

THE Dental Trader

FREE ADS FOR DENTISTS & STAFF!

VOL. 12 NO. 10 • OCTOBER '15
No. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

Buy, Sell or Trade all things Dental



EZ 2000 DIGITAL DENTAL SYSTEM

Digital Dental X-Ray System Half-Price Special

DIGITAL SYSTEM INCLUDES:

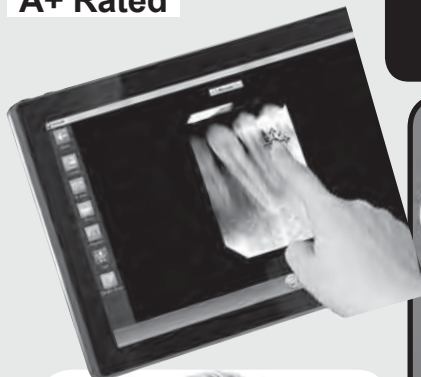
Everything you need for a Digital Exam Room!

Hi-Quality Clio Diagnostic Digital X-Ray Sensor & Intra-Oral Camera, Dell i5 Computer & 22" Monitor with 3 Year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart (Pole or Rectangular), EZ 2000 Plus Advanced Practice Management Software & Integrated Imaging Software (or keep your own billing software & we provide bridge for free), Full Blown Color Coded Scheduler, Graphic 3D Movable Tooth Charting, Timeclock, Installation, Onsite Training & Technical Support. Optional Integrated Benefit Service by Trojan Prof. Services, as well as credit card processing and electronic claims.

\$9,995

Regular Price: \$19,990

**BBB
A+ Rated**



Call for your **FREE**
in-office Demo:
800-273-5033



Or Lease to Buy:

- No Money Down
- No Payments for 90 Days
- \$220 per mo. for 5 years
- \$1.00 Buyout

Visit us online at
www.ez2000dental.com



or

Choose Our 3 Exam-Room Ultra Digital System

- Carted Computers as shown in 3 Exam Rooms
- Adult and Pado Clio Sensors w/ClioSoft
- Award-Winning Claris i4D Intra Oral Camera
- EZ 2000 Plus Advanced Prac. Mgmt. Software
- Backup drive, surge protectors
- Sheaths & Positioners
- Onsite installation, Training

\$19,995

Regular Price: \$39,995

Or Lease to Buy with

- No Money Down
- No Payments for 90 Days
- \$440 per month for 5 years
- \$1.00 Buyout

* Cat5 Network cabling extra



Already Have a Digital System and Billing Software?

Upgrade to the
Award-Winning

Claris i4D

- Ultimate Everyday Intra-Oral Camera
- Sony CCD Sensor
- Clearer Image
- Expertly Engineered
- 2 Year Warranty



Reg: \$3,995
Sale: \$2,750



WOOD AND DELGADO

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients **NATIONWIDE**

Specializing in

Practice Acquisitions/Sales, Partnerships, Business Transactions, Lease Negotiations, Estate Planning & Transitions

HOW DOES YOUR PRACTICE TRANSACTION ATTORNEY STACK UP?...

REGISTER TODAY!

for our Annual Seminar
"Navigating the
Dental Transition
Minefield"

October 30th, 2015

**COMPLETE REGISTRATION
FORM IN THIS ISSUE!**

Call today for a free phone consultation



800-499-1474



www.DentalAttorneys.com

**PATRICK J. WOOD & JASON P. WOOD
ATTORNEYS AT LAW**

Wells Fargo Practice Finance

WELLS
FARGO

Financing your practice — and so much more



Learn how our financing programs, business planning resources, and professional support can help you reach your practice goals.

Call us for a complimentary consultation.

Andrew Ventura 1-855-853-4751

Brandon Finazzo 1-888-874-1590

Or visit us at wellsfargo.com/dentaltrader.

ADA Business ResourcesSM

Wells Fargo Practice Finance is the only practice lender selected especially for ADA[®] members and endorsed by ADA Business ResourcesSM.

All financing is subject to credit approval.

ADA[®] is a registered trademark of the American Dental Association. ADA Business ResourcesSM is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

© 2015 Wells Fargo Bank, N.A. All rights reserved. Wells Fargo Practice Finance is a division of Wells Fargo Bank, N.A. ECG-1361701

Together we'll go far



FOR SALE Instruments typodont cassettes burs hoes files and recapper MSG
davis154@mail.chapman.edu.

X-ray film mini max \$\$\$ 17.0 408-981-5069 David Davidnader777@yahoo.com.

SACRAMENTO Dentist needed with great compensation. Please call for an interview at 916-716-1590.

We have 3 peri-apical dental x-ray for sale we no longer use please call 209-322-3429.

DUST COLLECTOR 60U By Handler Mfg. Never Used. \$550. OBO. 949-202-4420.

Handler Chuck/Changer w /Lathe Model 16BN. Never used. \$550. OBO 949-202-4420.

Advanced Zoom Whitening lamp for sale. Works like new. \$550 OBO 310-994-5336.

Looking to PURCHASE DENTAL OFFICE EQUIPMENT ONLY. Willing to pay good money for entire office. email me at simonwongdds@yahoo.com.

Dental Buffalo No. 1A Vibrator. Never used. \$70. OBO 949-202-4420 or email.

X-ray film developer, AT2000 Air Techniques, Good working condition, \$450.00 B/O Call 530 613 8467.

BRAND NEW NSK Variosurg System \$8000. marknoori@gmail.com 310-295-7255.

Complete perpetratory package, great shape. 350.00, forest green. 310 435 2600.

Chairm Light unit Danserau, Good working shape 400.00 310 435 2600.

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com

Orthodontist needed in san jose, please call 818-203-4272.

Santa Rosa 21yr general practice, 3ops, 1200sf, \$160k practice/ \$270k building. Relaxed schedule. \$154k profits 2014. Call Dr. E 707-695-5540.

Dental Supply Dental Instruments, Dental Equipment, and parts, handpieces repair. Please visit us at www.DentalOfficeHandyman.com. (408) 781-5584.

GT Machine Newtom Model 9000 For Sale Great Condition \$7000.00 Perfect for implants! 951-359-9100.

**THE TRUSTED
BROKER SINCE 1994**



Paul Maimone Broker/Owner
CA Broker #01172430

**CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)**

KERN COUNTY

BAKERSFIELD #29 - PRICE REDUCTION! (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

BAKERSFIELD #30 - (6) op computerized G.P. (5) ops eqt'd/(6th) plumbed. Absentee owned. Located in a shop ctr. with exposure/visibility/signage and excellent parking. Many walk ins. Cash/Ins/PPO/Denti-Cal pt base. 2014 Gross Collect \$460K+. **NEW**

So. KERN COUNTY - PRICE REDUCTION! (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Seller is moving and is motivated.

LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week.

LOS ANGELES - (3) op computerized G.P. located in a Landmark Medical/Dental Bldg. on a main thoroughfare. Cash/Ins/PPO pt base. No HMO and No Denti-Cal. Digital X-rays. Annual Gross Collections \$600K+.

MONTEREY PARK - PRICE REDUCTION! (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition.

SHERMAN OAKS #4 - PRICE REDUCTION! (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash/Ins/PPO patient base. Annual Gross Collect of approx. \$160K on a (3) day week. Great starter, satellite or buy and combine opportunity. Seller retiring.

ORANGE COUNTY

SANTA ANA - Absentee owned (6) op fully equipped G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO patient base with no HMO and no Denti-Cal. Computerized and Pano equipped. 2014 Gross Collections of \$549K+ on a (3 1/2) to (4) day Associate run week.

TUSTIN - (4) op TURNKEY OFFICE with some included charts. (Charts included, but not guaranteed). (3) ops eqt'd/4th plumbed. Office located in a busy shopping center, on a main thoroughfare, with exposure/visibility/signage and ample free parking. Newer high end buildout with new tile flooring, Italian leather dental chairs, digital x-rays, networked, fully instrumented, etc. Computers and Dental s/w also included in the sale.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - (5) op computerized G.P. (4) ops eqt'd/(1) additional plumbed. Located in a smaller prof. building in a condo which is also available. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collections of \$400K+. Seller is giving up private practice for an institutional position.

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

SANTA BARBARA COUNTY

CENTRAL COAST/WINE COUNTRY - (3) op comput G.P. & 1,900 sq ft free standing bldg. for sale. Bldg. houses the dental office and a residential unit. Live in unit or rent it out! "Fee for Service" Practice. No HMO, PPO, or Denti-Cal. 2015 Projected Gross Collect \$280K part time. Growth potential. Seller refers all specialties and does little advertising. Seller retiring but will assist with Transition. **NEW**

SAN BERNARDINO COUNTY

RANCHO CUCAMONGA - (4) op comput. G.P. located in a large shopping ctr with excellent exposure/visibility/signage & ample free parking. Modern equipment and digital x-rays. Gross Collect \$586K in last (12) mos. Cash/Ins/PPO/Denti-Cal pts. Low overhead office. Excellent growth potential. Seller refers diff. Endo and most surgeries and does no advertising other than website. **NEW**

SAN DIEGO COUNTY

Room for Your San Diego County Practice Listing.

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrax s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. Will go quickly. **NEW**

VENTURA COUNTY

CAMARILLO - (3) op comput. G.P. (2) ops eqt'd/(3rd) plumb. Located in a large strip ctr. with signage & ample free parking. Older eqt. 2015 Gross Collect projected @ \$125K+ part time. Cash/Ins/PPO pts. Low overhead office. Excellent growth potential. Seller does no advertising. Priced below build out cost. Seller retiring. **NEW**

OXNARD - (4) op comput. G.P. Located in a prof. bldg. with ample free parking. Dentrax s/w & digital x-rays. 2014 Gross Collect \$264K+ on a (3) day week. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller refers diff. Endo & O.S., all Perio & Ortho. and does no advertising. Seller taking non profit position. **NEW**

UPCOMING PRACTICES FOR SALE

Anaheim, Beverly Hills, Central Coast, Culver City, Fountain Valley, Glendale, Glendora, Laguna Hills, Los Angeles, Mission Hills, Montebello, Murrieta, Palmdale, San Fernando Valley, San Gabriel, Santa Clarita Valley, Temecula, Thousand Oaks, Torrance, Ventura Cty., Visalia & West Covina.

D&M "The Personalized Service
Dental Broker®"

P.O. Box #6681, Woodland Hills, CA. 91365

(866) 425-1877 Outside So. CA

or (818) 591-1401

www.dmpractice.com

LCF Financial Services

A Division of LCF Financial, Inc.

*With over 20 years of experience,
LCF is able to offer financing for all of your practice needs.*

100% Practice Financing!

100% Real Estate Financing!

Call Today for a Free Consultation!

Toll-Free: 1.800.550.9228
Email: Practice@lcfinc.com

Direct Line: 1.714.550.7494
Website: LCFPracticeSales.com

RDA Courses Coronal Polishing, Radiation Safety, Infection Control, BLS/CPR. CEUs \$19 Online: 2 Hr Infection Control, Dental Practice Act (888) 988-2364 ADMInstitute.com.

The Best Kept Secret in Cosmetic Dentistry Limited opportunity for 10 dentists to add \$150k or more net working as little as 1 additional hour per day. I am doing it and so can you. For more info go to www.easysmileventurerssandiego.com or text 760-583-9200.

PITTSBURG Own this family-oriented Practice! 1,640 sf w/ 6 ops. \$350k (BC-432) WPS/800-641-4179.

%5 off all Osteogenics Cytoplast and buy 5 get 1 free, www.dentalprodx.com.

ORTHODONTIST in your practice Experienced, UCSD UCLA graduate, Faculty member, GREAT COMMUNICATOR, long term commitment Bio at saperorthodontics.com drcsaper@gmail.com 646-334-0100.

Looking to rent office space in DTLA or Beverly Hills to start Orofacial Pain practice. potter@usc.edu.

Schick CDR sensor size 2. Comes with calibration disk and box. Almost brand new! Excellent condition. \$3000 Email: Dentalstaff2013@gmail.com.

Doctor/assistant stools (4 each), waiting rooms chairs (8) in good condition for sale. Call will send pictures (909)9101688.

Thomas Sudbjo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

One man's treasure is another's useless crap. Clean out that junk drawer and turn your unneeded items into CASH by advertising them in The Dental Trader FREE! Visit <http://thedentaltrader.com/faqs.htm> for instructions on placing a free ad today.

SAN FRANCISCO Periodontal Practice & Condo. 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. HSPPT-Dennis Hoover 209-605-9039-#CA274.

RECENT GRADS DENTAL OFFICE EQUIPMENT FOR SALE. 2 CHAIR UNITS, XRAY, SUCTION, COMPRESSOR, AUTOCLAVE, MUCH MORE. ONLY \$19,900. 818-591-0123.

STOCKTON Too good to be true? Absolutely not! 1,600 sf w/ 3 ops. \$95k (IN-474) WPS/800-641-4179.

Need a Practice Transition Attorney?

Hire the Best.

29 Years Experience
Unmatched Credentials
Pragmatic Advice
Reasonable Fees

"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA

#1 Avvo® Rated Mergers & Acquisitions Attorney in USA

USC Law 1984

Dartmouth College 1981



Robert W. Olson, Jr., APC

**Practice Sales, Partnerships,
 Real Estate Sales, Corporations,
 Leases & Lease Review.**

888.963.1120

RWO@transdental.com

www.transdental.com

SAN JOSE Great location. Busy 6 op practice with room for growth. Call today! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

40 OBTURATORS WITH BRAND NEW OVEN \$195! Free Shipping! Will Deliver and Demo in Los Angeles County. For pictures:profitableGPs@hotmail.com. (310)699-3441.

Yuba City G/P 1,100 s/f 3 ops Digital & paper less software. Approximately GR 270K Rent 1,100 (530)870-8845.

DENTAL CHAIR Pelton & Crane Chairman 5000 recently recovered. Good working condition. (Quantity 2). \$1000 or best offer 310-275-4656 or dds1984@sbcglobal.net.

PRACTICE FOR SALE NEW!! GP in VISTA along VERY busy street. 4 Ops (3 equipped) in 1400 sq.ft. DIGITAL & PAPERLESS. Panorex. Insurance and Cash. SDPS: 760-599-7828.

Entire Ortho Office Equipment 4 Sale in So Cal: Chairs, lites, compressor & much more; excellent condition; 949-633-8264 leave message.

"Hi Mr. Wood Just want to drop a note to say thank you. You gave lots of great advice, and shared Many Pearls of Wisdom in Your Seminar I attended. Once again, thank you very much!" JULIE HSIEH, DDS Tarzana, California. WOOD & DELGADO www.dentalattorneys.com.

Panoramic unit Yashida/Dentex Panoura Ultra in good used condition. \$16,000.00 new, \$3,000.00! 661-805-5782 or ehershkowitz@taftcollege.edu.

DUBLIN Facility Shared Facility. Great for Specialist-Endo, Pedo or Ortho. 1,100 sf w/ 2 ops +1 add'l \$125k (DC-473) WPS/800-641-4179.

10 TEETH IN 1 HR...correct receding gums without the pain, limitations, post-procedure risks and healing of grafting. 24 hour recovery period, results visible on day of treatment. Visit pinholesurgicaltechnique.com.

GP needed to treat children, exp with Medi-Cal a plus, P/T, Hayward/East Bay area SF. Production %. Email: angelliu3@yahoo.com.

DENTAL PRACTICES WANTED in Southern & Northern California Gross \$950K to \$1.1 Mil. PPO. Associate run is ideal. Sellers call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

Peri-Pro x-ray developer sold in hours!

"Just a note to say how happy I am with an ad I placed in the morning of April 10th that was answered in the afternoon of the same day. I am stunned that what I wanted to sell was sold only a few hours later. Very surprised and very happy with The Dental Trader!"

Dr. Reed



**Place your free
reader ad online
today & don't be
surprised when
the phone starts ringing.**

Our Ad Board is very active!

Visit dentaltrader.com

(1st time advertisers should look at the FAQs page first for simple instructions)

OXNARD (4) op comput. G.P. for sale. Located in a prof. bldg. with ample free parking. Dentrix s/w & digital x-rays. 2014 Gross Collect \$264K+ on a (3) day week. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller refers diff. Endo & O.S., all Perio & Ortho. and does no advertising. Seller taking non profit position. D&M Practice Sales 818.591.1401.

Board certified Oral Surgeon, 5 years of experience available to come to your office. Flexible schedule/weekends. Email me laoralsurgeon@gmail.com.

DENTAL OFFICE FOR SALE SOUTH SAN JOSE 1200sqft 3 op fully Low rent.active patient charts 408-981-5069 DAVID.

New dentist looking to start or buy a practice? Call Wells Fargo Practice Finance at 1-888-937-2321.

FOR SALE DENTAL OFFICE IN WOODLAND, CA Dental suite FOR SALE in professional office complex. 2,088± SF with 6 operatories (7 possible), large reception area, reception office, plus separate business office. Large sterilization area with separate lab area, x-ray bay, breakroom and private Dr office. Contact: Wally Sheffield Sheffield Real Estate. (530) 666-5485 Email: sheffieldre@pacbell.net.



San Diego Practice Sales

*SAN DIEGO'S MOST EXPERIENCED,
TRUSTED & ACTIVE BROKER (since 1990)*

We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!

VISTA--JUST LISTED!! GENERAL Practice situated in Retail Center along VERY busy thoroughfare. 4 Ops (3 equipped) in approx. 1400 sq.ft. ALL Digital and Paperless! Dentrix Software. Panorex. All Insurance and Cash Patients.

RANCHO MIRAGE--JUST LISTED!! Doctor retiring from estab. **GENERAL** Practice situated in Busy, Upscale retail center. 4 Ops in 1500 sq.ft. Pan-Ceph. Owner refers out LOTS of dental care!

OCEANSIDE--Equipment and Leasehold Improvements. 3 ADEC Ops (1 more plumbed) in 1375 sq.ft. Introral Cameras, Panoramic, Digital X-Ray, Rotary Endo, and more. Owner leaving country. VERY low price for quick sale!!

CARLSBAD-- This **GENERAL** Practice was estab. in 1996. All Insurance and Cash. 5 equipped Ops in 1500 sq.ft., freestanding dental building. Recently expanded and updated facility. Digital X-Rays. Excellent lease.

MIRA MESA--- 20+ year **GENERAL** Practice has 4 Ops in approx.. 1300 sq.ft. Situated on corner of busy intersection. Primarily PPO.

LEMON GROVE- GENERAL Practice in high traffic strip mall. 4 Ops in 1100 sq.ft., has digital. Cash, PPO, Cap. Absentee owner.

VISTA—FOR LEASE. Approximately 2650 sq. ft. of divisible ground floor space. Situated in highly visible medical-dental bldg. along highway 78. Previously occupied by dental practice. Generous tenant improvement allowance, flexible terms and affordable rental rates.

for updates, please visit us at

WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with *PRACTICE APPRAISALS*, *BUY-IN BUY-OUT TRANSACTIONS* and *LEASE NEGOTIATIONS*.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.

(voice mail)

SERVICE -- INTEGRITY

\$1000 Rebate on Dry Vacuum System, \$3995 update your old vacuum system to New Drought Tolerant Standards. Made in USA. Call (800) 423 - 5657 for more details.

SHASTA COUNTY, CA Grossing \$851K, Beautiful Office, Est 25 Yrs, 6 Ops - 100% Financing Available. Call ProMed 888-277-6633 [Ref#D238].

"I saw your ad in The Dental Trader!" Please say this when contacting our advertisers so they know how you found them okay? We appreciate it and so will they. Thank you from the Dental Trader staff.

If delivering a better dental experience for your patients is your goal, upgrading or expanding your practice is one of the best investments you can make. Call Wells Fargo Practice Finance at 1-888-937-2321 or visit us at wellsfargo.com/dentaltrader.

SOLANO CO Endo: Endodontic Practice in a vibrant community! 1,250 sf w/ 4 ops. \$485k (CC-405) WPS/800-641-4179.

OCEANSIDE Just Listed! Equipment and Leasehold Improvements. 3 ADEC Ops, Intraoral Cams, Panoramic, Digital and more. VERY Low Price. SDPS: 760-599-7828.

SANTA ROSA General Practice/Building. 3 Ops, owner selling interest in bldg. 4 days Hyg, 10-12/day. 2013 GR \$542K w/\$182K Adj. Net. HSPPT-Dennis Hoover-209-605-9039-#CA200.

Associate needed Full-Time in the Central Coast multiple locations available. Possible partnership for the right candidate. Base pay plus production, new graduates welcome. Send resume to friendlysmilesdentalgroup@yahoo.com or fax to (805)928-6788.

FACT An ADA study demonstrated that 1 out of 3 dentists will be disabled long enough to collect benefits. Call us for a FREE Disability Insurance Appraisal 855-346-9729 di4dds.com.

1 in 5 dentists practicing in the U.S. is licensed and practicing here in California and they advertise and read The Dental Trader. Free ads for dentists and staff. Visit <http://thedentaltrader.com/faqs.htm>. How can we help you?

Pittsburg Dentist retiring after 30 years. 3 operatories-4 year old equipment. Strip mall with good traffic. 925-432-8509; dorough8@icloud.com. 150K.

Looking to finance a practice? Contact Live Oak Bank. Our specialized lenders will build a customized loan to meet your financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

If you have cell service...



...you have
The Dental Trader!
As mobile as you are.
dentaltrader.com

LCF Practice Sales & Financing

Free consultations for Buyers & Sellers
BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

ATTENTION SELLERS!

We currently have
Pre-Approved
 Buyers for dental
 practices located in
**Orange County,
 Los Angeles,
 Riverside,
 San Fernando Valley,
 San Diego County
 and the Bay Area.**

Call to List
 Your Practice
 With Us Today!

Toll-Free:
1.800.550.9228

Upcoming Listings:

- Modesto
- North Hollywood

"Loc Pham is a true professional. He worked very hard to sell my practice, and I'm very happy I listed with his company, LCF Practice Sales. I would highly recommend Loc and his staff to my friends and colleagues."

-Farzad Shaygan, DDS, MS

We Offer Up to 100% Practice Financing!

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- and So Much More!

Dental Practice for Sale Los Angeles County, CA

Gardena - Busy Intersections

- Strip mall nearby anchor stores.
- High Traffic. Great Visibility.
- 4 Operatories, ~2100 sq.ft.

Long Beach - Busy retail center

- Perfect location for a Starter Practice. Major anchored stores.
- Affordable Rent. ~1,000 sq.ft.
- 3 Eq. Ops + 1 add't plumbed

Long Beach - Beautiful Office

- Over 20 years of Goodwill
- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Stable Pt Base

Los Angeles - Gross ~\$400K

- Highly Visible from busy streets.
- Affordable Rent! Cash/PPO
- 3 Eq. Ops plus 2 add't chairs.

Los Angeles - Gross ~\$356K

- Well Known Medical Building
- Close to Retail/Shopping Center
- 4 Operatories, ~ 1,397 sq.ft.

Panorama City - SOLD!

- Busy street. Good Visibility.
- 3 Operatories, ~970 sq.ft.

Santa Monica - Gross ~\$300K

- Seller Retiring. Highly Visible
- 4 Equipped Ops, ~ 1,397 sq.ft.

Valencia - Gross ~\$560K

- **Real Estate & Practice for Sale**
- State of the Art Practice
- Increasing Revenue, Cash/PPO
- 6 Operatories, ~2,200 sq.ft.

Dental Practice for Sale Fresno County, California

Coalinga - Freestanding Building

- **Gross ~\$589K** on 3-4 days/wk.
- Great Visibility. Busy Main Street
- Paperless office.
- 3 Eq. Ops, Approx. 1,200 sq.ft

Dental Practice for Sale San Diego County, CA

La Jolla - Gross ~\$350K

- Retail Center, digital office.
- Mostly PPO, 2 Equipped Ops.

Dental Practice for Sale Orange County, California

Fullerton - SOLD!

- Seller retiring, 20 yrs goodwill.
- In main street, strip mall.
- 2 Eq. Ops + 1 add't plumbed.

Laguna Hills - New Listing!

- **Gross ~\$217K.**
- Increasing Revenue. Cash/PPO.
- Beautiful, Modern Office.
- Busy Retail Shopping Center.
- 4 Eq. Ops, Approx. 1,750 sq.ft.

Mission Viejo - Gross ~\$1.2 Mill

- Large Shopping Center
- Mostly PPO/Stable Pt Base
- 7 Operatories, ~2,700 sq.ft.

Santa Ana - LOW RENT!

- Highly Visible Corner Office.
- Busy Street. High traffic
- 3 Eq. Ops, Approx. 1,100 sq.ft.

Santa Ana - Gross ~\$345K

- Main Street, Downtown
- Mostly Dential. ~2,392 sq.ft.
- 5 Eq Ops + 2 Add't Plumbed

Dental Practice for Sale San Bernardino County, CA

San Bernardino - Starter Practice

- **Asking \$25K or Best Offer!**
- 1063 North D Street
San Bernardino, CA 92410
- Private parking in the back.
- 2-3 Equipped Ops / 4 Plumbed
- Low Rent! Approx. 1,163 sq.ft.
- No Patient Base.

Buy Two Practices Together Dental Practices for Sale in Rialto & Rancho Cucamonga

- **Practices Gross ~\$906K**
- Both Dental Practices are in Large Retail Centers.
- **Rialto: ~3,500 sq.ft. 8 Ops**
- **Rancho: ~2,100 sq.ft., 5 Ops.**
- **Don't Miss This Opportunity!**

Dental Practice for Sale Stanislaus County, CA

Modesto - Gross ~\$830K

- GP located in strip mall.
- Cash/PPO, ~ 3,200 sq. ft.
- 7 Eq Ops + 1 Add'l plumbed

Dental Practice for Sale Northern California

Concord - Gross ~\$125K Practice & Real Estate Available

- Freestanding building
- Mostly Cash/PPO
- Good visibility. ~1,500 sq.ft.
- 2 Eq Ops, 2 Add'l Plumbed

Dublin - Gross ~\$785K

- Prime location. Shopping Center
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

Fremont - Gross ~\$485K

- Busy main streets, ~2,000 sf.
- 4 Eq. Ops + 3 add't plumbed.

Gilroy - Gross ~\$243K

- Large shopping center.
- 3 Eq. Ops + 2 add't plumbed.

Hayward - Gross ~\$438K

- Located in shopping center.
- Mostly Cash/PPO, ~1,800 sf
- 4 Eq Ops + 1 Add't Plumbed

Hayward - LOW RENT!

- Good Street Visibility
- Cash/PPO, ~1,000 sq.ft.
- 2 Eq Ops + 1 Add'l plumbed

King City - New Listing!

- **Gross ~\$650K.**
- Large retail shopping center.
- Over 10 Years of Goodwill
- Approx. 1,375 sq.ft.

Salinas - Gross ~\$243K

- Shopping center. Cash/PPO.
- 3 Eq. Ops + 2 add't plumbed.
- Very little competition around.

San Jose - Great Location

- Strip Mall. Busy Street.
- 3 Eq. Ops , Approx. 1,040 sq.ft.
- Close to Freeway 680

San Jose - Asking 15K! Or Best Offer!

- Starter Practice w/ Patient Base.
- Stand alone Building.
- 5 Eq. Ops, Approx. 2,000 sq.ft

For our complete
 listings, visit us at
LCFPracticeSales.com

or Call Today at
(714) 550-7494
(800) 550-9228

Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: Practice@lcfinc.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

General Dentist that is comfortable with all aspects of dentistry. needing 2-3 days a week in Ukiah Ca. parkfalldental@yahoo.com.

SOLANO COUNTY Highly visible location! 2,997 sf w/ 6 Dr ops + 2 Hyg ops +1 add'l \$850k! (CC-456) WPS/800-641-4179.

Peri-pro works great = \$950.00 w/ accessories View boxes (2) = 100.00. #(949)661-6255 ask for Roberta.

GREATER SACRAMENTO General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2013 GR \$974K. HSPPT - Thomas Wagner - 916-812-3255 - #CA140.

Memory foam, ultraleather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

GP Implant Office/ for sale Richmond, CA Cell: 925-864-3713.

General dentist needed in Private Dental office in Modesto, Great pay, full or part time, email resume NBP8011@gmail.com.

Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

HU-FRIEDY INSTRUMENTS Gracey (11/12) (13/14), Scaler (H5/U15), Explorer, Columbia, Barnhart, Morse. Like New, Make Offer. 855-772-7645 janetm@hygiacare.com.

FREE PHONE CONSULTATION AND GUIDANCE FROM THE LEADING DENTAL ATTORNEYS IN THE COUNTRY? What do you have to lose? CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

HANDPIECE (Midwest #07-042-8854) Like New, Cost \$799, Make Offer. 855-772-7645 or janetm@hygiacare.com.

DENTAL PRACTICES WANTED in Orange County & LA \$300K-500K Gross Collection. Existing practice, 4-6 Operatories. Shopping center is ideal. Sellers call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

ULTRASONIC (PATTERSON PA-4) Like New, Cost \$450, Make Offer. 855-772-7645 or janetm@hygiacare.com.

CAVITRON ULTRASONIC SCALER (Select SPS 30k) (#81302) & Reservoir Pump (#90146) Like New, Cost \$2,758, Make Offer 855-772-7645 or janetm@hygiacare.com.

Clean out that junk drawer and sell the stuff you don't need.

Place a **FREE AD** and turn your unwanted items into cash! Ads placed online post instantly to our website.



Did we mention the ad is FREE?

Visit our FAQs page at dentaltrader.com for details

RANCHO CUCAMONGA (4) op comput. G.P. for sale. Located in a busy Shop Ctr. with exposure/visibility & signage. Low Overhead. Newer eqt and digital x-rays. Cash/Ins/PPO/Denti-Cal pts. Gross Collect \$590K+ in last (12) months. Excellent growth potential. Seller does no advertising other than website. D&M Practice Sales 818.591.1401.

FOR SALE Finishing Strips from MOYCO. \$9. Email for pictures. gaw1177@gmail.com.

INTRAORAL CAMERA (2)-Magenta MD960U, Like New, Cost \$249 each, Make Offer 855-772-7645 or janetm@hygiacare.com.

FRESNO Priced to sell. Great retail location with easy parking and 6 ops. Ready for a busy dentist. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

LAKE TAHOE AREA Call for Details! Upscale Family Practice. 3400 sf w 6 ops \$725k (HG-448) WPS/800-641-4179.

ASEPTICO AIRPAC Air Compressor AA-74SA-110, Like New, Cost \$900, Make Offer. 855-772-7645 or janetm@hygiacare.com.

MADE IN USA / 10 YEAR WARRANTY

\$5495 or **\$99** PMOAC Installed*
Including Dentist Stool



America Operator



*Our
Best
Value*

\$5995 or **\$99** PMOAC Installed*
Including Dentist Stool



Universal Operator



*RADIUS
SYSTEM
Right
Left Use*

Normal Installation within 1.5 hours of Factory*

Upgrade your Operator - New Delivery System & Dental Light.

\$2595
for Both

MADE IN THE USA

Will install an any Dental Chair *
(Mounting Bracket may be required)



Super Flow 10 Dry Vacuum

Super Flow 10 Dry Vacuum \$4995

Cash Rebate From DHP \$1000

Metro. Water District Rebate \$500

****Net Cost \$3495**

Dansereau Dental 1581 Commerce St. Corona CA 92880
WWW.DHPDENTAL.COM / (800) 423 - 5657 / MADE IN USA

MADERA General Dentistry –Building & practice. 6 Ops, 3000 sq. ft., Dentrix software, Dexis software, Pano. 2014 GR \$850K. HSPPT -Dennis Hoover - 209-605-9039 - #CA289.

We thrive because of you! Referrals from dentists and their staff directing new advertisers to The Dental Trader is our #1 source of new business. Thank you very much for making the introduction for us! We at The Dental Trader greatly appreciate it!

A-DEC 511 Patient Chair (Cost \$11,189) 611 Doctor's stool (Cost \$809) Like New, Make Offer. 855-772-7645 or janetm@hygiacare.com.

DENTAL PRACTICES WANTED in Los Gatos, Campbell, Mountain View 3-5 operatories. Cash/PPO. Stand along building is preferred. Sellers call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

PRACTICE FOR SALE Carlsbad. Estab. FFS GP. 5 Ops in 1500 sq.ft. Digital. SDPS: 760-599-7828 SOLD!!

PAINLESS TREATMENT for receding gums! New technique replaces the need for incisions, grafts, sutures, multiple appointments and long term healing. Visit pinholesurgicaltechnique.com.

FREMONT Presenting a remarkable opportunity and quality practice! 3,200 sf w/ 10 ops. \$550k (BG-444) WPS/800-641-4179.

CONTRA COSTA COUNTY, CA: PART-TIME GENERAL DENTAL PRACTICE, 900 SQ FT, 3 OPS. 100% FINANCING AVAILABLE. CALL PROMED 888-277-6633 [Ref#D810].

GP Dental Office for sale: San Francisco Bay Area
4 OP/Pano/1500sq. Free standing Bld/ Low Expense/ Owner retire Cell: 510-619-4240.

Over 200 Dental Practice Transitions Completed in 2014. CALL IS TODAY FOR A FREE TELEPHONE CONSULTATION! 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

Cerec4.3 Bluecam/milling unit with 400 mills for sale, over \$3000 in accessory and oven. Total \$45000. Email nbp8011@gmail.com.

Is it time to consolidate your loans? Let's talk about how we can work together to simplify your finances. Call Wells Fargo Practice Finance at 1-888-937-2321.

PANO FOR SALE W/CEPH 1989 SEIMANS ORTHOPANTOMOGRAPH MODEL OP 10S \$1000.00 OBO. CALL 714-335-1161 OR 562-421-8896.

Wanna save paper? Retired but your dental license is still active and wish to remove yourself from the Dental Trader mailing list? Go to <https://secure40.secureweb-session.com/thedentaltrader.com/cancellationsecure.htm> and you will be automatically removed from our current list and all future mailing lists we buy. You'll save a tree too!

General Dentist needed ASAP Sacramento busy practice. Email resume to dralex@crystal dentalcenters.com or fax to 916-487-3817.

DENTAL PRACTICE FOR SALE IN KING CITY Established Practice. Large retail shopping center. Mostly PPO. Lots of Goodwill. Loc Pham, Broker at LCF Financial, Inc. BRE #01875780, (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

MOBILE IV SEDATION & GENERAL ANESTHESIA for Dental Procedures- SanFran Bay Area 855-773-7363 email@DrDianaBelli.com. I provide all equipment, meds, supplies.

DENTIST WANTED Currently looking for a General Dentist Associate with Vietnamese bilingual preferred. Minimum 5 years experience. We expect comprehensive exam, diagnosis and counseling to patients in professional manner. Opening job on Mon, Fri and Sat in Westminster, California. Please fax resume to (714) 895-7277 or call (714) 809-8088 and ask for Mr. Kim.

MARIN COUNTY General Practice. Mill Valley 1,260 sq. ft. office w/3 equip Ops, 1 add'l plumbed. Dentrix, Digital X-ray, Intra-Oral. Established over 10 years. HSPPT-Jim Engel 925-330-2207 #CA224.

Hospital Grade Synthetic exam gloves \$39.68 per case of 1,000, Nitrile "Sensicare Silk" exam gloves \$171.05 per case of 2,500 (boxes of 250). That's \$.07 per glove! www.dentalprodx.com.

DENTAL X-RAY FILM. MINI - MAX. BRAND 50. BOX. \$20. each for sale. 408-981-5069 Davidnader777@yahoo.com.

FT. BRAGG An excellent practice, located in a peaceful, family-oriented community! 1,800 sf w/ 5 ops + 1 hyg. Op. \$425k (FC-415) WPS/800-641-4179.

Front office Assistant needed for busy practice in Sacramento. Experience preferred. Email Resume to dralex@crystal dentalcenters.com or fax to 916-487-3817.

FOR SALE Sultan Healthcare Upgrade Disposable Prophylaxis Angles. Pkgs of 100. For sale \$29. (MSRP \$60) Email for pictures. gaw1177@gmail.com.



TIMOTHY GIROUX
DDS/BROKER

ASK THE BROKER

Sad to say Corporate Dentistry is here to stay!

Last week at the CDA convention, I was part of a panel of experts discussing The New Economics of Dentistry. Part of the discussion focused on what affects dentistry today and the growing influence of Corporate Dentistry. In full disclosure, I started my dental career in corporate dentistry. (That particular company closed its doors in 1989.) It was a great experience for me as I was exposed to more dentistry in those two years than any of my classmates who worked at traditional positions. That was 1983. I believe that almost everyone in my graduating class dreamed of owning their own practice. *The attorney on the panel last week stated that a recent survey in a Southern California dental school revealed that nearly 80% of that particular class did NOT want to own their own practice!* Why and how can that be?

1. **There is a generational difference.** The new graduates are happy just "working for the man" and getting their paid holidays. They value their time off and do not dream of creating their "empire".
2. **My class was less than 10% female. Now the classes are over 50% female.** Most of the buyers I deal with now are female and are extremely capable. However, there seems to be a higher percentage of female dentists who desire to work part-time for family reasons as compared to their male counterparts.
3. **The debt load of the current graduates is more than \$300,000 compared to only \$30,000 when I graduated.** The new graduate is concerned about taking on additional debt with a practice start-up or a purchase.

When I graduated, the biggest problem for Corporate Dentistry was the revolving door of dentists who would come to work for a few years and then leave to pursue and establish their own practices. For the three reasons above, this is no longer an issue. Many of the corporate players are offering different financial packages and continuing education opportunities. They are finding ways to reduce the staff and doctor turnover that plagued the industry in the past. Corporate Dentistry will continue to grow over the next several years, but I believe that their growth will be limited. I will explain why in next month's article... to be continued... stay tuned...

Timothy Giroux, DDS owns Western Practice Sales and is a member of the nationally recognized dental organization, ADS Transitions.

Questions?

Contact Dr Giroux at wps@succeed.net or 800.641.4179

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services

Incorporation

Estate Planning

Buy/Sell Agreements

Lease Reviews

Space Sharing
Agreements

Workers' Compensation

Practice Sales

**Call us
for other services!**

Member

CA State Bar

NC State Bar

US Federal Courts

US Federal Tax Courts

Calif. Dental Licensure

Testimonials:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email.

Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca



Law Offices of Jeng and Associates Chester Jeng, DDS, JD, LL.M

Cell: (909) 450-7158 • (714) 858-0536

Jenglaw.com • Jenglaw@yahoo.com

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice.

CENTRAL COAST WINE COUNTRY - (3) op comput G.P. & 1,900+ sq ft free standing bldg. for sale. Bldg. houses dental office & residential unit. Live in unit or rent it out! "Fee for Service" pts. 2015 Projected Gross Collect \$280K part time. Growth potential. Seller refers all specialties & does little advertising. Seller retiring but will assist with Transition. D&M Practice Sales 818.591.1401.

ASEPTIGO CompriCart ADU-20B Delivery Unit with Fiber Optic Scaler. Like New, Cost \$2,690 Make Offer. 855-772-7645 janetm@hygiacare.com.

MARIN COUNTY General Dentistry- 3 Op practice. 2014 GR\$315K. Paperless charts, Schick Digital Sensors, Eaglesoft software. Owner retiring. HSPPT -Jim Engel - 925-330-2207 - #CA286.

We are THE LEADING ADVISORS to more than 15 DENTAL SOCIETIES. See our website for upcoming events/seminars in your area. 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

ADD \$250,000 TO YOUR YEARLY PRODUCTION!
Request Our Free Production Building Guide Specifically Formulated For Practice Owners and Associates. profitableGPs@hotmail.com Tel: (310) 699-3441.

Pediatric Dentist needed Sacramento. Very lucrative opportunity for the right DR. Email resume to dralex@crystaldentalcenters.com

Ready to build your dream practice? Allow Live Oak Bank to finance your construction project with up to 100% financing. 877.890.5867
www.liveoakbank.com/healthcare.

105MM EX Sigma Micro Lens with attached flash for Canon. In great condition. Case included. \$275 415-259-9118

Free Dentists Stool (\$325 Value) with the purchase of an Assistants Stool for \$450. 100's of Color Choice's. Made in USA Call (800) 423 - 5657 for more details.

General Dentist looking for a P/T position. 5+ years experience. Fast Paced & great chair side manner. smileyca@gmail.com.

MILLBRAE General Dentistry- 1,500 Sq. Ft. leased office with 5 Ops, 1 additional plumbed, state-of-the-art equipment. 2014 GR \$670K. HSPPT -Jim Engel - 925-330-2207 - #CA262.

LICENSED DENTIST SEEKING HYGIENE ONLY POSITION. humble, team-player, thorough/gentle, increase case acceptance, great chair-side manner. aman32dmd@gmail.com 714-470-8231. Dr.Singh.

GET MORE!



The Dental Trader publishes far more ads placed by California dentists and their staff than any other dental publication in the country.

"Nothing says readership like participation of readers!"

Place your free ad today!

Taylor Liao Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.

SUNNYVALE Quality, family-oriented opportunity awaits your talent and skill. 1,200 sf w/ 3 ops + 1 add'l. \$395k (DN-447) WPS/800-641-4179.

Is your ad missing? Check the automated confirmation you received via email when submitting your ad, see if you exceeded 20 words w/o paying, forgot to include your phone number or email address. Did you miss the deadline? It's always the 7th of the preceding month.

FOR SALE Steri-Shield Wingers-H Bitewing tabs. Get all 4 boxes for \$50 (MSRP \$45 per box) Email for pictures. gaw1177@gmail.com.

CAMARILLO (3) op comput. G.P. for sale. (2) ops eqt'd/ (3rd) plumb. Located in a large strip ctr. with signage & ample free parking. Older eqt. 2015 Gross Collect projected @ \$125K+ part time. Cash/Ins/PPO pts. Low overhead office. Excellent growth potential Seller does no advertising. Priced below build out cost. Seller retiring. D&M Practice Sales 818.591.1401.

ROSEVILLE Facility: Hesitate and you might miss out on this opportunity! 875 sf w/ 2 ops + 2 add'l. \$49.5k (EN-475) WPS/800-641-4179.

Can't find what you're looking for? Call Bruce at The Dental Trader! I've been building a database of dental companies and resources for over three decades. If I can't help you locate it, it probably doesn't exist anymore. I'm here to help. 877 888 4237.

DentiMax

Sensor Special

Prices are falling like the leaves!

Ends October 31, 2015



\$1,000 Discount Off Each Sensor



- FREE 5-Year Extended Warranty
- FREE Imaging Software
- FREE Year of Imaging Software Support
- FREE Installation, Set-Up and Training

Call (800) 397-6046

Buy it! Sell it! Trade it!!!

WESTERN PRACTICE SALES | John M. Cahill Associates

What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

Our extensive buyer database and unsurpassed exposure allows us to offer you...

A Better Candidate

A Better Fit

and A Better Price!

Let us provide a FREE "Opinion of Market Value" on your Practice*

*To be used for your internal purposes only, not to be confused with a formal business appraisal.

800.641.4179

westernpracticesales.com

Office in Arcadia selling a Zoom Advanced Power bleaching machine. \$150.00 or best offer. Please call 626-446-3023.

We as Dental Attorneys like to GIVE BACK to the Dental Community. With over 30 lectures per year we strive to provide the knowledge you need to make the BEST decision for your future! 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

FOLSOM History is alive here with tributes to the past! 1,600 sf w/ 3ops. \$225k (EG-479) WPS/800-641-4179.

\$5495 New Dental Operatory, Includes Free Dentists Stool, Delivery and Install. Made in USA 10 Year Warranty. Call (800) 423 - 5657 for more details.

PRACTICE FOR SALE Mira Mesa. 20+ yr GP, 4 Ops. in 1300 sq.ft. PPO: SDPS: 760-599-7828.

"I have patients flying from Europe to get this procedure!" The all new Pinhole Surgical Technique eliminates the need for grafts, incisions, sutures, patient discomfort and heals overnight! Visit pinholesurgicaltechnique.com for stunning development!

Staff exam gowns for \$26.17 per case of 50 polypropylene elastic wrist yellow or blue. www.dentalprodx.com.

FOLSOM FACILITY ONLY - 1,200 sq. ft. with 3 Ops, digital x-rays & pano. HSPPT -Thomas Wagner - 916-812-3255 - #CA209.

SANTA CLARA El Camino Real location. 2014 collected \$687,000 with Profits of \$305,000. 5-ops in 1,700 sq.ft. Extend hours and revenues shall increase. To learn more, go to www.PPSsellsDDS.com.

Want to build a thriving practice? Call Wells Fargo Practice Finance for a complimentary consultation today, at 1-888-937-2321.

40 ENDO OBTURATORS WITH NEW OVEN!
\$195!FREE SHIPPING! Email for pictures. Will deliver and demo in LA County. (310) 699-3441
profitablegps@hotmail.com.

FRESNO General Practice. General Dentistry Partnership. 7,500 Active Patients. 2013 Partnership GR \$4,708M. Selling Partner 2013 Net Income \$368K. HSPPT-Dennis Hoover 209-605-9039-#CA196.

Associate Wanted Ukiah, Northern California General dentist office looking for an associate for 3 to 4 days a week. please email resume to parkfalldental@yahoo.com.

HOW DO I KNOW WHEN TO SELL?

&

Who can I trust
to help me
NAVIGATE ^{THE} SALE?

(855) DDS - 4DDS (855) 337-4337



Darren Hulstine
Broker

Bill Kimball, DDS
Broker

San Luis Obispo Practice

Incredible opportunity to practice in the happiest city in America. Beautiful area to raise a family or retire. Laser periodontist seller does not place dental implants, so there's a huge potential for growth. Beautiful 1,100 square foot office with 4 equipped operatories. The seller is willing to retire or to partner with the right periodontist. Beautiful and well equipped office. Easy parking. Friendly team. Dr will entertain all offers and parties for either half or the whole practice. Half practice valued at \$320,00. Call today for a showing.

Glendale Practice

Prestigious, high-tech general and cosmetic practice. Beautiful office with great exposure. Great space at 1,000 square feet and 4 equipped operatories. Experienced team. Located in busy Glendale near great shopping and entertainment (about a mile from Glendale Galleria). Collections have been consistent for several years. Close to freeway with easy parking. Real Estate available priced separately. Call today for a showing.

Fresno Practice

This well-established practice with seven operatories and is over 2,800 square feet. A very friendly team make this 6-day per week practice a comfortable investment in your future and it's ready to grow! The office has very low overhead, practice is booked out 6 months in advance with almost no openings. Featuring over 3,500 active patients, 70 new patients a month and over 10 years of good will. The real estate is also for sale at a great price of 925k. Why pay rent when you can invest in your self? This could be your dream practice. Please call us for a showing.

New Listing! **TURLOCK** - Call for details
SAN JOSE - Great location, high visibility, 6 ops
ORCUTT - Established 30 years, great visibility
New Listing! **SANTA BARBARA** - Call for details
GLENDALE - 5 ops with lots of upside potential
WESTLAKE VILLAGE - Great location
ALHAMBRA - Large practice, call for details
RIDGECREST - Real estate also available
VISTA - 4 ops, nice practice
LA HABRA - Dr. retiring, opportunity to own
PLEASANTON - Call for details
RANCHO CUCAMONGA - Call for details
SAN BERNADINO - Call for details
New Listing! **ENCINITAS** - Call for details

www.integritypracticesales.com
kirsi@integritypracticesales.com



CA BROKER #01911548
 CA BROKER #01899816

Buy it! Sell it! Trade it!!!

PROTECTING (you and your practice), PROVIDING (knowledge, experience and advice) and PROVING (to be the best in the Nation). 3 QUALITIES YOUR ATTORNEY SHOULD HAVE. WOOD & DELGADO www.dentalattorneys.com.

Legal Tip You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

WANTED Current address of Kurt Conrad dba: Conrad Capital Kurt Conrad-Director of Professional Lending aka: Rep OZARKS CAPITAL FUNDING Last known address: 45751 Rancho Palmaras, Indian Wells, CA 92210 www.ocflink.com email: kurt.conrad@ocflink.com Ph: 949-300-2433 Fax: 949-759-0746. Please contact Bruce at The Dental Trader if you know the current whereabouts of this former advertiser. Thank you. 877 888 4237.

SAN FRANCISCO Two great practices for the price of one! Now Only \$475! (AC-335) WPS/800-641-4179.

FOR SALE Hu-Friedey Sidekick Automatic Scaler Sharpner. Used only a few times. \$179. Email for pictures. gaw1177@gmail.com.

TUSTIN (4) op TURNKEY OFFICE w some included charts for sale (charts included but not guaranteed). (3) ops eqt'd/4th plumbed. Located in a busy Shop Ctr. w exposure/visibility & signage. Digital x-rays. Newer high end build out, w newer eqt. & new tile floors. D&M Practice Sales 818.591.1401.

SONOMA CO Vibrant, growing community! 1,300+ sf w/ 4 ops. Over \$760k in collections! \$420k (CG-366) WPS/800-641-4179.

NORTHERN CALIFORNIA Perio Practice, Partnership Position. 6 Ops, 1,500 Sq. Ft. Dentrrix. Owner Financing Available. HSPPT -Thomas Wagner - 916-812-3255 - #CA168.

Sterilization pouches 3.5 x 5.25 case of 2000 \$72.98 or 3.5 x 9 for \$74.77, www.dentalprodx.com.

Searching for the right bank? Look no further than Live Oak Bank. Our lenders understand your business and specific financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

Complete Dental Office Fully Equipped with Made in USA Dental Equipment for under \$25,000. Call (800) 423 - 5657 for more details.

Don't See Your Ad?



Every week dozens of people place reader ads but forget to include a phone number or email address, others exceed the 20 word limit for free ads so we must delete them. This happens over 100 times a month! If you don't see your ad, this may be why. Be sure to include some form of contact info so our readers can respond and don't try to squeeze in extra words.

DENTAL PRACTICE FOR SALE IN SANTA ANA Starter Practice. Strip Mall. Highly Visible Corner Office. High traffic. 3 ops. 1,100 sq.ft. Low Rent! Loc Pham, Broker at LCF Financial, Inc. BRE #01875780, (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

CENTRAL VALLEY Ortho: beautifully landscaped. 1,728 sf w/ 6 chairs/bays + 1 add'l. \$225k / Real Estate Also Available! (IC-267) WPS/800-641-4179.

SONOMA General Dentistry. Stand-alone 2,000 sq. ft. office w/4 Ops. Digital X-rays, Lasers, CAD/CAM. 2014 GR \$675K on 3 day/week. HSPPT-Jim Engel 925-330-2207-#CA270.

TRACY Amazing opportunity. 1300 sf w/ 4 ops \$280k (IG-470) WPS/800-641-4179.

Complete Sensor and Practice Management System. Package includes everything you need to take x-rays and collect your money from insurance and patients. Call 1(800)397-6046.

Every year California dentists place thousands of ads in The Dental Trader...more than any other regional or national dental publication in the nation! Join them... get results! The ads are free. Visit dentaltrader.com.

REAL ESTATE | ACQUISITION | EXPANSION | NEW CONSTRUCTION | REFINANCE | START UP

WE'VE GOT YOUR BACK, FROM BREAKING GROUND TO FINAL BRICK.



With financing designed to preserve your cash, you can get started on your new office today.

Let your Dental focused lending team and dedicated construction team carry the weight. Contact one of our lenders to get started.



JP Blevins
General Manager
910.796.1674



Mike Stanton
Loan Officer
404.995.2003



Mike Montgomery
Loan Officer
910.798.1215



Lindsay Harkey
Loan Officer
910.550.2277



LIVE OAK BANK
liveoakbank.com

Visit liveoakbank.com/dental-trader for your free guide to "Managing Your Financial Profile"

©2015 Live Oak Banking Company. All rights reserved. Member FDIC



Cecila Chen, Attorney

*Super Lawyer 2014
Nominated by Peers*

How might Social Media Impact my Practice Value and Goodwill?

In today's social media hyper connected world, a practice's goodwill is heavily influenced by patient loyalty and relationship. While it's important to maintain high patient satisfaction and being able to reach an audience far greater than the number influenced by traditional advertising, too much connection could impact the practice value negatively. For instance, if the selling doctor is very active and connected with the patients through social media, a buying dentist might believe that many patients would maintain contact with the selling doctor through facebook or twitter, resulting in a much higher attrition rate.

Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Associate and Fee Sharing Agreements
- Estate Planning

Testimonial:

Cecila assisted me in buying my first practice. Not only did she do an excellent job to make sure that my interests and investment is protected, she went out of her way to negotiate 3-months rent abatement for me, which gave me the much needed breathing room during the transition period. I highly recommend Cecilia and thank her for her efforts to me now becoming a proud first time practice owner.

Dmitry Aminov, DMD



Toll Free: 855.850.4111

Email: cecilia@practiceatty.com

www.practiceatty.com

Practice Management Software with Digital Sensors. Perfect for the new office or office looking for a clean/fresh new start. Call 1(800)397-6046.

Financing for your practice — and so much more. We can help you reach your practice goals. Call Wells Fargo Practice Finance at 1-888-937-2321 or visit us at wellsfargo.com/dentaltrader.

MODESTO 3-day per week collected \$450,000 in 2014. Collections through July 31st totaled \$263,600. 3-days of Hygiene. Centrally located. To learn more, go to www.PPSsellsDDS.com.

MARIN CO (Ortho): 40+ yrs goodwill. 900 sf w 4 chairs (open bay) \$600k (CC-451) WPS/800-641-4179.

OROVILLE General Practice. 1,000 sq. ft., remodeled 2010. Dentrix & Dentrix software, Digital Pan & X-rays, Laser, Intra-Oral. 2014 GR \$512K. HSPPT -Dennis Hoover - 209-605-9039 - #CA287.

CLARIS i4D IntraOral Camera. The ultimate everyday IntraOral camera. Sony CCD sensor. Clearer Image. Expertly engineered. 2 year warranty. Brand new. List: \$3,995. Sale: \$2,750. Call 310-204-6134 and ask for Mark.

HANDS-ON Surgical Course

Surgical Extractions, Bone Grafting, and Implant Placement

***Limited availability. Sign up today!* 4 CE UNITS**

- Learn comprehensive treatment planning.
- Learn to perform difficult extractions and proper bone regeneration techniques.
- Learn the surgical placement of dental implants on pig jaws.
- Learn implant prosthetic phase.
- Learn how to manage surgical and prosthetic complications.
- Increase case acceptance.

Hands-on Course Tuition:

Only \$499

Hands-on Course Includes:

4 CE Units, all surgical materials, implants, and pig jaws.

COURSE DATES:

Saturday, August 15, 2015
 Saturday, September 12, 2015
 Saturday October 17, 2015
 Saturday, November 14, 2015



100% of the profits from the course are used to treat our veterans and neglected older adults living below the threshold of poverty.



This course is being conducted by a team of experienced board-certified oral surgeons, prosthodontists, and periodontists, and led by Dr. Charles Zahedi. Dr. Zahedi is presently a part of the faculty at the Department of Periodontics at the University of California, Los Angeles and was a full-time Associate Professor at the Department of Advanced Periodontics and Implant Surgery at Loma Linda University. He has been extensively involved with dental implants since 1990 and has trained hundreds of dentists around the world from Europe, Asia, South America, and the United States. Dr. Zahedi is the founder and clinical director of Dentists for Veterans and the Oral Disability Rescue. These nonprofit organizations have initiated the first nationwide study on veterans and prevention of abuse on older adults, bringing about awareness of the importance of oral health care for every individual.

Call Now 888.871.0009

info@implantmentoring.com | www.implantmentoring.com | www.implantoutreach.com

©2015 Implant Outreach Inc. All rights reserved. Implant Outreach® is a registered service mark. Do not Quote, Cite, Use or Reproduce Without Written Permission of Implant Outreach Inc.

Buy it! Sell it! Trade it!!!

Legal Tip Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SOUTHWEST RIVERSIDE COUNTY - (5) op comput G.P. for sale. (4) ops eqt'd/(1) additional plumbed. Located in a smaller prof. building in a condo which is also available. Cash/PPO pts. No HMO and no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collections of \$400K+. Seller is giving up private practice for a Govt. position. D&M Practice Sales 818.591.1401.

FOR SALE 6" Wireguard for digital sensor USB cord insulation. For Sale \$25. MSRP \$50. Email for pictures. gaw1177@gmail.com.

DENTAL PRACTICES WANTED in Culver City, Torrance, San Fernando Valley Turnkey practice. Existing charts. Good visibility. Real estate is a plus. Sellers call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

"Jason As frustrating as this whole situation was, I don't feel like I missed out on anything. Everything about this deal was sketchy from beginning to end. However, I wanted to thank you for all of your help because you constantly helped me from making irrational decisions out of fear and impatience." NANCY NGUYEN, DDS New York, New York WOOD & DELGADO www.dentalattorneys.com.

Custom built stools Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

REDDING Amazing Practice. Lease or Buy Real Estate! 2,860 sf w/ 4 ops. Plumbed for 2 add'!! ONLY \$295k (GG-386) WPS/800-641-4179.

Is it time to consolidate your loans? Let's talk about how we can work together to simplify your finances. Call Wells Fargo Practice Finance at 1-888-937-2321 or visit us at wellsfargo.com/dentaltrader.

OROVILLE General Practice. 3 Ops, mostly new equipment & recently remodeled. Great satellite or startup practice. Owner retiring. HSPPT -Dennis Hoover - 209-605-9039 - #CA288.

Pursuing ownership? Live Oak Bank can finance your dental practice with customized loan terms and quick credit approvals. 877.890.5867 www.liveoakbank.com/healthcare.

PRACTICE FOR SALE RANCHO MIRAGE. Estab GP in Busy, Upscale retail center. 4 Ops in 1500 sq. ft. LOTS referred Out!! SDPS: 769-599-7828.

CONSUMER ALERT!

The Dental Trader

refuses to do business
with the following companies:

AMERICAN BUSINESS CARD

aka: Bizcard.com
(A CEG Company)
P.O. Box 15190
Scottsdale, AZ 85267
www.americanbusinesscard.com
Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak
20371 Irvine Avenue, #100
Newport Beach, CA 92707
www.professionalfinancing.net
doctor@professionalfinancing.net
Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers'
contractual lack of performance and/or
legal action/court judgments.*

*If you have had a problem with these or any other
Dental Trader advertiser, please send your
formal complaint to:*

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Lee Maddox
Lic. #01801165
(949) 675-5578
25 Years in Business



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
40 Years in Business



Dr. Dennis Hoover
Lic. #123804
(209) 605-9039
36 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
33 years in business



Jim Engel
License #01898522
(925) 330-2207
42 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

NORTHERN CALIFORNIA

CASTRO VALLEY - General Dentistry - Practice & Building for sale. Approx. 1,800 sq. ft. with 3 fully equipped operatories, one additional plumbed but not equipped. 2014 Gross Receipts of \$373,000 on four day work week, three days of Hygiene. Stand-alone building on major freeway exit near shopping, restaurants, and other businesses. Owner is retiring after 38 years of practicing in this great community. #CA251 Jim Engel - 925-330-2207.

FOLSOM - General Dentistry - Located in well-designed, 2,420 sq. ft. office with 5 Ops, Shick Digital X-rays (not digital), 8 days hygiene/wk, and Carestream/Softdent software. #CA235-Thomas Wagner - 916-812-3255.

FOLSOM - FACILITY ONLY - Well-designed, modern, fully equipped, 1,200 sq. ft. dental office with 3 Ops, digital x-rays, digital pan, computers & monitors in all ops, high & low speed handpieces, cavitrons, and Statim 5000. Nobel Vision TV, Danserau vacuum, and a new 2.5 hp compressor. Owner is willing to include about 400 HMO patients with the facility sale, if buyer is interested. #CA209-Thomas Wagner - 916-812-3255.

GREATER PITTSBURG AREA - PRICE REDUCED by \$122,000 - General Dentistry. Est. for over 35 years, owner retiring. 7 Ops in 2,324 sq. ft. with Dental Mate software, Intra-Oral camera, Pano, and Digital X-rays. 2014 Gross Receipts of \$848K with overhead under 70%. Building to be sold with Practice. #CA108 Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN/LOOMIS - General Dentistry- Beautiful, vaulted ceiling 1,500 sq. ft. facility with 5 Ops (4 equipped). Fully digital, Dentrax G5, radiography with Dexis sensors and Optime plates systems. Well-equipped and highly-maintained office. Greatly organized business. Have it all, live and work in a phenomenal family-oriented community. Seller refers out molar endo, ortho, O.S., and perio. Gross Receipts in 2014 was \$469K. Seller is retiring. #CA239 Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - Well-designed 3,079 sq. ft. office (shared w/2nd dentist - separate practices) in professional building. 7 ops w/Digital X-ray, Pano, and Datacon software. 2014 Gross Receipts of \$930K w/low overhead. Owner retiring after 35+ years in same location. #CA140- Thomas Wagner - 916-812-3255,

GREATER SACRAMENTO - General Dentistry - Northern Sacramento Area practice, located in same location for 15 years. 6 Ops in approx. 2,100 sq. ft. with Dentrax software, fiber-optics, and X-rays in every op. 2014 combined Gross Receipts of \$1.1M. #CA237-Thomas Wagner - 916-812-3255.

GREATER SAN JOSE AREA - Periodontal Practice - Receipts for fiscal year ending in Sept. 2014 were \$1.3M. Practice has been the same location for 28 years in a medical-dental complex on a busy thoroughfare. 5 Ops with the potential for 2 more. Equipped with Digital X-rays, Pano, Cone Beam, Laser, and Intra-Oral. Practice averages 35 new patients per month. Owner would like to work back 1-2 days per week. #CA219-Dennis Hoover - 209-605-9039.

MARIN COUNTY - General Dentistry- This rare Mill Valley charmer boasts 2013 Gross Receipts of \$502K on 3 doctor days per week. Established for over 10 years utilizing Dentrax software, Digital X-ray, and Intra-Oral Camera. 3 equipped Ops and 1 additional plumbed in 1,260 sq. ft. Great location on a busy thoroughfare near shopping, schools, and senior retirement center. Owner has another practice outside the area so this is priced to sell in this idyllic family setting. #CA224-Jim Engel - 925-330-2207.

MARIN COUNTY - General Dentistry- This great location in Central Marin boasts great views of Corte Madera Creek from each of its three treatment rooms. 2014 Gross Revenues of \$315,000 are down for its historical past, but priced right for an energetic buyer ready to follow this well-known esthetic master. Eaglesoft Software, Schick Digital Sensors and Paperless Charts. Average age of Equipment is 10 years. Owner is retiring after 36 years of private practice and will help buyer with the transition. #CA286-Jim Engel - 925-330-2207.

MILLBRAE - General Dentistry- Beautiful, professionally designed office boasting 5 fully equipped treatment rooms in approx. 1500 sq. ft. 2014 Gross Revenue of \$670,000 with Eaglesoft PMS, Digital Pan, Digital X-Ray and state of the art equipment. Office fronts busiest street on the Peninsula and offers great exposure for continued growth. Near BART, Cal Train and 10 minutes to SFO. Owner retiring to pursue other interests. #CA262-Jim Engel - 925-330-2207.

NORTH COAST - Endodontic Practice - Humboldt County: Well-established, high performing practice boasts 6 Ops (5 equipped) in 3,300 sq. ft. with Digital X-ray, Microscopes, and EndoVision software. Average age of equipment is 10 years. Very low overhead with excellent referral base. Owner will help buyer with transition period as needed. Owner retiring after 38 years in the community. #CA214-Jim Engel - 925-330-2207.

NORTHERN CALIFORNIA - Periodontal Partnership Opportunity: One of two partners is retiring from a long-est., very successful Perio Practice. 1,500 sq. ft., 6 Ops, and Dentrax software. Owner financing with acceptable down payment. Sale to new partner is subject to approval by current partner. #CA168-Thomas Wagner - 916-812-3255

NORTHERN CALIFORNIA - Endodontic Practice: Well-est. satellite endodontic practice with 3 ops (1 additional plumbed) in 1,200 sq. ft. Two microscopes, Digital. 2014 Gross Receipts \$280K+. #CA158- Thomas Wagner - 916-812-3255.

NORTH SACRAMENTO - General Practice: This PPO practice is in a leased space with less than 1,000 sq. ft. and three operatories. Practice features 2 days of hygiene, digital x-rays, & Easy Dental software. Owner is relocating. #CA266-Thomas Wagner - 916-812-3255

NORTH EAST OF SACRAMENTO - General Practice: 2,500 sq. ft. office with 7 Ops in seller-owned professional condo. Equipped with intra-oral, digital x-ray, and Eaglesoft software. Practice has been in this location for almost 40 years, 2014 GR of \$1.5M. Seller retiring. #CA268-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
License #01382259
(949) 566-3056
35 Years in Business



Mario Molina
License #01423762
(949) 675-5578
35 Years in Business



Jaci Hardison
License #01927713
(949) 675-5578
26 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
25 years in Business



Thanh Tran
License #01863784
(949) 675-5578
11 Years in Business

More than
75 Years of
Experience!

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

NORTH OF SACRAMENTO – General Practice: 1,750 sq. ft. leased office in a larger professional office complex with 4 operatories. Intra-oral Camera, Digital X-ray, Imaging System, Pano, Laser, CAD-CAM, and Dentrax software. 2014 GR of \$1M on 4 day week. Practice has been established at current location for over 20 years. #CA260-Thomas Wagner - 916-812-3255.

NORTH OF SACRAMENTO – General Practice: Practice located in highly-desirable location, office has 1,324 sq. ft. with 4 Ops. Owner worked 39 weeks in 2014. Dentrax software, pano, 5 days of hygiene per week. Owner retiring #CA267-Thomas Wagner - 916-812-3255.

OROVILLE – General Practice. This 1000 sq. ft office was completely remodeled in 2010. It features Dentrax and Dexis software with 9 computer stations, Digital Pan and X-rays, Laser, and Intraoral Camera. 2014 gross was \$512K with 3 days of hygiene. Owner is retiring after 36 years in Oroville. #CA287-Dennis Hoover - 209-605-9039.

OROVILLE – General Practice. This 3 op office is ideal for a satellite or startup practice. Most of the equipment is less than 5 years old and the office is looks new having been recently remodeled. Owner is retiring after 30 years in Oroville and 16 years in this location. #CA288-Dennis Hoover - 209-605-9039.

OAKLAND - General Dentistry: Piedmont District – Well-established downtown charmer w/ Gross Receipts of \$453K. 3 treatment rooms in shared office tot~~al~~^{al} 1,600 sq. ft.. Off-street parking w/5 days of hygiene, 8 new patients per month. Owner retiring after 27 years at this location. #CA217 Jim Engel - 925-330-2207.

PITTSBURG – General Dentistry- Well-est. practice on city's busiest thoroughfare. 3 year avg. Gross Receipts of \$236K w/60% overhead. 5 ops in 1,400 sq. ft. with Pano, Fiber Optics. 12 NP/mo. and very favorable rent. Avg. age of equip. is 15 years. Owner is retiring. #CA133- Jim Engel - 925-330-2207.

PINOLE – Endodontic Practice. This professionally designed Endo office has served the community for over 36 years. Gross Revenue of \$672,000, with adjusted net over \$300,000 on 4 days per week. 4 completely furnished treatment rooms with PBS Endo Software, Digital X-Ray and Microscopes and packaged tastefully in approx. 1200 sq. ft. Average age of the equipment is 10 years with other new items. Owner is retiring but will help buyer with introductions to all key referrals. Office space ownership is also available. #CA284- Jim Engel - 925-330-2207.

PLEASANTON – Facility Only Sale: Former Endo office but also perfect for a GP startup in this high-demand neighborhood. 2 fully equipped Ops, Computers Microscope, 3rd Op plumbed and partially equipped. 975 sq. ft. in a Professional Complex with Perio, Ortho, and GPs. Below market rent and ready to move in. Call for photos and more details on this great location with almost new equipment! #CA195-Jim Engel - 925-330-2207.

SACRAMENTO – General Practice: 2,400 sq. ft. practice in stand-alone professional building with 7 equipped Ops, 1 additional plumbed. Equipped with Digital-Doc Intra-Oral, Schick Digital X-ray, Imaging system, patient education software, Pano, Softdent software with equipment updated within the last 2 years and new flooring installed throughout. 2014 Gross Receipts were \$626K+. Owner retiring. #CA250-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Dentistry Practice and Condominium. 1,300 sq. ft. office in professional building with 4 Ops. Eaglesoft software and fiber optics. 2014 GR of \$650K. Owner retiring. #CA261-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: Leased 1,684 sq. ft. open concept pediatric office in a professional building with 6 equipped stations and 2 additional plumbed. Averaging 16 new patients per month, \$590K GR in 2014. Seller retiring. #CA269-Thomas Wagner - 916-812-3255.

SACRAMENTO – General Practice: Busy PPO practice in well-appointed, well-designed 3,700 sq. ft. office with 8 Ops, new computers in all ops, front desk, & doctor office, nearly new compressor & vacuum pumps. All patient chairs less than 5 years old. Quality equipment. Practice Outlook software. This is a very nice office and practice. Seller retiring. #CA238-Thomas Wagner - 916-812-3255.

SAN FRANCISCO – General Practice. Located close to Union Square, this has shown steady increase every year. 2014 Gross Receipts were \$822K with low overhead. 4 days of hygiene. Owner moving out of Bay Area. #CA191-Dennis Hoover - 209-605-9039.

SAN FRANCISCO: FINANCIAL DISTRICT – Periodontal Practice and Condo Unit. This four op office in downtown San Francisco has gross receipts of \$714,000 and a net income of \$363,000 in 2014. The seller is also selling his condo unit occupied by his practice. The condo unit has 1,160 sq. feet with a northwest exposure and beautiful view. Excellent opportunity to work and own your own office space in the downtown area of one of the world's most vibrant cities. #CA274 - Dennis Hoover - 209-605-9039.

SANTA MARIA – This Central Coast beauty boasts 42 years in the community, 16 years at current location. 4 Ops in 1,500 sq. ft. Easy Dental software, ~~SOLD~~ digital X-ray, and Intra-oral cameras. 2013 Gross Receipts of \$523K in 180 Dr. days. 5 days of hygiene. Close to hospital, Comm. College, and freeway. Seller owns the suite and is retiring. #CA166- Jim Engel - 925-330-2207.

SANTA ROSA – This 3 Op office is part of a larger complex, owner selling interest in building. 4 days of hygiene seeing 10-12 patients per day, booked 6 months in advance. 2013 Gross Receipts were \$542K with \$182K Adjusted Net. Practice was started by present owner in 1968, owner is retiring. #CA200-Dennis Hoover - 209-605-9039.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOLANO COUNTY – General Practice: Leased 1,350 sq. ft. office in office complex with 4 ops, Intra-Oral, Gendex Digital X-ray, Imaging System, Pano, and Dentrix software. 2014 Gross Receipts of \$869K on 30 hour/week. Practice established for 18 years, owner retiring. #CA246-Thomas Wagner - 916-812-3255.

SONOMA – General Practice: Wine County Beauty boasts a professionally designed, stand-alone 2000 sq. ft. building with 4 fully equipped treatment rooms, plenty of light and nearly every dental technology available including Digital X-Rays, Lasers, CAD/CAM & more. 2014 Gross revenue of \$675,000 on a 3 day work week. Practice started over 50 years ago, present owner has practiced for 26 years, 12 years at this location. Owner is relocating out of state and owns the building. #CA270 - Jim Engel - 925-330-2207.

SOUTHERN SACRAMENTO COUNTY – General Practice: Condo office with 1,380 sq. ft. and 4 Ops, equipped with Intra-Oral, Dexis Digital X-ray, Pano Laser, and Easy Dental software. 2014 Gross Receipts were \$581K, practice established for 18 years, owner retiring. #CA249 -Thomas Wagner - 916-812-3255.

WALNUT CREEK – Prosthodontic Practice with 3 Ops, fully equipped, near a retirement community. Doctor retiring after 28 years in the same location. Practice had over \$530K in Gross Receipts in 2012. #CAM540 - Jim Engel - 925-330-2207.

CENTRAL CALIFORNIA

CENTRAL COAST – General Practice in the Central Coast area. 31 years of goodwill. 6 Ops, 8 days of hyg/week. 2013 Gross Receipts of \$2.3M and Adj. Net of \$840K. Dentrix, Digital, Paperless, Intra-Oral Camera, Laser. #CA208-Kerri McCullough - 949-300-0312.

FRESNO - General – Partnership Interest. Partner in well-est., highly regarded, 5 dentist group in the North Fresno Area is selling his interest. Intra-Oral Camera, Digital Pan, Kodak sensors, SoftDent software. 7,500 active patients. 2013 Partnership Gross Receipts were \$4.7M+. Selling Partner's Net Income 2013 \$368K. #CA196-Dennis Hoover - 209-605-9039.

FRESNO – General Dentistry. This 1,739 sq. ft. office has 4 Ops with 6 days of hyg. Gross Receipts have averaged \$760K per year with low 61% overhead. Digital X-rays & Scanner, Soft Tissue Laser, Intra-Oral, Digital Pan, and Cerec CAD/CAM. Owner is retiring after 31 years in the same location. #CA202-Dennis Hoover - 209-605-9039.

FRESNO – General Dentistry. 8 year new practice in upscale shopping center, near schools in the Northeast district with last 3 years Gross Revenue averaging \$1,09,000. 5 treatment rooms 4 equipped in approx. 1,400 sq. ft., all digital with Panoramic and paperless charts utilizing Dentrix software and computers in every treatment room. Priced to sell in this fast growing, upscale neighborhood Seller retiring from private practice #CA243 - Jim Engel - 925-330-2207.

KINGS COUNTY – This retiring dentist is in the rural community of Kings County, CA. Practice has been established for 50 years in the area with 4 Operatories, intra-oral camera, Panographic x-ray unit and completely furnished. Gross Receipts for 2014 were \$246K. This would be a great location to relocate or open a second office. #CA265 - Steve Caudill - 951-314-5542.

MADERA - General Dentistry – Building and Dental Practice. This beautiful 6 operatory, 3000 sq. ft. office is located in a stand-alone building. 2014 receipts were \$850,000. Dentrix and Dexis software, Panographic X-ray. 1,400 active patients with 8 days of hygiene/week. Practice started by owner in 1971. #CA289-Dennis Hoover - 209-605-9039

PASO ROBLES – General Dentistry. Central Coast Wine Country beauty features a modern, professionally designed GP practice on one of the busiest thoroughfares. Digital X-Ray, Softdent Practice Management and 8 computer workstations. 4 fully equipped treatment rooms with 2014 GR of \$573,000 on 192 days per year. 4 days of hygiene per week & 6-7 new patients per month. Owner retiring after 38 years and will assist with transition. This rapidly growing community offers a great opportunity for a new buyer! #CA275 - Jim Engel - 925-330-2207.

PORTERVILLE – General Dentistry with 6 Ops in a 2,600 sq. ft. suite located in a retail center. 2014 Gross Receipts of \$555K. 7 year new equipment, intra-oral camera, Pano, PracticeWeb. #CA223-Steve Caudill - 951-314-5542.

TULARE – General Dentistry. This beautiful 5 operatory office is located in a 2,300 sq.ft., highly-visible, free-standing building. In 2014 the practice grossed \$1,746,000 in collections. The doctor offers treatment for sleep apnea, cosmetic dentistry, including full mouth reconstructions, and Invisalign as part of his general dentistry services. There are 10 days of hygiene. Owner moving out of state. Call for information. #CA273-Dennis Hoover - 209-605-9039.

TUOLUMNE COUNTY - General Dentistry Practice & Building. Gross Receipts averaged over \$1M in 2013, 2012, & 2011 with just 59% overhead, and 8 days of hygiene. There are 6 Ops in approx. 2,000 sq. ft., equipment average age is 3-4 years. The building is well-maintained with storage and upscale interior décor. 45 minutes from population centers with 200K+ people. #CA199- Dennis Hoover - 209-605-9039.

SOUTHERN CALIFORNIA

ANAHEIM HILLS – General Dentistry, 4 Ops, Established 34 years. Dentrix. 6 days of hygiene per week, long-term staff. #CA279 - In Escrow. Kerri McCullough - 949-300-0312.

BALDWIN PARK – General Dentistry - 5 Ops, 4 Equipped in a 1,500 sq. ft. suite. \$276K GR in 2014. Seller is relocating out of state. #CA176- In Escrow. Kerri McCullough - 949-300-0312.

BANNING – General Dentistry - 6 Ops in 1,873 sq. ft. Digital x-rays, EagleSoft, and is paperless. 8 days of hygiene per week. 2014 GR of over \$1.4MM. #CA183-Steve Caudill - 951-314-5542.

BEVERLY HILLS – General Dentist est. for 20 years, moved 2 years ago to a boutique ofc. 2 Ops, 1 equipped. OpenDental, Digital, paperless. 2014 GR \$120K on 3 days/week. FFS & PPO. #CA215-Mario Molina - 323-974-4592.

BEVERLY HILLS – General Dentistry Practice. 5 Ops in 1,500 sq. ft. EagleSoft, Digital, CEREC, ~7 yr. new equipment. 4 days hyg/week. 2014 GR \$1.09M #CA210-Kerri McCullough - 949-300-0312.

CARSON – *NEW LISTING* – General Dentistry practice. 3 Ops, EagleSoft, paperless, digital, Pano. All equipment is <3 years old. 2014 GR \$143K, room to grow. #CA280 - Kerri McCullough - 949-300-0312

CYPRESS – General Dentistry. 5 Ops, Est. for 35 years. 7 days of Hyg./week, most specialty work referred. 2014 GR \$948K with \$426K Ad. Net. #CA257 - In Escrow. Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-5 Ops, Dentrix, Digital X-Rays, Laser, Intra-Oral Camera. Great referral base, 34 Years of Goodwill. #CA173-Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – General Dentistry. 5 Ops, Est. for 28 years. Digital x-rays, Pano, Laser, Intra-Oral Camera, 12 days of hyg./wk. 2014 GR of \$1.1M+. #CA263-Kerri McCullough - 949-300-0312.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

HUNTINGTON BEACH – NEW LISTING – General Dentistry Practice. 3 Ops, 2 Equipped. Established 18 years near residential, shopping and freeway. 2014 GR \$396K on 4 days/week. PPO/FFS. #CA277 - In Escrow. Kerri McCullough - 949-300-0312.

INLAND EMPIRE – NEW LISTING – Endodontic Practice – This 4 Op practice features 8 year new equipment, digital x-rays, and Cone Beam CT. 60+ years of goodwill and is near freeway. 2014 GR of \$739K on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

INLAND EMPIRE – NEW LISTING – General Dentistry Practice with 7 Ops, Dentrrix, digital, Pano. 30 years of goodwill. 4½ days of hygiene per week. PPO and 2 HMO plans accepted. #CA283 – Kerri McCullough - 949-300-0312.

INLAND EMPIRE – NEW LISTING - General Dentistry Practice with 4 Ops, Intra-Oral Camera, Digital X-rays, and Pano. 2014 Gross Receipts of \$534K and Adjusted Net Income of \$196K. Seller is retiring. #CA285 – Think Tran - 949-533-8308.

LOS ANGELES – General Dentistry. 6 Ops, 5 Equipped, est. 50+ years, in current location for 29. SoftDent, Digital, Intra-Oral Camera. 2014 GR \$591K. #CA255- Kerri McCullough - 949-300-0312.

LOS ANGELES – Endodontic Practice. 4 Ops. Est. over 30 years. Full Dental and a Cone Beam. 2014 GR \$350K on 21 hours per week. #CA259- Kerri McCullough - 949-300-0312.

NORTH ORANGE COUNTY – General Dentistry, 4 Ops, great location, PracticeWorks, Intra-Oral Camera, Digital, est. for 35 years. GR of \$360K in 2014. #CA234- Jaci Hardison - 714-318-4911.

NORTH ORANGE COUNTY – General Dentistry, 7 Ops, 6 Equipped. GR of \$601K with \$244K Adj. Net on 3 days/wk. EagleSoft, Intra-Oral Camera, Digital, and Pano. #CA248 -Kerri McCullough - 949-300-0312.

ORANGE – General Dentistry. 4 Ops, 3 equipped. Practice has been est. for 56 years. PatientBase, Digital, Intra-Oral Camera. GR in 2014 over \$429K. #CA256-Think Tran - 949-533-8308.

PALM DESERT – Prosth/Implant Practice with 6 Ops, 5 Equipped, Dentrrix, Digital, Pano, and Intra-Oral Camera. 20 years of Goodwill. 2014 GR \$805K with \$386K Adj. Net. #CA242 –Think Tran - 949-533-8308.

PALM DESERT – General Dentistry practice with 5 Ops, est. for 32 years. 18 NP/mo, 6 days of hyg./wk. 2014 GR of \$842K and \$339K Adj. Net. #CA245 – Kerri McCullough - 949-300-0312.

PASADENA AREA – NEW LISTING – General Dentistry practice with 3 Ops, Dentrrix, Dexis, Laser, and CEREC. Established 50+ years. #CA282-Kerri McCullough – 949-300-0312.

PICO RIVERA – General Dentistry. 6 Ops, est. since 1960. DentiSoft Intra-Oral Camera, Pano. Practice has 4 ½ days/Hyg. per week. 2014 GR \$690K. #CA258-Think Tran - 949-533-8308.

SOUTH ORANGE COUNTY – Pediatric Dentistry. 4 Ops, 1 year new equipment, OpenDental, Digital X-Rays, and Pano. \$236K GR with room to grow. #CA222-Think Tran - 949-533-8308.

SOUTH PASADENA – General Dentistry Practice with 4 Ops, 3 equipped, paperless, digital, Dentrrix, Laser. 37+ years of goodwill, 4 days of hyg./week. 2014 GR of \$856K with \$271K Adj.Net. #CA244- Think Tran - 949-533-8308.

UPLAND – General Dentistry. 4 Ops, 3 Equipped, est. 25+ years. Open Dental, Digital X-Rays, Intra-Oral Camera. #CA254- In Escrow. Kerri McCullough - 949-300-0312.

VICTORVILLE – General Dentistry - 3 Ops plus 3 plumbed for expansion, 2,150 sq. ft., SoftDent, 2014 GR of \$273K, Est. 34 years. #CA149-Kerri McCullough - 949-300-0312.

WEST HOLLYWOOD – PRICE REDUCED General Dentistry – 4 Ops, Prof. Building, 9 years of goodwill, Intra-Oral Camera, Digital, Laser. Equipment avg. age is 5 years old, 2014 GR of \$571K with 221K Adj. Net. #CA212-Kerri McCullough - 949-300-0312.

WEST LOS ANGELES – General Dentistry, 4 Ops, newly built-out, high-rise on LA's west side. 50 years of goodwill. FFS, Easy Dental, digital x-rays. 2014 GR of \$651K. #CA226- In Escrow. Kerri McCullough - 949-300-0312.

WHITTIER – NEW LISTING - General Dentistry - 4 Ops, 3 equipped, Dentrrix, Dexis, est. for 50+ years on a main street.. Most specialty work is referred out. 2014 GR \$217K. #CA276-Kerri McCullough - 949-300-0312.

SAN DIEGO

CHULA VISTA – PRICE REDUCED! General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of hygiene, Dentrrix Software. \$493K 2013 GR, seller is retiring. #CA109-Russ Okihara - 619-694-7077.

COLLEGE AREA, SAN DIEGO – Very busy, 6 Op General Practice with room to grow to 9 Ops. PPO, Dentrrix, Digital X-Rays. 2014 GR of \$1.7M. Seller is relocating. #CA231-Russ Okihara - 619-694-7077.

DOWNTOWN SAN DIEGO – Leasehold sale: Modern and Chic downtown office in a prime location. 3 Ops, with room for expansion. #CA232- Russell Okihara - 619-694-7077.

LA JOLLA – NEW LISTING - Quality driven General Practice, 3 Ops, FFS, Delta Premier, PT Hygienist, 2014 Revenues: \$559K, Dentist Retiring. #CA278 - Russell Okihara - 619-694-7077.

NORTH COUNTY COASTAL – General Dentistry. FFS/PPO **SOLD** 6 Ops. Dentrrix. Digital X-Rays. 2014 GR of \$530K with \$228K Adj. Net. #CA253-Russ Okihara - 619-694-7077.

NORTH COUNTY INLAND – NEW LISTING- Highly-regarded General Dental Practice. FFS/PPO. 6 Ops in a beautiful, free-standing building. Opportunity for property ownership. #CA271-Russ Okihara - 619-694-7077.

SAN DIEGO – 3-Ops, with the dentist utilizing 2-ops. Small, quality FFS, PracticeWorks. Ideal starter or additional boutique location. #CA161 - In Escrow. Russ Okihara - 619-694-7077.

SANTEE – General Dentistry. PPO/FFS office, 6 Ops, retail center with great anchors, Dentrrix and Digital **SOLD** 5K GR in 2014. 7 days of hyg./week, and long-term staff. #CA228 - Russ Okihara - 619-694-7077.

SOUTH BAY AREA, SAN DIEGO – PRICE REDUCED - General Dentistry, 3 Ops and 4 days of hyg./week. Dentrrix and Digital Pano, PPO and FFS with 2014 Projected Gross Receipts of \$562K. #CA206-Russ Okihara - 619-694-7077.

Upcoming Listing: Escondido, 4 Ops, 3 Chairs, Central Escondido. Doctor is retiring. Excellent opportunity to merge or grow. Looking for a quick sale. For more information, please contact Russ Okihara – 619-694-7077.

OUTSIDE OF CALIFORNIA

MAUI, HAWAII – General Dentistry- GR of \$636K. 4 Ops, Pano, Laser, 2½ days of hygiene. Don't miss the opportunity to live and work in paradise. #20101 - Russ Okihara - 619-694-7077.

Upcoming Listings: Maui, Hawaii and Oahu, Hawaii

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Mention this ad and get half off your closing costs.[†] Offer ends December 31, 2015.



Practice Sales and Acquisition | Start-ups | Debt Consolidation
 Deposits | Practice Relocations | Equipment and Consulting Financing
 Merchant Services | Payroll and Cash Management | Small Business Card

Flexible financing meets important insights

2013 & 2014 Townie Choice Award Winner for Best Practice and Equipment Financing

With Bank of America Practice Solutions, you get financing* and guidance that matches your needs

Over the years, we've helped thousands of dental practices become more efficient, productive and successful. We'll sit down with you, ask lots of questions and ensure that we totally understand your needs. Then, we'll develop a financial package that's customized to your practice.

Call now and we'll give you a **complimentary Dental Practice Business Plan** that can be invaluable to your business.



 Let's talk



Matthew Christie – 949.794.7440

matthew.christie@bankofamerica.com

Practice sales and acquisition



Ali Karjoo – 949.794.7447

ali.karjoo@bankofamerica.com

Start-up, commercial real-estate and construction projects

To learn more, visit bankofamerica.com/practicesolutions



Practice Solutions

Bank of America 

§ CDA stands for California Dental Association.

[†] This offer does not include commercial real estate products.

* All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. The term, amount, interest rate and repayment schedule for your loan, and any product features, including interest rate locks, may vary depending on your creditworthiness and on the type, amount and collateral for your loan. Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.

Bank of America is a registered trademark of Bank of America Corporation. Bank of America Practice Solutions is a division of Bank of America, N.A.

©2015 Bank of America Corporation | ARMYKXPM | Rev. 05/15

Associate Wanted Ukiah, Northern California General dentist office looking for an associate for 3 to 4 days a week. please email resume to parkfalldental@yahoo.com.

FOR SALE Edge-Ease Large. Total 5 boxes (300/box). 3 are partially used. All for \$95. Email for pictures. gaw1177@gmail.com.

SAN JOSE Facility Only. 1,600 sf w/ 3ops. Real Estate also available for purchase \$120k / Real Estate \$1.5M (DC-370) WPS/800-641-4179.

A 33-month study of 43 patients with 121 recession sites treated using the Pinhole Surgical Technique was published in Oct., 2012, by The International Journal of Periodontics and Restorative Dentistry to international acclaim. Visit pinholesurgicaltechnique.com.

Legal Tip: Buyers Who completes and pays for retreatments? For how long? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

FACT In dentistry your **HEALTH** is your **WEALTH...** Is your income & family protected?!?! Call for a **FREE Disability Insurance Appraisal 855-346-9729 di4dds.com**.

SAN FRANCISCO Turn-Key Practice in great location Priced to Sell! 900 sf w/ 2 ops + 1 add'l. \$110k (AC-460) WPS/800-641-4179.

NORTH OF SACRAMENTO 1,324 sq. ft. office w/4 Ops, Dentrux software, Pano. Owner worked 39 weeks in 2014. HSPPT-Thomas Wagner 916-812-3255-#CA267.

Award Winning Digital Sensors. Try our sensors before you buy with no obligation. Includes size 2 and size 1 sensors with imaging software. Call 1(800)397-6046.

Need a Blast from the Past? Find anything printed in an old edition instantly using the search engine on our Dental Trader Archives page at <http://thedentaltrader.com/archive.htm>.

DENTAL PRACTICE FOR SALE IN COALINGA Gross ~\$589K working 3-4 days/week. Freestanding building. Low Rent! PPO/Cash Only. 3 ops, 1,200 sq.ft. #CL30F. Loc Pham, Broker at LCF Financial, Inc. BRE #01875780, (714) 550-7494 or practice@lcffin.com | LCFPracticeSales.com.

VISALIA Strong Hygiene Department, beautiful digital facility, well equipped. Not a Delta Premiere practice. Revenues trending \$700,000 on part-time schedule. Extend hours and be busier. To learn more, go to www.PPSsellsDDS.com.

SAVE YOURSELF SOME TIME



Read The Dental Trader online.

All those email and website addresses are hyperlinked when you view the publication in pdf format.

Click on [EDIT](#), then on [SEARCH](#) to quickly locate something specific. Online readers get a ten day jump on those who wait for it to arrive in the mail and score the best bargains.

Attend 3 Lectures + a Hands-on Smile Design Course (28 CA & AGD CEs) for only \$499, all on Sundays, in a convenient San Jose location! Visit www.xcelseminars.com for info.

SAN JOAQUIN VALLEY High-End Restorative Practice! Don't miss out! 2,500 sf w/ 6ops. \$425k (IC-468) WPS/800-641-4179.

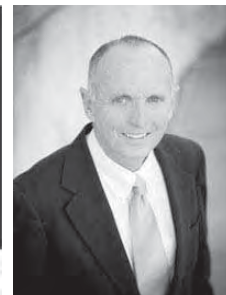
Our 9th Annual Dental Skills Series in San Jose includes 3 Lectures (Endo, Restorative Dentistry, Geriatric Dentistry) + a Hands-on Smile Design Course...only \$499 and 28 CEs! Visit www.xcelseminars.com for info.

For Sale Sleep Test Equipment: -Acoustic Rhinometry System -Acoustic Pharyngometry System -Pharyngometer Wave Tube -2 Watermark Ares Unicorders Brand New, Only been used for training. Comes with all manuals and required components. Please call (310)273-2215 or email info@arthurglosmandds.com asking price \$20,000/ OBO.

PINOLE Endodontic Practice.- 4 Op Endo office w/ Digital X-ray, Microscopes, and PBS Endo software in approx. 1,200 sq. ft. 2014 GR \$672K. HSPPT - Jim Engel - 925-330-2207 - #CA284.



Art Wiederman, CPA, CFP
Broker #01511095



Phil Potter, DDS, FAGD
Broker #01780656

YOUR BRIDGE TO A SUCCESSFUL TRANSITION

1415 Warner Ave., Suite C ~ Tustin, CA 92780
714.259.0501 ~ 714.259.0406 f info@wppps.com ~ wppps.com

Premium Practice Listings

Los Angeles Area PERIO #1090

Outstanding periodontal practice in a premier location, five (5) treatment rooms, 1,500 sq ft, seller retiring, projected gross for 2015 over \$1 million.

Asking \$595,000

PERIODONTAL Practice #1092

San Francisco Bay Area, all digital, annual profit over 55%, 2014 Gross over \$1,600,000

Asking \$700,000

Coastal Orange County #1079

Beach Location, 1,100 sq. ft., over 40 years goodwill, seller owned building great lease, 2014 revenues 524,000

Asking \$385,000

San Diego County #1093

Fee-for-Service restorative practice, shopping center location, five (5) treatment rooms, seller retiring, digital x-ray, laser, and intraoral cameras, 2014 revenues \$531,260

Asking \$385,000

North Central Los Angeles #1100

Restorative cash fee-for-service practice, contemporary suite/ all digital, 2015 Projected revenues over \$770,000

Asking \$575,000

North Los Angeles County #1097

General esthetic and restorative practice, turn-key, nine treatment rooms, all digital, seller retiring. 2014 revenues \$1,708,000

Asking \$1,275,000

Fresno County #1091

Outstanding general dental practice and dental building for sale, approx. 2,400 sq ft., six (6) treatment rooms, practice fully equipped with digital x-ray equipment, seller retiring, practice gross in 2014 \$535,000.

**Asking \$347,500 for Practice
Asking \$695,000 for Building**

South Orange County #1099

Restorative fee-for-service practice, five (5) equipped treatment rooms, contemporary 2,000 sq ft., digital x-ray, lasers, intraoral cameras, 37 years of goodwill, seller will work-back, 2014 Gross revenues \$1,426,236

Asking \$1,300,000

So. Orange County #1048

Beautiful digital office two laser restorative fee-for-service practice in busy shopping center, seller retiring, 2014 revenues \$832,000

Asking \$549,000



I was very happy about the way everything was handled in a prompt and professional manner.
—Dr. James McCook

CLOUD BASED TELEPHONE SYSTEMS for Dental Offices. Simple, flexible, and powerful voice and data solution at a very affordable price. Cutting edge technology allows dental offices to utilize a fully hosted PBX and offer you the latest phone and Internet technologies without the need and cost to purchase your own onsite PBX. Call 800-273-5033. Or visit: www.eZ2000dental.com, then PRODUCTS, then TELEPHONE / INTERNET SYSTEMS.

Want to fulfill your CE requirements, do a cool hands-on course and attend 3 additional lectures, get 28 CA CEs for one low price, all on Sundays, at one convenient San Jose location for only \$499? Go to www.xcel-seminars.com to see our Northern California course series and register!

FOR SALE Kilgore Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

Our latest NorCal course series includes 3 Lectures (Endo, Restorative Dentistry, Geriatric Dentistry) + a Hands-on Smile Design Course, 28 CE units, all on Sundays, for only \$499! Visit www.xcelseminars.com for info.

If delivering a better dental experience for your patients is your goal, upgrading or expanding your practice is one of the best investments you can make. Call Wells Fargo Practice Finance at 1-888-937-2321.

Don't let worn upholstery be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com

Whether you need help funding a ground up construction project, purchasing commercial property, refinancing or consolidating existing loans or acquiring a practice, Live Oak Bank can help. 877.890.5867 www.liveoakbank.com/healthcare.

Mineralized Cortical bone 250-1000um Lowest pricing anywhere great for extractions \$22.00 per .25cc www.denatalprodx.com.

ADD \$250,000 TO YOUR YEARLY PRODUCTION!
Request Our Free Production Building Guide Specifically Formulated For Practice Owners and Associates. profitableGPs@hotmail.com
Tel: (310) 699-3441.

PERIO PRACTICE SAN FRANCISCO'S NORTH BAY On 3.5 day week, revenues were \$1 Million in 2014 with profits of \$400,000. Collections first 6-months of 2015 topped \$550,000. To learn more, go to www.PPSsellsDDS.com.



AWESOME

"Two hours after placing my practice for sale ad on The Dental Trader website, I received my first inquiry. On the first day I had three interested buyers. If you want results, I recommend advertising in The Dental Trader."

Dr. Seo

"When I called Jason for professional help on an estate issue I was having, he promptly met with me in his office to help resolve the matter. He was very friendly and extremely helpful. He was able to resolve my issue with an email and his opinion letter that I left his office with. I would highly recommend Jason Wood and his office to my family and friends". "Thank you again. You guys are the best!" CAROLN COLLINS (On behalf of THOMAS BOONE, DDS) Sunset Beach, California. WOOD & DELGADO www.dentalattorneys.com.

STATIM 2000 G4 Autoclave, Like New, Cost \$5,179. Make Offer. Call 855-772-7645 or email janetm@hygiacare.com.

Lowest prices on Regenerative Products- Buy 3 get 1 on all Miltex Collagen Products! 15 x 20mm Helimends @66.00 www.dentalprodx.com.

NO MORE GRAFTS! Learn to treat gum recession in one appointment with no grafts, incisions or sutures and overnight recovery period! Visit pinholesurgicaltechnique.com.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536.

DentiMax Dream Sensors. Try before you buy. Test our award winning sensor in the comfort of your own practice without any obligation. Call 1(800)397-6046.

SAN DIEGO PRACTICE SALES —Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

You will not find lower prices!

Take advantage of this offer now! (Expires 10/31/15)

Allografts

Bone Particulate 250-1000um

Mineralized Cortical

| | |
|-------|----------|
| .25cc | \$22.00 |
| .50cc | \$45.00 |
| 1.0cc | \$61.00 |
| 2.0cc | \$97.00 |
| 5.0cc | \$175.00 |

Mineralized Cortical Cancellous

| | |
|-------|----------|
| .25cc | \$32.00 |
| .50cc | \$50.00 |
| 1.0cc | \$61.00 |
| 2.0cc | \$97.00 |
| 5.0cc | \$175.00 |

Mineralized Cancellous

| | |
|-------|---------|
| .25cc | \$52.00 |
| .50cc | \$67.00 |
| 1.0cc | \$99.00 |

Demineralized Cortical

| | |
|-------|----------|
| .25cc | \$33.00 |
| .50cc | \$51.00 |
| 1.0cc | \$68.00 |
| 2.0cc | \$99.00 |
| 5.0cc | \$200.00 |

Demineralized Cortical Cancellous

| | |
|-------|----------|
| .25cc | \$39.00 |
| .50cc | \$51.00 |
| 1.0cc | \$75.00 |
| 2.0cc | \$120.00 |
| 5.0cc | \$210.00 |

Pericardium's

| | |
|-----------|----------|
| 15 x 20mm | \$88.00 |
| 20 x 30mm | \$99.00 |
| 30 x 40mm | \$140.00 |

DBM Putty Syringe (100% bone)

| | | |
|-------|------------------|----------|
| .70cc | was \$95.00 now | \$85.00 |
| 1.0cc | was \$150.00 now | \$125.00 |
| 2.5cc | | \$280.00 |
| 5.0cc | | \$650.00 |

DBM Crunch Syringe(100% Bone)

| | | |
|-------|------------------|----------|
| 1.0cc | was \$150.00 now | \$135.00 |
| 2.5cc | | \$280.00 |
| 5.0cc | | \$650.00 |

TranZGraft Acellular Dermis

Compare to Alloderm

| | |
|-----------|----------|
| 10 x 10mm | \$57.00 |
| 10 x 20mm | \$110.00 |
| 10 x 40mm | \$189.00 |
| 20 x 20mm | \$189.00 |
| 20 x 40mm | \$300.00 |

Same Day Shipping

Overnight Available

\$9.95 Flat rate Ground.

Xenografts

Bovine

| | |
|----------------------------|----------|
| Helimend Collagen Membrane | |
| 15 x 20mm | \$66.00 |
| 20 x 30mm | \$81.00 |
| 30 x 40mm | \$133.00 |

Resorbs in 8 weeks

Helimend Advanced Collagen Membrane

| | |
|-----------|----------|
| 15 x 20mm | \$77.00 |
| 20 x 30mm | \$92.00 |
| 30 x 40mm | \$136.00 |

Resorbs in 18 weeks

| | |
|--|----------|
| HeliPlug 3/8 x 3/4 10/bx | \$94.00 |
| HeliCote 3/4 x 1.5 10/bx | \$110.54 |
| BUY 3 GET 1 FREE ON ALL MILTEX HELI PRODUCTS THRU September! Free product ships with order! | |

RTM Collagen Membranes

| | |
|----------------------------------|----------|
| Cytoplast RTM Collagen Membranes | |
| 15 x 20mm 2/bx | \$180.00 |
| 20 x 30mm 2/bx | \$224.25 |
| 30 x 40mm 2/bx | \$321.75 |

Buy 5 Get 1 FREE on all Cytoplast RTM's in September

MatrixOSS Porcine Bone Particulate

| | |
|--------------------------------------|----------|
| Porcine Bone Particulate 250-1000um | |
| .50cc | \$80.00 |
| 1.0cc | \$125.00 |
| 2.0cc | \$215.00 |
| Porcine Bone Particulate 1000-2000um | |
| 1.0cc | \$125.00 |
| 2.0cc | \$215.00 |

OTHER Wound Dressing Products

| | |
|--|----------|
| Collatene Microfibrillar Wound Dressing (for blood Coagulation) | |
| .1g 15/bx | \$165.00 |

S Tape Collaform Tape 25cm x 7mcm 10/bx \$267.00

| | |
|--|---------|
| MatrixDerm Cap Regenerative Dental Membrane Cap | |
| 12 x 16mm | \$97.52 |

BUY 5 Get 1 FREE ON ALL COLLAGEN MATRIX
PRODUCTS (matrixmem/matrixderm/collatene/S-
Tape/Porcine Bone) Till the end of September.

Synthetics

Benacel

Benacel Oxidized Regenerative

PLUGS

| | | |
|-----------|------------|---------|
| 5mm x 7mm | 8 per pack | \$32.55 |
| 6mm x 8mm | 8 per pack | \$37.80 |

DENTAL DRESSINGS

| | | |
|-------------|------------|---------|
| 15mm x 15mm | 8 per pack | \$44.10 |
|-------------|------------|---------|

SynOss Synthetic Bone Granules

| | |
|-----------------------------|----------|
| .50cc | \$51.00 |
| 1.0cc | \$62.00 |
| 2.0cc | \$120.00 |
| SynOss Putty | |
| .50cc | \$117.10 |
| BUY 5 SynOss and Get 1 FREE | |

CYTOFLEX Compare to Cytoplast

| | |
|-----------------------------------|----------|
| Smooth Tef-Guard ePTFE Membrane | |
| 12mm x 24mm 1/bx | \$35.70 |
| 25mm x 30mm 1/bx | \$45.15 |
| Textured Tef-Guard ePTFE Membrane | |
| 12mm x 24mm 1/bx | \$45.15 |
| 25mm x 30mm 1/bx | \$55.65 |
| CytoFlex Mesh Titanium | |
| 12mm x 25mm x 0.1mm 1/pk | \$39.50 |
| 25mm x 30mm x 0.1mm 1/pk | \$46.37 |
| 30mm x 40mm x 0.1mm 1/pk | \$80.00 |
| CytoFlex Resorb | |
| 12mm x 24mm 1/bx | \$75.60 |
| 20mm x 25mm 2/bx | \$140.70 |
| 30mm x 40mm 2/bx | \$210.60 |

Algisorb Natural Alternative

| | |
|------------|---------|
| 0.5ml Vial | \$80.00 |
|------------|---------|

MISC

| | |
|---|----------|
| Dentogen Calcium Sulfate Hemihydrate 2 gram kit w/fast set | \$84.00 |
| R.T.R Syringe Tricalcium Phosphate .80 cc syringe | \$94.00 |
| ACT Cell Dental Dressing Oxidized Cellulose 2 x 2 20/pack | \$115.00 |
| NanoGen Calcium Sulfate 2 gram Kit | \$128.00 |

DentaProdX.com
1-888-392-3528

1-888-392-3528

894 Germantown Parkway Suite 2
Cordova, TN 38018

Buy it! Sell it! Trade it!!!

Massage Dental Chair, Made in USA, 150 Color Choices, 10 Year Warranty \$3495. Call (800) 423 - 5657 for more details.

Are you paying too much for dental malpractice insurance? Find out immediately with a quick quote from PSIC. NO ASSOCIATION FEES!
www.psicinsurance.com/dentists.

Holy Buckteeth Batman! The Dental Trader publishes free ads for dentists and staff! Details at <http://thedentaltrader.com/faqs.htm>.

CONCORD Do not hesitate to act fast as this is a rare opportunity! 1,951 sf w/ 4sops. \$525k (BN-452) WPS/800-641-4179.

Avoided grafts? Referred patients to specialists for receding gum surgery? Not any more! Easy, low impact, low risk technique can be mastered in hours. Visit pinhole-surgicaltechnique.com to learn about Pinhole Surgical Technique!

NORTH OF SACRAMENTO 1,750 sq. ft. w/4 Ops. Intra-Oral, Digital X-ray, Pano, Laser, CAD-CAM, & Dentrix. 2014 GR of \$1M. HSPPT-Thomas Wagner 916-812-3255-#CA260.

E4D CAD/CAM System includes Design Cart, Computer, Mill, Compressor, Oven, e.Max and Empress Blocks, Accessories. (530)628-4271 jwkii@hotmail.com.

Legal Tip: Buyers Are you getting an EDD Release from the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Envision your dream practice. Now let us make it a reality. Contact Live Oak Bank for your practice financing needs. 877.890.5867
www.liveoakbank.com/healthcare.

Look for your free wall-hanging color calendar soon... compliments of The Dental Trader Advertisers!

DENTAL STOOLS Dr. and Assistant stools, various brands, good condition. (8 total) \$50 each. 310-275-4656 or dds1984@sbcglobal.net.

Experienced GP available for weekends in Bay Area. Extractions, implants, have my own instruments. Routine work okay. Flexible team player. Thebayareadentist@gmail.com.

FOR SALE Pedo Pediatric Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

Seriously Better....

"In November 2011 when it came time to list the sale of my seven digit dental practice, there were two publications reaching California dentists...The Dental Trader and the Dental Shopper. I carefully researched both magazines side-by-side and found 21.5 pages of advertising from brokers in The Dental Trader (along with several hundred ads placed by dentists). In the November Dental Shopper I only saw only 3 pages of advertising from practice brokers and about five dozen ads from doctors.

I then realized that a serious buyer would be looking carefully at The Dental Trader. Now, one month later we have received dozens of calls from The Dental Trader ad, some firm offers and one great candidate whose paperwork is being processed by the bank. If you are a serious seller, make sure your practice is advertised in The Dental Trader.....that is where the serious buyers are looking for dental practices."

Sincerely,
 Dr. Ramtin Kheaf
 Los Angeles, CA



WESTERN PRACTICE SALES

800.641.4179

WPS@SUCCEED.NET | WESTERNPRACTICESALES.COM

Practice Transitions Made Perfect™

BAY AREA

AC-335 SAN FRANCISCO: Two great practices for the price of one! **Now Only \$475!**

AG-053 SAN FRANCISCO: 3,000 sf w/ 9 ops + 1 add'l. PRIME LOCATION! **\$475k**

BN-183 HAYWARD: *Kick it up a notch by increasing the current very relaxed work schedule!* 1,300 sf w/ 3 ops **\$150k**

BN-279 CONTRA COSTA CO.: Excellent Merger Opportunity! 2-story. 1,350 sf w/ 3 ops + 1 add'l **\$60k**

BC-361 OAKLAND: Established for over 23+ years! 2,200 sf w/ 7 ops. **Now Only: \$385k**

BC-381 PLEASANT HILL Facility: Open Floor Plan! 1,852 sf w/ 6 equipped ops! Move in Ready! **\$80k**

BG-407 SAN LEANDRO: Prof bldg. Great signage! 1200 sf w/ 3 ops **\$125k**

BN-426 BERKELEY: 1,384 sf w/ 3 ops. **\$495k**

BC-432 PITTSBURG: Own this family-oriented Practice! 1,640 sf w/ 6 ops. **\$350k**

BN-452 CONCORD: Rare opportunity! 1,951 sf w/ 4sops. **\$525k**

BN-463 FREMONT: Gross Revenues Exceeded \$590k in 2014 on 4 day work week! 1,720sf w/ 3op + 4 add'l. **\$485k**

CC-390 SOLANO COUNTY: Near Travis AFB! Highly visible location! 950 sf w/ 3 ops **Seller Motivated! REDUCED! \$145k**

CC-456 SOLANO COUNTY: Highly visible location! 2,997 sf w/ 6 Dr ops + 2 Hyg ops + 1 add'l **\$850k**

CG-366 SONOMA CO.: Vibrant, growing community! 1,300+ sf w/ 4 ops. Over \$760k in collections! **\$420k**

DC-370 SAN JOSE: Facility Only. 1,600 sf w/ 3ops. Real Estate also available for purchase **\$120k (Real Estate \$1.5M)**

DC-476 DUBLIN: Shared Facility. Great for Specialist - Endo, Pedo or Ortho. 1100 sf w/ 2 ops+1 add'l **\$125k**

DN-312 LIVERMORE Facility: Don't miss out on this one! 1,070 sf w/ 3 ops. **\$95k**

DC-419 NEWARK Facility: Location, Location, Location! 1,400 sf w/ 4 op. **\$140k**

BAY AREA CONTINUED

DC-406 SAN JOSE: Amazing opportunity in Westgate Shopping Center. 6 ops + 80 mall hours per week **\$400k**

DN-447 SUNNYVALE: Quality, family-oriented opportunity awaits your talent and skill. 1,200 sf w/ 3 ops + 1 add'l. **\$395k**

DN-467 GILROY Facility: This traditionally styled practice is perfectly situated! 1,325 sf w/ 3 ops + 1 add'l. **\$75k**

NORTHERN CALIFORNIA

EN-340 SACRAMENTO: Large HMO practice! 3,400 sf w/ 10 ops and Plumbed for 1 add'l **\$950k**

EN-464 ROCKLIN Facility: Don't miss out on this remarkable opportunity! 2,150 sf w/ 4 ops. **\$150k**

EN-475 ROSEVILLE Facility: Hesitate and you might miss out on this opportunity! 875 sf w/ 2 ops + 2 add'l. **\$49.5k**

EG-479 FOLSOM: History is alive here with tributes to the past! 1,600 sf w/ 3ops. **\$225k**

FN-299 FERNDALE: Live and practice on the beautiful North Coast! 1,300 sf w/ 3 ops **\$195k (Real Estate: \$309k)**

FC-334 NORTHERN CA: Emphasis on prevention. 1,200 sf w/ 4 ops **\$480k / Real Estate Also Available!**

FC-343 NORTHERN CA: Quality & location are the keys to success! 1,200 sf w/ 3 ops + 1 add'l & 1 hyg. Op. **\$500k (Real Estate \$375k)**

FC-415 FT. BRAGG: An excellent practice, located in a peaceful, family-oriented community! 1,800 sf w/ 5 ops + 1 hyg. Op. **\$425k**

GC-472 ORLAND: Live & Practice in charming small town community. 1,000 sf w/ 2ops. Seller Retiring. **\$160k**

GG-386 REDDING: Amazing Practice. Lease or Buy Real Estate! 2,860 sf w/ 4 ops. Plumbed for 2 add'l! **\$295k**

GG-453 CHICO: 5,000 sf 7 ops Perfect for 1 or more dentists! **ONLY \$450k**

GG-454 PARADISE: ~2,550 sf w 9 ops. 40 yrs goodwill! Amazing Opportunity! **\$650k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

NORTHERN CALIFORNIA CONTINUED

GN-201 CHICO: Beautiful practice, major thoroughfare, stellar reputation! 1,400 sf w/ 4 ops +1 **\$425k**

GN-244 OROVILLE: Must See! Gorgeous, Spacious. 2,500 sf w/5 ops! Collections over \$450k in 2013. **Only \$315k**

GN-258 REDDING: Pristine and attractive! Conveniently located! 2,100 sf w/ 3 ops + 2 add'l. **\$300k**

GN-399 REDDING: Loyal patient base and relaxed work-week schedule. 1,440 sf w/3 ops. **\$150k**

GN-418 REDDING: **Goodwill Galore!** Estab. ~37 years. Seller retiring! 3,200 sf w/6 ops +2 add'l. **\$495k**

HG-298 REDDING FOOTHILLS: **HEALTH FORCES SALE!** Includes Cerec! 2,000 sf w/ 5 ops. **Practice \$100k / Real Estate \$250k**

HN-213 ALTURAS: Close to Oregon Border. FFS practice is 2,200 sf w/ 3ops +1 add'l **\$115k**

HN-280 NORTHEASTERN CA: "Only Practice in Town" 900 sf w/ 2 ops **\$110k**

HN-290 PLACERVILLE: **Excellent Merger Op!** Embrace the lifestyle and build your success story here! FFS. 1,400 sf w/ 4 ops **\$210k**

HG-448 LAKE TAHOE AREA: **Call for Details!** Upscale Family Practice. 3400sf w 6 ops **\$725k**

CENTRAL VALLEY

IG-367 MERCED: Newly Remodeled, Paperless. 1,550 sf w/4 ops **REDUCED! \$325k**

IG-470 TRACY: 1300 sf w/ 4 ops **\$280k**

IN-345 MODESTO: Long-standing tradition of quality care. 3016 sf w/ 5ops + 1 add'l. **\$495k**

IN-358 MODESTO: Practice nets over 50%! 1,200 sf, 3 ops+1 add'l. **\$275k**

IN-397 FRESNO/MADERA: "the Perfect Location"! 2,000 sf w/5ops. **NOW ONLY: \$440k**

IN-429 TRACY Facility: "Move-in ready" Hesitate and you might miss out! 2,488 sf, 5 ops **\$245k/RE: \$650k**

IN-474 STOCKTON: Too good to be true? Absolutely not! 1,600 sf w/ 3 ops. **\$95k**

CENTRAL VALLEY CONTINUED

IC-468 SAN JOAQUIN VALLEY: High-End Restorative Practice! Don't miss out! 2,500 sf w/ 6ops. **\$425k**

JC-349 FRESNO Facility: Doctor is retiring and is motivated! Step right in and make yours! **Call for Details!**

SPECIALTY PRACTICES

CG-431 FAIRFIELD Perio: Priced to sell due to military obligation! 1400 sf w/ 3 ops. Plumbed for 2 add'l **\$60k**

I-7861 CENTRAL VALLEY Ortho: 2,000 sf, open bay w/ 8 chairs. Fee-for-Service. **\$370k**

I-9461 CENTRAL VALLEY Ortho: 1,650 sf w/5 chairs/bays & plumbed for 2 add'l **\$180k**

DG-264 SAN JOSE Ortho: \$300-400k in build-outs alone! 1800 sf w/ 5 chairs. **REDUCED! \$195k**

CC-346 SO MARIN CO Perio: 1,142 sf w/ 3 ops. Meticulously maintained! **REDUCED! \$199k**

BN-393 PINOLE Pedito: Streamlined practice, where every child counts themselves lucky to be a patient here! 2,000 sf w/ 5 ops. **\$1.2m**

CG-424 NAPA Prosthodontist: Ready for Experienced, high-end Prosthodontist! One track to collect just under \$1m **\$725k**

CC-405 SOLANO CO. Endo: Endodontic Practice in a vibrant community! 1,250 sf w/ 4 ops. **\$485k**

DC-459 SF PENINSULA (Perio): 50% Partnership Buy In! Call for Details! **\$580k**

We are a proud member of:



***“The Dental Trader works fast!
I received a call this morning even
though I placed the ad online only last
night. The ad took minutes to place,
posted instantly to The Dental Trader
website, generated immediate response
and cost me nothing! That’s what I call a
good deal.”***



**Dr. Phil
Murrieta, CA**

OLD SCHOOL DENTIST SEEKS OLD SCHOOL ASSOCIATE. We have a fantastic, fee for service practice which is focused on providing great dentistry and unparalleled customer service to our adoring patients. This opportunity will lead to partnership and eventual buy out. Located near Sacramento and Stockton in the Delta. Fax letter of interest to (916)442-4608.

FREMONT Gross Revenues Exceeded \$590k in '14 on 4 day work week! 1,720sf w/ 3op + 4 add'l. \$485k (BN-463) WPS/800-641-4179.

Immediate Opening Experienced with HMO's/PPO's Dentrax, Dexis, self motivated team player, excellent customer service. Punctual, Email:DrTGonzales@aol.com.

100% Demineralized Bone Matrix Putty in a syringe .07cc \$85.00 1.0cc \$125.00- these prices can't be beat www.dentalprodx.com.

ICW White Monitor/Keyboard Mounts(5) Good Condition Contact Jeff 949 246-5227 to see pictures.

SOUTH LAKE TAHOE NEVADA'S STATELINE "Out-of-Network" practice collected \$600,000+ with Profits of \$220,000. Escape California income taxes! Nevada accepts Western Boards. To learn more, go to www.PPSellsDDS.com.

Dental office Lompoc, new, accepts denti-cal, approximately 600 charts, 2 chairs... only \$200k, open 2.5 days/wk.(805)720-3555.

Well slap my butt and call me Spanky...I can subscribe, change my address or cancel my free Dental Trader subscription anytime at <http://www.thedentaltrader.com>.

DENTAL PRACTICE FOR SALE IN SALINAS Gross ~\$270K. Large retail shopping center. 3 ops. #SL32R. Loc Pham, Broker at LCF Financial, Inc. BRE #01875780, (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

XRAY Chair for sale. EXCELLENT condition only \$500. Call our office and ask for Nadine 619-334-1468.

Practice Management Software. Pricing at just \$499, unbelievable price for the single computer "workhorse" version. Must purchase before October 31st for offer. Must mention: DMAX15. Call 1 (800)397-6046.

SOLANO COUNTY Near Travis AFB! Highly visible location! 950 sf w/ 3 ops Seller Motivated! REDUCED! \$145k (CC-390) WPS/800-641-4179.

ADD \$250,000 TO YOUR YEARLY PRODUCTION!
Request Our Free Production Building Guide Specifically Formulated For Practice Owners and Associates. profitableGPs@hotmail.com Tel: (310) 699-3441.

SAN LUIS OBISPO Perio practice. 4 ops. Upscale equipment. Purchase the full practice or half. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337..

Looking for an Associate Dentist to join our busy private office in Stockton & Modesto. Email resume jeffreyphen@sbcglobal.net.

PLEASANTON Facility Only, Former Endo Ofc, Good GP Startup. 2 Ops, 1 Plumbed & Partially Eq. 975 Sq. Ft. HSPPT-Jim Engel - 925-330-2207 - #CA195.

FREE ONLINE CLOUD BACKUP - up to 2GB. HIPAA Compliant with full data encryption. See www.ez2000dental.com, then click Products Link, then click Cloud Backup Services, and Download the FREE LINK. Need help? Call 800-273-5033. No charge for our assistance.

DENTAL OFFICE CONTENT FOR SALE. 2 CHAIRS, LIGHTS, CAVITRONS, COMPRESSOR, SUCTION, SURGICAL, ENDO HANDPIECES, AUTOCLAVE, BONDING, LAB EQUIPMENT, INSTRUMENTS. 818-591-0123.

NATIONWIDE DENTAL PRACTICES FOR SALE. BUYERS & SELLERS WANTED. FREE CONSULTATIONS. 100% DENTAL PRACTICE FINANCING. CALL PROMED FINANCIAL 888-277-6633 WWW.PROMED-FINANCIAL.COM.

Dental Instruments New or like new Rubber Dam Punches (6 -all Hu-Friedy) Clamp Removers (12) Cotton pliers (5)(323) 851-6622.

FOR SALE Columbia Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

Looking to purchase new/lightly used LED Curing Light. Please text/call 323-819-6714 with brand, model, and price. Thank you.

GILROY Facility: This traditionally styled practice is perfectly situated! 1,325 sf w/ 3 ops + 1 add'l. \$75k (DN-467) WPS/800-641-4179.


HYGIENE INSTRUMENTS FOR SALE, various cas-sets, scalers, basic sets, syringes, sharpening stone, probes, slow speed. \$1,500 OBO Darabantp@yahoo.com.

SACRAMENTO DENTIST needed, new grads welcome! Bilingual English/Vietnamese Full time/ Part time Fax: (916) 399-9413.

CAVITRON SCALER TIPS, OLDER, BUT FUNCTIONAL 11 USED, 3 BRAND NEW IN BOX. \$1200 EMAIL OR CALL/TEXT DOCJTY@GMAIL.COM, 310-292-7812.

Dental Instruments New or like new condensers/carvers for composites and amalgams. Explorers, perio probes, 5 only-perio scalers (323) 851-6622.

Menifee, CA Turnkey Dental Office 4SALE \$65K with some patient charts. 4 plumbed Ops/2 equipped. Growing area. 310-863-5779.



FACTOID: 30% of all used dental equipment placed for sale on The Dental Trader Ad Board sells before the ads ever appear in print. New items appear daily.

dentaltrader.com

Want your Dental Trader to follow you?



Just use our Change of Address form at:

www.dentaltrader.com

and provide the address you want it mailed to.

Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.

DANSEREAU CHAIR FULLY FUNCTIONAL. YELLOW FRAME WITH VINYL/FABRIC UPHOLSTERY FOR PICKUP IN TORRANCE \$300. EMAIL DOCJTY@GMAIL.COM, 310-292-7812 CALL/TEXT.

AirTechniques AT 2000 XR. \$1000 OBO. Last used 10/14. Manual/cleaning films incl. Year Unknown. Will Email Pix. 661-823-7644.

ASI self contained for sale \$4,200 we prefer selling both unit. They are in working condition. call 209-322-3429.

Sonora Dentist Looking for a full time associate dentist. Established patients waiting, high tech office. email sonoradentist@mlode.com or call 209-533-9630.

ENDO instruments New and like new many files, hand condensers/spreaders Will sell all very cheaply. (323) 851-6622.

SACRAMENTO 1,684 sq. ft., 6 equip. stations in bay, 2 add'l plumbed. 2014 GR \$590K. HSPPT-Thomas Wagner-916-812-3255-#CA269.

EpiPen Epinephrine Auto-Injector Adult 0.3mg. Expiration: July, 2016. MSRP \$550 for 2 pack. FOR SALE \$175 FOR ONE. gaw1177@gmail.com.

NAVIGATING THE DENTAL TRANSITION MINEFIELD 2015

7 AGD HOURS

WHETHER YOU OWN OR PLAN TO OWN A DENTAL PRACTICE, THIS SEMINAR IS FOR YOU!

This will be an in depth look at the many issues you face when selling or purchasing a dental practice, entering in to a partnership buy-in or becoming an associate with an option to buy the dental practice in the future.



Patrick J. Wood
DENTAL ATTORNEY



Art Wiederman
DENTAL CPA



Kathleen Johnson
MANAGEMENT CONSULTANT

Three of the leading experts in dental practice transitions will point out the many issues you will face when attempting to sell or acquire a dental practice. Areas of discussion will include:

- Evaluating books and records
 - Analyzing the dental software and charts
 - Lease issues which can destroy your investment
 - Pitfalls in the purchase agreement
 - Tax ramifications of sale or purchase
 - Continuing to practice dentistry after a sale
 - Restrictive covenants and covenants not to compete
 - Financing issues
- and many other topics...

October 30, 2015 | 8:30 registration • 9:00-3:30pm

GLIDEWELL LABORATORIES

18551 Von Karmen Avenue • Irvine, CA 92612

SPONSORED BY:



Practice Solutions

Name: _____ Phone: _____

Billing Zip Code: _____ Lic#: _____

Email: _____

If paying by a Credit Card please fax registration to: 714.259.0406

Please circle the card you'll be using: Visa / Mastercard / Amex

Card Number: _____ Exp: _____ 3 or 4 Digit CVC Code: _____

Card Holder Name: _____ Card Holder Signature: _____

Register online: <http://www.w-acpa.com/seminars.html>

If paying by check, please make payable to:

Wiederman & Associates, mail to: Wiederman & Associates, 1415 Warner Ave., Suite C, Tustin, CA 92780, 714-259-0505

SEATING IS LIMITED

| | | |
|-------------------------|-------------------|-------------------------|
| Before October 10, 2015 | # Attending _____ | x \$99.00 = _____ |
| After October 10, 2015 | # Attending _____ | x \$125.00 = _____ |
| Spouse | | \$59.00 = _____ |
| | | TOTAL = \$ _____ |

Complete Dental Office \$23,029

Normal Install in CA

A fully equipped Dental Office with 2 Dental Operatories, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.

Dental Office Design Available !!!



(800) 423 -5657

Dansereau Dental

WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880

**Simple Low
Interest
Financing**

OAC



**All New * Fully Warranted
Factory Installed * Made in USA**

Normal Installation within 2 hours of Factory*

WANTED Current address of Kurt Conrad dba: Conrad Capital Kurt Conrad-Director of Professional Lending aka: Rep OZARKS CAPITAL FUNDING Last known address: 45751 Rancho Palermas, Indian Wells, CA 92210 www.ocfl ink.com email: kurt.conrad@ocfl ink.com Ph: 949-300-2433 Fax: 949-759-0746. Please contact Bruce at The Dental Trader if you know the current whereabouts of this former advertiser. Thank you. 877 888 4237.

ROCKLIN Facility: Don't miss out on this remarkable opportunity! 2,150 sf w/ 4 ops. \$150k (EN-464) WPS/800-641-4179.

MOUNT SHASTA Small town living renowned for alpine recreation, fishing, golfing, abundant culture and easy living! Great escape from Rat Race. On 3-day week revenues topped \$800,000 in 2014. To learn more, go to www.PPSsellsDDS.com.

COLLECTIBLE 1950s Ritter dental unit and chair for display or collector. Very good condition. Asking \$500. Any offer considered. cdentaljohn@aol.com.

Glendale Prestigious, high-tech general and cosmetic practice. Real estate available also. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

Dental office for rent/sale in historic Jamestown. Great location on Main St. (2)ops plumbed. \$800/mo. (209)984-3035.

Close office end Sept, everything must go 2 full op, office supply etc must see. Contact email or 5623283626.

NEW Aseptic portable dental unit Self contained Irrigation and Evacuation System ADU-17X & Portable aseptic light 110V ALU-29 Call (909)217-0814.

ORLAND Live & Practice in charming small town community. 1,000 sf w/ 2ops. Seller Retiring. \$160k (GC-472) WPS/800-641-4179.

Brand new Hereaus Dynamix 6650124(henry schein price 2423.79 before tax) asking 1900.00 call Dr. Tim 5623353665.

Chemiclave 5000, AT 2000 film processor, safe light, Foster model trimmer, workstation carts, all in good working condition. (909)910-1688.

Selling I-CAT FLX. Purchased new May, 2014 list price \$154,999 remaining warranty transferable. \$100,000 OBO Call (707)4670875.

X-ray film mini max \$\$\$ 17.0 408-981-5069 David Davidnader777@yahoo.com.

PROACTIVE *SEO* SOLUTIONS

At Proactive SEO Solutions, we offer a slew of online marketing services, including SEO, PPC, Web Design, Daily Deals, Social Media Management and Reputation Management.

**Are you a new or existing practice?
Need more patients?
Falling behind on marketing?**



**Call (310) 994-1136
For a Free Consultation**
www.proactiveseosolutions.com

Free Consultation

PROACTIVE **SEO** *SOLUTIONS*

LET US BUILD YOUR ONLINE FOUNDATION

Our Services Include

- Responsive Website Design
- SEO (Search Engine Optimization)
- PPC (Pay Per Click)
- Social Media Management
- Reputation Management
- Video Production
- Phone Tracking
- +more

Call (310) 994-1136

DENTAL DIRECTORY

LEE SKARIN AND ASSOCIATES, INC.

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: lsainc@aol.com

www.leeskarinandassociates.com



CA DRE: 00863149



Your voice for excellence through education and advocacy

The only organization dedicated to the needs of the general dentist. Learn more about everything that AGD has to offer by visiting

www.agd.org and

Join Today!

Call toll-free at 888.AGD.DENT (888.243.3368)

Practice Financing



Call us for a complimentary consultation today.

Andrew Ventura
East Bay, Northern CA, HI
1-855-853-4751

Brandon Finazzo
San Francisco Bay Area
1-888-874-1590

Or visit us at wellsfargo.com/dentaltrader.



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com



Western Practice Sales

Dentists Serving Dentists

800.641.4179

wps@succeed.net
westernpracticesales.com



Timothy G. Giroux, DDS



KINGS TWO DENTAL SUPPLY

Your One Stop Dental Shop

- Large Equipment
- Small Equipment
- Service Department
- Dental Supplies
- Ortho Products
- Digital Imaging
- Implantology
- Handpiece Repair
- Full Service Dental Lab

Tel: 800.715.5464

Fax: 626.581.8137

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

le@lecpa1.com

Success Through Diligence

Rope in Profits!



www.DentalTrader.com



CALIFORNIA PRACTICE SALES INC.



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

DENTAL DIRECTORY

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120

www.transdental.com

RWO@transdental.com



Reign in more cash!

*Check out
our website!*

www.dentaltrader.com



LCF
FINANCIAL
SERVICES

Healthcare Financing & Consulting

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC

HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com

www.henryscheinppt.com



**CHECK OUT
OUR READER AD
FORM ONLINE**

www.DentalTrader.com

THE #1 DENTAL LAW FIRM IN THE NATION



WOOD AND DELGADO



Patrick J. Wood,
Jason P. Wood
& Marc Ettinger
Attorneys at Law

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

800-499-1474
www.DentalAttorneys.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmpractice.com

CA Broker Lic. #01172430



The smart way to
shop or trade

Advertise with us!

www.DentalTrader.com



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

www.PPSellsDDS.com



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience
with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM

FOR SALE Instruments typodont cassettes burs hoes files and recapper MSG
davis154@mail.chapman.edu.

SACRAMENTO Dentist needed with great compensation. Please call for an interview at 916-716-1590.

We have 3 peri-apical dental x-ray for sale we no longer use please call 209-322-3429.

Looking to PURCHASE DENTAL OFFICE EQUIPMENT ONLY. Willing to pay good money for entire office. email me at simonwongdds@yahoo.com.

DUST COLLECTOR 60U By Handler Mfg. Never Used. \$550. OBO. 949-202-4420.

X-ray film developer, AT2000 Air Techniques, Good working condition, \$450.00 B/O Call 530 613 8467.

Advanced Zoom Whitening lamp for sale. Works like new. \$550 OBO 310-994-5336.

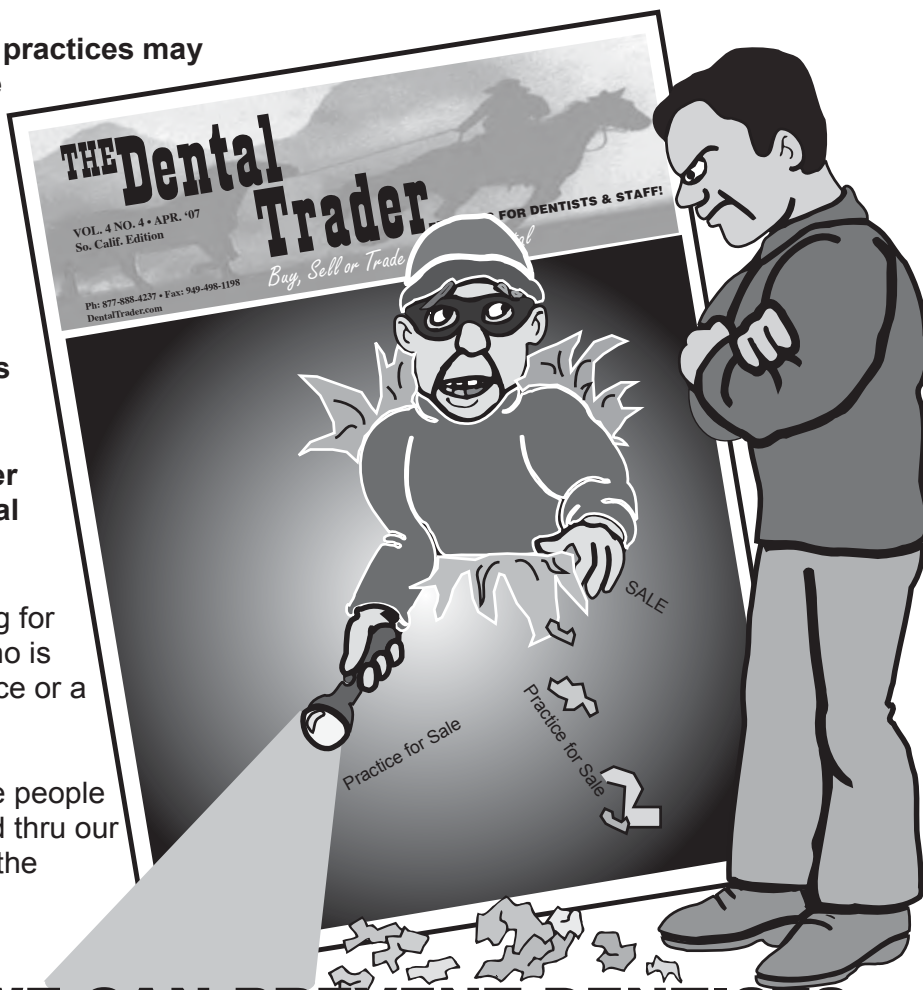
RDA Courses Coronal Polishing, Radiation Safety, Infection Control, BLS/CPR. CEUs \$19 Online: 2 Hr Infection Control, Dental Practice Act (888) 988-2364 ADMInstitute.com.

ILLEGAL DENTAL BROKERS

The Dental Trader strictly enforces the following ad policy for the protection of dentists.

Dentists selling their own dental practices may advertise them however, anyone else listing the sale of a dental practice or soliciting for listings must hold a valid DRE (Calif. Dept. of Real Estate) license. DRE compliance is required of all agents/brokers advertising the sale of dental practices per DRE code Sections 10000-10602. These advertisers are also required to identify themselves as an agent or broker on all ads placed that list a dental practice for sale.

If you encounter someone soliciting for listings and/or selling a practice who is not the owner-dentist of that practice or a DRE licensed agent, please notify **The Dental Trader** staff by calling **877-888-4237**. Invariably these are people who have placed a small reader ad thru our website and have slipped through the cracks of our security measures.



TOGETHER WE CAN PREVENT DENTISTS FROM BECOMING UNSUSPECTING VICTIMS

The Best Kept Secret in Cosmetic Dentistry Limited opportunity for 10 dentists to add \$150k or more net working as little as 1 additional hour per day. I am doing it and so can you. For more info go to www.easysmileveneerssandiego.com or text 760-583-9200.

Santa Rosa 21yr general practice, 3ops, 1200sf, \$160k practice/ \$270k building. Relaxed schedule. \$154k profits 2014. Call Dr. E 707-695-5540.

Dental Buffalo No. 1A Vibrator. Never used. \$70. OBO 949-202-4420 or email.

BRAND NEW NSK Variosurg System \$8000.
marknoori@gmail.com 310-295-7255.

Complete perpetratory package, great shape. 350.00, forest green. 310 435 2600.

Chairm Light unit Danserau, Good working shape 400.00
310 435 2600.

Looking to rent office space in DTLA or Beverly Hills to start Orofacial Pain practice. potter@usc.edu.

CT Machine Newtom Model 9000 For Sale Great Condition \$7000.00 Perfect for implants! 951-359-9100.

CHANGE OF ADDRESS FORM

THE
Dental Trader
Buy, Sell or Trade all things Dental

OLD ADDRESS

Dentist's Name _____

Address _____

City/State/Zip _____

NEW ADDRESS

Dentist's Name _____

Calif. Dental License # _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-mail _____

Authorizing signature _____

PLEASE MAIL TO:

PO Box 2631, Capistrano Beach, CA 92624

or Fax this form to 949.498.1198

on or before the 1st of the month.

For faster filing, submit this form online at:

www.dentaltrader.com

Dental Supply Dental Instruments, Dental Equipment, and parts, handpieces repair. Please visit us at www.DentalOfficeHandyman.com. (408) 781-5584.

Orthodontist needed in san jose, please call 818-203-4272.

ORTHODONTIST in your practice Experienced, UCSD UCLA graduate, Faculty member, GREAT COMMUNICATOR, long term commitment Bio at saperorthodontics.com drcsaper@gmail.com 646-334-0100.

Schick CDR sensor size 2. Comes with calibration disk and box. Almost brand new! Excellent condition. \$3000 Email: Dentalstaff2013@gmail.com.

Doctor/assistant stools (4 each), waiting rooms chairs (8) in good condition for sale. Call will send pictures (909)9101688.



Copyright 2015 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

PLACE YOUR ADS WITH US ONLINE www.dentaltrader.com

Review FAQs page for instructions on reader ad submission BEFORE using form.

**IT'S
EASY!!**

THE Dental Trader™
Buy, Sell or Trade all things Dental

Our Advertisers

- All County Construction
- Alliance Consulting Group
- Allied Health Products
- American Dental Specialists
- Appliance Therapy Group - Space Maintainers Lab
- Ararat Pharmacy

Navigation Links:

- Frequently Asked Questions
- Place a Free Reader Ad (For Dentists & Staff ONLY)
- Reader Ads For Businesses (For Commercial Advertisers)
- Online Ad Board
- Testimonials
- Read The Latest Edition
- Search Archived Copies
- Display Ad Info (Rates, Media Info, Ad Specs)
- Subscribe/Change Address
- Dental Links (Hundreds of Dental Websites)

Contact Information:

Mailing Address: The Dental Trader PO Box 2631 Capistrano Beach, CA 92624
 PH: (877) 888 4237 or (949) 429 6836 - FAX: (949) 498 1198 - E-Mail: tradestaff@cox.net

Footer Links: | Home | Place a Free Reader Ad | Reader Ads for Businesses | Online Ad Board | Dental Links | Proof of Circulation | FAQs | Testimonials | Latest Edition | Archived Copies | Place a Display Ad | Submit a Change of Address | Contact |

The FAQs link shown above will bring up step by step instructions on how to place your ad. Once you have typed in your ad, selected your options (bold text, black border or black box w/ white lettering), please double check your spelling and make sure your contact information is correct. Your ad will appear both in the printed publication and on the Ad Board exactly as you entered it. We do not accept ads submitted anonymously.

The deadline for submitting ads online is always the 7th of the month.



Professional Practice Sales of The Great West

Specialists in the Sale and Appraisal of Dental Practices

If you want your practice "For Sale", we are not the firm for you.

If you want your practice "SOLD", contact us!

For complete details on any of these opportunities, go to www.PPSsellsDDS.com

- 6092 ROSEVILLE** Great foundation to build upon. 2015 trending \$350,000 in collections. 3-ops with 4th available.
- 6091 MODESTO** 3-day week practice collected \$450,000 in 2014. Collections through July 23, 2015 were \$256,000. Has 3-days of Hygiene. Great rent of \$2,085 for 1,763 sq.ft. 5-op suite. Centrally located. Hands-on Successor shall do very well here.
- 6089 MOUNT SHASTA** Small town renowned for four seasons, lakes & streams, fishing, golfing and abundant culture. Perfect escape from Rat Race and corporate intrusion. On 3-day week revenues topped \$800,000 in 2014. 2015 trending \$850,000 with \$450,000 in Profits.
- 6088 SANTA CRUZ** Well established, lots of patients. Strong Hygiene Department with 6.5 days of hygiene per week. Collected \$600,000 in 2014. 2015 trending \$675,000+. Full Price \$375,000.
- 6087 LAKE TAHOE - NEVADA'S STATELINE** Located adjacent to California's South Lake Tahoe. Fee for service as practice is "Out-of-Network" with insurance companies. Collections last year topped \$600,000 with Available Profits of \$220,000. 3.5 days of hygiene per week. Nevada State Board of Dental Examiners accepts the Western Boards.
- 6085 PERIO PRACTICE – SAN FRANCISCO BAY AREA** 2014 collected \$1.98 Million. Collections first 7-months of 2015 totaled \$1.29 Million has practice trending \$2.2 Million. 7 Doctor days per week. Seller can work back. Beautiful 8-Op office.
- 6081 SANTA CLARA** El Camino Real location. 2014 collected \$687,000. Profits of \$305,000. 2015 on pace to collect \$750,000. 2-days of Hygiene. Management on cruise control. New Doc who is ambitious and extends hours shall push practice over \$1 Million. 5-ops in 1,700 sq.ft.
- 6080 SAN RAMON** 8+ days of Hygiene per week. \$450,000 invested in 6-Op office. Consistent \$900,000+ per year performer. Attractive transition arrangements available.
- 6077 PERIO PRACTICE – SAN FRANCISCO'S NORTH BAY** Highly regarded and located in desirable family area. On 3.5 day week, revenues were \$1 Million in 2014 with profits of \$400,000. Collections for first 7-months of 2015 topped \$635,000. Beautiful facility with 4-Ops.
- 6071 CHICO** Strength is 4-day Hygiene schedule. Retiring DDS focuses on restorative. Endo, OS, Perio & Pedo referred. 2014 collected \$450,000. Beautiful 4-Op office. Full Price \$150,000.
- 6070 VISALIA** Strong foundation and well-positioned. Strong Hygiene Department, beautiful facility, well equipped. Digital throughout. Not a Delta Premiere practice. Revenues trending \$700,000 for 2015 on part-time schedule. Extend hours and be busier. Best location!

Professional Practice Sales of The Great West



Ray and Edna Irving
(415) 899-8580 ~ (800) 422-2818
www.PPSsellsDDS.com

For complete details on any of these opportunities, go to www.PPSsellsDDS.com

Thinking on selling your practice? Call "PPS of The Great West" today.
This shall be the best decision you make regarding this important change in your life!

"I listed with a competitor for 12 months. Had two people visit my practice. First weekend PPS had my listing, I had 3 people visit and an offer by the end of the first week. Thank you for allowing me to move on to the next step of my life."

"It was a pleasure to work with PPS. I had to sell because of health complications. Mr. Irving listed my practice on Jan 1st, we closed escrow on Feb 27th. It took him less than 60 days to complete the sale as promised."

"When I decided to sell my ortho practice, I sought the services of a large company. Over the 12-month contract, I had one buyer visit. Word was out. It had a devastating effect on my bottom line. Fortunately, I found Ray and Edna Irving! When I finally sold, I choose between two good offers. My regret was the time and money lost with the other guys."

"When I signed the Listing on June 1st, Ray stated he would have the practice sold by Labor Day. The sale was concluded on Sept 1st, two days before Labor Day. Wow!"

"I will always remember your statement when I questioned your contract being only four months. You stated: 'If I can't sell your practice in that time, you should get someone else.' Well, you did with time to spare!"

"Before I called Ray, I had a listing with another prominent Broker. After eleven months without a sale, I called Ray. He sold it in about a month! Would I recommend Ray? Yes!"

"In April, I asked Ray Irving to sell my practice. At the same time my friend decided to sell his practice. He employed another firm. My practice sold June 22. My friend's practice still hasn't sold and he was putting his dreams on hold."

PPS of The Great West's reputation is built upon grounded ethics and effectiveness. Our trademark "client services" include accurate assessments, impeccable marketing plans, complete transparency, generating quick responses, realizing multiple Offers, securing 100%+ financing in days, expert papering of our transactions and sound counsel. Everything is done to protect our Client and to effect a successful transfer. Our intent is simply to provide the best service imaginable for this very important engagement.

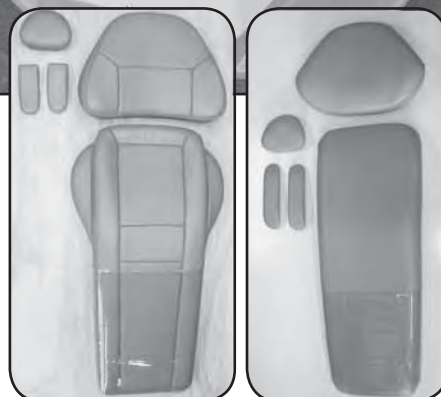
REPLACEMENT UPHOLSTERY FOR CHAIRS AND STOOLS

*Reduce the down time and costs of
traditional reupholstery with
Superior's custom made to order,
precision cut reupholstery kit!
Easily installs in minutes!!*

From \$595

OPTIONS AVAILABLE:

Memory Foam
Ultraleather
Relaxor Massage Systems



Superior
UPHOLSTERY COMPANY

www.superiorupholstery.com

888-548-7282

For Refurbished Equipment, visit www.superiordds.com