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VOL. 12 NO. 12 • December '15  
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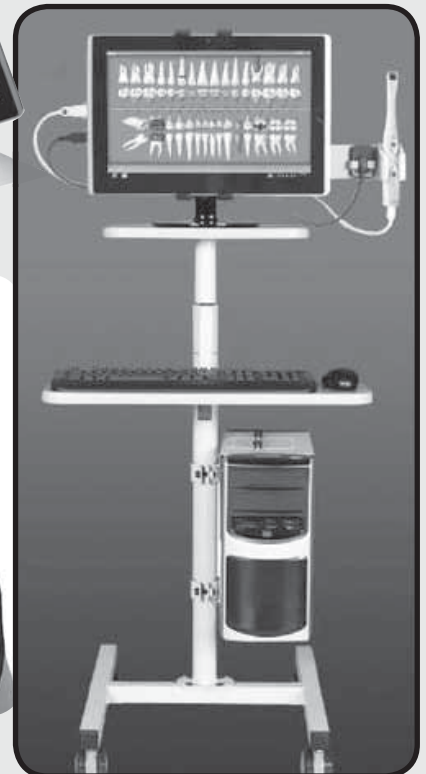
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**CEREC** 3 Redcam with Milling Unit With lots of supplies. \$9,000 OBO [syk9020@gmail.com](mailto:syk9020@gmail.com).

**For Sale** SOREDEX Digora Optime Dental X-Ray Machine. 760-434-5066 San Diego.

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**Dental Xray** duplicator machine \$88 OBO 3109805265.

**ESPE** Pentamix 2 in very good condition for \$125 Call 989-390-1998.

**Advanced Zoom** Whitening lamp for sale. Works like new. \$550 OBO 310-994-5336.

**WHY A DENTAL CPA?** Call 714-259-0505 Wiederman & Chamberlain, CPA.

**Dental** Buffalo No. 1A Vibrator. Never used. \$70. OBO 949-202-4420.

**ENDODONTIST** needed 1 day a month in our Carson office. Please email to [caredental4you@gmail.com](mailto:caredental4you@gmail.com).

**Irvine spectrum** dental space avilabel For share or lease. Contact fax: 9495527900.

**Receptionist** needed in Wilmington Email Resumes to [fshadaieedental@yahoo.com](mailto:fshadaieedental@yahoo.com).

**Dentist retired** Sell all equipment. Call for detail 562-260-5050.

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### KERN COUNTY

**BAKERSFIELD #29 - PRICE REDUCTION!** (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

**BAKERSFIELD #31** - (4) op computerized G.P. & free standing Duplex Building for sale with excellent signage & visibility. (3) ops eqt'd / (4th) plumbed. Cash/Ins/PPO pt base. No HMO & no Denti-Cal. (46) years of Goodwill. Annual Gross Collections approx \$350K. Office does no advertising. Refers out all Ortho, Perio Surgery, Implant Placement, complicated Endo, & complicated O.S. **NEW**

**So. KERN COUNTY - PRICE REDUCTION!** (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Seller is moving and is motivated.

### LOS ANGELES COUNTY

**ARCADIA** - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week.

**MONTEBELLO** - (4) op comput. G.P. (2) ops eqt'd/(1) add. plmbd & (1) add. unplmbd. Located in a large busy shopping center w excell. exposure/visibility/signage & parking. Annual Gross Collect \$200K on a (2.5) day/wk p.t. schedule. Cash/Ins/PPO pt base w no HMO's or Denti-Cal. Office receives many walk-in patients. Very low overhead. Seller does no advertising. Seller is retiring but will assist w a Transition. **NEW**

**MONTEREY PARK - PRICE REDUCTION!** (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition.

**SAN FERNANDO VALLEY** - (8) Op fully equipped computerized G.P. with central nitrous. Located in a multi story high rise professional building on a main thoroughfare. Cash/Ins/PPO/HMO Patient Base with approx. \$7K/mos Cap Cks. Dentrax (G5), Digital X-Rays & CT Scan. 2014 Gross Collections of \$1.33M+. 2015 Projected Gross Collections of \$1.4M. Open (5) days/week with no nights & no weekends. Averaging 50+ new patients/mos. (5) Hygiene days/wk & (7) DDS days/wk. Refers out Ortho, some Endo & some Perio surgery. 40+ Years of Goodwill. See full page ad for this opportunity on page 71 of this issue. **NEW**

**SHERMAN OAKS #4 - PRICE REDUCTION!** (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash/Ins/PPO patient base. Annual Gross Collect of approx. \$160K on a (3) day week. Great starter, satellite or buy and combine.

### ORANGE COUNTY

**SANTA ANA** - Absentee owned (6) op fully equipped G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO patient base with no HMO and no Denti-Cal. Computerized and Pano equipped. 2014 Gross Collections of \$549K+ on a (3 1/2) to (4) day Associate run week.

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**TUSTIN** - (4) op TURNKEY OFFICE with some included charts. (Charts included, but not guaranteed). (3) ops eqt'd/4th plumbed. Office located in a busy shopping center, on a main thoroughfare, with exposure/visibility/signage and ample free parking. Newer high end buildout with new tile flooring, Italian leather dental chairs, digital x-rays, networked, fully instrumented, etc. Computers and Dental s/w also included in the sale. **PENDING**

### RIVERSIDE COUNTY

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### SANTA BARBARA COUNTY

**CENTRAL COAST/WINE COUNTRY** - (3) op comput G.P. & 1,900 sq ft free standing bldg. for sale. Bldg. houses the dental office and a residential unit. Live in unit or rent it out! "Fee for Service" Practice. No HMO, PPO, or Denti-Cal. 2015 Projected Gross Collect \$280K part time. Growth potential. Seller refers all specialties and does little advertising. Seller retiring but will assist with Transition. **NEW**

### SAN BERNARDINO COUNTY

**RANCHO CUCAMONGA** - (4) op comput. G.P. located in a large shopping ctr with excellent exposure/visibility/signage & ample free parking. Modern equipment and digital x-rays. Gross Collect \$586K in last (12) mos. Cash/Ins/PPO/Denti-Cal pts. Low overhead office. Excellent growth potential. Seller refers diff. Endo and most surgeries and does no advertising other than website. **PENDING**

### SAN DIEGO COUNTY

Room for Your San Diego County Practice Listing.

### SAN LUIS OBISPO COUNTY

**GROVER BEACH** - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrax s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. Will go quickly. **NEW**

### VENTURA COUNTY

**CAMARILLO** - (3) op comput. G.P. (2) ops eqt'd/(3rd) plumb. Located in a large strip ctr. with signage & ample free parking. Older eqt. 2015 Gross Collect projected @ \$125K+ part time. Cash/Ins/PPO pts. Low overhead office. Excellent growth potential. Seller does no advertising. Priced below build out cost. Seller retiring. **NEW**

**OXNARD** - (4) op comput. G.P. Located in a prof. bldg. with ample free parking. Dentrax s/w & digital x-rays. 2014 Gross Collect \$264K+ on a (3) day week. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller refers diff. Endo & O.S., all Perio & Ortho. and does no advertising. Seller taking non profit position. **NEW**

**THOUSAND OAKS** - (4) op comput G.P. (2) ops eqt'd/(2) add. plumbed. Located in a beautifully built out condo located in a landmark prof. bldg. on a main thoroughfare. Turnkey Office w included charts. Charts included but not guaranteed. Newer Sirona eqt, Midmark cabinets, Dentrax s/w & digital x-rays. Annual Gross Collect approx. \$120K - \$130K/yr p.t. Seller moving. **NEW**

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**Encino** A private practice for sell, 4 Ops, all digital, CT scan, Laser, CEREC. 8182358650.

**Dentist Needed** for a PPO office in Upland. E-mail resume to: caringdds81@gmail.com.

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**WESTLAKE VILLAGE DENTAL OFFICE FOR LEASE:** Beautiful dental build out with large lab, staff room, private office, business office, with six operatories. Class "A" corner spacious office, along window line, 2,992sqft. Centrally located with ample free parking. Linda Brown (818)466-0221 TOLD Partners, CalBRE #01465757.

**WEST COVINA PRACTICE AND BUILDING FOR SALE** High quality, retiring Dr. does all facets of dentistry including some ortho and implant. 35 years goodwill - Grosses over \$800,00 on 3 1/2 days/week - 5 operatories in 1700 sq ft - very modern, includes Cerec - Building 3300 sq ft on 13,000sq ft lot with own parking lot - Thomas & Fees Practice Sales (714) 544-4341.

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**Is now the right time** to list your practice? Find out from Mario Molina, Henry Schein PPT 323-974-4592.

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## PRACTICE SALES & APPRAISALS

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**DIAMOND BAR:** Shopping Center. Super Look 4 Ops. Retiree. Big upside.

**DOWNEY:** Pre-Approved for 100% Lender Financing. Shopping Center with Visible Sign.

**ENCINITAS:** Shopping Center. Beautiful Facility. Revenues \$35k/mo. Absentee Owner.

**GLENDORA:** Retiree with Private Practice. Low Overhead. Excellent opportunity.

**HISPERIA:** Retiree. Shopping Center. Very Neat. Low Overhead. Huge Upside!

**IRVINE:** Long Established Private Practice. Active Hygiene Schedule. Seller Retiring.

**LOS ANGELES (West):** Private Practice. Seller Retiring. Low Overhead.

**LOS ANGELES (Downtown):** Major Sign Visibility. Seller Retiring. Growth opportunity.

**LOS ANGELES:** Shopping Center. 4 ops. Gross of \$35k/mo on Part-time Schedule.

**MONTEREY PARK:** 1st floor. Visible. Clinic. Absentee Owner Opportunity.

**NORTHRIDGE:** Retiree with 20+ years goodwill. Free Standing Bldg. Huge Upside!

**PALMDALE:** Retiree. 20+ years of Goodwill. HMO income of \$5K/mo. Priced Right.

**REDLANDS:** Private Practice. Over 40 years of Goodwill. Ideal Starter Practice.

**SANTA BARBARA:** Busy Practice. Seller Retiring. Sale Price under \$400K.

**SF VALLEY:** Profitable w/20 years of Goodwill in North Valley. Hispanic Patients.

**SANTA CLARITA:** Hi-End Private Only Practice. Modern Facility & Equipment. Must See.

**TORRANCE:** Busy Shopping Center. Proximity to Freeway. Low Selling Price.

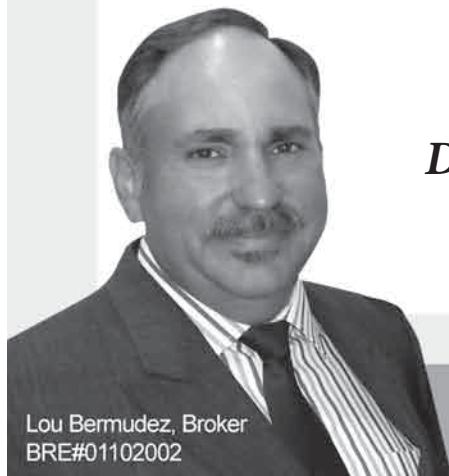
**VALLEY VILLAGE:** Long-established Practice with significant Upside Potential.

**VAN NUYS:** Must See Shopping Center Opportunity.

**VICTORVILLE:** Retiree. Quality Oriented. Transition.

### Listing in Other Areas We are Processing

Hemet, La Jolla, Lancaster, Modesto, Montclair, Ontario, Oceanside, Temecula, San Jose



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Jim Jordan: 714-240-7179 Cell

# San Diego Practices for Sale

**Periodontic Practice:** Well established with large referral base, nicely appointed office. More details provided upon request.

**North County San Diego:** 4 Ops. GP Practice with Prosthodontics emphasis. 75% Fee For Service. Low Overhead. Nice looking office.

**Vista:** 6 Ops. 1,500 Sq ft. 26 yrs. of Goodwill. Office Condo for sale also. Seller retiring. Located in Professional bldg.

**Endodontic Practice:** North County Inland. Very nice State-of-the-Art practice. Phenomenal growth potential. 3 Ops. Must see to appreciate. Oppty to buy building also. Bargain Price for quick sale.

**Downtown San Diego:** 6 Ops. 3 Equipped. Located by Petco Park. Bay views. Room to expand with extra ops. Large brand new residential planned development close by. Practice has Pano, digital X-ray, and intra-oral cameras.

**Ocean Beach:** Prime high visibility corner located on Ocean beach's busiest street. Very low overhead with no marketing being done. 35 years of goodwill. Fee for service and PPO only. Only four blocks from popular San Diego beach.

**Mission Valley:** High production/High profit office. Great location in busy shopping center. Freeway close.

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**PRACTICE FOR SALE TORRANCE** GP in shopping center w/ 3 eq ops; Net \$103K. California Practice Sales, Inc. Phone: 714-639-2775.

**Orthodontist** to take over existing 20 yrs old practice. One day per week. Tarzana [toothopinion@aol.com](mailto:toothopinion@aol.com).

**ULTRADENT ENDO-EZE HAND-PIECE** New-In-Box/Unopened... (serial number: B0304343)..\$885 value/Asking \$550/ obo... text/email questions/offers.....310-941-8506/ [BabyBoomerDentist@Roadrunner.com](mailto:BabyBoomerDentist@Roadrunner.com).

**MULTI-SPECIALTY** Santa Ana - 8 exam rooms. Collections over \$750,000. ID#CA76585. Call Maria at Practice Concepts 877-778-2020 x. 108.
























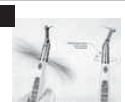


**WEST HOLLYWOOD DENTAL OFFICE FOR SUBLEASE:** General dentist looking to share space, works only two days a week. Wilshire/Doheny professional building with incredible views of the City. Four operatories, rear delivery system, electric handpieces, digital x-ray, office has numerous amenities. Linda Brown (818) 466-0221. TOLD Partners. CalBRE #01465757.

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**Mobile Dental Truck** for sale, Van and a Trailer with 2 dental chairs, email mobile dental@mail.com for details.

**PRACTICE FOR SALE** GP in NATIONAL CITY. 3 Ops, 4 year old equipment in approx. 1163 sq.ft. DPS: 760-599-7828.

**DUST COLLECTOR** 60U By Handler Mfg. Never Used. \$550. OBO. 949-202-4420.

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### Practices for Sale

#### Anaheim

**Practice and Building for sale** - Dr. retiring after 37 years in this location – 3 operatories Grosses over \$400,000 on 4 easy days/week with low overhead of 55%– fee for service and private insurance. Building consists of 3 separate building on same lot – 1 is 700 sq ft and 1 is 900 sq ft and both are unoccupied and the 3rd building is two dental offices of 1070 sq ft each.

#### Woodland Hills

**Dr. retiring** after 38 years in very modern, 8 operator, private practice grossing over \$2.2 million/year. No HMO or PPO's. Huge hygiene with 14 days/week of hygiene. Dr. refers out all endo, oral surgery, and perio. Digital x-rays and Dentrux computer system. A true gem.

#### Los Angeles

**Dr retiring** after 44 years in private practice - beautiful, modern 3 operator practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

#### Long Beach

**Gorgeous**, modern 5 operator private practice for sale in 2500 sq. ft. - 78 year old owner retiring - 4 1/2 days of hygiene – digital x-rays – Grosses almost \$1.1 million/year with net of approximately \$400,000.

#### West Covina

**High quality practice for sale.** Retiring Dr. does all facets of dentistry including some ortho and implants. Grosses over \$800,000 / year on 3 1/2 days/week – 35 years goodwill. 5 operatories in 3900 sq ft - very modern, includes Cerec – Building 3900 sq ft on 13,000 sq ft lot with own parking lot.

#### Laguna Beach

**Very modern 3 operator office** – digital x-rays with Dexus and Dentrux computer grosses over \$800,000/year with high net income – Dr retiring.

#### Mission Viejo Ortho

**Private orthodontic practice** for sale – 3+ operatories in Professional Bldg – Dr retiring after 20 years in same location – collects over \$13,000/mo on 2 easy days per week – Contracts Receivable of \$67,000 included.

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**ENDO OFFICE FOR SALE** Encino/Sherman Oaks border, close to 405 and 101 freeway. Established office with 20 years of goodwill. Four operatories, many amenities including Zeiss portable microscope, Kodak digital x-ray, and Softdent software. Linda Brown (818)466-0221. TOLD Partners, CalBRE #01465757.

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**For Sale** Make offer. Dental equipment, instruments and supplies. Three good chairs and two xray units 20 years old. Bakersfield. [drwat3@gmail.com](mailto:drwat3@gmail.com).

**BEVERLY HILLS** General Dentistry boutique office w/valet parking. 2 Ops, 1 equipped. OpenDental, Digital, paperless. 2014 GR \$120K. FFS and PPO only. Mario Molina-HSPPT 323-974-4592-#CA215.

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# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Burbank, Carson, Duarte, Encino, Lancaster, Los Angeles, Santa Barbara, Simi Valley, Tujunga, Valencia, Victorville, West Covina, Woodland Hills and Yucaipa.

**SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE:** Very stable history of collections for the past four years with less than \$5,000 variation from the lowest to the highest year with average annual collections of \$772,000 and average net income of \$225,000 per year. Seller works a short four day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrix software. Seller is retiring. Asking \$650,000.

**DUARTE GENERAL PRACTICE FOR SALE:** Twenty-three years of goodwill. Located on a corner with good visibility and signage. Seller works two and a half days per week. Average annual collections of \$395,000 with a net income of \$190,000 per year. Seller refers implants, difficult endo, difficult oral surgery and perio surgery. The office has three equipped operatories plus one additional operator that is plumbed but not equipped. The equipment is older but very functional. Motivated! Retiring. Asking \$275,000.

**BURBANK FEE FOR SERVICE PRACTICE FOR SALE:** With over 40 years of goodwill, this practice collected \$1,504,000 in 2013 and \$1,470,000 in 2014 with a net income of \$590,000 and \$625,000, respectively. Current year is on track for the same. Five days of dentistry per week plus nine days of hygienist coverage per week averaging about 100 recalls per week! Seller refers all endo, all perio surgery, all ortho, all implant placement and almost all oral surgery. No HMO, no Denti-Cal, no evenings and no weekends. Five operatories in a free standing building. Asking \$1,250,000. **-PENDING AT FULL PRICE**

**LONG BEACH FEE FOR SERVICE PRACTICE FOR SALE:** Highly desirable Naples area practice has been established at this location 37 years. Consistent collections for the past 5 years, including this year, of over \$600,000 per year (2015 is projected to be over \$650,000). Seller works four days per week with eight days of hygiene per week (2 hygienists per day). Over 1,600 patients on recall. Seller refers all endo, all perio, most oral surgery and all ortho. Five operator office in a professional building. Asking \$475,000. **-PENDING AT FULL PRICE**

**VALENCIA FEE FOR SERVICE PRACTICE FOR SALE:** Practice with 25 years of goodwill has been relocated due to a fire to a brand new office. Exceptional facility with seven year old Adec equipment, Biolase laser, digital x-ray and full computerization. State of the art tenant improvements. Seller works four days per week with two and a half days of hygiene per week. Collections have been fairly stable at \$450,000/year. Retiring. Asking \$170,000. **-SOLD**

**CARSON STARTER PRACTICE FOR SALE:** Retail location with 3 operatories and good marketing potential. This practice has been a "hobby" practice for the seller, who works just 2 1/2 days per week. The practice collects \$126,000/year with no marketing or promotion. Positive cash flow, but minimal profit. The practice needs someone that will dedicate more time and do more marketing. Seller is relocating out of state. Asking \$100,000.

**ENCINO FEE FOR SERVICE PRACTICE FOR SALE:** Quality oriented private practice has consistently collected \$1.1 million for the last four years with an equally consistent net income of over \$450,000 per year for the same four years. Seller refers all endo, all perio, all oral surgery and all ortho. Fully computerized four operator office with digital x-rays. No PPO's, no HMO's, no evenings or weekends. Health issues are creating the need to sell. Asking \$850,000. **- SOLD AT FULL PRICE**

**ANTELOPE VALLEY CAPITATION PRACTICE FOR SALE:** This practice has collected \$1.1 million each of the last three years with an average annual net income of over \$450,000. Cap checks are \$12,500/month. The practice has endo and oral surgery specialties, but no perio, pedo or ortho. The practice averages 78 new patients per month. No Denti-Cal. Profitable practice – a money maker. Asking \$828,000. **- PENDING**

**SIMI VALLEY GENERAL PRACTICE FOR SALE:** Collected over \$700,000 in the past twelve months. Good net income. 3 days of hygiene per week. 4 operator office with digital x-rays and PracticeWorks software. Ground floor of a professional building. Asking \$425,000. **-SOLD AT FULL PRICE**

**MULTI-OFFICE/MULTI-SPECIALTY PRACTICE:** Well known group practice collects \$5.5 million per year. The practice does accept Denti-Cal and is seeing revenue growth in 2015 since adding Denti-Cal to the practice. All specialties are covered. Newer modern offices. Asking \$2,700,000.

**WEST COVINA PRACTICE FOR SALE:** Starter practice with low overhead. Collected \$200,000 in 2014 and over \$100,000 for the first four months of this year. The practice is in a free standing building and has three equipped operatories plus a fourth that is plumbed but not equipped. Seller works 2-3 days per week as he has a second practice near his home in Glendale with a partner. Motivated. Asking \$100,000.

**TUJUNGA GENERAL PRACTICE FOR SALE:** Well known practice with long history and good visibility in a shopping center location collects \$820,000/year with a net income of \$340,000/year. Seller works 4.5 days per week and has 4 days of hygiene per week. Seven equipped operatories plus one additional operator that is plumbed but not presently equipped. Seller refers all endo, all perio surgery, difficult oral surgery and all ortho. No capitation and no Denti-Cal. Solid "bread and butter" practice in a relatively underserved community in Southern California. Asking \$675,000.

**SAN FERNANDO VALLEY PERIO PRACTICE:** Established perio practice collected over \$894,000 in 2014 with a net income of \$285,000/year. Hygiene accounts for 25% of the revenue. Seller works 3 1/2 days per week. The office has five equipped operatories in a professional building. The practice receives referrals from over 30 different general dentists in the community. Seller will stay for a transition if requested. Asking \$475,000. **-PENDING**

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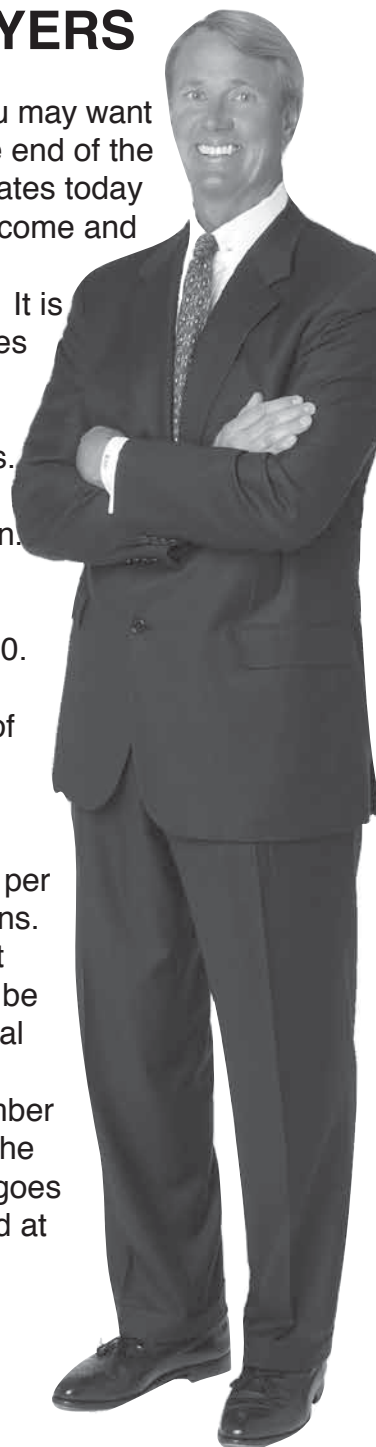
### 2015 TAX SAVINGS FOR BUYERS

If you have earned \$150,000 or more this year, you may want to consider purchasing a dental practice before the end of the year to dodge your income tax bullet. Most associates today have few if any deductions to offset their earned income and as such pay significant taxes, especially when compared to dentists that own their own practices. It is well known that dentists that own their own practices have greater write-offs and, generally, pay lower taxes than their associate dentist counterparts, because the tax code favors small business owners.

As an example consider the Section 179 deduction. This IRS code section applies to purchases of equipment. In 2015, the maximum Section 179 deduction that can be taken in one year is \$200,000. This means that if you purchased \$200,000 of equipment in 2015 that you can depreciate 100% of that amount against your earned income thereby getting \$200,000 of tax-free income.

Let me make it very concrete using our \$150,000 per year associate's income with no personal deductions. The combined federal and state income tax on that amount would be \$46,688.00 which would have to be paid by April 15, 2016. If the associate buys a dental practice with \$150,000 or more allocated to the equipment and closes the sale on or before December 31, 2015, the associate will pay no income tax on the \$150,000 of earnings. As the amount of earnings goes up, so do the savings as the higher income is taxed at higher rates.

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### Dental Practice for Sale Los Angeles County, CA

#### Gardena - Busy Intersections

- Strip mall nearby anchor stores.
- High Traffic. Great Visibility.
- 4 Operatories, ~2,100 sq.ft.

#### Long Beach - Busy retail center

- Perfect location for a Starter Practice. Major anchored stores.
- Affordable Rent. ~1,000 sq.ft.
- 3 Eq. Ops + 1 add't plumbed

#### Long Beach - 20 Yrs of Goodwill

- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Stable Pt Base

#### Los Angeles - Gross ~\$400K

- Highly Visible from busy streets.
- Affordable Rent! Cash/PPO
- 3 Eq. Ops plus 2 add't chairs.

#### Los Angeles - Gross ~\$356K

- Well Known Medical Building Close to Retail/Shopping Center
- 4 Operatories, ~ 1,397 sq.ft.

#### Santa Monica - Gross ~\$300K

- Seller Retiring. Highly Visible
- 4 Equipped Ops, ~ 1,397 sq.ft.

#### South Gate - Gross ~\$150K

- Seller Retiring. Shopping Ctr.
- Excellent Visibility & Signage
- 4 Equipped Ops, ~1,200 sq.ft.

#### Valencia - Gorgeously Design

- Real Estate & Practice for Sale
- Projected Gross 2015 ~\$870K
- State of the Art Practice
- Increasing Revenue, Cash/PPO
- 6 Operatories, ~2,200 sq.ft.

### Dental Practice for Sale Fresno County, California

#### Coalinga - Freestanding Building

- Gross ~\$589K on 3-4 days/wk.
- Located on busy main street
- Excellent Visibility.
- Paperless Office.
- 3 Fully Equipped Operatories
- Approx. 1,200 sq.ft.

### Dental Practice for Sale San Diego County, CA

#### La Jolla - Gross ~\$350K

- Retail Center, digital office.
- Mostly PPO, 2 Equipped Ops.

### Dental Practice for Sale Orange County, California

#### Laguna Hills - Beautiful Office

- Projected Gross 2015 ~\$400K.
- Increasing Revenue. Cash/PPO.
- Busy Retail Shopping Center.
- 4 Eq. Ops, Approx. 1,750 sq.ft.

#### Mission Viejo - Gross ~\$1.2 Mill

- Large Shopping Center
- Mostly PPO/Stable Pt Base
- 7 Operatories, ~2,700 sq.ft.

#### Santa Ana - LOW RENT!

- Highly Visible Corner Office.
- Busy Street. High traffic
- 3 Eq. Ops, Approx. 1,100 sq.ft.

#### Santa Ana - Gross ~\$345K

- Main Street, Downtown
- Mostly Dential, ~2,392 sq.ft.
- 5 Eq Ops + 2 Add't Plumbed

### Dental Practice for Sale Riverside County, CA

#### Moreno Valley - Gross ~\$235K

- Stand Alone Building & Dental Practice for Sale
- High Visibility on Busy Street
- 4 Eq. Ops + 5 Add't Plumbed
- 2,500 sq.ft., 9-10 Parking Space

### Dental Practice for Sale San Bernardino County, CA

#### Ontario - New Listing!

- Starter Practice on busy main street. Excellent visibility.
- Seller retiring. Low Rent!
- 3 Equipped Ops, ~1,100 sq. ft.

#### San Bernardino - Starter Practice

- Asking \$25K or Best Offer!
- 1063 North D Street
- San Bernardino, CA 92410
- Private parking in the back.
- 2-3 Equipped Ops / 4 Plumbed
- Low Rent! ~1,163 sq.ft.
- No Patient Base.

### Buy Two Practices Together Dental Practices for Sale in Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- Both Dental Practices are in Large Retail Centers.
- Rialto: ~3,500 sq.ft. 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops.
- Don't Miss This Opportunity!

### Dental Practice for Sale Northern California

#### Concord - Gross ~\$125K

- Practice & Real Estate Available
- Freestanding building
- Mostly Cash/PPO. Good visibility.
- 2 Eq Ops + 2 Plumbed, 1,500 sf

#### Dublin - Gross ~\$785K

- Prime location. Shopping Center
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

#### Fremont - Gross ~\$485K

- Busy main streets, ~2,000 sf.
- 4 Eq Ops + 3 add't plumbed.

#### Gilroy - Gross ~\$243K

- Large shopping center.
- 3 Eq. Ops + 2 add't plumbed.

#### Hayward - Gross ~\$438K

- Located in shopping center.
- Mostly Cash/PPO, ~1,800 sf
- 4 Eq Ops + 1 Add't Plumbed

#### King City - Gross ~\$650K.

- Large retail shopping center.
- Over 10 Years of Goodwill
- 5 Eq Ops, ~ 1,375 sq.ft.

#### Modesto - Gross ~\$300K

- 3 days a week for past 3 years.
- Long established patients
- 4 Eq Ops + 1 Add'l plumbed

#### Modesto - Gross ~\$830K

- GP located in strip mall.
- Cash/PPO, ~ 3,200 sq. ft.
- 7 Eq Ops + 1 Add'l plumbed

#### Salinas - Gross ~\$243K

- Shopping center. Cash/PPO.
- 3 Eq. Ops + 2 add't plumbed.
- Very little competition around.

#### San Jose - Great Location

- Strip Mall. Busy Street.
- 3 Eq. Ops, Approx. 1,040 sq.ft.

#### San Jose - Stand Alone Bldg.

- Asking \$15K or Best Offer!
- Starter Practice w/ Patient Base.
- 5 Eq. Ops, Approx. 2,000 sq.ft

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*-Melanie Marshall, DDS*

*"Dr. Marshall, it was a pleasure to represent you in your transaction. Thank you for your trust in my practice. My law firm is nothing without clients like you. I never forget this point! I look forward to your continued success."*

*-Levi Barlavi, Esq.*

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## Vacuum Pumps - 1 HP

**\$1696 / \$1295**

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The Precision 1 Horsepower Vacuum System is engineered with Naval Brass and Warranted for 5 Years. It is available in 120v or 240v and easily installs in Any Dental Office. A cost effective solution for a "Back Up" system.

## Oil Less Air Compressor - 1 HP

**\$3295 / \$2795**

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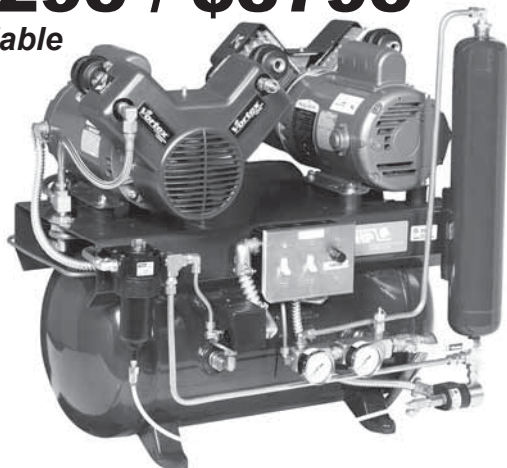


The Clean Flow 1 Horsepower Oil Less Air Compressor is outfitted with a Complete Air Drying System and Air Intake System. It will easily deliver clean dry air to 4 - 5 operatories and it manufactured in the USA. It comes with a 5 year warranty.

## Oil Less Air Compressor - 2 HP Dual

**\$4295 / \$3795**

*2 Available*

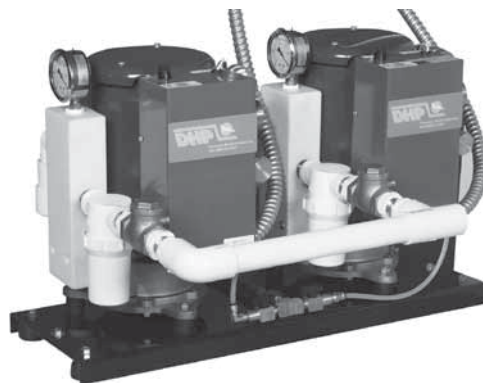


The Clean Flow 2 Horsepower Dual Motor Oil Less Air Compressor is outfitted with a Complete Air Drying System and Air Intake System. The dentist can choose to operate either Oil Less Motor or can use both to supply clean dry air to as many as 10 operatories it manufactured in the USA. It comes with a 5 year warranty.

## Vacuum Pump - 2 HP Dual Motors

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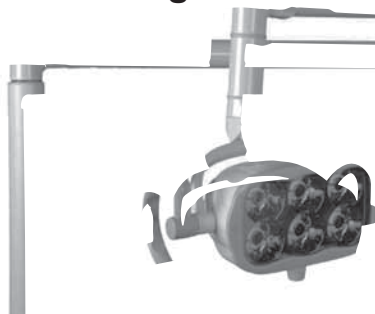
3 available



## Infinity LED Dental Light

**\$1595 / \$795**

7 Available

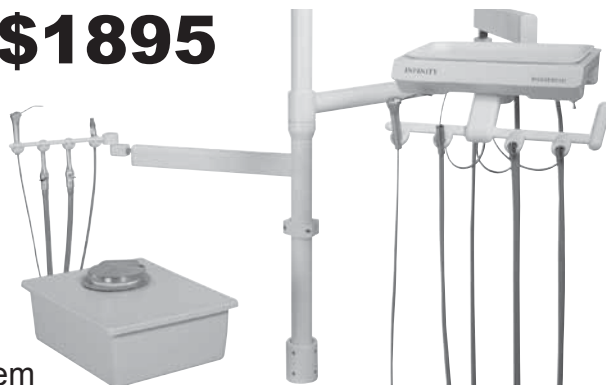


LED Dental Light with a Cool Light Source, Adjustable Illumination installs on Any Dental Chair. The Infinity Dental Light includes 3 way articulating light head and true natural lighting to reduce eye fatigue and reduce or eliminate quick curing of bonding materials.

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**\$2595 / \$1895**

4 Available



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## FEATURED LISTINGS

**GLENDALE (GP)** - Corner location only minutes away from the Rose Bowl and the popular shopping mall, the Americana. The great location with excellent visibility and signage will help continue the growing trend of this practice. The practice consists of 3 equipped operatories with 1 plumbed not equipped in consultation room. It's computerized with Practice Management software and Digital X-ray. Seller works 4 days/wk and Associate 2 days/wk. Sees approximately, 10-16 patients/day. Insurance and cash only. No HMO. Does minimal advertising. Projecting approximately \$522K for 2015. **BUYER'S NET OF \$244K.** Please contact your CPS Agent for more information. **Property ID #5045.**

**NEWPORT BEACH** - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients/mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plumbed not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$643,160 for 2015 with a Buyer's Net of \$168,685. Great practice. Please contact your CPS Agent for more details. **Property #5086.**

**POWAY** - General practice with over 20 years of goodwill is located in a one story building. Currently the Seller is working 4 days/wk and sees approximately 5-10 new patients/mo. PPO and Cash Only. Practice consists of 2 equipped operatories and 1 plumbed not equipped in a 1,240 sq ft suite. Does minimal advertising. Projecting approximately \$185K for 2015. Seller will be retiring. Great opportunity for a starter practice or for an experienced dentist with a vision to expand. Please contact your CPS Agent for more details. **Property ID #5084.**

**RIVERSIDE GP + 2 Buildings** - Established in 1996 this modern designed practice is located in a 2 story free standing building (1st floor). Building for sale along with a second single story free standing building which is currently rented. The practice consists of 9 equipped operatories and 1 plumbed not equipped in a 2,945 sq ft office. Practice is open 5 days/wk. Seller works part-time and has 2 Associates. They see approximately 22-24 patients/day. There 4 days/wk of hygiene. PPO and Cash only. No advertising. Projecting approximately \$872K for 2015 with a Buyer's net of \$272K. Great potential for full time Buyer. Please contact your CPS Agent for more details. **Property ID #5085.**

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## and Appraising of Dental Practices



### PRACTICE FOR SALE - PALM DESERT



- Grossed \$1,139,675 in 2014. Projecting approximately \$1,068,510 for 2015.
- **Buyer's net of \$265,000**
- Well established general practice located in a free standing building with ample parking.
- Near shopping centers
- Off Highway 111
- Modern designed practice with 5 SPACIOUS equipped operatories with window view
- 2,350 sq ft office.
- Computerized with Genesis software.

- 100% patient referral.
- Seller works 4 days/wk with approximately 15-20 new patients/mo.
- 8 days/wk of hygiene.
- Insurance and cash only. NO HMO.
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- Seller moving out of state.
- Great opportunity to own an established epractice.

Please contact your CPS Agent for more details.  
**Property ID #5058.**



Alice C. King, V.P.

# CALIFORNIA

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### LOS ANGELES COUNTY LISTINGS

**CANOGA PARK (GP) – Price Reduced – Low sales price!** This turn-key practice is located in a 3 story medical dental building with ample parking. Established approximately 10 years ago. Seller is currently working 1/2 day/wk with 1/2 day of hygiene. Sees approximately 10 new patients/mo. The practice consists of 2 equipped operatories, x-ray room with chair, small lab room, sterilization room, and private office in an approximately 1,000 sq ft suite. Have some HMO plans. 100% patient referral. Collecting approximately \$10K-\$15K/mo. Grossed approximately \$147K in 2014. There's approximately 500 active patient charts. Excellent opportunity for a first time buyer or a second office. Please contact your CPS Agent for more details. **Property ID #4357.**

**COVINA - Leasehold Improvements and Equipment Only!** Great starter practice located on a busy shopping center with plenty of parking spaces. Consists of 3 spacious equipped operatories, lab room, sterilization area, dark room, lounge room (plumbed) and a private office in a 1,680 sq ft office. The major equipment is approximately 9 years old. Has reasonable rent. On a major street with heavy traffic flow. Please contact your CPS Agent for information. **Property ID #5074.**

**DOWNEY - Practice has over 47 years of goodwill to offer.** One of the top 20 practices in Downey and got winner award for 2015. Known for its high quality dentistry, patient retention is strong here as generations of patients are seen here. While it has been established as a dental icon in the community for some time, it boasts a State-of-the-Art practice that has been completely remodeled in 2014. It consists of 3 equipped operatories in a 1,214 sq ft office with Easy Dental software and digital x-ray (1 sensor). Seller is currently working 3 days/wk and sees 15-18 new patients/mo. PPO/Cash/Some HMO. Has reasonable rent. Grossed \$398K in 2014 and it's Projecting \$416K for 2015 with a Buyer's net of \$154K. Excellent opportunity. Please contact your CPS Agent for more information. **Property ID #5080.**

**DUARTE (GP) – Turn-Key practice located in a busy shopping center.** Has great signage. Practice consists of 2 equipped operatories, 1 plumbed not equipped in a 996 sq ft office. Seller is currently working 3.5 days/wk and Associate 1 day/wk. Sees approximately 9-10 patients/day. Insurance/Cash/Denti-cal/Cap. It's computerized with DentiSoft software and digital x-ray (1 sensor). Grossed approximately \$139K for 2014 and projecting \$143K for 2015. Excellent opportunity. Low sales price! Please contact your CPS Agent for more details. **Property ID #5048.**

**GLENDALE (GP) - Corner location only minutes away from the Rose Bowl and the popular shopping mall, the Americana.** The great location with excellent visibility and signage will help continue the growing trend of this practice. The practice consists of 3 equipped operatories with 1 plumbed not equipped in consultation room. It's computerized with Practice Management software and Digital X-ray. Seller works 4 days/wk and Associate 2 days/wk. Sees approximately, 10-16 patients/day. Insurance and cash only. No HMO. Does minimal advertising. Projecting approximately \$522K for 2015. BUYER'S NET OF \$244K. Please contact your CPS Agent for more information. **Property ID #5045.**

**HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center.** Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Grossed \$203,989 on 2014 and projecting \$222K for 2015. Buyer's net of \$112K. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

**LOS ANGELES Price Reduced! – Leasehold Improvements & Equipment Only!** General practice located in a multi story professional building. This modern designed practice consists of 3 equipped operatories, sterilization, and private office in approximately 824 sq ft suite. The office is computerized with Easy 2000 software and the equipment is approximately new to 5 years old. There 1 digital sensor. Has a long term lease. It's a great potential for a full time and right buyer. Seller will be focusing on primary practice. Some charts included. Please contact your CPS Agent for more information. **Property ID #4467.**

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## and Appraising of Dental Practices



Robert A. Palumbo, Executive V.P./Partner

**LOS ANGELES (GP/PERIO/IMPLANTS)** – Beautiful practice located in the very desirable Miracle Mile. The office offers an incredible built out consist of 5 equipped operatories with amazing views to the city. No digital x-ray, however, is completely prewired through discrete floor access for all computers and digital x-ray. Major equipment is 5 years and has Dentrix software. Seller is currently working 4 days/wk and sees approximately 14-16 new patients per month. Income source is approximately 20% insurance and approximately 80% cash. The practice was established approximately 18 years ago. Grossed approximately \$431,169 in 2014 and projecting \$437K for 2015. Buyer's net of \$146,926. Great office with a flat rate lease. Please contact your CPS Agent for more details. **Property ID #4489.**

**NORTH HOLLYWOOD / TOLUCA LAKE** - Established practice with 29 years of goodwill. This general practice is located in a corner 2 story medical / dental building with great street visibility and heavy traffic flow. Easy access to the freeway. Practice consists of 5 equipped operatories with Digital X-ray and Practice Works software on a 1,500 sq ft suite. Seller is currently working 4 days/wk with Associate 2.5 days/wk and 7 days/wk of hygiene. PPO and Cash only. Sees approximately 25-30 new patients/mo. Does minimal advertising. Projecting approximately \$1,266,960 for 2015. Net \$455K. Great practice. Please contact your CPS Agent for more. **Property ID #5081.**

**NORWALK - Price Reduced!!** With over 65 Years of Goodwill, this practice is well known in the local community. It is also a corner location, right off of the 5 freeway. Currently while only operating on 1 day a week, it is still driving good numbers. Practice consists of 3 equipped operatories and 1 plumbed not equipped. Note the private office is plumbed, and also has in place cabinetry with a stainless steel sink which could be used for a fourth operator. Projecting approximately \$271K for 2015. Please contact your CPS Agent for more details. **Property ID # 5026.**

**PASADENA** - Leasehold Improvements and Equipment Only! To our knowledge this is the only dental practice located in the beautiful Huntington Pavilion, which is located right next to the Huntington Memorial Hospital. It has a very modern sheik design that you can only truly appreciate by seeing it, and everything through the practice is in immaculate showroom condition. Seller built out the practice approximately 1.5 years ago. Includes an adjacent parking structure. Conveniently located between where the 210 and 110 Freeways. Practice consists of 3 spacious operatories, lab/sterilization combo room, consultation room and a private office in a 1,552 sq ft suite. Has a long term lease. It's great opportunity to establish your practice. Please contact your CPS Agent for more details. **Property ID #5065.**

**POMONA** – Leasehold Improvements & Equipment Only! This modern designed practice has been known a dental office for over 50 years. Located in a single story professional building with plenty of private parking. The practice consists of 4 equipped operatories, lab room, sterilization area, lounge room, private office and 3 storage rooms in an approximately 1,400 sq ft office. Just minutes away from the 10 freeway. Close proximity to a local hospital, Western University and the Pomona Fairgrounds. Landlord is easy to work with and offers a very rare gross lease (NO common area or triple net fees). Great opportunity for a starter office. Please contact your CPS Agent for more details. **Property ID #5057.**

**RESEDA** – Well established turn-key general practice with over 50 years of goodwill. This family practice is located in a single story free standing building with ample parking. It's on a major street of Reseda with lots of heavy traffic and excellent street visibility. The practice consists of 3 equipped operatories (stand up dentistry), sterilization/lab combo, dark room, and private office in a approximately 950 sq ft office. Not computerized. Has older equipment. Seller works 4 days/wk and sees approximately 8-20 patients/day. Income source is approximately 30% insurance, 30% cash, 10% Denti-cal and 30% capitation. Grossed approximately \$281K in 2014. Has monthly revenues of \$22K. Seller is retiring. Practice next to a residential community. Please contact your CPS Agent for more information. **Property ID#5017.**

**SANTA CLARITA (GP)** – This turn-key practice is located in single corner location with heavy traffic flow and excellent street visibility. Practice consists of 3 fully equipped spacious operatories and 5 plumbed not equipped in a 2,600 sq ft office. Plumbed for Nitrous and H2O. It's computerized with Easy Dental software and digital x-ray. Has new equipment. Seller works 2 days/wk with 2 days/ of hygiene and sees approximately 10 new patients/mo. Cash and PPO Only. No HMO. Reestablished the practice in September 2013. Has long term lease. Averaging \$19,000 per month on a part time schedule. Grossed approximately \$230K in 2014 and projecting approximately \$236K for 2015. Great opportunity for a 1st time buyer or second office. Please contact your CPS Agents for more information. **Property ID #5013.**



John W. Knipf, President

# CALIFORNIA

## Specializing in the Selling

**TORRANCE** – General practice located in a busy single story shopping center with lots of traffic. Practice consists of 3 equipped operatories, sterilization/lab combo, consultation room, lounge room, and private office in an approximately 1,046 sq ft suite. Computerized with digital x-ray. Seller works 4 days/wk and sees approximately 10-12 new patients/mo. No HMO. Projecting \$325K for 2015. BUYER'S NET OF \$103K. Great office. Please contact your CPS Agent for more details. **Property ID #4477.**

**WEST COVINA** - Leasehold Improvements and Equipment Only! This practice is located up against the Foothill Mountains less than 1/2 mile off the 10 Freeway for convenient access. The area around our newly built-out office is exploding with growth, and surrounded by too many anchor tenants to mention. Notable are the 450+ new townhomes that are being built right in front of our practice. The practice consists of 7 equipped operatories, 1 plumbed not equipped in a 2,450 sq ft office. It's computerized with Dentrix software and digital X-ray (1 sensor). The Seller is the landlord is willing to negotiate a good lease. Please contact your CPS Agent for more details. **Property #5077.**

### ORANGE COUNTY LISTINGS

**ANAHEIM (GP) - Price Reduced!!** The practice has over 24 years of goodwill to offer. With very convenient freeway access, it is currently located in a single story strip mall and right around the corner from Anaheim Memorial Medical Center. This practice consists of 3 equipped operatories in a 959 sq ft suite. It's computerized with Dentrix software. No digital. Retiring seller is currently working 4.5 days/wk and sees approximately 16-20 patients/day on a busy day. PPO/Cash/Denti-cal. Patient base is approximately 60% young adults. 100% Patient Referral. Grossed \$467K in 2014. Projecting approximately \$527K for 2015. Buyer's Net of \$245K Great opportunity. Please contact your CPS Agent for more details. **Property ID #5066.**

**IRVINE** – Established approximately 30 years ago, this practice is located in a 2 story professional / medical building. Practice consists of 4 equipped operatories. Two operatories are plumbed for nitrous and oxide. It's computerized with JDent/Light Year software and digital x-ray (2 sensors). Seller is currently working 4 days/wk (part time) with 2.5 days/wk of hygiene. Income source: Ins./Cash/Cap. Grossed approximately \$435K in 2014. BUYER'S NET OF \$128K. Please contact your CPS Agent for more details. **Property ID #5055.**

**LAGUNA HILLS - Price Reduced!!** – Modern designed General Practice with over 15 years of goodwill located in a 5 story medical / dental building. This practice consists of 2 equipped operatories, sterilization/lab combo room and private office (plumbed) in a 1,107 sq ft suite. It's computerized with EagleSoft software and digital x-ray. Seller is currently working 2-3 days/wk and sees approximately 20-25 new patients/mo. Ins/Cash/Cap (~\$500/mo). Grossed approximately \$319,024 in 2014. Buyer's net of \$101K. Seller will be focusing on family. Please contact your CPS Agent for more information. Great opportunity. **Property ID #5033.**

**ORANGE (GP)** – Well established practice with 42 years of goodwill. This practice consists of 8 equipped operatories in a 2,640 sq. ft. suite located in a two story free standing building on a busy street. The 2nd floor has a lab, lounge, & office. Attracting approximately 30+ new patients/mo. Intra Oral Camera, Digital X-ray, & Dentrix Software. PPO & Cash Practice. Projecting approx. \$827K in 2015 w/ a Buyer's Net of \$326K. Please contact your CPS Agents for mode details. **Property ID #5059.**

**ORANGE** - Leasehold Improvement and Equipment Only! This beautiful office is located in a single story free standing building just south of the Historic Orange Circle. It is walking distance to shops and restaurants and convenient access to the 22, 55 and 57 freeways. The practice consists of 4 spacious equipped operatories with digital x-ray in a 1,300 sq ft office. Seller is the landlord and will give a reasonable rent. Please contact your CPS Agent for more details. **Property ID #5082.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Tony Frechette, V.P.

**NEWPORT BEACH** - This general practice established in 2002 and is located in a 2 story medical building near residential area. Building is being remodeled and will be completed in January 2016. Seller is currently working 4 days/wk, Associate when needed and with 3 days/wk of hygiene. Sees approximately 15 new patients/mo. PPO & Cash only. No HMO. Does minimal advertising. Practice consists of 6 fully equipped operatories and 1 plumbed not equipped in a 1,956 rentable sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). Projecting approximately \$643,160 for 2015 with a Buyer's Net of \$168,685. Great practice. Please contact your CPS Agent for more details. **Property #5086.**

**RANCHO SANTA MARGARITA** - State-of-the-Art general practice located in a 2 story shopping plaza. Established in 2005. This beautiful office consists of 7 equipped operatories with digital x-ray and Dentrix software in a 2,250 sq ft suite. The seller is currently working 3.5 days/wk, Perio 1x/mo and with 4 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO / Cash /Some HMO. Grossed \$781K in 2014 and Projecting \$811K for 2015 with monthly revenues of \$67K. NET OF \$270K. Great practice. Please contact your CPS Agent for details. **Property ID #5079.**

**SANTA ANA** - General practice located in a busy 2 story strip mall with ample parking. This practice consists of 4 days/wk and sees approximately 15-20 patients/day. PPO and cash only. No HMO or Denti-cal. Grossed \$437K in 2014. Projecting \$538K for 2015. NET OF \$208K. Please contact your CPS Agent for more details. **Property ID #5075.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**APPLE VALLEY (GP) - Price Reduced!** Established in 1978 this, practice is located in one story building. It consists of 3 equipped operatories with EagleSoft software and digital x-ray in a 1,350 sq ft suite. Seller is currently working 4 days/wk and sees approximately 15-20 new patients/mo. There is 2 days/wk of hygiene. Insurance and cash only. Does minimal advertising. Remodeled the office in Feb 2014. Has monthly revenues of \$45K. BUYER'S NET OF \$188,174. Great practice. Please contact your CPS Agent more details. **Property ID #5044.**

**CHINO HILLS** - Leasehold Improvement & Equipment Only! This dream practice was built out when a rare opening in the Costco Center became available. Everything is completely new, and built out exquisitely. Over \$8,000 was invested in just the frameless glass frontage, giving maximum exposure to the restaurants and retail store next to, and surrounding our practice. There is more traffic in the parking lot, than many major intersections in the area. The practice consists of 3 equipped operatories, 2 plumbed not equipped, lab & sterilization area, lounge room, storage room, consultation room, dark room, and private office in a ~1,470 sq ft suite. Move on your dream practice now, or it will be somebody else's! Area is surrounded by residential homes. **Property ID #4501.**

**INDIAN WELLS** - Great opportunity. This modern designed practice consists of 4 equipped operatories, lab room, lounge room, Cat Scan + Pano x-ray room, 2 consultation rooms, sterilization area, dark room and 2 private offices plus lecture room in a 2,850 sq ft office. Computerized with Intra oral camera. Major equipment is 10+ years old. Seller will be focusing on his primary offices. Located on a one story building near shopping plazas and residential community. Grossed \$360K for 2014 on 1 day/wk schedule. Please contact your CPS Agent for more information. **Property ID #5041.**

**MURRIETA - Price Reduced!** Well established general practice located in a 2 story medical dental building. Practice consists of four equipped operatories in a 1,350 sq ft suite. It's computerized with Easy Dental software, digital x-ray and intra oral camera. Seller work 1.5 days/wk each, Ortho 1x/mo with 2 days/wk of hygiene. PPO and Cash Only. Averaging 30 new patients per month. Grossed \$588K in 2014 and projecting approx. \$509K for 2015. Buyer's net of \$156K. Please contact your CPS Agent for more information. **Property ID #5061.**

**PALM DESERT** - Well established general practice located in a free standing building. This modern designed practice consists of 5 equipped operatories in a 2,350 sq ft office. It's computerized with Genesis software. 100% patient referral. Seller is currently working 4 days/wk and sees approximately 15-20 new patients/mo. Has 8 days/wk of hygiene. Insurance and cash only. Grossed \$1,139,675 in 2014. Refers all specialty. Seller is moving out of state. Great opportunity. Buyer's Net \$265,000. Please contact your CPS Agent for more details. **Property ID #5058.**



Fred Vuittonet, V.P.

# CALIFORNIA

## Specializing in the Selling

**PALM SPRINGS** – General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. Projecting to do \$417,739 for 2015. BUYER'S NET OF \$175K. Please contact your CPS Agent for more information. **Property ID #4487.**

**RIVERSIDE GP + 2 Buildings** – Established in 1996 this modern designed practice is located in a 2 story free standing building (1st floor). Building for sale along with a second single story free standing building which is currently rented. The practice consists of 9 equipped operatories and 1 plumbed not equipped in a 2,945 sq ft office. Practice is open 5 days/wk. Seller works part-time and has 2 Associates. They see approximately 22-24 patients/day. There 4 days/wk of hygiene. PPO and Cash only. No advertising. Projecting approximately \$872,374 for 2015 with a Buyer's net of \$272K. Great potential for full time Buyer. Please contact your CPS Agent for more details. **Property ID #5085.**

### SAN DIEGO & IMPERIAL COUNTY LISTINGS

**EL CENTRO (GP + BLDG)** – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed \$305K for 2014 and Projecting \$332K for 2015. Buyer's net of \$83K. Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

**OCEANSIDE - Price Reduced!!** – General practice established in 1998 is located in a professional medical dental building. This practice consists of 5 spacious equipped operatories. It's computerized with Dentrix software and digital laser x-ray (1 sensor). Seller is working 2 day/wk with 1 day/wk of hygiene. Sees approximately 18 patients/day. PPO/CASH/HMO. Grossed \$374K in 2014 and Projecting approx. \$359K for 2015. Please contact your CPS Agent for more information. **Property ID #5069.**

**POWAY** - General practice with over 20 years of goodwill is located in a one story building. Currently the Seller is working 4 days/wk and sees approximately 5-10 new patients/mo. PPO and Cash Only. Practice consists of 2 equipped operatories and 1 plumbed not equipped in a 1,240 sq ft suite. Does minimal advertising. Projecting approximately \$185K for 2015. Seller will be retiring. Great opportunity for a starter practice or for an experienced dentist with a vision to expand. Please contact your CPS Agent for more details. **Property ID #5084.**

**SAN DIEGO** – Established in 1986 this general practice is located 3 story professional building with ample parking. Seller is currently working 3.5 days/wk with approximately 15 days of hygiene/wk. PPO and Cash only. No HMO. Practice consists of 7 equipped operatories in approximately 2,980 sq ft suite. Computerized with Practice Work software and digital x-ray. Grossed \$1,982,000 in 2014 and Projecting approx. \$1,863,000 for 2015. NET OF \$361K. Great practice. Please contact your CPS Agent for more details. **Property ID #5072.**

### KERN, SAN LUIS OBISPO & VENTURA COUNTY

**BAKERSFIELD - Price Reduced!!!** The practice offers over 18 years of goodwill, and is a standing landmark known for its dental services. Located in a medical hub center for the city, the practice is across the street from the area's hospital, and conveniently located next to a pharmacy. The building owner who is also a dentist, occupies the other half of the free standing building, and very easy to work with. With a great rent, easy to work with landlord, and room to even expand further. Practice consists of 6 equipped operatories, 1 plumbed not equipped in a 1,800 sq ft suite. Computerized with EagleSoft software and Digital X-ray. Insurance/Cash/Cap. Seller works 1 1/2 days/wk, 2 Associate 1 day/wk each. 100% patient referral. Grossed \$350,014 in 2014 and Projecting to do approx. \$367K in 2015. Buyer's net of \$95K. Great potential for full time buyer. For more information, please contact your CPS Agent. **Property ID#5060.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Dan Parnell, V.P.

**SAN LUIS OBISPO COUNTY** – Beautiful well established practice located in a two story medical / dental building. Seller works approximately 4 days/wk, Endo 2x/mo and with 8 days/wk of hygiene. Sees approximately 60 patients/ mo. Insurance and cash only. The practice consists of 8 equipped operatories, lab room, lounge room, storage room, consultation room, large sterilization room, and a large private office in a 2,626 sq ft suite. It's computerized with EagleSoft software and digital x-ray. Has monthly revenues of \$95K. Buyer's net of \$370K. Excellent opportunity. Please contact your CPS Agents for more information. **Property ID #5037.**

**SIMI VALLEY (GP + Buildings for sale)** - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrax / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Grossed approximately \$273,790 in 2014. Has a Buyer's Net of \$124K. Please contact your CPS Agent for more details. **Property ID #5027.**

**VENTURA (GP)** - This practice has 36 years of goodwill located in a 2 story professional building (1st floor w/ direct access). Modern designed practice with 4 fully equipped operatories in a 1,862 (+ free bonus room) sq ft suite. Every operatory has dual monitors and lights suspended from above making the operatories even more spacious than they already are. Each operatory has floor to ceiling windows providing a plenty of natural light with custom fit shades. Computerized with Dentrax software and digital x-ray. Equipment is approximately 2-15 years old. Seller is currently working 4 days/wk with 3 days/wk of hygiene. See approximately 14-16 patients/day. Insurance and cash only. Grossed approximately \$423K in 2014 with monthly revenues of \$35K. BUYER'S NET OF \$92K. Great practice. Please contact your CPS Agent for more information. **Property ID #5039.**

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**CHINO (Ortho) – Leasehold Improvement and Equipment Only + Condo.** This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operatory, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

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Alice King: [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

Tony Frechette: [tfrechette@calpracticesales.com](mailto:tfrechette@calpracticesales.com)

Dan Parnell: [dparnell@calpracticesales.com](mailto:dparnell@calpracticesales.com)

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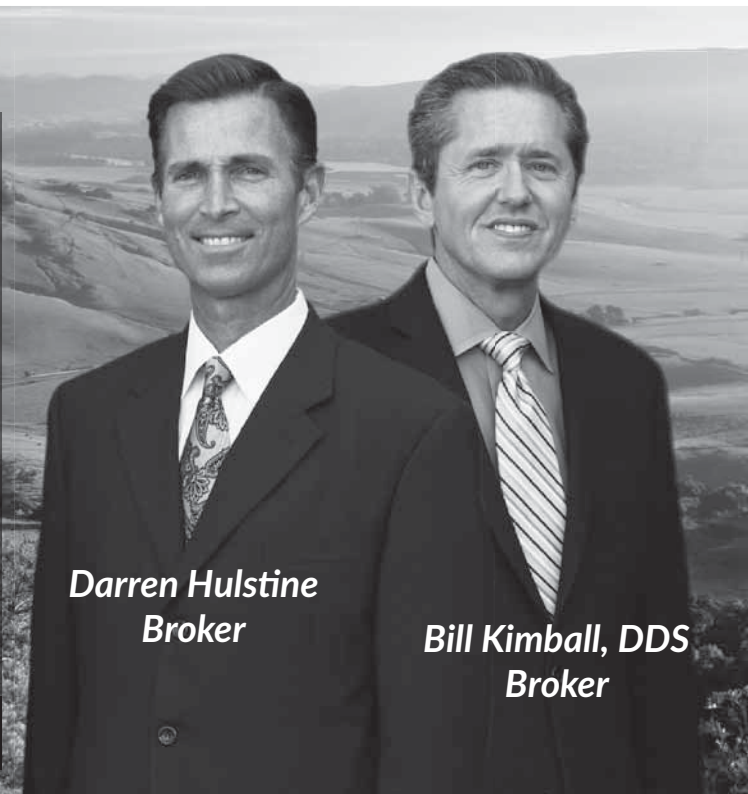
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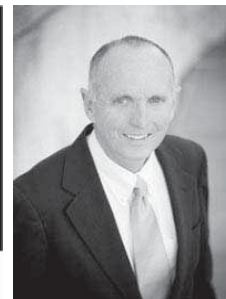
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# Premium Practice Listings

### ★ North Central Los Angeles #1100 ★

Restorative cash fee-for-service practice, contemporary suite/ all digital, 2015  
 Projected revenues over \$770,000  
**Asking \$575,000**

### Los Angeles Area PERIO #1090

Outstanding periodontal practice in a  
 premier location, five (5) treatment  
 rooms, 1,500 sq ft, seller retiring,  
 projected gross for 2015 over \$1 million.  
**Asking \$595,000**

### South Orange County #1099

Restorative fee-for-service practice, five  
 (5) equipped treatment rooms,  
 contemporary 2,000 sq ft., digital x-ray,  
 lasers, intraoral cameras, 37 years of  
 goodwill, seller will work-back,  
 2014 Gross revenues \$1,426,236  
**Asking \$1,300,000**

### Placer County #1073

Fee-for-Service  
 Restorative Practice  
 Beautiful Contemporary Office in  
 Great Location  
 All Digital with Cone Beam  
 2014 Gross Revenues \$1,629,000

**Asking Price: \$1,198,000**

### PERIODONTAL Practice #1092

San Francisco Bay Area, all digital,  
 annual profit over 55%,  
 2014 Gross over \$1,600,000

**Asking \$700,000**

### Sonoma County #1101

General Dental Practice and Building  
 2415 Square Foot Digital Suite  
 Eight Days/Week Hygiene  
 Projected 2015 Gross \$1,603,000

**Practice asking Price \$1,150,000**

### North Los Angeles County #1097

General esthetic and restorative practice,  
 turn-key, 10 treatment rooms, all digital,  
 seller retiring. 2014 revenues \$1,708,000

**Asking \$1,275,000**

### Fresno County #1091

Outstanding general dental practice and  
 dental building for sale, approx. 2,400 sq ft.,  
 six (6) treatment rooms, practice fully  
 equipped with digital x-ray equipment, seller  
 retiring, practice gross in 2014 \$535,000.

**Asking \$347,500 for Practice  
 Asking \$695,000 for Building**

### San Diego County #1093

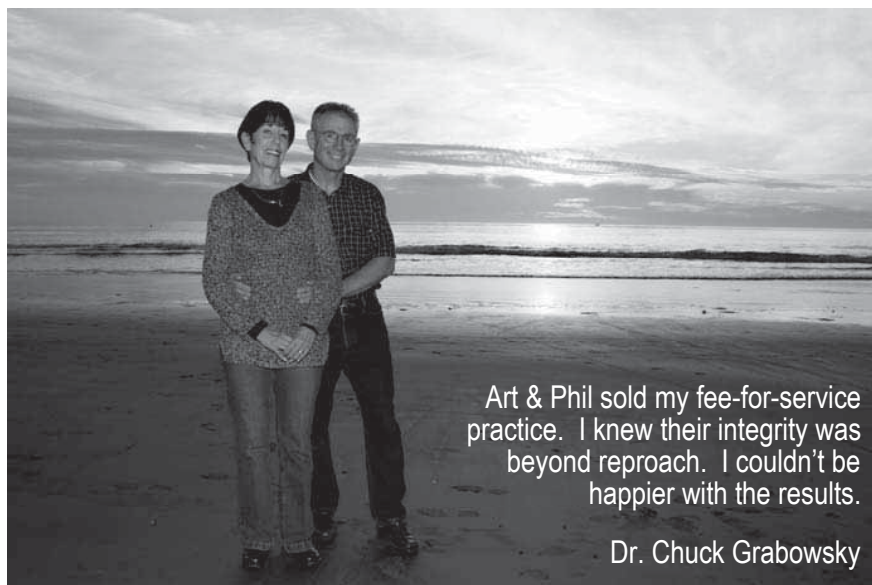
Fee-for-Service restorative practice, shopping  
 center location, five (5) treatment rooms,  
 seller retiring, digital x-ray, laser, and intraoral  
 cameras. 2014 revenues \$531,260

**Asking \$385,000**

### Coastal Orange County #1079

Beach Location, 1,100 sq. ft., over 40 years  
 goodwill, seller owned building great lease,  
 2014 revenues 524,000

**Asking \$385,000**



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### SOUTHERN CALIFORNIA

**ANAHEIM HILLS** – General Dentistry Practice with 4 Operatories has been established for 34 years. The practice utilizes Dentrrix and has 6 days of hygiene per week with long-term staff. #CA279 - In Escrow. Kerri McCullough - 949-300-0312.

**BAKERSFIELD** – *NEW LISTING* - General Dentistry practice with 4 operatories features Dentrrix, Dexis digital x-rays, and a Pano. This is a PPO/FFS practice. #CA299-Think Tran – 949-533-8308.

**BALDWIN PARK** – This General Dentistry practice features 5 Operatories, 4 Equipped in a 1,500 sq. ft. bright and airy suite. The Gross Receipts were \$276K in 2014 and the office has been established for 10+ years. The Seller is relocating out of state. #CA176- Kerri McCullough - 949-300-0312.

**BANNING** – This General Dentistry practice features 6 Operatories in a 1,873 sq. ft. suite. The practice utilizes Digital x-rays, EagleSoft, and is fully paperless. There are 8 days of hygiene per week. 2014 Gross Receipts of over \$1.4MM and adjusted net of \$382K. #CA183- In Escrow. Steve Caudill - 951-314-5542.

**BEVERLY HILLS** – This General dentist has been in practice for 20 years and downsized 2 years ago to a nice boutique office with valet parking for patients. 2 Operatories, 1 equipped. Practice utilizes OpenDental, Digital x-rays, and is paperless. 2014 Gross Receipts \$120K on 3 days/week. FFS and PPO only. Great for downsizing dentist or starting dentist. Huge opportunity for growth. #CA215- Mario Molina - 323-974-4592.

**BEVERLY HILLS** – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2014 Gross Receipts were \$1.09MM+. #CA210- In Escrow. Kerri McCullough - 949-300-0312.

**CARSON** – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2014 Gross Receipts of \$143K, room to grow. #CA280- Kerri McCullough - 949-300-0312.

**CYPRESS** – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge software and most specialty services are referred out. 7 days of hygiene per week. 2014 Gross Receipts were \$948K with \$426K Adjusted Net Income. #CA257- In Escrow. Kerri McCullough - 949-300-0312.

**GREATER LOS ANGELES AREA** - Periodontal Practice-This 5 Operatory Perio practice features Dentrrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. #CA173- Kerri McCullough - 949-300-0312.

**HACIENDA HEIGHTS** – *NEW LISTING* – General Dentistry Practice with 5 operatories, 3 equipped, 2 plumbed, not equipped. Practice is located in a retail center near a busy intersection with plenty of visibility and building signage. Practice features an intra-oral camera, Digital x-rays, a Pano, and most equipment is 10 years old. Long-term staff, 20 new patients per month. Practice accepts some PPO plans, no HMO. #CA295 - Steve Caudill - 951-314-5542.

**HUNTINGTON BEACH** – General Dentistry Practice with 5 Operatories has been established for 28 years in this beach-side community. Located in a professional building, the practice features Digital x-rays, Pano, Laser, Intra-Oral Camera, and long-term staff with 12 days of hygiene per week. 2014 Gross Receipts of \$1.1M+. #CA263- Kerri McCullough - 949-300-0312.

**HUNTINGTON BEACH** – This General Dentistry Practice with 3 Operatories, 2 Equipped, has 18 years of Goodwill. The practice is near residential, shopping, and freeway. 2014 Gross Receipts of \$396K on 4 days per week. This is a PPO/Fee for Service Practice. #CA277- Kerri McCullough - 949-300-0312.

**INLAND EMPIRE** – Endodontic Practice – This almost paperless 4 Operatory practice features 8 year new equipment, digital x-rays, and Cone Beam CT. The practice has 60+ years of goodwill and is near freeway. 2014 Gross Receipts of \$739K on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

**INLAND EMPIRE** – General Dentistry Practice with 7 Ops in 3,000 sq. ft. Practice features Dentrrix, digital x-rays, and Pano. 30 years of goodwill. 4½ days of hygiene per week. PPO and 2 HMO plans accepted. #CA283 – In Escrow. Kerri McCullough - 949-300-0312.

**INLAND EMPIRE** – General Dentistry Practice with Four Operatories, Intra-Oral Camera, Digital X-rays, and Pano. Located in a beautiful professional center, this practice's 2014 Gross Receipts were \$534K and Adjusted Net Income of \$196K. Seller is retiring. #CA285 – Think Tran – 949-533-8308.

**LAGUNA BEACH** - *NEW LISTING* - General Dentistry, 5 Ops, 3 Equipped, great location! \$503K GR in 2014. For more information, Call Think Tran - #CA304 - 949-533-8308.

**LOS ANGELES** – General Dentistry Practice with 6 Operatories, 5 Equipped, in a free-standing building. Practice has been established for over 50 years, in current location for 29. Utilizes SofiDent with 7 workstations, Schick Digital X-Rays, and an Intra-Oral Camera. Majority of specialty work is referred-room to grow. 2014 Gross Receipts of \$591K. #CA255- Kerri McCullough - 949-300-0312.

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**LOS ANGELES** – Endodontic Practice – This Endo practice with 4 Operatories has been established for over 30 years and utilizes Easy Dental and a Cone Beam. Practice's Gross Receipts for 2014 were \$360K on 21 hours per week. #CA259- Kerri McCullough - 949-300-0312.

**PALM DESERT** – This five-operator General Dentistry practice has been established in Palm Desert for 32 years and is located in a free-standing building. This retiring dentist sees 18 new patients per month and has 6 days of hygiene per week with 2014 Gross Receipts of \$842K and \$339K Adjusted Net. #CA245- Kerri McCullough - 949-300-0312.

**PASADENA AREA** – *NEW LISTING* – General Dentistry practice with 3 Operatories, Dentrax, Dexis Digital X-rays, and a CEREC. The practice has been established for 50+ years. #CA282- Kerri McCullough - 949-300-0312.

**PICO RIVERA** – This General Dentistry practice with 6 Operatories has been established since 1960. Practice utilizes DentiSoft software, an Intra-Oral Camera, and a Pano. Practice has 4½ days of Hygiene per week and 2014 Gross Receipts were \$690K. #CA258- Tinh Tran - 949-533-8308.

**SAN GABRIEL VALLEY** – *NEW LISTING* – General Dentistry. 4 Ops, 50+ years in the community. 2014 GR of \$159K, room to grow. PPO/DentiCal are taken in this practice. Tinh Tran – 949-533-8308.

**SANTA BARBARA** – *NEW LISTING* – This General Dentistry Practice with 4 Operatories has been established for 40+ years in beautiful Santa Barbara. Practice has long-term staff and 8 days of hygiene per week. Fee For Service/Delta Premier only. 2014 Gross Receipts were \$827K. #CA291-Kerri McCullough – 949-300-0312.

**SOUTH ORANGE COUNTY** – Pediatric Dentistry – This Pedito practice has 4 Operatories, and 1 year new equipment and features a beautiful, modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Tinh Tran - 949-533-8308.

**SOUTH PASADENA** – This General Dentistry Practice with four operatories, three equipped, is in a 1,150 sq. ft. suite. This is a paperless, digital practice utilizing Dentrax, an Intra-Oral Camera, and a Laser. 37+ years of goodwill with loyal, long-term staff and 4 days of hygiene per week. 2014 Gross Receipts of \$856K with \$271K Adjusted Net. #CA244- Tinh Tran - 949-533-8308.

**UPLAND** – General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, has been established for 25+ years. Practice is located in a Professional Building and features Open Dental, Digital X-Rays, and Intra-Oral Camera. Most equipment is approximately 4-6 years old and most specialty work is referred out. #CA254- Kerri McCullough - 949-300-0312

**VICTORVILLE** – General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 years. #CA149- Kerri McCullough - 949-300-0312

**WEST HOLLYWOOD** – *PRICE REDUCED* - This General Dentistry practice with 4 Operatories is located in a Professional Building with 9 years of goodwill. Practice utilizes an Intra-Oral Camera, Digital x-rays, and a Laser. The average age of the equipment is 5 years old. 2014 Gross Receipts of \$571K with \$221K Adjusted Net Income. #CA212- Kerri McCullough - 949-300-0312.

**WEST LOS ANGELES** – General Dentistry practice with 4 Operatories is located in a 1,500 sq. ft., newly built-out suite in a desirable high-rise on LA's west side. Retiring doctor has practiced in the area for over 50 years. This is a **SOLD** strategy fee for Service practice utilizing Easy Dental, Digital x-rays, and an Intra-Oral Camera. Most specialty work is referred out. In 2014, the Gross Receipts were \$651K. #CA226- Kerri McCullough - 949-300-0312.

**WHITTIER** – This General Dentistry practice has been established for over 50 years in a professional building on a main street. 4 Operatories, 3 equipped. Practice utilizes Dentrax and Dexis Digital X-rays. The majority of all specialty work is referred out. 2014 Gross Receipts of \$217K - room for growth. PPO/FFS office with favorable rent. #CA276- Kerri McCullough - 949-300-0312.

## SAN DIEGO

**CHULA VISTA** – This General Dentistry practice was established 50 years ago, and the seller acquired it 35 years ago. The practice features 4 Operatories, has 3½ days of hygiene, and Dentrax Software. \$493K 2013 Gross Receipts, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

**CHULA VISTA EAST** – *NEW LISTING* – General Dentistry practice with 3 ops has 2 days of hygiene per week. Call for more information. #CA302 - Russ Okihara - 619-694-7077.

**DOWNTOWN SAN DIEGO** – Leasehold sale: This modern and chic downtown office is in a prime location with excellent foot-traffic and exposure in a business/tourist area. Office features 3 Operatories, with room for expansion. Location is prime for a dentist looking to relocate or to build a practice in a very busy part of Downtown San Diego. #CA232- Russell Okihara - 619-694-7077.

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**ESCONDIDO - NEW LISTING** – General Dentistry Practice with 4 Ops, 3 Chairs in Central Escondido. Doctor is retiring. This is an excellent opportunity to merge or grow, looking for a quick sale. #CA292- Russell Okihara – 619-694-7077

**LAJOLLA-NEW LISTING** – Quality-driven General Practice with three Operatories. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077

**NORTH COUNTY COASTAL** – This General Dentistry is a Fee for Service/PPO Practice with 3 Operatories featuring Dentrrix, and Digital X-Rays. Practice is located in a highly desirable and convenient location. The owner is relocating. 2014 Gross Receipts of \$530K with \$228K Adj. Net. #CA253- Russell Okihara - 619-694-7077.

**NORTH COUNTY INLAND** – Highly-regarded General Dental Practice. FFS/PPO. 6 Operatories located in a beautiful, free-standing building with ample parking. Opportunity for property ownership. #CA271- Russell Okihara - 619-694-7077.

**SAN DIEGO** – This retiring General Dentist is in a convenient, highly-desirable area of San Diego. The practice features 3 Operatories, with dentist utilizing 2 Operatories. This is a small, quality Fee for Service practice utilizing PracticeWorks. This will be an ideal starter practice or additional boutique location. #CA161 - Russell Okihara - 619-694-7077

**SANTEE** – This General Dentistry practice is a PPO/Fee for Service office with 6 Operatories and is located in a shopping center with great retail anchors. The practice features Dentrrix software and Digital x-Rays. \$780K Gross Receipts in 2014. High-volume practice with 7 days of hygiene per week, and long-term staff. The Dentist is retiring. #CA228 - Russell Okihara- 619-694-7077

**SOUTH BAY AREA, SAN DIEGO – PRICE REDUCED**-General Dentistry practice with 3 Operatories and 4 days of hygiene per week is available in the South Bay area of San Diego. The practice is located in a well-visited retail center with great visibility and utilizes Dentrrix and Digital Pano. This is a PPO and Fee for Service practice with 2014 Gross Receipts of \$526K. #CA206- Russell Okihara - 619-694-7077.

### OUTSIDE OF CALIFORNIA

**MAUI, HAWAII – NEW LISTING** –General Dentistry Practice with a spacious layout, 7 Operatories, 5 equipped. Lots of Goodwill, Computerized, FFS/PPO with a Modern design and CEREC. Excellent Location in central Maui. 2014 Gross Receipts over \$1.4MM. #HI101-Russell Okihara – 619-694-7077.

**OAHU, HAWAII – NEW LISTING** – Modern General Dentistry Practice, with 3 Operatories. Practice is computerized with Dentrrix, and digital X-rays. This is a FFS/PPO practice. This is an excellent opportunity. #HI100-Russell Okihara – 619-694-7077.

**OAHU, HAWAII – NEW LISTING** – General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. 2014 Gross Receipts over \$360K. #HI102-Russell Okihara – 619-694-7077.

### NORTHERN CALIFORNIA

**BENICIA** - General Practice & Building. 1,545 sq. ft., 4 ops, Open Dental software, digital X-ray & Pan, Laser. 2014 GR \$550K. #CA298 Jim Engel - 925-330-2207.

**CALAVERAS COUNTY**– General Dentistry – 4 Op office, 1,752 sq. ft. w/Dexis Digital X-ray, Eaglesoft, Cerec, and Pano. Av. GR last 3 years \$450K. #CA294-Dennis Hoover - 209-605-9039.

**CASTRO VALLEY** - General Dentistry - Practice & Building. 1,500 sq. ft. 3 equipped Ops, 1 add'l plumbed. 2014 GR of \$373K on 4 days/week. #CA251 Jim Engel - 925-330-2207.

**FOLSOM** – General Dentistry - 2,420 sq. ft. w/5 Ops, Schick X-rays, non-digital Pano, Softdent. #CA235-Thomas Wagner - 916-812-3255.

**FOLSOM – FACILITY ONLY** - 1,200 sq. ft. with 3 Ops, digital x-rays & pano. #CA209-Thomas Wagner - 916-812-3255.

**GREATER PITTSBURG AREA – PRICE REDUCED** by \$122,000 - General Practice + Bldg. 7 Ops, 2,324 Sq. Ft. 2012 GR \$885K #CA108 Thomas Wagner - 916-812-3255.

**GREATER ROSEVILLE/ROCKLIN/LOOMIS** – General Practice. 1,500 sq. ft., 5 Ops (4 equipped), Dexis, Dentrrix. #CA239 - Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO** – General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2013 GR \$974K. #CA140- Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO** – General Dentistry - 2,100 sq. ft. w/6 Ops, Dentrrix. Combined 2013 GR of \$1.1MM. #CA237 - Thomas Wagner - 916-812-3255.

**GREATER SAN JOSE AREA** – Perio Practice. Fiscal-year GR \$1.3MM. 5 Ops, 2 add'l plumbed, in same loc. 28 years. #CA219-Dennis Hoover - 209-605-9039.

**LIVERMORE** - General Practice & Building. Approx 1,100 sq. ft., 4 ops w/Digital Pan, Digital X-ray, Laser, Dentrrix software. 2014 GR \$740K. #CA300 Jim Engel - 925-330-2207.

**MARIN COUNTY** – Mill Valley 1,260 sq. ft. 3 Ops, 1 add'l plumbed. Dentrrix, Digital, Intra-Oral. #CA224-Jim Engel - 925-330-2207.

**MARIN COUNTY** – General Dentistry- 3 Op practice. 2014 GR\$315K. Paperless charts, Schick Digital Sensors, Eaglesoft software. Owner retiring. #CA286-Jim Engel - 925-330-2207.

**MARIN COUNTY – NEW LISTING** - 1250 sq. ft. 3 operatories. Fee for service 2014 GR \$370,000, on pace for same in 2015. #CA302 Jim Engel - 925-330-2207.

**MILLBRAE** – General Dentistry- 1,500 Sq. Ft. leased office with 5 Ops, 1 additional plumbed, state-of-the-art equipment. 2014 GR \$670K. #CA262-Jim Engel - 925-330-2207.

**NORTH COAST** - Endo Practice. 6 Ops, 5 plumbed 3,300 sq. ft. Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

**NORTH EAST OF SACRAMENTO** – 2,500 sq. ft., 7 Ops with intra-oral, digital x-ray, and Eaglesoft software. 2014 GR \$1.5M. #CA268-Thomas Wagner - 916-812-3255.

**NORTH OF SACRAMENTO** – 1,750 sq. ft. office w/4 Ops. Intra-Oral, Digital X-ray, Pano, Laser, CAD-CAM, & Dentrrix software. 2014 GR of \$1M. #CA260-Thomas Wagner - 916-812-3255.

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**NORTH OF SACRAMENTO** – 1,324 sq. ft. office w/4 Ops, Dentrix software, Pano.. Owner worked 39 weeks in 2014. #CA267-Thomas Wagner - 916-812-3255.

**NORTHERN CALIFORNIA** – Perio Practice, Partnership Position. 6 Ops, 1,500 Sq. Ft. Dentrix. Owner Financing Available. #CA168-Thomas Wagner - 916-812-3255.

**NORTHERN CALIFORNIA** – Endo Practice. 3 Ops, 1 Plumbed, 1,200 Sq. Ft. 2 Microscopes, Digital. 2013 GR \$319K. #CA158- Thomas Wagner - 916-812-3255.

**NORTHERN SACRAMENTO** – 3 Ops in a leased space with <1,000 sq. ft., PPO practice, 2 days hygiene, digital x-rays & Easy Dental software. #CA266-Thomas Wagner - 916-812-3255.

**OAKLAND** – General Dentistry- Appx. 1,500 sq. ft. w/4 Ops, Dentrix software, Dexis Digital X-ray. 2014 GR \$869K, adj. net \$370K, 5 day week. #CA293-Jim Engel - 925-330-2207.

**OROVILLE** – General Practice. 1,000 sq. ft., remodeled 2010. Dentrix & Dentrix software, Digital Pan & X-rays, Laser, Intra-Oral. 2014 GR \$512K. #CA287-Dennis Hoover - 209-605-9039.

**OROVILLE** – General Practice. 3 Ops, mostly new equipment & recently remodeled. Great satellite or startup practice. Owner retiring. #CA288-Dennis Hoover - 209-605-9039.

**OAKLAND** - General Practice. Piedmont District. 3 Ops in **SOLD** office w/1,600 sq. ft. GR\$453K. #CA217 Jim Engel - 925-330-2207.

**PITTSBURG** – General Dentistry- 3 year avg. GR of \$236K w/60 **SOLD** Overhead. 5 Ops in 1,400 sq. ft. with Pano. #CA133- Jim Engel - 925-330-2207.

**PINOLE** – Endodontic Practice.- 4 Op Endo office w/Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. #CA284- Jim Engel - 925-330-2207.

**PLEASANTON** – Facility Only, Former Endo Ofc, Good GP Startup. 2 Ops, 1 Plumbed & Partially Eq. 975 Sq. Ft. #CA195-Jim Engel - 925-330-2207.

**SACRAMENTO** – General Practice: 1,320 sq. ft. w/ 3 equip. ops, 1 add'l plumbed, Dexis Digital X-ray, Intraoral, Carestream software. 2014 GR \$434K. #CA296-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – 7 equip Ops in 2,400 sq. ft., 1 add'l Op plus **SOLD** Pano, Softdent, Digital. 2014 GR \$626K+. #CA250-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – Practice and Condominium. 1,300 sq. ft. office, 4 Ops. Eaglesoft software. 2014 GR \$650K. #CA261-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – 1,684 sq. ft., 6 equip. stations in bay, 2 add'l plumbed. 2014 GR \$590K. #CA269-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – General Practice: Russian-speaking. 4 Ops, 1,500 sq. ft. All new equipment, practice started 1.5 years ago. \$1M GR YTD through October. #CA290-Thomas Wagner - 916-812-3255

**SACRAMENTO** – General Practice: 2,500 sq. ft., 6 equip. Ops, 1 add'l plumbed. Dentrix software, Digital X-ray, Intra-oral, Pano. 2014 GR \$788K. #CA297-Thomas Wagner - 916-812-3255.

**SAN FRANCISCO** – Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

**SANTA MARIA** – 4 Ops, Easy Dental, Dexis, and Intra-oral camera. **SOLD** 2013 GR of \$523K in 180 Dr. days. #CA166- Jim Engel - 925-330-2207.

**SANTA ROSA** – General Dentistry & Building. 3 Ops. 2013 GR \$542K w/Adj. Net \$182K. #CA200-Dennis Hoover - 209-605-9039

**SOLONO COUNTY** – General Practice: 1,350 sq. ft., 4 Ops, Intra-Oral, Digital, Pano, and Dentrix. 2014 GR of **SOLD** \$69K on 30 hour/week. #CA246-Thomas Wagner - 916-812-3255

**SONOMA** – Stand-alone 2,000 sq. ft. office w/4 Ops. Digital X-rays, Lasers, CAD/CAM. 2014 GR \$675K on 3 day/week. #CA270- Jim Engel - 925-330-2207.

**SOUTHERN SACRAMENTO COUNTY** – General Practice: Condo office with 1,380 sq. ft. & 4 Ops, Intra-Oral, **SOLD** Dexis, Pano, Laser, Easy Dental. 2014 GR were \$581K #CA249 -Thomas Wagner - 916-812-3255.

**WALNUT CREEK** – Prosth Practice. 3 Ops, Full Lab. 2013 GR \$399K w/Adj. Net \$143K. #CAM540- Jim Engel - 925-330-2207.

**YOLO COUNTY** – *NEW LISTING* - Pediatric practice with 2 equip. Op, approx. 1,000 sq. ft., Intra-oral, Open Dental software. 2014 GR \$245K. #CA301-Thomas Wagner - 916-812-3255

### CENTRAL CALIFORNIA

**CENTRAL COAST** – General Practice in the Central Coast area. 31 years of goodwill. 6 Ops, 8 days of hyg/week. 2013 GR of \$2.3MM and Adj. **SOLD** Net of \$840K. Dentrix, Digital, Paperless, Intra-Oral Camera, Laser. #CA208-Kerri McCullough - 949-300-0312.

**FRESNO** – General Practice. 4 Ops, 1,739 Sq. Ft. CEREC, **SOLD** Overhead. 2013 GR \$740K+. #CA202-Dennis Hoover - 209-605-9039.

**KINGS COUNTY** – *NEW LISTING* - Practice has been est. 50 years in a rural community. 4 Ops, intra-oral camera, and Pano. 2014 GR were \$246K. Great location to relocate or open a 2nd office. #CA265 - Steve Caudill - 951-314-5542.

**MADERA** - General Dentistry –Building & practice. 6 Ops, 3000 sq. ft., Dentrix software, Dexis software, Pano. 2014 GR \$850K. #CA289-Dennis Hoover - 209-605-9039.

**PASO ROBLES** – Modern 4 op, 1,998 sq. ft. office with Digital X-ray, Softdent software. 2014 GR \$573K+. **SOLD** #CA275 - Jim Engel - 925-330-2207.

**PORTERVILLE** – General Dentistry with 6 Ops in a 2,600 sq. ft. suite located in a retail center. 2014 GR of \$555K. 7 year new equipment, intra-oral camera, Pano, PracticeWeb. #CA223-Steve Caudill - 951-314-5542.

**TULARE** - 2,300 sq. ft. free-standing office w/5 Ops. 2014 GR \$1.7M. 10 days hygiene. Owner moving out of state. **SOLD** #CA273- Dennis Hoover - 209-605-9039.

**TUOLUMNE COUNTY** - General Practice & Bldg. 6 Ops, **SOLD** Sq. Ft. 2013 GR \$1MM+ #CA199- Dennis Hoover - 209-605-9039.

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**Cecilia Chen, Esq.** is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. - Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practice-atty.com or www.practiceatty.com.

**Nice dental office** for sale/rent in National City. Located in a highly traffic area. Only interested buyers. Contact 619-370-1053.

**Pedodontist needed** in South Orange County. Oral Sedation. Private office. 3-4 children/day. All PPOs. Email psmgmts-vcs@yahoo.com.

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### SOUTH RIVERSIDE COUNTY PRACTICE

(6) treatment rooms in a state of the art, spacious suite located in a busy shopping center w/ excellent exposure/ signage. Established practice attracting approx. 60+ new patients/mo. 80% Insurance & 20% Cash. Steady Collections of \$1.1 M for the past 3 years w/ a strong Buyer's Net \$350,000+.

### NEW LISTING: HUNTINGTON PARK W/REAL ESTATE FOR SALE



(6) treatment rooms in a spacious, state of the art, nicely designed 2,900 sq. ft. suite close to downtown Huntington Park. Dental Suite is on the bottom floor w/ 3 rental units on the second floor. Ample parking for patients and staff. Well-maintained property with good curb appeal. Projecting approx. \$645,057 for 2015.

### RANCHO CUCAMONGA PRACTICE



(3) treatment rooms and (1) plumbed not equipped in a 1,600 sq. ft. suite. 2nd story location in a professional multi-building complex on a busy street w/ heavy daily traffic. Rent is very reasonable and all inclusive at \$2,900/mo. Sellers have a second practice in Hesperia. Established in August of 2013, the practice is open 2.5 days a week and has approximately 600 active charts. You will not believe the price! **Backup Offers Encouraged.**

### NEW LISTING: TRABUCO CANYON ORTHO/PEDO LOCATION



Beautiful, serene area in Orange County across from O'Neill park surrounded by rolling hillsides. The spacious, nicely designed, modern suite offers (4) Royal

Model ORII chairs in an open bay. Located in a single story, small strip shopping center with a GP next door. Excellent Signage, ample parking & the rent is \$1,743/mo. Seller has two other practices that he would like to concentrate on. A peaceful place to practice.

**Build-Out Opportunities in Los Angeles  
(Hispanic Area), Paramount, and Victorville**



### WHITTIER PEDO PRACTICE

(4) eq. chairs in an open bay, (2) eq. treatment rooms, & (1) exam chair in a private office for consultations in a 1,800 sq. ft. suite located in a two story professional building. Established in the area for 12 years. The buyer has the opportunity to grow the Pedo base given the numerous area referrals and the current schedule of 1 day a week.



### HUNTINGTON BEACH LOCATION

(3) treatment rooms, (2) consultation rooms, (1) recovery room, and plumbed for (2) additional treatment rooms in a 1,800 sq. ft. suite located in a two story medical/professional office building off a busy street. Currently an Oral Surgery Practice. The location could be a successful GP or Specialty Practice. The landlord is prepared to draft a new fair-market value lease. Selling as a Leasehold Improvements and Equipment Only. Motivated Seller will entertain any reasonable offer, and will provide O/S opportunity if buyer is a GP. Priced to Sell!

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**Dental office** 12 years established, ready to lease or sale, Santa Ana on major street Ranjan Patel 714-931-5785.

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**HUNTINGTON BEACH** General Practice. 5 Ops, est. 28 years, Professional building, Digital, Pano, Laser, 12 days of Hygiene/week. HSPPT-Kerri McCullough 949-566-3056-#CA263.

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**Panorama City:** Gross \$1,5 Mil, Practice located in busy shopping center. High foot traffic exposing the practice to an average of 150 new patients per month. Associate run practice offering services in GP & Ortho. 7 ops, digital x-ray, Pano, Eagle Soft software Call now, will not last on the market

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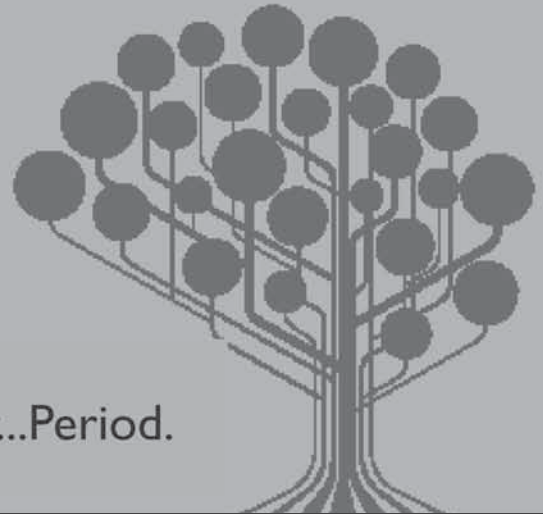
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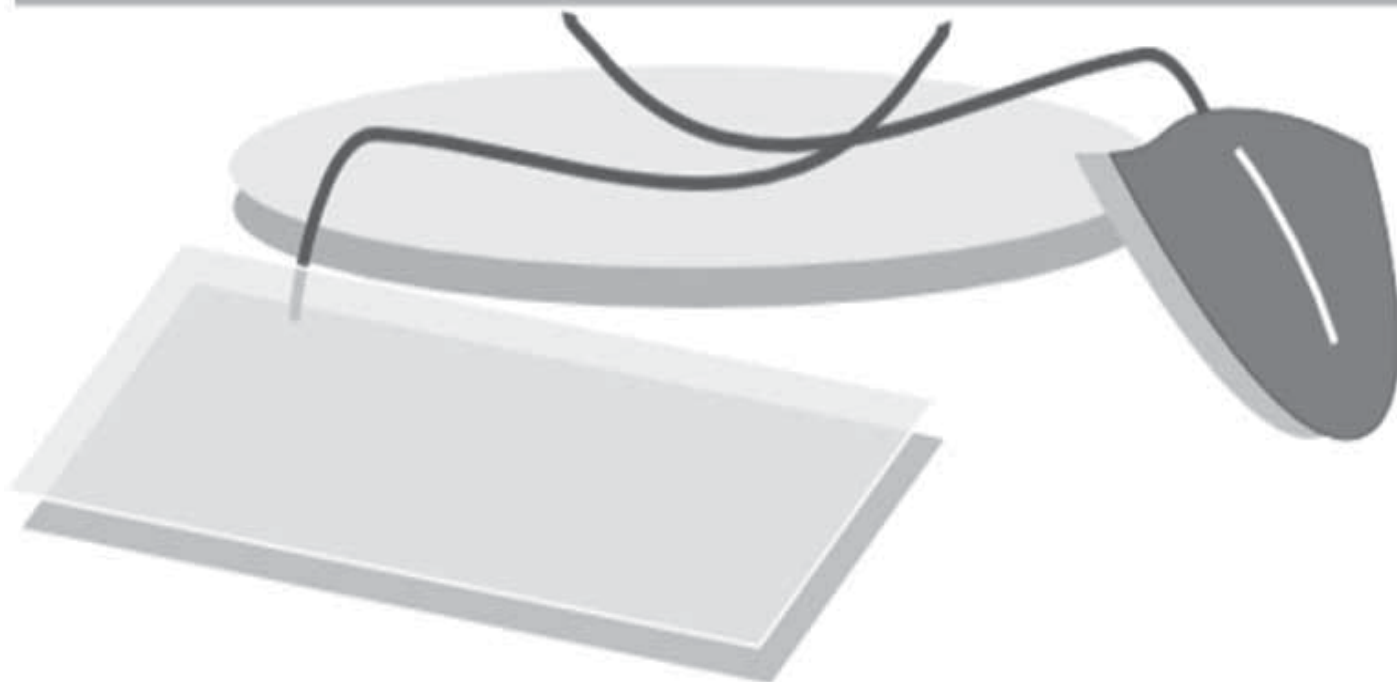
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