAL BEACH GP, 3 Ops (2 equipped), Digital Periapical & Panorex. PPO & FFS. SDPS: 760-599-7828.

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BAKERSFIELD: Associate-run, multi-specialty Clinic. Revenues exceed \$80k/month on Conservative pace. Shopping Center Location. Large Revenue Potential. Serious Inquiries Only. Must have Experience, Backing and Ability to Get Financed!

ENCINITAS: Private, Upscale, Beautiful Office. Retail Shop Location. Ample Parking. Digital X-rays. Fully Computerized. Must See. Part-time hours / High Revenues. Must See. Outstanding Opportunity.

LANCASTER: Free standing visible building with 4 ops. Modern. Seller working only part-time. Excellent Starter Opportunity. Priced to Sell Quick !

LOS ANGELES: Looking to Get Eased Into Practice? Retiree Willing to Assist in Transition. Looking for Right Fit for Long-estab Holistic Private Practice. Beautiful Office. Low Overhead. Huge Upside Potential.

LOS ANGELES: Retiree with Over 25 Years Goodwill. Wilshire Location. Office Fully Updated. Seller working Part-time & willing to Assist in Transition. Super Opportunity.

NORTH HOLLYWOOD: Boutique Art Deco Gem Turnkey in Smaller-type Building. Easy to Find and Visible with Sign. Corner Location. Low Rent. Starter Opportunity.

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PALMDALE: This One Has it All !! Retiree. 20+ years of Goodwill. HMO Income. Low Rent. Seller willing to Assist in Transition. Much Specialty Work Referred Out. Easy to Find Location. Priced Right - Seller Motivated!

SANTA ANA: This One Has it All !! Recently fully remodeled. Shopping Center Location. Major Intersection. Upscale area of Santa Ana. 4 ops plus X-Ray Room. Digital X-rays. Revenues Exceed \$60k/month with No Promotion. All Inquiries Only will be Screened.

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Location: **Costa Mesa**
Asking Price: **\$390,000**
Selling Price: **Full Price**
Number of Buyers Shown Practice: **3**



Location: **Temecula**
Asking Price: **\$690,000**
Selling Price: **Full Price**
Number of Buyers Shown Practice: **6**



Location: **Anaheim**
Asking Price: **\$555,000**
Selling Price: **Full Price**
Number of Buyers Shown Practice: **2**



Location: **Los Angeles**
Asking Price: **\$1,492,000**
Selling Price: **Full Price**
Number of Buyers Shown Practice: **4**

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San Diego Practices for Sale

NEW! Hillcrest: 5 fully equipped ops. 26 years Goodwill. Disabled seller. \$600k in collections. No marketing being done. Solid financial investment.

Periodontic Practice: San Diego – 4 ops. Very Well established. More details provided upon request.

Oceanside: 3 ops. 49 years Goodwill. \$1.1 million in collections. Desirable North County Location.

Carmel Valley: 20+ years Goodwill. Well Established. High Profit.

Rancho Bernardo: 5 ops. 27 years Goodwill. Located in a Professional Complex. Freeway close.

North County: Highly desirable location. High income. 5 Ops. 35 years of Goodwill. Excellent potential for growth. Retiring seller doing minimal marketing.

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Contact Russell Okihara Henry Schein PPT for new and upcoming practice listings in San Diego 619-694-7077.

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Practices for Sale

South Orange County Periodontal

Premier Periodontal practice established for 40 years – grosses \$1.6 million on 3 1/2 days per week with very high net – 7 modern, fully equipped operatories in 3000 sq ft.

Lake Elsinore

Dr. retiring after 34 years – 3 operatories with digital xrays and computers in each operatory– one additional operatory is plumbed – 1200 sq. ft. grosses \$400,000 on 3 easy days per week with 3 days of hygiene.

Anaheim

Practice and Building for sale - Dr. retiring after 37 years in this location – 3 operatories - Grosses over \$400,000 on 4 easy days/week with low overhead of 55%– fee for service and private insurance. Building consists of 3 separate building on same lot – 1 is 700 sq ft and 1 is 900 sq ft and both are unoccupied and the 3rd building are two dental offices of 1070 sq ft each.

Irvine

High quality practice for sale. Retiring Dr. does all facets of dentistry. Grosses over \$750,000 /year on 3 1/2 days/week- 35 years goodwill. 6 operatories in 2200 sq. ft. Very modern with digital x-rays and patient TV's on ceiling in every operatory. High net income.

Los Angeles

Dr retiring after 44 years in private practice - beautiful, modern 3 operatory practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

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BAKERSFIELD #31 (4) op comput. G.P. & Duplex Bldg. for sale. (3) ops eqt'd. Cash/Ins/PPO. Annual Gross Collections ~ \$350K. Seller taking Govt. position. D&M Practice Sales 818.591.1401.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Burbank, Carson, Culver City, Duarte, Lancaster, Long Beach, Los Angeles, Northridge, Orange, Santa Barbara, Simi Valley, Tujunga, Victorville, and West Hollywood.

CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE: This really is a full fee for service practice! 100% cash patients with no insurance plans. Seller is retiring after 38 years in practice. This practice is strategically located adjacent to the new technology park in Playa Vista with Google, Facebook and YouTube. Collections have been over \$800,000 for three years running (\$790,000 in 2012) with an average net income of \$250,000/year AND the seller refers all endo, all oral surgery, all perio and all ortho. Seller works four days per week with six plus days of hygiene per week. Five equipped operatories with digital x-rays and Practiceworks software. Room for expansion in a free standing building with its own gated parking lot. Asking \$650,000.

ORANGE FEE FOR SERVICE PRACTICE FOR SALE: High percentage net income practice consistently collects \$295,000/year with a net income of \$180,000 or 61%! Seller works 3 ten-hour days per week and refers endo, oral surgery, perio, pedo, implant placement and ortho. Four operatories of six year old equipment in a class A professional building. Seller is retiring. Asking \$230,000. – **PENDING AT FULL PRICE**

BURBANK GENERAL PRACTICE FOR SALE: Seller is retiring. Established practice collects just over \$400,000 per year for 4 of the last 5 years with a net income of \$170,000 per year. Seller works 4 days per week with no evenings and no weekends. 18 new patients per month. Seller refers almost all endo, oral surgery and perio and refers all ortho and implant placement. No Denti-cal and minimal advertising. Visible retail location with 3 equipped operatories, digital x-rays and Dentrix software. Asking \$320,000. – **SOLD AT FULL PRICE**

THOUSAND OAKS/WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty-four years of goodwill! Seller is retiring from private practice to take a government position. Practice collects \$500,000 per year with five days of hygiene per week. No HMO, no Denti-Cal. Office has five equipped operatories, but does not have digital x-rays. Asking \$270,000.

NORTHRIDGE GENERAL PRACTICE FOR SALE: Over 25 years of goodwill in the same location. Prime, growing, upper middle income area of Northridge. Seller collects over \$700,000 per year and nets over \$275,000 per year. Seller works four days a week and has three days of hygiene per week. Refers all endo, all oral surgery, most removable, most perio and all ortho. Seller works no evenings or weekends and does no advertising. The practice does not accept HMO or Denti-Cal patients. Asking \$600,000. – **SOLD AT FULL PRICE**

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Very stable history of collections for the past four years with less than \$5,000 variation from the lowest to the highest year with average annual collections of \$772,000 and average net income of \$225,000 per year. Seller works a short four day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$600,000.

DUARTE GENERAL PRACTICE FOR SALE: Twenty-three years of goodwill. Located on a corner with good visibility and signage. Seller works two and a half days per week. Average annual collections of \$395,000 with a net income of \$190,000 per year. Seller refers implants, difficult endo, difficult oral surgery and perio surgery. The office has three equipped operatories plus one additional operatory that is plumbed but not equipped. The equipment is older but very functional. Motivated! Retiring. Asking \$275,000. – **PENDING AT FULL PRICE**

BURBANK FEE FOR SERVICE PRACTICE FOR SALE: With over 40 years of goodwill, this practice collected \$1,504,000 in 2013 and \$1,470,000 in 2014 with a net income of \$590,000 and \$625,000, respectively. Current year is on track for the same. Five days of dentistry per week plus nine days of hygienist coverage per week averaging about 100 recalls per week! Seller refers all endo, all perio surgery, all ortho, all implant placement and almost all oral surgery. No HMO, no Denti-Cal, no evenings and no weekends. Five operatories in a free standing building. Asking \$1,250,000. – **SOLD AT FULL PRICE**

LONG BEACH FEE FOR SERVICE PRACTICE FOR SALE: Highly desirable Naples area practice has been established at this location 37 years. Consistent collections for the past 5 years, including this year, of over \$600,000 per year (2015 is projected to be over \$650,000). Seller works four days per week with eight days of hygiene per week (2 hygienists per day). Over 1,600 patients on recall. Seller refers all endo, all perio, most oral surgery and all ortho. Five operatory office in a professional building. Asking \$475,000. – **PENDING AT FULL PRICE**

LANCASTER STARTER PRACTICE FOR SALE: Thirty plus years of goodwill. Visible location with three equipped operatories. Seller collects \$200,000 per year and refers all oral surgery, all endo, all perio surgery and all ortho. Practice does zero marketing, does not accept Denti-Cal or HMO. Immediate upside potential for a dentist that does endo and oral surgery and is willing to market the practice. Seller has had a history of medical problems and now must sell. Motivated! Make offer! Asking \$85,000.

CARSON STARTER PRACTICE FOR SALE: Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$126,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$100,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Collected over \$525,000 in the past twelve months with a net income of \$225,000/year. 3 days of hygiene per week. 50% PPO and 50% HMO patients. 4 operatory office with digital x-rays. Retail building with great visibility on Los Angeles Avenue. Asking \$405,000.

BURBANK GENERAL PRACTICE FOR SALE: Collects \$195,000 on 4 days per week with no marketing, no HMO, and no Denti-Cal. Seller refers all molar endo, all perio surgery, most oral surgery and all ortho. Three equipped operatories in a one-story retail building with excellent visibility. Asking \$145,000. – **SOLD AT FULL PRICE**



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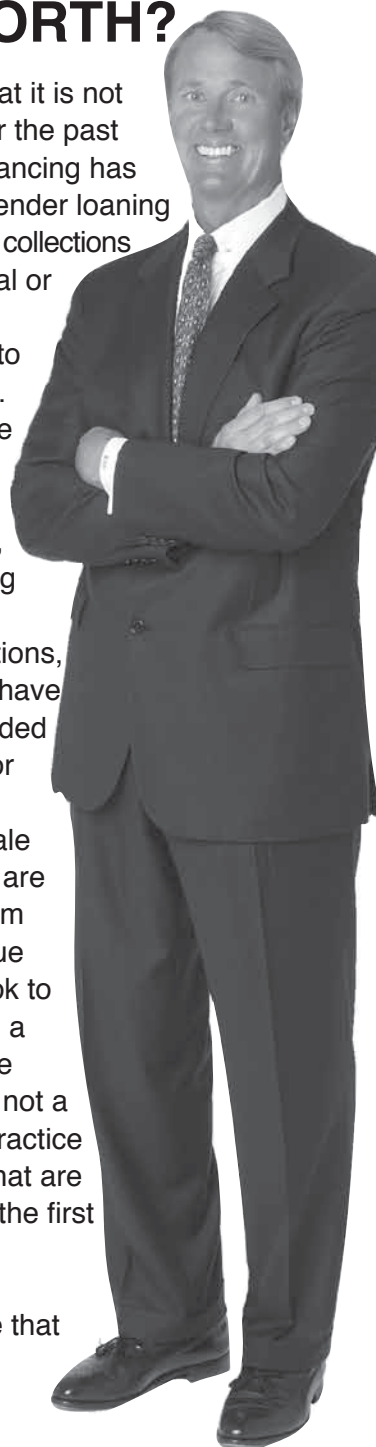
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WHAT IS MY PRACTICE WORTH?

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Beware of any broker promising 100% of gross collections, as those valuations are not attainable. Those numbers have not been seen for many years and even then they included the accounts receivable, which is trading your money for their money minus a commission. Don't allow greed to mislead. Have the facts. If your practice has been for sale for more than three months, something is wrong. If you are considering the sale of your practice, get references from your prospective brokers and call them to see what value they were given at the time of the listing, how long it took to sell the practice and, ultimately, at what price. Selling in a reasonable amount of time at full price suggests that the practice was realistically priced from the beginning and not a "bait and switch" listing technique. Remember, dental practice buyers are not that different from home buyers, those that are serious and qualified are out there looking. As a result, the first buyers are usually your best buyers.

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Dental Practice for Sale Los Angeles County, CA

City of Industry - Seller Retiring!

- Shopping plaza at corner of major intersections.
- PPO/Cash. ~1,300 sq.ft.
- 2 Eq. Ops + 2 add't plumbed

Downey - Modern Office!

- Street front location.
- 8 Operatories, ~2,000 sq.ft.
- Affordable Rent!

Gardena - Busy Intersections

- Strip mall nearby anchor stores.
- High Traffic. Great Visibility.
- 4 Operatories, ~2,100 sq.ft.

Hawthorne - Shopping Plaza!

- GP located on Shopping Plaza on major intersection.
- 2 Eq. Ops + 4 plumbed, ~1,800 sq

Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Stable Pt Base

Los Angeles - Gross ~\$356K

- Well Known Medical Building Close to Retail/Shopping Center
- 4 Operatories, ~1,397 sq.ft.

Pico Rivera - Busy Street

- Excellent visibility and signage.
- 4 Equipped Ops, ~1,000 sq.ft.

S. Pasadena - Seller Retiring!

- Gross 2015 ~\$445K
- PPO/FFS. No HMO. 4 Eq. Ops

Torrance - Gross ~\$330K

- Digital Office located in Shopping Plaza on Main Street.
- PPO/FFS. No HMO. No Dential.
- 2 Eq. Ops + 1 plumbed, ~1,100 sq

Valencia - Gorgeously Design

- Real Estate & Practice for Sale
- 2015 ~\$830K Cash/PPO
- State of the Art Practice
- 6 Operatories, ~2,200 sq.ft.

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street

- Gross ~\$200K on 2 days/wk
- High Visibility, Cash/PPO
- 5 Operatories, ~1,784 sq.ft

Dental Practice for Sale Orange County, California

Fullerton - Gross ~\$835K

- Supermarket Shopping Center
- Busy Street, great visibility
- 3 Eq Ops + 1 Add't Plumbed

Huntington Beach - Low Rent!

- Starter Practice in Medical Bldg
- Digital. 3 Eq. Ops, ~1,200 sq.ft.

Laguna Hills - Beautiful Office

- Increasing Revenue. Cash/PPO.
- Busy Retail Shopping Center.
- 4 Eq. Ops, Approx. 1,750 sq.ft.

Mission Viejo - Gross ~\$1.2 Mil

- Large Shopping Center
- Mostly PPO/Stable Pt Base
- 7 Operatories, ~2,700 sq.ft.

San Juan Capistrano - Modern!

- Prime Location! Shopping Ctr.
- Beautiful, Starter Office.
- 3 Equipped Ops, ~1,100 sq.ft.

Dental Practice for Sale Riverside County, CA

Corona - Retail Shopping Ctr!

- Gross ~\$285K. Main Street.
- 5 Equipped Ops, ~1,100 sq.ft.

Moreno Valley - Gross ~\$235K

- Stand Alone Building & Dental Practice for Sale
- High Visibility on Busy Street
- 4 Eq. Ops + 5 Add't Plumbed
- 2,500 sq.ft., 9-10 Parking Space

Dental Practice for Sale San Bernardino County, CA

Fontana - Main Street!

- Highly visible retail shopping center. Off the 10 Freeway.
- Affordable Rent! ~1,350 sq.ft.
- 3 Eq. Ops + 1 Add't Plumbed

Ontario - Seller Retiring!

- Starter Practice on busy main street. Good visibility. Low Rent!
- 3 Equipped Ops, ~1,100 sq. ft.

Buy Two Practices Together Dental Practices for Sale in Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- Both Dental Practices are in Large Retail Centers.
- **Rialto:** ~3,500 sq.ft. 8 Ops
- **Rancho:** ~2,100 sq.ft., 5 Ops.
- **Don't Miss This Opportunity!**

Dental Practice for Sale Northern California

Concord - Gross ~\$125K Practice & Real Estate Available

- Freestanding building
- 2 Ops + 2 Plumbed, 1,500 sf

Dublin - Gross ~\$785K

- Prime location. Shopping Center
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

Hayward - Gross ~\$490K

- Located in shopping center.
- Mostly Cash/PPO, ~1,800 sf
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Richmond - Gross ~\$500K

- Seller is Retiring.
- One Story, well maintained, high visibility on major road.
- 4 Equipped Ops, ~1,500 sq.ft.

San Bruno - Gross ~\$235K

- Retail shopping mall
- 5 Eq. Ops, 1,300 sq.ft.

San Jose - Gross ~\$385K

- Located on busy main street in Medical Professional Building.
- 4 Eq. Ops, 1,465 sq.ft.

San Jose - Great Location

- Starter Practice in Strip Mall.
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Dental Practice for Sale San Diego County, CA

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ANAHEIM – General Practice located in a busy shopping center with a heavy traffic flow intersection. Great opportunity for a first time buyer to build their dream practice. This practice consists of 3 equipped operatories in an 864 sq ft suite. It's computerized with Dentrix software. This is a digital office. The seller is currently working 5 days/wk and seeing approximately 8-10 patients per day, with 20 new patients per month. There is one hygienist that works 1 day/wk that sees 8 patients per day. Does advertising. Grossed \$416K in 2015. **BUYER'S NET of \$87K.** Please contact your CPS Agent for more details. **Property ID #5103.**

IRVINE - This General Practice was established in 2004 with 12 years of goodwill. Located in a one story medical building with utilities included. The office consists of 776 sq ft. There are 2 equipped operatories with 1 that is not equipped, but plumbed. Computerized with Easy Dental. This practice is digitally equipped with 1 sensor. Seller is currently working 2 1/2 days/wk. Sees approximately 7-10 new patients/mo. **Grossed approximately 2014 \$272K. Buyer's net of \$117K.** Great practice with affordable rent. Please contact your CPS Agent for more details. **Property #5088.**

LOS ANGELES COUNTY – Well established Perio / Implant practice located a single story professional building with excellent street visibility. Has rear parking. It consists of 6 equipped operatories which 2 are set up for surgery in a 2,396 sq ft office. It's computerized with Dentrix software and Digital X-ray. 100% Patient/GP referral. Retiring seller is currently working 4 days/wk and 1 day/wk of hygiene. Averaging approx. 15-20 new patients/mo. Fee for service. No HMO. Grossed approximately \$545K in 2015. **BUYER'S NET OF \$93K.** Please contact your CPS Agent for more information. **Property ID#5098.**

ORANGE COUNTY – General Practice established in 2009 is located in the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrix software. On a approximately 2,200 (usable) suite. Full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/Cash/Cap (Averaging \$3500/mo in Cap checks). **Grossed approximately \$677K in 2015. Buyer's net of \$174K.** A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.**

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ARCADIA – General Practice + Building. Well established practice with over 36 years of goodwill is located in a one story duplex building. Rents second duplex. This office consists of approximately 1,000 sq ft. Has 3 equipped operatories. Computerized with SoftDental. No Digital X-ray. 100% Patient Referral. Seller is currently working 3 days/wk and has 4 days/wk of hygiene. Refers-out specialty. Sees approximately 5-8 new patients/mo. Fee for service. Grossed approximately \$425K in 2015. **Buyer's net of \$91K.** Great practice to own your own building with rental income. Please contact your CPS Agent for more details. **Property ID #5102.**

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DUARTE (GP) – Turn-Key practice located in a busy shopping center. Has great signage. Practice consists of 2 equipped operatories, 1 plumbed not equipped in a 996 sq ft office. Seller is currently working 3.5 days/wk and Associate 1 day/wk. Sees approximately 9-10 patients/day. Insurance/Cash/Denti-cal/Cap. It's computerized with DentiSoft software and digital x-ray (1 sensor). **Grossed approximately \$132K in 2015.** Excellent opportunity. Low sales price! Please contact your CPS Agent for more details. **Property ID #5048.**

GLENDALE (GP) - Corner location only minutes away from the Rose Bowl and the popular shopping mall, the Americana. The great location with excellent visibility and signage will help continue the growing trend of this practice. The practice consists of 3 equipped operatories with 1 plumbed not equipped in consultation room. It's computerized with Practice Management software and Digital X-ray. Seller works 4 days/wk and Associate 2 days/wk. Sees approximately, 10-16 patients/day. Insurance and cash only. No HMO. Does minimal advertising. **Grossed approximately \$550K in 2015. BUYER'S NET OF \$283K.** Please contact your CPS Agent for more information. **Property ID #5045.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. **Grossed approximately \$215,522 in 2015. BUYER'S NET of \$105K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA PUENTE – General practice + Real Estate. This practice is a historical landmark circa 1961 for the city of La Puente, previous owner built out the first dental practice for the city servicing the Latino community. Current owner established over 26 years ago and it's located in a single free standing building with private parking lot. Building for sale. The property is well maintained inside and out. Seller is currently working 1 day/wk and Associate 2 days/wk. Seeing 20-30 new patients/mo. PPO/Cash/Denti-cal/HMO practice. 100% patient referral. Practice consists of 4 equipped operatories in a 1,200 sq ft office. Has custom made program system to keep track of patient information. **Grossed approximately \$452K in 2015. Net of \$167K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5101.**

LAWNDALE - Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

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LOS ANGELES – Modern designed General / Implant practice with over 20 years goodwill is located in a 12 story building. This office consists of 9 spacious equipped operatories with digital x-ray and intra oral camera. It's computerized with Dentrax software. Seller is currently working 5 days/wk with Hygienist 5 days/wk, Endo 1x/mo, Ortho 1x/mo, Perio 3-4 days/mo and Prosth 6-7 days/mo. Sees approximately 50-60 new patients/mo. PPO and Cash patient base. **Grossed approximately \$3.3M in 2015. BUYER'S NET OF \$977,213.** Great practice. Please contact your CPS Agent for more details. **Property ID #5090.**

LOS ANGELES COUNTY – Well established Perio / Implant practice located a single story professional building with excellent street visibility. Has rear parking. It consists of 6 equipped operatories which 2 are set up for surgery in a 2,396 sq ft office. It's computerized with Dentrax software and Digital X-ray. 100% Patient/GP referral. Retiring seller is currently working 4 days/wk and 1 day/wk of hygiene. Averaging approx. 15-20 new patients/mo. Fee for service. No HMO. **Grossed approximately \$545K in 2015. BUYER'S NET OF \$93K.** Please contact your CPS Agent for more information. **Property ID#5098.**

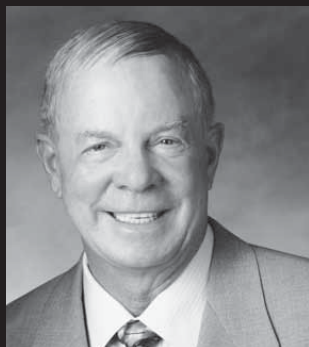
NORTH HOLLYWOOD / TOLUCA LAKE - Established practice with 29 years of goodwill. This general practice is located in a corner 2 story medical / dental building with great street visibility and heavy traffic flow. Easy access to the freeway. Practice consists of 5 equipped operatories with Digital X-ray and Practice Works software on a 1,500 sq ft suite. Seller is currently working 4 days/wk with Associate 2.5 days/wk and 7 days/wk of hygiene. PPO and Cash only. Sees approximately 25-30 new patients/mo. Does minimal advertising. **Projecting approximately \$1,266,966 for 2015.** Great practice. Please contact your CPS Agent for more. **Property ID #5081.**

NORTH HOLLYWOOD – Well established general practice with 50 years of goodwill. Family owned. This digital office is located in a single story stand alone building with lots of heavy traffic flow and street visibility. Has great signage. Family member owns the building. Not for sale. There is rear parking and street parking. Practice consists of 5 equipped operatories, 1 plumbed not equipped in a 1,750 sq ft office. It's computerized with Dentrax software. Major equipment is approximately 2-5 years old. Seller is currently working 6 days/mo and sees approximately 13 new patients/mo. Fee for service. **Grossed approximately \$453K in 2015. BUYER'S NET OF \$109K.** Seller has 2 other offices. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5089.**

NORWALK - Price Reduced!! With over 65 Years of Goodwill, this practice is well known in the local community. It is also a corner location, right off of the 5 freeway. Currently while only operating on 1 day a week, it is still driving good numbers. Practice consists of 3 equipped operatories and 1 plumbed not equipped. Note the private office is plumbed, and also has in place cabinetry with a stainless steel sink which could be used for a fourth operator. **Projecting approximately \$271K for 2015.** Please contact your CPS Agent for more details. **Property ID # 5026.**

POMONA – Leasehold Improvements & Equipment Only! This modern designed practice has been known a dental office for over 50 years. Located in a single story professional building with plenty of private parking. The practice consists of 4 equipped operatories, lab room, sterilization area, lounge room, private office and 3 storage rooms in an approximately 1,400 sq ft office. Just minutes away from the 10 freeway. Close proximity to a local hospital, Western University and the Pomona Fairgrounds. Landlord is easy to work with and offers a very rare gross lease (NO common area or triple net fees). Great opportunity for a starter office. Please contact your CPS Agent for more details. **Property ID #5057.**

SANTA CLARITA (GP) – This turn-key practice is located in single corner location with heavy traffic flow and excellent street visibility. Practice consists of 3 fully equipped spacious operatories and 5 plumbed not equipped in a 2,600 sq ft office. Plumbed for Nitrous and H2O. It's computerized with Easy Dental software and digital x-ray. Has new equipment. Seller works 2 days/wk with 2 days/ of hygiene and sees approximately 10 new patients/mo. Cash and PPO Only. No HMO. Reestablished the practice in September 2013. Has long term lease. Averaging \$18,532 per month on a part time schedule. **Grossed approximately \$230K in 2014 and projecting approximately \$222K for 2015.** Great opportunity for a 1st time buyer or second office. Please contact your CPS Agents for more information. **Property ID #5013.**



John W. Knipf, President

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TORRANCE – General practice located in a busy single story shopping center with lots of traffic. Practice consists of 3 equipped operatories, sterilization/lab combo, consultation room, lounge, front and private office in an approximately 1,046 sq ft suite. Computerized with digital x-ray. Seller works 4 days/wk and sees approximately 10-12 new patients/mo. No HMO. **Projecting \$325K for 2015. BUYER'S NET OF \$103K.** Great office. Please contact your CPS Agent for more details. **Property ID #4477.**

WEST COVINA - Leasehold Improvements and Equipment Only! This practice is located up against the Foothill Mountains less than 1/2 mile off the 10 Freeway for convenient access. The area around our newly built-out office is exploding with growth, and surrounded by too many anchor tenants to mention. Notably are the 130+ new townhomes that are being built right in front of our practice. The practice consists of 7 equipped operatories, 1 plumbed not equipped in a 2,450 sq ft office. It's computerized with Dentrax software and digital X-ray (1 sensor). The Seller is the landlord is willing to negotiate a good lease. Please contact your CPS Agent for more details. **Property #5077.**

WEST COVINA – General practice with 13 years of goodwill is located one story building in busy shopping center. This practice consists of 5 equipped operatories. Has digital x-ray with 3 sensors. Sellers are currently working 2 days/wk with Associate 3 days/wk. See approximately 20-25 new patients/mo. Insurance / Cash / Some Denti-cal. No HMO. **Grossed approximately \$459K in 2015. BUYER'S NET OF \$179K.** Please contact your CPS Agent for more information. **Property ID #5083.**

ORANGE COUNTY LISTINGS

ANAHEIM (GP) - Price Reduced!! The practice has over 24 years of goodwill to offer. With very convenient freeway access, it is currently located in a single story strip mall and right around the corner from Anaheim Memorial Medical Center. This practice consists of 3 equipped operatories in a 959 sq ft suite. It's computerized with Dentrax software. No digital. Retiring seller is currently working 4.5 days/wk and sees approximately 12-15 patients/day on a busy day. PPO/Cash/Denti-cal. Patient base is approximately 60% young adults. 100% Patient Referral. **Grossed \$467K in 2014. Projecting approximately \$480K for 2015. BUYER'S NET of \$198K** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5066.**

ANAHEIM – General Practice located in a busy shopping center with a heavy traffic flow intersection. Great opportunity for a first time buyer to built their dream practice. This practice consists of 3 equipped operatories in an 864 sq ft suite. It's computerized with Dentrax software. This is a digital office. The seller is currently working 5 days/wk and seeing approximately 8-10 patients per day, with 20 new patients per month. There is one hygienist that works 1 day/wk that sees 8 patients per day. Does advertising. **Grossed \$416K in 2015. BUYER'S NET of \$87K.** Please contact your CPS Agent for more details. **Property ID #5103.**

IRVINE- This General Practice was established in 2004 with 12 years of goodwill. Located in a one story medical building with utilities included. The office consists of 776 sq ft. There are 2 equipped operatories with 1 that is not equipped, but plumbed. Computerized with Easy Dental. This practice is digitally equipped with 1 sensor. Seller is currently working 2 1/2 days/wk. Sees approximately 7-10 new patients/mo. **Grossed approximately 2014 \$272K. Buyer's net of \$117K.** Great practice with affordable rent. Please contact your CPS Agent for more details. **Property #5088.**

MISSION VIEJO – Leasehold Improvements and Equipment Only! Great opportunity for a first time buyer to built their dream practice or buy an additional office. This beautiful modern designed practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,254 sq ft suite. The office is located in a two story medical / dental building. The major equipment is approximately 2 years old. Good lease for the area. Please contact your CPS Agent for more details. **Property ID #5095.**

NEWPORT BEACH - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients/mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plumbed not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). **Projecting approximately \$663,189 for 2015 with a Buyer's Net of \$140,982.** Great practice. Please contact your CPS Agent for more details. **Property #5086.**

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Tony Frechette, V.P.

ORANGE (GP) – Well established practice with 42 years of goodwill. This practice consists of 8 equipped operatories in a 2,640 sq. ft. suite located in a two story free standing building on a busy street. The 2nd floor has a lab, lounge, & office. Attracting approximately 30+ new patients/mo. Intra Oral Camera, Digital X-ray, & Dentrux Software. PPO & Cash Practice. **Grossed approximately \$830K in 2015 with a Buyer's Net of \$330K.** Please contact your CPS Agents for more details. **Property ID #5059.**

ORANGE - Dental Practice Building for sale located next to the Historic Orange Circle. This beautifully remodeled free standing building is ~1,500 Sq. Ft. and consists of 4 spacious fully equipped operatories, with digital x-ray units and a Pano. It is walking distance to shops and restaurants and has convenient access to the 22, 55 and 57 freeways. The Seller has outgrown the location and transitioning his patients to his other practice in Costa Mesa. All of the equipment is in place to start generating income. Please contact your CPS Agent for more details. **Property ID #5082.**

ORANGE COUNTY – General Practice established in 2009 is located in the second floor of a two story retail / medical building with excellent street visibility and heavy traffic flow. Great signage. This modern designed practice consist of 7 equipped operatories with Dentrux software. On a approximately 2,200 (usable) suite. Full time office averaging 60-70 new patients/mo. Seller is grossing approximately \$56K in monthly revenues. PPO/Cash/Cap (Averaging \$3500/mo in Cap checks). **Grossed approximately \$677K in 2015. Buyer's net of \$174K.** A must see. Great opportunity. Please contact your CPS Agent for further details. **Property ID #5104.**

RANCHO SANTA MARGARITA – State-of-the-Art general practice located in a 2 story shopping plaza. Established in 2005. This beautiful office consists of 7 equipped operatories with digital x-ray and Dentrux software in a 2,250 sq ft suite. The seller is currently working 3.5 days/wk, Perio 1x/mo and with 4 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO / Cash /Some HMO. Grossed \$781K in 2014 and **Projecting \$811K for 2015 with monthly revenues of \$67K. NET OF \$176K.** Great practice. Please contact your CPS Agent for details. **Property ID #5079.**

SANTA ANA – General practice located in a busy 2 story strip mall with ample parking. This practice consists of 4 days/wk and sees approximately 15-20 patients/day. PPO and cash only. No HMO or Dental. **Grossed approximately \$477K in 2015. BUYER'S NET OF \$220K.** Please contact your CPS Agent for more details. **Property ID #5075.**

SOUTH ORANGE COUNTY (ORTHO/PEDO/GP) – This State-of-the-Art office is located in a two story medical / dental building. Has new built-out which includes a Panoramic + Cephalometric. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Long established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. **Grossed approximately \$361K in 2015.** Beautiful office. Please contact your CPS Agent for more details. **Property ID #5100.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

APPLE VALLEY (GP) – Price Reduced! Established in 1978 this, practice is located in one story building. It consists of 3 equipped operatories with EagleSoft software and digital x-ray in a 1,350 sq ft suite. Seller is currently working 4 days/wk and sees approximately 15-20 new patients/mo. There is 2 days/wk of hygiene. Insurance and cash only. Does minimal advertising. Remodeled the office in Feb 2014. Has monthly revenues of \$43K. **BUYER'S NET OF \$164,019.** Great practice. Please contact your CPS Agent more details. **Property ID #5044.**

CHINO HILLS - Leasehold Improvement & Equipment Only! This dream practice was built out when a rare opening in the Costco Center became available. Everything is completely new, and built out exquisitely. Over \$8,000 was invested in just the frameless glass frontage, giving maximum exposure to the restaurants and retail store next to, and surrounding our practice. There is more traffic in the parking lot, than many major intersections in the area. The practice consists of 3 equipped operatories, 2 plumbed not equipped, lab & sterilization area, lounge room, storage room, consultation room, dark room, and private office in a ~1,470 sq ft suite. Move on your dream practice now, or it will be somebody else's! Area is surrounded by residential homes. **Property ID #4501.**

INDIAN WELLS – Price Reduced!! Great opportunity. This modern designed practice consists of 4 equipped operatories, lab room, lounge room, Cat Scan + Pano x-ray room, 2 consultation rooms, sterilization area, dark room and 2 private offices plus lecture room in a 2,850 sq ft office. Computerized with Intra oral camera. Major equipment is 10+ years old. Seller will be focusing on his primary offices. Located on a one story building near shopping plazas and residential community. Grossed \$189K in 2015 on 1 day/wk schedule. Please contact your CPS Agent for more information. **Property ID #5041.**



Fred Vuittonet, V.P.

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MURRIETA - Well established general practice located in a 2 story medical dental building. Practice consists of four equipped operatories in a 1,350 sq ft suite. It's computerized with Easy Dental software, digital x-ray and intra oral camera. Seller work 1.5 days/wk each, Ortho 1x/mo with 2 days/wk of hygiene. Fee for service Cash Only. Averaging 30 new patients per month. **Projecting \$496K for 2015. BUYER'S NET of \$193K.** Please contact your CPS Agent for more information. **Property ID #5061.**

MURRIETA - General practice located in a busy single story shopping center. Practice consists of 4 equipped operatories and 1 plumbed not equipped on a approximately 1,790 sq ft suite. Seller is currently working 1 day/mo, Associate 4 days/wk and Ortho 1 day/mo. Seeing approximately 25 new patients/mo. Fee for service and PPO insurance. No HMO. Does some advertising. It's computerized with QSI Cloudbase. Established in June 2014. **Grossed approximately \$526K in 2015. Buyer's approximately net of \$175K. Property ID #5105.**

PALM DESERT - Well established general practice located in a free standing building. This modern designed practice consists of 5 equipped operatories in a 2,350 sq ft office. It's computerized with Genesis software. 100% patient referral. Seller is currently working 4 days/wk and sees approximately 15-20 new patients/mo. Has 8 days/wk of hygiene. Insurance and cash only. **Grossed \$1,139,675 in 2014. BUYER'S NET of \$314K.** Refers all specialty. Seller is moving out of state. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5058.**

PALM SPRINGS - Price Reduced!! General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. **Grossed approximately \$406,109 in 2015. BUYER'S NET OF \$157K.** Please contact your CPS Agent for more information. **Property ID #4487.**

RANCHO MIRAGE - Well established General practice located in a large busy shopping center. This practice consists of 3 equipped operatories and 2 chairs in open bay in an approximately 1,400 sq ft suite. It's computerized with Easy Dental and digital x-ray. Seller is currently working 4 days/wk and sees approximately 20-25 new patients/mo. Fee for service. NO HMO. Referring Ortho out. New grocery store was built next door bringing walk-ins. **Grossed approximately \$553K in 2015. BUYER'S NET OF \$170K.** Please contact your CPS Agent for more details. **Property ID #5096.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

EL CENTRO (GP + BLDG) - Price Reduced!! Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. **Grossed approximately \$331K for 2015.** Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

ENCINITAS (GP) Absentee Owner - The practice has been in business for 9 years. This is a beautiful location with a Spanish theme that can be seen in the thought out the building. It consists of has 2 spacious equipped operatories, with 1 operator that is plumbed not equipped. Two associates work a total of 4 days/wk and see approximately 15 new patients/mo. This office is very clean and has a great staff as well as, reasonable rent. **Grossed \$327K in 2015 with a Buyer's net of \$81K.** Excellent opportunity. Seller is working with a non-profit organization. Please contact your CPS Agent for more information. **Property ID #5099.**

OCEANSIDE - Price Reduced!! - General practice established in 1998 is located in a professional medical dental building. This practice consists of 5 spacious equipped operatories. It's computerized with Dentrix software and digital laser x-ray (1 sensor). Seller is working 2 day/wk with 1 day/wk of hygiene. Sees approximately 18 patients/day. PPO/CASH/HMO. **Grossed \$374K in 2014 and Projecting approximately \$359K for 2015.** Please contact your CPS Agent for more information. **Property ID #5069.**

POWAY - General practice with over 20 years of goodwill is located in a one story building. Currently the Seller is working 4 days/wk and sees approximately 5-10 new patients/mo. PPO and Cash Only. Practice consists of 2 equipped operatories and 1 plumbed not equipped in a 1,240 sq ft suite. Does minimal advertising. **Grossed approximately \$181K for 2015.** Seller will be retiring. Great opportunity for a starter practice or for an experienced dentist with a vision to expand. Please contact your CPS Agent for more details. **Property ID #5084.**

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Dan Parnell, V.P.

SAN DIEGO – Established in 1986 this general practice is located in a two story professional building with ample parking. Seller is currently working 3.5 days/wk with approximately 15 days of hygiene/wk. PPO and Cash only. No HMO. Practice consists of 7 equipped operatories in approximately 2,980 sq ft suite. Computerized with Practice Work software and digital x-ray. Grossed \$1,982,000 in 2014 and **Projecting \$1,847,381 for 2015. BUYER'S NET OF \$357K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5072.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

BAKERSFIELD - Price Reduced!!! The practice offers over 18 years of goodwill, and is a standing landmark known for its dental services. Located in a medical hub center for the city, the practice is across the street from the area's hospital, and conveniently located next to a pharmacy. The building owner who is also a dentist, occupies the other half of the free standing building, and very easy to work with. With a great rent, easy to work with landlord, and room to even expand further. Practice consists of 6 equipped operatories, 1 plumbed not equipped in a 1,800 sq ft suite. Computerized with EagleSoft software and Digital X-ray. Insurance/Cash/ Cap. Seller works 1 1/2 days/wk, 2 Associate 1 day/wk each. 100% patient referral. **Grossed approximately \$358K in 2015. BUYER'S NET OF \$95K.** Great potential for full time buyer. For more information, please contact your CPS Agent. **Property ID #5060.**

SAN LUIS OBISPO COUNTY – Beautiful well established practice located in a two story medical / dental building. Seller works approximately 4 days/wk, Endo 2x/mo and with 8 days/wk of hygiene. See approximately 60 patients/mo. Insurance and cash only. The practice consists of 6 equipped operatories, lab room, x-ray room, storage room, consultation room, large sterilization room, and large private office in a 2,626 sq ft suite. It's computerized with EagleSoft software and digital x-ray. Has monthly revenues of \$109K. **Buyer's net of \$403K.** Excellent opportunity. Please contact your CPS Agents for more information. **Property ID #5037.**

SIMI VALLEY – General Practice + Building. With over 50 years of goodwill and well known in this community, this practice is located in a single story free standing building on a 18,080 sq ft lot. It consists of 4 equipped operatories and 1 plumbed not equipped (x-ray room). Computerized with Diamond Dental. Major equipment is new to 12 years old. Seller is currently working 3.5 days/wk and sees approximately 16-20 patients/day. Hygienist works 4 days/wk and sees 8-10 patients/day. Insurance and Cash only. No HMO or Denti-cal. 100% patient referral. Refers out all specialties. **Grossed approximately \$454K for 2015. BUYER'S NET OF \$118K.** Great practice with room to grow. Please contact your CPS Agent for more information. **Property ID #5087.**

SPECIALTY OFFICE LISTINGS

CHINO (Ortho) – Leasehold Improvement and Equipment Only + Condo. This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

LOS ANGELES COUNTY – Well established Perio / Implant practice located in a single story professional building with excellent street visibility. Has rear parking. It consists of 6 equipped operatories which 2 are set up for surgery in a 2,396 sq ft office. It's computerized with Dentrux software and Digital X-ray. 100% Patient/GP referral. Retiring seller is currently working 4 days/wk and 1 day/wk of hygiene. Averaging approx. 15-20 new patients/mo. Fee for service. No HMO. **Grossed approximately \$545K in 2015. BUYER'S NET OF \$93K.** Please contact your CPS Agent for more information. **Property ID#5098.**

SOUTH ORANGE COUNTY (ORTHO/PEDO/GP) – This State-of-the-Art office is located in a two story medical / dental building. Has new built-out which includes a Panoramic + Cephalometric. A new commercial complex is under construction right across the street from our practice adding to the new residential developments in this affluent community. Next to our practice is a pre-school, multiple grade schools, a middle school and a high school. The practice consists of 2 equipped operatories, great for a GP and 5 chairs in open bay on a approximately 3,100 sq. ft. suite. Long established practice. Fee for service and PPO insurance. No HMO. Mostly patient referral. **Grossed approximately \$361K in 2015. Beautiful office.** Please contact your CPS Agent for more details. **Property ID #5100.**

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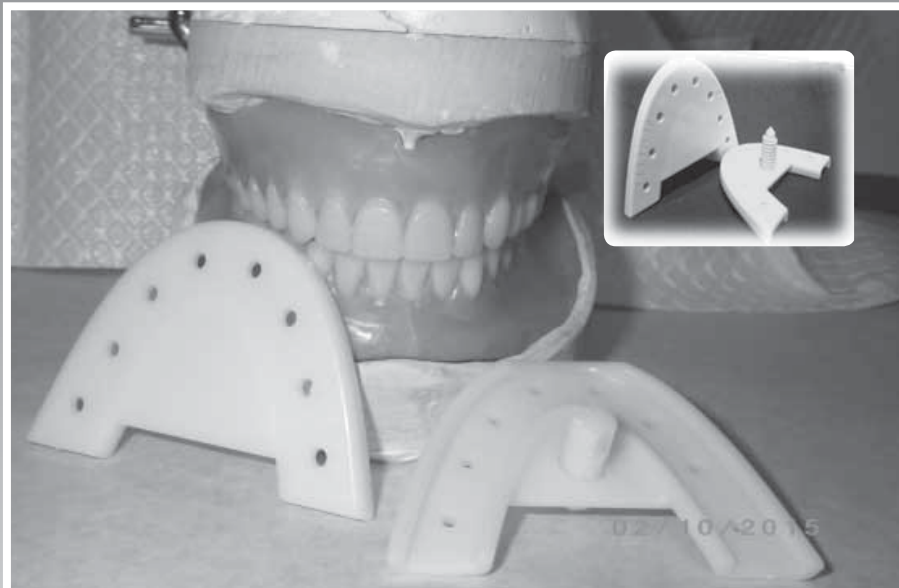
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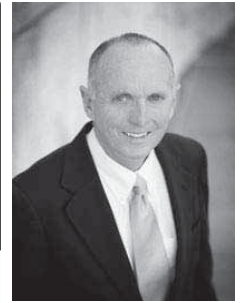
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Broker #01780656

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Premium Practice Listings

North Central Los Angeles #1100

Restorative cash fee-for-service practice, contemporary suite/ all digital, 2015 revenues \$725K, three year average net profit = 43.5%
Asking \$575,000

South Orange County #1099

Restorative fee-for-service practice, five (5) equipped treatment rooms, contemporary 2,000 sq ft., digital x-ray, lasers, intraoral cameras, 37 years of goodwill, seller will work-back, 2015 Gross revenues \$1,408,278

Asking \$1,300,000

Sonoma County #1101

General Dental Practice and Building

2,415 Square Foot Digital Suite
Five (5) treatment rooms
Eight Days/Week Hygiene
2015 Gross \$1,551,905
2014' & 2015' Average

★ Net Profit = 42.55% ★
Practice asking Price \$1,150,000

South Orange County #1103

Shopping center location, digital restorative practice, 2015 gross revenues = \$896,296, three year average net profit = 49%
Asking \$775,000

East Bay San Francisco #1104

Fee-for-service **NEW!!**
Restorative/ Esthetic practice
Beautiful digital office
Six (6) treatment rooms
2015 gross revenues = \$1,639,289
Asking \$1,350,000

Central Valley #1094

ENDO Practice

Three treatment rooms, w/ one additional plumbed room, digital with microscopes, 2015 gross revenues \$900K, net profit approx 50%
Asking \$634,000

Fresno County #1091

Outstanding general dental practice and dental building for sale, approx. 2,400 sq ft., six (6) treatment rooms, practice fully equipped with digital x-ray equipment, seller retiring, practice gross in 2014 \$535,000.

**Asking \$347,500 for Practice
Asking \$695,000 for Building**

Placer County #1073

Fee-for-Service
Restorative Practice
Beautiful Contemporary Office in Great Location
All Digital with Cone Beam
2014 Gross Revenues \$1,629,000

Asking Price: \$1,198,000

I have come in contact with a variety of dental practice brokers throughout my career and I can confidently say there is no better than Dr. Phil Potter!"

Dr. Mark F. Olson

POPULAR DESERT AREA #D455 Grossing-\$1.6M gen/fam, ortho, Endo, TMJ. 9 ops. Busy Hygiene. ProMed Financial, Inc. 888-277-6633 vicki@promed-financial.com Brk# 01231364.

Dental office space for rent Modern newly remodeled space on prime location on van nuys civic center close to 101 and 405 fwys, wheelchair access, with lots of exposure, free parking, suitable for dentists, specialists, physicians, nurse practitioner and chiropractors...please call Azi 818 489 6201 or email at azihygiene@yahoo.com rent is negotiable, 450sq room with separate door and bathroom and separate entrance also available.

All on 4(tm) LEARN, SEE, DO One of a kind course where you treat patients. Implement this in your practice. Call 310-944-1536.

NEW OFFICE for LEASE in Covina, anchors Mexican grocery store. Great location on a major intersection. Busy shopping center. 909-913-4916.

PRACTICE FOR SALE/ INDIAN WELLS Modern office w/ 4 ops in 2,850 sq ft off. California Practice Sales, Inc. Phone: 714-639-2775.

LADERA HEIGHTS office share. 1800sqft with 4 equipped ops and 2 plumbed. Located on La Tijera Blvd, near 405 Fwy. Call(310)259-4569. maxwell4smiles@gmail.com.

Encino Sublease available for 2/3 days a week. A beautiful office in a professional building. Call (818)990-5588 or cell (818)231-2019 Dr. Keramati.

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office manager for Inland Empire is needed. At least 2 yrs experience, EagleSoft knowledge, and able to work on weekends. plz email hr@aavadental.com.

MONTEBELLO (4) op comput. G.P. for sale. (2) ops eq't'd. Located in a large busy Shop. Ctr. Gross Collections \$200K/yr p.t. Cash/Ins/PPO pts. Office receives many walk-ins. Seller retiring. D&M Practice Sales 818.591.1401.

HACIENDA HEIGHTS Turn-Key opportunity with condo suite for sale. Patient records included. Priced to sell. DDS Xpress Realty (951) 309-3196 Tina Ochoa BRE # 01049085.

Part Time Dentist wanted! Dentist 3 years exp on all phases of dentistry including extractions and molar endo. Must be available Saturdays. San Gabriel Valley area. Fax 6265750240 email alfonsoem1935@gmail.com.

Pedodontist Looking for PT board certified Pediatric Dentist. Please send your resume to Dentistry4u@yahoo.com.

TORRANCE - RETIREMENT 3ops two valuable contracts. RETAIL CLERKS& OP ENG Beau office. FP \$185. Call PPS TOJ FITTERER 714-832-0230.

Experienced General Dentist looking for associate position leading to buy in or buy out in San Fernando Valley. Please contact 818-943-8580.

Dentist Off needs Dentist 2+yrs exp-Fax Resume (909)933-6801 email: slopezriodsental@yahoo.com-Call 909-933-6800.

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.

Westminster GP Office for Sale. Beautiful 1561sqft office in a busy shopping plaza. 4ops with Adec chairs. Turnkey office with charts but not guaranteed. Contact Linda at (714)815-3662.

DENTAL PRACTICES WANTED in Sacramento, East/South Bay, San Ramon. 4-5 operatories. Collecting \$600K+. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfinc.com/LCFPracticeSales.com.

For Sale Adec Priority(old style)upholstered seat and back(brown). Like new.\$300.00.Matrix 1HP vacuum dental pump.\$600.00.PH:6196659319.

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Current Listings



REDLANDS PRACTICE

(6) eq. treatment rooms in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a **frequented center on a busy corner** with a Starbucks, established restaurants and a gas Station.

Approx. 1,000 active charts and has a contract with the local VA to take overflow. **80% insurance & 20% Cash.** Seller currently works 2.5 days/week but would like to move out of the area.

SOUTH RIVERSIDE COUNTY PRACTICE

(6) treatment rooms in a state of the art, spacious suite located in a busy shopping center w/ excellent exposure/ signage. Established practice attracting approx. 60+ new patients/mo. 80% Insurance & 20% Cash. Steady Collections of \$1.2 M for the past 2 years and Projecting approx. \$1.3 M for 2015. **Price Reduced - Buyer's Net over \$390,000.**

GARDEN GROVE PRACTICE



(5) eq. treatment rooms in 1,850 sq. ft. single story, free standing building with off street parking in the front and rear of the building. **Beautifully designed – just completely remodeled.**

Central OC location off the 22 freeway - **corner lot with pole sign! 32 years of Goodwill.** All Digital/ Paperless office. It doesn't get much better than that!

NEWPORT BEACH PRACTICE - Available

(3) treatment rooms & (2) plumbed not eq. treatment rooms in 1,200 sq. ft., 100% paperless, exquisitely designed suite in a professional complex on a busy street near Hoag Hospital. Seller collected \$300,000 last year. Low Overhead & Rent for the area. A must see to appreciate.

SANTA CLARITA VALLEY PEDO PRACTICE

High-end, quality, large pediatric practice with an excellent reputation, with room and base income. Long-term, knowledgeable, caring staff. Confidential Listing – Contact me for additional information.

BLYTHE PRACTICE

(4) ops in a 1,500 sq. ft. suite that rents for only \$1,000/mo. One story, free standing building w/ 10 Years of Goodwill. Limited competition in the area to service a large patient base. Seller has other offices outside the area and is only able to work 2 days/wk. Recreational area on the Colorado River that attracts over 200,000 "snowbirds" a year. MediCal credentials a must.



SANTA ANA PRACTICE

4 eq. treatment rooms in a 1,140 sq. ft. suite located in a two story Professional Center on a very busy street. Central OC location, convenient to the 55 freeway. 40+ Years of Goodwill. Low Overhead. Collected approx. \$322,874 for 2015 with a Buyer's Net of \$80K on a 2 day work week. Untapped Potential!



CHINO PRACTICE – New Listing

(3) eq. treatment rooms & (2) plumbed not eq. treatment rooms located in a 1,600 sq. ft. suite in a two story building in a multi-use, frequented center. Growing Area! Patient Charts included & Priced to sell!



HUNTINGTON PARK PRACTICE W/REAL ESTATE FOR SALE

(6) treatment rooms in a spacious, state of the art, nicely designed 2,900 sq. ft. suite close to downtown Huntington Park. Dental Suite is on the bottom floor with 4 treatment units on the second floor. Ample parking for patients and staff. Well-maintained property with good curb appeal. Projecting approx. \$645,057 for 2015.

RANCHO CUCAMONGA PRACTICE

(3) treatment rooms and (1) plumbed not equipped in a 1,600 sq. ft. suite. 2nd story location in a professional multi-building complex on a busy street - heavy daily traffic. Rent is very reasonable and all inclusive at \$2,900/mo. Seller has a second practice in Hesperia. Established in August of 2013, the practice is open 2.5 days a week and has approximately 600 active charts. You will not believe the price! **Backup Offers Encouraged.**

TRABUCO CANYON ORTHO/PEDO LOCATION



Located in a beautiful single story strip center across from O'Neill Park in Orange County, this spacious, well-designed modern suite has 4 Royal Model ORII chairs in an open bay. Excellent signage, ample parking, and super-reasonable rent at \$1,743/mo. This leasehold improvement/equipment opportunity is in the Orange County "money-belt." You would spend twice the asking price just to build this out. The Seller has other offices, and doesn't have the time to properly market and service the area. There is a referring GP literally next door, and with Dove Canyon and RSM within minutes, this is a practice that deserves your attention if you want to be in an affluent neighborhood.

My Promise To You

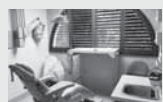
Hi...I'm Greg Beamer. When we meet to discuss the sale of your practice, I will take the time to understand your needs and background. I know that proper pricing is not just about numbers, it's about the entire picture. Once we have discussed the office and agree to the market price, I will present a listing agreement that allows me to go to work on your behalf. My listings are for about half the time-frame of most other brokers, so if you are not comfortable with the activity you can move on. I am hands-on and will honestly tell you what to expect throughout the process - I won't simply tell you what you want to hear. You are hiring me to be your guide, not a "yes man". I return calls, texts and emails promptly, and I encourage questions at any time, day or night. I will meet with you on your schedule, not mine. I take the time to structure the sale so it works for everyone. I value integrity and I have a reputation for standing beside my sellers all the way through the process. I don't like to leave anything to chance. The sale of your practice is a serious event - I know how important it is to you. Call me anytime.

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PASADENA PRACTICE

High income GP practice in a 2,200 sq. ft suite - multi-story medical dental building. Convenient to the 110, 210 and 134 freeways. 19 year practice is projecting \$1M sales for 2015. (6) treatment rooms and (1) plumbed not equipped. Solid patient base and a strong buyer's net. **Listed, advertised and under offer within 17 days.**

HUNTINGTON BEACH LOCATION



(3) treatment rooms, (2) consultation rooms, (1) recovery room, and plumbed for (2) additional treatment rooms in a 1,800 sq. ft. suite located in a two story medical/professional office building off a busy street. Currently an Oral Surgery Practice. The location could be a successful GP or Specialty Practice. The landlord is prepared to draft a new fair-market value lease. Selling as a Leasehold Improvements and Equipment Only. Motivated Seller will entertain any reasonable offer, and will provide O/S opportunity if buyer is a GP. Priced to Sell!

SAN DIEGO COUNTY W/ REAL ESTATE FOR SALE FOR LEASE

Excellent Opportunity, Confidential Listing - Contact me for more information.

IRVINE PRACTICE – New Listing

Exquisite practice with Beautiful, State of the Art Build-out and an excellent location. The suite offers (3) eq. treatment rooms & (2) plumbed not eq. treatment rooms in 1,650 sq. ft. suite in a multi-story professional building. Newer equipment and nice large windows w/ second floor views. 80% PPO & 20% Cash.



WEST LA PRACTICE

(3) eq. treatment rooms & (2) plumbed not eq. treatment rooms in 1,200 sq. ft. suite located in a two-story shopping center w/ excellent exposure and sign in the corner of two highly traveled streets. 70% Insurance & 30% Cash. Seller has a good net, a low overhead, great rent and loyal-affluent patient base.

COVINA PRACTICE – New Listing

(4) treatment rooms in 900 sq. ft. suite located in a single story, strip center. Highly traveled street near downtown Covina. 25 Years of Community Goodwill. Priced to Sell \$89,500!



INLAND EMPIRE PRACTICE

With 8+ operatories in a spacious suite in a stand alone building/retail center. \$1.1+ Million per year in collections. Call me to discuss!

CULVER CITY PRACTICE

(4) treatment rooms in 980 sq. ft. suite located on a busy street w/ excellent exposure and off street parking. Attracting 25+ new patients per month. PPO/ Cash Practice. Well established, community practice w/ an outstanding reputation for quality care.



SANTA MONICA LOCATION

(4) treatment rooms and (1) plumbed not eq. treatment room in a spacious, well-appointed suite located in a recently remodeled multi-story professional building. Rent is \$5,000/mo which is very reasonable for the area and quality of premises. This is leasehold improvements and equipment only and priced accordingly. Some patients may stay in the practice, as the seller's other location is in Manhattan Beach. The seller is motivated to move on this, and you could have an excellent location for pennies on the dollar. This has been priced sharply under a build-out cost - there isn't a better deal that I am aware of in the area. Call me on this one - expect it to be sold quickly.

ANAHEIM PRACTICE - New Listing

(4) eq. treatment rooms & (1) plumbed not eq. treatment room in a spacious 1,600 sq. ft. suite located in a single story, medical/professional building on a very busy street w/ 9 years of Goodwill. Suite offers Digital X-ray, Intra Oral Camera, EagleSoft Software, and equipment that averages 8-10 years new. Practice collected \$269,708.00 on 3 Dr. days/wk. Priced to sell at \$165,000!



LOS ANGELES GP/ SPEC LOCATION

Practice is set up for a general dentist, but could be specialty - Endo or OS would be perfect. Lots of GP's in the medical/dental building as possible referral sources. (3) eq. treatment rooms in 824 sq. ft. suite located in a well known, multi-story, professional building. Bright, Organized, Streamline, Modern suite offers Easy 2000 Software, 2 Intra Oral Cameras, Newer equipment, 8th floor views, low rent \$3,304/mo, & Digital X-ray (needs sensor). Approx. 250 active patient charts included but not guaranteed. **Leasehold Improvements & Equipment Only.**



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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9	10	11	12	13	14
MOTHERS DAY				ANAHEIM CDA CONVENTION		
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				
	MEMORIAL DAY					

April

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June

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For sale/lease 3 dental offices in La Habra, Costa Mesa and Whittier. All furniture, fixtures & equipment in place. Buyer/new tenant would not pay anything for the business. Call Greg Jones at 562-697-3333 ext 21.

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179.

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"Jason, I want to thank you for your help and excellent advice thus far in my career. Purchasing this second practice has been a huge success this past year I appreciate all of your help!" WHITNEY GOMEZ, DDS Neverland, Texas. CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

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Naples area of Long Beach. Practice collects \$625,000/year on 4 days/week with 8 days of hygiene per week. Seller refers everything. 5 ops. Asking \$475,000. Kurt Skarin 805-777-7707.

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Legal Tip: Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

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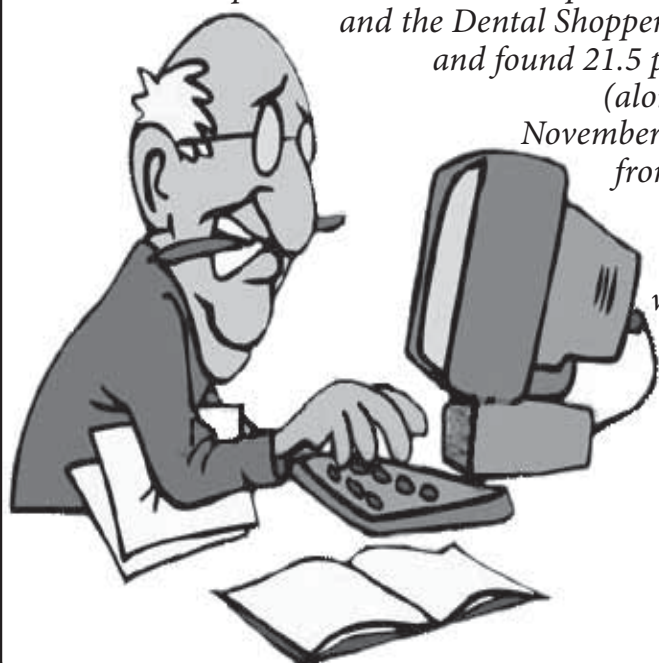
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Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

Dental office space for rent Modern newly remodeled space on prime location on van nuys civic center close to 101 and 405 fwys, wheel chair access, with lots of exposure, free parking, suitable for dentists, specialists, physicians, nurse practitioner and chiropractors...please call Azi 8184896201 or email at azihygiene@yahoo.com rent is negotiable, 450sq room with separate door and bathroom and separate entrance also available.

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"In November 2011 when it came time to list the sale of my seven digit dental practice, there were two publications reaching California dentists...The Dental Trader and the Dental Shopper. I carefully researched both magazines side-by-side and found 21.5 pages of advertising from brokers in The Dental Trader (along with several hundred ads placed by dentists). In the November Dental Shopper I only saw only 3 pages of advertising from practice brokers and about five dozen ads from doctors.

I then realized that a serious buyer would be looking carefully at The Dental Trader. Now, one month later we have received dozens of calls from The Dental Trader ad, some firm offers and one great candidate whose paperwork is being processed by the bank. If you are a serious seller, make sure your practice is advertised in The Dental Trader..... that is where the serious buyers are looking for dental practices."

Sincerely, Dr. Ramtin Kheaf, Los Angeles, CA

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SOUTHERN CALIFORNIA

ANAHEIM HILLS – General Dentistry Practice with 4 Operatories has been established for 34 years. The practice utilizes Dentrix and has 6 days of hygiene per week with long-term staff. **SOLD** #CA279 - Kerri McCullough - 949-300-0312.

BAKERSFIELD – General Dentistry practice with 4 operatories features Dentrix, Dexis digital x-rays, and a Pano. This is a PPO/FFS practice. **SOLD** #CA299-Thinh Tran – 949-533-8308.

BANNING – This General Dentistry practice features 6 Operatories in a 1,873 sq. ft. suite. The practice utilizes Digital x-rays, EagleSoft, and is fully paperless. There are 8 days of hygiene per week. 2014 Gross Receipts of over \$1.4MM and adjusted net of \$382K. #CA183- Steve Caudill - 951-314-5542.

BELL – This General Dentistry practice is located in a free-standing building and features 3 Operatories, Dentrix, Digital x-rays, and intra-oral cameras with plenty of street visibility. Practice takes PPO and Denti-Cal. This very profitable practice's 2015 Gross Receipts were \$453K with \$259K Adjusted Net Income. #CA317- Kerri McCullough - 949-300-0312.

BEVERLY HILLS – This General dentist has been in practice for 20 years and downsized 2 years ago to a nice boutique office with valet parking for patients. 2 Operatories, 1 equipped. Practice utilizes OpenDental, Digital x-rays, and is paperless. 2014 Gross Receipts \$120K on 3 days/week. FFS and PPO only. Great for downsizing dentist or starting dentist. Huge opportunity for growth. #CA215- In Escrow. Mario Molina - 323-974-4592.

BEVERLY HILLS – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2014 Gross Receipts were \$1.09MM+. #CA210- In Escrow. Kerri McCullough - 949-300-0312.

CARSON – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2015 Gross Receipts of approximately \$185K, room to grow. #CA280- Kerri McCullough - 949-300-0312.

COASTAL ORANGE COUNTY – General Dentistry Practice. 5 Ops, 4 Equipped, Dentrix, Dexis. Professional building location with 48+ years of goodwill. 2014 GR of \$518K with Adj. Net of \$192K. #CA311 - Kerri McCullough - 949-300-0312.

CYPRESS – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge software and most specialty services are referred out. 7 days of hygiene per week. 2014 Gross Receipts were \$948K with \$426K Adjusted Net Income. #CA257- In Escrow. Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatorio Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. #CA173- Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – General Dentistry Practice with 5 Operatories has been established for 28 years in this beach-side community. Located in a professional building, the practice features Digital x-rays, Pano, Laser, Intra-Oral Camera, and long-term staff with 12 days of hygiene per week. 2014 Gross Receipts of \$1.1M+. #CA263- In Escrow. Kerri McCullough - 949-300-0312.

INLAND EMPIRE – Endodontic Practice – This almost paperless 4 Operatorio practice features 8 year new equipment, digital x-rays, and Cone Beam CT. The practice has 60+ years of goodwill and is near freeway. 2014 Gross Receipts of \$739K on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

INLAND EMPIRE – General Dentistry Practice with 7 Operatories in a 3,000 sq. ft. suite. Practice features State-of-the Art equipment and technology, Gross Receipts of \$1.3M, located in newer professional complex, beautiful decor, superb staff, large, loyal patient base and 30 years good will. #CA283 - In Escrow. Kerri McCullough - 949-300-0312.

INLAND EMPIRE – General Dentistry Practice with Four Operatories, Intra-Oral Camera, Digital X-rays, and Pano. Located in a beautiful professional center, this practice's 2014 Gross Receipts were \$534K and Adjusted Net Income of \$196K. Seller is retiring. #CA285 – Thinh Tran – 949-533-8308.

LAGUNA BEACH – General Dentistry practice with 5 Operatories, 3 Equipped. Practice is in a great location! Gross Receipts of \$503K in 2014. For more information, call Thinh Tran – #CA304 - 949-533-8308.

LOS ANGELES – NEW LISTING – General Dentistry Practice on the west side with 3 Operatories, 2 equipped, featuring EagleSoft and Digital x-rays. Desirable Professional building location with 30+ years of goodwill. 2015 Gross Receipts of \$370K with \$196K Adjusted Net Income. #CA318 -Kerri McCullough - 949-300-0312.

LOS ANGELES – General Dentistry Practice with 6 Operatories, 5 Equipped, in a free-standing building. Practice has been established for over 50 years, in current location for 29. Utilizes SoftDent with 7 workstations, Schick Digital X-Rays, and an Intra-Oral Camera. Majority of specialty work is referred-room to grow. 2014 Gross Receipts of \$591K. #CA255- In Escrow. Kerri McCullough - 949-300-0312.

ORANGE COUNTY – NEW LISTING - General Dentistry Practice with 3 Operatories has been established for 56+ years. Located in a professional building, this practice features Dentrix and Dexis digital x-rays. 2015 Gross Receipts of \$374K with \$173K Adjusted Net Income. Great location centrally located near freeways. #CA319 - Kerri McCullough - 949-300-0312.

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PASADENA AREA – General Dentistry practice with 3 Operatories, Dentrrix, Dexis Digital X-rays, and a CEREC. The practice has been established for 50+ years. #CA282- Kerri McCullough - 949-300-0312.

PICO RIVERA – This General Dentistry practice with 6 Operatories has been established since 1960. Practice utilizes DentiSoft software, an Intra-Oral Camera, and a Pano. Practice has 4½ days of Hygiene per week and 2014 Gross Receipts were \$690K. #CA258- Tinh Tran - 949-533-8308.

SANTA BARBARA – This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2014 Gross Receipts were \$827K. #CA291-Kerri McCullough – 949-300-0312.

SANTA MARIA – NEW LISTING – General Dentistry practice with 3 operatories in 1,000 sq. ft. suite. This is a FFS and PPO practice and patients are seen 3 days per week with 1 day of hygiene. 2015 Gross Receipts of \$262K. #CA324-Kerri McCullough – 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry – This Pedito practice has 4 Operatories, and 1 year new equipment and features a beautiful, modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Tinh Tran - 949-533-8308.

SOUTH PASADENA – This General Dentistry Practice with four operatories, three equipped, is in a 1,150 sq. ft. suite. This is a paperless, digital practice utilizing Dentrrix, an Intra-Oral Camera, and a Laser. 37+ years of good **SOLD** with loyal, long-term staff and 4 days of hygiene per week. 2014 Gross Receipts of \$856K with \$271K Adjusted Net. #CA244- Tinh Tran - 949-533-8308.

VICTORVILLE – General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 years. #CA149- Kerri McCullough - 949-300-0312.

WEST HOLLYWOOD – This General Dentistry practice with 4 Operatories is located in a Professional Building with 9 years of goodwill. Practice utilizes an Intra-Oral Camera, Digital X-rays, and a Laser. The average age of the equipment is 5 years old. 2014 Gross Receipts of \$571K with \$221K Adjusted Net Income. #CA212- Kerri McCullough - 949-300-0312.

WHITTIER – This General Dentistry practice has been established for over 50 years in a professional building on a main street. 4 Operatories, 3 equipped. Practice utilizes Dentrrix and Dexis Digital X-rays. The majority of all specialty work is referred out. 2014 Gross Receipts of \$217K - room for growth. PPO/FFS office with favorable rent. #CA276- In Escrow. Kerri McCullough - 949-300-0312.

UPCOMING LISTINGS: Orange County Endo Practice, and Westminster General Dentistry Practice!

SAN DIEGO

CHULA VISTA – This General Dentistry practice was established 50 years ago, and the seller acquired it 35 years ago. The practice features 4 Operatories, has 3½ days of hygiene, and Dentrrix Software. \$493K 2013 Gross Receipts, seller is retiring. #CA109 - In Escrow. Russ Okihara - 619-694-7077.

CHULA VISTA EAST – General Dentistry practice with 3 operatories has been established for 19 years. Office is located in a professional building and has 2 days of hygiene per week. #CA304 – For more information, please contact Russell Okihara - 619-694-7077.

ESCONDIDO - General Dentistry Practice with 4 Ops, 3 Chairs in Central Escondido. Doctor is retiring. **SOLD** is an excellent opportunity to merge or grow, looking for a quick sale. #CA292- Russell Okihara – 619-694-7077.

LA JOLLA – Quality-driven General Practice with three Operatories is now available. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - In Escrow. Russell Okihara - 619-694-7077.

NORTH COUNTY INLAND – Highly-regarded General Dental Practice. FFS/PPO. 6 Operatories **SOLD** located in a beautiful, free-standing building with ample parking. Opportunity for property ownership. #CA271- Russell Okihara - 619-694-7077.

SOUTH BAY AREA: NEW LISTING – General Dentistry Practice with 4 Operatories in a modern and spacious layout. This is a PPO/FFS office featuring EagleSoft, Digital X-rays. Both the practice & building are for sale. 2015 Gross Receipts of over \$335K. #CA313- Russell Okihara - 619-694-7077.

SOUTH BAY AREA, SAN DIEGO – General Dentistry practice with 3 Operatories and 4 days of hygiene per week is available in the South Bay area of San Diego. The practice is located in **SOLD** well-visited retail center with great visibility and utilizes Dentrrix and Digital Pano. This is a PPO and Fee for Service practice with 2014 Gross Receipts of \$526K. #CA206- Russell Okihara - 619-694-7077.

VISTA – Beautiful and Modern, 5 Op General Practice, FFS/PPO, Spacious and well-appointed, Computerized with Scan X Digital X-Rays, Digital Pano. All Endo, Implant Placement and Most Surgeries Referred. Seller Retiring due to Health. #CA308- In Escrow. Russell Okihara - 619-694-7077.

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UPCOMING LISTING: San Diego General Dentistry Practice!

OUTSIDE OF CALIFORNIA

MAUI, HAWAII – NEW LISTING – General Dentistry Practice with 6 Operatories, 5 fully equipped, 1 plumbed, not equipped. Practice features Dentrrix, Dexis, Pano, Laser and CEREC Blue Cam. Practice is located in a growing area near shopping and residential. #HI103-Russell Okihara - 619-694-7077.

MAUI, HAWAII – General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2014 Gross Receipts over \$1.4MM. #HI101-Russell Okihara - 619-694-7077.

OAHU, HAWAII – Modern General Dentistry Practice, with 3 Operatories. Practice is computerized with Dentrrix, and digital X-rays. This is a FFS/PPO practice. This is an excellent opportunity. #HI100-Russell Okihara - 619-694-7077.

OAHU, HAWAII – General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2015 Gross Receipts over \$360K. #HI102-Russell Okihara - 619-694-7077.

NORTHERN CALIFORNIA

BENICIA – General Practice & Building. 1,545 sq. ft., 4 ops, Open Dental software, digital X-ray & Pan, Laser. 2014 GR \$550K. #CA298 Jim Engel - 925-330-2207.

BENICIA – 1,400 sq. ft. office with 3 ops. Digital X-ray, Pano, Laser, Dentrrix software. 2015 GR \$305,000 2 day/week. Sister practice #CA322, sale combined or separate. #CA321- Thomas Wagner - 916-812-3255.

CALAVERAS COUNTY – General Dentistry – 4 Op office, 1,752 sq. ft. w/Dexis Digital **SOLD**, Eaglesoft, Cerec, and Pano. Av. GR last 3 years \$450K. #CA294-Dennis Hoover - 209-605-9039.

CASTRO VALLEY – General Dentistry - Practice & Building. 1,800 sq. ft. 3 equipped Ops, 1 add'l plumbed. 2014 GR of \$373K on 4 days/week. #CA251 Jim Engel - 925-330-2207.

FOLSOM – General Dentistry - 2,420 sq. ft. w/5 Ops, Schick **SOLD** X-rays, non-digital Pano, Softdent. #CA235-Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO – General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2014 GR \$924K. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO – General Dentistry - 2,100 **SOLD** w/6 Ops, Dentrrix. Combined 2013 GR of \$1.1MM. #CA237 - Thomas Wagner - 916-812-3255.

GREATER SAN JOSE AREA – Perio Practice. Fiscal-year **SOLD** \$1.3MM. 5 Ops, 2 add'l plumbed, in same loc. 28 years. #CA219-Dennis Hoover - 209-605-9039.

HAYWARD – General Practice. 2 fully-equipped ops, 2 addtl plumbed. 2014 GR \$186,000, very low overhead. 3100 sq. ft. building w/rental income for sale. #CA316 Jim Engel - 925-330-2207.

LIVERMORE – General Practice & Building. Approx. 1,100 **SOLD** sq. ft., 4 ops w/ Digital Pan, Digital X-ray, Laser, Dentrrix software. 2014 GR \$740K. #CA300 Jim Engel - 925-330-2207.

MARIN COUNTY – 1250 sq. ft. 3 operatories. Fee for service 2014 GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

MARIN COUNTY – Mill Valley 1,260 sq. ft. 3 Ops, 1 add'l plumbed. Dentrrix, Digital, Intra-Oral. #CA224-Jim Engel - 925-330-2207.

MARIN COUNTY – General Dentistry- 3 Op practice. 2014 GR \$315K. Paperless charts, Schick Digital Sensors, Eaglesoft software. Owner retiring. #CA286-Jim Engel - 925-330-2207.

MILLBRAE – General Dentistry- 1,500 Sq. Ft. leased office with 5 Ops, 1 additional plumbed, state-of-the-art equipment. 2014 GR \$670K. #CA262-Jim Engel - 925-330-2207.

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NORTH COAST – Endo Practice. 6 Ops, 5 plumbed 3,300 sq. ft. Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

NORTH EAST OF SACRAMENTO – 2,500 sq. ft., 7 Ops with intra-oral, digital x-ray, and Eaglesoft software. 2014 GR \$1.5M. #CA268-Thomas Wagner - 916-812-3255.

NORTH OF SACRAMENTO – 1,750 sq. ft. office w/4 Ops. Intra-Oral, Digital X-ray, Pano, Laser, CAD-CAM, & Dentrrix software. 2014 GR of \$1M. #CA260-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA – Perio Practice, Partnership Position. 6 Ops, 1,500 Sq. Ft. Dentrrix. Owner Financing Available. #CA168-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA – Endo Practice. 3 Ops, 1 Plumbed, 1,200 Sq. Ft. 2 Microscopes, Digital. 2013 GR \$319K. #CA158- Thomas Wagner - 916-812-3255.

NORTHERN SACRAMENTO – Price Reduced. 3 Ops in 768 sq. ft., PPO practice, 2 days hygiene, digital x-rays & Easy Dental software. #CA266-Thomas Wagner - 916-812-3255.

NORTHERN SACRAMENTO – General Practice: Price reduced. Owner is relocating. This Roseville practice has 3 operatories in just under 1,000 sq. ft., 2 days of hygiene, Easy Dental software, and digital X-rays. 2015 Gross Receipts \$442,000. #CA266-Thomas Wagner - 916-812-3255.

NORTHERN SACRAMENTO – General Practice & condo for sale. 2500 sq. ft., 5 Ops, Dexis Digital X-ray, Pano, Laser, Dentrrix. 2014 GR \$673K. #CA305-Thomas Wagner - 916-812-3255.

OAKLAND – General Dentistry- Appx. 1,500 sq. ft. w/4 Ops, Dentrrix software, Dexis Digital X-ray. 2014 GR \$869K, adj. net \$370K, 5 day week. #CA293-Jim Engel - 925-330-2207.

OAKLAND – General Practice. Piedmont District. 3 Ops in **SOLD** office w/1,600 sq. ft. GR \$453K. #CA217 Jim Engel - 925-330-2207.

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OROVILLE – General Practice. 1,000 sq. ft., remodeled 2010. Dentrax & Dentrax software, Digital Pan & X-rays, Laser, Intra-Oral. 2014 GR \$512K. #CA287-Dennis Hoover - 209-605-9039.

OROVILLE – General Practice. 3 Ops, mostly new equipment & recently remodeled. Great satellite or startup practice. Owner retiring. #CA288-Dennis Hoover - 209-605-9039.

PITTSBURG – General Dentistry- 3 year avg. GR of \$236K, 10% overhead. 5 Ops in 1,400 sq. ft. with Pano. #CA133- Jim Engel - 925-330-2207.

PINOLE – Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

ROSEVILLE – General Practice: 4 equipped Ops, 1 add'l plumbed in 1,650 sq. ft. w/ Digital X-ray, Laser, Dentrax software. 2015 GR \$564K+. #CA323-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: 1,320 sq. ft. w/ 3 equip. ops, 1 add'l plumbed. Dexis Digital X-ray, Intraoral, Carestream software. 2014 GR \$434K. #CA296-Thomas Wagner - 916-812-3255.

SACRAMENTO – Practice and Condominium. 1,300 sq. ft. office, 4 Ops. Eaglesoft software. 2014 GR \$650K. #CA261-Thomas Wagner - 916-812-3255.

SACRAMENTO – 1,684 sq. ft., 6 equip. stations in bay, 2 add'l plumbed. 2014 GR \$590K. #CA269-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: 2,500 sq. ft., 6 equip. Ops, 1 add'l plumbed. Dentrax software, Digital X-ray, Intra-oral, Pano. 2014 GR \$788K. #CA297-Thomas Wagner - 916-812-3255.

SACRAMENTO – Russian-speaking general dentistry practice. 1,500 sq. ft. 4 Ops, Intra Oral camera, Digital, Pano, Biolase, 3D CBCT, and CAD-CAM. Practice started with new equipment <2 years ago with \$1M GR over the first 12 months. 2015 YTD GR is \$1.1M through October. #CA290-Thomas Wagner - 916-812-3255.

SAN FRANCISCO – Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

SAN RAMON – Facility Only Sale: 1654 sq. ft. corner suite, 4 ops. Pelton & Crane equipment, Digital X-ray, Digital Pan, I.O. cameras. #CA306-Jim Engel - 925-330-2207.

SANTA MARIA – 4 Ops, Easy Dental, Dexis, and Intra-oral cameras. 2013 GR of \$523K in 1800 sq. ft. #CA166- Jim Engel - 925-330-2207.

SANTA ROSA – General Dentistry & Building. 3 Ops. 2013 GR \$542K w/Adj. Net \$182K. #CA200-Dennis Hoover - 209-605-9039.

SOLANO COUNTY – General Practice: 1,350 sq. ft., 4 Ops, Intra-Oral, Digital, Pano, and Dentrax. 2014 GR of \$869K on 30 hour/week. #CA246-Thomas Wagner - 916-812-3255.

SONOMA – Stand-alone 2,000 sq. ft. office w/4 Ops. Digital X-rays, Lasers, CAD/CAM. 2014 GR \$675K on 3 day/week. #CA270- Jim Engel - 925-330-2207.

SOUTHERN SACRAMENTO COUNTY – General Practice: Condo office with 1,380 sq. ft. & 4 Ops, Intra-Oral, Dexis, Pano, Laser, Easy Dental. 2014 GR were \$581K #CA249 -Thomas Wagner - 916-812-3255.

VACAVILLE – 2,400 sq. ft. office with 4 ops. Digital X-ray, Pano, Laser, Dentrax software. 2015 GR \$519,000 3 day/week. Sister practice #CA321, sale combined or separate. #CA322- Thomas Wagner - 916-812-3255.

WALNUT CREEK – Prosth Practice. 3 Ops, Full Lab. 2014 GR \$399K w/Adj. Net \$143K. #CAM540- Jim Engel - 925-330-2207.

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WATSONVILLE - Practice & Building. 1,325 sq. ft. condo w/4 ops, Fiber Optics, Intra-Oral, Digital X-rays. Av. GR of \$450K on owner 3.5 days/week. Owner is retiring. #CA314-Dennis Hoover-209-605-9039.

YOLO COUNTY – Pediatric practice with 2 equip. Op, approx. 1,000 sq. ft., Intra-oral, Open Dental software. 2014 GR \$245K. #CA301-Thomas Wagner - 916-812-3255.

CENTRAL CALIFORNIA

FRESNO – General Practice. 4 Ops, 1,739 Sq. Ft. 2014 GR \$740K+, 61% Overhead. 2013 GR \$740K+. #CA202-Dennis Hoover - 209-605-9039

KINGS COUNTY – Practice has been est. 50 years in a rural community. 4 Ops, intra-oral camera, and Pano. 2014 GR were \$246K. Great location to relocate or open a 2nd office. #CA265 - Steve Caudill - 951-314-5542.

MADERA - General Dentistry – Building & practice, 6 Ops, 3000 sq. ft., Dentrax software, Dexis software, Pano. 2014 GR \$850K. #CA289-Dennis Hoover - 209-605-9039.

PASO ROBLES – Modern 4 op, 1,998 sq. ft. office with Digital X-ray, Softdent software. 2014 GR \$573K+. #CA275 - Jim Engel - 925-330-2207.

TULARE - 2,300 sq. ft. free-standing office w/5 Ops. 2014 GR \$1.7M. 10 days hygiene. Owner moving out of state. #CA273- Dennis Hoover - 209-605-9039.

TUOLUMNE COUNTY - General Practice & Bldg. 2,000 Sq. Ft. 2013 GR \$1MM+ #CA199- Dennis Hoover - 209-605-9039.

VISALIA - General Practice. 1,642 sq. ft., 5 ops. 2015 GR \$747,000, \$347,000 adj. net income. Dentrax Software, Digital X-Rays. #CA320-Dennis Hoover - 209-605-9039.

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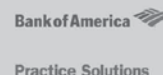
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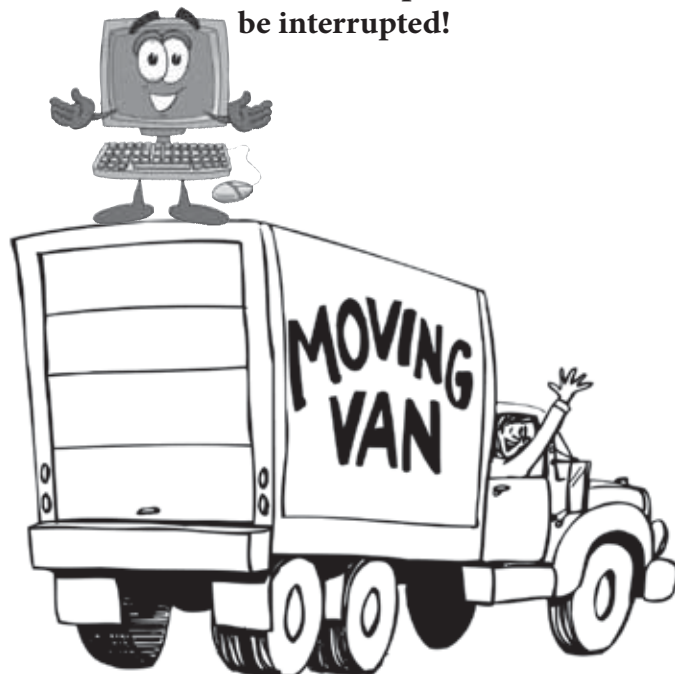
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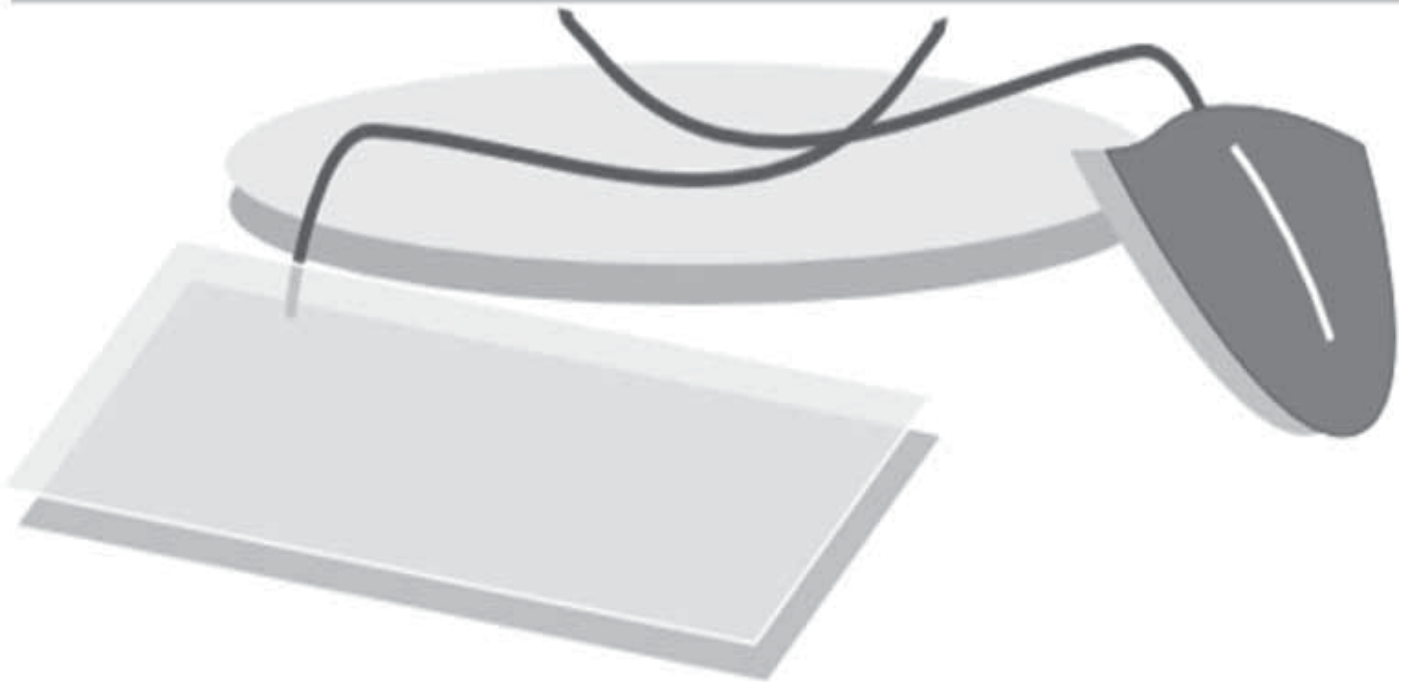
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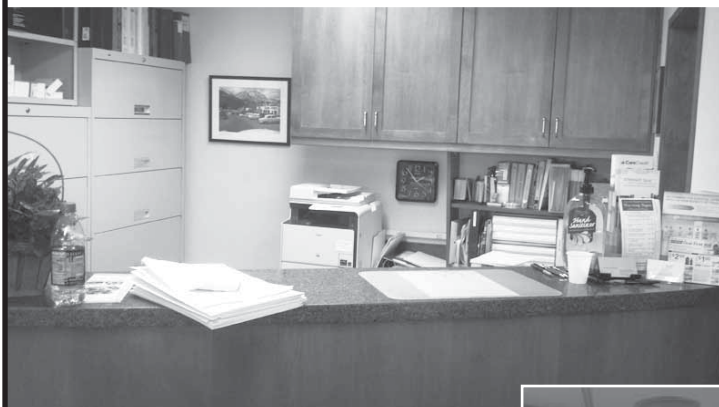
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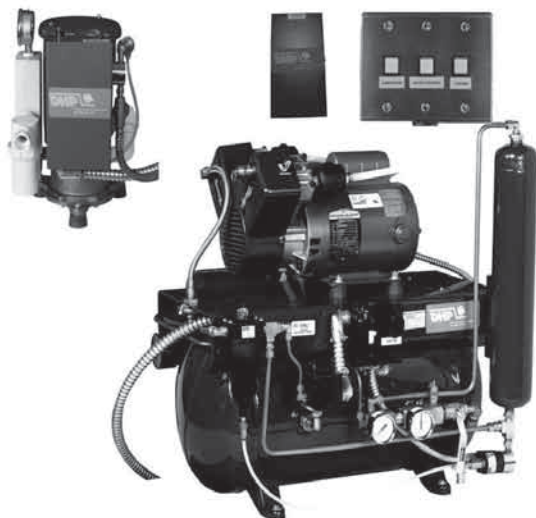
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